

# SECURITIES AND EXCHANGE COMMISSION

## FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **2001-08-03** | Period of Report: **2001-06-30**  
SEC Accession No. **0000356028-01-500035**

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### FILER

#### COMPUTER ASSOCIATES INTERNATIONAL INC

CIK: **356028** | IRS No.: **132857434** | State of Incorporation: **DE** | Fiscal Year End: **0331**  
Type: **10-Q** | Act: **34** | File No.: **001-09247** | Film No.: **1696693**  
SIC: **7372** Prepackaged software

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

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Quarterly Report Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934  
For the quarterly period ended **June 30, 2001**

or

—

Transition Report Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934  
For the transition period ended from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-9247

**Computer Associates International, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

**13-2857434**

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification Number)

**One Computer Associates Plaza, Islandia, New York**

**11749**

(Address of principal executive offices)

(Zip Code)

**(631) 342-5224**

(Registrant's telephone number, including area code)

**Not applicable**

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date:

<b>Title of Class</b>	<b>Shares Outstanding</b>
Common Stock	as of July 31, 2001
par value \$.10 per share	577,079,716

**COMPUTER ASSOCIATES INTERNATIONAL, INC. AND SUBSIDIARIES**

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**Part I. FINANCIAL INFORMATION**

**Item 1:**

**COMPUTER ASSOCIATES INTERNATIONAL, INC. AND SUBSIDIARIES  
CONSOLIDATED CONDENSED BALANCE SHEETS**

(in millions)

	June 30,	March 31,
	<u>2001</u>	<u>2001</u>

(unaudited)

**ASSETS:**

Cash and cash equivalents	564	763
Marketable securities	\$ 93	\$ 87
Trade and installment accounts receivable, net	1,254	1,622
Other current assets	<u>107</u>	<u>171</u>

<b>TOTAL CURRENT ASSETS</b>	2,018	2,643
Installment accounts receivable, due after one year, net	2,547	2,756
Property and equipment, net	769	794
Purchased software products, net	2,202	2,328
Goodwill and other intangible assets, net	5,279	5,400
Other assets	<u>210</u>	<u>222</u>
<b>TOTAL ASSETS</b>	<b>\$ <u>13,025</u></b>	<b>\$ <u>14,143</u></b>

**LIABILITIES AND STOCKHOLDERS' EQUITY:**

Loans payable and current portion of long-term debt	\$ 1,073	\$ 816
Other current liabilities	1,295	1,470
Long-term debt	3,073	3,639
Deferred income taxes	1,682	1,900
Deferred maintenance revenue	468	538
Stockholders' equity	<u>5,434</u>	<u>5,780</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ <u>13,025</u></b>	<b>\$ <u>14,143</u></b>

See Notes to Consolidated Condensed Financial Statements.

(unaudited)

(in millions, except per share amounts)

	For the Three Months	
	Ended June 30,	
	2001	2000
Subscription based fees	140	-
Software fees and other	106	572
Maintenance	258	258
Financing fees	\$ 128	\$ 166
Professional services	<u>81</u>	<u>141</u>
<b>REVENUE</b>	713	1,137
Operating Expenses:		
Selling, general and administrative	572	680
Product development and enhancements	173	170
Commissions and royalties	73	65
Depreciation and amortization	276	273
1995 stock plan	<u>-</u>	<u>(184)</u>
<b>TOTAL OPERATING EXPENSES</b>	1,094	1,004
(Loss) income before other expenses	(381)	133
Interest expense, net	<u>69</u>	<u>88</u>
(Loss) income before income taxes	(450)	45
Income taxes	<u>(108)</u>	<u>22</u>



Depreciation and amortization	276	273
Deferred income taxes	(147)	142
Compensation expense (gain) related to stock and pension plans	24	(146)
Decrease (increase) in noncurrent installment accounts receivable	201	(32)
Decrease in deferred maintenance revenue	(68)	(52)
Changes in other operating assets and liabilities, excluding		
effects of acquisitions	<u>210</u>	<u>(61)</u>
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	154	147
<b>INVESTING ACTIVITIES:</b>		
Acquisitions, primarily purchased software, marketing rights		
and intangibles, net of cash acquired	-	(104)
Settlement of purchase accounting liabilities	(17)	(297)
Purchases of property and equipment	(7)	(29)
Capitalized development costs and other	<u>(14)</u>	<u>(11)</u>
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	(38)	(441)
<b>FINANCING ACTIVITIES:</b>		
Debt (repayments) borrowings, net	(310)	(410)
Exercise of common stock options and other	3	24
Purchases of treasury stock	<u>(4)</u>	<u>(11)</u>
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	(311)	(397)



**DECREASE IN CASH AND CASH EQUIVALENTS BEFORE**

<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH</b>	(195)	(691)
Effect of exchange rate changes on cash	<u>(4)</u>	<u>(4)</u>
<b>DECREASE IN CASH AND CASH EQUIVALENTS</b>	(199)	(695)
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	<u>763</u>	<u>1,307</u>
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	\$ <u>564</u>	\$ <u>612</u>

See Notes to Consolidated Condensed Financial Statements.

