# SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-Q**

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **2007-05-14** | Period of Report: **2007-03-31** SEC Accession No. 0001193125-07-113629

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# **FILER**

Hill International, Inc.

CIK:1287808| IRS No.: 200953973 | State of Incorp.:DE | Fiscal Year End: 1231

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SIC: 8711 Engineering services

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

X	QUARTERLY REPORT PURSUANT TO SECTION ACT OF 1934	ON 13 OR 15(d) OF THE SECURITIES EXCHANGE
	For the quarterly period ended March 31, 2007	
	or	
	TRANSITION REPORT PURSUANT TO SECTION ACT OF 1934	ON 13 OR 15(d) OF THE SECURITIES EXCHANGE
	For the transition period from to	
	Commission File Nu	ımber: 000-50781
	HILL INTERNA (Exact name of registrant as	<b>,</b>
	Delaware	20-0953973
	(State or other jurisdiction of	(I.R.S. Employer
	incorporation or organization)	Identification No.)
	303 Lippincott Centre, Marlton, NJ	08053
	(Address of principal executive offices)	(Zip Code)
	Registrant's telephone number, inc	cluding area code: (856) 810-6200
	eate by check mark whether the registrant (1) has filed all reports request 1934 during the preceding 12 months, and (2) has been subject to	
	eate by check mark whether the registrant is a large accelerated filer, elerated filer and large accelerated filer" in Rule 12b-2 of the Exchange	
	Large Accelerated Filer ☐ Accelerated	d Filer □ Non-Accelerated Filer 区
Indic	eate by check mark whether the registrant is a shell company as defir	ned in Rule 12b-2 of the Exchange Act. Yes □ No 区
There	e were 24,601,358 shares of the Registrant's Common Stock outstar	nding at May 3, 2007.

# HILL INTERNATIONAL, INC. AND SUBSIDIARIES Index to Form 10-Q

# PART I

# **FINANCIAL INFORMATION**

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# PART 1-FINANCIAL INFORMATION

# Item 1. Financial Statements

# HILL INTERNATIONAL, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

Cash and cash equivalents  \$9  Cash- restricted  \$5  Accounts receivable, less allowance for doubtful accounts of \$3,380 and \$3,373	9,544 5,926 68,214	\$11,219 6,548 61,159 691
Cash- restricted  5 Accounts receivable, less allowance for doubtful accounts of \$3,380 and \$3,373  6	5,926 68,214	6,548 61,159
Cash- restricted  5 Accounts receivable, less allowance for doubtful accounts of \$3,380 and \$3,373  6	5,926 68,214	6,548 61,159
Accounts receivable, less allowance for doubtful accounts of \$3,380 and \$3,373	6 <b>8,214</b> -	61,159
Accounts receivable, less allowance for doubtful accounts of \$3,380 and \$3,373	6 <b>8,214</b> -	61,159
6	-	
Accounts receivable- affiliates  -	- 3.612	691
	3.612	691
	3.612	
Prepaid expenses and other current assets	3.612	
	,,,,,,	3,575
Deferred income taxes		
	152	152
Total current assets		
	87,448	83,344
Property and equipment, net		
5	5,471	5,515
Cash- restricted		
4	4,296	3,738
Retainage receivable, less allowance for doubtful accounts of \$38 and \$30		
9	994	830
intangibles, net	. 044	0.076
	7,841	8,076
Goodwill	16,223	16,072
	10,223	10,072
nvestment in affiliate  4	<b>495</b>	786
		,, , ,
Other assets 6	608	632

Total assets \$123,376 \$118,993

# Liabilities and Stockholders' Equity

Due to bank	\$589	\$618
Current maturities of notes payable		
Current maturities of capital lease obligations	1,052	854
A accounts mayable and account armonage	121	226
Accounts payable and accrued expenses	40,726	38,721
Income taxes payable	3,212	3,189
Other current liabilities	7,970	7,227
Total current liabilities	53,670	50,835
Notes payable, net of current maturities	,	
Capital lease obligations, net of current maturities	8,807	9,421
	167	168
Retainage payable	610	529
Deferred income taxes	1,480	1,197
Deferred revenue	5,498	5,701
Other liabilities		
Total liabilities	4,265	4,820
Total Habilities	74,497	72,671
Minority interest	131	286

# Stockholders' equity:

Preferred stock, \$.0001 par value; 1,000,000 shares authorized, none issued

	-	_
Common stock, \$.0001 par value; 75,000,000 shares authorized, 22,831,100 shares and 22,830,000 shares issued at March 31, 2007 and December 31, 2006	2	2
Additional paid-in capital	38,102	38,058
Retained earnings	16,622	14,162
Accumulated other comprehensive income	699	491
Less treasury stock of 529,742 shares at cost	55,425	52,713
Less stock held in escrow of 729,391 shares	(3,865)	(3,865)
Total stockholders' equity	48,748	46,036
Total liabilities and stockholders' equity	\$123,376	\$118,993

See accompanying notes to consolidated financial statements.

# HILL INTERNATIONAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS

(In thousands, except per share data) (Unaudited)

	<b>Three Months Ended</b>	
	March 31,	April 1,
	2007	2006
Revenue	\$62,924	\$36,808
Reimbursable expenses	18,362	11,457
Revenue, less reimbursable expenses	44,562	25,351
Direct expenses	23,567	13,962
Gross profit	20,995	11,389
Selling, general and administrative expenses	17,755	9,676
Equity in earnings of affiliates	(237 )	(66 )
Operating profit	3,477	1,779
Minority interest in income of subsidiaries	66	_
Interest expense, net	227	190
Income before provision for income taxes	3,184	1,589
Provision for income taxes	724	355
Net income	\$2,460	\$1,234
Basic earnings per common share	\$0.10	\$0.10

Basic weighted average common shares outstanding	24,600	11,764
Diluted earnings per common share	\$0.08	\$0.08
Diluted weighted average common shares outstanding	29,078	14,533

See accompanying notes to consolidated financial statements.

# HILL INTERNATIONAL, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

(Unaudited)

	Three Mon	Three Months Ended	
	March 31,	April 1,	
Cash flows from operating activities:		2006	
Net income	\$2,460	\$1,234	
Adjustments to reconcile net income to net cash used in operating activities:			
Depreciation	454	228	
Amortization	239	70	
Equity in earnings of affiliates	(237 )	(66 )	
Minority interest in income of subsidiaries	66	_	
Provision for bad debts	109	214	
Deferred tax provision (benefit)	283	(669)	
Stock based compensation	39	-	
Changes in operating assets and liabilities:			
Accounts receivable	(7,164)	(6,857)	
Accounts receivable-related party	691	418	
Prepaid expenses and other current assets	(37 )	(1,002)	
Retainage receivable	(164 )	(298)	

Other assets	25	(1,090)
Accounts payable and accrued expenses	2,005	3,709
Income taxes payable		
Deferred revenue	23	1,262
Other current liabilities	(203)	-
Retainage payable	807	848
	81	288
Other liabilities	(556_)	(35)
Net cash flows used in operating activities	(1,079 )	(1,746)
Cash flows from investing activities:		
Purchase of minority interest in Knowles	(219 )	_
Distributions from affiliate	528	_
Purchase of businesses, net of cash acquired	_	165
Payments for purchase of property and equipment	(410 )	(567)
Net cash flows used in investing activities		
Cash flows from financing activities:	(101 )	(402)
Due to bank		
Payments on notes payable	(510 )	1,031

Dividends paid to subsidiaries' minority stockholders	(166 )	
Net (payments) proceeds on revolving loan borrowings	(119 )	286
Advances to stockholder	_	(183)
Proceeds from exercise of common stock warrants	5	_
Payment on capital lease obligations	(105 )	(57)
Net cash flow (used in) provided by financing activities	(924 )	4
Effect of exchange rate changes on cash	429	(38 )
Net decrease in cash and cash equivalents	(1,675)	(2,182)
Cash and cash equivalents - beginning of period	11,219	2,716
Cash and cash equivalents - end of period	\$9,544	\$534

See accompanying notes to consolidated financial statements.

# HILL INTERNATIONAL, INC. AND SUBSIDIARIES

# Notes to Consolidated Financial Statements (Unaudited)

#### Note 1-The Company

Arpeggio Acquisition Corporation ("Arpeggio") was incorporated in Delaware in 2004, as a specified purpose acquisition corporation. On June 28, 2006, Arpeggio merged with Hill International, Inc. ("old Hill"), a Delaware corporation, and Arpeggio was the surviving entity of the merger. Following the merger, Arpeggio changed its name to Hill International, Inc. ("Hill" or "the Company"). The merger was accounted for as a reverse acquisition. Under this method of accounting, Arpeggio was treated as the "acquired" company for financial reporting purposes. Accordingly, the merger was treated as the equivalent of old Hill issuing stock for the net monetary assets of Arpeggio, accompanied by a recapitalization. The historical consolidated financial statements relate to the business of old Hill and its consolidated subsidiaries.

In addition, 12% or 1,740,000 of the 14,500,000 shares of Arpeggio common stock issued to the old Hill stockholders were placed into escrow to secure the indemnity rights of Arpeggio under the merger agreement and are governed by the terms of an escrow agreement. Of such shares, 1,450,000 shares shall be available only with respect to satisfaction of claims for indemnity arising other than tax indemnification claims and 290,000 shares shall be available only with respect to satisfaction of tax indemnification claims.

The merger agreement also provides for old Hill stockholders to receive up to an additional 6,600,000 shares of the combined company's common stock, contingent upon the combined company attaining certain earnings before interest and taxes targets for the fiscal years ending in 2006 through 2009. The target was met for 2006 and the Company issued 2,300,000 additional common shares on April 9, 2007. Such shares will be accounted for in a manner similar to a stock dividend, whereby the par value of the shares will be credited to common stock and charged to additional paid-in capital.

#### Note 2-Basis of Presentation

The accompanying unaudited interim Consolidated Financial Statements were prepared in accordance with accounting principles generally accepted in the United States and the interim financial statement rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, these statements include all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the Consolidated Financial Statements. The consolidated financial statements should be read in conjunction with the Consolidated Financial Statements and accompanying notes included in the Company's Annual Report on Form 10-K for the year ended December 30, 2006.

The consolidated financial statements include our financial statements and those of our majority owned subsidiaries. All significant intercompany balances and transactions have been eliminated upon consolidation.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The interim operating results are not necessarily indicative of the results for a full year.

Commencing in 2007, we changed our financial reporting periods to coincide with the end of each calendar quarter. Prior to 2007, we utilized a 52-53 week fiscal year ending on the Saturday closest to December 31. The difference for the quarter ended March 31, 2007 is not material.

# **Note 3-Comprehensive Income**

The following table summarizes the Company's comprehensive income for the fiscal quarters ended March 31, 2007 and April 1, 2006:

	Three months ended	
(in thousands)	March 31, 2007	April 1, 2006
Net income	\$ 2,460	\$ 1,234
Foreign currency translation adjustment	208	(38)
Comprehensive income	\$ 2,668	\$ 1,196

# Note 4-Accounts Receivable

The components of accounts receivable are as follows:

(in thousands)	March 31, 	December 30, 2006
Billed		
	\$59,308	\$ 50,076
Retainage, current portion		
	4,064	3,754
Unbilled		
	8,222	10,702
	71,594	64,532
Allowance for doubtful accounts		
Allowance for doubtful accounts	(3,380)	(3,373)
	\$68,214	\$ 61,159

# **Note 5-Intangible Assets**

The following table summarizes the Company's cost in excess of net assets acquired as of March 31, 2007 and December 30, 2006:

	Marc	March 31, 2007		December 30, 2006	
	Gross		Gross		
	Carrying	Accumulated	Carrying	Accumulated	
	Amount	Amortization	Amount	Amortization	
(in thousands)					
Acquired contract rights	¢2 120	¢ 2 120	¢2 120	¢ 2 120	
	\$2,139	\$ 2,139	\$2,139	\$ 2,139	
Customer relationships acquired in acquisitions					
Customer relationships acquired in acquisitions	7,923	484	7,918	286	
Trade names acquired in acquisitions					
	500	98	500	56	
Total	010 560	A A 501	Φ10.55 <b>7</b>	Φ 2 401	
	<u>\$10,562</u>	\$ 2,721	\$10,557	\$ 2,481	
Intangible assets less amortization, net	の <b>严</b> ひ 4.1		<b>40.07</b> (		
	<u>\$7,841</u>		\$8,076		

Amortization expense related to intangible assets totaled \$240,000 and \$70,000 for the three months ended March 31, 2007 and April 1, 2006, respectively. Estimated amortization expense based on our present intangible assets for the next five years:

Year ending	Estimated amortization	
December 31,	expense	
	(in thousands)	
2007(remaining 9 months)	\$ 718	
2008	958	
2009	902	
2010	792	
2011	792	

#### Note 6-Goodwill

In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*, the Company performs its annual goodwill impairment testing, by reportable segment, in the third quarter, or more frequently if events or changes in circumstances indicate that goodwill may be impaired. Application of the goodwill impairment test requires significant judgments including estimation of future cash flows, which is dependent on internal forecasts, estimation of the long-term rate of growth for the businesses, the useful life over which cash flows will occur, and determination of the Company's weighted average cost of capital. Changes in these estimates and assumptions could materially affect the determination of fair value and/or conclusions on goodwill impairment for each reporting unit.

The following table summarizes the changes in the Company's carrying value of goodwill during 2007 (in thousands):

	Balance at			Balance at
	December 30,		Translation	March 31,
Segment	2006	Additions	Adjustments	2007
Construction Claims	\$ 16,072	\$ 141	\$ 10	\$16,223

# **Note 7-Accounts Payable and Accrued Expenses**

Below are the components of accounts payable and accrued expenses at March 31, 2007 and December 30, 2006:

	March 31, 2007	December 30, 2006
(in thousands)		
Accounts payable	\$13,676	\$ 14,769
Accrued payroll	12,050	9,295
Accrued subcontractor fees	3,458	3,132
Accrued legal and professional cost	5,017	4,726
Other accrued expenses	6,525	6,799
	\$40,726	\$ 38,721

# **Note 8-Deferred Revenue**

In certain instances the Company may collect advance payments from clients for future services. As the services are performed these advance payments are recognized as revenue. Deferred revenue is classified as current or long term based on the anticipated life of the project. The following table summarizes deferred revenue as of March 31, 2007 and December 30, 2006:

(in thousands)	March 31, 2007	December 30, 2006
(ii iiousutus)		
Current (included in the consolidated balance sheet in "Other current liabilities")		
	\$2,344	\$ 2,646
Non-current		
	5,498	5,701
Total		
	\$7,842	\$ 8,347

# Note 9-Notes Payable

Outstanding debt obligations are as follows:

	March 31, 2007	December 30, 2006
	(in thousands)	
Revolving credit loan payable to LaSalle Bank N.A. ("LaSalle") up to \$25,000,000, with interest rates at March 31, 2007 and December 30, 2006 of 0.25% plus LaSalle's prime rate of 8.25% (or 8.50%) and 2.25% plus LIBOR of 5.32% (or 7.57%) for March 31, 2007 and 5.35% (or 7.60%) for December 30. 2006. The weighted average interest rate for all borrowings at March 31, 2007 and December 30, 2006 was 8.06% and 8.08%. Collateralized by all assets of the Company.	\$ 8,280	\$ 8,398
Revolving credit loan payable to Egnatia Bank up to 1,000,000 Euros (\$1,334,000), with interest rates at March 31, 2007 and December 30, 2006 of 2.5% plus the Egnatia Bank prime base rate of 7.0% as of March 31, 2006 and December 30, 2006, respectively, collateralized by certain assets of the Company.	174	171
Note payable for Pickavance acquisition with an original issue discount of \$231,000 at an imputed interest rate of 8% including foreign currency adjustment of approximately \$122,000.	1,103	1,421
Note payable for the purchase of the minority interest of certain Knowles' subsidiaries with simple interest payable at 8% per annum with a maturity date of January 30, 2008.	90	_
Various other notes payable with interest rates ranging from 7.01% to 7.8% as of March 31, 2007, expiring through March 2008 collateralized by the related financed equipment.	212	285
	9,859	10,275
Less current maturities	1,052	854
Notes payable, net of current maturities	\$8,807	\$ 9,421

# Note 10-Supplemental Cash Flow Information

On March 24, 2006, options to purchase 482,767 shares of old Hill's common stock with an exercise price of \$0.37 per share and options to purchase 48,277 shares of old Hill's common stock with an exercise price of \$0.53 per share were exercised on a cashless basis when the fair market value was \$5.47 resulting in old Hill issuing 493,465 shares of its common stock prior to the merger with Arpeggio.

The following table provides additional cash flow information.

	Three mon	1ths ended
	March 31,	April 1,
In thousands	2007	2006
Interest paid	\$ 216	\$ 184
Income taxes paid	<b>\$ 168</b>	\$ 18

# Note 11-Equity in Earnings of Affiliates

# Stanley Baker Hill, LLC

Equity in earnings of affiliates reflects ownership by the Company of 33.33% of the members' equity of Stanley Baker Hill, LLC ("SBH"). Stanley Baker Hill, LLC is a joint venture formed in February 2004 between Stanley Consultants, Inc., Michael Baker, Jr. Inc., and Hill.

SBH has a contract for an indefinite delivery and indefinite quantity for construction management and general architect-engineer services for facilities in Iraq with the U.S. Army Corps of Engineers.

At March 31, 2007 and December 30, 2006, the Company reported receivables totaling \$0 and \$691,000, respectively, from SBH for work performed by the Company as a subcontractor to SBH. Such amounts were payable in accordance with the subcontract agreement between the Company and SBH.

Revenue from SBH pursuant to such subcontract agreement as of March 31, 2007 and April 1, 2006 was \$1,232,000 and \$563,000, respectively.

There were no distributions from the Pike/Hill joint venture during the quarters ended March 31, 2007 and April 1, 2006.

#### Note 12-Earnings per Share

Basic earnings per common share and diluted earnings per common share are presented in accordance with SFAS No. 128, *Earnings per Share*. Basic earnings per common share has been computed using the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per common share incorporates the incremental shares issuable upon the assumed exercise of stock options and warrants, if dilutive. Dilutive shares for the three-month period ended March 31, 2007 and April 1, 2006 were 4,477,551 shares and 2,769,256 shares, respectively. Certain stock options and warrants were excluded from the 2007 calculation of diluted earnings per common share because their effect was antidilutive. The total number of such shares excluded from diluted earnings per common share was 1,660,000 shares for the three-month period ended March 31, 2007. The 2,300,000 common shares, which were issued in April 2007 in connection with the 2006 earnout provision of merger agreement, have been included in both the basic and diluted weighted average shares for the quarter ended March 31, 2007.

# Note 13-Share-Based Compensation

At March 31, 2007, the Company had 25,000 fully-vested options outstanding with an exercise price of \$5.22. The options were granted on August 16, 2006 and have a contractual life of five years. On February 28, 2007, the Company granted 760,000 options, which vest over a five-year period, with an exercise price of \$7.67 and a

contractual life of seven years. The aggregate fair value of the options was \$2,324,000 calculated using the Black-Scholes valuation model. The assumptions used to calculate the fair value were: expected life - five years; volatility - 37.4% and risk free interest rate-4.47%. Charges to expense are included in selling, general and administrative expenses in the Consolidated Statement of Operations and amounted to \$38,725 and \$0 for the three months ended March 31, 2007 and April 1, 2006.

On February 28, 2007, the Board of Directors approved for future issuance 340,000 shares of restricted common stock to certain of its employees. Such shares will be issued at the fair market value on the date of grant and will vest over a period of five years from the date of grant. Upon issuance, the Company will record compensation expense ratably over five years.

#### Note 14-Warrants

The Company has 13,598,900 Redeemable Common Stock Purchase Warrants (the "Warrants") issued and outstanding. Each Warrant entitles the holder to purchase from the Company one share of common stock at an exercise price of \$5.00 commencing on June 28, 2006 (the completion of the Hill and Arpeggio merger) and expiring on June 23, 2008 (four years from the effective date of Arpeggio's Initial Public Offering). The Warrants are redeemable at a price of \$.01 per Warrant upon 30 days notice after the Warrants become exercisable, only in the event that the last sale price of the common stock is at least \$8.50 per share for any 20 trading days within a 30 trading day period, ending on the third day prior to the date on which notice of redemption is given. During the three months ended March 31, 2007, holders exercised 1,100 warrants and the Company received proceeds of \$5,500.

In connection with its Initial Public Offering, Arpeggio issued an option for \$100 to the representative of the underwriters to purchase 300,000 Units at an exercise price of \$9.90 per Unit. Each Unit consists of one share of the Company's common stock and warrants to purchase two shares of the Company's common stock at an exercise price of \$6.25 per share. The option has not yet been exercised, and expires in June 2009.

