SECURITIES AND EXCHANGE COMMISSION

FORM 10-K

Annual report pursuant to section 13 and 15(d)

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FILER

PUBCO CORP

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SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-K

(Mark One)

/ X / ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 1998

OR

/ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

from to

Commission file number 0-1359

PUBCO CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 53-0246410

(State of incorporation) (I.R.S. Employer Identification No.)

3830 Kelley Avenue, Cleveland, Ohio 44114 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (216) 881-5300

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Name of each exchange on which registered

None None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15\,(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

At March 1, 1999, the aggregate market value of the common shares held by non-affiliates of the registrant (based upon the closing price of the Common Stock), was approximately \$10,672,511.

As of March 1, 1999, 3,752,473 common shares (Common Stock and Class B Stock) were outstanding.

Documents Incorporated by Reference Form 10-K Reference

None

The exhibit index begins on page of this Form 10-K.

PART I

ITEM 1. BUSINESS

The Company conducts two lines of business: the manufacture and sale of supplies for computer printers and labeling devices (and the manufacture of such labeling devices) and the manufacture and sale of construction products. See Note K of Notes to Consolidated Financial Statements for further information on industry segment reporting. The printer supplies business is conducted by the Company and its wholly-owned subsidiaries under the "Buckeye", "Aspen" and "Kroy" tradenames. The construction products business is conducted by an 85% owned subsidiary of the Company under the "Allied" tradename.

The Company also owns the "Bobbie Brooks" trademarks which are licensed through Garan, Inc., an unaffiliated apparel-manufacturing firm, exclusively to Wal-Mart and vendors supplying Wal-Mart with apparel merchandise. The Company also owns other income generating assets.

In this Form 10-K, the terms "Pubco" means Pubco Corporation and the

"Company" means Pubco together with all of its divisions and majority-owned and wholly-owned subsidiaries.

Pubco was established in 1958 and is a Delaware corporation. As of March 1, 1999, the Company employed approximately 350 persons.

2.

Printer Supplies Business

The Company manufactures or resells computer ribbons, cartridge ribbons, computer paper, pressure sensitive labels, laser toner, remanufactured toner cartridges, thermal transfer ribbons, ink-jet supplies, magnetic media and commercial and industrial label printers and supplies. The Company purchases supplies and component parts from various suppliers, some of whom produce component parts on molds owned by the Company. Printers are manufactured by the Company and by subcontractors who produce printers from tools and dies owned by the Company. The Company also publishes and sells the AspenGuideR, the definitive computer printer industry compatibility guide which provides cross-reference information concerning ribbons, fax, laser and other related supplies.

The Company markets its computer and data processing supplies products through (i) an in-house telemarketing organization primarily to end-users in the United States; (ii) dealers, and (iii) original equipment manufacturers. Label printers and supplies are principally marketed throughout North America and Western Europe through distributors and wholesalers, original equipment manufacturers who sell products under their own tradenames, office machine and office product dealers, specialty retailers and catalog houses.

The Company's printer supplies businesss has approximately 12,000 accounts, none of which represents 10% of its business.

Principal raw materials used by the Company include (i) nylon impression fabric which is primarily purchased from one weaving mill, but is readily available from other sources, (ii) uncoated free sheet paper, which is purchased primarily from two suppliers, but is also readily available from numerous sources, (iii) plastic cartridge components, which are purchased from numerous suppliers, (iv) microprocessors and printed circuit boards, which are available from numerous sources, and (v) coatings and heat shrinkable tubing, all of which materials are available from a variety of suppliers.

The Company's label printers and supplies are covered by a variety of US and European patents which protect the propriety of the Company's label products. The "Kroy" trademark is registered in over 40 countries. "Aspen Ribbons", "AspenGuide" and "Laser I" are registered trademarks in the United States.

There are no dominant suppliers of product in the computer printing

supplies market, which has numerous manufacturers and resellers. The label printer and supplies market is dominated by a half dozen producers, some of whom have significantly greater resources than the Company. Some of these producers concentrate on the high volume mass merchant channel, which the Company has not aggressively pursued.

3.

Construction Products Business

The Company designs, manufactures, assembles and distributes products for the construction, utility and mining industries. These operations are also housed in the Company's Cleveland, Ohio facility. Construction products are divided into (i) products which are mounted on excavators, industrial tractors, loaders and other equipment, including (A) hydraulic hammers used for breaking rock, concrete and similar materials, (B) hydraulic mounted compactors used for soil compaction and pile and sheeting driving applications, (C) grapples used for material handling and demolition, (D) asphalt cutters, and (E) hydraulic pedestal boom systems used for breaking oversize material at rock crushing operations and for waste handling operations; and (ii) underground products, including (A) pneumatic piercing tools used to make horizontal holes for placement or repair of underground utility lines, and (B) aluminum trench supports used to support the walls of open construction trenches.

The Company has a long-term contractual relationship with Krupp Bautechnik GmbH, a German manufacturer of hammers and component parts. The Company purchases component parts from Krupp, assembles its own hammer products using these and other components purchased domestically, and sells and distributes hammer products in the United States and Canada under its "Allied" tradenames. Under the agreement, Krupp does not sell competing products in Allied's markets.

Construction product components and materials are purchased from a variety of metal products manufacturers, hydraulic system component suppliers, and steel and aluminum suppliers, principally located in the United States. One domestic supplier presently provides approximately 7% of construction product components and materials. No other supplier represents more than 5% of the construction product component and material purchases. Raw materials are available from a variety of sources and all of the domestic vendors are replaceable.

Approximately 60% of the annual sales in the construction products business occurs during the first half of the year.

Construction products are sold to over 275 customers. One customer accounts for approximately 5.2% of the sales of the construction product business. No other customer represents more than 5% of the annual sales of the construction products business.

Firm order backlog totalled approximately \$4,200,000 as of March 3, 1999 compared to approximately \$3,900,000 at March 13, 1998.

Construction products are marketed principally through distributors. There are approximately 15 other foreign and domestic manufacturers in the mounted product market and approximately 10 other foreign and domestic manufacturers in the underground product market. None of the Company's competitors is believed to hold a dominant position although some have greater financial resources than the Company.

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Trademark Licensing

Since 1986, the Company has been licensing use of its "Bobbie Brooks" related trademarks to Garan, Incorporated. Garan and its sublicensees, including Wal-Mart, sell sportswear under these labels exclusively at Wal-Mart Stores. Licensing fees are recorded within the Corporate segment in Industry Segment Information at Note K.

5.

ITEM 2. PROPERTIES

The Company owns or leases the following properties:

Location	Owned or Leased	Square Footage	Use
Cleveland, OH	Leased	312,000	Printer supply operations; construction products operations; executive/ administrative facilities; portion subleased to third party
Scottsdale, AZ	Leased	4,400	Kroy's administrative offices; leased through December, 1999
St Croix Falls, WI	Leased	11,500	Kroy's coating plant and storage; leased through February, 2000
Scottsdale, AZ	Leased	10,100	Kroy's sign Division; leased through December, 2000
Reading, England	Leased	11,300	Kroy's European operations; leased through September, 2006
Louisville, CO	Leased	1,500	Aspen's sales offices; leased through September, 2000
St. Louis, MO	Owned	100,000	Commercial printing/offices;

Havana, IL Owned

25,000 Retail; leased to a 3rd party through 2000

ITEM 3. LEGAL PROCEEDINGS

The Company is not involved in any material pending legal proceedings.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the year ended December 31, 1998.

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PART II

ITEM 5. MARKET PRICE OF AND DIVIDENDS ON THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

(a) Market Information.

Pubco's Common Stock is traded over-the-counter and quoted on NASDAQ's SmallCap Market under the symbol "PUBO". The following table presents the high and low sales prices of Pubco's Common Stock as reported by NASDAQ.

1997				
First Quarter	\$ 8	3/8	\$ 7	
Second Quarter	8	5/8	7	3/4
Third Quarter	11	1/2	8	1/4
Fourth Quarter	11	5/8	10	3/8
1998				
First Quarter	\$13	1/2	\$10	1/4
Second Quarter	15	1/2	12	
Third Quarter	12	3/8	9	1/4
Fourth Quarter	10	3/4	8	1/4

Transferability of Class B Stock is restricted to certain family members and others who are "Permitted Transferees" (as defined) and accordingly there is no market for Class B Stock. However, Class B Stock is convertible into Common Stock on a share-for-share basis.

(b) Holders.

There were approximately 8,450 holders of Common Stock of record and approximately 240 holders of Class B Stock of record, as of March 1, 1999.

(c) Dividends.

Pubco has never paid cash dividends on its Common Stock and Class B Stock and does not anticipate paying dividends on its Common Stock or Class B Stock in the forseeable future. In addition, no dividends may be paid on the Common Stock or Class B Stock while there is any unpaid dividend on the Preferred Stock. No preferred stock dividends are in arrears at December 31, 1998. Subject to the foregoing, the payment of dividends will depend, among other factors, on earnings, capital requirements and the operating and financial condition of the Company.

(All numbers shown in 000's except share data and ratios)

Selected Statement of Operations Data
<TABLE>
<CAPTION>

		Yea	rs Ended Dece	mber 31	
	1998	1997	1996	1995	1994
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Net Sales	\$ 68,660	\$ 53,902	\$ 51,069	\$ 47,590	\$ 46,016
Income from continuing					
operations before income					
taxes and minority interest	6 , 778	6,437	5 , 828	4,036	3,454
Net Income (Loss):					
Continuing Operations (A)	7,338	10,224	6,291	3 , 953	3,380
Discontinued Operations (B)	_	_	_	1,100	(13,588)
Net Income (Loss)	7,338	10,224	6,291	5,053	(10,208)
Net Income (Loss) Applicable					
to Common Stockholders (C)	6,463	9,367	5,416	4,178	(10,908)
Income (Loss) Per Share:					
Continuing Operations (C)	1.72	2.50	1.50	.89	.77
Discontinued Operations (B)	-	_	-	.32	(3.92)
Net Income (Loss)					
per Common Share (A)	\$ 1.72	\$ 2.50	\$ 1.50	\$ 1.21	\$ (3.15)
Weighted Average					
Number of Shares	3,752,473	3,752,473	3,610,278	3,463,387	3,463,727
Selected Balance Sheet Data					
			December 3		
		1997			
Working Capital Ratio	3.3 to 1			2.3 to 1	
Total Assets		\$ 85,946		\$ 57 , 157	
Long-term Debt	1,689	_		2,10,	
Stockholders' Equity	45 , 179	42,049	31,335	21,515	16,548
Common Stockholders'					
Equity (D)	•	•	,	14,515	•
Per Common Share (D)	\$ 10.17	\$ 9.34	\$ 6.49	\$ 4.19	\$ 2.76
Shares Outstanding					
at Year End	3,752,473	3,752,473	3,752,473	3,461,727	3,463,727
<fn></fn>					

Value Builed December 21

- (A) Income in 1998, 1997 and 1996 includes the benefit of recording an increase in the Company's deferred tax asset of \$954, \$4,265 and \$735, respectively. Refer to Note I.
- (B) Includes the discontinuance of the apparel and retail segments in 1994.
- (C) Net of Preferred Stock dividend requirements.
- (D) Common Stockholders' Equity and Stockholders' Equity Per Common Share are computed net of the face value of Preferred Stock.

