SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **2002-05-14** | Period of Report: **2002-03-31** SEC Accession No. 0000950152-02-004175

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FILER

WATERLINK INC

CIK:1037682| IRS No.: 341788678 | State of Incorp.:DE | Fiscal Year End: 1231

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SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark one)

- Quarterly Report Pursuant to Section 13 or 15(d) of the Securities (X) Exchange Act of 1934 For the Quarterly Period Ended March 31, 2002
 - Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from

Commission File Number 1-13041

WATERLINK, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

34-1788678

(State or Other Jurisdiction

(I.R.S. Employer Identification No.)

of Incorporation or Organization)

835 North Cassady Avenue Columbus, Ohio 43219 (Address of Principal Executive Offices) (Zip Code)

614-258-9501

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was

required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes (X) No ()

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.001 par value -19,659,694 shares outstanding as of April 30, 2002

INDEX

WATERLINK, INC. AND SUBSIDIARIES

<TABLE> <CAPTION>

PAGE <S> <C>

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

Consolidated balance sheets - September 30, 2001 and March 31, 2002

3 - 4

Consolidated statements of operations - Three months ended March 31, 2001 and 2002; Six months ended March 31, 2001 and 2002

5

| | Consolidated statements of cash flows - Six months ended March 31, 2001 and 2002 | 6 |
|----------|---|--------|
| | Notes to consolidated financial statements | 7 - 10 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 11 |
| PART II | - OTHER INFORMATION | |
| Item 4. | Submission of Matters to Vote of Security Holders | 18 |
| Item 6. | Exhibits and Reports on Form 8-K | 18 |
| Signatu: | | 19 |

2

PART I, ITEM I - FINANCIAL STATEMENTS

WATERLINK, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS-UNAUDITED

<TABLE> <CAPTION>

| <caption></caption> | | |
|---|-----------------------|---------|
| | September 30, 2001 | |
| <\$> | <c></c> | <c></c> |
| ASSETS | (In thousa | ands) |
| Current assets: | | |
| Cash and cash equivalents | \$ 1,646 | |
| Trade accounts receivable, net | 11,987 | |
| Inventories | 10,443 | 9,507 |
| Costs in excess of billings | 1,648 | 1,971 |
| Other current assets | 890 | 1,043 |
| Net assets of discontinued operations | 15,831 | • |
| Total current assets | 42,445 | |
| Property, plant and equipment, at cost: | | |
| Land, buildings and improvements | · | 1,499 |
| Machinery and equipment | 5 , 935 | 6,070 |
| Office equipment | 606 | 606 |
| | 8,053 | |
| Less accumulated depreciation | 2,685 | |
| | | |
| | 5,368 | 5,087 |
| Other assets: | | |
| Goodwill, net | 24,320 | 23,705 |
| Other assets | 617 | 564 |
| | • | 24,269 |
| Total assets | \$72 , 750 | |
| | | |

 ===== | ====== |See notes to consolidated financial statements

PART I, ITEM I - FINANCIAL STATEMENTS

WATERLINK, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS-UNAUDITED (CONTINUED)

<TABLE> <CAPTION>

| | September 30, 2001 | 2002 |
|---|-----------------------|---------------------------------------|
| | (In thous | · · · · · · · · · · · · · · · · · · · |
| <s></s> | <c></c> | |
| LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: | except sha | ire data) |
| Accounts payable-trade | \$ 6,839 | \$ 5 284 |
| Accrued expenses | | 7,789 |
| Billings in excess of cost | 400 | • |
| Accrued income taxes | 304 | 236 |
| Current portion of long-term debt | | 51,762 |
| Total current liabilities | 67,132 | 65,504 |
| Accrued pension costs | 1,418 | 1,418 |
| Shareholders' equity: Preferred Stock, \$.001 par value, 10,000,000 shares authorized, none issued and outstanding Common Stock, voting, \$.001 par value, authorized - 40,000,000 shares, issued and outstanding - 19,659,694 shares | | |
| at September 30, 2001 and March 31, 2002 | 20 | 20 |
| Additional paid-in capital | | 92,174 |
| Accumulated other comprehensive loss | | (5,702) |
| Accumulated deficit | (82,853) | (83,585) |
| Total shareholders' equity | 4,200 | • |
| Total liabilities and shareholders' equity | \$ 72 , 750 | \$ 69,829 |
| | | |

