# SECURITIES AND EXCHANGE COMMISSION

# **FORM FWP**

Filing under Securities Act Rules 163/433 of free writing prospectuses

Filing Date: **2022-06-21 SEC Accession No.** 0001539497-22-001181

(HTML Version on secdatabase.com)

# SUBJECT COMPANY

# **BMO 2022-C2 Mortgage Trust**

CIK:1932997| State of Incorp.:DE | Fiscal Year End: 1231

Type: FWP | Act: 34 | File No.: 333-255934-02 | Film No.: 221026369

SIC: 6189 Asset-backed securities

Mailing Address 151 WEST 42ND STREET NEW YORK NY 10036

Business Address 151 WEST 42ND STREET NEW YORK NY 10036 2128854000

# **FILED BY**

## **BMO Commercial Mortgage Securities LLC**

CIK:1861132 | IRS No.: 862713125 | State of Incorp.:DE | Fiscal Year End: 1231

Type: FWP

SIC: 6189 Asset-backed securities

Mailing Address 151 WEST 42ND STREET NEW YORK NY 10036 Business Address 151 WEST 42ND STREET NEW YORK NY 10036 2128854000 Dated June [ ], 2022 BMO 2022-C2

# **Structural and Collateral Term Sheet**

# **BMO 2022-C2 Mortgage Trust**

\$707,988,926

(Approximate Mortgage Pool Balance)

\$[]

(Approximate Offered Certificates)

# **BMO Commercial Mortgage Securities LLC**

Depositor

# COMMERCIAL MORTGAGE PASS-THROUGH CERTIFICATES, SERIES 2022-C2

Bank of Montreal
KeyBank National Association
German American Capital Corporation
Citi Real Estate Funding Inc.
UBS AG

**Starwood Mortgage Capital LLC** 

Mortgage Loan Sellers

BMO Capital Markets Deutsche Bank Securities UBS Securities LLC

Citigroup

KeyBanc Capital Markets

Co-Lead Managers and Joint Bookrunners

Bancroft Capital, LLC Co-Manager

Drexel Hamilton, LLC Co-Manager

#### Collateral Characteristics

Mortgage Loan Seller	Number of Mortgage Loans	Number of Mortgaged Properties	Aggregate Cut-off Date Balance	% of IPB	Roll-up Aggregate Cut-off Date Balance	Roll-up Aggregate % of Cut-off Date Balance
KeyBank	16	27	\$208,929,293	29.5%	\$208,929,293	29.5%
ВМО	8	23	\$127,800,000	18.1%	\$172,800,000	24.4%
GACC	2	2	\$105,000,000	14.8%	\$105,000,000	14.8%
CREFI	4	4	\$60,327,018	8.5%	\$95,327,018	13.5%
UBS AG	5	52	\$92,932,616	13.1%	\$92,932,616	13.1%
SMC	1	1	\$13,000,000	1.8%	\$33,000,000	4.7%
BMO, SMC, CREFI	1	2	\$70,000,000	9.9%	-	-
CREFI, BMO	1	1	\$30,000,000	4.2%	-	=
Total:	38	112	\$707,988,926	100.0%	\$707,988,926	100.0%

Loan	Daa
LOan	Poo

\$707,988,926
38
112
\$18,631,288
4.83245%
57.8%
109 months
2 months

#### **Credit Statistics**

Weighted Average UW NCF DSCR <sup>(1)(2)</sup> :	2.15x
Weighted Average UW NOI Debt Yield <sup>(1)(3)</sup> :	10.8%
Weighted Average Cut-off Date Loan-to-Value Ratio ("LTV")(1)(3)(4):	52.1%
Weighted Average Maturity Date/ARD LTV <sup>(1)(4)</sup> :	50.6%

#### **Other Statistics**

% of Mortgage Loans with Additional Debt:	17.5%
% of Mortgage Loans with Single Tenants <sup>(5)</sup> :	15.6%
% of Mortgage Loans secured by Multiple Properties:	27.5%

#### Amortization

<u>ortization</u>	
Weighted Average Original Amortization Term <sup>(6)</sup> :	354 months
Weighted Average Remaining Amortization Term <sup>(6)</sup> :	351 months
% of Mortgage Loans with Interest-Only:	79.9%
% of Mortgage Loans with Amortizing Balloon:	12.1%
% of Mortgage Loans with Partial Interest-Only followed by Amortizing Balloon:	8.0%

# Lockboxes (7)

KDOXES''	
% of Mortgage Loans with Hard Lockboxes:	70.4%
% of Mortgage Loans with Springing Lockboxes:	17.3%
% of Mortgage Loans with Soft (Residential); Hard (Commercial) Lockbox:	9.9%
% of Mortgage Loans with Soft Lockboxes:	2.4%

#### Reserves

<u>teserves</u>	
% of Mortgage Loans Requiring Monthly Tax Reserves:	86.9%
% of Mortgage Loans Requiring Monthly Insurance Reserves:	43.5%
% of Mortgage Loans Requiring Monthly CapEx Reserves:	61.8%
% of Mortgage Loans Requiring Monthly TI/LC Reserves <sup>(8)</sup> :	27.2%

- In the case of Loan Nos. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 17 and 25, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations include the related Pari Passu Companion Loan(s). In the case of Loan Nos. 1, 6 and 9, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations exclude the related Subordinate Companion Loans and/or Mezzanine Loans.
- (2) For the mortgage loans that are interest-only for the entire term and accrue interest on an Actual/360 basis, the Monthly Debt Service Amount (\$) was calculated as 1/12th of the product of (i) the Original Balance (\$), (ii) the Interest Rate % and (iii) 365/360.
- In the case of Loan No. 35, the Cut-off Date LTV and UW NOI Debt Yield are based on Cut-off Date Principal Balance after netting out a \$800,000 holdback reserve. The Cut-off Date LTV and UW NOI Debt Yield based on Cut-off Date Principal Balance without netting out the holdback reserve are 61.4% and 8.1%, respectively. In the case of Loan No. 2, the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on as is value assuming no landlord obligations. In the case of Loan No. 3, the Cut-off Date LTV and the Maturity Date/ARD LTV are calculated by using an appraised value based on an as-portfolio assumption. In the case of Loan No. 6 the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on an as stabilized assumption.
- (4) assumption. In the case of Loan No. 6 the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on an as stabilized assumption. In the case of Loan No. 25, the Cut-off Date LTV and Maturity LTV are calculated by using an appraised value based on an as complete assumption for 15 of the mortgage properties. Refer to "Description of the Mortgage Pool—Certain Calculations and Definitions—Appraised Value" in the Preliminary Prospectus for additional details.

- (5) Excludes mortgage loans that are secured by multiple properties with multiple tenants and includes one mortgage loan that is secured by both single-tenant properties and multi-tenant properties.
- (6) Excludes 26 mortgage loans that are interest-only for the entire term or until the anticipated repayment date.
- For a more detailed description of lockboxes, refer to "Description of the Mortgage Pool—Certain Calculations and Definitions" and "—Certain Terms of the Mortgage Loans—Mortgaged Property Accounts" in the Preliminary Prospectus.
- (8) Calculated only with respect to the Cut-off Date Balance of mortgage loans secured or partially secured by office, retail, mixed use, multifamily (with commercial space), and industrial properties.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

#### Collateral Characteristics

#### **Ten Largest Mortgage Loans**

No.	Loan Name	City, State	Mortgage Loan Seller	No. of Prop.	Cut-off Date Balance	% of IPB	Square Feet / Rooms / Units	Property Type	UW NCF DSCR <sup>(1)</sup>	UW NOI Debt Yield <sup>(1)</sup>	Cut-off Date LTV <sup>(1)</sup>	Maturity Date/ ARD LTV <sup>(1)</sup>
1	Yorkshire & Lexington Towers	New York, NY	BMO, SMC, CREFI	2	\$70,000,000	9.9%	808	Multifamily	3.61x	11.1%	33.3%	33.3%
2	The Lion Building	San Francisco, CA	GACC	1	\$65,000,000	9.2%	172,328	Mixed Use	1.74x	9.7%	58.8%	58.8%
3	KB Portfolio	Various, Various	KeyBank	10	\$55,000,000	7.8%	283,488	Various	1.62x	8.4%	57.6%	57.6%
4	3075 Olcott	Santa Clara, CA	UBS AG	1	\$50,000,000	7.1%	246,606	Office	1.66x	8.6%	59.2%	59.2%
5	The Reef	Los Angeles, CA	GACC	1	\$40,000,000	5.6%	806,960	Mixed Use	2.34x	13.5%	43.0%	43.0%
6	360 Rosemary	West Palm Beach, FL	ВМО	1	\$32,000,000	4.5%	313,002	Office	4.35x	17.8%	26.6%	26.6%
7	Bell Works	Holmdel, NJ	CREFI, BMO	1	\$30,000,000	4.2%	1371470	Office	1.68x	9.4%	62.6%	62.6%
8	79 Fifth Avenue	New York, NY	CREFI	1	\$23,000,000	3.2%	345,751	Office	1.61x	8.4%	60.8%	60.8%
9	111 River Street	Hoboken, NJ	вмо	1	\$22,000,000	3.1%	557,719	Office	5.08x	16.9%	31.8%	31.8%
10	Phoenix Industrial Portfolio VIII	Various, Various	UBS AG	5	\$22,000,000	3.1%	2,329,016	Industrial	1.57x	11.8%	64.6%	60.2%
	Top 3 Total/Weighted Average			13	\$190,000,000	26.8%			2.39x	9.8%	49.1%	49.1%
	Top 5 Total/Weighted Average			15	\$280,000,000	39.5%			2.26x	10.1%	50.0%	50.0%

In the case of Loan Nos. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 17 and 25, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations (1) include the related Pari Passu Companion Loan(s). In the case of Loan Nos. 1, 6 and 9, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations exclude the related Subordinate Companion Loans.

24 \$409,000,000 57.8%

88 \$298,988,926 42.2%

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#### Structural and Collateral Term Sheet

Top 10 Total/Weighted Average Non-Top 10 Total/Weighted Average<sup>(2)</sup>

**BMO 2022-C2** 

49.5%

49.3%

2.46x

11.0%

#### **Collateral Characteristics**

	Pari Passu Companion Loan Summary											
No.	Loan Name	Mortgage Loan Seller	Trust Cut-off Date Balance	Aggregate Pari Passu Loan Cut-off Date Balance <sup>(1)</sup>	Controlling Pooling/Trust & Servicing Agreement		Special Servicer	Related Pari Passu Loan(s) Securitizations	Related Pari Passu Loan(s) Original Balance			
		ВМО,						BBCMS 2022-C16	\$65,000,000			
	Yorkshire & Lexington	SMC,			CGCMT			CGCMT GC48	\$60,000,000			
1	Towers	CREFI	\$70,000,000	\$248,000,000	2022-GC48	Midland	Rialto	Future Securitization(s)	\$123,000,000			
2	The Lion Building	GACC	\$65,000,000	\$35,000,000	BMO 2022-C2	Midland	Rialto	Future Securitization(s)	\$35,000,000			

<sup>(2)</sup> In the case of Loan No. 35, the Cut-off Date LTV and UW NOI Debt Yield are based on Cut-off Date Principal Balance after netting out a \$800,000 holdback reserve. The Cut-off Date LTV and UW NOI Debt Yield based on Cut-off Date Principal Balance without netting out the holdback reserve are 61.4% and 8.1%, respectively.

## 3075 Olcott   UBS AG   \$50,000,000   \$92,000,000   BMO 2022-C2   Midland   Rialto   Future Securitization(s)   \$15   The Reef   GACC   \$40,000,000   \$110,000,000   2022-B35   KeyBank   KeyBank   KeyBank   Future Securitization(s)   \$16   Securitization   Sec										
4 3075 Olcott   UBS AG   \$50,000,000   \$92,000,000   BMO 2022-C2   Midland Rialto   Future Securitization(s)   S	3	KB Portfolio	KeyBank	\$55,000,000	\$25,000,000	BMO 2022-C2	Midland	Rialto	Future Securitization(s)	\$25,000,000
State									BBCMCS 2022-C16	\$65,000,000
5 The Reef GACC \$40,000,000 \$110,000,000 2022-B35 KeyBank KeyBank Future Securitization(s) \$  6 360 Rosemary BMO \$32,000,000 \$53,000,000 BMO 2022-C1 KeyBank Situs GGCMT 2022-GC48 BMARK 2022-B35 BBCMS 2022-C16 \$  CREFI, BMARK CGCMT 2022-GC48 SBCMS 2022-GC48 SBMARK 2022-B35 CGCMT 2022-GC48 SBCMS 2022-C16 SBCMS 2022-GC48 SBMARK 2022-B35 CGCMT 2022-GC48 SBCMS SBCM	4	3075 Olcott	UBS AG	\$50,000,000	\$92,000,000	BMO 2022-C2	Midland	Rialto	Future Securitization(s)	\$27,000,000
BMO 2022-C1   SMO 2022-G48   SMO 2022-C1   SMO 2022-G48   SMO						BMARK			BMARK 2022-B35	\$100,000,000
6 360 Rosemary BMO \$32,000,000 \$53,000,000 BMO 2022-C1 KeyBank Situs CGCMT 2022-GC48  BMARK 2022-B35 SBBCMS 2022-C16 CGCMT 2022-GC48 SBMARK 2022-B35 SBBCMS 2022-C16 SGMT 2022-GC48 SGMT 2	5	The Reef	GACC	\$40,000,000	\$110,000,000	2022-B35	KeyBank	KeyBank	Future Securitization(s)	\$10,000,000
BMARK 2022-B35   SBCMS 2022-C16   SBMS   SBCMS 2022-C16   SBCMS 2022-C18   SBCMS 2022-BNK42   SBCMS 2022-BNK42   SBCMS 2022-BNK42   SBCMS 2022-BNK42   SBCMS 2022-BNK42   SBCMS   SBCMS 2022-C1   SBCMS   SBCMS 2022-C16									BMO 2022-C1	\$45,000,000
CREFI	6	360 Rosemary	ВМО	\$32,000,000	\$53,000,000	BMO 2022-C1	KeyBank	Situs	CGCMT 2022-GC48	\$8,000,000
CREFI,   BMO   \$30,000,000   \$180,000,000   2022-B35   KeyBank   KeyBank   Future Securitization(s)   \$30,000,000   \$180,000,000   2022-B35   KeyBank   KeyBank   Future Securitization(s)   \$30,000,000   \$30,000,000   \$217,000,000   2022-GC48   Midland   Greystone   Future Securitization(s)   \$30,000,000   \$217,000,000   2022-GC48   Midland   Greystone   Future Securitization(s)   \$30,000,000   \$30,000,000   \$30,000,000   \$30,000,000   \$30,0000   \$30,000,000									BMARK 2022-B35	\$50,000,000
7   Bell Works									BBCMS 2022-C16	\$40,000,000
BANK 2022-BNK42 \$  8			CREFI,			BMARK			CGCMT 2022-GC48	\$40,000,000
CGCMT   CGCMT   CGCMT   CGCMT   CGCMT   CGCMT   CGCMT   2022-GC48   S   S   S   S   S   S   S   S   S	7	Bell Works	ВМО	\$30,000,000	\$180,000,000	2022-B35	KeyBank	KeyBank	Future Securitization(s)	\$50,000,000
8 79 Fifth Avenue									BANK 2022-BNK42	\$71,000,000
BMO 2022-C1 CGCMT 2022-GC48  9 111 River Street BMO \$22,000,000 \$55,500,000 BMO 2022-C1 KeyBank KeyBank Future Securitization(s) \$ Phoenix Industrial BBCMS  10 Portfolio VIII UBS AG \$22,000,000 \$35,000,000 2022-C16 Midland LNR BBCMS 2022-C16  12 PentaCentre Office CREFI \$20,277,018 \$13,984,150 BMO 2022-C2 Midland Rialto Future Securitization(s) \$ BMO 2022-C1 SMO 2022-C2 SMO 2022-C1 SMO 2022-C2 SMO 2						CGCMT			CGCMT 2022-GC48	\$50,000,000
Second	8	79 Fifth Avenue	CREFI	\$23,000,000	\$217,000,000	2022-GC48	Midland	Greystone	Future Securitization(s)	\$96,000,000
9 111 River Street BMO \$22,000,000 \$55,500,000 BMO 2022-C1 KeyBank KeyBank Future Securitization(s) \$ Phoenix Industrial BBCMS  10 Portfolio VIII UBS AG \$22,000,000 \$35,000,000 2022-C16 Midland LNR BBCMS 2022-C16  12 PentaCentre Office CREFI \$20,277,018 \$13,984,150 BMO 2022-C2 Midland Rialto Future Securitization(s) \$ BMO 2022-C1 CGCMT 2022-GC48 \$  17 2 Riverfront Plaza BMO \$15,000,000 \$95,000,000 BMO 2022-C1 Midland Rialto BBCMS 2022-C16  UBS 2019-C16 UBS 2019-C18 BBCMS 2021-C11 SBCMS 2021-C11 SBCMS 2021-C11 SBCMS 2021-C11 SBCMS 2021-C61 S									BMO 2022-C1	\$37,500,000
Phoenix Industrial									CGCMT 2022-GC48	\$8,000,000
10 Portfolio VIII UBS AG \$22,000,000 \$35,000,000 2022-C16 Midland LNR BBCMS 2022-C16  12 PentaCentre Office CREFI \$20,277,018 \$13,984,150 BMO 2022-C2 Midland Rialto Future Securitization(s) \$  BMO 2022-C1 \$  CGCMT 2022-GC48 \$  17 2 Riverfront Plaza BMO \$15,000,000 \$95,000,000 BMO 2022-C1 Midland Rialto BBCMS 2022-C16  UBS 2019-C18 \$  BBCMS 2021-C10 \$  BBCMS 2021-C10 \$  BBCMS 2021-C11 \$  WFCM 2021-C61 \$  Wyndham National Hotel Wells BMO 2022-C2 \$	9	111 River Street	ВМО	\$22,000,000	\$55,500,000	BMO 2022-C1	KeyBank	KeyBank	Future Securitization(s)	\$10,000,000
12 PentaCentre Office CREFI \$20,277,018 \$13,984,150 BMO 2022-C2 Midland Rialto Future Securitization(s) \$  BMO 2022-C1 \$  CGCMT 2022-GC48 \$  17 2 Riverfront Plaza BMO \$15,000,000 \$95,000,000 BMO 2022-C1 Midland Rialto BBCMS 2022-C16  UBS 2019-C18 \$  BBCMS 2021-C10 \$  BBCMS 2021-C11 \$  WFCM 2021-C61 \$  BMO 2022-C1 \$  Wyndham National Hotel Wells BMO 2022-C2 \$										\$35,000,000
BMO 2022-C1	10	Portfolio VIII	UBS AG	\$22,000,000	\$35,000,000	2022-C16	Midland	LNR	BBCMS 2022-C16	
CGCMT 2022-GC48  17 2 Riverfront Plaza BMO \$15,000,000 \$95,000,000 BMO 2022-C1 Midland Rialto BBCMS 2022-C16  UBS 2019-C18 BBCMS 2021-C10 \$ BBCMS 2021-C11 \$ WFCM 2021-C61 \$ BMO 2022-C1 \$ Wyndham National Hotel Wells BMO 2022-C2 \$	12	PentaCentre Office	CREFI	\$20,277,018	\$13,984,150	BMO 2022-C2	Midland	Rialto	Future Securitization(s)	\$14,000,000
17 2 Riverfront Plaza BMO \$15,000,000 \$95,000,000 BMO 2022-C1 Midland Rialto BBCMS 2022-C16  UBS 2019-C18  BBCMS 2021-C10  BBCMS 2021-C11  WFCM 2021-C61  BMO 2022-C1  Wyndham National Hotel  Wells  BMO 2022-C2										\$37,500,000
UBS 2019-C18									CGCMT 2022-GC48	\$50,000,000
BBCMS 2021-C10 \$ BBCMS 2021-C11 \$ BBCMS 2021-C11 \$ WFCM 2021-C61 \$ BMO 2022-C1 \$ Wyndham National Hotel Wells BMO 2022-C2 \$	17	2 Riverfront Plaza	ВМО	\$15,000,000	\$95,000,000	BMO 2022-C1	Midland	Rialto	BBCMS 2022-C16	\$7,500,000
BBCMS 2021-C11 \$ WFCM 2021-C61 \$ BMO 2022-C1 \$ Wyndham National Hotel Wells BMO 2022-C2 \$										\$35,000,000
WFCM 2021-C61 \$  BMO 2022-C1 \$  Wyndham National Hotel Wells BMO 2022-C2 \$									BBCMS 2021-C10	\$10,000,000
BMO 2022-C1 \$ Wyndham National Hotel Wells BMO 2022-C2 \$										\$20,000,000
Wyndham National Hotel Wells BMO 2022-C2 \$									WFCM 2021-C61	\$10,000,000
										\$20,000,000
25 Portfolio LIBS AG \$9,342,616 \$126,125,312 LIBS 2019-C18 Fargo Righto Future Securitization(s)		•					Wells			\$10,000,000
25 . 5.1.5.15	25	Portfolio	UBS AG	\$9,342,616	\$126,125,312	UBS 2019-C18	Fargo	Rialto	Future Securitization(s)	\$40,000,000

<sup>(1)</sup> In the case of Loan Nos. 1, 6 and 9, the Aggregate Pari Passu Loan Cut-off Date Balance excludes the related Subordinate Companion Loan(s).

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

# **Collateral Characteristics**

### **Additional Debt Summary**

No.	Loan Name	Trust Cut-off Date Balance	Pari Passu Loan(s) Cut-off Date Balance	Subordinate Debt Cut-off Date Balance <sup>(1)(2)</sup>	Total Debt Cut- off Date Balance	Mortgage Loan UW NCF DSCR <sup>(3)</sup>	Total Debt UW NCF DSCR	Mortgage Loan Cut-off Date LTV <sup>(3)</sup>	Total Debt Cut- off Date LTV	Mortgage Loan UW NOI Debt Yield <sup>(3)</sup>	Total Debt UW NOI Debt Yield
1	Yorkshire &										
	Lexington Towers	\$70,000,000	\$248,000,000	\$396,000,000	\$714,000,000	3.61x	1.20x	33.3%	74.8%	11.1%	5.0%
2	The Lion Building	\$65,000,000	\$35,000,000	NAP	\$100,000,000	1.74x	1.74x	58.8%	58.8%	9.7%	9.7%
3	KB Portfolio	\$55,000,000	\$25,000,000	NAP	\$80,000,000	1.62x	1.62x	57.6%	57.6%	8.4%	8.4%
4	3075 Olcott	\$50,000,000	\$92,000,000	NAP	\$142,000,000	1.66x	1.66x	59.2%	59.2%	8.6%	8.6%
5	The Reef	\$40,000,000	\$110,000,000	NAP	\$150,000,000	2.34x	2.34x	43.0%	43.0%	13.5%	13.5%
6	360 Rosemary	\$32,000,000	\$53,000,000	\$125,000,000	\$210,000,000	4.35x	1.76x	26.6%	65.8%	17.8%	7.2%
7	Bell Works	\$30,000,000	\$180,000,000	NAP	\$210,000,000	1.68x	1.68x	62.6%	62.6%	9.4%	9.4%
8	79 Fifth Avenue	\$23,000,000	\$217,000,000	NAP	\$240,000,000	1.61x	1.61x	60.8%	60.8%	8.4%	8.4%
9	111 River Street	\$22,000,000	\$55,500,000	\$76,250,000	\$153,750,000	5.08x	2.56x	31.8%	63.0%	16.9%	8.5%
10	Phoenix										
	Industrial Portfolio VIII	\$22,000,000	\$35,000,000	NAP	\$57,000,000	1.57x	1.57x	64.6%	64.6%	11.8%	11.8%
12	PentaCentre Office	\$20,277,018	\$13,984,150	NAP	\$34,261,168	1.73x	1.73x	57.6%	57.6%	13.0%	13.0%
17	2 Riverfront Plaza	\$15,000,000	\$95,000,000	NAP	\$110,000,000	2.05x	2.05x	60.4%	60.4%	9.4%	9.4%
25	Wyndham National Hotel Portfolio	\$9,342,616	\$126,125,312	NAP	\$135,467,927	1.66x	1.66x	63.0%	63.0%	15.0%	15.0%

<sup>(1)</sup> In the case of Loan Nos. 1, 6 and 9, subordinate debt represents one or more Subordinate Companion Loans.

<sup>(2)</sup> In the case of Loan No. 1 subordinate debt represents a subordinate mezzanine loan.

(3) Mortgage Loan UW NCF DSCR, Mortgage Loan Cut-off Date LTV and Mortgage Loan UW NOI Debt Yield calculations include any related Pari Passu Companion Loans (if applicable), but exclude the related Subordinate Companion Loans.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## **Collateral Characteristics**

# Mortgaged Properties by Type<sup>(1)</sup>

						Weighted A	Average	
Property Type	Property Subtype	Number of Properties	Cut-off Date Principal Balance	% of IPB	UW NCF DSCR <sup>(2)(3)</sup>	UW NOI Debt Yield <sup>(2)(4)</sup>	Cut-off Date LTV <sup>(2)(4)(5)</sup>	Maturity Date/ARD LTV <sup>(2)(5)</sup>
Office	Suburban	5	\$113,133,028	16.0%	1.64x	9.7%	60.4%	57.6%
	CBD	5	104,443,750	14.8	3.24x	13.2%	43.8%	43.8%
	Medical	10	29,647,736	4.2	1.53x	8.8%	59.3%	56.8%
	Subtotal:	20	\$247,224,514	34.9%	2.30x	11.1%	53.2%	51.6%
Mixed Use	Industrial/Office	1	\$65,000,000	9.2%	1.74x	9.7%	58.8%	58.8%
	Office/Retail	1	40,000,000	5.6	2.34x	13.5%	43.0%	43.0%
	Subtotal:	2	\$105,000,000	14.8%	1.97x	11.1%	52.8%	52.8%
Retail	Single Tenant	2	\$43,318,500	6.1%	1.70x	9.0%	57.3%	57.3%
	Anchored	3	\$41,410,000	5.8%	1.74x	11.3%	61.4%	58.8%
	Unanchored	2	\$17,000,000	2.4%	2.26x	14.1%	33.6%	31.7%
	Subtotal:	7	\$101,728,500	14.4%	1.81x	10.8%	55.0%	53.6%
Self Storage	Self Storage	22	\$85,105,869	12.0%	1.60x	9.6%	51.7%	49.3%
Multifamily	High Rise	2	\$70,000,000	9.9%	3.61x	11.1%	33.3%	33.3%
	Mid Rise	1	13,000,000	1.8	1.51x	8.2%	58.3%	58.3%
	Subtotal:	3	\$83,000,000	11.7%	3.28x	10.6%	37.2%	37.2%
Industrial	Warehouse / Distribution	6	\$26,680,921	3.8%	1.63x	11.1%	62.5%	59.4%
	Flex	3	26,092,500	3.7	2.10x	10.5%	53.3%	53.3%
	Warehouse	2	11,768,871	1.7	1.63x	9.7%	60.9%	60.9%
	Warehouse / Other	1	4,100,000	0.6	2.29x	13.1%	69.3%	69.3%
	Manufacturing	1	3,311,579	0.5	1.57x	11.8%	64.6%	60.2%
	Subtotal:	13	\$71,953,871	10.2%	1.84x	10.8%	59.4%	58.0%
Hospitality	Limited Service	44	\$9,342,616	1.3%	1.66x	15.0%	63.0%	46.7%
	Subtotal:	44	\$9,342,616	1.3%	1.66x	15.0%	63.0%	46.7%
Manufactured Housing	Manufactured Housing	1	\$4,633,556	0.7%	1.50x	9.9%	50.4%	41.5%
Total / Weighted Averag	e:	112	\$707,988,926	100.0%	2.15x	10.8%	52.1%	50.6%

- Because this table presents information relating to the mortgaged properties and not mortgage loans, the information for mortgage loans secured by more than one (1) mortgaged property is based on allocated loan amounts, individual appraised values, net cash flow or net operating income with respect to such individual mortgaged properties, as applicable.
- In the case of Loan Nos. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 17 and 25, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations (2) include the related Pari Passu Companion Loan(s). In the case of Loan Nos. 1, 6 and 9, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations exclude the related Subordinate Companion Loans.
- (3) For the mortgage loans that are interest-only for the entire term or until the anticipated repayment date and accrue interest on an Actual/360 basis, the Monthly Debt Service Amount (\$) was calculated as 1/12th of the product of (i) the Original Balance (\$), (ii) the Interest Rate % and (iii) 365/360.
- (4) In the case of Loan No. 35, the Cut-off Date LTV and UW NOI Debt Yield are based on Cut-off Date Principal Balance after netting out a \$800,000 holdback reserve. The Cut-off Date LTV and UW NOI Debt Yield based on Cut-off Date Principal Balance without netting out the holdback reserve are 61.4% and 8.1%, respectively. In the case of Loan No. 2, the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on as is value assuming no landlord obligations. In the case of Loan No. 3, the Cut-off Date LTV and the Maturity Date/ARD LTV are calculated by using an appraised value based on an as-portfolio
- assumption. In the case of Loan No. 6 the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on an as stabilized assumption. In the case of Loan No. 25, the Cut-off Date LTV and Maturity LTV are calculated by using an appraised value based on an as complete assumption for 15 of the mortgage properties. Refer to "Description of the Mortgage Pool—Certain Calculations and Definitions—Appraised Value" in the Preliminary Prospectus for additional details.

#### **Collateral Characteristics**

# Mortgaged Properties by Location<sup>(1)</sup>

				Weighted Average UW Cot off Base Materials				
State	Number of Properties	Cut-off Date Principal Balance	% of IPB	UW NCF DSCR <sup>(2)(3)</sup>	UW NOI Debt Yield <sup>(2)(4)</sup>	Cut-off Date LTV <sup>(2)(4)(5)</sup>	Maturity Date/ ARD LTV <sup>(2)(5)</sup>	
California	8	\$171,155,609	24.2%	1.84x	10.2%	54.8%	55.1%	
New York	7	124,397,359	17.6	2.81x	10.5%	41.2%	40.9%	
New Jersey	6	75,850,000	10.7	2.71x	11.6%	53.0%	53.0%	
Florida	6	48,940,000	6.9	3.46x	14.9%	37.8%	37.8%	
Virginia	4	42,977,574	6.1	1.67x	10.6%	61.3%	58.9%	
Nevada	4	41,003,865	5.8	1.47x	9.1%	60.6%	55.8%	
Arizona	5	33,030,279	4.7	1.45x	9.5%	44.9%	36.9%	
South Dakota	2	21,642,692	3.1	1.78x	9.6%	56.9%	56.8%	
Michigan	1	20,277,018	2.9	1.73x	13.0%	57.6%	47.9%	
Tennessee	7	17,929,295	2.5	1.86x	12.3%	58.9%	56.4%	
North Carolina	1	16,650,000	2.4	2.07x	10.8%	52.0%	52.0%	
Pennsylvania	3	13,700,548	1.9	1.59x	10.3%	61.5%	59.1%	
Hawaii	1	12,500,000	1.8	1.48x	9.7%	56.8%	56.8%	
Kentucky	1	12,443,750	1.8	1.62x	8.4%	57.6%	57.6%	
Missouri	4	9,853,333	1.4	2.08x	12.8%	59.9%	57.6%	
Texas	6	8,547,700	1.2	1.56x	9.7%	54.1%	48.1%	
Alabama	5	5,817,880	8.0	1.91x	10.1%	57.4%	57.4%	
Georgia	3	4,119,001	0.6	1.91x	10.1%	57.4%	57.4%	
Massachusetts	1	4,100,000	0.6	2.29x	13.1%	69.3%	69.3%	
Illinois	1	3,965,789	0.6	1.57x	11.8%	64.6%	60.2%	
Louisiana	2	3,210,468	0.5	1.62x	8.8%	57.9%	57.0%	
Wisconsin	1	2,679,875	0.4	1.62x	8.4%	57.6%	57.6%	
Indiana	1	2,670,000	0.4	1.98x	10.1%	62.1%	62.1%	
New Hampshire	1	1,914,000	0.3	1.62x	8.4%	57.6%	57.6%	
Wyoming	6	1,902,819	0.3	1.66x	15.0%	63.0%	46.7%	
Mississippi	1	1,700,000	0.2	1.91x	10.1%	57.4%	57.4%	
Nebraska	4	1,078,345	0.2	1.66x	15.0%	63.0%	46.7%	
New Mexico	3	1,004,707	0.1	1.66x	15.0%	63.0%	46.7%	
Iowa	3	913,760	0.1	1.81x	12.0%	59.6%	53.3%	
Kansas	5	858,587	0.1	1.66x	15.0%	63.0%	46.7%	
Montana	2	388,285	0.1	1.66x	15.0%	63.0%	46.7%	
Oregon	1	262,290	0.0	1.66x	15.0%	63.0%	46.7%	
Utah	1	155,777	0.0	1.66x	15.0%	63.0%	46.7%	
Oklahoma	1	137,927	0.0	1.66x	15.0%	63.0%	46.7%	
North Dakota	1	99,232	0.0	1.66x	15.0%	63.0%	46.7%	
Maryland	1	51,545	0.0	1.66x	15.0%	63.0%	46.7%	
Minnesota	1	38,796	0.0	1.66x	15.0%	63.0%	46.7%	
Colorado	1	20,819	0.0	1.66x	15.0%	63.0%	46.7%	
Total / Weighted Average:	112	\$707,988,926	100.0%	2.15x	10.8%	52.1%	50.6%	

- Because this table presents information relating to the mortgaged properties and not mortgage loans, the information for mortgage loans secured by more than one (1) mortgaged property is based on allocated loan amounts, individual appraised values, net cash flow or net operating income with respect to such individual mortgaged properties, as applicable.
- In the case of Loan Nos. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 17 and 25, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations (2) include the related Pari Passu Companion Loan(s). In the case of Loan Nos. 1, 6 and 9, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations exclude the related Subordinate Companion Loans.
- (3) For the mortgage loans that are interest-only for the entire term or until the anticipated repayment date and accrue interest on an Actual/360 basis, the Monthly Debt Service Amount (\$) was calculated as 1/12th of the product of (i) the Original Balance (\$), (ii) the Interest Rate % and (iii) 365/360.
- In the case of Loan No. 35, the Cut-off Date LTV and UW NOI Debt Yield are based on Cut-off Date Principal Balance after netting out a \$800,000 holdback reserve. The Cut-off Date LTV and UW NOI Debt Yield based on Cut-off Date Principal Balance without netting out the holdback reserve are 61.4% and 8.1%, respectively. In the case of Loan No. 2, the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on as is value assuming no landlord obligations. In the case of Loan No. 3, the Cut-off Date LTV and the Maturity Date/ARD LTV are calculated by using an appraised value based on an as-portfolio assumption. In the case of Loan No. 6 the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on an as stabilized assumption.
- (5) In the case of Loan No. 25, the Cut-off Date LTV and Maturity LTV are calculated by using an appraised value based on an as stabilized assumption. In the case of Loan No. 25, the Cut-off Date LTV and Maturity LTV are calculated by using an appraised value based on an as complete assumption for 15 of the mortgage properties. Refer to "Description of the Mortgage Pool—Certain Calculations and Definitions—Appraised Value" in the Preliminary Prospectus for additional details.

#### **Collateral Characteristics**

#### **Cut-off Date Principal Balance**

					Weighted Average								
•	Cut-off Date Balances	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>			
\$2,670,000	- \$4,999,999	5	\$20,228,556	2.9%	5.42251%	93	1.82x	11.9%	56.1%	56.0%			
\$5,000,000	- \$9,999,999	9	67,233,352	9.5	5.09304%	114	1.73x	10.6%	56.7%	52.2%			
\$10,000,000	- \$19,999,999	12	169,750,000	24.0	5.06442%	118	1.72x	10.2%	54.7%	52.2%			
\$20,000,000	- \$29,999,999	5	108,777,018	15.4	4.86214%	106	2.36x	11.9%	54.3%	51.6%			
\$30,000,000	- \$39,999,999	2	62,000,000	8.8	4.51129%	116	3.06x	13.7%	44.0%	44.0%			
\$40,000,000	- \$70,000,000	5	280,000,000	39.5	4.64621%	104	2.26x	10.1%	50.0%	50.0%			
Total / Weig	hted Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%			

#### **Mortgage Interest Rates**

						Weighted Average							
Rang Mortgage Int		Rates	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>		
3.04000	-	3.49999	2	\$92,000,000	13.0%	3.09739%	58	3.96x	12.5%	32.9%	32.9%		
3.50000	-	3.99999	1	32,000,000	4.5	3.95000%	115	4.35x	17.8%	26.6%	26.6%		
4.00000	-	4.49999	3	33,315,000	4.7	4.35155%	116	2.14x	11.2%	46.1%	45.1%		
4.50000	-	4.99999	11	132,225,530	18.7	4.89581%	116	1.70x	10.2%	57.1%	53.6%		
5.00000	-	5.49999	13	341,733,529	48.3	5.17314%	118	1.78x	10.0%	56.4%	55.6%		
5.50000	-	5.99999	6	59,664,867	8.4	5.69776%	119	1.52x	10.9%	61.8%	56.8%		
6.00000	-	6.48000	2	17,050,000	2.4	6.44264%	104	1.41x	9.8%	55.1%	58.0%		
Total / Weigh	ted A	verage:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%		

#### **Original Term to Maturity in Months**

						Weighted	d Average		
Original Term to Maturity in Months	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>
60	4	\$100,650,000	14.2%	3.32841%	58	3.77x	12.4%	35.2%	35.7%
120	34	607,338,926	85.8	5.08171%	118	1.88x	10.6%	54.9%	53.1%
Total / Weighted Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%

#### **Remaining Term to Maturity in Months**

									Weighte	d Average		
		mainin y in Mo	g Term to nths	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>
55	5	-	60	4	\$100,650,000	14.2%	3.32841%	58	3.77x	12.4%	35.2%	35.7%
61	1	-	114	2	24,342,616	3.4	4.48644%	104	1.90x	11.5%	61.4%	55.1%
115	5	-	120	32	582,996,310	82.3	5.10656%	118	1.88x	10.5%	54.6%	53.0%
Tota	I / We	ighted	Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%

- In the case of Loan Nos. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 17 and 25, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations (1) include the related Pari Passu Companion Loan(s). In the case of Loan Nos. 1, 6 and 9, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations exclude the related Subordinate Companion Loans and/or Mezzanine Loans.
- (2) For the mortgage loans that are interest-only for the entire term or until the anticipated repayment date and accrue interest on an Actual/360 basis, the Monthly Debt Service Amount (\$) was calculated as 1/12th of the product of (i) the Original Balance (\$), (ii) the Interest Rate % and (iii) 365/360.
- In the case of Loan No. 35, the Cut-off Date LTV and UW NOI Debt Yield are based on Cut-off Date Principal Balance after netting out a \$800,000 holdback reserve. The Cut-off Date LTV and UW NOI Debt Yield based on Cut-off Date Principal Balance without netting out the holdback reserve are 61.4% and 8.1%, respectively. In the case of Loan No. 2, the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on as is value assuming no landlord obligations. In the case of Loan No. 3, the Cut-off Date LTV and the Maturity Date/ARD LTV are calculated by using an appraised value based on an as-portfolio assumption. In the case of Loan No. 6 the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on an as stabilized assumption.
- (4) assumption. In the case of Loan No. 6 the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on an as stabilized assumption. In the case of Loan No. 25, the Cut-off Date LTV and Maturity LTV are calculated by using an appraised value based on an as complete assumption for 15 of the mortgage properties. Refer to "Description of the Mortgage Pool—Certain Calculations and Definitions—Appraised Value" in the Preliminary Prospectus for additional details.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

#### Collateral Characteristics

#### **Original Amortization Term in Months**

				Weighted Average							
Original Amortization Term in Months	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>		
Interest Only	26	\$565,585,000	79.9%	4.74249%	107	2.29x	10.6%	51.4%	51.5%		
270	1	9,342,616	1.3	4.85000%	89	1.66x	15.0%	63.0%	46.7%		
360	11	133,061,310	18.8	5.21363%	119	1.59x	11.3%	54.1%	47.2%		
Total / Weighted Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%		

## **Remaining Amortization Term in Months**

								Weighted A	verage		
Range Amortizati	of Rema on Term i		Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>
In	terest Onl	у	26	\$565,585,000	79.9%	4.74249%	107	2.29x	10.6%	51.4%	51.5%
	239		1	9,342,616	1.3	4.85000%	89	1.66x	15.0%	63.0%	46.7%
357	-	360	11	133,061,310	18.8	5.21363%	119	1.59x	11.3%	54.1%	47.2%
Total / V	Veighted A	Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%

#### **Amortization Types**

				Weighted Average							
Amortization Types	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>		
Interest Only	26	\$565,585,000	79.9%	4.74249%	107	2.29x	10.6%	51.4%	51.5%		
Amortizing Balloon	8	85,628,926	12.1	5.19559%	116	1.51x	11.0%	54.3%	44.5%		
Interest Only, Amortizing Balloon	4	56,775,000	8.0	5.18099%	118	1.72x	12.5%	55.3%	51.1%		
Total / Weighted Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%		

# Underwritten Net Cash Flow Debt Service Coverage Ratios (1)(2)

								Weighted A	verage		
Cash Flo		vritten Net t Service tatios	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>
1.23x	-	1.59x	12	\$136,409,293	19.3%	5.44623%	117	1.46x	10.1%	57.3%	52.7%
1.60x	-	1.69x	6	172,967,616	24.4	5.06979%	117	1.64x	9.0%	59.5%	58.6%
1.70x	-	1.79x	5	124,597,018	17.6	5.14285%	119	1.75x	10.1%	57.9%	56.4%
1.80x	-	1.89x	2	23,405,000	3.3	5.00944%	119	1.85x	10.1%	60.0%	60.0%
1.90x	-	1.99x	2	22,270,000	3.1	5.03883%	117	1.92x	10.1%	58.0%	58.0%
2.00x	-	2.49x	8	104,340,000	14.7	4.98268%	115	2.23x	12.4%	47.6%	47.2%
2.50x	-	2.99x	1	70,000,000	9.9	3.04000%	59	3.61x	11.1%	33.3%	33.3%
3.00x	-	5.08x	2	54,000,000	7.6	3.67704%	91	4.65x	17.4%	28.7%	28.7%
Total / W	eighte	d Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%

- In the case of Loan Nos. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 17 and 25, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations (1) include the related Pari Passu Companion Loan(s). In the case of Loan Nos. 1, 6 and 9, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations exclude the related Subordinate Companion Loans and/or Mezzanine Loans.
- For the mortgage loans that are interest-only for the entire term or until the anticipated repayment date and accrue interest on an Actual/360 basis, the Monthly Debt Service Amount (\$) was calculated as 1/12th of the product of (i) the Original Balance (\$), (ii) the Interest Rate % and (iii) 365/360.
- In the case of Loan No. 35, the Cut-off Date LTV and UW NOI Debt Yield are based on Cut-off Date Principal Balance after netting out a \$800,000 holdback reserve. The Cut-off Date LTV and UW NOI Debt Yield based on Cut-off Date Principal Balance without netting out the holdback reserve are 61.4% and 8.1%, respectively. In the case of Loan No. 2, the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on as is value assuming no landlord
- (4) obligations. In the case of Loan No. 3, the Cut-off Date LTV and the Maturity Date/ARD LTV are calculated by using an appraised value based on an as-portfolio assumption. In the case of Loan No. 6 the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on an as-portfolio assumption.

In the case of Loan No. 25, the Cut-off Date LTV and Maturity LTV are calculated by using an appraised value based on an as complete assumption for 15 of the mortgage properties. Refer to "Description of the Mortgage Pool—Certain Calculations and Definitions—Appraised Value" in the Preliminary Prospectus for additional details

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## **Collateral Characteristics**

# LTV Ratios as of the Cut-off Date (1)(3)

						Weighted Average							
	Range off Date	of e LTVs	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>		
20.8%	-	49.9%	8	\$207,460,869	29.3%	4.04761%	91	3.22x	13.1%	35.1%	33.7%		
50.0%	-	59.9%	18	341,380,574	48.2	5.16381%	118	1.74x	9.7%	57.4%	56.8%		
60.0%	-	64.9%	10	135,547,483	19.1	5.18067%	116	1.63x	10.1%	62.4%	59.2%		
65.0%	-	69.3%	2	23,600,000	3.3	4.93864%	108	1.65x	11.6%	65.9%	61.7%		
Total / W	Veighte	d Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%		

# LTV Ratios as of the Maturity Date (1)(3)

						Weighted Average							
	Range (	of e LTVs	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>		
17.8%	-	49.9%	12	\$245,989,059	34.7%	4.22664%	94	2.99x	13.2%	38.6%	35.8%		
50.0%	-	59.9%	16	326,559,867	46.1	5.16365%	119	1.72x	9.4%	58.0%	57.4%		
60.0%	-	64.9%	9	131,340,000	18.6	5.13307%	116	1.65x	10.0%	62.1%	61.0%		
65.0%	-	69.3%	1	4,100,000	0.6	5.17000%	59	2.29x	13.1%	69.3%	69.3%		
Total / W	eighte	d Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%		

#### **Prepayment Protection**

				Weighted Average						
Prepayment Protection	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>	
Defeasance	32	\$638,006,443	90.1%	4.84264%	109	2.08x	10.5%	52.7%	51.7%	
Yield Maintenance	5	37,982,483	5.4	5.40477%	105	1.54x	11.3%	62.7%	53.6%	
Defeasance or Yield Maintenance	1	32,000,000	4.5	3.95000%	115	4.35x	17.8%	26.6%	26.6%	
Total / Weighted Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%	

#### **Loan Purpose**

				Weighted Average					
Loan Purpose	Number of Loans	Cut-off Date Principal Balance	% of IPB	Mortgage Rate	Remaining Loan Term <sup>(1)</sup>	UW NCF DSCR <sup>(1)(2)</sup>	UW NOI DY <sup>(1)(3)</sup>	Cut-off Date LTV <sup>(1)(3)(4)</sup>	Maturity Date/ARD LTV <sup>(1)(4)</sup>
Refinance	21	\$456,740,736	64.5%	4.81419%	109	2.19x	10.8%	51.2%	49.8%
Acquisition	12	205,844,633	29.1	4.87309%	109	2.14x	10.9%	54.2%	52.7%
Recapitalization	5	45,403,556	6.4	4.83193%	113	1.82x	10.6%	50.9%	49.3%
Total / Weighted Average:	38	\$707,988,926	100.0%	4.83245%	109	2.15x	10.8%	52.1%	50.6%

- In the case of Loan Nos. 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 12, 17 and 25, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations (1) include the related Pari Passu Companion Loan(s). In the case of Loan Nos. 1, 6 and 9, the UW NCF DSCR, UW NOI Debt Yield, Cut-off Date LTV and Maturity Date/ARD LTV calculations exclude the related Subordinate Companion Loans and/or Mezzanine Loans.
- (2) For the mortgage loans that are interest-only for the entire term or until the anticipated repayment date and accrue interest on an Actual/360 basis, the Monthly Debt Service Amount (\$) was calculated as 1/12th of the product of (i) the Original Balance (\$), (ii) the Interest Rate % and (iii) 365/360.
- In the case of Loan No. 35, the Cut-off Date LTV and UW NOI Debt Yield are based on Cut-off Date Principal Balance after netting out a \$800,000 holdback reserve. The Cut-off Date LTV and UW NOI Debt Yield based on Cut-off Date Principal Balance without netting out the holdback reserve are 61.4% and 8.1%, respectively.

In the case of Loan No. 2, the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on as is value assuming no landlord obligations. In the case of Loan No. 3, the Cut-off Date LTV and the Maturity Date/ARD LTV are calculated by using an appraised value based on an as-portfolio assumption. In the case of Loan No. 6 the Cut-off Date LTV and Maturity/ARD LTV are calculated by using an appraised value based on an as stabilized assumption. In the case of Loan No. 25, the Cut-off Date LTV and Maturity LTV are calculated by using an appraised value based on an as complete assumption for 15 of the mortgage properties. Refer to "Description of the Mortgage Pool—Certain Calculations and Definitions—Appraised Value" in the Preliminary Prospectus for additional details.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

#### **Collateral Characteristics**

# Previous Securitization History<sup>(1)</sup>

No.	Mortgage Loan Seller	Loan Name	Location	Property Type	Cut-off Date Principal Balance	% of IPB	Previous Securitization
1.01	BMO, SMC, CREFI	Yorkshire Towers	New York, NY	Multifamily	\$60,241,090	8.5%	CSAIL 2017-CX10, UBSCM 2017-C5, UBSCM 2017-C6, CCUBS 2017-C1, UBSCM 2018-C8, CSAIL 2018-CX11
1.02	BMO, SMC, CREFI	Lexington Towers	New York, NY	Multifamily	\$9,758,910	1.4%	CSAIL 2017-CX10, UBSCM 2017-C5, UBSCM 2017-C6, CCUBS 2017-C1, UBSCM 2018-C8, CSAIL 2018-CX11
3.02	KeyBank	Waystar Building	Louisville, KY	Office	\$12,443,750	1.8%	CGMT 2014-GC21
12	CREFI	PentaCentre Office	Troy, MI	Office	\$20,277,018	2.9%	CD 2017-CD6
14	KeyBank	Wards Crossing West	Lynchburg, VA	Retail	\$19,500,000	2.8%	WFCM 2012-LC5
17	BMO	2 Riverfront Plaza	Newark, NJ	Office	\$15,000,000	2.1%	LCCM 2017-LC26
22	KeyBank	Dollar Self Storage #5 - Mesa	Mesa, AZ	Self Storage	\$11,486,028	1.6%	COMM 2014-UBS4
26	KeyBank	Dollar Self Storage #6 - Apache Junction	Apache Junction, AZ	Self Storage	\$9,488,330	1.3%	COMM 2014-UBS4
33	KeyBank	Mini U Storage - Woodbridge	Woodbridge, VA	Self Storage	\$5,625,000	0.8%	WFCM 2012-LC5

<sup>(1)</sup> The table above represents the properties for which the previously existing debt was most recently securitized, based on information provided by the related borrower or obtained through searches of a third-party database.

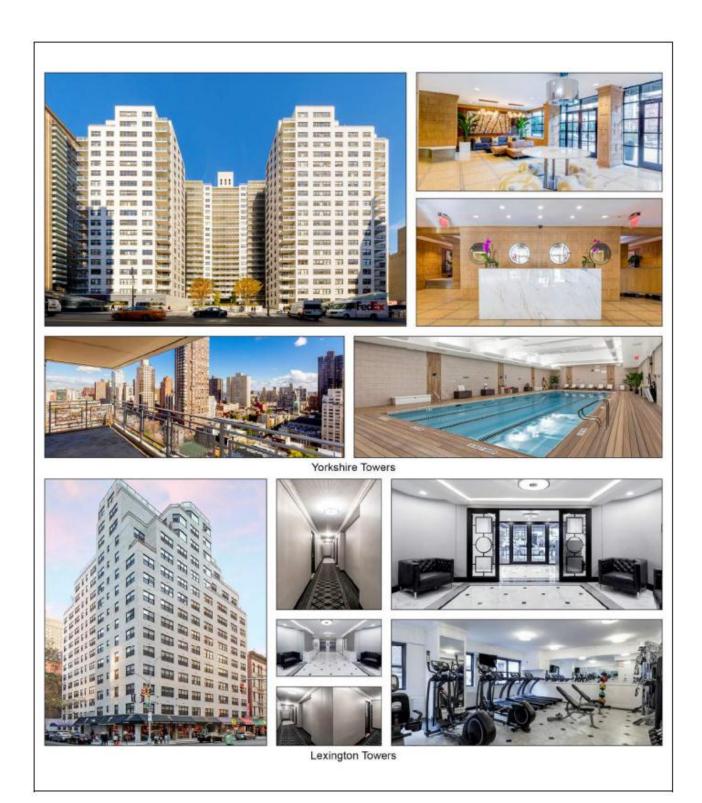
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## **Structural and Collateral Term Sheet**

**BMO 2022-C2** 

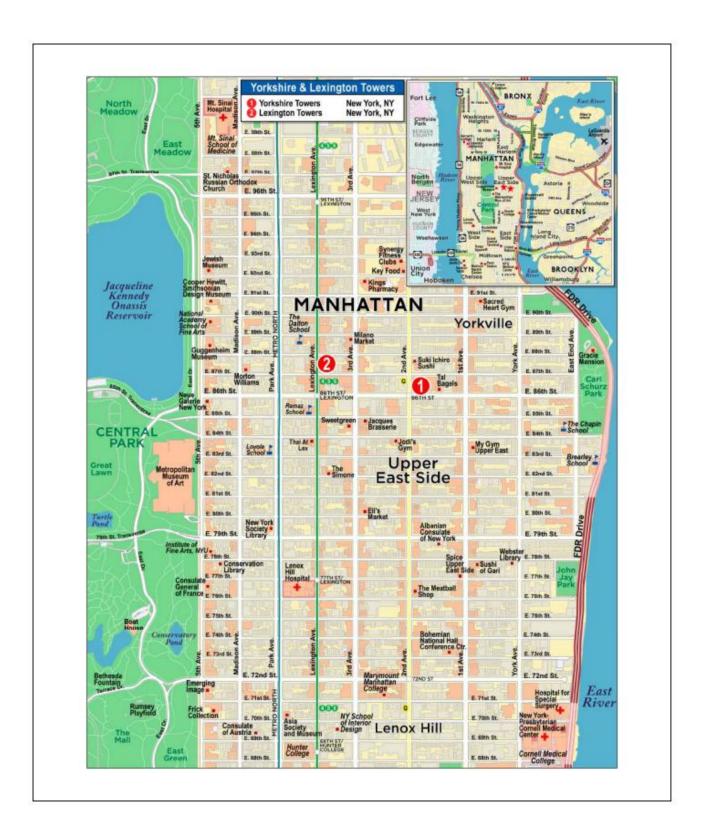
# No. 1 - Yorkshire & Lexington Towers



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## **Structural and Collateral Term Sheet**



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## **Structural and Collateral Term Sheet**

**BMO 2022-C2** 

# No. 1 - Yorkshire & Lexington Towers

**Mortgage Loan Information** 

**Property Information** 

Mortgage Loan Seller:

Credit Assessment (Fitch/DBRS):

BBB-sf/AA(low)(sf)

Original Principal Balance<sup>(1)</sup>:

\$70,000,000

Cut-off Date Principal Balance<sup>(1)</sup>:

\$70,000,000

% of IPB:

Loan Purpose:

Borrowers<sup>(2)</sup>:

Various

Mayor Chatrist and The

Borrower Sponsors: Meyer Chetrit and The Gluck Family Trust U/A/D July 16, 2009

Call Protection<sup>(3)</sup>: L(25),D(30),O(5)
Lockbox / Cash Management: Soft (Residential); Hard (Commercial) / In Place

Additional Debt<sup>(1)</sup>: Yes

Additional Debt Balance<sup>(1)</sup>: \$248,000,000 / \$221,500,000 /

\$174,500,000

Additional Debt Type<sup>(1)</sup>: Pari Passu / Subordinate /

Mezzanine

Single Asset / Portfolio: Portfolio Title: Fee

Property Type – Subtype: Multifamily – High Rise

Net Rentable Area (Units): 808

Occupancy Date:

Location: New York, NY
Year Built / Renovated: Various / Various
Occupancy: 96.4%

 4th Most Recent NOI (As of):
 \$27,343,815 (12/31/2019)

 3rd Most Recent NOI (As of):
 \$25,617,949 (12/31/2020)

 2nd Most Recent NOI (As of):
 \$24,254,281 (12/31/2021)

 Most Recent NOI (As of)<sup>(5)</sup>:
 \$25,322,439 (TTM 2/28/2022)

3/1/2022

UW Economic Occupancy: 97.2%
UW Revenues: \$51,394,888
UW Expenses: \$16,019,126
UW NOI<sup>(5)</sup>: \$35,375,762
UW NCF<sup>(5)</sup>: \$35,375,762

Appraised Value / Per Unit: \$954,000,000 / \$1,180,693

Appraisal Date: 1/20/2022

Escrows and Reserves <sup>(4)</sup>									
	Initial	Monthly	Initial Cap						
Taxes:	\$5,390,917	\$898,486	N/A						
Insurance:	\$367,868	Springing	N/A						
Replacement Reserves:	\$1,100,000	\$0	N/A						
TI/LC Reserve:	\$1,000,000	\$0	N/A						
Other Reserve:	\$12,400,000	Springing	N/A						

Financial Information <sup>(1)</sup>									
	Senior Loan	Whole Loan	Total Debt						
Cut-off Date Loan / Unit:	\$393,564	\$667,698	\$883,663						
Maturity Date Loan / Unit:	\$393,564	\$667,698	\$883,663						
Cut-off Date LTV:	33.3%	56.6%	74.8%						
Maturity Date LTV:	33.3%	56.6%	74.8%						
UW NCF DSCR <sup>(5)</sup> :	3.61x	2.13x	1.20x						
UW NOI Debt Yield <sup>(5)</sup> :	11.1%	6.6%	5.0%						

Sources and Uses									
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total				
Senior Loan	\$318,000,000	44.5%	Loan Payoff	\$545,268,671	76.4%				
Subordinate Notes	221,500,000	31.0	Closing Costs	93,214,219	13.1				
Mezzanine Loans	174,500,000	24.4	Principal Equity Distribution	55,258,325	7.7				
			Upfront Reserves	20,258,785	2.8				
Total Sources	\$714,000,000	100.0%	Total Uses	\$714,000,000	100.0%				

- The Yorkshire & Lexington Towers Senior Loan (as defined below), with an original aggregate principal balance of \$318,000,000, is part of the Yorkshire & Lexington

  Towers Whole Loan (as defined below). The Financial Information in the chart above reflects the Yorkshire & Lexington Towers Senior Loan, the Yorkshire & Lexington Towers Whole Loan and the Yorkshire & Lexington Towers Total Debt (as defined below). For additional information, see "The Loan" below.
- (2) The borrowers under the Yorkshire & Lexington Towers Whole Loan are CF E 88 LLC, SM E 88 LLC, CF E 86 LLC, SM E 86 LLC and LSG E 86 LLC.
- Defeasance of the Yorkshire & Lexington Towers Whole Loan is permitted at any time after the earlier to occur of (a) the end of the two-year period commencing on the closing date of the securitization of the last promissory note representing a portion of the Yorkshire & Lexington Towers Whole Loan to be securitized and (b) July 6, 2025. The assumed defeasance lockout period of 25 payments is based on the closing date of this transaction in July 2022. The actual lockout period may be
- (4) For a full description of Escrows and Reserves, please refer to "Escrows and Reserves" below.
  - UW NOI is greater than Most Recent NOI due in part to (i) the borrower sponsors recently renovating 57 units, which has increased rents at the Yorkshire & Lexington Towers Properties (as defined below) and (ii) underwritten straight-lined rent for CVS Pharmacy. Additionally, the UW NOI and UW NCF include disbursements from a Supplemental Income Reserve (as defined below) of \$5,226,004. The Yorkshire & Lexington Towers Senior Loan UW NCF DSCR, Yorkshire & Lexington Towers
- (5) Whole Loan UW NCF DSCR, and Yorkshire & Lexington Towers Total Debt UW NCF DSCR excluding credit for the upfront Supplemental Income Reserve are 3.08x, 1.81x and 1.02x, respectively. The Yorkshire & Lexington Towers Senior Loan UW NOI Debt Yield, Yorkshire & Lexington Towers Whole Loan UW NOI Debt Yield, and Yorkshire & Lexington Towers Total Debt UW NOI Debt Yield excluding credit for the upfront Supplemental Income Reserve are 9.5%, 5.6% and 4.2%, respectively. Please refer to "Escrows and Reserves" below.

