

SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

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STRAYER EDUCATION INC

CIK: **1013934** | IRS No.: **521975978** | State of Incorporation: **MD** | Fiscal Year End: **1231**
Type: **10-Q** | Act: **34** | File No.: **000-21039** | Film No.: **111184893**
SIC: **8200** Educational services

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SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

**Quarterly Report Pursuant to Section 13 or 15 (d) of the
Securities Exchange Act of 1934**

For the quarterly period ended September 30, 2011

Commission File No. 0-21039

Strayer Education, Inc.

(Exact name of registrant as specified in this charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

52-1975978
(I.R.S. Employer
Identification No.)

2303 Dulles Station Boulevard
Herndon, VA
(Address of principal executive offices)

20171
(Zip Code)

Registrant's telephone number, including area code: (703) 561-1600

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one)

Large accelerated filer Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 3, 2011, there were outstanding 12,004,941 shares of Common Stock, par value \$0.01 per share, of the Registrant.

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STRAYER EDUCATION, INC.
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, except share and per share data)

	December 31, 2010	September 30, 2011
ASSETS		
Current assets:		
Cash and cash equivalents	\$64,107	\$57,071
Marketable securities available for sale, at fair value	12,386	-
Tuition receivable, net of allowances for doubtful accounts of \$7,935 and \$7,025 at December 31, 2010 and September 30, 2011, respectively	22,011	21,200
Other current assets	10,231	12,785
Total current assets	108,735	91,056
Property and equipment, net	116,063	121,898
Deferred income taxes	8,374	7,412
Restricted cash	500	500
Other assets	1,506	3,339
Total assets	<u>\$235,178</u>	<u>\$224,205</u>
LIABILITIES & STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$31,280	\$38,014
Accrued expenses	10,512	4,862
Income taxes payable	934	2,620
Unearned tuition	3,523	14,612
Other current liabilities	281	281
Current portion of term loan	-	22,500
Total current liabilities	46,530	82,889
Revolving credit facility	-	5,000
Term loan, less current portion	-	77,500
Other long-term liabilities	12,644	15,066
Total liabilities	59,174	180,455
Commitments and contingencies		
Stockholders' equity:		
Common stock, par value \$0.01; 20,000,000 shares authorized; 13,316,822 and 12,006,075 shares issued and outstanding at December 31, 2010 and September 30, 2011, respectively	133	120
Additional paid-in capital	1,206	6,059
Retained earnings	174,625	38,411
Accumulated other comprehensive income (loss)	40	(840)
Total stockholders' equity	176,004	43,750
Total liabilities and stockholders' equity	<u>\$235,178</u>	<u>\$224,205</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

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STRAYER EDUCATION, INC.
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(in thousands, except per share data)

	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2011	2010	2011
Revenues	\$147,597	\$135,865	\$464,781	\$471,610
Costs and expenses:				
Instruction and educational support	65,759	68,170	195,404	219,519
Marketing	23,621	23,351	51,933	55,634
Admissions advisory	6,583	6,533	18,693	20,174
General and administration	13,385	13,406	41,885	42,508
Income from operations	38,249	24,405	156,866	133,775
Investment income	331	5	822	149
Interest expense	-	1,209	-	2,559
Income before income taxes	38,580	23,201	157,688	131,365
Provision for income taxes	15,239	9,266	62,311	51,992
Net income	<u>\$23,341</u>	<u>\$13,935</u>	<u>\$95,377</u>	<u>\$79,373</u>
Earnings per share:				
Basic	\$1.73	\$1.20	\$7.04	\$6.61
Diluted	\$1.72	\$1.20	\$6.98	\$6.58
Weighted average shares outstanding:				
Basic	13,467	11,623	13,542	12,016
Diluted	13,557	11,647	13,663	12,055

The accompanying notes are an integral part of these condensed consolidated financial statements.

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STRAYER EDUCATION, INC.
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(in thousands)

	For the three months		For the nine months	
	ended September 30,	ended September 30,	ended September 30,	ended September 30,
	2010	2011	2010	2011
Net income	\$23,341	\$13,935	\$95,377	\$79,373
Other comprehensive income:				
Change in fair value of derivative instrument, net of income tax	-	(194)	-	(840)
Unrealized gain (loss) on investment, net of income tax	10	-	(10)	(40)
Comprehensive income	<u>\$23,351</u>	<u>\$13,741</u>	<u>\$95,367</u>	<u>\$78,493</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

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STRAYER EDUCATION, INC.
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(in thousands, except share data)

	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount				
	Balance at December 31, 2009	13,957,596	\$ 140	\$1,157	\$188,218	\$ 305
Exercise of stock options	6,667	-	452	-	-	452
Tax benefits associated with stock-based compensation arrangements	-	-	2,808	-	-	2,808
Repurchase of common stock	(391,646)	(4)	(13,401)	(59,823)	-	(73,228)
Restricted stock grants, net of forfeitures	16,397	-	-	-	-	-
Stock-based compensation	-	-	8,984	-	-	8,984
Common stock dividends	-	-	-	(31,224)	-	(31,224)
Change in net unrealized gains (losses) on marketable securities, net of income tax	-	-	-	-	(10)	(10)
Net income	-	-	-	95,377	-	95,377
Balance at September 30, 2010	<u>13,589,014</u>	<u>\$ 136</u>	<u>-</u>	<u>\$192,548</u>	<u>\$ 295</u>	<u>\$192,979</u>

	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amount				
	Balance at December 31, 2010	13,316,822	\$ 133	\$1,206	\$174,625	\$ 40
Tax shortfall associated with stock-based compensation arrangements	-	-	(721)	-	-	(721)
Repurchase of common stock	(1,370,121)	(14)	(4,224)	(178,426)	-	(182,664)
Restricted stock grants, net of forfeitures	59,374	1	-	-	-	1
Stock-based compensation	-	-	9,798	-	-	9,798
Common stock dividends	-	-	-	(37,161)	-	(37,161)
Change in net unrealized gains (losses) on marketable securities, net of income tax	-	-	-	-	(40)	(40)
Change in fair value of derivative instrument, net of income tax	-	-	-	-	(840)	(840)
Net income	-	-	-	79,373	-	79,373
Balance at September 30, 2011	<u>12,006,075</u>	<u>\$ 120</u>	<u>\$6,059</u>	<u>\$38,411</u>	<u>\$ (840)</u>	<u>\$43,750</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

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STRAYER EDUCATION, INC.
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	For the nine months ended September 30,	
	2010	2011
Cash flows from operating activities:		
Net income	\$95,377	\$79,373
Adjustments to reconcile net income to net cash provided by operating activities:		
Gain on sale of marketable securities	(118)	(66)
Amortization of gain on sale of assets	(211)	(211)
Amortization of deferred rent	54	885
Depreciation and amortization	12,813	15,779
Amortization of deferred financing costs	-	463
Deferred income taxes	(3,474)	941
Stock-based compensation	8,984	9,798
Changes in assets and liabilities:		
Tuition receivable, net	(3,479)	811
Other current assets	(2,869)	(2,580)
Other assets	(257)	80
Accounts payable	20,574	10,155
Accrued expenses	3,638	(5,650)
Income taxes payable	(9,056)	1,585
Excess tax benefits from stock-based payment arrangements	(2,808)	-
Unearned tuition	21,553	11,089
Deferred lease incentives	725	297
Net cash provided by operating activities	<u>141,446</u>	<u>122,749</u>
Cash flows from investing activities:		
Purchases of property and equipment	(32,067)	(24,887)
Purchases of marketable securities	(523)	(2)
Proceeds from the sale of marketable securities	12,500	12,388
Net cash used in investing activities	<u>(20,090)</u>	<u>(12,501)</u>
Cash flows from financing activities:		
Common dividends paid	(31,224)	(37,161)
Proceeds from exercise of stock options	452	-
Excess tax benefits from stock-based payment arrangements	2,808	-
Repurchase of common stock	(73,228)	(182,664)
Proceeds from revolving credit facility	-	100,000
Payments on revolving credit facility	-	(95,000)
Proceeds from term loan	-	100,000
Payment of deferred financing costs	-	(2,459)
Net cash used in financing activities	<u>(101,192)</u>	<u>(117,284)</u>
Net increase (decrease) in cash and cash equivalents	20,164	(7,036)
Cash and cash equivalents - beginning of period	<u>63,958</u>	<u>64,107</u>
Cash and cash equivalents - end of period	<u>\$84,122</u>	<u>\$57,071</u>

Non-cash transactions:

Purchases of property and equipment included in accounts payable	<u>\$2,667</u>	<u>\$2,087</u>
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The accompanying notes are an integral part of these condensed consolidated financial statements.

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STRAYER EDUCATION, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Information as of September 30, 2010 and 2011 is unaudited

1. Nature of Operations

Strayer Education, Inc. (the “Company”), a Maryland corporation, conducts its operations through its wholly owned subsidiary, Strayer University (the “University”). The University is an accredited institution of higher education that provides undergraduate and graduate degrees in various fields of study through 92 campuses in Alabama, Arkansas, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maryland, Mississippi, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, West Virginia, Wisconsin and Washington, D.C., and online. With the Company’s focus on the student, regardless of whether he or she chooses to take classes at a physical campus or online, it has only one reporting segment.

2. Significant Accounting Policies

The consolidated financial statements include the accounts of the Company and its subsidiaries, the University and Education Loan Processing, Inc. The University is the only entity that is currently active. All intercompany accounts and transactions have been eliminated in the consolidated financial statements.

All information as of December 31, 2010 and September 30, 2010 and 2011, and for the three and nine months ended September 30, 2010 and 2011 is unaudited but, in the opinion of management, contains all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the condensed consolidated financial position, results of operations and cash flows of the Company. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2010. The results of operations for the three and nine months ended September 30, 2011 are not necessarily indicative of the results to be expected for the full fiscal year.

The Company’s educational programs are offered on a quarterly basis. Approximately 98% of the Company’s revenues during the nine months ended September 30, 2011 consisted of tuition revenue. Tuition revenue is recognized in the quarter of instruction. Tuition revenue is shown net of any refunds, withdrawals, corporate discounts, scholarships and employee tuition discounts. At the start of each academic term, a liability (unearned tuition) is recorded for academic services to be provided and a tuition receivable is recorded for the portion of the tuition not paid upfront in cash. Any cash received prior to the start of an academic term is recorded as unearned tuition. Revenues also include application fees, placement test fees, withdrawal fees, textbook-related income and other income, which are recognized when incurred.

Financial statement presentation

Effective during the first quarter of 2011, the Company made changes in its presentation of operating expenses and reclassified prior periods to conform to the current presentation. The Company determined that these changes would provide more meaningful information and increased transparency of its operations. There were no changes to total operating expenses or operating income as a result of these reclassifications. Below is a description of the nature of the costs included in the Company’s operating expense categories.

Instruction and educational support expenses generally contain items of expense directly attributable to educational activities of the University. This expense category includes salaries and benefits of faculty and academic administrators, as well as administrative personnel who support and serve student interests. Instruction and educational support expenses also include costs of educational supplies and facilities, including rent for campus facilities, certain costs of establishing and maintaining computer laboratories and all other physical plant and occupancy costs, with the exception of costs attributable to the corporate offices. Bad debt expense incurred on delinquent student account balances is also included in instruction and educational support expenses.

Marketing expenses include the costs of advertising and production of marketing materials and related personnel costs.

Admissions advisory expenses include salaries, benefits, and related costs of personnel engaged in admissions.

General and administration expenses include salaries and benefits of management and employees engaged in accounting, human resources, legal, regulatory compliance, and other corporate functions, along with the occupancy and other related costs attributable to such functions.

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The following table presents the Company's operating expenses as previously reported and as reclassified on its unaudited condensed consolidated statements of income for each of the three months ended:

	March 31, 2010		June 30, 2010		September 30, 2010		December 30, 2010	
	As	As	As	As	As	As	As	As
	Reported	Reclassified	Reported	Reclassified	Reported	Reclassified	Reported	Reclassified
Instruction and educational support	\$48,977	\$63,384	\$50,101	\$66,261	\$49,023	\$65,759	\$57,111	\$74,153
Marketing ⁽¹⁾	24,745	13,851	24,882	14,461	34,735	23,621	29,802	18,337
Admissions advisory	–	6,049	–	6,061	–	6,583	–	6,584
General and administration	24,253	14,691	25,609	13,809	25,590	13,385	26,133	13,972
	<u>\$97,975</u>	<u>\$97,975</u>	<u>\$100,592</u>	<u>\$100,592</u>	<u>\$109,348</u>	<u>\$109,348</u>	<u>\$113,046</u>	<u>\$113,046</u>

- (1) This line item was labeled Marketing and admissions expense on an "as reported" basis in 2010. Marketing and admissions expenses related to student support services were reclassified to Instruction and educational support expense, those related to admissions to Admissions advisory, and those related to corporate overhead were reclassified to General and administration expense in 2010.

