#### SECURITIES AND EXCHANGE COMMISSION

### **FORM 10-Q**

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **2006-11-14** | Period of Report: **2006-09-30** SEC Accession No. 0001193125-06-235093

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### **FILER**

#### **LBI MEDIA INC**

CIK:1192503| IRS No.: 954668901 | State of Incorp.:CA | Fiscal Year End: 1231

Type: 10-Q | Act: 34 | File No.: 333-100330 | Film No.: 061216740

SIC: 4832 Radio broadcasting stations

Mailing Address 1845 WEST EMPIRE AVE BURBANK CA 91504 Business Address 1845 WEST EMPIRE AVENUE BURBANK CA 91504 8187295316

### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 10-Q	
X	QUARTERLY REPORT PURSUANT TO SECTION 13 OF ACT OF 1934	R 15(d) OF THE SECURITIES EXCHANGE
	For the quarterly period ended Septer	mber 30, 2006
	OR	
	TRANSITION REPORT PURSUANT TO SECTION 13 OR ACT OF 1934	R 15(d) OF THE SECURITIES EXCHANGE
	For the transition period from	to
	Commission file number 333-1	100330
	LBI MEDIA, I	INC.
	(Exact Name of Registrant as Specified in	Its Charter)
	California	95-4668901
	(State or other Jurisdiction of	(IRS Employer
	Incorporation or Organization)	Identification No.)
	1845 West Empire Avenu	ne
	Burbank, California 9150	04
	(Address of principal executive offices, excluding	zip code) (Zip code)
	Registrant's Telephone Number, Including Are	ea Code: (818) 563-5722
	Not Applicable	
	(Former name, former address and former fiscal year, if	changed since last report).
Act o	licate by check mark whether the registrant: (1) has filed all reports required to be t of 1934 during the preceding 12 months (or for such shorter period that the regist pject to such filing requirements for the past 90 days. Yes 🗵 No 🗆	, ,
"acce	licate by check mark whether the registrant is a large accelerated filer, an accelerated celerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Cer. D. Non-Accelerated Filer 🗵	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes □ No ⊠

As of November 14, 2006, there were 100 shares of common s	tock, \$0.01 par value per share, of LBI	Media, Inc. issued and outstanding.

### LBI MEDIA, INC. FORM 10-Q QUARTERLY REPORT

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#### PART I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

### LBI MEDIA, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share data)

	September 30, 2006	December 31, 2005
	(unaudited)	(Note 1)
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,421	\$1,797
Accounts receivable (less allowance for doubtful accounts of \$1,526 as of September 30, 2006 and \$1,393 as of December 31, 2005)		
	18,911	15,253
Current portion of program rights, net	695	853
Amounts due from related parties	435	246
Current portion of employee advances	306	358
Prepaid expenses and other current assets	947	1,266
Total current assets	22,715	19,773
Property and equipment, net	74,489	69,131
Program rights, excluding current portion	592	1,055
Notes receivable from related parties		
	2,704	2,653

Employee advances, excluding current portion	1,173	909
Deferred financing costs, net	5,529	4,273
Broadcast licenses, net		
Other assets	275,692	278,536
Total assets	5,685	416
Liabilities and shareholder's equity	\$388,579	\$376,746
Current liabilities:		
Accounts payable and accrued expenses	\$4,011	\$4,745
Accrued interest	4,452	7,969
Amounts due to related parties	-	1,800
Current portion of long-term debt	1,230	125
Current portion of deferred compensation	9,248	2,944
Total current liabilities	18,941	17,583
Long-term debt, excluding current portion	273,579	268,427
Deferred compensation, excluding current portion	213,319	
Deferred state income taxes	044	6,064
Other liabilities	944 740	877 588

### Commitments and contingencies

Shareholder's equity:

### Common stock, \$0.01 par value:

Authorized shares -1,000

Issued and outstanding shares –100	_	_
Additional paid-in capital	55,665	55,665
Retained earnings	38,710	27,542
Total shareholder's equity	94,375	83,207
Total liabilities and shareholder's equity	\$ 388,579	\$376,746

See accompanying notes.

# LBI MEDIA, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands)

	Three Months Ended September 30,			
	2006	2005	2006	2005
et revenues				
et revenues	\$28,885	\$25,838	\$80,417	\$72,780
perating expenses:				
Program and technical, exclusive of noncash employee compensation of \$21 and \$(87) for the three months ended September 30, 2006 and 2005, respectively, and \$6 and \$(214) for the nine months ended September 30, 2006 and 2005, respectively, depreciation and amortization, and impairment of broadcast licenses shown below				
	4,859	4,592	14,298	13,155
Promotional, exclusive of depreciation and amortization and impairment of broadcast licenses shown below				
	826	518	1,664	1,477
Selling, general and administrative, exclusive of noncash employee compensation of \$105 and \$(264) for the three months ended September 30, 2006 and 2005, respectively, and \$234 and \$(630) for the nine months ended September 30, 2006 and 2005, respectively, depreciation and amortization, and impairment of broadcast licenses shown below	8,512	7,828	25,165	22,721
Noncash employee compensation	126	(351 )	240	(844
Depreciation and amortization	1,631	1,538	4,894	4,509
Impairment of broadcast licenses	1,244	5,150	2,844	5,150
Offering costs				
	_	38		285
tal operating expenses	17,198	19,313	49,105	46,453
perating income				
	11,687	6,525	31,312	26,32

Interest expense	(6,395)	(6,102)	(18,807)	(17,754)
Interest and other income				
	32	36	91	102
Gain on sale of investments				
	-	13	-	13
Loss on sale of property and equipment		(2)		(2)
		(3)		(3)
Income before provision for income taxes	/	1.50	10.506	0.004
	5,324	469	12,596	8,684
Provision for income taxes				
	78	12	252	26
Net income				
	\$5,246	\$457	\$12,344	\$8,658

See accompanying notes.

# LBI MEDIA, INC. UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

		Nine Months Ended September 30,	
	2006	2005	
perating activities			
let income	\$12,344	\$8,658	
djustments to reconcile net income to net cash provided by operating activities:	Ψ12 <sub>3</sub> 3 11	ψ0,020	
Depreciation and amortization	4,894	4,509	
Amortization of deferred financing costs	646	597	
Noncash employee compensation	240	(844	
Impairment of broadcast licenses	2,844	5,150	
Offering costs	-	285	
Gain on sale of investments	-	(13	
Loss on sale of property and equipment	-	3	
Provision for doubtful accounts	756	726	
Changes in operating assets and liabilities:			
Accounts receivable	(4,413 )	(3,013	
Program rights	622	376	

Amounts due from related parties	(240 )	438
Prepaid expenses and other current assets	316	371
Employee advances	(212 )	(224 )
Accounts payable and accrued expenses	Ì	Ì
Accrued interest	(734 )	(808)
Other assets and liabilities	(3,517)	(3,665)
Not each must deal by an anating activities	218	210
Net cash provided by operating activities	13,764	12,756
Investing activities		
Purchase of property and equipment	(10,253)	(6,408)
Acquisition costs (includes amount deposited in escrow for the acquisition of selected radio station assets)	(5,270 )	(9 )
Proceeds from sale of property and equipment	_	8
Proceeds from sale of investments	_	47
Acquisition of Spanish Media Rep Team, Inc.	_	(4,076)
Net cash used in investing activities	(15,523)	(10,438)
Financing activities	(10,525_)	(10,430)
Proceeds from issuance of long-term debt and bank borrowings	133,005	5,100
Payments of deferred financing costs	(1,898 )	(271)
	. , , , , , , , , , , , , , , , , , , ,	,

Payments on long-term debt and bank borrowings	(126,748)	(11,038)
Payments of amounts due to related parties	(1,800 )	_
Distributions to Parent	(1,176 )	_
Net cash provided by (used in) financing activities		
Net decrease in cash and cash equivalents	1,383	(6,209)
Cash and cash equivalents at beginning of period	(376 )	(3,891)
Cash and cash equivalents at beginning of period	1,797	5,742
Cash and cash equivalents at end of period	\$1,421	\$1,851
Supplemental noncash investing activities:		
The following sets forth the changes in assets and liabilities resulting from the SMRT acquisition in 2005:		
Employee advances		\$71
Property and equipment, net		3
Other assets		10
Amounts due to related parties		(1,800)
Distributions to shareholders		
		5,792

See accompanying notes.

\$4,076

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Description of Business and Basis of Presentation

LBI Media, Inc. was incorporated in California as LBI Holdings II and was a wholly owned subsidiary of LBI Intermediate Holdings, Inc., which was a wholly owned subsidiary of LBI Holdings I, Inc. (the "Parent"). LBI Intermediate Holdings, Inc. and LBI Holdings II were holding companies with substantially no assets, operations or cash flows other than their investment in their subsidiaries. Before the July 2002 issuance of Senior Subordinated Notes (see Note 4), LBI Holdings II changed its name to LBI Media, Inc. and after the issuance of the Senior Subordinated Notes, LBI Intermediate Holdings, Inc. merged into LBI Media, Inc. ("LBI Media").

Pursuant to an Assignment and Exchange Agreement dated September 29, 2003, between the Parent and LBI Media Holdings, Inc. ("LBI Media Holdings"), the Parent assigned to LBI Media Holdings all of its right, title and interest in 100 shares of common stock of LBI Media (constituting all of the outstanding shares of LBI Media) in exchange for 100 shares of common stock of LBI Media Holdings. Thus, upon consummation of the exchange, LBI Media became a wholly owned subsidiary of LBI Media Holdings. LBI Media is a holding company with substantially no assets, operations or cash flows other than its investment in its subsidiaries. As more fully described in the last paragraph under "Scheduled Debt Repayments" in Note 4, pursuant to SEC guidelines, the debt of LBI Media Holdings and the Parent is not reflected in the Company's unaudited condensed consolidated financial statements.

LBI Media and its wholly owned subsidiaries (collectively referred to as the "Company") own and operate radio and television stations located in California and Texas. In addition, the Company owns television studio facilities in California and Texas that are primarily used to produce programming for Company-owned television stations. The Company sells commercial airtime on its radio and television stations to local and national advertisers. In addition, the Company has entered into time brokerage agreements with third parties for four of its radio stations.

The Company's KHJ-AM, KVNR-AM, KWIZ-FM, KBUE-FM, KBUA-FM and KEBN-FM radio stations service the Los Angeles, California market, its KQUE-AM, KJOJ-AM, KSEV-AM, KEYH-AM, KJOJ-FM, KTJM-FM, KQQK-FM, KIOX-FM and KXGJ-FM radio stations service the Houston, Texas market and its KNOR-FM station services the Dallas-Fort Worth, Texas market. In November 2006, the Company acquired certain assets of stations KTCY-FM, KZZA- FM, KZMP-FM, KZMP-AM, and KBOC-FM that service the Dallas-Forth Worth, Texas market (see Note 9).

The Company's television stations, KRCA, KZJL, KMPX and KSDX, service the Los Angeles, California, Houston, Texas, Dallas Fort-Worth, Texas and San Diego, California markets, respectively.

The Company's television studio facility in Burbank, California is owned and operated by its wholly owned subsidiary, Empire Burbank Studios, Inc. ("Empire").

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions for Form 10-Q and Rule 10-01 of Regulation S-X promulgated by the Securities and Exchange Commission (the "SEC"). Accordingly, they do not include all of the information and footnotes required by U. S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the fiscal year. The condensed consolidated

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

financial statements should be read in conjunction with the Company's December 31, 2005 consolidated financial statements and accompanying notes included in the Company's annual report on Form 10-K (the "Annual Report"). All terms used but not defined elsewhere herein have the meanings ascribed to them in the Annual Report.

The condensed consolidated balance sheet at December 31, 2005 has been derived from the audited financial statements at that date but does not include all the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. The condensed consolidated financial statements include the accounts of LBI Media and its subsidiaries. All significant intercompany amounts and transactions have been eliminated. The accounts of LBI Media Holdings and the Parent, including certain indebtedness (see Note 4), are not included in the accompanying unaudited condensed consolidated financial statements.

#### 2. Recent Accounting Pronouncements

Statement of Financial Accounting Standards No. 123R Share-Based Payment. The Company adopted Financial Accounting Standards Board ("FASB") Statement No. 123 (revised 2004), Share-Based Payment ("FAS 123R") and SEC Staff Accounting Bulletin ("SAB") No. 107 ("SAB 107") as of January 1, 2006. FAS 123R requires a company to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. The fair value received is recognized in earnings over the period during which an employee is required to provide service. The adoption of FAS 123R did not have an impact on the Company's consolidated financial statements.

FASB Interpretation No. 48 Accounting for Uncertainty in Income Taxes (an interpretation of FASB Statement No. 109). In July 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes (an interpretation of FASB Statement No. 109)" which is effective for fiscal years beginning after December 15, 2006 with earlier adoption encouraged. This interpretation was issued to clarify the accounting for uncertainty in income taxes recognized in the financial statements by prescribing a recognition threshold and measurement attribute for the financial statements recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation is effective beginning on January 1, 2007, and is not expected to have a significant impact on the Company's results of operations, cash flows or financial position.

Statement of Financial Accounting Standards No. 157 Fair Value Measurements. In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"), which is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. SFAS 157 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 applies to other accounting pronouncements that require or permit fair value measurements and therefore does not require new fair value measurements. The application of SFAS 157, however, may change the Company's fair value methodology. The Company is currently evaluating what effects the adoption of SFAS 157 will have on the Company's future results of operations and financial condition.

SEC Staff Accounting Bulletin No. 108 Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements. In September 2006, the SEC issued Staff Accounting Bulletin No. 108, codified as SAB Topic 1.N, "Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements" ("SAB 108"). SAB 108 describes the approach that should be used to quantify the materiality of a misstatement and provides guidance for correcting prior year errors. This interpretation is effective for fiscal years ending on or before November 15, 2006. The adoption of SAB 108 is not expected to have a material impact on the Company's consolidated financial statements.

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 3. Broadcast Licenses

The Company's broadcast licenses are intangible assets with indefinite lives and are reviewed for impairment during the third quarter of each fiscal year, with additional evaluations performed if potential impairment indicators are noted. The Company believes its broadcast licenses have indefinite useful lives given that they are expected to indefinitely contribute to the future cash flows of the Company and that they may be continually renewed without substantial cost to the Company.

If indicators of impairment are identified and the discounted cash flows estimated to be generated from these assets are less than the carrying value, an adjustment to reduce the carrying value to the fair market value of the assets would be recorded, if necessary. The fair value of the Company's broadcast licenses is determined by assuming that entry into the particular market took place as of the valuation date and considering the signal coverage of the related stations as well as the projected advertising revenues for the particular market(s) in which each station operates. The following table sets forth the noncash impairment write-downs recorded by the Company:

Three months	Amount
	(in millions)
September 30, 2005	\$ 5.2
December 31, 2005	5.1
March 31, 2006	_
June 30, 2006	1.6
September 30, 2006	1.2

Accumulated amortization of broadcast licenses totaled approximately \$17.7 million at September 30, 2006 and December 31, 2005.

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#### 4. Long-Term Debt

Long-term debt consists of the following (not including the debt of LBI Media Holdings and the Parent-see discussion below):

	September 30,	December 31,
	2006	2005
	(In thou	isands)
2004 Revolver	<b>\$</b> -	\$116,099
2006 Revolver	13,000	-

2006 Term Loan		
2000 101111 20011	109,450	-
Senior Subordinated Notes		
Senior Suboraniated Protes	150,000	150,000
2004 Empire Note		
2004 Emplie Note	2,359	2,453
	274,809	268,552
Less current portion		
	(1,230 )	(125)
	\$273,579	\$268,427

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 2004 Revolver

On June 11, 2004, the Company amended and restated its then existing senior revolving credit facility (as amended and restated, the "2004 Revolver"). The 2004 Revolver included an initial \$175.0 million revolving loan and a \$5.0 million swing line sub-facility and was subsequently increased to a total of \$220.0 million. There were no scheduled reductions of commitments under the 2004 Revolver.

Borrowings under the 2004 Revolver bore interest at the election of the Company based on either the prime rate or the LIBOR rate plus the stipulated applicable margin based on the Company's total leverage ratio, which ranged from 0.25% to 1.75% per annum for base rate loans and 1.50% to 3.00% per annum for LIBOR loans.

#### 2006 Revolver and 2006 Term Loan

On May 8, 2006, the Company refinanced the 2004 Revolver with a new \$110.0 million senior term loan credit facility (the "2006 Term Loan") and a \$150.0 million senior revolving credit facility (the "2006 Revolver", and together with the 2006 Term Loan, the "2006 Senior Credit Facilities"). The 2006 Revolver includes a \$5.0 million swing line sub-facility and allows for letters of credit up to the lesser of \$5.0 million and the available remaining revolving commitment amount. The Company has the option to request its lenders to increase the amount of the 2006 Senior Credit Facilities by an additional \$50.0 million; however, the lenders are not obligated to do so. The increases under the 2006 Term Loan and the 2006 Revolver, taken together, cannot exceed \$50.0 million. The 2006 Term Loan and 2006 Revolver mature on March 31, 2012.

The Company must pay 0.25% of the original principal amount of the 2006 Term Loan each quarter (\$275,000 or \$1.1 million annually) plus 0.25% of any additional principal amount incurred in the future under the 2006 Term Loan. There are no scheduled reductions of commitments under the 2006 Revolver.

Borrowings under the 2006 Senior Credit Facilities bear interest based on either, at the option of the Company, the base rate for base rate loans or the LIBOR rate for LIBOR loans, in each case plus the applicable margin stipulated in the senior credit agreements. The base rate is the higher of (i) Credit Suisse's prime rate and (ii) the Federal Funds Effective Rate (as published by the Federal Reserve Bank of New York) plus 0.50%. The applicable margin for loans under the 2006 Revolver, which is based on the Company's total leverage ratio, will range from 0% to 1.00% per annum for base rate loans and from 1.00% to 2.00% per annum for LIBOR loans. The applicable margin for loans under the 2006 Term Loan is 0.50% for base rate loans and 1.50% for LIBOR loans. The applicable margin for any future term loans will be agreed upon at the time those term loans are incurred. Interest on base rate loans is payable either monthly, bimonthly or quarterly depending on the interest period elected by the Company. All amounts that are not paid when due under either the 2006 Revolver or 2006 Term Loan will accrue interest at the rate otherwise applicable plus 2.00% until such amounts are paid in full.

As of September 30, 2006, \$13.0 million of the 2006 Revolver was outstanding. See Note 9, however, relating to additional amounts borrowed in connection with the Company's recent acquisition of Dallas-Fort Worth radio stations. The Company pays a quarterly unused commitment fee ranging from 0.25% to 0.50% depending on the level of facility usage. Borrowings under the 2006 Senior Credit Facilities bore interest at rates between 6.58% and 6.76%, including the applicable margin, at September 30, 2006.

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Borrowings under the 2006 Senior Credit Facilities are secured by substantially all of the tangible and intangible assets of the Company and its wholly owned subsidiaries, including a first priority pledge of all capital stock of the Company's subsidiaries. The 2006 Senior Credit Facilities also contain customary representations, affirmative and negative covenants and defaults for a senior credit facility. At September 30, 2006, the Company was in compliance with all such covenants.

#### Senior Subordinated Notes

On July 9, 2002, the Company issued \$150.0 million of senior subordinated notes due 2012 (the "Senior Subordinated Notes"). The Senior Subordinated Notes bear interest at the rate of 10 ½% per annum, and interest payments are to be made on a semi-annual basis each January 15 and July 15. All of the Company's subsidiaries are wholly owned and provide full and unconditional joint and several guarantees of the Senior Subordinated Notes. The Senior Subordinated Notes may be redeemed by the Company at any time on or after July 15, 2007 at redemption prices specified in the indenture governing the Senior Subordinated Notes (the "Indenture"), plus accrued and unpaid interest. The Indenture contains certain restrictive covenants that, among other things, limit the Company's ability to borrow under the 2006 Revolver (and previously, the 2004 Revolver) and pay dividends. The Company could borrow up to \$150.0 million under the 2006 Revolver without having to meet the restrictions contained in the Indenture, but any amount over \$150.0 million would be subject to the Company's compliance with a specified leverage ratio (as defined in the Indenture).

The Indenture contains certain financial and non-financial covenants including restrictions on the Company's ability to pay dividends. At September 30, 2006, the Company was in compliance with all such covenants.

#### 2004 Empire Note

On July 1, 2004, Empire, a wholly owned subsidiary of the Company, issued an installment note for approximately \$2.6 million (the "2004 Empire Note"). The 2004 Empire Note bears interest at 5.52% per annum and is payable in monthly principal and interest payments of approximately \$21,000 through maturity in July 2019. The borrowings under the 2004 Empire Note are secured primarily by all of Empire's real property.

#### Scheduled Debt Repayments

As of September 30, 2006, the Company's long-term debt had scheduled repayments for each of the next five fiscal years as follows:



Thereafter

269,529 \$274,809

The above table does not include interest payments or scheduled repayments relating to debt of LBI Media Holdings or the Parent (including redemption of the warrants) and does not include any deferred compensation amounts the Company may ultimately pay. Pursuant to SEC guidelines, debt of

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

LBI Media Holdings and the Parent is not reflected in the Company's financial statements as (a) the Company will not assume the debt of LBI Media Holdings or the Parent, either presently or in a planned transaction in the future; (b) the proceeds from the offering of the Senior Subordinated Notes were not used to retire all or a part of the debt of LBI Media Holdings or the Parent; and (c) the Company does not guarantee or pledge its assets as collateral for the debt of LBI Media Holdings or the Parent. LBI Media Holdings and the Parent are holding companies that have no assets, operations or cash flows other than the investments in their subsidiaries. Accordingly, funding from the Company will be required for LBI Media Holdings and the Parent to repay their debt. The Parent's debt is expressly subordinated, and the debt of LBI Media Holdings is structurally subordinated, in right of payment to the 2006 Senior Credit Facilities and the Senior Subordinated Notes. The debt of LBI Media Holdings and the Parent is described below.

#### LBI Media Holdings' Senior Discount Notes

On October 10, 2003, LBI Media Holdings issued \$68.4 million aggregate principal amount at maturity of senior discount notes that mature in 2013 (the "Senior Discount Notes"). The notes were sold at 58.456% of principal amount at maturity, resulting in gross proceeds of approximately \$40.0 million and net proceeds of approximately \$38.8 million after certain transaction costs. Under the terms of the Senior Discount Notes, cash interest will not accrue or be payable on the notes prior to October 15, 2008, and instead, the value of the notes will be increased each period until it equals \$68.4 million on October 15, 2008; such accretion (approximately \$1.3 million and \$1.4 million, for the three months ended September 30, 2005 and 2006, respectively, and \$3.8 million and \$4.2 million for the nine months ended September 30, 2005 and 2006, respectively), is recorded as additional interest expense by LBI Media Holdings. After October 15, 2008, cash interest on the notes will accrue at a rate of 11% per year payable semi-annually on each April 15 and October 15; provided, however, that LBI Media Holdings may make a cash interest election on any interest payment date prior to October 15, 2008. If LBI Media Holdings makes a cash interest election, the principal amount of the notes at maturity will be reduced to the accreted value of the notes as of the date of the cash interest election and cash interest will begin to accrue at a rate of 11% per year from the date LBI Media Holdings makes such election. The Senior Discount Notes may be redeemed by LBI Media Holdings at any time on or after October 15, 2008 at redemption prices specified in the indenture governing the Senior Discount Notes, plus accrued and unpaid interest.

The indenture governing the Senior Discount Notes contains certain restrictive covenants that, among other things, limit LBI Media Holdings' ability to incur additional indebtedness and pay dividends. As of September 30, 2006, LBI Media Holdings was in compliance with all such covenants. The Senior Discount Notes are structurally subordinated to the 2006 Senior Credit Facilities and the Senior Subordinated Notes.

#### LBI Holdings I, Inc.'s Parent Subordinated Notes

On March 20, 2001, the Parent entered into an agreement whereby in exchange for \$30.0 million, it issued junior subordinated notes (the "Parent Subordinated Notes") and warrants to the holders of the Parent Subordinated Notes to initially acquire 14.02 shares (approximately 6.55%) of the Parent's common stock at an initial exercise price of \$0.01 per share. Based on the relative fair values at the date of issuance, the Parent allocated \$13.6 million to the Parent Subordinated Notes and \$16.4 million to the warrants. The Parent Subordinated Notes initially bear interest at 9% per year and will bear interest at 13% per year beginning September 21, 2009. The Parent Subordinated Notes will mature on the earliest of (i) January 31, 2014, (ii) their acceleration following the occurrence and continuance of a material event of default (as defined in the agreement), (iii) a merger, sale or similar transaction involving the

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Parent or substantially all of the subsidiaries of the Parent, (iv) a sale or other disposition of a majority of the Parent's issued and outstanding capital stock or other rights giving a third party a right to elect a majority of the Parent's board of directors, and (v) the date on which the warrants issued in connection with the Parent Subordinated Notes are repurchased pursuant to the call options applicable to such warrants. Interest is not payable until maturity.

The Parent Subordinated Notes will be accreted through January 31, 2014, up to their \$30.0 million redemption value; such accretion (approximately \$0.2 million and \$0.3 million during the three months ended September 30, 2005 and 2006, respectively, and \$0.7 million and \$0.8 million for the nine months ended September 30, 2005 and 2006, respectively) is recorded as additional interest expense by the Parent. In the financial statements of the Parent, the warrants are stated at fair value each reporting period (approximately \$23.3 million at September 30, 2006) with subsequent changes in fair value being recorded as interest expense.

The warrants will expire on the earlier of (i) the later of (a) July 31, 2015 and (b) the date which is six months from the payment in full of all outstanding principal and interest on the Parent Subordinated Notes or (ii) the closing of an underwritten public equity offering in which the Parent raises at least \$25.0 million (subject to extension in certain circumstances). A performance-based adjustment may increase or decrease the number of shares issued upon exercise of the warrants based on the Parent's future consolidated broadcast cash flow, as defined.

The warrants contain a put right and a call right. The put right entitles the warrant holders to require the Parent to purchase the warrants (or stock if exercised) on or after the maturity date of the Parent Subordinated Notes, at the fair market value, subject to certain adjustments.

The call right occurs if the Parent proposes an acquisition with a valuation of at least \$5.0 million in connection with which any proposed financing source reasonably requires, in good faith as a condition of financing and/or permitting the acquisition, an amendment to the maturity date of the notes and a majority of the holders of the Parent Subordinated Notes do not agree to such amendment. The Parent then has the right to purchase the warrants (or stock, if exercised) at fair market value, in connection with its payment in full of the aggregate of principal and interest outstanding under the Parent Subordinated Notes. If either of these put or call rights are exercised, it could require a significant amount of cash from the Company to repurchase the warrants, since the Parent is a holding company that has no operations or assets, other than its investment in the Company and LBI Media Holdings, and is dependent on the Company and LBI Media Holdings for cash flow. However, the Company and LBI Media Holdings have no legal obligation to provide that funding.

Certain mergers, combinations or sales of assets of the Parent, however, will not trigger the put right, even though such events would accelerate the obligations under the Parent Subordinated Notes.

On February 12, 2004, Liberman Broadcasting, Inc., a Delaware corporation ("Liberman Broadcasting"), filed a registration statement on Form S-1 (File No. 333-112773) with the Securities and Exchange Commission for the proposed initial public offering of its Class A common stock (the "Offering"). It amended this filing on July 26, 2006. Immediately before the anticipated Offering, Liberman Broadcasting, Inc. will survive the merger and effectively reincorporate the Parent into a Delaware corporation. If Liberman Broadcasting completes the anticipated Offering, it plans to repay:

some or all of the principal amount outstanding under the 2006 Revolver, plus accrued and unpaid interest; and

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

all of the outstanding Parent Subordinated Notes at a redemption price of 100.0%, plus accrued and unpaid interest to the redemption date.

In addition, the holders of the warrants issued with the Parent Subordinated Notes have executed irrevocable instructions to exercise the warrants for shares of Liberman Broadcasting's Class A common stock at the closing of the anticipated initial public offering of its Class A common stock. At the time of its anticipated initial public offering, Liberman Broadcasting intends to enter into an agreement with the holders of the warrants to terminate certain of their rights under the warrant agreement, including the put and call rights.

#### 5. Acquisitions

As further described in Note 7, on April 27, 2005, Liberman Broadcasting, Inc., a California corporation and a wholly-owned subsidiary of the Company ("LBI"), acquired its national sales representative, Spanish Media Rep Team, ("SMRT"), for an aggregate purchase price of approximately \$5.1 million. SMRT merged with and into LBI. LBI paid approximately \$3.3 million in cash and issued notes payable totaling \$1.8 million to the stockholders of SMRT. The notes payable bore interest at 3.35% and were due and repaid in full on April 28, 2006. The stockholders of SMRT are the same stockholders of the Parent.

#### 6. Commitments and Contingencies

#### **Deferred Compensation**

One of the Company's wholly owned subsidiaries and the Parent have entered into employment agreements with certain employees. The services required under the employment agreements are rendered to the Company, and payment of amounts due under the employment agreements is made by the Company. Accordingly, the Company has reflected salary and benefits amounts due under the employment agreements in its financial statements in operating expenses. In addition to annual compensation and other benefits, certain of these agreements provide the employees with the ability to participate in the increase of the "net value" (as defined in the employment agreements) of the Parent over certain base amounts ("Incentive Compensation") based on a time vesting component and a performance vesting component, as defined. The time vesting component is accounted for over the vesting periods specified in the employment agreements. Performance-based amounts are accounted for at the time it is considered probable that the performance measures will be attained.

The employment agreements contain provisions which allow for limited accelerated vesting in the event of a change in control of the Parent (as defined in the employment agreements). The Parent's anticipated Offering would not constitute a change in control (as defined in the employment agreements) under such employment agreements. Unless there is a change in control of the Parent, the "net value" (as defined in the employment agreements) of the Parent will be determined as of December 31, 2005, December 31, 2006 or December 31, 2009 (depending upon the particular employment agreement). Any Incentive Compensation amounts due are required to be paid within thirty days after the date the "net value" of the Parent is determined. The deferred compensation amount earned under the employment agreement that determined the "net value" as of December 31, 2005 is currently payable in cash. The Company is discussing alternatives to a cash payment with the employee, including the ability of the employee to convert his accrued amount into the Parent's common stock in connection with its anticipated initial public offering. The other employment agreements require the Company to pay the deferred compensation amount in cash, unless the Parent's common stock is publicly traded, at which point the Company may elect to pay all or a portion of the deferred compensation in the form of common stock of the Parent.

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

At September 30, 2006 and December 31, 2005, the "net value" of the Parent exceeded the base amounts set forth in certain of the respective employment agreements, and the employees had vested in approximately \$9.2 million and \$9.0 million, respectively, of Incentive Compensation. As a part of the calculation of this Incentive Compensation, the Company used the income and market valuation approaches to estimate the "net value" of the Parent. The income approach analyzes future cash flows and discounts them to arrive at a current estimated fair value. The market approach uses recent sales and offering prices of similar properties to determine estimated fair value. Each employee negotiated the base amount when entering into his employment agreement. The vested amounts related to Incentive Compensation are shown as deferred compensation in the accompanying consolidated balance sheets; the related expense is shown as noncash employee compensation in the accompanying consolidated statements of operations.

At September 30, 2006, neither the Company nor Parent had funded any portion of the deferred compensation liability.

#### Litigation

Nine former employees of LBI, one of the Company's wholly owned subsidiaries and a California corporation, filed suit in Los Angeles Superior Court, alleging claims on their own behalf and also on behalf of a purported class of former and current LBI employees. The complaint alleges, among other things, wage and hour violations relating to overtime pay, and wrongful termination and unfair competition under California Business and Professions Code. Plaintiffs seek, among other relief, unspecified general, treble and punitive damages, as well as profit disgorgement, restitution and their attorneys' fees. LBI has filed its answer to the complaint, generally denying plaintiffs' claims and allegations. The matter is in its early stages. Plaintiffs have begun their discovery. It is too early to assess whether LBI will ultimately be liable for any damages. LBI intends to vigorously defend the lawsuit.

From time to time, the Company is also involved in litigation incidental to the conduct of its business.

#### 7. Related Party Transactions

On April 27, 2005, the Company's national sales representative, SMRT, merged with and into LBI. LBI paid \$3.3 million in cash and issued notes payable totaling \$1.8 million, which were due and repaid on April 28, 2006, to the stockholders of the Parent in exchange for the common stock of SMRT (representing a total purchase price of \$5.1 million). As the merger constitutes a transaction between entities under common control, it is required to be accounted for at historical cost. The prior periods were not restated to give effect to the consolidation of SMRT since the impact was not significant. SMRT had a net book deficit of approximately \$0.7 million at the date of the merger.

The Company was charged approximately \$0.2 million and \$0.5 million from SMRT during the one month and four month periods ended April 30, 2005, respectively. Such amount, which the Company believes represented market rates, is included in selling expenses in the accompanying condensed consolidated statements of operations.

The Company had approximately \$2.7 million due from stockholders of the Parent and from affiliated companies at September 30, 2006 and December 31, 2005. The Company loaned

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

approximately \$1.9 million to a stockholder of the Parent in July 2002. These loans bear interest at the applicable federal rate of 2.8% and mature through July 2009. Additionally, at the direction of the stockholders of the Parent, the Company has made advances to certain religious and charitable organizations and individuals totaling approximately \$0.4 million and \$0.3 million at September 30, 2006 and December 31, 2005, respectively. These loans and advances, plus accrued interest, are included in amounts due from related parties and other assets in the accompanying condensed consolidated balance sheets.

