

SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **1994-05-13** | Period of Report: **1994-03-31**
SEC Accession No. **0000050341-94-000020**

([HTML Version](#) on secdatabase.com)

FILER

FLEET FINANCIAL GROUP INC /RI/

CIK: **50341** | IRS No.: **050341324** | State of Incorporation: **RI** | Fiscal Year End: **1231**
Type: **10-Q** | Act: **34** | File No.: **002-38867** | Film No.: **94528024**
SIC: **6021** National commercial banks

Mailing Address

*111 WESTMINISTER STREET
PROVIDENCE RI 02903*

Business Address

*50 KENNEDY PLZ
PROVIDENCE RI 02903
4012786000*

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934

For Quarterly Period Ended March 31, 1994

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period _____ to _____

Commission File Number 1-6366

FLEET FINANCIAL GROUP, INC.
(Exact name of registrant as specified in its charter)

<TABLE>	
<S>	<C>
RHODE ISLAND (State or other jurisdiction of incorporation or organization)	05-0341324 (I.R.S. Employer Identification No.)
50 KENNEDY PLAZA PROVIDENCE, RHODE ISLAND (Address of principal executive office)	02903 (Zip Code)
</TABLE>	

Registrant's telephone number, including area code (401) 278-5800

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for each shorter period that the Registrant was required to file reports) and (2) has been subject to such filing requirements for the past 90 days.

YES	X	NO
---		---

The number of shares of common stock of the Registrant outstanding as of April 29, 1994 was 137,687,019.

FLEET FINANCIAL GROUP, INC.
FORM 10-Q FOR QUARTER ENDED MARCH 31, 1994
TABLE OF CONTENTS OF INFORMATION REQUIRED IN REPORT

	PAGE

PART I. ITEM 1. FINANCIAL INFORMATION	
Consolidated Statements of Income Three Months Ended March 31, 1994 and 1993	3
Consolidated Balance Sheets March 31, 1994 and December 31, 1993	4
Consolidated Statements of Changes in	

Stockholders' Equity Three Months Ended March 31, 1994 and 1993	5
Consolidated Statements of Cash Flows Three Months Ended March 31, 1994 and 1993	6
Condensed Notes to Consolidated Financial Statements	7
PART I. ITEM 2.	
Management's Discussion and Analysis of Financial Condition and Results of Operations	11
PART II. OTHER INFORMATION	26
SIGNATURES	27
EXHIBITS	28

2

FLEET FINANCIAL GROUP, INC.
CONSOLIDATED STATEMENTS OF INCOME

<TABLE>
<CAPTION>

(Dollars in millions, except share amounts)	Three Months Ended March 31	
	1994	1993
<S>	<C>	<C>
Interest and fees on loans and leases.....	\$ 552	\$ 586
Interest taxable securities.....	209	221
Interest on tax-exempt securities.....	7	7
Total interest income.....	768	814
Interest expense:		
Deposits.....	156	205
Short-term borrowings.....	61	47
Long-term debt.....	55	57
Total interest expense.....	272	309
Net interest income.....	496	505
Provision for credit losses.....	22	85
Net interest income after provision for credit losses	474	420
Noninterest income:		
Mortgage banking.....	100	104
Service charges, fees and commissions.....	82	82
Investment services revenue.....	44	42
FDIC loan administration fees.....	14	7
Gain on sale of subsidiary.....	13	-
Student loan servicing fees.....	12	11
Securities available for sale gains.....	-	19
Other.....	34	44
Total noninterest income.....	299	309
Noninterest expense:		
Employee compensation and benefits.....	256	255
Occupancy.....	44	44

Equipment.....	34	32
Acquired servicing rights amortization.....	31	28
Legal and other professional.....	20	25
FDIC assessment.....	18	21
Core deposit and goodwill amortization.....	13	12
Marketing.....	13	13
Printing and mailing.....	12	11
OREO expense.....	7	21
Restructuring accrual.....	25	-
Other.....	77	81
	----	----
Total noninterest expense.....	550	543
	----	----
Income before income taxes.....	223	186
Applicable income taxes.....	87	75
	----	----
Net income before minority interest.....	136	111
Minority interest.....	3	5
	----	----
Net income.....	\$ 133	\$ 106
	====	====
Net income applicable to common shares.....	\$ 125	\$ 99
	====	====
Weighted average common shares outstanding:		
Primary.....	157,568,456	149,117,428
Fully diluted.....	157,646,032	149,643,168
Earnings per share:		
Primary.....	\$ 0.80	\$0.67
Fully diluted.....	0.80	0.66
Dividends declared.....	0.30	0.225
<FN>		
See accompanying condensed notes to consolidated financial statements		
</TABLE>		

-3-

<PAGE 4> FLEET FINANCIAL GROUP, INC.
CONSOLIDATED BALANCE SHEETS

<TABLE>		
<CAPTION>		
(\$ in millions, except share amounts)		
	March 31,	December 31,
	1994	1993
	-----	-----
<S>	<C>	<C>
ASSETS		
Cash and cash equivalents.....	\$ 1,919	\$ 2,213
Securities available for sale (1994 at market;1993 at cost,market value \$12,931 at December 31, 1993)....	13,694	12,577
Securities held to maturity (market value: \$845 at March 31, 1994, and \$1,580 at December 31, 1993)...	840	1,546
Loans and leases.....	25,495	26,310
Reserve for credit losses.....	(980)	(1,000)
Mortgages held for resale.....	1,566	2,622
Premises and equipment.....	742	733
Acquired servicing rights.....	575	560
Accrued interest receivable.....	386	347
Deferred taxes.....	381	360
Excess costs over net assets of subsidiaries acquired	184	187
Other intangibles.....	178	166
Foreclosed property and repossessed equipment.....	136	136
Trading account securities.....	105	91
Other assets.....	1,194	1,075
	-----	-----
Total assets.....	\$ 46,415	\$ 47,923
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES:		
Deposits:		
Demand.....	\$ 5,964	\$ 6,473
Regular savings, NOW, money market.....	16,360	16,437
Time.....	8,398	8,175
	-----	-----
Total deposits.....	30,722	31,085
	-----	-----
Federal funds purchased and securities sold		
under agreement to repurchase.....	2,133	1,961
Other short-term borrowings.....	5,094	6,146
Accrued expenses and other liabilities.....	1,518	1,648
Long-term debt:		

Senior.....	2,291	2,357
Subordinated.....	1,087	1,087
	-----	-----
Total liabilities.....	42,845	44,284
	-----	-----
STOCKHOLDERS' EQUITY:		
Preferred stock	379	501
Common stock (outstanding 137,626,533 and 137,381,588 shares).....	138	137
Common surplus.....	1,498	1,492
Retained earnings.....	1,592	1,509
Net unrealized gain/(loss) on securities.....	(37)	-
	-----	-----
Total stockholders' equity.....	3,570	3,639
	-----	-----
Total liabilities and stockholders' equity.....	\$ 46,415	\$ 47,923
	=====	=====

<FN>

See accompanying condensed notes to consolidated financial statements.