Change in accounting principle

Effective during the first quarter of 2011, the Company changed its presentation of tuition receivable and unearned tuition in its consolidated balance sheets. The Company believes that this change is preferable because it improves the comparability of results with others in the educational services industry and provides more transparency of its operations. Prior to the change, the Company recorded tuition receivable and unearned tuition upon a student's registration. Effective with this change, the Company records tuition receivable and unearned tuition for its students upon the start of the academic term. Therefore, at the end of the quarter (and academic term), tuition receivable represents amounts due from students for educational services already provided and unearned tuition represents advance payments from students for academic services to be provided in the future. This change has been reported retrospectively for all periods presented and had no impact on income from operations, net income, earnings per share, working capital, retained earnings, stockholders' equity or on net cash provided by operating activities. This change did not affect the Company's revenue recognition policies.

All prior period amounts have been reclassified to conform to the current period presentation.

Accounting for Derivatives Instruments and Hedging Activities

On the date that the Company enters into a derivative contract, it designates the derivative as a hedge of (a) a forecasted transaction or (b) the variability of cash flows that are to be received or paid in connection with a recognized asset or liability (a cash flow hedge). All derivatives are recognized in the balance sheet at their fair value.

Changes in the fair value of a derivative that is highly effective and that is designated and qualifies as a cash flow hedge, to the extent that the hedge is effective, are recorded, net of income tax, in other comprehensive income, until earnings are affected by the variability of cash flows of the hedged transaction (e.g., until periodic settlements of a variable-rate asset or liability are recorded in earnings). Any hedge ineffectiveness (which represents the amount by which the changes in the fair value of the derivative exceed the variability in the cash flows of the forecasted transaction) is recorded in current-period earnings.

The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. The Company also formally assesses (both at the hedge's inception and on an ongoing basis) whether the derivatives that are used in hedging transactions have been highly effective in offsetting changes in the fair value or cash flows of hedged items and whether those derivatives may be expected to remain highly effective in future periods. When it is determined that a derivative is not (or has ceased to be) highly effective as a hedge, the Company discontinues hedge accounting prospectively.

3. Earnings Per Share

Basic earnings per share is computed by dividing net income by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share reflects the potential dilution that could occur assuming vesting, conversion or exercise of all dilutive unexercised stock options and restricted stock. The dilutive effect of stock options was determined using the treasury stock method. Stock options are not included in the computation of diluted earnings per share when the stock option exercise price of an individual grant exceeds the average market price for the period.

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Set forth below is a reconciliation of shares used to compute earnings per share (in thousands):

	For the three months		For the nine months	
	ended September 30,	ended September 30,	ended September 30,	ended September 30,
	2010	2011	2010	2011
Weighted average shares outstanding used to compute basic net income per share	13,467	11,623	13,542	12,016
Incremental shares issuable upon the assumed exercise of stock options	35	–	39	11
Unvested restricted stock	55	24	82	28
Shares used to compute diluted earnings per share	<u>13,557</u>	<u>11,647</u>	<u>13,663</u>	<u>12,055</u>

The decrease in weighted average shares outstanding during the three and nine months ended September 30, 2011 is due primarily to stock repurchases by the Company.

4. Term Loan and Revolving Credit Facility

On January 3, 2011, the Company entered into a \$100 million revolving credit agreement. On April 4, 2011, the Company entered into an Amended and Restated Revolving Credit and Term Loan Agreement (the “Credit Facility”) providing for a \$100 million revolving credit facility and a \$100 million term loan facility. The revolving portion of the Credit Facility, which includes a letter of credit subfacility of \$50 million, matures on March 31, 2014, and amends and subsumes (as part of the new facility) the Company’s previous \$100 million revolving credit agreement. The term loan portion of the Credit Facility matures on March 31, 2014, and, commencing December 31, 2011, includes required quarterly amortization payments in the amount of \$2.5 million on December 31, 2011, \$5.0 million on March 31, 2012, and \$7.5 million on June 30, 2012, and at the end of each quarter thereafter prior to the final maturity date.

Borrowings under the Credit Facility bear interest at LIBOR or a base rate, plus a margin ranging from 2.25% to 2.75%, depending on the Company’s leverage ratio. In addition, an unused commitment fee ranging from 0.30% to 0.40%, depending on the Company’s leverage ratio, accrues on unused amounts under the revolving credit facility. The Credit Facility is secured by substantially all of the personal property assets of the Company and its subsidiaries. The Credit Facility contains customary affirmative, negative and financial maintenance covenants, representations, warranties, events of default and remedies upon default, including acceleration and rights to foreclose on the collateral securing the Credit Facility. The Company was in compliance with all the terms of the Credit Facility at September 30, 2011.

As of September 30, 2011, the Company had outstanding \$100 million under the term loan facility and \$5 million under the revolving credit facility. On October 25, 2011, the Company repaid \$5 million representing the entire outstanding amount of the revolving credit facility.

Interest Rate Swap

On April 4, 2011, the Company entered into an interest rate swap arrangement (the “Swap”) in order to minimize the interest rate exposure on the entire balance of the term loan facility. The interest rate swap fixes the variable interest rate on the associated debt at approximately 3.6% rather than being subject to fluctuations in the LIBOR rate. The term of the Swap is three years, matching the term of the underlying term loan facility. The Swap has been designated as a cash flow hedge and has been deemed effective in accordance with the Derivatives and Hedging Topic, ASC 815. The Company expects the Swap to continue to be deemed effective for the duration of the Swap.

5. Fair Value Measurement

The Fair Value Measurement Topic, ASC 820-10, establishes a framework for measuring fair value, establishes a fair value hierarchy based upon the observability of inputs used to measure fair value, and expands disclosures about fair value measurements. Assets and liabilities are classified in their entirety within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement. Under ASC 820-10, fair value of an investment is the price that would be received to sell an asset or to transfer a liability to an entity in an orderly transaction between market participants at the measurement date. The hierarchy gives the highest priority to

financial assets with readily available quoted prices in an active market and lowest priority to unobservable inputs which require a higher degree of judgment when measuring fair value, with Level 1 investments using quoted prices in active markets for identical assets or liabilities as of the measurement date. Level 2 investments include financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. The Company had no Level 3 investments at December 31, 2010 or September 30, 2011. There were no transfers of investments between Level 1 and Level 2 during the three and nine months ended September 30, 2010 and 2011.

The Company holds some of its excess cash in both taxable and tax-exempt money market funds which are classified as Level 1. At December 31, 2010 and September 30, 2011, the Company held \$55.8 million and \$9.2 million, respectively, in these mutual funds, which are included in cash and cash equivalents in the accompanying consolidated balance sheets.

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At September 30, 2011, the Swap was classified as Level 2 and was valued using readily available pricing sources which utilize market observable inputs including the current variable interest rate for similar types of instruments. The Company's calculation of the fair value of the Swap is derived from a discounted cash flow analysis based on the terms of the contract and the interest rate curve. The Company's calculation of the fair value of Level 2 financial assets and liabilities takes into consideration the risk of nonperformance, including counterparty credit risk.

At September 30, 2011, the notional amount of the Swap was \$100 million and the fair value was \$1.4 million, which is included in other long-term liabilities in the accompanying unaudited consolidated balance sheets. The Company records the changes in fair value of the Swap as a component of accumulated other comprehensive income in stockholders' equity. The change in fair value of the Swap recognized during the three and nine months ended September 30, 2011 was \$0.2 million and \$0.8 million, net of income tax, respectively.

6. Stockholders' Equity

Authorized stock

The Company has authorized 20,000,000 shares of common stock, par value \$0.01, of which 13,316,822 and 12,006,075 shares were issued and outstanding as of December 31, 2010 and September 30, 2011, respectively. The Company also has authorized 8,000,000 shares of preferred stock, none of which has been issued or outstanding since 2004. Commencing in the fourth quarter of 2010, the Company increased the annual cash dividend from \$3.00 to \$4.00 per share, or from \$0.75 to \$1.00 per share quarterly.

Stock-based compensation

As required by the Stock Compensation Topic, ASC 718, the Company measures and recognizes compensation expense for all share-based payment awards, including employee stock options and employee stock purchases related to the Company's Employee Stock Purchase Plan, based on estimated fair values. Stock-based compensation expense recognized in the unaudited condensed consolidated statements of income for the three and nine months ended September 30, 2010 and 2011, is based on awards ultimately expected to vest and, therefore, has been adjusted for estimated forfeitures. The Company is required to estimate forfeitures at the time of grant and revise, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The forfeiture rate used is based on historical experience.

Stock-based compensation plans

In April 2011, the Company's stockholders approved the Strayer Education, Inc. 2011 Equity Compensation Plan (the "Plan"), which increased the number of shares available for issuance as equity compensation by 300,000 shares. In addition, shares previously available for issuance under the Strayer Education, Inc. 1996 Stock Option Plan are available for issuance under the Plan, for a total of approximately 350,000 shares available for issuance as equity compensation under the Plan. The Plan provides for the granting of restricted stock, stock options intended to qualify as incentive stock options, options that do not qualify as incentive stock options, and other forms of equity compensation and performance-based awards to employees, officers and directors of the Company, or to a consultant or advisor to the Company, at the discretion of the Board of Directors. Vesting provisions are at the discretion of the Board of Directors. Options may be granted at option prices based at or above the fair market value of the shares at the date of grant. The maximum term of the awards granted under the Plan is ten years.

In February 2011, the Company's Board of Directors approved grants of 67,798 shares of restricted stock to officers, employees and certain other individuals pursuant to the Company's 1996 Stock Option Plan. These shares vest over a three year period. The Company's stock price closed at \$132.23 on the date of these restricted stock grants.

In April 2011, the Company awarded a total of 7,070 shares of restricted stock to various non-employee members of the Company's Board of Directors, as part of the Company's annual director compensation program. These shares vest over a three year period. The Company's stock price closed at \$118.80 on the date of these restricted stock grants.

The table below sets forth the restricted stock activity for the nine months ended September 30, 2011:

	Number of shares	Weighted- average grant price
Balance, December 31, 2010	341,440	\$ 204.89
Grants	74,868	\$ 130.96
Vested shares	(17,574)	\$ 131.31
Forfeitures	(15,494)	\$ 154.83
Balance, September 30, 2011	<u>383,240</u>	<u>\$ 194.03</u>

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At September 30, 2011, total stock-based compensation cost which has not yet been recognized was \$47.1 million, all for unvested restricted stock. This cost is expected to be recognized over the next 65 months on a weighted-average basis. Excluding the February 2009 grant of 183,680 shares to the Company's Chief Executive Officer, which are subject to performance-based criteria and vest on February 10, 2019, the remaining costs are expected to be recognized over the next 26 months on a weighted-average basis.

The table below sets forth the stock option activity for the nine months ended September 30, 2011 and other stock option information at September 30, 2011:

	Number of shares	Exercise price	Remaining contractual life (yrs.)	Intrinsic value ⁽¹⁾ (in thousands)
Balance, December 31, 2010	100,000	\$ 107.28	2.1	\$ 4,494
Grants	–	–		
Exercises	–	–		
Forfeitures	–	–		
Balance, September 30, 2011	<u>100,000</u>	\$ 107.28	1.4	\$ –
Vested, September 30, 2011	100,000		1.4	\$ –
Exercisable, September 30, 2011	100,000		1.4	\$ –

- (1) The intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the respective trading day and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holder had the option holder exercised his options on the respective trading day. The amount of intrinsic value will change based on the fair market value of the Company's common stock.

The following table summarizes information regarding all share-based payment arrangements for the nine months ended September 30, 2010 and 2011 (in thousands):

	For the nine months ended September 30,	
	2010	2011
Proceeds from stock options exercised	\$452	\$–
Excess tax benefits (shortfall) related to share-based payment arrangements	\$2,808	\$(721)
Intrinsic value of stock options exercised ⁽¹⁾	\$1,184	\$–

- (1) Intrinsic value of stock options exercised is calculated by taking the difference between the Company's closing stock price on the date of exercise and the exercise price, multiplied by the number of options exercised for each option holder and then aggregated.