One of the Parent's stockholders is the sole shareholder of L.D.L. Enterprises, Inc. (LDL), a mail order business. From time to time, the Company allows LDL to use, free of charge, unsold advertising time on its radio and television stations.

#### 8. Segment Data

SFAS No. 131, "Disclosures About Segments of an Enterprise and Related Information," requires companies to provide certain information about their operating segments. The Company has two reportable segments – radio operations and television operations.

Management uses operating income before noncash employee compensation, depreciation and amortization, and impairment of broadcast licenses as its measure of profitability for purposes of assessing performance and allocating resources.

## LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

	Three Months Ended September 30,			nths Ended
	2006	2005	2006	2005
		(In the	ousands)	
Net revenues:				
Radio operations	\$13,760	\$13,667	\$37,558	\$37,464
Television operations	15,125	12,171	42,859	35,316
Consolidated net revenues	13,123	12,171	42,839	33,310
Consolidated net revenues	28,885	25,838	80,417	72,780
Operating expenses, excluding noncash employee compensation, depreciation and amortization, and impairment of broadcast licenses:				
Radio operations	6,097	5,556	16,860	15,946
Television operations	8,100	7,420	24,267	21,692
Consolidated operating expenses, excluding noncash employee compensation, depreciation and amortization, and impairment of broadcast licenses	14,197	12,976	41,127	37,638
Operating income before noncash employee compensation, depreciation and amortization, and impairment of broadcast licenses:	17,177	12,770	71,127	37,030
Radio operations	7,663	8,111	20,698	21,518
Television operations	7,025	4,751	18,592	13,624
Consolidated operating income before noncash employee compensation, depreciation and				
amortization, and impairment of broadcast licenses	14,688	12,862	39,290	35,142

Noncash employee compensation:				
Radio operations	126	(351 )	240	(844 )
Consolidated noncash employee compensation	126	(351 )	240	(844 )
Depreciation and amortization expense:				
Radio operations	598	580	1,794	1,740
Television operations	1,033	958	3,100	2,769
Consolidated depreciation and amortization expense	1,631	1,538	4,894	4,509
Impairment of broadcast licenses:				
Radio operations	1,244	_	2,844	_
Television operations		5,150		5,150
Consolidated impairment of broadcast licenses	1,244	5,150	2,844	5,150
Operating income (loss):				
Radio operations	5,695	7,882	17,420	20,622
Television operations	5,992	(1,357)	13,892	5,705
Consolidated operating income	\$11,687	\$6,525	\$31,312	\$26,327

Reconciliation of operating income before noncash employee compensation, depreciation and amortization, and impairment of broadcast licenses to income before income taxes:

Operating income before noncash employee compensation, depreciation and amortization, and impairment of broadcast licenses				
	\$14,688	\$12,862	\$39,290	\$35,142
Depreciation and amortization	(1,631)	(1,538)	(4,894)	(4,509)
Impairment of broadcast licenses	(1.244)	(5.150)	(2.844.)	(5.150.)
	(1,244)	(5,150)	(2,844)	(5,150)
Noncash employee compensation	(126 )	351	(240 )	844
Interest expense				
	(6,395)	(6,102)	(18,807)	(17,754)
Interest and other income	32	36	91	102
	32	50	71	102
Gain on sale of investments	-	13	-	13
Gain on sale of property and equipment				
		(3 )		(3 )
Income before income taxes				
	\$5,324	\$469	\$12,596	\$8,684

### LBI MEDIA, INC. NOTES TO INTERIM UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

#### 9. Subsequent Events

On November 2, 2006, two of the Company's wholly owned subsidiaries, Liberman Broadcasting of Dallas, Inc. and Liberman Broadcasting of Dallas License Corp., consummated the acquisition of selected assets of KTCY (FM) (101.7 FM, licensed to Azle, TX), KZZA (FM) (106.7 FM, licensed to Muenster, TX), KZMP (FM) (104.9 FM, licensed to Pilot Point, TX), KZMP (AM) (1540 AM, licensed to University Park, TX), and KBOC (FM) (98.3 FM, licensed to Bridgeport, TX) that were owned and operated by Entravision Communications Corporation and certain of its subsidiaries pursuant to an asset purchase agreement dated as of August 2, 2006, as amended on November 2, 2006. Also in November 2006, the Company purchased a building in Dallas, Texas for \$3.2 million to accommodate its growth in stations owned in the Dallas-Fort Worth market.

The total purchase price of the selected radio station assets was approximately \$92.5 million and paid for in cash. The Company borrowed \$87.5 million under the 2006 Revolver to pay for a portion of the purchase price. Of the total purchase price, \$4.75 million was deposited in escrow and is included in other assets in the accompanying condensed consolidated balance sheet as of September 30, 2006.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the financial statements included elsewhere in this Quarterly Report and the audited financial statements for the year ended December 31, 2005, included in our Annual Report on Form 10-K (File No. 333-100330). This Quarterly Report contains, in addition to historical information, forward-looking statements, which involve risk and uncertainties. The words "believe", "expect", "estimate", "may", "will", "could", "plan", or "continue", and similar expressions are intended to identify forward-looking statements. Our actual results could differ significantly from the results discussed in such forward-looking statements.

#### Overview

We own and operate radio and television stations in Los Angeles, California, Houston, Texas and Dallas, Texas and a television station in San Diego, California. Our radio stations consist of four FM and two AM stations serving Los Angeles, California and its surrounding areas, five FM and four AM stations serving Houston, Texas and its surrounding areas, and five FM and one AM stations serving Dallas-Fort Worth, Texas and its surrounding areas. Our four television stations consist of three full-power stations serving Los Angeles, California, Houston, Texas and Dallas-Fort Worth, Texas and a low-power station serving San Diego, California. In addition, we operate a television production facility, Empire Burbank Studios, in Burbank, California that we use to produce our programming for all of our television stations, and we have television production facilities in Houston and Dallas-Fort Worth that allow us to produce local programming in those markets as well.

We operate in two reportable segments, radio and television. We generate revenue from sales of local, regional and national advertising time on our radio and television stations, and the sale of time on a contractual basis to brokered or infomercial customers on our radio and television stations. Advertising rates are, in large part, based on each station's ability to attract audiences in demographic groups targeted by advertisers. Our stations compete for audiences and advertising revenue directly with other Spanish-language radio and television stations and we generally do not obtain long-term commitments from our advertisers. As a result, our management team focuses on creating a diverse advertiser base, producing cost-effective, locally focused programming, providing creative advertising solutions for clients, executing targeted marketing campaigns to develop a local audience, offering promotions and product integration in our television shows and implementing strict cost controls. We recognize revenues when the commercials are broadcast or the brokered time is made available to the customer. We incur commissions from advertising agencies on certain local, regional and national advertising and our revenue reflects deductions from gross revenue for commissions to these agencies.

Our primary expenses are employee compensation, including commissions paid to our local and national sales staff, promotion, selling, programming and engineering expenses, general and administrative expenses and interest expense. Our programming expenses for television consist of costs related to the production of original programming content, production of local newscasts and, to a lesser extent, the acquisition of programming content from other sources. Because we are highly leveraged, we will need to dedicate a substantial portion of our cash flow from operations to pay interest on our debt. We may need to pursue one or more alternative strategies in the future to meet our debt obligations, such as selling assets, refinancing or restructuring our indebtedness or selling equity securities. If Liberman Broadcasting completes its anticipated initial public offering, we expect some of the proceeds will be contributed to us for repayment of a portion of our outstanding debt.

We are organized as a California corporation and are a "qualified S subsidiary" under federal and California state tax laws. As such, we are deemed for tax purposes to be part of our indirect parent, an "S corporation," and our taxable income is reported by the shareholders of LBI Holdings I, Inc. on their respective federal and state income tax returns.

On April 27, 2005, we acquired our national sales representative, Spanish Media Rep Team, or SMRT, for an aggregate purchase price of approximately \$5.1 million. SMRT merged with and into Liberman Broadcasting, Inc., or LBI, a California corporation and our wholly owned subsidiary. LBI paid approximately \$3.3 million in cash and issued notes totaling \$1.8 million to the stockholders of SMRT. The notes were due and repaid on April 28, 2006. The stockholders of SMRT are the same shareholders of our indirect parent, LBI Holdings I, Inc.

On November 2, 2006, two of our wholly owned subsidiaries, Liberman Broadcasting of Dallas, Inc. and Liberman Broadcasting of Dallas License Corp., consummated the acquisition of selected assets of five radio stations owned and operated by Entravision Communications Corporation, or Entravision, and certain subsidiaries of Entravision pursuant to an asset purchase agreement dated as of August 2, 2006, as amended on November 2, 2006. Also in November 2006, the Company purchased a building in Dallas, Texas to accommodate its growth in stations owned in the Dallas-Fort Worth market.

The total purchase price of the selected radio station assets was approximately \$92.5 million and was paid for in cash primarily through borrowings under our senior revolving credit facility. The assets that were acquired include, among other things, (i) licenses and permits authorized by the Federal Communications Commission for or in connection with the operation of each of the radio stations, (ii) tower and transmitter facilities, and (iii) broadcast and other studio equipment used to operate the following five stations: KTCY (FM) (101.7 FM, licensed to Azle, TX), KZZA (FM) (106.7 FM, licensed to Muenster, TX), KZMP (FM) (104.9 FM, licensed to Pilot Point, TX), KZMP (AM) (1540 AM, licensed to University Park, TX), and KBOC (FM) (98.3 FM, licensed to Bridgeport, TX). The programming of KZMP (AM) is provided by, and we anticipate it will continue to be provided by, a third-party broker.

We generally experience lower operating margins for several months following the acquisition of radio and television stations. This is primarily due to the time it takes to fully implement our format changes, build our advertiser base and gain viewer or listener support.

From time to time, we engage in discussions with third parties concerning our possible acquisition of additional radio or television stations or related assets. Any such discussions may or may not lead to our acquisition of additional broadcasting assets.

Liberman Broadcasting, Inc., a Delaware corporation, has filed a registration statement on Form S-1 (File No. 333-112773) for the initial public offering of its Class A common stock. Liberman Broadcasting filed an amendment to the registration statement on July 26, 2006. Immediately before the anticipated offering, Liberman Broadcasting, Inc. will merge with our indirect parent, LBI Holdings I, Inc., a California corporation. Liberman Broadcasting, Inc. will survive the merger and effectively reincorporate our indirect parent into a Delaware corporation. In this report, "Liberman Broadcasting" refers to LBI Holdings I, Inc. before the merger and Liberman Broadcasting, Inc. after the merger, each on an unconsolidated basis. Notwithstanding the foregoing, we can provide no assurance that the anticipated initial public offering will be consummated in the near future, or at all.

If Liberman Broadcasting completes its anticipated initial public offering, it will no longer qualify as an S Corporation, and none of its subsidiaries, including us, will qualify as subchapter S subsidiaries. Thus, Liberman Broadcasting will be taxed at regular corporate rates after its offering. Although Liberman Broadcasting may have less cash available as a result of losing its S corporation status, it will have access to new financial markets as a result of the offering, which we expect will provide Liberman Broadcasting with additional financing options.

#### **Results of Operations**

Separate financial data for each of our operating segments is provided below. We evaluate the performance of our operating segments based on the following:

	Three Months Ended			Nine Months Ended				
	S	eptember 30,		_ rs in t	S housands)	eptember 30,		_
	%			iiousanus)		%		
	2006	2005	Chan	ge	2006	2005	Chang	ge
Net revenues:								
Radio	\$13,760	\$13,667	0.7	%	\$37,558	\$37,464	0.3	%
Television	15,125	12,171	24.3	%	42,859	35,316	21.4	%
Total	\$28,885	\$25,838	11.8	%	\$80,417	\$72,780	10.5	%
Total operating expenses before noncash employee compensation, depreciation and amortization, and impairment of broadcast licenses:								
Radio	\$6,097	\$5,556	9.8	%	\$16,860	\$15,946	5.7	%
Television	8,100	7,420	9.1	%	24,267	21,692	11.9	%
Total	\$14,197	\$12,976	9.4	<b>%</b>	\$41,127	\$37,638	9.3	%
Noncash employee compensation:								
Radio	\$126	<u>\$(351</u> )	_		\$240	<u>\$(844</u> )	_	
Total	\$126	<u>\$(351</u> )	_		\$240	<u>\$(844</u> )	_	

Depreciation and amortization:

Radio	\$598	\$580	3.1	%	\$1,794	\$1,740	3.1	%
Television	1,033	958	7.9	%	3,100	2,769	12.4	%
Total	\$1,631	\$1,538		%	\$4,894	\$4,509	8.6	%
Impairment of broadcast licenses:	ψ1,001	Ψ1,000	0.1	70	ψ1,021	Ψ1,507	0.0	70
Radio	¢1 244	<b>C</b>			\$1,244	¢		
Television	\$1,244	\$-	-			\$-	-	<b>\0</b> /
Total		5,150	_		1,600	5,150	(68.9	
Total operating expenses	\$1,244	\$5,150	(75.8	)%	\$2,844	\$5,150	(44.8	)%
Radio								
Television	\$8,065	\$5,784	39.4	<b>%</b>	\$20,138	16,842	19.6	%
	9,134	13,529	(32.5	)%	28,967	29,611	(2.2	)%
Total	\$17,199	\$19,313	(10.9	)%	\$49,105	46,453	5.7	%
Operating income (loss):								
Radio	\$5,695	\$7,882	(27.8	)%	\$17,420	\$20,622	(15.5	)%
Television	5,992	(1,357)	-		13,892	5,705	143.5	%
Total	\$11,687	\$6,525	79.7	%	\$31,312	\$26,327	18.9	%
Adjusted EBITDA:								
Radio	\$7,663	\$8,111	(5.5	)%	\$20,698	\$21,518	(3.8	)%

	7,025	4,751	47.9	%	18,592	13,624	36.5	%
Total	\$14,688	\$12,862	14.2	%	\$39,290	\$35,142	11.8	%

We define Adjusted EBITDA as net income (loss) plus cumulative effect of accounting changes, income tax expense (benefit), gain (loss) on sale of property and equipment, gain on sale of investments,

net interest expense, impairment of broadcast licenses, depreciation and amortization, and noncash employee compensation. Management considers this measure an important indicator of our liquidity relating to our operations because it eliminates the effects of certain noncash items and our capital structure. This measure should be considered in addition to, but not as a substitute for or superior to, other measures of liquidity and financial performance prepared in accordance with U.S. generally accepted accounting principles, such as cash flows from operating activities, operating income and net income. In addition, our definition of Adjusted EBITDA may differ from those of many companies reporting similarly named measures.

We discuss Adjusted EBITDA and the limitations of this financial measure in more detail under "-Non-GAAP Financial Measures."

The table set forth below reconciles net cash provided by operating activities, calculated and presented in accordance with U.S. generally accepted accounting principles, to Adjusted EBITDA:

	Three Mor	ths Ended	Nine Months Ended			
	Septem	ber 30,	Septem	ber 30,		
	2006	2005	2006	2005		
	(In thousands)					
Net cash provided by operating activities	\$4,970	\$2,559	\$13,764	\$12,756		
Add:						
Income tax expense	78	12	252	27		
Interest expense and other income, net	6,362	6,065	18,716	17,652		
Less:						
Amortization of deferred financing costs	(251 )	(199 )	(646 )	(597)		
Offering costs	-	(38 )	_	(285 )		
Provision for doubtful accounts	(272 )	(281 )	(756 )	(726 )		
Changes in operating assets and liabilities:						
Accounts receivable	1,160	1,131	4,413	3,013		
Program rights	(198 )	(223 )	(622 )	(376 )		

Amounts due from related parties				
	102	201	240	(438)
Prepaid expenses and other current assets	(2(1))	(54	(216	(271
	(261)	(54)	(316)	(371)
Employee advances	(115 )	230	212	224
	( - )			
Accounts payable and accrued expenses	(429 )	(389 )	734	808
	,	,		
Accrued interest	2 (00	2.016	2.517	2.665
	3,699	3,816	3,517	3,665
Other assets and liabilities				
Other assets and natifices	(157)	32	(218)	(210 )
Adjusted EBITDA				
	\$14,688	\$12,862	\$39,290	\$35,142

#### Three Months Ended September 30, 2006 Compared to the Three Months Ended September 30, 2005

*Net Revenues*. Net revenues increased by \$3.1 million, or 11.8%, to \$28.9 million for the three months ended September 30, 2006, from \$25.8 million for the same period in 2005. This increase was due to revenue growth from our television stations in California and Texas and our Texas radio stations, offset slightly by the performance of our Los Angeles radio stations.

Net revenues for our radio segment increased by \$0.1 million, or 0.7%, to \$13.8 million for the three months ended September 30, 2006, from \$13.7 million for the same period in 2005. This slight increase was primarily attributable to increased revenues from our Texas radio stations offset by revenues at our Los Angeles stations, which faced a difficult comparison to 2005 when our radio revenues were up 12.9%.

Net revenues for our television segment increased by \$2.9 million, or 24.3%, to \$15.1 million for the three months ended September 30, 2006, from \$12.2 million for the same period in 2005. This increase was attributable to higher local and national advertising revenues in our California and Texas markets during the third quarter of 2006, as compared to 2005. We believe television revenues have benefited from a wider acceptance by viewers and by advertisers of our internally produced original programming line-up.

We currently anticipate net revenue growth for the remainder of 2006 from both our radio and television segments due to increased advertising time sold and increased advertising rates. Our innovative programming, focused sales strategy and the expected continued demand for Spanish-language advertising should continue to increase our advertising time sold and advertising rates in 2006 for both of our operating segments.

*Total operating expenses*. Total operating expenses decreased by \$2.1 million, or 10.9%, to \$17.2 million for the three months ended September 30, 2006 from \$19.3 million for the same period in 2005. This decrease was due to:

- (1) a \$0.3 million increase in programming expenses primarily related to additional production of in-house television programs and higher music license fees;
- (2) a \$0.3 million increase in outside promotional expenses due to the timing of certain events;
- (3) a \$0.7 million increase in selling, general and administrative expenses due to higher salaries, commissions and other selling expenses in our radio and television stations in Texas and California which relate to our increased revenues;
- (4) a \$0.5 million increase in noncash employee compensation. Our deferred compensation liability can increase in future periods based on changes in the applicable employee's vesting percentage, which is based on time and performance measures, and can increase or decrease in future periods based on changes in the net value of our parent, Liberman Broadcasting;
- (5) a \$0.1 million increase in depreciation and amortization expense, primarily due to increased capital expenditures for our existing properties;
- (6) a \$3.9 million decrease in impairment charges related to broadcast licenses; and
- (7) a \$0.1 million decrease in costs associated with our anticipated initial public offering.

We believe that our total operating expenses, before consideration of any impairment charges, will increase through the end of 2006 due to increased programming costs for our television segments and increased sales commissions and administrative expenses associated with our anticipated net revenue growth. Continued growth in expenses may also occur as a result of the acquisition of radio and television assets that we may complete. We anticipate that the growth rate of our 2006 total operating expenses, excluding noncash employee compensation, depreciation and amortization, and any impairment charges, will be lower than the growth rate of our 2006 net revenue. This expectation could be negatively impacted by the number and size of additional radio and television assets that we may acquire, including the impact of the recent acquisition of the selected assets of five radio stations in the Dallas-Fort Worth market from Entravision Communications Corporation, and expenses related to our indirect parent becoming a publicly traded company if the proposed initial public offering of its Class A common stock is completed in 2006.

Total operating expenses for our radio segment increased by \$2.3 million, or 39.4%, to \$8.1 million for the three months ended September 30, 2006, from \$5.8 million for the same period in 2005. This change was the result of:

- (1) a \$0.2 million increase in programming expenses primarily associated with increases in music license fees;
- (2) a \$0.2 million increase in promotional expenditures due to the timing of certain events;
- (3) a \$0.2 million increase in selling, general and administrative expenses due to higher salaries and legal expenses;
- (4) a \$0.5 million increase in noncash employee compensation; and
- (5) a \$1.2 million increase in charges for impairment of broadcast licenses.

Total operating expenses for our television segment decreased by \$4.4 million, or 32.5%, to \$9.1 million for the three months ended September 30, 2006, from \$13.5 million, for the same period in 2005. This decrease was primarily the result of:

- (1) a \$0.1 million increase in programming expenses related to (a) the additional production of in-house programming, and (b) higher music license fees;
- (2) a \$0.1 million increase in outside promotional expenses due to the timing of certain events;
- (3) a \$0.5 million increase in selling, general and administrative expenses related to higher sales salaries, commissions and selling expenses; and
- (4) a \$5.1 million decrease in impairment charges related to broadcast licenses.

*Interest expense, net.* Interest expense increased by \$0.3 million, or 4.8%, to \$6.4 million for the three months ended September 30, 2006, from \$6.1 million for the corresponding period in 2005. This change is primarily attributable to slightly higher interest rates on borrowings under our senior credit facilities.

We incurred additional debt under our senior revolving credit facility subsequent to September 30, 2006 to complete the purchase of the assets of five Dallas radio stations from Entravision Communications Corporation. As a result, we expect that our interest expense will increase in the fourth quarter of 2006.

*Net income*. We recognized net income of \$5.2 million for the three months ended September 30, 2006, as compared to \$0.5 million for the same period of 2005, an increase of \$4.7 million. This change was attributable to lower charges related to the impairment of our broadcast licenses for the three months ended September 30, 2006 from the same period of 2005, offset by an increase in higher programming, selling and general and administrative expenses.

Adjusted EBITDA. Adjusted EBITDA increased by \$1.8 million, or 14.2%, to \$14.7 million for the three months ended September 30, 2006 as compared to \$12.9 million for the same period in 2005. The increase was primarily attributable to the net revenue growth in our television segment, offset by increases in total operating expenses before noncash employee compensation, depreciation and amortization, and offering costs. See "-Non-GAAP Financial Measures."

Adjusted EBITDA for our radio segment decreased by \$0.5 million, or 5.5%, to \$7.6 million for the three months ended September 30, 2006 from \$8.1 million for the same period in 2005. The slight decrease was primarily the result of the factors noted above.

Adjusted EBITDA for our television segment increased by \$2.3 million, or 47.9%, to \$7.0 million for the three months ended September 30, 2006, from \$4.7 million for the same period in 2005. The increase was primarily attributable to the higher revenues from all of our television stations, offset by an increase in operating expenses before noncash employee compensation, depreciation and amortization, and offering costs.

### Nine Months Ended September 30, 2006 Compared to the Nine Months Ended September 30, 2005

*Net Revenues*. Net revenues increased by \$7.6 million, or 10.5%, to \$80.4 million for the nine months ended September 30, 2006, from \$72.8 million for the same period in 2005. The increase was primarily attributable to increased advertising revenue from our California and Texas television stations with a slight increase in our radio segment net revenues.

Net revenues for our radio segment were up \$0.1 million or 0.3% to \$37.5 million for the nine months ended September 30, 2006, in comparison to \$37.4 million for the nine months ended September 30, 2005. Increases in revenue at our Houston radio stations and our newly Spanish formatted Dallas radio station were offset by a slight decrease in revenues at our Los Angeles radio stations, which was due in large part to a difficult comparison to 2005 when our radio revenues were up 14.2%.

Net revenues for our television segment increased by \$7.5 million, or 21.4%, to \$42.8 million for the nine months ended September 30, 2006, from \$35.3 million for the same period in 2005. This increase was attributable to increased advertising revenue in our California and Texas markets. We believe television revenues have increased as a result of wider acceptance by viewers and by advertisers of our innovative programming strategy.

*Total operating expenses*. Total operating expenses increased by \$2.7 million, or 5.7%, to \$49.1 million for the nine months ended September 30, 2006 from \$46.4 million for the same period in 2005. This increase was due to:

- (1) a \$1.1 million increase in programming expenses primarily related to (a) additional production of in-house television programs and (b) higher music license fees;
- (2) a \$0.2 million increase in outside promotional expenses due to the timing of certain events;
- (3) a \$2.4 million increase in selling, general and administrative expenses due to higher salaries, commissions and other selling expenses, attributable to growth in net revenues;
- (4) a \$1.1 million increase in noncash employee compensation;
- (5) a \$0.4 million increase in depreciation and amortization expense, primarily due to increased capital expenditures for our existing properties;
- (6) a \$2.3 million decrease in impairment charges related to broadcast licenses; and
- (7) a \$0.2 million decrease in costs associated with our anticipated initial public offering.

Total operating expenses for our radio segment increased by \$3.3 million, or 19.5%, to \$20.1 million for the nine months ended September 30, 2006, from \$16.8 million for the same period in 2005. This change was the result of:

(1) a \$0.4 million increase in programming expenses;

- (2) a \$0.2 million increase in outside promotional expenses due to the timing of certain events;
- (3) a \$0.4 million increase in selling, general and administrative expenses, due to higher salaries and legal expenses;
- (4) a \$1.1 million increase in noncash employee compensation;
- (5) a \$0.3 million increase in depreciation and amortization related to increased capital put into service;
- (6) a \$1.2 million increase in charges to impairment of broadcast licenses; and
- (7) a \$0.1 million decrease of costs associated with our anticipated initial public offering.

Total operating expenses for our television segment decreased by \$0.6 million, or 2.2%, to \$29.0 million for the nine months ended September 30, 2006, from \$29.6 million, for the same period in 2005. This decrease was primarily the result of:

- (1) a \$0.7 million increase in programming expenses related to (a) the additional production of in-house programming, (b) the incremental costs associated with our newly acquired television station in the Dallas-Fort Worth market, and (c) higher music license fees;
- (2) a \$2.1 million increase in selling, general and administrative expenses related to (a) higher sales salaries and commissions;
- (3) a \$0.3 million increase in depreciation and amortization due primarily to increased capital expenditures for existing properties;
- (4) a \$3.6 million decrease in impairment charges related to broadcast licenses; and
- (5) a \$0.1 million decrease in costs associated with our anticipated initial public offering.

*Interest expense, net.* Interest expense increased by \$1.1 million, or 5.9%, to \$18.8 million for the nine months ended September 30, 2006, from \$17.7 million for the corresponding period in 2005. This change is primarily attributable to slightly higher interest rates on borrowings under our senior credit facilities.

*Net income*. We recognized net income of \$12.3 million for the nine months ended September 30, 2006, as compared to \$8.7 million for the same period of 2005, an increase of \$3.7 million. This change was attributable to the factors noted above.

Adjusted EBITDA. Adjusted EBITDA increased by \$4.2 million, or 11.8%, to \$39.3 million for the nine months ended September 30, 2006 from \$35.1 million for the same period in 2005. The increase was primarily attributable to the net revenue growth in our television segment, offset by an overall increase in operating expenses before noncash employee compensation, depreciation and amortization, and offering costs. See "-Non-GAAP Financial Measures."

Adjusted EBITDA for our radio segment decreased by \$0.8 million, or 3.8%, to \$20.7 million for the nine months ended September 30, 2006 from \$21.5 million for the same period in 2005. The decrease was primarily the result of lower local and national advertising revenue during the first half of 2006, offset by increases in expenses as noted above.

Adjusted EBITDA for our television segment increased by \$5.0 million, or 36.5%, to \$18.6 million for the nine months ended September 30, 2006, from \$13.6 million for the same period in 2005. The increase was primarily the result of higher revenues from our California and Texas markets, offset by an overall increase in operating expenses.

#### **Liquidity and Capital Resources**

Senior Credit Facilities. Our primary sources of liquidity are cash provided by operations and available borrowings under our \$150.0 million senior revolving credit facility. On May 8, 2006, we refinanced our prior \$220.0 million senior revolving credit facility with a new \$150.0 million senior revolving credit facility and a new \$110.0 million senior term loan facility. We have the option to request our lenders to increase the aggregate amount by \$50.0 million; however, our lenders are not obligated to do so. The increases under the senior revolving credit facility and the senior term loan credit facility, taken together, cannot exceed \$50.0 million in the aggregate. Under the senior revolving credit facility, we have a swing line sub-facility equal to an amount of not more than \$5.0 million. Letters of credit are also available to us under the senior revolving credit facility and may not exceed the lesser of \$5.0 million or the available revolving commitment amount. There are no scheduled reductions of commitments under the senior revolving credit facility. Under the senior term loan facility, we must pay 0.25% of the original principal amount of the term loans each quarter, or \$275,000, plus 0.25% of any additional principal amount incurred in the future under the senior term loan facility. The senior credit facilities mature on March 31, 2012.

As of September 30, 2006, we had \$13.0 million aggregate principal amount outstanding under the senior revolving credit facility and \$109.5 million aggregate principal amount of outstanding senior term loans. Since September 30, 2006, we have borrowed an additional \$87.5 million to purchase the selected assets of the five radio stations in the Dallas-Fort Worth market and a building in Dallas, Texas. Borrowings under the senior credit facilities bear interest based on either, at our option, the base rate for base rate loans or the LIBOR rate for LIBOR loans, in each case plus the applicable margin stipulated in the senior credit agreements. The base rate is the higher of (i) Credit Suisse's prime rate and (ii) the Federal Funds Effective Rate (as published by the Federal Reserve Bank of New York) plus 0.50%. The applicable margin for revolving loans, which is based on our total leverage ratio, will range from 0% to 1.00% per annum for base rate loans and from 1.00% to 2.00% per annum for LIBOR loans. The applicable margin for term loans is 0.50% for base rate loans and 1.50% for LIBOR loans. The applicable margin for any future term loans will be agreed upon at the time those term loans are incurred. Interest on base rate loans is payable quarterly in arrears and interest on LIBOR loans is payable either monthly, bimonthly or quarterly depending on the interest period elected by us. All amounts that are not paid when due under either the senior revolving credit facility or the senior term loan facility will accrue interest at the rate otherwise applicable plus 2.00% until such amounts are paid in full. In addition, we pay a quarterly unused commitment fee ranging from 0.25% to 0.50% depending on the level of facility usage.

Under the indentures governing our senior subordinated notes and LBI Media Holdings' senior discount notes, we are limited in our ability to borrow under the senior revolving credit facility. We may borrow up to \$150.0 million under the senior revolving credit facility without having to meet any restrictions under the indentures governing our senior subordinated notes and LBI Media Holdings' senior discount notes (described below), but any amount over \$150.0 million that we may borrow under the senior revolving credit facility will be subject to our and LBI Media Holdings' compliance with specified leverage ratios (as defined in the indentures governing our senior subordinated notes and LBI Media Holdings' senior discount notes).

Our senior credit facilities contain customary restrictive covenants that, among other things, limit our capital expenditures, our ability to incur additional indebtedness and liens in connection therewith and pay dividends. Under the senior revolving credit facility, we must also maintain a maximum total leverage ratio and a minimum ratio of EBITDA to cash interest expense (each as defined in the senior credit agreement).

If our indirect parent completes its anticipated initial public offering, we may repay some or all of the outstanding principal amount under our senior revolving credit facility with the net proceeds contributed to us from our parent.

Senior Subordinated Notes. In July 2002, we issued \$150.0 million of senior subordinated notes that mature in 2012. Under the terms of our senior subordinated notes, we pay semi-annual interest payments of approximately \$7.6 million each January 15 and July 15. We may redeem the senior subordinated notes at any time on or after July 15, 2007 at redemption prices specified in the indenture governing our senior subordinated notes, plus accrued and unpaid interest. The indenture governing our senior subordinated notes contains certain restrictive covenants that, among other things, limit our ability to incur additional indebtedness and pay dividends. As of September 30, 2006, we were in compliance with these covenants.

Empire Burbank Studios' Mortgage Note. On July 1, 2004, one of our wholly owned subsidiaries, Empire Burbank Studios, Inc., issued an installment note for approximately \$2.6 million. The loan is secured by Empire's real property and bears interest at 5.52% per annum. The loan is payable in monthly principal and interest payments of approximately \$21,000 through maturity in July 2019.

Summary of Indebtedness. The following table summarizes our various levels of indebtedness at September 30, 2006. The table does not include the debt of our parents, LBI Media Holdings' 11% senior discount notes and Liberman Broadcasting's 9% subordinated notes.

		Principal		
		Amount	Scheduled	
Issuer	Form of Debt	Outstanding	Maturity Date	Interest rate
LBI Media, Inc.	\$150.0 million Senior secured revolving credit facility	\$13.0 million	March 31, 2012	LIBOR or base rate, plus an applicable margin dependent on LBI Media's leverage ratio
LBI Media, Inc.	\$110.0 million Senior term loan credit facility	\$109.5 million	March 31, 2012	LIBOR plus 1.50% per annum, or base rate plus 0.50% per annum
LBI Media, Inc.	Senior subordinated notes	\$150.0 million	July 15, 2012	10.125%
Empire Burbank Studios, Inc.	Mortgage note	\$2.4 million	July 1, 2019	5.52%

LBI Media Holdings' 11% Senior Discount Notes. In October 2003, LBI Media Holdings, our parent, and a wholly-owned subsidiary of our indirect parent, Liberman Broadcasting, issued \$68.4 million aggregate principal amount at maturity of senior discount notes that mature in 2013. Under the terms of the senior discount notes, cash interest will not accrue or be payable on the senior discount notes prior to October 15, 2008 and instead the accreted value of the senior discount notes will increase until such date. Thereafter, cash interest on the senior discount notes will accrue at a rate of 11% per year payable semi-annually on each April 15 and October 15; provided, however, that we may make a cash interest election on any interest payment date prior to October 15, 2008. If LBI Media Holdings makes a cash interest election, the principal amount of the senior discount notes at maturity will be reduced to the accreted value of the senior discount notes as of the date of the cash interest election and cash interest will

begin to accrue at a rate of 11% per year from the date we make such election. The senior discount notes may be redeemed by LBI Media Holdings at any time on or after October 15, 2008 at redemption prices specified in the indenture governing LBI Media Holdings' senior discount notes, plus accrued and unpaid interest.

