

SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **1994-05-13** | Period of Report: **1994-04-03**
SEC Accession No. **000007636-94-000005**

([HTML Version](#) on secdatabase.com)

FILER

ARVIN INDUSTRIES INC

CIK: **7636** | IRS No.: **350550190** | State of Incorpor.: **IN** | Fiscal Year End: **1231**
Type: **10-Q** | Act: **34** | File No.: **001-00302** | Film No.: **94527964**
SIC: **3714** Motor vehicle parts & accessories

Business Address
*ONE NOBLITT PLZ
P O BOX 3000
COLUMBUS IN 47202-3000
8123793000*

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 3, 1994

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-302

ARVIN INDUSTRIES, INC.

(Exact name of Registrant as specified in its charter)

Indiana

35-0550190

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

One Noblitt Plaza, Box 3000
Columbus, IN

47202-3000

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code:
(812) 379-3000

Indicate by check mark whether the Registrant (1) has filed
all reports required to be filed by Section 13 or 15(d) of the
Securities Exchange Act of 1934 during the preceding
12 months (or for such shorter period that the Registrant was
required to file such reports), and (2) has been subject
to such filing requirements for the past 90 days. Yes X NO .

As of April 3, 1994, the Registrant had outstanding 22,160,739
Common Shares (excluding treasury shares), \$2.50 par value.

ARVIN INDUSTRIES, INC.

Part I. Financial Information

Consolidated Statement of Operations
Three Months Ended April 3, 1994 and
April 4, 1993

Consolidated Statement of Financial Condition
April 3, 1994 and January 2, 1994

Consolidated Statement of Cash Flows
Three Months Ended April 3, 1994 and
April 4, 1993

Notes to Consolidated Financial Statements

Management's Discussion and Analysis of
Financial Condition and Results of Operations

ARVIN INDUSTRIES, INC. AND SUBSIDIARIES

Consolidated Statement of Operations
(Dollars in millions except per share amounts)

	(Unaudited) Three Months Ended	
	April 3, 1994	April 4, 1993
NET SALES	\$479.2	\$453.1
COSTS AND EXPENSES:		
Cost of goods sold	406.9	382.5
Selling, operating general and administrative	47.6	50.4
Corporate general and administrative	2.5	3.7
Interest expense	9.6	9.6
Interest income	(0.5)	(0.6)
Other expense, net	3.6	0.5
	----- 469.7 -----	----- 446.1 -----

EARNINGS FROM CONTINUING

OPERATIONS BEFORE INCOME TAXES	9.5	7.0
Income taxes	(3.9)	(3.7)
Minority interest share of (income)/loss	(0.3)	0.4
Equity earnings (loss) of affiliates	(0.2)	1.9
	-----	-----
EARNINGS FROM CONTINUING OPERATIONS	5.1	5.6
	-----	-----
Income from discontinued operations, net of income taxes of \$ 0.1 and \$ 0.4, respectively	0.2	0.5
	-----	-----
NET EARNINGS	\$5.3	\$6.1
	=====	=====
EARNINGS PER COMMON SHARE:		
Primary		
Continuing Operations	\$0.23	\$0.26
Discontinued Operations	\$0.01	\$0.02
	-----	-----
Total	\$0.24	\$0.28
	=====	=====
AVERAGE COMMON SHARES OUTSTANDING	22,513	22,188
	=====	=====
DIVIDENDS PER COMMON SHARE	\$0.19	\$0.19
	=====	=====

ARVIN INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF
FINANCIAL CONDITION
(Dollars in millions)

	ARRIL 3, 1994 (UNAUDITED)	JANUARY 2, 1994 (AUDITED)
	-----	-----
CURRENT ASSETS:		
Cash and cash equivalents	\$24.7	\$39.1
Receivables, net of allowances	289.6	255.3
Inventories	110.0	117.9
Other current assets	76.8	78.5
	-----	-----
Total current assets	501.1	490.8
	-----	-----
NON-CURRENT ASSETS:		
Property, plant and equipment (at cost):		
Land, buildings, machinery		

& equipment	819.3	839.0
Less: Allowance for depreciation	419.1	428.4
	-----	-----
	400.2	410.6
Excess of cost over acquired net assets	183.8	185.3
Investment in affiliates	84.2	88.0
Net assets related to discontinued operations	37.9	
Other assets	64.9	71.5
	-----	-----
Total non-current assets	771.0	755.4
	-----	-----
	\$1,272.1	\$1,246.2
	=====	=====

