

SECURITIES AND EXCHANGE COMMISSION

FORM 8-K/A

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FILER

@ROAD, INC

CIK: **1109537** | IRS No.: **943209170** | State of Incorporation: **CA** | Fiscal Year End: **1231**
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K/A

**AMENDMENT NO. 1 TO
CURRENT REPORT
Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **May 2, 2005 (February 18, 2005)**

@Road, Inc.

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

000-31511

(Commission File Number)

94-3209170

(I.R.S. Employer
Identification No.)

47071 Bayside Parkway, Fremont, CA 94538

(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: **510-668-1638**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Section 9 - Financial Statements and Exhibits.

Item 9.01 Financial Statements and Exhibits.

On February 22, 2005, @Road, Inc., a Delaware corporation (“@Road”), filed a Current Report on Form 8-K pursuant to, among other Items, Item 2.01 and Item 9.01, that reported the completion of the acquisition by @Road of all of the issued and outstanding capital stock of Vidus Limited, a company registered in England and Wales (“Vidus”). A copy of the press release announcing the completion of the acquisition of Vidus was included as Exhibit 99.1 to such Current Report on Form 8-K. In response to parts (a) and (b) of Item 9.01 of such Current Report

on Form 8-K, @Road stated that it would file, by amendment, the financial statements that are required pursuant to parts (a) and (b) of Item 9.01. This Amendment No. 1 to Current Report on Form 8-K provides the required financial statements and pro forma financial information.

(a) Financial Statements of Business Acquired.

The required financial statements of Vidus as of and for the periods ended December 31, 2004 and December 31, 2003 are filed herewith as Exhibit 99.2 and are incorporated herein by reference.

(b) Pro Forma Financial Information.

The required unaudited pro forma condensed consolidated financial information as of and for the year ended December 31, 2004 is filed herewith as Exhibit 99.3 and is incorporated herein by reference.

(c) Exhibits.

- 3.6 Certificate of Designations, Rights and Preferences of Series A-1 and Series A-2 Redeemable Preferred Stock and Series B-1 and Series B-2 Redeemable Preferred Stock (incorporated herein by reference to Exhibit 3.6 to the @Road Current Report on Form 8-K dated February 18, 2005).
- 10.48 Employment Agreement dated as of December 15, 2004 between @Road, Inc. and Martin Knestrick (incorporated herein by reference to Exhibit 10.48 to the @Road Current Report on Form 8-K dated February 18, 2005).
- 10.49 @Road, Inc. 2005 Stock Option Plan (incorporated herein by reference to Exhibit 10.49 to the @Road Current Report on Form 8-K dated February 18, 2005).
- 23.1 Consent of Independent Registered Public Accounting Firm.
- 99.1 Press Release dated February 22, 2005 (incorporated herein by reference to Exhibit 99.1 to the @Road Current Report on Form 8-K dated February 18, 2005).
- 99.2 Audited Financial Statements of Vidus Limited as of and for the periods ended December 31, 2004 and December 31, 2003.
- 99.3 Unaudited Pro Forma Condensed Consolidated Financial Statements as of and for the year ended December 31, 2004.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

@Road, Inc.
(Registrant)

Date: May 2, 2005

By: /s/ Krish Panu
Krish Panu
Chief Executive Officer

Exhibits

- 3.6 Certificate of Designations, Rights and Preferences of Series A-1 and Series A-2 Redeemable Preferred Stock and Series B-1 and Series B-2 Redeemable Preferred Stock (incorporated herein by reference to Exhibit 3.6 to the @Road Current Report on Form 8-K dated February 18, 2005).
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- 99.2 Audited Financial Statements of Vidus Limited as of and for the periods ended December 31, 2004 and December 31, 2003.
- 99.3 Unaudited Pro Forma Condensed Consolidated Financial Statements as of and for the year ended December 31, 2004.

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have issued our report dated April 29, 2005, accompanying the financial statements included in the Current Report of @Road, Inc. on Form 8-K/A for the year ended December 31, 2004. We hereby consent to the incorporation by reference of said report in the previously filed Registration Statements of @Road, Inc. Nos. 333-10012 and 333-48514 on Form S-8.

/s/ GRANT THORNTON UK LLP

Cambridge, UK

April 29, 2005

VIDUS LIMITED**INDEX TO FINANCIAL STATEMENTS****For the Years Ended 31 December 2004 and 31 December 2003**[Report of the Registered Public Accounting Firm](#)[Principal Accounting Policies](#)[Profit and Loss Account](#)[Balance Sheet](#)[Cash Flow Statement](#)

Notes to the Financial Statements

REPORT OF THE REGISTERED PUBLIC ACCOUNTING FIRM

We have audited the balance sheets of Vidus Limited as of December 31, 2004 and December 31, 2003 and the profit and loss accounts and cash flows for the year ended December 31 2004 and for the period from March 31, 2003 (date of inception) to December 31, 2003. These financial statements are the responsibility of Vidus Limited' s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Vidus Limited as at December 31, 2004 and December 31, 2003 and the results of its operations and its cash flows for the year ended December 31, 2004 and for the period from March 31, 2003 (date of inception) to December 31, 2003 in conformity with generally accepted accounting principles in the United Kingdom.

Accounting principles generally accepted in the United Kingdom vary in certain significant respects from accounting principles generally accepted in the United States of America. Information relating to the nature and effect of such differences is presented in Note 25 to the financial statements.

GRANT THORNTON UK LLP**REGISTERED AUDITORS****CHARTERED ACCOUNTANTS**

Cambridge

Date: 29 April 2005

VIDUS LIMITED

PRINCIPAL ACCOUNTING POLICIES

For the Year Ended 31 December 2004

BASIS OF PREPARATION

The financial statements have been prepared in accordance with applicable United Kingdom accounting standards and under the historical cost convention.

The principal accounting policies of the company are set out below.

GOING CONCERN

Following its acquisition of Vidus Limited (the “company”) by @Road, Inc. (“@Road”), @Road entered into an agreement with the company to meet all operating costs of the company for the foreseeable future. On the basis of the above agreement and forecasts prepared by the company, the director is satisfied that it is appropriate to prepare the financial statements on a going concern basis.

REVENUE RECOGNITION

Product Background

*taskforce*TM software is a generic product that can work on its own and does not generally require significant bespoke development or modifications. Customers are able to configure *taskforce* to their own specific requirements using the company’s Software Developer Kit and/or external integration services. *taskforce* operates without requiring updates that only the company can provide. Under the company’s standard contract terms, customers are required to sign-off on product acceptance on signing a contract. Acceptance tests are therefore likely to be carried out prior to contract signing, if at all.

Recognising Revenues

Revenue Recognition is subject to a contract-by-contract review and so the company’s policies are set to cover as many potential eventualities as reasonably possible. In general, no material outstanding performance obligations must exist as relates to the revenue prior to Revenue Recognition. There must be no potential material costs resulting from the software failing to perform to customer requirements. Revenue must also not be refundable.

Software Licence Revenue Recognition

taskforce contracts do not generally include acceptance provisions, although EU statutory warranties of 90 days are given. The consequence of the warranty being invoked (it never has been) is that the company would have to fix any errors in the software rather than refund Software Licence Fees, so this does not delay recognition. This will be reviewed if the company’s history of zero significant defects changes.

Revenues from *taskforce* Licence fees are recognised when (1) a contract, which includes product acceptance, is signed, (2) the software product has been delivered and (3) the licence fees are fixed and determinable.