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## Structural and Collateral Term Sheet

longer.

The Loan. The largest mortgage loan (the "Yorkshire & Lexington Towers Mortgage Loan") is part of a whole loan (the "Yorkshire & Lexington Towers Whole Loan") that is evidenced by eighteen pari passu senior promissory notes in the aggregate original principal amount of \$318,000,000 (collectively, the "Yorkshire & Lexington Towers Senior Loan") and two pari passu subordinate promissory notes in the aggregate original principal amount of \$221,500,000 (collectively, the "Yorkshire & Lexington Towers Subordinate Companion Loan"). The Yorkshire & Lexington Towers Whole Loan was co-originated on May 12, 2022 by Bank of Montreal ("BMO"), Starwood Mortgage Capital LLC ("SMC") and Citi Real Estate Funding Inc. ("CREFI"). The Yorkshire & Lexington Towers Whole Loan is secured by a first priority mortgage on the borrowers' fee simple interest in two, high-rise multifamily properties totaling 808 units located in the Upper East Side neighborhood of New York, New York (the "Yorkshire & Lexington Towers Properties"). The Yorkshire & Lexington Towers Mortgage Loan is evidenced by the non-controlling promissory Notes A-6, A-7, A-13, A-14 and A-17, with an aggregate principal balance as of the Cut-off Date of \$70,000,000. The remaining notes are to be contributed – or are expected to be contributed – to other securitization trusts, as set forth in the table below. The Yorkshire & Lexington Towers Whole Loan will be serviced pursuant to the pooling and servicing agreement for the CGCMT 2022-GC48 securitization. The "Yorkshire & Lexington Towers Total Debt" consists of the Yorkshire & Lexington Towers Whole Loan and four mezzanine loans with an aggregate Cut-off Date balance of \$174,500,000. For additional information, see "Subordinate Debt and Mezzanine Debt" below. The relationship between the holders of the Yorkshire & Lexington Towers Whole Loan is governed by a co-lender agreement as described under "Description of the Mortgage Pool—The Whole Loans—The Yorkshire & Lexington Towers Pari Passu-AB Whole Loan" in the Preliminary

Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece
A-1 <sup>(1)</sup>	\$25,000,000	\$25,000,000	BMO	No
A-2	\$25,000,000	\$25,000,000	BBCMS 2022-C16	No
A-3 <sup>(1)</sup>	\$25,000,000	\$25,000,000	CREFI	No
A-4 <sup>(2)</sup>	\$20,000,000	\$20,000,000	CGCMT 2022-GC48	No
A-5	\$20,000,000	\$20,000,000	BBCMS 2022-C16	No
A-6	\$20,000,000	\$20,000,000	BMO 2022-C2	No
A-7	\$20,000,000	\$20,000,000	BMO 2022-C2	No
A-8	\$20,000,000	\$20,000,000	BBCMS 2022-C16	No
A-9	\$20,000,000	\$20,000,000	CGCMT 2022-GC48	No
A-10 <sup>(1)</sup>	\$20,000,000	\$20,000,000	BMO	No
A-11	\$20,000,000	\$20,000,000	CGCMT 2022-GC48	No
A-12 <sup>(1)</sup>	\$20,000,000	\$20,000,000	CREFI	No
A-13	\$10,000,000	\$10,000,000	BMO 2022-C2	No
A-14	\$10,000,000	\$10,000,000	BMO 2022-C2	No
A-15 <sup>(1)</sup>	\$10,000,000	\$10,000,000	CREFI	No
A-16 <sup>(1)</sup>	\$12,000,000	\$12,000,000	BMO	No
A-17	\$10,000,000	\$10,000,000	BMO 2022-C2	No
A-18 <sup>(1)</sup>	\$11,000,000	\$11,000,000	CREFI	No
Total Senior Loan	\$318,000,000	\$318,000,000		
B-1 <sup>(1)(2)</sup>	\$147,666,667	\$147,666,667	CGCMT 2022-GC48 (Loan Specific)	Yes
B-2 <sup>(1)</sup>	\$73,833,333	\$73,833,333	CGCMT 2022-GC48 (Loan Specific)	Yes
Whole Loan	\$539,500,000	\$539,500,000	· · · · · · · · · · · · · · · · · · ·	

<sup>(1)</sup> Expected to be contributed to one or more future securitization(s). It is expected that the Yorkshire & Lexington Towers Whole Loan will be serviced pursuant to the servicing agreement for the securitization of Note A-4, which is the lead note.

The Properties. The Yorkshire & Lexington Towers Properties consist of (i) a multifamily building comprised of 681 residential units totaling 615,641 square feet, a 33,000 square foot parking garage with 168 parking spaces and six commercial and retail units totaling 29,451 square feet (the "Yorkshire Towers Property") and (ii) a multifamily building comprised of 127 residential units totaling 115,188 square feet, a 8,886 square foot parking garage with 36 parking spaces and six commercial and retail units totaling 9,998 square feet (the "Lexington Towers Property"). The Yorkshire & Lexington Towers Properties have 808 residential units totaling 730,829 square feet, 204 parking spaces totaling 41,886 square feet, and 12 commercial and retail units totaling 39,449 square feet. The commercial tenants (excluding City Parking) at the Yorkshire & Lexington Towers Properties have a remaining weighted average lease term of 8.7 years excluding parking leases. The Yorkshire Towers Property is located in the Upper East Side neighborhood, proximate to the Second Avenue subway station with access to the Q subway line. The Lexington Towers Property is located in the Upper East Side neighborhood, proximate to the Lexington Avenue/East 86th Street subway station with access to the 4, 5, and 6 subway lines.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

# No. 1 - Yorkshire & Lexington Towers

The initial controlling note is Note B-1, but if any interest in Note B-1 is held by a borrower restricted party (as defined in the related co-lender agreement), the controlling note is Note B-2. Following a Yorkshire & Lexington Towers Control Appraisal Period (as defined in the related co-lender agreement), the controlling note will be Note A-4. See "Description of the Mortgage Pool—The Whole Loans—The Yorkshire & Lexington Towers Pari Passu-AB Whole Loan" in the Preliminary Prospectus

The Yorkshire & Lexington Towers Properties were built in 1963 and 1964 and the residential portion of the Yorkshire & Lexington Towers Properties feature a range of studio, one bedroom, two bedroom, three bedroom, and four bedroom units. Of the 808 residential units, 305 of the units are rent-stabilized. The Yorkshire & Lexington Towers Properties' residential units all feature hardwood flooring, full kitchen appliances, and many units include a private balcony. Bathrooms feature marble flooring in the renovated units and vinyl tile in the unrenovated units. Renovated units feature marble countertop kitchens, stainless steel appliances, including a refrigerator, dishwasher, microwave, and gas-fired stove and oven, and washer and dryer. Community spaces include 24-hour attended lobby lounge, health club and fitness center, children's playroom, and outdoor seating area.

The largest tenant by underwritten base rent, CVS Pharmacy ("CVS"), occupies 15,813 square feet (19.4% of the commercial NRA, 58.1% of the underwritten commercial base rent) with a lease expiration of January 31, 2033. CVS is a consumer retail and health solutions company with over 9,900 locations in 49 states, the District of Columbia and Puerto Rico. CVS has approximately 300,000 employees in the United States. The remaining 65,522 square feet of commercial space is 98.3% occupied by ten tenants.

The following table presents certain information relating to the Yorkshire & Lexington Towers Properties:

			Portfol	io Summary				
Property Name	City	Year Built / Renovated	Units	% of Units	Allocated Cut-off Date Whole Loan Amount (" <u>ALA</u> ")	% of ALA	Appraised Value	% of Appraised Value
Yorkshire Towers	New York	1964 / 2014, 2022	681	84.3%	\$464,286,688	86.1%	\$821,000,000	86.1%
Lexington Towers	New York	1963 / 2014	127	15.7	75,213,312	13.9	133,000,000	13.9
Total			808	100.0%	\$539,500,000	100.0%	\$954,000,000	100.0%

**Borrower Sponsors' Renovation Plan.** The information set forth below regarding the borrower sponsors' renovation plans reflects forward-looking statements and certain projections provided by the borrower sponsors, assuming, among other things, that the borrowers will complete certain projected renovations by December 1, 2024 and that all of the newly renovated and currently unoccupied units will be leased at current market rate rent and all of the currently occupied units will continue to be leased at the current contractual rent. We cannot assure you that such assumptions and projections provided by the borrower sponsors will materialize in the future as expected or at all.

The borrower sponsors have identified 311 units that will be renovated, which consist of 283 units that are projected to receive a light renovation and 28 units that are projected to receive a major renovation. The 28 major renovation units will be combined into 13 units post-renovation. Of the 28 units projected to receive major renovations, 17 units are rent stabilized, all of which are currently vacant. Major renovations will feature the combination of two or three units into one larger unit or a significant floor plan alteration and are expected to take approximately four to six months to complete. Light renovation units will feature aesthetic and systems upgrades, such as new appliances, countertops, removal of carpeting and lighting upgrades. The borrowers deposited \$6,500,000 into a unit upgrade reserve with the lender at origination of the Yorkshire & Lexington Towers Whole Loan, to be disbursed to pay or reimburse the borrowers for unit renovation costs pursuant to the Yorkshire & Lexington Towers Whole Loan documents. See "Escrows and Reserves" below.

The major renovation units are projected to receive an average renovation of approximately \$37,143 per unit and are anticipated to increase rent from \$53.20 per square foot in-place to \$82.67 per square foot. The borrower sponsors have executed 41 major renovations to date, which have been combined into a total of 23 units. These major renovations have achieved average annual rent increases from \$32.93 per square foot to \$75.37 per square foot.

The light renovation units are projected to receive an average renovation of \$19,382 per unit and are anticipated to increase rent from \$62.01 per square foot in-place to \$82.79 per square foot. The borrower sponsors have executed 16 light renovations to date. These light renovations have achieved average annual rent increases from \$50.33 per square foot to \$82.04 per square foot.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## No. 1 - Yorkshire & Lexington Towers

The following table presents detailed information with respect to the current market rate units at the Yorkshire Towers Property:

As Is Market Rate Unit Summary										
Unit Type	No. of Units <sup>(1)</sup>	% of Total	Average Unit Size (SF) <sup>(1)</sup>	Average Monthly Rental Rate <sup>(1)</sup>	Average   Monthly Rental   Rate per SF <sup>(1)</sup>	Average Monthly Market Rental Rate <sup>(2)</sup>	Average Monthly Market Rental Rate per SF <sup>(2)</sup>			
Studio	63	14.3%	547	\$3,100	\$5.67	\$3,121	\$5.52			
1 Bedroom	244	55.2	778	\$4,301	\$5.53	\$4,319	\$5.50			
2 Bedroom	81	18.3	1,152	\$6,122	\$5.31	\$6,355	\$5.31			
3 Bedroom	53	12.0	1,299	\$7,707	\$5.93	\$7,682	\$5.91			

4 Bedroom	1	0.2	2,087	\$12,995	\$6.23	\$12,995	\$6.23
Total/Wtd. Avg.	442	100.0%	879	\$4,891	\$5.56	\$4,941	\$5.54

(1) Based on the underwritten rent roll dated March 1, 2022.

(2) Source: Appraisal.

The following table presents detailed information with respect to the current market rate units at the Lexington Towers Property:

	As Is Market Rate Unit Summary									
Unit Type	No. of Units <sup>(1)</sup>	% of Total	Average Unit Size (SF) <sup>(1)</sup>	Average Monthly Rent Rate <sup>(1)</sup>	Average al Monthly Rental Rate per SF <sup>(1)</sup>	Average Monthly Market Rental Rate <sup>(2)</sup>	Average Monthly Market Rental Rate per SF <sup>(2)</sup>			
Studio	10	16.4%	619	\$3,270	\$5.29	\$3,270	\$5.29			
1 Bedroom	33	54.1	776	\$4,306	\$5.55	\$4,286	\$5.53			
2 Bedroom	10	16.4	1,045	\$6,339	\$6.06	\$6,287	\$6.01			
3 Bedroom	6	9.8	1,392	\$8,823	\$6.34	\$8,823	\$6.34			
4 Bedroom	2	3.3	1,889	\$13,123	\$6.95	\$12,935	\$6.85			
Total/Wtd. Avg.	61	100.0%	892	\$5,203	\$5.83	\$5,192	\$5.81			

(1) Based on the underwritten rent roll dated March 1, 2022.

(2) Source: Appraisal.

The following table presents detailed information with respect to the current rent stabilized units at the Yorkshire Towers Property:

	As Is Rent Stabilized Unit Summary										
Unit Type	No. of Units <sup>(1)</sup>	% of Total	Average Unit Size (SF) <sup>(1)</sup>	Average Monthly Renta Rate <sup>(1)</sup>	Average al Monthly Rental Rate per SF <sup>(1)</sup>	Average Monthly Market Rental Rate <sup>(2)</sup>	Average Monthly Market Rental Rate per SF <sup>(2)</sup>				
Studio	31	13.0%	545	\$1,915	\$3.51	\$2,370	\$3.52				
1 Bedroom	116	48.5	792	\$1,980	\$2.50	\$2,182	\$2.49				
2 Bedroom	81	33.9	1,230	\$2,916	\$2.37	\$2,989	\$2.36				
3 Bedroom	8	3.3	1,638	\$3,714	\$2.27	\$3,714	\$2.27				
4 Bedroom	3	1.3	1,859	\$12,167	\$6.55	\$12,167	\$6.55				
Total/Wtd. Avg.	239	100.0%	950	\$2,475	\$2.60	\$2,710	\$2.59				

(1) Based on the underwritten rent roll dated March 1, 2022.

(2) Source: Appraisal.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

# No. 1 – Yorkshire & Lexington Towers

The following table presents detailed information with respect to the current rent stabilized units at the Lexington Towers Property:

As Is Rent Stabilized Unit Summary									
Unit Type	No. of Units <sup>(1)</sup>	% of Total	Average Unit Size (SF) <sup>(1)</sup>	Average Monthly Renta Rate <sup>(1)</sup>	Average al Monthly Rental Rate per SF <sup>(1)</sup>		Average Monthly Market Rental Rate per SF <sup>(2)</sup>		
Studio	19	28.8%	660	\$1,923	\$2.91	\$2,056	\$2.97		
1 Bedroom	31	47.0	830	\$2,033	\$2.45	\$2,014	\$2.43		
2 Bedroom	11	16.7	1,254	\$3,591	\$2.86	\$3,589	\$2.86		
3 Bedroom	3	4.5	1,536	\$9,564	\$6.23	\$3,128	\$2.32		
4 Bedroom	2	3.0	2,055	\$19,750	\$9.61	NAV	NAV		
Total/Wtd. Avg.	66	100.0%	921	\$3,140	\$3.41	\$2,500	\$2.66		

(1) Based on the underwritten rent roll dated March 1, 2022.

(2) Source: Appraisal.

The following table presents detailed information with respect to the projected post-renovation market rate units at the Yorkshire Towers Property:

#### **Projected Post-Renovation Market Rate Unit Summary**

Unit Type	No. of Units <sup>(1)</sup>	% of Total	Average Unit Size (SF) <sup>(1)</sup>	Average Monthly Renta Rate <sup>(1)</sup>	Average al Monthly Rental Rate per SF <sup>(1)</sup>	Average Monthly Market Rental Rate <sup>(2)</sup>	Average Monthly Market Rental Rate per SF <sup>(2)</sup>
Studio	61	14.1%	547	\$3,489	\$6.38	\$3,121	\$5.52
1 Bedroom	240	55.6	778	\$5,108	\$6.57	\$4,319	\$5.50
2 Bedroom	77	17.8	1,148	\$7,784	\$6.78	\$6,355	\$5.31
3 Bedroom	53	12.3	1,299	\$8,582	\$6.60	\$7,682	\$5.91
4 Bedroom	1	0.2	2,087	\$12,995	\$6.23	\$12,995	\$6.23
Total/Wtd. Avg.	432	100.0%	878	\$5,801	\$6.61	\$4,941	\$5.54

<sup>(1)</sup> Based on the underwritten rent roll dated March 1, 2022.

The following table presents detailed information with respect to the projected post-renovation market rate units at the Lexington Towers Property:

Projected Post-Renovation Market Rate Unit Summary									
Unit Type	No. of Units <sup>(1)</sup>	% of Total	Average Unit Size (SF) <sup>(1)</sup>	Average Monthly Renta Rate <sup>(1)</sup>	Average al Monthly Rental Rate per SF <sup>(1)</sup>		Average Monthly Market Rental Rate per SF <sup>(2)</sup>		
Studio	10	16.7%	619	\$4,309	\$6.97	\$3,270	\$5.29		
1 Bedroom	32	53.3	775	\$5,347	\$6.90	\$4,286	\$5.53		
2 Bedroom	10	16.7	1,045	\$7,072	\$6.77	\$6,287	\$6.01		
3 Bedroom	6	10.0	1,392	\$9,101	\$6.54	\$8,823	\$6.34		
4 Bedroom	2	3.3	1,889	\$12,935	\$6.85	\$12,935	\$6.85		
Total/Wtd. Avg.	60	100.0%	893	\$6,090	\$6.82	\$5,192	\$5.81		

<sup>(1)</sup> Based on the underwritten rent roll dated March 1, 2022.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

# No. 1 - Yorkshire & Lexington Towers

The following table presents detailed information with respect to the projected post-renovation rent stabilized units at the Yorkshire Towers Property:

Projected Post-Renovation Rent Stabilized Unit Summary									
Unit Type	No. of Units <sup>(1)</sup>	% of Total	Average Unit Size (SF) <sup>(1)</sup>	Average Monthly Renta Rate <sup>(1)</sup>	Average Il Monthly Rental Rate per SF <sup>(1)</sup>	Average Monthly Market Rental Rate <sup>(2)</sup>	Average Monthly Market Rental Rate per SF <sup>(2)</sup>		
Studio	27	11.5%	544	\$1,925	\$3.54	\$2,370	\$3.52		
1 Bedroom	106	45.1	793	\$1,976	\$2.49	\$2,182	\$2.49		
2 Bedroom	85	36.2	1,246	\$3,371	\$2.71	\$2,989	\$2.36		
3 Bedroom	12	5.1	1,729	\$6,858	\$3.97	\$3,714	\$2.27		
4 Bedroom	5	2.1	2,167	\$14,531	\$6.71	\$12,167	\$6.55		
Total/Wtd. Avg.	235	100.0%	1005	\$2,991	\$2.97	\$2,710	\$2.59		

<sup>(1)</sup> Based on the underwritten rent roll dated March 1, 2022.

The following table presents detailed information with respect to the projected post-renovation rent stabilized units at the Lexington Towers Property:

Projected Post-Renovation Rent Stabilized Unit Summary								
Unit Type	No. of Units <sup>(1)</sup>	% of Total	Average Unit Size (SF) <sup>(1)</sup>	Average Monthly Renta Rate <sup>(1)</sup>	Average al Monthly Rental Rate per SF <sup>(1)</sup>		Average Monthly Market Rental Rate per SF <sup>(2)</sup>	
Studio	18	27.3%	655	\$1,898	\$2.90	\$2,056	\$2.97	
1 Bedroom	31	47.0	830	\$2,014	\$2.42	\$2,014	\$2.43	
2 Bedroom	12	18.2	1,281	\$4,225	\$3.30	\$3,589	\$2.86	
3 Bedroom	3	4.5	1,536	\$8,828	\$5.75	\$3,128	\$2.32	
4 Bedroom	2	3.0	2,055	\$14,728	\$7.17	NAV	NAV	
Total/Wtd. Avg.	66	100.0%	934	\$3,079	\$3.30	\$2,500	\$2.66	

<sup>(1)</sup> Based on the underwritten rent roll dated March 1, 2022.

<sup>(2)</sup> Source: Appraisal.

<sup>(2)</sup> Source: Appraisal.

<sup>(2)</sup> Source: Appraisal.

(2) Source: Appraisal.

**COVID-19 Update.** The first debt service payment for the Yorkshire & Lexington Towers Whole Loan is scheduled for July 2022. As of the date of this term sheet, the Yorkshire & Lexington Towers Whole Loan is not subject to any forbearance, modification or debt service relief request.

**Environmental.** According to the Phase I reports dated February 3, 2022 and January 19, 2022, there was no evidence of any recognized environmental conditions at the Yorkshire & Lexington Towers Properties. The Phase I environmental assessment, however, did acknowledge historical recognized environmental conditions at the Yorkshire Towers Property.

	Historical and Current N	Multifamily Occupancy <sup>(1</sup>	)
2019	2020	2021	Current <sup>(2)</sup>
94.7%	81.2%	94.7%	96.4%

- (1) Historical occupancies are as of December 31 of each respective year.
- (2) Current occupancy is as of March 1, 2022.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

# No. 1 - Yorkshire & Lexington Towers

Operating History and Underwritten Net Cash Flow							
	2019	2020	2021	TTM <sup>(1)</sup>	Underwritten	Per Unit	% <sup>(2)</sup>
Residential Base Rent	\$34,429,262	\$32,908,021	\$33,023,336	\$34,184,092	\$39,497,416	\$48,883	74.9%
Commercial Base Rent	6,197,568	5,981,339	5,764,022	5,810,592	6,984,828	8,645	13.3
Gross Potential Rent	\$40,626,830	\$38,889,360	\$38,787,358	\$39,994,684	\$46,482,244	\$57,528	88.2%
Total Reimbursements	297,713	410,419	284,498	324,797	327,568	405	0.6
Supplemental Income Reserve <sup>(3)</sup>	0	0	0	0	5,226,004	6,468	9.9
Total Other Income	702,657	863,978	694,304	675,664	675,664	836	1.3
Net Rental Income	\$41,627,200	\$40,163,756	\$39,766,160	\$40,995,144	\$52,711,480	\$65,237	100.0%
(Vacancy/Credit Loss)	(99,272)	(35,705)	0	0	(1,316,592)	(1,629)	(2.5)
Effective Gross Income	\$41,527,928	\$40,128,052	\$39,766,160	\$40,995,144	\$51,394,888	\$63,608	97.5%
Total Expenses	\$14,184,113	\$14,510,102	\$15,511,878	\$15,672,705	\$16,019,126	\$19,826	31.2%
Net Operating Income <sup>(3)</sup>	\$27,343,815	\$25,617,949	\$24,254,281	\$25,322,439	\$35,375,762	\$43,782	68.8%
Total TI/LC, Capex/RR <sup>(4)</sup>	0	0	0	0	0	0	0.0
Net Cash Flow	\$27,343,815	\$25,617,949	\$24,254,281	\$25,322,439	\$35,375,762	\$43,782	68.8%

- (1) TTM represents the trailing 12 months ending February 2022.
- (2) % column represents percent of Net Rental Income for all revenue lines and represents percent of Effective Gross Income for the remainder of the fields.

  The Underwritten Net Operating Income is greater than the TTM Net Operating Income due in part to (i) the borrower sponsors recently renovating 57 units, which
- (3) has increased rents at the Yorkshire & Lexington Towers Properties, (ii) underwritten straight-lined rent for CVS and (iii) disbursements from the Supplemental Income Reserve. Please refer to "Escrows and Reserves" below.
- (4) The borrower sponsors funded five years' worth of TI/LC, Capex/RR at origination.

The Market. The Yorkshire & Lexington Towers Properties are located in New York, New York, within the New York, NY-NJ-PA Metropolitan Statistical Area. According to the appraisal, the unemployment rate from 2011 through 2021 in New York City increased at an annual rate of 0.3% and is expected to decrease at an average annual rate of 4.7% between 2022 and 2026. The estimated 2021 median annual household income in New York City was \$68,261. The leading industries are education and health, professional and business, government, and trade, transportation and utilities. The largest employer in New York City is Northwell Health, which employs 68,088 people. The Yorkshire Towers Property is located on the northeast corner of Second Avenue and East 86<sup>th</sup> Street. The Lexington Towers Property is located on the southeast corner of Lexington Avenue and East 88th Street. The Upper East Side is generally considered the area that extends from East 59th to East 110th Streets, east of Central Park and Fifth Avenue to the East River. The Upper East Side is known for its many art galleries such as the Metropolitan Museum of Art, and Hunter College of the City University of New York which occupies several modern high-rise buildings at 68th Street and Lexington Avenue. The largest institutions of higher learning on the East Side are along York Avenue and the FDR Drive, including Rockefeller University and the Cornell Medical Center. The Yorkshire & Lexington Towers Properties benefit from their proximity to Fifth Avenue, which forms the eastern border of Central Park, as well as Madison Avenue, which is dense with prime retail and commercial space.

The Yorkshire & Lexington Towers Properties are situated in the Upper East Side multifamily submarket. According to CoStar, as of February 2022, the Upper East Side multifamily submarket had an overall vacancy rate of 2.0%, with net absorption totaling 17 units. The vacancy rate decreased 2.2% over the past 12 months. Rental rates increased by 3.1% for the past 12 months and ended at \$4,096 per unit per month. A total of 46 units are still under construction at the end of the quarter.

According to the appraisal, the 2021 population for New York City was approximately 8,305,600 and is forecasted to grow to approximately 8,317,700 in 2022, and approximately 8,335,900 in 2026.

## Structural and Collateral Term Sheet

**BMO 2022-C2** 

# No. 1 – Yorkshire & Lexington Towers

The following table presents certain information relating to comparable retail leases for the Yorkshire & Lexington Towers Properties:

		Co	mparable Retail Leases <sup>(1)</sup>				
Property / Location	Tenant SF	Year Built / Renovated	Tenant	Rent PSF	Commencement Date	Lease Term (Mos.)	Lease Type
Yorkshire Towers New York, NY	15,813 <sup>(2)</sup>	1964 / 2014, 2022	CVS Pharmacy	\$252.37 <sup>(2)</sup>	May 2017 <sup>(2)</sup>	189 <sup>(2)</sup>	Triple Net
201 East 86 <sup>th</sup> Street New York, NY	6,565	1987 / NAV	Lululemon	\$240.00	Q4 2021	120	Triple Net
1523 Second Avenue New York, NY	4,488	NAV / NAV	NY Allergy and Asthma	\$100.00	Q4 2021	144	Triple Net
1503 Third Avenue New York, NY	3,200	NAV / NAV	Cohen's Fashion Optical	\$175.00	Q3 2021	120	Triple Net
1592 Third Avenue New York, NY	400	NAV / NAV	Marathon Coffee	\$90.00	Q3 2021	120	Triple Net
207 East 84 <sup>th</sup> Street New York, NY	1,340	NAV / NAV	Glosslab	\$116.00	Q2 2021	120	Triple Net

- (1) Source: Appraisal.
- (2) Based on underwritten rent roll dated as of March 1, 2022.

The following table presents certain information relating to comparable multifamily rental properties to the Yorkshire & Lexington Towers Properties:

				Compara	ible Rental Summary <sup>(1)</sup>		
Property Address	Year Built	Occupancy	# of Units	Unit Mix	Average SF per Unit	Average Rent per SF	Average Rent per Unit
Yorkshire & Lexington Towers <sup>(2)</sup> 160 East 88th Street; 305 East 86th Street New York, NY	1963, 1964	96.4%	808	Studio 1 Bed 2 Bed 3 Bed 4 Bed	570 786 1,187 1,356 1,944	\$55.65 \$53.55 \$46.68 \$65.75 \$88.93	\$2,642 \$3,505 \$4,617 \$7,430 \$14,405
The Serrano 1735 York Avenue New York, NY	1986	92.6%	263	1 Bed 2 Bed 3 Bed	650 NAV NAV	\$83.10 NAV NAV	\$4,501 \$7,201 \$8,878
Ventura 240 East 86th Street New York, NY	1999	98.4%	246	Studio 1 Bed 2 Bed 3 Bed	508 751 967 1,293	\$88.20 \$74.38 \$79.15 \$82.79	\$3,734 \$4,652 \$6,380 \$8,921
The Lucerne 350 East 79th Street New York, NY	1989	98.6%	219	1 Bed 2 Bed 3 Bed 4 Bed	659 906 NAV NAV	\$84.07 \$94.49 NAV NAV	\$4,617 \$7,134 \$11,878 \$17,975
The Colorado 201 East 86th Street New York, NY	1987	99.6%	173	Studio 1 Bed 2 Bed 3 Bed 4 Bed	547 667 937 1,254 1,940	\$86.69 \$82.70 \$85.51 \$95.10 \$95.71	\$3,953 \$4,595 \$6,675 \$9,938 \$15,473
The Strathmore 400 East 84th Street New York, NY	1996	99.2%	179	1 Bed 2 Bed 3 Bed 4 Bed	714 1,166 1,611 NAV	\$70.05 \$71.28 \$83.55 NAV	\$4,168 \$6,926 \$11,217 \$17,520
One Carnegie Hill 215 East 96th Street New York, NY	2005	99.6%	455	Studio 1 Bed 2 Bed 3 Bed 4 Bed	484 636 879 1,239 1,350	\$83.18 \$78.13 \$85.30 \$80.56 \$94.44	\$3,355 \$4,141 \$6,248 \$8,318 \$10,625
CONVIVIUM 515 East 86th Street New York, NY  (1) Source: Appraisal un	2020	98.6%	140	Studio 1 Bed 2 Bed 3 Bed	638 741 1,138 1,369	\$80.88 \$88.67 \$79.33 \$85.50	\$4,300 \$5,474 \$7,523 \$9,750

<sup>(1)</sup> Source: Appraisal, unless otherwise indicated. Comparables include a mix of affordable and market rate units.

<sup>(2)</sup> Based on underwritten rent roll dated as of March 1, 2022. Average Rent per SF and Average Rent per Unit reflect average monthly in-place rent for occupied units.

The Borrowers. The borrowers under the Yorkshire & Lexington Towers Whole Loan are CF E 88 LLC, SM E 88 LLC, CF E 86 LLC, SM E 86 LLC and LSG E 86 LLC, as tenants in common (the first two as tenants in common for the Lexington Towers Property, and the last three as tenants in common for the Yorkshire Towers Property), each a single-purpose Delaware limited liability company with two independent directors. Legal counsel to the borrowers delivered a non-consolidation opinion in connection with the origination the Yorkshire & Lexington Towers Whole Loan.

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#### Structural and Collateral Term Sheet

BMO 2022-C2

## No. 1 - Yorkshire & Lexington Towers

The Borrower Sponsors. The borrower sponsors and non-recourse carveout guarantors are Meyer Chetrit and The Gluck Family Trust U/A/D July 16, 2009. Meyer Chetrit is one of the controllers of The Chetrit Group. The Chetrit Group is an experienced, privately held New York City real estate development firm controlled by two brothers: Joseph and Meyer Chetrit. The Chetrit Group, which is headquartered in Manhattan, has ownership interests in over 14 million square feet of commercial and residential real estate across the United States, including New York, Chicago, Miami, and Los Angeles, as well as internationally. Laurence Gluck is the founder of Stellar Management, a real estate development and management firm founded in 1985. Based in New York City, Stellar Management owns and manages a portfolio of over 12,000 apartments in 100 buildings located across New York City and over two million square feet of office space. Prior to founding Stellar Management, Laurence Gluck served as a real estate attorney at Proskauer, Rose, Goetz & Mendelsohn and later as a partner at Dreyer & Traub. Laurence Gluck also formerly served as a member of the Board of Governors of the Real Estate Board of New York.

Property Management. The Yorkshire & Lexington Towers Properties are managed by Jumeaux Management LLC, an affiliate of the borrowers.

Escrows and Reserves. At origination of the Yorkshire & Lexington Towers Whole Loan, the borrowers deposited approximately (i) \$5,390,917 into a real estate tax reserve account, (ii) \$367,868 into an insurance premiums reserve account, (iii) \$1,100,000 into a replacement reserve account, (iv) \$1,000,000 into a tenant improvement and leasing commissions reserve account, (v) \$6,500,000 into a unit upgrade reserve account and (vi) \$5,900,000 into a supplemental income reserve account.

Tax Escrows – The borrowers are required to deposit into a real estate tax reserve, on a monthly basis, 1/12th of the taxes that the lender estimates will be payable over the next-ensuing 12-month period (initially estimated to be approximately \$898,486).

Insurance Escrows – The borrowers are required to deposit into an insurance reserve, on a monthly basis, 1/12th of the amount which will be sufficient to pay the insurance premiums due for the renewal of coverage afforded by such policies; provided, however, such insurance reserve has been conditionally waived so long as (i) no event of default is continuing and (ii) the borrowers maintain a blanket policy meeting the requirements of the Yorkshire & Lexington Towers Whole Loan documents. The borrowers are currently maintaining a blanket policy.

Supplemental Income Reserve — The Yorkshire & Lexington Towers Properties are currently undergoing certain renovations, and the borrowers deposited \$5,900,000 into a supplemental income reserve account (the "Supplemental Income Reserve") at origination of the Yorkshire & Lexington Towers Whole Loan. Unless and until the Yorkshire & Lexington Towers Properties (excluding the amount on deposit in the Supplemental Income Reserve) achieve a 5.0% "transient" Yorkshire & Lexington Towers Total Debt debt yield (calculated on the basis of annualized net cash flow for a three month period ending with the most recently completed month), the lender may require the borrowers to make additional Supplemental Income Reserve deposits if and to the extent the lender determines, in its reasonable discretion on a quarterly basis after May 6, 2023 during the Yorkshire & Lexington Towers Whole Loan term, that additional supplemental income reserve deposits are required in order to achieve (when the additional deposit and all other deposits in the Supplemental Income Reserve account are added to net cash flow for the Yorkshire & Lexington Towers Properties) a 5.0% transient Yorkshire & Lexington Towers Total Debt debt yield for the following 12, 9, 6 or 3 months (such applicable 12-, 9-, 6- or 3- month period depending on the quarter with respect to which such determination by the lender is made). The guarantors provided a related carry guaranty of certain carry costs, including real estate taxes, insurance premiums, debt service and operating expenses, for any period until the Yorkshire & Lexington Towers Properties achieve a 5.0% transient Yorkshire & Lexington Towers Total Debt debt yield (excluding the amount on deposit in the Supplemental Income Reserve). The obligations of the guarantors under such carry guaranty are limited to the additional Supplemental Income Reserve deposit amount as and when due.

So long as no event of default under the Yorkshire & Lexington Towers Whole Loan is continuing, on each payment date, the lender is required to transfer the Monthly Supplemental Income Reserve Disbursement Amount (as defined below) from the Supplemental Income Reserve to the cash management account. Such funds deposited into the cash management account will be required to be applied with all other funds then on deposit in the cash management account in the order of priority set forth in the Yorkshire & Lexington Towers Whole Loan documents, as described under "Lockbox / Cash Management" below. So long as no event of default under the Yorkshire & Lexington Towers Whole Loan is continuing, upon such time as the lender has reasonably determined that the Yorkshire & Lexington Towers Properties (excluding the amount on deposit in the Supplemental Income Reserve) have achieved a 5.0% "transient" Yorkshire & Lexington Towers Total Debt debt yield (calculated on the basis of annualized net cash flow for a three month period ending with the most recently completed month), then upon the borrowers' written request, all of the funds in the Supplemental Income Reserve will be required to be disbursed to the borrowers; provided, however, if a Cash Trap Period (as defined below) is then continuing, then such funds will not be disbursed to the borrowers, and such funds will instead be deposited into the excess cash reserve account, to be applied in accordance with the terms of the Yorkshire & Lexington Towers Whole Loan documents.

"Monthly Supplemental Income Reserve Disbursement Amount" means 1/12th of (x) the initial Supplemental Income Reserve deposit with respect to the first 12 payment dates occurring during the term of the Yorkshire & Lexington Towers Whole Loan, and (y) each Supplemental Income Reserve additional deposit amount with respect to the 12 payment dates following the date that the borrowers are required to deposit such Supplemental Income

Reserve additional deposit amount pursuant to the terms of the Yorkshire & Lexington Towers Whole Loan documents; provided that, if at any time the lender reassesses the Supplemental Income Reserve additional deposit

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

# No. 1 – Yorkshire & Lexington Towers

amount in accordance with the terms of the Yorkshire & Lexington Towers Whole Loan documents, the Monthly Supplemental Income Reserve Disbursement Amount will be adjusted so that all of funds in the Supplemental Income Reserve will be disbursed in equal monthly installments ending on such Supplemental Income Reserve reassessment date (*i.e.*, so that there will be no funds in the Supplemental Income Reserve on deposit on such Supplemental Income Reserve reassessment date).

Lockbox / Cash Management. The Yorkshire & Lexington Towers Whole Loan is structured with a hard lockbox for commercial tenants and a soft lockbox for residential tenants, and in place cash management. The borrowers are required to deposit all rents collected from residential tenants into the lockbox account within three days of receipt. The borrowers are required to deliver a tenant direction letter to commercial tenants to deposit all rents directly to the lockbox account. The borrowers are required to cause all amounts deposited into the lockbox account to be transferred on each business day to a cash management account controlled by the lender. Absent an event of default under the Yorkshire & Lexington Towers Whole Loan documents, funds on deposit in the cash management account are applied on each monthly payment date in amounts and in the order of priority set forth in the Yorkshire & Lexington Towers Whole Loan Documents, including any required tax and insurance reserve deposits, deposit account bank fees, monthly debt service on the Yorkshire & Lexington Towers Whole Loan, other amounts payable to the lender under the Yorkshire & Lexington Towers Whole Loan, operating expenses reflected in the annual budget or otherwise approved by lender, and debt service under the mezzanine loans, with the remaining funds in the cash management account to be disbursed to the borrowers unless a Cash Trap Period is then continuing, in which event the remaining funds will be deposited into an excess cash reserve account under the lender's control, and released to the borrower when the Cash Trap Period ends. Upon an event of default under the Yorkshire & Lexington Towers Whole Loan documents, the lender will apply funds in such priority as it may determine.

A "Cash Trap Period" means a period commencing upon the earliest to occur of (i) an event of default; (ii) any bankruptcy action of the borrowers, principal, guarantor or manager has occurred; (iii) the failure by the borrowers, after stabilization (i.e. until a Yorkshire & Lexington Towers Total Debt debt yield of at least 5.0% has been achieved (without taking into account any disbursement of Supplemental Income Reserve funds) for one calendar quarter, provided no event of default then exists), to maintain a Yorkshire & Lexington Towers Total Debt debt yield of at least 4.25%; or (iv) a Yorkshire & Lexington Towers Mezzanine Loan (as defined below) default and will be cured upon (a) with respect to clause (i) above, the lender accepts a cure of the event of default; (b) in the case of a bankruptcy action by or against manager only, the borrowers replace the manager with a qualified replacement as defined in the Yorkshire & Lexington Towers Whole Loan documents; (c) with respect to clause (iii) above, the Yorkshire & Lexington Towers Total Debt debt yield is equal to or greater than 4.75% for one calendar quarter; or (d) with respect to clause (iv) above, the Yorkshire & Lexington Towers Mezzanine Loans lender accepts a cure of such Yorkshire & Lexington Towers Mezzanine Loan default.

**Subordinate and Mezzanine Debt.** The Yorkshire & Lexington Towers Properties also secure the Yorkshire & Lexington Towers Subordinate Companion Loan, which has an aggregate Cut-off Date principal balance of \$221,500,000. The Yorkshire & Lexington Towers Subordinate Companion Loan accrues interest at 3.04000% *per annum*. The Yorkshire & Lexington Towers Senior Loan is senior in right of payment to the Yorkshire & Lexington Towers Subordinate Companion Loan.

Concurrently with the funding of the Yorkshire & Lexington Towers Whole Loan, BMO and Citigroup Global Markets Realty Corp. ("CGMRC") cooriginated a mezzanine A loan in the amount of \$80,000,000 to be secured by the mezzanine A borrower's interests in the borrower, as collateral for the mezzanine A loan (the "Mezzanine A Loan"). The Mezzanine A Loan is coterminous with the Yorkshire & Lexington Towers Whole Loan. The Mezzanine A Loan accrues interest at a rate of 5.80000% per annum and requires interest-only payments until its maturity date.

Concurrently with the funding of the Yorkshire & Lexington Towers Whole Loan, BMO and CGMRC co-originated a mezzanine B loan in the amount of \$23,100,000 to be secured by the mezzanine B borrower's interests in the mezzanine A borrower, as collateral for the mezzanine B loan (the "Mezzanine B Loan"). The Mezzanine B Loan is coterminous with the Yorkshire & Lexington Towers Whole Loan. The Mezzanine B Loan accrues interest at a rate of 7.14000% per annum and requires interest-only payments until its maturity date.

Concurrently with the funding of the Yorkshire & Lexington Towers Whole Loan, BMO and CGMRC co-originated a mezzanine C loan in the amount of \$25,000,000 to be secured by the mezzanine C borrower's interests in the mezzanine B borrower, as collateral for the mezzanine C loan (the "Mezzanine C Loan"). The Mezzanine C Loan is coterminous with the Yorkshire & Lexington Towers Whole Loan. The Mezzanine C Loan accrues interest at a rate of 8.00000% per annum and requires interest-only payments until its maturity date.

Concurrently with the funding of the Yorkshire & Lexington Towers Whole Loan, BMO and CGMRC co-originated a mezzanine D loan in the amount of \$46,400,000 to be secured by the mezzanine D borrower's interests in the mezzanine C borrower, as collateral for the mezzanine D loan (the "Mezzanine D Loan", collectively with the Mezzanine A Loan, the Mezzanine B Loan and the Mezzanine C Loan, the "Yorkshire & Lexington Towers Mezzanine D Loan is coterminous with the Yorkshire & Lexington Towers Whole Loan. The Mezzanine D Loan accrues interest at a rate of 9.46185345% per annum and requires interest-only payments until its maturity date.

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#### Structural and Collateral Term Sheet

BMO 2022-C2

# No. 1 - Yorkshire & Lexington Towers

		Total Loan Metrics		
	% of Total Loan	Cut-off Date LTV	UW NOI Debt Yield <sup>(1)</sup>	UW NCF DSCR <sup>(1)</sup>
A Notes	44.5%	33.3%	11.1%	3.61x
B Notes	31.0%	56.6%	6.6%	2.13x
Mezzanine Loans	24.4%	74.8%	5.0%	1.20x

<sup>(1)</sup> The UW NOI and UW NCF includes disbursements from a Supplemental Income Reserve of \$5,226,004. Please refer to "Escrows and Reserves" above.

Partial Release. Not permitted.

Ground Lease. None.

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## Structural and Collateral Term Sheet

**BMO 2022-C2** 

# No. 2 - The Lion Building















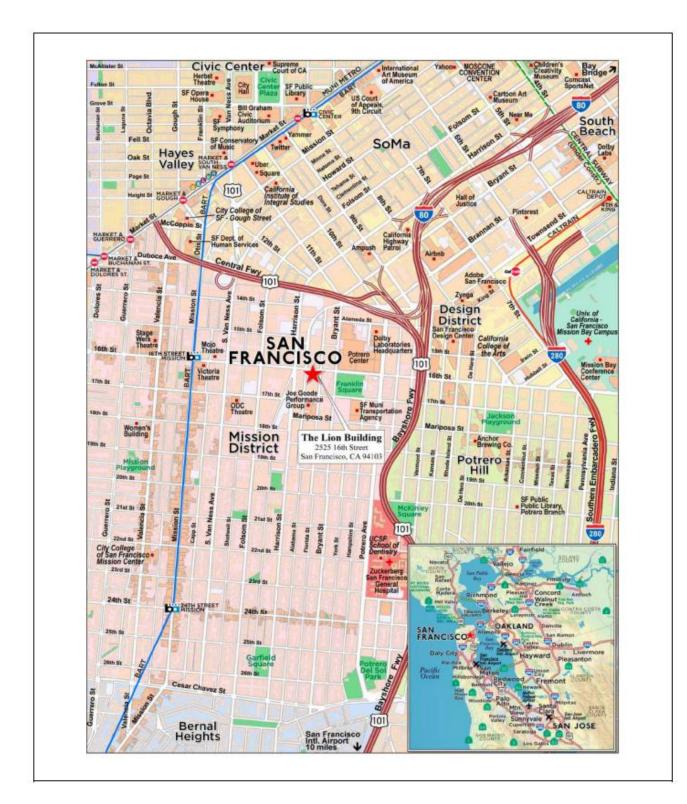




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**Structural and Collateral Term Sheet** 



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**Structural and Collateral Term Sheet** 

Mortgage Loan Information

Mortgage Loan Seller: GACC

Original Principal Balance<sup>(1)</sup>: \$65,000,000

Cut-off Date Principal Balance<sup>(1)</sup>: \$65,000,000

% of IPB: 9.2%

Loan Purpose: Refinance
Borrower: 2525 16th St Property LLC

Borrower: 2525 Total St Property LLC

Borrower Sponsors: Angus McCarthy and Michael Moritz

 Interest Rate:
 5.19750%

 Note Date:
 6/8/2022

 Maturity Date:
 7/6/2032

 Interest-only Period:
 120 months

 Original Term:
 120 months

 Original Amortization Term:
 None

 Amortization Type:
 Interest Only

Lockbox / Cash Management: Hard / Springing Additional Debt<sup>(1)</sup>: Yes

Call Protection<sup>(2)</sup>:

Additional Debt Balance<sup>(1)</sup>: \$35,000,000 Additional Debt Type<sup>(1)</sup>: Pari Passu

	Property Information
Single Asset / Portfolio:	Single Asse
Title:	Foo

Property Type – Subtype: Mixed Use – Industrial/Office

Net Rentable Area (SF): 172,328

Location: San Francisco, CA Year Built / Renovated: 1924 / 2021

Occupancy<sup>(6)</sup>: 100.0% Occupancy Date<sup>(6)</sup>: 6/1/2022 4<sup>th</sup> Most Recent NOI (As of)<sup>(3)</sup>: NAV 3<sup>rd</sup> Most Recent NOI (As of)<sup>(3)</sup>: NAV 2<sup>nd</sup> Most Recent NOI (As of)<sup>(3)</sup>: NAV Most Recent NOI (As of)(3): NAV **UW Economic Occupancy:** 95.0% **UW Revenues:** \$11,675,921 **UW Expenses:** \$2,022,534 UW NOI: \$9,653,388 UW NCF: \$9.188.102

Appraised Value / Per SF<sup>(4)</sup>: \$170,000,000 / \$986

Appraisal Date<sup>(4)</sup>: 3/30/2022

Escrows and Reserves <sup>(5)</sup>								
	Initial	Monthly	Initial Cap					
Taxes:	\$289,274	\$72,319	N/A					
Insurance:	\$37,550	\$7,510	N/A					
Replacement Reserves:	\$130,000	\$3,590	\$86,164					
TI / LC Reserve:	\$4,946,132	Springing	N/A					
Other <sup>(5)(6)</sup> :	\$45,289,968	\$0	N/A					

L(24),D(91),O(5)

Financial Information <sup>(1)</sup>				
Cut-off Date Loan / square feet:	\$580			
Maturity Date Loan / square feet:	\$580			
Cut-off Date LTV <sup>(3)</sup> :	58.8%			
Maturity Date LTV <sup>(3)</sup> :	58.8%			
UW NCF DSCR:	1.74x			
UW NOI Debt Yield:	9.7%			

Sources and Uses					
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total
Whole Loan <sup>(1)</sup>	\$100,000,000	100.0%	Loan Payoff	\$47,967,606	47.9%
Sponsor Equity	50,000	0.0	Upfront Reserves	50,692,924	50.7
			Closing Costs	1,389,470	1.4
Total Sources	\$100,050,000	100.0%	Total Uses	\$100,050,000	100.0%

- The Lion Building Mortgage Loan (as defined below) is part of The Lion Building Whole Loan evidenced by five *pari passu* notes with an aggregate outstanding (1) principal balance as of the Cut-off Date of \$100,000,000. The Financial Information presented above is calculated based on the outstanding balance of The Lion Building Whole Loan.
- (2) The lockout period will be at least 24 payment dates beginning with and including the first payment date in August 2022. Defeasance of The Lion Building Whole Loan in full is permitted at any time after the first payment date following the earlier to occur of (i) June 8, 2025 or (ii) the date that is two years from the closing date of the securitization that includes the last note to be securitized. The assumed lockout period of 24 payments is based on the expected BMO 2022-C2 securitization closing date in July 2022. The actual lockout period may be longer.
- (3) Property does not have any operating history as it recently underwent a full renovation.
  - The appraisal for The Lion Building Property (as defined below) concluded an "As Complete & Stabilized" value of \$167,000,000 (dated October 1, 2022) and an "As-Is Assuming No Landlord Obligations" value of \$170,000,000 (dated March 30, 2022). The As-Complete & Stabilized value reflects contractual free rents being deducted throughout the respective lease term, while the As-Is No Landlord Obligations value assumes no free rents. Given that the subject loan requires full reserves
- (4) for all outstanding landlord obligations inclusive of free rents, Cut-off Date LTV and Maturity Date LTV is calculated at 58.8% based on the "As-Is Assuming No Landlord Obligations" value. These appraised values assume that the tenant build-outs are completed and the tenants are in occupancy. The as is appraised value is \$161,000,000 which represents a Cut-off Date LTV and Maturity Date LTV of 62.1%.
- (5) For a full description of Escrows and Reserves, see "Escrows and Reserves" below.
  - At loan closing, an economic holdback of \$31,000,000 ("Embark Holdback Reserve") was reserved equal to the value of the income stream for the tenant, Embark, which has executed its lease but has not yet taken occupancy of its space. The Embark Holdback Reserve will be released (less the amount of free rent under the Embark lease) to the borrower when Embark takes physical occupancy of its space and commences paying rent for the leased premises (anticipated to be 8/1/2022).
- (6) We cannot assure you that Embark will take occupancy or commence paying rent as expected or at all. In addition, IDEO has not taken occupancy of the Second Phase space, and we cannot assure you that IDEO will take occupancy or commence paying rent with respect to the Second Phase space as required under the related lease, although the related lease requires IDEO to begin to pay rent with respect to the Second Phase space commencing on January 1, 2023.

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Structural and Collateral Term Sheet

# No. 2 - The Lion Building

The Loan. The second largest mortgage loan is part of a Whole Loan evidenced by five pari passu promissory notes in the aggregate original principal amount of \$100,000,000 ("The Lion Building Whole Loan"). The Lion Building Mortgage Loan (as defined below) evidenced by the controlling Note A-1 and the non-controlling Note A-2-1, which has an aggregate outstanding principal balance as of the Cut-off Date of \$65,000,000, will be included in the BMO 2022-C2 securitization trust ("The Lion Building Mortgage Loan") and represents approximately 9.2% of the Initial Pool Balance. The Lion Building Whole Loan is secured by the borrower's fee interest in a Class-A mixed use office and production distribution and repair space ("PDR") located in San Francisco, California ("The Lion Building Property"). The Lion Building Whole Loan was originated by DBR Investments Co. Limited ("DBRI") on June 8, 2022. The Lion Building Whole Loan proceeds were used to refinance the existing debt on The Lion Building Property, fund upfront reserves and pay origination costs. The Lion Building Whole Loan accrues interest at a fixed rate of 5.19750% per annum.

The non-controlling Note A-2-2, Note A-3 and Note A-4, are currently held by DBRI and are expected to be contributed to one or more future securitization trusts. The Lion Building Whole Loan will be serviced pursuant to the pooling and servicing agreement for the BMO 2022-C2 securitization trust. The relationship between the holders of The Lion Building Whole Loan is governed by a co-lender agreement as described under "Description of the Mortgage Pool—The Whole Loans—The Serviced Pari Passu Whole Loans" in the Preliminary Prospectus.

Whole Loan Summary					
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece	
A-1	\$50,000,000	\$50,000,000	BMO 2022-C2	Yes	
A-2-1	\$15,000,000	\$15,000,000	BMO 2022-C2	No	
A-2-2 <sup>(1)</sup>	\$15,000,000	\$15,000,000	DBRI	No	
A-3 <sup>(1)</sup>	\$10,000,000	\$10,000,000	DBRI	No	
A-4 <sup>(1)</sup>	\$10,000,000	\$10,000,000	DBRI	No	
Total	\$100,000,000	\$100,000,000			

<sup>(1)</sup> The subject notes are expected to be contributed to one or more future securitization trust(s).

The Property. The Lion Building Property is a 172,328 square foot four-story mixed use PDR/office building located in the Potrero Hill district and the "Mission/Potrero Hill" PDR submarket of San Francisco, California. The Property was originally built in 1924 to house the manufacturing operations of local syrup maker Lyons-Magnus, which continued on-site through the early 1970's and underwent a renovation and reposition in 2021 to Class A PDR and office building. The Lion Building Property offers traditional office, media production, design, experimental marketing, event, sales, warehousing, fulfillment and showroom space. The Lion Building Property features 15' to 17' ceiling heights, large open floor plates, four roll-up doors, two brand new elevators (1 passenger/1 freight), heavy power (2,000-4,000 amp/277/480 volts), new HVAC, and a new rooftop deck.

The borrower sponsors purchased The Lion Building Property in March 2018 and subsequently began renovations in the fall of 2018. In total, the borrower sponsors have invested approximately \$14.9 million (\$86.4 PSF) on base building renovations, \$13.6 million (\$78.8 PSF) on tenant improvements and \$3.1 million (\$17.8 PSF) on leasing commissions, and approximately \$460,000 on legitimizing permitted office use. Concurrent with the renovation efforts, the borrower sponsors began marketing The Lion Building Property for lease and in July 2019 signed a lease with IDEO, a globally recognized design and consulting firm. In May 2021, the borrower sponsor signed a lease with Embark Trucks (NASDAQ: EMBK), a self-driving truck company, for the remainder of the space at The Lion Building Property. See "Major Tenants" below for more information.

The property is zoned PDR-1-G, which allows for a wide variety of uses including traditional industrial uses of manufacturing, construction, and repair to more modern industrial uses including lab, food service, media production, robotics and autonomous vehicles. PDR-1-G limits office use to accessory office space that supports the PDR use up to 1/3 of the overall PDR space. Due to the historic partial office use at The Lion Building Property, the borrower sponsor worked with the City of San Francisco and legitimized 43,569 square feet of space for pure office use at the building.

As of June 1, 2022, The Lion Building Property was 100.0% leased to two tenants: IDEO (69.4% of NRA) and Embark Trucks (30.6% of NRA, NASDAQ: EMBK), although Embark Trucks has not yet taken occupancy of its space. Per the Second Amendment to the lease with IDEO, the "First Phase" space are substantially complete and the lease commencement date was April 18, 2022 (for the entire leased premises), and the rent commencement date for the First Phase space was April 18, 2022. IDEO took occupancy of the First Phase space. IDEO has not taken occupancy of the Second Phase Space and has not commenced paying rent for that space. However, IDEO is unconditionally required to start paying rent for the Second Phase space on January 1,2023 under the related lease.

