# SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-Q**

Quarterly report pursuant to sections 13 or 15(d)

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# **FILER**

## **ROCKWELL INTERNATIONAL CORP**

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#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 1995

Commission file number 1-1035

Rockwell International Corporation (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

95-1054708 (I.R.S. Employer Identification No.)

2201 Seal Beach Boulevard, Seal Beach, California (Address of principal executive offices) 90740-8250 (Zip Code)

Registrant's telephone number, including area code

(412) 565-4090

(Office of the Corporate Secretary)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

181,649,412 shares of registrant's Common Stock, \$1.00 par value, and 34,928,078 shares of registrant's Class A Common Stock, \$1.00 par value, were outstanding on April 30, 1995.

#### ROCKWELL INTERNATIONAL CORPORATION

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# PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

# ROCKWELL INTERNATIONAL CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEET

	March 31 1995	September 30 1994
	(Unaudited)	
ASSETS	(In mi	llions)
Current assets:		
Cash	\$ 640.6	\$ 628.3
Receivables	2,533.4	2,267.2
Inventories	2,027.5	1,532.8
Other current assets	540.4	499.5
Business held for sale	497.3	
Total current assets	6,239.2	4,927.8
Net property	2,795.1	2,383.4
Intangible assets	1,994.5	777.0
Other assets	1,633.2	1,772.6
TOTAL	\$12,662.0	\$9,860.8
LIABILITIES AND SHAREOWNERS' E	YTIUQ	
Current liabilities:		
Short-term debt	\$ 1,685.6	\$ 160.2
Accounts payable - trade	981.8	976.9
Accrued compensation and benefits	739.9	668.8
Advance payments from customers	297.3	294.6
Accrued income taxes	198.3	137.6
Other current liabilities	913.1	781.7
Total current liabilities	4,816.0	3,019.8
Long-term debt	1,480.3	831.0
Accrued retirement benefits	2,544.9	2,414.8
Other liabilities	324.4	239.6
Total liabilities	9,165.6	6,505.2
Shareowners' equity:		
Preferred stock	1.3	1.4
Common Stock (shares issued - 209.5 million) Class A Common Stock (shares issued:	209.5	209.5
March 31, 1995, 35.3 million;	0	
September 30, 1994, 36.9 million)	35.3	36.9
Additional paid-in capital	176.3	174.0

Retained earnings  Currency translation  Common Stock in treasury, at cost (shares held:	3,954.5 (112.7)	3,762.3 (97.1)
March 31, 1995, 28.2 million; September 30, 1994, 27.8 million)	(767.8)	(731.4)
Total shareowners' equity	3,496.4	3,355.6
TOTAL	\$12,662.0	\$9,860.8

See Notes to Financial Statements.

# ROCKWELL INTERNATIONAL CORPORATION

# STATEMENT OF CONSOLIDATED INCOME (Unaudited)

		nths Ended ch 31	Six Mo Mar	nths Ended
		1994	1995 millions)	
Revenues:		,	,	
Sales			\$5 <b>,</b> 983.9	
Other income	17.4	14.1	40.1	29.7
Total revenues	3,378.4	2,775.6	6,024.0	5,392.1
Costs and expenses:				
Cost of sales	2,571.9	2,157.9	4,602.5	4,186.1
administrative	444.7	335.4	763.8	648.9
Interest	44.6	25.0	67.6	51.0
Total costs and expenses	3,061.2	2,518.3	5,433.9	4,886.0
Income before income taxes	317.2	257.3	590.1	506.1
Provision for income taxes		102.6		201.9
Net income	\$ 191.4	\$ 154.7	\$ 356.1	\$ 304.2
		(In d	lollars)	
Earnings per common share:				
Primary	\$ .88	\$ .70	\$ 1.64	\$ 1.38
Fully diluted	\$ .87	\$ .69	\$ 1.61	\$ 1.35

Cash dividends per common share \$	.27	\$ .25	\$ .54	\$ .50
		(In mi	llions)	
Average common shares outstanding:				
Primary	217.0	221.1	217.5	221.1
Fully diluted	221.1	225.8	221.7	225.7

See Notes to Financial Statements.

## ROCKWELL INTERNATIONAL CORPORATION

# STATEMENT OF CONSOLIDATED CASH FLOWS (Unaudited)

	Six Months Ended March 31		
		1995	1994
		(In m	illions)
OPERATING ACTIVITIES:			
Net income	\$	356.1	\$ 304.2
Adjustments to net income to arrive at			
cash provided by operating activities:			
Depreciation		218.4	211.0
Amortization of intangible assets		39.8	24.7
Deferred income taxes		55.5	21.0
Net pension income and contributions		(40.4)	(33.2)
Changes in assets and liabilities, excluding			
effects of acquisitions and foreign currency			
adjustments:			
Receivables		(62.4)	16.5
Inventories		(171.4)	(72.2)
Accounts payable - trade		(85.8)	(120.1)
Accrued compensation and benefits		(12.2)	(72.9)
Advance payments from customers		(16.7)	(10.9)

Income taxes Other assets and liabilities Cash provided by operating activities	(15.7) (41.4) 223.8	3.2 (93.0) 178.3
INVESTING ACTIVITIES:		
Property additions	(271.0)	(195.4)
cash balances	(1,578.2)	
Proceeds from disposition of property	17.2	5.9
Cash used for investing activities	(1,832.0)	(189.5)
FINANCING ACTIVITIES:		
Debt activity excluding the acquisition of existing Reliance debt:		
Increase in short-term borrowings	1,315.5	112.2
Increase in long-term debt	543.3	17.7
Payments of long-term debt	(38.1)	(204.5)
Net increase (decrease) in debt	1,820.7	(74.6)
Purchase of treasury stock	(93.2)	(61.7)
Dividends	(117.7)	(110.7)
Reissuance of common stock	10.7	31.5
Cash provided by (used for) financing	1 600 5	/O1E E)
activities	1,620.5	(215.5)
INCREASE (DECREASE) IN CASH	12.3	(226.7)
CASH AT BEGINNING OF PERIOD	628.3	772.8
CASH AT END OF PERIOD	\$ 640.6	\$ 546.1

Income tax payments were \$172.3 million and \$172.5 million in the six months ended March 31, 1995 and 1994, respectively.

See Notes to Financial Statements.

ROCKWELL INTERNATIONAL CORPORATION

NOTES TO FINANCIAL STATEMENTS (Unaudited)

1. In the opinion of the company the unaudited financial statements contain all adjustments, consisting solely of adjustments of a normal recurring nature, necessary to present fairly the financial position, results of operations and cash flows for the periods presented. Certain prior year amounts have been reclassified to conform to current year presentation. These statements should be read in conjunction with the company's Annual Report for the fiscal year ended September 30, 1994. The results of operations for the three- and six-month periods ended March 31, 1995 are not necessarily indicative of the results for the full year.

It is the company's practice at the end of each interim reporting period to make an estimate of the effective tax rate expected to be applicable for the full fiscal year. The rate so determined is used in providing for income taxes on a year-to-date basis.

2. In November 1994 the company entered into a definitive agreement to acquire all shares of common stock of Reliance Electric Company (Reliance), a major manufacturer of industrial products and telecommunications equipment, for \$1,586 million. The acquisition was completed on January 27, 1995. The purchase price has been financed through \$1,086 million of short-term borrowings and \$500 million of long-term debt.

The company has announced its intention to fund a portion of the purchase price with proceeds from the sale of Reliance's telecommunications business which is expected to occur in 1995. The company's results of operations do not include the results of this business or the interest expense during the holding period related to the incremental borrowings that are to be repaid with the assumed proceeds. The company has assumed the proceeds from the sale of the telecommunications business to be equal to Reliance's carrying value of the business as of December 31, 1994, adjusted for interest expense and operating earnings, and this amount has been reflected in the accompanying balance sheet as "Business held for sale". Any difference between the actual sales proceeds and the assumed sales proceeds will result in an adjustment to goodwill.

The acquisition of Reliance has been accounted for as a purchase as of December 31, 1994 and the results of operations of Reliance (exclusive of its telecommunications business) are included in the company's statement of consolidated income commencing January 1, 1995. At December 31, 1994 the assets acquired and liabilities assumed were recorded at estimated fair values determined by the company's management based on appraisals, evaluations, estimations and other studies, some of which are still in process. The excess of the purchase price over the estimated fair value of the net tangible assets acquired has been recorded as identifiable intangibles of \$380.9 million and goodwill of \$812.7 million, which are being amortized over periods ranging from seven to forty years (see Note 5).

# ROCKWELL INTERNATIONAL CORPORATION NOTES TO FINANCIAL STATEMENTS (Unaudited)

#### 2. (Continued)

The following unaudited pro forma condensed consolidated results of operations combine the historical results of operations of the company and Reliance, assuming Reliance had been acquired and its telecommunications business had been sold at the beginning of each period. The pro forma results are presented for information purposes only and are not necessarily indicative of the results which would have occurred if the business

combination had been in effect on the dates presented, or of the results which may occur in the future. Further, the results do not reflect additional cost savings or other synergies expected to result from the integration of Reliance and the company's Automation business.

Six Months Ended March 31
1995
1994
(In millions, except per share amounts)

Sales and other income	\$ 6 <b>,</b> 353	\$ 5,982
Net income	356	280
Earnings per common share:		
Primary	1.64	1.27
Fully Diluted	1.61	1.24

### 3. Receivables are summarized as follows (in millions):

	March 31 1995	September 30 1994
Accounts and notes receivable:  Commercial, less allowance for doubtful accounts (March 31, 1995, \$78.1;		
September 30, 1994, \$68.0) United States Government Unbilled costs and accrued profits,	\$1,713.3 102.0	\$1,364.2 128.1
less related progress payments (March 31, 1995, \$306.2; September 30, 1994, \$387.4)	718.1	774.9
Receivables	\$2,533.4	\$2,267.2

#### ROCKWELL INTERNATIONAL CORPORATION

# NOTES TO FINANCIAL STATEMENTS (Unaudited)

## 4. Inventories are summarized as follows (in millions):

	March 31 1995	September 30 1994
Finished goods	\$ 475.4	\$ 355.5
Long-term contracts in process	398.1	300.0
Work in process	832.9	619.5
Raw materials, parts and supplies	571.2	472.6

Less allowance of certain : first-out () Remainder	e to adjust the carrying value inventories to a last-in, LIFO) basis	2,277.6 72.1 2,205.5 178.0	1,747.6 67.8 1,679.8 147.0
		\$2,027.5	\$1,532.8
5. Intangible asse	ets are summarized as follows	(in millions):	:
		March 31 1995	September 30 1994
		\$1,429.7	\$ 589.3
<del>=</del>	atents, product technology ntangibles	564.8	187.7
Intangible a	assets	\$1,994.5	\$ 777.0
	n goodwill and intangible asse Reliance (see Note 2).	ets is primaril	Ly due to the
6. Other assets as	re summarized as follows (in m	nillions):	
		March 31 1995	September 30 1994
Deferred incor Customer finar	on costs  me taxes  nce receivables  nd other assets	\$1,267.0 76.5 132.1 157.6	\$1,214.6 299.7 137.3 121.0
Other assets	5	\$1,633.2	\$1,772.6
	ROCKWELL INTERNATIONAL COF  NOTES TO FINANCIAL STAT  (Unaudited)		

September 30

1994

\$ 40.0

March 31 1995

\$1,550.0

7. Short-term debt consisted of the following (in millions):

Commercial paper.....