8.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Comparison of 1998 and 1997

Income before income taxes and minority interest increased in 1998 from 1997 primarily because of an increase in income at the Company's printer supplies business, which since October 20, 1997 has included Kroy, a producer of commercial and industrial labeling equipment and supplies.

Sales increased in 1998 from 1997 primarily because of the inclusion of Kroy.

Gross profit percentage increased in 1998 from 1997 primarily because of the inclusion of Kroy.

Selling, general and administrative expenses increased in 1998 from 1997 primarily because of the inclusion of Kroy.

The decrease in interest income in 1998 from 1997 is primarily the result of the purchase and funding of Kroy.

In the year ended December 31, 1997, in accordance with SFAS No. 109,

"Accounting for Income Taxes", the Company's valuation allowance on its deferred tax assets related to net operating loss carryforwards and certain deductible temporary differences was reduced. The decrease in benefit in 1998 reflects the usage of a portion of the deferred tax asset that was recognized at December 31, 1997 offset by a slight decrease in the valuation allowance in 1998. Refer to Note I -- Income Taxes in the Notes to Consolidated Financial Statements.

Comparison of 1997 and 1996

Income before income taxes and minority interest increased in 1997 from 1996 primarily because of an increase in income both at the Company's construction products business and printer supplies business. The increase in net income applicable to common stockholders in 1997 from 1996 is primarily the result of the increase in the recognition of the benefits of deferred tax assets in 1997 (\$4,265,000) from that of 1996 (\$735,000).

Sales increased in 1997 from 1996 primarily because the inclusion of Kroy more than offset the decrease in sales at the Company's other businesses.

Gross profit percentage increased in 1997 from 1996 primarily because of the inclusion of Kroy which maintains a higher gross profit percentage than the Company's other businesses and the lower cost of sales at the Company's construction products business arising from favorable currency fluctuations.

Selling, general and administrative expenses increased in 1997 from 1996 because of the inclusion of Kroy.

9.

The change in interest expense is primarily the result of lower borrowing levels at the Company's construction products business during 1997 compared to 1996. Earnings from the Company's cash and cash equivalents and marketable securities and other short term investments increased because of increases in the amount of such assets during the year prior to the acquisition of Kroy.

LIQUIDITY AND CAPITAL RESOURCES

At December 31, 1998, the Company had \$26,192,000 of cash, cash equivalents, marketable securities and other short-term investments and \$1,689,000 of long term debt. The Company's marketable securities and other short term investments continue to be subject to risk of loss and fluctuations in value. The income generated from the marketable securities and other short-term investments may not be the same from year to year or period to period. The Company will continue to buy, hold and sell marketable securities and other short term investments to the extent funds are not required to make additional acquisitions of operating businesses.

The Company has a \$2,500,000 working capital line for its printer supplies business. At December 31, 1998, there were no borrowings under this line of credit. The Company also has a \$3,000,000 working capital line of credit for its construction products business. At December 31, 1998, borrowing under this line of credit was \$1,689,000. The Company also has a \$10,000,000 line of credit which it uses for the issuance of letters of credit and which can be used for other purposes, including acquisitions. At December 31, 1998, letters of credit aggregating \$1,528,900 were outstanding, but there were no borrowings under this line. The Company is continually reviewing business acquisition opportunities.

At December 31, 1998, the Company had commitments for capital expenditures of approximately \$1,400,000, most of which were for equipment purchased for the printer supplies business. The Company will pay these amounts in 1999 primarily from existing funds.

Stockholders' equity of \$45,179,000 at December 31, 1998 includes Common and Preferred stockholders' equity. In order to calculate Common stockholders' equity at December 31, 1998, the face value of the Preferred Stock (\$7,000,000) and any unpaid cumulative dividends on the Preferred Stock must be subtracted from total stockholders' equity. There were no unpaid cumulative preferred stock dividends outstanding at December 31, 1998.

In 1997, the Company reduced the valuation allowance by \$5,065,000 resulting in a deferred tax benefit of \$4,265,000. In 1998, the Company reduced the valuation allowance by \$2,700,000 resulting in a deferred tax benefit of \$954,000. The reductions recorded were based upon future taxable income projections over the next several years made by management of the Company. These projections take into consideration the recent acquisition of Kroy and the taxable income generated by the Company over the past three years. The Company will need to generate approximately \$15,000,000 of future taxable income in order to realize the deferred tax assets recorded at December 31, 1998. This paragraph contains forward looking statements. The level of taxable income generated by the Company during the past three years is not necessarily indicative of the Company's ability to generate taxable income in future years. In addition, the Company's acquisition of Kroy does not assure profitability of that or other Company operations. A number of factors could prevent the Company from generating taxable income in the future or lower such income, including changes in technology, competitive pressures, raw material price increases, patent issues, and other factors which affect businesses generally.

Year 2000

Regarding the functionality of the Company's computer systems for the year 2000, the systems utilized by the printer supplies business and Pubco corporate (including stock transfer functions), are currently compliant. All of such systems had been routinely acquired by the Company and were already year 2000 compliant. Not all of the computer systems used by the Company's construction products business are presently year 2000 compliant. The construction products business expects that such systems will become completely compliant at a cost not to exceed \$350,000 and that such compliance will be completed before the end of 1999.

New Accounting Standards

Refer to Note A $\operatorname{\mathsf{--}}$ Significant Accounting Policies in the Notes to Consolidated Financial Statements.

11.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company does not hold or issue derivative financial instruments for trading purposes.

Interest Rate Risk. The Company is exposed to market risk from changes in interest rates on its borrowings and investing activities. The Company has investments in various domestic and foreign debt securities which mature between the year 2000 and 2009. These investments had a market value of over \$11,000,000 at December 31, 1998. Substantially all of these investments are denominated in US dollars at fixed rates of interest. Increases and decreases in prevailing interest rates generally translate to decreases and increases in market value of those debt instruments. Based

upon recent interest rate fluctuations, the Company does not believe that near term changes in interest rates will materially affect the Company's consolidated financial position, results of operations or cash flows. In addition, these instruments may be affected by the creditworthiness of the issuer, prepayment options, relative values of alternative investments, liquidity of the instruments, and other general market conditions. Interest rates on lines of credit are variable, based upon prime or LIBOR rates. Outstanding borrowings at December 31, 1998 were not significant.

Foreign Currency Risks. The Company is also exposed to foreign currency exchange rate risk. The Company's European operations expose it to translation risk when the local currency financial statements are translated to US Dollars. These currency exchange rate fluctuations may affect comparability of revenues and expenses from year to year. The European subsidiary is not significant to the Company's consolidated operations and, therefore, its operations do not result in any significant exposure to the Company from foreign currency exchange rate fluctuations. In the normal course of business, the Company's US operations make purchases that are denominated in foreign currency. One of the Company's US based operations enters into foreign currency exchange contracts with banks in order to fix its trade payables denominated in foreign currency. There were no such amounts outstanding at year end.

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ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

PUBCO CORPORATION AND SUBSIDIARIES

DECEMBER 31, 1998

13.

REPORT OF INDEPENDENT AUDITORS

Board of Directors and Stockholders Pubco Corporation

We have audited the accompanying consolidated balance sheets of Pubco Corporation and subsidiaries as of December 31, 1998 and 1997, and the related consolidated statements of income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 1998. Our audits also included the financial statement schedule listed in the index at Item 14(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Pubco Corporation and subsidiaries at December 31, 1998 and 1997, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 1998, in conformity with generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

/s/ Ernst & Young LLP
Ernst & Young LLP

Akron, Ohio March 24, 1999

14.

CONSOLIDATED BALANCE SHEETS
PUBCO CORPORATION AND SUBSIDIARIES

(\$ in 000's except share amounts)

	Decemb 1998	per 31 1997
ASSETS		
CURRENT ASSETS		
	0 0 016	1 700
Cash and cash equivalents Marketable securities and other investments available for saleNote D	\$ 9,816 16,376	
Trade receivables (less allowances of		
\$848 in 1998 and \$931 in 1997) InventoriesNote H	7,972 11,625	7,549 11,000
Deferred income tax assets Prepaid expenses and other current assets	1,600 1,449	2,400 1,570
TOTAL CURRENT ASSETS	48,838	49,900
PROPERTY AND EQUIPMENTNote H	5,488	6,072
INTANGIBLE ASSETS ARISING FROM ACQUISITIONS (at cost less accumulated amortization of		
\$1,294 in 1998 and \$913 in 1997)Note A	3 , 891	4,204
OTHER NONCURRENT ASSETS	27,142	25 , 770
TOTAL ASSETS	\$ 85,359	\$ 85,946 ======
See notes to consolidated financial statements.		
15.		
CONSOLIDATED BALANCE SHEETSCONTINUED PUBCO CORPORATION AND SUBSIDIARIES		
(\$ in 000's except share amounts)		
	Decemb 1998	per 31 1997
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable Accrued liabilitiesNote H	\$ 6,118 8,492	\$ 7,918 11,505
TOTAL CURRENT LIABILITIES	14,610	
LONG TERM DEBTNote G	1,689	-
DEFERRED CREDITS AND NONCURRENT LIABILITIES	23,197	23,812
MINORITY INTERESTS	684	662
STOCKHOLDERS' EQUITYNotes A, C and E		
Preferred Stock: Preferred Stock-par value \$.01; 2,000,000 shares authorized, 70,000 shares issued and outstanding in 1998 and 1997 (\$7,000 aggregate liquidation preference)	1	1

December 31

Convertible preferred stock-par value \$1; 20,000 shares authorized, none issued Common Stock:	-	-
Common Stock-par value \$.01; 5,000,000 shares authorized; 3,201,131 issued and 3,199,131 outstanding in 1998		
and 3,200,871 issued and 3,198,871 outstanding in 1997 Class B Stock-par value \$.01; 2,000,000 shares authorized; 553,342 issued and outstanding in 1998 and 553,602 issued	32	32
and outstanding in 1997	6	6
Additional paid in capital	-	32,180
<u>.</u>	•	6,266
Retained earnings	•	•
Accumulated other comprehensive income	243	3 , 576
Treasury stock at cost, 2,000 shares	45,191	42,061
in 1998 and 1997	(12)	(12)
TOTAL STOCKHOLDERS' EQUITY	45 , 179	42,049
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 85,359 ======	\$ 85,946 ======

See notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF INCOME PUBCO CORPORATION AND SUBSIDIARIES

(\$ in 000's except share amounts)
<TABLE>
<CAPTION>

<caption></caption>			2.1
	Year 1998	Ended Decemi 1997	oer 31 1996
<\$>			
Net sales	\$ 68,660	<c> \$ 53,902</c>	\$ 51,069
Cost of sales		37,510	
GROSS PROFIT	22,913	16,392	14,322
Selling, general and administrative expenses	19,086	13,470	11,339
Interest expense	120	48	113
Interest income	(2,370)	(2,777)	(2,400)
Other income, net	(701)		(558)
INCOME BEFORE INCOME TAXES AND MINORITY INTEREST	6,778	6,437	5,828
(Benefit) for income taxesNote I	(696)	(3,955)	(534)
INCOME BEFORE MINORITY INTEREST	7,474	10,392	6,362
Minority interest	(136)	(168)	(71)
-			
NET INCOME	7,338	10.224	6.291
	,		,
Preferred stock dividend requirements		857	
NET INCOME APPLICABLE TO COMMON STOCKHOLDERS		\$ 9,367	
NET INCOME APPLICABLE TO COMMON STOCKHOLDERS		۶ 9,367 ======	
NEW THOOMS DED OURDS Notes a	\$ 1.72	\$ 2.50	\$ 1.50
NET INCOME PER SHARENote A		\$ 2.50 ======	
Weighted average number of shares outstandingNotes A and E	3.752.473	3,752,473	3.610.278
outstanding notes it and if		=======	

<FN>

See notes to consolidated financial statements.

