

SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **1995-06-13** | Period of Report: **1995-04-30**
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FILER

CANTEL INDUSTRIES INC

CIK: **19446** | IRS No.: **221760285** | State of Incorporation: **DE** | Fiscal Year End: **0731**
Type: **10-Q** | Act: **34** | File No.: **000-06132** | Film No.: **95546694**
SIC: **5047** Medical, dental & hospital equipment & supplies

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SE
CURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

/ X / Quarterly Report pursuant to Section 13 or 15(d)
of the Securities and Exchange Act of 1934
For the quarterly period ended April 30, 1995.

or

/ / Transition Report pursuant to Section 13 or 15(d)
of the Securities and Exchange Act of 1934
For the transition period from _____ to _____.

Commission file number: 0-6132

CANTEL INDUSTRIES, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

22-1760285
(I.R.S. employer
identification no.)

1135 Broad Street, Clifton, New Jersey
(Address of principal executive offices)

07013
(Zip code)

Registrant's telephone number, including area code
(201) 470-8700

Indicate by check mark whether registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities
Exchange Act of 1934 during the preceding 12 months (or for such
shorter period that the registrant was required to file such
reports), and (2) has been subject to the filing requirements for
the past 90 days. Yes X No

Number of shares of Common Stock outstanding as of May 24, 1995:
2,758,582

PART I - FINANCIAL INFORMATION

<TABLE>

CANTEL INDUSTRIES, INC.
 CONDENSED CONSOLIDATED BALANCE SHEETS (Note 1)
 (Dollar Amounts in Thousands, Except Per Share Data)
 (Unaudited)

<CAPTION>

	April 30, 1995	July 31, 1994
	<C>	<C>
<S>		
Assets		
Current assets:		
Cash	\$ 293	\$ 521
Accounts receivable, net	4,341	4,710
Inventories	8,036	7,122
Prepaid expenses and other current assets	341	424
Total current assets	13,011	12,777
Property and equipment, at cost:		
Furniture and equipment	1,138	1,069
Leasehold improvements	636	593
	1,774	1,662
Less accumulated depreciation and amortization	1,269	1,152
	505	510
Other assets	784	828
	\$14,300	\$14,115
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$ 2,563	\$ 2,458
Compensation payable	728	690
Other accrued expenses	244	458
Income taxes payable	-	824
Total current liabilities	3,535	4,430
Long-term debt	4,793	4,327
Deferred income taxes	65	63
Deferred compensation	7	107
Stockholders' equity:		
Preferred Stock, par value \$1.00 per share;		

authorized 1,000,000 shares; none issued	-	-
Common Stock, \$.10 par value; authorized 7,500,000 shares; issued and outstanding April 30 - 2,755,697 shares; July 31 - 2,735,128 shares	276	274
Additional capital	8,517	8,477
Accumulated deficit	(1,665)	(2,188)
Cumulative foreign currency translation adjustment	(1,228)	(1,375)
Total stockholders' equity	5,900	5,188
	\$14,300	\$14,115

See accompanying notes.

</TABLE>

<TABLE>

CANTEL INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Note 1)
(Dollar Amounts in Thousands, Except Per Share Data)
(Unaudited)

<CAPTION>

	Three Months Ended		Nine Months Ended	
	April 30,		April 30,	
	1995	1994	1995	1994
<S>	<C>	<C>	<C>	<C>
Net sales	\$ 6,334	\$ 7,402	\$21,085	\$22,072
Cost of sales	4,283	4,843	14,369	14,970
Gross profit	2,051	2,559	6,716	7,102
Expenses:				
Shipping and warehouse	201	158	591	540
Selling	930	969	3,022	2,983
General and administrative	538	562	1,726	1,721
Total operating expenses	1,669	1,689	5,339	5,244
Income from continuing operations before other expenses, income taxes and extraordinary gain	382	870	1,377	1,858
Other expenses:				
Interest	129	90	342	186
Income from continuing operations before income taxes and extraordinary gain	253	780	1,035	1,672
Income taxes	95	384	512	762
Income from continuing operations before extraordinary gain	158	396	523	910
Loss from discontinued operations	-	(54)	-	(94)
Income on disposal of discontinued				