Valuation and Expense Information under Stock Compensation Topic ASC 718

The following table summarizes the stock-based compensation expense recorded for the three and nine months ended September 30, 2010 and 2011 by expense line item (in thousands):

	For the three months ended September 30,		For the nine months ended September 30,	
	2010	2011	2010	2011
Instruction and educational support	\$575	\$904	\$1,753	\$2,728
Marketing	41	16	150	51
Admissions advisory	–	–	–	–
General and administration	<u>2,271</u>	<u>2,550</u>	<u>7,081</u>	<u>7,019</u>

Stock-based compensation expense included in operating expense	2,887	3,470	8,984	9,798
Tax benefit	<u>1,140</u>	<u>1,371</u>	<u>3,548</u>	<u>3,870</u>
Stock-based compensation expense, net of tax	<u>\$1,747</u>	<u>\$2,099</u>	<u>\$5,436</u>	<u>\$5,928</u>

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7. Other Long-Term Liabilities

Lease Incentives

In conjunction with the opening of new campuses and renovating existing ones, the Company may be reimbursed by lessors for improvements made to the leased properties. In accordance with the Operating Leases Subtopic, ASC 840-20, these improvements were capitalized as leasehold improvements and a long-term liability was established for the reimbursements. The leasehold improvements and the long-term liability are amortized on a straight-line basis over the corresponding lease terms, which range from five to ten years. As of December 31, 2010 and September 30, 2011, the Company had deferred lease incentives of \$3.2 million and \$2.7 million, respectively.

Deferred Rent

In accordance with ASC 840-20, the Company records rent expense on a straight-line basis over the initial term of a lease. The difference between the rent payment and the straight-line rent expense is recorded as a long-term liability. As of December 31, 2010 and September 30, 2011, the Company had deferred rent associated with its lease obligations of \$7.9 million and \$9.6 million, respectively.

Sale of Campus Building and Deferred Gain

In conjunction with the sale and lease back of its Loudoun, Virginia campus building in June 2007, the Company realized a gain of \$2.8 million before tax, which is deferred and recognized over the 10-year lease term. The non-current portion of this gain, which was \$1.5 million and \$1.3 million at December 31, 2010 and September 30, 2011, respectively, is recorded as a long-term liability.

8. Income Taxes

The Fair Value Measurements and Disclosures Topic, ASC 740, requires the Company to determine whether uncertain tax positions should be recognized within the Company's financial statements. As a result of the implementation of ASC 740, no material adjustment in the liability for unrecognized income tax benefits was recognized. The amount of unrecognized tax benefits at the adoption date of January 1, 2007 and at September 30, 2011 is immaterial. The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. As of September 30, 2011, the amount of accrued interest related to uncertain tax positions was immaterial. The tax years 2008-2010 remain open to examination by the major taxing jurisdictions in which the Company is subject.

9. Litigation

From time to time, the Company is involved in litigation and other legal proceedings arising out of the ordinary course of its business. On October 15, 2010, a putative securities class action was filed in the United States District Court for the Middle District of Florida. On April 19, 2011, the Company filed a motion to dismiss the complaint. On January 3, 2011, a shareholder derivative complaint was filed in Florida state court in Hillsborough County, Florida. On or about March 29, 2011, the plaintiff and Strayer jointly submitted to the Florida state court a stipulation recognizing that Fairfax, Virginia is a more appropriate forum for this litigation. On April 4, 2011, plaintiff filed a complaint in the Circuit Court of Fairfax County, and on June 27, 2011, the Court stayed the action pending resolution of the motion to dismiss in the securities class action suit. The Company believes these lawsuits are without merit and will contest them vigorously. While the outcome of any legal proceeding cannot be predicted with certainty, the Company does not expect these matters will have a material effect on its financial condition or results of operations.

10. Regulation

On June 13, 2011, the Department of Education published its final regulation defining the term "gainful employment." Under the regulation, which becomes effective July 1, 2012, a particular program offered by an institution would become ineligible for Title IV funding if it could not pass at least one of three alternative measurements in three out of four consecutive years. The first year that a program could become ineligible is 2015. Management is reviewing the final regulations and available data from the Department to determine the financial or operational impact, if any, of the new regulation.

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ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Cautionary Notice Regarding Forward Looking Statements

Certain of the statements included in this "Management's Discussion and Analysis of Financial Condition and Results of Operations" as well as elsewhere in this report on Form 10-Q are forward-looking statements made pursuant to the Private Securities Litigation Reform Act of 1995 ("Reform Act"). Such statements may be identified by the use of words such as "expect," "estimate," "assume," "believe," "anticipate," "will," "forecast," "plan," "project," or similar words. These statements are based on the Company's current expectations and are subject to a number of assumptions, risks and uncertainties. In accordance with the Safe Harbor provisions of the Reform Act, the Company has identified important factors that could cause the actual results to differ materially from those expressed in or implied by such statements. The assumptions, risks and uncertainties include the pace of growth of student enrollment, our continued compliance with Title IV of the Higher Education Act, and the regulations thereunder, as well as regional accreditation standards and state regulatory requirements, rulemaking by the Department of Education and increased focus by the U. S. Congress on for-profit education institutions, competitive factors, risks associated with the opening of new campuses, risks associated with the offering of new educational programs and adapting to other changes, risks associated with the acquisition of existing educational institutions, risks relating to the timing of regulatory approvals, our ability to implement our growth strategy, risks associated with the ability of our students to finance their education in a timely manner, and general economic and market conditions. Further information about these and other relevant risks and uncertainties may be found in the Company's Annual Report on Form 10-K and its other filings with the Securities and Exchange Commission. The Company undertakes no obligation to update or revise forward looking statements, except as may be required by law.

Additional Information

We maintain a website at <http://www.strayereducation.com>. The information on our website is not incorporated by reference in this Quarterly Report on Form 10-Q, and our web address is included as an inactive textual reference only. We make available, free of charge through our website, our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission.

Results of Operations

In the third quarter of 2011, we generated \$135.9 million in revenue, a decrease of 8% compared to the same period in 2010. Income from operations was \$24.4 million for the third quarter of 2011, a decrease of 36% compared to the same period in 2010. Net income was \$13.9 million in the third quarter of 2011, a decrease of 40%, compared to the same period in 2010. Diluted earnings per share was \$1.20 for the third quarter of 2011 compared to \$1.72 for the same period in 2010, a decrease of 30%.

Three Months Ended September 30, 2011 Compared to Three Months Ended September 30, 2010

Enrollment. Enrollment at Strayer University for the 2011 summer term, which began June 27, 2011 and ended September 12, 2011, was 47,790 students compared to 52,221 students for the same term in 2010, a decrease of 8%. Across the Strayer University campus and online system, continuing student enrollments decreased 5%, while new student enrollments decreased 21%. Global online enrollments decreased 12%. Students taking 100% of their classes online (including campus based students) decreased 9%.

Revenues. Revenues decreased 8% to \$135.9 million in the third quarter of 2011 from \$147.6 million in the third quarter of 2010, principally due to lower enrollment, partly offset by a tuition increase implemented at the beginning of 2011.

Instruction and educational support expenses. Instruction and educational support expenses increased \$2.4 million, or 4%, to \$68.2 million in the third quarter of 2011 from \$65.8 million in the third quarter of 2010. This was principally due to increases in direct costs necessary to support student enrollments at existing and new campuses including faculty and related academic staff compensation which increased \$2.3 million. Instruction and educational support expenses as a percentage of revenues increased to 50.2% in the third quarter of 2011 from 44.6% in the third quarter of 2010, largely due to faculty costs increasing compared to lower tuition revenues.

Marketing expenses. Marketing expenses decreased \$0.2 million, or 1%, to \$23.4 million in the third quarter of 2011 from \$23.6 million in the third quarter of 2010. Marketing expenses include direct costs required to build the Strayer University brand, particularly in new markets, and to attract prospective students. Marketing expenses as a percentage of revenues increased to 17.2% in the third quarter of 2011, from 16.0% in the third quarter of 2010, largely due to consistent marketing expenditures compared to lower tuition revenues.

Admissions advisory expenses. Admissions advisory expenses decreased \$0.1 million, or 2%, to \$6.5 million in the third quarter of 2011 from \$6.6 million in the third quarter of 2010. Admissions advisory expenses as a percentage of revenues increased to 4.8% in the third quarter of 2011 from 4.5% in the third quarter of 2010, largely due to consistent admissions advisory expenses compared to lower tuition revenues.

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General and administration expenses. General and administration expenses were \$13.4 million for the third quarter of 2011, unchanged from 2010. General and administration expenses as a percentage of revenues increased to 9.9% in the third quarter of 2011 from 9.1% in the third quarter of 2010, largely due to consistent general and administration expenses compared to lower tuition revenues.

Income from operations. Income from operations decreased \$13.8 million, or 36%, to \$24.4 million in the third quarter of 2011 from \$38.2 million in the third quarter of 2010, due to the aforementioned factors.

Investment income. Investment income was \$5,000 in the third quarter of 2011 compared to \$0.3 million in the third quarter of 2010. The decrease was primarily attributable to lower investment yields and a lower average cash balance.

Interest expense. Interest expense, which was \$1.2 million in the third quarter of 2011, related to borrowings against the revolving credit facility and term loan facility, and unused revolving credit fees. There were no borrowings in the third quarter of 2010.

Provision for income taxes. Income tax expense decreased \$5.9 million, or 39%, to \$9.3 million in the third quarter of 2011 from \$15.2 million in the third quarter of 2010, primarily due to the decrease in income before taxes attributable to the factors discussed above. Our effective tax rate was 39.9% for the third quarter of 2011 and 39.5% in the third quarter of 2010, primarily due to the reduction of tax-exempt interest income.

Net income. Net income decreased \$9.4 million, or 40%, to \$13.9 million in the third quarter of 2011 from \$23.3 million in the third quarter of 2010 because of the factors discussed above.

Nine Months Ended September 30, 2011 Compared to Nine Months Ended September 30, 2010

Enrollment. Average enrollment decreased 1% to 53,791 students for the nine months ended September 30, 2011 compared to 54,432 students for the same period in 2010.

Revenues. Revenues increased 1% to \$471.6 million in the nine months ended September 30, 2011 from \$464.8 million in the nine months ended September 30, 2010, principally due to lower enrollment, partly offset by a tuition increase implemented at the beginning of 2011.

Instruction and educational support expenses. Instruction and educational support expenses increased \$24.1 million, or 12%, to \$219.5 million in the nine months ended September 30, 2011 from \$195.4 million in the nine months ended September 30, 2010. This increase was principally due to direct costs necessary to support student enrollments at existing and new campuses, including faculty and related academic staff compensation, campus facility costs, information technology costs, and equipment depreciation which increased \$14.4 million, \$5.6 million, \$2.5 million, and \$1.5 million, respectively. These expenses as a percentage of revenues increased to 46.5% for the nine months ended September 30, 2011 from 42.0% in the nine months ended September 30, 2010, largely due to faculty costs growing at a higher rate than tuition revenues.

Marketing expenses. Marketing expenses increased \$3.7 million, or 7%, to \$55.6 million in the nine months ended September 30, 2011 from \$51.9 million in the nine months ended September 30, 2010. This increase was principally due to the direct costs required to build the Strayer University brand, particularly in new markets, and to attract prospective students. These expenses as a percentage of revenues increased to 11.8% for the nine months ended September 30, 2011 from 11.2% in the nine months ended September 30, 2010.

Admissions advisory expenses. Admissions advisory expenses increased \$1.5 million, or 8%, to \$20.2 million in the nine months ended September 30, 2011 from \$18.7 million in the nine months ended September 30, 2010. This increase was principally due to the addition of admissions personnel, particularly at new campuses. Admissions advisory expenses as a percentage of revenues increased slightly to 4.3% for the nine months ended September 30, 2011 from 4.0% in the nine months ended September 30, 2010.

General and administration expenses. General and administration expenses increased \$0.6 million, or 1%, to \$42.5 million in the nine months ended September 30, 2011 from \$41.9 million in the nine months ended September 30, 2010. General and administration expenses as a percentage of revenues were 9.0% in the third quarter of 2010 and 2011.

Income from operations. Income from operations decreased \$23.1 million, or 15%, to \$133.8 million in the nine months ended September 30, 2011 from \$156.9 million in the nine months ended September 30, 2010 due to the aforementioned factors.

Investment income. Investment income decreased \$0.7 million to \$0.1 million in the nine months ended September 30, 2011 from \$0.8 million in the nine months ended September 30, 2010. This decrease was principally attributable to a lower average cash balance and lower investment yields.

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Interest expense. Interest expense, which was \$2.6 million in the nine months ended September 30, 2011, related to borrowings against the revolving credit facility and term loan facility, and unused revolving credit fees. There were no borrowings in 2010.

