# SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-K**

Annual report pursuant to section 13 and 15(d)

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# **FILER**

# FIRST COMMONWEALTH FINANCIAL CORP /PA/

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#### FORM 10-K

# SECURITIES AND EXCHANGE COMMISSION

#### WASHINGTON, D.C 20549

Annual Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 1993 commission file number 0-11242

FIRST COMMONWEALTH FINANCIAL CORPORATION (Exact name of registrant as specified in its charter)

PENNSYLVANIA

25-1428528

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

15701

22 NORTH SIXTH STREET INDIANA, PA (Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (412) 349-7220

Securities registered pursuant to Section 12(b) of the Act:

TITLE OF EACH CLASS

NAME OF EACH EXCHANGE ON WHICH REGISTERED

COMMON STOCK, \$5 PAR VALUE

NEW YORK STOCK EXCHANGE

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past  $90\ \mathrm{days}$ . Yes XX No

Indicate the number of shares outstanding of each of the issuer's classes of common stock.

TITLE OF CLASS

OUTSTANDING AT March 17, 1994

Common Stock, \$5 Par Value

18,642,024 Shares

The aggregate market value of the voting common stock, par value \$5 per share, held by non-affiliates of the registrant (Based upon the closing sale price on March 17, 1994), was approximately \$323,905,167.

# DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive Proxy Statement related to the annual meeting of security holders to be held April 23, 1994 are incorporated by reference into Part III.

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

First Commonwealth Financial Corporation

FORM 10-K

INDEX

PART	I		PAGE
ITEM	1.	Business	
		Description of business	2 3 4
ITEM	2.	Properties	6
ITEM	3.	Legal Proceedings	6
ITEM	4.	Submission of Matters to a Vote of Security Holders	6
PART	II		
ITEM	5.	Market for Registrant's Common Stock and Related Security Holder Matters	7

ITEM	6.	Selected Financial Data	8
ITEM	7.	Management's Discussion and Analysis of Financial Condition and Results of Operation	9
ITEM	8.	Financial Statements and Supplementary Data	2:
ITEM	9.	Disagreements on Accounting and Financial Disclosures	4
PART	III		
ITEM	10.	Directors and Executive Officers of the Registrant	4 6
ITEM	11.	Management Renumeration and Transactions	4
ITEM	12.	Security Ownership of Certain Beneficial Owners and Management	4
ITEM	13.	Certain Relationships and Related Transactions	4
PART	IV		
ITEM	14.	Exhibits, Financial Statement Schedules and Reports on Form 8-K	41

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

#### ITEM 1. Business

#### Description of Business

First Commonwealth Financial Corporation (the "Corporation") was incorporated as a Pennsylvania business corporation on November 15, 1982 and is registered as a bank holding company under the Bank Holding Company Act of 1956, as amended. After its incorporation it became affiliated as a result of statutory mergers with the following: On April 29, 1983 it affiliated with National Bank of the Commonwealth ("NBOC"), a national bank in Indiana, Indiana County; on March 19, 1984 with Deposit Bank ("Deposit"), a Pennsylvania-chartered bank and trust company in DuBois, Clearfield County; on August 16, 1985 with Dale, a national bank in Dale (Johnstown), Cambria County; and on December 14, 1985 with the First National Bank of Leechburg ("Leechburg"), a national bank in Leechburg, Armstrong County; December 31, 1986 with CNB CORP, Inc. ("CNB"), a one-bank holding company and its wholly-owned subsidiary, Citizens National Bank in Windber ("Citizens"). CNB was then combined with the corporation. Immediately thereafter, and on the same day, Citizens was combined with Dale and the resulting entity was named Cenwest National Bank ("Cenwest"). On May 31, 1990 the Corporation affiliated with Peoples Bank and Trust Company ("PBT"), a Pennsylvania-chartered bank and trust company in Jennerstown, Somerset County. On April 30, 1992 the Corporation affiliated with Central Bank ("Central"), a Pennsylvania-chartered bank in Hollidaysburg, Blair County. On December 31, 1993 the Corporation affiliated with Peoples Bank of Western Pennsylvania ("BPWPA"), a Pennsylvania-chartered commercial bank in New Castle, Lawrence County. NBOC, Deposit, Cenwest, Leechburg, Peoples, Central and PBWPA (the "Subsidiary Banks") are now wholly owned subsidiaries of the Corporation with their principal; places of business in central western Pennsylvania. Commonwealth Systems Corporation ("CSC") was incorporated as a Pennsylvania business corporation in 1984 by the Corporation to function as its data processing subsidiary and it has its principal place of business in Indiana, Pennsylvania. Before August 1984, it had operated as the data processing department of NBOC. First Commonwealth Trust Company ("FCTC") was incorporated on January 18, 1991 as a Pennsylvania chartered trust company to render general trust services. The trust departments of Subsidiary Banks were combined to form FCTC, and the corporate headquarters are located in Indiana, Pennsylvania. The Corporation and its subsidiaries employed approximately 906 persons (fulltime equivalents) at December 31, 1993.

Through the Subsidiary Banks, the Corporation traces its banking origins to 1880. The Subsidiary Banks conduct their business through 69 community banking offices in 51 communities in the counties of Armstrong (3 offices), Beaver (1), Bedford (3), Blair (8), Cambria (11), Centre (2), Clearfield (6), Elk (3), Huntingdon (1), Indiana (9), Jefferson (4), Lawrence (6), Somerset (7) and Westmoreland (5).

The Subsidiary Banks engage in a general banking business and offer a full range of financial services. They offer such general retail banking

services as demand, savings and time deposits; mortgage, consumer installment and commercial loans; and credit card loans through MasterCard and VISA

The Subsidiary Banks operate a network of 49 automated teller machines ("ATMs") which permit their customers to conduct routine banking transactions 24 hours a day. Of the ATMS, 29 are located on the premises of their main or branch offices and 20 are in remote locations. All the ATMs are part of the MAC network which consist of nearly 13,000 ATMs owned by numerous banks, savings and loan associations and credit unions located throughout 16 states, of which 14 are east of Mississippi River. The Subsidiary Banks' MAC customers may use the HONOR Network, which has 8,900 ATM's located primarily in the southeast quadrant of the United States. The ATM's operated by the Subsidiary Banks are also part of the Cirrus network which is national in scope. Cirrus comprised of more than 93,700 ATMs located in the United States, Canada and 20 other countries and territories,

2

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 1. Business (Continued)

which services over 232 million card holders. Such networks allow the Subsidiary Bank's customers to withdraw cash and in certain cases conduct other banking transactions from ATMs of all participating financial institutions.

FCTC has six branch offices in the service areas of the Subsidiary Banks and offers personal and corporate trust services, including administration of estates and trusts, individual and corporate investment management and custody services and employee benefit trust services.

On June 1, 1989 Commonwealth Trust Credit Life Insurance Company began operations. The Corporation owns 50% of the voting common stock of the new company. The Commonwealth Trust is authorized to engage in credit life and/or disability reinsurance activities.

The Corporation does not engage in any significant business activities other than holding the stock of its subsidiaries. The Corporation does not at present have any plans to expand or modify its business or that of its subsidiaries, other than as described herein. Nevertheless, it will be receptive to and may actively seek out merges and acquisitions in the event opportunities which management considers advantageous to the development of the Corporation's business arise, and may otherwise expand or modify its business as management deems necessary to respond to changing market conditions or the laws and regulations affecting the business of banking.

# Competition

Each of the Subsidiary Banks and FCTC faces intense competition, both from within and without its service area, in all aspects of its business. The Subsidiary Banks compete for deposits, in such forms as checking, savings and NOW (negotiable order of withdrawal) accounts, MMDA (money market deposit accounts) and certificates of deposit, and in making consumer loans and loans to smaller businesses, with numerous other commercial banks and savings banks doing business within their service areas. With respect to loans to larger businesses the Subsidiary Banks also complete with much larger banks located outside of their service areas. They also compete, primarily in making consumer loans and for deposits, with state and federally chartered savings and loan associations and with credit unions. In recent years they have encountered significant competition for deposits from money market funds located throughout the United States. Such funds pay dividends to their shareholders (which are the equivalent are the equivalent of the interest paid by banks on deposits) and they are able to offer services and conveniences similar to those offered by the Subsidiary Banks. The effect of such competition has been to increase the costs of the rest of deposits, which provide the funds with which loans are made. In addition to savings and loan associations and credit unions, the Subsidiary Banks also compete for consumer loans with local offices of national finance companies and finance subsidiaries of automobile manufacturers and with national credit card companies such as MasterCard and VISA, whose cards, issued through financial institutions, are held by consumer throughout their service areas. The Subsidiary Banks believe that the principal means by which they compete for deposits and consumer and smaller commercial loans are the number and desirability of the locations of their offices and ATMs, the sophistication and quality of their services and the prices (primarily interest rates) of their services.

CSC is the data processing subsidiary of the Corporation. It provides online general ledger accounting services and bookkeeping services for deposit and loan accounts to the Corporation, the Subsidiary Banks and two other bank customer located in Pennsylvania. It competes, principally with data processing subsidiaries of other, mostly larger, banks, on the basis of the price and quality of its services and the speed with which such services are delivered.

3

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 1. Business (Continued)

Supervision and Regulation

The Corporation is a bank holding company within the meaning of the Bank Holding Company Act of 1956, as amended ("the Bank Holding Company Act") and is registered such with the Federal Reserve Board. As a registered bank holding company, it is required to file with the Federal Reserve Board an annual report and other information. The Federal Reserve Board is also empowered to make examinations and inspections of the Corporation and its subsidiaries.

The Bank Holding Company Act and Regulation Y of the Federal Reserve Board require every bank holding company to obtain the prior approval of the Federal Reserve Board before it may acquire direct or indirect ownership or control of more than 5% of the outstanding voting shares or substantially all of the assets of a bank or merger or consolidate with another bank holding company. The Federal Reserve Board may not approve acquisitions by FCFC of such percentage of voting shares or substantially all the assets of any bank located in any state other than Pennsylvania unless the laws of such state specifically authorize such an acquisition.

The Bank Holding Company Act generally prohibits a bank holding company from engaging in a non-banking business or acquiring direct or indirect ownership or control of more that 5% of the outstanding voting shares of any non-banking corporation subject to certain exceptions, the principal exception being where the business activity in question is determined by the Federal Reserve Board to be closely related to banking or to managing or controlling banks to be a proper incident thereto. The Bank Holding Company Act does not place territorial restrictions on the activities of such banking related subsidiaries of bank holding companies.

Under the Federal Reserve Act, subsidiary banks of a bank holding company are subject to certain restrictions on extensions of credit to the bank holding company or any of its subsidiaries, investments in the stock or other securities thereof, or acceptance of such stock or securities as collateral for loans to any one borrower. A bank holding company and its subsidiaries are prohibited from engaging in certain tie-in arrangements in connection with the extension of credit or the furnishing of property or services

Under the Pennsylvania Banking Code, there is no limit on the number of Pennsylvania banks that may be owned or controlled by a Pennsylvania bank holding company.

The Federal Deposit Insurance Corporation Improvement Act of 1991 ("the Act") was signed into law on December 19, 1991 and contains a number of provisions that directly and indirectly affect banks and bank holding companies such as the Corporation and the Subsidiary Banks. For example the Act increased from \$5 billion to \$30 billion the amount the FDIC can borrow from the Treasury Department to cover bank failures, the loans plus interest to be repaid through increased deposit insurance premiums on banks over the next 15 years; the FDIC was instructed to change the way it assesses banks for deposit insurance by moving away from an across-the-board rate to riskbased rates, with banks engaged in risky practices paying higher deposit insurance premiums than those engaged in conservative operations; the bank regulatory agencies are required to establish within one year a system whereby five capital levels would be set for all banks and savings institutions, ranging from well capitalized to critically undercapitalized, with increased regulatory oversight and restrictions automatically occurring as the capital level falls from one level to the next lower level; the scope of deposit insurance is narrowed with the elimination of the "too big to fail" doctrine, under which the FDIC has protected deposits even in excess of \$100,000, but all deposits could still be covered if the FDIC, the Federal Reserve Board and the Treasury, in consultation with the President, determined that a serious adverse economic impact would result from a denial

4

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

of insurance coverage, in which case a special premium would be assessed to pay for the extended coverage; the regulators must adopt, effective December 1, 1993, a new set of noncapital measures of banks safety, such as underwriting standards and minimum earning levels; the Federal Reserve Board's ability to keep banks alive with extended loans from its discount window is restricted starting two years after enactment of the law; and the Act also requires annual, on-site federal bank examinations of most institutions, places limits on real estate lending by banks, and tightens auditing requirements. While FCFC and the Subsidiary Banks, in common with all banks, will bear the costs of increased regulatory supervision resulting from the Act, FCFC, because of its capital position, will benefit from a movement to risk-based deposit insurance premiums and a fewer restrictions and oversight for well capitalized banks.

#### Subsidiary Banks and FCTC

Of the Subsidiary Banks, NBOC, Cenwest, and Leechburg are subject to the supervision of and are regularly examined by the Comptroller of the Currency. In addition, because they are members of the Federal Reserve System, they are subject to the supervision of and examination by that System. Deposit, PBT and PBWPA are Pennsylvania-chartered banks and not members of the Federal Reserve System, are subject to the supervision of and regularly examined by the Pennsylvania Department of Banking and the Federal Deposit Insurance Corporation ("FDIC"), and subject to certain regulations of the Federal Reserve Board. Central is a member of the Federal Reserve System. Central is subject to supervision of and are regularly examined by the system. In addition, since they are a Pennsylvania-chartered bank, they are subject to the supervision of the Pennsylvania Department of Banking. All the Subsidiary Banks are members of the FDIC and, as such, are subject to examination by the FDIC. FCTC is subject to the supervision of and is to be regularly examined by the Pennsylvania Department of Banking.

The areas of operation subject to regulation by Federal and Pennsylvania laws, regulations and regulatory agencies include reserves against deposits, maximum interest rates for specific classes of loans, truth-in-lending disclosure, permissible types of loans and investments, trust operations, mergers and acquisitions, issuance of securities, payment of dividends, establishment of branches and other aspects of operations. Under the Pennsylvania Banking Code, a state or national bank located in Pennsylvania may establish branches in the county in which its principal office is located, in the contiguous and bicontiguous counties.

# Reciprocal Regional Interstate Banking

As already noted, a bank holding company located in one state cannot acquire a bank or a bank holding company located in another state unless the law of such other state specifically permits it. On June 25, 1986, Pennsylvania passed a law (Act No. 1986-69) which provides that a bank holding company located in any state or the District of Columbia can acquire a Pennsylvania bank or bank holding company if the jurisdiction where the acquiring bank holding company is located has passed an enabling law that permits a Pennsylvania bank holding company to acquire a bank or a bank holding company in such jurisdiction. As of December 31, 1993 enabling laws have been passed so that the required reciprocity presently exists with approximately 34 states, of which the following 18 are east of the Mississippi River; Connecticut, Delaware, Illinois, Indiana, Kentucky, Louisiana, Maine, Maryland, Michigan, Massachussets, New Hampshire, New Jersey, New York, Ohio, Rhode Island, Tennessee, Vermont and West Virginia.