# Note 15-Income Taxes

In July 2006, the FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109" ("FIN 48"), which provides criteria for the recognition, measurement, presentation and disclosure of uncertain tax positions. The Company adopted the provisions of FIN 48 on December 31, 2006, the first day of our fiscal year. As a result of the implementation of FIN 48, the Company has analyzed filing positions in all of the federal, state and foreign filing jurisdictions where it is required to file income tax returns, as well as all open years in those jurisdictions. In this regard, an uncertain tax position represents the Company's expected treatment of a tax position taken in a filed tax return, or planned to be taken in a future tax return, that has not been reflected in measuring income tax expense for financial reporting purposes. As a result of this review, the Company concluded that at this time there are no uncertain tax positions which would require a cumulative effect adjustment to retained earnings.

The Company files income tax returns in the U.S. federal jurisdiction and in various states and foreign jurisdictions. As a result of its acquisition of Knowles, the Company has an ongoing audit with Inland Revenue for two Knowles affiliates for the years ended in 2000 through 2005. The Company generally is no longer subject to U.S. federal, state or foreign examinations by tax authorities for the tax year 2003 and prior.

The Company's policy is to record income tax related interest and penalties in income tax expense. At March 31, 2007, the Company had accrued \$1,045,800 for interest and penalties.

# **Note 16-Business Segment Information**

The Company's business segments reflect how executive management makes resource decisions and assesses its performance. The Company bases these decisions on the type of services provided (Project Management and Construction Claims services) and secondarily by their geography (Americas, Europe, the Middle East and Asia/Pacific).

The Project Management business segment provides extensive construction and project management services to construction owners worldwide. Such services include program management, project management, construction management, project management oversight, staff augmentation, management consulting, and estimating and cost management services.

The Construction Claims business segment provides such services as claims consulting, litigation support, expert witness testimony, cost and damages assessment, delay and disruption analysis, lender advisory, and adjudication services to clients worldwide.

The Company evaluates the performance of its segments primarily on operating profit before corporate overhead allocations and income taxes.

The following tables reflect the required disclosures for the Company's reportable segments for the three months ended March 31, 2007 and April 1, 2006 (in thousands):

#### Revenue:

	Three months ended	
	March 31, 2007	April 1, 2006
Project Management		
	\$ 43,850	\$ 32,269
Construction Claims		
	19,074	4,539
	\$ 62,924	\$ 36,808

# Operating Profit:

	Three mont	Three months ended		
	March 31, 2007	April 1, 2006		
Project Management before equity in earnings of affiliates				
	\$ 5,157	\$ 4,036		
Equity in earnings of affiliates				
	237	66		
	5,394	4,102		
Construction Claims				
	1,620	566		
Corporate Expenses				
	(3,537)	(2,889		
	<b>\$ 3,477</b>	\$ 1,779		

# Depreciation and Amortization Expense:

	Three me	Three months ended		
	March 31, 2007	April 1, 2006		
ect Management	<b>\$</b> 130	\$ 170		
struction Claims	495	80		
ll segments	625	250		
е	68	48		
	\$ 693	\$ 298		

# Total Assets by Geographic Region:

	March 31, 2007	<b>December 30, 2006</b>
Americas	\$ 38,880	\$ 38,109
	\$ 50,000	ψ 30,107
Europe	54,465	53,609
Middle East		
	26,833	24,133
Asia/Pacific		
	3,198	3,142
	\$ 123,376	\$ 118,993

# Total Revenue by Geographic Region:

	Three mo	nths ended
	March 31, 2007	April 1, 2006
nericas	\$ <b>28,400</b>	\$ 20,053
rope		
	16,091	4,445
ddle East	16,757	12,310
ia/Pacific	,	,
	1,676	_
	<u>\$ 62,924</u>	\$ 36,808

	Three months ended				
	March 31, 2007	April 1, 2006			
U.S. federal government	\$ 4,334	\$ 4,235			
	,	,			
U. S. state and local governments, agencies and authorities	10.017	12.251			
	18,817	12,351			
Foreign governments					
	8,723	5,321			
Private Sector	24.050	1.4.001			
	31,050	14,901			
	\$ 62,924	\$ 36,808			

	March 31, 2007	December 30, 2006
		2000
Americas	\$2,106	\$ 1,911
Europe		
	2,057	2,264
Middle East	1,067	1,100
Asia/Pacific	,	,
A ISIM T WELLE	241	240
	\$5,471	\$ 5,515

#### Note 17-Concentrations

The Company had two clients that collectively accounted for a total of 25% and 30% of total revenue during the three month period ended March 31, 2007 and April 1, 2006, respectively.

The Company had one client that accounted for a total of 11% and 17% of revenue less reimbursable expenses ("RLRE"), during the three month period ended March 31, 2007 and April 1, 2006, respectively.

The Company had no client that accounted for at least 10% of accounts receivable as of March 31, 2007 and one client that accounted for 10% of accounts receivable as of December 30, 2006.

The Company has several contracts with U.S. federal government agencies that account for 7% and 12% of total revenue during three month periods ended March 31, 2007 and April 1, 2006, respectively.

# **Note 18-Commitments and Contingencies**

### Litigation

On September 23, 1996, William Hughes General Contractors, Inc. ("Hughes") filed a complaint in the Superior Court of New Jersey, Law Division, Gloucester County, against the Monroe Township Board of Education, the Company and other parties, alleging breach of contract and other causes of action in connection with its performance of a construction project for Monroe Township, seeking in excess of \$3,500,000 in damages. Monroe Township, which had terminated Hughes from the construction project prior to the commencement of the litigation on the basis of Hughes' performance, made a cross claim against the Company and other parties for contribution and indemnification. Monroe Township is seeking approximately \$89,000 in damages from the Company, in addition to an indemnification for Hughes' claims. In relation to the Hughes claims, a claim was made against the Company by Fidelity and Deposit Company of Maryland ("F&D"). F&D is claiming damages in the range of \$425,000 to \$470,000. The F&D claim is being defended by the New Jersey Professional Liability Insurance Guarantee Association ("NJPLIGA") and losses are covered up to \$300,000. The Company believes that the claims of Hughes, Monroe Township and F&D are without merit.

On September 22, 1999, Wartsila NSD North America, Inc. filed a complaint against the Company in the United States District Court for the District of New Jersey. Wartsila alleged negligence, breach of contract and fraud against the Company in connection with plaintiff's hiring of a former Company employee and sought damages in excess of \$7,300,000. A jury verdict was rendered on March 6, 2006. The jury found that the Company was negligent and breached the contract with plaintiff but that the Company did not commit fraud. The jury awarded damages of approximately \$2,000,000. The Company filed a Motion to Mold the Verdict and to Enter Judgment consistent with the parties' contract which contains a limitation of liability clause which limits the Company's liability, absent fraud, to direct damages. In connection with the Arpeggio and Hill merger described in Note 1, stockholders of the pre-merger Hill International, Inc. have escrowed a total of

1,450,000 shares of the Company's stock to satisfy non-tax indemnification claims by the Company arising out of this and certain other matters (see below). Liability in this matter under such indemnification obligation will ultimately be satisfied from such escrowed shares under the terms of an escrow agreement. Following the satisfaction of its indemnification claims arising out of this matter, the Company intends to maintain any such shares as treasury stock. On June 28, 2006 the Court denied the Company's motion and the Company subsequently filed a Notice of Appeal on July 26, 2006 with the Third Circuit Court of Appeals. The Company has posted a letter of credit securing the judgment plus pre- and post-judgment interest in the amount of \$3,350,000 secured by cash collateral and included in "cash-restricted" on the Company's Consolidated Balance Sheet as of March 31, 2007 and December 30, 2006. The Company also recorded a corresponding accrued liability in the amount of \$3,350,000 included in "Accrued liabilities" on the Company's Consolidated Balance Sheet as of March 31, 2007 and December 30, 2006. From the shares held in escrow, shares totaling 632,075 representing \$3,350,000 has been allocated at March 31, 2007 to the Company for satisfaction of the judgment and will be placed in treasury stock in the event the judgment is ultimately paid.

On April 27, 1999, Dirk Epperson and Betty Schneider filed a complaint in the United States District Court for the District of Connecticut against the Company seeking to enforce against the Company and others a default judgment against HAESI Software, Inc. ("HAESI") in the approximate amount of \$423,000. Plaintiff alleged that the Company was the alter ego of HAESI and is liable for its debts and that the Company engaged in a fraudulent transfer of HAESI to a third party. The court dismissed the fraudulent conveyance case and on December 12, 2005 the Second Circuit denied plaintiffs' appeal of the dismissal. On March 21, 2006, the plaintiff filed a Petition for Writ of Certiorari with the United States Supreme Court which was denied on May 22, 2006. The Company believes that the plaintiffs' remaining claim is without merit.

On May 28, 2004, Sims Group, Inc. ("Sims") filed a Demand for Arbitration with the American Arbitration Association alleging breach of contract against the Company. The plaintiff was a subcontractor to the Company and sought the alleged contract balance owed of \$1,300,000. The Company filed a counterclaim on July 2, 2004 alleging fraud and breach of contract. This matter was arbitrated during April 2006 and an arbitration award was issued on June 28, 2006 awarding Sims \$1,250,000 plus costs of \$33,000. The Company had accrued a liability of \$772,000 related to this matter prior to September 30, 2005. In connection with the Arpeggio and Hill merger described in Note 1 to the Consolidated Financial Statements, stockholders of the pre-merger Hill International, Inc. have escrowed 1,450,000 shares of the Company's stock to satisfy non-tax indemnification claims by the Company arising out of this and certain other matters. Liability in this matter in excess of amounts accrued as of September 30, 2005 will be satisfied from such escrowed shares. In October 2006, the Company made a payment of approximately \$1,300,000 to claimant to satisfy this matter in full. From the shares held in escrow, shares totaling 97,316 representing \$515,777 has been allocated at March 31, 2007 to the Company for satisfaction of the judgment and will be placed in treasury upon satisfaction under the terms of an escrow agreement.

# **General Litigation**

From time to time, the Company is a defendant or plaintiff in various legal actions which arise in the normal course of business. As such the Company is required to assess the likelihood of any adverse outcomes to these matters as well as potential ranges of probable losses. A determination of the amount of the provision required for these commitments and contingencies, if any, which would be charged to earnings, is made after careful analysis of each matter. The provision may change in the future due to new developments or changes in circumstances. Changes in the provision could increase or decrease the Company's earnings in the period the changes are made. In the opinion of management, after consultation with legal counsel, the ultimate resolution of these matters will not have a material adverse effect on the Company's financial condition or results of operations.

# **Note 19–Subsequent Events**

## **KJM Acquisition**

On May 10, 2007, the Company acquired all of the common stock of KJM & Associates, Ltd. ("KJM"). KJM provides project management and project controls services primarily for the transportation and education markets. KJM is headquartered in Bellevue, Washington and provides the Company's Project Management Group with new and expanded geographic coverage in Washington, Oregon, California, Arizona, Texas and New York.

The purchase price was \$9,350,000 consisting of \$8,350,000 in cash plus 136,593 shares of restricted common stock of the Company (the "Restricted Shares") valued at \$1,000,000. The Restricted Shares were valued based on the average closing price of the Company's common stock for the 10 trading days prior to the closing date. The Restricted Shares will be held in escrow for one year as security for any indemnification obligations of KJM's selling stockholder.

For its fiscal year ended December 31, 2006, KJM's unaudited financial results included total revenues of \$16.4 million, net revenues of \$14.4 million, gross profit of \$7.3 million, and operating profit of \$1.3 million. As of April 30, 2007, KJM had unaudited stockholder's equity of \$2.6 million and total backlog estimated at \$21 million.

The acquisition will be accounted for under the purchase method of accounting and KJM will be consolidated with the Company effective as of May 1, 2007. Since the Restricted Shares are subject to forfeiture, they will not be considered outstanding for accounting purposes until the end of the contingency period, at which time the fair value of those shares actually distributed will be accounted for as additional purchase consideration.

# **Share-Based Compensation**

On May 10, 2007, the Company issued to certain officers of KJM 55,000 options which vest over a five-year period and have an exercise price of \$7.57 per share, the closing market price on the date of grant.

#### Merger Earn-Out

On April 9, 2007, the Company issued 2,300,000 shares of its common stock to the stockholders of old Hill as provided under the merger agreement. See Note 1.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

We make forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We use forward-looking words such as "may," "expect," "anticipate," "contemplate," "believe," "estimate," "intends," and "continue" or similar words. You should read statements that contain these words carefully because they discuss future expectations, contain projections of future results of operations or financial condition or state other "forward-looking" information However, there may be events in the future that we are not able to predict accurately or over which we have no control. Examples of risks, uncertainties and events that may cause actual results to differ materially from the expectations described by us in such forward-looking statements include those described in Part I, Item 1A "Risk Factors" of our 2006 Form 10-K. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of hereof. All forward-looking statements included herein attributable to us are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Except to the extent required by applicable laws and regulations, we undertake no obligations to update these forward-looking statements.

We were incorporated in Delaware in 2004, under the name Arpeggio Acquisition Corporation ("Arpeggio"), as a specified purpose acquisition corporation. On June 28, 2006, we merged with Hill International, Inc. ("old Hill"), a Delaware corporation, and Arpeggio was the surviving entity of the merger. Old Hill was founded in 1976 by our current Chairman and Chief Executive Officer, Irvin E. Richter. Following the merger, we changed our name to Hill International, Inc. In this report, the terms "Company," "we," or "Hill" mean Hill International, Inc. and its consolidated subsidiaries. All historical statements relate to the business of old Hill and its consolidated subsidiaries.

We provide fee-based services to clients worldwide, but primarily in the United States, Europe, the Middle East and Asia/Pacific. Our clients include the United States and other national governments and their agencies, state and local governments and their agencies and the private sector. Hill is organized into two key operating segments: the Project Management Group and the Construction Claims Group.

Our Project Management Group provides fee-based or "agency" construction management services to our clients leveraging our construction expertise to identify potential trouble, difficulties and sources of delay on a construction project before they develop into costly problems. Our Construction Claims Group, advises clients in order to assist them in preventing or resolving claims and disputes based upon schedule delays, cost overruns and other problems on major construction projects worldwide.

We believe we are a world leader in both the project management and construction claims consulting businesses. We are a global company with over 1,500 employees operating out of nearly 70 offices in more than 25 countries.

We derive our revenues from fees for professional services. As a service company we are labor intensive rather than capital intensive. Our revenue is driven by our ability to attract and retain qualified and productive employees, identify business opportunities, secure new and renew existing client contracts, provide outstanding services to our clients and execute projects successfully. Our income from operations is derived from our ability to generate revenue and collect cash under our contracts in excess of direct labor and other direct costs of executing the projects, subcontractors and other reimbursable costs and selling, general and administrative costs.

We believe there are high barriers to entry for new competitors, particularly in the project management sector. We compete for business based on reputation and past experience, including client requirements for substantial similar project and claims experience of the firm. We have developed significant long-standing relationships which bring us repeat business and would be very difficult to replicate. We have an excellent reputation for developing and rewarding employees, which allows us to attract and retain superior professionals.

# Critical Accounting Policies

The Company's interim financial statements were prepared in accordance with generally accepted accounting principles, which require management to make subjective decisions, assessments and estimates about the effect of matters that are inherently uncertain. As the number of variables and assumptions affecting the judgment increases, such judgments become even more subjective. While management believes its assumptions are reasonable and appropriate, actual results may be materially different than estimated. The critical accounting estimates and assumptions identified in the Company's 2006 Annual Report on Form 10-K filed March 30, 2007 with the Securities and Exchange Commission have not materially changed.

# Three Months Ended March 31, 2007 Compared to Three Months Ended April 1, 2006

Commencing in 2007, we changed our reporting periods to coincide with the end of each calendar quarter. Prior to 2007, we utilized a 52-53 week fiscal year ending on the Saturday closest to December 31. The difference resulting from this change in reporting periods for the quarter ended March 31, 2007 is not significant.

# Results of Operations

#### Revenue

	Three months ended						
	March 31, 2007			April 1,	2006	Chai	ıge
	\$	%		\$	%	\$	%
(in thousands)							
Project Management	\$43,850	69.7	%	\$32,269	87.7 %	\$11,581	35.9 %
Construction Claims	19.074	30.3	0/0	4 539	123 %	6 14,535	320.2%
	17,071	20.0	/ 0	1,557	12.5	11,555	320.270
Total							
	\$62,924	100.0	<b>%</b>	\$36,808	100.0%	\$26,116	71.0 %

The increase in project management revenue consists of a \$5,614,000 increase in foreign project management revenue and a \$5,967,000 increase in domestic project management revenue. The increase in foreign project management revenue was due to a \$3,485,000 increase generated in the Middle East and a \$2,129,000 increase generated in Europe due to business development efforts which resulted in new projects. The increase in domestic project management revenue was primarily due to a \$5,451,000 increase in our New York City office where several projects began during 2006. Of this increase, \$3,990,000 was for use of subcontractors. We use subcontractors for a variety of reasons, including providing at-risk construction services on contracts where such work is required by a client (generally known as "CM/Build" contracts) since we do not provide such services. The New York City office projects are principally CM/Build contracts which require more subcontracting work. An increase in revenue of \$686,000 for the Iraq projects also contributed to the increase in domestic project management revenue.

The increase in construction claims revenue is due to a \$13,596,000 increase in foreign construction claims revenue and an increase of \$939,000 in domestic construction claims revenue. The increase in foreign construction claims revenue primarily consists of \$11,333,000 generated as a result of the acquisition of Knowles in August 2006, a \$1,301,000 increase in our London office (excluding Knowles) and an increase of \$962,000 in the Middle East. The increase in domestic claims revenue of \$939,000 is principally attributable to an increase of \$555,000 in our New Jersey office and an increase of \$341,000 in the West Coast offices (San Francisco and Los Angeles).

# Reimbursable Expenses

	Three months ended							
	March 31	April 1, 2006			Change			
	\$	%	\$	\$ %		\$	%	
( in thousands)								
Project Management	\$15,449	84.1	<b>%</b> \$11,26	9 98.4	%	\$4,180	37.1	%
Construction Claims	2,913	15.9	<b>%</b> 188	1.6	%	2,725	1449	.5%
Total	\$18,362	100.0	<b>%</b> <u>\$11,45</u>	7 <u>100.</u>	<u>0</u> %	\$6,905	60.3	%

Reimbursable expenses consist of amounts paid to subcontractors and other third parties and travel and other job related expenses that are contractually reimbursable from clients. The increase in project management reimbursable expense was primarily due to a \$3,990,000 increase in reimbursable subcontractors' fees in our New York City office as described above. The amount and timing of reimbursable expenses is dependent on the work performed, however we believe that the amount of reimbursable expenses in 2007 is indicative of the amount of expenditures relative to revenues that we would expect in future periods. The increase in construction claims reimbursable expenses is primarily due to Knowles in the amount of \$2,182,000 and an increase of \$360,000 in our London office.

# **Revenue Less Reimbursable Expenses**

	Three months ended								
	March 3	1, 2007	April 1,	2006 Chang		ıge			
	\$	%	\$	%	\$	%			
(in thousands)									
Project Management	\$28,401	63.7	<b>%</b> \$21,000	82.8	% \$7,401	35.2 %			
Construction Claims	16,161	36.3	<b>%</b> 4,351	17.2	% <u>11,810</u>	271.4%			
Total	\$44,562	100.0	<b>%</b> <u>\$25,351</u>	100.0	% <u>\$19,211</u>	75.8 %			

Due to the \$26,116,000 increase in total revenue and the \$6,905,000 increase in reimbursable expenses, revenue less reimbursable expenses increased by \$19,211,000, or 75.8%, to \$44,562,000 compared to \$25,351,000 for 2006. Project management revenue increased 35.9% while project management RLRE grew 35.2% principally due to greater use of subcontractors on the New York City projects. Construction claims revenue grew by 320.2% while construction claims RLRE grew by 271.4% due primarily to the acquisition of Knowles which had \$9,149,000 in RLRE. The lower rate of increase of RLRE as compared to revenue was due to the increased use of subcontractors and higher other reimbursable expenses related to the construction claims business in 2007.

A significant trend in the distribution of our RLRE in recent years has been the increase of RLRE attributable to the Middle East. Growth in our RLRE in the Middle East has been strong because there has been a significant increase in construction activity in a number of the countries in the Middle East (including the United Arab

Emirates, Qatar, Kuwait, Bahrain and Oman) where we do business. In addition, reconstruction efforts funded by the United States government in Iraq have led to other additional contracts for us.

We measure the performance of many of our key operating metrics as a percentage of RLRE, as we believe that this is a better measure of operating performance than total revenue. Throughout this discussion we have used RLRE as the denominator in many of our ratios.

# **Direct Expenses**

	Three months ended							
	March 31	1, 2007	% of	of April 1, 200		% of	Cha	nge
	\$	%	RLRE	\$	%	RLRE	\$	%
(in thousands)								
Project Management	04 6 422	<0 <b>=</b> 0/	<b></b> 0 0/	<b>#10</b> 0 <b>5</b> 0	06504	55.5.0/	<b>0.4.2.52</b>	260.00
	\$16,432	69.7 %	57.9 %	\$12,079	86.5 %	57.5 %	\$4,353	36.0 %
Construction Claims								
Construction Claims	7,135	30.3 %	44.1 %	1 883	13.5 %	43 3 %	5 252	278 9%
		70	1111 / 0		15.6	13.5 70		270.570
Total								
	\$23,567	<u>100.0</u> %	52.9 %	\$13,962	100.0%	55.1 %	\$9,609	68.8 %

Direct expenses consist of labor expenses for time charged directly to contracts and non-reimbursable job related travel and out-of-pocket expenses. The project management direct expense increase of \$4,353,000 is principally due to an increase in direct labor of \$4,322,000 required to produce the increase in RLRE of \$7,401,000.

