

# SECURITIES AND EXCHANGE COMMISSION

## FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

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### FILER

#### REPUBLIC BANCORP INC

CIK: **813808** | IRS No.: **382604669** | State of Incorporation: **MI** | Fiscal Year End: **1231**  
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SIC: **6022** State commercial banks

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PART I - FINANCIAL INFORMATION  
ITEM 1 - FINANCIAL STATEMENTS

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REPUBLIC BANCORP INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (Unaudited)  
(Dollars in thousands)

<S>	March 31, 1994 <C>	Dec. 31, 1993 <C>
<b>ASSETS</b>		
Cash and due from banks . . . . .	\$ 26,590	\$ 23,508
Other cash investments. . . . .	1,859	4,517
Federal funds sold. . . . .	33,633	-
Cash and cash equivalents . . . . .	62,082	28,025
Mortgage loans held for sale. . . . .	299,240	507,795
Securities:		
Held to maturity (aggregate market value of \$151,359, 1994 and \$108,360, 1993) . . . . .	154,553	107,398
Available for sale (amortized cost of \$167,197 at March 31, 1994). . . . .	167,137	-
Held for sale (aggregate market value of \$51,794 at December 31, 1993). . . . .	-	51,044
Loans . . . . .	423,357	407,117
Less allowance for loan losses . . . . .	6,595	7,214
Net loans . . . . .	416,762	399,903
Premises and equipment, net . . . . .	16,792	16,295
Purchased mortgage servicing rights . . . . .	19,105	18,428
Other assets. . . . .	49,729	41,706
Total assets. . . . .	\$1,185,400	\$1,170,594
<b>LIABILITIES</b>		
Deposits:		
Non-interest bearing . . . . .	\$ 147,523	\$ 153,474
Interest bearing . . . . .	666,524	680,260
Total deposits. . . . .	814,047	833,734
Federal funds purchased and reverse repurchase agreements . . . . .	34,290	35,572
Short-term borrowings . . . . .	63,959	101,273
FHLB advances . . . . .	61,000	23,000
Accrued and other liabilities . . . . .	50,235	45,123
Long-term debt. . . . .	44,784	19,970
Total liabilities . . . . .	1,068,315	1,058,672
Minority Interest . . . . .	355	489
<b>SHAREHOLDERS' EQUITY</b>		
Preferred stock, \$25 stated value; 5,000,000 shares authorized, none issued and outstanding. . . . .	-	-
Common stock, \$5 par value, 20,000,000 shares		

authorized; 13,804,465 and 13,747,771 shares issued and outstanding, respectively. . . . .	69,022	68,739
Capital surplus . . . . .	27,298	27,229
Unrealized loss on securities available for sale. . . . .	(39)	-
Retained earnings . . . . .	20,449	15,465
 Total shareholders' equity. . . . .	 116,730	 111,433
 Total liabilities and shareholders' equity. . . . .	 \$1,185,400	 \$1,170,594

</TABLE>

<TABLE>  
<CAPTION>  
REPUBLIC BANCORP INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME (Unaudited)  
(Dollars in thousands, except per share data)

	Three Months Ended	
	March 31,	
	1994	1993
<S>	<C>	<C>
<b>INTEREST INCOME</b>		
Loans, including fees . . . . .	\$12,890	\$14,851
Securities:		
Held to maturity . . . . .	1,357	2,957
Available for sale . . . . .	1,299	-
Held for sale. . . . .	-	367
Money market investments. . . . .	350	684
 Total interest income . . . . .	 15,896	 18,859
<b>INTEREST EXPENSE</b>		
Demand deposits . . . . .	593	417
Savings and time deposits . . . . .	5,850	8,617
Short-term borrowings . . . . .	1,159	983
FHLB advances . . . . .	302	436
Long-term debt. . . . .	459	377
 Total interest expense. . . . .	 8,363	 10,830
Net interest income . . . . .	7,533	8,029
Provision for loan losses . . . . .	47	117
 Net interest income after provision for loan losses . . . . .	 7,486	 7,912
<b>NON-INTEREST INCOME</b>		
Service charges . . . . .	352	356
Mortgage banking. . . . .	27,823	15,196
Gain on sale of securities. . . . .	483	-
Gain on sale of SBA loans . . . . .	234	-
Other . . . . .	508	263
 Total non-interest income . . . . .	 29,400	 15,815
<b>NON-INTEREST EXPENSE</b>		
Salaries and employee benefits. . . . .	16,872	9,419
Occupancy expense of premises . . . . .	1,299	1,009
Equipment expense . . . . .	1,044	658
Other . . . . .	8,256	5,428
Minority interest . . . . .	-	11
 Total non-interest expense. . . . .	 27,471	 16,525
Income before income taxes. . . . .	9,415	7,202
Provision for income taxes. . . . .	3,333	2,403
 Net income before cumulative effect of change in accounting principle. . . . .	 6,082	 4,799
Cumulative effect of change in accounting principle . . . . .	-	950
 NET INCOME. . . . .	 \$ 6,082	 \$ 5,749
<b>NET INCOME PER COMMON SHARE</b>		
Income before cumulative effect of change in accounting principle . . . . .	\$ .43	\$ .35
Cumulative effect of change in accounting principle . . . . .	-	.07

