

SECURITIES AND EXCHANGE COMMISSION

FORM 20-F/A

Annual and transition report of foreign private issuers pursuant to sections 13 or 15(d) [amend]

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MILLICOM INTERNATIONAL CELLULAR SA

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SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 20-F/A

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2003

Commission File Number: 000-22828

MILlicom INTERNATIONAL CELLULAR S.A.

(Exact name of Registrant as specified in its charter)

GRAND-DUCHY OF LUXEMBOURG

(Jurisdiction of incorporation or organization)

75 Route de Longwy, L-8080 Bertrange, Grand-Duchy of Luxembourg

(Address of principal executive offices)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Common Shares, par value \$1.50 each, as of December 31, 2003

(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None

Indicate the number of shares outstanding of each of the Issuer's classes of capital or common stock as of the close of the period covered by the annual report:

Common Shares with a par value of \$1.50 each: 66,319,940 as of December 31, 2003

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes ☒ No ☐

Indicate by check mark which financial statement item the Registrant has elected to follow:

Item 17 ☐ Item 18 ☒

This amended annual report on Form 20-F/A has been filed by Millicom International Cellular S.A. (the "Company") to amend its annual report on Form 20-F for the fiscal year ended December 31, 2003 filed on April 30, 2004 (as amended by Amendment No. 1 thereto filed on Form 20-F/A on June 30, 2004). This annual report shall not be deemed to modify or supersede any statement contained in any document filed or furnished by the Company with or to the SEC after April 30, 2004 and incorporated by reference into any registration statement or prospectus of the Company under the Securities Act of 1933, as amended.

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FORWARD-LOOKING STATEMENTS

Certain of the statements made in this document may be considered to be "forward-looking statements" as that term is defined in the U.S. Private Securities Litigation Reform Act of 1995, such as statements that include the words "expect", "estimate", "believe", "project", "anticipate", "should", "intend", "probability", "risk", "may", "target", "goal", "objective" and similar expressions or variations on such expressions. These statements appear in a number of places throughout the document including, but not exclusively, "Information on the Company", and "Operating and Financial Review and Prospects". These statements concern, among other things, trends affecting the Company's financial condition or results of operations, capital expenditure plans, the potential for growth and competition in areas of the Company's business and the supervision and regulation of the telecommunications' markets. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties; actual results may differ materially as a result of various factors.

These factors include, but are not limited to:

general economic conditions, government and regulatory policies and business conditions in the markets served by the Company and its affiliates;

telecommunications usage levels, including traffic and customer growth;

competitive forces, including pricing pressures, technological developments and the ability of the Company to retain market share in the face of competition from existing and new market entrants;

regulatory developments and changes, including with respect to the level of tariffs, the terms of interconnection, customer access and international settlement arrangements, and the outcome of litigation related to regulation;

the success of business, operating and financing initiatives, the level and timing of the growth and profitability of new initiatives, start-up costs associated with entering new markets, costs of handsets and other equipment, the successful deployment of new systems and applications to support new initiatives, and local conditions; and

the availability, terms and use of capital, the impact of regulatory and competitive developments on capital outlays, the ability to achieve cost savings and realize productivity improvements, and the success of the Company's investments, ventures and alliances.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Millicom International Cellular S.A. undertakes no obligation to release publicly the result of any revisions to these forward-looking statements which may be made to reflect events or circumstances after the date hereof, including, without limitation, changes in Millicom International Cellular S.A.'s business or acquisition strategy or planned capital expenditures, or to reflect the occurrence of unanticipated events.

PRESENTATION OF FINANCIAL AND OTHER INFORMATION

Unless the context otherwise requires, the term "MIC" refers only to Millicom International Cellular S.A., a stock corporation organized under the laws of the Grand-Duchy of Luxembourg, and the terms "Millicom", the "Company", "we", "us" or "our" refers to MIC and its subsidiaries, joint ventures and affiliates. The term "MIC Cellular" refers to the operations of the Company, excluding those of Tele2 AB (formerly named NetCom AB). Unless the context otherwise requires, when used herein with respect to a licensed area, "persons",

"population" and "pops" are interchangeable and refer to the aggregate number of persons located in such licensed area and "equity pops" refers to the number of such persons in a licensed area multiplied by the Company's ownership interest in the

licenses for such licensed area. The term "Proportional Subscribers" refers to the Company's share of the total subscribers in an operation. Persons, population and pops data for 2003 and 2002 have been extracted from the "CIA-The World Factbook" for 2003 for countries where the license area covers the entire country and have been estimated by management for countries where the license area is less than the entire country. In addition, information on the countries in which MIC operates has been extracted from the "CIA-The World Factbook" for 2003 with updates, where appropriate, from the U.S. Department of State's website. Market share data and penetration rates have been obtained from EMC, a cellular market research firm. EMC is aware of, and has consented to being named in this report, which may be incorporated by reference into registration statements we file with the SEC. Unless otherwise indicated, subscriber figures represent the total number of cellular subscribers of operations in which we have an ownership interest.

Unless otherwise indicated, all financial data and discussions thereon in this annual report are based upon financial statements prepared in accordance with International Financial Reporting Standards ("IFRS") and subscriber figures represent the total number of cellular subscribers of systems in which the Company has an ownership interest. In this report, references to "dollars" or "\$" are to U.S. dollars, references to "SEK" are to Swedish kroner and references to "Euro" or "€" are to the Euro.

As a foreign private issuer, the Company is exempt from the proxy rules of Section 14 under the Securities Act of 1934, as amended (the "Exchange Act"), and the reporting requirements of Section 16 under the Exchange Act.

PART I

ITEM 3. KEY INFORMATION

Selected Financial Information

The Company reports under International Financial Reporting Standards ("IFRS"). The following tables present comparative information under IFRS and U.S. generally accepted accounting principles ("U.S. GAAP"). For a reconciliation of our IFRS profit (loss) and balance sheet to U.S. GAAP and a discussion of the principal differences between the accounting policies applied by us under IFRS and U.S. GAAP, please see Note 31 of the "Notes to the Consolidated Financial Statements".

The following table sets forth summary financial data of the Company as of and for the years ended December 31, 2003, 2002, 2001, 2000 and 1999. The data are based upon the Company's audited consolidated balance sheets as of December 31, 2003, 2002, 2001, 2000 and 1999 and audited consolidated statements of profit and loss for the years then ended. The following information is qualified in its entirety by, and should be read in conjunction with, such statements.

Unless otherwise indicated all financial data and discussions therein in this document are based upon financial statements prepared in accordance with IFRS.

SELECTED CONSOLIDATED FINANCIAL AND OPERATING DATA

| | Year Ended December 31, | | | | |
|--|-------------------------|-----------|-----------|----------|-----------|
| | 2003 | 2002 | 2001 | 2000 | 1999 |
| (in thousands of U.S. dollars, except per share data) | | | | | |
| Amounts in accordance with IFRS | | | | | |
| Profit and Loss Statement Data: | | | | | |
| Revenues | 647,104 | 605,186 | 644,570 | 570,840 | 552,401 |
| Operating profit/(loss) | 162,515 | 122,313 | 92,786 | (53,378) | (8,610) |
| Gain (loss) from investment securities | 246,760 | (299,963) | (15,931) | 665,262 | 144,296 |
| Profit/(loss) for the period from continuing operations ⁽¹⁾ | 178,823 | (507,162) | (138,020) | 408,468 | (32,857) |
| Profit/(loss) for the period | 178,823 | (385,143) | (138,053) | 355,388 | (42,303) |
| Basic (loss) earnings from continuing operations per common share | \$ 2.74 | \$ (7.77) | \$ (2.12) | \$ 6.28 | \$ (0.51) |
| Basic (loss) earnings per common share | \$ 2.74 | \$ (5.90) | \$ (2.12) | \$ 5.46 | \$ (0.65) |
| Weighted average number of shares in basic computation (in thousands) ⁽²⁾ | 65,312 | 65,272 | 65,256 | 65,093 | 64,860 |
| Diluted (loss) earnings from continuing operations per common share | \$ 2.26 | \$ (7.77) | \$ (2.12) | \$ 6.19 | \$ (0.51) |
| Diluted (loss) earnings per common share | \$ 2.26 | \$ (5.90) | \$ (2.12) | \$ 5.38 | \$ (0.65) |
| Weighted average number of shares in diluted computation (in thousands) ⁽²⁾ | 80,500 | 65,272 | 65,256 | 66,001 | 64,860 |
| Dividends per share | — | — | — | — | — |

As of December 31,

| 2003 | 2002 | 2001 | 2000 | 1999 |
|--------------------------------|------|------|------|------|
| (in thousands of U.S. dollars) | | | | |

Amounts in accordance with IFRS:

Balance Sheet Data:

| | | | | | |
|--|-----------|-----------|-----------|-----------|-----------|
| Property, plant and equipment, net | 487,746 | 458,933 | 512,236 | 577,501 | 499,579 |
| Licenses, net | 30,889 | 84,471 | 164,541 | 201,124 | 173,681 |
| Investment in securities | 519,728 | 321,926 | 676,829 | 816,211 | 407,978 |
| Investments in associated companies ⁽³⁾ | 1,340 | 1,013 | 52,858 | – | 139,963 |
| Cash, cash equivalents and time deposits | 181,709 | 86,651 | 77,720 | 125,868 | 81,116 |
| Total assets | 1,522,949 | 1,203,119 | 1,870,930 | 2,112,228 | 1,639,461 |
| Current liabilities | 403,413 | 375,862 | 469,191 | 651,034 | 357,045 |
| Non-current liabilities | 1,178,145 | 1,098,783 | 1,322,583 | 1,112,331 | 983,292 |
| Minority interest | 26,571 | 23,733 | 10,262 | 7,672 | 4,295 |
| Shareholders' equity/(deficit) | (85,180) | (295,259) | 68,894 | 341,191 | 294,829 |

As of and for Year Ended December 31,

| 2003 | 2002 | 2001 | 2000 |
|------|------|------|------|
|------|------|------|------|

Operating Data (unaudited)⁽⁴⁾:

Total Subscribers

| | | | | |
|----------|-----------|-----------|-----------|-----------|
| Prepaid | 4,956,257 | 3,448,269 | 2,525,279 | 1,863,243 |
| Postpaid | 734,285 | 554,642 | 604,327 | 709,439 |

Monthly churn (%)⁽⁵⁾:

| | | | | |
|----------|-----|-----|-----|-----|
| Prepaid | 4.7 | 4.2 | 4.0 | 5.4 |
| Postpaid | 2.1 | 3.2 | 4.1 | 3.1 |

Year Ended December 31,

| 2003 ⁽⁷⁾ | 2002 ⁽⁷⁾ | 2001 ⁽⁷⁾ | 2000 | 1999 |
|---------------------|---------------------|---------------------|------|------|
| restated | restated | restated | | |

(in thousands of U.S. dollars, except per share data)

Amounts in accordance with U.S. GAAP⁽⁶⁾:

Profit and Loss Statement Data:

| | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|
| Revenues | 425,241 | 331,007 | 344,102 | 297,702 | 238,792 |
| Cost of sales | (176,605) | (137,772) | (141,610) | (207,755) | (112,771) |
| Operating expenses | (147,232) | (167,534) | (157,851) | (176,183) | (125,505) |
| Operating profit (loss) | 101,404 | 20,337 | 79,688 | (88,991) | 137,103 |
| Gain (loss) from investment in securities | 5,597 | (299,963) | (15,931) | 706,837 | 144,296 |
| Profit (loss) for the period from continuing operations (before cumulative effect of change in accounting principle) ⁽¹⁾ | (47,910) | (327,959) | (121,574) | 420,817 | (15,697) |
| Profit (loss) for the period | (54,960) | (320,933) | (172,176) | 370,573 | (27,549) |
| Basic (loss) earnings per common share | \$ (0.84) | \$ (4.92) | \$ (2.64) | \$ 5.69 | \$ (0.42) |
| Weighted average number of shares in basic computation (in thousands) ⁽²⁾ | 65,312 | 65,272 | 65,256 | 65,093 | 64,860 |
| Diluted (loss) earnings per common share | \$ (0.84) | \$ (4.92) | \$ (2.64) | \$ 5.61 | \$ (0.42) |
| Weighted average number of shares in diluted computation (in thousands) ⁽²⁾ | 65,312 | 65,272 | 65,256 | 66,001 | 64,860 |

| As of December 31, | | | | |
|---------------------|---------------------|---------------------|------|------|
| 2003 ⁽⁷⁾ | 2002 ⁽⁷⁾ | 2001 ⁽⁷⁾ | 2000 | 1999 |
| restated | restated | restated | | |

(in thousands of U.S. dollars)

Amounts in accordance with U.S. GAAP⁽⁶⁾:

Balance Sheet Data:

| | | | | | |
|------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Property, plant and equipment, net | 358,324 | 286,372 | 376,676 | 399,585 | 293,960 |
| Licenses, net | 14,435 | 20,407 | 137,910 | 183,221 | 92,261 |
| Investment in securities | 519,704 | 269,047 | 623,007 | 816,456 | 408,213 |
| Investments in associates | 96,727 | 175,007 | 187,114 | 77,130 | 136,483 |
| Total assets | 1,460,925 | 1,133,721 | 1,727,079 | 1,902,814 | 1,314,816 |
| Current liabilities | 339,250 | 270,910 | 339,311 | 485,706 | 193,681 |
| Non-current liabilities | 1,160,601 | 1,033,743 | 1,302,088 | 1,137,637 | 905,444 |
| Minority interest | 26,571 | 23,733 | 10,262 | 7,672 | 4,295 |
| Shareholders' equity/(deficit) | (66,006) | (286,575) | 72,778 | 271,799 | 211,396 |

- (1) Under IFRS, MIC Systems and FORA Telecom BV have been reported as discontinuing operations in our consolidated financial statements. Under U.S. GAAP, MIC Systems, Liberty Broadband Limited (formerly Tele2 (UK)), Celcaribe S.A. and Millicom Peru S.A. have been reported as discontinuing operations. A more complete description of discontinued operations is contained in Notes 20, 22 and 31 of the "Notes to the Consolidated Financial Statements".
- (2) The average number of shares disclosed above has been adjusted for each year presented to reflect the reverse share split in February 2003, whereby three existing shares with a par value of \$2 each were exchanged into one new share with a par value of \$6 each; and the share split in February 2004, whereby one existing share with a par value of \$6 each was exchanged into four new shares with a par value of \$1.5. The average number of shares, which is calculated on a weighted average basis, does not include shares held by us that have no voting, dividend or other rights while held by their current holders (654,852 shares at December 31, 2003).
- (3) Investments in associated companies under IFRS were as follows. As at December 31, 2003 and 2002, Navega S.A. As at December 31, 2001, MIC's operation in El Salvador. As at December 31, 1999, Société Européenne de Communication S.A. See "Operating and Financial Review and Prospects-Results of Operations".
- (4) Operating data excludes divested operations.
- (5) We calculate churn rates by dividing the number of subscribers whose service is disconnected during a period, whether voluntarily or involuntarily (such as when a subscriber fails to pay his or her bill), by the average number of subscribers during the period. We believe that we apply conservative policies in calculating customer totals and the related churn rates. These policies may result in higher churn rates and lower market share figures than if we had used criteria employed by some other operators in calculating customer churn.
- (6) As described in Note 31 of the "Notes to the Consolidated Financial Statements", under U.S. GAAP, we should consolidate our investment in Great Universal, Inc. and Modern Holdings Incorporated. The U.S. GAAP Selected Financial Data for each of the years presented in the table above do not include the effect of the consolidation. However, the effects of the consolidation on our significant income statement line items for each of the years ended December 31, 2003, 2002, 2001 and our total assets and shareholders' equity as of December 31, 2003 and 2002 are disclosed in Note 31 of the "Notes to the Consolidated Financial Statements".

- (7) As described in Note 31 of the "Notes to the Consolidated Financial Statements", under U.S. GAAP, we have restated our 2002 and 2001 amounts to reflect our investment in Telemovil, our El Salvadorian operation, under the equity method. Previously, Telemovil had been presented under the cost method in these periods. Also, as described in Note 31, we have restated our previously reported U.S. GAAP net income and shareholders' equity as of and for the year ended December 31, 2003.

RISK FACTORS

Risks Relating to our Business

General Risks

This report contains "forward looking" statements that involve risks and uncertainties. Our actual results may differ significantly from the results discussed in the forward looking statements. Factors that might cause such differences include those discussed below and elsewhere in this report. See "Forward Looking Statements".

We have a history of losses and may incur losses in the future, and we may be unable to achieve profitability.

We experienced losses in the year ended December 31, 2003 and in each of the years from 1998 to 2002. The figures hereafter exclude gains (losses) and valuation movement on investment in securities, fair value result on financial instruments and gain realized on debt exchange. For the year ended December 31, 2003, we made a net loss of \$80,107,000. For the year ended December 31, 2002, we made net losses of \$77,322,000. For the year ended December 31, 2001, we made net losses of \$112,208,000. For the year ended December 31, 2000, we made net losses of \$309,874,000. For the year ended December 31, 1999, we made net losses of \$186,599,000. See "Operating and Financial Review and Prospects."

We are not assured of achieving or maintaining profitability in the future, nor are we sure that we will always have sufficient resources to make payments on our indebtedness. Future performance will depend, in particular, on our ability to generate demand and revenue for our services, to maintain existing subscribers and customers and to attract new subscribers and customers. Costs in connection with the acquisition and renewal of licenses and the costs incurred in order to commence and develop operations of cellular and related telecommunications systems will also affect revenues and profitability.

Our substantial debt could have an adverse effect on our financial health and prevent us from fulfilling our obligations under such debt.

We have a substantial amount of debt and significant debt service obligations. As of December 31, 2003, the consolidated debt and other financing of Millicom \$1,276,865,000 (including the embedded derivative on the 5% Mandatory Exchangeable Notes for an amount of \$103,457,000). Of this amount, \$1,018,051,000 represented MIC and Millicom Telecommunications S.A. indebtedness and \$258,814,000 represented our consolidated share of the indebtedness of our subsidiaries and joint ventures. Corporate guarantees, cash deposits and standby letters of credit (issued at our request and guaranteed by us) secured \$90,951,000 of the indebtedness of our ventures at December 31, 2003. Of our indebtedness, \$327,635,000 relates to Millicom Telecommunications S.A.'s 5% Mandatory Exchangeable Notes, which are mandatorily exchangeable into Tele2 AB B shares and \$103,457,000 to the embedded derivative on the 5% Mandatory Exchangeable Notes and in respect of which no repayment in cash of principal is required. See "Operating and Financial Review and Prospects—Description of Certain Indebtedness Millicom Telecommunications S.A.'s 5% Mandatory Exchangeable Notes".

In 2002, we experienced liquidity concerns resulting from our substantial indebtedness. Although we have implemented a restructuring program that has improved our liquidity by reducing our overall indebtedness and debt service obligations, there can be no assurance that we will not incur additional indebtedness that could result in liquidity concerns or other negative consequences in the future.

Our level of indebtedness could have important negative consequences for us. For example, it could:

require us to dedicate a large portion of our cash flow from operations to fund payments on our debt, thereby reducing the availability of our cash flow to fund working capital, capital expenditures and other general corporate purposes;

increase our vulnerability to adverse general economic or industry conditions;

limit our flexibility in planning for, or reacting to, changes in our business or the industry in which we operate;

limit our ability to raise additional debt or equity capital in the future or increase the cost of such funding;

restrict us from making strategic acquisitions or exploiting business opportunities;

make it more difficult for us to satisfy our obligations with respect to the notes and our other debt; and

place us at a competitive disadvantage compared to our competitors that have less debt.

Our ability to generate cash depends on many factors beyond our control, and we may not be able to generate cash required to service our debt.

Our ability to meet our debt service obligations or to refinance our debt depends on our future operating and financial performance and ability to generate cash. This will be affected by our ability to implement successfully our business strategy, as well as general economic, financial, competitive, regulatory, technical and other factors beyond our control. If we cannot generate sufficient cash to meet our debt service obligations or fund our other business needs, we may, among other things, need to refinance all or a portion of our debt, obtain additional financing, delay capital expenditures or sell assets. We cannot assure you that we will be able to generate sufficient cash through any of the foregoing. If we are not able to refinance any of our debt, obtain additional financing or sell assets on commercially favorable terms or at all, we may not be able to satisfy our obligations with respect to our debt. If this were to occur, holders of the relevant debt would be able to declare the full amount of such debt due and payable. Our assets may not be sufficient to pay such amounts.

Restrictions imposed by the indentures governing our outstanding debt contain various covenants that limit our ability to take certain actions.

The indentures governing certain of our outstanding debt contain various covenants that limit our flexibility in operating our business. For example, these agreements restrict the ability of MIC and certain of its subsidiaries to, among other things:

borrow money;

pay dividends or make other distributions;

create certain liens;

make certain asset dispositions;

make certain loans or investments;

issue or sell share capital of our subsidiaries;

issue certain guarantees;

enter into transactions with affiliates; and

merge, consolidate, or sell, lease or transfer all or substantially all of our assets.

We cannot assure you that the operating and financial restrictions and covenants in these agreements will not adversely affect our ability to finance our future operations or capital needs, engage in other business activities that may be in our interest or react to adverse market developments.

The agreement pursuant to which we conduct our operations in Vietnam, which is our largest contributor to revenue, expires in 2005, unless extended. We do not exercise management control over Mobifone.

In 1994, Comvik International Vietnam AB ("CIV"), in which we currently have an 80% interest, Investment AB Kinnevik, formerly Industriförvaltnings AB Kinnevik ("Kinnevik"), our largest shareholder and Vietnam Mobile Services Co. ("VMS"), a Vietnamese government owned company, entered into a Business Cooperation Contract ("BCC") to operate a nationwide cellular GSM system in Vietnam known as Mobifone. The BCC provides for, among other things, 50/50 revenue sharing between CIV and VMS. Our operation in Vietnam, which derives all of its revenue from the BCC, is our largest contributor to revenue. The BCC has a 10-year term from July 1, 1995. Upon its expiration on June 30, 2005, legal title to all equipment of the Vietnam operation contributed by ourselves will be transferred to VMS at a price of \$1. Although we are currently in negotiations to extend the life of the BCC, we cannot assure you that the BCC will be extended on equivalent or satisfactory terms, or at all. If the BCC is not extended on equivalent or satisfactory terms, or at all, our results of operations and financial condition would be adversely affected. If the revenue sharing agreement is not extended or CIV is unable to maintain its operations in Vietnam through another agreement, its telecommunications services would cease on June 30, 2005. In such event, CIV would no longer generate any revenues from cellular operations in Vietnam. CIV's revenues for the year ended December 31, 2003 were \$129,936,000 (20% of Millicom's total revenues) and operating profit was \$51,292,000 (32% of Millicom's total operating profit). At present, all equipment recorded in CIV's financial statements will be fully amortized by July 1, 2005, at which date legal title to all equipment will be transferred to VMS at a price of \$1.

In addition, under the terms of the BCC, MIC does not exercise management control over Mobifone. Certain management decisions, such as the decision to make certain capital expenditures and other business policy decisions, are made by an advisory committee comprised of eight members (four of which are appointed by CIV and four of which are appointed by VMS). Although the advisory committee has in the past made decisions based on our recommendations, we cannot assure you that the advisory committee will make decisions based on our recommendations in the future or that it will act in a manner consistent with our interests. In addition, CIV and VMS must agree in writing to amend the BCC, sell all or substantially all of the business assets or terminate any business license. If a dispute occurs between us and VMS and we are unable to resolve it satisfactory, our results of operations and financial condition would be adversely affected.

Our ability to receive funds from, and to exercise management control over our ventures is often dependent upon the consent of other participants who are not under our control. Disagreements or unfavorable terms in the agreements governing our joint ventures could adversely affect our operations.

We currently participate in 16 cellular ventures in 15 countries. Our participation in each venture differs from market to market, and we do not have a controlling interest in some operations. Sometimes, our ability to withdraw funds, including dividends, from our participation in, and to exercise management control over, ventures and investments therein depends on receiving the consent of the other participants. While the precise terms of the arrangements vary, our operations may be affected if disagreements develop with venture partners, as have occurred in the past. For example, in 2001, a dispute arose with local shareholders in our operation in El Salvador which resulted in our management determining that we could no longer exercise significant influence in the operation and thus that it was not appropriate to consolidate the operation during the period of the dispute. Although this dispute was resolved in September 2003 and El Salvador is now consolidated with our operations,

there can be no assurance that other disagreements will not occur in the future that could adversely affect our operations. See "Notes to the Consolidated Financial Statements–Summary of Consolidation and Accounting Policies".

We rely upon dividends and other payments from our ventures to generate the funds necessary to meet our obligations, including our obligations under the notes. The ventures are legally distinct from us and have no obligation to pay amounts due with respect to our obligations, or to make funds available for such payments. Our ventures do not guarantee our obligations. The ability of our ventures to make such payments to us will be subject to, among other things, the availability of funds, the agreement of the venture partner(s), the terms of each venture's indebtedness and applicable local laws. The majority of our operations have entered into financing facilities, some of which are guaranteed by us, many of which restrict and some of which prohibit the payment of dividends by those ventures to us. Claims of creditors of our ventures, including trade creditors, will generally have priority over our claims and the holders of our indebtedness. At December 31, 2003, the consolidated debt and other financing of our ventures was \$371,578,000 (including trade creditors).

Certain insiders own significant amounts of our shares, giving them a substantial amount of management control.

Kinnevik and subsidiaries, together with our management, the Stenbeck estate, and both the 1980 and 1985 Stenbeck Trusts, currently beneficially own 38% of the outstanding shares of our common stock. The Stenbeck estate is currently under administration in both Luxembourg and Sweden. Currently, five members of our eight person Board of Directors are independent. Kinnevik and its affiliates, having a significant ownership in Millicom, can exercise control over our management and affairs, including:

the composition of our Board of Directors and through it, any determination with respect to our business direction and policies, including the appointment and removal of officers;

the determination and allocation of business opportunities that may be suitable for us;

any determinations with respect to mergers, acquisitions or other business combinations;

our acquisition or disposition of assets;

our financing; and

the incurrence of debt, pledge of our assets and the use of proceeds from any debt financing.

We cannot assure you that we will agree with the decisions of Kinnevik and the other insiders or that their decisions will be consistent with your interests.

A substantial number of our directors and executive officers hold positions with Kinnevik or Tele2 AB, which may present conflicts that are resolved in a manner unfavorable to us.

Four MIC board members hold or held executive positions with Kinnevik, our largest shareholder. Cristina Stenbeck, a member of our Board of Directors, is also Vice Chairman of the Board of Directors of Kinnevik and subsidiaries. In addition, a number of our directors and executive officers hold executive positions with or are directors of Tele2 AB, a pan-European telecommunications company offering fixed and mobile telephony, as well as data network and Internet services. Tele2 AB is controlled by Kinnevik and certain of its affiliates. These positions could create, or appear to create, potential conflicts of interest when these directors and executive officers are faced with decisions that could have different implications for us, Kinnevik or Tele2 AB. These conflicts may ultimately be resolved in a manner that is

unfavorable to us. Moreover, a portion of certain of our directors' and officers' time is spent on matters relating to Kinnevik and Tele2 AB, and not us. While it is the current expectation that we have the initial right to consider any telecommunications opportunity that arises in our markets, there is no contractual arrangement to this effect among us and Kinnevik or Tele2 AB

and there can be no assurance that we would in fact receive such right of first refusal over any such business opportunity.

Due to our insufficient equity, there is a risk we may be dissolved.

Under Luxembourg company law, when companies have losses equal to or greater than half the amount of their subscribed share capital, a shareholders' meeting must be convened for the shareholders to determine whether or not to dissolve the company. At such shareholders' meeting a quorum of 50% of the shareholders must be present or represented to consider a resolution to liquidate the company. If there is no quorum at the initial shareholders' meeting, a second meeting must be convened at which no quorum is required. At the meeting, shareholders must decide on the continuation or dissolution of the company.

As of December 31, 2002, we had losses equal to more than half our subscribed share capital. At the shareholders' meeting held on May 27, 2003, the shareholders voted to continue our operations. As of December 31, 2003, we had losses equal to more than half our subscribed share capital. At the shareholders' meeting held on July 7, 2004, the shareholders voted to continue our operations.

We may have losses equal to or greater than half the amount of our subscribed share capital in future years. In such event, our shareholders may vote to dissolve the Company, in which case a liquidator would be appointed. Under Luxembourg law, such liquidator could be any person appointed by our shareholders, including for instance our board of directors. In the event that no liquidator is appointed, the Company's board of directors would be deemed to be the liquidator. The liquidator would be responsible to liquidate the Company in the best possible way. The realization of assets might be in the form of disposal of all of our business collectively, individual ventures, groups of ventures, licenses or any other type of liquidation intended to realize the best value for our shareholders. The realization of assets might in the case of dissolution and liquidation not achieve as high a value as could be obtained if disposed of in the normal course of business.

U.S. investors will be subject to special tax rules if we are considered to be a passive foreign investment company.

Special U.S. tax rules apply to U.S. taxpayers who own stock in a "Passive Foreign Investment Company," or "PFIC", or in a "Foreign Personal Holding Company," or "FPHC". We cannot assure you that that we presently are not, or will not become, a PFIC. Our status under the PFIC rules for each year depends upon our income and assets from time to time during that year. Our substantial investment in associated companies' securities and other "passive assets" result in a risk that we are a PFIC or could become a PFIC in the future. If we were determined to be a PFIC, then shareholders who are U.S. persons under U.S. tax laws would be subject to special unfavorable tax rules.

The ability of investors to enforce civil liabilities under U.S. securities laws may be limited.

We are incorporated under the laws of the Grand Duchy of Luxembourg. All of our directors and executive officers are residents of Luxembourg or other countries other than the United States. All or a substantial portion of our assets and those of our directors and executive officers are located outside the United States. As a result, it may not be possible for investors in our securities to effect service of process within the United States upon such persons or upon us or to enforce in U.S. courts or outside the United States judgments obtained against such persons outside the United States. In addition, it may be difficult for investors to enforce, in original actions brought in courts in jurisdictions located outside the United States, liabilities predicated upon the civil liability provisions of the U.S. securities laws. We have been advised by our Luxembourg counsel, Linklaters Loesch, that the United States and Luxembourg do not have a treaty providing for reciprocal recognition and enforcement of judgments in civil and commercial matters. Therefore, a final judgment for the payment of money rendered by a federal or state court in the United States based on civil liability, whether or not predicated solely upon United States federal securities laws, would not be enforceable in Luxembourg. However, if the party in

whose favor such final judgment is rendered brings a new suit in a competent court in Luxembourg, the party may submit the final judgment that has been rendered in the United States to a Luxembourg court for the purpose of recognition by such court and enforcement in Luxembourg. A judgment by a federal or state court of the United States against us will be regarded by a Luxembourg court only as evidence of the outcome of the dispute to which such judgment relates, and a Luxembourg court may choose to rehear the dispute.

Risks Related to our Cellular Telephone Operations

We face intense competition in the cellular telephone operator market.

The cellular systems in which we have interests face competition from the landline telephone networks and other cellular telephone operators in the markets in which they operate.

We expect that other cellular telephone operators will obtain licenses in some markets, including markets where we do not currently have a licensed cellular telephone competitor. Moreover, additional licenses may be awarded in markets where we already face competition from other communications technologies that are being or may be developed and/or perfected in the future. In some of our markets, there may be more cellular telephone operators than the market is likely to sustain. In addition, in some of our markets, our competitors may have more advanced technology than us, such as GSM, or greater coverage area than us, or both. The cellular telephone operators in each market compete for customers principally on the basis of services offered, quality of service, coverage area and price. Some of our competitors have substantially greater capital resources than we do. Price competition can be significant.

In addition, new competitors, such as cable companies that are able to leverage their existing networks, may enter the telecommunications markets. The level of competition is influenced by the continuous and swift technological advances that characterize the industry, the regulatory developments that affect competition and alliances between market participants.

There is also a risk that, as new competitors enter our prepaid markets and price competition intensifies, our prepaid customers may be more likely to move from one cellular telephone operator to another than our postpaid customers. This could result in our revenue declining, which could adversely affect our results of operations.

Any failure by us to compete effectively or aggressive competitive behavior by our competitors in pricing their services or acquiring new customers would have a material adverse effect on our revenues and overall results of operations.

The cellular telephone operations market is heavily regulated.

The licensing, construction, ownership and operation of cellular telephone networks, and the grant, maintenance and renewal of cellular telephone licenses, as well as radio frequency allocations and interconnection arrangements, are regulated by national, state, regional or local governmental authorities in the markets that we service. In addition, such matters and certain other aspects of cellular telephone operations, including rates charged to customers and the resale of cellular telephone service, may be subject to public utility regulation in the relevant market. For example, in Vietnam, the regulator determines tariff charges to customers. Our ventures also typically require governmental permits, including permits for the construction and operation of cell sites. We do not believe that compliance with these permit requirements should have a material adverse effect on our company. However, we could become subject to claims or regulatory actions relating to any past or future noncompliance with permit requirements. A number of regulators have, or are expected to, reduce interconnection rates. Because we are often one of the larger suppliers of cellular telephone services in the countries we service, this could have the effect of reducing our revenue. Changes in the regulation of our activities, such as increased or decreased regulation affecting prices, the terms of interconnect

arrangements with landline telephone networks or mobile operators or requirements for increased capital investments, could materially adversely affect us.

We face substantial competition for obtaining, funding and renewing telephone licenses.

We may pursue new license opportunities within existing financial guidelines and group-wide synergy potential. In each market we may face competition for licenses from major international telecommunications entities as well as from local competitors. While we have not typically paid significant amounts for cellular licenses, the competition for the granting or renewal of the licenses is increasingly intense. As such, we anticipate that we may have to pay substantial license fees in certain markets, as well as meet specified network build out requirements. We cannot assure you that we will be successful in obtaining or renewing any cellular telephone licenses, or if licenses are awarded that they can be obtained on terms acceptable to us. If we obtain further licenses or renew existing ones, we may need to seek future funding through additional borrowings or equity offerings, and we cannot assure you that such funding will be obtained on satisfactory terms or at all.

Our markets are characterized by rapid technological change, which could render our products obsolete and cause us to make substantial expenditures to replace our products.

Fixed network and other system equipment used in the cellular telephone industry has a limited life and must be replaced because of damage or as a result of ordinary wear and tear. In addition, as new technologies develop, such as, if our competitors were to introduce third generation systems, equipment may need to be replaced or upgraded or a cellular telephone network may need to be rebuilt in whole or in part, at substantial cost, to remain competitive. For example, we are currently building out networks based on the GSM standard in Paraguay, Guatemala, Honduras, El Salvador and Pakistan due to increased competition from other GSM providers in those markets as well as the anticipated benefits of migrating to the GSM standard, including lower repair and maintenance costs, greater availability of handsets and increased functionality. We cannot assure you that unforeseen technological developments will not render our services unpopular with customers or obsolete. In addition, to the extent our equipment or systems become obsolete, we may be required to recognize an impairment charge to such assets, which may have a material adverse effect on our results of operations.

If we cannot successfully develop and manage our networks, we will be unable to expand our subscriber base and could lose market share and revenues.

Our ability to increase our subscriber base depends upon the success of the expansion and management of our networks. The build-out of our networks is subject to risks and uncertainties which could delay the introduction of service in some areas and increase the cost of network construction. To the extent we fail to expand our network on a timely basis, we could experience difficulty in expanding our subscriber base. In addition, our ability to manage our ventures successfully is dependent upon our ability to implement sufficient operational resources and infrastructure. The failure or breakdown of key components of our infrastructure in the future, including our billing systems, could have a material negative effect on our profits and results of operations.

Rapid growth and expansion may cause us difficulty in obtaining adequate managerial and operational resources and restrict our ability to expand successfully our operations.

Our future operating results depend, in significant part, upon the continued contributions of a small number of our key senior management and technical personnel. Management of growth will require, among other things:

stringent control of network build-out and other costs;

continued development of financial and management controls and information technology systems;

implementation of adequate internal controls;

hiring and training of new personnel; and

coordination among our logistical, technical, accounting and finance personnel.

Our success will also depend, in part, on our ability to continue to attract, retain and motivate qualified personnel. Competition for personnel in our markets is intense due to the small number of qualified individuals. Our failure to manage successfully our growth and personnel needs could have a material negative effect on our business and results of operations.

In some of our markets, our licenses and frequency allocations are subject to ongoing review, which may result in modification or early termination.

The continued existence and terms of cellular telephone licenses and frequency allocations are subject to ongoing review and, in some cases, to modification or early termination. The BCC in Vietnam expires in 2005 and our licenses in Pakistan and Paraguay expire in 2005 and 2007, respectively, although the BCC and each license is subject to renewal. While we would not normally expect any of our cellular telephone companies to be required to cease operations at the end of the term of its business arrangement, license or permit, we cannot assure you that business arrangements or licenses will be renewed on equivalent or satisfactory economic terms, or at all. Upon termination, the license and the assets of the cellular telephone company associated with the system may revert to the government or local telecommunications agency, in some cases without any, or adequate, compensatory payment being made to us.

Our operations are dependent upon interconnect agreements and transmission and leased lines.

Our ventures are dependent upon access to networks not controlled by us, primarily networks controlled by current or former government owned public telecommunications operators or competing cellular telephone operators. Our financial results are affected by the cost of transmission and leased lines to effect interconnection. There can be no assurance that we will be able to maintain interconnect or leased line agreements on appropriate terms to maintain or grow our business. A number of regulators have, or are expected to, reduce interconnection rates. Because we are often one of the larger suppliers of telephone services in the countries we service, this could have the effect of reducing our revenue.

The current concerns about the actual or perceived health risks relating to electromagnetic and radio frequency emissions, as well as the attendant publicity or possible resultant litigation, may have a negative effect on the market price of our shares, our financial position or the results of our operations.

Media and other reports have suggested that electromagnetic and radio frequency emissions from mobile telephone handsets and base stations may cause health problems, including cancer. There is also some concern that these emissions may interfere with the operation of certain electronic equipment, including automobile braking and steering systems. The actual or perceived risks relating to mobile communications devices and base stations, or press reports about these risks, could adversely affect us, including by reducing our subscriber growth rate, subscriber base or average use per subscriber, and could have a negative impact on the market price of our shares. In addition, if a link between electromagnetic or radio frequency emissions and adverse health concerns is demonstrated, government authorities could increase regulation of mobile handsets and base stations as a result of these health concerns or cellular telephone operators, including us, could be held liable for costs or damages associated with these concerns. Any such regulation or litigation could also have a materially adverse effect on our financial position and results of operations.

Country Risks

We operate in some markets that are considered politically unstable, which could negatively affect our operations.

We currently have interests in cellular telephone licenses in 15 countries around the world and are subject to government regulation in each market. Most of the countries in which we operate are emerging economies and are, therefore, subject to greater risks than more developed countries. The governments of the 15 countries differ widely with respect to structure, constitution and stability, and some of these countries lack mature legal and regulatory systems. Some of the countries in which we operate have suffered political instability and civil unrest and there is the possibility that these problems may continue or arise in the future. As a result, we face the risk that our networks could be disrupted in particular countries, which could adversely affect our revenues or results of operations.

In order for our ventures to provide cellular services, they must receive a license from the government of the countries in which they operate. Our ability to operate is dependent on the licenses granted by the government of each country. These licenses generally allow our ventures to operate for a number of years after which they are subject to renewal. To the extent that our operations depend on governmental approval and regulatory decisions, the operations may be adversely affected by changes in the political structure or government representatives in each of the markets in which we operate. For instance, if a government decided to revoke a license to operate in the middle of its term, our recourse would be to the legal system of the relevant country. Because the legal and court systems of some of the countries in which we operate are not highly developed and are subject to inherent uncertainties, it may be difficult to obtain a fair or unbiased resolution. Recent political and economic changes have resulted in political and regulatory uncertainty in certain countries in which we operate, as further described in "Business." There is also a possibility that a country in which we operate could arbitrarily decide to expropriate the assets of one of our ventures.

In addition, most of the countries in which our ventures operate have volatile economies. Downturns in the economies of any particular country, or of a region generally, could adversely affect demand for our services, which could result in reduced revenues. We cannot assure you that factors such as these will not have a material adverse effect on our operations in particular countries.

We have operations in Iran and may exercise an option to acquire equity in an Iranian company, which could subject us to political and regulatory risk.

In 2004, we entered into agreements with Rafsanjan Industrial Complex, an Iranian company, under which we will manage a cellular telephone network in Iran to be developed and owned by the Rafsanjan Industrial Complex. We are a non-U.S. company and current U.S. sanctions against doing business in Iran do not apply to us, although they would apply to any U.S. citizen or resident working for us. There have recently been discussions between the Government of Iran and representatives of the international community about Iran's nuclear research program and its potential application to nuclear weapons, and it is possible that in the future U.S. sanctions may be amended or extended, or new regulations may be introduced in the United States or the European Union or by other regulators, with the effect of prohibiting or adversely affecting our operations in Iran. Currently our only obligation in Iran is to provide management services to the Rafsanjan Industrial Complex, at a cost which is not expected to be material. We also have an option to acquire up to 47% of the equity in the Iranian company that will operate the network. If we were to exercise our option, we might acquire a substantial investment in Iran. Any amendment or new regulation prohibiting or adversely affecting our operations in Iran, or a dispute with the Rafsanjan Industrial Complex or the Iranian Government, could have a material affect on our results of operations.

We operate in a number of jurisdictions, any of which could effect changes to its laws that could unfavorably affect our financial status.

We hold interests in our cellular telephone companies through our subsidiaries and affiliates in various jurisdictions in and outside Luxembourg. There can be no assurance that the laws or administrative practices relating to taxation (including the current position as to withholding taxes on dividends from the ventures, and tax concessions in certain operations), foreign exchange or otherwise in these jurisdictions will not change. For instance, countries may impose restrictions or other restraints on the conversion of local currencies and the transfer of funds or dividends by our venture companies to our holding company in Luxembourg. Any such change could have a material adverse effect on our financial affairs and on our ability to receive funds from the venture.

Most of our ventures receive revenue that is denominated in the local currency. In the future, any of the countries in which these ventures are located could impose foreign exchange controls, which could restrict our ability to receive funds from the ventures.

Most of the ventures in which we have interests receive substantially all of their revenues in the currency of the markets in which they operate. We expect to derive substantially all of our revenues through funds generated by the ventures and, therefore, we will rely on the ability of the ventures to transfer funds to us. Although there are foreign exchange controls in some of the countries in which our cellular telephone companies operate, which could significantly restrict the ability of these ventures to pay interest and dividends and repay loans by exporting cash, instruments of credit or securities in foreign currencies, we have experienced no material difficulty in obtaining permits to allow our ventures to export cash to us. There can be no assurances, however, that this will continue to be the case. In addition, in some countries, it may be difficult to convert large amounts of local currency into foreign currency because of limited foreign exchange markets. The practical effect of this is likely to be time delays in accumulating significant amounts of foreign currency. In addition, a few countries in which we operate restrict the export of cash in local currencies. There can be no assurance that additional foreign exchange control restrictions will not be introduced in the future or that our ability to receive funds from the ventures will not subsequently be restricted.

Currency fluctuations or devaluations could reduce the amount of profit and assets that we are able to report.

Exchange rates for currencies of the countries in which our ventures operate may fluctuate in relation to the U.S. dollar, and such fluctuations may have a material adverse effect on our earnings, assets or cash flows when translating local currency into U.S. dollars. For each venture that reports in a currency other than the U.S. dollar, a decrease in the value of that currency against the U.S. dollar would reduce our profits while also reducing both our assets and liabilities. A relevant example was the devaluation of the guarani in Paraguay in 2002 which had an adverse effect on the results of our operations. For the year ended December 31, 2003, we had an exchange loss of \$45,602,000, which is mainly due to the exchange loss on the 5% Mandatory Exchangeable Notes. For the years ended December 31, 2002 and 2001, we had exchange losses of \$23,483,000 and \$17,313,000, respectively. To the extent that our ventures retain earnings or distribute dividends in local currencies in the future, the amount of U.S. dollars we will receive will be affected by fluctuations of exchange rates for such currencies against the U.S. dollar. We generally do not hedge our foreign currency exposure.

Our ability to reduce our foreign currency exposure may be limited by restrictions on borrowings in local currency.

At the venture level, we seek to reduce our foreign exchange exposure arising from transactions through a policy of matching, as far as possible, assets and liabilities. Our ability to reduce our foreign currency exchange exposure may be limited by restrictions on borrowings in local currency. For example, under local regulations in Pakistan, foreign controlled services sector companies, such as our Pakistan operations, are required to obtain approval from the State Bank of Pakistan to engage in

long-term borrowing in the local market and are required to meet certain requirements imposed by the State Bank of Pakistan, including certain financial ratios. One of our Pakistan operations, Pakcom, has received a waiver from the State Bank of Pakistan, which expires on December 31, 2004, and expects to be able to meet these ratios in the short term. In addition, our other Pakistan operation, Paktel, does not currently meet the applicable ratios but has received a waiver from the State Bank of Pakistan in respect of its borrowings for the initial phases of its GSM network build out. If we fail to meet the applicable requirements, or obtain a waiver, we expect that financing for the later stages of the build out may be financed from cash flows from operations, short-term borrowing or other financing arrangements. We cannot assure you that in the future Pakcom or Paktel will meet the required ratios or obtain waivers, MIC's ability to fund Pakcom's or Paktel's capital expenditure needs as well as to reduce our foreign exchange exposure by borrowing in local currency.

Potential inflation in local economies may affect some customers' ability to pay for our ventures' services, and it may also adversely affect the stability of the cellular operations market in those areas.

Our operations are dependent upon the economies of the markets in which we have interests. These markets are in countries with economies in various stages of development or structural reform, some of which are subject to rapid fluctuations in terms of consumer prices, employment levels, gross domestic product and interest and foreign exchange rates. We may be subject to such fluctuation in the local economies and to the effect of such fluctuations on the ability of customers to pay for our ventures' services. In addition, these fluctuations may affect the ability of the market to support our existing cellular telephone interests or any growth in cellular telephone operations. It is also possible that a period of significant inflation in any of our markets could adversely affect our costs and financial condition.

We are subject to foreign taxes in the countries in which we operate, which may reduce amounts we receive from our operating ventures or may increase our tax costs.

Many of the foreign countries in which we operate have increasingly turned to new taxes, as well as aggressive interpretations of current taxes, as a method of increasing revenue. In addition, the provisions of new tax laws may prohibit us from passing these taxes on to our local customers. Consequently, these taxes may reduce the amount of earnings that we can generate from our services.

Our Pakcom venture has received tax assessment notices from Pakistan's tax authorities relating to, among other things, the disallowance of realized foreign exchange losses and interests in the amount of approximately \$12 million. Pakcom has filed petitions disputing these assessments. In some cases, Pakcom has received unfavorable decisions, which it is currently appealing. Our Paktel venture is seeking an assessment of prior years on the same basis as in 2000. If these or other tax assessments are ultimately resolved unfavorably to us, this could reduce amounts we receive from our operating ventures or may increase our tax costs.

ITEM 4. INFORMATION ON THE COMPANY

The Company

We are a global telecommunications operator with a portfolio of investments in the world's emerging markets over which we typically exercise management and voting control. Our strategy of being a low cost provider, focused on prepaid services using mass market distribution methods, has enabled us to continue to pursue high growth while delivering operating profitability.

We currently have interests in 16 cellular systems in 15 countries, focusing on emerging markets in Asia, Latin America and Africa. As of December 31, 2003, the countries where we had cellular operations had a combined population of approximately 393 million people which were covered by our licenses (representing the number of people who could receive cellular services under the term of the

license if the network covered the entire population). Our total subscribers reached 5.7 million (4.0 million on a proportional basis) as of December 31, 2003.

As we have established an early presence in most of the markets in which we operate, we have been able to secure our licenses at low cost. Historically, we have been successful in renewing our maturing licenses, generally on terms similar to the original licenses, although we may not be able to do so in the future. We operate primarily with prominent local business partners through companies, over which we typically exercise management control.

Our markets are attractive for cellular services due to the low wireline and cellular penetration. Usage of cellular services has historically been low in the countries in which we operate due to poor or insufficient infrastructure, the high costs of such services and low levels of disposable income. We believe there is a significant opportunity for further growth of cellular services in our markets due to the reduction in the cost of providing cellular services to the consumer, and due to rising disposable personal income levels. For example, Vietnam and Pakistan, our two largest markets, had cellular penetration rates of only approximately 3% and 2%, respectively, as of December 31, 2003.

We have achieved strong growth and operating profitability. For the year ended December 31, 2003, we generated revenues of \$647.1 million and had net profit of \$178.8 million, or a net loss of \$80.1 million if gains and valuation movement on investment securities, fair value result on financial instruments and gain realized on debt exchange are excluded.

As at December 31, 2003, we had total consolidated debt and other financing of \$1,276,865,000. Our Bolivian subsidiary was in breach of debt covenants relating to indebtedness of \$28,765,000.

The continued improvement in the operating and financial performance of our ventures has allowed us to continue to upstream excess cash to MIC. During the years ended December 31, 2001 and 2002, we upstreamed \$55.1 million and \$96.7 million, respectively, of which \$3.4 million and \$8.8 million, respectively, was from divested operations. For the year ended December 31, 2003, we upstreamed \$129.3 million from 14 of the 15 countries in which we operate. This upstreamed cash will be used to service our corporate debt obligations and for further investment.

Recent Developments

The following data reflects our results of operations for the year ended December 31, 2003. This should be read in conjunction with the audited consolidated financial statements included elsewhere in this report.

On September 15, 2003, Telemóvil, our cellular telephone operation in El Salvador, was reconsolidated after we resolved a dispute with our local partners. Telemóvil is the market leader in El Salvador and, as of December 31, 2003, had 465,150 total subscribers. Following Telemóvil's acquisition of 30% of its own shares, we have a 100% economic ownership in our operation in El Salvador, while MIC's legal ownership interest remains at 70% until the final settlement date of the acquisition price. Accordingly, we account for our operation in El Salvador as a 100% owned subsidiary as of September 15, 2003. While our results of operations for the year ended December 31, 2003 include the fully consolidated results of our operation in El Salvador since September 15, 2003, our results of operations for the same periods in the prior year do not. See "Operating and Financial Review and Prospects—Results of Operations".

Summary of Highlights

Revenues for the year ended December 31, 2003 was \$647.1 million, an increase from \$605.2 million for 2002. Included in revenue for 2003 are revenues of \$39.1 million from our operation in El Salvador. Included in revenue for 2002 are revenues of \$82.8 million from operations divested in 2002 and 2003.

Total cellular minutes increased by 44% (including El Salvador) and by 30% (excluding El Salvador) in 2003 from 2002.

Since September 15, 2003, after resolution of a dispute with local partners which resulted in us reassuming control, Telemóvil was reconsolidated and accounted for as a 100% owned subsidiary.

MIC's subsidiary, Millicom Telecommunications S.A., completed an offering of SEK 2,556 million the equivalent of approximately \$310 million, of 5% notes mandatorily exchangeable into class B shares of Tele2 AB (the "5% Mandatory Exchangeable Notes") in August 2003. See "Operating and Financial Review and Prospects–Description of Certain Indebtedness–Millicom Telecommunications S.A.'s 5% Mandatory Exchangeable Notes".

We used part of the proceeds from the 5% Mandatory Exchangeable Notes to repay \$167 million in aggregate principal amount of the 11% Senior Notes, and to purchase U.S. Treasury STRIPS for an aggregate amount of \$45 million to secure Millicom Telecommunications S.A.'s obligation to pay fixed interest in respect of the 5% Mandatory Exchangeable Notes and to repay \$64 million outstanding under our debt facility with Toronto–Dominion Bank.

As at December 31, 2003, Millicom had total consolidated indebtedness of \$1.28 billion and total consolidated net indebtedness (representing total consolidated indebtedness after deduction of cash, cash equivalents and short-term time deposits) of \$1.10 billion. Of such indebtedness, \$327.6 million relates to the 5% Mandatory Exchangeable Notes, which are mandatorily exchangeable into Tele2 AB B shares and \$103.5 million to the embedded derivative on the 5% Mandatory Exchangeable Notes and in respect of which no repayment in cash of principal is required. In addition, our interest obligations in respect of the 5% Mandatory Exchangeable Notes have been secured by U.S. Treasury STRIPS, which we purchased with a portion of the net proceeds from the offering of the 5% Mandatory Exchangeable Notes.

On February 4, 2004 MIC's subsidiary in Vietnam, Comvik International (Vietnam) AB signed a Memorandum of Understanding with its partner VMS, a subsidiary of the Vietnam Posts and Telecommunications, to confirm their intention to extend the co-operation for the long term.

On February 5, 2004 MIC acquired 26% of Millicom Tanzania Ltd from the Government of Tanzania, bringing its ownership to 84%. From this date onwards, MIC consolidates Millicom Tanzania Ltd as a subsidiary.

On February 9, 2004, MIC entered into an agreement with Rafsanjan Industrial Complex ("RIC") to manage the network to be owned by RIC under a build, operate and transfer contract (the "BOT Contract") between RIC and Telecommunications Company of Iran ("TCI"). The BOT Contract allows RIC to build and operate a nationwide GSM network for 2 million prepaid subscribers for a period of 11 years. MIC will be paid a share of the revenues generated by this network. In addition, MIC has been awarded an option to acquire 47% of the company that will operate this network.

MIC held an Extraordinary General Meeting of Shareholders on February 16, 2004, which approved a stock split of the issued shares of the Company by exchanging one existing ordinary share with a par value of US\$ 6 into four new ordinary shares with a par value of US\$ 1.50 which became effective on February 20, 2004. All share and per share amounts stated in this Form 20-F give effect to the stock split.

On March 8, 2004, Mr. Johannesson was appointed Chairman of the Board of Directors.

On March 24, 2004, MIC completed a review of its subscriber base. This review was undertaken to ensure that MIC was consistent in the way it accounted for subscribers on a global basis. The effect of the review was that approximately 243,000 subscribers were churned out in March 2004.

On March 25, 2004, MIC received the approval to list its shares on the O-list of Stockholmsbörsen, the Stock Exchange in Sweden. The trading in Swedish Depositary Receipts commenced on March 30, 2004. The Stockholm listing is in addition to the existing listings on the NASDAQ National Market and the Luxembourg Stock Exchange.

On March 19, 2004, MIC formally requested the Trustee to call the entire outstanding amount of 2% Senior Convertible PIK Notes (the "2% PIK Notes") for redemption in cash on April 26, 2004 in accordance with the terms of the Indenture governing the 2% PIK Notes. On April 26, 2004 MIC called the entire outstanding amount of 2% Senior Convertible PIK Notes Due 2006 (the "2% Notes") in an aggregate principal amount of approximately \$160,000 for redemption in cash in accordance with the terms of the Indenture covering the 2% Notes. An amount of \$63,371,000 out of the total \$63,531,000 2% Notes was converted into MIC shares before April 26, 2004. Following these conversions, the total number of outstanding MIC shares is 89,638,927 shares with a par value of \$1.50 each.

Subscriber Growth

As of December 31, 2003, our worldwide total cellular subscriber base increased to 5,690,542 cellular subscribers (including El Salvador) from 4,002,911 cellular subscribers (excluding El Salvador) as of December 31, 2002. Total cellular subscribers increased by 42% in the year ended December 31, 2003. Particularly significant percentage increases were recorded in Ghana, Senegal, Mauritius, Sri Lanka and Vietnam.

Our proportional cellular subscriber base increased to 4,025,577 cellular subscribers (including El Salvador) as at December 31, 2003 from 2,784,187 cellular subscribers (excluding El Salvador) as of December 31, 2002. Our proportional cellular subscribers increased by 44% in the year ended December 31, 2003. Excluding El Salvador, the proportional cellular subscribers increased by 28%. Of the 4,025,577 proportional cellular subscribers reported as of December 31, 2003, 3,550,322, or 88%, were prepaid customers.

Financial Results for the year ended December 31, 2003

Total revenues for the year ended December 31, 2003 were \$647.1 million, an increase from \$605.2 million for the year ended December 31, 2002. Included in total revenues for the year ended December 31, 2003 are revenues of \$39.1 million from our operation in El Salvador. Revenues for the year ended December 31, 2003 for Asia and Africa increased by 26% and 37% to \$280.8 million and \$84.9 million, respectively, relative to year ended December 31, 2002. Revenues for Latin America for the year ended December 31, 2003 decreased by 2% to \$270.7 million. The evolution of revenues in Latin America was impacted by the divestment of our operation in Colombia in February 2003 and the reconsolidation of El Salvador since September 15, 2003.

Total cellular minutes increased by 28% (including El Salvador) and by 23% (excluding El Salvador) for the year ended December 31, 2003 compared with 2002. We recorded a gain of \$246.8 million in the year ended December 31, 2003, reflecting the movement in the market price of our holding in Tele2 AB. In addition, we recorded a charge of \$84.6 million, reflecting the change in the fair value of the Embedded derivative on the 5% Mandatory Exchangeable Notes from August 7, 2003 to December 31, 2003.

Change in Accounting Policy

We have recently changed our accounting treatment in respect of the 5% Mandatory Exchangeable Notes and the underlying Tele2 AB shares. As a result, we mark to market on a quarterly basis the value of our holding of Tele2 AB shares, with any resulting changes in fair value of the shares being recorded in the profit and loss statement under the heading "Gain (loss) and valuation movement on investment in securities". We also account for the embedded derivative relating to the corresponding revaluation of the 5% Mandatory Exchangeable Notes and to the potential 30% premium if the price of the Tele2 AB shares is above the reference price in accordance with the terms of the 5% Mandatory Exchangeable Notes, at fair value with any subsequent change in its fair value being recorded in the profit and loss statement. The net impact on our results reflects an economic hedge against a decrease in the price of Tele2 AB shares below the reference price and the gain that we would realize at maturity if the price of the Tele2 AB shares is above the reference price as provided in the 5% Mandatory Exchangeable Notes. Changes in the market value of the Tele2 AB shares will likely affect our net income (loss) on a quarterly basis until the 5% Mandatory Exchangeable Notes mature in August 2006.

Under U.S. GAAP, the fair value adjustment of our investment in Tele 2 AB shares is recorded in other comprehensive income, as a separate component of shareholders' equity. Accordingly, under U.S. GAAP, we reclassified the unrealized gain resulting from the change in fair value of the Tele 2 AB shares of \$241,163,000 for the year ended December 31, 2003 to shareholders' equity.

Completion of Senior Notes Offering

On November 24, 2003, MIC completed its offering of \$550 million in aggregate principal amount of 10% Senior Notes due 2013 (the "10% Senior Notes"). MIC used a portion of the net proceeds from such offering to repay in full \$395 million of the 11% Senior Notes and used another part of such net proceeds to repay in full \$137 million of the 13.5% Senior Subordinated Notes due 2006 (the "13.5% Senior Subordinated Notes") on December 29, 2003. See "–Results of Tender Offer and Consent Solicitations" below and "Operating and Financial Review and Prospects–Liquidity and Capital Resources–Overview".

Results of Tender Offer and Consent Solicitations

On November 7, 2003, MIC commenced a cash tender offer and consent solicitation in respect of its 11% Senior Notes due 2006 (the "11% Senior Notes"). On November 19, 2003, MIC announced that it had received the requisite consents from the holders of the 11% Senior Notes to (i) the waiver of the possible past default under the indenture governing the 11% Senior Notes in connection with the securities lending arrangement related to the Mandatorily Exchangeable Notes and (ii) proposed amendments to such indenture. Among other things, the supplemental indenture giving effect to these amendments, which became effective on November 25, 2003, eliminated certain of the indenture's restrictive covenants, amended certain other provisions contained in the indenture and shortened the optional redemption notice period of the 11% Senior Notes. On November 25, 2003, MIC used approximately \$273 million of the proceeds of the recent offering of 10% Senior Notes to acquire 11% Senior Notes tendered on or prior to November 18, 2003 in connection with the tender offer and consent solicitation in respect of the 11% Senior Notes. The tender offer expired at 11:59 p.m., New York City time, on December 8, 2003. On December 10, 2003, MIC used approximately \$143.8 million of the proceeds of the 10% Senior Notes offering to redeem in full the outstanding 11% Senior Notes.

In addition to the tender offer and consent solicitation in respect of the 11% Senior Notes, on November 7, 2003, MIC commenced a consent solicitation in respect of its 2% Senior Convertible Payable-In-Kind Notes due 2006 (the "2% Senior Convertible PIK Notes"). On November 19, 2003, MIC also announced that it had received the requisite consents from holders of the 2% Senior Convertible PIK Notes to (i) the waiver of the possible past default under the indenture governing the

2% Senior Convertible PIK Notes in connection with the securities lending arrangement related to the Mandatorily Exchangeable Notes and (ii) the waiver of compliance with the limitation on restricted payments covenant in such indenture in connection with MIC's proposed redemption or repurchase of the 13.5% Senior Subordinated Notes with the proceeds of the recent offering of the 10% Senior Notes. Each waiver became effective with respect to the 2% Senior Convertible PIK Notes upon receipt of the consent of a majority of the holders of the 2% Senior Convertible PIK Notes. On March 19, 2004, MIC formally requested the Trustee to call the entire outstanding amount of 2% PIK Notes for redemption in cash on April 26, 2004 in accordance with the terms of the Indenture covering the 2% PIK Notes. On April 26, 2004, MIC redeemed the outstanding 2% PIK Notes.

Previously, Millicom Telecommunications S.A. had convened a meeting of holders of the 5% Mandatory Exchangeable Notes in order to seek their approval to make certain technical amendments to the documentation relating to the 5% Mandatory Exchangeable Notes in order to ensure compliance with the covenants contained in the indentures governing the 11% Senior Notes and 2% Senior Convertible PIK Notes. This meeting was inquorate and therefore dissolved.

History

MIC, a stock corporation (société anonyme) organized under the laws of the Grand Duchy of Luxembourg, was formed in December 1990 by two of the cellular industry's early pioneers, Kinnevik and Millicom Incorporated, a Delaware corporation ("Mil-Inc"), to hold certain of their cellular interests in 12 countries.

Mil-Inc was formed in 1979 to pursue opportunities in the nascent American mobile telephone industry. In 1982, the U.S. Federal Communications Commission (the "FCC") awarded Mil-Inc one of only three developmental licenses for cellular telephony. Also in 1982, Mil-Inc founded, with Racal Electronics Plc, a joint venture that evolved into Vodafone Group Plc, now the largest cellular telephone operator in the world. The interest in this joint venture was sold to finance Mil-Inc's further development. Mil-Inc, after initially pursuing U.S. cellular opportunities, decided in 1992 to concentrate on non-U.S. markets, in which licenses generally could be obtained, at that time, without the cost of acquiring interests in licenses awarded by the FCC lottery system.

From early 1983, Kinnevik and Mil-Inc began jointly applying for cellular telephone licenses internationally. The first successful joint application resulted in the award of a cellular license for Hong Kong in 1983. In 1990, after approximately seven years of co-operation, 12 successful license bids and the establishment of cellular operations in a number of markets, Kinnevik and Mil-Inc agreed to form MIC for the purposes of managing the development of these operations and pursuing new licenses. At the date of formation, the common stock of MIC was owned approximately 49% by Kinnevik and 46% by Mil-Inc. MIC subsequently disposed of the joint venture in Hong Kong to fund its continuing development.

MIC's principal executive office is located at 75 Route de Longwy, L-8080 Bertrange, Grand-Duchy of Luxembourg, and its telephone number is +352 27 759 101.

The Merger

In 1993, it was determined that a merger of Mil-Inc and MIC could accomplish goals sought by both companies.

Pursuant to an Agreement and Plan of Merger and Reorganization (the "Merger Agreement"), dated September 21, 1993, as amended, between MIC, MIC-USA Inc (MIC-USA"), a wholly owned subsidiary of MIC, and Mil-Inc, Mil-Inc was merged (the "Merger") with and into MIC-USA on December 31, 1993 (the "Effective Date"). The outstanding shares of Mil-Inc common stock were exchanged for approximately 46.5% of the common stock of MIC (exclusive of the additional merger shares described below). Kinnevik held the remaining 53.5% of MIC Common Stock.

Immediately prior to the Merger, substantially all of the operations other than the cellular telephone operations and certain related liabilities of Mil-Inc were transferred to Great Universal, Inc., a Delaware corporation at that date an indirect wholly owned subsidiary of MIC. Both MIC and Great Universal, Inc. have separate management, and transactions between Great Universal, Inc., both MIC and our affiliates are subject to certain restrictions as described below.

Following the Effective Date, MIC contributed to the capital of Great Universal, Inc. an aggregate of 211,864 shares of MIC common stock, par value \$2 each, calculated at the time of issuance as having an aggregate value of \$5,027,000.

Merger Warrants

Immediately prior to the Merger, Mil-Inc stockholders received from MIC-USA warrants to purchase from MIC-USA 100% of the shares (3,867,287 shares) of Great Universal, Inc. common stock for a purchase price equal to \$1.30 per share (the "Warrants"). The purpose of the warrant distribution was to afford Mil-Inc stockholders the opportunity to participate in the future prospects of such non-cellular businesses and to reduce or eliminate MIC's interests in such businesses in the event the Warrants are exercised. The Warrants are not transferable except in certain limited circumstances. They became exercisable on January 1, 1999 and expire six months after the registration of Great Universal, Inc. on a public market in the United States, unless extended under certain circumstances (the "Warrant Expiration Date"). At present, registration statements relating to the shares of Great Universal, Inc. (and, subsequent to the reorganization described below, Modern Holdings) underlying the Warrants have not yet been filed with the U.S. Securities and Exchange Commission.

On December 31, 1993, Great Universal, Inc. and MIC entered into an agreement pursuant to which, as an inducement to MIC to contribute MIC common stock to Great Universal, Inc., as described above, Great Universal, Inc. granted to MIC-USA an option (the "Put Option") to require Great Universal, Inc. to purchase from MIC-USA the shares of Great Universal, Inc. common stock not acquired by exercise of the Warrants. Additionally, MIC granted to Great Universal, Inc. the option (the "Call Option") to purchase from MIC-USA the Great Universal, Inc. common stock. The purchase price for the Great Universal, Inc. common stock upon exercise of either the Put Option or the Call Option is an amount equal to the difference between the aggregate exercise price of such Warrants (\$5,027,473) and the actual aggregate exercise price of the Warrants exercised prior to their expiration. The Put Option and the Call Option are exercisable as to all, but not less than all, of the remaining Great Universal, Inc. common stock for a period of 20 days commencing on the day following the Warrant Expiration Date. Great Universal, Inc. may pay the purchase price for the Great Universal, Inc. common stock by delivering to MIC-USA that number of the shares of MIC common stock which in the aggregate equals the purchase price, based upon the last sale price of the MIC common stock as quoted on the NASDAQ Stock Market on the Warrant Expiration Date.

If all of the Warrants are exercised or all of the shares of Great Universal, Inc. common stock not acquired by exercise of the Warrants are repurchased by Great Universal, Inc., MIC would have no further ownership interest in Great Universal, Inc. Certain of the MIC's management and shareholders, who became holders of Warrants as part of the Merger, may become shareholders of Great Universal, Inc. or may participate in the management of Great Universal, Inc. if they choose to exercise the Warrants. From December 30, 1993, the date the Warrants were issued, until the Warrant Expiration Date, MIC will not consummate a transaction with Great Universal, Inc. or any of Great Universal, Inc.'s affiliates which involves the sum of \$1,000,000 or more unless MIC and Great Universal, Inc. shall have received an opinion from an independent investment banker that such transaction is on terms at least as favorable as those that can be obtained from an unrelated third party. In the event that the Warrants are not exercised prior to the Warrant Expiration Date, management will evaluate other plans to dispose of Great Universal, Inc. upon the expiration of the Warrants.

In June 1999, Great Universal, Inc. effected a reorganization of Great Universal, Inc. and its subsidiaries, in which Great Universal, Inc. was merged with and into Great Universal LLC and operations were spun-off into two separate businesses, being Great Universal, Inc. and Modern Holdings Incorporated (formerly known as XSource Corporation). Great Universal, Inc. holds the subsidiaries in teleservices, television and media and specialized electronics industries, and Modern Holdings Incorporated holds the subsidiaries in the integrated network services industries. Great Universal LLC holds 100% of common shares in Great Universal, Inc. and 53% of common shares in Modern Holdings Incorporated. MIC does not consolidate its investment in Great Universal, Inc. as, due to warrant holders' right to exercise, it considers it does not control Great Universal, Inc. and also that there exist severe long-term restrictions that significantly impair the ability of Great Universal, Inc. to transfer funds to MIC.

Following this reorganization and pursuant to the Warrant agreement, each warrant now entitles the holder to purchase one share of Great Universal, Inc. common stock and 2.0721 shares of Modern Holdings Incorporated common stock at an exercise price of \$1.30 per Warrant, subject to adjustment. Following this reorganization, the rights and obligations of MIC-USA arising from the Warrant agreement and the Put Option and the Call Option agreement referred to above were assigned to Great Universal LLC. Under the terms of the Merger, Great Universal LLC continues to indemnify MIC against certain contingent liabilities.

On December 31, 1999, MIC-USA transferred its 100% ownership and related rights in Great Universal, Inc. to Great Universal LLC 1999 Trust for a consideration of \$5,027,000, corresponding to the net book value of MIC's investment in Great Universal, Inc. This amount is recorded in "Investment in other securities". During 2002, MIC recorded an impairment loss for 100% of this asset due to uncertainty concerning its recoverability.

Great Universal, Inc. is contingently liable for any liabilities in respect of the representations and warranties made by Mil-Inc to MIC under the Merger Agreement and in respect of any United States federal, state and local income tax in excess of \$13,544,000 which may be payable by Mil-Inc for 1993 and prior years.

Cellular Telephone Industry Overview

Cellular Telephone Technology. Cellular telephone systems are capable of providing high quality, high capacity voice and data communications to and from vehicle-mounted and hand-held radiotelephones. Cellular telephone systems are capable of handling thousands of calls at any one time and providing service to hundreds of thousands of subscribers in any particular area.

Cellular telephone technology is based upon the division of a given geographical area into a number of cells and the simultaneous use of radio channels in non-contiguous cells within the system. Each cell contains a low power transmitter/receiver at a base station that communicates by radio signal with cellular telephones in that cell. Each cell is connected by wire-line or microwave to a central switching point or mobile switching center ("switch") that controls the routing of calls and which, in turn, is connected to the public switched telephone network. It is the switch mobility software that allows cellular telephone users to move freely from cell to cell while continuing their calls through a process called hand-off.

Cellular telephone systems generally offer subscribers the features offered by the most up-to-date wire-line telephone services. Cellular telephone systems are interconnected with both the wire-line telephone network and other cellular networks. As a result, subscribers can receive and originate local, long-distance and international calls from their cellular telephones. Cellular telephone system operators therefore require an interconnect arrangement with the local wire-line telephone companies and the terms of such arrangements are material to the economic viability of the system.

A cellular telephone system's capacity can be increased in various ways. Increasing demand may be satisfied, in the first instance, by adding available channel capacity to cells through the addition of extra transmitters. When all available channels are used, further growth can be accomplished through a process known as cell splitting. Cell splitting entails dividing a single cell into a number of smaller cells, through the construction of additional base stations, thereby allowing for greater channel reuse and hence increasing the number of calls that can be handled in a given area.

The Company uses analog and digital technologies that are widely used throughout the world. GSM is a digital standard for cellular telephone systems that the majority of European Union countries have adopted as a common standard. Commercial launch in several European countries commenced in 1992. GSM offers increased value-added services and enables transmissions to be made in encrypted form so that conversations cannot easily be intercepted. The GSM system allows subscribers to use their cellular telephones in any country where the GSM system has been adopted, providing increased mobility and flexibility. In addition to Europe, GSM systems are being used in the Middle East, Australia, India, South Africa, China, Southeast Asia and the Philippines. Advanced Mobile Phone System ("AMPS") is the analog standard developed for and used in North America, and is used widely throughout the world. Total Access Communication System, or Time Division Multiple Access ("TDMA"), is the system most widely used in North and South America and works by dividing a radio frequency into time slots and then allocating slots to multiple calls. TDMA is one of the world's most widely deployed digital wireless systems and it provides a natural evolutionary path for analog AMPS networks, and offers efficient coverage. In the United States, a number of digital standards have been developed and are being deployed in existing AMPS networks. Currently, no one technology has been adopted as the common standard.