operations	-	-	-	656
Income before extraordinary gain	158	342	523	1,472
Extraordinary gain on extinguishment of debt	-	-	-	1,211
Net income	158	342	523	2,683
Dividends on preferred stock	-	-	-	314
Net income attributable to common stock	\$ 158	\$ 342	\$ 523	\$ 2,369
Earnings per common share (Note 3):				
Primary:				
Continuing operations	\$ 0.05	\$ 0.13	\$ 0.17	\$ 0.20
Discontinued operations	-	(0.02)	-	0.19
Extraordinary gain on extinguishment of debt	-	-	-	0.41
Net income	\$ 0.05	\$ 0.11	\$ 0.17	\$ 0.80
Fully diluted:				
Continuing operations	\$ 0.05	\$ 0.13	\$ 0.17	\$ 0.20
Discontinued operations	-	(0.02)	-	0.18
Extraordinary gain on extinguishment of debt	-	-	-	0.40
Net income	\$ 0.05	\$ 0.11	\$ 0.17	\$ 0.78

See accompanying notes.

</TABLE>

<TABLE>

CANTEL INDUSTRIES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Note 1)
(Dollar Amounts in Thousands)
(Unaudited)

<CAPTION>

	Nine Months Ended April 30,	
	1995	1994
<S>	<C>	<C>
Cash flows from operating activities		
Income from continuing operations	\$ 523	\$ 910
Adjustments to reconcile income from continuing operations to net cash (used in) provided by operating activities:		
Discontinued operations	-	(94)
Depreciation and amortization of continuing		

operations	109	92
Depreciation and amortization of discontinued operations	-	13
Imputed interest	17	30
Changes in assets and liabilities:		
Accounts receivable	369	231
Inventories	(914)	(301)
Prepaid expenses and other current assets	83	(127)
Accounts payable and accrued expenses	(92)	68
Income taxes payable	(824)	53
Net cash (used in) provided by operating activities	(729)	875
Cash flows from investing activities		
Additions to property and equipment of continuing operations	(74)	(38)
Additions to property and equipment of discontinued operations	-	(4)
Cash provided by discontinued operations	-	88
Proceeds from sale of discontinued operations	-	2,596
Other, net	163	(345)
Net cash provided by investing activities	89	2,297
Cash flows from financing activities		
Proceeds from long-term debt	10,758	14,103
Repayment of long-term debt	(10,292)	(18,091)
Proceeds from exercise of stock options	42	81
Repurchase of Series A Preferred Stock	-	(204)
Expenses associated with extinguishment of debt	-	(33)
Deferred compensation payments	(96)	(99)
Net cash provided by (used in) financing activities	412	(4,243)
Decrease in cash	(228)	(1,071)
Cash at beginning of period	521	1,355
Cash at end of period	\$ 293	\$ 284

See accompanying notes.

</TABLE>

CANTEL INDUSTRIES, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note 1. Basis of Presentation

The unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial reporting and the requirements of Form 10-Q and Rule 10.01 of Regulation S-X. Accordingly, they do not include certain information and note disclosures required by generally accepted accounting principles for annual financial reporting and should be read in conjunction with the consolidated financial statements and notes thereto included in Cantel Industries, Inc.'s ("Company") Annual Report on Form 10-K for the fiscal year ended July 31, 1994, and Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere herein.

The unaudited interim financial statements reflect all adjustments which management considers necessary for a fair presentation of the results of operations for these periods. The results of operations for the interim periods are not necessarily indicative of the results for the full year.

The condensed consolidated balance sheet at July 31, 1994 was derived from the audited consolidated balance sheet at that date.

Note 2. Income Taxes

Income taxes primarily consist of foreign income taxes provided on the Company's Canadian operations. The effective tax rate on Canadian operations was 41.4% for the nine months ended April 30, 1995 as compared with 44.5% for the nine months ended April 30, 1994.

Note 3. Earnings Per Common Share

Primary earnings per common share are computed based upon the weighted average number of common shares outstanding during the period plus common stock equivalents where dilutive. Primary earnings per common share for the nine month period ended April 30, 1994 has been calculated reflecting imputed dividends of \$205,000 and cash dividends of \$109,000 on the Series A Preferred Stock.