If however, a specific contract includes:

- (i) Milestones or customer specific acceptance criteria that may affect the software license fee or

- (ii) Software license fee payments that are tied to the performance of consulting services or
- (iii) Significant consulting services that are provided without additional charge or
- (iv) Services that include significant modification of the software;

then the company will delay recognition unless acceptance has been received from the Customer.

Services Revenue Recognition

Service revenues include Post Contract Customer Support, Consulting, Bespoke Software Development and Training. A customer may choose to have Consulting, Development, Training or 2nd level Post Contract Support from the company or others. If Consulting and/or development are contracted for with the company, then the revenue generated by those activities is recognised using the conventional SSAP 9 approach (i.e., on a percentage of completion method). In recognising revenues in accordance with SSAP 9, management estimates time and costs to completion with revisions to estimates reflected in the period in which changes become known.

Post- Contract Customer Support

The company' s arrangements provide for 2nd line (problem identification/workarounds) and 3rd line (bug fixes) technical support and the right to unspecified updates on an if- and- when- available basis. These are normally provided at least yearly as part of the company' s normal development program. Revenues from those arrangements are recognized ratably over the term of the arrangement, usually five years. If there are any anticipated refunds under Post-Contract Customer Support then such refunds will be deferred from this revenue. Revenue starts being recognised as specified in customer contracts but normally when the first user of the customer logs onto the system.

Consulting Services

Where the company is contracted on a time and materials basis, revenues are recognised as services are delivered or in the case of fixed price contracts, on a percentage of completion basis. Revenues from training are recognised as those services are provided. If there is doubt about the acceptance of implementation work (and the company is unable to rely on contractual acceptance terms due to delays from the customer side) then revenue will be recognised in accordance with SSAP 9, taking account of foreseeable losses.

Bespoke Software Development

Revenue from Bespoke Software Development contracts that require the company to design or develop to a customer' s specifications is recognized in accordance with SSAP 9.

Change Requests

These relate to additional Bespoke Software Development and Consulting Services and as such are treated in the respective manners. Unless these impose a delay to any original acceptance criteria, these are treated as separate pieces of work.

Multiple Elements

Revenues from contractual arrangements, which involve multiple elements, such as Post- Contract Customer Support, Consulting and Training, are allocated to each element of the arrangement based on the relative fair values of the elements. The fair value of each element in multiple element arrangements is determined by using sector specific evidence.

Doubtful Debts

In judging the doubtfulness of revenue, management continuously monitors collection and payments from customers and maintains a provision for doubtful debts based upon historical experience and any specific customer collection issues identified.

INTANGIBLE FIXED ASSETS AND AMORTIZATION

Intangible fixed assets are stated at cost, net of amortization.

Amortization is calculated to write down the cost of all intangible fixed assets by equal annual installments over their useful economic lives. A rate of 20% per annum is generally applicable.

TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment.

Depreciation is calculated to write down the cost less estimated residual value of all tangible fixed assets by equal annual installments over their estimated useful economic lives. The rates and periods generally applicable are:

Short leasehold property	- period of the lease
Fixtures, fittings and equipment	- straight line over 3 years

LEASED ASSETS

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their estimated useful economic lives. The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the profit and loss account over the period of the lease. All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the lease term.

WORK IN PROGRESS

Work in progress is stated at the lower of cost and net realisable value, after making allowance for unrecoverable amounts.

DEFERRED TAXATION

Deferred tax is recognised on all timing differences where the transactions or events that give the company an obligation to pay more tax in the future, or a right to pay less tax in the future, have occurred by the balance sheet date. Deferred tax assets are recognised when it is more likely than not that they will be recovered. Deferred tax is measured using rates of tax that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on an undiscounted basis.

FOREIGN CURRENCIES

Transactions in foreign currencies are translated at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the year end or at rates secured by forward contracts where applicable. All exchange differences are dealt with through the profit and loss account.

RETIREMENT BENEFITS

Defined Contribution Pension Scheme

The pension costs charged against profits are the contributions payable to the scheme in respect of the accounting period.

RESEARCH AND DEVELOPMENT

Research and development expenditure is charged to the profit and loss account in the period in which it is incurred.

VIDUS LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2004

	Note	2004 £' 000	Period 28 March to 31 December 2003 £' 000
Turnover	2	10,593	5,285
Cost of sales		(3,102)	(1,241)
Gross profit		7,491	4,044
Administrative expenses		(8,476)	(4,340)
Depreciation and Amortization		(2,221)	(1,576)
Exceptional items	3	(130)	(125)
Total administrative expenses		(10,827)	(6,041)
Operating loss		(3,336)	(1,997)
Net interest	4	(187)	(109)
Loss on ordinary activities before taxation	2	(3,523)	(2,106)
Tax on loss on ordinary activities	6	130	-
Retained loss for the financial year	15	(3,393)	(2,106)

There were no recognised gains or losses other than the loss for the year.

All activities of the company are classed as continuing.

The accompanying accounting policies and notes form an integral part of these financial statements.

VIDUS LIMITED

BALANCE SHEET AT 31 DECEMBER 2004

Note	2004 £' 000	2004 £' 000	2003 £' 000	2003 £' 000
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Fixed assets			
Intangible assets	7	6,561	8,580
Tangible assets	8	525	356
		<u>7,086</u>	<u>8,936</u>
Current assets			
Work in progress	9	–	413
Debtors	10	1,542	2,395
Cash at bank and in hand		753	1,388
		<u>2,295</u>	<u>4,196</u>
Creditors: amounts falling due within one year (including convertible debt)	11	<u>4,576</u>	<u>4,987</u>
Net current liabilities		<u>(2,281)</u>	<u>(791)</u>
Total assets less current liabilities		<u>4,805</u>	<u>8,145</u>
Creditors: amounts falling due after more than one year	12	<u>53</u>	<u>–</u>
		<u>4,752</u>	<u>8,145</u>
Capital and reserves			
Called up share capital	14	27	27
Share premium account	15	10,224	10,224
Profit and loss account	15	(5,499)	(2,106)
Equity shareholders' funds	16	<u>4,752</u>	<u>8,145</u>

The financial statements were approved by the Board of Directors on 29 April 2005.

/s/ Krish Panu

Krish Panu - Director

The accompanying accounting policies and notes form an integral part of these financial statements.

VIDUS LIMITED

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2004

	Note	2004	Period 28 March to 31 December 2003
		£' 000	£' 000
Net cash outflow from operating activities	17	<u>(854)</u>	<u>(383)</u>
Returns on investment and servicing of finance			

Interest received	37	35
Interest paid	–	(3)
Interest element of financial lease rental payments	(7)	–
Net cash inflow from returns on investments and servicing of finance	30	32
Taxation	–	–
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(259)	(312)
Net cash outflow from capital expenditure and financial investment	(259)	(312)
Net cash outflow before financing	(1,083)	(663)
Financing		
Issue of shares	–	51
Working capital loan	470	2,000
Capital element of finance lease rental payments	(22)	–
Net cash inflow from financing	448	2,051
(Decrease)/Increase in cash	18	(635)

The accompanying accounting policies and notes form an integral part of these financial statements.

VIDUS LIMITED

NOTES TO THE FINANCIAL STATEMENTS

1 POST BALANCE SHEET EVENTS

@Road, Inc. (“@Road”), a leading provider of mobile resource management solutions in the United States, on 18 February 2005 acquired the entire issued common and preferred shares of the company. @Road is a NASDAQ listed company trading under the symbol ARDI. Under the terms of the acquisition agreement @Road assumed and repaid on 18 February 2005 to NV Partners III-BT LP (“NVP”) approximately £2,383,000, being the outstanding loan balance with accrued interest thereon and assumed and repaid on 4 March 2005 to British Telecommunications plc (“BT”) approximately £479,000, being the outstanding loan balance with accrued interest thereon. @Road made a US\$2,000,000 short term facility available to the company. Of this amount, US\$500,000 was drawn down in January 2005 and was fully repaid on 17 February 2005.