Short-term bank borrowings,		
principally foreign	116.4	105.2
Current portion of long-term debt	19.2	15.0
Short-term debt	\$1,685.6	\$ 160.2

The short-term commercial paper borrowings are primarily due to financing of the Reliance acquisition and refinancing \$200 million of Reliance short-term borrowings (see Note 2).

### 8. Other current liabilities are summarized as follows (in millions):

	March 31 1995	September 30 1994
Accounts payable - other	\$274.4 219.0 87.4 332.3	\$227.0 217.4 81.8 255.5
Other current liabilities	\$913.1	\$781.7

# 9. Long-term debt consisted of the following (in millions):

	March 31 1995	September 30 1994
7-5/8% notes, payable in 1998	\$ 300.0 300.0 200.0 300.0 137.1 200.0	\$ 300.0 200.0 300.0
Other obligations, principally foreign  Total	62.4 1,499.5 19.2	46.0 846.0 15.0
Long-term debt	\$1,480.3	\$ 831.0

#### ROCKWELL INTERNATIONAL CORPORATION

# NOTES TO FINANCIAL STATEMENTS (Unaudited)

#### 9. (Continued)

In February 1995 the company issued \$300 million of 7-5/8% notes due

February 17, 1998 and \$200 million of 7-7/8% notes due February 15, 2005. The proceeds were used to finance the acquisition of Reliance.

The 6.8% notes, payable in 2003, represent \$150 million of long-term debt of Reliance which has been adjusted to reflect interest rates in effect at the time of the acquisition. The discount is being amortized over the remaining term of the debt as interest expense.

10. The company's financial instruments include cash, notes receivable, short-and long-term debt and foreign currency forward exchange contracts. At March 31, 1995, the carrying values of the company's financial instruments approximate their fair values based on current market rates.

In December 1994, in connection with the company's intention to issue \$500 million of long-term debt related to financing the Reliance acquisition, the company entered into two forward interest rate swap agreements with a creditworthy bank to protect itself against interest rate increases. In February 1995 the interest rate swap agreements were terminated in connection with the issuance of the \$500 million of long-term debt. The cost of terminating the swaps was deferred and is being amortized over the term of the related debt (see Note 9).

The company enters into foreign currency forward exchange contracts to protect itself from adverse currency rate fluctuations on firm and identifiable foreign currency commitments entered into in the ordinary course of business. These foreign currency forward exchange contracts are executed with creditworthy banks for terms of generally less than six months and are denominated in currencies of major industrial countries. Outstanding foreign currency forward exchange contracts, netted on a bank-by-bank basis, amounted to approximately \$237 million at March 31, 1995. The company does not anticipate any material adverse effect on its results of operations or financial position relating to these foreign currency forward exchange contracts.

#### ROCKWELL INTERNATIONAL CORPORATION

# NOTES TO FINANCIAL STATEMENTS (Unaudited)

#### 11. Accrued retirement benefits consisted of the following (in millions):

	March 31 1995	September 30 1994
Accrued retirement medical costs	\$2,571.9	\$2,507.0
Accrued pension costs	170.2	97.8
Total	2,742.1	2,604.8
Amount classified as current liability	197.2	190.0
Accrued retirement benefits	\$2,544.9	\$2,414.8

- 12. In the quarter ended March 31, 1995, the company purchased 1.3 million shares of Common Stock for \$49 million. Since the company's Common Stock repurchase program began in 1984, the company has purchased 113.0 million shares of Common Stock for \$2.6 billion.
- 13. Various lawsuits, claims and proceedings have been or may be instituted or asserted against the company relating to the conduct of its business, including those pertaining to product liability, environmental, safety and health, employment and government contract matters. Although the outcome of litigation cannot be predicted with certainty and some lawsuits, claims or proceedings may be disposed of unfavorably to the company, management believes the disposition of matters which are pending or asserted will not have a material adverse effect on the company's financial statements.

#### ROCKWELL INTERNATIONAL CORPORATION

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### RESULTS OF OPERATIONS

1995 Second Quarter Compared to 1994 Second Quarter

Following the acquisition of Reliance and its integration with Allen-Bradley's Automation business, the company has expanded disclosure of its Electronics businesses to disclose separately operating earnings of its Automation business. (See Exhibit 99-b for an expanded presentation of operating earnings of the company's Electronics businesses for each of the five years in the period ended September 30, 1994.) The contributions to sales and earnings by business segment of the company for the second quarter of fiscal 1995 and 1994 are presented below (in millions).

	Three Months Ended March 31				
	1995 199		199	4	
Sales					
Electronics					
Automation	\$	974	\$	512	
Avionics		310		311	
Telecommunications		219		178	
Defense Electronics		207		256	
Total Electronics	1	,710	1	,257	
Aerospace					
Space Systems		482		511	
Aircraft		150		147	
Total Aerospace		632		658	
Automotive					
Heavy Vehicle Systems		513		441	
Light Vehicle Systems		302		215	
Total Automotive		815		656	
Graphic Systems		204		132	

Sales of ongoing businesses	3,361	2,703
Divested business		58
Total	\$ 3,361	\$ 2,761
Operating Earnings Electronics		
Automation	\$ 138.5	\$ 72.7
Avionics/Telecom/Defense	94.2	105.8
Total Electronics	232.7	178.5
Aerospace	85.5	93.6
Automotive	60.9	25.6
Graphic Systems	21.4	5.2
Operating earnings of ongoing businesses	400.5	302.9
Divested business		3.6
General corporate - net	(38.7)	(24.2)
Interest expense	(44.6)	(25.0)
Provision for income taxes	(125.8)	(102.6)
Net Income	\$ 191.4	\$ 154.7

#### ROCKWELL INTERNATIONAL CORPORATION

#### RESULTS OF OPERATIONS (CONTINUED)

Sales for the second quarter of \$3.4 billion were \$.6 billion, or 21 percent, higher than 1994's second quarter sales of \$2.8 billion. The increase is about equally attributable to the inclusion of the recently acquired Reliance and to growth in the company's other commercial businesses. In the quarter, commercial and international sales were up 38 percent from last year's second quarter, and now comprise 73 percent of total revenues compared to 64 percent in the second quarter of 1994.

Earnings per share for the 1995 second quarter of 88 cents increased 26 percent over last year's 70 cents per share, marking the ninth consecutive quarter the company has achieved double-digit earnings per share growth. For the quarter, Reliance contributed \$339 million in sales, and its earnings, after considering the financing cost of the acquisition and amortization of goodwill and other intangible assets, added three cents per share to the company's results. In its second quarter earnings release the company's chairman and chief executive officer said, "As we look to the second half of our fiscal year, we see our businesses continuing at a strong level and expect to achieve full year earnings per share in the range of \$3.35 to \$3.40."

Net income of \$191.4 million for 1995's second quarter increased 24 percent from 1994's second quarter net income of \$154.7 million primarily due to major earnings gains by the company's Automation, Automotive and Graphic Systems businesses.

Second quarter earnings of the Electronics businesses were 30 percent higher than last year's second quarter due to the major earnings gain in Automation. Operating earnings, which exclude interest expense, of the Automation business were up \$66 million over the year earlier quarter with equal contribution from continued strong worldwide markets for Allen-Bradley products and the inclusion of Reliance in this quarter's results. Automation's incoming orders increased to \$16.8 million per day, a 1.1 book to bill ratio. With Reliance operations fully integrated with Allen-Bradley, Automation's sales and earnings in the second half of this year are expected to be substantially ahead of last year's second half.

In the company's other Electronics businesses, earnings of the Avionics business were ahead of last year's second quarter primarily due to increased sales in its commercial markets. The company expects Avionics will achieve continued earnings improvements in the second half of 1995. As expected, Telecommunications earnings in the quarter were below 1994, principally due to continued pricing pressures on lower-speed data modems and launch costs associated with the next generation high-speed data modem products. As production of these new products continues to ramp up to meet strong demand, the company expects higher Telecommunications earnings in the second half of 1995. Earnings of Defense Electronics were below 1994's second quarter due to lower sales.

#### ROCKWELL INTERNATIONAL CORPORATION

#### RESULTS OF OPERATIONS (CONTINUED)

Aerospace second quarter earnings were down nine percent primarily due to lower award fees.

Automotive's second quarter earnings more than doubled last year's second quarter. Heavy Vehicle Systems had a strong earnings increase resulting from a 16 percent increase in sales, improved operating performance and lower product warranty costs. Light Vehicle Systems also recorded higher second quarter earnings due to improved volume which more than offset higher new product launch costs. Automotive's second quarter return on sales increased to 7.5 percent compared to 3.9 percent in 1994's second quarter.

Earnings of the Graphic Systems business were substantially higher than 1994's second quarter primarily due to increased sales, particularly in the higher-margin large newspaper printing press business. While the Company expects Graphic Systems earnings for the second half of 1995 will continue to be above the comparable 1994 periods, total second half earnings are expected to be lower than this year's first half.

The company's current year second quarter results were adversely affected by

higher corporate expenses, principally adjustments to reserves for costs related to divested businesses. Interest expense for the second quarter increased due to borrowings for the Reliance acquisition.

#### ROCKWELL INTERNATIONAL CORPORATION

#### RESULTS OF OPERATIONS (CONTINUED)

Six Months Ended March 31, 1995 Compared to Six Months Ended March 31, 1994

The contributions to sales and earnings by business segment of the company for the six months ended March 31, 1995 and 1994 are presented below (in millions).

	Six Months Ended March 31	
	199	95 1994
Sales		
Electronics		
Automation	\$ 1,5	
Avionics		574 607
Telecommunications	3	340
Defense Electronics		392 521
Total Electronics	2,8	390 2,441
Aerospace		
Space Systems		923 1,004
Aircraft		264 264
Total Aerospace	1,1	1,268
Automotive		
Heavy Vehicle Systems	Ç	963 832
Light Vehicle Systems		576 423
Total Automotive	1,5	539 1 <b>,</b> 255
Graphic Systems	3	368 287
Sales of ongoing businesses	5,9	984 5 <b>,</b> 251
Divested business		111
Total	\$ 5,9	984 \$ 5,362
Operating Earnings Electronics		
Automation	\$ 229	•
Avionics/Telecom/Defense	164	1.7 222.8
Total Electronics		4.3 347.4
Aerospace		175.3
Automotive		9.8 60.7
Graphic Systems	38	3.2 14.1

Operating earnings of ongoing businesses	714.0	597.5
	714.0	
Divested business		3.5
General corporate - net	(56.3)	(43.9)
Interest expense	(67.6)	(51.0)
Provision for income taxes	(234.0)	(201.9)
Net Income	\$ 356.1	\$ 304.2

#### ROCKWELL INTERNATIONAL CORPORATION

#### RESULTS OF OPERATIONS (CONTINUED)

Sales of \$6 billion for the first six months of 1995 increased \$622 million, or 12 percent, over the same period a year ago principally due to the inclusion of second quarter sales of Reliance and to strong demand for the company's Allen-Bradley Automation products and its Automotive heavy and light vehicle components products. In addition, higher sales, particularly of large newspaper printing presses, were recorded by the Graphic Systems business. Sales of the company's Defense Electronics and Aerospace businesses were lower due to the completion last year of a major defense electronics contract and reduced government spending levels. Net income for the first six months of 1995 was up 17 percent over 1994's first half net income.

