### SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-Q**

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **2004-08-12** | Period of Report: **2004-06-30** SEC Accession No. 0000879982-04-000004

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### **FILER**

### **CNL INCOME FUND XII LTD**

CIK:879982| IRS No.: 593078856 | State of Incorp.:FL | Fiscal Year End: 1231

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### FORM 10-Q

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| (X) | QUARTERLY | REPORT | PURSUANT   | TO    | SECTION   | 13  | OR 15 | (d) |
|-----|-----------|--------|------------|-------|-----------|-----|-------|-----|
|     | OF THE    | SECURI | TIES EXCHA | ANGI  | E ACT of  | 193 | 34    |     |
|     | For the m | +1.    | · noriod   | ~ ~ d | ad Tuna 1 | 2 0 | 2004  |     |

| For the quarterly period ended June   | 30, 2004  |
|---|---|
| OR  |   |
| ( ) TRANSITION REPORT PURSUANT TO SECTION OF THE SECURITIES EXCHANGE ACT of   |   |
| For the transition period from  | to  |
| Commission file number 0-21558  |   |
| CNL Income Fund XII, Ltd.   |   |
| (Exact name of registrant as specified in   | its charter)  |
| Florida   | 59-3078856  |
| (State or other jurisdiction of incorporation or organization)  | (I.R.S. Employer<br>Identification No.)   |
| 450 South Orange Avenue<br>Orlando, Florida   | 32801   |
| (Address of principal executive offices)  | (Zip Code)  |
| Registrant's telephone number (including area code)   | (407) 540-2000  |
| Indicate by check mark whether the registrant (1) has to be filed by Sections 13 or 15(d) of the Securit during the preceding 12 months (or for such shorter p was required to file such reports), and (2) has be requirements for the past 90 days. Yes X No  Indicate by check mark whether the registrant is defined in Rule 12b-2 of the Exchange Act):Yes No X | ies Exchange Act of 1934 eriod that the registrant en subject to such filing an accelerated filer (as |
|   |   |
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CNL INCOME FUND XII, LTD.

(A Florida Limited Partnership)

CONDENSED BALANCE SHEETS

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|   |            | June 30,<br>2004  | December 31,<br>2003 |   |  |
|---|------------|---|----------------------|---|--|
| ASSETS  |            |   |                      |   |  |
| Real estate properties with operating leases, net Net investment in direct financing leases Real estate held for sale Investment in joint ventures Cash and cash equivalents Certificates of deposit Receivables, less allowance for doubtful accounts of \$148,553 and \$170,957, respectively | \$         | 23,500,839<br>4,376,230<br>3,435,797<br>1,740,907<br>5,204,819<br>553,231<br>17,833 | \$                   | 23,568,215<br>4,443,493<br>5,852,410<br>1,749,787<br>2,084,914<br>550,991 |  |
| Accrued rental income, less allowance for doubtful accounts of \$8,757 and \$9,061, respectively Other assets   |            | 2,089,132<br>42,869   |                      | 2,071,075<br>47,580   |  |
|   | \$<br>==== | 40,961,657  |                      | 40,377,919  |  |
| LIABILITIES AND PARTNERS' CAPITAL   |            |   |                      |   |  |
| Accounts payable and accrued expenses Real estate taxes payable Distributions payable Due to related parties Rents paid in advance and deposits  Total liabilities  | \$         | 30,143<br>34,250<br>956,252<br>31,657<br>223,886                                    | \$                   | 25,794<br>16,504<br>956,252<br>19,503<br>241,936                          |  |
| Minority interests  |            | 1,206,630   |                      | 1,217,270   |  |
| Commitment (Note 4)   |            |   |                      |   |  |
| Partners' capital   |            | 38,478,839  |                      | 37,900,660  |  |
|   | \$         | 40,961,657  |                      | 40,377,919  |  |
| //madi m>   |            | =   |                      |   |  |

</TABLE>

See accompanying notes to condensed financial statements.

