# SECURITIES AND EXCHANGE COMMISSION

# **FORM 10-Q**

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **2025-08-01** | Period of Report: **2025-06-30** SEC Accession No. 0001043277-25-000037

(HTML Version on secdatabase.com)

# **FILER**

# C. H. ROBINSON WORLDWIDE, INC.

CIK:1043277| IRS No.: 411883630 | State of Incorp.:DE | Fiscal Year End: 1231

Type: 10-Q | Act: 34 | File No.: 000-23189 | Film No.: 251175186 SIC: 4731 Arrangement of transportation of freight & cargo

Mailing Address 14701 CHARLSON ROAD EDEN PRAIRIE MN 55347 Business Address 14701 CHARLSON ROAD EDEN PRAIRIE MN 55347 9529378500

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**For the Quarterly Period Ended June 30, 2025

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period From to

Commission File Number: 000-23189



# C.H. ROBINSON WORLDWIDE, INC.

(Exact name of registrant as specified in its charter)

Delaware

41-1883630

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

14701 Charlson Road Eden Prairie, MN 55347

(Address of principal executive offices, including zip code)

952-937-8500

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Trading Symbol(s)

Name of each exchange on which registered

Common Stock, \$0.10 par value

**CHRW** 

Nasdaq Global Select Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗷 No 🗆

ndicate by check mark wheth	er the registrant has si	abmitted electronically every Into	eractive Date File req	uired to be submitted pursuant to	ว Rule 405 of
Regulation S-T (§232.405 of t	his chapter) during the	e preceding 12 months (or for su	ch shorter period that	the registrant was required to su	ıbmit such
iles). Yes   No □					
,					
ndicate by check mark wheth	er the registrant is a la	arge accelerated filer, an accelera	ted filer, a non-accele	rated filer, a smaller reporting of	ompany, or an
emerging growth company. Se	ee definitions of "large	e accelerated filer," "accelerated	filer," "smaller report	ing company," and "emerging g	rowth
company" in Rule 12b-2 of the	e Exchange Act.				
Large accelerated filer	X	Accelerated filer		Emerging growth company	
NI 1 4 1 61		C 11			
Non-accelerated filer		Smaller reporting company			
		1.04		1, 2, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	1.1
	•	mark if the registrant has elected			ig with any
new or revised financial accou	inting standards provi	ded pursuant to Section 13(a) of	the Exchange Act. □		
ndicate by check mark wheth	er the registrant is a sl	hell company (as defined in Rule	12b-2 of the Exchan	ge Act). Yes □ No 🗷	
,	8	1 7 (	•	5	
As of July 30, 2025, the numb	er of shares outstandi	ng of the registrant's Common S	tock, par value \$0.10	per share, was 118,091,162.	

# C.H. ROBINSON WORLDWIDE, INC. TABLE OF CONTENTS

### **PART I. Financial Information**

Item 1.	Financial Statements (Unaudited)	<u>3</u>
	Condensed Consolidated Balance Sheets as of June 30, 2025 and December 31, 2024	<u>3</u>
	Condensed Consolidated Statements of Operations and Comprehensive Income for the Three and Six Months  Ended June 30, 2025 and 2024	<u>4</u>
	Condensed Consolidated Statements of Stockholders' Investment for the Three and Six Months Ended June 30, 2025 and 2024	<u>5</u>
	Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2025 and 2024	<u>6</u>
	Notes to Condensed Consolidated Financial Statements	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>25</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>37</u>
Item 4.	Controls and Procedures	<u>37</u>
	PART II. Other Information	
Item 1.	Legal Proceedings	<u>38</u>
Item 1A.	Risk Factors	<u>38</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>38</u>
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>38</u>
Item 4.	Mine Safety Disclosures	<u>38</u>
Item 5.	Other Information	<u>39</u>
Item 6.	<u>Exhibits</u>	<u>39</u>
	<u>Signatures</u>	<u>40</u>

# PART I - FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

C.H. ROBINSON WORLDWIDE, INC. Condensed Consolidated Balance Sheets

(unaudited, in thousands, except per share data)

		June 30, 2025	D	ecember 31, 2024
ASSETS				
Current assets:				
Cash and cash equivalents	\$	155,993	\$	145,762
Receivables, net of allowance for credit loss of \$16,477 and \$13,285		2,538,082		2,383,709
Contract assets, net of allowance for credit loss		188,897		200,332
Prepaid expenses and other		130,742		102,166
Assets held for sale				137,634
Total current assets		3,013,714		2,969,603
Property and equipment, net of accumulated depreciation and amortization		122,954		127,189
Goodwill		1,441,198		1,428,965
Other intangible assets, net of accumulated amortization		23,322		28,193
Right-of-use lease assets		309,299		334,738
Deferred tax assets		283,846		300,909
Other assets		127,578		108,329
Total assets	\$	5,321,911	\$	5,297,926
LIABILITIES AND STOCKHOLDERS' INVESTMENT				
Current liabilities:				
Accounts payable	\$	1,325,208	\$	1,178,335
Outstanding checks		22,948		33,797
Accrued expenses:				
Compensation		117,603		180,801
Transportation expense		148,218		153,274
Income taxes		14,519		9,326
Other accrued liabilities		162,733		173,318
Current lease liabilities		72,693		72,842
Current portion of debt		431,917		455,792
Liabilities held for sale		_		67,413
Total current liabilities		2,295,839		2,324,898
Long-term debt		922,318		921,857
Noncurrent lease liabilities		264,797		290,641
Noncurrent income taxes payable		41,326		23,472
Deferred tax liabilities		9,939		12,565
Other long-term liabilities		3,305		2,442
Total liabilities		3,537,524		3,575,875
Stockholders' investment:				
Preferred stock, \$0.10 par value, 20,000 shares authorized; no shares issued or outstanding	5	_		_
Common stock, \$0.10 par value, 480,000 shares authorized; 179,199 and 179,199 shares issued, 118,317 and 118,664 outstanding		11,832		11,866
Additional paid-in capital		724,076		775,054
Retained earnings Copyright © 2025 <u>www.secdatabase.com</u> . All Rights Reserved.		5,923,990		5,786,337
Please Consider the Environment Before Printing This Document Accumulated other comprehensive loss		(71,882)		(110,402

see accompanying notes to the condensed consolidated	i financiai siaiemenis.	
	3	

# C.H. ROBINSON WORLDWIDE, INC.

# **Condensed Consolidated Statements of Operations and Comprehensive Income**

(unaudited, in thousands except per share data)

		Three Months	End	ed June 30,	Six Months E	Ended June 30,		
		2025		2024	2025		2024	
Revenues:								
Transportation	\$	3,746,660	\$	4,121,930	\$ 7,468,575	\$	8,204,518	
Sourcing		389,883		361,418	714,708		691,141	
Total revenues		4,136,543	_	4,483,348	8,183,283		8,895,659	
Costs and expenses:								
Purchased transportation and related services		3,092,641		3,470,383	6,174,011		6,925,379	
Purchased products sourced for resale		350,671		325,556	642,953		625,142	
Personnel expenses		335,322		361,222	683,875		740,309	
Other selling, general, and administrative expenses		141,990		148,097	289,672		299,606	
Total costs and expenses		3,920,624	_	4,305,258	7,790,511		8,590,436	
Income from operations		215,919		178,090	392,772		305,223	
Interest and other income/expense, net		(22,026)	_	(21,525)	(42,077)		(38,305)	
Income before provision for income taxes		193,893		156,565	350,695		266,918	
Provision for income taxes		41,422		30,314	62,922		47,763	
Net income		152,471		126,251	287,773		219,155	
Other comprehensive income (loss)	<u> </u>	28,085		(1,313)	38,520		(20,803)	
Comprehensive income	\$	180,556	\$	124,938	\$ 326,293	\$	198,352	
Basic net income per share	\$	1.27	\$	1.06	\$ 2.39	\$	1.84	
Diluted net income per share	\$	1.26	\$	1.05	\$ 2.37	\$	1.83	
Basic weighted average shares outstanding		120,244		119,418	120,605		119,381	
Dilutive effect of outstanding stock awards		781		502	837		351	
Diluted weighted average shares outstanding		121,025		119,920	121,442		119,732	

See accompanying notes to the condensed consolidated financial statements.

# C.H. ROBINSON WORLDWIDE, INC.

## **Condensed Consolidated Statements of Stockholders' Investment**

(unaudited, in thousands, except per share data)

								Accumulated			
	Common			A	Additional			Other			Total
	Shares				Paid-in	Retained	(	Comprehensive	Treasury	Sto	ockholders'
	Outstanding	A	mount		Capital	Earnings		Loss	Stock	Iı	nvestment
Balance December 31, 2024	118,664	\$	11,866	\$	775,054	\$ 5,786,337	\$	(110,402)	\$ (4,740,804)	\$	1,722,051
Net income						135,302					135,302
Foreign currency adjustments								10,435			10,435
Dividends declared, \$0.62 per share						(74,418)					(74,418)
Stock issued for employee benefit plans	779		78		(83,179)				50,080		(33,021)
Stock-based compensation expense	_		_		23,146				_		23,146
Repurchase of common stock	(485)		(48)						(48,722)		(48,770)
Balance March 31, 2025	118,958		11,896		715,021	5,847,221		(99,967)	(4,739,446)		1,734,725
Net income						152,471					152,471
Foreign currency adjustments								28,085			28,085
Dividends declared, \$0.62 per share						(75,702)					(75,702)
Stock issued for employee benefit plans	229		23		(11,827)				17,262		5,458
Stock-based compensation expense	_		_		20,882				_		20,882
Repurchase of common stock	(870)		(87)						(81,445)		(81,532)
Balance June 30, 2025	118,317	\$	11,832	\$	724,076	\$ 5,923,990	\$	(71,882)	\$ (4,803,629)	\$	1,784,387

	Common Shares Outstanding	Am	ount	Ā	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss		Treasury Stock		Total ckholders'
Balance December 31, 2023	116,768	\$	11,677	\$	754,093	\$ 5,620,790	\$	(80,946)	\$	(4,886,917)	\$ 1,418,697
Net income						92,904					92,904
Foreign currency adjustments								(19,490)			(19,490)
Dividends declared, \$0.61 per share						(74,065)					(74,065)
Stock issued for employee benefit plans	232		23		(29,768)					19,020	(10,725)
Stock-based compensation expense			_		22,673					_	22,673
Balance March 31, 2024	117,000	1	11,700		746,998	5,639,629		(100,436)		(4,867,897)	1,429,994
Net income						126,251					126,251
Foreign currency adjustments								(1,313)			(1,313)
Dividends declared, \$0.61 per share						(74,006)					(74,006)
Stock issued for employee benefit plans	262		26		(10,435)					20,352	9,943
Stock-based compensation expense			_		19,572					_	19,572
Balance June 30, 2024	\$ 117,262	\$	11,726	\$	756,135	\$ 5,691,874	\$	(101,749)	\$	(4,847,545)	\$ 1,510,441

See accompanying notes to the condensed consolidated financial statements.

# C.H. ROBINSON WORLDWIDE, INC. Condensed Consolidated Statements of Cash Flows

(unaudited, in thousands)

