SECURITIES AND EXCHANGE COMMISSION

FORM 10QSB

Optional form for quarterly and transition reports of small business issuers under section 13 or 15(d)

Filing Date: **2002-05-14** | Period of Report: **2002-03-31**
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FILER

JUNIPER GROUP INC

CIK:**864921**| IRS No.: **112866771** | State of Incorp.:**NY** | Fiscal Year End: **1231**
Type: **10QSB** | Act: **34** | File No.: **000-19170** | Film No.: **02646688**
SIC: **6411** INSURANCE AGENTS, BROKERS & SERVICE

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002

Commission file number 0-19170

JUNIPER GROUP, INC.

(Exact name of small business issuer as specified in its charter)

Nevada	11-2866771
(State or other jurisdiction of incorporation or organization)	(IRS Employer Identification No.)

111 Great Neck Road, Suite 604, Great Neck, New York 11021

(Address of principal executive offices)

(516) 829-4670

(Issuer's telephone number)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes ___ No X

The number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: As of May 10, 2002, 8,797,598 shares of common stock.

Transitional Small Business Disclosure Format: Yes ___ No X

PART I - FINANCIAL INFORMATION
ITEM 1: Financial Statements

ASSETS	March 31, 2002	December 31, 2001
	Unaudited)	(Audited)
Current Assets		
Cash..	$ 58,354	$ 12,135
Accounts receivable - trade.....................	124,802	96,435

Prepaid expenses and other current assets.........	211,562	301,187
Total current assets	394,718	409,757
Film licenses	2,417,718	2,446,187
Property and equipment net of accumulated depreciation of $253,172 and $230,362 respectively	305,797	341,432
Other investment	200,000	200,000
Goodwill	209,106	209,106
Other assets..................................	15,598	9,108
	$ 3,542,937	$ 3,615,590
LIABILITIES AND SHAREHOLDER'S EQUITY		
Current Liabilities:		
Accounts payable and accrued expenses...........	$ 986,267	$ 799,051
Notes payable - current........................	110,101	174,100
Due to officer	91,391	115,674
Due to shareholders............................	7,000	7,000
Total current liabilities	1,194,759	1,095,825
Notes payable - long term	12,184	19,220
Due to producers - long term	911	911
Total liabilities	1,207,854	1,115,956
Shareholder's Equity		
12% Non-voting convertible redeemable preferred stock: $.10 par value, 875,000 shares authorized 28,057 shares issued and outstanding at March 31, 2002 and December 31, 2001, respectively: aggregate liquidation preference, $56,114 at March 31, 2002, and December 31, 2001, respectively.............................	2,806	2,806
Common Stock - $.001 par value, 75,000,000 shares authorized, 8,323,336 and 7,021,935 issued and outstanding at March 31, 2002 and December 31, 2001, respectively	8,323	7,021
Capital contributions in excess of par:		
Attributed to preferred stock...................	25,013	25,013
Attributed to common stock	15,442,139	15,006,868
Retained earnings (deficit)......................	(13,038,198)	(12,505,592)
Preferred stock dividend payable.................	-	68,518
	2,440,083	2,604,634
Less: Note for Subscription receivable...........	(105,000)	(105,000)
Total shareholders' equity	2,335,083	2,499,634
	$ 3,542,937	$ 3,615,590

See Notes to Consolidated Financial Statements

JUNIPER GROUP, INC.
AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

	Three Months Ended March 31, 2002	Three Months Ended March 31, 2001
Revenues:		
Entertainment and Technology Services........	$ 169,263	$ -

Healthcare	-	19,231
	169,263	19,231
Operating Costs		
Entertainment and Technology Services...	127,320	10,693
Healthcare	-	15,918
Selling, general and administrative expenses...	546,079	393,747
Revaluation of film licenses	28,469	37,800
Revaluation of investment in NCI	-	33,090
	701,868	491,248
Net income (loss)	$ (532,605)	$ (472,017)
Weighted average number of shares outstanding..	7,328,457	1,752,225
Per share data:		
Basic and diluted net income (loss)...........	$ (0.07)	$ (0.27)

