SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-Q**

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: 2001-02-02 | Period of Report: 2000-12-31 SEC Accession No. 0000946275-01-000040

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# **FILER**

# **FSF FINANCIAL CORP**

CIK:924370| IRS No.: 411783064 | State of Incorp.:MN | Fiscal Year End: 0930 Type: 10-Q | Act: 34 | File No.: 000-24648 | Film No.: 1523763 SIC: 6035 Savings institution, federally chartered Mailing Address 201 MAIN STREET SOUTH HUTCHINSON MN 55350

Business Address 201 MAIN ST SOUTH HUTCHINSON MN 55350 3202344500 -----FORM 10-Q

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2000

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-24648

FSF FINANCIAL CORP. (Exact name of registrant as specified in its charter)

Minnesota41-1783064(State or other jurisdiction<br/>of incorporation or organization)(IRS employer identification no.)

201 Main Street South, Hutchinson, Minnesota55350-2573(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code (320) 234-4500

# Former name, former address and former fiscal year, if changed since last report.

Indicate by check whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicated the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date January 31, 2001.

Class

Outstanding \_\_\_\_\_2,396,674 shares

\$.10 par value common stock

FSF FINANCIAL CORP. AND SUBSIDIARIES FORM 10-Q FOR THE QUARTER ENDED DECEMBER 31, 2000

INDEX

		Page Number
<s> <c> PART I - CON</c></s>	ISOLIDATED FINANCIAL INFORMATION	 <c></c>
Item 1. Item 2.	Financial Statements	1
ILEM Z.	Management's Discussion and Analysis of Financial Condition and Results of Operations	6

Item 3.	Quantitative and Qualitative Disclosures About Market Risk	12
PART II - OTHER	INFORMATION	
Item 1.	Legal Proceedings	13
Item 2.	Changes in Securities	13
Item 3.	Defaults Upon Senior Securities	13
Item 4.	Submission of Matters to a Vote of Security Holders	13
Item 5.	Other Materially Important Events	13
Item 6.	Exhibits and Reports on Form 8-K	13
SIGNATURES		14

# FSF FINANCIAL CORP. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

ASSETS  Cash and cash equivalents Securities available for sale, at fair value: Equity securities	<c> \$</c>		ousands	
<pre><s> Cash and cash equivalents Securities available for sale, at fair value:</s></pre>				
Cash and cash equivalents Securities available for sale, at fair value:				
Securities available for sale, at fair value:	Ş		<c></c>	
		15 <b>,</b> 320	\$	8,482
Equity securities				
		18,321		18,246
Mortgage-backed and related securities		15,527		15,369
Debt securities		12,975		12,728
Securities held to maturity, at amortized cost:				
Debt securities (fair value of \$17,579 and \$16,974)		18,400		
Mortgage-backed and related securities (fair value of \$25,963 and \$25,145)		26,873		26,986
Loans held for sale		6,616		3,191
Loans receivable, net		338,465		341,813
Foreclosed real estate		321		321
Accrued interest receivable		4,549		4,432
Premises and equipment		5,491		5,514
Other assets		11,047		11,040
Total assets	\$	473,905	\$	466,515
LIABILITIES AND STOCKHOLDERS' EQUITY				
Liabilities:				
Demand deposits	Ś	43,350	Ś	36 964
Savings accounts	Ŷ	81,585		
Certificates of deposit		182,612		177,772
Total deposits		307,547		294,823
Federal Home Loan Bank borrowings		121,500		127,500
Advances from borrowers for taxes and insurance		387		658
Other liabilities		4,004		
- Total liabilities		433,438		426,750
				,
Stockholders' equity:				
Serial preferred stock, no par value 5,000,000 shares				
authorized, no shares issued		-		-
Common stock, \$.10 par value 10,000,000 shares authorized,				
4,501,277 and 4,501,277 shares issued		450		450
Additional paid in capital		43,143		43,391
Retained earnings, substantially restricted		29,454		28,925
Treasury stock at cost (2,091,603 and 2,094,822 shares)		(29,485)		(29,504)
Unearned ESOP shares at cost (118,060 and 126,823 shares)		(1,181)		(1,268)
Unearned MSP stock grants at cost (42,964 and 42,964 shares)		(458)		(458)
Accumulated comprehensive loss		(1,456)		(1,771)
Total stockholders' equity		40,467		39,765
Total liabilities and stockholders' equity	\$	473,905	\$	466,515

