# SECURITIES AND EXCHANGE COMMISSION

# FORM 8-K/A

Current report filing [amend]

Filing Date: 1997-12-18 | Period of Report: 1997-09-09 SEC Accession No. 0000950153-97-001312

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# **FILER**

# STARWOOD LODGING TRUST

CIK:48595| IRS No.: 520901263 | State of Incorp.:MD | Fiscal Year End: 1231

Type: 8-K/A | Act: 34 | File No.: 001-06828 | Film No.: 97740345

SIC: 6798 Real estate investment trusts

Mailing Address 2231 E CAMELBACK RD STE 410

PHOENIX AZ 85016

**Business Address** 2231 E CAMELBACK RD STE 410

PHOENIX AZ 80516 6028523900

## STARWOOD LODGING CORP

CIK:316206| IRS No.: 521193298 | State of Incorp.:MD | Fiscal Year End: 1231

Type: 8-K/A | Act: 34 | File No.: 001-07959 | Film No.: 97740346

SIC: 6500 Real estate

Mailing Address 2231 E CAMELBACK RD. 4TH 2231 E CAMELBACK RD, 4TH FL

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SUITE 400 PHOENIX AZ 85016 6028523900

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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K/A

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): September 9, 1997

Commission File Number: 1-6828

STARWOOD LODGING TRUST

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

52-0901263

(I.R.S. employer identification no.)

2231 East Camelback Road., Suite 410
Phoenix, Arizona 85016
(Address of principal executive
offices, including zip code)

(602) 852-3900

(Registrant's telephone number, including area code)

Commission File Number: 1-7959

STARWOOD LODGING CORPORATION

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

52-1193298

(I.R.S. employer identification no.)

2231 East Camelback Road, Suite 400
Phoenix, Arizona 85016
(Address of principal executive
offices, including zip code)

(602) 852-3900

(Registrant's telephone number, including area code)

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ITEM 5. OTHER EVENTS

On September 8, 1997, a Transaction Agreement (the "Transaction Agreement") was entered into among Starwood Lodging Trust (the "Trust"), SLT Realty Limited Partnership (the "Realty Partnership"), Starwood Lodging

Corporation (the "Corporation") and SLC Operating Limited Partnership (the "Operating Partnership" and, together with the Trust, the Realty Partnership and the Corporation, the "Starwood Companies"), WHWE L.L.C. ("WHWE"), Woodstar Investor Partnership ("Woodstar"), Nomura Asset Capital Corporation ("Nomura"), Juergen Bartels ("Bartels" and, together with WHWE, Woodstar and Nomura, the "Members"), Westin Hotels & Resorts Worldwide, Inc. ("Westin Worldwide"), W&S Lauderdale Corp. ("Lauderdale"), W&S Seattle Corp. ("Seattle"), Westin St. John Hotel Company, Inc. ("St. John"), W&S Denver Corp. ("Denver"), W&S Atlanta Corp. ("Atlanta" and, together with Westin Worldwide, Lauderdale, Seattle, St. John and Denver, "Westin") and W&S Hotel L.L.C. (the "LLC" and, together with Westin, the "Westin Companies"). Westin owns, manages, franchises and represents 108 hotels and resorts, with approximately 47,800 rooms in 23 countries worldwide.

The Transaction Agreement provides that Westin Worldwide will be merged into the Trust (the "Merger"). In connection with the Merger, all of the issued and outstanding shares of capital stock of Westin Worldwide (other than dissenting shares and shares held by Westin and its subsidiaries or shares held by the Starwood Companies and their subsidiaries) will be converted into an aggregate of 6,285,783 Class A Exchangeable Preferred Shares, par value \$.01 per share (the "Class A EPS"), of the Trust and 5,294,783 Class B Exchangeable Preferred Shares, liquidation value \$38.50 per share (the "Class B EPS"), of the Trust and cash in the amount of \$177.926 million. The Transaction Agreement provides for an adjustment to the cash consideration paid in connection with the Merger under certain circumstances, including adjustments based on the aggregate indebtedness and working capital of Westin on the closing date and the capital expenditures made by Westin between the date the Transaction Agreement was signed and the closing date. The Transaction Agreement also permits Westin Worldwide to make a cash dividend in an amount up to \$160 million to its stockholders during 1997, which dividend Westin Worldwide had determined that it expected to make prior to the execution of the Transaction Agreement and irrespective of the closing under the Transaction Agreement.

The Transaction Agreement also contemplates that the stockholders of Lauderdale, Seattle and Denver will contribute all of the outstanding shares of such companies to the Realty Partnership and that the Realty Partnership will issue to such stockholders an aggregate of 597,844 units of the Realty Partnership. In addition, in connection with the foregoing share contributions, the Realty Partnership will assume, repay or refinance the indebtedness of Lauderdale, Seattle and Denver and assume up to \$147.2 million of indebtedness incurred by the Members prior to such contributions. The Transaction Agreement also permits Lauderdale and Seattle to make cash dividends in an aggregate amount up to \$6 million to their stockholders during 1997, which dividends Lauderdale and Seattle had determined that they expected to make prior to the execution of the Transaction Agreement and irrespective of the closing under the Transaction Agreement. The Transaction Agreement also permits Denver to make a cash dividend to its stockholders in an amount equal to Denver's earnings and profits for 1997, which dividend Denver had determined that it expected to make prior to the execution of the Transaction Agreement and irrespective of the closing under the Transaction Agreement. In the event that Denver makes any such cash dividend, the cash portion of the consideration to be paid in connection with the Merger will be decreased by an amount equal to the amount of such dividend.

The Transaction Agreement also contemplates that the stockholders of Atlanta and St. John will contribute all of the outstanding shares of such companies to the Operating Partnership and that the Operating Partnership will issue to such stockholders an aggregate of 393,156 units of the Operating Partnership. In addition, prior to the foregoing share contributions, the Operating Partnership will assume, repay or refinance indebtedness of Atlanta and St. John and assume up to \$6 million of indebtedness expected to be incurred by the Members prior to such contributions. The Transaction Agreement also contemplates that prior to the closing date, the Realty Partnership will lend Atlanta approximately \$34.2 million and permits Atlanta to pay a dividend of such amount to its stockholders, which dividend Atlanta had determined that it expected to make prior to the execution of the Transaction Agreement and irrespective of the closing under the Transaction Agreement.

The Class A EPS, Class B EPS and partnership units to be issued in connection with the Merger and the contribution of Seattle, Lauderdale, Denver, St. John and Atlanta to the Realty Partnership and the Operating Partnership will provide the holders thereof with substantially the same economics as, and will be exchangeable on a one-for-one basis (subject to certain adjustments) for, the paired shares of the Trust and the Corporation.

In addition, the shares of Class B EPS and the partnership units to be

issued in the transactions contemplated by the Transaction Agreement will provide a liquidation preference of \$38.50 and provide the holders with a right from and after the fifth anniversary of the Closing Date to require the Trust to redeem such shares of Class B EPS and such partnership units at a price of \$38.50.

The closing is subject to numerous conditions, including, among other things, that the Transaction Agreement shall have been duly approved by holders of the paired shares of the Trust and the Corporation, the waiting period under the Hart-Scott-Rodino Antitrust Improvements Act shall have expired or been terminated, an opinion shall have been delivered by counsel to the Starwood Companies with respect to certain tax matters, there shall have been no change in the general economic, financial or market conditions in the United States that materially and adversely affects the ability of the Starwood Companies to obtain the financing necessary to consummate the transactions contemplated by the Transaction Agreement and the owners of hotels party to management, franchise or similar agreements with the Westin Companies from whom consents, approvals or authorizations are required to be obtained in connection with the consummation of the transactions contemplated by the Transaction Agreement shall not have delivered written notices of their intention to terminate agreements that would account for \$8 million or more of the projected revenues for 1998.

The Transaction Agreement provides that if the Transaction Agreement is terminated under certain circumstances, the Starwood Companies will be required to pay the Westin Companies a termination fee of \$5 million and all costs and expenses incurred by the Westin Companies and the Members in connection with the Transaction Agreement and the transactions contemplated thereby in an amount not to exceed \$5 million.

ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS.

- (a) Financial Statements of Businesses to be Acquired. See Index to Financial Statements (page F-1).
- (b) Pro Forma Financial Information. See Index to Financial Statements (page F-1).

#### EXHIBITS.

- Transaction Agreement, dated as of September 8, 1997, by and among WHWE L.L.C., Woodstar Investor Partnership, Nomura Asset Capital Corporation, Juergen Bartels, Westin Hotels & Resorts Worldwide, Inc., W&S Lauderdale Corp., W&S Seattle Corp., Westin St. John Hotel Company, Inc., W&S Denver Corp., W&S Atlanta Corp., W&S Hotel L.L.C., Starwood Lodging Trust, SLT Realty Limited Partnership, Starwood Lodging Corporation and SLC Operating Limited Partnership.
- 23 Consent of Arthur Andersen LLP

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

STARWOOD LODGING TRUST

STARWOOD LODGING CORPORATION

By: /s/ Ronald C. Brown

Ronald C. Brown Senior Vice President and Chief Financial Officer By: /s/ Alan M. Schnaid

Alan M. Schnaid
Vice President and Corporate
Controller
Principal Accounting Officer

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## INDEX TO FINANCIAL STATEMENTS

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STARWOOD LODGING TRUST AND
STARWOOD LODGING CORPORATION
PRO FORMA COMBINED CONSOLIDATED AND
SEPARATE CONSOLIDATED BALANCE SHEETS

JUNE 30, 1997 (UNAUDITED)

The following unaudited Pro Forma Combined Consolidated and Separate

Consolidated Balance Sheets are presented as if the acquisition of W&S Hotel L.L.C. ("LLC") and its subsidiaries (together "Westin") consisting of Westin Hotels & Resorts Worldwide, Inc. ("Westin Worldwide"), W&S Lauderdale Corp. ("Lauderdale"), W&S Seattle Corp. ("Seattle"), Westin St. John Hotel Company, Inc. ("St. John"), W&S Denver Corp. ("Denver"), and W&S Atlanta Corp. ("Atlanta"), had occurred as of June 30, 1997.

The unaudited Pro Forma Combined Consolidated and Separate Consolidated Balance Sheets should be read in conjunction with the Separate Consolidated and Combined Consolidated Historical Financial Statements of Starwood Lodging Trust (the "Trust") and Starwood Lodging Corporation (the "Corporation," and collectively with the Trust, the "Company") and the Notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 1996, and the unaudited separate and combined financial statements and related notes of the Company included in its Quarterly Report on Form 10-Q for the quarters ended March 31, 1997 and June 30, 1997 incorporated by reference in this Proxy Statement. In management's opinion, all pro forma adjustments necessary to reflect the effects of the acquisition of Westin have been made.

The unaudited Pro Forma Combined Consolidated and Separate Consolidated Balance Sheets are not necessarily indicative of what the actual financial position of the Company would have been at June 30, 1997, nor do they purport to represent the future financial position of the Company.

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#### STARWOOD LODGING TRUST AND STARWOOD LODGING CORPORATION

UNAUDITED COMBINED CONSOLIDATED PRO FORMA BALANCE SHEET

JUNE 30, 1997

(IN THOUSANDS)

<TABLE>

	HISTORICAL STARWOOD LODGING COMBINED	WESTIN ACQUISITION	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING COMBINED
	(A)	(B)		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
ASSETS				
Hotel assets held for sale, net	\$ 21,637	\$	\$	\$ 21,637
Hotel assets, net	1,624,340	874,618		2,498,958
	1,645,977	874,618		2,520,595
Mortgage notes receivable, net	80,053			80,053
Investments	440	75 <b>,</b> 850		76 <b>,</b> 290
Total real estate investments		950,468		2,676,938
Cash and cash equivalents	42,039	178,000		42,039
cabii ana cabii cquivarenes	12,000	(178,000)		12,000
Accounts, interest and rent receivable	61,270	(170,000)		61,270
Notes receivable, net	2,744	14,076		16,820
Inventories, prepaid expenses and other assets	42,368	865,056	180,000(E)	1,087,424
inventories, prepara expenses and other assets	42,300		180,000(E)	1,007,424
	\$1,874,891 ======	\$1,829,600 ======	\$ 180,000 ======	\$3,884,491 =======
LIABILITIES AND SHAREHOLDERS' EQUITY		=======	=======	=======
LIABILITIES THE STATE OF THE ST				
Collateralized notes payable and revolving lines of				
credit	\$ 568,037	\$1,030,093 178,000	\$(500,000)(C)	\$1,276,130
Mortgage and other notes payable	139,356			139,356
Accounts payable and other liabilities	64,887		180,000(E)	244,887
Distributions payable				22,745
	795,025	1,208,093	(320,000)	1,683,118
Commitments and contingencies		48,993	60,851(C)	372,802
MINORILI INIERESI	202,938	40,993	00,031(0)	372,802

	Class B Exchangeable preferred pro forma shares; \$.01 par value; authorized 10,000,000; outstanding 5,294,783, at				
Trust shares of beneficial interest,  \$.01 par value; authorized 100,000,000 shares; outstanding 45,555,188, 56,255,188 pro forma	redemption value		203,849		203,849
\$.01 par value; authorized 100,000,000 shares; outstanding 45,555,188, 56,255,188 pro forma	SHAREHOLDERS' EQUITY				
outstanding 45,555,188, 56,255,188 pro forma	,				
\$.01 par value; authorized 10,000,000 Class A     Exchangeable preferred pro forma shares;     outstanding 6,285,783	<u>-</u>				
Exchangeable preferred pro forma shares; outstanding 6,285,783		456		107(C)	563
outstanding 6,285,783	· · · · · · · · · · · · · · · · · · ·				
Corporation common stock,  \$.01 par value; authorized 100,000,000 shares; outstanding 45,555,188, 56,255,188 pro forma	J 1		63		63
\$.01 par value; authorized 100,000,000 shares; outstanding 45,555,188, 56,255,188 pro forma 456 107(C) 563 Additional paid-in capital			00		00
Additional paid-in capital	•				
Accumulated deficit	outstanding 45,555,188, 56,255,188 pro forma	456		107(C)	563
	Additional paid-in capital	1,091,757	368,602	438,935(C)	1,899,294
	Accumulated deficit	(275 <b>,</b> 761)			(275,761)
816,908 368,665 439,149 1,624,722		816,908	368,665	439,149	1,624,722
\$1,874,891 \$1,829,600 \$ 180,000 \$3,884,491 ======== ============================		\$1,874,891 =======	\$1,829,600 ======	\$ 180,000 ======	\$3,884,491 =======

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## STARWOOD LODGING TRUST

# UNAUDITED CONSOLIDATED PRO FORMA BALANCE SHEET JUNE 30, 1997 (IN THOUSANDS)

	HISTORICAL STARWOOD LODGING TRUST	WESTIN ACQUISITION	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING TRUST
	(A)	(B)		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
ASSETS Hotel assets held for sale, net	\$ 19 <b>,</b> 851	\$	\$	\$ 19,851
Hotel assets, net	1,511,145	694,118		2,205,263
	1,530,996	694,118		2,225,114
Mortgage notes receivable, net	80,053			80,053
Mortgage notes receivable Corporation	89,930	CO 050		89,930
Investments	440	69 <b>,</b> 850		70 <b>,</b> 290
Total real estate investments	1,701,419	763,968		2,465,387
Cash and cash equivalents	4,324	178,000 (178,000)	25,000(D) (25,000)(D)	4,324
Rent and interest receivable	12,805	(170)000)	(20) 000) (2)	12,805
Notes receivable, net	1,980	14,076		16,056
Notes receivable Corporation	50,310	294,184	(25,000) (D)	•
Prepaid expenses and other assets	12,889	726 <b>,</b> 295		739,184
	\$1,783,727	\$1,798,523	\$ (25,000)	\$3,557,250
	=======	=======	=======	=======
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES				
Collateralized notes payable and revolving lines				
of credit	\$ 568,037	\$1,030,093 178,000	\$(475,000)(C) (25,000)(D)	
Mortgage and other notes payable	137,913			137,913
Accounts payable and other liabilities	21,760			21,760
Distributions payable	22,646			22,646
	750,356		(500,000)	1,458,449