LIABILITIES AND SHAREHOLDERS' EQUITY:

CURRENT LIABILITES:

Short-term debt	\$20.8	\$9.0
Accounts payable	175.8	160.2
Accrued expenses	79.5	85.8
Income taxes payable	5.6	--
	-----	-----
Total current liabilities	281.7	255.0
	-----	-----

Accrued employee benefits	53.2	53.0
Deferred income taxes and other	21.9	24.7
Long-term debt	431.7	433.6
Minority interest	61.0	59.3
	-----	-----
Total non-current liabilities	567.8	570.6
	-----	-----

SHAREHOLDERS' EQUITY:

Capital stock:		
Preferred shares (no par value, authorized 8,978,058 in 1994; none issued and outstanding)	--	--
Common shares (\$2.50 par value)	60.3	60.2
Capital in excess of par value	205.9	204.7
Retained earnings	228.4	227.3
Cumulative translation adjustment	(27.5)	(26.7)
Common shares held in treasury (at cost)	(44.5)	(44.9)
	-----	-----

Total shareholders' equity	422.6	420.6
	-----	-----
	\$1,272.1	\$1,246.2
	=====	=====

ARVIN INDUSTRIES, INC. AND SUBSIDIARIES

- - - - -

Consolidated Statement of Cash Flows
(Dollars in millions except per share amounts)

	(Unaudited)	
	Three Months Ended	
	April 3, 1994	April 4, 1993
	-----	-----
OPERATING ACTIVITIES:		
Net earnings	5.3	6.1
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation	17.7	16.4
Amortization of intangibles	1.7	1.5
Deferred income taxes, long-term	(1.6)	(0.6)
Other	(4.0)	1.4
Changes in operating assets and liabilities:		
Receivables	(48.7)	(19.8)
Inventories and other current assets	(1.7)	(14.2)
Payables and other accrued expenses	27.2	16.3
Income taxes payable and deferred taxes	7.4	(13.9)
	-----	-----
NET CASH PROVIDED BY (USED FOR)		
OPERATING ACTIVITIES	3.3	(6.8)
	-----	-----
INVESTING ACTIVITIES:		
Purchase of property, plant and equipment	(20.8)	(21.2)
Proceeds from sale of property, plant and equipment	0.1	2.4
Other	--	(0.8)
	-----	-----
NET CASH USED FOR INVESTING		
ACTIVITIES	(20.7)	(19.6)
	-----	-----
FINANCING ACTIVITIES:		
Change in short-term debt, net	12.8	20.9
Proceeds from long-term borrowings	75.0	--
Principal payments on long-term debt	(75.0)	
Purchase of treasury shares	--	(0.1)
Exercise of stock options	1.1	3.4
Dividends paid	(4.2)	(4.1)
Other	(0.8)	(0.9)

NET CASH PROVIDED BY FINANCING ACTIVITIES	8.9	20.2
CASH AND CASH EQUIVALENTS: Effect of exchange rate changes on cash	(0.6)	(0.5)
Net decrease	(9.1)	(6.7)
Beginning of the year	39.1	14.6
End of the quarter	30.0	7.9

ARVIN INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

1. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments necessary to present a fair statement of the results of operations for the periods reported. All such adjustments are of a normal and recurring nature.

2. The results of operations are not necessarily indicative of the results to be expected for the full year.

3. Effective April 14, 1994, the Company adopted a plan to sell its Schrader Automotive unit. Accordingly, Schrader is reported as a discontinued operation at April 3, 1994, and the consolidated financial statements have been reclassified to report separately the net assets and operating results of the business. The Company's prior years operating results have been restated to reflect continuing operations.

Net assets of the discontinued operation at April 3, 1994 consist of assets amounting to \$ 61 million and liabilities of \$ 23 million. The selling price is expected to approximate Schrader's book value at the time of the closing of the transaction, plus selling expenses. Schrader's revenues for the quarters ended April 3, 1994 and April 4, 1993 were \$ 23 million and \$ 23 million, respectively.

4. There were options for 1,891,270 and 1,709,856 common

shares outstanding as of April 3, 1994 and April 4, 1993, respectively. Earnings per share calculations include the dilutive options in the determination of the weighted average common and common equivalent shares outstanding. Interest paid, net of tax, on the 7.5 percent convertible subordinated debentures is added to net earnings in calculating fully diluted earnings per share.

