# SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-K**

Annual report pursuant to section 13 and 15(d)

Filing Date: **2003-03-11** | Period of Report: **2002-12-31** SEC Accession No. 0001104659-03-003946

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# **FILER**

# **APCOA STANDARD PARKING INC /DE/**

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SIC: 7510 Auto rental & leasing (no drivers)

Business Address 900 N. MICHIGAN AVENUE CHICAGO IL 60611-1542 2185220700

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

×	ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
	ACT OF 1934

For the fiscal year ended December 31, 2002

Or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 333-50437

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# APCOA/Standard Parking, Inc.

(Exact Name of Registrant as Specified in Its Charter)

#### **Delaware**

(State or Other Jurisdiction of Incorporation or Organization)

16-1171179

(I.R.S. Employer Identification No.)

900 N. Michigan Avenue, Chicago, Illinois 60611-1542

(Address of Principal Executive Offices, Including Zip Code)

(312) 274-2000

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act: None.

Securities registered pursuant to Section 12(g) of the Act: None.

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is an accelerated filer (as defined in the Exchange Act Rule 12b-2). Yes 🗆 No 🗷

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

The aggregate market value of the voting and non-voting shares of common stock held by non-affiliates of the registrant is not applicable as there is not a public market for such stock. As of December 31, 2002, there were 31.31 shares of common stock of the registrant outstanding.

#### SPECIAL CAUTIONARY NOTICE REGARDING FORWARD-LOOKING STATEMENTS

This Form 10-K includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995.

These statements relate to analyses and other information that are based on forecasts of future results and estimates of amounts not yet determinable. These statements also relate to our future prospects, developments and business strategies. The statements contained in this Form 10-K that are not statements of historical fact may include forward-looking statements that involve a number of risks and uncertainties.

We have used the word "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "plan," "predict," "project," "will" and similar terms and phrases, including references to assumptions in this Form 10-K to identify forward-looking statements. These forward looking statements are made based on our management's expectations and beliefs concerning future events affecting us and are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control. These uncertainties and factors could cause our actual results to differ materially from those matters expressed in or implied by these forward-looking statements. The following factors are among those that may cause actual results to differ materially from our forward-looking statements:

an increase in owner self-operated parking facilities;

changes in patterns of air travel or automobile usage, including effects of weather on travel and transportation patterns or other events affecting local, national and international economic conditions;

changes in general economic and business conditions;

ongoing integration of past and future acquisitions in light of challenges in retaining key employees, synchronizing business processes and efficiently integrating facilities, marketing and operations;

changes in current pricing;

development of new, competitive parking-related services;

changes in federal and state regulations including those affecting airports, parking lots at airports and automobile use; extraordinary events affecting parking at facilities that we manage, including strikes, emergency safety measures, military or terrorist attacks and natural disasters:

our ability to renew our insurance policies on acceptable terms;

our ability to form and maintain relationships with large real estate owners and operations;

our ability to provide performance bonds on acceptable terms to guarantee our performance under certain contracts; the loss of key employees;

our ability to develop, deploy and utilize information technology;

our ability to make payments to our parent company in amounts sufficient to prevent it from defaulting on its debt obligations and causing a default or change of control under our debt agreements;

our ability to consummate transactions and integrate newly acquired contracts into our operations;

availability, terms and deployment of capital; and

the other factors discussed under the heading "Business Risks" at the end of Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this Form 10-K.

All of our forward-looking statements should be considered in light of these factors. We undertake no obligation to update our forward-looking statements or risk factors to reflect new information, future events or otherwise.

#### **ITEM 1. BUSINESS**

#### General

We are a leading national provider of parking facility management services. We provide on-site management services at multi-level and surface parking facilities for all major markets of the parking industry. As of December 31, 2002, we managed 1,912 parking facilities, containing approximately 1,028,000 parking spaces in over 275 cities across the United States and Canada. Our gross parking services revenue, gross profit and net loss for the years ended December 31, 2002 and 2001 were \$546.6 and \$561.8 million, \$56.3 and \$57.0 million, (\$3.8) and (\$35.5) million respectively.

We believe that our superior management services coupled with our focus on increasing our leading market share in select core cities helps to maximize our clients' profitability per parking facility. We believe that we enhance our leading position by providing: (i) *Ambiance in Parking*®, an approach to parking that includes on-site, value-added services and amenities; (ii) service enhancing information technology, including *Client View*<sup>TM</sup>, a proprietary client reporting system which allows us to provide our clients with on-line access to site-level financial and operating information; and (iii) award-winning training programs for on-site employees that promote customer service and client retention. We believe that these services distinguish us from our competitors.

Our diversified client base includes some of the nation's largest owners and developers of major office building complexes, shopping centers, sports complexes, hotels and hospitals. In addition, we manage 121 parking operations at 66 airports, including many of the major airports in North America.

We do not own any parking facilities and, as a result, we assume few of the risks of real estate ownership. We operate our clients' parking properties through two types of arrangements: management contracts and leases. Under a management contract, we typically receive a base monthly fee for managing the property, and we may also receive a small incentive bonus based on the achievement of facility revenues above a set amount, among other factors. In some instances, we also receive certain fees for ancillary services. Typically, all of the underlying revenues and expenses under a standard management contract flow through to the property owner rather than to us. Under lease arrangements, we generally pay either a fixed annual rent, a percentage of gross customer collections, or a combination thereof to the property owner. We collect all revenues under lease arrangements and we are responsible for most operating expenses, but we are typically not responsible for major maintenance or capital expenditures. As of December 31, 2002, we operated 85% of our 1,912 parking facilities under management contracts and 15% under leases. Retention rates for our management contracts and leases averaged approximately 89% for the three years ended December 31, 2002.

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#### The Combination

In March 1998, we acquired all of the outstanding capital stock, partnership and other equity interests of Standard Parking Corporation, an Illinois corporation; Standard Auto Park, Inc., an Illinois corporation; Standard Parking Corporation MW, an Illinois corporation; Standard Parking Corporation, an Illinois corporation; and Standard/Wabash Parking Corporation, an Illinois corporation. These acquired entities are referred to in this Form 10-K as "Standard". The consideration for Standard consisted of \$65.0 million in cash, 5.01 shares of our common stock (16% of our common stock outstanding as of January 15, 1998) and the assumption of certain liabilities, including a \$5.0 million consulting and non-compete obligation for one of the former owners of Standard. In addition, on March 30, 1998, we paid to Standard's owners \$2.8 million, generally representing Standard's earnings from January 1, 1998 through the date of the acquisition, plus Standard's cash on hand at such time.

In connection with the Standard acquisition, on March 30, 1998, we issued \$140 million principal amount of 9½% Senior Subordinated Notes due 2008 in a Rule 144A private placement. Effective September 14, 1998, we completed an offer to exchange all the outstanding Senior Subordinated Notes with new notes with substantially identical terms that are registered under the Securities Act of 1933.

Also in connection with the Standard acquisition, our parent company, AP Holdings, Inc., contributed \$40.7 million of cash to us in exchange for our \$40.7 million initial liquidation preference Series C preferred stock. This contribution was financed through their sale of \$70.0 million aggregate principal amount 11.25% accretion notes due 2008.

# The Exchange

On January 11, 2002, we completed an unregistered exchange and recapitalization of a portion of our 91/4% Senior Subordinated Notes due 2008. We received gross cash proceeds of \$20.0 million and retired \$91.1 million of our outstanding 91/4% notes due 2008. In exchange, we issued \$59.3 million of 14% notes due 2006 and 3,500 shares of Series D preferred stock, with a face value of \$35.0 million, which is mandatorily redeemable on June 15, 2008. On August 16, 2002, we completed the exchange of all our outstanding unregistered 14% notes for \$59.3 million principal amount of registered notes.

In conjunction with the exchange, we repaid \$9.5 million of indebtedness under our senior credit facility, paid \$2.7 million in accrued interest relating to the \$91.1 million of the 9½% notes due 2008 that were tendered, \$9.7 million (including \$1.3 capitalized as debt issuance costs related to the senior credit facility) in fees and expenses related to the exchange, which included a \$3.0 million transaction advisory fee to AP Holdings. In addition, we repurchased \$1.5 million of redeemable preferred stock held by AP Holdings. The fees and expenses of \$9.7 million related to the exchange and the amended and restated senior credit facility were provided for in the period ended December 31, 2001 (see Note D to the Consolidated Financial Statements).

# **Other Acquisitions**

On April 1, 1999, we acquired the assets of Pacific Rim Parking, Inc. in Los Angeles for \$0.75 million in cash and up to \$0.75 million in non-interest bearing notes payable over five years. On May 1, 1999, we acquired various contracts of System Parking, Inc. in Atlanta for \$0.25 million in cash. Effective as of July 1, 1999, we acquired all of the outstanding stock of Universal Park Holdings, Inc., operating under the names U-Park and Select Valet Parking, in Vancouver B.C. for \$1.61 million.

All of these acquisitions have been accounted for under the purchase method and their operating results have been included in the consolidated results since their respective date of acquisition. The historical operating results of the businesses prior to acquisition were not material relative to our consolidated results.

#### **Industry Overview**

General. The International Parking Institute, a trade organization of parking professionals, estimated that as of December 2002 there were approximately 40,000 parking facilities in the United States generating over \$29.0 billion in gross customer collections. The parking industry is highly fragmented, with over 1,700 commercial parking operators in the United States, as estimated by the Parking Market Research Company, an independent research company. Industry participants, the vast majority of which are privately held companies, consist of

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relatively few nationwide companies and a large number of small regional or local operators, including a substantial number of companies providing parking as an ancillary service in connection with property management or ownership. The parking industry has experienced significant consolidation as smaller operators have found that they lack the capital, economies of scale and sophisticated management techniques required to compete with larger providers. We expect this trend will continue to a certain extent and may provide a significant opportunity for us to take away business from or acquire smaller operators.

*Operating Arrangements*. Parking facilities operate under two general types of arrangements: management contracts and leases. The general terms and benefits of these two types of arrangements are as follows:

Management Contracts. Under a management contract, the facility manager generally receives a base monthly fee for managing the facility and often receives a small incentive fee based on the achievement of facility revenues above a base amount, among other factors. Facility managers generally charge fees for various ancillary services such as accounting, equipment leasing and consulting. Responsibilities under a management contract include hiring, training and staffing parking personnel, and providing collections, accounting, record-keeping, insurance and facility marketing services. In general, under a management contract, the facility manager is not responsible for structural or mechanical repairs, and typically is not responsible for providing security or guard services. Under typical management contracts, the facility owner is responsible for operating expenses such as taxes, license and permit fees, insurance premiums, payroll and accounts receivable processing and wages of personnel assigned to the facility. However, several of our contracts, which are referred to as reverse management contracts, require us to pay certain costs that are offset by larger management fees. In addition, the facility owner is responsible for nonroutine maintenance, repair costs and capital improvements. The typical management contract is for a term of one to three years (though the owner often reserves the right to terminate, without cause, on 30 days' notice) and may contain a renewal clause.

Leases. Under a lease arrangement, the parking facility operator generally pays either a fixed annual rent, a percentage of gross customer collections, or a combination thereof to the property owner. The parking facility operator collects all revenues and is responsible for most operating expenses, but is typically not responsible for major maintenance. In contrast to management contracts, lease arrangements are typically for terms of three to ten years and typically contain a renewal term, and provide for a fixed payment to the facility owner regardless of the operating earnings of the parking facility. However, many of these contracts may be cancelled by the client for various reasons, including development opportunities. Some are cancelable on as little as 30 days notice without cause. Leased facilities generally require a longer commitment and a larger capital investment by the parking facility operator than do managed facilities.

*Industry Growth Dynamics.* A number of opportunities for growth exist for larger parking facility operators, for example:

Growth of Large Property Managers, Owners and Developers. The growth of property management companies favors larger parking service providers that can provide specialized, value-added professional services with nationwide coverage, and help, ultimately, to reduce the number of suppliers with which property managers conduct business. Sophisticated property owners consider parking a profit center that experienced parking facility managers can maximize. We believe that we are well positioned to take advantage of these developments because of our reputation for high-quality services, our broad geographic scope and our long-standing relationships with national property managers.

Increased Outsourcing of Parking Management. Growth in the parking industry has resulted from a continuing trend by parking facility owners to outsource the management of their operations to private operators. Outsourcing allows national and local property owners, including municipalities, hospitals and universities, to focus on their core competencies while turning their parking facilities into revenue sources. We believe that cities and municipal authorities will increasingly retain private firms to operate facilities and parking-related services in an effort to reduce operating budgets and increase profitability and efficiency.

Industry Consolidation. The parking industry is highly fragmented, with over 1,700 commercial parking operators in the United States managing approximately 40,000 parking facilities as of December 31, 2002. Based on management's belief that the four largest North American parking operators manage approximately 20% of these facilities, we believe significant opportunities exist for national parking facility managers to consolidate smaller local or regional operators. We believe sophisticated, national parking facility managers have a competitive advantage over local and regional operators through (i) broad product and service offerings, (ii) relationships with

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large, national property managers, developers and owners and (iii) efficient cost structure due to economies of scale. As the second largest parking facility manager based on number of locations managed, we believe that we will be able to increase our market share cost effectively through winning new clients from our competitors and enhancing our competitive position within our core cities and strategic acquisitions.

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We believe that our innovative parking facility amenities, value-added services and experienced management, coupled with our service-enhancing information technology and reporting systems, strong employee training programs and our internal auditing process all strengthen our position as a leading provider of parking services. Specific elements of our business strategy include:

Growing the Contract Portfolio in Core Cities. We believe we have a leading market share in our core cities. Our reputation for premium service, our knowledge of local markets and our management infrastructure, allow us to retain existing contracts and compete aggressively for new business in these core cities. We intend to increase our presence in certain core cities, and strategically in other markets, to capitalize on economies of scale, including the ability to spread administrative overhead costs across a large number of parking facilities in a single market. Over the three-year period ended December 31, 2002, we have grown our total number of locations from 1,826 to 1,912. We are also using our success in these core cities to expand our services to include on-street parking, university campus parking and hospital parking.

Focusing on Lower Risk Contracts. We focus on entering into lower risk parking services contracts that provide us with stable revenues. For the three-year period ended December 31, 2002, the percentage of our contracts which are management contracts increased from 78% to 85%. Under a management contract, we typically receive a fixed monthly fee and the costs of parking services are generally the responsibility of the property owner. When entering into lease contracts, we seek to obtain low minimum rental commitments.

Expanding Leading Client Base. Our diversified, long-standing client base consists of many of the premier national property management companies in the United States and Canada. These national property owners and real estate asset managers have a presence in a variety of markets, which provide us with opportunities to leverage these relationships to expand to new locations and develop new core cities. In addition, our client base includes 121 parking facilities at 66 airports including many of the major airports in North America, such as Chicago O' Hare International Airport, Chicago Midway Airport and Cleveland Hopkins International Airport.

Consistently High Level of Service. Our goal is to provide a uniformly high level of service across all of the facilities we manage, characterized by clean, well-lit, secure and pleasant surroundings, attractive graphics and signage, and a professional, courteous and well-dressed staff. Our employees undergo an award-winning training program to ensure that they provide the highest level of customer service. We offer a comprehensive package of on-site parking services and amenities, including a musical themed floor reminder system with distinctive signage, a traffic information system, valet parking, car washing and vehicle repair as part of our Ambiance in Parking® program.

We believe our clients increasingly value our broad suite of services for its positive impact on their customers' overall satisfaction with the property and parking facility. Retention rates for our management contracts and leases averaged approximately 89% for the three years ended December 31, 2002.

Ambiance in Parking®

At certain locations we offer a comprehensive package of on-site parking services and amenities, which we call *Ambiance in Parking*®. The package includes:

Patented Musical Theme Floor Reminder System. Our patented musical theme floor reminder system is designed to help customers remember the garage level on which they parked. A different song is played on each floor of the parking garage. Each floor also displays distinctive signs and graphics that correspond with the floor's theme. For example, in one garage with U.S. cities as a theme, songs played include "I Left My Heart in San Francisco" on one floor and "New York, New York" on a different floor. Other garages have themes such as college fight songs, Broadway musicals, classic movies and professional sports teams.

Little Parkers® is our child-friendly environment program, featuring baby-changing facilities and free toys for kids.

Books-To-Go® is an audiotape library that is provided free-of-charge for monthly parkers.

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*Films-To-Go*® is a videotape library that is provided free-of-charge for monthly parkers.

*ParkNet*® traffic information system allows parking customers to obtain continuous, site-specific traffic reports relating to current traffic conditions on area expressways as well as the routes used to get from the specific parking facility to the expressways.

 $CarCare^{TM}$  service program is provided in conjunction with local car service vendors. Parking customers can have their cars picked up from the parking facility, serviced and returned before the end of the business day.

Complimentary Windshield and Headlight Cleaning. During off-peak hours, our parking attendants clean windshields and headlights of cars and place a card on the windshield informing the parking customer that this service has been provided.

*Emergency Car Services.* We offer complimentary services such as battery starts, lost car assistance, tire inflation, tire change and vehicle escort service.

Standard Road Assist.  $^{\mathbb{N}}$  At locations that do not have the ability to offer emergency car services through our on-site staff, and for parking customers who develop mechanical vehicular emergencies while on the road, we make available emergency vehicle services through a third-party vendor on a pay-per-use basis.

The owners of premier properties, as they begin to recognize that the parking experience often provides both the first and last impression of their properties to tenants and users, are seeking to offer the highest possible level of quality in their parking services as a means of distinguishing their properties from those of competitors. These value-added services are typically offered to owners of first-class properties who seek to provide their tenants with the highest possible level of service to help differentiate their property from competing properties.

### **Information Technology**

We believe that automation and technology can enhance customer convenience, lower labor costs, improve cash management and increase overall profitability. We have been a leader in the field of introducing automation and technology to the parking business and we were among the first to adopt electronic fund transfer (EFT) payment options, pay-on-foot (ATM) technology and bar code decal technology.

One example of the way in which our technology provides valuable benefits to our clients is Client View™. Client View is an Internet-based system that gives our clients the flexibility and convenience to access and download their monthly financials and detailed backup reports.

To promote internal efficiency, we have created advanced information systems that connect local offices across the country to our corporate headquarters. These systems include accounting, financial management and reporting practices, general operating procedures, training, employment policies, cash controls and marketing procedures.

We have created a data warehouse that supports detailed reporting at the transaction level and can provide analysis and trending for a more comprehensive view.

We believe that our standardized systems and controls enhance our ability to successfully expand our operations into new markets. ParkStat®, one of our proprietary software tools, enhances the performance of the parking facilities we manage. ParkStat® uses location-specific information to calculate the impact of pricing alternatives, optimize staffing levels, improve forecasting and assist in long-range planning.

# Regulation

Regulations by the Federal Aviation Administration (the "FAA") may affect our business. Effective September 13, 2001, the FAA prohibited parking within 300 feet of airport terminals, as they previously did during the Persian Gulf War in the early 1990s. The government prohibition was lifted in November of 2002, but certain security measures were re-instituted in February 2003 in connection with the anticipated war in Iraq. While the FAA is still in the process of finalizing their rules regarding parking, substantially all of our airport and air transportation related facilities were affected by the terrorist attacks of September 11, 2001, including regulations enacted following the attacks. While we believe that existing regulations or the present heightened security alerts at

airports may be relaxed in the future, new regulations may nevertheless prevent us from using a number of existing spaces. Reductions in the number of parking spaces may reduce our revenues and cash flow for both our leased facilities and those facilities we operate under management contracts.

Our business is not otherwise substantially affected by direct governmental regulation, although both municipal and state authorities sometimes directly regulate parking facilities. We are affected by laws and regulations (such as zoning ordinances) that are common to any business that deals with real estate and by regulations (such as labor and tax laws) that affect companies with a large number of employees. In addition, several state and local laws have been passed in recent years that encourage car pooling and the use of mass transit. For example, a Los Angeles, California law prohibits employers from reimbursing employee parking expenses. Laws and regulations that reduce the number of cars and vehicles being driven could adversely impact our business.

We collect and remit sales/parking taxes and file tax returns for and on behalf of us and our clients. We are affected by laws and regulations that may impose a direct assessment on us for failure to remit sales/parking taxes and filing of tax returns for ourselves and on behalf of our clients.

Under various federal, state and local environmental laws, ordinances and regulations, a current or previous owner or operator of real property may be liable for the costs of removal or remediation of hazardous or toxic substances on, under or in such property. Such laws typically impose liability without regard to whether the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. In connection with the operation of parking facilities, we may be potentially liable for any such costs. Although we are currently not aware of any material environmental claims pending or threatened against us or any of the parking facilities which we operate, there can be no assurance that a material environmental claim will not be asserted against us or against the parking facilities which we operate. The cost of defending against claims of liability, or of remediating a contaminated property, could have a material adverse affect on our financial condition or results of operations.

Various other governmental regulations affect our operation of parking facilities, both directly and indirectly, including the Americans with Disabilities Act (the "ADA"). Under the ADA, all public accommodations, including parking facilities, are required to meet certain federal requirements related to access and use by disabled persons. For example, the ADA requires parking facilities to include handicapped spaces, headroom for wheelchair vans, attendants' booths that accommodate wheelchairs and elevators that are operable by disabled persons. When negotiating management contracts and leases with clients, we generally require that the property owner contractually assume responsibility for any ADA liability in connection with the property; however, there can be no assurance that the property owner has assumed such liability for any given property and there can be no assurance that we would not be held liable despite assumption of responsibility for such liability by the property owner. Management believes that the parking facilities we operate are in substantial compliance with ADA requirements.

#### **Employees**

As of December 31, 2002, we employed approximately 11,300 individuals, including approximately 6,300 full-time and 5,000 part-time employees. As of December 31, 2001, we employed approximately 13,600 individuals, including approximately 7,800 full-time and 5,800 part-time employees. Approximately 25% of our employees are covered by collective bargaining agreements. No single collective bargaining agreement covers a material number of employees. We believe that our employee relations are good.

# **Intellectual Property**

APCOA®, the APCOA logo, Standard Parking® and the Standard Parking logo are service marks registered with the United States Patent and Trademark Office. In addition, we have registered the names and, as applicable, the logos of all of our material subsidiaries and divisions as service marks with the United States Patent and Trademark Office or the equivalent state registry, including the right to the exclusive use of the name Central Park in the Chicago metropolitan area. We have also obtained a United States patent, U.S. Pat. No. 4,674,937, for our *Multi-Level Vehicle Parking Facility* (the musical Theme Floor Reminder System), which expires in 2005, and trademark registrations for our proprietary Parker Programs™, such as *Books-to-Go®*, *Films-To-Go®*, *Little Parkers®* and *Ambiance in Parking®*. We have also registered the copyright rights in our proprietary software, such as *Client View™*, *Hand Held Program, License Plate Inventory Programs, ParkNet* and *ParkStat* with the United States Copyright Office.

### Competition

The parking industry is fragmented and highly competitive, with limited barriers to entry. We face direct competition for additional facilities to manage or lease, while our facilities themselves compete with nearby facilities for our parking customers and in the labor market generally for qualified employees. Moreover, the construction of new parking facilities near our existing facilities can adversely affect our business.

We compete for additional facilities with a variety of other companies. Although there are relatively few large, national parking companies that compete with us, we also face competition from numerous smaller, locally-owned independent operators, as well as from developers, hotels, national financial services companies and other institutions that self-manage both their own parking facilities as well as facilities owned by others. Many municipalities and other governmental entities also operate their own parking facilities, potentially eliminating those facilities as management or lease opportunities for us. Some of our present and potential competitors have or may obtain greater financial and marketing resources than us, which may negatively impact our ability to retain existing contracts and gain new contracts.

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#### **ITEM 2. PROPERTIES**

# **Parking Facilities**

We operate parking facilities in 42 states, Washington D.C. and four provinces of Canada pursuant to management contracts or leases. We do not currently own any parking facilities. The following table summarizes certain information regarding our facilities as of December 31, 2002:

		# of Locations		# of Spaces			
States/Provinces	Airports and Urban Cities	Airport	Urban	Total	Airport	Urban	Total
Alabama	Airports	3	_	3	1,430	_	1,430
Alaska	Airports	2	_	2	3,200	_	3,200
Alberta	Calgary	-	6	6	_	4,038	4,038
Arizona	Phoenix	-	20	20	_	17,172	17,172
British Columbia	Richmond, Vancouver,						
	Victoria and Whistler	-	31	31	_	3,297	3,297
California	Airports, Los Angeles, Long Beach, Sacramento, San Diego, San Francisco,						
	and San Jose	6	538	544	19,429	170,261	189,690
Colorado	Airports, Colorado						
	Springs, and Denver	2	24	26	9,902	14,074	23,976
Connecticut	Airports, Greenwich	9	1	10	8,500	850	9,350
Delaware	Wilmington	-	1	1	_	473	473
District of Columbia	Washington, DC	_	55	55	_	18,414	18,414
Florida	Airports, Miami, Orlando						
	and Pensacola	4	75	79	3,820	44,024	47,844
Georgia	Airports and Atlanta	2	17	19	2,177	13,269	15,446
Hawaii	Airports and Honolulu	3	47	50	2,393	17,887	20,280
Idaho	Airport	1	_	1	372	_	372
Illinois	Airports and Chicago	9	186	195	30,540	104,411	134,951

Indiana	Airport, Indianapolis and Ft. Wayne	1	8	9	1,234	2,283	3,517
Iowa	Airports and Des Moines	2	1	3	3,487	2,600	6,087
Kansas	Topeka, Wichita, Bonner	<del>-</del>	-	J	2,107	_,000	0,007
114110410	Springs	_	4	4	_	13,894	13,894
Kentucky	Louisville	_	1	1	_	200	200
Louisiana	Airport and New Orleans	1	49	50	1,302	19,009	20,311
Maine	Airports and Portland	4	1	5	2,090	528	2,618
Maryland	Baltimore, Bethesda and				,		,
,	Towson	_	21	21	_	6,337	6,337
Massachusetts	Boston, Cambridge, and						
	Worchester	_	128	128	_	48,505	48,505
Michigan	Airports, Detroit and						
C	Southfield	7	7	14	6,885	5,501	12,386
Minnesota	Airports, Minneapolis and						
	St. Paul	7	36	43	20,946	16,199	37,145
Missouri	Airports and Kansas City	7	90	97	16,683	21,465	38,148
Montana	Airports and Great Falls	4	4	8	1,952	2,217	4,169
Nebraska	Airports	2	_	2	1,307	_	1,307
Nevada	Las Vegas and Reno	_	7	7	_	2,911	2,911
New Jersey	Upper Montclair	-	1	1	_	3,402	3,402
New Mexico	Airport	1	_	1	_		-
New York	Airports, Buffalo and						
	Rochester	5	38	43	5,459	18,088	23,547
North Carolina	Charlotte	_	1	1	_	818	818
North Dakota	Airports	2	_	2	1,415	-	1,415
Ohio	Airports, Akron,						
	Cleveland, Cincinnati,						
	Columbus and Toledo	7	101	108	9,373	80,322	89,695
Ontario	Airport, North York,						
	Scarborough and Toronto	1	45	46	3,140	35,685	38,825
Oregon	Airports	3	_	3	2,231	_	2,231
Pennsylvania	Airports and Wilkes Barre	3	1	4	1,931	431	2,362
Quebec	Airports	4	_	4	9,405	_	9,405
Rhode Island	Providence	-	4	4	-	6,045	6,045
South Dakota	Airports	2	-	2	1,508	-	1,508
Tennessee	Airports, Memphis and						
	Nashville	3	17	20	3,079	34,971	38,050
Texas	Airports, Dallas, Forth						
	Worth and Houston	4	97	101	4,241	77,470	81,711
Utah	Salt Lake City	-	4	4	_	5,780	5,780
Virginia	Airports, Alexandria,						
	Richmond and Virginia						
	Beach	6	105	111	3,468	25,377	28,845
Washington	Airports, Seattle, Carmel,						
	Kirkland, Tacoma and						
	Bellingham	2	10	12	822	4,087	4,909
Wisconsin	Airports and Milwaukee	2	9	11	343	1,688	2,031
	Totals	121	1,791	1,912	184,064	843,983	1,028,047

We have interests in 13 joint ventures that each operates between one and three parking facilities. We are the general partner of seven limited partnerships that each operates between one and twelve parking facilities. See "Management's Discussion and Analysis of Financial Condition and Results of Operations–Summary of Operating Facilities."

We lease approximately 45,000 square feet of office space for our corporate offices in Chicago, Illinois. The lease expires in 2008 and includes a renewal option for an additional five years. The lease also includes expansion options for up to 3,700 additional square feet of space, and we have a right of first refusal on 24,000 square feet more. We believe that the leased facility, together with our expansion options, is adequate to meet current and foreseeable future needs.

We also lease regional offices. These lease agreements generally include renewal and expansion options, and we believe that these facilities are adequate to meet our current and foreseeable future needs.

#### ITEM 3. LEGAL PROCEEDINGS

We are subject to various claims and legal proceedings that consist principally of lease and contract disputes and includes litigation with The County of Wayne relating to the management of parking lots at the Detroit Metropolitan Airport. We consider these claims and legal proceedings to be routine and incidental to our business, and in the opinion of management, the ultimate liability with respect to these proceedings and claims will not materially affect our financial position, operations, or liquidity.

On October 25, 2002, we filed an Application for Temporary Injunction and verified Complaint in the Superior Court for the Judicial District of Hartford in Hartford, Connecticut against James F. Byrnes, Jr., acting Commissioner of Transportation for the State of Connecticut and First Union National Bank, in its capacity as trustee for the holders of the special facility bonds used to finance the garage. The action seeks judicial

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interpretation of our contractual obligations in the operations of the parking facilities at the Bradley International Airport in Windsor Locks, Connecticut, pursuant to the 25-year lease we entered into with the State. We have specifically requested the court for a judgment and permanent injunction prohibiting the State from attempting to recover the costs associated with anti-terrorism parking measures at the airport, diverting a capitalized interest account to pay for airport improvements and diverting airport parking receipts to pay for capital improvements and surface parking and garage security costs. The case was transferred to the Housing Division on November 14, 2002. Together with the State of Connecticut, we requested an expedited hearing on the declaratory judgment aspect of the case. The court held its hearing on the matter on January 31, 2003 and the parties are awaiting the court's decision. The amount in controversy with the State and the subject of the declaratory judgment action is \$0.7 million, consisting of \$0.3 million representing the diversion of funds by the State from the capitalized interest bond account for post garage completion airport improvements and \$0.4 million for garage security costs. As of December 31, 2002, we classified the discounted net receivable for this contract in the amount of \$3.8 million which includes deficiency payments of \$1.2 million, to a long-term receivable and is included in other assets.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

By consent in writing of the majority shareholder, on January 10, 2002, the majority shareholder authorized and directed our board to amend our certificate of incorporation to permit the authorization of 22,500 shares of capital stock, of which 3,000 shares are common stock and 19,500 shares are preferred stock.

By consent in lieu of special meeting of the sole holder of the issued and outstanding shares of Series C preferred stock, on January 10, 2002, the holder of the Series C preferred stock consented to the creation of the Series D preferred stock.

#### PART II

#### ITEM 5. MARKET FOR REGISTRANT'S COMMON STOCK AND RELATED STOCKHOLDER MATTERS

There is no public trading market for our common stock. We have four shareholders of our common stock.

We did not pay a cash dividend in respect of our common stock in 2002, 2001 or 2000. By the terms of our senior credit facility, we are restricted from paying cash dividends on our capital stock while such facility is in effect. We accrued dividends in respect of our Series C Redeemable Preferred Stock in additional shares of Series C Redeemable Preferred Stock aggregating \$6.3 million, \$6.4 million and \$5.7 million in 2002, 2001 and 2000, respectively. We accrued dividends in respect to our Series D Preferred Stock aggregating \$7.2 million in 2002.

The indentures governing our 91/4% and 14% notes also limit our ability to pay cash dividends. Unless we meet certain financial ratios, we may not pay dividends in respect of our capital stock except for those payable in additional shares of stock.

There are no restrictions on the ability of our wholly owned subsidiaries to pay cash dividends to us.

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#### ITEM 6. SELECTED HISTORICAL FINANCIAL DATA

The following table presents selected historical consolidated financial data at and for the years ended December 31, 2002, 2001, 2000, 1999 and 1998, which have been derived from our audited consolidated financial statements. The selected financial data set forth below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the historical consolidated financial statements and notes thereto included elsewhere herein.

	Year Ended December 31,									
	2002			2001 2000		2000	1999		1998(1)	
					(Dolla	ars in Thousands	s)			
Income Statement Data:										
Parking services revenue(2)	\$	546,551	\$	561,787	\$	561,073	\$	520,593	\$	375,339
Cost of parking services(2)		490,218		504,800		500,936		465,788		335,052
Gross profit		56,333		56,987		60,137		54,805		40,287
General and administrative expenses		30,133		29,979		36,121		32,453		23,506
Special charges		2,897		15,869		4,636		5,577		18,050
Depreciation and amortization		7,554		15,501		12,635		9,343		7,435
Management fee-parent company		3,000		_		_		_		<u> </u>
Operating income (loss)		12,749		(4,362)		6,745		7,432		(8,704)
Interest expense, net		15,965		17,599		17,382		15,684		10,938
Bad debt provision related to related-party										
non-operating receivables		_		12,878		-		-		_
Minority interest expense		180		209		341		468		487

Income tax expense	428	406	503	752	430
Extraordinary loss	_	_	_	_	 2,816
Net loss	\$ (3,824)	\$ (35,454)	\$ (11,481)	\$ (9,472)	\$ (23,375)
Balance Sheet Data (at end of year):		 	 	 	 
Cash and cash equivalents	\$ 6,153	\$ 7,602	\$ 3,539	\$ 5,215	\$ 19,183
Working capital deficiency	(9,143)	(20,156)	(11,941)	(12,180)	(9,119)
Total assets	190,950	192,234	208,341	213,270	216,769
Total debt	166,173	175,257	174,996	167,469	149,431
Redeemable preferred stock, series D	47,224	_	_	_	_
Redeemable preferred stock, series C	56,347	61,330	54,976	49,280	44,174
Common stock subject to put/call rights	9,470	8,500	6,304	4,589	4,589
Common stockholders' deficit	(147,560)	(133,185)	(100,731)	(79,611)	(54,908)
Other Data:					
Gross customer collections	\$ 1,380,536	\$ 1,505,645	\$ 1,545,690	\$ 1,369,319	\$ 1,026,085
Capital expenditures	1,843	1,537	4,684	10,261	7,691
Number of managed locations	1,617	1,625	1,560	1,422	1,165
Number of leased locations	295	333	364	404	439
Number of total locations	1,912	1,958	1,924	1,826	1,604
Number of parking spaces	1,028,047	1,026,608	1,033,587	1,012,000	794,000

(1) Includes the results of Standard Parking effective from March 30, 1998.

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#### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our results of operations should be read in conjunction with the consolidated financial statements and the notes thereto included elsewhere herein.

#### Overview

We operate in a single reportable segment, operating parking facilities under two types of arrangements: management contracts and leases. Under a management contract, we typically receive a base monthly fee for managing the property and we may also receive a small incentive bonus based on the achievement of facility revenues above a base amount among other factors. In some instances, we also receive certain fees for ancillary services. Typically, all of the underlying revenues, expenses and capital expenditures under a management contract flow through to the property owner rather than to us. Under lease arrangements, we generally pay to the property owner either a fixed annual rent, a percentage of gross customer collections or a combination thereof. We typically collect all revenues under lease arrangements and are responsible for most operating expenses, but we are typically not responsible for major maintenance or capital expenditures. As of December 31, 2002, we operated approximately 85% of our 1,912 parking facilities under management contracts and approximately 15% under leases.

Parking services revenue-lease contracts. Parking services revenues related to lease contracts consist of all revenues received at a leased facility, including development fees, gains on sales of contracts and payments for exercising termination rights.

Parking services revenue-management contracts. Management contract revenue consists of management fees, including both fixed and revenue-based fees, and fees for ancillary services such as accounting, equipment leasing, payments received for exercising termination rights, consulting, insurance and other value-added services with respect to managed locations. Management contract revenue excludes gross customer collections at those locations. Management contracts generally provide us with a management fee regardless of the operating performance of the underlying facility.

<sup>(2)</sup> Restated to include reimbursable management contract expense in accordance with a new accounting standard (EITF 01-14) adopted during the second quarter June 30, 2002.

Reimbursement of management contract expenses. Reimbursement of management contract expenses consists of the direct reimbursement from the property owner for operating expenses incurred under a management contract.

Cost of parking services-lease contracts. The cost of parking services under a lease arrangement consists of contractual rental fees paid to the facility owner and all operating expenses incurred in connection with operating the leased facility. Contractual fees paid to the facility owner are based on either a fixed contractual amount or a percentage of gross revenue or a combination thereof. Generally, under a lease arrangement we are not responsible for major capital expenditures or property taxes.

Cost of parking services-management contracts. The cost of parking services under a management contract is generally passed through to the facility owner. As a result, these costs are not included in our results of operations. Several of our contracts, which are referred to as reverse management contracts, however, require us to pay for certain costs that are offset by larger management fees.

*Reimbursed management contract expense*. Reimbursed management contract expense consists of the costs incurred on behalf of the property owner for operating expenses that are directly reimbursed under a management contract.

*General and administrative expenses.* General and administrative expenses include salaries, wages, travel and office related expenses for the headquarters, field offices and supervisory employees.

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# **Summary of Operating Facilities**

The following table reflects the number and types of our facilities at the end of the periods indicated:

	Year E	Year Ended December 31,			
	2002	2001	2000		
Managed Facilities	1,617	1,616	1,559		
Leased Facilities	295	328	364		
Total Facilities	1,912	1,944	1,923		

Our strategy is to operate locations in core cities where a concentration of locations improves customer service levels and operating margins.

# **Results of Operations**

The following information should be read in conjunction with the Consolidated Financial Statements.

	 Year Ended December 31,				
	 2002		2001		2000
		(Iı	n Thousands)		
Parking services revenue:					
Lease contracts	\$ 142,376	\$	156,411	\$	181,828
Management contracts	78,029		87,403		70,654
Reimbursement of management contract expense	 326,146		317,973		308,591
Total revenue	546,551		561,787		561,073
Cost of parking services:					

Lease contracts	128,871	142,555	159,702
Management contracts	35,201	44,272	32,643
Reimbursed management contract expense	326,146	317,973	308,591
Total cost of parking services	490,218	504,800	500,936
General and administrative expenses	30,133	29,979	36,121
Special charges	2,897	15,869	4,636
Depreciation and amortization	7,554	15,501	12,635
Management fee-parent company	3,000		
Operating income (loss)	12,749	(4,362)	6,745
Bad debt provision related to related-party non-operating receivables	_	12,878	_
Interest expense, net	15,965	17,599	17,382
Minority interest expense	180	209	341
Income tax expense	428	406	503
Net loss	\$ (3,824)	\$ (35,454)	\$ (11,481)

In analyzing our gross margins, it should be noted that the cost of parking services for parking facilities under management contracts incurred in connection with the provision of management services is generally paid by our clients. Several management contracts, however, which are referred to as reverse management contracts, require

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us to pay for certain costs that are offset by larger management fees. Margins for lease contracts vary significantly not only due to operating performance, but also variability of parking rates in different cities and varying space utilization by parking facility type and location.

The attacks that occurred on September 11, 2001 ("September 11<sup>th</sup>") had an immediate effect on our business at all of our airport locations and, to a lesser extent, at isolated urban facilities near governmental institutions. Although business at airports had been declining before the September 11<sup>th</sup> attacks, an immediate significant decrease in airport revenues occurred following those events, compared to the same period of 2000. Nevertheless, parking revenue at airport locations we operated in December 2002 increased 23.2% compared to December 2001 and increased 4% compared to December 2000. There remain in place several stringent contingent security measures that may be reinstated in the event of a security alert at airports which may prohibit parking within a certain distance of the terminal. If these contingent security measures are reinstated it will impact utilization of certain parking spaces. The airport parking and transportation market represented approximately 19% of our 2002 annual gross profit.

#### **Critical Accounting Policies**

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. Accounting estimates are an integral part of the preparation of the financial statements and the financial reporting process and are based upon current judgments. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Certain accounting estimates are particularly sensitive because of their complexity and the possibility that future events affecting them may differ materially from our current judgments and estimates.

This listing of critical accounting policies is not intended to be a comprehensive list of all of our accounting policies. In many cases, the accounting treatment of a particular transaction is specifically dictated by accounting principles generally accepted in the United States of America, with no need for management's judgment regarding accounting policy. We believe that of our significant accounting policies, as discussed in Note A of the Notes to Consolidated Financial Statements, the following involve a higher degree of judgment and complexity:

#### Impairment of Long-Lived Assets and Goodwill

As of December 31, 2002, our net long-lived assets were comprised primarily of \$15.6 million of property, equipment and leasehold improvements and \$4.3 million of contract and lease rights. In accounting for our long-lived assets, other than goodwill and other intangible assets, we apply the provisions of Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of." Beginning January 1, 2002, we account for goodwill and other intangible assets under the provisions of SFAS No. 142, "Goodwill and Other Intangible Assets." As of December 31, 2002, we had \$115.9 million of goodwill.

The determination and measurement of an impairment loss under these accounting standards require the significant use of judgment and estimates. The determination of fair value of these assets utilizes cash flow projections that assume certain future revenue and cost levels, assumed discount rates based upon current market conditions and other valuation factors, all of which involve the use of significant judgment and estimation. For the fiscal year ended December 31, 2002, we were not required to record any impairment charges related to long-lived assets or to goodwill. Future events may indicate differences from our judgments and estimates which could, in turn, result in impairment charges in the future. Future events that may result in impairment charges include increases in interest rates, which would impact discount rates, unfavorable economic conditions or other factors which could decrease revenues and profitability of existing locations, and changes in the cost structure of existing facilities. Factors that could potentially have an unfavorable economic effect on our judgments and estimates include, among others: changes imposed by governmental and regulatory agencies, such as property condemnations and assessment of parking-related taxes; construction or other events that could change traffic patterns; and terrorism or other catastrophic events.

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#### Contract and Lease Rights

As of December 31, 2002, we had \$4.3 million of contract and lease rights. We capitalize payments made to third parties which provide us the right to manage or lease facilities. Lease rights and management contract rights which are purchased individually are amortized on a straight-line basis over the terms of the related agreements which range from 5 to 7 years. Management contract rights acquired through acquisition of an entity are amortized as a group over the estimated term of the contracts, including anticipated renewals and terminations based on our historical experience (typically 7 years). If the renewal rate of contracts within an acquired group is less than initially estimated, accelerated amortization or impairment may be necessary.

#### Insurance Reserves

We purchase comprehensive liability insurance covering certain claims that occur at parking facilities we lease or manage. In addition, we purchase umbrella/excess liability coverage. Our various liability insurance policies have deductibles of up to \$250,000 that must be met before the insurance companies are required to reimburse us for costs incurred relating to covered claims. As a result, we are, in effect, self-insured for all claims up to the deductible levels. We apply the provisions of SFAS No. 5, "Accounting for Contingencies", in determining the timing and amount of expense recognition associated with claims against us. The expense recognition is based upon our determination of an unfavorable outcome of a claim being deemed as probable and reasonably estimated, as defined in SFAS No. 5. This determination requires the use of judgment in both the estimation of probability and the amount to be recognized as an expense. We utilize historical claims experience along with regular input from third party insurance advisors and actuaries in determining the required level of insurance reserves. Future information regarding historical loss experience may require changes to the level of insurance reserves and could result in increased expense recognition in the future.

Litigation

We are subject to litigation in the normal course of our business. We apply the provisions of SFAS No. 5, Accounting for Contingencies, in determining the timing and amount of expense recognition associated with legal claims against us. Management uses guidance from internal and external legal counsel on the potential outcome of litigation in determining the need to record liabilities for potential losses and the disclosure of pending legal claims. See Note K of the Notes to Consolidated Financial Statements.

#### Fiscal 2002 Compared to Fiscal 2001

Parking services revenue-lease contracts. Lease contract revenue decreased \$14.0 million, or 9.0%, to \$142.4 million in the year ended December 31, 2002, compared to \$156.4 million in the year-ago period. The majority of this decrease resulted from the net reduction of 33 leases through contract expirations and conversions to management contracts.

Parking services revenue-management contracts. Management contract revenue decreased \$9.4 million, or 10.7%, to \$78.0 million in the year ended December 31, 2002, compared to \$87.4 million in the year-ago period. This decrease resulted from the reduction of several unprofitable contracts and the negative economic impact on our reverse management contracts, which more than offset the net addition of one management contract through internal growth and the positive impact of the conversion to a capital lease program for our vehicles. In addition, we received a payment of \$4.8 million in 2001 related to the exercise of owner termination rights associated with certain management contracts. There were no payments received in 2002.

Reimbursement of management contract expense. Reimbursement of management contract expenses increased \$8.1 million, or 2.6%, to \$326.1 million in the year ended December 31, 2002, as compared to \$318.0 million in the year-ago period. This increase resulted from additional reimbursements for costs incurred on the behalf of owners.

Cost of parking services-lease contracts. Cost of parking for lease contracts decreased \$13.7 million, or 9.6%, to \$128.9 million for the year ended December 31, 2002, from \$142.6 million for the year-ago period. This decrease resulted from the net reduction of 33 leases through contract expirations and conversions to management contracts. Gross margin for leases improved to 9.5% during 2002 compared to 8.9% during 2001. This increase was primarily due to the recovery in volume versus 2001, which had the impact of the attacks of September 11<sup>th</sup>.

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Cost of parking services-management contracts. Cost of parking for management contracts decreased \$9.1 million, or 20.5%, to \$35.2 million for the year ended December 31, 2002, compared to \$44.3 million for the year-ago period. This decrease resulted primarily from the reduction of several unprofitable contracts and an improvement in the cost of providing management services. Gross margin for management contracts improved to 54.9% during 2002 compared to 49.3% during 2001. Most management contracts have no cost of parking services related to them, as all costs are reimbursable to us. However, several contracts, which are referred to as reverse management contracts, require us to pay for certain costs that are offset by larger management fees. This increase in gross margin percent for management contracts was related to the reduction in costs of operations, conversion to a capital lease program for our vehicles and the termination of several unprofitable contracts.

Reimbursed management contract expense. Reimbursed management contract expense increased \$8.1 million, or 2.6%, to \$326.1 million in the year ended December 31, 2002, as compared to \$318.0 million in the year-ago period. This increase resulted from additional reimbursed costs incurred on the behalf of owners.

General and administrative expenses. General and administrative expenses increased \$0.1 million, or 0.5%, to \$30.1 million for the year ended December 31, 2002, compared to \$30.0 million for the year-ago period. This slight increase resulted from increases in wages and benefits that were offset by implementation of cost savings and operating efficiencies.

Special charges. We recorded \$2.9 million of special charges for the year ended December 31, 2002, compared to \$15.9 million for the period ending December 31, 2001. The 2002 special charges included \$1.0 million related to the legal costs incurred for the registration of the 14% senior subordinated second lien notes, \$0.8 million in costs related to contracts terminated in prior years, \$0.4 million in severance costs, \$0.3 million in costs related to our parent company, \$0.2 million for insurance costs in accordance with ERISA requirements, and \$0.2 million in prior year rent and other adjustments. The charges for 2001 included \$11.8 million related to the exchange (see Note D of the Notes to the Consolidated Financial Statements), \$1.7 million related to a provision for abandoned businesses, \$0.9 million for legal costs,

\$0.8 million in a provision for headquarters reorganization, \$0.3 million in prior period retroactive insurance premium increases, \$0.3 million in outside consultant costs related to prior periods, and \$0.1 million in severance costs.

*Management fee-parent company.* We recorded \$3.0 million of management fees to our parent company, AP Holdings, for the year ended December 31, 2002, pursuant to our management agreement with AP Holdings of which \$1.25 million has been paid through March 7, 2003. There was no management fee for the year ended December 31, 2001.

Bad debt relating to related party non-operating receivables. We recorded no charges for the period ending December 31, 2002, compared to a \$12.9 million bad debt provision related to non-operating receivables for the year ended December 31, 2001. The 2001 bad debt provision for non-operating receivables relates to advances to and deposits with affiliates that had previously been reclassified from a long-term asset to stockholders' deficit. This provision was made due to uncertainty regarding the ability of the affiliates to repay such amounts without potentially receiving distributions from us.

Other income and expense. Interest expense, net of interest income decreased \$1.6 million to \$16.0 million in 2002, from \$17.6 million in 2001. Minority interest of \$0.2 million was equal to the \$0.2 million in 2001. Income tax expense of \$0.4 million was equal to the \$0.4 million in 2001.

Fiscal 2001 Compared to Fiscal 2000

Parking services revenue-lease contracts. Lease contract revenue decreased \$25.4 million, or 14.0%, to \$156.4 million in the year ended December 31, 2001, compared to \$181.8 million in the year-ago period. The majority of this decrease resulted from the net reduction of 36 leases through contract expirations and conversions to management contracts, and approximately \$4.0 million of this decrease was attributable to the attacks of September 11th.

Parking services revenue-management contracts. Management contract revenue increased \$16.7 million, or 23.7%, to \$87.4 million in the year ended December 31, 2001, compared to \$70.7 million in the year-ago period. The majority of this increase resulted from the net increase of 57 contracts through internal growth, including the full year impact of the addition of a large airport contract in the second half of 2000, and conversions from lease

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contracts. In addition, we received a payment of \$4.8 million in 2001 related to the exercise of owner termination rights associated with certain management contracts.