Commitments and contingencies	251 <b>,</b> 977	46,543	56,912(C)	355 <b>,</b> 432
Class B Exchangeable preferred pro forma shares; \$.01 par value; authorized 10,000,000; outstanding 5,294,783; at redemption value		203,849		203,849
SHAREHOLDERS' EQUITY Trust shares of beneficial interest, \$.01 par value; authorized 100,000,000 shares; outstanding 45,555,188, 56,255,188 pro				
forma\$.01 par value; authorized 10,000,000 Class A Exchangeable preferred pro forma shares;	456		107 (C)	563
outstanding 6,285,783		63		63
Additional paid-in capital	977,212 (196,274)	339,975	417,981(C)	1,735,168 (196,274)
	781 <b>,</b> 394	340,038	418,088	1,539,520
	\$1 <b>,</b> 783 <b>,</b> 727	\$1,798,523	\$ (25,000)	\$3,557,250
	========		=======	========

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# STARWOOD LODGING CORPORATION

# UNAUDITED CONSOLIDATED PRO FORMA BALANCE SHEET JUNE 30, 1997 (IN THOUSANDS)

	HISTORICAL STARWOOD LODGING CORPORATION	WESTIN ACQUISITION	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING CORPORATION
	(A)	(B)		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
ASSETS Hotel assets held for sale, net	\$ 1,786	\$	\$	\$ 1 <b>,</b> 786
Hotel assets, net	113,195	180,500	*	293,695
	114,981	180,500		295,481
Investments		6,000 		6,000 
Total real estate investments	114,981	186,500		301,481
Cash and cash equivalents	37,715		25,000(D)	37,715
Accounts and interest receivable	48,465		(25,000) (D)	48,465
Notes receivable, net	764			764
Inventories, prepaid expenses and other	00 450	100 761	100 000 (-)	0.40
assets	29 <b>,</b> 479	138,761	180,000(E)	348,240
	\$231,404	\$325,261	\$180,000	\$736 <b>,</b> 665
	======	======	======	======
LIABILITIES AND SHAREHOLDERS' EQUITY				
Mortgage and other notes payable	\$ 1,443	\$	\$	\$ 1,443
Mortgage notes payable Trust	89,930			89,930
Notes payable Trust	50,310	294,184	(25,000) (D)	319,494
Accounts payable and other liabilities	43,127		180,000(E)	223 <b>,</b> 127
Distributions payable	99			99
	184,909	294,184	155,000	634,093
Commitments and contingencies				
MINORITY INTEREST	10,981	2,450	3,939 (C),(I	17,370

----------SHAREHOLDERS' EOUITY Corporation common stock, \$.01 par value; authorized 100,000,000 shares; outstanding 45,555,188, 56,255,188 pro forma..... 107 (C),(D 20,954 (C),(D 164,126 28,627 Additional paid-in capital..... 114,545 Accumulated deficit..... (79,487) (79,487)\_\_\_\_\_ -----35,514 28,627 21,061 85,202 -----\_\_\_\_\_ -----\_\_\_\_\_ \$180,000 \$325,261 \$231,404 \$736,665 \_\_\_\_\_ ======= ======= \_\_\_\_\_

</TABLE>

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# STARWOOD LODGING TRUST AND STARWOOD LODGING CORPORATION

NOTES TO THE UNAUDITED COMBINED CONSOLIDATED AND SEPARATE CONSOLIDATED PRO FORMA BALANCE SHEETS AS OF JUNE 30, 1997

#### NOTE 1. BASIS OF PRESENTATION

(A) The Trust and the Corporation have unilateral control of SLT Realty Limited Partnership ("Realty") and SLC Operating Limited Partnership ("Operating" and together with Realty the "Partnerships"), respectively, and, therefore, the historical financial statements of Realty and Operating are consolidated with those of the Trust and the Corporation. Unless the context otherwise requires, all references herein to the "Company" refer to the Trust and the Corporation, and all references to the "Trust" and the "Corporation" include the Trust and the Corporation and those entities respectively owned or controlled by the Trust or the Corporation, including Realty and Operating, respectively.

#### NOTE 2. WESTIN ACQUISITION

(B) On September 9, 1997, the Company announced the execution of a definitive agreement to acquire W&S Hotel L.L.C. (the "LLC" and, together with its subsidiaries, "Westin") and its subsidiaries for approximately \$1.829 billion. The subsidiaries of the LLC consist of: Westin Worldwide, Lauderdale, Seattle, St. John, Denver and Atlanta. As part of the acquisition, Westin Worldwide will be merged into the Trust, the stock of Seattle, Lauderdale and Denver (which own the Westin Hotel Seattle, the Westin Hotel Fort Lauderdale and the Westin Hotel Tabor Center, respectively) will be contributed to Realty and the stock of Atlanta and St. John (which own the Westin Peachtree Plaza and the Westin Resort, St. John, respectively) will be contributed to Operating. Also as part of the acquisition, certain assets of Westin Worldwide, including portions of its management and franchising operations, and of Seattle, Lauderdale and Denver are expected either to be transferred to the Corporation and Operating or transferred into subsidiaries in which the Trust will own nonvoting preferred stock and less than 10% of the voting stock and the Corporation will own more than 90% of the voting stock.

The pro forma adjustments allocate Westin's assets between the Trust and the Corporation in accordance with the terms of the acquisition. The assets were allocated based upon the results of a valuation performed by an independent accounting firm. As a result, all the properties owned by Westin (other than the Westin Peachtree Plaza and the Westin Resort, St. John) are combined with the Trust and the remaining assets of Westin are combined with the Corporation. The following is a list of the hotels that are wholly-owned by Westin:

<TABLE> <CAPTION>

The Westin San Francisco Airport	San Francisco	California	388
The Westin Hotel Cincinnati	Cincinnati	Ohio	448
The Westin Galleria and Oaks	Houston	Texas	891
The Westin South Coast Plaza	Orange County	California	396
The Westin Hotel Fort Lauderdale	Ft.	Florida	293
	Lauderdale		
The Cherry Creek Inn	Denver	Colorado	320
Sub-total			3,601

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<TABLE> <CAPTION>

NAME	CITY	STATE/TERRITORY	TOTAL ROOMS
<\$>	<c></c>	<c></c>	<c></c>
Hotels acquired since January 1, 1997			
The Westin Hotel Indianapolis	Indianapolis	Indiana	573
The Westin Hotel Tabor Center	Denver	Colorado	420
The Westin Peachtree Plaza	Atlanta	Georgia	1,068
The Westin Resort	St. John	U.S. Virgin Islands	285
Sub-total			2,346
Total			5 <b>,</b> 947
			=====

</TABLE>

In addition, Westin has joint venture interests in the following properties:

<TABLE>

<CAPTION>

NAME/OWNERSHIP PERCENTAGE	CITY	STATE/PROVINCE	TOTAL ROOMS
<\$>	<c></c>	<c></c>	<c></c>
The Westin Hotel O'Hare (49%)	Chicago	Illinois	525
The Westin Hotel Galleria (20%)	Dallas	Texas	431
The Westin Office Building (25%)	Seattle	Washington	N/A(1)
The Westin London (10%)	London	Ontario	329

  |  |  |(1) contains approximately 350,000 square feet

The acquisition price for Westin is expected to be allocated as follows (in thousands):

<TABLE>

<CAPTION>

COLL TION	TRUST	CORPORATION	COMBINED
<\$>	<c></c>	<c></c>	<c></c>
Wholly owned assets	\$ 694,118	\$180,500	\$ 874,618
Joint venture assets	69 <b>,</b> 850	6,000	75 <b>,</b> 850
Notes receivable	14,076		14,076
Other assets(1)	726,295	138,761	865,056
Total assets	\$1,504,339	\$325,261	\$1,829,600
	=======	=======	

</TABLE>

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As partial consideration for the acquisition of Westin, the Company intends to issue 6,285,783 shares of newly created Class A Exchangeable Preferred Stock with an aggregate value of approximately \$310.8 million (using the closing stock

<sup>(1)</sup> Other assets includes the value of existing management contracts, certain intangible assets, and an amount allocated to a wholly owned captive insurance company.

price of \$49.4375 per paired share on September 8, 1997) and 5,294,783 shares of newly created Class B Exchangeable Preferred Stock with an aggregate value of approximately \$261.8 million (using the closing stock price of \$49.4375 per paired share on September 8, 1997). The Company also intends to issue 991,000 limited partnership units of the Partnerships with an aggregate value of approximately \$49.0 million (using the closing stock price of \$49.4375 per Paired Share on September 8, 1997), exchangeable on a one for one basis for Class B Exchangeable Preferred Stock or paired shares. The Corporation expects to borrow approximately \$294.2 million from the Trust to partially finance the acquisition of assets allocable to the Corporation.

Finally, the consideration includes the assumption of approximately \$1.030 billion of debt and the cash payment of approximately \$178.0 million. The cash portion will be drawn down under the Company's revolving line of credit. The Company expects to refinance some of Westin's debt to obtain credit terms similar to the Company's existing credit facilities.

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#### NOTE 3. PRO FORMA ADJUSTMENTS

- (C) The Company expects to issue, in a take-down from a shelf registration statement to be filed with the Securities and Exchange Commission in connection with a public offering, approximately 10.7 million Paired Shares of the Company at an initial offering price of \$49.4375 per paired share (using the closing price per Paired Share on September 8, 1997) (the "Offering"). Total combined net proceeds from the Offering of approximately \$500 million, including approximately \$60.9 million attributable to minority interest, will be used partially to fund the acquisition of Westin and to pay down existing indebtedness.
- (D) Reflects proceeds from the Offering to the Corporation which will be used to reduce intercompany indebtedness to the Trust and will be used by the Trust to pay down existing third-party indebtedness.
- (E) Reflects estimated deferred tax liability expected to be recorded as a result of the Westin acquisition.

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# STARWOOD LODGING TRUST AND STARWOOD LODGING CORPORATION

PRO FORMA COMBINED CONSOLIDATED AND SEPARATE CONSOLIDATED STATEMENTS OF OPERATIONS

FOR THE SIX MONTHS ENDED JUNE 30, 1997 AND THE
YEAR ENDED DECEMBER 31, 1996
(UNAUDITED)

The following Unaudited Combined Consolidated and Separate Consolidated Pro Forma Statements of Operations for the six months ended June 30, 1997 and the year ended December 31, 1996 give effect to the pending acquisition of Westin as of January 1, 1996. The pro forma information is based upon historical information and does not purport to present what actual results would have been had such transaction, in fact, occurred at January 1, 1996, or to project results for any future period. Historical Starwood Lodging Trust and Starwood Lodging Corporation results are for the six months ended June 30, 1997 and the year ended December 31, 1996. The historical Westin results are for the six months ended June 30, 1997 and the year ended December 31, 1996.

Historical Starwood Lodging Trust and Starwood Lodging Corporation results include the results of the properties acquired in 1996 (the Westin in Washington, D.C. -- acquired on January 4, a 58.2% interest in the Park Plaza in Boston, Massachusetts -- acquired on January 24, the Doubletree Guest Suites DFW Airport in Irving, Texas, the Doubletree Guest Suites in Ft. Lauderdale, Florida and the Westin Hotel in Tampa, Florida -- all three acquired on April 26, the Midland Hotel in Chicago, Illinois -- acquired on March 22, the Clarion Hotel -- San Francisco Airport in Milbrae, California -- acquired on April 25, the Westin at the Philadelphia International Airport in Philadelphia, Pennsylvania --

acquired on June 3, the Days Inn in Philadelphia, Pennsylvania -- acquired on July 1, a portfolio of 8 hotels owned by an institution consisting of the Ritz Carlton in Kansas City, Missouri, the Ritz Carlton in Philadelphia, Pennsylvania, the Westin Hotel in Waltham, Massachusetts, the Westin LAX in Los Angeles, California, the Westin Horton Plaza in San Diego, California, the Westin Hotel Concourse in Atlanta, Georgia, the Doubletree Grand at Mall of America in Bloomington, Minnesota and the Wyndham Hotel in Ft. Lauderdale, Florida -- all acquired on August 12, a portfolio of 9 hotels owned by Hotels of Distinction Ventures, Inc. consisting of the Hotel Park Tucson in Tucson, Arizona, the Embassy Suites in Palm Desert, California, the Marque in Atlanta, Georgia, the Arlington Park Hilton in Arlington Heights, Illinois, the Sheraton Needham in Needham, Massachusetts, the Sheraton Minneapolis Metrodome in Minneapolis, Minnesota, the Embassy Suites in St. Louis, Missouri, the Radisson Marque in Winston-Salem, North Carolina (this property was sold in April, 1997) and the Allentown Hilton in Allentown, Pennsylvania -- all acquired on August 16 except the Sheraton Minneapolis Metrodome which closed on September 5, the Marriott Forrestal Village in Princeton, New Jersey -- acquired on August 29, the Doral Court and Doral Tuscany both in New York, New York -- acquired on September 19, and a 93.5% interest in the Westwood Marquis Hotel & Gardens in Westwood, California -- acquired on December 31) and the properties acquired in 1997 (the Deerfield Beach Hilton in Deerfield Beach, Florida -- acquired on January 8, the Radisson Denver South in Denver, Colorado -- acquired on January 17, the Embassy Suites Hotel in Atlanta, Georgia, the BWI Airport Marriott in Baltimore, Maryland, the Charleston Hilton North in Charleston, South Carolina, the Crowne Plaza Edison in Edison, New Jersey, the Courtyard by Marriott Crystal City in Arlington, Virginia, the Novi Hilton in Novi, Michigan, the Omni Waterside Hotel in Norfolk, Virginia, the Park Ridge Hotel in King of Prussia, Pennsylvania, the Sheraton Hotel in Long Beach, California, and the Sonoma County Hilton in Santa Rosa, California -- all acquired on February 14, the Days Inn Lake Shore Drive in Chicago, Illinois -- acquired February 21, the Hermitage Suites Hotel in Nashville, Tennessee -- acquired on March 11, the Hotel De La Poste in New Orleans, Louisiana -- acquired on March 12, the San Diego Marriott Suites in San Diego, California -- acquired on April 3, the Tremont Hotel in Chicago, Illinois -- acquired on April 4, the Raphael Hotel in Chicago, Illinois -- acquired May 7, and the Stamford Sheraton in Stamford, Connecticut -- acquired on June 9) from their respective dates of acquisition.