5. The Company's method of pooling by individual natural inventory components (e.g., steel, substrate, labor and overhead) in computing an overall weighted average index that is applied to the total dollar value of the ending inventory makes it impractical to classify LIFO inventories into the finished goods, work in process and raw material components.

6. The Company is also defending various environmental claims and legal actions that arise in the normal course of business, including matters in which the Company has been designated a potentially responsible party at certain waste disposal sites or has been notified that it may be a potentially responsible party at other sites as to which no proceedings have been initiated. Neither the remediation method, amount of remediation costs nor the allocation among potentially responsible parties has been determined at the majority of these sites. At some of these sites the information currently available leads the Company to believe it has very limited or even de minimis responsibility.

At the Company's former Platt Saco Lowell operations, the Company is a participant with the EPA and the current owner in a corrective action proceeding under the Resource Conservation and Environmental Recovery Act. Ground water and surface treatment facilities have been installed as interim measures. A final phase remediation feasibility study is expected to commence in 1994 to identify potential remediation alternatives and related cost estimates. Pending completion of such study the Company does not possess sufficient information to reasonably estimate its remediation costs at Platt Saco Lowell beyond provisions already recorded.

The Company has provided for reasonably estimable costs of study, cleanup, remediation and certain other environmental matters, taking into account, as applicable, available information regarding site conditions, potential cleanup methods and the extent to which other parties can be expected to bear those costs. The Company does not expect that resulting liabilities beyond provisions already recorded will have a materially adverse effect on the Company's financial position.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

Sales from continuing operations for the quarter ended April 3, 1994 were \$479 million, representing an increase of \$26 million, or 6 percent, over first quarter 1993 sales of \$453 million. First quarter 1994 earnings from continuing operations were \$5.1 million, a decrease of \$0.5 million when compared to 1993 first quarter income of \$5.6 million. Earnings per common share from continuing operations of \$.23 in the first quarter of 1994 represented a \$.03 per share decrease from the \$.26 earnings per share reported in the first quarter of 1993.

SEGMENT INFORMATION

AUTOMOTIVE ORIGINAL EQUIPMENT

Original Equipment ("OE") segment sales from continuing operations increased \$13 million, or 5 percent, to \$258 million in the first quarter of 1994 versus \$245 million in the first quarter of 1993. OE operating profit was 2 percent higher at \$12.4 million during the first quarter of 1994 versus \$12.2 million in the first quarter of 1993.

Increased OE sales during the first quarter of 1994 were attributable to increased North American vehicle production, which was 270,000 units or 8 percent higher than the first quarter of 1993, and new exhaust business in North America. European sales volumes remained flat when compared to the first quarter of 1993. OE operating profit, worldwide, was virtually unchanged primarily due to the continued recessionary and pricing pressures in Europe.

AUTOMOTIVE REPLACEMENT

Automotive Replacement ("Replacement") segment sales increased \$12 million, or 9 percent, to \$142 million in 1994 compared to \$130 million in the first quarter of 1993. Replacement operating profit for the first quarter of 1994 reflected a 57 percent increase to \$7.7 million versus 1993 first quarter Replacement operating profit of \$4.9 million.

The increase in 1994 first quarter Replacement sales was primarily the result of increased demand for replacement products in the U.S. Demand for Replacement products in Europe during the first

quarter was comparable to the first quarter of 1993. The increase in operating profit was the combined result of increased sales and productivity gains in selling, general and administration.

TECHNOLOGY

During the third quarter of 1993, the Company completed the combination of the assets of its Calspan subsidiary with the assets of Space Industries, Inc. This transaction was accounted for as a purchase. The Company owns approximately 70 percent of the new company, Space Industries International, Inc.

Technology segment sales of \$53 million for the first quarter of 1994 were virtually unchanged from the first quarter of 1993. Operating profit decreased \$1.2 million, to \$0.1 million during the first quarter of 1994, from \$1.3 million in the first quarter of 1993.

Operating profit declined during the quarter partially as a result of the former Calspan subsidiary encountering continued increased competition in securing government contracts. This has resulted in higher costs being incurred in conjunction with new bid and proposal activity.

The operating profit of the former Space Industries, Inc. was adversely affected during the first quarter of 1994 primarily due to lower government spending on space related programs combined with increased general and administrative costs in establishing a Washington D.C. based company headquarters.