Provision for income taxes. Income tax expense decreased \$10.3 million, or 17%, to \$52.0 million in the nine months ended September 30, 2011 from \$62.3 million in the nine months ended September 30, 2010, primarily due to the decrease in income before taxes discussed above. Our effective tax rate increased slightly to 39.6% for the nine months ended September 30, 2011 compared to 39.5% for the nine months ended September 30, 2010, primarily due to the reduction of tax-exempt interest income.

Net income. Net income decreased \$16.0 million, or 17%, to \$79.4 million in the nine months ended September 30, 2011 from \$95.4 million in the nine months ended September 30, 2010 because of the factors discussed above.

Liquidity and Capital Resources

At September 30, 2011, we had cash, cash equivalents and marketable securities of \$57.1 million compared to \$76.5 million at December 31, 2010 and \$124.8 million at September 30, 2010. At September 30, 2011, most of our excess cash was invested in both taxable and tax-exempt money market funds.

On January 3, 2011, we entered into an unsecured new revolving credit facility with maximum amount of borrowings available of \$100.0 million and a three year term. On April 4, 2011, we entered into an amended and restated revolving credit and term loan agreement, which is secured by our assets, and provides for a \$100.0 million revolving credit facility and a \$100.0 million term loan facility with a maturity date of March 31, 2014. Proceeds from the term loan were used to pay off the \$80.0 million outstanding under the original revolving credit facility. At September 30, 2011, we had \$100.0 million outstanding under the term loan and \$5.0 million outstanding under the revolving credit facility. We repaid the \$5.0 million outstanding under the revolving credit facility on October 25, 2011.

For the nine months ended September 30, 2011, we reported \$122.7 million of net cash from operating activities compared to \$141.4 million for the same period in 2010. Capital expenditures were \$24.9 million for the nine months ended September 30, 2011 compared to \$32.1 million for the same period in 2010. During the nine months ended September 30, 2011, we paid regular, quarterly common stock dividends of \$37.2 million (\$1.00 per share for each quarterly dividend).

During the nine months ended September 30, 2011, we invested \$182.7 million for the repurchase of 1,370,121 shares of common stock at an average price of \$133.32 per share. Our remaining authorization for stock repurchases was \$25.0 million at September 30, 2011 but has since been increased to \$100 million.

In the third quarter of 2011, bad debt expense as a percentage of revenues was 3.8% compared to 4.2% for the same period in 2010. Days sales outstanding was 14 days at the end of the third quarter of 2011 compared to 13 days at the end of the third quarter of 2010.

Currently, we maintain our cash in mostly FDIC-insured bank accounts and invest our excess cash in money market funds. In addition, as of September 30, 2011, we have available \$95 million under our \$100 million revolving credit facility. We believe that existing cash and cash equivalents, cash generated from operating activities, and if necessary, cash borrowed under the revolving credit facility, will be sufficient to meet our requirements for at least the next 12 months.

The table below sets forth our contractual commitments associated with operating leases, and the revolving credit and term loan facilities as of September 30, 2011. Although they have historically been paid, dividends are not a contractual commitment and, therefore, have been excluded from this table.

	Payments due by period (in thousands)				
	Total	Within 1 Year	2-3 Years	4-5 Years	After 5 Years
Operating leases	\$239,206	\$36,403	\$70,155	\$59,421	\$73,227
Revolving credit facility	5,000	—	5,000	—	—
Term loan	100,000	22,500	77,500	—	—

Total

\$344,206

\$58,903

\$152,655

\$59,421

\$73,277

New Campuses

We have a total of 92 campuses in Alabama, Arkansas, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maryland, Mississippi, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, West Virginia, Wisconsin, and Washington, D.C. We opened three new campuses for the 2011 fall academic term, two in Chicago, Illinois, a new market for Strayer University, and one in Dallas, Texas, its fourth campus in that market. These three new campuses, together with the five campuses opened earlier this year, complete our planned eight campus openings in 2011.

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ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is subject to the impact of interest rate changes and may be subject to changes in the market values of its future investments. The Company invests its excess cash in bank overnight deposits, money market funds and marketable securities. The Company has not used derivative financial instruments in its investment portfolio. Earnings from investments in bank overnight deposits, money market mutual funds, and marketable securities may be adversely affected in the future should interest rates decline, although such a decline may reduce the interest rate payable on any borrowings by the Company under its revolving credit facility. The Company's future investment income may fall short of expectations due to changes in interest rates or the Company may suffer losses in principal if forced to sell securities that have declined in market value due to changes in interest rates. As of September 30, 2011, a 1% increase or decrease in interest rates would not have a material impact on the Company's future earnings, fair values, or cash flows related to investments in cash equivalents or interest earning marketable securities.

Changing interest rates could also have a negative impact on the amount of interest expense the Company incurs. On April 4, 2011, the Company entered into a three year Amended and Restated Revolving Credit and Term Loan Agreement providing for a \$100 million revolving credit facility and a \$100 million term loan facility. Borrowings under the \$100 million revolving credit facility bear interest at LIBOR or a base rate plus a margin ranging from 2.25% to 2.75%, depending on the Company's leverage ratio. Also on April 4, 2011, the Company entered into an interest rate swap arrangement for the \$100 million term loan facility that fixes its interest rate on the term loan facility at approximately 3.6% for the duration of the term loan. Although an increase in LIBOR would not affect interest expense on the term loan, it would affect interest expense on any outstanding balance of the revolving credit facility and the fair value of the interest rate swap arrangement. For every 100 basis points increase in LIBOR, the Company would incur an incremental \$1.0 million in interest expense per year assuming the entire \$100 million revolving credit facility were utilized.

ITEM 4: CONTROLS AND PROCEDURES

- a) *Disclosure Controls and Procedures.* The Company's Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the Company's disclosure controls and procedures as of September 30, 2011. Based upon such review, the Chief Executive Officer and Chief Financial Officer have concluded that the Company has in place, as of September 30, 2011, effective controls and procedures designed to ensure that information required to be disclosed by the Company (including consolidated subsidiaries) in the reports it files or submits under the Securities Exchange Act of 1934, as amended, and the rules thereunder, is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in reports it files or submits under the Securities Exchange Act is accumulated and communicated to the Company's management, including its principal executive officer or officers and principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.
- b) *Internal Control Over Financial Reporting.* There have not been any changes in the Company's internal control over financial reporting during the quarter ended September 30, 2011 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

From time to time, the Company is involved in litigation and other legal proceedings arising out of the ordinary course of its business. On October 15, 2010, a putative securities class action styled *Kinnett v. Strayer Education, Inc., et al.*, was filed in the United States District Court for the Middle District of Florida. On April 19, 2011, the Company filed a motion to dismiss the complaint. On January 3, 2011, a shareholder derivative complaint styled *Vakharloskaya v. Silberman et al.*, was filed in Florida state court in Hillsborough County, Florida. On or about March 29, 2011, the plaintiff and Strayer jointly submitted to the Florida state court a stipulation recognizing that Fairfax, Virginia is a more appropriate forum for this litigation. On April 4, 2011, plaintiff filed a complaint in the Circuit Court of Fairfax County, and on June 27, 2011, the Court stayed the action pending resolution of

the motion to dismiss in the securities class action suit. The Company believes these lawsuits to be without merit and will contest them vigorously. While the outcome of any legal proceedings cannot be predicted with certainty, the Company does not presently expect that these matters will have a material effect on its financial condition or results of operations.

Item 1A. Risk Factors

You should carefully consider the factors discussed in Part I, “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2010, which could materially affect our business. There have been no material changes to the risk factors previously described in Part I, Item 1A included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2010. Those risks are incorporated herein by this reference. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business.

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Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The Company's repurchase program was announced on November 3, 2003. The Board of Directors has amended the program on various dates increasing the amount authorized and extending the expiration date. During the three months ended September 30, 2011, the Company did not repurchase shares of common stock under its repurchase program. The Company's remaining authorization for common stock repurchases was \$25.0 million at September 30, 2011 but has since been increased to \$100 million.

Item 3. Defaults Upon Senior Securities.

None

Item 4. [Removed and Reserved]

Item 5. Other Information.

None

Item 6. Exhibits

The exhibits required to be filed as part of this Quarterly Report on Form 10-Q are listed in the Exhibit Index attached hereto and are incorporated herein by reference.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STRAYER EDUCATION, INC.

By: /s/ Mark C. Brown

Mark C. Brown

Executive Vice President and Chief Financial Officer

Date: November 7, 2011

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Exhibit Index

<u>Exhibit</u>	<u>Description</u>
3.1	Amended Articles of Incorporation and Articles Supplementary of the Company (incorporated by reference to Exhibit 3.01 of the Company' s Annual Report on Form 10-K (File No. 000-21039) filed with the Commission on March 28, 2002).
3.2	Amended and Restated Bylaws of the Company (incorporated by reference to Exhibit 3.1 of the Company' s Current Report on Form 8-K filed with the Commission on November 4, 2010).
4.1	Specimen Stock Certificate (incorporated by reference to Exhibit 4.01 of Amendment No. 3 to the Company' s Registration Statement on Form S-1 (File No. 333-3967) filed with the Commission on July 16, 1996).
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Act.
31.2*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Act.
32.1*	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS**	XBRL Instance Document
101.SCH**	XBRL Schema Document
101.CAL**	XBRL Calculation Linkbase Document
101.DEF**	XBRL Definition Linkbase Document
101.LAB**	XBRL Label Linkbase Document
101.PRE**	XBRL Presentation Linkbase Document

* Filed herewith.

** Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files in Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

CERTIFICATIONS

I, Robert S. Silberman, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Strayer Education, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2011

/s/ Robert S. Silberman

Robert S. Silberman

Chairman and Chief Executive Officer

CERTIFICATIONS

I, Mark C. Brown, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Strayer Education, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2011

/s/ Mark C. Brown

Mark C. Brown

Executive Vice President and Chief Financial Officer

**CERTIFICATION PURSUANT TO RULE 13b - 14(b) OF THE SECURITIES EXCHANGE
ACT AND 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE
SARBANES - OXLEY ACT OF 2002**

In connection with the Quarterly Report of Strayer Education, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert S. Silberman, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Robert S. Silberman

Robert S. Silberman
Chairman and Chief Executive Officer

November 7, 2011

**CERTIFICATION PURSUANT TO RULE 13b - 14(b) OF THE SECURITIES EXCHANGE
ACT AND 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE
SARBANES - OXLEY ACT OF 2002**

In connection with the Quarterly Report of Strayer Education, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mark C. Brown, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Mark C. Brown

Mark C. Brown

Executive Vice President and Chief Financial Officer

November 7, 2011

**Condensed Consolidated
Balance Sheets
(Parenthetical) (USD \$)
In Thousands, except Share
data**

Sep. 30, 2011 Dec. 31, 2010

Condensed Consolidated Balance Sheets [Abstract]

<u>Allowances for doubtful accounts</u>	\$ 7,025	\$ 7,935
<u>Common stock, par value</u>	\$ 0.01	\$ 0.01
<u>Common stock, shares authorized</u>	20,000,000	20,000,000
<u>Common stock, shares issued</u>	12,006,075	13,316,822
<u>Common stock, shares outstanding</u>	12,006,075	13,316,822

**Condensed Consolidated
Statements Of Income (USD
\$)
In Thousands, except Per
Share data**

3 Months Ended

9 Months Ended

**Sep. 30,
2011**

**Sep. 30,
2010**

**Sep. 30,
2011**

**Sep. 30,
2010**

Condensed Consolidated Statements Of Income

[Abstract]

<u>Revenues</u>	\$ 135,865	\$ 147,597	\$ 471,610	\$ 464,781
<u>Costs and expenses:</u>				
<u>Instruction and educational support</u>	68,170	65,759	219,519	195,404
<u>Marketing</u>	23,351	23,621	55,634	51,933
<u>Admissions advisory</u>	6,533	6,583	20,174	18,693
<u>General and administration</u>	13,406	13,385	42,508	41,885
<u>Income from operations</u>	24,405	38,249	133,775	156,866
<u>Investment income</u>	5	331	149	822
<u>Interest expense</u>	1,209		2,559	
<u>Income before income taxes</u>	23,201	38,580	131,365	157,688
<u>Provision for income taxes</u>	9,266	15,239	51,992	62,311
<u>Net income</u>	\$ 13,935	\$ 23,341	\$ 79,373	\$ 95,377
<u>Earnings per share:</u>				
<u>Basic</u>	\$ 1.20	\$ 1.73	\$ 6.61	\$ 7.04
<u>Diluted</u>	\$ 1.20	\$ 1.72	\$ 6.58	\$ 6.98
<u>Weighted average shares outstanding:</u>				
<u>Basic</u>	11,623	13,467	12,016	13,542
<u>Diluted</u>	11,647	13,557	12,055	13,663