It is difficult to determine the precise effects that reciprocal regional interstate banking will have on the Corporation, but the law has increased, and as reciprocity becomes effective will increase further, the number of potential buyers for Pennsylvania banks and bank holding companies. The law also will permit Pennsylvania bank holding companies that desire to expand

# 5

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

### ITEM 1. Business (Continued)

outside Pennsylvania to acquire banks and bank holding companies located in jurisdictions with which Pennsylvania has reciprocity.

# Effects of Governmental Policies

The business and earnings of the Corporation is effected not only be general economic conditions, but also by the monetary and fiscal policies of the United State Government and its agencies, including the Federal Reserve Board. An important function of the Federal Reserve Board is to regulate

the national supply of bank credit. Among the instruments of monetary policy used by the Federal Reserve Board to implement these objectives are open market operations in United State government securities, changes in the discount rate on borrowings by member banks from the Federal Reserve System, and changes in reserve requirements against member bank deposits. These instruments, together with fiscal and economic policies of various governmental entities, influence overall growth of bank loans, investments and deposits and may also effect interest rates charged on loans, received on investments or paid for deposits.

The monetary policies of the Federal Reserve Board have had a significant effect on the operating results of bank holding companies and their subsidiary banks in the past and are expected to continue to do so in the future. In view of changing conditions in the national and Pennsylvania economies and in the money markets, as well as the effect of actions by monetary and fiscal authorities, including the Federal Reserve Board, no prediction can be made as to possible future changes in interest rates, deposit levels and loan demand or the effect of such changes on the business and earnings the Corporation or its subsidiaries.

#### ITEM 2. PROPERTIES

The Corporation's principal office is located in the old Indiana county Courthouse complex. This certified Pennsylvania and national historic landmark was built in 1870 and restored by NBOC in the early 1970s. The Corporation, NBOC and CSC occupy this grand structure, which provides 32,000 square feet of floor space, under a 25-year restoration lease agreement with Indiana County, which NBOC entered into in 1973 and which contains a renewal option. Under the lease, NBOC is obligated to pay all taxes, maintenance and insurance on the building and to restore it in conformity with historic guidelines. The building is now in excellent condition and provides ample space for the Corporation, NBOC and CSC's operations. The Subsidiary Banks have 69 banking facilities of which 23 are leased and 46 owned in fee, free of all liens and encumbrances. All of the facilities utilized by the Corporation and its subsidiaries are used primarily for banking activities. Management believes all such facilities to be in good repair and well suited to their uses. Management presently expects that such facilities will be adequate to meet the anticipated needs of the Corporation and its subsidiaries for the immediate future.

#### ITEM 3. LEGAL PROCEEDINGS

The information appearing in NOTE 17 of the Notes to the Consolidated Financial Statements included in Item 8 of this filing is incorporated by reference.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable

6

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

Part II

ITEM 5. Market for Registrant's Common Stock and Related Security Holder Matters  $\,$ 

First Commonwealth Financial Corporation (the "Corporation") has been listed on the New York Stock Exchange (NYSE) since June 10, 1992 under the symbol "FCF". The table below sets forth the high and low sales prices per share and cash dividends declared per share for common stock of the Corporation. Prices per share and dividends per share have been adjusted to reflect the two-for-one stock split effected in the form of a 100% stock dividend declared on January 18, 1994.

During the second quarter of 1992 the Board of Directors of the Corporation began the practice of declaring dividends at the end of a quarter instead of at the beginning of a quarter. The payable dates remained in the period following the end of the quarter. This resulted in dividends being declared twice in the second quarter of 1992, but only one dividend was paid. The approximate number of holders of record of the Corporation's common stock is 5,500.

Period	High Sale	Low Sale	Cash Dividends Per Share
1993			
First Quarter	\$14.625	\$12.375	\$.125
Second Quarter	\$14.875	\$13.250	\$.125
Third Quarter	\$16.000	\$13.313	\$.125
Fourth Quarter	\$17.625	\$14.875	\$.135
			Cash Dividends
Period	High Sale	Low Sale	Per Share
1992	-		
First Quarter	\$10.500	\$10.000	\$.105
Second Quarter	\$12.250	\$10.250	\$.210
Third Quarter	\$14.875	\$12.000	\$.105
Fourth Quarter	\$15.688	\$13.688	\$.125

The prices contained in the table for the common stock for the periods prior to June 10, 1992 are limited to transactions known to management, including recent inquiries made of local brokers, and are not necessarily indicative of the actual range of prices at which such stock was traded during the periods indicated.

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 6. Selected Financial Data (Dollar Amounts in Thousands, except per share data)

The following selected financial data is not covered by the auditor's report and should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations, which follows, and with the consolidated financial statements and related notes. All amounts have been restated to reflect the pooling of interests.

<TABLE>
<CAPTION>

CAPITON					
		Years	s Ended Decemb	ber 31,	
	1993	1992	1991	1990	1989
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Interest Income					
Interest and fees on loans	\$86,121	\$84,612	\$81 <b>,</b> 357	\$83 <b>,</b> 993	\$79,422
Interest and dividends on					
investment securities	44,906	44,311	38,844	32,865	30,322
Interest on money market					
investments	691	2,494	5,600	7,906	8,014
Total interest income	131,718	131,417	125,801	124,764	117,758
Interest Expense					
Interest on deposits	54,041	59 <b>,</b> 906	65,484	66,060	64,059
Interest on short-term borrowings	3,496	1,723	1,569	3,001	3,291
Interest on long-term debt	456	454	456	535	621
Total interest expense	57 <b>,</b> 993	62,083	67 <b>,</b> 509	69,596	67,971
Net interest income	73,725	69,334	58,292	55,168	49,787
Provision for possible loan losses	2,197	3,219	4,946	3,933	2,310
Net interest income after provision					
for possible loan losses	71,528	66,115	53,346	51,235	47,477
Net securities gains (losses)	2,333	679	677	(269)	(998)
Other operating income	9,792	8,695	6,852	6,650	5,622

Other operating expenses  Income before taxes and cumulative effect of change of accounting	51,244	47,825	39,866	38,655	36,478
method	32,409	27,664	21,009	18,961	15,623
Applicable income taxes  Net income before cumulative effect of change in accounting	9,719	7,076	5,025	4,475	2,749
method	22,690	20,588	15,984	14,486	12,874
accounting method	500	-0-	-0-	-0-	-0-
Net income	\$23,190	\$20,588	\$15 <b>,</b> 984	\$14,486	\$12,874
Per Share Data(a)					
Net income before cumulative effect					
of change in accounting method Cumulative effect of change in	\$ 1.22	\$ 1.14	\$ 0.94	\$ 0.85	\$ 0.76
accounting method	\$ 0.02	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Net income	\$ 1.24	\$ 1.14	\$ 0.94	\$ 0.85	\$ 0.76
Dividends declared	\$ 0.51	\$ 0.55	\$ 0.38	\$ 0.33	\$ 0.30
Average shares outstanding	18,642,024	18,107,266	17,024,494	17,024,494	17,024,494
At End of Period					
Total assets	\$1,955,269	\$1,787,548	\$1,479,592	\$1,346,028	\$1,267,444
Securities  Loans and leases, net of unearned	847,035	664,046	537,894	419,948	354,564
income	1,006,176	964,527	801,533	763,250	727,023
Reserve for possible loan losses	14,544	14,267	9,426	8,323	7,721
Deposits	1,575,624	1,544,823	1,279,988	1,149,863	1,088,910
Long-term debt	7,363	8,130	6,524	5,718	5 <b>,</b> 979
Shareholders' equity	186,453	170,403	140,992	130,762	122,957
Key Ratios					
Return on average assets	1.25%	1.24%	1.14%	1.12%	1.10%
Return on average equity	12.91%	12.91%	11.75%	11.59%	10.82%
Net loans to deposit ratio	62.94%	61.51%	61.88%	65.65%	66.06%
Dividend payout ratio	39.30%	45.11%	38.55%	36.88%	38.70%
percentage of average assets	9.65%	9.60%	9.69%	9.66%	10.17%
() IADLE/			c		

<sup>(</sup>a) Average number of shares outstanding has been restated to reflect pooling of interests. Restatements also reflect two-for-one stock split effected in the form of a 100% stock dividend declared on January 18, 1994.

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Introduction

This discussion and the related financial data are presented to assist in the understanding and evaluation of the consolidated financial condition and the results of operations of First Commonwealth Financial Corporation (the "Corporation") including its subsidiaries for the years ended December 31, 1993, 1992 and 1991 and are intended to supplement, and should be read in conjunction with, the consolidated financial statements and related footnotes.

Effective December 31, 1993, the Corporation acquired all of the outstanding common stock of Peoples Bank of Western Pennsylvania, a state-chartered bank, headquartered in New Castle, Pennsylvania. The merger was accounted for as a pooling of interests and accordingly, all financial statements have been restated as though the merger had occurred at the beginning of the earliest period presented.

Effective April 30, 1992, the Corporation acquired all of the outstanding common stock of Central Bank ("Central"), a state-chartered bank headquartered in Hollidaysburg, Pennsylvania. The merger was accounted for as a purchase transaction, whereby the results of operations of Central from the date of acquisition were included in the financial statements.

# Results of Operations

Net income in 1993 was \$23.2 million, an increase of \$2.6 million over the 1992 level of \$20.6 million and compared to \$16.0 million which was reported in 1991. Earnings per share before the cumulative effect of the change of accounting method increased \$0.08 per share in 1993 to \$1.22. This compared to \$1.14 in 1992 and \$0.94 in 1991. The cumulative effect of change in the method of accounting for income taxes added \$0.02 per share to result in \$1.24 earnings per share for 1993. Per share data has been restated to reflect the two-for-one stock split effected in the form of a 100% stock

dividend declared on January 18, 1994. Return on average assets was 1.25% during the 1993 period compared to 1.24% for 1992. Return on average equity was 12.91% for both the 1993 and 1992 periods. During 1991 return on average assets was 1.14% and return on average equity was 11.75%.

The following is an analysis of the impact of changes in net income on earnings per share:

	1993	1992
	vs.	vs.
	1992	1991
Net income per share, prior year	\$1.14	\$0.94
Increase (decrease) from changes in:		
Net interest income	0.07	0.30
Provision for possible loan losses	0.06	0.10
Security transactions	0.09	0.00
Other income	0.04	0.05
Salaries and employee benefits	(0.08)	(0.06)
Occupancy and equipment costs	(0.03)	(0.01)
Settlement of lender liability claim	0.08	(0.08)
Other expenses	(0.03)	(0.06)
Provision for Federal income taxes	(0.13)	(0.08)
Subtotal	1.21	1.10
Inclusion of acquisition during year	0.01	0.04
Cumulative effect of change in accounting		
method	0.02	0.00
Net income per share	\$1.24	\$1.14

a

# FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Net interest income, the most significant component of earnings, is the amount by which interest generated from earning assets exceeds interest expense on liabilities. Net interest income was \$73.7 million in 1993 compared to \$69.3 million in 1992 and \$58.3 million in 1991. The following is an analysis of the average balance sheets and net interest income for each of the three years in the period ended December 31, 1993.