Operating Characteristics. The cellular telephone industry is typically characterized by high fixed costs and low variable costs. Until technological limitations on total capacity are approached, additional cellular telephone system capacity can normally be added in increments that closely match demand and at less than the proportionate cost of the initial capacity. The industry has also seen declining equipment prices in real terms. Once revenues exceed fixed costs, incremental revenues are expected to

yield a high incremental operating profit, giving cellular telephone system operators an incentive to stimulate and satisfy demand for service in the market. The amount of profit, if any, under such circumstances is dependent on, among other things, prices and variable marketing costs, which, in turn, are affected by the amount and extent of competition. As competition increases in markets, prices have fallen with the result that revenues and operating profits increase at a lower rate than subscriber growth. In addition, as penetration rates increase there is a tendency for a higher proportion of new subscribers to use prepaid cards. Prepaid subscribers tend to have lower usage than credit subscribers, however, the operating margin is generally higher than with credit subscribers as the risk of bad debt is eliminated and there is no subsidizing of handsets.

Development of the Cellular Telephone Industry

Cellular Telephony in Developed Countries. The first cellular telephone networks were introduced in Scandinavia in the early 1980s and experienced modest growth for the first few years. Over the last 10 years, however, cellular telephony has grown rapidly. The majority of developed countries now have cellular telephone service and levels of penetration have increased substantially in these countries. Worldwide subscribers at December 31, 2003 were an estimated 1,390 million according to EMC.

Given the rapid growth of cellular telephone subscribers in developed countries and high levels of penetration, particularly in large urban markets, the industry is increasingly introducing new technology that will expand capacity and improve service, including the introduction of digital cellular telephone networks and the ability to access the Internet from handsets. In industrialized nations, cellular operators are currently in the process of introducing so-called "third generation" mobile technology that will permit always-on faster access to the Internet and voice and data transmissions.

Cellular Telephony in Developing Countries. While the cellular telephone industry is well-established in the developed world, the cellular telephone industry in the developing world is still in its infancy. MIC believes that cellular telephony will continue to grow rapidly in developing countries because of the poor quality of the existing wire-line service, the unsatisfied demand for basic telephone service and the increasing demand from users who want the convenience of cellular telephones. In some countries the cellular telephone network provides significantly improved access to the local and international wire-line network compared with the existing wire-line service. In addition, developing countries are expected to benefit both from better technology and lower equipment costs than those at comparable stages of market development in developed countries. Penetration rates (the number of subscribers per 100 people) are substantially lower in developing countries than in developed countries. Consequently, MIC believes that its markets offer high growth potential.

For developing countries, cellular telephone networks can represent a faster and more cost-effective method of expanding telecommunications infrastructure than traditional wire-line networks. Wire-line networks involve extensive outside infrastructure in the form of buried or overhead cable networks, while cellular telephone networks require only minimal construction activities.

Financing of the Company's Business

The Company finances its operations at both the operational and parent entity level.

Operational Level Financing

We finance our operations on a project-by-project basis at both the operational and parent entity level. Once a license is awarded, we make an initial investment in the form of equity and, in some cases, debt. The local operation typically is granted between six and 12 months to build out its initial cellular telephone network. During this initial phase, we frequently supplement our investment with financing provided by equipment suppliers for the purchase of network equipment. Generally, such financing covers a period of 18 months to three years and is often guaranteed by MIC. We seek to

refinance the vendor financing with longer-term borrowing from commercial banks and international agencies. Where practicable, we endeavor to obtain financing in local currencies and without recourse to MIC. However, MIC may guarantee such project financing for an initial period until certain performance targets are achieved. We intend to continue to pursue a project-by-project approach to fund our systems. If additional investment is required from us, we seek, whenever possible, to fund such investment through shareholder loans from MIC. As our local operations become more established and local financial markets become more developed, we are increasingly able to finance at the operational level in the local currency on a non-recourse basis. As of December 31, 2003, approximately 56% of our debt at the operational level was denominated in local currency.

MIC Level Entity Financing

In 2003, we implemented a restructuring plan to substantially improve our liquidity by reducing our net indebtedness and debt service obligations. As of December 31, 2002, we had total consolidated indebtedness of \$1,228,575,000, and our total consolidated net indebtedness (representing total consolidated indebtedness after deduction of cash, cash equivalents and short-term time deposits) was \$1,141,924,000 which required a substantial amount of cash from operations to service our debt. In addition to divesting selected assets (for example, we divested MIC Systems (including Mach), Tele2 AB shares, our operations in the Philippines and our operation in Colombia and Liberty Broadband Limited), we have undertaken a balance sheet restructuring plan. The restructuring plan included the following steps:

in May 2003, MIC issued \$562 million principal amount of 11% Senior Notes and \$64 million principal amount of 2% Senior Convertible PIK Notes in exchange for \$776 million principal amount of 13.5% Senior Subordinated Notes;

on August 7, 2003, our subsidiary, Millicom Telecommunications SA, issued for an aggregate value of SEK 2,555,994,000 (approximately \$310 million) 5% Mandatory Exchangeable Notes, which are mandatorily exchangeable into shares of Tele2 AB;

on August 15, 2003 and September 30, 2003, we repurchased in private transactions \$57 million and redeemed \$110 million, respectively, in aggregate principal amount of the 11% Senior Notes;

on November 7, 2003, MIC commenced a cash tender offer and consent solicitation relating to all of the \$395,219,000 outstanding principal amount of the 11% Senior Notes, which expired on December 8, 2003; and

on November 24, 2003, MIC issued \$550 million principal amount of 10% senior notes due 2013, which we refer to as the 10% Senior Notes, and issued a notice of redemption in respect of the total remaining outstanding amount of the 13.5% Senior Subordinated Notes. MIC used approximately \$273 million of the proceeds of the 10% Senior Notes to acquire the outstanding amount of 11% Senior Notes tendered on or prior to December 8, 2003. MIC issued a notice of redemption with respect to the total remaining outstanding amount of 11% Senior Notes on December 5, 2003, with a redemption date of December 10, 2003. MIC used approximately \$143.8 million of the proceeds from the 10% Senior Notes to redeem in full the remaining outstanding amount of 11% Senior Notes. MIC redeemed the 13.5% Senior Subordinated Notes in their entirety on December 29, 2003.

Millicom's total consolidated indebtedness as of December 31, 2003 was \$1,276,865,000 (including the embedded derivative on the 5% Mandatory Exchangeable Notes in an amount of \$103,457,000) and our total consolidated net indebtedness (representing total consolidated indebtedness after deduction of cash, cash equivalents and short-term time deposits) was \$1,095,156,000. In 2003, we implemented a restructuring plan to improve our liquidity by reducing our debt service obligations. This plan

substantially decreased our annual interest payments. Our annual interest expense for the years ended December 31, 2002 and 2003 were \$186 million and \$135 million, respectively. Our interest obligations of \$15,490,000 per annum in respect of the 5% Mandatory Exchangeable Notes have been secured by U.S. Treasury STRIPS, which we purchased with a portion of the net proceeds from the offering of the 5% Mandatory Exchangeable Notes, and which will be settled by their sale. In addition, of our consolidated indebtedness, \$327,635,000 relates to the 5% Mandatory Exchangeable Notes, which are mandatorily exchangeable into Tele2 AB B shares and \$103,457,000 to the embedded derivative on the 5% Mandatory Exchangeable Notes and in respect of which no repayment in cash is required.

Management Structure

We operate in three major geographic regions of the world: Asia (MIC Asia); Latin America (MIC Latin America); and Africa (MIC Africa). We manage these regional operations through five cluster managers, each of whom typically is responsible for three to four countries and acts as company manager in the largest country in the region. Each cluster manager reports directly to MIC's chief operating officer. We believe this structure allows us to maintain a high degree of coordination, cooperation and cross sharing of information among the various cluster managers while providing a degree of regional responsibility that ensures quick and effective decision making.

We operate primarily through ventures with prominent local business partners, over which we typically exercise management control. While the day-to-day management of our operations is the responsibility of the local management, which implements the decision of MIC's board of directors, the general manager and other key personnel of our operations are appointed by us or in co-operation with our partners. In addition, senior management of our operations also typically receive MIC stock options as part of their compensation and incentive packages.

Operational and Financial Control

We actively manage our operations through:

recruitment and selection of local management, which is subject to the approval of MIC's board of directors;

development of business plans in conjunction with local management;

approval of all significant capital expenditures by MIC's board of directors;

development of the cellular telephone network design and expansion plan with local technical management;

standardized weekly and monthly reporting and review and an annual budgeting process; and

supervision and support by our internal auditors and marketing and administrative personnel.

We seek to obtain controlling ownership in our operations. In most cases, where we hold less than a majority of the shares in an operation, we manage our operations through stockholders' agreements or similar arrangements, special rights with respect to board representation or special voting rights. Such provisions provide us with the means to approve or disapprove actions proposed by our partners. In some cases the stockholders' agreements contain buyout, arbitration or other procedures that can be invoked in the event of a fundamental disagreement among us and our partners.

License Acquisition

In obtaining our licenses, we generally establish a venture with one or more prominent local business partners to apply for a cellular telephone license. We consider that the selection of the local partner, the technical and financial expertise that we provide to the license application and our

successful track record as an international provider of cellular telephone services are the critical factors for a successful license bid. In most cases, the local partner is instrumental in obtaining the license and maintaining contact with the local telecommunications agency, post office (the "PTT"), or relevant government department or otherwise plays an important role in ensuring the success of the venture company. In some markets, after the award of the license, the local partner continues to take an active interest in the management of the venture.

Licenses are normally sought through a competitive application process in which the license is awarded on the merits of the application. We have generally avoided cash auctions for cellular telephone licenses. In some cases, our ventures pay royalties on revenue or income to governments, and all of our cellular ventures pay interconnect fees to other telecommunications operators during the license period. Although the pursuit of cellular telephone licenses is usually highly competitive, our venture companies have been successful in obtaining licenses in preference to other ventures whose participants have often included major international telecommunications companies.

Sales, Marketing and Distribution

We pursue low-cost, innovative and high-impact approaches to sales, marketing and distribution. In the majority of our markets, we typically are not involved in the distribution of handsets and typically do not provide handset subsidies for our prepaid subscribers. As a result, we have low overall subscriber acquisition costs. In addition, we are focused on strengthening our distribution footprint and expanding our mass market customer reach by distributing prepaid cards through mass market outlets such as local convenience stores, newspaper stands and street vendors. In some of our markets, we are also developing a number of non-traditional distribution channels such as freelance distributors, including students and housewives. We believe that our focus on branded prepaid services and non-traditional distribution channels will enable us to expand our market share and reduce our operating costs. We focus our advertising on cost-effective promotions.

Insurance

The Company believes that it holds sufficient levels of insurance for the prudent operation of its business.

Operations and Investments

Descriptions of the operations of each of the ventures and other related businesses are provided below. The description of our cellular operations has been divided into the following sub-sections:

MIC Asia, MIC's cellular operations in Asia, comprising Cambodia, Lao People's Democratic Republic, Pakistan, Sri Lanka and Vietnam.

MIC Latin America, MIC's cellular operations in Latin America, comprising Bolivia, El Salvador, Guatemala, Honduras and Paraguay.

MIC Africa, MIC's cellular operations in Africa, comprising Ghana, Mauritius, Senegal, Sierra Leone and Tanzania.

As of December 31, 2003, we also had investments in high-speed cellular data services in Argentina, El Salvador, Paraguay, Peru and Cambodia.

The table below sets forth our revenue by geographical segment, in percent of total revenues, for the periods indicated.

| | 2003 | 2002 | 2001 |
|---------------------------------|------|------|------|
| MIC Asia | 43% | 37% | 31% |
| MIC Latin America | 42% | 46% | 49% |
| MIC Africa | 13% | 10% | 8% |
| Other | 2% | 2% | 2% |
| MIC Systems (divested in 2002) | 0% | 5% | 4% |
| FORA Telecom (divested in 2001) | 0% | 0% | 6% |
| Total | 100% | 100% | 100% |

In the country descriptions of our ventures in "Business", we have indicated any instances where the operations of our ventures, or our relationships with our venture partners, are different from the description given under the captions above.

Cellular Operations

The following table shows certain information for each of MIC's cellular operations as at December 31, 2003.

| Market | Ownership (percent) | Method of consolidation ⁽¹⁾ | Start-Up Date | Technology ⁽²⁾ | Estimated Population of Area under License ⁽³⁾ (millions) | Cellular Penetration as of December 31, 2003 ⁽⁴⁾ (percent) | Number of Subscribers as of December 31, 2003 (000's) |
|----------------------------------|------------------------|---|------------------|---------------------------|---|--|--|
| MIC Asia | | | | | | | |
| Cambodia | 58.4% | JV | 1997 | GSM | 13.2 | 4.7 | 431.9 |
| Lao People's Democratic Republic | 78.0% | S | 2003 | GSM | 6.0 | 2.4 | 17.4 |
| Pakistan-Pakcom | 61.3% | S | 1990 | TDMA/AMPS | – | – | 491.0 |
| Pakistan-Paktel | 98.9% | S | 1990 | GSM/TDMA/AMPS | 147.2 | 2.2 | 333.2 |
| Sri Lanka | 99.9% | S | 1989 | GSM/TACS | 19.3 | 6.9 | 368.1 |
| Vietnam ⁽⁵⁾ | 80.0% | S | 1995 | GSM | 81.6 | 3.3 | 1,035.6 |
| MIC Latin America | | | | | | | |
| Bolivia | 100.0% | S | 1991 | TDMA/AMPS | 8.7 | 14.3 | 334.3 |
| El Salvador ⁽⁶⁾ | 70.0% | S | 1993 | TDMA/AMPS | 6.5 | 16.0 | 465.1 |
| Guatemala | 55.0% | JV | 1990 | TDMA/AMPS | 13.8 | 13.5 | 596.1 |
| Honduras | 50.0% | JV | 1996 | CDMA/AMPS | 6.8 | 5.2 | 351.3 |
| Paraguay | 96.0% | S | 1992 | TDMA/AMPS | 6.1 | 21.5 | 605.0 |
| MIC Africa | | | | | | | |
| Ghana | 100.0% | S | 1992 | GSM/TACS | 20.8 | 3.8 | 117.8 |
| Mauritius | 50.0% | JV | 1989 | GSM | 1.2 | 38.1 | 136.6 |
| Senegal | 75.0% | S | 1999 | GSM | 11.0 | 7.1 | 206.5 |
| Sierra Leone | 70.0% | S | 2001 | GSM | 5.9 | 1.6 | 31.7 |
| Tanzania ⁽⁸⁾ | 59.4% | JV | 1994 | GSM/TACS | 33.2 | 2.8 | 168.9 |

- (1) JV = Joint Ventures. Under IFRS, joint ventures are consolidated using the proportional method of accounting which combines our assets, liabilities, income and expenses with our share of the assets, liabilities, income and expenses of the joint ventures in which we have an interest.

S = Subsidiary. Subsidiaries are entities over which we have control and are fully consolidated.

MIC determines the existence of joint control by reference to the joint venture agreements, articles of association, structures and voting protocols of the Boards of Directors, as well as the influence it has over the day-to-day operations of the above ventures.

- (2) "AMPS", Advanced Mobile Phone System, is the analogue standard developed for and used in North America and is used widely throughout the world. "TACS", Total Access Communications System, was initially the standard for the United Kingdom and is now used primarily in other Commonwealth countries. "GSM", Global System for Mobile Communications, is the digital standard developed for Europe. "TDMA", Time Division Multiple Access, is the system most widely used in North and South America.
- (3) Source: U.S. Central Intelligence Agency's "The World Factbook" for 2003.
- (4) Based on number of subscribers. Source: EMC, an independent cellular market research firm.
- (5) Comvik International (Vietnam) AB ("CIV"), our 80% owned subsidiary, and Vietnam Mobile Services Co have entered into a business cooperation contract to operate a national cellular GSM system in Vietnam ("Mobifone"). This agreement, which has a ten-year term from July 1, 1995, currently provides that CIV will be entitled to receive 50% of Mobifone's net revenues through June 2005. Proportional subscribers for our operation in Vietnam are computed based on 50% of our 80% owned subsidiary, CIV, or 40% of Mobifone's total subscribers. See "–MIC Asia–Vietnam".
- (6) Prior to May 1, 2001, our results of operations included our proportionate share of the results of our operation in El Salvador. As of May 1, 2001, due to a dispute with our local partners, we determined that proportional consolidation was no longer appropriate and we began accounting for our operation in El Salvador under the equity method. As of December 31, 2002, because the dispute was still ongoing and we no longer believed we exercised significant control over our operation in El Salvador, we recorded our investment as non-current asset in the balance sheet under the caption "Investment in other securities". In September 2003, we resolved this dispute and were deemed to have a 100% economic ownership in our operation in El Salvador, while MIC's legal ownership interest remained at 70% until the final settlement date of the acquisition price. Accordingly, we accounted for our operation in El Salvador as a 100% owned subsidiary since September 15, 2003. In December 2004, MIC settled the full acquisition price, bringing its legal ownership interest in the operation in El Salvador to 100%. See "Operating and Financial Review and Prospects–Results of Operations".
- (7) Proportional subscribers at December 31, 2003 were 4,025,577.
- (8) On February 5, 2004 MIC acquired 25% of Millicom Tanzania Ltd from the Government of Tanzania, bringing its ownership to 84%. From this date onwards, MIC consolidates Millicom Tanzania Ltd as a subsidiary.

The following table shows certain estimated information regarding MIC's competitive position in each of its markets as at December 31, 2003. This information was compiled based on data provided by EMC, an independent cellular market research firm. MIC believes that the reliability of this information is uncertain. MIC operates in developing economies and markets and believes that the data research available in these countries is not necessarily accurate, consistent or verifiable. Therefore, the information provided here is given in ranges of market share to indicate the relative size and market position of MIC in comparison to its competitors.

| Market | Estimated Range of Market Share Ranking at December 31, 2003 ⁽¹⁾ | | | | Estimated Market Position at December 31, 2003 ⁽¹⁾ |
|----------------------------------|--|------------------------|--|-----------------------------|---|
| | Greater than 50% | Between 25% and 50% | Between 10% and 25% | Less than 10% | |
| MIC Asia | | | | | |
| Cambodia | MIC | – | Cambodia Shinawatra CaSaCom | Camtel | 1 of 4 |
| Lao People's Democratic Republic | Lao Telecom | – | MIC | LAT ETL | 2 of 4 |
| Pakistan–Pakcom | PMCL | – | MIC ⁽²⁾ PTML | – | 2 of 3 |
| Pakistan–Paktel | PMCL | – | MIC ⁽²⁾ PTML | – | 2 of 3 |
| Sri Lanka | MTN Networks | – | MIC Mobitel | Lanka Cellular | 2 of 4 |
| Vietnam | Vinaphone | MIC | – | SLD Telecom SMTc | 2 of 4 |
| MIC Latin America | | | | | |
| Bolivia | Movil de Entel | MIC | Nueva Tel | – | 2 of 4 |
| El Salvador | – | MIC | Telefonica Moviles CTE Telecom Personal Digicel | – | 1 of 4 |
| Guatemala | – | Sercom MIC | Consultora de Inversiones BSC Comunicacion es y Cia | Telefonica Centroamerica | 2 of 4 |
| Honduras | MIC | – | – | Megatel de Honduras | 1 of 2 |
| Paraguay | – | MIC Nucleo | Hola Paraguay | HT Paraguay | 1 of 4 |
| MIC Africa | | | | | |
| Ghana | Scancom | – | MIC One Touch | Kasapa | 2 of 4 |
| Mauritius | Cellplus | MIC | – | – | 2 of 2 |
| Senegal | Sonatel | MIC | – | – | 2 of 2 |
| Sierra Leone | Celtel | MIC | – | – | 2 of 2 |
| Tanzania | Vodacom | Celtel | MIC | Zanzibar Telecom | 3 of 4 |

(1) Based on number of subscribers. Source: EMC, an independent cellular market research firm.

(2) Represents combined market position of Pakcom and Paktel.

The following table presents, at the dates and for the periods indicated, selected operating data for each of MIC's cellular operations.

| Market | As at December 31, | | | | | |
|----------------------------------|--------------------|------------------|------------------|--|------------|------------|
| | Total Subscribers | | | Prepaid Subscribers as Percentage of Total Subscribers | | |
| | 2003 | 2002 | 2001 | 2003 | 2002 | 2001 |
| | | | | | | |
| MIC Asia | | | | | | |
| Cambodia | 431,911 | 325,264 | 199,916 | 99% | 99% | 94% |
| Lao People's Democratic Republic | 17,374 | — | — | 100% | — | — |
| Pakistan–Pakcom | 491,011 | 344,702 | 242,608 | 97% | 95% | 92% |
| Pakistan–Paktel | 333,169 | 218,536 | 152,928 | 93% | 85% | 66% |
| Sri Lanka | 368,102 | 266,372 | 172,712 | 97% | 94% | 86% |
| Vietnam ⁽¹⁾ | 1,035,582 | 686,663 | 499,394 | 73% | 72% | 73% |
| Subtotal | 2,677,149 | 1,841,537 | 1,267,558 | 88% | 86% | 81% |
| MIC Latin America | | | | | | |
| Bolivia | 334,319 | 410,887 | 348,683 | 93% | 94% | 90% |
| El Salvador ⁽²⁾ | 465,150 | n/a | n/a | 70% | n/a | n/a |
| Guatemala | 596,078 | 467,620 | 358,281 | 84% | 74% | 64% |
| Honduras | 351,285 | 326,508 | 237,629 | 83% | 79% | 69% |
| Paraguay | 605,057 | 550,109 | 564,512 | 89% | 89% | 81% |
| Subtotal | 2,351,889 | 1,755,124 | 1,509,105 | 87% | 85% | 77% |
| MIC Africa | | | | | | |
| Ghana | 117,816 | 52,060 | 35,706 | 99% | 97% | 94% |
| Mauritius | 136,620 | 97,137 | 88,416 | 89% | 86% | 84% |
| Senegal | 206,506 | 97,804 | 87,143 | 100% | 100% | 100% |
| Sierra Leone | 31,699 | 13,411 | 7,100 | 100% | 100% | 100% |
| Tanzania ⁽³⁾ | 168,863 | 145,838 | 134,578 | 100% | 96% | 98% |
| Subtotal | 661,504 | 406,250 | 352,943 | 97% | 95% | 94% |
| Total | 5,690,542 | 4,002,911 | 3,129,606 | 87% | 86% | 81% |

(1) Comvik International (Vietnam) AB ("CIV"), our 80% owned subsidiary, together with Kinnevik (MIC's controlling shareholder) and Vietnam Mobile Services Co. have entered into a business cooperation contract to operate a national cellular GSM system in Vietnam ("Mobifone"). This agreement, which has a 10-year term from July 1, 1995, currently provides that CIV will be entitled to receive 50% of Mobifone's net revenues through June 2005. See "MIC Asia–Vietnam".

(2) Prior to May 1, 2001, our results of operations included our proportionate share of the results of our operation in El Salvador. As of May 1, 2001, due to a dispute with our local partners, we determined that proportional consolidation was no longer appropriate and we began accounting for our operation in El Salvador under the equity method. As of December 31, 2002, because the dispute was still ongoing and we no longer believed we exercised significant control over our operation in El Salvador, we recorded our investment as non-current asset in the balance sheet under the caption "Investment in other securities". In September 2003, we resolved this dispute and were deemed to have a 100% economic ownership in our operation in El Salvador, while MIC's legal ownership interest remained at 70% until the final settlement date of the acquisition price. Accordingly, we accounted for our operation in El Salvador as a 100% owned subsidiary as from September 15, 2003. In December 2004 MIC settled the full acquisition price bringing its legal ownership interest in the operation in El Salvador to 100%. See "Operating and Financial Review and Prospects–Results of

Operations".

- (3) On February 5, 2004 MIC acquired 25% of Millicom Tanzania Ltd from the Government of Tanzania, bringing its ownership to 84%. From this date onwards, MIC fully consolidates Millicom Tanzania Ltd as a subsidiary.

The following table presents, for the periods indicated, revenues for each of MIC's cellular operations. These figures do not include MIC's non-cellular operations.

| Market | Method of consolidation ⁽¹⁾ | Revenues | | |
|----------------------------------|---|--------------------------------|---------|---------|
| | | 2003 | 2002 | 2001 |
| | | (in thousands of U.S. dollars) | | |
| MIC Asia | | | | |
| Cambodia | JV | 40,617 | 33,203 | 31,409 |
| Lao People's Democratic Republic | S | 1,093 | – | – |
| Pakistan–Pakcom | S | 50,751 | 37,796 | 31,500 |
| Pakistan–Paktel | S | 33,135 | 27,615 | 29,547 |
| Sri Lanka | S | 21,716 | 17,722 | 15,270 |
| Vietnam ⁽²⁾ | S | 129,936 | 102,457 | 81,063 |
| Subtotal | | 277,248 | 218,793 | 188,789 |
| MIC Latin America | | | | |
| Bolivia | S | 38,358 | 37,405 | 43,811 |
| El Salvador ⁽³⁾ | S | 39,052 | n/a | 17,311 |
| Guatemala | JV | 78,485 | 67,731 | 63,191 |
| Honduras | JV | 47,858 | 48,172 | 44,546 |
| Paraguay | S | 60,985 | 73,740 | 100,573 |
| Subtotal | | 264,738 | 227,048 | 269,432 |
| MIC Africa | | | | |
| Ghana | S | 16,803 | 10,106 | 9,213 |
| Mauritius | JV | 12,002 | 9,931 | 7,891 |
| Senegal | S | 25,963 | 15,142 | 10,772 |
| Sierra Leone | S | 6,972 | 4,084 | 1,577 |
| Tanzania ⁽⁴⁾ | JV | 23,118 | 22,748 | 23,761 |
| Subtotal | | 84,858 | 62,011 | 53,214 |
| Total | | 626,844 | 507,852 | 511,435 |

(1) JV = Joint Ventures. Under IFRS, joint ventures are consolidated using the proportional method of accounting which combines our assets, liabilities, income and expenses with our share of the assets, liabilities, income and expenses of the joint ventures in which we have an interest.

S = Subsidiary. Subsidiaries are entities over which we have control and are fully consolidated.

MIC determines the existence of joint control by reference to the joint venture agreements, articles of association, structures and voting protocols of the Boards of Directors, as well as the influence it has over the day-to-day operations of the above ventures.

- (2) Comvik International (Vietnam) AB ("CIV"), our 80% owned subsidiary, together with Kinnevik (MIC's controlling shareholder) and Vietnam Mobile Services Co. have entered into a business cooperation contract to operate a national cellular GSM system in Vietnam ("Mobifone"). This agreement, which has a 10-year term from July 1, 1995, currently provides that CIV will be entitled to receive 50% of Mobifone's net revenues through June 2005. See "MIC Asia-Vietnam".
- (3) Prior to May 1, 2001, our results of operations included our proportionate share of the results of our operation in El Salvador. As of May 1, 2001, due to a dispute with our local partners, we determined that proportional consolidation was no longer appropriate and we began accounting for our operation in El Salvador under the equity method. As of December 31, 2002, because the dispute was still ongoing and we no longer believed we exercised significant control over our operation in El Salvador, we recorded our investment as non-current asset in the balance sheet under the caption "Investment in other securities". In September 2003, we resolved this dispute and were deemed to have a 100% economic ownership in our operation in El Salvador, while MIC's legal ownership interest remained at 70% until the final settlement date of the acquisition price. Accordingly, we accounted for our operation in El Salvador as a 100% owned subsidiary as from September 15, 2003. In December 2004 MIC settled the full acquisition price bringing its legal ownership interest in the operation in El Salvador to 100%. See "Operating and Financial Review and Prospects-Results of Operations".
- (4) On February 5, 2004 MIC acquired 25% of Millicom Tanzania Ltd from the Government of Tanzania, bringing its ownership to 84%. From this date onwards, MIC consolidates Millicom Tanzania Ltd as a subsidiary.

Competitive Strengths

We believe that our competitive strengths will enable us to benefit from the increasing demand for the services provided by cellular operators in emerging markets. Our competitive strengths include:

Established prepaid operator. Our focus on prepaid cellular services for the mass market offers the advantage of lower subscriber acquisition and operating costs, which results in higher margins and a faster average payback time (on average, approximately three months). In addition, prepaid customers offer the advantage of eliminating bad debt, billing and collection costs. The introduction of prepaid cellular services has also opened up the market for cellular services to customers who have previously been denied access to cellular service. Increased demand for prepaid cellular services is also arising from business users and those customers who purchase prepaid credits in order to control their telephone costs, creating a new segment of the market.

Delivering profitable growth. One of our key strengths is our ability to grow our businesses while enhancing our operating profitability. As the first or second operator in most of the markets in which we have ventures, we have typically been able to acquire our licenses at low cost with minimum build-out requirements. We have consistently achieved strong subscriber growth while decreasing subscriber acquisition costs through the creation of well known, perceived price leading brands. Additionally, we have developed an extensive distribution network at low cost that provides our customers with broad service coverage, further leveraging our strong brand names in most of our operations. The use of handset subsidies is not part of our prepaid strategy.

Track record of innovation. We believe that innovation is another key to our success. In nearly all of our markets, we were the first to launch branded prepaid cellular services, which now predominate in our markets. We have been the first to focus on non-traditional distribution channels to increase our mass market prepaid customer reach in our markets. For example, we have used freelance distributors, such as street vendors, and sold prepaid cards in mass market outlets, which has reduced our sales and marketing costs. In addition, because we focus on prepaid services and low costs, we believe we are a perceived price leader.

Low operating costs and high capital efficiencies. We have established service in markets that we believe offer high potential financial returns and substantial operational leverage. While we have always had a strategy to control costs, we initiated a more strict, centralized cost reduction program for all of our ventures in 2002. We operate sizeable networks covering areas of the highest population and business activity. Any future build out of our network infrastructure will be demand driven. In addition, our migration to GSM will lower our investment per capacity minute with faster payback. Historically, our operations have generated an operating profit before depreciation and amortization within 12 to 18 months of start up.

Integrated strategy. We have rigorously pursued the many synergies inherent in our multi country operations and the increasing scale in our existing markets. Such synergies include sharing information and best practices about services, human resources, technologies and market strategies and centralized negotiation of financing and of supply contracts for network and subscriber equipment. For example, our operation in Laos has been able to draw on the operational and managerial experiences and resources of our operations in Cambodia and Vietnam, which has allowed us to operate in Laos at a low cost base, employing 23 persons.

Diversified operations. We believe our 16 operations in 15 countries on three continents provide a balance of established cash flow generation and high-growth potential. Our diversification across countries and continents also lessens our exposure to unfavorable changes in a single market or

currency. For example, we have continued to grow our total subscriber base and operating profitability over the last two years despite economic difficulties in South America.

Highly skilled senior management. Our highly skilled senior management combines the extensive experience of senior managers from the telecommunications industry with experienced executives from the fast-moving consumer goods sector, who we have recruited over the last two years. Many of our senior executives have spent more than 10 years in the emerging markets and have demonstrated their ability to manage costs while rapidly growing the business and to start up and successfully integrate new businesses.

Strategy

Our strategy is to operate with the lowest possible cost base from which we can offer the consumer better value for money through lower tariffs and better network quality and services. We believe that, given the low cellular penetration in our markets, we can continue to achieve growth in our subscriber base while continuing to improve our operating margins and cash flows. We intend to accomplish this by:

Focusing on growth. We believe there is a significant opportunity for rapid growth in our markets due to low cellular penetration in economies with high growth potential and substantial pent up demand for basic voice telephony services. We believe we can grow our subscriber base and revenue by continuing to focus on prepaid services while controlling costs and maintaining our position with postpaid customers. We will also continue to invest in our existing cellular ventures, where we believe we can generate attractive returns. In addition, we intend to increase our equity ownership in our ventures through opportunistic buy-outs of local partners. We may participate in consolidation within our markets through the careful evaluation, selection and pursuit of strategic opportunities. We may pursue new license opportunities in our adjacent markets within existing financial guidelines and offering group-wide synergy potential, as we have done in Laos.

Improving cost efficiencies and capturing synergies. We will continue to seek ways to further reduce our cost base by rationalizing our operations. In 2002, we initiated a more strict, centralized cost reduction program across our operations, which has lowered our costs. In addition, we expect to realize additional synergies across our operations, such as sharing of information, human resources, best practices and technologies and centralized negotiations of financing and of supply contracts for network and equipment handsets.

Benefit from our migration to the GSM standard in certain of our markets. Our Asian and African businesses are GSM-based. In Pakistan, GSM is currently being rolled out to our customers. In Latin America, we introduced GSM systems (including SMS) in Paraguay, Guatemala, Honduras and El Salvador in 2004. The equipment costs relating to GSM have decreased significantly over the last few years. We believe that GSM will increase our revenues and returns by enabling us to introduce new value-added services and roaming services while lowering our infrastructure and maintenance costs. GSM also offers our customers greater choice of handsets at a lower cost with improved functionality.

Background

MIC Asia comprises our Asian cellular telephone operations with interests in six cellular operations in five markets: Vietnam, Pakistan (two operations), Cambodia, Sri Lanka and Lao People's Democratic Republic. MIC Asia also operates an international gateway and a high-speed data business in Cambodia. MIC Asia's license areas cover approximately 274 million people as of December 31, 2003.

Vietnam

Vietnam is a developing country that has had to recover from times of war, the loss of financial support from the former Soviet Bloc, and the rigidities of a centrally planned economy. Substantial progress was achieved from 1986 to 1996—growth averaged around 9% per year from 1993 to 1997. The 1997 Asian financial crisis highlighted the problems in the Vietnamese economy and reaffirmed the government's belief that shifting to a market-oriented economy would be undesirable. GDP growth of 8.5% in 1997 fell to 6% in 1998 and 5% in 1999. Growth then rose to 6% to 7% in 2000–02 even against the background of global recession. These numbers mask some major difficulties in economic performance. Many domestic industries have reported large stockpiles of inventory and tough competition from more efficient foreign producers. Meanwhile, Vietnamese authorities have moved to implement the structural reforms needed to modernize the economy and to produce more competitive, export-driven industries.

We currently have an 80% equity interest in Comvik International (Vietnam) AB ("CIV"), which has entered into a business cooperation contract ("BCC") to operate a nationwide cellular GSM network in Vietnam known as Mobifone. The remaining 20% interest in CIV is held by our private business partner, Mr. M.A. Zaman, who serves as a senior vice president of MIC. Service commenced in July 1995 and covers all provinces, including the important cities of Hanoi, Ho Chi Minh City and Da Nang. Mobifone operates a digital network based upon the GSM standard. As of December 31, 2003, Mobifone's network consisted of 672 cell sites covering approximately 29.4% of the population.

CIV, together with MIC's controlling shareholder Kinnevik and Vietnam Mobile Services Co. ("VMS"), a government owned company, entered into the BCC in 1994. In May 1995, the Vietnamese State Committee gave final approval for this agreement, and a license to provide cellular service throughout the entire country was issued to VMS.

The BCC has a 10-year term from July 1, 1995. The BCC provides for revenue sharing between CIV and VMS and sets forth certain obligations of the parties, including CIV's obligations to make certain investments in network infrastructure and to provide training and other services to Mobifone. The BCC provides for negotiation for extension commencing after eight years. We have proposed extending the BCC for a ten-year period. Although management currently expects the BCC to be extended, there can be no assurance that it will be extended on equivalent or satisfactory terms, or at all.

The BCC originally provided that CIV would be entitled to receive 50% of Mobifone's net revenues for the first five years of operation and 40% thereafter. In October 2000, the BCC received an amended investment license which increased CIV's contribution to the BCC and provided for a 50:50 revenue sharing arrangement until June 2005. CIV initially contracted to invest \$128 million in the venture, and the full amount of this commitment was met as of December 31, 2003. In connection with the amendments to the BCC in 2000, 2002 and 2003, CIV committed to invest an additional minimum amount of \$75 million, of which approximately \$46.6 million was disbursed as of December 31, 2003. As a result of these amendments, CIV's minimum agreed contribution to the venture over the term of the license to June 2005 amounts to \$203 million.

Under the terms of the BCC, MIC does not exercise management control over Mobifone. Certain management decisions, such as the decision to make certain capital expenditures and other business policy decisions, are made by an advisory committee comprised of eight members (four of which are appointed by CIV and four of which are appointed by VMS). Although the advisory committee has in the past made decisions based on our recommendations, we cannot assure you that the advisory committee will make decisions based on our recommendations in the future or that it will act in a manner consistent with our interests. In addition, CIV and VMS must agree in writing to amend the BCC, sell all or substantially all of the business assets or terminate any business license. If a dispute occurs between us and VMS and we are unable to resolve it satisfactorily, our results of operations and financial condition would be adversely affected.

Upon expiration of the BCC at the end of June 2005, legal title to all equipment will be transferred to VMS at the depreciated book value of those assets on such date, which will equal \$1. If the revenue sharing agreement is not extended or CIV is unable to maintain its operations in Vietnam through another agreement, its telecommunications services would cease on June 30, 2005. In such event, CIV would no longer generate any revenues from cellular operations in Vietnam. CIV's revenues for the year ended December 31, 2003 were \$129,936,000 (20% of Millicom's total revenues) and operating profit was \$51,292,000 (32% of Millicom's total operating profits). At present, all equipment recorded in CIV's financial statements will be fully amortized by July 1, 2005, at which date legal title to all equipment will be transferred to VMS at a price of \$1.

Vietnam is a highly regulated market. The Vietnamese Ministry of Posts and Telematics ("MPT"), which regulates telecommunications services in Vietnam, has recently issued a telecommunications ordinance outlining its regulatory policy. The MPT has introduced the concept of "significant market power" (i.e., greater than 30% market share) and is expected to adopt regulations which favor competition, including the regulation of end-user tariffs for operators with "significant market power" such as Mobifone. These regulations could have a negative effect on our results of operations. In addition, the MPT has recently adopted new interconnection rates which lowered rates for calls terminating in fixed and mobile networks as from July 1, 2003. Although the reduction in rates has adversely impacted Mobifone's revenues, it has resulted in a corresponding decrease in costs and Mobifone's gross margins have improved since their adoption. Vietnam has a calling party pays system.

Mobifone currently has three competitors in the cellular telephony market in Vietnam: the most important one being VinaPhone, which launched GSM services in June 1996 and is wholly owned by the government. According to EMC, as of December 31, 2003, Mobifone had the number two market position behind VinaPhone. We anticipate increased competition as the number of GSM and CDMA nationwide operators is likely to grow, which is expected to spur further market growth. We currently attempt to differentiate ourselves from our competitors in the areas of marketing and distribution. The telecom regulator, MPT, has recently issued a new CDMA 800MHz GSM license and a CDMA 450 limited wireless local loop license. Currently there is no expectation that MPT will issue further licenses. MPT is also expected to issue new regulations governing mergers and acquisitions among operators emerging as dominant players over the coming years.

Pakistan

Pakistan suffers from internal political disputes, low levels of foreign investment, and a costly, ongoing confrontation with neighboring India. Pakistan's economic prospects, although still marred by poor human development indicators, continued to improve in 2002 following unprecedented inflows of foreign assistance beginning in 2001. Foreign exchange reserves have grown to record levels, supported largely by fast growth in recorded worker remittances. Trade levels rebounded after a sharp decline in late 2001. The government has made significant inroads in macroeconomic reform since 2000, but progress is beginning to slow. Although it is in the second year of its \$1.3 billion IMF Poverty Reduction and Growth Facility, the government continues to require waivers for politically difficult

reforms. Long-term prospects remain uncertain as development spending remains low, regional tensions remain high, and political tensions weaken Pakistan's commitment to lender-recommended economic reforms. GDP growth will continue to hinge on crop performance; dependence on foreign oil leaves the import bill vulnerable to fluctuating oil prices; and efforts to open and modernize the economy remain uneven.

Pakistan is our largest market in terms of population. We have two distinct cellular operations in Pakistan, Pakcom Limited ("Pakcom") which we formed in 1990, and Paktel Limited ("Paktel"), which we acquired in November 2000. We manage these operations separately, addressing different market segments with different brands. We have consolidated our support and infrastructure functions to take advantage of available synergies. Following Paktel's receipt of a GSM license and the allocation of the necessary frequency, in the near term, growth is expected in our cellular operation in Paktel. Subject to our agreement with the other shareholders, we expect to reduce our current ownership interest in Paktel and increase our current ownership interest in Pakcom to 70% in each. In April 2004, the Pakistan government issued two new 15-year licenses with frequencies of 13.6 MHz to two new entrants, Telenor and Space Telecom, by public auction for \$291 million each.

Pakistan-Pakcom

We have a 61.3% equity interest in Pakcom. MIC's partners in Pakcom are Grand Canyon Corporation, Arfeen International and members of the Arfeen family, which together own 38.7% of the equity.

In early 1990, Pakcom was granted a license to operate a cellular telephone network throughout Pakistan. In 1999, Pakcom received regulatory approval to operate digital services under its existing license. Pakcom's license expires in April 2005 and is renewable thereafter. In April 2004, the government issued two new 15 year licenses with frequencies of 13.6 MHZ to two new entrants, Telenor and Space Telecom, by public auction for \$291 million each. Pakcom has obtained a letter from the Pakistan Telecommunications Authority ("PTA") stating its intention to renew Pakcom's licenses subject to certain conditions, including the payment of renewal fees and the application to the renewed license of the same terms and conditions that apply to new licenses issued through open bids, including the dates of issuance and expiry of the license. MIC estimates that it will be required to pay a maximum of \$291 million as part of the renewal process. The payment terms of the renewal fees are currently under negotiation. Pakcom currently pays a royalty to the Pakistan Telecommunications Authority at the rate of 1.5% of gross sales revenues (net of leased circuit and public switched telephone network charges paid to Pakistan Telecommunications Company Limited ("PTCL")), which is payable quarterly in arrears.

Pakcom launched commercial service, providing analog services, in December 1990. Pakcom implemented the digitalization of its cellular network and launched TDMA services in Karachi in October 2000. As of December 31, 2003, Pakcom's network consisted of 198 cell sites, covering approximately 45% of the population.

In December 2000, the government of Pakistan implemented calling party pays. End-user tariffs in Pakistan are subject to price caps set by the Pakistan Telecommunications Authority.

Pakcom and Paktel currently have two other competitors in the cellular telephony market in Pakistan: Pakistan Mobile Communications (Private) Limited ("PMCL"); and Pakistan Telecommunications Mobile Limited ("PTML"), a subsidiary of PTCL. PMCL and PTML each operate a GSM network. According to EMC, as of December 31, 2003, Pakcom and Paktel had a combined number two market position behind PMCL. We presently compete in this market primarily on the basis of network coverage and pricing. Although the local regulator, PTCL, has taken steps over the course of the last 9 years to become privatized, it is uncertain when the privatization will be completed and whether it will result in a division of the PTCL between mobile and fixed line. Such privatization could

impact interconnect pricing and cross-subsidization. Recent government policy initiatives on deregulation and mobile telephony are expected to result in further market liberalization.

In 2000, Pakcom was granted the frequencies required to launch high-speed cellular data services. Pakcom has entered into an agreement on an arm's length basis with Telecard, an affiliate of one of Pakcom's individual shareholders, to allow Telecard to operate a mobile virtual network using these frequencies.

Pakistan–Paktel

We have a 98.9% equity interest in Paktel, which we acquired in November 2000. Paktel launched commercial service in 1990. In April 2001, Paktel commenced offering prepaid services under the brand name Tango. As of June 30, 2004, Paktel's network consisted of 200 cell sites, covering approximately 45% of the population.

Paktel was granted a license in early 1990 to operate a cellular telephone network throughout Pakistan. In October 2002, Paktel was granted a modification to its license, allowing it to operate a GSM network. The Frequency Allocation Board of Pakistan awarded Paktel the necessary frequency.

On October 25, 2004, MIC's subsidiary in Pakistan, Paktel, signed agreements with the Pakistan Regulator to operate its GSM network with immediate effect and to renew its license for 15 years from October 23, 2004 for a license fee of \$291,000,000. Paktel and the PTA have agreed deferred payment terms under which 50% of the license fee will be paid in installments over the first three years of the license. The second 50% of the license fee will be payable in ten yearly payments from 2008 through to 2017. Payments already made by Paktel for the GSM migration since 2002, totaling approximately \$14 million, will be treated as payments towards Paktel's new license fee. Paktel has been awarded additional 1800 spectrum, increasing its total spectrum for its GSM network from 10MHz to 13.6MHz. The agreement followed an earlier failure by the Pakistan Regulator to comply with an agreement to operate Paktel's GSM network.

Paktel pays a royalty to the PTA at the rate of 1.5% of gross revenues (net of leased circuit and public switched telephone network charges paid to Pakistan Telecommunications Company Limited), which is payable in arrears.

Cambodia

Cambodia's economy slowed dramatically in 1997- 1998 due to the regional economic crisis, civil violence, and political infighting. Foreign investment and tourism fell off. In 1999, the first full year of peace in 30 years, progress was made on economic reforms and growth resumed at 5.0%. Despite severe flooding, GDP grew at 5.0% in 2000, 6.3% in 2001, and 5.2% in 2002. Tourism was Cambodia's fastest growing industry, with arrivals up 34% in 2000 and up another 40% in 2001 before the September 11, 2001 terrorist attacks in the US. Even given these growth figures, the long-term development of the economy after decades of war remains a challenge. The population lacks education and productive skills, particularly in the rural areas, which suffer from an undeveloped infrastructure. Fear of renewed political instability and corruption within the government discourage foreign investment and delay foreign aid. The government is addressing these issues with assistance from bilateral and multilateral donors.

We have a 58.4% equity interest in CamGSM Company Limited ("CamGSM"). The remaining 41.6% of CamGSM is owned by a Cambodian company, Royal Group of Companies Ltd ("RGC") (38.5%) and a private business partner, Mr. M.A. Zaman (3.1%), who serves as a senior vice president of MIC. MIC and RGC entered into a joint agreement in November 1997 to operate a GSM mobile cellular telephony network throughout Cambodia. Pursuant to this agreement, MIC and RGC appoint four and three directors, respectively, and one director as Chairman and Vice-Chairman, respectively,

of CamGSM. The board decides major issues such as approving the annual business plan, approving any distribution of profits, the employment of senior officers, and termination and liquidation of CamGSM, subject to shareholder approval. RGC is responsible for the provision of business facilities and assisting the joint venture in obtaining government licenses and approvals. MIC is entitled to a 62.3% profit distribution with 34.4% to RGC and 3.3% to Mr. M.A. Zaman, respectively. Because the shareholders' meeting requires minority shareholder participation, and because the board meeting requires the participation of the board representative of the minority shareholder, the minority shareholder can effectively block the vote at both the shareholders' and board meetings by not participating in the meeting. MIC therefore accounts for this operation as a joint venture.

On April 20, 1996, CamGSM was awarded a 25-year license to operate a nationwide GSM cellular network, the first such license granted in that country. The annual license fee payable to the Ministry of Posts and Telecommunications of Cambodia ("MPTC") for the years 1999 to 2001 was 10% of gross revenue, net of interconnection and certain other charges. This fee increased to 15% from 2002 onwards.

The operation commenced commercial service in Phnom Penh in March 1997, and coverage has been expanded significantly to cover five regional capitals as well as all provinces and major towns. We are the only operator with coverage in all provinces and major towns.

CamGSM's network is based upon the GSM standard. As of December 31, 2003, CamGSM's network consisted of 135 cell sites covering approximately 19.4% of the population.

Cambodia has a calling party pays system.

CamGSM currently has two principal competitors in the cellular telephony market in Cambodia, each of which operates a GSM network: Shinawatra; and CaSaCom, a joint venture between Samart and Telecom Malaysia. According to EMC, as of December 31, 2003, CamGSM had the number one market position. Coverage in the provinces and major towns is a principal area of competition relative to other market participants. MPTC currently functions as both a regulator and operator in Cambodia, and there have been recent efforts to revise the Law on Telecommunications to provide for a separate and independent regulatory body.

In addition to our cellular telephony operation, since November 2000, we also operate an international gateway in Cambodia, under the name Royal Telecom International Limited ("Telecam"), facilitating both incoming and outgoing international traffic. The license is for 25 years from November 2000, subject to renewal for an additional five-year period. MIC owns 57% of Telecam with the remaining 40% owned by a Cambodian company and 3% held by our private business partner, Mr. M.A. Zaman, who serves as a senior vice president of MIC. The license fee is 51% of gross revenues, net of interconnection and accounting/settlement rates. Telecam's joint venture arrangements are similar to those of CamGSM. MIC accounts for its operations in Cambodia as a joint venture.

Since January 2001, we have also provided cellular broadband services in certain cities in Cambodia and, through a joint venture with the Cambodian Ministry of Information, broadcast-to-air UHF television services.

Sri Lanka

In 1977, Sri Lanka abandoned statist economic policies and its import substitution trade policy for market-oriented policies and export-oriented trade. Sri Lanka's most dynamic sectors now are food processing, textiles and apparel, food and beverages, telecommunications, and insurance and banking. By 1996 plantation crops made up only 20% of exports (compared with 93% in 1970), while textiles and garments accounted for 63%. GDP grew at an average annual rate of 5.5% in the early 1990s until a drought and a deteriorating security situation lowered growth to 3.8% in 1996. The economy rebounded in 1997-2000 with average growth of 5.3%, but 2001 saw the first contraction in the

country's history, (1.4%), due to a combination of power shortages, severe budgetary problems, the global slowdown, and continuing civil strife. Growth recovered to 3.2% in 2002. About 800,000 Sri Lankans work abroad, 90% in the Middle East. They send home about \$1 billion a year.

Tensions between the Sinhalese majority and Tamil separatists erupted in violence in the mid-1980s, and the ethnic war continues to fester. After two decades of fighting, the government and Liberation Tigers of Tamil Eelam began a ceasefire in December 2001, with Norway brokering peace negotiations, and a joint accord was entered into in 2002.

We have a 99.99% equity interest in Celltel Lanka (Private) Limited ("Celltel"). The remaining equity interest in Celltel is held by four local individuals.

Celltel has a license to operate a cellular telephone network, which expires in 2008, covering the entire country. This license was a renewal of Celltel's initial license that was granted in 1988 and expired in 1995. An annual license fee is payable to the Telecommunications Regulatory Commission of Sri Lanka ("TRCSL").

Celltel operates an analog network and a digital network and in 2000 launched GSM services. The present network covers almost all the major towns in Sri Lanka, including the Greater Colombo area, Kandy, Galle, Kurunegala and Nuwara Eliya. As of December 31, 2003, Celltel's network consisted of 131 cell sites, covering approximately 46% of the population.

Sri Lanka currently has a mobile party pays system and is expected to adopt a calling party pays system in mid 2004.

Celltel currently has three competitors in the cellular telephony market in Sri Lanka: Dialog-MTN Networks, which operates a GSM network and in which Telekom Malaysia is a shareholder; Mobitel, which operates an AMPS and GSM network and in which Sri Lanka Telecom, the national fixed line operator is a shareholder; and Lanka Cellular, which operates both an analog and a GSM network and in which Hutchison Whampoa is a shareholder. According to EMC as of December 31, 2003, Celltel had the number two market position behind Dialog-MTN Networks. We compete with other operators primarily on the basis of branding and distribution. The introduction of calling party pays is expected to boost market growth, although it is uncertain when this will occur given the recent change in government.

Pursuant to arrangements with the Board of Investment, Celltel has had a tax-free holiday since 1998, during which period it has been exempt from corporate tax. Under the present arrangement, Celltel's tax-free holiday expires in 2008. Celltel has the option of applying for a further five-year extension of the tax-free holiday.

In addition to our cellular telephony operation, since early 2003, we have also operated an international gateway in Sri Lanka, facilitating both incoming and outgoing international traffic. The license is for 10 years from 2003.

Lao People's Democratic Republic

The government of Laos, one of the few remaining official Communist states, began decentralizing control and encouraging private enterprise in 1986. As a result, growth averaged 7% in 1988- 2001 except during the period of the Asian financial crisis beginning in 1997. Despite this high growth rate, Laos remains a country with an undeveloped infrastructure; it has no railroads, a rudimentary road system, and limited external and internal telecommunications. Electricity is available in only a few urban areas. Subsistence agriculture accounts for half of GDP and provides 80% of total employment. The economy will continue to benefit from aid from the IMF and other international sources and from new foreign investment in food processing and mining.

Following the restructuring of our holding in 2004, we now have a 74% equity interest in Millicom Lao Co. Ltd. ("Millicom Lao"), an operation providing telephone service in Lao People's Democratic Republic ("Laos"). The Laotian Ministry of Communications, Posts, Transports and Construction ("MCPTC") owns 22% of Millicom Lao. Mr. Zaman, a private business partner and senior executive vice-president of MIC owns 4% of Millicom Lao.

In January 2002, we were awarded a 20-year license to operate in Laos. The annual license fee is \$100,000 per year plus 2% of net airtime revenues. The joint venture commenced operations in April 2003 and offers only prepaid services.

Millicom Lao operates a digital network based upon the GSM standard, with coverage in three major cities, including the capital city. Millicom Lao is currently in the process of rolling out its network to other main urban centers. As of December 31, 2003, the Millicom Lao's network consisted of 21 cell sites covering approximately 6.7% of the population.

Laos has a calling party pays system.

We compete with three other GSM operators in Laos: Laos Telecommunications Company, a joint venture between Shinawatra and the government of Laos; and ETL, which is wholly owned by the government of Laos. In addition, a virtual mobile network operator, LAT, offers services using ETL's network. According to EMC, as of December 31, 2003, our Laos joint venture had the number two market position behind Laos Telecommunications Company. We expect to continue expanding out network coverage in line with our competitors. The local regulator, MCPTC, functions as both regulator and operator.

Background

MIC Latin America consists of MIC's cellular operations in Guatemala, Honduras, El Salvador, Bolivia and Paraguay. MIC Latin America's licenses cover approximately 40.6 million people as of December 31, 2003.

Guatemala

During the second half of the 20th century, Guatemala experienced a variety of military and civilian governments as well as a 36-year guerrilla war. In 1996, the government signed a peace agreement formally ending the conflict, which had led to the death of more than 100,000 people and had created some 1 million refugees. The agricultural sector accounts for about one-fourth of GDP, two-thirds of exports, and half of the labor force. Coffee, sugar, and bananas are the main products. Former President Arzu (1996-2000) worked to implement a program of economic liberalization and political modernization, which President Portillo has largely continued. The 1996 signing of the peace accords, which ended the civil war, removed a major obstacle to foreign investment, but the corruption associated with the Portillo administration has dampened investor confidence. The distribution of income remains unequal, with approximately 75% of the population below the poverty line. Ongoing challenges include increasing government revenues, negotiating further assistance from international donors, upgrading both government and private financial operations, and narrowing the trade deficit.

We have a 55% equity interest in Comunicaciones Celulares S.A. ("Comcel Guatemala"). Comcel Guatemala's other stockholders are Miffin Associates Corp., owning 35%, and Arkade International Inc., owning 10%. The board of directors contains five member positions, of which three are appointed by MIC. A unanimous vote of the board is required for certain substantial operating decisions, including any significant changes in the budget, the appointment of the general manager and other senior officers and the determination of officers' salaries. A quorum for the shareholders' meeting consists of 85% of the voting shares, and the majority of resolutions require an 80% majority. MIC does not have a controlling interest in Comcel Guatemala, as a number of operating decisions require the vote of the minority shareholders. Therefore, MIC accounts for its operation in Guatemala as a joint venture.

From January 1990, Comcel Guatemala had a concession to operate a cellular telephone network, and in March 2003 it purchased a license for a period of 15 years ending 2018, which is renewable thereafter. Comcel Guatemala also has a license to offer international long-distance services, ISP and local services.

Comcel Guatemala launched commercial service in October 1990. The cellular telephone network currently covers most of the country. Comcel Guatemala operates both an analog network and a digital network, which is based on the TDMA standard. As of December 31, 2003, Comcel Guatemala's network consisted of 264 cell sites. Comcel Guatemala plans to migrate to GSM in 2004.

Guatemala has a calling party pays system. Comcel Guatemala has entered into interconnection arrangements with Telgua, the former PTT, and with 18 other local and international operators. The interconnection charges are subject to adjustment by mutual agreement between the parties.

Comcel Guatemala currently has three competitors in the cellular telephony market in Guatemala: Sercom, which operates a GSM and a CDMA network and is controlled by América Movil; Consultora de Inversiones BSC Comunicaciones y Cia, which operates a digital network based on the CDMA standard and in which BellSouth is a shareholder; and Telefónica Centroamérica Guatemala, which operates a digital network based on the CDMA standard and is wholly owned by Telefónica Móviles. During the first quarter of 2003, two new licenses were granted to potential entrants, including a license to operate a network in the GSM 900 Mhz frequency band. The licenses allow the purchaser to

provide cellular services nationwide. Neither of the operators who were recently awarded licenses have commenced operations. According to EMC, as of December 31, 2003, Comcel Guatemala had the number two market position behind Sercom. Our principal areas of competition in this market are in the areas of marketing and distribution. Guatemala has a liberalized telecommunications market. Regulation by the PTT of access charges and interconnect prices are in place.

Honduras

After two and one-half decades of mostly military rule, a freely elected civilian government came to power in 1982. During the 1980s, Honduras was a haven for anti-Sandinista contras fighting the Marxist Nicaraguan Government and an ally to Salvadoran Government forces fighting against leftist guerrillas. The country was devastated by Hurricane Mitch in 1998, which killed about 5,600 people and caused almost \$1 billion in damage. Honduras anticipates expanded trade privileges, such as a suspension in import tariffs for certain goods manufactured in Honduras, under the Enhanced Caribbean Basin Initiative and debt relief under the Heavily Indebted Poor Countries initiative. While the country has met most of its macroeconomic targets, it failed to meet the IMF's goals to liberalize its energy and telecommunications sectors. Growth remains dependent on the status of the US economy, its major trading partner, on commodity prices, particularly coffee, and on reduction of the high crime rate.

Pursuant to a shareholders' agreement, we have a 50% economic interest in Telefónica Celular S.A. ("Celtel"). The other shareholders are Motorola Inc. ("Motorola") and Proempres Panama S.A. ("Proempres"). On January 23, 1995, Millicom, Motorola and Proempres entered into a shareholders agreement to provide a cellular-radio-telephone system in Honduras. Pursuant to this agreement, Millicom holds directly 25% of the shares in Celtel and another shareholder holds 25% on Millicom's behalf, with any risks and benefits deriving therefrom, as described below, accruing to Millicom. Pursuant to the agreement, Millicom holds two of the four positions on the board of directors of Celtel while Motorola and Proempres each hold one. The president of the board of directors, who does not hold special voting rights, is appointed by rotation with Millicom exercising two appointments in turn and the other shareholders exercising one each. Each board member receives one vote. The board is responsible for establishing financial and business objectives, approving Celtel's annual long-term business plan and budget, approving significant or long-term contracts, including any significant indebtedness and the granting of security interests in the assets of Celtel, approving material transactions or agreements between Celtel and any of its officers, directors or the general manager, and offering, redeeming or canceling shares. Although a majority vote is necessary to pass shareholder decisions, the minority shareholders have substantive participation rights, including the right to appoint the president of the board in turn and to vote on certain operating and capital decisions as described above. Millicom therefore accounts for its operation in Honduras as a joint venture.

In 1996 Celtel was awarded a 10-year cellular license for the Republic of Honduras. Celtel paid a license fee of \$5.1 million to the Honduran government for the license. The license has since been extended until 2021, subject to the payment of a fee in 2006, which we expect will be nominal. MIC cannot guarantee that this fee will be on terms acceptable to us.

The operation commenced commercial service in September 1996. Celtel operates both an analog network and a digital network, which is based on the CDMA standard. As of December 31, 2003, Celtel's network consisted of 93 cell sites, covering approximately 49.2% of the population. Celtel intends to migrate to GSM in 2004.

Honduras has a calling party pays system.

Megatel, majority owned by a local Honduras investor launched a GSM network in October 2003 in urban areas. In addition, a third operator may enter the market in early 2006, following the award of a license by the Honduran government. We consider our distribution network to be a primary source of

competition in relation to our competitors. The international access monopoly in Honduras continues to date, and regulation of access charges and interconnect rates by the National Telecoms Regulator are in place.

El Salvador

A 12-year civil war, which cost about 75,000 lives, was brought to a close in 1992 when the government and leftist rebels signed a treaty that provided for military and political reforms. In recent years, this Central American economy has been suffering from a weak tax collection system, factory closings, the aftermaths of Hurricane Mitch of 1998 and the devastating earthquakes of early 2001, and weak world coffee prices. On the other hand, inflation has fallen to single digit levels, and total exports have grown substantially. The trade deficit has been offset by annual remittances of almost \$2 billion from Salvadorans living abroad and by external aid. The US dollar is now the legal tender. Because competitor countries have fluctuating exchange rates, El Salvador faces the challenge of raising productivity and lowering costs.

On September 15, 2003, MIC's operation in El Salvador, Telemóvil, entered into a share purchase agreement with the minority shareholders of Telemóvil. The agreement provides for the acquisition by Telemóvil of 30% of its own shares for a consideration of \$70 million payable over a period of a maximum of 6 years and an annual dividend premium of \$1 million, with a corresponding net present value of \$67,371,000. Of this amount \$16 million was paid in cash at the closing of the transaction. The payment of the acquisition price is guaranteed by MIC. During this period Telemóvil has an ownership interest in 30% of its own shares, while the record title remains with an escrow agent for the benefit of the minority shareholders pending the final settlement date. Based on this agreement, MIC regained control and began consolidating Telemóvil at 100% since September 15, 2003. The legal ownership interest of MIC remained at 70% until the final settlement date. In December 2004, MIC settled the full acquisition price, bringing its legal ownership interest in the operation in El Salvador to 100%.

Telemóvil's license contract was signed in September 1991 for a 15-year period. The license is automatically renewable for successive five-year periods after the initial 15-year period in the absence of default by Telemóvil under the license conditions. On December 3, 2004, Telemóvil extended its cellular licence in El Salvador. This licence which was due for renewal in 2006 will now expire in 2018.

Telemóvil currently operates a digital network based on the TDMA standard. As of December 31, 2003, Telemóvil's network consisted of 169 cell sites covering approximately 90% of the population. We intend to migrate to the GSM standard in 2004.

El Salvador has a calling party pays system.

Telemóvil currently has three competitors in the cellular telephony market in El Salvador: Telefónica Móviles El Salvador, which operates a digital network based on the CDMA standard and is controlled by Telefónica Móviles; CTE Telecom Personal, which operates a GSM network and in which America Movil recently acquired a majority stake; and Digicel which operates a GSM network. In addition, another license has been granted to a potential entrant. According to EMC, as of December 31, 2003, Telemóvil had the number one market position. We believe that GSM migration will allow us to compete effectively with other operators. El Salvador has a fairly liberalized telecommunications market. Regulation of access charges and interconnect prices by the National Telecoms Regulator are in place. Access charges are negotiated among operators.

Bolivia

Bolivia made considerable progress in the 1990s toward the development of a market-oriented economy. Successes under President Sanchez de Lozada (1993-97) included the signing of a free trade agreement with Mexico and becoming an associate member of the Southern Cone Common Market, as

well as the privatization of the state airline, telephone company, railroad, electric power company, and oil company. Growth slowed in 1999, in part due to government budget policies, which limited appropriations for anti-poverty programs, and the fallout from the Asian financial crisis. In 2000, civil disturbances limited growth to 2.5%. Bolivia's GDP failed to grow in 2001 due to the slowdown in global and domestic activity. Growth picked up slightly in 2002, but 2003 saw protests and loss of confidence in the government. Bolivia will remain dependent on foreign aid unless and until it can develop its substantial natural resources.

We have a 100% equity interest in Telecel, which has a license to operate a nationwide cellular telephone network. The license is valid until November 2015. Although the license was initially awarded to cover only La Paz, in May 1997, Telecel received an extension of the license to cover the entire country. The license establishes a "price cap" mechanism for interconnection charges and services between telecommunications operators and provides for charges on the use of frequencies. Telecel pays a concession fee for access to the fixed-line network equal to 1% of the monthly net recurring subscriber revenue generated from the three main cities of La Paz, Cochabamba and Santa Cruz and a regulatory fee to the telecommunications regulatory authority equal to 1% of the total monthly gross recurring revenue.

Telecel currently operates both an analog network and a digital network, which is based on the TDMA standard. Telecel's coverage includes eight of the nine districts in the country, including La Paz, Santa Cruz (including Puerto Suarez), Cochabamba, Sucre, Beni, Potosi, Taraija and Oruro. As of December 31, 2003, Telecel's network consisted of 187 cell sites, covering approximately 59.6% of the population.

Bolivia has a calling party pays system.

Telecel currently has two principal competitors in the cellular telephone market in Bolivia: Movil de Entel, the mobile subsidiary of Entel, which is a joint venture between Telecom Italia and the Bolivian government; and NuevaTel, a joint venture between Western Cellular and a local telephone company. Movil de Entel began providing cellular service in the last quarter of 1996. It currently operates a GSM network as well as a TDMA network. In 2000, NuevaTel won a license for GSM services which it commenced providing in 2001. According to EMC, as of December 31, 2003, Telecel had the number two market position behind Movil de Entel. Telecel's distribution and sales network are primary areas of competition with other market participants. The telecommunications market in Bolivia was opened to competition in 2002 as a result of long distance and local services deregulation, after five years of exclusivity privileges afforded to fixed long distance and local services operators. Mobile cellular and personal communications services have been open to competition since 1996. New telecommunications and competition regulations are still under discussion and are expected to be issued in September 2004.

In November 2001, Bolivia deregulated its long-distance market, and Telecel signed a 40-year concession to provide long-distance services throughout the country. In February 2002, Telecel began offering both national and international long-distance services. The long-distance license imposes certain network coverage requirements and is subject to a regulatory fee of 1% of monthly gross revenue.

Telecel is currently in breach of certain financial covenants under its financing agreements. To date, Telecel has made all installment repayments due under these financing agreements. Telecel has entered into a standstill agreement with each of the lenders under these facilities. See "Operating and Financial Review and Prospects—Liquidity and Capital Resources—Operational Financing".

Paraguay

The 35-year military dictatorship of Alfredo Stroessner was overthrown in 1989, and, despite a marked increase in political infighting in recent years, relatively free and regular presidential elections have been held since then. Paraguay has a market economy marked by a large informal sector. The informal sector features both reexport of imported consumer goods to neighboring countries as well as the activities of thousands of microenterprises and urban street vendors. Because of the importance of the informal sector, accurate economic measures are difficult to obtain. A large percentage of the population derives their living from agricultural activity, often on a subsistence basis. The formal economy grew by an average of about 3% annually in 1995-97; but GDP declined slightly in 1998, 1999, and 2000, rose slightly in 2001, only to fall again in 2002. On a per capita basis, real income has stagnated at 1980 levels. Most observers attribute Paraguay's poor economic performance to political uncertainty, corruption, lack of progress on structural reform, substantial internal and external debt, and deficient infrastructure.

We have a 96% equity interest in Telefónica Celular del Paraguay S.A. ("Telecel Paraguay"), and one local partner owns the remaining 4%.

In July 1991, Telecel Paraguay was awarded a license to build, maintain and operate a cellular telephone network. The license now covers the entire country. Telecel Paraguay's license was originally for a 10-year period ending in 2001. In December 2000, the license was renewed for a further five years, expiring in September 2006, and it is renewable for successive 5-year periods subject to Telecel Paraguay's commitment to further investments. Telecel Paraguay will launch GSM service in 2004. The license has no limitations on technology, and therefore implementing a GSM network requires no regulatory approval. In December 1997, Telecel Paraguay was also awarded a license for digital personal communications services, which covers the whole of Paraguay. The license was renewed in January 2003 for a period ending November 2007.

Telecel Paraguay currently operates both an analog network and a digital network, which is based on the TDMA standard. As of December 31, 2003, Telecel Paraguay's network consisted of 178 cell sites covering approximately 60% of the population.

Paraguay has a free market in terms of prices for telecommunications services to end users. Only changes in charges for interconnection to the fixed line operator and other mobile operators included in license arrangements and interconnection among cellular operators are subject to prior approval from the telecommunications authority. The license arrangements include interconnection facilities to the wire-line network at standard charges. The regulator is currently reviewing mobile interconnection rates and a reduction is expected beginning in 2005. Telecel Paraguay expects that the impact on its pricing advantage for in-network calls will be balanced by an increase in market volumes and penetration levels in the rural areas. In addition, our migration to GSM is expected to provide us with further opportunities to strengthen our competitive position. The Telecommunications Law of 1995, which governs Paraguay's telecommunications market, provides for the deregulation of telecommunications services. However, there is only one fixed line telephone operator which also holds the exclusive license for international services including telephone and data. Interconnection charges between telephone operators, fixed and mobile, are negotiated among operators according to specific rules (LRIC, or long run incremental costs) and subject to prior approval from the telecommunications authority. The regulator is currently reviewing interconnection rates to fixed and mobile operators and a reduction is expected in 2004.

Telecel Paraguay currently has three competitors in the cellular telephony market in Paraguay: Núcleo, which operates a digital network in the TDMA standard and in which Telecom Argentina is a shareholder; Hola Paraguay, which operates a GSM network; and HT Paraguay, which operates a GSM network and in which Hutchison Whampoa is a shareholder. Núcleo is planning a GSM migration in 2004. According to EMC, as at December 31, 2003, Telecel Paraguay had the number one market

position. Two new licenses have been issued but the licensees have not yet commenced operations. Telecel Paraguay does not expect these licenses to become operational due to the high level of competition in the market and the limited profitability levels for new entrants.

Telecel Paraguay also provides broadband and dial-up Internet services in Paraguay under the brand "Telesurf". As at December 31, 2003, Telesurf was one of the leading Internet service providers in Paraguay in terms of subscribers. In addition, since May 2000, we have provided data transmission services in Paraguay.

Background

MIC Africa consists of MIC's cellular operations in Senegal, Tanzania, Ghana, Mauritius and Sierra Leone. MIC Africa's licenses cover approximately 74.8 million people as of December 31, 2003.

Senegal

In January 1994, Senegal undertook an economic reform program with the support of the international donor community. This reform began with a 50% devaluation of Senegal's currency, the CFA franc, which was linked at a fixed rate to the French franc. Government price controls and subsidies have been steadily dismantled. After seeing its economy contract by 2.1% in 1993, conditions improved as a result of the reform program, with real growth in GDP averaging 5% annually during 1995-2002. Annual inflation, which had been less than 1%, rose to an estimated 3.3% in 2001 and 3.0% in 2002. Investment rose steadily from 13.8% of GDP in 1993 to 16.5% in 1997. As a member of the West African Economic and Monetary Union, Senegal is working toward greater regional integration with a unified external tariff. Senegal also realized full Internet connectivity in 1996, creating a miniboom in information technology-based services. Private activity now accounts for 82% of GDP. In 2003, GDP will probably again grow at about 5%. However, Senegal faces long-term unemployment, trade union militancy, juvenile delinquency, and drug addiction.

We have a 75% equity interest in SentelGSM. The remaining 25% of SentelGSM is owned by a local businessman, Mr. Pape Abdoul Ba.

In July 1998, SentelGSM was awarded a GSM license for The Republic of Senegal. The license, awarded for a period of 20 years, is renewable every five years thereafter. The license required no initial payment; however, there is an annual administrative fee of approximately \$100,000 in addition to a \$16,000 annual fee per used channel frequency.

The venture commenced operations in April 1999 and currently only offers a prepaid product.

SentelGSM operates a digital network based upon the GSM standard. As of December 31, 2003, SentelGSM's network consisted of 55 cell sites covering approximately 60% of the population.

Senegal has a calling party pays system.

SentelGSM currently has only one other competitor in the cellular telephony market in Senegal, Sonatel Mobiles, which is operated by Sonatel Mobile, a branch of Sonatel, the local privatized PTT and in which France Telecom is a shareholder. Sonatel Mobiles operates a GSM network. According to EMC, as of December 31, 2003 SentelGSM had the number two market position. A third license is in the process of being granted. We currently attempt to differentiate ourselves from our competitors on the basis of pricing, distribution and customer service. The public telecommunications operator, Sonatel, is partially privatized (40% owned by France Telecom, 51% by the government of Senegal and 9% by individuals). Since 2002 the government has been offering additional licenses for sale. The present regulatory agenda is focused on possible changes in interconnect rates effective April 2004.