Significant Accounting Policies (Schedule Of Company's Operating Expenses As Previously Reported) (Details) (USD \$) In Thousands, unless otherwise specified	3 Months Ended		9 Months Ended		3 Months Ended							
	Sep. 30,	Sep. 30,	Sep. 30,	Sep. 30,	Dec. 31, 2010	Sep. 30, 2010	Jun. 30, 2010	Mar. 31, 2010	Dec. 31, 2010	Sep. 30, 2010	Jun. 30, 2010	Mar. 31, 2010
	2011	2010	2011	2010	As Reported [Member]	As Reported [Member]	As Reported [Member]	As Reported [Member]	As Reclassified [Member]	As Reclassified [Member]	As Reclassified [Member]	As Reclassified [Member]
Percentage of tuition revenue to total revenue			98.00%									
Instruction and educational support	\$ 68,170	\$ 65,759	\$ 219,519	\$ 195,404	\$ 57,111	\$ 49,023	\$ 50,101	\$ 48,977	\$ 74,153	\$ 65,759	\$ 66,261	\$ 63,384
Marketing	23,351	23,621	55,634	51,933	29,802	[1] 34,735	[1] 24,882	[1] 24,745	[1] 18,337	[1] 23,621	[1] 14,461	[1] 13,851
Admissions advisory	6,533	6,583	20,174	18,693					6,584	6,583	6,061	6,049
General and administration	13,406	13,385	42,508	41,885	26,133	25,590	25,609	24,253	13,972	13,385	13,809	14,691
Operating expenses					\$ 113,046	\$ 109,348	\$ 100,592	\$ 97,975	\$ 113,046	\$ 109,348	\$ 100,592	\$ 97,975

[1] This line item was labeled Marketing and admissions expense on an "as reported" basis in 2010. Marketing and admissions expenses related to student support services were reclassified to Instruction and educational support expense, those related to admissions to Admissions advisory, and those related to corporate overhead were reclassified to General and administration expense in 2010.

**Document And Entity
Information**

**9 Months Ended
Sep. 30, 2011**

Nov. 03, 2011

[Document And Entity Information \[Abstract\]](#)

<u>Document Type</u>	10-Q	
<u>Amendment Flag</u>	false	
<u>Document Period End Date</u>	Sep. 30, 2011	
<u>Document Fiscal Period Focus</u>	Q3	
<u>Document Fiscal Year Focus</u>	2011	
<u>Entity Registrant Name</u>	STRAYER EDUCATION INC	
<u>Entity Central Index Key</u>	0001013934	
<u>Current Fiscal Year End Date</u>	--12-31	
<u>Entity Filer Category</u>	Large Accelerated Filer	
<u>Entity Common Stock, Shares Outstanding</u>		12,004,941

**Fair Value Measurement
(Details) (USD \$)
In Millions**

3 Months Ended 9 Months Ended
Sep. 30, 2011 Sep. 30, 2011 Dec. 31, 2010

Fair Value Measurement [Abstract]

<u>Taxable and tax-exempt money market funds</u>	\$ 9.2	\$ 9.2	\$ 55.8
<u>Notional amount of interest rate swap</u>	100	100	
<u>Fair value of interest rate swap</u>	1.4	1.4	
<u>Change in fair value of derivative</u>	\$ 0.2	\$ 0.8	

[Fair Value Measurement](#)

[\[Abstract\]](#)

[Fair Value Measurement](#)

5. Fair Value Measurement

The Fair Value Measurement Topic, ASC 820-10, establishes a framework for measuring fair value, establishes a fair value hierarchy based upon the observability of inputs used to measure fair value, and expands disclosures about fair value measurements. Assets and liabilities are classified in their entirety within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement. Under ASC 820-10, fair value of an investment is the price that would be received to sell an asset or to transfer a liability to an entity in an orderly transaction between market participants at the measurement date. The hierarchy gives the highest priority to financial assets with readily available quoted prices in an active market and lowest priority to unobservable inputs which require a higher degree of judgment when measuring fair value, with Level 1 investments using quoted prices in active markets for identical assets or liabilities as of the measurement date. Level 2 investments include financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the asset or liability. The Company had no Level 3 investments at December 31, 2010 or September 30, 2011. There were no transfers of investments between Level 1 and Level 2 during the three and nine months ended September 30, 2010 and 2011.

The Company holds some of its excess cash in both taxable and tax-exempt money market funds which are classified as Level 1. At December 31, 2010 and September 30, 2011, the Company held \$55.8 million and \$9.2 million, respectively, in these mutual funds, which are included in cash and cash equivalents in the accompanying consolidated balance sheets.

At September 30, 2011, the Swap was classified as Level 2 and was valued using readily available pricing sources which utilize market observable inputs including the current variable interest rate for similar types of instruments. The Company's calculation of the fair value of the Swap is derived from a discounted cash flow analysis based on the terms of the contract and the interest rate curve. The Company's calculation of the fair value of Level 2 financial assets and liabilities takes into consideration the risk of nonperformance, including counterparty credit risk.

At September 30, 2011, the notional amount of the Swap was \$100 million and the fair value was \$1.4 million, which is included in other long-term liabilities in the accompanying unaudited consolidated balance sheets. The Company records the changes in fair value of the Swap as a component of accumulated other comprehensive income in stockholders' equity. The change in fair value of the Swap recognized during the three and nine months ended September 30, 2011 was \$0.2 million and \$0.8 million, net of income tax, respectively.

Stockholders' Equity (Narrative) (Details) (USD \$)	9 Months Ended		9 Months Ended	1 Months Ended		1 Months Ended		9 Months Ended
	Sep. 30, 2011	Dec. 31, 2010	Sep. 30, 2011 Restricted Stock [Member]	Feb. 28, 2011 Restricted Stock [Member]	Apr. 30, 2011 Restricted Stock [Member]	Apr. 30, 2011 Stock Options [Member]	Apr. 30, 2011 Equity Compensation Plan [Member]	Feb. 28, 2009 Chief Executive Officer [Member]
Common stock, shares authorized	20,000,000	20,000,000						
Common stock, par value per share	\$ 0.01	\$ 0.01						
Common stock, shares issued	12,006,075	13,316,822						
Common stock, shares outstanding	12,006,075	13,316,822						
Preferred stock, shares authorized	8,000,000	8,000,000						
Preferred stock, shares issued	0	0						
Preferred stock, shares outstanding	0	0						
Annual cash dividends	\$ 4.00	\$ 3.00						
Quarterly cash dividends	1.00	0.75						
Shares approved by the Company's stockholders for grants						350,000	300,000	
Closing price of company's stock on date of stock grant				132.23	118.80			
Vesting period, years				three	three		ten	
Number of shares granted			74,868	67,798	7,070			183,680
Unrecognized stock-based compensation for unvested restricted stock	\$ 47,100,000							
Stock-based compensation vest date	February 10, 2019							
Stock-based compensation cost recognized period, months	65							

Term Loan And Revolving Credit Facility (Details) (USD \$)	0 Months Ended		9 Months Ended	
	Oct. 25, 2011	Sep. 30, 2011	Apr. 04, 2011	Jan. 03, 2011
<u>Debt Instrument [Line Items]</u>				
<u>Maximum borrowing on credit facility</u>			\$ 100,000,000	\$ 100,000,000
<u>Maximum borrowing on term loan facility</u>			100,000,000	
<u>Maturity date</u>		March 31, 2014		
<u>Term loan facility, maturity date</u>		March 31, 2014		
<u>Term loan facility, amount outstanding</u>		100,000,000		
<u>Line of credit facility, amount outstanding</u>		5,000,000		
<u>Interest rate swap, fixed rate</u>			3.60%	
<u>Interest rate swap term, years</u>		3		
<u>Repayments on revolving credit facility</u>	5,000,000	95,000,000		
Maximum [Member]				
<u>Debt Instrument [Line Items]</u>				
<u>Margin range for interest if using base rate</u>		2.75%		
<u>Unused commitment fee</u>		0.40%		
Minimum [Member]				
<u>Debt Instrument [Line Items]</u>				
<u>Margin range for interest if using base rate</u>		2.25%		
<u>Unused commitment fee</u>		0.30%		
Letter Of Credit [Member]				
<u>Debt Instrument [Line Items]</u>				
<u>Maximum borrowing on credit facility</u>			50,000,000	
Due On December 31, 2011 [Member]				
<u>Debt Instrument [Line Items]</u>				
<u>Repayment of loan</u>		2,500,000		
Due On March 31, 2012 [Member]				
<u>Debt Instrument [Line Items]</u>				
<u>Repayment of loan</u>		5,000,000		
Due On June 30, 2012 [Member]				
<u>Debt Instrument [Line Items]</u>				
<u>Repayment of loan</u>		\$ 7,500,000		

Regulation

**9 Months Ended
Sep. 30, 2011**

[Regulation \[Abstract\]](#)
[Regulation](#)

10. Regulation

On June 13, 2011, the Department of Education published its final regulation defining the term "gainful employment." Under the regulation, which becomes effective July 1, 2012, a particular program offered by an institution would become ineligible for Title IV funding if it could not pass at least one of three alternative measurements in three out of four consecutive years. The first year that a program could become ineligible is 2015. Management is reviewing the final regulations and available data from the Department to determine the financial or operational impact, if any, of the new regulation.

Nature Of Operations

**9 Months Ended
Sep. 30, 2011**

[Nature Of Operations](#)

[\[Abstract\]](#)

[Nature Of Operations](#)

1. Nature of Operations

Strayer Education, Inc. (the "Company"), a Maryland corporation, conducts its operations through its wholly owned subsidiary, Strayer University (the "University"). The University is an accredited institution of higher education that provides undergraduate and graduate degrees in various fields of study through 92 campuses in Alabama, Arkansas, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maryland, Mississippi, New Jersey, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, West Virginia, Wisconsin and Washington, D.C., and online. With the Company's focus on the student, regardless of whether he or she chooses to take classes at a physical campus or online, it has only one reporting segment.

Other Long-Term Liabilities

9 Months Ended
Sep. 30, 2011

[Other Long-Term Liabilities](#)

[\[Abstract\]](#)

[Other Long-Term Liabilities](#)

7. Other Long-Term Liabilities

Lease Incentives

In conjunction with the opening of new campuses and renovating existing ones, the Company may be reimbursed by lessors for improvements made to the leased properties. In accordance with the Operating Leases Subtopic, ASC 840-20, these improvements were capitalized as leasehold improvements and a long-term liability was established for the reimbursements. The leasehold improvements and the long-term liability are amortized on a straight-line basis over the corresponding lease terms, which range from five to ten years. As of December 31, 2010 and September 30, 2011, the Company had deferred lease incentives of \$3.2 million and \$2.7 million, respectively.

Deferred Rent

In accordance with ASC 840-20, the Company records rent expense on a straight-line basis over the initial term of a lease. The difference between the rent payment and the straight-line rent expense is recorded as a long-term liability. As of December 31, 2010 and September 30, 2011, the Company had deferred rent associated with its lease obligations of \$7.9 million and \$9.6 million, respectively.

Sale of Campus Building and Deferred Gain

In conjunction with the sale and lease back of its Loudoun, Virginia campus building in June 2007, the Company realized a gain of \$2.8 million before tax, which is deferred and recognized over the 10-year lease term. The non-current portion of this gain, which was \$1.5 million and \$1.3 million at December 31, 2010 and September 30, 2011, respectively, is recorded as a long-term liability.

**Significant Accounting
Policies (Tables)**

**9 Months Ended
Sep. 30, 2011**

**Significant Accounting
Policies [Abstract]
Schedule Of Company's
Operating Expenses As
Previously Reported**

	March 31, 2010		June 30, 2010		September 30, 2010		December 30, 2010	
	As	As	As	As	As	As	As	As
	Reported	Reclassified	Reported	Reclassified	Reported	Reclassified	Reported	Reclassified
Instruction and educational support	\$48,977	\$63,384	\$50,101	\$66,261	\$49,023	\$65,759	\$57,111	\$74,153
Marketing ⁽¹⁾	24,745	13,851	24,882	14,461	34,735	23,621	29,802	18,337
Admissions advisory	—	6,049	—	6,061	—	6,583	—	6,584
General and administration	24,253	14,691	25,609	13,809	25,590	13,385	26,133	13,972
	<u>\$97,975</u>	<u>\$97,975</u>	<u>\$100,592</u>	<u>\$100,592</u>	<u>\$109,348</u>	<u>\$109,348</u>	<u>\$113,046</u>	<u>\$113,046</u>

- (1) This line item was labeled Marketing and admissions expense on an "as reported" basis in 2010. Marketing and admissions expenses related to student support services were reclassified to Instruction and educational support expense, those related to admissions to Admissions advisory, and those related to corporate overhead were reclassified to General and administration expense in 2010.