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#### STARWOOD LODGING TRUST AND STARWOOD LODGING CORPORATION

UNAUDITED COMBINED CONSOLIDATED PRO FORMA STATEMENT OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 1997 (IN THOUSANDS)

<TABLE> <CAPTION>

HISTORICAL STARWOOD LODGING COMBINED (A)	W & S HOTEL LLC & SUBSIDIARIES (B)	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING COMBINED
<c></c>	<c></c>	<c></c>	<c></c>
\$249,231	\$ 64,107	\$ 24,222	\$337,560
100,894	30,836	12,641	144,371
•	•	•	36,817
376 <b>,</b> 795	102,407	39,546(C)	518,748
7,727			7,727
7,213	1,953		9,166
441	657		1,098
4,196	40,231	(954) (G)	43,473
(504)	20,969		20,465
395,868	166,217	38,592	600,677
	\$TARWOOD LODGING COMBINED (A) <c> \$249,231 100,894 26,670 376,795 7,727  7,213 441 4,196 (504)</c>	\$TARWOOD LODGING W & S HOTEL LLC COMBINED & SUBSIDIARIES (A) (B)	STARWOOD LODGING COMBINED COMBINED (A)       W & S HOTEL LLC & SUBSIDIARIES PRO FORMA ADJUSTMENTS <c> <c>         \$249,231 \$64,107 \$24,222 \$100,894 \$30,836 \$12,641 \$26,670 \$7,464 \$2,683 \$12,641 \$102,407 \$39,546(C)         7,727 \$102,407 \$39,546(C)         7,213 \$1,953 \$41 \$657 \$40,231 \$41 \$41,196 \$40,231 \$1,954)(G)         (504) \$20,969 \$100</c></c>

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EXPENSES Hotel operations:				
Rooms	60,619 75,481 124,374	13,465 21,827 42,827	5,773 8,780 13,124	79,857 106,088 180,325
	260 <b>,</b> 474	78 <b>,</b> 119	27,677(C) (954)(G) (1,005)(H)	366,270 (954) (1,005)
Total	260,474	78,119	25 <b>,</b> 718	364,311
Gaming Interest	8,248 23,311		44,699(I) (18,500)(J)	8,248 49,510
Depreciation and amortization	54,387		50,281(K)	104,668
Administrative and general	13,548	7 <b>,</b> 853		21,401
	359,968	85 <b>,</b> 972	102,198	548,138
Income before income taxes and minority interest	35,900	80,245	(63,606) 9,004(L)	52,539 9,004
Income before minority interest	35 <b>,</b> 900	\$ 80,245	\$ (72,610)	43,535
Minority interest (M)	9,891			13 <b>,</b> 769
Net income	\$ 26,009 ======			\$ 29,766
Net income per Paired Share (N)	\$ 0.56 =====			\$ 0.43 ======
Weighted average number of Paired Shares	46,063			68,344

=======

</TABLE>

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=======

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### STARWOOD LODGING TRUST

# UNAUDITED CONSOLIDATED PRO FORMA STATEMENT OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 1997 (IN THOUSANDS)

	HISTORICAL STARWOOD LODGING TRUST (A)	W & S HOTEL LLC & SUBSIDIARIES (B)	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING TRUST
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
REVENUE				
Rents from Corporation	\$95 <b>,</b> 505	\$	\$ 23,190(D)	\$118 <b>,</b> 695
Interest from Corporation  Interest from mortgage and other	5,290		14,132(E)	19,422
notes  Rent from leased hotel properties and income from	7,213	1,953		9,166
investments	441	657		1,098
Other income	1,551			1,551
investments		20 <b>,</b> 969		20,969
	110,000	23,579	37,322	170,901
EXPENSES				
Interest	23,260		44,699(I) (18,500)(J)	49,459
Depreciation and amortization	42,801		43,494(K)	86,295
Administrative and general	5,117			5,117

	71,178		69,693	140,871
Income before minority				
interest	38,822	23,579	(32,371)	30,030
		======	======	
Minority interest (M)	9,760			10,900
Net income	\$29,062			\$ 19,130
	======			=======
Net income per share (N)	\$ 0.63			\$ 0.28
	======			=======
Weighted average number				
of shares	46,063			68,344
	======			=======

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# STARWOOD LODGING CORPORATION

# UNAUDITED CONSOLIDATED PRO FORMA STATEMENT OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 1997 (IN THOUSANDS)

	HISTORICAL STARWOOD LODGING CORPORATION	W & S HOTEL LLC & SUBSIDIARIES	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING CORPORATION
	(A)	(B)		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
REVENUE Hotel operations:				
Rooms	\$249,231	\$ 64,107	\$ 24,222	\$337,560
Food & beverage	100,894	30,836	12,641	144,371
Other	26,670	7,464	2,683	36,817
Total	376 <b>,</b> 795	102,407	39,546(C)	518,748
Gaming	7,727			7,727
Management fees and other income Loss on sales of real estate	2,645	40,231	(954) (G)	41,922
investments	(504)			(504)
	386,663	142,638	38,592	567,893
EXPENSES Hotel operations: Rooms	60,619 75,481 124,374	13,465 21,827 42,827	5,773 8,780 13,124	79,857 106,088 180,325
other	124,374	42,027	13,124	100,323
	260,474	78 <b>,</b> 119	27,677(C) (954)(G) (1,005)(H)	366,270 (954) (1,005)
Total	260,474 8,248 95,505 5,290	78,119	25,718 23,190(D) 14,132(E)	364,311 8,248 118,695 19,422 51
Depreciation and amortization	11,586	7.050	6,787(K)	18,373
Administrative and general	8,431	7 <b>,</b> 853		16,284
	389,585	85 <b>,</b> 972	69 <b>,</b> 827	545,384
Income (loss) before income taxes and minority	(2,922)	56,666	(31,235) 9,004(L)	22,509

Income before minority interest	(2,922)	\$ 56,666	\$(40,239)	13,505
			======	
Minority interest(M)	131			2,869
Net income (loss)	\$ (3,053)			\$ 10,636
	=======			======
Net income (loss) per share(N)	\$ (0.07)			\$ 0.15
	=======			=======
Weighted average number of				
shares	46,063			68,344
	=======			=======

  |  |  |  |F-12

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# STARWOOD LODGING TRUST AND STARWOOD LODGING CORPORATION

# UNAUDITED COMBINED CONSOLIDATED PRO FORMA STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 1996 (IN THOUSANDS)

	HISTORICAL STARWOOD LODGING COMBINED	W & S HOTEL LLC & SUBSIDIARIES	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING COMBINED
	(A)	(B)		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
REVENUE				
Hotel operations:				
Rooms	\$260 <b>,</b> 175	\$102 <b>,</b> 091	\$ 65 <b>,</b> 559	\$427,825
Food & beverage	94,816	52,036	33,551	180,403
Other	30,119	14,245	7 <b>,</b> 743	52 <b>,</b> 107
Total	385,110	168,372	106,853(C)	660,335
Gaming	23,630			23,630
Interest from mortgage and other notes Rent from leased hotel properties and	11,262	1,712		12,974
income from investments	822	5,036	(3,406)(F)	2,452
Management fees and other income	3,424	69,693	(753) (G)	72,364
Gain on sales of real estate				
investments	4,290			4,290
	428,538	244,813	102,694	776,045
EVDENCEC				
EXPENSES Hotel operations:				
Rooms	67,017	23,221	15,655	105,893
Food & beverage	72,696	36,569	23,503	132,768
Other	135,302	73,270	35,759	244,331
	275,015	133,060	74,917(C)	482,992
			(753) (G)	(753)
			(997) (H)	(997)
Total	275,015	133,060	73,167	481,242
Gaming	21,834	·	·	21,834
Interest	23,337		89,397(I)	75,734
			(37,000)(J)	
Depreciation and amortization	55 <b>,</b> 745		86,986(K)	142,731
Administrative and general	16,495 	23,990		40,485
	392,426	157,050	212,550	762,026
Income before income taxes and				
minority interest	36,112	87,763	(109,856)	14,019
Provision for income taxes	·	•	9,803(L)	9,803
Income before minority interest	36,112	\$ 87 <b>,</b> 763	\$ (119 <b>,</b> 659)	4,216

		=======	=======	
Minority interest (M)	10,238			2,460
Net income	\$ 25,874		\$	1,756
	=======		==	
Net income per Paired Share (N)	\$ 0.87		\$	0.03
	=======		==	
Weighted average number of Paired				
Shares	29,884			52,165
	=======		==	

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#### STARWOOD LODGING TRUST

# UNAUDITED CONSOLIDATED PRO FORMA STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 1996 (IN THOUSANDS)

<TABLE> <CAPTION>

<caption></caption>	HISTORICAL STARWOOD LODGING TRUST	W & S HOTEL LLC & SUBSIDIARIES	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING TRUST
(0)	(A)	(B)		
<s> REVENUE</s>	<c></c>	<c></c>	<c></c>	<c></c>
Rents from Corporation  Interest from Corporation  Interest from mortgage and other	\$ 87,593 9,084	\$	\$ 38,394(D) 28,264(E)	\$125,987 37,348
notes	11,262	1,712		12,974
and income from investments Other income	822 2,008	5,036	(3,406) (F)	2,452 2,008
investments	4,290			4,290
	115,059	6,748	63,252	185,059
EXPENSES				
Interest	23,088		89,397(I) (37,000)(J)	75,485
Depreciation and amortization Administrative and general	42,517 4,134		73,411(K)	115,928 4,134
	69 <b>,</b> 739		125,808	195,547
Income (loss) before minority				
interest	45,320	\$6,748 =====	\$(62,556) ======	(10,488)
Minority interest (M)	11,731			(498)
Net income (loss)	\$ 33,589 ======			\$ (9,990) ======
Net income (loss) per share (N) $\dots$	\$ 1.12 =======			\$ (0.19)
Weighted average number of shares	29,884			52,165

 ====== |  |  | ====== |F-14

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# STARWOOD LODGING CORPORATION

<caption></caption>	HISTORICAL STARWOOD LODGING CORPORATION	W & S HOTEL LLC & SUBSIDIARIES	PRO FORMA ADJUSTMENTS	PRO FORMA STARWOOD LODGING CORPORATION
	(A)	(B)		
<s> REVENUE</s>	<c></c>	<c></c>	<c></c>	<c></c>
Hotel operations:				
Rooms	\$260,175	\$102 <b>,</b> 091	\$ 65,559	\$427,825
Food & beverage	94,816	52,036	33,551	180,403
Other	30,119 	14,245	7,743 	52 <b>,</b> 107
Total	385,110	168,372	106,853(C)	660,335
Gaming	23,630			23,630
Management fees and other income	1,416 	69,693 	(753) (G)	70 <b>,</b> 356
	410,156	238,065	106,100	754,321
EXPENSES				
Hotel operations:				
Rooms	67,017	23,221	15 <b>,</b> 655	105,893
Food & beverage	72,696	36,569	23,503	132,768
Other	135,302	73,270	35 <b>,</b> 759	244,331
	275,015	133,060	74,917(C)	482,992
			(753) (G)	(753)
			(997) (H)	(997) 
Total	275,015	133,060	73,167	481,242
Gaming	21,834	,	,	21,834
Rent Trust	87 <b>,</b> 593		38,394(D)	125,987
Interest Trust	9,084		28,264(E)	37,348
Interest	249			249
Depreciation and amortization	13,228	02.000	13 <b>,</b> 575(K)	26,803
Administrative and general	12,361 	23 <b>,</b> 990 		36,351 
	419,364	157 <b>,</b> 050	153,400	729 <b>,</b> 814
Income (loss) before income taxes and				
minority interest	(9,208)	81,015	(47,300)	24,507
Provision for income taxes			9,803(L)	9,803
Income before minority interest	(9,208)	\$ 81,015	\$ (57,103)	14,704
Minority interest (M)	(1,493)	======	======	2,958
Net income (loss)	\$ (7,715)			\$ 11,746
Net income (loss) per share (N)	\$ (0.26)			====== \$ 0.22
Weighted average number of shares	29 <b>,</b> 884			======= 52 <b>,</b> 165

 ====== |  |  | ====== |F-15

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# STARWOOD LODGING TRUST AND STARWOOD LODGING CORPORATION

NOTES TO THE UNAUDITED COMBINED CONSOLIDATED AND SEPARATE CONSOLIDATED PRO FORMA STATEMENTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 1997 AND THE YEAR ENDED DECEMBER 31, 1996

### NOTE 1. BASIS OF PRESENTATION

The Trust and the Corporation have unilateral control of SLT Realty Limited

Partnership ("Realty") and SLC Operating Limited Partnership ("Operating" and, together with Realty, the "Partnerships"), respectively, and, therefore, the historical financial statements of Realty and Operating are consolidated with those of the Trust and the Corporation. Unless the context otherwise requires, all references herein to the "Company" refer to the Trust and the Corporation, and all references to the "Trust" and the "Corporation" include the Trust and the Corporation and those entities respectively owned or controlled by the Trust or the Corporation, including Realty and Operating.

#### NOTE 2. PRO FORMA ADJUSTMENTS

- (A) Reflects the Company's historical statements of operations. Results of operations for properties sold or pending sale are not considered material to the pro forma presentation. The historical statements of operations for the year ended December 31, 1996 exclude the impact of extraordinary items.
- (B) Reflects Westin's historical statements of operations excluding depreciation and amortization, interest expense and provision for income taxes which are reflected as pro forma adjustments. The following is a reconciliation of the historical results of Westin in the pro forma statements of operations to the unaudited statement of operations for the six months ended June 30, 1997 and to the audited statement of operations for the year ended December 31, 1996:

<table></table>	
<\$>	<c></c>
FOR THE SIX MONTHS ENDED JUNE 30, 1997:	
Income before depreciation and amortization, interest and provision for income taxes per pro forma combined	[
statement of operations	\$80,245
Depreciation and amortization	23,311
Interest expense	21,690
Provision for income taxes	14,556
Net income per unaudited statement of operations	\$20,688 ======
FOR THE YEAR ENDED DECEMBER 31, 1996:	
Income before depreciation and amortization, interest and provision for income taxes per pro forma combined	l
statement of operations	\$87,763
Depreciation and amortization	42,566
Interest expense	41,965
Provision for income taxes	3,904
Net loss per audited statement of operations	\$ (672)
	======

  ||  |  |
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Listed below are the effects each wholly-owned hotel had on the Combined Pro Forma Statements of Operations for the six months ended June 30, 1997 and the year ended December 31, 1996 (in thousands):

FOR THE SIX MONTHS ENDED JUNE 30, 1997

HOTEL	REVENUES	EXPENSES	EXCESS OF REVENUES OVER EXPENSES
<\$>	<c></c>	<c></c>	<c></c>
The Westin Hotel Seattle	\$ 21,191	\$16,270	\$ 4,921
The Westin Hotel San Francisco Airport	12,441	8,506	3,935
The Westin Hotel Cincinnati	10,085	7,778	2,307
The Westin Hotel Galleria and Oaks	23,211	19,794	3,417
The Westin South Coast Plaza	10,334	8,600	1,734
The Westin Hotel Fort Lauderdale	6,118	4,715	1,403
The Cherry Creek Inn	3,889	2,713	1,176
The Westin Hotel Indianapolis (acquired March 4,			
1997)	9 <b>,</b> 557	6,167	3,390
The Westin Hotel Tabor Center (acquired June 24,			
1997)	550	244	306

The Westin Peachtree Plaza	(acquired June 4, 1997)	5 <b>,</b> 031	3,332	1,699
The Westin Resort St. John	(acquired May 15,			
1997) (1)		• • • •		
Total		\$102,407	\$78,119	\$24,288
		=======	======	======

-----

(1) Hotel closed for renovation due to hurricane damage.

FOR THE YEAR ENDED DECEMBER 31, 1996

<TABLE> <CAPTION>

HOTEL	REVENUES	EXPENSES	EXCESS OF REVENUES OVER EXPENSES
<\$>	<c></c>	<c></c>	<c></c>
The Westin Hotel Seattle	\$ 45,547	\$ 32,013	\$13,534
The Westin Hotel San Francisco Airport	21,905	16,463	5,442
The Westin Hotel Cincinnati	20,672	16,014	4,658
The Westin Hotel Galleria and Oaks	43,880	39,018	4,862
The Westin South Coast Plaza	18,147	15,106	3,041
The Westin Hotel Fort Lauderdale	11,500	9,665	1,835
The Cherry Creek Inn	6,721	4,781	1,940
Total	\$168,372	\$133,060	\$35,312
	=======	=======	======

</TABLE>

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Listed below are the effects each joint venture had on the Combined Pro Forma Statements of Operations for the six months ended June 30, 1997 and the year ended December 31, 1996 (in thousands):

FOR THE SIX MONTHS ENDED JUNE 30, 1997

<TABLE> <CAPTION>

	WESTIN O'HARE HOTEL VENTURE	GALLERIA HOTEL VENTURE	SIXTH & VIRGINIA PROPERTIES	VINWEST HOTEL LONDON ONTARIO, INC.(1)	TOTAL
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Operating revenues	\$15,330	\$15,049	\$5,304	\$3,105	\$38,788
Operating expenses	11,652	9,843	2,550	2,905	26,950
Depreciation and amortization	1,456	1,850	1,368	284	4,958
Operating income	2,222	3,356	1,386	(84)	6,880
Interest expense	1,172	2,891	1,147	117	5,327
Other expense		(19)	(39)		(58)
Net income (loss)	1,050	484	278	(201)	1,611
Westin Ownership percentage	49%	20%	25%	10%	
77	^ F10				
Westin Share	\$ 510	\$ 97	\$ 70	\$ (20)	\$ 657
	======	======	=====	======	======

</TABLE>

(1) Westin acquired an interest in this property in February, 1997.