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**COMPUTER ASSOCIATES INTERNATIONAL, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
**JUNE 30, 2001**

**NOTE A - BASIS OF PRESENTATION**

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included. All such adjustments are of a normal recurring nature. Operating results for the three months ended June 30, 2001 are not necessarily indicative of the results that may be expected for the fiscal year ending March 31, 2002. For further information, refer to the consolidated financial statements and footnotes thereto included in Computer Associates International, Inc.'s (the "Registrant" or the "Company") Annual Report on Form 10-K for the fiscal year ended March 31, 2001.

*Basis of Revenue Recognition:* The Company derives revenue from licensing software products, providing post-contract customer support and professional services. The Company licenses to customers the right to use its enterprise software products pursuant to software license agreements. The timing and amount of license revenue recognized during an accounting period is determined by the nature of the contractual provisions included in the license arrangement with customers. For a detailed description of the Company's revenue recognition policy, refer to Note 1 of the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended March 31, 2001.

*Net (Loss) Earnings Per Share:* Basic (loss) earnings per share and diluted (loss) earnings per share are computed by dividing net (loss) income by the weighted-average number of common shares outstanding for the period. Diluted earnings per share is computed by dividing net income by the sum of the weighted-average number of common shares outstanding for the period plus the assumed exercise of all dilutive securities, such as stock options.

(in millions, except per share amounts)

For the Three Months

Ended June 30,

	<u>2001</u>	<u>2000</u>
Net (loss) income	\$ (342)	\$ 23
<u>Diluted (Loss) Earnings Per Share</u>		
Weighted-average shares outstanding and  common share equivalents*	<u>577</u>	<u>606</u>
Diluted (Loss) Earnings Per Share	<u>\$(.59)</u>	<u>\$ .04</u>
<u>Diluted Share Computation</u>		
Weighted-average common shares outstanding	<u>577</u>	<u>590</u>
Weighted-average stock options outstanding, net	<u>-</u>	<u>16</u>
Weighted-average shares outstanding and  common share equivalents*	<u>577</u>	<u>606</u>

For 2001, common share equivalents are not included since their effect would be antidilutive. If the three month \*period ended June 30, 2001 had resulted in net income, the weighted-average shares outstanding and common share equivalents would have been 585 million.

*Segment Disclosure:*

The Company's chief operating decision maker reviews financial information presented on a consolidated basis, accompanied by disaggregated information about revenue, by geographic region, for purposes of assessing financial performance and making operating decisions. Accordingly, the Company considers itself to be operating in a single industry segment. The Company is principally engaged in the design, development, marketing, licensing and support of integrated eBusiness computer software solutions operating on a diverse range of hardware platforms and operating systems. The Company does not manage its business by solution or focus area. The Company has no individual customers which constitute a significant concentration.

## Cash Dividends

: In May 2001, the Company's Board of Directors declared its regular, semi-annual cash dividend of \$.04 per share. The dividend was paid on July 5, 2001 to stockholders of record on June 22, 2001.

*Statements of Cash Flows:* For the three months ended June 30, 2001 and 2000, interest payments were \$98 million and \$123 million respectively, and income taxes paid were \$122 million and \$166 million, respectively.

## Comprehensive (Loss) Income:

Comprehensive (loss) income includes unrealized gains or losses on the Company's available-for-sale securities and foreign currency translation adjustments included in net (loss) income. The components of comprehensive (loss) income, net of related tax, for the three-month periods ended June 30, 2001 and 2000 are as follows:

	For the Three Months	
	<u>Ended June 30,</u>	
	<u>2001</u>	<u>2000</u>
	(in millions)	
Net (loss) income	\$ (342)	\$ 23
Unrealized loss on marketable securities	(2)	-
Foreign currency translation adjustment	<u>(7)</u>	<u>(14)</u>
Total comprehensive (loss) income	\$ <u>(351)</u>	\$ <u>9</u>

## Accounts Receivable:

Trade and installment accounts receivable consist of the following:

	June 30,	March 31,
	<u>2001</u>	<u>2001</u>
	(in millions)	
Current receivables	\$ 3,254	\$ 3,602

	(390)	(389)
Allowance for doubtful accounts	(613)	(480)
Residual value	(503)	(553)
Less: Unamortized discounts	(407)	(462)
Deferred maintenance fees	(87)	(96)
Deferred professional services	\$ 1,254	\$ 1,622

Non-current receivables \$ 5,544 \$ 5,702

	(63)	(60)
Allowance for doubtful accounts	(1,624)	(1,395)
Residual value	(752)	(855)
Less: Unamortized discounts	(558)	(636)
Deferred maintenance fees	\$ 2,547	\$ 2,756

*Acquisition-related contingencies:*

At March 31, 2001, the Company estimated future liabilities in connection with acquisitions to be \$307 million. These included compensation-related liabilities (\$85 million) and other acquisition-related expenditures, primarily duplicate facilities (\$222 million). For the three months ended June 30, 2001, reductions totaling \$17 million were made against these liabilities, including compensation related payments of \$8 million and \$9 million primarily relating to duplicate facilities. Such duplicate facility commitments have lease terms expiring through 2010, however, the Company is actively renegotiating the remaining lease obligations. The remaining balance is included in the "Other current liabilities" line item on the accompanying consolidated condensed balance sheets.