</TABLE>

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY PUBCO CORPORATION AND SUBSIDIARIES

(\$ in 000's except share amounts) <TABLE>

Three Years Ended December 31, 1998

<CAPTION>

<s> Balance at January 1, 1996</s>	Preferred Stock Par Value <c> \$ 1</c>	Common Stock Par Value <c> \$29</c>	Class B Stock Par Value <c> \$ 6</c>	Additional Paid In Capital <c> \$30,082</c>	Retained Earnings (Deficit) <c> \$ (9,392)</c>	Accumulated Other Comprehensive Income <c> \$ 801</c>	Total <c> \$21,527</c>
Net income for 1996					6,291		6,291
Other comprehensive IncomeNote C						1,428	1,428
Total comprehensive income							7,719
Preferred Stock dividends paid at \$12.50 per share							, -
Note E Shares issued				(875)			(875)
(290,746) Note B		3		2 , 973			2,976
Balance at December 31,							
1996	\$ 1	\$32	\$ 6	\$32,180	\$ (3,101)	\$ 2,229	\$31,347
Net income for 1997 Other comprehensive					10,224		10,224
IncomeNote C						1,347	1,347
Total comprehensive income Preferred Stock							11,571
dividends paid at \$12.25 per share							
Note E					(857)		(857)
Balance at December 31, 199	7 \$ 1	\$32	\$ 6	\$32,180	\$ 6,266	\$ 3,576	\$42,061
Net income for 1998 Other comprehensive					7,338		7,338
IncomeNote C						(3,333)	(3,333)
Total comprehensive income Preferred Stock dividends paid at							4,005
\$12.50 per share							
Note E					(875)		(875)
Balance at December 31, 199	8 \$ 1 ===	\$32 ===	\$ 6 ===	\$32,180 ======	\$ 12,729 ======	\$ 243 ======	\$45,191 ======
/ FN			_==				

<FN>

See notes to consolidated financial statements. </TABLE>

18.

CONSOLIDATED STATEMENTS OF CASH FLOWS PUBCO CORPORATION AND SUBSIDIARIES

(\$ in 000's except share amounts)

<TABLE> <CAPTION>

	Year Ended December 31				
		1998	1997		1996
<\$>	<c></c>		<c></c>	<c></c>	
OPERATING ACTIVITIES					
Net income	\$	7,338	\$ 10,224	\$	6,291
Adjustments to reconcile net income to net					
cash provided by operating activities:					
Depreciation and amortization		1,031	1,180		1,358
Deferred income taxes		(800)	(4,265)		(735)
Net (gain) on sales of securities		(595)	(779)		(51)
Net loss (gain) on disposal of fixed assets		1	71		(500)
Minority interest		22	54		(36)

Changes in operating assets and liabilities			
net of acquisitions:	(400)	2.4	640
Trade receivables		34	
Inventories		(1,149)	
Accounts payable		387	
Other current liabilities		(1,023)	
Other, net		422	
NET CASH PROVIDED BY OPERATING ACTIVITIES		5,156	
INVESTING ACTIVITIES			
Purchases of marketable securities	(1,692)	(9,971)	(20,882)
Proceeds from sales of marketable securities	8,404	11,323	9,320
Purchases of fixed assets		(154)	
Proceeds from the sale of fixed assets	11	27	2,095
Acquisition of Kroy		(273)	
Purchase of subsidiaries' stock		-	(43)
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	5,872	952	(9,683)
FINANCING ACTIVITIES			
Net (repayments) on loans payable		-	
Proceeds from long-term debt	16,822	24,325	26,294
Principal payments on long-term debt		(29,395)	
Dividends paid on preferred stock	(875)	(857)	(875)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		(5,927)	
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	8,096	181	(6,380)
	,		
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,720	1,539	7 , 919
CASH AND CASH EQUIVALENTS AT END OF YEAR			

< FN>

See notes to consolidated financial statements. $</ {\tt TABLE}>$

19.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS PUBCO CORPORATION AND SUBSIDIARIES

December 31, 1998 (\$ in 000's except share amounts)

NOTE A--SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation: The consolidated financial statements of Pubco Corporation ("Company" or "Pubco") include the accounts of the Company and its wholly-owned and majority-owned subsidiaries. Intercompany balances and transactions have been eliminated in consolidation.

On October 20, 1997, Pubco acquired all of the outstanding stock of Kroy, Inc. (which later became Kroy LLC). The operations of Kroy from the date of its acquisition are included in the consolidated statements of operations and its assets and liabilities are included in the consolidated balance sheets.

The Company includes its Buckeye Business Products, Inc. division ("Buckeye") and its Aspen Imaging International, Inc. ("Aspen") subsidiary which manufacture and market computer and data processing supplies, and Pubco owns approximately 85% of Allied Construction Products, Inc. ("Allied"), which manufactures and distributes products for the construction and related industries. Pubco also owns other income producing assets.

Cash and Cash Equivalents: Cash equivalents are composed of all highly liquid investments generally with a maturity of three months or less at the time of purchase, carried at cost, which approximates fair value.

Marketable Securities and Other Investments: Marketable securities and other investments are classified as available for sale and, accordingly, are stated at fair value, with the unrealized gains and losses reported in a separate component of stockholders' equity. Realized gains and losses, and declines in value judged to be other-than-temporary, are included in "other income, net" in the consolidated statements of operations. The cost of securities sold is based on the specific identification method.

Inventories: Inventories are stated at the lower of cost (first-in, first-out) or market.

Financial Instruments: The Company's financial instruments recorded on the balance sheet include cash and cash equivalents and marketable securities, other investments and long term debt. Long term debt is at market rates of interest that adjust frequently. The carrying amount of long term debt approximates fair value.

Off balance sheet financial instruments include foreign currency exchange agreements. In the normal course of business, the Company's construction

20.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE A--SIGNIFICANT ACCOUNTING POLICIES--CONTINUED

products subsidiary purchases components from a German supplier and from time to time, enters into foreign currency exchange contracts with banks in order to fix its trade payables denominated in the Deutsche Mark. The Company had no amounts outstanding at December 31, 1998 and 1997.

Long-lived Assets: Property and equipment are recorded at cost with depreciation and amortization principally computed by the straight-line method over the following estimated useful lives: buildings, 10 to 30 years; machinery, equipment and fixtures, 5 to 10 years; and leasehold improvements, 5 to 10 years.

Intangible assets ("goodwill") represents the excess of the purchase price over the fair value of the net assets of acquired businesses and is being amortized by the straight-line method, in most cases over 10 to 20 years. The carrying amount of goodwill is reviewed if facts and circumstances suggest that it may be impaired. If this review indicates that goodwill will not be recoverable, as determined based on the estimated undiscounted cash flows of the entity acquired over the remaining amortization period, the carrying amount of the goodwill is reduced by the estimated shortfall of cash flows.

Impairment of long-lived assets is recognized when events or changes in circumstances indicate that the carrying amount of the asset or related groups of assets may not be recoverable. Measurement of the amount of impairment may be based on appraisal, market values of similar assets or estimated discounted future cash flows resulting from use and ultimate disposition of the asset.

Revenue Recognition: Revenue is recognized generally upon shipment.

Research and Development Costs: The Company performs research and development on present and future products and all costs are expensed as incurred. Total expenditures amounted to \$1,380, \$638 and \$385 for the years ended December 31, 1998, 1997 and 1996.

Per Common Share Amounts: Per common share amounts are computed after preferred dividend requirements on the basis of the weighted average number of shares of Common Stock outstanding. The Company had no dilutive securities outstanding for any period presented. Accordingly, basic and diluted earnings per share are the same.

Use of Estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

21.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE A--SIGNIFICANT ACCOUNTING POLICIES--CONTINUED

New Accounting Standards: In June, 1998, the Financial Accounting Standards Board (FASB) issued Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, which is required to be adopted in years beginning after June 15, 1999. The Statement permits early adoption as of the beginning of any fiscal quarter after its issuance. The Statement will require the Company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings.

The Company has not yet determined what the effect of Statement No. 133 will be on its earnings and financial position and has not yet determined the timing or method of adoption. However, the Statement could increase volatility in earnings and comprehensive income.

On April 3, 1998, the Accounting Standards Executive Committee of the AICPA issued Statement of Position 98-5 -- Reporting on the Costs Of Start-Up Activities (the "SOP"). The SOP is effective for the Company in 1999 and would require the writeoff of any amounts deferred within the Balance Sheet related to start-up activities, as defined within the SOP. The Company has reviewed the provisions of the SOP and does not believe that its adoption will have a material adverse impact on its earnings or financial condition.

Reclassifications: Certain amounts presented in prior years' financial statements and the notes thereto have been reclassified to conform with the 1998 presentation.

22.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE B--BUSINESS COMBINATIONS

On October 20, 1997, Pubco purchased all of the stock of Kroy, Inc. and a Company subsidiary acquired Kroy's bank debt for approximately \$5,000. The subsidiary now acts as Kroy's secured lender.

The acquisition has been accounted for as a purchase and, accordingly, the operating results of Kroy have been included in the Company's consolidated financial statements since the date of acquisition. The excess of the aggregate purchase price over the fair market value of net assets acquired of approximately \$3,300 is being amortized over 20 years.

The following unaudited proforma consolidated results of operations for the years ending December 31, 1997 and 1996 assume the Kroy acquisition occurred as of January 1, 1996.