Electronics earnings for the first six months of fiscal 1995 were up 14 percent from the same period a year ago due to substantial earnings increases in the Automation business resulting from strong worldwide markets and the inclusion of Reliance in the second quarter results. Avionics earnings were lower due to depressed air transport markets in the first quarter and new product investments. Earnings of the Telecommunications business were down significantly due to pricing pressures on lower-speed data modems and launch costs associated with the next generation high-speed data modem products. Defense Electronics earnings were slightly below those of last year's first half due to lower sales.

Aerospace earnings for the first six months of 1995 were slightly below those of the comparable 1994 period even though last year's earnings were reduced by a cost adjustment on the AC-130U Gunship Program. Current year earnings were adversely affected by lower sales and award fees.

Automotive's earnings for the first six months of 1995 increased 81 percent over last year's first six months primarily due to substantial earnings growth in its Heavy Vehicle Systems business resulting from strong North American truck markets, improved operating performance and lower product warranty costs. Earnings of Automotive's Light Vehicle Systems business were also up from last year's first six months due to improved volume which more than offset higher new product launch costs.

Earnings of the Graphic Systems business for the first half of 1995 improved significantly from the year earlier due to increased sales particularly in the higher-margin large newspaper printing press business.

#### FINANCIAL CONDITION

Changes to the company's financial condition since its September 30, 1994 fiscal year-end are principally related to the inclusion of the assets and liabilities of Reliance and the financing of the company's acquisition of Reliance (see Note 2 of Notes to Financial Statements).

The company has financed the \$1,586 million purchase price of Reliance through \$1,086 million of short-term debt and \$500 million of long-term debt. The company's total debt to total capital ratio (debt as a percent of shareowners' equity plus debt) increased to 48 percent at March 31, 1995 from 23 percent at September 30, 1994.

#### ROCKWELL INTERNATIONAL CORPORATION

#### FINANCIAL CONDITION (CONTINUED)

With the strong annual cash flow generated by the company's businesses and the proceeds from the company's anticipated sale of Reliance's telecommunications business, the company expects its debt to total capital ratio will return to the 25 to 35 percent range within a three-year period.

The company's working capital at March 31, 1995 was \$1,423 million, down \$485 million from working capital at September 30, 1994. The decrease is principally due to the \$1,086 million short-term financing of the Reliance acquisition at March 31, 1995 offset by the addition of \$557 million in working capital of Reliance.

During the second quarter, the company increased its 1995 plan for capital expenditures from \$575 million to \$675 million to provide for capital spending by the Reliance and other Automation operations as well as additional expenditures in the company's Telecommunications business.

On March 31, 1995, the company filed amended claims with respect to contractual disputes on the AC-130U gunship full-scale development and production contracts increasing its claims to \$547 million. While management cannot reasonably estimate the length of time that will be required to resolve these claims, it believes their resolution will not have a material adverse effect on the company's financial statements.

Information with respect to the effect on the company and its manufacturing operations of compliance with environmental protection requirements and resolution of environmental claims is contained under the caption Results of Operations, Environmental Issues in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, on pages 18 - 19 of the company's Annual Report on Form 10-K for the fiscal year ended September 30, 1994 and, with respect to Reliance, in Item 2, Management's Discussion and

Analysis of Financial Condition and Results of Operations, on page 15 of the company's Quarterly Report on Form 10-Q for the quarterly period ended December 31, 1994. Management believes that at March 31, 1995 there has been no material change to this information.

#### ROCKWELL INTERNATIONAL CORPORATION

#### Other Financial Information

(a) The company's backlog on March 31, 1995 was \$11.3 billion compared to \$11.7 billion on March 31, 1994. The backlog includes \$4.7 billion of commercial orders, \$2.3 billion of funded government orders and \$4.3 billion of unfunded government orders. Backlog by major businesses is as follows (in millions):

	March 31 1995	March 31 1994
Electronics		
Automation	\$ 647	\$ 207
Avionics	1,119	1,136
Telecommunications	450	269
Defense Electronics	1,281	1,455
	3,497	3 <b>,</b> 067
Aerospace		
Space Systems	4 <b>,</b> 575	5 <b>,</b> 937
Aircraft	2,158	1,568
	6 <b>,</b> 733	7 <b>,</b> 505
Automotive	592	619
Graphic Systems	507	541
Total Backlog	\$11,329	\$11,732

(b) The composition of the company's sales by customer is as follows (in millions):

		nths Ended	Six Month	
	Maro	ch 31	Marc	ch 31
	1995	1994	1995	1994
U.S. Commercial	\$1,332	\$ 917	\$2 <b>,</b> 226	\$1 <b>,</b> 771
International	1,115	854	2,036	1,657
U.S. Government:				
DOD	550	571	1,011	1,128
NASA	364	419	711	806
Total	\$3 <b>,</b> 361	\$2 <b>,</b> 761	\$5 <b>,</b> 984	\$5 <b>,</b> 362

EXHIBIT 11

## COMPUTATION OF EARNINGS PER SHARE

1995

March 31

Three Months Ended Six Months Ended

1994

March 31

1994

1995

	(In m	millions, except	per share a	amounts)
Primary earnings per share:				
Net income  Deduct dividend requirements	\$191.4	\$154.7	\$356.1	\$304.2
on preferred stock	0.1	0.1	0.1	0.1
Total primary earnings	\$191.3	\$154.6	\$356.0	\$304.1
Average number of common shares outstanding during the period	217.0	221.1	217.5	221.1
Primary earnings per share		\$ .70	\$ 1.64	
Fully diluted earnings per share:	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, 2,,,	, 2,55
Net income	\$191.4	\$154.7	\$356.1	\$304.2
Average number of common shares outstanding during the period assuming full dilution:  Common stock	217.0	221.1	217.5	221.1
under award plans and conversion of preferred stock	4.1	4.7	4.2	4.6
Total fully diluted shares	221.1	225.8	221.7	225.7
Fully diluted earnings				
per share	\$ .87	\$ .69	\$ 1.61	\$ 1.35

#### PART II. OTHER INFORMATION

# Item 5. Other Information

The company's government contract operations are subject to

U.S. Government investigations of business practices and audits of contract performance and cost classification from which claims have been or may be asserted against the company. Although such claims are usually resolved through fact-finding and negotiation, civil, criminal or administrative proceedings may result and a contractor can be fined, as well as be suspended or debarred from government contracts. Management believes there are no claims, audits or investigations currently pending against the company which will have a material adverse effect on either the company's business or its financial condition.

The company's financial statements have been prepared on the basis of reasonable estimates, supported by the opinion of outside legal counsel, of the revenue expected to be recovered from the company's claims against the U.S. Government arising out of the government's termination of contracts for its convenience and certain contractual disputes. While management cannot reasonably estimate the length of time that will be required to resolve its claims or whether they will be resolved through negotiation or litigation, it believes their resolution will not have a material adverse effect on the company's financial statements.

### Item 6. Exhibits and Reports on Form 8-K

# (a) Exhibits:

EXIIIDICS.		
Exhibit 3	_	Copy of By-Laws of the company as amended effective May 3, 1995
Exhibit 10	-	Copy of letter dated February 1, 1995 from the company to Judith L. Estrin
Exhibit 11	-	Computation of Earnings Per Share
Exhibit 12	-	Computation of Ratio of Earnings to Fixed Charges and Computation of Pro Forma Ratio of Earnings to Fixed Charges for the six months ended March 31, 1995.
Exhibit 27	_	Financial Data Schedule
Exhibit 99-a	-	Unaudited pro forma condensed consolidated statement of income of the company and Reliance for the six months ended March 31, 1995.
Exhibit 99-b	-	Operating Earnings of the Company's Electronics Businesses for each of the five years in the period ended

September 30, 1994.

- PART II. OTHER INFORMATION (CONTINUED)
- Item 6. Exhibits and Reports on Form 8-K (Continued)
- (b) Reports on Form 8-K:

The Registrant filed a Current Report on Form 8-K, dated February 23, 1995, in respect of the issuance of \$300 million aggregate principal amount of its 7-5/8% Notes due February 17, 1998 and \$200 million aggregate principal amount of its 7-7/8% Notes due February 15, 2005. The items reported in such current report were Item 5 (Other Events) and Item 7 (Financial Statements, Pro Forma Financial Information and Exhibits).

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ROCKWELL INTERNATIONAL CORPORATION (Registrant)

Date May 10, 1995

By L. J. Komatz
L. J. Komatz
Vice President and Controller
(Principal Accounting Officer)

Date May 10, 1995

By W. J. Calise, Jr.
W. J. Calise, Jr.
Senior Vice President,
General Counsel and Secretary

ROCKWELL INTERNATIONAL CORPORATION
INDEX OF EXHIBITS TO FORM 10-Q
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 1995

		Page
Exhibit 3	Copy of By-Laws of the company as amended effective May 3, 1995	23
Exhibit 10	Copy of letter dated February 1, 1995 from the company to Judith L. Estrin	50
Exhibit 12	Computation of Ratio of Earnings to Fixed Charges and Computation of Pro Forma Ratio of Earnings to Fixed Charges for the six months ended March 31, 1995	51
Exhibit 99-a	Unaudited pro forma condensed consolidated statement of income of the company and Reliance for the six months ended March 31, 1995.	52
Exhibit 99-b	Operating Earnings of the Company's Electronics Businesses for each of the five years in the period ended September 30, 1994.	55

BY-LAWS of Rockwell International Corporation

As Amended Effective May 3, 1995

 $\begin{tabular}{ll} BY-LAWS \\ OF \\ Rockwell International Corporation \\ \end{tabular}$ 

ARTICLE I. Offices

- SECTION 1. Registered Office in Delaware; Resident Agent. The address of the Corporation's registered office in the State of Delaware and the name and address of its resident agent in charge thereof are as filed with the Secretary of State of the State of Delaware.
- SECTION 2. Other Offices. The Corporation may also have an office or offices at such other place or places either within or without the State of Delaware as the Board of Directors may from time to time determine or the business of the Corporation requires.