Cost of parking services-lease contracts. Cost of parking for lease contracts decreased \$17.1 million, or 10.7%, to \$142.6 million for the year ended December 31, 2001, from \$159.7 million for the year-ago period. This decrease resulted from the net reduction of 36 leases through contract expirations and conversions to management contracts. Gross margin for leases declined to 8.9% during 2001 compared to 12.2% during 2000. This decrease was due to the loss of volume following the attacks of September 11<sup>th</sup>, and the reduction of 36 leases through contract expirations and conversions to management contracts.

Cost of parking services-management contracts. Cost of parking for management contracts increased \$11.7 million, or 35.9%, to \$44.3 million for the year ended December 31, 2001, compared to \$32.6 million for the year-ago period. This increase resulted from the net addition of 57 new contracts through internal growth, conversions from lease contracts and the full year impact of the addition of a large airport contract in the second half of 2000. Gross margin for management contracts declined to 49.3% during 2001 compared to 53.8% during 2000. Most management contracts have no cost of parking services related to them, as all costs are reimbursable to us. However, several contracts, which are referred to as reverse management contracts, require us to pay for certain costs that are offset by larger management fees. This increase in cost of parking management contracts was related to the addition of several contracts of this type.

*Reimbursed management contract expense.* Reimbursed management contract expense increased \$9.0 million, or 3.0% to \$318.0 million in the year ended December 31, 2001, as compared to \$309.0 million in the year-ago period. This increase resulted from additional reimbursed costs incurred on the behalf of owners.

General and administrative expenses. General and administrative expenses decreased \$6.1 million, or 17.0%, to \$30.0 million for the year ended December 31, 2001, compared to \$36.1 million for the year-ago period. This decrease resulted from implementation of cost savings, staff reductions and operating efficiencies.

Special charges. We recorded \$15.9 million of special charges for the year ended December 31, 2001, compared to \$4.6 million for the period ending December 31, 2000. The charges for 2001 included \$11.8 million related to the exchange (see Note D of the Notes to the Consolidated Financial Statements), \$1.7 million related to a provision for abandoned businesses, \$0.9 million for legal costs, \$0.8 million in a provision for headquarters reorganization, \$0.3 million in prior period retroactive insurance premium increases, \$0.3 million in outside consultant costs related to prior periods, and \$0.1 million in severance costs. The charges for 2000 included \$2.5 million of severance costs, \$0.9 million of prior period retroactive insurance premium increases and \$1.2 million of incremental integration costs and other costs.

Bad debt relating to related party non-operating receivables. We recorded a \$12.9 million bad debt provision related to non-operating receivables for the year ended December 31, 2001, compared to no charges for the period ending December 31, 2000. The 2001 bad debt provision for non-operating receivables relates to advances to and deposits with affiliates that had previously been reclassified from a long-term asset to stockholders' deficit. This provision was made due to uncertainty regarding the ability of the affiliates to repay such amounts without potentially receiving distributions from us.

Other income and expense. Interest expense, net of interest income increased \$0.2 million to \$17.6 million in 2001, from \$17.4 million in 2000. Minority interest decreased \$0.1 million to \$0.2 million in 2001 from \$0.3 million in 2000. Income tax expense decreased \$0.1 million, to \$0.4 million in 2001 from \$0.5 million in 2000.

#### **Liquidity and Capital Resources**

On January 11, 2002, we completed a restructuring of our publicly issued debt. We exchanged \$91.1 million of our outstanding 91/4% notes due 2008 for \$59.3 million of our newly issued 14% senior subordinated second lien notes due 2006 and shares of our newly issued Series D preferred stock. As part of these transactions, we also received \$20.0 million in cash. The cash was used to repay borrowings under our old credit facility, repurchase shares of existing redeemable Series C preferred stock owned by our parent company and pay expenses incurred in connection with the Transactions (including approximately \$3.0 million to our parent company as a transaction advisory fee).

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In conjunction with the exchange, we repaid \$9.5 million of indebtedness under our senior credit facility, paid \$2.7 million in accrued interest relating to the \$91.1 million of the 9½% notes due 2008 that were tendered, \$9.7 million (including \$1.3 capitalized as debt issuance costs related to the senior credit facility) in fees and expenses related to the exchange, which included a \$3.0 million transaction advisory fee to AP Holdings. In addition, we repurchased \$1.5 million of redeemable preferred stock held by AP Holdings. The fees and expenses of \$9.7 million related to the exchange and the amended and restated senior credit facility were provided for in the period ended December 31, 2001 (see Note D to the Consolidated Financial Statements).

As a result of day-to-day activity at the parking locations, we collect significant amounts of cash. Lease contract revenue is generally deposited into our local bank accounts, with a portion remitted to our clients in the form of rental payments according to the terms of the leases. Under management contracts, some clients require us to deposit the daily receipts into one of our local bank accounts, with the cash in excess of our operating expenses and management fees remitted to the clients at negotiated intervals. Other clients require us to deposit the daily receipts into client accounts and the clients then reimburse us for operating expenses and pay our management fee subsequent to monthend. Some clients require a segregated account for the receipts and disbursements at locations.

Gross daily collections are collected by us and deposited into banks using one of three methods, which impact our investment in working capital:

locations with revenues deposited into our bank accounts reduce our investment in working capital,

locations that have segregated accounts generally require no investment in working capital and

accounts where the revenues are deposited into the clients' accounts increase our investment in working capital.

Our average investment in working capital depends on our contract mix. For example, an increase in contracts that require all cash deposited in our bank accounts reduces our investment in working capital and improves our liquidity. During the period of January 1, 2002 to December 31, 2002, there were no material decrease in these types of contracts. During the period of January 1, 2001 to December 31, 2001, a decrease in these types of contracts resulted in a loss of liquidity to us of approximately \$2.4 million. In addition, our clients may accelerate monthly distributions to them and have an estimated distribution occur in the current month. During the period of January 1, 2002 to December 31, 2002, this acceleration resulted in a reduction of working capital of \$2.4 million. During the period of January 1, 2001 to December 31, 2001, there were no material occurrences of this estimated current month distribution.

Our liquidity also fluctuates on an intra-month and intra-year basis depending on the contract mix and timing of significant cash payments such as our semi-annual interest payments. Additionally, our ability to utilize cash deposited into our local accounts is dependent upon the availability and movement of that cash into our corporate account. For all these reasons, we from time to time carry significant cash balances, while at the same time utilize our senior credit facility.

We are required under certain contracts to provide performance bonds. These bonds are renewed on an annual basis. The market for performance bonds has been severely impacted by the events of September 11<sup>th</sup> and general economic conditions. Consequently, the market has contracted, resulting in an industry-wide requirement to provide additional collateral to the surety providers. As of December 31, 2002, we had provided \$4.7 million in letters of credit to collateralize our current performance bond program. We expect that we will have to provide additional collateral as the current bonds reach their respective expiration dates. While we expect that we will be able to provide sufficient collateral, given our financial condition and the market conditions, there can be no assurance that we will be able to do so.

We have a significant amount of indebtedness. On December 31, 2002, we had total indebtedness of approximately \$162.9 million, including \$31.6 million under our senior credit facility, \$74.8 million of 14% notes and \$49.8 million of 91/4% notes.

Our \$43.0 million senior credit facility consists of a \$28.0 million revolving credit facility that will expire on March 8, 2004 and a \$15.0 million term loan amortizing with \$5.0 million due on or before April 30, 2003, and the balance due on March 10, 2004.

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The \$74.8 million of 14% notes (including \$13.2 million of carrying value in excess of principal) mature in December 2006.

The \$49.8 million of 91/4% notes (including \$0.9 million in carrying value in excess of principal) are due in March 2008.

In conjunction with the January 11, 2002 exchange, we utilized \$1.5 million of the proceeds of the exchange to redeem \$1.5 million of our Series C preferred stock held by our parent company and pursuant to the terms of our senior credit facility, we redeemed an additional \$0.1 million shares of Series C preferred stock held by our parent company, utilizing available cash proceeds.

On June 17, 2002, we redeemed an additional \$0.9 million of our Series C preferred stock held by our parent company for \$0.9 million in cash. Our parent company then indirectly repurchased, through a related party, approximately \$6.4 million aggregate principal amount of its 111/4% senior discount notes due 2008.

We will need to refinance all or a portion of our indebtedness, including our senior credit facility and possibly including the 14% notes and the 91/4% notes, on or before their respective maturities. We anticipate that we will rely on additional or amended credit facilities and public or private debt to refinance our indebtedness. We continue to explore financing options and our ability to access the capital markets, including private placements of debt or equity securities to, among other things, refinance our existing debt in the open markets, privately negotiated transactions, tender offers or otherwise to improve liquidity and our capital structure, to the extent permitted by our debt documents. We cannot assure you that we will be successful in any such financing efforts. The senior credit facility, the 14% notes and the 91/4% notes contain covenants that limit us from, among other things, incurring additional indebtedness and issuing preferred stock, restrict dividend payments, limit transactions with affiliates and restrict certain other transactions. If we are unable to refinance our debt, we may default under the terms of our indebtedness, which could lead to an acceleration of the debt. We do not expect that we could repay all of our outstanding indebtedness if the repayment of such indebtedness were accelerated.

The following summarizes certain of our contractual obligations at December 31, 2002 and the effect of such obligations are expected to have on our liquidity and cash flow in future periods.

	 Payments due by period								
	 Total	Less	s than 1 year		1-3 years		4-5 years	A	fter 5 years
Long-term debt(1)	\$ 151,992	\$	3,253	\$	98,202	\$	49,129	\$	1,408
Operating leases(2)	94,190		20,594		36,551		16,214		20,831
Capital leases(3)	5,872		2,699		3,126		47		_
Total	\$ 252,054	\$	26,546	\$	137,879	\$	65,390	\$	22,239

- (1) Represents principal amounts, but not interest. See Note D to the Consolidated Financial Statements.
- (2) As described in Note G to the Consolidated Financial Statements.
- (3) Represents minimum future payments. See Note M to the Consolidated Financial Statements.

There can be no assurance that our cash flow from operations, combined with additional borrowings under the senior credit facility and any future credit facility, will be available in an amount sufficient to enable us to repay our indebtedness, including 9¼% or the 14% notes, or to fund our other liquidity needs or planned capital expenditures. We may need to refinance all or a portion of our indebtedness, including the senior credit facility, on or before their respective maturities. There can be no assurance that we will be able to refinance any of our indebtedness, including the senior credit facility, on commercially reasonable terms or at all.

#### Fiscal 2002 Compared to Fiscal 2001

We had cash and cash equivalents of \$6.2 million at December 31, 2002, compared to \$7.6 million at December 31, 2001.

Net cash provided by operating activities totaled \$3.7 million for 2002 compared to cash provided of \$9.4 million for 2001. Cash provided during 2002 included \$7.2 million from a decrease in accounts receivable due to improved collections, the termination of several large airport contracts, the reclassification of \$3.8 million to a long-term receivable and \$8.3 million from an increase in accound liabilities which reflects the receipt of \$20.0 million from the exchange reduced by the fees and payments related to the exchange, which were offset by a decrease in accounts payable of \$10.2 million and an increase of \$6.5 million in other assets, due to an increase in deposits for insurance programs and the reclassification of \$3.8 million to a long-term receivable.

Net cash used in investing activities totaled \$2.4 million in 2002 compared to cash used of \$2.1 million in 2001. Cash used in investing for 2002 included capital expenditures of \$1.8 million for capital investments to secure and/or extend leased facilities, investment in information system enhancements and \$0.6 million for contingent purchase payments on previously acquired contracts.

Net cash used in financing activities totaled \$2.8 million in 2002, compared to cash used in financing activities of \$2.9 million in 2001. The 2002 activity included \$2.5 million in cash used for redemption of preferred stock, \$1.9 million in cash used for payments on capital leases, \$0.9 million in cash used for repayments on joint venture borrowings and \$0.4 million in cash used on long-term borrowings and \$0.2 million in debt issuance costs in connection with amendments to our senior credit facility. (See Note D of the Notes to the Consolidated Financial

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Statements). In addition, we provided funds from increases in borrowings on our senior credit facility of \$3.0 million.

Fiscal 2001 Compared to Fiscal 2000

We had cash and cash equivalents of \$7.6 million at December 31, 2001 compared to \$3.5 million at December 31, 2000.

Net cash provided by operating activities totaled \$9.4 million for 2001 compared to cash used of \$2.3 million for 2000. Cash provided during 2001 included \$7.3 million from a decrease in accounts receivable due to improved collections and a reduction of activity at certain client locations, \$0.9 million from a decrease in advances and deposits, a \$0.5 million decrease in prepaids, and \$0.7 million from increases in compensation and other items.

Net cash used in investing activities totaled \$2.1 million in 2001 compared to cash used of \$5.6 million in 2000. Cash used in investing for 2001 included capital expenditures of \$1.5 million for capital investments to secure and/or extend leased facilities, investment in information system enhancements and \$0.5 million for contingent purchase payments on previously acquired contracts.

Net cash used in financing activities totaled \$2.9 million in 2001, compared to cash provided from financing activities of \$7.2 million in 2000. The 2001 activity included \$2.8 million in cash used for repayments on long-term borrowings and joint venture borrowings and \$1.7 million in debt issuance costs in connection with amendments to our senior credit facility and the amended and restated credit agreement. (See Note D of the Notes to the Consolidated Financial Statements). In addition, we provided funds from increases in borrowings on our senior credit facility of \$1.7 million.

Other Liquidity and Capital Resources Information

We entered into an amended and restated credit agreement as of January 11, 2002 with the LaSalle Bank National Association and Bank One, N.A., (the lenders under our prior senior credit facility) that restructured our prior \$40.0 million senior credit facility. The senior credit facility was further amended effective as of June 17, 2002, June 30, 2002, December 30, 2002, January 22, 2003 and February 26, 2003. Our senior credit facility consists of \$43 million in revolving and term loans, specifically:

\$28.0 million revolving credit facility provided by LaSalle, which will expire on March 8, 2004. The revolving credit facility includes a letter of credit facility with a sublimit of \$22.0 million (or such greater amount as LaSalle may agree to for letters of credit).

\$15.0 million term loan held by Bank One amortizing with \$5.0 million due on April 30, 2003 and the remainder due on March 10, 2004.

We utilize the senior credit facility to provide readily accessible cash for working capital purposes and general corporate purposes and to provide standby letters of credit. Our senior credit facility provides for cash borrowings up to the lesser of \$28.0 million or 80% of our eligible accounts receivable (as defined therein), plus 50% of eligible capital improvement receivables, plus 40% of net book value of fixed assets, minus 40% of capital lease indebtedness, plus additional availability of \$3.0 million. The \$3.0 million of additional availability decreases by \$0.25 million on April 1, 2003, an additional \$0.25 million on July 1, 2003, and \$0.5 million on the first day of each quarter thereafter, until it has been reduced from \$3.0 million to zero.

The revolving credit facility bears interest based, at our option, either on LIBOR plus 4.00% or the Alternate Base Rate (as defined below) plus 1.75%. We may elect interest periods of 1, 2, or 3 months for LIBOR based borrowings. The Alternate Base Rate is the higher of (i) the rate publicly announced from time to time by LaSalle as its "prime rate," (ii) the overnight federal funds rates plus 0.50%, and (iii) 4.25%. LIBOR will at all times be determined by taking into account maximum statutory reserves required (if any). The interest rate applicable to the term loan until March 1, 2003 is a fixed rate of 13.0%, of which cash interest at 9.5% will be payable monthly in arrears and 3.5% will accrue without compounding and be payable on March 10, 2004 or earlier maturity, whether pursuant to any permitted prepayment acceleration or otherwise. The interest rate applicable to the term loan as of March 1, 2003 (and thereafter) is a fixed rate of 15.0%, of which cash interest at 11.5% will be payable monthly in arrears and 3.5% will accrue without compounding and be payable on March 10, 2004 or earlier maturity, whether

pursuant to any permitted prepayment acceleration or otherwise. If Bank One is replaced in full as holder of the term loan prior to May 1, 2003, the interest rate will return to 13% fixed (the pre-March 1, 2003 level) for the new term lender, and Bank One will refund to us the additional 2% in interest they received for the period from March 1, 2003 to the date of such payment.

The senior credit facility includes covenants that limit our ability to incur additional indebtedness, issue preferred stock or pay dividends and contains certain other restrictions on our activities. It is secured by substantially all of our existing and future domestic subsidiaries' existing and after-acquired assets (including 100% of the stock of our existing and future domestic subsidiaries and 65% of the stock of our existing and future foreign subsidiaries), by a first priority pledge of all of our common stock owned by our parent company and by all other existing and after-acquired property of our parent company. At December 31, 2002 we had \$4.7 million of letters of credit outstanding under our senior credit facility and borrowings against our senior credit facility aggregated \$31.6 million.

We have significant indebtedness. As of December 31, 2002, we had indebtedness under our 91/4% and 14% notes, the senior credit facility, joint venture debentures, capital lease obligations and other asset financing totaling approximately \$162.9 million.

We have lease commitments of \$20.6 million for fiscal 2003. The leased properties generated sufficient cash flow to meet the base rent payments.

If we identify investment opportunities requiring cash in excess of our cash flows and existing cash, we may borrow under our senior credit facility.

In January 1999, we completed the combination of the insurance programs of APCOA and Standard into one program. In conjunction therewith, we purchased an insurance policy to cover amounts previously self-insured by APCOA and its affiliates. The APCOA insurance program had historically included a self-insured retention component, which required the establishment of reserves to reflect the estimated final settlement value of open claims. The purchase of a tail policy to eliminate future exposure from retrospective adjustments resulted in a use of cash of \$5.6 million in January of 1999, \$2.6 million of which was included in other special charges. This transaction provided an offsetting increase in availability of funds by allowing the elimination of letters of credit in the amount of \$4.7 million.

We have in the past pursued a strategy of growth through acquisition. On April 1, 1999, we acquired the assets of Pacific Rim Parking, Inc. in Los Angeles for \$0.75 million in cash and up to \$0.75 million in non-interest bearing notes payable over five years. On May 1, 1999, we acquired various contracts of System Parking Inc. in Atlanta for \$0.25 million in cash. Effective as of July 1, 1999 we acquired all of the outstanding stock of Universal Park Holdings, Inc., operating under the names U-Park and Select Valet Parking, in Vancouver, B.C. for \$1.61 million. All of the acquisitions have been accounted for under the purchase method. The historical operating results of the businesses prior to acquisition were not material relative to our consolidated results. There can be no assurance as to our ability to effect future acquisitions, nor as to the effect of any such acquisition on our operations, financial condition and profitability.

The January 11, 2002 exchange offer and recapitalization was accounted for as a "modification of terms" type of troubled debt restructuring as prescribed by FASB Statement No. 15, *Accounting by Debtors and Creditors for Troubled Debt Restructurings ("FAS 15")*. Under FAS 15, an effective reduction in principal or accrued interest does not result in the debtor recording a gain as long as the future contractual payments (principal and interest combined) under the restructured debt are more than the carrying amount of the debt before the restructuring. In those circumstances, the carrying amount of the original debt or investment is not adjusted, and the effects of any changes are reflected in future periods as a reduction in interest expense. That is, a constant effective interest rate is applied to the carrying amount of the debt between restructuring and maturity. The effective interest rate is the discount rate that equates the present value of the future cash payments specified by the new terms with the unadjusted carrying amount of the debt.

In addition, under FAS 15, when a debtor issues a redeemable equity interest in partial satisfaction of debt in conjunction with a modification of terms, the debtor recognizes no gain since the redeemable preferred shares are accounted for in the same manner as debt. Legal fees and other direct costs incurred by a debtor to effect a troubled debt restructuring are expensed as incurred, except for amounts incurred directly in granting an equity interest, if any.

The accounting for this exchange under FAS 15 was as follows:

No gain was recognized by us for the excess of (a) the principal of the unregistered notes exchanged for the registered notes, over (b) the principal of the registered notes.

The unrecorded gain, which remains part of the carrying value of the debt, is being amortized as a reduction to future interest expense using an effective interest rate applied to the combined balance of the unregistered and registered notes.

#### **Recent Accounting Pronouncements**

In June 2001, the Financial Accounting Standards Board issued SFAS No. 141, Business Combinations, and SFAS No. 142, Goodwill and Other Intangible Assets.

On July 1, 2002, we adopted SFAS No. 141. SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001 and also includes guidance on the initial recognition and measurement of goodwill and other intangible assets acquired in a business combination. The initial adoption of SFAS No.141 did not affect our results of operations or our financial position.

On January 1, 2002 we adopted SFAS No. 142. SFAS No. 142 eliminated the amortization of goodwill beginning January 1, 2002 and instead requires that the goodwill be tested for impairment. Transitional impairment tests of goodwill made during the quarter ended September 30, 2002 did not require adjustment to the carrying value of our goodwill. As of December 31, 2002, our definite lived intangible assets of \$2.8 million, net of accumulated amortization of \$3.2 million, primarily consisting of non-compete agreements, continue to be amortized over their useful lives.

Amortization expense for intangible assets for the period ended December 31, 2002 was \$571,000. Estimated amortization expense for 2003 and the five succeeding fiscal years is as follows:

	Es	timated
	Amo	ortization
	E	xpense
2002 (remainder)	\$	440
2003		587
2004		587
2005		570
2006		516
2007		516
2008		39

Actual results of operations for the periods ended December 31, 2002, 2001 and 2000 had we applied the non-amortization provisions of SFAS 142 in the prior period are as follows:

	For The Period Ending December 31,				
		2002	2000		
			(Unaudited)		
Net loss	\$	(3,824)	\$ (35,454)	\$ (11,481)	
Add: Goodwill amortization		_	3,259	3,138	
Adjusted net loss	\$	(3,824)	\$ (32,195)	\$ (8,343)	

#### **Business Risks**

# Our substantial indebtedness could adversely affect our financial health and prevent us from fulfilling our obligations.

We have a significant amount of indebtedness. On December 31, 2002, we had total indebtedness of approximately \$162.9 million, of which \$49.8 million consisted of the 9½% notes (including \$0.9 million of carrying value in excess of principal), \$74.8 million of the 14% notes (including \$13.2 million of carrying value in

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excess of principal) and the balance consisted of other debt (including our senior credit facility). We have a stockholders' deficit of \$147.6 million.

Our substantial indebtedness could have important consequences. For example, it could:

make it more difficult for us to satisfy our obligations with respect to the notes;

increase our vulnerability to general adverse economic and industry conditions;

require us to dedicate a substantial portion of our cash flow from operations to payments on our indebtedness, thereby reducing the availability of our cash flow to fund working capital, capital expenditures and other general corporate purposes;

limit our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;

limit our ability to use capital as a means of retaining existing clients and attracting new clients;

place us at a competitive disadvantage compared to our competitors that have less debt and greater financial resources; and

limit our ability to borrow additional funds.

In addition, the indentures governing the notes and our senior credit facility contain financial and other restrictive covenants which limit our ability to engage in activities that may be in our long-term best interests. Our failure to comply with those covenants could result in an event of default which, if not cured or waived, could result in the acceleration of all of our indebtedness.

Despite current indebtedness levels, we and our subsidiaries may still be able to incur substantially more debt. This could further exacerbate the risks associated with our substantial leverage.

We and our subsidiaries may be able to incur substantial additional indebtedness in the future. The terms of the indentures and agreements governing our existing debt and the indenture governing the notes do not fully prohibit us or our subsidiaries from doing so and permits us, subject to satisfying certain conditions, to make additional secured borrowings and all of those borrowings would rank senior to the notes and the respective subsidiary guarantees. If new debt is added to our and our subsidiaries' current debt levels, the related risks that we and they now face could intensify.

To service our indebtedness, we will require a significant amount of cash. Our ability to generate cash depends on many factors beyond our control.

Our ability to make payments on and to refinance our indebtedness and to fund working capital and planned capital expenditures will depend on our ability to generate cash in the future. This ability depends on general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. Additional terrorist attacks in the United States or Canada may also result in continued or additional restrictions at airport garages that could negatively impact our ability to generate revenue at these locations in amounts sufficient to service our debt.

We cannot assure that cash flow from operations, combined with additional borrowings under the senior credit facility and any future credit facility, will be available in an amount sufficient to enable us to pay our indebtedness, or to fund other liquidity needs. We will need to refinance all or a portion of our indebtedness, including the senior credit facility and possibly including the 9½% senior subordinated notes and 14% senior subordinated second lien notes, on or before their respective maturities. We cannot assure that we will be able to refinance any of our indebtedness, including the senior credit facility, the 9½% senior subordinated notes and 14% senior subordinated second lien notes, on commercially reasonable terms or at all. If we are unable to refinance our debt, we may default under the terms of our indebtedness, which could lead to an acceleration of the debt. We do not expect that we could repay all of our outstanding indebtedness if the repayment of such indebtedness were accelerated.

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Our working capital and liquidity may also be affected if a significant number of our clients require us to deposit all parking revenues into their respective accounts. This type of arrangement requires us to pay costs as they are incurred and receive reimbursement and the management fee after the end of the month. There can be no assurance that a significant number of clients will not switch to the practice of requiring us to deposit all parking revenues into their respective accounts, which could have a material adverse effect on our financial condition.

### If our parent company defaults on its debt obligations, it could result in a cross-default under our debt obligations.

AP Holdings, Inc., our parent company, is a holding company whose assets consist primarily of our capital stock. Our parent company's cash flow and ability to service their debt obligations are solely dependent upon our earnings, cash flow, liquidity and ability to distribute cash to the parent company. Our ability to distribute cash will depend on our operating results, applicable laws and the contractual restrictions contained in our debt instruments, including the senior credit facility, the 14% notes and the 9½% notes. We cannot be certain that we will be able to make payments to our parent company in amounts sufficient to allow them to service their debt obligations.

If our parent company defaults on their payment obligations under its 111/4% notes due 2008 and the holders of those notes accelerate the repayment of such notes, this would be a default under the terms of our parent company's notes, as well as a default under the terms of our senior credit facility, which our parent company guarantees. A default under the terms of our senior credit facility would give the lenders the right to accelerate the repayment of the senior credit facility, which would in turn give the holders of the 91/4% notes and 14% notes the right to accelerate the repayment of such notes. As of December 31, 2002, AP Holdings had an aggregate principal amount of approximately \$42.4 million of indebtedness under its 111/4% notes and approximately \$11.1 million of other indebtedness.

Beginning September 15, 2003, our parent company is expected to have annual cash interest expense of approximately \$.9 million, after giving effect to the waiver from an investor to delay the payment of cash interest until March 15, 2007. Our parent company may incur additional indebtedness.

#### We may not have the ability to raise the funds necessary to finance change of control offers required by the terms of our indebtedness.

Upon the incurrence of specific kinds of change of control events, we will be required to offer to repurchase all outstanding 9¼% notes and 14% notes at 101% of the principal amount of the notes plus accrued and unpaid interest and liquidated damages, if any, to the date of repurchase. However, it is possible that we will not have sufficient funds at the time of the change of control to make the required purchase of the 9¼% notes and 14% notes or that the restrictions in our senior credit facility will not allow these repurchases. Failure to make the required purchase upon a change of control would be an event of default under the 9¼% notes and 14% notes, giving the holders of such notes the right to accelerate the amounts due under the notes.

The sureties for our performance bond program may require additional collateral to issue or renew performance bonds in support of certain contracts.

Under substantially all of our contracts with municipalities and government entities and airports, we are required to provide a performance bond to support our obligations under the contract. Due to our financial condition and the financial state of the surety bond industry, the sureties for our performance bond program required us to collateralize a greater percentage of our performance bonds with letters of credit. As a result, our working capital needs increased and our available liquidity decreased since letters of credit used by us to collateralize surety bonds reduces the availability of funds under our senior credit facility and limits funds available for debt service, working capital and capital expenditure requirements. If we are unable to provide sufficient collateral in the future, our sureties may not issue performance bonds to support our obligations under certain contracts. As of December 31, 2002, we had approximately \$4.7 million of letters of credit outstanding as collateral with respect to our surety's issuance of performance bonds.

As is customary in the industry, a surety provider can refuse to provide a bond principal with new or renewal surety bonds. If any existing or future surety provider refuses to provide us with surety bonds, there can be no assurance that we would be able to find alternate providers on acceptable terms, or at all. Our inability to provide surety bonds could also result in the loss of existing contracts. Failure to find a provider of surety bonds, and the resulting inability to bid for new or renew existing contracts, could have a material adverse effect on our business and financial condition.

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### Our business would suffer if the use of parking facilities we operate decreased.

We expect to derive a substantial portion of our revenues from the operation and management of parking facilities. Our business would suffer if the use of parking facilities in urban areas or at or near airports decreased. Further, our success depends on our ability to adapt and improve our products in response to evolving client needs and industry trends. If demand for parking facilities is low due to decreased car and airplane travel, increased regulation, competition or other factors, our business, financial condition and results of operations and our ability to achieve sufficient cash flow to service our indebtedness, may be materially adversely affected.

#### Our management contracts and leases expose us to certain risks.

Our revenues, net income and cash flow are dependent on the performance of the parking facilities we lease and manage. Such performance depends, in part, on the ability to negotiate favorable contract terms, the ability to control operating expenses, financial conditions prevailing generally and, in areas where parking facilities are located, the nature and extent of competitive parking facilities in the area, weather conditions at certain properties (particularly with respect to airports), government-mandated security measures at parking facilities (particularly with respect to airports) and the real estate market in general.

Approximately 85% of our contracts to manage parking facilities are management contracts. Under these contracts, we typically receive a fixed management fee and, under certain contracts, an additional incentive bonus based on facility utilization and other factors. Many of these contracts are for a one-year term and may be canceled by the client for various reasons, including development opportunities. Some are cancelable on as little as 30 days' notice without cause. Our ability to continue operating in these facilities is based on the client's satisfaction with our performance.

Approximately 15% of our contracts to manage parking facilities are leases. Although there is generally more potential for income from leased facilities than from management contracts, they also carry more risk. Under these lease contracts, we are obligated to pay a fixed lease charge to the owner of the facility, often regardless of the actual utilization of the facility. Maintenance and operating expenses for leased facilities are borne by us and are not passed through to the owner, as is the case with management contracts. A decline in facility utilization could result in lease payments exceeding the revenues received for operating the parking facility. Approximately 11% of these leases are at or around airports. Many of these contracts may be canceled by the client for various reasons, including developmental opportunities. Some are cancelable on as little as 30 days' notice without cause.

We are the lessee under a 25-year lease that expires on April 6, 2025 with the State of Connecticut under which we lease the surface parking and 3,500 new garage parking spaces at Bradley International Airport in Windsor Locks, Connecticut. The parking garage was financed on April 6, 2000 with \$47.7 million of special facility revenue bonds. The Bradley lease provides that we deposit with a fiduciary for

the State all gross revenues collected from operations of the surface and garage parking, and the fiduciary pays debt service on the garage bonds, operating and capital maintenance expenses of the surface and garage parking facilities and specific annual guaranteed minimum payments to the State. Principal and interest on the Bradley special facility revenue bonds increases from approximately \$3.6 million in lease year 2002 to approximately \$4.5 million in lease year 2025. Annual guaranteed minimum payments to the State increase from approximately \$8.3 million in lease year 2025 to approximately \$10.3 million in lease year 2025.

We have guaranteed the fiduciary's payments. To the extent there are insufficient parking revenues on hand with the fiduciary to make these payments, we are obligated to deliver the deficiency amount to the fiduciary within three business days of notice. We are responsible for these deficiency payments regardless of the amount of utilization for the Bradley parking facilities. Although the State has an obligation to raise parking rates to offset a decline in usage, there is no guarantee that the State will raise rates enough to offset a decline in usage or that any change in rates will results in revenues sufficient to cover the fiduciary's payments without resort to our guaranty. As of December 31, 2002, we classified the discounted net receivable for this contract in the amount of \$3.8 million which includes deficiency payments of \$1.2 million, to a long-term receivable and is included in other assets.

The loss or renewal on less favorable terms of a substantial number of management contracts or leases could have a material adverse effect on our business, financial condition and results of operations. In addition, because certain management contracts and leases are with state, local and quasi-governmental entities, changes to certain governmental entities' approaches to contracting regarding parking facilities could affect such contracts. A

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material reduction in the profit margins associated with ancillary services we provide under management contracts and leases, including increases in costs or claims associated with, or reduction in the number of clients purchasing, insurance we provide, could have a material adverse effect on our business, financial condition and results of operations. To the extent that management contracts and leases are cancelable without cause on 30-days' notice, most of these contracts would also be cancelable in the event of bankruptcy, despite the automatic stay provisions under bankruptcy law.

#### Our business may be harmed as a result of terrorist attacks in the United States and Canada.

Any terrorist attacks in the United States and Canada, may negatively impact our business and results of operations. Attacks have resulted in, and may continue to result in, increased government regulation of airlines and airport facilities, including imposition of minimum distances between parking facilities and terminals resulting in the elimination of currently managed parking facilities, and increased security checks of employees at airport facilities. These types of regulations could impose costs that we may not be able to pass on to clients and reduce revenues.

In so far as these attacks deter people either from flying or congregating in public areas, demand for parking at airports and at urban centers may decline. This decline may result in fewer owners of these facilities hiring us to manage their parking facilities and lower incentive payments under those contracts where we receive an incentive bonus based on facility utilization among other factors. To the extent that these attacks cause or exacerbate a slowdown in the general economy resulting in reduced air travel, a similar effect may occur. An overall economic slowdown could reduce traffic at parking facilities we operate.

There can be no assurance that continued terrorist attacks, an escalation of hostilities abroad or war would not have a materiel adverse impact on our business, financial condition and results of operations.

#### Our bad debt reserves may ultimately become inadequate.

The current economic downturn and the economic impact of continued threat of terrorist attacks may have an unknown impact on the financial condition of some of our clients. We expect that those of our clients involved in the airline and travel industries may be experiencing significant declines in revenue. Failure by our clients to pay us monies owed, or failure to pay in a timely manner could have a material adverse effect on our business, financial condition and results of operations.

### Increased government regulation of airports and reduced air travel may affect our performance.

We operate a significant percentage of parking facilities in and around airports. For the year ended December 31, 2002, approximately 19% of gross profit was derived from those operations. Effective September 13, 2001, the Federal government prohibited parking within 300 feet of airport terminals, as it previously did during the Persian Gulf War in the early 1990s. This governmental prohibition was lifted in November of 2002, but temporarily reinstated in February 2003. While the prohibition has again been lifted in March 2003, there can be no assurance that this governmental prohibition will not again be reinstated. Reinstitution of the prohibition on parking within 300 feet of airport terminals or future regulations may prevent us from using certain parking spaces. Reductions in the number of parking spaces and the number of air travelers may reduce our revenues and cash flow for both our leased facilities and those facilities we operate under management contracts.

#### We may be unable to renew our insurance coverage.

Our current liability and worker's compensation insurance coverage expires on December 31 of each year. Failure to renew the existing coverage or to procure new coverage would have a material adverse effect on our business, financial condition and results of operations by preventing us from accepting new contracts and by placing us in default under a majority of our existing contracts. There can be no assurance that our insurance carriers will in fact be willing to renew our coverage at any rate at the expiration date.

During the past several years we have solicited insurance quotes from alternate insurance carriers, but there can be no assurance, given the current state of the insurance industry and our current financial condition, that any alternate insurance carriers will offer to provide similar coverage to us or, if they will, that their quoted premiums will not exceed those received from our current carrier.

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#### Additional funds would need to be reserved for future insurance losses if loss experience were to be worse than is expected.

We provide liability and worker's compensation insurance coverage consistent with our obligations to our clients under our various management contracts. We are obligated to reimburse our insurance carrier for each loss incurred in the current calendar year up to the amount of a deductible specified in our insurance policies. Our financial statements reflect our funding of all such reimbursement obligations based upon guidance and evaluation we have received from third party insurance professionals. There can be no assurance, however, that the ultimate amount of such reimbursement obligations will not exceed the amount presently funded, in which case we would need to set aside additional funds to reserve for any such excess.

#### The operation of our business is dependent on key personnel.

Our success is, and will continue to be, substantially dependent upon the continued services of our management team. The loss of the services of one or more of the members of our senior management team could have a material adverse effect on our financial condition and results of operations. Although we have entered into employment agreements with, and historically have been successful in retaining the services of our senior management, there can be no assurance that we will be able to retain these senior management people in the future. In addition, our continued growth depends on our ability to attract and retain skilled operating managers and employees.

# We operate in a very competitive business environment.

Competition in the field of parking facility management is intense. The market is fragmented and served by a variety of entities ranging from single lot operators to large regional and national multi-facility operators, as well as municipal and other governmental entities. Because of greater resources, competitors may be able to adapt more quickly to changes in customer requirements, or devote greater resources to the promotion and sale of their products. Competitors with greater financial resources may be able to win contracts that require larger investments in working capital or capital expenditures on the parking facility. In addition, we may not seek to obtain certain contracts due to limited capital. Many of our competitors also have long-standing relationships with our clients. Providers of parking facility management

services have traditionally competed on the basis of cost and service. As we have worked to establish ourselves as one of the principal members of the industry, we compete predominately on the basis of high levels of service and strong relationships. We may not be able to or choose not to compete with certain competitors on the basis of price. As a result, a greater proportion of our clients may switch to other service providers or self-manage during an economic downturn than competitor's clients.

#### We believe that our client base is becoming more concentrated.

Over time, REITs and other property management companies will represent a larger portion of our client base. Due to the fact that individual REITs or other property management companies tend to own multiple properties, our ability to provide parking services for a large number of properties becomes dependent on our relationship with an individual REIT or other property management companies. As this happens, certain REITs or other property management companies may become significant clients. In that event, the loss of one of these REITs or other property management companies as a client or the sale of properties they own to clients of our competitors could have a material adverse impact on our business and financial condition. Additionally, REITs or property managers with extensive portfolios have greater negotiating power when negotiating contracts.

Because a small number of stockholders own a significant percentage of our stock, they may control all major corporate decisions, and the other stockholders may not be able to influence these corporate decisions.

Steamboat Holdings, Inc. is controlled by a trust, the beneficiaries of which are family members of our chairman, John V. Holten. The trust may be deemed to beneficially own 100% of our parent company's outstanding common stock as of December 31, 2002. Our parent company beneficially owns 84% of our outstanding common stock. As a result, our parent company will be in a position to control all matters affecting us.

Our concentrated ownership may have the effect of preventing a change in control. Further, as a result, these stockholders will continue to have the ability to elect and remove directors and determine the outcome of

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matters presented for approval by our stockholders. Circumstances may occur in which the interests of these stockholders could be in conflict with the holders of our notes.

#### We must comply with regulations that may impose significant costs on us.

Under various federal, state and local environmental laws, ordinances and regulations, a current or previous owner or operator of real property may be liable for the costs of removal or remediation of hazardous or toxic substances on, under or in this property. These laws typically impose liability without regard to whether the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. In connection with the operation of parking facilities, we may be potentially liable for such costs. We are currently not aware of any material environmental claims pending by any party, or threatened, by a government entity, against us or any of our operated parking facilities, no assurances can be given that a material environmental claim will not be asserted against us or against the parking facilities we operate. The cost of defending against claims of liability, or of remediating a contaminated property, could have a material adverse effect on our business, financial condition and results of operations.

Various other governmental regulations affect our operation of parking facilities, both directly and indirectly, including air quality laws, licensing laws and the Americans with Disabilities Act of 1990 (the "ADA"). Under the ADA, all public accommodations, including parking facilities, are required to meet certain federal requirements related to access and use by disabled persons. A determination that we or the facility owner is not in compliance with the ADA could result in the imposition of fines or damage awards against us. In addition, several state and local laws have been passed in recent years that encourage car pooling and the use of mass transit. For example, a Los Angeles, California law prohibits employers from reimbursing employee parking expenses. Laws and regulations that reduce the number of cars and vehicles being driven could adversely impact our business.

We collect and remit sales/parking taxes and file tax returns for and on behalf of ourselves and our clients. We are affected by laws and regulations that may impose a direct assessment on us for failure to remit sales/parking taxes and filing of tax returns for ourselves and on behalf of our clients.

Our debt restructuring and related transactions in 2002 together with the debt restructuring of our parent may have decreased the amount of our net operating losses, may limit our ability to utilize our remaining net operating losses, and may trigger current payment of taxes.

We have substantial net operating losses for U.S. federal income tax purposes. Depending on the value of any equity interests issued or transferred within any three-year period to unaffiliated parties in relation to the total value of our equity interests, an ownership change may be deemed to occur for purposes of a U.S. federal income tax rule (Section 382) that may limit our ability to utilize our remaining net operating losses in future taxable years to reduce our taxable income.

In 2002, we and our parent company, AP Holdings, Inc., completed a debt and equity restructuring which, depending on the resolution of various issues, may have resulted in an ownership change for Section 382 purposes that would limit our ability to utilize our remaining net operating losses in future taxable years.

#### Many of our employees are covered by collective bargaining agreements.

Approximately 25% of our employees are represented by labor unions. Approximately 25% of our collective bargaining contracts, representing 8% of our employees, are up for renewal in 2003. There can be no assurance that we will be able to renew existing labor union contracts on acceptable terms. Employees could exercise their rights under the labor union contract, which could include a strike or walk-out. In such cases, there are no assurances that we would be able to staff sufficient employees for our short-term needs. Any such labor strike or our inability to negotiate a satisfactory contract upon expiration of the current agreements could have a negative effect on our business and financial results.

## We could face considerable business and financial risk in implementing our growth strategy.

We face substantial risks in growing our business, either organically or through acquisitions. Risks include:

Difficulties in the integration of the operations, technologies, products and personnel;

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Risks of entering markets in which we have no or limited prior experience;

Potential loss of employees;

Ability to obtain necessary licenses and approvals;

Limited availability of capital for working capital, capital expenditures, acquisitions and investment in information technology systems upgrades (hardware and software);

Diversion of management's attention away from other business concerns; and

Expenses of any undisclosed or potential liabilities of the acquired company.

Our growth will be directly affected by results of operations of added parking facilities, which will depend, in turn, upon our ability to obtain suitable financing, contract terms, government licenses and approvals and the competitive environment for acquisitions. In that

regard, the nature of licenses and approvals, and the timing and likelihood of obtaining them, vary widely from state to state and from country to country.

Future acquisitions could result in potentially dilutive issuances of equity securities, the incurrence of debt and contingent liabilities. Some of our acquired operations or new contracts may be located in geographic markets in which we have little or no presence. Successful integration and management of additional facilities will depend on a number of factors, many of which are beyond our control. There can be no assurance that suitable acquisitions or new contract candidates will be identified, that such acquisitions can be consummated or that the acquired operations can be integrated successfully.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

*Interest Rates.* Our primary market risk exposure consists of risk related to changes in interest rates. Historically, we have not used derivative financial instruments for speculative or trading purposes.

Our senior credit facility provides for a \$28.0 million revolving variable rate senior credit facility. Interest expense on such borrowing is sensitive to changes in the market rate of interest. If we were to borrow the entire \$28.0 million available under the facility, a 1% increase in the average market rate would result in an increase in our annual interest expense of \$0.3 million.

This amount is determined by considering the impact of the hypothetical interest rates on our borrowing cost, but does not consider the effects of the reduced level of overall economic activity that could exist in such an environment. Due to the uncertainty of the specific changes and their possible effects, the foregoing sensitivity analysis assumes no changes in our financial structure.

Foreign Currency Risk. Our exposure to foreign exchange risk is minimal. All foreign investments are denominated in U.S. dollars, with the exception of Canada. We had approximately CAN \$2.8 million of cash and no Canadian dollar denominated debt instruments at December 31, 2002. We do not hold any hedging instruments related to foreign currency transactions. We monitor foreign currency positions and may enter into certain hedging instruments in the future should we determine that exposure to foreign exchange risk has increased.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The financial statements required by this Item are attached to and are hereby incorporated into this Report.

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

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#### PART III

#### ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE COMPANY

The following table sets forth certain information with respect to each person who is one of our executive officers or directors as of March 1, 2003:

Name	Age	Title
John V. Holten	46	Director and Chairman
James A. Wilhelm	49	Director, President and Chief Executive Officer
Herbert W. Anderson, Jr.	44	Executive Vice President, Operations
G. Marc Baumann	47	Executive Vice President, Chief Financial Officer, and Treasurer
Gunnar E. Klintberg	54	Director and Vice President

John Ricchiuto	46	Executive Vice President, Operations				
Robert N. Sacks	50	Executive Vice President, General Counsel and Secretary				
Edward Simmons	53	Executive Vice President, Operations				
Steven A. Warshauer	48	Executive Vice President, Operations				
Michael K. Wolf	53	Executive Vice President, Chief Administrative Officer and Associate				
		General Counsel				

John V. Holten. Mr. Holten has served as a director and our chairman of the board of directors since March 30, 1998 when we consummated our combination with Standard. Mr. Holten has also served as a director and chairman of the board of directors of AP Holdings, Inc., our parent company, since April 14, 1989. Mr. Holten is the chairman and chief executive officer of Steamboat Holdings, Inc., the parent company of AP Holdings. Mr. Holten has also served as the chairman and chief executive officer of Holberg Industries, Inc. since 1989. Holberg was our indirect parent until March 5, 2001. Mr. Holten was chairman and chief executive officer as well as a director of each of Nebco Evans Holding Company and Ameriserve Food Distribution, Inc., each of which filed for bankruptcy on or about January 31, 2000. Mr. Holten received his M.B.A. from Harvard University in 1982, and graduated from the Norwegian School of Economic and Business Administration in 1980.

James A. Wilhelm. Mr. Wilhelm has served as our president since September 2000 and as our chief executive officer and a director since October 2001. Mr. Wilhelm served as executive vice president—operations since we acquired Standard Parking, Inc. in March 1998, and he served as senior executive vice president and chief operations officer from September 1999 to August 2000. Mr. Wilhelm joined Standard in 1985, serving as executive vice president beginning in January 1998. Prior to March 1998, Mr. Wilhelm was responsible for managing Standard's Midwest and Western Regions, which included parking facilities in Chicago and sixteen other cities throughout the United States and Canada. Mr. Wilhelm received his B.A. Degree from Northeastern Illinois University in 1976. Mr. Wilhelm is a member of the National Parking Association, the International Parking Institute and the Urban Land Institute.

Herbert W. Anderson, Jr. Mr. Anderson has served as our executive vice president—operations since the consummation of the combination. Mr. Anderson joined APCOA in 1994, and served as corporate vice president—urban properties from 1995 until March 1998. Mr. Anderson graduated from LaSalle University and began his career in the parking industry in 1984. Mr. Anderson is a member of the board of directors of the National Parking Association.

G. Marc Baumann. Mr. Baumann has served as our executive vice president, chief financial officer and treasurer since October 2000. Mr. Baumann has also served as treasurer of AP Holdings since October 2000. Prior to his appointment as our chief financial officer, Mr. Baumann was chief financial officer for Warburtons Ltd. in Bolton, England. Mr. Baumann joined Warburtons, Inc. in Chicago in 1989 as executive vice president and chief financial officer and was promoted to the positions of president and chief executive officer in 1990. In 1993, Mr. Baumann relocated to England in connection with his appointment as chief financial officer of Warburtons, Ltd., the largest independent bakery in the United Kingdom. Prior to his employment with Warburtons,

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Mr. Baumann was executive vice president and chief operating officer for Hammacher Schlemmer & Co. Mr. Baumann is a certified public accountant and a member of both the American Institute of Certified Public Accountants and the Illinois CPA Society. He received his B.S. degree in 1977 from Northwestern University and an M.B.A. from the Kellogg School of Management at Northwestern University in 1979.

Gunnar E. Klintberg. Mr. Klintberg has been a director since 1989. Mr. Klintberg has been vice president since 1998. Mr. Klintberg is the vice chairman of Steamboat Holdings, Inc. Mr. Klintberg is also a director and vice chairman of Holberg since 1986. Mr. Klintberg was a Managing Partner of DnC Capital Corporation, a merchant banking firm in New York City, from 1983 to 1986. From 1975 to 1983, Mr. Klintberg held various management positions with the Axel Johnson Group, headquartered in Stockholm, Sweden. Mr. Klintberg managed the Axel Johnson Group's headquarters in Moscow from 1976 to 1979 and served as assistant to the president of Axel Johnson Group's \$10 billion operation in the U.S., headquartered in New York City, from 1979 to 1983. Mr. Klintberg was a director of Nebco Evans Holding Company and Ameriserve Food Distribution, Inc., each of which filed for bankruptcy on or about January 31, 2000. Mr. Klintberg received his undergraduate degree from Dartmouth College in 1972 and a degree in Business Administration from the University of Uppsala, Sweden, 1974.

*John Ricchiuto*. Mr. Ricchiuto has served as our executive vice president–operations since December 2002. Mr. Ricchiuto joined us in 1980 as a management trainee. Mr. Ricchiuto served as vice president and regional manager for Northeastern Regional Properties since 1988, vice president–Airport Properties Central since 1993 and senior vice president–Airport Properties Central and Eastern United States

since 1994. Mr. Ricchiuto is a member of American Ground Transportation Association, American Association of Airport Executives and Airport Council International. Mr. Ricchiuto received his B.S. Degree from Bowling Green University in 1979.