</TABLE>

-4-

<PAGE 5>

FLEET FINANCIAL GROUP, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

<TABLE>

<CAPTION>

Three Months Ended March 31 (Dollars in millions, except share amounts)	PREFERRED STOCK	COMMON STOCK \$1 PAR	COMMON SURPLUS	RETAINED EARNINGS	NET UNREALIZED GAIN/(LOSS) ON SECURITIES	TOTAL

1993						
<S>	<C>	<C>	<C>	<C>	<C>	<C>
Balance at December 31, 1992	\$ 604	\$ 123	\$ 1,066	\$ 1,217	\$ -	\$ 3,010
Net income	-	-	-	106	-	-
Cash dividends declared on common stock (\$.225 per share)	-	-	-	(31)	-	-
Cash dividends declared on preferred stock	-	-	-	(7)	-	-
Common stock issued in connection with:						
Common stock offering, net of issuance costs \$10	-	12	379	-	-	-
Employee benefit and stock option plans and conversion of preferred stock	-	1	12	(2)	-	-
Other items	-	-	1	(1)	-	-
	-----	-----	-----	-----	-----	-----
Balance at March 31, 1993	\$ 604	\$ 136	\$ 1,458	\$ 1,282	\$ -	\$ 3,480
=====						
1994						
Balance at December 31, 1993	\$ 501	\$ 137	\$ 1,492	\$ 1,509	\$ -	\$ 3,639
Net unrealized gain on securities available for sale at January 1, 1994	-	-	-	-	224	-
Net income	-	-	-	133	-	-
Cash dividends declared on common stock (\$.30 per share)	-	-	-	(41)	-	-
Cash dividends declared on preferred stock	-	-	-	(8)	-	-
Redemption of preferred stock	(122)	-	-	-	-	-
Common stock issued in connection with:						
Employee benefit and stock option plans and conversion of preferred stock	-	1	6	(1)	-	-
Adjustment for net unrealized loss on securities available for sale	-	-	-	-	(261)	-
	-----	-----	-----	-----	-----	-----
Balance at March 31, 1994	\$ 379	\$ 138	\$ 1,498	\$ 1,592	\$ (37)	\$ 3,570
=====						

<FN>

See accompanying condensed notes to consolidated financial statements.

</TABLE>

<PAGE 6>

FLEET FINANCIAL GROUP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS

<TABLE>
<CAPTION>

Three Months Ended March 31 (dollars in millions)	1994	1993
<S>	<C>	<C>
Cash Flows from Operating Activities:		
Net income.....	\$ 133	\$ 106
Adjustments for noncash items:		
Depreciation and amortization of premises and equipment.....	26	20
Amortization of acquired servicing rights and other intangible assets.....	44	40
Provision for credit losses.....	22	85
Deferred income tax expense (benefit).....	5	(14)
Securities gains.....	-	(19)
Write-down of OREO to fair value.....	2	12
Minority interest.....	3	5
Other gains on sales of assets.....	(13)	(23)
Originations and purchases of mortgages held for resale	(4,365)	(3,107)
Proceeds from sale of mortgages held for resale.....	5,421	3,902
Net (increase) decrease in trading account securities	(14)	37
Increase decrease in accrued receivables, net.....	(33)	(1)
(Increase) decrease in accrued liabilities, net.....	(145)	107
Other - net.....	234	(107)
	-----	-----
Net cash flow provided by operating activities.....	1,320	1,043
	-----	-----
Cash Flows from Investing Activities:		
Purchases of securities available for sale.....	(980)	(1,077)
Proceeds from maturities and sales of securities available for sale.....	502	739
Purchases of securities held to maturity.....	(139)	(8)
Proceeds from maturities of securities held to maturity	77	25
Loans made to customers, nonbank subsidiaries.....	(244)	(767)
Principal collected on loans made to customers, nonbank subsidiaries.....	263	789
Loans purchased from the FDIC.....	-	(16)
Proceeds from sales of loans.....	19	324
Net decrease in loans and leases, banking subsidiaries.	230	315
Proceeds from sales of OREO.....	21	26
Proceeds from sale of subsidiary.....	76	-
Purchases of premises and equipment.....	(34)	(41)
Purchases of acquired servicing rights.....	(47)	(41)
	-----	-----
Net cash flow provided (used) by investing activities.....	(256)	268
	-----	-----
Cash Flows from Financing Activities:		
Net decrease in deposits.....	(363)	(1,678)
Net decrease in short-term borrowings.....	(880)	(1,008)
Proceeds from issuance of long-term debt.....	-	205
Repayments of long-term debt.....	(66)	(150)
Proceeds from issuance of common stock and preferred stock.....	-	401
Repurchase of preferred stock held by the FDIC.....	-	(93)
Cash dividends paid.....	(49)	(33)
	-----	-----
Net cash flow used by financing activities.....	(1,358)	(2,356)
	-----	-----
Net decrease in cash and cash equivalents.....	(294)	(1,045)
<PAGE 8>		
Cash and cash equivalents at the beginning of the period.....	2,213	3,037
	-----	-----
Cash and cash equivalents at the end of the		

period.....	\$ 1,919	\$ 1,992
	=====	=====
Supplemental disclosure for Statements of Cash Flows		
Cash paid during the period for:		
Interest expense	\$ 282	\$ 287
Income taxes, net of refunds	28	29
Supplemental disclosure of noncash investing and financing activities:		
Transfer of loans to foreclosed property and repossessed equipment	26	47
Net transfer of securities held to maturity to securities available for sale	767	-
Transfer of preferred stock to other liabilities in anticipation of redemption	122	-

<FN>

See accompanying condensed notes to consolidated financial statements.

</TABLE>

-6-

<PAGE 8>

FLEET FINANCIAL GROUP, INC.
CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 1994

NOTE 1. FINANCIAL STATEMENTS

The unaudited consolidated financial information included herein has been prepared in conformity with the accounting principles and practices in Fleet Financial Group, Inc.'s ("Fleet, FFG or the Corporation") consolidated financial statements included in the Annual Report on Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 1993. The accompanying interim consolidated financial statements contained herein are unaudited. However, in the opinion of the Registrant, all adjustments consisting of normal recurring items necessary for a fair statement of the operating results for the periods shown, have been made, including an additional \$25 million restructuring charge (see Note 2). The results of operations for the three months ended March 31, 1994 may not be indicative of operating results for the year ending December 31, 1994. Certain prior year and prior quarter amounts have been reclassified to conform to current classifications. Cash and cash equivalents consists of cash, due from banks, interest-bearing deposits, federal funds sold and securities purchased under agreements to resell.

NOTE 2. RESTRUCTURING CHARGE

A restructuring charge of \$25 million was recorded in the first quarter relating to the Corporation's efficiency-improvement program. The \$25 million first quarter restructuring charge is in addition to the 1993 third quarter charge of \$125 million that was recorded to reflect management's estimate at that time of anticipated one-time expenses. The one-time expenses include severance and facilities related costs, project costs, consulting fees, and other direct expenses resulting from this program. The current quarter's charge reflects management's estimate of additional direct costs expected to be incurred by the Corporation as the ultimate savings and related direct costs were greater than previously anticipated. The implementation of Fleet Focus '94 will result in the elimination of approximately 5,500 positions.