Tanzania

Shortly after independence, Tanganyika and Zanzibar merged to form the nation of Tanzania in 1964. One-party rule came to an end in 1995 with the first democratic elections held in the country since the 1970s. Zanzibar's semi-autonomous status and popular opposition have led to two contentious elections since 1995, which the ruling party won despite international observers' claims of voting irregularities. The economy depends heavily on agriculture, which accounts for half of GDP, provides 85% of exports, and employs 80% of the work force. Topography and climatic conditions, however, limit cultivated crops to only 4% of the land area. Industry was traditionally based on the processing of

agricultural products and light consumer goods. The World Bank, the International Monetary Fund, and bilateral donors have provided funds to rehabilitate Tanzania's economic infrastructure and to alleviate poverty. Growth in 1991-2002 included a pickup in industrial production and a substantial increase in output of minerals, led by gold. Oil and gas exploration and development played an important role in this growth. Recent banking reforms have helped increase private sector growth and investment. Continued donor support and solid macroeconomic policies should support continued real GDP growth of 5% in 2003.

As of December 31, 2003, we had a 59.4% equity interest in MIC Tanzania Limited ("MIC Tanzania"). Our joint venture partners are Ultimate Communications Ltd., a private Tanzanian company, and a government entity. In February 2004, MIC acquired an additional 25% equity interest in MIC Tanzania from The Tanzanian State.

In 1993, MIC Tanzania acquired a 15 year license to operate a cellular telephone network in the United Republic of Tanzania. In November 2003 the term of the license was changed to 25 years. The modified license expires in 2018. MIC Tanzania currently pays a royalty of 1% of airtime revenue (reduced from 5% in 2002) and cellular frequency fees based on the allocated number of frequencies, which are dependent upon the number of cell sites. The license was re-issued in 2001 with additional frequency ranges.

Analog cellular service became operational in September 1994, and in September 2000 MIC Tanzania launched its GSM network. MIC Tanzania operates both an analog network and a digital network, which is based upon the GSM standard. As of December 31, 2003, MIC Tanzania's network consisted of 122 cell sites, covering approximately 10% of the population. MIC Tanzania currently provides coverage to all major urban areas and a substantial number of rural areas and Zanzibar. MIC Tanzania plans to add eight new coverage sites and increase capacity in main regional centers.

Tanzania has a calling party pays system.

MIC Tanzania currently has two principal competitors in the cellular telephony market in Tanzania: Vodacom Tanzania which operates a GSM network; and Celtel Tanzania, which also operates a GSM network and is a subsidiary of Tanzania Telecommunications Company Limited ("TTCL"), the privatized former PTT. In 1999 and 2000, three new licenses were issued, of which one, Zanzibar Telecom, commenced operations on the island of Zanzibar in 1999. In 2000, Vodacom Tanzania commenced operations and has rapidly built-out its network to provide coverage in most of the areas covered by MIC Tanzania. According to EMC, as of December 31, 2003, MIC Tanzania had the number two market position behind Vodacom Tanzania. We presently compete with other operators principally in the areas of pricing and competitive coverage. The Tanzanian Communications Regulatory Authority ("TCRA") is expected to establish new interconnect rates in 2004 and telecommunications deregulation is anticipated in 2005.

MIC Tanzania has recently won a claim against TTCL in the amount of \$13,000,000 for interconnection charges accrued but not paid prior to the privatization. As of December 31, 2003, MIC has received \$900,000 of this amount. Although we continue to be in discussions regarding payment of the remaining amount owed to us, we cannot assure you that we will recover the full amount.

Ghana

Well endowed with natural resources, Ghana has roughly twice the per capita output of the poorer countries in West Africa. Even so, Ghana remains dependent on international financial and technical assistance. Gold, timber, and cocoa production are major sources of foreign exchange. The domestic economy continues to revolve around subsistence agriculture, which accounts for 36% of GDP and employs 60% of the work force, mainly small landholders. Ghana opted for debt relief under the

Heavily Indebted Poor Country program in 2002. Policy priorities of the current government include tighter monetary and fiscal policies, accelerated privatization, and improvement of social services.

We have a 100% equity interest in Millicom (Ghana) Ltd., having increased our shareholding from 70% to 100% in mid-2002. We granted a call option regarding the 30% equity stake, which may be exercised from June 2005 to June 2007 at an exercise price of \$190,000.

Millicom (Ghana) Ltd, operating under the trade name "Mobitel", currently has a license to operate analog cellular services throughout Ghana. In addition, in 2002 Mobitel obtained a license to operate GSM cellular services throughout the country. In December 2004, the government of Ghana and the country's telecommunications operators signed new license agreements. Our new license has a term of 15 years, and is renewable at expiration for 10 years. The license fee amounts to \$22.5 million and is payable over 6 years. In 2001 we paid a frequency charge that was determined retrospectively.

Mobitel commenced operations in May 1992, providing analog cellular services, and in June 2002 successfully launched its GSM network.

Mobitel operates both an analog network and a GSM network, consisting of 65 cell sites, covering approximately 28% of the population.

A new interconnection agreement entered into with Ghana Telecom provides that, as from October 1, 2003, the parties will pay interconnection rates that are pegged to the U.S. dollar. As a result, revenues from interconnection and interconnection costs have increased.

Mobitel currently has three competitors in the cellular telephony market in Ghana: Ghana Telecom, which operates a GSM network; Scancom Ltd., which also operates a GSM network; and Celltel, which operates an analog network. According to EMC, as of December 31, 2003, Mobitel had the number two market position behind Scancom Ltd. Mobitel currently competes with other market participants principally in the areas of pricing and operating costs. The liberalization of the telecommunications market occurred in February 2002, following a partial privatization in 1996. The local PTT, Ghana Telecom, is partially privatized, with 30% owned by Telecom Malaysia and the remaining share held by the government. The regulatory agenda is presently focused on the increase in interconnect rates effective October 2003. The issuance of new licenses and spectrum fees are under discussion.

Mauritius

Since independence in 1968, Mauritius has developed into a middle-income diversified economy with growing industrial, financial, and tourist sectors. For most of the period, annual growth has been in the order of 5% to 6%. This remarkable achievement has been reflected in more equitable income distribution, increased life expectancy, lowered infant mortality, and a much-improved infrastructure. Sugarcane is grown on about 90% of the cultivated land area and accounts for 25% of export earnings. The government's development strategy centers on foreign investment. Mauritius has attracted more than 9,000 offshore entities, many aimed at commerce in India and South Africa, and investment in the banking sector alone has reached over \$1 billion. Mauritius, with its strong textile sector and responsible fiscal management, has been well poised to take advantage of the Africa Growth and Opportunity Act. The government is encouraging foreign investment in the information technology field.

We have a 50% equity interest in Emtel Limited ("Emtel"). A local partner, Currimjee Jeewanjee & Co. Ltd., owns the remaining 50% of the share capital.

In 1989, Emtel was granted a license, which allows it to operate a cellular telephone system covering the entire island. The license was renewed in 1998 and expires in November 2014.

Emtel commenced operations in May 1989, providing analog cellular services, and in November 1999 launched GSM services.

Emtel operates a digital network based upon the GSM standard. As of December 31, 2003, Emtel's network consisted of 75 cell sites covering approximately 98% of the population.

Emtel pays interconnection charges to Mauritius Telecom and license fees to the regulatory authority, the Information and Communications Technologies Authority ("ICTA"). Emtel's pricing structure is subject to the ICTA's prior approval.

Mauritius has a mobile party pays system.

Emtel currently has only one other competitor in the cellular telephony market in Mauritius, Cellplus Mobile Communications, a government owned telecommunications company which commenced operations during 1996 and currently operates a GSM network. According to EMC, as of December 31, 2003, Emtel had the number two market position. Emtel expects to continue to strengthen its product and distribution network relative to other operators. The regulator, Information and Communication Technologies Authority, is presently focused on tariff rebalancing and establishing interconnect rates. Calling party pays is expected to be implemented in 2004.

Sierra Leone

Since 1991, civil war between the government and the Revolutionary United Front ("RUF") has resulted in the displacement of more than 2 million people (well over one-third of the population), many of whom are now refugees in neighboring countries. After several setbacks, the end to the 11-year civil war in Sierra Leone may finally be near at hand. With the support of the UN peacekeeping force and contributions from the World Bank and international community, demobilization and disarmament of the RUF and Civil Defense Forces combatants has been completed. National elections were held in May 2002 and the government continues to slowly reestablish its authority.

Sierra Leone has substantial mineral, agricultural, and fishery resources. However, the economic and social infrastructure is not well developed, and serious social disorders continue to impede economic development, following the civil war. About two-thirds of the working-age population engages in subsistence agriculture. Manufacturing consists mainly of the processing of raw materials and of light manufacturing for the domestic market. Plans continue to reopen bauxite and rutile mines shut down during the conflict. The major source of hard currency consists of the mining of diamonds. The economic outlook depends upon the maintenance of domestic peace and the continued receipt of substantial aid from abroad, which is essential to offset the severe trade imbalance and to supplement government revenues.

We have a 70% equity interest in Millicom Sierra Leone Limited ("MSL") with the remaining 30% owned by a number of investors.

In August 2000, MSL acquired a nationwide license to provide GSM cellular telephony in Sierra Leone. The license expires in August 2015.

MSL commenced operations in late May 2001 and currently operates a prepaid service in all major provinces.

MSL operates a digital network based upon the GSM standard. As of December 31, 2003, MSL's network consisted of 8 cell sites covering approximately 10% of the population. MSL initially rolled out its operation in Freetown, the capital, with a population of 1.5 million people.

MSL currently has only one other competitor in the cellular telephony market in Sierra Leone, Celtel Sierra Leone. According to EMC, as of December 31, 2003, MSL had the number two market

position. Our present coverage in the major provinces and our extensive dealer network are primary sources of competition relative to other market participants. We believe there is growth potential as the security situation stabilizes.

OTHER INVESTMENTS

Tele2 AB (formerly named NetCom AB)

Tele2 AB is an alternative pan-European telecommunications company offering fixed and mobile telephony, as well as data network and Internet services. In August 2003, Millicom Telecommunications, our wholly owned subsidiary through which we hold our interest in Tele2 AB, issued 5% Mandatory Exchangeable Notes which are exchangeable on or before August 7, 2006 into substantially all of our shares of Tele2 AB. For a more detailed description of the offering and the terms of the 5% Mandatory Exchangeable Notes and the related securities lending arrangement entered into in connection with the offering of the 5% Mandatory Exchangeable Notes, see "Operating and Financial Review and Prospects–Liquidity and Capital Resources–Millicom Telecommunications S.A.'s 5% Mandatory Exchangeable Notes".

The Tele2 AB series B shares underlying the 5% Mandatory Exchangeable Notes have been lent to Deutsche Bank AG London pursuant to a securities lending arrangement. Millicom Telecommunications S.A. is obligated to deliver Tele2 AB series B shares upon exchange of the 5% Mandatory Exchangeable Notes even in the event of a failure of Deutsche Bank AG London to redeliver to Millicom Telecommunications S.A. Tele2 AB series B shares.

Tele2 AB is listed on the Stockholm Stock Exchange under TEL2A and TEL2B, and on the NASDAQ Stock Market under TLTOA and TLTOB.

As at December 31, 2003, the Company held 6.1% (2002: 6.8%) of Tele2 AB with a market value of \$479,040,000 (2002: \$265,571,000).

Argentina

In 1998, MIC obtained a license to provide fixed wireless data, Internet access and fixed telephony services in Argentina. Millicom Argentina SA ("Millicom Argentina"), in which MIC has a 65% equity interest, launched services in May 2000. The license covers the six largest cities in Argentina, covering approximately 90% of the urban population. Millicom Argentina is focused on providing Internet access and communications for bandwidth intensive applications such as high-speed data transmission and Internet access to small, medium and large sized businesses and home office workers. MIC sold its 65% equity interest in Millicom Argentina on September 22, 2004.

Peru

In July 2000, MIC was awarded a license to provide fixed wireless data, Internet access and fixed telephony services in Peru. The license covers the main nine cities and is valid for a 20-year period with renewal for a similar period. The frequency award is one of three license awards of this type in Peru. MIC is focused on providing Internet access and communications for bandwidth intensive applications such as high-speed data transmission and Internet access to businesses and home office workers. Services were launched in January 2001 in Lima and now cover Chiclayo and Trujillo.

In May 2002, MIC entered into a concession agreement with the Peruvian government, allowing it to provide long-distance (domestic and international) carrier services. The concession area comprises the states of Ancash, Arequipa, Ica, La Libertad, Lambayeque, Lima and the constitutional province of Callao as well as signals abroad. The concession agreement is for a term of 20 years with renewal for a similar period or partial renewals for five years, not to exceed 20 years.

We intend to exit these businesses.

Management Contracts

In the fourth quarter of 2003 and the first quarter of 2004, MIC entered into a management agreement and an option agreement with the Rafsanjan Industrial Complex ("RIC") in Iran. Pursuant to the management agreement, MIC will provide management services for a network to be developed and owned by RIC under a build, operate and transfer agreement between RIC and the Telecommunications Company of Iran ("TCI"), an entity controlled by the Iranian Government. Under the build, operate and transfer agreement, RIC will build and operate an Iran-wide GSM network for 2 million prepaid customers. During an agreed period which commences on February 9, 2005 and expires on February 9, 2015, RIC will pay a majority of revenues generated by the network to TCI. At the end of the agreed period, ownership of the network will be transferred to TCI without charge. MIC will be paid for its management services by receiving 2.2% of the gross revenues generated by the network, subject for periods beginning from February 9, 2007 to a minimum annual payment of \$8 million per year. Pursuant to the option agreement, MIC has an option to acquire from RIC up to 47% before February 9, 2007, and up to 30% between February 9, 2007 and February 9, 2009 (up to a total maximum of 47%) of the equity ownership of the company that will operate the network at book value.

Other licenses

MIC has been actively pursuing further licenses in countries where it has existing cellular networks and strong brand recognition. A fixed wireless license has also been awarded in Venezuela. We do not intend to commence providing services in Venezuela.

Organizational Structure

Below is a list of MIC's significant subsidiaries and joint ventures as of December 31, 2004, including the name, country of incorporation or residence and proportion of ownership interest.

| Name | Country of residence | Proportion of ownership interest |
|-------------------------------------|----------------------------------|----------------------------------|
| Cam GSM Company Limited | Cambodia | 58.4% |
| Royal Telecam International Limited | Cambodia | 57.0% |
| Millicom Lao Co. Ltd. | Lao People's Democratic Republic | 74.1% |
| Pakcom Limited | Pakistan | 61.3% |
| Paktel Limited | Pakistan | 98.9% |
| Celltel Lanka Limited | Sri Lanka | 99.9% |
| Comvik International (Vietnam) AB | Vietnam | 80.0% |
| Telefonica Celular de Bolivia SA | Bolivia | 100.0% |
| Telemóvil El Salvador SA | El Salvador | 100.0% |
| Comunicaciones Celulares SA | Guatemala | 55.0% |
| Telefónica Cellular SA | Honduras | 50.0% |
| Telefonica Celular del Paraguay SA | Paraguay | 96.0% |
| Millicom Peru SA | Peru | 100.0% |
| Millicom (Ghana) Limited | Ghana | 100.0% |
| Emtel Limited | Mauritius | 50.0% |
| Sentel GSM | Senegal | 75.0% |
| Millicom (SL) Limited | Sierra Leone | 70.0% |
| MIC Tanzania Limited | Tanzania | 84.4% |

Property, Plant and Equipment

We and our operating companies own, or control through long-term leases or licenses, properties consisting of plant and equipment used to provide cellular telephone services. In addition, we and our operating companies own, or control through leases, properties used as administrative office buildings and other facilities. These properties include land, interior office space and space on existing structures of various types used to support equipment used to provide cellular telephone services. The leased properties are owned by private and municipal entities.

Plant and equipment used to provide cellular telephone services consist of:

switching, transmissions and receiving equipment;

connecting lines (cables, wires, poles and other support structures, conduits and similar items);

land and buildings;

easements; and

other miscellaneous properties (work equipment, furniture and plants under construction).

MIC's principal executive offices are located in Bertrange, the Grand Duchy of Luxembourg, where it leases approximately 448 square meters. The lease is automatically renewable from year to year unless terminated by MIC or the lessor upon six months advance written notice. The current annual rental is approximately \$167,000. MIC believes its principal executive offices are suitable and adequate for its operations.

Insurance

We and our operations maintain the types and amounts of insurance customary in the industries and countries in which we and our operations operate, including coverage for employee related accidents and injuries and property damage. We consider our insurance coverage and that of our operations to be adequate both as to risks and amounts for the business conducted by us and our operating companies.

ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS

The following discussion should be read in conjunction with, and is qualified in its entirety by reference to our consolidated financial statements and the related notes thereto included in this report. The following discussion should be read in conjunction with "Presentation of Financial and Other Information" and "Selected Consolidated Financial and Operating Data". Except for the historical information contained in this report, the discussions in this section contain forward looking statements that involve risks and uncertainties. Actual results could differ materially from those discussed below. See "Forward Looking Statements".

Unless otherwise indicated, all financial data and discussions relating thereto in this discussion and analysis are based upon financial statements prepared in accordance with IFRS. See Note 31 of the "Notes to the Consolidated Financial Statements" for certain reconciliations between IFRS and U.S. GAAP.

Overview

Introduction

We are a global telecommunications operator with a portfolio of investments in the world's emerging markets over which we typically exercise management and voting control. Our strategy of being a low cost provider, focused on prepaid services using mass market distribution methods, has enabled us to continue to pursue high growth while delivering operating profitability.

We currently have interests in 16 cellular systems in 15 countries, focusing on emerging markets in Asia, Latin America and Africa. As of December 31, 2003, our cellular operations had a combined population under license of approximately 387 million people.

As we have established an early presence in most of the markets in which we operate, we have been able to secure our licenses at low cost. Historically, we have been successful in renewing all of our maturing licenses, generally on terms similar to the original licenses. We operate primarily with prominent local business partners through ventures, over which we typically exercise management control.

Subscriber Base

We have consistently achieved strong subscriber growth across our operations. As of December 31, 2003, we had total subscribers of 5.7 million. This represented an increase of 42% from 4.0 million as of December 31, 2002 and excluding El Salvador an increase of 31%. Excluding El Salvador, our total subscriber base grew 28% in 2002 to 4 million total subscribers as of December 31, 2002 and grew 38% in 2001 to 3.1 million as of December 31, 2001 from 2.2 million as of December 31, 2000.

As of December 31, 2003, we had a proportional subscriber base of 4 million, an increase of 44% from December 31, 2002 and excluding El Salvador an increase of 28%. Excluding El Salvador, our proportional subscribers increased 24% to 2.8 million subscribers as of December 31, 2002 and increased by 38% to 2.2 million as of December 31, 2001 from 1.6 million as of December 31, 2000.

The subscriber data above excludes subscribers of our divested operations.

Revenue

Our revenue was \$647.1 million for the year ended December 31, 2003 as compared to \$605.2 million for the year ended December 31, 2002. Included in total revenues for the year ended December 31, 2003 are revenues of \$5.9 million from our operation in Colombia which was divested in February 2003 and revenues of \$39.1 million from our operation in El Salvador which was reconsolidated from September 15, 2003. Included in total revenues for the year ended December 31, 2002 are revenues of \$32.3 million from operations divested in 2002 and \$50.5 million from our divested operation in Colombia.

We derive our revenue from the provision of telecom services (such as monthly subscription fees, airtime usage fees, roaming fees, interconnect fees and other telecommunications services), connection fees and equipment sales. In addition, in Vietnam, we derive our revenue through a revenue sharing agreement with a Vietnamese government owned entity that also generates its revenues from the above-described revenue.

The revenue from the provision of telecom services increased from \$581.3 million in 2002 to \$621.7 million in 2003. This was due to a combination of factors. Firstly, the subscriber base in continuing operations continued to grow. Secondly, the total number of minutes of airtime increased. However, airtime per subscriber decreased as the proportion of prepaid subscribers, whose usage and airtime tends to be lower than that of postpaid subscribers, increased. Thirdly, the average price per minute decreased in 2003. Connection revenues increased from \$7.9 million in 2002 to \$10.2 million in 2003 due to the increase in the number of new subscribers, though in some cases connection fees were reduced to zero as a spur to subscriber growth. Revenues from equipment sales remained constant at approximately \$15 million.

We note that a number of our regulators have, or are expected to, reduce interconnection rates. Because we are often one of the larger suppliers of telephone services in the countries we service, this could have the effect of reducing our revenue. Nonetheless, we believe that lower cost to customers may have the effect of expanding our markets over time.

We believe there is a significant opportunity for rapid growth in our markets due to low cellular penetration in economies with high growth potential and substantial pent-up demand for basic voice telephony services. We believe we can grow our subscriber base and revenue by continuing to focus on

prepaid services while controlling costs and maintaining our position with postpaid customers. We are developing a number of non-traditional distribution channels in our ventures to expand our market share and reduce our operating costs. There is, however, a risk that, as new competitors enter our prepaid markets and price competition intensifies, our prepaid customers may be more likely to move from one cellular operator to another than our postpaid customers. In that event, we believe our strong service coverage and increasing use of non-traditional distribution channels, competitive tariffs and brand awareness will enable us to compete effectively in our prepaid markets.

Costs

The primary cost of sales incurred by us in relation to the provision of telecommunication services relate to interconnection costs, roaming costs, depreciation and impairment of network equipment.

Our other main operating costs include commissions payable to agents for obtaining customers on our behalf, commissions for selling prepaid cards, advertising and promotion costs, staff costs and depreciation of non-network equipment.

We will continue to seek ways to further reduce our overall cost base by rationalizing our operations. In 2002, we initiated a more strict, centralized cost reduction program across our operations, which has lowered our costs. In addition, we expect to realize additional synergies across our multi country operations, such as sharing information, human resources, best practices and technologies and centralized negotiations of financing and of supply contracts for network and equipment handsets.

Effect of Tele 2 AB shares

Our net profit (loss) has experienced significant fluctuations in recent years. This fluctuation resulted primarily from gains or losses in the market price valuation of Tele 2 AB series B shares that we hold or disposed of in recent years. See Note 8 of the "Notes to the Consolidated Financial Statements" for information on MIC's holdings and dispositions of Tele 2 AB series B shares. The variation in the share price of the Tele 2 AB series B shares held by MIC is recorded under the caption "gain (loss) and valuation movement on investment securities." The Tele 2 AB shares are listed on Nasdaq and Stockholmsborsen and have a history of high volatility. Accordingly, we do not believe it is possible to estimate any trend in the future price of the Tele 2 AB shares.

On August 7, 2003, Millicom Telecommunications S.A., MIC's wholly-owned subsidiary, issued for an aggregate value of SEK 2,555,994,000 (approximately \$310 million) Mandatory Exchangeable Notes which are exchangeable into a maximum of 8,968,400 Tele2 AB series B shares. Millicom Telecommunications S.A. could retain up to 30% of the increase in value of the Tele2 AB series B shares over the designated reference price of SEK 285 per share. Unless otherwise previously redeemed and exchanged or purchased and cancelled, each 5% Mandatory Exchangeable Note will be mandatorily exchanged by Millicom Telecommunications S.A. on August 7, 2006.

The 5% Mandatory Exchangeable Notes include an embedded derivative, which is valued separately. The variation in the value of the embedded derivative is recorded under the caption "fair value movement on financial instruments." The embedded derivative, which reflects MIC's limited right to participate in the increase in value of the Tele2 AB series B shares, is recorded at fair value, taking into account time and volatility factors. Because the Tele 2 AB series B share price is a primary determinant in the value of the embedded derivative, any valuation movement on the Tele2 share price will be partially offset by a corresponding movement in the value of the embedded derivative.

Upstreaming of Cash

The continued improvement in the operating and financial performance of our ventures has allowed us to continue to upstream excess cash from our ventures to MIC. During the years ended December 31, 2001 and 2002, we upstreamed \$55.1 million and \$96.7 million, respectively, of which \$3.4 million and \$8.8 million, respectively, was from divested operations. For the year ended December 31, 2003, we upstreamed \$129.3 million from 13 of the 15 countries in which we operate.

Divestitures

We have made a number of significant divestitures as part of our debt reduction plan and focus on delivering profitable growth over recent years. These divestitures have included:

our operation in Colombia in February 2003;

our operation in the Philippines in December 2002, MIC Systems (including Mach) in November 2002, Liberty Broadband (formerly known as Tele2 (UK)) in September 2002 and Tele2 AB shares during the course of 2003, 2002 and 2001; and

our operation in Russia in November 2001 and our operation in India (Madras) in September 2001.

See "—Investments, Capital Expenditures and Divestments".

Debt Restructuring Plan

In 2003, we implemented a restructuring plan to substantially improve our liquidity by reducing our net indebtedness and debt service obligations. As of December 31, 2002, we had total consolidated indebtedness of \$1,228,575,000, and our total consolidated net indebtedness (representing total consolidated indebtedness after deduction of cash, cash equivalents and short-term time deposits) was \$1,141,924,000 which required a substantial amount of cash from operations to service our debt. In addition to divesting selected assets (for example, we divested MIC Systems (including Mach), Tele2 AB shares, our operations in the Philippines and our operation in Colombia and Liberty Broadband Limited), we have undertaken a balance sheet restructuring plan. The restructuring plan included the following steps:

in May 2003, MIC issued \$562 million principal amount of 11% Senior Notes and \$64 million principal amount of 2% Senior Convertible PIK Notes in exchange for \$776 million principal amount of 13.5% Senior Subordinated Notes;

on August 7, 2003, our subsidiary, Millicom Telecommunications SA, issued for an aggregate value of SEK 2,555,994,000 (approximately \$310 million) 5% Mandatory Exchangeable Notes, which are mandatorily exchangeable into shares of Tele2 AB; and

on August 15, 2003 and September 30, 2003, we repurchased in private transactions \$57 million and redeemed \$110 million, respectively, in aggregate principal amount of the 11% Senior Notes.

on November 7, 2003, MIC commenced a cash tender offer and consent solicitation relating to all of the \$395,219,000 outstanding principal amount of the 11% Senior Notes, which expired on December 8, 2003.

on November 24, 2003, MIC issued \$550 million principal amount of 10% senior notes due 2013, which we refer to as the 10% Senior Notes, and issued a notice of redemption in respect of the total remaining outstanding amount of the 13.5% Senior Subordinated Notes. MIC used approximately \$273 million of the proceeds of the 10% Senior Notes to acquire the outstanding amount of 11% Senior Notes tendered on or prior to December 8, 2003. MIC issued a notice of

redemption with respect to the total remaining outstanding amount of 11% Senior Notes on December 5, 2003, with a redemption date of December 10, 2003. MIC used approximately \$143.8 million of the proceeds from the 10% Senior Notes to redeem in full the remaining outstanding amount of 11% Senior Notes. MIC redeemed the 13.5% Senior Subordinated Notes in their entirety on December 29, 2003.

Millicom's total consolidated indebtedness as of December 31, 2003 was \$1,276,865,000 (including the embedded derivative on the 5% Mandatory Exchangeable Notes for an amount of \$103,457,000) and our total consolidated net indebtedness (representing total consolidated indebtedness after deduction of cash, cash equivalents and current time deposits) was \$1,095,156,000. Of such indebtedness, \$327,635,000 relates to the 5% Mandatory Exchangeable Notes, which are mandatorily exchangeable into Tele2 AB B shares and \$103,457,000 to the embedded derivative on the 5% Mandatory Exchangeable Notes and in respect of which no repayment in cash of principal is required. In addition, our interest obligations in respect of the 5% Mandatory Exchangeable Notes have been secured by U.S. Treasury STRIPS, which we purchased with a portion of the net proceeds from the offering of the 5% Mandatory Exchangeable Notes. To date, our restructuring plan has enhanced our balance sheet and significantly improved our liquidity levels by reducing our debt service obligations.

El Salvador operations

On September 15, 2003, MIC's operation in El Salvador, Telemóvil, entered into a share purchase agreement with the minority shareholders of Telemóvil. The agreement provided for the acquisition by Telemóvil of 30% of its own shares for a consideration of \$70 million payable over a period of a maximum of 6 years and an annual dividend premium of \$1 million, with a corresponding net present value of \$67,371,000. Of this amount \$16 million were paid in cash at the closing of the transaction. The payment of the acquisition price was guaranteed by MIC. During this period Telemóvil had an ownership interest in 30% of its own shares, while the record title remained with an escrow agent for the benefit of the minority shareholders pending the final settlement date. Based on this agreement, MIC regained control and began consolidating Telemóvil at 100% since September 15, 2003. In December 2004, MIC settled the full acquisition price bringing its legal ownership interest to 100%. Telemóvil's license contract was signed in September 1991 for a 15-year period. In December 2004, Telemóvil extended its cellular license in El Salvador. This license which was due for renewal in 2006 will now expire in 2018.

Completing our Migration to the GSM standard

We expect GSM subscribers to exceed 50% of our total subscriber base by the end of 2004. Our Asian and African businesses are fully GSM-based, except for Pakistan, where GSM will be rolled out to our customers in 2004. In Latin America, we plan to introduce GSM systems in Paraguay, Guatemala, Honduras and El Salvador in 2004. The equipment costs relating to GSM have decreased significantly over the last few years. We believe that GSM will increase our revenues from prepaid minutes and roaming services while lowering our infrastructure and maintenance costs. GSM also offer our customers greater choice of handsets at a lower cost with improved functionality.

Effect of Exchange Rate Fluctuations

Exchange rates for currencies of the countries in which our ventures operate may fluctuate in relation to the U.S. dollar, and such fluctuations may have a material adverse effect on our earnings, assets or cash flows when translating local currency into U.S. dollars. For each venture that reports in a currency other than the U.S. dollar, a decrease in the value of that currency against the U.S. dollar would reduce our profits while also reducing both our assets and liabilities. A relevant example for us during 2002 was the devaluation of the currency in Paraguay, which had a substantial adverse effect on our results of operations. In the years ended December 31, 2003, 2002 and 2001, for the group as a

whole, we suffered exchange losses of \$45,602,000, which are mainly due to the exchange loss on the 5% Mandatory Exchangeable Notes, \$23,483,000 and \$17,313,000, respectively. To the extent that our ventures upstream cash in the future, the amount of U.S. dollars we will receive will be affected by fluctuations of exchange rates for such currencies against the U.S. dollar. The exchange rates obtained when converting local currencies into U.S. dollars are set by foreign exchange markets over which we have no control. We have not entered into any significant hedging transactions to limit our foreign currency exposure.

Expiration of Telephone Licenses and the BCC

We are currently seeking to renew the BCC in Vietnam and our telephone license in Pakistan, which are our two largest contributors to revenue among our ventures. Although we are currently in negotiations to extend the life of the BCC and the license for a significant period of time and management expects that they will be extended, we cannot assure you that the BCC or the license will be extended on equivalent or similar terms, or at all. If the BCC or the license is not extended on equivalent or satisfactory terms, or at all, our results of operations and financial condition would be adversely affected. If the revenue sharing agreement is not extended or CIV, our Vietnamese subsidiary, is unable to maintain its operations in Vietnam through another agreement, its telecommunications services would cease on June 30, 2005. In such event, CIV would no longer generate any revenues from cellular operations in Vietnam. CIV's revenues for the year ended December 31, 2003 were \$129,936,000 (20% of total revenues) and operating profit was \$51,292,000 (32% of total operating profits). At present, all equipment recorded in CIV's financial statements will be fully amortized by July 1, 2005, at which date legal title to all equipment will be transferred to VMS at a price of \$1. In Pakistan, our two subsidiaries, Paktel and Pakcom, have obtained a letter from the Pakistan Telecommunication Authority stating its intention to renew the licenses subject to certain conditions.

In each of our markets we may face competition for business arrangements or licenses from major international telecommunications entities as well as from local competitors. While we have not typically paid significant amounts in connection with our business arrangements or for cellular licenses, the competition for the granting or renewal of business arrangements or licenses is increasingly intense. As such, we anticipate that we may have to pay substantial renewal fees in certain markets, as well as meet specified network build out requirements. We cannot assure you that we will be successful in obtaining or renewing any profit sharing arrangement or cellular telephone licenses, or if they are awarded that they are on terms acceptable to us. In addition, we may need to seek future funding through additional borrowings or equity offerings, and we cannot assure you that such funding will be obtained on satisfactory terms or at all.

Economic and Political Environments in our Emerging Markets

We currently have interests in 15 countries in emerging markets around the world and are subject to government regulation in each market. The governments of the 15 countries differ widely with respect to structure, constitution and stability, and some of these countries lack mature legal and regulatory systems. In the normal course of business, we are involved in discussions regarding taxation, interconnect and tariffing arrangements, which can have a significant impact on the long-term economic viability of our operations. To the extent that our operations depend on governmental approval and regulatory decisions, the operations may be adversely affected by changes in the political structure or government representatives in each of the markets in which we operate. Recent political and economic changes have resulted in political and regulatory uncertainty in certain countries in which we operate. We cannot assure you that factors such as these will not have a material adverse effect on our operations in particular countries. For a more complete description of the economic and political environments in the markets in which we operate, see "Information on the Company."

Risk of Liquidation

Under Luxembourg company law, when companies have losses equal to or greater than half the amount of their subscribed share capital, a shareholders' meeting must be convened for the shareholders to determine whether or not to liquidate the company. As of December 31, 2002, we had losses equal to more than half our subscribed share capital. At the shareholders' meeting held on May 27, 2003, the shareholders voted to continue our operations. As of December 31, 2003, we had losses equal to more than half our subscribed share capital. At the shareholders' meeting held on July 7, 2004, the shareholders voted to continue our operations.

We may have losses equal to or greater than half the amount of our subscribed share capital in future years. In such event, our shareholders may vote to dissolve the Company, in which case a liquidator would be appointed. Under Luxembourg law, such liquidator could be any person appointed by our shareholders, including for instance our board of directors. In the event that no liquidator is appointed, the Company's board of directors would be deemed to be the liquidator. The liquidator would be responsible to liquidate the Company in the best possible way. The realization of assets might be in the form of disposal of all of our business collectively, individual ventures, groups of ventures, licenses or any other type of liquidation intended to realize the best value for our shareholders. The realization of assets might in the case of dissolution and liquidation not achieve as high a value as could be obtained if disposed of in the normal course of business.

Critical Accounting Policies

The consolidated financial statements of MIC and its subsidiaries have been prepared in accordance with IFRS. In compiling these statements, management needs to make assumptions, estimates and judgments, which are often subjective and may be affected by changing circumstances or changes in its analysis. Material changes in these assumptions, estimates and judgments have the potential to materially alter our results of operations. We have identified below those of our accounting policies that we believe could potentially produce materially different results if we were to change our underlying assumptions, estimates and judgments. For a detailed discussion of these and other accounting policies, see Note 2 of the "Notes to the Consolidated Financial Statements".

Basis of Consolidation

Entities over which we have control are fully consolidated. Entities over which we have joint control are consolidated using the proportional method that combines our proportional share of assets, liabilities, income and expenses. The definition of control is the power to govern the financial and operating policies of an entity so as to obtain benefits from it and is based on criteria such as the ability to vote through items at the shareholder and board level. The method of consolidation used for each entity is based on management's assessments as to whether they have full or joint control.

Although MIC owns 70% of the share capital of its operation in El Salvador, due to a dispute which arose with local shareholders, management determined in May 2001 that it was no longer able to exercise a significant influence in the operation and thus that it was more appropriate to show its investment as a long-term asset in the balance sheet under the caption "Investment in securities". As a result of the resolution of this dispute, management determined in September 2003 that it will begin to fully consolidate the operation in El Salvador effective from September 15, 2003 onwards. See "—Results of Operations".

Collectability of Assets

Management is required to estimate the collectability of trade debtors. As of December 31, 2003, these totaled \$149,949,000, of which management had estimated that \$36,199,000 was unlikely to be collected. These estimates are based on knowledge of the local markets, prior credit history and

estimates of future cash flows generated from these receivables. The basis for the impairment made will vary between subscribers and amounts due from other telephone companies and are management's best estimates.

Impairment of Non-current Assets

MIC records significant intangible and tangible assets relating to cellular and non-cellular operations. Intangible assets mainly relate to goodwill and license values and tangible assets mainly relate to network value recorded as property, plant and equipment. Significant estimates, assumptions and judgments are required to decide the useful expected lives of these assets and whether these assets are impaired. These estimates are made on a regular basis throughout the year as they can be significantly affected by changes in competition, technology and other similar factors. When certain operational, financial or other factors indicate an impairment of value, management evaluates the carrying value of property, plant and equipment as well as other assets including licenses and goodwill, in relation to the operating performance and future cash flows of the underlying assets. When indicated, the impairment losses are measured based on the difference between the estimated recoverable amount and the carrying amount of the asset. Management's estimates of recoverable amounts for the individual asset or, if not possible, the cash-generating unit, are based on prices of similar assets, to the extent available in the circumstances, and the result of valuation techniques. These include net present values of estimated future cash flows and valuations based on market transactions in similar circumstances. In addition to the evaluation of possible impairment to the assets carrying value, the foregoing analysis also evaluates the appropriateness of the expected useful lives of the assets. Any negative change in relation to the operating performance or the expected future cash flow of individual assets or of a cash generating unit will change the expected recoverable amount of the underlying assets and therefore will decrease the fair value of the underlying assets.

During 2003, MIC entered into discussions concerning the sale of its high-speed wireless data operation in Peru. Following these discussions, MIC has recognized an impairment charge of \$3,073,000 in the carrying value of the license in Peru.

Due to revised anticipated lower revenues from non-digital equipment, MIC recognized an impairment loss of \$4,097,000 over certain network equipment in MIC Africa in 2003. In addition MIC reversed an impairment loss in MIC Latin America for an amount of \$1,579,000.

In the year ended December 31, 2002, management identified an impairment of its licenses to operate high-speed wireless data services in Peru and Venezuela and, as a consequence, made a write-down of \$3,034,000 in the value of these licenses. Also, in 2002, MIC recognized an impairment on both goodwill and license value in its operations in Colombia and Argentina, for respectively \$77,456,000 and \$2,496,000.

During 2001, management identified impairment of its license to operate high-speed cellular data services in the United Kingdom (held by Liberty Broadband Ltd.) due to initial market conditions that delayed profitable asset deployment. Therefore, an impairment was measured as the difference between the recoverable amount, determined by reference to discounted cash flows and the carrying value of the license at the measurement date, resulting in a write-down of \$20,074,000. Liberty Broadband Ltd. was sold in September 2002.

During 2000, management identified impairment of its analog fixed assets and related licenses and intangibles due to the faster-than-expected migration of its analog subscribers to digital platforms. This rapid migration created a likely expectation that the analog assets would be decommissioned or disposed of significantly before the end of their previously estimated useful life. As a result of this rapid migration, the Company re-assessed the recoverability of its investments in the third quarter of 2000. The discounted cash flows projected to be generated from analog assets indicated that the recoverable amount of these assets was lower than the carrying value. Therefore, impairment was

measured as the difference between the recoverable amount, determined by reference to discounted cash flows, and the carrying value of the analog assets at the measurement date. As a result, an impairment charge of \$105,668,000 was recognized.

Investments in Securities

MIC holds significant investments in marketable and non-marketable securities. Marketable securities are carried at fair value with unrealized changes in market value being recorded within the statement of profit and loss under the heading "Gain (loss) and valuation movement on investment in securities". See "Recent Developments–Financial Results for the Year Ended December 31, 2003–Change in Accounting Policy". Prior to the change in accounting policy for available-for-sale securities on January 1, 2003, where securities classified as available-for-sale were sold or impaired or when there was a significant or prolonged decline in the fair value below acquisition cost, the accumulated fair value adjustments were included in the profit and loss statement as "Gain (loss) and valuation movement on investment in securities". Prior to the change in accounting policy for available-for-sale securities on January 1, 2003, on a regular basis the Company compared the market value of its investments to their cost in order to identify potential impairment issues. In considering whether the investment has been impaired, the Company considered all available evidence such as, among other things, significant financial difficulties of the issuer, breaches or default in loan agreements, the recognition of prior impairment losses on that asset or the extent and duration of a decline in fair value below cost. In 2003, MIC recorded an unrealized gain of \$246,760,000 resulting from the change in fair value of the Tele 2 AB shares. In 2002, MIC recorded a loss of \$168,818,000 resulting from the sale of shares and recorded a loss of \$119,138,000 resulting from the prolonged decline in value of the Tele 2 AB shares. During 2002, MIC recognized an impairment on its investment in Great Universal, Inc. and Modern Holdings Incorporated of \$5,027,000 and \$7,050,000, respectively.

During the period from December 31, 2002 to September 15, 2003, MIC accounted for its investment in Telemóvil El Salvador as an available-for-sale financial asset because management determined that during that period it did not have control or significant influence over Telemóvil El Salvador as a result of a dispute with local shareholders. Because the shares of Telemóvil El Salvador are not quoted on a public market and management had not been able to obtain reliable financial information since May 2001, management made different estimates to value this investment using different valuation techniques that resulted in a wide range of fair values. Management therefore concluded that estimating a fair value in these conditions was inappropriate. Consequently, the investment in Telemóvil El Salvador was carried at its December 31, 2002 carrying amount until September 15, 2003. On September 15, 2003, MIC resolved the shareholders dispute with the minority shareholders in Telemovil and as a result, recommenced consolidating Telemovil as from that date.

Revenue recognition

Our revenue comprises the following:

- i. Revenues from provision of telecom services—these recurring revenues consist of monthly subscription fees, airtime usage fees, interconnection fees, roaming fees and other telecommunications services such as data services and short message services. Recurring revenues are recognized on an accrual basis, i.e. as the related services are rendered. Unbilled revenues for airtime usage and subscription fees resulting from services provided from the billing cycle date to the end of each month are estimated and recorded.
- ii. Connection revenues—initial connection fees are recognized when charged, i.e. upon initial signing of the contract with customers.
- iii. Equipment revenues—these revenues consist of the sale of handsets and accessories. Revenues from these sales are recognized at the time that the item is delivered to the customer.

Functional currency

MIC's functional currency is the U.S. dollar because of the significant influence of the U.S. dollar on its operations. MIC is located in Luxembourg and its subsidiaries, joint ventures and associated companies operate in different currencies. The functional currency of each subsidiary, joint venture and associated company, where these are foreign entities, is determined in accordance with the requirements of Standing Interpretation Committee No. 19 (SIC 19) "Reporting Currency—Measurement and Presentation of Financial Statements under IAS 21 and IAS 29".

Derivatives

IAS 39 requires that all financial assets and financial liabilities, including derivatives, be recognized on the balance sheet. Derivatives are initially recorded at cost either in other current assets or other financial liabilities as applicable and then are subsequently measured to fair value through the statement of profit and loss under the caption "Fair value result on financial instruments". Upon adoption of IAS 39 on January 1, 2001, the Company recorded a cumulative negative adjustment related to these derivatives, reflected in shareholders' equity of \$45,264,000.

A derivative embedded in a financial instrument, such as the embedded derivative on the 5% Mandatory Exchangeable Notes in Tele2 AB series B shares, is treated as a separate derivative when its economic risks and characteristics are not closely related to those of the host contract, a separate instrument with the same terms as the embedded derivative would qualify as a derivative, and the combined instrument (derivative and host contract) is not carried at fair value with unrealized gains and losses reported in the profit and loss.

Goodwill

The excess of cost of an acquisition over our interest in the fair value of the identifiable net assets of the acquired subsidiary, associate or joint venture at the date of transaction is recorded as goodwill and recognized as an intangible asset in the balance sheet. Goodwill is amortized using the straight-line method over its estimated useful life but not longer than 20 years.

At each balance sheet date, we assess whether there is any indication of impairment. If such indications exist an analysis is performed to assess whether the carrying amount of goodwill is fully recoverable. A write-down is made if the carrying amount exceeds the recoverable amount.

Negative goodwill represents the excess of the fair value of our share of the identifiable net assets acquired over the cost of acquisition. Negative goodwill is presented in the same balance sheet classification as goodwill. To the extent that negative goodwill relates to expectations of future losses and expenses that are identified in our plan for the acquisition and can be measured reliably, but which do not represent identifiable liabilities, that portion of negative goodwill is recognized in the income statement when the future losses and expenses are recognized. Any remaining negative goodwill, not exceeding the fair values of the identifiable non-monetary assets acquired, is recognized in the income statement over the remaining weighted average useful life of the identifiable acquired depreciable/amortizable assets; negative goodwill in excess of the fair values of those assets is recognized in the income statement immediately.

Equity compensation benefits

Share options are granted to management and key employees. Options are granted at the market price of the shares on the date of the grant and are exercisable at that price. Options granted prior to January 1, 2003, are exercisable over a five-year period, with one third vesting after three years, two-thirds vesting after four years and 100% vesting after five years, and have a contractual option term of six years. Options granted in May 2003 are exercisable one year from the date of grant and

have a contractual option term of six years. When the options are exercised, the proceeds received net of any transaction costs are credited to share capital (nominal value) and share premium. MIC does not make a charge in connection with share options.

Recent U.S. GAAP pronouncements

In January 2003, the FASB issued Financial Interpretation No. 46 (FIN 46), Consolidation of Variable Interest Entities, which was subsequently revised in December 2003 (FIN 46-R). FIN 46-R generally applies to all business enterprises and all arrangements used by business enterprises, and it requires that a business enterprise identifies all its Variable Interest Entities ("VIEs"). VIEs are those entities possessing certain characteristics, which indicate either a lack of equity investment to cover expected losses of the entity or a lack of controlling financial interest by an investor. The party that absorbs a majority of the entity's expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests is deemed to be the Primary Beneficiary and must consolidate the VIE. The measurement principles of this interpretation apply to all VIEs created after January 31, 2003 and to all VIEs in which an enterprise obtains an interest after that date. Additionally, MIC will adopt the measurement principles of FIN 46-R for all VIEs held by MIC prior to January 31, 2003 on March 31, 2004 as a cumulative change in accounting principle. The Company is in the process of evaluating arrangements which could be considered VIEs under FIN 46-R. However, MIC has determined that it is reasonably possible that it will at least consolidate its interest in the following VIEs, held prior to January 31, 2003, upon adoption: Cam GSM Company Limited ("Cam GSM"), Royal Telecom International Limited ("Telecam"), Millicom Argentina S.A., Comunicaciones Celulares S.A., Telefonica Celular and Emtel Limited. Except for Telecam and Millicom Argentina S.A., each of these entities are substantive mobile telecom operating businesses in their respective countries (see Note 3 of the notes to the consolidated financial statements). Telecam and Millicom Argentina S.A. are substantive high speed wireless data service providers in their respective countries. The size of each of these entities and MIC's maximum exposure to loss (as defined in FIN 46) as a result of its involvement with these entities is as follows:

| Under IFRS | Revenue | Operating profit/(loss) | Total assets | Maximum exposure to loss |
|-------------------------------|---------------------------------------|------------------------------------|-------------------------|---|
| | (in thousands of U.S. dollars) | | | |
| Cam GSM | 70,334 | 12,414 | 68,215 | 20,580 |
| Telecam | 9,434 | 1,085 | 8,262 | 2,000 |
| Millicom Argentina S.A. | 3,506 | (225) | 2,775 | 14,886 |
| Comunicaciones Celulares S.A. | 142,700 | 53,197 | 160,629 | 46,056 |
| Telefonica Celular | 95,716 | 45,959 | 79,220 | 28,563 |
| Emtel Limited | 24,004 | 6,904 | 29,138 | 4,291 |

In March 2003, MIC's Pakistani subsidiary Paktel entered into a receivables securitization arrangement with a special purpose entity (the "Paktel SPV"), whose sole purpose is to finance MIC's receivables. Further information regarding the Paktel SPV is contained in Note 18 of the notes to the consolidated financial statements.

In December 2002, the Emerging Issues Task Force reached a consensus in EITF Issue 00-21 ("EITF 00-21"), *Accounting for Revenue Arrangements with Multiple Deliverables*. The Issue addresses a vendor's accounting for transactions involving the delivery of more than one product or service, and when it is necessary to separate the transaction into individual component deliverables, each with its own separate earnings process. If the conditions requiring separate revenue recognition exist, revenue is allocated among the different deliverables based on their relative fair values (the relative fair value of each of the component deliverables to the aggregated relative fair value of the bundled deliverables), with revenue for each component deliverable recognized when the revenue is realized and earned. The

Company is required and plans to adopt the provisions of EITF 00-21, for revenue arrangements entered into or modified on or after January 1, 2004. To accomplish this, the Company must identify and determine the fair value of the component deliverables in its revenue arrangements. The Company is currently assessing the impact that the implementation of EITF 00-21 will have on its results of operations, financial position and cash flows.

In December 2003, the SEC issued Staff Accounting Bulletin No. 104 (SAB 104), Revenue Recognition, which supersedes SAB 101. SAB 104's primary purpose is to rescind accounting guidance contained in SAB 101 related to multiple element revenue arrangements, superseded as a result of the issuance of EITF 00-21. Additionally, SAB 104 rescinds the SEC's Revenue Recognition in Financial Statements Frequently Asked Questions and Answers (the FAQ) issued with SAB 101 that had been codified in SEC Topic 13, Revenue Recognition. Selected portions of the FAQ have been incorporated into SAB 104. While the wording of SAB 104 has changed to reflect the issuance of EITF 00-21, the revenue recognition principles of SAB 101 remain largely unchanged by the issuance of SAB 104. Therefore, aside from EITF 00-21, the Company does not expect there to be a significant difference to its accounting under SAB 101.

Results of Operations

Prior to May 1, 2001, our results of operations included our proportionate share of the results of our operation in El Salvador. As of May 1, 2001, due to a dispute with our local partners, we determined that proportional consolidation was no longer appropriate and we began accounting for our operation in El Salvador under the equity method and recorded our investment on the balance sheet under the caption "Investment in associated companies". As of December 31, 2002, the dispute was still ongoing and we determined that we could no longer exercise significant control over our operation in El Salvador and recorded our investment as a long-term asset in the balance sheet under the caption "Investment in other Securities". Accordingly, while our results of operations prior to May 1, 2001 include our proportionate share of the results of our operation in El Salvador, our results of operations for the periods from May 1, 2001 to September 15, 2003 do not include the results of our operation in El Salvador.

On September 15, 2003, MIC's operation in El Salvador, Telemóvil, entered into a share purchase agreement with the minority shareholders of Telemóvil. The agreement provides for the acquisition by Telemóvil of 30% of its own shares for a consideration of \$70 million payable over a period of a maximum of 6 years and an annual dividend premium of \$1 million, with a corresponding net present value of \$67,371,000. Of this amount \$16 million was paid in cash at the closing of the transaction. The payment of the acquisition price was guaranteed by MIC. During this period Telemóvil had an ownership interest in 30% of its own shares, while the record title remained with an escrow agent for the benefit of the minority shareholders pending the final settlement date. Based on this agreement, MIC regained control and began consolidating Telemóvil at 100% since September 15, 2003. In December 2004, MIC settled the full acquisition price bringing its legal ownership interest to 100%.

This change in accounting treatment relating to our operation in El Salvador, together with our selected divestitures over recent periods and the implementation of our debt restructuring program, may limit the comparability of our financial information and operating data. Thus, our historical financial information and operating data may not be indicative of what our results of operations, financial position or cash flows will be in the future.

Years Ended December 31, 2003 and 2002

The following table sets forth certain profit and loss statement items for the periods indicated.

| | Year Ended | | Impact on Comparative | |
|--|--------------|-----------|------------------------|-------------------|
| | December 31, | | Results for Period | |
| | 2003 | 2002 | Amount of Variation | Percent Change |
| (in thousands of U.S. dollars, except percentages) | | | | |
| Revenues | 647,104 | 605,186 | 41,918 | 7% |
| Cost of sales | (258,002) | (259,530) | 1,528 | (1)% |
| Sales and marketing | (87,575) | (80,941) | (6,634) | 8% |
| General and administrative expenses | (108,449) | (186,491) | 78,042 | (42)% |
| Gain from sale of subsidiaries and joint ventures, net | 2,213 | 88,814 | (86,601) | (98)% |
| Other operating expenses | (32,776) | (44,725) | 11,949 | (27)% |
| Operating profit | 162,515 | 122,313 | 40,202 | 33% |
| Profit (loss) from investment securities | 246,760 | (299,963) | 546,723 | — |
| Interest expense | (135,172) | (185,959) | 50,787 | (27)% |
| Exchange gains (losses) | (45,602) | (23,483) | (22,119) | 94% |
| Charge for taxes | (52,369) | (22,734) | (29,635) | 130% |
| Net profit (loss) for the year | 178,823 | (385,143) | 563,966 | — |

Subscribers. Our worldwide total cellular subscribers increased by 42% to 5,690,542 as of December 31, 2003 from 4,002,911 as of December 31, 2002. Net additions of subscribers for the year ended December 31, 2003 were 1,687,631, a 93% increase over the 873,305 additions for year ended December 31, 2002. Of the total subscribers as of December 31, 2003, 4,956,257, or 87%, were prepaid, an increase of 44% over the 3,448,269 prepaid subscribers as of December 31, 2002. Excluding El Salvador, MIC's total subscriber base increased by 31% from December 31, 2002. Our proportional subscribers increased by 45% to 4,025,577 as of December 31, 2003 from 2,784,187 as of December 31, 2002. Excluding El Salvador, MIC's proportional subscriber base increased by 28%. The three largest contributors to subscriber growth in the year ended December 31, 2003 were the operations in Pakistan, Vietnam and Guatemala with a total of 738,319 new subscribers. All of our operations experienced growth, except for Bolivia, where the number of subscribers fell due to a delay in our investment.

The subscriber data above excludes subscribers of our divested operations.

Revenues. Total revenues for the year ended December 31, 2003 were \$647,104,000, an increase of 7% over the year ended December 31, 2002. The increase is due to revenue growth throughout the Group's operations, the reconsolidation of El Salvador since September 15, 2003 and is reduced due to the divestment of certain operations in the second half of 2002, notably our cellular operation in the Philippines and our interest in MIC Systems, and the divestment of Colombia in February 2003. Included in total revenues for the year ended December 31, 2003 are revenues of \$5,926,000 from our divested operation in Colombia, and included in total revenues for the year ended December 31, 2002 are revenues of \$31,456,000 from operations divested in 2002 and \$50,506,000 from our divested operation in Colombia. The three largest contributors to revenues during the year ended December 31, 2003 were our operations in Vietnam, Guatemala and Paraguay.

Cost of sales. Cost of sales decreased by 1% for the year ended December 31, 2003 to \$258,002,000. The lower cost of sales is explained by the divestments referred to above but also by lowering costs as a result of the impact of our cost reduction program in 2002 and is, on the other hand, increased by the reconsolidation of El Salvador since September 15, 2003. For the year ended December 31, 2003, our divested operation in Colombia had consolidated cost of sales of \$3,725,000, and for the year ended December 31, 2002, our operations divested in 2002 had consolidated cost of

sales of \$17,596,000 and our divested operation in Colombia had consolidated cost of sales of \$13,763,000. As a percentage of total revenues, cost of sales for operations decreased from 44.7% for the year ended December 31, 2002 to 39.1% for the year ended December 31, 2003.

Sales and marketing. Sales and marketing expenses increased by 8% for the year ended December 31, 2003 to \$87,575,000. This increase reflects the reconsolidation of El Salvador since September 15, 2003, the increase in sales and marketing expenses in MIC's operations and the decrease due to the divestments referred to above, which had consolidated sales and marketing expenses of \$13,956,000 for the year ended December 31, 2002. Sales and marketing expenses as a percentage of total revenues were 13.5% for the year ended December 31, 2003 compared to 13.4% for the year ended December 31, 2002.

General and administrative expenses. General and administrative expenses decreased by 42% for the year ended December 31, 2003 to \$108,449,000. The decrease is largely due to the divestments referred to above, which had consolidated general and administrative expenses of \$61,906,000 for the year ended December 31, 2002, and our cost reduction program in 2002.

Gain from sale of subsidiaries and joint ventures, net. For the year ended December 31, 2003, we made a net gain of \$2,213,000 from the sale of subsidiaries and joint ventures, down from \$88,814,000 for the year ended December 31, 2002. The net gain in the year ended December 31, 2003 was due almost entirely to the sale of our operation in Colombia.

Other operating expenses. Other operating expenses decreased by 27% for the year ended December 31, 2003 to \$32,776,000 from \$44,725,000 for the year ended December 31, 2002. The decrease was mainly due to lower goodwill impairment and amortization in 2003 compared to 2002.

Operating profit. Total operating profit for the year ended December 31, 2003 was \$162,515,000, compared with \$122,313,000 for the year ended December 31, 2002 for the reasons stated above.

Gain (loss) and valuation movement on investment in securities. The gain and valuation movement on investment in securities for the year ended December 31, 2003 was \$246,760,000 (relating to the change in market price of the Tele2 AB shares). This compares to a loss of \$299,963,000 for the year ended December 31, 2002.

Interest expenses. Interest expense for the year ended December 31, 2003 decreased by 27% to \$135,172,000 from \$185,959,000 for the year ended December 31, 2002. This decrease arose primarily from the debt reduction plan that was implemented in 2003, as well as the divestment of MIC's highly leveraged operations in Colombia and the Philippines.

Exchange gain (loss). MIC had net exchange losses for the year ended December 31, 2003 of \$45,602,000 compared to losses of \$23,483,000 for the year ended December 31, 2002. In 2003, the exchange loss was mainly due to the revaluation at the year-end exchange rate of the 5% Mandatory Exchangeable Notes of SEK 2.5 billion resulting in an exchange loss of \$41,820,000. In 2002, the exchange loss was mainly a result of the weakening of the U.S. dollar against the majority of currencies used by the group.

Charge for taxes. The net tax charge for the year ended December 31, 2003 increased to \$52,369,000 from \$22,734,000 in the year ended December 31, 2002. This increase is due to the increased profitability of our operations in 2003.

Net profit (loss) for the year. The net profit for the year ended December 31, 2003 was \$178,823,000 compared to a loss of \$385,143,000 for the year ended December 31, 2002. This improvement was mainly as a result of the gain (loss) and valuation movement on investment securities (relating mainly to the change in market price of our holding of Tele2 AB shares), which was a gain of

\$246,760,000 in 2003 compared to a loss of \$299,963,000 in 2002. The increase in revenue in 2003 and subsequent improved operating profit also had an impact on improving net profit from 2002 to 2003.

Years Ended December 31, 2002 and 2001

Our results of operations for the year ended December 31, 2001 include our proportionate share of the results of our operation in El Salvador through April 30, 2001, while the remainder of this period does not include the results of our operation in El Salvador. Our results of operations for the year ended December 31, 2002 do not include the results of our operation in El Salvador for the entire period. See "Results of Operations" above.

The following table sets forth certain profit and loss statement items for the years indicated.

| | Year Ended December 31, | | Impact on Comparative Results for Period | |
|--|-------------------------|-----------|--|----------------|
| | 2002 | 2001 | Amount of Variation | Percent Change |
| (in thousands of U.S. dollars, except percentages) | | | | |
| Revenues | 605,186 | 644,570 | (39,384) | (6)% |
| Cost of sales | (259,530) | (274,591) | 15,061 | 5% |
| Sales and marketing | (80,941) | (95,463) | 14,522 | 15% |
| General and administrative expenses | (186,491) | (181,764) | (4,727) | (3)% |
| Gain from sale of subsidiaries and joint ventures, net | 88,814 | 35,047 | 53,767 | 153% |
| Other operating expenses | (44,725) | (35,013) | (9,712) | (28)% |
| Operating profit | 122,313 | 92,786 | 29,527 | 32% |
| Loss from investment securities | (299,963) | (15,931) | (284,032) | 1783% |
| Interest expense | (185,959) | (209,912) | 23,953 | 11% |
| Exchange losses | (23,483) | (17,313) | (6,170) | (36)% |
| Charge for taxes | (22,734) | (8,217) | (14,517) | (177)% |
| Net loss for the period | (385,143) | (138,053) | (247,090) | (179)% |

Subscribers. Our worldwide total cellular subscribers increased for the year ended December 31, 2002 by 28% to 4,022,911 from 3,129,606 subscribers as of December 31, 2001. Of the total subscribers as of December 31, 2002, 3,448,269, or 86%, were prepaid, an increase of 37% over the 2,525,357 prepaid subscribers as of December 31, 2001. Our proportional subscribers increased 24% to 2,784,187 subscribers as of December 31, 2002 from 2,236,357 subscribers as of December 31, 2001. The three largest contributors to subscriber growth in 2002 were our operations in Cambodia, Guatemala and Vietnam with a total of 421,956 subscribers. All of our operations experienced subscriber growth except for Paraguay, where a general economic downturn impacted our operation.

The subscriber data above excludes subscribers of our divested operations and El Salvador.

Revenues. Total revenues in 2002 were \$605,186,000, a decrease of 6% over the previous year. The decrease was largely due to our operations in Russia and India (Madras) which were divested during 2001 and the change in consolidation method of our operation in El Salvador in May 2001. In addition, revenues were reduced by currency devaluations, in particular, a 54% decline in the value of the currency in Paraguay. In 2001, our divested operations in Russia and Madras and our operation in El Salvador had consolidated revenues of \$59,089,000. The three largest contributors to revenues were our operations in Vietnam, Paraguay and Guatemala.

Cost of sales. Cost of sales decreased by 5% in 2002 to \$259,530,000. The lower cost of sales is explained by the divestment of Madras and the Russian operations and the change in consolidation method of our operation in El Salvador in May 2001. In 2001, our divested operations in Madras and

Russia and our operation in El Salvador had consolidated cost of sales of \$24,724,000. In addition, during 2002, we charged \$6,833,000 as an impairment against network equipment in Liberty Broadband.

Sales and marketing. Sales and marketing expenses decreased by 15% in 2002 to \$80,941,000. This decrease reflected the large sales and marketing expenses in the prior year in connection with the digitalization of networks and the divestment of Madras and the Russian operations and the change in consolidation method of our operation in El Salvador. In 2001, our divested operations in Madras and Russia and our operation in El Salvador had consolidated sales and marketing expenses of \$10,247,000. Sales and marketing expenses as a percentage of total revenues decreased from 14.8% in 2001 to 13.3% in 2002.

General and administrative expenses. General and administrative expenses increased by 3% in 2002 to \$186,491,000. The increase was primarily due to an impairment charge of \$43,333,000 that was recorded mainly for licenses in Argentina, Colombia, Peru and Venezuela. In 2001 there was an impairment charge of \$21,416,000 mainly for license values.

Gain from sale of subsidiaries and joint ventures, net. During 2002 we made a net gain of \$88,814,000 from the sale of subsidiaries and joint ventures, up from \$53,767,000 compared with 2001. This was due to a gain of \$87,655,000 on the sale of MIC Systems, a gain of \$16,603,000 realized when the local partner in Vietnam exercised his option to purchase 10% of our interest in Vietnam and a loss of \$35,988,000 on the sale of our cellular operation in the Philippines. In addition, during 2002, after obtaining certain GSM licenses for the Russian operations disposed of in 2001, we received the second payment for such operations and realized a further gain of \$30,859,000. Also, in 2002, we incurred a loss of \$10,294,000 on the sale of Liberty Broadband Ltd. and \$21,000 on the sale of our interest in the Democratic Republic of Congo.

Other operating expenses. Other operating expenses increased by 28% in 2002 to \$44,725,000 from \$35,013,000 in 2001. The increase was mainly due to an increased goodwill impairment charge in respect of Colombia and Argentina as we recognized a difference between the recoverable amount and the carrying amount of our goodwill. Goodwill amortization remained relatively constant during 2002 at \$7,865,000 compared to \$8,090,000 in 2001. Corporate costs decreased from \$25,271,000 in 2001 to \$21,591,000 in 2002, reflecting the reorganization of the regional offices and our cost reduction program during the year.

Operating profit. Total operating profit for the year ended December 31, 2002 was \$122,313,000, compared with \$92,786,000 in 2001, an increase of 32% for the reasons stated above.

Loss and valuation movement on investment in securities. The loss and valuation movement on investment in securities increased from \$15,931,000 in 2001 to \$299,963,000 in 2002. During 2002, Millicom recorded a realized loss of \$168,818,000 compared to \$15,931,000 in 2001 on the sale of shares in Tele2 AB, as Millicom sold parts of its investment in Tele2 AB at a loss in order to meet liquidity needs. In 2002, we also recognized a prolonged decline in our remaining investment in Tele2 AB of \$119,138,000 recorded in the profit and loss account. In addition, during 2002, we recognized an impairment on our investments in Modern Holdings Incorporated (formerly known as XSource) and Great Universal, Inc., totaling \$12,077,000 due to uncertainty concerning its recoverability. See Note 22 of the "Notes to the Consolidated Financial Statements".

Interest expenses. Interest expense for the year ended December 31, 2002 decreased by 11% to \$185,959,000 from \$209,912,000 in 2001. This decrease arose from the repayment of debt during the year and, to a lesser extent, from the repurchase of \$44,000,000 nominal value of our 13.5% Senior Subordinated Notes.

Exchange losses. Net exchange losses for the year ended December 31, 2002 were \$23,483,000 compared to \$17,313,000 for 2001, an increase of 36% largely due to the sharp devaluation of the peso in Argentina and losses on the Toronto Dominion loan which was denominated in Swedish krona.

Charge for taxes. The net tax charge for 2002 increased to \$22,734,000 from \$8,217,000 in 2001 for two reasons. Firstly, increased profitability throughout the group resulted in higher tax charges in 2002. Secondly, a tax provision that was established at the date of the formation of the group was reversed, significantly reducing the tax charge in 2001. See "Certain Relationships and Related Party Transactions—History and Merger Warrants".

Net loss for the year. The net loss for the year ended December 31, 2002 was \$385,143,000 compared to \$138,053,000 in 2001. The increase was mainly a result of loss and valuation movement on investment securities (mainly relating to the loss on sale and change in market price of the Tele2 AB shares) which was \$299,963,000 in 2002 compared to \$15,931,000 in 2001. This was partly offset by increased gain on sale of subsidiaries and joint ventures, which was \$88,814,000 in 2002 compared to \$35,047,000 in 2001.

Geographical Segment Information

The table below sets forth our revenue by geographical segment for the periods indicated.

| | Year Ended December 31, | | |
|--|--------------------------------|---------|---------|
| | 2003 | 2002 | 2001 |
| | (in thousands of U.S. dollars) | | |
| MIC Asia | 280,956 | 223,740 | 201,744 |
| Of which divested | — | 1,113 | 5,878 |
| MIC Latin America | 270,664 | 277,554 | 315,321 |
| Of which divested | 5,926 | 50,506 | 45,889 |
| MIC Africa | 84,858 | 62,011 | 53,214 |
| Other | 10,626 | 15,671 | 11,945 |
| Of which divested | 250 | 3,620 | 3,511 |
| MIC Systems (divested in 2002) | | 28,186 | 26,300 |
| FORA Telecom (Russia) (divested in 2001) | — | — | 37,716 |
| Unallocated items | — | 41 | 15 |
| Inter-segment eliminations | — | (2,017) | (1,685) |
| Total revenue | 647,104 | 605,186 | 644,570 |

In the first quarter of 2004 we changed our segmental reporting to reflect the five operational clusters in our group. These are South East Asia, South Asia, Central America, South America and Africa.

Liquidity and Capital Resources

Overview

We believe our working capital is sufficient for our present requirements.

As at December 31, 2002, on a consolidated basis, we had total outstanding debt and other financing of \$1,228,575,000 (including the embedded derivative on the 5% Mandatory Exchangeable Notes in an amount of \$103,457,000) and our total consolidated net indebtedness (representing total consolidated indebtedness after deduction of cash, cash equivalents and short-term time deposits) was \$1,095,156,000. Of

the total indebtedness of the combined ventures, \$189,395,000 represented indebtedness secured by pledged assets, letters of credit or MIC guarantees.

As at December 31, 2003, we had a total consolidated outstanding debt and other financing of \$1,276,865,000. As discussed below, our Bolivian subsidiary, Telecel, entered into refinancing agreements in October and December of 2004 with respect to certain financing agreements that are guaranteed by MIC. Prior to reaching agreement on these refinancings, Telecel had been in breach of certain financial covenants contained in each of the three facilities and the outstanding balances had been re-classified as short-term financing. As of December 31, 2003, the principal amount outstanding under these financing agreements was \$28,765,000 (which represents approximately 2.5% of total consolidated indebtedness).

A number of liquidity concerns prompted MIC to take certain restructuring initiatives in 2003. The main liquidity concerns were:

the service costs of our 13.5% Senior Subordinated Notes which would have required payments in 2003 of approximately \$124 million;

the service costs of the 14.5% Colombian high yield debt which would have required the payment of approximately \$9.8 million; and

the operating losses in certain operations.

Because of these liquidity concerns, we implemented a restructuring plan in 2003 to reduce our debt service obligations. This plan substantially decreased our annual interest payments. Our annual interest expense for the years ended December 31, 2002 and 2003 were \$186 million and \$135 million, respectively.

Our interest obligations of \$15,490,000 per annum in respect of the 5% Mandatory Exchangeable Notes have been secured by U.S. Treasury STRIPS, which we purchased with a portion of the net proceeds from the offering of the 5% Mandatory Exchangeable Notes, and which will be settled by their sale. STRIPS are securities issued by the Department of the Treasury backed by the credit of the United States of America that represent either interest components or principal components stripped from underlying U.S. treasury obligations under the program of the Department of the Treasury called Separate Trading of Registered Interest and Principal Securities (STRIPS).

In addition, of our consolidated indebtedness, \$327,635,000 relates to the 5% Mandatory Exchangeable Notes, which are mandatorily exchangeable into Tele2 AB B shares and \$103,457,000 to the embedded derivative on the 5% Mandatory Exchangeable Notes and in respect of which no repayment in cash is required.

The restructuring program resulted in the debt restructuring described in "Operating and Financial Review and Prospects—Overview—Debt Restructuring Plan" and the sale of certain assets described in the section "Operating and Financial Review and Prospects—Liquidity and Capital Resources—Investments, Capital Expenditures and Divestments".

As at December 31, 2003, we had total consolidated outstanding debt and other financing of \$1,276,865,000. Of this amount,

\$536,036,000, net of deferred financing fees, was in respect of the 10% Senior Notes;

\$50,923,000 was in respect of the 2% Senior Convertible PIK Notes;

\$327,635,000, net of deferred financing fees, was in respect of the 5% Mandatory Exchangeable Notes—debt component;

\$103,457,000 was in respect of the embedded derivative on the 5% Mandatory Exchangeable Notes;

\$258,814,000 was in respect of the indebtedness of our ventures.

The 2% Senior Convertible PIK Notes were convertible at any time into MIC common stock at a conversion price of \$2.69 per share (\$10.75 before the February 2004 stock split). On April 26, 2004 MIC called the entire outstanding amount of 2% Senior Convertible PIK Notes Due 2006 (the 2% Notes") in an aggregate principal amount of approximately \$160,000 for redemption in cash in accordance with the terms of the Indenture covering the 2% Notes. An amount of \$63,371,000 out of the total \$63,531,000 2% Notes was converted into MIC shares before April 26, 2004. Following these conversions, the total number of outstanding MIC shares is 89,638,927 shares with a par value of \$1.50 each.

We expect to meet our payment obligations on our outstanding debt through operating income and cash flows from our operations.

At the venture level, we seek, in the long term, to finance the costs of developing and expanding cellular operations on a project-by-project basis. Ventures are typically financed initially by contributions from MIC in the form of equity and, in some cases, debt. In many cases, we seek to replace such debt with third party financing, which after the initial stages of a venture's development, is typically non-recourse to MIC. Sources of financing at the venture level have included vendor financing provided by equipment suppliers, project financing from commercial banks and international agencies such as the International Finance Corporation ("IFC") and the Overseas Private Investment Corporation ("OPIC"), bank lines of credit and sales of equity and debt issued by the venture companies.

We seek to obtain financing at a venture level in the relevant local currency so as to limit the impact of currency fluctuations, although this is not always possible.

As of December 31, 2003, Telecel, our Bolivian subsidiary, was in breach of debt covenants under financing agreements signed by Telecel and guaranteed by MIC. As of December 31, 2003, the principal amount outstanding under these financing agreements was \$28,765,000.

On October 7, 2004 and October 15, 2004, respectively, Telefónica Celular de Bolivia SA ("Telecel") entered into refinancing agreements with the International Finance Corporation ("IFC") and the Nederlandse Financierings Maatschappij Voor Ontwikkelingslanden, N.V. ("FMO"), also known as the Netherlands Development Finance Company, relating to financing agreements having an original principal amount of \$25,000,000 with IFC and \$10,000,000 with FMO. In addition, as at December 2, 2004, Telecel reached agreement with Bayerische Landesbank Girozentrale ("Bayerische") relating to a financing agreement in the original principal amount of approximately \$10,000,000. All three of these financings are guaranteed by MIC. Prior to reaching agreement on these refinancings, Telecel had been in breach of certain financial covenants contained in each of the three facilities and the outstanding balances had been re-classified as short-term financing.