1

# FSF FINANCIAL CORP. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

# <TABLE> <CAPTION>

		,		
	20	00		1999
		usands, exo data)	cept pe	
<s></s>	<c></c>	uala)	<c></c>	
Interest income:				
Loans receivable	\$	7,856	\$	6,110
Mortgage-backed and related securities		621		655
Investment securities		739		769
Total interest income		9,216		
Interest expense:				
Deposits		4,008		
Borrowed funds		1,905		1,926
Total interest expense				
Net interest income		3,303		
Provision for loan losses		90		54
Net interest income after provision for loan losses Non-interest income:		3,213		
Gain on sale of loans, net		372		346
Other service charges and fees		166		202
Service charges on deposit accounts		395		311
Commission income		270		240
Other		112		97
Total non-interest income		1,315		1,196
Non-interest expense:				
Compensation and benefits		1,882		1,833
Occupancy and equipment		366		298
Deposit insurance premiums		14		34
Data processing		183		163
Professional fees		99		74
Other		587		544
Total non-interest expense		3,131		
Income before provision for income taxes		1,397		1,344
Income tax expense		540		523
Net income	\$	857	\$	821
Basic earnings per share	Ş	0.38	\$	0.32
Diluted earnings per share	\$	0.37	\$	0.31
Cash dividend declared per common share	\$	0.150	\$	0.125
Comprehensive income	\$	1,172	\$	742

</TABLE>

See Notes to Unaudited Consolidated Financial Statement

2

# FSF FINANCIAL CORP. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

<TABLE>

Three Months Ended

	December 31,				
		000		1999	
	(	in thousa			
<\$>	<c></c>		<c></c>		
Cash flows from operating activities:					
Net income	\$	857	\$	821	
Adjustments to reconcile net income to net cash provided by operating activities					
Depreciation		151		139	
Net amortization of discounts and premiums on securities					
held to maturity		(8)		(18)	
Provision for loan losses		90		54	
Net market value adjustment on ESOP shares		27		18	
Amortization of ESOP and MSP stock compensation		88		154	
Amortization of intangibles		29		27	
Net gain on sale of assets		-		(36)	
Net loan fees deferred and amortized		(27)		(5)	
Loans originated for sale	( .	22,802)		(14,024)	
Loans sold		19 <b>,</b> 377		14,948	
(Increase) decrease in:					
Accrued interest receivable		(117)		28	
Other assets		(102)		183	
Increase (decrease) in other liabilities		139		244	
Net cash provided by operating activities		(2,298)			
Cash flows from investing activities:					
Loan originations and principal payments on loans, net		10,990		(1,318)	
Purchase of loans		(7,706)		(8,533)	
Principal payments on mortgage-related securities held to maturity		114		218	
Proceeds from maturities of securities held to maturity		-		570	
Investments in foreclosed real estate		-		(6)	
Proceeds from sale of REO		-		240	
Purchases of equipment and property improvements		(129)		(99)	
Net cash provided by (used in) investing activities	\$	3,269	\$	(8,928)	

</TABLE>

See Notes to Unaudited Consolidated Financial Statements

3

# FSF FINANCIAL CORP. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

<TABLE> <CAPTION>

	Three Months Ended December 31,				
	2000	1999			
	(in	thousands)			
<s></s>	<c></c>	<c></c>			
Cash flows from financing activities:					
Net increase in deposits	\$ 12,724	\$ 896			
FHLB advances	20,000	70,500			
Payments on FHLB advances	(26,000	)) (70,548)			
Net short term borrowings	-	- (200)			
Net decrease in mortgage escrow funds	(271	.) (296)			
Treasury stock purchased	(444	(790)			
Proceeds from exercise of stock options	188	· —			
Dividends on common stock	(330	)) (325)			
Net cash provided by (used in) financing activities	5,867	(763)			
Net (decrease) increase in cash and cash equivalents	6,838	3 (7,158)			