	1997	1996
Net sales	\$72 , 822	\$77,954
	======	======
Net income	\$ 8,547	\$ 4,123
	======	======
Earnings per common share	\$ 2.28	\$.90
	======	======

NOTE C--OTHER COMPREHENSIVE INCOME

As required, the Company adopted SFAS No. 130, "Reporting Comprehensive Income" in 1998. SFAS No. 130 established new rules for the reporting and display of comprehensive income and its components. This standard does not impact net income or total stockholders' equity. SFAS No. 130 requires the Company's change in its unrealized gains on investments available for sale and foreign currency translation adjustment to be included in other comprehensive income. The prior period's financial statements have been reclassified to conform with these requirements.

Other comprehensive income consists of the following:

	Yea 1998	r Ended December 1997	
Other Comprehensive Income:			
Unrealized holding gains (losses)			
on investments available for sale			
arising during the period	\$(2,728)	\$ 2,136	\$ 1,479
Less reclassification adjustment			
for gains on investments available			
for sale	(595)	(779)	(51)
Unrealized currency translation			
adjustments arising during the period	(10)	(10)	-
Total Other Comprehensive Income		\$ 1,347	\$ 1,428
	======	======	======
Accumulated Other Comprehensive Income:			
Unrealized holding gains (losses)			
on investments available for sale	\$ 263	\$ 3,586	\$ 2,229
Cumulative translation adjustment	(20)		
Total accumlated other comprehensive			
income	\$ 243	\$ 3,576	\$ 2,229
	======	======	======

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE D--MARKETABLE SECURITIES

The following is a summary of available for sale securities: $\mbox{\tt TABLE>} \mbox{\tt <CAPTION>}$

<s></s>	Cost <c></c>	Gross Unrealized Gains <c></c>	Gross Unrealized (Losses) <c></c>	Estimated Fair Value <c></c>
December 31, 1998 US Corporate Equity Securities US Corporate Debt Securities Foreign Government Debt Securities Foreign Corporate Debt Securities	\$ 4,835	\$ 1,124	\$ (698)	\$ 5,261
	5,716	132	(541)	5,307
	719	256	-	975
	4,688	145	-	4,833
	\$ 15,958	\$ 1,657	\$ (1,239)	\$ 16,376
	======	======	======	======
December 31, 1997 US Corporate Equity Securities US Corporate Debt Securities Foreign Government Debt Securities Foreign Corporate Debt Securities	\$ 4,426 10,444 2,294 4,911	\$ 991 1,274 1,062 420	\$ (9) (110) - (42)	
	\$ 22,075	\$ 3,747	\$ (161)	\$ 25,661
	=====	======	=====	======

</TABLE>

The gross realized gains on sales of securities available for sale totaled \$998, \$855 and \$1,086 for 1998, 1997 and 1996, respectively. The gross realized losses totaled \$403, \$76 and \$1,035 in 1998, 1997 and 1996, respectively.

The cost and estimated fair value of debt securities at December 31, 1998, by estimated maturity, are shown below. Expected maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

	Cost	Estimated Fair Value
Due in one year or less	\$ -	\$ -
Due after one year through three years	2,347	2,298
Due after three years	8,776	8,817
	\$ 11,123	\$ 11,115
	=======	=======

25.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE E--STOCKHOLDERS' EQUITY

The Company's Common Stock has one vote per share and Class B Stock has ten votes per share. Transferability of Class B Stock is restricted and, accordingly, there is no market for Class B Stock. However, Class B Stock is convertible into Common Stock on a share-for-share basis. Conversions of Class B Stock were 260, 2,783 and 645 shares during 1998, 1997 and 1996, respectively.

The Company's non-voting Preferred Stock Series A requires cumulative annual dividends on the \$100 face value per share at four percent above the averaged base lending rate of three large commercial banks. No dividend may be paid on Common Stock while there is any dividend arrearage on the Preferred Stock. In 1998, the Company paid \$875 (\$12.50 per share) of Preferred Stock Series A dividends. The Company's Preferred Stock is

subject to redemption, in whole or in part, at the Company's option at a redemption price equal to the face value of the Preferred Stock (and any unpaid cumulative dividends). As of December 31, 1998, there were no undeclared and unpaid dividends on the Preferred Stock.

Stockholders' equity of \$45,179 at December 31, 1998 includes Common and Preferred stockholders' equity. In order to calculate Common stockholders' equity at December 31, 1998, the face value of the Preferred Stock (\$7,000) and any unpaid cumulative dividends on the Preferred Stock must be subtracted from total stockholders' equity.

The 1998 Equity Incentive Plan provides for the grant of (i) incentive and non-statutory stock options, (ii) stock bonuses, (iii) rights to purchase restricted stock, and (iv) stock appreciation rights, to key employees, officers and consultants of the Company and its affiliates. The maximum number of shares of Common Stock issuable under the Plan as approved by the stockholders is 200,000. No stock awards were issued under the Plan during 1998. During 1999, the Board amended the Plan, subject to stockholder approval within 12 months of the date of the amendment, to increase the number of shares issuable under the Plan by 120,000 shares to 320,000 shares. Also in 1999, the Board issued non-statutory stock options to purchase 220,000 shares at \$9.00 per share, 20,000 of which are subject to approval of the amendment by the stockholders. The options vest over four years. None of such options are presently exercisable.

26.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE F--RETIREMENT PLANS

The Company maintains two discretionary non-qualified profit sharing plans to provide retirement benefits for certain of its key employees. The assets are segregated, and are included in Other Noncurrent Assets. The liabilities associated with these plans are included in Other Liabilities. In 1997, the Company adopted a 401(k) plan for its printer supplies business and its corporate employees. The construction products business also maintains a 401(k) plan. Kroy also maintains a 401(k) for its employees. The Company partially matches employee deferrals under these plans. Expenses under these various plans aggregated approximately \$419, \$391 and \$366 for the years ended December 31, 1998, 1997 and 1996, respectively.

The Company makes contributions to a collectively-bargained, multiemployer defined benefit pension plan. The Company contributed and charged to expense \$77, \$55 and \$10 for the years ended December 31, 1998, 1997 and 1996, respectively, for the plan. These contributions are determined in accordance with the provisions of a negotiated labor contract and generally are based on the amount of wages earned. Information as to the Company's portion of the accumulated plan benefits, plan net assets and unfunded vested benefits, if any, is not determinable. In the event of a withdrawal from the plan, the Company may be subject to a withdrawal liability under the provisions of the Multiemployer Pension Plan Amendments Act of 1980. Management does not intend to take any action that would subject the Company to any such liability under the plan.

The Company maintains a noncontributory defined benefit pension plan covering employees who are under a collective bargaining agreement and sponsors a pension plan for terminated employees of a former operation of a predecessor company. The excess actuarial present value of accumulated plan benefits over net assets available for benefits under these plans was approximately \$381 and \$226 at December 31, 1998 and 1997, respectively, which amounts have been reflected in the accompanying balance sheets. Expenses under these plans were approximately \$74, \$73 and \$62 for 1998, 1997 and 1996, respectively.

Since 1986, the Company's President has deferred his salary under the terms of deferred compensation plans established for his benefit. As

compensation is earned by him, it is paid by the Company to deferred compensation trusts and included in selling, general and administrative expenses. Amounts are being distributed to him by the trusts in accordance with the terms of the deferred compensation plans. The securities included in these trusts are classified as trading and, accordingly, are stated at fair value. Unrealized gains (losses) were (\$3,313), (\$1,055) and \$1,564 for the years ended December 31, 1998, 1997 and 1996, respectively.

27.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE F--RETIREMENT PLANS--CONTINUED

Realized and unrealized gains and losses, interest, dividends and plan expenses are reflected in other income, net, and total (\$59), \$4,615 and \$3,013 for the years ended becember 31, 1998, 1997 and 1996, respectively. There is no resulting effect on net income, because these are matched by adjustments to deferred compensation expense, which are also included in other income, net. The amounts of these charges were \$59, (\$4,615) and (\$3,013) for the years ended December 31, 1998, 1997 and 1996, respectively.

The Company provides life insurance benefits and/or contributes to the cost of medical insurance for certain retired salaried and commission basis employees. The accumulated postretirement benefit obligation and related expense recorded for each year are not material to the balance sheet or the results of operations.

NOTE G--FINANCING ARRANGEMENTS

The Company has a \$10,000 revolving credit facility at LIBOR plus 1.5% or the lending bank's prime rate ("Prime"), at the Company's option, expiring in 2000, with no outstanding borrowings at December 31, 1998. The Company has a \$2,500 demand credit facility at LIBOR plus 2% or Prime, at the Company's option, with no outstanding balance at December 31, 1998. The Company has a \$3,000 revolving credit facility at LIBOR plus 2.5% or Prime, at the Company's option, expiring in 2000, with \$1,689 outstanding at weighted average interest rate of 7.58% at December 31, 1998.

Total interest payments by the Company were \$113, \$59 and \$120 for the years ended December 31, 1998, 1997 and 1996, respectively.

28.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE H--OTHER INFORMATION

December 31 1998 1997

Inventories:

Raw materials and supplies Work in process Finished goods	\$ 6,389 303 4,933	\$ 5,585 596 4,819
	\$ 11,625 ======	\$ 11,000 =====
Property and equipment: Land and buildings Machinery, equipment and fixtures Leasehold improvements Construction in progress	\$ 1,475 12,344 3,192 237	\$ 1,475 12,427 3,154 188
	17,248	17,244
Less accumulated depreciation and amortization	(11,760)	(11,172)
	\$ 5,488 ======	\$ 6,072 ======
Other noncurrent assets: Assets held for deferred compensation Deferred income tax assets Other	\$ 19,394 4,200 3,548 \$ 27,142	\$ 19,659 2,600 3,511 \$ 25,770
Accrued liabilities:	======	======
Payroll and other employee benefits Accrued taxes Other	\$ 2,462 1,687 4,343 \$ 8,492	\$ 3,552 1,659 6,294 \$ 11,505
Deferred credits and non-current liabilities:		
Deferred compensation liability Other	\$ 19,394 3,803	\$ 19,659 4,153
	\$ 23,197 ======	\$ 23,812 ======

Under current accounting rules, assets of the deferred compensation trusts must be accounted for as if they are assets of the Company although the assets are not available for general corporate use by the Company and could only be available to creditors of the Company in the event of the Company's bankruptcy.

29.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE I--INCOME TAXES

Pubco and its consolidated subsidiaries file a consolidated federal income tax return. The (benefit) provision for income taxes consists of the following components:

	Year 1998	Ended December 1997	1996
Federal provision-current	\$ 190	\$ 199	\$ 156
Deferred benefit	(954)	(4,265)	(735)
State and local provision-current	68	111	45
	\$ (696) =====	(\$3,955) =====	\$ (534) =====

Income taxes paid by the Company were \$258, \$310 and \$192 for the years ended December 31, 1998, 1997 and 1996, respectively.