See Notes to Consolidated Financial Statements

JUNIPER GROUP, INC.
AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	Three Months Ended March 31, 2002	March 31, 2001
Operating Activities:		
Net income (loss)	$(532,605)	$ (472,017)
Adjustments to reconcile net cash provided by operating activities:		
Depreciation and amortization expense.........	25,448	19,663
Loss on disposition of fixes assets...........	10,187	-
Payment of officer's compensation with equity.	64,636	-
Payment of employees' compensation with equity	19,519	14,500
Allowance for doubtful accounts	10,609	23,744
Payment of expenses with equity	136,750	23,750
Revaluation of film licenses	28,469	37,800
Revaluation of investment in NCI	-	33,090
Changes in operating assets and liabilities:		
Accounts receivable	(38,976)	(18,935)
Prepaid expenses and other current assets	90,625	19,745
Other assets	(7,489)	4,749
Due to/from officers and shareholders	(24,283)	13,222

Due from affiliates	-	(5,464)
Accounts payable and accrued expenses	187,214	185,013
Net cash provided from (used for) operating activities	(29,896)	(121,140)
Investing activities:		
Purchase of equipment	-	(20,517)
Net cash provided from (used for) investing activities	-	(20,517)
Financing activities:		
Reduction in borrowings	(71,035)	-
Payments to and on behalf of producers	-	(11,275)
Proceeds from private placements	147,150	153,043
Net cash provided from (used for) financing Activities	76,115	141,768
Net increase (decrease) in cash	46,219	111
Cash at beginning of period	12,135	929
Cash at end of period	$ 58,354	$ 1,060
Supplemental cash flow information:		
Interest paid	$ 7,645	$ -

See Notes to Consolidated Financial Statements

JUNIPER GROUP, INC.
AND SUBSIDIARY COMPANIES

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
(Unaudited)

<TABLE>
<CAPTION>

	Preferred Stock		Common Stock		
	Par Value at $.10	Capital Contributions in Excess of Par	Par Value at $.001	Capital Contributions in Excess of Par	Retained Earnings (Deficit)
<S>	<C>	<C>	<C>	<C>	<C>
Balance, December 31, 2001	$ 2,806	$ 25,013	$ 7,021	$15,006,868	$(12,505,592)
Shares issued as payment of compensation to employees....	-	-	321	83,834	-
Shares issued as payment for various expenses	-	-	462	136,288	-
Shares issued in private placements.............	-	-	442	146,708	-
Common stock issued as payment of dividend to Preferred stockholders...........	-	-	77	68,441	-
Net (loss) for the three months ended March 31, 2002..............	-	-	-	-	(532,606)
Balance, March 31, 2002	$ 2,806	$ 25,013	$ 8,323	$15,442,139	$(13,038,198)

</TABLE>

See Notes to Consolidated Financial Statements

JUNIPER GROUP, INC.
AND SUBSIDIARY COMPANIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1 - Basis of Presentation:

The interim consolidated financial statements included herein have been prepared without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures, normally included in the financial statements prepared in accordance with generally accepted accounting principles, have been condensed or omitted pursuant to SEC rules and regulations; nevertheless, management of the Company believes that the disclosures herein are adequate to make the information presented not misleading. The consolidated financial statements and notes should be read in conjunction with the audited consolidated financial statements and notes thereto as of December 31, 2001 included in the Company's Form 10-KSB filed with SEC.

In the opinion of management, all adjustments consisting only of normal recurring adjustments necessary to present fairly the consolidated financial position of the Company with respect to the interim consolidated financial statements have been made. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year.

Item 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

The following discussion and analysis of financial condition and results of operations should be read in conjunction with the Company's consolidated financial statements and the accompanying notes thereto included herein, and the consolidated financial statements included in its 2000 annual report on Form 10-KSB. This Quarterly Report on Form 10-QSB includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended.

Forward-looking statements involve known and unknown risks, uncertainties and other factors which could cause the actual results, performance (financial or operating) or achievements expressed or implied by such forward-looking statements not to occur or be realized. Such forward-looking statements generally are based upon the Company's best estimates of future results, performance or achievement, based upon current conditions, and based upon the most recent results of operations. Forward-looking statements may be identified by the use of forward-looking terminology such as "may", "will," "expect," "believe," "estimate," "anticipate," "continue" or similar terms, variations of those terms or the negative of those terms. Potential risks and uncertainties include, among other things, such factors as:

- continued historical lack of profitable operations and declining revenues;

- working capital deficit;

- the need to raise additional capital to fund operations and growth;

- the success of the expansion into the internet connection installation business, and dependence thereon;

- the ability to develop long-lasting relationships with our customers and attract new customers;

- the competitive environment within the industries in which the Company operates, including healthcare, entertainment and internet connection installation;

- the ability to attract and retain qualified personnel, particularly the Company's CEO and the president of Juniper Internet Communications, Inc. subsidiary;

- the effect on our financial condition of delays in payments received from third parties;

- the ability to manage a new business with limited management resources;

- rapid technological changes;

- economic conditions; and

- other factors set forth in our other filings with the Securities and Exchange Commission.