# ARTICLE II. Meetings Of Stockholders

- SECTION 1. Place of Meetings. All meetings of the stockholders of the Corporation shall be held in the City of Los Angeles, State of California, or at such other place, within or without the State of Delaware, as may from time to time be designated by resolution passed by the Board of Directors.
- SECTION 2. Annual Meeting. An annual meeting of the stockholders for the election of directors and for the transaction of such other proper business, notice of which was given in the notice of meeting, shall be held on a date and at a time as may from time to time be designated by resolution passed by the Board of Directors.
- SECTION 3. Special Meetings. A special meeting of the stockholders for any purpose or purposes, unless otherwise prescribed by law, may be called at any time by the Chairman of the Board, by order of the Board of Directors or by a stockholder or stockholders holding of record at least twenty percent of the outstanding stock of the Corporation entitled to vote at such meeting.
- SECTION 4. Notice of Meetings. Except as otherwise provided by law, written notice of each meeting of the stockholders, whether annual or special, shall be mailed, postage prepaid, not less than ten nor more than sixty days before the date of the meeting, to each stockholder entitled to vote at such meeting, at his address as it appears on the records of the Corporation. Every such notice shall state the place, date and hour of the meeting and, in the case of a special meeting, the purpose or purposes for which the meeting is called. Notice of any adjourned meeting of the stockholders shall not be required to be given, except when expressly required by law.
- SECTION 5. List of Stockholders. The Secretary shall, from information obtained from the transfer agent, prepare and make, at least ten days before every meeting of stockholders, a complete list of the stockholders entitled to vote at the meeting, arranged in alphabetical order, and showing the address of each stockholder and the number of shares registered in the name of each stockholder. Such list shall be open to the examination of any stockholder, for any purpose germane to the meeting, during ordinary business hours, for a period of at least ten days prior to the meeting, either at a place within the city where the meeting is to be held, which place shall be specified in the notice of

the meeting, or if not so specified, at the place where the meeting is to be held. The list shall also be produced and kept at the time and place of the meeting during the whole time thereof, and may be inspected by any stockholder who is present. The stock ledger shall be the only evidence as to who are the stockholders entitled to examine the stock ledger, the list referred to in this section or the books of the Corporation, or to vote in person or by proxy at any meeting of stockholders.

SECTION 6. Quorum. At each meeting of the stockholders, the holders of a majority of the issued and outstanding stock of the Corporation present either in person or by proxy shall constitute a quorum for the transaction of business except where otherwise provided by law for a specified action or by the Certificate of Incorporation or by these by-laws. At each meeting at which the holders of the Preferred Stock are entitled to elect a director or directors, the holders of a majority of the issued and outstanding Preferred Stock, present either in person or by proxy, shall constitute a quorum for the election of said director or directors. Except as otherwise provided by law, in the absence of a quorum, a majority in interest of the stockholders of the Corporation present in person or by proxy and entitled to vote shall have the power to adjourn the meeting from time to time, without notice other than announcement at the meeting, until stockholders holding the requisite amount of stock shall be present or represented. At any such adjourned meeting at which a quorum may be present, any business may be transacted which might have been transacted at a meeting as originally called. The absence from any meeting of the number required by law or by the Certificate of Incorporation or by these by-laws for action upon any given matter shall not prevent action at such meeting upon any other matter or matters which may properly come before the meeting, if the number of stockholders required in respect of such other matter or matters shall be present.

SECTION 7. Organization. At every meeting of the stockholders the Chairman of the Board, or, in his absence, an Executive Vice President or director designated by the Board shall act as Chairman. The Secretary, or, in his absence, an Assistant Secretary, shall act as Secretary at all meetings of the stockholders. In the absence from any such meeting of the Secretary and the Assistant Secretaries, the Chairman may appoint any person to act as Secretary of the meeting.

SECTION 8. Business and Order of Business. At each meeting of the stockholders such business may be transacted as may properly be brought before such meeting, except as otherwise provided by law or in these by-laws. The order of business at all meetings of the stockholders shall be as determined by the Chairman, unless otherwise determined by a majority in interest of the stockholders present in person or by proxy at such meeting and entitled to vote thereat.

SECTION 9. Voting. Except as otherwise provided by law, the Certificate of Incorporation or these by-laws, each stockholder shall at every meeting of the stockholders be entitled to one vote for each share of stock held by such stockholder. Any vote on stock may be given by the stockholder entitled thereto in person or by his proxy appointed by an instrument in writing,

subscribed (or transmitted by electronic means and authenticated as provided by law) by such stockholder or by his attorney thereunto authorized, and delivered to the Secretary; provided, however, that no proxy shall be voted on after three years from its date unless the proxy provides for a longer period. Except as otherwise provided by law, the Certificate of Incorporation or these by-laws, at all meetings of the stockholders, all matters shall be decided by the vote (which need not be by ballot) of a majority in interest of the stockholders present in person or by proxy and entitled to vote thereat, a quorum being present.

# ARTICLE III. Board of Directors

SECTION 1. General Powers. The property, affairs and business of the Corporation shall be managed by or under the direction of its Board of Directors.

SECTION 2. Number, Qualifications, and Term of Office. The number of directors shall be thirteen, but the number may be increased, or may be reduced to not less than three, by amendment of these by-laws or by resolution passed by a majority of the whole Board. Directors need not be stockholders. Except as otherwise provided in these by-laws, the directors shall be elected annually, and each director shall hold office until the annual meeting held next after his election and until his successor shall have been elected and shall qualify, or until his death or until he shall resign or shall have been removed in the manner hereinafter provided.

SECTION 3. Election of Directors. At each meeting of the stockholders for the election of directors, at which a quorum is present, the directors shall be the persons receiving the greatest number of votes cast by the holders of stock entitled to vote for such directors.

SECTION 4. Quorum and Manner of Acting. A majority of the members of the Board of Directors shall constitute a quorum for the transaction of business at any meeting, and the act of a majority of the directors present at any meeting at which a quorum is present shall be the act of the Board of Directors unless otherwise provided by law, the Certificate of Incorporation or these by-laws. In the absence of a quorum, a majority of the directors present may adjourn any meeting from time to time until a quorum shall be obtained. Notice of any adjourned meeting need not be given. The directors shall act only as a board and the individual directors shall have no power as such.

SECTION 5. Place of Meetings. The Board of Directors may hold its meetings at such place or places within or without the State of Delaware as the Board may from time to time determine or as shall be specified or fixed in the respective notices or waivers of notice thereof.

SECTION 6. First Meeting. Promptly after each annual election of

directors, the Board of Directors shall meet for the purpose of organization, the election of officers and the transaction of other business, at the same place as that at which the annual meeting of stockholders was held or as otherwise determined by the Board. Notice of such meeting need not be given. Such meeting may be held at any other time or place which shall be specified in a notice given as hereinafter provided for special meetings of the Board of Directors.

SECTION 7. Regular Meetings. Regular meetings of the Board of Directors shall be held at such places and at such times as the Board shall from time to time determine. If any day fixed for a regular meeting shall be a legal holiday at the place where the meeting is to be held, then the meeting which would otherwise be held on that day shall be held at the same hour on the next succeeding business day not a legal holiday. Notice of regular meetings need not be given.

SECTION 8. Special Meetings; Notice. Special meetings of the Board of Directors shall be held whenever called by the Chairman of the Board and shall be called by him or the Secretary at the written request of three directors. Notice of each such meeting stating the time and place of the meeting shall be given to each director by mail, telephone or personally. If by mail, such notice shall be given not less than five days before the meeting; and if by telephone or personally, not less than two days before the meeting. A notice mailed at least two weeks before the meeting need not state the purpose thereof except as otherwise provided in these by-laws. In all other cases the notice shall state the principal purpose or purposes of the meeting. Notice of any meeting of the Board need not be given to a director, however, if waived by him in writing before or after such meeting or if he shall be present at the meeting.

SECTION 9. Organization. At each meeting of the Board of Directors, the Chairman of the Board, or, in his absence, an Executive Vice President or director designated by the Board shall act as Chairman. The Secretary, or, in his absence, an Assistant Secretary, or in the absence of both the Secretary and the Assistant Secretaries, any person appointed by the Chairman, shall act as Secretary of the meeting.

SECTION 10. Order of Business. At all meetings of the Board of Directors, business shall be transacted in the order determined by the Board.

SECTION 11. Resignations. Any director of the Corporation may resign at any time by giving written notice to the Chairman of the Board or to the Secretary of the Corporation. The resignation of any director shall take effect at the time specified therein, and unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective.

SECTION 12. Removal of Directors. Any director may be removed, either with or without cause, at any time, by the affirmative vote of a majority in interest of the holders of record of the stock having voting power at a special meeting of the stockholders called for the purpose; and the vacancy in the Board of Directors caused by any such removal may be filled by the

stockholders at such meeting; provided, that a director elected by the holders of the Preferred Stock, voting as a class, may be so removed only by the affirmative vote of a majority in interest of the holders of record of such Preferred Stock, and the vacancy in the Board of Directors caused by such removal may be filled as provided in the Certificate of Incorporation.

Vacancies. Any vacancy in the Board of Directors caused by death, resignation, removal, disability, disqualification, an increase in the number of directors, or any other cause (except a vacancy in the office of a director elected by the holders of the Preferred Stock, voting as a class) may be filled by the majority vote of the remaining directors, though less than a quorum, or by the stockholders of the Corporation at the next annual meeting or any special meeting called for the purpose, and each director so elected shall hold office for a term to expire at the next annual election of directors, and until his successor shall be duly elected and qualified, or until his death or until he shall resign or shall have been removed in the manner herein provided. A vacancy in the office of a director elected by the holders of the Preferred Stock, voting as a class, may be filled as provided in the Certificate of Incorporation. In case all the directors shall die or resign or be removed or disqualified, any stockholder having voting powers may call a special meeting of the stockholders, upon notice given as herein provided for meetings of the stockholders, at which directors for the unexpired terms may be elected.

SECTION 14. Compensation. Each director shall be paid such compensation, if any, as shall be fixed by the Board of Directors.

Indemnification of Directors and Officers. SECTION 15. (A) The Corporation shall indemnify any person who was or is a party or is threatened to be made a party to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative (other than an action by or in the right of the Corporation) by reason of the fact that he is or was a director, officer, employee or agent of the Corporation or is or was serving at the request of the Corporation as a director, officer, employee or agent (except in each of the foregoing situations to the extent any agreement, arrangement or understanding of agency contains provisions that supersede or abrogate indemnification under this section) of another corporation or of any partnership, joint venture, trust, employee benefit plan or other enterprise, against expenses (including attorney's fees), judgments, fines and amounts paid in settlement actually and reasonably incurred by him in connection with such action, suit or proceeding if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful. The termination of any action, suit or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner which he reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had reasonable cause to believe that his conduct was unlawful.

(B) The Corporation shall indemnify any person who was or is a party

or is threatened to be made a party to any threatened, pending or completed action or suit by or in the right of the Corporation to procure a judgment in its favor by reason of the fact that he is or was a director, officer, employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent (except in each of the foregoing situations to the extent any agreement, arrangement or understanding of agency contains provisions that supersede or abrogate indemnification under this section) of another corporation or of any partnership, joint venture, trust, employee benefit plan or other enterprise against expenses (including attorneys' fees) actually and reasonably incurred by him in connection with the defense or settlement of such action or suit if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Corporation and except that no indemnification shall be made in respect of any claim, issue or matter as to which such person shall have been adjudged to be liable to the Corporation unless and only to the extent that the Court of Chancery of Delaware or the court in which such action or suit was brought shall determine upon application that, despite the adjudication of liability but in view of all the circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expenses which the Court of Chancery of Delaware or such other court shall deem proper.