A reconciliation of the statutory federal income tax rate to the effective rate is as follows:

	Year En	ded December 31	
	1998	1997	1996
Statutory federal rate	34.0%	34.0%	34.0%
State and local tax, net of federal tax benefit	.3	1.0	.6

	(10.3%)	(61.4%)	(9.2%
Other	(4.8)	(1.3)	(10.2)
for deferred tax assets	(39.8)	(95.1)	(33.6)
Reduction of valuation allowance			

At December 31, 1998, the Company had available net operating loss carryforwards of approximately \$3,900 for federal income tax purposes. Approximately \$656 are subject to limitations based on certain subsidiaries' ability to generate future taxable income. The loss carryforwards, if not used, will expire as follows: \$140 in 2007, \$260 in 2008 and \$3,500 in 2009.

In addition, for tax purposes, the Company has investment tax credit carryforwards of approximately \$70 which expire between 1999 and 2000 and alternative minimum tax credit carryforwards of approximately \$1,040.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities, for financial reporting purposes, and the amounts used for income tax purposes. Significant

30.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE I--INCOME TAXES--CONTINUED

components of the Company's federal and state deferred tax assets and liabilities are as follows:

	1998	1997
Deferred tax assets:		
Net operating loss carryforwards		
and credits	\$ 2,800	\$ 4,700
Deferred compensation	7,200	6,100
Other	3,600	4,900
Total deferred tax assets	13,600	15,700
Deferred tax liabilities:		
Tax over book depreciation	500	700
Other	200	200
Total deferred tax liabilities	700	900
Net deferred tax assets	12,900	14,800
Valuation allowance for		
deferred tax assets	(7,100)	(9,800)
Net deferred taxes	\$ 5,800	\$ 5,000
	=======	=======

The Company continually reviews the adequacy of the valuation allowance and is recognizing these benefits only as reassessment indicates that it is more likely than not that the benefits will be realized.

In 1997, the Company reduced the valuation allowance by \$5,065 resulting in a deferred tax benefit of \$4,265. In 1998, the Company reduced the valuation allowance by \$2,700 resulting in a deferred tax benefit of \$954. The reductions recorded were based upon future taxable income projections over the next several years made by management of the Company. These projections take into consideration the recent acquisition of Kroy and the taxable income generated by the Company over the past three years. The Company would need to generate approximately \$15,000 of future taxable income in order to realize the net deferred taxes recordable at December 31, 1998.

NOTE J--LEASING ARRANGEMENTS

Pubco and certain of its subsidiaries are parties to separate leasing arrangements for office and factory space in an approximately 312,000 square foot building owned and operated by a partnership that is controlled by the majority stockholder of the Company. The Company's printer supplies business and construction products business conduct substantially all of their business activities from this building. Pubco has its corporate offices at this building. The leases expire in 2005. The leases require annual payments aggregating \$549. Rent expense associated with these leases was \$549 for each of the years ended December 31, 1998, 1997 and 1996.

The Company and its subsidiaries lease certain facilities and equipment under non-cancellable leases for periods ranging from 1 to 10 years. Total rental expense from continuing operations under all operating leases is summarized below:

	Year	Ende	d December	31	
	1998		1997		1996
Minimum rentals Sublease rental income	\$ 1,491 (67)	\$	867 (66)	\$	600 (61)
	\$ 1,424	\$	801	\$	539
	======	===	====	===	

At December 31, 1998, the commitments under non-cancellable operating leases are as follows:

	Operating
	Leases
1999	\$ 1,083
2000	848
2001	672
2002	651
2003	650
Thereafter	532
	\$ 4,436
	======

32.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE K--INDUSTRY SEGMENT INFORMATION <TABLE> <CAPTION>

Summarized industry segment information is as follows:

<\$> 1998	Printer Supplies Business <c></c>	Construction Products Business <c></c>	Corporate <c></c>	Consolidated <c></c>
Net sales	\$ 44,272	\$ 24,388	\$ -	\$ 68,660
Trade receivables	5,200	2,762	10	7,972
Income before income taxes and minority interest	4,655	1,577	546	6,778
Identifiable assets	19,846	10,210	55,303	85,359
Capital expenditures	579	225	47	851
Depreciation and amortization	401	373	257	1,031

Net sales Trade receivables Income before income taxes and minority interest Identifiable assets Capital expenditures Depreciation and amortization	\$ 29,373	\$ 24,529	\$ -	\$ 53,902
	4,969	2,460	120	7,549
	3,840	1,992	605	6,437
	22,195	9,257	54,494	85,946
	29	94	31	154
	160	390	630	1,180
Net sales Trade receivables Income before income taxes and minority interest Identifiable assets Capital expenditures Depreciation and amortization				

 \$ 25,930 | \$ 25,139 | \$ - | \$ 51,069 || | 2,445 | 1,909 | 56 | 4,410 |
	3,344	1,624	860	5,828
	10,610	8,528	45,385	64,523
	45	57	71	173
	348	381	629	1,358
The Company's operations are classified into two reportable business segments. The Company's two reporting business segments are managed separately based upon fundamental differences in their operations.

The Company has a subsidiary which sells printer supplies in Europe and contributes approximately 8% to the Company's consolidated sales and represents approximately 3% of the Company's consolidated assets. Total long-lived assets of this subsidiary are not material.

Corporate includes income producing assets, certain amounts related to the previously discontinued segments and amounts held for deferred compensation arrangements. The printer supplies business includes the operations of Kroy which was acquired in October, 1997.

33.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--CONTINUED PUBCO CORPORATION AND SUBSIDIARIES

NOTE L--QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)

The Company's unaudited quarterly results of operations in 1998 and 1997 are set forth below.

	1998			
	1st	2nd	3rd	4th
	Quarter	Quarter	Quarter	Quarter
Net sales	\$ 20,035	\$ 17 , 286	\$ 16,531	\$ 14,808
-	=======			
Gross profit	\$ 6,551	\$ 5,712	\$ 5,858	\$ 4,792
Net income	======= \$ 1,567	\$ 1,281	\$ 1,327	\$ 3,163
Net Income	\$ 1,367 ======	⇒ 1,201 ======	ο 1,327	\$ 3,103 ======
Income applicable to				
Common Stockholders	\$ 1,348	\$ 1,062	\$ 1,109	\$ 2,944
	=======	=======	=======	=======
Net income per				
common share	\$.36	\$.28	\$.30	\$.78
	=======	======	======	======
		100	7	
	1e+	199 2nd		4+h
	1st Ouarter	2nd	3rd	4th Ouarter
	1st Quarter			4th Quarter
Net sales		2nd	3rd	
Net sales	Quarter	2nd Quarter	3rd Quarter	Quarter
Net sales Gross profit	Quarter \$ 13,705	2nd Quarter \$ 12,882	3rd Quarter \$ 12,161	Quarter \$ 15,154
Gross profit	Quarter \$ 13,705 \$ 3,821	2nd Quarter \$ 12,882 ====== \$ 3,856	3rd Quarter \$ 12,161 ====== \$ 3,594	Quarter \$ 15,154 ====== \$ 5,121 ======
	Quarter \$ 13,705 ====== \$ 3,821 ====== \$ 2,007	2nd Quarter \$ 12,882 ===== \$ 3,856 ====== \$ 1,708	3rd Quarter \$ 12,161 ===== \$ 3,594 ===== \$ 1,380	Quarter \$ 15,154 ===== \$ 5,121 ===== \$ 5,129
Gross profit Net income	Quarter \$ 13,705 \$ 3,821	2nd Quarter \$ 12,882 ====== \$ 3,856	3rd Quarter \$ 12,161 ====== \$ 3,594	Quarter \$ 15,154 ====== \$ 5,121 ======
Gross profit Net income Income applicable to	Quarter \$ 13,705 \$ 3,821 \$ 2,007	2nd Quarter \$ 12,882 	3rd Quarter \$ 12,161 ====== \$ 3,594 ====== \$ 1,380	Quarter \$ 15,154 \$ 5,121 \$ 5,129
Gross profit Net income	Quarter \$ 13,705 ====== \$ 3,821 ====== \$ 2,007	2nd Quarter \$ 12,882 ===== \$ 3,856 ====== \$ 1,708	3rd Quarter \$ 12,161 ===== \$ 3,594 ===== \$ 1,380	Quarter \$ 15,154 ===== \$ 5,121 ===== \$ 5,129
Gross profit Net income Income applicable to Common Stockholders	Quarter \$ 13,705 ======= \$ 3,821 ======= \$ 2,007 ===================================	2nd Quarter \$ 12,882 ====== \$ 3,856 ===== \$ 1,708 ====== \$ 1,489	3rd Quarter \$ 12,161 ====== \$ 3,594 ====== \$ 1,380 ====== \$ 1,162	Quarter \$ 15,154 \$ 5,121 \$ 5,129 \$ 4,928
Gross profit Net income Income applicable to	Quarter \$ 13,705 ======= \$ 3,821 ======= \$ 2,007 ===================================	2nd Quarter \$ 12,882 ====== \$ 3,856 ===== \$ 1,708 ====== \$ 1,489	3rd Quarter \$ 12,161 ====== \$ 3,594 ====== \$ 1,380 ====== \$ 1,162	Quarter \$ 15,154 \$ 5,121 \$ 5,129 \$ 4,928

Net income in the 4th quarter of 1997 included an adjustment to recognize deferred tax assets of 4,265. A change in the Company's effective tax rate in the 4th quarter of 1998 resulted in a 2,610 adjustment to net income.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Identification of Directors and Executive Officers

Glenn E. Corlett, age 55, Director since February, 1997, has been Dean of the Business School at Ohio University since July 1, 1997. Between November, 1996 and June 30, 1997, Mr. Corlett was an independent business consultant. Prior to November, 1996, Mr. Corlett was the Executive Vice President and Chief Operating Officer of N.W. Ayer, Incorporated, an advertising agency he joined in 1990.

William A. Dillingham, age 55, Director, has been President of the Company's printer supplies business for more than the past five years. Mr. Dillingham was appointed a Director of the Company in December, 1997.

Harold L. Inlow, age 65, Director, is an independent business consultant who has consulted for the Company since 1995. Mr. Inlow was President of the Company's former retail subsidiary prior to 1995. Mr Inlow was appointed a Director of the Company in December, 1997.

Stephen R. Kalette, age 48, has been a Director of Pubco since December, 1983 and has been an executive officer of Pubco since April, 1984. Mr. Kalette currently serves as its Vice President, Administration, General Counsel and Secretary.

Robert H. Kanner, age 51, has been a Director and executive officer of Pubco since December, 1983. Mr. Kanner currently serves as its Chairman, President and Chief Financial Officer.

Leo L. Matthews, age 59, has been President of the Company's construction products business since it was acquired in March, 1993. Between 1987 and 1993, Mr. Matthews provided consulting services in strategic planning, marketing, management and finance.

Family Relationships

There are no familial relationships between any Director and executive officer of Pubco.

35.

Board of Directors

The Board of Directors establishes broad corporate policies which are carried out by the officers of Pubco who are responsible for day-to-day operations. In 1998, the Board held two meetings and took action by unanimous written consent on two other occasions. No Director was absent during the year from any of the meetings of the Board of Directors or of any of the committees of the Board on which he served.