The construction claims direct expense increase of \$5,252,000 is primarily due to Knowles direct expenses of \$4,327,000 and an increase in direct labor of \$923,000 required to produce the increase in RLRE of \$2,661,000, excluding Knowles.

Direct expenses as a percentage of RLRE decreased to 52.9% in the quarter ended March 31, 2007 as compared to 55.1% in the quarter ended April 1, 2006 due to the increase in construction claims RLRE as a percentage of total RLRE. The construction claims business typically has less direct expenses as compared to the project management business.

# **Gross Profit**

	Three months ended							
	March 31	1, 2007	% of	April 1, 2006		% of		nge
	\$	%	RLRE	\$	%	RLRE	\$	%
(in thousands)								
Project Management								
	\$11,969	57.0 %	42.1 %	\$8,921	78.3 %	42.5 %	\$3,048	34.2 %
Construction Claims								
	9,026	43.0 %	55.9 %	2,468	<u>21.7</u> %	56.7 %	6,558	265.7%
Total								
	\$20,995	<u>100.0</u> %	47.1 %	\$11,389	100.0%	44.9 %	\$9,605	84.3 %

The increase in gross profit is the result of the increase in RLRE for both project management and construction claims. The construction claims increase included \$4,822,000 from Knowles. The increase in gross profit as a percentage of RLRE is due to the higher portion of the RLRE from construction claims (as a result of the Knowles acquisition) which has significantly higher gross profit margins than project management.

# Selling, General and Administrative ("SG&A") Expenses

	Three months ended							
	March 31, 2007		2007 April 1, 2006		2006 Chan			
		% of		% of				
	\$	RLRE	\$	RLRE	\$	%		
(in thousands)								
SG&A Expenses								
	\$ 17,755	<u>39.8</u> %	\$9,676	38.2 %	\$8,079	83.5%		

SG&A increased by \$8,079,000, or 83.5%, in 2007 as compared to 2006, and increased from 38.2% to 39.8% as a percentage of RLRE. The increase in SG&A as a percentage of RLRE is partially attributable to increased costs associated with becoming a publicly held company since June 28, 2006.

The increase in selling, general and administrative expenses of \$8,079,000 is primarily attributable to the following:

An increase of \$4,159,000 due to the selling, general and administrative expenses of Knowles, excluding amortization of intangibles.

An increase in unapplied and indirect labor expense of \$2,431,000 due to increases in staff required to produce and support the increase in revenue.

An increase of \$586,000 in outside accounting and consulting fees due to increased auditing and Sarbanes-Oxley compliance requirements principally associated with becoming a public company.

An increase of \$160,000 in rent expense due to expansion in London and Europe in support of revenue and staff growth.

An increase of \$130,000 in administrative travel expense related to corporate executive and business development travel in support of the growing overseas operations.

An increase of \$104,000 in telephone expense due to the increase in staffing and work volume overseas.

An increase in recruiting expense of \$155,000 due to growth in staff hiring needs.

An increase of \$169,000 in amortization expense due primarily to amortization of intangibles in the amount of \$228,000 on the Knowles acquisition and a decrease of \$38,000 for other intangibles which were fully amortized by the end of 2006.

An increase in other office related expenses including postage, stationery, reproduction, printing and office maintenance of \$190,000 due to overseas expansion.

These increases in SG&A expenses were partially offset by a decrease in legal fees of \$488,000 primarily related to the Wartsila and Sims litigation cases during 2006 (see Note 18 to the Consolidated Financial Statements).

# Equity in Earnings of Affiliates

Our share of the earnings of an affiliate, Stanley Baker Hill, LLC ("SBH"), increased \$171,000, from \$66,000 in the three months ended April 1, 2006 to \$237,000 in the three months ended March 31, 2007.

SBH is a joint venture between Stanley Consultants, Inc. ("Stanley"), Michael Baker, Jr., Inc. ("Baker") and us.

Stanley, Baker and we each own an equal one-third interest in SBH. SBH has a contract for an indefinite delivery and indefinite quantity for construction management and general architect-engineer services for facilities in Iraq with the U.S. Army Corps of Engineers.

# **Operating Profit**

Operating income increased \$1,698,000 in the first three months of 2007 to \$3,477,000 as compared to \$1,779,000 in the first three months of 2006, principally due to higher RLRE and gross profit, partially offset by higher direct and selling, general and administrative expenses.

# Interest Expense, net

Net interest expense increased \$37,000 in the first three months of 2007 to \$227,000 as compared to \$190,000 in the first three months of 2006, primarily due to net interest expense of \$29,000 at Knowles.

## Income Taxes

For the first three months of 2007, we recognized a tax expense of \$724,000 compared to a tax expense of \$335,000 in the first three months of 2006, principally relating to a higher taxable income in 2007.

The effective tax rates for the first three months of 2007 and 2006 were 23% and 22%, respectively, principally due to the effect of lower foreign income tax rates.

## Net Income

Our net income was \$2,460,000, or \$0.08 per diluted share, for the first three months of 2007 based upon 29.1 million diluted shares outstanding as compared to net income of \$1,234,000, or \$0.08 per diluted share, in the first three months of 2006 based upon 14.5 million diluted shares outstanding. The diluted income per share for 2007 was unfavorably impacted by additional shares and warrants outstanding due to the merger of Hill and Arpeggio in June 2006. Overall profitability improved due to an increase in RLRE and an increase in gross profit as a percent of RLRE, partially offset by higher direct, selling, general and administrative, interest and tax expenses.

# Liquidity and Capital Resources

Historically, we have funded our business activities with cash flow from operations and borrowings under credit facilities.

# Credit Facilities

On December 18, 2006, we entered into a loan and security agreement with LaSalle Bank N.A. ("LaSalle"), which provides for up to \$25,000,000 to be made available to us on a revolving basis (the "Credit Facility"). The Credit Facility provides for a letter of credit subfacility of \$10,000,000. The Credit Facility is secured by all of our assets, including, without limitation, our accounts receivable, equipment, securities, financial assets and the proceeds of the foregoing, as well as by a pledge of 66.67% of the outstanding capital stock of the following subsidiaries: Hill International S.A., Hill International (UK) Ltd., Hill International (Middle East) Ltd. and James R. Knowles (Holdings) Ltd. We paid a fee to LaSalle that is customary for facilities of this type.

The Credit Facility is for a term extending until January 1, 2010. The Credit Facility provides for LIBOR loans and prime rate loans, payable at margins above either LaSalle's prime rate or LIBOR based on the Company's ratio of total debt to EBITDA ranging from 0 to 50 basis points above prime or 150 to 262.50 basis points above LIBOR. At March 31, 2007 the applicable margins were 25 basis points above LaSalle's prime rate and 225 basis points above LIBOR. The Credit Facility contains covenants with respect to our minimum net worth, total debt to EBITDA ratios, fixed charge coverage ratios and billed accounts receivable to total debt ratios, as well as other financial covenants and certain restrictions on the incurrence of debt, on the making of investments, on the payment of dividends, on transactions with affiliates and other affirmative and negative covenants and events of default customary for facilities of its type. At March 31, 2007, the Company was in compliance with all of the financial covenants.

We currently have two additional credit facilities with international financial institutions as follows:

A credit facility with a bank in the Middle East for 5,000,000 AED (approximately \$1,400,000) collateralized by certain overseas receivables. The interest rate on that facility is the Emirates InterBank Offer Rate ("EIBOR"), which at March 31, 2007 was 5.5%, plus 2.0%. At March 31, 2007, there were no outstanding borrowings under this facility.

A credit facility with a European bank for 1,000,000 Euros (approximately \$1,334,000) secured by receivables from one specific project. The interest rate on this facility is bank prime, which at March 31, 2007 was 7.0%, plus 2.5%. At March 31, 2007, we had borrowings of approximately \$174,000 under this facility.

# Additional Capital Requirements

The \$8,350,000 cash component of the purchase consideration for KJM & Associates, Ltd. was provided from our revolving credit facility in May 2007.

Due to our recent accelerated growth, we may experience lags between our receipt of fees from our clients and our payment of our costs. In order to continue our growth, and in light of the cash obligations described above, we have entered into a credit agreement that allows for borrowings up to \$25,000,000. However we may seek additional debt financing beyond this amount.

## Sources of Additional Capital

At May 10, 2007, we had \$9,203,000 available for borrowing under our revolving credit facility with LaSalle Bank N.A. The term of the facility extends through January 1, 2010.

At March 31, 2007, we had warrants outstanding to purchase 13,598,900 shares of our common stock at an exercise price of \$5.00 per share and options to purchase 300,000 units for a price of \$9.90 per unit. Each such unit consists of one share of our common stock and two warrants to purchase shares of our common stock at \$6.25 each. All of the warrants expire on June 23, 2008. During the three months ended March 31, 2007, holders exercised 1,100 warrants and the Company received proceeds of \$5,500. If all the outstanding warrants and the option were to be exercised we would receive cash proceeds of \$74,714,500, less expenses and any amounts paid to a solicitation agent.

We cannot provide any assurance that we will find other sources of financing, or that any of the outstanding warrants will be exercised.

# Cash Flow Activity during the First Quarter Ended March 31, 2007

For the first quarter of 2007, our cash decreased by \$1,675,000 to \$9,544,000 at March 31, 2007. Cash used in operations was \$1,079,000, cash used in investing activities was \$101,000 and cash used in financing activities was \$924,000. We also experienced an increase in cash of \$429,000 from the effect of foreign currency exchange rate fluctuations.

#### **Operating Activities**

Net cash used in operating activities for the first quarter of 2007 was \$1,079,000. Cash provided by operations is attributable to net income of \$2,460,000 for the year adjusted by non-cash items included in net income and working capital changes such as:

depreciation	and	amortization	of	\$693,0	)00;

bad debt expense of \$109,000;

equity in earnings of affiliates of \$237,000; a deferred tax provision of \$283,000; stock based compensation expense of \$39,000; Working capital changes which increased cash provided from operations included the following: increases in accounts payable and accrued expenses of \$2,005,000, principally relating to increases in operating expenses due to our growth; a decrease in accounts receivable related party of \$691,000 due to the timing of collections from SBH; an increase in other current liabilities of \$807,000 primarily due to the growth of business and the timing of payments relating to contracts. Working capital changes which decreased cash provided from operations included the following: an increase in accounts receivable of \$7,164,000 due to increased revenue; the increase in accounts receivable results in an ending balance that approximates the average revenue per quarter; a decrease in other liabilities of \$556,000 due primarily to the payment of liabilities related to early leave terminations; a decrease in deferred revenue of \$203,000 primarily due to the timing of work performed on projects in Europe; an increase in retainage receivable of \$164,000 primarily due to the timing of a New York City office project.

#### **Investing Activities**

Net cash used in investing activities was \$101,000. We spent \$410,000 to purchase computers, office equipment, furniture and fixtures. We also purchased the minority interest of certain Knowles subsidiaries for cash of \$129,000 and a note for \$90,000. We received \$528,000 as distribution from affiliates.

## Financing Activities

Net cash used in financing activities was \$924,000. Due to bank decreased \$29,000 due to the timing of certain payments which were disbursed but not immediately funded by the bank. We made net repayments on our senior credit facility of \$119,000. We also made payments on capital leases of \$105,000 and other bank borrowings of \$510,000. When some of our subsidiaries paid dividends, approximately \$166,000 was distributed to the minority stockholders. We also received \$5,500 from the exercise of warrants.

#### **Recent Accounting Pronouncements**

#### FASB Interpretation No. 157

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We do not expect the adoption of SFAS No. 157 to have a material impact on our financial statements.

In January 2007, the FASB issued SFAS No. 159, *The Fair Value Options for Financial Assets and Financial Liabilities*. SFAS No. 159 provides a "Fair Value Option" under which a company may irrevocably elect fair

value as the initial and subsequent measurement attribute for certain financial assets and liabilities. This Fair Value Option will be available on a contract-by-contract basis with changes in fair value recognized in earnings as those changes occur. The effective date for SFAS No. 159 is the beginning of each reporting entity's first fiscal year end that begins after November 15, 2007. We do not expect the adoption of SFAS No. 159 to have a material impact on our financial statements.

#### **Quarterly Fluctuations**

Our operating results vary from period to period as a result of the timing of projects and the growth of our business. We do not believe that our business is seasonal.

#### **Backlog**

We believe a strong indicator of our future performance is our backlog of uncompleted projects under contract or awarded. The schedule below represents our backlog as of March 31, 2007. Our backlog represents management's estimate of the amount of contracts and awards in hand that we expect to result in future revenue less reimbursable expenses ("RLRE"). Project management backlog is evaluated by management, on a project-by-project basis and is reported for each period shown based upon the binding nature of the underlying contract, commitment or letter of intent, and other factors, including the economic, financial and regulatory viability of the project and the likelihood of the contract being extended, renewed or cancelled. Construction claims backlog is based largely on management's estimates of future revenue based on known construction claims assignments and historical results for new work. Because a significant number of construction claims may be awarded and completed within the same period, our actual construction claims revenue has historically exceeded backlog by a significant amount.

Our backlog is largely a reflection of the broader economic trends being experienced by our clients and is important to us in anticipating our operational needs. Backlog is not a measure defined in generally accepted accounting principles, and our methodology for determining backlog may not be comparable to the methodology used by other companies in determining their backlog.

At March 31, 2007, our backlog was approximately \$257,000,000 compared to approximately \$247,000,000 at December 31, 2006. We estimate that approximately \$134,000,000, or 52.1%, of the backlog at March 31, 2007 will be recognized during the twelve months subsequent to March 31, 2007.

The schedule below includes backlog under two categories: (1) contracts for which work authorizations have been or are expected to be received on a time and material basis, fixed-price basis and not-to-exceed projects that are well defined and (2) contracts awarded to the company where some or all of the work has not yet been authorized. As of March 31, 2007, approximately \$175,000,000 or 68.1%, of our backlog was in category (1) and approximately \$82,000,000 or 31.9%, of our backlog was in category (2). We generally do not track and therefore have not disclosed whether the public sector contracts included in our backlog are fully funded, incrementally funded, or unfunded.

Included in category (2) of our backlog is the maximum amount of all indefinite delivery/indefinite quantity ("ID/IQ"), or task order, contracts, or a lesser amount if we do not reasonably expect to be issued task orders for the maximum amount of such contracts. Also included in category (2) of our backlog is the amount of anticipated revenues in option years beyond the base term of our contracts if we reasonably expect our clients to exercise such option years Although backlog reflects business that we consider to be firm, cancellations or scope adjustments may occur. Further, substantially all of our contracts with our clients may be terminated at will, in which case the client would only be obligated to us for services provided through the termination date. The impact of terminations and modifications on our realization of revenues from our backlog has not been significant. Furthermore, reductions of our backlog as a result of contract terminations and modifications may be more than offset by additions to the backlog.

We adjust backlog to reflect project cancellations, deferrals and revisions in scope and cost (both upward and downward) known at the reporting date; however, future contract modifications or cancellations may increase or reduce backlog and future revenues.

	Total Backlog		12 Month Backlog	
In thousands	\$	%	\$	%
As of March 31, 2007:				
Project Management	\$224,000	87.2 %	\$111,000	82.8 %
Construction Claims	33,000	12.8 %	23,000	<u>17.2 </u> %
Total	\$257,000	<u>100.0</u> %	\$134,000	<u>100.0</u> %
As of December 31, 2006:				
Project Management	\$211,000	85.4 %	\$103,000	79.8 %
Construction Claims	36,000	14.6_%	26,000	20.2 %
Total	\$247,000	100.0%	\$129,000	100.0%

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Refer to the Company's Annual Report on Form 10-K for the year ended December 30, 2006 for a complete discussion of the Company's market risk. There have been no material changes to the market risk information included in the Company's Annual Report on Form 10-K for the year December 30, 2006.

#### Item 4. Controls and Procedures

An evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report. Based on that evaluation, our management, including our chief executive officer and chief financial officer, concluded that, as of March 30, 2007, our disclosure controls and procedures were effective. During the quarter ended March 30, 2007, there were no changes in our internal control over financial reporting that materially affected, or were reasonably likely to materially affect, our internal control over financial reporting.

#### Part II-Other Information

## Item 1. Legal Proceedings

#### Litigation

On September 23, 1996, William Hughes General Contractors, Inc. ("Hughes") filed a complaint in the Superior Court of New Jersey, Law Division, Gloucester County, against the Monroe Township Board of Education, the Company and other parties, alleging breach of contract and other causes of action in connection with its performance of a construction project for Monroe Township, seeking in excess of \$3,500,000 in damages. Monroe Township, which had terminated Hughes from the construction project prior to the commencement of the litigation on the basis of Hughes' performance, made a cross claim against the Company and other parties for contribution and indemnification. Monroe Township is seeking approximately \$89,000 in damages from the Company, in addition to an indemnification for Hughes' claims. In relation to the Hughes claims, a claim was made against the Company by Fidelity and Deposit Company of Maryland ("F&D"). F&D is claiming damages in the range of \$425,000 to \$470,000. The F&D claim is being defended by the New Jersey Professional Liability Insurance Guarantee Association ("NJPLIGA") and losses are covered up to \$300,000. The Company believes that the claims of Hughes, Monroe Township and F&D are without merit.

On September 22, 1999, Wartsila NSD North America, Inc. filed a complaint against the Company in the United States District Court for the District of New Jersey. Wartsila alleged negligence, breach of contract and fraud against the Company in connection with plaintiff's hiring of a former Company employee and sought damages in excess of \$7,300,000. A jury verdict was rendered on March 6, 2006. The jury found that the Company was negligent and breached the contract with plaintiff but that the Company did not commit fraud. The jury awarded damages of approximately \$2,000,000. The Company filed a Motion to Mold the Verdict and to Enter Judgment consistent with the parties' contract which contains a limitation of liability clause which limits the Company's liability, absent fraud, to direct damages. In connection with the Arpeggio and Hill merger, stockholders of the pre-merger Hill International, Inc. have escrowed a total 1,450,000 shares of the Company's stock to satisfy non-tax indemnification claims by the Company arising out of this and certain other matters (see below). Liability in this matter under such indemnification obligation will ultimately be satisfied from such escrowed shares under the terms of an escrow agreement. Following the satisfaction of its indemnification claims arising out of this matter, the Company intends to maintain any such shares as treasury stock. On June 28, 2006 the Court denied the Company's motion and the Company subsequently filed a Notice of Appeal on July 26, 2006 with the Third Circuit Court of Appeals. The Company has posted a letter of credit securing the judgment plus pre- and post-judgment interest in the amount of \$3,350,000 secured by cash collateral and included in "cash-restricted" on the Company's Consolidated Balance Sheet as of March 31, 2007 and December 30, 2006. The Company also recorded a corresponding accrued liability in the amount of \$3,350,000 included in "Accrued liabilities" on the Company's Consolidated Balance Sheet as of March 31, 2007 and December 30, 2006. From the shares held in escrow, shares totaling 632,075 representing \$3,350,000 have been allocated at March 31, 2007 to the Company for satisfaction of the iudgment and will be placed in treasury stock in the event the judgment is ultimately paid.

On April 27, 1999, Dirk Epperson and Betty Schneider filed a complaint in the United States District Court for the District of Connecticut against the Company seeking to enforce against the Company and others a default judgment against HAESI Software, Inc. ("HAESI") in the approximate amount of \$423,000. Plaintiff alleged that the Company was the alter ego of HAESI and is liable for its debts and that the Company engaged in a fraudulent transfer of HAESI to a third party. The court dismissed the fraudulent conveyance case and on

December 12, 2005 the Second Circuit denied plaintiffs' appeal of the dismissal. On March 21, 2006, the plaintiff filed a Petition for Writ of Certiorari with the United States Supreme Court which was denied on May 22, 2006. The Company believes that the plaintiffs' remaining claim is without merit.

On May 28, 2004, Sims Group, Inc. ("Sims") filed a Demand for Arbitration with the American Arbitration Association alleging breach of contract against the Company. The plaintiff was a subcontractor to the Company and sought the alleged contract balance owed of \$1,300,000. The Company filed a counterclaim on July 2, 2004 alleging fraud and breach of contract. This matter was arbitrated during April 2006 and an arbitration award was issued on June 28, 2006 awarding Sims \$1,250,000 plus costs of \$33,000. The Company had accrued a liability of \$772,000 related to this matter prior to September 30, 2005. In connection with the Arpeggio and Hill merger described in Note 1 to the Consolidated Financial Statements, stockholders of the pre-merger Hill International, Inc. have escrowed 1,450,000 shares of the Company's stock to satisfy non-tax indemnification claims by the Company arising out of this and certain other matters. Liability in this matter in excess of amounts accrued as of September 30, 2005 will be satisfied from such escrowed shares. In October 2006, the Company made a payment of approximately \$1,300,000 to claimant to satisfy this matter in full. From the shares held in escrow, shares totaling 97,316 representing \$515,777 has been allocated at March 31, 2007 to the Company for satisfaction of the judgment and will be placed in treasury stock upon satisfaction under the terms of an escrow agreement.