Investors should carefully consider such risks, uncertainties and other information, disclosures and discussions which contain cautionary statements identifying important factors that could cause actual results to differ materially from those provided in the forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

OVERVIEW

Juniper Group, Inc.'s (the "Company") businesses are composed of two (2) segments: 1) entertainment and technology services and 2) healthcare. The Company and its subsidiaries operate their businesses from the Company's Great Neck location.

1. Entertainment and Technology Services: The entertainment and technology

operations are conducted through two wholly owned subsidiaries of Juniper Entertainment, Inc. ("JEI"), which is a wholly owned subsidiary of the Company.

2. Healthcare: The healthcare operations are conducted through three wholly owned subsidiaries of Juniper Medical Systems, Inc. ("JMSI"), which is a wholly owned subsidiary of the Company:

Entertainment and Technology Services

a) Internet Technology Services

Juniper Internet Communications, Inc. ("JINI"): The Company's technology segment is conducted through Juniper Internet Communications, Inc., formerly Computer Design Associates, Ltd. ("CDA"), which was acquired 100% by JEI. JINI's emphasis on technology and the Internet focuses particular attention to services for leading Internet broadband service providers, specifically cable and DSL service companies. In December 2000, CDA was renamed JINI to more appropriately reflect JINI's role in the industry's rapid deployment of broadband capabilities and services.

JINI's growth in the past two quarters was impacted by the effects of the recent recession, as two of the Company's key customers were impacted by market conditions. Network Access Solutions slowed its sales and implementation of new DSL customers in late October 2001 to conserve capital and improve its profitability. For example, a large project calling for JINI's conversion of well over 3,000 customers acquired by NAS from Ardent Communications was left on hold on another wholesaler's system and will not be converted to NAS' systems until late 2002. On the Cable side, the failure of Excite@Home, Comcast's web hosting provider, caused significant cable-broadband installation interruptions beginning in late October and continuing sporadically through mid-February 2002 when Comcast initiated its own web hosting service and totally turned off Excite@Home support.

The Company believes that the current trend for outsourcing deployment and support for broadband customer services will continue to strengthen as the industry matures. Although the recession of 2001 coupled with the impact of September 11, 2001 have had a significant short term dampening effect upon the rate of growth of broadband installations in the Company's markets, the Company believes the impact is temporary. We believe that Internet connectivity providers will continue to focus on infrastructure build-out, technology introduction, and new customer applications and content, and that customer deployment, integration and support will continue to be outsourced to qualified business partners.

JINI's initial business focus has been installing and supporting broadband internet connections in homes and businesses under contracts with cable companies, DSL providers and Internet product vendors. JINI also provides post-installation network integration and network security services for businesses.

JINI established broadband service in New York and Philadelphia in May 2001 and has extended its services in September 2001 throughout the Northeastern United States in support of leading cable and DSL providers.

b) Entertainment

Juniper Pictures, Inc. ("Pictures") engages in the acquisition, exploitation and distribution of rights to films to the various media (i.e., Internet and audio streaming, home video, pay-per view, pay television, cable television, networks and independent syndicated television stations) in the domestic and foreign marketplace.

Since 2000, the Company has reduced its efforts in the distribution of film licenses to commit and focus its resources on the growth of the Internet technology business, which, during that time, the Company believes was the most efficient and cost effective strategy for the Company to maximize revenue. Accordingly, Pictures did not generate revenue during 2001 or 2000.

Pictures acquires its domestic and/or foreign distribution rights to films for a license period that typically spans between 10 and 20 years, during which time Pictures has the right to distribute such films in various media (Internet video streaming, video, pay cable, syndication and free TV). Pictures earns a distribution fee, which is based upon a percentage of gross receipts received for the license.

Healthcare

a) PartnerCare, Inc. ("PCI") is a managed care revenue enhancement company providing various types of services such as: Managed Care Revenue Enhancement, Comprehensive Pricing Reviews to newly evolving integrated hospitals, and Write-off Review, appeals of any third party rejections, denials of accounts, including commercial insurance, managed care, Medicare, Medicaid, Champus, etc.