Committees of the Board of Directors

Pubco has a standing Audit Committee. The Audit Committee, which did not meet in 1998, consists of Mr. Corlett and Mr. Inlow. The Audit Committee (i) reviews the internal controls of Pubco and its financial

reporting; (ii) meets with the Chief Financial Officer and such other officers as it, from time to time, deems necessary; (iii) meets with Pubco's independent public auditors and reviews the scope and results of auditing procedures, the degree of such auditors' independence, audit and non-audit fees charged by such auditors, and the adequacy of the Company's internal accounting controls; and (iv) recommends to the Board the appointment of the independent auditors.

36.

ITEM 11. EXECUTIVE COMPENSATION

Summary Compensation Table <TABLE>

The following table discloses compensation paid or accrued, during each of the Company's last three fiscal years, to the Company's Chief Executive Officer and to its other executive officers.

	Name and		Ann	ual Compen:	sation Other Annual	Long-Ter Awar Restricted	m Compens ds	ation Payouts LTIP	All Other
	Principal		~ 3 (4)	Bonus	Compensation	Stock	Options	Payouts	Compensation
	Position	Year	Salary(\$)	(\$)	(\$)	Awards (\$)	SARs(#)	(\$)	(\$)
<s> Rober</s>	rt H. Kanner(1)	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
	Chairman, CEO,	1998	\$525,000		\$74,710(2)				\$181,605(3,4,5)
	President &	1997	525 , 000		72,014				184,691
	CFO	1996	525,000		64,917				185,560
S+on!	nen R. Kalette								
5 cepi	VP-Admin.,	1998	\$330,000		\$27,600(6)				\$ 35,757(4,5)
	General Counsel		330,000		26,416				35,799
	& Secretary	1996	•		25,022				35,076
will.	iam A. Dillingha	m /7\							
WILLI	ram A. Dillingna President of	1998	\$450,000		\$10,091(7)				\$ 31,000(5,8)
	Buckeye Divisio		450,000		5,473				31,000 (5,8)
	Duckeye Divisio	1996	•		7,284				30,000
					,				,
тео 1	L. Matthews(9) President of	1998	\$130,000	\$ 70,000	\$ 5,703(10)				\$ 11,000(11)
	Allied	1996	130,000	90,900					10,847
	VIIIEA	1996	•	85,055	•				7,200

<FN>

- (1) Mr. Kanner deferred his entire salary for each of the years reported under the terms of deferred compensation plans established for his benefit. The amounts reported for each year are the amounts deferred for that year. As compensation is earned by Mr. Kanner, it is paid by the Company to deferred compensation trusts. These amounts are being distributed to Mr. Kanner by the trusts in accordance with the terms of the deferred compensation plans.
- (2) Of the amount shown in the table, \$70,258 in 1998, \$67,620 in 1997 and \$61,370 in 1996 represents the premiums on life insurance paid for by the Company on Mr. Kanner's life, and for which the Company is not a beneficiary; and \$4,452 in 1998, \$4,394 in 1997 and \$3,547 in 1996 represents the cost of providing Mr. Kanner with use of an automobile during the year.
- (3) Of the amount reflected, \$122,100 in 1998, \$125,400 in 1997 and \$127,900 in 1996 represents a payment by the Company toward the premium on split dollar life insurance on Mr. Kanner's life and for which the Company is not the beneficiary. The amounts will be repaid to the Company out of the death proceeds from such policy.
- (4) In 1988, the Company adopted a non-qualified plan to provide retirement benefits for executive officers and other key employees. The plan provides benefits upon retirement, death or disability of the participant and benefits are subject to a restrictive vesting schedule. \$58,505 in 1998, \$58,291 in 1997 and \$57,660 in 1996 of the amounts shown in the table for Mr. Kanner and \$34,757 in 1998, \$34,799 in 1997 and \$35,076 in 1996 of the amounts shown in the table for Mr. Kalette are amounts contributed to such plan for the benefit of such executive officers with respect to the years noted. Vesting of benefits under the plan is phased in over 20 years and only a portion of the amount contributed for each year has fully vested.
- (5) In 1997, the Company adopted a 401-K plan to provide retirement benefits for employees of Pubco and the Company's printer supplies business, including officers. Participating employees make voluntary contributions to the Plan, a portion of which the Company matches. Of the amounts shown in the 1998 and 1997 tables for Mr. Kalette and Mr. Kanner, \$1,000 was contributed by Pubco to such plan. Of the amount shown in the 1998 and 1997 tables for Mr. Dillingham, \$1,000 was contributed by Buckeye to such plan. Vesting of benefits under the plan is phased in over six years.
- (6) Of the amount shown in the table, \$23,085 in 1998, \$22,210 in 1997 and \$21,396 in 1996 represents the premiums on life insurance paid for by the Company on Mr. Kalette's life, and for which the Company is not a beneficiary; and \$4,057 in 1998, \$3,725 in 1997 and \$3,154 in 1996 represents the cost of providing Mr. Kalette with use of an automobile during the year
- (7) All of the amounts shown as paid to or for Mr. Dillingham were paid by the Company's printer supplies business. Of the amount shown in the table, \$4,425 in 1998, \$3,885 in 1997 and \$3,535 in 1996 represents the premiums on life insurance paid for by the Company's printer supplies business on Mr. Dillingham's life, and for which it is not a beneficiary; and \$5,666 in 1998, \$1,588 in 1997 and \$3,749 in 1996 represents the cost of providing Mr. Dillingham with use of an automobile during the year.
- (8) In 1988, the Company's printer supplies business adopted a non-qualified plan to provide retirement benefits for executive officers and other key employees. The plan provides benefits upon retirement, death or disability of the participant and

38.

benefits are subject to arestrictive vesting schedule. Of the amount shown in the table for Mr. Dillingham, \$30,000 was contributed to such plan for the benefit of such executive officer with respect to each of the years noted. Vesting of benefits under the plan is phased in over 20 years and only a portion of the amount contributed for each year has fully vested.

- (9) All of the amounts shown as paid to or for Mr. Matthews were paid by the Company's construction products business. Mr. Matthews has an employment agreement with such business providing for a minimum \$130,000 per year base salary; a share of Allied's earnings in excess of its operating plan earnings, if any, and discretionary bonuses.
- (10) Of the amount shown in the table, \$1,710 in 1998, \$1,710 in 1997 and \$1,710 in 1996 represents the premiums on life insurance paid for by the construction products business on Mr. Matthew's life, and for which it is not a beneficiary; and \$3,993 in 1998, \$3,453 in 1997 and \$3,749 in 1996 represents the cost of providing Mr. Matthews with use of an automobile during that year.
- (11) In 1993, the Company's construction products business adopted a 401-K plan (with a profit sharing component) to provide retirement benefits for its employees, including officers. Participating employees make voluntary contributions to the Plan, a portion of which such business matches. All of the amount shown in the table for Mr. Matthews was contributed by Allied to such plan. Vesting of benefits under the plan is phased in over three years.

</TABLE>

Unless covered by an employment agreement with the Company, officers serve for one year terms or until their respective successors are duly elected and qualified.

1998 Equity Incentive Plan

In July, 1998, the Board of Directors adopted the Company's 1998 Equity Incentive Plan, subject to approval by the Company's stockholders which was obtained at the Annual Meeting of Stockholders held on September 14, 1998. The Plan provides for the grant of (i) incentive and non-statutory stock options, (ii) stock bonuses, (iii) rights to purchase restricted stock, and (iv) stock appreciation rights, to key employees, officers and consultants of the Company and its affiliates. The maximum number of shares of Common Stock issuable under the Plan as approved by the stockholders is 200,000. No stock awards were issued under the Plan during 1998. During 1999, the Board amended the Plan, subject to stockholder approval within 12 months of the date of the amendment, to increase the number of shares issuable under the Plan by 120,000 shares to 320,000 shares. Also in 1999, the Board issued non-statutory stock options to purchase 220,000 shares, 20,000 of which are subject to approval of the amendment by the stockholders. Mr. Dillingham and Mr. Kalette were issued options to purchase 100,000 and 20,000 shares, respectively, under the Plan. Other officers and non-officer employees of the Company were issued options to purchase a total of 100,000 shares. None of such options are presently exercisable.

39.

Compensation of Directors

The Company pays its outside Director an annual fee of \$15,000, payable monthly. The Company also reimburses its Directors for any expense reasonably incurred while performing services for the Company. Directors who are employees of the Company or otherwise receive compensation from the Company do not receive any fee for acting as Directors of the Company.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

As Directors of the Company, Mr. Kanner and Mr. Kalette participate in Board of Directors' deliberations and decisions concerning executive officer compensation. Mr. Kanner and Mr. Kalette are executive officers of the Company.

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ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth as of March 1, 1999 (i) the number of shares of Pubco's stock owned, directly or indirectly, by each Director and executive officer of the Company and by all Directors and officers as a group, and (ii) the number of shares of Pubco's stock held by each person who was known by Pubco to beneficially own more than 5% of Pubco's stock:

<TABLE>
<CAPTION>

	Common Stock		Class B Stock		Aggregate	
	Amount and Nature		Amount and Nature		Percent of	
	of Beneficial	Percent of	of Beneficial	Percent of	Voting	
Name of Holder	Ownership (1)(2)	Class	Ownership (1)(2)	Class	Power	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	
Glenn E. Corlett						
Harold L. Inlow						
Stephen R. Kalette	166	*	13,759	2.5	1.6	
Robert H. Kanner(3)	2,066,894	64.6	514,044	92.9	82.5	
William A. Dillingham	3 , 725	*			*	
Leo L. Matthews(4) 3830 Kelley Avenue Cleveland, OH 44114						
All Directors and officers as a group (7 persons)(3)	2,070,785	64.7	527,903	95.4	84.2	
FMR Corp. (5) 82 Devonshire Street Boston, MA 02109 <fn> * indicates less than</fn>	319,500	9.9			3.7	

* indicates less than 1%.

 $</ {
m TABLE}>$

- (1) Except as set forth below, each owner has sole voting and investment power with respect to the shares beneficially owned by him.
- (2) Class B Stock is convertible into Common Stock on a share for share basis. Therefore, ownership of Class B Stock may also be deemed to be beneficial ownership of the same number of shares of Common Stock.
- (3) Does not include 800 shares of Common Stock owned by Mr. Kanner as custodian for his children, as to which shares he disclaims beneficial ownership.
- (4) Mr. Matthews owns approximately 3.6% of the Common Stock of Allied.
- (5) Information concerning FMR Corp. is based upon disclosure contained in a Schedule 13(G) filed with the SEC and the Company as of February 1, 1999.