- (C) To the extent that a director, officer, employee or agent of the Corporation has been successful on the merits or otherwise in defense of any action, suit or proceeding referred to in subsections (A) and (B), or in defense of any claim, issue or matter therein, he shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by him or on his behalf in connection therewith. If any such person is not wholly successful in any such action, suit or proceeding but is successful, on the merits or otherwise, as to one or more but less than all claims, issues or matters therein, the Corporation shall indemnify him against all expenses (including attorneys' fees) actually and reasonably incurred by him or on his behalf in connection with each claim, issue or matter that is successfully resolved. For purposes of this subsection and without limitation, the termination of any claim, issue or matter by dismissal, with or without prejudice, shall be deemed to be a successful result as to such claim, issue or matter.
- (D) Notwithstanding any other provision of this section, to the extent any person is a witness in, but not a party to, any action, suit or proceeding, whether civil, criminal, administrative or investigative, by reason of the fact that he is or was a director, officer, employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent (except in each of the foregoing situations to the extent any agreement, arrangement or understanding of agency contains provisions that supersede or abrogate indemnification under this section) of another corporation or of any partnership, joint venture, trust, employee benefit plan or other enterprise, he shall be indemnified against all expenses (including attorneys' fees) actually and reasonably incurred by him or on his behalf in connection therewith.
- (E) Indemnification under subsections (A) and (B) (unless ordered by a court) shall be made only as authorized in the specific case upon a deter-

mination that indemnification of the director, officer, employee or agent is proper in the circumstances because he has met the applicable standard of conduct set forth in subsections (A) and (B). Such determination shall be made (1) if a Change of Control (as hereinafter defined) shall not have occurred, (a) by the Board of Directors by a majority vote of the Disinterested Directors (as hereinafter defined), even though less than a quorum or (b) if there are no Disinterested Directors or, even if there are Disinterested Directors, a majority of such Disinterested Directors so directs, by (i) Independent Counsel (as hereinafter defined) in a written opinion to the Board of Directors, a copy of which shall be delivered to the claimant, or (ii) the stockholders of the Corporation; or (2) if a Change of Control shall have occurred, by Independent Counsel selected by the claimant in a written opinion to the Board of Directors, a copy of which shall be delivered to the claimant, unless the claimant shall request that such determination be made by or at the direction of the Board of Directors, in which case it shall be made in accordance with clause (1) of this sentence. Any claimant shall be entitled to be indemnified against the expenses (including attorneys' fees) actually and reasonably incurred by him in cooperating with the person or entity making the determination of his entitlement to indemnification (irrespective of the determination as to the claimant's entitlement to indemnification) and, to the extent successful, in connection with any litigation or arbitration with respect to such claim or the enforcement thereof.

If a Change of Control shall not have occurred, or if a Change of Control shall have occurred and a director, officer, employee or agent requests pursuant to clause (2) of the second sentence in subsection (E) that the determination whether the claimant is entitled to indemnification be made by or at the direction of the Board of Directors, the claimant shall be conclusively presumed to have been determined pursuant to subsection (E) to be entitled to indemnification if (1)(a) within fifteen days after the next regularly scheduled meeting of the Board of Directors following receipt by the Corporation of the request therefor, the Board of Directors shall not have resolved by majority vote of the Disinterested Directors to submit such determination to (i) Independent Counsel for its determination or (ii) the stockholders for their determination at the next annual meeting, or any special meeting that may be held earlier, after such receipt, and (b) within sixty days after receipt by the Corporation of the request therefor (or within ninety days after such receipt if the Board of Directors in good faith determines that additional time is required by it for the determination and, prior to expiration of such sixty-day period, notifies the claimant thereof), the Board of Directors shall not have made the determination by a majority vote of the Disinterested Directors, or (2) after a resolution of the Board of Directors, timely made pursuant to clause (1)(a)(ii) above, to submit the determination to the stockholders, the stockholders meeting at which the determination is to be made shall not have been held on or before the date prescribed (or on or before a later date, not to exceed sixty days beyond the original date, to which such meeting may have been postponed or adjourned on good cause by the Board of Directors acting in good faith); provided, however, that this sentence shall not apply if the claimant has misstated or failed to state a material fact in connection with his request for indemnification. Such presumed determination that a claimant is entitled to indemnification shall be deemed to have been made (I) at the end of

the sixty-day or ninety-day period (as the case may be) referred to in clause (1)(b) of the immediately preceding sentence or (II) if the Board of Directors has resolved on a timely basis to submit the determination to the stockholders, on the last date within the period prescribed by law for holding such stockholders meeting (or a postponement or adjournment thereof as permitted above).

- (G) Expenses (including attorneys' fees) incurred in defending a civil, criminal, administrative or investigative action, suit or proceeding shall be paid by the Corporation in advance of the final disposition of such action, suit or proceeding to a director or officer, promptly after receipt of a request therefor stating in reasonable detail the expenses incurred, and to an employee or agent as authorized by the Board of Directors; provided that in each case the Corporation shall have received an undertaking by or on behalf of the director, officer, employee or agent to repay such amount if it shall ultimately be determined that he is not entitled to be indemnified by the Corporation as authorized in this section.
- (H) The Board of Directors shall establish reasonable procedures for the submission of claims for indemnification pursuant to this section, determination of the entitlement of any person thereto and review of any such determination. Such procedures shall be set forth in an appendix to these by-laws and shall be deemed for all purposes to be a part hereof.

### (I) For purposes of this section,

"Change of Control" means a change of control of the Corporation of a nature that would be required to be reported in response to Item 5(f) of Schedule 14A of Regulation 14A (or in response to any similar item on any similar schedule or form) promulgated under the Securities Exchange Act of 1934 (the "Act"), whether or not the Corporation is then subject to such reporting requirement; provided, however, that, without limitation, a Change of Control shall be deemed to have occurred if (i) any "person" (as such term is used in Sections 13(d) and 14(d) of the Act) is or becomes the "beneficial owner" (as defined in Rule 13d-3 under the Act), directly or indirectly, of securities of the Corporation representing 20% or more of the combined voting power of the Corporation's then outstanding securities without the prior approval of at least two-thirds of the members of the Board of Directors in office immediately prior to such person attaining such percentage interest; (ii) the Corporation is a party to a merger, consolidation, sale of assets or other reorganization, or a proxy contest, as a consequence of which members of the Board of Directors in office immediately prior to such transaction or event constitute less than a majority of the Board of Directors immediately thereafter; or (iii) during any period of two consecutive years, individuals who at the beginning of such period constituted the Board of Directors (including for this purpose any new director whose election or nomination for election by the Corporation's stockholders was approved by a vote of at least two-thirds of the directors then still in office who were directors at the beginning of such period) cease for any reason to constitute at least a majority of the Board of Directors.

- (2) "Disinterested Director" means a director of the Corporation who is not and was not a party to an action, suit or proceeding in respect of which indemnification is sought by a director, officer, employee or agent.
- (3) "Independent Counsel" means a law firm, or a member of a law firm, that (i) is experienced in matters of corporation law; (ii) neither presently is, nor in the past five years has been, retained to represent the Corporation, the director, officer, employee or agent claiming indemnification or any other party to the action, suit, or proceeding giving rise to a claim for indemnification under this section, in any matter material to the Corporation, the claimant or any such other party, and (iii) would not, under applicable standards of professional conduct then prevailing, have a conflict of interest in representing either the Corporation or such director, officer, employee or agent in an action to determine the Corporation's or such person's rights under this section.
- The Indemnification and advancement of expenses herein provided, or granted pursuant hereto, shall not be deemed exclusive of any other rights to which any of those indemnified or eligible for advancement of expenses may be entitled under any agreement, vote of stockholders or Disinterested Directors or otherwise, both as to action in his official capacity and as to action in another capacity while holding such office, and shall continue as to a person who has ceased to be a director, officer, employee or agent and shall inure to the benefit of the heirs, executors and administrators of such person. Notwithstanding any amendment, alteration or repeal of this section or any of its provisions, or of any of the procedures established by the Board of Directors pursuant to subsection (H) hereof, any person who is or was a director, officer, employee or agent of the Corporation or is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation or of any partnership, joint venture, employee benefit plan or other enterprise shall be entitled to indemnification in accordance with the provisions hereof and thereof with respect to any action taken or omitted prior to such amendment, alteration or repeal except to the extent otherwise required by law.
- (K) No indemnification shall be payable pursuant to this section with respect to any action against the Corporation commenced by an officer, director, employee or agent unless the Board of Directors shall have authorized the commencement thereof or unless and to the extent that this section or the procedures established pursuant to subsection (H) shall specifically provide for indemnification of expenses relating to the enforcement of rights under this section and such procedures.

# ARTICLE IV. Committees

SECTION 1. Appointment and Powers. The Board of Directors may, by resolution passed by a majority of the whole Board, designate one or more committees, each committee to consist of two or more of the directors of the

Corporation, which, to the extent provided in said resolution or in these bylaws, shall have and may exercise the powers of the Board of Directors in the management of the business and affairs of the Corporation, and may authorize the seal of the Corporation to be affixed to all papers which may require it. Such committee or committees shall have such name or names as may be stated in these by-laws or as may be determined from time to time by resolution adopted by the Board of Directors.

- SECTION 2. Term of Office and Vacancies. Each member of a committee shall continue in office until a director to succeed him shall have been elected and shall have qualified, or until he ceases to be a director or until he shall have resigned or shall have been removed in the manner hereinafter provided. Any vacancy in a committee shall be filled by the vote of a majority of the whole Board of Directors at any regular or special meeting thereof.
- SECTION 3. Alternates. The Board of Directors may, by resolution passed by a majority of the whole Board, designate one or more directors as alternate members of any committee, who may replace any absent or disqualified member at any meeting of the committee.
- SECTION 4. Organization. Unless otherwise provided by the Board of Directors or these by-laws, each committee shall appoint a chairman. Each committee shall keep a record of its acts and proceedings and report the same from time to time to the Board of Directors.
- SECTION 5. Resignations. Any regular or alternate member of a committee may resign at any time by giving written notice to the Chairman of the Board or to the Secretary of the Corporation. Such resignation shall take effect at the time of the receipt of such notice or at any later time specified therein, and, unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective.
- SECTION 6. Removal. Any regular or alternate member of a committee may be removed with or without cause at any time by resolution passed by a majority of the whole Board of Directors at any regular or special meeting for which notice of the purpose was given.
- SECTION 7. Meetings. Regular meetings of each committee, of which no notice shall be necessary, shall be held on such days and at such places as the chairman of the committee shall determine or as shall be fixed by a resolution passed by a majority of all the members of such committee. Special meetings of each committee will be called by the Secretary at the request of any two members of such committee, or in such other manner as may be determined by the committee. Notice of each special meeting of a committee shall be mailed to each member thereof at least two days before the meeting or shall be telegraphed to him or given personally or by telephone at least one day before the meeting. Every such notice shall state the time and place, but need not state the purposes of the meeting. No notice of any meeting of a committee shall be required to be given to any alternate.
  - SECTION 8. Quorum and Manner of Acting. Unless otherwise provided

by resolution of the Board of Directors, a majority of a committee (including alternates when acting in lieu of regular members of such committee) shall constitute a quorum for the transaction of business and the act of a majority of those present at a meeting at which a quorum is present shall be the act of such committee. The members of each committee shall act only as a committee and the individual members shall have no power as such.