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### Structural and Collateral Term Sheet

**BMO 2022-C2** 

# No. 2 - The Lion Building

Major Tenants. The two largest tenants based on underwritten base rent are IDEO and Embark Trucks.

*IDEO* (119,513 square feet, 69.4% of NRA; 67.8% underwritten base rent) is a privately held, design and consulting firm with offices in the U.S. (Cambridge, Chicago, New York Palo Alto, San Francisco), England (London), Germany (Munich), Japan (Tokyo), and China (Shanghai). It was founded in Palo Alto, California in 1978. The company uses a design thinking approach to design products, services, environments, and digital experiences. IDEO's organizational culture consists of project teams, flat hierarchy, individual autonomy, creativity, and collaboration. The firm currently employs over

600 people across 23 design capabilities including digital, environment, government and health and wellness. As of December 31, 2021, IDEO reported \$158 million in total revenue and \$26 million in net income (an increase from \$10.8 million in 2020). In addition, IDEO reported \$7.2 million in cash and \$21 million in accounts receivables.

IDEO signed a 12-year lease which initially expires in April 2034 with two, five-year renewal options and no termination options. The rent commencement date for the Phase 1 space (2nd floor, 10,000 square feet of 3rd floor, 4th floor, and rooftop deck) was April 18, 2022 and rent commencement for the Phase 2 space (34,409 square feet of the 3rd floor) will be on January 1, 2023. Base Rent is required to increase 2.75% annually. The tenant provided to the landlord a security deposit equal to \$4,631,047.21 as security for the full and faithful performance by the tenant of its obligations under the lease. So long as the tenant is not in default, at the end of the 60th month of the lease term, the amount of the security deposit will be reduced to \$2,778,628.32. The lease is guaranteed by Kyu Investment Incorporated, a New York corporation.

All of the equipment is in place and operational at The Lion Building. The "First Phase" of IDEO's buildout was designed for 450 people to be on site. As of the week of 5/9/2022, approximately 1/4 to 1/3 of this amount is on site at any given moment.

- 2<sup>nd</sup> Floor The wood shop, metal shop, spray booth, and 3D Print room are all located on the 2nd floor. The metal shop has a dock-high roll up door which allows for the movement of materials and equipment. The second floor also has a Flex Project room which allows for the custom configuration for the assembly and production of prototypes, etc.
- 3<sup>rd</sup> Floor (10,000 square feet, Phase 1) this floor includes the photo studio and audio/video production rooms. This allows for on-site capture and pot production of content.
- 4<sup>th</sup> Floor this floor includes additional video and audio production rooms. It is also home to their test kitchen and playlab, where prototypes for toys and children's games are tested. The CEO's office is also on the 4th floor. It is the only hard walled office. The office space is all open plan and the majority of that is on the 4th floor.

Embark Trucks (52,815 square feet, 30.6% of NRA; 32.2% underwritten base rent), Embark Trucks ("Embark") develops technologically advanced autonomous driving software for the truck freight industry. Embark's products include Embark Driver (a per-mile software license), Embark Guardian (an autonomous fleet management solution that provides remote vehicle monitoring, dispatching, and access to real-time data), and Embark Universal Interface (a set of standardized self-driving components).

In May 2021, Embark signed a seven-year lease with one, five-year renewal option and a termination option on the last day of the 6<sup>th</sup> year of the lease term. Embark is not yet in occupancy of its space. Rent will commence upon substantial completion and delivery of the ground floor/mezzanine space, which is anticipated to be in August 2022. If the landlord fails to deliver the premises in the condition required under the lease on or before January 7, 2023, Embark will be granted a credit equal to one day of base rent for each day of delay until completion of the landlord's base building work for the ground floor/mezzanine space. Delays resulting from changes to plans requested by the tenant, force majeure or delay by the tenant in furnishing information or responding to requests will not extend the rent commencement date. If the landlord fails to deliver the premises in the condition required under the lease on or before October 7, 2022, Embark may terminate the lease at any time prior to substantial completion of the required work, in which case the landlord will be required to refund the security deposit to Embark. We cannot assure you that the lease will be delivered or the rent will commence as expected or at all.

At loan closing, an Embark Holdback Reserve in the amount of \$31,000,000 was reserved with an amount equal to the income stream from Embark. When Embark takes physical occupancy and commences paying rent for the leased premises (anticipated to be August 1, 2022), the Embark Holdback Reserve net of Embark's free rents (\$2,321,111) will be released to the borrower. We cannot assure you that Embark will take occupancy or commence paying rent as expected or at all. If the borrower sponsor fails to deliver the leased premises and rent has not commenced by the date 36 months after the loan closing, the borrower has the right (but not obligation) to partially defease the loan in an amount equal to the Embark Holdback Reserve.

**COVID-19 Update.** As of June 8, 2022, The Lion Building Whole Loan is not subject to any forbearance, modification or debt service relief request. The first payment date for The Lion Building Whole Loan is August 6, 2022. See "Risk Factors—Special Risks—The Coronavirus Pandemic Has Adversely Affected the Global Economy and May Adversely Affect the Performance of the Mortgage Loans" in the Preliminary Prospectus.

**Environmental.** According to a Phase I environmental report dated March 28, 2022 ("**ESA**"), no REC's were identified and no further site investigation was recommended. The ESA identified a historical REC relating to an underground storage tank that used to be located at The Lion Building Property and an associated gasoline release in 1997.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## No. 2 – The Lion Building

Historical and Current Occupancy					
2019 <sup>(1)</sup>	2020 <sup>(1)</sup>	2021 <sup>(1)</sup>	Current <sup>(2)(3)</sup>		
NAV	NAV	NAV	100.0%		

- (1) The historical occupancy is not available because of recent renovation.
- (2) Based on the underwritten rent roll dated June 1, 2022.

		Top Tenant Summary <sup>(1)</sup>					
Tenant	Ratings Moody's/S&P/ Fitch <sup>(2)</sup>	Net Rentable Area (square feet)	% of Total NRA	UW Base Rent PSF	UW Base Rent	% of Total Base Rent	Lease Expiration Date
IDEO <sup>(3)</sup>	NR/NR/NR	119,513	69.4%	\$66.60	\$7,959,540	67.8%	4/30/2034
Embark Trucks <sup>(4)(5)</sup>	NR/NR/NR	52,815	30.6	\$71.50	3,776,273	32.2	7/31/2029
Largest Tenants		172,328	100.0%	\$68.10	\$11,735,813	100.0%	-
Total Occupied		172,328	100.0%	\$68.10	\$11,735,813	100.0%	-
Vacant		0	0.0%				
Total / Wtd. Avg.		172,328	100.0%				

- (1) Based on the underwritten rent roll dated June 1, 2022.
- (2) In some instances, ratings provided are those of the parent company or government of the entity shown, whether or not the parent company or government guarantees the lease.
- All of the "Second Phase" space (34,409 SF of 3<sup>rd</sup> Floor) is built out with drop ceilings, offices and conference rooms, carpet and tiles. IDEO has agreed to a firm (3) rent commencement date of January 1, 2023 for the Second Phase. The Second Phase space can be occupied immediately. There are no termination options tied to the Second Phase space.
- (4) Embark Trucks has a termination option on the last day of the sixth year of the lease term (anticipated to be August 1, 2022). Additionally, if the landlord fails to deliver the premises in the condition required under the lease on or before October 7, 2022, Embark Trucks may terminate the lease at any time prior to substantial completion of the required work, in which case the landlord will be required to refund the security deposit to Embark Trucks.
- (5) Embark Trucks is not currently in occupancy or paying rent. We cannot assure you that Embark Trucks will occupy the premises or commence paying rent as expected or at all.

Lease Rollover Schedule <sup>(1)(2)</sup>									
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	UW Base Rent Expiring	Rent Evniring	Not Dontoble	of NRA	Cumulative UW Base Rent Expiring	Cumulative % of UW Base Rent Expiring
Vacant	NAP	0	0.0%	NAP	NAP	0	0.0%	NAP	NAP
2022	0	0	0.0	\$0	0.0%	0	0.0%	0	0.0%
2023	0	0	0.0	0	0.0	0	0.0%	0	0.0%
2024	0	0	0.0	0	0.0	0	0.0%	0	0.0%
2025	0	0	0.0	0	0.0	0	0.0%	0	0.0%
2026	0	0	0.0	0	0.0	0	0.0%	0	0.0%
2027	0	0	0.0	0	0.0	0	0.0%	0	0.0%
2028	0	0	0.0	0	0.0	0	0.0%	0	0.0%
2029	1	52,815	30.6	3,776,273	32.2	52,815	30.6%	\$3,776,273	32.2%
2030	0	0	0.0	0	0.0	52,815	30.6%	\$3,776,273	32.2%
2031	0	0	0.0	0	0.0	52,815	30.6%	\$3,776,273	32.2%
2032	0	0	0.0	0	0.0	52,815	30.6%	\$3,776,273	32.2%
2033 & Beyond	1	119,513	69.4	7,959,540	67.8	172,328	100.0%	\$11,735,813	100.0%
Total	2	172,328	100.0%	\$11,735,813	100.0%				

- (1) Based on the underwritten rent roll dated June 1, 2022.
- (2) Certain tenants may have termination or contraction options (which may become exercisable prior to the originally stated expiration date of the tenant lease) that are not considered in the above Lease Rollover Schedule.

THE INFORMATION IN THIS STRUCTURAL AND COLLATERAL TERM SHEET IS NOT COMPLETE AND MAY BE AMENDED PRIOR TO THE TIME OF SALE. THIS TERM SHEET IS NOT AN OFFER TO SELL THESE SECURITIES AND IT IS NOT A SOLICITATION OF AN OFFER TO BUY THESE SECURITIES IN ANY JURISDICTION WHERE THE OFFER OR SALE IS NOT PERMITTED.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## No. 2 - The Lion Building

Underwritten Net Cash Flow <sup>(1)(2)</sup>						
	Underwritten	Per Square Foot	% <sup>(3)</sup>			
Base Rent <sup>(4)</sup>	\$11,735,813	\$68.10	98.7%			
Rent Step	155,599	0.90	1.3			
Gross Potential Rent	\$11,891,412	\$69.00	100.0%			
Vacancy	(614,522)	(3.57)	(5.2)			
Reimbursements	399,032	2.32	3.4			
Effective Gross Income	\$11,675,921	\$67.75	98.2%			

Total Expenses	\$2,022,534	\$11.74	17.0%
Net Operating Income Total TI / LC, Capex / RR	<b>\$9,653,388</b> 465,286	<b>\$56.02</b> 2.70	<b>81.2%</b> 3.9
Net Cash Flow	\$9,188,102	\$53.32	77.3%

Certain items such as interest expense, interest income, lease cancellation income, depreciation, amortization, (1) debt service payments and any other non-recurring were excluded from the historical presentation and are not considered for the underwritten cash flow.

- (2) Historical financials are unavailable due to recent renovation of the Lion Building Property.
- (3) % represents the percentage of Gross Potential Rent.
- (4) Base Rent is inclusive of the Phase 2 IDEO space that is not currently in occupancy. This space accounts for approximately 20.0% of NRA and 18.5% of Base Rent.

The Market. The Lion Building Property is located between San Francisco's Mission, SOMA, Potrero Hill, and Showplace Square districts and is walking distance to many amenities, including some of San Francisco's most critically acclaimed restaurants and shops. The Lion Building Property is easily accessible and well-served by multiple modes of transportation including both MUNI, and BART, and is within a five-minute drive of both Highway 101 and Interstate 80. In addition, The Lion Building Property is within a five-minute walk of multiple public transit lines, including four bus lines that stop within one block of The Lion Building Property.

The Lion Building Property is located in the Mission area within the city of San Francisco. The Lion Building Property's neighborhood represents a center of commerce, recreation, and diversity. The region features outdoor activities, cultural institutions, Michelin-starred restaurants, and a bustling art and music scene. Further, the area greatly benefits from the city's transportation linkages and infrastructure.

The Lion Building Property is located in San Francisco, California within the Mission/Potrero office submarket. As of November 2021, the Mission/Potrero submarket contained nearly 3.6 million square feet of office space. Through the third quarter of 2021, the submarket witnessed 184,050 square feet of negative net absorption. This corresponded with a vacancy rate of 12.7%, up from 7.8% at the end of 2020.

The Lion Building Property is also located within the Mission/Potrero industrial submarket. As of May 2022, the Mission/Potrero submarket contained nearly 10.1 million square feet of industrial space. Through the third quarter of 2021, the submarket witnessed 44,935 square feet of positive net absorption. This corresponded with a vacancy rate of 7.7%, down from 7.9% at the end of 2021.

The comparable PDR/Lab leases indicated starting rental rates that ranged from \$3.83 to \$7.16 per square foot per month on an industrial gross basis, averaging \$5.72 per square foot per month. The comparable leases ranged in size from 14,601 to 235,000 square feet. In-term rent increases are being achieved, with three percent annual increases most common.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## No. 2 - The Lion Building

The following table summarizes the comparable PDR leases in the surrounding market.

Comparable PDR Leases Summary <sup>(1)</sup>								
Property/Address	Location	Year Built / Renovated		ease Start Date	Term (mos.)	Lease Type	Tenant Size (square feet)	UW Base Rent Per square feet
The Lion Building <sup>(2)</sup>	San Francisco, CA	1924/ 2021	Embark Trucks	8/2022	84	IG	52,815	\$68.10
Mariposa Square	San Francisco, CA	1923/NAP	Open Al	1/2022	120	IG	106,000	\$66.00
Alexandia Center - B1	San Francisco, CA	2008/NAP	Fibrogen	9/2021	60	IG	235,000	\$72.00
1155 Bryant	San Francisco, CA	1919/ 2016	Mission Barns	8/2021	120	IG	32,451	\$77.04
Pier 70	San Francisco, CA	1900/ 2017	Astranis	7/2021	81	IG	130,000	\$63.00
De Haro Place	San Francisco, CA	1927/ 2013	Initae	5/2021	120	IG	51,855	\$85.92
2101 Mission	San Francisco, CA	1916/ 2020	Dandelion Chocolate	3/2021	102	IG	14,601	\$45.96
Total/Wtd. Avg. (3)					86		569,907	\$70.00

- (1) Source: Appraisal
- (2) Based on the underwritten rent roll dated June 1, 2022.
- (3) Total/Wtd.Avg. does not include The Lion Building Property.

The Borrower. The borrower is 2525 16th St Property LLC a Delaware limited liability company and single purpose entity with two independent directors. Legal counsel to the borrower delivered a non-consolidation opinion in connection with the origination of The Lion Building Whole Loan.

The Borrower Sponsors. The borrower sponsor and non-recourse carveout guarantors for The Lion Building Whole Loan are Angus McCarthy and Michael Moritz. McCarthy began working in the construction industry in the early 1990s and has operated his company since the mid-1990s. McCarthy's current portfolio includes the subject property and three other commercial buildings (totaling roughly 110,000 square feet) in San Francisco. In addition, McCarthy also owns seven rental units. Michael Moritz is a Welsh billionaire venture capitalist. Moritz is currently the Chairman of Sequoia Capital where he has worked since 1986. Moritz represented Sequoia in its investments in Google, Yahoo, LinkedIn, PayPal, Flextronics, Instacart, Stripe, Kayak, Pure Digital, and Zappos.com.

Property Management. The Lion Building Property is managed by W2 Property Management, Inc., a third party property management company.

Escrows and Reserves. At loan origination, the borrower deposited approximately (i) \$289,274 into a tax reserve, (ii) \$37,550 into an insurance reserve, (iii) \$130,000 into a capex reserve, (iv) \$7,720,741 into a security deposit comprised of \$4,631,047 for IDEO and \$3,089,694 for Embark, (v) \$5,304,696 into a free rent reserve (vi) \$1,264,531 into a gap rent reserve, (vii) \$4,946,132 into a TI/LC reserve and (viii) \$31,000,000 into the Embark Holdback Reserve.

Tax Reserve – On each due date, the borrower is required to fund 1/12 of the taxes (initially approximately \$72,319), that the lender reasonably estimates will be payable over the next-ensuing 12-month period.

Insurance Reserve – On each due date, the borrower is required to fund 1/12 of the insurance premiums that the lender reasonably estimates will be required for the renewal of the insurance coverage (initially approximately \$7,510).

Capital Expenditure Reserve – On each due date, the borrower is required to fund a capital expenditure reserve in the amount of approximately \$3,590. The deposits are capped at \$86,164, exclusive of the initial deposit until the related sidewalk work is completed.

TI/LC Reserve — On a monthly basis during the continuance of a Trigger Period, the borrower is required to escrow an amount equal to \$21,541.00 for tenant improvement and leasing costs.

Embark Holdback Reserve – The Embark Holdback Reserve in the amount of \$31,000,000 was reserved at origination with the holdback amount being equivalent to the income stream from Embark. When Embark takes physical occupancy and commences paying rent for the leased premises (anticipated to be 8/1/2022), economic holdback net of Embark's free rents (\$2,321,111) will be released to Borrower. If the borrower sponsor fails to deliver the leased premises and rent has not commenced by the date 36 months after the loan closing, the borrower has the right (but not obligation) to defease the loan in an amount equal to the economic holdback funds.

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## Structural and Collateral Term Sheet

**BMO 2022-C2** 

### No. 2 - The Lion Building

Lockbox / Cash Management. The Lion Building Whole Loan is structured with a hard lockbox and springing cash management. The borrower is required to cause all rents to be deposited directly into the lender-controlled lockbox account. The Lion Building Whole Loan documents also require that all rents received by the borrower or property manager be deposited into the lockbox account within one business day of receipt. During the continuance of a Trigger Period, funds on deposit in the lockbox account are required to be swept on a daily basis into a lender-controlled cash management account and applied on each payment date (i) to make deposits into the tax and insurance reserves, (ii) to pay debt service on The Lion Building Whole Loan, (iii) to make deposits into the capital expenditure and TI / LC reserves, (iv) to pay (I) the lesser of lender-approved budgeted operating expenses and actual operating expenses, minus (II) the amount by which lender-approved budgeted operating expenses exceeded actual operating expenses in prior months, to the extent not previously deducted pursuant to this clause (II), and (v) to pay lender-approved extraordinary expenses, if any, with any excess cash after such application required to be deposited (A) if a Lease Sweep Period (as defined below) is continuing, into a lease sweep reserve (the "Lease Sweep Reserve") to be applied to pay the costs of re-tenanting the applicable space, or (B) if no Lease Sweep Period is continuing, and any other Trigger Period is continuing, into a lender-controlled account to be held as additional collateral for The Lion Building Whole Loan during such Trigger Period.

A "<u>Trigger Period</u>" will commence upon (i) the occurrence of an event of default under The Lion Building Whole Loan (ii) a Low DSCR Period (as defined below) or (iii) the commencement of a Lease Sweep Period, and will end, if (A) with respect to a Trigger Period continuing pursuant to clause (i), the event of default commencing the Trigger Period has been cured and such cure has been accepted by the lender, (B) with respect to a Trigger Period continuing due to clause (ii), the Low DSCR Period has ended, or (C) with respect to a Trigger Period continuing due to clause (iv), the Lease Sweep Period has ended.

A "Low DSCR Period" will commence if the debt service coverage ratio ("DSCR") of The Lion Building Whole Loan is less than 1.20x based on The Lion Building Whole Loan documents as of the last day of any calendar quarter, however if any tenant is subject to a Tenant Adjustment Event (as defined below), then the underwritten net cash flow as of the most recent calendar quarter may be immediately adjusted downward by the lender and to

the extent said adjustment results in a DSCR that is below 1.20x, a Low DSCR Period will immediately commence, and will end upon The Lion Building Property achieving a DSCR of at least 1.25x for two consecutive calendar quarters.

A "<u>Tenant Adjustment Event</u>" will mean the exclusion of (i) amounts representing non-recurring items and (ii) amounts received from (1) tenants not currently in occupancy and paying full, unabated rent (unless all abated rent has been deposited with the lender), (2) tenants affiliated with the borrower or non-recourse guarantor, (3) tenants in default or in bankruptcy, (4) tenants under (x) month-to-month leases and (y) leases where the term is set to expire in the next two (2) succeeding calendar quarters (or (5) tenants under leases where the tenant thereunder has a renewal option and has failed to exercise such renewal option within the time period set forth in the lease or has given notice of intent to vacate.

A "Lease Sweep Period" will commence (a) upon the earlier of (i) the date that is 12 months prior to the expiration of a Sweep Lease (defined below) or the date on which a termination option thereunder may be exercised or (ii) upon the date required under the Sweep Lease by which the sweep tenant is required to give notice of its exercise of a renewal option thereunder (and such renewal has not been so exercised) or (iii) 12 months prior to The Lion Building Whole Loan maturity date (if a Sweep Tenant's lease expires within 12 months after the maturity date); (b) upon the early termination, early cancellation or early surrender of a Sweep Lease or upon the borrower's receipt of notice by a Sweep Tenant of its intent to effect an early termination, early cancellation or early surrender of its Sweep Lease; (c) if a Sweep Tenant has ceased operating its business (i.e., "goes dark") in its space (or any material portion thereof) at The Lion Building Property (a "Go Dark Event"); (d) upon a default under a Sweep Lease by a Sweep Tenant beyond any applicable notice and cure period, or (e) upon a bankruptcy or insolvency proceeding of a Sweep Tenant or its parent.

A Lease Sweep Period will end once the applicable Lease Sweep Period has been cured or the space demised under the Sweep Lease has been re-tenanted pursuant to one or more qualified leases as defined in The Lion Building Whole Loan documents (or, if applicable, the applicable Sweep Lease has been renewed pursuant to its terms) and, in the lender's reasonable judgment, sufficient funds have been accumulated in the Lease Sweep Reserve to cover all anticipated tenant improvements and leasing commissions and free and/or abated rent in connection therewith (and in the case of replacement leases, any debt service and operating shortfalls relating to the delay in the commencement of full rent payments) (the "Lease Sweep Retenanting Costs"). A Lease Sweep Period will also cease on the date on which the following amounts have accumulated in the Lease Sweep Reserve: (x) \$50 per square foot with respect to any portion of the space demised under the applicable Sweep Lease that has not been re-tenanted; and (y) to the extent a portion of the space demised under the applicable Sweep Lease has been re-tenanted pursuant to one or more qualified leases, in the lender's judgment, sufficient funds to cover all anticipated Lease Sweep Re-tenanting Costs related to the space that has been re-tenanted.

A "<u>Sweep Lease</u>" means (i) IDEO lease, (ii) the Embark Trucks lease, or (iii) any replacement lease of the foregoing leases that, either individually, or when taken together with any other lease with the same tenant or its affiliates, and assuming the exercise of all expansion rights and all preferential rights to lease additional space contained in such lease, covers the majority of the applicable Lease Sweep Space.

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#### Structural and Collateral Term Sheet

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# No. 2 - The Lion Building

"Lease Sweep Space" means the space demised under the applicable Sweep Lease.

Subordinate and Mezzanine Debt. None

Partial Release. Not permitted.

Ground Lease. None.

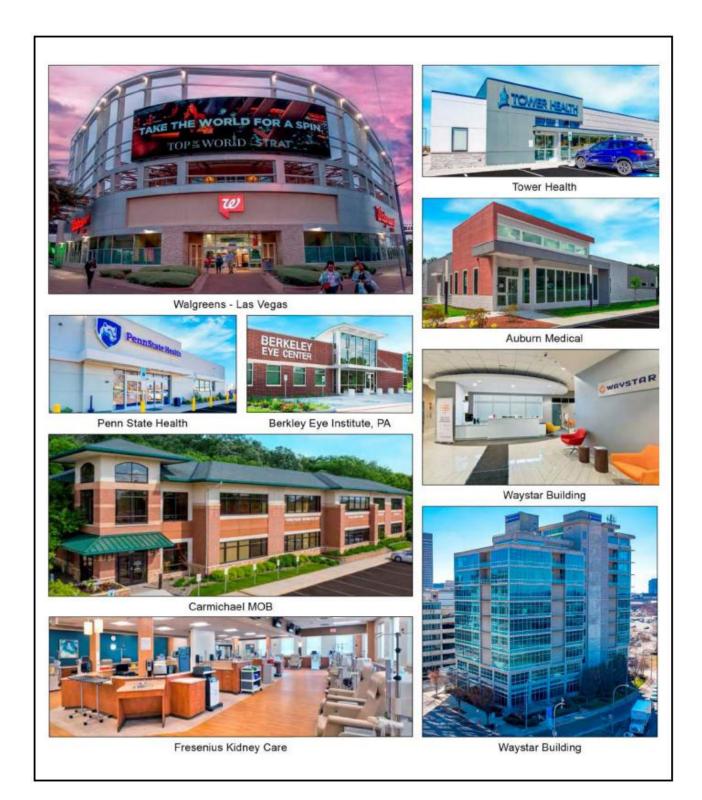
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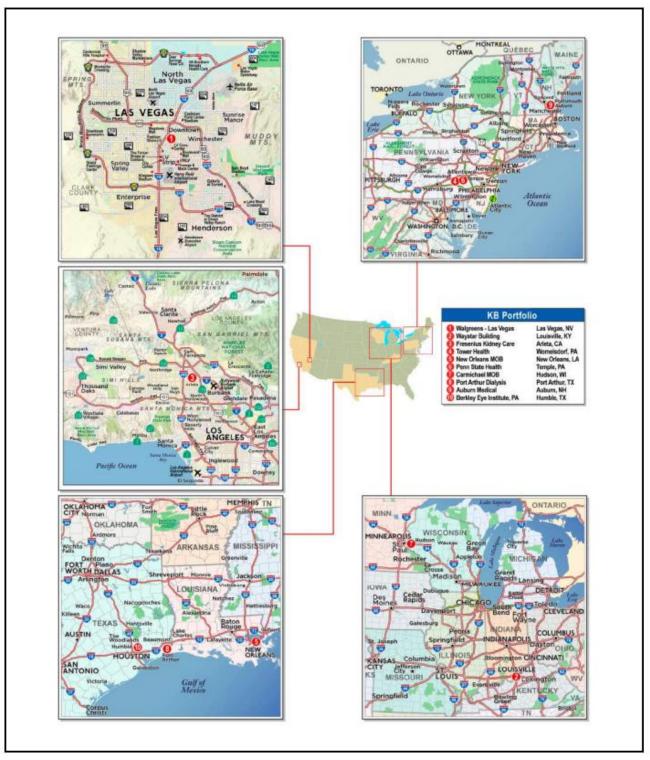
#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## No. 3 - KB Portfolio



# No. 3 - KB Portfolio



## No. 3 - KB Portfolio

Mortgage Loa	n Information
Mortgage Loan Seller:	KeyBank
Original Principal Balance <sup>(1)</sup> :	\$55,000,000
Cut-off Date Principal Balance <sup>(1)</sup> :	\$55,000,000
% of IPB:	7.8%
Loan Purpose <sup>(2)</sup> :	Acquisition
Borrower:	KB Diversified Healthcare 60, DST
Borrower Sponsor:	Jeffrey A. Pori
Interest Rate:	5.06000%
Note Date:	5/19/2022
Maturity Date:	6/1/2032
Interest-only Period:	120 months
Original Term:	120 months
Original Amortization Term:	None
Amortization Type:	Interest Only
Call Protection <sup>(3)</sup> :	L(25),D(92),O(3)
Lockbox / Cash Management:	Hard / Springing
Additional Debt <sup>(1)</sup> :	Yes
Additional Debt Balance <sup>(1)</sup> :	\$25,000,000

Property Information					
Single Asset / Portfolio:	Portfolio				
Title:	Fee				
Property Type – Subtype:	Various – Various				
Net Rentable Area (SF):	283,488				
Location:	Various				
Year Built / Renovated:	Various / Various				
Occupancy:	92.8%				
Occupancy Date:	Various				
4 <sup>th</sup> Most Recent NOI (As of) <sup>(5)</sup> :	NAV				
3 <sup>rd</sup> Most Recent NOI (As of) <sup>(5)</sup> :	NAV				
2 <sup>nd</sup> Most Recent NOI (As of) <sup>(5)</sup> :	NAV				
Most Recent NOI (As of) <sup>(5)</sup> :	NAV				
UW Economic Occupancy:	92.4%				
UW Revenues:	\$9,334,318				
UW Expenses:	\$2,610,997				
UW NOI:	\$6,723,321				
UW NCF:	\$6,666,623				
Appraised Value / Per SF <sup>(6)</sup> :	\$139,000,000 / \$490				
Appraisal Date:	4/15/2022				

Escrows and Reserves <sup>(4)</sup>						
Initial Monthly Initial Cap						
Taxes:	\$141,309	\$30,220	N/A			
Insurance:	\$0	Springing	N/A			
Replacement Reserves:	\$600,000	Springing	\$600,000			
TI / LC Reserve:	\$4,500,000	Springing	\$4,500,000			
Other:	\$133,915	\$0	N/A			

Additional Debt Type(1):

Pari Passu

Financial Information <sup>(1)</sup>					
Cut-off Date Loan / SF:	\$282				
Maturity Date Loan / SF:	\$282				
Cut-off Date LTV <sup>(6)</sup> :	57.6%				
Maturity Date LTV <sup>(6)</sup> :	57.6%				
UW NCF DSCR:	1.62x				
UW NOI Debt Yield:	8.4%				
UW NCF DSCR:	1.62x				

Sources and Uses							
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total		
Whole Loan <sup>(1)</sup>	\$80,000,000	55.8%	Purchase Price <sup>(2)</sup>	\$132,375,000	92.4%		
Borrower Sponsor Equity	\$63,326,923	44.2	Closing Costs	5,576,699	3.9		
			Reserves	5,375,224	3.8		
Total Sources	\$143,326,923	100.0%	Total Uses	\$143,326,923	100.0%		

- The KB Portfolio Mortgage Loan (as defined below) is part of a whole loan evidenced by four *pari passu* notes with an aggregate original principal balance of \$80,000,000. The financial information presented in the charts above is based on the \$80,000,000 KB Portfolio Whole Loan (as defined below).
- A borrower sponsor-affiliate acquired six of the KB Portfolio Properties between July 2021 and February 2022 and subsequently sold each of the six properties to the (2) borrower at the origination of the KB Portfolio Whole Loan. The remaining four KB Portfolio Properties were acquired from multiple third-party sellers at the origination of the KB Portfolio Whole Loan.
- The lockout period will be at least 25 payments beginning with and including the first payment date of July 1, 2022. Defeasance of the KB Portfolio Whole Loan in (3) whole is permitted after two years from the closing date of the securitization that includes the last note to be securitized. The assumed lockout period of 25 payments is based on the closing date of this transaction in July 2022. The actual lockout period may be longer.
- (4) For a full description of escrows and reserves, please refer to "Escrows and Reserves" below.
- (5) Historical financials are not available due to the borrower or a borrower sponsor-affiliate acquiring the KB Portfolio Properties (as defined below) from multiple sellers between July 2021 and May 2022.
- The Appraised Value reflects a portfolio premium of approximately 7.5% over the aggregate "as-is" value of the individual KB Portfolio Properties. The sum of the values on an individual basis is \$129,290,000, which represents a Cut-off Date LTV and Maturity Date LTV of 61.9%.

**The Loan.** The third largest mortgage loan is part of a whole loan evidenced by four *pari passu* promissory notes in the aggregate original principal amount of \$80,000,000 (the "KB Portfolio Whole Loan"), which is secured by first priority fee mortgages encumbering eight medical office properties, one CBD office property, and one single-tenant retail property located in eight states (the "KB Portfolio Properties"). The controlling Note A-1 and non-controlling Note A-3 (collectively, the "KB Portfolio Mortgage Loan"), with an aggregate original principal balance of \$55,000,000, will be included in the BMO 2022-C2 securitization trust. The non-controlling Note A-2 and Note A-4, with an aggregate original principal amount of \$25,000,000, are currently held by KeyBank and are expected to be contributed to one or more future securitization trusts. The KB Portfolio Whole Loan will be serviced pursuant to the pooling and servicing agreement for

# No. 3 – KB Portfolio

the BMO 2022-C2 securitization. See "Description of the Mortgage Pool—The Whole Loans—The Serviced Pari Passu Whole Loans" in the Preliminary Prospectus.

		Whole Loan Summary		
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece
A-1	\$40,000,000	\$40,000,000	BMO 2022-C2	Yes
A-2	\$20,000,000	\$20,000,000	KeyBank <sup>(1)</sup>	No
A-3	\$15,000,000	\$15,000,000	BMO 2022-C2	No
A-4	\$5,000,000	\$5,000,000	KeyBank <sup>(1)</sup>	No
Total	\$80,000,000	\$80,000,000		

<sup>(1)</sup> Expected to be contributed to one or more future securitization(s).

The Properties. The KB Portfolio Properties consist of eight medical office buildings, one CBD office building, and one single-tenant retail building, with an aggregate of 283,488 square feet. The KB Portfolio Properties span across eight states and nine metropolitan areas. The KB Portfolio Properties have a combined 92.8% occupancy, with seven of the KB Portfolio Properties occupied by single tenants. The three multi-tenant properties include New Orleans MOB, Carmichael MOB and Port Arthur Dialysis. Three properties that represent approximately 46.4% of underwritten base rent are 100.0% leased to investment grade tenants or subsidiaries of investment grade companies. The borrower acquired the KB Portfolio Properties for a combined purchase price of \$132.4 million, resulting in a loan-to-purchase ratio of 60.4%.

Portfolio Summary									
Property Name / Location	Property Type / Subtype	Year Built / Renovated	Net Rentable Area (SF)	Allocated Whole Loan Cut-off Date Balance	% of Allocated Whole Loan Cut-off Date Balance	Appraised Value <sup>(1)</sup>	% of Appraised Value <sup>(1)</sup>	UW NCF	% of UW NCF
Walgreens - Las Vegas Las Vegas, NV	Retail / Single Tenant	2015 / NAP	18,100	\$31,736,000	39.7%	\$50,000,000	38.7%	\$2,485,407	37.3%
Waystar Building Louisville, KY	Office / CBD	2009 / 2014	128,710	18,100,000	22.6	30,200,000	23.4	1,612,650	24.2
Fresenius Kidney Care Arleta, CA	Office / Medical	1965 / 2019	10,075	5,544,000	6.9	8,960,000	6.9	497,982	7.5
Tower Health Womelsdorf, PA	Office / Medical	2021 / NAP	11,000	4,500,000	5.6	7,600,000	5.9	381,178	5.7
New Orleans MOB New Orleans, LA	Office / Medical	1990 / 2012	21,619	4,393,000	5.5	7,100,000	5.5	424,376	6.4
Penn State Health Temple, PA	Office / Medical	1955 / 2020	14,200	4,200,000	5.3	6,800,000	5.3	247,888	3.7
Carmichael MOB Hudson, WI	Office / Medical	2004 / NAP	26,517	3,898,000	4.9	6,300,000	4.9	428,900	6.4
Port Arthur Dialysis Port Arthur, TX	Office / Medical	1978 / NAP	38,466	2,809,000	3.5	4,540,000	3.5	156,848	2.4
Auburn Medical Auburn, NH	Office / Medical	2017 / NAP	7,704	2,784,000	3.5	4,500,000	3.5	247,572	3.7
Berkley Eye Institute, PA Humble, TX	Office / Medical	2019 / NAP	7,097	2,036,000	2.5	3,290,000	2.5	183,824	2.8
Total				\$80,000,000	100.0%	\$139,000,000	100.0%	\$6,666,623	100.0%

<sup>(1)</sup> The Total Appraised Value reflects a portfolio premium of approximately 7.5% over the aggregate "as-is" value of the individual KB Portfolio Properties. The sum of the values on an individual basis is \$129,290,000. % of Appraised Value is calculated as a percentage of the \$129,290,000 sum of individual values.

Walgreens - Las Vegas. The Walgreens - Las Vegas property consists of air rights and interior items of an 18,100 square foot ground floor retail space within a larger two-story, 37,499 square foot retail building located on the north end of the Las Vegas Strip in Las Vegas, Nevada. The remaining non-collateral includes the physical structure of the entire building and the second floor retail space, surface parking and parking garage. Constructed in 2015, the Walgreens - Las Vegas property is 100.0% occupied by Walgreens. The Walgreens - Las Vegas property benefits from a location at the hard corner intersection of South Las Vegas Boulevard and Sahara Avenue, just south of the STRAT hotel, casino and skypod, which has recently undergone a \$110 million renovation, and just north of the SAHARA Las Vegas hotel and casino, which has recently begun a \$150 million renovation. Pursuant to a 2014 reciprocal easement agreement, the Walgreens - Las Vegas property will have perpetual access to (i) the 22 surface level parking spaces and the 154-space parking garage and (ii) the surface level pedestrian ingress and egress access points.

Waystar Building. The Waystar Building property consists of a 128,710 square foot, 11-story mid-rise office building located on the west side of downtown Louisville, Kentucky, at the intersection of South 9th Street and West Market Street situated on 0.54 acres. The building improvements were constructed in 2009 and renovated in 2014. The first floor contains a conference center and a cafeteria. Parking is provided by a basement parking garage that accommodates 14 vehicles, and there are numerous surrounding public parking lots and garages as well. The Waystar Building property is 100.0% leased to Waystar Technologies, Inc. ("Waystar"). A cell tower leased to

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## No. 3 - KB Portfolio

Verizon Wireless is also located on the Waystar Building property. Interstates 64 and 65 are the nearest major thoroughfares, located within two miles of the Waystar Building property.

Fresenius Kidney Care. The Fresenius Kidney Care property consists of a 10,075 square foot medical office building located in Arleta, California. Situated on 0.62 acres, the Fresenius Kidney Care property was constructed in 1965 and fully renovated in 2019. The Fresenius Kidney Care property is 100% leased to Fresenius Kidney Care. Parking is provided by a 37-space surface parking lot (approximately 3.67 parking spaces per 1,000 square feet of NRA). The Fresenius Kidney Care property is located on the northern side of Osborne Street just north of the intersection of Woodman Avenue and Osborne Street, which is a main commercial district in the neighborhood. Local and regional access is provided by the 5 Freeway approximately one mile northeast and the 405 Freeway approximately two miles to the west.

**COVID-19 Update.** As of May 19, 2022, the KB Portfolio Properties are open and operating. Tenants representing approximately 100% of the occupied square footage at the KB Portfolio Properties and approximately 100% of the underwritten base rent made their April 2022 and May 2022 rental payments. As of the date of this term sheet, the KB Portfolio Whole Loan is not subject to any forbearance, modification or debt service relief request.

Major Tenants. The three largest tenants based on underwritten base rent are Walgreens, Waystar and Fresenius Kidney Care.

Walgreens (18,100 square feet; 6.4% NRA; 35.8% of underwritten base rent): Walgreens is a chain of pharmacy and convenience stores owned by Walgreens Boots Alliance ("WBA") (rated Baa2/BBB by Moody's/S&P). Walgreens sells prescription and non-prescription drugs, as well as an assortment of retail products including health and wellness, beauty, personal care, and consumables and general merchandise. WBA is an integrated healthcare, pharmacy and retail company with a presence in nine countries through its portfolio of consumer brands that include Walgreens, Boots, and Duane Reade, among others. WBA's retail footprint totals over 13,000 locations across the United States, Europe and Latin America. WBA employs more than 315,000 team members, including nearly 35,000 pharmacists. Walgreens has leased the entire Walgreens - Las Vegas property since it was constructed in 2015, under a lease that can be terminated by Walgreens on March 31, 2040, and every five years thereafter until the final lease maturity of March 31, 2090.

Waystar (128,710 square feet; 45.4% NRA; 23.4% of underwritten base rent): Waystar (rated B3/B-/B- by Moody's/S&P/Fitch), formerly ZirMed, Inc., is a privately-held technology company that provides healthcare information and software solutions to health systems and hospitals throughout the United States. Waystar utilizes its cloud-based platform to help healthcare providers across all care settings streamline workflows and improve financial performance. With over 20 years in the industry, Waystar's platform is used by more than half a million providers, 1,000 health systems and hospitals, and 5,000 payers and health plans and integrates with all major hospital information and practice management systems. Waystar has leased the entire Waystar Building property since 2014, through a 20-year lease that expires in January 2034. The lease contains three, five-year extension options and no early termination options.

Fresenius Kidney Care (10,075 square feet; 3.6% NRA; 6.9% of underwritten base rent): As a subsidiary of Fresenius Medical Care, Fresenius Kidney Care serves patients through a nationwide network of dialysis centers. Fresenius Medical Care (rated Baa3/BBB/BBB- by Moody's/S&P/ Fitch) provides renal care services through a global network of 4,153 dialysis clinics in approximately 150 countries and cares for more than 345,000 patients. In addition to providing dialysis services, Fresenius Medical Care is a supplier of dialysis products, including dialysis machines, dialyzers, and related disposables, with 42 production sites on all continents. Fresenius Kidney Care has leased the entire Fresenius Kidney Care property since May 2019, through a 15-year lease that expires in May 2034. The lease contains three, five-year renewal options and no early termination options.

**Environmental.** According to the Phase I environmental assessments dated between June 2021 and March 2022, there was no evidence of any recognized environmental conditions at the KB Portfolio Properties.

The following table presents certain information relating to the historical occupancy of the KB Portfolio Properties:

Historical and Current Occupancy						
2019 <sup>(1)</sup>	2020 <sup>(1)</sup>	2021 <sup>(1)</sup>	Current <sup>(2)</sup>			
100.0%	100.0%	100.0%	92.8%			

- Historical occupancies reflect only the seven single tenant KB Portfolio Properties, as the (1) information was unavailable for the three multi-tenant properties, New Orleans MOB, Carmichael MOB and Port Arthur Dialysis.
- Current occupancy is based on the underwritten rent rolls as of April 1, 2022, for the New Orleans (2) MOB, Carmichael MOB and Port Arthur Dialysis properties and as of May 19, 2022, for all other KB Portfolio Properties.

The following table presents certain information relating to the largest tenants based on underwritten base rent of the KB Portfolio Properties:

Top Tenant Summary <sup>(1)</sup>								
Tenant	Property	Ratings Moody's/S&P/ Fitch <sup>(2)</sup>	Net Rentable Area (SF)	% of Total NRA	UW Base Rent PSF <sup>(3)</sup>	UW Base Rent <sup>(3)</sup>	% of Total UW Base Rent	Lease Exp. Date
Walgreens	Walgreens - Las Vegas	Baa2/BBB/NR	18,100	6.4%	\$143.65	\$2,600,004	35.8%	3/31/2040 <sup>(4)</sup>
Waystar Technologies, Inc. Fresenius Kidney Care	Waystar Building Fresenius Kidney Care	B3/B-/B- Baa3/BBB/BBB-	128,710 10.075	45.4 3.6	13.24 50.12	1,704,000 505,006	23.4 6.9	1/31/2034 5/31/2034
Tower Health Medical Group	Tower Health	NR/BB-/B+	11,000	3.9	38.32	421,479	5.8	9/30/2036
East Jefferson General Hospital	New Orleans MOB	NR/NR/NR	15,547	5.5	21.00	326,487	4.5	7/31/2024
Major Tenants			183,432	64.7%	\$30.29	\$5,556,976	76.5%	
Other Tenants			79,696	28.1%	\$21.45	\$1,709,681	23.5%	
Occupied Collateral Total / Wtd.	Avg.		263,128	92.8%	\$27.62	\$7,266,657	100.0%	- =
Vacant Space			20,360	7.2%				
Collateral Total			283,488	100.0%	-			

- (1) Based on underwritten rent rolls as of April 1, 2022, for the New Orleans MOB, Carmichael MOB and Port Arthur Dialysis properties and as of May 19, 2022, for all other KB Portfolio Properties.
- (2) Ratings provided are for the parent company of the entity listed in the "Tenant" field whether or not the parent company guarantees the lease.

  UW Base Rent PSF and UW Base Rent include (i) rent steps of approximately \$18,599 through April 2023, (ii) a mark-to-market rent reduction of \$10,325 for Kristoffer
- (3) A Norbo DDS, MSD, PC at the New Orleans MOB property, and (iii) straight-line rent for Fresenius Kidney Care totaling \$45,255 and St. Joseph Regional Health Network (Penn State Health) totaling \$23,060.
- (4) The Lease Exp. Date reflects the earliest termination option date as the lease expiration date. The Walgreens lease expires on March 31, 2090.

The following table presents certain information relating to the tenant lease expirations at the KB Portfolio Properties:

			I	Lease Rollover S	Schedule <sup>(1)(2)</sup>				
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	UW Base Rent Expiring <sup>(3)</sup>	% of UW Base Rent Expiring	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative UW Base Rent Expiring <sup>(3)</sup>	Cumulative % of UW Base Rent Expiring
Vacant	NAP	20,360	7.2%	NAP	NAP	20,360	7.2%	NAP	NAP
2022	0	0	0.0	\$0	0.0%	20,360	7.2%	\$0	0.0%
2023	2	4,450	1.6	75,939	1.0	24,810	8.8%	\$75,939	1.0%
2024	2	17,637	6.2	360,930	5.0	42,447	15.0%	\$436,869	6.0%
2025	4	19,788	7.0	375,305	5.2	62,235	22.0%	\$812,174	11.2%
2026	1	1,852	0.7	40,463	0.6	64,087	22.6%	\$852,637	11.7%
2027	1	1,486	0.5	23,033	0.3	65,573	23.1%	\$875,670	12.1%
2028	0	0	0.0	0	0.0	65,573	23.1%	\$875,670	12.1%
2029	0	0	0.0	0	0.0	65,573	23.1%	\$875,670	12.1%
2030	0	0	0.0	0	0.0	65,573	23.1%	\$875,670	12.1%
2031	1	2,763	1.0	52,138	0.7	68,336	24.1%	\$927,808	12.8%
2032	1	7,704	2.7	297,550	4.1	76,040	26.8%	\$1,225,357	16.9%
2033 & Beyond	8	207,448	73.2	6,041,300	83.1	283,488	100.0%	\$7,266,657	100.0%
Total	20	283,488	100.00%	\$7,266,657	100.0%				

- (1) Based on underwritten rent rolls as of April 1, 2022, for the New Orleans MOB, Carmichael MOB and Port Arthur Dialysis properties and as of May 19, 2022, for all other KB Portfolio Properties.
- (2) Certain leases may have termination options that are exercisable prior to the originally stated expiration date of the lease and that are not considered in this Lease Rollover Schedule.
- UW Base Rent Expiring and Cumulative UW Base Rent Expiring include (i) rent steps of approximately \$18,599 through April 2023, (ii) a mark-to-market rent reduction of \$10,325 for Kristoffer A Norbo DDS, MSD, PC at the New Orleans MOB property, and (iii) straight-line rent for Fresenius Kidney Care totaling \$45,255 and St. Joseph Regional Health Network (Penn State Health) totaling \$23,060.

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# No. 3 - KB Portfolio

The following table presents certain information relating to the underwritten cash flows of the KB Portfolio Properties:

Underwritten Net Cash Flow <sup>(1)</sup>						
	Underwritten	Per Square Foot	<b>%</b> (2)			
Rents in Place <sup>(3)</sup>	\$7,190,069	\$25.36	71.4%			
Rent Steps <sup>(4)</sup>	76,589	0.27	0.8			
Vacant Income	245,478	0.87	2.4			
Gross Potential Rent	\$7,512,135	\$26.50	74.6%			
Total Reimbursements	2,553,502	9.01	25.4			
Net Rental Income	\$10,065,637	\$35.51	100.0%			
Other Income <sup>(5)</sup>	33,000	0.12	0.3			
(Vacancy/Credit Loss)	(764,319)	(2.70)	(7.6)			
Effective Gross Income	\$9,334,318	\$32.93	92.7%			
Total Expenses	\$2,610,997	\$9.21	28.0%			
Net Operating Income	\$6,723,321	\$23.72	72.0%			
Total TI/LC, Capex/RR <sup>(6)</sup>	56,698	\$0.20	0.6			
Net Cash Flow	\$6,666,623	\$23.52	71.4%			

- (1) Historical financials are not available due to the borrower or a borrower sponsor-affiliate acquiring the KB Portfolio Properties from multiple sellers between July 2021 and May 2022.
- (2) % column represents percent of Net Rental Income for all revenue lines and represents percent of Effective Gross Income for the remainder of fields.
- Based on the underwritten rent rolls dated April 1, 2022, for the New Orleans MOB, Carmichael

  (3) MOB and Port Arthur Dialysis properties and as of May 19, 2022, for all other KB Portfolio Properties.
  - Underwritten Rent Steps include (i) rent steps through April 2023 totaling approximately \$18,599,
- (4) (ii) a mark-to-market rent reduction of \$10,325 for Kristoffer A Norbo DDS, MSD, PC at the New Orleans MOB property, and (iii) straight-line rent for Fresenius Kidney Care totaling \$45,255 and St. Joseph Regional Health Network (Penn State Health) totaling \$23,060.
- (5) Other Income represents income from a cell tower lease with Verizon Wireless at the Waystar Building property.
  - Total TI/LC, Capex/RR includes a credit of \$425,471 (approximately \$1.50 per square foot)
- (6) associated with the upfront TI/LC reserve deposit in the amount of \$4,500,000 (approximately \$15.87 per square foot).

**The Market.** The KB Portfolio Properties are located in Nevada, Kentucky, Pennsylvania, California, Texas, Louisiana, Wisconsin and New Hampshire. The top two properties, which generate 59.2% of the KB Portfolio underwritten base rent, consist of the Walgreens - Las Vegas property (35.8%) and the Waystar Building property (23.4%). No other property represents more than approximately 6.9% of the underwritten base rent.

The Walgreens - Las Vegas property is located in the downtown area of Las Vegas at the north end of the Las Vegas Strip, with immediate property uses including retail, hospitality and gaming. The Walgreens - Las Vegas property is part of the Central East Las Vegas Retail submarket, which as of the first quarter of 2022 consisted of approximately 15.96 million square feet of retail inventory with average NNN market rent of \$23.99 per square foot and average vacancy of 8.4%, according to a third-party market research report.

The Waystar Building property is located on the western edge of the downtown Louisville, Kentucky central business district. The surrounding area is urban with several commercial properties in immediate proximity. The Waystar Building property is part of the Louisville CBD office submarket, which as of the first quarter of 2022 consisted of approximately 16.95 million square feet of office inventory with average gross asking rent of \$17.86 per square foot and average vacancy of 8.8%, according to a third-party market research report. Currently, there are no projects proposed or under construction.

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The following table presents certain information relating to the market areas for the KB Portfolio Properties:

	Market Area Summary <sup>(1)</sup> 2021 Total Population			2021 M	2021 Median Household Income		
Property Location	1-Mile Radius	3-Mile Radius	5-Mile Radius	1-Mile Radius	3-Mile Radius	5-Mile Radius	
Walgreens - Las Vegas Las Vegas, NV	13,515	180,406	499,781	\$40,820	\$35,326	\$39,523	
Waystar Building Louisville, KY	10,999	112,497	256,613	\$18,482	\$31,495	\$40,181	
Fresenius Kidney Care Arleta, CA	55,099	335,443	725,503	\$59,243	\$58,833	\$63,280	
Tower Health Womelsdorf, PA	3,233	10,659	18,347	\$60,932	\$65,016	\$71,296	
New Orleans MOB New Orleans, LA	10,970	79,104	250,337	\$107,461	\$66,375	\$51,344	
Penn State Health Temple, PA	8,177	37,725	145,586	\$62,846	\$63,191	\$49,059	
Carmichael MOB Hudson, WI	4,779	21,780	37,645	\$76,158	\$88,704	\$99,315	
Port Arthur Dialysis Port Arthur, TX	13,469	46,557	68,037	\$41,225	\$42,921	\$46,010	
Auburn Medical Auburn, NH	1,321	25,801	111,205	\$101,516	\$82,019	\$62,958	
Berkley Eye Institute, PA Humble, TX	12,893	75,607	136,335	\$103,368	\$102,482	\$101,056	

<sup>(1)</sup> Source: Third party market data provider.

The Borrower. The borrower is KB Diversified Healthcare 60, DST, a Delaware statutory trust with a Delaware trustee and two independent trustees that satisfy the requirements of an independent director. The borrower has master leased the KB Portfolio Properties to a master tenant affiliated with the guarantor. The master tenant is structured as a special purpose entity with two independent directors. The master tenant's interest in all tenant rents was assigned directly to the lender. The master tenant is a party to the deed of trust and cash management agreement. The master lease is subordinate to the KB Portfolio Whole Loan and, upon an event of default under the KB Portfolio Whole Loan documents, the lender has the right to cause the termination of the master lease. Counsel to the borrower provided a non-consolidation opinion in connection with the origination of the KB Portfolio Whole Loan. See "Description of the Mortgage Pool—Statistical Characteristics of the Mortgage Pool—Delaware Statutory Trusts" in the Preliminary Prospectus.

The Borrower Sponsor. The borrower sponsor and nonrecourse carve-out guarantor of the KB Portfolio Whole Loan is Jeffrey A. Pori, the chief executive officer of Kingsbarn Realty Capital ("Kingsbarn"). Kingsbarn is a private equity firm based in Las Vegas, Nevada that provides direct and indirect structured real estate investments to high net worth individuals, family trusts, foundations and institutional investors through private placements including DST syndications. Kingsbarn's portfolio of 95 office, medical, and retail properties spans across the United States with the largest holdings located in the Los Angeles metro area and Sacramento, California. With the acquisition of 26 properties totaling approximately \$680 million in 2021, Kingsbarn surpassed \$1 billion in total assets under management.

**Property Management.** The KB Portfolio Properties are managed by KB Property Advisors, LLC, an affiliate of the borrower sponsor, with the exception of the Carmichael MOB property, which is also managed by MSP Metro Operating Company, LLC, not an affiliate of the borrower sponsor.

**Escrows and Reserves.** At origination, the borrower deposited into escrow \$4,500,000 for tenant improvements and leasing commissions, \$600,000 for replacement reserves, approximately \$141,309 for real estate taxes, \$113,915 for the *pro rata* share of annual CAM expenses related to a reciprocal easement agreement at the Walgreens - Las Vegas property and \$20,000 for the *pro rata* share of annual CAM expenses related to a condominium association at the Tower Health property.

Tax Escrows – On a monthly basis, the borrower is required to escrow 1/12th of the annual estimated tax payments, which currently equates to approximately \$30,220, for all KB Portfolio Properties for which the respective tenants do not pay taxes directly. Notwithstanding the foregoing, so long as no Cash Sweep Period (as defined below) is continuing, the borrower will not be required to escrow annual estimated taxes with respect to any individual property where (i) a tenant is obligated to pay all taxes directly with respect to such individual property, (ii) the borrower has provided satisfactory evidence to the lender of the tenant's full compliance with such obligation, and (iii) the tenant's lease remains in full force and effect. The single tenants at the Waystar Building, Fresenius Medical Care, and Auburn Medical properties satisfy all requirements in the preceding sentence; and therefore, the borrower is not currently required to escrow annual estimated taxes with respect to these three KB Portfolio Properties.

Insurance Escrows – On a monthly basis, the borrower is required to escrow 1/12th of the premiums payable during the next 12 months upon (i) an event of default under the KB Portfolio Whole Loan documents, (ii) failure by the borrower to provide evidence to the lender that the KB Portfolio Properties are insured under a blanket policy, or (iii) any cancellation, termination or lapse of insurance coverage.

Replacement Reserve – On the next ensuing payment date after the balance of the replacement reserve falls below \$400,000 and on each payment date thereafter until the balance of the replacement reserve is at least \$600,000 (the "Replacement Reserve Cap"), the borrower will be required to escrow monthly the amount of \$4,725 for replacement reserves (equal to approximately \$0.20 per square foot annually). Following the balance of the replacement reserve reaching the Replacement Reserve Cap, monthly reserve payments will not resume until the balance of the replacement reserve again falls below \$400,000.

TI/LC Reserve — On the next ensuing payment date after the balance of the TI/LC reserve falls below \$2,500,000 and on each payment date thereafter until the balance of the replacement reserve is at least \$4,500,000 (the "TI/LC Reserve Cap"), the borrower will be required to escrow monthly the amount of \$35,436 for TI/LC reserves (equal to approximately \$1.50 per square foot annually). Following the balance of the TI/LC reserve reaching the TI/LC Reserve Cap, monthly reserve payments will not resume until the balance of the TI/LC reserve again falls below \$2,500,000.

Lockbox / Cash Management. The KB Portfolio Whole Loan is structured with a hard lockbox and springing cash management. The borrower is required to, or is required to cause the property manager or master tenant to, direct each tenant of the KB Portfolio Properties to deposit funds directly into a clearing account controlled by the lender. Notwithstanding the foregoing, the borrower, property manager, or master tenant are required to deposit all revenues otherwise received into the clearing account within one business day of receipt. Provided no Cash Sweep Period is in effect, all funds in the clearing account will be transferred on each business day to an account controlled by the borrower. Upon the occurrence and during the continuance of a Cash Sweep Period, all sums on deposit in the clearing account are required to be transferred on each business day to a cash management account controlled by the lender and are required to be applied and disbursed in accordance with the KB Portfolio Whole Loan documents. During the continuance of a Cash Sweep Period, any excess cash is required to be held by the lender as additional security for the KB Portfolio Whole Loan.