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CNL INCOME FUND XII, LTD.
(A Florida Limited Partnership)
CONDENSED STATEMENTS OF INCOME

|   | Quarter Ended |                                 |                                |                                       | Six Months Ended            |  |       |   |
|---|---------------|---------------------------------|--------------------------------|---------------------------------------|-----------------------------|--|-------|---|
|   | June<br>2004  |                                 | June 30,<br>2003               |                                       |                             |  | e 30, | 2003  |
|   |               | 2004                            |                                | 2003                                  |                             | 2004                                     |       | 2003  |
| Revenues: Rental income from operating leases Earned income from direct financing leases Contingent rental income Interest and other income             | \$            | \$ 752,404<br>148,744<br>14,375 |                                | 751,423<br>127,451<br>10,858<br>2,799 |                             | 1,499,867<br>266,899<br>18,110<br>32,163 |       |   |
|   |               | 945,771                         |                                |                                       |                             | 1,817,039                                |       | 1,784,707                                       |
|   |               |                                 |                                |                                       |                             |  |       |   |
| Expenses:  General operating and administrative Property related Management fees to related parties State and other taxes Depreciation and amortization |               |                                 | 3,688<br>11,220<br><br>136,894 |                                       | 21,256<br>54,905<br>269,660 |  |       | 7,363<br>22,028<br>42,995<br>270,479<br>496,049 |
|   |               |                                 |                                |                                       |                             |  |       |   |
| Income before minority interests and equity in earnings of unconsolidated joint ventures  |               | 680 <b>,</b> 266                |                                | 672,923                               |                             | 1,239,141                                |       | 1,288,658                                       |
| Minority interests  |               | (27,648)                        |                                | (28,110)                              |                             | (55,484)                                 |       | (56,524)  |
| Equity in earnings of unconsolidated joint ventures   |               | 39,419                          |                                | 42,037                                |                             | 75 <b>,</b> 509                          |       | 84,202  |
| Income from continuing operations   |               | 692 <b>,</b> 037                |                                | 686 <b>,</b> 850                      |                             | 1,259,166                                |       | 1,316,336                                       |
| Discontinued operations:  Income from discontinued operations Gain on disposal of discontinued operations   |               |                                 |                                |                                       |                             | 262,568<br>968,949                       |       |   |
|   | 107,873 1     |                                 |                                | ,174 1,231,517                        |                             | 282,807                                  |       |   |
| Net income  | \$            | 799 <b>,</b> 910                | \$                             | 836,024                               | \$                          | 2,490,683                                | \$    | 1,599,143                                       |
| <pre>Income per limited partner unit:    Continuing operations    Discontinued operations</pre>   | \$            | 0.15<br>0.03                    | \$                             | 0.15<br>0.04                          | \$                          | 0.28<br>0.27                             | \$    | 0.29<br>0.07                                    |
|   | \$            | 0.18                            | \$                             | 0.19                                  | \$                          | 0.55                                     | \$    | 0.36  |
| Weighted average number of limited partner units outstanding  | -==           | 4,500,000                       | _==                            | 4,500,000                             | ==                          | 4,500,000                                |       | 4,500,000                                       |

See accompanying notes to condensed financial statements.

CNL INCOME FUND XII, LTD. (A Florida Limited Partnership) CONDENSED STATEMENTS OF PARTNERS' CAPITAL

<TABLE> <CAPTION> <S> <C>

</TABLE>

Six Months Ended Year Ended
June 30, December 31, June 30, 2004

2003

|  | <br>                       | <br>                       |
|--|----------------------------|----------------------------|
| General partners: Beginning balance Net income                           | \$<br>259 <b>,</b> 109<br> | \$<br>259 <b>,</b> 109<br> |
|  | <br>259,109                | <br>259,109                |
| Limited partners:  Beginning balance Net income                          | 37,641,551<br>2,490,683    | 38,228,265<br>3,238,294    |
| Distributions (\$0.43 and \$0.85 per limited partner unit, respectively) | (1,912,504)                | (3,825,008)                |
|  | <br>38,219,730             | <br>37,641,551             |
| Total partners' capital  | \$<br>38,478,839           | \$<br>37,900,660           |
|  |                            |                            |

  |  |See accompanying notes to condensed financial statements.