The indenture governing the senior discount notes contains certain restrictive covenants that, among other things, limit our ability to incur additional indebtedness and pay dividends to LBI Media Holdings' parent, Liberman Broadcasting. LBI Media Holdings' senior discount notes are structurally subordinated to our senior credit facilities and senior subordinated notes.

Liberman Broadcasting's 9% Subordinated Notes. In March 2001, our indirect parent, Liberman Broadcasting, issued \$30.0 million principal amount of 9% subordinated notes and issued warrants more fully described in the next paragraph. The 9% subordinated notes are subordinate in right of payment to our senior credit facilities and senior subordinated notes and are structurally subordinated to LBI Media Holdings' senior discount notes. The 9% subordinated notes will mature on the earliest of (i) January 31, 2014, (ii) their acceleration following the occurrence and continuance of a material event of default, (iii) a merger, sale or similar transaction involving Liberman Broadcasting or substantially all of the subsidiaries of Liberman Broadcasting, (iv) a sale or other disposition of a majority of Liberman Broadcasting's board of directors, and (v) the date on which the warrants issued in connection with Liberman Broadcasting's 9% subordinated notes are repurchased pursuant to the call options applicable to the warrants. Interest is not payable until maturity. If Liberman Broadcasting completes its anticipated initial public offering, Liberman Broadcasting plans to redeem all of its outstanding 9% subordinated notes at a redemption price of 100.0% with a portion of the net proceeds from the anticipated offering.

In connection with these 9% subordinated notes, Liberman Broadcasting also issued warrants to purchase 14.02 shares of its common stock at an initial exercise price of \$0.01 per share. The warrants have a put feature, which would allow the warrant holders at any time on or after the maturity date of the 9% subordinated notes, to require Liberman Broadcasting to repurchase the warrants or common stock issued upon exercise of the warrants at fair market value under certain events, and a call feature, which would allow Liberman Broadcasting to repurchase the warrants at its option under certain events. Certain mergers, combinations or sales of assets of Liberman Broadcasting, however, will not trigger the put right, even though such events would accelerate the obligations under the 9% subordinated notes. If Liberman Broadcasting completes its anticipated initial public offering, the holders of these warrants have executed irrevocable instructions to exercise the warrants for shares of Liberman Broadcasting's Class A common stock at the closing of the anticipated initial public offering of its Class A common stock. If Liberman Broadcasting completes its anticipated initial public offering, it also intends to enter into an agreement with the holders of the warrants to terminate certain of their rights under the warrant agreement, including the put and call rights.

Cash Flows. Cash and cash equivalents were \$1.4 million and \$1.8 million at September 30, 2006 and December 31, 2005 respectively.

Net cash flow provided by operating activities was \$13.8 million and \$12.8 million for the nine months ended September 30, 2006 and September 30, 2005, respectively. The increase in our net cash flow provided by operating activities was primarily the result of higher net income, offset by increases in accounts receivable.

Net cash flow used in investing activities was \$15.5 million and \$10.4 million for the nine months ended September 30, 2006 and September 30, 2005, respectively. Capital expenditures were \$10.3 million for the nine months ended September 30, 2006 compared to \$6.4 million in the same period in 2005. The increase in capital expenditures in the first nine months of 2006 was associated with the

construction of the new tower site for our Texas radio stations, as well as television-related equipment at our Los Angeles and Texas television stations. Also, in connection with the purchase of the selected assets of the Dallas radio stations from Entravision Communications Corporation described earlier, we deposited \$4.75 million of the total purchase price into escrow. The net cash used in investing activities in the first nine months of 2005 includes \$4.1 million attributable to the acquisition of SMRT.

Net cash flow provided by financing activities was \$1.4 million for the nine months ended September 30, 2006 and net cash flow used in financing activities was \$6.2 million for the nine months ended September 30, 2005. The net cash flow provided by financing activities for the nine months ended September 30, 2006 reflects additional borrowings of \$13.0 million under our prior and current senior revolving credit facility in the first nine months of 2006 offset by repayment of our long-term debt and bank borrowings and payments of amounts due to related parties.

Expected Use of Cash Flows. For both our radio and television segments, we have historically funded, and will continue to fund, expenditures for operations, selling, general and administrative expenses, capital expenditures and debt service from our operating cash flow and borrowings under our senior revolving credit facility. For our television segment, our planned uses of liquidity during the next twelve months will include the addition of production equipment for our Texas and Los Angeles television stations at an estimated cost of \$5.6 million. For our radio segment, our planned uses of liquidity will include upgrading several of our radio stations and towers located in the Houston market, which we expect will cost approximately \$7.1 million over the next twelve months. In connection with the purchase of the new radio stations from Entravision Communications Corporation, we also purchased a building in Dallas, Texas to accommodate our growth in stations owned and operated in the Dallas-Fort Worth market. We also estimate we will spend approximately \$5.1 million upgrading the recently purchased Dallas radio stations. We are also scheduled to make payments for deferred compensation under some of our employment agreements over the next twelve months, for which we have accrued \$9.2 million in deferred compensation liability as of September 30, 2006. A part of this amount is currently payable in cash. We are discussing alternatives to a cash payment, including allowing the employee to convert his accrued amount into Liberman Broadcasting's common stock in connection with its anticipated initial public offering. The remainder of the payments due over the next twelve months are payable in the first half of 2007. If Liberman Broadcasting completes its anticipated initial public offering by the time these payments are due, we may pay these amounts in cash or Liberman Broadcasting's common stock, at our option.

We have used, and expect to continue to use, a significant portion of our capital resources to fund acquisitions. Future acquisitions will be funded from amounts available under our senior revolving credit facility, contributions from our indirect parent, the proceeds of future equity or debt offerings and our internally generated cash flows. However, our ability to pursue future acquisitions may be impaired if Liberman Broadcasting is unable to consummate its anticipated initial public offering or obtain funding from other capital sources. As a result, we may not be able to increase our revenues at the same rate as we have in recent years. We believe that our cash on hand, cash provided by operating activities and borrowings under our senior revolving credit facility will be sufficient to permit us to fund our contractual obligations and operations for at least the next twelve months.

#### Inflation

We believe that inflation has not had a material impact on our results of operations for the nine months ended September 30, 2005 and 2006. However, there can be no assurance that future inflation would not have an adverse impact on our operating results and financial condition.

#### Seasonality

Seasonal net revenue fluctuations are common in the television and radio broadcasting industry and result primarily from fluctuations in advertising expenditures by local and national advertisers. Our first fiscal quarter generally produces the lowest net revenue for the year.

#### Non-GAAP Financial Measures

We use the term "Adjusted EBITDA" throughout this report. Adjusted EBITDA consists of net income (loss) plus cumulative effect of accounting change, income tax expense (benefit), gain (loss) on sale of property and equipment, gain on sale of investment, net interest expense, depreciation and amortization, impairment of broadcast licenses, and noncash employee compensation.

This term, as we define it, may not be comparable to similarly titled measures employed by other companies and is not a measure of performance calculated in accordance with U.S. generally accepted accounting principles, or GAAP.

Management considers this measure an important indicator of our liquidity relating to our operations, as it eliminates the effects of noncash items. Management believes liquidity is an important measure for our company because it reflects our ability to meet our interest payments under our substantial indebtedness and is a measure of the amount of cash available to grow our company through our acquisition strategy. This measure should be considered in addition to, but not as a substitute for or superior to, other measures of liquidity and financial performance prepared in accordance with GAAP, such as cash flows from operating activities, operating income and net income.

We believe Adjusted EBITDA is useful to an investor in evaluating our liquidity and cash flow because:

it is widely used in the broadcasting industry to measure a company's liquidity and cash flow without regard to items such as depreciation and amortization and noncash employee compensation. The broadcast industry uses liquidity to determine whether a company will be able to cover its capital expenditures and whether a company will be able to acquire additional assets and broadcast licenses if the company has an acquisition strategy. We believe that, by eliminating the effect of noncash items, Adjusted EBITDA provides a meaningful measure of liquidity.

it gives investors another measure to evaluate and compare the results of our operations from period to period by removing the impact of noncash expense items, such as noncash employee compensation and depreciation and amortization. By removing the noncash items, it allows our investors to better determine whether we will be able to meet our debt obligations as they become due; and

it provides a liquidity measure before the impact of a company's capital structure by removing net interest expense items.

## Our management uses Adjusted EBITDA:

as a measure to assist us in planning our acquisition strategy;

in presentations to our board of directors to enable them to have the same consistent measurement basis of liquidity and cash flow used by management;

as a measure for determining our operating budget and our ability to fund working capital; and as a measure for planning and forecasting capital expenditures.

The Securities and Exchange Commission, or SEC, has adopted rules regulating the use of non-GAAP financial measures, such as Adjusted EBITDA, in filings with the SEC and in disclosures and press releases. These rules require non-GAAP financial measures to be presented with and reconciled to the most nearly comparable financial measure calculated and presented in accordance with GAAP. We have included a presentation of net cash provided by operating activities and a reconciliation to Adjusted EBITDA on a consolidated basis under "-Results of Operations".

#### **Critical Accounting Policies**

The discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates, including those related to allowance for doubtful accounts, acquisitions of radio and television station assets, intangible assets, deferred compensation and commitments and contingencies. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We believe the following accounting policies and the related judgments and estimates affect the preparation of our consolidated financial statements.

#### Acquisitions of radio and television station assets

Our radio and television station acquisitions have consisted primarily of Federal Communications Commission, or FCC, licenses to broadcast in a particular market (broadcast licenses). We generally acquire the existing format and change it upon acquisition. As a result, a substantial portion of the purchase price for the assets of a radio or television station is allocated to its broadcast license. The allocations assigned to acquired broadcast licenses and other assets are subjective by their nature and require our careful consideration and judgment. We believe the allocations represent appropriate estimates of the fair value of the assets acquired.

# Allowance for doubtful accounts

We maintain allowances for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. A considerable amount of judgment is required in assessing the likelihood of ultimate realization of these receivables including our history of write-offs, relationships with our customers and the current creditworthiness of each advertiser. Our historical estimates have been a reliable method to estimate future allowances, with historical reserves averaging less than 9.0% of our outstanding receivables. If the financial condition of our advertisers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. The effect of an increase in our allowance of 3.0% of our outstanding receivables as of September 30, 2006, from 8.1% to 11.1% or \$1.5 million to \$2.1 million, would result in a decrease in net income of \$0.6 million, net of taxes, for the three and nine months ended September 30, 2006.

## Intangible assets

We account for our broadcast licenses in accordance with Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" (SFAS 142). We believe our broadcast licenses have indefinite useful lives given they are expected to indefinitely contribute to our future cash flows and that they may be continually renewed without substantial cost to us. As such, in accordance with SFAS 142, we review our broadcast licenses for impairment annually during the third quarter of each fiscal year, with additional evaluations performed if potential impairment indicators are noted.

We completed our annual impairment review of our broadcast licenses in the third quarters of 2005 and 2006, and conducted additional reviews of the fair value of some of our broadcast licenses in the fourth quarter of 2005 and the second quarter of 2006. For purposes of our impairment testing, the unit of accounting is each individual FCC license or, in situations where there are multiple stations in a particular market that broadcast the same programming (that is, simulcast), it is the cluster of stations broadcasting the programming. We determined the fair value of each of our broadcast licenses by assuming that entry into the particular market took place as of the valuation date and considered the signal coverage of the related station as well as the projected advertising revenues for the particular market(s) in which each station operates. We adjusted the projected total advertising revenues to be generated in certain of these markets downward due to a general slowdown in broadcast revenues in those markets, which was partially explained by greater competition for revenues from non-traditional media. We determined the fair value of each broadcast license primarily from projected total advertising revenues for a given market and did not take into consideration our format or management capabilities. As a result, the downward adjustment in projected revenues resulted in a decrease in the fair value of certain of our broadcast licenses. Our revenues are generated predominantly from local and regional advertisers and we believe the decrease in advertising in those markets will come primarily from national advertisers to general market (non-Hispanic) radio and television stations. The decrease in fair value of our broadcast licenses, however, resulted in impairment write downs of approximately \$5.2 million and \$5.1 million for the third and fourth quarters of 2005, respectively, and \$1.6 million and \$1.2 million for the second and third quarters of 2006, respectively.

In assessing the recoverability of goodwill and indefinite life intangible assets, we must make assumptions about the estimated future cash flows and other factors to determine the fair value of these assets. Assumptions about future revenue and cash flows require significant judgment because of the current state of the economy and the fluctuation of actual revenue and the timing of expenses. We develop future revenue estimates based on projected ratings increases, planned timing of signal strength upgrades, planned timing of promotional events, customer commitments and available advertising time. Estimates of future cash flows assume that expenses will grow at rates consistent with historical rates. Alternatively, some stations under evaluation have had limited relevant cash flow history due to planned conversion of format or upgrade of station signal. The assumptions about cash flows after conversion reflect estimates of how these stations are expected to perform based on similar stations and markets and possible proceeds from the sale of the assets. If the expected cash flows are not realized, impairment losses may be recorded in the future. If we experienced a 10% decrease in the fair value of each of our broadcast licenses from that determined at September 30, 2006 (the most recent date a fair value determination was performed for each broadcast license), we would require an additional impairment write-down of approximately \$2.2 million.

### **Deferred** compensation

One of our wholly owned subsidiaries and our indirect parent, Liberman Broadcasting, have entered into employment agreements with certain employees. In addition to annual compensation and other benefits, these agreements provide the employees with the ability to participate in the increase of the "net value" of Liberman Broadcasting over certain base amounts. The deferred compensation amount earned under one of the employment agreement is currently payable in cash. The other agreements

require us to pay the deferred compensation amounts in cash until Liberman Broadcasting's common stock becomes publicly traded, at which time we may pay these amounts in cash or Liberman Broadcasting's common stock, at our option. As part of the calculation of this incentive compensation, we use the income and market valuation approaches to determine the "net value" of Liberman Broadcasting. The income approach analyzes future cash flows and discounts them to arrive at a current estimated fair value. The market approach uses recent sales and offering prices of similar properties to determine estimated fair value. Based on the "net value" of Liberman Broadcasting as determined in these analyses, and based on the percentage of incentive compensation that has vested (as set forth in the employment agreements), we record noncash employee compensation expense or benefit (and a corresponding credit or charge to deferred compensation liability). If Liberman Broadcasting's common stock is publicly traded, the net value will no longer be determined by appraisal and instead will be based on the product of the outstanding shares of common stock on a fully diluted basis and the volume-weighted average price per share of Liberman Broadcasting's common stock in the five days of trading immediately prior to the date of determination of the net value.

Our deferred compensation liability can increase based on changes in the applicable employee's vesting percentage and can increase or decrease based on changes in the "net value" of Liberman Broadcasting. We have two deferred compensation components that comprise the employee's vesting percentage: (i) a component that vests in varying amounts over time; and (ii) a component that vests upon the attainment of certain performance measures (each unique to the individual agreements). We account for the time vesting component over the vesting periods specified in the employment agreements and account for the performance based component when we consider it probable that the performance measures will be attained.

If we assumed no change in the "net value" of Liberman Broadcasting from that at September 30, 2006, we would expect to record \$0.2 million in noncash deferred compensation expense during 2006 relating solely to the time vesting portion of the deferred compensation. When and if Liberman Broadcasting consummates its anticipated offering of its common stock, however, there may be an immediate change in the "net value" of Liberman Broadcasting.

#### Commitments and contingencies

We periodically record the estimated impacts of various conditions, situations or circumstances involving uncertain outcomes. These events are called "contingencies," and our accounting for such events is prescribed by SFAS No. 5, "Accounting for Contingencies."

The accrual of a contingency involves considerable judgment on the part of our management. We use our internal expertise, and outside experts (such as lawyers), as necessary, to help estimate the probability that a loss has been incurred and the amount (or range) of the loss. We currently do not have any material contingencies that we believe require accrual or disclosure in our consolidated financial statements.

#### **Recent Accounting Pronouncements**

Statement of Financial Accounting Standards No. 123R Share-Based Payments. We adopted Financial Accounting Standards Board, or FASB, Statement No. 123 (revised 2004), Share-Based Payment, or FAS 123R, and SEC Staff Accounting Bulletin No. 107, or SAB 107, as of January 1, 2006. FAS 123R requires a company to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. The fair value received is recognized in earnings over the period during which an employee is required to provide service. The adoption of FAS 123R did not have an impact on our consolidated financial statements.

FASB Interpretation No. 48 Accounting for Uncertainty in Income Taxes (an interpretation of FASB Statement No. 109). In July 2006, the FASB issued Interpretation No. 48, "Accounting for

Uncertainty in Income Taxes (an interpretation of FASB Statement No. 109)", which is effective for fiscal years beginning after December 15, 2006 with earlier adoption encouraged. This interpretation was issued to clarify the accounting for uncertainty in income taxes recognized in the financial statements by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation is effective beginning on January 1, 2007, and is not expected to have a significant impact on our results of operations, cash flows or financial position.

Statement of Financial Accounting Standards No. 157 Fair Value Measurements. In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements", or SFAS 157, which is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. SFAS 157 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 applies to other accounting pronouncements that require or permit fair value measurements and therefore does not require new fair value measurements. The application of SFAS 157, however, may change our fair value methodology, but we do not anticipate any significant effect on our consolidated financial statements.

SEC Staff Accounting Bulletin No. 108 Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements. In September 2006, the SEC issued Staff Accounting Bulletin No. 108, codified as SAB Topic 1.N, "Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements", or SAB 108). SAB 108 describes the approach that should be used to quantify the materiality of a misstatement and provides guidance for correcting prior year errors. This interpretation is effective for fiscal years ending on or before November 15, 2006. The adoption of SAB 108 is not expected to have a material impact on our consolidated financial statements.

#### **Cautionary Statement Regarding Forward-Looking Statements**

Some of the statements in this report are forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995 (the "Act"). You can identify these statements by the use of words like "may," "will," "could," "continue," "expect" and variations of these words or comparable words. Actual results could differ substantially from the results that the forward-looking statements suggest for various reasons. The risks and uncertainties include but are not limited to:

our dependence on advertising revenues;

general economic conditions in the United States;

our ability to reduce costs without adversely impacting revenues;

changes in the rules and regulations of the Federal Communications Commission, or FCC;

our ability to attract, motivate and retain salespeople and other key personnel;

our ability to successfully convert acquired radio and television stations to a Spanish-language format;

our ability to maintain FCC licenses for our radio and television stations; successful integration of acquired radio and television stations; potential disruption from natural hazards; our ability to protect our intellectual property rights; strong competition in the radio and television broadcasting industries; sufficient cash to meet our debt service obligations; and

our ability to obtain regulatory approval for future acquisitions.

The forward-looking statements in this report, as well as subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf, are hereby expressly qualified in their entirety by the cautionary statements in this report, including the risk factors noted elsewhere in this report and in our Form 10-K for the year ended December 31, 2005.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our exposure to market risk is currently confined to our cash and cash equivalents, changes in interest rates related to borrowings under our senior credit facilities, and changes in the fair value of our senior subordinated notes, LBI Media Holdings' senior discount notes and Liberman Broadcasting's subordinated notes. Because of the short-term maturities of our cash and cash equivalents, we do not believe that an increase in market rates would have any significant impact on the realized value of our investments. In July 2006, we entered into a five-year interest rate swap agreement relating to our floating rate borrowings commencing in November 2006 (\$80 million for the first three years and \$60 million for the subsequent two years). We are not exposed to the impact of foreign currency fluctuations.

We were and are exposed to changes in interest rates on our prior and new senior credit facilities. A hypothetical 10% increase in the interest rates applicable to the year ended December 31, 2005 would have increased interest expense by approximately \$0.7 million. Conversely, a hypothetical 10% decrease in the interest rates applicable to the year ended December 31, 2005 would have decreased interest expense by approximately \$0.7 million. At December 31, 2005, we believe that the carrying value of amounts payable under our prior senior revolving credit facility approximated its fair value based upon current yields for debt issues of similar quality and terms.

The fair value of our fixed rate long-term debt is sensitive to changes in interest rates. Based upon a hypothetical 10% increase in the interest rate, assuming all other conditions affecting market risk remain constant, the market value of our fixed rate debt would have decreased by approximately \$10.7 million at December 31, 2005. Conversely, a hypothetical 10% decrease in the interest rate, assuming all other conditions affecting market risk remain constant, would have resulted in an increase in market value of approximately \$11.5 million at December 31, 2005. Management does not foresee nor expect any significant change in our exposure to interest rate fluctuations or in how such exposure is managed in the future.

### **Item 4. Controls and Procedures**

As required by SEC Rule 15d-15(b), we carried out an evaluation, under the supervision and with the participation of our management, including our President and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of September 30, 2006. Based on the foregoing, our President and Chief Financial Officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective at the reasonable assurance level.

There have been no significant changes in our internal control over financial reporting, identified in connection with the evaluation of such internal control that occurred during our last fiscal quarter, which have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

Nine former employees of Liberman Broadcasting, Inc., or LBI, a California corporation and our wholly owned subsidiary, filed suit in Los Angeles Superior Court, alleging claims on their own behalf and also on behalf of a purported class of former and current LBI employees. The complaint alleges, among other things, wage and hour violations relating to overtime pay, and wrongful termination and unfair competition under California Business and Professions Code. Plaintiffs seek, among other relief, unspecified general, treble and punitive damages, as well as profit disgorgement, restitution and their attorneys' fees. LBI has filed its answer to the complaint, generally denying plaintiffs' claims and allegations. The matter is in its early stages. Plaintiffs have begun their discovery. It is too early to assess whether LBI will ultimately be liable for any damages. We intend to vigorously defend the lawsuit.

From time to time, we are also involved in litigation incidental to the conduct of our business.

#### Item 1A. Risk Factors

The following risk factor is in addition to the risk factors previously disclosed in LBI Media, Inc.'s Form 10-K for the year ended December 31, 2005.

If we fail to maintain an effective system of internal controls over financial reporting, we may not be able to accurately report our financial results or prevent fraud, which could have a significant impact on our business and reputation.

Beginning with the year ending December 31, 2007, we will be required to evaluate our internal controls over financial reporting in order to allow management to report on, and our independent auditors to attest to, our internal controls over financial reporting, as required by Section 404 of the Sarbanes-Oxley Act of 2002 and rules and regulations of the U.S. Securities and Exchange Commission thereunder, which we refer to as Section 404. Section 404 will require us to, among other things, annually review and disclose our internal controls over financial reporting, and evaluate and disclose changes in our internal controls over financial reporting quarterly. In the course of our evaluation, we may identify areas of our internal controls requiring improvement and may need to design enhanced processes and controls to address these and any other issues that might be identified through this review. As a result, we expect to incur additional expenses and we expect that this process will divert some of management's time, particularly as a result of our recently hiring a new Chief Financial Officer. We cannot be certain as to the timing of completion of our evaluation, testing and remediation actions or the impact of the same on our operations and may not be able to ensure that the process is effective or that the internal controls will be effective in a timely manner. If we are not able to implement the requirements of Section 404 in a timely manner or with adequate compliance, our independent auditors may not be able to certify as to the effectiveness of our internal control over financial reporting and we may be subject to sanctions or investigation by regulatory authorities, such as the U.S. Securities and Exchange Commission. As a result, there could be an adverse reaction in the financial markets due to a loss of confidence in the reliability of our financial statements. In addition, we may be required to incur costs in improving our internal control system and the hiring of additional personnel. Any such action

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults upon Senior Securities

None.

# Item 4. Submission of Matters to a Vote of Security Holders

None.

## **Item 5. Other Information**

None.

## Item 6. Exhibits

## (a) Exhibits

Exhibit	
Number	Exhibit Description
3.1	Articles of Incorporation of LBI Media, Inc., including amendments thereto (1)
3.2	Bylaws of LBI Media, Inc. (1)
4.1	Indenture dated as of July 9, 2002, among LBI Media, Inc., the Subsidiary Guarantors listed thereon, and U.S. Bank, N.A., as Trustee (1)
4.2	Form of Exchange Note (included as Exhibit A-1 to Exhibit 4.1)
10.1	Asset Purchase Agreement dated as of August 2, 2006, by and among Entravision Communications Corporation, Entravision Holdings, LLC, Entravision-Texas Limited Partnership, Liberman Broadcasting of Dallas, Inc., and Liberman Broadcasting of Dallas License Corp.
10.2	Amendment to Asset Purchase Agreement dated as of November 2, 2006, by and among Entravision Communications Corporation, Entravision Holdings, LLC, Entravision-Texas Limited Partnership, Liberman Broadcasting of Dallas, Inc., and Liberman Broadcasting of Dallas License Corp.
31.1	Certification of President pursuant to Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934
32.1	Certifications of President and Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to \$ 906 of the Sarbanes-Oxley Act of 2002

1) Incorporated by reference to LBI Media, Inc.'s Registration Statement on Form S-4 (Registration No. 333-100330) filed on October 4, 2002, as amended.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# LBI MEDIA, INC.

By: /s/ William S. Keenan

William S. Keenan

Chief Financial Officer

Date: November 14, 2006

#### ASSET PURCHASE AGREEMENT

#### Among

# ENTRAVISION COMMUNICATIONS CORPORATION

ENTRAVISION HOLDINGS, LLC

ENTRAVISION-TEXAS LIMITED PARTNERSHIP

LIBERMAN BROADCASTING OF DALLAS, INC.

AND

LIBERMAN BROADCASTING OF DALLAS LICENSE CORP.

RELATING TO THE ACQUISITION OF

KTCY (FM) (101.7 FM, LICENSED TO AZLE, TX)

KZZA (FM) (106.7 FM, LICENSED TO MUENSTER, TX)

KZMP (FM) (104.9 FM, LICENSED TO PILOT POINT, TX)

KZMP (AM) (1540 AM, LICENSED TO UNIVERSITY PARK, TX)

and

KBOC (FM) (98.3 FM, LICENSED TO BRIDGEPORT, TX)

Dated as of August 2, 2006

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EXHIBIT D	Form of Estoppels and Consents

Form of Escrow Agreement

**EXHIBIT E** 

-v-

#### ASSET PURCHASE AGREEMENT

THIS ASSET PURCHASE AGREEMENT is made and entered into this 2<sup>nd</sup> day of August, 2006 (the "Execution Date"), by and among Entravision Communications Corporation, a Delaware corporation ("ECC"), Entravision-Texas Limited Partnership, a Texas limited partnership ("ECC LP") and Entravision Holdings, LLC, a California limited liability company ("Holdings"), on the one hand, and Liberman Broadcasting of Dallas, Inc., a California corporation ("LBI"); and Liberman Broadcasting of Dallas License Corp., a California corporation ("LBI Sub"), on the other. ECC, ECC LP and Holdings are referred to collectively as "Seller" and LBI and LBI Sub are referred to collectively as "Buyer."

#### WITNESSETH:

WHEREAS, Seller owns certain assets used or held for use principally in connection with the operation of the following radio broadcast stations and their related auxiliary facilities, if any (each a "Station" and, collectively, the "Stations"):

KTCY (FM) (101.7 FM, licensed to Azle, TX)

KZZA (FM) (106.7 FM, licensed to Muenster, TX)

KZMP (FM) (104.9 FM, licensed to Pilot Point, TX)

KZMP (AM) (1540 AM, licensed to University Park, TX)

KBOC (FM) (98.3 FM, licensed to Bridgeport, TX)

WHEREAS, Seller desires to sell and assign to Buyer the Stations, the businesses of the Stations, and their respective related assets, and the licenses, permits and other authorizations issued by the Federal Communications Commission (the "FCC" or "Commission") for or in connection with the operation of the Stations, including any and all pending applications therefor (together with any renewals, extensions, additions or modifications thereof, the "FCC Licenses");

WHEREAS, LBI Sub desires to acquire the FCC Licenses, and LBI desires to acquire from Seller all the other assets owned by the Seller used or held for use principally for the Stations and the businesses related thereto; and

WHEREAS, the FCC Licenses may not be assigned to LBI Sub without the prior written consent of the Commission.

**NOW, THEREFORE**, in consideration of the mutual promises and covenants herein contained, the Parties, intending to be legally bound, agree as follows:

# ARTICLE I DEFINITIONS

- 1.1 Definitions. Unless otherwise stated in this Agreement, the following terms shall have the following meanings:
- "ABC Tower Lease" means that certain Tower Lease Agreement dated as of November 6, 1998, by and between Entravision Broadcasting Corporation (as successor in interest to First Broadcasting Towers, L.P.) and ABC, Inc., which lease has not been amended or modified.

- "Affiliate" means a Person that directly, or indirectly through one or more intermediaries, controls, is controlled by or is under common control with, a specified Person.
- "Agreement" means this Multiple Station Asset Purchase Agreement, and references to "Articles," "Sections," "Schedules" and "Exhibits" are to the Articles and Sections of this Agreement and to the Schedules and Exhibits attached hereto.
- "Assignment Application" means the application which Seller and Buyer will join in and file with the Commission requesting its written consent to the assignment of the FCC Licenses from Seller to LBI Sub.
- "Assumed Contracts" means only (i) those Contracts listed on Schedule I and (ii) any other Contract, including any such Contracts existing as of the Execution Date or entered into by Seller between the Execution Date and the Closing Date, in each case, which LBI specifically agrees in writing to assume in connection with this Agreement in its sole discretion.
- "Assumed Liabilities" has the meaning set forth in Section 3.2.
- "Auxiliary Studio Lease" means that certain Lease Agreement, dated as of December 1, 2001, by and between Terry J. Hilliard (d/b/a T&R Rent Properties) and Seller (as successor-in-interest under the agreement to KTCY Licensing, Inc.), which lease has not been amended or modified.
- "Basket Amount" has the meaning set forth in Section 10.5.1.
- "Buyer" has the meaning set forth in the first paragraph of this Agreement.
- "Buyer Indemnified Parties" has the meaning set forth in Section 10.1.
- "Buyer Transaction Documents" has the meaning set forth in Section 5.3.
- "Cap" has the meaning set forth in Section 10.5.1.
- "Closing Date" means (i) the 5th business day following the Initial Grant Day, or (ii) such other time mutually agreed to in writing by the Parties, in each case, provided that the Initial Grant shall not as of such date be then subject to any petition for reconsideration, application for review, *sua sponte* review by the FCC staff or other similar proceeding seeking a stay, appeal, review, reconsideration or rehearing of the Initial Grant. The transactions to occur on the Closing Date shall be effective for all purposes as of 12:01 a.m., PST, on the Closing Date.

- "Closing Place" means the offices of O' Melveny & Myers LLP, 400 South Hope Street, 18<sup>th</sup> Floor, Los Angeles, California 90071, or such other place mutually agreed to in writing by the Parties.
- "COBRA" has the meaning set forth in Section 6.5.
- "Code" means the Internal Revenue Code of 1986, as amended.
- "Commission" has the meaning set forth in the recitals hereto.
- "Communications Act" means the Communications Act of 1934, as amended, or any successor statute or statutes thereto, and all rules, regulations, written policies, orders and decisions of the FCC thereunder, in each case as from time to time in effect.
- "Confidentiality Agreement" means that certain Non-Disclosure Agreement dated as of January 25, 2006, by and between Liberman Broadcasting, Inc. and ECC.
- "Contracts" means any agreement, written or oral, between Seller and any third party related to any Station (including any operation or business thereof) or any Purchased Asset that creates a right or obligation for either side to make payment or provide goods or services or otherwise grants rights or creates obligations, including advertising contracts and sales orders.
- "Damages" means any and all claims, liabilities, obligations, actions, losses, damages, costs, expenses, judgments, awards, deficiencies, penalties or settlements of any kind or nature, whether foreseeable or unforeseeable, including interest or other carrying costs, penalties assessments, judgments, legal, accounting and other professional fees and expenses incurred in the investigation, collection, prosecution and defense of claims and amounts paid in settlement, that are imposed on or otherwise incurred or suffered by the specified Person.
- "**DOJ**" has the meaning set forth in Section 6.3.2.
- "ECC" has the meaning set forth in the first paragraph of this Agreement.
- "ECC LP" has the meaning set forth in the first paragraph of this Agreement.
- "Encumbrance" means any option, pledge, security interest, lien, charge, mortgage, claim, encumbrance or restriction (whether on voting, sale, transfer or disposition), whether imposed by agreement, understanding, law, rule or regulation; and, with respect to real property assets, including the Transmitter Buildings and Towers, it also means any leases, licenses or other occupancy agreements relating thereto or covering any portion thereof or any liens or encumbrances existing with respect to Seller's interest under such documents.
- "Environmental Assessment" has the meaning set forth in Section 7.10.

- "ERISA" means the Employee Retirement Income Security Act of 1974, as amended.
- "ERISA Affiliate" has the meaning set forth in Section 4.16.1.
- "Escrow Agent" means Commonwealth Land Title Company, a California corporation.
- "Escrow Agreement" means the Corporate Custodial Agreement Relating to Earnest Money, dated as of the Execution Date, executed by the Escrow Agent, LBI and ECC substantially in the form of **Exhibit E** attached hereto.
- "Escrow Deposit" has the meaning set forth in Section 3.3.
- "Excluded Assets" has the meaning set forth in Section 2.2.
- "Excluded Liabilities" has the meaning set forth in Section 2.3.
- "Execution Date" has the meaning set forth in the first paragraph of this Agreement.
- "FCC" has the meaning set forth in the recitals hereto.
- "FCC Licenses" has the meaning set forth in the recitals hereto.
- "Final Grant Day" means the day on which the Initial Grant shall have become final, that is, that the time period for filing any protests or requests or petitions for stay, reconsideration, rehearing, review or appeal by the FCC or a court of competent jurisdiction of such order and the time period for the FCC or its staff to have taken any actions to reconsider or review such order shall have expired, and that no timely protest or request or petition for stay, reconsideration, rehearing, review or appeal by the FCC or a court of competent jurisdiction or action by the FCC or its staff to reconsider or review such order shall be pending.
- "Financial Statements" has the meaning set forth in Section 4.19.
- "FTC" has the meaning set forth in Section 6.3.2.
- "Fundamental Representations" has the meaning set forth in Section 10.4.
- "GAAP" means, with respect to any relevant point in time, U.S. generally accepted accounting principles, as in effect at such point in time.
- "Governing Documents" means, with respect to any Person other than a natural person, such Person's articles of incorporation, articles of organization, certificate of incorporation, certificate of formation, limited liability company agreement, limited partnership agreement, bylaws and other similar governing documents.