FOR THE YEAR ENDED DECEMBER 31, 1996

<TABLE>

<CAPTION>

WESTIN

	ARIZONA	O'HARE	GALLERIA	SIXTH &	
	BILTMORE	HOTEL	HOTEL	VIRGINIA	
	PARTNERS (1)	VENTURE	VENTURE	PROPERTIES	TOTAL
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Operating revenues	\$55 <b>,</b> 653	\$29,395	\$30,586	\$8,446	\$124,080
Operating expenses	39,847	22,268	20,124	4,067	86,306
Depreciation and amortization	5,298	2,029	3,344	2,114	12,785
Operating income	10,508		7 <b>,</b> 118	2,265	24,989
Interest expense	5 <b>,</b> 851	2,214	5,638	2,418	16,121
Other expense			150		150
Net income (loss)	4,657	2,884	1,330	(153)	8,718
Westin Ownership percentage	50%	49%	20%	25%	
Preferred return	2,328 1,078		266	(38)	3,958 1,078
Westin Share	\$ 3,406	\$ 1,402	\$ 266	\$ (38)	\$ 5,036
	======	======	======	=====	

-----

(C) Since January 1, 1997 Westin has acquired four hotel properties including the 573-room Westin Hotel Indianapolis in Indianapolis, Indiana acquired on March 4, 1997; the 285-room Westin Resort, St. John on the U.S. Virgin Islands acquired on May 15, 1997; the 1,068-room Westin Peachtree Plaza in Atlanta, Georgia acquired on June 4, 1997; and the 420-room Westin Hotel Tabor Center in Denver, Colorado acquired on June 24, 1997.

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Listed below are the pro forma adjustments necessary to show the effect on the results of operation of the acquired hotels as if they had been acquired at January 1, 1996:

FOR THE SIX MONTHS ENDED JUNE 30, 1997

<TABLE> <CAPTION>

REVENUES OVER HOTEL REVENUES EXPENSES EXPENSES -----<C> <S> <C> <C> The Westin Hotel Tabor Center..... \$11,854 \$ 8,531 \$ 3,323 The Westin Hotel Indianapolis..... 3,215 2,832 383 16,314 The Westin Peachtree Plaza..... 24,477 8,163 The Westin Resort St. John(1)..... ---------------\$39,546 \$27,677 \$11,869 Total.... ====== \_\_\_\_\_

</TABLE>

(1) Hotel closed for renovation due to hurricane damage.

FOR THE YEAR ENDED DECEMBER 31, 1996

<TABLE>

			EXCESS OF REVENUES OVER
HOTEL	REVENUES	EXPENSES	EXPENSES
<pre><s> The Westin Hotel Tabor Center</s></pre>	<c> \$ 23,131</c>	<c> \$16,456</c>	<c> \$ 6,675</c>

EXCESS OF

<sup>(1)</sup> Ownership interest sold in February, 1997 (see footnotes F and H below).

The Westin Hotel Indianapolis	25,606	18,276	7,330
The Westin Peachtree Plaza	58,116	40,185	17,931
The Westin Resort St. John(1)			
Total	\$106,853	\$74 <b>,</b> 917	\$31 <b>,</b> 936
	======	======	======

- (1) Hotel closed for renovation due to hurricane damage.
- (D) The Trust intends to lease the hotels it will acquire to the Corporation under leases that provide for annual base or minimum rents plus
- contingent or percentage rents based on the gross revenue of the properties and are accounted for as operating leases.
- (E) Reflects interest expense on funds borrowed by the Corporation from the Trust to acquire certain assets in the Westin transaction including the Westin Peachtree Plaza in Atlanta, Georgia and the Westin Resort St. John on the U.S. Virgin Islands.
- (F) Reflects the elimination of joint venture income related to the sale, during February 1997, of Westin's 50% ownership investment in the Biltmore Hotel Partners.
- (G) Reflects the elimination of franchise fees paid by the Company to Westin on six Westin hotels owned by the Company as of June 30, 1997 including the Westin Los Angeles Airport in Los Angeles, California; the Westin Horton Plaza in San Diego, California; the Westin Washington in Washington, DC; the Westin Tampa Airport in Tampa, Florida; the Westin Atlanta North in Atlanta, Georgia; and the Westin Waltham in Waltham, Massachusetts.
- (H) Reflects the elimination of franchise fees incurred by the Company on hotels the Company intends to convert to Westins. These franchise fees represent franchise fees incurred from the date the hotel was

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acquired until the end of each period presented and therefore may not represent a full period of franchise fees expense.

- (I) Reflects the addition of interest expense at the Company's current weighted average borrowing rate (7.4%) on the \$1.030 billion of assumed debt and the \$178.0 million cash drawn down to acquire Westin.
- (J) Reflects the reduction of interest expense due to the pay down of approximately \$500.0 million of debt with the net proceeds of a public offering of approximately 10.7 million Paired Shares at \$49.4375 per Paired Share (using the closing price per Paired Share on September 8, 1997).
- (K) Reflects depreciation and amortization expense on the Company's basis in the assets acquired in the Westin transaction.
- (L) Reflects the estimated income tax expense on the pro forma Corporation results using an effective income tax rate of 40%.
- (M) Reflects the minority interests of the partners in the income of the Partnerships.

(N) Net income (loss) per Paired Share has been computed using the weighted average number of paired shares and equivalent paired shares outstanding and includes Class A and Class B Exchangeable Preferred Stock expected to be issued as partial consideration for the Westin acquisition (see footnote B to the Unaudited Combined Consolidated and Separate Consolidated Pro Forma Balance Sheets) and common stock expected to be issued pursuant to a public offering (see footnote K above). All Paired Share information has been adjusted to reflect a 3-for-2 stock split effective January 27, 1997.

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#### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Members of W&S Hotel L.L.C.:

We have audited the accompanying consolidated balance sheets of W&S Hotel L.L.C. (a Delaware limited liability company) and subsidiaries as of December 31, 1996 and 1995, and the related consolidated statements of operations, members' equity and cash flows for the year ended December 31, 1996 and for the period from acquisition (May 12, 1995) through December 31, 1995. We have also audited the accompanying combined statements of operations, changes in net assets and cash flows of the predecessor business (as defined in Note 1) for the year ended December 31, 1994, and for the period from January 1, 1995 through May 12, 1995. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of W&S Hotel L.L.C. and subsidiaries as of December 31, 1996 and 1995, and the consolidated results of their operations and their cash flows for the year ended December 31, 1996 and for the period from acquisition (May 12, 1995) through December 31, 1995, and the combined results of operations, changes in net assets and cash flows of the predecessor business for the year ended December 31, 1994, and for the period from January 1, 1995 through May 12, 1995, in conformity with generally accepted accounting principles.

ARTHUR ANDERSEN LIP

Seattle, Washington, February 14, 1997

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W & S HOTEL L.L.C. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS (THOUSANDS)

<TABLE>

<caption></caption>			
	JUNE 30, 1997	DECEMBER 31, 1996	DECEMBER 31, 1995
	(UNAUDITED)		
<\$>	(C)	<c></c>	<c></c>
ASSETS			
Current assets:			
Cash and cash equivalents, including \$4,022 of restricted cash in 1997	\$ 10,472	\$ 10,642	\$ 22,677
Guest and trade accounts, less allowance for doubtful accounts of \$2,027, \$1,937 and \$1,481	43,974	32,621	23,799
Accounts due from affiliates	1,427	2,098	638
Refundable taxes	1,721	2,852	643
Other	13,388	13,582	12,992
Net receivables	60,510	51,153	38,072
Deferred income taxes	1,731	1,731	5,889
Inventories	1,479	1,119	972
Prepaid expenses and other	6,348	4,940	2,475
Total current assets	80,540	69,585	70,085
Noncurrent receivables	17,108	12,139	1,734
Noncurrent receivables from affiliates	14,160	12,771	3,343
Investments in partnerships	14,590 561,069	31,427 259,875	50,551 254,879
Property and equipment, net	301,009	239,013	234,079
deposits of \$7,333, \$4,264 and \$350	368 <b>,</b> 776	388,240	392,628
			\$773,220
	\$1,056,243 =======	\$774,037 ======	\$773,220 ======
LIABILITIES AND MEMBERS' EQUITY			
Current liabilities:			
Note payable	\$ 292	\$ 2,506	\$ 2,824
Current maturities of long-term debt	11,119	1,863	377
Trade accounts payable	12,139	12,754	8,519
Accrued expenses	62,345	62,673	57 <b>,</b> 702
Payable to affiliates	4,265	3,038	2,948
Income taxes	9,218	1,204	1,198
Other	4,020	1,437	979
Total current liabilities	103,398	85 <b>,</b> 475	74,547 
Long-term obligations:			
Long-term debt	647,366	432,132	440,299
Other	48,930	47 <b>,</b> 725	48,635
Total long-term obligations		479,857	488,934
Defended because theme	117 665	106.051	100 560
Deferred income taxes	117,665	126,251	128 <b>,</b> 560
Equity:			
Members' equity	139,263	82 <b>,</b> 775	81,447
Equity adjustment from foreign currency translation	(379)	(321)	(268)
Total equity	138,884	82,454 	81 <b>,</b> 179
Commitments and contingencies			
	\$1,056,243	\$774,037	\$773 <b>,</b> 220
	=======	=======	=======
/ MADIES			

The accompanying notes are an integral part of these consolidated balance sheets.

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W & S HOTEL L.L.C. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS (THOUSANDS)

	SIX MONTHS ENDED		YEAR ENDED DECEMBER 31,	THROUGH DECEMBER 31,
	JUNE 30, 1997	JUNE 30, 1996	1996	1995
	(UNAUD			
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Operating revenues:				
Rooms	\$ 64,107	\$ 49,208	\$102,091	\$ 60,352
Food and beverage	30,836	25,442	52,036	32,869
Hotel management services	30,331	25,484	50,854	26 <b>,</b> 517
Hotel management services from				
affiliates	4,876	3 <b>,</b> 357	7,662	3,089
Other departmental and operating				
revenues	12,488 	12,310	25 <b>,</b> 422	15 <b>,</b> 975
Total operating revenues	142,638	115,801	238,065	138,802
Operating expenses:				
Rooms	13,465	11,260	23,221	14,169
Food and beverage	21,827	17,796	36,569	23 <b>,</b> 373
General, administrative and marketing	24,655	26 <b>,</b> 507	51,748	35,748
Property maintenance and energy	7,808	6 <b>,</b> 963	14,390	9,210
Rent	6,166	5,205	10,898	4,947
Depreciation and amortization	23,311	20,996	42,566	25,548
Local taxes and insurance	5,769	3,884	8,267	4,955
Other	5 <b>,</b> 913	5 <b>,</b> 459	11,128	7 <b>,</b> 987
Total operating expenses	108,914	98 <b>,</b> 070	198 <b>,</b> 787	125 <b>,</b> 937
Operating income	33,724	17 <b>,</b> 731	39 <b>,</b> 278	12,865
Other income (expense):				
Interest expense	(21,690)	(21,155)	(41,965)	(28,391)
Interest income	1,953	767	1,712	1,348
Gain on disposals	20,969			
Share of earnings of partnerships	657	4,499	5,036	55
Foreign exchange loss	(99)	(29)	(127)	(188)
Gain on curtailment of management				
retirement plan				4,186
Miscellaneous	(270)	106	(702)	(82)
Other income (expense)	1,520	(15,812)	(36,046)	(23,072)
Income (loss) before income taxes	35,244	1,919	3,232	(10,207)
<pre>Income tax expense (benefit)</pre>	14,556	2,318	3,904	(653)
Net income (loss)	\$ 20,688	\$ (399)	\$ (672)	\$ (9,554)

 ====== | ====== | ====== | ====== |MAY 12, 1995

The accompanying notes are an integral part of these statements.

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# PREDECESSOR BUSINESS

# COMBINED STATEMENTS OF OPERATIONS (THOUSANDS)

	JANUARY 1, 1995 THROUGH MAY 12, 1995	YEAR ENDED DECEMBER 31, 1994
<\$>	<c></c>	<c></c>
Operating revenues:	107	.07
Rooms	\$32,149	\$ 87,387
Food and beverage	18,743	51,257

Hotel management services.	13,444	32,306
Hotel management services from affiliates	1,475	4,058
Other departmental and operating revenues	8,339 	23,258
Total operating revenues	74,150	198 <b>,</b> 266
Operating expenses:		
Rooms	8,401	22,113
Food and beverage	14,831	40,186
General, administrative and marketing	18,633	47,381
Property maintenance and energy	5,317	14,841
Rent	2,596	7,117
Depreciation and amortization	9,448	27,168
Local taxes and insurance	3,376	7 <b>,</b> 777
Other	3,169	12,410
other		12,410
Total operating expenses	65 <b>,</b> 771	178 <b>,</b> 993
Operating income	8 <b>,</b> 379	19,273
Other income (expense):		
Interest expense	(7,103)	(14,954)
Interest income	999	2,045
Gain on disposals	93	15,822
Share of earnings (losses) of partnerships	2,464	(1,893)
Foreign exchange loss	(35)	(22)
Miscellaneous	879	1,223
Other income (expense)	(2,703)	2,221
Income before income taxes	5,676	21,494
Income tax expense	3,532	15,943
Net income	\$ 2,144	\$ 5,551
. /	======	======

The accompanying notes are an integral part of these statements.

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## W&S HOTEL L.L.C. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF MEMBERS' EQUITY
FOR THE PERIOD FROM MAY 12, 1995 THROUGH DECEMBER 31, 1995,
FOR THE YEAR ENDED DECEMBER 31, 1996 AND
FOR THE SIX MONTHS ENDED JUNE 30, 1997 (UNAUDITED)
(THOUSANDS)

<TABLE> <CAPTION>

	CLASS A MEMBERS		CLASS B MEMBER		MBER TOTAL	
<\$>	<c></c>		<c></c>		- <c></c>	
· · ·						
Balance, May 12, 1995	\$		\$		\$	
Capital contributions	9	5,640		1		95 <b>,</b> 641
Less notes receivable for equity contributions	(	4,640)				(4,640)
Net loss	(	9,553)		(1)		(9 <b>,</b> 554)
Balance, December 31, 1995		1,447				81,447
Collection of notes receivable for equity	O	11,111				01,117
contributions		2,000				2,000
Net loss		(672)				(672)
Balance, December 31, 1996	8	2,775				82 <b>,</b> 775
Capital contributions	3	5,800				35,800
Net income	2	0,688				20,688
Delenes 700 1007		0.063	 \$			
Balance, June 30, 1997	\$ 13 ====	19 <b>,</b> 263	۶ ====		ې _ ===	139 <b>,</b> 263
( /map = m)						

</TABLE>

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## PREDECESSOR BUSINESS

COMBINED STATEMENTS OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 1994 AND
FOR THE PERIOD FROM JANUARY 1, 1995 THROUGH MAY 12, 1995
(THOUSANDS)

<table></table>	
<\$>	<c></c>
Net assets, December 31, 1993	\$290 <b>,</b> 953
Net income	5,551
Returns to owner of predecessor business	(66 <b>,</b> 532)
Intercompany tax-sharing agreement recorded as contributed	
capital	13,283
Net assets, December 31, 1994	243,255
Capital contributions	19,946
Net income	2,144
Returns to owner of predecessor business	(21,623)
Intercompany tax-sharing agreement recorded as contributed	
capital	660
Net assets, May 12, 1995	\$244,382
	======

  |The accompanying notes are an integral part of these statements.