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CNL INCOME FUND XII, LTD.
(A Florida Limited Partnership)
CONDENSED STATEMENTS OF CASH FLOWS

<TABLE> <CAPTION> <S> <C>

|  |              | onths Ended             |  |  |  |
|--|--------------|-------------------------|--|--|--|
|  | 2004         | 2003                    |  |  |  |
|  |              |                         |  |  |  |
| Net cash provided by operating activities  | \$ 1,941,149 | \$ 1,954,089            |  |  |  |
| Cash flows from investing activities:  |              |                         |  |  |  |
| Proceeds from sale of assets   | 3,357,384    |                         |  |  |  |
| Additions to real estate properties with operating leases  | (200,000)    |                         |  |  |  |
| Net cash from investing activities   | 3,157,384    |                         |  |  |  |
|  |              |                         |  |  |  |
| Cash flows from financing activities: Distributions to limited partners Distributions to holders of minority interests |              | (2,025,004)<br>(66,770) |  |  |  |
| Net cash used in financing activities  | (1,978,628)  | (2,091,774)             |  |  |  |
| Net increase (decrease) in cash and cash equivalents   | 3,119,905    | (137,685)               |  |  |  |
| Cash and cash equivalents at beginning of period   | 2,084,914    | 1,274,469               |  |  |  |
| Cash and cash equivalents at end of period   | \$ 5,204,819 | \$ 1,136,784<br>======= |  |  |  |
| Supplemental schedule of non-cash financing activities:  |              |                         |  |  |  |
| Distributions declared and unpaid at end of period   | \$ 956,252   | \$ 956 <b>,</b> 252     |  |  |  |
|  |              |                         |  |  |  |

  |  |See accompanying notes to condensed financial statements.

CNL INCOME FUND XII, LTD.

(A Florida Limited Partnership)

NOTES TO CONDENSED FINANCIAL STATEMENTS

Quarters and Six Months Ended June 30, 2004 and 2003

#### 1. Basis of Presentation

The accompanying unaudited condensed financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and note disclosures required by generally accepted accounting principles. The financial statements reflect all adjustments, consisting of normal recurring adjustments, which are, in the opinion of the general partners, necessary for a fair statement of the results for the interim periods presented. Operating results for the quarter and six months ended June 30, 2004, may not be indicative of the results that may be expected for the year ending December 31, 2004. Amounts as of December 31, 2003, included in the financial statements, have been derived from audited financial statements as of that date.

These unaudited financial statements should be read in conjunction with the financial statements and notes thereto included in Form 10-K of CNL Income Fund XII, Ltd. (the "Partnership") for the year ended December 31, 2003.

The Partnership accounts for its 59.05% interest in Williston Real Estate Joint Venture, its 55% interest in Bossier City Joint Venture and its 80% interest in CNL VIII, X, XII Kokomo Joint Venture using the consolidation method. Minority interests represent the minority joint venture partners' proportionate share of the equity in the consolidated joint ventures. All significant intercompany accounts and transactions have been eliminated.

In December 2003, the Financial Accounting Standards Board issued a revision to FASB Interpretation No. 46 (originally issued in January 2003) ("FIN 46R"), "Consolidation of Variable Interest Entities" requiring existing unconsolidated variable interest entities to be consolidated by their primary beneficiaries. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the entity's expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests, which are the ownership, contractual, or other pecuniary interests in an entity that change with changes in the fair value of the entity's net assets excluding variable interests. Prior to FIN 46R, a company generally included another entity in its financial statements only if it controlled the entity through voting interests. Application of FIN 46R is required in financial statements of public entities that have interests in variable interest entities for periods ending after March 15, 2004. The Partnership adopted FIN 46R during the quarter ended March 31, 2004, which resulted in the consolidation of previously unconsolidated joint ventures, which were accounted for under the equity method. FIN 46R does not require, but does permit restatement of previously issued financial statements. The Partnership has restated prior year's financial statements to maintain comparability between the periods presented. Such consolidation resulted in certain assets and minority interests, and revenues and expenses, of these entities being reported on a gross basis in the Partnership's financial statements; however, these restatements had no effect on partners' capital or net income.