- "Governmental Authority" shall mean any court, arbitrator, department, commission, board, bureau, agency, authority, instrumentality or other body, whether federal, state, municipal, foreign or other.
- "Hazardous Substance" has the meaning set forth in Section 4.12.
- "Holdings" has the meaning set forth in the first paragraph of this Agreement.
- "HSRA" means the Hart-Scott-Rodino Antitrust Improvement Act of 1976, as amended, and the regulations thereunder, as in effect from time to time.
- "Indemnified Party" and "Indemnifying Party" have the meanings set forth in Section 10.3.
- "Initial Grant" means, with respect to the Assignment Application, the Commission's written consent to the assignment of the FCC Licenses associated with the Stations to LBI Sub pursuant to the Assignment Application (including by the Audio Services Division or the Media Bureau by delegated authority) without any conditions materially adverse to any Party.
- "Initial Grant Day" means the day on which the Commission publishes public notice of an Initial Grant with respect to the Assignment Application.
- "Intellectual Property" has the meaning set forth in Section 4.13.1.
- "JAMS" has the meaning set forth in Section 11.8.
- "KBOC Purchase Agreement" means that certain Asset Purchase Agreement, dated as of July 29, 1999, by and among North Texas Radio Group, L.P., Reese Broadcasting, L.L.C., and Z-Spanish Media Corporation, as amended by that certain Acknowledgments and Amendment to Asset Purchase Agreement, dated June 30, 2003, by and among North Texas Radio Group, L.P., Reese Broadcasting, L.L.C., and Z-Spanish Media Corporation, as further amended by that certain Second Amendment to Asset Purchase Agreement, dated as of January 17, 2006, by and among Z-Spanish Media Corporation, ECC LP (as successor in interest to Z-Spanish Media Corporation), North Texas Radio Group, L.P. and Reese Broadcasting, L.L.C.
- "KBOC Upgrade License" has the meaning set forth in Section 4.3.1.
- "KZMP Agreement" means the Brokered Programmer's Agreement, by and between ECC through Holdings, and Everest Theaters, Inc. with respect to KZMP (AM).
- "KZMP (FM) Tower Lease" means that Lease Agreement, dated as of April 23, 1993, by and between Clear Channel Broadcasting (as successor-in-interest to Allison Broadcast Group, Inc.) and Seller (as successor-in-interest to The Davis Family Trust), as amended by that certain Lease Amendment Agreement dated January 13, 2005.

- "LBI" and "LBI Sub" have the meanings set forth in the first paragraph of this Agreement.
- "LBI Lease" means that KZZA-FM Tower Lease Agreement, dated as of March 28, 2003, by and between ECC and LBI (as successor-in-interest to AM & PM Broadcasters, LLC), as modified by that certain letter agreement dated July 16, 2004.
- "LBI Media" means LBI Media, Inc., a California corporation.
- "Leasehold Interests" means all right, title and interest of Seller under each of the leases listed in Part II of Schedule II.
- "Leasehold Title Policy" means a Texas Owner's Policy (T-1) with a Texas Leasehold Owner Policy Endorsement with respect to the Transmitter Site leased pursuant to the KZMP (FM) Tower Lease in a form and with coverages permitted under Texas law and amount reasonably acceptable to Buyer and showing only Permitted Liens.
- "LER" means Lotus/Entravision Reps LLC.
- "LER Agreement" has the meaning set forth in Section 4.7.
- "Letter of Intent" means that Letter Agreement dated May 15, 2006 by and between Liberman Broadcasting, Inc. and ECC, as it may be amended from time to time.
- "License Application" has the meaning set forth in Section 4.3.1.
- "Material Adverse Effect" means any event, change, circumstance, effect or state of facts (or series of related events, changes, circumstances, effects or states of facts) materially adverse to (i) the business, financial condition or results of operations of the Stations, taken as a whole, or (ii) the ability of the Seller to perform its obligations under this Agreement or to consummate the transactions contemplated hereby; provided, however, that (1) any condition that requires that a Station be operated in accordance with a condition similar to those contained in the present FCC Licenses issued for operation of any applicable Station and (2) any condition affecting the radio industry generally or the markets in which the Stations operate generally, or general, national, regional or local economic or financial conditions (in each case, other than resulting from acts of war (whether or not declared), sabotage or terrorism, military actions or escalation thereof), or regulatory changes or changes in applicable law shall not be deemed a Material Adverse Effect.

- "Names" means (a) "Entravision Communications" and (b) Entravision's trademark rights to the names "Super Estrella", "La Tricolor" and "Jose: Toca lo que quiere".
- "Owned Real Property" means, collectively, the Transmitter Sites for KZZA(FM), KTCY (FM)/KBOC(FM) and KZMP(AM), each of which is more fully described in Part I of Schedule II.
- "Party" means any of Seller, LBI or LBI Sub, as the context requires, and the term "Parties" means all such entities; provided, however, that Seller, on the one hand, and Buyer, on the other, shall each be considered a single Party for purposes of Sections 7.3, 7.4, 10.3 and 11.8.
- "Permits" means the licenses, permits, approvals, authorizations, consents, variances and orders of any federal, state or local Governmental Authority used, held for use, or required in connection with the operation of the Stations (including the FCC Licenses) or the Purchased Assets or otherwise held or owned principally in connection with the Stations or the Purchased Assets, in each case, together with (i) all pending applications therefor and (ii) any renewals, extensions, additions or modifications thereof, including those listed on **Schedule III**.
- "Permitted Assignment" shall have the meaning set forth in Section 11.2.
- "Permitted Liens" means (i) liens for Taxes not yet due and payable or delinquent or the validity or amount of which is being contested in good faith by appropriate proceedings; (ii) mechanics', carriers', workers', repairers' and other similar liens arising or incurred in the ordinary course of business relating to sums not yet due and payable, or the validity or amount of which is being contested in good faith by appropriate proceedings and (iii) Encumbrances described in **Schedule IV** that will be released at Closing; provided that any of the foregoing in clauses (i) or (ii), individually, or in the aggregate, do not materially impair the value or materially interfere with the use of any assets or property material to the operation of the Stations as they have been and are now operated. Notwithstanding anything in the foregoing, with respect to Owned Real Property and the Transmitter Site leased pursuant to the KZMP (FM) Tower Lease only, Permitted Liens shall mean only (A) those Encumbrances reflected in the following commitments, each of which is attached hereto as part of **Schedule II:** (1) that certain (as marked) Commitment for Title Insurance issued by Lawyer's Title Insurance Corporation, issued on August 1, 2006, GF No. 1980000050, (2) that certain (as marked) Pro Forma Owner Policy of Title Insurance issued by Lawyers Title Insurance, issued on August 1, 2006, File No. 31971, and (B) zoning, entitlement, conservation restriction and other land use and environmental regulations by Governmental Authorities that do not materially impair the value or materially interfere with the use of the Owned Real Property.

- "**Person**" means an association, a corporation, an individual, a partnership, a limited liability company, a trust or any other entity or organization, including a Governmental Authority.
- "Phase I" has the meaning set forth in Section 7.10.
- "Phase II" has the meaning set forth in Section 7.10.
- "Prepaid Amounts" means, collectively, (i) subject to Section 3.6, the aggregate amount held as of the Closing Date as security deposits under the KZMP (FM) Tower Lease, the Primary Studio Lease (if any) and the Auxiliary Studio Lease, plus (ii) the aggregate amount of all prepaid expenses made by Seller (x) for services to be provided to the Stations after the Closing Date under the Assumed Contracts or (y) otherwise taken into account in calculating the prorations and adjustments pursuant to Section 3.6.
- "Primary Studio Lease" means that certain Office) Lease Agreement dated as of March 27, 2002 by and between Mockingbird Station Partners, L.P., a Texas limited partnership, and ECC, as amended on February 9, 2005.
- "Proceeds" has the meaning set forth in Section 7.6.1.
- "Purchased Assets" has the meaning set forth in Section 2.1.
- "Real Property" means, collectively, the Owned Real Property and the Leasehold Interests.
- "Remediation Indemnification" has the meaning set forth in Section 7.10.
- "Required Consents" means the FCC consents to the assignment of the FCC Licenses and the other governmental consents, third-party consents, approvals or waivers in form and substance satisfactory to Buyer, necessary to sell, convey or otherwise sell or assign the Purchased Assets to Buyer, including consents required to release the Encumbrances to be released at the Closing pursuant to clause (iii) of the definition of "Permitted Liens", in each case, as set forth on **Schedule IV**.
- "**Return**" means any return, declaration, report, statement, information statement and other document required to be filed with respect to Taxes.
- "Revised Proration and Adjustment Statement" has the meaning set forth in Section 3.6.2.
- "Seller" has the meaning set forth in the first paragraph of this Agreement.
- "Seller Benefit Plans" means any employee benefit plan, as defined in section 3(3) of ERISA, including any defined benefit pension plan, defined contribution pension plan, and medical and other welfare plan, and any retirement,

post-retirement, deferred compensation, medical, dental, vision, cafeteria, dependent care, flexible spending, employee assistance, insurance, equity-based, stock purchase, stock option, savings, severance, employment, compensation, bonus, incentive, vacation, or other benefit plan agreement, program, or arrangement, whether or not subject to ERISA, provided by Seller to or for the benefit of any current or former employee of Seller or its Affiliates whose responsibilities primarily relate to the operation of the Stations and the businesses thereof (or any of their respective beneficiaries).

- "Side Letter" has the meaning set forth in Section 11.11.
- "Station" or "Stations" have the meanings set forth in the recitals hereto.
- "Station KBOC" means radio station KBOC (FM) (98.3 FM, licensed to Bridgeport, Texas) and its related auxiliary facilities, if any.
- "Station KBOC Construction Permit" means that certain construction permit (FCC File No. BMPH-20051221AAC) as granted by the FCC on June 20, 2006 for Station KBOC to undertake a one-step upgrade to Class C status.
- "Tangible Personal Property" has the meaning set forth in Section 2.1.1.
- "Taxes" means all federal, state and local taxes (including income, profit, franchise, sales, use, real-property, personal-property, ad valorem, excise, employment, social-security and wage-withholding taxes) and installments of estimated taxes, assessments, deficiencies, levies, withholdings, or other charges in the nature of a tax imposed by any Governmental Authorities, and any interest or penalties imposed with respect to any of the foregoing.
- "Title Company" means Commonwealth Land Title/LandAmerica.
- "Title Policies" means (i) a Texas Owner's Policy (T-1) with respect to each parcel of Owned Real Property and (ii) the Leasehold Title Policy, each in a form and with coverages permitted under Texas law and amounts reasonably acceptable to Buyer and showing only Permitted Liens.
- "Towers" means the radio broadcast towers located at the applicable Transmitter Site upon which the Stations' broadcast antennas are located.
- "Transaction Documents" has the meaning set forth in Section 4.2.
- "Transmitter Buildings" means the studio and transmitter buildings located at the Transmitter Sites.
- "Transmitter Sites" means certain real properties on which the transmitter and antenna sites for the Stations are located, located in Cooke, Dallas and Montague Counties.

- **1.2 Knowledge.** The term "**knowledge**," as it relates to Seller, shall mean the actual knowledge of (i) Seller's managerial and engineering staff at the Stations, (ii) Seller's corporate executives and (iii) with respect to Section 4.21, the advertising sales staff at the Stations, and, as it relates to Buyer, shall mean the actual knowledge of Lenard Liberman and William Keenan.
- **1.3 Construction.** The masculine form of words includes the feminine and the neuter and vice versa, and, unless the context otherwise requires, the singular form of words includes the plural and vice versa. The words "herein," "hereof," "hereunder," "hereto" and other words of similar import when used in this Agreement refer to this Agreement as a whole, and not to any particular section or subsection. The words "include," "includes" and "including" shall be deemed to be followed by the words "without limitation," and the word "or" is not exclusive.

# ARTICLE II PURCHASE AND SALE OF ASSETS

- 2.1 Assets to Be Conveyed. On the Closing Date at the Closing Place, subject to the terms and conditions set forth herein, Seller will sell, assign, convey, transfer and deliver (i) to LBI Sub, the FCC Licenses, and (ii) to LBI, all (except the Excluded Assets) of Seller's right, title and interest in and to the businesses of the Stations, the Permits (other than the FCC Licenses) and the assets, Real Property, and rights of every kind and nature, whether tangible or intangible, absolute or contingent, wherever located, used or held for use principally in connection with the operation of the Stations (which, together with the FCC Licenses are collectively referred to as the "Purchased Assets"), and LBI Sub and LBI shall purchase, acquire, accept and pay for the Purchased Assets and assume the Assumed Liabilities. Such sale, assignment, conveyance, transfer and delivery is to be made by instruments of conveyance in form reasonably satisfactory to Buyer and is to be free and clear of all Encumbrances, except for Permitted Liens. The Purchased Assets include the following:
  - **2.1.1** All of Seller's right, title and interest in all tangible personal property, furniture, fixtures, improvements and office equipment and any other equipment owned by the Seller and used or held for use principally in the operation of the Stations, including as listed on **Schedule V**, including such items as (i) furniture and inventory in the Transmitter Buildings, (ii) transmitter facilities, (iii) transmission lines, (iv) the Towers, (v) main and back-up transmitters, generators and antennas, (vi) studio transmitter links, (vii) data links for transmitter telemetry, (viii) wireless microphone and other broadcasting equipment (including remote broadcast equipment), (ix) station vehicles, (x) audio-processing equipment, (xi) computers and related hardware and equipment and (xii) other equipment and tangible personal property used or held for use principally at the Transmitter Sites, at the studio spaces leased pursuant to the Primary Studio Lease or the Auxiliary Studio Lease, together with any replacements thereof or additions thereto made between the Execution Date and the Closing Date, less any retirements made in the ordinary and usual course of the Stations' businesses (collectively, together with all tangible personal property described in Section 2.1.7, the "**Tangible Personal Property**");

- 2.1.2 All of Seller's right, title and interest in the transmitter facilities located at the Transmitter Sites to the extent owned by Seller;
- **2.1.3** Seller's fee interests in the Owned Real Property;
- **2.1.4** The Leasehold Interests:
- **2.1.5** All Prepaid Amounts, advance payments by advertisers received by Seller (whether prior to or after the Closing Date) for advertising that would run after the Closing Date on the Stations and other advance payments by third parties received by Seller (whether prior to or after the Closing Date) for services to be provided by or for any Station after the Closing Date;
- 2.1.6 The Assumed Contracts and all of Seller's rights thereunder relating to periods and events occurring on and after the Closing Date;
- 2.1.7 Such files, records and logs owned by the Seller relating principally to any of the Purchased Assets or the operation of the Stations, including the Stations' public inspection files and other records relating to the FCC Licenses and other filings with the Commission and such sales records and other sales and traffic information that may exist relating principally to the Stations and all sales orders, invoices, contracts, statements and station logs, in each case, for the two year period prior to the Closing Date, but excluding the corporate and accounting records of Seller expressly described in Section 2.2.4 (it being understood by the Parties that Seller shall transfer the data principally related to the operation of the Stations (including the data resident in Seller's accounting and traffic software) on the computer systems of Seller to the computer systems of Buyer to the extent reasonably practicable and it being further understood that Seller will provide copies of the records described in Section 2.2.4 to the extent reasonably requested by Buyer with respect to the Stations or the Purchased Assets, including pursuant to Section 11.13); and

### 2.1.8 All Intellectual Property.

For the avoidance of doubt, the Purchased Assets shall also include all other assets used or held for use principally in connection with the operation or business of the Stations, including any Permits and any other assets, that are in the nature of the assets described in Sections 2.1.1 through 2.1.8 above and that are owned by any Affiliate of Seller and, to the extent that any Affiliate owns any such assets, Seller shall cause such Affiliates to assign, convey, transfer and deliver to LBI or LBI Sub, as applicable, all of such Affiliate's right, title and interest in and to such assets on or prior to the Closing Date for no additional consideration.

- **2.2 Excluded Assets.** Notwithstanding anything contained in Section 2.1 to the contrary, the Seller is not selling, and the Buyer is not purchasing, any assets of Seller not principally used or held for use in connection with the operation of the Stations, and without limiting the generality of the foregoing, the term "Purchased Assets" shall expressly exclude the following assets of the Seller, all of which shall be retained by the Seller (collectively, the "**Excluded Assets**"):
  - **2.2.1** all of Seller's cash and cash equivalents (other than amounts described in Section 2.1.5);
  - **2.2.2** deposits made by Seller under any Contracts (other than the amounts described in Section 2.1.5);
  - **2.2.3** all accounts receivable of Seller accruing prior to the Closing Date;
  - **2.2.4** Seller's corporate books and records of internal corporate proceedings, tax records, work papers and books and records that the Seller is required by Law to retain, provided that Seller shall provide Buyer with access to such records to the extent reasonably requested by Buyer with respect to the Stations or the Purchased Assets, including pursuant to Section 11.13;
  - 2.2.5 all of Seller's bank accounts;
  - **2.2.6** all accounting records (including records relating to Taxes) and internal reports relating to the business activities of the Seller, in each case, (i) that are not Purchased Assets and (ii) that was not principally related to the Stations or their operations;
  - **2.2.7** any interest in or right to any refund of Taxes relating to the business of the Stations, the Purchased Assets or the Assumed Liabilities for, or applicable to, any taxable period (or portion thereof) ending on or prior to the Closing Date;
  - 2.2.8 subject to Section 7.6.3, any insurance policies and rights, claims or causes of action thereunder;
  - 2.2.9 any employee benefit plans, assets relating to any employee benefit plans, employment records and Contracts with employees;
  - 2.2.10 all rights, claims and causes of action relating to any Excluded Assets or any Excluded Liabilities;
  - 2.2.11 the Names; and
  - 2.2.12 all rights of Seller under any Transaction Document or the Confidentiality Agreement.
- **2.3 Excluded Liabilities.** Except for the liabilities and obligations specifically assumed by Buyer pursuant to Section 3.2, Buyer will not assume and will not be or

become liable for, any liabilities or obligations of Seller of any kind or nature whatsoever, whether absolute, contingent, accrued, known or unknown, related to the pre-Closing ownership or operation of the Purchased Assets or the Stations, the pre-Closing or post-Closing ownership or operation of the Excluded Assets, Seller's employees or otherwise, including, without limitation, the cost of satisfying all monetary amounts required (pre-Closing or post-Closing) to remove all Encumbrances constituting Permitted Liens as of the Closing Date pursuant to clause (i) or (ii) of the definition thereof to which the Purchased Assets are subject as of the Closing Date (collectively, the "Excluded Liabilities"); provided, however, that Seller shall not be obligated to pay the cost of satisfying any monetary amount required to remove any Encumbrance constituting a Permitted Lien pursuant to clause (i) or (ii) of the definition thereof (x) to the extent that such amount is not yet due and payable as of the Closing Date, until the date on which such amount becomes due and payable or (y) to the extent that such amount is being contested in good faith by appropriate proceedings, until the date on which the obligation with respect thereto is resolved by such appropriate proceedings, including any settlement thereof. For the avoidance of doubt, the Excluded Liabilities include all Taxes of Seller, including any Taxes imposed on Seller as a result of the transactions contemplated by this Agreement, except for any Taxes of Seller specifically allocated to Buyer pursuant to Section 3.6.1 and Section 7.7.1.

2.4 Beneficial Use of Assumed Contracts. The Parties acknowledge that certain of the Assumed Contracts included in the Purchased Assets, and the rights and benefits thereunder necessary or appropriate or relating to the conduct of the business and activities of Seller and/or the Stations may not, by their terms, be assignable. Notwithstanding anything in this Agreement to the contrary, this Agreement shall not constitute an agreement to assign such Assumed Contracts, and Buyer shall not be deemed to have assumed the same or to be required to perform any obligations thereunder, if an attempted assignment thereof, without the consent of a third party thereto, would constitute a breach thereof or in any way affect the rights under such Assumed Contracts of Buyer or Seller, if such third party consent has not been obtained. In such event, from and after the Closing, (a) the Seller will cooperate with LBI to provide for LBI all benefits to which the Seller is entitled under such Assumed Contracts, (b) any transfer or assignment to LBI by Seller of any such Assumed Contracts or any right or benefit arising thereunder or resulting therefrom which shall require the consent or approval of any third party shall be made subject to such consent or approval being obtained, (c) Seller shall, without further consideration therefor, pay, assign and remit to LBI promptly all monies, and, to the extent practicable, all other rights or considerations received or obtained, or which may be received or obtained, in respect of performance of such Assumed Contracts, and (d) upon receipt of the required third-party consent, the applicable Assumed Contract shall be deemed to have been assigned to, and assumed by, LBI without any further action of the Parties.

# ARTICLE III PURCHASE PRICE; METHOD OF PAYMENT; ESCROW DEPOSIT

**3.1 Purchase Price.** Subject to Section 7.6.3, the purchase price to be paid to Seller by Buyer for the Purchased Assets will be Ninety-Five Million Dollars (\$95,000,000), subject to adjustment pursuant to Section 3.6 (the "**Purchase Price**").

- **3.1.1 Payment of Purchase Price.** Subject to the terms and conditions set forth in this Agreement, on the Closing Date, Buyer will pay Seller an amount equal to \$95,000,000 minus the Escrow Deposit by wire transfer of immediately available funds in accordance with wire-transfer instructions to be provided by Seller to Buyer not less than five business days prior to the Closing Date.
- **3.1.2 Release of Escrow Deposit.** Also on the Closing Date, concurrently with the wire transfer of the Purchase Price (<u>minus</u> the Escrow Deposit) in accordance with Section 3.1.1 above, ECC and LBI shall jointly execute and deliver to the Escrow Agent written instructions to deliver the entire Escrow Deposit to Seller, and the entire Escrow Deposit shall be counted towards the Purchase Price.
- **3.1.3 Post-Closing Proration and Adjustment.** Following the Closing Date, the Parties shall determine and make the prorations and adjustments called for in Section 3.6.
- 3.1.4 Payment on Behalf of Buyer. At Buyer's election, LBI Media may pay some or all of the Purchase Price on Buyer's behalf.
- 3.2 Liabilities Assumed. As of the Closing Date, Buyer will assume and agree to pay, discharge and perform, the following obligations and liabilities of Seller (the "Assumed Liabilities"); (a) all obligations of Seller under the Assumed Contracts and Permits, in each case, that arise from and after the Closing Date (except for any obligations that have accrued prior to the Closing Date) and (b) to the extent of such credit, all liabilities for which Buyer receives a credit against the Purchase Price pursuant to Section 3.6; provided, however, that, notwithstanding anything to the contrary in this Agreement, including the definition of "Assumed Contracts" in Article I, the Assumed Liabilities will not include (i) any obligation under an Assumed Contract that does not relate to the operation of the Stations or the Purchased Assets if such Assumed Contract relates to both (x) the operation of the Stations or the Purchased Assets and (y) other assets or operations of Seller or its Affiliates or (ii) if Buyer assumes rights and obligations of Seller under an Assumed Contract by executing a new Contract with the counterparty thereto rather than assuming an existing Assumed Contract, any obligations under the existing Assumed Contract, For clarity, with respect to the LER Agreement, Buyer shall either assume the LER Agreement or enter into a replacement Contract as contemplated by the next sentence of this Section 3.2, in either case, solely to the extent of obligations related to the Stations covered thereby (KTCY-FM and KZMP-FM) or terminate its obligations thereunder and pay the "Buyout Amount" as defined in and calculated under Section 5 of the LER Agreement with respect to KTCY-FM and KZMP-FM (in which event Seller shall cause LER to provide Buyer with an acknowledgment that the LER Agreement has, effective upon receipt of the Buyout Amount, been terminated with respect to such Stations) and, upon payment of the Buyout Amount, the Assumed Liabilities shall not include any obligation under the LER Agreement. Buyer may assume the Assumed Liabilities under an Assumed Contract by executing a new Contract with the counterparty thereto (if acceptable to the counterparty thereto) instead of assuming the existing Assumed Contract.
- **3.3 Escrow Deposit.** Within two business days of the Execution Date, LBI will deposit Four Million Seven Hundred Fifty Thousand Dollars (\$4,750,000) under the Escrow

Agreement (together with any interest accrued on such amount, the "Escrow Deposit"). The Escrow Deposit will be held, maintained, administered and disbursed by the Escrow Agent in accordance with the terms and provisions hereof and of the Escrow Agreement. The Escrow Deposit will be disbursed as follows:

**3.3.1 Delivery to Seller.** If (A) Buyer fails to consummate the purchase and sale contemplated by this Agreement under circumstances that would constitute a material breach by Buyer of this Agreement and if Seller is not then in material default or material breach of this Agreement or (B) this Agreement is terminated by Seller pursuant to Section 7.4.2, then the Escrow Deposit will be delivered to Seller, it being understood and agreed that payment to Seller of the full amount of the Escrow Deposit will constitute full payment for any and all damages suffered by Seller by reason of Buyer's failure to consummate the purchases and sales contemplated by this Agreement.

THE PARTIES ACKNOWLEDGE AND AGREE IN ADVANCE BY INITIALING THIS AGREEMENT IN THE SPACES PROVIDED [BUYER'S INITIALS \_\_/s/LL \_ AND \_\_/s/LL \_, AND SELLER'S INITIALS \_\_/s/WFU \_, \_/s/WFU \_ AND \_\_/s/WFU \_] THAT THE ACTUAL DAMAGES SELLER WOULD SUFFER AS A RESULT OF BUYER'S FAILURE TO CONSUMMATE THE PURCHASE AND SALE OF THE PURCHASED ASSETS WOULD BE EXTREMELY DIFFICULT OR IMPOSSIBLE TO CALCULATE; THAT THE FULL AMOUNT OF THE ESCROW DEPOSIT IS A FAIR AND EQUITABLE AMOUNT TO REIMBURSE SELLER FOR ANY DAMAGES WHICH THE PARTIES ESTIMATE MAY BE SUSTAINED BY SELLER DUE TO BUYER'S FAILURE TO CONSUMMATE THE PURCHASE AND SALE OF THE PURCHASED ASSETS UNDER THE CIRCUMSTANCES STATED IN THIS SECTION 3.3.1; AND THAT THIS SECTION 3.3.1 SHALL CONSTITUTE A LIQUIDATED-DAMAGES PROVISION, WHICH DAMAGES WILL BE SELLER'S SOLE REMEDY HEREUNDER IN THE EVENT OF BUYER'S FAILURE TO CONSUMMATE THE PURCHASE AND SALE OF THE PURCHASED ASSETS UNDER THE CIRCUMSTANCES STATED IN THIS SECTION 3.3.1.

**3.3.2 Delivery to LBI.** The Escrow Deposit shall be delivered to LBI if this Agreement is terminated other than pursuant to Section 7.4.2 and Seller is not entitled to receive the Escrow Deposit in accordance with Section 3.3.1.

#### 3.4 Remedies.

**3.4.1** Seller acknowledges that the Stations and the Purchased Assets are of a special, unique, and extraordinary character, and that any breach of this Agreement by Seller may not be fully compensated for by monetary damages. Accordingly, if Seller shall breach its obligations under this Agreement, and Buyer is not then in material breach of this Agreement (or cures or is curing any material breach in a manner that would preclude Seller from exercising its rights

pursuant to Section 7.4.2), Buyer shall be entitled to exercise any remedies that it may have at law or in equity resulting from any breach of the Transaction Documents by Seller, including that Buyer shall be entitled to enforcement of this Agreement (subject to obtaining any required approval of the FCC) by decree of specific performance or injunctive relief requiring Seller to fulfill its obligations under this Agreement. In any action to equitably enforce the provisions of this Agreement, Seller shall waive the defense that there is an adequate remedy at law or equity and agree that Buyer shall have the right to obtain specific performance of the terms of this Agreement without being required to prove actual damages, post bond or furnish other security.

- **3.4.2** Without limiting the generality of Section 3.4.1, if Buyer terminates this Agreement pursuant to Section 7.3.5, Buyer shall be entitled to any remedies that it may have at law on account of any breach of the Transaction Documents by Seller.
- **3.5 Allocation.** At least five business days prior to the Closing Date, Buyer shall allocate the Purchase Price pursuant to Section 1060 of the Internal Revenue Code of 1986, as amended, subject to Seller's consent, which consent shall not be unreasonably withheld.

#### 3.6 Post-Closing Prorations and Adjustments.

**3.6.1** (x) The operation of the Stations, (y) all Taxes and (z) all income, expenses and liabilities, in the case of each of clause (x), (y) and (z), attributable to the operation of the Stations through 12:01 a.m., PST, on the Closing Date will be for the account of Seller and, in each case, shall thereafter be for the account of LBI; and all income and expenses, including such items as power and utilities charges, rents, and other deferred items will be prorated between Seller and LBI in accordance with GAAP consistently applied, the proration to be made and paid pursuant to a final settlement to occur after the Closing Date in accordance with the procedures set forth in Section 3.6.2 and subject to the matters set forth in this Section 3.6.1, provided that, with respect to real property Taxes, the final settlement shall occur within thirty (30) days after receipt of the tax statement for the year in which the Closing Date occurs (which tax statements are typically delivered in November of the year in question) and provided that (x) income Taxes shall not be taken into account in connection with the prorations and adjustments pursuant to this Section 3.6 (with income Taxes to be resolved in accordance with Article X of this Agreement) and (y) transfer Taxes shall be allocated in accordance with Section 7.7.1. The proration of FCC regulatory fees for the government fiscal year during which the Closing Date occurs, shall be based upon an amount equal to the fees due in September 2006 with respect to the Stations regardless of whether the Closing Date occurs after the end of such period. For the avoidance of doubt, Seller is responsible for all FCC regulatory fees for government fiscal years prior to the government fiscal year which includes the Closing Date. Additionally, assuming that the Closing Date occurs on or after October 1, 2006, the proration with respect to the FCC regulatory fees will be calculated based upon the portion of the twelve-month period starting

October 1, 2006 and ending September 30, 2007 that has elapsed prior to the Closing Date, or, if the Closing Date occurs on or before October 1, 2006, the proration with respect to the FCC regulatory fees will be calculated based upon the portion of the twelve-month period starting October 1, 2005 and ending September 30, 2006 that has elapsed prior to the Closing Date. The amount held as of the Closing Date as security deposits under the KZMP (FM) Tower Lease, the Primary Studio Lease (if any) and the Auxiliary Studio Lease shall be included in the Prepaid Amounts and credited to Seller as part of the adjustment hereunder so long as the lessors under such leases have acknowledged that such amounts will thereafter constitute security deposits made by LBI under the applicable lease. Further, Buyer shall receive credits as part of the adjustments hereunder (x) in an amount equal to the prepaid amounts or security or other deposits held by Seller under (A) the LBI Lease and (B) the KZMP Agreement (if any) and (y) in an amount equal to the advance payments by advertisers received by Seller (whether prior to or after the Closing Date) for advertising scheduled to run after the Closing Date and other advance payments by third parties received by Seller (whether prior to or after the Closing Date) for services to be provided by or for any Station after the Closing Date; provided, however, that Buyer shall only receive a credit for advance payments by advertisers or by parties to whom services are to be provided by or for any Station, in each case, to the extent that Buyer has, or has agreed to, run such advertisements or provide such services. For the avoidance of doubt, Seller shall not receive a credit for any amounts prepaid by Seller under Contracts other than Assumed Contracts.

3.6.2 At least five (5) business days prior to the Closing Date, Seller shall deliver to Buyer Seller's good faith estimate of the prorations and adjustments referenced in Section 3.6.1 which, upon delivery by Seller, shall be attached as Schedule VIII hereto. Within thirty (30) days following the Closing Date, Seller shall deliver to Buyer an updated statement of the prorations and adjustments referenced in Section 3.6.1 reflecting any changes to the pre-Closing estimate delivered pursuant to the preceding sentence based on actual amounts as of the Closing Date as determined in accordance with GAAP (the "Revised Proration and Adjustment Statement"). The Revised Proration and Adjustment Statement shall be conclusive and binding upon the Parties unless Buyer, within thirty (30) days after the receipt thereof, notifies Seller in writing that Buyer disputes any of the amounts set forth therein, specifying the nature of the dispute and the basis therefor. The Parties shall in good faith attempt to resolve all disputes related to the Revised Proration and Adjustment Statement and, upon such resolution, the Revised Proration and Adjustment Statement shall be amended to the extent necessary to reflect such resolution, and shall thereafter be conclusive and binding on the Parties. To the extent that the Parties do not reach agreement resolving the disputed items within thirty (30) days after notice is given by Buyer to Seller as described above, the amounts not then in dispute shall be paid at the time provided herein to the Party to whom the positive net amount of such amounts not in dispute is owed and the outcome of the remaining disputed items shall be resolved by a nationally recognized independent certified public accountant mutually acceptable to the Parties (the "Independent Accountant") and whose

determination shall be binding upon the Parties, with the fees and expenses of such Independent Accountant paid one-half by Seller and one-half by Buyer. Any payment due under this Section 3.6 shall be made (x) within five (5) business days after the prorations and adjustments are resolved by acceptance by Buyer of the Revised Proration and Adjustment Statement or by the resolution by the Parties hereunder of all objections raised by Buyer thereto or (y) if disputed amounts are submitted for resolution by the Independent Accountant, (A) with respect to amounts not in dispute, within five (5) business days after the submission of disputed items to the Independent Accountant and (B) with respect to items submitted to the Independent Accountant, within five (5) business days after resolution by the Independent Accountant.