Net income per common shares outstanding - primary and fully diluted . . . . .	\$ .43	\$ .42
Average common shares outstanding - fully diluted . . . . .	14,294	13,848
Cash dividend declared per common share . . . . .	\$ .08	\$ .05

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<TABLE>  
<CAPTION>

REPUBLIC BANCORP INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)  
(Dollars in thousands)

	Three Months Ended	
	March 31,	
	1994	1993
<S>	<C>	<C>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income. . . . .	\$ 6,082	\$ 5,749
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization . . . . .	1,040	685
Amortization of purchased mortgage servicing rights. . . . .	1,350	563
Provision for loan losses . . . . .	47	117
Gain on sale of mortgage servicing rights . . . . .	(15,756)	(3,390)
Gain on sale of securities available for sale . . . . .	(483)	-
Gain on sale of loans . . . . .	(654)	-
(Increase)/decrease in interest receivable. . . . .	(437)	304
Increase in interest payable. . . . .	35	52
Increase/(decrease) in deferred loan fees . . . . .	(403)	305
Net premium amortization/(discount accretion) on securities . . . . .	206	(160)
Decrease in other assets. . . . .	25,814	809
Increase in other liabilities . . . . .	4,833	3,057
Proceeds from sale of loans held for sale . . . . .	1,226,088	634,612
Origination of loans held for sale. . . . .	(1,017,533)	(637,062)
Total adjustments. . . . .	224,147	(108)
Net cash provided by operating activities . . . . .	230,229	5,641
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchase of mortgage servicing rights . . . . .	(9,557)	(3,949)
Net increase in receivable on sale of mortgage servicing rights. . . . .	(16,666)	(2,266)
Proceeds from sale of mortgage servicing rights . . . . .	7,428	2,866
Proceeds from sale of securities available for sale . . . . .	32,649	-
Proceeds from maturities/principal payments of securities available for sale . . . . .	12,141	-
Proceeds from maturities/principal payments of securities held to maturity . . . . .	6,746	7,115
Proceeds from maturities/principal payments of securities held for sale. . . . .	-	10,735
Purchase of securities available for sale . . . . .	(88,853)	-
Purchase of securities held to maturity . . . . .	(126,154)	(39,910)
Purchase of securities held for sale. . . . .	-	(17,660)
Proceeds from sale of loans . . . . .	8,763	1,086
Net increase in loans made to customers . . . . .	(24,704)	(5,026)
Premises and equipment expenditures . . . . .	(1,308)	(3,338)
Net cash used in investing activities . . . . .	(199,515)	(50,347)

</TABLE>

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<TABLE>  
<CAPTION>

REPUBLIC BANCORP INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)  
(Dollars in thousands)

	Three Months Ended	
	March 31,	
	1994	1993
<S>	<C>	<C>

(continued)

CASH FLOWS FROM FINANCING ACTIVITIES:

Net increase in demand deposits, NOW accounts and savings accounts. . . . .	881	20,913
Net decrease in certificates of deposit . . . . .	(20,568)	(16,112)
Net decrease in short-term borrowings . . . . .	(596)	(3,942)
Net proceeds from issuance of common shares . . . . .	325	321
Dividends paid. . . . .	(1,098)	(549)
Net decrease in minority interest . . . . .	(134)	(379)
Payments on long-term debt. . . . .	(186)	(3,811)
Proceeds from issuance of subordinated notes, net of issuance cost. . . . .	-	16,492
Proceeds from issuance of senior debentures, net of issuance cost. . . . .	24,719	-
Net cash provided by financing activities . . . . .	3,343	12,933
Net increase/(decrease) in cash and cash equivalents. . .	34,057	(31,773)
Cash and cash equivalents at beginning of period. . . . .	28,025	97,855
Cash and cash equivalents at end of period. . . . .	\$ 62,082	\$ 66,082
Cash paid during the period for:		
Interest. . . . .	\$ 8,328	\$ 10,778
Income taxes. . . . .	3,403	2,713

<FN>

Non-cash investing activities:

- - - During the three months ended March 31, 1994 and 1993, the Company incurred charge-offs on portfolio loans of \$726,000 and \$29,000, respectively.

- - - During the three months ended March 31, 1993, the Company securitized residential real estate portfolio loans into mortgage-backed securities held for sale of \$18.6 million.

</TABLE>

REPUBLIC BANCORP INC. AND SUBSIDIARIES  
Notes to Unaudited Consolidated Financial Statements  
For the Three Months Ended March 31, 1994 and 1993

1. BASIS OF PRESENTATION

The unaudited consolidated financial statements of Republic Bancorp Inc. ("Republic" or the "Company") and subsidiaries are prepared in accordance with generally accepted accounting principles for interim financial information, the instructions to Form 10-Q and Rule 10-01 of Regulation S-X.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all normal, recurring adjustments necessary to present fairly the consolidated operating results of the Company and its subsidiaries for the three months ended March 31, 1994 and 1993, as well as the financial position at March 31, 1994 and cash flows for the three months ended March 31, 1994 and 1993.

Certain reclassifications have been made in the consolidated financial statements for 1993 to conform with the 1994 presentation.

2. PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of Republic Bancorp Inc., and the accounts of three wholly owned subsidiaries: Republic Bank, Republic Bancorp Mortgage Inc. and Horizon Savings Bank, and Market Street Mortgage Corporation, of which the Company owns an 80% majority interest. CUB Funding Corporation, which was acquired in November 1993, is operating as a division of Market Street Mortgage Corporation. The Company's financial statements have been restated for the effect of the acquisition of Horizon Financial Services Inc. on June 30, 1993, which was accounted for under the "pooling of interest" method of accounting. All significant intercompany transactions and balances have been eliminated in consolidation.

3. ACCOUNTING FOR CERTAIN INVESTMENTS IN DEBT AND EQUITY SECURITIES

In May 1993, the Financial Accounting Standards Board issued Statement No. 115, "Accounting for Certain Investments in Debt and Equity Securities," effective for fiscal years beginning after December 15, 1993. Republic Bancorp Inc. adopted Statement No. 115 for the financial period beginning

In accordance with Statement No. 115, Securities Held to Maturity include only those securities which the Company has the positive intent and ability to hold until maturity. Such securities are carried at cost adjusted for amortization of premium and accretion of discount, computed in a manner which approximates the effective interest method. Securities held to maturity consist primarily of U.S. Treasuries and U.S. Government Agency obligations, and fixed rate mortgage-backed securities and collateralized mortgage obligations.

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In accordance with Statement No. 115, Securities Available for Sale include only those securities available to be sold prior to final maturity. The Company classifies securities available for sale based on management of its asset and liability position and liquidity needs. Using the specific identification method such securities are carried at market value, with a corresponding market value adjustment carried, net of tax, as a separate component of stockholders' equity. The adjusted cost of each security sold is used to compute realized gains or losses on the sales of these securities. Securities available for sale consist primarily of adjustable rate mortgage-backed securities. The adoption of Statement No. 115 had no material impact on the Company's financial condition.

The following is a summary of available for sale securities and held to maturity securities:

&lt;TABLE&gt;

&lt;CAPTION&gt;

## Available for Sale Securities

March 31, 1994 (in thousands)	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<S>	<C>	<C>	<C>	<C>
U.S. Treasury Obligations . . . . .	-	-	-	-
U.S. Government Agency Obligations . . .	\$ 10,366	\$ 60	\$ 62	\$ 10,364
Collateralized Mortgage Obligations . .	5,809	28	63	5,774
Mortgage-Backed Securities . . . . .	147,598	942	965	147,575
Other Securities . . . . .	3,424	-	-	3,424
	\$167,197	\$1,030	\$1,090	\$167,137

&lt;CAPTION&gt;

## Held to Maturity Securities

March 31, 1994 (in thousands)	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<S>	<C>	<C>	<C>	<C>
U.S. Treasury Obligations . . . . .	\$ 28,099	\$ 2	\$ 168	\$ 27,933
U.S. Government Agency Obligations . . .	1,991	-	16	1,975
Collateralized Mortgage Obligations . .	108,915	31	2,881	106,065
Mortgage-Backed Securities . . . . .	13,952	71	284	13,739
Other Securities . . . . .	1,596	51	-	1,647
	\$154,553	\$155	\$3,349	\$151,359

&lt;/TABLE&gt;

The gross realized gains and losses on sales of available for sale securities totaled \$483,000 and \$0, respectively, for the quarter ended March 31, 1994.

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The following tables detail the components of the securities held to maturity and securities available for sale portfolio and the amortized cost and market value of the portfolio classified by maturity at March 31, 1994. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

## SECURITIES HELD TO MATURITY

## Maturity Distribution

(\$ in thousands)  
March 31, 1994

<TABLE>  
<CAPTION>

	U.S. Treas. Obligations		U.S. Govt. Agency Obligations		Collateralized Mortgage Obligations		Mortgage-Backed Securities		Other Securities		Total	
	Book Value	Mkt. Value	Book Value	Mkt. Value	Book Value	Mkt. Value	Book Value	Mkt. Value	Book Value	Mkt. Value	Book Value	Mkt. Value
<S>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>
Due within one year	\$ 1,000	\$ 1,001	-	-	-	-	-	-	\$ 220	\$ 220	\$ 1,220	\$ 1,221
One to five years	27,099	26,932	\$1,991	\$1,975	\$ 2,616	\$ 2,602	\$ 5,521	\$ 5,438	152	158	37,379	37,105
Five to ten years	-	-	-	-	15,308	15,007	8,431	8,301	244	255	23,983	23,563
After ten years	-	-	-	-	90,991	88,456	-	-	980	1,014	91,971	89,470
	\$28,099	\$27,933	\$1,991	\$1,975	\$108,915	\$106,065	\$13,952	\$13,739	\$1,596	\$1,647	\$154,553	\$151,359

</TABLE>

SECURITIES AVAILABLE FOR SALE

Maturity Distribution

(\$ in thousands)