Cash Flows

For the year ended December 31, 2003, cash provided by operating activities was \$184,360,000, compared to \$72,581,000 for the year ended December 31, 2002. The increase is mainly due to increased operating profits and lower interest payments.

Cash used by investing activities was \$95,589,000 for the year ended December 31, 2003, compared with cash generated by investing activities of \$141,665,000 for the year ended December 31, 2002. The decrease is mainly due to lower proceeds from the sale of subsidiaries and joint ventures and lower proceeds from the disposal of investments in securities in 2003 as well as higher purchases of investment in securities and lower purchases of property, plant and equipment.

Financing activities used total cash of \$11,638,000 for the year ended December 31, 2003, compared with \$199,780,000 for the year ended December 31, 2002. In 2003, as a result of the debt restructuring activities, we repaid debt of \$899,008,000 while raising an additional \$969,607,000 through the issuance of new debt and financing.

The net cash inflow in the year ended December 31, 2003 was \$78,378,000 compared with an inflow of \$14,175,000 for the year ended December 31, 2002. Millicom had a closing cash and cash equivalents balance of \$148,829,000 as of December 31, 2003.

In 2002, cash provided by operating activities was \$72,581,000, compared with \$103,969,000 in 2001. The decrease is mainly due to an additional payment of interest on the 13.5% Senior Subordinated Notes.

Cash generated by investing activities was \$141,665,000 in 2002, compared with a \$167,074,000 usage of cash in 2001. During 2002, we sold part of our interest in Tele2 AB, realizing proceeds of \$167,238,000. In addition, we realized net proceeds of \$114,271,000 on the sale of MIC Systems and the final cash received for the Russian operation after expenses amounted to \$27,547,000. The main outflow in 2002 was the purchase of tangible fixed assets for \$135,818,000, consisting principally of network equipment. This was to expand coverage and upgrade to new technologies, such as GSM, and was a decrease from \$192,177,000 in 2001.

Financing activities used total cash of \$199,780,000 in 2002, compared with cash provided of \$22,576,000 in 2001. In the course of 2002, we used \$363,584,000 to repay debt while raising an additional \$182,828,000 through the issuance of debt and other financing.

The net cash generated in 2002 was \$14,175,000 compared with an outflow of \$38,645,000 in 2001. We had closing cash and cash equivalents balance of \$70,451,000 as of December 31, 2002.

In recent years, we have sold certain operations and shares in Tele2 AB in order to provide funding and to reduce indebtedness. We may make further asset sales from time to time, by means of selling all or a part of any existing operation for strategic reasons. Our ability to continue to make asset sales may be restricted by covenants contained in financing agreements, which would require the consent of the lenders to amend.

Investments, Capital Expenditures and Divestments

Investments. As noted above in "Information on the Company–Strategy" we will continue to invest in our existing cellular ventures, where we believe we can generate attractive returns. In addition, we intend to increase our equity ownership in our ventures and access to upstreamed cash through opportunistic buy-outs of local partners. We may participate in consolidation within our markets through the careful evaluation, selection and pursuit of strategic opportunities. We may pursue new license opportunities in our adjacent markets within existing financial guidelines where the investment offers group-wide synergy potential. Such synergies include sharing information and best practices about services, human resources, technologies and market strategies and centralized negotiation of financings and supply contracts for network and subscriber equipment.

In September 2003, MIC's operation in El Salvador, Telemovil, entered into a share purchase agreement (the "Agreement") with the minority shareholders of Telemovil. The Agreement provides for the acquisition by Telemovil of 30% of its own shares for a consideration of \$70,000,000 payable over a period of a maximum of 6 years and an annual dividend premium of \$1,000,000, with a corresponding net present value of \$67,371,000. Of this amount \$16,000,000 was paid by Telemovil in cash at the closing of the transaction. The remaining payments of the acquisition price are guaranteed by MIC. Based on this agreement, MIC regained control and began reconsolidating Telemovil at 100% from September 15, 2003.

In 2003, due to the agreed cancellation of shares in the entity, MIC increased its holding in its operation in Tanzania from 57% to 59.4%.

In November 2002, we acquired the remaining 30% shareholding in Millicom (Ghana) Limited for a purchase price of \$190,000. We also issued a call option to the former shareholder. The option allows

the holder to reacquire the 30% equity stake which he sold to MIC in 2002. The option is exercisable from June 2005 to June 2007.

During 2002, we increased our ownership in Celcaribe, our cellular operation in Colombia to 95.4% as of December 31, 2002, through partial repayment of Celcaribe's debt, which was treated as a capital increase, and through a capital increase. We subsequently sold our interest in Celcaribe in February 2003.

In 2002, we invested \$500,000 in our new venture in Laos.

In the first quarter of 2001, we increased our beneficial ownership in Celtel Honduras from 25% to 50%.

In May 2001, a 15% interest in Telemóvil was put to us for a price of \$29.2 million. This increased our interest in Telemóvil El Salvador to 70%.

In March and September 2001, certain shareholders in Celcaribe put a part of their interest to us for a consideration of \$20.1 million. In addition, we contributed to a capital increase in Celcaribe. As a result of the above, as at December 31, 2001, our ownership in Celcaribe had increased to 92.7% from 73.2% at December 31, 2000.

Divestments. In February 2003, we sold our interest in Celcaribe (Colombia) for consideration of \$9,876,000, realizing a gain of \$1,819,000.

In the first half of 2003, we sold 1,044,129 B shares in Tele2 AB to Kinnevik realizing proceeds of \$33,291,000.

Following the sale of our interest in FORA Telecom BV during 2001, we received an additional \$30 million in cash proceeds for the reasons described below. In addition, certain loans for which we were liable were settled at less than their carrying value. The amount realized on these less costs incurred in the acquisition of the licenses, resulted in a net gain of \$30,859,000 in 2002.

In December 2002, we sold our cellular operation in the Philippines for a nominal sum, recognizing a loss of \$35,988,000.

In November 2002, we completed the disposal of MIC Systems, including Mach, realizing a gain of \$87,655,000.

In September 2002, we sold our interest in our cellular operation in the Democratic Republic of Congo, recognizing a loss of \$21,000.

In September 2002, we sold our 100% interest in Liberty Broadband Ltd. (formerly known as Tele2 UK), recognizing a loss of \$10,294,000.

In July 2002, our partner in our cellular operation in Vietnam exercised its options to purchase 10% of the share capital of the company. We recognized a gain of \$16,603,000 on this transaction.

In May 2002, we sold a 17% interest in MIC Systems BV, the parent company of Mach, to Kinnevik for a total consideration of \$17,000,000 in order to make a repayment on the Toronto Dominion financing. In November 2002, we sold our remaining 83% interest in the subsidiaries of MIC Systems BV for a total consideration of approximately \$97,000,000. These proceeds were mainly used to meet our interest obligation on our outstanding 13.5% Senior Subordinated Notes.

During the course of 2002, we sold 8,743,110 Tele2 AB class B shares, recognizing a loss of \$168,818,000. The proceeds were used to make repayments on the Toronto-Dominion financing and to meet our interest obligation on our outstanding 13.5% Senior Subordinated Notes.

During 2001, we sold 3,513,000 Tele2 AB class B shares realizing net proceeds of \$125.2 million, resulting in an approximate net loss of \$15,931,000 over the average book value.

In November 2001, we sold 100% of our interest in FORA Telecom BV, our Russian cellular telephony operations, to Tele2 AB. The agreement called for \$80 million of Tele2 AB class B shares, (corresponding to 2,461,449 Tele2 AB class B shares), to be exchanged for the assets plus a maximum of an additional \$30,000,000 depending on the outcome of GSM license applications for three of our existing cellular telephony operations in Russia. Upon execution of the sale agreement, we agreed to assign deposits held for loans by Banque Invik and waived all intercompany balances between the Russian operations and ourselves. The total disposal resulted in a \$6.7 million non-cash gain recognized in 2001.

In September 2001, we sold our 24.5% stake in SkyCell Communications Limited, the Indian cellular company operating in Chennai (formerly known as Madras), to Bharti Tele-Ventures Limited. The sale resulted in a \$28,354,000 gain.

Capital Expenditure

Our capital expenditure by geographical region has been as follows during the periods indicated:

| | For the Years Ended December 31, | | |
|-------------------|-------------------------------------|--------|---------|
| | 2003 | 2002 | 2001 |
| | (in thousands of U.S. dollars) | | |
| MIC Asia | 57,757 | 39,991 | 67,000 |
| MIC Latin America | 22,057 | 33,379 | 81,612 |
| MIC Africa | 24,002 | 16,248 | 18,411 |
| MIC Systems | – | 774 | |
| Other | 12 | 7,382 | 12,498 |
| Total | 103,828 | 97,774 | 179,521 |

The main expenditures were for the introduction of digitalization in Latin America, Asia and Africa and the expansion of existing networks both in terms of areas covered and capacity.

Based on existing operations and current conditions, we expect to incur capital expenditures of approximately \$150,000,000 over the next 12 months.

We expect to direct our capital expenditures towards the roll out of GSM in Paraguay, Guatemala, Honduras, El Salvador and Pakistan in 2004, and to provide additional capacity to meet expected subscriber demand.

We expect to fund such expenditures from operating cash flow.

Gain and Loss on Exchange, Disposal and Write-down of Assets

| <u>Market</u> | <u>Ownership</u> | <u>Approximate Population Covered</u> (millions) | <u>Number of Subscribers</u> | <u>Price⁽³⁾</u> (\$ millions) | <u>Debt Assumed by Purchaser</u> | <u>Date of Sale</u> |
|------------------------------|---------------------|---|----------------------------------|---|--|----------------------------|
| Colombia | 95.4% | 8.7 | 237,686 | 99.0 | 86.5 | February 2003 |
| MIC Systems | 100% | – | – | 114.0 | – | May 2002 and November 2002 |
| Democratic Republic of Congo | 50.9% | 55.2 | – | 1.5 | – | September 2002 |
| Philippines ⁽¹⁾ | 40.0% | 84.0 | 29,896 | nominal | 29.5 ⁽²⁾ | December 2002 |
| Russia | From 20% to 100% | 47.5 | 236,516 | 110.0 | – | November 2001 |
| India–Madras | 24.5% | <u>5.7</u> | <u>99,023</u> | 21.1 | – | September 2001 |

(1) MIC had an additional beneficial ownership of 7.9% through intermediary holding companies.

(2) The debt figure above is 100% of the operation's external debt.

(3) Includes debt assumed by purchaser.

Operational financing

At the venture level there are a number of significant debt financings, described in detail at "Description of Certain Indebtedness–Operational Financing".

Corporate financing

In June 1996, MIC issued \$962,000,000 principal amount at maturity of 13.5% Senior Subordinated Notes due June 2006. The 13.5% Senior Subordinated Notes were issued at 52.075% of their principal amount, and the purchase discount on the Senior Subordinated Notes accreted at a rate of 13.5% compounded semiannually from issuance until June 1, 2001. The net cash proceeds to MIC from the issuance of the 13.5% Senior Subordinated Notes, after deducting discount and estimated expenses, were \$483,433,000. The 13.5% Senior Subordinated Notes began accruing cash interest on June 1, 2001 at a rate of 13.5%.

During 2002, MIC purchased 13.5% Senior Subordinated Notes with a face value of \$44,000,000 at market prices at the time. As of December 31, 2002, MIC had offset \$5,461,000, as compared with \$7,399,000 in 2001, of deferred financing fees against the value of the 13.5% Senior Subordinated Notes.

As of December 31, 2002, MIC had total consolidated debt of \$1,228,575,000 which required substantial free cash flows (i.e., cash flows generated from operations and available for repayment of debt and interest) to finance interest payments. During 2002, operating cash flows available to MIC were insufficient to pay interest on the 13.5% Senior Subordinated Notes as it became due, and there was a risk that the cash flows generated and our planned dispositions would be insufficient to pay the interest on the 13.5% Senior Subordinated Notes as it became due. Reflecting the risks involved with our leverage, the market price of the 13.5% Senior Subordinated Notes had traded significantly below par value. In order to reduce the extent of our payments, on January 21, 2003, MIC made an exchange offer and consent solicitation to holders of the 13.5% Senior Subordinated Notes. On May 8, 2003, MIC announced the closing of this offer with the tendering of approximately 85%

of the 13.5% Senior Subordinated Notes. Under the terms of this exchange, holders who tendered their 13.5% Senior Subordinated Notes received \$720 of our newly issued 11% Senior Notes due 2006 and \$81.70 of our newly issued 2% Senior Convertible PIK Notes due 2006 per \$1,000 of 13.5% Senior Subordinated

Notes. In addition, in consideration for consenting to certain amendments to the indenture under which the 13.5% Senior Subordinated Notes were issued, eligible holders who consented to the amendments to the indenture received \$50.00 in cash for each \$1,000 in principal amount of 13.5% Senior Subordinated Notes they tendered. Following the successful completion of the exchange offer, MIC had significantly reduced its overall level of indebtedness and interest burden, improved its near-term liquidity position and created greater ongoing financial and operating flexibility.

On August 8, 2003, our subsidiary, Millicom Telecommunications S.A., issued for an aggregate value of SEK 2,555,994,000 (\$310 million) 5% Mandatory Exchangeable Notes, which are mandatorily exchangeable into our Tele2 AB shares and in respect of which no cash repayment of principal is required. In addition, our interest obligations in respect of the Mandatorily Exchangeable Notes have been secured by U.S. government treasury STRIPS, which were purchased by us with a portion of the net proceeds from the offering. We used remaining proceeds from the Mandatorily Exchangeable Notes in part to repurchase and redeem \$167 million of the 11% Senior Notes.

We used a portion of the net proceeds from our recent \$550,000,000 offering of 10% Senior Notes to repay in full \$395 million of the 11% Senior Notes and used another portion of such net proceeds to repay in full \$137 million of the 13.5% Senior Subordinated Notes, which in each case were outstanding as of the date of such offering. See "Liquidity and Capital Resources—Overview".

As of December 31, 2003, our total consolidated indebtedness was \$1,276,865,000 (including the embedded derivative on the 5% Mandatory Exchangeable Notes for an amount of \$103,457,000) and our total consolidated net indebtedness (representing total consolidated indebtedness after deduction of cash, cash equivalents and short-term time deposits) was \$1,095,156,000.

On April 26, 2004 MIC called the entire outstanding amount of 2% Senior Convertible PIK Notes Due 2006 (the "2% Notes") in an aggregate principal amount of approximately \$160,000 for redemption in cash in accordance with the terms of the Indenture covering the 2% Notes. An amount of \$63,371,000 out of the total \$63,531,000 2% Notes was converted into MIC shares before April 26, 2004. Following these conversions, the total number of outstanding MIC shares is 89,638,927 shares with a par value of \$1.50 each.

During the years ended December 31, 2001 and 2002, we upstreamed \$55.1 and \$96.7 million, respectively, of which \$3.4 million and \$8.8 million, respectively, was from divested operations. For the year ended December 31, 2003, we upstreamed \$129.3 million.

Other Short-Term Liabilities

As of December 31, 2003, we had a total of \$403,413,000 of short-term liabilities, including \$132,664,000 of short-term debt and other financing. Management expects a substantial portion of such short-term debt to be extended prior to maturity.

As of December 31, 2003, we had commitments to purchase within one year network equipment, land and buildings and other fixed assets with a value of \$39,472,000 from a number of suppliers.

As of December 31, 2003, we had outstanding letters of credit and guarantees of \$29,187,000 and \$124,410,000, respectively.

Contractual Obligations

We have various contractual obligations to make future payments, including debt agreements and lease obligations. The following table summarizes our obligations under these contracts due by period as of December 31, 2003.

| | <u>Within 1 year</u> | <u>Within 2-3 years</u> | <u>Within 4-5 years</u> | <u>After 5 years</u> | <u>Total</u> |
|---------------------|--------------------------------|-----------------------------|-----------------------------|--------------------------|------------------|
| | (in thousands of U.S. dollars) | | | | |
| Debt | 132,664 | 505,640 | 15,565 | 573,074 | 1,226,943 |
| Operating leases | 310 | 417 | 237 | 125 | 1,089 |
| Financial leases | 137 | 23 | – | – | 160 |
| Capital expenditure | 39,472 | – | – | – | 39,472 |
| Total | 172,583 | 506,080 | 15,802 | 573,199 | 1,267,664 |

The following table summarizes our obligations under these contracts due by period as of December 31, 2002.

| | <u>Within 1 year</u> | <u>Within 2-3 years</u> | <u>Within 4-5 years</u> | <u>After 5 years</u> | <u>Total</u> |
|---------------------|--------------------------------|-----------------------------|-----------------------------|--------------------------|------------------|
| | (in thousands of U.S. dollars) | | | | |
| Debt | 156,666 | 143,119 | 935,342 | 1,807 | 1,236,934 |
| Operating leases | 246 | 427 | 295 | 196 | 1,164 |
| Financial leases | 290 | 164 | 2 | – | 456 |
| Capital expenditure | 11,867 | – | – | – | 11,867 |
| Total | 169,069 | 143,710 | 935,639 | 2,003 | 1,250,421 |

Off-balance Sheet and Other Arrangements

The Tele2 AB class B shares underlying the 5% Mandatory Exchangeable Notes have been lent to Deutsche Bank AG London pursuant to a securities lending arrangement. Deutsche Bank AG London may sell or on-lend the Tele2 AB class B shares it has borrowed from Millicom Telecommunications under the securities lending agreement. Deutsche Bank AG London is contractually required to deliver to Millicom Telecommunications such Tele2 AB class B shares upon requisite notice to Deutsche Bank AG London by Millicom Telecommunications, if (1) Millicom Telecommunications requires Tele2 AB class B shares to satisfy its obligations from time to time to deliver Tele2 AB class B shares upon exchange of the 5% Mandatory Exchangeable Notes by the noteholders or (2) specified bankruptcy related events with respect to Deutsche Bank AG London or defaults in the performance by Deutsche Bank AG London of its obligations under the securities lending agreement have occurred. Millicom Telecommunications is obligated to deliver Tele2 class B shares upon exchange of the 5% Mandatory Exchangeable Notes even in the event of a failure of Deutsche Bank AG London to redeliver to Millicom Telecommunications Tele2 class B shares. Millicom Telecommunications' obligations in respect of the delivery of those shares has not been guaranteed by MIC. See "Operating and Financial Review and Prospects–Description of Certain Indebtedness–Millicom Telecommunications S.A.'s 5% Mandatory Exchangeable Notes".

MIC has a number of commitments and contingencies, as described in Note 28 to the consolidated financial statements.

Description of Certain Indebtedness

10% Senior Notes

On November 24, 2003, MIC issued \$550 million aggregate principal amount of 10% Senior Notes due 2013. The 10% Senior Notes were issued pursuant to an indenture dated November 24, 2003 between MIC and The Bank of New York, as Trustee (the "10% Senior Notes Indenture").

The 10% Senior Notes are senior, unsecured obligations of MIC. The 10% Senior Notes bear interest at 10% per annum, payable semiannually in arrears on June 1 and December 1 of each year, with a final maturity on December 1, 2013. The interest on the 10% Senior Notes is payable in cash.

At any time and from time to time on or after December 1, 2008, MIC may redeem the 10% Senior Notes, in whole or in part, at a redemption price equal to the percentage of principal amount set forth below plus accrued and unpaid interest to the redemption date.

| 12-month period commencing December 1 in Year | Percentage |
|---|------------|
| 2008 | 105.000% |
| 2009 | 103.333% |
| 2010 | 101.667% |
| 2011 and thereafter | 100.000% |

At any time and from time to time prior to December 1, 2006, MIC may redeem 10% Senior Notes with the net cash proceeds received by it from any sale of its common stock at a redemption price equal to 110% of the principal amount plus accrued and unpaid interest to the redemption date, in an aggregate principal amount for all such redemptions not to exceed 35% of the original aggregate principal amount of the 10% Senior Notes (including additional notes, if any, issued under the 10% Senior Notes Indenture); provided that

- (1) in each case the redemption takes place not later than 90 days after the closing of such sale, and
- (2) not less than 65% of the original principal amount of the 10% Senior Notes (including additional notes, if any, issued under the 10% Senior Notes Indenture) remains outstanding immediately thereafter.

The 10% Senior Notes may also be redeemed at MIC's option in whole, but not in part, at any time at a price equal to the principal amount thereof, together with accrued and unpaid interest, if any, and other amounts due to the date of redemption, if MIC (or its successor) becomes obligated to pay certain additional amounts as a result of any change in, or amendment to, the laws (or any regulations or rulings promulgated thereunder) of Luxembourg (or such successor's jurisdiction) or their respective political subdivisions or taxing authorities, or any change in the application or official interpretation of such laws, regulations or rulings, which change or amendment becomes effective after the issue date of the 10% Senior Notes (or the date such successor assumes MIC's obligations under the 10% Senior Notes).

The 10% Senior Notes Indenture contains certain covenants that, among others, restrict our ability to (i) incur additional debt; (ii) make certain payments, including dividends or other distributions, with respect to our capital stock, or prepayments of subordinated debt; (iii) make certain investments or sell assets; (iv) create certain liens or engage in sale and leaseback transactions; (v) provide guarantees for certain debt; (vi) enter into restrictions on the payment of dividends and other amounts; (vii) engage in certain transactions with affiliates; (viii) incur indebtedness other than at the MIC or operating subsidiary levels; (ix) consolidate, merge or transfer all or substantially all our assets; and (x) enter into other lines of business.

Upon the occurrence of a change of control triggering event, which is defined in the 10% Senior Notes Indenture as a rating decline and change of ownership, holders of the 10% Senior Notes may

require MIC to purchase all or a portion of the 10% Senior Notes at a purchase price of 101% of the stated principal amount of the 10% Senior Notes, plus accrued and unpaid interest, if any, on the 10% Senior Notes to the date of purchase.

Under the 10% Senior Notes Indenture, MIC may not incur indebtedness unless the "leverage ratio" would be less than 4 to 1. The leverage ratio is the ratio of the consolidated principal amount of net debt outstanding to four times operating income. Even if MIC ceases to meet the leverage ratio requirement, it may incur debt under several "debt baskets" as set forth in the 10% Senior Notes Indenture.

13.5% Senior Subordinated Notes

In June 1996, MIC issued \$962,000,000 principal amount at maturity of 13.5% Senior Subordinated Notes. MIC redeemed the 13.5% Senior Subordinated Notes in their entirety on December 29, 2003 in connection with the exchange offer and consent solicitation to holders of the 13.5% Senior Subordinated Notes. See "Recent Developments—Results of Tender Offer and Consent Solicitations" and "Operating and Financial Review and Prospects—Liquidity and Capital Resources—Corporate Financing" above.

11% Senior Notes and 2% Senior Convertible PIK Notes

In May 2003, MIC issued \$562 million of 11% Senior Notes due 2006 and approximately \$64 million of 2% Senior Convertible PIK Notes due 2006 in exchange for \$776 million of 13.5% Senior Subordinated Notes. The 11% Senior Notes were issued pursuant to an indenture dated May 8, 2003 between MIC and The Bank of New York, as Trustee, and the 2% Senior Convertible PIK Notes were issued pursuant to an indenture dated May 8, 2003 between MIC and The Bank of New York, as Trustee (the "2% Senior Convertible PIK Notes Indenture").

The 11% Senior Notes and the 2% Senior Convertible PIK Notes have been redeemed in full and are no longer outstanding. See "Recent Developments—Results of Tender Offer and Consent Solicitations" and "Operating and Financial Review and Prospects—Liquidity and Capital Resources—Overview".

On March 19, 2004 MIC formally requested the Trustee of the 2% PIK Notes to call the entire outstanding amount of the 2% PIK Notes for redemption in cash in accordance with the terms of the indenture covering the 2% PIK Notes. On April 26, 2004 MIC called the entire outstanding amount of 2% Senior Convertible PIK Notes Due 2006 (the "2% Notes") in an aggregate principal amount of approximately \$160,000 for redemption in cash in accordance with the terms of the Indenture covering the 2% Notes. An amount of \$63,371,000 out of the total \$63,531,000 2% Notes was converted into MIC shares before April 26, 2004. Following these conversions, the total number of outstanding MIC shares is 89,638,927 shares with a par value of \$1.50 each. See "Recent Developments—Results of Tender Offer and Consent Solicitations".

Millicom Telecommunications S.A.'s 5% Mandatory Exchangeable Notes

On August 7, 2003, Millicom Telecommunications, MIC's wholly owned subsidiary, issued for an aggregate value of SEK 2,555,994,000 (approximately \$310 million) 5% Mandatory Exchangeable Notes, which are exchangeable into Tele2 AB class B shares. The 5% Mandatory Exchangeable Notes may be exchanged either voluntarily at the option of the noteholders or mandatorily by Millicom Telecommunications as described below. The 5% Mandatory Exchangeable Notes will be exchangeable for an aggregate of up to 8,968,400 of the 8,968,414 Tele2 AB class B shares which MIC beneficially owned through Millicom Telecommunications at the time of the offering of the 5% Mandatory Exchangeable Notes. The number of Tele2 AB class B shares that Millicom Telecommunications is obligated to deliver upon exchange of the 5% Mandatory Exchangeable Notes is based on a formula

that takes into account the market price of the Tele2 AB class B shares prior to any exchange. Under the formula, Millicom Telecommunications could retain up to 30% of the increase in value of the Tele2 AB class B shares over the designated reference price of SEK 285 per share. As a result, at August 6, 2006 or earlier, if all of the 5% Mandatory Exchangeable Notes have been redeemed and exchanged prior to that date, Millicom Telecommunications could own up to approximately 23% of the 8,968,400 Tele2 AB class B shares underlying the 5% Mandatory Exchangeable Notes.

The 5% Mandatory Exchangeable Notes bear interest on the U.S. dollar equivalent amount of each note at a rate of 5% per annum. The aggregate U.S. dollar equivalent amount at the time of issuance of the 5% Mandatory Exchangeable Notes was approximately \$310 million.

The 5% Mandatory Exchangeable Notes may be exchanged voluntarily at the option of the noteholder at any time during the period commencing on September 17, 2003 and ending on the 25th trading day prior to August 7, 2006, which is expected to be July 11, 2006. In addition, the 5% Mandatory Exchangeable Notes may be exchanged voluntarily at the option of the holder in the event of certain changes in tax laws and in the event of a takeover offer in respect of Tele2 AB.

Unless otherwise previously redeemed and exchanged or purchased and canceled, each 5% Mandatory Exchangeable Note will be mandatorily exchanged by Millicom Telecommunications on August 7, 2006. If an event of default occurs under the trust deed governing the 5% Mandatory Exchangeable Notes, Millicom Telecommunications will be required to redeem and exchange the outstanding 5% Mandatory Exchangeable Notes in whole but not in part.

Millicom Telecommunications' obligations in respect of the exchange of the 5% Mandatory Exchangeable Notes have been secured by, among other things:

an assignment of all of Millicom Telecommunications' rights, title and interest in and to the securities lending agreement described below pursuant to which Millicom Telecommunications has loaned to Deutsche Bank AG London 8,968,414 Tele2 AB class B shares;

a pledge agreement and a first fixed charge over all Tele2 AB class B shares redelivered to Millicom Telecommunications by Deutsche Bank AG London under the securities lending agreement; and

a fixed charge over Millicom Telecommunications' rights, title and interest in all other property delivered to Millicom Telecommunications by Deutsche Bank AG London under the securities lending agreement.

Millicom Telecommunications has secured its obligations in respect of interest payments under the 5% Mandatory Exchangeable Notes by granting a security interest in certain U.S. Treasury STRIPS which were purchased by Millicom Telecommunications with a portion of the net proceeds of the offering. Millicom Telecommunications S.A. may not dispose of such securities without the consent of the trustee under the trust deed governing the 5% Mandatory Exchangeable Notes. Millicom Telecommunications' obligations to pay interest on the 5% Mandatory Exchangeable Notes, including additional amounts payable to noteholders if cash dividends or other cash distributions are made in respect of the Tele2 AB class B shares, have been guaranteed by MIC. Under the terms of the 5% Mandatory Exchangeable Notes, Millicom Telecommunications will be required to pay to the noteholders an amount equal to the amount of any cash dividend or distribution on the Tele2 AB class B shares underlying the exchangeable notes.

Of the net proceeds of the offering of 5% Mandatory Exchangeable Notes, which amounted to SEK 2,483 million (\$300.3 million), Millicom Telecommunications used \$45.3 million to purchase U.S. Treasury STRIPS for purposes of securing the payment of interest on the 5% Mandatory Exchangeable Notes and approximately \$60 million to repay borrowings under a short-term credit facility which had been used to refinance Millicom Telecommunications' facility with Toronto Dominion Securities.

Pursuant to the securities lending agreement entered into with Deutsche Bank AG London (the "Securities Lending Agreement"), Millicom Telecommunications agreed to lend to and delivered to Deutsche Bank AG London, on or about July 22, 2003, 8,968,414 Tele2 AB class B shares, of which 8,968,400 currently remain borrowed. Deutsche Bank AG London may sell or on-lend the Tele2 AB class B shares it has borrowed from Millicom Telecommunications under the Securities Lending Agreement, subject to compliance with applicable securities laws. Millicom Telecommunications may require Deutsche Bank AG London to deliver to it Tele2 AB class B shares by providing requisite notice to Deutsche Bank AG London, if (i) Millicom Telecommunications requires Tele2 AB class B shares to satisfy its obligations from time to time to deliver Tele2 AB class B shares upon exchange of the 5% Mandatory Exchangeable Notes by the noteholders or (ii) specified bankruptcy related events with respect to Deutsche Bank AG London or defaults in the performance by Deutsche Bank AG London of its obligations under the Securities Lending Agreement have occurred. Under the Securities Lending Agreement, Deutsche Bank AG London has agreed that if any dividends or other distributions are made in relation to the borrowed Tele2 AB class B shares, it shall pay and deliver to Millicom Telecommunications a sum of money or property equivalent to the dividends or distributions. We have been informed by our advisors that, while the issue is not free from doubt, the Securities Lending Agreement may have inadvertently resulted in a technical breach of certain negative covenants relating to transfers of assets contained in the respective indentures governing the 11% Senior Notes and the 2% Senior Convertible PIK Notes. On November 13, 2003, we announced that, pursuant to a tender offer and consent solicitation in respect of the 11% Senior Notes and a consent solicitation in respect of the 2% Senior Convertible PIK Notes, we had received the requisite consents of the holders of the relevant notes to the waiver of this possible past default arising from the 5% Mandatory Exchangeable Notes and the Securities Lending Agreement. See "Recent Developments—Results of Tender Offer and Consent Solicitations".

Other Debt

A portion of MIC's share of the indebtedness of its ventures is secured by cash deposits and standby letters of credit issued at the request of, and guaranteed by, MIC. Such corporate guarantees, cash deposits and standby letters of credit issued at MIC's request and guaranteed by MIC secured liabilities of \$124,410,000 at December 31, 2003.

Operational financing

Bolivia

Telecel financed the expansion and further digitalization of its cellular network and refinanced existing debt by borrowings under:

a loan agreement dated June 1, 2001 with the IFC. The loan agreement provides for facilities of up to \$25,000,000 and is comprised of three term loan facilities, which we refer to as the A Loan, the B Loan and the C Loan. The A Loan was in the amount of \$10,000,000, the B Loan was in the amount of \$10,000,000 and the C Loan was in the amount of \$5,000,000. The C Loan is subordinate and junior in right of payment to the senior debt of Telecel, including the A Loan and the B Loan. Telecel borrowed the full amount under each loan. Each loan bears interest at LIBOR plus 3.00%. Certain additional interest amounts are payable in respect of the C Loan. Payments of principal and interest in respect of the A Loan, as amended in a letter dated October 7, 2004, are repayable in semiannual installments beginning on December 15, 2002 and ending on December 15, 2007. Payments of principal and interest in respect of the B Loan are repayable in semiannual installments beginning on December 15, 2002 and ending on December 15, 2006. Payments of principal and interest in respect of the C Loan are repayable on December 15, 2007. The loan agreement contains financial covenants, including covenants to

maintain minimum ratios of senior debt to EBITDA, long-term debt to debt service coverage and senior debt to equity.

a loan agreement dated June 11, 2001 with the FMO. The loan agreement provides for facilities of up to \$10,000,000. The loan bears interest at LIBOR plus 3.0%. In September 2003, Telecel and FMO entered into an amendment to this agreement whereby the interest charged for the period between April 1, 2002 and June 16, 2003 and for the period beginning June 17, 2003 was increased by .75% and 2.00%, respectively. Payments of principal and interest in respect of the loan, as amended further to a letter dated October 15, 2004, are repayable in semiannual installments beginning on December 15, 2002 and ending on December 15, 2006. The loan agreement contains the same covenants to maintain certain financial ratios as the loan with the IFC.

a loan agreement dated November 5, 2001 with Bayerische. The loan agreement provides for facilities of up to \$10,361,228 and is comprised of two term loan facilities, which we refer to as Tranche I and Tranche II. The loan bears interest at LIBOR plus 0.90%. Each loan is repayable in 10 equal, consecutive semiannual installments, the first of which was paid on June 15, 2002. The loan agreement contains the same covenants to maintain certain financial ratios as each of the loans with the IFC and the FMO.

MIC has guaranteed each of these loans, and debt owed by Telecel to MIC is subordinated in right of payment to the loans. As security for its obligations under these loans, Telecel has also granted a security interest in respect of certain of its assets.

On October 7, 2004 and October 15, 2004, respectively, Telefónica Celular de Bolivia SA ("Telecel") entered into refinancing agreements with the International Finance Corporation ("IFC") and the Nederlandse Financierings Maatschappij Voor Ontwikkelingslanden, N.V. ("FMO"), also known as the Netherlands Development Finance Company, relating to financing agreements having an original principal amount of \$25,000,000 with IFC and \$10,000,000 with FMO. In addition, as at December 2, 2004, Telecel reached agreement with Bayerische Landesbank Girozentrale ("Bayerische") relating to a financing agreement in the original principal amount of approximately \$10,000,000. All three of these financings are guaranteed by MIC. Prior to reaching agreement on these refinancings, Telecel had been in breach of certain financial covenants contained in each of the three facilities and the outstanding balances had been re-classified as short-term financing.

Guatemala

In connection with the purchase of GSM equipment, Comcel entered into a facility agreement dated September 8, 2003 with a syndicate of banks led by Banco G&T Continental. The facility agreement provides for an amortizing seven-year term loan facility in an aggregate principal amount of Quetzal 400,000,000 (approximately \$40,000,000). Amortization payments are payable semiannually in the amount of Quetzal 33,333,000 each and are scheduled to begin in March 2005. Interest is payable at an annual rate of 8.00% for the first year of the loan and is subject to adjustment semiannually thereafter. The facility agreement contains financial covenants, including covenants to maintain minimum debt to EBITDA and debt service coverage ratio, as well as negative covenants that restrict Comcel's ability to, among others things, pay dividends.

El Salvador

In connection with the acquisition by Telemovil El Salvador of 30% of its own shares a debt of \$51,517,000 is outstanding as of December 31, 2003. This debt is guaranteed by MIC.

Pakistan

In 2003, Pakcom entered into a long-term financing agreement with National Bank of Pakistan for an amount of Rupees 1,250 million (approximately \$21,834,000) bearing interest at 4.1% repayable in 2007.

During 2003 Paktel entered into a Sale and Purchase Agreement of its existing and future receivables with SPV Limited, a special purpose vehicle incorporated in Pakistan. The total receivables sold amount to Rupees 1,308 million (approximately \$22,900,000) and their acquisition price amounts to Rupees 990 million (approximately \$17,300,000). SPV Limited has financed this acquisition by the issuance of Term Finance Certificates ("TFC") that have been underwritten by financial institutions for an aggregate amount of Rupees 840 million (approximately \$14,700,000) and by Pakcom for an amount of Rupees 150 million (approximately \$2,600,000). As MIC bears the risks associated with this financing transaction, MIC has consolidated SPV Limited in its financial statements. As of December 31, 2003, the outstanding amount of TFC was \$15.6 million.

In November 2002, Pakcom signed a syndicated finance agreement for an aggregate of Rupees 800 million (approximately \$13,700,000). For this agreement, Faysal Bank Limited acts as security agent and Standard Chartered Bank acts as facility agent. The facility is repayable in monthly installments until December 31, 2004 and bears interest at the State Bank of Pakistan discount rate plus 1.75%, with a floor rate of 11.75%. As security for its obligations under the agreements, Pakcom has assigned certain receivables from PTCL and created a first charge by way of hypothecation in favor of the security agent on certain of Pakcom's present fixed assets.

Sri Lanka

Celltel entered into a term facility agreement dated September 15, 2000, with ABN-Amro as arranger, pursuant to which Celltel borrowed Rupees 1,534,000,000 (approximately \$20,000,000). This facility bears interest at the Sri Lanka treasury bill rate plus 3.00%. Payments of principal and interest are repayable in 13 quarterly installments commencing two years from the date of the agreement. The agreement contains financial covenants, including covenants to maintain minimum debt to EBITDA, debt service coverage ratio and interest cover ratio, as well as negative covenants that restrict Celltel's ability to, among other things, pay dividends. As security for its obligations under the agreement, the agreement provides for Celltel's creation of mortgages over its assets.

Tanzania

In June 2003, MIC Tanzania entered into a syndicated term loan facility agreement with Standard Chartered Bank Tanzania Limited as arranger, pursuant to which MIC Tanzania may borrow up to an aggregate of \$15,000,000 (\$6,000,000 million in U.S. dollars and \$9,000,000 in Tanzania Shilling). This facility bears interest at, in the case of advances under the facility in U.S. dollars, LIBOR plus 4.50% and, in the case of advances in Tanzania Shilling, at the Treasury Bill Rate plus 4.50%, provided that, in the case of advances under the facility in Tanzania Shilling, the minimum applicable interest rate will be 12.00% per annum. As security for its obligations under the agreement, the agreement provides for a fixed and floating charge over MIC Tanzania's assets.

ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES

Board of Directors

Directors

MIC's directors are as follows:

| Name | Position | Year Appointed | Date of Expiration of Term |
|-----------------------|----------|-------------------|----------------------------------|
| Vigo Carlund | Member | 2002 | May 2005 |
| Donna Cordner | Member | 2004 | May 2005 |
| Ernest Cravatte | Member | 2003 | May 2005 |
| Lars-Johan Jarnheimer | Member | 2001 | May 2005 |
| Daniel Johannesson | Chairman | 2003 | May 2005 |
| Raymond Kirsch | Member | 1994 | May 2005 |
| Michel Massart | Member | 2003 | May 2005 |
| Cristina Stenbeck | Member | 2003 | May 2005 |

Daniel Johannesson, age 61, has held a number of executive positions at major Swedish companies including Senior Executive of the construction company Skanska, where he was responsible for their telecommunications and facilities management interests, and Chief Executive Officer of Industriförvaltnings AB Kinnevik and national railway operator, SJ. On March 8, 2004, Mr. Johannesson was appointed as Chairman of the Board of Directors of MIC.

Vigo Carlund, age 57, non-executive member, has worked for the Kinnevik Group since 1968. He previously was Vice President of Industriförvaltnings AB Kinnevik and became CEO in May 1999. He is also Chairman of Transcom WorldWide S.A., Metro International S.A. and Korsnas AB. He was appointed to the Board of MIC in 2002 and is also a director of Tele2 AB.

Donna Cordner, non-executive member, is the former Managing Director and Global Head of Telecommunications and Media Structured Finance group at Citigroup. She has also held senior management positions at Société Générale and ABN AMRO Bank N.V. in U.S. and Europe, including as the Director of ABN's Latin America Telecommunications Project Finance and Advisory Group. Mrs. Cordner is currently CEO of HOFKAM Limited, which is the largest rural microfinance company in Uganda.

Ernest Cravatte, age 54, non-executive member, is a practicing lawyer in Luxembourg and a former member of the Executive Management of Banque Generale du Luxembourg. He has also held positions on various banking supervisory committees.

Lars-Johan Jarnheimer, age 44, non-executive member, was appointed to the Board in May 2001. He has been President and CEO of Tele2 AB since March 1999, and previously was Vice President of Industriförvaltnings AB Kinnevik.

Raymond Kirsch, age 62, non-executive member, is the President and Chief Executive Officer of Banque et Caisse d'Epargne de L'Etat Luxembourg. He became a director of MIC in May 1994.

Michel Massart, age 52, non-executive member, was appointed to the Board in May 2003. Up to June 2002, he was a Partner of PricewaterhouseCoopers in Belgium, where he set up the corporate finance department in 1997, and was a former member of the Board of the Institute of Statutory Auditors. He is currently a professor at Solvay Business School in Brussels, Belgium.

Cristina Stenbeck, age 26, is Vice Chairman of the Board of Directors of Industriförvaltnings AB Kinnevik, Invik & Co. and Metro International, and a member of the Board of Directors of Modern Times Group, Tele2 AB and Transcom WorldWide S.A.

Board Practices

Directors' Service Agreements. None of MIC's directors has entered into service agreements with MIC or its subsidiaries providing for benefits upon termination of employment.

Audit Committee. MIC's directors have established an Audit Committee that convenes at least four times a year, comprising Mr. Michel Massart, Mr. Ernest Cravatte and Mr. Raymond Kirsch, each of whom are directors of MIC. This committee has responsibility for planning and reviewing MIC's annual and quarterly reports and accounts and the involvement of MIC's auditors in that process, focusing particularly on compliance with legal requirements and accounting standards, and ensuring that an effective system of internal financial controls is maintained. The ultimate responsibility for reviewing and approving MIC's annual and quarterly reports and accounts remains with MIC's Board of Directors.

Remuneration Committee. MIC's directors have established a Remuneration Committee comprised of Mr. Marc Beuls, MIC's Chief Executive Officer, and previously Mr. E. Håkan Ledin, MIC's former Chairman. Since March 8, 2004, Mr. Johannesson took over as Chairman of the Board. This committee reviews and makes recommendations to MIC's Board of Directors regarding its compensation policies and all forms of compensation to be provided to our executive officers and other employees.

Senior Management

| Name | Position |
|-----------------|---------------------------------------|
| Marc Beuls | President and Chief Executive Officer |
| Mikael Grahne | Chief Operating Officer |
| Bruno Nieuwland | Chief Financial Controller |
| Won-Suck Song | Executive Vice President–Operations |
| Judy Tan | Chief of Finance–Global Operations |

Marc Beuls, age 47, President and Chief Executive Officer, was promoted to his current position in January 1998 from his position as Senior Vice President Finance. Mr. Beuls joined MIC in March 1992. Prior to joining MIC he held several positions with Generale Banque Belgium, both as branch manager and senior trade finance manager for emerging markets. Mr. Beuls is also a non-executive director of Tele2 AB and a non-executive director at Banque Invik.

Mikael Grahne, age 51, joined MIC in February 2002, having previously been President of Seagram Latin America. Prior to this he held various senior management positions at PepsiCo and at Procter & Gamble. Mr. Grahne has an MBA from the Swedish School of Economics in Helsinki.

Bruno Nieuwland, age 33, joined MIC in December 2003. He was previously a Senior Manager with Ernst & Young. He became a chartered accountant in Luxembourg in 1998 and was a member of the quality control commission at the IRE (institute of chartered accountants in Luxembourg). He obtained a degree in finance at Solvay Business School, Brussels.

Won-Suck Song, age 36, was appointed to his current position in October 2002. He started his career with the Kinnevik Group in 1997, where he held the position of Chief Operating Officer of Metro International before being transferred in June 2001 to Tele2 AB as Executive Vice President.

Judy Tan, age 33, joined MIC in 1998 with responsibility for the Asian operations. She was appointed to her current position in November 2002 with responsibility for all operating ventures. She qualified as a Certified Public accountant with PricewaterhouseCoopers, Singapore and has an MBA from Imperial College, London.

Remuneration to the Board of Directors and senior executives

Principles

Remuneration of the President & Chief Executive Officer and other senior management comprises an annual base salary, bonus, stock options and other benefits. Other senior management includes the Chief Operating Officer, the Executive Vice President-Operations, the Chief Financial Controller and the Chief of Finance-Global Operations. The bonus and stock options programmes are based on actual performance (including individual and Company performance). Bonuses can range between 20% and 75% of the annual base salary. Options are granted once a year by the Board of Directors. The remuneration of the CEO is approved by the Chairman of the Board of Directors, and the remuneration of senior executives is set by the CEO.

The aggregate amount of compensation charge of the Company during 2003 was \$96,000 to the Chairman of the Board of Directors of the Company and \$200,000 to other members of the Board of Directors of the Company. The remuneration charge of the President and Chief Executive Officer of the Company during 2003 was \$1,775,758 of which bonus amounted to \$606,250. The remuneration charge to the other members of the senior management of the Company during 2003 was a total of \$1,792,467 of which bonus amounted to \$474,750 and other benefits of \$272,466. The pension insurance cost of the President and Chief Executive Officer for 2003 amounts to \$1,636,000 of which \$1,326,000 relates to adjustments for prior years. The estimated pension cost for 2003 amounts to \$310,000. No pension arrangement exists for any other member of the senior management. In addition to the above described compensation, 947,992 of stock options were granted in 2003 to directors and senior management.

Pension and severance payments

Future contributions to the pension insurance of the CEO are based on a yearly contribution paid to a third party insurance company. The yearly contribution is based on the projected entitlement at the time of retirement and is based on an average of the annual base salary of previous years and length of service with the Company.

If employment of members of the senior management is terminated by MIC, severance payment of up to 12 months salary is payable.

Options

The following options to purchase shares of MIC common stock with a par value of \$1.50 each, issued to directors, officers and employees of MIC were outstanding as of December 31, 2003.

| Date issued | Number of options | Exercise price \$ | Terms of option |
|--|-------------------|-------------------|--|
| May 1994, May 1995, May 1996, May 1997, January 1998, May 1998, August 1999, May 2000, December 2001, December 2002 and May 2003 | 2,749,708 | 3.32- 36.66 | Exercisable over a three-year period in equal installments. Options have an indefinite life. |
| May 2003 | 550,500 | 3.32 | Exercisable over a three-year period in equal installments. Options expire after six years from date of grant. |
| May 1998, August 1999, May 2000, June 2000, December 2001 and December 2002 | 1,220,600 | 3.75- 31.88 | Exercisable over a five-year period (¹ / ₃ vested after three years, ² / ₃ vested after four years, 100% vested after five years). Options expire after six years from date of grant. |
| Balance as of December 31, 2003 | 4,520,808 | | |

Of the above options, 1,880,852 were exercisable at December 31, 2003. During the year ended December 31, 2003, no options were exercised. At December 31, 2002, 1,956,204 (2001: 2,056,371) were exercisable. No options were exercised during 2002 (2001: 444). In 2003, 1,020,696 (2002: 1,706,139) options, were forfeited.

In February 2003, an Extraordinary General Meeting of MIC passed a resolution approving a reverse share split whereby three existing shares with a par value of \$2 each would be exchanged for one share with a par value of \$6 each. In February 2004, an Extraordinary General Meeting of MIC passed a resolution approving a share split whereby one then existing share with a par value of \$6 each would be exchanged for four new shares with a par value of \$1.50 each. The number and exercise price of options referred to for periods prior to such date above have been restated to reflect the share split.

Share and Option Ownership of Directors and Members of the Senior Management

The following table sets forth, as at December 31, 2003, the total amount of MIC common stock and options beneficially owned by the directors, the Chief Executive Officer and the other members of senior management of MIC. Other senior management includes the Chief Operating Officer, the Executive Vice President–Operations, the Chief Financial Controller and the Chief of Finance–Global Operations. Options are granted once a year by the Board of Directors and are approved by the Board. The exercise price of the options equals the market price at date of grant. In May 2003, 947,992 options were granted at a market value of USD 3.32.

| | Common Stock | Total number of options ⁽²⁾ | Of which Options granted in 2003 |
|---|--------------------------|--|----------------------------------|
| Chairman of the Board of Directors | 545,396 | 633,992 | 34,000 |
| Other members of the Board of Directors | 5,566,992 ⁽¹⁾ | 368,656 | 102,000 |
| CEO | 65,144 | 1,706,660 | 600,000 |
| Other members of the senior management | 140,000 | 625,040 | 211,992 |

- (1) This includes 5,132,940 shares owned by the 1980 Stenbeck Trust and 420,456 shares owned by the 1985 Stenbeck Trust.
- (2) Further information regarding stock options is included in Note 17 of the Notes to the consolidated financial statements.

Employees

On a proportional basis, Millicom employed an average of 1,917 employees in 2003, of which 622 were employed in Asia, 911 in Latin America, 336 in Africa and 48 in Europe. On a proportional basis, Millicom employed an average of 2,080 employees for the year ended December 31, 2002 (2001: 3,032; 2000: 3,515). Of these, in 2002, 680 were employed in Asia, 981 in Latin America, 325 in Africa, 89 in Europe and 5 in the United States.

ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

Principal Shareholders

The following table sets forth certain information known to MIC as of December 31, 2004, unless indicated, with respect to beneficial ownership of the MIC Common Stock, with a par value of \$1.50 each (after the stock split in February 2004), by (i) each person who beneficially owns more than 5% of the MIC Common Stock and (ii) significant related parties to MIC. Except as otherwise indicated, the holders listed below have sole voting and investment power with respect to all shares beneficially owned by them. The holders listed below have the same voting rights as all other holders of MIC Common Stock. For purposes of this table, a person or group of persons is deemed to have "beneficial ownership" of any shares as of a given date which such person or group of persons has the right to acquire within 60 days after such date. For purposes of computing the percentage of outstanding shares held by each person, or group of persons, named below on a given date, any security which such person or persons has the right to acquire within 60 days after such date (including shares which may be acquired upon exercise of vested portions of stock options) is deemed to be outstanding, but is not deemed to be outstanding for the purpose of computing the percentage ownership of any other person.

| Shareholder | Amount of Shares | Percentage |
|--|---------------------|------------|
| Investment AB Kinnevik ⁽¹⁾⁽²⁾ | 35,142,535 | 35.7% |
| The 1980 Stenbeck Trust ⁽³⁾ | 2,032,932 | 2.1% |
| The 1985 Stenbeck Trust ⁽³⁾ | 102,472 | 0.1% |

(1) Includes shares held by Investment AB Kinnevik and subsidiaries. On July 28, 2004, Invik & Co. AB ("Invik") and Industriförvaltnings AB Kinnevik ("Kinnevik") completed a statutory merger under the Swedish Companies Act. Pursuant to the plan of merger, shareholders of Kinnevik received newly issued shares of Invik and cross-ownerships of share capital between Invik and Kinnevik were dissolved. The name of the new merged entity was changed into Investment AB Kinnevik.

(2) Mr. Jan H. Stenbeck was the chairman of the board of Kinnevik and Invik. The estate of Mr. Stenbeck is currently under administration in Luxembourg and Sweden. A notary and an administrator have been appointed in Luxembourg, and an attorney has been elected by the Stockholm City Court as Swedish legal administrator of the estate. The administrators in Luxembourg and Sweden shall consult and inform each other as well as the heirs of Mr. Stenbeck's estate of any decisions or acts taken regarding the estate. No date has been set for the distribution of the estate. As of August 31, 2004, the estate of Mr. Stenbeck owned 3.56% of the share capital and had 13.9% of the voting rights of Investment AB Kinnevik.

(3) The 1980 Stenbeck Trust is an irrevocable trust that was created under the laws of the State of New York exclusively for the benefit of the wife and children of Mr. Jan H. Stenbeck. The sole and exclusive voting control of the MIC Common Stock held by the 1980 Stenbeck Trust is vested in the trustees. The trustees of the 1980 Stenbeck Trust are Leonard Gubar, Henry Guy and David Marcus. The trustees have disclaimed beneficial ownership of the shares owned by the 1980 Stenbeck Trust.

The 1985 Stenbeck Trust is an irrevocable trust that was created under the laws of the State of New York exclusively for the benefit of the children of Mr. Jan H. Stenbeck. The sole and exclusive voting control of the MIC Common Stock held by the 1985 Stenbeck Trust is vested in the trustees. The trustees of the 1985 Stenbeck Trust are Leonard Gubar and Henry Guy. The trustees have disclaimed beneficial ownership of the shares owned by the 1985 Stenbeck Trust.

Related Party Transactions

From time to time, MIC has allowed its senior management to participate in its ventures. A number of participations and options are held by managers. In MIC's operations in Vietnam,

Mr. M.A. Zaman, a senior vice president of MIC, owns 20% of Comvik International (Vietnam) AB. In MIC's operations in Cambodia, Mr. Zaman owns 3.1% of CamGSM Company Limited and 3% of Royal Telecom International Limited. In Laos, Mr. Zaman owns 4% of Millicom Laos. Mr. Zaman holds the right to acquire an equity ownership in certain countries in the event he is able to obtain a license for MIC. Share options totaling 1% of the outstanding share capital in Millicom International BV are held by Marc Beuls, Chief Executive Officer of MIC. From January 1, 2003 until August 31, 2004, MIC granted no participation in its ventures to senior management.

Kinnevik

The Company's principal shareholder is Investment AB Kinnevik, formerly Industrieförvaltnings AB Kinnevik ("Kinnevik"). Kinnevik is a Swedish holding company with interests in the telecommunications, media, publishing and paper industries. As of December 31, 2003, Kinnevik owned approximately 35.2% of MIC.

On December 31, 1995 MIC acquired 17.7% of MACH from Kinnevik. The consideration, which was to have a minimum present value of \$5,000,000 at December 31, 1995, consisted of (i) an initial payment of \$1,000,000 plus interest, at the ruling market rate, for the month of January 1996, (ii) seven additional payments for each of the financial years 1996 to 2002, calculated as 17.7% of MACH's pre-tax profit for the relevant year and payable in April of the following year, and (iii) a final payment payable in April 2003, calculated as the higher of (a) the sum of the seven additional payments multiplied by a factor of 1.3 minus the initial payment or (b) the amount required to make the present value of all payments at December 31, 1995 equal to \$5,000,000. The final payment was made in common stock of MIC. In 2002 an amount of \$3,958,000 (2001: \$7,042,000) due to Kinnevik was included in the balance sheet under the heading "Amounts due to shareholders". In addition, as of December 31, 2002, MIC owed \$63,000 for additional charges. The balance was settled in 2003.

In May 2002, MIC sold a 17% interest in MIC Systems BV, the parent company of MACH to Kinnevik BV for \$17,000,000.

During 2002, Kinnevik purchased MIC 13.5% Notes (Notes 9, 18c and 29 in the notes to the consolidated financial statements) on the open market with a face value of \$44,000,000. MIC then exchanged these for \$1,500,000 cash and 672,016 Tele2 AB series B shares at market prices realizing a gain of \$28,676,000 on the transaction.

During the course of 2002, MIC sold an additional 6,177,369 Tele2 AB series B shares at market prices to Kinnevik for a value of \$104,295,000.

As of December 31, 2003 Kinnevik held an aggregate of \$13,205,000 in principal amount of 2% PIK Notes. These were converted in March 2004 into an aggregate of 4,913,488 shares of our common stock.

Tele 2 AB

In November 2001, MIC sold 100% of its interests in FORA Telecom BV, its Russian Cellular telephone operations to Tele2 AB for a consideration of \$80 million in Tele2 AB series "B" shares plus a maximum equivalent of \$30 million in cash or additional Tele2 AB series "B" shares, depending on the outcome of GSM license applications for three of MIC's cellular telephone operations in Russia. The sale resulted in a \$6,693,000 gain on the disposal in 2001 (Note 29 in the notes to the consolidated statements). During 2002, MIC obtained the necessary GSM licenses referred to above and received the additional proceeds of \$30 million in cash. In addition, certain loans for which MIC was liable were settled at less than their carrying value. The gain realized in obtaining the licenses and settling the loans net of costs incurred in the acquisition of the licenses, amounted to \$30,859,000 in 2002.

As of December 31, 1998, the Group, through its subsidiary MIC-USA inc. ("MIC-USA"), had a 100% temporary and restricted shareholding in Great Universal. On December 31, 1999, MIC-USA transferred its 100% ownership and related rights in Great Universal to Great Universal LLC 1999 Trust for a consideration of \$5,027,000, corresponding to the net book value of MIC's investment in Great Universal. During 2002, MIC recorded an impairment loss for 100% of this asset due to uncertainty concerning its recoverability (Notes 9 and 29 in the notes to the consolidated statements). The rights and obligations of MIC-USA toward Great Universal were assigned to Great Universal LLC. Great Universal continues to indemnify MIC against certain contingent liabilities of Millicom. Great Universal is currently engaged in the communications, information technology, teleservices and media industries primarily in the United States.

In January 2000, MIC invested \$10,000,000 in Modern Holdings in the form of promissory notes. In February 2000, those notes were converted into 1,293,095 shares of common stock, representing 8.5% of the share capital of Modern Holdings. This investment is recorded as non-current available-for-sale security (Notes 9 and 29 in the notes to the consolidated statements).

MIC does not consolidate its investment in Great Universal and Modern Holdings since the restrictions on their ability to distribute dividends is considered a severe long-term restriction that significantly impairs their ability to transfer funds to MIC. Further, due to the existence of warrants, enabling the warrant holders to obtain control over Great Universal and Modern Holdings, MIC considers that it does not control these companies.

Other

The Group maintains corporate bank accounts at Banque Invik through which it makes payments and receives monies in the normal course of business. As of December 31, 2003, the Group had current accounts, time deposits and blocked deposits at Banque Invik.

MIC charged \$nil (2002: \$nil; 2001: 280,000) to related parties for services rendered.

Compensations for Directors' services are detailed in Note 21 of the notes to the consolidated financial statements.

Services purchased and sold to affiliated companies

The following sales and purchases and outstanding balances occurred with companies affiliated to MIC. The services purchased and supplied covered fraud detection, network and IT support, acquisition of assets and customer care systems.

| | Purchases in year | | | Amounts payable as of | |
|--------------------------|--------------------------------|-------|-------|-----------------------|-------|
| | 2003 | 2002 | 2001 | December 31, 2003 | 2002 |
| | (in thousands of U.S. dollars) | | | | |
| Applied Sales Management | – | 110 | 100 | – | – |
| Applied Value | 369 | 2,009 | 484 | 24 | 252 |
| Banque Invik | 937 | 638 | 438 | 348 | 44 |
| Bassett | 451 | 669 | 1,222 | 40 | 23 |
| Ephibian | 24 | 38 | – | 14 | – |
| Foreign Value | 730 | – | – | – | – |
| Great Universal | – | – | – | – | 25 |
| Lothar Systems | – | 10 | 1,601 | – | 288 |
| Netcom Consultants | 352 | 157 | 554 | – | 9 |
| Praesidium | 50 | 204 | 70 | – | – |
| Procure-it-right | 1,384 | 839 | 962 | 72 | 100 |
| Search Value | 159 | 489 | 189 | 38 | – |
| Shared Value | 638 | 656 | 477 | 41 | 23 |
| Tele2 AB | 247 | 50 | 25 | 31 | 5,723 |
| YXK Systems | – | 28 | – | – | – |
| Total | 5,341 | 5,897 | 6,122 | 608 | 6,487 |

As of December 31, 2003 and 2002, MIC had the following receivables from related parties:

| | 2003 | 2002 |
|------------------------|--------------------------------|-------|
| | (in thousands of U.S. dollars) | |
| Kinnevik | 154 | 1,976 |
| Lothar | – | 922 |
| Metro | 247 | 734 |
| Modern Holdings | 1,690 | 1,825 |
| Modern Times Group | 265 | 752 |
| Netcom | 16 | 64 |
| Shared Value | 18 | 18 |
| Stonebrook Enterprises | 156 | 156 |
| Tele2 AB | 359 | 359 |
| Total | 2,905 | 6,806 |

In the opinion of our management, the terms of the transactions described above are at least as favorable to us as could have been obtained from independent parties.

PART II

ITEM 15. CONTROLS AND PROCEDURES

As of December 31, 2003, the Company, under the supervision and with the participation of the Company's management, including the Chief Executive Officer, the Chief Financial Controller and the Chief of Finance–Global Operations, performed an evaluation of the effectiveness of the Company's disclosure controls and procedures. The Company's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Securities Exchange Act of 1934 is accumulated and communicated to the Company's management to allow timely decisions regarding required disclosures. The Company's management necessarily applied its judgment in assessing the costs and benefits of such controls and procedures, which by their nature can provide only reasonable assurance regarding management's control objectives. Based on this evaluation, the Company's Chief Executive Officer, Chief Financial Controller and Chief of Finance–Global Operations concluded that the Company's disclosure controls and procedures are effective at the reasonable assurance level for recording, processing, summarizing and reporting the information the Company is required to disclose in the reports it files under the Securities Exchange Act of 1934, within the time periods specified in the SEC's rules and forms.

There has been no change in the Company's internal controls over financial reporting that occurred during the period covered by this annual report that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.

PART III

ITEM 18. FINANCIAL STATEMENTS

See pages F-1 through F-86.

ITEM 19. EXHIBITS

- 1.1 Memorandum and Articles of Association and bylaws of Millicom International Cellular S.A.*
- 2.1 Indenture, dated as of November 24, 2003 between Millicom International Cellular S.A. and The Bank of New York, as Trustee (Incorporated by reference to Exhibit 4.1 of the Company's Registration Statement on Form F-4 (File No. 333-112948) filed on February 19, 2004).
- 2.2 Trust Deed, dated August 7, 2003 between Millicom Telecommunications S.A., Millicom International Cellular S.A. and Deutsche Trustee Company Limited.*
- 4.1 Business Co-Operation Contract dated June 2, 1994 as amended among Vietnam Mobile Services Co., Industriforvaltnings AB Kinnevik and Comvik International Vietnam AB.
- 7.1 Explanation of the calculation of (loss) earnings per share.*
- 12.1 Certification of Marc Beuls filed pursuant to Securities Exchange Act of 1934, as amended (the "Exchange Act") Rule 13a-14(a).
- 12.2 Certification of Bruno Nieuwland filed pursuant to Exchange Act Rule 13a-14(a).
- 12.3 Certification of Judy Tan filed pursuant to Exchange Act Rule 13a-14(a).
- 13.1 Certification of Marc Beuls, Bruno Nieuwland and Judy Tan furnished pursuant to Exchange Act Rule 13a-14(b).
- 14.1 Consent of PricewaterhouseCoopers S.à.r.l. to the incorporation by reference of their report dated March 31, 2004, except for Note 31, as to which the date is April 30, 2004 in the Company's Registration Statement on Form F-3 (no. 333-111779) and Registration Statement on Form F-4/A File No. 333-112948.
- 14.2 Consent of PricewaterhouseCoopers Interamérica, S. de R. L.–Honduras to the incorporation by reference of their report dated June 4, 2004, in the Company's Registration Statement on Form F-3 (no. 333-111779) and Registration Statement on Form F-4/A no. 333-112948.
- 14.3 Consent of PricewaterhouseCoopers (Cambodia) Limited to the incorporation by reference of their report dated June 30, 2004 in the Company's Registration Statement on Form F-3 (no. 333-111779) and Registration Statement on Form F-4/A no. 333-112948.
- 14.4 Consent of BDO AUDITORES Y CONSULTORES, S.A. to the incorporation by reference of their report dated March 14, 2004 in the Company's Registration Statement on Form F-3 (no. 333-111779) and Registration Statement on Form F-4/A no. 333-112948.

- 14.5 Financial statements and notes thereto for Telefónica Celular, S.A. for its fiscal years ended December 31, 2001, 2002 and 2003.[†]
- 14.6 Financial statements and notes thereto for CamGSM Company Limited for its fiscal years ended December 31, 2001, 2002 and 2003.[†]
- 14.7 Financial statements and notes thereto for Comunicaciones Celulares S.A. for its fiscal years ended December 31, 2001, 2002 and 2003.[†]

* Previously filed with the Securities and Exchange Commission on the Company's Form 20-F on April 30, 2004 and herein incorporated by reference.

[†] Previously filed with the Securities and Exchange Commission on the Company's Form 20-F/A Amendment No. 1 on June 30, 2004 and herein incorporated by reference.

INDEX TO FINANCIAL STATEMENTS

Audited Consolidated Financial Statements of Millicom and its Subsidiaries for the Years Ended December 31, 2003, 2002 and 2001

[Independent Auditor's Report](#)

[Consolidated Balance Sheets as of December 31, 2003 and 2002](#)

[Consolidated Statements of Profit and Loss for the Years ended December 31, 2003, 2002 and 2001](#)

[Consolidated Statements of Cash Flows for the Years ended December 31, 2003, 2002 and 2001](#)

[Consolidated Statements of Changes in Shareholders' Equity for the Years ended](#)

[December 31, 2003, 2002 and 2001](#)

[Notes to the Consolidated Financial Statements including reconciliation to U.S. GAAP \(Note 31\)](#)

PricewaterhouseCoopers
Société à responsabilité limitée
Réviseur d'entreprises
400, route d'Esch
B.P. 1443
L-1014 Luxembourg
Téléphone +352 494848-1
Facsimile +352 494848-2900

To the shareholders of
Millicom International Cellular S.A.

We have audited the accompanying consolidated balance sheets of Millicom International Cellular S.A. and its subsidiaries (the "Company") as of December 31, 2003 and 2002, and the related consolidated statements of profit and loss, changes in shareholders' equity and cash flows for the three years ended December 31, 2003, 2002 and 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Millicom International Cellular S.A. and its subsidiaries as of December 31, 2003 and 2002, and the results of their operations, changes in shareholders' equity and cash flows for each of the three years ended December 31, 2003, 2002 and 2001, in conformity with International Financial Reporting Standards as published by the International Accounting Standards Board.

As discussed in Note 2 to the financial statements, the Company changed its method of accounting under International Financial Reporting Standards for available-for-sale securities in 2003.

International Financial Reporting Standards vary in certain significant respects from accounting principles generally accepted in the United States of America. Information relating to the nature and effect of such differences, after giving effect to the restatement described in Note 31, is presented in Note 31 to the consolidated financial statements.

PricewaterhouseCoopers S.à r.l.
Réviseur d'entreprises

Luxembourg, March 31, 2004, except for Note 31 as to which the date is April 30, 2004

Millicom International Cellular S.A.

Consolidated balance sheets

As of December 31, 2003 and 2002

| | Notes | 2003 | 2002 |
|--|--------------|------------------|------------------|
| | | US\$ '000 | US\$ '000 |
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Intangible assets | | | |
| Goodwill, net | 4 | 49,578 | 10,172 |
| Licenses, net | 5 | 30,889 | 84,471 |
| Other intangible assets, net | 6 | 5,148 | 4,919 |
| Property, plant and equipment, net | 7 | 487,746 | 458,933 |
| Financial assets | | | |
| Investment in Tele2 AB shares | 8 | 479,040 | 164,031 |
| Investment in other securities | 9 | 25,397 | 56,355 |
| Investments in associates | 3 | 1,340 | 1,013 |
| Pledged deposits | 11 | 31,530 | 32,921 |
| Deferred taxation | 23 | 5,226 | 8,470 |
| TOTAL NON-CURRENT ASSETS | | 1,115,894 | 821,285 |
| CURRENT ASSETS | | | |
| Financial assets | | | |
| Investment in Tele2 AB shares | 8 | – | 101,540 |
| Investment in other securities | 9 | 15,291 | – |
| Inventories | 12 | 10,941 | 6,962 |
| Trade receivables, net | 13 | 113,750 | 113,221 |
| Amounts due from joint ventures | 3 | 13,137 | 14,053 |
| Amounts due from other related parties | 29 | 2,905 | 6,806 |
| Prepayments and accrued income | | 19,739 | 14,148 |
| Other current assets | 14 | 49,583 | 38,453 |
| Time deposits | 15 | 32,880 | 16,200 |
| Cash and cash equivalents | 16 | 148,829 | 70,451 |
| TOTAL CURRENT ASSETS | | 407,055 | 381,834 |
| TOTAL ASSETS | | 1,522,949 | 1,203,119 |

| | Notes | 2003 US\$ '000 | 2002 US\$ '000 |
|--|-------|-------------------|-------------------|
| SHAREHOLDERS' EQUITY AND LIABILITIES | | | |
| SHAREHOLDERS' EQUITY | 17 | | |
| Share capital and premium | | 239,876 | 281,989 |
| Treasury stock | | (8,833) | (54,521) |
| 2% PIK Notes–equity component | | 16,006 | – |
| Legal reserve | | 4,256 | 4,256 |
| Retained losses brought forward | | (446,110) | (57,719) |
| Net profit/(loss) for the year | | 178,823 | (385,143) |
| Currency translation reserve | | (69,198) | (84,121) |
| TOTAL SHAREHOLDERS' EQUITY | | (85,180) | (295,259) |
| Minority interest | | 26,571 | 23,733 |
| LIABILITIES | | | |
| NON-CURRENT LIABILITIES | | | |
| 13.5% Senior Subordinated Notes | 18 | – | 912,539 |
| 10% Senior Notes | 18 | 536,036 | – |
| 2% PIK Notes–debt component | 18 | 50,923 | – |
| 5% Mandatory Exchangeable Notes–debt component | 18 | 327,635 | – |
| Embedded derivative on the 5% Mandatory Exchangeable Notes | 18 | 103,457 | – |
| Other debt and financing | 18 | 126,150 | 159,370 |
| Deferred taxation | 23 | 33,944 | 26,874 |
| TOTAL NON-CURRENT LIABILITIES | | 1,178,145 | 1,098,783 |
| CURRENT LIABILITIES | | | |
| Other debt and financing | 18 | 132,664 | 156,666 |
| Trade payables | | 112,764 | 90,945 |
| Amounts due to shareholders | 29 | – | 4,021 |
| Amounts due to other related parties | 29 | 608 | 6,487 |
| Accrued interest and other expenses | | 44,673 | 42,745 |
| Other current liabilities | 19 | 112,704 | 74,998 |
| TOTAL CURRENT LIABILITIES | | 403,413 | 375,862 |
| TOTAL LIABILITIES | | 1,581,558 | 1,474,645 |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES | | 1,522,949 | 1,203,119 |

The accompanying notes are an integral part of these consolidated financial statements.

Millicom International Cellular S.A

Consolidated statements of profit and loss

for the years ended December 31, 2003, 2002 and 2001

| | Notes | 2003 US\$ '000 | 2002 US\$ '000 | 2001 US\$ '000 |
|--|-------|-------------------|-------------------|-------------------|
| Revenues | 20 | 647,104 | 605,186 | 644,570 |
| Cost of sales | 20,22 | (258,002) | (259,530) | (274,591) |
| GROSS PROFIT | | 389,102 | 345,656 | 369,979 |
| Sales and marketing | | (87,575) | (80,941) | (95,463) |
| General and administrative expenses | 22 | (108,449) | (186,491) | (181,764) |
| Gain from sale of subsidiaries and joint ventures, net | 22 | 2,213 | 88,814 | 35,047 |
| Other operating expenses | 4,22 | (32,776) | (44,725) | (35,013) |
| OPERATING PROFIT | | 162,515 | 122,313 | 92,786 |
| Gain (loss) and valuation movement on investment in securities | 8,9 | 246,760 | (299,963) | (15,931) |
| Interest expense | 18 | (135,172) | (185,959) | (209,912) |
| Interest income | | 4,836 | 12,726 | 22,768 |
| Other financial income | 18,23 | 96,748 | 42,247 | 11,596 |
| Fair value result on financial instruments | 10,18 | (84,578) | (7,858) | (9,914) |
| Exchange loss, net | 18 | (45,602) | (23,483) | (17,313) |
| Profit (loss) from associates | 20 | 380 | 62 | (3,112) |
| PROFIT (LOSS) BEFORE TAXES AND MINORITY INTEREST | | 245,887 | (339,915) | (129,032) |
| Charge for taxes | 23 | (52,369) | (22,734) | (8,217) |
| PROFIT (LOSS) BEFORE MINORITY INTEREST | | 193,518 | (362,649) | (137,249) |
| Minority interest | | (14,695) | (22,494) | (804) |
| NET PROFIT (LOSS) FOR THE YEAR | | 178,823 | (385,143) | (138,053) |
| Basic earnings (loss) per common share (US\$) ⁽ⁱ⁾ | 30 | 2.74 | (5.90) | (2.12) |
| Diluted earnings (loss) earnings per common share, (US\$) ⁽ⁱ⁾ | 30 | 2.26 | (5.90) | (2.12) |

(i) After stock split of February 20, 2004 (Notes 17 and 32).