NOTE 3. SECURITIES

Effective January 1, 1994, the Corporation adopted Financial Accounting Standards Board (FASB) Statement No. 115, "Accounting for Certain Investments in Debt and Equity Securities." The standard requires that securities available for sale be reported at fair value, with unrealized gains or losses reflected as a separate component of stockholders' equity. Previously, these securities were recorded at the lower of amortized cost or fair value with any net unrealized loss included in earnings. In connection with the

adoption of Statement No. 115, the Corporation transferred securities netting to \$767 million from the held to maturity portfolio to the available for sale portfolio.

-7-

<PAGE 9>

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(continued)

At January 1, 1994, the securities available for sale portfolio had net unrealized gains of \$373 million. At March 31, 1994, securities available for sale portfolio had net unrealized losses of \$63 million. The decrease of \$436 million during the first quarter of 1994 was principally due to an increase in long-term interest rates in response to the recent Federal Reserve increases in the federal funds rate of 50 basis points from 3.00% to 3.50%. Accordingly, stockholders' equity has been reduced by a valuation reserve of \$37 million (\$63 million less related tax effects). Securities available for sale that were sold or matured during the first quarter totaled \$502 million, while securities available for sale purchased aggregated \$980 million. There were no gains recognized on any sales during the first quarter. A summary of securities available for sale and securities held to maturity at March 31, 1994 is as follows:

SECURITIES AVAILABLE FOR SALE

<TABLE>

<CAPTION>

(Dollars in millions)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Market Value
<S>	<C>	<C>	<C>	<C>
U.S. Treasury and government agencies	\$ 6,510	\$ 98	\$ 94	\$ 6,514
Mortgage-backed securities	6,887	48	137	6,798
Other debt securities	244	4	1	247
Total debt securities	13,641	150	232	13,559
Marketable equity securities	37	19	-	56
Other securities	79	-	-	79
Total securities available for sale	\$13,757	\$ 169	\$ 232	\$13,694

SECURITIES HELD TO MATURITY

(Dollars in millions)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Market Value
State and municipal	\$ 797	\$ 8	\$ 4	\$ 801
Other debt securities	43	1	-	44
Total securities held to maturity	\$ 840	\$ 9	\$ 4	\$ 845

</TABLE>

-8-

<PAGE 10>

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS-(continued)

A summary of maturities of debt securities available for sale and held to maturity at March 31, 1994 is as follows:

SECURITIES AVAILABLE FOR SALE

<TABLE>
<CAPTION>

(Dollars in millions)	Within 1 Year	1 to 5 Years	5 to 10 Years	After 10 Years	Total
<S>	<C>	<C>	<C>	<C>	<C>
Market value:					
U.S. Treasury and government agencies	\$ 153	\$ 6,140	\$ 100	\$ 121	\$ 6,514
Mortgage-backed securities	-	25	214	6,559	6,798
Other debt securities	-	207	4	36	247
Total debt securities	\$ 153	\$ 6,372	\$ 318	\$ 6,716	\$13,559
Percent of total debt securities	1.1 %	47.0 %	2.4 %	49.5 %	100.0 %
Weighted average yield (a)	6.0 %	5.8 %	7.6 %	6.2 %	6.0 %

SECURITIES HELD TO MATURITY

(Dollars in millions)	Within 1 Year	1 to 5 Years	5 to 10 Years	After 10 Years	Total
Amortized cost:					
State and municipal	\$ 514	\$ 199	\$ 64	\$ 20	\$ 797
Other debt securities	29	10	4	-	43
Total debt securities	\$ 543	\$ 209	\$ 68	\$ 20	\$ 840
Percent of total debt securities	64.6 %	24.9 %	8.1 %	2.4 %	100.0 %
Weighted average yield (a)	4.4 %	7.7 %	9.8 %	9.8 %	5.7 %
Market value	\$ 544	\$ 210	\$ 70	\$ 21	\$ 845

<FN>

(a) A tax equivalent adjustment has been included in the calculation of the yields to reflect this income as if it had been fully taxable. The tax equivalent adjustment is based upon the applicable federal income tax rate and the applicable state income tax rates.

</TABLE>

NOTE 4. STOCKHOLDERS' EQUITY

During the quarter, the Corporation called for redemption all of its \$1 and \$20 par value preferred stock with cumulative and adjustable dividends (Preferred Stock) on April 1, 1994. The redemption price is \$50 for each share of Preferred Stock plus accrued dividends, or approximately \$125 million. The difference between the aggregate redemption price of \$125.0 million and the carrying value of \$121.6 million has been treated as a dividend for earnings per share calculations.

-9-

<PAGE 11>

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -(continued)

NOTE 5. PENDING ACQUISITION

On May 9, 1994, the Corporation agreed to acquire NBB Bancorp (NBB), the parent company of the New Bedford Institution for Savings, of New Bedford, Massachusetts for \$420 million in stock and cash and 2.5 million warrants.

Under terms of the agreement, consideration is in the form of approximately 50% stock and 50% cash at \$48.50 per NBB share. In addition, NBB shareholders will receive .277 warrants to purchase Fleet stock for each share of NBB common stock with a stock price of \$43 per share and a term of six years, which is exercisable beginning one year after closing. Fleet will repurchase approximately six million common shares for issuance to NBB shareholders. The value of the stock portion of the purchase price is subject to a floating exchange ratio based on a 10-day average prior to closing. Funding for the repurchase of Fleet stock and the cash portion of consideration at the closing will be provided through the issuance of term debt.

<PAGE 12>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERALL PERSPECTIVE

<TABLE>

<CAPTION>

(Dollars in millions, except per share data)	Three Months Ended	
	March 31	
	1994	1993
	-----	-----
<S>	<C>	<C>
Earnings:		
Net income.....	\$ 133	\$ 106
Net interest income (fully taxable equivalent basis)	504	513
Per Common Share:		
Fully diluted earnings.....	\$ 0.80	\$ 0.66
Cash dividends declared.....	0.30	0.225
Book value.....	23.19	21.12
Operating Ratios:		
Return on average assets.....	1.14 %	0.96 %
Return on realized common equity.....	16.08	15.24
Efficiency ratio.....	65.40	66.03
Equity to assets (period end).....	7.69	7.75
At March 31:		
Total assets.....	\$46,415	\$44,893
Stockholders' equity.....	3,570	3,480
Nonperforming assets.....	609	944

</TABLE>

Net income for the three months ended March 31, 1994 increased 25% from the same period in 1993. The improved results reflect a reduction in asset quality costs, partially offset by an additional \$25 million restructuring charge. The corporation had recorded a \$125 million restructuring charge in the third quarter of 1993 as part of the Corporation's efficiency-improvement program, Fleet Focus '94; however, the current quarter's restructuring charge reflects management's estimate of additional direct costs expected to be incurred by the Corporation as the ultimate savings and related direct costs were greater than previously anticipated.

Return on assets improved significantly due to higher earnings even though average assets increased by \$2.4 billion. Return on realized common equity also increased. Effective January 1, 1994, the Corporation adopted FASB No. 115, "Accounting for Certain Investments in Debt and Equity Securities", which requires that unrealized gains and losses in the Corporation's securities available for sale portfolio be added to or deducted from stockholders' equity. The Corporation decided to classify substantially all of its securities as available for sale in order to maximize its flexibility. For the quarter, the effect of adopting this new standard was to increase average stockholders' equity by \$150 million, which resulted in a return on equity of 15.35%, compared to a return on realized equity of 16.08%.