Robert N. Sacks. Mr. Sacks has served as our executive vice president–general counsel and secretary since the consummation of the combination. Mr. Sacks joined APCOA in 1988, and served as general counsel and secretary since 1988, as vice president, secretary, and general counsel from 1989, and as senior vice president, secretary and general counsel from 1997 to March 1998. Mr. Sacks has also served as secretary of AP Holdings since 1989. Mr. Sacks received his B.A. Degree, *cum laude*, from Northwestern University in 1976 and, in 1979, received his J.D. Degree from Suffolk University where he was a member of the Suffolk University Law Review. Mr. Sacks has spoken on legal issues concerning the parking industry at the National Parking Association National Convention and the Institutional and Municipal Parking Congress.

Edward Simmons. Mr. Simmons has served as our executive vice president-operations since May 1998. Mr. Simmons has also served as ceo/western region since August 1999. Previously, he was president, chief executive officer and co-founder of Executive Parking, Inc. Prior to joining Executive Parking, Mr. Simmons was vice president/general manager for Red Carpet Parking Service and a consultant on facility layout and design and general manager of J & J Parking. Mr. Simmons is a current board member of the National Parking Association and the International Park Institute. Mr. Simmons is a past executive board member and past president of the Parking Association of California.

Steven A. Warshauer. Mr. Warshauer has served as our executive vice president-operations since the consummation of the combination. Mr. Warshauer joined Standard in 1982, initially serving as Vice President, then becoming senior vice president. Prior to joining Standard, he practiced with a national accounting firm. Mr. Warshauer is a certified public accountant and a member of both the American Institute of Certified Public Accountants and the Illinois Society of Certified Public Accountants. Mr. Warshauer received his Bachelor of Science Degree from the University of Northern Colorado in 1976 with dual majors in Accounting and Finance.

Michael K. Wolf. Mr. Wolf has served as our executive vice president—chief administrative officer and associate general counsel since March 1998. Mr. Wolf served as senior vice president and general counsel of Standard from 1990 to January 1998. Mr. Wolf was subsequently appointed executive vice president of Standard. Prior to joining Standard, Mr. Wolf was a partner of the international law firm of Jones, Day, Reavis & Pogue, resident in the Chicago office, where his primary concentration was in the field of real estate. Mr. Wolf received his B.A. Degree in 1971 from the University of Pennsylvania, and in 1974 received his J.D. Degree from Washington University, where he served as Notes and Comments editor of the Washington University Law Quarterly. Upon graduation from law school, Mr. Wolf was elected to the Order of the Coif.

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#### **Vice Chairman Emeritus**

Myron C. Warshauer. Mr. Warshauer was appointed vice chairman emeritus in October 2001. Prior to that time, Mr. Warshauer served as a director and as our chief executive officer from March 1998 to October 2001. Mr. Warshauer served as chief executive officer of Standard from 1973 and, prior to such time, had been associated with Standard since 1963. Mr. Warshauer received his B.S. Degree in Finance from the University of Illinois 1962 and received a Masters Degree in Business Administration from Northwestern University in 1963. Mr. Warshauer is 63 years old.

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#### ITEM 11. EXECUTIVE COMPENSATION

# **Summary Compensation Table**

The following table sets forth information for 2002, 2001 and 2000 with regard to compensation for services rendered in all capacities. Information shown in the table reflects compensation earned by these individuals for services with us.

		Long Term
Name and Principal Position	Annual Compensation	Compensation

	Fiscal Year	Salary (\$)	Bonus (\$)	Other Annual Compensation (\$)(4)(2)	Securities Underlying Options/SARs (#)(5)	All Other Compensation (\$)
James A. Wilhelm	2002	530,005	37,870	46,431	90	10,347(3)
Chief Executive Officer, President	2001	381,928	150,000	18,575		13,870(3)
	2000	334,232	108,625	6,683		9,417(3)
Michael K. Wolf	2002	381,899	36,500	11,498	36	11,090(6)
Executive Vice President	2001	376,402	52,467	13,564		11,090(6)
Chief Administrative Officer	2000	376,402	35,406	3,400		18,588(6)
Steven A. Warshauer	2002	316,582	48,555	9,868	36	
Executive Vice President-Operations	2001	312,137	79,448	14,384		-
	2000	313,106	63,900	5,868		-
G. Marc Baumann(1)	2002	256,342	82,119	8,426	36	114,388(6)(7)
Executive Vice President	2001	232,135	19,688	6,000		40,225(6)
Chief Financial Officer, Treasurer	2000	47,596	_	1,500		-
Robert N. Sacks	2002	241,738	78,081	31,311	36	2,811(3)
Executive Vice President, General	2001	198,793	74,329	32,321		41,888(3)(8)
Counsel	2000	178,863	70,612	22,613		160,478(3)(8)

(1) Mr. Baumann joined us in October 2000.

- (2) The amount shown includes amounts contributed by us, if any, to our 401(k) plans under a contribution matching program.
- (3) The amount shown reflects deposits made by us on behalf of some named executive officers pursuant a supplemental pension obligation from which the named executive officers will be entitled to monthly cash retirement and death benefit payments.
- (4) The amount shown includes, if applicable, car allowances, club dues and health insurance premiums.
- (5) These amounts represent the number of shares subject to options granted under our 2001 Non qualified Stock Option Plan for executives and other employees and directors of, and/or consultants to, us and our Affiliates as of December 31, 2002. No stock appreciation rights were granted under this plan.
- (6) The amount includes payments made for insurance policies on behalf of the named executive officer which are intended to provide supplemental insurance benefits.
- (7) The amount includes \$74,063 in loan forgiveness for housing differential.
- (8) The amount includes \$36,552 and \$155,142 in loan forgiveness for housing differential for the years 2001 and 2000, respectively.

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#### **Option Grants**

The following table reflects certain information with respect to options to acquire shares of our 18% Senior Convertible Redeemable Series D Preferred Stock granted under our 2001 Stock Option Plan to named executive officers during the fiscal year ended December 31, 2002. No stock appreciation rights were granted.

#### **Option Grants in Last Fiscal Year**

	Percent of			Potential Re	Potential Realizable		
umber of	Total		Value at Assumed Annual				
Securities Options Rates of					tock Price		
nderlying	Granted in	Exercise		Appreciation for Option			
Options	Fiscal	Base Price	Expiration	Term (	(1)		
Granted	Year	(\$/sh)	Date	5% (\$)	10% (\$)		
90	17.86	5,600.00	01/30/2012	316,963	803,246		
36	7.14	5,600.00	01/30/2012	126,785	321,298		
36	7.14	5,600.00	01/30/2012	126,785	321,298		
36	7.14	5,600.00	01/30/2012	126,785	321,298		
36	7.14	5,600.00	01/30/2012	126,785	321,298		
	Options Granted  90 36 36 36 36	fumber of Securities Options Inderlying Options Granted Fiscal Fiscal Formula Year  90 17.86 36 7.14 36 7.14 36 7.14	Jumber of Securities         Total Options           Generated in Options         Exercise Base Price (\$/sh)           Granted         Year         (\$/sh)           90         17.86         5,600.00           36         7.14         5,600.00           36         7.14         5,600.00           36         7.14         5,600.00           36         7.14         5,600.00	Jumber of Securities         Total Options           Generated Securities         Options         Exercise           Options         Fiscal Fiscal Securities         Base Price Securities         Expiration Date           Granted         Year         (\$\scrt{s}h\$)         Date           90         17.86         5,600.00         01/30/2012           36         7.14         5,600.00         01/30/2012           36         7.14         5,600.00         01/30/2012           36         7.14         5,600.00         01/30/2012	Jumber of Securities         Total Options         Value at Assum Rates of Store Inderlying         Granted in Granted in Securities         Exercise Inderlying		

<sup>(1)</sup> The dollar amounts under these columns result from calculations assuming 5% and 10% annual growth rates as set by the Securities and Exchange Commission and are not intended to forecast future appreciation of APCOA/Standard Parking 18% Senior Convertible Redeemable Series D Preferred Stock.

#### **Option Exercises and Values**

No options were exercised in 2002.

## **Director Compensation**

Directors do not receive compensation for serving on our board of directors.

## **Compensation Committee Interlocks and Insider Participation**

We did not have a compensation committee in the year ended December 31, 2002. During 2002, none of our executive officers served as a member of the compensation committee of another entity. Mr. Wilhelm participates in deliberations with the board concerning executive compensation from time to time.

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#### **Employment Contracts**

We have employment agreements with James A. Wilhelm, Michael K. Wolf, Steven Warshauer, and G. Marc Baumann. These agreements fix each of the officers' base compensation. Mr. Wilhelm's base compensation was \$369,204 until October 18, 2001. As of January 1, 2002, Mr. Wilhelm's base compensation increased to \$530,000. As of April 1, 2002, Mr. Wolf's base compensation is \$383,926, Mr. Warshauer's base compensation is \$318,261, and Mr. Baumann's base compensation is \$257,025. As of October 19, 2001, Mr. Wilhelm became entitled to an annual bonus based on corporate performance up to a maximum of \$150,000 per year through calendar year ending December 31, 2002. Any bonus thereafter is set by mutual agreement between Mr. Wilhelm and us. In addition, Mr. Wilhelm is entitled to reimbursement for country club initiation fees and monthly dues. The agreements also provide for reimbursement of travel and other expenses in connection with their employment. The employment agreements terminate on the following dates, subject to annual renewal:

Mr. Wilhelm's agreement terminates on July 31, 2003; Mr. Wolf's agreement terminates on March 26, 2004; Mr. Warshauer's agreement terminates on March 26, 2004; and Mr. Baumann's agreements terminates on October 1, 2004. In general, Messrs. Wolf, Wilhelm, Warshauer and Baumann are subject to standard confidentiality agreements, and they are subject to non-solicitation and non-competition agreements for a minimum of 18 months following termination of their respective employment agreements.

If Mr. Wilhelm's employment is terminated for any reason, we are obligated to pay Mr. Wilhelm or Mr. Wilhelm's estate, as applicable, an amount equal to the sum of (a) Mr. Wilhelm's annual base salary through the date of termination and (b) accrued but unused vacation pay and other vested benefits. If Mr. Wilhelm's employment shall be terminated for Cause or Performance Reasons, we are required to pay Mr. Wilhelm Salary Continuation Payments (each term as defined in his employment agreement).

If Mr. Wilhelm voluntarily terminates his employment with us, we are obligated to pay Mr. Wilhelm (a) his annual base salary through the date of termination, (b) any accrued but unused vacation pay and other vested benefits and (c) Salary Continuation Payments, equal to \$265,000 in equal monthly installments for 18 months. If Mr. Wilhelm terminates his employment voluntarily, he shall not be entitled to Severance Pay (as defined below); *provided*, that any such termination by Mr. Wilhelm for Good Reason (as defined in the agreement) shall not be considered a voluntary termination and Mr. Wilhelm will be treated as if he had been terminated other than for Cause or Performance Reasons (each of them as defined in his employment agreement).

If we terminate Mr. Wilhelm's employment other than for death or disability, without Cause and not due to Performance Reasons, we are required to (a) pay Mr. Wilhelm Severance Pay equal to the product of three times the sum of (x) Mr. Wilhelm's current annual salary, plus (y) the amount of any annual bonus paid to Mr. Wilhelm for the preceding year, minus (z) the aggregate amount of Salary Continuation Payments, payable in equal monthly installments over a 36-month period commencing on the date of termination, (b) pay Mr. Wilhelm Salary Continuation Payments and (c) provide Mr. Wilhelm and his family with certain other welfare benefits.

Each of our employment agreements with Messrs. Wolf, Steven Warshauer, and Baumann is terminable by us for Cause (as defined in their respective employment agreements). If their employment is terminated by reasons of their death, we are obligated to pay the respective estates of Messrs. Wolf, Warshauer, or Baumann an amount equal to the sum of (i) the executive's annual base salary through the end of the calendar month in which death occurs and (ii) any earned and unpaid annual bonus, vacation pay and other vested benefits. If the employment of Messrs. Wolf, Warshauer, or Baumann is terminated by reason of their Disability (as defined in their respective agreements), we are obligated to pay the executive or his legal representative (a) an amount equal to his annual base salary for the duration of the employment period in effect on the date of termination, reduced by amounts received under any disability benefit program and (b) any earned and unpaid annual bonus and other vested benefits. Upon termination of their employment by our board of directors without Cause, we must pay each executive their annual base salary and annual bonus(es) through the end of their then-current employment period and provide the executive and/or his family with certain other benefits.

If we terminate Messrs. Wolf, Steven Warshauer, or Baumann for any reasons other than for Cause during the three-year period following a Change in Control (as defined in their respective agreements), we are obligated to (x) pay the executive an amount ("Severance Pay") equal to the greater of (1) one and one-half times the sum of (I) the executive's current annual base salary plus (II) the amount of any bonus paid to the executive in the preceding twelve months and (2) the annual base salary and annual bonuses through the end of the then-current employment period and (y) continue to provide the executive with certain other benefits for a certain period of time. If either of these executives terminates his employment voluntarily following a Change in Control, he shall not be entitled to

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Severance Pay; *provided*, that any such termination by the executive for Good Reason (as defined in their respective agreements) shall not be considered a voluntary termination and the executive will be treated as if he had been terminated by us other than for Cause.

If Steven Warshauer's employment is terminated for any reason other than by us for Cause, Mr. Warshauer and his dependents, subject to the terms and conditions set forth in his agreement and the dependent eligibility requirements of the Plan then in effect, shall be entitled to receive family medical and dental coverage under the then current Plan for the remainder of his life, upon payment to us by Executive or his eligible dependents of the full cost of the coverage.

Mr. Baumann received a housing differential loan of \$200,000 bearing interest at the applicable federal mid-term rate under section 1274(d) of the Internal Revenue Code of 1986, as amended, with a term of four years. Commencing on May 1, 2002 and ending on May 1, 2005, one fourth of the principal balance and the accrued interest due thereon is forgiven by us and treated as additional compensation to Mr. Baumann in the year of such forgiveness. Mr. Baumann is responsible for the tax consequences of such forgiveness.

We have an employment agreement with Robert N. Sacks, for an initial three-year term ending on March 30, 2001, with default annual renewals. Mr. Sacks' base compensation was \$170,000 until November 12, 2001. As of November 12, 2001, Mr. Sacks' base compensation increased to \$240,000, subject to annual review and an annual bonus of thirty percent of the annual base salary, which for 2001 is not less than \$72,000. Mr. Sacks received a \$250,000 housing differential loan bearing interest at an annual rate of 5.39% with a term of three years, commencing March 30, 1998, of which one-third of the principal balance and the accrued interest due thereon was forgiven by us, and treated as additional compensation to Mr. Sacks in the year of such forgiveness (and we were required to make Mr. Sacks whole with respect to the tax consequences of any such forgiveness). In general, Mr. Sacks is subject to a standard confidentiality agreement, and is subject to non-solicitation and non-competition agreements for a one-year period following termination of his employment agreement. The agreement does not contain any change of control provision.

Mr. Sacks' employment agreement is terminable by us with Cause (as defined in the employment agreement). If employment is terminated by reason of his death, we are obligated to pay his estate an amount equal to the sum of (i) the executive's annual base salary through the end of the calendar month in which death occurs and (ii) any earned and unpaid annual bonus, vacation pay and other vested benefits. If employment is terminated by reason of the executive's Disability (as defined in his respective agreement), we are obligated to pay the executive or his legal representative (a) an amount equal to his annual base salary for the duration of the employment period in effect on the date of termination, reduced by amounts received under any disability benefit program and (b) any earned and unpaid annual bonus and other vested benefits.

If the employment agreement with Mr. Sacks is terminated by us, other than for death, Disability or Cause or if the executive terminates his employment for Good Reason (a defined in the employment agreement), we are required to continue (A) to pay the executive for the remainder of the employment period in effect immediately before the date of termination his annual base salary and annual bonus through the end of the then-current employment period and (B) to provide the executive and/or his family certain other benefits.

#### Myron C. Warshauer Consulting Agreement

On October 16, 2001, we entered into a consulting agreement with Shoreline Enterprises, LLC, an affiliate of Myron C. Warshauer, pursuant to which Shoreline and Mr. Warshauer will provide consulting services to us. Mr. Warshauer is free to determine the extent and manner of his service. Under the consulting agreement, Mr. Warshauer's title with us is "Vice Chairman (Emeritus)."

The consulting agreement obligates us to pay Shoreline \$150,000 annually, plus expenses adjusted to reflect changes in the consumer price index. The consulting agreement will end on the earlier of his 75<sup>th</sup> birthday, his death or the date that Mr. Warshauer informs us of his election to terminate the consulting agreement.

As of October 15, 2001, Myron C. Warshauer resigned as our chief executive officer. Our employment agreement with Mr. Warshauer, the terms to which Mr. Warshauer is still bound, provides that until his 75<sup>th</sup> birthday, he shall not, without written consent of our board of directors, engage in or become associated with any business or other endeavor that engages in construction, ownership, leasing, design and/or management of parking lots, parking garages, or other parking facilities or consulting with respect thereto, subject to certain limited exceptions.

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## Myron C. Warshauer Employment Agreement

The employment agreement also provides that we are obligated to (i) pay Mr. Warshauer a lump sum cash payment in an amount equal to the aggregate annual base salary that he would have received for the remainder of the employment period, (ii) continue to provide welfare benefits to Mr. Warshauer and/or his family, at least as favorable as those that would have been provided to them under his employment agreement if Mr. Warshauer's employment had continued until the end of the employment period and (iii) provide other benefits described in a letter agreement between Mr. Warshauer and John Holten in an amount estimated in 1998 to be approximately \$165,000.

In addition to the above compensation and benefits, we are obligated, until the first to occur of his 75<sup>th</sup> birthday or his death, to (i) pay Mr. Warshauer \$200,000 annually, adjusted for inflation, and (ii) provide Mr. Warshauer with an executive office and secretarial services. In consideration for such benefits, Mr. Warshauer is obligated to provide reasonable consulting services to us from the date of termination of his employment through his 75<sup>th</sup> birthday.

Pursuant to his employment agreement, we have established a stock option plan providing for grants of actual options with respect to our common stock, under which Myron C. Warshauer will be granted options to purchase a number of our shares of common stock equal to 1% of the total number of shares of common stock. All such options will have a term of ten years from the date of the grant. This option plan was finalized on June 12, 2001.

## **New Stock Option Plan**

We adopted a stock option plan (the "2001 Option Plan"). The 2001 Option Plan is intended to further our success by increasing the ownership of certain executives, employees and/or directors in, and/or consultants to, us, and to enhance our ability to attract and retain executives, employees, directors and/or consultants.

We may issue up to 1,000 shares of our Series D preferred stock, subject to adjustment if particular capital changes affect the preferred stock, upon the exercise of options granted under the 2001 Option Plan. The options may be incentive stock options, which are intended to provide employees with beneficial income tax consequences, or non-qualified stock options. The shares of preferred stock that may be issued under the 2001 Option Plan may be authorized and unissued shares or previously issued shares held as treasury stock.

The chairman of our board of directors will administer the 2001 Option Plan, select eligible executives, employees, directors and/or consultants to receive options, determine the number of shares of preferred stock covered by options, determine the exercise price of an option, the terms under which options may be exercised, but in no event may such options be exercised later than 10 years from the grant date of an option, and the other terms and conditions of options in accordance with the provisions of the 2001 Option Plan.

If we undergo a change in control, effect an initial public offering of our common stock, or an optional redemption as such terms defined in the 2001 Option Plan, all outstanding options will immediately become fully vested and exercisable. In the event of a change of control, the chairman of our board of directors may adjust outstanding options by substituting stock or other securities of any successor or another party to the change in control transaction, generally based on the consideration received by our shareholders in the transaction.

Subject to particular limitations specified in the 2001 Option Plan, our board of directors may amend or terminate the 2001 Option Plan. The 2001 Option Plan will terminate no later than 10 years from the effective date of the 2001 Option Plan; however, any options outstanding when the 2001 Option Plan terminate will remain outstanding in accordance with their terms.

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## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL HOLDERS AND MANAGEMENT

The following table sets forth certain information regarding the beneficial ownership of our common stock, as of March 1, 2003, by (i) each person known to us to own beneficially more than 5% of our common stock, (ii) each of our directors, (iii) each of our named executive officers and (iv) all of our executive officers and directors as a group. No other director or named executive officer of ours has any beneficial ownership interest in us, except as set forth in this chart. All information with respect to beneficial ownership has been furnished to us by the respective stockholders. Except as otherwise indicated in the footnotes, each beneficial owner has the sole power to vote and to dispose of all shares held by such holder.

	Amount and	Percent of
	Nature of	Shares
Name and Address	Beneficial Ownership	Outstanding

26.3 shares of Common Stock	84.0%
(1)	
(1)	
1.25 shares of Common Stock(2)	4.0
1.25 shares of Common Stock(3)	4.0
(2)(3)	
2.5 shares of Common Stock(4)	8.0
(1)(2)(3)	
	(1) (1) 1.25 shares of Common Stock(2)  1.25 shares of Common Stock(3) (2)(3) 2.5 shares of Common Stock(4)

<sup>\*</sup> The address of AP Holdings, Carol R. Warshauer GST Exempt Trust, Waverly Partners, L.P., SP Associates and the business address of Mr. Warshauer is 900 N. Michigan Avenue, Suite 1600, Chicago, Illinois 60611-1542.

- \*\* The address of Steamboat Holdings, Inc. and the business address of Mr. Holten is 545 Steamboat Road, Greenwich, Connecticut 06830.
- (1) Mr. Holten may be deemed to be the beneficial owner of all of the outstanding common stock of Steamboat Holdings, Inc. ("Steamboat"), which owns 100% as of January 18, 2002 of the outstanding common stock of AP Holdings.
- Myron C. Warshauer is trustee of the Carol R. Warshauer GST Exempt Trust. Mr. Warshauer disclaims beneficial ownership of the assets of the Carol R. Warshauer GST Exempt Trust, including the shares of common stock held by it, to the extent those interests are held for the benefit of such trusts. Under a notice dated October 15, 2001, the GST Trust exercised its put option under a stockholders agreement governing the rights of holders of our common stock. As a result, we are required to repurchase their 1.25 shares of common stock for an aggregate amount of \$2.06 million. This amount accretes at 11.75% per year. Under the terms of the stockholders agreement, however, we cannot make payment to the trust as such payment is currently prohibited by the terms of our senior credit facility and restricted under other debt instruments.
- Waverly Partners, L.P. is a limited partnership in which Myron C. Warshauer is general partner. Mr. Warshauer disclaims beneficial ownership of the assets of Waverly, including the shares of common stock held by it. Under a notice dated October 15, 2001, Waverly Partners, L.P. exercised its put option under a stockholders agreement governing the rights of holders of our common stock. We are required to repurchase their 1.25 shares of common stock for an aggregate amount of \$2.06 million. This amount accretes at 11.75% per year. Under the terms of the stockholders agreement, however we cannot make payment to Waverly Partners, L.P. as such payment is currently prohibited by the terms of our senior credit facility and restricted under other debt instruments.
- (4) SP Associates is a general partnership controlled by affiliates of JMB Realty Corp. SP Associates sent us a notice dated September 28, 2001 exercising its right under a stockholders agreement governing the rights of

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holders of our common stock to require us to repurchase 2.5 shares of their common stock for an aggregate amount of \$4.1 million. This amount accretes at 11.75% per year. Under the terms of the stockholders agreement, however, we cannot make payment to SP Associates as such payment is currently prohibited by the terms of our senior credit facility and restricted under other debt instruments.

## **Equity Compensation Plan Information**

Number of securities to be Number of securities issued upon remaining available for exercise of Weighted-average future outstanding exercise price of issuance under equity options, warrants outstanding options, compensation plans and rights warrants and rights (excluding securities

			reflected
			in column (a))
	(a)	(\$)(b)	(c)
Equity compensation plans approved			
by security holders	503.86	5,600.00	496.14
Equity compensation plans not			
approved by security holders			
Total	503.86	5,600.00	496.14

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

#### **Exchange and Amendment Agreement**

In connection with our restructuring of our outstanding 9½% notes due 2008, we entered into an Exchange and Amendment Agreement with Fiducia Ltd. ("Fiducia"), whereby Fiducia agreed to exchange the \$35 million of 9½% notes that it owned for \$35 million of our newly issued Series D preferred stock and to consent to the proposed amendments to the indenture governing the 9½% notes. Certain beneficial owners of Fiducia are members of the immediate family of John V. Holten. All qualifying holders of 9½% notes were given the opportunity pursuant to our exchange offer and consent solicitation to consent to the amendments to the indenture and receive preferred stock on the same terms as Fiducia.

Our parent company has pledged \$35.1 million face amount of our Series C preferred stock to secure obligations arising under its debt to Fiducia. If our parent company defaults under its 11½% notes, Fiducia would have the right to seize our Series C preferred stock. In addition, in event of a sale or initial public offering of us or our parent company, we would have the right to redeem our Series C preferred stock for cash or our common stock. The pledge of our Series C preferred stock was made in connection with the purchase by Fiducia of \$35.1 million of our parent's \$11½ senior discount notes.

## **Company Stockholders Agreement**

Upon consummation of the combination on March 30, 1998, we entered into a stockholders' agreement with Dosher Partners, L.P. ("Dosher"), and SP Associates (collectively, the "Standard Parties") and Holberg and AP Holdings (collectively with the Standard Parties, the "Stockholders"). Holberg is an affiliate of John V. Holten, our chairman and chief executive officer. AP Holdings is our direct parent, which was formerly owned by Holberg. The stockholders' agreement provides, among other things, for (i) prior to the earliest of (a) the seventh anniversary of the consummation of the combination, (b) the termination of Myron C. Warshauer's employment with us under certain circumstances and (c) the consummation of an initial public offering of our common stock, certain obligations of Holberg to allow Dosher the opportunity to acquire all, but not less than all, of our common stock held by Holberg and/or its affiliates before Holberg may directly or indirectly sell an amount of our common stock which would constitute a Control Transaction (as defined in the stockholders agreement); provided that, under certain circumstances, Holberg may sell such shares to a party other than Dosher if the terms of such other party's

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offer are more favorable to Holberg, (ii) until the consummation of an initial public offering of our common stock, certain rights of each Standard Party to purchase shares of our common stock to the extent necessary to maintain such Standard Party's percentage ownership of us, (iii) the right of the Standard Parties to participate in, and the right of Holberg to require the Standard Parties to participate in, certain sales of our common stock, (iv) following the third anniversary of the consummation of the combination and prior to an initial public offering of our common stock, certain rights of ours to purchase, and certain rights of the Standard Parties to require us to purchase, shares of our common stock at prices determined in accordance with the stockholders agreement and (v) certain additional restrictions on the rights of the Standard Parties to transfer shares of our common stock. The stockholders' agreement also contains certain provisions granting the stockholders certain rights in connection with registrations of our common stock in certain offerings and provides for indemnification and certain other rights, restrictions and obligations in connection with such registrations. Steamboat Holdings, Inc. acquired all of the stock of AP Holdings owned

by Holberg and, pursuant to the terms of the stockholders agreement, assumed all of Holberg's rights and obligations under the stockholders agreement and agreed to be bound by the terms of the stockholders agreement.

Effective October 1, 1998, Dosher transferred a 4% interest in our common stock to Waverly Partners, L.P. ("Waverly"), a limited partnership in which Myron C. Warshauer is general partner, Douglas Warshauer individually is a limited partner and Douglas Warshauer as Trustee for the Douglas Warshauer Family Trust is a limited partner. Waverly and each original signatory to the stockholders' agreement consented to the transfer pursuant to a Consent and Joinder to stockholders' agreement dated as of October 1, 1998.

Effective July 31, 2001, Dosher transferred its remaining 4% interest in our common stock to the Carol R. Warshauer GST Exempt Trust, a trust wherein Myron C. Warshauer is trustee. The trust is for the benefit of certain members of his family. Waverly, Steamboat and each original signatory to the stockholders agreement consented to the transfer pursuant to a Consent and Joinder to stockholders agreement dated as of July 31, 2001. Effective October 15, 2001, Myron Warshauer resigned as our chief executive officer and director. On October 19, 2001, James Wilhelm was appointed to our board of directors. As a result of the Warshauer resignation and pursuant to the terms of the stockholders' agreement, Steamboat Holdings is no longer obligated to allow Waverly and the Carol R. Warshauer GST Exempt Trust the right to acquire all of the common stock of Steamboat Holdings or its affiliates before Steamboat Holdings may enter into a control transaction.

Pursuant to the stockholders' agreement, Waverly, Carol R. Warshauer GST Exempt Trust and SP Associates exercised their put rights. We are required to purchase an aggregate of five shares of their common stock valued at an aggregate purchase price of \$8.2 million, as of the October 15, 2001, the notice date of the put of \$8.2 million. Our obligation to repurchase these shares will accrete at 11.75% per year until discharged. In accordance with the terms of the stockholders' agreement, we will not make any payment for these shares while such payment is prohibited under the terms of any of our debt instruments. Payment for these shares is currently restricted by the terms of existing debt obligations including the senior subordinated second lien notes and the terms of our senior credit facility.

#### **Preferred Stock**

Prior to the consummation of the combination, Holberg held \$8.7 million of preferred stock of APCOA. A portion of the proceeds of the financing obtained in conjunction with the combination with Standard (see Note H of the Notes to Consolidated Financial Statements) was used to redeem \$8.0 million of the preferred stock. The remaining \$0.7 million was contributed to our capital.

The Series C preferred stock we issued to our parent company in conjunction with the combination with Standard has a maturity date of March 2008 and has an initial liquidation preference equal to \$40.7 million, which increases at 11½% per year.

In January 2002, we redeemed \$1.5 million and \$0.1 million of Series C preferred stock held by our parent company in two separate transactions for \$1.5 million and \$0.1 million respectively, in cash. On June 17, 2002, we redeemed an additional \$0.9 million of our Series C preferred stock held by our parent company for \$0.9 million in cash. The proceeds received by our parent company were used by it to repurchase, directly or indirectly, its outstanding 11¼ % senior discount notes.

The Series D preferred Stock we issued to Fiducia, Ltd. in connection with the our recapitalization, on January 11, 2002, has a maturity date as of June 2008 and has an initial liquidation preference equal to \$35.0 million, which increases at 18% per year.

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We adopted a stock option plan ("the 2001 Option Plan") under which we may issue up to 1,000 shares of our Series D preferred stock to certain executives, employees, directors, or consultants. We have issued 503.86 options to date.

On March 11, 2002 we exchanged with our parent company \$8.8 million of Series C preferred stock for \$5.0 million of newly issued Series D preferred stock.

#### Management Contracts and Related Arrangements with Affiliates

We have management contracts to operate two surface parking lots in Chicago. Myron C. Warshauer, Steven A. Warshauer, Stanley Warshauer, Michael K. Wolf and SP Associates own membership interests in a limited liability company that is a member of the limited liability companies that own those lots. We received a total of \$132,500 in management fees for these lots in 2000, \$37,500 in 2001 and \$38,300 in 2002 under the applicable management contracts. We anticipate receiving \$38,300 in 2003. We estimate that such management fees are no less favorable than would normally be obtained through arms-length negotiations.

SP Associates is an affiliate of JMB Realty Corp., from which we lease office space for our corporate offices in Chicago. Payments pursuant to the lease agreement aggregated approximately \$1.2 million during 2000, \$1.3 million during 2001 and \$1.2 million during 2002.

In March 1998, we acquired a lease for \$1.4 million from an entity which was 15% owned by certain members of the management group. This group included G. Walter Stuelpe, Jr., our former president, James V. LaRocco, former executive vice president, Michael J. Machi, senior vice president, John F. Becka, airport manager, Robert J. Hill, former senior vice president, Robert N. Sacks, executive vice president, general counsel, the estate of William J. Girgesh, former senior vice president, Michael J. Celebrezze, former chief financial officer and Dennis P. McAndrews, airport manager. The lease was for a term of eleven years and called for annual rent of \$185,000 per year plus percentage rent if the property achieved certain earnings levels. The lease was terminated in September 2000, in connection with the sale of the property by the owner. The management group received \$172,000 representing their pro-rata share of the sale proceeds.

In connection with the acquisition of a 76% interest in Executive Parking Industries, LLC, through the acquisition of its parent company, S&S Parking, Inc., a California corporation, we entered into a management agreement dated May 1, 1998, with D&E Parking, Inc., ("D&E") a California corporation, in which certain of our officers have an interest, to assure the continuation of services previously provided by Edward Simmons and Dale Stark, the principal shareholders of D&E. Edward Simmons is now one of our executive vice presidents and Dale Stark is now one of our senior vice presidents. The management agreement is for a period of nine years, terminating on April 30, 2007. In consideration of the services to be provided by D&E, we agreed to pay D&E an annual base fee, payable in equal monthly installments, in the first year equaling \$500,000 and increasing to \$719,000 in the ninth year of the agreement. Holberg guarantees all of our payment obligations pursuant to the management agreement.

On December 31, 2000, we entered into an agreement to sell, at fair market value, certain contract assets to D & E Parking, Inc. We recorded a gain of \$1.0 million from this transaction in 2000. We will continue to operate the parking facilities and receive management fees and reimbursement for support services in connection with the operation of the parking facilities.

We entered into a management agreement dated as of September 19, 2000, with Circle Line Sightseeing Yachts, Inc., to manage and operate certain parking facilities located along the Hudson River and Piers located in New York City and under the control of Circle Line. Circle Line is approximately 83% owned by members of John Holten's immediate family. We were paid a management fee based on a percentage of net cash flow, which for 2001 was \$58,500 and \$64,300 in 2002. The projected fee for 2003 is \$68,700. We estimate that such management fees are no less favorable than would normally be obtained through arms-length negotiations. Additionally, Circle Line has the right to require us to temporarily advance to Circle Line on or before each December 31<sup>st</sup> and April 1<sup>st</sup> the anticipated net profit in increments of \$100,000 each. We made advances of \$100,000 in 2000, \$300,000 in 2001 and \$200,000 in 2002.

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#### **Consulting Agreement with Sidney Warshauer**

Consummation of the combination was conditioned by Standard, among other things, upon the execution of a consulting agreement between us and Sidney Warshauer, the father of Myron C. Warshauer. Sidney Warshauer is 87 years old as of March 1, 2003.

The consulting agreement provides that Sidney Warshauer render such services as may be requested, from time to time, by our board of directors and/or the chief executive officer, consistent with Mr. Warshauer's past practices and experience, for a period beginning on the date of the consummation of the combination and ending on Sidney Warshauer's death. Sidney Warshauer will receive, during such period, annual payments of \$552,000 along with certain other benefits.

The consulting agreement provides that, from the date of the closing of the combination until his death, Sidney Warshauer will not disclose company confidential information or compete with us. The consulting agreement is not terminable by us for any reason other than the death of Sidney Warshauer, or a breach by Sidney Warshauer of his obligations under the consulting agreement with respect to non-disclosure of our confidential information or his obligation to refrain from engaging in competition with us. The parties intended that all payments under the confidentiality agreement represent additional purchase price payments in the form of supplemental retirement benefits in recognition of Sidney Warshauer's significant contributions to Standard. The actuarial value, as of March 30, 1998, of the payments under the consulting agreement was approximately \$5.0 million.

#### **Liability Insurance**

Prior to 1999, we participated in a master insurance program with Holberg which served to reduce the insurance costs of the combined group. In connection with the insurance program, during 1998 we placed \$2.2 million on deposit with an affiliate for insurance collateral purposes.

In January of 1999, we completed the combination of all the insurance programs of all merger and acquired entities into one program. In connection therewith we purchased coverage for our previously self-insured layer, and a tail policy to eliminate exposure from retrospective adjustments.

These amounts had previously been reclassified from a long-term asset to stockholders' deficit. For the year ended December 31, 2001 we recorded a \$2.2 million bad debt provision related to the aforementioned amounts due to uncertainty regarding the ability of Holberg and the affiliate of Holberg to repay such amounts.

## **Certain Other Matters Relating to Holberg**

In March 1998, Holberg received a \$1.0 million advisory fee (and reimbursement of expenses) upon consummation of the combination.

Prior to Holberg's transfer of shares to Steamboat in March 2001, we, Holberg and its affiliates periodically engaged in bi-lateral loans and advances. We, from time to time, entered into such bi-lateral loans and advances as permitted under the indenture and the senior credit facility. These loans and advances were interest bearing at a variable rate that approximated the prime interest rate. The accumulated interest was added to, or deducted from (as appropriate), the balance in the loan or advance account. In connection with the combination, APCOA made a \$6.5 million non-cash distribution to Holberg of the receivable in such amount due from Holberg to APCOA, at the date of the combination. As of December 31, 2001, we had advanced to Holberg \$2.6 in aggregate amount. These amounts had previously been reclassified from a long-term asset to stockholders' deficit. For the year ended December 31, 2001, we recorded a \$2.6 million bad debt provision related to the aforementioned amounts due to uncertainty regarding the ability of Holberg to repay such amounts.

## Certain Other Matters Relating to AP Holdings and Steamboat

In connection with our recapitalization, on January 11, 2002, we paid a \$3.0 million transaction advisory fee to AP Holdings and redeemed \$1.5 million of Series C preferred stock held by AP Holdings for \$1.5 million in cash (See Note H of the Notes to Consolidated Financial Statements). On January 17, 2002 we redeemed an additional \$0.1 million of Series C preferred stock held by AP Holdings for \$0.1 million in cash.

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On March 11, 2002, we exchanged with our parent company \$8.8 million of Series C preferred stock for \$5.0 million of newly issued Series D preferred stock.

In connection with a restructuring of the debt of Steamboat Holdings, Inc., which beneficially owns 100% of our parent company's stock, on June 17, 2002, we amended our senior credit facility to permit us to redeem an additional \$0.9 million of our Series C preferred stock held by our parent company for \$0.9 million in cash. Our parent company repurchased approximately \$6.4 million aggregate principal amount of its 11¼% senior discount notes (which it retired) through an entity controlled by our chairman, John V. Holten. This entity which is controlled by our chairman is also the holder of some of our Series C preferred stock. Further, our parent company pledged certain of our Series C and Series D preferred stock to lenders to secure its borrowings. A default under our parent company's debt would give our parent company's lenders the right to seize our Series C and Series D preferred stock. In addition, in the event of a sale or initial public offering of us or our parent company, we would have the right to redeem our Series C and Series D preferred stock for cash or our common stock.

We may also pay an annual management fee to AP Holdings and otherwise reimburse AP Holdings for certain expenses incurred by them on our behalf. Some of these fees and other amounts paid to AP Holdings are subject to the limits and restrictions imposed by the indenture governing the 91/4% notes and the 14% notes and the senior credit facility.

We may also, from time to time, enter into bilateral loans and advances with AP Holdings or Steamboat as permitted under the indenture governing the 14% notes, the indenture governing the outstanding 9½% notes and, subject to certain conditions, the senior credit facility. These loans and advances bear interest at a variable rate that approximates the prime interest rate. The accumulated interest is added to, or deducted from (as appropriate), the balance in the loan or advance account. As of December 31, 2001, we had advanced to AP Holdings \$8.1 million in aggregate amount. This amount had previously been reclassified from a long-term asset to stockholders' deficit. For the year ended December 31, 2001, we recorded an \$8.1 million bad debt provision related to the aforementioned amounts due to uncertainty regarding the ability of AP Holdings to repay such amounts without potentially receiving distributions from us. For the year ending December 31, 2002, there were no bilateral loans or advances to AP Holdings or Steamboat.

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#### ITEM 14. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

Within the 90-day period prior to the filing date of this report, our chief executive officer and chief financial officer carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-14 of the Securities Exchange Act of 1934 (the "Exchange Act"). Based upon their evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were adequate and effective and designed to ensure that material information relating to us (including our consolidated subsidiaries) required to be disclosed by us in the reports we file under the Exchange Act is recorded, processed, summarized and reported within the required time periods.

#### **Changes in Internal Controls**

There were no significant changes in our internal controls or any other factors that could significantly affect these controls subsequent to the date of the evaluation referred to above.

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## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

- (a) The following documents are filed as part of this Report:
  - 1. Financial Statements.

Report of Independent Auditors

Audited Consolidated Financial Statements

Consolidated Balance Sheets at December 31, 2002 and 2001

For the years ended December 31, 2002, 2001 and 2000:

**Consolidated Statements of Operations** 

Consolidated Statements of Common Stockholders' Deficit

Consolidated Statements of Cash Flows

Notes to Consolidated Financial Statements

## 2. Financial statement schedule.

Schedule II-Valuation and Qualifying Accounts

All other schedules are omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the consolidated financial statements or the notes thereto.

#### 3. Exhibits

#### Exhibit

#### Number

- 3.1 Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to exhibit 3.1 of the Company's Quarterly Report on Form 10-Q filed for March 31, 2002).
- 3.1.1 Certificate of Amendment of the Certificate of Incorporation dated January 10, 2002 (incorporated by reference to exhibit 3.2 of the Company's Quarterly Report on Form 10-Q filed for March 31, 2002).
  - 3.2 Amended and Restated By-Laws of the Company (incorporated by reference to exhibit 3.3 of Amendment No. 2 to the Company's Registration Statement on Form S-4, File No. 333-50437, filed on July 15, 1998).
  - 3.3 Certificate of Designations, Preferences and Relative, Participating, Optional and other Special Rights of Preferred Stock and Qualifications, Limitations and Restrictions Thereof of Series C Redeemable Preferred Stock of the Company dated March 30, 1998 (incorporated by reference to exhibit 3.3 of the Company's Quarterly Report on Form 10-Q filed for March 31, 2002).
  - 3.4 Certificate of Designations, Preferences and Relative, Participating, Optional and other Special Rights of Preferred Stock and Qualifications, Limitations and Restrictions Thereof of 18% Senior Convertible Redeemable Series D Preferred Stock of the Company dated January 10, 2002 (incorporated by reference to exhibit 3.4 of the Company's Quarterly Report on Form 10-Q filed for March 31, 2002).
  - 4.1 Indenture governing the Company's 14% Senior Subordinated Second Lien Notes Due 2006, dated as of January 11, 2002, by and among the Company, the

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- Subsidiary Guarantors and Wilmington Trust Company (incorporated by reference to exhibit 4.15 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
- 4.2 Form of the Company's 14% Senior Subordinated Second Lien Note Due 2006 (incorporated by reference to exhibit 4.16 of the Company's Annual Report on Form 10-K filed for December 31, 2001).

- 4.3 Form of the Company's 14% Senior Subordinated Second Lien Note Guarantee Due 2006 (incorporated by reference to exhibit 4.17 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
- 4.4 Indenture governing the Company's 91/4% Senior Subordinated Notes due 2008, dated as of March 30, 1998, by and among the Company, the Subsidiary Guarantors and State Street Bank and Trust Company (incorporated by reference to exhibit 4.1 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 4.5 Supplemental Indenture governing the Company's 91/4% Senior Subordinated Notes due 2008, dated as of July 1, 2002, by and among the Company, the Subsidiary Guarantors and Wilmington Trust Company (incorporated by reference to exhibit 4.1 of the Company's Quarterly Report on Form 10-Q filed for September 30, 2002).
- 4.6 Supplemental Indenture governing the Company's 9½% Senior Subordinated Notes due 2008, dated as of January 11, 2002, by and among the Company, the Subsidiary Guarantors and State Street Bank and Trust Company (incorporated by reference to exhibit 4.2 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 4.7 Form of 91/4% Note (incorporated by reference to exhibit 4.2 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 4.8 Form of 91/4% Note Guarantee (incorporated by reference to exhibit 4.3 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 4.9 Supplemental Indenture, dated as of September 21, 1998, among Virginia Parking Service, Inc., the Company, and State Street Bank and Trust Company (incorporated by reference to exhibit 4.5 of the Company's Annual Report on Form 10-K filed for December 31, 1998).
- 4.10 Supplemental Indenture, dated as of July 6, 1998, among S&S Parking, Century Parking, Inc. and Sentry Parking Corporation, the Company, and State Street Bank and Trust Company (incorporated by reference to exhibit 4.6 of the Company's Annual Report on Form 10-K filed for December 31, 1998).
- 10.1 Amended and Restated Senior Credit Agreement dated January 11, 2002 by and among the Company, LaSalle Bank National Association and various Lenders, as defined therein (incorporated by reference to exhibit 10.37 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
- 10.1.1 Technical Correction of the Amended and Restated Senior Credit Agreement dated February 2, 2002, by and among the Company, the Lenders and LaSalle Bank, N.A. as agent for the Lenders (incorporated by reference to exhibit 10.38 of the Company's Annual Report on Form 10-K filed for December 31, 2001).

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- 10.1.2 Amendment No. 2 to the Amended and Restated Senior Credit Agreement by and among the Company, LaSalle Bank National Association and Various Financial Institutions, dated June 30, 2002 (incorporated by reference to exhibit 10.1 of the Company's Form 10-Q, filed on April 10, 2002).
- 10.1.3\* Amendment No. 3 to the Amended and Restated Senior Credit Agreement by and among the Company, LaSalle Bank National Association and Various Financial Institutions, dated December 30, 2002.
- 10.1.4\* Amendment No. 4 to the Amended and Restated Senior Credit Agreement by and among the Company, LaSalle Bank National Association and Various Financial Institutions, dated January 22, 2003.

- 10.1.5\* Amendment No.5 to the Amended and Restated Senior Credit Agreement by and among the Company, LaSalle Bank National Association and Various Financial Institutions, dated February 26, 2003.
  - 10.2 Exchange and Amendment Agreement dated November 20, 2001 by and among the Company and Fiducia, Ltd. (incorporated by reference to exhibit 10.30 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
  - 10.3 Registration Rights Agreement, dated as of January 11, 2002, by and among the Company, the Subsidiary Guarantors and Credit Suisse First Boston Corporation (incorporated by reference to exhibit 10.4 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
  - 10.4 Consulting Engagement Letter between APCOA and AP Holdings dated January 11, 2002 (incorporated by reference to exhibit 10.35 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
  - 10.5 Intercreditor Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, Wilmington Trust Company and LaSalle Bank N.A. (incorporated by reference to exhibit 10.6 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
  - 10.6 Assignment of Partnership Interests Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.7 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
  - 10.7 Limited Liability Company Membership Interests Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.8 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
  - 10.8 Joint Venture Interest Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.9 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
  - 10.9 Patent Collateral Assignment and Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.10 of the Company's Registration Statement on Form S-4, File No. 333-86008,

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filed on April 10, 2002).

- 10.10 Trademark Collateral Security and Pledge Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.11 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.11 Memorandum of Grant of Security Interest in Copyrights dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent

(incorporated by reference to exhibit 10.12 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).

- 10.12 Securities Pledge Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.13 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.13 Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.14 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.14 Stockholders Agreement, dated as of March 30, 1998, by and among Dosher Partners, L.P. and SP Associates and Holberg, Holdings and the Company (incorporated by reference to exhibit 10.3 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 10.14.1 Amendment to the Stockholders Agreement of the Company, dated as of March 30, 1998 by and among Dosher Partners L.P., SP Associates, Holberg Holdings and the Company, dated as of December 29, 2000 (incorporated by reference to exhibit 3.3 of the Company's Form 10-K405, File No. 333-50437, filed on April 2, 2001).
  - 10.15 Stockholders Agreement, dated as of April 14, 1989, by and among Holdings, Holberg, Delaware North and each member of the management of the Company who is a stockholder of Holdings (incorporated by reference to exhibit 10.4 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998.)
  - Tax Sharing Agreement, dated as of April 28, 1989, as amended as of March 30, 1998, by and among Holberg, Holdings and the Company (incorporated by reference to exhibit 10.5 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
  - 10.17 Employment Agreement between the Company and Myron C. Warshauer (incorporated by reference to exhibit 10.6 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
  - 10.18 Employment Agreement between the Company and Herbert W. Anderson, Jr. (incorporated by reference to exhibit 10.10 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
  - 10.19 Employment Agreement between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.12 of the Company's Registration

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Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).

- 10.19.1 Deferred Compensation Agreement between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.13 to the Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 10.19.2 Second Amendment to the Employment Agreement between the Company and Michael K. Wolf dated December 6, 2000, (incorporated by reference to exhibit 10.22 to the Company's Annual Report on Form 10-K filed for December 31, 2000).

10.19.3*	Third Amendment to the Employment Agreement between the Company and Michael K. Wolf dated April 1, 2002.
10.20	Employment Agreement between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.14 of the Company's Annual Report of Form 10-K filed for December 31, 1998).
10.20.1*	First Amendment to the Employment Agreement between the Company and James A. Wilhelm dated April 25, 2001.
10.20.2	Second Amendment to the Employment Agreement between the Company and James A. Wilhelm dated October 18, 2001 (incorporated by reference to exhibit 10.33 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
10.20.3	Third Amendment to the Employment Agreement between the Company and James A. Wilhelm dated January 31, 2002 (incorporated by reference to exhibit 10.34 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
10.21	Employment Agreement between the Company and Robert N. Sacks dated May 18, 1998 (incorporated by reference to exhibit 10.24 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
10.22*	Employment Agreement between the Company and John Ricchiuto dated July 1, 1998.
10.22.1*	First Amendment to the Employment Agreement between the Company and John Ricchiuto dated January 1, 2000.
10.22.2*	Amended and Restated Executive Employment Agreement between the Company and John Ricchiuto dated December 1, 2002.
10.23	Employment Agreement between the Company and Steven Warshauer (incorporated by reference to exhibit 10.16 to the Company's Annual Report on Form 10-K filed for December 31, 1999).
10.23.1*	First Amendment to the Employment Agreement between the Company and Steven Warshauer dated June 1, 2002.
10.24	Company Retirement Plan For Key Executive Officers (incorporated by reference to exhibit 10.14 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
10.25	Stock option plan between the Company and eligible executives, employees, directors and/or consultants (incorporated by reference to exhibit 10.28 of the
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Company's Annual Report of Form 10-K filed for December 31, 2001).