 ====== | ====== |See notes to consolidated financial statements

4

PART I, ITEM I - FINANCIAL STATEMENTS

WATERLINK, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED

<TABLE> <CAPTION>

| | | Three Months Ended March 31, | | ths Ended |
|----------------|-----------|------------------------------|-----------|-----------|
| | 2001 | 2001 2002 | | 2002 |
| <\$> | | ousands, exce | | |
| < 5> | <c></c> | <c></c> | <c></c> | <c></c> |
| Net sales | \$ 15,893 | \$ 16,143 | \$ 29,207 | \$ 31,023 |
| Cost of sales | 23,878 | 12,462 | 12,353 | 22,940 |
| | | | | |

| Gross profit | 3,431 | 3,790 | 6,267 | 7,145 |
|---|--------------|--------------|----------------------------|-------------------------|
| Selling, general and administrative expenses Amortization | 2,680 160 | 2,461 158 | 5,219 321 | 316 |
| Operating income | | | 727 | 1,772 |
| Other expense: Interest expense Amortization of financing costs Other items-net | | (117) | (1,784) (1,023) (94) | (376) |
| <pre>Income (loss) before income taxes Income taxes</pre> | | 130 3 | (2,174) | (507) 6 |
| Income (loss) from continuing operations | | 127 | (2,174) | (513) |
| Discontinued operations: Loss from discontinued operations Loss on disposal of discontinued operations | | (120) | (835) (17,475) | |
| Net income (loss) | | • | \$(20,484) ====== | . , , |
| Earnings (loss) per common share: Basic and assuming dilution: Continuing operations Discontinued operations | \$ (0.77) | (0.01) | (0.93) \$ (1.04) | (0.01) \$ (0.04) |
| Weighted average common shares outstanding: Basic Assuming dilution | | | | |

 19,660 19,660 | 19,660 20,111 | 19,660 19,660 | 19,660 19,660 |See notes to consolidated financial statements

5

PART I, ITEM I - FINANCIAL STATEMENTS

WATERLINK, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS-UNAUDITED

<TABLE> <CAPTION>

Six Months Ended March 31, 2001 2002 (In thousands) <S> <C> <C> OPERATING ACTIVITIES \$ (2,174) \$ (513) Loss from continuing operations Adjustments to reconcile loss from continuing operations to net cash (used) provided by operating activities: 1,854 1,151 Depreciation and amortization Changes in working capital: Accounts receivable (176)453

| Inventories | (1,298) | 890 |
|--|----------|---------|
| Costs in excess of billings | (552) | (341) |
| Other assets | 245 | (65) |
| Accounts payable | 425 | (1,449) |
| Accrued expenses | | (64) |
| Billings in excess of cost | 499 | |
| Accrued income taxes | | (67) |
| neerded income caxes | (152) | |
| Net cash (used) provided by operating activities | (1,683) | 32 |
| INVESTING ACTIVITIES | | |
| Proceeds from sale of divisions | 16,218 | 66 |
| Purchases of equipment | (198) | (233) |
| | | |
| Net cash provided (used) by investing activities | 16,020 | (167) |
| FINANCING ACTIVITIES | | |
| Proceeds from long-term borrowings | 800 | 422 |
| Proceeds from issuance of subordinated debt | 1,000 | |
| Payments on long-term borrowings | (16,520) | (591) |
| | | |
| Net cash used by financing activities | (14,720) | (169) |
| Effect of exchange rate changes on cash | (17) | (49) |
| | | |
| Cash flows used by continuing operations | (400) | , , |
| Cash flows used in discontinued operations | (1,091) | (867) |
| Decreases in cash and cash equivalents | (1,491) | (1,220) |
| Cash and cash equivalents at beginning of period | | 1,646 |
| The same the oquivation to boginning of policy | | |
| Cash and cash equivalents at end of period | \$ 1,416 | |
| | ====== | ======= |
| | | |

 | |See notes to consolidated financial statements

6

PART I, ITEM I - FINANCIAL STATEMENTS

WATERLINK, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2002

(INFORMATION AS OF MARCH 31, 2002 AND FOR THE THREE AND SIX-MONTH PERIODS ENDED MARCH 31, 2001 AND 2002 IS UNUDITED)

1. BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six-month periods ended March 31, 2002 are not necessarily indicative of the results that may be expected for the year ending September 30, 2002. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2001.