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## W & S HOTEL L.L.C. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS (THOUSANDS)

	SIX MONT	'HS ENDED	YEAR ENDED DECEMBER 31,	MAY 12, 1995 THROUGH DECEMBER 31,	
	JUNE 30, 1997	JUNE 30, 1996	1996	1995	
	(UNAUD				
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	
Cash flows from operating activities:					
Net income (loss)	\$ 20 <b>,</b> 688	\$ (399)	\$ (672)	\$ (9,554)	
Depreciation and amortization	23,311	20,996	42,566	25,548	
Deferred income tax benefit	(8,142)	(162)	(727)	(3,128)	
Gain on disposal	(20,969)				
retirement planShare of (earnings) losses of partnerships,				(4,186)	
net of distributions received	528	(2,432)	(1,658)	3,314	
Deferred compensation  Pension and other postretirement benefits	8		206	2,040	
greater than plan contributions Increase (decrease) in estimated insurance	184	291	44	819	
<pre>claims payable Net change in noncurrent receivables for</pre>	(3,488)	(2,190)	(2,576)	397	
interest and management fees	(1,453)	(1,470)	(3,402)	(656)	
Receivables, excluding current maturities of noncurrent receivables	(2,394)	(4,865)	(13,978)	(40)	

Trade accounts payable	(2,844)	763	3,865	1,489
Accrued expenses Other net changes in operating assets and	(4,644)	391	11,182	11,389
liabilities	9,194	(2,194)	(1,935)	(94)
Net cash provided by operating activities	9 <b>,</b> 979	8,729 	32,915	27,338
Cash flows from investing activities:				
Payments for purchase of the predecessor business, net of cash acquired of \$402 in				
1995 Payments for purchase of hotels, net of cash		(6,081)	(6,143)	(88,637)
acquired of \$4,811  Proceeds from sale of investment in	(68,189)			
partnership	50,518			
Return of investment in partnership			22,000	
Investments in partnerships	(8,520)	(146)		
Acquisition of property and equipment	(12,137)	(10,249)	(20,317)	(5,729)
Acquisition of management contracts	(1,382)	(728)	(4,878)	(43)
Investment in software  Net (increase) decrease in noncurrent	(2,738)	(1,529)	(5,370)	(4,442)
receivables and investments	(4,105)	(3,528)	(16,638)	23
Additions to other assets	(2,519)		(3,711)	(539)
Net cash used in investing activities	(49 <b>,</b> 072)	(22,261)	(35 <b>,</b> 057)	(99 <b>,</b> 367)
Cash flows from financing activities:				
Capital contributions	35,800	2,000	2,000	91,001
Net decrease in notes payable	(2,214)	(2,279)	(318)	(738)
Proceeds from long-term debt	13,563			4,669
Repayment of long-term obligations	(8,226)	(210)	(11,575)	(226)
Net cash provided by (used in) financing				
activities	38,923	(489)	(9,893)	94,706
Net increase (decrease) in cash and cash				
equivalents	(170)	(14,021)	(12,035)	22,677
Cash and cash equivalents, beginning of period	10,642	22,677	22,677	, 
Cash and cash equivalents, end of period	\$ 10,472	\$ 8,656	\$ 10,642	\$ 22 <b>,</b> 677
	======	======	======	=======

The accompanying notes are an integral part of these statements.

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# PREDECESSOR BUSINESS

# COMBINED STATEMENTS OF CASH FLOWS (THOUSANDS)

	JANUARY 1, 1995 THROUGH MAY 12, 1995	YEAR ENDED DECEMBER 31, 1994
<\$>	<c></c>	<c></c>
Cash flows from operating activities:		
Net income Adjustments to reconcile net income to net cash provided	\$ 2,144	\$ 5,551
<pre>by (used in) operating activities:</pre>		
Depreciation and amortization	9,448	27,168
Deferred income tax expense (benefit) Losses (gains) on investments and noncurrent	1,183	(1,463)
receivables  Benefit of intercompany tax-sharing agreement recorded	101	(14,917)
as contributed capital	660	13,283
distributions received	(2,464)	2,282

(less than) plan contributions	(27)	936
Increase (decrease) in estimated insurance claims		
payable	(410)	1,221
± ±	(410)	1,221
Net change in noncurrent receivables for interest and		
management fees	50	(899)
Change in assets and liabilities:		
Receivables, excluding current maturities of noncurrent		
	(6.704)	0.050
receivables	(6 <b>,</b> 784)	2,052
Trade accounts payable	(4,381)	2,010
Accrued expenses	5,337	4,819
Other net changes in operating assets and	,	•
	(7, 006)	(0.001)
liabilities	(7 <b>,</b> 026)	(2,981)
Net cash provided by (used in) operating		
activities	(2,169)	39,062
Cook flows from investing activities.		
Cash flows from investing activities:		
Acquisition of property and equipment	(537)	(8 <b>,</b> 277)
Investment in software	(489)	
Net (increase) decrease in noncurrent receivables and		
	/E 177\	16,145
investments	(5 <b>,</b> 177)	•
Net cash provided by (used in) investing		
activities	(6,203)	7,868
Cash flows from financing activities:		
Capital contributions	19 <b>,</b> 946	
Returns to owner of predecessor business	(21,623)	(66 <b>,</b> 532)
Net increase (decrease) in notes payable	(2,336)	6,828
Proceeds from long-term debt		2,900
		•
Repayment of long-term obligations	(398)	(1,640)
Net cash used in financing activities	(4,411)	(58,444)
Net decrease in cash and cash equivalents	(12,783)	(11,514)
• • • • • • • • • • • • • • • • • • •		
Cash and cash equivalents, beginning of period	13,185	24,699
Cash and cash equivalents, end of period	\$ 402	\$13,185
• • •	=======	======

The accompanying notes are an integral part of these statements.

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### W&S HOTEL L.L.C. AND SUBSIDIARIES

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1996 AND 1995

#### 1. BASIS OF PRESENTATION

W&S Hotel L.L.C. (the LLC) acquired the stock of Westin Hotel Company and certain additional subsidiaries and affiliates on May 12, 1995 (the acquisition). Prior to the acquisition, the LLC had no material operations. The consolidated financial statements of the LLC include the results of operations of the acquired enterprises since the acquisition. The combined financial statements of the predecessor business include the results of operations of the acquired enterprises prior to the purchase but exclude businesses and assets not acquired. The LLC and the predecessor business are collectively referred to in these notes as the Company.

The accompanying interim consolidated financial statements of the LLC have been prepared by the LLC without audit. Certain information and footnote disclosures normally included in financial statements presented in accordance with generally accepted accounting principles have been condensed or omitted. All amounts and disclosures included in the notes for the six months ended June 30, 1997 and 1996, and as of June 30, 1997 are unaudited. Management of the LLC believes the disclosures made are adequate to make the information presented not misleading. However, the interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto.

In the opinion of management of the LLC, the accompanying interim unaudited consolidated financial statements reflect all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position of the LLC as of June 30, 1997 and the results of operations and cash flows for the six months ended June 30, 1997 and 1996. Interim results are not necessarily indicative of fiscal year performance because of the impact of seasonal and short-term variations.

#### 2. DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. DESCRIPTION OF BUSINESS

The Company operates in the lodging industry under the name of Westin Hotels & Resorts. It owns, manages, franchises and represents upscale hotels and resorts in locations worldwide. Substantially all owned hotels and partnerships are located in the United States. Operating revenues from hotel operations consist of rooms, food and beverage and other operating department revenues generated by owned hotels. Operating revenues from management services are primarily for management, franchise and related services provided to nonowned hotels.

The Company also provides workers' compensation, property, general and automobile liability coverage to the owned and managed hotels through its wholly owned subsidiary, Westel Insurance Company.

#### B. MEMBERS' EQUITY

The LLC is a limited liability company formed on November 21, 1994, under the laws of Delaware. It shall continue until December 31, 2044, unless terminated sooner.

There are Class A members and a Class B member in the LLC. The Class A members are Woodstar Investor Partnership, an affiliate of the Starwood Capital Group L.P.; WHWE L.L.C., an affiliate of Goldman, Sachs & Co.; and a senior executive of the Company. Nomura Asset Capital Corporation is the sole Class B member. Members' liability is limited to their respective capital contributions. Concurrence of the Class B member is required for certain decisions.

Earnings and losses of the LLC after a preferred return are generally allocated to each member in accordance with their respective percentage interests, but losses are allocated first to members with positive equity balances. The percentage interests totaled 73% for Class A members and 27% for the Class B member. Generally, distributions of net proceeds from operations and excess refinancing proceeds are made to the

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Class A members to the extent of interest on their unreturned capital contributions, and thereafter, to all members in proportion to their respective percentage interests.

The original Class A members have committed to contribute capital up to \$132,000,000 no later than May 12, 1998. As of December 31, 1996, these members had contributed cash of \$93,000,000 and notes of \$2,640,000. In lieu of receiving distributions, the Class A members have reduced their remaining capital commitment by approximately \$18,000,000 through December 31, 1996. There are significant restrictions on the ability to transfer the Class A members' interests. The remaining capital commitment and additional contributions were funded during the six months ended June 30, 1997 in connection with hotel acquisitions.

## C. CONSOLIDATION

The consolidated and combined financial statements include the accounts of the Company and the acquired subsidiaries. The consolidated and combined statements of operations also include the Company's share of net income from partnerships. All significant intercompany transactions and accounts have been eliminated.

#### D. ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with generally

accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### E. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash and highly liquid debt instruments bearing floating interest rates and other short-term investments purchased with a maturity of three months or less.

#### F. GUEST AND TRADE RECEIVABLES

In the ordinary course of business, the Company extends credit to guests of owned hotels, primarily business travelers. In addition, the Company extends credit to managed and franchised hotels located principally in North America and Asia for the payment of management and marketing fees and for reimbursement of payroll and other expenses.

#### G. INVENTORIES

Inventories include food, beverage and supplies and are valued at the lower of cost (first-in, first-out) or replacement market.

#### H. INVESTMENTS IN PARTNERSHIPS

The Company's investments in partnerships that are not majority-owned or controlled are accounted for using the equity method.

#### I. PROPERTY AND EQUIPMENT

Depreciation and amortization of property and equipment are provided using the straight-line method over the assets' estimated useful lives as follows:

<TABLE>

<\$>	<c></c>
Buildings and leasehold	
improvements	Shorter of 5-45 years or remaining lease
	term
Furniture, fixtures and equipment	t 2-12 years
<pre>Expendable supplies</pre>	2-4 years

The Company uses an annual group method of depreciation. Under this method, individual assets are not specifically identified for purposes of determining retirements. Fully depreciated asset groups are written off the year after they are fully depreciated. Proceeds from miscellaneous sales of depreciable property and equipment are credited to accumulated depreciation.

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Expendable supplies include linens, china, silverware and glassware. They are depreciated to 50% of the cost of initial stock. Replacements are expensed when purchased.

Maintenance and repairs, including the cost of minor replacements, are charged to property maintenance expense accounts. The cost of additions and betterments of property are capitalized to property and equipment accounts.

Interest incurred during the construction or renovation of hotels and related facilities is capitalized and amortized over the estimated useful lives of the assets. No interest was capitalized in 1996, 1995 or 1994. In the six months ended June 30, 1997, capitalized interest totaled \$411,000.

### J. INTANGIBLE AND OTHER ASSETS

Intangible and other assets include management contracts, goodwill, software and deferred loan costs. Management contracts represent the allocation of the Company's acquisition cost based on the estimated present value of income primarily from management agreements, less accumulated amortization. The direct costs incurred to obtain a management or franchise agreement are also capitalized. Goodwill represents the excess of the Company's acquisition cost

over the net fair value of assets acquired and liabilities assumed, less accumulated amortization. Deferred loan costs and computer software are stated at cost, less accumulated amortization. Capitalized cost for computer software includes both external and internal labor costs directly attributable to the development of software.

The costs incurred to acquire management contracts are amortized using the straight-line method over the lives of the contracts. Goodwill is amortized using the straight-line method. Deferred loan costs are amortized using the straight-line method, which approximates the effective interest method over the contractual terms of the related indebtedness. Software costs are amortized using the straight-line method over the estimated economic lives of the software, not to exceed seven years. Estimated useful lives are as follows:

<TABLE> <CAPTION>

	W&S HOTEL L.L.C.	PREDECESSOR BUSINESS
<\$>	<c></c>	<c></c>
Management contracts	. 5-15 years	25 years
Goodwill	. 40 years	40 years
Deferred loan costs	. 2-7 years	N/A
Software	. 2-7 years	7 years

  |  |The estimated lives of the management contracts include the weighted averages of the remaining contract periods as of the respective business acquisition dates. The predecessor owner acquisition occurred in 1988.

Management periodically assesses the carrying value of intangible assets to determine whether any changes in estimated useful lives have occurred.

#### K. LONG-LIVED ASSETS

The recoverability of management contract costs, goodwill and hotel investments are periodically evaluated to determine whether such costs will be recovered from future operations. Evaluations of goodwill are based on estimated undiscounted cashflow. Management contracts and hotel investments are individually evaluated based on undiscounted cashflow. If the undiscounted amounts are insufficient to recover the recorded assets, then the estimated amounts are discounted to determine the revised carrying value and a write-down for the difference is recorded.

#### L. DERIVATIVE FINANCIAL INSTRUMENTS

The company enters into interest-rate protection agreements to manage well-defined interest rate risk and does not use them for trading or speculative purposes. The Company's agreements are with major international financial institutions that are expected to fully perform under the terms of the agreements thereby reducing the credit risk from the transactions.

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Fees paid for interest-rate protection agreements are recorded ratably as interest expense over the terms of the agreements and the related impact on the Company's cash flows is included in cash flows from operating activities.

Gains or losses on interest-rate protection agreements that the Company considers hedges, including hedges of anticipated refinancing transactions, are deferred. In order for gains or losses for anticipated refinancing transactions to be deferred the Company must determine, by reviewing its ability and intent to refinance, that it is probable that the anticipated refinancing will occur. If the Company concludes that an interest rate protection agreement no longer qualifies as a hedge, gains or losses would be recorded as other income (expense) at each reporting date based on the amount that would have been paid or received to settle the agreement on the reporting date.

## M. INCOME TAXES

The members of the LLC are required to include their respective share of profits and losses in their separate income tax returns. Income taxes reflected in the financial statements relate to taxable corporations owned by the LLC included in the consolidated financial statements.

The operations of the predecessor business have been included in the consolidated tax returns of the predecessor owner and its affiliates. Income taxes for the predecessor business have been computed assuming the Company was a stand-alone entity.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and to operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on the deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

#### N. FOREIGN CURRENCY TRANSLATION

The financial statements include foreign currency amounts attributed to foreign subsidiaries and branches that have been translated into U.S. dollars using year-end exchange rates for assets and liabilities and average annual rates for revenues and expenses. Translation gains or losses arising from fluctuations in the year-end exchange rates are recorded as equity adjustments from foreign currency translations. Foreign exchange gains or losses recorded in the statements of operations include actual foreign exchange transactions and the effect of exchange rate fluctuations on assets or liabilities that are denominated in currencies other than their own.

#### O. ADVERTISING COSTS

The Company expenses the production costs of advertising the first time the advertising takes place.

#### P. EQUITY-BASED COMPENSATION

The Company accounts for its equity-based compensation following the fair value accounting provisions of Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation. The predecessor business did not have equity-based compensation arrangements.

#### 3. BUSINESS ACQUISITION

On May 12, 1995, the LLC acquired all of the stock of Westin Hotel Company and certain additional investments, which are collectively referred to as the predecessor business. The acquisition has been accounted for using the purchase method of accounting. Accordingly, the total cost has been allocated to the assets purchased and the liabilities assumed based upon the fair values at the date of acquisition. The purchase price in excess of the estimated fair value of the net assets acquired was \$154,079,000 and has been recorded as goodwill. Valuation allowances for deferred tax assets resulting principally from net operating losses and foreign tax credit carryforwards were recorded as part of the acquisition. If those net operating losses or foreign

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tax credits are used, goodwill will be reduced accordingly. A summary of the acquisition of the predecessor business follows:

	(THOUSANDS)
<\$>	<c></c>
Purchase price of net assets acquired	\$ 537,700
Less purchase price adjustments	(27,420)
Transaction costs	20,063
Total cost	530,343
Less:	
Long-term debt	(439,284)
Unexpended proceeds from long-term debt	4,669
Current liabilities assumed	(445)
<pre>Interest earned on earnest money deposit</pre>	(101)
Cash acquired	(402)

Net cash paid for acquisition in 1995 and 1996...... \$ 94,780

</TABLE>

#### 4. CASH MANAGEMENT

The Company invests cash in excess of operating needs in short-term investments in which its funds are available upon request. Under the program, participants' cash receipts are deposited in a centralized bank account. The full amount of the funds in the centralized account is available for use by the participants in their normal operations. Interest income or expense is allocated to participants that are not wholly owned based upon their net funds deposited or borrowed under the program. The interest rate is based upon the average yield of investments in the centralized account.

At December 31, 1996 and 1995, the payable to affiliates includes \$3,010,000 and \$2,503,000, respectively, representing net cash transfers under the hotel cash management program.