**NOTE B - 1995 KEY EMPLOYEE STOCK OWNERSHIP PLAN**

On June 22, 2000, the Delaware Court of Chancery approved a settlement arising from stock awards made to three executives in June 1998 pursuant to the Company's 1995 Key Employee Stock Ownership Plan. Under the terms of the settlement the executives returned 4.5 million shares of the Company's stock, of which 3.6 million shares were retained by the Company and the remaining balance was used to pay the legal fees related to the settlement. This settlement resulted in a net non-cash gain of \$184 million recorded in the quarter ended June 30, 2000.

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**COMPUTER ASSOCIATES INTERNATIONAL, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS  
JUNE 30, 2001**

**NOTE C - RECENT ACCOUNTING PRONOUNCEMENTS**

In July 2001, the Financial Accounting Standards Board issued SFAS No. 141, "Business Combinations" ("SFAS 141"), and SFAS No. 142, "Goodwill And Other Intangible Assets" ("SFAS 142"). SFAS 141 addresses the accounting for acquisitions of businesses and is effective for acquisitions occurring on or after July 1, 2001. SFAS 142 addresses the method of identifying and measuring goodwill and other intangible assets acquired in a business combination, eliminates further amortization of goodwill, and requires periodic evaluations of impairment of goodwill balances. SFAS 142 is effective for fiscal years beginning after December 15, 2001. The Company is currently assessing the impacts of adoption of SFAS 141 and SFAS 142. The Company amortized \$126 million and \$123 million of goodwill during the quarters ended June 30, 2001 and 2000, respectively.

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**Item 2:**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATIONS**

*Statements in this Form 10-Q concerning the company's future prospects are "forward looking statements" under the federal securities laws. There can be no assurances that future results will be achieved and actual results could differ materially from forecasts and estimates. Important factors that could cause actual results to differ materially are discussed below in the section "Risks and Uncertainties."*

## RESULTS OF OPERATIONS

### Revenue:

Revenue for the quarter ended June 30, 2001 decreased 37%, or \$424 million, from the prior year's comparable quarter. The decrease was primarily a result of the company's transition to a new business model during the third quarter of fiscal 2001 whereby clients are granted flexible contractual terms and conditions which result in product revenue from such contracts being recognized ratably over the term of the agreements, as well as lower professional services revenue.

Subscription based fees totaled \$140 million for the quarter ended June 30, 2001 and represents the ratable revenue earned on contracts executed under the new business model, which was implemented in the third quarter of fiscal year 2001. Since these types of contracts were not offered prior to October 2000, no such revenue was recorded for the quarter ended June 30, 2000.

Software fees and other decreased \$466 million, or 81%, from the comparable prior year quarter due to the replacement of license arrangements that included contractual provisions that resulted in the recognition of revenue attributable to the software products upon delivery with license arrangements that included flexible contractual provisions. Such new license arrangements resulted in the Company recognizing revenue ratably over the license term. The Company recognizes royalties, as well as arrangements with distribution partners and OEM partners, under the line item "Software fees and other" on the accompanying consolidated condensed statements of operations.

There was no overall change in maintenance revenue for the quarter ended June 30, 2001 compared to the quarter ended June 30, 2000. The increase in maintenance revenue from PLATINUM and Sterling licenses as well as from the Company's prior year license arrangements was offset by agreements executed under the new business model whereby the maintenance revenue is bundled with the license revenue for the entire term of the arrangement and, together, is recognized ratably over the term of the arrangement commencing upon delivery of the currently available software products and is included in the "Subscription based fee" line item on the accompanying consolidated condensed statements of operations. Maintenance revenue will decrease as deferred maintenance revenue under the Company's previous business model is amortized over the contract term, partially offset by revenue earned from customers who elect to continue to receive optional maintenance at the expiration of their original contract term.

Financing fees result from the initial discounting to present value of product sales with extended payment terms under the Company's previous business model and the subsequent increase of receivables to the amount due and payable by customers. This accretion of financing revenue on the receivables due in future years represents financing fees. Financing fees decreased \$38 million, or 23%, due to the reduction of contracts recorded under the previous business model.

Professional services revenue decreased \$60 million, or 43%, from the prior year's comparable quarter, primarily as a result of the Company's divestiture of Sterling's Federal Systems Group, a provider of professional services to governmental agencies, in October 2000, the shift in focus to professional services engagements that are centered around CA products, as well as a weak economic environment generating less services bookings. The Company expects the slower professional services bookings to continue in the near term.

Total North American revenue for the first fiscal quarter decreased 40% over the prior year's first fiscal quarter as result of the Company's transition to the new business model. North American revenue represented 66% and 69% of revenue for the June 2001 and June 2000 quarters, respectively.

### Item 2:

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

North

<u>Quarter Ended</u>	<u>America</u>	<u>International</u>
June 30, 2001	\$ 470	\$ 243
June 30, 2000	784	353

Price changes did not have a material impact in this quarter or the prior year's first fiscal quarter.