2. DISCONTINUED OPERATIONS

During the fiscal year ended September 30, 2001, the Company sold three of its five operating Divisions. The sale of the Biological Wastewater Treatment Division was completed in December 2000, the sale of the Separations Division was completed on February 28, 2001, and the European Water and Wastewater Division was sold in a series of transactions during the fourth quarter of fiscal 2001. In addition, the Company adopted a plan during the quarter ended March 31, 2002 to sell its Pure Water Division, and announced in April 2002 that it entered into a letter of intent with regard to the sale of this Division. Although the Company expects this sale to be completed by May 31, 2002, it can give no assurance that this will occur. Accordingly, the results of operations for these four Divisions have been presented within discontinued operations in the accompanying consolidated financial statements for all periods presented.

7

The Company allocates interest expense to its discontinued operations based on the expected net proceeds from the sale of its assets. Information regarding discontinued operations for each period is presented below (in thousands):

<TABLE> <CAPTION>

| | | Three Mo Marc 2001 | h 31, | 2002 | | Six Month March 2001 | 31, | ed 2002 |
|----------------------------|---------|--------------------------|---------|-------|---------|----------------------------|---------|------------|
| <\$> | <c></c> | | <c></c> | | <c></c> | | <c></c> | |
| Net sales | \$ | 17 , 912 | \$ | 3,342 | \$ | 38,868 | \$ | 6,871 |
| Operating income (loss) | | (52) | | 115 | | (297) | | 243 |
| Allocated interest expense | | (256) | | (235) | | (538) | | (462) |
| Loss from operations | | (308) | | (120) | | (835) | | (219) |
| Loss on disposal | | (13,584) | | - | | (17,475) | | - |
| | \$ | (13,892) | \$ | (120) | \$ | (18,310) | \$ | (219) |

</TABLE>

The net assets of the Pure Water Division have been classified as a current asset on the consolidated balance sheets at September 30, 2001 and March 31, 2002 based on the anticipated timing and anticipated amount of net proceeds related to the sale of the assets of this Division.

INVENTORIES

Inventories consisted of the following (in thousands): <TABLE>

<CAPTION>

September 30, March 31, 2001 2002 <S> <C> <C> Raw materials and supplies \$ 5,064 \$ 5,094 Work in process 166 163 4,250 Finished goods 5,213 \$10,443 \$ 9,507

</TABLE>

4. CONTRACT BILLING STATUS

Information with respect to the billing status of contracts in process is as follows (in thousands):

<TABLE>

| | | September 30, 2001 | March 31, 2002 | |
|---------|---|--------------------------|-------------------|----|
| <s></s> | | <c></c> | <c></c> | |
| | Contract costs incurred to date | \$ 23,073 | \$16 , 276 | |
| | Estimated profits | 9 , 287 | 6,784 | |
| | Contract revenue earned to date | 32,360 | 23,060 | |
| | Less billings to date | 31,112 | 21,522 | |
| | Costs and estimated earnings in excess of billings, net | \$ 1,248 ============ | \$ 1,538 | == |
| | | | | |

</TABLE>

8

The above amounts are included in the accompanying consolidated balance sheets as follows (in thousands):

<TABLE>

| | | September 30, 2001 | March 31, 2002 |
|------|---|------------------------|------------------------|
| <\$> | Costs in excess of billings Billings in excess of cost | <c> \$ 1,648 (400)</c> | <c> \$ 1,971 (433)</c> |
| | | \$ 1,248 | \$ 1,538 |

</TABLE>

CAPITALIZATION

Long-term obligations consisted of the following (in thousands): $\mbox{\scriptsize CAPTION>}$

| | September 30, 2001 | March 31, 2002 | |
|--|---|-------------------|--|
| <\$> | <c></c> | <c></c> | |
| Long-term debt: | | | |
| Revolving credit facility with a group of banks | \$35,513 | \$35 , 935 | |
| Term note payable to a group of banks | 13,167 | 12,577 | |
| Subordinated notes to related parties | 1,000 | 1,000 | |
| Convertible subordinated notes payable to former | | | |
| shareholders of C'treat | 2,250 | 2,250 | |
| | 51,930 | 51,762 | |
| Less current maturities | 51,930 | 51,762 | |
| | \$ - | \$ - | |
| | ======================================= | | |