Cash and cash equivalents

Beginning of period							8,4	82		19,265
End of period						\$		20	\$	12,107
Supplemental disclosures of cash flow information: Cash Interest on advances and other borrowed money Interest on deposits Income taxes		ents for	:			\$	1,9 4,2	02 30 37		1,928 2,629 238
Supplemental schedule of non-cash investing and financi	.ng act	tivities	:							
Reinvested amounts of capital gains and dividends from mutual fund investments								27		8

										See Notes to Unaudited Consolidated Financi	al Sta	atements								
4																				
FSF FINANCIAL CORP. AND SUBSIDIAR NOTES TO UNAUDITED CONSOLIDATED FINANCIAL DECEMBER 31, 2000		EMENTS																		
NOTE 1- PRINCIPLES OF CONSOLIDATION The unaudited consolidated financial statement months ended December 31, 2000, include the Corp. (the "Corporation") and its wholly owned Planners of Hutchinson, Inc. (the "Agency") a "Bank"), with its wholly owned subsidiaries Homeowners Mortgage Corporation ("HMC"). All s accounts and transactions have been eliminated	accour l subsi nd Fin s, Fin signif:	nts of E idiaries rst Fede rstate icant i	SF Fir , Ins ral fs Servio .nter-o	nancial surance sb (the ces and																
NOTE 2- BASIS OF PRESENTATION The accompanying unaudited consolidated fi prepared in accordance with instructions for do not include information or footnotes m presentation of consolidated financial conditi and cash flows in conformity with Genera Principles. However, all adjustments consis accruals, which in the opinion of management presentation of the consolidated financial included. The results of operations for the December 31, 2000 are not necessarily indica may be expected for the entire fiscal year or For further information, refer to the consolid and footnotes thereto included in the Corpor Form 10-K for the year ended September 30, 200	Form secessa on, re- llly A sting of state three three any of lated fr cation	10-Q ar ary for esults of Accepted of norma necess tements, e month of the r ther fut financia	d ther a co of oper l Acco ary fo perioc results ure p l stat	cefore, pmplete rations punting curring pr fair e been d ended s which beriod. cements																
NOTE 3- BUSINESS SEGMENTS The Corporation's reportable business segment offer different products and services that are channels. The Corporation has identified its w the Bank and HMC, as reportable business operate and are managed independently. First and FSF Financial Corp. (the "Holding Com quantitative thresholds for determining therefore are included in the "other" category	e marke wholly segmen ate Se pany") report	eted thr owned s nts. Bo ervices, ) did r	ough w ubsidi th se the ot me	various Laries, egments Agency eet the																
	I	Bank	F	IMC					Con	solidated										
	Stand	d-alone	Stand	d-alone	(	Other	Elim	ination:	5	Total										
~~As of and for the three months ended December 31, 2000 From operations:~~																				
Interest income from external sources Non-interest income from external sources Inter-segment interest income Interest expense Provisions for loan losses Depreciation and amortization Other non-interest expense Income tax expense (benefit) Net income (loss)	Ş	9,152 834 17 5,917 90 139 2,417 601 978	Ş. Ş.	37 248 - 17 - 31 627 (62) (115)	Ş	27 233 34 - 11 300 1 (6)	Ş	(51) (21) - (213) -	\$	9,216 1,315 - 5,913 90 181 3,131 540 857										