Under the terms of the acquisition, and pursuant to the terms of the Vidus Unapproved Share Option Scheme, holders of options over Vidus common stock had the opportunity to either exercise their vested options and acquire Vidus shares which have now been acquired by @Road, or allow their vested options to be rolled into @Road options. @Road issued approximately 146,000 options with a one-year term to acquire @Road shares in relation to this exchange.

2 TURNOVER AND LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION

Turnover is wholly attributable to the principal activity of the company.

An analysis of turnover by geographical market is given below:

	2004	Period 28 March to 31 December 2003
	£' 000	£' 000
United Kingdom	10,255	4,913
Europe	338	372
	<u>10,593</u>	<u>5,285</u>

The loss on ordinary activities before taxation is stated after:

	2004	Period 28 March to 31 December 2003
	£' 000	£' 000
Auditors' remuneration - audit	25	17
Auditors' remuneration - non audit	51	6
Amortization		
Intangible fixed assets, owned	2,019	1,514
Depreciation		
Tangible fixed assets, owned	190	62
Tangible fixed assets, leased	12	-
Rent of leasehold buildings	120	150
Other operating lease rentals	<u>18</u>	<u>9</u>

3 EXCEPTIONAL ITEMS

	2004	Period 28 March to 31 December 2003
	£' 000	£' 000
Abortive AIM Listing costs	86	-
Professional fees in relation to fund raising activities	44	-
Legal costs in relation to the purchase of the trade and assets of a division of BT	-	62
Costs associated with relocation to new premises	-	63
	<u>130</u>	<u>125</u>

4 NET INTEREST

	2004	Period 28 March to 31 December 2003
	£' 000	£' 000

Payable to parent undertaking	214	141
Other interest	10	3
Other interest receivable and similar income	(37)	(35)
	<u>187</u>	<u>109</u>

5 DIRECTORS AND EMPLOYEES

Staff costs during the period were as follows:

	<u>2004</u>	<u>Period 28 March to 31 December 2003</u>
	£' 000	£' 000
Wages and salaries	5,040	2,857
Social security costs	605	322
Other pension costs	–	98
	<u>5,645</u>	<u>3,277</u>

The average number of employees of the company during the period was:

	<u>2004</u>	<u>Period 28 March to 31 December 2003</u>
Administration	6	5
Development, technical services and product	56	51
Professional services	19	13
Sales and marketing	13	11
	<u>94</u>	<u>80</u>

Remuneration in respect of directors was as follows:

	<u>2004</u>	<u>Period 28 March to 31 December 2003</u>
	£' 000	£' 000
Directors' emoluments	<u>170</u>	<u>107</u>

No directors exercised share options during the year.

Included in directors' emoluments is a settlement payment of approximately £107,000 (2003: £nil) made in respect of Mark Horne to terminate his service agreement.

The amount set out above includes remuneration in respect of the highest paid director as follows:

	2004	Period 28 March to 31 December 2003
	£' 000	£' 000
Emoluments	166	107

6 TAX ON LOSS ON ORDINARY ACTIVITIES

The tax repayable represents:

	2004	Period 28 March to 31 December 2003
	£' 000	£' 000
Corporation tax	61	–
Adjustment in respect of prior year	69	–
Corporation tax at 30% (2003: 30%)	130	–

The tax credit relates to research and development tax credit claims for the year to 31 December 2004 and the previous period.

The tax assessed for the year is lower than the standard rate of corporation tax in the UK of 30% (2003: 30%). The differences are explained below:

	2004	Period 28 March to 31 December 2003
	£' 000	£' 000
Loss on ordinary activities before tax	(3,523)	(2,106)
Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2003: 30%)	(1,057)	(632)
Effect of:		
Prior year R & D tax credit	(69)	–
Effect of current year R & D tax credit	15	–
Expenses not deductible for tax purposes	50	52
Difference between capital allowances for the year and depreciation	7	(2)
Interest	65	42
Losses carried forward	859	540
Current tax credit for the year	(130)	–

7 INTANGIBLE FIXED ASSETS

Goodwill

£' 000

Cost	
At 1 January 2004	10,094
Additions	–
Disposals	–
At 31 December 2004	10,094
Amortization	
At 1 January 2004	1,514
Provided in the period	2,019
Eliminated on disposals	–
At 31 December 2004	3,533
Net book amount at 31 December 2004	6,561
Net book amount at 31 December 2003	8,580

The intangible assets shown above arise from the purchase of the trade and assets of a division of BT in March 2003, which specialised in the development of software used in the automated scheduling of mobile workforces.

8 TANGIBLE FIXED ASSETS

	Short leasehold property	Fixtures, fittings and equipment	Total
	£' 000	£' 000	£' 000
Cost			
At 1 January 2004	35	383	418
Additions	35	336	371
Disposals	–	–	–
At 31 December 2004	70	719	789
Depreciation			
At 1 January 2004	3	59	62
Provided in the period	19	183	202
Eliminated on disposals	–	–	–
At 31 December 2004	22	242	264
Net book amount at 31 December 2004	48	477	525
Net book amount at 31 December 2003	32	324	356

Tangible fixed assets include assets under finance leases, with a total net book value of approximately £100,000 (2003: £Nil), and depreciation in the year of approximately £12,000 (2003: £Nil).

9 **WORK IN PROGRESS**

	<u>2004</u>	<u>2003</u>
	£' 000	£' 000
Project costs	–	413

10 **DEBTORS**

	<u>2004</u>	<u>2003</u>
	£' 000	£' 000
Trade debtors	412	1,638
Corporation tax recoverable	130	–
Amounts recoverable on contracts	719	616
Other debtors	50	32
Prepayments and accrued income	231	109
	<u>1,542</u>	<u>2,395</u>

Other debtors at 31 December 2004 include an amount of approximately £6,000 in respect of a loan to an employee made for the purpose of acquiring shares in the company.

11 **CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR (INCLUDING CONVERTIBLE DEBT)**

	<u>2004</u>	<u>2003</u>
	£' 000	£' 000
Loan from parent undertaking	2,355	2,141
Loan/Overpayment from customer	473	470
Trade creditors	644	536
Deferred revenue and customer deposits	396	1,328
Corporation tax	–	–
Social security and other taxes	326	311
Other creditors	–	26
Amounts due under finance leases	37	–
Accruals and deferred income	345	175
	<u>4,576</u>	<u>4,987</u>

The loan/overpayment from customer at 31 December 2003 relates to an overpayment from BT, a customer, of £470,000 which was repaid during the year and replaced by a loan from BT which amounted to approximately £473,000 at 31 December 2004. @Road, on 4 March 2005, assumed and paid BT approximately £479,000, being the outstanding loan balance with accrued interest.

The loan from the parent undertaking, NVP, was secured by a fixed and floating charge over the assets of the company and carried a compound interest rate of 10% per annum. As at 31 December 2003 the loan was repayable on demand and hence was classified as falling due within one year. On 8 October 2004 the loan was re-negotiated such that it is repayable on the earlier date of: a) the Company breaching certain financial covenants relating to its quarterly operating result and its tangible net worth as at each quarter end; b) 16 April 2008 in respect of £2,000,000 plus accrued interest; and c) upon a change of ownership control of the company.