</TABLE>

The Company's Senior Credit Facility is with Bank of America National Trust & Savings Association as agent, with five other participating banks. Effective as of January 15, 2002, the Company entered into an amendment to its Senior Credit Facility that extended the maturity date of the facility from January 15, 2002 to October 1, 2002, assuming the Company maintains a certain level of earnings before interest, taxes, depreciation and amortization, and maintains certain balance sheet ratios through September 30, 2002. Under Waterlink's Senior Credit Facility, the final maturity date for Waterlink's payment obligations changes from October 1, 2002 to May 31, 2002 unless on or before May 31, 2002 Waterlink has entered into a definitive agreement to sell Waterlink's Pure Water Division, which must contain terms approved by the senior bank group.

Concurrent with the amendment to the Senior Credit Facility, the maturity dates of all convertible subordinated notes payable were extended until October 15, 2002.

The comprehensive loss for the three months ended March 31, 2001 and 2002 was \$10,652,000 and \$327,000, respectively. Comprehensive loss for the six months ended March 31, 2001 and 2002 was \$15,329,000 and \$1,293,000, respectively. The only significant component of comprehensive loss, other than net income or loss, is the effect of foreign currency translation adjustments.

9

6. SEGMENT INFORMATION

Historically the Company's reportable segments were its five operating Divisions. As described in Note 2 the only Division remaining within the Company's continuing operations is the Specialty Products Division. Accordingly, Waterlink now has only one reportable segment for all periods presented.

7. GOING CONCERN CONSIDERATIONS

The accompanying consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. At March 31, 2002 the Company has a working capital deficiency of \$25,031,000, which raises substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time. The financial statements do not include any adjustments relating to the recoverability and classification of assets or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern. The Company's continuation as a going concern is dependent on its ability to negotiate with its senior lenders repayment terms that the Company can satisfy by the sale of assets in accordance with its strategic alternative process, its ability to successfully implement the strategic alternative process, and the ability to generate sufficient cash flows to operate its business.

8. EARNINGS PER SHARE

The following table sets forth the computation of weighted average common shares outstanding, basic and assuming dilution, for the three months ended March 31, 2002 (in thousands):

| Average shares outstanding- basic | 19,660 |
|--|--------|
| Effect of dilutive stock options | |
| and warrants | 451 |
| | |
| Average shares outstanding-assuming dilution | 20,111 |
| | ===== |

The adjustment to earnings related to cash generated from the exercise of dilutive stock options and warrants was less \$1,000 and did not impact the computation of earnings per share for the quarter ended March 31, 2002.

10

PART I, ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

WATERLINK, INC. AND SUBSIDIARIES

OVERVIEW

Waterlink is an international provider of integrated water and air

purification solutions for both industrial and municipal customers. Waterlink was incorporated in Delaware on December 7, 1994. The continuing operations of Waterlink are comprised of the Specialty Products Division.

Waterlink considers its accounting policy regarding revenue recognition on long-term contracts to be a critical accounting policy. The majority of revenue relates to carbon sales and services and is recognized when title passes upon shipment. The systems and equipment produced by Waterlink are custom designed and can take a number of months to produce. Revenues from systems and equipment contracts are recognized using the percentage of completion method of accounting in the proportion that costs incurred bear to total estimated costs at completion. Waterlink believes that this method of accounting best measures revenue earned as progress is made toward completion of the contract. Revisions of estimated costs or potential contract losses, if any, are recognized in the period in which they are determined. Provisions are made currently for all known or anticipated losses. Variations from estimated contract performance could result in a material adjustment to operating results for any fiscal quarter or year. Claims for extra work or changes in scope of work are included in revenues when collection is probable.