The accompanying notes are an integral part of these consolidated financial statements.

Millicom International Cellular S.A

Consolidated statements of cash flows

for the years ended December 31, 2003, 2002 and 2001

| | <u>Notes</u> | <u>2003</u> US\$ '000 | <u>2002</u> US\$ '000 | <u>2001</u> US\$ '000 |
|---|--------------|--------------------------|--------------------------|--------------------------|
| Net cash provided by operating activities | 24 | 184,360 | 72,581 | 103,969 |
| Cash flow from investing activities | | | | |
| Acquisition of subsidiaries and joint ventures, net of cash acquired | 25 | 1,028 | (2,000) | (22,978) |
| Increase in investments in associates | | – | – | (29,213) |
| Cash impact of change in consolidation method | | 112 | – | 470 |
| Proceeds from the disposal of subsidiaries and joint ventures, net of cash disposed | 26 | 8,848 | 135,071 | 19,251 |
| Purchase of licenses and other intangible assets | | (3,569) | (5,205) | (18,323) |
| Purchase of investments in securities | 9 | (45,328) | (186) | (1,728) |
| Proceeds from the disposal of investments in securities | 8 | 33,291 | 167,082 | 125,195 |
| Purchase of property, plant and equipment | | (86,452) | (135,818) | (192,177) |
| Disposal of property, plant and equipment | | 3,296 | 307 | 16,873 |
| Decrease/(Increase) in amounts due from joint ventures | | 865 | (7,131) | (35,372) |
| Decrease/(Increase) in pledged deposits | | 10,116 | (16,506) | (39,083) |
| (Increase)/Decrease in time deposits | | (17,796) | 6,051 | 10,011 |
| Net cash provided (used) by investing activities | | (95,589) | 141,665 | (167,074) |
| Cash flow from financing activities | | | | |
| Proceeds from the issuance of debt and other financing | | 969,607 | 182,828 | 379,957 |
| Repayment of debt and other financing | | (899,008) | (363,584) | (358,294) |
| Cash outflows related to debt restructuring | | (68,068) | – | – |
| Payment of dividends to minority interests | | (12,541) | (16,536) | – |
| Payments (to)/from shareholders | | (1,628) | – | 905 |
| Net (purchase) sale of treasury stocks | | – | (2,488) | 8 |
| Net cash (used) provided by financing activities | | (11,638) | (199,780) | 22,576 |
| Effect of exchange rate changes on cash balances | | 1,245 | (291) | 1,884 |
| Net increase (decrease) in cash and cash equivalents | | 78,378 | 14,175 | (38,645) |
| Cash and cash equivalents, beginning | | 70,451 | 56,276 | 94,921 |
| Cash and cash equivalents, ending | | 148,829 | 70,451 | 56,276 |

The accompanying notes are an integral part of these consolidated financial statements.

Millicom International Cellular S.A.

Consolidated statements of changes in shareholders' equity
for the years ended December 31, 2003, 2002 and 2001

| | Number of shares outstanding⁽ⁱⁱⁱ⁾ | Number of shares held in the Group⁽ⁱⁱⁱ⁾ | Share capital | Share premium | Treasury stock | 2% PIK Notes⁽ⁱⁱ⁾ | Revaluation reserve | Accumulated profit and loss account | Other reserves⁽ⁱ⁾ |
|--|---|---|--------------------------|--------------------------|---------------------------|--|--------------------------------|--|---|
| | '000 | '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Balance as of January 1, 2001 | 94,333 | (29,181) | 141,500 | 137,490 | (52,041) | – | 17,736 | 83,683 | (32,441) |
| Transfer to legal reserve | – | – | – | – | – | – | – | (3,349) | 3,349 |
| Shares issued/sold via the exercise of options during the year | 500 | 1 | 749 | 2,250 | 8 | – | – | – | – |
| Loss for the year | – | – | – | – | – | – | – | (138,053) | – |
| Movement in revaluation reserve | – | – | – | – | – | – | (79,061) | – | – |
| Movement in currency translation reserve | – | – | – | – | – | – | – | – | (12,926) |
| Balance as of December 31, 2001 | 94,833 | (29,180) | 142,249 | 139,740 | (52,033) | – | (61,325) | (57,719) | (42,018) |
| Loss for the year | – | – | – | – | – | – | – | (385,143) | – |
| Shares purchased during the year | – | (515) | – | – | (2,488) | – | – | – | – |
| Prolonged decrease in market value of Tele2 AB shares | – | – | – | – | – | – | 61,325 | – | – |
| Movement in currency translation reserve | – | – | – | – | – | – | – | – | (37,847) |
| Balance as of December 31, 2002 | 94,833 | (29,695) | 142,249 | 139,740 | (54,521) | – | – | (442,862) | (79,865) |
| Effect of consolidation of El Salvador | – | – | – | – | – | – | – | (3,248) | – |
| Profit for the year | – | – | – | – | – | – | – | 178,823 | – |
| Issuance of 2% PIK Notes–equity component | – | – | – | – | – | 16,248 | – | – | – |
| Disposal/Cancellation of treasury stock | (28,863) | 29,040 | (43,294) | – | 45,688 | – | – | – | – |
| Conversion of 2% PIK Notes | 350 | – | 524 | 657 | – | (242) | – | – | – |
| Movement in currency translation reserve | – | – | – | – | – | – | – | – | 14,923 |

| | | | | | | | | | |
|-------------------|--------|-------|--------|---------|---------|--------|---|-----------|----------|
| Balance as of | 66,320 | (655) | 99,479 | 140,397 | (8,833) | 16,006 | – | (267,287) | (64,942) |
| December 31, 2003 | | | | | | | | | |

- (i) Other reserves at December 31, 2003 consist of a \$(69,198,000) currency translation reserve (2002: \$(84,121,000), 2001: \$(46,274,000)) and a \$4,256,000 legal reserve (2002: \$4,256,000, 2001: \$4,256,000).
- (ii) See Note 18.
- (iii) After stock split of February 20, 2004 (Notes 17 and 32).

The accompanying notes are an integral part of these consolidated financial statements.

Millicom International Cellular S.A.

Notes to the consolidated financial statements

As of December 31, 2003, 2002 and 2001

1. ORGANIZATION

Millicom International Cellular S.A. (the "Company"), a Luxembourg Société Anonyme, and its subsidiaries, joint ventures and associates (the "Group" or "MIC") is a global operator of cellular telephone services in the world's emerging markets. As of December 31, 2003, MIC has interests in 16 cellular systems in 15 countries, focusing on emerging markets in Asia, Latin America and Africa. The Company's shares are traded on the NASDAQ National Market under the symbol MICC and on the Luxembourg stock exchange. The Company has its registered office at 75, Route de Longwy, L-8080, Bertrange, Grand-Duchy of Luxembourg.

MIC's cellular telephone interests operate through strategic entities operating in major geographic regions of the world (Note 3). MIC's cellular telephone interests in Asia include operations in Cambodia, Lao, Pakistan, Sri Lanka and Vietnam. MIC's interests in Latin America include operations in Bolivia, El Salvador, Guatemala, Honduras and Paraguay. MIC's interests in Africa include operations in Ghana, Mauritius, Senegal, Sierra Leone and Tanzania.

In 2003, MIC sold its interest in its operation in Colombia. In 2002, MIC disposed of MIC Systems, including MACH, its GSM clearing-house, and disposed of its operation in the Philippines. In 2001, MIC disposed of FORA Telecom, its Russian segment (Note 22).

The Group was formed in December 1990 when Industriförvaltnings AB Kinnevik ("Kinnevik"), a company established in Sweden, and Millicom Incorporated ("Millicom"), a corporation established in the United States of America, contributed their respective interests in international cellular joint ventures to form the Group. During 1992, the Group was restructured under a new ultimate parent company, maintaining the same name. On December 31, 1993, Millicom was merged ("the Merger") into a wholly owned subsidiary of MIC, MIC-USA Inc. ("MIC-USA") a Delaware corporation, and the outstanding shares of Millicom's common stock were exchanged for approximately 46.5% of MIC's common stock outstanding at that time.

The Board of Directors has approved these financial statements on February, 25 2004 for issuance.

2. SUMMARY OF CONSOLIDATION AND ACCOUNTING POLICIES

Basis of preparation

The consolidated financial statements of the Group are presented in U.S. dollars and have been prepared in accordance with International Financial Reporting Standards ("IFRS") as published by the International Accounting Standards Board. The consolidated financial statements have been prepared under the historical cost convention as modified by the revaluation of certain financial assets and liabilities. These consolidated financial statements are not prepared for the purposes of statutory filing.

The Group has experienced significant losses during the last two years and has negative shareholders' equity of \$85,180,000 as of December 31, 2003. The Group has substantial outstanding debt, significant debt service obligations and capital requirements. Management of the Group has taken certain measures to restructure the operations of the Group and reduce the extent of its obligations. This has included the disposal of certain businesses and investments during 2003 and 2002 (see Note 22). Further, the Group has made an exchange offer to holders of the 13.5% Senior Subordinated Notes (see Note 18). Management expects that the Group will generate sufficient cash from operations to meet its obligations as they come due and the financial statements have been prepared on the basis that the Group is a going concern.

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates.

Changes in accounting policies

The consolidated financial statements are prepared in accordance with consolidation and accounting policies consistent with the consolidated financial statements as of December 31, 2002, except for the accounting policy with respect to the unrealised gains and losses of available-for-sale securities. Prior to January 1, 2003 these gains or losses were recorded within shareholders' equity under a caption "revaluation reserve". When the securities were sold, impaired or there was a significant and prolonged decline in the fair value below acquisition cost, the accumulated fair value adjustments were included in the consolidated statements of profit and loss as gains and losses on investment securities.

As from January 1, 2003 management determined that it was more appropriate to record the change in fair value of available-for-sale securities in the consolidated statements of profit and loss. As discussed in Note 18, the 5% Mandatory Exchangeable Notes are mandatorily exchangeable into shares of Tele2 AB, which MIC records as available-for-sale securities. Management believes that the issuance of the 5% Mandatory Exchangeable Notes and the investment in the Tele2 AB shares are related transactions. Therefore, recording the change in fair value of the Tele2 AB shares and the derivative embedded in the 5% Mandatory Exchangeable Notes (Note 18) together in the Company's financial statements, best reflects the economic substance of the transaction. Because the change in fair value of the embedded derivative is recorded in MIC's statement of profit and loss, the Board of Directors decided to change the accounting policy for fair value adjustments of available-for-sale securities and to record these adjustments in the consolidated statement of profit and loss as from January 1, 2003. MIC adopted the allowed alternative treatment for change in accounting policy as defined in IAS 8 *"Net Profit or Loss for the Period, Fundamental Errors and Changes in Accounting Policies"*, which requires any adjustment resulting from retrospective application of the change in accounting policy to be included in the determination of the net profit or loss for the current period. Because MIC recorded an impairment loss in the statement of profit and loss based on the value of available for sale securities as of December 31, 2002, only the change in value from January 1 to December 31, 2003 has been recorded to reflect the change in accounting principle at December 31, 2003. Had MIC applied the same accounting principle in prior years the retained losses and losses for the years ended December 31, 2002 and 2001 would have been as follows:

| | <u>2002</u> | <u>2001</u> |
|---|-------------------|-------------------|
| | US\$ '000 | US\$ '000 |
| Net loss as reported for the year | (385,143) | (138,053) |
| Effect of change in accounting policy with respect to the fair value adjustments of available-for-sale securities | 61,325 | (79,061) |
| | <u> </u> | <u> </u> |
| Net loss as adjusted for the year | (323,818) | (217,114) |
| | <u> </u> | <u> </u> |

The reconciliation between retained profits (losses) as previously reported and retained losses as adjusted is as follows:

| | 2002 | 2001 |
|---|-----------|-----------|
| | US\$ '000 | US\$ '000 |
| Retained (losses) profits as reported as of January 1 | (57,719) | 80,334 |
| Effect of change in accounting policy with respect to the fair value adjustments of available-for-sale securities | (61,325) | 17,736 |
| Retained (losses) profits as restated as of January 1 | (119,044) | 98,070 |
| Net loss as adjusted for the year | (323,818) | (217,114) |
| Retained losses as restated as of the end of the year | (442,862) | (119,044) |

The consolidated financial statements are prepared in accordance with the following significant consolidation and accounting policies:

a) Group accounting

Subsidiaries

Subsidiaries, which are those entities (including Special Purpose Entities) in which the Group has an interest of more than one half of the voting rights or otherwise has power to govern the financial and operating policies, are consolidated.

The existence and effect of potential voting rights that are presently exercisable or presently convertible are considered when assessing whether the Group controls another entity.

Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of the assets given up, shares issued or liabilities undertaken at the date of acquisition plus costs directly attributable to the acquisition. The excess of the cost of acquisition over the fair value of the net assets of the subsidiary acquired is recorded as goodwill. See Note 2(b) for the accounting policy on goodwill. Intercompany transactions, balances and unrealized gains on transactions between group companies are eliminated; unrealized losses are also eliminated unless cost cannot be recovered. Where necessary, accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

Joint ventures

Entities that are jointly controlled are consolidated using the proportional method which combines the Group's assets, liabilities, income and expenses with the Group's share of the assets, liabilities, income and expenses of the joint ventures in which the Group has an interest.

The Group recognizes the portion of gains or losses on the sale of assets by the Group to the joint venture that is attributable to the other parties in the joint venture. The Group does not recognize its share of profits or losses from the joint venture that results from the purchase of assets by the Group from the joint venture until it resells the assets to an independent party. However, if a loss on the transaction provides evidence of a reduction in the net realizable value of current assets or an impairment loss, the loss is recognized immediately.

Associates

Investments in associates are accounted for using the equity method of accounting. Under this method the Company's share of the post-acquisition profits or losses of associates is recognized in the

consolidated statements of profit and loss. The cumulative post-acquisition movements are adjusted against the cost of the investment. Associates are entities over which the Group generally has between 20% and 50% of the voting rights, or over which the Group has significant influence, but which it does not control. Unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates; unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. The Group's investment in associates includes goodwill (net of accumulated amortization) on acquisition. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognize further losses, unless the Group has incurred obligations or made payments on behalf of the associates.

b) Goodwill

The excess of cost of an acquisition over the Group's share in the fair value of the net identifiable assets of the acquired subsidiary, joint venture or associate at the date of transaction is recorded as Goodwill and recognized as an asset in the balance sheet. Goodwill is amortized using the straight-line method over its estimated useful life but not longer than 20 years. Goodwill on associates is included in their carrying value in the caption "Investments in associates".

At each balance sheet date the Group assesses whether there is any indication of impairment of its recorded goodwill. If such indications exist an analysis is performed to assess whether the carrying amount of goodwill is fully recoverable. A write-down is made if the carrying amount exceeds the recoverable amount.

Negative goodwill represents the excess of the fair value of the Group's share of the net assets acquired over the cost of acquisition. Negative goodwill is presented in the same balance sheet classifications as goodwill. To the extent that negative goodwill relates to expectations of future losses and expenses that are identified in the Group's plan for the acquisition and can be measured reliably, but which do not represent identifiable liabilities, that portion of negative goodwill is recognized in the income statement when the future losses and expenses are recognized. Any remaining negative goodwill, not exceeding the fair values of the identifiable non-monetary assets acquired, is recognized in the consolidated statements of profit and loss over the remaining weighted average useful life of the identifiable acquired depreciable/amortizable assets; negative goodwill in excess of the fair values of those assets is recognized in the consolidated statements of profit and loss immediately.

c) Licenses

The carrying value of licenses for the right to provide mobile cellular, wireless and other telephone services as well as related ancillary services held by joint ventures and subsidiaries is disclosed in Note 5.

The Group operates in an industry that is subject to changes in competition, regulation, technology and subscriber base evolution. In addition, the terms of the licenses, which have been awarded for various periods, are subject to periodic review for, amongst other things, rate making, frequency allocation and technical standards. Licenses are initially measured at cost and are amortized using the straight-line basis over periods of five to 20 years depending on the term of the license. Licenses held, subject to certain conditions, are renewable and are generally non-exclusive. MIC does not currently expect any of the Group's telephone operations to be required to cease due to license reviews and renewals. Under the terms of the respective licenses, the joint ventures and subsidiaries are entitled to enter into interconnection agreements with operators of both landline and other cellular systems.

d) Software development costs

The Group capitalizes internal software development costs. The capitalization of these costs begins when a software package's technological feasibility has been established and the costs can be measured

reliably and ends when the software package is completed and ready for use. On completion of each software package, such costs are amortized on a straight-line basis over three to five years with a periodic evaluation as to their ultimate realization.

e) Property, plant and equipment

Property, plant and equipment is stated at cost and depreciated over the estimated useful life of the asset using the straight-line method. All repairs and maintenance expenditures are expensed as they occur.

Maximum estimated useful lives are:

| | |
|-----------|------------------------------------|
| Buildings | 40 years or life of lease if lower |
| Networks | five to ten years |
| Other | two to seven years |

Construction in progress consists of the cost of assets, labor and other direct costs associated with property, plant and equipment being constructed by the Group. Once the assets become operational, the related costs are transferred from construction in progress to the appropriate asset category and start to be amortized.

Costs directly associated with the establishment of new networks primarily relate to engineering and design work for the installation of the network and systems integral to its operation.

The cost of major renovations is included in the carrying amount of the asset when it is probable that future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the Group. Major renovations are depreciated over the remaining useful life of the related asset.

The expected costs of retirement of assets on leased sites are recorded as a liability and included in the cost of the assets and depreciated over the useful life of the assets.

f) Inventories

Inventories consist of cellular telephone equipment and related accessories, which are classified as trading inventory, and network equipment spares, which are classified as non-trading inventory. Inventory is stated at the lower of cost and net realisable value, with cost determined on a first-in, first-out basis.

g) Time and pledged deposits

Time deposits represent cash deposits with banks that earn interest at market rates.

Pledged deposits represent contracted cash deposits with banks that are held as security for debts either at the corporate or operational entity level. MIC is unable to access these funds until either the relevant debt is repaid or alternative security is arranged with the lender.

h) Cash and cash equivalents

Highly liquid investments with an original maturity of three months or less are considered to be cash equivalents.

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less. Bank overdrafts are included within other debt and financing in current liabilities on the balance sheet.

i) Foreign currency translation

i) Presentation and measurement currency

The presentation currency of the Group is the U.S. dollar. The Company is located in Luxembourg and its subsidiaries, joint ventures and associates operate in different currencies. The measurement currency of the Company is the U.S. dollar because of the significant influence of the U.S. dollar on its operations. The measurement currency of each subsidiary, joint venture and associate, where these are foreign entities, reflects the economic substance of the underlying events and circumstances of these entities and is determined in accordance with the requirements of SIC 19 "Reporting Currency—Measurement and Presentation of Financial Statements under IAS 21 and IAS 29".

ii) Transactions and balances

In the financial statements of Group entities, transactions denominated in currencies other than the measurement currency are recorded in the measurement currency at the actual exchange rate existing at the date of the transaction. Monetary assets and liabilities denominated in currencies other than the measurement currency are reported at the exchange rates prevailing at the year-end. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the consolidated statements of profit and loss.

For the purposes of consolidating joint ventures and subsidiaries with measurement currencies other than U.S. dollars, the balance sheets are translated using the closing exchange rate. Profit and loss accounts are translated at the average exchange rate during the year. Foreign exchange gains and losses arising from the translation of financial statements are recorded as a separate component of shareholders' equity under the caption "Currency translation reserve".

The following is a table of the principal currency translation rates to the U.S. dollar as of December 31, 2003 and 2002 and the average rates for the year ended December 31, 2003.

| Country | Currency | 2003 | 2003 | 2002 |
|--------------|-----------|--------------|---------------|---------------|
| | | Average rate | Year-end rate | Year-end rate |
| Argentina | Pesos | 2.98 | 2.93 | 3.36 |
| El Salvador | Colon | 8.75 | 8.75 | 8.75 |
| Ghana | Cedi | 8,596.92 | 8,850.00 | 8,400.00 |
| Guatemala | Quetzal | 7.93 | 8.02 | 7.64 |
| Honduras | Lempira | 17.32 | 17.74 | 16.92 |
| Laos | Kip | 10,682.31 | 10,599.00 | 10,600.00 |
| Luxembourg | Euro | 0.88 | 0.79 | 0.95 |
| Mauritius | Rupee | 28.07 | 26.20 | 29.30 |
| Pakistan | Rupee | 57.74 | 57.25 | 58.25 |
| Paraguay | Guarani | 6,520.58 | 6,100.00 | 7,150.00 |
| Phillipines | Pesos | 54.29 | 55.54 | 53.60 |
| Senegal | CFA franc | 580.76 | 520.04 | 625.76 |
| Sierra Leone | Leone | 2,266.18 | 2,450.00 | 1,970.00 |
| Sri Lanka | Rupee | 96.57 | 96.95 | 96.73 |
| Sweden | Kroner | 8.08 | 7.19 | 8.69 |
| Tanzania | Shilling | 1,033.27 | 1,057.54 | 963.00 |

Unrealized gains and losses arising from changes in foreign currency exchange rates are not cash flows. However, the effect of exchange rate changes on cash and cash equivalents held or due in a foreign currency is reported in the cash flow statement in order to reconcile cash and cash equivalents at the beginning and end of the period.

iii) Foreign exchange risk

MIC seeks to reduce its foreign currency exposure through a policy of matching, as far as possible, assets and liabilities denominated in foreign currencies. In some cases, MIC may borrow in U.S. dollars because it is either advantageous for joint ventures and subsidiaries to incur debt obligations in U.S. dollars or because U.S. dollar-denominated borrowing is the only funding source available to a joint venture or subsidiary. In these circumstances, MIC has currently decided to accept the remaining currency risk associated with the financing of its joint ventures and subsidiaries, principally because of the relatively high cost of forward cover in the currencies of the countries in which the Group operates.

j) Revenue recognition

The Group revenue sources in the consolidated statements of profit and loss comprise the following:

Revenues from provision of telecom services

These recurring revenues consist of monthly subscription fees, airtime usage fees, interconnection fees, roaming fees, revenue from the provision of data clearing services (until November 2002, when MIC disposed of MACH, Note 22) and other telecommunications services such as data services and short message services. Recurring revenues are recognized on an accrual basis, i.e. as the related services are rendered. Unbilled revenues for airtime usage and subscription fees resulting from services provided from the billing cycle date to the end of each month are estimated and recorded.

Connection revenues

Initial connection fees are recognized when charged, i.e. upon initial signing of the contract with customers.

Equipment revenues

These revenues consist of the sale of handsets and accessories. Revenues from these sales are recognized at the time that the item is delivered to the customer.

k) Prepaid cards

Prepaid cards allow the forward purchase of a specified amount of airtime by customers. Revenues are recognized as credit is used. Unutilized airtime is carried in the balance sheet and is included under deferred revenue within other current liabilities.

l) Cost of sales

The primary cost of sales incurred by the Group in relation to the provision of telecommunication services relate to interconnection costs, roaming costs, rental of channel, costs of handsets and other accessories sold and royalties. Costs of sales are recorded on an accrual basis.

Cost of sales also includes the depreciation and impairment of network equipment (Note 2 e).

m) Customer acquisition costs

Specific customer acquisition costs, including handset subsidies and free phone promotions, are charged to sales and marketing when the subscriber is activated. Advertising costs are charged to sales and marketing when incurred and amount to \$22,932,000 for the year ended December 31, 2003 (2002: \$24,914,000; 2001: \$31,376,000).

n) Leases

Operating lease rentals are charged to the statements of profit and loss on a straight-line basis over the life of the lease.

Leases of property, plant and equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in borrowings. The interest element of the finance cost is charged to the statements of profit and loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the useful life of the asset or the lease term.

o) Taxation

The companies of the Group are subject to taxation in the countries in which they operate. Corporate tax, including deferred taxation where appropriate, is applied at the applicable current rates on their taxable profits. Deferred income taxes are determined using the liability method whereby the future expected consequences of temporary differences between the tax bases of assets and liabilities and their reported amounts in the financial statements are recognized as deferred tax assets and liabilities. Currently enacted tax rates are used in the determination of deferred income tax.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, joint ventures and associates, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

p) Earnings (loss) per common share

Basic earnings (loss) per common share are based on the profit (loss) for the year divided by the weighted average number of common shares outstanding during the year taking into account, stock splits up to the date of approval of the financial statements. Diluted earnings (loss) per share is calculated by dividing the net income attributable to ordinary shareholders by the sum of the weighted average number of common shares outstanding and the weighted average number of shares, which would be issued on the conversion of all the dilutive potential common shares into common shares. The Company has two categories of dilutive potential ordinary shares: convertible debt and share options.

q) Amounts due from joint ventures

In the ordinary course of business, the Company advances cash to fund operations of the joint ventures. During consolidation of the Group's financial statements, part of these advances are eliminated based on the Company's ownership percentage in each joint venture. The remaining amount represents the partner's share of the joint venture's payable to the Company and is recorded under the caption "Amounts due from joint ventures".

r) Financial instruments

A financial instrument is any contract that gives rise to both a financial asset of one enterprise and a financial liability or equity instrument of another enterprise.

After initial recognition, the Group revalues financial assets held as available-for-sale and derivatives at fair value.

Fair value is defined as the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in a forced or liquidation sale. Fair values are obtained from quoted market prices, discounted cash flow models and option-pricing models using management's estimates as appropriate.

Investment in securities

The Group classified its investments in debt and equity securities into the following categories: held-to-maturity and available-for-sale. The classification is dependent on the purpose for which the investments were acquired. Management determines the classification of its investments at the time of the purchase and re-evaluates such designation on a regular basis. Investments with a fixed maturity that management has the intent and ability to hold to maturity are classified as held-to-maturity and are included in non-current assets, except for maturities within 12 months from the balance sheet date, which are classified as current assets. Investments intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, are classified as available-for-sale; and are included in non-current assets unless management has the express intention of holding the investment for less than 12 months from the balance sheet date or unless they will need to be sold to raise operating capital, in which case they are included in current assets.

Available-for-sale securities are reported at fair value. Prior to January 1, 2003, net unrealized gains or losses were recorded within shareholders' equity under a caption "Revaluation reserve". When the securities were sold, impaired or there was a significant and prolonged decline in the fair value below acquisition cost, the accumulated fair value adjustments were included in the consolidated statements of profit and loss as gains and losses on investment securities. As from January 1, 2003, management determined that it was appropriate to record the change in fair market value of available-for-sale securities in the consolidated statements of profit and loss. Accordingly, the Board of Directors decided to change the accounting policy for fair value adjustments of available-for-sale securities and to record these adjustments in the consolidated statements of profit and loss as from January, 1, 2003. MIC adopted the allowed alternative treatment for change in accounting policy as defined in IAS 8 "Net profit or Loss for the Period, Fundamental Errors and Changes in Accounting Policies" which requires any adjustment resulting from retrospective application of the change in accounting policy to be included in the determination of the net profit or loss for the current period (Note 2—Changes in accounting policies).

The Group determines the fair value of its available-for-sale securities based on quoted market prices if available. The fair value of non-marketable securities is based on management's best estimate of the amount at which the securities could be sold in a current transaction.

Unquoted available-for-sale equity investments are reviewed for impairment losses every balance sheet date and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. When a review for impairment is conducted, the recoverable amount is assessed by reference to the net present value of expected future cash flows. The discount rate applied is based upon current market assessments of the time value of money and the risks specific to the investment. When the level of information available to calculate the net present value of expected future cash flows makes this exercise unworkable, management use different valuation techniques to estimate whether there is objective evidence of impairment and to determine the likely amount of impairment, if any.

Held-to-maturity investments are carried at amortized cost using the effective yield method.

Other current financial assets and liabilities

The fair value of the other current financial assets and liabilities due within one year approximate the carrying value disclosed in the financial statements due to the short-term nature on which these transactions settle. Current assets, on which provisions are necessary, are netted against that provision to reflect the estimated amount that will be settled.

Borrowings

Borrowings are initially recognized at the proceeds received, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost using the effective yield method; any difference between proceeds (net of transaction costs) and the redemption value is recognized in the consolidated statements of profit and loss as interest charge or income over the period of the borrowings.

Gains or losses on restructuring of borrowings are recorded in "Other financial income".

Other debt and financing is primarily comprised of bank loans bearing market rates of interest that vary on a regular basis.

When convertible bonds are issued, the fair value of the liability portion is determined using a market interest rate for an equivalent non-convertible bond; this amount is recorded as a non-current liability on the amortized cost basis until extinguished on conversion or maturity of the bonds. The remainder of the proceeds is allocated to the conversion option, which is recognized and included in shareholders' equity; the value of the conversion option is not changed in subsequent periods.

Derivative financial instruments

International Accounting Standard No.39 "Financial Instruments: Recognition and Measurement" requires that all financial assets and financial liabilities, including derivatives, be recognized on the balance sheet. Derivatives are initially recorded at cost and then re-measured to fair value through the consolidated statements of profit and loss under the caption "Fair value result on financial instruments". Upon adoption of IAS 39 on January 1, 2001, the Company recorded a cumulative adjustment related to these derivatives in shareholders' equity for an amount of \$45,264,000.

A derivative embedded in a financial instrument, such as the embedded derivative on the 5% Mandatory Exchangeable Notes in Tele2 AB series B shares (Note 18), is treated as a separate derivative when (i) its economic risks and characteristics are not closely related to those of the host contract, (ii) a separate instrument with the same terms as the embedded derivative would qualify as a derivative, (iii) the combined instrument (derivative and host contract) is not carried at fair value with unrealized gains and losses reported in the profit and loss.

Trade receivables

Trade receivables are carried at original invoice amount less provision made for impairment of these receivables. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, discounted at the market rate of interest for similar borrowers.

s) Risk management

Liquidity Risk

The Group has incurred significant indebtedness but evaluates its ability to meet its obligations on an ongoing basis. Based on these evaluations, the Group devises strategies to manage its liquidity risk, including the designation of certain assets as available-for-sale.

Credit Risk

Financial instruments that potentially subject the Group to concentrations of credit risk are primarily cash and cash equivalents, time and pledge deposits, letters of credit, available-for-sale securities and accounts receivable. The counter-parties to the agreements relating to the Group's cash and cash equivalents, time deposits, pledge deposits and available-for-sale securities are significant financial institutions. Management does not believe there is a significant risk of non-performance by these counter-parties. Accounts receivable are derived from the provision of telecom services to a large number of customers, including businesses and individuals as well as local telecommunications companies and the related concentration of credit risk is therefore limited. The Group maintains a provision for impairment of trade receivables based upon the expected collectability of all trade accounts receivable.

t) Impairment of non-financial assets

The recoverability of the Group's assets, including its intangible assets, is subject to the future profitability of the Group's operations and the evolution of the business in accordance with its plans. In evaluating the recoverability of its assets, the value and future benefits of the Group's operations are periodically reviewed by management based on technological, regulatory and market conditions. When certain operational and financial factors indicate an impairment of value, the Group evaluates the carrying value of property, plant and equipment as well as other assets including licenses and goodwill, in relation to the operating performance, and future cash flows of the underlying assets. When indicated, the impairment losses are measured based on the difference between the estimated recoverable amount and the carrying amount of the asset. Management's estimates of recoverable amounts for the individual asset or, if not possible, the cash-generating unit, are based on prices of similar assets, to the extent available in the circumstances, and the result of valuation techniques. These include net present values of estimated future cash flows and valuations based on market transactions in similar circumstances. For new product launches where no comparable market information is available, management bases its view on recoverability primarily on cash flow forecasts. In addition to the evaluation of possible impairment to the assets carrying value, the foregoing analysis also evaluates the appropriateness of the expected useful lives of the assets. In 2003, 2002 and 2001, management recorded an impairment loss on certain assets (Note 22).

u) Segment reporting

Business segments provide products or services that are subject to risks and returns that are different from those of other business segments. Geographical segments provide products or services within a particular economic environment that is subject to risks and returns that are different from those of components operating in other economic environments.

v) Comparatives

Where necessary, comparative figures have been adjusted to conform with changes in presentation in the current year.

As from January 1, 2003, the amortization of the licenses acquired other than by business combinations are recorded under "General and administrative expenses". The related amounts for 2002 and 2001, respectively \$10,091,000 and \$8,852,000, have been reclassified accordingly from "Cost of sales" to "General and administrative expenses".

w) Equity compensation benefits

Share options are granted to Directors, management and key employees. Options are granted at the market price of the shares on the date of the grant and are exercisable at that price. Options are exercisable in tranches beginning either one year or three years from the date of grant and have either an indefinite term or a contractual option term of maximum six years. When the options are exercised, the proceeds received net of any transaction costs are credited to share capital (par value) and share premium. The Group does not make a charge to staff costs in connection with share options.

x) Share capital

Common shares are classified as equity. The portion of a convertible bond representing the value of the conversion option at the time of issue is included in equity (see Note 2 r).

Where the Company or its subsidiaries purchases the Company's equity share capital, the consideration paid including any attributable incremental external costs net of income taxes is deducted from total shareholders' equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.

y) Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made.

z) New and revised accounting standards

During 2003 and up to the date of approval of these financial statements, the International Accounting Standards Board ("IASB") released 15 revised standards, including revised IAS 32, IAS 39 and 13 other standards in its "Improvements to International Accounting Standards" publication as well as International Financial Reporting Standard 2 "Share based payments". MIC is currently assessing the impact of these new and revised standards, which will come into force on January 1, 2005.

3. SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

a) Subsidiaries

The Group has the following significant subsidiaries:

| Name of the company | Country | Holding | Holding |
|---|----------------------------------|-------------------------|-------------------------|
| | | December 31, | December 31, |
| | | 2003 | 2002 |
| | | % of ownership interest | % of ownership interest |
| MIC Asia | | | |
| Millicom Lao Co. Ltd. ⁽ⁱ⁾ | Lao People's Democratic Republic | 78.0 | 78.0 |
| Pakcom Limited | Pakistan | 61.3 | 61.3 |
| Paktel Limited | Pakistan | 98.9 | 98.9 |
| Celltel Lanka Limited | Sri Lanka | 99.9 | 99.9 |
| Comvik International (Vietnam) AB ⁽ⁱⁱ⁾ | Vietnam | 80.0 | 80.0 |
| MIC Latin America | | | |
| Telefonica Celular de Bolivia SA | Bolivia | 100.0 | 100.0 |
| Celcaribe SA ⁽ⁱⁱⁱ⁾ | Colombia | – | 95.4 |
| Telemovil El Salvador SA ^(iv) | El Salvador | 70.0 | 70.0 |
| Telefonica Celular del Paraguay SA | Paraguay | 96.0 | 96.0 |
| MIC Africa | | | |
| Millicom (Ghana) Limited | Ghana | 100.0 | 100.0 |
| Sentel GSM | Senegal | 75.0 | 75.0 |
| Millicom Sierra Leone Limited | Sierra Leone | 70.0 | 70.0 |
| Other | | | |
| Millicom Peru SA | Peru | 100.0 | 100.0 |
| Unallocated | | | |
| Millicom International Operations SA | Luxembourg | 100.0 | 100.0 |
| MIC-USA Inc | United States | 100.0 | 100.0 |
| Millicom Holding BV | Netherlands | 100.0 | 100.0 |
| Millicom International Operations BV | Netherlands | 100.0 | 100.0 |
| Millicom Telecommunications BV | Netherlands | 100.0 | 100.0 |
| Millicom Telecommunications SA | Luxembourg | 100.0 | 100.0 |
| MIC Latin America BV | Netherlands | 100.0 | 100.0 |
| Millicom International BV | Netherlands | 100.0 | 100.0 |

(i) Operations commenced in April 2003.

(ii) Comvik International (Vietnam) AB ("CIV"), a 80% owned subsidiary of the Company, and Vietnam Mobile Services Co. ("VMS") have entered into a revenue sharing agreement to operate a national cellular GSM system in Vietnam ("Mobifone"). This revenue sharing agreement, which had a ten year term starting July 1, 1995, provided that CIV would be entitled to receive 50% of Mobifone's net revenues for the first five years of operation and 40% thereafter. In October 2000, the revenue sharing agreement was amended and

stated that MIC would continue to receive 50% of net revenue in years six through ten of the contract agreement. CIV initially contracted to invest \$128 million in the venture. Such commitment has been met as of December 31, 2003. As part of the amendment in 2000, and further amendments in 2002 and 2003, CIV committed to invest an additional minimum of \$75 million, of which approximately \$46.6 million has been disbursed as of

December 31, 2003. At the time the revenue sharing agreement expires in 2005, legal title to all equipment shall be transferred to VMS at a price of \$1. This equipment is depreciated accordingly. Negotiations are ongoing to extend the life of the revenue sharing agreement.

- (iii) On February 13, 2003, MIC completed the sale of Celcaribe SA, its Colombian operation, realizing a gain of \$3,305,000 on net proceeds of \$10,932,000.
- (iv) On September 15, 2003, MIC's operation in El Salvador, Telemovil, entered into a share purchase agreement (the "Agreement") with the minority shareholders of Telemovil. The Agreement provides for the acquisition by Telemovil of 30% of its own shares for a consideration of \$70 million (the "Acquisition price") payable over a period of a maximum of 6 years and an annual dividend premium of \$1 million, with a corresponding net present value of \$67,371,000. Of this amount \$16 million was paid in cash at the closing of the transaction. The payment of the acquisition price is guaranteed by MIC. During this period Telemovil has the ownership interest of 30% of its own shares, whilst the record title remains with an escrow agent allowing the minority shareholders to benefit from certain protective rights. These rights will expire at the final settlement date. Based on this Agreement, MIC regained control and started reconsolidating Telemovil at 100% since September 15, 2003. The legal ownership interest of MIC remains at 70% until the final settlement date. For the period from September 15, 2003 to December 31, 2003 Telemovil contributed revenues of \$39,052,000, operating profit of \$11,852,000 and net income of \$4,795,000 to the Group, and assets and liabilities as at December 31, 2003 were respectively \$157,733,000 and \$103,307,000.

b) Joint ventures

The Group has the following significant joint venture companies, which have been proportionally consolidated:

| Name of the company | Country | Holding | Holding |
|-------------------------------------|-----------|-------------------------|-------------------------|
| | | December 31, | December 31, |
| | | 2003 | 2002 |
| | | % of ownership interest | % of ownership interest |
| MIC Asia | | | |
| Cam GSM Company Limited | Cambodia | 58.4 | 58.4 |
| Royal Telecam International Limited | Cambodia | 57.0 | 57.0 |
| MIC Latin America | | | |
| Comunicaciones Celulares SA | Guatemala | 55.0 | 55.0 |
| Telefonica Celular | Honduras | 50.0 | 50.0 |
| MIC Africa | | | |
| Emtel Limited ⁽ⁱ⁾ | Mauritius | 50.0 | 50.0 |
| MIC Tanzania Limited | Tanzania | 59.4 | 57.0 |
| Other | | | |
| Millicom Argentina SA | Argentina | 65.0 | 65.0 |

- (i) In 2003, Mauritius was reclassified from the segment MIC Asia to the segment MIC Africa.

MIC determined the existence of joint control by reference to the joint venture agreements, articles of association, structures and voting protocols of the Boards of Directors, of the above ventures.

The following amounts have been consolidated into the Group accounts representing the Group's share of assets, liabilities, income and expenses in the above joint ventures, excluding divested operations.

| | 2003 | 2002 | 2001 |
|--|------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Revenues | 208,067 | 186,935 | 180,704 |
| Total operating expenses | (144,609) | (141,422) | (135,763) |
| Operating profit | 63,458 | 45,513 | 44,941 |
| Property, plant and equipment, net | 124,509 | 134,439 | 125,893 |
| Licenses, net | 7,079 | 401 | 451 |
| Other intangible assets, net | 2,176 | 2,352 | 2,361 |
| Total non-current assets | 138,685 | 138,079 | 131,140 |
| Current assets | 77,539 | 71,237 | 58,841 |
| Amounts due from joint ventures to MIC | (13,137) | (14,053) | (14,827) |
| Liabilities due after more than one year | (42,577) | (40,358) | (35,334) |
| Liabilities due within one year | (74,473) | (65,875) | (82,804) |
| Cash flow: | | | |
| Cash provided by operating activities | 86,019 | 46,791 | 34,251 |
| Cash flow from investing activities | (29,149) | (30,879) | (32,103) |
| Cash flow from financing activities | (6,760) | (21,146) | (13,350) |

c) Associates

The movements in associates were as follows:

| | 2003 | 2002 |
|-----------------------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 |
| Opening balance | 1,013 | 52,858 |
| Share of results ⁽ⁱⁱⁱ⁾ | 380 | 62 |
| Exchange differences | (53) | 34 |
| Transfers ⁽ⁱ⁾⁽ⁱⁱ⁾ | – | (51,941) |
| Closing balance | 1,340 | 1,013 |

- (i) As of May 2001, MIC determined that, due to a dispute with the minority shareholders, circumstances regarding the investment in its 70% owned joint venture in Telemovil El Salvador had changed so that proportional consolidation was no longer appropriate. Therefore, as of December 2001, the entity was accounted for under the equity method and recorded in the balance sheet under the caption "Investments in associates". As of December 31, 2002, this dispute had still to be settled and management no longer felt it was able to exercise a significant influence in the operation and therefore felt it was more appropriate to show its investment as a non-current asset in the balance sheet under the caption "Investment in other securities" for an amount of \$52,858,000. As from September 15, 2003 Telemovil El Salvador was reconsolidated (see Subsidiaries (iv) above)

- (ii) As of December 31, 2001, MIC's interest in Navega S.A. was recorded as a non-current investment in other securities. During the course of 2002, the Group was able to exercise significant influence in the operation and therefore transferred the investment cost of \$917,000 to investments in associates.
- (iii) In 2003, MIC's share of tax in associates was nil (2002: nil)

As at December 31, 2003 and 2002, the principal associated company, which is unlisted, was Navega S.A. This company is 45% owned by MIC's joint venture in Guatemala.

4. GOODWILL

The movements in goodwill, including negative goodwill, were as follows:

| | <u>2003</u> | <u>2002</u> |
|--|-----------------|-----------------|
| | US\$ '000 | US\$ '000 |
| Cost | | |
| Opening balance | 35,562 | 70,431 |
| Additions ⁽ⁱ⁾ | 46,101 | 2,268 |
| Write-downs (Note 22) ⁽ⁱⁱ⁾⁽ⁱⁱⁱ⁾ | – | (36,308) |
| Disposals | (9,712) | (829) |
| | <u>71,951</u> | <u>35,562</u> |
| Amortization | | |
| Opening balance | (25,390) | (17,856) |
| Charge for the year ⁽ⁱⁱⁱ⁾ | (6,695) | (7,865) |
| Disposals | 9,712 | 331 |
| | <u>(22,373)</u> | <u>(25,390)</u> |
| Net book value | | |
| Closing balance | 49,578 | 10,172 |
| | <u>10,172</u> | <u>52,575</u> |

- (i) In 2003, the addition corresponds to the goodwill generated on Telemovil El Salvador (Note 3a). The details of net assets acquired and goodwill in 2003 are as follows:

| | <u>US\$ '000</u> |
|--|------------------|
| Net present value of Acquisition price | 67,371 |
| Fair value of 30% of net assets acquired | (21,270) |
| | <u>46,101</u> |
| Goodwill | |

- (ii) Accumulated write-downs at December 31, 2003 were \$585,000 (2002: \$36,308,000). These write-downs are in respect of MIC's interest in Argentina. During 2003, the Group reversed \$35,723,000 accumulated write-down as part of the divestment of its operation in Colombia (Note 22).
- (iii) Goodwill write-downs and amortization charges are recorded in the caption "Other operating expenses" of the consolidated statements of profit and loss.

The movements in negative goodwill, included in the above figures, were as follows:

| | 2003 | 2002 |
|-----------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 |
| Cost | | |
| Opening balance | (11,384) | (11,483) |
| Disposals | – | 99 |
| | <hr/> | <hr/> |
| Closing balance | (11,384) | (11,384) |
| | <hr/> | <hr/> |
| Amortization | | |
| Opening balance | 3,441 | 2,147 |
| Income for the year | 1,391 | 1,393 |
| Disposals | – | (99) |
| | <hr/> | <hr/> |
| Closing balance | 4,832 | 3,441 |
| | <hr/> | <hr/> |
| Net book value | | |
| Closing balance | (6,552) | (7,943) |
| | <hr/> | <hr/> |
| Opening balance | (7,943) | (9,336) |
| | <hr/> | <hr/> |

5. LICENSES

Licenses comprise the amortized cost of purchased fixed fee licenses and other licenses held by joint ventures and subsidiaries (Note 2c). The movements in licenses were as follows:

| | Total | Total |
|--|------------------|------------------|
| | 2003 | 2002 |
| | US\$ '000 | US\$ '000 |
| Cost | | |
| Opening balance | 184,832 | 284,519 |
| Additions | 1,137 | 3,962 |
| Write-downs for the year (Note 22) ⁽ⁱ⁾⁽ⁱⁱⁱ⁾ | (3,073) | (46,678) |
| Effect of change in ownership percentage/disposals | (95,174) | (54,940) |
| Transfers | 6,121 | 404 |
| Exchange rate movements | 826 | (2,435) |
| Change in consolidation method ⁽ⁱⁱ⁾ | 1,622 | – |
| | <hr/> | <hr/> |
| Closing balance | 96,291 | 184,832 |
| | <hr/> | <hr/> |
| Amortization | | |
| Opening balance | (100,361) | (119,978) |
| Charge for the year ⁽ⁱⁱⁱ⁾ | (6,122) | (16,726) |
| Effect of change in ownership percentage/disposals | 43,701 | 36,125 |
| Transfers | (1,461) | 120 |
| Exchange rate movements | (813) | 98 |
| Change in consolidation method ⁽ⁱⁱ⁾ | (346) | – |

| | | |
|------------------------|-----------------|------------------|
| Closing balance | (65,402) | (100,361) |
| Net book value | | |
| Closing balance | 30,889 | 84,471 |
| Opening balance | 84,471 | 164,541 |

- (i) Accumulated write-downs at December 31, 2003 were \$8,018,000 (2002: \$46,678,000). These write-downs are in respect of MIC's interests in Argentina (\$1,911,000), Peru (\$5,307,000) and Venezuela (\$800,000). During 2003 the Group reversed \$41,733,000 of accumulated write-downs as part of the divestment of its operation in Colombia (Note 22).

(ii) Corresponds to the license in MIC's operation in El Salvador.

(iii) Licenses write-downs and amortization charges are recorded in "General and administrative expenses".

During the year, certain items have been reclassified in the balance sheet, these are shown above as transfers.

The estimated aggregate amortization expense for amortizable intangible assets for each of the five succeeding fiscal years is shown in the table below:

| Estimated amortization expense | US\$ '000 |
|---------------------------------------|------------------|
| For the year ended December 31, 2004 | 7,267 |
| For the year ended December 31, 2005 | 5,854 |
| For the year ended December 31, 2006 | 3,688 |
| For the year ended December 31, 2007 | 2,657 |
| For the year ended December 31, 2008 | 2,072 |

6. OTHER INTANGIBLE ASSETS, NET

The movements in other intangible assets were as follows:

| | Software development costs | Other | Total 2003 | Total 2002 |
|--|---|------------------|-----------------------|-----------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Opening balance, net | 2,708 | 2,211 | 4,919 | 15,685 |
| Additions | 1,144 | 1,288 | 2,432 | 4,631 |
| Disposals | – | (782) | (782) | (4,479) |
| Amortization for the year ⁽ⁱ⁾ | (884) | (485) | (1,369) | (6,212) |
| Effect of change in ownership percentage | (9) | (156) | (165) | (3,333) |
| Transfers | – | – | – | (856) |
| Exchange rate movements | 135 | (22) | 113 | (517) |
| Closing balance, net | 3,094 | 2,054 | 5,148 | 4,919 |

(i) Accumulated amortization for other intangible assets as of December 31, 2003 was \$3,732,000 (2002: \$2,973,000; 2001: \$12,141,000). Amortization charges of other intangible assets are recorded in "General and administrative expenses".

During the year, certain items have been reclassified in the balance sheet, these are shown above as transfers.

7. PROPERTY, PLANT AND EQUIPMENT

The movements in 2003 were as follows:

| | Land and Buildings | Networks | Construction in progress | Other | Total 2003 |
|--|-----------------------|------------------|-----------------------------|-----------------|------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Cost | | | | | |
| Opening balance | 19,140 | 724,169 | 24,150 | 104,468 | 871,927 |
| Additions | 1,208 | 31,374 | 62,542 | 8,704 | 103,828 |
| Disposals | (16) | (7,296) | (2,638) | (6,904) | (16,854) |
| Transfers ⁽ⁱ⁾ | 1,368 | 40,605 | (49,915) | 1,821 | (6,121) |
| Write-down of assets | – | (2,518) | – | – | (2,518) |
| Exchange rate movements | 1,287 | 15,210 | 1,071 | 2,412 | 19,980 |
| Effect of change in ownership percentage/ disposals | (85) | (68,065) | (1,275) | (10,931) | (80,356) |
| Change in consolidation method ⁽ⁱⁱ⁾ | 960 | 110,089 | 2,613 | 30,062 | 143,724 |
| <i>Closing balance</i> | <u>23,862</u> | <u>843,568</u> | <u>36,548</u> | <u>129,632</u> | <u>1,033,610</u> |
| Depreciation | | | | | |
| Opening balance | (4,903) | (344,335) | – | (63,756) | (412,994) |
| Charge for the year | (1,733) | (93,554) | – | (19,096) | (114,383) |
| Disposals | 10 | 7,296 | – | 4,764 | 12,070 |
| Transfers | – | – | – | 1,461 | 1,461 |
| Exchange rate movements | (311) | (7,989) | – | (1,370) | (9,670) |
| Effect of change in ownership percentage/ disposals | 4 | 40,405 | – | 7,852 | 48,261 |
| Change in consolidation method | (304) | (44,038) | – | (26,267) | (70,609) |
| <i>Closing balance</i> | <u>(7,237)</u> | <u>(442,215)</u> | <u>–</u> | <u>(96,412)</u> | <u>(545,864)</u> |
| Net book value | | | | | |
| Closing balance | <u>16,625</u> | <u>401,353</u> | <u>36,548</u> | <u>33,220</u> | <u>487,746</u> |
| Opening balance | <u>14,237</u> | <u>379,834</u> | <u>24,150</u> | <u>40,712</u> | <u>458,933</u> |
| Leased assets included In the above | <u>–</u> | <u>919</u> | <u>–</u> | <u>–</u> | <u>919</u> |

(i) During the year, certain items have been reclassified in the balance sheet, these are shown above as transfers.

(ii) Corresponds to the operation in El Salvador.

The movements in 2002 were as follows:

| | Land and buildings | Networks | Construction in progress | Other | Total 2002 |
|--|-------------------------------|------------------|-------------------------------------|-----------------|-----------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Cost | | | | | |
| Opening balance | 20,778 | 676,243 | 56,763 | 118,691 | 872,475 |
| Additions | 1,556 | 65,476 | 27,005 | 3,737 | 97,774 |
| Disposals | (1,194) | (355) | (9,781) | (15,267) | (26,597) |
| Transfers | 672 | 33,951 | (44,838) | 9,111 | (1,104) |
| Write-down of assets | – | (6,833) | – | – | (6,833) |
| Exchange rate movements | (2,054) | (32,594) | (3,211) | (3,940) | (41,799) |
| Effect of change in ownership percentage | (618) | (11,719) | (1,788) | (7,864) | (21,989) |
| <i>Closing balance</i> | <u>19,140</u> | <u>724,169</u> | <u>24,150</u> | <u>104,468</u> | <u>871,927</u> |
| Depreciation | | | | | |
| Opening balance | (5,630) | (288,065) | – | (66,544) | (360,239) |
| Charge for the year | (1,215) | (87,988) | – | (19,312) | (108,515) |
| Disposals | 1,283 | 8,858 | – | 16,448 | 26,589 |
| Transfers | – | 459 | – | (1,035) | (576) |
| Exchange rate movements | 358 | 16,994 | – | 1,813 | 19,165 |
| Effect of change in ownership percentage | 301 | 5,407 | – | 4,874 | 10,582 |
| <i>Closing balance</i> | <u>(4,903)</u> | <u>(344,335)</u> | <u>–</u> | <u>(63,756)</u> | <u>(412,994)</u> |
| Net book value | | | | | |
| Closing balance | <u>14,237</u> | <u>379,834</u> | <u>24,150</u> | <u>40,712</u> | <u>458,933</u> |
| Opening balance | <u>15,148</u> | <u>388,178</u> | <u>56,763</u> | <u>52,147</u> | <u>512,236</u> |
| Leased assets included in the above | <u>1,139</u> | <u>–</u> | <u>–</u> | <u>125</u> | <u>1,264</u> |

During the year, certain items have been reclassified in the balance sheet, these are shown above as transfers.

8. INVESTMENT IN TELE 2 AB SHARES

As of December 31, 2003 and 2002, MIC had the following investments in Tele2 AB ("Tele2") shares:

| | 2003 | 2002 |
|---|----------------|----------------|
| | US\$ '000 | US\$ '000 |
| Non-current available-for-sale securities | 479,040 | 164,031 |
| Current available-for-sale securities | – | 101,540 |
| | <u>479,040</u> | <u>265,571</u> |

Transactions in Tele2 shares have been summarized in the table below:

| | Number of Shares held | | Ownership % | Revaluation reserve US\$ '000 | Gain/(loss) US\$ '000 | Total US\$ '000 |
|--|--------------------------|--------------------------|----------------|-------------------------------------|--------------------------|--------------------|
| | Tele2 series A shares | Tele2 series B shares | | | | |
| | | | | | | |
| Balance as of January 1, 2001 | 5,384,316 | 14,422,888 | 13.70% | 17,736 | – | 800,070 |
| Sale of shares | – | (3,513,000) | (3.60)% | – | (15,931) | (141,126) |
| Exchange of Shares for FORA assets (Note 22) | – | 2,461,449 | 2.63% | – | – | 79,557 |
| Change in fair value | – | – | – | (79,061) | – | (79,061) |
| Balance as of December 31, 2001 | 5,384,316 | 13,371,337 | 12.73% | (61,325) | – | 659,440 |
| Sale of shares | – | (8,743,110) | (5.94)% | – | (168,818) | (336,056) |
| Exchange of A shares for B shares | (5,384,316) | 5,384,316 | – | – | – | – |
| Change in fair value | – | – | – | – | (57,813) | (57,813) |
| Prolonged decline in value transferred to profit and loss | – | – | – | 61,325 | (61,325) | – |
| Balance as of December 31, 2002 | – | 10,012,543 | 6.79% | – | – | 265,571 |
| Sale of shares | – | (1,044,129) | (0.71)% | – | – | (33,291) |
| Change in fair value | – | – | – | – | 246,760 | 246,760 |
| Balance as of December 31, 2003 | – | 8,968,414 | 6.08% | – | – | 479,040 |

Tele2 is the leading profitable alternative pan-European telecommunications company offering fixed and mobile telephony, data network and Internet services under the brand names Tele2, Tango and Comviq to 22.3 million people in 23 countries. Tele2 is listed on the Stockholm Stock Exchange and the NASDAQ National Market.

In 2001, the Group classified its investment in Tele2 as non-current as it considered it to be a strategic investment. However, the Group sold certain of these shares during the course of 2002 in order to meet liquidity needs and therefore re-classified the portion of its holding that was not pledged against financing (Note 18) as a current asset in the consolidated balance sheet as of December 31, 2002. Following the issuance of the 5% Mandatory Exchangeable Notes due 2006 (Note 18), MIC reclassified its investment in Tele2 from current to non-current assets.

The Tele2 AB series B shares underlying the 5% Mandatory Exchangeable Notes have been lent by Millicom Telecommunications S.A. to Deutsche Bank AG London pursuant to a securities lending arrangement. Deutsche Bank AG London may sell or on-lend such Tele2 shares under the securities lending agreement. Deutsche Bank AG London is contractually required to deliver to Millicom Telecommunications S.A. such Tele2 shares upon requisite notice to Deutsche Bank AG London by Millicom Telecommunications S.A., if (1) Millicom Telecommunications S.A. requires such Tele2 shares to satisfy its obligations from time to time to deliver Tele2 shares upon exchange of the 5% Mandatory Exchangeable Notes by the noteholders or (2) specified bankruptcy-related events with respect to Deutsche Bank AG London or defaults in the performance by Deutsche Bank AG London by Millicom Telecommunications S.A. of its obligations under the securities lending agreement have occurred. Millicom Telecommunications S.A. is obligated to deliver Tele2 shares upon exchange of the 5% Mandatory Exchangeable Notes even in the event of a failure of Deutsche Bank AG London to

redeliver to Millicom Telecommunications S.A. the Tele2 shares. Millicom Telecommunications S.A.'s obligation in respect of the delivery of those shares has not been guaranteed by the Group.

9. INVESTMENT IN OTHER SECURITIES

As of December 31, 2003 and 2002, MIC had the following investments in other securities:

| | <u>2003</u> | <u>2002</u> |
|--------------------------------------|---------------|---------------|
| | US\$ '000 | US\$ '000 |
| Non-current | | |
| <i>Available-for-sale</i> | | |
| El Salvador ⁽ⁱ⁾ | – | 52,858 |
| Other investments ⁽ⁱⁱⁱ⁾ | 3,120 | 3,497 |
| <i>Held-to-maturity</i> | | |
| U.S. Treasury strips ⁽ⁱⁱ⁾ | 22,277 | – |
| | <u>25,397</u> | <u>56,355</u> |
| Current | | |
| <i>Held-to-maturity</i> | | |
| U.S. Treasury strips ⁽ⁱⁱ⁾ | 15,291 | – |
| | <u>15,291</u> | <u>–</u> |

(i) El Salvador

As of December 31, 2002 the Group no longer had control or significant influence over Telemovil, its cellular operation in El Salvador and the Group's investment was therefore accounted for as an available-for-sale financial asset in 2002. The shares in this investment are not quoted on a public market and management was not able to obtain reliable financial information. It was therefore concluded that estimating a fair value in these conditions was inappropriate. Consequently the investment was being carried at the carrying amount as of December 31, 2001. On September 15, 2003, MIC resolved the shareholders dispute with the minority shareholders in Telemovil and as a result, recommenced consolidating Telemovil as from that date (Note 3).

(ii) U.S. Treasury strips

On August 7, 2003, \$45,294,000 of the net proceeds of the 5% Mandatory Exchangeable Notes was used to purchase U.S. Treasury strips, with a nominal amount of \$46,470,000 to provide for payment of the interest under the 5% Mandatory Exchangeable Notes. On November 15, 2003, \$7,726,000 of the U.S. Treasury strips matured with the proceeds of \$7,745,000 being recorded in "Pledged deposits" until the first interest payment date in February 2004.

As of December 31, 2003, the outstanding U.S. Treasury strips, which have effective interest rates ranging from 0.9% to 2.1%, have the following maturity dates:

| | US\$ '000 |
|--------------------|-----------|
| Non-current | |
| May 15, 2006 | 7,307 |
| November 15, 2005 | 7,434 |
| May 15, 2005 | 7,536 |
| | <hr/> |
| | 22,277 |
| | <hr/> |
| Current | |
| November 15, 2004 | 7,613 |
| May 15, 2004 | 7,678 |
| | <hr/> |
| | 15,291 |
| | <hr/> |
| Total | 37,568 |
| | <hr/> |

(iii) Other investments in available-for-sale securities

In January 2000, MIC invested \$10,000,000 in Modern Holdings Inc. ("Modern Holdings"), formerly known as XSource Corporation (Note 29) in the form of promissory notes. In February 2000, those notes were converted into 1,293,095 shares of common stock, representing 8.5% of the share capital of Modern Holdings. As of December 31, 2003 and 2002 the shares of Modern Holdings are not quoted on a public market. In 2002, following a restructuring of Modern Holdings and an independent valuation, MIC recognized an impairment loss of \$7,050,000 on its investment in Modern Holdings. The carrying value of this investment is \$2,950,000 as of December 31, 2003 (2002: \$2,950,000). In 2003, management determined that no change in fair value should be recorded. In addition, the Group holds other available-for-sale securities for a total fair value of \$170,000 as of December 31, 2003 (2002: \$547,000).

During the course of 2002, MIC recorded an impairment loss of \$5,027,000 on its investment in Great Universal due to uncertainty concerning its recoverability.

As indicated in Note 29, MIC does not consolidate its investment in Great Universal and Modern Holdings since the restrictions on their ability to distribute dividends is considered a severe long-term restriction that significantly impairs their ability to transfer funds to MIC. Further, due to the existence of warrants, enabling the warrant holders to obtain control over Great Universal and Modern Holdings, MIC considers that it does not control these companies.

10. DERIVATIVES ARISING FROM BUSINESS COMBINATIONS

MIC or its partners have agreements to purchase or sell interests in certain operations according to fixed conditions. These agreements qualify as derivatives under the prescribed accounting treatment in IAS 39. Details of the agreements are described as follows:

Colombia—holders of the Celcaribe Ordinary Share Trust Certificates ("Certificates") (Note 18) had an option to put their certificates to the Company at an exercise price providing the holders with an internal rate of return of 15%. These put rights were cancelled in December 2002 when MIC entered into a conditional agreement to sell its interest in Celcaribe S.A., whereby holders of the Certificates were required, under the provision of a "drag-along" clause, to sell their Certificates to the buyer on the same terms and conditions as MIC. Accordingly, the fair value of the option was reduced to \$nil as at December 31, 2002. The disposal of Celcaribe S.A. was declared effective on February 13, 2003. The change in fair value of the option during the period starting January 1, 2002 to the date of

the conditional sale agreement for an amount of \$6,684,000 (2001: \$6,176,000) was recorded in the statement of profit and loss under the caption "Fair value result on financial instruments" leading to a liability of \$21,098,000. The reversal of the liability was recorded in the statement of profit and loss under the caption "Other operating expenses".

El Salvador—As of December 31, 2003 and 2002, there were no remaining rights or obligations by the Company to repurchase shares as a result of the exercising of outstanding options during 2001. The settlement of the financial asset and liability resulted in a charge of \$3,348,000 recorded in "Fair value result on financial instruments" in 2001.

Express Telecommunications Co. Inc.—As part of the sale agreement for Express Telecommunications Co. Inc. ("Extelcom"), MIC's operation in the Philippines, signed in December 2002, MIC was granted, for the price of \$1, the option to purchase 47.9% of the issued share capital of Extelcom at various prices up to ten years after issuance. The exercise price is \$1,000,000 if exercised within 12 months of the sale agreement increasing by an additional \$1,000,000 for each year afterwards. If exercised between five and ten years after the option is issued, the purchase price is \$8,000,000. Due to the history of losses incurred by the operation and based on the financial statements of Extelcom as of December 31, 2003, management considers that the option has nil value. The option is not exercisable in part. As of December 31, 2003, the option has not been exercised.

Vietnam—In July 2002, the option granted per the shareholders' agreement to CIV's minority shareholder, which gave right to purchase an additional 10% equity interest in CIV, was exercised at a price of \$24,000. As a result the Company reversed the liability of \$23,125,000 (see Note 22), resulting from the measurement at fair value of the option until the date of exercise, by crediting the caption "Gain from sale of subsidiaries and joint ventures, net" in the statement of profit and loss. The change in fair value to the date of exercise was \$1,174,000 in 2002 and \$390,000 in 2001 and was recorded as a "Fair value result on financial instruments" in the consolidated statements of profit and loss.

Ghana—In June 2002, MIC issued a call option to a former shareholder. The option allows the holder to reacquire the 30% equity stake which he sold to MIC in 2002. The option is exercisable from June 2005 to June 2007 at an exercise price of \$190,000. As of December 31, 2003, the fair value of the option is nil (2002: nil).

11. PLEDGED DEPOSITS

Pledged deposits represent interest bearing collateral for certain debts of Group companies (Note 18).

| | <u>2003</u> | <u>2002</u> |
|---------------------------|---------------|---------------|
| | US\$ '000 | US\$ '000 |
| Pledged deposits | 31,530 | 37,762 |
| Offset against borrowings | — | (4,841) |
| | <u>31,530</u> | <u>32,921</u> |

The effective interest rate on pledged deposits as at December 31, 2003, was 1.75% (2002: 2.6%).

12. INVENTORIES

The Group carries the following inventories, measured at lower of cost or net realizable value:

| | 2003 | 2002 |
|-------------------------|-------------------|-------------------|
| | US\$ '000 | US\$ '000 |
| Trading inventories | 8,754 | 5,589 |
| Non-trading inventories | 2,187 | 1,373 |
| | <u> </u> | <u> </u> |
| Total inventories | 10,941 | 6,962 |
| | <u> </u> | <u> </u> |

13. TRADE RECEIVABLES, NET

The movements in trade receivables were as follows:

| | 2003 | 2002 |
|--|-------------------|-------------------|
| | US\$ '000 | US\$ '000 |
| Trade receivables, gross | | |
| Opening balance | 140,785 | 162,697 |
| (Reductions)/additions, net | 2,804 | 2,983 |
| Write-offs | (3,328) | (4,065) |
| Effect of change in ownership percentage/disposals | (18,051) | (11,442) |
| Change in consolidation method | 23,963 | – |
| Exchange rate movement | 3,776 | (9,388) |
| | <u> </u> | <u> </u> |
| <i>Closing balance</i> | 149,949 | 140,785 |
| | <u> </u> | <u> </u> |
| Provision for doubtful receivables | | |
| Opening balance | (27,564) | (26,619) |
| Impairment charge | (8,090) | (6,624) |
| Write-offs | 3,328 | 4,065 |
| Effect of change in ownership percentage/disposals | 4,639 | 635 |
| Change in consolidation method | (7,996) | – |
| Exchange rate movement | (516) | 979 |
| | <u> </u> | <u> </u> |
| <i>Closing balance</i> | (36,199) | (27,564) |
| | <u> </u> | <u> </u> |
| Trade receivables, net | | |
| Closing balance | 113,750 | 113,221 |
| | <u> </u> | <u> </u> |
| Opening balance | 113,221 | 136,078 |
| | <u> </u> | <u> </u> |

Included in the net trade receivables balance above is \$83,870,000 (2002: \$82,356,000) related to amounts due from national telecommunication companies in respect of interconnection. These amounts are expected to be recovered within one year.

14. OTHER CURRENT ASSETS

Other current assets are comprised as follows:

| | <u>2003</u> | <u>2002</u> |
|---|---------------|---------------|
| | US\$ '000 | US\$ '000 |
| Taxes receivable | 6,416 | 9,758 |
| Receivable from VMS, net ⁽ⁱ⁾ | 16,940 | 11,503 |
| Advances paid to suppliers | 12,061 | 4,460 |
| Other current assets | 14,166 | 12,732 |
| | <u>49,583</u> | <u>38,453</u> |

(i) This reflects the net receivable under the revenue sharing agreement in Vietnam (Note 3 a (ii)).

15. TIME DEPOSITS

Time deposits as of December 31, 2003 of \$32,880,000 (2002: \$16,200,000) represent cash deposits with banks which earn market rates of interest and have original maturity periods of between three and twelve months.

As of December 31, 2003, the effective interest rate on short-term bank deposits was approximately 3.4% (2002: 4.6%).

16. CASH AND CASH EQUIVALENTS

Cash and cash equivalents are comprised as follows:

| | <u>2003</u> | <u>2002</u> |
|---|----------------|---------------|
| | US\$ '000 | US\$ '000 |
| Cash and cash equivalents in US dollars | 86,871 | 42,252 |
| Cash and cash equivalents in other currencies | 61,958 | 28,199 |
| Total cash and cash equivalents | <u>148,829</u> | <u>70,451</u> |

17. SHAREHOLDERS' EQUITY

On February 16, 2004 an extraordinary general meeting of shareholders approved a stock split of the issued shares of the Company, by which each share with a par value of \$6 was split into four new ordinary shares with a par value of \$1.50 each. The stock split became effective on February 20, 2004. All figures in this note have been updated to reflect the stock split for all years presented.

a) Share capital and premium

The authorized share capital of the Company totals 133,333,200 registered shares. At December 31, 2003, the total subscribed and fully paid-in share capital and premium amounts to \$239,876,270 (2002: \$281,989,458) consisting of 66,319,940 (2002: 94,832,972) registered common shares at a par value of \$1.50 (2002: \$1.50) each.

As a result of the Merger (Note 1), 26,553,770 shares of MIC's common stock were issued to former Millicom stockholders on December 31, 1993. In February 1994, under the terms of the Merger Agreement, 1,231,628 interim additional merger shares were issued to former Millicom stockholders and 282,485 shares of MIC's common stock were issued to Great Universal. Under the terms of the Merger Agreement, the former Millicom shareholders also had the non-transferable contingent right to

receive a maximum of 1,077,396 final additional merger shares of common stock based on the payment of certain tax liabilities of Millicom (the "Tax Liabilities").

In October 2001, the Group determined that the Tax Liabilities amounted to \$7,023,000. At the time of the Merger, the Group had recorded a provision of \$13,544,000 for the Tax Liabilities, resulting in a difference of \$6,521,000. That difference was settled by the final issuance of 499,361 shares and a realized gain of \$3,521,000 (Note 23), corresponding to the difference between the issuance price and the share price as of the date of the transaction.

In 2003 MIC issued convertible notes (see c) 2% PIK Notes below) which if converted into MIC's common shares would convert into 23,289,348 shares of MIC's common shares.

b) Treasury stock

As a result of the Merger, 28,862,794 shares of MIC's common shares, previously held by Millicom, were held by subsidiaries of MIC-USA, and accounted for as treasury stock for consolidated reporting purposes. In February 2003, an Extraordinary General Meeting of MIC passed a resolution approving the reduction of \$43,294,192 of the share capital of the Company by means of the cancellation of the 28,862,794 shares with a par value of \$1.50 each.

In 2003, nil (2002: 515,133; 2001: nil) own shares were acquired by the Company. Those acquired were accounted for as treasury stock. In 2003, nil (2002: nil; 2001: 444) shares were issued from treasury stock under share option plans.

In 2003, MIC used 177,428 from its holding of treasury stock to Kinnevik International AB as final payment on the partial acquisition of MACH in 1995 (Note 29).

As of December 31, 2003, the total number of treasury shares held was 654,852 (2002: 29,695,072) MIC shares.

c) 2% PIK Notes—equity component

In May 2003, MIC announced the closure of the exchange offer for its 13.5% Senior Subordinated Notes. As a result of the exchange, MIC issued \$63,531,000 of MIC's 2% Senior Convertible PIK (payment-in-kind) Notes due 2006 ("2% PIK Notes") (Note 18). MIC's 2% PIK Notes are convertible at any time at the holder's option into MIC common stock at a conversion price of \$2.69 per share (price after stock split). MIC has apportioned part of the value of these notes to equity and part to debt (Note 18). The value allocated to equity as at December 31, 2003, was \$16,006,000.

In 2003, MIC issued 349,760 common shares to holders of 2% PIK Notes who converted their 2% PIK Notes. If the remaining principal amount of the 2% PIK Notes were converted into MIC's common shares, they would convert into 23,289,348 shares of MIC common shares, which would constitute approximately 26% of the then issued and outstanding common shares.

d) Legal and consolidation reserves

On an annual basis, if the Company reports a net profit for the year, Luxembourg law requires appropriation of an amount equal to at least 5% of the annual net profit to a legal reserve until such reserve equals 10% of the issued share capital. This reserve is not available for dividend distribution. A consolidation reserve is required for consolidated profits that are not available for distribution.