#### 5. OTHER CURRENT RECEIVABLES

A summary of other current receivables at December 31 follows:

<TABLE> <CAPTION>

	1996	1995
	(THOUS	SANDS)
<\$>	<c></c>	<c></c>
Reimbursable payroll costs	\$ 9,428	\$ 5,483
Indemnified taxes recoverable from predecessor owner	1,324	5 <b>,</b> 566
Other	2,830	1,943
	\$13,582	\$12,992
	======	======

</TABLE>

#### 6. NONCURRENT RECEIVABLES

Noncurrent receivables are due primarily from hotels located in North America and the Pacific Rim, which have entered into management agreements with the Company. The following is a summary of noncurrent receivables as of December 31:

<TABLE>

1996 1995 ---- ----(THOUSANDS) <S> <C> <C>

Partially secured hotel loan (including accrued interest of \$187), interest at 10%. Repayment is monthly from available cash flow, as defined. The loan is guaranteed by the hotel owner and real estate. The loan maturity coincides with the life of the management agreement, which has an initial five-year term through 2001, and three five-year renewal periods......

five-year renewal periods......\$ 9,910 \$

</TABLE>

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38 <TABLE> <CAPTION>

1996 1995 --- --- (THOUSANDS)

Management fees, collection deferred pursuant to management agreement terms and conditions (including interest of \$304 in 1996 and 1995), net of unamortized discounts of \$574 in 1996 and \$652 in 1995, based on imputed interest rates of 8.875% to 13.5%, and net of allowances for doubtful

accounts of \$425 in 1996 and \$325 in 1995. Payments are		
due upon availability of funds	975	780
Other notes and noncurrent receivables (including interest		
of \$341 in 1996 and \$40 in 1995), net of unamortized		
discounts of \$976 in 1996 and \$143 in 1995. Interest rates		
are from zero to prime plus 2%, and maturities range from		
1997 to 2024	1,304	1,050
	12,189	1,830
Less current maturities (included in other current		
receivables)	50	96
	\$12,139	\$1,734
	======	=====

Noncurrent receivables from affiliates include amounts due primarily from partially owned hotels located in North America and an advertising association. The following is a summary of noncurrent receivables from affiliates as of December 31:

<TABLE> <CAPTION>

	1996	1995
	(THOUS	ANDS)
<\$>	<c></c>	<c></c>
Management fees, collection deferred pursuant to management agreement terms and conditions, net of unamortized discounts of \$3,297 in 1996 and \$2,223 in 1995, based on imputed interest rates ranging from 8.875% to 13.5%.		
Payments are due upon availability of funds  Note receivable from WHR Advertising Association; interest	\$ 7,104	\$3 <b>,</b> 343
rate at prime; final payment due in 1999	5,167	
Other	500	
	\$12 <b>,</b> 771	\$3,343
	======	=====

</TABLE>

During 1996 the Company loaned funds to WHR Advertising Association (the Association), a cooperative corporation which coordinates advertising and related promotional activities on behalf of hotels worldwide that are operated subject to either a management or a franchise agreement and whose owners are Association members. The Company's owned hotels are Association members, and represent 14% of the Association's voting interests. The Company does not have an equity interest in the Association and does not control the Association's board of directors. The loan will be repaid from contributions by members of the Association.

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#### 7. INVESTMENTS IN PARTNERSHIPS

Summarized financial information of investments in partnerships accounted for by the equity method follows (amounts for partnerships investments include the effects of purchase allocation, dollars in thousands):

<TABLE>

		WESTIN				
	BILTMORE	O'HARE	GALLERIA	SIXTH &		
	HOTEL	HOTEL	HOTEL	VIRGINIA	LCWW	
	PARTNERS	VENTURE	VENTURE	PROPERTIES	PARTNERS	TOTAL
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
As of December 31, 1996						
Assets						
Current assets	\$ 9,757	\$ 6,698	\$ 5,713	\$ 1,178	\$	\$ 23,346
Noncurrent assets	119,039	40,295	54,297	37,525	836	251,992

	\$128 <b>,</b> 796	\$46 <b>,</b> 993	\$60,010 =====	\$38 <b>,</b> 703	\$836	\$275 <b>,</b> 338
Liabilities and Equity Current liabilities Long-term obligations	\$ 14,127 65,079	\$ 5,125 34,097	\$ 5,755 50,503	\$ 1,433 31,581	\$ 	\$ 26,440 181,260
Equity	79,206 49,590	39,222 7,771	56,258 3,752	33,014 5,689	 836	207,700 67,638
	\$128 <b>,</b> 796	\$46,993	\$60,010	\$38,703	\$836	\$275 <b>,</b> 338
	\$ 24,795 ======	\$ 4,041 ======	\$ 751 ======	\$ 1,422 ======	\$418 ====	\$ 31,427 ======
As of December 31, 1995 Assets						
Current assets	\$ 10,612 120,140	\$ 4,918 40,859	\$ 3,636 54,487	\$ 604 38,309	\$ 	\$ 19,770 253,795
	\$130 <b>,</b> 752	\$45 <b>,</b> 777	\$58,123	\$38,913	\$	\$273 <b>,</b> 565
Liabilities and Equity	======	======	=====	======	====	======
Current liabilities Long-term obligations	\$ 11,945 51,873	\$34,197 3,692	\$ 4,145 51,555	\$ 1,054 32,017	\$ 	\$ 51,341 139,137
Equity	63,818 66,934	37,889 7,888	55,700 2,423	33,071 5,842		190,478 83,087
	\$130,752	\$45 <b>,</b> 777	\$58,123 ======	\$38,913	\$ ====	\$273 <b>,</b> 565
The Company's investment	\$ 44,466 ======	\$ 4,139 ======	\$ 485 ======	\$ 1,461 ======	\$ ====	\$ 50,551 ======
For the year ended December 31, 1996:				======		======
Operating revenues Operating expenses Depreciation and amortization	\$ 55,653 39,847 5,298	\$29,395 22,268 2,029	\$30,586 20,124 3,344	\$ 8,446 4,067 2,114	\$ 	\$124,080 86,306 12,785
Operating income Interest expense Other expense	10,508 (5,851)	5,098 (2,214) 	7,118 (5,638) (150)	2,265 (2,418)	  	24,989 (16,121) (150)
Net income (loss)	\$ 4,657	\$ 2,884	\$ 1,330	\$ (153) ======	\$ ====	\$ 8,718
Company ownership percentage  Preferred return	50% \$ 2,328 1,078	49% \$ 1,402	20% \$ 266	25% \$ (38)	 \$	\$ 3,958 1,078
rrererred recurn	1,070					1,070
The Company's share	\$ 3,406 ======	\$ 1,402 =====	\$ 266 =====	\$ (38) =====	\$ ====	\$ 5,036 =====

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	BILTMORE HOTEL	WESTIN O'HARE HOTEL	GALLERIA HOTEL	SIXTH &		
	PARTNERS	VENTURE	VENTURE	VIRGINIA PROPERTIES	TOTAL	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
For the period from May 12, 1995 through December 31, 1995:						
Operating revenues	\$ 19,554	\$18,199	\$17,879	\$ 4,608	\$ 60,240	
Operating expenses	17,348	13,386	12,771	2,013	45,518	
Depreciation and amortization	2,636	1,613	2,134	1,274	7,657	
Operating income (loss)	(430)	3,200	2 <b>,</b> 974	1,321	7,065	
Interest expense	(2,321)	(1,520)	(3,619)	(1,824)	(9,284)	
Other income (expense)		92	(223)		(131)	
Net income (loss)	\$ (2,751)	\$ 1 <b>,</b> 772	\$ (868)	\$ (503)	\$ (2,350)	
	======	======	======	======	======	
Company ownership percentage	50%	49%	20%	25%		

Preferred return	\$ (1,376) 869	\$ 862 	\$ (174) 	\$ (126) 	\$ (814) 869
The Company's share	\$ (507)	\$ 862	\$ (174)	\$ (126)	\$ 55
For the period from January 1, 1995 through May 12, 1995:	======	=====	=====	=====	======
Operating revenues	\$ 22,286	\$ 9,236	\$10,182	\$ 3,025	\$ 44,729
Operating expenses	13,365	7 <b>,</b> 969	7,759	1,520	30,613
Depreciation and amortization	2,200	773	395	291	3,659
Operating income	6,721	494	2,028	1,214	10,457
Interest expense	(1,540)	(867)	(2,049)	(1,046)	(5,502)
Other income (expense)		44	(24)		20
Net income (loss)	\$ 5,181	\$ (329)	\$ (45)	\$ 168	\$ 4,975
	=======	======	======	======	=======
The Company's share	\$ 2,591	\$ (160)	\$ (9)	\$ 42	\$ 2,464
	=======	======	======	======	=======
For the year ended December 31, 1994:					
Operating revenues	\$ 39,606	\$25 <b>,</b> 938	\$27,304	\$ 6 <b>,</b> 755	\$ 99,603
Operating expenses	30,196	21,016	20,236	2,866	74,314
Depreciation and amortization	4,940	1,066	1,079	755	7,840
Operating income	4,470	3,856	5,989	3,134	17,449
Interest expense	(3,787)	(3,220)	(5,938)	(2,886)	(15,831)
Other income (expense)	(5,285)	65	(284)		(5,504)
· •					
Net income (loss)	\$ (4,602)	\$ 701	\$ (233)	\$ 248	\$ (3,886)
, , , , , , , , , , , , , , , , , , , ,	=======	======	======		=======
The Company's share	\$ (2,248)	\$ 340	\$ (47)	\$ 62	\$ (1,893)
1 1	=======	======	======	======	=======

The LLC had a 50% ownership interest in Biltmore Hotel Partners, which owned the Arizona Biltmore located in Phoenix, Arizona. Additionally, the LLC received a preferred return on invested capital of \$22,000,000. This amount, which had previously been included in investments in partnerships, was repaid to the LLC during the year ended December 31, 1996. In February 1997, the LLC sold its interest in Biltmore Hotel Partners for \$50,518,000. This transaction generated a pretax gain of approximately \$20,969,000, and net proceeds after a required repayment of long-term debt were approximately \$44,000,000. The net proceeds from this transaction have been utilized to fund a portion of the Company's hotel acquisitions.

The Company has an approximate 49% ownership interest in the Westin O'Hare Hotel Venture located at the O'Hare Airport in Chicago, Illinois, a 20% ownership interest in the Galleria Hotel Venture located in Dallas, Texas, a 25% ownership interest in Sixth & Virginia Properties (The Westin Office Building) located in Seattle, Washington, and an approximate 23% interest in LCWW Partners (The Westin La Cantera currently under development in San Antonio, Texas). The Company has agreed to fund 50% of certain predevelopment costs of The Westin La Cantera.

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Additionally, a subsidiary of the Company is the general partner and has an effective ownership interest of approximately 8% in Westin Hotels Limited Partnership (WHLP), which owns The Westin Michigan Avenue in Chicago and The Westin St. Francis in San Francisco, but has reduced the investment basis and share of earnings to zero because of priorities associated with other investor returns. At December 31, 1996, WHLP had assets of \$263,148,000 and equity of \$68,381,000. At December 31, 1995, WHLP had assets of \$246,698,000 and equity of \$61,403,000. WHLP had revenues of \$110,950,000, \$51,791,000, \$45,453,000 and \$99,388,000 and net income (loss) of \$6,978,000, \$4,244,000, (\$2,531,000) and \$1,444,000 for the year ended December 31, 1996, the period from May 12, 1995 through December 31, 1995, the period from January 1, 1995 through May 12, 1995 and the year ended December 31, 1994, respectively.

Investments include unamortized cost in excess of the Company's share of the net assets of partnerships of \$22,818,000 at December 31, 1996 (\$19,700,000 is attributable to the investment in Biltmore Hotel Partners) and \$32,230,000 at December 31, 1995. This amount is being amortized into income over the lives of

the underlying assets.

Partnership distributions totaled \$25,378,000 in 1996 (including \$22,000,000 from the Biltmore Hotel Partners); \$3,369,000 from May 12, 1995 through December 31, 1995; none from January 1, 1995 through May 12, 1995; and \$389,000 in 1994.

During 1994, two investments in hotel companies located in Singapore, which were less than 20% owned, were sold for gross proceeds of \$28,363,000, resulting in a gain of \$16,404,000, net of a sales commission of \$3,091,000 paid to an associated company.

### 8. PROPERTY AND EQUIPMENT

A summary of property and equipment follows:

# <TABLE> <CAPTION>

	JUNE 30, 1997	DECEMBER 31, 1996	DECEMBER 31, 1995
		(THOUSANDS)	
<\$>	<c></c>	<c></c>	<c></c>
Buildings and leasehold improvements	\$451,052	\$206,713	\$201,385
Furniture, fixtures and equipment	83,422	45,938	27,199
Expendable supplies	8,604	3,931	3,931
	543,078	256 <b>,</b> 582	232,515
Less accumulated depreciation and			
amortization	42,149	30,014	11,081
	500 <b>,</b> 929	226 <b>,</b> 568	221,434
Construction in progress	3,468	2,307	2,445
Land	56,672	31,000	31,000
Net property and equipment	\$561 <b>,</b> 069	\$259 <b>,</b> 875	\$254 <b>,</b> 879
	======	=======	======

#### </TABLE>

Depreciation expense totaled \$18,850,000 in 1996; \$11,074,000 from May 12, 1995 through December 31, 1995; \$3,084,000 from January 1, 1995 through May 12, 1995; and \$8,793,000 in 1994. Depreciation expense for the six months ended June 30, 1997 and June 30, 1996 totaled \$12,117,000 and \$8,937,000, respectively.

## 9. HOTEL ACQUISITIONS

On March 4, 1997 the Company acquired a 573 room hotel located in Indianapolis, Indiana for approximately \$57,945,000. The acquisition was funded with existing cash of \$10,345,000 and indebtedness of \$47,600,000 secured by the

On May 15, 1997 the Company acquired a 285 room resort located on Great Cruz Bay in St. John, U.S. Virgin Islands for approximately \$30,254,000. The acquisition was funded with existing cash of \$10,254,000 and indebtedness of \$20,000,000 secured by the resort.

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On June 4, 1997 the Company purchased mortgage notes secured by a 1,068 room hotel in Atlanta, Georgia for approximately \$113,600,000. The acquisition of the notes resulted in operating and ownership control of the hotel. The purchase was funded with \$90,000,000 of debt secured by the hotel and \$23,600,000 of cash primarily from LLC Class A member contributions and the issuance of Subordinated Notes.

On June 24, 1997 the Company acquired a 420 room hotel in Denver, Colorado for approximately \$77,190,000. The purchase was funded with \$53,200,000 of debt secured by the hotel and \$23,990,000 of cash primarily from Class A member contributions and the issuance of Subordinated Notes.

The acquisitions have been accounted for under the purchase method of accounting. The purchase price allocations have been completed on a preliminary basis, subject to adjustment should new or additional facts become known.

The following unaudited pro forma information presents a summary of consolidated results of operations of the Company and the hotels acquired in 1997 as if the acquisitions had occurred on January 1, 1996:

<TABLE> <CAPTION>

	SIX MON	VEAD ENDED		
	JUNE 30, 1997	JUNE 30, 1996	YEAR ENDED DECEMBER 31, 1996	
		(THOUSANDS)		
<\$>	<c></c>	<c></c>	<c></c>	
Operating revenues	\$180,840	\$165 <b>,</b> 595	\$337 <b>,</b> 838	
Net income (loss)				

 \$ 21,148 | \$ (433) | \$ 630 |These unaudited pro forma results have been prepared for comparative purposes only and include certain adjustments, such as additional depreciation expense as a result of a step-up in the basis of fixed assets and increased interest expense on acquisition debt. They do not purport to be indicative of the results of operations which actually would have resulted had the acquisitions occurred on January 1, 1996, or of future results of operations of the consolidated entities.