In the past Waterlink has experienced quarterly fluctuations in operating results due to the contractual nature of its business and the consequent timing of these orders. In addition, certain of the contracts will be subject to the customer's ability to finance, or fund from government sources, the actual costs of completing the project as well as the ability to receive any necessary permits to commence the project. Therefore, Waterlink expects that its future operating results could fluctuate significantly, especially on a quarterly basis, due to the timing of the awarding of such contracts, the ability to fund project costs, and the recognition by Waterlink of revenues and profits. In addition, Waterlink has historically operated with a moderate backlog. As of March 31, 2002, Waterlink's total backlog from continuing operations was approximately \$17.9 million, consisting of \$11.5 of firm commitments to purchase carbon and related services and \$6.4 million of written purchase orders for capital goods equipment. Quarterly sales and operating results will be affected by the volume and timing of contracts received and performed within the quarter, which are difficult to forecast. Any significant deferral or cancellation of a contract could have a material adverse effect on Waterlink's operating results in any particular period. Because of these factors, Waterlink believes that period-to-period comparisons of its operating results are not necessarily indicative of future performances.

11

RESULTS OF CONTINUING OPERATIONS

The following table sets forth for the periods indicated, statements of operations data as a percentage of net sales:

<TABLE> <CAPTION>

| | Three Months Ended March 31, | | Six Months Ended March 31, | |
|--|------------------------------|---------|-------------------------------|---------|
| | 2001 | 2002 | 2001 | 2002 |
| <\$> | <c></c> | <c></c> | <c></c> | <c></c> |
| Net sales | 100.0% | 100.0% | 100.0% | 100.0% |
| Cost of sales | 78.4 | 76.5 | 78.5 | 77.0 |
| Gross profit | 21.6 | 23.5 | 21.5 | 23.0 |
| Selling, general and administrative expenses | 16.9 | 15.2 | 17.9 | 16.3 |
| Amortization | 1.0 | 1.0 | 1.1 | 1.0 |
| Operating income | 3.7 | 7.3 | 2.5 | 5.7 |

Other expense:

| <pre>Interest expense Amortization of financing costs Other items - net</pre> | (4.9) (5.7) (0.3) | (5.6) (0.7) (0.2) | (6.1) (3.5) (0.3) | (6.0) (1.2) (0.1) |
|---|-------------------------|-------------------------|-------------------------|-------------------------|
| <pre>Income (loss) before income taxes Income taxes</pre> | (7.2) | 0.8 | (7.4) | (1.6) 0.0 |
| Income (loss) from continuing operations | (7.2) | 0.8 | (7.4) | (1.6) |
| Discontinued operations: Loss from discontinued operations Loss from disposal of Discontinued operations | (2.0) (85.5) | (0.8) | (2.9) (59.8) | (0.7) |
| Net income (loss) | (94.7)% | 0.0% | (70.1)% | (2.3)% |

</TABLE>

Three Months Ended March 31, 2002 Compared to Three Months Ended March 31, 2001

Net Sales: Net sales for the three months ended March 31, 2002 were \$16,143,000, an increase of \$250,000, or 1.6%, from the \$15,893,000 in net sales reported in the comparable prior period. The sales increase of 10.8% at our domestic location was partially offset by a decrease in sales from operations in the United Kingdom. The decrease in the United Kingdom was in the systems side of the business, which can experience fluctuations due to the nature of the business.

Gross Profit: Gross profit for the three months ended March 31, 2002 was \$3,790,000, an increase of \$359,000 from the comparable prior period due to the increase in net sales and in gross margin. Gross margin was 23.5% for the three months ended March 31, 2002 as compared to 21.6% for the comparable prior period. The increase in the gross margin was primarily attributable to an increase in sales as compared to the prior year of more specialized carbons, which carry higher sales prices.

12

Selling, General and Administrative Expenses: Selling, general and administrative expenses for the three months ended March 31, 2002 were \$2,461,000, a decrease of \$219,000, or 8.2%, from the comparable prior period. This decrease is the result of the consolidation of the corporate headquarters into the Specialty Products Division that occurred effective November 1, 2002, partially offset by higher insurance and other costs within the operating units. Selling, general and administrative expenses as a percentage of net sales were 15.2% for the three months ended March 31, 2002 as compared to 16.9% for the comparable prior period.

Amortization: Amortization expense was \$158,000 for the three-month periods ended March 31, 2002 as compared to \$160,000 in the comparable prior period.