March 31, 1994

<TABLE>  
<CAPTION>

	U.S. Treas. Obligations		U.S. Govt. Agency Obligations		Collateralized Mortgage Obligations		Mortgage-Backed Securities		Other Securities		Total	
	Book Value	Mkt. Value	Book Value	Mkt. Value	Book Value	Mkt. Value	Book Value	Mkt. Value	Book Value	Mkt. Value	Book Value	Mkt. Value
<S>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>	<C>
Due within one year	-	-	-	-	-	-	-	-	\$3,424	\$3,424	\$ 3,424	\$ 3,424
One to five years	-	-	\$ 9,216	\$ 9,210	-	-	-	-	-	-	9,216	9,210
Five to ten years	-	-	1,150	1,154	-	-	-	-	-	-	1,150	1,154
After ten years	-	-	-	-	\$5,809	\$5,774	\$147,598	\$147,575	-	-	153,407	153,349
	-	-	\$10,366	\$10,364	\$5,809	\$5,774	\$147,598	\$147,575	\$3,424	\$3,424	\$167,197	\$167,137

</TABLE>

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Item 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

MORTGAGE BANKING

During the first quarter of 1994, the Company closed \$1.04 billion in single-family, owner occupied, residential mortgage loans, compared to \$658 million during the first quarter of 1993, an increase of 58%. The increase in mortgage loan closings was primarily attributable to the expansion of the Company's mortgage banking operation.

The increase in mortgage loan volume resulted in an increase of mortgage banking income of \$12.6 million, or 83% from \$15.2 million in the first quarter of 1993 to \$27.8 million in the same period in 1994. A breakdown of income from mortgage banking activities is summarized as follows:

<TABLE>  
<CAPTION>

	Three Months Ended March 31,	
	1994	1993
<S>	<C>	<C>
Net mortgage loan servicing fees . . . . .	\$ 1,453	\$ 1,439
Origination fee income . . . . .	8,619	5,539
Gain on sale of mortgages . . . . .	1,997	4,828
Gain on sale of servicing . . . . .	15,754	3,390
Total mortgage banking income . . . . .	\$27,823	\$15,196

</TABLE>

The Company's retail mortgage loan closings increased to \$530 million during the first quarter of 1994, compared to \$316 million during the same period in 1993, an increase of 67%. The increase in total loan closings, combined with



the higher percentage of retail mortgage closings resulted in an increase in origination fee income of \$3.1 million, or 56% over the first quarter of 1993.

The majority of the Company's residential mortgage production during 1994 and 1993 has been long-term fixed rate mortgages. The Company typically sells all of its long-term fixed rate and a significant portion of its variable rate mortgages to the secondary market. During the first quarter of 1994, the Company's gain on the sale of mortgages decreased 59% from the first quarter of 1993 to \$2.0 million due to decline in margins from rising interest rates.

During the first quarters of 1994 and 1993, the Company sold both purchased and originated mortgage servicing rights on loans with principal balances of \$2.1 billion and \$414 million, respectively, resulting in gains of \$15.8 and \$3.4 million, respectively.

The remainder of the Management's Discussion and Analysis provides various disclosures and analyses relating principally to the commercial banking segment.

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RESULTS OF OPERATIONS

NET INTEREST INCOME

Net interest income totaled \$7.5 million for the three-month period ended March 31, 1994, compared to \$8.0 million earned for the same period in 1993. The decrease in net interest income was comprised of a \$3.0 million decrease in interest income, partially offset by a \$2.5 million decrease in interest expense. The net interest margin decreased slightly from 3.13% for the first three months of 1993 to 3.08% for the three months ended March 31, 1994. The decrease in both interest income and interest expense was due to a decrease in interest earning assets and interest bearing liabilities and general declines in interest rates earned and paid over the last twelve months.

Average earning balances declined 4.5% or \$45.7 million, to \$979.9 million from March 31, 1993 to March 31, 1994. In addition, the yield on average earning assets decreased from 7.36% to 6.49%, resulting in a net decrease of \$3.0 million in interest income. Primary factors in the decline in yield on interest earning assets were the 111 basis points decline in average rates earned on mortgage loans held for sale, and the 136 basis points decline in average rates earned on real estate mortgage loans, which reprice annually based on the one-year Constant Maturity Treasury index, plus a margin.

Interest expense for the first quarter of 1994 decreased \$2.5 million compared to the same period in 1993. This decrease was a result of average interest bearing liabilities decreasing \$101.3 million, or 11.2% to \$802.7 million at March 31, 1994 and the average rates paid on liabilities falling from 4.79% to 4.17%. The decrease in interest bearing liabilities is due principally to the decrease in time deposits which also contributed to the decrease in the Company's overall cost of interest bearing deposits.

Also having a positive impact on net interest income was an increase of \$42.1 million in average non-interest bearing deposit balances to \$124.5 million in the first quarter of 1994 compared to 1993. This increase is primarily due to increases in drafts outstanding used to fund a portion of the mortgage loans held for sale and increases in escrow balances for the servicing of mortgage loans.

The following table presents an analysis of average balances and rates for each of the three month periods ended March 31, 1994 and 1993.