A "Cash Sweep Period" will commence upon: (i) the occurrence of an event of default under the KB Portfolio Whole Loan documents and will continue until such event of default is cured; (ii) the occurrence of any bankruptcy action of the borrower, principal (which is the signatory trustee while the borrower is a Delaware statutory trust), master tenant, or guarantor (in no event will a Cash Sweep Period due to a bankruptcy action of the borrower, principal, master tenant, or guarantor be cured); (iii) the occurrence of any bankruptcy action of the property manager, and will continue until the borrower replaces the property manager with a qualified manager under a replacement management agreement within 60 days of such bankruptcy action; (iv) the date on which the amortizing debt service coverage ratio as calculated in accordance with the KB Portfolio Whole Loan documents based on the trailing three-month period is less than 1.20x and will continue until the amortizing debt service coverage ratio based on the trailing three-month period is at least 1.25x for two consecutive fiscal quarters; or (v) the occurrence of a Major Tenant Cash Sweep Period (as defined below) and will continue until cured.

A "Major Tenant Cash Sweep Period" will commence upon the occurrence of any of the following: (i) any bankruptcy action of Waystar or Walgreens, any successor or assign thereof as tenant under the respective lease, any subsequent tenant under a replacement lease, or any corporate parent (each, a "Major Tenant"); (ii) the continuation of any default by a Major Tenant under its lease beyond any applicable notice and cure period; (iii) the date on which any Major Tenant gives actual or constructive notice that it intends to discontinue its business at its premises; (iv) the date any Major Tenant lease (or any material portion thereof) is surrendered, cancelled or terminated prior to its then current expiration date; (v) the date 12 months prior to the expiration date of the Major Tenant lease; (vi) the date a Major Tenant has vacated, abandoned, ceased ordinary business operations or gone dark; (vii) the long-term unsecured debt rating of Walgreens (or any lease guarantor) falls below Baa3 by Moody's; or (viii) Waystar fails to maintain an EBITDA of at least \$75,000,000. A Major Tenant Cash Sweep Period will end upon the following: (A) a Lease Replacement Event (as defined below); (B) with respect to clause (i) above, the date that the applicable Major Tenant is no longer insolvent or subject to any bankruptcy or insolvency proceedings and has affirmed the applicable Major Tenant lease pursuant to final non-appealable order of a court of competent jurisdiction; (C) with respect to clause (ii) above, the borrower providing the lender with evidence that such default has been cured and no other default under the applicable Major Tenant lease exists; (D) with respect to clause (iii) above, the applicable Major Tenant has rescinded its notice, resumed and maintained operations for not less than 30 days, and provided to the lender an acceptable tenant estoppel; (E) with respect to clause (v) above, the applicable Major Tenant has renewed its lease on terms reasonably satisfactory to the lender (but not for a term of less than five years or for rent below the then market rental rate) and borrower has delivered to the lender all other requirements under the KB Portfolio Whole Loan documents; (F) with respect to clause (vi) above, the applicable Major Tenant has resumed ordinary business operations at all of the entire Major Tenant premises and has delivered to the lender an acceptable tenant estoppel: (G) with respect to clause (vii) above, the long term unsecured debt rating of Walgreens is subsequently raised to at least Baa3 by Moody's: or (H) with respect to clause (viii) above, Waystar achieves an EBITDA of at least \$80,000,000.

A "Lease Replacement Event" means, with respect to any Major Tenant lease, the date on which (x) the borrower or master tenant has (A) entered into a replacement lease for the entire Major Tenant premises with a satisfactory replacement tenant and on terms acceptable to the lender, (B) delivered to the lender all requirements under the KB Portfolio Whole Loan documents, and (C) paid all leasing brokerage commissions and tenant improvement costs in connection with the applicable replacement lease and (y) the replacement tenant has taken possession of and is occupying the entire applicable Major Tenant premises, is in occupancy, is open for business and is paying unabated base rent.

Subordinate and Mezzanine Debt. None.

Partial Release. With respect to the Port Arthur Dialysis property, in the event there is (i) any enforced removal of the improvements at the Port Arthur Dialysis property or (ii) the successful assertion of any reversionary interest in the Port Arthur Dialysis property (a "Port Arthur Trigger Event"), the related borrower will be required to release the Port Arthur Dialysis property provided that, among other things, (i) the related borrower provides the lender with notice of a Port Arthur Trigger Event within five business days of its occurrence, (ii) the Port Arthur Dialysis property is conveyed to an entity that is not the related borrower, (iii) the related borrower pays an amount equal to 120% of the allocated loan amount for the Port Arthur Dialysis property plus any shortfall amount required to comply with REMIC requirements, (iv) any applicable yield maintenance premium and (v) the release is permitted under the REMIC requirements.

Ground Lease. None.

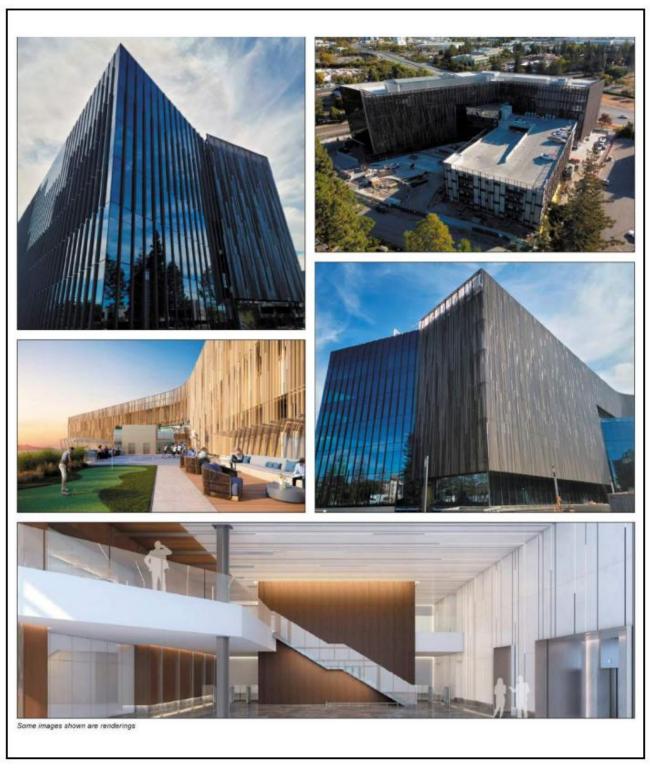
THE INFORMATION IN THIS STRUCTURAL AND COLLATERAL TERM SHEET IS NOT COMPLETE AND MAY BE AMENDED PRIOR TO THE TIME OF SALE. THIS TERM SHEET IS NOT AN OFFER TO SELL THESE SECURITIES AND IT IS NOT A SOLICITATION OF AN OFFER TO BUY THESE SECURITIES IN ANY JURISDICTION WHERE THE OFFER OR SALE IS NOT PERMITTED.

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

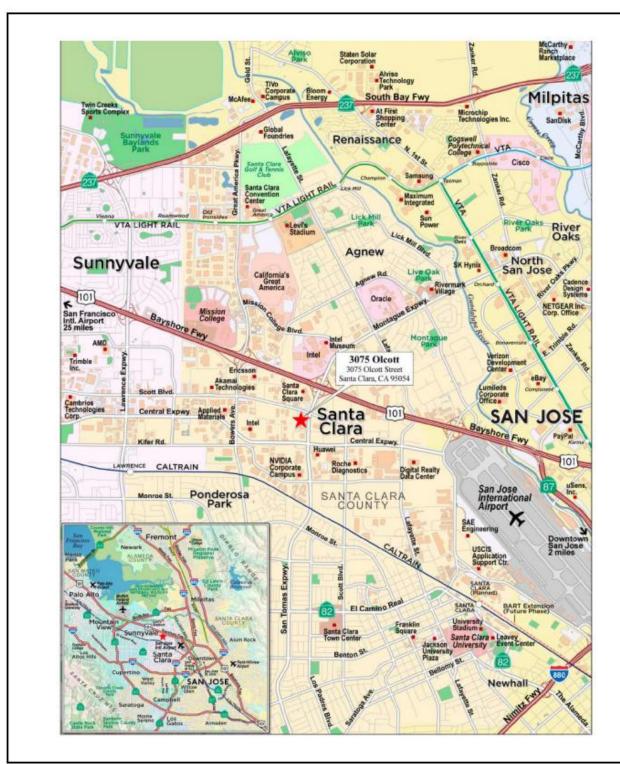
# No. 4 - 3075 Olcott



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## **Structural and Collateral Term Sheet**



#### No. 4 - 3075 Olcott

Mortgago Loo	n Information
Mortgage Loa	
Mortgage Loan Seller:	UBS AG
Original Principal Balance <sup>(1)</sup> :	\$50,000,000
Cut-off Date Principal Balance <sup>(1)</sup> :	\$50,000,000
% of IPB:	7.1%
Loan Purpose:	Refinance
Borrower:	3075Tech LLC
Borrower Sponsor:	MDY Properties, Inc.
Interest Rate:	5.10000%
Note Date:	4/8/2022
Maturity Date:	4/6/2032
Interest-only Period:	120 months
Original Term:	120 months
Original Amortization Term:	None
Amortization Type:	Interest Only
Call Protection <sup>(2)</sup> :	L(27),D(86),O(7)
Lockbox / Cash Management:	Hard / Springing
Additional Debt <sup>(1)</sup> :	Yes
Additional Debt Balance <sup>(1)</sup> :	\$92,000,000
Additional Debt Type <sup>(1)</sup> :	Pari Passu

Property Information					
Single Asset / Portfolio:	Single Asset				
Title:	Fee				
Property Type – Subtype:	Office – Suburban				
Net Rentable Area (SF):	246,606				
Location:	Santa Clara, CA				
Year Built / Renovated:	2022 / NAP				
Occupancy:	100.0%				
Occupancy Date:	4/8/2022				
4 <sup>th</sup> Most Recent NOI (As of) <sup>(3)</sup> :	NAP				
3 <sup>rd</sup> Most Recent NOI (As of) <sup>(3)</sup> :	NAP				
2 <sup>nd</sup> Most Recent NOI (As of) <sup>(3)</sup> :	NAP				
Most Recent NOI (As of) <sup>(3)</sup> :	NAP				
UW Economic Occupancy:	98.0%				
UW Revenues:	\$15,228,360				
UW Expenses:	\$3,036,800				
UW NOI:	\$12,191,560				
UW NCF:	\$12,154,569				
Appraised Value / Per SF:	\$240,000,000 / \$973				
Appraisal Date:	2/14/2022				

Escrows and Reserves <sup>(4)</sup>							
	Initial	Monthly	Initial Cap				
Taxes:	\$116,072	\$72,545	N/A				
Insurance:	\$25,661	\$9,870	N/A				
Replacement Reserves:	\$0	Springing	\$147,964				
TI / LC Reserve:	\$0	Springing	\$1,479,636				
Outstanding Completion							
Obligations Reserve:	\$20,083,016	\$0	N/A				
TATILC Reserve:	\$23,983,292	\$0	N/A				
Rent Concession Reserve:	\$10,469,403	\$0	N/A				

Financial Information <sup>(1)</sup>				
Cut-off Date Loan / SF:	\$576			
Maturity Date Loan / SF:	\$576			
Cut-off Date LTV:	59.2%			
Maturity Date LTV:	59.2%			
UW NCF DSCR:	1.66x			
UW NOI Debt Yield:	8.6%			

Sources and Uses							
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total		
Whole Loan	\$142,000,000	83.0%	Loan Payoff	\$108,610,126	63.5%		
Borrower Equity	29,137,619	17.0	Upfront Reserves	54,677,444	31.9		
			Closing Costs	7,850,049	4.6		
Total Sources	\$171,137,619	100.0%	Total Uses	\$171,137,619	100.0%		

- The 3075 Olcott Mortgage Loan (as defined below) is part of a whole loan evidenced by 10 pari passu notes with an aggregate outstanding principal balance as of (1) the Cut-off Date of \$142.0 million (the "3075 Olcott Whole Loan"). The Financial Information in the chart above is based on the \$142.0 million 3075 Olcott Whole Loan.
- Defeasance of the 3075 Olcott Whole Loan is permitted at any time after the date that is two years after the closing date of the securitization that includes the last note to be securitized. The assumed defeasance lockout period of 27 payments is based on the anticipated closing date of the BMO 2022-C2 securitization trust in July 2022. The actual lockout period may be longer.
- (3) Historical financial information is not available as the 3075 Olcott Property (as defined below) was built in 2022.
- (4) For a full description of Escrows and Reserves, please refer to "Escrows and Reserves" below.

The Loan. The 3075 Olcott mortgage loan (the "3075 Olcott Mortgage Loan") is part of a fixed rate whole loan secured by the borrower's fee interest in a 246,606 square foot, Class A office property located in Santa Clara, California (the "3075 Olcott Property"). The 3075 Olcott Whole Loan consists of 10 pari passu notes and accrues at an interest rate of 5.10000% per annum. The 3075 Olcott Whole Loan has a 10-year term, is interest-only for the full term of the loan and accrues interest on an Actual/360 basis. The controlling Note A-1 and the non-controlling Note A-5 and Note A-6, with an aggregate original principal balance of \$50,000,000, will be included in the BMO 2022-C2 securitization trust. The remaining notes are currently held by UBS AG and are expected to be contributed to one or more future securitization trust(s). The 3075 Olcott Whole Loan will be serviced pursuant to the pooling and servicing agreement for the BMO 2022-C2 securitization trust. See "Description of the Mortgage Pool—The Whole Loans—The Serviced Pari Passu Whole Loans" and "The Pooling and Servicing Agreement" in the Preliminary Prospectus.

Whole Loan Summary							
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece			
A-1	\$20,000,000	\$20,000,000	BMO 2022-C2	Yes			
A-2	\$20,000,000	\$20,000,000	BBCMS 2022-C16 <sup>(1)</sup>	No			
A-3	\$20,000,000	\$20,000,000	BBCMS 2022-C16 <sup>(1)</sup>	No			
A-4	\$20,000,000	\$20,000,000	BBCMS 2022-C16 <sup>(1)</sup>	No			
A-5	\$15,000,000	\$15,000,000	BMO 2022-C2	No			
A-6	\$15,000,000	\$15,000,000	BMO 2022-C2	No			
A-7	\$12,000,000	\$12,000,000	UBS AG <sup>(2)</sup>	No			
A-8	\$10,000,000	\$10,000,000	UBS AG <sup>(2)</sup>	No			
A-9	\$5,000,000	\$5,000,000	BBCMS 2022-C16 <sup>(1)</sup>	No			
A-10	\$5,000,000	\$5,000,000	UBS AG <sup>(2)</sup>	No			
Whole Loan	\$142,000,000	\$142,000,000					

- (1) The BBCMS 2022-C16 transaction is expected to close on June 28, 2022.
- (2) The subject notes are expected to be contributed to one or more future securitization trust(s).

The Property. The 3075 Olcott Property is a Class A, newly constructed, six-story office building totaling 246,606 square feet located at 3075 Olcott Street in Santa Clara, California. The 3075 Olcott Property is situated on an approximately 2.73-acre site, approximately 6.3 miles northwest of San Jose and 43.7 miles southeast of San Francisco. Amenities include an expansive two-story lobby with wood, stone, and tile finishes, floor-to-ceiling glass curtain walls on all floors hitched to a louver system, a sports court area on the 4th floor featuring a basketball court and a putting green, and an outdoor deck on the 5th floor outfitted with a wine bar and collaborative seating. The 3075 Olcott Property contains 40,152 to 53,998 square foot floor plates, 14'-15' floor-to-floor heights as well as a six-story parking garage providing 760 parking spaces with 24 electronic vehicle charging stations (approximately 3.1 spaces per 1,000 square feet) and bicycle parking for 38 bicycles.

The borrower sponsor acquired the land under the 3075 Olcott Property in 2015 for approximately \$8.8 million and has invested approximately \$164.3 million in capital improvements and approximately \$54.5 million in other/soft costs. As of April 8, 2022, the 3075 Olcott Property was 100.0% leased to Amazon.com Services LLC ("AWS"), a wholly-owned subsidiary of Amazon (NASDAQ: AMZN; A1/AA/AA- by Moody's/S&P/Fitch), pursuant to a 246,606 square foot modified triple-net ("NNN") lease through September 30, 2032, with two, five-year renewal options. AWS is currently in occupancy of its space on floors 5-6 and expected to take occupancy of floors 1-4 in October 2022 following the completion of its buildout. Rent commencement is expected to begin in September 2022 for both floors 1-4 and floors 5-6. We cannot assure you AWS will take occupancy or begin paying rent as expected or at all.

**COVID-19 Update.** As of the date of this term sheet, the 3075 Olcott Property is not subject to any modification or forbearance requests. The first payment date of the 3075 Olcott Whole Loan was May 6, 2022. The borrower has reported that no tenant deferments were requested or granted, nor were there any lease modification requests as of April 30, 2022.

#### Major Tenant.

AWS (246,606 square feet; 100.0% of NRA; 100.0% of underwritten base rent). AWS is a wholly-owned subsidiary of Amazon (NASDAQ: AMZN; A1/AA/A- by Moody's/S&P/Fitch). AWS is a cloud offering more than 200 fully featured services for a wide range of technologies, industries, and use cases available from data centers globally. This broad set of global cloud-based products includes computing, storage, databases, analytics, networking, mobile, developer tools, management tools, IoT, security, and enterprise applications. Amazon is an American multinational technology company that focuses on e-commerce, cloud computing, digital streaming, and artificial intelligence. Amazon is one of the Big Five U.S. information technology companies along with Google, Apple, Microsoft, and Meta. The AWS lease has a limited guaranty from Amazon, which guarantees the greater of 50% of the then-remaining base rent and \$2.5 million at any given time throughout the lease term. AWS leases floors 5-6 (85,995 SF) on a 10.6-year lease that commenced in March 2022 and expires in September 2032 at an initial base rent of \$45.60 PSF NNN with 3.0% annual rent steps throughout the lease term. In an amendment to the initial lease, AWS leased floors 1-4 (160,611 SF) at an initial base rent of \$43.80 PSF NNN with 3.0% annual rent steps throughout the lease term. AWS has two, five-year renewal options remaining.

AWS has an option to accelerate the expiration date of its lease for floors 5 and 6 to the date which is 66 months after the commencement date of the term of the lease, if there is no event of default, no portion of the premises is sublet for a term that extends beyond such early termination date and the lease has not been assigned to an unrelated third party, by giving at least nine months' notice, but no more than 12 months' notice, and payment of a termination fee of \$9,511,986.37. In addition, AWS has an option to accelerate the expiration date of its lease for floors 1 through 4 to the date which is 96 months after the commencement date of the term of the lease, if there is no event of default, no portion of the premises is sublet for a term that extends beyond such early termination date and the lease has not been assigned to an unrelated third party, by giving at least nine months' notice, but no more than 12 months' notice, and payment of a termination fee of \$10,348,856.73.

*Environmental.* According to a Phase I environmental assessment dated February 10, 2022, there was no evidence of any recognized environmental conditions at the 3075 Olcott Property.

#### Structural and Collateral Term Sheet

BMO 2022-C2

# No. 4 - 3075 Olcott

Historical and Current Occupancy						
2019 <sup>(1)</sup>	2020 <sup>(1)</sup>	2021 <sup>(1)</sup>	Current <sup>(2)</sup>			
NAP	NAP	NAP	100.0%			

- (1) Historical occupancy is not available as the 3075 Olcott Property was completed in 2022.
- (2) Current occupancy is as of April 8, 2022.

Top Tenant Summary <sup>(1)</sup>							
Tenant	Ratings Moody's/S&P/Fitch <sup>(2)</sup>	Net Rentable Area (SF)	% of Total NRA	UW Base Rent PSF <sup>(3)</sup>	UW Base Rent <sup>(3)</sup>	% of Total UW Base Rent <sup>(3)</sup>	Lease Expiration Date
Amazon.com Services LLC <sup>(4)</sup>	A1/AA/AA-	246,606	100.0%	\$44.90	\$11,073,775	100.0%	9/30/2032 <sup>(5)</sup>
Occupied Collateral Total / Wtd. Avg.		246,606	100.0%	\$44.90	\$11,073,775	100.0%	-
Vacant Space		0	0.0%	=			•
Collateral Total		246,606	100.0%				
				•			

- (1) Based on the underwritten rent roll dated April 8, 2022.
- (2) In certain instances, ratings provided are those of the parent company of the entity shown, whether or not the parent company guarantees the lease.
- UW Base Rent PSF, UW Base Rent and % of Total UW Base Rent are inclusive of approximately \$117,641 of contractual rent steps through June 2023 and are based on the assumption that the tenant will take occupancy in October 2022 and begin paying rent in September 2022.
- AWS is currently in occupancy of its space on floors 5-6 and expected to take occupancy of floors 1-4 in October 2022 following the completion of its buildout. Rent (4) commencement is expected to begin in September 2022 for both floors 1-4 and floors 5-6. We cannot assure you AWS will take occupancy or begin paying rent as expected or at all.
  - AWS has an option to accelerate the expiration date of its lease for floors 5 and 6 to the date which is 66 months after the commencement date of the term of the lease, if there is no event of default, no portion of the premises is sublet for a term that extends beyond such early termination date and the lease has not been assigned to an unrelated third party, by giving at least nine months' notice, but no more than 12 months' notice, and payment of a termination fee of \$9,511,986.37.
- (5) In addition, AWS has an option to accelerate the expiration date of its lease for floors 1 through 4 to the date which is 96 months after the commencement date of the term of the lease, if there is no event of default, no portion of the premises is sublet for a term that extends beyond such early termination date and the lease has not been assigned to an unrelated third party, by giving at least nine months' notice, but no more than 12 months' notice, and payment of a termination fee of \$10,348,856.73.

Lease Rollover Schedule <sup>(1)(2)</sup>									
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	UW Base Rent Expiring <sup>(3)</sup>	% of UW Base Rent Expiring <sup>(3)</sup>	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative UW Base Rent Expiring <sup>(3)</sup>	Cumulative % of UW Base Rent Expiring
Vacant	NAP	0	0.0%	NAP	NAP	0	0.0%	NAP	NAP
2022 & MTM	0	0	0.0	\$0	0.0%	0	0.0%	\$0	0.0%
2023	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2024	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2025	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2026	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2027	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2028	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2029	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2030	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2031	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%
2032	2	246,606	100.0	11,073,775	100.0	246,606	100.0%	\$11,073,775	100.0%
2033 & Beyond	0	0	0.0	0	0.0	246,606	100.0%	\$11,073,775	100.0%
Total	2	246,606	100.0%	\$11,073,775	100.0%				

- (1) Based on the underwritten rent roll dated April 8, 2022.
- (2) The options of AWS to accelerate the expiration date of its lease are not considered in this Lease Rollover Schedule.
- (3) UW Base Rent Expiring, % of UW Base Rent Expiring and Cumulative UW Base Rent Expiring are inclusive of approximately \$117,641 of contractual rent steps through June 2023.

#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## No. 4 - 3075 Olcott

Operating History and Underwritten Net Cash Flow						
	Underwritten	Per Square Foot	% <sup>(1)</sup>			
Base Rent <sup>(2)</sup>	\$10,956,134	\$44.43	70.5%			
Rent Steps <sup>(3)</sup>	117,641	0.48	0.8			
Straight-Line Rent <sup>(4)</sup>	1,514,012	6.14	9.7			
Vacant Income	0	0.00	0.0			
Gross Potential Rent	\$12,587,787	\$51.04	81.0%			
Total Reimbursements	2,951,356	11.97	19.0			
Total Other Income	0	0.00	0.0			
Net Rental Income	\$15,539,143	\$63.01	100.0%			
(Vacancy/Credit Loss)	(310,783)	(1.26)	(2.0)			
Effective Gross Income	\$15,228,360	\$61.75	98.0%			
Total Expenses	3,036,800	12.31	19.9			
Net Operating Income	\$12,191,560	\$49.44	80.1%			
Total TI/LC, Capex/RR	36,991	0.15	0.2			
Net Cash Flow	\$12,154,569	\$49.29	79.8%			

- (1) % column represents percent of Net Rental Income for all revenue lines and represents percent of Effective Gross Income for the remainder of the fields.
  - Base Rent is based on the underwritten rent roll as of April 8, 2022. AWS is currently in occupancy of its space on floors 5-6 and expected to take occupancy of floors 1-4 in October 2022 following
- (2) the completion of its buildout. Rent commencement is expected to begin in September 2022 for both floors 1-4 and floors 5-6. We cannot assure you AWS will take occupancy or begin paying rent as expected or at all.
- (3) Rent Steps totaling \$117,641 are taken through June 2023.
- (4) Straight-Line Rent was underwritten for the investment grade rated tenant through the 3075 Olcott Whole Loan term.

The Market. The 3075 Olcott Property is located in Santa Clara, California on San Tomas Expressway. The transit-oriented site of the 3075 Olcott Property provides direct vehicular ingress/egress onto Bayshore Freeway, a highway with a daily traffic count of approximately 202,000 vehicles at its intersection with San Tomas Expressway, 0.4 miles north of the 3075 Olcott Property. Additionally, the 3075 Olcott Property has direct access to Highway 101 (two blocks north), Interstate 280 (five miles south), and Interstate 880 (four miles east), three of the Bay Area's primary transportation arterials running north/south and east/west, allowing for access to either the San Francisco Peninsula or greater East Bay. Located in Silicon Valley, the 3075 Olcott Property is blocks away from Nvidia's and Intel's headquarters. Irvine Company's newly constructed Santa Clara Square is also a half mile away and offers many retail amenities including over 30 shops and restaurants.

Santa Clara Valley Transportation Authority ("YTA") provides light rail service from Mountain View through San Jose with trains that link to Caltrain (nearest station 2.3 miles southeast of the 3075 Olcott Property), Bay Area Rapid Transit (BART) (nearest station 6.6 miles northwest of the 3075 Olcott Property) and San Jose International Airport (3.7 miles east of the 3075 Olcott Property). The Old Ironsides VTA station is located approximately 2.2 miles northwest of the 3075 Olcott Property. Additionally, Amtrak national passenger rail service and Union Pacific freight rail service provide access beyond the Bay Area. The 3075 Olcott Property is within proximity of three major international airports including San Jose International Airport (3.7 miles), San Francisco International Airport (30.5 miles), and Oakland International Airport (36.4 miles).

The 3075 Olcott Property is located in the San Jose-Sunnyvale-Santa Cara, California Metropolitan Statistical Area (the "San Jose MSA"), with an estimated population of 2,006,458 in 2021. Top employers in the San Jose MSA include Apple Inc., Alphabet Inc., Cisco Systems Inc. and Intel Corp. According to a third-party market research report, the 3075 Olcott Property is located within the Central Santa Clara office submarket. As of February 2022, the submarket reported a total inventory of approximately 5.3 million square feet with a 10.5% vacancy rate and an average asking rent of \$62.06 PSF for 4- and 5-star office properties.

According to a third-party market research report, the estimated 2021 population within a one-, three- and five-mile radius of the 3075 Olcott Property was 4,799, 187,880 and 479,991, respectively and the estimated 2021 average household income within the same radii was approximately \$168,341, \$187,715 and \$193,458, respectively.

#### No. 4 - 3075 Olcott

The following table presents certain information relating to comparable office leases for the 3075 Olcott Property:

		(	Comparable Office Lease	es <sup>(1)</sup>			
Property / Location	Tenant SF	Year Built / Renovated	Tenant	Rent PSF	Commencement Date	Lease Term (Months)	Structure
3075 Olcott Santa Clara, CA	246,606 <sup>(2)</sup>	2022 / NAP	AWS	\$44.90 <sup>(2)</sup>	Various <sup>(2)</sup>	Various <sup>(2)</sup>	Triple Net
The Quad-Portfolio Mountain View, CA	447,553	1997 / NAP	Google, Inc.	\$51.00	Dec-2021	60	Triple Net
Sunnyvale Tech Campus Sunnyvale, CA	719,000	2007 / NAP	Facebook	\$56.40	Dec-2021	126	Triple Net
Sunnyvale Pathline Park Sunnyvale, CA	701,118	2022 / NAP	Apple Inc	\$45.00	May-2021	120	Triple Net
The Offices at Santana Row San Jose, CA	303,700	2019 / NAP	NetApp	\$45.60	Apr-2021	132	Triple Net
Sunnyvale Cityline Sunnyvale, CA	133,966	2002 / NAP	Uber Technologies, Inc.	\$72.00	Jun-2020	120	Net
Ameswell Mountain View Mountain View, CA	222,000	2021 / NAP	Google, Inc.	\$67.80	Feb-2020	120	Triple Net
Moffett Towers II - Buildings III, IV, and V Sunnyvale, CA	1,087,689	2019 / NAP	Facebook	\$52.20	Jan-2020	180	Triple Net

<sup>(1)</sup> Source: Appraisal

The following table presents certain information relating to comparable office sales for the 3075 Olcott Property:

Comparable Office Sales <sup>(1)</sup>							
Property / Location	RSF	Year Built / Renovated	Occupancy	Sale Date	Sale Price	Price PSF	
3075 Olcott Santa Clara, CA	246,606 <sup>(2)</sup>	2022 / NAP	100.0% <sup>(2)</sup>				
Coleman Highline Phase IV San Jose, CA	657,934	2021 / NAP	100.0%	Dec-2021	\$780,000,000	\$1,186	
520 Almanor Avenue Sunnyvale, CA	231,000	2021 / NAP	98.0%	Jul-2021	\$254,000,000	\$1,100	
LinkedIn HQ Sunnyvale, CA	287,644	1999 / NAP	100.0%	Jul-2021	\$323,000,000	\$1,123	
750 Moffett Mountain View, CA	222,000	2021 / NAP	100.0%	Jul-2021	\$283,000,000	\$1,275	
HQ@First Campus San Jose, CA	603,999	2010 / NAP	100.0%	Jul-2021	\$535,000,000	\$886	

<sup>(1)</sup> Source: Appraisal.

**The Borrower.** The borrower is 3075Tech LLC, a Delaware limited liability company. The borrower is structured to be a single purpose bankruptcy-remote entity with two independent directors in its organizational structure. Legal counsel to the borrower delivered a non-consolidation opinion in connection with the origination of the 3075 Olcott Whole Loan. There is no non-recourse carveout guarantor or separate environmental indemnitor with respect to the 3075 Olcott Whole Loan.

**The Borrower Sponsor.** The borrower sponsor is MDY Properties, Inc., the U.S. based subsidiary of Beijing Meidiya Property Co., Ltd. ("Meidiya"). The borrower is wholly-owned by the borrower sponsor. Headquartered in Beijing, Meidiya's main businesses are project development and construction, property leasing management, parking lot management, equity investment and financial management. In recent years, the company has also expanded into capital operations, project investment, fixed-asset investment and equity acquisition.

Property Management. The 3075 Olcott Property is managed by Cushman & Wakefield U.S., Inc., a third-party property manager.

**Escrows and Reserves.** At origination, the borrower deposited approximately (i) \$116,072 for real estate taxes, (ii) \$25,661 for insurance premiums, (iii) \$20,083,016 for outstanding completion obligations, (iv) \$23,983,292 for outstanding tenant allowances, tenant improvements and leasing commissions ("TATILC") with respect to the AWS lease and (v) \$10,469,403 for outstanding free rents, rent abatements or other rent concessions.

Tax Escrows – On a monthly basis, the borrower is required to deposit 1/12th of an amount which would be sufficient to pay taxes for the next ensuing 12 months (currently equivalent to approximately \$72,545 a month).

Tenant SF, Rent PSF, Commencement Date and Lease Term for the 3075 Olcott Property are based on underwritten rent from the underwritten rent roll dated April 8, 2022. Rent PSF is inclusive of approximately \$117,641 of contractual rent steps through June 2023.

<sup>(2)</sup> Based on the underwritten rent roll dated April 8, 2022.

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## **Structural and Collateral Term Sheet**

**BMO 2022-C2** 

## No. 4 - 3075 Olcott

Insurance Escrows – On a monthly basis, the borrower is required to deposit 1/12th of an amount which would be sufficient to pay insurance premiums for the renewal of coverages (currently equivalent to approximately \$9,870 a month).

Replacement Reserve – On a monthly basis, the borrower is required to deposit approximately \$4,110 for replacement reserves subject to a cap of approximately \$147,964. Notwithstanding the foregoing, for so long as (x) the AWS lease is in full force and effect and the entirety of the 3075 Olcott Property is leased to AWS and no less than 12 months remain under its lease term and (y) no Material Tenant Trigger Event (as defined below) is continuing, the lender waives the monthly replacement reserve deposits requirement.

Rollover Reserve – On a monthly basis, the borrower is required to deposit \$41,101 for rollover reserves subject to a cap of \$1,479,636. Notwithstanding the foregoing, for so long as the AWS lease is in full force and effect and the entirety of the 3075 Olcott Property is leased to AWS, the lender will waive the monthly rollover reserve deposits requirement. The borrower is required to deposit with the lender all amounts paid to the borrower in connection with, among other things, any termination, surrender, cancellation or buy-out of any lease (in whole or in part) (including in connection with the exercise of any contraction option) (the "Extraordinary Lease Payments"), which the lender is required to disburse in accordance with the 3075 Olcott Whole Loan documents. Any Extraordinary Lease Payments remaining after the applicable premises have been re-tenanted and the applicable tenant is in occupancy and paying full, unabated rent, will be released to the borrower.

Lockbox / Cash Management. The 3075 Olcott Whole Loan is structured with a hard lockbox and springing cash management. The borrower and property manager are required to direct the tenants to pay rent directly into the lockbox account, and to deposit any rents otherwise received in such account within one business day after receipt. During the continuance of a Cash Management Trigger Event (as defined below), all funds in the lockbox account are required to be swept each business day to a lender-controlled cash management account and disbursed in accordance with the 3075 Olcott Whole Loan documents, and all excess funds on deposit in the cash management account (after payment of required monthly reserve deposits, the debt service payment on the 3075 Olcott Whole Loan, operating expenses and cash management bank fees) are required to be applied as follows: (a) if a Material Tenant Trigger Event has occurred and is continuing, to a Material Tenant (as defined below) rollover account (subject to a cap of \$64.00 PSF of the applicable Material Tenant space as of the commencement of such Material Tenant Trigger Event), (b) if a Cash Sweep Trigger Event (as defined below) has occurred and is continuing, to the lender-controlled excess cash flow account or (c) if no Material Tenant Trigger Event or Cash Sweep Trigger Event has occurred and is continuing, to the borrower.

A "Cash Management Trigger Event" means a period commencing upon the occurrence of (i) an event of default under the 3075 Olcott Whole Loan documents, (ii) any bankruptcy action involving the borrower, the borrower sponsor or an affiliated property manager, (iii) the debt yield falling below 6.25%, (iv) the indictment for fraud or misappropriation of funds of the borrower, the borrower sponsor or an affiliated or third-party property manager (provided that, in the case of the third-party property manager, such fraud or misappropriation is related to the 3075 Olcott Property), or any director or officer of the aforementioned or (v) a Material Tenant Trigger Event, and expiring upon (a) with respect to clause (i) above, the cure of such event of default, (b) with respect to clause (ii) above, the filing being discharged or dismissed within 60 days for the borrower or the borrower sponsor, or within 120 days for the property manager, and the lender's determination that such filing does not materially increase the borrower's or the borrower sponsor's monetary obligations, or materially and adversely affect the borrower sponsor's or the property manager's ability to carry out their obligations under the 3075 Olcott Whole Loan documents, as applicable, or, in the case of the property manager, the replacement of the property manager with a third-party property manager that constitutes a qualified property manager under the 3075 Olcott Whole Loan documents, (c) with respect to clause (iii) above, the dismissal of the applicable indictment with prejudice or acquittal of the applicable person, or the replacement of the property manager with a third-party property manager that constitutes a qualified property manager under the 3075 Olcott Whole Loan documents (v) above, the cure of such Material Tenant Trigger Event.

A "Cash Sweep Trigger Event" means a period commencing upon the occurrence of (i) an event of default under the 3075 Olcott Whole Loan documents, (ii) any bankruptcy action involving the borrower, the borrower sponsor or an affiliated property manager, (iii) the debt yield falling below 6.00% or (iv) a Material Tenant Trigger Event, and expiring upon (a) with respect to clause (i) above, the cure of such event of default, (b) with respect to clause (ii) above, the filing being discharged or dismissed within 60 days for the borrower or the borrower sponsor, or within 120 days for the property manager, and the lender's determination that such filing does not materially increase the borrower's or the borrower sponsor's monetary obligations, or materially and adversely affect the borrower sponsor's or the property manager's ability to carry out their obligations under the 3075 Olcott Whole Loan documents, as applicable, or, in the case of the property manager, the replacement of the property manager with a third-party property manager that constitutes a qualified property manager under the 3075 Olcott Whole Loan documents, (c) with respect to clause (iii) above, the debt yield being at least 6.25% for two consecutive calendar quarters or (d) with respect to clause (iv) above, the cure of such Material Tenant Trigger Event.

A "<u>Material Tenant Trigger Event</u>" means a period commencing upon the occurrence of (i) a Material Tenant giving notice of its intention to terminate, cancel or not to extend or renew its lease, (ii) on or prior to the date that is 18 months prior to the earlier of (x) the 3075 Olcott Whole Loan maturity date and (y) then applicable expiration date under the applicable Material Tenant lease, if the Material Tenant does not extend or renew such Material Tenant lease, (iii) an event of default under a Material Tenant lease occurring and continuing beyond any applicable notice and/or cure period, (iv) a bankruptcy action of a Material Tenant or guarantor of any Material Tenant lease occurring, (v) a Material Tenant lease being terminated or no longer being in full force and effect, (vi) if a Material Tenant has an

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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

## No. 4 - 3075 Olcott

outstanding contractual right to terminate (or partially terminate) its lease, if, on or prior to the date that is the earlier of (x) nine months prior to the 3075 Olcott Whole Loan maturity date or (y) nine months prior to the first day that such termination (or partial termination) would take effect, such Material Tenant has not unconditionally and irrevocably waived such right to terminate (or partially terminate) its lease, (vii) a Material Tenant other than AWS "going dark", vacating, ceasing to occupy or ceasing to conduct business in the ordinary course at the 3075 Olcott Property or a portion thereof constituting 20% or more of the total net rentable square footage at the 3075 Olcott Property (other than temporary cessation of operations in connection with remodeling, renovation or restoration of its leased premises) unless (a) such Material Tenant or its guarantor maintains a credit rating of at least "BBB-" (or the equivalent) by each applicable rating agency, (b) more than two years remain on the term of the applicable Material Tenant lease and (c) more than two years remain on the term of the 3075 Olcott Whole Loan, (viii) an Amazon Original Floors 1-4 Aggregate Trigger Event (as defined below) or (ix) an Amazon Original Floors 5-6 Aggregate Trigger Event (as defined below) and expiring upon (a) with respect to clause (i) above, the date that (x) the applicable Material Tenant revokes or rescinds all termination or cancellation notices, (y) the applicable Material Tenant lease is extended on terms satisfying the requirements of the 3075 Olcott Whole Loan documents or (z) all or substantially all of the applicable Material Tenant space is leased to a replacement tenant, (b) with respect to clause (ii) above, the date that (x) the applicable Material Tenant lease is extended on terms satisfying the requirements of the 3075 Olcott Whole Loan documents or (y) all or substantially all of the applicable Material Tenant space is leased to a replacement tenant, (c) with respect to clause (iii) above, a cure of the applicable event of default, (d) with respect to clause (iv) above, the affirmation of the Material Tenant lease in the applicable bankruptcy proceeding and confirmation that the Material Tenant is actually paying all rents and other amounts under its lease (or, if applicable, the discharge or dismissal of the applicable Material Tenant lease guarantor from the applicable bankruptcy proceeding; provided that such bankruptcy (after dismissal or discharge) does not have an adverse effect on such Material Tenant lease guarantor's ability to perform its obligations under its lease quaranty), (e) with respect to clause (v) above, all or substantially all of the applicable Material Tenant space (or in connection with a partial termination, the applicable portion of the Material Tenant space) being leased to a replacement tenant, (f) with respect to clause (vi) above, the Material Tenant waives such right to terminate (or partially terminate) the applicable Material Tenant lease, (g) with respect to clause (vii) above, the Material Tenant re-commencing its normal business operations at its Material Tenant space or a portion thereof constituting 20% or more of the total net rentable square footage leased by such Material Tenant at the 3075 Olcott Property, (h) with respect to clause (viii) above, AWS re-commences its operations and the conduct of business on floors 1 through 4 at the 3075 Olcott Property such that it is no longer dark, and has not vacated or ceased to conduct business at 50% or more of the total rentable square footage on floors 1 through 4 at the 3075 Olcott Property or (i) with respect to clause (ix) above. AWS re-commences its operations and the conduct of business on floors 5 and 6 at the 3075 Olcott Property such that it is no longer dark. and has not vacated or ceased to conduct business at 50% or more of the total rentable square footage on floors 5 and 6 at the 3075 Olcott Property.

A "Material Tenant" means (i) AWS or (ii) any tenant at the 3075 Olcott Property that, together with its affiliates, either (a) leases no less than 25% of the total rentable square footage of the 3075 Olcott Property or (b) accounts for (or would account for) no less than 25% of the total in-place base rent at the 3075 Olcott Property.

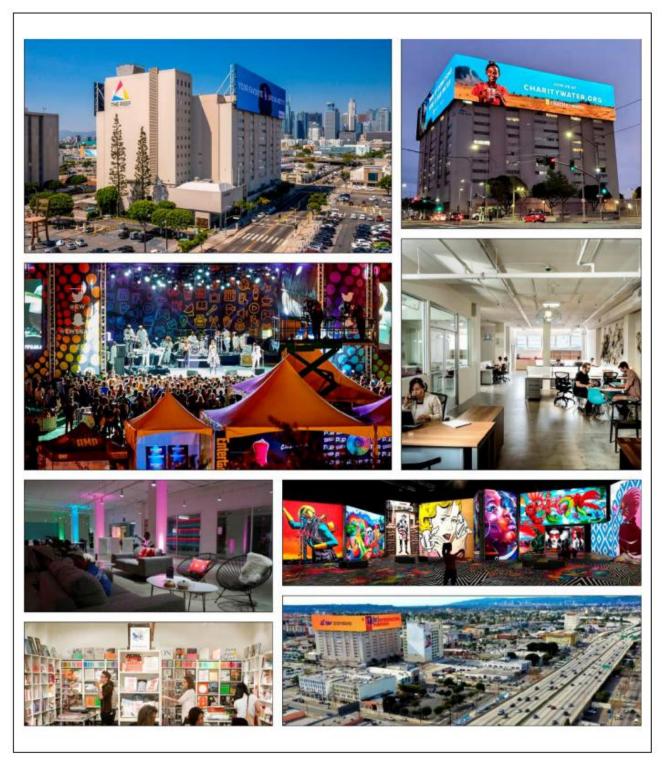
An "Amazon Original Floors 1-4 Aggregate Trigger Event" means the aggregate amount of space on floors 1 through 4 at the 3075 Olcott Property in which AWS has (a) "gone dark", vacated, ceased to occupy or ceased to conduct business in the ordinary course and/or (b) exercised a contraction option, in either case exceeds 50% or more of the total rentable square footage demised to AWS on floors 1 through 4 at the 3075 Olcott Property pursuant to the AWS lease.

An "Amazon Original Floors 5-6 Aggregate Trigger Event" means the aggregate amount of space on floors 5 and 6 at the 3075 Olcott Property in which AWS has (a) "gone dark", vacated, ceased to occupy or ceased to conduct business in the ordinary course and/or (b) exercised a contraction option, in either case exceeds 50% or more of the total rentable square footage demised to AWS on floors 5 and 6 at the 3075 Olcott Property pursuant to the AWS lease.

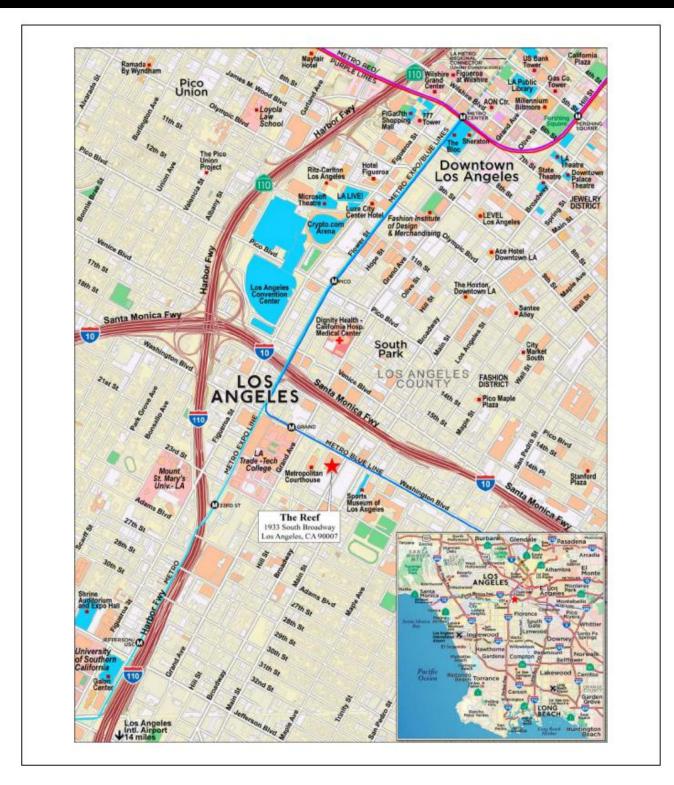
Subordinate and Mezzanine Debt. None.

Partial Release. Not permitted.

Ground Lease. None.



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# Mortgage Loan Information

Mortgage Loan Seller: GACC
Original Principal Balance<sup>(1)</sup>: \$40,000,000
Cut-off Date Principal Balance<sup>(1)</sup>: \$40,000,000
% of IPB: 5.6%
Loan Purpose: Refinance

Borrower: PHR LA Mart DE, LLC

**Borrower Sponsor:** Ara Tavitian Interest Rate: 5.42500% Note Date: 4/13/2022 **Maturity Date:** 5/6/2032 Interest-only Period: 120 months Original Term: 120 months **Original Amortization Term:** None Amortization Type: Interest Only

Call Protection: L(26),D(89),O(5)
Lockbox / Cash Management: Hard / Springing

Additional Debt<sup>(1)</sup>:

Additional Debt Balance<sup>(1)</sup>: \$110,000,000 Additional Debt Type<sup>(1)</sup>: Pari Passu

Single Asset / Portfolio:	Single Asset
Title:	Fee
Property Type – Subtype:	Mixed Use – Office/Retail
Net Rentable Area (SF):	806,960
Location:	Los Angeles, CA
Year Built / Renovated:	1958 / 2019
Occupancy:	78.3%
Occupancy Date:	2/21/2022
4 <sup>th</sup> Most Recent NOI (As of):	\$9,240,260 (12/31/2018)
3 <sup>rd</sup> Most Recent NOI (As of):	\$9,565,951 (12/31/2019)
2 <sup>nd</sup> Most Recent NOI (As of):	\$10,658,043 (12/31/2020)

**Property Information** 

 Most Recent NOI (As of):
 \$12,330,689 (TTM 12/31/2021)

 UW Economic Occupancy:
 83.6%

 UW Revenues:
 \$26,740,784

 UW Expenses:
 \$6,489,918

 UW NOI:
 \$20,250,866

 UW NOI:
 \$20,250,866

 UW NCF:
 \$19,282,515

 Appraised Value / Per SF<sup>(3)</sup>:
 \$349,000,000 / \$432

Appraisal Date<sup>(3)</sup>: 11/11/2021

#### **Escrows and Reserves Initial Cap** Initial Monthly Taxes: \$205.149 \$68.363 N/A Springing Insurance: \$0 N/A Replacement Reserves: \$0 \$11,715 N/A TI/LC Reserve: \$0 \$67.247 \$1.613.919 Other(3): \$22,000,000 Springing N/A

Financial Information <sup>(1)(2)(3)</sup>					
Cut-off Date Loan / SF:	\$186				
Maturity Date Loan / SF:	\$186				
Cut-off Date LTV:	43.0%				
Maturity Date LTV:	43.0%				
UW NCF DSCR:	2.34x				
UW NOI Debt Yield:	13.5%				

Sources and Uses							
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total		
Whole Loan <sup>(1)</sup>	\$150,000,000	100.0%	Loan Payoff	\$123,220,890	82.1%		
			Upfront Reserves	22,205,149	14.8		
			Principal Equity Distribution	3,607,459	2.4		
			Closing Costs	966,503	0.6		
Total Sources	\$150.000.000	100.0%	Total Uses	\$150,000,000	100.0%		

The Reef Mortgage Loan (as defined below) is part of The Reef Whole Loan (as defined below) evidenced by six *pari passu* notes with an aggregate outstanding principal balance as of the Cut-off Date of \$150,000,000. The Financial Information set forth above are calculated based on the outstanding balance of The Reef Whole Loan.

(2) See "Escrows and Reserves" below.

Other Initial Reserve consists of a \$22,000,000 earn-out reserve (the "Holdback Reserve") in connection with the County of LA Expansion Space. The Holdback Reserve is required to be released to the borrower provided that certain conditions are satisfied on or prior to November 5, 2022, including, among other things (i) the County of LA has accepted the County of LA Expansion Space and executed a commencement management trigger period is continuing. (ii) the County of LA has accepted the County of LA Expansion Space and executed a commencement management.

no cash management trigger period is continuing, (ii) the County of LA has accepted the County of LA Expansion Space and executed a commencement memo and delivered an estoppel acceptable to the lender and (iii) The Reef Whole Loan has a minimum UW NCF debt yield of 10.5%. See "Escrows and Reserves" below. As of June 2, 2022, the County of LA has accepted the County of LA Expansion Space and has executed and delivered an estoppel to the lender. As a result, the borrower is anticipated to make a request to the servicer that the Holdback Reserve fund be released to the borrower.

The Loan. The fifth largest mortgage loan ("The Reef Mortgage Loan") is part of a whole loan evidenced by six pari passu promissory notes in the aggregate original principal amount of \$150,000,000 ("The Reef Whole Loan"), The Reef Mortgage Loan is evidenced by the non-controlling Note A-3 and Note A-4-1, which have an aggregate outstanding principal balance as of the Cut-off Date of \$40,000,000 will be included in the BMO 2022-C2 securitization trust and represent approximately 5.6% of the Initial Pool Balance. The Reef Whole Loan is secured by the borrower's fee interest in a Class-A mixed use office and retail showroom building located in Los Angeles, California ("The Reef Property"). The Reef Whole Loan was originated by DBR Investments Co. Limited ("DBRI") on April 13, 2022. The Reef Whole Loan proceeds were used to refinance the existing debt on The Reef Property, fund upfront reserves, pay origination costs and provide cash to the borrower. The Reef Whole Loan accrues interest at a fixed rate of 5.42500% per annum. The table below summarizes the promissory notes that comprise The Reef Whole Loan. The relationship between the holders of The Reef Whole Loan is

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## **Structural and Collateral Term Sheet**

**BMO 2022-C2** 

#### No. 5 - The Reef

governed by a co-lender agreement as described under "Description of the Mortgage Pool—The Whole Loans—The Outside Serviced Pari Passu Whole Loans" in the Preliminary Prospectus.

		Whole Loan Summary		
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece
A-1	\$50,000,000	\$50,000,000	Benchmark 2022-B35	Yes
A-2	\$40,000,000	\$40,000,000	Benchmark 2022-B35	No
A-3	\$30,000,000	\$30,000,000	BMO 2022-C2	No
A-4-1	\$10,000,000	\$10,000,000	BMO 2022-C2	No
A-4-2	\$10,000,000	\$10,000,000	DBRI <sup>(1)</sup>	No
A-5	\$10,000,000	\$10,000,000	Benchmark 2022-B35	No
Total	\$150,000,000	\$150,000,000		

<sup>(1)</sup> The subject notes are expected to be securitized in one or more future transactions.

The Property. The Reef Property is a 12-story Class-A mixed use office/retail showroom building containing 806,960 square feet of net rentable area and an approximately 41,000 square foot billboard. The Reef Property was originally constructed in 1958 and was most recently renovated in 2019. The Reef Property is situated on a 9.11 acre site spanning two full city blocks in Downtown Los Angeles between the South Park District and the University of Southern California campus, and near the Staples Center, the LA Convention Center, and the Arts District. The Reef Property offers traditional office, media production, design, experimental marketing, event, sales, warehousing, fulfillment and showroom space. The building consists of a mix of approximately 33.6% office space, 45.6% retail/showroom space, 18.2% event space, 1.8% storage space, and approximately 0.1% retail/cafe space. Amenities include a front desk concierge, an on-site manager, 24/7 access, full-service loading docks with on-site porters and freight services, high capacity elevators, video surveillance, restricted access to tenants and registered "trade—only" tenants, fiber-optic internet connectivity, and a ground level market café and coffee shop (Coffee by Kofi).

On top of The Reef Property's 12-story building is an approximately 41,000 square foot digital LED (full-motion light emitting diode) video display billboard (the "LED Signage") that wraps around three sides of the building with visibility from the nearby IH-10 and IH 110 freeways. The LED Signage is the largest Out-Of-Home ("QOH") digital billboard on the West Coast, stands 56-feet-tall and 750-feet-long, and runs 852 pixels high and 11,376 pixels wide (9,692,352 total pixels). The LED Signage delivers approximately 173 million weekly impressions (over 17 million impressions per spot, cycling 6-8 spots per minute), and was rated the #1 geopath-rated OOH unit in the United States by a third party publication. Major advertisers on the LED Signage have included Verizon, AT&T, Sprint, LA Chargers, CBS All Access, PayPal, McDonald's, Expedia, Uber, DoorDash, Lucid Motors, Cadillac, Volkswagen, Rock Nation, Pinterest, Coca-Cola, Tidal, Mountain Dew, the NBA, Nike, Universal Pictures, Target, L'Oreal, Coors, Bacardi, Old Spice, Spotify, Discovery+, BlockFi, Facebook, Ticketmaster, Subaru, Frontier, Spectrum, GoDaddy, Microsoft, Samsung, Roku, Gatorade, Frito Lay, Hyundai, Newegg, City of Hope, and Tiktok. The borrower sponsor invested over \$20 million for the installation of the LED Signage.

The LED Signage has a 10-year license agreement that commenced February 2020 with New Tradition Outdoor, LLC (the "Licensee"), an unaffiliated third party operator. The LED Signage license agreement provides for a monthly license fee equal to the greater of (i) a minimum license fee (the "Minimum License Fee"), and (ii) seventy-five percent (75%) of the net revenue actually received by Licensee during the immediately preceding month (the "Profit Share Fee"). The Minimum License Fee is \$228,094 per month (\$2,737,122 annually) for the current license year (February 2022 through January 2023), and increases by 3.0% each year thereafter during the term of the license. The Licensee has one 10-year renewal option which would extend its term through February 2040. The chart below details the total revenue from the signage component, as well as the trailing 12 months sales trend. Since the delivery of the LED Signage in February 2020, sales have been on an upward trend, with reported gross sales of \$14.3 million as of the trailing 12 months ending in April 2022, which is more than double the reported gross sales for the first 12 months the LED Signage was operational. The underwritten income from the LED Signage is \$10,745,265 (which is underwritten based on the estimated Profit Share Fee for the trailing 12 months ending April 2022, which was greater than the Minimum License Fee during such months), in total accounting for 40.2% of The Reef Property's underwritten effective gross income. For certain purposes of this term sheet, the annual Minimum License Fee of \$2,737,122 for the license year of February 2022 through January 2023 has been treated as underwritten base rent.