The loan was able to be converted into shares at the option of the lender if, at any time prior to the repayment of the loan, the company raises £5,000,000 or more in cash from the issue of shares to any person other than NVP.

At 31 December 2004 the company was in breach of the financial covenants and consequently the loan has been classified as a loan falling due within one year. @Road on 18 February 2005 assumed and paid to NVP approximately £2,383,000, being the outstanding loan balance with accrued interest. NVP released the security noted above.

12 CREDITORS: AMOUNTS FALLING DUE AFTER ONE YEAR

	<u>2004</u>	<u>2003</u>
	£' 000	£' 000
Finance leases	<u>53</u>	<u>–</u>

Maturity of financial liabilities

	<u>2004</u>	<u>2003</u>
	£' 000	£' 000
Borrowings are repayable as follows:		
Falling due within 1 year		
Finance leases	37	–
Other Loans	2,828	2,141
Falling due between 1 to 2 years		
Finance leases	32	–
Falling due between 2 to 5 years		
Finance leases	<u>21</u>	<u>–</u>

13 DEFERRED TAXATION

Deferred taxation (assets)/ liabilities not provided for in the financial statements are set out below.

	<u>2004</u>	<u>2003</u>
	£' 000	£' 000
Accelerated capital allowances	(5)	2
Trading losses	(1,316)	(540)
Other	<u>(106)</u>	<u>(42)</u>
	<u>(1,427)</u>	<u>(580)</u>

The unprovided deferred tax asset will be recoverable when the company achieves profitability.

The unprovided tax asset in respect of trading losses has been reduced by approximately £87,000 relating to a research and development tax credit claim for the period to 31 December 2003.

	<u>2004</u> <u>Number</u> <u>'000</u>	<u>2003</u> <u>Number</u> <u>'000</u>
Authorised		
Common shares £0.01 each	12,250	9,000
Preferred shares of £0.00003 each	<u>51,100</u>	<u>51,100</u>
	<u>63,350</u>	<u>60,100</u>
	<u>2004</u> <u>£' 000</u>	<u>2003</u> <u>£' 000</u>
Allotted, called up and fully paid		
Approximately 2,526,000 common shares £0.01 each	25	25
Approximately 51,001,000 preferred shares of £0.00003 each	<u>2</u>	<u>2</u>
	<u>27</u>	<u>27</u>

Movements in Share Capital

The authorised share capital was increased on 20 October 2004 by the creation of an additional 3,250,000 common shares of £0.01 each.

Rights Attaching to Classes of Shares

The preferred shares and common shares rank pari passu in all respects with the following exceptions:

on a distribution of assets or return of capital, the preferred shareholders will rank ahead of the common shareholders;

the common shareholders do not have the right to attend, speak or vote at general meetings of the company, unless theirs is the only class of share in issue;

the preferred shareholders shall be entitled to require conversion of their shares into common shares on an Initial Public Offering, reorganisation or issue of further share capital;

in the event that further share capital is issued by the company, the preferred shareholders will be entitled to subscribe for additional shares to ensure that their holding in the company is not diluted;

the preferred shareholders have the right to appoint Directors to the Board and to receive financial information regarding the company;

the preferred shareholders' approval is required for certain operating decisions such as authorising borrowings, granting of options, changes to the Board of Directors and approval of financial plans and budgets.

Unapproved Share Option Scheme

The company operates an unapproved share option scheme for the benefit of its employees.

Number

	'000
Common Shares under option at 1 January 2004:	
at an exercise price of £0.02	5,007
Options granted during 2004:	
granted on 2 February 2004, at an exercise price of £0.02	30
granted on 9 February 2004, at an exercise price of £0.02	135
granted on 29 March 2004, at an exercise price of £0.02	45
granted on 1 November 2004, at an exercise price of £0.06	2,220
granted on 12 December 2004, at an exercise price of £0.20	125
Options lapsed during the year:	
all lapsed options were at an exercise price of £0.02	(210)
Common Shares under option at 31 December 2004:	<u>7,352</u>

Generally, 25% of the options vest on the first anniversary of grant, with the remaining 75% vesting equally on a quarterly basis over the next three years. After vesting, the options are generally only exercisable on the occurrence of certain events. The option term is 10 years from the date of grant.

All the options granted earlier in the year at £0.02 were based on the standard vesting schedule described above.

Of the options granted on 1 November 2004, approximately 1,664,000 will vest monthly over two years from a deemed start date of 1 June 2004. 50,000 options vest quarterly over a two year period. The remainder vest according to the standard vesting schedule, but with a deemed start date for vesting as the date of commencement of employment.

All the options granted on 12 December 2004 vest according to the standard vesting schedule.

No options were exercised during the year.

Under the terms of the acquisition, and pursuant to the terms of the Vidus Unapproved Share Option Scheme, holders of options over Vidus common stock had the opportunity to either exercise their vested options and acquire Vidus shares which have now been acquired by @Road, or allow their vested options to be rolled into @Road options. @Road issued approximately 146,000 options with a one-year term to acquire @Road shares in relation to this exchange.

15 RESERVES

	Share premium account £' 000	Profit and loss account £' 000
At 1 January 2004	10,224	(2,106)
Retained loss for the year	—	(3,393)
At 31 December 2004	<u>10,224</u>	<u>(5,499)</u>

16 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

2004

2003

	£' 000	£' 000
Loss for the financial year	(3,393)	(2,106)
Shares issued in the year	–	10,251
	<u>(3,393)</u>	<u>8,145</u>
Shareholders' funds at 31 December 2003	<u>8,145</u>	–
Shareholders' funds at 31 December 2004	<u><u>4,752</u></u>	<u><u>8,145</u></u>

17 NET CASH OUTFLOW FROM OPERATING ACTIVITIES

	2004 £' 000	2003 £' 000
Operating loss	(3,336)	(1,997)
Depreciation and Amortization	2,221	1,576
Decrease/(Increase) in work in progress	413	(413)
Decrease/(Increase) in debtors	983	(2,395)
(Decrease)/Increase in creditors	<u>(1,135)</u>	<u>2,846</u>
Net cash outflow from operating activities	<u><u>(854)</u></u>	<u><u>(383)</u></u>

18 RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT

	2004 £' 000	2003 £' 000
(Decrease)/Increase in cash in the year	(635)	1,388
Cash inflow from increase in debt and lease financing	<u>(448)</u>	<u>(2,000)</u>
Change in net debt resulting from cash flows	<u>(1,083)</u>	<u>(612)</u>
New finance leases	<u>(112)</u>	<u>–</u>
Movement in net debt in the year	<u>(1,195)</u>	<u>(612)</u>
Net debt at 31 December 2003	<u>(612)</u>	–
Net debt at 31 December 2004	<u><u>(1,807)</u></u>	<u><u>(612)</u></u>

19 ANALYSIS OF CHANGES IN NET DEBT

	At 1 January 2004 £' 000	Cash flow £' 000	Non cash items £' 000	At 31 December 2004 £' 000
Cash in hand and at bank	1,388	(635)	–	753
Debt	(2,000)	(470)	–	(2,470)
Finance leases	–	22	(112)	(90)
	<u>(612)</u>	<u>(1,083)</u>	<u>(112)</u>	<u>(1,807)</u>

During the year the company entered into finance lease arrangements in respect of assets with a total capital value at the inception of the leases of approximately £112,000.