#### Reclassification

Certain items in the prior year's financial statements have been reclassified to conform to 2004 presentation. These reclassifications had no effect on total partners' capital or net income.

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# (A Florida Limited Partnership) NOTES TO CONDENSED FINANCIAL STATEMENTS Quarters and Six Months Ended June 30, 2004 and 2003

#### 3. Discontinued Operations

During 2003, the Partnership identified for sale three properties that were classified as discontinued operations in the accompanying financial statements. The Partnership sold the property in Tempe, Arizona in December 2003. During the six months ended June 30, 2004, the Partnership identified six additional properties for sale and reclassified the assets to real estate held for sale. Because the current carrying amount of these assets is less than their fair value less cost to sell, no provision for write-down of assets was recorded. In March 2004, the Partnership sold the properties in Toccoa, Georgia; Blue Springs, Missouri; and Fultondale, Alabama to separate third parties and received aggregate net sales proceeds of approximately \$3,357,400 resulting in a gain on disposal of discontinued operations of approximately \$968,900.

The operating results of these nine properties reflected as discontinued operations are as follows:

<TABLE> <CAPTION> <S> <C>

|                                     | Quarter Ended June 30, |                  |      |                     |                       | ded     |      |                     |
|-------------------------------------|------------------------|------------------|------|---------------------|-----------------------|---------|------|---------------------|
|                                     | 2004 2003              |                  | 2003 |                     | 2004                  |         | 2003 |                     |
| Rental revenues<br>Expenses         | \$                     | 109,111 (1,238)  | \$   | 161,745<br>(12,571) | \$ 267,585<br>(5,017) |         | \$   | 319,740<br>(36,933) |
| Income from discontinued operations | \$                     | 107 <b>,</b> 873 | \$   | 149,174             | \$                    | 262,568 | \$   | 282,807             |
|                                     |                        |                  |      |                     |                       |         |      |                     |

#### </TABLE>

#### 4. Commitment

In March 2004, we entered into an agreement with a third party to sell the property in Columbia, Mississippi.

#### 5. Subsequent Event

On August 9, 2004, the Partnership entered into a definitive Agreement and Plan of Merger pursuant to which the Partnership will be merged with a subsidiary of U.S. Restaurant Properties, Inc. (NYSE: USV). The merger is one of multiple concurrent transactions pursuant to which 17 other affiliated limited partnerships also will be merged with a subsidiary of U.S. Restaurant Properties, Inc. and in which CNL Restaurant Properties, Inc., an affiliate, also will be merged with U.S. Restaurant Properties, Inc. CNL Restaurant Properties, Inc. currently provides property management and other services to the Partnership. The merger of the Partnership (and each of the 17 other affiliated mergers) is subject to certain conditions including approval by a majority of the limited partners, consummation of a minimum number of limited partnership mergers representing at least 75.0% in value (as measured by the value of the merger consideration) of all limited partnerships, consummation of the merger between U.S. Restaurant Properties, Inc. and CNL Restaurant Properties, Inc., approval of the shareholders of U.S. Restaurant Properties, Inc., and availability of financing. The transaction is expected to be consummated in the first quarter of 2005.

Under the terms of the transaction, the limited partners will receive total consideration of approximately \$45.35 million, consisting of approximately \$37.92 million in cash and approximately \$7.43 million in U.S. Restaurant Properties, Inc. Series A Convertible Preferred Stock that is listed on the New York Stock Exchange. The general partners will receive total consideration of approximately \$191,000 consisting of approximately \$160,000 in cash and approximately \$31,000 in preferred stock.

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

CNL Income Fund XII, Ltd. (the "Partnership," which may be referred to as "we," "us," or "our") is a Florida limited partnership that was organized on August 20, 1991, to acquire for cash, either directly or through joint venture and tenancy in common arrangements, both newly constructed and existing restaurants, as well as Properties upon which restaurants were to be constructed (the "Properties"), which are leased primarily to operators of national and regional fast-food and family-style restaurant chains. The leases are generally triple-net leases, with the lessees responsible for all repairs and maintenance, property taxes, insurance and utilities. As of June 30, 2003, we directly owned 41 Properties and owned seven Properties indirectly through joint venture or tenancy in common arrangements. As of June 30, 2004, we directly owned 37 Properties and owned seven Properties indirectly through joint venture or tenancy in common arrangements.