Warrants and Options to Purchase Securities

No warrants, options or rights to purchase the Company's Common Stock were granted by the Company to, or exercised by, any officer or Director of the Company during 1998. SEE ITEM 11, Executive Compensation - 1998 Equity Incentive Plan.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The Company leases a general purpose 312,000 square foot building in Cleveland, Ohio (the "Building") on a triple net basis. The premises are used for executive and administrative facilities, the manufacturing and administrative operations of the Company's printer supplies business and the manufacturing and administrative operations of the Company's construction products business. Pubco subleases a portion of the Building to an unrelated party. The annual rental for the Building is approximately \$548,700. The Partnership that owns the Building is 80% owned and controlled by Mr. Kanner. Mr. Dillingham, Mr. Kalette and five other individuals have a minority interest in the Partnership.

42.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM $8-\mathrm{K}$

Consolidated Statements of Cash Flows

(a) 1. List of Financial Statements

	rage	Number
Consolidated Balance Sheets at December 31, 1998 and 1997		14
Consolidated Statements of Income for each of the three years in the period ended December 31, 1998		16
Consolidated Statements of Stockholders' Equity for each of the three years in the period ended December 31, 1998		17

Page Number

for each of the three years in the period ended December 31, 1998	18	
Notes to Consolidated Financial Statements	19	
2. List of Financial Statement Schedules		
Schedule II - Valuation and Qualifying Accounts	S-1	
All other schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore have been		

3. List of Exhibits

Exhibit

No.

omitted.

Description

10.32 August 26, 1998 (Ninth) Amendment to Credit
Facility and Security Agreement dated March 1,
1993 between Allied Construction Products, Inc.
and KeyBank National Association.

43.

- 21 Subsidiaries of the Registrant.
- 27 Financial Data Schedule.

The following exhibits were previously filed with the Commission as indicated in the bracketed [] references and are hereby incorporated by reference.

Exhibit No.	Description
2.1	Agreement and Plan of Merger dated April 26, 1996 between Pubco Corporation and Bobbie Brooks, Incorporated [Registration Statement on Form S-4 No. 333-02951, Exhibit 2.1].
2.2	Sale and Liquidation Agreement dated April 26, 1996 between Pubco Corporation, PSI, Inc. and Aspen Imaging International, Inc. [Registration Statement on Form S-4 No. 333-02951, Exhibit 2.2].
3.1	Certificate of Incorporation of Pubco, as amended [Form 10-K for year ended December 31, 1987, Exhibit 3.1 and Information Statement dated June 27, 1990 for August 14, 1990 Annual Meeting of Stockholders, Appendix I].
3.2	By-Laws of Pubco, as amended [Form 10-K for year ended December 31, 1986, Exhibit 3.2(a)].
10.19	Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and Society National Bank [Form 10-K for year ended December 31, 1993, Exhibit 10.19].
10.20	Amendments to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and Society National Bank [Form 10-K for year ended December 31, 1994, Exhibit 10.20].
10.21	June 30, 1995 (Fifth) Amendment to Credit

1993 between Allied Construction Products, Inc. and Society National Bank. [Form 10-K for year ended December 31, 1995, Exhibit 10.21] 10.22 December 4, 1996 (Sixth) Amendment to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and KeyBank National Association. [Form 10-K for year ended December 31, 1996, Exhibit 10.22] 44. 10.25 Stock Purchase Agreement between Pubco and Kroy Holding Company. [Form 8-K dated October 20, 1997, Exhibit 10.25] 10.26 Stock Purchase Agreement between Pubco and Marion and Warren Pollock. [Form 8-K dated October 20, 1997, Exhibit 10.26] Stock Purchase Agreement between Pubco and Quest 10.27 Equities Corp. [Form 8-K dated October 20, 1997, Exhibit 10.27] 10.28 June 30, 1997 (Seventh) Amendment to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and KeyBank National Association. [Form 10-K for year ended December 31, 1997, Exhibit 10.28] July 11, 1997 (Eighth) Amendment to Credit 10.29 Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and KeyBank National Association. [Form 10-K for year ended December 31, 1997, Exhibit 10.29] 10.30 Amended and Restated Master Promissory Note, Pledge and Security Agreement dated November 25, 1997, between Pubco Corporation and KeyBank National Association. [Form 10-K for year ended December 31, 1997, Exhibit 10.30] 10.31 Second Amended and Restated Master Promissory Note and Security Agreement dated November 25, 1997, between Pubco Corporation and KeyBank National Association for the Buckeye Business Products, Inc. Division. [Form 10-K for year ended December 31, 1997, Exhibit 10.31] 10.33 Pubco Corporation 1998 Equity Incentive Plan. [Information Statement for September 14, 1998

Facility and Security Agreement dated March 1,

(b) Reports on Form 8-K Filed during Fourth Quarter

None

45.

SIGNATURES

Pursuant to the requirements of Section 13 or $15\,(d)$ of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PUBCO CORPORATION

Annual Meeting of Stockholders, Appendix A]

By: /s/ Robert H. Kanner

Robert H. Kanner, Chairman of the Board, President, Chief Executive Officer and Chief Financial Officer

Date: March 25, 1999

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant, on the date indicated above:

/s/ Glenn E. Corlett
-----Glenn E. Corlett, Director

/s/ William A. Dillingham
-----William A. Dillingham, Director

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PUBCO CORPORATION AND SUBSIDIARIES SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS (000's)

<table> <caption> Column A</caption></table>	Column B Balance at Beginning	Column C Additions Charged to:	Column D	Column E Balance at End of
Description	of Period	Cost/Expense Other	Deductions	Period
<s> Allowance for doubtful accounts-trade receivables</s>	<c></c>	<c> <c></c></c>	<c></c>	
Year ended December 31, 1998	931	\$ 42 \$ -	\$ 125 (A)	\$ 848
Year ended December 31, 1997	\$ 269	\$ 17 \$ 672 (B)	\$ 27 (A)	\$ 931
Year ended December 31, 1996	\$ 279	\$ 61 \$ -	\$ 71 (A)	\$ 269
<fn></fn>				

(A) Bad-debt writeoffs.

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EXHIBIT INDEX

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10.20	Amendments to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and Society National Bank. [Form 10-K for year ended December 31, 1994, Exhibit 10.20].
10.21	June 30, 1995 (Fifth) Amendment to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and Society National Bank. [Form 10-K for year ended December 31, 1995, Exhibit 10.21]
10.22	December 4, 1996 (Sixth) Amendment to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and KeyBank National Association.[Form 10-K for year ended December 31, 1996, Exhibit 10.22]
10.25	Stock Purchase Agreement between Pubco and Kroy Holding Company. [Form 8-K dated October 20, 1997, Exhibit 10.25]

10.26	Stock Purchase Agreement between Pubco and Marion and Warren Pollock. [Form 8-K dated October 20, 1997, Exhibit 10.26]
10.27	Stock Purchase Agreement between Pubco and Quest Equities Corp. [Form 8-K dated October 20, 1997, Exhibit 10.27]
10.28	June 30, 1997 (Seventh) Amendment to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and KeyBank National Association. [Form 10-K for year ended December 31, 1997, Exhibit 10.28]
10.29	July 11, 1997 (Eighth) Amendment to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and KeyBank National Association. [Form 10-K for year ended December 31, 1997, Exhibit 10.29]
10.30	Amended and Restated Master Promissory Note, Pledge and Security Agreement dated November 25, 1997, between Pubco Corporation and KeyBank National Association. [Form 10-K for year ended December 31, 1997, Exhibit 10.30]
10.31	Second Amended and Restated Master Promissory Note and Security Agreement dated November 25, 1997, between Pubco Corporation and KeyBank National Association for the Buckeye Business Products, Inc. Division. [Form 10-K for year ended December 31, 1997, Exhibit 10.31]
10.32	August 26, 1998 (Ninth) Amendment to Credit Facility and Security Agreement dated March 1, 1993 between Allied Construction Products, Inc. and KeyBank National Association. [Form 10-K for year ended December 31, 1997, Exhibit 10.32]
10.33	Pubco Corporation 1998 Equity Incentive Plan. [Information Statement for September 14, 1998 Annual Meeting of Stockholders, Appendix A]
21	Subsidiaries of the Registrant.
27	Financial Data Schedule

NINTH AMENDMENT TO CREDIT FACILITY AND SECURITY AGREEMENT ('Amendment')

WHEREAS, ALLIED CONSTRUCTION PRODUCTS, INC., a Delaware corporation, (herein called the "Borrower") and KEY CORPORATE CAPITAL INC., a Michigan corporation (herein referred to as the "Lender") by assignment from KeyBank National Association (formerly known as Society National Bank), a national banking association, entered into a Credit Facility and Security Agreement dated March 1, 1993, which has previously been amended from time to time (as amended, herein called the "Agreement"), and

WHEREAS, the Borrower and the Lender have agreed to further amend the Agreement to extend the Termination Date of the Agreement and to adjust the interest payable on the outstanding balance of the Revolving Credit Loan;

NOW, THEREFORE, for valuable consideration received to their mutual satisfaction, the Borrower and the Lender hereby agree as follows:

1. The definitions of "Termination Date" appearing in Section 1.2 of the Agreement is hereby amended by deleting such definition in its entirety and substituting therefor the following:

"Termination Date" means June 30, 2000, or such earlier date on which the commitment of the Lender to make Advances pursuant to Section 2.1 of this Agreement shall have been terminated pursuant to Sections 10 or 14 of this Agreement.

2. Section 2.1 of the Agreement is hereby amended by adding the following definitions for "Applicable Interest Rate" and

"Applicable Interest Rate" means the interest rate in effect from time to time hereunder equal to the sum of the percentage per annum (identified below in basis points) plus either the Prime Rate or the LIBOR

Rate, at Borrower's option, computed in accordance with the following schedule:

Ratio of Adjusted Debt to Tangible Net Worth (Levels 1 and 2)	Revolving Loan (Prime Rate)	Revolving Loan (LIBOR Rate)
Level 1 - Greater than or equal to 1.5 to 1.0	0 basis points	250 basis points
Level 2 - Less than 1.5 to 1.0	0 basis points	200 basis points

The applicable level of the ratio of Adjusted Debt to Tangible Net Worth shall be calculated on a quarterly basis, and shall not be otherwise adjusted during the year. The initial applicable level of the foregoing ratio shall be Level 2. Quarterly adjustments to the Applicable Interest Rate shall be effective fifteen (15) days after

Lender's receipt of Borrower's financial statements, such adjustments commencing with Lender's receipt of Borrower's June 30, 1998 financial statements."