Fully diluted earnings per common share are computed on the assumption that the weighted average number of common shares outstanding during the period was further increased by the exercise of those stock options and warrants for which the period-end market price of the Common Stock exceeded the average market price. Fully diluted earnings per common share for the nine month period ended

April 30, 1994 has been calculated reflecting imputed dividends of \$205,000 and cash dividends of \$109,000 on the Series A Preferred Stock.

The following average shares were used for the computation of primary and fully diluted earnings per share (see Exhibit 11 for computation of Earnings per Share):

<TABLE>

<CAPTION>

	For the three months ended April 30,		For the nine months ended April 30,	
	1995	1994	1995	1994
<S>	<C>	<C>	<C>	<C>
Primary	3,139,340	3,080,482	3,124,859	2,979,753
Fully diluted	3,175,651	3,087,692	3,167,392	3,043,866

</TABLE>

Note 4. Discontinued Operations

On October 29, 1993, the Company consummated the sale of all of the assets and transferred certain liabilities of its Seating Division to the German manufacturer of the seating products for an adjusted purchase price of \$2,809,000. The Company received \$2,650,000 in cash and a \$150,000 promissory note of the purchaser of the Seating Division at the time of closing, and received an additional \$9,000 in cash during August 1994 which was based upon the calculation of the Seating Division's net asset value at the time of closing. The promissory note was paid in October 1994. An additional contingent payment of up to \$150,000 could become due on the 90th day following the end of the calendar year 1995, dependent upon the operating results of the Seating Division. The sale of the Seating Division has been reflected as a discontinued operation and is presented separately in the condensed consolidated statements of income.

Note 5. Financing Arrangements

Simultaneous with the sale of its Seating Division, the Company paid in full its then outstanding United States bank debt of \$1,300,000 plus accrued interest and refinanced the Company's Canadian credit facility with a Canadian bank. The remaining deferred interest benefit of approximately \$1,211,000 arising from the Company's 1991 debt restructuring with its lending banks and subordinated debenture holders was recognized as an extraordinary gain on extinguishment of debt. Since October 29, 1993, the

Company's interest expense reflects a market rate of interest on its borrowings.

The credit facility, as amended, is comprised of a \$7,500,000 revolving credit facility to the Company's Canadian subsidiary. The maximum borrowing availability under this facility will

decrease annually over a three year period commencing January 1, 1996 and must be paid in full no later than December 31, 1998. The Company will be permitted to borrow an amount up to (i) 75%-85% of certain eligible accounts receivable, depending on the customer, and (ii) 50% of qualifying inventory, depending on the type of goods in inventory; however, any trade letters of credit issued under this facility will reduce the maximum available borrowings by 50% of the amount of such trade letters of credit, while any standby letters of credit, including the \$500,000 letter of credit issued to Olympus America Inc. during November 1993, will reduce the maximum available borrowings by the full amount of such standby letters of credit. The Company has the right to borrow funds under this facility in either United States dollars or Canadian dollars, a portion of which may be drawn in the form of bankers acceptances.

United States dollar borrowings will bear interest at .5% above the lender's United States base rate, and Canadian dollar borrowings will bear interest at .75% above the lender's Canadian prime rate. A commitment fee on the unused portion of this facility is payable in arrears at a rate of .25% per annum, with interest on borrowings payable monthly. Borrowings under this facility are guaranteed by Cantel and secured by substantially all assets of the Company's Canadian subsidiary and require the Canadian subsidiary to meet certain financial covenants, including a minimum working capital ratio, a minimum interest coverage ratio, a maximum debt to tangible net worth ratio, and an annual limitation on capital expenditures.

Upon completion of the sale of the Seating Division and the refinancing of the Canadian credit facility, the Company redeemed all 1,000 issued and outstanding shares of the Series A Preferred Stock which were owned by the Company's lending banks, including any rights the banks may have had to receive warrants and/or dividends thereunder, for a cash payment of \$200,000, the assignment of the \$150,000 note of the purchaser of the Seating Division, which was paid in October 1994, and the assignment of 50% of the \$150,000 contingent payment which could become due on the 90th day following the end of the calendar year 1995, dependent upon the operating results of the Seating Division. The banks also received 133,950 shares of the Company's Common Stock.