# ARTICLE IV REPRESENTATIONS AND WARRANTIES BY SELLER

Seller hereby represents and warrants to Buyer as follows:

- **4.1 Organization and Standing.** ECC is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware. Holdings is a limited liability company duly organized, validly existing and in good standing under the laws of the State of California. ECC LP is a limited partnership duly organized, validly existing and in good standing under the laws of the State of Texas. Each of ECC, Holdings and ECC LP has the requisite power and authority to enter into and complete the transactions contemplated by this Agreement.
- **4.2 Authorization.** All necessary corporate, limited liability or limited partnership actions and proceedings, as applicable, to duly approve the execution, delivery and performance of this Agreement; the Escrow Agreement; the Side Letter; and other agreements, documents and instruments being executed by ECC, ECC LP and Holdings in connection herewith (or to be executed by ECC, ECC LP and Holdings in connection herewith and therewith) (collectively, the "**Transaction Documents**") and to approve the consummation of the transaction contemplated hereby or thereby have been duly and validly taken by each of ECC, ECC LP and Holdings. Each of the Transaction Documents have been (or when executed will be) duly and validly authorized, executed and delivered by ECC, ECC LP or Holdings, as applicable, and constitute (or when executed will constitute) the legal, valid and binding obligation of ECC, ECC LP or Holdings, as applicable, enforceable against ECC, ECC LP and Holdings, as applicable, in accordance with and subject to their respective terms, except as enforcement may be limited by bankruptcy, insolvency, reorganization, moratorium or similar laws affecting creditors' rights generally and by general principles of equity (regardless of whether considered in a proceeding in equity or at law).

### 4.3 FCC Licenses.

**4.3.1** The FCC Licenses (all of which are listed on **Schedule III**) constitute all the licenses, permits (including construction permits) and authorizations (or applications therefor) required under the Communications Act and held for use in connection with the Purchased Assets and the operation of the Stations as

conducted on the Execution Date and on the Closing Date. Except as provided in **Schedule III**, no waivers of the Communications Act are necessary in order to permit Seller's ownership and operation of the Purchased Assets or the Stations. Holdings is the holder of all the FCC Licenses. The Station KBOC facilities provided for in the Station KBOC Construction Permit have been constructed in full conformance with the KBOC Construction Permit. Seller has consummated the acquisition of Station KBOC pursuant to the KBOC Purchase Agreement and all Licenses (as defined in the KBOC Purchase Agreement) were assigned to Holdings. An application (the "**License Application**") for a license (the "**KBOC Upgrade License**") to cover the Station KBOC Construction Permit has been filed with the FCC.

- **4.3.2** Other than the Initial Grant of the Assignment Application, no additional order or grant is required from the FCC to consummate the assignment of the FCC Licenses to LBI Sub. **Schedule III** correctly sets forth the expiration date of each FCC License. Except as set forth on **Schedule III**, each FCC License is validly issued and in full force and effect. Seller has taken all actions and performed all of its respective obligations that are necessary to maintain the FCC Licenses without adverse modification or impairment, and complete and correct copies of the FCC Licenses have been delivered to Buyer. No event has occurred which (i) has resulted in, or after notice or lapse of time or both would result in, revocation, suspension, adverse modification, non-renewal or termination of, or any order of forfeiture with respect to, any FCC License or (ii) materially and adversely affects or, to the Seller's knowledge, in the future may materially and adversely affect any rights of Seller or any of its assignees or transferees thereunder. None of the FCC Licenses requires that any assignment thereof must be approved by any public or other Governmental Authority other than the FCC.
- **4.3.3** Seller is not a party to, and there are no notices of apparent liability, violations, forfeitures, notices of violation, orders to show cause or other orders or, to Seller's knowledge, any investigations or complaints, issued by or pending before any court or regulatory body, including the FCC, or of any other proceedings (other than proceedings relating to the radio industry generally) that could in any manner adversely affect the validity or continued effectiveness of, or result in the adverse modification of, any of the FCC Licenses. In the event Seller learns of any such action or the filing or issuance of any such order, notice or complaint, Seller promptly will notify Buyer of the same in writing and will take all reasonable measures to contest in good faith or seek removal or rescission of such action, order, notice or complaint. Except for the matters which required Seller to file the modification of license applications referenced in **Schedule III**, the Stations are now operating at their respective licensed powers and antenna heights, in accordance with the FCC Licenses, and are in compliance with the rules and regulations of the FCC and the Communications Act in all material respects, including those rules governing the location of the Stations' respective main studios and rules governing the required contents of the Stations' respective public-inspection files. Seller has no reason to believe that the FCC Licenses (including the KBOC Upgrade License) will not be renewed in the ordinary course.

- 4.3.4 None of the Purchased Assets, including the facilities used in connection with the radio broadcasting operations of Seller relating to the Stations (including the Real Property, the Transmitter Buildings, the Transmitter Sites and the Towers), violate the provisions of any applicable building codes; fire regulations; building restrictions; or, except for the matters that required Seller to file the modification of license applications referenced in **Schedule III**, other governmental ordinances, orders or regulations (including any applicable regulation of the Federal Aviation Administration) in any material respect except where such violation would not reasonably be expected to materially impair, impede or affect the continued, uninterrupted operation of the Stations or to otherwise have an adverse effect on the owner or operator of such Purchased Assets or such facilities that would be material; provided, that such representations are only to Seller's knowledge with respect to the Tower on which the antenna for KZMP (FM) is located. Each such facility (including the Real Property) is zoned to permit the commercial uses intended by Seller as the owner or occupier thereof. Schedule III identifies any outstanding variances or special use permits materially affecting any of Seller's facilities or the uses thereof and Seller is in compliance therewith. Seller has received no notice of any complaint being made against any of the Stations or the Real Property relating to their respective Towers, Transmitter Sites, Transmitter Buildings or Seller's operation of the Stations (including any complaint relating to the signals broadcast or otherwise transmitted from any Tower, either by Seller or by any Person subleasing a portion of any Tower) except where such complaint would not materially impair, impede or affect the continued, uninterrupted operation of the Stations; provided, that such representations are only to Seller's knowledge with respect to the Tower on which the antenna for KZMP (FM) is located. Each Tower has been appropriately registered with the Commission and the Federal Aviation Administration, as described in **Schedule** III.
- **4.3.5** Seller is qualified to sell the Stations and to assign the FCC Licenses in accordance with the terms of this Agreement and in compliance with the Communications Act. Seller has no knowledge of any Person who has expressed any intention to oppose FCC approval of the assignment of the FCC Licenses to LBI Sub, nor does Seller have any knowledge of any reason why FCC consent to such assignment might be denied or delayed.
- **4.3.6** Each report or certification filed by or on behalf of Seller with the FCC, including Seller's payment of annual FCC regulatory fees, any filing pursuant to 47 C.F.R. § 73.3615 with respect to its ownership of the Stations and any other filing relating to the Stations in all cases with respect to the current renewal term, was timely filed, and was at the time of filing true, correct and complete in all respects. There have been no changes in the ownership of the Stations that implicate reporting requirements with the FCC since the filing of the most recent such ownership reports or certifications, and those ownership reports and certificates are true, correct and complete in all respects.

**4.3.7** The operation of the Stations by Seller does not cause or result in exposure of workers or the general public to levels of radio frequency radiation in excess of the applicable limits stated in 47 C.F.R. § 1.1310.

#### 4.4 Purchased Assets.

- **4.4.1** All material items of the Tangible Personal Property and equipment leased pursuant to Contracts, in each case, used principally or held for use principally in the operation of the Stations are listed and described in **Schedule V** to this Agreement (except for the Intellectual Property, which is the subject of the representations and warranties contained in Section 4.13) and such Schedule specifies whether such Purchased Assets or other equipment constitute Tangible Personal Property or equipment leased pursuant to Assumed Contracts and specifies the owner or lessee, as applicable, of such Purchased Assets. No other Affiliate of Seller (including without limitation direct or indirect subsidiaries of Seller) owns or has any rights, title or interest in any Purchased Assets or any other asset used or held for use principally in the operation of the Stations, including any assets that are in the nature of the Purchased Assets or any other assets that are in the nature of the assets described in Sections 2.1.1 through 2.1.8, in each case, that are used or held for use principally in the operation of the Stations or is in any way involved with the operation of the Stations. Except for the Intellectual Property which is the subject of the representations and warranties contained in Section 4.13, (i) on the Closing Date, Seller will have good and marketable title to the Purchased Assets, free and clear of all Encumbrances, other than Permitted Liens, and (ii) upon consummation of the transactions set forth in this Agreement, Buyer will have good and marketable title to such Purchased Assets, free and clear of all Encumbrances other than liens granted to Buyer's lenders and Permitted Liens (other than those that will be released on the Closing Date).
- **4.4.2 Schedule IV** sets forth each release and each of the UCC Termination Statements that are required in order to release on the Closing Date the Encumbrances that are referenced in clause (iii) of the definition of Permitted Liens. **Schedule IV** also sets forth all UCC Financing Statements and mortgages that have been filed against any Purchased Asset.
- **4.4.3** Seller has received no written notice of noncompliance with any Encumbrance encumbering the Real Property. Seller has maintained and has operated the Real Property, each Transmitter Site, each Transmitter Building, the Towers (other than the Tower on which the KZMP (FM) antenna is located) and the Stations under and in accordance with the terms of all applicable regulations. Seller has no knowledge of any complaints regarding the Real Property, Transmitter Sites, the Towers, the Transmitter Buildings, the antennas, the radio transmitters, the studio facilities or any other facilities included in the Purchased

Assets. To Seller's knowledge, the owner of the Tower on which the KZMP(FM) antenna is located has maintained and has operated the Tower under and in accordance with all applicable laws, rules and regulations.

- **4.4.4** There is no pending or, to the knowledge of Seller, threatened, action, event, transaction or proceeding that could interfere with the quiet enjoyment or operation of the Purchased Assets (including the Real Property) by Seller or, on and after the Closing Date, by Buyer. There are no other Persons which have any rights to use the Transmitter Sites or to occupy or use the Towers, Transmitter Buildings or the Real Property, whether by lease, sublease, easement, license or other instrument, other than (i) other lessees of the Tower located in Cooke County upon which Seller leases space pursuant to the KZMP (FM) Tower Lease, (ii) the tower lease between LBI and ECC (relating to a portion of the Transmitter Site for KZZA(FM)) and (iii) the ABC Tower Lease. As of the Closing Date, Buyer will have reasonable access to each of the Transmitter Sites and a means of ingress and egress thereto from public roads.
- **4.4.5** The items of Tangible Personal Property are, in all material respects, in good operating condition for equipment of their age and usage (ordinary wear and tear excepted). The technical equipment constituting a part of the Tangible Personal Property, has been maintained in accordance with commercially reasonable practices and is operating and complies in all material respects with all applicable rules and regulations of the FCC and the terms of the FCC Licenses and Permits. The Purchased Assets include all the Permits, personal property, real property and assets, including real-estate rights, necessary to conduct the operation of the Stations in the same manner as now conducted, excluding all corporate level services of the type currently provided to the Stations by Seller.
- **4.5 Insurance.** Seller now has in force insurance on the Purchased Assets as set forth in **Schedule VI**, and Seller will continue the present insurance at the present limits in full force and effect up to the Closing Date.
- **4.6 Litigation.** No litigation, action, suit, judgment, proceeding or, to the knowledge of Seller, investigation relating to the Stations or the Purchased Assets is pending or outstanding before any forum, court, or governmental body, department or agency of any kind to which Seller or the Stations is subject or is a party that (i) that would reasonably be expected to affect the Stations or the Purchased Assets in any material respect or (ii) that would affect the ability of Seller to carry out the transactions contemplated by this Agreement, and, to the knowledge of Seller, no such litigation, action, proceeding or investigation is, in each case, threatened.
- **4.7 Contracts.** Seller has delivered to Buyer true and complete copies of all Contracts, including the Assumed Contracts, including all amendments thereto. The Assumed Contracts will be enforceable by Buyer after the consummation of the transaction contemplated hereby in accordance with their respective terms, except to the extent that any consents set forth in **Schedule IV** are not obtained and except as enforcement may be limited by bankruptcy, insolvency, reorganization, moratorium or similar laws affecting creditors' rights generally and

by general principles of equity (regardless of whether considered in a proceeding in equity or at law). Seller has not taken any action that would impair the enforceability of the Assumed Contracts and has not omitted to take any action, the omission of which would have such effect. Except as set forth in Section B of Schedule I, Seller is not in default under any of the Assumed Contracts and, to the knowledge of Seller, no counterparty thereto is in default under any of the Assumed Contracts. The consummation of the transactions contemplated hereby will not cause any defaults under any of the Assumed Contracts. Schedule I sets forth all the relevant Assumed Contracts to which Seller is a party with respect to the Real Property, true and complete copies of which have been delivered to Buyer. The Primary Studio Lease provides for the lease term to expire on March 31, 2007 and such term has not been extended. The Auxiliary Studio Lease provides for a lease term to expire on December 1, 2007 and does not contain any unexercised extension options. The KZMP (FM) Tower Lease provides for a lease term to expire on April 22, 2008, and the remaining extension option has not been exercised. The ABC Tower Lease provides for a lease term to expire on November 5, 2058 (with no renewal options). Attached to Schedule I is an accurate calculation of the "Buyout Amount" payment that would be required by Buyer pursuant to Section 5 of the Lotus/Entravision Reps LLC Representative Agreement, dated as of August 10. 2001, by and between LER and ECC (the "LER Agreement") based upon a July 31, 2006 closing date for Buyer to terminate such agreement as relates to the Stations (it being understood that such calculation does not accurately reflect the actual termination amount at Closing with respect to the Stations to the extent that differences result from the calculation of such amount as of the Closing Date rather than as of July 31, 2006). Assuming that Buyer does not terminate the LER Agreement, the LER Agreement will not be binding upon any station owned by Buver or its Affiliates other than KTCY-FM and KZMP-FM.

- **4.8 Insolvency.** No insolvency proceedings of any character including bankruptcy, receivership, reorganization, composition or arrangement with creditors, voluntary or involuntary, affecting Seller or any of its assets or properties, including the Purchased Assets, are pending or, to the knowledge of Seller, threatened.
- **4.9 Reports.** All material returns, reports and statements currently required to be filed by Seller with the Commission or with any other governmental agency have been filed, and each such return, report and statement is true and complete in all material respects. Seller has complied in all material respects with the reporting requirements of the Commission and other governmental authorities having jurisdiction over the Stations and their respective operations.
- **4.10 No Defaults.** Neither the execution, delivery and performance by Seller of the Transaction Documents nor the consummation by Seller of the transaction contemplated thereby is an event that, of itself or with the giving of notice or the passage of time or both, will (i) conflict with the provisions of Seller's Governing Documents, (ii) constitute a violation of, conflict with or result in any breach of or any default under, result in any termination or modification of, or cause any acceleration of any obligation under, any contract, mortgage, indenture, agreement, lease, license or other instrument to which Seller is a party or by which it is bound, or by which it may be affected, or result in the creation of any Encumbrance on any of the Purchased Assets, (iii) violate any judgment, decree, order, statute, rule or regulation applicable to Seller or (iv) violate or constitute a breach of any Assumed Contract. The

execution, delivery and performance by Seller of the Transaction Documents do not require any filing with or the consent of any third party (including Governmental Authorities), including with respect to the assignment of the Assumed Contracts, other than as listed on **Schedule IV** (which schedule shall set forth the document under which the consent is required), except where failure to obtain such consent or to make such filing (other than any failure to obtain such consent or make such filing with respect to the Assumed Contracts other than those Assumed Contracts identified as items 11, 12 and 13 on **Schedule I**) would not, individually or in the aggregate, reasonably be expected to have a Material Adverse Effect.

#### 4.11 Reserved.

**4.12 Environmental Compliance.** Except as set forth on **Schedule VII** (i) Seller has not, in connection with its business or assets, including the Purchased Assets, generated, used, transported, treated, stored, released or disposed of, or suffered or permitted anyone else to generate, use, transport, treat, store, release or dispose of any Hazardous Substance (as defined below) in violation of any applicable environmental law; (ii) Seller has not previously, in connection with the Purchased Assets, generated, used, transported, treated, stored, released or disposed of, nor knowingly permitted or suffered anyone else to generate, use, transport, treat, store, release or dispose of any Hazardous Substance, (iii) to the knowledge of Seller, there has not been any generation, use, transportation, treatment, storage, release or disposal of any Hazardous Substance in connection with the Purchased Assets, the Real Property or the operation of the Stations or, to the knowledge of Seller, in any properties within 100 yards of its business which has created or might reasonably be expected to create any material liability under any applicable environmental law or which would require reporting to or notification of any governmental entity; (iv) to the knowledge of Seller, no asbestos or polychlorinated biphenyl or underground storage tank is contained in or located at any facility used in connection with the operation of the Stations or any facility included in the Purchased Assets or the Real Property; (v) any Hazardous Substance handled or dealt with in any way in connection with the operation of the Stations or the Real Property has been and is being handled or dealt with in all material respects in compliance with all applicable environmental laws and (vi) to the knowledge of Seller, there exists at the Real Property no violation of any laws, rules or regulations governing Hazardous Substances. As used herein, "Hazardous Substance" means any of the substances that are defined or listed in, or otherwise classified pursuant to, any applicable laws as "hazardous substances," "hazardous materials," "hazardous wastes" or "toxic substances," or any other formulation of any applicable environmental law intended to define, list or classify substances by reason of deleterious properties such as ignitibility, corrosivity, reactivity, radioactivity, carcinogenicity, reproductive toxicity or "EP toxicity," and petroleum and drilling fluids, produced waters and other wastes associated with the exploration, development or production of crude oil, natural gas or geothermal energy.

#### 4.13 Intellectual Property.

**4.13.1 Schedule IX** contains a true and complete list of all patents, trademarks, service marks, station names, alternative station names, slogans, trade names, domain names, logos, jingles, assumed names, fictional business names, copyrights, licenses, permits, authorizations and other similar intellectual property rights and interests applied for, issued to or presently owned or used by Seller

(other than the programming and its contents used but not owned by Seller) principally in connection with the operation of any Station, including the Stations' call letters (together with the goodwill associated therewith, the "Intellectual Property"). Except as set forth on Schedule IX, Seller has good and marketable title to all of the Intellectual Property, free and clear of all Encumbrances other than Permitted Liens. To the extent indicated on Schedule IX, such Intellectual Property has been duly registered in, filed in or issued by the United States Copyright Office or the United States Patent and Trademark Office, as appropriate, the appropriate offices in the various states of the United States and the appropriate offices of such other jurisdictions where such registration, filing or issuance is necessary to protect such Intellectual Property from infringement and for the operation of the Stations. Except as set forth on Schedule IX, all requisite renewals and affidavits of use have been filed with respect to each of the registrations set forth in Schedule IX, and each is presently in full force and effect, and each of the trade names and trademarks is valid, and is in good standing and active use and none has been abandoned.

- **4.13.2** Except as set forth on **Schedule IX**, Seller is the sole and exclusive owner of the Intellectual Property, has the sole and exclusive right to use the trade names and trademarks included in the Intellectual Property and has received no notice from any other Person or entity pertaining to or challenging the right of Seller to use any of the Intellectual Property or any rights thereunder.
- **4.13.3** Except as set forth on **Schedule IX**, to the knowledge of Seller, Seller has not violated or infringed any patent, trademark, trade name, jingle, assumed name, fictional business name, copyright, license, permit or other similar intangible property right or interest held by others or any license or permit held by Seller.
- **4.13.4** Except as set forth on **Schedule IX**, (i) Seller has not granted any license or other rights and has no obligations to grant licenses or other rights to any of the Intellectual Property; and (ii) Seller has not made any claim of any violation or infringement by others of its rights to or in connection with any of the Intellectual Property, and, to Seller's knowledge, there is no basis for the making of any such claim.
- **4.13.5** Except as set forth on Schedule IX, there are no proceedings, either pending or, to the knowledge of Seller, threatened, in the United States Copyright Office, the United States Patent and Trademark Office or any Federal, state or local court or before any other governmental agency or tribunal, relating to any pending application with respect to any Intellectual Property.
- **4.14 Brokers.** No agent, broker, investment or commercial banker, Person, or firm acting on behalf of Seller or any of its Affiliates or under the authority of Seller or any of its Affiliates is or will be entitled to any broker, finder or financial-advisor fee or any other commission or similar fee directly or indirectly in connection with the transactions contemplated by this Agreement, other than Media Venture Partners, LLC, whose fee shall be paid by Seller.

#### 4.15 Reserved.

#### 4.16 Employees and Employee Benefits.

- **4.16.1** The Seller Benefit Plans are each maintained, sponsored, contributed to, or required to be contributed to, by Seller or by any entity or trade or business, whether or not incorporated, which, with Seller, constitutes a group described in Sections 414(b), (c), (m) or (o) of the Code (an "**ERISA Affiliate**"). No Seller Benefit Plan is subject to Title IV of ERISA. No Seller Benefit Plan is a multiemployer plan.
- **4.16.2** Neither Seller nor any of its ERISA Affiliates has failed to make any contribution or payment to any Seller Benefit Plan that has resulted in the imposition of a lien or the posting of a bond or other security under ERISA or the Code.
- **4.16.3** No collective bargaining agreement applies with respect to any employee of Seller or any ERISA Affiliate whose duties are performed in connection with the Stations.
- **4.16.4** Seller has complied with all FCC requirements with respect to employees.
- 4.17 Taxes. (a) all Tax reports and other Returns required to be filed by Seller or relating to the Purchased Assets have been filed with the appropriate Governmental Authority, and there have been paid all Taxes, penalties, interest, deficiencies, assessments or other charges due with respect to such Returns, as reflected on the filed Returns or claimed to be due by such federal, state or local taxing authorities (other than Taxes, deficiencies, assessments or claims which are being contested in good faith and which in the aggregate are not material); (b) Seller has not received any written notice of any examinations or audits pending or any unresolved examinations or audit issues with respect to Seller's federal, state or local Tax Returns; and (c) all additional Taxes, if any, assessed as a result of such examinations or audits have been paid, and to Seller's knowledge, there are no pending claims or proceedings relating to, or asserted for, Taxes, penalties, interest, deficiencies or assessments against the Purchased Assets.
- **4.18 No Interference with Signal.** To the knowledge of Seller, there currently exists no objectionable interference to the Stations' signals from other broadcast or non-broadcast stations or spectrum users beyond that permitted by the FCC's rules and, to Seller's knowledge, there are no applications pending at the FCC, the grant of which could reasonably be expected to cause objectionable interference. No construction, buildings, or other structures adjacent to any Transmitter Site or otherwise that results or could reasonably be expected to result in degradation, interference to, or impaired reception of the Stations' signal to any extent currently exists, or, to Seller's knowledge, is proposed.
- **4.19 Financial Statements.** Seller has delivered to Buyer prior to the Execution Date, true and complete copies of the unaudited consolidated and consolidating balance sheets and related statements of operations (including statements of income and cash flow) of the Stations (i) for fiscal years 2003, 2004 and 2005 and (ii) for the portion of fiscal year 2006 ending June 30, 2006 (collectively, the "**Financial Statements**"). The Financial

Statements have been prepared in conformity with GAAP, consistently applied, except as disclosed therein or in the footnotes thereto. The Financial Statements present fairly, in all material respects and in accordance with GAAP, the financial condition, results of operations and cash flows of the Stations as at the respective dates thereof and for the respective periods covered therein, except as otherwise noted therein and subject to normal and recurring year-end adjustments and the absence of notes.

- **4.20 Affiliate Transactions.** No Affiliate of Seller has any right, title or interest in any of the Purchased Assets or any other asset used or held for use principally in the operation of the Stations, including any assets that are in the nature of the Purchased Assets or any other assets that are in the nature of the assets described in Sections 2.1.1 through 2.1.8, in each case, that are used or held for use principally in the operation of the Stations. Seller is not indebted or otherwise obligated to any such Person, and no such Person is indebted or otherwise obligated to Seller, in each case, for any debt or obligation that would become an asset or liability of Buyer as a result of the transactions contemplated hereby. Other than the LER Agreement, there are no Contracts between Seller, on the one hand, and any Affiliate of Seller, on the other hand, related to the Stations. Other than the LER Agreement, there are no Contracts related to, or otherwise used in, the operation of the Stations to which an Affiliate of Seller rather than Seller is a party.
- **4.21 Principal Advertisers. Schedule X** constitutes a list of the names of the twenty largest advertisers of each Station (measured in terms of aggregate revenues received by the applicable Station) as well as the aggregate revenues attributable to each during the twelve-month period ending December 31, 2005 and during the year-to-date period beginning January 1, 2006 and ending June 30, 2006. Prior to the date hereof, no such advertiser has given written notice to Seller that it intends to reduce the amount of advertisements (measured in terms of aggregate annual revenues) purchased on the Stations nor, to the knowledge of Seller, does any such advertiser intend to reduce the amount of advertisements purchased on the Stations (as so measured).

# ARTICLE V REPRESENTATIONS AND WARRANTIES BY BUYER

Buyer represents and warrants to Seller as follows:

- **5.1 Organization and Standing.** Each of LBI and LBI Sub is a California corporation (or, after any conversion to a limited liability company, a limited liability company), duly organized, validly existing and in good standing under the laws of the State of California. LBI and LBI Sub each have the requisite power to enter into and complete the transactions contemplated by this Agreement.
- **5.2 No Defaults.** Other than the consents set forth on **Schedule IV** with respect to Buyer, neither the execution, delivery and performance by LBI or LBI Sub of the Buyer Transaction Documents nor the consummation by Buyer of the transaction contemplated thereby is an event that, of itself or with the giving of notice or the passage of time or both, will (i) conflict with the provisions of LBI's or LBI Sub's respective Governing Documents, (ii) constitute a violation of, conflict with or result in any breach of or any default under, result in

any termination or modification of, or cause any acceleration of any obligation under, any material contract, mortgage, indenture, agreement, lease or other instrument to which either LBI or LBI Sub is a party or by which it is bound, or by which it may be affected, or result in the creation of any Encumbrance on any of its assets, except for agreements, indentures and instruments related to the financing of the transactions contemplated by this Agreement, (iii) violate any judgment, decree, order, statute, rule or regulation applicable to LBI or LBI Sub, or (iv) result in the creation or imposition of any Encumbrance on the Stations or the Purchased Assets, except for liens, charges or encumbrances relating to the financing of the transactions contemplated by this Agreement.

- **5.3 Authorization.** All necessary actions and proceedings to duly approve the execution, delivery and performance of this Agreement, the Escrow Agreement, the Side Letter, and other agreements, documents and instruments being executed by LBI or LBI Sub in connection herewith or therewith (or to be executed by LBI or LBI Sub in connection herewith or therewith) (the "**Buyer Transaction Documents**") and to approve the consummation of the transaction contemplated hereby or thereby have been duly and validly taken by each of LBI or LBI Sub. Each of the Buyer Transaction Documents has been (or when executed will be) duly and validly authorized, executed and delivered by LBI or LBI Sub, as applicable, and constitute (or when executed will constitute) the legal, valid and binding obligation of LBI or LBI Sub, as applicable, enforceable against LBI or LBI Sub, as applicable, in accordance with and subject to their respective terms.
- **5.4 Brokers.** No agent, broker, investment or commercial banker, Person, or firm acting on behalf of Buyer or any of its Affiliates or under the authority of Buyer or any of its Affiliates is or will be entitled to any broker, finder or financial-advisor fee or any other commission or similar fee directly or indirectly in connection with the transactions contemplated by this Agreement.

### 5.5 Qualification as a Broadcast Licensee.

- **5.5.1** Buyer knows of no fact that would, as of the date hereof, under the Communications Act, disqualify Buyer as owner, operator and licensee of the Stations.
- **5.5.2** Buyer is legally, financially and otherwise qualified within the meaning of the Communications Act to be the assignee of the FCC Licenses, and no waivers of the FCC's multiple ownership or foreign ownership rules shall be required for the consummation of the transactions contemplated hereby or the grant of the Assignment Application. To Buyer's knowledge, there are no facts or proceedings which would reasonably be expected to (a) disqualify Buyer under the Communications Act from holding the FCC Licenses, (b) cause the FCC to flag the Assignment Application and/or initiate a review of the potential effects on competition of the transaction, or (c) cause the FCC not to consent to the assignment of the FCC Licenses to Buyer.
- **5.6 Litigation.** No litigation, action, suit, judgment, proceeding or, to the knowledge of Buyer, investigation is pending or outstanding before any forum, court, or

governmental body, department or agency of any kind to which Buyer is subject or is a party that would affect the ability of Buyer to carry out the transactions contemplated by this Agreement and, to the knowledge of Buyer, no such litigation, action, proceeding or investigation is threatened.

- **5.7 Approvals and Consents.** To knowledge of Buyer, the only filings with, and approvals or consents of, Persons not a party to this Agreement that are legally or contractually required to be obtained by Buyer in connection with the consummation of the transactions contemplated by this Agreement are identified on **Schedule IV**.
- **5.8 Financing.** Buyer and its Affiliates have sufficient funds to permit Buyer to consummate the transactions contemplated by this Agreement. The Buyer has provided the Seller with accurate and complete copies of the credit agreements evidencing Buyer's and its Affiliates' access to sufficient funds for the transactions contemplated by this Agreement. Notwithstanding anything to the contrary contained herein, the Parties acknowledge and agree that it shall not be a condition to the obligations of the Buyer to consummate the transactions contemplated hereby that the Buyer have sufficient funds for payment of the Purchase Price.

## ARTICLE VI COVENANTS

- **6.1 Affirmative Covenants of Seller.** Between the Execution Date and the Closing Date, except as otherwise expressly permitted by this Agreement:
  - **6.1.1 Maintenance.** Seller will continue to operate the Stations and the Purchased Assets in the ordinary course of business. Seller will use its commercially reasonable efforts to (i) operate the Stations in all material respects in conformance with the FCC Licenses and the Communications Act, as applicable, (ii) maintain the Towers in good and working order and condition in substantial conformity with past practices and in compliance in all material respects with all laws applicable to such Towers, (iii) maintain the Owned Real Property in substantial conformity with past practices and in compliance with all laws applicable to such real property; and (iv) perform its obligations under the Assumed Contracts (except for any non-performance that is immediately and fully remedied without the counterparty thereto having any remaining right to assert a claim for breach or to terminate the applicable Assumed Contract as a result thereof). Seller shall not take any action, aside from scheduled, ordinary-course maintenance performed in a commercially reasonable and diligent manner, which results in any disruption in the continuous broadcasting on any Station.
  - **6.1.2 Preserve Relations.** Seller will use its commercially reasonable efforts to preserve the material business relationships with employees of the Stations, the counterparty under any Assumed Contract, owners of property adjacent to or in the area of the Real Property, the Transmitter Sites, the Transmitter Buildings, the Towers and others having business relations with Seller in connection with the Stations or the Purchased Assets (including lessors, lessees, advertisers, clients, service providers and municipalities); provided, however, that nothing contained

in this Agreement shall require Seller to expend money in fulfillment of Seller's obligations set forth in this Section 6.1.2 other than expenditures that Seller would have made in the ordinary course of business of the Stations consistent with past practices.

- **6.1.3 Reasonable Access.** Following reasonable advance written notification, Seller will provide Buyer and representatives of Buyer with reasonable access to the employees and the properties, contracts, books, files, logs and records related principally to the Stations and the Purchased Assets, and Seller will furnish or will cause to be furnished such additional information concerning the Stations and the Purchased Assets as Buyer may from time to time reasonably request, including financial information of the Stations available to Seller; provided, however, that any such access or furnishing of information shall be conducted during normal business hours and in such a manner as to not unreasonably interfere with the normal operations of the Seller and the Stations. Without limiting the generality of the foregoing, Seller shall provide the information described in **Schedule XI** annexed hereto promptly following the availability of such information and in no event later than the fourth business day after such information becomes available to Seller. Seller shall continue to prepare the reports described in **Schedule XI** on a timely basis in accordance with its past practices. Seller agrees that a written request by Buyer at least three business days prior to a visit by personnel of Buyer to the Stations during normal business hours shall constitute reasonable advance written notification, and Seller shall use its commercially reasonable efforts to make available the documents and the personnel Buyer indicates that its personnel would like to see during such visit.
- **6.1.4 Access to Employees.** Although Buyer shall have no obligation to hire any employee of the Stations, Buyer shall be provided with the opportunity to interview or otherwise meet with each such employee in order to determine if Buyer wishes to offer employment to any such employee. Buyer shall have the right to make offers of employment beginning as of the Execution Date to such employees of Seller working at any of the Stations as Buyer may identify in its sole and absolute discretion without liability to Seller or any of its Affiliates. If Buyer elects to offer employment to any such employee, Seller shall terminate such employee effective immediately prior to the Closing and shall release each such employee from all non-compete restrictions, non-solicitation restrictions, as relates to solicitation of employees of Seller working at any of the Stations, or similar obligations, in each case, as are binding upon such employee and in a manner that permits such employee to accept Buyer's offer of employment and to solicit other employees of Seller working at any of the Stations to accept offers of employment received from Buyer, if any.
- **6.1.5 Books and Records.** Seller will maintain the books and records of the Stations in the ordinary course of business consistent with past practices.
- **6.1.6 Insurance.** Seller will maintain in force the existing insurance policies identified on **Schedule VI** or reasonably equivalent policies. Seller will use the

proceeds of any claims for loss payable under such insurance policies to repair, replace, or restore any of the Purchased Assets destroyed prior to the Closing Date by fire and other casualties to their former condition as soon as possible after the loss.