Space Industries, Inc. had capitalized \$18.2 million related to an Industrial Space Facility (ISF). The ISF is the result of SIII-developed technology necessary to design, integrate and operate a man-tended orbital space facility. Until the U.S. Government makes decisions regarding the scope, schedule and cost of the anticipated International Space Station, the future economic potential of the ISF is uncertain. The ISF does not require any substantial additional engineering support at this time. The recovery of the capitalized costs is dependent on SIII's future success in selling technology, related services, or engineering designs of the ISF at profitable terms.

INDUSTRIAL

Industrial segment sales of \$26 million for the first quarter of 1994 increased \$1 million, or 2 percent, relative to the first quarter of 1993. Operating profit of \$2.9 million decreased \$0.3 million when compared to the first quarter of 1993. Operating profit was negatively impacted by an unfavorable product mix during the quarter.

The continued recessionary pressures in Europe during the first quarter of 1994 negatively affected the the Company's equity earnings from affiliates.

FINANCIAL CONDITION

- - - - -

LIQUIDITY

The Company's working capital decreased \$16 million from year-end 1993 through April 3, 1994, primarily due to the reclassification of the net assets related to the discontinued Schrader operations. The reclassification also resulted in a drop in the current ratio to 1.8 at April 3, 1994 compared to 1.9 at year-end 1993.

On April 11, 1994 the Company filed a shelf registration with the Securities and Exchange Commission. Under this filing, which became effective April 22, 1994, the Company may issue up to \$225 million of various Arvin debt and equity securities.

The proceeds generated from the sale of Schrader will be used to reduce debt.

CAPITAL EXPENDITURES

1994 planned capital expenditures are adequate for normal replacement and consistent with projections for future sales and earnings. Current year expenditures are expected to be funded from internally generated funds. During the first quarters of both 1994 and 1993 capital expenditures were approximately \$21 million.

OTHER MATTERS

Effective April 14, 1994 the Company adopted a plan to sell its Schrader Automotive unit. Accordingly, Schrader has been reported as a discontinued operation at April 3, 1994 and the consolidated financial statements have been reclassified to report separately the net assets and operating results of the business. The selling price of the business is expected to approximate Schrader's net book value at the time the transaction is closed, plus selling expenses.

The Company is also defending various environmental claims and legal actions that arise in the normal course of business, including matters in which the Company has been designated a potentially responsible party at certain waste disposal sites or has been notified that it may be a potentially responsible party at other sites as to which no proceedings have been initiated. Neither the remediation method, amount of remediation costs nor the allocation among

potentially responsible parties has been determined at the majority of these sites. At some of these sites the information currently available leads the Company to believe it has very limited or even de minimis responsibility.

At the Company's former Platt Saco Lowell operations, the Company is a participant with the EPS and the current owner in a corrective action proceeding under the Resource Conservation and Environmental Recovery Act. Ground water and surface treatment facilities have been installed as interim measures. A final phase remediation feasibility study is expected to commence in 1994 to identify potential remediation alternatives and related cost estimates. Pending completion of such study the Company does not possess sufficient information to reasonably estimate its remediation costs at Platt Saco Lowell beyond provisions already recorded.

The Company has provided for reasonably estimable costs of study, cleanup, remediation and certain other environmental matters, taking into account, as applicable, available information regarding site conditions, potential cleanup methods and the extent to which other parties can be expected to bear those costs. The Company does not expect that resulting liabilities beyond provisions already recorded will have a materially adverse effect on the Company's financial position.

Part II. Other Information

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

- 4 Indenture, dated as of July 3, 1990, between the registrant and Harris Trust and Savings Bank, as trustee (Incorporated herein by reference to exhibit 4-4 to the registrant's Registration Statement on Form S-3, No. 33-53087).

(b) Reports on Form 8-K.

Report dated February 3, 1994 - Items 5 and 7:
On January 26, 1994, the registrant announced the call for redemption in full on March 1, 1994 of its 8 3/8 percent Notes due March 1, 1997. On February 2, 1994, the registrant announced its unaudited operating results for the fiscal year and quarter ended January 2, 1994. The registrant also reported its offering of \$75,000,000 of Notes due February 15, 2001 and filed certain exhibits relating to that offering.

Signatures

- - -----

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ARVIN INDUSTRIES, INC.

(Registrant)

R.A. Smith
Vice President-Finance,
Chief Financial Officer &
Chief Accounting Officer

Date: May 13, 1994