- 3. Section 2.1(b) of the Agreement is hereby amended by deleting such Section in its entirety and substituting the following in place thereof:
 - "(b) As compensation for the Advances made by Lender, Borrower undertakes and agrees to pay to Lender interest equal to the Applicable Interest Rate upon the average daily balances in Borrower's Loan Account during the preceding month with respect to all Advances. Interest on Advances shall be payable monthly in arrears commencing on the first day of the month following the month in which such Advance is made and continuing on the first day of each consecutive month thereafter by debiting the Operating Account. Lender shall use its best efforts to give Borrower notice prior to debiting the Operating Account."
- 4. Exhibit A-3 to the Agreement is hereby amended by deleting such Exhibit in its entirety and substituting the form attached hereto as Exhibit A-4. The Borrower hereby agrees that it will, contemporaneously with the execution of this Amendment to the Agreement, execute and deliver to the Lender a new Revolving Credit Promissory Note in the form of Exhibit A-4 to replace the Revolving Credit Promissory Note currently held and owned by the Lender representing the Borrower's borrowings under the Agreement.
- 5. This Amendment shall be effective as of Aug 1, 1998. Except as previously amended or as herein specifically amended, directly or by reference, all of the terms and conditions set forth in the Agreement are confirmed and ratified, and shall remain as originally written. This Amendment shall be construed in accordance with the laws of the State of Ohio, without regard to principles of conflict of laws. The Agreement and all other related loan documents executed in connection with the Agreement shall remain in full force and effect in all respects as if the unpaid balance of the principal outstanding, together with interest accrued thereon, had originally been payable and secured as provided for therein, as amended from time to time and as modified by this Amendment. Nothing herein shall affect or impair any rights and powers which the Lender may have under the Agreement and any and all related loan documents.
- 6. In consideration of this Amendment, the Borrower hereby releases and discharges the Lender and its shareholders, directors, officers, employees, attorneys, affiliates and subsidiaries from any and all claims, demands, liability and causes of action whatsoever, now known or unknown, arising prior to the date hereof out of or in any way related to the extension or administration of the Obligations of the Borrower (as defined in the Agreement), the Agreement or any mortgage or security interest related thereto.
- 7. For purposes of this Amendment, the terms used in the Agreement shall have the same meaning as used herein. The Borrower and the Lender hereby agree to extend all liens and security interests securing the Obligations, until said Obligations, as modified herein, and any and all related promissory notes have been fully paid. The parties hereto further

agree that this Amendment shall in no manner affect or impair the liens and security interests evidenced by the Agreement and/or any other instruments evidencing, securing or related to the Obligations. The Borrower hereby acknowledges that all liens and security interests securing the Obligations are valid and subsisting.

- 8. The Borrower covenants and agrees (i) to pay the balance of any principal, together with all accrued interest, as specified above in connection with any promissory note executed and evidencing any indebtedness incurred in connection with the Agreement, as modified by this Amendment, and (ii) to perform and observe covenants, agreements, stipulations and conditions on its part to be performed hereunder or under the Agreement and all other related loan documents executed in connection herewith or thereof.
- 9. The Borrower hereby declares that the Borrower has no set offs, counterclaims, defenses or other causes of action against the Lender arising out of the Agreement or any related loan documents, and to the extent any such set offs, counterclaims, defenses or other causes of action may exist, whether known or unknown, such items are hereby waived by the Borrower.
- 10. This Amendment may be executed in counterparts and all such counterparts shall constitute one agreement binding on all the parties, notwithstanding that the parties are not signatories to the same counterpart.
- 11. The Borrower hereby represents and warrants to the Lender that (a) the Borrower has the legal power and authority to execute and deliver this Amendment; (b) the officials executing this Amendment have been duly authorized to execute and deliver the same and bind the Borrower with respect to the provisions hereof; (c) the execution and delivery hereof by the Borrower and the performance and observance by the Borrower of the provisions hereof do not violate or conflict with the organizational agreements of the Borrower or any law applicable to the Borrower or result in a breech of any provisions of or constitute a default under any other agreement, instrument or document binding upon or enforceable against the Borrower; and (d) this Amendment constitutes a valid and binding obligation upon the Borrower in every respect.

(REMAINDER OF PAGE INTENTIONALLY LEFT BLANK)

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12. In consideration for entering into this Amendment, Borrower agrees to pay Lender a renewal fee of One Thousand Dollars (\$1,000.00) payable on the date hereof. The Borrower further agrees to reimburse Lender for any and all out-of-pocket costs, fees and expenses incurred in connection with this Amendment, including, without limitation, attorney's

IN WITNESS WHEREOF, the Borrower and the Lender have caused this Amendment to the Agreement to be executed by their duly authorized officers as of the 26th day of August, 1998.

KEY CORPORATE CAPITAL INC.,

a Michigan corporation, by assignment
from KeyBank National Association
(formerly known as Society National Bank),
a national banking association

ALLIED CONSTRUCTION
PRODUCTS, INC.,
a Delaware corporation,

By: /s/ Jeffrey M. Evans

Name: Jeffrey M. Evans

Name: Richard E. Hojnacki

Its: Vice President

Its: Vice President

And By: /s/ Stephen R. Kalette

Name: Stephen R. Kalette

Its: Secretary

EXHIBIT A-4

REVOLVING CREDIT PROMISSORY NOTE

\$3,000,000.00

August 26, 1998 Cleveland, Ohio

FOR VALUE RECEIVED, ALLIED CONSTRUCTION PRODUCTS, INC., a Delaware corporation, (the "Borrower"), promises to pay to the order of KEY CORPORATE CAPITAL INC. (the "Holder") on June 30, 2000, or sooner as hereinafter provided, the principal amount of Three Million and no/100 Dollars (\$3,000,000.00) or, if less, the aggregate unpaid principal amount from time to time borrowed by the Borrower from the Holder pursuant to the Credit Agreement (hereinafter defined). The unpaid principal balance outstanding on this Revolving Credit Promissory Note from time to time (the "Outstanding Principal Balance") shall be determined by the ledgers and records of the Holder as accurately maintained.

This Revolving Credit Promissory Note is the "Revolving Note" defined and referred to in, and is entitled to the benefits of, a certain Credit Facility and Security Agreement dated March 1, 1993 (said Credit Facility and Security Agreement as amended and including, as it may be from time to time further amended, restated or otherwise modified, being herein called the "Credit Agreement"), between the Borrower and the Holder, to which reference is hereby made for a statement of the rights of the Holder and the duties and obligations of the Borrower in relation thereto, but neither this reference to the Credit Agreement nor any provision thereof shall affect or impair the absolute and unconditional obligation of the Borrower to pay the principal of and interest on this Revolving Credit Promissory Note when due. Capitalized terms used in this Revolving Credit Promissory Note not defined hereinafter shall have the respective meanings given to such items in the Credit Agreement.

This Revolving Credit Promissory Note is being executed and delivered in substitution for an existing Revolving Credit Promissory Note executed by Borrower and dated July 11, 1997, and the execution and delivery of this Revolving Credit Promissory Note shall not constitute a novation and shall not terminate or otherwise affect the first lien and security interest of the Holder in Borrower's property.

The Outstanding Principal Balance of this Revolving Credit Promissory Note shall bear interest from and including the date hereof until the date of payment in full at the rate per annum as set forth in the Credit Agreement. All interest on this Revolving Credit Promissory Note shall be paid in accordance with the terms of the Credit Agreement. Interest shall be computed on the basis of a year of 360 days for the actual number of days elapsed. All unpaid principal and interest on this Revolving Credit

Promissory Note shall be due on the maturity date hereof as set forth in the Credit Agreement.

Reference is hereby made to the Credit Agreement which contains provisions for the acceleration of the maturity hereof upon the happening of certain stated events and for mandatory prepayments and voluntary prepayments hereon. The term "Holder" includes the successors and assigns of Holder.

This Revolving Credit Promissory Note is secured by collateral assigned, pledged or granted to the Holder; reference is made to the Credit Agreement and the documents and instruments assigning, pledging or granting said collateral for a description of the Holder's rights with respect thereto.

Payment of the principal of and interest on this Revolving Credit Promissory Note shall be made in lawful money of the United States of America, by federal funds wire transfer to the main office of Holder, 127 Public Square, Cleveland, Ohio 44114-1306, or at such other place or in such other manner of payment as Holder or any subsequent holder hereof shall have designated to the Borrower in writing.

The Borrower waives demand, presentment for payment, notice of dishonor, protest, and notice of protest and diligence in collection and bringing suit and agrees that Holder may extend the time for payment, accept partial payment, take security therefor, or exchange or release any collateral, without discharging or releasing the Borrower.

This Revolving Credit Promissory Note was executed in Cleveland, Cuyahoga County, Ohio. The construction, validity, and enforceability of this Revolving Credit Promissory Note shall be governed by the laws of the State of Ohio.

The Borrower authorizes any attorney at law to appear before any court of record, state or federal, in the county where this Revolving Credit Promissory Note was executed or where the Borrower resides or may be found, after the unpaid principal balance of this Revolving Credit Promissory Note becomes due, either by lapse of time or by operation of any provision for acceleration of maturity contained in the Credit Agreement, and waive the issuance and service of process, admit the maturity of this Revolving Credit Promissory Note, by reason of acceleration or otherwise, and confess judgment against the Borrower in favor of the holder of this Revolving Credit Promissory Note for the amount then appearing due on this Revolving Credit Promissory Note, together with interest thereon and costs of suit, and thereupon to release all errors and to waive all rights of appeal and stay of execution. The foregoing warrant of attorney shall survive any judgment and may be used from time to time without exhausting the right to further use the warrant of attorney and, if any judgment be vacated for any reason, the holder of this Revolving Credit Promissory Note nevertheless may use the foregoing warrant of attorney to obtain an additional judgment or judgments against the Borrower. Borrower agrees that the holder's

(REMAINDER OF PAGE INTENTIONALLY LEFT BLANK)

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attorney may confess judgment pursuant to the foregoing warrant of attorney. Borrowers further agrees that the attorney confessing judgment pursuant to the foregoing warrant of attorney may receive a legal fee or other compensation from the holder.

WARNING: BY SIGNING THIS PAPER YOU GIVE UP YOUR RIGHT TO NOTICE AND COURT TRIAL. IF YOU DO NOT PAY ON TIME, A COURT JUDGMENT MAY BE TAKEN AGAINST YOU WITHOUT YOUR PRIOR KNOWLEDGE AND THE POWERS OF A COURT CAN BE USED TO COLLECT FROM YOU REGARDLESS OF ANY CLAIMS YOU MAY HAVE AGAINST THE CREDITOR WHETHER FOR RETURNED GOODS, FAULTY GOODS, FAILURE ON HIS PART TO COMPLY WITH THE AGREEMENT, OR ANY OTHER CAUSE.

By:	
Name:	
Title:	
•	
And By:	
Name:	
Its:	

ALLIED CONSTRUCTION PRODUCTS, INC., a Delaware corporation,

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EXHIBIT 21

PUBCO CORPORATION

Subsidiaries of the Registrant

The Company directly or indirectly owns 100% of the capital stock of the following significant subsidiaries:

Subsidiaries State of Incorporation

Buckeye Business Products, Inc., Division

Aspen Imaging International, Inc. Delaware

Kroy LLC Nevada

The Company owns an indirect 85% plus interest in Allied Construction Products, Inc., a Delaware corporation.

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM CONSOLIDATED BALANCE SHEET AT 12/31/98 AND CONSOLIDATED STATEMENT OF INCOME FOR THE YEAR ENDED 12/31/98 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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