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES <TABLE>

ITEM 7. Management's Discussion and Analysis <CAPTION>

# Average Balance Sheets and Net Interest Analysis (Dollar Amounts in Thousands)

Assets   CP   CP   CP   CP   CP   CP   CP   C		Average Balance	1993 Income/ Expense	Yield or Rate(a)	Average Balance	1992 Income/ Expense	Yield or Rate(a)	Average Balance	1991 Income/ Expense	Yield or Rate(a)
Time deposits with		<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Time deposits with banks \$ 10,294 5 483 4.69% \$ 29,902 \$ 1,844 6.17% \$ 50,100 \$ 3,990 7.96% Investment securities 762,562 44,906 6.10 622,869 44,311 7.45 477,168 38,844 8.59 Federal funds sold 6,832 208 3.04 18,265 650 3.56 28,151 1,610 5.72 Loans (b) (c), net of unearned income 986,596 86,121 8.88 902,486 84,612 9.59 770,795 81,357 10.78 Total interest-earning assets 1,766,284 131,718 7.63 1,573,522 131,417 8.61 1,326,214 125,801 9.78 Noninterest-earning assets (4,683) 41,104 36,083 Reserve for loan losses (14,683) (13,113) (13,113) (14,683) (14										
Danks   S										
The set ment securities	-									
Federal funds sold		,								
Loans (b) (c), not of uneared income 986,596 86,121 8.88 902,486 84,612 9.59 770,795 81,357 10.78 Total interest-earning assets 1,766,284 131,718 7.63 1,573,522 131,417 8.61 1,326,214 125,801 9.78 Noninterest-earning assets:  Cash 45,496 41,104 36,083 (13,113) (8,723) (13,713) (8,723) (13,713) (9,754) (13,713) (13,754) (13,75										
unearned income         986,596         86,121         8.88         902,486         84,612         9.59         770,795         81,337         10.78           Total interest-earning assets         1,766,284         131,718         7.63         1,573,522         131,417         8.61         1,326,214         125,801         9.78           Noninterest-earning assets:         45,496         41,104         36,083         (8,723)         61,766         59,726         49,554         41,510         49,511         49,511		6 <b>,</b> 832	208	3.04	18,265	650	3.56	28,151	1,610	5.72
Total interest- earning assets 1,766,284 131,718 7.63 1,573,522 131,417 8.61 1,326,214 125,801 9.78  Noninterest-earning assets:  Cash 45,496 41,104 36,083 Reserve for loan losses (14,683) (13,113) (8,723) Other assets 64,766 59,726 49,554  Total noninterest- earning assets 95,579 87,717 76,914 Total Assets \$1,861,863 \$1,661,239 \$1,403,128  Liabilities and Shareholders' Equity Interest-bearing liabilities: Interest-bearing demand deposits \$169,423 3,050 1.80% \$143,478 3,799 2.65% \$104,632 4,006 3.83% Savings deposits 421,626 9,681 2.30 396,733 12,150 3.06 317,904 13,312 4.19 Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 48,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,559 6.13 Long-term debt 7,995 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-		006 506	06.404			0.4.64.0	0 50	550 505	04 055	40 50
Noninterest-earning assets:		986,596	86,121	8.88	902,486	84,612	9.59	770,795	81,35/	10.78
Noninterest-earning assets:  Cash 45,496 41,104 36,083 Reserve for loan losses (14,683) (13,113) (8,723) Other assets 64,766 59,726 49,554 Total noninterest- earning assets 95,579 87,717 76,914 Total Assets \$1,861,863 \$1,661,239 \$1,403,128  Liabilities and Shareholders' Equity Interest-bearing liabilities: Interest-bearing demand deposits \$169,423 3,050 1.80% \$143,478 3,799 2.65% \$104,632 4,006 3.83% Savings deposits 421,626 9,681 2.30 396,733 12,150 3.06 317,904 13,312 4.19 Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 48,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 436 5.71 7,803 434 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing functions and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-		1 566 001	101 510	- co	4 550 500	404 445	0.61		405 004	0 70
Cash	earning assets	1,/66,284	131,/18	7.63	1,5/3,522	131,41/	8.61	1,326,214	125,801	9.78
Cash	Noninterest-earning assets:									
Reserve for loan losses (14,683) (13,113) (8,723) Other assets 64,766 59,726 49,554 Total noninterest- earning assets 95,579 87,717 76,914 Total Assets \$1,861,863 \$1,661,239 \$1,403,128  Liabilities and Shareholders' Equity Interest-bearing liabilities: Interest-bearing liabilities: Interest-bearing demand deposits \$169,423 3,050 1.80% \$143,478 3,799 2.65% \$104,632 4,006 3.83% Savings deposits 421,626 9,681 2.30 336,733 12,150 3.06 317,904 13,312 4.19 Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 48,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing demand deposits 157,653 139,831 119,143 Other liabilities and capital: Noninterest-bearing demand deposits 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources 349,984 311,502 266,982  Notal Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-		45,496			41,104			36,083		
Other assets 64,766 59,726 49,554 Total noninterest- earning assets 95,579 87,717 76,914 Total Assets \$1,861,863 \$1,661,239 \$1,403,128  Liabilities and Shareholders' Equity Interest-bearing liabilities: Interest-bearing demand deposits \$169,423 3,050 1.80% \$143,478 3,799 2.65% \$104,632 4,006 3.83% Savings deposits 421,626 9,681 2.30 396,733 12,150 3.06 317,904 13,312 4.19 Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 48,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing demand deposits 15,653 139,831 119,143 Other liabilities and capital: Noninterest-bearing 15,653 12,196 11,832 Shareholders' equity 179,671 159,475 136,007  Total noninterest- bearing funding sources 349,984 311,502 266,982  Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-	Reserve for loan losses									
earning assets 95,579	Other assets									
Total Assets \$1,861,863 \$1,661,239 \$1,403,128  Liabilities and Shareholders' Equity Interest-bearing liabilities: Interest-bearing liabilities: Interest-bearing demand deposits \$169,423 3,050 1.80% \$143,478 3,799 2.65% \$104,632 4,006 3.83% Savings deposits 421,626 9,681 2.30 396,733 12,150 3.06 317,904 13,312 4.19 Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 48,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest-bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities and capital: Noninterest-bearing demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest-bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-	Total noninterest-	•			,			•		
Liabilities and Shareholders' Equity Interest-bearing liabilities: Interest-bearing demand deposits \$ 169,423	earning assets	95,579			87,717			76,914		
Interest-bearing liabilities: Interest-bearing demand deposits \$ 169,423 3,050 1.80% \$ 143,478 3,799 2.65% \$ 104,632 4,006 3.83% Savings deposits 421,626 9,681 2.30 396,733 12,150 3.06 317,904 13,312 4.19 Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 48,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities and capital: Noninterest-bearing demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-	Total Assets	\$1,861,863			\$1,661,239			\$1,403,128		
Interest-bearing liabilities: Interest-bearing demand deposits \$ 169,423 3,050 1.80% \$ 143,478 3,799 2.65% \$ 104,632 4,006 3.83% Savings deposits 421,626 9,681 2.30 396,733 12,150 3.06 317,904 13,312 4.19 Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 48,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities and capital: Noninterest-bearing demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-	Tiphilities and Chareholders!	Equity								
Interest-bearing demand deposits \$ 169,423		Equity								
demand deposits       \$ 169,423       3,050       1.80%       \$ 143,478       3,799       2.65%       \$ 104,632       4,006       3.83%         Savings deposits       421,626       9,681       2.30       396,733       12,150       3.06       317,904       13,312       4.19         Time deposits       816,920       41,310       5.06       763,264       43,957       5.76       681,662       48,166       7.07         Short-term borrowings       95,925       3,496       3.64       38,459       1,723       4.48       25,610       1,569       6.13         Long-term debt       7,985       456       5.71       7,803       454       5.82       6,338       456       7.19         Total interest-bearing liabilities       1,511,879       57,993       3.84       1,349,737       62,083       4.60       1,136,146       67,509       5.94         Noninterest-bearing demand deposits       157,653       139,831       119,143         Other liabilities       12,660       12,196       11,832         Shareholders' equity       179,671       159,475       136,007         Total inibilities and Shareholders' Equity       \$1,861,863       \$1,661,239       \$1,403,128										
Savings deposits 421,626 9,681 2.30 396,733 12,150 3.06 317,904 13,312 4.19 Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 48,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities and capital: Noninterest-bearing demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-		¢ 160 422	2 050	1 00%	¢ 1/2/70	2 700	2 65%	¢ 104 622	4 006	2 02%
Time deposits 816,920 41,310 5.06 763,264 43,957 5.76 681,662 40,166 7.07 Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest-bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94 Noninterest-bearing demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest-bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128 Net Interest Income and Net Yield On Interest-	-									
Short-term borrowings 95,925 3,496 3.64 38,459 1,723 4.48 25,610 1,569 6.13 Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities and capital: Noninterest-bearing demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-		•	•		•					
Long-term debt 7,985 456 5.71 7,803 454 5.82 6,338 456 7.19 Total interest- bearing liabilities 1,511,879 57,993 3.84 1,349,737 62,083 4.60 1,136,146 67,509 5.94  Noninterest-bearing liabilities and capital: Noninterest-bearing demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-	±	,	•			•				
Total interest-     bearing liabilities										
Dearing liabilities   1,511,879   57,993   3.84   1,349,737   62,083   4.60   1,136,146   67,509   5.94		7,905	430	3.71	7,003	434	3.02	0,330	430	7.19
liabilities and capital:  Noninterest-bearing  demand deposits 157,653 139,831 119,143  Other liabilities 12,660 12,196 11,832  Shareholders' equity 179,671 159,475 136,007  Total noninterest-  bearing funding sources 349,984 311,502 266,982  Total Liabilities and  Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and  Net Yield On Interest-		1,511,879	57,993	3.84	1,349,737	62,083	4.60	1,136,146	67,509	5.94
liabilities and capital:  Noninterest-bearing  demand deposits 157,653 139,831 119,143  Other liabilities 12,660 12,196 11,832  Shareholders' equity 179,671 159,475 136,007  Total noninterest-  bearing funding sources 349,984 311,502 266,982  Total Liabilities and  Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and  Net Yield On Interest-	-									
Noninterest-bearing  demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007  Total noninterest-  bearing funding sources 349,984 311,502 266,982  Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-										
demand deposits 157,653 139,831 119,143 Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-	-									
Other liabilities 12,660 12,196 11,832 Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-										
Shareholders' equity 179,671 159,475 136,007 Total noninterest- bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-	1									
Total noninterest- bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-		•			•					
bearing funding sources 349,984 311,502 266,982 Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-		179 <b>,</b> 671			159 <b>,</b> 475			136,007		
Total Liabilities and Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-										
Shareholders' Equity \$1,861,863 \$1,661,239 \$1,403,128  Net Interest Income and Net Yield On Interest-	3 3	349,984			311,502			266,982		
Net Interest Income and Net Yield On Interest-										
Net Yield On Interest-	Shareholders' Equity	\$1,861,863			\$1,661,239			\$1,403,128		
	Net Interest Income and									
earning Assets \$73,725 4.35% \$69,334 4.66% \$ 58,292 4.69%	Net Yield On Interest-									
	earning Assets		\$73,725	4.35%		\$69,334	4.66%		\$ 58,292	4.69%

<sup>(</sup>a) Yields on interest-earning assets have been computed on a tax equivalent basis using the 35% Federal income tax statutory rate in 1993, and 34% in 1992 and 1991.

<sup>(</sup>b) Income on nonaccrual loans is accounted for on the cash basis, and the loan balances are included in interest-earning assets.

<sup>(</sup>c) Loan income includes net loan fees.

#### FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

#### ITEM 7. Management's Discussion and Analysis

Both interest income and interest expense increased as volumes increased. Average interest earning assets increased \$192.8 million in 1993 to \$1,766,284 which is 94.9% of average total assets. Included in the 1993 growth was \$41.8 million in investments, primarily mortgage-backed securities, and these purchases were funded with borrowings from the Federal Home Loan Bank and other banks. This leveraging strategy added approximately \$1.0 million to net interest income during 1993. Excluding the earning assets resulting from the Central acquisition, average earning assets grew \$111.2 million in 1992. Average earning assets were 94.7% of average total assets during 1992, compared to 94.5% during 1991. Average interest-bearing liabilities increased \$162.1 million during 1993, which included \$41.8 million related to the previously mentioned leveraging strategy. The remainder of the increase occurred primarily through deposit growth. Average interest-bearing liabilities grew \$213.6 million during 1992 which included \$90.7 million in addition to the Central acquisition.

Both asset yields and the cost of funds declined in 1993 and 1992 as the interest rates were generally lower during those periods when compared to previous years. Asset yields, on a tax-equivalent basis, decreased 98 basis points (0.98%) during 1993 and 117 basis points (1.17%) during 1992. The cost of funds declined 76 basis points (0.76%) during 1993 and 134 basis points (1.34%) during 1992. Earning asset yields declined in 1993 faster than liability costs primarily because of lower mortgage rates. Mortgage borrowers have been refinancing loans during the low interest rate environment reducing loan yields. Additionally, mortgage loan refinancing on a national scale had accelerated the repayments of mortgage backed securities in excess of projections. Reinvestment of the proceeds at the then current rates lowered the investment portfolio yields. This trend should stabilize if interest rates remain constant or rise. Deposit customers tended to extend maturities which locked in rates as deposit rates fell, thereby preventing the cost of funds to decline as fast as asset yields. Net interest margin, on a tax-equivalent basis, was 4.35% during 1993 compared to 4.66% in 1992 and 4.69% during 1991. The Corporation's use of computer modeling to manage interest rate risk is further described in the "Interest Sensitivity" section of this discussion herein. The following table shows the effect of changes in volumes and rates on interest income and interest expense.

<TABLE>

Analysis of Year-to-Year Changes in Net Interest Income (Dollar Amounts in Thousands)

	19	93 Change from	1992	19	1992 Change from 1991			
	Total Change	Change Due to Volume	Change Due to Rate	Total Change	Change Due to Volume	Change Due to Rate		
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>		
Interest-earning assets:								
Time deposits with banks	\$(1,361)	\$(1,209)	\$ (152)	\$(2,146)	\$(1,608)	\$ (538)		
Securities	595	10,407	(9,812)	5,467	12,516	(7,049)		
Federal funds sold	(442)	(407)	(35)	(960)	(565)	(395)		
Loans	1,509	8,066	(6 <b>,</b> 557)	3,255	14,196	(10,941)		
Total interest income	301	16,857	(16 <b>,</b> 556)	5,616	24,539	(18,923)		
Interest-bearing liabilities:								
Deposits	(5,865)	4,807	(10,672)	(5,578)	11,817	(17,395)		
Short-term borrowings	1,773	2,575	(802)	154	787	(633)		
Long-term debt	2	11	(9)	(2)	105	(107)		
Total interest expense	(4,090)	7,393	(11,483)	(5,426)	12,709	(18, 135)		
Net interest income	\$ 4,391	\$ 9,464	\$ (5,073)	\$11,042	\$11,830	\$ (788)		

  |  |  |  |  |  |The provision for possible loan losses is an amount added to the reserve against which loan losses are charged. The amount of the provision is determined by management based upon its assessment of the size and quality of the loan portfolio and the adequacy of the reserve in relation to the risks inherent within the loan portfolio. The provision for possible loan losses was \$2.2 million in 1993 and \$3.2 million and \$4.9 million in 1992 and 1991, respectively. Net charge-offs against the reserve for possible loan losses were \$1.9 million, or 0.19% of average total loans in 1993. This is compared to \$2.9 million in 1992. Charge-offs were \$510 thousand less during 1993 while recoveries of previously charged off loans increased \$449 thousand. Net charge-offs were \$3.8 million in 1991. Net charge-offs were 0.32% and 0.50% of average total loans during 1992 and 1991, respectively. For an analysis of credit quality, see the "Credit Review" section of this discussion.

The following table presents an analysis of the consolidated reserve for possible loan losses for the five years ended December 31, 1993 (dollars in thousands):

<TABLE>

<CAPTION>

#### Summary of Loan Loss Experience

<s> Loans outstanding at end of year</s>	<c< th=""><th>1993 &gt;&gt; ,006,176</th><th><c< th=""><th>1992 &gt; 64,527</th><th><c< th=""><th>1991 &gt; 01,533</th><th><c< th=""><th>1990 &gt; 63,250</th><th><c< th=""><th>1989 &gt; 27,023</th></c<></th></c<></th></c<></th></c<></th></c<>	1993 >> ,006,176	<c< th=""><th>1992 &gt; 64,527</th><th><c< th=""><th>1991 &gt; 01,533</th><th><c< th=""><th>1990 &gt; 63,250</th><th><c< th=""><th>1989 &gt; 27,023</th></c<></th></c<></th></c<></th></c<>	1992 > 64,527	<c< th=""><th>1991 &gt; 01,533</th><th><c< th=""><th>1990 &gt; 63,250</th><th><c< th=""><th>1989 &gt; 27,023</th></c<></th></c<></th></c<>	1991 > 01,533	<c< th=""><th>1990 &gt; 63,250</th><th><c< th=""><th>1989 &gt; 27,023</th></c<></th></c<>	1990 > 63,250	<c< th=""><th>1989 &gt; 27,023</th></c<>	1989 > 27,023
Average loans outstanding	\$	986,596	\$9	02,486	\$7	70 <b>,</b> 795	\$7	46,898	\$7	06,858
Reserve for possible loan losses: Balance, beginning of year Addition as result of acquisition	\$	14,267 -0-	\$	9,426 4,501		8,323 -0-		7,721 -0-	\$	7,294 -0-
Loans charged off:    Commercial, financial and agricultural    Loans to individuals    Real estate    Lease financing receivables    Total loans charged off		731 1,662 1,011 80 3,484		816 1,840 1,281 57 3,994		1,981 1,849 803 35 4,668		1,883 2,055 367 205 4,510		1,226 1,006 358 9 2,599
Recoveries of loans previously charged of Commercial, financial and agricultural Loans to individuals Real estate Lease financing receivables Total recoveries Net loans charged off Provision charged to expense		559 552 453 -0- 1,564 1,920 2,197		360 388 364 3 1,115 2,879 3,219		153 595 74 3 825 3,843 4,946		447 506 148 78 1,179 3,331 3,933		369 124 222 1 716 1,883 2,310
Balance, end of year		\$14,544	\$	14,267	\$	9,426	\$	8,323	\$	7,721
Ratios: Net charge-offs as a percentage of average loans outstanding Reserve for possible loan losses as a percentage of average loans		0.19%		0.32%		0.50%		0.45%		0.27%
<pre>outstanding </pre>										

  | 1.47% |  | 1.58% |  | 1.22% |  | 1.11% |  | 1.09% |Total other operating income increased \$2.7 million in 1993 to \$12.1 million. Net security gains increased \$1.7 million to \$2.3 million during 1993 compared to \$679 thousand during 1992 and \$677 thousand in 1991. Security transactions during 1993 and 1992 were primarily the sale of U.S. Treasury securities maturing within a year. Proceeds were reinvested in U.S. Treasury securities and U.S. Government agency securities with maturities of 2-3 years to continue to lock in yields while interest rates were falling. Additionally, during 1993 marketable equity securities with a book value of \$1.6 million were sold for a \$1.0 million gain. During 1991

13

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

### ITEM 7. Management's Discussion and Analysis

the Corporation also sold low and marginal quality securities which improved the marketability and liquidity of the portfolio. Gross gains of \$2.3 million and gross losses of \$17 thousand were recognized during 1993. Gross gains of \$803 thousand and \$1.5 million were recognized during 1992 and 1991, respectively, while gross losses of \$124 thousand and \$779 thousand were recognized in the corresponding periods.