Note 6. Dividends

Dividends on preferred stocks of \$314,000 for the nine months ended April 30, 1994, represent non-cash imputed dividends of approximately \$205,000 and cash dividends payable of \$109,000 on the Series A Preferred Stock through its redemption on October 29, 1993.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Results of Continuing Operations

Reference is made to the sale of the Company's Seating Division (see Note 4 - Discontinued Operations). The results of continuing operations described hereafter reflect, for the most part, those results of the Company's wholly-owned Canadian subsidiary, Carsen Group Inc. Reference is also made hereafter to the effects of a weaker Canadian dollar against the United States dollar during the three months and nine months ended April 30, 1995, as compared with the three months and nine months ended April 30, 1994 (decreases in value of approximately 3% and 2%, respectively). In order to more accurately analyze the results of operations, certain comparisons will be presented in Canadian dollars as well as United States dollars. The ensuing discussion should also be read in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended July 31, 1994.

Net sales in Canadian dollars decreased by \$1,386,000, or 13.7%, to \$8,721,000 for the three months ended April 30, 1995, from \$10,107,000 for the three months ended April 30, 1994; however, when translated into United States dollars, the net sales decreased by \$1,068,000, or 14.4%, to \$6,334,000 for the three months ended April 30, 1995, from \$7,402,000 for the three months ended April 30, 1994. Net sales in Canadian dollars decreased by \$531,000, or 1.8%, to \$28,995,000 for the nine months ended April 30, 1995, from \$29,526,000 for the nine months ended April 30, 1994; however, when translated into United States dollars, the net sales decreased by \$987,000, or 4.5%, to \$21,085,000 for the nine months ended April 30, 1995, from \$22,072,000 for the nine months ended April 30, 1994. These decreases were principally attributable to the decreased sales of the Consumer Products Division resulting from decreased demand for product, as well as the Industrial Technology Division due to a significant purchase last year of Jenoptik product by a particular customer, and for the three months ended April 30, 1995, decreased sales of the Medical Instruments Division resulting from delays in receiving hospital purchase orders and delays in availability of certain product from a major supplier. These decreases were partially offset by increased sales of the Precision Instruments Division resulting

from increased demand, including a new product group, the Olympus B-Max microscope, and for the nine months ended April 30, 1995, a slight increase in sales of the Medical Instruments Division resulting from new products such as the Medivators endoscope disinfectant.

Gross profit in Canadian dollars decreased by \$649,000, or 18.6%, to \$2,846,000 for the three months ended April 30, 1995,

from \$3,495,000 for the three months ended April 30, 1994; however, when translated into United States dollars, the gross profit decreased by \$508,000, or 19.9%, to \$2,051,000 for the three months ended April 30, 1995, from \$2,559,000 for the three months ended April 30, 1994. Gross profit in Canadian dollars decreased by \$254,000, or 2.7%, to \$9,254,000 for the nine months ended April 30, 1995, from \$9,508,000 for the nine months ended April 30, 1994; however, when translated into United States dollars, the gross profit decreased by \$386,000, or 5.4%, to \$6,716,000 for the nine months ended April 30, 1995, from \$7,102,000 for the nine months ended April 30, 1994. The gross profit margins for the three and nine month periods ended April 30, 1995 were 32.4% and 31.9%, respectively, as compared with 34.6% and 32.2% for the three and nine month periods ended April 30, 1994. The lower gross profit margins for the fiscal 1995 periods reflect the reduction in the selling prices of certain camera models in the Consumer Products Division to meet competition, and the increased sales in the Precision Instruments Division of educational microscopes which generally carry lower gross profit margins. These decreases in gross profit margin were partially offset by the reduction in price discounting in the Medical Instruments Division which was necessary in fiscal year 1994 to meet competitive pricing, and the foreign exchange hedging program initiated in November 1993.