### **Costs and Expenses:**

Selling, general and administrative expenses for the first quarter of fiscal year 2002 decreased \$108 million, or 16%, compared to the comparable prior year quarter. The decrease was largely attributable to a lower fixed expense structure, the result of the divestiture of Sterling's Federal Systems Group governmental consulting division in the third quarter of fiscal year 2001, the Company's commitment to manage overall headcount, the Company's emphasis on cost control measures in the areas of travel and promotion, and a \$31 million one-time charge taken in the prior year relating to a customer bankruptcy.

Net product development and enhancement expenditures increased \$3 million, or 2%, for the first fiscal quarter compared to the prior year's first fiscal quarter. During the quarter, the Company continued its focus on product development and enhancements, with an emphasis on adapting and enhancing products for the distributed processing environment, as well as a broadening of the Company's e-commerce product offerings.

Commissions and royalties increased \$8 million, or 12%, for the first quarter of this fiscal year as compared with the prior year's comparable quarter. The increase was partially the result of higher royalties as well as a shift in some employee compensation to incentive based.

Depreciation and amortization expense in the first fiscal quarter remained consistent with the first fiscal quarter of the prior year, and was primarily composed of amortization of purchased intangible assets associated with past acquisitions.

Net interest expense decreased \$19 million, or 22%, for the first fiscal quarter compared to last year's first fiscal quarter. The reduction in interest expense was related to a decrease in debt outstanding, as well as a decrease in the average variable interest rate.

In June 2000, the Company recorded a special non-cash net gain of \$184 million related to the settlement of a derivative litigation arising out of stock awards made to three Company executives in June 1998 pursuant to the Company's 1995 Key Employee Stock Ownership Plan. The terms of the settlement provided for the executives to return a portion of their shares to the Company.

### **Operating Margins:**

For the first quarter of fiscal 2002, the pretax loss was \$450 million as compared with the pretax income of \$45 million in the prior year's comparable quarter, inclusive of a \$184 million gain arising from the settlement of a derivative litigation associated with stock awards pursuant to the Company's 1995 Key Employee Stock Ownership Plan, partially offset by a \$31 million write-off associated with a customer bankruptcy. The net loss in the June 2001 quarter was primarily related to a reduction in revenue associated with the Company's transition to the new business model in the quarter ended December 2000. The Company's consolidated effective tax rate was 24% and 48.5% for the quarters ended June 2001 and 2000, respectively. The reduced tax rate (benefit) in the current year's first fiscal quarter reflects the greater impact of non-deductible amortization expense on the Company's annual estimated loss. The 48.5% effective tax rate for the first fiscal quarter of 2001 did not anticipate the lower revenue and associated loss that resulted from the Company's business model change implemented in the third quarter of fiscal 2001.

### **Item 2:**

## **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

## PRO FORMA RESULTS OF OPERATIONS

To assist with comparability of financial results, the discussion of financial results is supplemented with separate pro forma financial information presented below in order to give effect to the purchase of PLATINUM and Sterling as if the Company, PLATINUM, and Sterling were under the new business model since their inception. While these results may not be indicative of operations had these acquisitions actually occurred on that date and had the Company historically been operating under the new business model, they provide a meaningful basis for comparison. Professional services revenue and total expenses are identical under both the new and previous business models; therefore, management's discussion and analysis of these captions has not been repeated under the pro forma results of operations.

### Revenue:

Pro forma revenue increased 9%, or \$116 million, from \$1.324 billion for the quarter ended June 30, 2000 to \$1.440 billion for the quarter ended June 30, 2001. Product and other revenue increased 15%, or \$176 million, over last year's comparable quarter. The increase was attributable primarily to the ratable recognition of revenue on contracts entered into during the prior twelve month period that previously were deferred as residual value. Pro forma revenue benefited from an increase in distributed platform product fees and, to a lesser extent, an increase in OS/390 product revenue.

<u>Quarter Ended</u>	<u>Product and Other</u>	<u>Professional Services</u>
June 30, 2001	\$ 1,359	\$ 81
June 30, 2000	1,183	141

Total North American pro forma revenue for the first fiscal quarter grew 9%, or \$78 million, over the prior year's first fiscal quarter. This resulted from continued growth in distributed platform sales. North American pro forma revenue represented 64% and 63% of revenue for the June 2001 and June 2000 quarters, respectively.

<u>Quarter Ended</u>	<u>North America</u>	<u>International</u>
June 30, 2001	\$ 915	\$ 525
June 30, 2000	837	487

### Operating Margins:

For the first quarter of fiscal 2002, pro forma net income, excluding acquisition amortization was \$323 million compared with \$201 million for the three months ended June 2000, excluding acquisition amortization and special items (\$184 million gain arising from the settlement of the derivative litigation associated with stock awards pursuant to the Company's 1995 Key Employee Stock Ownership Plan, partially offset by a \$31 million write-off associated with a customer bankruptcy), representing an increase of \$122 million, or 61%. The increase was attributable to increased revenue generated from contracts previously deferred as residual value as well as the Company's commitment to managing overall headcount and emphasis on cost control. Excluding acquisition amortization, the Company's assumed effective tax rate was 37.5% for the periods ended June 2001 and 2000.