#### Capital Resources

For the six months ended June 30, 2004 and 2003, net cash provided by operating activities was \$1,941,149 and \$1,954,089, respectively.

During the six months ended June 30, 2004, we sold the Properties in Toccoa, Georgia, Blue Springs, Missouri and Fultondale, Alabama to separate third parties and received aggregate net sales proceeds of approximately \$3,357,400 resulting in an aggregate gain on disposal of discontinued operations of approximately \$968,900. The general partners may reinvest the net sales proceeds in additional Properties or use the sales proceeds to pay liabilities.

In addition, during the quarter and six months ended June 30, 2004, we amended the lease for the Property in Tempe, Arizona and as a result, funded \$200,000 of renovation costs. We are not obligated to fund any additional amounts in the future related to this lease amendment.

At June 30, 2004, we had \$5,204,819 in cash and cash equivalents, as compared to \$2,084,914 at December 31, 2003. At June 30, 2004, these funds were held in demand deposit accounts at a commercial bank. The increase in cash and cash equivalents at June 30, 2004 was a result of holding net sales proceeds from the sales described above. The funds remaining at June 30, 2004, after payment of distributions and other liabilities, may be used to invest in additional Properties and to meet our working capital needs.

#### Short-Term Liquidity

Our investment strategy of acquiring Properties for cash and leasing them under triple-net leases to operators who meet specified financial standards minimizes our operating expenses. The general partners believe that the leases will continue to generate cash flow in excess of operating expenses.

Our short-term liquidity requirements consist primarily of our operating expenses.

The general partners have the right, but not the obligation, to make additional capital contributions if they deem it appropriate in connection with our operations.

We generally distribute cash from operations remaining after the payment of operating expenses to the extent that the general partners determine that such funds are available for distribution. Based on current and anticipated future cash from operations, we declared distributions to the limited partners of \$1,912,504 for each of the six months ended June 30, 2004 and 2003 (\$956,252 for each applicable quarter). This represents distributions for each of the six months of \$0.43 per unit (\$0.21 per unit for each applicable quarter). No distributions were made to the general partners for the quarters and six months ended June 30, 2004 and 2003. No amounts distributed to the limited partners for the six months ended June 30, 2004 and 2003 are required to be or have been treated as a return of capital for purposes of calculating the limited partners' return on their adjusted capital contributions. We intend to continue to make distributions of cash to the limited partners on a quarterly basis.

Total liabilities, including distributions payable, were \$1,276,188 at June 30, 2004, as compared to \$1,259,989 at December 31, 2003. The increase was primarily due to an increase in real estate taxes payable and amounts due to related parties. The increase was partially offset by a decrease in rents paid in advance and deposits. The general partners believe that we have sufficient cash on hand to meet our current working capital needs.

Contractual Obligations, Contingent Liabilities, and Commitments

In March 2004, we entered into an agreement with a third party to sell the Property in Columbia, Mississippi. As of August 9, 2004, we had not sold this Property.

Long-Term Liquidity

We have no long-term debt or other long-term liquidity requirements.

Results of Operations

Rental revenues from continuing operations were \$1,766,766 during the six months ended June 30, 2004, as compared to \$1,757,934 during the same period of 2003, \$901,148 and \$878,874 of which were earned during the second quarter of 2004 and 2003, respectively. Rental revenues from continuing operations remained relatively constant because all of the changes in the leased property portfolio related to the Properties accounted for as discontinued operations.