#### General Litigation

From time to time, the Company is a defendant or plaintiff in various legal actions which arise in the normal course of business. As such the Company is required to assess the likelihood of any adverse outcomes to these matters as well as potential ranges of probable losses. A determination of the amount of the provision required for these commitments and contingencies, if any, which would be charged to earnings, is made after careful analysis of each matter. The provision may change in the future due to new developments or changes in circumstances. Changes in the provision could increase or decrease the Company's earnings in the period the changes are made. In the opinion of management, after consultation with legal counsel, the ultimate resolution of these matters will not have a material adverse effect on the Company's financial condition or results of operations.

#### Item 1A. Risk Factors

There has been no material changes pertaining to risk factors discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006.

# Item 2. Unregistered Shares of Equity Securities and Use of Funds

None.

# Item 3. Defaults Upon Senior Securities

None.

## Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of our stockholders during the first quarter ended March 31, 2007

#### Item 5. Other Information

#### KJM Acquisition

On May 10, 2007, the Company acquired all of the common stock of KJM & Associates, Ltd. ("KJM"). KJM, with over 120 employees in nine offices throughout the United States, provides project management and project controls services primarily for the transportation and education markets. KJM is headquartered in Bellevue, Washington and provides the Company's Project Management Group with new and expanded geographic coverage in Washington, Oregon, California, Arizona, Texas and New York.

The purchase price was \$9,350,000, consisting of \$8,350,000 in cash plus 136,593 shares of restricted common stock of the Company (the "Restricted Shares") valued at \$1,000,000. The Restricted Shares were valued based on the average closing price of Hill's common stock for the ten trading days prior to the closing date. The Restricted Shares will be held in escrow for one year as security for any indemnification obligations of KJM's selling stockholder.

For its fiscal year ended December 31, 2006, KJM's unaudited financial results included total revenues of \$16.4 million, net revenues of \$14.4 million, gross profit of \$7.3 million, and operating profit of \$1.3 million. As of April 30, 2007, KJM had unaudited stockholder's equity of \$2.6 million and total backlog estimated at \$21 million.

The acquisition of KJM will be accounted for under the purchase method of accounting and will be consolidated with the Company effective as of May 1, 2007. Since the Restricted Shares are subject to forfeiture, they will not be considered outstanding for accounting purposes until the end of the contingency period, at which time the fair value of the actual shares distributed to KJM's selling shareholder will be accounted for as additional purchase consideration.

#### Item 6. Exhibits

- Stock Purchase Agreement between Hill International, Inc. and Karen J. Mask with respect to KJM & Associates, Ltd. effective as of May 1, 2007.
  - Chief Executive Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.1

Chief Financial Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2

- Certification of Irvin E. Richter, Chief Executive Officer of Hill International, Inc., pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- Certification of John Fanelli III, Chief Financial Officer of Hill International, Inc., pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

# **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# Hill International, Inc.

Dated: May 14, 2007

By: /s/ Irvin E. Richter

Irvin E. Richter Chairman and Chief Executive Officer (Duly Authorized Officer)

Dated: May 14, 2007

By: /s/ John Fanelli III

John Fanelli III Senior Vice President and Chief Financial Officer

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# STOCK PURCHASE AGREEMENT

between

HILL INTERNATIONAL, INC.

and

KAREN J. MASK

with respect to

KJM & ASSOCIATES, LTD.

Effective as of May 1, 2007

# EXHIBITS TO THE AGREEMENT

Exhibit A:	Form of Escrow Agreement			
Exhibit B:	Form of Shareholder's Release			
Exhibit C:	Form of Employment Agreement			
Exhibit D:	Form of Non-Competition and Confidentiality Agreement			
DEFINITIONS: See ARTICLE VII				
SCHEDULES TO THE AGREEMENT				
Schedule 1.6(i)	Automobile Benefits			
Schedule 2.1:	Ownership of Shares; Title			
Schedule 2.3:	No Conflicts			
Schedule 3.1(c):	Qualifications in Foreign Jurisdictions			
Schedule 3.3:	Affiliate Transactions			
Schedule 3.4(a):	Consents and Approvals; No Violations			
Schedule 3.4(b):	Permits			
Schedule 3.5:	Title to and Condition of Assets			

Tax Matters Schedule 3.6: Annual Financial Statements Schedule 3.7(a): **Interim Financial Statements** Schedule 3.7(b): Closing Date Balance Sheet Schedule 3.7(c): Absence of Undisclosed Liabilities Schedule 3.7(d): **Material Contracts** Schedule 3.8: Material Contracts Not Valid, Binding and Enforceable Schedule 3.8(b): Bank Accounts Schedule 3.8(c): Litigation Schedule 3.9: **Employee Benefit Plans** Schedule 3.10(a): Employee Benefit Plans Not Delivered to Buyer Schedule 3.10(b): Employee Benefit Plan; Determination Letters Schedule 3.10(e): ERISA Plan Deficiencies, Terminations and Liabilities Schedule 3.10(f): Actions with Respect to ERISA Plans Schedule 3.10(g): Payments to Employees Schedule 3.10(k):

Schedule 3.11(a):	Labor Relations
Schedule 3.11(b):	Employees
Schedule 3.12(a)(1):	Intellectual Property
Schedule 3.12(a)(2):	Intellectual Property
Schedule 3.12(b):	Intellectual Property Rights, Misappropriations and Infringements
Schedule 3.12(c)	Intellectual Property Rights, Liens
Schedule 3.13:	Environmental Matters
Schedule 3.14:	Absence of Material Changes or Events
Schedule 3.15:	Compliance with Laws
Schedule 3.16(a):	Insurance Policies
Schedule 3.16(b):	Insurance Policies: Breaches and Defaults

Schedule 3.17:	
Schedule 3.17.	Brokers and Finders
Schedule 3.18:	Accounts Receivable
Schedule 3.20:	Prepayments and Deposits
Schedule 3.22:	Change of Control Obligations
Schedule 3.23:	Reimbursable Expenses
Schedule 5.1:	Books and Records Delivered to Buyer
Schedule 5.3:	Purchase Price Allocation

#### STOCK PURCHASE AGREEMENT

This STOCK PURCHASE AGREEMENT is dated May 10, 2007 (this "<u>Agreement</u>"), between Hill International, Inc., a Delaware corporation ("<u>Buyer</u>"), and Karen J. Mask (the "<u>Shareholder</u>") as sole shareholder of KJM & Associates, Ltd., a Washington corporation (the "<u>Company</u>");

WHEREAS, the Shareholder is the sole beneficial and record owner of 800,000 of the issued and outstanding common shares, par value \$.01 per share, of the Company (the "Shares"), which as of the date hereof constitute all of the issued and outstanding shares of capital stock of the Company; and

WHEREAS, the Shareholder desires to sell, and the Buyer desires to purchase, all of the Shares of the Company, for the consideration and on the terms set forth in this Agreement.

NOW, THEREFORE, in consideration of the respective covenants, representations and warranties herein contained, and intending to be legally bound hereby, the parties hereto agree as follows:

#### ARTICLE I.

# SALE OF STOCK

#### 1.1 The Sale.

Upon the terms and subject to the conditions of this Agreement, at the closing of the transactions contemplated by this Agreement, the Shareholder will sell, convey, assign, transfer and deliver to Buyer, and Buyer will purchase for cash and other consideration as described in this Agreement, acquire and accept from the Shareholder, all of the Shares.

#### 1.2 Purchase Price.

- (a) The aggregate consideration to be paid for the Shares at the Closing shall be the amount of \$9,350,000 (the "Purchase Price").
- (b) In accordance with the terms and conditions set forth in this Agreement, at the Closing the Buyer shall pay: (i) to an escrow agent mutually agreed to by the Buyer and the Shareholder (the "Escrow Agent"), \$1,000,000 of the Purchase Price in the form of shares of common stock of the Buyer, par value \$.0001 (the "Buyer Stock") having a value of \$1,000,000 (the "Restricted Shares Amount") calculated as set forth in Section 1.2(d) below (such shares, rounded to the nearest whole number, the "Restricted Shares"), with such Restricted Shares to be held and disbursed by the Escrow Agent in accordance with the terms of the escrow agreement in the form attached hereto as Exhibit A (the "Escrow Agreement"); and (ii) to the Shareholder, an amount in cash equal to \$8,350,000 (the "Cash Payment") by wire transfer of immediately available funds pursuant to instructions provided to the Buyer by the Shareholder prior to the Closing, all as consideration for the Shares.

(c) <u>Restricted Shares</u>. All of the Restricted Shares will not be released from escrow except in accordance with the Escrow Agreement and cannot be sold until after the first anniversary of the Closing Date and will bear a restrictive legend in substantially the following form:

THE SHARES REPRESENTED BY THIS CERTIFICATE HAVE NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933, AS AMENDED (THE "ACT"). THE SHARES HAVE BEEN ACQUIRED FOR INVESTMENT PURPOSES ONLY AND MAY NOT BE SOLD OR TRANSFERRED IN THE ABSENCE OF AN EFFECTIVE REGISTRATION STATEMENT FOR THE SHARES UNDER THE ACT OR AN OPINION OF COUNSEL TO HILL INTERNATIONAL, INC. THAT REGISTRATION IS NOT REQUIRED UNDER THE ACT.

- (d) <u>Restricted Share Price</u>. The price of the Restricted Shares used to calculate the number of Restricted Shares to be delivered at Closing (the "<u>Restricted Shares Price</u>") will be the resulting price of Buyer Stock calculated on the basis of the daily average of the closing of the Nasdaq Global Market price for Buyer Stock for the ten trading days up to and including the day preceding the Closing Date.
- 1.3 <u>Closing Date Balance Sheet</u>. On the Closing Date, the Shareholder and the Buyer shall jointly prepare a balance sheet of the Company as of April 30, 2007 (the "<u>Closing Date Balance Sheet</u>").
- 1.4 <u>Closing</u>. The consummation of the purchase and sale transaction contemplated by this Agreement (the "<u>Closing</u>") shall take place on the date hereof (the "<u>Closing Date</u>") at the offices of McCarter & English, LLP, 245 Park Avenue, New York, New York, or at such other place or time or both as Buyer and Shareholder may mutually agree. Notwithstanding the execution and delivery of this Agreement on May 10, 2007, Buyer and Shareholder agree that for all purposes hereunder, including accounting, financial reporting, taxes and results of operations, the Closing shall be deemed to have occurred and become effective as of 12:01 a.m. (New York Time) on May 1, 2007 (the "<u>Effective Time</u>").
  - 1.5 Deliveries by the Shareholder. At the Closing, the Shareholder will deliver the following to Buyer:
- (a) Certificates evidencing the Shares, each accompanied by stock powers duly endorsed in blank or accompanied by duly executed instruments of transfer, and any other documents that are necessary to transfer to Buyer good title to all the Shares free and clear of all Liens (as hereinafter defined);
  - (b) The resignations of all members of the Board of Directors of the Company;
  - (c) The stock books, stock ledgers, minute books, other corporate records and corporate seals of the Company;

- (d) A certificate, duly executed by the Shareholder certifying (i) that the Shareholder has performed and complied in all material respects with all agreements, obligations, covenants and conditions required by this Agreement to be performed and complied with by her on or prior to the Closing and (ii) that the representations and warranties contained herein are true in all material respects as of the Closing Date;
- (e) A certificate of the Secretary or an Assistant Secretary of the Company which shall certify the names of the officers of the Company, together with the true signatures of such officers and attaching as exhibits thereto a certified copy of the Company's articles of incorporation, bylaws and a good standing certificate issued by the Secretary of State of the State of Washington;
  - (f) A Counterpart to the Escrow Agreement, duly executed by the Shareholder in the form of Exhibit A;
  - (g) A Shareholder's Release in the form of Exhibit B, duly executed by the Shareholder;
  - (h) A Counterpart to the Employment Agreement, duly executed by the Shareholder in the form of Exhibit C;
- (i) A Counterpart to the Non-Competition and Confidentiality Agreement, duly executed by the Shareholder in the form of Exhibit  $\underline{D}$  (the "Non-Competition Agreement"); and
- (j) All other documents, instruments and writings required to be delivered by the Shareholder at or prior to the Closing Date pursuant to this Agreement and such other matters as may be reasonably requested by Buyer in order to effectuate the intent of this Agreement.
  - 1.6 Deliveries by Buyer. At the Closing, Buyer will deliver the following:
    - (a) The Purchase Price, in accordance with Section 1.2(b);
- (b) A certificate, duly executed by an authorized officer of Buyer, dated as of the Closing Date, certifying (i) that Buyer has performed and complied in all material respects with all agreements, obligations, covenants and conditions required by this Agreement to be performed and complied with by it on or prior to the Closing and (ii) that its representations and warranties contained herein are true in all material respects as of the Closing Date;
- (c) Certified copies of the resolutions, duly adopted by the Board of Directors of Buyer, that will be in full force and effect at the time of delivery, authorizing the execution, delivery and performance of this Agreement and the transactions contemplated herein;
- (d) A certificate of the Secretary or an Assistant Secretary of the Buyer which shall certify the names of the officers of the Buyer authorized to sign this Agreement, the other documents, agreements or certificates to be delivered pursuant hereto or thereto by the Buyer or any of its officers, together with the true signatures of such officers;

- (e) Any third party consents required in connection with the transactions contemplated by this Agreement;
- (f) A counterpart to the Escrow Agreement, duly executed by an authorized officer of Buyer and the Escrow Agent;
- (g) A Counterpart to the Employment Agreement, duly executed by an authorized officer of Buyer;
- (h) Counterpart to the Non-Competition Agreement, duly executed by an authorized officer of the Buyer;
- (i) Evidence, in a form reasonably satisfactory to the Shareholder, that each employee of the Company with the position of Vice President or higher shall retain their respective title, salary, vacation benefits, automobile benefits (as set forth on Schedule 1.6(i)) and position with the Company as of the Closing and each such individual shall be granted the option to acquire 5,000 shares of Buyer Stock under, and subject to the terms and conditions of (including requirements as to vesting), the Hill International, Inc. 2006 Employee Stock Option Plan; provided, however, that the foregoing shall not constitute an employment contract or guarantee of employment for any particular duration, that each such employee shall be at will, and that Buyer may, in its discretion, at any time following the Closing terminate any such employee; and
- (j) All other documents, instruments and writings required to be delivered by Buyer at or prior to the Closing Date pursuant to this Agreement and such other matters as may be reasonably requested by the Shareholder in order to effectuate the intent of this Agreement.

#### ARTICLE II.

# REPRESENTATIONS AND WARRANTIES OF THE SHAREHOLDER WITH RESPECT TO HERSELF

The Shareholder hereby represents and warrants to Buyer (which representations and warranties shall be true and complete on and as of the Closing Date) as follows:

2.1 Ownership of Shares; Title. The Shareholder is the owner of record and beneficially of the all of the issued and outstanding shares of capital stock of the Company as set forth next to her name on Schedule 2.1. All such shares of capital stock of the Company are owned by the Shareholder free and clear of any claim, levy, charge, pledge, hypothecation, trust, security interest, proxy, voting arrangement, conditional sale or title retention contract, or other encumbrance or restriction of any kind, including marital property claims or claims arising from divorce or separation proceedings or settlements and restrictions affecting voting rights, transferability or incidents of record or beneficial ownership (any of which being referred to as a "Lien"). The consummation of the sale of the Shares will convey to Buyer good and marketable title to the Shares free and clear of all Liens. There are no voting trusts, shareholder agreements, proxies or other agreements or understandings in effect with respect to the voting or transfer of the Shares to which Shareholder is a party or is bound thereto. Except for this Agreement (and the other documents, agreements and instruments executed and delivered in connection herewith),

there are no outstanding warrants, options, rights or agreements of any kind to acquire from Shareholder any Shares owned by Shareholder. All of such Shares are validly issued, fully paid and nonassessable.

- 2.2 <u>Authority</u>. The Shareholder has full power, legal right, capacity and authority to execute and deliver this Agreement, to sell the Shares in accordance with the terms and subject to the conditions of this Agreement, and to consummate the transactions contemplated hereby and no consent of any third party not previously obtained is required to do so. The execution and delivery of this Agreement and the consummation of the transactions contemplated hereby have been duly and validly authorized by all requisite action and no other proceedings on the part of Shareholder are necessary to authorize this Agreement or to consummate the transactions so contemplated. This Agreement has been duly and validly executed and delivered by the Shareholder and, assuming this Agreement has been duly authorized, executed and delivered by the other parties hereto, constitutes a valid and binding agreement of the Shareholder, enforceable against the Shareholder in accordance with its terms. The Shareholder is not a party to any Action.
- 2.3 No Conflicts. Except as set forth in Schedule 2.3, the execution, delivery and performance by the Shareholder of this Agreement and any other agreement executed by the Shareholder in connection herewith, including without limitation, as applicable, the Escrow Agreement, the Employment Agreement, the Non-Competition Agreement and any other agreement, certificate or document relating hereto and thereto, and the transactions (and the consummation of the transactions) contemplated hereby and thereby will not: (a) violate or conflict with any laws, rules or regulations of any Governmental Authority; (b) result in the breach of, or constitute a default (with or without notice or lapse of time, or both) under, or require any consent under, any provision of (i) any debt instrument, indenture, mortgage agreement or other instrument or arrangement to which the Shareholder is a party or by which any of the Shares owned by the Shareholder is bound or (ii) any judgment, order or decree by which the Shareholder is bound or by which any of the Shares owned by the Shareholder is bound or affected, or (c) result in the imposition of any Lien on any of the shares of capital stock of the Company owned by the Shareholder prior to their transfer to Buyer or result in a Lien attaching thereto after such transfer except as a result of actions taken solely by Buyer.
- 2.4 <u>Investment Representations</u>. The Shareholder has such knowledge and experience in financial and business matters as to be able to evaluate the merits and risks of holding the Restricted Shares, and the financial condition of the Shareholder is such that she is able to bear the economic risk of holding such Restricted Shares for an indefinite period of time. The Shareholder understands that holding the Restricted Shares and the operation of Buyer's business are subject to numerous risks. Such Restricted Shares are being or will be acquired by the Shareholder for her own account and with no intention of distributing or reselling such securities or any part thereof in any transaction that would be in violation of the securities laws of the United States or any state thereof. The Shareholder is an "accredited investor" as defined by Rule 501 promulgated under the Securities Act of 1933, as amended (the "Securities Act"). The Shareholder acknowledges that the Restricted Shares have not been registered under the Securities Act and that such Restricted Shares cannot be offered, sold or transferred to any party unless (i) they are registered under the Securities Act or (ii) unless such offer, sale or transfer is pursuant to a valid exemption from such registration requirements. Shareholder acknowledges

that Buyer is under no obligation to effect the registration referred to in clause (i). Shareholder understands that any offer, sale or transfer pursuant to clause (ii) may require an opinion of counsel that registration is not required pursuant to the Securities Act or under applicable state securities laws.

- 2.5 <u>Information Representations</u>. The Shareholder represents that she has received a copy of the Buyer's 2006 Annual Report, the Buyer's Annual Report on Form 10-K for the year ended December 30, 2006, and the Buyer's Proxy Statement dated April 30, 2007 (collectively, the "<u>Buyer Public Disclosure</u>"). The Shareholder has read and is familiar with the Buyer Public Disclosure. The Shareholder is not relying on any offering literature or prospectus regarding the Buyer Stock other than the Buyer Public Disclosure and no oral representations or warranties have been made to her. Shareholder acknowledges and represents that she has had the opportunity to ask questions of Buyer's management and to receive answers concerning the Buyer Stock.
- 2.6 <u>Additional Representations</u>. The Shareholder has been advised by Buyer to consult with the Shareholder's own personal tax advisor to determine the effect of receiving the consideration to be provided under the Agreement, including the Restricted Shares, on the Shareholder's federal income tax status.

#### ARTICLE III.

# REPRESENTATIONS AND WARRANTIES OF THE SHAREHOLDER WITH RESPECT TO THE COMPANY

The Shareholder represents and warrants to Buyer (which representations and warranties shall be true and complete on and as of the Closing Date) with respect to the Company as follows:

- 3.1 Organization; Authority; Etc.
- (a) The Company is a corporation duly organized, validly existing and in good standing under the laws of the State of Washington, and has all requisite corporate power and corporate authority to own, lease and operate its properties and to carry on the business conducted by it as now conducted.
- (b) Complete and correct copies of the Articles of Incorporation and By-Laws of the Company, as in effect on the date hereof, and copies of the stock books, stock ledgers, minute books and other corporate records of the Company, complete and correct as of the date hereof, have been made available or delivered to Buyer prior to the Closing Date.
- (c) The Company is duly qualified or licensed and in good standing to do business as a foreign corporation in each such jurisdiction in which such qualification is required, as all such jurisdictions are set forth on Schedule 3.1(c), and there are no other jurisdictions in which the Company's ownership of property, or the manner in which the Company conducts its business, requires such qualification.