Adjustments to reconcile net income to net each (used for) provided by operating activities:		Si	nded J	d June 30,		
Net income         \$ 287,733         \$ 219,155           Adjustments to reconcile net income to net cosh (used for) provided by operating activities         50,508         48,922           Depociation and amordization         50,508         48,922           Stock-based compensation         44,028         42,284           Deferred income taxes         15,419         (13,392           Excess tax henefit on stock-based compensation         (8,155)         (2,274           Change in loss on disposal group         (560)         ————————————————————————————————————		20	)25		2024	
Adjustments to reconcile net income to net each (used for) provided by operating activities:	OPERATING ACTIVITIES					
Depreciation and amortization   \$0.508   48,932	Net income	\$	287,773	\$	219,155	
Provision for credit lesses         6,605         4,298           Stock-based compensation         44,028         42,245           Deferred income taxes         15,419         (13,392           Excess tax benefit on stock-based compensation         (8,155)         (2,274           Change in loss on disposal group         (569)         —           Other operating activities         7,254         10,841           Changes in operating elements         (108,002)         290,042           Receivables         (108,002)         290,042           Contract assets         11,95         (70,514           Prepaid expenses and other         (27,934)         8,034           Right of use asset         24,704         3,093           Accounts payable and outstanding checks         121,249         122,494           Accrued compensation         (6,667)         (13,276           Accrued insone taxes         30,866         660           Other accrued liabilities         (20,779)         1,108           Lesse liability         (31,844)         3,248           Other assets and liabilities         (604         2,006           Net cash provided by operating activities         (31,844)         33,369           INVESTING ACTIVITIES	Adjustments to reconcile net income to net cash (used for) provided by operating activities:					
Stock-based compensation         44,028         42,245           Deferred income taxes         15,419         (13,392           Excess tax benefit on stock-based compensation         (8,155)         (2,274           Change in loss on disposal group         (569)         —           Other operating activities         7,254         10,841           Changes in operating elements:         —         (108,002)         (290,042)           Contract assets         11,595         (70,514)         (70,514)           Prepaid expenses and other         (27,934)         (80,034) <t< td=""><td>Depreciation and amortization</td><td></td><td>50,508</td><td></td><td>48,932</td></t<>	Depreciation and amortization		50,508		48,932	
Deferred income taxes	Provision for credit losses		6,605		4,298	
Excess tax benefit on stock-based compensation         (8.155)         (2.274           Change in loss on disposal group         (569)         —           Other operating activities         7,254         10,841           Changes in operating elements:         8         (108,002)         (290,042)           Receivables         (108,002)         (290,042)         (200,042)           Contract assets         11,595         (70,514)           Prepaid expenses and other         (27,934)         8,034           Right of use asset         24,704         (3,093)           Accounts payable and outstanding checks         121,249         122,404           Accured compensation         (64,607)         (64,607)         123,404           Accured income taxes         30,866         (60         63,389           Accured income taxes         30,866         (60           Other accured liabilities         (20,779)         1,108           Class liabilities         (31,844)         3,248           Other assets and liabilities         (30,40)         12,309           INVESTING ACTIVITIES         12,238         12,309           Investing activities         (35,601)         (25,573           Proceeds from divestiture         (25,601) <td>Stock-based compensation</td> <td></td> <td>44,028</td> <td></td> <td>42,245</td>	Stock-based compensation		44,028		42,245	
Change in loss on disposal group         (569)         —           Other operating activities         7,254         10,841           Changes in operating elements:         (108,002)         (290,042           Receivables         (108,002)         (290,042           Contract assets         11,595         (70,514)           Prepaid expenses and other         (27,934)         8,034           Right of use asset         24,704         (3,093)           Accounts payable and outstanding checks         121,249         122,404           Accounts payable and outstanding checks         121,249         122,404           Account insportation expense         (5,056)         63,389           Accrued insome taxes         30,866         660           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         20         10,640         15,238           Purchases and development of software         (25,601)         (26,573           Proceeds from divestiture         27,026         19,026 <tr< td=""><td>Deferred income taxes</td><td></td><td>15,419</td><td></td><td>(13,392)</td></tr<>	Deferred income taxes		15,419		(13,392)	
Other operating activities         7,254         10,841           Changes in operating elements:         Receivables         (108,002)         (290,042)           Contract assets         11,595         (70,514)         8,034           Right of use asset         24,704         3,093           Accounts payable and outstanding checks         121,249         122,404           Account accounts payable and outstanding checks         121,249         122,404           Account damportation expense         (5,056)         63,389           Accrued compensation         (64,607)         (13,276           Accrued tausportation expense         (5,056)         63,389           Accrued income taxes         30,866         (60           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         190,206         10,265           Purchases and development of software         (25,601)         (26,573         —           Proceeds from viscol issued for employee benefit plans         27,026         19,026         19,026	Excess tax benefit on stock-based compensation		(8,155)		(2,274)	
Changes in operating elements:   Receivables	Change in loss on disposal group		(569)		_	
Receivables	Other operating activities		7,254		10,841	
Contract assets         11,595         (70,514           Prepaid expenses and other         (27,934)         8,034           Right of use asset         24,704         (3,093)           Accounts payable and outstanding checks         121,249         122,404           Accrued compensation         (64,607)         (13,276           Accrued transportation expense         (5,056)         63,389           Accrued income taxes         30,866         (60           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         11,000         (15,238)           Purchases of property and equipment         (10,640)         (15,238)           Proceeds from divestiture         27,737	Changes in operating elements:					
Prepaid expenses and other         (27,934)         8,034           Right of use asset         24,704         (3,093)           Accounts payable and outstanding checks         121,249         122,404           Accrued compensation         (64,607)         (13,276)           Accrued transportation expense         (5,056)         63,389           Accrued income taxes         30,866         (60           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         (30,99)         133,099           INVESTING ACTIVITIES         Turchases of property and equipment         (10,640)         (15,238           Purchases of property and equipment of software         (25,601)         (26,573           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES         Turchases of payment of withholding taxes         (54,589)         19,026           Stock tendered for payment of withholding taxes         (54,589)         19,808           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283) <tr< td=""><td>Receivables</td><td></td><td>(108,002)</td><td></td><td>(290,042)</td></tr<>	Receivables		(108,002)		(290,042)	
Right of use asset         24,704         (3,093           Accounts payable and outstanding checks         121,249         122,404           Accrued compensation         (64,607)         (13,276           Accrued transportation expense         (5,056)         63,389           Accrued income taxes         30,866         (60)           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         10,640         (15,238           Purchases of property and equipment         (10,640)         (15,238           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811           FINANCING ACTIVITIES         27,026         19,026           Stock tendered for payment of withholding taxes         (34,589)         (19,808           Repurchase of common stock         (128,767)         —           Cash dividends         (122,355)         (147,233           Proceeds from short-term borrowings         (12,64,800)         1,653,000	Contract assets		11,595		(70,514)	
Accounts payable and outstanding checks         121,249         122,404           Accrued compensation         (64,607)         (13,276           Accrued transportation expense         (5,056)         63,389           Accrued income taxes         30,866         (60           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         110,640)         (15,238           Purchases of property and equipment         (10,640)         (26,573           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811           FINANCING ACTIVITIES         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,233           Proceeds from short-term borrowings         (1,264,800)         (1,625,000           Net cash used for financing activities         (332,685)         (120,005 </td <td>Prepaid expenses and other</td> <td></td> <td>(27,934)</td> <td></td> <td>8,034</td>	Prepaid expenses and other		(27,934)		8,034	
Accrued compensation         (64,607)         (13,276           Accrued transportation expense         (5,056)         63,389           Accrued income taxes         30,866         (60           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         10,640         (15,238           Purchases of property and equipment         (10,640)         (26,573           Proceeds from divestiture         27,737         —           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811           FINANCING ACTIVITIES         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283           Proceeds from short-term borrowings         (1,264,800)         (1,625,000           Net cash used for financing activities         (332,685)         (120,055     <	Right of use asset		24,704		(3,093)	
Accrued transportation expense         (5,056)         63,389           Accrued income taxes         30,866         (60           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         Transport of software         (25,601)         (26,573)           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES         (8,504)         (41,811)           Froceeds from stock issued for employee benefit plans         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283)           Proceeds from short-term borrowings         1,240,800         1,653,000           Payments on short-term borrowings         1,240,800         1,653,000           Net cash used for financing activities         6,985         (3,581)           Net cash	Accounts payable and outstanding checks		121,249		122,404	
Accrued income taxes         30,866         (60           Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         Turchases of property and equipment         (10,640)         (15,238           Purchases and development of software         (25,601)         (26,573           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811           FINANCING ACTIVITIES         Turchases and development of withholding taxes         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283           Proceeds from short-term borrowings         1,240,800         1,653,000           Payments on short-term borrowings         (1,264,800)         (1,625,000           Net cash used for financing activities         (32,685)         (120,065           Effect of exchange rates on cash and cash equivalents	Accrued compensation		(64,607)		(13,276)	
Other accrued liabilities         (20,779)         1,108           Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         Turchases of property and equipment         (10,640)         (15,238           Purchases and development of software         (25,601)         (26,573)           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283           Proceeds from short-term borrowings         1,240,800         1,653,000           Payments on short-term borrowings         (1,264,800)         (1,625,000)           Net cash used for financing activities         (332,685)         (120,065)           Effect of exchange rates on cash and cash equivalents         6,985         (3,581)           Net change in cash and cash equivalents, including cash and cash equivalents class	Accrued transportation expense		(5,056)		63,389	
Lease liability         (31,844)         3,248           Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         10,6400         (15,238           Purchases of property and equipment         (10,640)         (25,673)           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808)           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283)           Proceeds from short-term borrowings         1,240,800         1,653,000           Payments on short-term borrowings         (1,264,800)         (1,625,000)           Net cash used for financing activities         (332,685)         (120,065)           Effect of exchange rates on cash and cash equivalents         6,985         (3,581)           Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale         (545)         (32,358)           Plus: net decrease in cash and cash equivalent	Accrued income taxes		30,866		(60)	
Other assets and liabilities         604         2,096           Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         Purchases of property and equipment         (10,640)         (15,238           Purchases and development of software         (25,601)         (26,573         —           Proceeds from divestiture         27,737         —         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283           Proceeds from short-term borrowings         1,240,800         1,653,000           Payments on short-term borrowings         1,240,800         1,653,000           Net cash used for financing activities         (332,685)         (120,065)           Effect of exchange rates on cash and cash equivalents         6,985         (3,881)           Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale         (545)         (32,358)           Please Consider the Environment Before Printing This Documen	Other accrued liabilities		(20,779)		1,108	
Net cash provided by operating activities         333,659         133,099           INVESTING ACTIVITIES         Purchases of property and equipment         (10,640)         (15,238           Purchases and development of software         (25,601)         (26,573           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES         Proceeds from stock issued for employee benefit plans         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808)           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283)           Proceeds from short-term borrowings         1,240,800         1,633,000           Payments on short-term borrowings         1,240,800         1,633,000           Net cash used for financing activities         (332,685)         (120,065)           Effect of exchange rates on cash and cash equivalents         6,985         (3,581)           Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale         (545)         (32,358)           Please Consider the Environment Before Printing This Document         10,776         —	Lease liability		(31,844)		3,248	
INVESTING ACTIVITIES           Purchases of property and equipment         (10,640)         (15,238)           Purchases and development of software         (25,601)         (26,573)           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES         Tocceds from stock issued for employee benefit plans         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808)           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283)           Proceeds from short-term borrowings         1,240,800         1,653,000           Payments on short-term borrowings         (1,264,800)         (1,625,000)           Net cash used for financing activities         (332,685)         (120,065)           Effect of exchange rates on cash and cash equivalents         6,985         (3,581)           Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale         (545)         (32,358)           Plus: net decrease in cash and cash equivalents within assets held for sale         (545)         (32,358)	Other assets and liabilities		604		2,096	
Purchases of property and equipment         (10,640)         (15,238)           Purchases and development of software         (25,601)         (26,573)           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES         Transparent of withholding taxes         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808)           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283)           Proceeds from short-term borrowings         1,240,800         1,653,000           Payments on short-term borrowings         (1,264,800)         (1,625,000)           Net cash used for financing activities         (332,685)         (120,065)           Effect of exchange rates on cash and cash equivalents, including cash and cash equivalents classified within assets held for sale         (545)         (32,358)           Plus: net decrease in cash and cash equivalents within assets held for sale         (545)         (32,358)	Net cash provided by operating activities		333,659		133,099	
Purchases and development of software         (25,601)         (26,573)           Proceeds from divestiture         27,737         —           Net cash used for investing activities         (8,504)         (41,811)           FINANCING ACTIVITIES           Proceeds from stock issued for employee benefit plans         27,026         19,026           Stock tendered for payment of withholding taxes         (54,589)         (19,808)           Repurchase of common stock         (128,767)         —           Cash dividends         (152,355)         (147,283)           Proceeds from short-term borrowings         1,240,800         1,653,000           Payments on short-term borrowings         (1,264,800)         (1,625,000)           Net cash used for financing activities         (332,685)         (120,065)           Effect of exchange rates on cash and cash equivalents         6,985         (3,581)           Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale         (545)         (32,358)           Plus: net decrease in cash and cash equivalents within assets based for sale and cash equivalents within asset based for sale and cash equivalents within asset based for sale and cash equivalents within asset based for sale and cash equi	INVESTING ACTIVITIES					
Proceeds from divestiture  Net cash used for investing activities  (8,504) (41,811)  FINANCING ACTIVITIES  Proceeds from stock issued for employee benefit plans  27,026 19,026  Stock tendered for payment of withholding taxes  (54,589) (19,808)  Repurchase of common stock  (128,767) —  Cash dividends  (152,355) (147,283)  Proceeds from short-term borrowings  1,240,800 1,653,000  Payments on short-term borrowings  (1,264,800) (1,625,000)  Net cash used for financing activities  (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale  (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale  Please Consider the Environment Before Printing This Document	Purchases of property and equipment		(10,640)		(15,238)	
Net cash used for investing activities (8,504) (41,811)  FINANCING ACTIVITIES  Proceeds from stock issued for employee benefit plans 27,026 19,026  Stock tendered for payment of withholding taxes (54,589) (19,808)  Repurchase of common stock (128,767) —  Cash dividends (152,355) (147,283)  Proceeds from short-term borrowings 1,240,800 1,653,000  Payments on short-term borrowings (1,264,800) (1,625,000)  Net cash used for financing activities (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents (39,581)  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale (545) (32,358)	Purchases and development of software		(25,601)		(26,573)	
FINANCING ACTIVITIES  Proceeds from stock issued for employee benefit plans 27,026 19,026  Stock tendered for payment of withholding taxes (54,589) (19,808)  Repurchase of common stock (128,767) —  Cash dividends (152,355) (147,283)  Proceeds from short-term borrowings 1,240,800 1,653,000  Payments on short-term borrowings (1,264,800) (1,625,000)  Net cash used for financing activities (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents (3,581)  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale (545) (32,358)	Proceeds from divestiture		27,737		_	
Proceeds from stock issued for employee benefit plans  27,026  19,026  Stock tendered for payment of withholding taxes  (54,589)  (19,808)  Repurchase of common stock  (128,767)  Cash dividends  (152,355)  (147,283)  Proceeds from short-term borrowings  1,240,800  1,653,000  Payments on short-term borrowings  (1,264,800)  Net cash used for financing activities  (332,685)  (120,065)  Effect of exchange rates on cash and cash equivalents  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale  (545)  Plus: net decrease in cash and cash equivalents withing assets badd for sale and cash equivalents withing assets badd for sale assets beld for sale assets bel	Net cash used for investing activities		(8,504)		(41,811)	
Stock tendered for payment of withholding taxes  Repurchase of common stock  (128,767) —  Cash dividends  (152,355) (147,283)  Proceeds from short-term borrowings  1,240,800 1,653,000  Payments on short-term borrowings  (1,264,800) (1,625,000)  Net cash used for financing activities  (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale  (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale (545) (32,358)	FINANCING ACTIVITIES					
Repurchase of common stock  (128,767) —  Cash dividends  (152,355) (147,283)  Proceeds from short-term borrowings  1,240,800 1,653,000  Payments on short-term borrowings  (1,264,800) (1,625,000)  Net cash used for financing activities  (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale  (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale  (545) (32,358)	Proceeds from stock issued for employee benefit plans		27,026		19,026	
Cash dividends (152,355) (147,283)  Proceeds from short-term borrowings 1,240,800 1,653,000  Payments on short-term borrowings (1,264,800) (1,625,000)  Net cash used for financing activities (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents (332,685) (3,581)  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale (545) (32,358)	Stock tendered for payment of withholding taxes		(54,589)		(19,808)	
Proceeds from short-term borrowings 1,240,800 1,653,000  Payments on short-term borrowings (1,264,800) (1,625,000)  Net cash used for financing activities (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents (3,581)  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale (545) (32,358)	Repurchase of common stock		(128,767)		_	
Payments on short-term borrowings (1,264,800) (1,625,000)  Net cash used for financing activities (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents (5,985) (3,581)  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale (545) (32,358)	Cash dividends		(152,355)		(147,283)	
Net cash used for financing activities (332,685) (120,065)  Effect of exchange rates on cash and cash equivalents 6,985 (3,581)  Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale (545) (32,358)	Proceeds from short-term borrowings		1,240,800		1,653,000	
Effect of exchange rates on cash and cash equivalents  Net change in cash and cash equivalents, including cash and cash equivalents classified within  assets held for sale  (545)  Plus: net decrease in cash and cash equivalents within assets and cash equivalents within assets held for sale  Plus: net decrease in cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale  Plus: net decrease in cash and cash equivalents within assets held for sale cash and cash equivalents within as	Payments on short-term borrowings	(1	,264,800)		(1,625,000)	
Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale  (545) (32,358)  Plus: net decrease in cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets held for sale cash and cash equivalents within assets as a cash and cash equivalents within a cash and cash equivalents within a cash and cash equivalents within as a cash and cash equivalents within a cash equivalent within a cash and cash equivalents within a cash and cash e	Net cash used for financing activities		(332,685)		(120,065)	
assets held for sale  (545) (32,358)  Plus: net decrease in cash and cash equivalents withing assets fixed of for sale tabase.com. All Rights Reserved.  Please Consider the Environment Before Printing This Document	Effect of exchange rates on cash and cash equivalents		6,985		(3,581)	
Plus: net decrease in cash and cash equivalents within assets the different sade tabase.com. All Rights Reserved.  Please Consider the Environment Before Printing This Document			(5/15)		(32 358)	
Please Consider the Environment Before Printing This Document					(32,338)	
7/1 / /// 17/1 / /// 17/1 / /// 17/1 / /// / /// / /// //			145,762		145,524	

 6

See accompanying notes to the condensed consolidated financial statements.

# C.H. ROBINSON WORLDWIDE, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1. BASIS OF PRESENTATION

C.H. Robinson Worldwide, Inc. and our subsidiaries ("the Company," "we," "us," or "our") are a global provider of transportation services and logistics solutions operating through a network of offices located in North America, Europe, Asia, Oceania, South America, and the Middle East. The consolidated financial statements include the accounts of C.H. Robinson Worldwide, Inc. and our majority owned and controlled subsidiaries. Our minority interests in subsidiaries are not significant. All intercompany transactions and balances have been eliminated in the consolidated financial statements.

Our reportable segments are North American Surface Transportation ("NAST") and Global Forwarding, with all other segments included in All Other and Corporate. The All Other and Corporate reportable segment includes Robinson Fresh, Managed Solutions, Other Surface Transportation outside of North America, and other miscellaneous revenues and unallocated corporate expenses. For financial information concerning our reportable segments, refer to Note 8, *Segment Reporting*.

The condensed consolidated financial statements, which are unaudited, have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). In our opinion, these financial statements include all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the financial statements for the interim periods presented. Interim results are not necessarily indicative of results for a full year.

Consistent with SEC rules and regulations, we have condensed or omitted certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States. You should read the condensed consolidated financial statements and related notes in conjunction with the consolidated financial statements and notes in our Annual Report on Form 10-K for the year ended December 31, 2024.

### RECENTLY ISSUED ACCOUNTING STANDARDS

In November 2024, the FASB issued Accounting Standard Update ("ASU") 2024-03, *Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses*, which requires disclosure of disaggregated information about certain income statement expense line items in the notes to the financial statements. The guidance in this ASU is effective for all public entities for fiscal years beginning after December 15, 2026, and interim periods within fiscal years beginning after December 15, 2027. The update may be applied either prospectively or retrospectively. Early adoption is permitted. The Company is currently evaluating the effects adoption of this guidance will have on our consolidated financial statements.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. The guidance in this ASU expands the disclosure requirements for income taxes by requiring greater disaggregation of information in the income tax rate reconciliation and disaggregation of income taxes paid by jurisdiction. The guidance in this ASU is effective for all public entities for fiscal years beginning after December 15, 2024. Early adoption is permitted. The Company is currently evaluating the effects adoption of this guidance will have on our consolidated financial statements.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Note 1 of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2024, includes a summary of the significant accounting policies and methods used in the preparation of our consolidated financial statements.

#### NOTE 2. GOODWILL AND OTHER INTANGIBLE ASSETS

The change in carrying amount of goodwill is as follows (in thousands):

				All Other and	
	NAST	Gl	lobal Forwarding	 Corporate	 Total
Balance, December 31, 2024 <sup>(1)</sup>	\$ 1,179,444	\$	202,498	\$ 75,617	\$ 1,457,559
Foreign currency translation	6,263		5,683	390	12,336
Divestitures <sup>(2)</sup>	_		_	 (28,697)	 (28,697)
Balance, June 30, 2025	\$ 1,185,707	\$	208,181	\$ 47,310	\$ 1,441,198

<sup>(1)</sup> Includes \$28.6 million of goodwill for the Europe Surface Transportation disposal group, which is presented within assets held for sale on the condensed consolidated balance sheets as of December 31, 2024. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

Goodwill is tested at least annually for impairment on November 30, or more frequently if events or changes in circumstances indicate that the asset might be impaired. We first perform a qualitative assessment to determine whether it is more likely than not that the fair value of our reporting units is less than their respective carrying value ("Step Zero Analysis"). If the Step Zero Analysis indicates it is more likely than not that the fair value of our reporting units is less than their respective carrying value, an additional impairment assessment is performed ("Step One Analysis"). As part of our 2024 annual impairment test, we determined that the fair value of our reporting units exceeded their respective carrying values and our goodwill balance was not impaired.

There were no changes in circumstances or events identified in the second quarter of 2025 that would indicate an interim impairment analysis was required for any of our remaining reporting units as of June 30, 2025.