## RISKS AND UNCERTAINTIES:

Current and potential stockholders should consider carefully the risk factors described below. Any of these factors, or others, many of which are beyond the Company's control, could negatively affect the Company's revenue, profitability or cash flow in the future.

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### Item 2:

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The computer software business is highly competitive.*

The market in which the Company competes is marked by rapid and substantial technological change, the steady emergence of new companies and products, evolving industry standards and changing customer needs. To remain competitive, the Company must develop new products and continue to enhance existing products. The Company may be unsuccessful in its ability to develop new releases or new products that meet the needs of its customers in light of competitive alternatives available in the market. In addition, the introduction of new products or versions of existing products may not meet with customer acceptance or may be delayed. The Company's inability to bring new products and enhancements to existing products to the market in a timely manner or the failure for these products to achieve market acceptance could have a material adverse effect on its business, financial condition and operating results.

*The software business is marked by easy entry and large entrenched businesses.*

Many companies with whom the Company competes, including IBM, Sun, HP, Compaq and other large computer manufacturers, have substantial resources, a larger installed base of customers in any particular market niche, as well as the ability to develop and market software programs similar to and competitive with the products offered by the Company. Competitive products are also offered by numerous independent software companies that specialize in specific aspects of the highly fragmented software industry. Some, like Microsoft, Oracle Corporation and SAP AG, are the leading developers and vendors in their specialized markets. In addition, new companies enter the market on a frequent and regular basis, offering products that compete with those offered by the Company. Increased competition also results from consolidation of existing companies within the industry. Additionally, many customers historically have developed their own solutions that compete with those offered by the Company. Competition from any of these sources can result in price reductions, or displacement of the Company's products, which could have a material adverse effect on the Company's business, financial condition and operating results.

*The Company's products must remain compatible with ever-changing operating environments.*

IBM, HP, Sun, Compaq and Microsoft are by far the largest suppliers of systems software and, in most cases, are the manufacturers of the computer hardware systems used by most of the Company's clients. Historically, these operating system developers have modified or introduced new operating systems, systems software and computer hardware. Such new products could in the future incorporate features which perform functions currently performed by the Company's products or could require substantial modification of the Company's products to maintain compatibility with these companies' hardware or software. Although the Company has to date been able to adapt its products and its business to changes introduced by hardware manufacturers and system software developers, there can be no assurance that it will be able to do so in the future. Failure to adapt the Company's products in a timely manner to such changes or customer decisions to forego the use of the Company's products in favor of those with comparable functionality contained either in the hardware or operating system could have a material adverse effect on its business, financial condition and operating results.

*Future product development is dependent upon access to third-party operating systems.*

In the past, licensees using proprietary operating systems were furnished with "source code," which makes the operating system generally understandable to programmers, "object code," which directly controls the hardware and other technical documentation. Since the availability of source code facilitated the development of systems and applications software, which must interface with the operating systems, independent software vendors such as the Company were able to develop and market compatible software. IBM and other hardware vendors have a policy of restricting the use or availability of the source code for some of their operating systems. To date, this policy has not had a material effect on the Company. Such companies, however, may adopt more restrictive policies in the future or impose unfavorable terms and conditions for such access. Such restrictions may, in the future, result in higher research and development costs for the Company in connection with the enhancement and modification of the Company's existing products and the development of new products. Although the Company does not expect that such restrictions will have this effect on its products, there can be no assurances that such restrictions or other restrictions will not have a material adverse effect on the Company's business, financial condition and operating results.

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## Item 2:

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*Third-party microcode could impact product development.*

The Company anticipates ongoing use of microcode or firmware provided by hardware manufacturers. Microcode and firmware are essentially software programs in hardware form and are therefore less flexible than pure software. The Company believes that such continued use will not have a significant impact on the Company's operations and that its products will remain compatible with any changes to such code. However, there can be no assurance that future technological developments involving such microcode will not have an adverse impact on the Company's business, financial condition and operating results.

*Certain software is licensed from third parties.*

Some of the Company's products contain software licensed from third parties. Some of these licenses may not be available to the Company in the future on terms that are acceptable or allow its products to remain competitive. The loss of these licenses or the ability to maintain any of them on commercially acceptable terms could delay development of future products or enhancement of existing products. This could adversely affect the Company's business, financial condition and operating results.

*Customer decisions are influenced by general economic conditions.*

The Company's products are designed to improve the productivity and efficiency of its customers' information processing resources. In a recessionary environment, the Company's products are often a reasonable economic alternative for customers faced with the prospect of incurring expenditures to increase their existing information processing resources. However, a general or regional slowdown in the world economy could cause customers to delay or forego decisions to license new products or upgrades to their existing environments and this could adversely affect the Company's business, financial condition, and operating results.

*Fluctuations in foreign currencies could result in transaction losses.*

Most of the revenue and expenses of the Company's foreign subsidiaries are denominated in local currencies. Due to the substantial volatility of currency exchange rates, it is not possible to predict the effect of exchange rate fluctuations on the Company's future operating results. Given the relatively long sales cycle that is typical for many of the Company's products, foreign currency fluctuations could result in substantial changes in the foreign currency impact on these transactions. Additionally, deterioration of the exchange rate of foreign currencies against the U.S. dollar can affect the Company's ability to increase its revenue within those markets, all of which may adversely impact the Company's business, financial condition and operating results.