<PAGE 13>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

NET INTEREST INCOME

<TABLE>

<CAPTION>

	For the Three Months Ended March 31	
	1994	1993
	-----	-----

(Dollars in millions)	Average Balance	Interest Earned/ Paid	Rate	Average Balance	Interest Earned/ Paid	Rate
<S>	<C>	<C>	<C>	<C>	<C>	<C>
ASSETS						
Money market instruments.....	\$ 14	\$ -	3.51 %	\$ 128	\$ 1	2.98 %
Securities.....	14,577	221	6.13	12,757	233	7.41
Loans and leases.....	25,938	524	8.17	26,434	558	8.57
Other.....	1,982	31	6.27	1,694	30	7.10
Total interest-earning assets	42,511	776	7.38 %	41,013	822	8.13 %
Other nonearning assets.....	4,975	-	-	4,052	-	-
Total assets.....	\$47,486	\$ 776	-	\$ 45,065	\$ 822	-
LIABILITIES AND STOCKHOLDERS' EQUITY						
Deposits.....	\$24,177	\$ 156	2.62 %	\$ 25,532	\$ 205	3.25 %
Borrowings.....	11,174	116	4.22	9,026	104	4.70
Total interest-bearing liabilities.....	35,351	272	3.13	34,558	309	3.63
Net interest spread.....	-	504	4.25	-	513	4.50
Demand deposits and other noninterest-bearing time deposits.....	6,755	-	-	6,080	-	-
Other liabilities.....	1,611	-	-	1,179	-	-
Total liabilities.....	43,717	272	-	41,817	309	-
Stockholders' equity.....	3,769	-	-	3,248	-	-
Total liabilities and stockholders' equity.....	\$47,486	\$272	-	\$ 45,065	\$ 309	-
Net interest margin.....			4.78 %			5.03 %

Net interest income on a fully taxable equivalent basis for the three months ended March 31, 1994, decreased \$9 million, compared to the same period in 1993, as illustrated in the reduction in the net interest margin.

-12-

<PAGE 14>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

The net interest margin for the three months ended March 31, 1994 was down 25 basis points compared to the same period in the prior year, as the Federal Reserve increased short-term borrowing rates twice during the first quarter of 1994 totaling 50 basis points. The increase was only partially offset by an increase in the Corporation's prime lending rate from 6.00% to 6.25% late in the quarter. Also, the net interest margin has been trending downward since mid-1993 due to the Corporation's decision in 1993 to mitigate its interest rate exposure on higher-yielding mortgage-backed securities and long-term fixed-rate securities by selling some of these securities and replacing them with lower-yielding and shorter maturity securities. Those sales reduced prepayment sensitivity and shortened the maturity of the portfolio. The yield on loans declined 40 basis points due to a significant run-off of high-yielding loans, some of which were putable to the Federal Deposit Insurance Corp. (FDIC), and refinancing of loans at increasingly competitive rates. These items were partially offset by the benefit of a 35% decrease in nonperforming loans from March 31, 1993, to March 31, 1994, and the increased use of interest rate swap agreements. (At March 31, 1994 and 1993, Fleet had \$6.8 billion and \$3.0 billion, respectively, in notional amount of swap agreements outstanding. See Interest-Rate Sensitivity for

more information on the interest-rate swaps.)

NONINTEREST INCOME

<TABLE>

<CAPTION>

(Dollars in millions)	Three Months Ended	
	March 31	
	1994	1993
<S>	<C>	<C>
Operating noninterest income:		
Mortgage banking.....	\$ 100	\$ 104
Service charges on deposits.....	44	43
Investment services revenue.....	44	42
Other service charges, fees and commissions	23	23
FDIC loan administration fees.....	14	7
Student loan servicing fees.....	12	11
Merchant discount fees.....	7	6
Brokerage fees and commissions.....	5	5
Insurance.....	4	5
Other.....	47	39
	----	----
Total operating noninterest income.....	300	285
	----	----
Trading income:		
Securities.....	2	5
Foreign exchange/interest rate products....	(3)	-
	----	----
Total trading income.....	(1)	5
	----	----
Securities available for sale gains.....	-	19
	----	----
Total noninterest income.....	\$ 299	\$ 309
	====	====

</TABLE>

-13-

<PAGE15>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

Operating noninterest income (as defined in the preceding table) increased approximately 5% for the three months ended March 31, 1994 in comparison to the same period of the prior year. Other noninterest income increased by \$8 million due primarily to the sale of Fleet Factors Corp., the Corporation's factoring and commercial finance company, which resulted in a \$13 million (pre-tax) gain and an increase of \$10.5 million in venture capital income at Fleet Equity Partners, which was offset by a \$12.5 million decline in the securitization and sale of loans. The increase in Fleet Equity Partners' venture capital income was primarily due to \$4.7 million of realized gains and an increase in unrealized appreciation on investments.

Mortgage Banking Revenue

<TABLE>

<CAPTION>

(Dollars in millions)	Three Months Ended	
	March 31	
	1994	1993
<S>	<C>	<C>
Net loan servicing revenue	\$ 66	\$ 60
Mortgage production revenue	23	32
Gains on sale of mortgage servicing	11	12
	----	----
Mortgage banking noninterest income	100	104
	====	====

</TABLE>

Mortgage banking revenue decreased approximately 4% for the first quarter of 1994 compared to the same period in 1993. The decrease is primarily attributable to lower gains on sale of loans as a result of a less favorable interest rate environment, partially offset by higher servicing revenue.

Fleet Mortgage Group, the Corporation's mortgage banking subsidiary (FMG), recognized \$27.8 million in gains on sales of loans in the first quarter of 1993 compared to \$20.2 million in the first quarter of 1994, a 27% decline.

Net loan servicing revenue, which had been adversely affected throughout 1993 by prepayments in the mortgage servicing portfolio, increased slightly from \$60 million in the first quarter of 1993 to \$66 million in the first quarter of 1994. This increase was primarily due to the growth of the loan servicing portfolio. Fleet Mortgage's mortgage servicing portfolio totaled \$70.1 billion at March 31, 1994, compared to \$63.1 billion a year earlier, an increase of 11%.

Foreign exchange/interest rate products income decreased \$3.4 million for the three months ended March 31, 1994, compared to the same quarter of 1993. The decrease was attributable to the recognition of \$5.5 million of net losses on treasury options purchased by Fleet Mortgage Group, due to a higher interest rate environment. The treasury options were purchased to mitigate the risk of residential loan prepayments due to the low interest rate environment. These losses were partially offset by trading gains and foreign exchange gains.