20 CAPITAL COMMITMENTS

The company had the following capital commitments at the end of the financial year:

	<u>2004</u>	<u>2003</u>
	£' 000	£' 000
Leasehold improvements	9	2
Fixtures, fittings and equipment	<u>21</u>	<u>39</u>
	<u><u>30</u></u>	<u><u>41</u></u>

21 RETIREMENT BENEFITS

Stakeholder Pension Schemes

The company operates a stakeholder pension scheme for the benefit of the employees. The company makes discretionary contributions to this scheme.

22 LEASING COMMITMENTS

Operating lease payments amounting to approximately £135,000 (2003: approximately £170,000) are due within one year. The leases to which these amounts relate expire as follows:

	<u>2004</u>		<u>2003</u>	
	<u>Land and buildings</u>	<u>Other</u>	<u>Land and buildings</u>	<u>Other</u>
	£' 000	£' 000	£' 000	£' 000
In one year or less	–	–	136	–
Between one and five years	16	19	16	18
In five years or more	<u>100</u>	<u>–</u>	<u>–</u>	<u>–</u>
	<u><u>116</u></u>	<u><u>19</u></u>	<u><u>152</u></u>	<u><u>18</u></u>

23 RELATED PARTY TRANSACTIONS

An amount of £243,000 (2003: £63,000) was charged by Ascent LLC in respect of expenses and consultancy services provided to the company by Martin Knestrick during the year. Ascent LLC is controlled by Martin Knestrick, CEO of the company.

In addition to the amount of approximately £166,000 (2003: £107,000) paid to Carason Limited in respect of emoluments for the services of the director, Mark Horne, the company was charged £nil (2003: £77,000) by Carason Limited for other consultancy services. Carason Limited is controlled by Mark Horne, Director of the company.

During the year the interest of approximately £214,000 (2003: £141,000) was charged to the company on the loan of £2,000,000 received from its parent undertaking (see note 11). At 31 December 2004, approximately £2,355,000 was owed to the parent undertaking.

24 **ULTIMATE PARENT UNDERTAKING**

The director considers that, at December 31, 2004, the parent undertaking was NVP (formerly NV Partners IV LP), which is registered in the Cayman Islands. NVPG LLC was the company's ultimate controlling related party by virtue of its ability to control NVP. As a result of its acquisition of the entire issued share capital of the company, @Road became the ultimate parent undertaking on 18 February 2005.

25 **SUMMARY OF CERTAIN DIFFERENCES BETWEEN ACCOUNTING PRINCIPLES GENERALLY ACCEPTED IN THE UNITED KINGDOM AND THE UNITED STATES OF AMERICA**

The financial statements are prepared in conformity with accounting principles generally accepted in the United Kingdom ("UK GAAP") which differ in certain respects from accounting principles generally accepted in the United States of America ("US GAAP").

The following is a summary of the significant adjustments to (loss) on ordinary activities and equity shareholders' funds when reconciling amounts recorded in the financial statements to the corresponding amounts in accordance with US GAAP.

		Period	
		28 March to	
		31 December	
		2004	2003
		£,000	£' 000
Loss on ordinary activities under UK GAAP		3,393	2,106
<i>US GAAP adjustments:</i>			
Write-back of goodwill	a	2,019	1,514
Amortization of intangibles	b	(917)	(687)
Write-off in-process research and development	c	-	(157)
Revenue recognition	d	(6,348)	(4,915)
Write-back lease payments	e	18	9
Depreciation of fixed assets	e	(16)	(4)
Interest expense	e	(2)	(2)
Stock-based compensation	f	(30)	-
Provision for compensated absences	g	(50)	(136)
Net loss under US GAAP		8,719	6,484
Equity shareholders' funds under UK GAAP		4,752	8,145
<i>US GAAP adjustments:</i>			
Cumulative difference on amortization of goodwill	a	3,533	1,514
Cumulative difference on amortization of intangibles	b	(1,604)	(687)
Cumulative difference on in-process research and development	c	(157)	(157)
Revenue recognition	d	(11,263)	(4,915)
Cumulative difference on lease payments	e	27	9
Cumulative difference on depreciation of fixed assets	e	(20)	(4)
Cumulative difference on interest expense	e	(4)	(2)
Provision for compensated absences	g	(186)	(136)

Presentation of notes receivable from stockholder	h	<u>(6)</u>	–
Equity shareholders' (deficit) funds under US GAAP		<u>(4,928)</u>	<u>3,767</u>

a) Goodwill

Under UK GAAP, goodwill is amortised on a straight-line basis over an estimate of the time that the company is expected to benefit from it. Under US GAAP, the company follows the provisions of SFAS 142, *Goodwill and other Intangible Assets*, under which goodwill is no longer subject to amortisation. Rather, goodwill is subject to at least an annual assessment for impairment, applying a fair-value based test.

b) Amortisation of intangibles

Under UK GAAP, intangible assets purchased as part of a business combination are included within the goodwill balance unless the asset can be identified and sold separately without disposing of the business as a whole. Under US GAAP, such intangible assets may meet the criteria set out in SFAS 142 for categorisation as intangible assets other than goodwill and are amortised over their useful economic lives. Thus differences arise in the amounts of goodwill recognised and the associated amortisation charge.

On March 31, 2003, the company acquired all the tangible and intangible assets from a division of BT for £10,200,000. At the same time, the company issued shares for a total value of £10,200,000 to NVP, the company's parent undertaking. NVP paid BT £10,200,000 directly for the purchase of the assets. Under the purchase method of accounting, the purchase price of £10,200,000 is allocated to the company's net tangible and intangible assets based upon their estimated fair market value as of the date of acquisition, March 31, 2003. The allocation of the purchase price to intangibles is based upon an independent, third-party appraisal and management's estimates as follows:

	<u>£' 000</u>
Net tangible assets acquired	106
Intangible assets acquired	
Core developed technology	7,950
Trademarks and trade names	772
Customer relationships	1,215
	<u>9,937</u>
In-process research and development	157
	<u>10,200</u>

Net tangible assets acquired as of 31 March 2003 of approximately £106,000 represent the net tangible assets of the company. A portion of the purchase price has been allocated to identifiable intangible assets. The income approach, which includes an analysis of cash flows and the risks associated with achieving such cash flows, was the primary technique utilized in valuing the identifiable intangible assets. In-process research and development, which reflects certain research projects that had not yet reached technological feasibility and had no perceived alternative future use, was expensed upon consummation of the acquisition. Identifiable intangible assets that have finite useful live are being amortized over their useful lives of ten years for core developed technology and ten years for customer relationships. Trademarks and trade names have indefinite lives and as such are not amortized but are tested at least annually for impairment. The fair value assigned to in-process research and development and other identifiable intangible assets was estimated by discounting to present value the cash flows attributable to the technology once it had reached technological feasibility.

c) In-process research and development

Under US GAAP, payments made to purchase intangible assets that are still in development are charged directly to the profit and loss account.

d) Revenue recognition

Under UK GAAP, revenues from contractual arrangements, which involve multiple elements, are allocated to each element of the arrangement based on the relative fair values of the elements, being determined by using sector specific evidence. Under US GAAP, the company recognises revenue associated with the license of software in accordance with Statement of Position 97-2, *Software Revenue Recognition*, as amended by SOP 98-4, SOP 98-9 and related interpretations and Technical Practice Aids. As such, revenues from contractual arrangement which involve multiple elements, such as post-contract customer support, consulting and training, are allocated to each element of the arrangement based on vendor specific evidence of fair values.

Specifically, under UK GAAP, fees for licensing of *taskforce* are recognised in full in the period in which the contracts are signed. Fees for consulting and training are recognised when the services are performed and fees for post-contract customer support are recognised over the license period. Under US GAAP, revenues from the contractual arrangements are recognised rateably over the licence period from the date the customer's first user logs into the system.