Trust income increased \$227 thousand during 1993 to \$2.2 million as estate fees decreased \$67 thousand, and core revenues increased. Trust income increased \$664 thousand during 1992 as the 1991 restructuring of the subsidiary banks' trust departments into a single trust company began to produce benefits. Management of the trust company allows an opportunity to focus on growth, since the specialized areas and back-office operations were centralized. Service charges on deposits increased \$320 thousand in 1993 and \$1.0 million in 1992 primarily as a result of average total deposits increasing. Additionally, new fee schedules established during the fourth quarter of 1991 provided higher revenues during 1992.

Total other operating expenses increased \$3.4 million to \$51.2 million in 1993 and compared to \$47.8 million and \$39.9 million in 1992 and 1991, respectively. Results for the 1992 period did not reflect any of Central's results until the merger date of April 30, 1992. Operating expenses related to Central in the first four months of 1993 were \$2.2 million.

Employee costs experienced an increase of \$2.4 million to \$25.4 million. Of this increase \$946 thousand was a result of including Central for the full year of 1993. Total employee costs were \$23.0 million and \$20.2 million in 1992 and 1991, respectively. Salary levels are generally maintained through attrition management programs. Employee costs as a percentage of average assets was 1.36% in 1993, reduced from 1.38% in 1992 and 1.44% in 1991.

Net occupancy expense and furniture and equipment increased over the three year period primarily as the costs of maintaining branch operations, including utilities, repairs and depreciation continued to increase. Additionally, equipment depreciation increased as computer equipment that was previously being leased was purchased and is being depreciated over a shorter life than the original lease. Additionally, the process of automating loan documentation and the branch network increased depreciation costs but is expected to improve platform productivity and reduce loan documentation risks. The deposit insurance assessment from the Federal Deposit Insurance Corporation ("FDIC") increased as a result of deposit increases. This assessment is not scheduled to increase again in 1994, but the possibility of future increases cannot be eliminated. The Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA") has established a risk-based assessment system which went into effect January 1, 1993. This system designates an assessment rate for each insured institution based on a combination of its capital and supervisory condition. Because of the Corporation's strong capital position and supervisory condition, only future rate changes will cause a significant change in the related expense. A lender liability claim for which a subsidiary of the Corporation was a defendant, was settled out of court in October 1992 in the amount of \$1.4 million. Other operating expenses increased \$1.3 million in 1993 over the 1992 related period to \$15.0 million. The inclusion of Central for the entire period of 1993 increased this category \$829 thousand. An increase in the amortization of core deposit intangibles as a result of the implementation of FAS No. 109 was \$715 thousand. One of the subsidiary banks agreed to a settlement of a PA shares tax claim resulting in a refund of \$298 thousand. The 1992 increase was primarily a result of including Central for eight months. Cost increases occurred in the process of the collection of loans or the disposition of real estate acquired in lieu of loan repayment but was partially responsible for the increased recovery of previously charged off loans.

14

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 7. Management's Discussion and Analysis

Federal income tax expense was \$9.7 million during 1993 representing an increase of \$2.6 million over the 1992 total of \$7.1 million. Taxable income increased nearly \$7.0 million during 1993. On August 10, 1993 President Clinton signed into law the Omnibus Budget Reconciliation Act of 1993 ("the Act"). The Act made several changes that will affect financial institutions such as the Corporation and its subsidiaries. While it is difficult to determine the short and long-range effects of the Act on the Corporation and whether it will be able to change its operations and make adaptations to maintain net income levels that would otherwise have prevailed if the Act had not passed, it should be noted that the primary focus of the Act was to raise taxes. One provision of the Act increased the tax rate for corporate taxable income in excess of \$10 million to 35 percent from 34 percent. This provision was retroactively applied to taxable income earned after January 1, 1993. The tax rate change increased the Corporation's Federal income tax expense by \$259 thousand.

Liquidity

Liquidity is a measure of the Corporation's ability to efficiently meet normal cash flow requirements of both borrowers and depositors. In the ordinary course of business, funds are generated from deposits (primary source) and the maturity or repayment of earning assets, such as securities and loans. As an additional secondary source, short-term liquidity needs may be provided through the use of overnight Federal funds purchased and borrowings from the Federal Reserve Bank. Additionally, six of the seven banking subsidiaries are members of the Federal Home Loan Bank and may borrow up to ten percent of their total assets at any one time. The sale of earning assets may also provide an additional source of liquidity.

The Corporation's long-term liquidity source is a large core deposit base and a strong capital position. Core deposits are the most stable source of liquidity a bank can have due to the long-term relationship with a deposit customer. Deposits increased \$30.8 million in 1993 primarily in core customer deposit relationships. Non-core deposits, which are time deposits in denominations of \$100 thousand or more represented only 6.1% of total deposits at December 31, 1993. Time deposits of \$100 thousand or more at December 31, 1993, 1992 and 1991 had remaining maturities as follows:

<TABLE>
<CAPTION>

Maturity Distribution of Large Certificates of Deposit (Dollar Amounts in Thousands)

	1993		1	992	1991	
	Amount	Percent	Amount	Percent	Amount	Percent
Remaining Maturity:						
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
3 months or less	\$19,734	21%	\$ 25,289	25%	\$ 53,945	51%
Over 3 months through 6 months	12,543	13	15,906	15	24,726	23
Over 6 months through 12 months	16,542	17	11,140	11	13,196	12
Over 12 months	47,006	49	49,731	49	14,784	14
Total	\$95 <b>,</b> 825	100%	\$102,066	100%	\$106,651	100%

  |  |  |  |  |  |Net loans increased \$41.4 million during 1993 as consumer loans and real estate secured loans were the primary categories of increased volume reflecting a strengthening of loan demand.

An additional source of liquidity are certain marketable securities that the Corporation holds in its investment portfolio. These securities are classified as "securities available for sale". While the Corporation does not have specific intentions to sell these securities, they have been designated as "available for sale" because they may be sold for the purpose of obtaining future liquidity, for management of interest rate risk or as

15

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FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

# ITEM 7. Management's Discussion and Analysis

part of the implementation of tax management strategies. As of December 31, 1993, securities available for sale had an amortized cost of \$462.8 million and a market value of \$465.2 million. Gross unrealized gains were \$3.7 million and gross unrealized losses were \$1.3 million. Below is a schedule of loans by classification for the five years ended December 31, 1993 and a schedule of the maturity distribution of investment securities at December 31, 1993. <TABLE>

Loans by Classification (Dollar Amounts in Thousands)

	1993		1992		1991		1990		1989	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Commercial, financial, agricultural and										
other	\$ 153,039	9 15%	\$196 <b>,</b> 979	20%	\$255 <b>,</b> 525	31%	\$221,575	28%	\$204,933	27%
Real estate	643,32	L 62	573 <b>,</b> 076	58	394,002	47	384,347	48	358,000	48
Loans to individuals	239,90	1 23	220,085	22	177,390	21	179,610	23	184,152	24
Net leases	1,41	L -0-	4,628	-0-	3,802	1	5,622	1	6,285	1
Gross loans and										
leases	1,037,67	5 100%	994,768	100%	830,719	100%	791 <b>,</b> 154	100%	753 <b>,</b> 370	100%
Unearned income	(31,49	9)	(30,241)		(29,186)		(27,904)		(26,347)	
Total loans, and leases										
net of unearned income	\$1,006,17	5	\$964,527		\$801,533		\$763 <b>,</b> 250		\$727,023	

  |  |  |  |  |  |  |  |  |  ||  |  |  |  |  |  |  |  |  |  |  |

# Maturity Distribution of Investment Securities (Dollar Amounts in Thousands)

	U.S. Treasury, and other U.S. Government Agencies and Corporations	States and Political Subdivisions	Other Securities	Total Book Value	Weighted Average Yield*
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Within 1 year	\$ -0-	\$14,322	\$ 3,289	\$ 17,611	7.58%
After 1 but within 5 years	94,612	22,105	9,953	126,670	5.73
After 5 but within 10 years	81,550	27,058	1,566	110,174	5.93
After 10 years	116,758	9,880	718	127,356	5.95
Total	\$292,920	\$73 <b>,</b> 365	\$15 <b>,</b> 526	\$381,811	5.95
Within 1 year After 1 but within 5 years After 5 but within 10 years After 10 years	<c> \$ -0- 94,612 81,550 116,758</c>	<c> \$14,322 22,105 27,058 9,880</c>	<c> \$ 3,289 9,953 1,566 718</c>	<c> \$ 17,611 126,670 110,174 127,356</c>	7.5 5.5 5.9

\*Yields are calculated on a tax-equivalent basis

# Interest Sensitivity

The objective of interest rate sensitivity management is to maintain an appropriate balance between the stable growth of income and the risks associated with maximizing income through interest sensitivity imbalances. While no single number can accurately describe the impact of changes in interest rates on net interest income, interest rate sensitivity positions, or "gaps" when measured over a variety of time periods may be helpful.

An asset or liability is considered to be interest-sensitive if the rate it yields or bears is subject to change within a predetermined time period. If interest-sensitive assets ("ISA") exceeds interest-sensitive liabilities ("ISL") during a prescribed time period, a positive gap results. Conversely, when ISL exceeds ISA during a time period, a negative gap results.

A positive gap tends to indicate that earnings will be impacted favorably if interest rates rise during the period and negatively when interest rates fall during the period. A negative gap tends to indicate that earnings will be affected inversely to interest rate changes. In other words, as interest rates fall, a negative gap should tend to produce a positive effect on earnings and when interest rates rise, a negative gap should tend to affect earnings negatively.

# 16

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

# ITEM 7. Management's Discussion and Analysis

The following table lists the amounts and ratios of assets and liabilities with rates or yields subject to change within the periods indicated as of December 31, 1993 and 1992 (Dollar Amounts in Thousands):

		1993	
	0-90 Days	0-180 Days	0-365 Days
Loans	\$ 384,639	\$ 458,967	\$ 593,225
Investments	162,510	210,823	276 <b>,</b> 518
Other interest-earning assets Total interest-sensitive	1,974	2,172	2,469
assets	549,123	671 <b>,</b> 962	872,212
Certificates of deposit	160,487	278,868	404,764
Other deposits	503,288	503,288	503,288
Short-term borrowings	155,518	165,096	168,803
Total interest-sensitive			
liabilities	819,293	947,252	1,076,855
Gap	\$(270,170)	\$(275,290)	\$ (204,643)
ISA/ISL	0.67	0.71	0.81
Gap/Total assets	13.82%	14.08%	10.47%
		1992	
	0-90 Days	0-180 Days	0-365 Days
Loans	\$ 395,097	\$ 463,995	\$ 615,796
Investments	72,879	114,000	185,784
Other interest-earning assets Total interest-sensitive	34,403	37,692	46,859
assets	502,379	615,687	848,439

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Certificates of deposit	156,655	288,295	389,704
Other deposits	583 <b>,</b> 307	583 <b>,</b> 807	584,648
Short-term borrowings	44,801	50,135	51,492
Total interest-sensitive			
liabilities	784,763	922,237	1,025,844
Gap	\$(282,384)	\$(306,550)	\$ (177,405)
ISA/ISL	0.64	0.67	0.83
Gap/Total assets	15.80%	17.15%	9.92%

Final loan maturities and rate sensitivity of the loan portfolio excluding consumer installment and mortgage loans and before unearned income at December 31, 1993 are as follows (Dollar Amounts in Thousands):

	Within One Year	One to 5 Years	After 5 Years	Total
	1001	0 10010	0 10010	10001
Commercial and industrial	\$ 92,566	\$19,544	\$ 14,403	\$126,513
Financial institutions	-0-	162	-0-	162
Real estate-construction	7,199	1,147	1,372	9,718
Real estate-commercial	99,684	40,003	81,119	220,806
Other	9,276	6,050	11,219	26,545
Totals	\$208,725	\$66,906	\$108,113	\$383,744
Loans at fixed interest rates		43,902	49,367	
Loans at variable interest rat	tes	23,004	58,746	
Totals		\$66,906	\$108,113	

17

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

#### ITEM 7. Management's Discussion and Analysis

The Corporation has not experienced the kind of earnings volatility indicated from the gap analysis. This is because assets and liabilities with similar contractual repricing characteristics may not reprice at the same time or to the same degree.

Therefore, to more precisely measure the impact of interest rate changes on the Corporation's net interest margin, management simulates the potential effects of changing interest rates through computer modeling. The Corporation is then better able to implement strategies which would include an acceleration of a deposit rate reduction or a lag in a deposit rate increase. The repricing strategies for loans would be inversely related.

The analysis at December 31, 1993, indicated that a 200 basis point movement in interest rates in either direction would not have a significant impact on the Corporation's anticipated net interest income over the next twelve months.

### Credit Review

Maintaining a high quality loan portfolio is of great importance to the Corporation. The Corporation manages the risk characteristics of the loan portfolio through the use of prudent lending policies and procedures and monitors risk through a periodic review process provided by external auditors, internal auditors, regulatory authorities and our loan review staff. These reviews include the analysis of credit quality, diversification of industry, compliance to policies and procedures, and an analysis of current economic conditions.

In the management of its credit portfolio, the Corporation emphasizes the importance of the collectibility of loans and leases as well as asset and earnings diversification. The Corporation immediately recognizes as a loss, all credits judged to be uncollectible and has established a reserve for possible credit losses that may exist in the portfolio at a point in time, but have not been specifically identified.

Since all identified losses are immediately charged off, no portion of the reserve is restricted to any individual credit or groups of credits, and the entire reserve is available to absorb any and all credit losses. However, for analytical purposes, the following table sets forth an allocation of the reserve for possible loan losses at December 31 according to the categories indicated:
<TABLE>
<CAPTION>

Allocation of the Reserve for Possible Loan Losses

		(Dollar Amounts in Thousands)			
	1993	1992	1991	1990	1989
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Commercial, industrial, financial,					
agricultural and other	\$ 2 <b>,</b> 177	\$ 5,109	\$ 4,226	\$ 2,074	\$ 2,536
Real estate	7,176	4,627	2,597	2,725	2,285
Loans to individuals	1,879	1,806	1,182	1,765	1,672
Lease financing receivables	32	39	21	28	25
Unallocated	3,277	2,686	1,400	1,731	1,203
Total	\$14,541	\$14,267	\$9,426	\$8,323	\$7 <b>,</b> 721
Reserve as percentage					
of average total loans	1.47%	1.58%	1.22%	1.11%	1.09%

  |  |  |  |  |18

#### FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

#### ITEM 7. Management's Discussion and Analysis

Other than those described below, there are no material credits that management has serious doubts as to the borrower's ability to comply with the present loan repayment terms. The following table identifies nonperforming loans at December 31. A loan is placed in a nonaccrual status at the time when ultimate collectibility of principal or interest, wholly or partially, is in doubt. Past due loans are those which were contractually past due 90 days or more as to interest or principal payments. Renegotiated loans are those which terms have been renegotiated to provide a reduction or deferral of principal or interest as a result of the deteriorating financial position of the borrower.