*The markets for some or all the Company's key product areas may not continue to grow.*

The Company has identified six product focus areas: Enterprise Management, eBusiness Security, eBusiness Storage, eBusiness Transformation and Integration, Portal and Knowledge Management, and Predictive Analysis and Visualization. Some or all of these areas may not continue to grow, may not grow at their current rates, may decline in growth or customers may decline or forego use of products in some or all of these focal areas. This is particularly true in newly emerging areas, like portal and knowledge management and predictive analysis and visualization. A decline in these focus areas could result in decreased demand for the Company's products, which would adversely impact its business, financial condition and operating results.

*Fiscal 2002 will be the first full fiscal year operating under the Company's new business model.*

The Company's new business model affords customers greater flexibility in licensing transactions. For example, the Company under the new business model will license software on a month-to-month or other short-term basis in order to allow customers the opportunity to try the Company's software solutions without committing to a multi-year license obligation. Transactions such as these increase the risk that customers will not implement the Company's software and will not enter into a long-term relationship with the Company. This could adversely affect the Company's business, financial condition and operating results. This effect could be diminished as customers elect cost certainty by committing to longer contract periods.

*Failure to protect our intellectual property rights would weaken the Company's competitive position.*

Future success of the Company is dependent upon its proprietary technology. The Company protects its proprietary information through the use of patent, copyright, trademark, trade secret laws, confidentiality

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procedures and contractual provisions. Notwithstanding the Company's efforts to protect its proprietary rights, policing unauthorized use or copying of its proprietary information is difficult, unauthorized use or copying occurs from time to time, and litigation to enforce intellectual property rights could result in significant costs and diversion of resources. Moreover, the laws of some foreign jurisdictions do not afford the same degree of protection to the Company's proprietary rights as do the laws of the United States. For example, "shrink-wrap" or "click-on" licenses may be unenforceable in whole or in part in some jurisdictions in which the Company operates. In addition, patents the Company have obtained may be circumvented, challenged, invalidated or designed around by other companies. The Company's inability to adequately protect its intellectual property for these or other reasons could affect its business, financial condition and operating results.

*Operating results and revenue are subject to fluctuations caused by many factors.*

Quarterly and annual results of operations are affected by a number of factors, including those listed below, which in turn could negatively affect the Company's revenue, profitability or cash flow in the future. These factors include:

- Demand for products and services;
- Length of sales cycle;
- Customer implementation of the Company's products;
- Magnitude of price and product competition;
- Introduction of new hardware;
- General economic conditions in countries in which customers do a substantial amount of business;
- Customer budgets for hardware and software;
- Ability to develop and introduce new or enhanced versions of the Company's products;
- Changes in foreign currency exchange rates;
- Ability to control costs;
- The size of licensing transactions;
- Ability to retain qualified personnel; and
- Reaction of customers to the new business model.

Any of the foregoing factors may cause the Company's operating expenses to be disproportionately high or cause its revenue and operating results to fluctuate. As a consequence, the Company's business, financial condition and operating results could be adversely affected.

*Third parties could claim that the Company's products infringe on their intellectual property rights.*

From time to time the Company receives notices from third parties claiming infringement on various forms of their intellectual property. Investigation of these claims, whether with or without merit, can be expensive and could affect development, marketing or shipment of the Company's products. As the number of software patents issued increases, it is likely that additional claims, with or without merit, will be asserted. Defending against such claims is time-consuming and could result in significant litigation expense or settlement with unfavorable terms that could affect the Company's business, financial condition and operating results.

*The success of the Company's international operations is subject to many factors.*

International revenue represented approximately 34% of the Company's total worldwide revenue for the quarter ended June 30, 2001. Continued success in selling the Company's products outside of the United States depends on a variety of factors, including the following:

- Reorganizations of the sales force;
- Fluctuations in foreign exchange currency rates;
- Staffing key managerial positions;
- General economic conditions in foreign countries;
- Political instability; and
- Trade restrictions such as tariffs, duties or other controls affecting foreign operations.

Increase in tariffs, the imposition of trade restrictions or other factors may adversely affect the Company's business, financial condition and operating results.

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*Changes to compensation of the Company's sales organization.*

With the introduction of the new business model, the Company revised its compensation plan for the sales organization effective April 1, 2001. The new compensation plan is in alignment with the new business model objectives of providing client flexibility and satisfaction. The compensation plan may encourage behavior not anticipated or intended as it is implemented, which could adversely affect the Company's business, financial condition and operating results.

*The Company remains dependent upon large transactions.*

Notwithstanding changes resulting from implementation of the new business model, the Company remains dependent to some degree upon large dollar enterprise transactions with individual customers. Historically, the size and magnitude of such transactions have increased over time. While the Company anticipates that there will be fewer of these transactions in the future, as more customers take advantage of the licensing flexibility afforded under the new business model, a certain number of these transactions are likely to occur. As customers continue to transition to the new business model, the incidence of large dollar enterprise transactions with individual customers could affect the Company's business, financial condition and operating results.