Due to the Company's focus on its internet technology segment, little time and resources have been allocated to the business of PCI. Accordingly, since calendar 2000, no services were performed by this subsidiary.

b) Juniper Healthcare Containment Systems, Inc. ("Containment") is a company capable of developing and providing full service healthcare networks for insurance companies and managed care markets in the Northeast U.S. Due to the Company,s focus on its internet technology segment, little time and resources have been allocated to the business of Containment. Accordingly, since calendar 2000, no services were performed by this subsidiary.

RESULTS OF OPERATIONS

Three Months Ended March 31, 2002 vs Three Months Ended March 31, 2001

The entertainment and technology segment recognized revenue of $169,000 in the first quarter of 2002 compared to no revenue in the first quarter of 2001. Revenue in this segment was completely attributable to JINI. The increase in revenue of JINI was the result of the Company's focus of its resources on the growth of JINI and the services provided under the Comcast and Network Access Solutions, Inc. contracts. The Company is currently utilizing its resources to build the technology portion of its business, and has not devoted resources toward the promotion and solicitation of its film licenses in 2002. However, the Company has begun looking for outside salesmen to help market and merchandise the films to newly evolving markets as well as existing markets, that are not currently under license. Certain of the Company's films that generated revenue when the contracts were signed are still under license, and are currently being aired by the licensees.

There was no revenue related to the Company's Healthcare business in the first quarter of 2002 compared to $19,000 for the first quarter of 2001. The lack of revenue during the first quarter of 2002 was predominately attributed to an overall redirection of the efforts of the Company toward establishing the business of JINI and to secure market penetration for that business. During the period December 2000 through May 2002, all operations of the Company, other than JINI, were substantially reduced below that of JINI and, accordingly, recognized a significant reduction in activity.

The entertainment and technology segment recognized operating costs of $127,000 in the first quarter of 2002, compared to $11,000 in the first quarter of 2001, which was exclusively attributed to the technology service business. This increase is the result of the growth of JINI's business during this last year and the successful development of the broadband connectivity business. Due to the lack of revenue from the Company's healthcare business, there were no Healthcare operating costs in the first quarter of 2002 compared to $16,000 in the first quarter of 2001.

Selling, general and administrative expenses increased from $394,000 in the first quarter of 2001 to $546,000 in the first quarter of 2002, a 39% increase. This increase is primarily due to increases in salaries and payroll taxes of $37,000, consultant's fees of $63,000, and auto expenses of $15,000, partially offset by decreases in travel and entertainment expenses of $22,000.

Of the $546,000 in selling, general and administrative expenses for the first quarter of 2002, approximately $172,000 or 32%, was attributable to the operations of JINI. Substantially all the remaining selling, general and administrative expenses of approximately $374,000 is attributable to the Parent Company and PartnerCare. Included in these overhead expenses were the following non-cash expenses: salary of approximately $53,000, consulting fees of approximately $121,000 and depreciation and amortization of approximately $17,000. The salary of the Parent Company was primarily attributable to the President of the Company, who was paid in common stock. Consulting fees were primarily attributable to fees paid to individuals assisting the Company in seeking mergers and acquisitions and developing the healthcare market. These fees as well, were paid in common stock.

LIQUIDITY AND CAPITAL RESOURCES

At March 31, 2002, the Company had a working capital deficit of ($800,000), compared to a working capital deficit of ($686,000) at December 31, 2001. The ratio of current assets to current liabilities was 0.33:1 at March 31, 2002 and 0.37:1 at December 31, 2001. Cash flow used for operations during the first quarter of 2002 was $(30,000), compared to cash flow used for operations during the first quarter of 2001 of $(121,000). The Company's operations in the first quarter of 2002 were funded by the receipt of proceeds from the sale of 442,000 shares of the Company's common stock for $147,000. The Company has incurred losses in the last several years and has funded its operations primarily from the sale of securities in private transactions.