Identifiable intangible assets consisted of the following (in thousands):

	J	une 30, 2025					Dec	ember 31, 2024		
Cost				Net		Cost	_			Net
\$ 72,085	\$	(57,363)	\$	14,722	\$	78,280	\$	(55,984)	\$	22,296
8,600				8,600		8,600				8,600
\$ 80,685	\$	(57,363)	\$	23,322	\$	86,880	\$	(55,984)	\$	30,896
\$	8,600	Cost A A 72,085 \$ 8,600	\$ 72,085 \$ (57,363) 8,600 —	Accumulated   Amortization	Cost         Accumulated Amortization         Net           \$ 72,085         \$ (57,363)         \$ 14,722           8,600         —         8,600	Accumulated Amortization         Net           \$ 72,085         \$ (57,363)         \$ 14,722         \$           8,600         —         8,600	Accumulated Amortization         Net         Cost           \$ 72,085         \$ (57,363)         \$ 14,722         \$ 78,280           8,600         —         8,600         8,600	Accumulated Cost         Amortization         Net         Cost         Amortization           \$ 72,085         \$ (57,363)         \$ 14,722         \$ 78,280         \$           8,600         —         8,600         8,600         8,600	Cost         Accumulated Amortization         Net         Cost         Accumulated Amortization           \$ 72,085         \$ (57,363)         \$ 14,722         \$ 78,280         \$ (55,984)           8,600         —         8,600         8,600         —	Cost         Accumulated Amortization         Net         Cost         Accumulated Amortization           \$ 72,085         \$ (57,363)         \$ 14,722         \$ 78,280         \$ (55,984)         \$           8,600         —         8,600         —         —

<sup>(1)</sup> Includes \$2.7 million of net intangible assets for the Europe Surface Transportation disposal group, which is presented within assets held for sale on the condensed consolidated balance sheets as of December 31, 2024. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

<sup>(2)</sup> On February 1, 2025, the Company completed the sale of our Europe Surface Transportation business. In connection with the sale, we disposed of goodwill included in the Europe Surface Transportation disposal group. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

Amortization expense for other intangible assets is as follows (in thousands):

	 Three Months	Ended June 30,			Six Months E	nded	June 30,
	 2025		2024		2025	2024	
Amortization expense	\$ 2,574	\$	3,303	\$	5,111	\$	6,616

Finite-lived intangible assets, by reportable segment, as of June 30, 2025, will be amortized over their remaining lives as follows (in thousands):

	 NAST	Global Forwarding	Total
Remainder of 2025	\$ 3,928	\$ 1,220	\$ 5,148
2026	7,857	407	8,264
2027	1,310	_	1,310
Total			\$ 14,722

#### NOTE 3. FAIR VALUE MEASUREMENT

Accounting guidance on fair value measurements for certain financial assets and liabilities requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- Level 1 Quoted market prices in active markets for identical assets or liabilities.
- Level 2 Observable market-based inputs or unobservable inputs that are corroborated by market data.
- Level 3 Unobservable inputs reflecting the reporting entity's own assumptions or external inputs from inactive markets.

A financial asset or liability's classification within the hierarchy is determined based on the lowest level of input that is significant to the fair value measurement.

Assets and liabilities held for sale — In 2024, we entered into an agreement to sell our Europe Surface Transportation business. The sale closed with an effective date of February 1, 2025. The sale included all of the assets and liabilities of the business other than our proprietary technology platform (the "Europe Surface Transportation disposal group"). The Europe Surface Transportation disposal group was classified as held for sale as of December 31, 2024. We measured the Europe Surface Transportation disposal group at its fair value less costs incurred to sell and recorded a \$44.5 million loss in the twelve months ended December 31, 2024. The fair value of the assets and liabilities held for sale were classified as Level 2 in the fair value hierarchy based on the negotiated sale price, which is an observable market-based input. There are no remaining assets and liabilities held for sale as of June 30, 2025. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

Foreign Currency Derivatives — We may seek to manage our exposure to the risk of fluctuations in foreign currency exchange rates through the use of foreign currency forward contracts. Foreign currency forward contracts are accounted for at fair value with the recognition of all derivative instruments as either assets or liabilities on the balance sheet, and changes in fair value recognized in interest and other income/expenses, net in the consolidated statements of operations and comprehensive income. These contracts are accounted for as non-designated hedges pursuant to ASC Topic 815, "Derivatives and Hedging." Foreign currency forward contracts are classified under Level 2 of the fair value hierarchy and are measured using market-based rates. The impact of foreign currency forward contracts was not material as of and for the three and six months ended June 30, 2025.

We had no other Level 2 or Level 3 assets or liabilities as of June 30, 2025, and December 31, 2024. There were no transfers between levels during the period.

#### **NOTE 4. FINANCING ARRANGEMENTS**

The components of our short-term and long-term debt and the associated interest rates were as follows (dollars in thousands):

	Average interest rate as of		_		Carrying	g value as of			
	June 30, 2025	December 31, 2024	Maturity		June 30, 2025		,		December 31, 2024
Revolving credit facility	5.55 %	5.58 %	November 2027	\$	_	\$	9,000		
Senior Notes, Series B	4.26 %	4.26 %	August 2028		150,000		150,000		
Senior Notes, Series C	4.60 %	4.60 %	August 2033		175,000		175,000		
Receivables Securitization Facility <sup>(1)</sup>	5.22 %	5.23 %	November 2025		431,917		446,792		
Senior Notes <sup>(1)</sup>	4.20 %	4.20 %	April 2028		597,318		596,857		
Total debt					1,354,235		1,377,649		
Less: Current maturities and short-term									
borrowing					(431,917)		(455,792)		
Long-term debt				\$	922,318	\$	921,857		

<sup>(1)</sup> Net of unamortized discounts and issuance costs.

#### SENIOR UNSECURED REVOLVING CREDIT FACILITY

We have a senior unsecured revolving credit facility (the "Credit Agreement") with a total availability of \$1 billion, which may be reduced by standby letters of credit. The Credit Agreement has a maturity date of November 19, 2027. Borrowings under the Credit Agreement generally bear interest at a variable rate determined by a pricing schedule or the base rate (which is the highest of (a) the administrative agent's prime rate, (b) the federal funds rate plus 0.50 percent, or (c) the sum of one-month SOFR plus a specified margin). As of June 30, 2025, the variable rate equaled SOFR and a credit spread adjustment of 0.10 percent plus 1.13 percent. In addition, there is a commitment fee on the average daily undrawn stated amount under the facility ranging from 0.07 percent to 0.15 percent. The recorded amount of borrowings outstanding, if any, approximates fair value because of the short maturity period of the debt; therefore, we consider these borrowings to be a Level 2 financial liability.

The Credit Agreement contains various restrictions and covenants that require us to maintain certain financial ratios, including a maximum leverage ratio of 3.75 to 1.00. The Credit Agreement also contains customary events of default.

#### NOTE PURCHASE AGREEMENT

On August 23, 2013, we entered into a Note Purchase Agreement with certain institutional investors (the "Purchasers"). On August 27, 2013, the Purchasers purchased an aggregate principal amount of \$500 million of our Senior Notes Series A, Senior Notes Series B, and Senior Notes Series C (collectively, the "Notes"). Interest on the Notes is payable semi-annually in arrears. The fair value of the Notes approximated \$307.2 million on June 30, 2025. We estimate the fair value of the Notes primarily using an expected present value technique, which is based on observable market inputs using interest rates currently available to companies of similar credit standing for similar terms and remaining maturities and considering our own risk. If the Notes were recorded at fair value, they would be classified as a Level 2 financial liability. Senior Notes Series A matured in August 2023.

The Note Purchase Agreement contains various restrictions and covenants that require us to maintain certain financial ratios, including a maximum leverage ratio of 3.50 to 1.00, a minimum interest coverage ratio of 2.00 to 1.00, and a maximum consolidated priority debt to consolidated total asset ratio of 10 percent.

The Note Purchase Agreement provides for customary events of default. The occurrence of an event of default would permit certain Purchasers to declare certain Notes then outstanding to be immediately due and payable. Under the terms of the Note Purchase Agreement, the Notes are redeemable, in whole or in part, at 100 percent of the principal amount being redeemed together with a "make-whole amount" (as defined in the Note Purchase Agreement), and accrued and unpaid interest with respect to each Note. The obligations of the company under the Note Purchase Agreement and the Notes are guaranteed by C.H. Robinson Company, a Delaware corporation and a wholly-owned subsidiary of the company, and by C.H. Robinson Company, Inc., a Minnesota corporation and an indirect wholly-owned subsidiary of the company. On November 21, 2022, we executed a third amendment to the Note Purchase Agreement to, among other things, facilitate the terms of the Credit Agreement.

#### U.S. TRADE ACCOUNTS RECEIVABLE SECURITIZATION

On November 19, 2021, we entered into a receivables purchase agreement and related transaction documents with Bank of America, N.A. and Wells Fargo Bank, N.A. to provide a receivables securitization facility (the "Receivables Securitization Facility"). The Receivables Securitization Facility is based on the securitization of a portion of our U.S. trade accounts receivable with a total availability of \$500 million as of June 30, 2025. The interest rate on borrowings under the Receivables Securitization Facility is based on SOFR plus a credit spread adjustment of 0.10 percent plus 0.80 percent. In addition, there is a commitment fee on the average daily undrawn stated amount under the facility of 0.20 percent.

The recorded amount of borrowings outstanding under the Receivables Securitization Facility approximates fair value because it can be redeemed on short notice and the interest rate floats. We consider these borrowings to be a Level 2 financial liability.

The Receivables Securitization Facility contains various customary affirmative and negative covenants, and it also contains customary default and termination provisions, which provide for acceleration of amounts owed under the Receivables Securitization Facility upon the occurrence of certain specified events.

On November 7, 2023, we amended the Receivables Securitization Facility to extend the termination date of the facility to November 7, 2025. The total available remains \$500 million, and we have the option to utilize an accordion feature, if needed, of an additional \$250 million pursuant to the provisions of the Receivables Purchase Agreement, amended by the Receivables Purchase Amendment.

#### SENIOR NOTES

On April 9, 2018, we issued senior unsecured notes ("Senior Notes") through a public offering. The Senior Notes bear an annual interest rate of 4.20 percent payable semi-annually on April 15 and October 15, until maturity on April 15, 2028. Taking into effect the amortization of the original issue discount and all underwriting and issuance expenses, the Senior Notes have an effective yield to maturity of approximately 4.39 percent per annum. The fair value of the Senior Notes, excluding debt discounts and issuance costs, approximated \$597.1 million as of June 30, 2025, based primarily on the market prices quoted from external sources. The carrying value of the Senior Notes was \$597.3 million as of June 30, 2025.

We may redeem the Senior Notes, in whole or in part, at any time and from time to time prior to their maturity at the applicable redemption prices described in the Senior Notes. Upon the occurrence of a "change of control triggering event" as defined in the Senior Notes (generally, a change of control of us accompanied by a reduction in the credit rating for the Senior Notes), we will generally be required to make an offer to repurchase the Senior Notes from holders at 101 percent of their principal amount plus accrued and unpaid interest to the date of repurchase.

The Senior Notes were issued under an indenture that contains covenants imposing certain limitations on our ability to incur liens or enter into sale and leaseback transactions above certain limits; and consolidate, or merge or transfer substantially all of our assets and those of our subsidiaries on a consolidated basis. It also provides for customary events of default (subject in certain cases to customary grace and cure periods), which include, among other things nonpayment, breach of covenants in the indenture, and certain events of bankruptcy and insolvency. If an event of default occurs and is continuing with respect to the Senior Notes, the trustee or holders of at least 25 percent in principal amount outstanding of the Senior Notes may declare the principal and the accrued and unpaid interest, if any, on all of the outstanding Senior Notes to be due and payable. These covenants and events of default are subject to a number of important qualifications, limitations, and exceptions that are described in the indenture. The indenture does not contain any financial ratios or specified levels of net worth or liquidity to which we must adhere.

In addition to the above financing agreements, we have a \$20 million discretionary line of credit with U.S. Bank of which \$18.9 million is utilized for standby letters of credit related to insurance collateral as of June 30, 2025. These standby letters of credit are renewed annually and were undrawn as of June 30, 2025.

#### **NOTE 5. INCOME TAXES**

A reconciliation of the provision for income taxes using the statutory federal income tax rate to our effective income tax rate is as follows below.

	Three Months End	ed June 30,	Six Months Ende	d June 30,
	2025	2024	2025	2024
Federal statutory rate	21.0 %	21.0 %	21.0 %	21.0 %
State income taxes, net of federal benefit	2.3	2.0	2.2	2.3
Share based payment awards	(0.4)	(0.5)	(2.9)	(0.7)
Foreign tax credits	(1.9)	(1.4)	(1.9)	(1.6)
Other U.S. tax credits and incentives	(1.6)	(5.0)	(1.6)	(6.2)
Foreign tax rate differential	0.6	2.7	(0.9)	1.8
Section 162(m) limitation on compensation	1.2	0.8	1.4	1.0
Other	0.2	(0.2)	0.6	0.3
Effective income tax rate	21.4 %	19.4 %	17.9 %	17.9 %

In 2021, the Organization for Economic Cooperation and Development announced an Inclusive Framework on Base Erosion and Profit Shifting including Pillar Two Model Rules defining the global minimum tax, which calls for the taxation of large multinational corporations at a minimum rate of 15 percent. Subsequently, multiple sets of administrative guidance have been issued. Many non-U.S. tax jurisdictions have either recently enacted legislation to adopt certain components of the Pillar Two Model Rules beginning in 2024 (including the European Union Member States) with the adoption of additional components in later years or announced their plans to enact legislation in future years. We are continuing to evaluate the impact of enacted legislation and pending legislation to enact Pillar Two Model Rules in the tax jurisdictions we operate in.

On July 4, 2025, the One Big Beautiful Bill Act (the "OBBBA" or the "Act") was signed into law. The OBBBA makes permanent key elements of the Tax Cuts and Jobs Act, including 100 percent bonus depreciation, domestic research cost expensing, and the business interest expense limitation. The Act also included modifications to the international tax framework. ASC 740, "Income Taxes," requires the effects of changes in tax rates and laws on deferred tax balances to be recognized in the period in which the legislation is enacted. We will evaluate all deferred tax balances under the newly enacted tax law and identify any changes required to our financial statements as a result of the OBBBA. The legislation has multiple effective dates, with certain provisions effective in 2025 and others effective through 2027. We are still evaluating the impact of the OBBBA on our consolidated financial statements.

As of June 30, 2025, we have \$41.4 million of unrecognized tax benefits and related interest and penalties. It is possible the amount of unrecognized tax benefits could change in the next 12 months as a result of a lapse of the statute of limitations, new information, or settlements with taxing authorities. The total liability for unrecognized tax benefits is expected to decrease by approximately \$1.2 million in the next 12 months due to the lapsing of statutes of limitations. With few exceptions, we are no longer subject to audits of U.S. federal, state and local, or non-U.S. income tax returns before 2020.

### NOTE 6. STOCK AWARD PLANS

Stock-based compensation cost is measured at the grant date based on the value of the award and is recognized as expense as it vests. A summary of our total compensation expense recognized in our condensed consolidated statements of operations and comprehensive

income for stock-based compensation is as follows (in thousands):

Three Months Ended June 30,					Six Months Ended June 30,			
	2025		2024		2025		2024	
\$	_	\$	1,082	\$	_	\$	2,164	
	20,113		17,681		42,097		38,200	
_	769		809		1,931		1,881	
\$	20,882	\$	19,572	\$	44,028	\$	42,245	
	\$	2025 \$ — 20,113 769	\$ — \$ 20,113 769	2025     2024       \$     —     \$     1,082       20,113     17,681       769     809	2025     2024       \$     — \$ 1,082 \$       20,113     17,681       769     809	2025         2024         2025           \$         —         \$         1,082         \$         —           20,113         17,681         42,097           769         809         1,931	2025     2024     2025       \$	

On May 5, 2022, our shareholders approved a 2022 Equity Incentive Plan (the "Plan"), authorizing the issuance of up to 4,261,884 shares pursuant to awards granted under the Plan. On May 8, 2025, the Plan was amended and restated, and our shareholders approved an increase in the number of shares authorized for issuance by 4,000,000. The Plan allows us to grant certain stock awards, including stock options at fair market value, performance-based restricted stock units ("PSUs") and shares, and time-based restricted stock units, to our key employees and non-employee directors. Shares subject to awards under

#### Table of Contents

the Plan or certain of our prior plans that expire or are canceled without delivery of shares or that are settled in cash generally may become available again for issuance under the Plan. There were 4,616,654 shares available for stock awards under the Plan as of June 30, 2025.

**Stock Options** – We have awarded stock options to certain key employees that vest primarily based on their continued employment. These awards are fully vested and there is no remaining unrecognized compensation expense related to stock options as of June 30, 2025. The outstanding options have expiration dates between 2025 and 2030. Although participants can exercise options via a stock swap exercise, we do not issue reloads (restoration options) on the grants.

Stock Awards — We have awarded performance-based restricted shares, PSUs, and time-based restricted stock units. Most of our awards granted prior to 2024 contain restrictions on the awardees' ability to sell or transfer vested awards for a specified period of time. The fair value of these awards is established based on the market price on the date of grant, discounted for any post-vesting holding restrictions. The discounts on outstanding grants with post-vesting holding restrictions vary from 11 percent to 20 percent and are calculated using the Black-Scholes option pricing model-protective put method. The duration of the restriction period to sell or transfer vested awards, changes in the measured stock price volatility and changes in interest rates are the primary reasons for changes in the discount. These grants are being expensed based on the terms of the awards.

#### Performance-based Awards

We have awarded PSUs on an annual basis to certain key employees. These PSUs vest over a three-year period based on the achievement of certain dilutive earnings per share, adjusted gross profits, and adjusted operating margin targets. These PSUs contain an upside opportunity of up to 200 percent of target contingent upon obtaining certain targets mentioned above over their respective performance period.