See Note 18 for other restrictions relating to dividend payments.

e) Options outstanding

The following table summarizes information about stock options outstanding at December 31, 2003, which have been issued to Directors, management, officers and employees of the Group. Shares issued when stock options are exercised benefit from the same rights as common shares. The Company has elected to not record the expense associated with the issuance of stock options as permitted under IFRS. The market price of the Company's shares as at January 1, 2003 and December 31, 2003 was respectively \$1.37 and \$17.50.

| Options Outstanding | | | Options Exercisable | |
|-----------------------------|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
| Range of Exercise Prices \$ | Number outstanding at Dec. 31, 2003 | Weighted Average Exercise Price \$ | Number exercisable at Dec. 31, 2003 | Weighted Average Exercise Price \$ |
| 3.32-3.75 | 2,091,240 | 3.48 | 88,889 | 3.75 |
| 9.00 | 721,068 | 9.00 | 222,221 | 9.00 |
| 16.78-20.34 | 659,715 | 18.75 | 630,828 | 18.68 |
| 28.50-29.745 | 283,984 | 29.28 | 283,984 | 29.28 |
| 31.875-36.66 | 764,801 | 33.33 | 654,930 | 33.57 |
| 3.32-36.66 | 4,520,808 | 13.26 | 1,880,852 | 23.61 |

The following table summarizes the terms of options outstanding as of December 31, 2003:

| Date issued | Number of options | Exercise price \$ | Terms of option |
|--|-------------------|-------------------|--|
| May 1994, May 1995, May 1996, May 1997, January 1998, May 1998, August 1999, May 2000, December 2001, December 2002 and May 2003 | 2,749,708 | 3.32-36.66 | Exercisable over a three-year period in equal installments. Options have an indefinite life. |
| May 2003 | 550,500 | 3.32 | Exercisable over a three-year period in equal installments. Options expire after six years from date of grant. |
| May 1998, August 1999, May 2000, June 2000, December 2001 and December 2002 | 1,220,600 | 3.75-31.88 | Exercisable over a five-year period (¹ / ₃ vested after three years, ² / ₃ vested after four years, 100% vested after five years). Options expire after six years from date of grant. |

A summary of the Company's stock options as of December 31, 2003, 2002 and 2001, and changes during the years then ended is as follows:

| | 2003 | | 2002 | | 2001 | |
|----------------------------------|-------------------|------------------------------------|-------------------|------------------------------------|-------------------|------------------------------------|
| | Number of options | Weighted average exercise price \$ | Number of options | Weighted average exercise price \$ | Number of options | Weighted average exercise price \$ |
| Outstanding at beginning of year | 4,221,004 | 18.63 | 5,127,143 | 22.80 | 4,189,629 | 27.67 |
| Granted | 1,320,500 | 3.32 | 800,000 | 3.75 | 1,353,867 | 9.00 |

| | | | | | | |
|----------------------------|-------------|-------|-------------|-------|-----------|-------|
| Exercised | – | – | – | – | (444) | 16.78 |
| Forfeited | (1,020,696) | 22.64 | (1,706,139) | 24.18 | (415,909) | 27.11 |
| | | | | | | |
| Outstanding at end of year | 4,520,808 | 13.26 | 4,221,004 | 18.63 | 5,127,143 | 22.80 |
| | | | | | | |
| Exercisable at end of year | 1,880,852 | 23.61 | 1,956,204 | 25.40 | 2,056,371 | 27.68 |

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Other options in subsidiary companies, outstanding at December 31, 2003, have been issued to officers and employees of the Group as follows:

Millicom Argentina S.A.—An option plan was established on December 15, 2000 for certain employees and officers to purchase a total of 10% of the share capital of Millicom Argentina S.A. The strike price of these options is calculated as the corresponding share of MIC's historic total investment in the relevant operation. These options are exercisable in tranches until December 31, 2005. As of December 31, 2001, 8.8% of the share capital had been issued under the option plan. The right to exercise options over 8.2% of the share capital was cancelled. As of December 31, 2003, none of the remaining options were exercised.

Millicom International BV—An option plan was established on December 15, 2000 for certain employees and officers to purchase a total of 1.7% of the share capital of Millicom International BV. The strike price of these options is calculated as the corresponding share of MIC's historic total investment in the relevant operation. These options are exercisable in tranches until December 31, 2005 and were all issued in 2000. During 2002 the right to exercise options over 0.7% of the share capital was cancelled. As of December 31, 2003, none of the remaining options were exercised.

18. BORROWINGS

Borrowings comprise:

(i) *Borrowings due after more than one year:*

| | 2003 US\$ '000 | 2002 US\$ '000 |
|---|-------------------|-------------------|
| Corporate debt at amortized cost | | |
| 13.5% Senior Subordinated Notes(c) | — | 912,539 |
| 10% Senior Notes(d) | 536,036 | — |
| 2% PIK Notes—debt component(e) | 50,923 | — |
| 5% Mandatory Exchangeable Notes(f) | 327,635 | — |
| | <u>914,594</u> | <u>912,539</u> |
| Other debt and financing: | | |
| Secured equipment financing facilities | 8,484 | 15,709 |
| Secured bank financing facilities | 173,553 | 207,941 |
| | <u>182,037</u> | <u>223,650</u> |
| Total long-term other debt and financing | 182,037 | 223,650 |
| Less: portion payable within one year | (55,887) | (64,280) |
| | <u>126,150</u> | <u>159,370</u> |
| Total other debt and financing due after more than one year | 126,150 | 159,370 |

(ii) *Borrowings due within one year:*

| | 2003 US\$ '000 | 2002 US\$ '000 |
|--|-------------------|-------------------|
| Other debt and financing: | | |
| Secured equipment financing facilities | 3,848 | 11,200 |
| Secured bank financing facilities | 72,929 | 81,186 |
| | <u>76,777</u> | <u>92,386</u> |

| | | |
|--|---------|---------|
| Total short term other debt and financing | 76,777 | 92,386 |
| Portion of long-term debt payable within one year | 55,887 | 64,280 |
| | <hr/> | <hr/> |
| Total other debt and financing due within one year | 132,664 | 156,666 |
| | <hr/> | <hr/> |

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a) Company borrowings

Borrowings mainly comprise notes, including corporate debt, term loans and revolving credit facilities in various countries and are mainly denominated in U.S. dollars. Average interest on these facilities is approximately 7.3% (2002: 12.5%, 2001: 12.9%). Average interest on short-term borrowings is approximately 6.8% (2002: 10.2%, 2001: 10.3%). Also included in debt and other financing is \$160,000 (2002: \$456,000) in respect of finance leases (Note 28).

As of December 31, 2003, group companies had outstanding standby letters of credit and guarantees of \$29,187,000 and \$124,410,000 respectively (2002: \$25,303,000 and \$106,606,000) securing debt and commitments of other group companies. Accordingly, the Group's share of this debt is recorded in the balance sheet under the caption "Other debt and financing" and is described in this note below.

In the normal course of business, MIC Group Companies have issued corporate guarantees to secure the obligations of some operations under bank, lease and supplier's financing agreements for other group companies. The table below describes, for each operation, the outstanding amount under the guarantees and the remaining terms of the guarantees. Amounts identified as bank guarantees are recorded in the Consolidated balance sheet under the caption "Other debt and financing".

| | Bank and other financing Guarantees (2) | Terms as at December 31, 2003 | Maximum exposure | Lease guarantees | Terms as at December 31, 2003 | Maximum exposures | Suppliers' guarantee (3) | Terms as at December 31, 2003 | Maximum exposure | Total Outstanding | Total Exposure | MIC Liability |
|-------------------------------|---|-------------------------------------|---------------------|---------------------|-------------------------------------|----------------------|--------------------------------|-------------------------------------|---------------------|----------------------|-------------------|------------------|
| | US\$ '000 | | US\$ '000 | US\$ '000 | | US\$ '000 | US\$ '000 | | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| MIC Latin America | | | | | | | | | | | | |
| Argentina | 107 | Due within 1 year | 5,100 | 57 | Due within 1 year | 850 | | | | 164 | 5,950 | 164 |
| Bolivia | 29,865 | 0-2 years | 47,261 | | | | | | | 29,865 | 47,261 | 35,487 |
| Paraguay | 125 | Due within 1 year | 125 | | | | | | | 125 | 125 | 9,963 |
| Peru | 75 | Due within 1 year | 320 | | | | 600 | more than 5 years | 600 | 675 | 920 | 675 |
| El Salvador ⁽¹⁾ | 54,017 | more than 5 years | 61,517 | | | | | | | 54,017 | 61,517 | 75,714 |
| Guatemala | 762 | more than 5 years | 762 | | | | | | | 762 | 762 | 21,945 |
| MIC Asia | | | | | | | | | | | | |
| Pakistan | 12,743 | more than 5 years | 19,816 | | | | 15,612 | 0-3 years | 22,855 | 28,355 | 42,671 | 45,745 |
| Cambodia | 3,731 | 0-2 years | 13,923 | | | | 4,657 | 0-2 years | 4,657 | 8,388 | 18,580 | 8,388 |
| Sri Lanka | 10,020 | more than 5 years | 23,168 | | | | 1,010 | 3-4 years | 1,010 | 11,030 | 24,178 | 16,548 |
| Vietnam | 12,139 | more than 5 years | 12,139 | | | | | | | 12,139 | 12,139 | 12,468 |
| Lao PDR | 826 | 2-3 years | 1,653 | | | | | | | 826 | 1,653 | 5,435 |
| Total guarantees | 124,410 | | 185,784 | 57 | | 850 | 21,879 | | 29,122 | 146,346 | 215,756 | 232,532 |

(1) Operation reconsolidated as from September 15, 2003

- (2) The guarantee can recover the outstanding amounts of the underlying loans in the case of non payment from MIC Group company guarantor
- (3) The guarantee can recover the outstanding amounts of the underlying supplier financing in the case of non payment from MIC Group company guarantor

Additional guarantees are as follows: 1) MIC has guaranteed the payment by Telemovil of \$70,000,000 to its minority shareholders, as described in Note 3(a); 2) MIC's subsidiary MIOBV guarantees MIC's 2% PIK Notes, as described below.

The Group's share of the carrying amount of total pledged assets held by operating entities securing Group debt is \$178,739,000 (2002: \$97,204,000). The book value of pledged assets held by non-operating entities at December 31, 2003 is \$479,040,000 (2002: \$164,031,000). The Group has pledged 8,968,400 Tele2 AB series B shares (2002: 6,184,293). As of December 31, 2003, the Group had \$31,530,000 (2002: \$37,762,000) of pledged deposits against borrowings. The Group's share of total debt secured by either pledged assets, letters of credit or Company guarantees is \$644,651,000 (2002: \$189,395,000).

The total interest charged in the year is \$135,172,000 (2002: \$185,959,000, 2001: \$209,912,000).

b) Debt restructuring

In 2003, MIC implemented a restructuring plan to reduce its indebtedness and debt service obligations. As of December 31, 2002, MIC had total consolidated indebtedness of \$1.23 billion, which required a substantial amount of cash from operations to service its debt. MIC has also divested selected assets (MIC divested MIC Systems (including MACH), certain Tele2 AB shares, its operation in the Philippines, its operation in Colombia and Liberty Broadband Limited).

In May 2003, \$776 million or 85%, of the outstanding amount of MIC's Senior Subordinated 13.5% Notes due 2006 (the "Old Notes") had been tendered in MIC's private exchange offer. Holders of the tendered Old Notes also consented to certain amendments to the indenture covering the Old Notes.

Upon closure of the exchange offer referred to above, MIC issued \$562 million of MIC's 11% Senior Notes due 2006 (the "11% Senior Notes") and \$64 million of MIC's 2% Senior Convertible PIK (payment-in-kind) Notes due 2006 ("2% PIK Notes") in exchange for the \$776 million of Old Notes tendered. In addition, MIC also paid to holders of the Old Notes, who consented to the amendments of the Old Notes' indenture, \$50 per \$1,000 of Old Notes so consented (excluding affiliates of MIC), or approximately \$38 million in aggregate. MIC's 2% PIK Notes are convertible at any time at the holder's option into MIC common stock at a conversion price of \$2.69 per share (price after stock split). The debt exchange resulted in a gain of \$96,748,000. This gain is recorded under the caption "Other financial income".

On August 7, 2003, MIC's subsidiary, Millicom Telecommunications S.A., issued for an aggregate value of SEK 2,555,994,000 (the equivalent of approximately \$310 million) mandatory exchangeable notes, which are mandatorily exchangeable into shares of Tele2 AB (the "5% Mandatory Exchangeable Notes"). On August 15, 2003 and September 30, 2003, MIC repurchased in private transactions \$57 million and redeemed \$110 million, respectively, in aggregate principal amount of the 11% Senior Notes. In August 2003, MIC also repaid the outstanding amount of the Toronto Dominion facility of \$64 million.

On November 7, 2003, MIC commenced a cash tender offer and consent solicitation relating to all of the \$395 million outstanding principal amount of the 11% Senior Notes, which expired on December 8, 2003.

On November 24, 2003, MIC issued \$550 million principal amount of 10% Senior Notes due 2013 (the "10% Senior Notes") and issued a notice of redemption in respect of the total remaining outstanding amount of Old Notes. MIC used approximately \$273 million of the proceeds of the offering of the 10% Senior Notes to acquire the outstanding amount of 11% Senior Notes tendered on or prior to December 8, 2003. MIC issued a notice of redemption with respect to the total remaining outstanding amount of 11% Senior Notes on December 5, 2003, with a redemption date of December 10, 2003. MIC used \$143.8 million of the proceeds from the 10% Senior Notes to redeem in full the remaining outstanding amount of 11% Senior Notes. Finally MIC redeemed the Old Notes in their entirety on December 29, 2003.

c) Senior Subordinated 13.5% Notes

On June 4, 1996, the Company raised \$483,433,000 (after deducting discount and estimated expenses) through a private offering of Senior Subordinated 13.5% Notes due 2006 (the "Old Notes"). The Old Notes were issued at 52.075% of their principal amount of \$962,000,000 and the purchase discount on the Old Notes accretes from issuance at an effective interest rate of 14.4%. Cash interest began to accrue on the Old Notes on June 1, 2001 at a rate of 13.5% per annum, payable semi-annually in arrears on June 1 and December 1, until maturity on June 1, 2006.

During 2002, the Company re-purchased Old Notes for a value of \$44,000,000 at market prices at the time, realizing a gain of \$28,676,000 recorded in the consolidated statement of profit and loss under the heading "Other financial income". As of December 31, 2002, the outstanding balance of the Old Notes was \$918,000,000 and the unamortized portion of deferred financing fees was \$5,461,000 (2001: \$7,399,000).

The fair value of the Old Notes at December 31, 2002, which was determined from their market value, was \$440,066,000.

The Old Notes have been exchanged or repaid in 2003 (see b above).

d) 10% Senior Notes

On November 24, 2003, MIC issued \$550 million aggregate principal amount of 10% Senior Notes (the "10% Senior Notes") due on December 1, 2013. The 10% Senior Notes bear interest at 10% per annum, payable semi-annually in arrears on June 1 and December 1, beginning on June 1, 2004. Interest has been accrued from November 24, 2003 at an effective interest rate of 10.7%.

The 10% Senior Notes are general unsecured obligations of MIC and rank equal in right of payment with all future unsecured and unsubordinated obligations of MIC. The 10% Senior Notes are not guaranteed by any of MIC's subsidiaries or affiliates, and as a result are structurally subordinated in right of payment to all indebtedness of such subsidiaries and affiliates.

Other than out of the proceeds of certain public equity offerings prior to December 1, 2006, or for certain tax reasons, MIC may not redeem the 10% Senior Notes prior to December 1, 2008. On or after December 1, 2008, MIC may redeem all or a portion of the 10% Senior Notes at prices ranging from 105% to 100%.

If MIC experience a Change of Control Triggering Event, defined as a rating decline and a change in control, each holder will have the right to require MIC to repurchase its notes at 101% of their principal amount plus accrued and unpaid interest and all other amounts due, if any.

The indenture contains certain covenants that, among other things, limit MIC's ability to incur additional indebtedness, make certain payments, including dividends or other distributions, with respect to MIC's share capital and the share capital of MIC's subsidiaries, make certain investments, prepay subordinated debt, create certain liens, engage in certain transactions with affiliates, engage in certain asset sales, consolidate, merge or transfer all or substantially all MIC's assets and enter into other lines of business. Certain of these covenants will no longer apply if the 10% Senior Notes are rated above a certain level by the rating agencies or if MIC meets certain financial criteria after three years following their issuance date.

As of December 31, 2003, the carrying amount of the 10% Senior Notes is \$536,036,000.

e) 2% PIK Notes—debt component

The 2% PIK Notes mature on June 1, 2006. The 2% PIK Notes bear interest at a rate of 2%, payable at the option of MIC, in either additional 2% PIK Notes or in cash, semi-annually in arrears on June 1 and December 1. The difference between the initial carrying amount of the debt component of the 2% PIK Notes and its nominal amount accretes at an effective interest rate of 11%.

The 2% PIK Notes are convertible at any time, at the option of the holder, into MIC common stock at a conversion price of \$2.69 (price after stock split) per share of common stock. At the maturity of the 2% PIK Notes, MIC may, at its option, pay all or a portion of the then outstanding principal amount in cash or in shares of its common stock. MIC may redeem the 2% PIK Notes at any time, in whole or in part, prior to June 1, 2004, at a price equal to 102.25% of their principal amount, and thereafter at a price equal to their principal amount. The 2% PIK Notes are senior unsecured

obligations and rank senior in right of payment to all MIC's subordinated indebtedness. The 2% PIK Notes are unconditionally and irrevocably guaranteed by Millicom International Operations B.V.

As of December 31, 2003, the debt component of the 2% PIK Notes amounted to \$50,923,000.

f) 5% Mandatory Exchangeable Notes

On August 7, 2003, Millicom Telecommunications S.A., MIC's wholly-owned subsidiary, issued for an aggregate value of SEK 2,555,994,000 (approximately \$310 million) Mandatory Exchangeable Notes (the "5% Mandatory Exchangeable Notes"), which are exchangeable into Tele2 AB series B shares. The 5% Mandatory Exchangeable Notes may be exchanged either voluntarily at the option of the noteholders or mandatorily by Millicom Telecommunications S.A. as described below. The 5% Mandatory Exchangeable Notes will be exchangeable for an aggregate of up to 8,968,400 Tele2 AB series B shares (Note 8) which MIC beneficially owned through Millicom Telecommunications S.A. The number of Tele2 shares that Millicom Telecommunications S.A. is obligated to deliver is based on a formula that takes into account the market price of the Tele2 shares prior to any exchange. Under the formula, Millicom Telecommunications S.A. could retain up to 30% of the increase in value of the Tele2 shares over the designated reference price of SEK 285 per share. As a result, at August 6, 2006 or earlier if all of the 5% Mandatory Exchangeable Notes have been redeemed and exchanged prior to that date, Millicom Telecommunications S.A. could own up to approximately 23% of the 8,968,400 Tele2 AB series B shares underlying the 5% Mandatory Exchangeable Notes.

The 5% Mandatory Exchangeable Notes may be exchanged voluntarily at the option of the noteholders at any time during the period commencing on September 17, 2003 and ending on the 25th trading day prior to August 7, 2006, which is expected to be July 11, 2006. In addition, the 5% Mandatory Exchangeable Notes may be exchanged voluntarily at the option of the holder in the event of certain changes in tax laws and in the event of a takeover offer in respect of Tele2 AB. Dividends, if any, paid by Tele2 AB would be attributed to the 5% Mandatory Exchangeable Notes holders.

Unless otherwise previously redeemed and exchanged or purchased and cancelled, each 5% Mandatory Exchangeable Note will be mandatorily exchanged by Millicom Telecommunications S.A. on August 7, 2006.

The 5% Mandatory Exchangeable Notes bear interest on the U.S. dollar equivalent amount of each note at a rate of 5% per annum payable semi-annually on February 7 and August 7 of each year. The effective interest rate is 8.45%. As of December 31, 2003 the carrying amount of the 5% Mandatory Exchangeable Notes net of unamortized financing fees was \$327,635,000. In 2003, an exchange loss of \$41,820,000 was recognized on the 5% Mandatory Exchangeable Notes.

As part of the financing, MIC purchased U.S. treasury strips with a nominal value of \$46,470,000 which will be used to settle the interest payments (Note 9).

The 5% Mandatory Exchangeable Notes include an embedded derivative, which is valued separately. The embedded derivative, which reflects MIC's limited right to participate in the increase in value of the Tele2 shares, is recorded at fair value, taking into account time and volatility factors. As of December 31, 2003, the fair value of the embedded derivative amounted to \$103,457,000, with the variation for the period from August 7, 2003 to December 31, 2003 amounting to \$84,578,000 recorded under the caption "Fair value result on financial instruments".

g) Other debt and financing

MIC's share of total other debt and financing analyzed by country is as follows:

| | <u>2003</u> | <u>2002</u> |
|--------------------------------|-------------------|-------------------|
| | US\$ '000 | US\$ '000 |
| Bolivia ⁽ⁱ⁾ | 35,487 | 46,660 |
| Colombia ⁽ⁱⁱ⁾ | – | 78,819 |
| El Salvador ⁽ⁱⁱⁱ⁾ | 75,714 | – |
| Guatemala ^(iv) | 21,945 | 28,817 |
| Pakistan ^(v,vi) | 45,745 | 45,373 |
| Paraguay | 9,963 | 8,517 |
| Senegal | 17,585 | 8,078 |
| Sri Lanka ^(vii) | 16,548 | 23,325 |
| Tanzania ^(viii) | 7,819 | 2,565 |
| Vietnam | 12,468 | 6,493 |
| Other | 15,180 | 17,212 |
| less: pledged deposits | – | (4,841) |
| | <u> </u> | <u> </u> |
| Total | 258,454 | 261,018 |
| Corporate | 360 | 55,018 |
| | <u> </u> | <u> </u> |
| Total other debt and financing | 258,814 | 316,036 |
| | <u> </u> | <u> </u> |
| Of which: | | |
| due after more than 1 year | 126,150 | 159,370 |
| due within 1 year | 132,664 | 156,666 |
| | <u> </u> | <u> </u> |
| | 258,814 | 316,036 |
| | <u> </u> | <u> </u> |

In December 2001, the Group entered into an equity swap transaction with Toronto-Dominion Bank for a maximum facility amount of SEK 1,855 million (\$175 million as of December 31, 2001). In exchange for the facility, the Group pledged Tele2 AB series B shares. The number of shares pledged was adjusted on a monthly basis based on the market value of these Tele2 shares. The facility's interest rate was calculated using the STIBOR one-month rate plus 2%, payable on a monthly basis, with a final maturity in November 2004. As of December 31, 2002 \$54,638,000 was outstanding under this facility collateralized by 6,184,293 Tele2 AB series B shares. This transaction was accounted for as a borrowing and the related Tele2 AB series B shares were recorded as pledged securities under the caption "Investment in Tele2 AB shares" in non-current asset. In 2003, the outstanding amount due under this agreement was fully repaid (see b).

As of December 31, 2003, MIC was in breach of loan covenants for a total debt of \$28,765,000 (2002: \$22,459,000), which is classified as current debt on the balance sheet. None of the above facilities have been called by the banks concerned. In the opinion of management, the outcome of discussions to resolve these breaches will not materially impact the ability of the companies concerned to maintain adequate funding arrangements to support and develop future operations.

Significant individual financing facilities are described below (amounts disclosed exclude effect of proportional consolidation):

i) Bolivia

In June 2001, Telefonica Celular de Bolivia SA ("Telecel Bolivia") signed an agreement for additional financing in the amount of \$25,000,000 with the International Finance Corporation (IFC) and \$10,000,000 with the Nederlandse Financierings-Maatschappij Voor Ontwikkelingslanden, N.V. (FMO), also known as the Netherlands Development Finance

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Company. This financing bears interest at LIBOR plus 3.00% and is repayable in installments starting in December 2002 and until December 2006. In addition, in November 2001, Telecel Bolivia signed an agreement with Bayerische Landesbank Girozentrale ("BLG") for an aggregate amount of \$10,361,228. This financing bears interest at LIBOR plus 0.90%. Among other things, the financing requires the company to maintain certain financial covenants such as a debt ratio, long-term debt service coverage, and debt-to-equity ratio. As of December 31, 2003, the company was in breach of certain covenants on the IFC, FMO and BLG loans and the outstanding balances had been reclassified as current financing. MIC is currently reviewing the terms of these loans with the lenders who have agreed to amend certain covenants. As of December 31, 2003, \$28,765,000 was drawn down related to these financings. These financings have helped to fund the expansion and further digitalization of the Group's mobile cellular telecommunications network in Bolivia. These financings are guaranteed by MIC.

ii) Colombia

MIC arranged financing during 1994 for Celcaribe S.A., its former operation in Colombia. This financing consisted of units in a high yield note trust certificate (\$82,504,129) and Celcaribe ordinary share trust certificates (\$26,264,876) and secured bank financing (\$11,400,000). As of December 31, 2002 the amount outstanding under the high yield note trust certificate was \$67,700,000. In 2002 Celcaribe S.A. repurchased these high yield note trust certificates at market price, realizing a gain of \$13,571,000 (2001: \$8,075,000) recorded in "Other financial income".

iii) El Salvador

In connection with the acquisition by Telemovil El Salvador of 30% of its own shares a debt of \$51,517,000 is outstanding as of December 31, 2003 (see Note 3a iv). This debt is guaranteed by MIC.

iv) Guatemala

In connection with the purchase of GSM equipment, MIC's operation in Guatemala entered into a facility agreement in September 2003 with a syndicate of banks led by Banco G&T Continental. The facility agreement provides for an amortizing seven-year term loan facility in an aggregate principal amount of Quetzal 400,000,000 (approximately \$50 million). Amortization payments are payable semi-annually in the fixed amount of Quetzal 33,333,000 each and are scheduled to begin in March 2005. Interest is payable at a fixed annual rate of 8.0% for the first year of the loan and is subject to semi-annual adjustment thereafter. As of December 31, 2003, \$39,900,000 of this facility was outstanding.

v) Pakcom

In 2003, Pakcom entered into a long-term financing agreement with National Bank of Pakistan for an amount of PKR 1,250,000,000 (\$21,834,000) bearing interest at 4.1% repayable in 2007. In November 2002, Pakcom signed a syndicated finance agreement for PKR 800 million (approximately \$13,700,000). For this agreement Faysal Bank Limited acted as security agent and Standard Chartered Bank acted as facility agent bearing interest rate at the State Bank of Pakistan discount rate plus 1.75%, with a floor rate of 11.75%. As of December 31, 2003, this facility was fully reimbursed.

vi) Paktel SPV

During 2003 Paktel entered into a Sale and Purchase Agreement of its existing and future receivables with SPV Limited, a special purpose vehicle incorporated in Pakistan. The total

receivables sold amount to PKR 1,308 million (\$22.9 million) and their acquisition price amounts to PKR 990 million (\$17.3 million). SPV Limited has financed this acquisition by the issuance of Term Finance Certificates ("TFC") that have been underwritten by financial institutions for an aggregate amount of PKR 840 million (\$14.7 million) and by Pakcom for an amount of PKR 150 million (\$2.6 million). As MIC bears the risks associated to this financing transaction MIC has consolidated SPV Limited in its financial statements.

As of December 31, 2003, the outstanding amount of TFC was \$15.6 million.

vii) Sri Lanka

In September 2000, ABN-Amro arranged a seven-and-a-half-year syndicated loan of LKR 1,534,000,000 (\$20,000,000) for Celltel Lanka Limited, MIC's 99.9% owned operation in Sri Lanka. This financing bears interest at 3% over the weighted average Treasury Bill Rate and is repayable over 13 quarterly instalments commencing in September 2001. As of December 31, 2003, \$8,520,000 was outstanding.

viii) Tanzania

In June 2003, MIC Tanzania entered into a syndicated term loan facility agreement with Standard Chartered Bank Tanzania Limited as arranger, pursuant to which MIC Tanzania borrowed an aggregate of \$15,000,000 (\$6,000,000 in U.S. dollars and \$9,000,000 in Tanzania Shillings). This facility bears interest for the advances in U.S. dollars at LIBOR plus 4.50% and for the advances in Tanzanian Shillings at the Treasury Bill Rate plus 4.50%, with a minimum applicable interest rate of 12% per annum. As of December 31, 2003, \$13,173,000 of this facility was outstanding.

h) Fair value of financial liabilities

The fair value of the financial liabilities disclosed above has not been determined due to constraints of timeliness and costs. However all relevant information about the principal characteristics of these liabilities that are pertinent to their respective fair value have been disclosed individually.

i) Analysis of borrowings by maturity

The total amount repayable at December 31, 2003 and 2002 is as follows:

| | Corporate 2003 US\$ '000 | Operations 2003 US\$ '000 | Total 2003 US\$ '000 | Corporate 2002 US\$ '000 | Operations 2002 US\$ '000 | Total 2002 US\$ '000 |
|---|--------------------------------|---------------------------------|----------------------------|--------------------------------|---------------------------------|----------------------------|
| Due within: | | | | | | |
| 1 year | 360 | 132,304 | 132,664 | – | 156,666 | 156,666 |
| 1 - 2 years | – | 51,622 | 51,622 | 57,536 | 65,435 | 122,971 |
| 2 - 3 years | 418,129 | 35,889 | 454,018 | 380 | 19,768 | 20,148 |
| 3 - 4 years | – | 13,964 | 13,964 | 918,000 | 10,666 | 928,666 |
| 4 - 5 years | – | 1,601 | 1,601 | – | 6,676 | 6,676 |
| Due after 5 years | 550,000 | 23,074 | 573,074 | – | 1,807 | 1,807 |
| Total repayable | 968,489 | 258,454 | 1,226,943 | 975,916 | 261,018 | 1,236,934 |
| Unamortized difference between carrying amount and nominal amount | (53,535) | – | (53,535) | (8,359) | – | (8,359) |
| Total debt, net | 914,954 | 258,454 | 1,173,408 | 967,557 | 261,018 | 1,228,575 |

| | | | | | | |
|--------------------------------------|---|---|---|---------|--------|---------|
| Of which subordinated ⁽ⁱ⁾ | - | - | - | 918,000 | 67,700 | 985,700 |
|--------------------------------------|---|---|---|---------|--------|---------|

(i) See c) and g) ii) above.

19. OTHER CURRENT LIABILITIES

Other current liabilities are comprised as follows:

| | 2003 | 2002 |
|---------------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 |
| Taxes payable | 47,280 | 25,530 |
| Deferred revenue | 31,915 | 19,569 |
| Subscriber deposits | 5,265 | 6,463 |
| Other current liabilities | 28,244 | 23,436 |
| | 112,704 | 74,998 |

20. ANALYSIS OF GROUP REVENUES AND COST OF REVENUES, SEGMENTAL REPORTING

The Group mainly operates in one reportable industry segment, telecommunications services. The Group's revenues comprise the following:

| | 2003 | 2002 | 2001 |
|-------------------------------|------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Provision of telecom services | 621,728 | 581,321 | 600,315 |
| Connection revenues | 10,212 | 7,982 | 9,567 |
| Equipment revenues | 15,164 | 15,883 | 34,688 |
| Total revenues | 647,104 | 605,186 | 644,570 |

The Group's cost of sales comprise the following:

| | 2003 | 2002 | 2001 |
|--|------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Costs from the provision of telecom services | (229,169) | (227,154) | (220,850) |
| Connection costs | (5,680) | (5,600) | (6,019) |
| Equipment costs | (23,153) | (26,776) | (47,722) |
| Total cost of sales | (258,002) | (259,530) | (274,591) |

The segmental reporting by strategic operating entity is prepared on a geographical basis and reflects the measures of segmental profit and loss and financial position reviewed by management. The strategic segments are defined in Notes 1 and 3. As mentioned in Note 3, MIC reclassified in 2003 its interest in Mauritius from the segment MIC Asia to the segment MIC Africa. The segmental information for 2002 and 2001 is restated below accordingly.

Other than financing arrangements, there are no significant transactions between the segments. For the purposes of this presentation, corporate expenses are recorded in Unallocated.

| | 2003 US\$ '000 | 2002 US\$ '000 | 2001 US\$ '000 |
|--|-------------------|-------------------|-------------------|
| MIC Asia | | | |
| Revenues | 280,956 | 223,740 | 201,744 |
| <i>of which divested</i> | – | 1,113 | 5,878 |
| Depreciation and amortization | (64,762) | (50,770) | (47,624) |
| <i>of which divested</i> | – | (4,812) | (3,870) |
| Operating profit | 91,162 | 70,536 | 52,777 |
| <i>of which divested</i> | – | (5,601) | (4,048) |
| Non-cash (expenses) income | (409) | 199 | (1,559) |
| <i>of which divested</i> | – | 199 | (1,380) |
| Profit before minority interest | 68,768 | 45,640 | 25,868 |
| <i>of which divested</i> | – | (13,318) | (11,450) |
| Assets | 273,605 | 273,611 | |
| <i>of which divested</i> | – | – | |
| Capital expenditure | 57,757 | 39,991 | |
| <i>of which divested</i> | – | 4 | |
| Liabilities | (228,436) | (188,233) | |
| <i>of which divested</i> | – | – | |
| | 2003 US\$ '000 | 2002 US\$ '000 | 2001 US\$ '000 |
| MIC Latin America | | | |
| Revenues | 270,664 | 277,554 | 315,321 |
| <i>of which divested</i> | 5,926 | 50,506 | 45,889 |
| Depreciation and amortization | (47,004) | (57,656) | (70,577) |
| <i>of which divested</i> | (2,058) | (16,441) | (16,989) |
| Operating profit (loss) | 84,890 | (10,867) | 63,424 |
| <i>of which divested</i> | (256) | (35,294) | (2,178) |
| Profit from associates | 380 | 62 | – |
| Non-cash income (expenses) | 3,827 | (84,563) | (1,422) |
| Profit (loss) before minority interest | 60,354 | (1,648) | 9,897 |
| <i>of which divested</i> | (2,218) | (40,498) | (18,239) |
| Assets | 410,483 | 451,997 | |
| <i>of which divested</i> | – | 110,711 | |
| Capital expenditure | 22,057 | 33,379 | |
| <i>of which divested</i> | – | 2,555 | |
| Liabilities | (281,783) | (205,192) | |
| <i>of which divested</i> | – | (7,919) | |

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|--|-------------|-------------|-------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| MIC Africa | | | |
| Revenues | 84,858 | 62,011 | 53,214 |
| Depreciation and amortization | (13,855) | (10,129) | (9,936) |
| <i>of which divested</i> | – | (20) | (15) |
| Operating profit | 17,006 | 2,172 | 3,266 |
| <i>of which divested</i> | – | (392) | (311) |
| Non-cash expenses | (4,239) | (745) | (15) |
| Profit (loss) before minority interest | 6,600 | (5,351) | (5,243) |
| <i>of which divested</i> | – | (500) | (378) |
| Assets | 119,630 | 102,972 | |
| Capital expenditure | 24,002 | 16,248 | |
| <i>of which divested</i> | – | 12 | |
| Liabilities | (123,386) | (110,257) | |

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|-------------------------------|-------------|-------------|-------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Other | | | |
| Revenues | 10,626 | 15,671 | 11,945 |
| <i>of which divested</i> | 250 | 3,620 | 3,511 |
| Depreciation and amortization | (2,516) | (8,088) | (5,707) |
| <i>of which divested</i> | (29) | (1,169) | (2,671) |
| Operating loss | (3,622) | (18,366) | (11,124) |
| <i>of which divested</i> | 158 | (11,992) | (8,024) |
| Non-cash expenses | (3,184) | (12,545) | (20,108) |
| <i>of which divested</i> | – | (6,833) | (20,074) |
| Loss before minority interest | (3,699) | (24,483) | (16,634) |
| <i>of which divested</i> | 95 | (14,489) | (12,031) |
| Assets | 9,648 | 15,604 | |
| <i>of which divested</i> | – | 1,217 | |
| Capital expenditure | 12 | 7,217 | |
| <i>of which divested</i> | – | 1,743 | |
| Liabilities | (11,085) | (14,485) | |
| <i>of which divested</i> | – | (1,487) | |

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|---------------------------------------|-------------|-------------|-------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| MIC Systems (divested in 2002) | | | |
| Revenues | – | 28,186 | 26,300 |
| Depreciation and amortization | – | (6,814) | (4,588) |
| Operating profit | – | 7,275 | 5,864 |
| Non-cash expenses | – | (53) | (211) |
| Profit before minority interest | – | 3,892 | 3,124 |
| Capital expenditure | – | 774 | – |

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|-------------------------------------|-------------|-------------|-------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| FORA Telecom (divested 2001) | | | |
| Revenues | – | – | 37,716 |
| Depreciation and amortization | – | – | (8,126) |
| Operating profit | – | – | 1,061 |
| Non-cash expenses | – | – | (408) |
| Loss before minority interest | – | – | (9,844) |

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|--|-------------|-------------|--------------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Unallocated items | | | |
| Revenues | – | 41 | 15 |
| Depreciation and amortization | (432) | (5,861) | (7,633) |
| Operating (loss) profit | (26,921) | 71,563 | (22,482) |
| <i>of which divested</i> | – | (1,410) | (440) |
| Loss from associates | – | – | (3,112) |
| Non-cash (expenses) income | (1,854) | (464) | 655 |
| Profit (loss) before minority interest | 61,495 | (380,699) | (144,417) ⁽ⁱ⁾ |
| <i>of which divested</i> | – | (6,914) | (1,009) |
| Assets | 3,608,671 | 1,857,632 | |
| <i>of which divested</i> | – | – | |
| Capital expenditure | – | 165 | |
| Liabilities | (2,350,741) | (2,365,170) | |
| <i>of which divested</i> | – | – | |

- (i) In 2003, MIC changed its accounting policy regarding the treatment of available-for-sale securities. Had MIC applied the same accounting principle in prior years the adjusted amount for 2001 would have been \$(205,742,000). The amount for 2002 would be unchanged (Note 2).

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|-----------------------------------|-------------|-------------|-------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| INTER-SEGMENT ELIMINATIONS | | | |
| Revenues | – | (2,017) | (1,685) |
| Assets | (2,899,088) | (1,498,697) | |
| Liabilities | 1,413,873 | 1,408,692 | |

| | 2003 | 2002 | 2001 |
|--|-------------|-------------|-----------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| TOTAL | | | |
| Revenues | 647,104 | 605,186 | 644,570 |
| <i>Of which divested</i> | 6,176 | 83,425 | 119,294 |
| Depreciation and amortization | (128,569) | (139,318) | (154,191) |
| <i>Of which divested</i> | (2,087) | (29,256) | (36,259) |
| Operating profit | 162,515 | 122,313 | 92,786 |
| <i>Of which divested</i> | (98) | (47,414) | (8,076) |
| Profit (loss) from associates | 380 | 62 | (3,112) |
| Non-cash expenses | (5,859) | (98,171) | (23,068) |
| <i>of which divested</i> | – | (6,687) | (22,073) |
| Profit (loss) before minority interest | 193,518 | (362,649) | (137,249) |
| <i>of which divested</i> | (2,123) | (71,827) | (49,827) |
| Assets | 1,522,949 | 1,203,119 | |
| <i>of which divested</i> | – | 111,928 | |
| Capital expenditure | 103,828 | 97,774 | |
| <i>of which divested</i> | – | 5,088 | |
| Liabilities | (1,581,558) | (1,474,645) | |
| <i>of which divested</i> | – | (9,406) | |

Non-cash expenses other than depreciation and amortization comprise write-downs of assets disclosed in Note 22.

21. PERSONNEL CHARGES

The following personnel charges are included in sales and marketing expenses, general and administrative expenses and other operating expenses:

| | 2003 | 2002 | 2001 |
|----------------------------|---------------|---------------|---------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Wages and salaries | | | |
| Sales and marketing | 6,784 | 8,761 | 12,073 |
| General and administrative | 19,320 | 23,961 | 30,756 |
| Other operating expenses | 5,285 | 10,609 | 10,625 |
| | <u>31,389</u> | <u>43,331</u> | <u>53,454</u> |
| Social security | | | |
| Sales and marketing | 499 | 948 | 1,468 |
| General and administrative | 2,168 | 3,809 | 4,603 |
| Other operating expenses | 120 | 111 | 264 |
| | <u>2,787</u> | <u>4,868</u> | <u>6,335</u> |
| | <u>34,176</u> | <u>48,199</u> | <u>59,789</u> |

The average number of permanent employees on a proportional basis during 2003 was 1,917 (2002: 2,080; 2001: 3,032). Directors received payments of \$296,000 (2002: \$1,711,000; 2001: \$1,840,000) in respect of their services to the Group. The Group does not have any material pension or post retirement plan arrangements.

Stock-based compensation offered to officers and employees are disclosed in Note 17.

22. DISPOSAL AND WRITE-DOWN OF ASSETS, NET

a) Write-down of assets, net

| 2003 | | | | | |
|-------------------|-------------------------|--------------------------|----------------------------|-----------|-----------|
| | Goodwill ⁽ⁱ⁾ | Licenses ⁽ⁱⁱ⁾ | Equipment ⁽ⁱⁱⁱ⁾ | Other | Total |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| MIC Asia | – | – | – | 409 | 409 |
| MIC Latin America | – | – | (1,579) | (2,248) | (3,827) |
| MIC Africa | – | – | 4,097 | 142 | 4,239 |
| Unallocated | – | – | – | 1,854 | 1,854 |
| Other | – | 3,073 | – | 111 | 3,184 |
| | – | 3,073 | 2,518 | 268 | 5,859 |

(i) Recorded under the caption "Other operating expenses".

(ii) Recorded under the caption "General and administrative expenses".

(iii) Recorded under the caption "Cost of sales".

During 2003, MIC entered into discussions concerning the sale of its high-speed wireless data operation in Peru. Following these discussions, MIC has recognized an impairment charge of \$3,073,000 in the carrying value of the license in Peru (Note 5).

Due to revised anticipated lower revenues from non-digital equipment, MIC recognized an impairment loss of \$4,097,000 over certain network equipment in MIC Africa in 2003. In addition MIC reversed an impairment loss in MIC Latin America for an amount of \$1,579,000.

| 2002 | | | | | |
|-------------------|-------------------------|--------------------------|----------------------------|-----------|-----------|
| | Goodwill ⁽ⁱ⁾ | Licenses ⁽ⁱⁱ⁾ | Equipment ⁽ⁱⁱⁱ⁾ | Other | Total |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| MIC Asia | – | – | – | (199) | (199) |
| MIC Latin America | 35,723 | 41,733 | – | 7,107 | 84,563 |
| MIC Africa | – | – | – | 745 | 745 |
| MIC Systems | – | – | – | 53 | 53 |
| Unallocated | – | – | – | 464 | 464 |
| Other | 585 | 4,945 | 6,833 | 182 | 12,545 |
| | 36,308 | 46,678 | 6,833 | 8,352 | 98,171 |

(i) Recorded under the caption "Other operating expenses".

(ii) Recorded under the caption "General and administrative expenses".

(iii) Recorded under the caption "Cost of sales".

During 2002, MIC entered into discussions concerning the sale of Celcaribe, its cellular operation in Colombia. Following the signing of a sale and purchase agreement in December 2002, management recognized an impairment loss corresponding to the difference between the recoverable amount and

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the carrying value of its intangibles in Celcaribe. Other impairments have also been identified and recorded as disclosed in the table above by reporting segment.

| | 2001 | | | |
|-------------------|-------------------------|--------------------------|------------|---------------|
| | Goodwill ⁽ⁱ⁾ | Licenses ⁽ⁱⁱ⁾ | Other | Total |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| MIC Asia | 1,030 | 350 | 179 | 1,559 |
| FORA Telecom | 622 | 146 | (360) | 408 |
| MIC Latin America | – | – | 1,422 | 1,422 |
| MIC Africa | – | – | 15 | 15 |
| MIC Systems | – | – | 211 | 211 |
| Unallocated | – | – | (655) | (655) |
| Other | – | 20,074 | 34 | 20,108 |
| | <u>1,652</u> | <u>20,570</u> | <u>846</u> | <u>23,068</u> |

(i) Recorded under the caption "Other operating expenses".

(ii) Recorded under the caption "General and administrative expenses".

During 2001, management identified an impairment of its license to operate high-speed wireless data services in the UK due to initial market conditions that have delayed profitable asset deployment. Therefore, an impairment loss was measured as the difference between the recoverable amount, determined by reference to discounted cash flows and the carrying value of the license at the measurement date, resulting in a write-down of \$20,074,000. Other impairments have also been identified and recorded as disclosed in the table above by reporting segment.

b) Gain (loss) from sale of subsidiaries and joint ventures, net

2003

In February 2003, MIC completed the sale of Celcaribe, its cellular operation in Colombia, realizing total proceeds of \$10,932,000 and a net gain of \$3,305,000.

Following the sale of a number of operations in 2002 and based on certain contractual provisions the Group recorded a net decrease in sales prices of \$1,092,000.

2002

Following the sale of the Company's interest in FORA Telecom BV in 2001 and after subsequently obtaining in 2002 certain GSM licenses, MIC received additional proceeds of \$30 million in cash. In addition, certain loans for which MIC was liable were settled at less than their carrying value. The gain realized in obtaining the licenses and settling the loans, net of costs incurred was \$30,859,000 in 2002.

In July 2002, MIC's minority shareholder in its cellular operation in Vietnam exercised his option to purchase 10% of the share capital of that operation. MIC recognized a gain of \$16,603,000 in 2002 (Note 10).

In September 2002, MIC sold its interest in its cellular operation in the Democratic Republic of Congo recognizing a loss of \$21,000.

In September 2002, the Group sold its 100% interest in Liberty Broadband Ltd. recognizing a loss of \$10,294,000.

In May 2002, MIC sold 17% of its interest in MIC Systems BV, the direct parent company of MACH SA, for \$17,000,000 to Kinnevik BV. Further, in November 2002, MIC Systems BV sold its

100% interest in Mach SA for a sum of Euro 95 million, approximately \$97,000,000. These two transactions resulted in the recognition of a gain of \$87,655,000 for the Group.

In December 2002, the Group completed the sale of its cellular operation in the Philippines for a nominal sum, recognizing a loss of \$35,988,000.

2001

In September 2001, the Company sold its 24.5% investment in SkyCell Communications Limited, the Indian cellular company operating in Chennai (formerly known as Madras), to Bharti Tele-Ventures Limited. The sale resulted in a \$28,354,000 gain on the disposal.

In November 2001, MIC sold 100% of its interest in FORA Telecom BV, its Russian Cellular telephone operations, to Tele2 AB for a consideration of \$80 million of Tele2 AB series "B" shares, (corresponding to 2,461,449 Tele2 AB series "B" shares), plus a maximum of \$30 million in cash or additional Tele2 AB series "B" shares, depending on the outcome of GSM license applications for three of MIC's cellular telephone operations in Russia. Upon execution of the sale agreement, MIC agreed to assign deposits held for loans by Banque Invik and to waive all intercompany balances between the segment and the Group. The disposal resulted in a \$6,693,000 non-cash gain recognized in 2001.

c) Disclosure on discontinuing operations

In May 2002 the Group publicly announced its intention to sell the MIC Systems group of companies. These operations were sold on November 15, 2002 and are reported in these financial statements as a discontinuing operation. The sales, results, cash flows and net assets of the MIC Systems operations were as follows:

| | From January 01, 2002 to November 15, 2002 | Year ended December 31, 2001 |
|------------------------|---|------------------------------------|
| | US\$ '000 | US\$ '000 |
| Sales | 27,723 | 25,921 |
| Operating costs | (20,911) | (20,423) |
| Profit from operations | 6,812 | 5,498 |
| Finance cost | (1,969) | (1,521) |
| Profit before tax | 4,843 | 3,977 |
| Tax | (1,414) | (1,219) |
| Profit after tax | 3,429 | 2,758 |
| Operating cash flows | (1,088) | 6,181 |
| Investing cash flows | 4,499 | (5,361) |
| Financing cash flows | (281) | (4) |
| Total cash flows | 3,130 | 816 |

| | At November 15 2002 US\$ '000 | At December 31, 2001 US\$ '000 |
|-------------------------------|-------------------------------------|--------------------------------------|
| Property, plant and equipment | 2,293 | 2,297 |
| Other non-current assets | 6,255 | 5,477 |
| Current assets | 26,167 | 11,309 |
| Total assets | 34,715 | 19,083 |
| Total liabilities | (8,099) | (6,748) |
| Net assets | 26,616 | 12,335 |

The gain on disposal was determined as follows:

| | |
|----------------------------|---------|
| Net assets sold | 26,616 |
| Proceeds from sale | 114,271 |
| Gain on disposal | 87,655 |
| Tax thereon | – |
| After-tax gain on disposal | 87,655 |

The net cash inflow on sale is determined as follows:

| | |
|--|---------|
| Proceeds from sale | 114,271 |
| Less: cash and cash equivalents in subsidiary sold | (4,125) |
| Net cash inflow on sale | 110,146 |

23. TAXES

Group taxes are comprised of income taxes of subsidiaries and joint ventures. As a Luxembourg commercial company, the Company is subject to all taxes applicable to a Luxembourg Société Anonyme. Due to losses incurred and brought forward, no taxes based on Luxembourg-only income have been computed for 2003, 2002 or 2001.

The effective tax burden on profitable operations is approximately 27% (2002: 25%, 2001: 19%). Currently profitable operations are in jurisdictions with tax rates of 15% to 41% (2002: 13% to 35%, 2001: 8% to 40%). The utilization of tax loss carryforwards or holidays had an impact of decreasing the effective tax rate on profitable operations by approximately 1% in 2003 (2002: 1%, 2001: 1%). The operations currently incurring losses operate in tax jurisdictions with rates ranging from 25% to 27% (2002: 25% to 35%, 2001: 25% to 35%).

A reconciliation between the weighted average statutory rate and the effective weighted average tax rate applicable to profitable operations is as follows:

| 2003 | 2002 | 2001 |
|------|------|------|
|------|------|------|

| | % | % | % |
|---|-------------------|-------------------|-------------------|
| Weighted average statutory rate | 28 | 26 | 22 |
| Investment incentive program (Paraguay) | – | – | (2) |
| Utilization of tax loss carry forwards | (1) | (1) | (1) |
| | <u> </u> | <u> </u> | <u> </u> |
| Weighted average effective rate | 27 | 25 | 19 |
| | <u> </u> | <u> </u> | <u> </u> |

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The charge for income taxes is shown in the following table and recognizes that revenue and expense items may affect the financial statements and tax returns in different periods (temporary differences):

| | 2003 | 2002 | 2001 |
|-------------------------------------|------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Current income tax charge | 38,369 | 21,143 | 25,577 |
| Deferred income tax charge (income) | 14,000 | 1,591 | (17,360) |
| Charge for taxes | 52,369 | 22,734 | 8,217 |

The tax effects of significant items comprising the Group's net deferred income tax liability as of December 31, 2003 and 2002 are as follows:

| | 2003 | 2002 |
|---|------------------|------------------|
| | US\$ '000 | US\$ '000 |
| Deferred income tax liabilities: | | |
| Differences between book and tax basis of assets and liabilities | (37,630) | (26,874) |
| Deferred income tax assets: | | |
| Tax credit carryforwards | 2,734 | 2,734 |
| Other temporary differences | 926 | 3,510 |
| Provision for doubtful debtors | 424 | 2,226 |
| Net operating and other loss carryforwards | 1,142 | – |
| Net deferred income tax assets | 5,226 | 8,470 |
| Net deferred income tax liability | (32,404) | (18,404) |
| Amount included in balance sheet as non-current deferred tax liability | (33,944) | (26,874) |
| Amount included in balance sheet as non-current deferred tax asset | 5,226 | 8,470 |

Deferred income tax liabilities reflect temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Deferred income tax assets are comprised of tax credit carryforwards and operating losses in joint ventures and subsidiaries.

The Company has not recorded deferred income tax liabilities applicable to undistributed earnings of foreign joint ventures and subsidiaries that will be reinvested in foreign operations. Undistributed earnings amounted to \$338,052,000 at December 31, 2003 (2002: \$279,883,000, 2001: \$325,264,000).

Net operating and other loss carryforwards amounting to \$10,849,000 (2002: \$189,080,000, 2001: \$108,069,000) are present in the Group. These have expiry periods depending on their jurisdiction of greater than one year. \$2,479,000 (2002: \$177,271,000, 2001: \$107,394,000) of these net operating and other loss carryforwards are not anticipated to be used within expiry periods.

In October 2001, the Company determined that the Tax Liabilities, as defined by the Merger Agreement, amounted to \$7,023,000. At the time of the Merger, the Group recorded a provision of \$13,544,000 as a deferred tax liability for the Tax Liabilities, resulting in a difference of \$6,521,000 that was settled by the final issuance of 374,521 shares and a realized gain of \$3,521,000 (Note 17) corresponding to the difference

between the issuance price and the share price as of the date of the transaction. This gain is recorded under the caption "Other financial income" in the statement of profit and loss.

Concurrently, the Group reversed a deferred tax provision of \$12,274,000. Such amount has been recorded as a deduction to the tax provision for the year ended December 31, 2001 as a deferred tax income.

24. CASH FLOW FROM OPERATING ACTIVITIES

| | 2003 | 2002 | 2001 |
|--|-----------|-----------|-----------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Profit (loss) after taxes for the year | 178,823 | (385,143) | (138,053) |
| Adjustments for non-cash items: | | | |
| Depreciation and amortization | 128,569 | 139,318 | 154,191 |
| Interest accretion on borrowings (effective rate) | 9,727 | 1,938 | 50,685 |
| Write-down of assets | 5,859 | 78,167 | 23,998 |
| Gain on exchange and disposal of assets | (2,213) | (88,814) | (35,047) |
| (Gain) loss and valuation movement on investment securities | (246,760) | 299,963 | 15,931 |
| Fair value result on financial instruments | 84,578 | 7,858 | 9,914 |
| (Profit) loss from operations in associated companies | (380) | (62) | 3,112 |
| Exchange loss on 5% Mandatory Exchangeable Notes | 41,820 | – | – |
| Increase in the provision for doubtful receivables | 5,794 | 2,558 | 9,531 |
| Minority interest | 14,695 | 22,494 | 804 |
| Other non-cash gain | (533) | – | – |
| Other financial income | (96,748) | (42,247) | (11,596) |
| Adjustment to reconcile working capital: | | | |
| Decrease/(increase) in trade debtors, prepaid and other current assets | 16,463 | 5,790 | (34,701) |
| (Increase) decrease in inventories | (1,387) | 5,386 | 3,277 |
| (Decrease) increase in trade and other payables | 1,039 | 31,230 | 58,347 |
| Increase (decrease) in accrued interest | 2,828 | (8,841) | 2,435 |
| Increase (decrease) in accrued taxation | 27,720 | 2,986 | (8,859) |
| Reclassification to financing activities | | | |
| Early redemption penalties on debt restructuring | 14,466 | – | – |
| Net cash provided by operating activities | 184,360 | 72,581 | 103,969 |

Interest paid during the year amounted to \$135,346,000 (2002: \$197,297,000, 2001: \$208,029,000). Taxes paid amounted to \$20,305,000 (2002: \$21,582,000, 2001: \$22,671,000).

25. ACQUISITION OF SUBSIDIARIES AND JOINT VENTURES

The Group has, from time to time, acquired or increased its share in certain subsidiaries and joint ventures. The fair value of the assets acquired and liabilities assumed during the year were as follows:

| | 2003 | 2002 | 2001 |
|-----------------------------------|-----------|-----------|-----------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Property, plant and equipment | 22,464 | – | 11,430 |
| Goodwill | 46,101 | 2,268 | 8,091 |
| Intangible assets | 468 | – | 12,851 |
| Current assets | 29,186 | 390 | 3,742 |
| Amounts due in more than one year | (70,501) | – | (1,691) |
| Amounts due within one year | (11,177) | – | (7,902) |
| Minority interest | – | (658) | (3,150) |
| | 16,541 | 2,000 | 23,371 |
| Non cash gain | (533) | – | – |
| | 16,008 | 2,000 | 23,371 |
| Less: Cash acquired | (17,028) | – | (393) |
| | (1,020) | 2,000 | 22,978 |

In 2003, MIC increased its holding in its operation in Tanzania from 57% to 59.4%. In 2002, the Company increased its ownership in Celcaribe throughout the year to arrive at an ownership percentage of 95.4% as of December 31, 2002 (Note 9). In addition, in November 2002, MIC purchased the remaining 30% interest in Millicom (Ghana) Limited. Both operations were fully consolidated at December 31, 2002 and 2001.

In 2003, MIC regained control and started reconsolidating Telemovil its operation in El Salvador (Note 3).

26. DISPOSAL OF SUBSIDIARIES AND JOINT VENTURES

The Group has, from time to time, disposed of or reduced its share in certain subsidiaries and joint ventures. The impact of the change in consolidation method and the fair value of the assets disposed of and liabilities assigned during the year were as follows:

| | 2003 | 2002 | 2001 |
|---|-----------|-----------|-----------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Property, plant and equipment | 33,496 | 11,396 | 36,419 |
| Intangible assets | 51,342 | 26,332 | 9,503 |
| Pledged deposits | (997) | 30,989 | – |
| Current assets | 15,300 | 72,553 | 60,596 |
| Amounts due in more than one year | (33,752) | (2,125) | (2,526) |
| Amounts due within one year | (56,240) | (86,899) | (38,352) |
| Disposal of minority interest | – | 5,594 | (75) |
| | 9,149 | 57,840 | 65,565 |
| Profit on sale | 2,213 | 57,955 | 35,047 |
| Total sale price, in cash and cash equivalents | 11,362 | 115,795 | 100,612 |
| Add: Additional proceeds on sale of FORA less expenses incurred | – | 27,547 | – |
| Less: Cash disposed | (2,514) | (8,271) | (1,803) |
| Available-for-sale securities received | – | – | (79,558) |
| Cash flow on disposal net of cash | 8,848 | 135,071 | 19,251 |

The results, assets and liabilities of divested operations are summarized in Note 20.

27. NON-CASH INVESTING AND FINANCING ACTIVITIES

| | 2003 | 2002 | 2001 |
|--|-----------|-----------|-----------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Investing activities: | | | |
| Revaluation of marketable securities | 246,760 | (57,813) | (79,061) |
| Acquisition of El Salvador | 51,371 | – | – |
| Change in consolidation method | – | – | 25,464 |
| Disposal of joint ventures | – | – | (72,865) |
| Acquisition of available-for-sale securities | – | – | 79,557 |
| Financing activities: | | | |
| Redemption of debt | (150,350) | (42,247) | – |
| Issuance of capital | 1,181 | – | 2,999 |

28. COMMITMENTS AND CONTINGENCIES

The Company and its operations are contingently liable with respect to lawsuits and other matters that arise in the normal course of business. As of December 31, 2003, MIC's consolidated share of these matters that have not been provided totaled \$32,419,000 of which

\$1,471,000 relate to joint ventures. Management is of the opinion that while it is impossible to ascertain the ultimate legal and financial liability with respect to these contingencies, the ultimate outcome of these contingencies is not anticipated to have a material effect on the Group's financial position and operations.

The Tele2 AB series B shares underlying the 5% Mandatory Exchangeable Notes have been lent to Deutsche Bank AG London pursuant to a securities lending arrangement. Millicom Telecommunications S.A. is obligated to deliver Tele2 AB series B shares upon exchange of the 5% Mandatory Exchangeable Notes even in the event of a failure of Deutsche Bank AG London to redeliver to Millicom Telecommunications S.A. Tele2 AB series B shares.

MACH

In November 2002, MIC completed the sale of Multinational Automated Clearing House S.A. ("MACH"). Following examination of the books and records of MACH subsequent to purchase, the buyers have claimed a reduction in the purchase price to reflect a claimed lower balance sheet value, as per the terms of the purchase agreement. MIC's management is currently examining this claim and does not expect there to be a significant impact on the Group's consolidated financial statements.

Debt pledges and guarantees

Details of debt pledges and guarantees are contained in Note 18.

Operational environment

MIC has operations in emerging markets, namely Asia, Latin America and Africa, where the regulatory, political, technological and economic environments are evolving. As a result, there are uncertainties that may affect future operations, the ability to conduct business, foreign exchange transactions and debt repayments and which may impact upon agreements with other parties. In the normal course of business, MIC is involved in discussions regarding taxation, interconnect and tariffing arrangements, which can have a significant impact on the long-term economic viability of its operations. In management's opinion, the current status and anticipated evolution of the regulatory, political, technological and economic environments as well as its business arrangements with third parties in countries in which MIC has operations will not materially negatively impact MIC's financial position or operations.

Lease commitments

Operating Leases:

The Group has the following annual operating lease commitments as of December 31, 2003 and 2002.

| | | <u>2003</u> | <u>2002</u> |
|------------------------------------|--------------------|-------------------|-------------------|
| | | US\$ '000 | US\$ '000 |
| Operating lease commitments | | | |
| Within: | one year | 310 | 246 |
| Between: | | | |
| | one - two years | 231 | 228 |
| | two - three years | 186 | 199 |
| | three - four years | 143 | 167 |
| | four - five years | 94 | 128 |
| After: | five years | 125 | 196 |
| | | <u> </u> | <u> </u> |
| Total | | 1,089 | 1,164 |
| | | <u> </u> | <u> </u> |

Operating lease expense was approximately \$1,015,000 in 2003 (2002: \$5,018,000, 2001: \$3,466,000).

Finance leases:

Future minimum payments on the finance leases are as follows:

| | | <u>2003</u> | <u>2002</u> |
|---------------------------------|--------------------|-------------|-------------|
| | | US\$ '000 | US\$ '000 |
| Finance lease repayments | | | |
| Within: | one year | 137 | 290 |
| Between: | one - two years | 22 | 138 |
| | two - three years | 1 | 26 |
| | three - four years | – | 2 |
| | four - five years | – | – |
| After: | five years | – | – |
| | | <u>160</u> | <u>456</u> |
| Total | | 160 | 456 |

The finance leases are comprised mainly of lease agreements relating to vehicles used by the Group.

Capital commitments

The Company and its subsidiaries and joint ventures have a fixed commitment to purchase network equipment, land and buildings and other fixed assets for a value of \$39,472,000 (2002: \$11,867,000) of which \$10,779,000 (2002: \$1,232,000) relates to joint ventures, from a number of suppliers within one year.

As part of the 2000, 2002 and 2003 amendments (Note 3) Comvik International (Vietnam) AB still needs to disburse approximately \$28.4 million before the end of the revenue sharing agreement in 2005.

Dividends

The ability of the Company to make dividend payments is subject to, among other things, the terms of the indebtedness, local legal restrictions and the ability to repatriate funds from MIC's various joint ventures.

29. RELATED PARTY TRANSACTIONS

Kinnevik

The Company's principal shareholder is Industriförvaltnings AB Kinnevik ("Kinnevik"). Kinnevik is a Swedish holding company with interests in the telecommunications, media, publishing and paper industries. As of December 31, 2003, Kinnevik owned approximately 35.2% of MIC.

On December 31, 1995 MIC acquired 17.7% of MACH from Kinnevik. The consideration, which was to have a minimum present value of \$5,000,000 at December 31, 1995, consisted of (i) an initial payment of \$1,000,000 plus interest, at the ruling market rate, for the month of January 1996, (ii) seven additional payments for each of the financial years 1996 to 2002, calculated as 17.7% of MACH's pre-tax profit for the relevant year and payable in April of the following year, and (iii) a final payment payable in April 2003, calculated as the higher of (a) the sum of the seven additional payments multiplied by a factor of 1.3 minus the initial payment or (b) the amount required to make the present value of all payments at December 31, 1995 equal to \$5,000,000. The final payment was made in common stock of MIC. In 2002 an amount of \$3,958,000 (2001: \$7,042,000) due to Kinnevik was included in the balance sheet under the heading "Amounts due to shareholders". In addition, as of December 31, 2002, MIC owed \$63,000 for additional charges. The balance was settled in 2003.

In May 2002, MIC sold a 17% interest in MIC Systems BV, the parent company of MACH to Kinnevik BV for \$17,000,000.

During 2002, Kinnevik purchased MIC 13.5% Notes (note 17) on the open market with a face value of \$44,000,000. MIC then exchanged these for \$1,500,000 cash and 672,016 Tele2 AB series B shares at market prices.

During the course of 2002, MIC sold an additional 6,177,369 Tele2 AB series B shares at market prices to Kinnevik for a value of \$104,295,000.

As of December 31, 2003 Kinnevik holds an aggregate of \$13,205,000 in principal amount of the 2% Notes, which are convertible into an aggregate of 4,913,488 shares of our common stock.

Tele 2 AB

In November 2001, MIC sold 100% of its interests in FORA Telecom BV, its Russian Cellular telephone operations to Tele2 AB for a consideration of \$80 million in Tele2 AB series "B" shares plus a maximum equivalent of \$30 million in cash or additional Tele2 AB series "B" shares, depending on the outcome of GSM license applications for three of MIC's cellular telephone operations in Russia. The sale resulted in a \$6,693,000 gain on the disposal in 2001 (Note 22). During 2002, MIC obtained the necessary GSM licenses referred to above and received the additional proceeds of \$30 million in cash. In addition, certain loans for which MIC was liable were settled at less than their carrying value. The gain realized in obtaining the licenses and settling the loans net of costs incurred in the acquisition of the licenses, amounted to \$30,859,000 in 2002.

Great Universal and Modern Holdings

As of December 31, 1998, the Group, through its subsidiary MIC-USA inc. ("MIC-USA"), had a 100% temporary and restricted shareholding in Great Universal. On December 31, 1999, MIC-USA transferred its 100% ownership and related rights in Great Universal to Great Universal LLC 1999 Trust for a consideration of \$5,027,000, corresponding to the net book value of MIC's investment in Great Universal. During 2002, MIC recorded an impairment loss for 100% of this asset due to uncertainty concerning its recoverability (Note 9). The rights and obligations of MIC-USA toward Great Universal were assigned to Great Universal LLC. Great Universal continues to indemnify MIC against certain contingent liabilities of Millicom. Great Universal is currently engaged in the communications, information technology, teleservices and media industries primarily in the United States.

In January 2000, MIC invested \$10,000,000 in Modern Holdings in the form of promissory notes. In February 2000, those notes were converted into 1,293,095 shares of common stock, representing 8.5% of the share capital of Modern Holdings. This investment is recorded as non-current available-for-sale security (note 9).

MIC does not consolidate its investment in Great Universal and Modern Holdings since the restrictions on their ability to distribute dividends is considered a severe long-term restriction that significantly impairs their ability to transfer funds to MIC. Further, due to the existence of warrants, enabling the warrant holders to obtain control over Great Universal and Modern Holdings, MIC considers that it does not control these companies.

Other

From time to time, MIC has allowed its senior management to participate in its ventures. As of December 31, 2003, a number of participations and options were held by managers. In MIC's operations in Vietnam, Mr. M.A. Zaman, a senior vice president of MIC, owns 20% of Comvik International (Vietnam) AB. In MIC's operations in Cambodia, Mr. Zaman owns 3.1% of CamGSM

Company Limited and 3% of Royal Telecom International Limited. Mr. Zaman holds options to acquire an equity ownership in certain countries in the event he is able to obtain a license for MIC. In relation to MIC's currently held licenses, Mr. Zaman holds a right to acquire 5% of MIC's holding in its operation in Laos. In MIC's operations in Argentina, share options totaling 0.6% of the outstanding share capital in Millicom Argentina S.A. are held by local managers. Share options totaling 1% of the outstanding share capital in Millicom International BV are held by Marc Beuls, Chief Executive Officer of MIC. From January 1, 2003 until December 31, 2003, MIC granted no participation in its ventures to senior management.

The Group maintains corporate bank accounts at Banque Invik through which it makes payments and receives monies in the normal course of business. As of December 31, 2003, the Group had current accounts, time deposits and blocked deposits at Banque Invik.

MIC charged \$nil (2002: \$nil; 2001: 280,000) to related parties for services rendered.

Compensations for Directors' services are detailed in Note 21.

Services purchased and sold to affiliated companies

The following sales and purchases and outstanding balances occurred with companies affiliated to MIC. The services purchased and supplied covered fraud detection, network and IT support, acquisition of assets and customer care systems.

MIC had the following payables to related parties and made purchases from related parties as follows:

| | Purchases in year | | | Amount payable as of December 31, | |
|--------------------------|-------------------|--------------|--------------|-----------------------------------|--------------|
| | 2003 | 2002 | 2001 | 2003 | 2002 |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Applied Sales Management | – | 110 | 100 | – | – |
| Applied Value | 369 | 2,009 | 484 | 24 | 252 |
| Banque Invik | 937 | 638 | 438 | 348 | 44 |
| Bassett | 451 | 669 | 1,222 | 40 | 23 |
| Ephibian | 24 | 38 | – | 14 | – |
| Foreign Value | 730 | – | – | – | – |
| Great Universal | – | – | – | – | 25 |
| Lothar Systems | – | 10 | 1,601 | – | 288 |
| Netcom Consultants | 352 | 157 | 554 | – | 9 |
| Praesidium | 50 | 204 | 70 | – | – |
| Procure-it-right | 1,384 | 839 | 962 | 72 | 100 |
| Search Value | 159 | 489 | 189 | 38 | – |
| Shared Value | 638 | 656 | 477 | 41 | 23 |
| Tele2 AB | 247 | 50 | 25 | 31 | 5,723 |
| YXK Systems | – | 28 | – | – | – |
| | <u>5,341</u> | <u>5,897</u> | <u>6,122</u> | <u>608</u> | <u>6,487</u> |

As of December 31, 2003 and 2002, MIC had the following receivables from related parties:

| | 2003 | 2002 |
|------------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 |
| Kinnevik | 154 | 1,976 |
| Lothar | – | 922 |
| Metro | 247 | 734 |
| Modern Holdings | 1,690 | 1,825 |
| Modern Times Group | 265 | 752 |
| Netcom | 16 | 64 |
| Shared Value | 18 | 18 |
| Stonebrook Enterprises | 156 | 156 |
| Tele2 AB | 359 | 359 |
| | 2,905 | 6,806 |

30. EARNINGS (LOSS) PER COMMON SHARE

Earnings (loss) per common share are comprised as follows:

| | 2003 | 2002 | 2001 |
|---|-------------|-------------|-------------|
| Net profit (loss) attributable to shareholders (US\$ '000) | 178,823 | (385,143) | (138,053) |
| Weighted average number of shares outstanding during the year (in '000) | 65,312 | 65,272 | 65,256 |
| Basic (loss) earnings per share (US\$) | 2.74 | (5.90) | (2.12) |
| Net profit (loss) attributable to shareholders (US\$ '000) | 178,823 | (385,143) | (138,053) |
| Interest expense on convertible debt (US\$ '000) | 3,476 | – | – |
| Net profit (loss) used to determine diluted earnings per share (US\$ '000) | 182,299 | (385,143) | (138,053) |
| Weighted average number of shares outstanding during the year (in '000) | 65,312 | 65,272 | 65,256 |
| Adjustments for | | | |
| Assumed conversion of convertible debt (in '000) ⁽ⁱ⁾ | 15,186 | – | – |
| Share options (in '000) ⁽ⁱⁱ⁾ | 2 | – | – |
| Weighted average number of shares and potential dilutive shares outstanding during the year (in '000) | 80,500 | 65,272 | 65,256 |
| Diluted earnings (loss) per common share (US\$) | 2.26 | (5.90) | (2.12) |

- (i) The number of shares for the assumed conversion of convertible debt represents the weighted average number of convertible shares in the year that would result if the remaining principal amount of the 2% PIK Notes had been converted into MIC's common shares on May 8, 2003 the earliest possible date of conversion. These would convert into 23,289,348 shares of MIC common shares (Note 17).

- (ii) As of December 31, 2003, the Group had 1,791,961 (2002: 1,956,204, 2001: 2,056,371) stock options that were not included in the computation of diluted earnings per share because to do so would have been anti-dilutive for the period presented.

31. RECONCILIATION TO U.S. GAAP

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ("IFRS"). If the consolidated financial statements had been prepared under accounting principles generally accepted in the United States of America ("U.S. GAAP") the following principal differences would arise:

1. Under IFRS, the Company's interests in joint ventures are proportionally consolidated. Under U.S. GAAP, interests in joint ventures should be reflected in the consolidated financial statements using the equity method. The results of the reclassification of balance sheet captions are illustrated in the balance sheet reconciliation on the following pages. Information on the Group's share of revenues and expenses contributed on a proportional basis under IFRS are included in Note 3 to the consolidated financial statements.
2. Under the equity method, if an investor's share of losses of an associate equals or exceeds the amount of investment plus advances made by the investor, the investor ordinarily discontinues including its share of losses and the investment is reported at nil value. If the investee subsequently reports net income, the investor should resume applying the equity method only after its share of that net income equals the share of net losses not recognized during the period the equity method was suspended. Additional losses are provided for when the investor has guaranteed obligations of the investee or is otherwise committed to provide further financial support to the investee. Losses recognized in excess of the investor's total investment due to a commitment to provide further financial support are recorded as a liability.

Summarized below are the adjustments to the profit and loss account that would have been recorded under U.S. GAAP for a) discontinuing MIC's share of losses on certain joint ventures in excess of MIC's total investment in the joint venture, and b) additional losses recorded by MIC above those recorded for IFRS due to MIC's commitment to provide further financial support to the joint ventures. These additional losses are reversed to the extent of net income subsequently reported by the joint ventures. Furthermore, an adjustment was made in 2001 to increase the gain recorded for IFRS on the sale of the FORA joint ventures (MIC's previously held operations in Russia) due to the joint ventures having a lower net asset value under U.S. GAAP.