Total Assets	\$	472,422 	\$	4,761	\$	41,657	\$	(44,935)	\$	473,905 
As of and for the three months ended December 31, 199	9									
From operations: Interest income from external sources	Ś	7 466	Ś	53	Ś	2.6		\$ -	Ś	7 5 2 4
Non-interest income from external sources	Ş	7,455 630	Ş	347	Ş	26 219		ş –	Ş	7,534
		56				3,036				1,196
Inter-segment interest income				- 61		5,050		(3,092)		
Interest expense		4,384		01		-		(59)		4,386
Provisions for loan losses		54		-		-		-		54
Depreciation and amortization		157				2		-		166
Other non-interest expense		2,249		530		293		(126)		2,946
Income tax expense (benefit)		556		(31)		(2)		_		523
Net income (loss)	\$ =====	897 ======	ş ====	(68)	\$ 	2,992	\$ ====	(3,000)	\$ =====	821
Total Assets	\$	411 <b>,</b> 495	\$	5,804	\$	44,377	\$	(43,234)	\$	418,442

NOTE 4- EARNINGS PER SHARE

The earnings per share amounts were computed using the weighted average number of shares outstanding during the periods presented. For the three month period ended December 31, 2000, the weighted average number of shares outstanding for basic and diluted earnings per share computations were 2,237,370 and 2,328,713, respectively. For the three month period ended December 31, 1999, the weighted average number of shares outstanding for basic and diluted earnings per share computation were 2,590,702 and 2,649,635, respectively. The difference between the basic and diluted earnings per share denominator is the effect of stock based compensation plans.

FSF FINANCIAL CORP. AND SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

5

The Private Securities Litigation Reform Act of 1995 contains safe harbor provisions regarding forward-looking statements. When used in this discussion, the words "believes", "anticipates", "contemplates", "expects" and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. Those risks and uncertainties include changes in interest rates, risks associated with the effect of integrating newly acquired businesses, the ability to control costs and expenses and general economic conditions. The Corporation undertakes no obligation to publicly release the results of any revisions to those forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

General

The Corporation's total assets at December 31, 2000 and September 30, 2000 totaled \$473.9 million and \$466.5 million. This increase of \$7.4 million was a result of an increase in loans held for sale, cash and cash equivalents.

Cash and cash equivalents increased \$6.8 million from \$8.5 million at September 30, 2000 to \$15.3 million at December 31, 2000. The Corporation utilized excess liquidity to fund the purchase of treasury shares and loan originations; however, the increase was mainly a result of an increase in deposits.

Securities available for sale increased \$480,000 between December 31, 2000 and September 30, 2000, as a result of market value changes.

Loans held for sale increased \$3.4 million to \$6.6 million at December 31, 2000 from \$3.2 million at September 30, 2000. As of December 31, 2000, the Bank and HMC had forward commitments to sell all of their loans held for sale in the secondary market. Payment for these loans usually occurs within fourteen days of funding.

Loans receivable decreased \$3.3 million or 1.0% to \$338.5 million at December 31, 2000 from \$341.8 million at September 30, 2000. Total residential real

estate and construction loan originations decreased by \$2.0 million and when combined with the sale and prepayments of residential mortgages, resulted in a decrease in one-to-four family residential mortgages and construction loans of \$10.3 million. Agricultural loans increased by \$1.5 million. To supplement originations, the Bank purchased \$7.7 million of commercial business loans and consumer loans increased by \$1.5 million. The commercial loans purchased that meet the risk profile established by the Bank generally have interest rates that are based on the "Prime" rate as published in The Wall Street Journal and provide the Bank with the opportunity to continue to diversify the composition of and shorten the length of maturity of the loan portfolio.

6

The following table sets forth information on loans originated and purchased for the periods indicated: <TABLE>

<CAPTION>

		Three Months Ended December 31,				
		2000				
		(in the	ousands)			
<\$>	<c></c>		<c></c>			
Loans originated:						
1-4 family residential mortgages	\$	14,244	\$	16 <b>,</b> 136		
1-4 family construction loans		21,703		21,790		
Land		237		468		
Agriculture		6,202		4,916		
Commercial business & real estate		3,740		4,111		
Consumer		6,017		8,559		
Total loans originated		52 <b>,</b> 143		55,980		
Loans purchased:						
Commercial business		7,706		8,533		
Total new loans	\$	59,849		64,513		
Total loans sold	\$	19,377	\$	14,948		
	========					