# 3.2 Capitalization.

- (a) The capitalization of the Company consists of (i) 4,000,000 authorized common shares, par value \$.01 per share, of which 800,000 common shares are issued and outstanding and (ii) 1,000,000 authorized preferred shares, par value \$.01 per share, of which no preferred shares are issued and outstanding. All of the Shares are duly authorized and validly issued, fully paid, nonassessable and free of preemptive rights.
- (b) The common shares of the Company held by the Shareholder as of the date hereof represent all of the issued and outstanding capital stock and equity interests in the Company. Except for the common shares of the Company held by the Shareholder as of the date hereof, there are no (i) subscriptions, options, warrants, calls, rights, convertible securities or other agreements or commitments of any character, whether oral or written, relating to the issuance, transfer or sale, delivery, transfer, voting or redemption (including any right of conversion or exchange under any outstanding security or other instrument) of any of the capital stock or other equity interests of the Company, or (ii) agreements, arrangements, or understandings granting any Person any rights in the Company similar to capital stock or other equity interests. All of the Shares were issued by the Company in compliance with all applicable securities laws. There are no (and except for this Agreement and the other documents and instruments to be executed and delivered in connection herewith at the Closing, there will not be any) voting trusts, shareholder agreements, proxies or other agreements or understandings in effect with respect to the voting or transfer of the Shares to which the Shareholder or the Company is a party or is bound thereto.
- (c) The Company does not own, directly or indirectly, any capital stock or other equity, ownership or proprietary interest in any Person.
- 3.3 <u>Affiliate Transactions</u>. <u>Schedule 3.3</u> sets forth a correct and complete list of all arrangements, contracts, understandings, agreements or transactions (whether written or oral) in existence between the Company, on the one hand, and the Shareholder or any Affiliate of the Shareholder or any business or entity in which the Shareholder or any Affiliate of the Shareholder, has any direct or indirect interest (other than the Company), on the other hand (each, an "<u>Affiliate Transaction</u>", and together the "<u>Affiliate Transactions</u>"). Except as set forth on <u>Schedule 3.3</u>, all such arrangements or transactions shall terminate upon the Closing and all amounts due from the Company thereof to the Shareholder and its Affiliates thereof shall be satisfied in full from the Purchase Price at the Closing.

# 3.4 Consents and Approvals; No Violations.

(a) Except as set forth on Schedule 3.4(a), no filing with, and no permit, authorization, consent or approval of, any Governmental Authority, domestic or foreign, is necessary for the consummation by the Shareholder of the transactions contemplated by this Agreement. Except as set forth on Schedule 3.4(a), neither the execution and delivery of this Agreement by the Shareholder nor the consummation by the Shareholder of the transactions contemplated hereby nor compliance by the Shareholder with any of the provisions hereof will (i) conflict with or result in any breach of any provision of the Articles of Incorporation or By-Laws of the Company, (ii) result in a violation or breach of, or constitute (with or without due notice or lapse of time or both) a default (or give rise to any right of termination, cancellation or acceleration) under, or require any consent under, any of the terms, conditions or provisions of any debt instrument, indenture, license, contract, agreement or other arrangement, instrument or

obligation to which the Shareholder or the Company is a party or by which the Shareholder or the Company or any of the Company's properties or assets may be bound, or (iii) violate any judgment, order, writ, injunction, decree, law, rule or regulation applicable to the Shareholder or the Company.

- (b) The Company has and maintains, and the licenses, permits and approvals (both public and private) listed on <u>Schedule 3.4(b)</u> hereto (the "<u>Permits</u>") comprise, all licenses, permits and other authorizations from all Governmental Authorities as are necessary or desirable for the conduct of the Company's business as now conducted, or in connection with the ownership or use of the assets or properties owned or held by it. Except as expressly designated on <u>Schedule 3.4(b)</u>, none of the Permits will be adversely affected by, or subject to the consent to transfer of any Person as a result of, the transactions contemplated by this Agreement.
- 3.5 <u>Title to and Condition of Assets</u>. All real property leased by the Company (the "<u>Leased Properties</u>") is correctly identified on <u>Schedule 3.5</u>. The Company owns no real property. Except as set forth on <u>Schedule 3.5</u>, the Company has (i) a valid leasehold interest in the Leased Properties and (ii) good and valid title, free and clear of all liens, or a valid leasehold interest in, as the case may be, in any and all equipment, machinery and computer hardware reflected in the Interim Balance Sheet or acquired subsequent thereto and operated in the Ordinary Course of Business (except as sold or disposed of in the Ordinary Course of Business). <u>Schedule 3.5</u> lists all such equipment, machinery and other leases that are capital leases, in each case which contemplates aggregate payments by the Company in excess of \$50,000 (hereinafter, a "<u>Capital Lease</u>").

#### 3.6 Tax Matters. Except as set forth on Schedule 3.6:

- (a) The Company has filed all Tax Returns that it has been required to file under applicable laws and regulations. All such Tax Returns were correct and complete in all respects. All Taxes due and owing by the Company (whether or not shown on any Tax Return) have been paid. The Company is not currently the beneficiary of any extension of time within which to file any Tax Return. The Company has not received written notice or other communications in the last five (5) years from an authority in a jurisdiction where the Company does not file Tax Returns that it is or may be subject to taxation by that jurisdiction. There are no Liens on any of the assets of the Company that arose in connection with any failure (or alleged failure) to pay any Tax.
- (b) The Company has withheld and paid all Taxes required to have been withheld and paid in connection with any amounts paid or owing to any employee, independent contractor, creditor, stockholder, or other third party.
- (c) No foreign, federal, state, provincial or local Tax audits or administrative or judicial Tax proceedings are formally pending or being conducted with respect to the Company. The Company has never received from any foreign, federal, state, provincial or local taxing authority (including jurisdictions where the Company has not filed Tax Returns) any (i) written notice indicating an intent to open an audit or other review, (ii) written request for information related to Tax matters, or (iii) written notice of deficiency or proposed adjustment for any amount of Tax proposed, asserted, or assessed by any taxing authority against the Company

which has not been resolved on or before the first date set forth herein. Schedule 3.6 lists all Tax Returns filed with respect to the Company for taxable periods ended on or after December 31, 2003 and indicates those Tax Returns that currently are subject to audit. The Shareholder has delivered to Buyer correct and complete copies of all federal income Tax Returns, examination reports, and statements of deficiencies assessed against or agreed to by the Company filed or received since December 31, 2003.

- (d) The Company has not waived any statute of limitations in respect of Taxes or agreed to any extension of time with respect to a Tax assessment or deficiency.
- (e) The Company has not filed a consent under §341(f) of the Code concerning collapsible corporations. The Company has not made any payments, is not obligated to make any payments, and is not a party to any agreement that under certain circumstances could obligate it to make any payments that will not be deductible under Code §280G (or any corresponding provision of state, local or foreign law). The Company has not been a United States real property holding corporation within the meaning of Code §897(c)(2) during the applicable period specified in Code §897(c)(1)(A)(ii). The Company has disclosed on its federal income Tax Returns all positions taken therein that could give rise to a substantial understatement of federal income Tax within the meaning of Code §6662. The Company is not a party to any Tax allocation or sharing agreement. The Company (A) has not been a member of an affiliated group (within the meaning of Code §1504(a)) filing a consolidated federal income Tax Return (other than a group the common parent of which was the Company) and (B) does not have any liability for the Taxes of any Person under Reg. §1.1502-6 (or any similar provision of state, local, or foreign law), as a transferee or successor, by contract, or otherwise.
- (f) The unpaid Taxes of the Company (A) did not, as of December 31, 2006, exceed the reserve for Tax liability (rather than any reserve for deferred Taxes established to reflect timing differences between book and Tax income) set forth on the face (rather than in any notes thereto) of the Interim Balance Sheet (as defined in Section 3.7(b)) and (B) do not exceed that reserve as adjusted for the passage of time through the Effective Time in accordance with the past custom and practice of the Company in filing its Tax Returns.
  - (g) No power of attorney granted by the Company with respect to any Taxes or otherwise is currently in force.
- (h) The Company will not be required to include any item of income in, or exclude any item of deduction from, taxable income for any Taxable period (or portion thereof) ending after the Effective Time as a result of any (A) change in method of accounting for a Taxable period ending on or prior to the Closing Date, other than as may have been approved in writing by Buyer; (B) "closing agreement" as described in Code §7121 (or any corresponding or similar provision of state, local or foreign income tax law) executed on or prior to the Closing Date; (C) installment sale or open transaction disposition made on or prior to the Closing Date; or (D) prepaid amount received on or prior to the Closing Date.
- (i) The Company has not distributed stock of another Person, or has had its stock distributed by another Person, in a transaction that was purported or intended to be governed in whole or in part by Code §355 or §361.

- (j) The Company has not (i) sold any property or undertaken any transaction pursuant to which cash or other property was received prior to the Closing and income or gain will be recognized on or after the Closing, (ii) owned, directly or indirectly, stock in a "passive foreign investment company", a "controlled foreign corporation", a "foreign personal holding company", or a "foreign investment company", (iii) taken the position that any income constitutes "blocked income" and is therefore not currently taxable, (iv) held directly or had a right to use any "tax-exempt use property) within the meaning of Code Section 168(h), (v) owned any property securing debt the interest on which was tax exempt under Code Section 103, (vi) owned any property considered to be owned by another Person under the safe-harbor lease provisions of Code Section 168(f)(8), or (vii) engaged in any "listed" or "reportable" transactions as defined in the Code. The shares of stock in the Company owned by the Shareholder is not subject to any "non-lapse restriction" under Code Section 83.
- (k) The Company has been a validly electing S corporation within the meaning of Sections 1361 and 1362 of the Code (and any comparable provision of state and local tax law in jurisdictions in which such election was available and, in fact, made) at all times during its existence and the Company will be an S corporation up to and including the Effective Time. The Company has no potential liability for any Taxes under Section 1374 of the Code (or any other comparable provision of state or local law). The Company has not, since its organization, (i) acquired assets from another corporation in a transaction in which the Company's tax basis for the assets was determined, in whole or in part, by reference to the tax basis of the acquired assets (or of any other property) in the hands of the transferor, or (ii) acquired the stock of any corporation that is a qualified subchapter S subsidiary. Neither the Company nor the Shareholder has taken any action that would cause, or result in, a termination of the S corporation status of the Company under federal, state, or local Tax law (other than the sale of the Shares pursuant to this Agreement). There are no grounds for the revocation of any such election and no such election will be revoked retroactively or otherwise. Every Person that has ever been a holder of any interest treated as an equity interest in the Company has been a Person that is eligible to own equity interests in an "S corporation" (as that term is defined in Code Section 1361(a)(1)) without causing the Company to fail to be treated as a "small business company" within the meaning of Code Section 1361(b)(1). Immediately prior to the Closing Date, the Shareholder will be an "S corporation shareholder" within the meaning of Treasury Regulation Section 1.338(h)(10)-1(b)(5), determined (solely for purposes of this sentence) as if the transactions contemplated by this Agreement were effective as of the Closing Date.

### (1) For purposes of this Agreement:

(i) "Taxes" (or "Tax" or "Taxable" or "Taxing" where the context requires) shall mean any and all alternative minimum, accumulated earnings, personal holding company, franchise, capital stock, net worth, capital, profits, windfall profits, income, gross receipts, value added, sales, use, goods and services, excise, customs duties, transfer, conveyance, mortgage registration, stamp, documentary, recording, premium, severance, environmental (including taxes under Section 59A of the Code), real property, personal property, ad valorem, intangibles, rent, occupancy, license, occupational, employment, unemployment insurance, social security, disability, workers' compensation, payroll, health care, withholding, estimated or other similar tax, duty or other governmental charge or assessment imposed by or on behalf of any federal, state, county, local, foreign or other Governmental Authority, and shall include interest, penalties or additions attributable thereto or attributable to any failure to comply with any requirement of any Tax laws, rules or procedures.

(ii) "<u>Tax Return</u>" shall mean any federal, state, local or foreign return, declaration, report, claim for refund, or information return or statement relating to Taxes, including any such document prepared on a consolidated, combined or unitary basis, including any schedule or attachment thereto and any amendment thereof.

#### 3.7 Financial Statements: Absence of Undisclosed Liabilities.

- (a) Set forth on Schedule 3.7(a) are true and complete copies of the unaudited balance sheet of the Company as of December 31, 2006 (being hereinafter referred to as the "December 31, 2006 Balance Sheet"), and the related unaudited statements of operations, shareholders' equity, and cash flows for the fiscal period then ended (together with the related notes and related schedules thereto), which financial statements have been reviewed by Clark Nuber P.S., the Company's independent public accountants (collectively, with the December 31, 2006 Balance Sheet, the "Financial Statements"). The December 31, 2006 Balance Sheet (including the related notes and related schedules thereto) fairly presents in all material respects the financial condition of the Company as of the date thereof and the other related year end statements included in the Financial Statements (including the related notes and related schedules thereto) fairly present in all material respects the results of operations of the Company for the fiscal year then ended; and each of the Financial Statements (including the related notes and related schedules thereto) has been prepared in conformity with GAAP, and have been prepared from and in accordance with the books and records of the Company except as otherwise noted therein.
- (b) Set forth on Schedule 3.7(b) are true and complete copies of the unaudited balance sheet of the Company as of March 31, 2007 (being herein referred to as the "Interim Balance Sheet"), and the related unaudited internally prepared statements of operations, shareholders' equity, and cash flows for the fiscal period then ended (collectively, with the Interim Balance Sheet, the "Interim Financial Statements"). The Interim Balance Sheet fairly presents in all material respects the financial condition of the Company as of the date thereof and the other related internally prepared statements included in the Interim Financial Statements fairly present in all material respects the results of operations of the Company for the fiscal period then ended. Each of the Interim Financial Statements has been accurately and completely prepared from and in accordance with the books and records of the Company except as otherwise noted therein.
- (c) The Closing Date Balance Sheet to be delivered pursuant to Section 1.3, a true and complete copy of which shall be set forth on Schedule 3.7(c) at the Closing, fairly presents in all material respects the financial condition of the Company as of the date thereof and has been accurately and completely prepared from and in accordance with the books and records of the Company except as otherwise noted therein.
- (d) Except as set forth on Schedule 3.7(d), the Company has no liabilities or obligations of any type (whether accrued, contingent, absolute, fixed or otherwise) that are required by GAAP to be reflected or reserved against on a balance sheet prepared in accordance with GAAP or the notes thereto that were not (i) fully reflected in, reserved against or otherwise disclosed in the Interim Balance Sheet or the Closing Date Balance Sheet (or the notes thereto) or (ii) incurred since December 31, 2006 in the Ordinary Course of Business.

#### 3.8 Material Contracts.

- (a) <u>Schedule 3.8</u> sets forth a list, as of the date hereof, of the following contracts, agreements, arrangements or understandings, whether written or oral, to which the Company is a party (together, the "<u>Material Contracts</u>"):
- (i) each employment, severance, management, consulting and other agreement involving compensation for services rendered or to be rendered to the Company;
- (ii) each credit agreement, loan agreement, indenture, note, mortgage, security agreement, loan commitment, evidence of indebtedness, or other contract relating to indebtedness for borrowed money;
  - (iii) the leases relating to the Leased Properties and the Capital Leases;
- (iv) each contract, agreement or other arrangement granting any Person any preferential right to purchase any of the properties or assets of the Company;
- (v) each collective bargaining or similar agreement (the "Collective Bargaining Agreements") with any labor unions or associations representing employees of the Company;
  - (vi) each Employee Benefit Plan (as hereinafter defined);
- (vii) each contract, agreement, arrangement or understanding with the Shareholder or a director or officer (or family member thereof) of the Company;
- (viii) each contract, agreement, arrangement or understanding for the future purchase of, or payment for, supplies, products or services, in each case involving consideration of over \$50,000;
- (ix) each contract, agreement, arrangement or understanding to sell or supply products or to perform services, in each case involving consideration of over \$50,000;
  - (x) each partnership or joint venture agreement;
- (xi) each contract, agreement, arrangement or understanding limiting or restraining the Company from engaging or competing in any lines or business with any person, firm, corporation or other entity;
- (xii) each contract, agreement, arrangement or understanding providing for rights of indemnification, release or exculpation by the Company in favor of any officer, director, employee or agent or financial advisor of the Company or any other person or entity;
- (xiii) each other contract, agreement, arrangement or understanding entered into outside of the Ordinary Course of Business;

(xiv) each contract, agreement, arrangement or understanding to donate or gift funds or property; and

(xv) any other contract, agreement, arrangement or understanding to which the Company is a party or its assets are bound where liability to it exceeds \$50,000 thereunder.

- (b) The Company has delivered or made available to Buyer copies of all Material Contracts. Except as set forth on Schedule 3.8(b), all of the Material Contracts are valid, binding and enforceable obligations of the Company, as the case may be, enforceable against the Company in accordance with their terms, and neither the Company nor, to the Knowledge of the Shareholder, the other party thereto, is in breach of or default under any such Material Contract. The Company has not received any notice of nor, to the Knowledge of the Shareholder, is there any basis for cancellation or termination of any Material Contract, and has fulfilled all obligations under each Material Contract which were required to be fulfilled by the Company prior to the Closing. Each Material Contract will continue in full force and effect and will not be affected by the consummation of the transactions contemplated hereunder. To the Knowledge of the Shareholder, no Material Contract with respect to the provision of services by the Company is dependent upon the Company being a woman-owned business, whether certified or otherwise.
- (c) <u>Schedule 3.8(c)</u> sets forth a complete list of all bank and savings accounts, certificates of deposit, safe deposit boxes and credit cards issued to the Shareholder or employees of the Company or other depositaries of Company funds, and those persons authorized to sign thereon.
- 3.9 <u>Litigation</u>. Except as set forth on <u>Schedule 3.9</u>, there are no claims, legal actions, suits, administrative, arbitration or other proceedings or governmental investigations (collectively, the "<u>Actions</u>") pending or, to the Knowledge of the Shareholder, threatened, and since January 1, 2006 there have been no Actions brought, and the Shareholder is not aware of any basis for any Action, against the Company (or against any officer or director of the Company, in their capacity as an officer or director of the Company) or against the real properties used or occupied by the Company or any other asset of the Company at law or in equity, before any Governmental Authority.

# 3.10 Employee Benefit Plans; ERISA.

(a) <u>Schedule 3.10(a)</u> contains a true and complete list of each bonus, deferred compensation, incentive compensation, stock purchase, stock option, severance or termination pay, hospitalization or other medical, life or other insurance, supplemental unemployment benefits, profit-sharing, 401(k), pension, or retirement plan, program, agreement or arrangement, and each other employee benefit plan, program, agreement or arrangement, sponsored, maintained or contributed to or required to be contributed to by the Company or by any trade or business, whether or not incorporated, that together with the Company would be deemed a "single employer" within the meaning of Section 4001(b)(l) of the Employee Retirement Income Security Act of 1974, as amended, and the rules and regulations promulgated thereunder ("**ERISA**") (an

"ERISA Affiliate"), for the benefit of any employee or former employee of the Company, whether formal or informal and whether legally binding or not (the "Employee Benefit Plans"). Schedule 3.10(a) identifies each of the Employee Benefit Plans that is an "employee welfare benefit plan," or "employee pension benefit plan" as such terms are defined in Sections 3(1) and 3(2) of ERISA (such plans being hereinafter referred to collectively as the "ERISA Plans").

- (b) Except as set forth on Schedule 3.10(b), with respect to each of the Employee Benefit Plans, the Company has heretofore delivered to Buyer true, current and complete copies of each of the following documents: (i) each Employee Benefit Plan (including all amendments thereto); (ii) the annual report on Form 5500 and accompanying schedules attached thereto, for the last three years for each Employee Benefit Plan with respect to which a Form 5500 is required to be filed; (iii) the actuarial report with respect to each Employee Benefit Plan for the last three years for each such plan for which an actuarial report is required to be prepared; (iv) the most recent summary plan description and summary of material modifications, if any, for each Employee Benefit Plan for which a summary plan description is required; (v) the most recent determination letter received from the Internal Revenue Service with respect to each Employee Benefit Plan that is intended to be qualified under Section 401 of the Code, and any outstanding requests for determination letters; and (vi) each trust agreement or group annuity contract relating to any Employee Benefit Plan.
- (c) None of the Company, any ERISA Affiliate, any of the ERISA Plans, any trust created thereunder nor any trustee or administrator thereof or the Shareholder has engaged in a transaction or has taken or failed to take action in connection with which the Company, any ERISA Affiliate, any of the ERISA Plans, any such trust, any trustee or administrator thereof, or any party dealing with the ERISA Plans or any such trust could be subject to either a civil penalty assessed pursuant to Section 406 or 502(i) of ERISA or Section 409 or 502(l) of ERISA, or a tax imposed pursuant to Section 4975, 4976, or 4980B of the Code. No ERISA Plan has been terminated nor has there been any "reportable event" (as defined in Section 4043 of ERISA and the regulations thereunder) with respect thereto as to which notices would be required to be filed with the Pension Benefit Guaranty Corporation ("**PBGC**").
- (d) Each of the Employee Benefit Plans has been and is operated and administered in accordance with its terms. The Company and all of the Employee Benefit Plans are in compliance with applicable requirements of the Code, ERISA, and any applicable law, including, but not limited to, requirements as to the filing of all reports and the disclosures required to be filed or furnished to governmental agencies, participants and beneficiaries of any such ERISA Plan.
- (e) Except as set forth on Schedule 3.10(e), each ERISA Plan intended to qualify under the Code has received a favorable determination letter as to its qualification under the Code, no such determination letter has been revoked and nothing has occurred, whether by action or failure to act, which could reasonably be expected to cause the loss of such qualification or result in costs to the Company under the Internal Revenue Service's Employee Plans Compliance Resolution System. All such ERISA Plans have been amended to comply with the recent tax legislation commonly known as "GUST" and "EGTRRA" within the applicable remedial amendment period, and except as set forth on Schedule 3.10(e), each such ERISA Plan has timely filed or will timely file for a favorable determination letter with the IRS covering the changes required by GUST and EGTRRA within the applicable remedial amendment period.