Shipping and warehouse expenses as a percentage of net sales were 3.2% and 2.8% for the three months and nine months ended April 30, 1995, respectively, as compared with 2.1% and 2.4% for the three months and nine months ended April 30, 1994, respectively. These percentage increases were principally attributable to the decreases in sales for both periods, since most of the expenses in this category are of a fixed nature.

Selling expenses as a percentage of net sales were 14.7% and 14.3% for the three months and nine months ended April 30, 1995, respectively, as compared with 13.1% and 13.5% for the three months and nine months ended April 30, 1994, respectively. These percentage increases were principally attributable to the decreases in sales for both periods, as a portion of the expenses in this category are of a fixed nature, and an increase in the number of personnel in the sales and product management functions and related

travel expenses.

General and administrative expenses decreased by \$24,000 to \$538,000 for the three months ended April 30, 1995 from \$562,000 for the three months ended April 30, 1994, and increased by \$5,000 to \$1,726,000 for the nine months ended April 30, 1995 from \$1,721,000 for the nine months ended April 30, 1994. The increase for the nine months ended April 30, 1995 primarily reflects increased compensation costs and an increase in professional fees, which increases were substantially offset in the nine month period by a decrease in foreign exchange losses. The decrease in foreign

exchange losses resulted from translating the Company's Canadian subsidiary's United States dollar denominated loans into Canadian dollars at the period end exchange rates last year. In October 1993, the Company began borrowing in Canadian dollars which subsequently eliminated such foreign exchange gains or losses.

Interest expense increased to \$342,000 for the nine months ended April 30, 1995, as compared with \$186,000 for the nine months ended April 30, 1994. This increase principally reflects interest at market rates on borrowings outstanding under the Company's revolving credit facility. Prior to October 29, 1993, the Company reported substantially reduced interest expense on its outstanding borrowings as a result of the 1991 debt restructuring.

Income from continuing operations before income taxes and extraordinary gain decreased by \$637,000 to \$1,035,000 for the nine months ended April 30, 1995 from \$1,672,000 for the nine months ended April 30, 1994.

The provision for income taxes for the nine months ended April 30, 1995 and April 30, 1994 represents taxes imposed on the Company's Canadian operations.

Income on disposal of discontinued operations of \$656,000 reflects the sale of all of the assets and the transfer of certain liabilities of the Seating Division to the German manufacturer of the seating products.

In October 1993, the Company paid in full its outstanding United States bank debt and refinanced its Canadian bank debt with a Canadian bank and recognized \$1,211,000, which represents the remaining deferred interest benefit from the Company's 1991 debt restructuring with its lending banks and subordinated debenture holders, as an extraordinary gain on the extinguishment of debt.

Dividends on preferred stocks of \$314,000 for the nine months ended April 30, 1994, represent non-cash imputed dividends of

approximately \$205,000 and cash dividends payable of \$109,000 on the Series A Preferred Stock.

Liquidity and Capital Resources

At April 30, 1995, the Company's working capital was \$9,476,000, as compared with \$8,347,000 at July 31, 1994. This increase primarily reflects an increase in inventories attributable to an increased requirement for demonstration units, a reduction in accounts receivable due to decreased sales and a reduction in current liabilities, all of which were partially achieved through an increase in long-term debt, which increased from \$4,327,000 at July 31, 1994 to \$4,793,000 at April 30, 1995.

Net cash used in operating activities was \$729,000 for the nine months ended April 30, 1995, as compared with net cash provided by operating activities of \$875,000 for the nine months ended April 30, 1994. This change was primarily due to decreases in income from continuing operations and income taxes payable and an increase in inventories. Net cash provided by investing activities was \$89,000 for the nine months ended April 30, 1995, as compared with \$2,297,000 for the nine months ended April 30, 1994. This change principally reflected proceeds from the sale of the Seating Division in October 1993. Net cash provided by financing activities was \$412,000 for the nine months ended April 30, 1995, as compared with net cash used in financing activities of \$4,243,000 for the nine months ended April 30, 1994. This change was principally due to refinancing and reduction of long-term debt in fiscal 1994.