*A large portion of business is consummated at the end of each quarter.*

Historically, a significant percentage of the Company's quarterly transactions are finalized in the last few days of the quarter, which may impact financial performance. One of the intended benefits the Company anticipates from introduction of the new business model will be a more predictable revenue stream throughout the quarter. As customers continue to transition to the new business model, there are likely to be a large number of transactions that will be consummated in the last few days of the quarter, with the risk that some of these may not become

final. Failure to finalize transactions in the last few days of the quarter could adversely affect the Company's business, financial condition and operating results.

*Growth depends upon successful integration of acquisitions.*

The Company's growth strategy is based upon internal development of technology, selective acquisitions and integration of such acquisitions into ongoing operations. Implementation of this growth strategy may result in strains on the Company's management team, internal systems and financial resources. Difficulties encountered in successfully integrating acquired companies and products may adversely affect the Company's business, financial condition and operating results.

#### **IN-PROCESS RESEARCH AND DEVELOPMENT:**

There have been no material changes in the Company's assumptions underlying the estimates used in valuing in-process research and development, and as such, the discussion under the caption "In-Process Research and Development" remains unchanged from that which was included in the Company's Form 10-K for the year ended March 31, 2001.

#### **LIQUIDITY AND CAPITAL RESOURCES:**

The Company's cash, cash equivalents, and marketable securities decreased approximately \$193 million from the March 31, 2001 balance of \$850 million to \$657 million as of June 30, 2001. Cash from operations and cash on hand as of March 31, 2001 were used to repay over \$300 million in outstanding debt. Net cash generated from operations for the quarters ended June 30, 2001 and 2000 was \$154 million and \$147 million, respectively.

The Company's bank credit facilities consist of a \$2 billion four-year term loan, a \$1 billion four-year revolving credit facility and a 75 million British Pound Sterling denominated 364-day loan. During the quarter, the Company repaid \$250 million of the \$2 billion term loan. As of June 30, 2001, \$1.75 billion remained outstanding under the four-year term loan and there were no drawings under the four-year revolving credit facility. The interest rates of such debt are determined based on a ratings grid, which applies a margin to the prevailing London InterBank Offered Rate ("LIBOR"). As a reflection of its continued reduced need for bank borrowings, emphasis on debt reduction, and overall expected ability to generate cash from operations, the Company did not

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### **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

renew its \$1.3 billion 364-day revolving credit facility when it expired in May 2001. In addition, the Company has established a \$1 billion U.S. Commercial Paper ("CP") program to refinance some of its debt at more attractive interest levels. As of June 30, 2001, \$343 million was outstanding under the CP program bearing interest rates of approximately 4.35%. The Company also utilizes other financial markets in order to maintain its broad sources of liquidity. In fiscal 1999, \$1.75 billion of unsecured Senior Notes were issued in a transaction governed by Rule 144A under the Securities Act of 1933. Amounts borrowed, rates and maturities for each issue were \$575 million at 6.25% due April 15, 2003, \$825 million at 6.38% due April 15, 2005 and \$350 million at 6.50% due April 15, 2008. During the current quarter, the Company also repaid \$64 million under the Company's 6.77% Senior Notes, a private placement with \$128 million outstanding as of June 30, 2001. These Notes call for annual repayment of \$64 million each April until final maturity in 2003.

Unsecured and uncommitted multi-currency lines of credit are available to meet any short-term working capital needs for subsidiaries operating outside the U.S. These lines total U.S. \$51 million, of which \$23 million was drawn as of June 30, 2001.

Debt ratings for the Company's senior unsecured notes and its bank credit facilities are BBB+ and Baa1 from Standard & Poor's and Moody's Investor Services, respectively.

As of June 30, 2001, the cumulative number of shares purchased under the Company's various open market Common Stock repurchase programs was 166 million. The remaining number of shares authorized for repurchase was approximately 34 million.

The Company expects its long-standing history of providing extended payment terms to customers to continue under the new business model.

Capital resource requirements as of June 30, 2001 consisted of lease obligations for office space, computer equipment, mortgage or loan obligations and amounts due as a result of product and company acquisitions. It is expected that existing cash, cash equivalents, marketable securities, the availability of borrowings under credit lines and cash provided from operations will be sufficient to meet ongoing cash requirements.

## ANNUAL MEETING OF STOCKHOLDERS:

The Company's Annual Meeting of Stockholders will be held on August 29, 2001. Among other items on the agenda, the stockholders will elect ten directors to serve on the Company's board for the coming year. The Company's current Board of Directors is standing for election. Ranger Governance Ltd. has contested the election and has initiated a proxy solicitation of the Company's stockholders to replace the current Board with a slate of individuals nominated by Ranger Governance Ltd.

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### Item 3:

#### QUANTITATIVE AND QUALITATIVE DISCLOSURE OF MARKET RISK

The Company's exposure to market rate risk for changes in interest rates relates primarily to the Company's investment portfolio, debt, and installment accounts receivable. The Company has a prescribed methodology whereby it invests its excess cash in debt instruments of government agencies and high quality corporate issuers (Standard & Poor's single "A" rating and higher). To mitigate risk, many of the securities have a maturity date within one year, and holdings of any one issuer excluding the U.S. Government do not exceed 10% of the portfolio. Periodically, the portfolio is reviewed and adjusted if the credit rating of a security held has deteriorated. The Company does not utilize derivative financial instruments.