- 10.26 Consulting Agreement between the Company and Sidney Warshauer (incorporated by reference to exhibit 10.34 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 10.27 Consulting Agreement between the Company and Shoreline Enterprises (incorporated by reference to exhibit 10.36 of the Company's Annual Report of Form 10-K filed for December 31, 2001).

10.28 Exchange Agreement by and between the Company and AP Holdings dated March 11, 2002 (incorporated by reference to exhibit 10.29 of the Company's Annual Report of Form 10-K filed for December 31, 2001). 10.29 Amended and Restated Dealer Manager and Consent Solicitation Agreement between the Company and Credit Suisse First Boston Corporation dated December 19, 2001 (incorporated by reference to exhibit 10.31 of the Company's Annual Report of Form 10-K filed for December 31, 2001). 10.30 Stock Option Agreement by and between the Company and Myron C. Warshauer dated March 30, 1998 (incorporated by reference to exhibit 10.32 of the Company's Annual Report of Form 10-K filed for December 31, 2001). 10.31 Consulting Engagement Agreement dated January 11, 2002 between the Company and AP Holdings (incorporated by reference to exhibit 10.35 of the Company's Annual Report of Form 10-K filed for December 31, 2001). 10.32\* Management Agreement between the Company and D&E Parking dated May 1, 1998. 10.32.1\* First Amendment to the Management Agreement between the Company and D&E Parking dated August 1, 1999. 10.33 Employment Agreement between the Company and G. Marc Baumann (incorporated by reference to exhibit 10.26 to the Company's Annual Report on Form 10-K filed for December 31, 2001). 10.33.1 Amended and Restated Employment Agreement between the Company and G. Marc Baumann (incorporated by reference to exhibit 10.27 to the Company's Annual Report on Form 10-K filed for December 31, 2001). 14.1\* Code of Ethics. 21.1\* Subsidiaries of the Company (see table 1). Filed herewith. Reports on Form 8-K (b) None.

# INDEX TO HISTORICAL FINANCIAL STATEMENTS

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## APCOA/Standard Parking, Inc.

Report of Ernst & Young LLP, Independent Auditors

Consolidated Balance Sheets as of December 31, 2002 and 2001

Consolidated Statements of Operations for each of the three years in the period ended December 31, 2002

Consolidated Statements of Common Stockholders' Deficit for each of the three years in the period ended December 31, 2002

Consolidated Statements of Cash Flows for each of the three years in the period ended December 31, 2002

Notes to Consolidated Financial Statements

## REPORT OF ERNST & YOUNG LLP, INDEPENDENT AUDITORS

Board of Directors APCOA/Standard Parking, Inc.

We have audited the accompanying consolidated balance sheets of APCOA/Standard Parking, Inc. (the "Company") as of December 31, 2002 and 2001, and the related consolidated statements of operations, stockholders' deficit and cash flows for each of the three years in the period ended December 31, 2002. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company at December 31, 2002 and 2001, and the consolidated results of its operations and its consolidated cash flows for each of the three years in the period ended December 31, 2002, in conformity with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note A, in 2002 the Company changed its method of accounting for goodwill and other intangible assets to conform to Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets."

ERNST & YOUNG LLP

Chicago, Illinois March 7, 2003

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## APCOA/STANDARD PARKING, INC. CONSOLIDATED BALANCE SHEETS (In Thousands, Except for Share Data)

	 Decem	December 31,			
	 2002	-	2001		
ASSETS					
Current assets:					
Cash and cash equivalents	\$ 6,153	\$	7,602		
Notes and accounts receivable, net of allowance	32,671		40,276		
Prepaid expenses and supplies	1,621		1,194		
Total current assets	40,445		49,072		

Leaseholds and equipment:				
Equipment		23,296		15,526
Leasehold improvements		19,324		19,815
Leaseholds		35,661		39,006
Construction in progress		572		1,676
eono <b>u uo</b> u on im pro <b>gra</b> oo				1,070
		78,853		76,023
Less accumulated depreciation and amortization		58,943		57,440
		19,910		18,583
Other assets:		- ,-		-,
Advances and deposits		4,406		1,509
Goodwill		115,944		115,332
Intangible and other assets, net		10,245		7,738
, , , , , , , , , , , , , , , , , , ,				
		130,595		124,579
Total assets	\$	190,950	\$	192,234
	<u>-</u>		<u> </u>	
LIABILITIES AND STOCKHOLDERS' DEFICIT				
Current liabilities:				
Accounts payable	\$	24,403	\$	34,620
Accrued rent		4,208		4,012
Compensation and payroll withholdings		5,278		6,293
Property, payroll and other taxes		1,581		2,025
Accrued insurance and expenses		8,995		8,667
Accrued special charges		1,870		12,057
Current portion of long-term borrowings		760		1,374
Current portion of capital lease obligations		2,493		180
		<u>, , , , , , , , , , , , , , , , , , , </u>		
Total current liabilities		49,588		69,228
Long-term borrowings, excluding current portion:				·
Obligations under credit agreements		156,266		168,600
Capital lease obligations, less current portion		2,931		718
Other		3,723		4,385
		162,920		173,703
Other long-term liabilities		12,961		12,658
Convertible redeemable preferred stock, series D		47,224		_
Redeemable preferred stock, series C		56,347		61,330
Common stock subject to put/call rights; 5.01 shares issued and outstanding		9,470		8,500
Common stockholders' deficit:				
Common stock, par value \$1.00 per share, 3,000 shares authorized; 26.3 shares issued and				
outstanding		1		1
Additional paid-in capital		15,222		11,422
Accumulated other comprehensive loss		(644)		(803)
Accumulated deficit		(162,139)		(143,805)
Total common stockholders' deficit		(147,560)		(133,185)
Total liabilities and common stockholders' deficit	\$	190,950	\$	192,234

# APCOA/STANDARD PARKING, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (In Thousands)

		Years Ended December 31,				
		2002		2001	2000	
Parking services revenue:						
Lease contracts	\$	142,376	\$	156,411	\$	181,828
Management contracts		78,029		87,403		70,654
Reimbursement of management contract expense		326,146	_	317,973		308,591
Total revenue		546,551		561,787		561,073
Costs and expenses:						
Cost of parking services:						
Lease contracts		128,871		142,555		159,702
Management contracts		35,201		44,272		32,643
Reimbursed management contract expense	_	326,146		317,973		308,591
Total cost of parking services		490,218		504,800		500,936
General and administrative		30,133		29,979		36,121
Special charges		2,897		15,869		4,636
Depreciation and amortization		7,554		15,501		12,635
Management fee-parent company		3,000				
Total costs and expenses		533,802		566,149		554,328
Operating income (loss)		12,749		(4,362)		6,745
Other expenses (income):						
Interest expense		16,246		18,403		18,311
Interest income		(281)		(804)		(929)
		15,965		17,599		17,382
Bad debt provision related to related-party non-operating receivables		_		12,878		-
Loss before minority interest and income taxes		(3,216)		(34,839)		(10,637)
Minority interest expense		180		209		341
Income tax expense		428		406		503
Net loss		(3,824)		(35,454)		(11,481)

Preferred stock dividends	(13,540)	(6,354)	(5,696)
Increase in fair value of common stock subject to put/call	(970)	(2,196)	(1,715)
Net loss attributable to common stockholders	\$ (18,334)	\$ (44,004)	\$ (18,892)

See Notes to Consolidated Financial Statements.

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# APCOA/STANDARD PARKING, INC. CONSOLIDATED STATEMENTS OF COMMON STOCKHOLDERS' DEFICIT (In Thousands, Except for Share Data)

	Commo	on Stock Par Value	Additional Paid-In Capital	Advances to And Deposits With Affiliates	Accumulated Other Comprehensive Income	Accumulated Deficit	Total
	Situres	- I ur v uruc	тан-ти Сарнат	vviiii riimates	<u> </u>	Denen	Total
Balance (deficit) at January 1, 2000 Net loss	26.3	\$ 1	\$ 11,422	\$ (10,553)	\$ 428	\$ (80,909) (11,481)	\$ (79,611) (11,481)
Cumulative translation adjustments					(802)		(802)
Comprehensive loss							(12,283)
Preferred stock dividends						(5,696)	(5,696)
Increase in fair value of common stock subject to put/call Advances to and						(1,715)	(1,715)
deposits with affiliates				(1,426)			(1,426)
Balance (deficit) at December 31, 2000 Net loss	26.3	1	11,422	(11,979)	(374)	(99,801) (35,454)	(100,731) (35,454)
Cumulative translation adjustments					(429)		(429)
Comprehensive loss							(35,883)
Preferred stock dividends						(6,354)	(6,354)
Increase in fair value of common stock subject to put/call						(2,196)	(2,196)

Interest related to advances to and deposits with affiliates				(899)			(899)
Provision related to related party non-operating receivables				12,878			12,878
Balance (deficit) at December 31, 2001 Net loss	26.3	1	11,422	-	(803)	(143,805) (3,824)	(133,185) (3,824)
Cumulative translation adjustments					159		159
Comprehensive loss							(3,665)
Preferred stock dividends						(13,540)	(13,540)
Increase in fair value of common stock subject to put/call						(970)	(970)
Exchange of series C Preferred Stock for series D Preferred			• • • • •				, ,
Stock			3,800				3,800
Balance (deficit) at December 31, 2002	26.3	\$ 1	\$ 15,222	\$	\$ (644) \$	(162,139)	<u>\$(147,560)</u>

See Notes to Consolidated Financial Statements.

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# APCOA/STANDARD PARKING, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands)

Year Ended December 31,					
2002			2001		2000
\$	(3,824)	\$	(35,454)	\$	(11,481)
	7,554		15,501		12,635
	1,230		1,479		1,012
	399		(768)		(245)
	_		12,878		_
	7,206		7,318		(3,866)
	\$	\$ (3,824) 7,554 1,230 399	\$ (3,824) \$ 7,554 1,230 399 -	\$ (3,824) \$ (35,454) 7,554 15,501 1,230 1,479 399 (768) - 12,878	\$ (3,824) \$ (35,454) \$  7,554    15,501  1,230    1,479  399    (768)  - 12,878

Promit contra	(427)	501	(120)
Prepaid assets Other assets	(427)	581	(130) 866
	(6,526)	3,382	9,790
Accounts payable Accrued liabilities	(10,217)	(459)	_
Accrued liabilities	 8,290	 4,969	 (11,137)
Net cash provided by (used in) operating activities	3,685	9,427	(2,556)
Investing activities	2,000	,,-,	(=,000)
Purchase of leaseholds and equipment	(1,843)	(1,537)	(4,684)
Purchase of leaseholds and equipment by joint ventures	(3)	(10)	(213)
Contingent purchase payments	(612)	(533)	(661)
comingent parameter payments	 (012)	 (655)	 (001)
Net cash used in investing activities	(2,458)	(2,080)	(5,558)
Financing activities			
Proceeds from long-term borrowings	3,000	1,650	8,850
Payments on long-term borrowings	(394)	(975)	(493)
Payments on joint venture borrowings	(882)	(1,687)	(736)
Payments of debt issuance costs	(159)	(1,735)	(286)
Payments on capital leases	(1,900)	(108)	(95)
Redemption of preferred stock	(2,500)	_	_
Net cash (used in) provided by financing activities	(2,835)	(2,855)	7,240
		·	
Effect of exchange rate changes on cash and cash equivalents	159	(429)	(802)
(Decrease) increase in cash and cash equivalents	(1,449)	4,063	(1,676)
Cash and cash equivalents at beginning of year	7,602	3,539	5,215
Cash and cash equivalents at end of year	\$ 6,153	\$ 7,602	\$ 3,539
Cash paid for:			
Interest	\$ 16,656	\$ 17,121	\$ 17,379
Income taxes	546	741	320
Supplemental disclosures of non-cash activity:			
Debt issued for capital lease obligation	\$ 6,590	\$ 728	\$ 
Redemption of series C preferred stock	(8,800)		
Issuance of 18% senior convertible redeemable series D preferred stock	5,000		
Redemption of 9 1/4% senior subordinated notes	(91,123)		
Issuance of 14% senior subordinated second lien notes	59,285		
Issuance of 18% senior convertible redeemable series D preferred stock	35,000		

See Notes to Consolidated Financial Statements.

16,838

Carrying value in excess of principal, related to debt recapitalization

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## APCOA/STANDARD PARKING, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Years Ended December 31, 2002, 2001 and 2000

#### (In thousands)

#### **Note A. Significant Accounting Policies**

APCOA/Standard Parking, Inc. ("APCOA/Standard" or "the Company"), and its subsidiaries and affiliates manage, operate and develop parking properties throughout the United States and Canada. The Company is a majority-owned subsidiary of AP Holdings, Inc. ("AP Holdings"). The Company provides on-site management services at multi-level and surface facilities for all major markets of the parking industry. The Company manages approximately 1,912 parking facilities, containing approximately 1,028,000 parking spaces in over 275 cities across the United States and Canada.

## Principles of Consolidation

The consolidated financial statements include the accounts of the Company, its wholly owned subsidiaries, and joint ventures in which the Company has more than 50% ownership interest. Minority interest recorded in the consolidated statement of operations is the joint venture partner's non-controlling interest in consolidated joint ventures. Minority interest classified as "other long-term liabilities" in the consolidated balance sheets was \$354 and \$243 at December 31, 2002 and 2001, respectively. Investments in joint ventures where the Company has a 50% or less non-controlling ownership interest are reported on the equity method. Investments in joint ventures accounted for using the equity method and reflected as "Intangible and other assets" in the consolidated balance sheets were \$0 and \$83 at December 31, 2002 and 2001, respectively. All significant intercompany profits, transactions and balances have been eliminated in consolidation.

#### Parking Revenue

The Company recognizes gross receipts from leased locations and management fees earned from management contract properties as parking revenue as the related services are provided. Also included in parking revenue are \$10 in 2002, \$196 in 2001 and \$1,788 in 2000 from gains on sales of parking contracts and development fees. In 2001 a net receipt of \$4,805 related to the exercise of owner termination rights associated with certain management contracts in the ordinary course of business was recorded as parking revenue.

#### Cost of Parking Services

The Company recognizes costs for leases and nonreimbursed costs from managed facilities as cost of parking services. Cost of parking services consists primarily of rent and payroll related costs.

#### Advertising Costs

Advertising costs are expensed as incurred and are included in general and administrative expenses. Advertising expenses aggregated \$286, \$218 and \$379 for 2002, 2001 and 2000, respectively.

## Cash and Cash Equivalents

Cash equivalents represent funds temporarily invested in money market instruments with maturities of one to five days. Cash equivalents are stated at cost, which approximates market value.

#### Leaseholds and Equipment

Leaseholds, equipment and leasehold improvements are stated at cost. Leaseholds (cost of parking contracts) are amortized on a straight-line basis over the average contract life of 10 years. Equipment is depreciated on the straight-line basis over the estimated useful lives

losses (gains) on abandonments of leaseholds and equipment of \$0, \$4,579, and \$(2) in 2002, 2001 and 2000, respectively. Depreciation expense was \$6,983, \$11,494 and 8,621 in 2002, 2001, and 2000 respectively. Included in 2001 is \$2,043 related to costs of software programs that have been discontinued or have become obsolete, and \$1,323 related to leasehold improvements that will not be utilized at the corporate headquarters.

#### Goodwill

On January 1, 2002, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 142, *Goodwill and Other Intangible Assets*, which eliminates the amortization of goodwill and instead requires that goodwill be tested for impairment at least annually. Transitional impairment tests of goodwill made by the Company during the quarter ended March 31, 2002 and annual impairment tests made during the quarter ended September 30, 2002, did not require adjustment to the carrying value of our goodwill.

Impairment of Long Lived and Finite-Lived Intangible Assets

Long-lived assets and identifiable intangibles with finite lives are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

Per the provisions of SFAS No. 142, the Company's definite lived intangible assets, consisting primarily of non-compete agreements, are amortized on a straight line basis over the term of the respective agreements which range from 5 to 10 years. (See Note B).

#### Debt Issuance Costs

The costs of obtaining financing are capitalized and amortized as interest expense over the term of the respective financing using a method which approximates the interest method. Debt issuance costs of \$2,132 and \$2,809 at December 31, 2002 and 2001, respectively, are included in intangibles and other assets in the consolidated balance sheets and are reflected net of accumulated amortization of \$3,859 and \$3,023 at December 31, 2002 and 2001, respectively. Debt issuance costs of \$3,323 for the year ended December 31, 2001 were recorded as special charges related to the exchange. (See Note C).

#### Financial Instruments

The carrying values of cash, accounts receivable and accounts payable are reasonable estimates of their fair value due to the short-term nature of these financial instruments. The Company's 91/4% Senior Subordinated Notes are included in the Consolidated Balance Sheet at \$48,877, which represents the aggregate face value of the notes and the Company's 14% Senior Subordinated Second Lien Notes are included in the Consolidated Balance Sheet at \$61,608, which represents the aggregate face value of the notes. Estimated market value at December 31, 2002 aggregated \$26.9 million for the 91/4% notes and \$61.6 million for the 14% notes. Other long-term debt has a carrying value that approximates fair value.

#### Foreign Currency Translation

The functional currency of the Company's foreign operations is the local currency. Accordingly, assets and liabilities of the Company's foreign operations are translated from foreign currencies into U.S. dollars at the rates in effect on the balance sheet date while

income and expenses are translated at the weighted-average exchange rates for the year. Adjustments resulting from the translations of foreign currency financial statements are accumulated and classified as a separate component of stockholders' deficit.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

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#### Insurance Reserves

The Company purchases comprehensive liability insurance covering certain claims that occur at parking facilities the Company leases or manages. In addition, the Company purchases umbrella/excess liability coverage. The Company's various liability insurance policies have deductibles of up to \$250,000 that must be met before the insurance companies are required to reimburse the Company for costs incurred relating to covered claims. As a result, the Company is, in effect, self-insured for all claims up to the deductible levels. The Company applies the provisions of SFAS No. 5, *Accounting for Contingencies*, in determining the timing and amount of expense recognition associated with claims against the Company. The expense recognition is based upon the Company's determination of an unfavorable outcome of a claim being deemed as probable and reasonably estimated, as defined in SFAS No. 5. This determination requires the use of judgment in both the estimation of probability and the amount to be recognized as an expense. The Company utilizes historical claims experience along with regular input from third party insurance advisors in determining the required level of insurance reserves. Future information regarding historical loss experience may require changes to the level of insurance reserves and could result in increased expense recognition in the future.

#### Litigation

The Company is subject to litigation in the normal course of our business. The Company applies the provisions of SFAS No. 5, Accounting for Contingencies, in determining the timing and amount of expense recognition associated with legal claims against us. Management uses guidance from internal and external legal counsel on the potential outcome of litigation in determining the need to record liabilities for potential losses and the disclosure of pending legal claims. (See Note K).

## Recent Accounting Pronouncements

In August 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets,* which supersedes both SFAS No. 121, *Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of,* and the accounting and reporting provisions of Accounting Principles Board Opinion No. 30, *Reporting the Results of Operations-Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions* ("Opinion 30"), for the disposal of a segment of a business (as previously defined in Opinion 30). SFAS No. 144 retains the fundamental provisions in SFAS No. 121 for recognizing and measuring impairment losses on long-lived assets held for use and long-lived assets to be disposed of by sale, while also resolving significant implementation issues associated with SFAS No. 121. For example, SFAS No. 144 provides guidance on how a long-lived asset that is used as part of a group should be evaluated for impairment, establishes criteria for when a long-lived asset may be classified as held for sale, and prescribes the accounting for a long-lived asset that will be disposed of other than by sale. SFAS No. 144 retains the basic provisions of Opinion 30 on how to present discontinued operations in the income statement but broadens that presentation to include a component of an entity (rather than a segment of a business). Unlike SFAS No. 121, SFAS No. 144 does not provide guidance on impairment of goodwill. Rather, goodwill is evaluated for impairment under SFAS No. 142, *Goodwill and Other Intangible Assets*. The Company adopted SFAS No. 144 on January 1, 2002, and there was no impact to the results of operations or its financial position upon adoption.

During the second quarter ended June 30, 2002, the Company became subject to and adopted a new accounting standard (EITF 01-14 *Income Statement Characterization of Reimbursements Received for "Out of Pocket" Expenses Incurred*), which requires the recognition of both revenues and expenses in equal amounts for costs directly reimbursed from its management contract properties. This accounting change has no impact on operating earnings or net earnings. Historically, expenses directly reimbursed under management agreements have been netted against the reimbursement received. As required by this new accounting standard, these items have been reclassified in all prior periods to conform to the new presentation. For the year ended December 31, 2002, the impact is an increase of \$326.1 million in both revenue and expenses, as compared to \$318.0 million for the year ended December 31, 2001.

In April 2002, the Financial Accounting Standards Board ("FASB") issued SFAS No. 145, *Rescission of FASB Statements No. 4, 44, and 62, Amendment of FASB Statement No. 13, and Technical Corrections.* SFAS No. 145 requires that certain gains and losses on extinguishments of debt be classified as income or loss from continuing operations rather than as extraordinary items as previously required under SFAS No. 4, *Reporting Gains and Losses from Extinguishment of Debt.* 

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The Company will be required to adopt SFAS No. 145 on January 1, 2003, and will reclassify extraordinary items to continuing operations.

In August 2002, the FASB issued Statement of Financial Accounting Standards No. 146 (SFAS 146), "Accounting for Costs Associated with Exit or Disposal Activities". SFAS 146 nullifies the guidance of the Emerging Issues Task Force (EITF) Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and other Costs to Exit and Activity (including Certain Costs Incurred in a Restructuring)." SFAS 146 requires that liability for a cost that is associated with an exit or disposal activity be recognized when the liability is incurred. SFAS 146 also establishes that fair value is the objective for the initial measurement of the liability. The provisions of SFAS 146 are required for exit or disposal activities that are initiated after December 31, 2002. At this time, the Company does not believe the adoption of SFAS 146 will have a material impact on its financial statements.

## Stock Based Compensation

The Company has elected to follow Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations in accounting for the stock options granted to employees and directors. Accordingly, employee and director compensation expense is recognized only for those options which price is less than fair market value at the measurement date. The Company has adopted the disclosure-only provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*.

## Reclassifications

Certain amounts previously presented in the financial statements of prior periods have been reclassified to conform to current year presentation.

#### Note B. Goodwill and Intangible Assets

In June 2001, the Financial Accounting Standards Board issued SFAS No. 141, "Business Combinations", and SFAS No. 142, "Goodwill and Other Intangible Assets".

On July 1, 2001, the Company adopted SFAS No. 141., which requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001 and also includes guidance on the initial recognition and measurement of goodwill and other intangible assets acquired in a business combination. The initial adoption of SFAS No. 141 did not affect the Company's results of operations or its financial position.

On January 1, 2002, the Company adopted SFAS No. 142, which eliminates the amortization of goodwill and requires that the goodwill be tested for impairment. Transitional impairment tests of goodwill made during the year ended December 31, 2002 did not require adjustment to the carrying value of its goodwill. As of December 31, 2002 and 2001, the Company's definite lived intangible assets of \$2,815

and \$3,386, respectively, net of accumulated amortization of \$3,242 and \$2,671, respectively, which primarily consist of non-compete agreements, continue to be amortized over their useful lives.

A roll forward of goodwill for the periods presented is as follows:

	For the Year Ended December 31,					
		2002		2001		
Balance at beginning of year	\$	115,332	\$	113,293		
Additions		_		4,915		
Amortization		-		(3,259)		
Effect of foreign currency translation		_		(150)		
Contingency payments related to prior acquisitions		612		533		
Balance as of December 31, 2002	\$	115,944	\$	115,332		
		_				

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Amortization expense for intangible assets during the year ended December 31, 2002 was \$571. Estimated amortization expense for 2003 and the five succeeding fiscal years is as follows:

	Estin	mated
	Amor	tization
	Exp	pense
2003	\$	587
2004		587
2005		570
2006		516
2007		516
2008		39

Actual results of operations for the year ended December 31, 2002 and the pro forma results of operations for the year ended December 31, 2001 and 2000 had we applied the non-amortization provisions of SFAS 142 in the prior periods are as follows:

	For The Year Ended December 31,							
	 2002 2001				2000			
			(Unaudited)					
Net loss	\$ (3,824)	\$	(35,454)	\$	(11,481)			
Add: goodwill amortization	_		3,259		3,138			
Proforma net loss	\$ (3,824)	\$	(32,195)	\$	(8,343)			

## Note C. Special Charges

Included in "special charges" in the accompanying consolidated statement of operations for the years ended December 31, 2002, 2001 and 2000 are the following (expenses are cash unless otherwise stated):

For The Year Ended December 31,						
2002	2001	2000				

Costs related to the exchange offering	\$ 982	\$ 8,431	\$ _
Write off of debt issuance costs related to the exchange (1)	_	3,323	_
Provision for abandoned businesses(non-cash expense)	-	1,722	_
Employee severance costs	391	87	2,475
Retroactive prior period insurance adjustments	215	314	895
(Reversal) provision for headquarters reorganization	(320)	750	_
Incremental integration costs and other	1,329	1,242	1,266
Parent company expenses	 300	_	_
Total special charges	\$ 2,897	\$ 15,869	\$ 4,636

## **Supplement Disclosure-Special Charges**

		For The Year Ended December 31,						
		2002		2001		2000		
Accrued at beginning of year	\$	12,057	\$	2,994	\$	2,024		
Provision for special charges (2)		_		12,546		4,636		
Paid during year		(10,187)		(3,483)		(3,666)		
Accrued at end of year	<u>\$</u>	1,870	\$	12,057	\$	2,994		

- (1) Amount charged directly to expense;
- (2) In 2002, no additional provisions were made for special charges, All amounts were expensed as incurred.

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In 2000, the employee severance costs relate to a provision for key management severance of \$1,400 and cash compensation and related expenses for approximately 15 other employees for whom employment was terminated of \$1,075. The costs associated with the insurance program relate to retroactive prior period premium adjustments of \$895. The costs associated with incremental integration costs and other include \$295 for settlement costs and outside accounting firm costs related to the combination with Standard, \$235 for closure of administrative offices, and \$736 for a provision related primarily to estimated settlements on disputed receivables of Standard.

In 2001, costs of \$8,431 were provided for and debt issuance costs of \$3,323 were written- off related to the exchange offer. The provision for abandoned businesses of \$1,722 relate to minimum future lease payments at a closed location. The costs associated with incremental integration costs and other include \$371 for settlement costs and outside accounting firm costs related to the combination with Standard, \$871 related primarily to legal costs incurred on terminated contracts. The provision for headquarters reorganization of \$750 principally relates to the reorganization and decentralization of financial functions. The costs associated with the insurance program relate to retroactive prior period premiums adjustments of \$314.

In 2002, costs of \$982 were incurred for the registration of the 14% senior subordinated second lien note, \$391 in severance for key management personnel and regional administrative personnel, \$215 for insurance costs in accordance with ERISA requirements. The \$1,329 of incremental integration costs and other consists of \$816 in legal and settlement costs incurred on contracts terminated in prior years and \$513 in prior period rent and other costs and \$300 in costs related to the parent company. The \$(320) is a partial reversal of a provision for headquarters reorganization as the actual costs incurred were less than anticipated.

## Note D. Borrowing Arrangements

Long-term borrowings consist of:

				nding		
	Interest		Decemb	er 31	,	
	Rate(s) I		2002			2001
Senior Credit Facility	Various	March 2004	\$	31,600	\$	28,600
Senior Subordinated Second Lien Notes	14.00%	December 2006		61,608		_
Senior Subordinated Notes	9.25%	March, 2008		48,877		140,000
Carrying value in excess of principal	Various	Various		14,181		_
Joint venture debentures	11.00-15.00%	Various		2,550		3,432
Capital lease obligations	Various	Various		5,425		898
Obligations on Seller notes	Various	Various		1,932		2,327
				166,173		175,257
Less current portion				3,253		1,554
			_			
			\$	162,920	\$	173,703

Amount

APCOA/Standard's 91/4% Senior Subordinated Notes, (the "91/4% Notes"), were issued in September of 1998 and are due in March of 2008. The Notes are registered with the Securities and Exchange Commission.

The 14% Senior Subordinated Second Lien Notes (14% notes) were issued in January 2002 and are due in December 2006. The Notes are registered with the Securities and Exchange Commission. Interest accrues at the rate of 14% per annum and is payable semi-annually in a combination of cash and additional registered notes (the "PIK Notes"), in arrears on June 15 and December 15, commencing on June 15, 2002. Interest in the amount of 10% per annum is paid in cash, and interest in the amount of 4% per annum is paid in PIK Notes. APCOA/Standard makes each

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interest payment to the Holders of record on the immediately preceding June 1 and December 1. PIK Notes are issued in denominations of \$100 principal amount and integral multiples of \$100. The amount of PIK Notes issued is rounded down to the nearest \$100 with any fractional amount refunded to the holder as cash.

The liquidation preference in order of preference, of the Company's long-term borrowings is: Senior Credit Facility and Amended Senior Credit Facility, 14% Notes, 91/4% Notes, Joint Venture Debentures, other debt.

On January 11, 2002, APCOA/Standard completed an unregistered exchange and recapitalization of a portion of its 9¼% Notes. APCOA/Standard received gross cash proceeds of \$20.0 million and retired \$91.1 million 9¼% Notes. In exchange, APCOA/Standard issued \$59.3 million of 14% Notes and 3,500 shares of 18% Senior Convertible Redeemable Series D Preferred Stock (Series D Preferred Stock), with a face value of \$35.0 million which is mandatorily redeemable on June 15, 2008. In conjunction with the exchange, the Company repaid \$9.5 million of indebtedness under the Senior Credit Facility, paid \$2.7 million in accrued interest relating to the \$91.1 million of the 9¼% Senior Subordinated Notes due 2008 that were tendered, \$9.7 million (including \$1.3 million capitalized as debt issuance costs related to the amended and restated senior credit facility) in fees and expenses related to the exchange, which included a \$3.0 million transaction advisory fee to AP Holdings, Inc. ("AP Holdings"), APCOA/Standard's parent company, and a repurchase of \$1.5 million of redeemable preferred stock held by AP Holdings. The fees and expenses of \$9.7 million related to the exchange and the amended and restated senior credit facility were provided for in the period ended December 31, 2001. The company repurchased \$0.1 million of redeemable preferred stock held by AP Holdings on February 20, 2002 and \$0.9 million on June 17, 2002.

On April 10, 2002, the Company filed a registration statement to offer to exchange up to \$59.3 million in aggregate principal amount of its registered 14% Notes (including unregistered notes paid as interest on unregistered notes). The registration statement, which was amended on May 24, 2002, June 17, 2002 and June 26, 2002, was declared effective by the Commission on June 28, 2002. The prospectus

was supplemented on July 8, 2002 to increase the maximum amount of notes subject to the exchange to \$60.3 million, thereby covering the notes issued as interest paid on June 15, 2002. In connection with the exchange offer, which expired on August 9, 2002, all outstanding unregistered 14% Notes were exchanged for registered 14% Notes with substantially identical terms effective August 16, 2002.

The Company entered into an amended and restated credit agreement as of January 11, 2002 with the LaSalle Bank National Association and Bank One, N.A., (the lenders under the prior senior credit facility) that restructured the Company's prior \$40.0 million senior credit facility. The senior credit facility was further amended effective as of June 17, 2002, June 30, 2002, December 30, 2002, January 22, 2003 and February 26, 2003. The Company's senior credit facility consists of \$43 million in revolving and term loans, specifically:

A \$28.0 million revolving credit facility provided by LaSalle Bank which will expire on March 8, 2004. The revolving credit facility includes a letter of credit facility with a sublimit of \$22.0 million (or such greater amount as the lender may agree to for letters of credit).

A \$15.0 million term loan from Bank One with \$5.0 million due on April 30, 2003 and the remainder due on March 10, 2004.

The Company utilizes the senior credit facility for working capital and general corporate purposes and to provide standby letters of credit. The senior credit facility provides for cash borrowings up to the lesser of \$28.0 million or 80% of the Company's eligible accounts receivable (as defined therein), plus 50% of eligible capital improvement receivables as defined therein, plus 40% of net book value of fixed assets, minus 40% of capital lease indebtedness, plus additional availability of \$3.0 million. The \$3.0 million of additional availability decreases by \$0.25 million on April 1, 2003, an additional \$0.25 million on July 1, 2003, and \$0.5 million on the first day of each quarter thereafter, until it has been eliminated. At December 31, 2002, the Company had \$3.7 million available under the senior credit facility.

The revolving credit facility bears interest based, at the Company's option, either on LIBOR plus 4.00% or the Alternate Base Rate (as defined below) plus 1.75%. The Company may elect interest periods of 1, 2, or 3 months for LIBOR based borrowings. The Alternate Base Rate is the higher of (i) the rate publicly announced from time to time by LaSalle as its "prime rate," (ii) the overnight federal funds rates plus 0.50%, and (iii) 4.25%. LIBOR will at all times be determined by taking into account maximum statutory reserves required (if any).

The interest rate applicable to the term loan until March 1, 2003 is a fixed rate of 13.0%, of which cash interest at 9.5% will be payable monthly in arrears and 3.5% will accrue without compounding and be payable on March 10, 2004 or earlier at borrower's election, whether pursuant to any permitted prepayment acceleration or otherwise. The interest rate applicable to the term loan as of March 1, 2003 (and thereafter) is a fixed rate of 15.0%, of which cash interest at 11.5% will be payable monthly in arrears and 3.5% will accrue without compounding and be payable on March 10, 2004 or earlier at borrower's election, whether pursuant to any permitted prepayment acceleration or otherwise. If Bank One is replaced in full as holder of the term loan prior to May 1, 2003, the interest rate will return to 13% fixed (the pre-March 1, 2003 level) for the new term lender, and Bank One will refund to the Company the additional 2% in interest they received for the period from March 1, 2003 to the date of such payment.

The senior credit facility includes covenants that limit the Company's ability to incur additional indebtedness, issue preferred stock or pay dividends and contains certain other restrictions on the Company's activities. It is secured by substantially all of the Company's assets (including 100% of the stock of existing and future domestic subsidiaries and 65% of the stock of existing and future foreign subsidiaries), by a first priority pledge of all of the common stock owned by AP Holdings and by all other existing and after-acquired property of AP Holdings. At December 31, 2002 the Company

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had \$4.7 million of letters of credit outstanding under the senior credit facility and borrowings against the senior credit facility aggregated \$31.6 million.

The 91/4% Notes, 14% Notes and New Facility contain covenants that limit APCOA/Standard from incurring additional indebtedness and issuing preferred stock, restrict dividend payments, limit transactions with affiliates and restrict certain other transactions. Substantially all of APCOA/Standard's net assets are restricted under these provisions and covenants (See Note J).

The exchange offer and recapitalization and its effect are as follows:

				Senior				
	5	Senior	sub	ordinated			S	eries D
	sub	bordinated second lien 14%		Carry	ing value in	prefe	erred stock	
	9 1/4% notes		notes		excess of principal			18%
Balance at December 31, 2001	\$	140,000	\$		\$		\$	
Exchange of debt		(91,123)		59,285		16,838		35,000
Swap of series C for D								5,000
Dividends accumulated								7,224
Amortization of carrying value						(2,657)		
PIK notes issued				2,323				
Balance at December 31, 2002	\$	48,877	\$	61,608	\$	14,181	\$	47,224

The exchange offer and recapitalization were accounted for as a "modification of terms" type of troubled debt restructuring as prescribed by FASB Statement No. 15, *Accounting by Debtors and Creditors for Troubled Debt Restructurings ("FAS 15")*. Under FAS 15, an effective reduction in principal or accrued interest does not result in the debtor recording a gain as long as the future contractual payments (principal and interest combined) under the restructured debt or redeemable preferred stock issued (including dividends), are more than the carrying amount of the debt before the restructuring. In those circumstances, the carrying amount of the original debt or investment is not adjusted, and the effects of any changes are reflected in future periods as a reduction in interest expense. The effective interest rate is the discount rate that equates the present value of the future cash payments specified by the new terms with the unadjusted carrying amount of the debt.

In addition, under FAS 15, when a debtor issues a redeemable equity interest in partial satisfaction of debt in conjunction with a modification of terms, the redeemable equity interest is treated similar to debt. Legal fees and other direct costs incurred by a debtor to effect a troubled debt restructuring are expensed as incurred, except for amounts incurred directly in granting an equity interest, if any.

The accounting for this exchange under FAS 15 was as follows:

No gain was recognized by the Company for the excess of (a) the principal of the 14% notes exchanged for the  $9 \frac{1}{4}\%$  notes, over (b) the principal of the  $9 \frac{1}{4}\%$  notes.

The excess, Carrying Value in Excess of Principal, remains part of the carrying value of the Company's debt, and is being amortized as a reduction to future interest expense using an effective interest rate applied to the combined balance of the notes.

Consolidated joint ventures have entered into four agreements for stand-alone development projects providing nonrecourse funding. These joint venture debentures are collateralized by the specific contracts that were funded and approximate the net book value of the related assets.

The Company has entered into various financing agreements, which were used for the purchase of equipment.

The Company paid cash interest of \$16,656, \$17,121 and \$17,379 in 2002, 2001, and 2000, respectively.

The aggregate maturities of borrowings outstanding at December 31, 2002 are as follows:

2003	\$ 3,253
2004	33,724
2005	1,763

2006	62,715
2007	143
2008 and thereafter	50,394
	151,992
Carrying value in excess of principal related to the debt recapitalization	 14,181
	\$ 166,173

The amounts include paid-in-kind interest and the 5% premium on the 14% notes as defined in the indenture.

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#### **Note E. Income Taxes**

For 2000, the Company was included in the Consolidated Federal Income Tax Return of Holberg. For 2001 and through January 11, 2002, the Company was included in the Consolidated Federal Income Tax Return of AP Holdings. In connection with the debt restructuring on January 11, 2002, the Company deconsolidated from AP Holdings and will file its own separate Consolidated Federal Income Tax Return from January 12, 2002 through December 31, 2002. Certain of the Company's operating loss carryforwards were used in the consolidated return of AP Holding in 2002. The Company's income tax provision is determined on this separate return basis. Income tax expense consists of foreign, state, and local taxes.

At December 31, 2002, the Company has net operating loss carry forwards of \$67,691 for federal income tax purposes that expire in years 2018 through 2021.

A reconciliation of the Company's reported income tax expense to the amount computed by multiplying loss before income taxes by the effective federal income tax rate is as follows:

	 2002	_	2001	 2000
Statutory benefit	\$ (1,155)	\$	(11,916)	\$ (3,904)
Permanent differences	86		1,481	412
State taxes, net of federal benefit	129		123	172
Effect of foreign tax rates	 (44)		(54)	 (39)
	(984)		(10,366)	(3,359)
Change in valuation allowance	 1,412		10,772	 3,862
Income tax expense	\$ 428	\$	406	\$ 503

Income tax expense consists of the following:

_
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03
2

components of the Company's deferred tax assets (liabilities) as of December 31, 2002 and 2001 are as follows:

	 2002	2001		
Net operating loss carry forwards	\$ 26,400	\$	30,813	
Accrued compensation	2,386		2,403	
Restructuring reserves	2,157		8,519	
Other, net	 1,296		1,011	
	32,239		42,746	
Book over tax depreciation and amortization	 (4,437)		(1,857)	
Net deferred tax assets before valuation allowance	27,802		40,889	
Less: valuation allowance for deferred tax assets	 (27,802)		(40,889)	
Net deferred tax assets	\$ 	\$	_	

For financial reporting purposes, a valuation allowance for net deferred tax assets will continue to be recorded until realization of such assets is more likely than not. Taxes paid, which are to certain states and foreign jurisdictions, were \$546, \$741 and \$320 in 2002, 2001 and 2000, respectively.

#### Note F. Benefit Plans

The Company offers deferred compensation arrangements for certain key executives and sponsors an employees' savings and retirement plan in which certain employees are eligible to participate. Subject to their continued employment by the Company, employees offered supplemental pension arrangements will receive a defined monthly benefit upon attaining age 65. At December 31, 2002 and 2001, the Company has accrued \$2,417 and \$2,178, respectively, representing the present value of the future benefit payments. Participants in the savings and retirement plan may elect to contribute a portion of their compensation to the plan. The Company, contributes an amount in cash or other property as required by the plan. Expenses related to these plans amounted to \$872, \$872, and \$985 in 2002, 2001 and 2000, respectively.

The Company also contributes to two multi-employer defined contribution and nine multi-employer defined benefit plans which cover certain union employees. Expenses related to these plans were \$1,119, \$997 and \$583 in 2002, 2001 and 2000, respectively.

#### **Note G. Leases and Contingencies**

The Company operates parking facilities under operating leases expiring on various dates, generally prior to 2015. Certain of the leases contain options to renew at the Company's discretion.

At December 31, 2002, the Company was committed to install certain capital improvements at leased facilities in future years, at an estimated cost of \$118.

Future annual rent expense is not determinable due to the application of percentage factors based on revenues. At December 31, 2002, the Company's minimum rental commitments, excluding contingent rent provisions under all non-cancelable leases with remaining terms of more than one year, are as follows:

2003	\$ 20,594
2004	15,788
2005	11,160
2006	9,603
2007	9,023
2008 and thereafter	 28,022
	\$ 94,190

Rent expense, including contingent rents, was \$96,682, \$108,823 and \$124,900 in 2002, 2001 and 2000, respectively.

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Contingent rent expense was \$76,088, \$81,467 and \$100,258 in 2002, 2001 and 2000, respectively.

In the normal course of business, the Company is involved in disputes, generally regarding the terms of lease agreements. In the opinion of management, the outcome of these disputes and litigation will not have a material adverse effect on the consolidated financial position or operating results of the Company.

#### Note H. Redeemable Preferred Stock

In connection with the Standard acquisition on March 30, 1998, the Company received \$40,683 from AP Holdings in exchange for \$70,000 face amount of 111/4% Redeemable Preferred Stock (the "Series C preferred stock"). Cumulative preferred dividends are payable semi-annually at the rate of 111/4%. Any semi-annual dividend not declared or paid in cash automatically increases the liquidation preference of the stock by the amount of the unpaid dividend. The Company is required to redeem the stock no later than March 2008.

The Series C preferred stock has a maturity date of March 2008 and has an initial liquidation preference equal to \$1,000,000 per share or \$40.7 million in the aggregate. The Series C Preferred stock accrues dividends on a cumulative basis at 11½% per year. At December 31, 2002, dividends in arrears were \$27.0 million with a per share valuation of \$1,696,208. Conversion may be fixed by resolution of the Board of Directors and the shares have no voting rights except as to alterations or changes that may adversely affect the holders of the Series C Preferred stock.

In January 2002, the Company redeemed \$1.5 million and \$0.1 million the Series C preferred stock held by AP Holdings in two separate transactions for cash of \$1.6 million. On June 17, 2002, the Company redeemed an additional \$0.9 million of Series C preferred stock held by AP Holdings for \$0.9 million in cash. The proceeds received by AP Holdings were used by it to repurchase, directly or indirectly, its outstanding 11¼ % senior discount notes.

For	the	voor	hahna	Decem	hor	31

			•			
	20		20			
	Shares		Value	Shares		Value
Beginning balance	40.6826	\$	61,330	40.6826	\$	54,976
Redemptions	(1.6259)		(2,500)			
Swap series C for D	(5.8373)		(8,800)			
Accumulated dividends			6,317			6,354
Ending balance	33.2194	\$	56,347	40.6826	\$	61,330

On January 11, 2002, the Company, in connection with our recapitalization, issued 3,500 shares of the 18% Senior Convertible Redeemable Series D Preferred Stock (the "Series D Preferred") to Fiducia, Ltd. which has a maturity date as of June 2008 and has an initial liquidation preference equal to \$10,000 per share or \$35.0 million in the aggregate. The Series D Preferred stock accrues dividends on a cumulative basis at 18% per year. At December 31, 2002, dividends in arrears were \$7.2 million with a per share valuation of \$10,000. Conversion is upon occurrence of an IPO at a rate related to the IPO price and the shares have no voting rights except as to creation of any class or series of shares ranking senior to the Series D preferred stock. The number of shares of Series D preferred stock authorized for issuance is 17,500.

On March 11, 2002 the Company exchanged with the parent company \$8.8 million of Series C preferred stock for \$5.0 million of Series D preferred stock.

	Shares Issued	Value (000' s)
Balance at December 31, 2001		\$
Issuance with exchange	3,500.0	35,000
Swap of series C for D	500.0	5,000
Dividends accumulated		7,224
Balance at December 31, 2002	4,000.0	\$ 47,224

#### **Note I. Contingency and Related Party Transactions**

The bankruptcy filing of AmeriServe Food Distribution, Inc. on January 31, 2000 was a default under certain debt instruments of Holberg, the former parent of AP Holdings. As a result of such defaults, the creditors of Holberg could have taken control of Holberg or AP Holdings, APCOA/Standard's parent. A change in control of Holberg or AP Holdings would also constitute a change in control of APCOA/Standard under APCOA/Standard's debt instrument and of AP Holdings under its bond indenture.

On March 5, 2001, Holberg restructured certain of its debt and eliminated the defaults thereunder, thereby eliminating the possibility of a change of control of AP Holdings under its bond indenture or the possibility of a change in control of APCOA/Standard under the APCOA/Standard debt instruments as a result of such defaults.

Due to the current financial situation of Holberg and AP Holdings, the Company recorded a \$12.9 million bad debt provision related to related-party non-operating receivables for the year ended December 31, 2001. The 2001 bad debt provision for related-party non-operating receivables relates to advances to and deposits with affiliates that had previously been reclassified from a long-term asset to stockholders' deficit. This provision was made due to uncertainty regarding the ability of the affiliates to repay such amounts.

In 2002, the Company paid \$0.3 million in costs on behalf of AP Holdings which have been included in "Special Charges". See Note C. In conjunction with the exchange, the Company paid AP Holdings a \$3.0 million transaction advisory fee. Pursuant to the management agreement with AP Holdings, the Company recorded \$3.0 million of management fees for the year ended December 31, 2002, of which \$1.25 million has been paid through March 7, 2003.

On December 31, 2000, the Company entered into an agreement to sell, at fair market value, certain contract assets to D & E Parking, Inc. ("D & E"), a California corporation, in which certain officers of the Company have an interest. The Company recorded a gain of \$1 million from this transaction in 2000. The Company will

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continue to operate the parking facilities and receive management fees and reimbursement for support services in connection with the operation of the parking facilities.

The Company has entered into various management contracts and related arrangements with affiliates to manage properties in which certain executives have an interest. The Company estimates that management fees it receives are no less favorable than would normally be obtained through arms-length negotiations.