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|---|----------------|----------------|---------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Discontinued share of losses | – | (416) | 119 |
| Additional losses in excess of investment value | (1,052) | (3,805) | (2,126) |
| Increase in gain on sale of FORA joint ventures | – | – | 18,710 |
| | <u>(1,052)</u> | <u>(4,221)</u> | <u>16,703</u> |

3. Under IFRS, MIC started reconsolidating its operation in El Salvador ("Telemovil") in September 2003 after the dispute with the minority shareholders was resolved (Note 3). From May 2001, starting date of the shareholders' dispute, to September 2003, Telemovil was accounted for as a cost investment under U.S. GAAP, as MIC was unable to exert significant influence over Telemovil. Since September 15, 2003, Telemovil is consolidated due to MIC's controlling interest. Under U.S. GAAP, MIC has restated its historical financial statements for the years ended December 31, 2002 and 2001 prepared under U.S. GAAP to reflect its investment in Telemovil as an equity investment in those years and in the period ended September 15, 2003, as required under Accounting Principles Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*. The adjustment to the profit and loss account to record MIC's share of Telemovil's equity earnings under U.S. GAAP for

the period ended September 15, 2003, in 2002 and 2001 is \$5,830,000, \$7,887,000 and \$2,640,000 respectively. Accordingly, the carrying amount of investments in associates as previously reported under U.S. GAAP as at December 31, 2002 has been increased by \$10,527,000. Upon consolidation, under U.S. GAAP, MIC has reclassified an amount of \$19,605,000 from the carrying amount of its investment in Telemovil to goodwill, corresponding to the remaining difference between the investments cost and the underlying equity in net assets of Telemovil at the date of investments in Telemovil. Under IFRS, prior to the consolidation in September 2003, Telemovil was recorded as an available-for-sale investment and therefore no reclassification to goodwill was recorded. Also, under IFRS, a cumulative adjustment for Telemovil of \$3,248,000 was recorded directly to equity, upon consolidation. Under U.S. GAAP this adjustment was eliminated prior to consolidation through the application of the equity method to prior years.

The following unaudited pro forma condensed combined financial information represent the consolidated figures of MIC including Telemovil as if Telemovil was consolidated in 2003 and 2002 and is presented for illustrative purposes only. These figures are not necessarily indicative of the operating results or financial positions that would have occurred if the acquisition of Telemovil had been consummated on January 1, 2003 and 2002 respectively, nor is it necessarily indicative of future operating results or financial position of the combined company. The information below is based upon MIC's and Telemovil's historical IFRS financial information. Pro forma net profit (loss) includes pro forma adjustments for interest and amortization and depreciation of assets adjusted to the accounting base recognized for each in the acquisition:

| Pro forma under IFRS | 2003 | 2002 |
|--|-------------|-------------|
| | US\$ '000 | US\$ '000 |
| | (Unaudited) | (Unaudited) |
| Total revenues | 727,989 | 703,760 |
| Net profit (loss) | 188,741 | (379,483) |
| Basic net profit (loss) per share | 2.89 | (5.81) |
| Diluted net profit (loss) per share | 2.39 | (5.81) |
| Shares used to compute basic profit (loss) per share | 65,312 | 65,272 |
| Shares used to compute diluted profit (loss) per share | 80,500 | 65,272 |

4. The value of cellular properties contributed by the shareholders of certain of the Company's subsidiaries and joint ventures, upon formation of MIC, were not recorded at the contributing shareholders' carryover basis under IFRS. Rather, the value of such properties was stepped-up to reflect their fair value. The incremental value recorded for these properties was recorded as an intangible asset, attributable to licenses, for \$58,628,000. Following the implementation of International Accounting Standard No. 38 (IAS 38), *Intangible Assets*, the step-up in value of the properties has been amortized through the profit and loss account. The amount of amortization expense related to these intangible assets recorded for IFRS in 2003 was \$2,273,000 (2002: \$2,273,000; 2001: \$2,273,000). Under U.S. GAAP, the contributed properties would have been recorded at the contributing shareholders' carryover basis, thus no intangible asset and no amortization expense would have been recorded. Accordingly, this adjustment reverses the amortization expense recorded for IFRS, and the stepped-up value recorded in the balance sheet.
5. Under U.S. GAAP, the accounting treatment of the options described in Note 10 of the consolidated financial statements is as follows: (1) the call option held by the Company, which gave the Company the right to purchase additional shares in the El Salvadoran operation, was recorded as an asset at its fair value as of the date of its inception, and subsequently carried at the lower of the option's cost or fair value; and (2) the written call option giving the holder

the right to acquire from the Company shares in the Company's Vietnamese subsidiary was recorded at inception as a liability at its fair value, with subsequent book value losses of the option being recorded in the profit and loss account to reflect any loss that the Company would realize upon the exercise of the option.

As at January 1, 2001, the Company adopted International Accounting Standard No. 39 (IAS 39), *Financial Instruments: Recognition and Measurement*. Since adopting IAS 39, these options have been carried at their fair values, with the change in fair value reflected as a non-operating income or expense in the statement of profit and loss. Therefore, the adjustments to reconcile IFRS net loss to U.S.GAAP net loss in 2001, include (1) an increase to net loss of \$2,125,000 for the Vietnamese option to adjust the change in fair value of the option recorded for IFRS to the change in the book value losses of the option recorded for U.S. GAAP and (2) a decrease to net loss of \$8,533,000 for the El Salvadoran call option to remove the change in fair value under IFRS and to record the option at its cost for U.S. GAAP.

During 2002, the holder of the Vietnamese call option exercised his right to acquire an additional 10% of the shares of the Company's operation in Vietnam. The resulting adjustments to reconcile the IFRS accounts, as described in Note 10, and the U.S. GAAP accounts are as follows: (i) a decrease of \$16,817,000 to the retained loss brought forward, corresponding to the difference, as at December 31, 2001, between the fair value and book value losses on the written call option, (ii) an increase of \$295,000 to the net loss for 2002 due to the excess of the option's book value losses over the fair value of the option, recorded for IFRS, and (iii) a reversal of the gain realized on the sale of the subsidiary of \$16,522,000 for IFRS, to reflect a gain of \$nil for U.S. GAAP.

No adjustment related to the above mentioned options has been recorded in 2003 since these options were all exercised in prior years. Also, no adjustment related to the options in Colombia and Ghana has been recorded since its IFRS accounting treatment is consistent with the U.S. GAAP treatment.

Summarized below are the adjustments to net profit (loss) under IFRS to U.S. GAAP:

| | <u>2003</u> | <u>2002</u> | <u>2001</u> |
|--|-------------|-----------------|--------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Fair value result of financial instruments: | | | |
| El Salvadoran call option | – | – | 8,533 |
| Vietnamese call option | – | (295) | (2,125) |
| Reduction of gain on sale of Vietnamese subsidiary | – | (16,522) | – |
| | <u>–</u> | <u>(16,817)</u> | <u>6,408</u> |

6. As described in Note 17(e), the Company has granted stock options to certain employees in Millicom Argentina S.A. and Millicom International B.V. Under IFRS, no compensation expense is recorded for stock based compensation described in Note 17(e) of the consolidated financial statements.

Under U.S. GAAP, the Company accounts for stock compensation granted to employees of Millicom International B.V. under Accounting Principles Board Opinion No. 25 (APB 25), *Accounting for Stock Issued to Employees*. Because either the exercise price or the number of shares granted under the option plans is not known at the grant date, compensation expense for this plan under APB 25 is recalculated, based on the intrinsic value of this stock based compensation, at each balance sheet date. Recalculated compensation expense is recognized over the vesting period. Such a plan is referred to as a "variable plan". Additionally, the

Company grants stock options to employees and directors for a fixed number of shares with a fixed exercise price. The grant date intrinsic value of such options is amortized over the vesting periods of the options. Such a plan is referred to as a "fixed plan". Because the exercise price of such options granted by the Company equals their fair market value at the date of the grant, the options have no intrinsic value. Accordingly, no compensation expense has been recorded for the Company's fixed plans.

Options granted to employees of Millicom Argentina S.A. do not qualify as options granted to employees in accordance with APB 25, since Millicom Argentina S.A. is accounted for as an equity investment for U.S. GAAP. Accordingly, such options are accounted for on a mark to market basis.

The impact of the above options is an adjustment of \$(1,157,000) (2002: \$1,308,000; 2001: \$5,315,000) and has been recorded in the U.S. GAAP reconciliation of net profit or loss.

7. Under IFRS, the Company recognizes revenues for initial connection fees when the customer is connected and able to use the service. The Company recognizes revenues from the sale of handsets at the time of sale.

Under U.S. GAAP, MIC applies the guidance in Staff Accounting Bulletin No. 101 (SAB 101), *Revenue recognition in Financial Statements*, and Staff Accounting Bulletin No. 104 (SAB 104), *Revenue recognition* (see U.S. GAAP Item 15). Under this guidance, the Company evaluates each element of a customer arrangement to determine the appropriate period for recognition of revenues. Revenues on connection fees are deferred and recognized as revenues on a pro rata basis over the estimated life of the customer relationship. In 2003 management changed its estimate of the life of such relationship from one to 2 years and applied this change prospectively. The effect on net income and related per share amounts for the current period of this change is a loss of \$(1,987,000) and \$(0.03), respectively.

Cost of sales, which include direct incremental expenses related to connection fees and handset sales, are deferred and amortized over the same period that revenues are recognized. Certain customer acquisition costs such as dealer commissions and handset subsidies have been classified as sales and marketing expenses under IFRS. Under U.S. GAAP these costs would have been classified as cost of sales in the same periods.

The adjustment to defer revenues on connection fees under U.S. GAAP, net of revenues recognized which was deferred in a prior period, results in a decrease in revenue in 2003 of \$3,184,000 (2002: decrease of \$145,000; 2001: increase of \$263,000) and the adjustment to defer incremental cost of sales on connection fees for U.S. GAAP, net of cost of sales recognized which was deferred in a prior period, results in a decrease in cost of sales in 2003 of \$878,000 (2002: increase of \$192,000; 2001: decrease of \$239,000) resulting in a net decrease of \$2,306,000 to the Company's net profit under IFRS in 2003 (2002: increase of \$337,000 of the net loss; 2001: decrease of \$502,000 of the net loss). In addition, MIC decreased the profit from associates recorded for IFRS by \$688,000 in 2003 to reflect the application of SAB 101 and SAB 104 to its equity investments.

8. In 2000, under IFRS, the Company recognized an impairment of its analogue fixed assets and related licenses and intangibles. For U.S. GAAP purposes, part of this impairment was reversed because some of the assets that were impaired under IFRS were not deemed to be impaired under Statement of Financial Accounting Standard No. 121 (SFAS 121), *Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of*. During the course of 2001, MIC sold its FORA segment (MIC's former operations in Russia) that were previously impaired under IFRS but not under U.S. GAAP. Because the assets sold had a higher value under U.S. GAAP than IFRS, a reduction of the gain on the sale of the assets

of \$5,216,000 was recorded for U.S. GAAP purposes. Additionally in 2001, an incremental depreciation expense of \$1,373,000 for U.S. GAAP was recorded on the remaining assets that were previously impaired under IFRS.

As from January 1, 2002, the Company adopted Statement of Financial Accounting Standard No. 144 (SFAS 144), *Accounting for the Impairment or Disposal of Long Lived Assets*. Under SFAS 144, like SFAS 121, whenever events or changes in circumstances indicate that the carrying amount of a long-lived asset may not be recoverable, i.e. a triggering event occurs, the book value of this asset is compared to the undiscounted cash flows forecast from the asset. If the undiscounted cash flows forecast to be generated from the asset is less than the asset's book value, the carrying value of the asset is regarded as not recoverable. When such a determination is made, impairment is measured as the excess of the carrying value above the asset's fair value, typically determined by a discounted cash flows projection of the asset.

As of December 31, 2002, analogue assets belonging to MIC's Colombian operation, which were impaired under IFRS in 2000 but not under U.S. GAAP, were deemed to be impaired in connection with the Colombian operation being classified as a discontinued operation, as described in U.S. GAAP item 14 hereafter. Accordingly, the assets' increased net value under U.S. GAAP of \$2,571,000, after incremental depreciation expense for the year of \$936,000, has been charged to the profit and loss of the year as an additional impairment.

Under IFRS, as at December 31, 2002, the Company recorded an impairment charge of \$2,234,000 on the license value of its operation in Peru. This impairment was measured as the difference between the recoverable amount of the asset, which was determined by reference to the discounted cash flows projected to be generated from this asset, and its carrying value at the measurement date. Since the recoverable amount of the license, determined by reference to an undiscounted cash flow model, as required by SFAS 144, was higher than its carrying value, the impairment recorded under IFRS has been reversed for U.S. GAAP purposes. In 2003, the amount of \$2,234,000 was charged to the profit and loss account under U.S. GAAP as (i) incremental depreciation charge of \$223,000 and (ii) an additional impairment charge of \$2,011,000 in connection with the Peruvian operation being classified as a discontinued operation, as described in U.S. GAAP item 14 hereafter.

Finally, during 2003, under IFRS, MIC reversed part of an impairment recorded in 2000 on analogue equipment belonging to its Bolivian operation, for an amount of \$1,579,000, due to a change in the underlying assumptions to determine the recoverable amount of these assets. Under U.S. GAAP, such reversal is not allowed. Accordingly, the increase in value for the Bolivian equipment has been reversed for U.S. GAAP purposes.

Summarized below are the adjustments to the Company's IFRS profit and loss that have been made due to the application of SFAS 144 (2003 and 2002) and SFAS 121 (2001):

| | 2003 | 2002 | 2001 |
|--|----------------|----------------|----------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Adjustments to impairment/(reversal of impairment) recorded for IFRS | (1,579) | 2,234 | – |
| Additional impairment for U.S. GAAP | (2,011) | (2,571) | – |
| Increased depreciation charge | (223) | (936) | (1,373) |
| Decreased gain on sale of FORA assets | – | – | (5,216) |
| Total adjustment to profit/(loss) in year | (3,813) | (1,273) | (6,589) |

9. Under IFRS, the Company records its 10% Senior Notes and the debt component of its 5% Mandatory Exchangeable Notes net of un-amortized financing fees incurred to acquire these

debts. Under U.S. GAAP, these financing fees are capitalized as a deferred charge. The amount that is reclassified as an asset in the balance sheet as of December 31, 2003, is \$22,907,000 (December 31, 2002: \$8,359,000), comprised of \$13,964,000 for the 10% Senior Notes and \$8,943,000 for the 5% Mandatory Exchangeable Notes.

10. In June 2001, the Financial Accounting Standards Board (FASB) approved Statement of Financial Accounting Standard No. 142 (SFAS 142), *Goodwill and Other Intangible Assets*. SFAS 142 requires companies to cease amortizing goodwill, which existed at June 30, 2001. Accordingly, for U.S. GAAP purposes, the Company ceased amortization of existing goodwill on December 31, 2001 and reversed \$6,695,000 (2002: \$7,865,000) of amortization on goodwill charged under IFRS. In accordance with Statement of Financial Accounting Standard No. 141 (SFAS 141), *Business Combinations*, negative goodwill in the amount of \$9,336,000 as of December 31, 2001, has been written-off as a cumulative effect of change in accounting principle in the first quarter of 2002, upon adoption of SFAS 141. The Company did not generate additional negative goodwill during 2002 and 2003.

The table below shows MIC's adjusted U.S. GAAP net loss in 2001 as if goodwill amortization had ceased from January 1, 2001:

| | 2001 |
|--|-----------|
| | US\$ '000 |
| Reported loss under U.S. GAAP | (172,126) |
| Reversal of goodwill amortization | 9,483 |
| Reversal of negative goodwill amortization | (1,393) |
| Adjusted net loss under U.S. GAAP | (164,036) |

The following table presents the impact on MIC's 2001 basic and diluted loss per share as if goodwill amortization had ceased on January 1, 2001:

| | 2001 |
|---|-----------|
| Basic and diluted loss per share | |
| Reported basic loss per share under U.S. GAAP | \$ (2.64) |
| Reversal of goodwill amortization | \$ 0.15 |
| Reversal of negative goodwill amortization | \$ (0.02) |
| Adjusted basic loss per share under U.S. GAAP | \$ (2.51) |
| Weighted average number of shares outstanding in the year (in '000) | 65,256 |

SFAS 142 also establishes a method of testing goodwill for impairment on an annual basis or on an interim basis if an event occurs or circumstances change that would reduce the fair value of a reporting unit below its carrying value. In addition, SFAS 142 requires transitional impairment testing as of January 1, 2002 and thereafter on a yearly basis at the same balance sheet date. As a result, the Company tested its goodwill for impairment under this new standard as of January 1, 2002, December 31, 2002 and 2003. The transitional testing that MIC performed as of January 1, 2002 concluded that no impairment was required under U.S. GAAP. As a result of classifying the Company's Colombian operation as a discontinued operation in 2002 (see U.S. GAAP item 14), the Company performed an impairment test on the goodwill generated on the acquisition of the Colombian operation as of December 31, 2002. This impairment test indicated that the goodwill was fully impaired. Under IFRS, the carrying value of this goodwill was set to \$nil through the recording of an impairment charge of \$35,723,000. Following the cessation of the amortization, as described under SFAS 142, MIC incurred an additional impairment charge of \$3,136,000 under U.S. GAAP related to the impairment of goodwill on the Colombian operation. As of December 31, 2003 MIC determined that no additional goodwill impairment should be recorded for U.S. GAAP purposes. Disclosures required by SFAS 142 are provided in Note 5.

11. During 2002, MIC purchased part of its Senior Subordinated 13.5% Notes (Note 18) at market prices for an amount of \$44,000,000, realizing a gain of \$28,676,000. Following the adoption on January 1, 2003 of Statement of Financial Accounting Standard No. 145 (SFAS 145), *Rescission of FASB Statement No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections*, MIC reclassified this gain from extraordinary gains, as previously reported, to ordinary gains.
12. Under both IFRS and U.S. GAAP, MIC holds shares in Tele2 as available-for-sale ("AFS") securities. Following the change in accounting policy with respect to the fair value adjustments of AFS securities under IFRS, which is detailed in Note 2, MIC recorded the fair value adjustments of its investment in Tele2 in the profit and loss account as from January 1, 2003. Under U.S. GAAP these fair value adjustments should be recorded in shareholders' equity within the caption "Revaluation reserve". Accordingly, under U.S. GAAP, MIC reclassified a net unrealized gain of \$241,163,000 for 2003 to shareholders' equity.

As of December 31, 2001, MIC determined that its investment in Tele2 was impaired under U.S. GAAP, but not under IFRS and, accordingly recorded an impairment charge for U.S. GAAP of \$61,325,000. As of December 31, 2002, MIC determined that the shares were also impaired under IFRS. Accordingly, in 2002, for U.S. GAAP, MIC reversed part of the impairment charge recorded under IFRS, for an amount of \$61,325,000, since this amount was reported in losses brought forward under U.S. GAAP.

13. The adjustments to reconcile U.S. GAAP to the IFRS accounting treatment of the debt exchange that MIC completed in May 2003 (see Note 18b) are as follows: (i) a reclassification of \$14,952,000 from the equity component of the 2% PIK Notes to share premium to recognize a beneficial conversion feature ("BCF") of \$14,952,000 and a reclassification of \$1,295,000 from the shareholders' equity to the debt component of the 2% PIK Notes, under U.S. GAAP, (ii) an amortization charge of the BCF of \$4,257,000, (iii) a decrease in the interest on the 2% PIK Notes of \$4,579,000 recorded under IFRS to reflect the difference between the effective interest rate of 11% recorded for IFRS and the actual interest rate of 2% recorded for U.S. GAAP, (iv) an increase of \$16,002,000 in the gain of \$96,748,000 realized under IFRS on the debt exchange, corresponding to the reclassification to deferred costs of the fees related to the issuance of the 11% Senior Notes and 2% PIK Notes (under IFRS these fees are not considered to be related to the new Notes issued, rather they are deducted from the gain realized on the debt exchange), and (v) an amortization expense of \$14,726,000 of the deferred costs recognized under (iv), being \$353,000 of amortization expense related to the 2% PIK Notes and the complete amortization of the costs related to the 11% Notes of \$14,373,000 since these Notes have been fully redeemed or repurchased during 2003. Summarized below are the adjustments to the profit for 2003 related to the debt exchange for U.S. GAAP purposes:

| | Adjustments to profit for the year ended December 31, 2003 (restated) <hr/> US\$ '000 |
|---|--|
| Amortization of BCF on the 2% PIK Notes | (4,257) |
| Increase in gain realized on the debt exchange | 16,002 |
| Adjustment to interest expenses on the 2% PIK Notes | 4,579 |
| Amortization of incremental deferred costs | (14,726) |
| | <hr/> 1,598 <hr/> |

The Company's U.S. GAAP net income and shareholders' equity as of and for the year ended December 31, 2003 have been restated to correct the amortization charge of the BCF. Under U.S. GAAP the BCF should be amortized from the date of issuance to the stated redemption date of the 2% PIK Notes, regardless of when the earliest conversion date occurs. The BCF had been previously fully amortized upon issuance of the 2% PIK Notes due to their immediate convertibility. The effects of this correction is as follows:

| | 2003 |
|--|------------------|
| | US\$ '000 |
| Net loss in accordance with U.S. GAAP as previously reported | (65,655) |
| Adjustment to depreciation charge on the BCF | 10,695 |
| Restated net loss in accordance with U.S. GAAP | (54,960) |

Net loss per share data:

| | |
|--|-----------|
| Basic and diluted net loss per share as previously reported | \$ (1.01) |
| Effect of adjustment reported above | \$ 0.17 |
| Restated basic and diluted net loss per share | \$ (0.84) |
| Weighted average number of shares outstanding in the year ('000) | 65,312 |
| Shareholders' equity in accordance with U.S. GAAP as previously reported | (76,701) |
| Adjustment to depreciation charge on the BCF | 10,695 |
| Restated shareholders' equity in accordance with U.S. GAAP | (66,006) |

14. As at December 31, 2003, MIC classified its investment in its Peruvian subsidiary as an asset held for sale in accordance with SFAS 144, following a decision to sell this operation and the status of the negotiations with potential buyers. Therefore MIC disclosed all assets and liabilities of its Peruvian operation separately in the balance sheet reconciliation. MIC's interests in Celcaribe, MIC Systems (including MACH), and Liberty Broadband Ltd are reported as discontinuing operations since these operations have been sold in 2003 and 2002, respectively (Note 22).

Presented below is a reconciliation of loss from discontinued operations:

Net profit (loss) from component qualifying as discontinued operations:

| | Year ended December 31, | | | |
|--|--------------------------------|------------------|------------------|-------------------------|
| | 2003 | 2002 | 2001 | Segment in which |
| | US\$ '000 | US\$ '000 | US\$ '000 | reported |
| Colombian operations | 1,189 | (63,484) | (18,868) | MIC Latin America |
| Peruvian operations | (5,642) | (3,847) | (1,966) | Other |
| MIC Systems | (2,597) | 89,960 | 2,758 | MIC Systems |
| Liberty Broadband Ltd. | – | (24,939) | (32,476) | Other |
| Net loss reported from discontinued operations | (7,050) | (2,310) | (50,552) | |

The table below provides information about revenues, cost of sales, operating expenses, operating profit and net loss under U.S. GAAP for the years ended December 31, 2003, 2002 and 2001 from continuing operations excluding the discontinued operations above:

| | 2003* | 2002* | 2001* |
|---|-----------|-----------|-----------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Revenues from continuing operations | 425,241 | 331,007 | 344,102 |
| Cost of sales from continuing operations | (176,605) | (137,772) | (141,610) |
| Operating expenses from continuing operations | (147,232) | (167,534) | (157,851) |
| Operating profit from continuing operations | 101,404 | 20,337 | 79,688 |
| Loss reported from continuing operations | (47,910) | (327,959) | (121,574) |

* as restated, see item 3 for 2001 and 2002 and item 13 for 2003.

15. In January 2003, the FASB issued Financial Interpretation No. 46 (FIN 46), *Consolidation of Variable Interest Entities*, which was subsequently revised in December 2003 (FIN 46-R). FIN 46-R generally applies to all business enterprises and all arrangements used by business enterprises, and it requires that a business enterprise identifies all its Variable Interest Entities ("VIEs"). VIEs are those entities possessing certain characteristics, which indicate either a lack of equity investment to cover expected losses of the entity or a lack of controlling financial interest by an investor. The party that absorbs a majority of the entity's expected losses, receives a majority of its expected residual returns, or both, as a result of holding variable interests is deemed to be the Primary Beneficiary and must consolidate the VIE. The measurement principles of this interpretation apply to all VIEs created after January 31, 2003 and to all VIEs in which an enterprise obtains an interest after that date. Additionally, MIC will adopt the measurement principles of FIN 46-R for all VIEs held by MIC prior to January 31, 2003 on March 31, 2004 as a cumulative change in accounting principle. The Company is in the process of evaluating arrangements, which could be considered VIEs under FIN 46-R. However, MIC has determined that it is reasonably possible that it will at least consolidate its interest in the following VIEs, held prior to January 31, 2003, upon adoption: Cam GSM Company Limited ("Cam GSM"), Royal Telecom International Limited ("Telecam"), Millicom Argentina S.A., Comunicaciones Celulares S.A., Telefonica Celular, Emtel Limited. Except for Telecam and Millicom Argentina S.A., each of these entities are substantive mobile telecom operating businesses in their respective countries (see Note 3). Telecam and Millicom Argentina S.A. are substantive high speed wireless data service providers in their respective countries. The size of each of these entities and MIC's maximum exposure to loss as a result of its involvement with these entities is as follows:

| Under IFRS | Revenue | Operating profit/(loss) | Total assets | Maximum exposure to loss |
|-------------------------------|-----------|-------------------------|--------------|--------------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Cam GSM | 70,334 | 12,414 | 68,215 | 20,580 |
| Telecam | 9,434 | 1,085 | 8,262 | 2,000 |
| Millicom Argentina S.A. | 3,506 | (225) | 2,775 | 14,886 |
| Comunicaciones Celulares S.A. | 142,700 | 53,197 | 160,629 | 46,056 |
| Telefonica Celular | 95,716 | 45,959 | 79,220 | 28,563 |
| Emtel Limited | 24,004 | 6,904 | 29,138 | 4,291 |

In March 2003, MIC's Pakistani subsidiary Paktel entered into a receivables securitization arrangement with a special purpose entity (the "Paktel SPV"), whose sole purpose is to finance MIC's receivables. Further information regarding the Paktel SPV is contained in Note 18.

In December 2002, the Emerging Issues Task Force reached a consensus in EITF Issue 00-21 ("EITF 00-21"), *Accounting for Revenue Arrangements with Multiple Deliverables*. The Issue addresses a vendor's accounting for transactions involving the delivery of more than one product or service, and when it is necessary to separate the transaction into individual component deliverables, each with its own separate earnings process. If the conditions requiring separate revenue recognition exist, revenue is allocated among the different deliverables based on their relative fair values (the relative fair value of each of the component deliverables to the aggregated relative fair value of the bundled deliverables), with revenue for each component deliverable recognized when the revenue is realized and earned. The Company is required and plans to adopt the provisions of EITF 00-21, for revenue arrangements entered into or modified on or after January 1, 2004. To accomplish this, the Company must identify and determine the fair value of the component deliverables in its revenue arrangements. The Company is currently assessing the impact that the implementation of EITF 00-21 will have on its results of operations, financial position and cash flows.

In December 2003, the SEC issued Staff Accounting Bulletin No. 104 (SAB 104), *Revenue Recognition*, which supersedes SAB 101 (U.S. GAAP Item 7). SAB 104's primary purpose is to rescind accounting guidance contained in SAB 101 related to multiple element revenue arrangements, superseded as a result of the issuance of EITF 00-21. Additionally, SAB 104 rescinds the SEC's Revenue Recognition in Financial Statements Frequently Asked Questions and Answers (the FAQ) issued with SAB 101 that had been codified in SEC Topic 13, Revenue Recognition. Selected portions of the FAQ have been incorporated into SAB 104. While the wording of SAB 104 has changed to reflect the issuance of EITF 00-21, the revenue recognition principles of SAB 101 remain largely unchanged by the issuance of SAB 104. Therefore, aside from EITF 00-21, the Company does not expect there to be a significant difference to its accounting under SAB 101.

16. Under International Accounting Standard No. 27 (IAS 27), *Consolidated Financial Statements and Accounting for Investments in Subsidiaries* a subsidiary should be excluded from consolidation if it operates under severe long-term restrictions that significantly impair its ability to transfer funds to the parent. In addition, Standing Interpretations Committee ("SIC") No. 33 states that potential voting rights that are presently exercisable or presently convertible must be considered when, in substance, they provide the capability to exercise control. As discussed in Note 29, under IFRS, MIC does not consolidate its investment in Great Universal ("GU") and Modern Holdings ("Modern") since the restrictions on their ability to distribute dividends is considered a severe long-term restriction that significantly impairs their ability to transfer funds to MIC. Further, the warrants, which enable the holders to obtain 100% of GU and 53% of Modern, are presently exercisable and provide the capability, to the warrant holders, to control GU and Modern.

Under U.S. GAAP an entity should consolidate all enterprises in which it has a controlling financial interest. The usual condition for a controlling financial interest is ownership of a majority of the outstanding voting shares. Accordingly, absent of a reason that GU and Modern should not be consolidated, they should be consolidated. The restriction on the ability of GU and Modern to distribute dividends would not preclude consolidation under U.S. GAAP. In addition, under U.S. GAAP, potential voting rights are generally not considered in determining whether an entity should be consolidated. Therefore, under U.S. GAAP, both GU and Modern are consolidated. The line items of MIC's consolidated income statement for the years ended December 31, 2003, 2002 and 2001 and consolidated balance sheet for the years ended December 31, 2003 and 2002, which are materially impacted by the consolidation of GU and Modern, are disclosed in a separate table at the bottom of the U.S. GAAP reconciliation of profit (loss) after taxes and of the U.S. GAAP balance sheet reconciliation.

Reconciliation of Net Profit (loss) for the year:

The above items give rise to the following differences in net profit (loss) recorded under U.S. GAAP:

| | Item | 2003* US\$ '000 | 2002* US\$ '000 | 2001* US\$ '000 |
|---|-------------|---------------------------|---------------------------|---------------------------|
| Net profit (loss) for the year reported under IFRS | | 178,823 | (385,143) | (138,053) |
| Items decreasing (increasing) reported loss or (decreasing) increasing reported profit: | | | | |
| Application of equity method of accounting | 2 | (1,052) | (4,221) | 16,703 |
| Application of equity method of accounting for Telemovil El Salvador | 3 | 5,830 | 7,887 | 2,640 |
| Adjustments to initial step-up in the value of licenses | 4 | 2,273 | 2,273 | 2,273 |
| Valuation of stock options | 5 | – | (16,817) | 6,408 |
| Compensation cost for stock options granted to employees | 6 | (1,157) | 1,308 | 5,315 |
| Recognition of connection fees and related costs | 7 | (2,994) | (337) | 502 |
| Adjustments to impairment of tangible and intangible assets | 8 | (3,813) | (1,273) | (6,589) |
| Reversal of goodwill amortization | 10 | 6,695 | 7,865 | – |
| Additional goodwill impairment | 10 | – | (3,136) | – |
| Reclassification to shareholders' equity of fair value adjustments on available-for-sale securities | 12 | (241,163) | – | – |
| Impairment of securities, other than temporary | 12 | – | 61,325 | (61,325) |
| Adjustments related to debt exchange | 13 | 1,598 | – | – |
| Loss after taxes before cumulative effect of change in accounting principle | | (54,960) | (330,269) | (172,126) |
| Cumulative effect of change in accounting principle | 10 | – | 9,336 | – |
| Net loss under U.S. GAAP | | (54,960) | (320,933) | (172,126) |

* as restated, see item 3 for 2001 and 2002 and item 13 for 2003.

Presented as:

| | | | | |
|--|----|-----------------|------------------|------------------|
| Net loss from continuing operations | | (47,910) | (327,959) | (121,574) |
| Discontinued operations: | 14 | | | |
| Loss from discontinued operations, net of taxes ^(a) | | (7,758) | (79,671) | (50,552) |
| Gain on disposal, net of taxes ^(a) | | 708 | 77,361 | – |
| Loss from discontinued operations | | (7,050) | (2,310) | (50,552) |
| Loss after taxes, before cumulative effect of change in accounting principle under U.S. GAAP | | (54,960) | (330,269) | (172,126) |
| Cumulative effect of change in accounting principle ^(a) | 10 | – | 9,336 | – |
| Net loss under U.S. GAAP | | (54,960) | (320,933) | (172,126) |
| | | 2003* | 2002* | 2001* |

Basic and diluted loss per common share

Loss per common share under U.S. GAAP:

| | | | | | | |
|---|----|---------------|----|---------------|----|---------------|
| –from continuing operations | \$ | (0.73) | \$ | (5.02) | \$ | (1.87) |
| –from discontinuing operations | \$ | (0.11) | \$ | (0.04) | \$ | (0.77) |
| Loss per common share after taxes, before cumulative effect of change in accounting principle | \$ | (0.84) | \$ | (5.06) | \$ | (2.64) |
| Impact of cumulative effect of change in accounting principle | | – | \$ | 0.14 | | – |
| Basic and diluted loss per common share under U.S. GAAP | \$ | (0.84) | \$ | (4.92) | \$ | (2.64) |
| | | <u>65,312</u> | | <u>65,272</u> | | <u>65,256</u> |
| Weighted average number of shares outstanding in the year (in '000) | | 65,312 | | 65,272 | | 65,256 |

(a) The tax impact of these items is \$nil in 2003 (2002: \$nil; 2001: \$nil).

* as restated, see item 3 for 2001 and 2002 and item 13 for 2003.

Impact of consolidation of Great Universal and Modern Holdings

As explained in U.S. GAAP adjustment item No. 16, above, both Great Universal ("GU") and Modern Holdings ("Modern") should be consolidated. Presented in the table below are the main line items of MIC's consolidated income statement for the years ended December 31, 2003, 2002 and 2001 that would be materially impacted had GU and Modern been consolidated:

| | 2003* | 2002* | 2001* |
|---|------------------|------------------|------------------|
| | US\$' 000 | US\$' 000 | US\$' 000 |
| Consolidated revenues from continuing operations under U.S. GAAP before the effect of the consolidation of Great Universal and Modern | 425,241 | 331,007 | 344,102 |
| Impact of consolidation | 36,865 | 32,912 | 42,185 |
| Consolidated revenues from continuing operations under U.S. GAAP after the effect of the consolidation of Great Universal and Modern | 462,106 | 363,919 | 386,287 |
| Consolidated cost of sales from continuing operations under U.S. GAAP before the effect of the consolidation of Great Universal and Modern | (176,605) | (137,772) | (141,610) |
| Impact of consolidation | (21,236) | (21,664) | (20,100) |
| Consolidated cost of sales from continuing operations under U.S. GAAP after the effect of the consolidation of Great Universal and Modern | (197,841) | (159,436) | (161,710) |
| Consolidated operating expenses from continuing operations under U.S. GAAP before the effect of the consolidation of Great Universal and Modern | (147,232) | (167,534) | (157,851) |
| Impact of consolidation | (15,178) | (15,210) | (21,443) |
| Consolidated operating expenses from continuing operations under U.S. GAAP after the effect of the consolidation of Great Universal and Modern | (162,410) | (182,744) | (179,294) |
| Consolidated operating profit from continuing operations under U.S. GAAP before the effect of the consolidation of Great Universal and Modern | 101,404 | 20,377 | 79,688 |
| Impact of consolidation | 2,536 | (3,961) | 643 |
| Consolidated operating profit from continuing operations under U.S. GAAP after the effect of the consolidation of Great Universal and Modern | 103,940 | 16,376 | 80,331 |
| Net loss from continuing operations under U.S. GAAP before the effect of the consolidation of Great Universal and Modern | (47,910) | (327,959) | (121,574) |
| Impact of consolidation | (4,029) | (7,872) | 13,002 |
| Net loss from continuing operations under U.S. GAAP after the effect of the consolidation of Great Universal and Modern | (51,939) | (335,831) | (108,572) |
| Net loss under U.S. GAAP after the effect of cumulative change in accounting | (54,960) | (320,933) | (172,126) |

principle and before the effect of the consolidation of Great Universal and Modern

| | | | |
|--|----------|-----------|-----------|
| Impact of consolidation | 4,603 | (1,630) | 5,322 |
| Net loss under U.S. GAAP after the effect of cumulative change in accounting principle and after the effect of the consolidation of Great Universal and Modern | (50,357) | (322,563) | (166,804) |

* as restated, see item 3 for 2001 and 2002 and item 13 for 2003.

The following disposals by GU and Modern have been classified as discontinued operations and have been excluded from continuing operations in the table above:

In 2003, GU disposed of its interest in Miltope, Inc. for net proceeds of \$21,180,000, realizing a gain on disposal of \$8,898,000.

In 2003, Modern disposed of its interests in Praesidium and Ephibian realizing net losses on disposal of \$130,000 and \$877,000, respectively.

In 2002, GU disposed of its interest in Transcom USA realizing a net loss of \$1,390,000 on disposal.

In 2002, Modern disposed of its interests in Procure-it-right, Proceedo and Lothar realizing a net aggregate gain of \$4,974,000 on disposal.

In 2001, Modern disposed of its interest in Get2Net realizing a net gain of \$2,012,012 on disposal.

Balance Sheet Reconciliation:

The following significant balance sheet differences arise under U.S. GAAP in 2003:

| Balance sheet as of December 31, 2003 | Item | Per Balance Sheet Group | Proportional Consolidation Adjustment (Items 1 & 2) | Other Adjustments* | Held for sale assets and liabilities (Item 14) | Under U.S. GAAP Group* |
|---|-------------|--------------------------------|--|---------------------------|---|-------------------------------|
| | | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Assets | | | | | | |
| Non-Current Assets | | | | | | |
| Intangible assets | | | | | | |
| Goodwill, net | 3, 10 | 49,578 | – | 40,365 | – | 89,943 |
| Licenses, net | 4 | 30,889 | (8,372) | (7,872) | (210) | 14,435 |
| Other intangibles net | 9, 13 | 5,148 | (2,176) | 24,183 | (51) | 27,104 |
| Property, plant and equipment, net | 8 | 487,746 | (125,995) | (1,579) | (1,848) | 358,324 |
| Financial assets | | | | | | |
| Investment in Tele2 AB shares | | 479,040 | – | – | – | 479,040 |
| Investment in other securities | | 25,397 | (24) | – | – | 25,373 |
| Investments in associates | 7 | 1,340 | 96,075 | (688) | – | 96,727 |
| Pledged deposits | | 31,530 | (1,460) | – | (28) | 30,042 |
| Deferred taxation | | 5,226 | (1,698) | – | (370) | 3,158 |
| | | | | | | |
| Total Non-Current Assets | | 1,115,894 | (43,650) | 54,408 | (2,507) | 1,124,145 |
| Current Assets | | | | | | |
| Financial assets | | | | | | |
| Investment in other securities | | 15,291 | – | – | – | 15,291 |
| Accounts receivable, net | | 129,792 | (31,898) | – | (212) | 97,682 |
| Prepayments, accrued income and other current assets | 7 | 80,263 | (16,429) | 2,207 | (387) | 65,654 |
| Time deposits | | 32,880 | – | – | (598) | 32,282 |
| Cash and cash equivalents | | 148,829 | (26,662) | – | (356) | 121,811 |
| | | | | | | |
| Total Current Assets | | 407,055 | (74,989) | 2,207 | (1,553) | 332,720 |
| | | | | | | |
| Total assets from disposal group classified as held for sale | | – | – | – | 4,060 | 4,060 |
| | | | | | | |
| Total Assets | | 1,522,949 | (118,639) | 56,615 | – | 1,460,925 |
| Shareholders' Equity and Liabilities | | | | | | |
| Shareholders' equity | | | | | | |
| Share capital and premium | 6 | 239,876 | – | 22,610 | – | 262,486 |
| Treasury stock | | (8,833) | – | – | – | (8,833) |
| 2% PIK notes–equity component | 13 | 16,006 | – | (16,006) | – | – |
| Legal reserve | | 4,256 | – | – | – | 4,256 |
| Retained losses brought forward | | (446,110) | (5,931) | 71,093 | – | (380,948) |
| Net profit/(loss) for the year, after cumulative effect of change in accounting principle | | 178,823 | (1,052) | (232,731) | – | (54,960) |

| | | | | | |
|---|------------------|------------------|---------------|--------------|------------------|
| Currency translation reserve | (69,198) | – | – | – | (69,198) |
| Deferred compensation costs | 6 | – | – | (1,344) | (1,344) |
| Revaluation reserve | 12 | – | – | 241,163 | 241,163 |
| Excess of contribution over assets acquired | 4 | – | – | (58,628) | (58,628) |
| | | | | | |
| Total Shareholders' Equity | (85,180) | (6,983) | 26,157 | – | (66,006) |
| | | | | | |
| Minority Interest | 26,571 | – | – | – | 26,571 |
| | | | | | |
| Liabilities | | | | | |
| Non-current liabilities | | | | | |
| 10% Senior Notes | 9 | 536,036 | – | 13,964 | 550,000 |
| 2% PIK Notes–debt component | 13 | 50,923 | – | 973 | 51,896 |
| 5% Mandatory Exchangeable Notes–debt component | 9 | 327,635 | – | 8,943 | 336,578 |
| Embedded derivative on the 5% Mandatory Exchangeable Notes | | 103,457 | – | – | 103,457 |
| Other debt and financing | | 126,150 | (29,335) | – | 96,815 |
| Deferred taxation and other non current liabilities | | 33,944 | (12,089) | – | 21,855 |
| | | | | | |
| | 1,178,145 | (41,424) | 23,880 | – | 1,160,601 |
| | | | | | |
| Current liabilities | | | | | |
| Other debt and financing | | 132,664 | (10,099) | – | 122,490 |
| Trade payables | | 112,764 | (36,150) | – | 76,419 |
| Other current liabilities | 7 | 157,985 | (23,983) | 6,579 | 140,341 |
| | | | | | |
| | | 403,413 | (70,232) | 6,579 | 339,250 |
| | | | | | |
| Total Liabilities | 1,581,558 | (111,656) | 30,459 | (510) | 1,499,851 |
| | | | | | |
| Total liabilities from disposal group classified as held for sale | – | – | – | 510 | 510 |
| | | | | | |
| Total Shareholders' Equity and Liabilities | 1,522,949 | (118,639) | 56,615 | – | 1,460,925 |
| | | | | | |

* as restated, see item 13.

The following significant balance sheet differences arise under U.S. GAAP in 2002:

| Balance sheet as of December 31, 2002 | Item | Per Balance Sheet Group | Proportional Consolidation Adjustment (Items 1 & 2) | Other Adjustments* | Held for sale assets and liabilities (Item 14) | Under U.S. GAAP Group* |
|--|------|----------------------------|--|-----------------------|--|------------------------------|
| | | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Assets | | | | | | |
| Non-current assets | | | | | | |
| Intangible assets | | | | | | |
| Goodwill, net | 10 | 10,172 | – | 14,065 | – | 24,237 |
| Licenses, net | 4 | 84,471 | (4,083) | (7,911) | (52,070) | 20,407 |
| Other intangibles, net | 9 | 4,919 | (2,351) | 8,359 | (9) | 10,918 |
| Property, plant and equipment, net | | 458,933 | (135,699) | – | (36,862) | 286,372 |
| Financial assets | | | | | | |
| Investment in Tele2 AB shares | | 164,031 | – | – | – | 164,031 |
| Investment in other securities | 3 | 56,355 | (21) | (52,858) | – | 3,476 |
| Investments in associates | 3 | 1,013 | 110,609 | 63,385 | – | 175,007 |
| Pledged deposits | | 32,921 | – | – | (508) | 32,413 |
| Deferred taxation | | 8,470 | (1,165) | – | – | 7,305 |
| Total Non-Current Assets | | 821,285 | (32,710) | 25,040 | (89,449) | 724,166 |
| Current Assets | | | | | | |
| Investment in Tele2 AB shares | | 101,540 | – | – | – | 101,540 |
| Accounts receivable, net | | 134,080 | (21,333) | – | (14,052) | 98,695 |
| Prepayments, accrued income and other current assets | 7 | 59,563 | (14,683) | 1,328 | 2,514 | 48,722 |
| Time deposits | | 16,200 | (1,428) | – | (1,111) | 13,661 |
| Cash and cash equivalents | | 70,451 | (25,612) | – | (1,988) | 42,851 |
| Total Current Assets | | 381,834 | (63,056) | 1,328 | (14,637) | 305,469 |
| Total Assets from disposal group classified as held for sale | 14 | – | – | – | 104,086 | 104,086 |
| Total Assets | | 1,203,119 | (95,766) | 26,368 | – | 1,133,721 |
| Shareholders' equity and liabilities | | | | | | |
| Shareholders' equity | | | | | | |
| Share capital and premium | 6 | 281,989 | – | 8,339 | – | 290,328 |
| Treasury stock | | (54,521) | – | – | – | (54,521) |
| Legal reserve | | 4,256 | – | – | – | 4,256 |
| Retained losses brought forward | | (57,719) | (1,710) | (586) | – | (60,015) |
| Loss for the year, after cumulative effect of change in accounting principle | | (385,143) | (4,221) | 68,431 | – | (320,933) |
| Currency translation reserve | | (84,121) | – | – | – | (84,121) |

| | | | | | | |
|---|----|-----------|----------|----------|----------|-----------|
| Deferred compensation costs | 6 | – | – | (2,941) | – | (2,941) |
| Excess of contribution over assets acquired | 4 | – | – | (58,628) | – | (58,628) |
| | | | | | | |
| Total shareholders' equity | | (295,259) | (5,931) | 14,615 | | (286,575) |
| | | | | | | |
| Minority interest | | 23,733 | – | – | – | 23,733 |
| | | | | | | |
| Liabilities | | | | | | |
| Non-Current Liabilities | | | | | | |
| 13.5% Senior Subordinated Notes | 9 | 912,539 | – | 5,461 | – | 918,000 |
| Other debt and financing | 9 | 159,370 | (26,803) | 2,898 | (33,765) | 101,700 |
| Deferred taxation | | 26,874 | (12,831) | – | – | 14,043 |
| | | | | | | |
| | | 1,098,783 | (39,634) | 8,359 | (33,765) | 1,033,743 |
| | | | | | | |
| Current Liabilities | | | | | | |
| Other debt and financing | | 156,666 | (20,244) | – | (45,064) | 91,358 |
| Trade payables | | 90,945 | (5,043) | – | (6,216) | 79,686 |
| Other current liabilities | 7 | 128,251 | (24,914) | 3,394 | (6,865) | 99,866 |
| | | | | | | |
| | | 375,862 | (50,201) | 3,394 | (58,145) | 270,910 |
| | | | | | | |
| Total Liabilities from disposal group classified as held for sale | 14 | – | – | – | 91,910 | 91,910 |
| | | | | | | |
| Total Liabilities | | 1,474,645 | (89,835) | 11,753 | – | 1,396,563 |
| | | | | | | |
| Total Shareholders' Equity and Liabilities | | 1,203,119 | (95,766) | 26,368 | – | 1,133,721 |
| | | | | | | |

* as restated, see item 3.

As explained in adjustment item No. 16, under U.S. GAAP, both Great Universal ("GU") and Modern Holdings ("Modern") should be consolidated. Presented in the table below are the main line items of MIC's consolidated balance sheets as of December 31, 2003 and 2002 that would be materially impacted had GU and Modern been consolidated.

| | 2003* | 2002* |
|---|------------------|------------------|
| | US\$ '000 | US\$ '000 |
| Consolidated total assets under U.S. GAAP | 1,460,925 | 1,133,721 |
| Impact of consolidation | 48,063 | 71,592 |
| Consolidated total assets after consolidation | 1,508,988 | 1,205,313 |
| Consolidated total shareholders' equity under U.S. GAAP | (66,006) | (286,575) |
| Impact of consolidation | (2,195) | (8,611) |
| Consolidated total shareholders' equity after consolidation | (68,201) | (295,186) |

* as restated, see item 3 for 2001 and 2002 and item 13 for 2003.

Comprehensive Income:

The Company's statement of comprehensive income under U.S. GAAP for the three-year period ended December 31, 2003, 2002 and 2001, is as follows:

| | 2003* | 2002* | 2001* |
|---|------------------|------------------|------------------|
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Net loss under U.S. GAAP | (54,960) | (320,933) | (172,126) |
| Other comprehensive income (loss): | | | |
| Holding gain (loss) excluding effect of sale of marketable securities sold during the year, net of tax ^(a) | 241,163 | (37,422) | (35,616) |
| Holding (loss) gain for securities sold during the year, net of tax ^(a) | 5,597 | (131,396) | 1,949 |
| Reclassification adjustment for net (gain) loss realized on sale of marketable securities, net of tax ^(a) | (5,597) | 168,818 | 15,931 |
| Currency translation reserve | 14,923 | (37,263) | (13,510) |
| Other comprehensive income (loss) | 256,086 | (37,263) | (31,246) |
| Comprehensive income (loss) under U.S. GAAP | 201,126 | (358,196) | (203,372) |

(a) The tax impact on these items is \$nil in 2003 (2002: \$nil; 2001: \$nil).

* as restated, see item 3 for 2001 and 2002 and item 13 for 2003.

Additional Stock Option Disclosure:

As described above, under U.S. GAAP, the Company accounts for stock options under APB25. Had compensation costs been determined in accordance with SFAS 123, the Company's net income and loss per share would have been adjusted to the following pro forma amounts.

| | Year ended December 31, | | |
|---|-------------------------|-----------|-----------|
| | 2003* | 2002* | 2001* |
| | US\$ '000 | US\$ '000 | US\$ '000 |
| Net loss, as reported | (54,960) | (320,933) | (172,126) |
| Add: total stock-based employee compensation expense determined under APB 25 for all awards, net of related tax effects | 1,157 | (1,308) | (5,315) |
| Deduct: total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | (2,579) | 2,586 | (11,564) |
| Pro forma net loss | (56,382) | (319,655) | (189,005) |
| Loss per share: | | | |
| As reported (basic and diluted)–\$ | (0.84) | (4.92) | (2.64) |
| Pro forma (basic and diluted)–\$ | (0.86) | (4.90) | (2.90) |

* as restated, see item 3 for 2001 and 2002 and item 13 for 2003.

The fair value of the options granted was estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions: risk free interest rates of 4.4% (2002: 4.4%), expected lives of 3.5 years, no dividends and expected volatility of 114.9% (2002: 58.4%).

Additional Tax Disclosure:

The following table presents a reconciliation of the weighted average statutory tax rate and the effective tax rate, as required by Statement of Financial Accounting Standard No. 109, *Income Taxes*. The information below is presented under IFRS.

| | 2003 | 2002 | 2001 |
|---|------|------|------|
| | % | % | % |
| Weighted average statutory rate | 26 | 19 | 32 |
| Items taxed at other than weighted average rate | 15 | 10 | 11 |
| Reversal of tax provision | – | – | (10) |
| Investment incentive program (Paraguay) | – | – | (2) |
| Non taxable items | (19) | (35) | (36) |
| Utilization of tax loss carry forward | (1) | (1) | (1) |
| Effective rate | 21 | (7) | (6) |

32. SUBSEQUENT EVENTS

In January 2004 MIC's Registration of its 2% Senior Convertible PIK Notes due 2006 was declared effective by the U.S. Securities and Exchange Commission.

On March 25, 2004, MIC announced that it has received approval for a listing of its shares on Stockholmsbörsen (the Stock Exchange in Sweden). Trading commenced on March 30, 2004.

On February 4, 2004 MIC's subsidiary in Vietnam, Comvik International (Vietnam) AB signed a Memorandum of Understanding with its partner VMS, a subsidiary of the Vietnam Posts and Telecommunications, to confirm their intention to extend the co-operation for the long term.

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On February 5, 2004 MIC acquired 25% of Millicom Tanzania Ltd from the Government of Tanzania, bringing its ownership to 84%.

On February 9, 2004, MIC entered into an agreement with Rafsanjan Industrial Complex ("RIC") to manage the network to be owned by RIC under a build, operate and transfer contract (the "BOT Contract") between RIC and Telecommunications Company of Iran ("TCI"). The BOT Contract allows RIC to build and operate a nationwide GSM network (the "Network") for 2 million prepaid subscribers for a period of 11 years. MIC will be paid a share of the revenues generated by the Network. In addition, MIC has been awarded an option to acquire 47% of the company that will operate the Network.

MIC held an Extraordinary General Meeting of Shareholders on February 16, 2004, which approved a stock split of the issued shares of the Company by exchanging one existing ordinary share with a par value of US\$ 6 into four new ordinary shares with a par value of US\$ 1.50 which became effective on February 20, 2004.

On March 8, 2004, the Chairman of the Board of Directors, Mr Ledin passed away peacefully at the age of 66. Mr. Ledin provided great services to MIC contributing to the success of the Group. Mr Johannesson was appointed as new Chairman of the Board of Directors.

On March 19, 2004, MIC formally requested the Trustee to call the entire outstanding amount of 2% Notes for redemption in cash on April 26, 2004 in accordance with the terms of the Indenture covering the 2% Notes.

33. SUPPLEMENTAL CONDENSED CONSOLIDATING FINANCIAL INFORMATION

As mentioned in Note 18, MIC exchanged, on May 8, 2003, \$776 million of the 13.5% Senior Subordinated Notes for \$562 million of the 11% Senior Notes and \$64 million of the 2% PIK Notes, together the "New Notes". MIC's indirectly wholly owned subsidiary, Millicom International Operations B.V. or "MIOBV", will irrevocably and unconditionally guarantee certain payments of the New Notes.

The following information presents condensed consolidating financial information for MIC, the "Issuer", MIOBV, "the Guarantor", and the other non-guarantor subsidiaries of MIC, the "Non-Guarantor Subsidiaries".

The Company has not provided reconciliation between IFRS and U.S. GAAP for the columns relating to the Guarantor as such reconciliation would not materially affect an investor's understanding of the nature of the guarantee.

Consolidated condensed balance sheets as of December 31, 2003 and 2002 are as follows:

| As of December 31, 2003 | | | | | |
|--------------------------------------|----------------|---------------|-------------------------------|------------------------------|------------------|
| | Issuer | Guarantor | Non-Guarantor Subsidiaries | Consolidation adjustments | Consolidated |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| ASSETS | | | | | |
| Non-current assets | | | | | |
| Property, plant and equipment, net | 143 | – | 590,851 | (103,248) | 487,746 |
| Investment in securities | 2,962 | – | 1,986,775 | (1,485,300) | 504,437 |
| Pledged deposits | 22,296 | – | 10,233 | (999) | 31,530 |
| Deferred taxation | – | – | 6,656 | (1,430) | 5,226 |
| Other non-current assets | 314 | 3 | 97,035 | (10,397) | 86,955 |
| Current assets | | | | | |
| Inventories | – | – | 14,271 | (3,330) | 10,941 |
| Investment in securities | – | – | 15,291 | – | 15,291 |
| Amounts due from joint ventures | 533,729 | – | 905,919 | (1,426,511) | 13,137 |
| Time deposits | – | – | 32,880 | – | 32,880 |
| Cash and cash equivalents | 22,738 | 57 | 149,368 | (23,334) | 148,829 |
| Other current assets | 5,535 | – | 216,306 | (35,864) | 185,977 |
| Total assets | 587,717 | 60 | 4,025,585 | (3,090,413) | 1,522,949 |
| LIABILITIES | | | | | |
| Non-current liabilities | | | | | |
| Other non-current liabilities | – | – | 103,457 | – | 103,457 |
| Deferred taxation | – | – | 44,219 | (10,275) | 33,944 |
| Corporate debt | 586,959 | – | 327,635 | – | 914,594 |
| Other debt and financing | 70,751 | 96,347 | 354,754 | (395,702) | 126,150 |
| Current liabilities | | | | | |
| Other debt and financing | – | – | 141,372 | (8,708) | 132,664 |
| Trade payables | 2,297 | – | 136,961 | (26,494) | 112,764 |
| Amounts due to other related parties | 125 | 1,925 | 1,062,510 | (1,063,952) | 608 |
| Other liabilities | 12,765 | 94 | 162,958 | (18,440) | 157,377 |
| Total liabilities | 672,897 | 98,366 | 2,333,866 | (1,523,571) | 1,581,558 |
| EQUITY | | | | | |
| Total shareholders' equity | (85,180) | (98,306) | 1,685,205 | (1,586,899) | (85,180) |
| Minority interest | – | – | 6,514 | 20,057 | 26,571 |

| | Issuer | Guarantor | Non-Guarantor Subsidiaries | Consolidation adjustments | Consolidated |
|--------------------------------------|-----------|-----------|-------------------------------|------------------------------|--------------|
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| ASSETS | | | | | |
| Non-current assets | | | | | |
| Property, plant and equipment, net | 188 | – | 604,555 | (145,810) | 458,933 |
| Investment in securities | – | – | 1,585,505 | (1,365,119) | 220,386 |
| Pledged deposits | 36,595 | – | 5,531 | (9,205) | 32,921 |
| Deferred taxation | – | – | 8,470 | – | 8,470 |
| Other non-current assets | 498 | – | 112,420 | (12,343) | 100,575 |
| Current assets | | | | | |
| Inventories | – | – | 9,685 | (2,723) | 6,962 |
| Investment in securities | – | – | 101,540 | – | 101,540 |
| Amounts due from joint ventures | 616,844 | – | 637,790 | (1,240,581) | 14,053 |
| Time deposits | 10,427 | – | 6,851 | (1,078) | 16,200 |
| Cash and cash equivalents | 6,895 | 61 | 86,609 | (23,114) | 70,451 |
| Other current assets | 7,051 | – | 198,335 | (32,758) | 172,628 |
| Total assets | 678,498 | 61 | 3,357,291 | (2,832,731) | 1,203,119 |
| LIABILITIES | | | | | |
| Non-current liabilities | | | | | |
| Other non-current liabilities | – | 61,313 | 24,065 | (58,504) | 26,874 |
| Corporate subordinated debt | 912,539 | – | – | – | 912,539 |
| Other debt and financing | – | – | 201,383 | (42,013) | 159,370 |
| Current liabilities | | | | | |
| Other debt and financing | – | – | 161,266 | (4,600) | 156,666 |
| Trade payable | 1,300 | – | 1,045,230 | (955,585) | 90,945 |
| Amounts due to shareholders | 62 | – | 3,976 | (17) | 4,021 |
| Amounts due to other related parties | – | 5,714 | 571,201 | (570,428) | 6,487 |
| Other liabilities | 59,856 | 6,540 | 70,132 | (18,785) | 117,743 |
| Total liabilities | 973,757 | 73,567 | 2,077,253 | (1,649,932) | 1,474,645 |
| EQUITY | | | | | |
| Total shareholders' equity | (295,259) | (73,506) | 1,280,038 | (1,206,532) | (295,259) |
| Minority interest | – | – | – | 23,733 | 23,733 |

Consolidated condensed profit and loss accounts for the year ended December 31, 2003, 2002 and 2001 are as follows:

| For the year ended December 31, 2003 | | | | | |
|---|-----------|-----------|-------------------------------|------------------------------|--------------|
| | Issuer | Guarantor | Non-Guarantor Subsidiaries | Consolidation adjustments | Consolidated |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Revenues | 4,228 | – | 824,879 | (182,003) | 647,104 |
| Cost of sales | – | – | (212,122) | (45,880) | (258,002) |
| Sales and marketing | – | – | (94,027) | 6,452 | (87,575) |
| General and administrative expenses | (351) | – | (269,722) | 161,624 | (108,449) |
| Gain (loss) from sale of subsidiaries and joint ventures, net | (1,820) | (7) | (6,827) | 10,867 | 2,213 |
| Other operating expenses | (22,851) | (128) | (4,000) | (5,797) | (32,776) |
| Loss from investment securities, net | 16,866 | – | 148,219 | 81,675 | 246,760 |
| Net interest | (47,424) | (373) | (86,147) | 3,608 | (130,336) |
| Exchange gain (loss) | (4,719) | (143) | (40,153) | (587) | (45,602) |
| Charge for taxes | (200) | (54) | (67,383) | 15,268 | (52,369) |
| Other income | 96,748 | – | – | 380 | 97,128 |
| Fair value result on financial instruments | – | 6,131 | (6,131) | (84,578) | (84,578) |
| Equity income (loss) | 138,346 | (17,742) | – | (120,604) | – |
| Minority interest | – | – | (455) | (14,240) | (14,695) |
| Net profit (loss) for the year | 178,823 | (12,316) | 186,131 | (173,815) | 178,823 |

| For the year ended December 31, 2002 | | | | | |
|---|-----------|-----------|-------------------------------|------------------------------|--------------|
| | Issuer | Guarantor | Non-Guarantor Subsidiaries | Consolidation adjustments | Consolidated |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Revenues | 7,419 | – | 774,477 | (176,710) | 605,186 |
| Cost of sales | – | – | (352,061) | 82,440 | (269,621) |
| Sales and marketing | – | – | (103,297) | 22,356 | (80,941) |
| General and administrative expenses | – | (17,121) | (232,123) | 84,541 | (164,703) |
| Gain (loss) from sale of subsidiaries and joint ventures, net | 19,084 | 17,543 | (153,507) | 205,694 | 88,814 |
| Other operating expenses | (20,417) | (54) | (6,375) | (29,576) | (56,422) |
| Loss from investment securities, net | – | – | (299,963) | – | (299,963) |
| Net interest | (55,235) | (2,799) | (129,329) | 14,130 | (173,233) |
| Exchange gain (loss) | 5,387 | (30) | (19,383) | (9,457) | (23,483) |
| Charge for taxes | (320) | (33) | (29,808) | 7,427 | (22,734) |
| Other income (charges) ⁽¹⁾ | 118,698 | 64,853 | (138,526) | (10,574) | 34,451 |
| Equity income (loss) | (459,759) | (132,791) | – | 592,550 | – |
| Minority interest | – | – | – | (22,494) | (22,494) |
| Net profit (loss) for the year | (385,143) | (70,432) | (689,895) | 760,327 | (385,143) |

- (1) The amount of \$118,698,000 recorded in the Issuer results mainly from waivers on intercompany liabilities. In the Guarantor, the other income corresponds mainly to dividends received from joint ventures.

| For the year ended December 31, 2001 | | | | | |
|---|-----------|-----------|-------------------------------|------------------------------|--------------|
| | Issuer | Guarantor | Non-Guarantor Subsidiaries | Consolidation adjustments | Consolidated |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Revenues | 5,382 | – | 875,658 | (236,470) | 644,570 |
| Cost of sales | – | – | (357,640) | 74,197 | (283,443) |
| Sales and marketing | – | – | (133,579) | 38,116 | (95,463) |
| General and administrative expenses | – | – | (242,641) | 69,729 | (172,912) |
| Gain (loss) from sale of subsidiaries and joint ventures, net | (46,327) | (40,785) | 9,748 | 112,411 | 35,047 |
| Other operating expenses | (23,874) | (20) | (4,830) | (6,289) | (35,013) |
| Loss from investment securities, net | – | – | (15,931) | – | (15,931) |
| Net interest | (68,947) | (384) | (135,434) | 17,621 | (187,144) |
| Exchange loss | (19,449) | – | (17,740) | 19,876 | (17,313) |
| Charge for taxes | (79) | – | (33,444) | 25,306 | (8,217) |
| Other income (charges) | 15,900 | 15,880 | (10,475) | (22,735) | (1,430) |
| Equity income (loss) | (659) | 1,597 | – | (938) | – |
| Minority interest | – | – | – | (804) | (804) |
| Net profit (loss) for the year | (138,053) | (23,712) | (66,308) | 90,020 | (138,053) |

Consolidated condensed cash flow statements for the year ended December 31, 2003, 2002 and 2001 are as follows:

| For the year ended December 31, 2003 | | | | |
|---|------------------|-------------|-------------------------------|-----------------|
| | Issuer | Guarantor | Non-Guarantor Subsidiaries | Consolidated |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Net cash provided by (used in) operating activities | 228,223 | 17 | (43,880) | 184,360 |
| Cash flows from investing activities: | | | | |
| Proceeds from the disposal of subsidiaries and joint ventures, net of cash disposed | – | – | 8,848 | 8,848 |
| Proceeds from the disposal of investments in securities | – | – | 33,291 | 33,291 |
| Purchase of investments in securities | – | – | (45,328) | (45,328) |
| Purchase of tangible assets | – | – | (86,452) | (86,452) |
| (Increase) Decrease in pledged deposits | 9,935 | – | 181 | 10,116 |
| (Increase) Decrease in time deposits | 10,427 | – | (28,223) | (17,796) |
| Cash provided by (used in) other investing activities | (17,510) | (21) | 19,263 | 1,732 |
| Net cash provided by (used in) investing activities | 2,852 | (21) | (98,420) | (95,589) |
| Cash flows from financing activities: | | | | |
| Proceeds from the issuance of debt | 535,967 | – | 433,640 | 969,607 |
| Repayment of debt and other financing | (699,929) | – | (267,147) | (967,076) |
| Other financing activities | (51,270) | – | 37,101 | (14,169) |
| Net cash provided by (used in) financing activities | (215,232) | – | 203,594 | (11,638) |

| | | | | |
|---|-------------------|-------------------|-------------------|-------------------|
| Cash effect of exchange changes | – | – | 1,245 | 1,245 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Net increase in cash and cash equivalents | 15,843 | (4) | 62,539 | 78,378 |
| Cash and cash equivalents, beginning | 6,895 | 61 | 63,495 | 70,451 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Cash and cash equivalents, ending | 22,738 | 57 | 126,034 | 148,829 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |

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| For the year ended December 31, 2002 | | | | |
|---|-----------------|--------------|-------------------------------|------------------|
| | Issuer | Guarantor | Non-Guarantor Subsidiaries | Consolidated |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Net cash provided by (used in) operating activities | 36,479 | (135) | 36,237 | 72,581 |
| Cash flows from investing activities: | | | | |
| Proceeds from the disposal of subsidiaries and joint ventures, net of cash disposed | 24,292 | – | 110,779 | 135,071 |
| Proceeds from the disposal of investments in securities | 73 | – | 167,009 | 167,082 |
| Purchase of tangible assets | – | – | (135,818) | (135,818) |
| (Increase) Decrease in pledged deposits | (32,203) | – | 15,697 | (16,506) |
| Cash provided by (used in) other investing activities | (25,748) | 194 | 17,390 | (8,164) |
| Net cash provided by (used in) investing activities | (33,586) | 194 | 175,057 | 141,665 |
| Cash flows from financing activities: | | | | |
| Proceeds from the issuance of debt | – | – | 182,828 | 182,828 |
| Repayment of debt and other financing | – | – | (363,584) | (363,584) |
| Other financing activities | 76 | – | (19,100) | (19,024) |
| Net cash provided by (used in) financing activities | 76 | – | (199,856) | (199,780) |
| Cash effect of exchange changes | – | – | (291) | (291) |
| Net increase in cash and cash equivalents | 2,969 | 59 | 11,147 | 14,175 |
| Cash and cash equivalents, beginning | 3,926 | 2 | 52,348 | 56,276 |
| Cash and cash equivalents, ending | 6,895 | 61 | 63,495 | 70,451 |

| For the year ended December 31, 2001 | | | | |
|---|------------------|--------------|-------------------------------|------------------|
| | Issuer | Guarantor | Non-Guarantor Subsidiaries | Consolidated |
| | US\$ '000 | US\$ '000 | US\$ '000 | US\$ '000 |
| Net cash provided by (used in) operating activities | (182) | 724 | 103,427 | 103,969 |
| Cash flows from investing activities: | | | | |
| Proceeds from the disposal of subsidiaries and joint ventures, net of cash disposed | – | – | 19,251 | 19,251 |
| Proceeds from the disposal of investments in securities | – | – | 125,196 | 125,196 |
| Purchase of tangible assets | – | – | (192,178) | (192,178) |
| (Increase) Decrease in pledged deposits | 70,584 | – | (109,667) | (39,083) |
| Cash provided by (used in) other investing activities | 3,588 | (762) | (83,086) | (80,260) |
| Net cash provided by (used in) investing activities | 74,172 | (762) | (240,484) | (167,074) |
| Cash flows from financing activities: | | | | |
| Proceeds from the issuance of debt | – | – | 379,957 | 379,957 |
| Repayment of debt and other financing | (115,088) | – | (243,206) | (358,294) |
| Other financing activities | (1,055) | 33 | 1,935 | 913 |
| Net cash provided by (used in) financing activities | (116,143) | 33 | 138,686 | 22,576 |
| Cash effect of exchange changes | – | – | 1,884 | 1,884 |
| Net (decrease) increase in cash and cash equivalents | (42,153) | (5) | 3,513 | (38,645) |
| Cash and cash equivalents, beginning | 46,079 | 7 | 48,835 | 94,921 |
| Cash and cash equivalents, ending | 3,926 | 2 | 52,348 | 56,276 |

34. SUPPLEMENTAL SUBSEQUENT EVENTS [UNAUDITED]

Under Luxembourg company law, when companies have losses equal to or greater than half the amount of their subscribed share capital, a shareholders' meeting must be convened for the shareholders to determine whether or not to liquidate the company. As of December 31, 2003, we had losses equal to more than half our subscribed share capital. At the shareholders' meeting held on July 7, 2004, the shareholders voted to continue our operations.

On September 22, 2004, MIC sold its 65% holding in its high speed wireless data joint venture in Argentina, Millicom Argentina S.A., to the local partner, after having obtained regulatory approval.

On October 7, 2004 and October 15, 2004, respectively, Telefónica Celular de Bolivia SA ("Telecel"), MIC's subsidiary in Bolivia, entered into refinancing agreements with the International Finance Corporation ("IFC") and the Nederlandse Financierings Maatschappij Voor Ontwikkelingslanden, N.V. ("FMO"), also known as the Netherlands Development Finance Company, relating to financing agreements having an original principal amount of \$25,000,000 with IFC and \$10,000,000 with FMO. In addition, on December 2, 2004, Telecel reached agreement with Bayerische Landesbank Girozentrale ("Bayerische") relating to a financing agreement in the original principal amount of approximately \$10,000,000. All three of these financings are guaranteed by MIC. Prior to reaching agreement on these refinancings, Telecel

had been in breach of certain financial covenants contained in each of the three facilities and the outstanding balances had been re-classified as short-term financing.

On October 25, 2004, MIC's subsidiary in Pakistan, Paktel, signed agreements with the Pakistan Regulator to operate its GSM network with immediate effect and to renew its license for 15 years from

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October 23, 2004 for a license fee of \$291,000,000. Paktel and the PTA have agreed deferred payment terms under which 50% of the license fee will be paid in installments over the first three years of the license. The second 50% of the license fee will be payable in ten yearly payments from 2008 through to 2017. Payments already made by Paktel for the GSM migration since 2002, totaling approximately \$14 million, will be treated as payments towards Paktel's new license fee. Paktel has been awarded additional 1800 spectrum, increasing its total spectrum for its GSM network from 10MHz to 13.6MHz. The agreement followed an earlier failure by the Pakistan Regulator to comply with an agreement to operate Paktel's GSM network.

On November 8, 2004, MIC's subsidiary Comvik International Vietnam AB, signed a second memorandum of understanding (MOU) with Vietnam Mobile Telephone Services Company. The MOU expresses the wish of both parties to continue working together in the future in the form of a joint stock company incorporated under the law on enterprises in Vietnam.

On November 8, 2004, MIC was awarded a 10 year license to operate a GSM 900 wireless telephony network in the Republic of Chad. The license terms and conditions will be finalized in negotiations with the regulator in the coming months.

On December 2, 2004, Mobitel, MIC's subsidiary in Ghana signed a new GSM license agreement replacing the previous agreement. The new license has a term of 15 years and is renewable at expiration for a 10 year period.

On December 3, 2004, Telemovil, MIC's subsidiary in El Salvador, extended its cellular license in El Salvador. This license which was due for renewal in 2006 will now expire in 2018.

On December 1, 2004, MIC priced a concurrent offering of 9 million ordinary shares and \$200 million 4% convertible bonds due 2010. These offerings included an option of 1 million ordinary shares and \$25 million 4% convertible bonds due 2010, which were exercised in full on December 6, 2004.

The payment and settlement of the 9 million ordinary shares occurred on December 7, 2004 for net proceeds of \$205,708,860.