## </TABLE>

# The following table sets forth the composition of the Bank's loan portfolio in dollars and in percentages of total loans at the dates indicated: <TABLE>

<CAPTION>

	Dec	cember 31, 2000		Se	ptembe 30, 2000	
		Amount	90 90		Amount	ę
			(dollars i	n thousa	nds)	
<s></s>	<c></c>		<c></c>	<c></c>		<c></c>
Residential real estate:						
One-to-four family (1)	\$	101,133	26.8	\$	101,034	26.3
Residential construction		71,998	19.0		82,408	21.5
Multi-family		5,539	1.5		4,737	1.2
		178,670	47.3		188,179	49.0
Agricultural loans		45,375	12.0		43,829	11.4
Land and commercial real estate		51,357	13.6		50,970	13.3
Commercial business		29,676	7.9		29,831	7.7
		126,408	33.5		124,630	32.4
Consumer loans:						
Home equity and second mortgages		30,240	8.0		28,106	7.3
Automobile loans		13,067	3.5		13,255	3.5
Other		29,484	7.7		29,943	7.8
Total consumer loans		72,791	19.2		71,304	18.6
Total loans		377,869	100.0		384,113	100.0

Less:			
Loans in process		(30,554)	(36,864)
Deferred fees		(684)	(711)
Allowance for loan losses		(1,550)	(1,534)
Total loans, net	\$	345,081	\$ 345,004

#### \_\_\_\_\_

1. Includes loans held for sale in the amount of \$6.6 million and \$3.2 million as of December 31, 2000 and September 30, 2000, respectively.

Deposits, after interest credited, increased from \$294.8 million at September 30, 2000 to \$307.5 million at December 31, 2000, an increase of \$12.7 million or 4.3%. Overall cost of funds on deposits during the period increased 112 basis points (100 basis points equals 1%) as the Bank attempted to maintain deposit rates consistent with market place competitors. Demand deposits increased \$6.4 million or 17.3% from September 30, 2000, when compared to December 31, 2000, mainly due to year end deposits on business accounts. Savings accounts increased 1.9% during the same periods due to increasing balances in the Bank's First Prime Savings account. Certificates of deposit increased \$4.8 million. The Bank utilized the increase in deposits to fund the continued loan growth and reduce Federal Home Loan Bank ("FHLB") borrowings.

The Corporation completed the repurchase of 56,692 shares of common stock, which when netted against 59,911 shares issued in connection with the exercise of stock options, decreased the number of treasury shares to 2,091,603 at December 31, 2000. Treasury shares are to be used for general corporate purposes, including the issuance of shares in connection with the exercise of stock options. Total stockholders' equity has increased \$702,000 since September 30, 2000, due to net income and a decrease in accumulated comprehensive loss. Book value per share increased from \$17.78 at September 30, 2000 to \$18.00 at December 31, 2000.

Loans are reviewed on a regular basis and are placed on non-accrual status when, in the opinion of management, the collection of additional interest is doubtful. Loans are generally placed on non-accrual status when either principal or interest is 90 days or more past due. Interest accrued and unpaid at the time a loan is placed on non-accrual status is charged against interest income. Subsequent payments are either applied to the outstanding principal balance or recorded as interest income, depending on the assessment of the ultimate collectibility of the loan.

The following table sets forth information with respect to the Bank's non-performing assets for the periods indicated:

			December 31, 2000		ember 30, 2000
			(in	thousands)	
<s></s>		<c></c>		<c></c>	
	Loans accounted for on a non-accrual basis:				
	Mortgage loans:				
	Residential construction loans	\$	614	\$	323
	Permanent loans secured by one-to-four family units		132		55
	Permanent loans secured by non-residential real estate		-		-
	Other		-		-
	Non-mortgage loans:				
	Commercial and agricultural		580		452
	Consumer		208		159
	Total non-accrual loans		1,534		989
	Foreclosed real estate		321		321
	Total non-performing assets			\$	•
	Total non-performing loans to net loans		0.448	5	0.29%
	Total non-performing loans to total assets		0.32%	-	0.21%