SECTION 9. Compensation. Each regular or alternate member of a committee shall be paid such compensation, if any, as shall be fixed by the Board of Directors.

# ARTICLE V. Officers

SECTION 1. Officers. The officers of the Corporation shall be a Chairman and a Vice Chairman of the Board of Directors, each of whom shall be chosen from the members of the Board of Directors, one or more Executive Vice Presidents, one or more Vice Presidents (one or more of whom may be Senior Vice Presidents or otherwise as may be designated by the Board), a Secretary and a Treasurer, all of whom shall be elected by the Board of Directors. Any two or more offices may be held by the same person. The Board of Directors may also from time to time elect such other officers as it deems necessary.

SECTION 2. Term of Office. Each officer shall hold office until his successor shall have been duly elected and qualified in his stead, or until his death or until he shall have resigned or shall have been removed in the manner hereinafter provided.

SECTION 3. Additional Officers; Agents. The Chairman of the Board may from time to time appoint and remove such additional officers and agents as may be deemed necessary. They shall hold office for such period, have such authority, and perform such duties as in these by-laws provided or as the Chairman of the Board or an Executive Vice President may from time to time prescribe. The Board of Directors or the Chairman of the Board may from time to time authorize any officer to appoint and remove agents and employees and to prescribe their powers and duties.

SECTION 4. Salaries. Unless otherwise provided by resolution passed by a majority of the whole Board, the salaries of all officers elected by the Board of Directors shall be fixed by the Board of Directors.

SECTION 5. Removal. Except where otherwise expressly provided in a contract authorized by the Board of Directors, any officer may be removed, either with or without cause, by the vote of a majority of the Board at any regular or special meeting or, except in the case of an officer elected by the Board, by any superior officer upon whom the power of removal may be conferred by the Board or by these by-laws.

SECTION 6. Resignations. Any officer elected by the Board of Directors may resign at any time by giving written notice to the Board or to the Chairman of the Board or to the Secretary. Any other officer may resign at any time by giving written notice to the Chairman of the Board or to an Executive Vice President. Any such resignation shall take effect at the date of receipt of such notice or at any later time specified therein, and unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective.

SECTION 7. Vacancies. A vacancy in any office because of death, resignation, removal, or otherwise, shall be filled for the unexpired portion of the term in the manner provided in these by-laws for regular election or appointment to such office.

SECTION 8. Chairman of the Board of Directors. The Chairman of the Board of Directors shall be chief executive officer of the Corporation and, subject to the control of the Board of Directors, shall have general and overall charge of the business and affairs of the Corporation and of its officers. He shall keep the Board of Directors appropriately informed on the business and affairs of the Corporation. He shall preside at all meetings of the stockholders and of the Board of Directors and shall enforce the observance of the rules of order for the meetings of the Board and the stockholders and the by-laws of the Corporation. In the case of his absence or disability, the person who may be designated by the Board of Directors shall perform all his duties and functions and exercise all his powers and be subject to all the restrictions as are applicable to him.

SECTION 9. Executive Vice Presidents. One or more Executive Vice Presidents shall be chief operating officers of components of the Corporation designated by the Chairman of the Board and, subject to the control of the Chairman of the Board, shall direct and be responsible for the operation of the business and affairs of such designated components of the Corporation. Each Executive Vice President shall keep the Chairman of the Board and, as he or it may request, the Board of Directors, appropriately informed on the business and affairs of the designated components of the Corporation.

SECTION 10. Vice Chairman of the Board of Directors. The Vice Chairman of the Board of Directors shall be senior advisor to the chief executive and chief operating officers of the Corporation and, subject to the control of the Chairman of the Board, shall perform such duties as may from time to time be assigned by the Chairman of the Board or the Executive Vice Presidents.

SECTION 11. Vice Presidents. The Vice Presidents shall perform such duties as may from time to time be assigned to them or any of them by the Chairman of the Board, an Executive Vice President or the Board of Directors.

SECTION 12. Secretary. The Secretary shall keep or cause to be kept in books provided for the purpose the minutes of the meetings of the stockholders, of the Board of Directors and of any committee constituted pursuant to Article IV of these by-laws. He shall be custodian of the corporate seal and see that it is affixed to all documents as required and attest the same. He

shall perform all duties incident to the office of Secretary and such other duties as from time to time may be assigned to him.

SECTION 13. Assistant Secretaries. At the request of the Secretary, or in his absence or disability, the Assistant Secretary designated by him shall perform all the duties of the Secretary and, when so acting, shall have all the powers of, and be subject to all the restrictions upon, the Secretary. The Assistant Secretaries shall perform such other duties as from time to time may be assigned to them.

SECTION 14. Treasurer. The Treasurer shall have charge of and be responsible for the receipt, disbursement and safekeeping of all funds and securities of the Corporation. He shall deposit all such funds in the name of the Corporation in such banks, trust companies or other depositories as shall be selected in accordance with the provisions of these by-laws. From time to time and whenever requested to do so, he shall render statements of the condition of the finances of the Corporation to the Board of Directors. He shall perform all the duties incident to the office of Treasurer and such other duties as from time to time may be assigned to him.

SECTION 15. Assistant Treasurers. At the request of the Treasurer, or in his absence or disability, the Assistant Treasurer designated by him shall perform all the duties of the Treasurer and, when so acting, shall have all the powers of, and be subject to all the restrictions upon, the Treasurer. The Assistant Treasurers shall perform such other duties as from time to time may be assigned to them.

SECTION 16. Certain Agreements. The Board of Directors shall have power to authorize or direct the proper officers of the Corporation, on behalf of the Corporation, to enter into valid and binding agreements in respect of employment, incentive or deferred compensation, stock options, and similar or related matters, notwithstanding the fact that a person with whom the Corporation so contracts may be a member of its Board of Directors. Any such agreement may validly and lawfully bind the Corporation for a term of more than one year, in accordance with its terms, notwithstanding the fact that one of the elements of any such agreement may involve the employment by the Corporation of an officer, as such, for such term.

# ARTICLE VI. Authorizations

SECTION 1. Contracts. The Board of Directors, except as in these bylaws otherwise provided, may authorize any officer, employee or agent of the Corporation to enter into any contract or execute and deliver any instrument in the name of and on behalf of the Corporation, and such authority may be general or confined to specific instances.

SECTION 2. Loans. No loan shall be contracted on behalf of the Corporation and no negotiable paper shall be issued in its name, unless

authorized by the Board of Directors.

SECTION 3. Checks, Drafts, Etc. All checks, drafts or other orders for the payment of money, notes or other evidences of indebtedness issued in the name of the Corporation shall be signed by such officer or officers, employee or employees, of the Corporation as shall from time to time be determined in accordance with authorization of the Board of Directors.

SECTION 4. Deposits. All funds of the Corporation shall be deposited from time to time to the credit of the Corporation in such banks, trust companies or other depositories as the Board of Directors may from time to time designate, or as may be designated by any officer or officers of the Corporation to whom such power may be delegated by the Board, and for the purpose of such deposit the officers and employees who have been authorized to do so in accordance with the determinations of the Board may endorse, assign and deliver checks, drafts, and other orders for the payment of money which are payable to the order of the Corporation.

SECTION 5. Proxies. Except as otherwise provided in these by-laws or in the Certificate of Incorporation, and unless otherwise provided by resolution of the Board of Directors, the Chairman of the Board, or any other officer may from time to time appoint an attorney or attorneys or agent or agents of the Corporation, in the name and on behalf of the Corporation to cast the votes which the Corporation may be entitled to cast as a stockholder or otherwise in any other corporation any of whose stock or other securities may be held by the Corporation, at meetings of the holders of the stock or other securities of such other corporations, or to consent in writing to any action by such other corporation, and may instruct the person or persons so appointed as to the manner of casting such vote or giving such consent, and may execute or cause to be executed in the name and on behalf of the Corporation and under its corporate seal, or otherwise, all such written proxies or other instruments as he may deem necessary or proper in the premises.

# ARTICLE VII. Shares and Their Transfer

SECTION 1. Certificates of Stock. Certificates for shares of the stock of the Corporation shall be in such form as shall be approved by the Board of Directors. They shall be numbered in the order of their issue, by class and series, and shall be signed by the Chairman of the Board, an Executive Vice President or a Vice President, and the Treasurer or an Assistant Treasurer, or the Secretary or an Assistant Secretary, of the Corporation. If such certificate is countersigned (1) by a transfer agent other than the Corporation or its employee, or, (2) by a registrar other than the Corporation or its employee, any other signature on the certificate may be a facsimile. In case any officer, transfer agent, or registrar who has signed or whose facsimile signature has been placed upon a certificate shall have ceased to be such officer, transfer agent, or registrar before such certificate is issued, it

may be issued by the Corporation with the same effect as if he were such officer, transfer agent, or registrar at the date of issue.

SECTION 2. Record Ownership. A record of the name and address of the holder of each certificate, the number of shares represented thereby and the date of issuance thereof shall be made on the Corporation's books. The Corporation shall be entitled to treat the holder of record of any share of stock as the holder in fact thereof and accordingly shall not be bound to recognize any equitable or other claim to or interest in such share on the part of any other person, whether or not it shall have express or other notice thereof, except as required by law.

SECTION 3. Transfer of Stock. Shares of stock shall be transferable on the books of the Corporation by the person named in the certificate for such stock in person or by his attorney or other duly constituted representative upon surrender of such certificate with an assignment endorsed thereon or attached thereto duly executed and with such guarantee of signature as the Corporation may reasonably require.

SECTION 4. Lost, Destroyed and Mutilated Certificates. The Corporation may issue a new certificate of stock in the place of any certificate theretofore issued by it, alleged to have been lost, stolen or destroyed, and the Corporation may require the owner of the lost, stolen or destroyed certificate, or his legal representative, to give the Corporation a bond sufficient to indemnify it against any claim that may be made against it on account of the alleged loss, theft or destruction of any such certificate or the issuance of such new certificate.

SECTION 5. Transfer Agent and Registrar; Regulations. The Corporation shall, if and whenever the Board of Directors shall so determine, maintain one or more transfer offices or agencies, each in charge of a transfer agent designated by the Board of Directors, where the shares of the stock of the Corporation shall be directly transferable, and also one or more registry offices, each in charge of a registrar designated by the Board of Directors, where such shares of stock shall be registered, and no certificate for shares of the stock of the Corporation, in respect of which a registrar and transfer agent shall have been designated, shall be valid unless countersigned by such transfer agent and registered by such registrar. The Board of Directors may also make such additional rules and regulations as it may deem expedient concerning the issue, transfer and registration of certificates for shares of stock of the Corporation.