The Company maintains a blend of both fixed and floating rate debt instruments. As of June 30, 2001, the Company's outstanding debt approximated \$4.1 billion, with approximately \$1.9 billion in fixed rate obligations. If market rates were to decline, the Company could be required to make payments on the fixed rate debt that would exceed those based on current market rates. Each 25 basis point decrease in interest rates would have an associated annual opportunity cost of approximately \$5 million. Each 25 basis point increase or decrease in interest rates would have an approximate \$6 million annual effect on variable rate debt interest based on the balances of such debt as of June 30, 2001.

Under the Company's previous business model, the Company offered financing arrangements with installment payment terms in connection with its software solution sales. The aggregate contract value includes an imputed interest element, which can vary with the interest rate environment. Each 25 basis point increase in interest rates would have an associated annual opportunity cost of approximately \$16 million.

Since March 31, 2001, there have been no material changes in the Company's worldwide business model, foreign exchange risk management strategy, or investment methodology regarding marketable equity securities, and as such, the descriptions under the captions "Foreign Currency Exchange Risk" and "Equity Price Risk" remain unchanged from those included in the Company's Form 10-K for the year ended March 31, 2001.

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## PART II. OTHER INFORMATION

### Item 1: Legal Proceedings

The Company, Charles B. Wang, Sanjay Kumar and Russell M. Artzt are defendants in a number of shareholder class action lawsuits, the first of which was filed July 23, 1998, alleging that a class consisting of all persons who purchased the Company's stock during the period January 20, 1998 until July 22, 1998 were harmed by misleading statements, representations and omissions regarding the Company's future financial performance. These cases, which seek monetary damages in an unspecified amount, have been consolidated into a single action (the "Shareholder Action") in the United States District Court for the Eastern District of New York ("NY Federal Court"). The NY Federal Court has denied the defendants' motion to dismiss the Shareholder Action, and the parties currently are engaged in discovery. Although the ultimate outcome and liability, if any, cannot be determined, management, after consultation and review with counsel, believes that the facts in the Shareholder Action do not support the plaintiffs' claims and that the Company and its officers and directors have meritorious defenses.

In addition, three derivative actions, the first of which was filed on July 30, 1998, alleging misleading statements and omissions similar to those alleged in the Shareholder Action were brought in the NY Federal Court on behalf of the Company against a majority of the Company's directors. An additional derivative action on behalf of the Company, alleging that the Company issued 14.25 million more shares than were authorized under the 1995 Key Employee Stock Ownership Plan (the "1995 Plan"), also was filed in the NY Federal Court. These derivative actions have been consolidated into a single action (the "Derivative Action") in the NY Federal Court. The Derivative Action has been stayed. Lastly, a derivative action on behalf of the Company was filed in the Chancery Court in Delaware (the "Delaware Action") on September 15, 1998 alleging that 9.5 million more shares were issued to the three 1995 Plan participants than were authorized under the 1995 Plan. The Company and its directors who are parties to the Derivative Action and the Delaware Action have announced that an agreement has been reached to settle the Delaware Action and the Derivative Action. Under the terms of the proposed settlement, which is subject to dismissal of

related claims by the NY Federal Court, the 1995 Plan participants returned 4.5 million shares of Computer Associates stock to the Company. The Chancery Court in Delaware has approved the settlement and the parties are awaiting dismissal by the NY Federal Court. In the first quarter of fiscal year 2001, the Company recorded a \$184 million gain in conjunction with the settlement.

The Company, various subsidiaries and certain current and former officers have been named as defendants in other various claims and lawsuits arising in the normal course of business. The Company believes that it has meritorious defenses in connection with such claims and lawsuits and intends to vigorously contest each of them. In the opinion of the Company's management, the results of these other claims and lawsuits, either individually or in the aggregate, are not expected to have a material effect on the Company's results of operations, financial position or cash flows.

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**Item 6: Exhibits and Reports on Form 8-K**

(a) Exhibits:

None

(b) Reports on Form 8-K:

The Registrant filed a Report on Form 8-K dated April 30, 2001 to report an event under Item 9.

The Registrant filed a Report on Form 8-K dated May 4, 2001 to report an event under Item 9.

The Registrant filed a Report on Form 8-K dated May 7, 2001 to report an event under Item 9.

The Registrant filed a Report on Form 8-K dated May 24, 2001 to report an event under Item 5 and 7.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the

Registrant has duly caused this report to be signed on its behalf by the

undersigned thereunto duly authorized.

**COMPUTER ASSOCIATES INTERNATIONAL, INC.**

Dated: August 3, 2001

By: /s/ Sanjay Kumar

Sanjay Kumar, President

and Chief Operating Officer

Dated: August 3, 2001

By: /s/ Ira Zar

Ira Zar, Executive Vice President and

Principal Financial and Accounting Officer