- (f) Except as set forth on Schedule 3.10(f), with respect to each ERISA Plan which is an employee pension benefit plan as defined in ERISA: (i) all required contributions which are due prior to the Closing have been timely made in accordance with applicable law, (ii) all such contributions which are not due prior to the Closing have been properly accrued to the extent required by GAAP, (iii) neither the Shareholder in its capacity as fiduciary, if applicable, nor the Company has incurred any accumulated funding deficiency (as defined in Section 412 of the Code and Section 302 of ERISA) or applied for a waiver of the minimum funding standards under Section 412 of the Code, and (iv) the financial statements of the Company reflect all liabilities arising under each ERISA Plan in a manner satisfying the applicable requirements of Statements of Financial Accounting Standards (SFAS) Nos. 87, 88, 106, and 112. With respect to any ERISA Plan subject to Title IV of ERISA, the Shareholder in her capacity as fiduciary, if applicable, and the Company have not incurred any liability to such ERISA Plan or to the PBGC, other than for payment of premiums, all of which have been paid when due under Title IV of ERISA. Except as set forth on Schedule 3.10(f), no termination or partial termination of any ERISA Plan has occurred within the last three years, nor has a notice of intent to terminate any existing ERISA Plan been issued by the Company. The PBGC has not instituted any proceedings to terminate any ERISA Plan.
- (g) Except as set forth on <u>Schedule 3.10(g)</u>, there are no actions, suits or claims (other than routine claims for benefits in the ordinary course) pending or, to the Knowledge of the Company or the Shareholder, threatened with respect to any ERISA Plan, and there are no facts which could give rise to any such actions, suits or claims (other than routine claims for benefits in the ordinary course).
- (h) Except as set forth on Schedule 3.10(h), neither the Company nor any ERISA Affiliate contributes or is obligated to contribute or has ever been obligated to contribute to a "multiemployer plan" within the meaning of Section 4001(a)(3) of ERISA and neither the Company nor any ERISA Affiliate has withdrawn from such a multiemployer plan in a complete or partial withdrawal under Section 4201 and Subtitle E of Title IV of ERISA, at any time prior to or as of the Closing.
- (i) The Company does not maintain any voluntary employees' beneficiary association within the meaning of Sections 501(c)(9) and 505 of the Code (a VEBA) with respect to any ERISA Plan.
- (j) The Company and each ERISA Plan which is a "group health plan" (as such term is defined in Section 5000(b)(1) of the Code and Section 607(1) of ERISA) have complied with the applicable requirements of Section 4980B of the Code and Parts 6 and 7 of Subtitle B of Title I of ERISA. Except as required by law, the Company does not maintain, contribute to or have any liability or obligation with respect to an employee welfare benefit plan that provides health benefits for current or future retired or terminated employees or directors (or any spouse or dependents thereof). The Company and each such ERISA Plan which is a "group health plan" has, prior to the Closing, materially complied with the Family and Medical Leave Act of 1993, the Health Insurance Portability and Accountability Act of 1996, the Women's Health and Cancer Rights Act of 1998, the Newborns' and Mothers' Health Protection Act of 1996, and any similar provisions of state law applicable to employees of the Company.

- (k) Except as set forth on Schedule 3.10(k), no plan, agreements, understandings or arrangements exist that could result in the payment to any employee of the Company of any money or other property rights or accelerate or provide any other rights or benefits to any such employee as a result of (i) the transactions contemplated by this Agreement (whether or not such payment, acceleration, or provision would constitute a "parachute payment" (within the meaning of Section 280G of the Code) or whether or not some other subsequent action or event would be required to cause such payment, acceleration or provision to be triggered) or (ii) the severance, termination or resignation of any such employee. Except as set forth on Schedule 3.10(k), the Company does not, as of the Closing Date, owe any amount to any employee for salary or for accrued vacation days, personal days or sick pay.
- (1) Except as set forth on Schedule 3.10(1), the Company does not maintain any "nonqualified deferred compensation plan", as that term is defined in Section 409A of the Code (which may include individual contracts and other arrangements not denominated as deferred compensation plans), and each nonqualified deferred compensation plan meets the requirements of Code Section 409A(a)(2), (3) and (4) in form and operation.

### 3.11 Labor Relations; Employees.

- (a) Except as set forth on Schedule 3.11(a), (i) there is no labor strike, slowdown, lockout, work stoppage, arbitration, lawsuit or administrative proceeding relating to labor or employment matters, or other labor dispute pending or, to the Knowledge of the Shareholder, threatened against the Company, (ii) there is no unfair labor practice charge or other proceeding involving the Company pending or, to the Knowledge of the Shareholder, threatened before the National Labor Relations Board or any similar state or foreign agency, (iii) there are no written personnel policies, rules or procedures applicable to employees of the Company and (iv) the Company is in compliance with all applicable laws, regulations, orders and all agreements of which it is a party, including but not limited to the union contracts relating to the employment of labor, wages and hours, labor relations, civil rights, safety and health, and/or workers' compensation.
- (b) Except as set forth in <u>Schedule 3.11(b)</u>, (i) the Company is not now nor ever has been a party to or bound by any collective bargaining agreement or union contract that covers or covered the Company's employees and (ii) the Company's employees are not now nor have ever been organized pursuant to any formal or informal association or represented by an elected or appointed individual in any talks or negotiations with the Company.
- (c) The Company is in compliance with the requirements of the Worker Adjustment and Retraining Notification Act ("<u>WARN</u>") and has no liabilities pursuant to WARN and is in compliance with the Occupational Safety and Health Act of 1970, as amended, and the rules and regulations promulgated thereunder ("<u>OSHA</u>") and has no liabilities pursuant to OSHA.
- (d) To the Knowledge of the Shareholder, no state or federal court or administrative agency has asserted or ruled that the Company, any of its Affiliates or any other entity are joint employers for purposes of any applicable employment law or regulation.

## 3.12 Intellectual Property.

- (a) Schedule 3.12(a)(1) discloses all patents, patent applications, trademarks, trademark applications, trade names, service marks, service mark applications, current customer lists, copyrights and copyright applications as to which the Company is the owner or the exclusive licensee. Except as set forth on Schedule 3.12(a)(2), the Company owns and is entitled to use, all patents, trademarks, trade names, service marks, processes, know-how, customer lists and trade secrets (collectively, the "<u>Intellectual Property</u>") used in, or necessary for, the conduct of its business as currently conducted.
- (b) Except as disclosed in Schedule 3.12(b), to the Knowledge of the Shareholder, the Company has not interfered with, infringed upon, misappropriated, or otherwise come into conflict with any patents, patent applications, trademarks, copyrights, trade secrets, or other intellectual property rights of third parties and the Company nor its respective directors, officers and employees has received any charge, complaint claim, demand or notice alleging any such interference, infringement, misappropriation, or violation. Except as disclosed in Schedule 3.12(b), to the Knowledge of the Shareholder, no third party has interfered with, infringed upon, misappropriated, or otherwise come into conflict with any Intellectual Property rights of the Company.
- (c) Except as disclosed in Schedule 3.12(c), with respect to each item of Intellectual Property: (i) if owned by the Company, the Company possess all right, title and interest in and to the item, free and clear of any lien, license or other restriction, and if owned by a third party and used by the Company, the license, sublicense, agreement or permission covering the item is legal valid, binding, enforceable, and in full force and effect; and (ii) no action, suit, proceeding, hearing, investigation, charge, complaint, claim or demand is pending or, to the Knowledge of the Shareholder, threatened, which challenges the legality, validity, enforceability, use or ownership of the item, as applicable. Except as disclosed in Schedule 3.12(c), the Company has the right to use the names, service marks, trademarks and other intellectual property material to the conduct of its business, and in the case of such names, service marks and trademarks, in each state of the United States, such right of use is free and clear of any liens and no other person has the right to use such names, service marks or trademarks in any such state.
- (d) Schedule 3.12(d) identifies (i) all third parties that share with the Company rights to the Company's registrations or applications for the Company-registered Intellectual Property, including, without limitation, joint owners and co-applicants, (ii) all material licenses and rights granted by the Company to its Intellectual Property, including licenses and rights granted orally, (iii) all material Intellectual Property that the Company licenses or otherwise is granted rights from third parties (including Company employees), including all rights granted in writing and orally, for use in the conduct of the Company's business as presently conducted, (iv) all material restrictions and obligations contractually imposed on the Company's ability to exercise, sell, transfer or license to another party the Intellectual Property of the Company and (v) all material payments the Company is contractually obligated to make to a third party due to the Company's exercise, sale, transfer or licensing to another party of the Intellectual Property of the Company.
  - (e) Except as set forth on Schedule 3.12(e), computer software and

proprietary databases owned or in-licensed by the Company in connection with the business other than licenses for commercially available off-the-shelf and "shrinkwrap", "click-through" or similar computer software do not include "open source" or "copyleft" obligations that require the Company to make any public disclosures or general availability of source code included within the Intellectual Property of the Company, which source code is material to the conduct of the Company's business as presently conducted.

- (f) The Company takes reasonable measures to protect the confidentiality of trade secrets and proprietary data (including any customer list, record of financial information constituting a trade secret) relating to its business that is currently treated as confidential by the Company.
- (g) Except as set forth in <u>Schedule 3.12(g)</u>, the consummation of the transactions contemplated by this Agreement will not result in the loss or impairment of or payment of any additional amounts with respect to, or require the consent of any other person in respect of, the Company's right to own, use or hold for use any of the Intellectual Property as owned, used or held for use in the conduct of the Company's business as currently conducted.

#### 3.13 Environmental Matters.

- (a) <u>Definitions</u>. For the purposes of this Section 3.13, the following terms shall have the meanings set forth below:
- (i) "Environmental Laws" shall mean any environmental or health and safety related law, regulation, rule, ordinance, or by law at the foreign, federal, state, or local level, whether existing as of the date hereof, previously enforced, or subsequently enacted.
- (ii) "Hazardous Waste" shall mean and include any hazardous waste as defined or regulated under any Environmental Law.
- (iii) "Hazardous Materials" shall mean and include any hazardous waste, hazardous material, hazardous substance, petroleum product, oil, toxic substance, pollutant, contaminant, or other substance which may pose a threat to the environment or to human health or safety, as defined or regulated under any Environmental Law.
- (b) Except as set forth on Schedule 3.13, (i) Neither the Shareholder nor the Company have ever generated, transported, used, stored, treated, disposed of, or managed any Hazardous Waste; (ii) to the Shareholder's Knowledge, no Hazardous Material has ever been or is threatened to be spilled, released, or disposed of at any site presently or formerly owned, operated, leased, or used by the either the Shareholder or the Company, or has ever been located in the soil or groundwater at any such site; (iii) no Hazardous Material has ever been transported from any site presently or formerly owned or, to the Shareholder's Knowledge, operated, leased, or used by either the Shareholder or the Company for treatment, storage, or disposal at any other place; (iv) the Company does not presently own, operate, lease, or use, nor has it previously owned or, to the Shareholder's Knowledge, operated, leased, or used any site on which underground storage tanks are or were located; and (v) no lien has ever been imposed by any governmental agency on any property, facility, machinery, or equipment owned or, to the Shareholder's Knowledge, operated, leased, or used by the Company in connection with the presence of any Hazardous Material.

- (c) Except as set forth on Schedule 3.13, (i) the Company has no liability under, nor has it ever violated, any Environmental Law; (ii) the Company, any property owned and, to the Shareholder's Knowledge, operated, leased, or used by the Company, and any facilities and operations thereon are presently in compliance with all applicable Environmental Laws; (iii) the Company has never entered into or been subject to any judgment, consent decree, compliance order, or administrative order with respect to any environmental or health and safety matter or received any request for information, notice, demand letter, administrative inquiry, or formal or informal complaint or claim with respect to any environmental or health and safety matter or the enforcement of any Environmental Law; and (iv) the Shareholder has no Knowledge that any of the items enumerated in clause (iii) of this subsection will be forthcoming.
- (d) Except as set forth on Schedule 3.13 hereto, no site owned or, to the Shareholder's Knowledge, operated, leased, or used by the Company contains any asbestos or asbestos containing material, any polychlorinated biphenyls ("PCBs") or equipment containing PCBs, or any urea formaldehyde foam insulation.
- (e) The Shareholder and the Company have provided to Buyer copies of all documents, records, and information available to the Shareholder and the Company concerning any environmental or health and safety matter relevant to the Company, whether generated by the Company or others, including, without limitation, environmental audits, environmental risk assessments, site assessments, documentation regarding off site disposal of Hazardous Materials, spill control plans, and reports, correspondence, permits, licenses, approvals, consents, and other authorizations related to environmental or health and safety matters issued by any governmental agency.
- 3.14 <u>Absence of Material Changes or Events</u>. Except as set forth on <u>Schedule 3.14</u> or as otherwise contemplated by this Agreement, since December 31, 2006:
  - (a) there has not occurred a Material Adverse Effect;
  - (b) the Company has not operated its business other than in the Ordinary Course of Business;
  - (c) the Company has not suffered any loss to any of its properties, whether or not covered by insurance;
- (d) the Company has not declared, set aside or paid any dividends, stock splits, or distributions on the Shares, other than distributions to the Shareholder previously disclosed to Buyer for the purpose of paying Shareholder's tax liabilities as a result of her ownership of the Company;
  - (e) the Company has not amended its Articles of Incorporation or By-Laws;
- (f) other than sales of Inventory in the Ordinary Course of Business, the Company has not sold, leased, transferred or otherwise disposed of any property or assets;
- (g) the Company has not incurred any indebtedness for borrowed money or issued any debt securities or assumed, guaranteed or endorsed the obligations of any other persons or mortgaged or encumbered any of its properties or assets or entered into any capital or operating lease;

- (h) the Company has not entered into, waived any rights under, modified, terminated, or received notice of termination of (i) any leases for real estate, (ii) any license, distributorship, franchise, dealer, sales representative, joint venture, credit or similar agreement, (iii) any customer contract, supply contract or other contract or transaction (including with respect to Intellectual Property), (iv) any permit, license, franchise or other governmental authorization or (v) any Material Contract;
- (i) except as otherwise contemplated by this Agreement, the Company has not issued or sold or acquired or redeemed any capital stock (or securities convertible into capital stock) or granted any options, warrants, calls or other rights with respect to such capital stock or convertible securities;
  - (j) the Company has not made or become obligated to make any investment in any new business or other entity;
  - (k) the Company has not made or become obligated to make any capital expenditures;
  - (l) the Company has not written down the value of any Inventory or written off as uncollectable any notes or Accounts Receivable;
- (m) the Company has not disposed of or permitted to lapse the rights to use any patent, trademark or other Intellectual Property or disclosed trade secrets to a third party;
- (n) the Company has not paid nor committed to pay any bonus or other amount, has not forgiven any indebtedness, and has neither increased or accelerated the due date of compensation, to any officer, director, agent, employee or consultant to the Company nor adopted, granted, extended or increased the rate or terms of any Employee Benefit Plan;
  - (o) the Company has not settled, cancelled or waived any action, claim or right;
- (p) the Company has not changed or modified any accounting practice or procedure or the manner in which it maintains its books and records;
- (q) the Company has not accelerated any monies due to or payable by the Company, including without limitation any Accounts Receivables of the Company;
- (r) the Company has not entered into any Affiliate Transaction or modified, amended, terminated or otherwise altered any existing Affiliate Transaction:
- (s) the Company has not received notice from, and is not aware of any pending notice from, any customer, supplier, distributor or other party with which it has had business dealings during the past twelve (12) months terminating or materially adversely changing the business relationship between the Company and such party, and, to the best of the Shareholder's and the Company's Knowledge, no such party presently intends or has grounds to terminate or materially adversely change its business relationship with the Company;

- (t) the Company has not terminated, or accepted a resignation terminating, the employment of any officer or employee of the Company;
  - (u) the Company has not failed to pay any of its accounts payable in the Ordinary Course of Business;
- (v) the Company has not written up the value of any Inventory or Intellectual Property in a manner not consistent with its usual practice;
- (w) neither the Company nor the Shareholder has taken any action or failed to take appropriate action to maintain the Company's status as a validly electing S corporation under applicable federal or state laws; and
  - (x) the Company has not agreed to take any of the foregoing actions.
- 3.15 <u>Compliance with Laws</u>. Except as disclosed on <u>Schedule 3.15</u>, the Company is not in violation of (i) any judgment, decree, injunction, order or ruling of any federal, state or local court or governmental or regulatory body or authority that is binding on the Company or its property under applicable law or (ii) any statute, law, ordinance, regulation, order or rule of any federal, state, local or other governmental agency or body.

#### 3.16 Insurance.

- (a) <u>Schedule 3.16(a)</u> sets forth a true and complete list of (i) each insurance policy (the "<u>Insurance Policies</u>") that is maintained, or was maintained, by the Company at any time during the last five (5) years preceding the Closing Date, the purpose of which was to insure against risk of loss to the Company, (ii) each claim made against any of the Insurance Policies during the last five (5) years and the disposition thereof and (ii) any claims with respect to any Insurance Policies of the Company covering the directors and/or officers of the Company.
- (b) With respect to each such Insurance Policy, (i) the policy is legal, valid, binding and enforceable in accordance with its terms, and, except for policies that have expired under its terms in the ordinary course, is in full force and effect; (ii) except as listed in Schedule 3.16(b), the Company is not in breach or default, and no event has occurred which, with notice or the lapse of time, would constitute such a breach or default or would permit termination or modification, under the policy and (iii) no party to the policy has repudiated, or given written notice to the Company of an intent to repudiate, any provision thereof.
- (c) The Insurance Policies provide coverage as to scope, amounts and duration adequate to insure against losses and other contingencies reasonably expected to be encountered by the business of the Company and is comparable to that reasonably expected to be maintained by other Persons engaged in similar businesses.
- 3.17 <u>Brokers and Finders</u>. Except as described in <u>Schedule 3.17</u>, the fees and expenses of which shall be payable solely by the Shareholder, the Company has not employed any broker or finder nor incurred any liability for any investment banking fees, brokerage fees, commissions or finders' fees in connection with the transactions contemplated by this Agreement.

- 3.18 Accounts Receivable. All accounts receivable of the Company as of April 30, 2007 are separately reflected on the Closing Date Balance Sheet and separately identified on Schedule 3.18 hereto (collectively, the "Accounts Receivable"), represent or will represent bona fide sales actually made or services actually performed on or prior to such date in the Ordinary Course of Business and consistent with past practices, are valid receivables subject to no setoffs or counterclaims, and are current and collectible, subject only to the reserve for bad debts set forth on the Closing Date Balance Sheet as adjusted for the passage of time through the Closing Date in accordance with the past custom and practice of the Company. Each of the Accounts Receivable will be collected in the Ordinary Course of Business, without any setoffs or counterclaims, subject only to the reserve for bad debts set forth on the Closing Date Balance Sheet. There is no contest, claim or right of setoff under any contract with any obligor of an Account Receivable relating to the amount or validity of such Account Receivable. Schedule 3.18 contains a complete and accurate list of all Accounts Receivables as of the date of the Closing Date Balance Sheet and also sets forth the aging of such Accounts Receivable.
- 3.19 Certain Payments. No consultant to or director, officer, agent or employee of the Company or any other person associated with or acting for or on behalf of the Company, has directly or indirectly (a) made any contribution, gift, bribe, rebate, payoff, influence payment, kickback, or other payment to any person, private or public, regardless of form, whether in money, property or services (i) to obtain favorable treatment in securing business, (ii) to pay for favorable treatment for business secured, (iii) to obtain special concessions or for special concessions already obtained, for or in respect of the Company or (iv) in violation of any legal requirement or (b) established or maintained any fund or asset that has not been recorded in the books and records of the Company.
- 3.20 <u>Prepayments and Deposits</u>. Except as reflected on <u>Schedule 3.20</u>, the Company does not have any prepayments or deposits from customers for products to be shipped, or services to be performed, after the Closing Date.
- 3.21 <u>Information</u>. No statement by the Company, the Shareholder or any of their representatives contained in this Agreement and no written statement contained in any certificate or other document required to be furnished by the Company, the Shareholder or any officer, employee, counsel or other agent of the Company or the Shareholder to Buyer pursuant to or in connection with this Agreement contains or will contain any untrue statement of a material fact, or omits or will omit to state a material fact necessary in order to make the statements therein contained not misleading. To the Knowledge of the Shareholder, there is no fact that affects, or in the future might reasonably be expected to affect, adversely the condition (financial or otherwise), operations (present or prospective), business (present or prospective), properties, assets or liabilities of the Company in any material respect that is not set forth in this Agreement or the Schedules.
- 3.22 <u>Change of Control</u>. No payments are or will become due, no obligations have been or will be accelerated or increased, and no rights have been or will be terminated or modified, as a result of the Company entering into this Agreement or the Company's consummation of the transactions contemplated hereby, except as set forth on Schedule 3.22.