Under UK GAAP, the company recognises revenue using the conventional SSAP 9, which does not contain the presumption that entities have the ability to produce reasonable dependable estimates. Specifically, under UK GAAP, fees for customized development of the company's software were recognized upon completion of the contract. Under US GAAP, the company recognises revenue associated with customized development of its software in accordance with Statement of Position 81-1, *Performance of Construction-Type and Certain Production-Type Contracts*, which contains a presumption that entities have the ability to produce reasonable dependable estimates and as such using the percentage of completion method is preferable in most circumstances. Under US GAAP, such fees were recognized using the percentage of completion method.

e) Operating leases

Under UK GAAP, to determine whether a lease is a capital lease, only a present value test is performed. Under US GAAP, FAS 13, *Accounting for leases* requires four tests to be used to determine whether a lease is a capital lease. Therefore, US GAAP is more prescriptive than UK GAAP, requiring certain leases to be capitalised.

f) Stock-based compensation

The company has issued stock-based compensation both to employees and non-employee service providers. Under UK GAAP, compensation expense is recorded in the profit and loss account for stock-based compensation if at the date of grant the option exercise price is less than the market value of the shares. Any expense is recognised over the vesting period of the option. Under US GAAP, the company accounts for its employee share options under Accounting Principles Board Opinion 25, *Accounting for Stock Issued to Employees*, FIN 44 *Accounting for Certain Transactions Involving Stock Compensation* and EITF 00-23 *Issues Related to the Accounting for Stock Compensation under APB Opinion No. 25 and FASB Interpretation No. 44*. Any difference between the market value of the shares at the measurement date and the exercise price of the option is credited to shareholders' equity and written off in the income statement over the vesting period. Under US GAAP, the company accounts for share options issued to non-employees in exchange for services under SFAS 123, *Accounting for Stock-Based Compensation*. Any difference between the fair value of the shares at the measurement date and the exercise price of the option is credited to shareholders' equity and written off in the income statement over the service performance period. Any unamortized compensation cost is shown as an asset in the balance sheet. The methodology set out in FIN 28, *Accounting for Stock Appreciation Rights and Other Variable Stock Option or Award Plans* has been used to allocate the compensation cost over the service period.

g) Provision for compensated absences

Under UK GAAP no provision is made for employee' s compensated absences (i.e., vacation). Under US GAAP provision is made for the cost of employee' s rights to compensated absences from work.

Presentational Differences:

h) Notes receivable from stockholders

Under UK GAAP, notes receivable from stockholders are presented in current assets. Under US GAAP, such amounts are presented as a component of stockholders equity.

i) Deferred income taxes

Under UK GAAP, deferred tax is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallize based on current tax rates and laws. Deferred tax assets are recognized to the extent it is regarded as more likely than not that they will be recovered.

Under US GAAP, deferred taxes are provided for all temporary differences on a full asset and liability basis. A valuation allowance is established in respect of those deferred tax assets where it is more likely than not that some portion will not be realized. Under US GAAP, the company' s net deferred tax assets have been fully reserved at both 31 December 2004 and 31 December 2003 (resulting in a net deferred tax asset of £nil at both dates).

j) Balance sheet presentation

Under UK GAAP, assets in the balance sheet are presented in ascending order of liquidity. Under US GAAP, assets are presented in descending order of liquidity.

The comprehensive loss under US GAAP is the same as net income under US GAAP for all periods presented.

k) Cash flow statements

Under UK GAAP, the cash flow statement is presented in accordance with FRS No. 1 (Revised) Cash Flow Statements ("FRS 1"). The statement prepared under FRS 1 presents substantially the same information as that required under SFAS No. 95 Statement of Cash Flows. Under US GAAP, however, there are certain

differences from UK GAAP with regard to classification of items within the cash flow statement with regard to the definition of cash.

Under SFAS No. 95, cash and cash equivalents include cash and short-term investments with original maturities of three months or less. Under FRS 1, cash comprises cash in hand and at bank (on demand) and overnight deposits, net of bank overdrafts.

The following statements summarise the statements of cash flows as if they had been presented in accordance with US GAAP, and include the adjustments that reconcile cash and cash equivalents under US GAAP to cash on demand reported under UK GAAP.

	Period 28 March to 31 December	
	2004	2003
	£' 000	£' 000
Net cash used in operating activities	(824)	(351)

Net cash used in investing activities	(259)	(312)
Net cash provided by financing activities	448	2,051
Net (decrease) increase in cash and cash equivalents	(635)	1,388
Cash and cash equivalents under US GAAP at beginning of year	1,388	–
Cash and cash equivalents under US GAAP at end of year	753	1,388

Recently Issued United States Accounting Standards

In December 2004, the FASB issued SFAS No. 123 (revised 2004), *Share-Based Payments* (“SFAS 123R”), that addresses the accounting for share-based payment transactions in which an enterprise receives employee services in exchange for either equity instruments of the enterprise or liabilities that are based on the fair value of the enterprise’s equity instruments or that may be settled by the issuance of such equity instruments.

The statement eliminates the ability to account for share-based compensation transactions using the intrinsic value method as prescribed by Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees*, and generally requires that such transactions be accounted for using a fair value based method and recognized as expenses in the statement of operations. The statement requires companies to assess the most appropriate model to calculate the value of the options. The company currently uses the Black-Scholes option pricing model to value options and is assessing which model it may use upon adoption of such standard. The use of an alternative model to value options may result in a different fair value than the use of the Black-Scholes option pricing model.

There are a number of other requirements under the new standard that will result in differing accounting treatment than that currently required. These differences include, but are not limited to, the accounting for the tax benefit on employee stock options.

The company will also be required to determine the transition method to be used at date of adoption. The allowed transition methods include modified prospective and modified retroactive adoption alternatives. Under the modified retroactive method, prior periods may be restated either as of the beginning of the year of adoption or for all periods presented. This method would record compensation expense for all unvested stock options and restricted stock beginning with the first period restated. The modified prospective method requires that compensation expense be recorded for all unvested stock options and restricted stock at the beginning of the first quarter of adoption of SFAS 123R. In April 2005, the Securities and Exchange Commission announced the adoption of a new rule that amends the effective date of SFAS 123R. The effective date of the new standard under these new rules for the Company’s financial statements is January 1, 2006.

Upon adoption, this statement will have a significant impact on the company’s statement of operations as the company will be required to expense the fair value of its stock option grants.

INDEX TO UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

[Pro Forma Condensed Consolidated Balance Sheet at December 31, 2004](#)

[Pro Forma Condensed Consolidated Statement of Operations for the year ended December 31, 2004](#)

[Notes to Pro Forma Condensed Consolidated Financial Statements](#)

@ROAD, INC.

UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following unaudited pro forma condensed consolidated financial statements (the “Unaudited Pro Forma Statements”) give effect to the acquisition of Vidus Limited (“Vidus”) under the purchase method of accounting in accordance with accounting principles generally accepted in the United States of America. The Unaudited Pro Forma Statements have been prepared to give effect to the transaction set out in the Acquisition Agreement dated December 15, 2004 and are presented for illustrative purposes only. The Unaudited Pro Forma Condensed Consolidated Balance Sheet gives effect to the acquisition of Vidus as if it had occurred on December 31, 2004. The Unaudited Pro Forma Condensed Consolidated Statement of Operations for the year ended December 31, 2004 gives effect to the acquisition of Vidus as if it were completed on January 1, 2004.