Income Taxes

**9 Months Ended
Sep. 30, 2011**

[Income Taxes \[Abstract\]](#)

[Income Taxes](#)

8. Income Taxes

The Fair Value Measurements and Disclosures Topic, ASC 740, requires the Company to determine whether uncertain tax positions should be recognized within the Company's financial statements. As a result of the implementation of ASC 740, no material adjustment in the liability for unrecognized income tax benefits was recognized. The amount of unrecognized tax benefits at the adoption date of January 1, 2007 and at September 30, 2011 is immaterial. The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. As of September 30, 2011, the amount of accrued interest related to uncertain tax positions was immaterial. The tax years 2008-2010 remain open to examination by the major taxing jurisdictions in which the Company is subject.

Other Long-Term Liabilities (Details) (USD \$) In Millions, unless otherwise specified	9 Months Ended	
	Sep. 30, 2011	Dec. 31, 2010
Deferred lease incentives	\$ 2.7	\$ 3.2
Deferred rent associated with lease obligations	9.6	7.9
Gain on sale and lease back of Loudoun, Virginia campus building, before tax	2.8	
Sale and lease back term, years	10	
Non-current portion of sale lease back gain	\$ 1.3	\$ 1.5
Maximum [Member]		
Leasehold improvements, long-term liability amortization period	10	
Minimum [Member]		
Leasehold improvements, long-term liability amortization period	5	

Stockholders' Equity

**9 Months Ended
Sep. 30, 2011**

[Stockholders' Equity](#)

[\[Abstract\]](#)

[Stockholders' Equity](#)

6. Stockholders' Equity

Authorized stock

The Company has authorized 20,000,000 shares of common stock, par value \$0.01, of which 13,316,822 and 12,006,075 shares were issued and outstanding as of December 31, 2010 and September 30, 2011, respectively. The Company also has authorized 8,000,000 shares of preferred stock, none of which has been issued or outstanding since 2004. Commencing in the fourth quarter of 2010, the Company increased the annual cash dividend from \$3.00 to \$4.00 per share, or from \$0.75 to \$1.00 per share quarterly.

Stock-based compensation

As required by the Stock Compensation Topic, ASC 718, the Company measures and recognizes compensation expense for all share-based payment awards, including employee stock options and employee stock purchases related to the Company's Employee Stock Purchase Plan, based on estimated fair values. Stock-based compensation expense recognized in the unaudited condensed consolidated statements of income for the three and nine months ended September 30, 2010 and 2011, is based on awards ultimately expected to vest and, therefore, has been adjusted for estimated forfeitures. The Company is required to estimate forfeitures at the time of grant and revise, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The forfeiture rate used is based on historical experience.

Stock-based compensation plans

In April 2011, the Company's stockholders approved the Strayer Education, Inc. 2011 Equity Compensation Plan (the "Plan"), which increased the number of shares available for issuance as equity compensation by 300,000 shares. In addition, shares previously available for issuance under the Strayer Education, Inc. 1996 Stock Option Plan are available for issuance under the Plan, for a total of approximately 350,000 shares available for issuance as equity compensation under the Plan. The Plan provides for the granting of restricted stock, stock options intended to qualify as incentive stock options, options that do not qualify as incentive stock options, and other forms of equity compensation and performance-based awards to employees, officers and directors of the Company, or to a consultant or advisor to the Company, at the discretion of the Board of Directors. Vesting provisions are at the discretion of the Board of Directors. Options may be granted at option prices based at or above the fair market value of the shares at the date of grant. The maximum term of the awards granted under the Plan is ten years.

In February 2011, the Company's Board of Directors approved grants of 67,798 shares of restricted stock to officers, employees and certain other individuals pursuant to the Company's 1996 Stock Option Plan. These shares vest over a three year period. The Company's stock price closed at \$132.23 on the date of these restricted stock grants.

In April 2011, the Company awarded a total of 7,070 shares of restricted stock to various non-employee members of the Company's Board of Directors, as part of the Company's annual

director compensation program. These shares vest over a three year period. The Company's stock price closed at \$118.80 on the date of these restricted stock grants.

The table below sets forth the restricted stock activity for the nine months ended September 30, 2011:

	Number of shares	Weighted- average grant price
Balance, December 31, 2010	341,440	\$ 204.89
Grants	74,868	\$ 130.96
Vested shares	(17,574)	\$ 131.31
Forfeitures	(15,494)	\$ 154.83
Balance, September 30, 2011	<u>383,240</u>	<u>\$ 194.03</u>

At September 30, 2011, total stock-based compensation cost which has not yet been recognized was \$47.1 million, all for unvested restricted stock. This cost is expected to be recognized over the next 65 months on a weighted-average basis. Excluding the February 2009 grant of 183,680 shares to the Company's Chief Executive Officer, which are subject to performance-based criteria and vest on February 10, 2019, the remaining costs are expected to be recognized over the next 26 months on a weighted-average basis.

The table below sets forth the stock option activity for the nine months ended September 30, 2011 and other stock option information at September 30, 2011:

	Number of shares	Exercise price	Remaining contractual life (yrs.)	Intrinsic value ⁽¹⁾ (in thousands)
Balance, December 31, 2010	100,000	\$ 107.28	2.1	\$ 4,494
Grants	—	—		
Exercises	—	—		
Forfeitures	—	—		
Balance, September 30, 2011	<u>100,000</u>	\$ 107.28	1.4	\$ —
Vested, September 30, 2011	100,000		1.4	\$ —
Exercisable, September 30, 2011	<u>100,000</u>		1.4	\$ —

(1) The intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the respective trading day and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holder had the option holder exercised his options on the respective

trading day. The amount of intrinsic value will change based on the fair market value of the Company's common stock.

The following table summarizes information regarding all share-based payment arrangements for the nine months ended September 30, 2010 and 2011 (in thousands):

	For the nine months ended	
	September 30,	
	2010	2011
Proceeds from stock options exercised	\$ 452	\$ —
Excess tax benefits (shortfall) related to share-based payment arrangements	\$ 2,808	\$ (721)
Intrinsic value of stock options exercised ⁽¹⁾	\$ 1,184	\$ —

(1) Intrinsic value of stock options exercised is calculated by taking the difference between the Company's closing stock price on the date of exercise and the exercise price, multiplied by the number of options exercised for each option holder and then aggregated.

Valuation and Expense Information under Stock Compensation Topic ASC 718

The following table summarizes the stock-based compensation expense recorded for the three and nine months ended September 30, 2010 and 2011 by expense line item (in thousands):

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2010	2011	2010	2011
Instruction and educational support	\$ 575	\$ 904	\$ 1,753	\$ 2,728
Marketing	41	16	150	51
Admissions advisory	—	—	—	—
General and administration	2,271	2,550	7,081	7,019
Stock-based compensation expense included in operating expense	2,887	3,470	8,984	9,798
Tax benefit	1,140	1,371	3,548	3,870
Stock-based compensation expense, net of tax	<u>\$ 1,747</u>	<u>\$ 2,099</u>	<u>\$ 5,436</u>	<u>\$ 5,928</u>

Condensed Consolidated Statements Of Stockholders' Equity (USD \$) In Thousands, except Share data	Common Stock [Member]	Additional Paid-In Capital [Member]	Retained Earnings [Member]	Accumulated Other Comprehensive Income (Loss) [Member]	Total
Beginning Balance at Dec. 31, 2009	\$ 140	\$ 1,157	\$ 188,218	\$ 305	\$ 189,820
Beginning Balance, Shares at Dec. 31, 2009	13,957,596				
Exercise of stock options		452			452
Exercise of stock options, Shares	6,667				
Tax benefits (shortfall) associated with stock-based compensation arrangements		2,808			2,808
Repurchase of common stock	(4)	(13,401)	(59,823)		(73,228)
Repurchase of common stock, Shares	(391,646)				
Restricted stock grants, net of forfeitures, Shares	16,397				
Stock-based compensation		8,984			8,984
Common stock dividends			(31,224)		(31,224)
Change in net unrealized gains (losses) on marketable securities, net of income tax				(10)	(10)
Net income			95,377		95,377
Ending Balance at Sep. 30, 2010	136		192,548	295	192,979
Ending Balance, Shares at Sep. 30, 2010	13,589,014				
Beginning Balance at Dec. 31, 2010	133	1,206	174,625	40	176,004
Beginning Balance, Shares at Dec. 31, 2010	13,316,822				
Tax benefits (shortfall) associated with stock-based compensation arrangements		(721)			(721)
Repurchase of common stock	(14)	(4,224)	(178,426)		(182,664)
Repurchase of common stock, Shares	(1,370,121)				
Restricted stock grants, net of forfeitures	1				1
Restricted stock grants, net of forfeitures, Shares	59,374				
Stock-based compensation		9,798			9,798
Common stock dividends			(37,161)		(37,161)

<u>Change in net unrealized gains (losses) on marketable securities, net of income tax</u>				(40)	(40)
<u>Change in fair value of derivative instrument, net of income tax</u>				(840)	(840)
<u>Net income</u>			79,373		79,373
<u>Ending Balance at Sep. 30, 2011</u>	\$ 120	\$ 6,059	\$ 38,411	\$ (840)	\$ 43,750
<u>Ending Balance, Shares at Sep. 30, 2011</u>	12,006,075				

Significant Accounting Policies

9 Months Ended
Sep. 30, 2011

[Significant Accounting Policies \[Abstract\]](#)

[Significant Accounting Policies](#)

2. Significant Accounting Policies

The consolidated financial statements include the accounts of the Company and its subsidiaries, the University and Education Loan Processing, Inc. The University is the only entity that is currently active. All intercompany accounts and transactions have been eliminated in the consolidated financial statements.

All information as of December 31, 2010 and September 30, 2010 and 2011, and for the three and nine months ended September 30, 2010 and 2011 is unaudited but, in the opinion of management, contains all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the condensed consolidated financial position, results of operations and cash flows of the Company. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010. The results of operations for the three and nine months ended September 30, 2011 are not necessarily indicative of the results to be expected for the full fiscal year.

The Company's educational programs are offered on a quarterly basis. Approximately 98% of the Company's revenues during the nine months ended September 30, 2011 consisted of tuition revenue. Tuition revenue is recognized in the quarter of instruction. Tuition revenue is shown net of any refunds, withdrawals, corporate discounts, scholarships and employee tuition discounts. At the start of each academic term, a liability (unearned tuition) is recorded for academic services to be provided and a tuition receivable is recorded for the portion of the tuition not paid upfront in cash. Any cash received prior to the start of an academic term is recorded as unearned tuition. Revenues also include application fees, placement test fees, withdrawal fees, textbook-related income and other income, which are recognized when incurred

Financial statement presentation

Effective during the first quarter of 2011, the Company made changes in its presentation of operating expenses and reclassified prior periods to conform to the current presentation. The Company determined that these changes would provide more meaningful information and increased transparency of its operations. There were no changes to total operating expenses or operating income as a result of these reclassifications. Below is a description of the nature of the costs included in the Company's operating expense categories.

Instruction and educational support expenses generally contain items of expense directly attributable to educational activities of the University. This expense category includes salaries and benefits of faculty and academic administrators, as well as administrative personnel who support and serve student interests. Instruction and educational support expenses also include costs of educational supplies and facilities, including rent for campus facilities, certain costs of establishing and maintaining computer laboratories and all other physical plant and occupancy costs, with the exception of costs attributable to the corporate offices. Bad debt expense incurred on delinquent student account balances is also included in instruction and educational support expenses.

Marketing expenses include the costs of advertising and production of marketing materials and related personnel costs.

Admissions advisory expenses include salaries, benefits, and related costs of personnel engaged in admissions.

General and administration expenses include salaries and benefits of management and employees engaged in accounting, human resources, legal, regulatory compliance, and other corporate functions, along with the occupancy and other related costs attributable to such functions.