<TABLE>

Nonperforming Loans and Effect on Interest
Income Due to Nonaccrual
(Dollar Amounts in Thousands)

	1993	1992	1991	1990	1989
<\$>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Loans on nonaccrual basis	\$ 8,166	\$ 8,223	\$ 5,458	\$ 5,392	\$ 6,281
Past due loans	6,011	4,881	4,561	3,065	4,536
Renegotiated loans	1,186	1,002	1,086	3,185	221
Total nonperforming loans	\$15 <b>,</b> 363	\$14,106	\$11,105	\$11,642	\$11,038
Nonperforming loans as a percentage of					
total loans	1.53%	1.46%	1.38%	1.53%	1.52%
Gross income that would have been					
recorded at original rates	\$706	\$936	\$521	\$687	\$425
Interest that was reflected in income	76	106	41	166	57
Net reduction to interest income due to nonaccrual	\$630	\$830	\$480	\$521	\$368

The reduction of income due to renegotiated loans was less than \$50\$ thousand in any year presented.

The level of nonperforming loans has increased in recent years, principally as nonaccrual loans increased. These loans are primarily secured by residential and commercial real estate and no significant loss is expected. Management believes that the reserve for possible loan losses and nonperforming loans remained safely within acceptable levels during 1993.

## Capital Resources

Equity capital increased \$16.0 million in 1993. Dividends declared decreased equity by \$8.9 million. The retained net income remains in permanent capital to fund future growth and expansion. Payments by the Corporation's Employee Stock Ownership Plan ("ESOP") to reduce debt it incurred to acquire the Corporation's common stock for future distribution as employee compensation, net of additional advances, increased equity capital by \$464 thousand. The market value adjustment to securities available for sale added \$1.6 million to capital while the tax benefit of

dividends paid to the ESOP increased equity by \$84 thousand and amounts paid to fund the discount on reinvested dividends and optional cash payments reduced equity by \$159 thousand.

A capital base can be considered adequate when it enables the Corporation to intermediate funds responsibly and provide related services while protecting against future uncertainties. The evaluation of capital adequacy depends on a variety of factors, including asset quality, liquidity, earnings history and prospects, internal controls and management caliber. In consideration of these factors, management's primary emphasis with respect to the Corporation's capital position is to maintain an adequate and stable ratio of equity to assets.

19

#### FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

#### ITEM 7. Management's Discussion and Analysis

The Federal Reserve Board has issued risk-based capital adequacy guidelines which went into effect in stages through 1992. The risk-based capital standard is designed principally as a measure of credit risk. These guidelines require: (1) at least 50% of a banking organization's total capital be common and certain other "core" equity capital ("Tier I Capital"); (2) assets and off-balance sheet items must be weighted according to risk; (3) the total capital to risk-weighted assets ratio be at least 8%; and (4) a minimum leverage ratio of Tier I capital to total assets. The minimum leverage ratio is not specifically defined, but is generally expected to be 4-5 percent for all but the most highly rated banks, as determined by a regulatory rating system.

The table below presents the Corporation's capital position at December 31, 1993:

	Amount (in thousands)	Percent of Adjusted Assets
Tier I Capital	\$169,546	16.29
Risk-Based Requirement	41,642	4.00
Total Capital	182,989	17.58
Risk-Based Requirement	83,285	8.00
Minimum Leverage Capital Minimum Leverage Requirement	169,546 76,384	8.88 4.00

# Inflation and Changing Prices

Management is aware of the impact inflation has on interest rates and therefore the impact it can have on a bank's performance. The ability of a financial institution to cope with inflation can only be determined by analysis and monitoring of its asset and liability structure. The Corporation monitors its asset and liability position with particular emphasis on the mix of interest-sensitive assets and liabilities in order to reduce the effect of inflation upon its performance. However, it must be remembered that the asset and liability structure of a financial institution is substantially different from an industrial corporation in that virtually all assets and liabilities are monetary in nature, meaning that they have been or will be converted into a fixed number of dollars regardless of changes in general price levels. Examples of monetary items include cash, loans and deposits. Nonmonetary items are those assets and liabilities which do not gain or lose purchasing power solely as a result of general price level changes. Examples of nonmonetary items are premises and equipment.

Inflation can have a more direct impact on categories of noninterest expenses such as salaries and wages, supplies and employee benefit costs. These expenses are very closely monitored by management for both the effects of inflation and increases relating to such items as staffing levels, usage of supplies and occupancy costs.

# FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Consolidated Balance Sheets (Dollar Amounts in Thousands)

	December 31,		
	1993	1992	
Assets			
Cash and due from banks on demand\$	51,044	\$ 63,337	
Interest-bearing deposits with banks	2,569	18,196	
Federal funds sold	-0-	30,555	
Securities available for sale	465,224	-0-	
Investment securities, market value			
\$383,943 in 1993 and \$674,066 in 1992	381,811	664,046	
Loans	1,037,675	994,768	
Unearned income	(31,499)	(30,241)	
Reserve for possible loan losses	(14,544)	(14,267)	
Net loans	991,632	950,260	
Not Tourist The To	331,002	300,200	
Property and equipment	21,911	21,107	
Other real estate owned	4,929	4,044	
Other assets	36,149	36,003	
Total assets\$		\$1,787,548	
iotai assets	1,955,209	71,707,340	
Liabilities			
Deposits (All Domestic):			
Noninterest-bearing\$	167 206	\$ 167,486	
· · · · · · · · · · · · · · · · · · ·		1,377,337	
Interest-bearing		1,544,823	
Total deposits	1,373,624	1,344,623	
Short-term borrowings	171,497	52,676	
Other liabilities	14,332	11,516	
Long-term debt			
	7,363	8,130	
Total liabilities	1,/68,816	1,617,145	
Chambaldanal Equitor			
Shareholders' Equity Preferred stock, \$1 par value per			
share, 3,000,000 shares authorized	0	0	
and unissued	-0-	-0-	
Common stock, \$5 par value per share,			
25,000,000 shares authorized, 9,321,012	46 605	46 605	
issued and outstanding	46,605	46,605	
Additional paid-in capital	35,296	35,455	
Retained earnings	107,417	93,256	
Unrealized gain on securities available			
for sale	1,584	-0-	
	190,902	175 <b>,</b> 316	
Deferred compensation	(4,449)	(4,913)	
Total shareholders' equity	186,453	170,403	
Total liabilities and			
shareholders' equity\$	1,955,269	\$1,787,548	

The accompanying notes are an integral part of these consolidated financial statements.  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right$ 

Consolidated Statements of Income
(Dollar Amounts in Thousands, except per share data)
<TABLE>
<CAPTION>

Years Ended December 31,

	1002	1000	1.001
<\$>	1993 <c></c>	1992 <c></c>	1991 <c></c>
INTEREST INCOME	(0)		107
Interest and fees on loans	\$86,121	\$84,612	\$81,357
Taxable interest	41,323	39,922	34,494
income taxes	2,955	4,118	4,184
Dividends	628	271	166
Interest on Federal funds sold	208	650	1,610
Interest on bank deposits	483	1,844	3,990
Total interest income	131,718	131,417	125,801
INTEREST EXPENSE			
Interest on deposits	54,041	59,906	65,484
Interest on short-term borrowings	3,496	1,723	1,569
Interest on long-term debt	456	454	456
Total interest expense	57,993	62,083	67,509
NET INTEREST INCOME	73 <b>,</b> 725	69,334	58 <b>,</b> 292
Provision for possible loan losses	2,197	3,219	4,946
riovision for possible foan fosses	2,197	3,219	4,340
NET INTEREST INCOME AFTER PROVISION FOR			
POSSIBLE LOAN LOSSES	71,528	66,115	53,346
OTHER INCOME			
Net securities gains	2,333	679	677
Trust income	2,194	1,967	1,303
Service charges on deposit accounts	4,720	4,400	3,397
Other income	2,878	2,328	2,152
Total other income	12,125	9,374	7,529
OTHER EXPENSES			
Salaries and employee benefits	25,397	22,968	20,154
Net occupancy expense	3,595	3,235	2,796
Furniture and equipment expense	3,710	3,246	2,762
FDIC expense	3,521	3,222	2,474
Settlement of lender liability claim	-0-	1,400	-0-
Other operating expenses	15,021	13,754	11,680
Total other expenses	51,244	47,825	39,866
INCOME BEFORE TAXES AND CUMULATIVE			
EFFECT OF CHANGE IN ACCOUNTING			
METHOD	32,409	27,664	21,009
Applicable income taxes	9,719	7,076	5,025
NET INCOME BEFORE CUMULATIVE EFFECT			
OF CHANGE IN ACCOUNTING METHOD	22,690	20,588	15,984
Cumulative effect of change in	500	-0-	-0-
accounting method	300	-0-	-0-
NET INCOME	\$23,190	\$20 <b>,</b> 588	\$15,984
Average Shares Outstanding	18,642,024	18,107,266	17,024,494
PER SHARE DATA:			
NET INCOME BEFORE CUMULATIVE EFFECT			
OF CHANGE IN ACCOUNTING METHOD	\$1.22	\$1.14	\$0.94
CUMULATIVE EFFECT OF CHANGE IN	60.00	60.00	60.00
ACCOUNTING METHOD	\$0.02	\$0.00 \$1.14	\$0.00
NET INCOME			

 \$1.24 | ¥1.14 | \$0.94 |The accompanying notes are an integral part of these consolidated financial statements.

22

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Consolidated Statements of Cash Flows
(Dollar Amounts in Thousands)
<TABLE>

<caption></caption>			
		ars Ended December	
	1993	1992	1991
<\$>	<c></c>	<c></c>	<c></c>
Operating Activities			
Net income	\$23 <b>,</b> 190	\$20 <b>,</b> 588	\$15 <b>,</b> 984
Adjustments to reconcile net income to net cash			
provided by operating activities:			
Provision for possible loan losses	2,197	3,219	4,946
Depreciation and amortization	4,701	3,547	2,954
Net gains on sales of assets	(2,617)	(273)	(904)
Changes net of acquisition:			
Decrease (increase) in interest receivable	145	2,712	(209)
Increase in interest payable	(896)	(2 <b>,</b> 336)	(3)
Increase (decrease) in income taxes payable	308	(567)	354
Provision for deferred taxes	(1,189)	(406)	(478)
Other - net	(719)	(2,363)	(663)
Net cash provided by operating activities	25,120	24,121	21,981
Investing Activities			
Proceeds from investment securities transactions:			
Sales	95,658	16,840	65,362
Maturities and redemptions	329,606	170,301	119,994
Proceeds from sales of loans and other assets	14,661	17,866	245
Acquisition of affiliate	-0-	(3,950)	-0-
Changes net of acquisition:	•	(-,,	•
Net decrease in time deposits with banks	15,627	39,945	3,583
Purchases of investment securities	(603,637)	(263,036)	(301,778)
Net increase in loans	(57,044)	(22,614)	(42,239)
Purchases of premises and equipment	(3,425)	(3,728)	(1,936)
Net cash used by investing activities	(208,554)	(48,376)	(156,769)
Net cash used by investing activities	(200,334)	(40,570)	(130,703)
Financing Activities			
Proceeds from issuance of long-term debt	202	2,500	-0-
Repayments of long-term debt	(505)	(179)	-0-
Tax benefit of ESOP dividend	84	119	97
Discount on dividend reinvestment plan purchases	(159)	(124)	(80)
Dividends paid	(8,571)	(6,860)	(5,899)
Dividends paid by subsidiary prior to merger	(169)	(285)	(263)
Changes net of acquisition:			
Net increase in deposits	30,883	65,441	130,020
Net increase (decrease) in Federal funds purchased.	45,955	(10,550)	3,150
Net increase (decrease) in other short-term			
borrowings	72,866	15,482	(11,112)
Net cash provided by financing activities	140,586	65,544	115,913
Net cash provided by financing activities	140,300	03,344	113,913
Net increase (decrease) in cash and cash			
equivalents	(42,848)	41,289	(18,875)
Cash and cash equivalents acquired with acquisition	-0-	6,300	-0-
Cash and cash equivalents at January 1	93,892	46,303	65 <b>,</b> 178
Cash and cash equivalents at December 31	\$51,044	\$93,892	\$46,303

The accompanying notes are an integral part of these consolidated financial statements.

23

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Consolidated Statements of Changes in Shareholders' Equity
(Dollar Amounts in Thousands)
<TABLE>
<CAPTION>

	Common	Additional Paid-in	Retained	Securities Available	Deferred	Total Shareholders'
<s></s>	Stock <c></c>	Capital <c></c>	Earnings <c></c>	For Sale	Compensation <c></c>	Equity <c></c>
Balance at December 31, 1990	\$42,561	\$22,719	\$ 71,918	\$(1,615)	\$(4,821)	\$130,762
Net income	-0-	-0-	15,984	-0-	-0-	15,984
Cash dividends declared	-0-	-0-	(5,899)	-0-	-0-	(5,899)
subsidiary prior to merger  Decrease in unrealized loss on	-0-	-0-	(263)	-0-	-0-	(263)
marketable equity securities	-0-	-0-	-0-	1,197	-0-	1,197
Tax benefit on ESOP dividends	-0-	-0-	97	-0-	-0-	97
Increase in deferred compensation  Discount on dividend reinvestment	-0-	-0-	-0-	-0-	(806)	(806)
plan purchases	-0-	(80)	-0-	-0-	-0-	(80)
Balance at December 31, 1991	42,561	22,639	81,837	(418)	(5 <b>,</b> 627)	140,992
Net income	-0-	-0-	20,588	-0-	-0-	20,588
Cash dividends declared	-0-	-0-	(9,003)	-0-	-0-	(9,003)
subsidiary prior to merger  Decrease in unrealized loss on	-0-	-0-	(285)	-0-	-0-	(285)
marketable equity securities	-0-	-0-	-0-	418	-0-	418
Tax benefit on ESOP dividends	-0-	-0-	119	-0-	-0-	119
Decrease in deferred compensation  Discount on dividend reinvestment	-0-	-0-	-0-	-0-	714	714
plan purchases	-0-	(124)	-0-	-0-	-0-	(124)
Acquisition of subsidiary	4,044	12,940	-0-	-0-	-0-	16,984
Balance at December 31, 1992	46,605	35,455	93,256	-0-	(4,913)	170,403
Net income	-0-	-0-	23,190	-0-	-0-	23,190
Cash dividends declared  Cash dividends declared by	-0-	-0-	(8,944)	-0-	-0-	(8,944)
subsidiary prior to merger  Increase in unrealized gain on	-0-	-0-	(169)	-0-	-0-	(169)
securities available for sale, net	-0-	-0-	-0-	1 504	-0-	1 504
Tax benefit on ESOP dividends	-0-	-0-	-U- 84	1,584 -0-	-0-	1,584 84
Decrease in deferred compensation	-0-	-0-	-0-	-0-	464	464
Discount on dividend reinvestment	•	-	-	-		
plan purchases	-0-	(159)	-0-	-0-	-0-	(159)
Balance at December 31, 1993	\$46,605	\$35,296	\$107,417	\$1,584	\$(4,449)	\$186,453

The accompanying notes are an integral part of these consolidated financial statements.  $</{\tt TABLE}>$ 

24

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991

NOTE 1--Statement of Accounting Policies

## General

The following summary of accounting and reporting policies is presented to aid the reader in obtaining a better understanding of the financial statements and related financial data of First Commonwealth Financial Corporation (the "Corporation") and its subsidiaries contained in this report. Such policies conform to generally accepted accounting principles and to general practice within the banking industry.