Interest Expense: Interest expense for the three months ended March 31, 2002 was \$902,000, an increase of \$125,000 from the comparable prior period. This increase reflects the increase in interest rates charged on both our senior credit facility and on convertible subordinated notes.

Amortization of Financing Costs: Amortization of financing costs was \$117,000 for the three months ended March 31, 2002 and \$908,000 for the three months ended March 31, 2001. The amount in the 2001 period reflects the accelerated amortization of deferred financing costs resulting from the maturity date of our senior credit facility being moved from May 23, 2003 to October 1, 2001. Since that time, amendments to the senior credit facility have extended the maturity date to October 1, 2002, subject to acceleration if certain events do not occur.

Income Taxes: Waterlink recorded income taxes of \$3,000 on pre-tax income of \$130,000 for the three months ended March 31, 2002. These income taxes were recorded on earnings in certain states domestically. There was no provision for income taxes recorded for the three months ended March 31, 2001.

Six Months Ended March 31, 2002 Compared to Six Months Ended March 31, 2001

Net Sales: Net sales for the six months ended March 31, 2002 were \$31,023,000, an increase of \$1,816,000, or 6.2%, from the \$29,207,000 in net sales reported in the comparable prior period. The sales increase of 15.4% at our domestic location was partially offset by a decrease in sales from operations in the United Kingdom. The decrease in the United Kingdom was in the systems side of the business, which can experience fluctuations due to the nature of the business.

Gross Profit: Gross profit for the six months ended March 31, 2002 was \$7,145,000, an increase of \$878,000 from the comparable prior period due to the increase in net sales and in gross margin. Gross margin was 23.0% for the six months ended March 31, 2002 as compared to 21.5% for the comparable prior period. The sales mix that favorably impacted the margins for the quarterly period also favorably impacted gross margins for the six months ended March 31, 2002.

Selling, General and Administrative Expenses: Selling, general and administrative expenses for the six months ended March 31, 2002 were \$5,057,000, a decrease of \$162,000, or 3.1%, from the comparable prior period due primarily to cost reductions within the corporate office, partially

13

offset by higher insurance and other costs within the operating units. Selling, general and administrative expenses as a percentage of net sales were 16.3% for the six months ended March 31, 2002 as compared to 17.9% for the comparable prior period, reflecting both lower expenses and a higher sales base in the current year.

Amortization: Amortization expense was \$316,000 for the six months ended March 31, 2002 as compared to \$321,000 in the comparable prior period.

Interest Expense: Interest expense for the six months ended March 31, 2002 was \$1,862,000, an increase of \$78,000 from the comparable prior period. This increase reflects the increase in interest rates charged on both our senior credit facility and on convertible subordinated notes.

Amortization of Financing Costs: Amortization of financing costs was \$376,000 for the six months ended March 31, 2002 and \$1,023,000 for the six months ended March 31, 2001. The amount in the 2001 period reflects the accelerated amortization of deferred financing costs resulting from the maturity date of our senior credit facility being moved from May 23, 2003 to October 1, 2001. Since that time, amendments to the senior credit facility have extended the maturity date to October 1, 2002, subject to acceleration if certain events do not occur.

Income Taxes: Waterlink recorded income taxes of \$6,000 on pre-tax loss of \$507,000 for the six months ended March 31, 2002. These income taxes were recorded on earnings in certain states domestically. There was no provision for income taxes recorded for the six months ended March 31, 2001.

LIQUIDITY AND CAPITAL RESOURCES

Since its inception, Waterlink's primary sources of liquidity have been:

- borrowings available under credit facilities
- net proceeds from the sale of Waterlink's common and preferred stock
- net proceeds from the sale of businesses in connection with the strategic alternative process
- issuance of common stock and seller financing incurred in connection with Waterlink's completed acquisitions
- cash flow from certain profitable operations

Historically, Waterlink's primary uses of capital have been:

- the funding of its acquisition program
- working capital requirements including the funding for growth at certain operations
- the funding required for certain under-performing operations
- the funding of interest on borrowings and the repayment of borrowings