8

# COMPARISON OF THE THREE MONTHS ENDED DECEMBER 31, 2000 AND 1999

The following table sets forth information with respect to the Corporation's average balance sheet, interest and dividends earned or paid and related yields and rates (dollars in thousands):

# <TABLE>

<CAPTION>

<caption></caption>	Three Months Ended December 31,							
	2000				1999			
	Average Balance	Interest	Interest Yields & Bates (1)		Average Balance	Interest	Interest Yields &	
<s></s>			<c></c>		<c></c>		<c></c>	
Assets: Loans receivable (2) Mortgage-backed securities Investment securities (3)	\$ 343,899 42,313 56,862	739	5.20		\$ 288,856 43,459 58,402	769	8.46 6.03 5.27	99
Total interest-earning assets	443,074				390,717		7.71	
Other assets	23,792				22,760			
Total assets	\$ 466,866				\$ 413,477			
Liabilities: Interest-bearing deposits Borrowings	\$ 296,496	\$ 4,008 1,905	6.09	00	\$ 229,578 137,308	\$ 2,460 1,926	5.61	
Total interest-bearing		5,913		olo	366,886	4,386		
Other liabilities	5,080				4,367			
Total liabilities Stockholders' equity	426,750 40,116				371,253 42,224	-		
Total liabilities and stockholders' equity	\$ 466,866				\$ 413,477			
Net interest income Net spread (4) Net margin (5) Ratio of average interest-earning assets to average interest-bearing liabilities 								

 1.05 | \$ 3,303 X | 2.71 2.98 |  | 1.062 | \$ 3,148 X | 2.93 % 3.22 % |  || 1. Annualized. 2. Average balances include non-accrual 3. Includes interest-bearing deposits in 4. Net spread represents the different interest-earning assets and the liabilities. 5. Net margin represents net interest-earning assets. | other fina ence betwee average | ncial inst en the a cost of | itutions. verage yiel interest-be | earin |  |  |  |  |
| Net Income The Corporation recorded net income of December 31, 2000, as compared to net i period ended December 31, 1999. This incre Total Interest Income Total interest income increased by \$1.7 mi three months ended December 31, 2000. Th | ncome of \$8 ase in net | 21,000 fo income was .7% to \$9. | r the three \$36,000 or 2 million fo | mont 4.4% or th | h • e |  |  |  |
9.14% for the quarter ended December 31, 2000 from 8.46% for the quarter ended December 31, 1999. During the same period, the average yield on mortgage-backed securities decreased 16 basis points. The average balance of investment securities decreased to \$56.9 million for the quarter ended December 31, 2000 from \$58.4 million for the quarter ended December 31, 1999, as a result of a reduction in the Bank's liquidity. The average yield decreased from 5.27% for the three months ended December 31, 1999 to 5.20% for the same period in 2000.

Total Interest Expense Total interest expense increased to \$5.9 million for the three months ended December 31, 2000 from \$4.4 million for the same period in 1999. The average balance of interest-bearing deposits increased from \$229.6 million for the three months ended December 31, 1999 to \$296.5 million for the three months ended December 31, 2000, mainly due to an increase in certificates of deposit accounts. The average cost of deposits increased 112 basis points from 4.29% for the three month period ended December 31, 1999 to 5.41% for the same period in 2000, as the rates offered by the Bank increased. No assurance can be made that deposits can be maintained in the future without further increasing the cost of funds if interest rates increase. The average balance of borrowings decreased \$12.1 million to \$125.2 million for the three months ended December 31, 2000 from \$137.3 million for the three months ended December 31, 1999. The cost of such borrowings increased by 48 basis points to 6.09% for the three months ended December 31, 2000 from 5.61% for the same period in 1999. Borrowings decreased as the Bank utilized repayments of loans and the increase in deposits to meet liquidity needs.