SECTION 6. Fixing Record Date. For the purpose of determining the stockholders entitled to notice of or to vote at any meeting of stockholders or any adjournment thereof, or to express consent to corporate action in writing without a meeting, or entitled to receive payment of any dividend or other distribution or allotment of any rights, or entitled to exercise any rights in respect of any change, conversion or exchange of stock or for the purpose of any other lawful action, the Board of Directors may fix, in advance, a record date, which shall not be more than sixty nor less than ten days before the date of such meeting, nor more than sixty days

prior to any other action. If no record date is fixed (1) the record date for determining stockholders entitled to notice of or to vote at a meeting of stockholders shall be at the close of business on the day next preceding the day on which notice is given, or, if notice is waived, at the close of business on the day next preceding the day on which the meeting is held and (2) the record date for determining stockholders for any other purpose shall be at the close of business on the day on which the Board of Directors adopts the resolution relating thereto. A determination of stockholders of record entitled to notice of or to vote at a meeting of stockholders shall apply to any adjournment of the meeting; provided, however, that the Board of Directors may fix a new record date for the adjourned meeting.

SECTION 7. Examination of Books by Stockholders. The Board of Directors shall, subject to the laws of the State of Delaware, have power to determine from time to time, whether and to what extent and under what conditions and regulations the accounts and books of the Corporation, or any of them, shall be open to the inspection of the stockholders; and no stockholder shall have any right to inspect any book or document of the Corporation, except as conferred by the laws of the State of Delaware, unless and until authorized so to do by resolution of the Board of Directors or of the stockholders of the Corporation.

# ARTICLE VIII. Notice

SECTION 1. Manner of Giving Written Notice. Any notice in writing required by law or by these by-laws to be given to any person may be delivered personally or may be given by depositing the same in the post office or letter box in a postpaid envelope addressed to such person at such address as appears on the books of the Corporation. Notice by mail shall be deemed to be given at the time when the same shall be mailed.

SECTION 2. Waiver of Notice. Whenever any notice is required to be given to any person, a waiver thereof by such person in writing or by telegraph or cable, whether before or after the time stated therein, shall be deemed equivalent thereto.

# ARTICLE IX. Seal

The corporate seal shall have inscribed thereon the name of the Corporation, the year of its organization and the words "Corporate Seal" and "Delaware."

### ARTICLE X.

The fiscal year of the Corporation shall begin on the first day of October in each year.

# ARTICLE XI. Amendments

All by-laws of the Corporation shall be subject to alteration, amendment or repeal, and new by-laws not inconsistent with any provision of the Certificate of Incorporation or any provision of law may be made, either by the affirmative vote of the holders of record of a majority of the outstanding stock of the Corporation entitled to vote in respect thereof, given at an annual meeting or at any special meeting, provided that notice of the proposed alteration, amendment or repeal or of the proposed new by-laws be included in the notice of such meeting, or by the Board of Directors at any regular or special meeting. By-laws made, altered or amended by the Board of Directors shall be subject to alteration, amendment or repeal by the stockholders or by the Board.

## APPENDIX

Procedures for Submission and Determination of Claims for Indemnification Pursuant to Article III, Section 15 of the By-Laws.

SECTION 1. Purpose. Effective as of November 5, 1986, the Board of Directors of Rockwell International Corporation, a Delaware corporation (the "Corporation"), has adopted these Procedures for Submission and Determination of Claims for Indemnification Pursuant to Article III, Section 15 of the by-laws (the "Procedures") to implement the provisions of Article III, Section 15 of the by-laws of the Corporation (the "by-laws") in compliance with the requirement of subsection (H) thereof.

SECTION 2. Definitions. For purposes of these Procedures:

- (A) All terms that are defined in Article III, Section 15 of the by-laws shall have the meanings ascribed to them therein when used in these Procedures unless otherwise defined herein.
- (B) "Expenses" include all reasonable attorneys' fees, court costs, transcript costs, fees of experts, witness fees, travel expenses, duplicating costs, printing and binding costs, telephone charges, postage, delivery service fees, and all other disbursements or expenses of the types customarily incurred in connection with prosecuting, defending, preparing to prosecute or defend, investigating, or being or preparing to be a witness in, a Proceeding; and shall also include such retainers as counsel may reasonably require in advance of

undertaking the representation of an indemnitee in a Proceeding.

- (C) "Indemnitee" includes any person who was or is, or is threatened to be made, a witness in or a party to any Proceeding by reason of the fact that he is or was a director, officer, employee or agent of the Corporation or is or was serving at the request of the Corporation as a director, officer, employee or agent (except in each of the foregoing situations to the extent any agreement, arrangement or understanding of agency contains provisions that supersede or abrogate indemnification under Article III, Section 15 of the by-laws) of another corporation or of any partnership, joint venture, trust, employee benefit plan or other enterprise.
- (D) "Proceeding" includes any action, suit, arbitration, alternative dispute resolution mechanism, investigation, administrative hearing or any other proceeding, whether civil, criminal, administrative or investigative, except one initiated by an Indemnitee unless the Board of Directors shall have authorized the commencement thereof.

### SECTION 3. Submission and Determination of Claims.

- (A) To obtain indemnification or advancement of Expenses under Article III, Section 15 of the by-laws, an Indemnitee shall submit to the Secretary of the Corporation a written request therefor, including therein or therewith such documentation and information as is reasonably available to the Indemnitee and is reasonably necessary to permit a determination as to whether and what extent the Indemnitee is entitled to indemnification or advancement of Expenses, as the case may be. The Secretary shall, promptly upon receipt of a request for indemnification, advise the Board of Directors thereof in writing if a determination in accordance with Article III, Section 15(E) of the by-laws is required.
- (B) Upon written request by an Indemnitee for indemnification pursuant to Section 3(A) hereof, a determination with respect to the Indemnitee's entitlement thereto in the specific case, if required by the by-laws, shall be made in accordance with Article III, Section 15(E) of the by-laws, and, if it is so determined that the Indemnitee is entitled to indemnification, payment to the Indemnitee shall be made within ten days after such determination. The Indemnitee shall cooperate with the person, persons or entity making such determination, with respect to the Indemnitee's entitlement to indemnification, including providing to such person, persons or entity upon reasonable advance request any documentation or information which is not privileged or otherwise protected from disclosure and which is reasonably available to the Indemnitee and reasonably necessary to such determination.
- (C) If entitlement to indemnification is to be made by Independent Counsel pursuant to Article III, Section 15(E) of the by-laws, the Independent Counsel shall be selected as provided in this Section 3(C). If a Change of Control shall not have occurred, the Independent Counsel shall be selected by the Board of Directors, and the Corporation shall give written notice to the Indemnitee advising him of the identity of the Independent Counsel so selected. If a Change of Control shall have occurred, the Independent Counsel shall be

selected by the Indemnitee (unless the Indemnitee shall request that such selection be made by the Board of Directors, in which event the immediately preceding sentence shall apply), and the Indemnitee shall give written notice to the Corporation advising it of the identity of the Independent Counsel so selected. In either event, the Indemnitee or the Corporation, as the case may be, may, within seven days after such written notice of selection shall have been given, deliver to the Corporation or to the Indemnitee, as the case may be, a written objection to such selection. Such objection may be asserted only on the ground that the Independent Counsel so selected does not meet the requirements of "Independent Counsel" as defined in Article III, Section 15 of the by-laws, and the objection shall set forth with particularity the factual basis of such assertion. If such written objection is made, the Independent Counsel so selected may not serve as Independent Counsel unless and until a court has determined that such objection is without merit. If, within twenty days after the next regularly scheduled Board of Directors meeting following submission by the Indemnitee of a written request for indemnification pursuant to Section 3(A) hereof, no Independent Counsel shall have been selected and not objected to, either the Corporation or the Indemnitee may petition the Court of Chancery of the State of Delaware or other court of competent jurisdiction for resolution of any objection which shall have been made by the Corporation or the Indemnitee to the other's selection of Independent Counsel and/or for the appointment as Independent Counsel of a person selected by the Court or by such other person as the Court shall designate, and the person with respect to whom an objection is favorably resolved or the person so appointed shall act as Independent Counsel under Article III, Section 15(E) of the by-laws. The Corporation shall pay any and all reasonable fees and expenses (including without limitation any advance retainers reasonably required by counsel) of Independent Counsel incurred by such Independent Counsel in connection with acting pursuant to Article III, Section 15(E) of the by-laws, and the Corporation shall pay all reasonable fees and expenses (including without limitation any advance retainers reasonably required by counsel) incident to the procedures of Article III, Section 15(E) of the by-laws and this Section 3(C), regardless of the manner in which Independent Counsel was selected or appointed. Upon the delivery of its opinion pursuant to Article III, Section 15 of the by-laws or, if earlier, the due commencement of any judicial proceeding or arbitration pursuant to Section 4(A)(3) of these Procedures, Independent Counsel shall be discharged and relieved of any further responsibility in such capacity (subject to the applicable standards of professional conduct then prevailing).

(D) If a Change of Control shall have occurred, in making a determination with respect to entitlement to indemnification under the by-laws, the person, persons or entity making such determination shall presume that an Indemnitee is entitled to indemnification under the by-laws if the Indemnitee has submitted a request for indemnification in accordance with Section 3(A) hereof, and the Corporation shall have the burden of proof to overcome that presumption in connection with the making by any person, persons or entity of any determination contrary to that presumption.

SECTION 4. Review and Enforcement of Determination.

- In the event that (1) advancement of Expenses is not timely made pursuant to Article III, Section 15(G) of the by-laws, (2) payment of indemnification is not made pursuant to Article III, Section 15(C) or (D) of the by-laws within ten days after receipt by the Corporation of written request therefor, (3) a determination is made pursuant to Article III, Section 15(E) of the by-laws that an Indemnitee is not entitled to indemnification under the by-laws, (4) the determination of entitlement to indemnification is to be made by Independent Counsel pursuant to Article III, Section 15(E) of the by-laws and such determination shall not have been made and delivered in a written opinion within ninety days after receipt by the Corporation of the written request for indemnification, or (5) payment of indemnification is not made within ten days after a determination has been made pursuant to Article III, Section 15(E) of the by-laws that an Indemnitee is entitled to indemnification or within ten days after such determination is deemed to have been made pursuant to Article III, Section 15(F) of the by-laws, the Indemnitee shall be entitled to an adjudication in an appropriate court of the State of Delaware, or in any other court of competent jurisdiction, of his entitlement to such indemnification or advancement of Expenses. Alternatively, the Indemnitee, at his option, may seek an award in arbitration to be conducted by a single arbitrator pursuant to the rules of the American Arbitration Association. The Indemnitee shall commence such proceeding seeking an adjudication or an award in arbitration within one year following the date on which the Indemnitee first has the right to commence such proceeding pursuant to this Section 4(A). The Corporation shall not oppose the Indemnitee's right to seek any such adjudication or award in arbitration.
- (B) In the event that a determination shall have been made pursuant to Article III, Section 15(E) of the by-laws that an Indemnitee is not entitled to indemnification, any judicial proceeding or arbitration commenced pursuant to this Section 4 shall be conducted in all respects as a de novo trial, or arbitration, on the merits and the Indemnitee shall not be prejudiced by reason of that adverse determination. If a Change of Control shall have occurred, the Corporation shall have the burden of proving in any judicial proceeding or arbitration commenced pursuant to this Section 4 that the Indemnitee is not entitled to indemnification or advancement of Expenses, as the case may be.
- (C) If a determination shall have been made or deemed to have been made pursuant to Article III, Section 15 (E) or (F) of the by-laws that an Indemnitee is entitled to indemnification, the Corporation shall be bound by such determination in any judicial proceeding or arbitration commenced pursuant to this Section 4, absent (1) a misstatement or omission of a material fact in connection with the Indemnitee's request for indemnification, or (2) a prohibition of such indemnification under applicable law.
- (D) The Corporation shall be precluded from asserting in any judicial proceeding or arbitration commenced pursuant to this Section 4 that the procedures and presumptions of these Procedures are not valid, binding and enforceable, and shall stipulate in any such judicial proceeding or arbitration that the Corporation is bound by all the provisions of these Procedures.