The following table presents the Company's operating expenses as previously reported and as reclassified on its unaudited condensed consolidated statements of income for each of the three months ended:

	March 31, 2010		June 30, 2010		September 30, 2010		December 30, 2010	
	As	As	As	As	As	As	As	As
	Reported	Reclassified	Reported	Reclassified	Reported	Reclassified	Reported	Reclassified
Instruction and educational support	\$48,977	\$63,384	\$50,101	\$66,261	\$49,023	\$65,759	\$57,111	\$74,153
Marketing ⁽¹⁾	24,745	13,851	24,882	14,461	34,735	23,621	29,802	18,337
Admissions advisory	—	6,049	—	6,061	—	6,583	—	6,584
General and administration	24,253	14,691	25,609	13,809	25,590	13,385	26,133	13,972
	<u>\$97,975</u>	<u>\$97,975</u>	<u>\$100,592</u>	<u>\$100,592</u>	<u>\$109,348</u>	<u>\$109,348</u>	<u>\$113,046</u>	<u>\$113,046</u>

(1) This line item was labeled Marketing and admissions expense on an "as reported" basis in 2010.

Marketing and admissions expenses related to student support services were reclassified to Instruction and educational support expense, those related to admissions to Admissions advisory, and those related to corporate overhead were reclassified to General and administration expense in 2010.

Change in accounting principle

Effective during the first quarter of 2011, the Company changed its presentation of tuition receivable and unearned tuition in its consolidated balance sheets. The Company believes that this change is preferable because it improves the comparability of results with others in the educational services industry and provides more transparency of its operations. Prior to the change, the Company recorded tuition receivable and unearned tuition upon a student's registration. Effective with this change, the Company records tuition receivable and unearned tuition for its students upon the start of the academic term. Therefore, at the end of the quarter (and academic term), tuition receivable represents amounts due from students for educational services already provided and unearned tuition represents advance payments from students for academic services to be provided in the future. This change has been reported retrospectively for all periods presented and had no impact on income from operations, net income, earnings per share, working capital, retained earnings, stockholders' equity or on net cash provided by operating activities. This change did not affect the Company's revenue recognition policies.

All prior period amounts have been reclassified to conform to the current period presentation.

Accounting for Derivatives Instruments and Hedging Activities

On the date that the Company enters into a derivative contract, it designates the derivative as a hedge of (a) a forecasted transaction or (b) the variability of cash flows that are to be received or paid in connection with a recognized asset or liability (a cash flow hedge). All derivatives are recognized in the balance sheet at their fair value.

Changes in the fair value of a derivative that is highly effective and that is designated and qualifies as a cash flow hedge, to the extent that the hedge is effective, are recorded, net of income tax, in other comprehensive income, until earnings are affected by the variability of cash flows of the hedged transaction (e.g., until periodic settlements of a variable-rate asset or liability are recorded in earnings). Any hedge ineffectiveness (which represents the amount by which the changes in the fair value of the derivative exceed the variability in the cash flows of the forecasted transaction) is recorded in current-period earnings.

The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. The Company also formally assesses (both at the hedge's inception and on an ongoing basis) whether the derivatives that are used in hedging transactions have been highly effective in offsetting changes in the fair value or cash flows of hedged items and whether those derivatives may be expected to remain highly effective in future periods. When it is determined that a derivative is not (or has ceased to be) highly effective as a hedge, the Company discontinues hedge accounting prospectively.

Stockholders' Equity (Schedule Of Stock-Based Compensation Expense) (Details) (USD \$) In Thousands	3 Months Ended		9 Months Ended	
	Sep. 30, 2011	Sep. 30, 2010	Sep. 30, 2011	Sep. 30, 2010
Stockholders' Equity [Line Items] Stock-based compensation expense included in operating expense	\$ 3,470	\$ 2,887	\$ 9,798	\$ 8,984
Tax benefit	1,371	1,140	3,870	3,548
Stock-based compensation expense, net of tax Instruction And Educational Support [Member]	2,099	1,747	5,928	5,436
Stockholders' Equity [Line Items] Stock-based compensation expense included in operating expense Marketing [Member]	904	575	2,728	1,753
Stockholders' Equity [Line Items] Stock-based compensation expense included in operating expense General And Administration [Member]	16	41	51	150
Stockholders' Equity [Line Items] Stock-based compensation expense included in operating expense	\$ 2,550	\$ 2,271	\$ 7,019	\$ 7,081

Earnings Per Share

**9 Months Ended
Sep. 30, 2011**

Earnings Per Share

[Abstract]

Earnings Per Share

3. Earnings Per Share

Basic earnings per share is computed by dividing net income by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share reflects the potential dilution that could occur assuming vesting, conversion or exercise of all dilutive unexercised stock options and restricted stock. The dilutive effect of stock options was determined using the treasury stock method. Stock options are not included in the computation of diluted earnings per share when the stock option exercise price of an individual grant exceeds the average market price for the period.

Set forth below is a reconciliation of shares used to compute earnings per share (in thousands):

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2010	2011	2010	2011
Weighted average shares outstanding used to compute basic net income per share	13,467	11,623	13,542	12,016
Incremental shares issuable upon the assumed exercise of stock options	35	—	39	11
Unvested restricted stock	55	24	82	28
Shares used to compute diluted earnings per share	<u>13,557</u>	<u>11,647</u>	<u>13,663</u>	<u>12,055</u>

The decrease in weighted average shares outstanding during the three and nine months ended September 30, 2011 is due primarily to stock repurchases by the Company.

**Stockholders' Equity
(Schedule Of Restricted
Stock Activity) (Details)
(Restricted Stock [Member],
USD \$)**

9 Months Ended

Sep. 30, 2011

Restricted Stock [Member]

Stockholders' Equity [Line Items]

<u>Beginning Balance, Number of shares</u>	341,440
<u>Beginning Balance, Weighted-average grant price</u>	\$ 204.89
<u>Grants, Number of shares</u>	74,868
<u>Grants, Weighted-average grant price</u>	\$ 130.96
<u>Vested, Number of shares</u>	(17,574)
<u>Vested, Weighted-average grant price</u>	\$ 131.31
<u>Forfeitures, Number of shares</u>	(15,494)
<u>Forfeitures, Weighted-average grant price</u>	\$ 154.83
<u>Ending Balance, Number of shares</u>	383,240
<u>Ending Balance, Weighted-average grant price</u>	\$ 194.03

Stockholders' Equity
(Schedule Of Information
Regarding Share-Based
Payment Arrangements)
(Details) (USD \$)
In Thousands

9 Months Ended

Sep. 30, 2011 Sep. 30, 2010

Stockholders' Equity [Abstract]

<u>Proceeds from stock options exercised</u>		\$ 452	
<u>Excess tax benefits (shortfall) related to share-based payment arrangements</u>	(721)	2,808	
<u>Intrinsic value of stock options exercised</u>		\$ 1,184	[1]

[1] Intrinsic value of stock options exercised is calculated by taking the difference between the Company's closing stock price on the date of exercise and the exercise price, multiplied by the number of options exercised for each option holder and then aggregated.

Significant Accounting Policies (Policy)

**9 Months Ended
Sep. 30, 2011**

[Significant Accounting Policies \[Abstract\]](#)
[Financial Statement Presentation](#)

Financial statement presentation

Effective during the first quarter of 2011, the Company made changes in its presentation of operating expenses and reclassified prior periods to conform to the current presentation. The Company determined that these changes would provide more meaningful information and increased transparency of its operations. There were no changes to total operating expenses or operating income as a result of these reclassifications. Below is a description of the nature of the costs included in the Company's operating expense categories.

Instruction and educational support expenses generally contain items of expense directly attributable to educational activities of the University. This expense category includes salaries and benefits of faculty and academic administrators, as well as administrative personnel who support and serve student interests. Instruction and educational support expenses also include costs of educational supplies and facilities, including rent for campus facilities, certain costs of establishing and maintaining computer laboratories and all other physical plant and occupancy costs, with the exception of costs attributable to the corporate offices. Bad debt expense incurred on delinquent student account balances is also included in instruction and educational support expenses.

Marketing expenses include the costs of advertising and production of marketing materials and related personnel costs.

Admissions advisory expenses include salaries, benefits, and related costs of personnel engaged in admissions.

General and administration expenses include salaries and benefits of management and employees engaged in accounting, human resources, legal, regulatory compliance, and other corporate functions, along with the occupancy and other related costs attributable to such functions.

The following table presents the Company's operating expenses as previously reported and as reclassified on its unaudited condensed consolidated statements of income for each of the three months ended:

	March 31, 2010		June 30, 2010		September 30, 2010		December 30, 2010	
	As	As	As	As	As	As	As	As
	Reported	Reclassified	Reported	Reclassified	Reported	Reclassified	Reported	Reclassified
Instruction and educational support	\$48,977	\$63,384	\$50,101	\$66,261	\$49,023	\$65,759	\$57,111	\$74,153
Marketing ⁽¹⁾	24,745	13,851	24,882	14,461	34,735	23,621	29,802	18,337
Admissions advisory	—	6,049	—	6,061	—	6,583	—	6,584
General and administration	24,253	14,691	25,609	13,809	25,590	13,385	26,133	13,972
	<u>\$97,975</u>	<u>\$97,975</u>	<u>\$100,592</u>	<u>\$100,592</u>	<u>\$109,348</u>	<u>\$109,348</u>	<u>\$113,046</u>	<u>\$113,046</u>

- (1) This line item was labeled Marketing and admissions expense on an "as reported" basis in 2010. Marketing and admissions expenses related to student support services were reclassified to Instruction and educational support expense, those related to admissions to Admissions advisory, and those related to corporate overhead were reclassified to General and administration expense in 2010.

[Change In Accounting Principle](#)

Change in accounting principle

Effective during the first quarter of 2011, the Company changed its presentation of tuition receivable and unearned tuition in its consolidated balance sheets. The Company believes that this change is preferable because it improves the comparability of results with others in the educational services industry and provides more transparency of its operations. Prior to the change, the Company recorded tuition receivable and unearned tuition upon a student's registration. Effective with this change, the Company records tuition receivable and unearned tuition for its students upon the start of the academic term. Therefore, at the end of the quarter (and academic term), tuition receivable represents amounts due from students for educational services already provided and unearned tuition represents advance payments from students for academic services to be provided in the future. This change has been reported retrospectively for all periods presented and had no impact on income from operations, net income, earnings per share, working capital, retained earnings, stockholders' equity or on net cash provided by operating activities. This change did not affect the Company's revenue recognition policies.

All prior period amounts have been reclassified to conform to the current period presentation.

[Accounting For Derivatives Instruments And Hedging Activities](#)

Accounting for Derivatives Instruments and Hedging Activities

On the date that the Company enters into a derivative contract, it designates the derivative as a hedge of (a) a forecasted transaction or (b) the variability of cash flows that are to be received or paid in connection with a recognized asset or liability (a cash flow hedge). All derivatives are recognized in the balance sheet at their fair value.

Changes in the fair value of a derivative that is highly effective and that is designated and qualifies as a cash flow hedge, to the extent that the hedge is effective, are recorded, net of income tax, in other comprehensive income, until earnings are affected by the variability of cash flows of the hedged transaction (e.g., until periodic settlements of a variable-rate asset or liability are recorded in earnings). Any hedge ineffectiveness (which represents the amount by which the changes in the fair value of the derivative exceed the variability in the cash flows of the forecasted transaction) is recorded in current-period earnings.

The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. The Company also formally assesses (both at the hedge's inception and on an ongoing basis) whether the derivatives that are used in hedging transactions have been highly effective in offsetting changes in the fair value or cash flows of hedged items and whether those derivatives may be expected to remain highly effective in future periods. When it is determined that a derivative is not (or has ceased to be) highly effective as a hedge, the Company discontinues hedge accounting prospectively.

Term Loan And Revolving Credit Facility

**9 Months Ended
Sep. 30, 2011**

[Term Loan And Revolving Credit Facility \[Abstract\]](#)

[Term Loan And Revolving Credit Facility](#)

4. Term Loan and Revolving Credit Facility

On January 3, 2011, the Company entered into a \$100 million revolving credit agreement. On April 4, 2011, the Company entered into an Amended and Restated Revolving Credit and Term Loan Agreement (the "Credit Facility") providing for a \$100 million revolving credit facility and a \$100 million term loan facility. The revolving portion of the Credit Facility, which includes a letter of credit subfacility of \$50 million, matures on March 31, 2014, and amends and subsumes (as part of the new facility) the Company's previous \$100 million revolving credit agreement. The term loan portion of the Credit Facility matures on March 31, 2014, and, commencing December 31, 2011, includes required quarterly amortization payments in the amount of \$2.5 million on December 31, 2011, \$5.0 million on March 31, 2012, and \$7.5 million on June 30, 2012, and at the end of each quarter thereafter prior to the final maturity date.