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<TABLE>  
<CAPTION>

	Three Months Ended March 31, 1994			Three Months Ended March 31, 1993		
	Average Balance (1)	Interest	Avg. Rate	Average Balance (1)	Interest	Avg. Rate
<S>	<C>	<C>	<C>	<C>	<C>	<C>
Average Assets:						
Money market investments:						
Federal funds sold	\$ 43,434	\$ 341	3.14%	\$ 89,481	\$ 642	2.87%
Other	-	-	-	5,252	30	2.28

Mortgage loans held for sale	304,772	4,993	6.55%	180,201	3,452	7.66
Securities	219,945	2,665	4.85	228,484	3,336	5.84
Commercial loans	128,621	2,774	8.63	191,039	4,349	9.11
Real estate mortgage loans	234,944	4,099	6.98	283,655	5,912	8.34
Installment loans	48,158	1,024	8.51	47,445	1,138	9.59
Total loans, net of unearned income	411,723	7,897	7.67	522,139	11,399	8.73
Total interest earning assets	979,874	15,896	6.49	1,025,557	18,859	7.36
Allowance for loan losses	(7,168)			(7,745)		
Cash and due from banks	24,963			20,025		
Other assets	94,787			63,835		
Total assets	\$1,092,456			\$1,101,672		

Average Liabilities and Shareholders' Equity:

Deposits:						
Interest bearing demand deposits	\$ 89,736	593	2.64	\$ 58,841	417	2.83
Savings deposits	168,367	1,210	2.87	180,839	1,329	2.94
Time deposits	413,195	4,640	4.49	558,813	7,288	5.22
Total interest bearing deposits	671,298	6,443	3.84	798,493	9,034	4.53
Short-term borrowings	86,981	1,159	5.33	62,789	984	6.27
FHLB advances	24,394	302	4.95	25,000	436	7.00
Long-term debt	19,992	459	9.18	17,694	376	8.50
Total interest bearing liabilities	802,665	8,363	4.17	903,976	10,830	4.79
Non-interest bearing deposits	124,495			82,389		
Other liabilities	51,444			28,163		
Total liabilities	978,604			1,014,528		
Shareholders' equity	113,852			87,144		
Total liabilities and shareholders' equity	\$1,092,456			\$1,101,672		

Net interest income	\$ 7,533			\$ 8,029		
Net interest spread			2.32%			2.57%
Net interest margin			3.08%			3.13%

<FN>

(1) Non-accrual loans and overdrafts are included in average balances. No significant amounts of tax-exempt income were earned by the Company or its subsidiaries during 1994 or 1993.

</TABLE>

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Net interest income can be analyzed in terms of the impact of changing rates and changing volumes of interest earning assets and interest bearing liabilities. The following table sets forth certain information regarding changes in net interest income due to changes in the average balance of interest earning assets and interest bearing liabilities and due to changes in average rates for the periods indicated.

<TABLE>

<CAPTION>

Three Months Ended March 31,  
1994 versus 1993  
Increase (Decrease) Due to Change In:

	Average Balance(1) <C>	Average Rate(1) <C>	Net Change <C>
Interest income:			
Money market investments	\$ (396)	\$ 65	\$ (331)
Mortgage loans held for sale	2,101	(560)	1,541
Securities	(122)	(549)	(671)
Loans, net of unearned income (2)	(2,225)	(1,277)	(3,502)

Total interest income	(642)	(2,321)	(2,963)
Interest expense:			
Interest bearing demand deposits	\$ 206	\$ (30)	\$ 176
Savings deposits	(88)	(31)	(119)
Time deposits	(1,724)	(924)	(2,648)
Total interest bearing deposits	(1,606)	(985)	(2,591)
Short-term borrowings	338	(163)	175
FHLB advances	(11)	(123)	(134)
Long-term debt	51	32	83
Total interest expense	(1,228)	(1,239)	(2,467)
Net interest income	\$ 586	\$ (1,082)	\$ (496)

<FN>

(1) Any variance attributable jointly to volume and rate changes is allocated to volume and rate in proportion to the relationship of the absolute dollar amount of the change in each.

(2) Non-accrual loans are included in average balances

</TABLE>

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#### NON-INTEREST EXPENSE

Non-interest expense for the three-month period ended March 31, 1994 increased to \$27.5 million compared to \$16.5 million for the same period in 1993. Salaries and employee benefits are the largest portion of non-interest expense, totalling \$16.9 million and \$9.4 million, or 61% and 57% of total non-interest expense, for the three-month periods ended March 31, 1994 and 1993, respectively. The increase in salaries and employee benefits and in other non-interest expenses can be attributed to the increased mortgage loan volume and the Company's expanded mortgage delivery system, including the operations of CUB Funding Corporation.

#### FINANCIAL CONDITION

##### ASSETS

Total assets at March 31, 1994 were \$1.19 billion, which represents an increase of \$15 million over the \$1.17 billion at December 31, 1993. The increase in assets since December 31, 1993 was primarily in securities and cash and cash equivalents, offset by a decline in mortgage loans held for sale. The decrease in mortgage loans held for sale was primarily a result of rising interest rates and a decrease in residential loan closings from the quarter ended December 31, 1993. The corresponding increase in securities was a result of investing funds made available due to the decrease in mortgage loans held for sale. The increase in cash and cash equivalents is primarily due to the proceeds received from the \$25 million senior debentures private offering completed on March 31, 1994.

##### LOANS

Total loans, excluding loans held for sale, at March 31, 1994 increased \$16.2 million to \$423.3 million from \$407.1 million. Residential real estate loans increased \$25.4 million to 60.1% of total loans at March 31, 1994 from 56.3% at December 31, 1993. Commercial loans, including commercial loans secured by real estate, decreased slightly to \$122.5 million or 28.9% of total loans at March 31, 1994. Mortgage loans held for sale decreased to \$299 million at March 31, 1994 from \$508 million at December 31, 1993.