# Net Interest Income

Net interest income increased from \$3.1 million for the three months ended December 31, 1999 to \$3.2 million for the same period ended December 31, 2000. Average interest-earning assets increased \$52.4 million from \$390.7 million for the three months ended December 31, 1999 to \$443.1 million for the three months ended December 31, 2000, while the average yield on those interest-earning assets increased from 7.71% for 1999 to 8.32% for 2000. Average interest-bearing liabilities increased by \$54.8 million to \$421.7 million for the three months ended December 31, 2000 from \$366.9 million for the three months ended December 31, 1999, while the cost of those interest-bearing liabilities increased from 4.78% in 1999 to 5.61% in 2000.

## Provision for Loan Losses

The Corporation's provision for loan losses was \$90,000 for the three months ended December 31, 2000, as compared to \$54,000 for the same period in 1999. Management believes, based on a detailed review of the loan portfolio, historic loan losses, current economic conditions and other factors, that the current level of provision for loan losses and the resulting level of the allowance for loan losses reflects an adequate reserve against potential losses from the loan portfolio. The allowance for loan losses is established through a provision for loan losses charged to expense. While the Corporation maintains its allowance for losses at a level which it considers to be adequate, there can be no assurance that further additions will not be made to the loss allowances or that such losses will not exceed the estimated amounts.

10

The following table sets forth information with respect to the Bank's allowance for loan losses at the dates indicated:

		For the Three Months At December 31,				
		2000 1999			1999	
		(in thousands		inds)	5)	
<s></s>		<c></c>		<c></c>		
	Average loans outstanding	\$	343,899	\$	288,856	
	Allowance balance (beginning of period)	\$	1,534	\$	1,387	
	Provision (credit): Residential		_		_	

Land and commercial real estate	25	20
Commercial & agricultural business Consumer	65 -	34
Total provision	90	54
Charge-offs:		
Residential	-	-
Commercial and agricultural business	39	-
Consumer	40	24
Total charge-offs	79	24
Recoveries:		
Residential	-	-
Land and commercial real estate	-	-
Consumer	5	9
Total recoveries	5	9
Net charge-offs	74	15
Allowance balance (end of period)	\$ 1,550	\$ 1,426
Allowance as percent of total loans	0.45%	0.49%
Net loans charged off as a percent of average loans	0.02%	0.01%

#### Non-interest Income

Total non-interest income increased \$119,000 during the three-month period ended December 31, 2000 to \$1.3 million, as compared with the same period in 1999. Gains on loans sold increased from \$346,000 at December 31, 1999 to \$372,000 at December 31, 2000. Commission income increased from \$240,000 for the quarter ended December 31, 1999 to \$270,000 for the quarter ended December 31, 2000. Other service charges and fees decreased from \$202,000 for the three months ended December 31, 1999 to \$166,000 for the three months ended December 31, 2000, as a result of reduced mortgage loan originations. Other income increased \$15,000 for the three months ended December 31, 2000.

#### Non-interest Expense

Total non-interest expense increased \$185,000 or 6.3% over the periods compared. Data processing expense increased \$20,000 to \$183,000 for the period ended December 31, 2000, due to processing expenses associated with the increased delivery of electronic services to customers. Professional fees increased from \$74,000 for the first quarter of fiscal 2000 to \$99,000 for the first quarter of fiscal 2001, due to the use of outsourcing for some services related to personnel changes and additional audit requirements.

## Income Tax Expense

Income taxes increased by \$17,000 to \$540,000 for the three month period ended December 31, 2000 from \$523,000 for the same period in 1999, which was primarily due to an increase of \$53,000 in income before tax. The effective tax rate decreased by 1.5% for the same periods as the result of an increase in tax exempt income of \$75,000.

11

### LIQUIDITY AND CAPITAL RESOURCES

The Corporation's primary sources of funds are deposits, borrowings, principal and interest payments on loans, investments and mortgage-backed securities, sales of mortgage loans and funds provided by operations. While scheduled payments on loans, mortgage-backed securities and short-term investments are relatively predictable sources of funds, deposit flows and early loan repayments are greatly influenced by general interest rates, economic conditions and competition.