#### Note J. Subsidiary Guarantors

All of the Company's direct or indirect wholly owned active domestic subsidiaries, including, fully, unconditionally, jointly and severally guarantee the Senior Subordinated Notes discussed in Note D. Separate financial statements of the guarantor subsidiaries are not separately presented because, in the opinion of management, such financial statements are not material to investors. The non-guarantor subsidiaries include joint ventures, wholly owned subsidiaries of the Company organized under the laws of foreign jurisdictions and inactive subsidiaries, all of which are included in the consolidated financial statements. The following is summarized combining financial information for APCOA/Standard, the guarantor subsidiaries of the Company and the non-guarantor subsidiaries of the Company:

			Guarantor Non-Guarantor ubsidiaries Subsidiaries			Elimination		 Total	
2002									
Balance Sheet Data:									
Cash and cash equivalents	\$	3,933	\$	1,428	\$	792	\$	_	\$ 6,153
Notes and accounts receivable		16,138		12,821		3,712		_	32,671
Current assets		21,711		14,289		4,445		_	40,445
Leaseholds and equipment, net		12,387		4,458		3,065		-	19,910
Goodwill		23,651		89,031		3,262		_	115,944
Investment in subsidiaries		96,018		_		_		(96,018)	_
Total assets		164,732		111,233		11,003		(96,018)	190,950
Accounts payable		16,851		5,505		2,047		-	24,403
Current liabilities		36,286		8,323		4,979		_	49,588
Long-term borrowings, excludingcurrent									
portion		159,700		346		2,874		_	162,920
Redeemable preferred stock, series D		47,224		_		_		_	47,224
Redeemable preferred stock, series C		56,347		-		_		-	56,347
Common stock subject to put/callrights		9,470		_		_		_	9,470
Total common stockholders' (deficit) equity		(154,203)		100,105		2,556		(96,018)	(147,560)
Total liabilities and common									
stockholders' equity (deficit)		164,732		111,233		11,003		(96,018)	190,950
Income Statement Data:									
Parking services revenue	\$	454,671	\$	71,244	\$	20,636	\$	-	\$ 546,551
Cost of parking services		417,332		55,843		17,043		_	490,218
General and administrative		4,032		25,839		262		-	30,133
Special charges		2,831		_		66		_	2,897
Depreciation and amortization		4,528		1,868		1,158		_	7,554
Management fee-parent company		3,000		_		_		_	3,000
Operating income (loss)		22,948		(12,306)		2,107		-	12,749
Interest expense (income), net		15,660		(19)		324		_	15,965
Equity in earnings of subsidiaries		(11,321)		-		_		11,321	_
Net (loss) income		(3,824)		(12,287)		966		11,321	(3,824)
Cash Flows Data:									
Net cash provided by (used in) operating activities	\$	542	\$	3,437	\$	(294)	\$	_	\$ 3,685
Investing activities:									
Purchase of leaseholds and equipment		(1,843)		_		_		_	(1,843)

Purchase of leaseholds and equipment of joint venture	_	_	(3)	_	(3)
Contingent purchase payments	(612)	_	_	_	(612)
Financing activities:	, ,				
Proceeds from long-term borrowings	3,000	_	_	_	3,000
Payments on long-term borrowings	(394)	-	_	_	(394)
Payments on joint venture borrowings	(882)	-	_	_	(882)
Payments on debt issuance costs	(159)	-	_	-	(159)
Payments on capital leases	(1,900)	_	_	_	(1,900)
Redemption of preferred stock	(2,500)	_	_	_	(2,500)
Net cash used in financing activities	(2,835)	_	_	_	(2,835)
Effect of exchange rate changes	159	_	_	_	159
2001					
Balance Sheet Data:					
Cash and cash equivalents	\$ 8,522	\$ (2,009)	\$ 1,089	\$ _	\$ 7,602
Notes and accounts receivable	30,568	5,767	3,941	_	40,276
Current assets	40,105	3,822	5,145	_	49,072
Leaseholds and equipment, net	10,377	5,141	3,065	_	18,583
Goodwill	23,492	88,618	3,222	_	115,332
Investment in subsidiaries	92,335	_	_	(92,335)	_
Total assets	170,906	101,771	11,892	(92,335)	192,234
Accounts payable	25,238	6,865	2,517	_	34,620
Current liabilities	55,706	7,769	5,753	_	69,228
Long-term borrowings, excluding current					
portion	171,127	_	2,576	_	173,703
Redeemable preferred stock, series C	61,330	_	_	_	61,330
Common stock subject to put/call rights	8,500	_	_	_	8,500
Total common stockholders' (deficit) equity	(136,054)	93,034	2,170	(92,335)	(133,185)
Total liabilities and common					
stockholders' equity (deficit)	170,906	101,771	11,892	(92,335)	192,234
Income Statement Data:					
Parking services revenue	\$ 457,945	\$ 82,586	\$ 21,256	_	\$ 561,787
Cost of parking services	420,026	67,529	17,245	-	504,800
Special charges	15,869	-	-	-	15,869
Depreciation and amortization	8,683	5,058	1,760	_	15,501
Operating income (loss)	9,356	(15,708)	1,990	_	(4,362)
Interest expense (income), net	17,192	(51)	458	-	17,599
Equity in earnings of subsidiaries	(15,004)	_	-	15,004	_
Net (loss) income	(35,454)	(15,657)	653	15,004	(35,454)
Cash Flows Data:					
Net cash provided by (used in)operating					
activities	\$ 14,423	\$ (2,039)	\$ (2,957)	\$ _	\$ 9,427
Investing activities:					
Purchase of leaseholds and equipment	(1,491)	(46)	_	-	(1,537)
Purchase of leaseholds and equipment by joint venture	_	_	(10)	_	(10)
Contingent purchase payments	(533)	_	_	_	(533)
Net cash used in investing activities	(1,491)	(46)	(10)	_	(1,547)
Financing activities:	(,,,-)	(10)	(-*)		( ,)
Proceeds from long-term borrowings	1,650	_	_	_	1,650
Payments on long-term borrowings	(975)	_	_	_	(975)
Payments on joint venture borrowings	(1,687)	_	_	_	(1,687)
, ,	(1,007)				(1,507)

Payments on debt issuance costs	(1,735)	_	_	_	(1,735)
Payments on capital leases	(108)	-	_	_	(108)
Net cash used in financing activities	(2,855)	_	_	_	(2,855)
Effect of exchange rate changes	(429)	-	_	_	(429)
2000					
Balance Sheet Data:					
Cash and cash equivalents	\$ (593)	\$ 76	\$ 4,056	\$ _	\$ 3,539
Notes and accounts receivable	50,972	(7,529)	3,383	-	46,826
Current assets	50,792	(6,264)	7,612	_	52,140
Leaseholds and equipment, net	15,693	7,395	5,404	-	28,492
Goodwill	19,062	90,673	3,558	_	113,293
Investment in subsidiaries	93,211	_	_	(93,211)	-
Total assets	187,446	96,818	17,288	(93,211)	208,341
Accounts payable	21,744	10,172	3,163	_	35,079
Current liabilities	46,328	8,938	8,815	_	64,081
Long-term borrowings, excludingcurrent		, ,	,		ĺ
portion	169,305	175	4,110	_	173,590
Redeemable preferred stock, series C	54,976	_	_	_	54,976
Common stock subject to put/call rights	6,304	_	_	_	6,304
Total common stockholders' (deficit) equity	(94,942)	83,504	3,918	(93,211)	(100,731)
Total liabilities and common stockholders'	(> :,> :=)	02,20.	2,510	(>0,=11)	(100,701)
equity (deficit)	187,446	96,818	17,288	(93,211)	208,341
ncome Statement Data:					
Parking services revenue	\$ 437,144	\$ 92,336	\$ 31,593	\$ _	\$ 561,073
Cost of parking services	401,063	74,574	25,299	_	500,936
Special charges	4,636	_	-	_	4,636
Depreciation and amortization	6,249	5,155	1,231	_	12,635
Operating income (loss)	20,975	(18,970)	4,740	_	6,745
Interest expense (income), net	16,858	(84)	608	_	17,382
Equity in earnings of subsidiaries	(15,243)	_	_	15,243	_
Net (loss) income	(11,481)	(18,887)	3,644	15,243	(11,481)
Cash Flows Data:	. , ,		,	,	, , ,
Net cash (used in) provided by operating					
activities	\$ (4,671)	\$ (1,471)	\$ 3,586	_	\$ (2,556)
nvesting activities:					
Purchase of leaseholds and equipment	(4,268)	(416)	_	_	(4,684)
Purchase of leaseholds and equipment by joint					/
venture	_	-	(213)	_	(213)
Contingent purchase payments	(661)	_	_	_	(661)
Net cash used in investing activities	(4,268)	(416)	(213)	-	(4,897)
Financing activities:					
Proceeds from long-term borrowings	8,850	_	_	-	8,850
Payments on long-term borrowings	(493)	_	_	_	(493)
Payments on joint venture borrowings	(736)	-	_	_	(736)
Payments on debt issuance costs	(286)	_	_	_	(286)
Payments on capital leases	(95)	_	_	_	(95)
Net cash provided by financing activities	7,240	_	_	_	7,240
Effect of exchange rate change	(802)	-	_	_	(802)

## Note K. Legal Proceedings

The Company is subject to various claims and legal proceedings which consist principally of lease and contract disputes and includes litigation with The County of Wayne relating to the management of parking facilities at the Detroit Metropolitan Airport. These claims and legal proceedings are considered routine, and incidental to the Company's business, and in the opinion of management, the ultimate liability with respect to these proceedings and claims will not materially affect the financial position, operations, or liquidity of the Company.

On October 25, 2002, the Company filed an Application for Temporary Injunction and verified Complaint in the Superior Court for the Judicial District of Hartford in Hartford, Connecticut against James F. Byrnes, Jr., acting Commissioner of Transportation for the State of Connecticut and First Union National Bank, in its capacity as trustee for the holders of the special facility bonds used to finance the garage. The action seeks judicial interpretation of the Company's contractual obligations in the operations of the parking facilities at the Bradley International Airport in Windsor Locks, Connecticut, pursuant to the 25-year lease the Company entered into with the State. The Company has specifically requested the court for a judgment and permanent injunction prohibiting the State from attempting to recover the costs associated with anti-terrorism parking measures at the airport, diverting a capitalized interest account to pay for airport improvements and diverting airport parking receipts to pay for capital improvements and surface parking and garage security costs. The case was transferred to the Housing Division on November 14, 2002. Together with the State of Connecticut, the Company requested an expedited hearing on the declaratory judgment aspect of the case. The court held its hearing on the matter on January 31, 2003 and the parties are awaiting the court's decision. The amount in controversy with the State and the subject of the declaratory judgment action is \$0.7 million, consisting of \$0.3 million representing the diversion of funds by the State from the capitalized interest bond account for post garage completion airport improvements and \$0.4 million for garage security costs. As of December 31, 2002, we classified the discounted net receivable for this contract in the amount of \$3.8 million which includes deficiency payments of \$1.2 million, to a long-term receivable and is included in other assets.

#### Note L. Ouarterly Results (Unaudited)

Net Loss

The following tables contain selected unaudited Statement of Operations information for each quarter of 2002, 2001 and 2000. The Company believes that the following information reflects all normal recurring adjustments necessary for a fair presentation of the information for the periods presented. The operating results for any quarter are not necessarily indicative of results for any future period.

Vear Ended December 31, 2002

		Year Ended December 31, 2002						
		Fourth		Third		Second		First
		Quarter	Quarter		Quarter			Quarter
		-0.464	•	-100			Φ.	
Revenue	\$	53,461	\$	54,963	\$	56,765	\$	55,216
Reimbursement of Management Contract Expense		53,879		101,936		88,552		81,779
Total Revenue		107,340		156,899		145,317		136,995
Gross Profit		15,765		14,273		13,567		12,728
Net Income (Loss)		89		(422)		(2,116)		(1,375)
	_		Ye	ar Ended De	cem	ber 31, 2001		
		Fourth		Third		Second		First
	_	Quarter		Quarter	_	Quarter	_	Quarter
Revenue	\$	60,787	\$	58,790	\$	62,557	\$	61,680
Reimbursement of Management Contract Expense		47,223		96,392		87,145		87,213
Total Revenue		108,010		155,182		149,702		148,893
Gross Profit		15,348		13,174		14,426		14,039

(26.933)

(5,528)

(1,179)

(1.814)

	Year Ended December 31, 2000							
	Fourth  Quarter		Third Quarter					First
								Quarter
Revenue	\$	64,207	\$	63,117	\$	62,067	\$	63,091
Reimbursement of Management Contract Expense		80,236		77,385		77,827		73,143
Total Revenue		144,443		140,502		139,894		136,234
Gross Profit		15,461		15,137		15,376		14,163
Net Loss		(6,060)		(2,311)		(1,199)		(1,911)

# Note M. Capital Leases

Property under capital leases included within equipment is as follows:

 December 31,			
 2002	2	2001	
\$ 5,651	\$		
897		728	
674			
7,222		728	
1,762		_	
\$ 5,460	\$	728	
\$	2002 \$ 5,651 897 674 7,222 1,762	2002 2  \$ 5,651 \$  897  674  7,222  1,762	

Future minimum lease payments under capital leases at December 31, 2002, together with the present value of the minimum lease payments are as follows:

2003	\$ 2,699
2004	1,626
2005	1,148
2006	352
2007	 47
Total minimum payments	5,872
Less: Amounts representing interest	448
Present value of minimum payments	5,424
Less: Current portion	2,493
Total long-term portion	\$ 2,931

### Note N. Stock Option Plan

The 2001 Option Plan (the "2001 Option Plan"), which authorizes the issuance of the Company's 18% Senior Convertible Redeemable Series D Preferred Stock, is intended to further the Company's success by increasing the ownership of certain executives, employees, directors in, and consultants to the Company and to enhance the Company's ability to attract and retain executives, employees, directors and consultants.

The chairman of the Company's board of directors administers the 2001 Option Plan, selects eligible executives, employees, directors and/or consultants to receive options, determines the number of shares of preferred stock covered by options, determines the exercise price of an option, the terms under which options may be exercised, but in no event may such options be exercised later than 10 years from the grant date of an option, and the other terms and conditions of options in accordance with the provisions of the 2001 Option Plan.

If the Company undergoes a change in control, completes an initial public offering of the Company's common stock, or an optional redemption as such terms defined in the 2001 Option Plan, all outstanding options will immediately become fully vested and exercisable. In the event of a change of control, the chairman of the board of directors may adjust outstanding options by substituting stock or other securities of any successor or another party to the change in control transaction, generally based on the consideration received by the Company's shareholders in the transaction.

Subject to particular limitations specified in the 2001 Option Plan, the Company's board of directors may amend or terminate the 2001 Option Plan. The 2001 Option Plan will terminate no later than 10 years from the effective date of the 2001 Option Plan. Shares of 18% Senior Convertible Redeemable Series D Preferred Stock authorized for the 2001 option plan totaled 1,000 of which 496.14 are available for future option grants.

The following summarizes information about stock option transactions:

	Shares	Exercise pric	e per share
Outstanding at December 31, 2001	_	\$	_
Options granted	503.86		5,600.00
Outstanding at December 31, 2002	503.86	\$	5,600.00

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## APCOA/STANDARD PARKING, INC.

# SCHEDULE II-VALUATION AND QUALIFYING ACCOUNTS (In Thousands)

		Additions			
	Balance at	Charged to	Charged		
	Beginning	Costs and	to Other		Balance at
	of Year	Expenses	Accounts	Deductions(1)	End of Year
Year ended December 31, 2000:					
Deducted from asset accounts Allowance for doubtful accounts	2,301	_	482	(727)	2,056
Year ended December 31, 2001:					
Deducted from asset accounts Allowance for doubtful accounts	2,056	(93)	_	(675)	1,288
Year ended December 31, 2002:					
Deducted from asset accounts Allowance for doubtful accounts	1,288	473	-	(74)	1,687
(1) Represents uncollectible account written of	f, net of recover	ies.			
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### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## APCOA/STANDARD PARKING, INC.

/s/ James A. Wilhelm

By: James A. Wilhelm

Director, President and Chief Executive Officer

Date: March 7, 2003

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Date	
/s/ James A. Wilhelm James A. Wilhelm	Director, President and Chief Executive Officer (Principal Executive Officer)	March 7, 2003
/s/ G. Marc Baumann G. Marc Baumann	Executive Vice President, Chief Financial Officer, and Treasurer (Principal Financial Officer)	March 7, 2003
/s/ John V. Holten John V. Holten	Director and Chairman	March 7, 2003
/s/ Gunnar E. Klintberg Gunnar E. Klintberg	Director and Vice President	March 7, 2003
/s/ Robert N. Sacks Robert N. Sacks	Executive Vice President, General Counsel and Secretary	March 7, 2003
/s/ Daniel R. Meyer Daniel R. Meyer	Senior Vice President, Corporate Controller and Asst. Treasurer (Principal Accounting Officer)	March 7, 2003
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## **CERTIFICATIONS**

## I, James A. Wilhelm, certify that:

- 1. I have reviewed this annual report on Form 10-K of APCOA/Standard Parking, Inc.;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:

- a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
- b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
- c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 7, 2003 By: /s/ James A. Wilhelm

James A. Wilhelm, Chief Executive Officer and President

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#### CERTIFICATIONS

- I, G. Marc Baumann, certify that:
- 1. I have reviewed this annual report on Form 10-K of APCOA/Standard Parking, Inc.;
- Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material
  fact necessary to make the statements made, in light of the circumstances under which such statements were made, not
  misleading with respect to the period covered by this annual report;
- Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly
  present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the
  periods presented in this annual report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;

- b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
- c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 7, 2003 By: /s/ G. Marc Baumann

G. Marc Baumann, Executive Vice President, Chief Financial Officer and Treasurer

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## **CERTIFICATIONS**

- I, Daniel R. Meyer, certify that:
- 1. I have reviewed this annual report on Form 10-K of APCOA/Standard Parking, Inc.;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

- c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 7, 2003 By: /s/ Daniel R. Meyer

Daniel R. Meyer, Senior Vice President, Corporate Controller, Assistant Treasurer

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#### INDEX TO EXHIBITS

		Sequentially
Exhibit		Numbered
Number	Description	Page

- 3.1 Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to exhibit 3.1 of the Company's Quarterly Report on Form 10-Q filed for March 31, 2002).
- 3.1.1 Certificate of Amendment of the Certificate of Incorporation dated January 10, 2002 (incorporated by reference to exhibit 3.2 of the Company's Quarterly Report on Form 10-Q filed for March 31, 2002).
  - 3.2 Amended and Restated By-Laws of the Company (incorporated by reference to exhibit 3.3 of Amendment No. 2 to the Company's Registration Statement on Form S-4, File No. 333-50437, filed on July 15, 1998).
  - 3.3 Certificate of Designations, Preferences and Relative, Participating, Optional and other Special Rights of Preferred Stock and Qualifications, Limitations and Restrictions Thereof of Series C Redeemable Preferred Stock of the Company dated March 30, 1998 (incorporated by reference to exhibit 3.3 of the Company's Quarterly Report on Form 10-Q filed for March 31, 2002).
  - 3.4 Certificate of Designations, Preferences and Relative, Participating, Optional and other Special Rights of Preferred Stock and Qualifications, Limitations and Restrictions Thereof of 18% Senior Convertible Redeemable Series D Preferred Stock of the Company dated January 10, 2002 (incorporated by reference to exhibit 3.4 of the Company's Quarterly Report on Form 10-Q filed for March 31, 2002).
  - 4.1 Indenture governing the Company's 14% Senior Subordinated Second Lien Notes Due 2006, dated as of January 11, 2002, by and among the Company, the Subsidiary Guarantors and Wilmington Trust

Company (incorporated by reference to exhibit 4.15 of the Company's Annual Report on Form 10-K filed for December 31, 2001).

- 4.2 Form of the Company's 14% Senior Subordinated Second Lien Note Due 2006 (incorporated by reference to exhibit 4.16 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
- 4.3 Form of the Company's 14% Senior Subordinated

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Second Lien Note Guarantee Due 2006 (incorporated by reference to exhibit 4.17 of the Company's Annual Report on Form 10-K filed for December 31, 2001).

- 4.4 Indenture governing the Company's 91/4% Senior Subordinated Notes due 2008, dated as of March 30, 1998, by and among the Company, the Subsidiary Guarantors and State Street Bank and Trust Company (incorporated by reference to exhibit 4.1 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 4.5 Supplemental Indenture governing the Company's 91/4% Senior Subordinated Notes due 2008, dated as of July 1, 2002, by and among the Company, the Subsidiary Guarantors and Wilmington Trust Company (incorporated by reference to exhibit 4.1 of the Company's Quarterly Report on Form 10-Q filed for September 30, 2002).
- 4.6 Supplemental Indenture governing the Company's 91/4% Senior Subordinated Notes due 2008, dated as of January 11, 2002, by and among the Company, the Subsidiary Guarantors and State Street Bank and Trust Company (incorporated by reference to exhibit 4.2 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 4.7 Form of 91/4% Note (incorporated by reference to exhibit 4.2 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 4.8 Form of 91/4% Note Guarantee (incorporated by reference to exhibit 4.3 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 4.9 Supplemental Indenture, dated as of September 21, 1998, among Virginia Parking Service, Inc., the Company, and State Street Bank and Trust Company (incorporated by reference to exhibit 4.5 of the Company's Annual Report on Form 10-K filed for December 31, 1998).
- 4.10 Supplemental Indenture, dated as of July 6, 1998, among S&S Parking, Century Parking, Inc. and Sentry Parking Corporation, the Company, and State Street Bank and Trust Company (incorporated by reference to exhibit 4.6 of the Company's Annual Report on Form 10-K filed for December 31, 1998).
- 10.1 Amended and Restated Senior Credit Agreement dated January 11, 2002 by and among the

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Company, LaSalle Bank National Association and various Lenders, as defined therein (incorporated by reference to exhibit 10.37 of the Company's Annual Report on Form 10-K filed for December 31, 2001).

- 10.1.1 Technical Correction of the Amended and Restated Senior Credit Agreement dated February 2, 2002, by and among the Company, the Lenders and LaSalle Bank, N.A. as agent for the Lenders (incorporated by reference to exhibit 10.38 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
- 10.1.2 Amendment No. 2 to the Amended and Restated Senior Credit Agreement by and among the Company, LaSalle Bank National Association and Various Financial Institutions, dated June 30, 2002 (incorporated by reference to exhibit 10.1 of the Company's Form 10-Q, filed on April 10, 2002).
- 10.1.3\* Amendment No. 3 to the Amended and Restated Senior Credit Agreement by and among the Company, LaSalle Bank National Association and Various Financial Institutions, dated December 30, 2002.
- 10.1.4\* Amendment No. 4 to the Amended and Restated Senior Credit Agreement by and among the Company, LaSalle Bank National Association and Various Financial Institutions, dated January 22, 2003.
- 10.1.5\* Amendment No.5 to the Amended and Restated Senior Credit Agreement by and among the Company, LaSalle Bank National Association and Various Financial Institutions, dated February 26, 2003.
  - 10.2 Exchange and Amendment Agreement dated November 20, 2001 by and among the Company and Fiducia, Ltd. (incorporated by reference to exhibit 10.30 of the Company's Annual Report on Form 10-K filed for December 31, 2001).
  - 10.3 Registration Rights Agreement, dated as of January 11, 2002, by and among the Company, the Subsidiary Guarantors and Credit Suisse First Boston Corporation (incorporated by reference to exhibit 10.4 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
  - 10.4 Consulting Engagement Letter between APCOA and AP Holdings dated January 11, 2002 (incorporated by reference to exhibit 10.35 of the Company's Annual Report on Form 10-K filed for December 31, 2001).

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- 10.5 Intercreditor Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, Wilmington Trust Company and LaSalle Bank N.A. (incorporated by reference to exhibit 10.6 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.6 Assignment of Partnership Interests Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.7 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.7 Limited Liability Company Membership Interests Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.8 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- Joint Venture Interest Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.9 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).

- 10.9 Patent Collateral Assignment and Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.10 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.10 Trademark Collateral Security and Pledge Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.11 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.11 Memorandum of Grant of Security Interest in Copyrights dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.12 of the Company's Registration

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- Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.12 Securities Pledge Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.13 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.13 Security Agreement dated January 11, 2002 by and among the Company, the Subsidiary Guarantors, and Wilmington Trust Company, as trustee and collateral agent (incorporated by reference to exhibit 10.14 of the Company's Registration Statement on Form S-4, File No. 333-86008, filed on April 10, 2002).
- 10.14 Stockholders Agreement, dated as of March 30, 1998, by and among Dosher Partners, L.P. and SP Associates and Holberg, Holdings and the Company (incorporated by reference to exhibit 10.3 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 10.14.1 Amendment to the Stockholders Agreement of the Company, dated as of March 30, 1998 by and among Dosher Partners L.P., SP Associates, Holberg Holdings and the Company, dated as of December 29, 2000 (incorporated by reference to exhibit 3.3 of the Company's Form 10-K405, File No. 333-50437, filed on April 2, 2001).
  - 10.15 Stockholders Agreement, dated as of April 14, 1989, by and among Holdings, Holberg, Delaware North and each member of the management of the Company who is a stockholder of Holdings (incorporated by reference to exhibit 10.4 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
  - 10.16 Tax Sharing Agreement, dated as of April 28, 1989, as amended as of March 30, 1998, by and among Holberg, Holdings and the Company (incorporated by reference to exhibit 10.5 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
  - 10.17 Employment Agreement between the Company and Myron C. Warshauer (incorporated by reference to exhibit 10.6 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).

Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).

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- 10.19 Employment Agreement between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.12 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 10.19.1 Deferred Compensation Agreement between the Company and Michael K. Wolf (incorporated by reference to exhibit 10.13 to the Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
- 10.19.2 Second Amendment to the Employment Agreement between the Company and Michael K. Wolf dated December 6, 2000, (incorporated by reference to exhibit 10.22 to the Company's Annual Report on Form 10-K filed for December 31, 2000).
- 10.19.3\* Third Amendment to the Employment Agreement between the Company and Michael K. Wolf dated April 1, 2002.
  - 10.20 Employment Agreement between the Company and James A. Wilhelm (incorporated by reference to exhibit 10.14 of the Company's Annual Report of Form 10-K filed for December 31, 1998).
- 10.20.1\* First Amendment to the Employment Agreement between the Company and James A. Wilhelm dated April 25, 2001
- 10.20.2 Second Amendment to the Employment Agreement between the Company and James A. Wilhelm dated October 18, 2001 (incorporated by reference to exhibit 10.33 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
- 10.20.3 Third Amendment to the Employment Agreement between the Company and James A. Wilhelm dated January 31, 2002 (incorporated by reference to exhibit 10.34 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
  - 10.21 Employment Agreement between the Company and Robert N. Sacks dated May 18, 1998 (incorporated by reference to exhibit 10.24 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
  - 10.22\* Employment Agreement between the Company and John Ricchiuto dated July 1, 1998.
- 10.22.1\* First Amendment to the Employment Agreement between the Company and John Ricchiuto dated January 1, 2000.

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10.22.2\* Amended and Restated Executive Employment Agreement between the Company and John Ricchiuto dated December 1, 2002.

- 10.23 Employment Agreement between the Company and Steven Warshauer (incorporated by reference to exhibit 10.16 to the Company's Annual Report on Form 10-K filed for December 31, 1999).
- 10.23.1\* First Amendment to the Employment Agreement between the Company and Steven Warshauer dated June 1, 2002.
  - 10.24 Company Retirement Plan For Key Executive Officers (incorporated by reference to exhibit 10.14 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
  - 10.25 Stock option plan between the Company and eligible executives, employees, directors and/or consultants (incorporated by reference to exhibit 10.28 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
  - 10.26 Consulting Agreement between the Company and Sidney Warshauer (incorporated by reference to exhibit 10.34 of the Company's Registration Statement on Form S-4, File No. 333-50437, filed on April 17, 1998).
  - 10.27 Consulting Agreement between the Company and Shoreline Enterprises (incorporated by reference to exhibit 10.36 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
  - 10.28 Exchange Agreement by and between the Company and AP Holdings dated March 11, 2002 (incorporated by reference to exhibit 10.29 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
  - 10.29 Amended and Restated Dealer Manager and Consent Solicitation Agreement between the Company and Credit Suisse First Boston Corporation dated December 19, 2001 (incorporated by reference to exhibit 10.31 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
  - 10.30 Stock Option Agreement by and between the Company and Myron C. Warshauer dated March 30, 1998 (incorporated by reference to exhibit 10.32 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
  - 10.31 Consulting Engagement Agreement dated January 11, 2002 between the Company and AP Holdings

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- (incorporated by reference to exhibit 10.35 of the Company's Annual Report of Form 10-K filed for December 31, 2001).
- 10.32\* Management Agreement between the Company and D&E Parking dated May 1, 1998.
- 10.32.1\* First Amendment to the Management Agreement between the Company and D&E Parking dated August 1, 1999.
  - 10.33 Employment Agreement between the Company and G. Marc Baumann (incorporated by reference to exhibit 10.26 to the Company's Annual Report on Form 10-K filed for December 31, 2001).
- 10.33.1 Amended and Restated Employment Agreement between the Company and G. Marc Baumann (incorporated by reference to exhibit 10.27 to the Company's Annual Report on Form 10-K filed for December 31, 2001).
  - 14.1\* Code of Ethics.

21.1*	Subsidiaries of the Company (see table	e 1).	
*	Filed herewith.		
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# THIRD AMENDMENT TO AMENDED AND RESTATED CREDIT AGREEMENT

THIS THIRD AMENDMENT TO AMENDED AND RESTATED CREDIT AGREEMENT (this "Third Amendment") is made and entered into as of the day of December, 2002 and is by and among APCOA/Standard Parking, Inc., a Delaware corporation (the "Company") LaSalle Bank National Association, a national banking association ("LaSalle"), Bank One, NA, a national banking association ("Bank One"), and LaSalle as agent (in such capacity, the "Agent") for the "Lenders" under the Credit Agreement referred to below.

### WITNESSETH:

WHEREAS, LaSalle, Bank One and the Company are all of the parties to that certain Amended and Restated Credit Agreement dated as of January 11, 2002, as amended (as such agreement has been or may be further amended, restated, modified or supplemented and in effect from time to time, the "Credit Agreement"), and LaSalle and Bank One are all of the "Lenders" thereunder; and

WHEREAS, LaSalle, Bank One and the Company desire to amend the Credit Agreement in certain respects, as hereinafter described in this Third Amendment;

**NOW THEREFORE**, in consideration of the mutual conditions and agreements set forth in the Credit Agreement and this Third Amendment, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

<u>Definitions</u>. Capitalized terms used in this Third Amendment, unless otherwise defined herein, shall have the meaning ascribed to such terms in the Credit Agreement. In addition, the following term shall have the meaning indicated:

"Third Amendment Effective Date" means the date upon which this Third Amendment is executed by the Company, LaSalle, and Bank One, and the Guarantor Consent and Reaffirmation hereto is executed by each Guarantor, and each other condition to effectiveness set forth in Section 3 hereof has been fulfilled to the reasonable satisfaction of LaSalle and Bank One.

- 2. <u>Amendment of Credit Agreement</u>. Effective on the Third Amendment Effective Date, the Credit Agreement shall be amended as follows:
- (A) The definitions of Borrowing Base, Revolving Loan Commitment and Revolving Loan Maturity Date in Section 1.1 of the Credit Agreement shall be amended and restated in their respective entireties as follows:

"Borrowing Base" shall mean an amount equal to (i) eighty percent (80%) of the unpaid amount (net of such reserves and allowances as the Agent deems necessary in its reasonable discretion) of all Eligible Accounts Receivable then existing (other than Eligible Capital Improvement Receivables), <u>plus</u> (ii) fifty percent (50%) of all Eligible Capital Improvement Receivables then existing, <u>plus</u> (iii) forty percent (40%) of (A) the

Net Book Value of Fixed Assets of the Company, minus (B) outstanding Capital Lease Indebtedness of the Company (determined on a consolidated basis).

(B) The following new definitions shall be added to Section 1.1 in their proper alphabetical places:

"Capital Improvement Receivable" shall mean an Account Receivable which is payable to the Company in respect of capital improvements made (or paid for) by the Company to a vehicle parking facility managed by the Company pursuant to a written agreement between the Company and a non-Affiliate third party.

"Capital Lease Indebtedness" shall mean that portion of obligations under Capital Leases of a Person which, in accordance with GAAP, would be classified as the principal portion of Indebtedness of such Person.

"Eligible Capital Improvement Receivable" shall mean a Capital Improvement Receivable which meets the requirements of an Eligible Account Receivable hereunder except that such Account Receivable is due more than 90 days past the original invoice date thereof.

"Net Book Value of Fixed Assets of the Company" shall mean, as of any date of determination thereof, determined for the Company on a consolidated basis, (a) the net book value of the Company's fixed assets as of such date, less (b) the net book value as of such date of the cost of contracts acquired, to the extent that such cost of contracts acquired is reflected as fixed assets in the books of the Company.

- (C) Section 3.1(a) shall be amended and restated in its entirety as follows:
- (a) Unless earlier payment is permitted or required under this Agreement, the Company shall pay to the Agent, for the benefit of the Lenders, (i) on the Revolving Credit Termination Date, the entire outstanding principal amount of the Revolving Credit Advances, (ii) on or before March 1, 2003, \$5,000,000.00 of the outstanding principal balance of the Term Loan, and (iii) on the Term Loan Termination Date, the entire outstanding principal balance of the Term Loan. If the Revolving Credit Advances at any time exceed the amount allowed pursuant to Section 2.1(c), the Company shall repay the Revolving Credit Advances by an amount equal to or, at its option, greater than such excess.
- (D) Section 5.2(1)(2) shall be amended and restated in its entirety as follows:
- (2) the Company or any Subsidiary may pay or issue to Parent or Affiliates such amounts or dividends which in the aggregate do not exceed in any fiscal quarter an amount equal to the lesser of \$750,000 or an amount equal to 50% of the amount of the Company's Excess Cash Flow for the four fiscal quarters most recently ended times one-fourth (collectively, the "Affiliate Amount"); provided, that (i) such payments do not violate any other terms or provisions of this Agreement, (ii) no Unmatured Event or Event of Default exists or would be caused by any such payment, (iii) the calculation of Excess Cash Flow and the Affiliate Amount shall be delivered to the Agent concurrently with the financial

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statements required pursuant to Section 5.1(d)(iii) of this Agreement and the Agent shall have five (5) Business Days in which to review and approve or disapprove such calculation, and the Affiliate Amount shall be paid upon approval of such calculation, and (iv) the payment of the Affiliate Amount shall begin for the fiscal quarter ending March 31, 2002 and fiscal quarters ending thereafter; <u>provided further</u> that notwithstanding the foregoing, the maximum aggregate total amount of all Affiliate Amounts paid after December 12, 2002 shall not exceed \$100,000 without the prior approval of the Agent;

- (E) The Term Note shall be amended and restated in its entirety in the form attached to this Third Amendment.
- (F) Exhibit K shall be amended and restated in its entirety in the form attached to this Third Amendment.
- 3. <u>Conditions to Third Amendment Effective Date</u>. This Third Amendment shall become effective and the Third Amendment Effective Date shall occur upon completion of each of the following conditions to the reasonable satisfaction of each of LaSalle and Bank One:
  - (A) <u>Execution and Delivery of This Third Amendment</u>. This Third Amendment shall have been duly executed and delivered by the parties hereto.
  - (B) <u>Restated Term Note</u>. The Company shall have executed and delivered to Bank One an amended and restated Term Note in the form attached to this Third Amendment.

(C)	Guarantor Reaffirmations.	Each of the Guarant	ors shall have ex	ecuted and delivered	I to the Agent a reaffirmation
in form and subst	ance acceptable to the Agen	t, of such Guarantor'	s obligations und	der the Guaranty.	

- (D) <u>Secretary's Certificates; Resolutions; Incumbency</u>. The Company shall have delivered to the Agent, for the Company and for each Guarantor, a certificate of the Secretary or Assistant Secretary of the Company or such Guarantor certifying:
  - (i) the names, offices and true signatures of the officers of the Company or such Guarantor authorized to execute, deliver and perform, as applicable, this Third Amendment and/or any other instruments, documents or agreements to be entered into by the Company or such Guarantor in connection herewith; and
  - (ii) true and correct copies of the certificate of incorporation and the by-laws of the Company or such Guarantor, in each case as amended and then in effect, or a statement that the certificate of incorporation and/or by-laws of the Company or such Guarantor have not been amended or modified since the most recent date of delivery of true, correct and complete copies thereof to the Agent and such copies remain true, correct and complete; and

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- (iii) true and correct copies of resolutions of the board of directors of the Company or such Guarantor approving and authorizing the execution, delivery and performance by the Company or such Guarantor of this Third Amendment and/or any other instruments, documents or agreements to be entered into by the Company or such Guarantor in connection herewith.
- (E) <u>No Defaults</u>. No Default or Event of Default shall have occurred and be continuing under the Credit Agreement, taking into account the changes to the Credit Agreement contemplated by this Third Amendment.
- (F) <u>Fees</u>. In consideration of the Lenders' entering into this Third Amendment, the Company shall have paid to Bank One a fee of \$37,500 and to LaSalle a fee of \$62,500, which fees shall be fully earned and non-refundable.
- 4. <u>Reaffirmation and Confirmation of Security Interest</u>. The Company hereby confirms to LaSalle and Bank One that the Company has granted to the Agent, for the benefit of the Lenders, a security interest in or lien upon substantially all of its property in order to secure the obligations of the Company to the Agent and the Lenders pursuant to the Credit Agreement. The Company hereby reaffirms such grant of such security interest and lien to the Agent, for the benefit of the Lenders, for such purpose in all respects.
- 5. <u>Representation and Warranties</u>. To induce LaSalle and Bank One to enter into this Third Amendment, the Company hereby represents and warrants to LaSalle and Bank One that:
  - (a) Since September 30, 2002, there has been no development or event, which has had or could reasonably be expected to have a material adverse effect on the Company's business or financial condition. No Event of Default or Unmatured Event will occur after giving effect to this Third Amendment.
  - (b) The Company has the corporate power and authority, and the legal right, to make and deliver this Third Amendment and each other instrument, document or agreement to be executed and delivered by it pursuant hereto, and to perform all of its obligations hereunder and thereunder, and under the Credit Agreement as amended by this Third Amendment, and the Company has taken all necessary corporate action to authorize the execution and delivery of this Third Amendment and each other instrument, document or agreement to be executed and delivered by it pursuant hereto.
  - (c) When executed and delivered, this Third Amendment and each other instrument, document or agreement to be executed and delivered by the Company pursuant hereto, and the Credit Agreement as amended by this Third Amendment, will constitute legal, valid and binding obligations of the Company, enforceable in accordance with their respective terms, except as enforceability may be affected by bankruptcy, insolvency, reorganization, moratorium and other similar laws relating to or affecting the enforcement of creditors' rights generally, and by general equitable principles.
  - (d) No Unmatured Event or Event of Default exists and the representations and warranties made by the Company and the Continuing Guarantors in the Loan

Documents to which each is a party are true and correct in all material respects on and as of the date hereof, before and after giving effect to the effectiveness of this Third Amendment and each other instrument, document or agreement to be executed and delivered by any of them pursuant thereto, as if made on and as of this date, other than those that relate to an earlier or specific date.

- Miscellaneous.
- (a) <u>Captions</u>. Section captions and headings used in this Third Amendment are for convenience only and are not part of and shall not affect the construction of this Third Amendment.
- (b) Governing Law. This Third Amendment shall be a contract made under and governed by the laws of the State of Illinois, without regard to conflict of laws principles. Whenever possible, each provision of this Third Amendment shall be interpreted in such a manner as to be effective and valid under applicable law, but if any provision of this Third Amendment shall be prohibited by or invalid under such law, such provision shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Third Amendment.
- (c) <u>Severability</u>. Any provision of this Third Amendment held by a court of competent jurisdiction to be invalid or unenforceable shall not impair or invalidate the remainder of this Third Amendment and the effect thereof shall be confined to the provision so held to be invalid or unenforceable.
- (d) <u>Counterparts; Facsimile Signature</u>. This Third Amendment may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall together constitute but one and the same document. This Third Amendment may be executed by facsimile signature, and any such facsimile signature by any party hereto shall be deemed to be an original signature and shall be binding on such party to the same extent as if such facsimile signature were an original signature.
- (e) <u>Successors and Assigns</u>. This Third Amendment shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.
- (f) <u>References</u>. From and after the date of execution of this Third Amendment, any reference to any of the Loan Documents contained in any notice, request, certificate or other instrument, document or agreement executed concurrently with or after the execution and delivery of this Third Amendment shall be deemed to include this Third Amendment unless the context shall otherwise require.
- (g) <u>Continued Effectiveness</u>. Notwithstanding anything contained herein, the terms of this Third Amendment are not intended to and do not serve to effect a novation as to the Credit Agreement, the Notes or any other Loan Document. The parties hereto expressly do not intend to extinguish the Credit Agreement or any other Loan Document. Instead, it is the express intention of the parties hereto to reaffirm the indebtedness created under the Credit Agreement, as evidenced by the Notes (including the amended and restated Term Note to be executed and delivered pursuant to this Third Amendment), and as secured by the collateral described in the

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Security Documents. The Loan Documents, except as modified hereby, remain in full force and effect and are hereby reaffirmed in all respects.

[Balance of page intentionally left blank; signature page follows.]

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IN WITNESS WHEREOF, the parties hereto have caused this Third Amendment to Amended and Restated Credit Agreement to be duly executed under seal and delivered by their respective duly authorized officers on the date first above written.

APCOA/STANDARD PARKING, INC.

By:
Name:
Title:
· · · · · · · · · · · · · · · · · · ·
LASALLE BANK NATIONAL ASSOCIATION,
as Agent and a Lender
By:
Name:
Title:
· · · · · · · · · · · · · · · · · · ·
BANK ONE, NA, as a Lender
Ву:
Name:
Title:
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# FOURTH AMENDMENT TO AMENDED AND RESTATED CREDIT AGREEMENT

THIS FOURTH AMENDMENT TO AMENDED AND RESTATED CREDIT AGREEMENT (this "Amendment") is made and entered into as of the day of January, 2003 and is by and among APCOA/Standard Parking, Inc., a Delaware corporation (the "Company") LaSalle Bank National Association, a national banking association ("LaSalle"), Bank One, NA, a national banking association ("Bank One"), and LaSalle as agent (in such capacity, the "Agent") for the "Lenders" under the Credit Agreement referred to below.

### WITNESSETH:

WHEREAS, LaSalle, Bank One and the Company are all of the parties to that certain Amended and Restated Credit Agreement dated as of January 11, 2002, as amended (as such agreement has been or may be further amended, restated, modified or supplemented and in effect from time to time, the "Credit Agreement"), and LaSalle and Bank One are all of the "Lenders" thereunder; and

WHEREAS, LaSalle, Bank One and the Company desire to amend the Credit Agreement in certain respects, as hereinafter described in this Amendment;

**NOW THEREFORE**, in consideration of the mutual conditions and agreements set forth in the Credit Agreement and this Amendment, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

- 1. <u>Definitions</u>. Capitalized terms used in this Amendment, unless otherwise defined herein, shall have the meaning ascribed to such terms in the Credit Agreement. In addition, the following term shall have the meaning indicated:
  - "Fourth Amendment Effective Date" means the date upon which this Amendment is executed by the Company, LaSalle, and Bank One, and the Guarantor Consent and Reaffirmation hereto is executed by each Guarantor, and each other condition to effectiveness set forth in Section 3 hereof has been fulfilled to the reasonable satisfaction of LaSalle and Bank One.
- 2. <u>Amendment of Credit Agreement</u>. Effective on the Fourth Amendment Effective Date, the Credit Agreement shall be amended as follows:
- (a) The definition of "Applicable Margin" in Section 1.1 of the Credit Agreement shall be amended and restated in its entirety as follows:

"Applicable Margin" shall mean, with respect to any Adjusted Corporate Base Rate Loan or LIBOR Loan, the applicable percentage set forth below:

Type of Revolving Credit Loan	Applicable Margin
LIBOR Loan	4.00% (400 basis points)
Adjusted Corporate Base Rate Loan	1.75% (175 basis points)

- (b) The definition of "Borrowing Base" in Section 1.1 of the Credit Agreement shall be amended and restated in its entirety with respect to the Borrowing Base report due under Section 5.1(d)(ii) of the Credit Agreement as of January 31, 2003 and each Borrowing Base report due thereafter as follows:
  - "Borrowing Base" shall mean an amount equal to (i) eighty percent (80%) of the unpaid amount (net of such reserves and allowances as the Agent deems necessary in its reasonable discretion) of all Eligible Accounts Receivable then existing (other than Eligible Capital Improvement Receivables), <u>plus</u> (ii) fifty percent (50%) of all Eligible Capital Improvement Receivables then existing, <u>plus</u> (iii) forty percent (40%) of (A) the Net Book Value of Fixed Assets of the Company, minus (B) outstanding Capital Lease

Indebtedness of the Company (determined on a consolidated basis), <u>plus</u> \$3,000,000, <u>provided</u>, <u>however</u>, that such \$3,000,000 additional availability shall be decreased by (A) \$250,000 as of April 1, 2003, (B) \$250,000 as of July 1, 2003, and (C) \$500,000 as of the first day of each calendar quarter thereafter, until such \$3,000,000 shall have been decreased to zero (0).

(c) The definition of "Corporate Base Rate" in Section 1.1 of the Credit Agreement shall be amended and restated in its entirety as follows:

"Corporate Base Rate" shall mean the per annum rate announced by the Agent from time to time as its prime rate of interest, which need not be the lowest rate of interest it charges any of its customers. The Corporate Base Rate shall change simultaneously with any change in such announced prime rate. Notwithstanding the foregoing, for purposes of determining the applicable Corporate Base Rate at any time for this Agreement, the Corporate Base Rate shall not be less than 4.25%.

(d) The definition of "LIBOR" in Section 1.1 of the Credit Agreement shall be amended and restated in its entirety as follows:

"LIBOR" shall mean, with respect to any LIBOR Loan and the related LIBOR Interest Period, the rate per annum obtained by dividing (i) the per annum rate of interest at which deposits in Dollars for such LIBOR Interest Period and in an aggregate amount comparable to the amount of the applicable LIBOR Loan are published by Bloomberg's Financial Markets Commodities News at approximately 8:00 a.m. Chicago time on the third LIBOR Business Day prior to the first day of such LIBOR Interest Period (or if not so published, Agent, in its sole discretion, shall designate another daily financial or governmental publication of national circulation to determine such rate); provided, however, that after the first election of a LIBOR Interest Period with respect to any LIBOR Loan, such per annum rate shall be determined at approximately 8:00 a.m. Chicago time on the first LIBOR Business Day of the month for each LIBOR Interest Period thereafter, by (ii) an amount equal to one minus the stated maximum rate (expressed as a decimal) of all reserve requirements (including, without limitation, any marginal, emergency, supplemental, special or other

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reserves) that are specified on the first day of such LIBOR Interest Period by the Board of Governors of the Federal Reserve System (or any successor agency thereto) for determining the maximum reserve requirement with respect to eurocurrency funding (currently referred to as "Eurocurrency liabilities" in Regulation D of such Board) maintained by a member bank of such System;

all as conclusively determined by the Agent. Notwithstanding the foregoing, for purposes of determining the applicable LIBOR at any time for this Agreement, LIBOR shall not be less than 1.30%.

- (e) Subsection 2.1(c) of the Credit Agreement is hereby deleted in its entirety and replaced with the following:
- (c) <u>Limitation on Amount of Revolving Credit Advances</u>. Notwithstanding anything in this Agreement to the contrary, (i) the aggregate principal amount of the Revolving Credit Advances and any Existing Letters of Credit at any time outstanding to the Company shall not exceed the lesser of (A) the aggregate amount of the Revolving Commitments at such time, or (B) the Borrowing Base at such time, and (ii) the aggregate principal amount of Letter of Credit Advances and Existing Letters of Credit outstanding at any time shall not exceed \$22,000,000.
  - (f) Subsection 5.2(a) of the Credit Agreement is hereby deleted in its entirety and replaced with the following:
- (a) <u>Adjusted Total Debt to Adjusted EBITDA Ratio</u>. Permit or suffer the Adjusted Total Debt to Adjusted EBITDA Ratio to be greater than the levels set forth in the following table as of the dates shown:

<b>Date of Measurement</b>	Required Ratio
March 31, 2002	5.89 to 1.00
June 30, 2002	6.57 to 1.00
September 30, 2002	6.60 to 1.00

December 31, 2002	7.29 to 1.00
March 31, 2003	7.22 to 1.00
June 30, 2003	6.89 to 1.00
September 30, 2003	6.53 to 1.00
December 31, 2003	6.53 to 1.00

As of December 31, 2001, the Company shall have a minimum Adjusted EBITDA of \$26,200,000.

- (g) Subsection 5.2(b) of the Credit Agreement is hereby deleted in its entirety and replaced with the following:
- (b) <u>Interest Coverage Ratio</u>. Permit or suffer the Interest Coverage Ratio to be less than the levels set forth in the following table as of the dates shown:

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Date of Measurement	Required Ratio
March 31, 2002	1.52 to 1.00
June 30, 2002	1.49 to 1.00
September 30, 2002	1.46 to 1.00
December 31, 2002	1.39 to 1.00
March 31, 2003	1.43 to 1.00
June 30, 2003	1.50 to 1.00
September 30, 2003	1.56 to 1.00
December 31, 2003	1.54 to 1.00

- (h) Subsection 5.2(c) of the Credit Agreement is hereby deleted in its entirety and replaced with the following:
- (c) <u>Fixed Charge Coverage Ratio</u>. Permit or suffer the Fixed Charge Coverage Ratio to be less than the levels set forth in the following table as of the dates shown:

<b>Date of Measurement</b>	Required Ratio
March 31, 2002	1.12 to 1.00
June 30, 2002	1.04 to 1.00
September 30, 2002	0.99 to 1.00
December 31, 2002	1.01 to 1.00
March 31, 2003	1.00 to 1.00
June 30, 2003	1.05 to 1.00
September 30, 2003	1.04 to 1.00
December 31, 2003	1.06 to 1.00

- (i) Subsection 5.2(d) of the Credit Agreement is hereby deleted in its entirety and replaced with the following:
- (d) <u>Senior Debt to Adjusted EBITDA Ratio</u>. Permit or suffer the Senior Debt to Adjusted EBITDA Ratio to be greater than the levels set forth in the following table as of the dates shown:

Date of Measurement	Required Ratio
March 31, 2002	1.24 to 1.00
June 30, 2002	1.52 to 1.00
September 30, 2002	1.47 to 1.00
December 31, 2002	1.76 to 1.00
March 31, 2003	1.98 to 1.00

June 30, 2003	1.94 to 1.00
September 30, 2003	1.78 to 1.00
December 31, 2003	1.77 to 1.00

(j) The Revolving Commitment set forth next to the name of LaSalle on the signature page to the Credit Agreement is hereby amended and restated in its entirety as "\$28,000,000."