The Corporation and its subsidiaries are on the accrual basis of accounting

except for certain trust related revenues which are recorded on a cash basis. Recording income from such activities on a cash basis does not materially affect net income.

Certain items of the consolidated statements for the years ended December 31, 1992 and 1991 have been reclassified to conform with the December 31, 1993 presentation.

Basis of Presentation

The accompanying consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiaries. All material intercompany transactions have been eliminated in consolidation.

Investments of 20 to 50 percent of the outstanding common stock of investees are accounted for using the equity method of accounting.

#### Securities

In May 1993, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 115 ("FAS No. 115"), Accounting for Certain Investments in Debt and Equity Securities. This statement addresses the accounting and reporting for investments in equity securities that have readily determinable fair values and for all investments in debt securities. Those investments are to be classified in three categories and accounted for as follows: (a) securities held-to-maturity, (b) trading securities and (c) securities available-for-sale.

Debt securities that the Corporation has the positive intent and ability to hold to maturity are classified as securities held-to-maturity and are reported at amortized cost. Debt and equity securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and reported at fair value, with unrealized gains and losses included in earnings. Debt and equity securities not classified as either held-to-maturity securities or trading securities are classified as securities available-for-sale and are reported at fair value, with unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity.

The Corporation adopted FAS No. 115 effective December 31, 1993 and classified securities as either held-to-maturity or available-for-sale. The Corporation does not engage in trading activities (see NOTES 4 and 5).

Prior to the implementation of FAS No. 115, investment securities consisted of debt and equity securities. Debt securities were stated at cost adjusted for amortization of premium and accretion of discount. These securities were principally purchased with the intent of holding them until maturity. Marketable equity securities were carried at the lower of aggregate cost or market value. Net gain or loss on the sale of investment securities was determined by using the specific identification method.

25

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 1--Statement of Accounting Policies (Continued)

# Loans

Loans are carried at the principal amount outstanding. Unearned income on installment loans is taken into income on a declining basis which results in an approximately level rate of return over the life of the loan. Interest is accrued as earned on nondiscounted loans. When a loan becomes past due and doubt exists as to the ultimate collection of principal and interest, the accrual of income is discontinued and is only recognized at the time payment is received.

Renegotiated loans are those loans on which concessions in terms have been granted because of a borrower's financial difficulty. Interest is generally accrued on such loans in accordance with the new terms.

Loan Fees

Loan origination and commitment fees, net of associated direct costs, are deferred and the net amount is amortized as an adjustment to the related loan yield on the interest method, generally over the contractual life of the related loans or commitments.

Real estate, other than bank premises, is recorded at the lower of cost or market at the time of acquisition. Expenses related to holding the property, net of rental income, are generally charged against earnings in the current period. Other real estate also includes properties that have in substance been foreclosed. In-substance foreclosed properties are those properties where the borrower has little or no remaining equity in the property considering its fair market value; where repayment can only be expected to come from the operation or sale of the property; and where the borrower has effectively abandoned control of the property or it is doubtful that the borrower will be able to rebuild equity in the property. Insubstance foreclosed properties included in other real estate owned were \$111 and \$1,514 at December 31, 1993 and 1992, respectively.

Reserve for Possible Loan Losses

The reserve for possible loan losses represents management's estimate of an amount adequate to provide for losses which may be incurred on loans currently held. Management determines the adequacy of the reserve based on historical patterns of loan charge-offs and recoveries, the relationship of the reserve to outstanding loans, industry experience, current economic trends and other factors relevant to the collectibility of loans currently in the portfolio.

Premises and Equipment

Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is computed on the straight-line and accelerated methods over the estimated useful life of the asset. Charges for maintenance and repairs are expensed as incurred. Where a lease is involved, amortization is charged over the term of the lease or the estimated useful life of the improvement, whichever is shorter.

2.6

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 1--Statement of Accounting Policies (Continued)

Income Taxes

In February 1992, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 109 ("FAS No. 109"), Accounting for Income Taxes (see NOTE 14). Under the asset and liability method utilized by FAS No. 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amount of existing assets and liabilities and their respective tax bases given the provisions of the enacted tax laws. Deferred tax assets are reduced, if necessary, by the amount of such benefits that are not expected to be realized based upon available evidence.

Effective January 1, 1993, the Corporation adopted FAS No. 109 and has reported the cumulative effect of that change in method of accounting for income taxes in the 1993 consolidated statement of income.

Cash Flow Statement

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, and Federal funds sold. Generally, Federal funds are sold for one-day periods.

Supplemental Disclosures

Cash paid during the year for:

1993 1992 1991

Interest \$59,119 \$64,546 \$67,518
Income taxes \$ 9,245 \$ 8,175 \$ 5,187

Noncash Investing and Financing Activities

The Corporation borrowed \$250 in 1993 and \$1,520 in 1991 and concurrently loaned these amounts to the First Commonwealth Financial Corporation Employee Stock Ownership Plan Trust ("ESOP") on identical terms. The loan has been recorded as long-term debt on the Corporation's books and the offset was recorded as a reduction in common shareholders' equity. Loan payments in the amount of \$714 were made by the ESOP in each of the three years ending in 1993, thereby reducing the outstanding amount related to deferred compensation to \$4,449 at December 31, 1993.

Earnings Per Common Share

Earnings per share have been calculated on the weighted average number of common shares outstanding during each year, restated to reflect pooling of interests. Additionally, average number of shares has been restated to reflect the two-for-one stock split effected in the form of a 100% stock dividend declared on January 18, 1994 (see NOTE 22).

Fair Values of Financial Instruments

The financial statements include various estimated fair values at December 31, 1993, as required by Statement of Financial Accounting Standards No. 107 ("FAS No. 107"). Such information, which pertains to the Corporation's

27

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 1--Statement of Accounting Policies (Continued)

financial instruments, is based on the requirements set forth in FAS No. 107 and does not purport to represent the aggregate net fair value of the Corporation. It is the Corporation's general practice and intent to hold its financial instruments to maturity, except for certain securities designated as securities available for sale, and not to engage in trading activities. Many of the financial instruments lack an available trading market, as characterized by a willing buyer and seller engaging in an exchange transaction. Therefore, the Corporation had to use significant estimations and present value calculations to prepare this disclosure.

Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also, management is concerned that there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and the methodologies in absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

The following methods and assumptions were used by the Corporation in estimating financial instrument fair values:

Cash and short-term instruments: The balance sheet carrying amounts for cash and short-term instruments approximate the estimated fair values of such assets.

Securities: Fair values for investment securities and securities available for sale are based on quoted market prices, if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The carrying value of nonmarketable equity securities, such as Federal Reserve Bank stock and Federal Home Loan Bank stock, is considered a reasonable estimate of fair value.

Loans receivable: Fair values of variable rate loans subject to frequent repricing and which entail no significant credit risk are based on the carrying values. The estimated fair values of other loans are estimated by discounting the future cash flows using interest rates currently offered for loans with similar terms to borrowers of similar credit quality. The carrying amount of accrued interest is considered a reasonable estimate of fair value.

Off-balance-sheet instruments: Many of the Corporation's off-balance-sheet instruments, primarily loan commitments and standby letters of credit, are expected to expire without being drawn upon, therefore the commitment

amounts do not necessarily represent future cash requirements. Management has determined that due to the uncertainties of cash flows and difficulty in predicting the timing of such cash flows, fair values were not estimated for these instruments.

Deposit liabilities: For deposits which are payable on demand at the reporting date, representing all deposits other than time deposits, management estimates that the carrying value of such deposits is a reasonable estimate of fair value. The carrying amounts of variable rate time deposit accounts and certificates of deposit approximate their fair values at the report date. Fair values of fixed rate time deposits are estimated by discounting the future cash flows using interest rates currently being offered and a schedule of aggregated expected maturities. The carrying amount of accrued interest approximates its fair value.

28

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 1--Statement of Accounting Policies (Continued)

Short-term borrowings: The carrying amounts of short-term borrowings such as Federal funds purchased, securities sold under agreements to repurchase, borrowings from the Federal Home Loan Bank and treasury, tax and loan notes approximate their fair values.

Long-term debt: The carrying amounts of variable rate debt approximate their fair values at the report date. Fair values of fixed rate debt are estimated by discounting the future cash flows using the Corporation's estimated incremental borrowing rate for similar types of borrowing arrangements.

NOTE 2--Business Combination

Effective December 31, 1993 the Corporation acquired all of the outstanding common shares of Peoples Bank of Western Pennsylvania, a state-chartered bank headquartered in New Castle, Pennsylvania. Each of the 375,000 outstanding shares of common stock were exchanged for two shares of the Corporation's common stock. The merger was accounted for as a pooling of interests, and accordingly, all financial statements were restated as though the merger had occurred at the beginning of the earliest period presented.

Effective April 30, 1992, the Corporation acquired all of the outstanding common shares of Central Bank ("Central"), a state-chartered bank headquartered in Hollidaysburg, Pennsylvania, for 808,765 shares of the Corporation's common stock and \$3,950 in cash. The acquisition was accounted for as a purchase transaction, whereby the identifiable tangible and intangible assets and liabilities of Central have been recorded at their fair values at the acquisition date. Goodwill of \$4,858 and core deposit intangibles of \$2,873 acquired in the transaction are being amortized on a straight-line basis over respective periods of fifteen and ten years. Under the purchase method of accounting, the results of operations of Central from the date of acquisition were included in the financial statements.

NOTE 3--Cash and Due From Banks on Demand

Regulations of the Board of Governors of the Federal Reserve System impose uniform reserve requirements on all depository institutions with transaction accounts (checking accounts, NOW accounts, etc.). Reserves are maintained in the form of vault cash or a noninterest-bearing balance held with the Federal Reserve Bank. The subsidiary banks maintained with the Federal Reserve Bank average balances of \$3,355 during 1993 and \$3,971 during 1992.

# FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 4--Investment Securities

Below is an analysis of the book values and approximate fair values of debt securities at December 31:

<TABLE> <CAPTION>

1993 1992

	Amortized	Gross Unrealized	Gross Unrealized	Approximat Fair		Gross Unrealize	Gross d Unrealize	Approximate ed Fair
	Cost	Gains	Losses	Value	Cost	Gains	Losses	Value
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
U.S. Treasury Securities	\$ -0-	\$ -0-	\$ -0-	\$ -0-	\$ 62 <b>,</b> 958	\$ 1,562	\$ (16)	\$ 64,504
Obligations of U.S. Government Corporations and Agencies:								
Mortgage Backed Securities	207,349	923	(805)	207,467	380,749	6,143	(612)	386,280
Other	85 <b>,</b> 570	425	(121)	85 <b>,</b> 874	89,362	1,170	(126)	90,406
Obligations of States and Political Subdivisions	73,366	1,646	(349)	74,663	72,642	1,639	(209)	74,072
Debt Securities Issued By Foreign Governments	745	4	-0-	749	350	-0-	(2)	348
Corporate Securities	10,722	442	(73)	11,091	21,768	285	(152)	21,901
Other Mortgage Backed Securities Total Debt Securities 								

 4,059 \$381,811 | 40 \$3,480 | -0- \$(1,348) | 4,099 \$383,943 | 22,522 \$650,351 | 221 \$11,020 | (92) \$(1,209) | 22,651 \$660,162 |Mortgage backed securities include mortgage backed obligations of the U.S. Government agencies and corporations, mortgage backed securities issued by other organizations and other asset backed securities. These obligations have contractual maturities ranging from 5 to 34 years and have an anticipated average life to maturity ranging from less than one year to 10 years.

The amortized cost and estimated market value of debt securities at December 31, 1993, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	Amortized Cost	Estimated Market Value
Due within 1 year	\$ 20,174	\$ 20,326
Due after 1 but within 5 years	111,271	112,482
Due after 5 but within 10 years	30,439	30,662
Due after 10 years	8,519	8,907
	170,403	172,377
Mortgage backed securities	211,408	211,566
Total debt securities	\$381,811	\$383,943

Proceeds from the sales of investment securities were \$16,840 and \$65,362 in 1992 and 1991, respectively. Gross gains of \$803 and \$1,456 were recognized during 1992 and 1991, respectively, while gross losses of \$124 and \$779 were recognized in the corresponding periods.

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 4-Investment Securities (Continued)

Marketable equity securities included in investment securities at December 31, 1992 with a cost basis of 6,219 had gross unrealized gains of 331 and gross unrealized losses of 122. The Corporation also held nonmarketable equity securities in the amount of 7,476 at December 31,1992, primarily Federal Home Loan Bank stock and Federal Reserve Bank stock. At December 31,1993 equity securities have been classified as securities available for sale.

Investment securities with a book value of \$249,160 and \$181,787 were pledged at December 31, 1993 and 1992, respectively, to secure public deposits and for other purposes required or permitted by law.

NOTE 5--Securities Available For Sale

Below is an analysis of the amortized cost and approximate fair values of securities available for sale at December 31, 1993:

	Amortized Cost	Gross Unrealized Gains	alized Unrealized	
U.S. Treasury Securities	\$103,253	\$ 862	\$ (125)	\$103,990
Obligations of U.S. Government Corporations and Agencies:				
Mortgage Backed Securities	285,854	2,507	(978)	287,383
Other	49,726	323	(133)	49,916
Obligations of States and Political Subdivisions	97	-0-	-0-	97
Corporate Securities	4,688	50	-0-	4,738
Other Mortgage Backed Securities	6 <b>,</b> 327	25	(9)	6,343
Total Debt Securities	449,945	3,767	(1,245)	452,467
Equity Securities Total Securities	12,841	-0-	(84)	12,757
Available for Sale	\$462,786	\$3,767	\$(1,329)	\$465,224

Mortgage backed securities include mortgage backed obligations of the U.S. Government agencies and corporations, mortgage backed securities issued by other organizations and other asset backed securities. These obligations have contractual maturities ranging from 5 to 34 years and have an anticipated average life to maturity ranging from less than one year to 10 years.

31

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 5--Securities Available for Sale (Continued)

The amortized cost and estimated market value of debt securities at

December 31, 1993, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	Amortized Cost	Estimated Fair Value
Due within 1 year	\$ 4,960	\$ 5,083
-		
Due after 1 but within 5 years	141,804	142,652
Due after 5 but within 10 years	8,815	8,804
Due after 10 years	2,185	2,202
	157,764	158,741
Mortgage backed securities	292,181	293,726
Total debt securities	\$449,945	\$452,467

Proceeds from the sales of investment securities during 1993 were \$95,658. Gross gains of \$2,350 and gross losses of \$17 were realized on those sales.