## 10. INTANGIBLE AND OTHER ASSETS

A summary of intangible and other assets at December 31 follows:

<TABLE>

	1996	1995
	(THOU	SANDS)
<\$>	<c></c>	<c></c>
Management contracts, less accumulated amortization of \$24,464 and \$9,428	\$203,517	\$213,513
Goodwill, less accumulated amortization of \$6,210 and	7203 <b>,</b> 317	7213,313
\$2,410	147,869	148,392
Prepaid pension and postretirement benefits	18,483	17,620
Deferred loan costs, less accumulated amortization of		
\$4,577 and \$1,793	2,283	4,947
Software, less accumulated amortization of \$468 and		
\$843	11,086	7,100
Restricted deposits	4,264	350
Other, net	738	706
	*****	******
	\$388,240	\$392 <b>,</b> 628
	======	======

</TABLE>

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A summary of intangible asset amortization expenses follows:

<TABLE> <CAPTION>

10111 1 1 0 1 1 1				
		MAY 12,	JANUARY 1,	
		1995	1995	
		THROUGH	THROUGH	
		DECEMBER 31,	MAY 12,	
	1996	1995	1995	1994
		(THOUS	ANDS)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Management contracts	\$15 <b>,</b> 036	\$9,428	\$3 <b>,</b> 807	\$10,542
Goodwill	3,800	2,410	2,189	6,161
Deferred loan costs	2,784	1,793		
Software				

 2,096 | 843 | 368 | 1,672 |

## 11. ACCRUED EXPENSES

<TABLE> <CAPTION>

	1996	1995
	(THOUS	SANDS)
<\$>	<c></c>	<c></c>
Salaries, wages and benefits	\$27,012	\$21,331
Self-insurance and current portion of estimated insurance		
claims payable	14,284	16,904
Estimated liability for frequent guest programs	5 <b>,</b> 537	5,149
Accrued interest	5,087	5,102
Other	10,753	9,216
	\$62 <b>,</b> 673	\$57 <b>,</b> 702
	======	======
/ MADIEN		

</TABLE>

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## 12. LONG-TERM DEBT

A summary of long-term debt follows:

<TABLE> <CAPTION>

	JUNE 30, 1997	DECEMBER 31, 1996	DECEMBER 31, 1995
<\$>	<c></c>	(THOUSANDS)	<c></c>
Senior Credit Facility, interest at LIBOR plus 1.65%, varying principal payments due through 2002 Senior Secured Notes, average interest at LIBOR plus	\$331,000	\$	\$ <b>-</b> -
3.25%, due 1997		326,625	337,000
Mortgages and other secured notes incurred in connection with hotel acquisitions, interest at 8.56% to 9.214% and LIBOR plus 2.75%, interest rate adjustments occur on specified dates for two notes and on optional repayment dates during 2009-2011 for all notes, varying principal payments due through maturity in 2020 to 2023	111,656 181,613	102,284	102,284
principal payments due through maturity in 2002 to 2005  Other, including capital lease obligations of \$5,201,	28,453		
\$4,495 and \$742	•	•	1,392
Less current maturities	•	•	440,676 377
	\$647,366 ======		\$440,299 =====
/ m n p r p \			

</TABLE>

Substantially all property and equipment is pledged as security under the long-term debt agreements.

There are restrictive covenants under the Subordinated Notes and under the Senior Secured Notes which were repaid in 1997 as discussed below. These covenants include maintaining specified levels of debt service coverage and earnings before interest, taxes, depreciation and amortization and permit dividends or capital distributions to be made to or by the LLC only if the Company has complied with the terms of the long-term debt agreements.

In May 1997, the Company elected not to exercise its option to extend the due date of the Senior Secured Notes and repaid the notes with the proceeds of a

\$331,000,000 Senior Credit Facility led by Goldman Sachs Credit Partners L.P.. This facility is comprised of a revolving facility of \$50,152,000, and a term facility of \$280,848,000. The revolving facility matures in February 2002 and the term facility matures in May 2002 and contains similar security and restrictive covenants as the former Senior Secured Notes. The Senior Credit Facility also contains restrictive covenants that require minimum levels of net worth and certain leverage and interest coverage ratios.

The loans incurred in 1997 are secured by the acquired hotel property and equipment. The loan agreements typically require the hotel to fund reserves for taxes, insurance, and debt service (current restricted cash) and for capital replacement (noncurrent restricted assets). The acquired resort located in the U.S. Virgin Islands has a total loan facility of \$29,500,000. The resort will borrow the remaining \$9,500,000 in connection with a renovation.

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Annual maturities of long-term debt outstanding at June 30, 1997 were as follows:

<TABLE>

	(THOUSANDS)
<\$>	<c></c>
Six months ending December 31, 1997	\$ 2,466
Year ending December 31:	
1998	21,405
1999	37,632
2000	59,536
2001	88,838
2002 and thereafter	448,608

  |During 1995, in connection with its borrowing under the Senior Secured Notes, the Company entered into an interest-rate protection agreement with the lender, which is the sole class B member of the LLC. On the basis of interest rates as of December 31, 1996, the settlement amount due to the lender would have been approximately \$5,449,000 had the Company repaid the outstanding principal of the Senior Secured Notes on December 31, 1996.

The Company accounted for the interest-rate protection agreement as a hedge against its anticipated future refinancing debt risk. Accordingly, the Company deferred recognition of changes in the estimated settlement amount of the agreement. In connection with the repayment of the Senior Secured Notes, the Company settled the interest rate protection agreement associated with the Senior Secured Notes for an insignificant amount.

The interest rate protection agreement also required that the Company pay an interest-rate management fee equal to an annual rate of .93 percent of the Senior Secured Note amount. This fee, which was approximately \$3,098,000 in 1996 and \$2,002,000 from May 12, 1995 to December 31, 1995, is included in interest expense.

The predecessor owner borrowed funds when it acquired the predecessor business. The related interest cost has not been included in the predecessor business financial statements as that debt has not been assumed by the LLC and there are no ongoing guarantees or pledges of the Company's assets relating to that debt.

## 13. INCOME TAXES

Income tax expense (benefit) includes the following components:

<TABLE>

	MAY 12, 1995	JANUARY 1, 1995	
	THROUGH	THROUGH	
1996	DECEMBER 31, 1995	MAY 12, 1995	1994
	(THOUS	SANDS)	
<c></c>	<c></c>	<c></c>	<c></c>

Current:

<S>

Federal	\$1,847	\$ 897	\$ 785	\$14,018
State	423	110	516	1,936
Foreign.	2,361	1,468	1,048	1,452
	4,631	2,475	2,349	17,406
Deferred:				
Federal	(625)	(3,720)	1,227	504
State	(388)	592	(44)	(1,967)
Foreign	286			
	(727)	(3,128)	1,183	(1,463)
Total income tax expense (benefit)	\$3,904	\$ (653)	\$3,532	\$15,943
	=====	======	=====	======

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A reconciliation of the United States federal statutory rate to the Company's effective tax rate is as follows:

## <TABLE> <CAPTION>

	1996	MAY 12, 1995 THROUGH DECEMBER 31, 1995	JANUARY 1, 1995 THROUGH MAY 12, 1995	1994
		(THOUSA	NDS)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
<pre>U.S. federal statutory rate Increase (decrease) in tax rate resulting   from:</pre>	35.0%	35.0%	35.0%	35.0%
U.S. state taxes	2.4	(3.9)	6.5	1.8
Foreign taxes  Nondeductible expense including goodwill	38.7	(0.1)		4.6
amortization	46.4	(23.4)	35.2	20.7
Change in valuation allowances	(1.7)	(1.2)	(13.6)	10.5
Other			(0.9)	1.6
Effective tax rate	120.8%	6.4%	62.2%	74.2%
	=====	=====	====	====

</TABLE>

The Company had previously recorded an income tax benefit for foreign tax credits generated in the period from May 12, 1995 through December 31, 1995. The Company could not claim these credits in its 1995 federal income tax return and has recorded additional income tax expense of approximately \$950,000 for this item in 1996.

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31 follow:

# <TABLE> <CAPTION>

	19	96	1	995
			-	
		(THOUS	SANDS)	
<b>&lt;</b> \$>	<c></c>		<c></c>	
Deferred tax liabilities:				
Current assets	\$		\$	865
Investments in partnerships	37	,783	3	4,772
Property and equipment	19	,391	2	4,489
Intangible and other assets	95	,025	9	6,223
Total deferred tax liabilities	152	<b>,</b> 199	15	6,349
Deferred tax assets:				
Current assets		151		
Noncurrent receivables	3	,873		3,815
Current liabilities	5	,223		9,904
Long-term debt		411		1,955

Other long-term obligations	11,848	11,718
carryforwards	8,462	9,070
Foreign tax credit carryforwards	16,965	18,991
Alternative minimum tax credit carryforwards	2,443	2,457
General business credit carryforwards	855	1,189
Total deferred tax assets	50,231	59 <b>,</b> 099
Valuation allowance	(22,552)	(25,421)
Net deferred tax asset	27,679	33,678
Net deferred tax liability	\$124,520	\$122,671
	=======	======

At December 31, 1996, the LLC's taxable subsidiaries had net operating losses available for carryforward to future years of \$10,722,000 for federal income tax purposes that will expire in the years 2005 through 2010. The LLC's taxable subsidiaries also had net operating losses available for carryforward to future years relating to various city and state tax jurisdictions that aggregate \$63,824,000 and expire in the years 1997 through 2011.

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The foreign tax credits available for carryforward to future years of \$16,965,000 will expire in the years 1999 through 2001. Foreign tax credits totaling \$2,886,000 expired during 1996, and \$860,000 of 1996 foreign tax credits have been carried forward.

The Company's alternative minimum tax credit carryforwards of \$2,443,000 may be used indefinitely to reduce future regular federal income taxes to the extent regular federal income taxes exceed alternative minimum tax. The general business credits available for carryforward to future years of \$855,000 will expire in the years 2002 through 2011.

Substantially all of the Company's valuation allowance is for net operating loss and tax credit carryforwards generated through May 12, 1995. Future tax benefits from these net operating loss and tax credit carryforwards for which a valuation allowance has been provided will reduce goodwill. During 1996 goodwill was reduced by \$472,000 for tax benefits from operating loss carryforwards.

The Company's valuation allowance decreased by a net \$2,869,000 during 1996. This decrease was principally due to the expiration of tax credits and net operating loss carryforwards for which a valuation allowance had previously been provided.

The Company's valuation allowance increased by \$125,000 from May 12, 1995 through December 31, 1995, decreased by \$769,000 from January 1, 1995 through May 12, 1995 and increased by \$2,253,000 during 1994. The changes in the valuation allowance were primarily due to the net generation or utilization of federal and state operating losses during the respective periods.

The LLC is indemnified by the predecessor owner, subject to \$2,000,000 to be paid by the LLC after an agreed amount of current taxes are paid, against taxes for periods prior to the acquisition. The LLC has recorded the \$2,000,000 obligation in deferred income tax liabilities.

## 14. OTHER LONG-TERM OBLIGATIONS

A summary of other long-term obligations at December 31 follows:

<TABLE> <CAPTION>

	1996	1995
	(THOUS	SANDS)
<\$>	<c></c>	<c></c>
Estimated insurance claims payable	\$26,349	\$28,925
Accrued pension and postretirement liability	17,121	15,869
Other	4,255	3,841
	\$47,725	\$48,635

During the period from May 12, 1995 through December 31, 1995, the Company awarded deferred compensation to executives of \$2,040,000. The amounts are included in other long-term obligations.

### 15. ESTIMATED INSURANCE CLAIMS PAYABLE

Under a captive insurance program, the Company provides insurance coverage for workers' compensation, automobile and general liability claims arising at hotel properties owned or managed by the Company through policies written directly and through assumed reinsurance arrangements. Estimated insurance claims payable represent outstanding claims and those estimated to have been incurred but not reported based upon historical loss experience. Actual costs may vary from estimates based on trends of losses for filed claims and claims estimated to be incurred but not yet filed.

A summary of estimated insurance claims payable follows:

<TABLE>

	JUNE 30, 1997	DECEMBER 31,	DECEMBER 31,
		(THOUSANDS)	
<\$>	<c></c>	<c></c>	<c></c>
Estimated insurance claims payable	\$30,961	\$34,449	\$37 <b>,</b> 825
Less current portion (included in accrued expenses)	8,100	8,100	8,900
Noncurrent portion (included in other long-term			
obligations)	\$22,861	\$26,349	\$28 <b>,</b> 925
	======	======	======
/			

</TABLE>

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At December 31, 1996, standby letters of credit amounting to \$23,000,000 had been issued to provide collateral for the estimated claims. The letters of credit are guaranteed by the predecessor owner.

Underwriting profit with respect to the captive insurance program amounted to \$3,250,000 and \$3,333,000 for the six months ended June 30, 1997 and 1996, respectively, \$7,335,000 in 1996; \$4,330,000 from May 12, 1995 through December 31, 1995; \$2,381,000 from January 1, 1995 through May 12, 1995; and \$3,607,000 in 1994. Amounts related to premium income are included in other departmental and operating revenues. Claims expenses are included in other operating expenses.

## 16. PENSIONS

The Company sponsors two domestic defined benefit plans and several defined contribution plans. The Company has determined that it will primarily use defined contribution plans to provide retirement benefits to employees.

In December 1995, the Company amended its qualified noncontributory defined benefit plan for management employees (Management Retirement Plan) to curtail any further benefit accruals beyond December 31, 1995. All benefits earned under the plan were vested at December 31, 1995. The plan has not been terminated. The Company recognized a curtailment gain of \$4,186,000 in accordance with SFAS No. 88, Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Terminated Benefits, in the May 12, 1995 through December 31, 1995 consolidated statement of operations.

A noncontributory, nonqualified Supplemental Executive Retirement Plan provides benefits for certain executives. The plan is unfunded apart from general assets of the Company.

The Company also sponsors a qualified investment and profit-sharing plan covering domestic employees that meet certain minimum service requirements. Participants are able to contribute a portion of their compensation to the plan. The Company matches participant contributions up to a certain portion of participant base pay. The Company also makes profit-sharing contributions to the

plan based on a portion of participants' base pay. The amount of expense for investment matching and profit sharing totaled \$1,300,000 in 1996; \$1,157,000 from May 12, 1995 through December 31, 1995; \$659,000 from January 1, 1995 through May 12, 1995; and \$1,652,000 in 1994.

The Company sponsors nonqualified deferred compensation plans for executives. The Company makes matching contributions based on participant contributions and percentages of compensation. One of the executive deferred compensation plans also provides a fixed rate of return to participants. The costs of the executive deferred compensation plans are not significant.

A summary of the components of pension cost for the defined benefit plans follows:

<TABLE> <CAPTION>

		MAY 12, 1995 THROUGH DECEMBER 31,	JANUARY 1, 1995 THROUGH MAY 12,	
	1996	1995	1995	1994
		(THOUS	ANDS)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Service cost	\$ 520	\$ 592	\$ 342	\$ 1,160
Interest cost	2,577	1,666	1,002	2,614
Actual loss (return) on plan assets	(4,313)	(3,813)	(2,389)	476
Net amortization and deferral	1,757	2,197	1,427	(3,477)
Net pension cost	\$ 541	\$ 642	\$ 382	\$ 773
	======	======	======	======

</TABLE>

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The funded status and amounts reflected in the Company's consolidated balance sheet at December 31 follows:

<TABLE> <CAPTION>

<caption></caption>	1996		1995		
	MANAGEMENT RETIREMENT PLAN	SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN	MANAGEMENT RETIREMENT PLAN	SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN	
		(THOU	SANDS)		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	
Actuarial present value of benefit obligations Vested benefit obligation	\$23 <b>,</b> 186	\$ 8,732	\$22 <b>,</b> 388	\$ 7,808	
Accumulated benefit obligation	\$23,186	\$ 8,732 ======	\$22,388	\$ 7,808 ======	
Plan assets at fair value Projected benefit obligation	\$36 <b>,</b> 955		\$33,795 22,388	\$ 10,999	
Projected benefit obligation less than (in excess of) plan assets	13,769	(13,686)		(10,999)	
and from effects of changes in assumptions	(1,130)	2,843		1,362	
Prepaid pension cost included in intangible and other assets (accrued pension liability included in other long-term obligations)	\$12 <b>,</b> 639	\$(10,843) =======	\$11,407 	\$ (9,637) 	

 == | === | == | == |Plan assets at December 31 were invested as follows:

<TABLE>

	1996	1995
<\$>	<c></c>	<c></c>
Common stock	66%	65%
Long-term bonds	34	34
Real estate		1

  |  |The actuarial present value of the projected benefit obligation of the Supplemental Executive Retirement Plan was determined assuming an increase in future compensation levels of 6.0% and 6.5% at December 31, 1996 and 1995, respectively. Because benefits were frozen on December 31, 1995, no assumption for increases in future compensation levels was required in order to determine the present value of the projected benefit obligation of the Management Retirement Plan. An expected long-term rate of return on plan assets of 8.5% was used in each period. A discount rate of 7.5% was used during 1994 and was increased to 8.5% on December 31, 1994. It was subsequently reduced to 7.5% on December 31, 1995, and remains unchanged on December 31, 1996. The changes in the discount rate and future compensation levels have not had a significant impact on net pension costs.