-14-

<PAGE 16>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

NONINTEREST EXPENSE

<TABLE>

<CAPTION>

(Dollars in millions)	Three Months Ended	
	March 31	
	1994	1993
	-----	-----
<S>	<C>	<C>
Employee compensation and benefits.....	\$ 256	\$ 255
Occupancy.....	44	44
Equipment.....	34	32
Acquired servicing rights amortization..	31	28
FDIC assessment.....	18	21
Core deposit and goodwill amortization..	13	12
Other professional fees.....	13	16
Marketing.....	13	13
Printing and mailing.....	12	11
Charge card.....	9	9
Telephone.....	9	9
Office supplies.....	7	8
OREO expense.....	7	21
Legal fees.....	7	9
Travel and entertainment.....	6	7
Restructuring accrual.....	25	-
Other.....	46	48
	-----	-----
Total noninterest expense.....	\$ 550	\$ 543
	====	====

</TABLE>

A restructuring charge of \$25 million was recorded in the first quarter relating to the Corporation's efficiency-improvement program, Fleet Focus '94. The \$25 million first quarter restructuring charge is in addition to the 1993 third quarter charge of \$125 million that was recorded to reflect management's estimate at that time of anticipated one-time expenses. The one-time expenses include severance and facilities related costs, project costs, consulting fees, and other direct expenses resulting from this program. The current quarter's charge reflects management's estimate of additional direct costs expected to be incurred by the Corporation as the ultimate savings and related direct costs were greater than previously anticipated. Direct costs that have been included in the aggregate \$150 million restructuring charge include project related costs; facilities related costs, which includes the write-off of future lease obligations net of anticipated subleasing income, expected relocation costs and the write-off of leasehold improvements; and severance payments, including outplacement assistance, as the efficiency study will result in the elimination of approximately 5,500 positions. The majority of these expenses, excluding certain project costs, require future cash outlays that will take place during 1994 and early 1995. Also, the Corporation anticipates that approximately \$50 million of additional cash outlays (\$22 million of which

are expected to be capital outlays) will be

-15-

<PAGE 17>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS (continued)

required to support the implementation of many of the Fleet Focus ideas. These costs, which have not been included as part of the Corporation's \$150 million restructuring charge, consist mainly of software development costs and equipment needs, and are expected to be incurred during 1994 and 1995 as the Fleet Focus savings are being realized. The cash outlays associated with Fleet Focus '94 are not expected to have an impact on the Corporation's liquidity.

Excluding the restructuring charge, noninterest expense was \$525 million and \$543 million for the three months ended March 31, 1994 and March 31, 1993, respectively, which represents a 3.3% decrease on a quarter-to-quarter comparison.

The \$18 million decrease in noninterest expense is primarily attributable to the \$14 million decrease in OREO expense as foreclosed property and repossessed equipment has decreased from \$237 million at March 31, 1993 to \$136 million at March 31, 1994, a 43% decline. The remaining noninterest expense accounts have remained fairly stable on a quarter-to-quarter comparison. However, it is anticipated that noninterest expenses, particularly employee compensation and benefits, will decrease in the forthcoming months as the financial impact of implementing cost saving strategies will begin to materialize.

Effective January 1, 1994, the Corporation adopted FASB Statement No. 112, "Employers' Accounting for Postemployment Benefits," which requires accrual of a liability for benefits paid to former or inactive employees after employment but before retirement. The adoption of this Statement did not have a material impact on the quarter's net income.

-16-

<PAGE 18>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS (continued)

EARNINGS BY SUBSIDIARY

<TABLE>

<CAPTION>

(Dollars in thousands)	Three Months Ended	
	March 31	
	1994	1993
<S>	<C>	<C>
BANKING		
New York.....	\$ 30,122	\$ 21,647
Massachusetts.....	27,702	25,560
Rhode Island.....	24,426	8,685
Connecticut.....	18,487	31,676
Long Island.....	7,903	2,577
Maine.....	6,439	3,903
New Hampshire.....	5,710	2,259
Fleet Investment Group....	5,910	5,841
Total.....	126,699	102,148
FINANCIAL SERVICES		
Fleet Mortgage*.....	10,454	21,646
Fleet Equity Partners....	6,859	1,810
Fleet Credit.....	4,061	2,354
Fleet Factors.....	1,096	1,941
Fleet Brokerage.....	1,065	732
AFSA Data.....	868	809
Fleet Securities.....	262	1,503

Fleet Finance.....	(144)	179
	=====	=====
Total.....	24,521	30,974
	-----	-----
PARENT.....	(18,141)	(26,870)
	-----	-----
Total Net Income.....	\$133,079	\$106,252
	=====	=====

<FN>

*Net of minority interest of \$2.5 million and \$5.2 million for quarters ended March 31, 1994 and 1993, respectively.

</TABLE>

-17-

<PAGE 19>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

The Banking Group earnings increased 24% from the first quarter of 1993 to the first quarter of 1994. The \$24.6 million increase is primarily attributable to a decrease in OREO expenses of \$6.6 million and a \$25.0 million decrease in the provision for credit losses. The largest decreases in asset-quality related costs occurred at Fleet-New York (\$14 million), Fleet-Rhode Island (\$7 million) and Fleet-Long Island (\$5 million). These decreases were the result of a significant overall improvement in asset quality as nonperforming assets in the Banking Group have decreased from \$755 million at March 31, 1993 to \$443 million at March 31, 1994. Offsetting the decrease in asset quality related costs was an \$11 million decrease in securities gains, as no gains were recognized in the first quarter of 1994, coupled with a \$5.5 million decline in gain on sale of bank loans. Fleet-Connecticut and Fleet-Massachusetts recognized \$9.0 million and \$1.9 million, respectively, of the securities gains in the first quarter of 1993.

Fleet Mortgage, the Corporation's mortgage banking subsidiary, contributed income of \$10 million in the first quarter, compared to \$22 million in the first quarter of 1993, net of minority interest in each case. Earnings for the 1994 period were adversely affected by the rising interest rate environment which has caused lower production revenue, and net losses relating to treasury options. See Noninterest Income section for more information on mortgage banking revenue.

Fleet Equity Partners' venture capital income increased by \$6.3 million (post-tax) due to both realized and unrealized gains on investments. As investment companies, Fleet Equity Partners' investments are carried at fair value. Accordingly, subsequent appreciation or depreciation in value is dependent upon market conditions.

Fleet Credit's earnings increased by \$1.7 million due to improved asset quality costs as nonperforming assets decreased from \$53.5 million at March 31, 1993 to \$25.8 million at March 31, 1994.

Fleet Finance recognized a loss of \$144 thousand in the first quarter of 1994 compared to earnings of \$179 thousand in the first quarter of 1993. The decrease in earnings was primarily due to a \$2.1 million after-tax gain on the securitization of loans recognized in the first quarter of 1993; as no similar gains were recognized in 1994. Excluding the securitization gain, Fleet Finance's earnings have actually improved by \$1.7 million. The improvement is due to a lower provision for credit losses, offset in part by lower servicing income caused by higher charge-offs on securitized loan pools. Fleet Finance's earnings have been adversely affected during the past fifteen months due to a continuing deterioration of its asset quality caused primarily by protracted litigation. Fleet Finance is in the process of attempting to settle these suits. Fleet Finance has increased its focus on quality control and has implemented more stringent underwriting guidelines and monitoring procedures in order to enhance its quality control system.

During the first quarter of 1994, the Corporation sold its factoring and commercial finance company, Fleet Factors Corp., which resulted in an after-tax gain of \$7.4 million.