3.23 <u>Reimbursable Expenses</u>. Except as set forth on <u>Schedule 3.23</u>, the Company has no obligations with respect to reimbursement of expenses incurred in the Ordinary Course of Business of the Company by the Shareholder. All such reimbursed expenses owed to the Shareholder and identified on Schedule 3.23 shall have been paid in full by the Company on or prior to the date hereof.

#### ARTICLE IV.

# REPRESENTATIONS AND WARRANTIES OF BUYER

The Buyer hereby represents and warrants to the Shareholder as follows:

- 4.1 <u>Corporate Organization; Etc.</u> Buyer is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware and has all requisite power and authority to own, lease and operate its properties and to carry on its business as now being conducted.
- 4.2 <u>Authority Relative to this Agreement</u>. Buyer has full corporate power, legal right and corporate authority to execute and deliver this Agreement (and the other documents and instruments to be executed and delivered in connection with this Agreement) and to consummate the transactions contemplated hereby. The execution and delivery of this Agreement and the consummation of the transactions contemplated hereby by Buyer have been duly and validly authorized by all requisite corporate action on the part of Buyer and no other corporate proceedings on the part of Buyer are necessary to authorize this Agreement or to consummate the transactions contemplated hereby. This Agreement has been duly and validly executed and delivered by Buyer and, assuming this Agreement has been duly authorized, executed and delivered by the Shareholder and the Company, constitutes a valid and binding agreement of Buyer, enforceable against Buyer in accordance with its terms.
- 4.3 Consents and Approvals; No Violations. No filing with, and no permit, authorization, consent or approval of any Governmental Authority is necessary for the consummation by the Buyer of the transactions contemplated by this Agreement. Neither the execution and delivery of this Agreement by Buyer nor the consummation by Buyer of the transactions contemplated hereby nor compliance by Buyer with any of the provisions hereof will (i) conflict with or result in any breach of any provision of the Certificate of Incorporation or By-Laws of Buyer, (ii) result in a violation or breach of, or constitute (with or without due notice or lapse of time or both) a default (or give rise to any right of termination, cancellation or acceleration) under, any of the terms, conditions or provisions of any indenture, license, contract, agreement or other instrument or obligation to which Buyer is a party or by which Buyer or any of its properties or assets may be bound, except for such defaults, violations or breaches which would not in the aggregate have a Material Adverse Effect on the Buyer or (iii) violate any order, writ, injunction, decree, statute, rule or regulation applicable to Buyer, or any of its properties or assets.
- 4.4 <u>Brokers and Finders</u>. Buyer has not employed any investment banker, broker or finder or incurred any liability for any investment banking fees, brokerage fees, commissions or finders' fees in connection with the transactions contemplated by this Agreement.

- 4.5 <u>Valid Issuance of Buyer Stock</u>. The shares of Buyer Stock to be issued pursuant to this Agreement will be duly authorized, validly issued, fully paid and nonassessable, and will not be subject to preemptive or repurchase rights or rights of first refusal created by applicable law, Buyer's Certificate of Incorporation or By-laws, or any agreement by which Buyer is a party or is bound (except for the Escrow Agreement), and will be issued in compliance with all applicable federal and state securities laws.
- 4.6 Commission Filings. Buyer or its predecessor has filed with the Securities and Exchange Commission (the "Commission") all forms, reports and documents required to be filed by Buyer with the Commission since June 30, 2004 (collectively, the "Buyer Commission Reports"). The Buyer Commission Reports (i) at the time filed, complied in all material respects with the applicable requirements of the Securities Act and the Securities Exchange Act of 1934 (the "Exchange Act"), as the case may be, and (ii) did not at the time they were filed (or if amended or superseded by a filing prior to the date of this Agreement, then on the date of such filing) contain any untrue statement of a material fact or omit to state a material fact required to be stated in such Buyer Commission Reports or necessary in order to make the statements in such Buyer Commission Reports, in the light of the circumstances under which they were made, not misleading.

#### ARTICLE V.

## COVENANTS OF THE PARTIES

- 5.1 Reasonable Best Efforts. Subject to the terms and conditions herein provided, each of the parties hereto agrees to use reasonable best efforts to take, or cause to be taken, all action, and to do, or cause to be done, all things necessary, proper or advisable to fulfill the conditions to the parties' obligations hereunder and to consummate and make effective the transactions contemplated by this Agreement, including, without limitation, making all required filings and applications and complying with or responding to any requests by governmental agencies and obtaining all consents, approvals, orders, waivers, licenses, permits and authorizations required in connection with the transactions contemplated hereby. If at any time after the Closing Date any further action is necessary or desirable to carry out the purposes of this Agreement, the parties hereto shall take or cause to be taken all such necessary action, including, without limitation, the execution and delivery of such further instruments and documents as may be reasonably requested by the other party for such purposes or otherwise to consummate and make effective the transactions contemplated hereby. All books and records of the Company and all of the Shareholder's books and records that pertain to the Company that have not been previously delivered shall be transferred to the Buyer. A list of the books and records previously delivered to Buyer is set forth on Schedule 5.1.
- 5.2 <u>Public Announcements</u>. The Shareholder and Buyer will consult with each other before issuing any press release or otherwise making any public statements with respect to the transactions contemplated by this Agreement, except for any public announcements governed by federal securities laws. The Shareholder shall not unreasonably withhold or delay her consent to

a public announcement of the transactions contemplated by this Agreement in a form reasonably proposed by the Buyer. In addition, the Shareholder shall not issue any press release without the prior written approval of the Buyer which approval shall not be unreasonably delayed or withheld.

- 5.3 <u>Covenants with Respect to Taxes</u>. The following provisions shall govern the allocation of responsibility as between Buyer and Shareholder for certain Tax matters following the Effective Time:
- (a) <u>Tax Indemnification</u>. The indemnification obligations of the Shareholder with respect to Taxes are provided in ARTICLE VI of this Agreement.
- (b) <u>Straddle Period</u>. In the case of any Taxable period that includes (but does not end on) the Effective Time (a "<u>Straddle Period</u>"), the amount of any Taxes based on or measured by income or receipts of the Company for the Pre-Closing Tax Period (as defined in Section 6.1(e)) shall be determined based on an interim closing of the books as of the close of business on the Effective Time (and for such purpose, the Taxable period of any partnership or other pass-through entity in which the Company holds a beneficial interest shall be deemed to terminate at such time) and the amount of other Taxes of the Company for a Straddle Period which relate to the Pre-Closing Tax Period shall be deemed to be the amount of such Tax for the entire Taxable period multiplied by a fraction the numerator of which is the number of days in the Taxable period ending on the Effective Time and the denominator of which is the number of days in such Straddle Period.
- (c) Responsibility for Filing Tax Returns; Refunds. At Shareholder's expense, Shareholder shall prepare or cause to be prepared and file or cause to be filed for all Tax periods ending on the day of or prior to the Effective Time all income Tax Returns for the Company whether filed before or to be filed after the Effective Time. Shareholder shall permit Buyer to review, comment and approve (which approval shall not be unreasonably withheld or delayed) each such Tax Return described in the preceding sentence prior to filing. Buyer, at Buyer's expense, shall be responsible for the preparation and filing of all other Tax Returns for the Company required to be filed after the Effective Time. Buyer shall permit Shareholder to review and comment on each such Tax Return described in the preceding sentence prior to filing, provided that such Tax Return includes or reflects Taxes or Tax reporting positions relating to the Pre-Closing Tax Period. To the extent permitted by applicable law, Shareholder shall include any income, gain, loss, deduction or other tax items for such periods on her Tax Returns in a manner consistent with the Schedule K-1s or other documents furnished to Shareholder for such periods.

# (d) Cooperation on Tax Matters.

(i) The Buyer and the Shareholder shall cooperate fully, as and to the extent reasonably requested by the other party, in connection with the filing of Tax Returns pursuant to Section 5.3(c) and any audit, litigation or other proceeding with respect to Taxes. Such cooperation shall include the retention and (upon the other party's request) the provision of records and information reasonably relevant to any such audit, litigation or other proceeding and making employees available on a mutually convenient basis to provide additional information and explanation of any material provided hereunder. The Shareholder and the Buyer agree (A)

to retain all books and records with respect to Tax matters pertinent to the Company relating to any taxable period beginning before the Effective Time until the expiration of the statute of limitations (and, to the extent notified by Buyer or Shareholder, any extensions thereof) of the respective taxable periods, and to abide by all record retention agreements entered into with any taxing authority, and (B) to give the other party reasonable written notice prior to transferring, destroying or discarding any such books and records and, if the other party so requests, the Company or Shareholder, as the case may be, shall allow the other party to take possession of such books and records.

- (ii) Buyer and Shareholder further agree, upon request, to use their best efforts to obtain any certificate or other document from any Governmental Authority or any other Person as may be necessary to mitigate, reduce or eliminate any Tax that could be imposed (including, but not limited to, with respect to the transactions contemplated hereby).
- (e) <u>Tax Sharing Agreements</u>. All Tax sharing agreements or similar agreements with respect to or involving the Company shall be terminated as of the Effective Time and, after the Effective Time, the Company shall not be bound thereby or have any liability thereunder.
- (f) <u>Transfer Taxes</u>. All transfer, documentary, sales, use, stamp, registration and other such Taxes and fees ("<u>Transfer Taxes</u>") (including penalties and interest) incurred in connection with the transactions contemplated by, and the Code Section 338(h)(10) election described in, this Agreement shall be paid by the Shareholder when due (unless contested in good faith), and the Shareholder will, at her own expense, file all necessary Tax Returns and other documentation with respect to all such Transfer Taxes, and, if required by applicable law, Buyer will, and will cause its Affiliates to, join in the execution of any such Tax Returns and other documentation.
- (g) <u>Certain Elections</u>. Prior to the Closing, neither the Company nor the Shareholder shall make or change any election with respect to Taxes, enter into any closing agreement, settle any claim or assessment in respect of Taxes, or consent to any extension or waiver of the limitation period applicable to any claim or assessment in respect of Taxes, except with the prior consent of Buyer.
- (h) <u>S Corporation Status</u>. The Shareholder shall not revoke the Company's election to be taxed as an S corporation within the meaning of Code Sections 1361 and 1362. The Shareholder shall not take or allow any action other than the sale of Company's stock pursuant to this Agreement that would result in the termination of the Company's status as a validly electing S corporation within the meaning of Code Sections 1361 and 1362. In the event that it is determined that the Company failed to qualify as an "S corporation" within the meaning of Code Section 1361 (or any comparable provision of state or local Tax law) at any time other than as a result of the sale of Company's stock pursuant to this Agreement, Shareholder will use her best efforts to remedy the circumstance resulting in such disqualification (including but not limited to any measures that may be taken pursuant to Code Section 1362 or the Treasury Regulations promulgated thereunder and any comparable provision of state or local Tax law).
  - (i) 338(h)(10) Election. The Shareholder shall: (a) join with the Buyer in

making an election under Code Section 338(h)(10) (and any corresponding election under state, local, and foreign tax law) with respect to the purchase and sale of the Shares hereunder (collectively, a "Section 338(h)(10) Election"); (ii) provide at the Closing the information necessary to permit any Section 338(h)(10) Election to be made; (iii) at the Closing, properly execute two copies of IRS Form 8023, and any equivalent form required by state and local law and required schedules thereto; (iv) take all actions necessary and appropriate (including filing such Tax Returns, forms, elections, schedules and other documents that may be required) to effect and preserve any such Section 338(h)(10) Election; (v) report the Buyer's acquisition of the Company consistent with any such Section 338(h)(10) Election; (vi) take no position to the contrary in any Tax Return, any proceeding before a taxing authority or otherwise prejudice any such Section 338(h)(10) Election and (vii) include her respective share of any income, gain, loss, deduction, or other Tax item resulting from a Section 338(h)(10) Election on her Tax Returns to the extent required by applicable law and subject to the terms of this Agreement. Shareholder will execute and deliver to Buyer such additional documents or forms as are reasonably requested by Buyer to properly complete the Section 338(h)(10) Election at least 45 days prior to the date such Section 338(h)(10) Election is required to be filed.

- (j) <u>Purchase Price Allocation</u>. The Buyer and the Shareholder agree that the Purchase Price and the liabilities of the Company (plus other relevant items required under Code Section 338(h)(10)) will be allocated to the assets of the Company for Tax purposes in a manner consistent with the fair market values and allocation rules set forth in the allocation schedule attached hereto as Schedule 5.3(j). The Shareholder and the Buyer shall file all Tax Returns (including amended returns and claims for refund) and information reports (which shall not include publicly filed financial statements) in a manner consistent with such allocation and will take no position contrary thereto unless required to do so by applicable Tax laws. Appropriate adjustments to such allocation schedule shall be made in the event that the purchase price for the Company is adjusted, and such adjustments shall be determined by the Treasury Regulations promulgated under Section 338 of the Code. In the event that any of the allocations set forth in Schedule 5.3(j) are disputed by a taxing authority, the party receiving notice of such dispute shall use reasonable efforts to notify the other party, and Shareholder and Buyer shall cooperate in good faith in responding to such challenge to preserve the effectiveness of such allocation, each at its own cost and expense.
- (k) <u>Survival of Obligations</u>. Notwithstanding any other provision in this Agreement to the contrary, the obligations of the parties set forth in this Section 5.3 shall be unconditional and absolute and shall remain in effect for a period of five years following the Closing Date without limitation as to amount.
- 5.4 <u>Use of Trade Names</u>. After the Closing, other than in the course of performing her duties on behalf of the Buyer or the Company, the Shareholder will not, and will not cause or permit, any Affiliate, spouse or child (as the case may be) to use the names "KJM" or "KJM & Associates" or any derivation thereof in connection with any business or other enterprise, or the domain names www.kjmassoc.com or www.kjmlive.com or any other trademarks, trade names, domain names or logos utilized by the Company.
- 5.5 <u>Availability of Buyer's Public Information</u>. For the period from the date hereof through the date that is two years following the Escrow Termination Date, Buyer shall timely file

all reports required to be filed pursuant to the Exchange Act and to keep available adequate current public information about itself, as such information is described in Section (c) of Rule 144 under the Securities Act.

5.6 <u>Personal Guarantees</u>. The Buyer shall use its commercially reasonable best efforts to terminate or replace all personal guaranties provided by the Shareholder or Sandra Mask of any obligation of the Company within ninety (90) days following the Closing Date.

#### ARTICLE VI.

# SURVIVAL AND INDEMNIFICATION

- 6.1 <u>Indemnification by Shareholder</u>. Subject to the other provisions of this ARTICLE VI, from and after the Closing, the Shareholder shall covenant and agree to defend, indemnify and hold harmless the Company, the Buyer, Buyer's Affiliates and each of their officers, directors, members, managers, employees, shareholders and agents (the "<u>Buyer Indemnified Parties</u>") from and against any costs or expenses (including without limitation sampling, monitoring and remediation costs, reasonable attorneys' and consultants' fees and disbursements, and the reasonable out-of-pocket expenses of testifying and preparing for testimony and responding to document and other information requests, and in connection with the enforcement of any rights hereunder), judgments, liabilities, fines, penalties, diminution in value, royalties, design costs, amounts paid in settlement, losses, claims and damages (including without limitation personal injury or death, property damage or damage to natural resources) (collectively, "<u>Damages</u>") incurred by such Buyer Indemnified Parties, to the extent they relate to, arise out of or are the result of:
- (a) the breach of or any inaccuracy in any of the representations and warranties of the Shareholder contained in or made pursuant to this Agreement, the Schedules attached hereto and any other document, instrument, agreement, certificate entered into in connection therewith;
  - (b) the breach or nonperformance of any covenant or agreement of the Shareholder contained in this Agreement;
- (c)(A) any violation or alleged violation of applicable Environmental Laws, any Environmental Conditions on, at, under or emanating from the Property or any of the Former Facilities or any pollution or threat to human health or the environment that is related in any way to the management, use, control, ownership or operation of the assets or the business of the Company by the Shareholder, or by any previous owner or operator, including without limitation, all on-site and off-site activities involving Hazardous Materials, and that occurred or existed or arises out of conditions or circumstances that occurred or existed, or was caused, in whole or in part, before the Closing Date, whether or not such violation or alleged violation, Environmental Condition or pollution or threat to human health or the environment is described on Schedule 3.13 or has otherwise been disclosed to or discovered by Buyer; and (B) any liabilities arising out of or in connection with any of the events, circumstances, or conditions described on Schedule 3.13;

(d) any and all liabilities arising out of or in connection with the Company's Employee Benefit Plans as set forth on <u>Schedule</u> 3.10(a);

- (e)(i) any Taxes (or the non-payment thereof) attributable to the Company for all Taxable periods ending on the date of or before the Effective Time and the portion through the end of the date of the Effective Time for any Taxable period that includes (but does not end on) the Effective Time (a "Pre-Closing Tax Period"), (ii) all Taxes of any member of an affiliated, consolidated, combined or unitary group of which the Company (or any predecessor of the Company) is or was a member on or prior to the Effective Time, including pursuant to Treasury Regulation §1.1502-6 or any analogous or similar state, local, or foreign law or regulation, and (iii) any and all Taxes of any person (other than the Company) imposed on the Company as a transferee or successor, by contract or pursuant to any law, rule, or regulation, which Taxes relate to an event or transaction occurring before the Closing; provided, however, that in the case of (i), (ii) and (iii) above, Shareholder shall be liable only to the extent that such Taxes are in excess of the amount, if any, reserved for such Taxes (excluding any reserve for deferred Taxes established to reflect timing differences between book and Tax income) on the face of the Closing Date Balance Sheet (rather than in any notes thereto). Notwithstanding any other provision of this Agreement to the contrary, the obligation of the Shareholder set forth in this Section 6.1(e) shall be unconditional and absolute and shall remain in effect for a period of five years from the Closing Date and shall not be subject to the Cap;
- (f) any failure of the Shareholder to discharge any liabilities of the Company not appearing on the Closing Date Balance Sheet, including but not limited to debt or liabilities to employees for payment of wages, benefits or other compensation accrued prior to Closing;
- (g) any liability or claim, whether known or unknown, asserted or unasserted, or actual or contingent, arising out of or related to the operations of the Company prior to the Closing except to the extent disclosed in the Financial Statements or Interim Balance Sheet;
- (h) any Actions pending or threatened against the Company or arising out of any action or failure to act when an obligation to act existed, by the Company prior to the Closing, including but not limited to those lawsuits identified on <u>Schedule 3.9</u> hereto;
- (i) any and all liabilities arising out of or in connection with any former shareholder of the Company, including without limitation such former shareholder's ownership in the Company;
- (j) any Accounts Receivables reflected on the Closing Date Balance Sheet and identified on Schedule 3.18 that have not been collected within one year from the Closing Date; or
- (k) any liability arising as a result of the provision of any service performed by or the use of any product sold by the Company prior to the Closing.

