

# SECURITIES AND EXCHANGE COMMISSION

## FORM 8-K

Current report filing

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### FILER

#### DELL INC

CIK: **826083** | IRS No.: **742487834** | State of Incorpor.: **DE** | Fiscal Year End: **0129**  
Type: **8-K** | Act: **34** | File No.: **000-17017** | Film No.: **08554613**  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**FORM 8-K**

**CURRENT REPORT**  
**PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

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Date of Report (Date of earliest event reported): **January 28, 2008**

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**Dell Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of incorporation)

**0-17017**  
(Commission File Number)

**74-2487834**  
(IRS Employer  
Identification No.)

**One Dell Way, Round Rock, Texas 78682**  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **(512) 338-4400**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 8.01 Other Events.**

On January 28, 2008, Dell issued a press release announcing that it has completed its acquisition of EqualLogic, Inc., a leading provider of high-performance iSCSI storage area network solutions. A copy of the press release is furnished as Exhibit 99.1 to this report.

**Item 9.01 Financial Statements and Exhibits.**

Exhibit 99.1 – Press Release issued by Dell Inc., dated January 28, 2008.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

DELL INC.

Date: January 28, 2008

By: /s/ Thomas H. Welch, Jr.  
Thomas H. Welch, Jr.  
Vice President and Assistant Secretary

## EXHIBIT INDEX

<b>Exhibit No.</b>	<b><u>Description of Exhibit</u></b>
99.1	Press Release issued by Dell Inc., dated January 28, 2008.

## Dell Completes EqualLogic Acquisition

### Broadens Storage Portfolio, Doubles Down on Channel

ROUND ROCK, Texas & NASHUA, N.H.--(BUSINESS WIRE)--Dell (NASDAQ: DELL) has completed its \$1.4 billion acquisition of EqualLogic, a leading provider of high-performance storage area network (SAN) solutions designed for virtualization and ease-of-use. The purchase extends Dell's leadership in simplifying IT for customers and partners. For additional information, click on [dell.com/storage](http://dell.com/storage).

"Virtualization and iSCSI are two keys to simplifying IT," said Michael Dell, chairman and CEO, Dell. "Enterprises are creating data and consuming power at an exponential rate, driving up IT cost and complexity. Together with our PartnerDirect channel, we'll use iSCSI and virtualization to make storing and processing data easier and more affordable for our customers."

"Customers face extreme challenges with data growth," said Darren Thomas, vice president and general manager, Dell storage. "Their ideal solution is secure storage that uses existing infrastructure, installs in minutes not days, manages itself, grows easily as needs increase and plugs into the virtualized IT ecosystem. That's EqualLogic. And that's the incredible value we will deliver to customers."

#### EqualLogic Expands Dell PartnerDirect

Dell plans to preserve and build on EqualLogic's successful channel program in addition to offering products directly from Dell. Starting today in the United States and ultimately around the world, current EqualLogic partners will be enrolled into PartnerDirect and eligible for Dell's newest certification - Enterprise Architecture.

Dell modeled its certification requirements and benefits on EqualLogic's widely-regarded channel program and included access to Dell's full server and storage product lines.

"The channel is critical to our go-to-market strategy, and we are committed to our partners' continued success," said Bob Skelley, director, Americas Channel Group. "This is just the beginning. Dell will continue to innovate and differentiate to earn the business of our channel partners."

In addition to standard benefits offered through PartnerDirect - deal registration, pre- and post-sale support, partner financing and access to Dell's partner e-commerce site - partners certified in Enterprise Architecture will be able to take advantage of:

- Free training (once only available to Dell's direct sales force) for proficiency in Dell's full enterprise product line, as well as EqualLogic;
- EqualLogic's same competitive pricing model; and
- Lead generation and marketing incentive funds.

#### About Dell

Dell Inc. (NASDAQ: DELL) listens to customers and delivers innovative technology and services they trust and value. Uniquely enabled by its direct business model, Dell is a leading global systems and services company and No. 34 on the Fortune 500. For more information, visit [www.dell.com](http://www.dell.com), or to communicate directly with Dell via a variety of online channels, go to [www.dell.com/conversations](http://www.dell.com/conversations). To get Dell news direct, visit [www.dell.com/RSS](http://www.dell.com/RSS).

#### Special Note

*Statements in this press release that relate to future results and events (including statements about the expected benefits of the EqualLogic acquisition to Dell customers and partners) are forward-looking statements based on Dell's current expectations. Actual results and events in future periods could differ materially from those projected in these forward-looking statements because of a number of risks and uncertainties, including: whether the EqualLogic acquisition ultimately proves successful; the impact of general economic, business and industry conditions; our ability to maintain a cost advantage over our competitors; our ability to properly manage and balance various product distribution methods without harming our operating results; our ability to effectively manage product transitions; and any additional issues or matters that may arise from the ongoing SEC investigation. For a discussion of those and other factors affecting Dell's business and prospects, see Dell's periodic filings with the Securities and Exchange Commission.*

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