During the period ended March 31, 1994, the Company closed \$2.2 million of Small Business Administration (SBA) loans. The Company also sold \$3.1 million of SBA loans during the quarter resulting in gains of \$234,000.

The Company attempts to minimize credit risk in its loan portfolio by focusing primarily on residential real estate mortgages and real estate-secured commercial lending. As of March 31, 1994, these loans comprised 83.3% of the total loan portfolio, excluding loans held for sale. The Company's general policy is to originate conventional real estate mortgages with loan to value ratios of 80% or less and real estate-secured commercial loans with loan to value ratios of 70% or less. The substantial majority of the Company's mortgage loans are conventional loans which are secured by residential properties and which comply with the requirements for sale to or conversion to mortgage-backed securities issued by the Federal Home Loan Mortgage Corporation ("FHLMC") or Federal National Mortgage Association ("FNMA").

The majority of the Company's commercial loans are secured by real estate and are made to small and medium-sized businesses. These loans or lines of credit are generally made at rates based on the prevailing prime interest rates of the subsidiary banks and are adjusted periodically. The focus of the Company on real estate-secured lending with lower loan to value ratios is generally reflected in the low net charge-off ratio percentages.

The Company has not emphasized installment loans and, excluding home equity loans, does not intend to emphasize these loans in the future. The following table summarizes the composition of the Company's loan portfolio:

	March 31, 1994		December 31, 1993	
	Amount	%	Amount	%
(Dollars in thousands)				
Commercial Loans:				
Secured by real estate . . .	\$ 98,028	23.2%	\$ 94,428	23.2%
Other (generally secured) . .	24,443	5.8	32,114	7.9
Total commercial loans . . .	122,471	29.0%	126,542	31.1
Residential real estate				
mortgages . . . . .	254,603	60.1	229,203	56.3
Installment loans . . . . .	46,283	10.9	51,372	12.6
Total portfolio loans . . .	\$423,357	100.0%	\$407,117	100.0%

At March 31, 1994 and December 31, 1993, the Company had commitments to fund residential real estate loan applications with agreed-upon rates of \$455.9 million and \$418.7 million, respectively. Offsetting the interest rate risk associated with these commitments, as well as mortgage loans held for sale, Republic has entered into firm agreements to sell \$568.8 million of residential mortgage loans to various third parties of which \$299.2 million relates to the balances of mortgage loans held for sale at March 31, 1994 with the remaining \$269.6 million relating to those commitments for real estate loan applications with agreed-upon interest rates. At December 31, 1993, Republic had entered into firm agreements to sell \$669.4 million of residential mortgage loans of which \$507.8 million related to the balances of mortgage loans held for sale with the remaining \$161.6 million relating to those commitments for residential real estate loan applications with agreed-upon interest rates.

#### NON-PERFORMING ASSETS

Loans held in portfolio are reviewed on a regular basis and are placed on non-accrual status when, in the opinion of management, reasonable doubt exists as to the full, timely collection of interest or principal. Real estate acquired by the Company as a result of foreclosure or by deed in lieu of foreclosure is classified as other real estate owned ("OREO") until such time as it is sold. The following table provides information with respect to the Company's past due loans and the components of non-performing assets at the dates indicated.

	March 31, 1994	Dec. 31, 1993	March 31, 1993
(Dollars in thousands)			
Loans past due 90 days or more and still accruing interest:			
Commercial	\$ 50	\$ 217	\$ 29
Residential real estate mortgages	-	-	-
Installment	65	93	6
Total	\$ 115	\$ 310	\$ 35
Non-accrual loans:			
Commercial	\$1,178	\$1,812	\$1,616

Residential real estate mortgages	80	803	1,147
Installment	297	108	34
Total	1,555	2,723	2,797
Restructured loans	2,136	2,140	2,140
Other real estate owned	936	405	2,518
Total non-performing assets	\$4,627	\$5,268	\$7,455

Non-performing assets as a percentage of:

Total loans and OREO (1)	1.09%	1.29%	1.65%
Total loans and OREO (2)	.65%	.58%	.98%
Total assets	.39%	.45%	.65%

<FN>

(1) Excluding mortgage loans held for sale.

(2) Including mortgage loans held for sale.

</TABLE>

At March 31, 1994, approximately \$2.9 million, or .68% of portfolio loans were 30-89 days delinquent.

ALLOWANCE FOR ESTIMATED LOAN LOSSES

Management is responsible for maintaining an adequate allowance for estimated loan losses. The appropriate level of the allowance for estimated loan losses is determined by systematically reviewing the loan portfolio quality, analyzing economic changes, consulting with regulatory agencies and reviewing historical loan loss experience. Actual net losses are charged against this allowance. If actual circumstances and losses differ substantially from management's assumptions and estimates, such reserves for loan losses may not be sufficient to absorb all future losses, and net earnings could be significantly and adversely affected. Management is of the opinion that the allowance for estimated loan losses is adequate to meet potential losses in the loan portfolio. It must be understood, however, that there are inherent risks and uncertainties related to the operation of a financial institution. By necessity, the Company's financial statements are dependent upon estimates, appraisals and evaluations of loans. Therefore, the possibility exists that abrupt changes in such estimates, appraisals and evaluations might be required because of changing economic conditions and the economic prospects of borrowers.