The pro forma adjustments are based upon available information and preliminary assumptions as described in the Notes to Unaudited Pro Forma Condensed Consolidated Financial Statements. The Unaudited Pro Forma Statements are not necessarily indicative of what the actual results of operations or financial position of @Road, Inc. (“@Road”) would have been if the acquisition of Vidus had in fact occurred on the dates or for the periods indicated, nor do they purport to project the results of operations or financial position of @Road for any future periods or as of any date. The Unaudited Pro Forma Statements do not give effect to any cost savings, operating synergies, and revenue enhancements which may result from the acquisition of Vidus or the costs of achieving these cost savings, operating synergies, and revenue enhancements.

The Unaudited Pro Forma Statements should be read in conjunction with the audited consolidated financial statements and the related notes of @Road included in its Annual Report on Form 10-K for the year ended December 31, 2004 and Vidus included in this Current Report on Form 8-K/A.

@ROAD, INC.

PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET

(Expressed in United States dollars)

(In thousands)

(Unaudited)

December 31, 2004			
@Road (1)	Vidus (2)	Pro Forma Adjustments (Note 3)	Pro Forma

ASSETS

Current assets:

Cash and cash equivalents	\$ 14,494	\$ 1,451	\$ (5,448)(d)	\$ 10,497
Short-term investments	103,222	–		103,222
Accounts receivable, net	7,960	1,171		9,131
Inventories	3,593	–		3,593
Deferred product costs	11,104	–		11,104
Prepaid expenses and other	1,542	782		2,324
Total current assets	141,915	3,404		139,871
Property and equipment, net	3,668	1,065		4,733
Deferred product costs	5,947	–		5,947
Intangible assets, net	–	16,054	17,036(b)	33,090
Goodwill	–	–	25,625(b)	25,625
Other assets	680	–		680
Total assets	\$ 152,210	\$ 20,523		\$ 209,946

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Accounts payable	\$ 5,666	\$ 1,272		\$ 6,938
Accrued liabilities	5,529	1,722	1,341(a)	8,592
Loans	–	5,448	(5,448)(d)	–
Deferred revenue and customer deposits	11,347	4,081(1)	(1,731)(g)	13,697
Total current liabilities	22,542	12,523		29,227
Deferred revenue	4,830	17,372	(13,698)(g)	8,504
Deferred tax liability	–	–	4,479(c)	4,479
Other long-term liabilities	2	119		121
Total liabilities	27,374	31,014		42,331

Redeemable preferred stock	–	–	10,200(e)	10,200
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Stockholders' equity:

Common stock	232,016	19,807	18,424(a)(e)	270,247
Notes receivable from stockholders	–	(12)		(12)
Accumulated other comprehensive loss	(179)	–		(179)
Accumulated deficit	(107,001)	(29,286)	23,646(e)(f)	(112,641)
Total stockholders' equity (deficit)	124,836	(9,491)		157,415

Total liabilities, redeemable preferred stock and stockholders' equity	\$ 152,210	\$ 20,523		\$ 209,946
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Notes:

(1) Amounts are derived from @Road, Inc. consolidated financial statements.

(2) Amounts represent those reported in the Vidus financial statements included in this Current Report on Form 8-K/A, after incorporating adjustments necessary to conform to U.S. GAAP as stated in footnote 25 to the Vidus financial statements, and have been translated using the exchange rate of \$1.9266 per British Pound. Certain other reclassifications have been made to conform the Vidus presentation to that of @Road, Inc.

@ROAD, INC.

PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(Expressed in United States dollars)
(In thousands, except per share amounts)
(Unaudited)

	Year Ended December 31, 2004			Pro Forma
	<u>@Road (1)</u>	<u>Vidus (2)</u>	<u>Pro Forma Adjustments (Note 3)</u>	
Revenues:				
Hosted service	\$ 58,828			\$ 58,828
Hosted product	16,406			16,406
Licensed service	–	\$ 6,855		6,855
Total revenues	75,234	6,855		82,089
Costs and expenses:				
Cost of hosted service revenue (excluding intangibles amortization included below)	16,515	–		16,515
Cost of hosted product revenue	18,310	–		18,310
Cost of licensed service (excluding intangibles amortization included below)	–	5,466		5,466
Intangibles amortization	28	1,767	\$ 2,273(h)	4,068
Sales and marketing	12,335	7,688		20,023
Research and development	6,191	5,352		11,543
General and administrative	12,020	3,204		15,224
Terminated acquisition costs	2,138	–		2,138
Stock compensation	4	58		62
Total costs and expenses	67,541	23,535		93,349
Income (loss) from operations	7,693	(16,680)		(11,260)
Other income (expense), net	1,528	(364)	317(i)	1,481
Income (loss) before income taxes	9,221	(17,044)		(9,779)
Income tax benefit	–	250		250
Net income (loss)	9,221	(16,794)		(9,529)
Redeemable preferred stock dividends	–	–	(663)(j)	(663)
Net income (loss) attributable to common stockholders	\$ 9,221	\$ (16,794)		\$ (10,192)
Net income (loss) per share:				
Basic	\$ 0.17			\$ (0.16)

Diluted	\$ 0.16	\$ (0.16)
Shares used in calculating net income (loss) per share:		
Basic	54,296	5,454
Diluted	57,435	2,315

Notes:

(1) Amounts are derived from @Road, Inc. consolidated financial statements.

(2) Amounts represent those reported in the Vidus financial statements included in this Current Report on Form 8-K/A, after incorporating adjustments necessary to conform to U.S. GAAP as stated in footnote 25 to the Vidus financial statements, and have been translated using the exchange rate of \$1.9266 per British Pound. Certain other reclassifications have been made to conform the Vidus presentation to that of @Road, Inc.

See accompanying notes to the unaudited pro forma statements.

@ROAD, INC.

NOTES TO PRO FORMA CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1. Basis of Presentation

On February 18, 2005, @Road, Inc. (“the Company”) completed the acquisition of Vidus Limited (“Vidus”) in a transaction accounted for as a business combination using the purchase method. As consideration for the acquisition, the Company issued approximately 5,454,000 shares of its common stock valued at \$38,177,000 and newly created redeemable preferred stock in face amount of approximately \$10,200,000, extinguished for cash existing debt of approximately \$4,561,000 in exchange for all of the outstanding shares of Vidus capital stock, and issued approximately 146,000 vested options with a fair value of \$532,000. Under the terms of the grants, each option has been classified as a non-qualified stock option, is fully vested, has an exercise price ranging from \$0.67 to \$2.00 per share and generally has a one-year term. In addition, the Company settled existing debt of approximately \$927,000 for cash. The Company incurred estimated acquisition related costs of \$1,341,000 of which \$478,000 was allocated to the issuance of common stock. The purchase price is subject to an adjustment for the final working capital and cash balance, in addition to expenses to be reimbursed to the selling stockholders. As such, the Company reduced the redeemable preferred stock issued by approximately \$2,452,000, consisting of the reimbursement to the selling stockholders of \$1,191,000 and the adjustment to the final working capital and cash balance of \$1,261,000 (the “Preferred Stock Adjustment”).

The total consideration is subject to an adjustment in approximately one year, if the average closing price of the Company’s common stock for any ten consecutive trading days during such period does not meet an average market price per share of \$7.00. The fair value of the Company’s common stock was derived from this guaranteed market price per share of \$7.00. The Company has allocated the total purchase price to the tangible and identifiable intangible assets acquired and liabilities assumed on the basis of their fair values on the acquisition date. The purchase price is an estimate due to anticipated acquisition costs; however, management expects the final purchase price to be materially consistent with this estimate. The fair value of the stock options was determined using the Black-Scholes option pricing model with the following assumptions: no dividend yield, expected volatility of 94%, expected life of one year and a risk-free interest rate of 2.86%.