14

In May 2000 Waterlink announced that its board of directors had instructed management to explore various strategic alternatives, including the sale of all or part of Waterlink that could maximize our shareholders' investment in Waterlink. To date, Waterlink has sold three of its five operating Divisions: the Biological Division in two separate transactions in September and December 2000, the Separations Division in February 2001, and the European Water and Wastewater Division in a series of transactions during the fourth quarter of our fiscal year ended September 30, 2001. Under Waterlink's senior credit facility, the final maturity date for Waterlink's payment obligations changes from October 1, 2002 to May 31, 2002 unless on or before May 31, 2002 Waterlink has entered into a definitive agreement to sell Waterlink's Pure Water Division, which agreement must contain terms approved by the senior bank group. Waterlink has adopted a plan to sell its Pure Water Division and announced in April 2002 that it has entered into a letter of intent with regard to the sale of this Division. Although Waterlink expects this sale to be completed by May 31, 2002, it can give no assurance that this will occur.

Waterlink does not currently anticipate making significant capital investments in plant and equipment because we believe our current businesses do not require such investments as well as our current financial position.

For the six months ended March 31, 2002, net cash provided by operating activities was \$32,000 and purchases of equipment totaled \$233,000. Cash provided by operating activities, borrowings available under our senior credit facilities and available cash balances, funded investing activities during the current year.

Credit Availability

As of March 31, 2002, Waterlink's credit facilities were comprised of (1) a \$48,532,000 domestic facility with Bank of America National Trust & Savings Association as agent, which expires on October 1, 2002 and (2) a \$500,000 facility within our overseas subsidiaries. The credit facilities are utilized to primarily fund operating activities of Waterlink.

Effective as of January 15, 2002 Waterlink entered into an amendment to our senior credit facility that extended the maturity date of the senior credit facility from January 15, 2002 to October 1, 2002, assuming Waterlink maintains a certain level of earnings before interest, taxes, depreciation and amortization, and maintains certain balance sheet ratios through September 30, 2002. Without an amendment to our senior credit facility that would further extend the maturity date, an infusion of additional capital, or the sale of significant assets, Waterlink will not be able to meet its scheduled obligations under the senior credit facility. No assurance can be given as to whether a satisfactory further amendment to the senior credit facility will be obtained from our senior bank group. If we are unable to negotiate such further amendment to the senior credit facility, then Waterlink would be in default at that time under the terms of the credit agreement. If there is such an event of default the lenders could declare that all borrowings under the credit agreement are then immediately due and payable. In addition, under Waterlink's senior credit facility, the final maturity date for Waterlink's payment obligations changes from October 1, 2002 to May 31, 2002 unless on or before May 31, 2002 Waterlink has entered into a definitive agreement to sell Waterlink's Pure Water Division, which agreement must contain terms

agreement to sell Waterlink's Pure Water Division on or before May 31, 2002, all borrowings under the senior credit facility will become immediately due and payable. Since in either of these instances we would be unable to pay these amounts the lenders could proceed to foreclose on their security interest, which comprises substantially all of our assets. In such event, Waterlink would need to examine all alternatives, including, without limitation, possible protection under the bankruptcy laws. Waterlink announced in April 2002 that it has entered into a letter of intent with regard to the sale of this Division. Although Waterlink expects this sale to be completed by May 31, 2002, it can give no assurance that this will occur.

Waterlink had no additional borrowing capacity at March 31, 2002 under the senior credit facility.

The credit facilities restrict or prohibit Waterlink from taking many actions, including paying dividends and incurring or assuming other indebtedness or liens. The banks that participate in the credit facilities also must approve acquisitions and dispositions. Waterlink's obligations under the credit facilities are secured by liens on substantially all of Waterlink's domestic assets, including equipment, inventory, accounts receivable and general intangibles and the pledge of most of the stock of Waterlink's subsidiaries. Waterlink has guaranteed the payment by our overseas subsidiaries of their obligations under the overseas facilities. The overseas subsidiaries have given the lenders an assurance that the subsidiaries would not pledge their assets to any other party.

IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In June 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, Business Combinations, and No. 142, Goodwill and Other Intangible Assets, effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives will no longer be amortized but will be subject to annual impairment tests in accordance with the Statements. Other intangible assets will continue to be amortized over their useful lives.