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- 3. <u>Conditions to Amendment Effective Date</u>. This Amendment shall become effective and the Fourth Amendment Effective Date shall occur upon completion of each of the following conditions to the reasonable satisfaction of each of LaSalle and Bank One:
- (a) <u>Execution and Delivery of This Amendment</u>. This Amendment shall have been duly executed and delivered by the parties hereto.
- (b) <u>Restated Revolving Note</u>. The Company shall have executed and delivered to LaSalle a Second Amended and Restated Revolving Credit Note in the form attached to this Amendment as Exhibit A.
- (c) <u>Guarantor Reaffirmations</u>. Each of the Guarantors shall have executed and delivered to the Agent a reaffirmation of such Guarantor's obligations under the Guaranty in the form attached to this Amendment as Exhibit B.
- (d) <u>Secretary's Certificates; Resolutions; Incumbency</u>. The Company shall have delivered to the Agent, for the Company and for each Guarantor, a certificate of the Secretary or Assistant Secretary of the Company or such Guarantor certifying:
- (i) the names, offices and true signatures of the officers of the Company or such Guarantor authorized to execute, deliver and perform, as applicable, this Amendment and/or any other instruments, documents or agreements to be entered into by the Company or such Guarantor in connection herewith; and
- (ii) true and correct copies of resolutions of the board of directors of the Company or such Guarantor approving and authorizing the execution, delivery and performance by the Company or such Guarantor of this Amendment and/or any other instruments, documents or agreements to be entered into by the Company or such Guarantor in connection herewith.
- (e) <u>Execution and Delivery of Other Documents</u>. The Company and the Guarantors shall execute and deliver any other document, instrument, certificate or other agreement reasonably requested by the Agent in connection with this Amendment.
- 4. <u>Reaffirmation and Confirmation of Security Interest</u>. The Company hereby confirms to LaSalle and Bank One that the Company has granted to the Agent, for the benefit of the Lenders, a security interest in or lien upon substantially all of its property in order to secure the obligations of the Company to the Agent and the Lenders pursuant to the Credit Agreement. The Company hereby reaffirms such grant of such security interest and lien to the Agent, for the benefit of the Lenders, for such purpose in all respects.
- 5. <u>Representation and Warranties</u>. To induce LaSalle and Bank One to enter into this Amendment, the Company hereby represents and warrants to LaSalle and Bank One that:
- (a) Since December 30, 2002, there has been no development or event, which has had or could reasonably be expected to have a material adverse effect on the Company's business or financial condition. No Event of Default or Unmatured Event will occur after giving effect to this Amendment.

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(b) The Company has the corporate power and authority, and the legal right, to make and deliver this Amendment and each other instrument, document or agreement to be executed and delivered by it pursuant hereto, and to perform all of its obligations hereunder and thereunder, and under the Credit Agreement as amended by this Amendment, and the Company has taken all necessary corporate action to authorize the execution and delivery of this Amendment and each other instrument, document or agreement to be executed and delivered by it pursuant hereto.

(c) When executed and delivered, this Amendment and each other instrument, document or agreement to be executed and delivered by the Company pursuant hereto, and the Credit Agreement as amended by this Amendment, will constitute legal, valid and binding obligations of the Company, enforceable in accordance with their respective terms, except as enforceability may be affected by bankruptcy, insolvency, reorganization, moratorium and other similar laws relating to or affecting the enforcement of creditors' rights generally, and by general equitable principles.
(d) No Unmatured Event or Event of Default exists, taking into account the changes to the Credit Agreement contemplated by this Amendment, and the representations and warranties made by the Company and the Continuing Guarantors in the Loan Documents to which each is a party are true and correct in all material respects on and as of the date hereof, after giving effect to the effectiveness of this Amendment and each other instrument, document or agreement to be executed and delivered by any of them pursuant thereto as if made on and as of this date, other them these that relate to an applied of the date.
generally, and by general equitable principles.  (d) No Unmatured Event or Event of Default exists, taking into account the changes to the Credit Agreement contemplated by this Amendment, and the representations and warranties made by the Company and the Continuing Guarantors in the Loan Documents to which each is a party are true and correct in all material respects on and as of the date hereof, after giving effect to the

### 6. Miscellaneous.

- (a) <u>Captions</u>. Section captions and headings used in this Amendment are for convenience only and are not part of and shall not affect the construction of this Amendment.
- (b) Governing Law. This Amendment shall be a contract made under and governed by the laws of the State of Illinois, without regard to conflict of laws principles. Whenever possible, each provision of this Amendment shall be interpreted in such a manner as to be effective and valid under applicable law, but if any provision of this Amendment shall be prohibited by or invalid under such law, such provision shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Amendment.
- (c) <u>Severability</u>. Any provision of this Amendment held by a court of competent jurisdiction to be invalid or unenforceable shall not impair or invalidate the remainder of this Amendment and the effect thereof shall be confined to the provision so held to be invalid or unenforceable.
- (d) <u>Counterparts; Facsimile Signature</u>. This Amendment may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall together constitute but one and the same document. This Amendment may be executed by facsimile signature, and any such facsimile signature by any party hereto shall be deemed to be

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an original signature and shall be binding on such party to the same extent as if such facsimile signature were an original signature.

- (e) <u>Successors and Assigns</u>. This Amendment shall be binding upon and inure to the benefit of the parties hereto and their respective successors and permitted assigns.
- (f) <u>References</u>. From and after the date of execution of this Amendment, any reference to any of the Loan Documents contained in any notice, request, certificate or other instrument, document or agreement executed concurrently with or after the execution and delivery of this Amendment shall be deemed to include this Amendment unless the context shall otherwise require.
- (g) <u>Continued Effectiveness</u>. Notwithstanding anything contained herein, the terms of this Amendment are not intended to and do not serve to effect a novation as to the Credit Agreement, the Notes or any other Loan Document. The parties hereto expressly do not intend to extinguish the Credit Agreement or any other Loan Document. Instead, it is the express intention of the parties hereto to reaffirm the indebtedness created under the Credit Agreement, as evidenced by the Notes (including the amended and restated Revolving Note to be executed and delivered pursuant to this Amendment), and as secured by the collateral described in the Security Documents. The Loan Documents, except as modified hereby, remain in full force and effect and are hereby reaffirmed in all respects.

[Balance of page intentionally left blank; signature page follows.]

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IN WITNESS WHEREOF, the parties hereto have caused this Fourth Amendment to Amended and Restated Credit Agreement to be duly executed under seal and delivered by their respective duly authorized officers on the date first above written.

### APCOA/STANDARD PARKING, INC.

By:
Name:
Title:
LASALLE BANK NATIONAL ASSOCIATION
as Agent and a Lender
Bv·
By: Name:
Title:
DANK ONE MA
BANK ONE, NA, as a Lender
Ву:
Name:
Title:

#### **EXHIBIT A**

## SECOND AMENDED AND RESTATED REVOLVING CREDIT NOTE

\$28,000,000

Originally executed January 11, 2002
Amended and Restated on January , 2003

**FOR VALUE RECEIVED**, the undersigned, **APCOA/STANDARD PARKING**, **INC.**, a Delaware corporation (the "Borrower"), hereby promises to pay to the order of **LASALLE BANK NATIONAL ASSOCIATION**, a national banking association (the "Lender"):

- (\$28,000,000) or, if less, the aggregate unpaid principal amount of Revolving Credit Loans advanced by the Lender to the Borrower pursuant to that certain Amended and Restated Credit Agreement dated as of January 11, 2002, as amended (as further amended, restated, modified or supplemented and in effect from time to time, the "Credit Agreement"), among the Borrower, certain lenders which are or may become parties to the Credit Agreement, and the Lender, as agent for itself and the other lenders; and
- (b) interest on the principal balance hereof from time to time outstanding from and after the Closing Date under the Credit Agreement at the times and at the rates provided in the Credit Agreement.

This Second Amended and Restated Revolving Credit Note (this "Note") evidences borrowings under and has been issued by the Borrower in accordance with the terms of the Credit Agreement. This Note amends and restates in its entirety the Amended and Restated Revolving Credit Note which was previously executed and delivered by Borrower to Lender on January 11, 2002 (the "Original Revolving Note") in connection with the Credit Agreement. The amendment and restatement of such Original Revolving Note evidenced hereby is pursuant to an increase in the stated principal amount of the Original Revolving Note. It is the intent of the parties hereto that the Original Revolving Note, as restated hereby, shall re-evidence the Revolving Loans under the Credit Agreement and is in no way intended to constitute repayment or a novation of any of the Lender Indebtedness which is evidenced by the Credit Agreement or such Original Revolving Note or any of the other Loan Documents executed in connection therewith. The Lender and any holder hereof is entitled to the benefits of the Credit

Agreement, the Security Documents and the other Loan Documents, and may enforce the agreements of the Borrower contained therein, and any holder hereof may exercise the respective remedies provided for thereby or otherwise available in respect thereof, all in accordance with the respective terms thereof. All capitalized terms used in this Note and not otherwise defined herein shall have the same meanings herein as in the Credit Agreement.

The Borrower irrevocably authorizes the Lender to make or cause to be made, at or about the time of the making of any Revolving Credit Loan or at the time of receipt of any payment of principal of this Note, an appropriate notation on the grid attached to this Note, or the continuation of such grid, or any other similar record, including computer records, reflecting the making of such Loan or (as the case may be) the receipt of such payment. The outstanding

amount of the Revolving Credit Loans set forth on the grid attached to this Note, or the continuation of such grid, or any other similar record, including computer records, maintained by the Lender with respect to any Revolving Credit Loans shall be prima facie evidence of the principal amount thereof owing and unpaid to the Lender, but the failure to record, or any error in so recording, any such amount on any such grid, continuation or other record shall not limit or otherwise affect the obligation of the Borrower hereunder or under the Credit Agreement to make payments of principal of and interest on this Note when due.

The Borrower has the right in certain circumstances and the obligation under certain other circumstances to prepay the whole or part of the principal of this Note on the terms and conditions specified in the Credit Agreement.

If any one or more Events of Default shall occur and be continuing, the entire unpaid principal amount of this Note and all of the unpaid interest accrued thereon may become or be declared due and payable in accordance with the terms and conditions of the Credit Agreement.

No delay or omission on the part of the Lender or any holder hereof in exercising any right hereunder shall operate as a waiver of such right or of any other rights of the Lender or such holder, nor shall any delay, omission or waiver on any one occasion be deemed a bar or waiver of the same or any other right on any further occasion.

The Borrower and every endorser and guarantor of this Note or the obligation represented hereby waives presentment, demand, notice, protest and all other demands and notices in connection with the delivery, acceptance, performance, default or enforcement of this Note, and assents to any extension or postponement of the time of payment or any other indulgence, to any substitution, exchange or release of collateral and to the addition or release of any other party or persons primarily or secondarily liable.

THIS NOTE AND THE OBLIGATIONS OF THE BORROWER HEREUNDER SHALL FOR ALL PURPOSES BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAW OF THE STATE OF ILLINOIS (EXCLUDING THE LAWS APPLICABLE TO CONFLICTS OR CHOICE OF LAW). THE BORROWER AGREES THAT ANY SUIT FOR THE ENFORCEMENT OF THIS NOTE MAY BE BROUGHT IN THE COURTS OF THE STATE OF ILLINOIS OR ANY FEDERAL COURT SITTING THEREIN AND THE CONSENT TO THE NONEXCLUSIVE JURISDICTION OF SUCH COURT AND THE SERVICE OF PROCESS IN ANY SUCH SUIT BEING MADE UPON THE BORROWER BY MAIL AT THE ADDRESS SPECIFIED IN SECTION 8.2 OF THE CREDIT AGREEMENT. THE BORROWER HEREBY WAIVES ANY OBJECTION THAT IT MAY NOW OR HEREAFTER HAVE TO THE VENUE OF ANY SUCH SUIT OR ANY SUCH COURT OR THAT SUCH SUIT IS BROUGHT IN AN INCONVENIENT COURT.

**IN WITNESS WHEREOF**, the undersigned has caused this Second Amended and Restated Revolving Note to be signed in its corporate name by its duly authorized officer as of the day and year first above written.

APCOA/STANDARD PARKING, INC.

					INa		
					Tit	le:	
					Amount of Principal		
		Type of	Interest	Interest Period	Paid, Prepaid or	Balance of Principal	
Date	Amount of Loan	Loan*	Rate	(if applicable)	Converted	Unpaid	Notation Made By
						•	
*	LIBOR or Adjusted	Corporate E	Base Rate				

## **EXHIBIT B**

#### REAFFIRMATION AGREEMENT

This Reaffirmation Agreement (this "Agreement") is dated as of January , 2003, and is made jointly and severally by the entities which are signatories hereto (the "Guarantors") in favor of LaSalle Bank National Association, a national banking association, as agent (the "Agent") under the Credit Agreement referred to below, for the benefit of Agent and the "Lenders" under such Credit Agreement.

#### WITNESSETH:

WHEREAS, APCOA/Standard Parking, Inc., a Delaware corporation (the "Borrower") is indebted to the "Lenders" under that certain Amended and Restated Credit Agreement dated as of January 11, 2002, as amended (as further amended, restated, modified or supplemented and in effect on the date hereof, the "Credit Agreement") and the "Notes" referred to therein; and

WHEREAS, in connection and concurrently with Borrower's execution of the Credit Agreement and the Notes, the Guarantors entered into that certain Amended and Restated Guaranty in favor of the Agent, for the benefit of the Agent and the Lenders (the same, as it may be amended, restated, modified or supplemented and in effect from time to time being herein referred to as the "Guaranty") providing for the guaranty by the Guarantors of Borrower's obligations under the Credit Agreement, the Notes, and the other "Loan Documents" (as such term is defined in the Credit Agreement); and

WHEREAS, in connection and concurrently with Borrower's execution of the Credit Agreement and the Notes, and from time to time thereafter, the Guarantors have entered into certain "Security Documents" (as such term is defined in the Credit Agreement) granting a Lien on substantially all of the Guarantors' assets to secure Borrower's obligations under the Credit Agreement, the Notes and the other Loan Documents; and

WHEREAS, Borrower has requested that Agent and the Lenders amend the Credit Agreement in certain respects, all as set forth in that certain Fourth Amendment to Amended and Restated Credit Agreement dated as of January , 2003 by and among the Borrower, the Lenders and the Agent (the "Fourth Amendment") and the Second Amended and Restated Revolving Credit Note referred to in the Fourth Amendment (the "Restated Revolving Note"); and

WHEREAS, the Lenders and the Agent are agreeable to such requests, subject to certain terms and conditions and provided, among other things, that the Guarantors concurrently execute and deliver this Reaffirmation Agreement; and

WHEREAS, the Guarantors desires to induce the Lenders and the Agent to take such actions and are therefore willing to execute and deliver this Reaffirmation Agreement in favor of the Agent for the benefit of the Lenders and the Agent;

NOW, THEREFORE, the Guarantors hereby jointly and severally agree as follows:

- 1. <u>Reaffirmation of Guaranty and Security Documents</u>. The Guaranty and each Security Document is hereby reaffirmed as of the date hereof in all respects jointly and severally by each of the Guarantors, and shall continue from and after the date hereof and shall remain in full force and effect from and after the date hereof, and the obligations guaranteed under the Guaranty and secured pursuant to the Security Documents shall include the Borrower's obligations under the Credit Agreement as amended by the Fourth Amendment and under the Restated Revolving Note.
- 2. <u>Reaffirmation and Confirmation of Security Interest</u>. Each Guarantor hereby confirms to LaSalle and Bank One that such Guarantor has granted to the Agent, for the benefit of the Agent and the Lenders, a security interest in or lien upon substantially all of its property in order to secure the obligations of the Borrower to the Agent and the Lenders pursuant to the Credit Agreement. Each Guarantor hereby reaffirms such grant of such security interest and lien to the Agent, for the benefit of the Agent and the Lenders, for such purpose in all respects.
- 3. <u>Representations and Warranties</u>. To induce LaSalle and Bank One to enter into the Fourth Amendment, the Guarantors hereby jointly and severally represent and warrant to the Agent, for the benefit of the Agent and the Lenders, that:
  - (a) Since September 30, 2002, there has been no development or event, which has had or could reasonably be expected to have a material adverse effect on any Guarantor's or the Borrower's business or financial condition. No Event of Default or Unmatured Event will occur after giving effect to the Fourth Amendment.
  - (b) Each Guarantor has the corporate or limited liability company power and authority, and the legal right, to make and deliver this Agreement and has taken all necessary corporate or limited liability company action to authorize the execution and delivery of this Agreement.
  - (c) This Agreement and the Guaranty each constitute legal, valid and binding obligations of the Guarantors, enforceable in accordance with their respective terms, except as enforceability may be affected by bankruptcy, insolvency, reorganization, moratorium and other similar laws relating to or affecting the enforcement of creditors' rights generally, and by general equitable principles.
  - (d) No Unmatured Event or Event of Default exists and the representations and warranties made by the Borrower and the Guarantors in the Loan Documents to which each is a party are true and correct in all material respects on and as of the date hereof, after giving effect to the effectiveness of the Fourth Amendment and each other instrument, document or agreement to be executed and delivered by any of them pursuant thereto, as if made on and as of this date, other than those that relate to an earlier or specific date.
- 4. <u>Governing Law.</u> This Agreement shall be governed and construed in accordance with the internal laws and decisions of the state of Illinois, without regard to the conflict of laws provisions thereof. Whenever possible, each provision of this Agreement shall be interpreted in such a manner as to be effective and valid under applicable law, but if any provision of this

Agreement shall be prohibited by or invalid under such law, such provision shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement.

5. <u>Captions</u>. Section captions and headings used in this Agreement are for convenience only and are not part of and shall not affect the construction of this Agreement.

6. Counterparts; Facsimile Signature. This Agreement may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall together constitute but one and the same document. This Agreement may be executed by facsimile signature, and any such facsimile signature by any party hereto shall be deemed to be an original signature and shall be binding on such party to the same extent as if such facsimile signature were an original signature.  7. Successors and Assigns. This Agreement shall be binding upon the parties hereto and their respective successors and assigns, and shall inure to the benefit of such parties and their respective successors and assigns.  [Balance of page intentionally left blank; signature page follows.]				
IN WITNESS WHEREOF, the undersigned have ea	ach executed this Reaffirmation Agreement as of the date first above written.			
AP Holdings, Inc.	Tower Parking, Inc.			
By:	Ву:			
Name:	Name:			
Title:	Title:			
APCOA Bradley Parking Company, LLC	Virginia Parking Service, Inc.			
By:	Ву:			
Name:	Name:			
Title:	Title:			
APCOA LaSalle Parking Company, LLC	Hawaii Parking Maintenance, Inc.			
By:	By:			
Name:	Name:			
Title:	Title:			
Standard Auto Park, Inc.	Standard Parking Corporation IL			
By:	By:			
Iame:				
mi d	TO A			

# FIFTH AMENDMENT TO AMENDED AND RESTATED CREDIT AGREEMENT

THIS FIFTH AMENDMENT TO AMENDED AND RESTATED CREDIT AGREEMENT (this "Amendment") is made and entered into as of the day of February, 2003 and is by and among APCOA/Standard Parking, Inc., a Delaware corporation (the "Company") LaSalle Bank National Association, a national banking association ("LaSalle"), Bank One, NA, a national banking association ("Bank One"), and LaSalle as agent (in such capacity, the "Agent") for the "Lenders" under the Credit Agreement referred to below.

### WITNESSETH:

WHEREAS, LaSalle, Bank One and the Company are all of the parties to that certain Amended and Restated Credit Agreement dated as of January 11, 2002, as amended (as such agreement has been or may be further amended, restated, modified or supplemented and in effect from time to time, the "Credit Agreement"), and LaSalle and Bank One are all of the "Lenders" thereunder; and

WHEREAS, LaSalle, Bank One and the Company desire to amend the Credit Agreement in certain respects, as hereinafter described in this Amendment;

**NOW THEREFORE**, in consideration of the mutual conditions and agreements set forth in the Credit Agreement and this Amendment, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

- 1. <u>Definitions</u>. Capitalized terms used in this Amendment, unless otherwise defined herein, shall have the meaning ascribed to such terms in the Credit Agreement. In addition, the following term shall have the meaning indicated:
  - "<u>Fifth Amendment Effective Date</u>" means the date upon which this Amendment is executed by the Company, LaSalle, and Bank One, and the Guarantor Consent and Reaffirmation hereto is executed by each Guarantor, and each other condition to effectiveness set forth in Section 3 hereof has been fulfilled to the reasonable satisfaction of LaSalle and Bank One.
- 2. <u>Amendment of Credit Agreement</u>. Effective on the Fifth Amendment Effective Date, the Credit Agreement shall be amended as follows:
- (A) The definition of "Revolving Credit Termination Date" in Section 1.1 of the Credit Agreement shall be amended and restated in its entirety as follows:
  - "Revolving Credit Termination Date" shall mean the earlier to occur of (i) March 8, 2004, and (ii) the date on which the Revolving Commitments shall be terminated pursuant to Section 2.2 or 6.2.
  - (B) Section 3.1(a) of the Credit Agreement shall be amended and restated in its entirety as follows:
  - (a) Unless earlier payment is permitted or required under this Agreement, the Company shall pay to the Agent, for the benefit of the Lenders, (i) on the Revolving Credit Termination Date, the entire outstanding principal amount of the Revolving Credit Advances, (ii) on or before April 30, 2003, \$5,000,000 of the outstanding principal balance of the Term Loan, and (iii) on the Term Loan Termination Date, the entire outstanding principal amount of the Term Loan. If the Revolving Credit Advances at any time exceed the amount allowed pursuant to Section 2.1(c), the Company shall prepay the Revolving Credit Advances by an amount equal to or, at its option, greater than such excess.
  - (C) Section 3.2(c) of the Credit Agreement shall be amended and restated in its entirety as follows:
    - (c) With respect to the Term Loan, interest shall accrue and be payable as follows, except as otherwise set forth below:

- (i) for the period from the Closing Date to but excluding March 1, 2003, (x) at the rate of 9½% per annum, payable in arrears on each Interest Payment Date, plus (y) 3½% per annum, which shall not be compounded and which shall be payable only on the Term Loan Termination Date or earlier maturity, whether pursuant to permitted prepayment, acceleration or otherwise; and
- (ii) for the period including and after March 1, 2003, (x) at the rate of  $11\frac{1}{2}$ % per annum, payable in arrears on each Interest Payment Date, plus (y)  $3\frac{1}{2}$ % per annum, which shall not be compounded and which shall be payable only on the Term Loan Termination Date or earlier maturity, whether pursuant to permitted prepayment, acceleration or otherwise.

The interest in respect of the Term Loan applicable under clause (i)(x) or (ii)(x) preceding (as applicable) is referred to herein as the "Payable Interest Rate" and the interest in respect of the Term Loan applicable under clause (i)(y) or (ii)(y) preceding (as applicable) is referred to herein as the "Accruing Interest Rate". Notwithstanding the foregoing provisions of this Section 3.2(c), if Bank One is replaced in full as the holder of the Term Loan prior to May 1, 2003 and all Lender Indebtedness owing to Bank One by the Borrower or any of its Subsidiaries under the Credit Agreement or any other Loan Document is paid in full in cash by such date (other than contingent reimbursement and indemnity obligations which by the terms of the Credit Agreement or the other Loan Documents are stated to survive), then the interest provisions applicable to interest on the Term Loan described in clause (ii) shall not apply with respect to any period after Bank One has been replaced in full as the holder of the Term Loan and its Lender Indebtedness has been paid in full in cash as described above, and Bank One shall refund to the Company any interest received by Bank One with respect to the period from March 1, 2003 through April 30, 2003 in excess of

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the amount of interest which would have been payable with respect to such period under clause (i) preceding.

- 3. <u>Conditions to Amendment Effective Date</u>. This Amendment shall become effective and the Fifth Amendment Effective Date shall occur upon completion of each of the following conditions to the reasonable satisfaction of each of LaSalle and Bank One:
  - (A) <u>Execution and Delivery of This Amendment</u>. This Amendment shall have been duly executed and delivered by the parties hereto.
  - (B) <u>Second Restated Term Note</u>. The Company shall have executed and delivered to Bank One a Second Amended and Restated Term Note in the form attached to this Amendment as Exhibit A.
  - (C) <u>Guarantor Reaffirmations</u>. Each of the Guarantors shall have executed and delivered to the Agent a reaffirmation of such Guarantor's obligations under the Guaranty in the form attached to this Amendment as Exhibit B.
  - (D) <u>Secretary's Certificates; Resolutions; Incumbency</u>. The Company shall have delivered to the Agent, for the Company and for each Guarantor, a certificate of the Secretary or Assistant Secretary of the Company or such Guarantor certifying:
  - (i) the names, offices and true signatures of the officers of the Company or such Guarantor authorized to execute, deliver and perform, as applicable, this Amendment and/or any other instruments, documents or agreements to be entered into by the Company or such Guarantor in connection herewith; and
  - (ii) true and correct copies of resolutions of the board of directors of the Company or such Guarantor approving and authorizing the execution, delivery and performance by the Company or such Guarantor of this Amendment and/or any other instruments, documents or agreements to be entered into by the Company or such Guarantor in connection herewith.
  - (E) <u>Execution and Delivery of Other Documents</u>. The Company and the Guarantors shall execute and deliver any other document, instrument, certificate or other agreement reasonably requested by the Agent in connection with this Amendment.
  - (F) <u>Amendment Fee.</u> The Company shall have paid to the Agent for distribution to Bank One an amendment fee in the amount of \$37,500 in consideration of Bank One's agreement to amend the Term Loan as provided herein. Such fee shall be fully earned and non-refundable upon the occurrence of the Fifth Amendment Effective Date.

The Company hereby reaffirms such grant of such security interest and lien to the Agent, for the benefit of the Lenders, for such purpose in all respects.
5. <u>Representation and Warranties</u> . To induce LaSalle and Bank One to enter into this Amendment, the Company hereby represents and warrants to LaSalle and Bank One that:
(A) Since December 30, 2002, there has been no development or event, which has had or could reasonably be expected to have a material adverse effect on the Company's business or financial condition. No Event of Default or Unmatured Event will occur after giving effect to this Amendment.
(B) The Company has the corporate power and authority, and the legal right, to make and deliver this Amendment and each other instrument, document or agreement to be executed and delivered by it pursuant hereto, and to perform all of its obligations hereunder and thereunder, and under the Credit Agreement as amended by this Amendment, and the Company has taken all necessary corporate action to authorize the execution and delivery of this Amendment and each other instrument, document or agreement to be executed and delivered by it pursuant hereto.
(C) When executed and delivered, this Amendment and each other instrument, document or agreement to be executed and delivered by the Company pursuant hereto, and the Credit Agreement as amended by this Amendment, will constitute legal, valid and binding obligations of the Company, enforceable in accordance with their respective terms, except as enforceability may be affected by bankruptcy, insolvency, reorganization, moratorium and other similar laws relating to or affecting the enforcement of creditors' rights generally, and by general equitable principles.
(D) No Unmatured Event or Event of Default exists, taking into account the changes to the Credit Agreement contemplated by this Amendment, and the representations and warranties made by the Company and the Continuing Guarantors in the Loan Documents to which each is a party are true and correct in all material respects on and as of the date hereof, after giving effect to the effectiveness of this Amendment and each other instrument, document or agreement to be executed and delivered by any of them pursuant thereto, as if made on and as of this date, other than those that relate to an earlier or specific date.
6. <u>Miscellaneous</u> .
(A) <u>Captions</u> . Section captions and headings used in this Amendment are for convenience only and are not part of and shall not affect the construction of this Amendment.
(B) Governing Law. This Amendment shall be a contract made under and governed by the laws of the State of Illinois, without regard to conflict of laws principles. Whenever possible, each provision of this Amendment shall be interpreted in such a manner as to be effective and valid under applicable law, but if any provision of this Amendment shall be prohibited by or invalid under such law, such provision shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Amendment.
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(C) <u>Severability</u> . Any provision of this Amendment held by a court of competent jurisdiction to be invalid or unenforceable shall not impair or invalidate the remainder of this Amendment and the effect thereof shall be confined to the provision so held to be invalid or unenforceable.
(D) <u>Counterparts; Facsimile Signature</u> . This Amendment may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall together constitute but one and the same document. This Amendment may be executed by facsimile signature, and any such facsimile signature by any party hereto shall be deemed to be an original signature and shall be binding on such party to the same extent as if such facsimile signature were an original signature.
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Reaffirmation and Confirmation of Security Interest. The Company hereby confirms to LaSalle and Bank One that the

Company has granted to the Agent, for the benefit of the Lenders, a security interest in or lien upon substantially all of its property in order to

secure the obligations of the Company to the Agent and the Lenders pursuant to the Credit Agreement.

(E) respective succ	<u>Successors and Assigns</u> . This Amendment shall be binding upon and inure to the benefit of the parties hereto and their sessors and permitted assigns.		
(F) References. From and after the date of execution of this Amendment, any reference to any of the Loan Documents contained in any notice, request, certificate or other instrument, document or agreement executed concurrently with or after the execution and delivery of this Amendment shall be deemed to include this Amendment unless the context shall otherwise require.			
(G) <u>Continued Effectiveness</u> . Notwithstanding anything contained herein, the terms of this Amendment are not intended to and do not serve to effect a novation as to the Credit Agreement, the Notes or any other Loan Document. The parties hereto expressly do not intend to extinguish the Credit Agreement or any other Loan Document. Instead, it is the express intention of the parties hereto to reaffirm the indebtedness created under the Credit Agreement, as evidenced by the Notes (including the Second Amended And Restated Term Note to be executed and delivered pursuant to this Amendment), and as secured by the collateral described in the Security Documents. The Loan Documents, except as modified hereby, remain in full force and effect and are hereby reaffirmed in all respects.			
	[Balance of page intentionally left blank; signature page follows.]		
	5		
IN WITNESS WHEREOF, the parties hereto have caused this Fifth Amendment to Amended and Restated Credit Agreement to be duly executed under seal and delivered by their respective duly authorized officers on the date first above written.  APCOA/STANDARD PARKING, INC.			
	THEOTY OTHER PRINCE, INC.		
	By: Name: Title:		
	LASALLE BANK NATIONAL ASSOCIATION, as Agent and a Lender		
	By: Name: Title:		
	BANK ONE, NA, as a Lender		
	By: Name: Title:		

**EXHIBIT A** 

ALL INDEBTEDNESS EVIDENCED BY THIS NOTE IS SUBORDINATED TO OTHER INDEBTEDNESS PURSUANT TO, AND TO THE EXTENT PROVIDED IN, AND IS OTHERWISE SUBJECT TO THE TERMS OF, THE SUBORDINATION AGREEMENT, DATED

AS OF JANUARY 11, 2001 (THE "SUBORDINATION AGREEMENT"), AS THE SAME MAY BE AMENDED, RESTATED, MODIFIED OR SUPPLEMENTED AND IN EFFECT FROM TIME TO TIME, BY AND AMONG BANK ONE, NA, APCOA/STANDARD PARKING, INC. AND LASALLE BANK NATIONAL ASSOCIATION.

#### SECOND AMENDED AND RESTATED TERM NOTE

\$15,000,000

Originally executed January 11, 2002
Amended and Restated on December 30, 2002
Amended and Restated Further on February , 2003

**FOR VALUE RECEIVED**, the undersigned, **APCOA/STANDARD PARKING**, **INC.**, a Delaware corporation (the "Borrower"), hereby promises to pay to the order of **BANK ONE**, **NA**, a national banking association (the "Lender"):

- (a) the principal amount of Fifteen Million Dollars (\$15,000,000), payable in one principal installment of \$5,000,000 on April 30, 2003, with the remaining entire outstanding principal amount due and payable on the Term Loan Termination Date, as provided in that certain Amended and Restated Credit Agreement dated as of January 11, 2001 (as amended, restated, modified or supplemented and in effect from time to time, the "Credit Agreement"), among the Borrower, the Lender and certain other lenders which are or may become parties to the Credit Agreement, and LaSalle Bank National Association, a national banking association, as agent for itself and the other lenders; and
- (b) interest on the principal balance hereof from time to time outstanding from and after the Closing Date under the Credit Agreement at the times and at the rates provided in the Credit Agreement.

This Second Amended And Restated Term Note evidences borrowings under and has been issued by the Borrower in accordance with the terms of the Credit Agreement. This Second Amended and Restated Term Note amends and restates in its entirety the Term Note which was previously executed and delivered by Borrower to Lender on January 11, 2002 as amended and restated by that certain Amended And Restated Term Note dated December 30, 2002 (the "First Restated Term Note"). The amendment and restatement of such First Restated Term Note evidenced hereby is pursuant to a change in the scheduled date for payment of the first installment of principal of the indebtedness evidenced hereby and thereby. It is the intent of the parties hereto that such First Restated Term Note, as restated hereby, shall re-evidence the Term Loans under the Credit Agreement and is in no way intended to constitute repayment or a novation of any of the Lender Indebtedness which is evidenced by the Credit Agreement or such First Restated Term Note (or the original Term Note restated thereby) or any of the other Loan Documents executed in connection therewith. The Lender and any holder hereof is entitled to the benefits of the Credit Agreement, the Security Documents and the other Loan Documents,

and may enforce the agreements of the Borrower contained therein, and any holder hereof may exercise the respective remedies provided for thereby or otherwise available in respect thereof, all in accordance with the respective terms thereof. All capitalized terms used in this Second Amended And Restated Term Note and not otherwise defined herein shall have the same meanings herein as in the Credit Agreement.

If any one or more Events of Default shall occur and be continuing, the entire unpaid principal amount of this Second Amended And Restated Term Note and all of the unpaid interest accrued thereon may become or be declared due and payable in the manner and with the effect provided in the Credit Agreement.

No delay or omission on the part of the Lender or any holder hereof in exercising any right hereunder shall operate as a waiver of such right or of any other rights of the Lender or such holder, nor shall any delay, omission or waiver on any one occasion be deemed a bar or waiver of the same or any other right on any further occasion.

The Borrower and every endorser and guarantor of this Second Amended And Restated Term Note or the obligation represented hereby waives presentment, demand, notice, protest and all other demands and notices in connection with the delivery, acceptance, performance, default or enforcement of this Second Amended And Restated Term Note, and assents to any extension or postponement of the time of payment or any other indulgence, to any substitution, exchange or release of collateral and to the addition or release of any other party or persons primarily or secondarily liable.

THIS SECOND AMENDED AND RESTATED TERM NOTE AND THE OBLIGATIONS OF THE BORROWER HEREUNDER SHALL FOR ALL PURPOSES BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAW OF THE STATE OF ILLINOIS (EXCLUDING THE LAWS APPLICABLE TO CONFLICTS OR CHOICE OF LAW). THE BORROWER AGREES THAT ANY SUIT FOR THE ENFORCEMENT OF THIS SECOND AMENDED AND RESTATED TERM NOTE MAY BE BROUGHT IN THE COURTS OF THE STATE OF ILLINOIS OR ANY FEDERAL COURT SITTING THEREIN AND THE CONSENT TO THE NONEXCLUSIVE JURISDICTION OF SUCH COURT AND THE SERVICE OF PROCESS IN ANY SUCH SUIT BEING MADE UPON THE BORROWER BY MAIL AT THE ADDRESS SPECIFIED IN SECTION 8.2 OF THE CREDIT AGREEMENT. THE BORROWER HEREBY WAIVES ANY OBJECTION THAT IT MAY NOW OR HEREAFTER HAVE TO THE VENUE OF ANY SUCH SUIT OR ANY SUCH COURT OR THAT SUCH SUIT IS BROUGHT IN AN INCONVENIENT COURT.

**IN WITNESS WHEREOF**, the undersigned has caused this Second Amended And Restated Term Note to be signed in its corporate name by its duly authorized officer as of the day and year first above written.

APCOA/STANDARD PARKING, INC.
D
By: Name:
Title:

# EXHIBIT B

#### REAFFIRMATION AGREEMENT

This Reaffirmation Agreement (this "Agreement") is dated as of February , 2003, and is made jointly and severally by the entities which are signatories hereto (the "Guarantors") in favor of LaSalle Bank National Association, a national banking association, as agent (the "Agent") under the Credit Agreement referred to below, for the benefit of Agent and the "Lenders" under such Credit Agreement.

### WITNESSETH:

WHEREAS, APCOA/Standard Parking, Inc., a Delaware corporation (the "Borrower") is indebted to the "Lenders" under that certain Amended and Restated Credit Agreement dated as of January 11, 2002, as amended (as further amended, restated, modified or supplemented and in effect on the date hereof, the "Credit Agreement") and the "Notes" referred to therein; and

WHEREAS, in connection and concurrently with Borrower's execution of the Credit Agreement and the Notes, the Guarantors entered into that certain Amended and Restated Guaranty in favor of the Agent, for the benefit of the Agent and the Lenders (the same, as it may be amended, restated, modified or supplemented and in effect from time to time being herein referred to as the "Guaranty") providing for the guaranty by the Guarantors of Borrower's obligations under the Credit Agreement, the Notes, and the other "Loan Documents" (as such term is defined in the Credit Agreement); and

WHEREAS, in connection and concurrently with Borrower's execution of the Credit Agreement and the Notes, and from time to time thereafter, the Guarantors have entered into certain "Security Documents" (as such term is defined in the Credit Agreement) granting a Lien on substantially all of the Guarantors' assets to secure Borrower's obligations under the Credit Agreement, the Notes and the other Loan Documents; and

WHEREAS, Borrower has requested that Agent and the Lenders amend the Credit Agreement in certain respects, all as set forth in that certain Fifth Amendment to Amended and Restated Credit Agreement dated as of February , 2003 by and among the Borrower, the

Lenders and the Agent (the "Fifth Amendment") and the Second Amended And Restated Term Note referred to in the Fifth Amendment (the "Second Restated Term Note"); and

WHEREAS, the Lenders and the Agent are agreeable to such requests, subject to certain terms and conditions and provided, among other things, that the Guarantors concurrently execute and deliver this Reaffirmation Agreement; and

WHEREAS, the Guarantors desires to induce the Lenders and the Agent to take such actions and are therefore willing to execute and deliver this Reaffirmation Agreement in favor of the Agent for the benefit of the Lenders and the Agent;

NOW, THEREFORE, the Guarantors hereby jointly and severally agree as follows:

- 1. <u>Reaffirmation of Guaranty and Security Documents</u>. The Guaranty and each Security Document is hereby reaffirmed as of the date hereof in all respects jointly and severally by each of the Guarantors, and shall continue from and after the date hereof and shall remain in full force and effect from and after the date hereof, and the obligations guaranteed under the Guaranty and secured pursuant to the Security Documents shall include the Borrower's obligations under the Credit Agreement as amended by the Fifth Amendment and under the Second Restated Term Note.
- 2. <u>Reaffirmation and Confirmation of Security Interest</u>. Each Guarantor hereby confirms to LaSalle and Bank One that such Guarantor has granted to the Agent, for the benefit of the Agent and the Lenders, a security interest in or lien upon substantially all of its property in order to secure the obligations of the Borrower to the Agent and the Lenders pursuant to the Credit Agreement. Each Guarantor hereby reaffirms such grant of such security interest and lien to the Agent, for the benefit of the Agent and the Lenders, for such purpose in all respects.
- 3. <u>Representations and Warranties</u>. To induce LaSalle and Bank One to enter into the Fifth Amendment, the Guarantors hereby jointly and severally represent and warrant to the Agent, for the benefit of the Agent and the Lenders, that:
  - (a) Since December 30, 2002, there has been no development or event, which has had or could reasonably be expected to have a material adverse effect on any Guarantor's or the Borrower's business or financial condition. No Event of Default or Unmatured Event will occur after giving effect to the Fifth Amendment and the Second Restated Term Note.
  - (b) Each Guarantor has the corporate or limited liability company power and authority, and the legal right, to make and deliver this Agreement and has taken all necessary corporate or limited liability company action to authorize the execution and delivery of this Agreement.
  - (c) This Agreement and the Guaranty each constitute legal, valid and binding obligations of the Guarantors, enforceable in accordance with their respective terms, except as enforceability may be affected by bankruptcy, insolvency, reorganization, moratorium and other similar laws relating to or affecting the enforcement of creditors' rights generally, and by general equitable principles.
  - (d) No Unmatured Event or Event of Default exists and the representations and warranties made by the Borrower and the Guarantors in the Loan Documents to which each is a party are true and correct in all material respects on and as of the date hereof, after giving effect to the effectiveness of the Fifth Amendment and each other instrument, document or agreement to be executed and delivered by any of them pursuant thereto, as if made on and as of this date, other than those that relate to an earlier or specific date.
- 4. <u>Governing Law.</u> This Agreement shall be governed and construed in accordance with the internal laws and decisions of the state of Illinois, without regard to the conflict of laws provisions thereof. Whenever possible, each provision of this Agreement shall be interpreted in

such a manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be prohibited by or invalid under such law, such provision shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement.

Captions. Section captions and headings used in this Agreement are for convenience only and are not part of and shall not 5. affect the construction of this Agreement. Counterparts; Facsimile Signature. This Agreement may be executed in one or more counterparts, each of which shall be deemed to be an original, but all of which shall together constitute but one and the same document. This Agreement may be executed by facsimile signature, and any such facsimile signature by any party hereto shall be deemed to be an original signature and shall be binding on such party to the same extent as if such facsimile signature were an original signature. Successors and Assigns. This Agreement shall be binding upon the parties hereto and their respective successors and assigns, and shall inure to the benefit of such parties and their respective successors and assigns. [Balance of page intentionally left blank; signature page follows.] IN WITNESS WHEREOF, the undersigned have each executed this Reaffirmation Agreement as of the date first above written. AP Holdings, Inc. Tower Parking, Inc. Name: Name: Title: **APCOA Bradley Parking Company, LLC** Virginia Parking Service, Inc. Name: Name: Title: APCOA LaSalle Parking Company, LLC Hawaii Parking Maintenance, Inc. Name: Name: Title: Standard Auto Park, Inc. **Standard Parking Corporation IL** 

Name: \_\_\_\_\_\_Title:

Name:

# THIRD AMENDMENT TO EMPLOYMENT AGREEMENT

This **Third Amendment to Employment Agreement** is made as of the 1st day of April, 2002, by and between **APCOA/Standard Parking, Inc.**, a Delaware corporation (the "Company") and Michael K. Wolf (the "Executive").

#### RECITALS

- A. The Executive and Standard Parking, L.P., a Delaware limited partnership ("SPLP"), have previously executed a certain Employment Agreement dated as of March 26, 1998 (the "Original Employment Agreement"). The Company is the successor-in-interest to all of SPLP's rights, and has assumed all of SPLP's obligations, under the Original Employment Agreement. The Original Employment Agreement was modified by that certain Amendment To Employment Agreement dated as of June 19, 2000 by and between the Company and Executive (the "First Amendment") and that certain Second Amendment To Employment Agreement dated as of December 6, 2000 (the "Second Amendment"). The Original Employment Agreement, as modified by the First Amendment and Second Amendment, is hereafter referred to as the "Employment Agreement".
  - **B.** The Company and Executive have agreed to modify certain provisions of the Employment Agreement as set forth below.
- **NOW, THEREFORE,** in consideration of the Recitals, the mutual promises and undertakings herein set forth, and the sum of Ten Dollars in hand paid, the receipt and sufficiency of which consideration are hereby acknowledged, the parties hereby agree that the Employment Agreement shall be deemed modified and amended, effective immediately, as follows:
- 1. Subsections (d) and (e) of paragraph 7 of the Employment Agreement are hereby deleted in their entirety, and the following substituted in lieu thereof:
  - "(d) From and after the Effective Date, the Company shall continue to pay \$18,588 in annual premiums payable pursuant to the Policies and their paid-up insurance riders (collectively, the "Annual Premiums") for all years through and including calendar year 2014 or until the date of Executive's death, if earlier; provided, however, that the Company's obligation to pay the Annual Premiums shall cease immediately if, prior to June 20, 2007, either of the following shall occur:
    - (i) Executive voluntarily terminates his employment with the Company other than for Good Reason, or
    - (ii) the Company terminates Executive's employment for Cause (it being acknowledged for this purpose that the expiration of the Employment Period by reason of the Company's giving of a Notice of Nonrenewal shall be deemed to be a termination other than for Cause).

It is the parties' intent that so long as Executive remains employed with the Company as of June 20, 2007, the Company's obligation to pay the Annual Premiums through calendar year 2014 (or the date of Executive's death, if earlier) shall remain unconditional and in full force and effect even if Executive's employment with the Company terminates at any time subsequent to June 20, 2007, regardless of the reason for such termination."

2. Except as expressly modified above, all of the remaining terms and provisions of the Employment Agreement are hereby ratified and confirmed in all respects, and shall remain in full force and effect in accordance with their terms.

**IN WITNESS WHEREOF,** the Company and Executive have executed this Third Amendment to Employment Agreement as of the day and year first above written.

COMPANY: EXECUTIVE:

APCOA/STANDARD PARKING, INC.,	
a Delaware corporation	
	Michael K. Wolf
By:	
	n

# FIRST AMENDMENT TO EXECUTIVE EMPLOYMENT AGREEMENT

THIS FIRST AMENDMENT TO EXECUTIVE EMPLOYMENT AGREEMENT (this "First Amendment") is made and entered into this 25th day of April, 2001, by and between **APCOA/Standard Parking, Inc.** a Delaware corporation (the "Company") and **James A.** Wilhelm ("Executive").

# **RECITALS**

- A. The Company and Executive are parties to an Executive Employment Agreement dated August 1, 1999 (the "Employment Agreement"). All capitalized terms used herein and not otherwise defined shall have the same meaning ascribed to such terms in the Employment Agreement.
- B. By Resolution of the Board of Directors of the Company on August 25, 2000, Executive was elected and made President of the Company.
- B. The Company and Executive desire to amend certain terms of the Employment Agreement, as hereinafter set forth, to reflect changes in title, compensation and benefits of Executive which became effective as of August 25, 2000.

NOW, THEREFORE, the Employment Agreement is hereby amended in the following respects:

- 1. The first sentence of Paragraph 1. (a) is hereby amended by deleting the entire sentence and substituting the following sentence in lieu thereof:
  - "The Company agrees to employ Executive in the position of President, effective as of August 25, 2000."
- 2. The first sentence of Paragraph 2. (a) is hereby amended by deleting the entire sentence and substituting the following sentence in lieu thereof:
  - "Salary. Executive shall receive a base salary at the rate of not less than \$335,000, effective as of August 25, 2000."
- 3. Subparagraph (i) of paragraph 5 (g) is hereby amended by deleting the first sentence and substituting the following sentence in lieu thereof:
- "(i) if Executive's termination occurs for any reason other than Cause, the sum of \$167,500 in equal monthly installments for up to eighteen months following the Date of Termination;"
- 4. Except as specifically amended by this First Amendment the Employment Agreement shall remain unchanged and in full force and effect.
- IN WITNESS WHETREOF, Executive and the Company have executed this First Amendment as of the day and year first above written.

Ву: _	Myron C. Warshauer
	Chief Executive Officer
Execut	tive:

# MANAGEMENT EMPLOYMENT AGREEMENT

AGREEMENT dated as of July 1, 1998 by and between APCOA, Inc., a Delaware Company with offices at 800 Superior Avenue, Cleveland, Ohio 44114 (''Company'') and John Ricchiuto (''Employee''), supersedes all agreements entered into prior to July 1, 1998.

WHEREAS, the Company is engaged in the business of operating and managing open air parking lots and indoor garages and ramps for the purpose of parking motor vehicles on a leasehold, license, concession or management fee basis throughout the United States under agreement with municipalities, owners of properties, and/or otherwise (the 'Business of the Company').

WHEREAS, Employee has been employed by the Company in a management capacity. During the course of his employment, the Employee has become an experienced and valuable employee and knowledgeable with respect to the Business of the Company, its trade secrets, customers, market areas, sources of supply, and its manner of doing business.

NOW, THEREFORE, in consideration of the premises hereto and the agreements and covenants hereinafter contained, the parties hereto, intending to be legally bound, mutually agree as follows:

#### 1. EMPLOYMENT AND DUTIES

The Company hereby employs Employee to serve as Senior Vice President, Airport Properties - East (or under such title as the Company may hereafter assign to him). The Employee hereby accepts employment upon the terms and conditions hereinafter set forth. He shall report to the Executive Vice President or any other officer of the Company assigned to him by such officer. The Employee will have responsibility for the states listed in Exhibit A.

The Employee shall devote his entire time, attention and energies to the Business of the Company, and shall not, during the term of this Agreement, engage in any other business activities that will interfere with the Employee's employment pursuant to this Agreement. The Employee agrees to comply in all material respects with the ''Standards of Conduct'' as set forth in Exhibit B.

## 2. <u>TERM</u>

- (a) The term of this Agreement shall be for a period of three (3) years (and thereafter until terminated by either party in the manner set forth in Section 2(b) below) commencing as of the date set forth above, (unless Employee dies, or becomes incapacitated and unable to perform the duties set forth in Section I hereof and it is determined by the Company in its sole discretion that termination is necessary for the good of the Company) or the Employee is terminated for cause pursuant to Section 7 hereof. In the event of death, incapacity of termination pursuant to Section 7 hereof, all rights of the Employee to receive compensation and benefits (except to the extent then accrued or vested) shall end as of the date of such event.
- (b) Unless terminated (for any reason described above) this Agreement shall remain in effect for so long as Employee is an employee of the Company. After the initial three (3) year period, either party shall have the right to terminate this Agreement by giving the otherparty thirty (30) days prior written notice of intent to do so. Notwithstanding any such termination, Sections 5 and 6 of this Agreement shall remain in full force and effect.

#### 3. COMPENSATION

For the services to be rendered by him pursuant to this Agreement, the Company agrees to pay to Employee, so long as he shall be employed hereunder, the following compensation.