- **6.1.7 Notification.** Seller will promptly, upon obtaining knowledge of the same, notify Buyer of any order to show cause, notice of violation, notice of apparent liability or of forfeiture, or the filing or threat of filing of any complaint against any Station, the Real Property, or any of the Purchased Assets or against Seller in connection with any Station, the Real Property, or any of the Purchased Assets, occurring between the Execution Date and the Closing Date, and Seller will respond to any action, order, notice or complaints, and implement procedures to ensure that the complaints or violations will not recur. Without limiting the generality of the foregoing, Seller will also, promptly upon obtaining knowledge of the same (and, in any event, within three business days), notify Buyer of (i) any complaint being made against any Station, the Real Property, or any of the Purchased Assets relating to its Tower, Transmitter Site, Transmitter Building or Seller's ownership or operation of any Station, the Real Property or any of the Purchased Assets (including any complaint related to the signals broadcast or otherwise transmitted from such Tower, either by Seller or by any Person subleasing a portion of such Tower), (ii) any invoice unpaid by any Station or by Seller in connection with any Station that remains unpaid 60 days after the applicable due date of such invoice, (iii) any termination of sales orders or notices or threats of termination in either case by any advertiser whose orders total more than \$1,000 per month or by Seller, or (iv) the ceasing of employment (or receipt by Seller's human resources department or giving by Seller of notice of termination of employment) of any employee of a Station.
- **6.1.8** Contracts. Seller will not enter into any Contract relating to the Stations the term of which extends beyond the Closing Date, including any trade or barter agreements, programming agreements, advertising agreements or service agreements, in each case, without the prior written consent of Buyer, which consent shall not be unreasonably withheld.
- **6.1.9 Transition Assistance.** Seller will use its commercially reasonable efforts to assist Buyer in transitioning the ownership of the Stations to Buyer so that Buyer will be in position to operate the Stations from and after the Closing Date, including transitioning to Buyer third party provided services such as utilities, phone service, etc. and in transitioning advertisers and in transitioning any employees of Seller hired by Buyer from benefit plans maintained by Seller or its Affiliates to benefit plans maintained by Buyer or its Affiliates. Additionally, other than with respect to KZMP(AM), Seller will use its commercially reasonable efforts to assist Buyer's making of arrangements to transition the Stations' formats from current network or local programming to programming determined by Buyer effective as of the Closing.

- **6.1.10 Assistance in Transfer of Records and Data.** Seller will fully cooperate with Buyer and shall deliver, the data and records required to be delivered under Section 2.1.7 to Buyer (including the transfer of data from Seller's computer systems to Buyer's computer systems) on the Closing Date. In preparation for such delivery, Seller and Buyer shall in good faith cooperate to determine an appropriate arrangement pursuant to which (i) such data is prepared for delivery to Buyer not less than five (5) business days prior to the Closing Date (other than any such data prepared between such date and the Closing Date which shall nonetheless be delivered on the Closing Date) and (ii) Buyer has access to such data during such five (5) business day period, in each case, with the goal of assisting Buyer's ability to receive and utilize such data immediately upon the Closing.
- **6.1.11 Tax Appeals.** Seller will timely appeal any increases or proposed increases in state and local Taxes applicable to the Owned Real Property and any increases or proposed increases in the assessed value of the Owned Real Property.
- **6.2 Negative Covenants of Seller.** From the Execution Date through consummation of the transaction contemplated hereby on the Closing Date, except as contemplated by this Agreement, Seller will not, without the prior written consent of Buyer:
  - **6.2.1 Encumbrances.** Create or assume any Encumbrance (other than Permitted Liens) on any of the Purchased Assets, whether now owned or hereafter acquired, unless discharged or terminated and fully released prior to the Closing Date;
  - **6.2.2 Transfers.** Sell, assign, lease or otherwise transfer or dispose of any of the Purchased Assets, whether now owned or hereafter acquired, except for sales, assignments, leases, transfers or dispositions of obsolete equipment in the ordinary course of business consistent with past practices;
  - **6.2.3** Call Letters. Change any Station's call letters, except to the extent required by applicable law in which case any new call letters shall be subject to Buyer's prior written consent, not to be unreasonably withheld, or modify any Station's facilities in any material respect;
  - **6.2.4 Change in Format or Business.** Change the format of any of the Stations (including changes to genre of music, demographic or language) or otherwise materially change any of the Stations' business models or advertising sales strategies; <u>provided</u>, however, that nothing in this Section 6.2.4 is intended to constitute an impermissible abrogation of a licensee's responsibilities under the Communications Act to maintain control of the operation of the Stations;
  - **6.2.5 Modification of Contracts.** Modify, amend or terminate any of the Assumed Contracts (or waive any substantial right thereunder), or any advertising contract that involves more than \$4,000 per month, or modify, amend or agree to any modification, extension or termination of any Assumed Contract, any such advertising contract or any agreement governing the Leasehold Interests;

- **6.2.6 Rights.** Cancel or compromise any claim or waive or release any right of Seller relating to the Purchased Assets, except in the ordinary course of business consistent with past practice;
- **6.2.7 FCC Licenses and Permits.** Cause or permit, by any act or failure on its part, the FCC Licenses or Permits to expire or to be surrendered or modified (except as a result of the issuance of the KBOC Upgrade License); take any action which would cause the FCC or any other Governmental Authority to institute proceedings for the suspension, revocation or adverse modification of any of the FCC Licenses or Permits; fail to prosecute with due diligence any pending applications to any Governmental Authority in connection with the ownership and operation of the Stations or any of the Purchased Assets; or take any other action within Seller's control which would result in the Stations or any of the Purchased Assets being in non-compliance with the requirements of the Communications Act or any other applicable law material to the ownership and operation of the Stations and the Purchased Assets; or
- **6.2.8 No Inconsistent Action.** Take any other action inconsistent with its obligations under this Agreement or which could hinder or delay the consummation of the transactions contemplated by this Agreement.

#### 6.3 Consents and Filings; Matters Related to Title Policies.

**6.3.1** Subject to Section 7.1.1, each of the Parties shall use all commercially reasonable efforts to take, or cause to be taken, all appropriate action to do, or cause to be done, all things necessary, proper or advisable under applicable Law or otherwise to cause the satisfaction of the conditions precedent to the Parties obligations to consummate and make effective the transactions contemplated by this Agreement as promptly as practicable, including to (i) obtain from Governmental Authorities all consents, approvals, authorizations, qualifications and orders as are necessary for the consummation of the transactions contemplated by this Agreement, (ii) with respect to Seller, obtain the Required Consents (provided that, without Buyer's prior written consent, which consent may be withheld at Buyer's sole discretion, Buyer shall not be required to assume any liabilities other than the Assumed Liabilities or to consent to any amendment or modification of any Assumed Contract, in either case, in exchange for any third party's agreement to provide a Required Consent) and (iii) promptly make all necessary filings, and thereafter make any other required submissions, with respect to this Agreement required under the HSRA, the Communications Act or any other applicable law. Seller shall provide updates to Buyer or its counsel with respect to the status of Seller's efforts to obtain the Required Consents on not less than a weekly basis and, if any Required Consent shall not have been obtained by the fifth business day prior to the Closing Date, Seller shall provide such updates on a daily basis through the Closing Date.

- **6.3.2** Buyer and Seller shall proceed as expeditiously as is practical and, in no event later than ten (10) business days after the execution hereof by Buyer and Seller, to file with the Federal Trade Commission (the "FTC") and the US Department of Justice (the "DOJ"), and otherwise comply with, the notifications and other information required to be filed under the HSRA, with respect to the transactions contemplated by this Agreement. Buyer and Seller will request early termination of the waiting period under the HSRA. Each of Buyer and Seller warrants that all such filings by it will be, as of the date filed, true and accurate in all material respects and in material compliance with the requirements of the HSRA.
- **6.3.3** Each of the Parties shall promptly notify the other Party of any communication it or any of its Affiliates receives from any Governmental Authority relating to the matters that are the subject of this Agreement and permit the other Party to review in advance any proposed communication by such party to any Governmental Authority with respect to such matters. Neither Party shall agree to participate in any meeting with any Governmental Authority in respect of any filings, investigation or other inquiry with respect to this Agreement and the transactions contemplated hereby unless it consults with the other Party in advance and, to the extent permitted by such Governmental Authority, gives the other Party the opportunity to attend and participate at such meeting. Subject to the Confidentiality Agreement, the Parties will coordinate and cooperate fully with each other in exchanging such information and providing such assistance as the other Party may reasonably request in connection with the foregoing and in seeking early termination of any applicable waiting periods including under the HSRA. Subject to the Confidentiality Agreement and to the extent permitted by applicable law, the Parties will provide each other with copies of all correspondence, filings or communications between them or any of their representatives, on the one hand, and any Governmental Authority or members of its staff, on the other hand, with respect to this Agreement and the transactions contemplated hereby.
- **6.3.4** Without limiting the generality of Section 6.3.1, Seller shall use its commercially reasonable efforts to provide Buyer or the Title Company with such instruments or documents as Buyer or the Title Company reasonably determine are required for the issuance of the Title Policies or in connection with the transfer and assignment of the Real Property and Leasehold Interests and shall use its commercially reasonable efforts to obtain the estoppels and consents contemplated by Section 8.1.6. If, despite the commercially reasonable efforts, the Title Company refuses to issue the Leasehold Title Policy in form and content reasonably satisfactory to Buyer, Seller further agrees that it shall use commercially reasonable efforts to obtain from owner of the fee interest in the land underlying the Transmitter Site for KZMP-FM an executed written confirmation for the benefit of Buyer that (i) the ground lease consists only of certain documents to be specifically listed in such confirmation, (ii) such ground lease is in full force and effect, (iii) there are no impediments to the extension of the ground lease pursuant to the exercise of the extension option set forth therein,

(iv) there exist no breaches or defaults under such ground lease, and (v) to the actual knowledge of such owner/ground lessor, there exist no Encumbrances against the fee interest underlying such Transmitter Site arising prior to the recordation of the ground lease other than those listed in a title commitment provided by the Title Company with respect to such fee interest. In furtherance of the foregoing, Seller agrees to deliver to Buyer (or cause to be delivered to Buyer) as promptly as practicable following the execution and delivery of this Agreement (x) a true, correct and complete copy of the ground lease referenced in the preceding sentence, including all amendments thereto, and (y) a title commitment with respect to such Transmitter Site, showing all Encumbrances upon the fee and leasehold interests thereunder, together with copies of all underlying documents referenced therein. Upon receipt of an updated title commitment with respect to the Leasehold Title Policy, the Parties shall use commercially reasonable efforts to cause the Title Company (or a title company acceptable to Buyer) to remove or insure over all Encumbrances thereon of the type that would typically be removed or insured over in similar transactions and all remaining Encumbrances that would not reasonably be expected to interfere with Buyer's use and enjoyment of the Transmitter Site leased pursuant to the KZMP Tower Lease shall constitute Permitted Liens for purposes of this Agreement.

**6.4 KBOC Upgrade.** Between the Execution Date and the Closing Date, Seller will continue operation of Station KBOC pursuant to program test authority as provided in 47 C.F.R. §73.1620(c) or under the KBOC Upgrade License, following the grant thereof. Seller will use its commercially reasonable efforts to prosecute the License Application and, if the KBOC Upgrade License has not been issued on or prior to the Closing Date, Seller shall continue to cooperate with Buyer following the Closing with respect to the prosecution of the License Application and Buyer will use its commercially reasonable efforts to prosecute the License Application. Seller also will provide Buyer (or Buyer's designee) with reasonable access to Station KBOC in accordance with the terms and conditions, and upon the advance written notice, provided for in Section 6.1.3, so as to enable Buyer to confirm, to Buyer's reasonable satisfaction, that Station KBOC is operating in compliance with the Station KBOC Construction Permit.

**6.5 COBRA Continuation Coverage.** Seller and its ERISA Affiliates shall comply with Section 601 et seq. of ERISA and the corresponding provisions of the Code ("**COBRA**") with respect to each employee whose employment was associated with (within the meaning of Treasury Regulation Section 54.4980B-9) any Station, and each such employee's qualified beneficiaries (as defined under COBRA), in each case, who experiences a qualifying event (as defined under COBRA) on or before the Closing Date. Buyer shall have no COBRA continuation obligation with respect to any employee of Seller or any ERISA Affiliate, or the qualified beneficiaries of any such employee with respect to any qualifying event that occurs on or before the Closing Date.

**6.6 Confidentiality.** Each of the Parties shall hold, and shall cause its representatives to hold, in confidence all documents and information furnished to it by or on behalf of the other Party in connection with the transactions contemplated hereby pursuant to the

terms of the Confidentiality Agreement, which shall continue in full force and effect with respect to such documents and information until the Closing Date (except that the term "representatives" also shall be deemed to include Buyer's lenders or other financing sources), at which time such Confidentiality Agreement and the obligations of the Parties under this Section 6.6 shall terminate; provided, however, that after the Closing Date, the Confidentiality Agreement shall terminate only in respect of that portion of the Evaluation Material (as defined in the Confidentiality Agreement) included in the Purchased Assets or relating to the Stations or the transactions contemplated hereby and shall remain in full force and effect with respect to the remainder of the Evaluation Material for the remaining term of the Confidentiality Agreement. If for any reason this Agreement is terminated prior to the Closing Date, the Confidentiality Agreement shall nonetheless continue in full force and effect in accordance with, and subject to, its terms. Additionally, if Seller provides any information to Buyer following the Closing Date pursuant to Section 2.2.4, Buyer shall maintain the confidentiality of such information (to the extent such information would be Evaluation Material under the Confidentiality Agreement) in the same manner as the confidentiality of Evaluation Material is required to be maintained pursuant to the Confidentiality Agreement (notwithstanding any prior expiration of the Confidentiality Agreement), except that nothing herein shall prevent Buyer from using any such information in the preparation of financial statements or other materials filed with the SEC or any other Governmental Authority or from filing any such financial statements or other materials with the SEC or any other Governmental Authority.

**6.7 Corporate Name.** Buyer acknowledges that, from and after the Closing Date, Seller shall have the absolute and exclusive proprietary right to the Names and all marks, tradenames and trademarks related thereto, and that none of the rights thereto or goodwill represented thereby or pertaining thereto are being transferred hereby or in connection herewith. Buyer agrees that from and after the Closing Date it will not, nor will it permit any of its Affiliates to, use any name, phrase or logo incorporating the Names in or on any of its literature, sales materials or products or otherwise in connection with the sale of any products or services except that Seller shall not be prohibited from making references to Seller's former ownership of the Stations.

**6.8 Seller Access.** Notwithstanding anything to the contrary set forth in this Agreement and the conveyance to Buyer of such records as described in Section 2.1.7, Buyer agrees to allow Seller reasonable access to such records of the Stations as described in Section 2.1.7 as Seller may reasonably require from and after the Closing Date.

6.9 LMA. Following the Execution Date, the Parties shall use commercially reasonable efforts to negotiate the terms of a local marketing agreement on customary terms and conditions reasonably satisfactory to each of the Parties pursuant to which Buyer would commence programming of the Stations, subject to the limitations set forth in the Communications Act and except that programming for KZMP(AM) would be provided by the broker pursuant to the KZMP Agreement, promptly following the expiration or termination of all applicable waiting periods under the HSRA, and so long as no actions shall have been instituted which are then pending by the FTC or DOJ challenging or seeking to enjoin the consummation of the transactions contemplated by this Agreement. It is acknowledged and agreed to by the Parties that (i) the failure to enter into such a local marketing agreement does not constitute a breach of the terms of this Agreement that would permit any of the Parties to terminate this Agreement and (ii) the execution of such a local marketing agreement is not a condition to the purchase and sale transactions contemplated by this Agreement.

# ARTICLE VII ADDITIONAL AGREEMENTS

### 7.1 Application for Commission Consent.

- **7.1.1 FCC Consent.** Buyer and Seller agree to proceed as expeditiously as is practical and, in no event later than ten business days after the execution hereof by Buyer and Seller, to file or cause to be filed the Assignment Application requesting FCC consent to the transactions contemplated by this Agreement. The Parties agree that the Assignment Application will be prosecuted in good faith and with due diligence, including cooperating with all requests of the Commission and filing amendments and responses as appropriate. The Parties acknowledge that this Agreement will have to be filed with the FCC. The Parties further acknowledge that the Assignment Application may have to be amended from time to time prior to the date it is granted to reflect any changes resulting from Buyer's financing and related arrangements or as a result of the conversion of LBI or LBI Sub into a limited liability company.
- **7.1.2** Control of the Stations. The purchase and sale transactions contemplated by this Agreement shall not be consummated until the Closing Date. Between the Execution Date and the Closing Date, Buyer, its employees or its agents, shall not directly or indirectly control, supervise or direct or attempt to control, supervise or direct the operation of the Stations, but such operation will be the sole responsibility and in the complete discretion of Seller. Until the Closing Date, Buyer's interest in the Stations is limited to its rights under this Agreement and the Assignment Application.

## 7.2 Mutual Right to Terminate.

- **7.2.1** Subject to the provisions of Section 7.6.2, if the purchase and sale transactions contemplated by this Agreement have not occurred on or before the first anniversary of the Execution Date, either Buyer or Seller, if such Party is not materially in default hereunder in a manner which has delayed the occurrence of the purchase and sale transactions contemplated by this Agreement, may terminate this Agreement upon five days' written notice to the other Party.
- **7.2.2** Either Seller or Buyer may terminate this Agreement upon five days' written notice to the other Party in the event that any Governmental Authority shall have issued an order, decree or ruling or taken any other action restraining, enjoining or otherwise prohibiting the transactions contemplated by this Agreement and such order, decree, ruling or other action shall have become final and nonappealable; provided that the Party issuing the notice to terminate this Agreement shall have complied in all material respects with Sections 6.3 and Section 7.1.1.

- **7.3 Buyer's Right to Terminate.** In addition to Buyer's rights of termination under Section 7.6, Buyer, at its option, may terminate this Agreement prior to the Closing Date, so long as Buyer is not then in material default under or material breach of this Agreement, upon the happening of any of the following events:
  - **7.3.1** The FCC Licenses or other Permits are modified, or their terms substantially modified, resulting in an adverse change in Buyer's ability to operate any Station (and, in the case of Station KBOC, the Station KBOC Construction Permit, the License Application or the KBOC Upgrade License shall have been amended or modified in a manner that results in an adverse change in Buyer's ability to operate Station KBOC as compared to the manner that Buyer would have been able to operate Station KBOC if the Station KBOC Construction Permit, the License Application or the KBOC Upgrade License had not been amended or modified);
  - 7.3.2 The Assignment Application or the License Application is designated for a hearing before an administrative law judge;
  - 7.3.3 The FCC institutes revocation-of-license proceedings against any Station; or
  - **7.3.4** A licensed and qualified environmental assessment firm determines that Hazardous Substances exist at any of the Real Property in violation of applicable environmental laws and Buyer has the right to terminate this Agreement pursuant to Section 7.10 hereof.
  - **7.3.5** Seller is in material breach of this Agreement ten business days after Buyer has given Seller written notice of such breach; and Seller has not commenced or continued to prosecute diligently a cure therefor, or such breach is or becomes incurable.
- **7.4 Seller's Right to Terminate.** Seller, at its option, may terminate this Agreement prior to the Closing Date, so long as Seller is not then in material default under or material breach of this Agreement, upon the happening of any of the following events:
  - 7.4.1 The Assignment Application is designated for a hearing before an administrative law judge;
  - **7.4.2** Buyer is in material breach of this Agreement ten business days after Seller has given Buyer written notice of such breach; and Buyer has not commenced or continued to prosecute diligently a cure therefor, or such breach is or becomes incurable; or
  - 7.4.3 Buyer fails to deposit the Escrow Deposit in its entirety with the Escrow Agent prior to 5:00 PM PST on August 4, 2006.
- **7.5 Effect of Termination.** Notwithstanding the termination of this Agreement pursuant to Section 7.2, Section 7.3 or Section 7.4, the following provisions shall

remain in full force and effect: (i) Section 3.3, (ii) Section 3.4.1 (if Seller terminates this Agreement), (iii) Section 3.4.2, (iv) Sections 4.14 and 5.4, (v) Section 6.6, (vi) Section 7.7, (vii) all provisions of Article XI (except for Section 11.13) and (viii) this Section 7.5.

#### 7.6 Risk of Loss.

7.6.1 The risk of loss and damage, whether by force majeure or for any other reason, to the Purchased Assets or the operation of the Stations between the Execution Date and the Closing Date will be on Seller. Seller shall use commercially reasonable efforts to repair, replace and restore the Purchased Assets as soon as possible after any loss or damage; provided that if the Purchased Assets are to be repaired or restored they must be repaired or restored only to both (i) their condition immediately prior to the loss or damage and (ii) to a condition where such Purchased Assets comply with applicable laws and codes. It is understood and agreed that all insurance proceeds with respect thereto ("Proceeds") will be applied to or reserved for such replacement, restoration or repair, but that Seller will have no obligation to repair, replace or restore in excess of the Proceeds (plus any applicable deductible payment), and that Buyer's sole remedies if Seller elects not to fully repair, replace or restore as required by the preceding sentence will be (i) to terminate this Agreement, in which case the Escrow Deposit will be delivered to LBI, or (ii) to close in accordance with Section 7.6.3 below.

7.6.2 In the event of any event, malfunction, or any damage to any Station or any Purchased Assets that prevents or disrupts broadcast transmissions of any Station in the normal and usual manner and substantially in accordance with the FCC Licenses (other than scheduled, ordinary-course maintenance), Seller will give prompt notice thereof to Buyer and use its best efforts to restore operations to the normal and usual manner and substantially in accordance with the FCC Licenses as soon as practicable, and Buyer, in addition to its other rights and remedies, (i) will have the right to postpone the Closing Date until transmission, in accordance with the FCC Licenses, has been resumed or (ii) with respect to any Station, if such transmissions have been prevented or disrupted for a period equal to or longer than the applicable period set forth on **Schedule XII** with respect to such Station, Buyer shall have the right, exercisable at any point prior to the Closing Date notwithstanding any prior election to postpone the Closing Date, to terminate this Agreement, in which case the Escrow Deposit will be delivered to LBI. The postponed Closing Date, if any, will be any date within the effective period of the FCC's consent to assignment of the FCC Licenses to LBI Sub as Buyer may designate by not less than five business days' prior written notice to Seller. During the period of postponement, Seller shall use its best efforts to resume broadcast transmissions. In the event transmission in accordance with the FCC Licenses cannot be resumed within the effective period of the FCC's consent to assignment of the FCC Licenses to LBI Sub, at Buyer's request, the Parties will join in requesting that the FCC extend the effective period of its consent for one or more periods not to exceed 120 days in the aggregate. If transmission in accordance with the FCC Licenses has not been resumed so that the Closing Date

does not occur within such extended period, or any agreed extension thereof, Buyer will have the right, by giving written notice to Seller within five business days after the expiration of such 120-day period, or any agreed extension thereof, to terminate this Agreement forthwith without any further obligation, in which case the Escrow Deposit will be delivered to LBI.

7.6.3 If any loss of or damage to the Purchased Assets (including the Real Property, any Tower or any Transmitter Building) occurs prior to the Closing Date, and if full repair, replacement or restoration of all Purchased Assets has not been made on or before the Closing Date (as the Closing Date may be extended as provided in Section 7.6.2) or the cost thereof is greater than the Proceeds (plus any applicable deductible), then Buyer will be entitled, but not obligated, to accept the Purchased Assets in their then-current condition and will receive an abatement or reduction in the Purchase Price in an amount equal to the difference between (x) the amount necessary to replace the Purchased Assets if replacement is required or to repair or restore the Purchased Assets both (i) their condition immediately prior to the loss or damage and (ii) to a condition where such Purchased Assets comply with applicable laws and codes and (y) the amount of the unused Proceeds, in which case Buyer will be entitled to all the unused Proceeds and payment of the deductible amount. If Buyer elects to accept damaged Purchased Assets at a reduced Purchase Price, the Parties agree to cooperate in determining the amount of the reduction to the Purchase Price in accordance with the provisions hereof. Nothing in this Section 7.6.3 shall limit the right of Buyer to terminate this Agreement pursuant to any other provision.

### 7.7 Transfer Taxes; FCC Filing Fees; HSRA Filing Fees; Expenses.

- **7.7.1 Transfer Taxes; FCC Filing Fees; HSRA Filing Fees.** All federal, state or local excise, sales or use Taxes, or similar Taxes and other costs imposed on or in connection with the sale, purchase or transfer of the Purchased Assets and assumption of the Assumed Contracts by Buyer pursuant hereto will be split evenly between Buyer and Seller. All FCC filing fees will be shared equally by Buyer and Seller. Buyer shall be responsible for the payment of the filing fees of the Parties in connection with the filing required under the HSRA.
- **7.7.2 Expenses.** Except as otherwise provided herein, Buyer and Seller shall each pay its own expenses incident to the negotiation, preparation and performance of this Agreement and consummation of the transaction contemplated hereby, including the fees, expenses and disbursements of its accountants and counsel.
- **7.7.3 Title and Other Real-Property Costs.** The costs of issuing the basic or standard Title Policies (without endorsements, other than the Texas Leasehold Owner Policy Endorsement, which is part of the basic leasehold title policy) shall be borne by Seller. The costs of any other endorsements shall be borne by Buyer. All costs, expenses, assessments and other fees relating to the Owned Real Property and the Leasehold Interests shall be prorated effective as of the Closing Date in a manner consistent with custom for the transfer and assignment of such real property interests and any other license interests.

7.8 Invoices. If advertisers whose advertisements air on the Stations on or after the Closing Date make payments prior to, on or after the consummation of the transactions contemplated by this Agreement to Seller rather than to Buyer with respect to such post-Closing Date advertisements, Seller shall hold such amounts in trust for Buyer, shall promptly notify Buyer of the receipt of such funds and shall forward such amounts to Buyer within five business days. If advertisers whose advertisements air on the Stations prior to the Closing Date make payments prior to, on or after the consummation of the transactions contemplated by this Agreement to Buyer rather than to Seller with respect to such pre-Closing Date advertisements, Buyer shall hold such amounts in trust for Seller, shall promptly notify Seller of the receipt of such funds and shall forward such amounts to Seller within five business days. For purposes of this Section 7.8, payments from continuing advertisers shall be allocated between pre-Closing and post-Closing advertisements based upon invoice numbers designated by the applicable advertiser with respect to such payment. If the advertiser does not reference an invoice number, the Party receiving such payment shall contact the advertiser and obtain written instruction (including via e-mail) from the advertiser directing whether the payment should be applied against an obligation to Seller or an obligation to Buyer and the invoice number to which such payment should be applied. The Parties shall treat any payments received for other services provided by the Stations or with respect to the Purchased Assets prior to the Closing and following the Closing in the same manner as payments for advertisements are treated under this Section 7.8.

### 7.9 Non-Compete; Non-Solicitation; Confidentiality.

7.9.1 Seller hereby agrees that Seller and its Affiliates (so long as such Affiliate remains an Affiliate of Seller during the relevant period of time) shall not, directly or indirectly, for a period of five (5) years from and after the Closing Date in any manner engage in, own, participate in, control, operate, perform services for, or otherwise carry on, the radio station business within the Dallas-Ft. Worth Arbitron Radio Market. In addition, Seller hereby agrees that Seller and its Affiliate (so long as such Affiliate remains an Affiliate of Seller during the relevant period of time) shall not, directly or indirectly, (i) for a period of two (2) years from and after the Closing Date, solicit, induce or attempt to persuade any employee of Buyer (including former employees of Seller who are hired by Buyer) based in the Dallas-Ft. Worth Arbitron Radio Market, or any agent, customer, supplier or other Person having a business relationship with Buyer with respect to the Stations to terminate or modify his, her or its relationship with Buyer with respect to the Stations, (ii) for a period of nine (9) months from the Closing Date, (a) solicit, induce or attempt to persuade any Person who prior to the Closing was employed by Seller or any of its Affiliates and whose job responsibilities principally related to the operation of the Stations and who is offered employment by Buyer on or prior to the Closing Date (x) to continue to work for Sellers or (y) otherwise not to accept Buyer's offer of employment or (b) hire any Person described in clause (a), (iii) for a period of one (1) year from the Closing Date, hire any employee of Buyer (including any former employee of

Seller who is hired by Buyer) who is employed by Buyer in the Dallas-Ft. Worth Arbitron Radio Market at any time during such period, or (iv) for a period of two (2) years from and after the Closing Date, fail to maintain confidential and not use for any purpose any information relating to the business of the Stations (other than information in the public domain not as the result of a breach of this Agreement), except (with respect to clause (iv)): (a) for disclosure to authorized representatives of Buyer; (b) as necessary to the performance or enforcement of any Transaction Document or Buyer Transaction Document; (c) as authorized in writing by Buyer; or (d) to the extent that disclosure is required by Law or the order of any Governmental Authority under color of Law; provided, that, prior to disclosing any information pursuant to this clause (d), the disclosing Person shall have given prior written notice thereof to Buyer and, to the extent practicable, provided Buyer with the opportunity to contest such disclosure at Buyer's expense.

**7.9.2** Seller recognizes that the covenants in this Section 7.9, and the territorial, time and other limitations with respect thereto, are reasonable and properly required for the adequate protection of Buyer. Seller agrees that such limitations are reasonable with respect to its activities, business and public purpose. Seller agrees and acknowledges that the violation of this Section 7.9 would cause irreparable injury to Buyer, as the owner of the Stations, and that the remedy at law for any violation or threatened violation thereof would be inadequate and that, in addition to whatever other remedies may be available at law or in equity, Buyer and its Affiliates shall be entitled to seek temporary and permanent injunctive or other equitable relief without the necessity of proving actual damages or posting bond. Seller also waives any requirement of proving actual damages in connection with obtaining any such injunctive or other equitable relief. Further, it is the intention of the Parties that the provisions of this Section 7.9 shall be enforced to the fullest extent permissible under the laws and the public policies of the State of California, State of Texas or any other applicable jurisdiction, including that this Section 7.9 shall be deemed to be governed by the law of the State of Texas (without giving effect to principles of conflicts of law) to the extent that this Section 7.9 is found by a court of competent jurisdiction or arbitrator to be unenforceable under the law of the State of California. If, at the time of enforcement of this Section 7.9, a court holds that the restrictions stated herein are unreasonable under the circumstances then existing, the Parties agree that the maximum period, scope or geographical area reasonable under such circumstances shall be substituted for the stated period, scope or area set forth in this Section 7.9.

**7.10 Environmental Assessment.** Not later than thirty (30) days after the Execution Date, the Buyer may obtain a Phase I (the "**Phase I**") environmental assessment of the Real Property by an environmental engineer selected by the Buyer. If, in Buyer's reasonable judgment based on the findings and recommendations of the Phase I, Buyer determines that a Phase II (the "**Phase II**") environmental assessment of the Real Property is appropriate, Buyer shall be entitled to obtain a Phase II on the Real Property or any portion thereof (the Phase I and the Phase II, if obtained, shall be referred to herein as the "**Environmental Assessment**"). The

Buyer shall commission and pay the cost of such Environmental Assessment. If based upon the Environmental Assessment, Buyer reasonably concludes that Hazardous Substances exist at any portion of the Real Property in violation of applicable environmental laws, then (i) Buyer shall deliver to Seller a copy of the Environmental Assessment indicating such contamination and (ii) notwithstanding any other provisions of this Agreement to the contrary, but subject to the following sentence, Seller shall at its sole cost and expense (up to a maximum of \$1,000,000) remove, correct or remedy any condition or conditions which result therefrom prior to the Closing Date, in which event (a) Seller shall provide to Buyer at Closing a certificate from an environmental abatement firm reasonably acceptable to Buyer that such removal. correction or remedy has been completed, or (b) Buyer may require, at Buyer's cost, the environmental assessment firm that performed the original Environmental Assessment to provide a new environmental report showing that any previously identified conditions have been corrected. If the cost of removal, correction or remedy of the Hazardous Substances exceeds \$1,000,000, Buyer may elect to (i) proceed with the Closing (but shall not be obligated to consummate the transactions contemplated hereby under any circumstances where there exists any uncured violations of warranties, representations or covenants with respect to environmental matters or any other failure in the satisfaction of the conditions precedent to Buyer's obligations to consummate the transactions contemplated hereunder), or (ii) terminate this Agreement at the sole option of Buyer. Notwithstanding anything in this Agreement to the contrary, including Article X, if Buyer elects to proceed with the Closing pursuant to clause (i) of the preceding sentence, Seller's obligation to indemnify Buyer for breach of Section 4.12 or otherwise under Article X with respect to the removal, correction or remedy of the Hazardous Substances identified as a result of the Environmental Assessment shall be limited to \$1,000,000 (the "Remediation Indemnification") and, for the avoidance of doubt, Buyer's consummation of the Closing shall not constitute a waiver of the right to the Remediation Indemnification. Any Environmental Assessment delivered to Seller shall be subject to the confidentiality provisions of Section 6.6.

## 7.11 Potential Additional Post-Closing Transactions.

**7.11.1** The consummation of the transactions contemplated by this Agreement will occur prior to the Final Grant Day. If the Initial Grant is reversed, set aside or otherwise adversely modified or amended pursuant to a final order of the FCC or the final, unappealable order of a court of competent jurisdiction, then the Parties shall comply with such order in a manner that otherwise complies with applicable law and returns the Parties to the status quo ante in all material respects, including the return of the Purchase Price to Buyer and the return of the Stations to Seller. In connection therewith, the Parties shall seek any required additional consent of the FCC in a manner consistent with Section 6.3 and Section 7.1.