NOTE 6--Loans (all domestic)

Loans at year end were divided among these general categories:

	December 31,		
		1993	1992
Commercial, financial,			
agricultural and other	\$	153,039	\$196 <b>,</b> 979
Real estate loans:			
Construction and land			
development		9,718	11,676
1-4 Family dwellings		412,799	373,174
Other real estate loans		220,804	188,226
Loans to individuals for household,			
family and other personal			
expenditures		239,904	220,085
Leases, net of unearned income		1,411	4,628
Subtotal	1	,037,675	994,768
Unearned income		(31,499)	(30,241)
Total loans and leases	\$1	,006,176	\$964,527

Management's estimate of the fair value of loans was \$1,035,850 and \$991,491 at December 31, 1993 and 1992, respectively.

Most of the Corporation's business activity was with customers located within Pennsylvania. The portfolio is well diversified, and as of December 31, 1993, there were no significant concentrations of credit.

32

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 7--Reserve for Possible Loan Losses

Description of changes:

	1993	1992	1991
Reserve balance at January 1	\$14,267	\$ 9,426	\$8,323
Additions:  Recoveries of previously			
charged off loans	1,564	1,115	825
Provision charged to operating expense	2,197	3,219	4,946

From acquisition	-0-	4,501	-0-
Deductions:			
Loans charged off	3,484	3,994	4,668
Reserve balance at December 31	\$14,544	\$14,267	\$9,426

For Federal tax purposes, the reserve for possible loan losses was 1,911 in 1993 and 2,222 in 1992.

NOTE 8--Financial Instruments with Off-Balance-Sheet Risk

The Corporation is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financial needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amount of those instruments reflects the extent of involvement the Corporation has in particular classes of financial instruments. The Corporation does not issue any other instruments with significant off-balance-sheet risk.

The Corporation's exposure to credit loss in the event of nonperformance by the other party of the financial instrument for commitments to extend credit, standby letters of credit and commercial letters of credit written is represented by the contract or notional amount of those instruments. The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. The following table identifies the notional amount of those instruments at December 31, 1993 and 1992.

	1993	1992
Financial instruments whose contract		
amounts represent credit risk:		
Commitments to extend credit	\$182,013	\$153 <b>,</b> 319
Standby letters of credit	\$ 17,900	\$ 11,858
Commercial letters of credit	\$ 65	\$ 10

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation

33

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 8--Financial Instruments with Off-Balance-Sheet Risk (Continued)

evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Corporation upon extension of credit, is based on management's credit evaluation of the counter-party. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit and commercial letters of credit written are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

NOTE 9--Premises and Equipment

Premises and equipment are described as follows:

	1993	1992
Land	\$ 3,615	\$ 2,977
Buildings and improvements	22,200	21,084

Leasehold improvements Furniture and equipment	3,312 20,377	3,254 19,221
Subtotal	49,504	46,536
Less accumulated depreciation and amortization	27,593	25,429
Total premises and equipment	\$21 <b>,</b> 911	\$21 <b>,</b> 107

Depreciation and amortization related to premises and equipment was 33,008 in 1993, 2,637 and 1,901, in 1992 and 1991, respectively.

34

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 10--Interest-Bearing Deposits

Components of interest-bearing deposits at December 31 were as follows:

	1993	1992
N.O.W. and Super N.O.W. accounts	\$ 169,897	\$ 168,130
Savings and MMDA accounts	426,640	411,380
Time deposits	811,781	797 <b>,</b> 827
Total interest-bearing deposits	\$1,408,318	\$1,377,337

Included in time deposits at December 31 were certificates of deposit in denominations of \$100 or more maturing as follows:

	1993	1992
3 months or less	\$19,734	\$ 25,289
3 to 6 months	12,543	15,906
6 to 12 months	16,542	11,140
Over 12 months	47,006	49,731
Total	\$95.825	\$102,066

Interest expense related to \$100 or greater certificates of deposit amounted to \$5,426 in 1993, \$7,389 in 1992, and \$7,566 in 1991.

Management's estimated fair value of deposits was \$1,590,502 and \$1,565,065 at December 31, 1993 and 1992, respectively.

NOTE 11--Short-term Borrowings

Short-term borrowings at December 31 were as follows:  $\mbox{\tt <TABLE>} \mbox{\tt <CAPTION>}$ 

1993 1992

<\$>	Ending Balance <c></c>	Average Balance <c></c>	Average Rate <c></c>	Ending Balance <c></c>	Average Balance <c></c>	Average Rate <c></c>
Federal funds	(0)	102	(0)	(0)	(0)	(0)
purchased Borrowings from	\$ 46,155	\$ 22,782	3.10%	\$ -0-	\$ 2,505	6.75%
FHLB	62,276	22,673	3.32	-0-	-0-	-0-
Securities sold under agreements	02,270	22,070	3.32		Ů	Ü
to repurchase	43,498	41,714	4.28	34,272	25,595	4.69
Treasury, tax and						
loan note option	19,568	8,756	2.91	18,404	10,359	3.41
-						
Total	\$171 <b>,</b> 497	\$95,925	3.64	\$52,676	\$38,459	4.48
Maximum total at any month-end 						

 \$171,497 |  |  | \$67,056 |  |  |35

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 11--Short-term Borrowings (Continued)

Interest expense on short-term borrowings for the years ended December 31 is detailed below:

	1993	1992	1991
Federal funds purchased Borrowings from FHLB		\$ 169 -0-	
Securities sold under agreements to			
repurchase	1,783	1,201	1,089
Treasury, tax and loan note option	255	353	422
Total interest on			
short-term borrowings	\$3,496	\$1,723	\$1,569

NOTE 12--Long-Term Debt

Long-term debt at December 31, 1993 follows:

	Amount	Rate
Bank subordinated notes due September, 1997 ESOP loan due September, 1997 Bank loan due December, 1997 ESOP loan due March, 2001 Mortgage note due October, 2003	\$ 716 2,678 80% of 2,000 1,770 199	8.38% Prime Prime Prime 6.26%
Total long-term debt	\$7,363	

All subordinated notes are unsecured and equally subordinated in right of payment to depositors and other creditors. The notes are redeemable at 102% of principal until maturity, at the bank's option. The subordinated notes do not provide for sinking fund obligations. Scheduled loan payments and subordinated note maturities are summarized below:

	1994	1995	1996	1997	1998	Thereafter
Loan payments Note maturities						\$682 -0-
Total	\$1,419	\$1,483	\$1,484	\$2,023	\$272	\$682

Management estimated the fair value of long-term debt at December 31, 1993 to be \$7,433 and \$8,207 at December 31, 1992.

NOTE 13--Common Share Commitments

At December 31, 1993 the Corporation had 25,000,000 common shares authorized and 18,642,024 shares outstanding after reflecting the two-for-one stock split effected in the form of a 100% stock dividend (see NOTE 22). The Corporation may be required to issue additional shares to satisfy common share purchases related to the employee stock ownership plan described in NOTE 15.

36

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 14--Federal Income Taxes

As discussed in Note 1, effective January 1, 1993 the Corporation adopted FAS No. 109. As permitted under FAS No. 109, prior years' financial statements have not been restated. The adoption of this statement resulted in a cumulative benefit of \$500 in 1993. This benefit was primarily due to lower tax rates in the year that FAS No. 109 was adopted than tax rates were in the years of purchase business combinations.

The income tax provision consists of:

	1993	1992	1991
Current tax provision for income			
before securities transactions	\$9,591	\$7,229	\$5 <b>,</b> 273
Securities transactions	817	231	230
Total current tax			
provision	10,408	7,460	5,503
Deferred tax provision (credit) on:			
Loan loss provision	(327)	(72)	(404)
Bond discount	(53)	(130)	(62)
Leasing income	(432)	(236)	(44)
Purchase accounting valuations	(209)	-0-	-0-
Depreciation	(15)	110	31
Loan origination fees and costs	185	47	172
Other	162	(103)	(171)
Total deferred tax benefit	(689)	(384)	(478)
Total tax provision	\$9,719	\$7 <b>,</b> 076	\$5 <b>,</b> 025

Temporary differences between financial statement carrying amounts and tax bases of assets and liabilities that represent significant portions of the deferred tax assets (liabilities) at January 1, 1993 and December 31, 1993 were as follows:

	December 31,	January 1,
Reserve for possible loan losses	\$4,422	\$4,095
Accumulated accretion of bond discount	(278)	(331)
Lease financing deduction	(149)	(581)
Purchase accounting valuations, other		
than excess purchase price	(2,191)	(2,400)
Accumulated depreciation	(348)	(363)
Unrealized gain on securities		
available for sale	(851)	-0-
Loan origination fees and costs	(192)	(7)
Other - net	325	487
Deferred tax asset balance	\$ 738	\$ 900

Management does not feel a need to establish a valuation allowance against the deferred tax asset because of the Corporation's ability to recover previously paid taxes through carrybacks.

#### FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 14--Federal Income Taxes (Continued)

The total tax provision for financial reporting purposes differs from the amount computed by applying the statutory income tax rate to income before income taxes. The differences are as follows: <TABLE>

<CAPTION>

<caption></caption>						
		1993		1992		1991
(6)	Amount		Amount	% of Pretax Income	Amount	% of Pretax Income
<s></s>		<c></c>	<c></c>	<c></c>	<c></c>	<c></c>
Tax at statutory rate	\$11,343	35.0	\$9 <b>,</b> 406	34.0	\$7 <b>,</b> 143	34.0
Increase (decrease) resulting from: Effect of nontaxable						
interest	(1,979)	(6.1)	(2,406)	(8.7)	(2,346)	(11.2)
Other	355	1.1	76	0.3	228	1.1
Total tax						
provision	\$ 9,719	30.0	\$7,076	25.6	\$5 <b>,</b> 025	23.9

  |  |  |  |  |  |NOTE 15--Retirement Plans

All employees with at least one year of service are eligible to participate in the employee stock ownership plan. Contributions to the plan are determined by the board of directors, and are based upon a prescribed percentage of the annual compensation of all participants. These contributions are used to purchase the Corporation's common shares. Contributions to the plan were \$622 in 1993, \$680 in 1992 and \$518 in 1991.

The Corporation also has a savings plan pursuant to the provisions of section 401(k) of the Internal Revenue Code. Under the terms of the plan, each participant will receive an automatic employer contribution to the plan in an amount equal to 3% of compensation. Each participating employee may contribute up to 5% of compensation to the plan which is matched by the employer's contribution equal to 60% of the employee's contribution. The 401(k) plan expense was \$1,158 in 1993, \$984 in 1992, \$875 in 1991.

Statement of Financial Accounting Standards No. 106 ("FAS No. 106"), Employers' Accounting for Postretirement Benefits Other than Pensions established standards for accounting for postretirement benefits, primarily health care benefits. FAS No. 106 was effective for all fiscal years beginning after December 15, 1992. Since the Corporation generally does not offer these benefits, the impact on net income is not considered material.

Employees of Central were covered by a noncontributory defined benefit plan, which covered substantially all of its employees. The plan was fully funded, and no contributions were made during the past three years. The net periodic cost was \$16 during 1992. The plan was terminated during 1993 and Central employees were included in the Corporation's employee stock ownership plan and 401(k) plan. The plan termination resulted in a gain of \$186 thousand recorded during 1993.

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 16--Deferred Compensation

The Corporation had borrowed amounts which were concurrently loaned to the First Commonwealth Financial Corporation Employee Stock Ownership Plan Trust ("ESOP") on the same terms. The combined balances of the ESOP related loans were \$4,449 at December 31, 1993.

The loans have been recorded as long-term debt on the Corporation's consolidated balance sheets. A like amount of deferred compensation was recorded as a reduction of common shareholders' equity. Deferred compensation, included as a component of shareholders' equity, represents the Corporation's prepayment of future compensation expense. As the Corporation makes annual contributions to the ESOP, these contributions, plus dividends accumulated on the Corporation's common stock held by the ESOP, will be used to repay the loan to the Corporation. As the loan is repaid, common stock is allocated to the ESOP participants and deferred compensation is reduced by the amount of the principal payment on the loan. Interest on this loan was \$245 in 1993 and \$286 in 1992 and \$382 in 1991. Dividends on common shares held in the ESOP used for debt service were \$417 in 1993, \$351 in 1992 and \$289 in 1991.

NOTE 17--Commitments and Contingent Liabilities

During 1990, a subsidiary bank was named as a defendant in a forgery claim where the bank allegedly allowed checks bearing forged endorsements to be negotiated. Management feels that its maximum exposure is not significant and that it has adequate defenses for the claim. This action is being vigorously defended and, in the opinion of management, should be resolved in the bank's favor.

There are no material legal proceedings to which the Corporation or its subsidiaries are a party, or of which any of their property is the subject, except proceedings which arise in the normal course of business and, in the opinion of management, will not have any material adverse effect on the consolidated financial position of the Corporation and its subsidiaries.

The Corporation leases various premises and assorted equipment under noncancelable agreements. Total future minimum rental commitments at December 31, 1993 were as follows:

	1994	1995	1996	1997	1998	Thereafter	Total
Premises Equipment	\$451 171	\$352 36		\$212 1	\$148 -0-	\$805 -0-	\$2,223 225
Total	\$622	\$388	\$272	\$213	\$148	\$805	\$2,448

Under the terms of various lease agreements, increases in utilities and taxes may be passed on to the lessee. Such adjustments are not reflected in the above table. Additionally, various lease renewal options are available and are not included in the minimum lease commitments until such options are exercised. Total lease expense amounted to \$1,034 in 1993, \$1,326 in 1992 and \$1,248 in 1991.

39

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 18--Related Party Transactions

Some of the Corporation's or its subsidiaries' directors, executive

officers, principal shareholders and their related interests, had transactions with the subsidiary banks in the ordinary course of business during 1993. All loans and commitments to loans in such transactions were made on substantially the same terms, including collateral and interest rates, as those prevailing at the time for comparable transactions. In the opinion of management, these transactions do not involve more than the normal risk of collectibility nor do they present other unfavorable features. It is anticipated that further such extensions of credit will be made in the future.

The following is an analysis of loans to those parties whose aggregate loan balances exceeded \$60\$ during 1993.

Balances	December	31,	1992	\$34,840
Advances				7,599
Repayment	ī.s			(17,307)
Other				102
Balances	December	31,	1993	\$25,234

Three loans to two directors, or their related interests were placed on a nonaccrual status during 1992 due to cash flow deficiencies. The original loans were made on substantially the same terms as those prevailing at the time for comparable transactions. One loan to a director has been in compliance with the terms of the loan and has been removed from a nonaccrual status. The original amount of this loan was \$616 and the balance at December 31, 1993 was \$500. The remaining two loans to one director remained on a nonaccrual status during 1993. The original balances of these loans were \$1,969 and the recorded balance of these loans at December 31, 1993 was reduced to \$987. In the opinion of management, adequate amounts have been provided in the reserve for possible loan losses for these loans.

#### NOTE 19--Dividend Restrictions

The amount of funds available to the parent from its subsidiary banks is limited by restrictions imposed on all national banks by the Comptroller of the Currency and on all state chartered banks by the Pennsylvania Department of Banking.

During 1993, dividends from subsidiary banks were restricted not to exceed \$44,908. These restrictions have not had, and are not expected to have, a significant impact on the Corporation's ability to meet its cash obligations.

NOTE 20--Jointly-Owned Company

Investment in Commonwealth Trust Credit Life Insurance Company ("Commonwealth Trust"), a jointly-owned credit life reinsurance company in which the Corporation has a 50% interest in the voting common stock, is carried at cost, adjusted for the Corporation's proportionate share of the earnings. Dividends, if any, reduce the basis of the investment.