- (a) Salary at the rate of not less that \$114,000 per year, Base Salary (''Salary'') payable in 26 equal installments. The salary shall be reviewed at least annually and any adjustments thereto shall be at the sole discretion of the Executive Vice President Airport Properties, and the President.
- 1. Company agrees to pay the Employee a bonus to a maximum of 20% of his base salary as of the preceding July 1st. Said bonus shall be computed in accordance with the plan as set forth and attached in Exhibit C.
  - 2. Benefits will be offered to the Employee, as provided in Exhibit D, hereto attached.
- 3. A company automobile will be provided according to the plan described in Exhibit E, and the Company will reimburse 75% of insurance costs to Employee.
  - 4. Vacation time will be three weeks annually.

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#### 4. <u>AUTHORIZED EXPENSES</u>

The Company will reimburse the Employee for reasonable business expenses on the presentation by the Employee, from time to time, of an itemized account of such expenses with documentary supporting materials. Such expenses shall include reasonable and necessary expenses for entertainment, travel, meals, and hotel accommodations.

### 5. CONFIDENTIALITY AND DISCLOSURE OF INFORMATION

The Employee, during his tenure as an employee of the Company, has had and will have access to, and has gained and will gain knowledge with respect to the Company's trade secrets, private and confidential information concerning its financial statements and operations conducted by the Company, its sales and marketing activities and procedures, its bidding techniques, its design and construction techniques, its customer list of owners of parking facilities or credit and financial data concerning such customers or potential customers (in the aggregate hereinafter as ''Secret and Confidential Information''). The Employee acknowledges that such information constitutes a valuable, special and unique asset of the Company as to which the Company has the right to retain and hereby does retain all of its proprietary interests. However, access to and knowledge of such Secret and Confidential Information are essential to the performance of the Employee's services for the Company. In recognition of this fact, the Employee agrees that he will not, during or after his employment with the Company, disclose any of such Secret and Confidential Information to any person, firm, corporation, association of other entity for any reason or purpose whatsoever, except as necessary in the performance of his duties as an Employee of the Company or make use of any such Secret and Confidential Information for his own purposes or those of another.

# 6. RESTRICTIVE COVENANT

(a) The Employee recognizes that the Company is relying on his extensive experience, knowledge, ability and contacts in the Business engaged in by the Company in entering into this Agreement. For this reason, Employee covenants and agrees that during the period of his employment by the Company, and for a period of one year immediately following such employment, (except in the event the Company elects to terminated this Agreement or any extension thereof pursuant to the Section 2(b) in which case Section 6(b) shall be in effect) he shall not have any direct or indirect ownership or other financial interest in and will not directly or indirectly, engage in, or in any manner become interested in (as principal, agent, consultant, advisor, officer, director, employee or otherwise) any business which competes with the Business of the Company in the geographic territory in which the Employee is then operating nor will he solicit business directly or indirectly on behalf of such competing business.

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In addition, as part of the consideration required of him under this Agreement, Employee shall not, while in the employment of the Company, and for a period of two (2) years thereafter either:

- (1) hire or otherwise induce any employee or employees of the Company or any of its subsidiaries, to leave or terminate such employment, or
- (2) employ, assist in employing or otherwise associate in business with any such employee of the Company or any of its subsidiaries.

Further, as part of the consideration required of him under this Agreement, Employee agrees that he will not at any time, either during his employment with the Company of after cessation thereof divulge to any person, firm or company any information received by him during the course of his employment relating to or affecting the business of the Company, including, but not specifically limited to, information relating to any contracts, statistics, methods, costs or revenues, and all of such information shall be kept confidential and not in any way be revealed to anyone without the express written consent of the Company.

Employee understands that the breach or the threatened breach of any of the covenants contained herein to which Employee has agreed will result in irreparable injury to the Company and agrees that the Company may, in addition to its remedies at law in any such event, seek and obtain a court injunction restraining the breach of said covenants or any of them.

(b) In the event that the Company elects to terminate this Agreement, or any extension thereof under Section 2(b) hereof, the Company shall have the right to require Employee to abide by the covenant described herein for a period of up to one year immediately following such termination date.

In such event, Employee covenants and agrees that for the non-competitive period described above, he shall not have any direct or indirect ownership or other financial interest in and will not directly or indirectly engage in, or in any manner become interested in (as principal, agent, consultant, advisor, officer, director, employee or otherwise) any business which competes with the Business of the Company in the geographic territory in which the Employee is then operating nor will he solicit business, directly or indirectly on behalf of such competing business.

### 7. TERMINATION

The Company shall have the right to terminate this Agreement for cause immediately and without any further liability to employee if, in the judgment of the Corporate Vice President Airport Properties, and the President and Chief Executive Officer:

(a) Employee has failed or materially neglected to perform his obligations hereunder; or

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(b) Employee has: (i) committed any crime involving moral turpitude or any crime in the conduct of his official duties; (ii) committed any material act of fraud against the Company, its parent or affiliates, or materially misused his position for his personal gain or that of any third party; or (iii) committed any act materially adverse to the welfare of the Company.

In the event this Agreement is terminated, pursuant to this Section, Sections 5 and 6 shall remain in full force and effect. However, the one year time period described in Section 5(a) shall commence as of the date of termination.

# 8. <u>INVALIDITY</u>

The territorial, time and other limitations contained in Sections 5 and 6 are reasonable and properly required for the adequate protection of the Business and affairs of the Company, and in the event that any one or more of such territorial, time or other limitation is found to be unreasonable by a court of competent jurisdiction, the Company agrees to submit to the reduction of the said territorial, time or other limitation, to such an area, period or other limitation such court may determine to be reasonable. In the event that any limitation under such sections is found to be unreasonable or otherwise invalid in any jurisdiction, in whole or in part, the parties acknowledge and agree that such limitation shall remain and be valid in all other jurisdictions.

If provision, term, clause or part thereof this Agreement is invalid, it shall not affect the remainder of said provision, term or clause of this Agreement, but said remainder shall be binding and effective against both parties hereto.

## 9. <u>MISCELLANEOUS</u>

This Agreement embodies the whole agreement between the parties hereto concerning the subject matter hereof. This Agreement may not be changed except by a writing signed by the party against whom enforcement thereof is sought.

This Agreement has been executed in the State of Ohio and shall be governed and interpreted in accordance with the laws of the State of Ohio.

All notices given hereunder shall be mailed postage paid to the address of the receiving party as first indicated above or to such other place as such party may from time to time designate by written notice hereafter.

IN WITNESS WHEREOF, the parties hereto, intending to be legally bound, have executed this Agreement this 1<sup>st</sup> day of July, 1998.

APCOA, Inc.

By:

Michael J. Machi
Senior Vice President
Administration

WITNESS:

By:

John Ricchiuto

# **EXHIBIT A**

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- 1. Delaware
- District of Columbia
- Illinois
- 4. Indiana
- 5. Iowa
- 6. Maryland
- 7. Massachusetts
- 8. Michigan
- Minnesota
- 10. Missouri
- 11. Nebraska
- 12. New Hampshire

13. New Jersey 14. New York North Dakota 15. 16. Ohio Pennsylvania 17. 18. Rhode Island 19. South Dakota 20. Vermont 21. Wisconsin 22. Connecticut

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#### **EXHIBIT B**

#### **GUIDELINES**

# STANDARDS OF CONDUCT

1. <u>Standards of Conduct and Business Ethics.</u> The Board of Directors of APCOA, Inc. has adopted a Corporate policy for itself and its subsidiary and affiliated companies regarding Standards of Conduct and Business Ethics, in order to provide Directors, Officers and employees with a guide of conduct in fulfilling their responsibilities to the public, and the corporation.

As no policy statement can cover the total range of daily activities, it is recognized that questions of compliance will arise. Such questions should be directed through normal communications procedures to the General Counsel at Corporate Headquarters.

Your attention is also specifically called to the fact that disregard of sections of this policy could result in your dismissal as an employee as well as the imposition of civil and criminal penalties against the Company and you personally.

All personnel are requested to read this policy and conform to the principles stated therein.

2. <u>Policy.</u> It is the policy of the Company that its directors, officers and employees shall regulate their activities so as to avoid loss or embarrassment to the Company. Either by implication or in reality, the objective exercise of sound ethical business judgment should not be in any manner limited by any relationship, any activity or any practice.

The Company recognizes and respects the individual's right to engage in outside activities. However, the Company reserves the right to determine when these activities create a conflict of interest. All conduct of the individual must conform to the best interests of the Company.

3. Reciprocity. Because of the nature and variety of the business engaged in by companies directly or indirectly controlled by APCOA, Inc., certain legal problems could arise with respect to purchases made by APCOA, Inc. if such purchases are conditioned upon our suppliers' purchasing products and/or services sold by APCOA, Inc. Conversely, similar legal problems could arise if our customers were to condition our sales to them upon purchase of products or services from them. This practice, commonly referred to as fireciprocity,' is prohibited by various federal and state laws.

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It is the policy of APCOA, Inc. that APCOA, Inc. comply with all applicable federal, state and local laws. The Guidelines set forth below have been designed to ensure full compliance with such laws. These Guidelines apply to all personnel having purchase or sales responsibilities. The Executives of APCOA, Inc. should disseminate these Guidelines to appropriate employees and agents and require adherence thereto.

4. <u>Purchase/Sales Guidelines.</u> The following guidelines with respect to purchases and sales made by companies owned or controlled directly or indirectly by APCOA, Inc. apply to all employees and agents of such companies:

- (a) No employee or agent of APCOA, Inc., having purchasing responsibilities or duties shall purchase any products or services from, or enter into or adhere to any contract, agreement or the condition or understanding that purchases made by him will be based or conditioned upon any sales to such supplier by APCOA, Inc.
- (b) No employee or agent of APCOA, Inc. having sales responsibilities or duties shall sell products or services to, or enter into or adhere to any contract agreement or understanding that any purchase by APCOA, Inc. from such customer will be based or conditioned upon any sales of APCOA, Inc. to such customer.
- (c) No employee or agent of APCOA, Inc. shall issue to personnel with primary purchasing responsibility any lists, notices, or other data identifying customers and their purchases made by APCOA, Inc. from any of such customers.
- (d) No employee or agent of APCOA, Inc. shall issue to personnel with primary sales responsibilities any lists, notices or other data pertaining to purchases made by APCOA, Inc. from particular suppliers.
- (e) No employee or agent of APCOA, Inc. shall prepare or maintain statistical compilations which compare purchases from suppliers who supply products or services to APCOA, Inc. to such suppliers.
- (f) No employee or agent of APCOA, Inc. shall:
  - 1. Communicate to any actual or potential seller or supplier of APCOA, Inc. that preference will be given to the purchase of such seller's products or services based upon sales by APCOA, Inc. to such supplier.
  - 2. Compare or exchange statistical data with any such seller or supplier to facilitate any relationship of mutual purchases and sales between such seller or supplier and APCOA, Inc.

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- 3. Communicate to any such seller or supplier the fact that APCOA, Inc. has made any purchases from such seller or supplier for the purpose of inducing a purchase by such seller or supplier.
- 4. Direct or recommend that APCOA, Inc. purchase products or services from any seller or supplier for the purpose of reciprocating purchases made by, or promoting sales to, such seller or supplier.
- 5. Agree with any seller or supplier that such seller or supplier will purchase products or services from APCOA, Inc. in order to reciprocate purchases made by APCOA, Inc. from such supplier.
- 5. <u>Standards of Business</u> Ethics. To determine if a specific interest creates a conflict with Company interests or if a specific practice violates an ethical standard is most difficult without judging the immediate relative circumstances involved. Moral and legal standards are relative measurements of proper behavior. Therefore, the Company can only set forth specific examples that may limit an individual's ability ethically and/or legally to perform his or her duties for the Company. Such examples include:
  - (a) Having any position or interest in any other business enterprise operated for a profit which would or could reasonably be supposed to conflict with the proper performance of the employee's duties or responsibilities, or which might tend to restrict the employee's independence of judgment with respect to a transaction between the Company and such other business enterprise.
  - (b) Seeking to, accepting, offering or providing either directly from or to any individual, partnership, association, corporation or other business entity or representative thereof, doing or seeking to do business with the Company, or any of its affiliates the following: loans (except with banks or other financial institutions), services, payments, vacation or pleasure trips, or any gifts to more than nominal value, or gifts of money in any amount.
  - (c) Benefiting personally from any purchase of any goods or services of any nature by the Company or its affiliates, or deriving personal gain from actions taken or associations made in any capacity as an employee of the Company.
  - (d) Directly or indirectly acquiring as an investment, any stock of any company engaged in the parking business or any business in competition or doing business with APCOA, Inc. and its affiliates which

might be prejudicial to the interest of the Company, without first obtaining proper authorization.

- (e) Revealing to a third party, any information or data regarding the financial status, decisions or plans of the Company or any of its affiliates which might be prejudicial to the interest of the Company, without first obtaining proper authorization.
- (f) Misusing one's position with the Company or knowledge of Company affairs for outside gains.
- (g) Acquiring securities or other property (such as real estate) which the Company itself has a present or potential interest in acquiring.
- (h) Carrying on of Company business with a firm in which the employee or near relative of the employee has an appreciable ownership or interest, without divulging the relationship and obtaining Company approval.
- (i) Engaging in practices or procedures which violate any laws, rules or regulations applying to the conduct of the Company's businesses and licenses held by the Company, including violation of any antitrust laws.
- (j) Contributing corporate funds or property for political contribution purposes, in violation of local, state or federal laws.
- (k) Using or permitting others to use the services of Company materials or equipment for personal use or gain.
- (l) Condoning or failing to report to appropriate Company authority the activities of any other officer or employee of the Company which violate the principles set forth in this policy statement.
- (m) Any other and all business practices which are construed or accepted by the general business community as unethical or in violation of law.
- 6. <u>Obligation of Directors, Officers and Employees.</u> Employment by, or association with the Company carries with it the responsibility to be constantly aware of the importance of ethical conduct. The individual must disqualify himself from taking part, or exerting influence, in any transaction in which his own interests may conflict with the best interest of the Company.

Interests which might otherwise be questionable may be entirely proper if accompanied by a full advance disclosure which affords an opportunity for prior approval or disapproval. The obligation to make such disclosure rests upon the individual. All disclosures should be directed through normal communication procedures to the General Counsel at Corporate Headquarters.

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Upon disclosure, the Company recognizes that there may be many borderline situations and it does not intend to be unreasonable in considering these cases, giving recognition to the attendant circumstances.

Should disclosure by an individual indicate the possibility of a conflict of interest, the individual will be given a reasonable time to remedy the situation.

From time to time questions may arise with respect to this Company policy for which it is appropriate to consult with legal counsel. It is the responsibility of each officer and employee to recognize these situations and seek legal advice. Such advice may be obtained by contacting the General Counsel at Corporate Headquarters. it is never a mistake to consult with counsel when in doubt with respect to the legality of a proposed course of action.

7. <u>Compliance with Antitrust Laws.</u> It is the policy of the Company to comply with all applicable federal and state antitrust laws, including trade regulation laws, and it is expected that all of the Company's officers and employees will likewise comply. The failure to comply with applicable antitrust laws may subject the Company and/or the individuals involved to criminal and civil penalties, including substantial fines and imprisonment, travel damage liability, injunctions or other court orders adversely affecting the operation of the Company's business, and the high cost of defending an antitrust case.

The General Counsel at Corporate Headquarters coordinates the handling of the Company's legal affairs. His staff is always available for consultation with respect to compliance with the antitrust laws. In addition, special legal counsel will be furnished, if required. No officer or employee is authorized to take any action which the General counsel has advised would constitute a violation of the antitrust laws

To the extent it is legally able to do so, the Company shall be prepared to assist and/or defend any individual who has acted in good faith upon the advice of the General Counsel, but who nevertheless has become involved in antitrust proceedings in the course of his employment. Any individual who has violated the antitrust laws or is convicted of so doing shall be subject to appropriate disciplinary action, including dismissal, if such individual acted without seeking the advice of the General Counsel or acted contrary to his advice.

a. <u>Rules to Follow.</u> Many of the questions arising under the antitrust laws must be resolved in the context of a particular fact situation. However, there are a number of clearly established rules of conduct which must be observed by all officers and employees in all circumstances, in order to assure that the Company and the individuals involved are in full compliance with the antitrust laws.

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Set out below are a number of these rules and several other guidelines with respect to the application of the antitrust laws to the activities of the Company:

- 1. No officer or employee shall enter into, or attempt to enter into, an understanding, agreement, plan or arrangement, whether formal or informal, written or oral, express or implied, with any competitor in regard to prices, discounts, terms or conditions of or refusing to deal with any actual or potential customers or suppliers.
- No officer or employee shall give to or accept from a competitor, in written or oral form, or discuss with a competitor, any information concerning prices, terms or conditions of sale, or other competitor information except where: (a) the information or discussion is relevant and necessary to a bona fide existing or prospective customer supplier relationship between the Company and such competitor, or (b) the General Counsel advised in writing that the conduct or discussions would be proper because there would be no reasonable basis for inferring a violation of the antitrust laws.
- 8. <u>Implementation Procedures.</u> It is difficult to define all situations and circumstances with precision in a policy. If there are any questions at any time on present or future interpretations of this policy or the propriety of any conduct, employees are requested to consult with the General Counsel at Corporate Headquarters to make sure of the propriety of the action contemplated.

In matters of antitrust and other specialized areas, the Company retains outside counsel, who can be consulted as the need arises. The services of outside counsel may be obtained by making your request to the General Counsel at Corporate Headquarters.

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#### EXHIBIT C

# AIRPORT BONUS CALCULATION

Name John Ricchiutto

Present Salary \$ 114,000 (As of Bonus Pool 20% \$22,800 Maximum **Formula** 1/3 of Pool - Airport Properties Performance 1/3 of Pool is \$ Actual **Actual Bonus** % \$ 2/3 of Pool is \$ Max. Bonus **Actual Bonus** \$ \$ 25% New Business \$ \$ 25% Rate Increase \$ 25% Contract Extension \$ 25% Discretion **TOTAL** \$

Last Year's Bonus \$

Pay Bonus This Year of \$

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### **EXHIBIT D**

# ' 'MARKET PRESIDENT BENEFIT PROGRAM''

The following Company paid benefits will be provided to the Employee for as long as this Management Employment Agreement is in effect.

Medical and Dental Insurance (under current carrier) for either single or family coverage.

Long Term Disability Insurance providing for a benefit of 66 2/3% pre-disability salary up to a maximum benefit of \$5,000 per month.

Group Term Life and Accidental Death and Dismemberment Insurance in the amount of \$100,000.

24 Hour Personal Accident Insurance in the amount of \$126,000 for either single or family coverage, with applicable family reductions per policy.

#### FIRST AMENDMENT TO EMPLOYMENT AGREEMENT

THIS FIRST AMENDMENT (the ''First Amendment'') is made as of the I'' day of January, 2000, by and between APCOA/STANDARD PARKING, INC. (formerly known as ''APCOA, Inc.''), a Delaware corporation (the ''Company''), and JOHN RICCHIUTO (the ''Employee'').

#### **RECITALS**

- A. The Company and the Employee previously entered into a Management Employment Agreement dated as of July 1, 1998 (the 'Agreement').
- B. The Company and the Employee now mutually desire to modify and amend the Agreement as set forth herein.

**NOW, THEREFORE,** in consideration of the mutual agreements and covenants hereinafter contained, the parties hereto agree as follows:

- 1. All capitalized terms used in this First Amendment and not otherwise defined herein shall have the meaning set forth in the Agreement.
- 2. Effective from and after January 1, 2000, Section 3(a) and subsection 3(a) I shall be deemed amended to read, in their entirety as so amended, as follows:
  - '(a) Salary at the rate of One Hundred Thirty-Five Thousand Dollars (\$135,000) per year ('Base Salary'), payable in accordance with the payroll schedule as may be in effect from time to time during the term hereof. The Base Salary shall be subject to periodic review and, in the sole discretion of the Company, may be annually adjusted without affecting any other provisions of this Agreement. It is understood that the next adjustment of Employee's Base Salary is anticipated to be effective April 1, 2001.
  - 1. Employee shall be eligible to participate in the Company's based compensation program ( 'PBC Program') based upon Employee's performance in meeting or exceeding goals established for Employee's position and such other terms and conditions established by the Company. Any and all amounts payable to Employee pursuant to the PBC Program shall be payable in accordance with the distribution schedule in effect from time to time with respect to other similarly situated Senior Vice Presidents of the Company.'
- 3. To the extent any of the provisions of the Agreement may be viewed as conflicting with the terms of this First Amendment, the terms of this First Amendment shall be deemed to control. All other provisions of the Agreement not specified or amended herein shall remain in ftill force and effect.
- 4. This First Amendment contains the entire agreement between the parties hereto with respect to the subject matter hereof and supercedes all negotiations, prior discussions, agreements and understandings, written or oral, relating to the subject matter hereof

IN WITNESS WHEREOF, the parties hereto have caused this First Amendment to be duly executed as of the date above written.

APCOA/STANDARD PARKING, INC.			
By:			
•	James A. Wilhelm		
	Sr. Executive Vice President and		
	Chief Operations Officer		

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## AMENDED AND RESTATED EXECUTIVE EMPLOYMENT AGREEMENT

THIS AMENDED AND RESTATED EXECUTIVE EMPLOYMENT AGREEMENT (this "Agreement") by and between APCOA/ Standard Parking, Inc., a Delaware corporation (the "Company"), and John Ricchiuto (the "Executive"), dated as of the 1<sup>st</sup> day of December 2002 (the "Effective Date").

# **RECITALS**

- A. Prior to the Effective Date, Executive was employed by the Company pursuant to a Management Employment Agreement dated July 1, 1998 (the "1998 Employment Agreement"). The Company is in the business of operating private and public parking facilities for itself, its subsidiaries, affiliates and others, and as a consultant and/or manager for parking facilities operated by others throughout the United States and Canada (the Company and its subsidiaries and affiliates and other Company-controlled businesses engaged in parking garage management (in each case including their predecessor's or successor's) are referred to hereinafter as the "Parking Companies").
- B. In the course of Executive's employment previously and hereunder, Executive has had and will have access to highly confidential and proprietary information of the Parking Companies and their clients, including without limitation the information referred to in Paragraph 6 hereafter.
- C. The Company and Executive desire to continue Executive's employment relationship with the Company and amend and restate the terms of Executive's 1998 Employment Agreement, on and subject to the terms and conditions hereinafter set forth.

NOW, THEREFORE, in consideration of: (i) the foregoing premises, (ii) the mutual covenants and agreements herein contained and (iii) the salary continuation payment payable on termination, the Company and Executive hereby covenant and agree as follows:

1. <u>Employment Period</u>. The Company shall employ the Executive, and the Executive shall serve the Company, on the terms and conditions set forth in this Agreement, for a period beginning on December 1, 2002 and ending December 31, 2004 (the "Employment Period"). The Employment Period shall automatically extend for additional terms of one (1) year each (individually referred to as a "Renewal Period" and in the plural as the "Renewal Periods") unless the Company or Executive shall have given notice in writing of their intention not to renew the Agreement not less than one hundred twenty (120) days prior to the expiration of the Employment Period or any applicable Renewal Period. The Employment Period, as extended by one or more Renewal Periods, shall hereinafter be deemed to be the Employment Period. Notwithstanding any such termination, Paragraph 6 of this Agreement shall remain in full force and effect.

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2. Position and Duties. During the Employment Period, the Executive shall serve as Executive Vice President-Operations of the Company, with the duties, authority and responsibilities as are commensurate with such position and as are customarily associated with such position. Executive shall hold such other positions in the Company or any of the other Parking Companies as may be assigned to him from time to time by the Chief Executive Officer of the Company. The Executive shall report directly to the Chief Executive Officer of the Company or as otherwise directed by the Chief Executive Officer. During the Employment Period, and excluding any periods of vacation and sick leave to which the Executive is entitled, the Executive shall devote full attention and time during normal business hours to the business and affairs of the Company and, to the extent necessary to discharge the responsibilities assigned to the Executive under this Agreement, use the Executive's reasonable best efforts to carry out such responsibilities faithfully and efficiently. The Executive shall not, during the terms of this Agreement, engage in any other business activities that will interfere with the Executive's employment pursuant to this Agreement. Executive shall discharge his duties and responsibilities under this Agreement in accordance with the Company's Code of Conduct presently in effect or as amended and modified from time to time hereafter.

# 3. Compensation.

(a) <u>Base Salary</u>. During the Employment Period, the Executive shall receive an annual base salary of \$200,000 (the "Annual Base Salary"), payable in accordance with the Company's normal payroll practice for executives as in effect from time to time. The Annual Base Salary shall be subject to review annually in accordance with the Company's review policies and practices for executives as in effect at the time of any such review.

- (b) Bonus. For each calendar year ending during the Employment Period, the Executive shall be eligible to receive an annual bonus (the "Annual Bonus"), based upon terms and conditions of an annual bonus program established for the Executive by the Company. It currently is expected that the Annual Bonus will be paid in the month of April following the calendar year in which the Annual Bonus is earned. In all events, the Annual Bonus program shall provide that the Executive's target bonus ("Target Annual Bonus") will be a percentage of the Annual Base Salary, with the actual amount of the Annual Bonus determined in accordance with the terms of the Annual Bonus program. Executive shall be entitled to a guaranteed Annual Bonus of \$35,000 for calendar year 2003. For calendar year 2002, Executive shall be entitled to annual bonus calculated in accordance with the Executive's 1998 Employment Agreement.
- (c) <u>Equity Plan</u>. In the event the Company adopts an equity plan or program (the "Equity Plan") for its key executives during the term of this Agreement, the Executive shall be entitled to participate in the Equity Plan on a similar basis as similarly situated executive vice presidents of the Company from and after the effective date thereof in accordance with the terms and conditions of the Equity Plan.
- (d) Other Benefits. In addition to the foregoing, during the Employment Period: (i) the Executive shall be entitled to participate in savings, retirement, and fringe benefit plans, practices, policies and programs of the Company as in effect from time to time, including, but not limited to the Company's 401(K) plan, on the same terms and conditions as those

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applicable to peer executives; (ii) the Executive shall be entitled to four (4) weeks of annual vacation (prorated for the calendar year ending December 31, 2002), to be taken in accordance with the Company's vacation policy as in effect from time to time; and (iii) the Executive and the Executive's family shall be eligible for participation in, and shall receive all benefits under medical, disability and other welfare benefit plans, practices, policies and programs provided by the Company, as in effect from time to time, on the same terms and conditions as those applicable to peer executives, including the benefits described on Exhibit A attached hereto and incorporated herein by reference.

(e) <u>Business Expenses</u>. Executive shall be reimbursed by the Company for those business expenses authorized by the Company and those for which are necessarily and reasonably incurred on behalf of the Company and which may be properly be deducted by the Company as business expenses for federal tax purposes.

## 4. <u>Termination of Employment.</u>

- (a) <u>Death or Disability</u>. In the event of the Executive's death during the Employment Period, the Executive's employment with the Company shall terminate automatically. The Company, in its discretion, shall have the right to terminate the Executive's employment because of the Executive's Disability during the Employment Period. For purposes of this Agreement, "Disability" shall mean the absence of the Executive from the Executive's duties with the Company on a full-time basis for 180 consecutive business days, or for periods aggregating 180 business days in any period of twelve months, as a result of incapacity due to mental or physical illness or injury which is determined to be total and permanent by a physician selected by the Company or its insurers. A termination of the Executive's employment by the Company for Disability shall be communicated to the Executive by written notice, and shall be effective on the 30th day after receipt of such notice by the Executive (the "Disability Effective Date"), unless the Executive returns to full-time performance of the Executive's duties before the Disability Effective Date.
- (b) <u>By the Company</u>. In addition to termination for Disability, the Company may terminate the Executive's employment during the Employment Period for Cause or without Cause. "Cause" means:
- (i) the continued and willful or deliberate failure of the Executive to substantially perform the Executive's duties, or to comply with the Executive's obligations, under this Agreement (other than as a result of physical or mental illness or injury); or
- (ii) illegal or gross misconduct by the Executive, in either case that is willful and results in material damage to the business or reputation of the Company.

Upon the occurrence of events constituting Cause as defined in subsection (i) of this paragraph (b), the Company shall give the Executive advance notice of any such termination for Cause and shall provide the Executive with a reasonable opportunity to cure.

- (c) <u>Voluntarily by the Executive</u>. The Executive may terminate his employment by giving written notice thereof to the Company, provided, however, that if Executive terminates his employment for Good Reason, such termination shall not be considered a voluntary termination by Executive and Executive shall be treated as if he had been terminated by the Company pursuant to paragraph 5(a) below. "Good Reason" means any of the following:

  (ii) the Company requires or otherwise takes such action as would require the Executive's relocation from Cleveland. Ohio;

  (ii) a reduction in the Executive's Annual Salary, which is not accompanied by a similar reduction in annual salaries of similarly situated executive's of the Company; or

  (iii) a breach by the Company of this Agreement after Executive has given advance written notice of any such breach to the Company and a reasonable opportunity to cure.

  (d) <u>Date of Termination</u>. The "Date of Termination" means the date of the Executive's death, the Disability Effective
- Date of Termination. The "Date of Termination" means the date of the Executive's death, the Disability Effective Date, the date on which the termination of the Executive's employment by the Company for Cause, as set forth in notice from the Company, is effective, the date that notice of termination is provided to the Executive from Company of a termination of the Executive's employment by the Company other than for Cause or Disability, or the date on which the Executive gives the Company notice of termination of employment, as the case may be.
  - 5. <u>Obligations of the Company upon Termination</u>.
- By the Company Other Than for Cause or Disability. If, during the Employment Period, the Company terminates the Executive's employment, other than for Cause or Disability, the Company shall, for the duration of the Employment Period, as in effect immediately before the Date of Termination, continue to pay the Executive the Annual Base Salary and the Annual Bonus through the end of such Employment Period, as and when such amounts would be paid in accordance with paragraph 3(a) and (b) above, provided the amount of any Annual Bonus so paid shall equal the Target Annual Bonus. The Company shall also continue to provide for the same period welfare benefits to the Executive and the Executive's family, at least as favorable as those that would have been provided to them under clause (d)(iii) of Paragraph 3 of this Agreement if the Executive's employment had continued until the end of the Employment Period, provided, that during any period when the Executive is eligible to receive such benefits under another employer-provided plan, the benefits provided by the Company under this paragraph 5(a) may be made secondary to those provided under such other plan and shall pay Executive any accrued but unpaid vacation pay.
- (b) <u>Death</u>. If the Executive's employment is terminated by reason of the Executive's death during the Employment Period, the Company shall make, within 30 days after the Date of Termination, a lump-sum cash payment to the Executive's estate equal to the sum of (i) the Executive's Annual Base Salary through the end of the calendar month in which death

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occurs, (ii) any earned and unpaid Annual Bonus for any calendar year ended prior to the Date of Termination and a pro-rated Target Bonus for services to the Date of Termination, (iii) any accrued but unpaid vacation pay and (iv) any other vested benefits to which the Executive is entitled, in each case to the extent not yet paid, except for any death benefit, in which case the death benefit shall be paid to Executive's estate within seven (7) days following receipt of any such death benefit by the Company from the insurer.

- (c) <u>Disability</u>. In the event the Executive's employment is terminated by reason of the Executive's Disability during the Employment Period in accordance with paragraph 4(a) hereof, the Company shall pay to the Executive or the Executive's legal representative, as applicable, (i) the Executive's Annual Base Salary for the duration of the Employment Period in effect immediately before the Date of Termination, provided that any such payments made to the Executive shall be reduced by the sum of the amounts, if any, payable to the Executive under any disability benefit plans of the Company or under the Social Security disability insurance program, (ii) any earned and unpaid Annual Bonus for any calendar year ended prior to the Date of Termination and a prorated Target Bonus for services to the Date of Termination, and (iii) any other vested benefits to which the Executive is entitled, in each case to the extent not yet paid, including, but not limited to accrued but unpaid vacation pay.
- (d) <u>Cause; Voluntary Termination:</u> If the Executive's employment is terminated by the Company for Cause or the Executive voluntarily terminates his employment during the Employment Period, the Company shall pay the Executive (i) the Annual Base

Salary through the Date of Termination (ii) the Annual Bonus for any calendar year ended prior to the Date of Termination, and (iii) any other vested benefits to which the Executive is entitled, in each case to the extent not yet paid, including, but not limited to accrued but unpaid vacation pay and the Company shall have no further obligations to the Executive under this Agreement.

# 6. <u>Protection of Company Assets.</u>

(a) Trade Secret and Confidential Information. The Executive recognizes and acknowledges that the acquisition and operation of, and the providing of consulting services for, parking facilities is a unique enterprise and that there are relatively few firms engaged in these businesses in the primary areas in which the Parking Companies operates. The Executive further recognizes and acknowledges that as a result of his employment with the Parking Companies, the Executive has had and will continue to have access to confidential information and trade secrets of the Parking Companies that constitute proprietary information that the Parking Companies are entitled to protect, which information constitutes special and unique assets of the Parking Companies, including without limitation (i) information relating to the Parking Companies' manner and methods of doing business, including without limitation, strategies for negotiating leases and management agreements; (ii) the identity of the Parking Companies' clients, customers, lessors and locations, and the identity of any individuals or entities having an equity or other economic interest in any of the Parking Companies to the extent such identity has not otherwise been voluntarily disclosed by any of the Parking Companies; (iii) the specific confidential terms of management agreements, leases or other business agreements, including without limitation the duration of, and the fees, rent or other payments due thereunder; (iv) the identities of beneficiaries under land trusts; (v) the business, developments, activities or systems

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of the Parking Companies, including without limitation any marketing or customer service oriented programs in the development stages or not otherwise known to the general public; (vi) information concerning the business affairs of any individual or firm doing business with the Parking Companies; (vii) financial data and the operating expense structure pertaining to any parking facility owned, operated, leased or managed by the Parking Companies or for which the Parking Companies have or are providing consulting services; and (viii) other confidential information and trade secrets relating to the operation of the Company's business (the matters described in this sentence hereafter referred to as the "Trade Secret and Confidential Information").

- (b) <u>Customer Relationships</u>. The Executive understands and acknowledges that the Company has expended significant resources over many years to identify, develop, and maintain its clients. The Executive additionally acknowledges that the Company's clients have had continuous and long-standing relationships with the Company and that, as a result of these close, long-term relationships, the Company possesses significant knowledge of its clients and their needs. Finally, the Executive acknowledges the Executive's association and contact with these clients is derived solely from his employment with the Company. The Executive further acknowledges that the Company does business throughout the United States and that the Executive personally has significant contact with the Company customers solely as a result of his relationship with the Company.
- (c) <u>Confidentiality</u>. With respect to Trade Secret and Confidential Information, and except as may be required by the lawful order of a court of competent jurisdiction, the Executive agrees that he shall:
- (i) hold all Trade Secret and Confidential Information in strict confidence and not publish or otherwise disclose any portion thereof to any person whatsoever except with the prior written consent of the Company;
- (ii) use all reasonable precautions to assure that the Trade Secret and Confidential Information are properly protected and kept from unauthorized persons;
- (iii) make no use of any Trade Secret and Confidential Information except as is required in the performance of his duties for the Company; and
- (iv) upon termination of his employment with the Company, whether voluntary or involuntary and regardless of the reason or cause, or upon the request of the Company, promptly return to the Company any and all documents, and other things relating to any Trade Secret and Confidential Information, all of which are and shall remain the sole property of the Company. The term "documents" as used in the preceding sentence shall mean all forms of written or recorded information and shall include, without limitation, all accounts, budgets, compilations, computer records (including, but not limited to, computer programs, software, disks, diskettes or any other electronic or magnetic storage media), contracts, correspondence, data, diagrams, drawings, financial statements, memoranda, microfilm or microfiche, notes, notebooks, marketing or other plans, printed materials, records and reports, as well as any and all copies, reproductions or summaries thereof.

Notwithstanding the above, nothing contained herein shall restrict the Executive from using, at any time after his termination of employment with the Company, information which is in the public domain or knowledge acquired during the course of his employment with the Company which is generally known to persons of his experience in other companies in the same industry.

- (d) Assignment of Intellectual Property Rights. The Executive agrees to assign to the Company any and all intellectual property rights including patents, trademarks, copyright and business plans or systems developed, authored or conceived by the Executive while so employed and relating to the business of the Company, and the Executive agrees to cooperate with the Company's attorneys to perfect ownership rights thereof in the Company or any one or more of the Company. This agreement does not apply to an invention for which no equipment, supplies, facility or Trade Secret and Confidential Information of the Company was used and which was developed entirely on the Executive's own time, unless (i) the invention relates either to the business of the Company or to actual or demonstrably anticipated research or development of the Parking Companies, or (ii) the invention results from any work performed by the Executive for the Parking Companies.
- (e) Inevitable Disclosure. Based upon the Recitals to this Agreement and the representations the Executive has made in paragraphs 6(a) and 6(b) above, the Executive acknowledges that the Company's business is highly competitive and that it derives significant value from both its Trade Secret and Confidential Information not being generally known in the marketplace and from their long-standing near-permanent customer relationships. Based upon this acknowledgment and his acknowledgments in paragraphs 6(a) and 6(b), the Executive further acknowledges that he inevitably would disclose the Company's Trade Secret and Confidential Information, including trade secrets, should the Executive serve as director, officer, manager, supervisor, consultant, independent contractor, owner of greater than 1% of the stock, representative, agent, or executive (where the Executive's duties as an employee would involve any level of strategic, advisory, technical, creative sales, or other similar input) for any person, partnership, joint venture, firm, corporation, or other enterprise which is a competitor of the Company engaged in providing parking facility management services because it would be impossible for the Executive to serve in any of the above capacities for such a competitor of the Company without using or disclosing the Company's Trade Secret and Confidential Information, including trade secrets. The above acknowledgment concerning inevitable disclosure is a rebuttable presumption. Executive may, in particular circumstances, rebut the presumption by proving by clear and convincing evidence that the Executive would not inevitably disclose trade secret or confidential information were he to accept employment or otherwise act in a capacity that would arguably violate this Agreement
- (f) <u>Non-Solicitation</u>. The Executive agrees that while he is employed by the Company and for a period of eighteen (18) months after the Date of Termination, the Executive shall not, directly or indirectly:
- (i) without first obtaining the express written permission of the Company's General Counsel which permission may be withheld solely in the Company's

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discretion, directly or indirectly contact or solicit business from any client or customer of the Company with whom the Executive had any contact or about whom the Executive acquired any Trade Secret or Confidential Information during his employment with the Company or about whom the Executive has acquired any information as a result of his employment with the Company. Likewise, the Executive shall not, without first obtaining the express written permission of the Company's General Counsel which permission may be withheld solely in the Company's discretion, directly or indirectly contact or solicit business from any person responsible for referring business to the Company or who regularly refers business to the Company with whom the Executive had any contact or about whom the Executive acquired any Trade Secret or Confidential Information during his employment with the Company or about whom the Executive has acquired any information as a result of his employment with the Company. The Executive's obligations set forth in this subparagraph are in addition to those obligations and representations, including those regarding Trade Secret and Confidential Information and inevitable disclosure of the Trade Secret and Confidential Information of the Parking Companies set forth in Paragraph 6 of this Agreement; or

(ii) take any action to recruit or to assist in the recruiting or solicitation for employment of any officer, employee or representative of the Parking Companies.

It is not the intention of the Company to interfere with the employment opportunities of former employees except in those situations, described above, in which such employment would conflict with the legitimate interests of the Company. If the Executive,

after the termination of his employment hereunder, has any question regarding the applicability of the above provisions to a potential employment opportunity, the Executive acknowledges that it is his responsibility to contact the Company so that the Company may inform the Executive of its position with respect to such opportunity.

- (g) Salary Continuation Payments. As additional consideration for the representation and restrictions contained in this paragraph 6, the Company agrees to pay Executive if Executive's termination occurs for any reason other than Cause or due to Executive's termination pursuant to paragraph 5 (d) ("Voluntary Termination"), an amount equal to the Executive's annual salary for up to eighteen (18) months (the "Salary Continuation Payments") following the Date of Termination, payable in equal monthly or more frequent installments in accordance with the Company's normal payroll practices then in effect. In the event of a Voluntary Termination, the Salary Continuation Payments shall be reduced to an amount equal to \$50,000, payable over a 12-month period following the Date of Termination in equal monthly installments. In the event Executive breaches this Agreement at any time during the 18-month period following the Date of Termination, the Company's obligation to continue any Salary Continuation Payments shall immediately cease and Executive agrees to return to Company all Salary Continuation Payments paid up to that time. The termination of Salary Continuation Payments shall not waive any other rights at law or equity which the Company may have against Executive by virtue of his breach of this Agreement. The Company's obligation to make Severance Payments shall also cease with respect to periods after Executive's death.
- (h) <u>Remedies</u>. The Executive acknowledges that the Company would be irreparably injured by a violation of the covenants of this paragraph 6 and agrees that the

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Company, or any one or more of the Parking Companies, in addition to any other remedies available to it or them for such breach or threatened breach, shall be entitled to a preliminary injunction, temporary restraining order, or other equivalent relief, restraining the Executive from any actual or threatened breach of any of the provisions of this paragraph 6. If a bond is required to be posted in order for the Company or any one or more of the Company to secure an injunction or other equitable remedy, the parties agree that said bond need not exceed a nominal sum. This paragraph shall be applicable regardless of the reason for the Executive's termination of employment, and independent of any alleged action or alleged breach of any provision hereby by the Company. If at any time any of the provisions of this paragraph 6 shall be determined to be invalid or unenforceable by reason of being vague or unreasonable as to duration, area, scope of activity or otherwise, then this paragraph 6 shall be considered divisible (with the other provisions to remain in full force and effect) and the invalid or unenforceable provisions shall become and be deemed to be immediately amended to include only such time, area, scope of activity and other restrictions, as shall be determined to be reasonable and enforceable by the court or other body having jurisdiction over the matter, and the Executive expressly agrees that this Agreement, as so amended, shall be valid and binding as though any invalid or unenforceable provision had not been included herein.

- (i) <u>Attorneys' Fees</u>. In the event of litigation in connection with or concerning the subject matter of this Agreement, the prevailing party shall be entitled to recover all costs and expenses of litigation incurred by it, including attorneys' fees and, in the case of the Company, reasonable compensation for the services of its internal personnel.
- 7. <u>Severability</u>. The invalidity or unenforceability of any provision of this Agreement will not affect the validity or enforceability of any other provision of this Agreement, and this Agreement will be construed as if such invalid or unenforceable provision were omitted (but only to the extent that such provision cannot be appropriately reformed or modified).
- 8. <u>Notices</u>. Any notice which any party shall be required or shall desire to serve upon the other shall be in writing and shall be delivered personally or sent by registered or certified mail, postage prepaid, or sent by facsimile or prepaid overnight courier, to the parties at the addresses set forth below (or such other addresses as shall be specified by the parties by like notice):

In the case of Executive to:

John Ricchiuto

10354 Merriam Lane Twinsburg, Ohio 44087

In the case of the Company to: APCOA/Standard Parking, Inc.

900 North Michigan Avenue

**Suite 1600** 

Chicago, Illinois 60611 Attention: General Counsel

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- 9. <u>Applicable Law; Submission to Jurisdiction</u>. This Agreement shall be construed in accordance with the laws and decisions of the State of Illinois in the same manner applicable to contracts made and to be performed entirely within the State of Illinois and without regard to the conflict of law provisions thereof. Executive and the Company agree to submit himself and itself, as applicable, to the non-exclusive general jurisdiction of any United States federal or Illinois state court sitting in Chicago, Illinois and appellate courts thereof, in any legal action or proceeding relating to this Agreement or Executive's employment with the Company.
- 10. <u>Nonalienation</u>. The interests of the Executive under this Agreement are not subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance, attachment, or garnishment by creditors of the Executive or the Executive's beneficiary.
- 11. <u>Amendment</u>. This Agreement may be amended or cancelled only by mutual agreement of the parties in writing without the consent of any other person.
- 12. <u>Waiver of Breach</u>. No waiver by any party hereto of a breach of any provision of this Agreement by any other party, or of compliance with any condition or provision of this Agreement to be performed by such other party, will operate or be construed as a waiver of any subsequent breach by such other party or any similar or dissimilar provisions and conditions at the same or any prior or subsequent time. The failure of any party hereto to take any action by reason of such breach will not deprive such party of the right to take action at any time while such breach continues.
- 13. <u>Successors</u>. This Agreement shall be binding upon, and inure to the benefit of, the Company and its successors and assigns and upon any person acquiring, whether by merger, consolidation, purchase of assets or otherwise, of all or substantially all of the Company's assets and business. The Executive's duties hereunder are personal and may not be assigned.
- 14. <u>Entire Agreement</u>. Except as otherwise noted herein, this Agreement, constitutes the entire agreement between the parties concerning the subject matter hereof and supersedes all prior and contemporaneous agreements and understandings, either oral or in writing, if any, between the parties relating to the subject matter hereof.

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15. <u>Acknowledgement by Executive</u>. The Executive has read and fully understands the terms and conditions set forth herein, has had time to reflect on and consider the benefits and consequences of entering into this Agreement and has had the opportunity to review the terms hereof with an attorney or other representative, if he so chooses. The Executive has executed and delivered this Agreement as his free and voluntary act, after having determined that the provisions contained herein are of a material benefit to him, and that the duties and obligations imposed on him hereunder are fair and reasonable and will not prevent him from earning a livelihood following the Date of Termination.

IN WITNESS WHEREOF, the Executive and the Company have executed this Agreement as of the day and year first written above.

APCOA/STANDARD PARKING, INC.				
By:				
James A. Wilhelm				
President and Chief Executive Officer				
EXECUTIVE:				

John Ricchiuto

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# FIRST AMENDMENT TO EMPLOYMENT AGREEMENT

THIS FIRST AMENDMENT TO EMPLOYMENT AGREEMENT (this "First Amendment") is made as of this day of June 2002, by and between APCOA/Standard Parking, Inc., a Delaware corporation (the "Company"), (successor to "Standard Parking, L. P.") and Steven A. Warshauer (the "Executive").

#### **RECITALS**

- A. The Executive and the Company have previously executed a certain Employment Agreement dated as of March 26, 1998 (the "Employment Agreement").
- B. The Company and Executive have agreed to certain additional terms and modifications relating to the Executive's employment as more fully set forth.

NOW, THEREFORE, in conversation of the Recitals, the mutual promises and undertakings herein set forth, and the sum of Ten Dollars in hand paid, the receipt and sufficiency of which consideration are hereby acknowledged, the parties hereby agree that the Employment Agreement shall be deemed modified and amended, effective as of the date first above written as follows:

1. Subsection (a) of paragraph 5 is hereby amended by deleting the entire paragraph following the first sentence ending with the words "...so paid shall equal the Target Annual Bonus." and substituting the following in lieu thereof:

"Following a termination of the Executive's employment for any reason other than by the Company for Cause and subject to any future federal or state law or statute that may be enacted or become applicable to the Company or its then current APCOA Standard Parking Welfare Benefit Plan (the "Plan"), which prohibits the Company from providing the benefits to Executive or his dependents described herein without adversely affecting the Company's then current Plan ("Future Legal Requirements"), the Executive shall be entitled to receive family medical and dental coverage under the then current Plan for the remainder of his life, upon payment by the Executive, of the full cost of the coverage as determined by the Insurance Company, Third Party Administrator or Consultants engaged by the Company to administer the Plan. Upon the Executive's death, his remaining dependents (as defined by the Plan) shall be entitled to continue to receive coverage under the Plan, subject to Future Legal Requirements and the Plan's limitation regarding coverage for dependent children (see the Plan's Summary Plan Description for details), at the full cost of providing coverage as determined above.

Within two weeks of the Executive's termination, the Company will notify him of the monthly premium to continue coverage under the Plan. This premium is subject to change on an annual basis and Executive will be notified annually of changes in premium cost, if any. The Executive will be responsible for remitting the monthly premiums for continued coverage under the Plan no later than the 10<sup>th</sup> of each month to the Chicago Corporate offices of the Company. Failure to make premium payments when due will result in a loss of coverage to the Executive and all dependents covered under the Plan."

IN WITHNESS WHEREOF, the Company and the Executive have executed this First Amendment to Employment Agreement as of the day and year first above written.

COMPANY:	EXECUTIVE:
James A. Wilhelm	Steven A. Warshauer
President/Chief Executive Officer	

# EXECUTIVE PARKING MANAGEMENT AGREEMENT

THIS EXECUTIVE PARKING MANAGEMENT AGREEMENT (the "Agreement") dated as of May 1, 1998 is hereby entered into by and among APCOA, Inc., a Delaware corporation (the "Company"), D&E Parking, Inc., a California corporation (the "Manager"), Edward E. Simmons ("Simmons") and Dale G. Stark ("Stark") (Simmons and Stark shall be reffed to, collectively, as the "Employees" and, individually, as an "Employees"). (The corapany, the Manager, Stark and Simmons shall be referred to, collectively, as "Parties" and, individually, as a "Party")

#### RECITALS

- A. Pursuant to the terms of that certain Stock Purchase Agreement dated May 13, 1998 (the ''Purchase Agreement'') by and among the Company, S&S Parking, Inc., a California corporation (''S&S'') and Stark and Simmons (as the shareholders of S&S), the Company purchased all of the outstanding shares of S&S owned by Stark and Simmons, which purchase was made effective as of May 1, 1908.
- B. Executive Parking Industries, L.L.C. ( 'Executive Parking'), an affiliate of S&S and the Company, has, pursuant to the terms of that certain Management and Non-Competition Agreement as executed by and among Executive Parking, S&S and Stark and Simmons, dated as of December 31, 1996 (the 'Prior Management Agreement'), and the terms of that certain Assignment and Assumption of Management and Non-Competition Agreement by and between S&S and the Manager, effective as of December 31, 1996, previously engaged the Manager, Stark and Simmons to perform various management responsibilities with respect to the Parking Operations (as defined herein) of Executive Parking.
- C. The Employees have been owners and key employees of S&S and the Manager, with expertise in the development and operation of parking facilities in California and with knowledge of the operations of S&S and Executive Parking, which now forms an integral part of the Company.
- D. The Company desires to assure the continued availability to the Company of the management and services previously provided by the Employees in connection with the business S&S and Executive Parking.
- E. The parties to this Agreement agree that a covenant not to solicit from each of the Manager and the Employees is essential to the growth and stability of the business of the Company and to the continuing viability of such business whenever the management and services to which this Agreement relates are terminated.
- F. Pursuant to the provisions of the Purchase Agreement, the Manager and Stark and Simmons, individually and personally, are to provide management and services to the Company,

and the Manager, Stark and Simmons desire to provide such management and services, on the terms and conditions herein set forth.