-18-

ASSET QUALITY

Loans and Leases

<TABLE>
<CAPTION>

(Dollars in millions)	March 31, 1994	December 31, 1993
-----	-----	-----
<S>	<C>	<C>
Commercial and industrial.....	\$ 10,708	\$ 11,299
Consumer.....	7,415	7,531
Commercial real estate:		
Construction.....	461	477
Interim/permanent.....	3,757	3,917
	-----	-----
Total commercial real estate	4,218	4,394
	-----	-----
Residential real estate.....	2,136	2,052
Lease financing.....	1,018	1,034
	-----	-----
Total loans and leases.....	\$ 25,495	\$ 26,310
	=====	=====

</TABLE>

Loan and lease portfolios involve credit risk. Fleet attempts to control such risk through review processes that include careful analysis of credit applications, portfolio diversification, and ongoing examination of outstandings and delinquencies. Fleet strives to identify potential classified assets early, to take charge-offs promptly based on realistic assessments of probable losses and to maintain strong loss reserves. The Corporation's portfolio is well-diversified by borrower, industry, product, and geographic area, thereby reducing risk.

The \$815 million decrease in the loan and lease portfolio from December 31, 1993 to March 31, 1994 is primarily due to the sale of Fleet Factors, which reduced outstanding loans and leases by \$333 million. Commercial loans and commercial real estate loans have decreased due to significant paydowns, including \$208 million of principal collected during the first quarter on loans subject to federal financial assistance. Also, \$63 million of loans were put back to the FDIC under federal financial assistance agreements, which expire on July 14, 1994.

During the quarter, the Corporation completed an agreement to release the FDIC from its federal financial assistance agreement on certain loans purchased by Fleet as part of the acquisitions of the Bank of New England and Maine Savings Bank in 1991. This transaction, which had the effect of increasing nonperforming assets by \$28 million due to the release of the federal financial assistance agreement, resulted in the payment from the FDIC to the Corporation, an amount that approximated the difference between the Corporation's current carrying value of loans and the estimated fair value of the related loans. The cash payment from the FDIC was recorded as a discount and resulted in a reduction of the loan portfolio.

Federal Financial Assistance

Fleet has completed several acquisitions that have involved federal financial assistance. The most significant were the Bank of New England (BNE) acquisition in 1991, Maine Savings Bank (MSB) also in 1991, and Heritage Bank and Eastland Bank in December, 1992. All of these acquisitions provided substantial loss protection related to specific loans.

Specified BNE loans (\$2.0 billion at March 31, 1994), comprised principally of commercial and commercial real estate loans, are putable to the FDIC, subject to certain conditions and discounts, until July 1994. Fleet currently anticipates retaining the majority of putable loans, as Fleet expects to

return less than \$100 million of loans to the FDIC at the expiration of the BNE federal financial assistance agreement in July 1994. Specified MSB loans that became classified prior to February 1, 1993, were eligible to be put to a special asset pool (MSB special asset pool). The MSB special asset pool (\$183 million at March 31, 1994) will be acquired by the FDIC on February 1, 1996, for cash. Also, Eastland and Heritage loans aggregating \$480 million are subject to FDIC loss share agreements, whereby the FDIC generally reimburses Fleet for 80% of net charge-offs for periods ranging from three to five years from the date of acquisition.

Fleet has agreed to liquidate, collect, and manage the BNE asset pool and the MSB special asset pool for the FDIC for a five-year period. The BNE asset pool consists of a pool of classified assets acquired by the FDIC from BNE in 1991. Fleet receives reimbursement for all allowable direct costs, a general overhead payment, and an incentive fee. Such amounts are reflected in noninterest income, net of expenses, in the statement of income, and amounted to \$13.8 million for the first three months of 1994, compared to \$7.3 million in the first three months of 1993.

NONPERFORMING ASSETS (a)

The balance of nonperforming assets is as follows:

<TABLE>

<CAPTION>

March 31, 1994					
(Dollars in millions)	Commercial	Commercial	Consumer/	Total	
	and Industrial	Real Estate	Other		
<S>	<C>	<C>	<C>	<C>	
Nonperforming loans and leases:					
Current or less than 90 days past due.....	\$ 96	\$ 23	\$ 8	\$ 127	
Noncurrent.....	104	75	167	346	
OREO/ISF.....	14	73	49	136	
	----	----	----	----	
Total nonperforming assets at March 31, 1994.....	\$ 214	\$ 171	\$ 224	\$ 609	
	====	====	====	====	
Total nonperforming assets at December 31, 1993.....	\$ 232	\$ 158	\$ 211	\$ 601	
	====	====	====	====	

<FN>

(a) Throughout this document, NPAs and related ratios do not include loans greater than 90 days past due and still accruing interest (\$92 million and \$77 million at March 31, 1994 and December 31, 1993, respectively), or assets subject to federal financial assistance (\$95 million and \$118 million at March 31, 1994 and December 31, 1993, respectively).

</TABLE>

<PAGE 22>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

Nonperforming assets were up \$8 million from December 31, 1993, due to the release of the FDIC from certain of its federal financial assistance agreements which increased NPAs \$28 million. Excluding this transaction, NPAs would have decreased by \$20 million from December 31, 1993.

At March 31, 1994, December 31, 1993, and March 31, 1993, loans in the 90-day past due and still accruing category amounted to \$92 million, \$77 million, and \$97 million, respectively, which included approximately \$66 million, \$62 million, and \$59 million of consumer loans, respectively. Although these amounts are not included in nonperforming assets, management reviews loans in this category when considering risk elements to determine the adequacy of Fleet's credit loss reserves. The following reconciliation shows the activity in nonperforming assets by quarter:

<TABLE>

<CAPTION>

(Dollars in millions)	1st Quarter 1994	4th Quarter 1993	1st Quarter 1993
-----	-----	-----	-----

<S>	<C>	<C>	<C>
Balance at beginning of period.....	\$ 601	\$ 736	\$ 990
Additions:			
Normal.....	101	122	182
Due to FDIC loan agreement.....	28	-	-
Reductions:			
Payments/interest applied.....	(27)	(98)	(80)
Returned to accrual.....	(10)	(32)	(32)
Sales/other.....	(40)	(53)	(33)
	----	----	----
Subtotal.....	(77)	(183)	(145)
	----	----	----
Charge-offs/write-downs.....	(44)	(74)	(83)
	----	----	----
Total reductions.....	(121)	(257)	(228)
	----	----	----
Balance at end of period.....	\$ 609	\$ 601	\$ 944
	====	====	====

</TABLE>

During the first quarter of 1994, nonperforming asset normal additions were \$101 million, a decrease of \$21 million from the fourth quarter of 1993 and represented a significant improvement over the four quarters of 1993 when the average quarterly additions approximated \$158 million.

At March 31, 1994, nonperforming assets decreased \$335 million, or 35% from March 31, 1993, due to reduced inflows to nonperformers as first quarter 1994 additions were \$101 compared to \$122 million in the fourth quarter of 1993 and \$182 million in the first quarter of 1993. Nonperforming assets, as a percentage of total loans, leases, OREO and insubstance foreclosures (ISFs), and as a percentage of total assets, were 2.38% and 1.31%, respectively, at March 31, 1994, compared to 2.27% and 1.25%, respectively, at December 31, 1993.

-21-

<PAGE 23>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

RESERVE FOR CREDIT LOSSES

A summary of activity in the reserve for credit losses follows:

<TABLE>

<CAPTION>

<S>	Three Months Ended	
	March 31	
(Dollars in millions)	1994	1993
-----	-----	-----
	<C>	<C>
Balance, beginning of period	\$1,000	\$1,029
Provisions charged against income	22	85
Recoveries of loans and leases charged off	21	20
Loans and leases charged off	(53)	(100)
Acquisitions/other	(10)	(1)
	-----	-----
Balance, end of period	\$ 980	\$1,033
	=====	=====

</TABLE>

Fleet continually evaluates its reserve for credit losses by performing detailed reviews of certain individual loans and leases, considering the historical net charge-off experience of the portfolio and performing an evaluation of current and anticipated economic conditions and other pertinent factors. Based on these analyses, the Corporation believes that its reserve for credit losses at March 31, 1994 was adequate.