The payment and settlement of the 4% convertible bonds due 2010 occurred on January 7, 2005 for net proceeds of \$195,875,000.

SIGNATURES

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the Registrant certifies that it meets all of the requirements for filing on Form 20-F and has duly caused this annual report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated January 13, 2005

MILLICOM INTERNATIONAL CELLULAR S.A.

/s/ BRUNO NIEUWLAND

By: Name: Bruno Nieuwland
Title: *Chief Financial Controller*

/s/ MARC BEULS

By: Name: Marc Beuls
Title: *Chief Executive Officer*

EXHIBIT INDEX

| Exhibit No. | Description |
|-------------|--|
| 1.1 | Memorandum and Articles of Association and bylaws of Millicom International Cellular S.A.* |
| 2.1 | Indenture, dated as of November 24, 2003 between Millicom International Cellular S.A. and The Bank of New York, as Trustee (Incorporated by reference to Exhibit 4.1 of the Company's Registration Statement on Form F-4 (File No. 333-112948) filed on February 19, 2004). |
| 2.2 | Trust Deed, dated August 7, 2003 between Millicom Telecommunications S.A., Millicom International Cellular S.A. and Deutsche Trustee Company Limited.* |
| 4.1 | Business Co-Operation Contract dated June 2, 1994 as amended among Vietnam Mobile Services Co., Industriforvaltnings AB Kinnevik and Comvik International Vietnam AB. |
| 7.1 | Explanation of the calculation of (loss) earnings per share.* |
| 12.1 | Certification of Marc Beuls filed pursuant to Securities Exchange Act of 1934, as amended (the "Exchange Act") Rule 13a-14(a). |
| 12.2 | Certification of Bruno Nieuwland filed pursuant to Exchange Act Rule 13a-14(a). |
| 12.3 | Certification of Judy Tan filed pursuant to Exchange Act Rule 13a-14(a). |
| 13.1 | Certification of Marc Beuls and Bruno Nieuwland furnished pursuant to Exchange Act Rule 13a-14(b). |
| 14.1 | Consent of PricewaterhouseCoopers S.à.r.l to the incorporation by reference of their report dated March 31, 2004, except for Note 31, as to which the date is April 30, 2004 in the Company's Registration Statement on Form F-3 (File No. 333-111779) and Registration Statement on Form F-4/A File No. 333-112948. |
| 14.2 | Consent of PricewaterhouseCoopers Interamérica, S. de R. L.–Honduras to the incorporation by reference of their report dated June 4, 2004, in the Company's Registration Statement on Form F-3 (no. 333-111779) and Registration Statement on Form F-4/A no. 333-112948. |
| 14.3 | Consent of PricewaterhouseCoopers (Cambodia) Limited to the incorporation by reference of their report dated June 30, 2004 in the Company's Registration Statement on Form F-3 (no. 333-111779) and Registration Statement on Form F-4/A no. 333-112948. |
| 14.4 | Consent of BDO AUDITORES Y CONSULTORES, S.A. to the incorporation by reference of their report dated March 14, 2004 in the Company's Registration Statement on Form F-3 (no. 333-111779) and Registration Statement on Form F-4/A no. 333-112948. |
| 14.5 | Financial statements and notes thereto for Telefónica Celular, S.A. for its fiscal years ended December 31, 2001, 2002 and 2003.† |
| 14.6 | Financial statements and notes thereto for CamGSM Company Limited for its fiscal years ended December 31, 2001, 2002 and 2003.† |
| 14.7 | Financial statements and notes thereto for Comunicaciones Celulares S.A. for its fiscal years ended December 31, 2001, 2002 and 2003.† |

*

Previously filed with the Securities and Exchange Commission on the Company's Form 20-F on April 30, 2004 and herein incorporated by reference.

†

Previously filed with the Securities and Exchange Commission on the Company's Form 20-F/A Amendment No. 1 on June 30, 2004 and herein incorporated by reference.

Use these links to rapidly review the document
[BUSINESS CO-OPERATION CONTRACT No. VC9405](#)

Exhibit 4.1

BUSINESS CO-OPERATION CONTRACT No. VC9405

[Contract BCC VC 9405 dated June 2nd, 1994](#)

[Amendment dated October 28th, 1994](#)

[Amendment dated December 17th, 1994](#)

[Amendment dated December 22nd, 1994](#)

[Amendment dated December 23rd, 1994](#)

[Amendment dated April 8th, 1995](#)

[Amendment of July 2000](#)

[Amendment dated January 14th, 2002](#)

[Amendment and supplementary contract dated January 9th, 2004](#)

BUSINESS CO-OPERATION CONTRACT

No. VC9405

between

VIETNAM MOBILE SERVICES CO.

and

INDUSTRIFORVALTNINGS AB KINNEVIK &

COMVIK INTERNATIONAL VIETNAM AB

English Version

BUSINESS CO-OPERATION CONTRACT
NUMBER-VC9405

A. Legal base

Based upon the Law on Foreign Investment in Vietnam approved by the National Assembly of the Socialist Republic of Vietnam ("SRVN") on 29 December 1987, and other relevant regulations.

Based upon Decree 18-CP on the implementation of the Law on Foreign Investment ("Decree 28") promulgated by the Government on 16 April 1993; and all other relevant legislation.

B. Information concerning the co-operation parties

The parties comprise:

(A) VIETNAMESE PARTY

- (i) Name of company: Vietnam Mobile Services Co. ("VMS")
- (ii) Company address: 12 Lang Trung, Hanoi, Socialist Republic of Vietnam
- (iii) Telephone: +84 4 351 534
Facsimile: +84 4 352 126
- (iv) Main activities of business: Conducting mobile telecommunications business in SRVN
- (v) Decision/permit establishment: 321/QD TCCB-LD dated 16 April 1993 issued by DGPT
- (vi) Authorized representative: Mr. Dinh Van Phuoc
Position: Managing Director

(B) FOREIGN PARTIES

- (i) Foreign Party No.1: Industriforvaltnings AB Kinnevik ("Kinnevik")

Foreign Party No.2: Comvik International Vietnam AB ("CIV")
- (ii) Both Foreign Parties address: Skeppsbron 18
S-103 13 Stockholm, Sweden
- (iii) Telephone: +46 8 245420
Facsimile: +46 8 203774
- (iv) Main activities of business: Communications
- (v) Permit for establishment/
business: CIV Kinnevik
No. 556472-6825 No.556001-9035
Registered in Sweden Registered in Sweden
Date: 31 August 1993 Date: 18 September 1936
- (vi) Financial status/ Registered
capital: Asset value: CIV Kinnevik
SEK 1,000,000 SEK 1.210 billion
US\$ 2 billion
- (vii) Bank with which the foreign
parties have their accounts: Bank Invik S.A.
75, route de Longwy,
B.P. 16, L-8005 Kinnevik has banking
Bertrange, relations with all major
Luxembourg Swedish banks

- (viii) CIV Account(s) no.: 4000150
- Cash deposit: USD 10,000,000 (US Dollar Ten Million)
- Additional cash deposit in
Comvik International: USD 10,000,000 (US Dollar Ten Million)
- (ix) Authorized representative of CIV: E.H. Ledin
Chairman
- M.A. Zaman
President and Chief Executive Officer
- (x) Authorized representative of Kinnevik: E.H. Ledin
Senior Vice President

(C) PROVISIONS OF CONTRACT

The parties have agreed to sign this business co-operation contract on the following terms:

DEFINITIONS—the following words, terms, and phrases used herein shall have the meanings ascribed to them below.

1. "Business Co-operation Term" means that period of ten (10) years from the Commencement Date and any extensions thereof during which the Contract shall be agreed mutually.
2. (a) "CIV" means Comvik International (Vietnam) AB.

(b) "Kinnevik" means Industriforvaltnings AB Kinnevik.

(c) "F.P." means foreign parties means of Kinnevik and CIV.
3. "Cellular System" means the existing GSM cellular digital mobile telephone system (for both mobile and fixed cellular use) presently installed by VMS in Ho Chi Minh City, Bien Hoa and Vung Tau and which is to be expanded by the parties pursuant to this Contract to operate in all areas from the south coast up to and including Hue. Thereafter, the Cellular System and the Paging System will be expanded throughout the whole of SRVN in accordance with DGPT policy.
4. "Commencement Date" means the date upon which the SCCI approves the business co-operation application and grants a business investment license in favour of the parties upon terms satisfactory to the parties.
5. "Committee" or "AC" means the Committee of Advisors established by Article 7 with respect to the operation and activities of VMS.
6. "Contract" means this Contract.
7. "Contract Date" means the date of signing the Contract.
8. "DGPT" means the Department General of Posts and Telecommunications.
9. "VNPT" means the Vietnam Posts and Telecommunications.
10. "VMS" means Vietnam Mobile Services Co.
11. "Dong" means official currency of the SRVN.
12. "LFI" means the Law on Foreign Investment in SRVN approved by the National Assembly of SRVN on 29 December 1987 as amended and all relevant regulations thereunder.

13. "Revenue" means all income derived by the parties from (a) Cellular System monthly subscription, phone sales, daily phone rentals and call and usage charges; (b) Paging System monthly subscription and pager sales; (c) initial connection charges for subscribers to the Cellular System and to the Paging System; (d) as well as revenue earned from STD and IDD operators.
14. "Net Revenue" means Revenue less Joint Costs.
15. Joint Costs means (1) transmission costs, (2) import duties and costs for terminals and (3) government taxes (4) sales & marketing cost which costs will be borne equally by the parties. If possible, Joint Costs will be paid directly from Revenue prior to calculation of Net Revenue.
16. "Paging System" means the paging system (Tone, Numeric, Alpha/Numeric) to be installed initially in Ho Chi Minh City and subsequently in accordance with DGPT policy in other cities upon demand.
17. "SRVN" means the Socialist Republic of Vietnam.
18. "Termination Date" means the date on which the Contract is terminated pursuant to Article 11.
19. "Termination Notice" means the notice that shall be given pursuant to Article 11 by either party to the other for termination of the Contract.

20. "Transmission Cost" means cost paid by the parties to DGPT's carriers for:

Transmission links from MSCs to MSCs and PSTN, MSCs to BSCs, and BSCs to BTSs provided by DGPT's carriers;

Transmitting calls through/to DGPT's carriers PSTN as well as to STD and IDD operators;

Transmission costs for telephones and facsimiles supporting the MSCs, BSCs to BTSs and ABSs; and/or

Transmission links from paging centre to PSTN and transmitters.

21. "US \$" means the official currency of the United States of America.

22. "SCCI" means the State Committee for Co-operation and Investment in SRVN.

23. "GSM" means the cellular mobile telephone system as specified by ETSI (European Telecommunications Standardisation Institute).

ARTICLE 1 BUSINESS CO-OPERATION PURPOSE

- 1.1 The parties hereto agree to establish a contractual business co-operation in order to:

- (a) Obtain all necessary licenses from the government of SRVN to improve the telecommunications capabilities of SRVN by installation and operation of the Cellular System and the Paging System;
- (b) Train VMS personnel and transfer technology to VMS in accordance with the business plan as and when necessary in operating the Cellular System and Paging System;
- (c) Provide the equipment, machinery, technology and training to establish a maintenance and assembly workshop to enhance DGPT's development of a capability to manufacture communication equipment, mainly digital cellular and paging equipment;
- (d) Install and operate (i) the Cellular System operating under the GSM standard and the Paging System and (ii) a cellular system operating under any new standard that AC recommends such as Personal Communications Network subject to DGPT policy;
- (e) Introduce AGORA SYSTEM 2000 within SRVN for voice, data and image communication when F.P. and VMS consider it feasible and when F.P. provides financing and;
- (f) Conduct such other business activities, as the parties may determine to be appropriate, with SCCI's approval.

ARTICLE 2 BUSINESS CO-OPERATION PLAN

- 2.1 The parties have agreed upon the principles for the technical and financial plan according to Annex I.

ARTICLE 3 RESPONSIBILITIES

- 3.1 The two parties have agreed to implement the Contract by carrying out the following responsibilities:

- (a) VMS contribution:

To provide sufficient local staff (for operation maintenance and business of the GSM Cellular System and Paging System) to be employed by VMS and to pay salaries and expenses of such local staff;

Rights to use land, buildings, and infrastructure required for the installation and operation of MSCs, BSCs, BTSs, the paging centre, transmitter sites and all supporting systems (for both the Cellular System and Paging System);

To provide at its expense, office space and infrastructure for staff requirements;

To provide at its expense, utilities such as water, electricity etc., required for operations;

At its expense to make application to obtain the grant of all licenses, permission and/or approvals from the Government of SRVN to enable the parties to build out, implement and operate the Cellular System and Paging System after the Commencement Date;

Arrange interconnection to PSTN, local trunk and international level, as well as transmissions, [which costs shall be borne by the parties at DGPT's carrier cost price plus a reasonable profit margin; the parties shall be the customer of DGPT's carrier];

Obtaining and paying for all necessary licenses, clearances and approvals as well as all related duties and taxes for importing telecommunications network equipment to be delivered into SRVN for the cellular system and the paging system.

(b) F.P. contribution

Make available US\$87,300,000 of plant and equipment in stages in accordance with the business plan. For the first stage F.P. will pay US\$6.2 million plus training & bank fee to VMS for transfer of ownership to F.P. of the plant and equipment described in Annex II. Subsequent stages will be invested when AC determines it is economically viable to do so in accordance with the business plan;

Provide at its expense necessary technical, operational and management matters and to provide training to VMS personnel both inside and outside SRVN;

Provide at its cost spare parts and maintenance for the network equipment;

Provide at its cost computer systems including for subscriber management, billing, administration and other purposes (ABS, NMC and OMC etc.);

Provide expatriate experts and absorb their costs and expenses (i.e. salaries, accommodations, transports, etc.);

Provide at its expense office equipment for all operations of this Contract; and

F.P. may decide to invest upon market demand beyond US\$87.3 million but not exceeding US\$ 200 million;

F.P. is responsible to introduce VMS to GSM MOU and share the financial responsibilities.

ARTICLE 4 SPECIFICS OF EQUIPMENT AND SYSTEM REQUIREMENTS

- 4.1** VMS shall decide with the recommendations of AC on the list of quantity, quality, the technical specifications and price of every type of equipment, machinery and main materials to be contributed by VMS and F.P., as necessary for performing under the Contract.
- 4.2** VMS will equip the Cellular System and the Paging System under this Contract, based upon the recommendations of the AC, recognizing that title to any equipment so purchased by F.P.'s contribution hereunder shall be vested in F.P. (or its assignee) at all times, except upon termination of the contract or any extension thereof.

- 4.3** VMS with the recommendations of AC and the approval of DGPT shall decide the technical standards for all telecommunications equipment to be connected to the Cellular System and the Paging System and the type of approval authority for such equipment, with the parties having the power to refuse connection or to disconnect, in the case of contravention of any approved international standard.
- 4.4** Each party is responsible to the other party for any reasonable direct economic losses and other direct consequences due to improper performance of its obligation and shall compensate for the losses which shall be determined through a mutual discussion.

ARTICLE 5 SCHEDULE OF CAPITAL CONTRIBUTIONS

- 5.1** The schedule of the total amount of capital required to implement this Contract, as from the Commencement Date, shall be established with the recommendation of the AC in accordance with to the agreed business plan. Generally, capital contributions shall be as follows:
- (a)** VMS:
- (i)** First stage (preparing)–VMS shall contribute whatever materials and whatever costs are necessary to cover all local expenses related to operating, managing and staffing sources.
 - (ii)** Second stage (build out)–same as (i) above.
 - (iii)** Third stage (Operation and subsequent expansion)–same as (i) above.
- (b)** F.P.:
- (i)** First stage (preparing)–F.P shall provide the personnel, office equipment and training necessary to fulfil the requirements of a Cellular System and Paging System as well as finance required for purchasing telecommunications equipment deemed necessary and appropriate, and shall arrange payment only for expenses related to foreign staff (i.e., technicians, engineers, etc.) necessary to this stage.
 - (ii)** Second stage (build out)–same as (i) above.
 - (iii)** Third stage (Operation and subsequent expansion)–same as (i) above.
- 5.2** If either party fails to fulfil, in a timely manner, in accordance with the business plan, its agreed upon capital contribution schedule, it shall inform the other party of the same and shall be responsible to that other party for all consequences caused to party by such failure and any resultant delay.

ARTICLE 6 FORM OF CAPITAL CONTRIBUTION PAYMENTS

6.1 The form of contributed capital payments as agreed by VMS and F.P. during the Contract is as follows:

(a) VMS:

- (i)** First stage (preparing)—payments for expenses set forth in Article 5.1 (a) shall be in the form of cash, while VMS also shall provide necessary buildings, land and utilities for the Cellular System and Paging System as well as office space for operations.
- (ii)** Second stage (build out)—same as (i) above.
- (iii)** Third stage (Operation and subsequent expansion)—same as (i) above.

(b) F.P.:

- (i)** First stage (preparing)—payment shall be in cash for any purchase order to the suppliers for the telecommunications equipment to be delivered in connection with the Cellular System and Paging System, and for other expenses set forth in Article 5.1 (b).
- (ii)** Second stage (build out)—same as (i) above.
- (iii)** Third stage (Operation and subsequent expansion)—same as (i) above.

ARTICLE 7 COMMITTEE OF ADVISORS

7.1 The parties agree to establish an Advisory Committee (A.C.) under this Contract.

7.2 All recommendations of the Advisory Committee shall be implemented by the parties as long as they do not contravene SRVN's national security, governing laws and regulations and support the business purpose and business plans attached to this contract.

7.3 The Committee shall consist of seven (7) Advisors, of whom VMS, by notice in writing, shall be entitled to appoint three (3) Advisors and F.P., by notice in writing, shall be entitled to appoint four (4) Advisors.

7.4 F.P. shall appoint of their Advisors to serve as the Chairman of the Committee and VMS shall appoint one of their Advisors to serve as the Vice Chairman of the Committee, with the position of Chairman and Vice Chairman alternating every two (2) years between VMS and F.P.; provided, that F.P. shall have the first chairman.

- 7.5** The advisors shall be consulted on matters pertaining to expansion of the Cellular System and Paging System (consistent with SRVN government policy) and to the marketing of the cellular system and paging system.
- 7.6** The Committee alone shall:
- (a)** Recommend VMS business policies;
 - (b)** Review and discuss VMS commercial operations;
 - (c)** Consider and recommend annual business plans and budgets, including capital expenditure;
 - (d)** Review all VMS financial accounts and statements; and
 - (e)** Recommend to VMS all appropriate management to implement policies to facilitate the operations and activities contemplated by this contract.

- 7.7** The Committee shall hold its initial meeting within two (2) months after the parties receive the business investment license from SCCI and, thereafter, it shall hold meetings as and when it deems necessary but, in any event, not less than twice per year and at such locations as determined by the Committee, provided that at least thirty (30) days prior written notice is given to each Advisor or is waived, in writing, by the same.
- 7.8** In order to be valid and binding, Committee decisions must be approved by majority vote of the Advisors present at the meeting duly convened and at which a quorum of two Advisors is present, either in person or by proxy, of whom at least one Advisor must be a VMS representative and at least one Advisor must be a F.P. representative.
- 7.9** Notwithstanding anything in this Article 7 to the contrary, the following matters shall be determined only by both VMS and F.P. in writing:
- (a)** any amendment or other variation to this Contract;
 - (b)** sale, lease, transfer or disposal of the whole or substantial portion of the business operations and/or assets of the parties under this Contract; and
 - (c)** termination of any business activity carried on by the parties pursuant to this Contract or the renunciation of the business investment license to operation hereunder.
- 7.10** The Committee shall appoint an individual to record the minutes of each meeting and to circulate the same to the Advisors as soon as practicable after the conclusion of such meeting.

ARTICLE 8 IMPLEMENTATION OBLIGATIONS

- 8.1** To ensure the business co-operation's efficiency, the parties have agreed to the following:
- (a)** VMS shall:
 - (i)** forthwith make application with F.P. to SCCI and relevant SRVN Government authorities to obtain at the earliest possible time all necessary approvals, licenses and clearance from the SRVN Government for the parties to establish and operate Cellular System and Paging System;
 - (ii)** secure on the best terms available, all necessary approvals, clearances and licenses from the SRVN authorities, as are required in connection with operating the Cellular System and Paging System including importing equipment and establishing foreign currency accounts;
 - (iii)** secure the rights for the parties to use premises and sites for installing and operating the Cellular System and the Paging System and business office buildings or space for use in carrying out the appropriate activities contemplated in this Contract;

- (iv) assist in securing, purchasing and leasing facilities (trunk and international circuits), equipment, materials, manpower and services in SRVN;
- (v) obtain or procure, for the use of the necessary allocated frequency bands and shall ensure non/interference therewith at all times and from all sources;
- (vi) arrange connection with the Cellular System and the Paging System to the SRVN public switched telephone network at local, trunk and international levels, and secure service and support at DGPT's carrier cost price as customer; and
- (vii) assist in obtaining licenses to install and implement in SRVN any other telecommunications system, such as PCN or other advanced systems, based upon digital technology.

(b) F.P shall:

- (i) provide such assistance and support as F.P. and VMS mutually consider necessary and appropriate in connection with installing and operating the Cellular System and the Paging System, including selecting equipment and obtaining necessary permits;
- (ii) assist in developing marketing and business plans to maximise its revenues and profits under this Contract;
- (iii) arrange to train technical, commercial and other staff to assist in performing under this Contract; and
- (iv) make all contributions in a timely manner, in accordance with the business plans.

ARTICLE 9 COMMENCEMENT OF OBLIGATIONS

- 9.1** The obligations of each party to the Contract in respect of providing funding and equipment to install and operate the Cellular System and the Paging System hereunder shall commence on and from the Commencement Date.
- 9.2** As promptly as practicable after approval by the SCCI of the Contract applications, VMS and F.P. shall seek to obtain all necessary permits to acquire and install the Cellular System, operating on GSM standard frequencies in SRVN, and the Paging System.
- 9.3** Upon placement of a purchase order with supplier of telecommunications equipment, F.P. shall make the necessary payment and financial arrangements within 60 days thereafter to secure the purchase of such equipment.

ARTICLE 10 TERMS OF BUSINESS CO-OPERATION

- 10.1** The parties agree that the duration of the Contract shall be ten (10) years from the Commencement Date.
- 10.2** At least two (2) years prior to the expire of the Business Co-operation term, VMS and F.P. will hold consultations on the terms and conditions for an extension of the term.
- 10.3** In the event parties both agree extending, the Business Co-operation Term, they shall submit a request for such extension to SCCI, for its subsequent approvals as soon as possible after receiving the parties' request for such approval.

ARTICLE 11 TERMINATION OF BUSINESS CO-OPERATION

- 11.1** Notwithstanding Article 10, this Contract may be wound-up and terminated (but without prejudice to any antecedent rights of the parties) in any one of the following cases:
- (a) VMS or F.P. giving to the other of them not less than twelve (12) months prior written Termination Notice, expiring on the Termination Date, requesting that the parties mutually agree to discharge themselves of their respective contractual obligations

though negotiations, and as a result of such negotiations the parties agree to terminate the contract and the termination is duly approved by SCCI;

- (b) An approved arbitration body or court declaring the Contract's termination;
- (c) The Business Co-operation term expires according to the terms of the business license granted by the SCCI.

- 11.2** In the event of any such termination, neither VMS or F.P. after the termination date shall enter into any contracts or other obligations relating to the Cellular System and Paging System (other than such as any be agreed by both parties or required for the due performance of contracts then current) but this contract shall otherwise remain in full force and effect until all such current contracts shall have been completed. Upon completion of all current contracts, VMS and F.P. shall cease their activities hereunder, subject to the terms of any particular current contract.

ARTICLE 12 DISCHARGE OF OBLIGATIONS

- 12.1** Either party participating in the Contract shall have the right to be discharged of its obligations stipulated in Article 8 of this Contract in one of the following cases:
- (a) The business co-operation is unable to continue its business activities due to extraordinary losses;
 - (b) Either party violates the contractual provisions hereof, resulting in substantial economic losses to the other party;
 - (c) Either party fails to fulfil its commitments to the other party hereunder during agreed period of time or after a mutually permitted extension of time; or
 - (d) Where the contractual provisions cannot be observed due to the existence of force majeure.

- 12.2** Discharge of obligations shall be concluded according to Article 23.

ARTICLE 13 TERMINATION OF OBLIGATIONS

- 13.1** When the Contract terminates under Article 11, the two parties shall agree to the following conditions:
- (a) In the event of a Termination Notice given by VMS to F.P. pursuant to Article 11.1 (a), VMS shall pay to F.P. in US Dollars only the higher of:
 - (i) F.P.'s actual cost under this Contract as at the Termination Date, plus twenty percent (20%) interest per year for each year of the Contract's existence; or
 - (ii) The Net Revenue hereunder for the full year immediately next preceding the termination date, multiplied by seven (7); and upon satisfactory payment in full of the above to F.P., legal title to all equipment used in the Cellular System and Paging System shall be transferred to VMS or its designate.
 - (b) In the event of a termination notice given by F.P. to VMS pursuant to Article 11.1 (a), F.P. shall pay to VMS for all the losses.
 - (c) In the event an arbitration body or court decide to terminate the contract pursuant to Article 11.1 (b), the parties must implement the decision of the arbitration body or court to terminate the contract..

- (d) In the event that the contract expires pursuant to Article 11.1 (c), legal title to all equipment used in the Cellular System and Paging System shall be transferred to VMS or its designate at a price of US\$ 1.

ARTICLE 14 FINANCIAL AFFAIRS AND AUDIT

- 14.1** The two parties agree to perform the accounting system for the business activities hereunder on principles and practical international accounting standard in accordance with the requirements of the Ministry of Finance of SRVN, and generally accepted international accounting principles.
- 14.2** The audit shall be performed according to existing regulations stipulated by the Ministry of Finance of SRVN, such that an independent accountant registered in SRVN or abroad shall be engaged by the parties as the auditor of operations and activities hereunder, to examine and verify the financial receipts, expenditures and accounts, including the Annual Accounts and submit his report to the A.C. First consideration will be given to a Vietnamese qualified Auditor in accordance with international standards and in accordance with the laws of Vietnam.
- 14.3** The parties will maintain its books of accounts in both Dong and US Dollars in calculation of business operations hereunder.

ARTICLE 15 LIABILITY FOR FINANCIAL OBLIGATIONS IN VIETNAM

- 15.1** The parties will use their best efforts to secure for their operations and any expatriate employees, all taxation benefits, maximum concessions and preferences applicable under the LFI and other laws of SRVN to foreign and domestic investment enterprises for income tax, withholding taxes, customs duties and other taxes and levies.
- 15.2** F.P. shall be liable to fulfil its financial obligations to the government of SRVN as stipulated in the business license issued by SCCI.
- 15.3** Any foreigners working in SRVN for each party to the Contract shall be liable to pay income tax according to existing regulations of SRVN. The foreign workers and the party employing them shall be responsible under SRVN laws for their foreign workers' violations of existing SRVN tax regulations.

ARTICLE 16 REVENUE DISTRIBUTION

- 16.1** The parties agree that the AC shall endeavour to assist to manage the business under this Contract in order to distribute, as soon as practicable, Net Revenue derived hereunder, consistent with this contract's purposes and mutually agreed between the parties, while taking into account the provision of sufficient funds of tax liabilities, and any liabilities for other expenses, such that Net Revenue shall be paid out to VMS and F. P., according to the following procedures:
- (a)** distribution shall occur once each year, with the plan of distribution being agreed mutually by VMS and F.P., within sixty (60) days after the receipt of final audited annual accounts; part payment may be made to the parties after each quarter and the final settlement may take place after the final annual audit.
 - (b)** Subject to the above, any Net Revenue retained hereunder and carried over from all previous years may be distributed to the parties together with Net Revenue from the then current year.
- 16.2** F.P may remit abroad, legally and without any restrictions, any or all of its distribution share of Net revenue received hereunder, in accordance with the LFI.

16.3 VMS and F.P. agree that all distributions of Net Revenue to them shall be shared between VMS and F.P. in accordance with the following formula:

(a) VMS:

(i) 50%—for the first five (5) full fiscal years from the commencement date of operations of the Cellular System and Paging System.

(ii) 60%–thereafter

(b) F.P.:

(i) 50%–for the first five (5) full fiscal years from the commencement date of operations of the Cellular System and Paging System.

(ii) 40%–thereafter

(c) Any other distribution is to be agreed mutually by both VMS and F.P.

Provided, however, that both parties hereby agree that each party shall bear its own expenses and costs with respect to operating and managing the activities hereunder from such party's own portion of the distribution.

16.4 The AC shall develop a business plan and recommend it to VMS (to be modified from time to time necessary and practicable) in connection with this Contract to ensure operations hereunder shall commence as soon as practicable, with a view to generating maximum Revenue for distribution to VMS and F.P.

ARTICLE 17 PROMULGATION OF ADVERSE LAWS

17.1 If either party's economic benefits are affected adversely by the promulgation of any new laws or regulations of SRVN or the new interpretation of existing laws and regulations after the Contract Date, or for any other reasons, such as market conditions, the parties shall use their best efforts to implement any adjustments necessary to maintain each party's economic benefits derived from the Contract on a basis no less favourable than the economic benefits it would have derived if such laws, rules or regulations had not been promulgated or amended or so interpreted or any adverse market conditions had not taken place.

ARTICLE 18 CHARGES FOR EQUIPEMENT AND SERVICES

18.1 Tariff (usage charge):

VMS shall use their best endeavours to ensure that the tariff charged to customers is at all times comparable to that found elsewhere in ASIA-PACIFIC region and shall recommend such a tariff to the State Committee of Price for approval.

The tariff shall be adjusted from time to time in order to meet the business plan upon approval.

18.2 VMS confirms that AC shall have the rights to recommend:

(a) Initial connection charges;

(b) Monthly subscriber charges;

(c) Usage charges;

- (d) Price for the telephone sets and pager unit.

18.3 VMS confirms that the parties shall have the right to bill and collect the following:

- (a) Initial connection charges;
- (b) Monthly subscriber charges;
- (c) Sales of telephone sets and pager units;
- (d) Usage charges (call charges);
- (e) Phone rentals with usage charges.

- 18.4** The parties may reduce the monthly charges for SRVN Government utilities and number of such subscribers shall be limited to maximum of five percent (5%) of total number of subscribers.
- 18.5** The parties review in accordance with the circular issued by DGPT every month following the exchange rate set by Vietcombank for the Dong and the US Dollar rate of exchange, on a monthly basis, and make whatever adjustments are necessary in its subscriber charges to enable them to meet their revenue projections for the next succeeding month.

ARTICLE 19 FOREIGN EXCHANGE

- 19.1** Foreign exchange needed hereunder may be made available from the following sources among others;
- (a) The sale of services under this contract to customers in US Dollars.
 - (b) The exchange of Dong (including Dong earned from sales of services) at the appropriate SRVN foreign exchange facility.
- 19.2** Foreign exchange acquired hereunder will be used in the following order of priority:
- (a) Dividends payable to F.P; and
 - (b) Payments under any foreign technical and management assistance contracts.

ARTICLE 20 REPRESENTATIONS AND WARRANTIES

- 20.1** VMS represents and warrants to F.P. that:
- (a) VMS is authorized and empowered by all relevant SRVN Government authorities to perform its obligations hereunder;
 - (b) DGPT during the term of this contract, will authorise and empower the parties to build, operate, manage and provide services for cellular and paging telecommunications systems in southern Vietnam (Hue and south of Hue) as well as north of Hue in accordance with DGPT policy;
 - (c) The parties will be entitled to receive and collect all of the revenues due to them as generated by the Cellular System and Paging System during the business co-operation term; and
 - (d) The Vietnamese version of the Contract is the exact translation of the English version.
 - (e) Min 2×10 MHZ of spectrum of the standard GSM frequencies are allocated for the operation of the Cellular System.
- 20.2** F.P represents and warrants to VMS that:

- (a) Each foreign party is a duly organised corporation in good standing and has duly complied with all filing or registration requirements in respect of corporate or other documents imposed under the laws of Sweden, its place of incorporation and domicile; and
- (b) Each foreign party is a duly authorised and empowered to enter into this Contract and to perform its obligations hereunder.

ARTICLE 21 ASSIGNMENT

- 21.1** If either of the two parties intends to assign a part of the whole of its rights and obligations to the other party or to a third party the intending assignor shall be responsible to inform the other party in writing about such assignment at least thirty (30) days in advance and request the other party to consent such consent not to be unreasonably withheld and to be given within thirty (30) days. The conditions of any assignment to a third party shall not be more favourable than those that have been proposed to the other party to this contract. The assignee of a part or whole of the rights and obligations stipulated in the Contract shall be liable to submit to the SCCI the necessary documents related to its approval. The Assignment shall not be effective until it is approved in writing by the SCCI.

ARTICLE 22 CONFIDENTIALITY

- 22.1** VMS and F.P. during the terms of this Contract and any extension(s) thereof, and thereafter until the information properly comes into public domain, shall maintain the secrecy and confidentiality of and not disclose to any third party or person, any proprietary or secret or confidential information disclosed to it by the other party at any time during or for the purpose of negotiating of this Contract.
- 22.2** VMS and F.P. shall cause their Directors, staff and other employees, and those of their subsidiaries or affiliates, also to comply with the confidentiality obligation set forth above.
- 22.3** This provision and obligation shall survive the termination of this Contract.

ARTICLE 23 DISPUTE RESOLUTION

- 23.1** Any dispute between the parties hereto first shall be resolved through mutual consultation and amicable settlement.
- 23.2** However, if the parties fail to reach an agreement, they shall settle the dispute finally under the Rules of Conciliation and Arbitration of the International Chamber of Commerce, using a tribunal of three (3) arbitrators appointed in accordance with the said Rules whose decision shall be final and binding upon each of VMS and F.P., recognising that the arbitrators shall consider the intentions of VMS and F.P. hereunder and generally accepted standards and principles as applied by international tribunals in the arbitration and resolution of disputes.
- 23.3** The site of the arbitration shall be Paris, France, or any other place mutually agreed by the parties. The English version of the BCC-VC 9405 shall be used to resolve Article 23.

ARTICLE 24 COMPLIANCE WITH SRVN LAWS AND REGULATIONS

- 24.1** Both parties shall observe, according to existing SRVN regulations, acts or decrees relative to the LFI, any other terms and conditions not mentioned in this Contract.

ARTICLE 25 GOVERNING LAW

- 25.1** The parties commit themselves to observe fully the laws of SRVN and provisions of the LFI.
- 25.2** This Contract shall be governed by and interpreted in accordance with the promulgated laws of SRVN.

ARTICLE 26 DATE OF BUSINESS CO-OPERATION

26.1 This Contract is signed on the 2nd day of June, 1994 at Hanoi in two (2) original copies both in English and in Vietnamese.

FOR VMS

BY:

1. Name: Dinh Van Phuoc
Position: Managing Director

FOR KINNEVIK

BY:

1. Name: E.H. Ledin
Position: Senior Vice President

FOR CIV

BY:

2. Name:
Position:

2. Name: M.A. Zaman
Position: President & CEO

AMENDMENT TO BCC VC 9405

This Amendment is dated 28 October, 1994.

a) Vietnam Mobile Services Co. ("VMS")

Principal office and address: 12 Lang Trung,
Hanoi, Vietnam
Telephone: +84 4 351 534
Facsimile: +84 4 352 126
Represented by: Mr. Dinh Van Phuoc
Position: Managing Director

**b) Comvik International Vietnam AB ("CIV")
Industriforvaltnings Kinnevik AB ("Kinnevik")**

| | | |
|-------------------------------|---|-------------------------------------|
| Principal office and address: | Skeppsbron 18 103 13 Stockholm, Sweden | |
| Telephone: | +46 8 245420 | |
| Facsimile: | +46 8 203774 | |
| Represented by: | Mr Hakan Ledin Senior Vice President | Mr M. A. Zaman President and CEO |
| Position: | Kinnevik Chairman CIV | CIV |

VMS, CIV and Kinnevik have agreed to make the following additions to their Business Co-Operation Contract dated 2 June 1994 as follows:

1. In Section C Definition 15 the words "and a reasonable frequency fee" are added after the words "transmission costs".
2. In Article 3.1 (a) it is agreed that the foreign parties will pay the fee to SCCI for the business licence in accordance with applicable regulations and that such fee will be accounted for as part of Joint Costs.
3. In Article 3.1 (b) the words "state-of-the-art" are added before the words "plant and equipment" where first appearing.
4. In Article 7.2 the words "including regulations lawfully made by the relevant bodies of Vietnam which administer Telecommunications" are added after the word "regulations".
5. In Article 13.1 (b) the words "the losses" are defined to mean future anticipated profits as determined at the time by a panel of three internationally recognised telecommunications industry experts, one appointed by VMS, one by Comvik/Kinnevik and the third one by the first two.

6. In Article 14.1 the words "approved by the Ministry of Finance of Vietnam" are added after the words "International accounting principles".
7. In Article 15.2 the words "meaning all taxes and the fee payable to SCCI" are added after the words "financial obligations".
8. In Article 16.1 (b) the words "according to the agreed revenue sharing proportion" are added before the words "from the then current year".
9. In the Article 18.1 the words "State Committee for Price" are deleted and are replaced by "Vietnam authorities".

10. In Article 12.1 (d) the words "force majeure" mean all events which are beyond the control of the parties to the contract and which are unforeseen, or if foreseen, unavoidable and which prevent total or partial performance by any party. Such events shall include but not be limited to floods, droughts, typhoons, earthquakes, fires, natural disasters, strikes, political upheavals and major changes in government policy which adversely affect the economic position of any of the parties.
11. In Article 20.1 (e) the words "10 Mhz" are deleted and replaced by "7.5 Mhz".
12. The cellular and the paging systems shall commence operation throughout SRVN under BCC VC9405 in accordance to the business plan.
13. The F.P shall make available USD 127.8M for the paging and cellular systems in accordance to the business plan.
14. F.P. shall within 45 days, in addition to USD 6.2M mentioned in Article 3 b), pay to VMS after receiving SCCI approval for the BCC FRF 36,305,736, VND 1,883,129,000 and AUD 108,508 to be paid in USD at the rates of the day of payment for the GSM plant and equipment described in Annex 2a, which equipment is presently installed and operated by VMS Centre I in Hanoi. Upon such payment, VMS shall transfer the ownership of such equipment to F.P.
15. Sharing of costs and revenues commences immediately when above mentioned payment has been effectuated.

The total contributions of the parties for the 10-year period are according to the business plan:

| | |
|---------------|------------------|
| VMS: | USD 181.8M (53%) |
| CIV/Kinnevik: | USD 159.7M (47%) |

This Amendment is signed on 28 October, 1994 at Hanoi in two original copies in English and Vietnamese.

FOR VMS BY:

Name: Dinh Van Phuoc
Position: Managing Director

FOR KINNEVIK/CIV BY:

Name: M.A. Zaman on behalf of Mr Hakan Ledin
Position: Senior Vice President
Kinnevik

Name: M.A. Zaman
Position: President & CEO Comvik
Int'l Vietnam AB

AMENDMENT TO BCC VC 9405

This Amendment is made as of the 17th day of December, 1994.

The parties comprise:

A) The Vietnamese Party:

Vietnam Mobile Telecom Services Co. (VMS)

Principal office and address: 12 Lang Trung,
Hanoi, Vietnam
Telephone: +84 4 351 534
Facsimile: +84 4 352 126
Represented by: Mr. Dinh Van Phuoc
Position: Managing Director

B) The Foreign Party

Industriforvaltnings AB Kinnevik (Kinnevik)

Comvik International Vietnam AB (CIV)

Principal office and address: Skeppsbron 18
103 13 Stockholm, Sweden
Telephone: +46 8 245420
Facsimile: +46 8 203774
Represented by: Mr Hakan Ledin Mr M. A. Zaman
Senior Vice President President and CEO
Position: Kinnevik CIV
Chairman CIV

Both Parties hereby agree to correct the BCC VC 9405 in accordance with Vietnamese Regulations and laws, and to correct the Feasibility study investment plan for the first year of the BCC VC 9405.

1. Correction in Article 23.3 in BCC Contract will be:

The site of arbitration shall be Paris, France, or any other place mutually agreed by the Parties. The English and Vietnamese version of the BCC VC 9405 shall be used to resolve Article 23.

Replaces the old version:

The site of the arbitration shall be Paris, France, or any other place mutually agreed by the Parties. The English version of the BCC VC 9405 shall be used to resolve Article 23.

2. Correction in Article 11.5 in the Feasibility study of the BCC VC 9405:

| Qtr. In Operation | 1 | 2 | 3 | 4 |
|-------------------------|-----|-----|-----|-----|
| VMS (mil. USD) | 1.3 | 1.3 | 1.3 | 1.3 |
| CIV/Kinnevik (mil. USD) | 8.9 | 8.9 | 8.9 | 9.0 |

Replaces the old tables of Article 11.5 in Vietnamese and English versions of the feasibility study.

Date of Amendment

This Amendment is signed on 17th day of December, 1994 in Hanoi in two (2) original copies both in English and Vietnamese.

For
Vietnam Mobile Telecom Services Co. by:

Name: Dinh Van Phuoc
Managing Director

For
Industriforvaltnings AB by:

Name: E. Hakan Ledin
Senior Vice President

For Comvik International Vietnam AB by:

Name: M.A. Zaman
President & CEO

AMENDMENT TO BCC VC 9405

This Amendment is made as of the 22nd day of December, 1994.

The parties comprise:

A) The Vietnamese Party:

Vietnam Mobile Telecom Services Co. (VMS)

Principal office and address: 12 Lang Trung,
Hanoi, Vietnam
Telephone: +84 4 351 534
Facsimile: +84 4 352 126
Represented by: Mr. Dinh Van Phuoc
Position: Managing Director

B) The Foreign Party

Industriforvaltnings AB Kinnevik (Kinnevik)

Comvik International Vietnam AB (CIV)

| | | |
|-------------------------------|---|-------------------|
| Principal office and address: | Skeppsbron 18 103 13 Stockholm, Sweden | |
| Telephone: | +46 8 245420 | |
| Facsimile: | +46 8 203774 | |
| Represented by: | Mr Hakan Ledin | Mr M. A. Zaman |
| | Senior Vice President | President and CEO |
| Position: | Kinnevik | CIV |
| | Chairman CIV | |

Both Parties hereby agree to make the following amendment to the BCC VC 9405.

ARTICLE 13 TERMINATION OBLIGATIONS

13.1(a)(ii).

The Next Revenue hereunder for the full year immediately next preceding the termination date, multiplied by seven (7); shall be deleted,

The new text shall read

The Next Revenue hereunder for the full year immediately next preceding the termination date, multiplied by five (5);

Both Parties hereby agree to make the following amendment to the BCC VC 9405.

Foreign Party confirms not to deduct interest payment to calculate the pre tax profit. Foreign party further confirms to follow the Foreign Investment Laws of Vietnam at all times.

This Amendment is signed on 22nd day of December, 1994 in Hanoi in two (2) original copies both in English and Vietnamese.

For
Vietnam Mobile Telecom Services Co. by:

Name: Dinh Van Phuoc
Managing Director

For
Industriforvaltnings AB by:

Name: E. Hakan Ledin
Senior Vice President

For Comvik International Vietnam AB by:

Name: M.A. Zaman
President & CEO

AMENDMENT TO BCC VC 9405

This Amendment is made as of the 23rd day of December, 1994.

The parties comprise:

A) The Vietnamese Party:

Vietnam Mobile Telecom Services Co. (VMS)

Principal office and address: 12 Lang Trung,
Hanoi, Vietnam
Telephone: +84 4 351 534
Facsimile: +84 4 352 126
Represented by: Mr. Dinh Van Phuoc
Position: Managing Director

B) The Foreign Party

Industriforvaltnings AB Kinnevik (Kinnevik)

Comvik International Vietnam AB (CIV)

| | | |
|-------------------------------|---|-------------------|
| Principal office and address: | Skeppsbron 18 103 13 Stockholm, Sweden | |
| Telephone: | +46 8 245420 | |
| Facsimile: | +46 8 203774 | |
| Represented by: | Mr Hakan Ledin | Mr M. A. Zaman |
| | Senior Vice President | President and CEO |
| Position: | Kinnevik | CIV |
| | Chairman CIV | |

Both Parties hereby agree to make the following amendment to the BCC VC 9405.

ARTICLE 7 COMMITTEE OF ADVISORS

- 7.2** All recommendations of the Advisory Committee shall be implemented by the parties as long as they do not contravene SRVN's national security, governing laws and regulations and support the business purpose and business plans attached to this contract; shall be deleted.

The new text shall read,

Both parties shall make their best efforts to implement all recommendations of the Advisory Committee as long as they do not contravene SRVN's national security, governing laws and regulations and support the business purpose and business plans attached to this contract.

- 7.3** The Committee shall consist of seven (7) Advisors, of whom VMS, by notice in writing, shall be entitled to appoint three (3) Advisors and F.P. by notice in writing, shall be entitled to appoint four (4) Advisors; shall be deleted.

The new text shall read,

The Committee shall consist of eight (8) Advisors, of whom VMS, by notice in writing, shall be entitled to appoint four (4) Advisors and F.P. by notice in writing, shall be entitled to appoint four (4) Advisors

This Amendment is signed on 23rd day of December, 1994 in Hanoi in two (2) original copies both in Vietnamese and English.

For
Vietnam Mobile Telecom Services Co. by:

Name: DINH VAN PHUOC
Managing Director

For
Industriforvaltnings AB Kinnevik by:

Name: E. HAKAN LEDIN
Senior Vice President

For Comvik International Vietnam
AB by:

Name: M.A. ZAMAN
President & CEO

***AMENDMENT TO BCC VC 9405 &
AMENDMENT OF OCTOBER 28, 1994.***

This Amendment is made as of the 8th day of April, 1995.

The Parties comprise:

1. The Vietnamese Party:

Vietnam Mobile Services Co. ("VMS")

Principal office and address: 12 Lang Trung,
Hanoi, Vietnam
Telephone: +84 4 351 534
Facsimile: +84 4 352 126
Represented by: Mr. Dinh Van Phuoc
Position: Managing Director

2. The Foreign Party:

Industriforvaltnings AB Kinnevik ("Kinnevik")

Comvik International Vietnam AB ("CIV")

Principal office and address: Skeppsbron 18
103 13 Stockholm, Sweden
Telephone: +46 8 245420
Facsimile: +46 8 203774
Represented by: Mr. M.A. Zaman
Position: Vice President
Telecommunications & TV Media
South East Asia-Kinnevik
President & CEO-CIV

Both Parties hereby agree to make the following amendment to the BCC VC 9405 and the amendment of October 28, 1994.

PAYMENT

Kinnevik/Comvik agrees, in addition to the Amendment of October 28, 1994, to pay to VMS all additional investments made by VMS to purchase equipment for GSM network in Hanoi and Ho Chi Minh City (between June 2, 1994, and the date BCC-VC9405 is approved by SCCI). VMS agrees to present to Kinnevik/Comvik actual invoices for the above mentioned equipment together with the list of equipment. The Terms of payment shall be the same as mentioned in the Amendment of October 28, 1994. VMS shall transfer the Title of this equipment to Kinnevik/Comvik upon the receipt of the payment.

Date of Amendment

This Amendment is signed on the 8th day of April, 1995, in Hanoi in two (2) original copies both in English and Vietnamese.

For
Vietnam Mobile Telecom Services Company

Name: DINH VAN PHUOC
Managing Director

For
Industriforvaltnings AB Kinnevik by:
by:

Name M.A. ZAMAN
Vice President
Telecommunications & TV
Media
South East Asia

For Comvik International Vietnam
AB by:

Name: M.A. ZAMAN
President & CEO

BUSINESS CO-OPERATION CONTRACT NUMBER-VC9405

JULY 2000 AMENDMENT AND SUPPLEMENTARY CONTRACT

Based upon the Law on Foreign Investment in Vietnam approved by the National Assembly of the Socialist Republic of Vietnam on 12 November 1996, as amended.

Based upon Decree 12-CP on the implementation of the Law on Foreign Investment in Vietnam promulgated by the Government on 18 February 1997 and on all other relevant legislation.

Based on Business Co-operation Contract Number VC9405 dated 2 June 1994, as amended ("BCC").

Based on Investment Licence No. 1242/GP dated 19th May 1995.

The parties comprising:

A) Vietnamese Party:

| | |
|--------------------------------|--|
| Name of company: | Vietnam Mobile Services Co. ("VMS") |
| Company address: | 811A Giai Phong Road Hanoi Vietnam Hanoi, Vietnam |
| Telephone: | +84 4 864 9533 |
| Decision/permit establishment: | 596/QD TCCB-LD dated 11 th October 1997 issued by DGPT |
| Authorized representative: | Mr. Dinh Van Phuoc |
| Position: | Managing Director |

B) Foreign Parties

| | | |
|-----------------------------------|---|--|
| Foreign Party No.1: | Industriforvaltnings AB Kinnevik ("Kinnevik") | |
| Foreign Party No.2: | Comvik International Vietnam AB ("CIV") | |
| Both FP's address: | Skeppsbron 18 S-103 13 Stockholm, Sweden | |
| Telephone: | +46 8 245420 | |
| | CIV | Kinnevik |
| Permit for establishment/business | No. 556472-6825 Registered in Sweden Date: 31 August 1993 | No. 556001-9035 Registered in Sweden Date: 18 September 1936 |

Authorised representative of CIV and position:

Authorised representative of Kinnevik and position:

HEREBY AGREE AS FOLLOWS

1. Insert the following new definition in the BCC in Part C-Provisions of the Contract:

"23 "Detailed Investment Plan" means the Detailed Investment Plan for the remaining years of the BCC approved by the MPI and attached to the Amendment and the Supplementary Contract to the BCC signed on 20 July, 2000.

2. Insert a new Article 5.3 in the BCC as follows:

"5.3 Each year prior to 1 July, the parties to the BCC shall review and may modify (if necessary) the investment items based on the Detailed Investment Plan for that year and the F.P.'s obligation to contribute capital set out in Article 4 of the Amendment and Supplementary Contract to the BCC. Any modification of those investment items shall not result in the minimum capital contribution by the F.P. falling below the minimum capital contribution set out in the Detailed Investment Plan for that year provided that the total capital contributions of the F.P. for network equipment is US\$142.8M under the Contract. The agreed investment projects and their values shall be included in a yearly investment plan ("Year Investment Plan") that shall become effective on 1 July of the year to which it relates. If the parties fail to agree the Yearly Investment Plan before 1 July of that year, the parties shall implement the investment items set out in the Detailed Investment Plan for that year.

During the implementation of the Yearly Investment Plan, the implementation value of the projects of the F.P. will be deemed to be contributed on the date of the F.P. makes the first payment for the signed orders for services and/or for the purchase of equipment to implement projects identified in the Yearly Investment Plan for that year or other projects. ("Projects"). If the F.P. fails to contribute capital for the Projects in accordance with the signed orders, VMS shall notify the F.P. in writing of its intention to make the payment on behalf of the F.P. for such orders. Within 30 days since VMS sends the written notice, the F.P. shall: (a) make payment for such orders, or (b) authorize VMS in writing to make the payment on behalf of the F.P. for the said orders. In this case, the amount paid by VMS to implement that Project will be reimbursed by either: (a) deducting those payments from the Net Revenues which would have been distributed to the F.P. in the latest advance period; or (b) from the F.P.'s own funds and on the date the F.P. makes the reimbursement to VMS, the amount of the reimbursement will be deemed to be contributed by the F.P. as capital to the BCC.

Before the ending date of the BCC year (30th June each year), VMS shall review the implementation value of the F.P.'s projects during the year with the Yearly Investment Plan agreed by both parties for that year. VMS shall be entitled to retain an amount from the Net Revenue of that year which would have been distributed to the F.P. to be used solely to implement the projects in that Yearly Investment Plan that have been delayed by the F.P. and that amount retained by VMS shall be immediately deemed to be capital contributed by the F.P.

3. The ratio of distribution of Net Revenue stipulated in items (a) (ii) and (b) (ii) of Article 16.3 of the BCC shall be deleted and replaced with the following:

(a) (ii) VMS: "50%—for the fiscal years from the beginning of the sixth (6) year to the end of the tenth (10) year of the BCC".

(ii) the F.P.: "50%—for the fiscal years from the beginning of the sixth (6) year to the end of the tenth (10) year of the BCC".

4. In the Amendment to the BCC signed on 28 October 1994, delete the words "the F.P. shall make available USD127.8M" and replace with the words "In addition to the contribution of any unpaid capital of USD127.8M, the F.P. shall contribute a capital amount of USD15 (fifteen) Million to the capital of the BCC for network equipment".

5. Defined terms used in the BCC also apply to this Amendment and Supplementary Contract.

6. Except for amendments set out herein, all other provisions of the BCC and its applicable amendments remain in full force and effect.
7. This Amendment Contract to the BCC is signed on the 20 day of July 2000 at Hanoi in four (4) original copies both in English and in Vietnamese.

FOR VMS

BY:

Name: Dinh Van Phuoc

Position: Managing Director

FOR KINNEVIK

BY:

Name: M.A. Zaman

Position: Vice President

FOR CIV

BY:

Name: Simon Perkins

Position: Chief Representative & CEO

BUSINESS CO-OPERATION CONTRACT NUMBER-VC9405
AMENDMENT AND SUPPLEMENTARY CONTRACT
14 January 2002

Based upon the Law on Foreign Investment in Vietnam approved by the National Assembly of the Socialist Republic of Vietnam on 09 June 2000.

Based upon Decree 24-CP on the implementation of the Law on Foreign Investment in Vietnam promulgated by the Government on 31 July 2000 and on all other relevant legislation.

Based on Business Co-operation Contract Number VC9405 dated 2 June 1994, as amended ("BCC").

Based on Investment Licence No. 1242/GP dated 19th May 1995 and the Amendment Licence No. 1242/GPDC dated 10/10/2000 of MPI.

The parties comprising:

A) Vietnamese Party:

| | |
|--------------------------------|---|
| Name of company: | Vietnam Mobile Services Co. ("VMS") |
| Company address: | 811A Giai Phong Road Hanoi Vietnam Hanoi, Vietnam |
| Telephone: | +84 4 864 9533 fax: +84 4 864 9534 |
| Major business activities: | Providing mobile telephony services |
| Decision/permit establishment: | 596/QD TCCB-LD dated 11th October 1997 issued by DGPT |
| Authorized representative: | Mr. Dinh Van Phuoc |
| Position: | Managing Director |

B) Foreign Parties

| | |
|--|--|
| Foreign Party No.1: | Industriforvaltnings AB Kinnevik ("Kinnevik") |
| Foreign Party No.2: | Comvik International Vietnam AB ("CIV") Kinnevik and CIV are known together as "F.P." |
| Both F.P.'s address: | Skeppsbron 18 S-103 13 Stockholm, Sweden |
| Telephone: | +46 8 245420 Fax: +46 8 203 774 |
| Major business activities: | Providing telecommunication services CIV Kinnevik |
| Permit for establishment/business | No. 556472-6825 No. 556001-9035 Registered in Sweden Registered in Sweden Date: 31 August 1993 Date: 18 September 1936 |
| Authorised representative of CIV: | Mr. Simon Perkins |
| Position: | Chief Representative and CEO |
| Authorised representative of Kinnevik: | Mr. M.A. Zaman |
| Position: | Vice President |

Both hereby agree as follows:

RECITALS

Whereas, VMS and the F.P. (the Parties) entered into a Business Co-operation Contract ("BCC") in 1994, and have been operating under the BCC since 1 July 1995; and

Whereas the Parties are very happy with the successful co-operation generated by the BCC, and by their contribution to the socio-economic development of Vietnam through their development of a world-class cellular mobile network; and

Whereas, as a consequence of their growth, the parties have fully invested the total capital amounts set out under the BCC, therefore the Parties require the investment of additional capital amounts to support the continued growth and development of the GSM mobile telephony network; both Parties mutually agree to implement the following actions:

Building up a mobile telephony network and expanding its coverage nation-wide to meet the demand for cellular telephony service in the Vietnamese market; and

Provision many useful valued added services as: Email; Internet access, high speed wireless data etc; and

Implementing new technology: 2,5G, 3G etc; and

VMS continuously receiving technology transferral, training courses for its staffs in the field of mobile network management and operation.

Now therefore, the Parties agree as follow:

A. INVESTMENT TO 30/06/2005.

1. Insert the following new definition in the BCC in Part C–Provisions of the Contract:

"25 "Additional Capital Investment and Revenue Plan"–hereafter called "Additional Plan"–means the Plan for the remaining years of the BCC (from 01/01/2002 to 30/06/2005) approved by the MPI and attached to the Amendment and the Supplementary Contract to the BCC signed on 14 January 2002. The "Additional Plan" shall set out the capital to be contributed each year by each Party and covers detailed investment items and the correspondent capital, as well as the Net Revenue objectives of the BCC.

Shall the Net Revenue objective of the prior year be different from the Net Revenue objective of the BCC for the same period set out in the "Additional Plan", the capital to be contributed by each party for the year shall be amended in proportion to the increase (or decrease) on the prior year's Net Revenue objective.

2. Insert a new Item 3.2 into the Article 3 of the BCC, subject to clause 25 of Part C–Provisions of the Contract, as follows:

"3.2 Both Parties shall contribute the minimum amount of USD 100,000,000 (One hundred million US dollars) but not exceeding USD 120,000,000 (One hundred and twenty million US dollars) for network investments in the remaining years of BCC (from 01/01/

2002 to 30/06/2005) with a contribution ratio as below:

The Foreign Parties: 50% means the minimum contribution of USD 50,000,000 (Fifty millions US dollars) but not exceeding USD 60,000,000 (Sixty millions US dollars)".

The Vietnamese Party: 50% means the minimum contribution of USD 50,000,000 (Fifty millions US dollars) but not exceeding USD 60,000,000 (Sixty millions US dollars).

3. Insert a new Item 5.4 into the Article 5 of the BCC, subject to clause 25 of Part C–Provisions of the Contract, as follows:

"5.4 Both parties undertake to strictly perform its obligations on additional capital contribution in accordance with the "Additional Plan" approved by the ministry of Planning and Investment attached to this Amendment and Supplement to the BCC. During the implementation of the "Additional Plan", the capital amount of each party will be deemed to be contributed on the date the Parties makes the first payment for the signed orders for services and/or for the purchase of equipment to implement projects identified in the Additional Capital Investment and Revenue Plan for that year or other projects. ("Projects"). If the F.P. fails to contribute capital for the Projects in accordance with the signed orders, VMS shall notify the F.P. in writing of its intention to make the payment on behalf of the F.P. for such orders. Within 30 days since VMS sends the written notice, the F.P. shall: (a) make payment for such orders, or (b) authorize VMS in writing to make the payment on behalf of the F.P. for the said orders. In this case, the amount paid by VMS to implement that Project will be reimbursed by either: (a) deducting those payments from the Net Revenues which would have been distributed to the F.P. in the latest advance period; or (b) from the F.P.'s own funds and on the date the F.P. makes the reimbursement to VMS, the amount of the reimbursement will be deemed to be contributed by the F.P. as capital to the BCC.

Before the ending date of the BCC year (31 December each year), VMS shall review the implementation value of the F.P.'s projects during the year with the "Additional Plan" agreed by both parties for that year. VMS shall be entitled to retain an amount from the Net Revenue of that year which would have been distributed to the F.P. to be used solely to implement the projects in the "Additional Plan" that have been delayed by the F.P. and that amount retained by VMS shall be immediately deemed to be capital contributed by the F.P.

Both Parties mutually commit to effectively use with their own best efforts the contributed amount in order to make the MobiFone network one of the leading mobile networks in Vietnam."

4. "In the Article 4 of the Amendment and Supplement to the BCC signed on 20 July 2000, delete the words "In addition to the contribution of any unpaid capital of USD127.8M., the F.P. shall contribute a capital amount of USD 15 (fifteen) Million to the capital of the BCC for network equipment" and replace with the words *"In addition to the contribution of any unpaid capital of USD142.8 M, the F.P. shall contribute a capital amount of at least USD 50 (fifty) Million but not exceeding USD 60 (sixty) Million to the capital of the BCC for network equipment, subject to clause 25 of Part C–Provisions of the Contract"*.

In the Article 3.1.a of the BCC signed 2nd June, 1994, insert the words *"The Vietnamese Party shall contribute a minimum amount of USD 50,000,000 (fifty millions US dollars) but not exceeding USD 60,000,000 (sixty millions US dollars) for network equipment, subject to clause 25 of Part C–Provisions of the Contract"*.

5. Defined terms used in the BCC and the Amendment and Supplementary Contracts also apply to this Amendment and Supplementary Contract.
6. Except for the amendments set out above, all other provisions of the BCC and its applicable amendments remain in full force and effect.

B. FURTHER CO-OPERATION.

The Parties mutually agree to negotiate the co-operation for the period after 30 June 2005 (after the termination of the Business Co-operation Contract No. VC9405) under the form permitted and approved by the VNPT and other competent authorities of Vietnam.

This Amendment Contract to the BCC is signed on the 14 January, 2002 at Hanoi in four (4) original copies both in English and in Vietnamese.

For VMS
BY:

Name: Dinh Van Phuoc
Position: Managing Director

For KINNEVIK
BY:

Name: M.A. Zaman
Position: Vice President

For CIV
BY:

Name: Simon Perkins
Position: Chief Representative &
CEO

BUSINESS CO-OPERATION CONTRACT NUMBER-VC9405
AMENDMENT AND SUPPLEMENTARY CONTRACT
9th January 2004

Based upon the Law on Foreign Investment in Vietnam approved by the National Assembly of the Socialist Republic of Vietnam on 09 June 2000.

Based upon Decree 24-CP on the implementation of the Law on Foreign Investment in Vietnam promulgated by the Government on 31 July 2000 and on all other relevant legislation.

Based on Business Co-operation Contract Number VC9405 dated 2 June 1994, as amended ("BCC").

Based on Investment Licence No. 1242/GP dated 19th May 1995 and the Amendment Licence No. 1242/GPDC dated 10/10/2000 and Amendment Licence No. 1242/GPDC1 dated 27/03/2002 of MPI.

The parties comprising:

A) Vietnamese Party:

| | |
|--------------------------------|---|
| Name of company: | Vietnam Mobile Services Co. ("VMS") |
| Company address: | 811A Giai Phong Road Hanoi Vietnam Hanoi, Vietnam |
| Telephone: | +84 4 864 9533 fax: +84 4 864 9534 |
| Major business activities: | Providing mobile telephony services |
| Decision/permit establishment: | 596/QD TCCB-LD dated 11 th October 1997 issued by DGPT |
| Authorized representative: | Mr. Dinh Van Phuoc |
| Position: | Managing Director |

B) Foreign Parties

| | | |
|--|---|-------------------------|
| Foreign Party No.1: | Industriforvaltnings AB Kinnevik ("Kinnevik") | |
| Foreign Party No.2: | Comvik International Vietnam AB ("CIV") | |
| Both FP's address: | Skeppsbron 18 S-103 13 Stockholm, Sweden | |
| Telephone: | +46 8 245420 Fax: +46 8 203 774 | |
| Major business activities: | Providing telecommunication services | |
| | CIV | Kinnevik |
| Permit for establishment/business | No. 556472-6825 | No. 556001-9035 |
| | Registered in Sweden | Registered in Sweden |
| | Date: 31 August 1993 | Date: 18 September 1936 |
| Authorised representative of CIV: | Mr. Simon Perkins | |
| Position: | Chief Representative and CEO | |
| Authorised representative of Kinnevik: | Mr. M.A. Zaman | |
| Position: | Vice President | |

Both hereby agree as follows:

RECITALS

Whereas, VMS and the F.P. (the Parties) entered into a Business Co-operation Contract ("BCC") in 1994, and have been operating under the BCC since 1 July 1995; and

Whereas the Parties are very happy with the successful co-operation generated by the BCC, and by their contribution to the socio-economic development of Vietnam through their development of a world-class cellular mobile network; and

Whereas, as a consequence of their growth, the parties have fully invested the total capital amounts set out under the BCC, therefore the Parties require the investment of additional capital amounts to support the continued growth and development of the GSM mobile telephony network; both Parties mutually agree to implement the following actions:

Building up a mobile telephony network and expanding its coverage nation-wide to meet the demand for cellular telephony service in the Vietnamese market; and

Provision many useful valued added services as: GPRS/MMS; EDGE, Internet access, high speed wireless data etc; and

Implementing new technology: 2,5G and based for 3G etc; and

VMS continuously receiving technology transferral, training courses for its staffs in the field of mobile network management and operation.

Now therefore, the Parties agree as follow:

1. Insert the following new definition in the BCC in Part C–Provisions of the Contract:

"26 "Detailed Investment Plan for the BCC year 2004"–means the Investment Plan for the remaining time of the BCC (from 01/01/2004 to 30/06/2005) signed by both Parties on 30th December 2003 and approved by the MPI and attached to the Amendment and the Supplementary Contract to the BCC signed on 9th January 2004. This Plan shall set out the capital to be contributed each year by each Party and covers detailed investment items and the correspondent capital.
2. Insert a new Item 3.3 into the Article 3 of the BCC, subject to clause 26 of Part C–Provisions of the Contract, as follows:

"3.3 Both Parties shall contribute the additional amount of USD 20,000,000 (Twenty million US dollars) for network investments in the remaining time of BCC (from 01/01/2004 to 30/06/2005) with a contribution ratio as below:

The Vietnamese Party: 50% means the contribution of USD 10,000,000 (*Ten millions US dollars*).

The Foreign Parties: 50% means the contribution of USD 10,000,000 (*Ten millions US dollars*)."
3. In the Article 4 of the Amendment and Supplement to the BCC signed on 14th January 2002, delete the words "*In addition to the contribution of any unpaid capital of USD 142.8 M. the F.P. shall contribute a capital amount of at least USD 50,000,000 (Fifty million US dollars) but not exceeding USD 60,000,000 (Sixty million US dollars) to the capital of the BCC for network equipment, subject to clause 25 of Part C–Provisions of the Contract*" and replace with the words "*In addition to the contribution of any unpaid capital of USD 192.8 M, the F.P. shall contribute an additional amount of USD 10,000,000 (ten million US dollars) to the capital of the BCC for network equipment, subject to clause 26 of Part C–Provisions of the Contract*" and

In the Article 3.1.a of the BCC signed 2nd June, 1994, insert the words "*The Vietnamese Party shall contribute an additional capital amount of USD 10,000,000 (Ten million US dollars) for network equipment, subject to clause 26 of Part C–Provisions of the Contract*".

4. Defined terms used in the BCC and the Amendment and Supplementary Contracts also apply to this Amendment and Supplementary Contract.
5. Except for amendments set out above, all other provisions of the BCC and its applicable amendments remain in full force and effect.

This Amendment Contract to the BCC is signed on the 9th January, 2004 at Hanoi in four (4) original copies both in English and in Vietnamese.

FOR VMS

BY:

Name: Dinh Van Phuoc

Position: Managing Director

FOR KINNEVIK

BY:

Name: M.A. Zaman

Position: Vice President

FOR CIV

BY:

Name: Simon Perkins

Position: Chief Representative & CEO

CERTIFICATION

I, Marc Beuls, the Chief Executive Officer of Millicom International Cellular S.A., certify that:

1. I have reviewed this annual report on Form 20-F of Millicom International Cellular S.A.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the company and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986;
 - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: January 13, 2005

By:

/s/ MARC BEULS

Name: Marc Beuls
Title: *Chief Executive Officer*

Exh 12.1-1

QuickLinks

[Exhibit 12.1](#)

[CERTIFICATION](#)

CERTIFICATION

I, Bruno Nieuwland, the Chief Financial Controller of Millicom International Cellular S.A., certify that:

1. I have reviewed this annual report on Form 20-F of Millicom International Cellular S.A.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the company and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986;
 - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: January 13, 2005

By:

/s/ BRUNO NIEUWLAND

Name: Bruno Nieuwland
Title: *Chief Financial Controller*

Exh 12.2-1

QuickLinks

[Exhibit 12.2](#)

[CERTIFICATION](#)

CERTIFICATION

I, Judy Tan, the Chief of Finance–Global Operations of Millicom International Cellular S.A., certify that:

1. I have reviewed this annual report on Form 20-F of Millicom International Cellular S.A.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the company as of, and for, the periods presented in this report;
4. The company's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the company and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Paragraph omitted pursuant to SEC Release Nos. 33-8238 and 34-47986;
 - (c) Evaluated the effectiveness of the company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the company's internal control over financial reporting that occurred during the period covered by the annual report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting; and
5. The company's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the company's auditors and the audit committee of the company's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

Date: January 13, 2005

By:

/s/ JUDY TAN

Name: Judy Tan
Title: *Chief of Finance-Global Operations*

Exh 12.3-1

QuickLinks

[Exhibit 12.3](#)

[CERTIFICATION](#)

CERTIFICATION

The certification set forth below is being submitted in connection with the Annual Report on Form 20-F of Millicom International Cellular S.A. ("Millicom") for the fiscal year ended December 31, 2003 (the "Report") for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code.

Marc Beuls, the Chief Executive Officer of Millicom, Bruno Nieuwland, the Chief Financial Controller of Millicom and Judy Tan, the Chief of Finance–Global Operations, each certifies that, to the best of his or her knowledge:

1. the Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and
2. the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Millicom.

Date: January 13, 2005

MILLICOM INTERNATIONAL CELLULAR S.A.

By: /s/ MARC BEULS

Name: Marc Beuls

Title: *Chief Executive Officer*

By: /s/ BRUNO NIEUWLAND

Name: Bruno Nieuwland

Title: *Chief Financial Controller*

By: /s/ JUDY TAN

Name: Judy Tan

Title: *Chief of Finance–Global Operations*

Exh 13.1-1

QuickLinks

[Exhibit 13.1](#)

[CERTIFICATION](#)

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statements on Form F-3 (No. 333-111779) and Form F-4/A (No. 333-112948) of Millicom International Cellular S.A. of our report dated March 31, 2004, except for Note 31 as to which the date is April 30, 2004, relating to the financial statements, which appears in this Form 20-F/A.

PricewaterhouseCoopers S.à r.l.

Luxembourg, January 12, 2005

QuickLinks

[Exhibit 14.1](#)

[CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM](#)

CONSENT OF INDEPENDENT AUDITORS

We hereby consent to the incorporation by reference in the Registration Statement on Form F-3 (No. 333-111779) and the Registration Statement on Form F-4/A (No. 333-112948) of Millicom International Cellular S.A. of our report dated June 4, 2004 relating to the financial statements of Telefónica Celular, S.A., which appears in the Annual Report on Form 20-F/A of Millicom International Cellular S.A. for the year ended December 31, 2003. We also consent to the reference to us under the heading "Experts" in the registration Statement on Form F-4/A (No. 333-112948) of Millicom International Cellular S.A.

PricewaterhouseCoopers
Interamérica, S. de R. L.- Honduras
January 11, 2005

QuickLinks

[Exhibit 14.2](#)

[CONSENT OF INDEPENDENT AUDITORS](#)

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statement on Form F-3 (No. 333-111779) and the Registration Statement on Form F-4/A (No. 333-112948) of Millicom International Cellular S.A. of our report dated June 30, 2004 relating to the financial statements of CamGSM Company Limited, which appears in the Annual Report on Form 20-F/A of Millicom International Cellular S.A. for the year ended December 31, 2003. We also consent to the reference to us under the heading "Experts" in the registration Statement on Form F-4/A (No. 333-112948) of Millicom International Cellular S.A.

PricewaterhouseCoopers (Cambodia) Limited
Phnom Penh, Kingdom of Cambodia
January 11, 2005

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[Exhibit 14.3](#)

[CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM](#)

CONSENT OF INDEPENDENT AUDITORS

We hereby consent to the incorporation by reference in the Registration Statement on Form F-3 (No. 333-111779) and the Registration Statement on Form F-4/A (No. 333-112948) of Millicom International Cellular S.A. of our report dated March 14, 2004 relating to the financial statements of COMUNICACIONES CELULARES, S.A., which appears in the Annual Report on Form 20-F/A of Millicom International Cellular S.A. for the year ended December 31, 2003. We also consent to the reference to us under the heading "Experts" in the registration Statement on Form F-4/A (No. 333-112948) of Millicom International Cellular S.A.

/s/ Robert Reyes

Robert Reyes

Director Partner

BDO-AUDITORES Y CONSULTORES, S.A.

January 11, 2005

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[Exhibit 14.4](#)

[CONSENT OF INDEPENDENT AUDITORS](#)