We earned \$75,509 attributable to net income earned by unconsolidated joint ventures during the six months ended June 30, 2004, as compared to \$84,202 during the same period of 2003, \$39,419 and \$42,037 of which were earned during the quarters ended June 30, 2004 and 2003, respectively. The decrease during the quarter and six months ended June 30, 2004 was primarily due to the January 2004 expiration of the lease of the Property in Kingsville, Texas, owned by Kingsville Real Estate Joint Venture, in which we have a 31.13% interest. The lost revenues resulting from the lease expiration will continue to have an adverse effect on the equity in earnings of unconsolidated joint ventures if the joint venture is not able to re-lease the Property in a timely manner.

We earned \$32,163 in interest and other income during the six months ended June 30, 2004, as compared to \$10,751 during the same period of 2003, \$30,248 and \$2,799 of which were earned during the second quarters of 2004 and 2003, respectively. Interest and other income were higher during the quarter and six months ended June 30, 2004 because we received reimbursement of property expenditures that were incurred in previous years relating to a vacant Property. The former tenant reimbursed these amounts as a result of its 1998 bankruptcy proceedings.

Operating expenses, including depreciation and amortization expense, were \$577,898 during the six months ended June 30, 2004, as compared to \$496,049 during the same period of 2003, \$265,505 and \$219,608 of which were incurred during the quarters ended June 30, 2004 and 2003, respectively. The increase in operating expenses during the quarter and six months ended June 30, 2004, was partially due to incurring additional general operating and administrative expenses, including legal fees. The increase in operating expenses was also partially attributable to an increase in state tax expense relating to a state in which we conduct business.

We recognized income from discontinued operations (rental revenues less property related expenses) of \$149,174 and \$282,807 during the quarter and six months ended June 30, 2003, relating to the Properties in Tempe, Arizona; Toccoa, Georgia; Blue Springs, Missouri; Fultondale, Alabama; Black Mountain, North Carolina; Columbia, Mississippi; Crossville, Tennessee; Pensacola, Florida and Simpsonville, South Carolina. We sold the Tempe, Arizona Property in December 2003. We recognized income from discontinued operations of \$107,873 and \$262,568 during the quarter and six months ended June 30, 2004. We sold the Toccoa, Georgia; Blue Springs, Missouri; and Fultondale, Alabama Properties in March 2004 and recorded an aggregate gain on disposal of discontinued operations of approximately \$968,900. As of August 9, 2004, the Partnership had not sold the Properties in Black Mountain, North Carolina; Columbia, Mississippi; Crossville, Tennessee; Pensacola, Florida and Simpsonville, South Carolina.

In December 2003, the Financial Accounting Standards Board issued a revision to FASB Interpretation No. 46 (originally issued in January 2003) ("FIN 46R"), "Consolidation of Variable Interest Entities" requiring existing

unconsolidated variable interest entities to be consolidated by their primary beneficiaries. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the entity's expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests, which are the ownership, contractual, or other pecuniary interests in an entity that change with changes in the fair value of the entity's net assets excluding variable interests. Prior to FIN 46R, a company generally included another entity in its financial statements only if it controlled the entity through voting interests. Application of FIN 46R is required in financial statements of public entities that have interests in variable interest entities for periods ending after March 15, 2004. We adopted FIN 46R during the quarter ended March 31, 2004, which resulted in the consolidation of previously unconsolidated joint ventures, Williston Real Estate Joint Venture, Bossier City Joint Venture, and CNL VIII, X, XII Kokomo Joint Venture, which were accounted for under the equity method. FIN 46R does not require, but does permit restatement of previously issued financial statements. We restated prior year's financial statements to maintain comparability between the periods presented. Such consolidation resulted in certain assets and minority interests, and revenues and expenses, of the entities being reported on a gross basis in our financial statements; however, these restatements had no effect on partners' capital or net income.

The general partners believe their primary objective is to maintain current operations with restaurant operators as successfully as possible, while evaluating strategic alternatives, including alternatives that may provide liquidity to the limited partners. Real estate markets are strong throughout much of the nation, and the performance of restaurants has generally improved after several challenging years. As a result, the general partners believe that this is an attractive period for a strategic event to monetize the interests of the limited partners.