#### Time-based Awards

We award time-based restricted stock units to certain key employees. These time-based awards are granted on an annual basis and vest over a three-year period. In 2023, we also granted retention awards, which vest over a one-year to three-year period. These awards vest primarily based on the passage of time and the employee's continued employment.

We granted 300,366 PSUs at target and 477,962 time-based restricted stock units in February 2025 that vest over a three-year period. The PSUs will vest upon achieving cumulative three-year dilutive earnings per share targets and contain an upside opportunity of up to 200 percent. The PSUs and time-based restricted stock unit awards had a weighted average grant date fair value of \$96.75 and provide for two-years of post-termination vesting upon a qualified retirement.

We have also awarded restricted stock units to certain key employees and non-employee directors which are fully vested upon date of grant. These units contain restrictions on the awardees' ability to sell or transfer vested units for a specified period of time. The fair value of these units is established using the same method discussed above. These awards have been expensed on the date of grant.

As of June 30, 2025, there was unrecognized compensation expense of \$202.3 million related to previously granted stock awards assuming maximum achievement is obtained on our PSUs. The amount of future expense to be recognized will be based on the passage of time and contingent upon obtaining certain targets mentioned above over their respective performance period.

Employee Stock Purchase Plan – Our 1997 Employee Stock Purchase Plan ("ESPP") allows our employees to contribute up to \$10,000 of their annual cash compensation to purchase company stock. The purchase price is determined using the closing price on the last day of each quarter discounted by 15 percent. Shares vest immediately. The following is a summary of the employee stock purchase plan activity (dollars in thousands):

### Three Months Ended June 30, 2025

Shares purchased by employees	Aggregate cost to employees	Expense recognized by the company
53,466	\$ 4,360	\$ 769
	13	

#### **NOTE 7. LITIGATION**

We are not subject to any pending or threatened litigation other than routine litigation arising in the ordinary course of our business operations, including certain contingent auto liability cases. For some legal proceedings, we have accrued an amount that reflects the aggregate liability deemed probable and estimable, but this amount is not material to our condensed consolidated financial position, results of operations, or cash flows. Because of the preliminary nature of many of these proceedings, the difficulty in ascertaining the applicable facts relating to many of these proceedings, the inconsistent treatment of claims made in many of these proceedings, and the difficulty of predicting the settlement value of many of these proceedings, we are often unable to estimate an amount or range of any reasonably possible additional losses. However, based upon our historical experience, the resolution of these proceedings is not expected to have a material effect on our condensed consolidated financial position, results of operations, or cash flows.

## NOTE 8. SEGMENT REPORTING

Our segments are based on our method of internal reporting, which generally segregates the segments by service line and the primary services they provide to our customers. The internal reporting of segments is aligned with the reporting and review process used by our chief operating decision maker ("CODM"), our Chief Executive Officer. We do not report our intersegment revenues by segment to our CODM and do not believe they are a meaningful metric for evaluating the performance of our reportable segments.

Our CODM utilizes segment operating income as the primary measure to evaluate the performance of our reportable segments. Operating income is an important measure of our ability to optimize our cost structure through innovation of our proprietary operating systems and accelerating the capabilities of our workforce. It also guides the allocation of resources, including employees, technology investments, and capital resource investments to each segment. Additionally, operating income is also an important measure of our ability to maintain pricing discipline and driving profitable growth while effectively serving our customers and contract carriers. We consider operating income to be our primary performance metric. The review of segment performance and the allocation of resources occurs primarily in the annual budgeting process and through a regular cadence of operating reviews to monitor the progress of strategic initiatives included in our enterprise balanced scorecard. We identify two reportable segments with all other segments included in "All Other and Corporate" as follows:

- North American Surface Transportation—NAST provides freight transportation services across North America through a
  network of offices in the United States, Canada, and Mexico. The primary services provided by NAST are truckload and less
  than truckload ("LTL") transportation services.
- Global Forwarding—Global Forwarding provides global logistics services through an international network of offices in North America, Asia, Europe, Oceania, South America, and the Middle East and also contracts with independent agents worldwide. The primary services provided by Global Forwarding include ocean freight services, air freight services, and customs brokerage.
- All Other and Corporate—All Other and Corporate includes our Robinson Fresh and Managed Solutions segments, as well as Other Surface Transportation outside of North America and other miscellaneous revenues and unallocated corporate expenses. Robinson Fresh provides sourcing services including the buying, selling, and/or marketing of fresh fruits, vegetables, and other value-added perishable items. Managed Solutions provides Transportation Management Services, or Managed TMS. Other Surface Transportation revenues were primarily earned by our Europe Surface Transportation segment which was sold effective February 1, 2025. Europe Surface Transportation provided transportation and logistics services including truckload and LTL transportation services across Europe. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

The accounting policies of our reportable segments are the same as those described in the summary of significant accounting policies located in Note 1 of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2024.

Reportable segment information is as follows for the three months ended June 30, 2025 and 2024 (dollars in thousands):

Global Forwarding	Total

156,565

Three Months Ended June 30, 2025

NACT

		NAST	Global Forwarding		Total
Revenues from external customers	\$	2,918,227	\$ 797,80	0 \$	3,716,027
Other revenues <sup>(1)</sup>					420,516
Total consolidated revenues					4,136,543
Less significant segment expenses:					
Purchased transportation and related services (2)		2,485,979	610,21	9	
Personnel expenses (2)		158,174	88,05	9	
Other selling, general, and administrative expenses (2)		110,083	48,19	2	
Segment operating income		163,991	51,33	0	215,321
Other operating income (loss) <sup>(1)</sup>					598
Total consolidated operating income					215,919
Interest and other income/expenses, net					(22,026)
Income before provision for income taxes				\$	193,893
		Thre	ee Months Ended June	30, 2024	
		NAST	Global Forwarding		Total
Revenues from external customers	\$	2,989,909	\$ 921,22	3 \$	3,911,132
Other revenues <sup>(1)</sup>					572,216
Total consolidated revenues					4,483,348
Less significant segment expenses:					
Purchased transportation and related services (2)		2,570,252	737,15	6	
Personnel expenses (2)		170,363	90,19	5	
Other selling, general, and administrative expenses (2)		108,192	52,89	0	
Segment operating income		141,102	40,98	2	182,084
Other operating income (loss) <sup>(1)</sup>					(3,994)
Total consolidated operating income					178,090
Interest and other income/expenses, net					(21,525)
				Ф	156565

<sup>(1)</sup> Other revenues and other operating income (loss) are attributable to our Robinson Fresh and Managed Solutions segments, as well as Other Surface Transportation outside of North America and other miscellaneous revenues and unallocated corporate expenses.

Income before provision for income taxes

<sup>(2)</sup> The significant expense categories and amounts align with the segment-level information that is regularly provided to the CODM.

Total consolidated operating income

Interest and other income/expenses, net

Income before provision for income taxes

Reportable segment information is as follows for the six months ended June 30, 2025 and 2024 (dollars in thousands):

Six Months	Ended	June 30	, 2025
------------	-------	---------	--------

305,223

(38,305)

266,918

\$

		NAST	Global Forwarding	Total		
Revenues from external customers	\$	5,786,647	\$ 1,572,688	\$	7,359,335	
Other revenues <sup>(1)</sup>					823,948	
Total consolidated revenues					8,183,283	
Less significant segment expenses:						
Purchased transportation and related services <sup>(2)</sup>		4,936,075	1,200,479			
Personnel expenses <sup>(2)</sup>		320,984	175,788			
Other selling, general, and administrative expenses <sup>(2)</sup>		221,926	102,148			
Segment operating income		307,662	94,273		401,935	
Other operating income (loss) <sup>(1)</sup>					(9,163)	
Total consolidated operating income					392,772	
Interest and other income/expenses, net					(42,077)	
Income before provision for income taxes				\$	350,695	
		Six	Months Ended June 30,	2024		
		NAST	Global Forwarding		Total	
Revenues from external customers	\$	5,990,222	\$ 1,779,860	\$	7,770,082	
Other revenues <sup>(1)</sup>					1,125,577	
Total consolidated revenues					8,895,659	
Less significant segment expenses:						
Purchased transportation and related services <sup>(2)</sup>		5,173,455	1,415,748			
Personnel expenses <sup>(2)</sup>		345,988	186,658			
Other selling, general, and administrative expenses <sup>(2)</sup>		220,782	104,920			
Segment operating income	_	249,997	72,534		322,531	
Other operating income (loss) <sup>(1)</sup>					(17,308)	
T + 1 1:1 + 1 + -: :					205 222	

<sup>(1)</sup> Other revenues and other operating income (loss) are attributable to our Robinson Fresh and Managed Solutions segments, as well as Other Surface Transportation outside of North America and other miscellaneous revenues and unallocated corporate expenses.

<sup>(2)</sup> The significant expense categories and amounts align with the segment-level information that is regularly provided to the CODM.

## Table of Contents

Reportable segment information is as follows for the three and six months ended 2025 and 2024 (dollars in thousands):

	NAST	Global Forwarding		All Other and Corporate	Consolidated
Three Months Ended June 30, 2025					
Depreciation and amortization	\$ 4,815	\$ 2,188	\$	17,863	\$ 24,866
Total assets <sup>(1)</sup>	2,971,926	1,332,889		1,017,096	5,321,911
Average employee headcount	5,283	4,436		3,139	12,858
				All Other and	
	 NAST	Global Forwarding		Corporate	Consolidated
Three Months Ended June 30, 2024					
Depreciation and amortization	\$ 5,525	\$ 2,793	\$	16,736	\$ 25,054
Total assets <sup>(1)</sup>	3,053,769	1,306,075		1,152,502	5,512,346
Average employee headcount	5,868	4,652		3,954	14,474
				All Other and	
	NAST	Global Forwarding		Corporate	Consolidated
Ct. 15					
Six Months Ended June 30, 2025					
Depreciation and amortization	\$ 9,624	\$ 4,327	\$	36,557	\$ 50,508
	\$ 9,624 2,971,926	\$ 4,327 1,332,889	\$	36,557 1,017,096	\$ 50,508 5,321,911
Depreciation and amortization	\$		\$	·	\$ ·
Depreciation and amortization  Total assets <sup>(1)</sup>	\$ 2,971,926	1,332,889	\$	1,017,096	\$ 5,321,911
Depreciation and amortization  Total assets <sup>(1)</sup>	\$ 2,971,926	1,332,889	\$	1,017,096 3,414	\$ 5,321,911
Depreciation and amortization  Total assets <sup>(1)</sup>	\$ 2,971,926 5,283	1,332,889 4,469	\$	1,017,096 3,414 All Other and	\$ 5,321,911 13,166
Depreciation and amortization  Total assets <sup>(1)</sup> Average employee headcount	\$ 2,971,926 5,283	1,332,889 4,469 Global Forwarding	_	1,017,096 3,414 All Other and	5,321,911 13,166
Depreciation and amortization  Total assets <sup>(1)</sup> Average employee headcount  Six Months Ended June 30, 2024	2,971,926 5,283 NAST	1,332,889 4,469 Global Forwarding	_	1,017,096 3,414 All Other and Corporate	5,321,911 13,166 Consolidated
Depreciation and amortization  Total assets <sup>(1)</sup> Average employee headcount  Six Months Ended June 30, 2024  Depreciation and amortization	2,971,926 5,283 NAST	1,332,889 4,469 Global Forwarding	_	1,017,096 3,414 All Other and Corporate	5,321,911 13,166 Consolidated

## NOTE 9. REVENUE FROM CONTRACTS WITH CUSTOMERS

A summary of our total revenues disaggregated by major service line and timing of revenue recognition is presented below for each of our reportable segments (in thousands):

				Three Months En	ded	June 30, 2025	
		NAST	G	lobal Forwarding		All Other and Corporate	Total
Major Service Lines							
Transportation and logistics services <sup>(1)</sup>	\$	2,918,227	\$	797,800	\$	30,633	\$ 3,746,660
Sourcing <sup>(2)</sup>		_	_	_		389,883	389,883
Total revenues	\$	2,918,227	\$	797,800	\$	420,516	\$ 4,136,543
				Three Months En	ded	June 30, 2024	
						All Other and	
		NAST	G	lobal Forwarding		Corporate	 Total
Major Service Lines							
Transportation and logistics services <sup>(1)</sup>	\$	2,989,909	\$	921,223	\$	210,798	\$ 4,121,930
Sourcing <sup>(2)</sup>					_	361,418	 361,418
Total revenues	\$	2,989,909	\$	921,223	\$	572,216	\$ 4,483,348
				Six Months End	ed J	une 30, 2025	
						All Other and	
		NAST	G	lobal Forwarding		Corporate	Total
Major Service Lines							
Transportation and logistics services <sup>(1)</sup>	\$	5,786,647	\$	1,572,688	\$	109,240	\$ 7,468,575
Sourcing <sup>(2)</sup>		_				714,708	714,708
Total revenues	_						0.100.000
Total revenues	\$	5,786,647	\$	1,572,688	\$	823,948	\$ 8,183,283
Total revenues	<u>\$</u>	5,786,647	\$	1,572,688 Six Months End	_		\$ 8,183,283
Total revenues	<u>\$</u>	5,786,647	\$		ed J		\$ 8,183,283
Total revenues	<u>\$</u>	5,786,647 NAST			ed J	une 30, 2024	\$ 8,183,283 Total
Major Service Lines		NAST	G	Six Months End	ed J	une 30, 2024 All Other and Corporate	Total
Major Service Lines  Transportation and logistics services <sup>(1)</sup>	\$		G	Six Months End	ed J	une 30, 2024 All Other and Corporate 434,436	Total 8,204,518
Major Service Lines		NAST	G	Six Months End	ed J	une 30, 2024 All Other and Corporate	Total

<sup>(1)</sup> Transportation and logistics services performance obligations are completed over time.

 $<sup>\</sup>ensuremath{^{(2)}}$  Sourcing performance obligations are completed at a point in time.

We typically do not receive consideration and amounts are not due from our customers prior to the completion of our performance obligation and as such contract liabilities, as of June 30, 2025, and revenue recognized in the three and six months ended June 30, 2025, and 2024 resulting from contract liabilities, were not significant. Contract assets and accrued expenses-transportation expense fluctuate from period to period primarily based upon changes in transportation pricing and costs and shipments in-transit at period end.

#### **NOTE 10. LEASES**

We determine if our contractual agreements contain a lease at inception. A lease is identified when a contract allows us the right to control an identified asset for a period of time in exchange for consideration. Our lease agreements consist primarily of operating leases for office space, warehouses, office equipment, and trailers. We do not have material financing leases. Frequently, we enter into contractual relationships with a wide variety of transportation companies for freight capacity and utilize those relationships to efficiently and cost-effectively arrange the transport of our customers' freight. These contracts typically have a term of twelve months or less and do not allow us to direct the use or obtain substantially all of the economic benefits of a specifically identified asset. Accordingly, these agreements are not considered leases.

Our operating leases are included on the consolidated balance sheets as right-of-use lease assets and lease liabilities. A right-of-use lease asset represents our right to use an underlying asset over the term of a lease, while a lease liability represents our obligation to make lease payments arising from the lease. Current and noncurrent lease liabilities are recognized on the commencement date at the present value of lease payments, including non-lease components, which consist primarily of common area maintenance and parking charges. Right-of-use lease assets are also recognized on the commencement date as the total lease liability plus prepaid rents. As our leases typically do not provide an implicit rate, we use our fully collateralized incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The incremental borrowing rate is influenced by market interest rates, our credit rating, and lease term and as such, may differ for individual leases.

Our lease agreements typically do not contain variable lease payments, residual value guarantees, purchase options, or restrictive covenants. Many of our leases include the option to renew for a period of months to several years. The term of our leases may include the option to renew when it is reasonably certain we will exercise that option, although these occurrences are seldom. We have lease agreements with lease components (e.g., payments for rent) and non-lease components (e.g., payments for common area maintenance and parking), which are all accounted for as a single lease component.

We do not have material lease agreements that have not yet commenced that are expected to create significant rights or obligations as of June 30, 2025.

Information regarding lease expense, remaining lease term, discount rate, and other select lease information are presented below (dollars in thousands):

	 Three Months	Ende	ed June 30,	 Six Months Ended June 30,			
Lease Costs	 2025	_	2024(1)	2025		2024(1)	
Operating lease expense	\$ 23,487	\$	23,167	\$ 45,113	\$	48,804	
Short-term lease expense	672		1,521	2,199		2,683	
Right-of-use asset impairments <sup>(2)</sup>	 _		3,626	6,259		3,626	
Total lease expense <sup>(3)</sup>	\$ 24,159	\$	28,314	\$ 53,571	\$	55,113	

<sup>(1)</sup> The three and six months ended June 30, 2024 have been adjusted to conform to current year presentation.

<sup>(2)</sup> During the six months ended June 30, 2025, we recognized a \$6.3 million impairment charge related to our Kansas City regional center lease which is included in All Other and Corporate. The impairment resulted from the execution of a sublease agreement on a portion of the facility. The impairment was determined by comparing the discounted cash flows of the head lease and sublease rental payments. All other impairment charges were associated with restructuring initiatives. Refer to Note 13, *Restructuring*, for further discussion related to our restructuring programs.

<sup>(3)</sup> Total lease expense is included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income.