(E) In the event that an Indemnitee, pursuant to this Section 4, seeks to enforce his rights under, or to recover damages for breach of, Article III, Section 15 of the by-laws or these Procedures in a judicial proceeding or arbitration, the Indemnitee shall be entitled to recover from the Corporation, and shall be indemnified by the Corporation against, any and all expenses (of the types described in the definition of Expenses in Section 2 of these Procedures) actually and reasonably incurred by him in such judicial proceeding or arbitration, but only if he prevails therein. If it shall be determined in such judicial proceeding or arbitration that the Indemnitee is entitled to receive part but not all of the indemnification or advancement of Expenses sought, the expenses incurred by the Indemnitee in connection with such judicial proceeding or arbitration shall be appropriately prorated.

SECTION 5. Amendments. These Procedures may be amended at any time and from time to time in the same manner as any by-law of the Corporation in accordance with Article XI of the by-laws; provided, however, that notwithstanding any amendment, alteration or repeal of these Procedures or any provision hereof, any Indemnitee shall be entitled to utilize these Procedures with respect to any claim for indemnification arising out of any action taken or omitted prior to such amendment, alteration or repeal except to the extent otherwise required by law.

February 1, 1995

Ms. Judith L. Estrin 101 First Street Suite 508 Los Altos, California 94022

Dear Judy:

As you know, I am pleased that incident to your service as Director you will be serving as Special Advisor to me. Don Davis and I look forward to your working with us on issues particularly affecting our Digital Communications, Allen-Bradley and Avionics' businesses. In accordance with our discussions, you will be paid an annual retainer of \$5,000, payable quarterly.

Sincerely,

Donald R. Beall

Donald R. Beall

### ROCKWELL INTERNATIONAL CORPORATION

<TABLE>

# COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES AND COMPUTATION OF PRO FORMA RATIO OF EARNINGS TO FIXED CHARGES SIX MONTHS ENDED MARCH 31, 1995 (In millions, except for ratios)

<CAPTION>

<\$>	Rockwell(1)	Reliance(2)	Pro Forma Adjustments <c></c>	Pro Forma Combined <c></c>	
EARNINGS AVAILABLE FOR FIXED CHARGES:	<0>	<0>	<0>	<0>	
Income before income taxes	\$590.1	\$(51.3)	\$53.5 (3)	\$592.3	
Adjustments:	4030.1	+ (01.0)	400.0 (0)	+032 <b>.</b> 0	
Undistributed (income) of affiliates	(2.1)			(2.1)	
Minority interest in loss of subsidiaries				5.3	
	593.3	(51.3)	53.5	595.5	
		,			
Add fixed charges included in earnings:					
Interest expense	67.6	6.0	20.6	94.2	
Interest element of rentals	32.2	2.5		34.7	
Total	99.8	8.5	20.6	128.9	
Total earnings available for fixed charges	\$693.1	\$ (42.8)	\$74.1	\$724.4	
FIXED CHARGES:					
Fixed charges included in earnings		\$ 8.5	\$20.6	\$128.9	
Capitalized interest				6.1	
Total fixed charges	\$105.9	\$ 8.5	\$20.6	\$135.0	
RATIO OF EARNINGS TO FIXED CHARGES (4)	6.5			5.4	
(1) The Rockwell information presented includes	Reliance for	the.			
three months ended March 31, 1995.	NCITATICE TOT	CIIC			
(2) The Reliance information presented is for the	ne three month	ns ended			
December 31, 1994.	ic circe morrer	is ciraca			
(3) Pro forma adjustments include the following (see Exhibit 99-a):					
A) To reflect the divestiture of Reliance's telecommunications business \$ (					
,	B) Amortize over an average period of 35 years the excess of				
purchase price over the estimated fair value of net assets acquired (7.4)					
C) Recognize interest expense on borrowings to fund acquisition					
(at assumed rates of 7% on short-term debt and 8.2% on long-term debt)				(20.6)	
D) Remove unusual expenses incurred by Reliance relatingto costs					
associated with abandonment of a prior m	erger agreemer	nt and costs			
associated with the acquisition by Rockwell				89.7	
Total adjustments to income before taxes and	\$	53.5			
(4) In computing the ratio of earnings to fixed charges, earnings are defined					
as income before income taxes adjusted for minority interest in income					
or loss of subsidiaries, undistributed earnings of affiliates and fixed					
charges exclusive of capitalizedinterest. Fixed charges consist of interest					
on borrowings and that portion of rentals d	eemed represer	ntative of the	5		
interest factor.	-				
(MADIE)					

</TABLE>

### <TABLE> <S> <C>

## <ARTICLE> 5

## <LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE MARCH 31, 1995 CONSOLIDATED BALANCE SHEET, STATEMENT OF CONSOLIDATED INCOME FOR THE SIX MONTHS ENDED MARCH 31, 1995 AND NOTES TO FINANCIAL STATEMENTS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

</LEGEND>

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</TABLE>

Exhibit 99-a

### ROCKWELL INTERNATIONAL CORPORATION

### UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF INCOME

The following unaudited pro forma condensed consolidated statement of income has been prepared by Rockwell's management. This statement reflects Rockwell's acquisition of Reliance and combines the historical consolidated income statements of Rockwell and Reliance for the six months ending March 31, 1995, using the purchase method of accounting.

The unaudited pro forma condensed consolidated statement of income has been prepared assuming the acquisition of Reliance had occurred at the beginning of Rockwell's fiscal year ending September 30, 1995. This pro forma statement should be read in conjunction with the historical consolidated financial statements and related notes of Rockwell and Reliance. The pro forma statement includes preliminary estimates and assumptions which Rockwell management believes are reasonable. Pro forma adjustments reflecting anticipated cost savings and other synergies resulting from the integration of Reliance and Rockwell's Automation business are, under most circumstances, not permitted. As a result, the pro forma results are not intended to be a projection of future results and are not necessarily indicative of the results which would have occurred if the business combination had been in effect on the dates presented.

The pro forma condensed consolidated statement of income has been prepared using the following facts and assumptions:

Rockwell acquires all the common stock of Reliance for a total cash payment of \$1,586 million. Simultaneously with the acquisition of Reliance, Rockwell sells the telecommunications business of Reliance to fund a portion of the acquisition price. For purposes of this pro forma statement, it is assumed the sales proceeds will be equal to the December 31, 1994 net book value of the telecommunications business of \$498 million. Rockwell expects the sale of the telecommunications business of Reliance to occur by December 31, 1995 and the actual sales proceeds may be higher or lower than the assumed amount.

Rockwell borrows \$1,088 million to finance the remaining portion of the \$1,586 million acquisition price.

In accordance with generally accepted accounting principles, the purchase price of Reliance was allocated to the assets and liabilities of Reliance based upon their respective fair values. Such allocations were based upon appraisals, evaluations, estimations and other studies, some of which are still in process. For purposes of the accompanying pro forma statement, the pro forma adjustments have been reflected on an estimated basis using information currently available. Accordingly, the allocation of the purchase price to the acquired assets and assumed liabilities of Reliance is subject to revision as a result of the final determination of fair values.

<TABLE>

ROCKWELL INTERNATIONAL CORPORATION

UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF INCOME

SIX MONTHS ENDED MARCH 31, 1995

(Dollars in Millions)

<CAPTION>

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	Pro Forma			
		Business	Adjustments	
		Sold By	Increase	Pro Forma
Rockwell (1)	Reliance (2)	Rockwell (3)	(Decrease)	Combined
<c></c>	<c></c>	<c></c>	<c></c>	<c></c>

Sales and other income	\$ 6,024	\$ 449	\$(120)		\$ 6,353
Costs and expenses: Cost of sales	4,602	337	(89)		4,850
Selling, general and administrative Other expense, net	764	68 89	(19) (3)	\$ 7 (4) (90)(5)	813 3
Interest	68	6		21 (6)	95
Total costs and expenses	5,434	500	(111)	(62)	5,761
Income before income taxes	590 (234)	(51)	(9) 5	62 (7) (7)	592 (236)
Net income	\$ 356	\$ (51)	\$ (4)	\$ 55	\$ 356
Earnings per common share (in dollars) (8):					
Primary	\$ 1.64				\$ 1.64
Fully diluted	\$ 1.61				\$ 1.61
Average common shares outstanding (in millions):					
Primary	217.5				217.5
Fully diluted	221.7				221.7

See accompanying notes to unaudited pro forma condensed consolidated statement of income.  $</{\tt TABLE}>$ 

### ROCKWELL INTERNATIONAL CORPORATION

NOTES TO UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF INCOME

- 1. The Rockwell information presented includes Reliance for the three months ended March 31, 1995.
- 2. The Reliance information presented is for the three months ended December 31, 1994.
- 3. To reflect the divestiture of Reliance's telecommunications business.
- 4. Amortize over an average period of 35 years the excess of purchase price over the estimated fair value of net assets acquired.
- 5. Remove unusual expenses incurred by Reliance relating to costs associated with abandonment of a prior merger agreement and costs associated with the acquisition by Rockwell.
- 6. Recognize interest expense on borrowings to fund acquisition (at assumed rates of 7% on short-term debt and 8.2% on long-term debt).
- 7. Increase in the provision for income taxes primarily associated with the removal of unusual expenses noted in 3 above and reduced by the effect of additional interest expense.
- 8. Pro forma primary and fully-diluted earnings per share are computed on the same basis as historical amounts.

### OPERATING EARNINGS OF THE COMPANY'S ELECTRONICS BUSINESSES

Following the acquisition of Reliance and its integration with Allen-Bradley's Automation business, the company has expanded disclosure of its Electronics businesses to disclose separately operating earnings of its Automation business. The following sets forth an expanded presentation of operating earnings of the company's Electronics businesses (in millions):

		YEAR ENDED	) SEPTEMBE	R 30	
OPERATING EARNINGS	1994	1993	1992	1991	1990
Electronics:					
Automation	\$ 264.8	\$ 193.3	\$ 101.8	\$ 96.6	\$ 106.6
Avionics/Telecom/Defense	423.2	404.8	383.6	451.1	427.5
Total Electronics	\$ 688.0	\$ 598.1	\$ 485.4	\$ 547.7	\$ 534.1