The Company plans to continue to attempt to expand its JINI's services business and to invest all available resources in this effort. In April 2002, after the completion of its initial project with Comcast, the Company entered into an agreement with Time Warner Cable - Liberty Division pursuant to which JINI will provide cable modem installation services. The Company believes that if this contract is implemented successfully, it could provide significant revenue and gross profit to allow the Company to generate positive cash flow from operations; however, no assurance can be given in this regard. Also, in May 2002, JINI began providing services in the Northeastern U.S. for a larger westcoast based Internet installation and services company. JINI was selected to perform these services based on competitive quality, responsiveness, and professionlism comparisons to other potential installation providers. Through this subcontracting, JINI expects to begin performing hundreds of monthly DSL and Wireless broadband installations for leading ISPs, DSL service providers and Wireless Internet Data Access vendors who are currently utilizing JINI's customer's services. The Company believes that these customers represent a significant step in the implementation of its plan to become a significant provider for leading internet broadband service providers.

The Company has no firm material commitments for capital expenditures or film acquisitions.

In 2002, the Company is searching for full time sales and marketing managers with expertise in the Internet and audio streaming industry, and the e-commerce technology. If cash flow permits, the Company plans to enhance its information systems capabilities and create a conduit for video and audio streaming of entertainment products to the Internet.

The Company believes that it may not have sufficient liquidity to meet its operating cash requirements for the current level of operations during the remainder of 2002. During the first quarter of calendar 2002, the Company has raised greater than $140,000 from the sale of its common stock in private transactions. Based upon the expected revenue, gross profit and projected cash flows of JINI, the Company expects to generate positive cash flow from this subsidiary within the next twelve months. However, the Company will require additional financing to accomplish this goal.

Although the Company may be able to obtain external financing through the sale of its securities, there can be no assurance that financing will be available, or if available, that any such financing would be on terms acceptable to the Company. If the Company is unable to fund its operating cash flow needs, the Company may be required to substantially curtail operations.

As of May 10, 2002, the Company has $122,000 principal amount of notes payable outstanding. The Company's notes accrue interest at rates ranging from 18% to 24% per annum, and mature at varying dates, ranging from January through March 2003.

The Company currently does not have any bank lines of credit.

Seasonality

The Company believes that its business has not been materially affected by seasonality.

Inflation

The Company believes that inflation has generally not had a material impact on its operations.

Backlog

The Company has no backlog.

PART II: OTHER INFORMATION

Item 1. Legal Proceedings

Reference is hereby made to Item 3 of our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2001 filed on April 11, 2002, and to the references therein, for a discussion of all material pending legal proceedings to which we or any of our subsidiaries are parties.

Item 2. Changes in Securities and Use of Proceeds

Unregistered Shares of Common Stock, $0.001 par value, issued in the first

quarter of 2001 were as follows:
<TABLE>
<CAPTION>

Date	Purchaser	No. of Shares	Consideration	Exemption
<S>	<C>	<C>	<C>	<C>
1/1/02	Preferred Stockholders	77,000	Preferred stockholders received a common stock dividend in lieu of cash payments of $69,000	4(2)
1/2-3/14/02	Employees	256,000	Employees accepted payment of compensation in common stock in lieu of cash payments of $84,000	4(2)
3/14-3/19/02	Private Holders	442,000	Cash payments of $147,000	4(2)
1/31/-3/31/02	Vendors and Consultants	462,000	Vendors accepted common stock in lieu of fees in the amount of $137,000	4(2)

</TABLE>

Item 3. Defaults Upon Senior Securities

None

No dividends shall be declared or paid on the Common Stock (other than a dividend payable solely in shares of Common Stock) and no Common Stock shall be purchased, redeemed or acquired by the Company unless full cumulative dividends on the Preferred Stock have been paid or declared and set aside for payment.

Pursuant to the terms of the Preferred Stock, the Company has the option of making quarterly dividend payments in cash or shares of Common Stock. Prospectively, the Company anticipates making quarterly dividend payments. During April 2002, the Company's Board of Directors authorized the payment of dividends to the Preferred Stock Holders through March 31, 2002 in the amount of $1,594.

Item 4. Submission of Matters to Voting Security Holders

Not Applicable

Item 5. Other Information

Not Applicable

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

None

(b) Reports on Form 8-K.

None

SIGNATURES

In accordance with the requirements of the Exchange Act, the Registrant caused this report to be signed by the undersigned, thereunto duly authorized.

JUNIPER GROUP, INC.

Date: May 14, 2002

By: /s/ Vlado P. Hreljanovic

Vlado P. Hreljanovic
Chairman of the Board, President,
Chief Executive Officer and Acting
Chief Financial Officer