During fiscal 1994, the Company's Canadian subsidiary received notice of reassessment for federal income taxes and withholding taxes from Revenue Canada for the taxable years 1990 through 1992. This notice was based upon the disallowance as a deduction for income tax purposes and treatment as a taxable dividend of all of the payments made to Cantel by the Canadian subsidiary during this period with respect to a purchasing fee charged by Cantel for negotiating certain distribution agreements on behalf of the Canadian subsidiary. The Company disagrees with the position of Revenue Canada and intends to pursue its available remedies. However, the Company recorded a charge of \$413,000 in its income tax provision for the year ended July 31, 1993, which represents management's estimated cost to settle this matter as well as related provincial income taxes for the period. In addition, the Company provided interest charges of approximately \$34,000 and \$120,000 in fiscal 1994 and 1993, respectively, which represent interest on the federal, provincial and withholding taxes. Such provisions approximated the full amount of the reassessment for the

federal, provincial and withholding taxes and the related interest thereon. The federal and provincial income taxes and related interest thereon were paid during the quarter ended October 31, 1994 under protest.

Simultaneous with the sale of its Seating Division, the Company paid in full its then outstanding United States bank debt of \$1,300,000 plus accrued interest and refinanced the Company's Canadian credit facility with a Canadian bank. On October 29, 1993, the remaining deferred interest benefit of approximately \$1,211,000 arising from the Company's 1991 debt restructuring with its lending banks and subordinated debenture holders was recognized as an extraordinary gain on extinguishment of debt. Since October 29, 1993, the Company's interest expense reflects a market rate of interest on its borrowings.

The credit facility, as amended, is comprised of a \$7,500,000 revolving credit facility to the Company's Canadian subsidiary. The maximum borrowing availability under this facility will decrease annually over a three year period commencing January 1, 1996 and must be paid in full no later than December 31, 1998. The Company is permitted to borrow an amount up to (i) 75%-85% of certain eligible accounts receivable, depending on the customer, and (ii) 50% of qualifying inventory, depending on the type of goods in inventory; however, any trade letters of credit issued under this facility will reduce the maximum available borrowings by 50% of the amount of such trade letters of credit, while any standby letters of credit, including the \$500,000 letter of credit issued to Olympus America Inc. during November 1993, will reduce the maximum available borrowings by the full amount of such standby letters of credit. The Company has the right to borrow funds under this facility in either United States dollars or Canadian dollars, a portion of which may be drawn in the form of bankers acceptances.

United States dollar borrowings will bear interest at .5% above the lender's United States base rate, and Canadian dollar borrowings will bear interest at .75% above the lender's Canadian prime rate. A commitment fee on the unused portion of this facility is payable in arrears at a rate of .25% per annum, with interest on borrowings payable monthly. Borrowings under this facility are guaranteed by Cantel and secured by substantially all assets of the Company's Canadian subsidiary and require the Canadian subsidiary to meet certain financial covenants, including a minimum working capital ratio, a minimum interest coverage ratio, a maximum debt to tangible net worth ratio, and an annual limitation on capital expenditures.

A further decrease in the value of the Canadian dollar against the United States dollar could adversely affect the Company because the Company's Canadian subsidiary purchases substantially all of its products in United States dollars and sells its products in Canadian dollars. Such adverse currency fluctuations could also result in a corresponding adverse change in the United States dollar value of the Company's assets that are denominated in Canadian dollars. Under the credit facility, as amended, the Company's Canadian subsidiary has a foreign exchange hedging arrangement of up to \$15,000,000 (U.S. dollars) which could be used to minimize future adverse currency fluctuations as they relate to purchases of inventories.

The Company's Canadian subsidiary has forward exchange contracts at April 30, 1995 aggregating \$13,500,000 (United States dollars) to hedge against possible declines in the value of the Canadian dollar which would otherwise result in higher inventory costs. Such contracts cover the Canadian subsidiary's projected purchases of inventories through December 31, 1995.

The average exchange rate of the contracts open at April 30, 1995 was \$1.3826 Canadian dollar per United States dollar, or \$.7233 United States dollar per Canadian dollar. The exchange rate published by the Wall Street Journal on May 25, 1995, was \$1.3645 Canadian dollar per United States dollar, or \$.7329 United States dollar per Canadian dollar.