**7.11.2** Additionally, (i) if the KBOC Upgrade License has not been issued prior to the Closing Date, and (ii) if (A) it is determined that one or more defects in the construction of Station KBOC cannot be remedied through the use of commercially reasonable efforts as a result of which the KBOC Upgrade License will not be issued by the FCC without any adverse modification or amendment to the Station KBOC Construction Permit or License Application being required, (B)

if the KBOC Upgrade License is not issued within 205 days of the date on which the License Application was filed with the FCC for any reason (other than actions or omissions of Buyer in breach of Section 5.5.2 or Section 6.4 of this Agreement), provided that the 205 day period shall terminate and Buyer shall be able to immediately exercise its rights under this Section 7.11.2 if Station KBOC is required to reduce power or go off air as a result of the problem leading to the delay in receiving the KBOC Upgrade License, (C) if the KBOC Upgrade License is issued with any modification or condition that results in any adverse change in Buyer's ability to operate Station KBOC in a manner that Buyer would have been able to operate Station KBOC if the KBOC Upgrade License would have been issued without such modification or condition or (D) if following issuance of the KBOC Upgrade License, the issuance of the KBOC Upgrade License is reversed, set aside or otherwise adversely modified or amended pursuant to a final order of the FCC or the final, unappealable order of a court of competent jurisdiction, then, in each case, upon written notice from Buyer requesting the same, the Parties shall expeditiously seek FCC consent to the assignment of the FCC Licenses related principally to Station KBOC to Seller or its designee in a manner consistent with Section 6.3 and Section 7.1, and, upon the receipt of an FCC consent with respect thereto, shall consummate such assignment in a manner that returns the Parties to the status quo ante in all material respects with respect to Station KBOC, including the payment by Seller to Buyer of the amount set forth on **Appendix 1**; provided, that no such transaction shall interfere with Buyer's continued ownership, use and enjoyment of the Purchased Assets not principally related to Station KBOC. In the absence of an agreement among the Parties, who shall deliberate with each other in good faith with respect thereto, a determination as to whether defects in the construction of Station KBOC can be remedied through the use of commercially reasonable efforts or whether a modification, amendment or condition is adverse to Buyer's ability to operate Station KBOC in the absence thereof, in each case, shall be made pursuant to an arbitration conducted pursuant to Section 11.8 of this Agreement.

# ARTICLE VIII CLOSING CONDITIONS

- **8.1 Conditions Precedent to Buyer's Obligations.** The obligation of Buyer to consummate the transaction contemplated hereby is subject to the fulfillment prior to or as of the consummation of the transaction contemplated hereby on the Closing Date of each of the following conditions, each of which may be waived (but only by an express written waiver) in the sole discretion of Buyer:
  - **8.1.1 Commission Approval.** The definition of Closing Date shall have been satisfied.
  - **8.1.2 Representations and Warranties.** All representations and warranties of Seller contained in this Agreement shall be true and correct in all material respects at and as of the Closing Date as if made on the Closing Date except to the extent that such representation or warranty expressly relates to any specified earlier date, in which case such representation or warranty shall be true and correct in all material respects as of such specified date.

- **8.1.3 Performance.** Seller shall have performed and complied in all material respects with the covenants, agreements and conditions required by this Agreement to be performed or complied with by it prior to and on the Closing Date.
- **8.1.4 No Material Adverse Effect.** No event, change, circumstance, effect or state of facts (or series of related events, changes, circumstances, effects or states of facts) shall have occurred since the Execution Date that has had or would reasonably be expected to have a Material Adverse Effect.
- **8.1.5 FCC Licenses.** Seller shall be the holder of the FCC Licenses, and there shall not have been any modification of any of the FCC Licenses or any modification of FCC rules, regulations or policies affecting the class of holders of FCC licenses to which Seller belongs as the holder of the FCC Licenses, that has or is reasonably likely to have a material, adverse effect on any Station or, after the Closing Date, the conduct of its operations by Buyer. No proceeding shall be pending, the effect of which would be to revoke, cancel, fail to renew, suspend, impair or modify adversely any of the FCC Licenses specifically or such class of holders generally.
- **8.1.6** Consents. All Required Consents shall have been obtained and delivered to Buyer. In addition, Seller shall have requested the lessors under the agreements governing the Leasehold Interests to execute and deliver to Buyer estoppels and consents in the forms attached as **Exhibit D**, and the lessors under the agreements governing the Leasehold Interests shall have executed and delivered to Buyer estoppels and consents containing at least those provisions noted as required in the form attached hereto as **Exhibit D** with respect to each such lease (including confirmation that the applicable lease is in full force and effect and no defaults exist thereunder and confirmation of the terms thereof) and the lessee under the ABC Tower Lease shall have executed and delivered to Buyer an estoppel with respect to the ABC Tower Lease (including confirmation that the applicable lease is in full force and effect and no defaults exist thereunder and confirmation of the terms thereof) substantially in the form also attached hereto as **Exhibit D**.
- **8.1.7 Litigation and Insolvency.** Except for matters affecting the radio-broadcasting industry generally, no litigation, action, suit, judgment, proceeding, complaint or investigation shall be pending or outstanding before any forum, court, or governmental body, department or agency of any kind, relating to the Purchased Assets or the ownership or operation of the Stations or which has the stated purpose or the probable effect of enjoining or preventing the consummation of this Agreement, or the transaction contemplated hereby or to recover damages by reason thereof, or which questions the validity of any action taken or to be taken pursuant to or in connection with this Agreement. No insolvency

proceedings of any character including receivership, reorganization, composition or arrangement with creditors, voluntary or involuntary, affecting Seller or any of its assets or properties, shall be pending, and Seller shall not have taken any action in contemplation of, or which would constitute the basis for, the institution of any such insolvency proceedings.

- **8.1.8 Deliveries.** All deliveries required under Section 9.1 shall have been completed to the reasonable satisfaction of Buyer (including issuance of the legal opinions).
- **8.1.9 HSRA Waiting Period.** The applicable waiting period(s) under HSRA with respect to the transactions contemplated by this Agreement shall have expired or shall have been terminated.
- **8.1.10 Real Property.** The Title Company shall be irrevocably and unconditionally committed to issue the Title Policies, in form and content satisfactory to Buyer, provided however that if the Title Company (or another title company reasonably acceptable to Buyer) refuses to issue the Leasehold Title Policy, the issuance thereof shall not be a condition to Closing so long as Seller has provided the executed, written confirmation by the owner in accordance with the provisions of Section 6.3.4.
- **8.1.11 KBOC Upgrade License.** The License Application shall have been granted by the FCC and the KBOC Upgrade License shall have been issued as a result thereof or the License Application shall remain pending (in each case, without any condition (other than standard conditions customarily included in FCC licenses similar to the KBOC Upgrade License), modification or amendment resulting in an adverse change in Buyer's ability to operate Station KBOC in a manner that Buyer would have been able to operate Station KBOC in the absence of such non-standard condition, modification or amendment).
- **8.1.12 Environmental Remediation.** The Environmental Assessment obtained by Buyer pursuant to Section 7.10 hereof shall not have disclosed any violation of any environmental law which is not removed or cured by Seller prior to Closing in accordance with the terms of Section 7.10. Additionally, if Buyer has elected to receive an updated environmental assessment (by the same firm that performed the Environmental Assessment) to confirm that any remediation performed by Seller at the Real Property was successful, Buyer shall have received such updated assessment.
- **8.2** Conditions Precedent to Seller's Obligations. The obligation of Seller to consummate the transaction contemplated hereby is subject to the fulfillment prior to or as of the consummation of the transaction contemplated hereby on the Closing Date of each of the following conditions, each of which may be waived (but only by an express written waiver) in the sole discretion of Seller:
  - **8.2.1 Commission Approval.** The condition set forth in Section 8.1.1 shall have been satisfied.

- **8.2.2 Representations and Warranties.** All representations and warranties of Buyer contained in this Agreement shall be true and correct in all material respects at and as of the Closing Date as if made on the Closing Date, except to the extent that such representation or warranty expressly relates to any specified earlier date, in which case such representation or warranty shall be true and correct in all material respects as of such specified date.
- **8.2.3 Performance.** Buyer shall have performed and complied in all material respects with the covenants, agreements and conditions required by this Agreement to be performed or complied with by it prior to and at the Closing Date.
- **8.2.4 Litigation and Insolvency.** Except for matters affecting the radio-broadcasting industry generally, no litigation, action, suit, judgment, proceeding, complaint or investigation shall be pending or outstanding before any forum, court or governmental body, department or agency of any kind which has the stated purpose or the probable effect of enjoining or preventing the consummation of this Agreement or the transaction contemplated hereby or to recover damages by reason thereof, or which questions the validity of any action taken or to be taken pursuant to or in connection with this Agreement. No insolvency proceedings of any character including reorganization, receivership, composition or arrangement with creditors, voluntary or involuntary, affecting Buyer or any of its assets or properties shall be pending, and Buyer shall not have taken any action in contemplation of, or which would constitute the basis for, the institution of any such insolvency proceedings.
- **8.2.5 Deliveries.** All deliveries required under Section 9.2 shall have been completed to the reasonable satisfaction of Seller (including issuance of the legal opinions).
- **8.2.6 HSRA Waiting Period.** The applicable waiting period(s) under HSRA with respect to the transactions contemplated by this Agreement shall have expired or shall have been terminated.

# ARTICLE IX ITEMS TO BE DELIVERED AT THE CLOSING

- **9.1 Seller's Performance at Closing.** On the Closing Date at the Closing Place, Seller shall have executed and delivered to Buyer all bills of sale, endorsements, assignments and other instruments of conveyance and transfer reasonably satisfactory in form and substance to Buyer and its counsel, effecting the sale, transfer, assignment and conveyance of the Purchased Assets to Buyer including the following:
  - **9.1.1** One or more bills of sale conveying to LBI all of the Tangible Personal Property and Intellectual Property to be acquired by Buyer hereunder;

- **9.1.2** An assignment assigning to LBI Sub the FCC Licenses;
- **9.1.3** An assignment assigning to LBI each of the Assumed Contracts together with the Required Consents with respect thereto and the original copies of the Assumed Contracts;
- **9.1.4** The data, documents, copies, files, records and logs referred to in Section 2.1.7 (Seller shall have transferred data from Seller's computer systems to Buyer's computer systems to the extent provided in Section 2.1.7);
- **9.1.5** The good faith, estimate of the prorations and adjustments to be made pursuant to Section 3.6;
- **9.1.6** Releases of the Encumbrances required to be released on the Closing Date executed by Seller and the applicable secured party (and partial releases or terminations, as applicable, of the related UCC financing statements authorized by the applicable secured party), which, in the case of releases of Encumbrances or partial releases of UCC financing statements relating to collateral documents and UCC financing statements, in each case, covering collateral which includes Purchased Assets as well as other items of collateral, shall include a reasonably detailed description of the Purchased Assets covered by such release (it being understood that the release of the Encumbrance related to item 13 on **Schedule I** is not a condition to Closing);
- **9.1.7** Opinions of Seller's counsel and Seller's FCC counsel, each dated as of the Closing Date substantially in the form of **Exhibits A** and **B**;
- **9.1.8** Copies of resolutions of the board of directors of Seller, in each case, certified by its Secretary, authorizing the execution, delivery and performance of this Agreement, the Escrow Agreement, and the transaction contemplated hereby and thereby;
- **9.1.9** A certificate, dated as of the Closing Date, executed by the Executive Vice President of Seller, to the effect that, (i) the representations and warranties of Seller contained in this Agreement are true and complete in all material respects on and as of the Closing Date as though made on and as of the Closing Date, except as specifically contemplated by this Agreement; (ii) Seller has complied with or performed all terms, covenants, agreements and conditions required by this Agreement to be complied with or performed by it prior to and at the Closing Date, (iii) no event, change, circumstance, effect or state of facts (or series of related events, changes, circumstances, effects or states of facts) has occurred since the Execution Date that has had or would reasonably be expected to have a Material Adverse Effect, (iv) except as set forth on a Schedule attached thereto, all Required Consents have been obtained by Seller and delivered to Buyer, and (v) Seller has performed the requirements of this Section 9.1;
- 9.1.10 Written instructions to terminate the Escrow Agreement and deliver the Escrow Deposit to Seller executed by ECC;

- **9.1.11** Such other instruments or documents as Buyer or the Title Company reasonably determine are required for the issuance of the Title Policies required to be issued at Closing and in connection with the transfer and assignment of the Real Property and Leasehold Interests, including special warranty deeds, certifications of non-foreign status and such other documents and instruments customary and appropriate with the transfer and assignment of the Real Property in each of the counties in which such Real Property is located and the estoppels and consents referenced in Section 8.1.6;
- **9.1.12** If the counterparty to the KZMP Agreement shall not have posted the \$50,000 deposit required pursuant thereto, an acknowledgement from such counterparty that no deposit was posted and that, accordingly, no deposit will be available for application against the final month or due to be returned to such counterparty upon expiration of the KZMP Agreement; and
- **9.1.13** Such other instruments of transfer, documents or certificates requested by Buyer as may be necessary or appropriate to transfer to and vest in Buyer all of Seller's right, title and interest in and to the Purchased Assets or as reasonably may be requested by Buyer to evidence consummation of this Agreement and the transaction contemplated hereby.
- **9.2 Buyer's Performance at Closing.** On the Closing Date at the Closing Place, Buyer will execute and deliver or cause to be delivered to Seller:
  - **9.2.1** The monies payable as set forth in Section 3.1.1 by wire transfer of immediately available federal funds;
  - **9.2.2** An opinion of Buyer's counsel dated as of the Closing Date substantially in the form of Exhibit C;
  - **9.2.3** Copies of resolutions of the Boards of Directors of LBI and LBI Sub, in each case certified by its Secretary, authorizing the execution, delivery and performance of this Agreement, the Escrow Agreement, and the transaction contemplated hereby and thereby;
  - 9.2.4 A certificate, dated as of the Closing Date, executed by the Executive Vice President or Chief Financial Officer of Buyer, to the effect that (i) the representations and warranties of Buyer contained in this Agreement are true and complete in all material respects on and as of the Closing Date as though made on and as of the Closing Date, except as specifically contemplated by this Agreement; (ii) Buyer has complied in all material respects with or performed in all material respects all terms, covenants, agreements and conditions required by this Agreement to be complied with or performed by it prior to and at the Closing Date and (iii) Buyer has performed the requirements of this Section 9.2;
  - 9.2.5 A writing evidencing the assumption by Buyer of the Assumed Liabilities consistent with the provisions of this Agreement;

- 9.2.6 Written instructions to terminate the Escrow Agreement and deliver the Escrow Deposit to Seller executed by LBI; and
- **9.2.7** Such other instruments, documents and certificates as reasonably may be requested by Seller to consummate this Agreement and the transaction contemplated hereby.

# ARTICLE X INDEMNIFICATION

- **10.1 Indemnification by Seller.** Seller hereby agrees to indemnify, defend and hold harmless Buyer and its Affiliates and each of their respective officers, directors, employees, agents, representatives, stockholders, Affiliates, and each of their successors and assigns (collectively, the "Buyer Indemnified Parties"), following the Closing Date, from and against:
  - 10.1.1 Any and all Damages, occasioned by, arising out of or resulting from the ownership, operation or use of the Stations or the Purchased Assets prior to the Closing Date, including (i) any and all Excluded Liabilities, (ii) any amounts payable, or otherwise required to be expended, upon termination of the Primary Studio Lease, the KZMP (FM) Tower Lease or the Auxiliary Studio Lease in order to (x) remedy any failure by Seller (or its predecessors) prior to the Closing Date to perform its obligations under any of the referenced leases, including Seller's obligation to maintain the premises leased thereunder to the standard required by the applicable lease, or (y) with respect to the Primary Studio Lease, upon the termination thereof, to comply with any obligation under the Prime Studio Lease to restore all or any part of the premises leased thereunder to any prior condition (except as results from actions taken other than by Seller or its Affiliates following the Closing Date), including, in the case of each of clauses (x) and (y), amounts applied against security deposits posted under any such lease, and (iii) all amounts required to satisfy any Encumbrances against the Purchased Assets that are of the type referred to in clauses (i) or (ii) of the definition of Permitted Liens;
  - **10.1.2** Any and all Damages occasioned by, arising out of or resulting from any inaccuracy in any representation or warranty made by Seller hereunder, breach of covenant by Seller, or default or nonfulfillment of any agreement on the part of Seller under this Agreement, or from any inaccuracy in any representation or warranty made by Seller under, or breach of any agreement or covenant made by Seller under, any certificate, agreement, appendix, Schedule, or other instrument furnished to Buyer pursuant to this Agreement;
  - **10.1.3** Any and all Damages for any income Taxes of Seller (a) resulting from the transactions contemplated under this Agreement, (b) resulting from the operation of the Stations prior to 12:01 a.m. on the Closing Date, or (c) related to the operations of Seller and its Affiliates other than the operation of the Stations for any Tax period;

- **10.1.4** Any Taxes of Seller (other than those described in Section 10.1.3) for Tax periods (or portions thereof) ending prior to the Closing Date. For Tax periods that include the Closing Date, such Taxes shall be allocated between the period prior to the Closing Date and the period on and after the Closing Date as described in Section 3.6.1;
- 10.1.5 Any and all Damages occasioned by, arising out of or resulting from any Excluded Asset or Excluded Liability;
- 10.1.6 If the KBOC Upgrade License has not been issued prior to the Closing Date, any and all Damages occasioned by, arising out of or resulting from any modifications to Station KBOC, the Station KBOC Construction Permit or the License Application that are required in order to (x) comply with the terms of the Station KBOC Construction Permit and/or (y) remedy any objection by the FCC which is resulting in a delay or refusal by the FCC to grant the License Application, in each case, in an effort to cause the FCC to issue the KBOC Upgrade License; and
- 10.1.7 If the Leasehold Title Policy is not issued by the Title Company (or another title company reasonably satisfactory to Buyer) at Closing, any and all Damages occasioned by, arising out of or resulting from any termination of the KZMP Tower Lease prior to the scheduled expiration of the stated term thereof (including, if validly exercised by Buyer, the term of the renewal option provided for thereunder as of the Closing Date) resulting from either a determination that Buyer does not hold a valid leasehold interest under the KZMP Tower Lease in accordance with its terms, or the termination of the underlying ground lease due to the assertion and exercise of rights by any Person holding a lien on or interest in the underlying real property constituting the Transmitter Site for KZMP-FM that is superior to the KZMP Tower Lease (other than by Buyer or any Affiliate of Buyer).
- **10.2 Indemnification by Buyer.** Buyer agrees to indemnify, defend and hold harmless Seller and its Affiliates and their respective officers, directors, employees, agents, representatives, stockholders, Affiliates, and each of their successors and assigns (collectively, the "Seller Indemnified Parties"), following the Closing Date from and against:
  - 10.2.1 Any and all Damages, occasioned by, arising out of or resulting from the ownership, operation or use of the Stations or the Purchased Assets on or following the Closing Date, except to the extent that such amounts are indemnifiable by Seller pursuant to Section 10.1, including any and all claims, liabilities and obligations arising or required to be performed on or subsequent to the Closing Date under any of the Assumed Liabilities with respect to Buyer's ownership and operation of the Stations from and after the Closing Date, except to the extent that such amounts are indemnifiable by Seller pursuant to Section 10.1;
  - **10.2.2** Any and all Damages occasioned by, arising out of or resulting from any inaccuracy in any representation or warranty made by Buyer hereunder, breach of

covenant, or default or nonfulfillment, of any agreement on the part of Buyer under this Agreement, or from any inaccuracy in any representation or warranty made by Buyer under, or breach of any agreement or covenant made by Buyer under, any certificate, agreement, appendix, Schedule, or other instrument furnished to Seller pursuant to this Agreement;

- 10.2.3 Any and all Damages for any income Taxes of Buyer (a) resulting from the operation of the Stations from and after 12:01 a.m. on the Closing Date, or (b) related to the operations of Buyer and its Affiliates other than the operation of the Stations for any Tax period; and
- **10.2.4** Any Taxes of Buyer (other than those described in Section 10.2.3) for Tax periods (or portions thereof) beginning on or after the Closing Date. For Tax periods that include the Closing Date, such Taxes shall be allocated between the period prior to the Closing Date and the period on and after the Closing Date as described in Section 3.6.1.
- 10.3 Third-Party Claims. In the event of third-party claims, each Party ("Indemnified Party") shall give written notice to the other Party ("Indemnifying Party") as soon as practicable and in no event later than ten business days after the Indemnified Party has knowledge, or the discovery, of any facts that, in its opinion, entitle or may entitle it to indemnification under this Section 10.3. Seller, on the one hand, and Buyer, on the other, shall be considered a single Party for purposes of this Section 10.3. However, failure to give such notice will not preclude the Indemnified Party from seeking indemnification hereunder, unless, and to the extent that, such failure adversely affects to a material degree the Indemnifying Party's ability to defend against such a claim. The Indemnifying Party will promptly defend such a claim by counsel approved by the Indemnified Party, which approval shall not be unreasonably withheld, conditioned or delayed. The Indemnified Party may appear at any proceeding by counsel of its own choosing at the Indemnified Party's expense and will otherwise reasonably cooperate in the defense of such claim, provided that the Indemnifying Party shall promptly reimburse the Indemnified Party all reasonable costs, expenses and attorneys' fees incurred in the course of cooperating in the defense of such claim. The Indemnifying Party shall be responsible for all costs and expenses of any settlement. If the Indemnifying Party, within ten business days after notice of a claim, fails to defend the Indemnified Party, the Indemnified Party will be entitled to undertake the defense, compromise or settlement of such claim at the expense of and for the account and risk of the Indemnifying Party, and the Indemnifying Party will reasonably cooperate with the Indemnified Party. Anything in this Section to the contrary notwithstanding:
  - 10.3.1 If Buyer is the Indemnified Party and in the reasonable judgment of Buyer there is a reasonable probability that a claim may materially and adversely affect the Indemnified Party or its continued operation of any Station, the Indemnified Party will have the right, at its own cost and expense, to undertake the prosecution, compromise and settlement of such claim, and the Indemnifying Party will cooperate with the Indemnified Party;
  - 10.3.2 If the facts giving rise to indemnification hereunder involve a possible claim by the Indemnified Party against a third party, the Indemnified Party will have the right, at its own cost and expense, to undertake the prosecution, compromise and settlement of such claim; and

10.3.3 The Indemnifying Party will not, without the consent of the Indemnified Party, enter into or settle or compromise any claim or consent to any entry of judgment which (i) in the reasonable judgment of the Indemnified Party may adversely affect the Indemnified Party or, solely with respect to Buyer, Buyer's continued operation of any Station, and (ii) does not include as an unconditional provision thereof the giving by the claimant or the plaintiff to the Indemnified Party of a full and complete release from all liability in respect to such claim.

10.4 Survival of Representations and Warranties. The representations and warranties contained in this Agreement or in any Schedule or Exhibit, or in any certificate or other instrument delivered pursuant to this Agreement, will survive the consummation of the purchase-and-sale transactions contemplated by this Agreement on the Closing Date for a period of 18 months after the Closing Date. The covenants and agreements of Seller and Buyer contained in this Agreement shall survive the Closing for a period of 18 months after the Closing Date, except for those covenants and agreements that by their terms contemplate performance in whole or in part after the Closing Date, which shall remain in full force and effect for a period of 18 months following the date by which such covenant or agreement is required to be performed (or, if there is no specified date by which such covenant or agreement is required to be performed, such covenant shall remain in full force and effect indefinitely). If a claim or notice is given under this Article X or otherwise with respect to any such representation, warranty or covenant prior to such expiration date, such claim shall continue (and such representation, warranty and covenant shall survive) indefinitely until such claim is finally resolved. Notwithstanding anything in the foregoing to the contrary, the 18 month limitation shall not be applicable to (i) claims arising under Sections 4.1, 4.2, 4.3.1, 4.4.1, 4.14, 5.1, 5.3, 5.4 and 5.5 (the "Fundamental Representations"), which shall survive indefinitely or (ii) claims arising under Sections 4.12 and 4.17 which shall survive until six (6) months after the expiration of the applicable statute of limitation for such a claim.

#### 10.5 Limitations.

10.5.1 Seller will not have any indemnity obligation arising out of Section 10.1.2 (i) unless and until the aggregate amount of Damages incurred, sustained or accrued by the Buyer Indemnified Parties as a result of such breaches exceeds \$750,000 (the "Basket Amount"), it being understood that after such amount exceeds the Basket Amount, Seller will be liable only for all such amounts under Section 10.1.2 in excess of the Basket Amount and (ii) in excess of \$20,000,000 (the "Cap") in the aggregate, provided that neither the Basket Amount nor the Cap shall be applicable (A) in the case of fraud, (B) with respect to any of the Fundamental Representations, or the representations and warranties in Section 4.12 and 4.17, (C) with respect to any matter arising under Section 10.1.2 that relates to a covenant or agreement to be performed following the Closing Date or (D) for the avoidance of doubt, with respect to any matter arising under any subsection of Section 10.1 other than Section 10.1.2 (even if a claim for such matter also could have been asserted pursuant to Section 10.1.2).

- 10.5.2 Buyer will not have any indemnity obligation arising out of Section 10.2.2 (i) unless and until the aggregate amount of Damages incurred, sustained or accrued by the Seller Indemnified Parties as a result of such breaches exceeds the Basket Amount, it being understood that after such amount exceeds the Basket Amount, Buyer will be liable only for all such amounts under Section 10.2.2 in excess of the Basket Amount and (ii) in excess of the Cap in the aggregate; provided that neither the Basket Amount nor the Cap shall be applicable (A) in the case of fraud, (B) with respect to any of the Fundamental Representations, (C) with respect to any matter arising under Section 10.2.2 that relates to a covenant or agreement to be performed following the Closing Date or (D) for the avoidance of doubt, with respect to any matter arising under any subsection of Section 10.2 other than Section 10.2.2 (even if a claim for such matter also could have been asserted pursuant to Section 10.2.2).
- **10.5.3** If Buyer elects to proceed with the Closing pursuant to clause (i) of the fifth sentence of Section 7.10, with respect to Remediation Indemnification, Buyer's right to indemnification under this Article X shall be limited to the extent set forth in Section 7.10.
- **10.5.4** The indemnity provided under Section 10.1.7 shall survive until the scheduled expiration of the stated term of the KZMP Tower Lease (including, if validly exercised by Buyer, the term of the renewal option provided for thereunder as of the Closing Date). Additionally, the indemnification obligations of Seller under Section 10.1.7 together with all other indemnity obligations of Seller that are subject to the Cap pursuant to 10.5.1 shall not exceed the Cap.
- **10.6 Exclusivity.** The Parties acknowledge and agree that, should the Closing occur, the sole and exclusive remedy of the Parties with respect to any and all matters arising out of, relating to or connected with this Agreement (other than claims of, or causes of action arising from, fraud and other than as permitted pursuant to Section 3.4, Section 3.6, Section 7.9 or Section 7.11) from and after the Closing shall be pursuant to the indemnification provisions set forth in this Article X.
- 10.7 Subrogation. Any Damages indemnifiable hereunder shall be limited to the amount of Damages sustained by the Indemnified Party net of any insurance proceeds actually recovered (less expenses incurred in connection with such recovery), it being understood that pending any such payment by the insurance company, the Indemnifying Party will pay the gross amount (i.e. before subtraction of the insurance proceeds) of Damages indemnifiable hereunder to the Indemnified Party. The net amount of any insurance proceeds actually received by the Indemnified Party following receipt by the Indemnified Party of payment from the Indemnifying Party shall be held in trust for the Indemnifying Party and the Indemnified Party shall promptly notify the Indemnifying Party of the receipt of such funds and, so long as the Indemnifying Party shall have paid to the Indemnified Party all of the gross amount (i.e. before subtraction of the insurance proceeds) of Damages indemnifiable hereunder, shall forward such amounts to the Indemnifying Party within five business days. The Indemnified Party and the Indemnifying Party shall cooperate, at the Indemnifying Party's sole expense, in connection with the pursuit of any such insurance recovery.

# ARTICLE XI MISCELLANEOUS PROVISIONS

11.1 Notices. All notices, demands and requests, required or permitted to be given under the provisions of this Agreement shall be in writing and will be deemed duly given if it is received when delivered personally or by facsimile at the facsimile numbers below and a telephone notification is provided by the sending Party to the receiving Party at the time of the facsimile that such notice is about to be sent (it being understood that a voice mail left on answering machines shall be deemed to satisfy the requirement for such telephone notification) or on the next business day when sent by a nationally recognized "next-day" delivery service, to the Parties at the addresses set forth below:

### If to Seller:

Walter F. Ulloa Chairman and Chief Executive Officer Entravision Communications Corporation 2425 Olympic Blvd., Suite 6000 West Santa Monica, California 90401

Phone: (310) 447-3870 Fax: (310) 449-1306

Copies (which shall not, by itself, constitute notice) to:

Barry Friedman, Esq.
Thompson Hine LLP
1920 N Street, N.W.
Washington, D.C. 20036
Phone: (202) 973-2789

Phone: (202) 973-2789 Fax: (202) 331-8330

### and

Ruth Fisher, Esq.
Gibson, Dunn & Crutcher LLP
2029 Century Park East
Los Angeles, California 90067-3026
Phone: (310) 557-8057

Fax: (310) 552-7070

### If to Buyer:

Mr. Lenard D. Liberman
Executive Vice President
Liberman Broadcasting of Dallas, Inc.
1845 Empire Avenue
Burbank, California 91504
Phone: (818) 563-5722

Fax: (818) 558-4244

Copy (which shall not, by itself, constitute notice) to:

Joseph K. Kim, Esq.

O' Melveny & Myers LLP

400 South Hope Street, 18<sup>th</sup> Floor
Los Angeles, California 90071

Phone: (213) 430-6000

Fax: (213) 430-6407

or any other such facsimile numbers, telephone numbers and addresses as any Party may from time to time supply in writing to the other Parties.

- 11.2 Benefit and Assignment. This Agreement will be binding upon and inure to the benefit of the Parties, and their respective permitted successors and assigns. No Party may assign any of its rights under this Agreement without the prior written consent of Buyer and Seller; provided, however, that Buyer may assign their rights and obligations hereunder without Seller's consent to any party wholly owned, directly or indirectly, by LBI Media, provided that such entity is financially qualified and qualified under the Communications Act to close the transaction, and provided that Buyer may assign its rights hereunder, without Seller's consent, to any of its lenders (each a "Permitted Assignment"), and provided further that no such assignment shall limit the Buyer's obligations hereunder. Any purported assignment (other than a Permitted Assignment) shall be void *ab initio*. Additionally, nothing in this Agreement shall prohibit, or require Seller's consent to, the conversion of LBI or LBI Sub from a corporation to a limited liability company prior to, or after, the Closing Date; provided, that such conversion shall not adversely affect Buyer's obligations hereunder.
- 11.3 Public Announcements. Buyer, on the one hand, and Seller on the other, will consult with, and obtain the prior written approval of (such approval not to be unreasonably withheld, conditioned or delayed), each other before issuing, and provide each other the opportunity to review, comment upon and concur with, any press release or other public statement with respect to this Agreement or the transactions contemplated by this Agreement. No Party shall issue any such press release or make any such public statement prior to such consultation and approval, except as may be required by applicable law, court process or by obligations pursuant to any listing agreement with any national securities exchange or the National Association of Securities Dealers, Inc or disclosures to advisors and financing sources of each Party and disclosures required in connection with FCC or HSRA approvals or under financing documents or as required by any national securities exchange or the Securities and Exchange Commission.
- **11.4 Other Documents.** The Parties will execute such other documents as may be necessary and desirable to the implementation and consummation of this Agreement.

- 11.5 Appendices. All Schedules and Exhibits are deemed to be part of this Agreement and are incorporated herein, where applicable, as if fully set forth herein. Whenever, by the terms of this Agreement or any subsequent agreement of the Parties, any additions or deletions are made to the Purchased Assets shown on the Schedules, the Schedules affected shall be deemed to be appropriately modified to reflect those changes.
- 11.6 Attorneys' Fees. Each Party hereto agrees that, in the event of any and all claims, grievances, demands, controversies, causes of action or disputes of any nature whatsoever, the prevailing Party shall be entitled to recover from the losing Party reasonable attorneys' fees, expenses and costs.
- 11.7 Governing Law. This Agreement will be governed, construed and enforced in accordance with the laws of the State of California applicable to contracts made therein, without giving effect to any law or rules that would cause the laws of any jurisdiction other than the State of California to be applied.
- 11.8 Arbitration. Any dispute, controversy or other matters as to which the Parties disagree arising out of, relating to or in connection with the provisions of this Agreement or the interpretation, breach or alleged breach hereof shall be settled and decided by arbitration conducted by the Judicial Arbitration and Mediation Service ("JAMS") in accordance with its Commercial Arbitration Rules, subject to the following:
  - 11.8.1 Any arbitration as set forth above shall be held and conducted in Los Angeles, California before one arbitrator who shall be selected by mutual agreement of the Parties. If agreement is not reached on the selection of the arbitrator within 30 days after commencement of an arbitration by (i) submission of a matter to the JAMS in accordance with its Commercial Arbitration Rules and (ii) notice to the other Party of the initiating Party's intention to arbitrate, then such arbitrator shall be appointed by the presiding judge of the appropriate Los Angeles, California court.
  - **11.8.2** The arbitrator appointed must be a former or retired judge, or an attorney with at least 15 years experience in the broadcast radio industry.
  - **11.8.3** The prevailing Party shall be awarded reasonable attorneys' fees, expert and non-expert witness costs and expenses, and other costs and expenses incurred in connection with the arbitration unless the arbitrator, for good cause, determines otherwise.
  - **11.8.4** The dispute shall be heard in accordance with the rules and procedures of JAMS and the arbitrator's decision and award shall be final and binding.
  - **11.8.5** Costs and fees of the arbitrator (including the cost of the record of transcripts of the arbitration) shall be borne by the non-prevailing Party, unless the arbitrator for good cause determines otherwise. Costs and fees payable in advance shall be advanced equally by the Parties, subject to ultimate payment by the non-prevailing Party in accordance with the preceding sentence.