In furtherance of this, on August 9, 2004, we entered into a definitive Agreement and Plan of Merger pursuant to which we will be merged with a subsidiary of U.S. Restaurant Properties, Inc. (NYSE: USV). The merger is one of multiple concurrent transactions pursuant to which 17 other affiliated limited partnerships also will be merged with a subsidiary of U.S. Restaurant Properties, Inc. and in which CNL Restaurant Properties, Inc., an affiliate, also will be merged with U.S. Restaurant Properties, Inc. Our merger (and each of the 17 other affiliated mergers) is subject to certain conditions including approval by a majority of the limited partners, consummation of a minimum number of limited partnership mergers representing at least 75.0% in value (as measured by the value of the merger consideration) of all limited partnerships, consummation of the merger between U. S. Restaurant Properties, Inc. and CNL Restaurant Properties, Inc., approval of the shareholders of U.S. Restaurant Properties, Inc., and availability of financing. U.S. Restaurant Properties, Inc. is a real estate investment trust (REIT) that focuses primarily on acquiring, owning and leasing restaurant properties. The transaction is expected to be consummated in the first quarter of 2005.

Under the terms of the transaction, our limited partners will receive total consideration of approximately \$45.35 million, consisting of approximately \$37.92 million in cash and approximately \$7.43 million in U.S. Restaurant Properties, Inc. Series A Convertible Preferred Stock that is listed on the New York Stock Exchange. The general partners will receive total consideration of approximately \$191,000 consisting of approximately \$160,000 in cash and approximately \$31,000 in preferred stock.

We received an opinion from Wachovia Capital Markets, LLC that as of August 9, 2004 the merger consideration to be received by the holders of our general and limited partnership interests is fair, from a financial point of view, to such holders.

As reflected above, the contemplated transactions are complex, and contingent upon certain conditions. The restaurant marketplace, the real estate industry, and the equities markets, all individually or taken as a whole, could impact the economics of this transaction. As a result, there is no assurance that we will be successful in completing the contemplated transaction.

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#### ITEM 4. CONTROLS AND PROCEDURES

The general partners maintain a set of disclosure controls and procedures designed to ensure that information required to be disclosed in our filings under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. The principal executive and financial officers of the corporate general partner have evaluated our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q and have determined that such disclosure controls and procedures are effective.

There was no change in internal control over financial reporting that occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

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#### PART II. OTHER INFORMATION

- Item 1. Legal Proceedings. Inapplicable.
- Item 2. Changes in Securities. Inapplicable.
- Item 3. Default upon Senior Securities. Inapplicable.
- Item 4. Submission of Matters to a Vote of Security Holders. Inapplicable.
- Item 5. Other Information. Inapplicable.
- Item 6. Exhibits and Reports on Form 8-K.

#### (a) Exhibits

- 3.1 Affidavit and Certificate of Limited Partnership of CNL Income Fund XII, Ltd. (Included as Exhibit 3.2 to Registration Statement No. 33-43278-01 on Form S-11 and incorporated herein by reference.)
- 4.1 Affidavit and Certificate of Limited Partnership of CNL Income Fund XII, Ltd. (Included as Exhibit 3.2 to Registration Statement No. 33-43278-01 on Form S-11 and incorporated herein by reference.)
- 4.2 Amended and Restated Agreement of Limited Partnership of CNL Income Fund XII, Ltd. (Included as Exhibit 4.2 to Form 10-K filed with the Securities and Exchange Commission on April 15, 1993, and incorporated herein by reference.)
- 10.1 Management Agreement between CNL Income Fund XII, Ltd. and CNL Investment Company. (Included as Exhibit 10.1 to Form 10-K filed with the Securities and Exchange Commission on April 15, 1993, and incorporated herein by reference.)
- 10.2 Assignment of Management Agreement from CNL Investment Company to CNL Income Fund Advisors, Inc. (Included as Exhibit 10.2 to Form 10-K filed with the Securities and Exchange Commission on March 31, 1995, and incorporated herein by reference.)