Fleet's reserve for credit losses totaled \$980 million at March 31, 1994, or 3.84% of total loans and leases (including loans puttable to the FDIC and loss

share loans) compared to \$1.0 billion at December 31, 1993. The Corporation's reserve for credit losses decreased by \$20 million from December 31, 1993 to March 31, 1994 as loans and leases charged-off during the quarter exceeded the amount of the provision and recoveries recognized during the first quarter. The Corporation's ratios of reserve for credit losses to nonperforming assets and reserve for credit losses to nonperforming loans were 161% and 207%, respectively, at March 31, 1994, compared to 166% and 215%, respectively, at December 31, 1993.

The decrease in the provision for credit losses reflects the continued reduction in charge-offs as well as a general improvement in economic conditions. Net charge-offs decreased from \$80 million for the three months ended March 31, 1993 to \$32 million for the three months ended March 31, 1994. Net charge-offs as a percentage of average loans and leases decreased from 1.23% for the three months ended March 31, 1993 to 0.50% for the same period in 1994.

-22-

<PAGE 24>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

CAPITAL

As of March 31, 1994 and December 31, 1993, Fleet's capital ratios, which exceeded all minimum regulatory requirements, were as follows:

<TABLE>

<CAPTION>

(Dollars in millions)	March 31, 1994	December 31, 1993
-----	-----	-----
<S>	<C>	<C>
Tier 1 capital	\$ 3,463	\$ 3,495
Total capital	4,899	4,939
Risk adjusted assets	29,105	29,713
Tier 1 risk-based capital	11.9 %	11.8 %
Total risk-based capital	16.9	16.6
Leverage ratio	7.3	7.5
Common equity/assets	6.88	6.55
Total equity/assets	7.69	7.59

</TABLE>

Fleet exceeded the required minimum Tier 1 risk-based capital and required total risk-based capital by approximately \$2.3 billion and \$2.6 billion, respectively, at March 31, 1994 and December 31, 1993. Fleet exceeded the Federal Reserve Board's minimum leverage requirements by approximately \$1.6 billion at March 31, 1994 and December 31, 1993. The March 31, 1994 and December 31, 1993, Tier 1, total capital and leverage ratios do not include any adjustments for FASB No. 115.

Stockholders' equity decreased \$69 million from December 31, 1993 to March 31, 1994, as first quarter earnings were offset by three items: normal quarterly dividends, the redemption of preferred stock and the adoption of FASB No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Statement No. 115 requires that unrealized gains or losses relating to the securities available for sale portfolio be reflected in stockholders' equity. The impact of Statement No. 115 was to decrease period-end stockholders' equity by \$37 million.

During the first quarter of 1994, the Corporation called for redemption all of its \$1 and \$20 par value Preferred Stock with Cumulative and Adjustable Dividends (Preferred Stock) on April 1, 1994. The redemption price was \$50 for each share of Preferred Stock plus accrued dividends, or approximately \$125 million. The difference between the aggregate redemption price of \$125 million and the carrying value of \$122 million has been treated as a dividend for earnings per share calculations.

-23-

LIQUIDITY

The primary sources of liquidity at the parent level are interest and dividends from subsidiaries and access to the capital and money markets. During the first three months of 1994, the parent received \$98.0 million in interest and dividends from subsidiaries and paid \$93.9 million in interest and dividends to third parties. Dividends paid by banking subsidiaries are limited by various regulatory requirements related to capital adequacy and historic earnings. As of March 31, 1994, banking subsidiaries could have paid \$471 million of additional dividends, based upon regulatory calculations; however, banking regulators have the authority to limit further the dividends paid by the Corporation's banking subsidiaries.

The Corporation's subsidiaries rely on cash flows from operations, core deposits, borrowings, short-term high-quality liquid assets, and in the case of nonbanks, excluding Fleet Mortgage, funds from the parent for liquidity.

As shown in the consolidated statement of cash flows, cash and cash equivalents decreased by \$294 million during the three month period ended March 31, 1994. This decrease primarily reflected the use of \$1.36 billion for financing activities and \$256 million for investing activities, offset in part by \$1.32 billion of net cash provided by operating activities. Net cash used for financing activities was largely the result of decreases in customer deposits, decreases in short-term borrowings and redemption of preferred stock. Net cash used for investing activities was principally caused by net purchases of securities available for sale and securities held to maturity, partially offset by net decreases in loans. Cash provided by operating activities was mainly attributable to proceeds from the sale of mortgages held for resale, offset in part by originations and purchases of mortgages held for resale.

At March 31, 1994 and December 31, 1993, the Corporation and its subsidiaries had \$2.55 billion in confirmed lines of credit (\$1.75 billion at FMG), \$795 million and \$940 million were outstanding at March 31, 1994 and December 31, 1993, respectively. At March 31, 1994, Fleet had commercial paper outstanding of \$1.1 billion compared to \$1.3 billion at December 31, 1993. Fleet maintains back-up lines of credit to insure funding will not be interrupted if commercial paper cannot be issued.

The Corporation has filed shelf registration statements with the SEC, that provide for the issuance of senior or subordinated debt securities and warrants to purchase senior or subordinated debt securities. The total amount of funds available under the shelf registrations were \$1.8 billion. As of March 31, 1994, \$1.1 billion of debt securities has been issued under this shelf, leaving \$659 million in debt securities available for future issuance. Also, the Corporation has filed a preferred stock shelf registration with the SEC that permits the issuance of \$445 million in preferred stock, all of which remains available for issuance at March 31, 1994.

-24-

Liquidity targets, both at the parent and subsidiary level, are subject to change based on economic and market conditions as well as balance sheet trends. Management believes that the Corporation has sufficient liquidity to meet its obligations to customers and others.

INTEREST-RATE RISK

The asset/liability management process at Fleet ensures that the risk to earnings from changes in interest rates is prudently managed. As part of the Corporation's interest-rate risk management strategy, the Corporation has

increased its usage of interest-rate swaps over the past year, as the use of interest-rate swaps for asset-liability management can have substantial advantages compared to on-balance-sheet alternatives. These advantages include improved control of interest-rate risks and enhanced balance sheet liquidity. Fleet expects to continue its prudent use of this valuable tool. On a consolidated basis, Fleet Financial Group had \$6.8 billion (notional amount) of interest-rate swaps with external counterparties at March 31, 1994.

Fleet had \$5.2 billion of interest-rate swaps to protect it against asset sensitivity, a more rapid repricing of assets than liabilities. The majority of these swaps were executed to hedge a rapid downward repricing of floating-rate assets, primarily short-term prime-based loans, in an environment of declining interest rates. These swap transactions, in which Fleet receives a fixed rate and pays a floating rate, principally London interbank offered rate (LIBOR) based, were primarily executed during the past year.

