

# SECURITIES AND EXCHANGE COMMISSION

## FORM 10-C

Form filed by an issuer whose securities are quoted on the Nasdaq interdealer quotation system. This form is used to report any change that exceeds five percent in the number of shares of the class outstanding and any change in the name of the issuer.

Filing Date: **1994-01-07** | Period of Report: **1993-12-29**  
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### FILER

#### RAYMOND CORP

CIK: **82231** | IRS No.: **150372290** | State of Incorporation: **NY** | Fiscal Year End: **1231**  
Type: **10-C** | Act: **34** | File No.: **000-02129** | Film No.: **94500686**  
SIC: **3537** Industrial trucks, tractors, trailers & stackers

Mailing Address  
P O BOX 130  
GREENE NY 13778-0130

Business Address  
SOUTH CANAL ST  
GREENE NY 13778  
6076562311

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-C

REPORT BY ISSUER OF SECURITIES QUOTED ON NASDAQ  
INTERDEALER QUOTATION SYSTEM

Filed pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
and Rule 13a-17 or 15d-17 thereunder

The Raymond Corporation

-----  
(Exact name of issuer as specified in charter)

South Canal Street, Greene, N.Y. 13778

-----  
(Address of principal executive offices)

Issuer's telephone number, including area code (607) 656-2311  
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I. CHANGE IN NUMBER OF SHARES OUTSTANDING

Indicate any change (increase or decrease of 5% or more in the number of shares  
outstanding):

1. Title of security 6 1/2% Convertible Subordinated Debenture  
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2. Number of shares outstanding before the change \$50,000,000.00  
-----
3. Number of shares outstanding after the change \$57,500,000.00  
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4. Effective date of change December 29, 1993  
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5. Method of change:

Specify method (such as merger, acquisition, distribution, stock split, reverse  
split, acquisition of stock for treasury, etc.) Sale for cash  
-----

Give brief description of transaction Public Offering, underwriters

oversubscription option  
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II. CHANGE IN NAME OF ISSUER

1. Name prior to change  
-----

2. Name after change  
-----

3. Effective date of charter amendment changing name  
-----

4. Date of shareholder approval of change, if required  
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Date December 29, 1993  
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Paul J. Sternberg  
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(Officer's signature & title)

Vice President  
General Counsel and Secretary