The provision for loan losses was \$47,000 for the first three months of 1994 compared to \$117,000 for the same period in 1993. The decline in the provision was due to the decline in non-accrual loans of \$1.24 million or 44% from March 31, 1993, and the decrease of 6% in total loans outstanding.

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As of March 31, 1994, the allowance for estimated loan losses was \$6.6 million or 1.56% of total loans, excluding mortgage loans held for sale, compared with \$7.2 million or 1.77% as of December 31, 1993. The allowance for estimated loan losses as a percentage of non-performing loans was 178.7% at March 31, 1994 versus 148.3% at December 31, 1993.

An analysis of the allowance for estimated loan losses, the amount of loans charged off, and the recoveries on loans previously charged off is summarized in the following table.

<TABLE>

<CAPTION>

	Three Months Ended	
	March 31,	
	1994	1993
<S>	<C>	<C>
Allowance for estimated loan losses:		
Balance at January 1	\$7,214	\$7,684
Loans charged off	(726)	(29)
Recoveries of loans previously charged off	60	95
Net charge-offs	(666)	66
Provision charged to expense	47	117
Balance at March 31	\$6,595	\$7,867

</TABLE>

SECURITIES

The securities portfolio serves as a source of earnings with relatively minimal principal risk. As a result, the Company's portfolio is comprised primarily of U.S. Treasuries, Government agency obligations and obligations collateralized by U.S. Government agencies, primarily in the form of collateralized mortgage obligations and mortgage-backed securities. The maturity structure of the portfolio is generally short-term, with estimated

average maturities of less than five years, or at adjustable rates. The securities portfolio, including securities available for sale, constituted 27.1% of the Company's assets at March 31, 1994, compared to 13.5% at December 31, 1993.

Certain securities, with a carrying value of approximately \$36.0 million and \$25.5 million at March 31, 1994 and December 31, 1993, respectively, were pledged to secure reverse repurchase agreements and other deposits as required by law.

See Note 3 to the consolidated financial statements for further discussion of the securities portfolio.

#### LIABILITIES

##### DEPOSITS

Non-interest bearing deposits decreased \$6.0 million, or 3.9%, from \$153.5 million at December 31, 1993 to \$147.5 million at March 31, 1994, primarily due to a decrease in official checks outstanding.

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Interest bearing deposits decreased \$13.7 million, or 2.0%, to \$666.5 million at March 31, 1994 from \$680.2 million at December 31, 1993. The decrease during the first quarter of 1994 was composed of a \$5.2 million decline in certificate of deposits over \$100,000, and a decrease of \$8.5 million in other interest bearing deposits. The decline in interest bearing deposits is due to an unwillingness of certificate of deposit customers to lock into interest rates for an extended period of time.

##### SHORT-TERM BORROWINGS

As of March 31, 1994, the Company had \$34.3 million of securities sold under agreements to repurchase at an average rate of 3.75%. Such agreements, which mature in April 1994, are secured by certain securities with a carrying value of \$36.0 million. The proceeds from the reverse repurchase agreements were used to fund mortgage loan closings and securities purchases.

Market Street Mortgage Corporation has a \$135 million warehousing line of credit agreement with G.E. Capital Mortgage Services, Inc. used for the purpose of funding the origination of mortgage loans by Market Street, and its division, CUB Funding Corporation, which expires in July 1994. Due to the decreased mortgage loan origination volume, borrowings under this warehousing line of credit decreased to \$54.2 million at March 31, 1994 from \$85.5 million at December 31, 1993. During the first quarter of 1994, the average borrowings and interest rate paid on this warehousing line were \$63.7 million and 5.78%, respectively.

Republic Bancorp Mortgage Inc. has a \$50 million warehousing line of credit with NBD Bank, N.A. and Comerica, Inc., used to fund the acquisition or origination of mortgage loans by Republic Mortgage. The line of credit, which is payable on demand, is secured by various real estate mortgage loans and expires in April 1995. Republic Mortgage is required to pay interest on the unpaid principal amount on each borrowing at either the prime rate or federal funds rate plus 175 basis points. Due to the decreased mortgage loan volume, borrowings under this line decreased \$6.0 million, to \$8.9 million at March 31, 1994 from \$14.9 million at December 31, 1993. During the first quarter of 1994, the average borrowings and interest rate paid on this line were \$9.9 million and 5.45%, respectively.

The Company has an \$18 million revolving Credit Agreement with Firststar Bank Milwaukee, N.A. with loan proceeds to be utilized for working capital purposes. At March 31, 1994 no amounts were outstanding under this Credit Agreement.

##### FHLB ADVANCES

Horizon Savings Bank has outstanding two advances from the Federal Home Loan Bank ("FHLB"), a \$10 million advance with an interest rate of 7.15%, maturing in February 1997, and a \$5 million advance with an interest rate of 4.45%, maturing in December 1995. These advances are secured by first mortgage loans equal to at least 150% of the advances under a blanket security agreement, with interest payable monthly for both advances.

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In order to provide liquidity needs for mortgage loan originations, Horizon Savings also has a \$65 million line of credit with the FHLB. As of March 31, 1994, borrowing under this line totaled \$46.0 million with an average interest rate paid of 3.40%.