The Bank is required under federal regulations to maintain certain specified levels of "liquid investments", which include certain United States Government obligations and other approved investments. Federal regulations reduced the requirement for Banks to maintain liquid assets at 5%, to not less than 4% of its net withdrawable accounts plus short-term borrowings and eliminated the requirement to maintain not less than 1% of short-term liquid assets of such accounts and borrowings. The Bank's regulatory liquidity was 7.3% at December 31, 2000.

The amount of certificate accounts that are scheduled to mature during the twelve months ending December 31, 2001 is approximately \$134.1 million. To the extent that these deposits do not remain upon maturity, the Bank believes that it can replace these funds with new deposits, excess liquidity and FHLB advances or outside borrowings. It has been the Bank's experience that substantial portions of such maturing deposits remain at the Bank.

At December 31, 2000, the Bank and HMC had outstanding loan commitments of \$1.3 million. Funds required to meet these commitments are derived primarily from current excess liquidity, loan sales, advances, deposit inflows or loan and security repayments.

OTS regulations require the Bank to maintain core capital of 4.0% of assets, of which 2.0% must be tangible equity capital, excluding goodwill. The Bank is also required to maintain risk-based capital equal to 8.0% of total risk-based assets. The Bank's regulatory capital exceeded its tangible equity, tier 1 (risk-based), tier 1 (core) and risk-based capital requirements by 6.4%, 3.9%, 7.2% and 3.1%, respectively.

Management believes that under current regulations, the Bank will continue to meet its minimum capital requirements in the foreseeable future. Events beyond the control of the Bank, such as increased interest rates or a downturn in the economy in areas in which the Bank operates, could adversely affect future earnings and, as a result, the ability of the Bank to meet its future minimum capital requirements.

### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes from the information regarding market risk disclosed under the heading "Asset and Liability Management" in the Corporation's Annual Report for the year ended September 30, 2000.

12

ITEM 1. LEGAL PROCEEDINGS

Neither the Corporation nor any of its subsidiaries were engaged in any legal proceedings of a material nature at December 31, 2000. From time to time, the Corporation is a party to legal proceedings in the ordinary course of business wherein it enforces its security interest in loans.

ITEM 2. CHANGES IN SECURITIES

Not applicable.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

ITEM 5. OTHER MATERIALLY IMPORTANT EVENTS

Not applicable.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

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<TABLE> <CAPTION>

<S>

(a) The following exhibits are filed as part of this report.

3.1	Articles of Incorporation of FSF Financial Corp. $^{\star}$
3.2	Bylaws of FSF Financial Corp. *
4.0	Stock Certificate of FSF Financial Corp. *
10.1	Form of Employment Agreement with Donald A. Glas, George B. Loban
	and Richard H. Burgart *
10.2	First Federal fsb Management Stock Plan **
10.3	FSF Financial Corp. 1996 Stock Option Plan **
10.4	FSF Financial Corp. 1998 Stock Compensation Plan ***

\* Incorporated herein by reference into this document from the Exhibits to Form S-1, Registration Statement initially filed with the Commission on June 1, 1994. Registration No. 33-79570.

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- \*\* Incorporated herein by reference into this document from the Registrant's Proxy Statement for the Annual Meeting of Stockholders held on January 17, 1996 and filed with the Commission on December 13, 1995.
- \*\*\* Incorporated herein by reference into this document from the Registrant's Proxy Statement for the Annual Meeting of Stockholders held on January 20, 1998 and filed with the Commission on December 10, 1997.

13

# FSF FINANCIAL CORP. AND SUBSIDIARIES

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FSF FINANCIAL CORP.

Date: February 2, 2001

By: /s/ Donald A. Glas Donald A. Glas Chief Executive Officer

Date: February 2, 2001

By: /s/ Richard H. Burgart ------Richard H. Burgart Chief Financial Officer

14