Waterlink is required to apply the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of fiscal 2003, or as of October 1, 2002. Application of the nonamortization provisions of Statement No. 142 is expected to result in an increase in income from continuing operations and net income of approximately \$640,000, or \$0.03 per share, on an annual basis. Waterlink will perform the first of the required impairment tests of goodwill and indefinite lived intangible assets as of the adoption date and has not yet determined what the effect of these tests will be on the earnings and financial position of Waterlink.

In October 2001, the FASB issued SFAS No.144, Accounting for the Impairment or Disposal of Long-Lived Assets. This standard is effective for fiscal years beginning after December 15,2001, or as of October 1, 2002 for Waterlink. The Company is assessing whether this statement will have a significant impact on its financial statements.

16

FORWARD LOOKING STATEMENTS

With the exception of historical information, the matters discussed in this report may include forward-looking statements that involve risks and uncertainties. While forward-looking statements are sometimes presented with numerical specificity, they are based on variety of assumptions made by management regarding future circumstances over which Waterlink has little or no control. A number of important factors, including those identified in this section as well as factors discussed elsewhere herein, could cause Waterlink's actual results to differ materially from those in forward-looking statements or financial information. Actual results may differ from forward-looking results for a number of reasons, including the following:

the success of Waterlink's exploration of strategic alternatives including the timely execution of a satisfactory definitive agreement to sell Waterlink's Pure Water Division and consummation of that

- transaction
- the ability to negotiate with its senior lenders amended repayment terms and with other debt holders, additional amended repayment terms
- the ability to obtain additional credit availability to support working capital requirements
- changes in world economic conditions, including
 - instability of governments and legal systems in countries in which Waterlink conducts business
 - significant changes in currency valuations
 - recessionary environments
 - the effects of military conflicts
- changes in customer demand and timing of orders as they affect sales and product mix, including
 - the effect of strikes at customer's facilities
 - variations in backlog
 - the impact of changes in industry business cycles
 - changes in environmental laws
- competitive factors, including
 - changes in market penetration
 - introduction of new products by existing and new competitors changes in operating costs, including
 - changes in operating costs, including
 - changes in Waterlink's and its subcontractors' manufacturing processes
 - changes in costs associated with varying levels of operations
 - changes resulting from different levels of customers demands
 - effects of unplanned work stoppages
 - changes in cost of labor and benefits
 - the cost and availability of raw materials and energy
- the cost of capital, including interest rate increases
- unanticipated litigation, claims or assessments

17

Readers are referred to the "Forward-Looking Statements" and "Risk Factors" sections, commencing on page 16, in Waterlink's 2001 Annual Report on Form 10-K filed on January 18, 2002, which identifies important risk factors that could cause actual results to differ from those contained in the forward-looking statements herein.

PART II - OTHER INFORMATION

ITEM 4. SUBMISSION OF MATTERS TO VOTE OF SECURITY HOLDERS

At the annual meeting of stockholders of Waterlink held on March 7, 2002, the following directors were elected as Class II directors whose term expire in 2005:

| | For | Against | Withheld | |
|-----------------------|------------|---------|----------|--|
| | | | | |
| Dr. R. Gary Bridge | 18,462,816 | 208,498 | 0 | |
| William W. Vogelhuber | 18,478,642 | 192,672 | 0 | |

In addition, the following directors' terms of office continued after the meeting:

B. Bruce Cummings
Peter G. Kleinhenz
Kenneth Ch'uan-k'ai Leung
Robert P. Pinkas

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

None.

- (b) Reports on Form 8-K.
 - (i) On January 23, 2002 Waterlink filed a Current Report on Form 8-K reporting under item 5 the issuance of a press

release concerning year end and fourth quarter operating results and including under item $7\,(\text{c})$ a copy of the press release.

(ii) On February 13, 2002 Waterlink filed a Current Report on Form 8-K reporting under item 5 the issuance of a press release concerning first quarter operating results and including under item 7(c) a copy of the press release.

18

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Waterlink, Inc. (Registrant)

By: /s/ William W. Vogelhuber

William W. Vogelhuber President and Chief Executive Officer

By: /s/ Donald A. Weidig

Donald A. Weidig Chief Financial Officer

Dated: May 14, 2002