		Six Months Ended June 30,		
Other Lease Information	2	2025		2024
Operating cash flows from operating leases	\$	52,251	\$	48,649
Right-of-use lease assets obtained in exchange for new lease liabilities		19,975		46,526
Lease Term and Discount Rate	As of June 30, 2025	As	of Decemb	ber 31, 2024
Weighted average remaining lease term (in years)		5.2		5.5
Weighted average discount rate	•	4.5 %		4.3 %
19				

The maturities of lease liabilities as of June 30, 2025, were as follows (in thousands):

Maturity of Lease Liabilities	Operat	ing Leases
Remaining 2025	\$	39,710
2026		89,478
2027		72,529
2028		57,032
2029		43,581
Thereafter		76,792
Total lease payments		379,122
Less: Interest		(41,632)
Present value of lease liabilities	\$	337,490

#### NOTE 11. ALLOWANCE FOR CREDIT LOSSES

Our allowance for credit losses is computed using a number of factors including our past credit loss experience and our customers' credit ratings, in addition to other customer-specific factors. We have also considered recent trends and developments related to the current macroeconomic environment in determining our ending allowance for credit losses for both accounts receivable and contract assets. The allowance for credit losses on contract assets was not significant as of June 30, 2025.

A rollforward of our allowance for credit losses on our accounts receivable balance is presented below (in thousands):

Balance, December 31, 2024 <sup>(1)</sup>	\$ 14,038
Provision	6,765
Write-offs	 (4,326)
Balance, June 30, 2025	\$ 16,477

<sup>(1)</sup> Includes an immaterial allowance for credit losses for the Europe Surface Transportation disposal group, which was presented within assets held for sale on the condensed consolidated balance sheets as of December 31, 2024. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

Recoveries of amounts previously written off were not significant for the three and six months ended June 30, 2025.

# NOTE 12. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS

Accumulated other comprehensive loss is included in Stockholders' Investment on our condensed consolidated balance sheets. The recorded balance on June 30, 2025, and December 31, 2024, was \$71.9 million and \$110.4 million, respectively. The recorded balance on June 30, 2025, and December 31, 2024, is comprised solely of foreign currency adjustments, including foreign currency translation.

Other comprehensive income was \$28.1 million for the three months ended June 30, 2025, primarily driven by fluctuations in the Singapore Dollar, Euro, and Australian Dollar. Other comprehensive loss was \$1.3 million for the three months ended June 30, 2024, primarily driven by fluctuations in the Euro, Mexican Peso, and Brazilian Real mostly offset by the Australian Dollar and Singapore Dollar.

Other comprehensive income was \$38.5 million for the six months ended June 30, 2025, primarily driven by fluctuations in the
Singapore Dollar, Euro, and Australian Dollar. Other comprehensive loss was \$20.8 million for the six months ended June 30, 2024,
primarily driven by fluctuations in the Euro, Singapore Dollar, and Australian Dollar.

## **NOTE 13: RESTRUCTURING**

**2025 Restructuring Program**: In the second quarter of 2025, we initiated a new restructuring program (the "2025 Restructuring Program") aimed at enhancing operational efficiency and achieving cost savings through the adoption of advanced technologies, including artificial intelligence. The program is centered around two key initiatives:

*Process Optimization and Workforce Productivity* - The first initiative focuses on streamlining operations by leveraging cutting-edge technological innovations to significantly enhance workforce productivity. This includes the integration of automation and AI-driven solutions to reduce manual processes and improve overall efficiency. As a result of this initiative, we anticipate incurring severance and related personnel costs associated with workforce reductions.

Facilities Consolidation and Footprint Optimization - The second initiative involves the consolidation and centralization of our facilities to align with the reduced workforce resulting from the first initiative. This effort is designed to optimize our physical footprint and support a more agile and cost-effective operating model. As a result of this initiative, the Company anticipates recognizing asset impairments related to the early termination or abandonment of certain facilities under operating leases.

These initiatives are expected to materially reduce our cost structure and better position the Company for sustainable, long-term growth in an increasingly technology-driven marketplace. The 2025 Restructuring Program is expected to span the next three years, during which we will continue to implement advanced technologies across the enterprise and review opportunities to consolidate our global facilities.

We recognized restructuring charges of \$3.9 million in the three and six months ended June 30, 2025 primarily related to workforce reductions and related personnel expenses. We expect to incur restructuring charges of \$50 million to \$75 million over the next three years primarily related to severance and other personnel related costs and impairments related to the early termination or abandonment of facilities under operating leases for the 2025 Restructuring Program. The amount and timing of the restructuring charges we will recognize depend upon multiple factors, such as the implementation and integration of automation and AI-driven solutions across targeted areas of the enterprise, natural employee turnover, and our ability to consolidate our global facilities. We paid \$1.0 million of cash related to the 2025 Restructuring Program in the three and six months ended June 30, 2025.

A summary of charges related to our 2025 Restructuring Program are presented below (in thousands):

	Three Months Ended June 30,	Six Months Ended June 30
	2025	2025
Severance <sup>(1)</sup>	\$ 3,664	\$ 3,664
Other personnel expenses <sup>(1)</sup>	217	217
Total	\$ 3,881	\$ 3,881

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

The following tables summarizes restructuring charges related to our 2025 Restructuring Program by reportable segment (in thousands):

		Three Months Ended June 30, 2025					
				Global	All Other and		
	<u></u>	NAST		Forwarding	Corporate	Consolidated	
Personnel expenses	\$	677	\$	2,576	\$ 628	\$ 3,88	1
		Six Months Ended June 30, 2025					
				Global	All Other and		
		NAST		Forwarding	Corporate	Consolidated	
Personnel expenses		677		2,576	628	3,88	1

The following table summarizes activity related to our 2025 Restructuring Program and liabilities included in our consolidated balance sheets (in thousands):

	Accrued Severan	ce and Other Personnel
	Ex	penses <sup>(1)</sup>
Balance, December 31, 2024	\$	_
Restructuring charges		3,881
Cash payments		(959)
Accrual adjustments <sup>(2)</sup>		15
Balance, June 30, 2025	\$	2,937

<sup>(1)</sup> Amounts are included within accrued expenses - compensation on the condensed consolidated balance sheets as of June 30, 2025.

**2024 Restructuring Program**: In 2024, the Company began a restructuring program (the "2024 Restructuring Program") to drive our enterprise strategy and reduce our cost structure. The 2024 Restructuring Program was executed in phases, focused on waste reduction, reprioritizing our product and technology teams on fewer strategic initiatives, driving synergies across our portfolio of services, and unifying the go to market strategy of our divisions.

The major initiatives of the first phase, which commenced in the first quarter of 2024, included 1) optimizing our management hierarchy, which included a reduction in workforce; 2) reprioritizing the efforts of our product and technology teams, resulting in the impairment of certain internally developed software projects. We have realigned our product and technology teams to focus on fewer strategic initiatives to accelerate the capabilities of our platform to deliver market-leading outcomes for our customers, carriers, and employees.

The primary initiatives of the second phase commenced in the second quarter of 2024. These initiatives included the rationalization of our facilities footprint including the consolidation, early termination, or abandonment of office buildings under operating leases.

Accrued restructuring reserves were \$0.5 million and \$4.0 million as of June 30, 2025 and December 31, 2024, respectively. We paid \$3.4 million of cash in the six months ended June 30, 2025 related to the 2024 Restructuring Program. There is no further activity expected related to the 2024 Restructuring Program other than settling the \$0.5 million of restructuring reserve remaining as of June 30, 2025.

A summary of charges related to our 2024 Restructuring Program are presented below (in thousands):

<sup>(2)</sup> Accrual adjustments primarily relate to foreign currency adjustments.

	Three Months Ended June 30,		Six M	onths Ended June 30,
		2024		2024
Severance <sup>(1)</sup>	\$	8,799	\$	16,213
Other personnel expenses <sup>(1)</sup>		670		1,198
Other selling, general, and administrative expenses <sup>(2)</sup>		5,740		10,709
Total	\$	15,209	\$	28,120

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

<sup>(2)</sup> Amounts are included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income. The charges recognized in the three months ended June 30, 2024 primarily resulted from the second phase of the 2024 Restructuring Program, while the charges recognized in the six months ended June 30, 2024, also include initiatives under the first phase of the 2024 Restructuring Program as discussed above.

The following tables summarizes restructuring charges related to our 2024 Restructuring Program by reportable segment (in thousands):

	 Three Months Ended June 30, 2024						
	Global				All Other and		
	 NAST		Forwarding		Corporate		Consolidated
Personnel expenses	\$ 4,758	\$	2,203	\$	2,508	\$	9,469
Other selling, general, and administrative expenses	3,776		1,327		637		5,740

Six Months Ended June 30, 2024 Global All Other and NAST **Forwarding** Corporate Consolidated Personnel expenses 7,784 5,395 4,232 17,411 Other selling, general, and administrative expenses 5,654 1,559 3,496 10,709

The following table summarizes activity related to our 2024 Restructuring Program and reserves included in our consolidated balance sheets (in thousands):

	Accrued Other Selling,						
	Accı	rued Severance and	e and General, and				
	Other Personnel Expenses		Other Personnel Administrative		Administrative		
			Expenses		Total <sup>(1)</sup>		
Balance, December 31, 2024	\$	3,679	\$	344	\$	4,023	
Cash payments		(3,215)		(202)		(3,417)	
Accrual adjustments <sup>(2)</sup>		(145)		4		(141)	
Balance, June 30, 2025	\$	319	\$	146	\$	465	

<sup>(1)</sup> Amounts are included within accrued expenses - compensation on the condensed consolidated balance sheets as of June 30, 2025 and December 31, 2024.

#### **NOTE 14: DIVESTITURES**

Europe Surface Transportation Divestiture: In 2024, we entered into an agreement with sennder Technologies GmbH to sell our Europe Surface Transportation business, which is included in our All Other and Corporate segment. The divestiture is part of our enterprise strategy to drive focus on profitable growth in our four core modes—North American truckload and LTL and global ocean and air—as engines to ignite growth and create the most value for our stakeholders. We have determined this divestiture does not represent a strategic shift that will have a major effect on our consolidated results of operations, and therefore the results of our Europe Surface Transportation business are not reported as discontinued operations. The sale included all of the assets and liabilities of the business other than our proprietary technology platform.

Upon entering into the agreement to sell the business in 2024, the assets and liabilities of our Europe Surface Transportation disposal group were classified as held for sale resulting in a \$32.8 million pre-tax loss on the disposal group classified as held for sale in 2024. Including the direct costs incurred to sell the business and the loss on the disposal group, the total pre-tax loss recognized was \$44.5 million in 2024.

<sup>(2)</sup> Accrual adjustments primarily relate to changes in estimates for certain employee termination costs, including those settling for an amount different than originally estimated and foreign currency adjustments.

The sale closed effective February 1, 2025 with \$27.7 million of consideration received at closing with additional consideration due in fixed equal installments on the 12-month and 18-month anniversary of the closing date subject to post closing working capital adjustments. The remaining consideration due is collateralized by all current and future accounts receivable of the Europe Surface Transportation business. We recognized transaction related expenses of \$0.4 million and \$2.8 million in the three and six months ended June 30, 2025, respectively. There are no remaining assets and liabilities held for sale as of June 30, 2025.

A summary of exit and disposal costs related to our Europe Surface Transportation divestiture included in our All Other and Corporate segment is presented below (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,
	2025		2025
Personnel expenses <sup>(1)</sup>	\$	7 \$	1,194
Other selling, general, and administrative expenses <sup>(2)</sup>		422	1,589
Income tax benefits <sup>(3)</sup>		(74)	(1,100)
Total	\$	355 \$	1,683

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

A summary of assets and liabilities associated with the Europe Surface Transportation disposal group that are held for sale is presented below (in thousands):

As of December 31, 2024 Assets held for sale: 10,307 Cash and cash equivalents \$ Receivables 114,721 Goodwill and other intangible assets 31,297 Right-of-use lease assets 10,737 Other assets 3,366 Valuation allowance (32,794)\$ 137,634 Total assets held for sale(1) Liabilities held for sale: Accounts payable \$ 51,388 Lease liabilities 10,540 Other liabilities 5,485 \$ 67,413 Total liabilities held for sale(1) \$ 2,238 Cumulative translation loss of foreign entities to be sold<sup>(2)</sup>

<sup>(2)</sup> Amounts are included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income.

<sup>(3)</sup> Amounts are included within provision for income taxes in our condensed consolidated statements of operations and comprehensive income.

<sup>(1)</sup> Assets and liabilities held for sale are separately presented on the condensed consolidated balance sheet.

<sup>(2)</sup> Cumulative translation loss of foreign entities to be sold is included within accumulated other comprehensive losses on the condensed consolidated balance sheet.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and related notes.

## FORWARD-LOOKING INFORMATION

Our Quarterly Report on Form 10-Q, including this discussion and analysis of our financial condition and results of operations and our disclosures about market risk, contains certain "forward-looking statements." These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience or our present expectations, including, but not limited to, factors such as changes in economic conditions, including uncertain consumer demand; changes in market demand and pressures on the pricing for our services; fuel price increases or decreases, or fuel shortages; competition and growth rates within the global logistics industry that could adversely impact our profitability and ability to achieve our long-term growth targets; freight levels and increasing costs and availability of truck capacity or alternative means of transporting freight; risks associated with seasonal changes or significant disruptions in the transportation industry; risks associated with identifying and completing suitable acquisitions; our dependence upon and changes in relationships with existing contracted truck, rail, ocean, and air carriers; risks associated with the loss of significant customers; risks associated with reliance on technology to operate our business; cybersecurity related risks; our ability to staff and retain employees; risks associated with operations outside of the United States; our ability to successfully integrate the operations of acquired companies with our historic operations or efficiently manage divestitures; climate change related risks; risks associated with our indebtedness; risks associated with interest rates; risks associated with litigation, including contingent auto liability and insurance coverage; risks associated with the potential impact of changes in government regulations including environmental-related regulations; risks associated with the changes to income tax regulations; risks associated with the produce industry, including food safety and contamination issues; the impact of changes in political and governmental conditions; changes to our capital structure; changes due to catastrophic events; risks associated with the usage of artificial intelligence technologies; risks associated with cybersecurity events; and other risks and uncertainties, including those described in Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2024, filed with the Securities and Exchange Commission on February 14, 2025, as well as the updates to these risk factors included in Part II—"Item 1A, Risk Factors," herein.

Any forward-looking statement speaks only as of the date on which such statement is made, and we undertake no obligation to update such statement to reflect events or circumstances arising after such date.

#### **OVERVIEW**

C.H. Robinson Worldwide, Inc. ("C.H. Robinson," "the company," "we," "us," or "our") is one of the largest global logistics providers in the world. We deliver logistics like no one else. Companies around the world look to us to reimagine supply chains, advance freight technology, and solve logistics challenges—from the simple to the most complex. We are grounded in our promise to deliver exceptional customer success, using our expertise, scale, and tailored solutions to help customers navigate increasingly complex global supply chains.

Our adjusted gross profits and adjusted gross profit margin are non-GAAP financial measures. Adjusted gross profits are calculated as gross profits excluding amortization of internally developed software utilized to directly serve our customers and contracted carriers. Adjusted gross profit margin is calculated as adjusted gross profits divided by total revenues. We believe adjusted gross profits and adjusted gross profit margin are useful measures of our ability to source, add value, and sell services and products that are provided by third parties, and we consider adjusted gross profits to be a primary performance measurement. Accordingly, the discussion of our results of operations often focuses on the changes in our adjusted gross profits and adjusted gross profit margin.

# Table of Contents

The reconciliation of gross profits to adjusted gross profits and gross profit margin to adjusted gross profit margin is presented below (dollars in thousands):

	Three Mo	onths Ended June 30,	Six Months Ended June 30,			
	2025	2024	2025	2024		
Revenues:						
Transportation	\$ 3,746,660	\$ 4,121,930	\$ 7,468,575	\$ 8,204,518		
Sourcing	389,883	361,418	714,708	691,141		
Total revenues	4,136,543	4,483,348	8,183,283	8,895,659		
Costs and expenses:						
Purchased transportation and related services	3,092,641	3,470,383	6,174,011	6,925,379		
Purchased products sourced for resale	350,671	325,556	642,953	625,142		
Direct internally developed software amortization	13,681	10,883	29,347	21,105		
Total direct costs	3,456,993	3,806,822	6,846,311	7,571,626		
Gross profits / Gross profit margin	679,550 16.4	676,526 15.1%	1,336,972 16.3%	1,324,033 14.9%		
Plus: Direct internally developed software amortization	13,681	10,883	29,347	21,105		
Adjusted gross profits / Adjusted gross profit margin	\$ 693,231 16.8	3% <u>\$ 687,409</u> 15.3%	\$ 1,366,319 16.7%	\$ 1,345,138 15.1%		

Our adjusted operating margin is a non-GAAP financial measure calculated as operating income divided by adjusted gross profits. We believe adjusted operating margin is a useful measure of our profitability in comparison to our adjusted gross profits, which we consider a primary performance metric as discussed above. The reconciliation of operating margin to adjusted operating margin is presented below (dollars in thousands):

	 Three Months	End	ed June 30,	Six Months Ende	ed June 30,
	 2025		2024	2025	2024
Total revenues	\$ 4,136,543	\$	4,483,348	\$ 8,183,283 \$	8,895,659
Income from operations	215,919		178,090	392,772	305,223
Operating margin	5.2%		4.0%	4.8%	3.4%
Adjusted gross profits	\$ 693,231	\$	687,409	\$ 1,366,319 \$	1,345,138
Income from operations	215,919		178,090	392,772	305,223
Adjusted operating margin	31.1%		25.9%	28.7%	22.7%

# MARKET TRENDS

The North American surface transportation market demonstrated signs of improved balance in the second quarter of 2025 compared to the same period in 2024, primarily driven by the recent trend of carriers exiting the market. This shift contributed to a modest year-over-year increase in transportation rates. Additionally, seasonal demand associated with the produce and beverage shipping season led to regional rate spikes temporarily slowing the pace of carrier attrition. Despite these developments, the market remains characterized by an overall imbalance, with excess carrier capacity relative to industry freight volumes. This condition is commonly referred to as a soft market. Industry freight volumes, as measured by the Cass Freight Index, declined in the second quarter of 2025 compared to the second quarter of 2024, reflecting continued softness in underlying demand. One of the key metrics we use to measure market conditions is the truckload routing guide depth from our Managed Solutions business. This metric measures the average number of carriers contacted before securing a transportation provider. Routing guide depth of 1 would be perfect performance and 2 would be extremely poor. The average routing guide depth in the second quarter of 2025 was 1.3 compared to 1.2 in the second quarter of 2024 reflecting a modest tightening of the market compared to the prior year.