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The following table presents certain information relating to the LED Signage revenue of The Reef Property:

LED Signage Revenue Summary <sup>(1)</sup>						
TTM Period	TTM LED Signage Contracted Amount	% Increase	TTM LED Signage Estimated Profit Share Fee to Borrower (75% of TTM LED Signage Contracted Amount)	Annual Minimum License Fee	TTM Estimated Borrower Gross (Greater of 75% of TTM LED Signage Contracted Amount and Annual Minimum License Fee)	
21-Feb	\$5,384,354	N/A	\$4,038,266	\$2,657,400	\$4,038,266	
21-Mar	\$6,116,528	13.6%	\$4,587,396	\$2,657,400	\$4,587,396	
21-Apr	\$6,581,351	7.6%	\$4,936,013	\$2,657,400	\$4,936,013	
21-May	\$6,973,450	6.0%	\$5,230,088	\$2,657,400	\$5,230,088	
21-Jun	\$7,873,081	12.9%	\$5,904,811	\$2,657,400	\$5,904,811	
21-Jul	\$8,594,362	9.2%	\$6,445,771	\$2,657,400	\$6,445,771	
21-Aug	\$9,091,627	5.8%	\$6,818,721	\$2,657,400	\$6,818,721	
21-Sep	\$9,782,609	7.6%	\$7,336,957	\$2,657,400	\$7,336,957	
21-Oct	\$10,358,471	5.9%	\$7,768,853	\$2,657,400	\$7,768,853	
21-Nov	\$10,797,230	4.2%	\$8,097,923	\$2,657,400	\$8,097,923	
21-Dec	\$11,411,373	5.7%	\$8,558,530	\$2,657,400	\$8,558,530	
22-Jan	\$12,135,558	6.3%	\$9,101,669	\$2,657,400	\$9,101,669	
22-Feb	\$13,220,751	9.1%	\$9,933,718	\$2,737,122	\$9,915,563	
22-Mar	\$13,612,742	3.0%	\$10,209,556	\$2,737,122	\$10,209,556	
22-Apr <sup>(2)</sup>	\$14,327,020	5.2%	\$10,745,265	\$2,737,122	\$10,745,265	

Profit Share Fee is based on net revenue actually received each month. Table assumes net revenue was equal to the contracted amount for all months; however, actual net revenue may have been lower than the contracted amount.

As of February 21, 2022, The Reef Property is 78.3% (inclusive of the County of LA Expansion Space (as defined below)) leased to 76 tenants representing a mix of companies including medical, finance, and legal tenants. The Reef Property tenants include LA Mart (a group of borrower-affiliated wholesale mart tenants), Maker City LA, LLC operating Magic Box (a borrower sponsor affiliated tenant operating corporate trade show and showroom space), and Shipfront LLC (a borrower sponsor affiliated tenant operating warehousing and fulfillment space). According to the appraisal, there are also various smaller showroom and storage spaces leased to entities in which the borrower sponsor has an equity interest, resulting in approximately 37.0% of the NRA being leased to affiliated tenants.

**COVID-19 Update.** As of April 1, 2022, The Reef Whole Loan is not subject to any forbearance, modification or debt service relief request. The Reef Whole Loan is current on debt service through June 6, 2022. See "Risk Factors—Special Risks—The Coronavirus Pandemic Has Adversely Affected the Global Economy and May Adversely Affect the Performance of the Mortgage Loans" in the Preliminary Prospectus.

Major Tenants. The three largest tenants based on underwritten base rent are County of LA (as defined below), Maker City LA, LLC and New Tradition Outdoor. LLC.

County of Los Angeles-Dept. of Children & Family Services ("County of LA") (142,360 square feet; 25.3% of NRA; 30.1% underwritten base rent; in each case, including County of LA Expansion Space); rated Aa1/AA+/AAA by Moody's/Fitch/S&P, uses its space at The Reef Property to house the Department of Children and Family Services, which is the largest child protective services agency in the United States, employing approximately 9,000 staff members across 20 regional offices, specialized bureaus, and administrative services. The Department of Children and Family Services oversees the safety of more than 2 million children across 88 cities in Los Angeles County. The agency provides services such a child abuse or neglect investigations, parenting education courses, tutoring, childcare, foster parent recruitment, and several specialized programs. In fiscal year 2019-2020, the County of Los Angeles reported \$29.5 billion in revenue, up 5.9% year-over-year. According to the Final Adopted Budget for fiscal year 2021-2022, the County of Los Angeles forecasts \$39.3 billion in revenue, representing a 2.85% increase from the revenue forecasted in the prior fiscal year. The County of LA space at The Reef Property is located directly across the street from 1945 South Hill Street, a building that houses The Los Angeles County Superior Court, the Municipal Court Traffic Division, and the LA County Mental Health Court.

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# Structural and Collateral Term Sheet

**BMO 2022-C2** 

No. 5 - The Reef

<sup>(2) 22-</sup>Apr reflects initial contracts as of April 2022, but may increase further by month end.

The County of LA has been a tenant at The Reef Property since July 2011 and currently occupies 142,360 square feet. The County of LA recently signed a lease to expand into an additional 62,124 square feet on the 7th floor (the "County of LA Expansion Space"). In connection with such expansion, the borrower also agreed to perform certain landlord work on both the County of LA Expansion Space and the County of LA's existing space, and the County of LA agreed to pay a revised rental rate (initially \$24.84 per square foot, which is lower than the rent the County of LA is currently paying) and extend the term of the lease for all of its space through the date that is 96 months from the date that both the County of LA Expansion Space and the renovated existing space is delivered to and accepted by the County of LA. The commencement date of the new lease does not begin until the landlord completes its work, which is expected to be this summer. We cannot assure you that the landlord will complete this work as expected or at all.

The County of LA has the right to terminate its lease for the entire premises at any time after the 60th month of the new commencement date (anticipated to be on or about April 2027) with 180 days' prior written notice.

At loan origination, in connection with the County of LA Expansion Space, the borrower reserved a \$22,000,000 Holdback Reserve with the lender to be held as additional collateral for The Reef Whole Loan, to be released to the borrower at such time as the County of LA Expansion Space is accepted and other conditions are satisfied, as described under "Escrows and Reserves" below, provided that such conditions are satisfied on or prior to November 5, 2022. As of June 2, 2022, the County of LA has accepted the County of LA Expansion Space and has executed and delivered an estoppel to the lender. As a result, the borrower is anticipated to make a request to the servicer that the Holdback Reserve fund be released to the borrower.

Maker City LA, LLC (148,908 square feet; 8.5% of NRA; 23.8% underwritten base rent), utilizes its space for full-service corporate events and trade shows. Maker City LA, LLC has an experienced production team and a digital platform for managing shows and events and has hosted productions for special events and trade shows including for the arts, design, fashion, film, television, advertising, and tech industries. From February through October 2022, the Maker City LA, LLC space has approximately \$9.8 million in projected revenue from in place contracts, including a contract with Street Art Live for its Van Gogh Alive experience, a digital museum experience. The Maker City LA, LLC is a borrower sponsor affiliated lease and is fully guaranteed by the borrower sponsor.

New Tradition Outdoor, LLC ("New Tradition") (0 square feet; 0.0% of NRA; 16.2% underwritten base rent, based on the Minimum License Fee for the 2022-2023 license year; 40.2% of underwritten effective gross income, based on full underwritten rent), the Licensee, which signed a 10-year license agreement that commenced in February 2020 is an unaffiliated third party operator of the LED Signage. Founded in 2010, New Tradition is an Outof-Home media company, with inventory across the country. New Tradition's inventory includes One Times Square and other well-known assets in New York, Los Angeles, Miami, Boston, Atlanta, Nashville, Chicago, Portland, Seattle, Washington DC, San Francisco, and Las Vegas. New Tradition's inventory in the Los Angeles area spans upwards of 110 advertising billboards.

Pursuant to the New Tradition license agreement, a "Reduction Event" will occur upon any of the following: (a) the advertising copy on the display area becomes materially obstructed from the view of vehicular traffic traveling in either direction on the 10 Freeway through no fault of the Licensee, (b) electrical service to the display area becomes unavailable or is interrupted, (c) based on the evaluation of a qualified, reputable and licensed general contractor, qualified, reputable and licensed electrical engineer or governmental authority, the structure cannot safely be used for the erection or maintenance of the display area for any reason, (d) the licensor is unable to obtain or maintain any permit for the continued use and/or maintenance of the display area, or (e) if the licensor otherwise fails to repair, maintain or replace the structure and/or the display area, including the LED screen, and if such Reduction Event results in a material and adverse reduction in net revenue for five business days (as to the events in clauses (b) through (e)) or 30 consecutive days (as to the event in clause (a)), then the licensor and licensee will be required to agree to an equitable adjustment of the rent for the LED Signage, or if the parties cannot agree, such reduction will be determined by an arbitration process.

It is anticipated that, following any release of the parcels described under "—Partial Release" below, buildings will be constructed on such parcels, and that such buildings will obstruct certain views of the LED Signage. We cannot assure you that such construction will not result in a Reduction Event. In addition, it is possible that office buildings will be constructed that could compete with The Reef Property.

**Environmental.** According to a Phase I environmental report dated March 11, 2022 ("**ESA**"), a REC was identified at The Reef Property related to the prior use of the eastern block at The Reef Property by multiple automobile body and engine repair, and automobile wrecking and salvage businesses as early as 1912 through the 1950s. This area of The Reef Property has been developed as a paved parking lot since approximately 1960. The potential exists for shallow soil contamination from oil, fuel, PCBs (polychlorinated biphenyls), solvents, paints and other chemicals associated with these former uses which may be encountered during redevelopment of The Reef Property. The ESA recommended that a soil management plan be implemented during redevelopment activities that addresses the potential for impacted soils based on historical areas of concern.

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# No. 5 - The Reef

The following table presents certain information relating to the historical occupancy of The Reef Property:

Historical and Current Occupancy<sup>(1)(2)</sup>
2019<sup>(3)</sup> 2020<sup>(3)</sup> 2021<sup>(3)</sup> Current<sup>(4)</sup>

74.2%	63.0%	70.7%	78.3%
14.270	00.070	10.170	10.570

- (1) As provided by the borrower and reflects year-end occupancy for the indicated year ended December 31 unless specified otherwise.
- (2) Inclusive of the 11,500 square feet at 2005 South Main Street for 2019, 2020 and 2021.
- The 2021 Occupancy is as of September 30, 2021, which is the most recent number available.
- The average occupancy from January 2021 to September 2021 was 61.4%.
- (4) Based on underwritten rent roll dated February 21, 2022.

The following table presents certain information relating to the largest tenants based on underwritten base rent at The Reef Property:

Tenant Summary <sup>(1)</sup>								
Tenant	Ratings Moody's/S&P/ Fitch <sup>(2)</sup>	Net Rentable Area (SF)	% of Total NRA	UW Base Rent PSF	UW Base Rent	% of UW Base Rent	Lease Expiration Date	
County of Los Angeles-Dept. of Children & Family Services <sup>(3)</sup>	Aa1/AAA/AA	204,484	25.3%	\$24.84	\$5,079,383	30.1%	4/30/2030	
Maker City LA, LLC <sup>(4)</sup>	NR/NR/NR	148,908	18.5	\$27.00	4,020,516	23.8	5/31/2035	
New Tradition Outdoor, LLC <sup>(5)</sup>	NR/NR/NR	0	0.0	\$0.00	2,737,122 <sup>(6)</sup>	16.2	2/2/2030	
Shipfront LLC <sup>(4)</sup>	NR/NR/NR	62,124	7.7	\$24.00	1,490,976	8.8	8/31/2035	
Stephen Jewelry, Inc.	NR/NR/NR	31,956	4.0	\$17.96	574,015	3.4	12/31/2022	
California Institute of The Arts	NR/NR/NR	5,004	0.6	\$44.50	222,658	1.3	5/31/2023	
Lance & Matt Show	NR/NR/NR	10,924	1.4	\$18.89	206,317	1.2	1/31/2023	
S & R Distributors, Inc.	NR/NR/NR	10,675	1.3	\$17.99	192,048	1.1	2/28/2023	
Sansi North America, LLC	NR/NR/NR	4,486	0.6	\$38.19	171,331	1.0	4/30/2029	
LA Promise Fund	NR/NR/NR	4,842	0.6	\$31.55	152,770	0.9	7/31/2028	
Ten Largest Tenants		483,403	59.9%	\$30.71	\$14,847,135	88.0%		
Remaining Occupied Tenants <sup>(7)</sup>		148,384	18.4	\$13.67	2,027,913	12.0%		
Total Occupied		631,787	78.3%	\$26.71	\$16,875,048	100.0%		
Vacant		175,173	21.7		,			
Total / Wtd. Avg.		806,960	100.0%	•				

- (1) Based on the underwritten rent roll dated February 21, 2022.
- In some instances, ratings provided are those of the parent company or government of the entity shown, whether or not the parent company or government guarantees the lease.
- (3) The County of LA has the right to terminate its lease for the entire premises at any time after the 60th month of the new commencement date (anticipated to be on or about April, 2027) with 180 days' prior written notice.
- (4) Maker City LA, LLC and Shipfront, LLC are both borrower-affiliated leases.
- (5) New Tradition Outdoor, LLC has the right to abate its rent upon a Reduction Event as described above.
- (6) Represents annual Minimum License Fee for the LED Signage for the license year from February 2022 through January 2023.
- In addition to Maker City LA, LLC and Shipfront, LLC, according to the appraisal, there are various smaller showroom and storage spaces leased to entities in which the borrower sponsor has an equity interest, resulting in approximately 37.0% of the net rentable square footage being leased to affiliated tenants.

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#### Structural and Collateral Term Sheet

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## No. 5 - The Reef

The following table presents certain information relating to the tenant lease expirations at The Reef Property:

			L	ease Rollover S	Schedule <sup>(1)(2)</sup>				
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	UW Base Rent Expiring <sup>(3)</sup>	% of UW Base Rent Expiring <sup>(3)</sup>	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative UW Base Rent Expiring <sup>(3)</sup>	Cumulative % of UW Base Rent Expiring <sup>(3)</sup>
Vacant	NAP	175,173	21.7%	NAP	NAP	175,173	21.7%	NAP	NAP
2022	51	125,193	15.5	\$1,573,299	9.3%	300,365	37.2%	\$1,573,299	9.3%
2023	14	60,758	7.5	1,211,678	7.2	361,123	44.8%	\$2,784,977	16.5%
2024	2	11,589	1.4	226,902	1.3	372,712	46.2%	\$3,011,879	17.8%
2025	2	8,685	1.1	187,342	1.1	381,397	47.3%	\$3,199,221	19.0%
2026	0	0	0.0	0	0.0	381,397	47.3%	\$3,199,221	19.0%
2027	1	719	0.1	23,730	0.1	382,116	47.4%	\$3,222,951	19.1%
2028	1	4,842	0.6	152,770	0.9	386,958	48.0%	\$3,375,721	20.0%
2029	1	4,486	0.6	171,331	1.0	391,444	48.5%	\$3,547,052	21.0%

Total	76	806,960	100.0%	\$16.875.048	100.0%				
2033 & Beyond	2	211,032	26.2	5,511,492	32.7	806,960	100.0%	\$16,875,048	100.0%
2032	0	0	0.0	0	0.0	595,928	73.8%	\$11,363,556	67.3%
2031	0	0	0.0	0	0.0	595,928	73.8%	\$11,363,556	67.3%
2030	2	204,484	25.3	7,816,505	46.3	595,928	73.8%	\$11,363,556	67.3%

<sup>(1)</sup> Based on the underwritten rent roll dated February 21, 2022.

The following table presents certain information relating to the underwritten cash flows of The Reef Property:

Operating History and Underwritten Net Cash Flow <sup>(1)</sup>						
	2019	2020	TTM <sup>(2)</sup>	Underwritten <sup>(2)</sup>	Underwritten Per Square Foot	%
Rents in Place <sup>(3)</sup>	\$14,844,181	\$13,292,124	\$11,493,020	\$14,137,926	\$17.52	52.9%
Credit Rent Step	0	0	0	102,004	0.13	0.4
Vacant Income	0	0	0	5,255,175	6.51	19.7
Gross Potential Rent	\$14,844,181	\$13,292,124	\$11,493,020	\$19,945,105	\$24.16	72.9%
(Vacancy / Credit Loss)(4)	0	0	0	(5,255,175)	(6.51)	(19.7)
Reimbursements	0	0	0	1,755,589	2.18	6.6
LED Signage Income	0	2,350,172	6,218,590	10,745,265	13.32	40.2
Effective Gross Income	\$14,844,181	\$15,642,297	\$17,711,610	\$26,740,784	\$33.14	100.0%
Total Expenses	\$5,278,230	\$4,984,254	\$5,380,921	\$6,489,918	\$8.04	24.3%
Net Operating Income	\$9,565,951	\$10,658,043	\$12,330,689	\$20,250,866	\$25.10	75.7%
Total TI / LC, Capex / RR	0	0	0	968,351	1.20	3.6
Net Cash Flow	\$9,565,951	\$10,658,043	\$12,330,689	\$19,282,515	\$23.90	72.1%

Certain items such as interest expense, interest income, lease cancellation income, depreciation, amortization, debt service payments and any other non-recurring were excluded from the historical presentation and are not considered for the underwritten cash flow.

The Market. The Reef Property is in Downtown Los Angeles ("DTLA") and is well located for government tenants, as it is directly across the street from the Los Angeles County Superior Court, the LA County Mental Health Court, and the Municipal Court Traffic Division. The Reef Property is adjacent to South Park and University Park in DTLA, is less than one mile to the Los Angeles Convention Center and the Staples Center, and is 1.5 miles northeast of the University of Southern California (which has approximately 49,500 students). Transit nearby includes a bus stop at The Reef Property, the Grand Station Blue Line 2 blocks away, and the LATTC/Ortho Transit Stop, San Pedro Station and the Pico Station Expo Lines all less than half a mile from The Reef Property. Daily traffic counts along Washington

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## No. 5 - The Reef

Boulevard and South Broadway are approximately 36,000 and 18,000 cars, respectively. The Reef Property is accessible via two highly trafficked freeways in Los Angeles, the Harbor Freeway (Interstate 110) to the north and the Santa Monica Freeway (Interstate 10) to the west. Additionally, The Reef Property is a few blocks from the Los Angeles Trade Technical College (LATTC) which has an enrollment of approximately 12,000 students.

The Reef Property is located in Los Angeles, California within the Downtown Los Angeles submarket. As of the third quarter of 2021, the Downtown Los Angeles submarket contained nearly 69.0 million square feet of office space, accounting for approximately 16.0% of total market inventory. Through the third quarter of 2021, the submarket witnessed 332,000 square feet of negative net absorption. This corresponded with a vacancy rate of 17.0%, up 46 basis points from the previous year. The Class A vacancy in the submarket is 18.3% through the third quarter of 2021.

As of the third quarter of 2021, the average rental rate for office space was \$41.28 per square foot in the Downtown Los Angeles office submarket, representing an increase of 0.3% over year-end 2020. As of the third quarter of 2021, the average asking rent for Class A office space was \$47.40 per square foot, gross, down 0.5% year-over-year.

<sup>(2)</sup> Certain tenants may have termination or contraction options (which may become exercisable prior to the originally stated expiration date of the tenant lease) that are not considered in the above Lease Expiration Schedule.

<sup>(3) %</sup> of UW Base Rent Expiring, Cumulative UW Base Rent Expiring and Cumulative % of UW Base Rent Expiring includes annual Minimum License Fee for the LED Signage for the license year from February 2022 through January 2023. The LED Signage is not included in NRA

<sup>(2)</sup> The increase in Net Operating Income from TTM to Underwritten is primarily driven by increased LED Signage Income, and is also driven by underwriting of the County of LA Expansion Space.

Rents in Place does not include the Minimum License Fee for the LED Signage that has been shown in the Lease Expiration Schedule and Largest Tenants Based on Underwritten Base Rent tables, as the Underwritten License Fee (which is equal to the profit share fee for the trailing 12 months ended April 2022) is shown in the table above under LED Signage Income.

<sup>(4)</sup> Represents an underwritten economic vacancy of 16.4%.

The following table summarizes the comparable office leases in the surrounding market:

		Comparab	ole Summary <sup>(1)</sup>					
Property/Address	Location	Year Built / Renovated	Tenant Name	Lease Start Date	Term (yrs.)	Lease Type	Tenant Size (square feet)	UW Base Rent Per square feet
The Reef <sup>(2)</sup>	Los Angeles, CA	1958/2019	Shipfront LLC	9/2021	13.8	MG <sup>(3)</sup>	62,124	\$24.00
800 W 6 <sup>th</sup> Street	Los Angeles, CA	1973/NAP	Heimberg Law Group	4/2021	5	FSG	6,343	\$28.20
205 South Broadway	Los Angeles, CA	NAV	Quandary Peak Research	2/2021	5.25	FSG	2,200	\$27.00
515 South Flower Street	Los Angeles, CA	1972/1994	Jenner & Block	11/ 2021	11	FSG	26,341	\$33.36
300 South Grand Avenue	Los Angeles, CA	1985/NAP	JPMorgan Chase	10/ 2020	1.5	FSG	30,000	\$28.56
355 South Grand Avenue	Los Angeles, CA	1983/2018	Reed Smith LLP	1/2022	5	FSG	67,368	\$35.40
400 South Hope Street	Los Angeles, CA	1983/2010	Ogletree Deakins	12/ 2020	NAV	FSG	33,299	\$30.36
Total/Wtd. Avg. <sup>(4)</sup>					5.5			\$32.43

- (1) Source: Appraisal
- (2) Based on the underwritten rent roll dated February 21, 2022.
- (3) This lease is modified gross, however not all leases at The Reef Property are modified gross.
- (4) Total/Wtd.Avg. does not include The Reef Property.

**The Borrower**. The borrower is PHR LA Mart DE, LLC a Delaware limited liability company and single purpose entity with two independent directors. Legal counsel to the borrower delivered a non-consolidation opinion in connection with the origination of The Reef Whole Loan.

The Borrower Sponsor. The borrower sponsor and non-recourse carveout guarantor for The Reef Whole Loan is Ara Tavitian. Ara Tavitian was a gastroenterologist in Glendale, California and was affiliated with Adventist Health-Glendale. Ara Tavitian is also the founder and chairman of Kanon Ventures, LLC, a private equity firm that specializes in health care and real estate investments. For over 30 years, Ara Tavitian and his management team have been investors and operators, having owned and operated hospitals, medical groups, medical facilities, and other commercial properties across California. Ara Tavitian owns 26 commercial properties, with all the properties in the Greater Los Angeles area except for two properties out of state.

Property Management. The Reef Property is managed by Elite Property Management, LLC, an affiliate of the borrower.

Escrows and Reserves. At loan origination, the borrower deposited approximately (i) \$205,149 into a tax reserve and (ii) \$22,000,000 into a Holdback Reserve.

Tax Reserve – On each due date, the borrower is required to fund 1/12 of the taxes (initially approximately \$68,383), that the lender reasonably estimates will be payable over the next-ensuing 12-month period.

Insurance Reserve – On each due date, the borrower is required to fund 1/12 of the insurance premiums that the lender reasonably estimates will be required for the renewal of the insurance coverage. These deposits will be waived as long as an acceptable blanket policy is in effect, which was the case as of the origination date.

Capital Expenditure Reserve – On each due date, the borrower is required to fund a capital expenditure reserve in the amount of approximately \$11,715. In addition, unless the LED screens on the LED Signage have already been replaced with updated screens that

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## No. 5 - The Reef

satisfy certain conditions in the loan documents, on each due date commencing in May 2029 through and including the due date in January 2030 (unless a letter of credit for such purpose is delivered in the face amount of \$8.2 million (subject to reassessment)), the borrower is required to make monthly deposits of approximately \$911,111 (which amount may be decreased based upon the delivery of binding contracts to replace the billboard display screens at the time), in order to cover any capital expenditure expenses related to the LED Signage.

TI / LC Reserve — On each due date, the borrower is required to fund a TI / LC reserve in the amount of approximately \$67,247 or \$1.00 per square foot, capped at 24 months' deposit (which equals approximately \$1,613,919).

Holdback Reserve - A Holdback Reserve in the amount of \$22,000,000 was reserved at origination in connection with the County of LA Expansion Space. Provided no Trigger Period (as defined below) is then in effect, the lender is required to release such reserve to the borrower upon the borrower delivering to the lender evidence that the following conditions have been satisfied on or prior to November 5, 2022: (A) The Reef Property has achieved a debt yield of at least 10.5%, and (B) LA County has accepted the LA County Expansion Space and has executed a commencement date memorandum and estoppel, each in substantially the form provided to the lender prior to the origination date, confirming, among other things, that (1) LA County is the tenant under the LA County lease, (2) LA County has accepted possession of the LA County Expansion space, (3) the LA County lease expiration date is no sooner than March 31, 2030 (subject to the early termination right from and after the 60th lease month, as described above under "The Property") and that LA County's current ongoing early termination right as described above under "The Property") is no longer effective, (4) the Basic Rent (as defined in the LA County lease) is no less than \$423,281.88 for the first 12 months following the acceptance of the LA County Expansion Space, (5) the total amount of the premises demised under the LA County lease is 204,484 square feet, (6) to the knowledge of LA County, LA County has not given the borrower written notice of a material default under the LA County lease which has not been cured, and (7) LA County is not entitled to any credit against any rent or other charge or rent concession under the LA County lease except as set forth in the LA County lease, and all contributions required to be paid by the borrower as of the date of the LA County estoppel have been paid in full and all of the borrower's obligations with respect to tenant improvements have been fully performed. In the event that the foregoing conditions are not satisfied by November 5, 2022, the lender is permitted to continue to hold the \$22,000,000 Holdback Reserve as additional collateral through the maturity date of The Reef Whole Loan. As of June 2, 2022, the County of LA has accepted the County of LA Expansion Space and has executed and delivered an estoppel to the lender. As a result, the borrower is anticipated to make a request to the servicer that the Holdback Reserve fund be released to the borrower.

Lockbox / Cash Management. The Reef Whole Loan is structured with a hard lockbox and springing cash management. The borrower is required to cause all rents to be deposited directly into the lender-controlled lockbox account. The Reef Whole Loan documents also require that all rents received by the borrower or property manager be deposited into the lockbox account within two business days of receipt. During the continuance of a Trigger Period, funds on deposit in the lockbox account are required to be swept on a daily basis into a lender-controlled cash management account and applied on each payment date (i) to make deposits into the tax and insurance reserves, (ii) to pay debt service on The Reef Whole Loan, (iii) to make deposits into the capital expenditure and TI / LC reserves, (iv) to pay (I) the lesser of lender-approved budgeted operating expenses and actual operating expenses, minus (II) the amount by which lender-approved budgeted operating expenses exceeded actual operating expenses in prior months, to the extent not previously deducted pursuant to this clause (II), and (v) to pay lender-approved extraordinary expenses, if any, with any excess cash after such application required to be deposited (A) if a Lease Sweep Period is continuing, into a lease sweep reserve (the "Lease Sweep Reserve") to be applied to pay the costs of retenanting the applicable space, or (B) if no Lease Sweep Period is continuing, and any other Trigger Period is continuing, into a lender-controlled account to be held as additional collateral for The Reef Whole Loan during such Trigger Period.

A "<u>Trigger Period</u>" will commence upon (i) the occurrence of an event of default under The Reef Whole Loan (ii) a Low DSCR Period (as defined below), (iii) if a property manager is an affiliate of the borrower or guarantor and such property manager becomes insolvent or a debtor in any bankruptcy or insolvency proceeding or (iv) the commencement of a Lease Sweep Period, and will end, if (A) with respect to a Trigger Period continuing pursuant to clause (i), the event of default commencing the Trigger Period has been cured and such cure has been accepted by the lender, (B) with respect to a Trigger Period continuing due to clause (ii), the Low DSCR Period has ended, (C) with respect to a Trigger Period continuing due to clause (iii), if the property manager is replaced with an unaffiliated qualified manager approved by the lender under a replacement management agreement approved by the lender, or (D) with respect to a Trigger Period continuing due to clause (iv), the Lease Sweep Period has ended.

A "Low DSCR Period" will commence if the debt service coverage ratio ("DSCR") of The Reef Whole Loan is less than 1.20x based on The Reef Whole Loan documents as of the last day of any calendar quarter, however if any tenant is subject to a Tenant Adjustment Event (as defined below), then the underwritten net cash flow as of the most recent calendar quarter may be immediately adjusted downward by the lender and to the extent said adjustment results in a DSCR that is below 1.20x, a Low DSCR Period will immediately commence, and will end upon The Reef Property achieving a DSCR of at least 1.20x for two consecutive calendar quarters.

A "<u>Tenant Adjustment Event</u>" will mean the exclusion of (X) amounts representing non-recurring items and (Y) amounts received from (1) tenants not currently in occupancy and paying full, unabated rent (unless all abated rent has been deposited with the lender), (2) tenants affiliated with the borrower or non-recourse guarantor (other than the Maker City LA, LLC and Shipfront, LLC leases), (3) tenants in default or in bankruptcy, (4) tenants under (x) month-to-month leases and (y) leases where the term is set to expire in the next

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succeeding calendar quarter (provided that up to 10% of the gross rents received at The Reef Property will be included with respect to rents received from such month-to-month or expiring leases) or (5) tenants under leases where the tenant thereunder has a renewal option and has failed to exercise such renewal option within the time period set forth in the lease or has given notice of intent to vacate.

A "Lease Sweep Period" will commence (a) upon the earlier of (i) the date that is nine months prior to the expiration of a Sweep Lease (defined below) or the date on which a termination option thereunder may be exercised or (ii) upon the date required under the Sweep Lease by which the Sweep Tenant is required to give notice of its exercise of a renewal option thereunder (and such renewal has not been so exercised) or (iii) nine months prior to The Reef Whole Loan maturity date (if a Sweep Tenant's lease expires or a termination option may be exercised at any time prior to February 6, 2033); (b) upon the early termination, early cancellation or early surrender of a Sweep Lease or upon the borrower's receipt of notice by a Sweep Tenant of its intent to effect an early termination, early cancellation or early surrender of its Sweep Lease; (c) if a Sweep Tenant has ceased operating its business (i.e., "goes dark") in its space (or any material portion thereof) at The Reef Property (a "Go Dark Event"); (d) upon a monetary or material non-monetary default under a Sweep Lease by a Sweep Tenant beyond any applicable notice and cure period, or (e) upon a bankruptcy or insolvency proceeding of a Sweep Tenant or its parent.

A Lease Sweep Period will end once the applicable Lease Sweep Period has been cured or the space demised under the Sweep Lease has been retenanted pursuant to one or more "qualified leases" as defined in The Reef Whole Loan documents (or, if applicable, the applicable Sweep Lease has been renewed pursuant to its terms) and, in the lender's reasonable judgment, sufficient funds have been accumulated in the Lease Sweep Reserve to cover all anticipated tenant improvements and leasing commissions and free and/or abated rent in connection therewith (and in the case of replacement leases, any debt service and operating shortfalls relating to the delay in the commencement of full rent payments) (the "Lease Sweep Re-tenanting Costs"). A Lease Sweep Period will also cease on the date on which the following amounts have accumulated in the Lease Sweep Reserve: (x) \$55 per square foot with respect to any portion of the space demised under the applicable Sweep Lease including the County of LA lease that has not been re-tenanted; provided that, so long as the County of LA remains in occupancy under its lease, continues to pay full unabated rent and has not delivered a notice of its intention to terminate its lease, such amount will be \$25 per square foot, and (y) to the extent a portion of the space demised under the applicable Sweep Lease has been re-tenanted pursuant to one or more qualified leases, in the lender's judgment, sufficient funds to cover all anticipated Lease Sweep Re-tenanting Costs related to the space that has been re-tenanted.

A "Sweep Lease" means (i) the County of LA lease, (ii) the Shipfront LLC lease, (iii) the Maker City LA, LLC lease or (iv) any replacement lease of the foregoing leases that, either individually, or when taken together with any other lease with the same tenant or its affiliates, and assuming the exercise of all expansion rights and all preferential rights to lease additional space contained in such lease, covers the majority of the applicable Lease Sweep Space.

"Lease Sweep Space" means the space demised under the applicable Sweep Lease.

Subordinate and Mezzanine Debt. None.

Partial Release. The Reef Property is comprised of two full city blocks containing 9.11 acres. One block (the "West Block") contains the office building portion of The Reef Property and a parking lot area and the other block (the "East Block"), which is located across the street from the West Block, contains an 11,150 square foot industrial building and a parking lot. The Reef Whole Loan permits the free release, without defeasance or prepayment, of either or both of the East Block and of an approximately 4.25 acre parcel (comprising a parking lot area) of the West Block (the "West Release Parcel"), provided that the following conditions, among others, are satisfied: (i) delivery of an updated survey, and, with respect to the West Release Parcel, a recorded, finalized parcel map that creates a legal subdivision of the West Release Parcel from the remainder of the West Block, (ii) to the extent there are shared facilities, access or parking, unless an easement of record already exists, an easement reasonably satisfactory to the lender pursuant to which the borrower will receive such easements as are reasonably required for the continued use and operation of the remaining The Reef Property (the "Remaining Property"), (iii) a date down of a legal memorandum previously provided to the lender stating that after the release the Remaining Property will be in compliance with certain legal requirements, (iv) in the event that parking as required by legal requirements is not located on the Remaining Property, parking agreements necessary for the borrower to provide the Remaining Property with sufficient parking as required by legal requirements, which parking agreements must be reasonably satisfactory to the lender, (v) delivery of an officer's certificate from the borrower stating, among other things, that the release will not (1) adversely affect the rights of the lender under the loan documents with respect to the Remaining Property, (2) violate any document or instrument affecting the Remaining Property, or (3) adversely affect the use or operation of, or access to, the Remaining Property, and (vi) compliance with REMIC related conditions. Income from the release parcels was not underwritten, and the release parcels were excluded from the collateral that was covered in the appraisal.

Ground Lease. None.

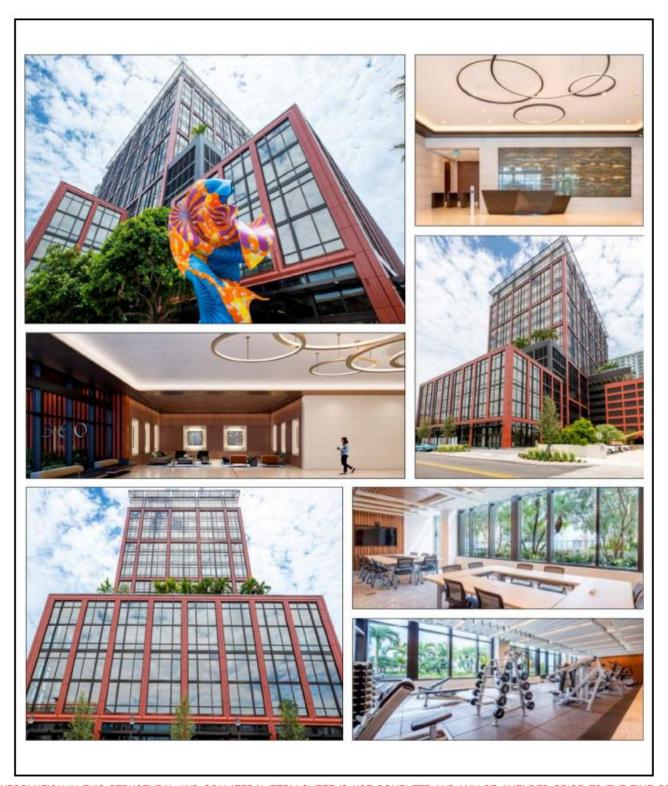
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Structural and Collateral Term Sheet

**BMO 2022-C2** 

No. 6 - 360 Rosemary

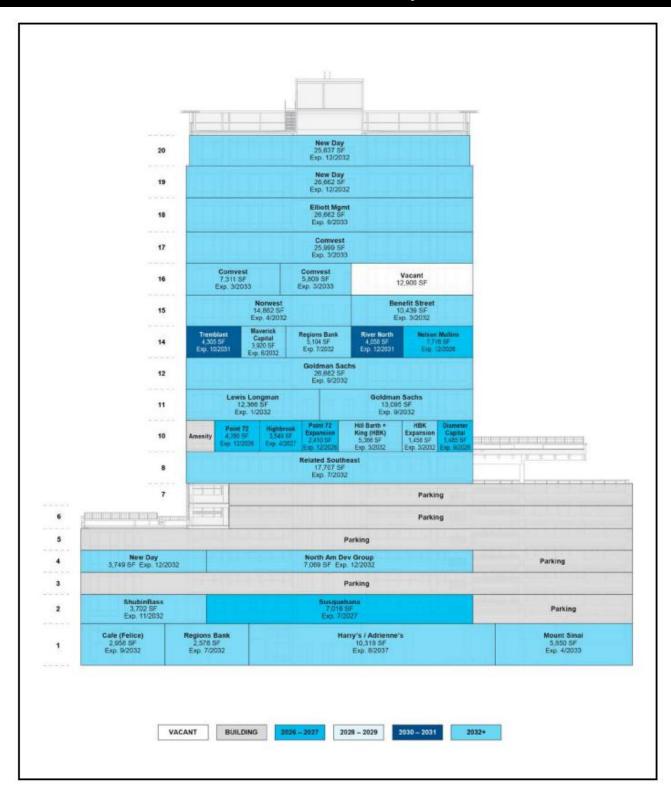


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# **Structural and Collateral Term Sheet**

# No. 6 - 360 Rosemary



# No. 6 - 360 Rosemary



# No. 6 - 360 Rosemary

Mortgage Lo	Mortgage Loan Information						
Mortgage Loan Seller:	BMO						
Original Principal Balance <sup>(1)</sup> :	\$32,000,000						
Cut-off Date Principal Balance <sup>(1)</sup> :	\$32,000,000						
% of IPB:	4.5%						
Loan Purpose:	Refinance						
Borrower:	CityPlace North II						

II, L.L.C. **Borrower Sponsor:** The Related Companies, L.P. Interest Rate: 3.95000%

Note Date: 1/18/2022 2/6/2032 **Maturity Date:** Interest-only Period: 120 months Original Term: 120 months **Original Amortization Term:** None Amortization Type: Interest Only

YM3(29),DorYM3(84),O(7) Call Protection:

Lockbox / Cash Management: Hard / Springing

Additional Debt<sup>(1)</sup>:

\$53,000,000 / \$100,802,000 / Additional Debt Balance<sup>(1)</sup>:

\$24,198,000

Additional Debt Type(1): Pari Passu / B Note / C Note

Property Information								
Single Asset / Portfolio:	Single Asset							
Title:	Fee							
Property Type – Subtype:	Office – CBD							
Net Rentable Area (SF):	313,002							
Location:	West Palm Beach, FL							
Year Built / Renovated:	2021 / NAP							
Occupancy <sup>(2)</sup> :	95.9%							
Occupancy Date:	12/1/2021							
4 <sup>th</sup> Most Recent NOI (As of):	NAV							
3 <sup>rd</sup> Most Recent NOI (As of):	NAV							
2 <sup>nd</sup> Most Recent NOI (As of):	NAV							
Most Recent NOI (As of):	NAV							
UW Economic Occupancy:	95.0%							
UW Revenues:	\$23,655,523							
UW Expenses:	\$8,490,851							
UW NOI:	\$15,164,673							
UW NCF:	\$14,804,720							
Appraised Value / Per SF <sup>(3)</sup> :	\$319,000,000 / \$1,019							
Appraisal Date <sup>(3)</sup> :	12/1/2023							

Escrows and Reserves <sup>(4)</sup>								
Initial Monthly Initia								
Taxes:	\$0	Springing	N/A					
Insurance:	\$0	Springing	N/A					
Replacement Reserves:	\$0	Springing	N/A					
TI / LC Reserve:	\$0	Springing	N/A					
Other:	\$45,498,551	\$0	N/A					

Financial Information <sup>(1)</sup>							
Senior Loan Whole Loan							
Cut-off Date Loan / SF:	\$272	\$671					
Maturity Date Loan / SF:	\$272	\$671					
Cut-off Date LTV <sup>(3)</sup> :	26.6%	65.8%					
Maturity Date LTV <sup>(3)</sup> :	26.6%	65.8%					
UW NCF DSCR:	4.35x	1.76x					
UW NOI Debt Yield:	17.8%	7.2%					

	Sources and Uses							
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total			
Whole Loan <sup>(1)</sup>	\$210,000,000	100.0%	Payoff Existing Debt	\$110,495,605	52.6%			
			Return of Equity	47,876,656	22.8			
			Reserves	45,498,551	21.7			
			Closing Costs	6,129,189	2.9			
Total Sources	\$210,000,000	100.0%	Total Uses	\$210,000,000	100.0%			

- The 360 Rosemary Mortgage Loan (as defined below) is part of the 360 Rosemary Whole Loan (as defined below) which has an original aggregate principal balance (1) of \$210,000,000. The Financial Information in the chart above reflects the 360 Rosemary Senior Loan (as defined below) and the 360 Rosemary Whole Loan. For additional information, see "The Loan" below.
- Occupancy is based on the underwritten rent roll as of December 1, 2021. Occupancy is based on the percentage of net rentable area leased. Due to the recent (2) completion of the 360 Rosemary Property (as defined below), many tenants are currently in the process of building out their respective spaces and have not yet taken physical occupancy.
- The Appraised Value reflects the "As Stabilized" value concluded by the appraiser. The "As Stabilized" value assumes the completion of the remaining tenant improvements. At origination, the lender required escrow deposits sufficient to cover the costs associated with the completion of the remaining tenant improvements. The appraiser's concluded market value "as-is" is \$245,000,000, which represents a 360 Rosemary Senior Loan Cut-off Date LTV and Maturity Date LTV of 34.7%.
- For a full description of escrows and reserves, please refer to "Escrows and Reserves" below.

The Loan. The sixth largest mortgage loan (the "360 Rosemary Mortgage Loan") is part of a whole loan (the "360 Rosemary Whole Loan") that is evidenced by (i) five pari passu senior promissory notes in the aggregate original principal amount of \$85,000,000 (the "360 Rosemary Senior Loan"), (ii) a subordinate promissory note in the original principal amount of \$100,802,000 (the "360 Rosemary Subordinate Companion B Loan"), and (iii) a further subordinated promissory note in the original principal amount of \$24,198,000 (the "360 Rosemary Subordinate Companion C Loan" and, together with the 360 Rosemary Subordinate Companion B Loan, the "360 Rosemary Subordinate Companion Loans"). The 360 Rosemary Whole Loan was originated on January 18, 2022, by Bank of Montreal ("BMO"). The 360 Rosemary Whole Loan is secured by a first priority mortgage on the borrower's fee simple interest in a 313,002 square

#### Structural and Collateral Term Sheet

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# No. 6 - 360 Rosemary

foot office property located in West Palm Beach, Florida (the "360 Rosemary Property"). The 360 Rosemary Mortgage Loan is evidenced by the non-controlling promissory Note A-3 and Note A-4, with an aggregate principal balance as of the Cut-off Date of \$32,000,000. The remaining notes have been securitized or are held by a third party, as set forth in the table below. Prior to the occurrence of a "control appraisal period" with respect to the 360 Rosemary Subordinate Companion C Loan, the holder of the 360 Rosemary Subordinate Companion C Loan (or its representative) will be the controlling noteholder. Following the occurrence and during the continuance of a "control appraisal period" with respect to the 360 Rosemary Subordinate Companion C Loan, the holder of the 360 Rosemary Subordinate Companion B Loan (i.e., the BMO 2022-C1 securitization trust, which rights will be exercisable by the designated class of holders of the series of loan-specific certificates that will be backed by the 360 Rosemary Subordinate Companion B Loan) will be the controlling noteholder. Following the occurrence and during the continuance of a "control appraisal period" with respect to the 360 Rosemary Subordinate Companion B Loan, the holder of the 360 Rosemary Mortgage Loan (i.e., the BMO 2022-C1 securitization trust, which rights will be exercisable by the controlling class representative for the BMO 2022-C1 pooled mortgage loans securitization transaction) will be the controlling noteholder. The 360 Rosemary Whole Loan will be serviced pursuant to the pooling and servicing agreement for the BMO 2022-C1 securitization. See "Description of the Mortgage Pool—The Whole Loans—The 360 Rosemary Pari Passu-AB Whole Loan" and "Pooling and Servicing Agreement" in the Preliminary Prospectus.

Whole Loan Summary							
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece			
A-1	\$25,000,000	\$25,000,000	BMO 2022-C1	No <sup>(1)</sup>			
A-2	\$20,000,000	\$20,000,000	BMO 2022-C1	No			
A-3	\$15,000,000	\$15,000,000	BMO 2022-C2	No			
A-4	\$17,000,000	\$17,000,000	BMO 2022-C2	No			
A-5	\$8,000,000	\$8,000,000	CGCMT 2022-GC48	No			
Total Senior Loan	\$85,000,000	\$85,000,000					
B-1	\$100,802,000	\$100,802,000	BMO 2022-C1 (Loan Specific)	No <sup>(1)</sup>			
C-1	\$24,198,000	\$24,198,000	Third Party	Yes <sup>(1)</sup>			
Total	\$210,000,000	\$210,000,000					

Following the occurrence and during the continuance of a "control appraisal period" with respect to Note C-1, Note B-1 will be the controlling note. Following the occurrence and during the continuance of a "control appraisal period" with respect to Note B-1, Note A-1 will be the controlling note, and the controlling class representative of the BMO 2022-C1 pooled mortgage loans securitization will be entitled to exercise the related control rights. See "Description of the Mortgage Pool—The Whole Loans—The 360 Rosemary Pari-Passu AB Whole Loan" in the Preliminary Prospectus.

The Property. The 360 Rosemary Property consists of a 20-story office property comprised of 291,298 square feet of office space and 21,704 of retail square feet located at 360 South Rosemary Avenue in West Palm Beach, Florida. The 360 Rosemary Property has a total of 606 parking spaces (approximately 1.94 parking spaces per 1,000 square feet of NRA) provided by the seven-story parking garage. The 360 Rosemary Property is situated at the southeast corner of South Rosemary Avenue and Fern Street that provides prime frontage for the retail tenants. The 360 South Rosemary Property is located in the downtown neighborhood of West Palm Beach and benefits from its proximity to entertainment attractions and outdoor recreation areas, such as the lifestyle retail development, The Square and public parks such as Howard Park. The 360 Rosemary Property is accessible from all major West Palm Beach commuter transportation hubs. Nearby train stations include the West Palm Beach Brightline Station, located approximately 0.2 miles north of the 360 Rosemary Property on the intersection of Evernia Street and Quadrille Plaza Drive, and the West Palm Beach Amtrak Train Station, located approximately 0.4 miles west of the 360 Rosemary Property on South Tamarind Avenue. The West Palm Beach Brightline Station provides access to Fort Lauderdale and Miami and is currently under construction to extend an additional line to Orlando, serving as an amenity to the 360 Rosemary Property tenants by providing access to a broader pool of talent. The 360 Rosemary Property was delivered in 2021 as a Class A office property and is currently 95.9% leased to a diverse mix of finance, real estate, insurance, legal and retail, including tenants such as New Day, Goldman Sachs, Comvest, Elliott Mgmt, Benefit Street, Point 72 and Maverick Capital. New Day, Goldman Sachs and Comvest represent a combined 43.1% of the total NRA with each tenant having greater than ten years remaining under their respective leases. The retail space is 100.0% leased by four tenants, Harry's / Adrienne's, Mount Sinai, Regions Bank and Café (Felice). Tenants at the 360 Rosemary Property have invested approximately \$38.0 million (\$121 PSF) in aggregate into their respective spaces, ranging from \$25 to \$400 PSF.

**COVID-19 Update.** As of December 1, 2021, the 360 Rosemary Property was open and operating and 100% of the base rent due in November 2021 and December 2021 was paid. The first debt service payment for the 360 Rosemary Whole Loan is due in March 2022. As of February 1, 2022, the 360 Rosemary Whole Loan is not subject to any forbearance, modification or debt service relief request.

Major Tenants. The three largest tenants based on underwritten base rent are New Day, Goldman Sachs and Comvest.

New Day (56,048 square feet; 17.9% NRA; 18.5% of underwritten base rent): New Day was founded in 1999 and is headquartered in Fulton, Maryland. New Day is a veteran mortgage lender that offers loans for home improvements, refinancing, and debt consolidation. New Day moved its second headquarters to the 360 Rosemary Property in the fourth quarter of 2021, to two suites on the 19th and 20th floors of the building totaling 52,299 square feet. New Day signed an amendment to the lease expanding their leased premises for a combined a total of three suites leased with a weighted average lease term of 10.5 years. New Day was provided a tenant improvement allowance of approximately \$5.6 million (\$100 PSF). New Day's lease expires in December 2032 and contains two consecutive renewal options of 60 months and a one-time termination right effective on any date elected by New Day during the period between November

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# No. 6 - 360 Rosemary

30, 2027 and December 31, 2032. New Day's Underwritten Base Rent PSF of \$46.13 for 52,299 square feet of space on the 19th and 20th floors is approximately 19.7% below the appraiser's concluded market rent of \$55.00 PSF for the 19th floor and \$60.00 for the 20th floor. New Day's Underwritten Base Rent PSF of \$60.00 for 3,749 square feet of space on the fourth floor is approximately 9.1% above the appraiser's concluded market rent of \$55.00 PSF.

Goldman Sachs (39,757 square feet; 12.7% NRA; 14.0% of underwritten base rent): Founded in 1869, Goldman Sachs Group Inc. ("Goldman Sachs") is an American multinational investment bank and financial services company headquartered in New York City. Goldman Sachs offers services in investment management, asset management, prime brokerage and securities underwriting. As of the third quarter of 2021, Goldman Sachs reported approximately \$46.7 billion in total revenue and approximately \$1.2 trillion in total assets. Goldman Sachs occupies two suites with a lease term of 10.2 years and is expected to receive approximately \$3.3 million (approximately \$75 PSF) in tenant improvement allowance for the build-out of its new spaces expected to commence April 2022. Goldman Sachs' lease expires in September 2032 and contains two consecutive renewal options of 60 months each, a one-time termination right effective as of the day preceding the fifth anniversary date of the rent commencement date under its lease and a termination right in the event that Goldman Sachs enters into a lease for at least 150,000 square feet at a specified nearby property owned by an affiliate of Borrower. Goldman Sachs' Underwritten Base Rent PSF of \$50.00 is approximately 9.1% below the appraiser's concluded market rent for this space of \$55.00 PSF.

Comvest (39,119 square feet; 12.5% NRA; 11.6% of underwritten base rent): Founded in 2000, Comvest Advisors ("Comvest") is a private investment firm providing equity and debt capital to middle-market companies across North America. Since inception, Comvest has invested over \$8.0 billion in middle market businesses and currently has over \$6.6 billion in assets under management. Comvest occupies three suites with a lease term of 10.7 years and is expected to receive approximately \$3.8 million (\$97 PSF) in tenant improvement allowance for the build-out of its new spaces expected to commence July 2022, July 2023, and September 2023. The tenant improvement allowance is not inclusive of a termination fee paid by the borrower sponsor for Comvest's relocation to the 360 Rosemary Property. Comvest's lease expires in March 2033 and contains two consecutive renewal options of 60 months each and a one-time termination right effective as of the last day of the 7th year of its lease. Comvest's Underwritten Base Rent PSF of \$42.25 is approximately 23.2% below the appraiser's concluded market rent for this space of \$55.00 PSF.

**Environmental.** According to a Phase I environmental assessment dated December 6, 2021, there was no evidence of any recognized environmental conditions at the 360 Rosemary Property.

The following table presents certain information relating to the historical occupancy of the 360 Rosemary Property:

Historical and Current Occupancy						
2018 <sup>(1)</sup>	2019 <sup>(1)</sup>	2020 <sup>(1)</sup>	Current <sup>(2)</sup>			
NAV	NAV	NAV	95.9%			

- (1) Historical occupancies are unavailable as the 360 Rosemary Property was built in 2021.
- Current occupancy is based on the underwritten rent roll as of December 1, 2021. Current occupancy is based
- (2) on the percentage of net rentable area leased. Due to the recent completion of the 360 Rosemary Property, many tenants are currently in the process of building out their respective spaces and have not yet taken physical occupancy.

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The following table presents certain information relating to the largest tenants based on underwritten base rent of the 360 Rosemary Property:

Top Tenant Summary <sup>(1)</sup>								
Tenant	Ratings Moody's/S&P/ Fitch <sup>(2)</sup>	Net Rentable Area (SF)	% of Total NRA	UW Base Rent PSF <sup>(3)</sup>	UW Base Rent <sup>(3)</sup>	% of Total UW Base Rent <sup>(3)</sup>	Lease Exp. Date	
New Day	NR/NR/NR	56,048	17.9%	\$47.05	\$2,637,231	18.5%	12/31/2032 <sup>(4)</sup>	
Goldman Sachs	A2/BBB+/A	39,757	12.7	50.00	1,987,850	14.0	9/30/2032 <sup>(5)</sup>	
Comvest	NR/NR/NR	39,119	12.5	42.25	1,652,778	11.6	3/31/2033 <sup>(6)</sup>	
Major Tenants		134,924	43.1%	\$46.53	\$6,277,859	44.1%		
Other Tenants		165,178	52.8%	\$48.18	\$7,958,724	55.9%		
Occupied Collateral Total / Wtd. Avg.		300,102	95.9%	\$47.44	\$14,236,583	100.0%		
Vacant Space		12,900	4.1%					
Collateral Total		313,002	100.0%					

- (1) Based on underwritten rent roll dated as of December 1, 2021.
- (2) Ratings provided are for the parent company of the entity listed in the "Tenant" field whether or not the parent company guarantees the lease.
- (3) UW Base Rent PSF, UW Base Rent and % of Total UW Base Rent include rent steps of approximately \$162,744 through January 1, 2023.
- (4) New Day has a one-time right to terminate its lease effective on any date elected by during the period between November 30, 2027 and December 31, 2032.
- (5) Goldman Sachs has a one-time right to terminate its lease effective as of the day preceding the fifth anniversary date of the commencement of its lease.
- (6) Comvest has a one-time right to terminate its lease effective as of the last day of the 7th year of its lease.

The following table presents certain information relating to the tenant lease expirations of the 360 Rosemary Property:

Lease Rollover Schedule <sup>(1)(2)</sup>									
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	UW Base Rent Expiring <sup>(3)</sup>	% of UW Base Rent Expiring <sup>(3)</sup>	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative UW Base Rent Expiring <sup>(3)</sup>	Cumulative % of UW Base Rent Expiring <sup>(3)</sup>
Vacant	NAP	12,900	4.1%	NAP	NAP	12,900	4.1%	NAP	NAP
2022	0	0	0.0	NAP	NAP	12,900	4.1%	NAP	NAP
2023	0	0	0.0	NAP	NAP	12,900	4.1%	NAP	NAP
2024	0	0	0.0	NAP	NAP	12,900	4.1%	NAP	NAP
2025	0	0	0.0	NAP	NAP	12,900	4.1%	NAP	NAP
2026	4	15,891	5.1	713,428	5.0%	28,791	9.2%	\$713,428	5.0%
2027	2	10,565	3.4	549,986	3.9	39,356	12.6%	\$1,263,414	8.9%
2028	0	0	0.0	0	0.0	39,356	12.6%	\$1,263,414	8.9%
2029	0	0	0.0	0	0.0	39,356	12.6%	\$1,263,414	8.9%
2030	0	0	0.0	0	0.0	39,356	12.6%	\$1,263,414	8.9%
2031	2	8,363	2.7	472,648	3.3	47,719	15.2%	\$1,736,062	12.2%
2032 & Beyond	18	265,283	84.8	12,500,521	87.8	313,002	100.0%	\$14,236,583	100.0%
Total	26	313,002	100.0%	\$14,236,583	100.0%				

- (1) Based on the underwritten rent roll dated December 1, 2021.
- (2) Certain leases may have termination options that are exercisable prior to the originally stated expiration date of the lease and that are not considered in this Lease Rollover Schedule.
- (3) UW Base Rent Expiring, % of UW Base Rent Expiring, Cumulative UW Base Rent Expiring and Cumulative % of UW Base Rent Expiring include rent steps of approximately \$162,744 through January 1, 2023.

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# No. 6 - 360 Rosemary

The following table presents certain information relating to the underwritten cash flows of the 360 Rosemary Property:

Operating History and Underwritten Net Cash Flow

	Underwritten	Per Square Foot	% <sup>(1)</sup>
Rents in Place <sup>(2)</sup>	\$14,073,839	\$44.96	56.5%
Rent Steps <sup>(3)</sup>	520,390	1.66	2.1
Vacant Income	645,000	2.06	2.6
Parking Income	1,346,810	4.30	5.4
Gross Potential Rent	\$16,586,039	\$52.99	66.6%
Total Reimbursements <sup>(4)</sup>	8,314,511	26.56	33.4
Net Rental Income	\$24,900,551	\$79.55	100.0%
Other Income	0	0.00	0.0
(Vacancy/Credit Loss)	(1,245,028)	(3.98)	(5.0)
Effective Gross Income	\$23,655,523	\$75.58	95.0%
Total Expenses	\$8,490,851	\$27.13	35.9%
Net Operating Income	\$15,164,673	\$48.45	64.1%
Total TI/LC, Capex/RR	359,952	1.15	1.5
Net Cash Flow	\$14,804,720	\$47.30	62.6%

- (1) % column represents percent of Net Rental Income for all revenue lines and represents percent of Effective Gross Income for the remainder of fields.
- (2) Based on the underwritten rent roll dated December 1, 2021.
- (3) Underwritten Rent Steps through January 1, 2023 includes approximately \$357,646 for IG
- Tenants Credit rent and rent steps of approximately \$162,744 through January 1, 2023.
- (4) Total Reimbursements include Gross-Up Recoveries.