The Company believes that its anticipated cash flow from operations and the funds available under the credit facility will be sufficient to satisfy the Company's cash operating requirements for the foreseeable future. At May 24, 1995, \$1,974,000 was available under the credit facility.

Inflation has not significantly impacted the Company's operations.

PART II - OTHER INFORMATION

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

There was no submission of matters to a vote during the quarter ended April 30, 1995.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

Exhibit 11, Computation of Earnings Per Share

(b) Reports on Form 8-K

There were no reports on Form 8-K filed for the three months ended April 30, 1995.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANTEL INDUSTRIES, INC.

Date: May 24, 1995

By: /s/ James P. Reilly
James P. Reilly, President
and Chief Executive Officer
(Principal Executive Officer
and Principal Financial Officer)

By: /s/ Craig A. Sheldon
Craig A. Sheldon, Vice
President and Controller
(Chief Accounting Officer)

<TABLE>

EXHIBIT 11

CANTEL INDUSTRIES, INC.

COMPUTATION OF EARNINGS PER SHARE

<CAPTION>

PRIMARY	Three Months Ended April 30,		Nine Months Ended April 30,	
	1995	1994	1995	1994
<S>	<C>	<C>	<C>	<C>
Weighted average number of shares outstanding	2,753,361	2,640,962	2,742,897	2,575,264
Dilutive effect of options and warrants using the treasury stock method and average market price for the period	385,979	439,520	381,962	404,489
Weighted average number of shares and common stock equivalents	3,139,340	3,080,482	3,124,859	2,979,753
Income from continuing operations before extra- ordinary gain and dividends on preferred stock	\$ 158,000	\$ 396,000	\$ 523,000	\$ 910,000
Dividends on preferred stock	-	-	-	(314,000)
Income from continuing operations before extra- ordinary gain	158,000	396,000	523,000	596,000
Discontinued operations	-	-	-	562,000
Extraordinary gain on extinguishment of debt	-	(54,000)	-	1,211,000
Net income attributable to common stock	\$ 158,000	\$ 342,000	\$ 523,000	\$ 2,369,000

Net income per common share:				
Continuing operations	\$0.05	\$0.13	\$0.17	\$ 0.20
Discontinued operations	-	(0.02)	-	0.19
Extraordinary gain on extinguishment of debt	-	-	-	0.41
Net income	\$0.05	\$0.11	\$0.17	\$0.80

</TABLE>

<TABLE>

EXHIBIT 11

CANTEL INDUSTRIES, INC.

COMPUTATION OF EARNINGS PER SHARE

<CAPTION>

	Three Months Ended April 30,		Nine Months Ended April 30,	
FULLY DILUTED	1995	1994	1995	1994
<S>	<C>	<C>	<C>	<C>
Weighted average number of shares outstanding	2,753,361	2,640,962	2,742,897	2,575,264
Dilutive effect of options and warrants using the treasury stock method and the higher of the average market price for the period or the period-end market price	422,290	446,730	424,495	468,602
Weighted average number of shares and common stock equivalents	3,175,651	3,087,692	3,167,392	3,043,866
Income from continuing operations before extraordinary gain and dividends on preferred stock	\$ 158,000	\$ 396,000	\$ 523,000	\$ 910,000
Dividends on preferred stock	-	-	-	(314,000)

Income from continuing operations before extraordinary gain	158,000	396,000	523,000	596,000
Discontinued operations	-	(54,000)	-	562,000
Extraordinary gain on extinguishment of debt	-	-	-	1,211,000
Net income attributable to common stock	\$ 158,000	\$ 342,000	\$ 523,000	\$2,369,000
Net income per common share:				
Continuing operations	\$0.05	\$0.13	\$0.17	\$ 0.20
Discontinued operations	-	(0.02)	-	0.18
Extraordinary gain on extinguishment of debt	-	-	-	0.40
Net income	\$0.05	\$0.11	\$0.17	\$0.78

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONDENSED CONSOLIDATED BALANCE SHEET AT APRIL 30, 1995 AND THE CONDENSED CONSOLIDATED STATEMENT OF INCOME FOR THE NINE MONTHS ENDED APRIL 30, 1995 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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