The global forwarding market in the second quarter of 2025 experienced significant policy shifts, volatile demand, and increasing capacity challenges. In April, the U.S. announced a 10 percent minimum tariff on all imported goods along with higher reciprocal tariffs on goods from certain countries. This move prompted several nations to impose their own retaliatory tariffs on U.S. imports. Shortly after their announcement, a 90-day tariff pause was implemented for most countries other than China. In May, the U.S. and China reached a separate agreement to temporarily reduce their reciprocal tariffs and pause other trade barriers for 90-days. This wave of uncertainty resulted in a sharp decline in global freight volumes early in the second quarter of 2025, with an increase in blank sailings as carriers reallocated or temporarily removed capacity from the market. Following the temporary tariff pause, the market experienced a short-lived rebound as shippers accelerated shipments ahead of the 90-day pause expiration. This surge of activity led to a short-term spike in global freight rates towards the end of the second quarter of 2025 before rapidly falling as capacity began to outpace demand and shippers adopted a cautious approach given the market uncertainty. The combination of tariff and geopolitical uncertainty, capacity continuing to enter the market, and the impact of disruptions, including the Red Sea conflict, may continue to affect ocean and air freight pricing in the near term, although the duration and extent remain uncertain.

# **BUSINESS TRENDS**

Our surface transportation business effectively navigated the evolving market dynamics and seasonal trends, as discussed in the market trends section. During the second quarter of 2025, continued contraction in carrier capacity and seasonal demand spikes contributed to an increase in our truckload transportation costs. Our average truckload linehaul cost per mile, excluding fuel surcharges, increased approximately 3.5 percent during the second quarter of 2025 compared to the second quarter of 2024, reflecting upward pressure from market rates. Our average truckload linehaul rate charged to our customers, excluding fuel surcharges, also increased approximately 3.5 percent during the second quarter of 2025. Despite this rising cost environment, we were able to improve our adjusted gross profits per transaction in the second quarter of 2025 compared to the same period in 2024 driven by the continued advancement of our dynamic pricing and costing capabilities. These advancements have allowed us to respond more rapidly to market fluctuations through more frequent and precise pricing discovery. Industry freight volumes, as measured by the Cass Freight Index, decreased approximately 3.5 percent in the second quarter of 2025 compared to the same period of 2024. Despite these challenging market conditions, our combined North American Surface Transportation ("NAST") truckload and less than truckload ("LTL") volume outperformed the market, increasing 1.0 percent in the second quarter of 2025 compared to the second quarter of 2024.

Our global forwarding results in the second quarter of 2025 reflected the continued impact of the volatile market conditions and shifting trade policies outlined in the market trends section above. Our ocean freight shipments decreased 4.0 percent compared to the second quarter of 2024, primarily driven by reduced demand early in the second quarter of 2025 following the announcement of new tariffs by the U.S. This was partially offset by a rebound in June, as shippers accelerated activity ahead of the expiration of the 90-day tariff pause. Adjusted gross profit per ocean shipment significantly improved in June due to this surge in activity; however, adjusted gross profit per shipment declined 3.5 percent in total compared to the second quarter of 2024. Air freight volumes were similarly affected by the intraquarter tariff volatility, with overall air freight tonnage decreasing 12.5 percent compared to the second quarter of 2024.

As part of our enterprise strategy to drive focus on profitable growth in our four core modes—North American truckload and LTL and global ocean and air—as engines to ignite growth and create the most value for our stakeholders we divested our Europe Surface Transportation business. The sale closed effective February 1, 2025. Europe Surface Transportation provided transportation and logistics services, including truckload and LTL transportation services across Europe and represented the majority of our Other Surface Transportation operations included in All Other and Corporate.

# SELECTED OPERATING PERFORMANCE AND OTHER SIGNIFICANT ITEMS

The following summarizes select second quarter 2025 year-over-year operating comparisons to the second quarter 2024:

• Total revenues decreased 7.7 percent to \$4.1 billion, primarily driven by the divestiture of our Europe Surface Transportation business, in addition to lower pricing in our ocean services and lower fuel surcharges in our truckload services.

- Gross profits increased 0.4 percent to \$679.6 million. Adjusted gross profits increased 0.8 percent to \$693.2 million, primarily driven by higher adjusted gross profit per transaction in our customs, truckload, and LTL services. This was partially offset by the divestiture of our Europe Surface Transportation business and lower volume in ocean services.
- Personnel expenses decreased 7.2 percent to \$335.3 million, primarily due to cost optimization efforts and productivity improvements, the divestiture of our Europe Surface Transportation business, a non-recurring benefit from certain actions taken within the current quarter, and lower restructuring charges related to workforce reductions. Average employee headcount decreased 11.2 percent.

## Table of Contents

- Other selling, general, and administrative ("SG&A") expenses decreased 4.1 percent to \$142.0 million primarily due to
  restructuring charges in the prior year related to reducing our facilities footprint, including early termination or abandonment of
  office buildings under operating leases.
- Income from operations increased 21.2 percent to \$215.9 million, due to the increase in adjusted gross profit and decreased operating expenses.
- Adjusted operating margin of 31.1 percent increased 520 basis points.
- Interest and other income/expense, net totaled \$22.0 million of expense, consisting primarily of \$16.8 million of interest
  expense, which decreased \$6.1 million compared to last year, and a \$4.9 million net loss from foreign currency revaluation and
  realized foreign currency gains and losses.
- The effective tax rate in the quarter was 21.4 percent compared to 19.4 percent in the second quarter last year.
- Net income totaled \$152.5 million, an increase of 20.8 percent from a year ago.
- Diluted earnings per share increased 20.0 percent to \$1.26.
- Cash flow from operations increased \$200.6 million in the six months ended June 30, 2025, primarily driven by a favorable change in net operating working capital and the increase in net income.

#### CONSOLIDATED RESULTS OF OPERATIONS

The following table summarizes our results of operations (dollars in thousands, except per share data):

	Three 1	Three Months Ended June 30,				Mon	ths Ended June 3	),
	 2025		2024	% change	2025		2024	% change
Revenues:								
Transportation	\$ 3,746,660	\$	4,121,930	(9.1)% \$	7,468,575	\$	8,204,518	(9.0)%
Sourcing	389,883		361,418	7.9 %	714,708		691,141	3.4 %
Total revenues	4,136,543		4,483,348	(7.7)%	8,183,283		8,895,659	(8.0)%
Costs and expenses:								
Purchased transportation and related services	3,092,641		3,470,383	(10.9)%	6,174,011		6,925,379	(10.8)%
Purchased products sourced for resale	350,671		325,556	7.7 %	642,953		625,142	2.8 %
Personnel expenses	335,322		361,222	(7.2)%	683,875		740,309	(7.6)%
Other selling, general, and administrative expenses	141,990		148,097	(4.1)%	289,672		299,606	(3.3)%
Total costs and expenses	3,920,624		4,305,258	(8.9)%	7,790,511		8,590,436	(9.3)%
Income from operations	215,919		178,090	21.2 %	392,772		305,223	28.7 %
Interest and other income/expense, net	(22,026)		(21,525)	2.3 %	(42,077)		(38,305)	9.8 %
Income before provision for income taxes	193,893		156,565	23.8 %	350,695		266,918	31.4 %
Provision for income taxes	41,422		30,314	36.6 %	62,922		47,763	31.7 %
Net income	\$ 152,471	\$	126,251	20.8 % \$	287,773	\$	219,155	31.3 %
Diluted net income per share	\$ 1.26	\$	1.05	20.0 % \$	2.37	\$	1.83	29.5 %
Average employee headcount	12,858		14,474	(11.2)%	13,166		14,731	(10.6)%
Adjusted gross profit margin percentage <sup>(1)</sup>								
Transportation	17.5 %	)	15.8 %	170 bps	17.3 %	)	15.6 %	170 bps
Sourcing	10.1 %	)	9.9 %	20 bps	10.0 %	)	9.5 %	50 bps
Total adjusted gross profit margin	16.8 %	)	15.3 %	150 bps	16.7 %	)	15.1 %	160 bps

<sup>(1)</sup> Adjusted gross profit margin is a non-GAAP financial measure explained above.

A reconciliation of our reportable segments to our consolidated results can be found in Note 8, *Segment Reporting,* in Part I, Financial Information of this Quarterly Report on Form 10-Q.

## Consolidated Results of Operations—Three Months Ended June 30, 2025, Compared to the Three Months Ended June 30, 2024

Total revenues and direct costs. Total transportation revenues and direct costs decreased primarily due to the divestiture of our Europe Surface Transportation business, along with lower pricing in ocean services, and lower fuel surcharges in our truckload services. In the second quarter of 2024, ocean freight rates were elevated due to market disruptions that strained capacity, including re-routing and extended transit times, resulting from the Red Sea conflict, container shortages, and worsening port congestion in certain regions of the world. While similar capacity constraints persisted in the second quarter of 2025, the period also experienced notable shifts in demand as discussed in the market and business trends sections, leading to lower pricing compared to the prior year. The decrease in fuel surcharges within our truckload services was driven by a year-over-year decline in diesel fuel prices. Our sourcing total revenue and direct costs increased, driven by higher average pricing with retail customers.

Gross profits and adjusted gross profits. Our transportation adjusted gross profits increased, driven primarily by higher adjusted gross profits per transaction in our customs, truckload, and LTL services. In our customs services, the improvement was largely attributable to increased duty advance fees, reflecting elevated global tariff rates. The improvement in truckload services was driven by the continued advancement of our dynamic pricing and costing capabilities. These advancements have allowed us to respond more rapidly to market fluctuations through more frequent and precise pricing discovery. These increases were partially offset by the divestiture of our Europe Surface Transportation business, as well as lower volume and adjusted gross profits per transaction in our ocean services, which were impacted by the volatile market conditions and shifting trade policies discussed in the market and business trends sections. Sourcing adjusted gross profits increased, driven by an increase in integrated supply chain solutions for retail and foodservice customers.

**Operating expenses.** Personnel expenses decreased primarily due to cost optimization efforts and productivity improvements, the divestiture of our Europe Surface Transportation business, a non-recurring benefit from certain actions taken within the current quarter, and the impact of higher restructuring charges related to workforce reductions in the prior year discussed below. Other SG&A expenses decreased primarily due to restructuring charges in the prior year related to reducing our facilities footprint, including early termination or abandonment of office buildings under operating leases.

In addition to the above, our personnel expenses in the second quarter of 2025 included \$3.9 million of severance and related personnel expenses from our 2025 Restructuring Program, and \$0.4 million of other SG&A expenses resulting from the divestiture of our Europe Surface Transportation business. Our personnel expenses for the second quarter of 2024 included \$9.5 million of severance and related personnel expenses. We also incurred \$5.7 million of restructuring related other SG&A expenses in the second quarter of 2024. These expenses were both associated with our 2024 Restructuring Program. Refer to Note 13, *Restructuring*, and Note 14, *Divestitures*, for further discussion related to our restructuring programs and the divestiture of our Europe Surface Transportation business.

**Interest and other income/expense, net.** Interest and other income/expense, net primarily consisted of interest expense of \$16.8 million. Interest expense decreased \$6.1 million during the second quarter of 2025, due to a lower average debt balance and lower variable interest rates. The current period included a \$4.9 million net loss from foreign currency revaluation and realized foreign currency gains and losses, compared to a \$0.5 million net gain in the prior year period.

Provision for income taxes. Our effective income tax rate was 21.4 percent for the second quarter of 2025 compared to 19.4 percent for the second quarter of 2024. The effective income tax rate for the second quarter of 2025 was higher than the statutory federal income tax rate primarily due to state income tax expense, net of federal benefit, which increased the effective tax rate by 2.3 percentage points. This impact was partially offset by foreign tax credits with decreased the effective income tax rate by 1.9 percentage points during the second quarter of 2025. The effective income tax rate for the second quarter of 2024 was lower than the statutory federal income tax rate primarily due to the tax impact of U.S. tax credits and incentives, which reduced the effective tax rate by 5.0 percentage points. These

points during the second quarter of 2024.		
	29	

impacts were partially offset by a higher tax rate on foreign earnings, which increased the effective income tax rate by 2.7 percentage

# Consolidated Results of Operations—Six Months Ended June 30, 2025, Compared to the Six Months Ended June 30, 2024

Total revenues and direct costs. Total revenues and direct costs decreased primarily due to the divestiture of our Europe Surface Transportation business, along with lower pricing and purchased transportation costs in ocean services, and lower fuel surcharges in our truckload services. In the six months ended June 30, 2024, ocean freight rates were elevated as a result of ongoing disruptions, including the Red Sea conflict, which strained capacity and increased ocean freight rates. While similar capacity constraints persisted during the six months ended June 30, 2025, the period also experienced significant shifts in demand influenced by tariff and macroeconomic uncertainty resulting in lower pricing and purchased transportation costs compared to the prior year. The decline in fuel surcharges within truckload services was driven by a year-over-year decrease in diesel fuel prices. Our sourcing total revenue and direct costs increased driven by higher average pricing with retail customers.

Gross profits and adjusted gross profits. Our transportation adjusted gross profits increased, driven by higher adjusted gross profits per transaction in our truckload, LTL, and customs services. The higher adjusted gross profits per transaction in truckload services during the six months ended June 30, 2025 was driven by the continued advancement of our dynamic pricing and costing capabilities. These advancements have allowed us to respond more rapidly to market fluctuations through more frequent and precise pricing discovery. In our customs services, the improvement was largely attributable to increased duty advance fees, reflecting elevated global tariff rates. Sourcing adjusted gross profits increased due to an increase in integrated supply chain solutions for retail and foodservice customers.

**Operating expenses.** Personnel expenses decreased primarily due to cost optimization efforts including lower average employee headcount, the divestiture of our Europe Surface Transportation business, and the impact of higher restructuring charges related to workforce reductions in the prior year discussed below. These decreases were partially offset by higher variable compensation reflecting the improved results compared to the prior year. Other SG&A expenses decreased primarily due to the divestiture of our Europe Surface Transportation business and were partially offset by the impact of the restructuring charges in the prior year discussed below.

In addition to the above, our personnel expenses for the six months ended June 30, 2025 included \$5.1 million of severance and related personnel expenses. We also incurred \$1.6 million in other SG&A expenses in the six months ended June 30, 2025. These expenses were associated with our 2025 Restructuring Program and the divestiture of our Europe Surface Transportation business. We also incurred \$6.3 million of other SG&A expenses in the six months ended June 30, 2025 resulting from an impairment charge on our Kansas City regional center lease resulting from the execution of a sublease agreement on a portion of the building.

Our personnel expenses for the six months ended June 30, 2024 included \$17.4 million of severance and related personnel expenses. We also incurred \$10.7 million of other SG&A expenses in the six months ended June 30, 2024. Both expenses were associated with our 2024 Restructuring Program.

**Interest and other income/expense, net.** Interest and other income/expense, net primarily consisted of interest expense of \$33.6 million, which decreased \$11.4 million driven by a lower average debt balance and variable interest rates compared to the prior year. The six months ended June 30, 2025 included an \$8.3 million net loss from foreign currency revaluation and realized foreign currency gains and losses, compared to a \$4.4 million net gain in the prior year.