The Market. The 360 Rosemary Property is located in West Palm Beach, Palm Beach County, Florida, in the central business district of West Palm Beach. The 360 Rosemary Property is situated in the West Palm Beach Central Business District submarket on South Rosemary Avenue between Evernia Street and Fern Street and is surrounded primarily by office and residential properties, service businesses, and ground level retail. A major influence for the immediate area is the access to the local highway system, as well as its proximity to beach access, public transportation, and Palm Beach International Airport. Major highways within one-to-two miles of the 360 Rosemary Property include Interstate 95, Route 1 and Route 5. The 360 Rosemary Property also benefits from its proximity to multiple museums, parks, higher education institutions and outdoor sport venues.

According to the appraisal, as of the third quarter of 2021, the Palm Beach office market had an inventory of approximately 25.6 million square feet, overall vacancy in the market of approximately 13.2% and average asking rent of \$38.13 PSF. As of the third quarter of 2021, the West Palm Beach Central Business District office submarket had an inventory of approximately 2.7 million square feet, overall vacancy of approximately 19.9% and average asking rent of \$58.99 PSF. Within the West Palm Beach Central Business District office submarket, Class A office space overall vacancy rates have improved due to the lease-up of the 360 Rosemary Property and reports an average asking rent of \$63.75 PSF. Additionally, within the West Palm Beach Central Business District office submarket, the market inventory, vacancy and average asking rent are impacted by the One Flagler property, a proposed 277,000 square foot, Class A office building development located at 154 Lakeview Avenue is expected to be delivered in 2023. According to the appraisal, the 2021 population within a one-, three- and five-mile radius was \$68,423, \$53,322 and \$50,318, respectively.

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# Structural and Collateral Term Sheet

**BMO 2022-C2** 

#### No. 6 - 360 Rosemary

The following table presents certain information relating to comparable office leases for the 360 Rosemary Property:

Comparable Office Leases <sup>(1)</sup>									
Property Name/Location	Year Built/ Renovated	NRA (SF)	Occupancy <sup>(2)</sup>	Tenant	Lease Size (SF)	Rent PSF	Commencement	Lease Term (Years)	Lease Type
360 Rosemary West Palm Beach, FL	2021/NAP	313,002	95.9% <sup>(3)</sup>	Various	Various	\$47.44 <sup>(4)</sup>	Various	Various	NNN
1 N Clematis West Palm Beach, FL	2001/NAP	102,452	92.0%	NAV	8,848	\$44.00	May-21	3.0 Yrs.	NNN
CityPlace Tower West Palm Beach, FL	2008/NAP	306,007	95.0%	NAV	9,940	\$50.23	Jun-21	10.3 Yrs.	NNN
Phillips Point Office Complex West Palm Beach, FL	1985/1988	437,188	100.0%	NAV	7,209	\$59.00	Sep-21	10.2 Yrs.	NNN
Esperante West Palm Beach, FL	1989/NAP	460,394	94.0%	NAV	10,930	\$55.00	Sep-21	5.5 Yrs.	NNN
One Flagler <sup>(2)</sup> West Palm Beach, FL	2023/NAP	277,000	15.0%	NAV	8,437	\$75.00	Jan-23	10.5 Yrs.	NNN

(1) Source: Appraisal.

- (2) The One Flagler property is currently in lease up and is under construction and is expected to be completed in 2023. Excluding the proposed One Flagler building, the remaining comparable properties have a combined weighted average occupancy of approximately 96.1%.
- Occupancy for the 360 Rosemary Property is based on the underwritten rent roll as of December 1, 2021. Occupancy is based on the percentage of net rentable (3) area leased. Due to the recent completion of the 360 Rosemary Property, many tenants are currently in the process of building out their respective spaces and have not yet taken physical occupancy.
- (4) Based on the underwritten rent roll dated as of December 1, 2021, with rent steps of approximately \$162,744 through January 1, 2023.

**The Borrower.** The borrower is CityPlace North II, L.L.C., a Delaware limited liability company, structured to be a single purpose bankruptcy-remote entity with one independent director. Counsel to the borrower provided a non-consolidation opinion in connection with the origination of the 360 Rosemary Whole Loan.

The Borrower Sponsor. The borrower sponsor is The Related Companies, L.P. ("Related"). Related is a global real estate and lifestyle company with over \$60 billion in assets owned or under development including the 28-acre Hudson Yards neighborhood on Manhattan's West Side, The Grand and Related Santa Clara in California and the 78 in Chicago. Formed over 45 years ago, Related is one of the largest private owners of affordable housing with over 55,000 affordable and workforce housing units under ownership and management and is a fully integrated, highly diversified industry leader with experience in design, development, acquisitions, management, finance, hospitality, sustainability, and sales.

**Property Management.** The 360 Rosemary Property is managed by Related Urban Management Company Southeast L.L.C., a Delaware limited liability company, an affiliate of the borrower sponsor.

Escrows and Reserves. At origination, the borrower was required to deposit into escrow (i) \$29,660,593 for tenant improvement, leasing commissions, and other leasing costs, (ii) \$7,763,747 for free rent, (iii) \$3,063,341 for gap rent, (iv) approximately \$2,718,998 for completion of the base building work and (v) \$2,291,872 for free recovery.

Tax Escrows – On a monthly basis during the continuance of a Trigger Period (as defined below) or an event of default under the 360 Rosemary Whole Loan documents, the borrower is required to escrow 1/12<sup>th</sup> of the annual estimated real estate taxes.

Insurance Escrows – On a monthly basis during the continuance of a Trigger Period or an event of default under the 360 Rosemary Whole Loan documents, the borrower is required to escrow 1/12<sup>th</sup> of the annual estimated insurance premium, provided that such monthly deposits are not required so long as a blanket or umbrella insurance policy acceptable to the lender and covering the 360 Rosemary Property is in effect.

TI/LC Reserve – On a monthly basis during the continuance of a Trigger Period, the borrower is required to escrow an amount equal to \$19,804.19 for tenant improvement and leasing costs.

Replacement Reserve – On a monthly basis during the continuance of a Trigger Period, the borrower is required to escrow an amount equal to \$3,960.84 for replacement reserves.

Lockbox / Cash Management. The 360 Rosemary Whole Loan is structured with a hard lockbox and springing cash management. The borrower is required to direct each tenant of the 360 Rosemary Property to deposit funds directly into the lockbox account controlled by the lender. Notwithstanding the foregoing, the borrower or property manager are required to deposit all revenues otherwise received relating to the property (other than tenant security deposits) into the lockbox account before the end of the first business day following receipt. On each business day during the continuance of a Trigger Period or event of default under the 360 Rosemary Whole Loan, all sums on deposit in the lockbox account are required to be swept to the cash management account. On each payment date during the continuance of a Trigger Period (or, at the lender's discretion, during an event of default under the 360 Rosemary Mortgage Loan), all

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## **Structural and Collateral Term Sheet**

BMO 2022-C2

# No. 6 - 360 Rosemary

sums on deposit in the cash management account are required to be applied and disbursed in accordance with the 360 Rosemary Whole Loan documents. At the end of each business day that no Trigger Period or event of default under the 360 Rosemary Whole Loan is continuing, all amounts in the lockbox account are required to be remitted to a borrower-controlled operating account.

During the continuance of a Trigger Period, any excess cash is required to be deposited in the excess cash flow reserve account as additional security for the 360 Rosemary Whole Loan.

A "<u>Trigger Period</u>" means each period (i) commencing on the date on which the debt yield (as calculated in the 360 Rosemary Whole Loan documents), as determined as of the first day of any fiscal quarter commencing after the fourth fiscal quarter of 2022, is less than 5.0% (a "<u>Debt Yield Trigger</u>") and will continue until the debt yield is at least 5.0% as of the first day of two consecutive fiscal quarters, and (ii) commencing upon the borrower's failure to deliver financial reports as and when required under the 360 Rosemary Whole Loan documents and concluding when such reports are delivered and indicate that no other Trigger Period is continuing.

"Guaranty" means that certain guaranty of recourse obligations dated as of January 18, 2022, made by The Related Companies, L.P. ("Guarantor") in connection with the 360 Rosemary Whole Loan, that contains, among other things, the provisions that throughout the term of the 360 Rosemary Whole Loan, Guarantor shall maintain (A) a minimum net worth (exclusive of any interest in the 360 Rosemary Property) of \$210 million and (B) minimum liquidity of \$10 million.

Subordinate and Mezzanine Debt. On January 18, 2022, BMO funded the 360 Rosemary Subordinate Companion Loans in the aggregate amount of \$125,000,000. The 360 Rosemary Senior Loan is senior in right of payment and in other respects to the 360 Rosemary Subordinate Companion Loans, and the 360 Rosemary Subordinate Companion B Loan is senior in right of payment and in other respects to the 360 Rosemary Subordinate Companion C Loan. The 360 Rosemary Subordinate Companion B Loan was an asset of the BMO 2022-C1 securitization trust but was pooled together with the other mortgage loans and payments of interest, principal and other amounts received in respect of the 360 Rosemary Subordinate Companion B Loan and allocable thereto will be available to make distributions in respect of the related classes of loan-specific classes of certificates only. The 360 Rosemary Subordinate Companion B Loan and the 360 Rosemary Subordinate Companion C Loan will have initial interest rates of 3.95000% and 3.95000% per annum, respectively, and are coterminous with the 360 Rosemary Senior Loan. The relative rights and obligations of the holders of the 360 Rosemary Whole Loan are governed by the terms of a co-lender agreement. See "Description of the Mortgage Pool—The Whole Loans—The 360 Pari Passu AB Whole Loan" in the Preliminary Prospectus. Based on the 360 Rosemary Whole Loan, the Cut-off Date LTV, Maturity Date LTV, UW NCF DSCR and UW NOI Debt Yield are 65.8%, 65.8%, 1.76x and 7.2%, respectively.

Partial Release. Not permitted.

Ground Lease. None.

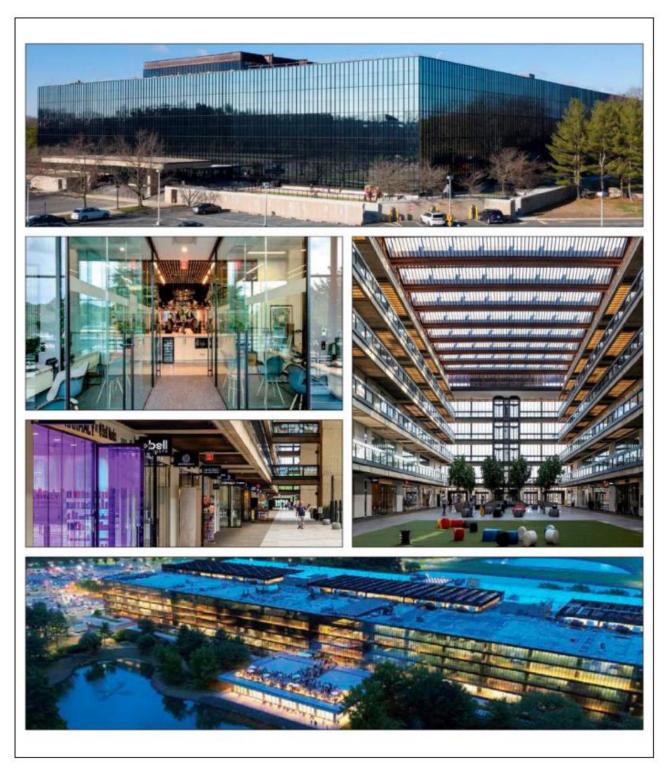
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#### Structural and Collateral Term Sheet

**BMO 2022-C2** 

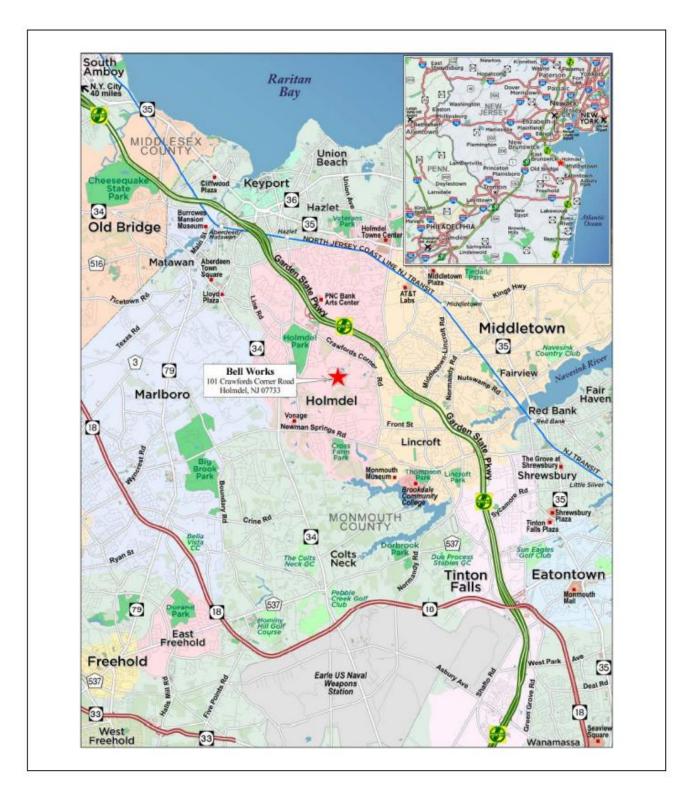
No. 7 - Bell Works



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# **Structural and Collateral Term Sheet**



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## Structural and Collateral Term Sheet

# No. 7 - Bell Works

Mortgage Loan Information						
Mortgage Loan Seller:	CREFI, BMO					
Original Principal Balance <sup>(1)</sup> :	\$30,000,000					
Cut-off Date Principal Balance <sup>(1)</sup> :	\$30,000,000					
% of IPB:	4.2%					
Loan Purpose:	Refinance					
Borrower:	Somerset Holmdel Development I Urban Renewal, L.P.					
Borrower Sponsors:	Ralph Zucker and Jozef Straus					
Interest Rate:	5.11000%					
Note Date:	4/8/2022					
Maturity Date:	5/6/2032					
Interest-only Period:	120 months					
Original Term:	120 months					
Original Amortization Term:	None					
Amortization Type:	Interest Only					
Call Protection <sup>(3)</sup> :	L(26),D(91),O(3)					
Lockbox / Cash Management:	Hard / Springing					
Additional Debt <sup>(2)</sup> :	Yes					
Additional Debt Balance <sup>(2)</sup> :	\$180,000,000					
Additional Debt Type <sup>(2)</sup> :	Pari Passu					

Property Information						
Single Asset / Portfolio:	Single Asset					
Title:	Fee					
Property Type – Subtype:	Office – Suburban					
Net Rentable Area (SF):	1,371,470					
Location:	Holmdel, NJ					
Year Built / Renovated:	1962, 1964, 1982 / 2017					
Occupancy:	90.5%					
Occupancy Date:	2/1/2022					
4 <sup>th</sup> Most Recent NOI (As of):	\$6,648,528 (12/31/2019)					
3 <sup>rd</sup> Most Recent NOI (As of):	\$11,557,609 (12/31/2020)					
2 <sup>nd</sup> Most Recent NOI (As of):	\$15,787,125 (12/31/2021)					
Most Recent NOI (As of) <sup>(5)</sup> :	\$15,179,689 (TTM 2/28/2022)					
UW Economic Occupancy:	88.7%					
UW Revenues:	\$37,490,628					
UW Expenses:	\$17,715,360					
UW NOI <sup>(5)</sup> :	\$19,775,267					
UW NCF:	\$18,261,235					
Appraised Value / Per SF:	\$335,200,000 / \$244					
Appraisal Date:	1/31/2022					

Escrows and Reserves <sup>(4)</sup>								
Initial	Monthly	Initial Cap						
\$617,834	\$308,917	N/A						
\$0	Springing	N/A						
\$0	\$24,583	N/A						
\$8,500,000	Springing	\$8,500,000						
\$6,778,984	Springing	N/A						
	\$617,834 \$0 \$0 \$0 \$8,500,000	Initial         Monthly           \$617,834         \$308,917           \$0         Springing           \$0         \$24,583           \$8,500,000         Springing						

Financial Information <sup>(1)</sup>					
Cut-off Date Loan / SF:	\$153				
Maturity Date Loan / SF:	\$153				
Cut-off Date LTV:	62.6%				
Maturity Date LTV:	62.6%				
UW NCF DSCR:	1.68x				
UW NOI Debt Yield:	9.4%				

Sources and Uses								
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total			
Whole Loan <sup>(1)</sup>	\$210,000,000	100.0%	Loan Payoff	\$170,604,822	81.2%			
			Sponsor Equity	20,132,200	9.6			
			Upfront Reserves	15,896,818	7.6			
			Closing Costs	3,366,160	1.6			
Total Sources	\$210,000,000	100.0%	Total Uses	\$210,000,000	100.0%			

- The financial information presented in the charts above is calculated based on the aggregate outstanding principal balance of the Bell Works Whole Loan (as defined below).
- The Bell Works Mortgage Loan (as defined below) is part of the Bell Works Whole Loan, which is comprised of 13 pari passu promissory notes with an aggregate original balance of \$210,000,000. The Bell Works Whole Loan was co-originated by Citi Real Estate Funding, Inc. ("CREFI"), Bank of Montreal ("BMO") and Barclays Capital Real Estate Inc. ("BCREI").
- Voluntary prepayment of the Bell Works Whole Loan is prohibited prior to the due date occurring in March 2032. Defeasance of the Bell Works Whole Loan in whole (but not in part) is permitted at any time after the earlier of (i) April 8, 2026 and (ii) the second anniversary of the closing date of the securitization that includes the last note of the Bell Works Whole Loan to be securitized. The assumed defeasance lockout period of 26 payments is based on the anticipated closing date of the BMO 2022-C2 securitization trust in July 2022. The actual lockout period may be longer.
- 4) See "Escrows and Reserves" below.
- 5) The increase from Most Recent NOI (As of) to UW NOI is primarily attributable to potential income from vacant space and contractual rent steps.

**The Loan.** The seventh largest mortgage loan (the "Bell Works Mortgage Loan") is part of a whole loan (the "Bell Works Whole Loan") that is secured by the borrower's fee interest in a 1,371,470 square foot office property located in Holmdel, New Jersey (the "Bell Works Property"). The Bell Works Whole Loan is comprised of 13 pari passu notes, with an aggregate outstanding principal balance as of the Cut-off Date of \$210,000,000. The Bell Works Mortgage Loan is evidenced by non-controlling Notes A-3-1 and A-5 with an outstanding principal balance as of the Cut-off Date of \$30,000,000 and represents approximately 4.2% of the Initial Pool Balance.

The Bell Works Whole Loan will be serviced pursuant to the pooling and servicing agreement for the Benchmark 2022-B35 securitization. The Bell Works Whole Loan was co-originated on April 8, 2022 by CREFI, BMO and BCREI and accrues interest at a fixed rate of

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# **Structural and Collateral Term Sheet**

**BMO 2022-C2** 

### No. 7 - Bell Works

5.11000% per annum. The Bell Works Whole Loan has an initial term of 120 months, a remaining term of 118 months and is interest-only for the full term. The scheduled maturity date of the Bell Works Whole Loan is the due date that occurs in May 2032. The proceeds of the Bell Works Whole Loan were used to refinance the Bell Works Property, pay origination costs, fund upfront reserves and return equity to the borrower sponsor.

The table below summarizes the promissory notes that comprise the Bell Works Whole Loan. The relationship between the holders of the Bell Works Whole Loan is governed by a co-lender agreement as described under "Description of the Mortgage Pool—The Whole Loans—The Outside Serviced Pari Passu Whole Loans" in the Preliminary Prospectus.

		Whole Loan Summary		
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece
A-1	\$50,000,000	\$50,000,000	Benchmark 2022-B35	Yes
A-2-1	\$20,000,000	\$20,000,000	CGCMT 2022-GC48	No
A-2-2	\$5,000,000	\$5,000,000	CREFI <sup>(1)</sup>	No
A-3-1	\$15,000,000	\$15,000,000	BMO 2022-C2	No
A-3-2	\$10,000,000	\$10,000,000	CREFI <sup>(1)</sup>	No
A-4	\$20,000,000	\$20,000,000	CGCMT 2022-GC48	No
A-5	\$15,000,000	\$15,000,000	BMO 2022-C2	No
A-6	\$15,000,000	\$15,000,000	BMO <sup>(1)</sup>	No
A-7	\$10,000,000	\$10,000,000	BMO <sup>(1)</sup>	No
A-8	\$10,000,000	\$10,000,000	BMO <sup>(1)</sup>	No
A-9	\$25,000,000	\$25,000,000	BBCMS 2022-C16	No
A-10	\$10,000,000	\$10,000,000	BBCMS 2022-C16	No
A-11	\$5,000,000	\$5,000,000	BBCMS 2022-C16	No
Whole Loan	\$210,000,000	\$210,000,000		

<sup>(1)</sup> Expected to be contributed to one or more future securitization transactions.

The Property. The collateral for the Bell Works Whole Loan is a five-story Class A suburban office building located in Holmdel, New Jersey totaling 1,371,470 square feet. The Bell Works Property was built in phases in 1962, 1964, and 1982 and recently renovated in 2017. The Bell Works Property is comprised of office and ground floor retail spaces and features a multi-story glass auditorium in the center of the Bell Works Property. The Bell Works Property also features a 360-seat auditorium, banquet room, roof deck, daycare and fitness center. Onsite parking is provided at the Bell Works Property by 4,263 surface parking spaces, resulting in a parking ratio of approximately 3.1 spaces per 1,000 square feet. As of February 1, 2022, the Bell Works Property was 90.5% occupied by 108 tenants with the largest tenant accounting for 24.2% of NRA and no other tenant accounting for greater than 6.7% of NRA.

**COVID-19 Update.** As of June 6, 2022, the Bell Works Property was open and operational. As of June 6, 2022, no tenants are receiving any rent deferrals or abatements due to the COVID-19 Pandemic. As of June 6, 2022, the Bell Works Whole Loan is not subject to any modifications or forbearance requests. The first payment date of the Bell Works Whole Loan was June 6, 2022.

Major Tenants. The three largest tenants based on underwritten base rent are iCIMS, Inc., Guardian Life Insurance Company of America and Jersey Central Power & Light Company.

The largest tenant based on underwritten base rent is *iCIMS*, *Inc.* ("*iCIMS*") (331,378 square feet; 24.2% of NRA; 25.1% of underwritten base rent). iCIMS is a software company that specializes in talent acquisition and is headquartered at the Bell Works Property. iCIMS has approximately 4,000 clients, including 40 Fortune 100 companies, and has 2.4 million global platform users. iCIMS talent cloud platform offers employers a single comprehensive talent recruitment platform that connects employers' human resource and recruitment solutions. iCIMS has been in occupancy at the Bell Works Property since December 2017 with an original lease for 186,602 square feet and has expanded its space at the Bell Works Property by an additional 72,388 square feet in both August 2019 and February 2021. iCIMS current lease expires in November 2032 and has one, two-year extension option followed by two, five-year extension options. iCIMS is currently "dark" in approximately 75,000 square feet of its demised premises. The Bell Works Whole Loan documents provide that iCIMS will not be deemed to be dark with respect to such space to the extent that (w) iCIMS has not alleged in writing any default by the borrower with respect to such space (including, without limitation, any failure to perform any landlord work and/or to pay any tenant allowance), (x) iCIMS has paid and continues to pay full unabated rent with respect to the entire demised premises, (y) iCIMS has not requested

in writing any reduction in rent with respect to such space, and (z) iCIMS continues to occupy, and be open for business in, the balance of its demised premises.

The second largest tenant based on underwritten base rent is *Guardian Life Insurance Company of America* ("<u>Guardian</u>") (91,319 square feet; 6.7% of NRA; 8.9% of underwritten base rent; Moody's/S&P/Fitch; NR/AA+/NR). Guardian was founded in 1860 in New York City, where it is still headquartered. Guardian is one of the largest mutual life insurance companies in the United States with \$9.3 billion in capital and \$1.7 billion in operating income. Guardian serves approximately 29 million people through life insurance products, dental, accident, and disability insurance as well as individual retirement account programs and 401k products. Guardian currently employs

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#### Structural and Collateral Term Sheet

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# No. 7 - Bell Works

approximately 9,000 individuals and has a network of over 2,500 financial representatives. Guardian's lease at the Bell Works Property commenced in January 2018 and expires in December 2032 followed by three, five-year extension options.

The third largest tenant based on underwritten base rent is *Jersey Central Power & Light Company ("JCP&L")* (69,870 square feet; 5.1% of NRA; 5.8% of underwritten base rent; Moody's/S&P/Fitch: A3/BBB/BBB). JCP&L is an electrical utility company servicing approximately 1.1 million customers in central and northern New Jersey and is a subsidiary of FirstEnergy Corporation. JCP&L has been a tenant at the Bell Works Property since May 2017 and has a current lease term though December 2027 followed by two, five-year extension options.

**Environmental.** According to the Phase I environmental report dated as of February 14, 2022, a recognized environmental condition was identified related to a spill incident at the Bell Works Property which is currently undergoing remedial investigation. See "Description of the Mortgage Pool—Environmental Considerations" in the Preliminary Prospectus.

The following table presents certain information relating to the historical occupancy of the Bell Works Property:

	Historical and Current Occupancy						
	2019 <sup>(1)</sup>	2020 <sup>(1)</sup>	2021 <sup>(1)</sup>	Current <sup>(2)</sup>			
Γ	65.9%	76.6%	85.9%	90.5%			

- (1) Historical occupancies are as of December 31 of each respective year.
- (2) Based on the underwritten rent roll dated February 1, 2022.

The following table presents certain information relating to the largest tenants based on underwritten base rent of the Bell Works Property:

Top Tenant Summary <sup>(1)</sup>										
Tenant	Ratings Moody's/ S&P/ Fitch <sup>(2)</sup>	Net Rentable Area (SF)	% of Total NRA	UW Base Rent PSF <sup>(3)</sup>	UW Base Rent <sup>(3)</sup>	% of Total UW Base Rent <sup>(3)</sup>	Lease Exp. Date			
iCIMS <sup>(4)</sup>	NR/NR/NR	331,378	24.2%	\$24.96	\$8,271,612	25.1%	11/30/2032			
Guardian <sup>(5)</sup>	NR/AA+/NR	91,319	6.7	\$32.00	2,922,027	8.9	12/31/2032			
Jersey Central Power & Light Company	A3/BBB/BBB	69,870	5.1	\$27.51	1,921,789	5.8	12/31/2027			
WorkWave LLC	NR/NR/NR	71,667	5.2	\$26.50	1,899,176	5.8	5/27/2029			
International Flavors & Fragrances, L.P.	Baa3/BBB/BBB	60,104	4.4	\$30.68	1,844,047	5.6	9/30/2033			
Cisco Systems	A1/AA-/NR	49,998	3.6	\$26.24	1,312,182	4.0	12/31/2023			
Santander Bank, N.A. <sup>(6)</sup>	A2/A+/NR	38,954	2.8	\$31.00	1,207,574	3.7	4/30/2028			
Central Reach	NR/NR/NR	26,615	1.9	\$36.00	958,140	2.9	10/31/2032			
Vonage	NR/NR/NR	25,517	1.9	\$33.50	854,820	2.6	4/30/2027			
Spirent Communications <sup>(7)</sup>	NR/NR/NR	34,389	2.5	\$23.89	821,563	2.5	2/28/2030			
Largest Tenants		799,811	58.3%	\$27.52	\$22,012,929	66.7%				
Remaining Tenants		440,996	32.2	\$24.92	10,990,333	33.3				
Total Occupied		1,240,807	90.5%	\$26.60	\$33,003,261	100.0%				
Vacant Space		130,663	9.5	=						

Total / Wtd Avg All Tenants	1 371 470	100.0%

- (1) Based on the underwritten rent roll dated February 1, 2022.
- 2) Credit Ratings are those of the parent company whether or not the parent guarantees the lease.
- (3) UW Base Rent PSF, UW Base Rent, and % of Total UW Base Rent are inclusive of approximately \$964,855 of contractual rent steps through March 1, 2023. Rent steps for Santander Bank, N.A. are underwritten through September 2023, as the tenant has an option to terminate effective August 31, 2024.
- (4) iCIMS, Inc. has one, two-year extension option followed by two, five-year extension options.
- Guardian has three, five-year extension options, Jersey Central Power & Light Company, WorkWave LLC, International Flavors & Fragrances, L.P., Cisco Systems, Santander Bank N.A. and Central Reach all have two, five-year extension options. Vonage has two, two-year extension options.
- (6) Santander Bank, N.A. may terminate its lease effective August 31, 2024 with 12 months prior notice and subject to the payment of a termination fee.
- (7) Spirent Communications has a one-time right to terminate its lease in its entirety or in part as of February 28, 2027, with nine months' notice and payment of a termination fee.

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### Structural and Collateral Term Sheet

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### No. 7 - Bell Works

The following table presents certain information relating to the tenant lease expirations of the Bell Works Property:

	Lease Rollover Schedule <sup>(1)(2)</sup>										
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	UW Base Rent Expiring <sup>(3)</sup>	% of UW Base Rent Expiring <sup>(3)</sup>	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative UW Base Rent Expiring <sup>(3)</sup>	Cumulative % of UW Base Rent Expiring		
Vacant	NAP	130,663	9.5%	NAP	NAP	130,663	9.5%	NAP	NAP		
MTM	2	1,662	0.1	\$0	0.0%	132,325	9.6%	\$0	0.0%		
2022	18	42,134	3.1	1,218,576	3.7	174,459	12.7%	\$1,218,576	3.7%		
2023	15	78,933	5.8	2,394,956	7.3	253,392	18.5%	\$3,613,531	10.9%		
2024	12	23,561	1.7	865,476	2.6	276,953	20.2%	\$4,479,008	13.6%		
2025	8	44,562	3.2	1,316,138	4.0	321,515	23.4%	\$5,795,145	17.6%		
2026	10	41,427	3.0	1,309,163	4.0	362,942	26.5%	\$7,104,309	21.5%		
2027	6	99,957	7.3	2,923,188	8.9	462,899	33.8%	\$10,027,497	30.4%		
2028	6	87,830	6.4	2,353,695	7.1	550,729	40.2%	\$12,381,192	37.5%		
2029	14	146,993	10.7	4,008,535	12.1	697,722	50.9%	\$16,389,726	49.7%		
2030	10	118,084	8.6	2,571,170	7.8	815,806	59.5%	\$18,960,896	57.5%		
2031	0	0	0.0	0	0.0	815,806	59.5%	\$18,960,896	57.5%		
2032	5	470,976	34.3	12,198,319	37.0	1,286,782	93.8%	\$31,159,215	94.4%		
2033 & Beyond	3	84,688	6.2	1,844,047	5.6	1,371,470	100.0%	\$33,003,261	100.0%		
Total	109	1,371,470	100.0%	\$33,003,261	100.0%						

<sup>(1)</sup> Certain tenants may have termination or contraction options that may become exercisable prior to the originally stated expiration date of the tenant lease that are not considered in this rollover schedule.

The following table presents certain information relating to the underwritten cash flows of the Bell Works Property:

	2019	2020	2021	$TTM^{(1)(2)}$	Underwritten <sup>(2)</sup>	Per Square Foot	% <sup>(3)</sup>
Base Rent <sup>(4)</sup>	\$23,043,362	\$26,208,072	\$29,412,960	\$29,943,564	32,038,407	\$23.36	76.3%
Contractual Rent Steps <sup>(5)</sup>	0	0	0	0	964,855	\$0.70	2.3
Potential Income from Vacant Space	0	0	0	0	4,503,866	\$3.28	10.7
Total Reimbursements	874,111	688,729	1,584,115	1,084,401	2,133,820	\$1.56	5.1

<sup>(2)</sup> Based on the underwritten rent roll dated February 1, 2022.

UW Base Rent Expiring, % of UW Base Rent Expiring and Cumulative UW Base Rent Expiring are inclusive of approximately \$964,855 of contractual rent steps (3) through March 1, 2023. Rent steps for Santander Bank, N.A. are underwritten through September 2023, as the tenant has an option to terminate effective August 31, 2024.

Other Income <sup>(6)</sup>	568,329	341,475	959,018	996,252	1,330,546	\$0.97	3.2
Event Revenue (net) <sup>(7)</sup>	8,314	37,558	158,948	226,082	1,023,000	\$0.75	2.4
Gross Potential Rent	\$24,494,116	\$27,275,834	\$32,115,041	\$32,250,300	\$41,994,494	\$30.62	100.0%
Vacancy & Credit Loss	(4,177,860)	(2,236,002)	(433,620)	(492,980)	(4,503,866)	(3.28)	(10.7)
Effective Gross Income	\$20,316,256	\$25,039,832	\$31,681,421	\$31,757,320	\$37,490,628	\$27.34	89.3%
Real Estate Taxes	2,079,066	2,718,393	2,988,992	3,516,964	3,707,005	\$2.70	9.9
Insurance	667,837	774,217	893,360	900,110	858,262	\$0.63	2.3
Management Fee	728,324	861,280	1,089,879	1,109,805	1,312,172	\$0.96	3.5
Other Operating Expenses	10,192,501	9,128,333	10,922,065	11,050,751	11,837,921	\$8.63	31.6
Total Expenses	\$13,667,728	\$13,482,223	\$15,894,296	\$16,577,630	\$17,715,360	\$12.92	47.3%
Net Operating Income <sup>(2)</sup>	\$6,648,528	\$11,557,609	\$15,787,125	\$15,179,689	\$19,775,267	\$14.42	52.7%
Replacement Reserves	0	0	0	0	295,000	\$0.22	8.0
TI/LC	0	0	0	0	1,219,032	\$0.89	3.3
Net Cash Flow	\$6,648,528	\$11,557,609	\$15,787,125	\$15,179,689	\$18,261,235	\$13.32	48.7%

- (1) TTM represents the trailing 12 months ending February 28, 2022.
- (2) The increase from TTM Net Operating Income to Underwritten Net Operating Income is primarily attributable to potential income from vacant space and contractual rent steps.
- (3) % column represents percent of Gross Potential Rent for all revenue lines and represents percent of Effective Gross Income for the remainder of the fields.
- (4) Base Rent is based on the underwritten rent roll as of February 1, 2022.
- (5) Underwritten Contractual Rent Steps totaling \$964,855 are underwritten through March 1, 2023. Rent steps for Santander Bank, N.A. are underwritten through September 2023, as the tenant has an option to terminate its lease effective August 31, 2024.
- (6) Other Income includes overtime HVAC reimbursements and net income from co-working space.
- (7) Event Revenue (net) includes net event revenue, access control fees, and other miscellaneous income.

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### Structural and Collateral Term Sheet

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The Market. The Bell Works Property is located in Holmdel, New Jersey within Monmouth County and is considered part of Central New Jersey. As of 2020, the Central New Jersey area had a population of approximately 2.8 million people. Central New Jersey offers a mix of industry employment with the professional & business services and education & health services sectors accounting for 20% and 16.5% of total employment, respectively. Primary access to the Bell Works Property is via the Garden State Parkway and State Routes 35 and 34, all of which run through Holmdel, New Jersey.

The Bell Works Property is located in the Central New Jersey Office submarket. As of the third quarter of 2021, the submarket had an inventory of 84,070,150 square feet, a direct vacancy rate of 15.9% and a direct average Class A office base rent of \$32.21 per square foot. Furthermore, as of the third quarter of 2021, Monmouth County had 12,028,106 square feet of office space, a direct vacancy rate of 8.7% and a direct average Class A office rent of \$32.95 per square foot.

According to the appraisal, the 2021 population and average household income within a one-, three- and five-mile radius of the Bell Works Property was 1,658, 26,186, and 127,105 and \$254,706, \$238,948 and \$169,488, respectively.

The following table presents certain information relating to comparable office leases for the Bell Works Property:

Comparable Office Leases <sup>(1)</sup>									
Property Names	Tenant Name	Tenant Leased City / State Space (SF)		Lease Sign Date	Lease Term (months)	Base Rent Per / SF			
Bell Works	iCIMS, Inc.	Holmdel / NJ	331,378 <sup>(2)</sup>	December 2017 <sup>(2)</sup>	180 <sup>(2)</sup>	\$24.96 <sup>(2)</sup>			
West Windsor Commons	Bristol Myers Squibb	West Windsor / NJ	117,828	November 2020	90	\$35.00			
Princeton Forrestal Center	Croda International	Plainsboro / NJ	61,696	April 2020	138	\$31.50			
250 Industrial Way West	Tyco Submarine Systems	Eatontown / NJ	138,163	October 2019	120	\$29.26			
The Offices at Metropark	IBM	Edison / NJ	155,000	June 2019	64	\$41.00			

- (1) Source: Appraisal.
- (2) Based on the underwritten rent roll dated February 1, 2022.

**The Borrower**. The borrower is Somerset Holmdel Development I Urban Renewal, L.P., a New Jersey limited partnership and single purpose entity with one independent director. Legal counsel to the borrower delivered a non-consolidation opinion in connection with the origination of the Bell Works Whole Loan.

The borrower leases the Bell Works Property to Bell Works Master Tenant, LLC, a New Jersey limited liability company (the "Master Lease") pursuant to the terms of that certain Master Lease Agreement dated December 14, 2017, as amended (the "Master Lease") under which the Master

Lessee operates the Bell Works Property and pays rent to the borrower. The borrower elected to pass-through to the Master Lessee certain historic rehabilitation tax credits ("HTCs") to which the borrower is entitled as a result of expenditures incurred in connection with the certified rehabilitation of the Bell Works Property, and the HTCs are not collateral for the Bell Works Whole Loan. An affiliate of the borrower (the "Managing Member of the Master Lessee") retains a one percent controlling interest in the Master Lessee. The entity which owns 100% of the Managing Member of the Master Lessee has pledged its ownership interest in the Managing Member of the Master Lessee to the lender as collateral for the Bell Works Whole Loan. Pursuant to a subordination, non-disturbance and attornment agreement (the "HTC SNDA") among the lender, the borrower, the Master Lessee and the 99% equity interest owner of Master Lessee (the "HTC Investor"), the Master Lease is subordinate to the lien of the mortgage in exchange for the lender's agreement to not terminate the Master Lease until the next business day following the fifth anniversary of the date on which the last qualified rehabilitation expenditure as with respect to the Bell Works Property is first placed in service, but in no event later than April 1, 2026 (the "HTC Recapture Period Expiration Date"). In addition, pursuant to the HTC SNDA the lender must provide HTC Investor with prior written notice of its intention to commence any enforcement action (such as foreclosure) under the Bell Works Whole Loan documents, the lender must provide HTC Investor with all notices of default under the Bell Works Whole Loan documents, and HTC Investor has a cure period of not less than 10 days with respect to all such defaults. Pursuant to the operating agreement of the Master Lessee, HTC Investor is entitled to certain distributions subject to available cash flow, including an annual "priority return" equal to two percent of its paid-in capital contributions to the Master Lessee. Pursuant to a certain put option agreement between the Managing Member of the Master Lessee and the HTC Investor, the HTC Investor has a put option to cause the Managing Member of the Master Lessee to purchase all the HTC Investor's interests in the Master Lessee during the three-month period following the occurrence of the HTC Recapture Period Expiration Date (the "Put Option"). In addition, HTC Investor has certain rights to replace borrower's general partner and/or the Managing Member of the Master Lessee, subject to the terms and conditions set forth in the HTC SNDA.

The lender has also agreed that, prior to the HTC Recapture Period Expiration Date, on each due date following the first occurrence of a Trigger Period (as defined below), regardless of the existence of an event of default it will disburse to the Master Lessee any revenues from the Bell Works Property that exceed the sum of (i) base Master Lease rent (a portion of which may be subject to deferral due to the unavailable of net operating income, as more particularly described in the Master Lease), (ii) 1/12th of the estimated annual additional rent under the Master Lease (which is calculated based, in part, on net cash flow generated by the Bell Works Property and is payable annually to the extent of available net cash flow), (iii) the monthly replacement reserve deposit amount, (iv) the monthly TI / LC reserve deposit amount (if any), (v) during a Trigger Period, the monthly operating expense amount pursuant to the approved annual budget, and (vi)

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1/12th of the projected annual distribution to the Managing Member of Master Lessee (such revenues in excess of the sums set forth in clauses (i)-(vi), the "Excess Revenues").

The Borrower Sponsors. The borrower sponsors and non-recourse carveout guarantors are Ralph Zucker and Jozef Straus. Ralph Zucker is the president of Somerset Development, a Holmdel, New Jersey-based real estate company specializing in new urbanism and traditional neighborhood design. Jozef Straus is a key principal of Adarsan Holdings Limited, a family investment office based in Ottawa, Ontario, Canada. Adarsan Holdings Limited partners with developers and provides management support, strategic guidance and access to a wide network of investment and industry contacts.

Property Management. The Bell Works Property is managed by Somerset Holmdel, LLC, an affiliate of the borrower sponsor.

**Escrows and Reserves.** At origination of the Bell Works Whole Loan, the borrower deposited approximately (i) \$617,834 into a reserve account for real estate taxes or payment-in-lieu-of-tax payments, (ii) \$8,500,000 into a reserve account for tenant improvements and leasing commissions and (iii) \$6,778,984 into a reserve account for outstanding obligations with respect to certain unfunded free rent and tenant improvement/leasing commissions.

Tax Reserve - The borrower is required to deposit into a real estate tax reserve, on a monthly basis, 1/12th of the taxes that the lender estimates will be payable over the next-ensuing 12-month period (initially estimated to be approximately \$308,917).

Insurance Reserve - The borrower is required to deposit into an insurance reserve, on a monthly basis, 1/12th of the amount which will be sufficient to pay the insurance premiums due for the renewal of coverage afforded by such policies; provided, however, such insurance reserve has been conditionally waived so long as the borrower maintains a blanket policy meeting the requirements of the Bell Works Whole Loan documents.

Replacement Reserve - The borrower is required to deposit into a replacement reserve, on a monthly basis, an amount equal to approximately \$24,583.

TI/LC Reserve - The borrower is required to deposit into a tenant improvement and leasing commissions reserve, on a monthly basis, an amount equal to approximately \$114,289; provided, however, the borrower will not be required to make such monthly deposit into the tenant improvement and leasing reserve so long as the amount in the tenant improvements and leasing commissions account equals or exceeds \$8,500,000.

Put Price Reserve - The borrower is required to deposit into a put price reserve, on a monthly basis, from the payment date occurring in July 2024 through and including the monthly payment date in June 2026, an amount equal to approximately \$82,130; provided that such obligation may be satisfied upon delivery to lender of a letter of credit in an amount not less than the amount sufficient to pay to HTC Investor all amounts due and payable

in connection with the exercise of the Put Option, which letter of credit will serve as additional collateral for the Bell Works Whole Loan for so long as such letter of credit remains outstanding.

Lockbox / Cash Management. The Bell Works Whole Loan is structured with a hard lockbox and springing cash management. The borrower or Master Lessee are required to deliver a tenant direction letter to the existing tenants at the Bell Works Property, directing them to remit their rent checks directly to the lender-controlled lockbox. The borrower, property manager and Master Lessee are required to cause all rents to be deposited directly into a lender approved lockbox account immediately upon receipt. All funds deposited into the lockbox are required to be transferred on each business day to the extent no Trigger Period exists, either (A) prior to the termination of the Master Lease in accordance with the terms and conditions of the Bell Works Whole Loan documents, to or at the direction of Master Lessee, or (B) on and after the termination of the Master Lease, to or at the direction of the borrower. Upon the occurrence and during the continuance of a Trigger Period, all funds in the lockbox account are required to be swept on each business day to a cash management account under the control of the lender to be applied and disbursed in accordance with the Bell Works Whole Loan documents. Prior to the HTC Recapture Period Expiration Date, (i) all Excess Revenues are required to be disbursed to the Master Lessee (regardless of whether a Trigger Event or event of default has occurred), and (ii) all other funds will be applied in accordance with the Bell Works Whole Loan documents, with any excess after such application to be held by the lender in an excess cash flow reserve account as additional collateral for the Bell Works Whole Loan. After the HTC Recapture Period Expiration Date, all excess cash flow funds remaining in the cash management account after the application of such funds in accordance with the Bell Works Whole Loan documents will be held by the lender in an excess cash flow reserve account as additional collateral for the Bell Works Whole Loan.

A "Trigger Period" means a period commencing upon the occurrence of: (i) an event of default under the Bell Works Whole Loan, (ii) the debt yield on or prior to the payment date occurring in April 2023 falling below 6.75%, (iii) the debt yield after the payment date occurring in April 2023 falling below 7.00%, (iv) the occurrence of a Specified Tenant Trigger Period (as defined below), (v) on May 6, 2031 to the extent (x) iCIMS has not extended or renewed its Specified Tenant Lease (as defined below) for a term of at least five years and (y) the iCIMS Specified Tenant Lease accounts for 10% or more of the total rental income for the Bell Works Property (provided that, if any portion of the Bell Works Property which is the subject of the iCIMS Specified Tenant Lease is subleased to a third-party tenant, and such third-party tenant has entered into a direct agreement with borrower or Master Lessee, as applicable, in form and substance acceptable to lender whereby such third-party tenant's sublease will continue as a direct lease between such third-party tenant and borrower or Master Lessee, as applicable, following the expiration or termination of the iCIMS Specified Tenant Lease for a term ending not earlier

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than the date that is three years following the stated maturity date of the Bell Works Whole Loan (i.e., May 6, 2035), then such third-party rent due pursuant to said sublease will reduce the total rent due under the iCIMS Specified Tenant Lease for purposes of the calculations included in this clause (y)). A Trigger Period may be cured (a) with respect to clause (i) above, upon the acceptance by the lender of a cure of such event of default, (b) with respect to clause (ii) and (iii) above, the date that the debt yield is equal to or greater than 7.00% for two consecutive calendar quarters, (c) with respect to clause (iv) above, a Specified Tenant Trigger Period ceasing to exist as set forth below and (d) with respect to clause (v) above, the satisfaction of the Collateral Cure Condition (as defined below).

"Specified Tenant Trigger Period" means a period (A) with regard to the Specified Tenant (as defined below) commencing upon the first to occur of (i) an event of default beyond applicable notice and cure periods, (ii) failing to be in actual, physical possession of the Specified Tenant Space (or applicable portion thereof) unless (A) the discontinuation is to comply with governmental restrictions which restrict the use or occupancy as a result of. or otherwise in connection with, the COVID-19 pandemic, or is due to any acceptable remote-working conditions or (B) solely with respect to iCIMS, the "dark" portion of the premises consists solely of the approximately 75,000 square feet of the premises demised pursuant to iCIMS' Specified Tenant Lease that have not been improved or fit out and have not historically been occupied, and (w) iCIMS has not alleged in writing any default by borrower with respect to such portion of the premises, (x) iCIMS has paid and continues to pay full unabated rent, (y) iCIMS Tenant has not requested in writing any reduction in rent with respect to such portion of the premises, and (z) iCIMS continues to occupy, and be open for business in, the balance of its demised premises (each a "Permitted Dark Event"), (iii) Specified Tenant gives notice of lease termination, (iv) any termination or cancellation of any Specified Tenant Lease, (v) any bankruptcy or similar insolvency, (vi) failing to extend or renew the applicable Specified Tenant Lease in accordance with the applicable terms and conditions thereof and with the Bell Works Whole Loan for the applicable Specified Tenant renewal term and (vii) Specified Tenant ceasing to satisfy the Credit Rating Condition; and (B) expiring upon the first to occur of lender's receipt of evidence reasonably acceptable to lender (which such evidence will include, without limitation, a duly executed estoppel certificate from the applicable Specified Tenant in form and substance acceptable to lender) of (1) the satisfaction of the Specified Tenant Cure Conditions (as defined below) or (2) borrower or Master Lessee, as applicable, leasing the entire Specified Tenant Space (as defined below)(or applicable portion thereof), the applicable tenant under such lease being in actual, physical occupancy of the space demised under its lease and paying the full amount of the rent due under its lease.

A "Specified Tenant Cure Condition" means each of the following, as applicable (i) the applicable Specified Tenant has cured all defaults under the applicable Specified Tenant Lease, (ii) the applicable Specified Tenant is in actual, physical possession of the Specified Tenant Space (or applicable portion thereof) subject to Permitted Dark Events, (iii) the applicable Specified Tenant has revoked or rescinded all termination or cancellation notices with respect to the applicable Specified Tenant Lease and has re-affirmed the applicable Specified Tenant Lease as being in full force and effect, (iv) in the event the Specified Tenant Trigger Period is due to the applicable Specified Tenant's failure to extend or renew the applicable Specified Tenant Lease in accordance with clause (vi) of the Specified Tenant Trigger Period, the applicable Specified Tenant has renewed or extended the applicable

Specified Tenant Lease in accordance with its terms for the applicable Specified Tenant renewal term of five years, (v) with respect to any applicable bankruptcy or insolvency proceedings involving the applicable Specified Tenant and/or the applicable Specified Tenant Lease, the applicable Specified Tenant is no longer insolvent or subject to any bankruptcy or insolvency proceedings and has affirmed the applicable Specified Tenant Lease pursuant to final, non-appealable order of a court of competent jurisdiction, (vi) the applicable Specified Tenant is paying full, unabated rent under the applicable Specified Tenant Lease and (vii) in the event the Specified Tenant Trigger Period is due to a Credit Rating Trigger, the applicable Specified Tenant with respect to which such Credit Rating Trigger occurred satisfies the Credit Rating Cure Condition (as defined below).

A "Specified Tenant" means, as applicable, (i) iCIMS, (ii) any tenant whose lease at the Bell Works Property, individually or when aggregated with all other leases at the Bell Works Property with the same tenant or any affiliates of such tenant, accounts for 15% or more of either (A) the total rental income for the Bell Works Property, or (B) the total square footage of the Bell Works Property, (iii) any other lessee(s) of the Specified Tenant Space (or any portion thereof) and (iv) any guarantor(s) of, or persons providing credit support in relation to, the applicable related Specified Tenant Lease(s). Notwithstanding the foregoing, or anything to the contrary herein, the Master Lessee will not be deemed to be a Specified Tenant.

A "<u>Specified Tenant Lease</u>" means, as applicable, each lease at the Bell Works Property with a Specified Tenant (including, without limitation, any guaranty or similar instrument furnished thereunder). Notwithstanding the foregoing, or anything to the contrary herein, the Master Lease will not be deemed to be a Specified Tenant Lease.

A "Specified Tenant Space" means that portion of the Bell Works Property demised as of the date hereof to the initial Specified Tenant pursuant to the initial Specified Tenant Lease.

A "<u>Credit Rating Condition</u>" means, as to any entity, a condition which will be satisfied to the extent that, as of the applicable date of determination, such entity then maintains a long-term unsecured debt rating of at least BBB- from S&P and an equivalent rating from each of Moody's and Fitch, to the extent the foregoing rate such entity.

A "Credit Rating Cure Condition" means, as to any entity, a condition which will be satisfied to the extent that, as of the applicable date of determination, such entity then maintains a long-term unsecured debt rating of at least BBB- from S&P and, if applicable, an equivalent rating from Moody's and Fitch.

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A "<u>Collateral Cure Condition</u>" means that borrower has deposited cash into an account with lender, or has delivered to lender a letter of credit, which, in each case, (i) serves as additional collateral for the Bell Works Whole Loan, and (ii) is in an amount determined by lender in its sole but good-faith discretion to be equal to the amount of excess cash flow that would have been deposited into the excess cash flow account pursuant to the terms of the Bell Works Whole Loan documents during the period from May 6, 2031 through and including May 6, 2032.

Subordinate and Mezzanine Debt. None.

**Partial Release.** The Bell Works Whole Loan documents permit, at any time other than the 60 days prior to and following a securitization of the Bell Works Whole Loan, the borrower to record condominium documents whereby it will impose a condominium regime on its fee interest in the Bell Works Property, which regime will consist of two units, one of which will consist of the air rights above the improvements (the "**Upper Unit**") and the other will consist of all of the real property and improvements at the Bell Works Property which are not included in the Upper Unit after which the borrower may obtain the release of the Upper Unit, provided that, among other conditions: (i) the borrower delivers a REMIC opinion, and (ii) if requested by the lender, the borrower delivers a rating agency confirmation with respect to the implementation of the condominium conversion.

#### Ground Lease. None

**Township of Holmdel Library Lease & Note.** In connection with the borrower's redevelopment of the Bell Works Property, the borrower has leased a portion of the Bell Works Property to the Township of Holmdel, New Jersey (the "**Township**") for use as a library. Pursuant to the related lease documentation, the borrower is required to make an annual payment of \$50,000 to the Township for "tenant fit-out" through 2037. Such annual payment obligation is evidenced by a promissory note in the original principal amount of \$1,000,000 made by borrower for the benefit of the Township. This promissory note does not bear interest and is freely prepayable at any time.

**Township Escrow.** In connection with the borrower's redevelopment of the Bell Works Property, the borrower was required to escrow certain funds with the Township in order to pay for the Township's costs in connection with the redevelopment. As of the date of origination of the Bell Works Whole Loan, approximately \$96,181 remained in the escrow, which has been collaterally assigned to lender as additional security for the Bell Works Whole Loan.

Solar Panel Leases and Letters of Credit. The borrower is the lessee under three equipment lease agreements with Bank of the West in connection with certain solar panels at the Bell Works Property (the "Solar Panel Leases"). Pursuant to the terms thereof, the borrower has options to purchase the "equipment" (as defined in each Solar Panel Lease) that must each be exercised by no later than December 13, 2022 (the "Solar Panel Lease Purchase Option Deadline"). In connection with the Solar Panel Leases, Bank of the West is the beneficiary under three letters of credit issued by Canadian Imperial Bank of Commerce (the "Solar Panel LOCs"), for which an affiliate of the borrower is the applicant thereunder. There is one Solar

Panel LOC associated with each Solar Panel Lease. The borrower has represented in the Bell Works Whole Loan documents that, among other things, on the Solar Panel Lease Purchase Option Deadline, the available amounts under each Solar Panel LOC will exceed the related purchase price under the associated Solar Panel Lease. The Bell Works Whole Loan documents obligate the borrower to timely exercise each Solar Panel Lease purchase option.

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No. 8 – 79 Fifth Avenue











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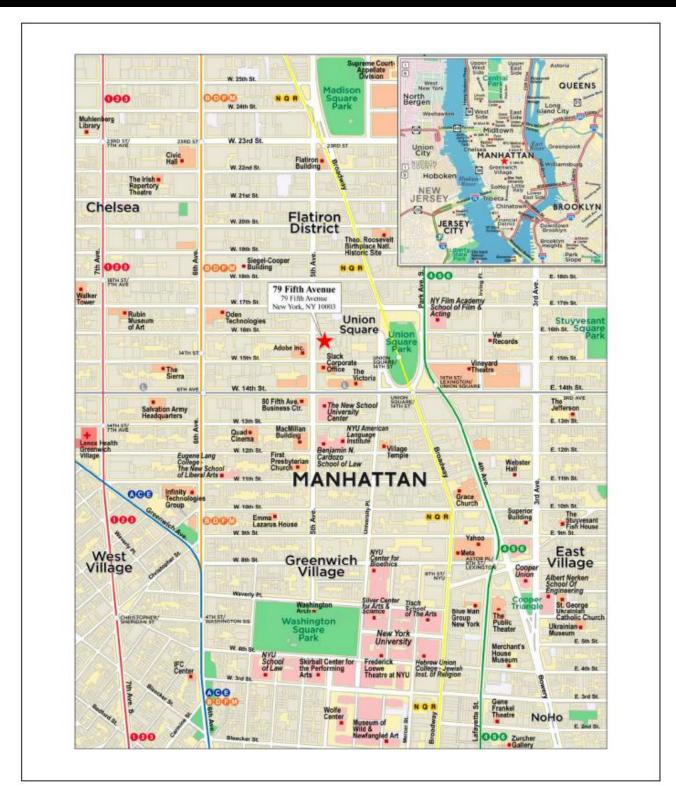
**Structural and Collateral Term Sheet** 



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### Structural and Collateral Term Sheet

# No. 8 - 79 Fifth Avenue



### No. 8 - 79 Fifth Avenue

Mortgage Lo	oan Information
Mortgage Loan Seller:	CREFI
Original Principal Balance <sup>(1)</sup> :	\$23,000,000
Cut-off Date Principal Balance <sup>(1)</sup> :	\$23,000,000
% of IPB:	3.2%

Loan Purpose: Recapitalization

AK 79 Fifth LLC, SAK 79 Fifth LLC Borrowers:

and DAK 79 Fifth LLC

Albert Kalimian

**Borrower Sponsor:** Interest Rate: 4.92000% Note Date: 4/29/2022 **Maturity Date:** 5/6/2032 Interest-only Period: 120 months **Original Term:** 120 months **Original Amortization Term:** None **Amortization Type:** Interest Only Call Protection<sup>(2)</sup>: L(26),D(89),O(5) Lockbox / Cash Management: Hard / Springing

Additional Debt<sup>(1)</sup>:

Additional Debt Balance<sup>(1)</sup>: \$217,000,000 Additional Debt Type<sup>(1)</sup>: Pari Passu

Property Information						
Single Asset / Portfolio:	Single Asset					
Title:	Fee					
Property Type – Subtype:	Office – CBD					
Net Rentable Area (SF):	345,751					
Location:	New York, NY					
Year Built / Renovated:	1906 / 2016					
Occupancy:	100.0%					
Occupancy Date:	2/15/2022					
4 <sup>th</sup> Most Recent NOI (As of):	\$16,646,769 (12/31/2018)					
3 <sup>rd</sup> Most Recent NOI (As of):	\$17,085,519 (12/31/2019)					
2 <sup>nd</sup> Most Recent NOI (As of):	\$17,160,810 (12/31/2020)					
Most Recent NOI (As of):	\$18,362,181 (TTM 12/31/2021)					
UW Economic Occupancy:	95.0%					
UW Revenues:	\$29,320,118					
UW Expenses:	\$9,216,627					
UW NOI:	\$20,103,491					
UW NCF:	\$19,331,988					
Appraised Value / Per SF:	\$395,000,000 / \$1,142					

Escrows and Reserves <sup>(3)</sup>								
Initial Monthly Initial Cap								
Taxes:	\$2,815,969	\$469,328	N/A					
Insurance:	\$0	Springing	N/A					
Replacement Reserves:	\$0	\$5,763	\$207,468					
TI/LC:	\$1,000,000	\$57,760	\$3,500,000					
Other:	\$0	\$0	N/A					

Financial Information <sup>(1)</sup>					
Cut-off Date Loan / SF:	\$694				
Maturity Date Loan / SF:	\$694				
Cut-off Date LTV:	60.8%				
Maturity Date LTV:	60.8%				
UW NCF DSCR:	1.61x				
UW NOI Debt Yield:	8.4%				

2/24/2022

Sources and Uses								
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total			
Whole Loan Amount	\$240,000,000	63.1%	Purchase Price <sup>(4)</sup>	\$369,000,000	97.0%			
Sponsor Equity	140,421,540	36.9%	Closing Costs	7,605,571	2.0			
			Upfront Reserves	3,815,969	1.0			
Total Sources	\$380,421,540	100.0%	Total Uses	\$380,421,540	100.0%			

**Appraisal Date:** 

- The 79 Fifth Avenue Mortgage Loan (as defined below) is part of the 79 Fifth Avenue Whole Loan (as defined below) with an original aggregate principal balance of \$240,000,000. The financial information presented in the charts above is based on the \$240,000,000 79 Fifth Avenue Whole Loan (as defined below). Defeasance of the 79 Fifth Avenue Whole Loan is permitted at any time after the earlier to occur of (a) the end of the two-year period commencing on the closing
- date of the securitization of the last promissory note representing a portion of the 79 Fifth Avenue Whole Loan to be securitized and (b) April 29, 2026. The assumed defeasance lockout period of 26 payments is based on the closing date of this transaction in July 2022. The actual lockout period may be longer.
- For a full description of escrows and reserves, please refer to "Escrows and Reserves" below.
- The 79 Fifth Avenue Property (as defined below) was recapitalized at a price of \$369,000,000. At origination the borrower sponsor bought out the equity partners' 75% interest and paid off prior debt of \$62,053,414.