#### LONG-TERM DEBT

Republic Bancorp Mortgage has a mortgage loan in the amount of \$2.1 million with Firststar Bank Milwaukee, N.A. Principal and interest with a fixed rate of 6.99% is payable quarterly, with a final maturity date of October 1, 2000. As of March 31, 1994, \$85,000 of the total \$2.1 million is classified as short-term borrowings.

Market Street Mortgage Corporation has a note payable with Poughkeepsie Savings Bank, F.S.B. of \$2.0 million, secured by the servicing rights underlying the Poughkeepsie mortgages which are serviced by Market Street. Interest is payable at the prime rate plus 2%, or 8.25% at March 31, 1994, and is payable in twelve equal quarterly installments commencing February 1993 with final maturity due November 30, 1995. As of March 31, 1994, \$743,000 of the remaining \$1.3 million is classified as short-term borrowings.

The Company has \$17.25 million of 9% Subordinated Notes outstanding which mature in 2003. The Subordinated Notes qualify as Tier 2 Capital for the calculation of Total risk-based capital under Federal Reserve Board guidelines.

On March 31, 1994, Republic completed a \$25 million private offering of 7.17% senior debentures which mature in April 2001. Proceeds will be used to expand the Company's mortgage banking operations and for general corporate purposes, including possible future acquisitions.

#### CAPITAL RESOURCES

Total shareholders' equity at March 31, 1994 was \$116.7 million compared to \$111.4 million at December 31, 1993 and \$84.2 million. The increase of \$5.3 million during the first quarter was due primarily to the increase in earnings net of dividends.

The Federal Reserve Board has adopted risk-based capital guidelines for bank holding companies. At March 31, 1994, Republic's Tier 1 Capital and Total risk-based capital ratios were 18.69% and 22.75%, respectively, versus 16.35% and 20.19%, respectively at December 31, 1993. These ratios exceed minimum guidelines prescribed by regulatory agencies. As of March 31, 1994, total risk-based capital was \$133.4 million, an excess of \$86.5 million over the minimum guidelines prescribed by regulatory agencies.

In addition, the Federal Reserve Board has established minimum leverage ratio guidelines for bank holding companies. Republic's Tier 1 Capital leverage ratio at March 31, 1994 was 10.03%, versus 8.43% at December 31, 1993.

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The Company is committed to maintaining a strong capital position at Republic Bank and Horizon Savings Bank. As of March 31, 1994, Republic Bank and Horizon Savings Bank's Total capital to risk-weighted assets ratio, and Tier 1 Capital to risk-weighted assets ratio were in excess of all minimum regulatory requirements. It is management's opinion that the Company and its subsidiaries' capital structure is adequate and the Company does not anticipate any difficulty in meeting these requirements on an ongoing basis.

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#### PART II - OTHER INFORMATION

##### Item 1. Legal Proceedings

Republic and its subsidiaries are also parties to certain ordinary routine litigation incidental to Republic's business. In the opinion of management, liabilities arising from such litigation would not have a material effect on Republic's consolidated financial statements.

##### Item 2. Changes in Securities

At the February 18, 1994 meeting, the Board of Directors declared a quarterly cash dividend of \$.08 per share on common stock, payable on April 8, 1994 to shareholders of record on March 11, 1994.

##### Item 3. Defaults upon Senior Securities

During the interim period covered by this report, there were no

defaults upon senior securities.

Item 4. Submission of Matters to Vote of Security Holders

Not applicable.

Item 5. Other Information

Not applicable.

Item 6. Exhibit and Reports on Form 8-K

Not applicable.

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SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REPUBLIC BANCORP INC.  
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(Registrant)

Date: May 13, 1994

By: /s/ Thomas F. Menacher  
-----  
Thomas F. Menacher  
Chief Financial Officer  
(Principal Financial and  
Accounting Officer)

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EXHIBIT A

STATEMENT RE COMPUTATION OF  
PER SHARE EARNINGS

Primary earnings per common share are computed by dividing net income by the weighted average number of common shares outstanding and common equivalent shares with a dilutive effect. Common equivalent shares are shares which may be issuable upon exercise of outstanding stock options and warrants. Stock options and warrants were included in earnings per primary common share computed for both periods presented.

Fully diluted earnings per common share are determined on the assumption that the weighted average number of common shares and common equivalent shares outstanding is further increased by the effect of the end of period market price on stock options and stock warrants. Stock options and stock warrants were included in earnings per fully diluted common share computations for 1994 and 1993.

The following table presents information necessary for the computation of earnings per share, on both primary and fully diluted bases, for the three months ended March 31, 1994 and 1993.

<TABLE>  
<CAPTION>

	Three Months Ended	
	March 31,	
	1994	1993
<S>	<C>	<C>
Average number of common shares outstanding . . . . .	13,766,390	12,950,062
Common share equivalents on stock options and stock warrants based		



on average market price . . . . .	528,030	816,093
Average number of common shares outstanding to compute primary earnings per share. . . . .	14,294,420	13,766,155
Incremental common share equivalent on stock options and stock warrants based on end of period market price . . . . .	-	81,886
Average number of common shares outstanding to compute fully diluted earnings per share. . . . .	14,294,420	13,848,041

</TABLE>