

SECURITIES AND EXCHANGE COMMISSION

FORM 8-K

Current report filing

Filing Date: **1994-08-02** | Period of Report: **1994-08-01**
SEC Accession No. **0000950109-94-001337**

([HTML Version](#) on [secdatabase.com](#))

FILER

STERLING SOFTWARE INC

CIK: **716714** | IRS No.: **751873956** | State of Incorpor.: **DE** | Fiscal Year End: **0930**
Type: **8-K** | Act: **34** | File No.: **001-08465** | Film No.: **94541139**
SIC: **7372** Prepackaged software

Business Address
8080 N CENTRAL EXPWY STE
1100
DALLAS TX 75206
2148918600

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) August 1, 1994

Sterling Software, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction
of incorporation)

1-8467

(Commission
File Number)

75-1873956

(IRS Employer
Identification No.)

8080 N. Central Expwy., Suite 1100, Dallas, Texas

75206

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code

(214) 891-8600

Item 5. Other Events.

On August 1, 1994, Sterling Software, Inc., a Delaware corporation ("Sterling"), acquired American Business Computer Company, a Michigan corporation ("ABCC") through the merger of a wholly owned subsidiary of Sterling with and into ABCC (the "Merger").

Under the terms of the Merger, the outstanding shares of the common stock, without par value, of ABCC were converted into the right to receive an aggregate of approximately 300,000 shares of the common stock, par value \$.10 per share, of Sterling.

Item 7. Exhibits.

Exhibit No. -----	Description -----
99	Press Release dated August 2, 1994

2

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

STERLING SOFTWARE, INC.

Date: August 2, 1994

By: /s/ Jeannette P. Meier

Its: /s/ Executive Vice President

3

INDEX TO EXHIBITS

<TABLE>
<CAPTION>

Exhibit Number -----	Exhibit -----
<C> 99	<S> Press Release dated August 2, 1994

</TABLE>

349644

4

STERLING SOFTWARE ANNOUNCES
ACQUISITION OF AMERICAN BUSINESS COMPUTER

Acquisition of ABC strengthens Sterling's position as the leading provider of EDI software in the world

DALLAS, August 2, 1994 -- Sterling Software Inc. (SSW-NYSE) today announced the acquisition of American Business Computer (ABC) in a stock transaction structured as a pooling of interests. ABC, based in Ann Arbor, MI, is the leading provider of UNIX-based EDI software in North America. For the year ended June 30, 1994, ABC had annual revenue of approximately \$5.1 million.

"UNIX is the fastest growing segment of the EDI software market, expected to grow at an average rate of 40% per year over the next five years," and Torrey Byles of BIS Strategic Decisions, a leading technology research firm.

Sterling L. Williams, president and chief executive officer of Sterling Software, commented on the acquisition, saying, "This merger makes Sterling Software the market leader in the fastest growing segment of the EDI translation software market, strengthening our position in the EDI software market and the broader electronic commerce market as well." Warner C. Blow, president of Sterling Software's Electronic Commerce Group, added, "With the acquisition of ABC, Sterling Software now offers the strongest suite of multi-platform EDI software products in the world. Both Sterling and ABC customers will greatly benefit from the strength of the combined operations."

The operations of ABC will be merged into Sterling's Interchange Software Division (ISD), one of Sterling's four Electronic Commerce Group divisions. Following the merger, ABC's principals -- Kimba Vasquez, president and chief executive officer, and Patrick Davis, chief operating officer -- will join Sterling's ISD executive staff as vice president of business development and vice president of operations, respectively.

Sterling Software Inc., headquartered in Dallas, is a worldwide leader in electronic commerce, systems software and government-related professional services. The company employs approximately 2,900 people in more than 50 offices worldwide organized into four groups and sixteen divisions to focus on its three key markets and the international marketplace. Revenue in 1993 was \$411.8 million.

Contacts:

Anne Vahala
Vice President, Investor Relations

Susan Eskin
Vice President, Marketing

Sterling Software Inc.
214/891-8600

Interchange Software Division
Sterling Software Inc.
614/793-7000

For electronic commerce/EDI market information, please contact:

Torrey Byles
BIS Strategic Decisions
408/987-2765

349640/D