The unaudited pro forma condensed consolidated financial statements are in United States dollars and have been prepared in accordance with the Securities and Exchange Commission Rule 11-02 of Regulation S-X. The historical financial information for the Company and Vidus has been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and revenues and expenses during

the reporting period. Actual results could differ from those estimates. In the opinion of management, the unaudited pro forma condensed consolidated financial statements include all adjustments necessary for a fair presentation.

The unaudited pro forma condensed consolidated balance sheet gives effect to the transaction as if it had occurred on December 31, 2004. The unaudited pro forma condensed consolidated statement of operations for the year ended December 31, 2004 give effect to the transaction as if it had occurred on January 1, 2004.

The operating results presented in the unaudited pro forma condensed consolidated financial statements may not be indicative of future combined operating results or of the operating results that would have been reported had the companies been combined. No adjustments have been made to reflect the additional costs or savings that may result from the transaction.

2. Pro Forma Assumptions

The unaudited pro forma financial information reflects a total purchase price for Vidus as follows (in thousands):

Purchase price:	
Cash	\$ 5,448
Value of common stock	38,177
Value of redeemable preferred stock	10,200
Fair value of stock options assumed	532
Estimated acquisition costs	1,341
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Total consideration	<u>\$ 55,698</u>

Under the purchase method of accounting, the Company allocated the total purchase price to the acquired net tangible and intangible assets based upon their estimated fair market value as of the date of acquisition, February 18, 2005. The intangible assets recognized, apart from goodwill, represented contractual or other legal rights of Vidus and those intangible assets of Vidus that could be clearly identified. These intangible assets were identified and valued through interviews and analysis of data provided by Vidus concerning development projects, their stage of development, the time and resources needed to complete them and, if applicable, their expected income generating ability. There were no other contractual or other legal rights of Vidus clearly identifiable by management, other than those identified below. The estimates of the allocation of the purchase price are as follows (in thousands):

Allocation of purchase price:	
Net tangible assets assumed	\$ 4,481
Net tangible liabilities assumed	(9,137)
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Intangible assets acquired:	
Core developed technology	18,410
Order backlog	5,500
Customer relationships	3,660
Trademarks and trade names	5,520
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	33,090
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In-process research and development	5,640
Deferred tax liability	(4,479)
Costs allocated to common stock issued	478
Goodwill	25,625
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Net tangible assets assumed. Net tangible assets assumed of approximately \$4,481,000 consisted primarily of cash, accounts receivable, property and equipment.

Net tangible liabilities assumed. Net tangible liabilities assumed of approximately \$9,137,000 consisted primarily of accrued liabilities and deferred revenue.

Core developed technology. Core developed technology of approximately \$18,410,000 relates to the Vidus **taskforce** technology. At the date of acquisition, the developed technology was complete and had reached technological feasibility. Any costs to be incurred in the future will relate to the ongoing maintenance of the developed technology and will be expensed as incurred. To estimate the fair value of the developed technology, an income approach was used with a discount rate of 35%, which included an analysis of future cash flows and the risks associated with achieving such cash flows. The developed technology is being amortized over its estimated useful life of ten years.

Order backlog and Customer relationships. Order backlog of \$5,500,000 and the Customer relationships of \$3,660,000 represented the fair value of the post contract customer support obligations and existing customer relationships. To estimate the fair value of the Order backlog and the Customer relationships, an income approach was used with a discount rate of 30%. The order backlog and Customer relationships are amortized over their estimated useful lives of three years for Order backlog and ten years for Customer relationships.

Trademarks and trade names. Vidus and its product name, **taskforce**, have strong name recognition in European field service management, telecommunications, cable and utilities markets. To estimate the fair value of the trademarks and trade names, an income approach was used with a discount rate of 40%. The Company expects to continue to produce and market the **taskforce** line of products and utilize the Vidus trade name in Europe. Therefore, an analysis of various economic factors indicated there was no limit to the period of time the trademark and trade names would contribute to future cash flows. Because cash flow is expected to continue indefinitely, the trademark and trade names are not being amortized, but tested for impairment annually and whenever events indicate that an impairment may have occurred.

In-process research and development. Development projects that had reached technological feasibility were classified as developed technology and the value assigned to developed technology was capitalized. Expensed in-process research and development of approximately \$5,640,000 reflected research projects that had not reached technological feasibility or had no alternative future use at the time of the acquisition. In order to achieve technological feasibility, the Company estimated the hours required to complete the projects to cost approximately \$6,590,000. The Company estimated the fair value assigned to in-process research and development using the income approach, which discounts to present value the cash flows attributable to the technology once it had reached technological feasibility using a discount rate of 40%.

Goodwill. Goodwill of approximately \$25,625,000 represented the excess of the purchase price over the fair value of the net tangible and intangible assets acquired. The acquisition allows the Company to integrate its technology with Vidus technology for dynamic scheduling, dispatching, routing, and appointment booking of mobile workers, cross-sell the companies' solutions, and further develop the combined technologies to provide customers seamlessly integrated services. The acquisition also creates the ability to expand the company's business to Europe and other international markets. These opportunities, along with the ability to hire the Vidus workforce, were significant contributing factors to the establishment of the purchase price, resulting in the recognition of a significant amount of goodwill. In accordance with Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*, the Company is not amortizing goodwill. The Company will carry the goodwill at cost and test it for impairment annually and whenever events indicate that an impairment may have occurred.

3. Pro Forma Adjustments

The following adjustments are reflected in the unaudited pro forma condensed consolidated financial information:

- (a) To record estimated acquisition related costs of approximately \$1,341,000 of which \$478,000 was allocated to the issuance of common stock;

- (b) To eliminate goodwill and purchased intangible assets recorded by Vidus and record goodwill and purchased intangible assets that arose from the purchase by @Road;
- (c) To record a deferred tax liability related to identifiable intangible assets purchased by @Road;
- (d) To record extinguishment of existing debt of Vidus of approximately \$5,448,000 for cash;
- (e) To eliminate the historical shareholders' equity of Vidus and record the estimated fair value of @Road redeemable preferred stock, common stock, and options to purchase common stock issued in connection with the acquisition, prior to the Preferred Stock Adjustment;
- (f) To record the in-process research and development charge of approximately \$5,640,000 assumed to be written off at December 31, 2004; such amount has not been included in the pro forma condensed consolidated statement of operations;
- (g) To record deferred revenue at fair value of undelivered obligations;
- (h) To eliminate the Vidus amortization of intangible assets and record amortization of acquired intangible assets by @Road;
- (i) To reverse the \$418,000 of interest paid on debt settled and reduce interest income by \$101,000 for the 2% return on invested capital.
- (j) To record stated redeemable preferred stock dividends assumed to have been declared by the board of directors.

Based on the finalization of the valuation, purchase price allocation, integration plans and other factors, the pro forma adjustments may change from those presented in these Unaudited Pro Forma Statements. A change in the value assigned to long-lived tangible and intangible assets and liabilities could result in a reallocation of the purchase price and a change in the pro forma adjustments. The effect of these changes will depend on the nature and amount of the assets or liabilities adjusted.

4. Unaudited pro forma combined loss per common share

The Company calculated basic unaudited pro forma loss per common share based on the issuance of approximately 5,454,000 shares of common stock due to the acquisition. The Company excluded outstanding options to purchase common stock and options issued to purchase 146,000 common shares resulting from the acquisition from its computation of diluted income per common share because inclusion of such options would have been anti-dilutive.