## 17. OTHER POSTRETIREMENT BENEFITS

The Company sponsors two defined benefit postretirement plans that cover certain domestic salaried employees. One plan provides life insurance, and the other provides medical and dental benefits. The noncontributory life insurance plan is fully funded and the related assets are invested in short-term U.S. government securities. The postretirement health care plan is contributory, with retiree contributions adjusted annually, and contains other cost-sharing features such as deductibles and coinsurance. The Company funds the health plan on a pay-as-you-go basis.

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Net periodic postretirement benefit costs are as follows:

<TABLE> <CAPTION>

		MAY 12, 1995 THROUGH	JANUARY 1, 1995 THROUGH	
	1996	DECEMBER 31, 1995	MAY 12, 1995	1994
		(THOI	SANDS)	
<\$>	<c></c>	<c> (11100</c>	<c></c>	<c></c>
LIFE	107		107	(0)
Service costs of benefits earned	\$ 203	\$ 100	\$ 55	\$ 199
benefit obligation	234	149	89	251
Actual return on plan assets	(476)	(338)	(191)	(1,096)
Net amortization and deferral	(6)	20	(96)	364
Net periodic postretirement benefit cost				
(benefit)	\$ (45)	\$ (69)	\$ (143)	\$ (282)
	=====	======	=====	======
MEDICAL AND DENTAL				
Service costs of benefits earned  Interest cost on accumulated postretirement	\$ 306	\$ 365	\$ 202	\$ 629
benefit obligation	222	277	166	489
Net amortization and deferral	(327)		55	310
Net periodic postretirement benefit cost	\$ 201	\$ 642	\$ 423	\$ 1,428
/ MARIEN	=====	======	====	======

</TABLE>

The plans' funded status at December 31 follows:

<TABLE> <CAPTION>

1996		1995		
	MEDICAL		MEI	DICAL
LIFE	AND DENTAL	LIFE	AND	DENTAL

		(THOU	SANDS)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Accumulated postretirement benefit obligation	\$(3,410)	\$(3,336)	\$(3,938)	\$(5,941)
Plan assets	9,348		9,431	
Unrecognized net loss (gain)	(94)	(2,942)	720	(291)
Prepaid (accrued) postretirement benefit cost included in intangible and other assets (accrued postretirement benefit cost included in other				
long-term obligations)	\$ 5,844 ======	\$(6,278) =====	\$ 6,213 ======	\$(6,232) =====

For measurement purposes, a 7.0% annual rate of increase in the per capita cost of covered health care benefits was assumed for 1996; the rate was assumed to decrease gradually to 5% by 2016 and remain at that level thereafter. The health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, increasing the assumed health care cost trend rates by one percentage point in each year would increase the accumulated postretirement benefit obligation as of December 31, 1996 by \$709,000 and the aggregate of the service and interest cost components of net periodic postretirement benefit cost for the year then ended by \$129,000.

An expected long-term rate of return on plan assets of 5% was used in 1996. An expected long-term rate of return on plan assets of 5.7% was used in each of the other periods. A discount rate of 7.5% was used during 1994 and was increased to 8.5% on December 31, 1994. It was subsequently reduced to 7.5% on December 31, 1995, and remains unchanged on December 31, 1996. The changes in the discount rate have not had a significant impact on postretirement benefit costs.

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#### 18. FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying values of the Company's financial instruments approximate fair value as determined by the Company, using appropriate market information and valuation methodologies, as noted below. Considerable judgment is required to develop the estimates of fair value. Thus, the estimates provided below as of December 31 are not necessarily indicative of the amounts that could be realized in a current market exchange.

<TABLE> <CAPTION>

	CARRYING AMOUNT AND FAIR VALUE	
	1996	
	(THOUS	ANDS)
<\$>	<c></c>	<c></c>
Financial assets:		
Current		
Cash and cash equivalents	\$ 10,642	\$ 22,677
Guest and trade accounts receivable	32,621	23,799
Accounts due from affiliates	2,098	638
Refundable taxes	2,852	643
Other current receivables	13,582	12,992
Noncurrent		
Noncurrent receivables excluding current portion	12,139	1,734
Noncurrent receivables from affiliates	12 <b>,</b> 771	3,343
Restricted cash included in intangible and other		
assets	4,264	350
Financial liabilities:		
Current		
Note payable	2,506	2,824
Trade accounts payable	12 <b>,</b> 754	8 <b>,</b> 519
Accrued expenses	48,255	42,025
Payable to affiliates	3,038	2,948
Income taxes	1,204	1,198
Other current liabilities	1,053	842
Noncurrent		

CARRYING AMOUNT

Long-term debt including current portion	433,995	440,676
Miscellaneous items included in other long-term		
obligations	2,362	2,086

  |  |Current financial assets -- The carrying amounts of these items approximate fair value because of the short maturity of these instruments.

Noncurrent financial assets -- The fair values have been estimated using the expected future cash flows, discounted at market interest rates.

Current financial liabilities -- The carrying amounts of these items approximate fair value because of the short maturity of these instruments.

Long-term debt -- The carrying amounts approximate fair value because interest rates on these instruments change with market interest rates.

Other long-term obligations -- The fair values have been estimated using the expected future cash flows, discounted at market interest rates.

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### 19. COMMITMENTS AND CONTINGENCIES

As of June 30, 1997, the Company had capital commitments as follows:

<table></table>	
<\$>	<c></c>
Capital expenditures	\$14,454,000
Loans and investments for new hotel management and franchise	
agreements	15,224,000
Other	2,500,000
Total commitments	\$32,178,000
	========

### </TABLE>

Approximately \$12,725,000 of capital expenditures will be funded from mortgage loans and capital leases.

The Company has also guaranteed its proportionate share of a joint venture indebtedness totaling \$2,800,000 and has provided operating cash flow guarantees to a partnership and a managed hotel totaling \$7,500,000.

In January 1996 the Company, its Chief Executive Officer and a consultant of the Company were named defendants in a lawsuit filed by Radisson Hotels International, Inc. (Radisson). Radisson has asserted claims for patent infringement, trade secret misappropriation, unfair competition and breach of contract. The Company has filed motions for summary judgment seeking to invalidate the patent and dismiss the other claims. The Company has indemnified its consultant for Radisson's patent infringement claim. The plaintiff claims substantial damages, but the Company believes that the alleged damages are unsupported, the patent is invalid, and the case is without merit. The Company intends to vigorously defend itself in these matters.

The Company is also a defendant in various lawsuits which are incidental to its business. Management believes that the ultimate resolution of these matters will not have a material effect on the Company's financial position or results of operations.

The Company operates in Asia subject to an exclusive license granted by the predecessor owner to manage, franchise and invest in hotels in Asia under the Westin Hotels & Resorts name. The license has an initial term of ten years commencing from May 12, 1995, with additional renewal provisions of up to 30 years at the Company's option provided certain conditions are met. Commencing in May 1999, the Company has an option to acquire the rights, title and interest in this license agreement for \$90,000,000 plus certain adjustments. The purchase option requires a cash payment of \$60,000,000 plus a \$30,000,000 20-year promissory note. The exercise of this purchase option can be accelerated by the predecessor owner if the Company acquires a controlling interest in a hotel management company in the Asia territory.

## 20. MANAGEMENT AND SERVICE AGREEMENTS

The Company provides management and related services to owned and nonowned hotels under agreements with terms generally ranging from 2 to 30 years. Fees paid to the Company are based primarily upon percentages of the hotels' gross operating revenues or gross operating profits as defined in the agreements.

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The Company also maintains a corporate sales and marketing program. The hotels reimburse the Company pro rata for marketing services, including all costs in connection with hotel reservations. A financial summary of marketing activities follows:

<TABLE> <CAPTION>

	1996	MAY 12, 1995 THROUGH DECEMBER 31, 1995	JANUARY 1, 1995 THROUGH MAY 12, 1995	1994
		(THOUS	ANDS)	
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Total expenses	\$35,550	\$20,700	\$11 <b>,</b> 572	\$30,800
Hotel reimbursements Hotel reimbursements from	27,144	16,710	9,588	24,685
affiliates	3,741	2,137	972	3,365
Net cost (included in general, administrative and marketing				
expenses)	\$ 4,665	\$ 1 <b>,</b> 853	\$ 1,012	\$ 2,750
	======	======	======	======
. /				

</TABLE>

The net cost reflects the Company's pro rata share of sales, marketing and hotel reservation costs.

Additionally, under the agreements, the Company generally provides hotels with the services of certain full-time employees. The Company is reimbursed for these employees' salaries and related benefits.

Management and representation fees to partnerships carried on the equity basis of accounting are at terms that are comparable to fees under similar agreements with unrelated third parties.

## 21. OPERATING LEASE OBLIGATIONS

Operating lease agreements cover land, hotel buildings, office space, furniture and equipment at several locations. Lease terms generally provide that the Company is to pay minimum rentals, taxes, insurance, maintenance and utilities associated with the leased properties, as well as rentals based upon percentages of operating profits or revenues. Rent expense pursuant to percentages of operating profits totaled \$3,215,000 and \$1,618,000 for the six months ended June 30, 1997 and 1996, respectively. Additionally, percentage rent expense totaled \$3,633,000 for the year ended 1996 and was not material for 1995 or 1994.

Future minimum lease payments are as follows:

<TABLE>

	(THOUSANDS)
<\$>	<c></c>
Year ending December 31:	
1997	\$ 7,604
1998	7 <b>,</b> 195
1999	6,499
2000	6,328
2001	5,746
2002 and thereafter	32,603
Total minimum lease payments	\$65 <b>,</b> 975
	======

</TABLE>

A portion of the minimum lease payments are recovered as part of the marketing services reimbursement.

### 22. EQUITY-BASED COMPENSATION

During the period from May 12, 1995 to December 31, 1995, the LLC awarded equity-based compensation to certain key employees. The equity-based compensation arrangements consist of options granted to acquire up to 5% of the outstanding equity of the LLC or its subsidiaries. The options vest over a five-year period and may be exercised upon the earlier of five years or a change in control in or liquidation of the LLC. The option strike prices increase from initial strike prices based on the fair value of the LLC at the date of employment, at annual rates ranging from 15% to 25%, with a weighted average rate of increase of 18%. Additional options were granted during 1996 representing approximately .25% of the total outstanding

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equity of the LLC or its subsidiaries. These options may be exercised based on the estimated fair value of the LLC or its subsidiaries at the grant date, increasing annually by 10% with similar vesting provisions as the options granted in 1995. All options granted were outstanding at December 31, 1996. Twenty percent of the options granted prior to December 31, 1995 were vested at December 31, 1996. No options were exercisable and no options were exercised, forfeited or expired during the period from May 12, 1995 to December 31, 1996.

The LLC estimates the fair value of its stock options following the provisions of SFAS 123, Accounting for Stock-Based Compensation. Under the provisions of SFAS 123, the fair value of the LLC's increasing strike price options is calculated based on the difference between a risk-free interest rate that corresponds to the option period and the rate of increase of the option strike price. Since the rates of increase exceed the risk-free interest rates of 5.4% at December 31, 1995 and 6.2% at December 31, 1996, the fair value of the options at the time of the award was zero. Accordingly, no compensation expense has been reflected in the accompanying financial statements. At December 31, 1996, the Company believes the market value of the LLC's equity subject to option exceeds the corresponding option exercise price.

## 23. SUPPLEMENTAL CASH FLOW INFORMATION

The following table summarizes noncash financing and investing activities and other cash flow information:

<TABLE> <CAPTION>

	SIX MONTHS ENDED JUNE 30, 1997	1996	MAY 12, 1995 THROUGH DECEMBER 31, 1995	JANUARY 1, 1995 THROUGH MAY 12, 1995	1994
			(THOUSANDS)		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Noncash investing and financing activities:					
Members' equity issued to					
executives  Less outstanding notes receivable from executives for members'	\$	\$	\$ 4,640	\$ <b>-</b> -	\$
equity			(4,640)		
oquio,	=======	======	======	=====	======
Total noncash members equity					
issued	\$	\$	\$	\$	\$
	======	======	======	=====	======
Capital lease obligations incurred or assumed in connection with					
hotel acquisitions	\$ 1,698	\$ 4,888	\$ 474	\$ 32	\$ 387
	=======	======	======	=====	======
Long-term debt issued in connection with acquisitions, net of					
unexpended proceeds	\$210,800 =====	\$ ======	\$434,615 ======	\$ =====	\$ ======
Senior Secured Notes paid with proceeds of Senior Credit Facility					
issued	\$324,500	\$	\$	\$	\$

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	=======	======	=======	=====	======
Senior Credit Facility issued	\$331,000	\$	\$	\$	\$
	=======	======	=======	=====	======
Deferred loan costs	\$ 6,500	\$	\$ 6,740	\$	\$
	=======	======	=======	=====	======
Cash paid for:					
Interest	\$ 23,804	\$41,981	\$ 23,401	\$8 <b>,</b> 574	\$14,100
	=======	======	=======	=====	======
Taxes	\$ 13,554	\$ 6,432	\$ 2,499	\$1 <b>,</b> 670	\$ 3,375
	=======	======	======	=====	======

Noncash financing and investing activities during the six months ended June 30, 1996 were not material.

### 24. SUBSEQUENT EVENTS (UNAUDITED)

In August 1997, the Company terminated its postretirement life insurance plan. The insurance obligations were settled through the purchase of nonparticipating single premium insurance contracts, and the remaining plan assets totaling approximately \$6,500,000 were transferred to a voluntary employee benefit association (VEBA) to fund future medical expenses. Additionally, the Company amended its postretirement medical plan to exclude a substantial portion of its employees. A limited number of qualified employees and

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retirees will continue to receive this benefit. The Company estimates that the impact of these benefit plan changes will result in a pretax gain of approximately \$2,400,000.

Additionally, the Company has approved the termination of the management retirement plan. The Company plans to settle the accumulated obligations through nonparticipating insurance contracts. The Company anticipates that this settlement, which is subject to regulatory approval, will result in a pre-tax loss of approximately \$4,000,000. This transaction is expected to be completed in 1998.

Subsequent to June 30, 1997, the Company entered into an interest-rate protection agreement for a notional amount of \$112,500,000 related to the Senior Credit Facility. This agreement, which terminates in June 2000, provides for interest rate protection in the event that floating interest rates exceed certain levels.

Subsequent to June 30, 1997 and pursuant to a private placement, the Company offered shares in certain affiliates of Westin Hotel Company to certain officers of the Company. The Company has received approximately \$2,000,000 of refundable deposits for these shares, but the subscriptions for such shares have yet to be accepted by such affiliates of Westin Hotel Company. The offering may be cancelled or postponed by the Company at any time before completion; in the event the offering is cancelled or postponed, the purchase price deposits that have been received by such affiliates of Westin Hotel Company in respect of such offering would be refunded.

In September 1997, the boards of managers and directors of the members of the LLC entered into a transaction agreement to sell the stock of Westin Hotel Company and its affiliates that are currently owned by the LLC. This sale, which is scheduled to be completed in January 1998, includes substantially all assets, liabilities and operations that are presently owned by the LLC.

## CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation of our report dated February 14, 1997 on the consolidated financial statements of W&S Hotel LLC and the combined financial statements of the predecessor business included in this Form 8-K/A, into Starwood Lodging Trust and Starwood Lodging Corporation previously filed registration statements on Forms S-3 (Files No. 333-13411 and 333-22219) and on Form S-8 (File No. 333-02721).

ARTHUR ANDERSEN LLP

Seattle, Washington December 16, 1997