- 10.3 Assignment of Management Agreement from CNL Income Fund Advisors, Inc. to CNL Fund Advisors, Inc. (Included as Exhibit 10.3 to Form 10-K filed with the Securities and Exchange Commission on April 1, 1996, and incorporated herein by reference.)
- 10.4 Assignment of Management Agreement from CNL Fund Advisors, Inc. to CNL APF Partners, LP. (Included as Exhibit 10.4 to Form 10-Q filed with the Securities and Exchange Commission on August 13, 2001, and incorporated herein by reference.)
- 10.5 Assignment of Management Agreement from CNL APF Partners, LP to CNL Restaurants XVIII, Inc. (Included as Exhibit 10.5 to Form 10-Q filed with the Securities and Exchange Commission on August 13, 2002, and incorporated herein by reference.)

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- 31.1 Certification of Chief Executive Officer of Corporate General Partner Pursuant to Rule 13a-14 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (Filed herewith.)
- 31.2 Certification of Chief Financial Officer of Corporate General Partner Pursuant to Rule 13a-14 as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (Filed herewith.)
- 32.1 Certification of Chief Executive Officer of Corporate General Partner Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Filed herewith.)
- 32.2 Certification of Chief Financial Officer of Corporate General Partner Pursuant to 18 U.S.C. Section 1350 as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Filed herewith.)
- (b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended June 30, 2004.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DATED this 9th day of August 2004.

CNL INCOME FUND XII, LTD.

By: CNL REALTY CORPORATION
General Partner

By: /s/ James M. Seneff, Jr.

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JAMES M. SENEFF, JR. Chief Executive Officer (Principal Executive Officer)

By: /s/ Robert A. Bourne

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ROBERT A. BOURNE

#### EXHIBIT INDEX

#### Exhibit Number

#### (c) Exhibits

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EXHIBIT 31.2

EXHIBIT 32.1

EXHIBIT 32.2

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER OF CORPORATE GENERAL PARTNER

PURSUANT TO RULE 13a-14 AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, James M. Seneff, Jr., the Chief Executive Officer of CNL Realty Corporation, the corporate general partner of CNL Income Fund XII, Ltd. (the "registrant"), certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of the registrant;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2004

/s/ James M. Seneff, Jr.

James M. Seneff, Jr. Chief Executive Officer

# CERTIFICATION OF CHIEF FINANCIAL OFFICER OF CORPORATE GENERAL PARTNER

# PURSUANT TO RULE 13a-14 AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Robert A. Bourne, the President and Treasurer of CNL Realty Corporation, the corporate general partner of CNL Income Fund XII, Ltd. (the "registrant"), certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of the registrant;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August, 2004

/s/ Robert A. Bourne

Robert A. Bourne
President and Treasurer

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER OF CORPORATE GENERAL PARTNER

PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned, James M. Seneff, Jr., the Chief Executive Officer of CNL Realty Corporation, the corporate general partner of CNL Income Fund XII, Ltd. (the "Partnership"), has executed this certification in connection with the filing with the Securities and Exchange Commission of the Partnership's Quarterly Report on Form 10-Q for the period ending June 30, 2004 (the "Report"). The undersigned hereby certifies that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date: August 9, 2004

/s/ James M. Seneff, Jr.

Name: James M. Seneff, Jr. Title: Chief Executive Officer

A signed original of this written statement required by Section 906 has been provided to CNL Income Fund XII, Ltd. and will be retained by CNL Income Fund XII, Ltd. and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION OF CHIEF FINANCIAL OFFICER OF CORPORATE GENERAL PARTNER

PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned, Robert A. Bourne, the President and Treasurer of CNL Realty Corporation, the corporate general partner of CNL Income Fund XII, Ltd. (the "Partnership"), has executed this certification in connection with the filing with the Securities and Exchange Commission of the Partnership's Quarterly Report on Form 10-Q for the period ending June 30, 2004 (the "Report"). The undersigned hereby certifies that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date: August 9, 2004

/s/ Robert A. Bourne

Name: Robert A. Bourne

Title: President and Treasurer

A signed original of this written statement required by Section 906 has been provided to CNL Income Fund XII, Ltd. and will be retained by CNL Income Fund XII, Ltd. and furnished to the Securities and Exchange Commission or its staff upon request.