Borrowings under the Credit Facility bear interest at LIBOR or a base rate, plus a margin ranging from 2.25% to 2.75%, depending on the Company's leverage ratio. In addition, an unused commitment fee ranging from 0.30% to 0.40%, depending on the Company's leverage ratio, accrues on unused amounts under the revolving credit facility. The Credit Facility is secured by substantially all of the personal property assets of the Company and its subsidiaries. The Credit Facility contains customary affirmative, negative and financial maintenance covenants, representations, warranties, events of default and remedies upon default, including acceleration and rights to foreclose on the collateral securing the Credit Facility. The Company was in compliance with all the terms of the Credit Facility at September 30, 2011.

As of September 30, 2011, the Company had outstanding \$100 million under the term loan facility and \$5 million under the revolving credit facility. On October 25, 2011, the Company repaid \$5 million representing the entire outstanding amount of the revolving credit facility.

Interest Rate Swap

On April 4, 2011, the Company entered into an interest rate swap arrangement (the "Swap") in order to minimize the interest rate exposure on the entire balance of the term loan facility. The interest rate swap fixes the variable interest rate on the associated debt at approximately 3.6% rather than being subject to fluctuations in the LIBOR rate. The term of the Swap is three years, matching the term of the underlying term loan facility. The Swap has been designated as a cash flow hedge and has been deemed effective in accordance with the Derivatives and Hedging Topic, ASC 815. The Company expects the Swap to continue to be deemed effective for the duration of the Swap.

**Stockholders' Equity
(Tables)**

**9 Months Ended
Sep. 30, 2011**

[Stockholders' Equity](#)

[\[Abstract\]](#)

[Schedule Of Restricted Stock
Activity](#)

	Number of shares	Weighted- average grant price
Balance, December 31, 2010	341,440	\$ 204.89
Grants	74,868	\$ 130.96
Vested shares	(17,574)	\$ 131.31
Forfeitures	(15,494)	\$ 154.83
Balance, September 30, 2011	<u>383,240</u>	<u>\$ 194.03</u>

[Schedule Of Stock Option
Activity](#)

	Number of shares	Exercise price	Remaining contractual life (yrs.)	Intrinsic value ⁽¹⁾ (in thousands)
Balance, December 31, 2010	100,000	\$ 107.28	2.1	\$ 4,494
Grants	—	—		
Exercises	—	—		
Forfeitures	—	—		
Balance, September 30, 2011	<u>100,000</u>	\$ 107.28	1.4	\$ —
Vested, September 30, 2011	100,000		1.4	\$ —
Exercisable, September 30, 2011	100,000		1.4	\$ —

- (1) The intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the respective trading day and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holder had the option holder exercised his options on the respective trading day. The amount of intrinsic value will change based on the fair market value of the Company's common stock.

[Schedule Of Information
Regarding Share-Based
Payment Arrangements](#)

	For the nine months ended September 30,	
	2010	2011
Proceeds from stock options exercised	\$ 452	\$ —
Excess tax benefits (shortfall) related to share-based payment arrangements	\$ 2,808	\$ (721)
Intrinsic value of stock options exercised ⁽¹⁾	\$ 1,184	\$ —

- (1) Intrinsic value of stock options exercised is calculated by taking the difference between the Company's closing stock price on the date of exercise and the exercise price, multiplied by the number of options exercised for each option holder and then aggregated.

Schedule Of Stock-Based Compensation Expense

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2010	2011	2010	2011
Instruction and educational support	\$ 575	\$ 904	\$ 1,753	\$ 2,728
Marketing	41	16	150	51
Admissions advisory	—	—	—	—
General and administration	2,271	2,550	7,081	7,019
Stock-based compensation expense included in operating expense	2,887	3,470	8,984	9,798
Tax benefit	1,140	1,371	3,548	3,870
Stock-based compensation expense, net of tax	<u>\$ 1,747</u>	<u>\$ 2,099</u>	<u>\$ 5,436</u>	<u>\$ 5,928</u>

**Stockholders' Equity
(Schedule Of Stock Option
Activity) (Details) (USD \$)
In Thousands, except Share
data, unless otherwise
specified**

9 Months Ended

Sep. 30, 2011

Stockholders' Equity [Abstract]

<u>Beginning Balance, Number of shares</u>	100,000	
<u>Beginning Balance, Exercise price</u>	\$ 107.28	
<u>Beginning Balance, Remaining contractual life (yrs.)</u>	2.1	
<u>Beginning Balance, Intrinsic value</u>	\$ 4,494	[1]
<u>Ending Balance, Number of shares</u>	100,000	
<u>Ending Balance, Exercise price</u>	\$ 107.28	
<u>Ending Balance, Remaining contractual life (yrs.)</u>	1.4	
<u>Vested, Number of shares</u>	100,000	
<u>Vested, Remaining contractual life (yrs.)</u>	1.4	
<u>Exercisable, Number of shares</u>	100,000	
<u>Exercisable, Remaining contractual life (yrs.)</u>	1.4	

[1] The intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the respective trading day and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holder had the option holder exercised his options on the respective trading day. The amount of intrinsic value will change based on the fair market value of the Company's common stock.

Condensed Consolidated Statements Of Comprehensive Income (USD \$) In Thousands	3 Months Ended		9 Months Ended	
	Sep. 30,	Sep. 30,	Sep. 30,	Sep. 30,
	2011	2010	2011	2010
<u>Condensed Consolidated Statements Of Comprehensive Income [Abstract]</u>				
<u>Net income</u>	\$ 13,935	\$ 23,341	\$ 79,373	\$ 95,377
<u>Other comprehensive income:</u>				
<u>Change in fair value of derivative instrument, net of income tax</u>	(194)		(840)	
<u>Unrealized gain (loss) on investment, net of income tax</u>		10	(40)	(10)
<u>Comprehensive income</u>	\$ 13,741	\$ 23,351	\$ 78,493	\$ 95,367

Nature Of Operations **9 Months Ended**
(Details) **Sep. 30, 2011**

[Nature Of Operations \[Abstract\]](#)

[Number of campuses](#) 92

[Number of reporting segments](#) 1

**Earnings Per Share
(Schedule Of Reconciliation
Of Shares Used To Compute
Earnings Per Share)
(Details)
In Thousands**

3 Months Ended

9 Months Ended

**Sep. 30,
2011**

**Sep. 30,
2010**

**Sep. 30,
2011**

**Sep. 30,
2010**

Earnings Per Share [Abstract]

Weighted average shares outstanding used to compute basic net income per share

11,623 13,467 12,016 13,542

Incremental shares issuable upon the assumed exercise of stock options

35 11 39

Unvested restricted stock

24 55 28 82

Shares used to compute diluted earnings per share

11,647 13,557 12,055 13,663

**Condensed Consolidated
Statements Of Cash Flows
(USD \$)
In Thousands**

9 Months Ended

**Sep. 30,
2011 Sep. 30,
2010**

Cash flows from operating activities:

Net income \$ 79,373 \$ 95,377

Adjustments to reconcile net income to net cash provided by operating activities:

Gain on sale of marketable securities (66) (118)

Amortization of gain on sale of assets (211) (211)

Amortization of deferred rent 885 54

Depreciation and amortization 15,779 12,813

Amortization of deferred financing costs 463

Deferred income taxes 941 (3,474)

Stock-based compensation 9,798 8,984

Changes in assets and liabilities:

Tuition receivable, net 811 (3,479)

Other current assets (2,580) (2,869)

Other assets 80 (257)

Accounts payable 10,155 20,574

Accrued expenses (5,650) 3,638

Income taxes payable 1,585 (9,056)

Excess tax benefits from stock-based payment arrangements (2,808)

Unearned tuition 11,089 21,553

Deferred lease incentives 297 725

Net cash provided by operating activities 122,749 141,446

Cash flows from investing activities:

Purchases of property and equipment (24,887) (32,067)

Purchases of marketable securities (2) (523)

Proceeds from the sale of marketable securities 12,388 12,500

Net cash used in investing activities (12,501) (20,090)

Cash flows from financing activities:

Common dividends paid (37,161) (31,224)

Proceeds from exercise of stock options 452

Excess tax benefits from stock-based payment arrangements 2,808

Repurchase of common stock (182,664) (73,228)

Proceeds from revolving credit facility 100,000

Payments on revolving credit facility (95,000)

Proceeds from term loan 100,000

Payment of deferred financing costs (2,459)

Net cash used in financing activities (117,284) (101,192)

Net increase (decrease) in cash and cash equivalents (7,036) 20,164

Cash and cash equivalents - beginning of period 64,107 63,958

Cash and cash equivalents - end of period 57,071 84,122

Non-cash transactions:

Purchases of property and equipment included in accounts payable

\$ 2,087

\$ 2,667

Litigation

**9 Months Ended
Sep. 30, 2011**

[Litigation \[Abstract\]](#)
[Litigation](#)

9. Litigation

From time to time, the Company is involved in litigation and other legal proceedings arising out of the ordinary course of its business. On October 15, 2010, a putative securities class action was filed in the United States District Court for the Middle District of Florida. On April 19, 2011, the Company filed a motion to dismiss the complaint. On January 3, 2011, a shareholder derivative complaint was filed in Florida state court in Hillsborough County, Florida. On or about March 29, 2011, the plaintiff and Strayer jointly submitted to the Florida state court a stipulation recognizing that Fairfax, Virginia is a more appropriate forum for this litigation. On April 4, 2011, plaintiff filed a complaint in the Circuit Court of Fairfax County, and on June 27, 2011, the Court stayed the action pending resolution of the motion to dismiss in the securities class action suit. The Company believes these lawsuits are without merit and will contest them vigorously. While the outcome of any legal proceeding cannot be predicted with certainty, the Company does not expect these matters will have a material effect on its financial condition or results of operations.

Earnings Per Share (Tables)

[Earnings Per Share \[Abstract\]](#) [Schedule Of Reconciliation Of Shares Used To Compute Earnings Per Share](#)

9 Months Ended Sep. 30, 2011

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2010	2011	2010	2011
Weighted average shares outstanding used to compute basic net income per share	13,467	11,623	13,542	12,016
Incremental shares issuable upon the assumed exercise of stock options	35	—	39	11
Unvested restricted stock	55	24	82	28
Shares used to compute diluted earnings per share	<u>13,557</u>	<u>11,647</u>	<u>13,663</u>	<u>12,055</u>

**Condensed Consolidated
Balance Sheets (USD \$)
In Thousands**

	Sep. 30, 2011	Dec. 31, 2010
<u>ASSETS</u>		
<u>Cash and cash equivalents</u>	\$ 57,071	\$ 64,107
<u>Marketable securities available for sale, at fair value</u>		12,386
<u>Tuition receivable, net of allowances for doubtful accounts of \$7,935 and \$7,025 at December 31, 2010 and September 30, 2011, respectively</u>	21,200	22,011
<u>Other current assets</u>	12,785	10,231
<u>Total current assets</u>	91,056	108,735
<u>Property and equipment, net</u>	121,898	116,063
<u>Deferred income taxes</u>	7,412	8,374
<u>Restricted cash</u>	500	500
<u>Other assets</u>	3,339	1,506
<u>Total assets</u>	224,205	235,178
<u>LIABILITIES & STOCKHOLDERS' EQUITY</u>		
<u>Accounts payable</u>	38,014	31,280
<u>Accrued expenses</u>	4,862	10,512
<u>Income taxes payable</u>	2,620	934
<u>Unearned tuition</u>	14,612	3,523
<u>Other current liabilities</u>	281	281
<u>Current portion of term loan</u>	22,500	
<u>Total current liabilities</u>	82,889	46,530
<u>Revolving credit facility</u>	5,000	
<u>Term loan, less current portion</u>	77,500	
<u>Other long-term liabilities</u>	15,066	12,644
<u>Total liabilities</u>	180,455	59,174
<u>Commitments and contingencies</u>		
<u>Stockholders' equity:</u>		
<u>Common stock, par value \$0.01; 20,000,000 shares authorized; 13,316,822 and 12,006,075 shares issued and outstanding at December 31, 2010 and September 30, 2011, respectively</u>	120	133
<u>Additional paid-in capital</u>	6,059	1,206
<u>Retained earnings</u>	38,411	174,625
<u>Accumulated other comprehensive income (loss)</u>	(840)	40
<u>Total stockholders' equity</u>	43,750	176,004
<u>Total liabilities and stockholders' equity</u>	\$ 224,205	\$ 235,178