Fleet also has \$1.5 billion of interest rate swaps at March 31, 1994, to protect it against liability sensitivity, a more rapid repricing of liabilities than assets. These swap transactions, in which Fleet pays a fixed rate and receives a floating rate, principally LIBOR based, were primarily executed during the last half of 1993 and the first quarter of 1994.

For swaps used to manage interest-rate risk, net interest income is recognized as it accrues. In the first quarter of 1994, swaps generated \$16 million of net interest income compared to \$21 million in the first quarter of 1993.

Fleet also provides interest-rate swaps to customers to facilitate their own management of interest-rate risk. Fleet hedges the resulting positions with offsetting interest-rate swaps and futures contracts.

Customer swaps and their offsets are held in a trading account and marked to market. Any valuation changes are reported as earnings. Fleet has \$150 million of interest-rate swaps (as well as \$1.4 billion of interest-rate caps and floors), representing customer transactions and their offsets.

-25-

<PAGE 27>

PART I. ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

INCOME TAXES

In the first quarter of 1994, the Corporation recognized income tax expense of \$87 million, or 39%, of income before income taxes, compared to income tax expense of \$75 million, or 40%, for the first quarter of 1993. The effective tax rates exceed the federal statutory rate of 35% due primarily to state and local income taxes, offset partially by tax-exempt income.

RECENT ACCOUNTING DEVELOPMENTS

The FASB has issued Statement No. 114, "Accounting by Creditors for Impairment of a Loan," which requires that all creditors value all loans for which it is probable that the creditor will be unable to collect all amounts due according to the terms of the loan agreement at the present value of expected future cash flows discounted at the loan's effective interest rate or, observable market price of the impaired loans, or the fair value of the collateral if the loan is collateral-dependent. The effect of adopting this statement has not been fully determined, but it is not expected to have a material adverse impact on the Corporation's results of operations. This statement would apply for fiscal years beginning after December 15, 1994.

PART II. ITEM 6.

(a) Exhibit Index

Exhibit Number -----		Page of this Report -----
4	Instruments defining the right of security holders, including debentures	*
10(d)	Bonus Plan for Named Executive Officers	28
11	Statement re-computation of per share earnings	30

* Registrant has no instruments defining the rights of holders of equity or debt securities where the amount of securities authorized thereunder exceeds 10% of the total assets of the Registrant and its subsidiaries on a consolidated basis. Registrant hereby agrees to furnish a copy of any such instrument to the Commission upon request.

(b) Two Form 8-K's were filed during the period from January 1, 1994 to the date of the filing of this report.

- Current Report on Form 8-K dated March 10, 1994 (reporting an update relating to the Corporation's efficiency improvement program, Fleet Focus '94.)
- Current Report on Form 8-K dated May 10, 1994 (reporting the execution of an Agreement and Plan of Merger with NBB Bancorp, Inc.)

-26-

<PAGE 28>

SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Fleet Financial Group, Inc.

(Registrant)

/s/ Eugene M. McQuade

Eugene M. McQuade
Executive Vice President
Chief Financial Officer

/s/ Robert C. Lamb, Jr.

Robert C. Lamb, Jr.
Chief Accounting Officer
Controller

DATED: May 12, 1994

-27-

EXHIBIT 11
 FLEET FINANCIAL GROUP, INC.
 COMPUTATION OF EQUIVALENT SHARES AND PER SHARE EARNINGS
 (\$ in thousands, except per share data)

<TABLE>
 <CAPTION>

	For the Three Months Ended March 31			
	1994		1993	
	PRIMARY	FULLY DILUTED	PRIMARY	FULLY DILUTED
<S>	<C>	<C>	<C>	<C>
Equivalent shares:				
Average shares outstanding	137,527,293	137,527,293	129,163,305	129,163,305
Additional shares due to:				
Stock options	812,793	850,937	844,053	1,011,963
Warrants	3,194,376	3,233,808	3,076,076	3,256,890
Series I preferred stock	0	0	0	43,127
Series II preferred stock	0	0	0	133,889
Dual convertible preferred stock	16,033,994	16,033,994	16,033,994	16,033,994
	-----	-----	-----	-----
Total equivalent shares	157,568,456	157,646,032	149,117,428	149,643,168
	=====	=====	=====	=====
Earnings per share:				
Net income	\$ 133,079	\$ 133,079	\$ 106,252	\$ 106,252
Less: Preferred stock dividends	(7,732)	(7,732)	(6,918)	(6,861)
	-----	-----	-----	-----
Adjusted net income	\$ 125,347	\$ 125,347	\$ 99,334	\$ 99,391
	=====	=====	=====	=====
Total equivalent shares	157,568,456	157,646,032	149,117,428	149,643,168
	=====	=====	=====	=====
Earnings per share on net income	\$ 0.80	\$ 0.80	\$ 0.67	\$ 0.66
	=====	=====	=====	=====

</TABLE>

EXHIBIT 10(d)

FLEET FINANCIAL GROUP, INC.
1994 PERFORMANCE-BASED BONUS PLAN
FOR THE NAMED EXECUTIVE OFFICERS

Overview

The 1994 performance-based bonus plan (the "Bonus Plan") for the Named Executive Officers of Fleet Financial Group, Inc. (the "Corporation") supports the Corporation's objective of paying for performance which increases shareholder value by providing for a maximum bonus award, which may be reduced at the discretion of the Compensation Committee of the Board of Directors, based solely on the Corporation's yearly financial performance as measured by Return on Equity ("ROE") and Net Income, as adjusted for extraordinary charges and changes in Generally Accepted Accounting Principles ("GAAP").

Eligibility

The Chief Executive Officer and any other employee of the Corporation who is named as a Named Executive Officer in the Corporation's most recent proxy statement are eligible to participate in the Bonus Plan.

Formula for Bonus Pool

a. Chief Executive Officer

If the Corporation's ROE in any year equals 15%, then the maximum amount payable to the Chief Executive Officer under the Bonus Plan is .24% of Net Income. For each .5% increase in ROE over 15%, the percentage of Net Income payable to the Chief Executive Officer as a bonus increases by .005%. Conversely, for each .5% percentage decrease in ROE from 15%, the percentage of Net Income payable to the Chief Executive Officer decreases by .005%. No bonus is payable if the Corporation's ROE is less than 10%.

b. Named Executive Officers other than the Chief Executive Officer

If the Corporation's ROE in any year equals 15%, then the maximum amount payable to the Named Executive Officers under the Bonus Plan is .12% of Net Income. For each .5% increase in ROE over 15%, the percentage of Net Income payable to the Named Executive Officers as a bonus increases by .0025%. Conversely, for each .5% percentage decrease in ROE from 15%, the

percentage of Net Income payable to the Other Named Executive Officers decreases by .0025%. No bonus is payable if the Corporation's ROE is less than 10%.

Effect of Acquisitions/Unusual Earnings Impact

If the Corporation makes a major strategic acquisition during the year which reduces ROE or Net Income, the calculation of ROE and Net Income for purposes of calculating the bonus amounts payable will exclude the effect of such acquisition. In addition, ROE and Net Income may be adjusted for extraordinary charges and changes in GAAP.

Miscellaneous

In no event will the cost of the Bonus Plan exceed more than 10% of the Corporation's annual average income before taxes for the preceding five years.

The Committee has the right to reduce any bonus awards payable under the bonus plan.