The Loan. The eight largest mortgage loan (the "79 Fifth Avenue Mortgage Loan") is part of a whole loan (the "79 Fifth Avenue Whole Loan") consisting of ten pari passu promissory notes in the aggregate outstanding principal balance of \$240,000,000 and is secured by a first mortgage encumbering the borrowers' fee interest in a 345,751 square feet office property, which includes 28,345 square feet of ground floor retail, in New York, New York (the "79 Fifth Avenue Property"). The 79 Fifth Avenue Mortgage Loan, evidenced by the non-controlling Note A-1-2, has an outstanding principal balance as of the Cut-off Date of \$23,000,000 and represents approximately 3.2% of the Initial Pool Balance. The controlling note A-1-1 and the non-controlling notes A-1-3, A-2-1, A-2-2, A-2-3-1, A-2-3-2, A-3-1, A-3-2 and A-3-3 have an aggregate outstanding balance as of the Cut-off Date of \$217,000,000. The 79 Fifth Avenue Whole Loan was co-originated

## No. 8 - 79 Fifth Avenue

by Citi Real Estate Funding Inc. ("CREFI"), Wells Fargo Bank, National Association ("WFB") and JPMorgan Chase Bank, National Association ("JPMCB"). The 79 Fifth Avenue Whole Loan will be serviced pursuant to the pooling and servicing agreement for the CGCMT 2022-GC48 securitization. See "Description of the Mortgage Pool—The Whole Loans—The Outside Serviced Pari Passu Whole Loans" in the Preliminary Prospectus.

The 79 Fifth Avenue Whole Loan has an initial term of 120 months and has a remaining term of 118 months as of the Cut-off Date. The 79 Fifth Avenue Whole Loan requires payments of interest only for the entire term of the 79 Fifth Avenue Whole Loan. The stated maturity date of the 79 Fifth Avenue Whole Loan is the payment date in May 2032.

Voluntary prepayment of the 79 Fifth Avenue Whole Loan is prohibited prior to the due date occurring in January 2032. Defeasance of the 79 Fifth Avenue Whole Loan in whole (but not in part) is permitted at any time after the earlier of (i) April 29, 2026 and (ii) the second anniversary of the closing date of the securitization that includes the last note of the 79 Fifth Avenue Whole Loan to be securitized.

Whole Loan Summary							
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece			
A-1-1	\$50,000,000	\$50,000,000	CGCMT 2022-GC48	Yes			
A-1-2	\$23,000,000	\$23,000,000	BMO 2022-C2	No			
A-1-3	\$23,000,000	\$23,000,000	CREFI <sup>(1)</sup>	No			
A-2-1	\$70,000,000	\$70,000,000	BANK 2022-BNK42	No			
A-2-2	\$13,000,000	\$13,000,000	WFB <sup>(1)</sup>	No			
A-2-3-1	\$12,000,000	\$12,000,000	WFB <sup>(1)</sup>	No			
A-2-3-2	\$1,000,000	\$1,000,000	BANK 2022-BNK42	No			
A-3-1	\$25,000,000	\$25,000,000	JPMCB <sup>(1)</sup>	No			
A-3-2	\$11,500,000	\$11,500,000	JPMCB <sup>(1)</sup>	No			
A-3-3	\$11,500,000	\$11,500,000	JPMCB <sup>(1)</sup>	No			
Total	\$240,000,000	\$240,000,000					

<sup>(1)</sup> Expected to be contributed to one or more future securitizations.

The Property. The 79 Fifth Avenue Property consists of 18-story office building totaling 345,751 square feet, which includes 28,345 square feet of ground floor retail space located in New York, New York. The property, which sits on 0.4-acre parcel of land, was built in 1906 and renovated in 2016. According to the appraisal, the borrowers provided a \$9.4 million capital improvement budget, which included landlord work on floors 2 through 4, new lot line windows on floors 2 through 4, sidewalk vault repairs, and general base building enhancements. As of February 24, 2022, there was \$3.3 million of outstanding renovation costs. The 79 Fifth Avenue Property features a lobby with marble finishes and vaulted ceilings, functional, rectangular shaped floor plates, and views of the surrounding Manhattan skyline. The retail units have frontage and visibility along Fifth Avenue with floor to ceiling glass storefronts. Five of the tenants (or their parent company), comprising 98.1% NRA and 96.6% of underwritten base rent, are investment grade rated. As of February 15, 2022, the property is 100% leased to six tenants and, according to a third-party market research report, has averaged 96.4% occupancy from 2011 through 2021.

The largest tenant based on underwritten base rent is The New School (212,800 square feet; 61.5% of NRA; 51.7% of underwritten base rent). The New School is a private research university in New York City. Founded in 1919, the university has grown to five colleges with courses in emerging social sciences, international affairs, liberal arts, history, and philosophy as well as art, design, management and performing arts. In 2021, The New School generated \$319.1 million in operating revenue and, similar to other private universities, did not receive significant funding from the federal or state government. According to a third-party report, The New School achieved record enrollment with 10,168 students in 2021. The New School has been at the 79 Fifth Avenue Property since 2004, has expanded multiple times and currently occupies 12 floors (5 through 12, 16 through 18, and ground floor and basement space). The New School's lease expires on June 30, 2030. The New School has two, 10-year renewal options and no termination options. There is currently ongoing arbitration between The New School and the borrowers. Between 2017 and 2021, an administrative error occurred whereby The New School was not charged its contractual rental increases. A mediation hearing over the back rent and rent escalations was recently held, and the final outcome of the hearing is pending. Underwritten base rent is based on the lower amount currently being paid by The New School. In the event the borrowers are successful in the arbitration, The New School's base rent would increase by approximately \$1.3 million annually. See "Description of the Mortgage Pool—Litigation and Other Legal Considerations" in the Preliminary Prospectus.

The second largest tenant based on underwritten base rent is CapGemini America, Inc. ("<u>CapGemini</u>") (64,500 square feet; 18.7% of NRA; 20.7% of underwritten base rent). CapGemini is a French multinational information technology services and consulting company. Headquartered in Paris, France, the company was founded in 1967 as an enterprise management and data processing company and launched US operations in 1981 following the acquisition of DASD Corporation. Today, CapGemini operates in 42 countries and reported 2021 revenues of €18,160 million, a 14.6% increase over

2020. CapGemini has been at the 79 Fifth Avenue Property since 2016 and currently occupies floors 2 through 4. The lease for the second and third floor space (collectively 43,000 square feet) expires on

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September 30, 2027, and the lease on the fourth floor (21,500 *square feet*) expires on January 31, 2027. CapGemini has one, 5-year renewal option on all of their space. CapGemini may terminate its lease with respect to the second and third floors at any time after October 13, 2024 upon at least 12 months' notice and payment of a termination fee of approximately \$3,065,866.

The third largest tenant based on underwritten base rent is Hulu, LLC ("Hulu") (40,106 square feet; 11.6% of NRA; 12.9% of underwritten base rent) Hulu is an American streaming platform that launched in 2007 and offers a library of films and television series. Hulu is majority owned by The Walt Disney Company with NBCUniversal holding a minority stake. For the year ended September 2021, Hulu reported \$2.1 billion in ad revenue. Hulu has been at the 79 Fifth Avenue Property since 2014, doubled its space in 2018 and currently occupies the 14th and 15th floors. Hulu's lease expires on May 31, 2025. Hulu has one, 5-year renewal option and no termination options.

**COVID-19 Update.** As of June 6, 2022, the 79 Fifth Avenue Property is open and operational and there were no outstanding rent relief requests. The first payment date of the 79 Fifth Avenue Mortgage Loan is June 6, 2022. See "Risk Factors—Special Risks—The Coronavirus Pandemic Has Adversely Affected the Global Economy and May Adversely Affect the Performance of the Mortgage Loans" in the Preliminary Prospectus.

The following table presents certain information relating to the historical occupancy of the 79 Fifth Avenue Property:

Historical and Current Occupancy <sup>(1)</sup>							
2019	2020	2021	Current <sup>(2)</sup>				
100.0%	100.0%	100.0%	100.0%				

- (1) Historical Occupancies are as of December 31 of each respective year.
- (2) Current Occupancy is as of February 15, 2022.

The following table presents certain information relating to the largest tenants based on underwritten base rent of the 79 Fifth Avenue Property:

Top Tenant Summary <sup>(1)</sup>									
Tenant	Ratings Moody's/ S&P/Fitch <sup>(2)</sup>	Net Rentable Area (SF)	% of Total NRA	UW Base Rent PSF(3)	UW Base Rent <sup>(3)</sup>	% of Total UW Base Rent <sup>(3)</sup>	Lease Expiration Date		
The New School <sup>(4)</sup>	NR/A3/NR	212,800 <sup>(4)</sup>	61.5%	\$64.02	\$13,622,601	51.7%	6/30/2030		
CapGemini <sup>(5)</sup>	NR/NR/BBB	64,500	18.7	\$84.65	5,460,117	20.7	Various <sup>(6)</sup>		
Hulu	A-/A2/BBB+	40,106	11.6	\$85.00	3,408,977	12.9	5/31/2025		
Citibank, N.A. <sup>(8)</sup>	A+/Aa3/A+	14,872	4.3	\$50.43	750,000	2.8	4/30/2028		
Coach Inc	NR/Baa2/BBB-	7,073	2.0	\$311.76	2,205,067	8.4	1/31/2024 <sup>(7)</sup>		
Free People <sup>(9)</sup>	NR/NR/NR	6,400	1.9	\$140.69	900,407	3.4	4/30/2023		
Occupied Total		345,751	100.0%	\$76.20	\$26,347,169	100.0%			
Vacant Space		0	0.0						
Total / Wtd. Avg.		345,751	100.0%	<del>-</del>					

- (1) Based on underwritten rent roll dated February 15, 2022.
- (2) Ratings are those of the parent company whether or not the parent guarantees the lease.
- UW Base Rent PSF, UW Base Rent, and % of Total UW Base Rent include straight-line rent averaging for certain investment grade tenants (The New School and (3) CapGemini) through lease maturity totaling \$2,450,889 and contractual rent steps through February 2023 totaling \$157,294 but does not reflect any outcome of the arbitration between The New School and the borrowers with respect to certain back rent and rent escalations. See "Underwritten Net Cash Flow" below.
- (4) The New School currently subleases a portion of the 18th floor totaling 8,820 SF (2.6% of NRA; 4.1% of The New School NRA) to Gene Kaufman Architect, P.C.
- (5) CapGemini may terminate its lease with respect to the second and third floors any time after October 13, 2024 upon at least 12 months' notice and payment of a termination fee of approximately \$3,065,866.
- (6) CapGemini's lease with respect to the fourth floor (21,500 SF) expires on January 31, 2027, and with respect to the second and third floors (43,000 SF) expires on September 30, 2027.

- (7) Coach Inc occupies 25.0% of the ground floor retail space and is expected to vacate at lease expiration.
- (8) Citibank, N.A. occupies 52.5% of the ground floor retail space.
- (9) Free People occupies 22.6% of the ground floor retail space.

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The following table presents certain information relating to the tenant lease expirations of the 79 Fifth Avenue Property:

	Lease Rollover Schedule <sup>(1)(2)</sup>									
Year	Number of Leases Expiring	NRA Expiring	% of NRA Expiring	UW Base Rent Expiring <sup>(3)</sup>	% of UW Base Rent Expiring <sup>(3)</sup>	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative UW Base Rent Expiring <sup>(3)</sup>	Cumulative% of UW Base Rent Expiring <sup>(3)</sup>	
Vacant	NAP	0	0.0%	NAP	NAP	0	0.0%	NAP	NAP	
MTM	0	0	0.0	\$0	0.0%	0	0.0%	\$0	0.0%	
2022	0	0	0.0	0	0.0	0	0.0%	\$0	0.0%	
2023	1	6,400	1.9	900,407	3.4	6,400	1.9%	\$900,407	3.4%	
2024	1	7,073	2.0	2,205,067	8.4	13,473	3.9%	\$3,105,474	11.8%	
2025	1	40,106	11.6	3,408,977	12.9	53,579	15.5%	\$6,514,451	24.7%	
2026	0	0	0.0	0	0.0	53,579	15.5%	\$6,514,451	24.7%	
2027	2	64,500	18.7	5,460,117	20.7	118,079	34.2%	\$11,974,568	45.4%	
2028	1	14,872	4.3	750,000	2.8	132,951	38.5%	\$12,724,568	48.3%	
2029	0	0	0.0	0	0.0	132,951	38.5%	\$12,724,568	48.3%	
2030	1	212,800	61.5	13,622,601	51.7	345,751	100.0%	\$26,347,169	100.0%	
2031	0	0	0.0	0	0.0	345,751	100.0%	\$26,347,169	100.0%	
2032 & Beyond	0	0	0.0	0	0.0	345,751	100.0%	\$26,347,169	100.0%	
Total	7	345,751	100.0%	\$26,347,169	100.0%					

<sup>(1)</sup> Based on the underwritten rent roll dated February 15, 2022.

The following table presents certain information relating to the underwritten cash flows of the 79 Fifth Avenue Property:

Operating History and Underwritten Net Cash Flow <sup>(1)</sup>							
	2019	2020	2021	Underwritten	Per Square Foot	% <sup>(2)</sup>	
Rents in Place	\$21,523,248	\$21,892,938	\$22,660,998	\$23,738,986	\$68.66	76.9%	
Rent Steps <sup>(3)</sup>	0	0	0	2,608,183	7.54	8.5	
Gross Potential Rent	\$21,523,248	\$21,892,938	\$22,660,998	\$26,347,169	\$76.20	85.4%	

<sup>(2)</sup> Certain leases may have termination options that are exercisable prior to the originally stated expiration date of the lease and that are not considered in this Lease Rollover Schedule.

UW Base Rent Expiring, % of UW Base Rent Expiring, Cumulative UW Base Rent Expiring and Cumulative % of UW Base Rent Expiring include straight-line rent averaging for certain investment grade tenants (The New School and CapGemini) through lease maturity totaling \$2,450,889 and contractual rent steps through February 2023 totaling \$157,294 but does not reflect any outcome of the arbitration between The New School and the borrowers with respect to certain back rent and rent escalations.

Total Reimbursements	3,688,603	3,730,411	4,273,141	4,516,113	13.06	14.6
Net Rental Income	\$25,211,851	\$25,623,349	\$26,934,139	\$30,863,283	\$89.26	100.0%
Vacancy	0	0	0	(1,543,164)	(4.46)	(5.0)
Other Income <sup>(4)</sup>	158,823	54,402	0	0	0.00	0.0
Effective Gross Income	\$25,370,674	\$25,677,751	\$26,934,139	\$29,320,118	\$84.80	95.0%
Total Expenses	\$8,285,155	\$8,516,941	\$8,571,958	\$9,216,627	\$26.66	31.4%
Net Operating Income	\$17,085,519	\$17,160,810	\$18,362,181	\$20,103,491	\$58.14	68.6%
Cap Ex, Total TI/LC	0	0	0	771,503	2.23	2.6
Net Cash Flow	\$17,085,519	\$17,160,810	\$18,362,181	\$19,331,988	\$55.91	65.9%

- (1) Based on the underwritten rent roll dated February 15, 2022.
- (2) % column represents percent of Net Rental Income for all revenue lines and represents percent of Effective Gross Income for the remainder of the fields.
- Rent Steps include straight-line rent averaging for certain investment grade tenants (The New School and CapGemini) through lease maturity totaling \$2,450,889 and contractual rent steps through February 2023 totaling \$157,294 but does not reflect any outcome of the arbitration between The New School and the borrowers with respect to certain back rent and rent escalations.
- (4) Other Income includes items such as parking income, HVAC after-hours income, and miscellaneous operating income.

*The Market.* The 79 Fifth Avenue Property is situated in the Flatiron neighborhood of New York, New York, which neighborhood is bordered by Park Avenue South to the east, Sixth Avenue to the west, 25<sup>th</sup> Street to the north and 13th Street to the south. The property is located directly west of Union Square and is three blocks northwest of the Union Square subway station, which services the L, N, Q, R, W, 4, 5, and 6 lines.

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According to a third-party market research report, the 79 Fifth Avenue Property is located in the Gramercy Park office submarket of the New York City market. As of April 2022, the Gramercy Park submarket reported total inventory of approximately 28.5 million SF with a 10.3% vacancy rate and average asking rent of \$72.08 PSF. The appraiser concluded to a market rent for the office space at the 79 Fifth Avenue Property of \$80.00 PSF for floors 2 to 10, \$85.00 PSF for floors 11 to 15, and \$90.00 PSF for floors 16 to 18, all on a modified gross basis.

The following table presents certain information relating to the appraisal's market rent conclusions for the 79 Fifth Avenue Property:

			Mar	ket Rent Summary <sup>(1)</sup>			
	Office Floors 2-10	Office Floors 11-15	Office Floors 16-18	Retail Corner	Retail Fifth Avenue Large	Retail Fifth Avenue Small	Retail Lower
Market Rent (PSF)	\$80.00	\$85.00	\$90.00	\$275.00	\$175.00	\$225.00	\$50.00
Lease Term (Years)	10	10	10	10	10	10	10
Lease Type	MG	MG	MG	MG	MG	MG	Gross

<sup>(1)</sup> Source: Appraisal.

The following table presents information relating to comparable office property sales for the 79 Fifth Avenue Property:

Comparable Sales Summary <sup>(1)</sup>									
Property Name/Location	Sale Date	Year Built/ Renovated	Total NRA (SF)	Occupancy	Sale Price	Sale Price PSF			
79 Fifth Avenue New York, NY	N/A	1906/2016	345,751 <sup>(2)</sup>	100.0% <sup>(2)</sup>	NAP	NAP			
475 Fifth Avenue New York, NY	Dec-2021	1965/2017	276,000	97.0%	\$299,460,000	\$1,085.00			

375 West Broadway New York, NY	Feb-2022	1863/2014	76,605	100.0%	\$130,000,000	\$1,697.02
11 Madison Park North New York, NY	Apr-2021	1913/NAP	260,140	90.1%	\$275,000,000	\$1,057.12
315 Park Avenue South New York, NY	Dec-2021	1910/2016	332,614	97.3%	\$361,700,000	\$1,087.45
245-249 West 17th Street New York, NY	Dec-2021	1902-1909/2016	281,253	98.7%	\$389,200,000	\$1,383.81
218 West 18th Street New York, NY	Dec-2021	1912/2009	165,255	100.0%	\$170,000,000	\$1,028.71
635-641 Avenue of the Americas New York, NY	June-2021	1902/2015	273,983	94.0%	\$325,000,000	\$1,186.20
1375 Broadway New York, NY	July-2020	1927/NAP	518,578	100.0%	\$435,000,000	\$838.83

<sup>(1)</sup> Source: Appraisal.

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The following table presents information relating to comparable office properties for the 79 Fifth Avenue Property:

	Comparable Office Properties Summary <sup>(1)</sup>										
Property Name/Location	Office Area	Year Built/ Renovated	Stories	Sublease SF Available	% Occupied (Direct)	Average Asking Rent					
79 Fifth Avenue New York, NY	317,406 <sup>(2)</sup>	1906/2016	18	-	100.0% <sup>(2)</sup>	\$70.86 <sup>(2)(3)</sup>					
55 Fifth Avenue New York, NY	270,685	1926/NAP	19	0	94.1%	\$90.00					
71 Fifth Avenue New York, NY	165,000	1907/NAP	11	0	91.0%	\$90.00					
80 Fifth Avenue New York, NY	132,000	1908/NAP	18	0	100.0%	NAP					
90 Fifth Avenue New York, NY	138,211	1903/NAP	11	0	100.0%	NAP					
91 Fifth Avenue New York, NY	61,500	1894/NAP	8	0	87.0%	\$68.00					
100-104 Fifth Avenue New York, NY	305,000	1905/NAP	20	42,807	93.7%	\$75.00					
110 Fifth Avenue New York, NY	200,378	1890/NAP	11	0	100.0%	NAP					
111 Fifth Avenue New York, NY	234,700	1877/NAP	13	0	100.0%	NAP					
114-116 Fifth Avenue New York, NY	351,666	1910/NAP	19	0	100.0%	NAP					
122 Fifth Avenue New York NY	294,730	1900/NAP	10	0	75.0%	\$100.00					

<sup>(1)</sup> Source: Appraisal.

**The Borrowers.** The borrowers comprise three tenants in common, AK 79 Fifth LLC, SAK 79 Fifth LLC, and DAK 79 Fifth LLC, each a Delaware limited liability company and single purpose entity with one independent director. Counsel to the borrower provided a non-consolidation opinion in connection with the origination of the 79 Fifth Avenue Whole Loan.

The Borrower Sponsor. The borrower sponsor and nonrecourse carveout guarantor is Albert Kalimian. Albert Kalimian owns Kalimian Properties, a fully integrated privately held real estate investment firm with ownership interests in 10 commercial and multifamily properties in Manhattan, New York.

<sup>(2)</sup> Based on Underwritten Rent Roll dated February 15, 2022.

<sup>(2)</sup> Based on Underwritten Rent Roll dated February 15, 2022.

<sup>(3)</sup> Represents Underwritten Base Rent per SF.

Albert Kalimian had a 25% ownership stake in the property and is using the loan proceeds to buy out his equity partners to increase his ownership share to 100%.

Property Management. The 79 Fifth Avenue Property is managed by AMK Holdings Inc., a Delaware corporation, an affiliate of the borrowers.

**Escrows and Reserves.** At origination of the 79 Fifth Avenue Whole Loan, the borrowers deposited approximately (i) \$2,815,969 into a real estate tax reserve account and (ii) \$1,000,000 into a TI/LC reserve account.

Tax Escrows – The borrowers are required to deposit into a real estate tax reserve, on a monthly basis, 1/12 of the taxes that the lender reasonably estimates will be payable over the next-ensuing 12-month period (initially estimated to be approximately \$469,328).

Insurance Escrows – The borrowers are required to deposit into an insurance reserve, on a monthly basis, 1/12 of the amount which will be sufficient to pay the insurance premiums due for the renewal of coverage afforded by such policies; provided, however, such insurance reserve has been conditionally waived so long as the borrowers maintain a blanket policy meeting the requirements of the 79 Fifth Avenue Whole Loan documents.

TI/LC Reserve – The borrowers are required to deposit into a tenant improvement and leasing commissions reserve, on a monthly basis, an amount equal to approximately \$57,760; provided, however, the borrowers will not be required to make such monthly deposit into the tenant improvement and leasing reserve so long as the amount then on deposit in the tenant improvements and leasing commissions reserve account equals or exceeds \$3,500,000. The borrowers may substitute a letter of credit for all or any portion of funds on deposit in the tenant improvement and leasing commissions account, which letter of credit will be increased by the borrowers in lieu of making the required monthly deposits into such reserve account.

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### **Structural and Collateral Term Sheet**

**BMO 2022-C2** 

# No. 8 - 79 Fifth Avenue

Replacement Reserve – The borrowers are required to deposit into a replacement reserve, on a monthly basis, an amount equal to approximately \$5,763; provided, however, the borrowers will not be required to make such monthly deposit into the replacement reserve so long as the amount then on deposit in the replacement reserve account equals or exceeds \$207,468. The borrowers may substitute a letter of credit for all or any portion of funds on deposit in the replacement reserve account, which letter of credit will be increased by the borrowers in lieu of making the required monthly deposits into such reserve account.

Lockbox / Cash Management. The 79 Fifth Avenue Whole Loan is structured with a hard lockbox and springing cash management. At origination of the 79 Fifth Avenue Whole Loan, the borrowers were required to deliver a notice to each tenant directing each tenant to remit all payments under the applicable lease directly to the lender- controlled lockbox. All funds received by the borrowers or the property manager are required to be deposited in a lockbox account immediately following receipt. All funds deposited into the lockbox are required to be released to the borrowers on each business day unless a Trigger Period (as defined below) exists. Upon the occurrence and during the continuance of a Trigger Period, all funds in the lockbox account are required to be swept on each business day to a lender-controlled cash management account to be applied and disbursed in accordance with the 79 Fifth Avenue Whole Loan documents, and all excess cash flow funds remaining in the cash management account after the application of such funds in accordance with the 79 Fifth Avenue Whole Loan documents are required to be held by the lender in an excess cash flow reserve account as additional collateral for the 79 Fifth Avenue Whole Loan. Upon the cure of the applicable Trigger Period, so long as no other Trigger Period exists, the lender is required to return any amounts remaining on deposit in the excess cash flow reserve account to the borrowers. Upon an event of default under the 79 Fifth Avenue Whole Loan documents, the lender will apply funds to the debt in such priority as it may determine.

A "Trigger Period" means a period (A) commencing upon (i) the occurrence of an event of default under the 79 Fifth Avenue Whole Loan loan documents, (ii) the debt service coverage ratio falling below 1.15x (tested on a hypothetical 30-year amortization basis), or (iii) the occurrence and continuance of Specified Tenant Trigger Period (as defined below); and (B) expiring upon (x) with regard to clause (i), the cure of such event of default or waiver thereof by the lender, (y) with regard to clause (ii), the debt service coverage ratio being above 1.15x (tested on a hypothetical 30-year amortization basis) for 2 consecutive calendar quarters, or (z) with regard to clause (iii), a Specified Tenant Trigger Period ceasing to exist. Notwithstanding the foregoing, the failure to maintain a debt service coverage ratio of at least 1.15x will not result in a Trigger Period if, within 15 days of the borrowers' receipt of notice of the Trigger Period caused in connection with clause (ii), the borrowers make a deposit into a reserve account held by the lender or deliver a letter of credit, in either case in an amount which, if deducted from the outstanding principal balance of the 79 Fifth Avenue Whole Loan, would cause the debt service coverage ratio to be at least 1.15x (tested on a hypothetical 30-year amortization basis).

A "Specified Tenant" means, as applicable, (i) The New School, (ii) any guarantor(s) of the applicable related Specified Tenant Lease(s), and (iii) any replacement tenant for a Specified Tenant that leases 107,500 square feet or more at the 79 Fifth Avenue Property.

A "<u>Specified Tenant Trigger Period</u>" means a period (A) commencing upon the first to occur of (i) Specified Tenant being in monetary or material non-monetary default under the applicable Specified Tenant Lease, in each case, beyond applicable notice, grace and cure periods (provided that the existing rent dispute between the borrowers and The New School as described in an estoppel certificate provided by The New School will not be deemed a default by The New School for the purposes of commencing a Specified Tenant Trigger Period; and provided further that a Specified Tenant will be deemed to be in default under this clause (i) if The New School fails to deliver a letter of credit when and as required under such tenant's lease), (ii) a Specified Tenant giving notice that it is terminating its lease for all or any portion of the Specified Tenant Space (or applicable portion thereof), (iii)

any termination or cancellation of any Specified Tenant Lease (including, without limitation, rejection in any bankruptcy or similar insolvency proceeding) and/or any Specified Tenant Lease failing to otherwise be in full force and effect, (iv) any bankruptcy or similar insolvency of Specified Tenant, and (v) Specified Tenant failing to extend or renew the applicable Specified Tenant Lease on or prior to June 30, 2028 in accordance with the applicable terms and conditions thereof and hereof for the applicable Specified Tenant Renewal Term; and (B) expiring upon the first to occur of the lender's receipt of evidence reasonably acceptable to the lender (which such evidence shall include, without limitation, a duly executed estoppel certificate from the applicable Specified Tenant in form and substance reasonably acceptable to the lender) of (1) the satisfaction of the Specified Tenant Cure Conditions or(2) the borrowers leasing the entire Specified Tenant Space (or applicable portion thereof) in accordance with the applicable terms and conditions of the 79 Fifth Avenue Whole Loan documents, and the applicable tenant under such lease occupying the space demised under its lease and paying the full amount of the rent due under the applicable lease.

The "Specified Tenant Cure Conditions" means (i) the applicable Specified Tenant has cured all defaults under the applicable Specified Tenant Lease, (ii) the applicable Specified Tenant has revoked or rescinded all termination or cancellation notices with respect to the applicable Specified Tenant Lease and has re-affirmed the applicable Specified Tenant Lease as being in full force and effect, (iii) in the event the Specified Tenant Trigger Period is due to the applicable Specified Tenant's failure to extend or renew the applicable Specified Tenant Lease in accordance with clause (v) of the definition of "Specified Tenant Trigger Period", the applicable Specified Tenant has renewed or extended the applicable Specified Tenant Lease in accordance with the terms of such lease and of the 79 Fifth Avenue Whole Loan documents for the applicable Specified Tenant Renewal Term, (iv) with respect to any applicable bankruptcy or insolvency proceedings involving the applicable Specified Tenant and/or the applicable Specified Tenant Lease, the applicable Specified Tenant is no longer insolvent or subject to any bankruptcy or insolvency proceedings and has affirmed the applicable Specified Tenant Lease pursuant to final, non-appealable order of a court of competent jurisdiction, and (v) the applicable Specified Tenant is paying full, unabated rent under the applicable Specified Tenant Lease.

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#### Structural and Collateral Term Sheet

BMO 2022-C2

## No. 8 - 79 Fifth Avenue

A "Specified Tenant Renewal Term" means five years.

A "Specified Tenant Space" means the entirety of that portion of the 79 Fifth Avenue Property demised as of the date hereof to the initial Specified Tenant pursuant to The New School's lease.

A "Specified Tenant Lease" means collectively and/or individually (as the context requires), each lease at the 79 Fifth Avenue Property with Specified Tenant (including, without limitation, any guaranty or similar instrument furnished thereunder), as the same may have been or may hereafter be amended, restated, extended, renewed, replaced and/or otherwise modified.

Partial Release. Not Permitted.

Subordinate and Mezzanine Debt. None.

Ground Lease. None.

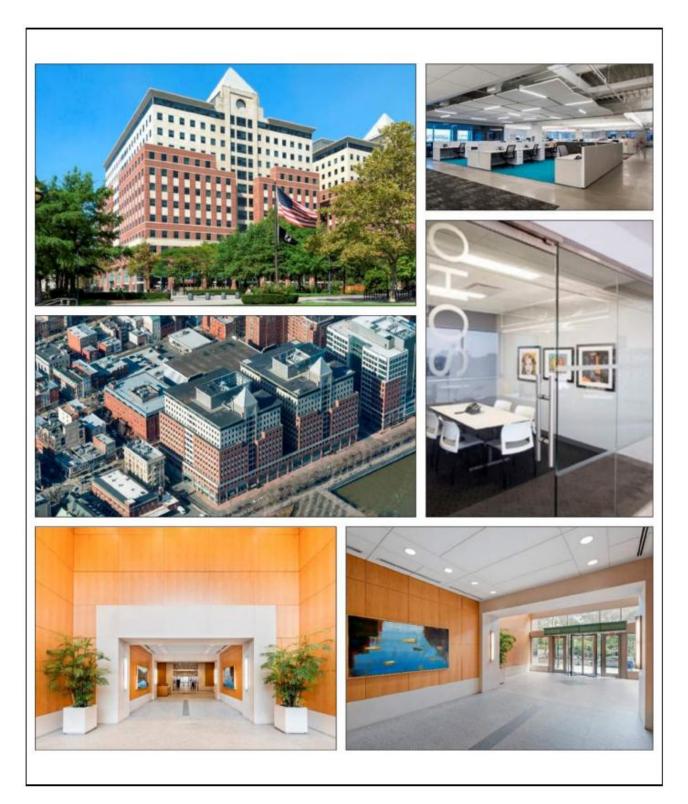
THE INFORMATION IN THIS STRUCTURAL AND COLLATERAL TERM SHEET IS NOT COMPLETE AND MAY BE AMENDED PRIOR TO THE TIME OF SALE. THIS TERM SHEET IS NOT AN OFFER TO SELL THESE SECURITIES AND IT IS NOT A SOLICITATION OF AN OFFER TO BUY THESE SECURITIES IN ANY JURISDICTION WHERE THE OFFER OR SALE IS NOT PERMITTED.

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### Structural and Collateral Term Sheet

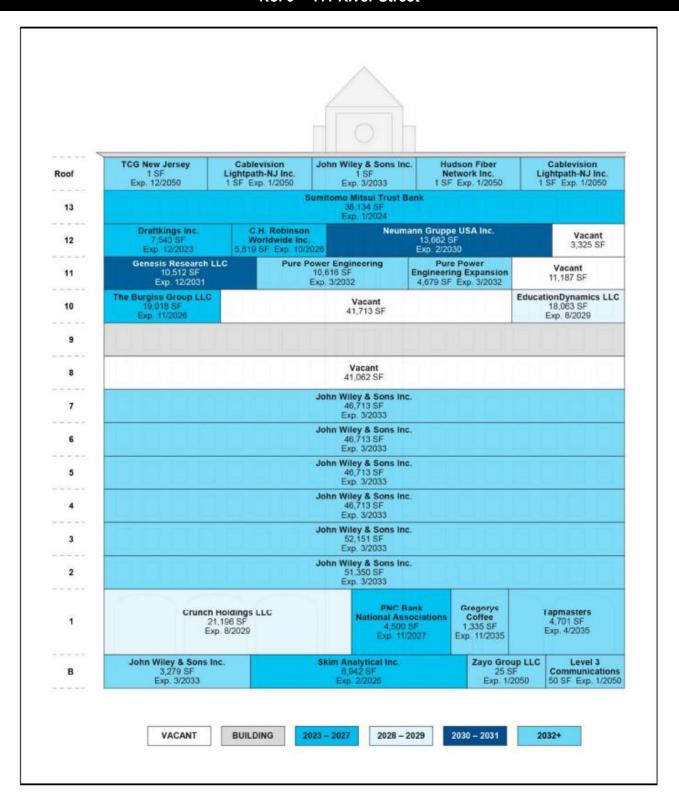
**BMO 2022-C2** 

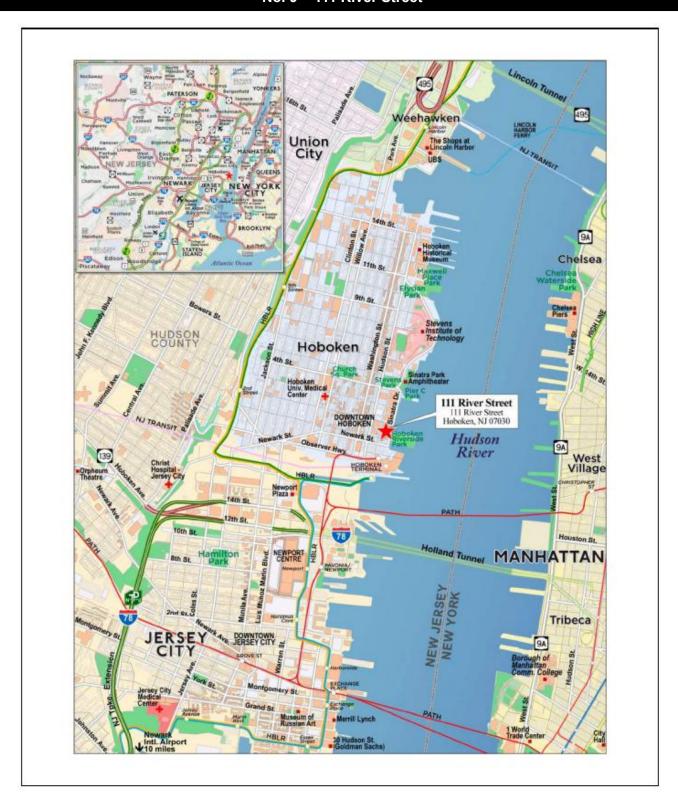
# No. 9 - 111 River Street



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**Structural and Collateral Term Sheet** 





Mortgage Loan Information

Mortgage Loan Seller: BMO
Original Principal Balance<sup>(1)</sup>: \$22,000,000
Cut-off Date Principal Balance<sup>(1)</sup>: \$22,000,000
% of IPB: 3.1%
Loan Purpose: Acquisition

Borrowers: River and First Streets LLC and 280-10 Group LLC

Borrower Sponsors: Steven J. Pozycki and

David Werner 3.28000%

Note Date: 1/21/2022 **Maturity Date:** 2/6/2027 Interest-only Period: 60 months Original Term: 60 months **Original Amortization Term:** None Amortization Type: Interest Only Call Protection: L(29),D(26),O(5) Lockbox / Cash Management: Hard / Springing

Additional Debt<sup>(1)</sup>: Yes

Interest Rate:

Additional Debt Balance<sup>(1)</sup>: \$55,500,000 / \$76,250,000

Additional Debt Type<sup>(1)</sup>: Pari Passu / Subordinate

**Property Information** Single Asset / Portfolio: Single Asset Title: Leasehold Office - CBD Property Type – Subtype: Net Rentable Area (SF): 557.719 Hoboken, NJ Location: Year Built / Renovated: 2002 / NAP Occupancy: 82.6% Occupancy Date: 1/1/2022

 4<sup>th</sup> Most Recent NOI (As of):
 \$6,751,258 (12/31/2018)

 3<sup>rd</sup> Most Recent NOI (As of):
 \$8,782,654 (12/31/2019)

 2<sup>nd</sup> Most Recent NOI (As of):
 \$9,767,259 (12/31/2020)

 Most Recent NOI (As of):
 \$9,928,521 (TTM 10/31/2021)

 UW Economic Occupancy:
 82.1%

 UW Revenues:
 \$22,541,072

 UW Expenses:
 \$9,445,383

 UW NOI:
 \$13,095,689

 UW NCF:
 \$13,095,689

 Appraised Value / Per SF:
 \$244,000,000 / \$437

Appraisal Date: 11/15/2021

Escrows and Reserves <sup>(2)</sup>								
	Initial	Monthly	Initial Cap					
Taxes:	\$122,519	\$138,561	N/A					
Insurance:	\$177,648	Springing	N/A					
Replacement Reserves:	\$700,000	Springing	N/A					
TI / LC Reserve:	\$13,900,000	Springing	\$2,360,000					
Other:	\$1,469,000	\$165,616	N/A					

Financial Information <sup>(1)</sup>							
	Senior Loan	Whole Loan					
Cut-off Date Loan / SF:	\$139	\$276					
Maturity Date Loan / SF:	\$139	\$276					
Cut-off Date LTV:	31.8%	63.0%					
Maturity Date LTV:	31.8%	63.0%					
UW NCF DSCR:	5.08x	2.56x					
UW NOI Debt Yield:	16.9%	8.5%					

	Sources and Uses								
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total				
Senior Loan	\$77,500,000	31.6%	Purchase Price	\$225,000,000	91.9%				
Subordinate Note	76,250,000	31.1	Reserves	16,369,167	6.7				
Sponsor Equity	61,207,549	25.0	Closing Costs	3,588,382	1.5				
Preferred Equity	30,000,000	12.2							
Total Sources	\$244,957,549	100.0%	Total Uses	\$244,957,549	100.0%				

The 111 River Street Mortgage Loan (as defined below) is part of the 111 River Street Whole Loan (as defined below) with an original aggregate principal balance of (1) \$153,750,000. The Financial Information in the chart above reflects the 111 River Street Senior Loan (as defined below) and the 111 River Street Whole Loan. For additional information, see "The Loan" below.

(2) For a full description of Escrows and Reserves, please refer to "Escrows and Reserves" below.

The Loan. The ninth largest mortgage loan (the "111 River Street Mortgage Loan") is part of a whole loan (the "111 River Street Whole Loan") that is evidenced by (i) five pari passu senior promissory notes in the aggregate original principal amount of \$77,500,000 (collectively, the "111 River Street Senior Loan"), and (ii) one subordinate promissory note in the original principal amount of \$76,250,000 (the "111 River Street Subordinate Companion Loan"). The 111 River Street Whole Loan was originated on January 21, 2022, by Bank of Montreal ("BMO"). The 111 River Street Whole Loan is secured by a first priority mortgage on the borrowers' leasehold interest in a 557,719 square foot office property located in Hoboken, New Jersey (the "111 River Street Property"). The 111 River Street Mortgage Loan is evidenced by the non-controlling promissory Notes A-2 and A-5 with a principal balance as of the Cut-off Date of \$22,000,000. The remaining notes have been securitized or expected to be contributed to future securitization trusts, as set forth in the table below. Prior to the occurrence of a "control appraisal period" with respect to the 111 River Street Subordinate Companion Loan, the holder of the 111 River Street Mortgage Loan (i.e., the BMO 2022-C1 securitization trust, which rights will be exercisable by the controlling class

representative for the BMO 2022-C1 pooled mortgage loans securitization transaction) will be the controlling noteholder. The 111 River Street Mortgage Loan will be serviced pursuant to the pooling and servicing agreement for the BMO 2022-C1 securitization. See "Description of the Mortgage Pool—The Whole Loans—The 111 River Street Pari Passu-AB Whole Loan" and "Pooling and Servicing Agreement" in the Prospectus.

	Who	ole Loan Summary		
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece
A-1	\$37,500,000	\$37,500,000	BMO 2022-C1	No
A-2	\$20,000,000	\$20,000,000	BMO 2022-C2	No
A-3 <sup>(1)</sup>	\$10,000,000	\$10,000,000	BMO	No
A-4	\$8,000,000	\$8,000,000	CGCMT 2022-GC48	No
A-5	\$2,000,000	\$2,000,000	BMO 2022-C2	No
Total Senior Loan	\$77,500,000	\$77,500,000		
B Note	\$76,250,000	\$76,250,000	BMO 2022-C1 (Loan Specific)	Yes <sup>(2)</sup>
Whole Loan	\$153,750,000	\$153,750,000		

(1) Expected to be contributed to one or more future securitizations.

Following the occurrence and during the continuance of a "control appraisal period" with respect to Note B, Note A-1 will be the controlling note, and the controlling (2) class representative of the BMO 2022-C1 pooled mortgage loans securitization will be entitled to exercise the related control rights. See "Description of the Mortgage Pool—The Whole Loans—The 111 River Street Pari-Passu AB Whole Loan" in the Prospectus.

The Property. The 111 River Street Property consists of a 13-story office property comprised of 525,987 square feet of office space (approximately 92.1% of underwritten base rent) and 31,732 square feet of retail space (approximately 7.9% of underwritten base rent) located at 111 River Street in Hoboken, New Jersey. The 111 River Street Property has a total of 248 parking spaces (approximately 0.44 parking spaces per 1,000 square feet of NRA) provided by the subterranean parking garage. The 111 River Street Property is situated on the Hoboken riverfront and features unobstructed views of downtown Manhattan across the Hudson River. The 111 River Street Property is across the street from Pier A Park which includes a great lawn and plenty of outdoor seating, serving as an amenity for the tenants at the 111 River Street Property. The Hoboken New Jersey Path train station is within walking distance and provides direct access to downtown and midtown Manhattan. The 111 River Street Property is situated on approximately 1.10 acres, which is ground leased from the Port Authority of New York and New Jersey and the City of Hoboken, New Jersey through September 30, 2098. The 111 River Street Property was constructed in 2002. John Wiley & Sons Inc. and Sumitomo Mitsui Trust Bank, with a combined 59.5% of the total NRA, are long-term occupants of the building. The retail space is 100.0% leased by four tenants, Crunch Holdings LLC, Gregorys Coffee, PNC Bank National Association and TapMasters.

**COVID-19 Update.** As of January 21, 2022, the borrowers have reported that the 111 River Street Property is open and operating, with the tenants having paid their full January 2022 rent payments, with the exception of TapMasters, which has a rent commencement date of February 1, 2022 under the second amendment to its lease. The first debt service payment for the 111 River Street Whole Loan is due in March 2022. As of February 1, 2022, the 111 River Street Whole Loan is not subject to any forbearance, modification or debt service relief request.

Major Tenants. The two largest tenants based on underwritten base rent are John Wiley & Sons Inc. and Sumitomo Mitsui Trust Bank.

John Wiley & Sons Inc. (293,633 square feet; 52.6% NRA; 56.7% of underwritten base rent): John Wiley & Sons Inc. is headquartered at the 111 River Street Property and is a global leader in research and education. Founded over 200 years ago in 1807, the company is best known for its college text books and today has transitioned to digital products and services which make up approximately 82.0% of its current revenue. The company reported fiscal year 2021 revenue of approximately \$1.94 billion. John Wiley & Sons Inc. occupies 290,353 square feet of office space on floors two through seven of the building as well as 3,279 square feet for storage within the basement of the building. John Wiley & Sons Inc. extended its lease in July 2017 and was provided a tenant improvement allowance of approximately \$19.6 million. The current lease expires in March 2033 and contains two, five-year renewal options and no early termination options.

Sumitomo Mitsui Trust Bank (38,134 square feet; 6.8% NRA; 9.6% of underwritten base rent): Sumitomo Mitsui Trust Bank ("Sumitomo Bank"), a subsidiary of Sumitomo Mitsui Banking Corporation, is a Japanese multinational banking and financial services company based in Tokyo. As of September 30, 2021, Sumitomo Mitsui Banking Corporation reported total assets of just over two trillion dollars and over 86,000 employees. An original tenant in the building, Sumitomo Bank preleased space in the building during construction. Sumitomo Bank occupies 38,134 square feet on the building's top and premier floor as a full floor tenant. Sumitomo Bank extended its lease in September 2017 and was provided a tenant improvement allowance of approximately \$715,013 to complete improvements within its space. The current lease expires in January 2024 and contains one, five-year renewal option and no early termination options.

**Environmental.** According to a Phase I environmental assessment dated December 21, 2021, there was no evidence of any recognized environmental conditions at the 111 River Street Property.

	Historical and Current Occupancy							
2018 <sup>(1)</sup>	2019 <sup>(1)</sup>	2020 <sup>(1)</sup>	Current <sup>(2)</sup>					
77.5%	77.6%	81.4%	82.6%					

- (1) Historical occupancies are as of December 31 of each respective year.
- (2) Based on the underwritten rent roll as of January 1, 2022.

		Top Tenant Sum	ımary <sup>(1)</sup>				
Tenant	Ratings Moody's/S&P/ Fitch <sup>(2)</sup>	Net Rentable Area (SF)	% of Total NRA	UW Base Rent PSF <sup>(3)</sup>	UW Base Rent <sup>(3)</sup>	% of Total UW Base Rent	Lease Exp. Date
John Wiley & Sons Inc.	NR/NR/NR	293,633	52.6%	\$37.27	\$10,943,981	56.7%	3/31/2033 <sup>(4)</sup>
Sumitomo Mitsui Trust Bank	A1/A-/NR	38,134	6.8	48.59	1,852,804	9.6	1/31/2024 <sup>(5)</sup>
Major Tenants		331,767	59.5%	\$38.57	\$12,796,785	66.3%	
Other Tenants		128,665	23.1%	\$50.57	\$6,506,715	33.7%	
Occupied Collateral Total / Wtd. Avg.		460,432	82.6%	\$41.92	\$19,303,500	100.0%	
Vacant Space		97,287	17.4%				
Collateral Total		557,719	100.0%				

- (1) Based on underwritten rent roll dated as of January 1, 2022.
- (2) Ratings provided are for the parent company of the entity listed in the "Tenant" field whether or not the parent company guarantees the lease.
- (3) UW Base Rent PSF and UW Base Rent include rent steps through December 2022 for tenants other than John Wiley & Sons Inc. of approximately \$80,077 and rent steps through April 2023 for John Wiley & Sons Inc. of approximately \$1,167,970.
- (4) John Wiley & Sons Inc. has two, five-year extension options remaining.
- (5) Sumitomo Mitsui Trust Bank has one, five-year extension option.

				Lease Rollover	Schedule <sup>(1)(2)</sup>				
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	UW Base Rent Expiring <sup>(3)</sup>	% of UW Base Rent Expiring	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative UW Base Rent Expiring <sup>(3)</sup>	Cumulative % of UW Base Rent Expiring
Vacant	NAP	97,287	17.4%	NAP	NAP	97,287	17.4%	NAP	NAP
2022	0	0	0.0	\$0	0.0%	97,287	17.4%	\$0	0.0%
2023	1	7,543	1.4	\$408,227	2.1	104,830	18.8%	\$408,227	2.1%
2024	1	38,134	6.8	\$1,852,804	9.6	142,964	25.6%	\$2,261,031	11.7%
2025	0	0	0.0	\$0	0.0	142,964	25.6%	\$2,261,031	11.7%
2026	3	31,779	5.7	\$1,585,183	8.2	174,743	31.3%	\$3,846,214	19.9%
2027	1	4,500	8.0	\$292,500	1.5	179,243	32.1%	\$4,138,714	21.4%
2028	0	0	0.0	\$0	0.0	179,243	32.1%	\$4,138,714	21.4%
2029	2	39,259	7.0	\$1,867,731	9.7	218,502	39.2%	\$6,006,445	31.1%
2030	1	13,662	2.4	\$710,697	3.7	232,164	41.6%	\$6,717,143	34.8%
2031	1	10,512	1.9	\$536,112	2.8	242,676	43.5%	\$7,253,255	37.6%
2032 & Beyond	9	315,043	56.5	\$12,050,245	62.4	557,719	100.0%	\$19,303,500	100.0%
Total	19	557,719	100.0%	\$19,303,500	100.0%	•			

- (1) Based on the underwritten rent roll dated as of January 1, 2022.
- (2) Certain leases may have termination options that are exercisable prior to the originally stated expiration date of the lease and that are not considered in this Lease Rollover Schedule.
- (3) UW Base Rent Expiring and Cumulative UW Base Rent Expiring include rent steps through December 2022 for tenants other than John Wiley & Sons Inc. of approximately \$80,077 and rent steps through April 2023 for John Wiley & Sons Inc. of approximately \$1,167,970.

	Operating History and Underwritten Net Cash Flow						
	2018	2019	2020	TTM <sup>(1)(2)</sup>	Underwritten <sup>(1)</sup>	Per Square Foot	% <sup>(3)</sup>
Occupancy	77.5%	77.6%	81.4%	0.0%	82.1%		
Gross Potential Rent	\$17,383,219	\$16,853,841	\$17,622,252	\$18,453,776	\$19,259,904	\$34.53	86.1%
Vacancy Gross Up	0	0	0	0	4,864,350	8.72	21.8
Reimbursement Income <sup>(4)</sup>	430,219	197,920	232,983	254,975	464,742	0.83	2.1
Rent Bumps - 12 Months <sup>(5)</sup>	0	0	0	0	80,077	0.14	0.4
Rent Bump - Wiley <sup>(5)</sup>	0	0	0	0	1,167,970	2.09	5.2
Parking Income	1,050,355	1,042,366	479,978	464,075	875,498	1.57	3.9
Tenant Electric	642,112	405,924	208,201	325,055	515,724	0.92	2.3
Gross Revenue	\$19,505,905	\$18,500,051	\$18,543,414	\$19,497,881	\$27,228,265	\$48.82	121.8%
Free Rent	(3,591,825)	(896,562)	(444,930)	(1,179,720)	0	0.00	0.0
Actual Vacancy	0	0	0	0	(4,864,350)	(8.72)	(21.8)
Underwriting Vacancy	0	0	0	0	0	0.00	0.0
Total Vacancy	\$0	\$0	\$0	\$0	(\$4,864,350)	(\$8.72)	(21.8%)
Net Rental Collections	\$15,914,080	\$17,603,490	\$18,098,484	\$18,318,161	\$22,363,915	\$40.10	100.0%
Other Income (U & O)	217,601	31,915	77,892	43,444	87,657	0.16	0.4
HVAC Charges	78,083	468,898	198,787	75,763	89,500	0.16	0.4
Total Income	\$16,209,764	\$18,104,302	\$18,375,164	\$18,437,368	\$22,541,072	\$40.42	100.8%
Real Estate Taxes	\$1,406,058	\$1,406,058	\$1,469,748	\$1,470,147	\$1,662,735	\$2.98	7.4%
Insurance	175,263	200,949	305,435	353,897	304,539	0.55	1.4
Management Fee	454,746	524,424	541,781	565,271	450,821	0.81	2.0
Utilities	1,293,591	1,011,321	799,140	903,600	1,319,051	2.37	5.9
Repairs and Maintenance	1,607,510	1,666,195	1,610,043	1,744,856	1,860,212	3.34	8.3
Payroll & Benefits	192,708	202,152	213,756	214,946	215,000	0.39	1.0
Janitorial	806,081	862,732	405,286	(15,294)	820,917	1.47	3.6
Security	492,752	507,718	548,290	593,014	440,000	0.79	2.0
General & Administrative	110,269	113,920	98,663	110,640	82,873	0.15	0.4
Parking	567,229	590,661	434,802	356,440	300,000	0.54	1.3
Association Dues	239,223	244,103	247,790	251,388	253,862	0.46	1.1
Ground Rent	2,113,076	1,991,416	1,933,170	1,959,942	1,735,373	3.11	7.7
Total Expenses	\$9,458,506	\$9,321,649	\$8,607,905	\$8,508,847	\$9,445,383	\$16.94	41.9%
Expense Reimbursement Ratio	11.3%	6.5%	5.1%	12.3%	10.4%		
Expense Ratio	58.4%	51.5%	46.8%	46.2%	41.9%		
Parking Expense Ratio	54.0%	56.7%	90.6%	76.8%	34.3%		
Net Operating Income	\$6,751,258	\$8,782,654	\$9,767,259	\$9,928,521	\$13,095,689	\$23.48	58.1%
Tenant Improvements	0	0	0	0	0	0.00	0.0
Leasing Commissions	0	0	0	0	0	0.00	0.0
Replacement Reserves	0	0	0	0	0	0.00	0.0
Total Leasing & Capital Cost	\$0	\$0	\$0	\$0	\$0	\$0.00	0.0%
Net Cash Flow	\$6,751,258	\$8,782,654	\$9,767,259	\$9,928,521	\$13,095,689	\$23.48	58.1%
Operating Margin	41.6%	48.5%	53.2%	53.8%	58.1%		

<sup>(1)</sup> The increase in Underwritten Net Operating Income from TTM Net Operating Income is primarily driven by (i) inclusion of the Wiley & Sons Inc. rent bump, (ii) burn off/reserve of free rent and (iii) normalization of parking income.

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<sup>(2)</sup> TTM represents the trailing 12 months ending October 31, 2021.

<sup>(3) %</sup> column represents percent of Net Rental Collections for all revenue lines and represents percent of Total Income for the remainder of fields.

<sup>(4)</sup> Reimbursement Income includes reimbursements for tenant electricity.

<sup>(5)</sup> Rent Bumps – 12 Months are through December 2022 for tenants other than John Wiley & Sons Inc. total approximately \$80,077. Rent Bump – Wiley is for John Wiley & Sons Inc. through April 2023 total approximately \$1,167,970.