**Provision for income taxes.** Our effective income tax rate was 17.9 percent for both the six months ended June 30, 2025 and 2024. The effective income tax rate for the six months ended June 30, 2025 was lower than the statutory federal income tax rate primarily due to the tax benefit of share-based payment awards, foreign tax credits, and U.S. tax credits and incentives, which decreased the effective tax rate by 2.9 percentage points, 1.9 percentage points, and 1.6 percentage points, respectively. These impacts were partially offset by state income tax expense, net of federal benefit which increased the effective tax rate by 2.2 percentage points. The effective income tax rate for the six months ended June 30, 2024 was lower than the statutory federal income tax rate primarily due to the tax impact of U.S. tax credits and incentives, which reduced the effective tax rate by 6.2 percentage points. These impacts were partially offset by state income

	20		
	30		

taxes, net of federal benefit, and a higher tax rate on foreign earnings, which increased the effective income tax rate by 2.3 percentage

#### **NAST Segment Results of Operations**

	 Three Months Ended June 30,					Six M	30,		
(dollars in thousands)	2025		2024	% change		2025		2024	% change
Total revenues	\$ 2,918,227	\$	2,989,909	(2.4)%	\$	5,786,647	\$	5,990,222	(3.4)%
Costs and expenses:									
Purchased transportation and related services	2,485,979		2,570,252	(3.3)%		4,936,075		5,173,455	(4.6)%
Personnel expenses	158,174		170,363	(7.2)%		320,984		345,988	(7.2)%
Other selling, general, and administrative									
expenses	110,083		108,192	1.7 %		221,926		220,782	0.5 %
Total costs and expenses	 2,754,236		2,848,807	(3.3)%		5,478,985		5,740,225	(4.6)%
Income from operations	\$ 163,991	\$	141,102	16.2 %	\$	307,662	\$	249,997	23.1 %
							_		

	Three Months Ended June 30,					Six M	30,	
		2025		2024	% change	2025	2024	% change
Average employee headcount		5,283		5,868	(10.0)%	5,283	5,929	(10.9)%
Service line volume statistics								
Truckload					<u> </u>			(2.0)%
LTL					1.5 %			1.5 %
Adjusted gross profits <sup>(1)</sup>								
Truckload	\$	261,492	\$	254,846	2.6 %	\$ 513,498	\$ 490,555	4.7 %
LTL		150,505		144,179	4.4 %	296,859	283,638	4.7 %
Other		20,251		20,632	(1.8)%	40,215	42,574	(5.5)%
Total adjusted gross profits	\$	432,248	\$	419,657	3.0 %	\$ 850,572	\$ 816,767	4.1 %

<sup>(1)</sup> Adjusted gross profit margin is a non-GAAP financial measure explained above.

## Three Months Ended June 30, 2025, Compared to the Three Months Ended June 30, 2024

**Total revenues and direct costs.** NAST total revenues and direct costs decreased primarily due to lower fuel surcharges in our truckload services driven by a year-over-year decline in diesel fuel prices. This decline was partially offset by an increase in transportation rates and increased LTL volumes. As capacity continues to exit the market, this shift has contributed to a modest year-over-year increase in transportation rates. Our average truckload linehaul rate per mile charged to our customers, which excludes fuel surcharges, increased approximately 3.5 percent in the second quarter of 2025 compared to the second quarter of 2024. Our truckload linehaul cost per mile, excluding fuel surcharges, also increased approximately 3.5 percent in the second quarter of 2025 compared to the second quarter of 2024.

**Gross profits and adjusted gross profits.** NAST adjusted gross profits increased due to higher adjusted gross profits per transaction in truckload and LTL services along with increased volume in our LTL services. The improvement in truckload services was driven by the continued advancement of our dynamic pricing and costing capabilities. These advancements have allowed us to respond more rapidly to market fluctuations through more frequent and precise pricing discovery.

**Operating expenses.** NAST personnel expenses decreased driven by cost optimization efforts and productivity improvements, including lower average employee headcount. NAST other SG&A expenses increased primarily due to higher allocated corporate expenses and higher credit losses. These increases were partially offset by reductions across several expense categories.

In addition to the above, NAST personnel expenses in the second quarter of 2025 included \$0.7 million of severance and related personnel expenses related to our 2025 Restructuring Program. The second quarter of 2024 included \$4.8 million of severance and related personnel expenses. We also incurred \$3.8 million of restructuring related other SG&A expenses in the second quarter of 2024. These expenses were both associated with our 2024 Restructuring Program. Refer to Note 13, *Restructuring*, and Note 14, *Divestitures*, for further discussion related to our restructuring programs and the divestiture of our Europe Surface Transportation business.

#### Table of Contents

The operating expenses of NAST and all other segments include allocated corporate expenses. Allocated personnel expenses consist primarily of stock-based compensation allocated based upon segment participation levels in our equity plans. Remaining corporate allocations, including corporate functions and technology related expenses, are included within each segment's other SG&A expenses, and are allocated based upon relevant segment operating metrics.

#### Six Months Ended June 30, 2025, Compared to the Six Months Ended June 30, 2024

**Total revenues and direct costs.** NAST total revenues and direct costs decreased driven primarily due to lower fuel surcharges in our truckload services driven by a year-over-year decline in diesel fuel prices and lower volume in truckload services. These declines were partially offset by higher transportation rates and increased LTL volumes. As capacity continues to exit the market, this shift has contributed to a modest year-over-year increase in transportation rates. Our average truckload linehaul rate per mile charged to our customers, which excludes fuel surcharges, increased approximately 4.5 percent. Our truckload linehaul cost per mile, excluding fuel surcharges, increased approximately 4.0 percent.

**Gross profits and adjusted gross profits.** NAST adjusted gross profits increased driven by higher adjusted gross profits per transaction in both truckload and LTL services. The improvement in truckload services was driven by the continued advancement of our dynamic pricing and costing capabilities. These advancements have allowed us to respond more rapidly to market fluctuations through more frequent and precise pricing discovery.

**Operating expenses.** NAST personnel expense decreased driven by cost optimization efforts and productivity improvements, including lower average employee headcount. NAST other SG&A expenses increased primarily due to higher allocated corporate expenses and higher credit losses. These increases were partially offset by reductions across several expense categories.

In addition to the above, NAST personnel expenses in the six months ended June 30, 2025 included \$0.7 million of severance and related personnel expenses related to our 2025 Restructuring Program. We also incurred \$7.8 million of severance and related personnel expenses and \$5.7 million of restructuring related other SG&A expenses in the six months ended June 30, 2024. These expenses were both associated with our 2024 Restructuring Program.

## **Global Forwarding Segment Results of Operations**

	Three Months Ended June 30,					Six Months Ended June 30,						
(dollars in thousands)		2025		2024	% change		2025		2024	% change		
Total revenues	\$	797,800	\$	921,223	(13.4)%	\$	1,572,688	\$	1,779,860	(11.6)%		
Costs and expenses:												
Purchased transportation and related services		610,219		737,156	(17.2)%		1,200,479		1,415,748	(15.2)%		
Personnel expenses		88,059		90,195	(2.4)%		175,788		186,658	(5.8)%		
Other selling, general, and administrative												
expenses		48,192		52,890	(8.9)%		102,148		104,920	(2.6)%		
<b>Total costs and expenses</b>		746,470		880,241	(15.2)%		1,478,415		1,707,326	(13.4)%		
Income from operations	\$	51,330	\$	40,982	25.3 %	\$	94,273	\$	72,534	30.0 %		

	Three Months Ended June 30,					Six Months Ended June 30,				
	2025		2024	% change		2025		2024	% change	
Average employee headcount	4,436		4,652	(4.6)%		4,469		4,770	(6.3)%	
Service line volume statistics										
Ocean				(4.0)%					(1.5)%	
Air				(12.5)%					(8.0)%	
Customs				0.5 %					1.0 %	
Adjusted gross profits <sup>(1)</sup>										
Ocean	\$ 107,877	\$	116,635	(7.5)%	\$	223,160	\$	229,485	(2.8)%	
Air	33,991		30,483	11.5 %		66,288		60,647	9.3 %	
Customs	35,099		26,652	31.7 %		62,034		52,749	17.6 %	
Other	10,614		10,297	3.1 %		20,727		21,231	(2.4)%	
Total adjusted gross profits	\$ 187,581	\$	184,067	1.9 %	\$	372,209	\$	364,112	2.2 %	

<sup>(1)</sup> Adjusted gross profit margin is a non-GAAP financial measure explained above.

# Three Months Ended June 30, 2025, Compared to the Three Months Ended June 30, 2024

Total revenues and direct costs. Global Forwarding total revenues and direct costs decreased in the second quarter of 2025 compared to the second quarter of 2024. This decrease was primarily attributable to lower pricing and reduced purchased transportation costs in ocean services, as well as volume declines in both ocean and air freight services. In the second quarter of 2024, ocean and air freight rates were elevated due to market disruptions that strained ocean capacity including re-routing and extended transit times resulting from the Red Sea conflict, container shortages, and worsening port congestion in certain regions of the world. These disruptions also led to ocean freight conversions to air freight in the second quarter of 2024. While similar capacity constraints persisted in the second quarter of 2025, the period also experienced notable shifts in demand as discussed in the market and business trends sections, leading to lower pricing and purchased transportation costs and fewer ocean freight to air freight conversions compared to the prior year.

Gross profits and adjusted gross profits. Global Forwarding adjusted gross profits increased in the second quarter of 2025 driven by higher adjusted gross profits per transaction in customs and air freight services. The improvement in customs was largely attributable to increased duty advance fees, reflecting elevated global tariff rates while the improvement in air freight services was driven by improved pricing discipline. These increases were partially offset by lower volumes and lower adjusted gross profits per transaction in our ocean services, which were impacted by the volatile market conditions and shifting trade policies discussed in the market and business trends sections.

**Operating expenses.** Personnel expenses decreased driven by cost optimization efforts and productivity improvements, including lower average employee headcount. Global Forwarding other SG&A expenses decreased with reductions across several expense categories.

In addition to the above, Global Forwarding personnel expenses for the second quarter of 2025 included \$2.6 million of severance and related personnel expenses. These expenses were associated with our 2025 Restructuring Program. Personnel expenses for the second quarter of 2024 included \$2.2 million of severance and related personnel expenses. We also incurred \$1.3 million in other SG&A expenses in the second quarter of 2024. These expenses were both associated with our 2024 Restructuring Program. Refer to Note 13, *Restructuring*, for further discussion related to our restructuring programs.

# Six Months Ended June 30, 2025, Compared to the Six Months Ended June 30, 2024

**Total revenues and direct costs.** Global Forwarding total revenues and direct costs decreased, driven by lower pricing and purchased transportation costs in ocean services, as well as volume declines in air freight services. In the six months ended June 30, 2024, ocean freight rates were elevated as a result of ongoing disruptions, including the Red Sea conflict, which strained capacity and increased ocean freight rates. These disruptions also led to ocean freight conversions to air freight in the six months ended June 30, 2024. While similar capacity constraints persisted during the six months ended June 30, 2025, the period also experienced significant shifts in demand influenced by tariff and macroeconomic uncertainty resulting in lower pricing and purchased transportation costs and fewer ocean freight to air freight conversions compared to the prior year.

Gross profits and adjusted gross profits. Global Forwarding adjusted gross profits increased driven by higher adjusted gross profits per transaction in customs and air freight services. The improvement in customs was largely attributable to increased duty advance fees, reflecting elevated global tariff rates while the improvement in air freight services was driven by improved pricing discipline. These increases were partially offset by lower volumes in air freight and ocean services driven by the volatile market conditions and shifting trade policies outlined in the market trends section above.

**Operating expenses.** Personnel expenses decreased driven by cost optimization efforts and productivity improvements, including lower average employee headcount. Other SG&A expenses decreased with reductions across several expense categories, partially offset by higher allocated corporate expenses.

In addition to the above, Global Forwarding personnel expenses for the six months ended June 30, 2025 included \$2.6 million of severance and related personnel expenses. These expenses were associated with our 2025 Restructuring Program. Personnel expenses for the six months ended June 30, 2024 included \$5.4 million of severance and related personnel expenses. We also incurred \$1.6 million of other SG&A expenses in the six months ended June 30, 2024.

## All Other and Corporate Segment Results of Operations

All Other and Corporate includes our Robinson Fresh and Managed Solutions segments, as well as Other Surface Transportation outside of North America and other miscellaneous revenues and unallocated corporate expenses.

	 Three Months Ended June 30,					Six Months Ended June 30,						
(dollars in thousands)	 2025		2024	% change		2025		2024	% change			
Total revenues	\$ 420,516	\$	572,216	(26.5)%	\$	823,948	\$	1,125,577	(26.8)%			
Income (loss) from operations	598		(3,994)	N/M		(9,163)		(17,308)	(47.1)%			
Adjusted gross profits <sup>(1)</sup>												
Robinson Fresh	44,395		39,883	11.3 %		82,048		73,619	11.4 %			
Managed Solutions	29,007		28,752	0.9 %		56,853		57,688	(1.4)%			
Other Surface Transportation	 _		15,050	(100.0)%		4,637		32,952	(85.9)%			
Total adjusted gross profits	\$ 73,402	\$	83,685	(12.3)%	\$	143,538	\$	164,259	(12.6)%			

# Three Months Ended June 30, 2025, Compared to the Three Months Ended June 30, 2024

**Total revenues and direct costs.** Total revenues and direct costs decreased driven by the divestiture of our Europe Surface Transportation business on February 1, 2025. Refer to Note 14, *Divestitures*, for further discussion related to the divestiture of our Europe Surface Transportation business. Partially offsetting this decrease was an increase in total revenues and direct costs in our Robinson Fresh business driven by higher average pricing with retail customers.

<sup>(1)</sup> Adjusted gross profit margin is a non-GAAP financial measure explained above.

Gross profits and adjusted gross profits. Robinson Fresh adjusted gross profits increased due to an increase in integrated supply chain solutions for retail and foodservice customers. Managed Solutions adjusted gross profits increased modestly compared to the prior year. Other Surface Transportation adjusted gross profits decreased resulting from the divestiture of our Europe Surface Transportation business.

**Restructuring, lease impairment charge, and divestiture expenses.** All Other and Corporate personnel expenses in the second quarter of 2025 included \$0.6 million of severance and related personnel expenses from our 2025 Restructuring Program and \$0.4 million of other SG&A expenses resulting from restructuring and the divestiture of our Europe Surface Transportation business.

Personnel expenses in the second quarter of 2024 included \$2.5 million of severance and related personnel expenses from our 2024 Restructuring Program. We also incurred \$0.6 million of other SG&A expenses related to the 2024 Restructuring Program in the second quarter of 2024. Refer to Note 13, *Restructuring*, for further discussion related to our restructuring programs, and Note 14, *Divestitures*, for further discussion related to the divestiture of our Europe Surface Transportation business.

## Six Months Ended June 30, 2025, Compared to the Six Months Ended June 30, 2024

**Total revenues and direct costs.** Total revenues and direct costs decreased driven by the divestiture of our Europe Surface Transportation business on February 1, 2025. Refer to Note 14, *Divestitures*, for further discussion related to the divestiture of our Europe Surface Transportation business. Partially offsetting this decrease was an increase in total revenues and direct costs in our Robinson Fresh business driven by higher average pricing with retail customers.

Gross profits and adjusted gross profits. Robinson Fresh adjusted gross profits increased due to an increase in integrated supply chain solutions for retail and foodservice customers. Managed Solutions adjusted gross profits decreased due to lower transaction volume. Other Surface Transportation adjusted gross profits decreased resulting from the divestiture of our Europe Surface Transportation business.

Restructuring, lease impairment charge, and divestiture expenses. Personnel expenses in the six months ended June 30, 2025, included \$1.8 million of severance and related personnel expenses associated with the divestiture of our Europe Surface Transportation business and our 2025 Restructuring Programs. We incurred \$1.6 million in other SG&A expenses in the six months ended June 30, 2025 related to the divestiture of our Europe Surface Transportation business. We also incurred \$6.3 million of other SG&A expenses in the six months ended June 30, 2025 resulting from an impairment charge on our Kansas City regional center lease resulting from the execution of a sublease agreement on a portion of the building.

Personnel expenses in the six months ended June 30, 2024, included \$4.2 million of severance and related personnel expenses. We also incurred \$3.5 million of other SG&A expenses in the six months ended June 30, 2024. These expenses were associated with our 2024 Restructuring Program.

## LIQUIDITY AND CAPITAL RESOURCES

We have historically generated substantial cash from operations, which has enabled us to fund our organic growth while paying cash dividends and repurchasing stock. In addition, we maintain the following debt facilities as described in Note 4, *Financing Arrangements* 

(in thousands):

Carr	ying Value as of			
Jı	une 30, 2025	Bori	rowing Capacity	Maturity
\$	_	\$	1,000,000	November 2027
	150,000		150,000	August 2028
	175,000		175,000	August 2033
	431,917		500,000	November 2025
	597,318		600,000	April 2028
\$	1,354,235	\$	2,425,000	
	\$	150,000 175,000 431,917 597,318	\$ — \$ 150,000 175,000 431,917 597,318	June 30, 2025         Borrowing Capacity           \$

<sup>(1)</sup> Net of unamortized discounts and issuance costs.

We expect to use our current debt facilities and potentially other indebtedness incurred in the future to assist us in continuing to fund working capital, capital expenditures, possible acquisitions, dividends, share repurchases or other investments.

Cash and cash equivalents totaled \$156.0 million as of June 30, 2025, and \$145.8 million as of December 31, 2024. Cash and cash equivalents held outside the United States totaled \$146.2 million as of June 30, 2025, and \$134.0 million as of December 31, 2024.

We prioritize our investments to grow our market share and expand globally in key industries, trade lanes, and geographies, and to digitize our customer, carrier, and internal tools to support our organic growth. We are continually looking for acquisitions, but those acquisitions must fit our culture and enhance our growth opportunities.