NOW THEREFORE, in consideration of the promises hereto and the agreements' and covenants hereinafter contained, the parties hereto, intending to be legally bound hereby, mutually agree as follows:

ARTICLE

1.
Definitions

For the purposes of this Agreement, or for the purposes of any notice or communication required hereunder, the following words and expressions shall have the following meanings, respectively, unless the context otherwise requires.

- 1.1. ''Affiliate'' shall mean, with respect to any particular Person, (a) any Person controlling, controlled by or under common control with such Person, whether by ownership or control of voting securities, by contract or otherwise, (b) any Person owning or controlling 5% or more of the outstanding voting securities of such other Person, (c) any partner, officer, director, employee or shareholder of such Person or any parent, spouse, child, brother, sister or other relative with a relationship (by blood, marriage or adoption) not more remote than first cousin of any of the foregoing, or (d) any liquidating trust, trustee or other similar person or entity for any Person.
  - 1.2. 'Disabled' shall mean either a Temporary Disability or a Total Disability of an Employee.
- 1.3. 'Fixed Fees' shall mean an annual amount equal to the amount of the Incentive Fee payable to the Manager for the calendar year in which this Agreement terminates pursuant to Section 3. 1 (c) hereof
- 1.4. **'LLC Agreement'**' means that certain Limited Liability Company Agreement of Executive Parking dated as of December 31, 1996.
- 1.5. **'Letter of Intent'**' shall mean that certain binding letter of intent, dated March I 0, 1998, among the Employees, S&S and the Company.
- 1.6. 'Net Fees' shall mean for any given year, the amount of the Base Fee for that year pursuant to Section 4. 1 (a) hereof <u>less</u> (i) the amount of \$325,000 increased at the rate of 3% per year compounded annually beginning in 1999, and (ii) the amount of any and all damages suffered or incurred, or reasonably expected to be suffered or incurred, by the Company (and not theretofore paid to the Company) that are proximately caused by (a) the acts and/or omissions of the Manager or either Employee, and/or (b) the loss to the Company of the Manager's and the Employees' services due to the termination of this Agreement.

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- 1.7. 'Operating Profits' shall mean (i) revenues of the Parking Operations and outside Activities from (a) leased or owned parking facilities, (b) management fees, and (c) all other income of the Company collected from the Parking Operations and the Outside Activities, less (ii) rent and other direct expenses incurred at the foregoing leased or owned parking facilities, (iii) non-reimbursable expenses at management contract Parking Operations and (iv) indirect expenses allocated to the Parking Operations and the Outside Activities by the Company including, without limitation, administrative costs, management fees payable to Manager or the Employees under the Prior Management Agreement or this Agreement and with respect to 1997, the management fee payable to the Company under the LLC Agreement, depreciation, amortization and interest on borrowed funds directly related to Subsequent Acquisitions or to funding of Parking Operations and the Outside Activities or capital costs of specific Parking Operation or Outside Activity locations, allocated as applicable, to (1) the forgoing leased, owned or managed facilities and (2) other aspects of the Parking Operations and the Outside Activities. Such allocations shall be made in a manner consistent with the Company's past practices for allocating indirect expenses to other parking operations.
- 1.8. '**'Outside Activities'**' shall mean all Parking Services located or provided anywhere outside the Region obtained by the Company through the direct efforts of the Employees, which are mutually acknowledged by the Parties as being ''Qualifying New Business Locations,'' consistent with the Company's regular business practices.
- 1.9. 'Parking Operations' shall mean (i) all Parking Services provided by Executive Parking as of the date of the closing of the Purchase Agreement (the 'Closing Date'), (ii) all Parking Services located or provided in the Region obtained by the Company through acquisition (each a 'Subsequent Acquisition') following the date of the Letter of Intent and (iii) all Parking Services located or provided in the Region obtained by the Company (whether or not as a result of the efforts of one or both of the Employees) following the date of the Letter of Intent in the ordinary course of its business.

- 1.10. 'Parking Services' shall mean the operation and management of parking facilities and/or the provision of parking and shuttle services, provided, however, that in no event shall Parking Services include any operation, management or services related to facilities located at airports.
- 1.11. 'Person' shall mean any individual, trust, corporation, partnership, limited partnership, limited liability company or other business association or entity, court, governmental body or governmental agency.
- 1. 12. **'Prior Management Agreement'** means that certain Management and Noncompetition Agreement by and among Executive Parking, S&S and the Employees dated as of December 31, 1996, and that certain Assignment and Assumption of Management and Noncompetition Agreement between S&S and D&E Parking, Inc. dated as of December 3 1, 1996.
- 1. 13. 'Region' shall mean the counties of Los Angeles, Ventura, Orange, San Bernardino, Kern and Santa Barbara, all as located in the State of California.

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- 1.14. ''Restricted Period'' shall mean, with respect to the Manager and each of the Employees, the period that begins upon the effective date of this Agreement and ends two (2) years following the termination of this Agreement for any reason or no reason, with or without cause.
- 1.15. 'Temporary Disability'! shall mean an inability of an Employee by reason of any I emotional, mental or physical infirmity or any combination of any thereof, from time to time during any consecutive twelve (12) month period, to perform the Management Activities (as hereinafter defined), in the aggregate, for 180 days or more. An Employee with a Temporary Disability shall no longer be deemed to have a Temporary Disability at such time, if any, as the doctor having oversight of such Employee's condition shall certify to the Company that such Employee may reasonably be expected, at the time of such certification, again to be able to perform the Management Activities without any substantial and material impediment that cannot reasonably be accommodated by the Manager and/or the Company; provided, however, that (i) such Employee shall again be deemed to have a Temporary Disability if and at such time as such Employee may again be unable, by reason of any emotional, mental or physical infirmity or any combination of any thereof, from time to time during any consecutive twelve (12) month period commencing after the cessation of the last period of Temporary Disability to perform the Management Activities, in the aggregate, for 180 days or more and (ii) such Employee shall be deemed to have a Total Disability, rather than a Temporary Disability, if and at such time as the definition of Total Disability shall be satisfied. That is, an Employee may not be deemed to be have a Total Disability and a Temporary Disability at the same time but, in such instance, shall be deemed only to have a Total Disability.
- 1.16. ''Total Disability'' shall mean the inability of the Employee, by reason of any emotional, mental or physical infirmity or any combination of any thereof, from time to time during any consecutive 24 month period to perform the Management Activities, in the aggregate, for 365 days or more. An Employee with a Total Disability thereafter shall always be deemed to have a Total Disability unless otherwise agreed to by the Company.

## ARTICLE

2.

# **Performance of Management Services**

- **2.1. Appointment.** The Company hereby appoints the Manager to operate and manage, and Manager, as an independent contractor, agrees to operate and manage, upon and subject to the terms and conditions of this Agreement, the Company's Parking Operations on substantially the terms and conditions as set forth herein.
- 2.2. **Management Activities.** The Manager shall, and the Manager shall cause the Employees to, perform general management oversight and supervisory services for and on behalf of the Company (collectively, the 'Management Activities') in connection with the Parking Operations and all related administrative functions, including, without limitation, the following such services:

- (a) Sales and marketing (including, without limitation, marketing and business development, bidding, landlord/owner relations, etc.);
- (b) Operations (including, without limitation, contract negotiation, contract preparation, contract administration, purchases of supplies and inventory, etc.);
- (c) Accounting (including, without limitation, preparation and administration of payables and receivables, cash management, deposit reconciliation, etc.);
- (d) Human resource functions (including, without limitation, unemployment matters, health benefits, labor relations, hiring/termination, etc.); and
  - (e) Risk management (including, without limitation, insurance bidding, litigation, etc.).

Notwithstanding anything to the contrary contained in this Agreement, every effort will be made to preserve and foster existing customer relationships within the Region by those officers of APCOA whom APCOA believes can best foster such relationships.

# 2.3. Duties and Covenants.

- (a) Simmons shall have the duties, powers, responsibilities and authority customarily associated with the position of the principal executive officer of the Parking Operations and Stark shall have the duties, responsibilities, powers and authority customarily associated with the position of an executive officer of the Parking Operations, including but not limited to responsibility for the administration, finance and the sharing of responsibility for and coordination of the operations of the Parking Services. Each Employee acknowledges and agrees that he is a full-time employee of Manager and agrees that it is a condition of this Agreement that he devote his full time, skill, best efforts and attention to the performance of the Management Activities to be provided by the Manager pursuant to this Agreement; provided, however, that it is further agreed by each Employee, the Manager and the Company that what will constitute the provision of such 'full time' services for these purposes is to be determined consistent with the prior practices of the Employees as employees of the Manager. Employees shall be entitled to receive vacations consistent with past practices for 1997 under the Prior Management Agreement. In performing the Management Services, each Employee shall not be required to travel outside the Region more than fifteen (I 5) days per calendar year.
- (b) **Covenant Not to Solicit.** Neither the Manager nor either Employee shall, on behalf of itself or himself or anyone else other than the Company, during the Restricted Period, directly or indirectly (a) contact or solicit business from any client or customer of the Company or its Affiliates or from any person who is responsible for referring or who regularly refers business to the Company or its Affiliates or (b) offer or assist anyone else to offer any employment or business association to, any person, firm, corporation, association or other entity who is, or within two (2) years of such offer has been, an employee, agent or representative of the Manager, the Company or its Affiliates. Further, during such time, neither the Manager nor either Employee shall, on behalf of itself, himself or anyone else, suggest or in any way

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encourage any of the Manager's, the Company's or its Affiliates employees, agents or representatives to terminate their employment or business association with the Manager, the Company or its Affiliates. If one or both of the Employees or the Manager are sued by the Company for violation of this provision, the Employees and the Manager hereby agree that the Restricted Period shall be extended to two (2) years after the date a final judgment is rendered against the Employee(s) or the Manager by a trial court, or a court of appeals, whichever shall be later

2.4. **Replacement of Employees.** The Manager acknowledges and agrees that the Company requires at least two individuals to provide the Management Activities. Therefore, Manager agrees that, in the event either Employee dies or becomes Disabled, Company shall have the right to hire its own employee to replace the deceased or Disabled Employee (the 'New Employee'). Company agrees that the Employee who is not deceased or **Disabled (the** 'Surviving Employee'), if any, shall have the primary responsibility for the day-to-day management and direction of the Parking Operations. The Manager agrees that it will cooperate, and will cause the Surviving Employee to cooperate, with the New Employee to the fullest extent possible in the provision of the Management Activities. The Company agrees that it will cause the New Employee to report to, and to take direction from, the Surviving Employee. If an Employee ceases to have a Temporary Disability, then the Manager agrees to cause such Employee to resume providing Management Activities promptly following such cessation. In such event, the Company agrees to terminate the New Employee upon, or as soon thereafter as shall be reasonably possible, following such resumption.

#### ARTICLE

3.

## **Term and Termination**

- 3.1. The term of this Agreement shall commence as of the Closing Date and shall continue through April 30, 2007. The foregoing notwithstanding, this Agreement shall earlier terminate upon the first to occur of the following events:
  - (a) the date upon which both of the Employees are deceased and/or have a Total Disability; or
- (b) the date upon which the Company terminates this Agreement for cause by delivery of written notice to the Manager, and without further liability of the Company to the Manager, including any liability for payment of any as yet unaccrued portion of the Base Fee or Incentive Fee, as set forth in Article 4, which fee is to be prorated and paid through the date of termination, in the event:
  - (i) The Manager has materially failed or materially neglected to perform and/or breached a material obligation hereunder and has failed to make such performance or to remedy such breach (1) within thirty (30) days after

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receipt from the Company of written notice of such breach or nonperformance or (2) if thirty (30) days shall not be sufficient time to remedy such breach or nonperformance but if the Manager shall have commenced such remedy during such initial 30 day period and at all times thereafter shall diligently prosecute such remedy, then within ninety (90) days after receipt from the Company of written notice of such breach or nonperformance; or

- (ii) Either Employee materially breaches a material individual covenant contained herein and fails to remedy such breach (1) within thirty (30) days after receipt from the Company of written notice of such breach or (2) if thirty (30) days shall not be sufficient time to remedy such breach but if such Employee shall have commenced such remedy during such initial 30 day period and at all times thereafter shall diligently prosecute such remedy, then within ninety (90) days after receipt from the Company of written notice of such breach; or
- (iii) Either Employee (1) is convicted of, or enters a plea of nolo contendere for, any crime involving moral turpitude in the conduct of his official duties; (2) commits any material act of fraud against the Manager or the Company, its parent or Affiliates, or materially misuses his position for the personal gain of himself or any third party; or (3) intentionally commits any other act materially contrary to the best interests of the Company.
- (c) the date upon which the Company terminates this Agreement for any reason, other then a reason as set forth in Sections 3. 1 (a) or (b), provided that the Company shall give the Manager thirty (30) days written notice prior to such date of its intention to terminate this Agreement. If the Agreement is terminated pursuant to this Section 3.1(c), the Manager shall be entitled to (i) any unpaid portion of the Base Fee, the Incentive Fee and any and all other amounts accrued or otherwise due hereunder, prorated through the effective

date of termination, and (ii) the continuation of the Base Fee and payment of the Fixed Fee, payable monthly by the Company for the remainder of the stated term of this Agreement without set off or reduction other than pursuant to the Purchase Agreement or this Agreement.

- 3.2. **No Waiver of Remedies.** Termination of the Agreement shall not constitute a waiver of the Company's rights under this Agreement and shall not release the Manager or either Employee from its or his obligations hereunder.
- 3.3. **No Waiver of Vested Rights.** The termination of this Agreement shall not adversely effect any vested rights Manager or the Employees may have as of the effective date of termination pursuant to any insurance, stock option or other benefit plans, subject to the terms and conditions of such plans.
- 3.4 **Payments Following Termination.** If the Agreement is terminated pursuant to Sections 3.1(a) or (b), the Manager shall be entitled to receive the Base Fee, the Incentive Fee and any and all other amounts accrued or otherwise due hereunder, prorated through the effective date of termination. In addition, if the Agreement is terminated pursuant to Section 3.1 (a) or (b),

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the Manager shall be entitled to receive the Net Fees, if any, payable monthly by the Company for the remainder of the stated term of this Agreement.

# ARTICLE

4.

# **Management Fees**

#### 4.1. Base Fee.

(a) As consideration for the Manager engaging the Employees to perform the Management Activities pursuant to this Agreement and as consideration for the Manager's, Stark's and Simmons' agreement not to solicit, the Company agrees to pay the Manager an annual amount (the 'Base Fee'), which shall be computed according to the following chart and shall be subject to reduction in the event of the death or Disability of either of the Employees, as provided in Section 4. 1 (b) hereof.

# Annual Base Fee (before reduction, if any,

Year	pu	rsuant to Section I 1 (b))
1	\$	500,000
2		570,000
3		580,000
4		601,000
5		622,000
6		643,000
7		665,000
8		687,000
9		719,000

The annual Base Fee shall be payable in substantially equal monthly installments, on the last business day of each month during which this Agreement remains in effect or as otherwise provided in Section 3.1(c). The foregoing notwithstanding, the monthly Base Fees due hereunder shall be prorated based on the actual number of days during which this Agreement is in effect during the first and last months of the term of this Agreement.

The Manager shall pay all salaries and benefits of the Employees and other employees of Manager, including without limitation payroll taxes, health and life insurance, entertainment not constituting ordinary and necessary business expenses incurred for the benefit of the Company, club dues, automobiles of Employees and costs of repairs, gas and oil related thereto, and other costs not directly attributable to the Parking Operations. To the extent they are eligible to participate, the Employees shall be afforded the right to participate, at the Manager's cost, in any group health and/or life insurance benefit plans the Company provides its Senior Vice Presidents. The Company shall bear the cost of ordinary and necessary business expenses incurred by the

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Manager in connection with and for the benefit of the Company in accordance with its business expense reimbursement policy in effect from time to time from its Senior Vice Presidents.

- (b) The Manager acknowledges and agrees that payment of the Base Fee pursuant to Section 4. I (a) is dependent upon the continued performance of the Management Activities by both of the Employees. Therefore, the Manager agrees that the Base Fee may be reduced as set forth in this Section 4.1(b). If, during the term of this Agreement, either Employee dies or becomes Disabled, the Base Fee otherwise required by Section 4.1 (a) shall be reduced by an annual amount equal to \$162,500 or, if death or Disability occurs after calendar year 1998, by an annual amount equal to \$162,500 increased at the rate of 3% per year compounded annually beginning in 1999 and through the year in which death or Disability occurs. Such reduction shall be effective on the date of such death or Disability, and the amount of such reduction shall be prorated as of such date for such year. If an Employee ceases to have a Temporary Disability, then such reduction shall cease on the date such Employee resumes providing Management Activities, and the amount of such reduction shall be prorated as of such date for such year.
- 4.2. **Incentive Fee.** In addition to the Base Fee set forth in Section 4.1 hereof, the Manager shall be entitled to an annual 'Incentive Fee' for as long as at least one of the Employees continues to perform services under this Agreement. The Incentive Fee shall be equal to the Applicable Percentage (as hereinafter defined) of the annual Operating Profits generated by all the Parking Operations and the Outside Activities in excess of a Base Amount (as hereinafter defined). In the event either one of the Employees ceases to perform services hereunder, the Incentive Fee payable pursuant to this Section 4.2 shall be reduced by fifty percent (50%). The 'Applicable Percentage' with respect to the Incentive Fee for the first five (5) years of the term of this Agreement shall be twelve percent (12%); for all years thereafter during which this Agreement remains in effect the Applicable Percentage shall be seven percent (7%). The foregoing notwithstanding, if both of the Employees have delivered notice (the 'Notice'') to the Company not less than ninety (90) days before the fifth anniversary of the effective date of this Agreement, terininating any and all rights they may have to be granted any additional stock options with respect to stock of the Company, the Applicable Percentage shall remain at twelve percent (12%) for the term of this Agreement; provided, however, that any unexercised stock options granted to the Employees prior to the date of such Notice shall continue to be exercisable under the terms, including vesting provisions, as in effect prior to the date of Notice.

For purposes of calculating the Incentive Fee, the 'Base Amount' shall initially be equal to the Operating Profits of Executive Parking for calendar year 1997, increased by (i) fees in excess of \$500,000 paid by Executive Parking during calendar year 1997 under the Prior Management Agreement and (ii) the amount of any management fees paid by Executive Parking to the Company for calendar year 1997. The Base Amount shall be adjusted thereafter as necessary to reflect the impact of Subsequent Acquisitions. The Adjustments (as defined below) resulting from any given Subsequent Acquisition shall be determined by the Company within sixty (60) days after the end of the first full calendar year following the calendar year in which that Subsequent Acquisition closes. Such Base Amount, including Adjustments, shall thereafter be used to calculate the Incentive Fee until ftirther Adjustments are made to the Base Amount

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resulting from additional Subsequent Acquisitions. The ''Adjustments'' shall include, but not be limited to:

(a) Increases to the Base Amount for the following items:

- (1) the Operating Profits of the Parking Services of the Subsequent Acquisition for the fiscal year immediately preceding the year in which the Subsequent Acquisition closes;
- (2) the annual reduction in expenses of the Subsequent Acquisition resulting from the elimination of duplicative operations through the Company's operation of the acquired Parking Services;
- (3) the annual reduction in salary expense attributable to the elimination of positions attributable to the Subsequent Acquisition;
- (4) any extraordinary, non-recurring items of expense or expenses which are not ordinary and necessary with respect to the Parking Services of the Subsequent Acquisition for the fiscal year immediately preceding the year in which the Subsequent Acquisition closes; and
- (5) such other items as determined by the Company in its sole and good faith discretion, which result in a reduction in annual expenses and which are attributable to operation of the Parking Services on a basis consistent with the Company's established practices.
- (b) Decreases to the Base Amount in an amount, to be determined in good faith by the Company, and the Employees, which accounts for the negative impact, if any, of a Subsequent Acquisition on the financial performance of the Parking Operations in the Region.

The Incentive Fee shall be payable in one single sum within seventy five (75) days after the end of each calendar year during the term of this Agreement. For any calendar year in which one or more Subsequent Acquisitions close (an 'Acquisition Year'), the Incentive Fee shall initially be determined and paid as if the Subsequent Acquisition(s) had not occurred. Thereafter, once the Adjustments for such Subsequent Acquisition(s) are determined (in the manner and within the time set forth above), the Company shall recalculate the Incentive Fee separately for each portion of such Acquisition Year occurring before and after the closing of the Subsequent Acquisition(s) based upon a proration of Operating Profits and the Base Amount for each portion of such Acquisition Year. In calculating the Incentive Fee for that portion of such Acquisition Year following the closing of a Subsequent Acquisition, (i) Operating Profits shall include the actual Operating Profits derived from the Subsequent Acquisition during such period, and (ii) the Base Amount shall include a proration of the Adjustments resulting from the Subsequent Acquisition. The Incentive Fee so determined, less any amounts previously paid in regard thereto, shall be paid immediately to the Manager, or the Manager shall refund immediately to the Company any overpayment. The Incentive Fee shall be prorated for any

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given calendar year during the term of this Agreement which is less than twelve (12) full calendar months.

The foregoing may be illustrated by the following example: assume that a Subsequent Acquisition occurs on September 1, 1999, and that Operating Profits and the Base Amount (excluding the Subsequent Acquisition) for 1999 are \$1,000,000 and \$750,000, respectively. Prior to March 1, 2000, the Company would pay Manager an Incentive Fee for 1999 equal to \$30,000 (\$1,000,000 - \$750,000 X 12% = \$30,000).

Assume ftu-ther that before March 1, 2001, it is determined that the Operating Profits derived from the Subsequent Acquisition for the period from September 1, 1999 through December 31, 1999 were \$100,000 and the Adjustments to the Base Amount total \$300,000 (i.e. the new Base Amount would become \$1,050,000). The Incentive Fee for 1999 would be recalculated as follows:

- 1. Determine Incentive Fee for portion of 1999 occurring prior to Subsequent Acquisition (i.e. 1/1/99 through 8/31/99 = 8/12 or 3/4):
  - (a) Operating Profits equals \$750,000 ( $$1,000,000 \times 3/4 = $750,000$ );
  - (b) Base Amount equals  $$562,500 (\$750,000 \times 3/4 = \$562,500);$
  - (c) Incentive Fee equals 22,500 ( $750,000 562,500 \times 12\% = 22,500$ );

**PLUS** 

- 2. Determine Incentive Fee for portion of 1999 occurring from Subsequent Acquisition (i.e. 9/1/99 through 12/31/99 = 3/12 or 1/4):
  - (a) Operating Profits equals  $$350,000 (\$1,000,000 \times 1/4 + \$100,000 = \$350,000);$
  - (b) Base Amount following Adjustments equals  $$262,500 (\$750,000 \times 1/4 = \$187,500)$ , plus  $$300,000 \times 1/4 = \$75,000 (\$187,500 + \$75,000 = \$262,500)$ ;
  - (c) Incentive Fee equals  $$10,500 ($350,000 $262,500 \times 12\% = $10,500);$
  - 3. Recalculated Incentive Fee for 1999 equals \$33,000 (total from 1(c) and 2(c) above).
  - 4. Net amount due Manager for 1999 equals \$3,000.
- 4.3. **Stock Option or Other Similar, Benefit Plan.** The Manager (or at the Company's election, the Employees), shall be granted options to purchase stock of the Company under the Company's stock option plan or stock appreciation rights plan, or other similar benefits afforded under a Company sponsored plan if and when adopted by the Company. The options or

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other similar benefits, if any, shall be granted in amounts and on terms consistent with option grants or other similar benefits granted to the Company's Senior Vice Presidents generally, provided, however, that if only officers at a level higher than Senior Vice Presidents are granted such stock options or similar benefits, the Mangers (or the Employees) shall be granted options or similar benefits in a quantity equal to the next higher level of officers above Senior Vice Presidents that are granted such benefits. To the extent that the terms such stock option or similar plan is not available to consultants of the Company, then the Company will convert the economic benefits of this Agreement to employment terms which qualify the Employees for such plan and which are substantially equivalent to the economic benefits afforded under this Agreement.

### ARTICLE

**5.** 

### **Confidentiality and Disclosure of Information**

5.1 Protection of Corporate Assets. Each Employee acknowledges and agrees that the Company has acquired from S&S all services, materials, products and techniques developed by S&S through the efforts of the Employees. Each Employee further acknowledges that it will substantially benefit, financially and otherwise, from the consummation of the Purchase Agreement and the transactions contemplated thereby and that the Company would not enter into and consummate this Agreement or the Purchase Agreement if the Employees would not agree to be bound by the conditions set forth in this Section 5. The Manager and each Employee acknowledge and agree that the Company desires to keep secret all information divulged to employees of the Manager about the Company's business so as not to aid competitors of the Company if and to the extent such information (a) has not already been made public, other than as a result of a breach by

the Manager or the Employees of this Agreement, (b) is not readily ascertainable by a third party through legal means and efforts and (c) may reasonably be considered material to the operations of the Company. The Manager and each Employee ftirther acknowledge that the business of owning, managing and/or operating parking lots, parking garages and/or parking concessions is a highly competitive and unique business and that there are relatively few firms engaged in these businesses in the Region. The Manager and each Employee recognize and acknowledge that as a result of the Manager's engagement by the Company and the Manager's and the Employees' prior relationships with S&S, the Manager and each of the Employees has had and will continue to have access to confidential information and trade secrets of the Company that constitute proprietary information that the Company is entitled to protect, which information constitutes special and unique assets of the Company, including without limitation (i) information relating to the Company's manner and methods of doing business; (ii) the identity of the Company's clients, customers, lessors and locations; (iii) the specific confidential terms of management agreements, leases and other business agreements, including without limitation the duration thereof and the fees, rent and other payments due thereunder; (iv) the identities of beneficiaries under land trusts; (v) the business, developments, activities or systems of the Company, including without limitation any marketing or customer service oriented programs in the development stages or not otherwise known to the general public; (vi) information concerning the business affairs of any individual or firm doing business

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with the Company; (vii) financial data pertaining to any parking facility owned, operated, leased or managed by the Company or for which the Company has provided or is providing consulting services; and (viii) other confidential information and trade secrets relating to the operation of the Company's business (the matters described in this sentence hereafter referred to as the 'Trade Secrets'). With respect to the Trade Secrets, and except as may be required by the lawful order of a court of competent jurisdiction, the Manager and each Employee shall:

- (a) hold all Trade Secrets in strict confidence and not publish or otherwise disclose any portion thereof to any person whatsoever except with the prior written consent of the Company;
- (b) use all reasonable precautions to assure that the Trade Secrets are properly protected and kept from unauthorized p ersons;
- (c) make no use of any Trade Secrets except as is required in the performance of the Manager's duties for the Company; and
- (d) upon termination of the Manager's engagement by the Company or upon termination of the services of either Employee by the Manager, whether voluntary or involuntary and regardless of the reason or cause therefor, or upon the request of the Company, promptly return to the Company any and all documents, and other things relating to the Trade Secrets, all of which are and shall remain the sole property of the Company. The term 'documents' as used in the preceding sentence shall mean all forms of written or recorded information and shall include, *but shall not be limited to*, all accounts, budgets, compilations, computer records and disks, contracts, correspondence, data, diagrams, drawings, financial statements, memoranda, notes, notebooks, marketing or other plans, printed materials, records and reports, as well as any and all copies, reproductions or summaries thereof
- 5.2. **Assignment of Property Rights.** The Manager and each of the Employees agree to assign to the Company any and all intellectual property rights, including without limitation patents, trademarks, copyright and business plans or systems developed, authorized or conceived by the Employees or any other employees of the Manager while so engaged and relating to the business of the Company, and Manager and each of the Employees agree to cooperate with the Company's attorneys to perfect ownership rights thereof in the Company. This Agreement does not apply to an invention for which no equipment, supplies, facility or trade secret information of the Company was used and which was developed entirely on the Managers or Employees' own time, unless (i) the invention relates either to the business of the Company or to actual or demonstrably anticipated research or development of the Company, or (ii) the invention results from any work performed by the Employees or the Manager for the Company.
- 5.3. **Injunctive Relief.** In the event of any breach of the covenants set forth in this Section 5 or in Section 2.3(b), the Parties agree that monetary damages will be difficult to determine and for that reason, they agree that the Company will be irreparably damaged in the event

its favor, apply to any court of competent jurisdiction for specific performance and/or injunctive or other relief in order to enforce or prevent any violations of the provisions hereof. Such remedy shall, however, be cumulative and not exclusive, and shall be in addition to any other remedy which the Company may have, including the recovery of damages.

The Manager and each of the Employees agree that the restrictions in this Section 5.3 are reasonable protections under the circumstances of the transactions as contemplated in the Purchase Agreement and in this Agreement. In the event that the agreements found in this Section 5.3 are found to exceed any applicable limitations as to their enforceability, the Parties intend that the scope of such agreements shall be reduced to the extent necessary to eliminate any such excess and that such agreements, as so reduced in scope, will be fully enforceable.

### ARTICLE

6.

### **Alternative Dispute Resolution And Binding Arbitration**

Subject to the provisions of Section 5.3, the following provisions shall be applicable upon the execution of this Agreement:

- 6.1. **Executive Review.** Any Party shall have the right, at any time after good faith efforts have failed to resolve a dispute over a material matter arising under this Agreement to request a formal review of such matter by the Parties ('Executive Review'). Any Party may exercise its right to request Executive Review by providing a written notice to the other Parties. The Employees and senior executive officers of the Company and the Manager shall meet within thirty (30) days of the date such notice is delivered to the other Parties, and shall engage in good faith efforts to resolve the dispute. Within thirty (30) days of such meeting, such senior executive officers of the Company and the Manager, and the Employees, shall deliver written notices to the other Parties stating whether they have been able to resolve the dispute, and the nature of their decision if they have resolved the dispute. Any such decision shall be binding on the Parties.
- 6.2. **Mediation.** If a claim, dispute or disagreement arising out of, or relating to this Agreement or the performance thereof (collectively '**Dispute**') exists between the Parties and such Dispute cannot be settled by Executive Review, any Party may elect to submit the Dispute to mediation before a neutral retired judge of the Superior Court of Los Angeles County (the '**Mediator**'). if any Party so elects, the other Parties shall submit to mediation before a Mediator selected by mutual agreement of the Parties or, if no agreement on the selection of a Mediator has been reached within thirty (30) days, before a Mediator selected by Judicial Arbitration & Mediation Services, Inc. ('**JAAIS**') located at 3340 Ocean Park Blvd., Suite 1050, Santa Monica, CA 90405 (or any successor organization). The mediation, shall be conducted as follows:
- (a) Notwithstanding any legal decision to the contrary, including, without limitation, <u>Bowles Financial Group v. Stifel Nicolaus & Co</u>. 22 F.3d 1010 (10th Cir. 1994), the Parties hereby agree, pursuant to,-without limitation, California <u>Evidence Code</u> Sections 1152 and 1152.5, that any communications, written or oral, including, but not limited to, statements

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made and evidence introduced, during the course of any mediation conducted pursuant to these provisions of the Agreement shall be conclusively deemed to constitute privileged and confidential settlement discussions made in the course of mediation and shall not be admissible in any subsequent proceeding pursuant to the provisions of this Agreement;

- (b) The Mediator shall not have authority to impose a settlement upon the Parties, but will assist in attempting to reach a satisfactory resolution of the Dispute. The Mediator shall end the mediation whenever, in his judgment, ftu-ther efforts at mediation would not contribute to a resolution of the Dispute;
  - (c) Any agreement reached in mediation shall be binding upon the Parties;
- (d) Each Party shall bear all of its or his own legal fees, costs and expenses of mediation and one-half of the costs of the Mediator.
- 6.3. **Binding Arbitration.** If good faith negotiations among any Parties do not resolve such Dispute in accordance with Sections 6.1 and 6.2, such unresolved Dispute, including, but not limited to, questions as to whether a matter is governed by this arbitration clause, shall be subject to arbitration. Such arbitration shall be conducted by a neutral retired judge of the Superior Court of Los Angeles County (the 'Arbitrator') in accordance with the Commercial Arbitration Rules of the American Arbitration Association then pertaining (the 'Rules'), insofar as such Rules are not inconsistent with the provisions expressly set forth in this Agreement, unless the Parties involved in the unresolved Dispute (the 'Arbitration Parties') mutually agree otherwise, and pursuant to the following procedures:
- (a) Within fifteen (15) days after the commencement of arbitration, the Arbitrator shall be selected by the mutual agreement of the Arbitration Parties. If the Arbitration Parties are unable or fail to agree upon the Arbitrator, then the Arbitrator shall be appointed in the manner provided in California <u>Code of Civil Procedure</u> Section 1281.6. Prior to the commencement of hearings, the Arbitrator appointed shall take an oath of impartiality;
- (b) All proceedings before the Arbitrator appointed shall be held in Los Angeles, California. The governing law shall be as specified in Section 7.1 of the Agreement;
- (c) The Arbitration Parties shall allow and participate in reasonable discovery in accordance with the Federal Rules of Civil Procedure for a period of thirty (30) days after filing the answers or other responsive pleadings. Such discovery shall be coordinated by the Arbitrator in a pre-hearing conference. Unresolved discovery disputes may be brought to the attention of and resolved by the Arbitrator;
- (d) Each Party shall bear all of its or his own legal fees, costs and expenses of arbitration and one-half of the costs of the Arbitrator;
- (e) The award rendered by the Arbitrator shall be final, and judgment may be entered in accordance with applicable law and in any court having jurisdiction thereof,

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- (f) The existence and resolution of the arbitration shall be kept confidential by the Company, the Manager and the Employees and shall also be kept confidential by the Arbitrator;
- (g) The Arbitrator shall have no authority to award punitive damages or any other damages not measured by the prevailing Party's actual damages, and may not make any ruling, finding or award that does not conform to terms and conditions of the Agreement.

### ARTICLE

7.

### **Miscellaneous Provisions**

**7.1. Governing Law.** This Agreement and the rights and obligations of the Parties hereunder shall be governed by the internal laws of the State of California and without regard to its principles on conflicts of laws.

- 7.2. **No Waiver or Estoppel; Remedies Cumulative.** The Company and the Manager only in writing may waive any obligation of or restriction upon the other under this Agreement. Any failure in the exercise by any Party of its rights to terminate this Agreement or to enforce any provision of this Agreement for default or violation by the other Party shall not prejudice such Party's right of termination or enforcement for any further default or violation. The rights and remedies provided to the Parties herein shall be cumulative and in addition to any other rights and remedies provided by law or otherwise.
- 7.3. **Violation by Affiliates.** Each of the Manager and each Employee acknowledges and agrees that a violation of the material restrictions contained in this Agreement by any Affiliate of Manager, or either Employee, or by any other employee of the Manager shall constitute a breach of this Agreement by Manager and/or each Employee.
- 7.4. **Participation In Funding.** The Employees shall be permitted on a case by case basis, as may be mutually agreed upon from time to time by the Company and the Employees, to participate in funding capital costs at and/or for parking facilities in the Region.
- 7.5. **Invalidity.** The territorial, time and other limitations contained in Article 2 and Article 5 hereof are reasonable and properly required for the adequate protection of the business and affairs of Company, and in the event that any one or more of such territorial, time or other limitation is found to be unreasonable by a court of competent jurisdiction, the Company agrees to submit to the reduction of the said territorial, time or other limitation to such an area, period, or other limitation as such court may determine to be reasonable. In the event that any limitation under such Articles is found to be unreasonable or otherwise invalid in any jurisdiction, in whole or in part, the parties acknowledge and agree that such limitation shall remain and be valid in all other jurisdictions.

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- 7.6. **Severability.** If any provision, term, clause or part of this Agreement is invalid, it shall not affect the remainder of said provision, term or clause of this Agreement, and the remainder shall be binding and effective against both parties hereto.
- 7.7. **Entire Agreement.** This Agreement and the Purchase Agreement constitute the entire understanding among the Parties with respect to the subject matter hereof and supersede any prior understandings and agreements, whether written or oral, with respect to such subject matter.
- **7.8. Notices.** Any notice or communication required or permitted to be given by any provision of this Agreement shall be deemed to have been given and received for all purposes when delivered personally to the party to whom the same is directed or when mailed or sent by overnight delivery service, charges prepaid, addressed to the party to whom the same is directed at the address set forth below, or such other address as the parties to this Agreement have received written notice from time to time:

If to Compmy: APCOA, Inc.

I 000 McDonald Investment Center

800 Superior Avenue

Cleveland, Ohio 44114-2601 Attention: Robert Sacks, Esq.

Fax: (216) 523-8080

with a copy to: Sachnoff & Weaver

30 S. Wacker Drive, Suite 2900

Chicago, IL 60606

Attn: Stewart Dolin, Esq. Fax: (312) 207-6400

If to ManaL,er: D&E Parking, Inc.

I I 00 Glendon Avenue, Suite 762 Los Angeles, California 90024

Attn: President Fax: (310) 208-6179

If to Employtes: Edward Simmons

3190 Mountain Park Drive Calabasas, California 91302

Dale G. Stark

293 1 0 Wagon Road Agoura, California 91301

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With: t Resch Polster Alpert & Berger LLP

10390 Santa Monica Boulevard, 4th Floor

Los Angeles, California 90025

Attn: Lee Polster, Esq. Fax: (310) 552-3209

- 7.9. **Construction.** Whenever the singular is used in this Agreement and when required by the context, the same shall include the plural and vice versa; and the masculine gender shall include the feminine or neuter genders and vice versa. The headings in this Agreement are for convenience only and are in no way intended to describe, interpret, define or limit the scope, extent or intent of this Agreement or any of its provisions.
- 7.10. **Counterparts.** This Agreement may be executed in multiple counterparts, each of which shall be deemed an original but all of which shall constitute one and the same instrument.
- 7.11. **Fax Signature.** For purposes of executing and delivering this Agreement (including any subsequent amendments thereto), any signed document transmitted by facsimile machine (''FAX') shall be treated in all manner and respects as an original document. The signature of any party by FAX shall be considered for these purposes as an original signature. Any such FAX document shall be considered to have the same binding legal effect as an original document. At the request of either party, any FAX document subject to this Assignment shall be re-executed by both parties in an original form. The undersigned parties hereby agree that neither shall raise the use of the FAX or the fact that any signature or document was transmitted or communicated through the use of a FAX as a defense to the formation of this Agreement.
- 7.12. No **Third Party Beneficiaries.** No provision of this Agreement is for the benefit of any third party, and no third party shall have any rights under this Agreement.
- 7.13. Actions of Parties. The Company, the Manager and the Employees each agrees to act in good faith and in a reasonable and fair manner in carrying out its obligations and enforcing its rights hereunder.
- 7.14. **Indemnification.** The Company shall indemnify, defend, with counsel reasonably satisfactory to the' Manager, and hold harmless the Manager, its officers, directors, shareholders and employees, including the Employees from and against any losses, costs, expenses, liabilities or penalties, including without limitation legal counsel fees, (collectively, '**Damages**') incurred by any of such indemnified parties arising out of or in any way connected with the provision of the Management Activities, except for any Damages arising out of or in any way connected with (a) any act or omission of any such indemnified party not taken in good faith which involves intentional

nisconduct or knowing violation of law, (b) any transaction from which any such indemnified party has derived an improper benefit and/or c) any material breach of this Agreement or the Purchase Agreement (each of (a), (b) and (c) the 'Non-Covered Damages'). The Manager and the Employees shall indemnify the Company with respect to any losses, costs, expenses, liabilities or penalties, including without imitation legal counsel fees,		
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written undertaking to repay such a	ed party shall be advanced as incurred if the amounts if it is later determined that	
mployees may not assign any of thei ten notice to the Company, the Man- yees. The rights and obligations of the	services to be rendered by each of them are r rights or delegate any of their duties or ager may assign its rights and obligations to be Company under this Agreement shall inure to	
19		
ereto has executed this Agreement a  APCOA, Inc., a Delaware corporation  By /s/ ILLEGIBLE  Its President	s of the date first above written.	
ME Parking, Inc. a California corporation		
By Its Ed E. Simmons		
Dale G. Stark		
	18  18  18  18  18  18  18  18  18  19  19	

IN WITNESS WHEREOF, each of the parties hereto has executed this Agreement as of the date first above written.

Ву	
Its President	
D&E Parking, Inc.	
a California corporation	
By /s/ ILLEGIBLE	
Its ILLEGIBLE	
/s/ Ed Simmons	
Ed E. Simmons	
/s/ ILLEGIBLE	
Dale G. it"i V	
21	
JOINDER	
JOHUELK	
The undersigned, the corporate parent of APCOA, Inc., hereby guarantees &	
under and pursuant to Section 4.1 and 4.2 of the foregoing Executive Parking Manag	
corporate power and authority to execute and deliver fl& Jobuler and to perfarm 1w or and legally binding obligadon of the undersigned enfaroeable against it in swotdance	
Holberg Industries Inc	
Holberg Industries, Inc.	
By: <u>/s/ ILLEGIBLE</u> Its: I	
16. 1	
22	

a Delawarecorporation

# FIRST AMENDMENT TO EXECUTIVE PARKING MANAGEMENT AGREEMENT

This First Amendment to Executive Parking Management Agreement made as of the I' day of August, 1999, by and among APCOA/Standard Parking, Inc., a Delaware corporation (the ''Company''), D&E Parking, Inc., a California corporation (the ''Manager''), Edward E. Simmons (''Simmons'') and Dale G. Stark (''Starle'). The foregoing shall be referred to, collectively, as ''Parties'' and, individually as a ''Party'').

### **RECITALS-**

- A. The Parties entered into that certain Executive Parking Management Agreement dated as of May 1, 1998 (the ''Agreement'').
  - B. The Parties desire to amend the Agreement on the terms and conditions set forth below.

NOW THEREFORE, in consideration of the promises hereto and the agreements and covenants hereinafter contained, the parties hereto, intending to be legally bound hereby, mutually agree as follows:

- I. <u>Definition</u>. Article I of the Agreement is hereby amended as follows:
  - a. Sections 1.7 and 1.8 of the Agreement are hereby deleted.
  - b. The following Sections are hereby added to the Agreement, as follows:

### ''1.11-A 'Plateau' means:

- (i) a. for Simmons, the fiscal year 1999 'Plateau' shall be \$2,638,000; and
- b. for Stark, the fiscal year 1999 'Plateau' shall be \$3,238,000.
- 00 the fiscal year 2000 ''Plateau'' (for both Stark and Simmons) shall be calculated to include 50% of the actual net profit of the Hawaiian Region for the calendar year 1999, calculated using a methodology similar to that used to calculate the Western Region Net Profit.

For purposes of setting the Plateau for any fiscal year, the Plateau will be adjusted in a manner consistent with the methodology used by the Company to adjust the plateaus of other senior vice

presidents of the Company affected by corporate acquisitions in their respective regions (the 'Acquisition Adjustment').

''1.17 'Western Urban Division' shall mean those states and provinces that compose the urban division of the Company's Western Region for the purposes of Company's financial reporting, as such region may be modified from time to time.

- '1.17 'Western Urban Division Net Prorit' shall mean net lease and management fee income derived from Parking Services provided in the Western Urban Division, plus management services income attributable to the Western Urban Division, less (i) general and administrative costs for the Western Urban Division, and (ii) depreciation and amortization expense related to capital expenditures made in the Western Urban Division, but excluding depreciation and amortization expense related to direct acquisition costs for business acquisitions (i.e. goodwill amortization and purchase accounting cost of contract amortization).
- 2. <u>Incentive Fee</u>. Article 4 of the Agreement is hereby amended by deleting Section 4.2 in its entirety and substituting the following in place thereof
  - ''Section 4.2 Incentive Fee. In addition to the Base Fee set forth in Section 4.1 hereof, the Manager shall be entitled to an annual 'Incentive Fee'' for as long as at least one of the Employees continues to perform services under this Agreement, determined in the manner set forth below;
    - (a) So long as Simmons continues to provide services under this Agreement, a portion of the Incentive Fee (the 'Simmons Incentive!'), shall be an amount equal to -two and one-half percent (2.5%) of the Western Urban' Division Net Profit for each-applicable-fiscal year of the Company in excess of the Plateau for that fiscal year; p-his
    - (b) So long as Stark continues to provide services under this Agreement, a portion of the Incentive Fee (the 'Stark Incentive'), shall consist of the following two components:
      - (1) an amount equal to two and one-half percent (2.5%) of the Western Urban Division Net Profit for each applicable fiscal year of the Company in excess of the Plateau for that fiscal year; and
      - (2) an amount not to exceed Fifteen Thousand Dollars (\$15,000.00), which will be based upon the Company's subjective evaluation of Stark's ability to meet or exceed the targeted

expectations established for him from time to time as mutually agreed by the Manager and the Company.

- (c) Notwithstanding the amounts of the Simmons Incentive and the Stark Incentive for any given fiscal year, in no event shall the aggregate Incentive Fee payable for any given fiscal year be less than Fifty Thousand Dollars (\$50,000.00).
- (d) The Incentive Fee shall be determined by the Company and paid in one single sum on or before each April 15d' following the end of the applicable fiscal year of the Company during the term of this Agreement.'
- 3. <u>Simmons Employment Agreement.</u> Simmons acknowledges the terms of the Employment Agreement (the 'Employment Agreement') of even date herewith by and between the Company and Simmons. in the event of a conflict between the provisions contained in this Agreement and the provisions of the Employment Agreement, Simmores agrees that the provisions contained in the Employment Agreement shall govern and control. This Paragraph 3 is only applicable to Simmons and has no effect on Stark.
- 4. <u>No Other Amendments.</u> Except as expressly amended hereby, the Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the day and year first written above.

# APCOA/Standard Parking, Inc. By: /s/ James A. Wilhelm James A. Wilhelm Senior Vice President Chief Operations Officer /s/ Ed Simmons President /s/ Ed Simmons Edward E. Simmons Edward E. Simmons Edward E. Simmons, individually

### **Code of Ethics for Certain Executives**

APCOA/Standard Parking, Inc. (the "Company") is committed to adhering to the highest ethical standards with respect to its management and the disclosure of information in connection with the business and operations of the Company. Accordingly, the Chief Executive Officer, Chief Financial Officer, Principal Accounting Officer (or Controller), and all persons performing similar functions on behalf of the Company are required to certify to the statements below.

required	to certify to the statements below.
In my ro	of the Company, I certify to you that I adhere to and advocate the ag principles and responsibilities governing my professional and ethical conduct.
To the b	est of my knowledge and ability:
1.	I act with honesty and integrity, avoiding actual or apparent conflicts of interest in personal and professional relationships.
2.	I provide full, fair, accurate, timely and understandable disclosure in reports filed with the Securities and Exchange Commission and in other public communications.
3.	I provide constituents with information that is accurate, complete, objective, relevant, timely and understandable.
4.	I comply with rules and regulations of federal, state, provincial and local governments, and other appropriate private and public regulatory agencies.
5.	I report to the appropriate persons any violations of the Company's Code of Ethics and Code of Business Conduct.
6.	I am accountable for adherence to the Company's Code of Ethics and Code of Business Conduct.
7.	I act in good faith, responsibly, with due care, competence and diligence, without misrepresenting material facts or allowing my independent judgment to be subordinated.
8.	I respect the confidentiality of information acquired in the course of my work except when authorized or otherwise legally obligated to disclose. Confidential information acquired in the course of my work is not used for personal advantage.
9.	I share knowledge and maintain skills important and relevant to my constituents' needs.
	1
10.	I proactively promote ethical behavior as a responsible partner among peers in my work environment.
11.	I achieve responsible use of and control over all assets and resources employed or entrusted to me.
Name:	
Title:	
Date: _	

\*Copied to the company's CFO.

## Subsidiaries of APCOA/Standard Parking, Inc. Effective December 31, 2002

### **Corporate Entities**

ISSUER JURISDICTION

Atrium Parking, Inc.

H & T Investment Group, Inc.

Hawaii Parking Maintenance, Inc.

Standard Auto Park, Inc.

Illinois

Standard Parking Corporation IL

Delaware

Standard Parking of Canada Ltd. Ontario, Quebec, Canada

Tower Parking, Inc.

Delaware

U-Park Enterprises, Ltd. British Columbia, Canada

Virginia Parking Service, Inc.

Delaware

374452 B.C. Limited d/b/a Select Valet Parking British Columbia, Canada

### **Limited Liability Companies**

Partnership Name Jurisdiction

APCOA LaSalle Parking Company, LLC Louisiana
APCOA/Bradley Parking Company, LLC Connecticut