The Market. The 111 River Street Property is located in Hoboken, Hudson County, New Jersey, in the central business district of Hoboken. The 111 River Street Property is situated in the Hudson Waterfront submarket at the intersection of River Street and First Street and is surrounded primarily by office properties, service businesses, and ground level retail. The major influence for the immediate area is the access to the local highway system, as well as its proximity to New York City, the Jersey City waterfront, and public transportation. Major highways within one-to-two miles of the 111 River Street Property include Interstate 495, Route 1 and Route 9 to the north, and the New Jersey Turnpike to the west. The Lincoln Tunnel and Holland Tunnel, which provide access to Lower Manhattan and Midtown Manhattan, are within two-to-three miles of the 111 River Street Property.

According to the appraisal, as of the third quarter of 2021, the NNJ Metro office market had an inventory of approximately 153.5 million square feet, overall vacancy of approximately 17.3% and average asking rent of \$29.52 per square foot. As of the third quarter of 2021, the Hudson Waterfront office submarket had an inventory of approximately 19.6 million square feet, overall vacancy of approximately 16.2% and average asking rent of \$40.06 per square foot. According to the appraisal, the 2021 population within a one-, three- and five-mile radius was 72,730, 931,791 and 1,982,163, respectively. The 2021 median household income within a one-, three- and five-mile radius was \$141,822, \$104,046 and \$105,663, respectively.

The following table presents certain information relating to comparable office leases for the 111 River Street Property:

			Comparable Office I	Leases <sup>(1)</sup>				
Property Name/Location	Year Built/ Renovated	NRA (SF)	Tenant	Lease Size (SF)	Rent PSF	Commencement	Lease Term (Years)	Lease Type
111 River Street Hoboken, NJ	2002/NAP	557,719 <sup>(2)</sup>	Various	Various	\$43.06 <sup>(2)(3)</sup>	Various	Various	Various
Harborside Plaza 2 Jersey City, NJ	2003/NAP	507,781	ROAR	50,000	\$38.00	Jun-21	5.5 Yrs.	Full Service
Waterfront Corporate Center II Hoboken, NJ	2003/NAP	507,781	RMS	27,000	\$53.50	Jun-21	5.5 Yrs.	Full Service
Goldman Sachs Building Jersey City, NJ	2004/NAP	1,750,000	AIG	227,852	\$45.00	Mar-21	16.0 Yrs.	Full Service
Baker Waterfront Plaza Hoboken, NJ	1987/NAP	92,892	NJ Transit	11,000	\$40.00	May-21	10.0 Yrs.	Full Service
70 Hudson Street Jersey City, NJ	2001/NAP	431,438	TD Ameritrade	207,296	\$46.00	Aug-21	12.4 Yrs.	Full Service
Waterfront Corporate Center II Hoboken, NJ	2003/NAP	507,781	Jet.com / Walmart	41,453	\$52.00	Jul-18	12.0 Yrs.	Full Service

- (1) Source: Appraisal.
- (2) Based on the underwritten rent roll dated as of January 1, 2022, with rent steps of approximately \$80,077 through December 2022.
- (3) Rent PSF is based on the square footage of the office space at the 111 River Street Property (525,987 square feet).

The following table presents certain information relating to comparable retail leases for the 111 River Street Property:

			Comparable Retail L	eases <sup>(1)</sup>				
Property Name/Location	Year Built/ Renovated	NRA (SF)	Tenant	Lease Size (SF)	Rent PSF	Commencement	Lease Term (Years)	Lease Type
111 River Street Hoboken, NJ	2002/NAP	557,719 <sup>(2)</sup>	Various	Various	\$47.87 <sup>(2)(3)</sup>	Various	Various	Various
322 Washington Street Hoboken, NJ	NAV	NAV	Hoboken BBQ	1,700	\$56.47	Oct-21	5.0 Yrs.	Modified Gross
109 Christopher Columbus Dr. Jersey City, NJ	NAV	NAV	Early Beginnings	4,777	\$52.00	Jan-20	10.0 Yrs.	NNN
40 Riverwalk Place West New York, NJ	NAV	NAV	Row House	2,500	\$40.00	Jun-19	10.0 Yrs.	NNN
1101 Grand Street Hoboken, NJ	NAV	NAV	Doluce & Saulda	1,300	\$48.00	Apr-18	10.0 Yrs.	NNN

- (1) Source: Appraisal.
- (2) Based on the underwritten rent roll dated as of January 1, 2022.
- (3) Rent PSF is based on the square footage of the retail space at the 111 River Street Property (31,732 square feet).

**The Borrowers.** The borrowers are River and First Streets LLC and 280-10 Group LLC, as tenants in common, each a Delaware limited liability company, structured to be a single purpose bankruptcy-remote entity with two independent directors. Counsel to the borrowers provided a non-consolidation opinion in connection with the origination of the 111 River Street Whole Loan.

The Borrower Sponsors. The borrower sponsors are Steven J. Pozycki and David Werner. Steven J. Pozycki is the founder of SJP Properties. Since its founding in 1981, SJP Properties has successfully developed more than 25 million square feet of ground-up real estate projects in partnership with major public and private institutions. SJP Properties has owned and managed the remaining two Class A office properties which together make up the Waterfront Corporate Center (Buildings II and III). David Werner Real Estate Investments

#### Structural and Collateral Term Sheet

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### No. 9 - 111 River Street

is the investment company of David Werner, a New York based private real estate investor who has been actively involved in commercial real estate for more than 35 years. He is currently a principal in more than 15 million square feet of office and nearly 9,000 apartment units.

**Property Management.** The 111 River Street Property is managed by SJP Corporate Real Estate Services, Inc., a Delaware corporation, an affiliate of the borrower sponsors.

Escrows and Reserves. At origination, the borrowers were required to deposit into escrow (i) approximately \$122,519 for real estate taxes, (ii) approximately \$177,648 for insurance, (iii) \$13,900,000 for tenant improvement, leasing commissions, and other leasing costs (the "TI/LC Reserve"), (iv) \$700,000 for capital expenditures, (v) \$1,258,196.33 to replicate the difference between (x) the monthly rental amounts due and payable under the John Wiley & Sons Inc. lease and (y) the monthly rental amount that will be due and payable under the John Wiley & Sons Inc. lease as of the April 2023 rent step up under such lease, (vi) \$165,615.50 for base rent and O&M rent due under the Ground Lease (as defined below), and (vii) \$45,188 with respect to free rent due under the leases in place at closing.

Tax Escrows – On a monthly basis, the borrowers are required to escrow 1/12th of the annual estimated real estate taxes, which currently equates to \$138,561.

Insurance Escrows – On a monthly basis, the borrowers are required to escrow 1/12th of the annual estimated insurance premium, provided that such monthly deposits are not required so long as a blanket or umbrella insurance policy acceptable to the lender and covering the 111 River Street Property is in effect.

Replacement Reserve – The borrowers are required to escrow \$6,971 for replacement reserves on a monthly basis upon the occurrence and continuation of a Trigger Period (as defined below).

TI/LC Reserve – On the first payment date when the balance of the TI/LC Reserve falls below \$2,360,000 and on each payment date thereafter until the balance of the TI/LC Reserve is at least \$2,360,000, the borrowers will be required to escrow monthly the amount of \$46,477 for tenant improvements and leasing commissions.

Ground Rent Escrows – On a monthly basis, the borrowers are required to escrow approximately 1/12th of the annual estimated base rent and O&M rent due under the Ground Lease, which currently equates to \$165,615.50.

Lockbox / Cash Management. The 111 River Street Whole Loan is structured with a hard lockbox and springing cash management. The borrowers are required to, or are required to cause the property manager to, direct each tenant of the 111 River Street Property to deposit funds directly into the lockbox account controlled by the lender. Notwithstanding the foregoing, the borrowers or property manager are required to deposit all revenues otherwise received into the lockbox account within two business days of receipt. On each business day, all sums on deposit in the lockbox account are required to be swept to the cash management account. On each payment date, all sums on deposit in the cash management account are required to be applied and disbursed in accordance with the 111 River Street Whole Loan documents. During the continuance of a Trigger Period (as defined below), any excess cash is required to be held by the lender as additional security for the 111 River Street Whole Loan.

A "<u>Trigger Period</u>" will commence upon: (i) the occurrence of an event of default under the 111 River Street Whole Loan documents and will continue until such event of default is cured; (ii) the date on which the debt yield as calculated in the 111 River Street Whole Loan documents is less than 6.0% (a "<u>Debt Yield Trigger</u>") and will continue until the debt yield is at least 6.0% for two consecutive quarters; or (iii) any termination, notice of termination, default or cessation of operations of John Wiley & Sons Inc. or the occurrence of the date that is 12-months prior to the expiration of the John Wiley & Sons Inc.

Subordinate and Mezzanine Debt. On January 21, 2022, BMO funded the 111 River Street Whole Loan in the original amount of \$153,750,000. The 111 River Street Senior Loan is senior in right of payment and in other respects to the 111 River Street Subordinate Companion Loan. The 111 River Street Subordinate Companion Loan was an asset of the BMO 2022-C1 securitization trust but was not pooled together with the other mortgage loans and payments of interest, principal and other amounts received in respect of the 111 River Street Subordinate Companion Loan and allocable thereto will be available to make distributions in respect of the related classes of loan-specific classes of certificates only. The 111 River Street Subordinate Companion Loan will have an initial interest rate of 3.28000%, and is coterminous with the 111 River Street Senior Loan. The relative rights and obligations of the holders of the 111 River Street Whole Loan are governed by the terms of a co-lender agreement. See "Description of the Mortgage Pool—The Whole Loans—The 111 River Street Pari Passu-AB Whole Loan" in the prospectus. Based on the 111 River Street Whole Loan, the Cut-off Date LTV, Maturity Date LTV, UW NCF DSCR and UW NOI Debt Yield are 63.0%, 63.0%, 2.56x and 8.5%, respectively

**Preferred Equity.** On the origination date, the preferred equity holders made preferred equity investments in the aggregate amount of \$30,000,000 (collectively, the "**Preferred Equity Investment**"). The Preferred Equity Investment is required to be redeemed upon the earlier to occur of (a) a sale or other disposition of the 111 River Street Property or (b) the refinance of the 111 River Street Whole Loan, but in no event later than February 6, 2027. The preferred equity holder is entitled to a preferred return of 11.00% *per annum* (of which (x) 7.00% will be paid monthly on a current basis from excess cash flow remaining after payment of amounts due under the 111 River Street Whole Loan documents and (y) 4.00% will accrue and compound until the redemption date). Upon the occurrence of a preferred

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#### Structural and Collateral Term Sheet

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## No. 9 – 111 River Street

equity event of default, the preferred equity holder is permitted to take control of the borrowers pursuant to the terms of the 111 River Street Whole Loan documents, including that a replacement guarantor must provide a replacement guaranty of recourse obligations and environmental indemnity agreement in substantially the forms provided by the guarantor at loan origination, which replacement guarantor must (i) be controlled by, and at least 0.5% owned by, 3650 REIT Investment Management LLC, a Delaware limited liability company, (ii) have a net worth of at least \$100 million (exclusive of any interest in the 111 River Street Property), (iii) be at least 51% owned by either the California State Teachers' Retirement System, a public entity, or a "Qualified Transferee" (as defined in the 111 River Street Whole Loan documents), and (iv) otherwise satisfy lender's standard KYC requirements.

#### Partial Release. Not permitted.

Ground Lease. The 111 River Street Property is subject to a 98-year ground lease, dated as of September 29, 2000, between the Port Authority of New York and New Jersey and the City of Hoboken, New Jersey, collectively as landlord, and the borrowers, collectively as tenant (the "Ground Lease"). The term of the Ground Lease commenced on September 29, 2000 and expires September 30, 2098. The annual rent, paid monthly, is fixed (current monthly rent payments equal to approximately \$125,233) with stated scheduled adjustments at specified intervals. In addition to annual rent, the ground lessor makes O&M payments and percentage rent (when applicable) equal to 1% of gross revenues (currently estimated to approximately \$21,155.17 per month) to the extent of net available cashflow. The lease contains standard leasehold mortgagee protections including notice and cure rights, right to a new lease in the event of termination of the ground lease (including rejection of the ground lease in bankruptcy), and an agreement that no amendment or modification of the ground lease entered into without lender's consent shall be effective.

Payment in Lieu of Taxes. Pursuant to the terms of the Ground Lease, the 111 River Street Property is not subject to the imposition or payment of taxes during the term of the Ground Lease, provided that, in lieu thereof, the borrowers shall pay to the City of Hoboken, New Jersey, in equal quarterly installments, the annual PILOT Rent, which is the product of the Applicable PILOT Rate (as increased) and the applicable number of development square feet. The initial Applicable PILOT Rate was set at \$2.00 PSF and increased by 2.75% compounded annually with increases effective every five years. Starting in May 2022 the PILOT Rate will increase yearly by the greater of (i) 2.00% and (ii) the increase in the Tax Rate for Hudson County. The borrowers have the right at any time to have the 111 River Street Property placed on the tax rolls and become subject to the payment of ad valorem real estate taxes (at which time, the borrowers' obligation to make the annual PILOT rent payments will cease); however, pursuant to the 111 River Street Whole Loan documents, borrowers have agreed to not to make any such election to have the 111 River Street Property placed on the tax rolls or to otherwise cause, permit or suffer the 111 River Street Property (or any portion thereof) to become subject to the payment of ad valorem real estate taxes. If not earlier terminated, the PILOT is co-terminus with the Ground Lease (expiring September 30, 2098).

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Structural and Collateral Term Sheet

**BMO 2022-C2** 

No. 10 - Phoenix Industrial Portfolio VIII





West Mifflin, PA





Mossville, IL





Church Hill, TN



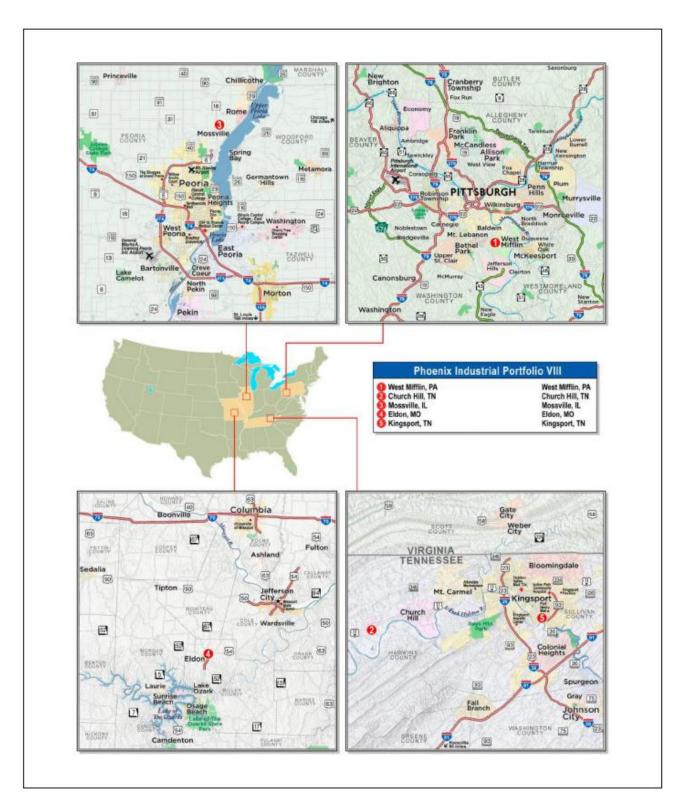


Kingsport, TN

Eldon, MO

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# **Structural and Collateral Term Sheet**



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Structural and Collateral Term Sheet

# No. 10 - Phoenix Industrial Portfolio VIII

Mortgage	Loan Information
H a see	LIDO AO

Mortgage Loan Seller:

Original Principal Balance<sup>(1)</sup>:

Cut-off Date Principal Balance<sup>(1)</sup>:

% of IPB:
Loan Purpose:
Borrowers<sup>(2)</sup>:
Various
Phoenix Investors

Interest Rate:5.70000%Note Date:5/10/2022Maturity Date:6/6/2032Interest-only Period:60 monthsOriginal Term:120 monthsOriginal Amortization Term:360 months

Amortization Type: Interest Only, Amortizing Balloon

Call Protection: L(25),D(89),O(6)
Lockbox / Cash Management: Hard / Springing

Additional Debt<sup>(1)</sup>: Yes

Additional Debt Balance<sup>(1)</sup>: \$35,000,000 Additional Debt Type<sup>(1)</sup>: Pari Passu

Property	Information
Single Asset / Portfolio:	Portfolio
Title:	Fee
Property Type – Subtype:	Industrial – Various
Net Rentable Area (SF):	2,329,016
Location:	Various
Year Built / Renovated:	Various / Various
Occupancy:	95.8%
Occupancy Date <sup>(3)</sup> :	Various
4 <sup>th</sup> Most Recent NOI (As of) <sup>(4)</sup> :	\$1,453,173 (12/31/2019)
3 <sup>rd</sup> Most Recent NOI (As of) <sup>(4)</sup> :	\$1,436,649 (12/31/2020)
2 <sup>nd</sup> Most Recent NOI (As of):	\$4,778,303 (12/31/2021)
Most Recent NOI (As of) <sup>(5)</sup> :	\$4,901,997 (TTM 2/28/2022)
UW Economic Occupancy:	95.5%
UW Revenues:	\$9,112,448
UW Expenses:	\$2,413,939
UW NOI <sup>(5)</sup> :	\$6,698,509
UW NCF:	\$6,225,490
Appraised Value / Per SF:	\$88,200,000 / \$38

Escro	ows and Reserv	ves <sup>(6)</sup>	
	Initial	Monthly	Initial Cap
Taxes:	\$136,487	\$35,040	N/A
Insurance:	\$0	Springing	N/A
Replacement Reserves:	\$0	\$19,408	\$698,705
TI / LC Reserve:	\$1,500,000	Springing	\$1,500,000
Other:	\$68,314	\$0	N/A

Financia	al Information <sup>(1)</sup>
Cut-off Date Loan / SF:	\$24
Maturity Date Loan / SF:	\$23
Cut-off Date LTV:	64.6%
Maturity Date LTV:	60.2%
UW NCF DSCR:	1.57x
UW NOI Debt Yield:	11.8%

Various

		Sources	and Uses		
Sources	Proceeds	% of Total	Uses	Proceeds	% of Total
Whole Loan	\$57,000,000	100.0%	Loan Payoff	\$38,034,329	66.7%
			Partnership Buyout	12,023,483	21.1
			Return of Equity	4,496,782	7.9
			Upfront Reserves	1,704,801	3.0
			Closing Costs	740,606	1.3
Total Sources	\$57,000,000	100.0%	Total Uses	\$57,000,000	100.0%

**Appraisal Date:** 

- The Phoenix Industrial Portfolio VIII Mortgage Loan (as defined below) is part of a whole loan evidenced by four *pari passu* notes with an aggregate outstanding (1) principal balance as of the Cut-off Date of \$57.0 million (the "Phoenix Industrial Portfolio VIII Whole Loan"). The Financial Information in the chart above is based on the \$57.0 million Phoenix Industrial Portfolio VIII Whole Loan.
- (2) See "The Borrowers" below for more information.
- Occupancy is as of April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties.
- 4<sup>th</sup> Most Recent NOI and 3<sup>rd</sup> Most Recent NOI are unavailable for the West Mifflin, PA property, Church Hill, TN property and Kingsport, TN property as the borrower sponsor acquired those properties in 2020.
- (5) The increase from the Most Recent NOI to UW NOI is primarily attributable to leasing totaling an additional approximately \$1.4 million in base rent, \$105,924 in rent steps through June 2023 and an additional \$602,299 in recoveries. The Church Hill, TN property and the Kingsport, TN property were renovated in 2021.
- (6) For a full description of Escrows and Reserves, see "Escrows and Reserves" below.

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### Structural and Collateral Term Sheet

The Loan. The tenth largest mortgage loan (the "Phoenix Industrial Portfolio VIII Mortgage Loan") is part of a fixed rate whole loan secured by the borrowers' fee interest in a 2,329,016 square foot portfolio of five industrial properties located in Pennsylvania, Tennessee, Illinois and Missouri (each, a "Phoenix Industrial Portfolio VIII Property", and collectively, the "Phoenix Industrial Portfolio VIII Properties"). The Phoenix Industrial Portfolio VIII Whole Loan consists of four pari passu notes and accrues interest at a rate of 5.70000% per annum. The Phoenix Industrial Portfolio VIII Whole Loan has a 10-year term and is interest only for the first 60 months of the loan followed by monthly payments of interest and principal sufficient to amortize the loan over a 30-year amortization schedule. The non-controlling Note A-2, with an original principal balance of \$22,000,000, will be included in the BMO 2022-C2 securitization trust. The relationship between the holders of the Phoenix Industrial Portfolio VIII Whole Loan will be governed by a co-lender agreement as described under "Description of the Mortgage Pool—The Whole Loans—The Outside Serviced Pari Passu Whole Loans" in the Preliminary Prospectus.

	Whole Loan	Summary		
Note	Original Balance	Cut-off Date Balance	Note Holder	Controlling Piece
A-1	\$20,000,000	\$20,000,000	BBCMS 2022-C16 <sup>(1)</sup>	Yes
A-2	\$22,000,000	\$22,000,000	BMO 2022-C2	No
A-3	\$10,000,000	\$10,000,000	BBCMS 2022-C16 <sup>(1)</sup>	No
A-4	\$5,000,000	\$5,000,000	BBCMS 2022-C16 <sup>(1)</sup>	No
Whole Loan	\$57,000,000	\$57,000,000		

<sup>(1)</sup> The BBCMS 2022-C16 is expected to close on June 28, 2022.

The Properties. The Phoenix Industrial Portfolio VIII Whole Loan is secured by five industrial properties totaling 2,329,016 square feet located in Tennessee (two properties, 40.8% of NRA), Pennsylvania (one property, 26.8% of NRA), Illinois (one property, 20.5% of NRA) and Missouri (one property, 11.9% of NRA). The Phoenix Industrial Portfolio VIII Properties were 95.8% occupied by 33 tenants as of April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties. The borrower sponsor acquired the Phoenix Industrial Portfolio VIII Properties between 2018 and 2020 for an aggregate purchase price of approximately \$28.0 million. Since acquisition, the borrower sponsor has invested approximately \$4.8 million in capital improvements and other/soft costs at the Phoenix Industrial Portfolio VIII Properties.

West Mifflin, PA (26.8% of NRA; 35.1% of Whole Loan Allocated Loan Amount ("ALA")): The West Mifflin, PA property is a 625,000 square foot industrial warehouse building located in West Mifflin, Pennsylvania. The improvements were constructed in 1949, renovated in 1994 and include approximately 5.0% of office space. The West Mifflin, PA property is situated on an approximately 66.4-acre site with 364 surface parking spaces (0.6 per 1,000 square feet). The West Mifflin, PA property has a total of 42 dock-high doors, 11 drive-in doors and clear heights of 18 feet to 24 feet. As of April 12, 2022, the West Mifflin, PA property was 91.5% occupied by 23 tenants. The two largest tenants are Anex Warehouse (21.8% of property NRA, 21.8% of property underwritten base rent) and Eby Brown Leasing LLC (14.8% of property NRA, 14.8% of property underwritten base rent). Since acquisition of the West Mifflin, PA property in March 2020, the borrower sponsor has invested approximately \$1.1 million in capital improvements and other/soft costs.

Church Hill, TN (35.2% of NRA; 26.3% of ALA): The Church Hill, TN property is comprised of three industrial warehouse buildings totaling 818,685 square feet located in Church Hill, Tennessee. The improvements were constructed in 1966, renovated in 2021 and include approximately 5.0% of office space. The Church Hill, TN property is situated on an approximately 84.8-acre site with 325 surface parking spaces (0.4 per 1,000 square feet). The Church Hill, TN property has a total of 38 dock-high doors, 16 drive-in doors and clear heights of 15 feet to 27.5 feet. As of April 12, 2022, the Church Hill, TN property was 100.0% occupied by seven tenants. The two largest tenants are Northern Safety Co. Inc. (28.6% of property NRA, 26.0% of property underwritten base rent) and Phoenix Logistics (20.2% of property NRA, 25.4% of property underwritten base rent). Since acquisition of the Church Hill, TN property in September 2020, the borrower sponsor has invested approximately \$2.6 million in capital improvements and other/soft costs.

Mossville, IL (20.5% of NRA; 18.0% of ALA): The Mossville, IL property is comprised of two industrial warehouse buildings totaling 478,400 square feet located in Mossville, Illinois. The improvements were constructed in 1995 and include approximately 1.0% of office space. The Mossville, IL property is situated on an approximately 45.5-acre site with 207 surface parking spaces (0.4 per 1,000 square feet). The Mossville, IL property has a total of 85 dock-high doors, five drive-in doors and clear heights of 18 feet to 30 feet. As of May 10, 2022, the Mossville, IL property was 100.0% occupied by Superior Consolidated. Superior Consolidated has been at the Mossville, IL property since December 2018 on a seven-year lease with a current underwritten base rent of \$2.06 PSF.

Eldon, MO (11.9% of NRA; 15.1% of ALA): The Eldon, MO property is a 276,180 square foot industrial manufacturing building located in Eldon, Missouri. The improvements were constructed in 1975, renovated in 2019 and include approximately 7.4% of office space. The Eldon, MO property is situated on an approximately 59.4-acre site with 501 surface parking spaces (1.8 per 1,000 square feet). The Eldon, MO property has a total of 15 dock-high doors, one drive-in door and clear heights of 17 feet to 24 feet. As of April 12, 2022, the Eldon, MO property was 83.5% occupied by Adient US LLC. Adient US LLC has been at the Eldon, MO property since May 2017 on a seven-year lease with a current underwritten base rent of \$2.88 PSF. Since acquisition of the Eldon, MO property in December 2018, the borrower sponsor has invested approximately \$425,000 in capital improvements and other/soft costs.

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# No. 10 – Phoenix Industrial Portfolio VIII

Kingsport, TN (5.6% of NRA; 5.5% of ALA): The Kingsport, TN property is a 130,751 square foot industrial warehouse building located in Kingsport, Tennessee. The improvements were constructed in 1960, renovated in 2021 and include approximately 5.0% of office space. The Kingsport, TN property is situated on an approximately 5.7-acre site with 12 surface parking spaces (0.1 per 1,000 square feet). The Kingsport, TN property has a total of seven dock-high doors, one drive-in door and clear heights of 20 feet. As of May 10, 2022, the Kingsport, TN property was 100.0% occupied by Phoenix Logistics, an affiliate of Phoenix Industrial Portfolio VIII Borrowers. Phoenix Logistics has been at the Kingsport, TN property since September 2020 with a lease expiration date of June 30, 2029 and a current underwritten base rent of \$3.80 PSF. Since acquisition of the Kingsport, TN property in September 2020, the borrower sponsor has invested approximately \$697,000 in capital improvements and other/soft costs.

			Portfol	io Summa	ıry <sup>(1)</sup>					
Property	Subtype	Net Rentable Area (SF) <sup>(2)</sup>	Year Built/ Renovated	% NOI	ALA	% of ALA	"As-Is" Appraised Value	Clear Heights (ft.)	Dock Doors	Drive- In Doors
West Mifflin,				32.9%						
PA	Warehouse / Distribution	625,000	1949/1994	02.070	\$20,000,000	35.1%	\$24,560,000	18 - 24	42	11
Church Hill,				34.9%				15 -		
TN	Warehouse / Distribution	818,685	1966/2021	01.070	\$15,000,000	26.3%	\$31,000,000	27'6	38	16
Mossville, IL	Warehouse / Distribution	478,400	1995/NAP	14.7%	\$10,275,000	18.0%	\$13,700,000	18 - 30	85	5
Eldon, MO	Manufacturing	276,180	1975/2019	10.4%	\$8,580,000	15.1%	\$11,440,000	17 - 24	15	1
Kingsport, TN	Warehouse / Distribution	130,751	1960/2021	7.2%	\$3,145,000	5.5%	\$7,500,000	20	7	1
Total/Wtd. Avg.		2,329,016		100.0%	\$57,000,000	100.0%	\$88,200,000		187	34

<sup>(1)</sup> Source: Appraisals.

**COVID-19 Update.** As of the date of this term sheet, all the Phoenix Industrial Portfolio VIII Properties were open and operating. The first payment date of the Phoenix Industrial Portfolio VIII Whole Loan is July 6, 2022. The Phoenix Industrial Portfolio VIII Borrowers have reported that no tenant deferments were requested or granted, nor were there any lease modification requests as of May 10, 2022.

*Environmental.* According to Phase I environmental assessments dated September 13, 2021 and February 24, 2022, there was no evidence of any recognized environmental conditions at the Phoenix Industrial Portfolio VIII Properties.

	Historical and Co	urrent Occupancy	
2019 <sup>(1)(2)</sup>	2020 <sup>(2)</sup>	2021 <sup>(2)</sup>	Current <sup>(3)</sup>
94.4%	76.7%	84.8%	95.8%

- The Church Hill, TN property, West Mifflin, PA property and Kingsport, TN property were acquired by the borrower sponsor in 2020. As such, 2019 occupancy is unavailable for the Church Hill, TN property, West Mifflin, PA property and Kingsport, TN property.
- (2) Historical occupancy is as of December 31 of each respective year.
- (3) Current occupancy is as of April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties.

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### Structural and Collateral Term Sheet

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### No. 10 - Phoenix Industrial Portfolio VIII

Top Tenant Summary <sup>(1)</sup>								
Tenant	Property	Ratings Moody's/S&P/ Fitch	Net Rentable Area (SF)	% of Total NRA	UW Base Rent PSF <sup>(2)</sup>	UW Base Rent <sup>(2)</sup>	% of Total UW Base Rent <sup>(2)</sup>	Lease Expiration Date
Superior Consolidated	Mossville, IL	NR/NR/NR	478,400	20.5%	\$2.06	\$985,504	13.7%	12/31/2025
Phoenix Logistics	Various <sup>(3)</sup>	NR/NR/NR	296,207	12.7%	\$3.83	\$1,135,514	15.8%	Various <sup>(3)</sup>
Northern Safety Co. Inc.	Church Hill, TN	NR/NR/NR	234,009	10.0%	\$2.80	\$655,225	9.1%	10/31/2026
Adient US LLC	Eldon, MO	NR/NR/NR	230,669	9.9%	\$2.88	\$664,546	9.2%	4/30/2024
Universal Forest Products	Church Hill, TN	NR/NR/NR	149,575	6.4%	\$3.32	\$496,196	6.9%	Various <sup>(4)</sup>
Anex Warehouse	West Mifflin, PA	NR/NR/NR	136,492	5.9%	\$4.03	\$549,584	7.6%	Various <sup>(5)</sup>
Cardinal FG Company	Church Hill, TN	NR/NR/NR	125,759	5.4%	\$2.62	\$330,000	4.6%	12/31/2022
Bindtech	Church Hill, TN	NR/NR/NR	100,000	4.3%	\$2.84	\$283,500	3.9%	12/31/2022
Eby Brown Leasing LLC	West Mifflin, PA	NR/NR/NR	92,777	4.0%	\$4.03	\$373,891	5.2%	7/31/2024
Mundet Tennessee, Inc.	Church Hill, TN	NR/NR/NR	43,886	1.9%	\$2.55	\$111,909	1.6%	7/31/2026

Based on the underwritten rent rolls dated April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties.

Total Major Tenants	1,887,774	81.1%	\$2.96	\$5,585,870	77.7%
Other Tenants	342,743	14.7%	\$4.66	\$1,598,669	22.3%
Occupied Collateral Total / Wtd. Avg. Vacant Space	2,230,517 98,499	95.8% 4.2%	\$3.22	\$7,184,538	100.0%
Collateral Total	2,329,016	100.0%			

- (1) Based on the underwritten rent rolls dated April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties.
- (2) UW Base Rent PSF, UW Base Rent and % of Total UW Base Rent are inclusive of approximately \$105,924 of contractual rent steps through June 2023.
- (3) Phoenix Logistics leases 165,456 square feet at the Church Hill, TN property expiring on March 31, 2025 and 130,751 square feet at the Kingsport, TN property expiring on June 30, 2029. Phoenix Logistics is an affiliate of Phoenix Industrial Portfolio VIII Borrowers.
- (4) Universal Forest Products leases 149,575 square feet expiring March 31, 2027 and has UW Base Rent of \$6,000 expiring December 31, 2023.
- (5) Anex Warehouse leases 126,726 square feet expiring December 31, 2023 and 9,766 square feet on a month-to-month basis.

				Lease Rollover	Schedule <sup>(1)(2)</sup>				
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	UW Base Rent Expiring <sup>(3)</sup>	% of UW Base Rent Expiring <sup>(3)</sup>	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative UW Base Rent Expiring <sup>(3)</sup>	Cumulative % of UW Base Rent Expiring
Vacant	NAP	98,499	4.2%	NAP	NAP	98,499	4.2%	NAP	NAP
2022 & MTM	6	264,324	11.3	\$807,927	11.2%	362,823	15.6%	\$807,927	11.2%
2023	8	207,206	8.9	1,020,106	14.2	570,029	24.5%	\$1,828,033	25.4%
2024	2	323,446	13.9	1,038,437	14.5	893,475	38.4%	\$2,866,470	39.9%
2025	6	702,531	30.2	1,856,431	25.8	1,596,006	68.5%	\$4,722,901	65.7%
2026	5	328,781	14.1	974,403	13.6	1,924,787	82.6%	\$5,697,304	79.3%
2027	3	203,911	8.8	696,429	9.7	2,128,698	91.4%	\$6,393,733	89.0%
2028	2	40,558	1.7	175,595	2.4	2,169,256	93.1%	\$6,569,328	91.4%
2029	1	130,751	5.6	496,854	6.9	2,300,007	98.8%	\$7,066,181	98.4%
2030	0	0	0.0	0	0.0	2,300,007	98.8%	\$7,066,181	98.4%
2031	1	29,009	1.2	118,357	1.6	2,329,016	100.0%	\$7,184,538	100.0%
2032	0	0	0.0	0	0.0	2,329,016	100.0%	\$7,184,538	100.0%
2033 & Beyond	0	0	0.0	0	0.0	2,329,016	100.0%	\$7,184,538	100.0%
Total	34	2,329,016	100.0%	\$7,184,538	100.0%				

- (1) Based on the underwritten rent rolls dated April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties.
- (2) Certain leases may have termination options that are exercisable prior to the originally stated expiration date of the lease and that are not considered in this Lease Rollover Schedule.
- (3) UW Base Rent Expiring, % of UW Base Rent Expiring and Cumulative UW Base Rent Expiring are inclusive of approximately \$105,924 of contractual rent steps through June 2023.

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# No. 10 - Phoenix Industrial Portfolio VIII

Operating History and Underwritten Net Cash Flow							
	2019 <sup>(1)</sup>	2020 <sup>(1)</sup>	2021	TTM <sup>(2)</sup>	Underwritten	Per Square Foot	% <sup>(3)</sup>
Base Rent <sup>(4)</sup>	\$1,483,407	\$1,534,959	\$5,582,257	\$5,649,741	\$7,078,614	\$3.04	74.2%
Rent Steps <sup>(5)</sup>	0	0	0	0	105,924	0.05	1.1
Vacant Income	0	0	0	0	361,732	0.16	3.8
Gross Potential Rent	\$1,483,407	\$1,534,959	\$5,582,257	\$5,649,741	\$7,546,270	\$3.24	79.1%
Total Reimbursements	201,338	199,864	1,230,314	1,271,598	1,941,525	0.83	20.3
Total Other Income	261,477	176,894	51,017	54,012	54,012	0.02	0.6
Net Rental Income	\$1,946,222	\$1,911,717	\$6,863,588	\$6,975,351	\$9,541,808	\$4.10	100.0%
(Vacancy/Credit Loss)	850	0	0	0	(429,360)	(0.18)	(4.7)
Effective Gross Income	\$1,947,072	\$1,911,717	\$6,863,588	\$6,975,351	\$9,112,448	\$3.91	95.5%
Total Expenses	493,899	475,068	2,085,284	2,073,354	2,413,939	1.04	26.5
Net Operating Income <sup>(6)</sup>	\$1,453,173	\$1,436,649	\$4,778,303	\$4,901,997	\$6,698,509	\$2.88	73.5%

Total TI/LC, Capex/RR	0	0	0	0	473,019	0.20	5.2
Net Cash Flow	\$1,453,173	\$1,436,649	\$4,778,303	\$4,901,997	\$6,225,490	\$2.67	68.3%

- 2019 and 2020 historical information is unavailable for the Church Hill, TN property, West Mifflin, PA property and Kingsport, TN property as the borrower sponsor acquired the properties in 2020.
- (2) TTM represents trailing 12 months as of February 28, 2022.
- (3) % column represents percent of Net Rental Income for all revenue lines and represents percent of Effective Gross Income for the remainder of the fields.
- (4) Base Rent is based on the underwritten rent rolls as of April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties.
- (5) Rent Steps totaling \$105,924 are taken through June 2023.
- The increase from the TTM Net Operating Income to Underwritten Net Operating Income is primarily attributable to leasing totaling an additional approximately \$1.4 (6) million in base rent, \$105,924 in rent steps through June 2023 and an additional \$602,299 in recoveries. The Church Hill, TN property and the Kingsport, TN property were reprovated in 2021

The Market. The Phoenix Industrial Portfolio VIII Properties are located in Pennsylvania (35.1% of ALA), Tennessee (31.8% of ALA), Illinois (18.0% of ALA) and Missouri (15.1% of ALA).

West Mifflin, Pennsylvania (35.1% of ALA): The West Mifflin, PA property is in West Mifflin Borough in Allegheny County, Pennsylvania located approximately 8.3 miles southeast of downtown Pittsburgh. Primary access to the area is provided by Route 51, approximately 2.3 miles south of the West Mifflin property. According to a third-party market research report, the West Mifflin, PA property is located in the South Pittsburgh industrial submarket, which had approximately 19.8 million square feet of inventory, a vacancy rate of 4.1% and asking rent of \$9.48 PSF as of March 2022. The vacancy rate of 4.1%, has declined by 1.6% in the past four quarters and asking rents in the submarket have increased 9.5% over the past 12 months, outpacing the 4.8% annualized average over the past three years.

Church Hill, Tennessee (26.3% of ALA): The Church Hill, TN property is located approximately 3.9 miles west of downtown Church Hill, approximately 26.7 miles west of the Tri-Cities Airport, and approximately 80.7 miles northeast of Knoxville. Primary access to the area is provided by Interstate 26 and US Highway 11W. According to a third-party market research report, the Church Hill, TN property is located in the Hawkins County industrial submarket, which had approximately 4.9 million square feet of inventory, a vacancy rate of 5.4% and asking rent of \$4.69 PSF as of March 2022. Asking rents in the submarket have increased 12.5% over the past 12 months, which has increased the three-year average annual rent growth to 6.6%.

Mossville, Illinois (18.0% of ALA): The Mossville, IL property is located in Peoria County, approximately 3.3 miles north of downtown Mossville, approximately 13.1 miles north of Peoria and approximately 149 miles southwest of Chicago. Primary access to the area is provided by Highways 29, 40 and 6, as well as via Interstate 74, which runs through Peoria to the south. According to a third-party market research report, the Mossville, IL property is located in the Outlying Peoria County industrial submarket, which had approximately 10.6 million square feet of inventory, a vacancy rate of 0.4% and asking rent of \$3.49 PSF as of March 2022. Asking rents in the submarket have increased 6.5% over the past 12 months, outpacing the 3.8% annualized average over the past three years.

Eldon, Missouri (15.1% of ALA): The Eldon, MO property is located in Miller County, approximately 1.7 miles east of downtown Eldon, approximately 27.9 miles northeast of The Lake of the Ozarks, approximately 145 miles southeast of Kansas City and approximately 155 miles southwest of St. Louis. Primary access to the area is provided by US Highway 54, connecting the neighborhood to Interstate 70 to the north and The Lake of the Ozarks to the south. According to the appraisal, the Eldon, MO property is located in the Miller County industrial market, which had approximately 758,610 square feet of inventory, a vacancy rate of 8.1% and asking rent of \$4.20 PSF as of April 2022.

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## No. 10 – Phoenix Industrial Portfolio VIII

Kingsport, Tennessee (5.5% of ALA): The Kingsport, TN property is located in Sullivan County, approximately 3.1 miles south of downtown Kingsport, approximately 5.5 miles south of the Virginia-Tennessee border, approximately 11.5 miles northwest of the Tri-Cities Airport and approximately 16.6 miles east of the Church Hill, TN property. Primary access to the area is provided by Interstate 26 and Interstate 81. According to a third-party market research report, the Kingsport, TN property is located in the Sullivan County industrial submarket, which had approximately 10.7 million square feet of inventory, a vacancy rate of 0.3% and asking rent of \$6.26 PSF as of March 2022. Asking rents in the submarket have increased 11.8% over the past 12 months, which has increased the three-year average annual rent growth to 6.4%.

The following table presents certain market information with respect to the Phoenix Industrial Portfolio VIII Properties:

Market Overview <sup>(1)</sup>									
Property	Year Built / Renovated	Net Rentable Area (SF) <sup>(2)</sup>	Submarket	Property Vacancy <sup>(2)</sup>	Submarket Vacancy	Appraisal Concluded Vacancy	Submarket Inventory (SF)	UW Base Rent PSF <sup>(2)(3)</sup>	Submarket Rent PSF
West Mifflin, PA	1949/1994	625,000	South Pittsburgh	8.5%	4.1%	9.4%	19,840,840	\$4.41	\$9.48
Church Hill, TN	1966/2021	818,685	Hawkins County	0.0%	5.4%	5.0%	4,897,730	\$3.07	\$4.69
Mossville, IL	1995/NAP	478,400	Outlying Peoria County	0.0%	0.4%	0.5%	10,611,248	\$2.06	\$3.49

Kingsport, TN Total/Wtd. Avg.	1960/2021	130,751 <b>2,329,016</b>	Sullivan County	0.0% <b>4.2%</b>	0.3% <b>4.1%</b>	0.0% <b>4.4%</b>	10,721,889 <b>46,830,317</b>	\$3.80 <b>\$3.22</b>	\$6.26 <b>\$5.76</b>
Eldon, MO	1975/2019	276,180	Miller County	16.5%	8.1%	0.0%	758,610	\$2.88	\$4.20

- (1) Source: Third-party market research reports.
- Based on the underwritten rent rolls dated April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties.
- (3) UW Base Rent PSF excludes underwritten vacant space and is inclusive of approximately \$105,924 of contractual rent steps through June 2023.

The following table presents certain demographic information with respect to the Phoenix Industrial Portfolio VIII Properties:

		Demogr	aphics Overview				
Property	Net Rentable Area (SF) <sup>(1)</sup>	ALA	% of ALA	UW NCF	% of UW NCF	Estimated 2022 Population (5-mile Radius) <sup>(2)</sup>	Estimated 2022 Average Household Income (5-mile Radius) <sup>(2)</sup>
West Mifflin, PA	625,000	\$20,000,000	35.1%	\$2,056,139	33.0%	207,700	\$83,524
Church Hill, TN	818,685	\$15,000,000	26.3%	\$2,182,487	35.1%	11,784	\$64,249
Mossville, IL	478,400	\$10,275,000	18.0%	\$914,915	14.7%	23,433	\$141,067
Eldon, MO	276,180	\$8,580,000	15.1%	\$618,668	9.9%	8,578	\$63,173
Kingsport, TN	130,751	\$3,145,000	5.5%	\$453,282	7.3%	70,174	\$75,665
Total/Wtd. Avg.	2,329,016	\$57,000,000	100.0%	\$6,225,490	100.0%	69,649	\$85,714

- (1) Based on the underwritten rent rolls dated April 12, 2022 for the West Mifflin, PA property, Church Hill, TN property and the Eldon, MO property and May 10, 2022 for the remaining properties.
- (2) Information obtained from third-party market research reports.

The Borrowers. The borrowers are Phoenix Mossville Industrial Investors LLC, Phoenix Eldon Industrial Investors LLC, Phoenix West Mifflin Industrial Investors LLC, Phoenix Church Hill Industrial Investors LLC and Phoenix Kingsport Industrial Investors LLC (collectively, the "Phoenix Industrial Portfolio VIII Borrowers"), each a Delaware limited liability company and single purpose entity with one independent director. Each Phoenix Industrial Portfolio VIII Borrower owns one individual Phoenix Industrial Portfolio VIII Property. Legal counsel to the Phoenix Industrial Portfolio VIII Borrowers delivered a non-consolidation opinion in connection with the origination of the Phoenix Industrial Portfolio VIII Whole Loan.

The Borrower Sponsor. The borrower sponsor is Phoenix Investors, which is the affiliated management company for the guarantors' investments. Phoenix Investors is a national commercial real estate firm based in Milwaukee, Wisconsin that redevelops former manufacturing facilities throughout the United States. Phoenix Investors' affiliated companies hold interests in approximately 52 million square feet of industrial, retail, office and single tenant net-leased properties across 29 states. Phoenix Investors engages in the renovation and repositioning of large, former single tenant industrial facilities throughout the United States that were previously owned by corporate entities, real estate investment trusts or financial institutions.

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### No. 10 - Phoenix Industrial Portfolio VIII

The non-recourse carveout guarantors of the Phoenix Industrial Portfolio VIII Whole Loan are Irrevocable Children's Trust dated 7/22/91 and Irrevocable Children's Trust No. 2 dated 7/22/91. The non-recourse carveout guarantors have previously had ownership interests in entities that were subject to foreclosures and bankruptcies. See "Description of the Mortgage Pool—Default History, Bankruptcy Issues and Other Proceedings" in the Preliminary Prospectus.

**Property Management.** The Phoenix Industrial Portfolio VIII Properties are managed by Phoenix Investors, a limited liability company and the borrower sponsor.

**Escrows and Reserves.** At origination, the Phoenix Industrial Portfolio VIII Borrowers deposited (i) approximately \$136,487 for real estate taxes, (ii) \$1,500,000 for tenant improvements and leasing commissions, (iii) \$8,870 for unfunded obligations with respect to the South Hills Elite lease (\$5,000) and the Carnegie Mellon University lease (\$3,870) and (iv) \$59,444 for deferred maintenance.

Tax Escrows – On a monthly basis, the Phoenix Industrial Portfolio VIII Borrowers are required to deposit 1/12th of an amount which would be sufficient to pay taxes for the next ensuing 12 months (currently equivalent to approximately \$35,040 a month).

Insurance Escrows – On a monthly basis, the Phoenix Industrial Portfolio VIII Borrowers are required to deposit 1/12th of an amount which would be sufficient to pay insurance premiums for the renewal of coverages (currently equivalent to approximately \$19,049 a month); provided, such monthly deposits will be waived so long as the Phoenix Industrial Portfolio VIII Borrowers maintain a blanket insurance policy acceptable to the lender.

Replacement Reserve – On a monthly basis, the Phoenix Industrial Portfolio VIII Borrowers are required to deposit approximately \$19,408 for replacement reserves subject to a cap of approximately \$698,705.

Rollover Reserve – On a monthly basis, the Phoenix Industrial Portfolio VIII Borrowers are required to deposit approximately \$29,113 for rollover reserves if at any time the balance of the reserve falls below \$500,000, until such time as the reserve is restored to a cap of \$1,500,000.

Lockbox / Cash Management. The Phoenix Industrial Portfolio VIII Whole Loan is structured with a hard lockbox and springing cash management upon the occurrence and continuance of a Cash Management Trigger Event (as defined below). Revenues from the Phoenix Industrial Portfolio VIII Properties are required to be deposited directly into the lockbox account or, if received by the Phoenix Industrial Portfolio VIII Borrowers or the property manager, deposited within three business days of receipt. During the continuance of a Cash Management Trigger Event, all funds in the lockbox account are required to be swept each business day to a lender-controlled cash management account and disbursed in accordance with the Phoenix Industrial Portfolio VIII Whole Loan documents, and all excess funds on deposit in the cash management account (after payment of required monthly reserve deposits, debt service payment on the Phoenix Industrial Portfolio VIII Whole Loan, operating expenses and cash management bank fees) will be applied as follows: (a) if a Material Tenant Trigger Event (as defined below) has occurred and is continuing, to a Material Tenant Trigger Event (as defined below) has occurred and is continuing (but not a Material Tenant Trigger Event), to the lender-controlled excess cash flow account or (c) if no Material Tenant Trigger Event or Cash Sweep Trigger Event has occurred and is continuing, to the Phoenix Industrial Portfolio VIII Borrowers.

A "Cash Management Trigger Event" means a period commencing upon the occurrence of (i) an event of default under the Phoenix Industrial Portfolio VIII Whole Loan documents, (ii) any bankruptcy action involving the Phoenix Industrial Portfolio VIII Borrowers, the guarantors, the key principal or the property manager, (iii) the trailing 12-month period debt service coverage ratio falling below 1.20x, (iv) the indictment for fraud or misappropriation of funds by the Phoenix Industrial Portfolio VIII Borrowers, the guarantors, the key principal or an affiliated or third-party property manager (provided that, in the case of the third-party property manager, such fraud or misappropriation is related to any of the Phoenix Industrial Portfolio VIII Properties), or any director or officer of the aforementioned or (v) a Material Tenant Trigger Event, and expiring upon (a) with respect to clause (i) above, the cure of such event of default, (b) with respect to clause (ii) above, the filing being discharged, stayed or dismissed within 45 days for the Phoenix Industrial Portfolio VIII Borrowers, the guarantors or the key principal, or within 120 days for the property manager, and lender's determination that such filing does not materially affect the Phoenix Industrial Portfolio VIII Borrowers', the guarantors', the key principal's or the property manager's monetary obligations, (c) with respect to clause (iii) above, the trailing 12-month debt service coverage ratio being at least 1.25x for two consecutive calendar quarters, (d) with respect to clause (iv) above, the dismissal of the applicable indictment with prejudice or acquittal of the applicable person, or the replacement of the property manager with a third-party property manager that constitutes a qualified property manager under the Phoenix Industrial Portfolio VIII Whole Loan documents or (e) with respect to clause (v) above, the cure of such Material Tenant Trigger Event.

A "<u>Cash Sweep Trigger Event</u>" means a period commencing upon the occurrence of (i) an event of default under the Phoenix Industrial Portfolio VIII Whole Loan documents, (ii) any bankruptcy action involving the Phoenix Industrial Portfolio VIII Borrowers, the guarantors, the key principal or the property manager or (iii) the trailing 12-month period debt service coverage ratio falling below 1.15x, and expiring upon (a) with respect to clause (i) above, the cure of such event of default, (b) with respect to clause (ii) above, as to an involuntary filing, the filing being discharged, stayed or dismissed within 45 days for the Phoenix Industrial Portfolio VIII Borrowers, the guarantors or the key principal, or within 120 days for the property manager, and lender's determination that such filing does not materially affect the

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# No. 10 - Phoenix Industrial Portfolio VIII

Phoenix Industrial Portfolio VIII Borrowers', the guarantors', the key principal's or the property manager's monetary obligations or (c) with respect to clause (iii) above, the trailing 12-month debt service coverage ratio is at least 1.20x for two consecutive calendar quarters.

A "Material Tenant Trigger Event" means a period commencing upon the occurrence of (i) Material Tenant giving notice of its intention to terminate or cancel or not to extend or renew its lease, (ii) on or prior to the then applicable expiration date under the applicable Material Tenant lease, if the Material Tenant does not extend or renew such Material Tenant lease, (iii) on or prior to the date a Material Tenant is required under its Material Tenant lease to notify the borrowers of its election to extend or renew its lease, if such Material Tenant does not give notice, (iv) an event of default under a Material Tenant lease occurring and continuing beyond any applicable notice and/or cure period, (v) a bankruptcy action of a Material Tenant or lease guarantor of any Material Tenant lease occurring, (vi) a Material Tenant lease being terminated or no longer being in full force and effect; provided that, with respect to any partial termination of a Material Tenant lease, such partial termination relates to no less than 20% of (x) the total net rentable square footage at the applicable property or (y) the total in-place base rent at the applicable property or (vii) a Material Tenant "going dark", vacating, ceasing to occupy or ceasing to conduct business in the ordinary course at the applicable property or a portion thereof constituting no less than 20% of the total net rentable square footage at the applicable property for a period in excess of 12 consecutive months (other than temporary cessation of operations in connection with remodeling, renovation or restoration of its leased premises) and expiring upon (a) with respect to clause (i) above, the date that (1) the applicable Material Tenant revokes or rescinds all termination or cancellation notices, (2) the applicable Material Tenant lease is extended on terms satisfying the requirements of the Phoenix Industrial Portfolio VIII Whole Loan documents or (3) all or substantially all of the applicable Material Tenant space is leased to a replacement tenant, (b) with respect to clause (ii) above, the date that (1) the applicable Material Tenant lease is extended on terms satisfying the requirements of the Phoenix Industrial Portfolio VIII Whole Loan documents or (2) all or substantially all of the applicable Material Tenant space is leased to a replacement tenant, (c) with respect to clause (iii) above, the date that (1) the applicable Material Tenant lease is extended on terms satisfying the requirements of the Phoenix Industrial Portfolio VIII Whole Loan documents or (2) all or substantially all of the applicable Material Tenant space is leased to a replacement tenant, (d) with respect to clause (iv) above, a cure of the applicable event of default, (e) with respect to clause

(v) above, the affirmation of the Material Tenant lease in the applicable bankruptcy proceeding and confirmation that the Material Tenant is actually paying all rents and other amounts under its lease (or, if applicable, the discharge or dismissal of the applicable Material Tenant lease guarantor from the applicable bankruptcy proceeding; provided that such bankruptcy (after dismissal or discharge) does not have an adverse effect on such Material Tenant lease guarantor's ability to perform its obligations under its lease guaranty), (f) with respect to clause (vi) above, all or substantially all of the applicable Material Tenant space being leased to a replacement tenant or (g) with respect to clause (vii) above, the Material Tenant re-commencing its normal business operations at the applicable property or a portion thereof constituting more than 20% of the total net rentable square footage at the applicable property.

A "<u>Material Tenant</u>" means any tenant at the Phoenix Industrial Portfolio VIII Properties that, together with its affiliates, either (a) leases no less than 20% of the total rentable square footage of the Phoenix Industrial Portfolio VIII Properties or (b) accounts for (or would account for) no less than 20% of the total in-place base rent at the Phoenix Industrial Portfolio VIII Properties.

Subordinate and Mezzanine Debt. The Phoenix Industrial Portfolio VIII Borrowers are permitted to obtain a mezzanine loan subject to the satisfaction of certain conditions including, but not limited to (i) the loan-to-value on the aggregate of the Phoenix Industrial Portfolio VIII Whole Loan and the mezzanine loan is not greater than 64.6%, (ii) the trailing 12-month debt service coverage ratio on the aggregate of the Phoenix Industrial Portfolio VIII Whole Loan and the mezzanine loan is at least 1.55x, (iii) the debt yield on the aggregate of the Phoenix Industrial Portfolio VIII Whole Loan and the mezzanine loan is at least 10.8%, (iv) the lender has approved the mezzanine loan, (v) the lender executes a mezzanine intercreditor agreement and (vi) the lender has received a rating agency confirmation.

Partial Release. After the expiration of the lockout period, the Phoenix Industrial Portfolio VIII Borrowers may release the West Mifflin, PA property, the Mossville, IL property and the Eldon, MO property to a third-party purchaser subject to satisfaction of conditions set forth in the Phoenix Industrial Portfolio VIII Whole Loan documents, including, without limitation: (i) no event of default exists under the Phoenix Industrial Portfolio VIII Whole Loan; (ii) the Phoenix Industrial Portfolio VIII Borrowers deliver defeasance collateral in an amount equal to the greater of (a) 115% of the allocated loan amount for such property and (b) 90% of the net proceeds of the sale of such property; (iii) after giving effect to such release, (a) the debt service coverage ratio based on the trailing 12 months is at least equal to the greater of (A) the debt service coverage ratio immediately preceding such release and (B) 1.55x, (b) the debt yield for the remaining properties following the release is at least equal to the greater of (A) the debt yield immediately preceding such release and (B) 10.8%, and (c) the loan-to-value ratio for the remaining properties following the release does not exceed the lesser of (A) the loan-to-value ratio for all of the properties prior to the release or (B) 64.6%; (iv) the Phoenix Industrial Portfolio VIII Borrowers pay all of the lender's out-of-pocket costs and expenses incurred in connection with such release (including, without limitation, reasonable legal fees); and (v) satisfaction of customary REMIC requirements. The Phoenix Industrial Portfolio VIII Borrowers are also permitted to release certain vacant portions of the West Mifflin, PA property, the Church Hill, TN property and the Eldon, MO property without defeasance or prepayment, provided that certain conditions, including among others, conditions relating to separate tax lots, compliance with zoning, parking and other legal requirements, and compliance with REMIC regulations, are satisfied.

#### Ground Lease. None.

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## Structural and Collateral Term Sheet

**BMO 2022-C2** 

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