- 11.8.6 Any Party may initiate an arbitration proceeding under this Section 11.8 by written notice to the other Party of its intention to arbitrate, specifying the dispute or controversy to be arbitrated, the amount involved and the remedy sought, and by filing with the Los Angeles, California office of the JAMS a copy of said notice together with a copy of this Agreement and the fee specified in the JAMS fee schedule. In no event shall a demand for arbitration be made after the date when institution of legal or equitable proceedings based on the claim, dispute or other matter in question would be barred by the applicable statute of limitations.
- 11.8.7 This agreement to arbitrate shall be specifically enforceable under applicable law in any court of competent jurisdiction. The award rendered by the arbitrator shall be final and judgment may be entered in accordance with applicable law and in any court having jurisdiction thereof.
- 11.8.8 Notwithstanding anything contained in this Agreement elsewhere to the contrary, and unless modified by the arbitrator upon a showing of good cause, the arbitration shall proceed upon the following schedule: (i) within 30 days from the service of the notice of the request to arbitrate, the Parties shall select the arbitrator or an arbitrator shall be selected as provided herein; (ii) within 30 days after selection of the arbitrator, the Parties shall conduct a pre-arbitration conference at which a schedule of pre-arbitration discovery shall be set, all pre-arbitration motions scheduled and any other necessary pre-arbitration matters decided; (iii) all discovery shall be completed within four months following the pre-arbitration conference; (iv) all pre-arbitration motions shall be filed and briefed so that they may be heard no later than one month following the discovery cut-off; (v) the arbitration shall be scheduled to commence no later than 30 days after the decision on all pre-arbitration motions but in any event no later than six months following the service of the notice of arbitration; and (vi) the arbitrator shall render his written decision within 30 days following the completion of the arbitration.
- 11.8.9 Any monetary award of the arbitrator may include interest at the highest prime rate, as published in the <u>Wall Street Journal</u>, plus two percent, which interest shall accrue from the date the claim, dispute or other matter in question was rightfully due and payable under this Agreement until the date the award is paid to the prevailing Party.
- **11.8.10** No provision of this Section 11.8 shall limit the right of any Party to this Agreement to obtain provisional or ancillary remedies from a court of competent jurisdiction before, after, or during the pendency of any arbitration or other proceeding with respect to (i) any claim arising under Section 7.9, (ii) any other claim for which any equitable remedy may be available, or (iii) any claims related to the enforcement of this Section 11.8. The exercise of such remedy does not waive the right of any Party to resort to arbitration.

- **11.9** Counterparts. This Agreement may be signed in any number of counterparts with the same effect as if the signature on each such counterpart were upon the same instrument.
- **11.10 Headings.** The headings of the Sections of this Agreement are inserted as a matter of convenience and for reference purposes only. They in no respect define, limit or describe the scope of this Agreement or the intent or interpretation of any Section.
- 11.11 Entire Agreement. This Agreement, the Escrow Agreement, the Confidentiality Agreement, the letter agreement by and among the Parties and dated as of the Execution Date (the "Side Letter") and all Schedules and Exhibits hereto and thereto; and all agreements, certificates and instruments delivered by the Parties pursuant to the terms of this Agreement represent the entire understanding and agreement between the Parties with respect to the subject matter hereof, supersede all prior negotiations and agreements between the Parties, including the Letter of Intent, and can be amended, supplemented, waived or changed only by an amendment in writing which makes specific reference to this Agreement or the amendment, as the case may be, and which is signed by the Parties.
- **11.12 Personal Liability.** This Agreement shall not create or be deemed to create or permit any personal liability or obligation on the part of any direct or indirect stockholder of Seller or Buyer or any officer, director, employee, representative or investor of either Party hereto.
- 11.13 Post-Closing Cooperation With Respect to Financial Statements. From the date hereof until date of the issuance of Buyer's first audited financial statements after the first anniversary of the Closing Date, Seller agrees to cooperate with, and provide reasonable assistance to, Buyer and its Affiliates in connection with any filings, registration statements or reports of Buyer or any of its Affiliates under the Securities Act of 1933, as amended, or the Securities and Exchange Act of 1934, as amended and any rules and regulations promulgated thereunder. At Buyer's request, such cooperation and assistance shall include making available such financial information with respect to the Stations as may reasonably be required in connection with any such filing, registration statement or report (to the extent such financial information is available to the Seller), including using commercially reasonable efforts to facilitate Buyer's access to Seller's independent accountants with respect to the Stations and the ability to request that Seller's independent accountants complete an audit of the Stations for any pre-Closing period, if the Buyer so desires and at Buyer's cost. The cost of preparation of any such required financial information shall be borne by Buyer.

[Remainder of Page Intentionally Left Blank]

**IN WITNESS WHEREOF**, the Parties have caused this Agreement to be executed and delivered by their duly authorized officers on the day and year first above written.

# **SELLER:**

# ENTRAVISION COMMUNICATIONS CORPORATION

By:

/s/ Walter F. Ulloa

Name: Walter F. Ulloa Title: Chairman & CEO

# ENTRAVISION HOLDINGS, LLC

By:

/s/ Walter F. Ulloa

Name: Walter F. Ulloa Title: Chairman & CEO

### ENTRAVISION-TEXAS LIMITED PARTNERSHIP

By: Entravision Texas G.P., LLC, its general partner

By:

/s/ Walter F. Ulloa

Name: Walter F. Ulloa Title: Chairman & CEO

Asset Purchase Agreement

S-1

LIBE	RMAN BROADCASTING OF DALLAS, INC.
By:	
Dy.	/s/ Lenard D. Liberman
Name:	Lenard D. Liberman
Title:	Executive Vice President

By:

LICENSE CORP.

**BUYER:** 

/s/ Lenard D. Liberman

Name: Lenard D. Liberman Title: Executive Vice President

S-2

Asset Purchase Agreement

#### AMENDMENT TO

#### ASSET PURCHASE AGREEMENT

THIS AMENDMENT (the "Amendment") dated as of November 2, 2006 (the "Amendment Date") amends that ASSET PURCHASE AGREEMENT (the "Agreement") made and entered into August 2, 2006, by and among Entravision Communications Corporation, a Delaware corporation ("ECC"), Entravision-Texas Limited Partnership, a Texas limited partnership ("ECC LP") and Entravision Holdings, LLC, a California limited liability company ("Holdings"), on the one hand, and Liberman Broadcasting of Dallas, Inc., a California corporation ("LBI"), and Liberman Broadcasting of Dallas License Corp., a California corporation ("LBI Sub"), on the other. ECC, ECC LP and Holdings are referred to collectively as "Seller" and LBI and LBI Sub are referred to collectively as "Buyer." Other capitalized terms used, but not defined, herein shall have the meaning given such terms in the Agreement.

#### WITNESSETH:

WHEREAS, the Buyer and Seller have agreed to amend the Agreement in certain respects, and

**WHEREAS**, the amendment to the Agreement is intended to eliminate certain disputes that have arisen between Buyer and Seller related to the transactions contemplated by the Agreement.

**NOW THEREFORE**, in consideration of the mutual promises and covenants herein contained, the Parties, intending to be legally bound agree as follows:

- **1.1** LER Agreement, Primary Studio Lease. Section 1.1, Schedule I, Schedule II and Schedule IV of the Agreement are amended as follows:
  - **1.1.1** The definition of "Assumed Contracts" is amended as a result of the amendment to Schedule I pursuant to Section 1.1.2 of this Amendment.
  - **1.1.2** The definition of "Prepaid Amounts" and Section 3.6.1 shall be amended so as to delete references to the Primary Studio Lease set forth therein.
  - **1.1.3** Schedule I is amended to remove from Schedule I the following agreements: (a) the LER Agreement, and (b) the Primary Studio Lease. The remaining items on Schedule I shall not be renumbered as a result of this amendment.
  - 1.1.4 Schedule II is amended to remove the Primary Studio Lease (Item 5 on such Schedule).
  - **1.1.5** Schedule III is amended to add "Pending complaint regarding KTCY notified to Seller by the FCC Enforcement Bureau on November 1, 2006 the

("FCC Complaint")," which is added solely as an exception to the first sentence of Section 4.3.3 of the Agreement.

- **1.1.6** Schedule IV is amended to remove the reference to Item 2 and both references to Item 6, in each case, appearing in No. 2 under the "Required Consents (Seller)" section of Schedule IV.
- 1.1.7 Provided Buyer gives at least one business days' notice (which notice may be telephonic or by email, as may be agreed by Buyer and Seller) of the date and time on which it wishes to enter the premises covered by the Primary Studio Lease (the "Mockingbird Premises"), and such entry will occur during the forty five days following the Closing Date, Seller will (a) provide notice to the Mockingbird Landlord on the same business day as Seller receives notice from Buyer (provided such notice is received prior to 5 pm Pacific time) of the desired date and time of Buyer's move, (b) work with Buyer to obtain the necessary approvals from landlord as expeditiously as possible, and (c) provided the landlord under the Primary Studio Lease provides the necessary approval of such date and time, provide access to Buyer to the Mockingbird Premises at the approved date and time for the purpose of allowing Buyer to remove any Purchased Assets located at the Mockingbird Premises at Buyer's sole cost. On up to five occasions, Buyer's request under the preceding sentence may be for an identified contiguous period of up to five days during which Buyer can access the Mockingbird Premises at any times during such period as are approved by landlord, and Seller will provide such access within such contiguous period as directed by Buyer. In addition, Seller will cooperate with Buyer and provide Buyer access to the Mockingbird Premises from time to time during business hours as reasonably requested by Buyer during business hours for the purpose of removing Purchased Assets which do not require advance landlord approval for removal. Seller agrees to perform all obligations as tenant under the Primary Studio Lease during such forty-five day period, and agrees to cooperate in good faith with Buyer's removal of the Purchased Assets from the Mockingbird Premises, including providing notices and making such requests of the landlord as necessary to accommodate the access and removal rights referenced herein. Buyer shall use reasonable care in the removal of the Purchased Assets from the Mockingbird Premises, provided that Buyer shall not be obligated to restore any portions of the Mockingbird Premises following such removal except to the extent of damage directly caused by Buyer which exceeds that which would customarily occur in the course of such removal. In no event shall Buyer be liable for any repair or restoration of the Mockingbird Premises other than with respect to the repair of damage directly caused by Buyer which exceeds that which would customarily occur in the course of such removal, if any, or if Buyer removes any property not included in the Purchased Assets. Other than such access, Buyer shall have no right, title or interest in or under the LER Contract or the Primary Studio Lease (including, without limitation, to any security deposit thereunder), and in no event will Buyer have any liability or responsibility under the LER Contract or the Primary Studio Lease. Seller shall have no responsibility or liability for any damages to or loss of the Purchased Assets on and after the

Closing Date, except on account of any actions taken by Seller or any failure of Seller to use commercially reasonable efforts to secure the Mockingbird Premises prior to Buyer's removal of the Purchased Assets therefrom. Except as set forth in the preceding sentence, all risk of loss of or damages to the Purchased Assets following the Closing Date shall be borne by Buyer. If any Purchased Assets remain on the Mockingbird Premises after the 45 day period described above, as tolled pursuant to the next sentence, Buyer will pay Seller (i) the amount of \$540 per day for each day that it continues to occupy the premises, and (ii) all Damages suffered by Seller in the event Buyer continues to occupy any portion of the Mockingbird Premises after expiration of the Primary Studio Lease. The 45 day period will toll, day for day, and solely for purposes of the rental obligation, but in no event longer than the expiration of the Primary Studio Lease, for each day Seller is in material default of its contractual obligations under this Section 1.1.7 such that Buyer has been unable to obtain access to the Mockingbird Premises on a day for which it has requested access in accordance with this Section 1.1.7.

- 1.2 Closing Date Agreed; Documents in Final Form. The Parties agree that the Closing Date shall be on the date hereof, and that the form of each document or instrument to be delivered at the Closing has been mutually agreed to by each of the Parties on or prior to the Amendment Date.
  - 1.3 Section 2.1, Section 2.2.3. Sections 2.1 and 2.2.3 are amended as follows:
  - 1.3.1 Section 2.1 is amended to delete the "and" at the end of Section 2.1.7, to add a semi-colon and "and" at the end of Section 2.1.8, and to add as a new subsection 2.1.9: "All accounts receivable of Seller accruing prior to the Closing Date with respect to advertisements aired on one or more of the Stations prior to the Closing Date and all other accounts receivable exclusively related to one or more of the Stations or the Towers (the "Purchased ARs"), except as expressly excluded pursuant to Section 2.2.3. Notwithstanding any provision of this Agreement to the contrary, no representation or warranty is given by Seller to Buyer related to the Purchased ARs, except that Seller represents and warrants to Buyer that (i) Seller is the owner of the Purchased ARs, free and clear of all Encumbrances other than Permitted Liens and that it has not assigned any rights with respect to such receivables to any Person except pursuant to this Section 2.1.9, (ii) Schedule 2.1.9 hereto constitutes a true and correct list of the Purchased ARs as of October 24, 2006 (or, after delivery of the updated Schedule 2.1.9 referenced in the last sentence of this Section 1.3.1, as of November 1, 2006), (iii) Schedule 2.1.9 hereto accurately reflects the aggregate dollar amount of the Purchased ARs as of October 24, 2006 (or, after delivery of the updated Schedule 2.1.9 referenced in the last sentence of this Section 1.3.1, as of November 1, 2006), and (iv) with respect to each receivable listed on Schedule 2.1.9, that each such receivable (a) represents actual indebtedness or other obligations incurred by the applicable account debtors and owed to the Seller (prior to the assignment of the Purchased ARs to Buyer) and (b) has arisen from bona fide transactions between the account debtor and the Seller in the ordinary course of business. Seller agrees that the representations and warranties set forth in the preceding

clauses (i), (ii) and (iii) are Fundamental Representations under the Agreement, and Buyer agrees that none of the representations and warranties set forth in the preceding sentence is a representation or warranty as to collectibility. Within five (5) business days of the Closing Date, the Seller shall send a notice, in a form acceptable to Buyer, to each of the account debtors with respect to such receivables informing such account debtors that such payments are to be paid to LBI." Buyer hereby agrees that as and when the Purchased ARs are collected by Buyer, Buyer will pay LER the actual commissions due pursuant to the LER Agreement on such Purchased ARs as shown in Schedule 2.1.9, in an amount not to exceed \$21,036.07. Additionally, Seller shall cause LER to forward any payments received by LER on Buyer's behalf to Buyer within five (5) business days and shall not be entitled to receive any commissions from Buyer if LER has failed to forward any payments received on Buyer's behalf to Buyer within such five (5) business day period. Seller shall provide an updated and revised Schedule 2.1.9 dated as of November 1, 2006 not later than November 13, 2006 which, on the date provided to Buyer, shall replace the Schedule 2.1.9 attached hereto in its entirety (including for purposes of the representations and warranties set forth above), and shall have the same level of detail as is set forth in the Schedule 2.1.9 attached hereto, provided Buyer provides Seller all needed access to the books and records need to compile such schedule.

- **1.3.2** The references to Section 2.1.8 in Sections 2.1, 4.4.1 and 4.20 shall be amended so as to replace such references with references to Section 2.1.9, <u>provided</u>, <u>however</u>, that Buyer acknowledges as an exception to the representations in Sections 4.4.1 and 4.20 that LER has the right to commissions on the accounts receivable included in the Purchased Assets pursuant to Section 2.1.9 in an amount not to exceed \$21.036.07.
- **1.3.3** Section 2.2.3 is amended to read in its entirety "the accounts receivable of Seller accruing prior to the Closing Date totaling up to \$194,962 due from Radio Ayo in the aggregate (up to \$130,000 of which is in the 270-day column and up to \$64,962 of which is in the 360-day column, in each case, as referenced in the October 30, 2006 e-mail from Elliot Evers to Lenard Liberman) and related to KZMP (AM) (the "Broker Receivables");".
- **1.3.4** For purposes of clarity, the files, records and logs described in Section 2.1.7 of the Agreement shall specifically include the traffic system data, client billing records, invoices and other original records of the Stations regarding the historical business activity with the advertisers whose advertisements give rise to the accounts receivable included in the Purchased Assets pursuant to Section 2.1.9 of the Agreement, and Seller further agrees to provide reasonable assistance to Buyer in connection with any dispute related to the collection of any such accounts receivable at Buyer's sole cost and expense for Seller's out-of-pocket costs or expenses, if any, incurred in connection therewith. To the extent any files, records or logs described in Section 2.1.7 (including as clarified hereby) are not delivered to Buyer on the Closing Date, Seller will deliver such records from

time to time as requested by Buyer but in all events within two business days of Buyer's request therefor.

- 1.4 Amendment of Purchase Price; Amendment of Section 3.1.
- **1.4.1** Section 3.1 is amended to delete "Ninety-Five Million Dollars (\$95,000,000)," and substitute therefor "Ninety-Two Million five Hundred Thousand Dollars (\$92,500,000), of which \$22,500,000 shall be the purchase price of the Purchased Assets related to Station KBOC".
- **1.4.2** Section 3.1.1 is amended to delete "\$95,000,000" and to substitute therefor "\$92,500,000."
- **1.4.3** Section 3.1.2 is amended to provide that ECC and LBI shall on November 1, 2006 jointly deliver written instructions to the Escrow Agent to deliver the entire Escrow Deposit in one or more wires as designated and directed by ECC.
- 1.5 Section 3.2. Section 3.2 is amended by deleting the penultimate sentence thereof and replacing the text thereof in its entirety with the following three sentences: "Seller and Buyer confirm that Buyer is not assuming the Primary Studio Lease or the LER Agreement or any obligation thereunder, which, for the avoidance of doubt, shall constitute Excluded Liabilities. Without limiting the generality of the foregoing, Seller shall be responsible for any obligation to pay the Buyout Amount and shall take all actions as are required so that the LER Agreement is terminated with respect to the Stations on account of their being Terminated Stations (as defined in the LER Agreement). Additionally, for the avoidance of doubt, nothing in Section 4.7 of the Agreement shall be read to contradict this Section 3.2."
- 1.6 Section 3.5. Section 3.5 is amended by replacing the text thereof in its entirety with the following: "Not later than sixty (60) days after the Closing Date, Buyer shall provide a proposed allocation of the Purchase Price pursuant to Section 1060 of the Internal Revenue Code of 1986, as amended, to Seller, which allocation shall be consistent with the valuation of KBOC set forth on Appendix I. Seller shall have the right to consent to such allocation schedule, which shall not unreasonably be withheld, it being understood that Seller shall not withhold its consent to the allocation to the extent that it reflects the incorporation of a valuation of the Purchased Assets conducted by BIA Financial Network, Inc. or its Affiliate. The parties shall not take any position inconsistent with such allocation schedule for purposes of any Tax filing on IRS Form 8594."
- 1.7 Section 3.6.1. Section 3.6.1 is clarified by adding a new sentence at the end of such Section that provides in full as follows: "Nothing in the first sentence of Section 3.6.1 is intended to, or does, affect Seller's agreement to sell, assign, convey, transfer and deliver the Purchased ARs to Buyer."
- 1.8 Section 4.22. A new Section 4.22 shall be inserted in the Agreement, which provides as follows: "Seller represents and warrants that (i) it has provided to Buyer notice of all cancellations of sales orders related to the Stations and received by Seller on or prior to November 1, 2006, and (ii) all sales orders delivered to Buyer through November 1, 2006 are enforceable by Buyer in accordance with their terms, except as enforcement thereof may be

limited by bankruptcy, insolvency, reorganization, moratorium or similar laws affecting creditors' rights generally and by general principles of equity (regardless of whether considered in a proceeding in equity or at law)." Seller and Buyer acknowledge and agree that (a) "Contracts" and "Assumed Contracts" include all sales orders with respect to the Stations entered into by Seller prior to the Closing Date, (b) Seller's representation in Section 4.22 is a Fundamental Representation for purposes of the Agreement, and (c) that none of Seller's representations and warranties set forth in Section 4.22 is a representation or warranty as to collectibility.

1.9 Section 6.10. A new Section 6.10 shall be inserted in the Agreement to read in full as follows: "Seller agrees within ten (10) business days of the Closing Date to pay each employee of Sellers with respect to the Stations who is employed by Buyer upon the Closing Date or within thirty (30) days after the Closing Date such amount of "stay bonus" as such employee would have received had such employee not been employed by Buyer on the Closing Date or within thirty (30) days after the Closing Date, as applicable, and, to the extent that Seller has not already communicated this change to the "stay bonus" arrangements in writing to each employee of the Seller with respect to the Stations, Seller shall immediately, on the date hereof, communicate such change to the "stay bonus" arrangements to such employees in writing."

#### **1.10** Section 7.8. Section 7.8 shall be amended to read in full as follows:

If advertisers whose advertisements air on the Stations, whether prior to, on or after the Closing Date, make payments in respect of advertisements airing on the Stations prior to, on or after the Closing Date to Seller rather than to Buyer, Seller shall hold such amounts in trust for Buyer, shall promptly notify Buyer of the receipt of such funds and shall forward such amounts to Buyer within five business days. If an advertiser who has advertised on the Stations prior to the Closing Date also advertises on other stations owned or programmed by Seller or its Affiliates other than the Stations (whether prior to, on or after the Closing Date) and a payment is received that does not reference an invoice number or otherwise indicate which invoice, station or market the payment relates to and such advertiser has obligations relating to advertisements airing on the Stations and to advertisements airing on stations owned or programmed by Seller and its Affiliates other than the Stations, Seller shall upon receiving such payment contact the advertiser and obtain written instruction (including via e-mail) from the advertiser directing whether the payment should be applied against an obligation relating to advertisements airing on the Stations or to advertisements airing on stations other than the Stations and the invoice number to which such payments should be applied. Seller shall notify Buyer within five (5) business days of receiving the advertiser's response pursuant to the preceding sentence. If Radio Ayo makes any payments to Buyer rather than to Seller with respect to any of the Broker Receivables referenced in Section 2.2.3, whether prior to, on or after the Closing Date, Buyer shall hold such amounts in trust for Seller, shall promptly notify

Seller of the receipt of such funds and shall forward such amounts to Seller within five business days. The Parties shall treat any payments received for other services provided by the Stations or with respect to the Purchased Assets prior to, on or after the Closing Date in the same manner as payments for advertisements airing on the Stations are treated under this Section 7.8.

- **1.11** Appendix I. Appendix I is amended to delete the text thereof in its entirety and to substitute therefor "Seller and Buyer expressly acknowledge and agree that \$22,500,000 of the Purchase Price shall be allocated to the Purchased Assets related to Station KBOC."
  - **1.12** Appendix II. Appendix II hereto is added to the Agreement as Appendix II thereto.
- 1.13 Employee Termination Letters. Seller agrees that without limitation of Seller's obligations under Section 6.1.4, if Buyer hires any employee of the Stations on or after the Closing Date Seller shall (on notice from Buyer to such effect) provide to any such employee a termination letter and/or other document releasing such employee from (i) all non-compete restrictions, (ii) non-solicitation restrictions (as they relate to solicitation of employees of Seller working (or formerly working) at the Stations), and (iii) other similar obligations, in each case (as to clauses (i) through (iii)) if any such restrictions exist at such time in favor of Seller. Seller shall be deemed to have waived any such rights upon Buyer's hiring of such Station employee notwithstanding any failure by Seller to deliver the termination letter or other document referenced in the preceding sentence.
- 1.14 Waivers and Releases. The agreements set forth in this Amendment represent a compromise and settlement of certain disputed matters. By entering into this Amendment neither Party shall be deemed to have admitted or acknowledged the existence of any liability or wrongdoing, all such liability being expressly denied.
  - **1.14.1** *LBI Claims*. LBI has, on and prior to the date of this Amendment, alleged the following: (a) that Seller has breached Section 8.1.4 of the Agreement, in that a Material Adverse Effect occurred since the Execution Date, (b) that Seller has failed to provide all of the information required to be delivered to LBI under Section 6.1.3 and Schedule XI of the APA, (c) that Seller has failed to require its employees to communicate with LBI as required under the APA, (d) that Seller has failed to operate the business in the ordinary course with respect to its relations to employees and to advertisers in a manner that breaches Sections 6.1.1, 6.1.2, 6.2.4 and Section 6.1.3 among other provisions of the Agreement, (e) that Seller's employee bonus plan for employees of the Stations (as in existence prior to this Amendment) resulted in a breach of Section 8.1.3, (f) that certain consents or estoppel certificates were not in the forms required under the Agreement, and (g) that Seller otherwise failed to meet the Buyer's conditions to closing under the Agreement on account of the matters referenced in clauses (a) through (f). To the extent the claims set forth in the immediately preceding sentence are or could be asserted under any provision of the Agreement not referenced above, or any document or instrument delivered in accordance with the Agreement, Buyer shall

be deemed to have asserted such claims under such provisions. All the claims referenced in this Section 1.14.1 are the "LBI Claims."

- **1.14.2** Entravision Claims. Entravision has, on and prior to the date of this Amendment, alleged the following: (a) Buyer failed to close on the required Closing Date under the Agreement (as in existence prior to this Amendment), and (b) Buyer failed to use all commercially reasonable efforts to cause the closing conditions under the Agreement to be satisfied. To the extent the claims set forth in the immediately preceding sentence are or could be asserted under any provision of the Agreement not referenced above, or any document or instrument delivered in accordance with the Agreement, Seller shall be deemed to have asserted such claims under such provisions. All the claims referenced in this Section 1.14.2, which shall also include any claim by Seller that Buyer improperly required Seller to amend the terms of the Agreement in the manner set forth herein, are the "Entravision Claims."
- **1.14.3** *Release of LBI Claims*. Buyer on behalf of itself and each of its parents, subsidiaries, other affiliates, predecessors, successors and assigns does hereby fully and forever release and discharge Seller and each of their parents, subsidiaries, other affiliates, predecessors, assigns, and their respective directors, officers, employees, agents and representatives from any and all Damages arising out of or related to the LBI Claims. For the avoidance of doubt, the release under this Section 1.14.3 does not release any claim for breach of the representation and warranty made by the Seller pursuant to Section 2.1.9 or 4.22 of the Agreement.
- **1.14.4** *Release of Entravision Claims*. Seller on behalf of itself and each of its parents, subsidiaries, other affiliates, predecessors, successors and assigns does hereby fully and forever release and discharge Buyer and each of their parents, subsidiaries, other affiliates, predecessors, assigns, and their respective directors, officers, employees, agents and representatives from any and all Damages arising out of or related to the Entravision Claims.
- **1.14.5** Section 1542. It is the intention of Seller and Buyer and all persons acting by, through under or in concert with them that the releases granted pursuant to this Section 1.14 shall be effective as a bar to all causes of action and claims, and all Damages, whether known or unknown, suspected or unsuspected and stated to be released pursuant to this Section 1.14. Each of Seller and Buyer expressly and knowingly waives any and all rights and benefits conferred by California Civil Code Section 1542 ("Section 1542") and any law of any state or territory of the United States or any foreign country or principle of common law that is similar to Section 1542. Section 1542 provides:

A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN TO HIM MUST HAVE MATERIALLY AFFECTED HIS SETTLEMENT WITH THE DEBTOR.

Each of Seller and Buyer hereby acknowledges that the waivers set forth in this Section 1.14.5 are an essential and material term of the releases provided for herein. In connection with such waivers and releases, each of Seller and Buyer acknowledges that it may hereafter discover facts in addition to or different from those which they know or believe to be true with respect to the Entravision Claims or the LBI Claims, respectively, but that it is the intention hereby to fully, finally and forever settle and release all matters, disputes, differences, known or unknown, suspected or unsuspected which are or would be Entravision Claims or LBI Claims. The releases set forth in this Section 1.14 shall be and remain in effect notwithstanding the discovery or existence of any such additional or different facts related to the subject matter of the Entravision Claims or the LBI Claims.

- **1.14.6** Essential Term. Each of Seller and Buyer acknowledges and agrees that the waivers and releases set forth in this Section 1.14 are an essential and material term of this Amendment.
- **1.15** <u>Title Insurance.</u> Seller agrees that the value of the real property for purposes of the Title Policies will include the value of the Towers.
- **1.16** Environmental Remediation. Buyer acknowledges and agrees that Seller was not required to complete any additional environmental remediation prior to Closing pursuant to Section 7.10 of the Agreement, it being understood that Buyer does not waive any rights under Section 4.12 of the Agreement.
- 1.17 Letter of Credit. On the Closing Date Seller agrees to deliver to Buyer, at such Dallas location as Buyer shall identify on the Closing Date the corrected original Irrevocable Standby Letter of Credit dated February 15, 2006 in the amount of \$50,000 issued by State Bank of Texas for the benefit of Buyer.
- **1.18** FCC Complaint. Section 10.1.1 shall be amended to delete the "and" before (iii) and to add the following after clause (iii): ", and (iv) Damages occasioned by, arising out of or resulting from the FCC Complaint."
- 1.19 Telephone Transition. Seller agrees to use its commercially reasonable efforts to effect a smooth transition to Buyer of all phone lines used or useful to the operation of the Stations, including, without limitation, the office phone lines, request lines and the like. Such transition will include Seller providing such authorization as may be necessary to allow existing telephone numbers for the Stations to be transferred over to Buyer. In addition, Seller agrees not to cancel the T1 lines, ISDN lines or other circuits currently used in the operation of the Station transmitters, and to allow Buyer to utilize such lines as necessary to provide for a smooth transition to new lines to be established for Buyer. It is anticipated that it will take approximately two weeks following Closing for new T-1 and ISDN lines and other circuits to be established for Buyer in order to provide for this transition, and Buyer will promptly notify Seller when such lines are no longer needed for operation of the Stations. Buyer will pay the ongoing monthly service charges for Seller's phone lines (including T-1 and ISDN lines) utilized by Buyer as referenced herein for the period from Closing until the date Buyer notifies Seller

that such lines may be cancelled. In order to accomplish the foregoing, Seller and Buyer will each identify representatives to work together to accomplish a transition of the phone lines. In addition, until the phone lines are transitioned as referenced above (which time period is anticipated to be 2 to 3 days following Closing), Seller will permit Buyer's receptionist to answer the phone lines for the Stations from the current reception desk location for such lines.

- 1.20 Conflicts; Integration. This Amendment contains the entire agreement and understanding of the Parties relating to the subject matters hereof and supersedes, cancels and replaces any prior understanding, writing or agreement between the parties relating to such subject matters. This Amendment is governed, construed and enforced in accordance with the laws of the State of California applicable to contract made therein, without giving effect to any law or rules that would cause the laws of any jurisdiction other than the State of California to be applied.
- **1.21** Counterparts. This Amendment may be signed in any number of counterparts with the same effect as if the signature on each such counterpart were upon the same instrument.
- **1.22** <u>Headings</u>. The headings of the Sections of this Amendment are inserted as a matter of convenience and for reference purposes only. They in no respect define, limit or describe the scope of this Amendment or the intent or interpretation of any Section.
- **1.23** "Agreement." On and after the date hereof, all references to the "Agreement" (including references within the Agreement) shall mean the Agreement as amended hereby, including without limitation as supplemented by the covenants and other agreements set forth herein.

[Remainder of Page Intentionally Left Blank]

**IN WITNESS WHEREOF**, the Parties have caused this Amendment to be executed and delivered by their duly authorized officers on the day and year first above written.

#### **SELLER:**

# ENTRAVISION COMMUNICATIONS CORPORATION

By: /s/ Walter F. Ulloa

Chief Executive Officer

Walter F. Ulloa

### ENTRAVISION HOLDINGS, LLC

By: /s/ Walter F. Ulloa

Chief Executive Officer

Walter F. Ulloa

#### ENTRAVISION-TEXAS LIMITED PARTNERSHIP

By: Entravision Texas G.P., LLC, its general partner

By: /s/ Walter F. Ulloa

Chief Executive Officer

Walter F. Ulloa

#### **BUYER:**

### LIBERMAN BROADCASTING OF DALLAS, INC.

By: /s/ Lenard D. Liberman

Lenard D. Liberman

**Executive Vice President** 

# LIBERMAN BROADCASTING OF DALLAS LICENSE CORP.

By: /s/ Lenard D. Liberman

Lenard D. Liberman

**Executive Vice President** 

S-1

Amendment to Asset Purchase Agreement

#### **SECTION 302 CERTIFICATION OF PRESIDENT**

#### I, Jose Liberman, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of LBI Media, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - c) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2006

By: /s/ Jose Liberman

Jose Liberman

President

#### SECTION 302 CERTIFICATION OF CHIEF FINANCIAL OFFICER

#### I, William S. Keenan, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of LBI Media, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
  - c) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2006

By: /s/ William S. Keenan

William S. Keenan Chief Financial Officer

# Certification of President and Chief Financial Officer Pursuant to 18 U.S.C. 1350, As Adopted Pursuant to § 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of LBI Media, Inc. (the "Company") for the quarterly period ended September 30, 2006, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Jose Liberman, as President of the Company, and William S. Keenan, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge:

- (1) The Report fully complies with the requirements of Section 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ Jose Liberman

Jose Liberman

President

November 14, 2006

By: /s/ William S. Keenan

William S. Keenan Chief Financial Officer November 14, 2006

This certification accompanies the Report pursuant to § 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of § 18 of the Securities Exchange Act of 1934, as amended. A signed original of this written statement required by § 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.