Commonwealth Trust has been in operation since June of 1989. The Corporation's net investment in Commonwealth Trust at December 31, 1993 was \$1,162 and income from its investment was \$221 during 1993.

40

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1993, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 21--Condensed Financial Information of First Commonwealth Financial Corporation (parent company only)

Balance Sheets

	December 31,		
	1993	1992	
Assets			
Cash	\$ 2,571	\$ 2,625	
Investment in subsidiaries	187,054	171,568	
Investment in jointly-owned company	1,162	941	
Premises and equipment	1,181	890	

December 31

Dividends receivable from subsidiaries Receivable from subsidiaries Other assets	3,679 440 279	3,095 842 397
Total assets	\$196,366	\$180,358
Liabilities and Shareholders' Equity		
Accrued expenses and other liabilities	\$ 947	\$ 399
Dividends payable	2,517	2,143
Loans payable	6,449	7,413
Shareholders' equity, exclusive of		
deferred compensation	190,902	175,316
Deferred compensation	(4,449)	(4,913)
Total liabilities and		
shareholders' equity	\$196,366	\$180,358

Statements of Income

	Years 1	Ended Decemb	per 31,
	1993	1992	1991
Dividends from subsidiaries Operating expenses	\$13,490 (5,598)	\$11,082 (4,893)	\$11,085 (4,378)
Income before taxes and equity in undistributed earnings of	7.000	6 100	6 707
subsidiaries Applicable income tax benefits	7,892 1,782	6,189 1,433	6,707 1,250
Income before equity in undistributed earnings of	0 674	7 (00	7 057
subsidiaries Equity in undistributed	9,674	7,622	7 <b>,</b> 957
earnings of subsidiaries	13,516	12 <b>,</b> 966	8,027
Net income	\$23,190	\$20,588	\$15,984

41

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1991, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 21--Condensed Financial Information of First Commonwealth Financial Corporation (parent company only) (Continued)

Statements of Cash Flows

	Years	Ended Decembe	r 31,
	1993	1992	1991
Operating Activities Net income	\$ 23,190	\$ 20,588	\$ 15,984
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and			
amortization  Decrease (increase) in	1,190	865	723
prepaid income taxes Undistributed equity in	(262)	(298)	911
subsidiaries	(13,516)	(12,966)	(8,027)
Other - net	(11)	(165)	(618)
Net cash provided by	10 501	0.004	0 073
operating activities	10,591	8,024	8,973

Investing Activities			
Purchases of premises and			
equipment	(499)	(106)	(300)
Acquisition and additional			
investment in subsidiary	(1,000)	(3,950)	-0-
Net cash used by			
investing activities	(1,499)	(4,056)	(300)
Financing Activities			
Proceeds from issuance of			
long-term debt	-0-	2,500	-0-
Repayment of long-term			
debt	(500)	-0-	-0-
Tax benefit of ESOP dividend	84	119	97
Discount on dividend reinvestment			
plan purchases	(159)	(124)	(80)
Cash dividends paid	(8,571)	(6 <b>,</b> 860)	(5 <b>,</b> 899)
Net cash used by			
financing activities	(9,146)	(4,365)	(5 <b>,</b> 882)
Net increase (decrease) in cash	(54)	(397)	2,791
Cash at beginning of year	2,625	3,022	231
Cash at end of year	\$2,571	\$2,625	\$3,022

Supplemental schedule of noncash investing and financing activities

The Corporation borrowed \$250 in 1993 and \$1,520 in 1991 and concurrently loaned these amounts to the ESOP on identical terms. The loans were recorded as long-term debt and the offset was recorded as a reduction of the common shareholders' equity. Loan payments in the amount of \$714 were made during each of the three years ended 1993 thereby reducing the outstanding amount related to deferred compensation to \$4,449 at December 31, 1993.

42

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

Notes to Consolidated Financial Statements Years Ended December 31, 1991, 1992 and 1991 (Dollar Amounts in Thousands)

NOTE 22--Subsequent Event

On January 18, 1994, the Board of Directors declared a two-for-one stock split effected in the form of a 100% stock dividend in the amount of 9,321,012 shares payable on February 10, 1994. Accordingly, the average number of shares and all per share amounts have been restated to reflect the stock split on a retroactive basis.

FIRST COMMONWEALTH FINANCIAL CORPORATION AND SUBSIDIARIES

ITEM 8. Financial Statements and Supplementary Data

AUDITOR'S REPORT

Report of Jarrett Stokes & Co. Independent Certified Public Accountants

Board of Directors and Shareholders of First Commonwealth Financial Corporation Indiana, Pennsylvania

We have audited the accompanying consolidated balance sheets of First Commonwealth Financial Corporation and subsidiaries as of December 31, 1993 and 1992, and the related consolidated statements of income, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 1993. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of First Commonwealth Financial Corporation and subsidiaries as of December 31, 1993 and 1992, and the results of their operations and cash flows for each of the three years in the period ended December 31, 1993, in conformity with generally accepted accounting principles.

As discussed in NOTE 1 to the consolidated financial statements, the Corporation changed its method of accounting for income taxes and investments.

JARRETT STOKES & CO.

Indiana, Pennsylvania March 2, 1994

ITEM 8. Financial Statements and Supplementary Data

Quarterly Summary of Financial Data - Unaudited (Dollar Amounts in Thousands, except per share data)

The unaudited quarterly results of operations for the years ended December 31, 1993 and 1992 are as follows. All amounts have been restated to reflect pooling of interests.

<TABLE> <CAPTION>

1993

	First	Second	Third	Fourth
(0)	Quarter	Quarter	Quarter	Quarter
<pre><s> Interest income</s></pre>	<c> \$33,014</c>	<c> \$33,098</c>	<c> \$32,623</c>	<c> \$32,983</c>
Interest expense	14,572	14,562	14,351	14,508
interest expense	14,572	14,502	14,331	14,500
Net interest income	18,442	18,536	18,272	18,475
Provision for possible loan losses	593	519	484	601
Net interest income after provision for				
possible loan losses	17,849	18,017	17,788	17,874
Other operating income	2,999	2,914	2,578	3,634
Other operating expenses	12,649	12,967	12,676	12,952
Income before taxes and cumulative				
effect of change in accounting method.	8,199	7,964	7,690	8,556
Applicable income taxes	2,360	2,292	2,474	2,593
imppiroddio indome canediiii	2,000	2,232	2,111	2,000
Net income before cumulative effect of				
change in accounting method	5,839	5,672	5,216	5,963
Cumulative effect of change in accounting				
method	500	-0-	-0-	-0-
Net income	\$6 <b>,</b> 339	\$5 <b>,</b> 672	\$5,216	\$5 <b>,</b> 963
Earnings per share before cumulative effect				
of change in accounting method(a)	\$ 0.31	\$ 0.30	\$ 0.28	\$ 0.32
or change in accounting method(a)	Ψ 0.31	y 0.50	Ÿ 0.20	9 0.32
Earnings per share(a)	\$ 0.33	\$ 0.30	\$ 0.28	\$ 0.32

		19	92					
	Disc.	0	mle di co al	D				
	First Ouarter	Second Ouarter	Third Ouarter	Fourth Ouarter				
<\$>								
Interest income	\$30,733	\$33,188	\$33,937	\$33,559				
Interest expense	15,275	16,042	15,741	15,025				
indefede enpender	10,2,0	10,012	10,711	10,020				
Net interest income	15,458	17,146	18,196	18,534				
Provision for possible loan losses	977	847	601	794				
Net interest income after provision for								
possible loan losses	14,481	16,299	17,595	17,740				
Other operating income	2,267	2,684	2,213	2,210				
Other operating expenses	10,701	11,578	13,106	12,440				
Income before tayer	6 017	7 405	6 700	7 [10				
Income before taxes	6,047	7,405	6,702	7,510				
Applicable income taxes	1,458	1,837	1,801	1,980				
(a) Average number of shares outstanding has been restated to reflect two-for -one stock split effected in the form of a 100% stock dividend declared January 18, 1994.

45

</TABLE>

FIRST COMMONWEALTH FINANCIAL CORPORATION

ITEM 9 - DISAGREEMENTS ON ACCOUNTING AND FINANCIAL DISCLOSURE None.

PART III

ITEM 10 - DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Information appearing in the definitive Proxy Statement related to the annual meeting of security holders to be held April 23, 1994 is incorporated herein by reference in response to the listing of directors.

The table below lists the current executive officers of the Corporation.

Name	Age	Positions Held During the Past Five Years
E. James Trimarchi	71	Chairman of the Board, President and Chief Executive Officer of the Corporation, Chairman of the Board of FCTC and Chairman of the Board of CSC; Director of NBOC, Central, PBWPA and CTCLIC
Joseph E. O'Dell	48	Senior Executive Vice President, Chief Operating Officer and Assistant Secretary/Treasurer of the Corporation, Director of Cenwest and FCTC, Vice Chairman of the Board of CSC
Gerard M. Thomchick	38	Executive Vice President of the Corporation, President, Chief Executive Officer and Director of CTCLIC; Director of Deposit, Central and FCTC
David R. Tomb, Jr.	62	Vice President, Secretary and Treasurer of the Corporation; Director of Leechburg, CSC, NBOC and CTCLIC
John J. Dolan	37	Senior Vice President, Comptroller and Chief Financial Officer of the Corporation, Chief Financial Officer/Comptroller of CTCLIC, Treasurer and Assistant Secretary of FCTC, Director of Peoples
George E. Dash	43	Senior Vice President/Sales and Marketing, Director of Central
Johnston A. Glass	44	President and Chief Executive Officer of NBOC, Director of the Corporation
William Miksich	58	President and Chief Executive Officer of Deposit Bank

Each of the officers identified above has held the position indicated above or other executive positions with the same entity (or a subsidiary thereof) for at least the past five years.

Executive officers of the Corporation serve at the pleasure of the Board of Directors of the Corporation and for a term of office extending through the election and qualification of their successors.

#### ITEM 11 - MANAGEMENT RENUMERATION

Information appearing in the definitive Proxy Statement related to the annual meeting of security holders to be held April 23, 1994 is incorporated herein by reference in response to this item.

## ITEM 12 - SECURITY OWNERSHIP OF CERTAIN BENEFICIAL

OWNERS AND MANAGEMENT

Information appearing in the definitive Proxy Statement related to the annual meeting of security holders to be held April 23, 1994 is incorporated herein by reference in response to this item.

#### ITEM 13 - CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information appearing in the definitive Proxy Statement related to the annual meeting of security holders to be held April 23, 1994 is incorporated herein by reference in response to this item.

#### PART IV

# ITEM 14 - EXHIBITS, FINANCIAL STATEMENTS SCHEDULES AND REPORTS ON FORM 8-K

#### (A) Documents Filed as Part of this Report

1) Financial Statements  $\hbox{All financial statements of the registrant as set forth under } \\ \hbox{Item 8 of this Report on Form 10-K.}$ 

#### 2) Financial Statement Schedules

	Schedule Number	Description		Page
	I	Indebtedness to Related Par Guarantees of Securities of		N/A N/A
3)	Exhibit Number	Description	Page Number or Incorporated by Reference to	
	3.1	Articles of Incorporation	Exhibit 2 to Forfiled May 8, 19	
	3.2	By-Laws of Registrant	Exhibit 3.2 to 1 S-4 filed October 1993	
	10.1	Employment Contract Ronald C. Geiser	Exhibit 10.1 to S-14 Registration Statement dated July 19, 1985.	
	10.2	Employment Contract Sumner E. Brumbaugh	Exhibit 10.2 to S-4 Filed Octobe 1993	
	21.1	Subsidiaries of the Registrant		
	23.1	Consent of Jarrett.Stokes & C Certified Public Accountants	0.	
	24.1	Power of Attorney		

(B) Report of Form 8-K Not applicable.

47

#### FIRST COMMONWEALTH FINANCIAL CORPORATION

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934 the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in Indiana, Pennsylvania, on the 18th day of March 1994.

/S/DAVID R. TOMB, JR.
David R. Tomb, Jr., Vice President Secretary/Treasurer

# Exhibit 21.1 - SUBSIDIARIES OF FIRST COMMONWEALTH FINANCIAL CORPORATION

	Percent Ownership By Registrant
National Bank of the Commonwealth 601 Philadelphia Street Indiana, PA 15701 Nationally Chartered Bank	100%
Deposit Bank Long Avenue and Brady Street DuBois, PA 15801 Incorporated under the laws of Pennsylvania	100%
Cenwest National Bank 217 Franklin Street Johnstown, PA 15901 Nationally Chartered Bank	100%
First National Bank of Leechburg P.O. Box 566 Leechburg, Pa 15656 Nationally chartered Bank	100%
Peoples Bank and Trust Company P.O. Box 265 Jennerstown, PA 15547 Incorporated under the laws of Pennsylvania	100%
Central Bank North Juniata Street at U.S. Route 220 Hollidaysburg, PA 16648	100%
Peoples Bank of Western Pennsylvania 27 East Washington Street New Castle, PA 16101	100%
Commonwealth Systems Corporation 22 North Sixth Street Indiana, PA 15701 Incorporated under the laws of Pennsylvania	100%
First Commonwealth Trust Company 614 Philadelphia Street	100%

Indiana, PA 15701 Incorporated under the laws of Pennsylvania

Commonwealth Trust Credit Life Insurance Company 100 West Clarendon, Suite 800 Phoenix, AZ 85013

50%

#### Exhibit 23.1 - CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTS

We hereby consent to the inclusion in this Annual Report on Form 10-K of our report dated March 2, 1994 on our examination of the consolidated financial statements of First Commonwealth Financial Corporation and subsidiaries.

By S/JARRETT STOKES & CO.

Jarrett Stokes & Co.

Indiana, Pennsylvania
March 18, 1994

#### Exhibit 24.1 - POWER OF ATTORNEY

KNOWN ALL ME BY THESE PRESENT - that each person whose signature appears below constitutes and appoints E. James Trimarchi and David R. Tomb, Jr., and each of them, his true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him and in his name, place and power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments (including post-effective amendments) to this Form 10-K, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to do done, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or either of them, or their or his substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated.

SIGNATURE AND CAPACITY

DATE

/S/E. JAMES TRIMARCHI
E. James Trimarchi, President and Director

March 2, 1994

/S/DAVID R. TOMB, JR.

March 17, 1994

David R. Tomb, Jr., Secretary/Treasurer and Director Vice President

/S/JOHN J. DOLAN

March 2, 1994

John J. Dolan, Sr. Vice President and Comptroller & CFO (1)

/S/SUMNER E. BRUMBAUGH

March 17, 1994

Sumner E. Brumbaugh

/S/DALE P. LATIMER

March 17, 1994

Dale P. Latimer

/S/DAVID F. IRVIN

March 17, 1994

David F. Irvin

/S/E. H. BRUBAKER

March 11, 1994

E. H. Brubaker

/S/JOSEPH W. PROSKE Joseph W. Proske March 11, 1994

/S/JOHNSTON A. GLASS Johnston A. Glass	March 17,	1994
/S/DAVID L. JOHNSON David L. Johnson	March 17,	1994
/S/EDWARD T. COTE Edward T. Cote	March 17,	1994

(1) Also Accounting Officer