#### 6.2 Limitations on Indemnity.

(a) <u>Survival</u>. All representations and warranties set forth (i) in ARTICLES II, III and IV (other than Section 3.6) shall survive the Closing and shall remain in full force and

effect until the Escrow Termination Date, (ii) in Section 3.6 shall survive for a period of five years following the Closing Date. All covenants, obligations and other agreements contained in this Agreement shall survive the Closing indefinitely unless a specific time limit is set forth in such covenant, obligation or other agreement. No party providing indemnification pursuant to this ARTICLE VI (an "Indemnifying Party") shall be obligated to provide such indemnification to the party seeking indemnification (the "Indemnified Party") unless the Indemnifying Party shall have received written notice thereof within the applicable time period for survival of such representation or warranty, as set forth above

- (b) <u>Basket</u>. The Shareholder shall have no liability to any Buyer Indemnified Party for indemnification or otherwise with respect to Damages arising from, by reason of, or in connection with Section 6.1, unless the aggregate amount of Damages is in excess of Fifty Thousand Dollars (\$50,000), and then the Shareholder shall be responsible only for the amount of such Damages in excess of Fifty Thousand Dollars (\$50,000) (such arrangement the "<u>Basket</u>"); <u>provided, however</u>, that the Basket shall not apply to any indemnification claim for Damages made by a Buyer Indemnified Party pursuant to Section 6.1(e) or as a result of a breach of a representation or warranty set forth in Section 3.6 or 5.3 hereof.
- (c) <u>Net Damages</u>. The amount of any Damages for which indemnification is provided under this ARTICLE VI shall be net of any amounts recoverable by the Indemnified Party under insurance policies with respect to such Damages.
- (d) <u>Cap</u>. Notwithstanding anything to the contrary herein, except in the case of actual fraud, the Shareholder shall have no liability to the Buyer Indemnified Parties for indemnification under this ARTICLE VI for any amount of Damages that are determined to be subject to indemnification by the Shareholder or otherwise in excess of, in the aggregate, the value of the Restricted Shares subject to the Escrow Agreement (the "<u>Cap</u>"); <u>provided, however,</u> that any indemnification claim for Damages made by a Buyer Indemnified Party pursuant to Section 6.1(e) or as a result of a breach of a representation or warranty set forth in Section 3.6 or 5.3 hereof shall be unconditional and absolute and shall remain in effect for a period of five years following the Closing Date and shall not be subject to the Cap and the Buyer shall not be required to assert claims for indemnify therefor against the Restricted Shares.
- (e) Restricted Shares. The Shareholder hereby agrees to pledge the Restricted Shares in order to secure her indemnification obligations hereunder and shall deliver stock certificates, duly endorsed in blank, evidencing the pledged Restricted Shares to the Escrow Agent at Closing, who shall hold such Restricted Shares subject to the terms and conditions of the Escrow Agreement. Any amount determined to be due to Buyer (or any other Buyer Indemnified Party) pursuant to a claim for indemnification under this ARTICLE VI shall be paid to the Buyer by the distribution by the Escrow Agent of that certain number of Restricted Shares, such Restricted Shares to be valued at the resulting price of Buyer Stock calculated on the daily average of the closing of the Nasdaq Global Market price for Buyer Stock for the ten trading days up to and including the day preceding the date of the claim for indemnification, sufficient to satisfy such indemnification liability. Upon the expiration or termination of the Escrow Agreement, any and all Restricted Shares remaining in escrow and not required to support the Shareholder's indemnification obligations hereunder shall be released to the Shareholder.

#### 6.3 Claims.

- (a) If an Indemnified Party intends to seek indemnification pursuant to this ARTICLE VI, such Indemnified Party shall promptly notify the Indemnifying Party and the Escrow Agent, in writing, of such claim describing such claim in reasonable detail, provided that the failure to provide such notice shall not affect the obligations of the Indemnifying Party unless and only to the extent it is actually prejudiced thereby. In the event that such claim involves a claim by a third party against the Indemnified Party that seeks Damages in an amount in respect of which indemnification pursuant to this ARTICLE VI would be available, the Indemnifying Party shall have 30 days after receipt of such notice to decide by written notice to the Indemnifying Party (i) to indemnify the Indemnified Party and undertake, conduct and control, through counsel of its own choosing and at its own expense, the settlement or defense thereof, (ii) to reserve its rights to indemnify the Indemnified Party and undertake, conduct and control, through counsel of its own choosing, the settlement or defense thereof, or (iii) to affirmatively refuse to indemnify the Indemnified Party. If the Indemnifying Party decides to take the actions described in subparagraphs (i) and (ii) immediately above, the Indemnified Party shall cooperate with it in connection therewith; provided that the Indemnified Party may participate in such settlement or defense through counsel chosen by it, and provided further, that the fees and expenses of such counsel shall be borne by the Indemnified Party. The Indemnifying Party shall not, without the written consent of the Indemnified Party (which consent shall not be unreasonably withheld or delayed), settle or compromise any action, it being understood that no such settlement or consent shall impose any obligations on the Company with respect to the conduct of its business. The Indemnified Party shall have the right to settle any claim or action without the consent of the Indemnifying Party; provided that if the Indemnifying Party does not notify the Indemnified Party within 30 days after the receipt of the Indemnified Party's notice of a claim of indemnity hereunder that it elects to undertake the defense thereof, the Indemnified Party shall have the right to contest, settle or compromise the claim but shall not thereby waive any right to indemnity therefor pursuant to this Agreement; provided, further as long as the Indemnifying Party is contesting any such claim in good faith, the Indemnified Party shall not pay or settle any such claim without the consent of the Indemnifying Party (which consent shall not be unreasonably withheld).
- (b) The Indemnifying Party and the Indemnified Party shall cooperate fully in all aspects of any investigation, defense, pretrial activities, trial, compromise, settlement or discharge of any claim in respect of which indemnity is sought pursuant to this ARTICLE VI, including, but not limited to, by providing the other party with reasonable access to employees and officers (including as witnesses) and other information.
- 6.4 Exclusive Remedies. The indemnification procedures set forth in this ARTICLE VI and the rights of the parties to obtain specific performance and other equitable remedies set forth in Section 8.12 hereof shall be the only remedies available to the parties hereto with respect to any claim for indemnification arising out of this Agreement, including, without limitation, any claim for Damages arising out of breach of contract, breach of representation, warranty or duty, or otherwise, except in case of fraud for which the parties shall be entitled to pursue any remedy available at law or otherwise in addition to any other remedy that the parties may have under this Agreement.

## 6.5 Indemnification Payments.

- (a) All indemnification payments to an Indemnified Party pursuant to this ARTICLE VI shall be treated by the parties hereto as adjustments to the Purchase Price and such treatment shall govern for purposes hereof.
- (b) Any amount determined due to Buyer (or any Buyer Indemnified Party) pursuant to a claim for indemnification under this ARTICLE VI or otherwise shall only be paid to Buyer (or such Buyer Indemnified Party) out of the Restricted Shares pledged hereunder in accordance with the terms of the Escrow Agreement.

## ARTICLE VII.

# **DEFINITIONS AND TERMS**

- 7.1 Specific Definitions. As used in this Agreement, the following terms shall have the meaning set forth as referenced below:
- "Accounts Receivable" is defined in Section 3.18.
- "Actions" is defined in Section 3.9.
- "Affiliate" shall mean, with respect to any Person, any other Person controlling, controlled by or under common control with such Person.
- "Affiliate Transaction" and "Affiliate Transactions" are defined in Section 3.3.
- "Agreement" is defined in the Preamble.
- "Basket" is defined in Section 6.2(b).
- "Buyer" is defined in the Preamble.
- "Buyer Indemnified Parties" is defined in Section 6.1.
- "Buyer Stock" is defined in Section 1.2(b).
- "Capital Lease" is defined in Section 3.5.
- "Cash Payment" is defined in Section 1.2(b)
- "Closing" is defined in Section 1.1.
- "Closing Date" is defined in Section 1.4.
- "Closing Date Balance Sheet" is defined in Section 1.3.
- "Code" shall mean the Internal Revenue Code of 1986, as amended.

- "Collective Bargaining Agreement" is defined in Section 3.8(a)(v).
- "Company" is defined in the Preamble.
- "Damages" is defined in Section 6.1.
- "December 31, 2006 Balance Sheet" is defined in Section 3.7(a).
- "Effective Time" is defined in Section 1.4.
- "Employee Benefit Plan" is defined in Section 3.10(a).
- "Employment Agreement" shall mean the employment agreement entered into between the Buyer and Karen J. Mask in the form of Exhibit C.
- "Environmental Conditions" shall mean any environmental contamination or pollution or threatened contamination or pollution of, or the release or threatened release of Hazardous Materials into, the surface water, groundwater, surface or subsurface strata, other geologic media, air and land'.
- "Environmental Laws" is defined in Section 3.13(a)(i).
- "ERISA" is defined in Section 3.10(a).
- "ERISA Affiliate" is defined in Section 3.10(a).
- "ERISA Plans" is defined in Section 3.10(a).
- "Escrow Agent" is defined in Section 1.2(b).
- "Escrow Agreement" is defined in Section 1.2(b).
- "Escrow Termination Date" shall mean May 10, 2009.
- "Financial Statements" is defined in Section 3.7(a).
- "Former Facilities" shall mean any plants, offices, land, manufacturing or other facilities formerly owned, operated, leased, managed, used, controlled or occupied by the Company, or by any current or former subsidiary of the Company.
- "GAAP" shall mean generally accepted accounting principles applied, as in effect in the United States of America, consistently applied, solely to the extent consistent with such generally accepted accounting principles.
- "Governmental Authority" shall mean all entities exercising executive, legislative, judicial, regulatory, or administrative authority or functions of government, whether the scope of such functions are transnational, national, or limited to certain states, provinces, municipalities or other political subdivisions, including agencies, departments, boards, commissions, or other instrumentalities of any country or any political subdivisions thereof.

- "Hazardous Material" is defined in Section 3.13(a)(iii).
- "Holdings" is defined in the recitals to this Agreement.
- "Indebtedness" shall mean, with respect to the Company, all current or long term indebtedness for borrowed money, notes payable representing indebtedness for borrowed money (including notes payable to the Shareholder), capital leases and any indebtedness under a line of credit or any guarantees of any of the foregoing.
- "Indemnified Party" is defined in Section 6.2(a).
- "Indemnifying Party" is defined in Section 6.2(a).
- "Insurance Policies" is defined in Section 3.16(a).
- "Intellectual Property" is defined in Section 3.12(a).
- "Interim Balance Sheet" is defined in Section 3.7(b).
- "Interim Financial Statements" is defined in Section 3.7(b).
- "Inventory" means all salable and usable inventory of the Company, stock in trade, work-in-progress, finished goods and raw materials, including usable supplies and other items reflected on the Company's books and records as inventory.
- "Knowledge", or "knowledge", "known" or terms of similar nature means the actual knowledge of the Shareholder after due inquiry of those Persons whom the Shareholder reasonably believes would have knowledge of the matters presented.
- "Leased Property" is defined in Section 3.5.
- "Lien" is defined in Section 2.1.
- "Material Adverse Effect" shall mean any event having a material adverse effect on the business, condition (financial or otherwise), prospects or results of operations of the Company.
- "Material Contract" is defined in Section 3.8(a).
- "Non-Competition Agreement" is defined in Section 1.5(i).
- "Ordinary Course of Business" shall mean an action taken by a Person will be deemed to have been taken in the Ordinary Course of Business only if:
  - (a) such action is consistent with the past practices of such Person and is taken in the ordinary course of the normal day-to-day operations of such Person;
  - (b) such action is not required to be authorized by the board of directors of such Person (or by any Person or group of Persons exercising similar authority); and

(c) such action is similar in nature and magnitude to actions customarily taken, without any authorization by the board of directors (or by any Person or group of Persons exercising similar authority), in the ordinary course of the normal day-to-day operations of other Persons that are in the same line of business as such Person and is comparable in size and stage of development.

"OSHA" is defined in Section 3.11(c).

"PBGC" is defined in Section 3.10(c).

"Permits" is defined in Section 3.4(b).

"Permitted Encumbrances" shall mean Liens which (i) are reflected on the Interim Balance Sheet, (ii) relate to current Taxes (as hereinafter defined) not yet due or being contested in good faith by appropriate proceedings, (iii) are imposed by law, such as carriers' warehousemen's and mechanics' liens, with respect to which the underlying obligations are not delinquent, (iv) relate to zoning, entitlement or other land use regulations, (v) are items that would be reflected on an accurate survey of the real property, (vi) are all defects, exceptions, restrictions, easements, rights of way and encumbrances disclosed in policies of title insurance or title commitments that have been made available, or have been provided, to Buyer or (vii) do not detract from the value or interfere with the present use of any such property and do not secure obligations for borrowed money or the deferred portions of the purchase price of acquired property other than as reflected on the Interim Balance Sheet (or the notes thereto).

"Person" shall mean any individual, corporation, limited liability company, joint stock company, joint venture, partnership, unincorporated association, governmental regulatory entity, country, state or political subdivision thereof, trust or other entity.

"Pre-Closing Tax Period" is defined in Section 6.1(e).

"Property" shall mean the facilities presently owned or leased and operated by the Company in connection with the conduct of its business.

"Pro Rata" shall mean, with respect to each Shareholder, the percentage set forth on Schedule 2.1 for such Shareholder.

"Purchase Price" is defined in Section 1.2(a).

"Restricted Shares" is defined in Section 1.2(b).

"Restricted Shares Amount" is defined in Section 1.2(b).

"Restricted Shares Price" is defined in Section 1.2(d).

"Shareholder" is defined in the Preamble.

"Shares" is defined in the recitals to this Agreement.

- "Straddle Period" is defined in Section 5.7(b).
- "<u>Taxes</u>" is defined in Section 3.6(l)(i).
- "Tax Return" is defined in Section 3.6(1)(ii).
- "Transaction" is defined in Section 5.9.
- "WARN" is defined in Section 3.11(c).

## ARTICLE VIII.

#### MISCELLANEOUS PROVISIONS

- 8.1 <u>Amendment and Modification</u>. This Agreement may be amended or modified at any time by the parties hereto, pursuant to an instrument in writing signed by the Buyer and the Shareholder.
- 8.2 Extension; Waiver. At any time, the party entitled to the benefit of any respective term or provision hereof may (a) extend the time for the performance of any of the obligations or other acts of the other party hereto, (b) waive any inaccuracies in the representations and warranties contained herein or in any document, certificate or writing delivered pursuant hereto or (c) waive compliance with any obligation, covenant, agreement or condition contained herein. Any agreement on the part of a party to any such extension or waiver shall be valid only if set forth in an instrument in writing signed by the party entitled to the benefits of such extended or waived term or provision. The representations, warranties and agreements of any of the parties provided for in this Agreement, and the parties' obligations hereunder, shall continue in effect notwithstanding any investigation made by the other party hereto.
- 8.3 Entire Agreement; Assignment. This Agreement (a) constitutes the entire agreement between the parties hereto with respect to the subject matter hereof and supersedes all other prior agreements and understandings, both written and oral, between the parties hereto with respect to the subject matter hereof and (b) may not be assigned, by operation of law or otherwise by a party hereto, without the prior written consent of the Buyer (in the case of any assignment by the Shareholder) or the Shareholder (in the case of any assignment by the Buyer). Notwithstanding the foregoing, the Buyer may assign this Agreement to any legal entity which it controls, is controlled by, or is under common control with, and/or to any Person providing financing to Buyer to enable it to consummate the transactions contemplated hereunder. The provisions of this Agreement shall inure to the benefit of, and be binding upon, the parties hereto and their respective beneficiaries, heirs, successors and permitted assigns.
- 8.4 <u>Validity</u>. The invalidity or unenforceability of any term or provision of this Agreement in any situation or jurisdiction shall not affect the validity or enforceability of the other terms or provisions hereof or the validity or enforceability of the offending term or provision in any other situation or in any other jurisdiction.
- 8.5 <u>Notices</u>. All notices, consents, waivers and other communications required or permitted by this Agreement shall be in writing and shall be deemed given to a party when (a)

delivered to the appropriate party address by hand or by nationally recognized overnight courier service (costs prepaid); (b) sent by facsimile with confirmation of transmission by the transmitting equipment; or (c) received or rejected by the addressee, if sent by certified mail, return receipt requested, in each case to the following addresses, or facsimile numbers and marked to the attention of the Person (by name or title) designated below (or to such other address, facsimile number, or Person as a party may designate by notice to the other parties):

#### (a) if to the Buyer, to

Hill International, Inc. 303 Lippincott Centre Marlton, New Jersey 08053 Telecopy: (856) 810-9407

Attention: Irvin E. Richter, Chairman and CEO

# with a copy to

McCarter & English, LLP
245 Park Avenue
33<sup>rd</sup> Floor
New York, New York 10167
Telecopy: (212) 609-6900
Attention: Peter S. Twombly, Esq.

## (b) if to the Shareholder, to

Karen J. Mask 39 Cascade Key Bellevue, Washington 98006 Telecopy: (425) 747-7325

## with a copy to

Summit Law Group PLLC 315 fifth Ave. S. Suite 1000 Seattle, Washington 98104 Telecopy: (206) 676-7002 Attention: Michael J. Erickson, Esq.

Any party may change any of the information set forth above by providing notice to the other parties in accordance with this Section 8.5.

8.6 Governing Law; Consent to Jurisdiction and Service of Process. This Agreement shall be governed by the laws of the State of Delaware (regardless of the laws that might otherwise govern under applicable Delaware principles of conflicts of law) as to all matters, including but not limited to matters of validity, construction, effect, performance and remedies. Each party to this Agreement hereby irrevocably agrees that any legal action or proceeding arising out of or relating to this Agreement or any agreements or transactions contemplated

hereby shall be brought in the courts of the State of Delaware, and hereby expressly submits to the personal jurisdiction and venue of such courts for the purposes thereof and expressly waives any claim of improper venue and any claim that such courts are an inconvenient forum. Each party hereby agrees that service of process in any such suit, action or proceeding brought in the aforementioned courts shall be made by delivering copies thereof by Federal Express or a similar reputable international delivery service, prepaid, to the address set forth or referred to in Section 8.5.

- 8.7 <u>Descriptive Headings</u>. The descriptive headings herein are inserted for convenience of reference only and shall in no way be construed to define, limit, describe, explain, modify, amplify, or add to the interpretation, construction or meaning of any provision of, or scope or intent of, this Agreement nor in any way affect this Agreement.
- 8.8 <u>Counterparts</u>; <u>Facsimile Signature</u>. This Agreement may be executed in any number of counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Executed copies of this Agreement and all documents contemplated herein may be delivered via facsimile or other legible electronic means, and such electronic copies shall be as valid as the originals.
- 8.9 Expenses. Whether or not this Agreement and the transactions contemplated hereby are consummated, and except as otherwise expressly set forth herein, all costs and expenses (including legal fees and expenses) incurred in connection with this Agreement and the transactions contemplated hereby shall be paid by the party incurring such expenses. In particular, except as provided below, the Shareholder shall bear all costs and expenses of legal counsel to the Shareholder and all other advisors, including brokers' or investment bankers' fees and any costs or fees associated with any consents required to be obtained under this Agreement, incurred by the Shareholder or the Company (prior to the Closing) in connection with this Agreement and the transactions contemplated hereby.
- 8.10 <u>Parties in Interest</u>. This Agreement shall be binding upon and inure solely to the benefit of each party hereto and its affiliates and nothing in this Agreement, express or implied, is intended by or shall confer upon any other person any rights, benefits or remedies of any nature whatsoever under or by reason of this Agreement.
- 8.11 <u>No Waivers</u>. Except as otherwise expressly provided herein, no failure to exercise, delay in exercising, or single or partial exercise of any right, power or remedy by any party, and no course of dealing between the parties, shall constitute a waiver of any such right, power or remedy.
- 8.12 Specific Performance. Except for the indemnification provisions set forth in ARTICLE VI, the parties hereto agree that if any of the provisions of this Agreement were not performed in accordance with their specific terms or were otherwise breached, irreparable damage would occur, no adequate remedy at law would exist and damages would be difficult to determine, and that the parties shall be entitled to specific performance of the terms hereof and immediate injunctive relief, in addition to any other remedy at law or equity.

8.13 <u>Independent Legal Counsel</u>. The Shareholder hereto specifically agrees that she has a duty to read this Agreement and agrees that she is charged with notice and knowledge of the terms of this Agreement, that she has in fact read the Agreement, that she has been represented by independent legal counsel of her choice throughout the negotiations prior to its execution of this Agreement and has received the advice of her counsel in entering into this Agreement and she recognizes that certain of the terms of this Agreement result in one party assuming the liability inherent in some aspects of the transaction and relieving the other party of its responsibility for such liability. Each party hereto agrees and covenants that it will not contest the validity or enforceability of any indemnity or exculpatory provision of this Agreement on the basis that the party had no notice or knowledge of such provisions or that the provision is not "conspicuous".

[signature page follows-remainder of this page intentionally left blank]

BUYER	
HILL IN	TERNATIONAL, INC.
Ву:	/s/ Irvin E. Richter
Name:	Irvin E. Richter
Γitle:	Chairman & CEO
SHAREHOLDER:	
	J. Mask J. MASK
NANEN	Signature page to Stock Purchase Agreement

IN WITNESS WHEREOF, each of the undersigned has caused this Agreement to be duly signed as of the date first written above.

#### Hill International, Inc.

#### **Certification of Chief Executive Officer**

- I, Irvin E. Richter, Chief Executive Officer of Hill International, Inc., certify that:
- 1. I have reviewed this quarterly Report on Form 10-Q of Hill International, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), for the registrant and have:
- a. Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b. Evaluated the effectiveness of the registrant's disclosure controls and procedures; and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
- c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over reporting.

/s/ Irvin E. Richter

Irvin E. Richter

Chief Executive Officer

#### Hill International, Inc.

#### Certification of Senior Vice President and Chief Financial Officer

- I, John Fanelli III, Chief Financial Officer of Hill International Inc., certify that:
- 1. I have reviewed this quarterly Report on Form 10-Q of Hill International, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), for the registrant and have:
- a. Designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b. Evaluated the effectiveness of the registrant's disclosure controls and procedures; and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
- c. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over reporting.

/s/ John Fanelli III

John Fanelli III Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 U. S. C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Hill International, Inc. (the "Company") on Form 10-Q for the period ended March 31, 2007 (the "Report"), I, Irvin E. Richter, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Irvin E. Richter

Irvin E. Richter Chief Executive Officer

# CERTIFICATION PURSUANT TO 18 U. S. C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Hill International, Inc. (the "Company") on Form 10-Q for the period ended March 31, 2007 (the "Report"), I, John Fanelli III, as Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ John Fanelli III

John Fanelli III Chief Financial Officer