The following table summarizes our major sources and uses of cash and cash equivalents (dollars in thousands):

	 Six Months E	nded J	une 30,
	2025		2024
Sources (uses) of cash:			
Cash provided by operating activities	\$ 333,659	\$	133,099
Capital expenditures	(36,241)		(41,811)
Proceeds from divestiture	27,737		_
Cash provided by (used for) investing activities	(8,504)		(41,811)
Repurchase of common stock	(128,767)		_
Cash dividends	(152,355)		(147,283)
Net (payments) borrowings on debt	(24,000)		28,000
Other financing activities	 (27,563)		(782)
Cash used for financing activities	(332,685)		(120,065)
Effect of exchange rates on cash and cash equivalents	6,985		(3,581)
Net change in cash and cash equivalents, including cash and cash equivalents classified within assets held for sale	\$ (545)	\$	(32,358)

Cash flows from operating activities. In the prior year, cash flows from operating activities were negatively impacted by increasing ocean freight rates resulting in a significant increase in net operating working capital which negatively impacted cash flows from operating activities. In the current year, our improved net income and a decrease in net operating working capital drove a significant improvement in cash flows from operating activities in the six months ended June 30, 2025, compared to the six months ended June 30, 2024. We continue to closely monitor credit and collections activities and the quality of our accounts receivable balance to minimize risk as well as work with our customers to facilitate the movement of goods across their supply chains while also ensuring timely payment.

Cash flows from investing activities. Capital expenditures consisted primarily of investments in software, which are intended to develop and deliver scalable solutions by transforming our processes, accelerate the pace of development and prioritizing data integrity, improve our customer and carrier experience, and increase efficiency to help expand our adjusted operating margins and grow the business.

The sale of our Europe Surface Transportation business closed during the first quarter of 2025. We received \$27.7 million of consideration at closing with the remaining consideration due in fixed equal installments on the 12-month and 18-month anniversary of the closing date subject to post-closing working capital adjustments. The remaining consideration due is collateralized by all current and future accounts receivable of the Europe Surface Transportation business.

Cash flows from financing activities. Net cash used for financing activities increased significantly in the six months ended June 30, 2025 compared to the six months ended June 30, 2024, driven by an increase in cash returned to shareholders. In the six months ended June 30, 2025 we resumed share repurchases under our board authorization and increased our annual dividend to shareholders. Common stock surrendered to satisfy minimum statutory tax obligations under our stock incentive plans also increased compared to the prior year. Despite the increase in cash returned to shareholders, we also reduced our outstanding borrowings on debt.

The number of shares we repurchase, if any, during future periods will vary based on our cash position, other potential uses of our cash, and market conditions. Over the long term, we remain committed to our quarterly dividend and share repurchases to enhance shareholder value. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions, and other factors. We may seek to retire or purchase our outstanding Senior Notes through open market cash purchases, privately negotiated transactions or otherwise.

#### Table of Contents

We believe that, assuming no change in our current business plan, our available cash, together with expected future cash generated from operations, the amount available under our credit facilities, and credit available in the market, will be sufficient to satisfy our anticipated needs for working capital, capital expenditures, and cash dividends for at least the next 12 months and the foreseeable future. We also believe we could obtain funds under lines of credit or other forms of indebtedness on short notice, if needed.

As of June 30, 2025, we were in compliance with all of the covenants under our debt agreements.

#### **Recently Issued Accounting Pronouncements**

Refer to Note 1, *Basis of Presentation*, contained in this Quarterly Report and in the company's 2024 Annual Report on Form 10-K for a discussion of recently issued accounting pronouncements.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Refer to the company's 2024 Annual Report on Form 10-K for a complete discussion regarding our critical accounting policies and estimates. As of June 30, 2025, there were no material changes to our critical accounting policies and estimates.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Refer to the company's 2024 Annual Report on Form 10-K for a discussion on the company's market risk. As of June 30, 2025, there were no material changes in market risk from those disclosed in the company's 2024 Annual Report on Form 10-K.

#### ITEM 4. CONTROLS AND PROCEDURES

## (a) Evaluation of disclosure controls and procedures.

We maintain disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 ("Exchange Act") that are designed to provide reasonable assurance that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms; and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding disclosure.

Our management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of June 30, 2025. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of June 30, 2025.

# (b) Changes in internal control over financial reporting.

There were no changes in our internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the three months ended June 30, 2025, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II-OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

We are not subject to any pending or threatened litigation other than routine litigation arising in the ordinary course of our business operations, including certain contingent auto liability cases. For some legal proceedings, we have accrued an amount that reflects the aggregate liability deemed probable and estimable, but this amount is not material to our consolidated financial position, results of operations, or cash flows. Because of the preliminary nature of many of these proceedings, the difficulty in ascertaining the applicable facts relating to many of these proceedings, the inconsistent treatment of claims made in many of these proceedings, and the difficulty of predicting the settlement value of many of these proceedings, we are often unable to estimate an amount or range of any reasonably possible additional losses. However, based upon our historical experience, the resolution of these proceedings is not expected to have a material effect on our consolidated financial position, results of operations, or cash flows.

#### ITEM 1A. RISK FACTORS

In addition to the other information set forth in this Quarterly Report, you should carefully consider the factors disclosed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2024, which could materially affect our business, financial condition, or future results. There have not been material changes in our risk factors set forth in the company's 2024 Annual Report on Form 10-K. The risks described in our Annual Report on Form 10-K are not the only risks facing our company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition, and/or operating results.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information about company purchases of common stock during the quarter ended June 30, 2025:

	Total Number of Shares (or Units) Purchased <sup>(1)</sup>	1	Average Price Paid Per Share (or Unit)	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs <sup>(2)</sup>	Maximum Number of Shares (or Units) That May Yet Be Purchased Under the Plans or Programs <sup>(2)</sup>
April 1, 2025 - April 30, 2025	328,174	\$	91.24	316,500	5,962,130
May 1, 2025 - May 31, 2025	308,828		94.26	294,000	5,668,130
June 1, 2025 - June 30, 2025	284,429		94.74	260,000	5,408,130
Second Quarter 2025	921,431	\$	93.33	870,500	5,408,130

<sup>(1)</sup> The total number of shares purchased based on trade date includes: (i) 870,500 shares of common stock purchased under the authorization described below; and (ii) 50,931 shares of common stock surrendered to satisfy minimum statutory tax obligations under our stock incentive plans.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

# ITEM 4. MINE SAFETY DISCLOSURES

<sup>(2)</sup> In December 2021, the Board of Directors increased the number of shares authorized for repurchase by 20,000,000 shares. As of June 30, 2025, there were 5,408,130 shares remaining for future repurchases. Repurchases can be made in the open market or in privately negotiated transactions, including Rule 10b5-1 plans and accelerated repurchase programs.

## **ITEM 5. OTHER INFORMATION**

During the three months ended June 30, 2025, none of our directors or officers adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408 of Regulation S-K, except as follows:

On May 8, 2025, Arun Rajan, our Chief Strategy and Innovation Officer, adopted a prearranged written stock sale plan in accordance with Rule 10b5-1 under the Exchange Act, for the sale of shares of our common stock. Mr. Rajan's Rule 10b5-1 plan was entered into during an open trading window according to the Company's policies regarding transactions in the Company's securities and is intended to satisfy the affirmative defense of Rule 10b5-1(c) under the Exchange Act. Mr. Rajan's Rule 10b5-1 plan provides for the potential sale of up to 15,000 shares of our common stock, including upon the exercise of vested stock options for shares of our common stock, so long as the market price of our common stock is higher than the certain minimum threshold prices specified in Mr. Rajan's Rule 10b5-1 plan, between August 15, 2025 and December 31, 2026.

## **ITEM 6. EXHIBITS**

Exhibits filed with, or incorporated by reference into, this Quarterly Report:

- 10.1 <u>C.H. Robinson Worldwide Inc., Amended and Restated 2022 Equity Incentive Plan, effective May 8, 2025 (incorporated by reference to Appendix A to the Proxy Statement on Form DEF 14A filed on March 25, 2025)</u>
- 31.1 <u>Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>
- 31.2 <u>Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>
- 32.1 Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 <u>Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>
- Financial statements from the Quarterly Report on Form 10-Q of the company for the period ended June 30, 2025, formatted in Inline XBRL (embedded within the Inline XBRL document)
- The cover page from the Quarterly Report on Form 10-Q of the company for the period ended June 30, 2025, formatted in Inline XBRL (embedded within the Inline XBRL document)

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized on August 1, 2025.

### C.H. ROBINSON WORLDWIDE, INC.

By: /s/ David P. Bozeman

David P. Bozeman

Chief Executive Officer

By: /s/ Damon J. Lee

Damon J. Lee

Chief Financial Officer

# Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- I, David P. Bozeman, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of C.H. Robinson Worldwide, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 1, 2025

Signature: /s/ David P. Bozeman

Name: David P. Bozeman

Title: Chief Executive Officer

# Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- I, Damon J. Lee, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of C.H. Robinson Worldwide, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 1, 2025

Signature: /s/ Damon J. Lee

Name: Damon J. Lee

Title: Chief Financial Officer

### **CERTIFICATION PURSUANT TO**

18 U.S.C. §1350,

### AS ADOPTED PURSUANT TO

### SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of C.H. Robinson Worldwide, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2025 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Damon J. Lee, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 1, 2025

/s/ Damon J. Lee

Damon J. Lee

Chief Financial Officer

### **CERTIFICATION PURSUANT TO**

18 U.S.C. §1350,

### AS ADOPTED PURSUANT TO

### **SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of C.H. Robinson Worldwide, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2025 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David P. Bozeman, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 1, 2025

/s/ David P. Bozeman

David P. Bozeman Chief Executive Officer

# Cover - shares 6 Months Ended Jun. 30, 2025

0, 2025 Jul. 30, 2025

Cover [Abstract]

Document Type 10-Q
Document Quarterly Report true

Document Period End Date Jun. 30, 2025

Document Transition Report false

Entity File Number 000-23189

Entity Registrant Name C.H. ROBINSON WORLDWIDE, INC.

Entity Central Index Key 0001043277

Current Fiscal Year End Date --12-31

Document Fiscal Year Focus 2025

Document Fiscal Period Focus Q2

Amendment Flag false
Entity Incorporation, State or Country Code DE

Entity Tax Identification Number 41-1883630

Entity Address, Address Line One 14701 Charlson Road

Entity Address, City or Town Eden Prairie

Entity Address, State or Province MN
Entity Address, Postal Zip Code 55347
City Area Code 952
Local Phone Number 937-8500

Title of 12(b) Security Common Stock, \$0.10 par value

Trading SymbolCHRWSecurity Exchange NameNASDAQ

Entity Current Reporting Status Yes
Entity Interactive Data Current Yes

Entity Filer Category Large Accelerated Filer

Entity Emerging Growth CompanyfalseEntity Small BusinessfalseEntity Shell Companyfalse

Entity Common Stock, Shares Outstanding 118,091,162

Condensed Consolidated Balance Sheets - USD (\$) \$ in Thousands	Jun. 30, 2025	Dec. 31, 2024
Current assets:		
Cash and cash equivalents	\$ 155,993	\$ 145,762
Receivables, net of allowance for credit loss of \$16,477 and \$13,285	2,538,082	
Contract assets, net of allowance for credit loss	188,897	200,332
Prepaid expenses and other	130,742	102,166
Assets held for sale	0	137,634
<u>Total current assets</u>	3,013,714	
Property and equipment, net of accumulated depreciation and amortization	122,954	127,189
Goodwill	1,441,198	1,428,965
Intangible Assets, Net	23,322	28,193
Right-of-use lease assets	309,299	334,738
<u>Deferred tax assets</u>	283,846	300,909
Other assets	127,578	108,329
<u>Total assets</u>	5,321,911	5,297,926
Current liabilities:		
Accounts payable	1,325,208	1,178,335
Outstanding checks	22,948	33,797
Accrued expenses:		
Compensation	117,603	180,801
<u>Transportation expense</u>	148,218	153,274
<u>Income taxes</u>	14,519	9,326
Other accrued liabilities	162,733	173,318
Current lease liabilities	72,693	72,842
Current portion of debt	431,917	455,792
Liabilities held for sale	0	67,413
Total current liabilities	2,295,839	2,324,898
Long-term debt	922,318	921,857
Noncurrent lease liabilities	264,797	290,641
Noncurrent income taxes payable	41,326	23,472
Deferred tax liabilities	9,939	12,565
Other long-term liabilities	3,305	2,442
Total liabilities	3,537,524	3,575,875
Stockholders' investment:		
Preferred stock, \$0.10 par value, 20,000 shares authorized; no shares issued or	0	0
outstanding	0	0
Common stock, \$0.10 par value, 480,000 shares authorized; 179,199 and 179,199 shares	11,832	11,866
<u>issued</u> , 118,317 and 118,664 outstanding	11,034	11,000
Additional paid-in capital	724,076	775,054
Retained earnings	5,923,990	5,786,337
Accumulated other comprehensive loss	(71,882)	(110,402)
Treasury stock at cost (60,882 and 60,535 shares)	(4,803,629)	(4,740,804)

Total	stockhold	ers'	investment	
Total	liabilities	and	stockholders'	investment

1,784,387 1,722,051 \$ \$ 5,321,911 5,297,926

### Condensed Consolidated Balance Sheets

(Parenthetical) - USD (\$) \$ in Thousands Jun. 30, 2025 Dec. 31, 2024

### **Statement of Financial Position [Abstract]**

Receivable, allowance for credit loss	\$ 16,477	\$ 13,285
Preferred stock, par value (in dollars per share)	\$ 0.10	\$ 0.10
Preferred stock, authorized (shares)	20,000,000	20,000,000
Preferred stock, issued (shares)	0	0
Preferred stock, outstanding (shares)	0	0
Common stock, par value (in dollars per share)	\$ 0.10	\$ 0.10
Common stock, authorized (shares)	480,000,000	480,000,000
Common stock, issued (shares)	179,199,000	179,199,000
Common stock, outstanding (shares)	118,317,000	118,664,000
<u>Treasury stock (shares)</u>	60,882,000	60,535,000

Condensed Consolidated Statements of Operations	3 Mont	hs Ended	6 Months Ended			
and Comprehensive Income - USD (\$) shares in Thousands, \$ in Thousands	Jun. 30, 202	Jun. 30, 2025 Jun. 30, 2024 Jun. 30, 2025 Ju				
Revenues:						
<u>Total revenues</u>	\$ 4,136,543	\$ 4,483,348	\$ 8,183,283	\$ 8,895,659		
Costs and expenses:						
Personnel expenses	335,322	361,222	683,875	740,309		
Other selling, general, and administrative expenses	141,990	148,097	289,672	299,606		
Total costs and expenses	3,920,624	4,305,258	7,790,511	8,590,436		
Income from operations	215,919	178,090	392,772	305,223		
Interest and other income/expense, net	(22,026)	(21,525)	(42,077)	(38,305)		
Income before provision for income taxes	193,893	156,565	350,695	266,918		
Provision for income taxes	41,422	30,314	62,922	47,763		
Net income	152,471	126,251	287,773	219,155		
Other comprehensive income (loss)	28,085	(1,313)	38,520	(20,803)		
Comprehensive income	\$ 180,556	\$ 124,938	\$ 326,293	\$ 198,352		
Basic net income per share (in dollars per share)	\$ 1.27	\$ 1.06	\$ 2.39	\$ 1.84		
Diluted net income per share (in dollars per share)	\$ 1.26	\$ 1.05	\$ 2.37	\$ 1.83		
Basic weighted average shares outstanding (shares)	120,244	119,418	120,605	119,381		
Dilutive effect of outstanding stock awards (shares)	781	502	837	351		
Diluted weighted average shares outstanding (shares	121,025	119,920	121,442	119,732		
<u>Transportation</u>						
Revenues:						
<u>Total revenues</u>	\$ 3,746,660	\$ 4,121,930	\$ 7,468,575	\$ 8,204,518		
Costs and expenses:						
Purchased products and services	3,092,641	3,470,383	6,174,011	6,925,379		
Sourcing						
Revenues:						
<u>Total revenues</u>	389,883	361,418	714,708	691,141		
Costs and expenses:						
Purchased products and services	\$ 350,671	\$ 325,556	\$ 642,953	\$ 625,142		

Condensed Consolidated Statements of Stockholders'		3 Mont	hs Ended		6 Mont	hs Ended
Investment - USD (\$) shares in Thousands, \$ in Thousands	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024	Mar. 31, 2024	Jun. 30, 2025	Jun. 30, 2024
Increase (Decrease) in Stockholders'						
Equity [Roll Forward]						
Beginning balance (in shares)		118,664			118,664	
Beginning balance	\$	\$	\$	\$	\$	\$
	1,734,725	1,722,051	1,429,994	1,418,697	1,722,051	1,418,697
Net income	152,471	135,302	126,251	92,904	\$ 287,773	219,155
Foreign currency adjustments	28,085	10,435	(1,313)	(19,490)		
Dividends declared	(75,702)	(74,418)	(74,006)	(74,065)		
Stock issued for employee benefit plans	5,458	(33,021)	9,943	(10,725)		
Stock-based compensation expense	20,882	23,146	19,572	22,673		
Repurchase of common stock	\$ (81,532)	(48,770)				
Ending balance (in shares)	118,317				118,317	
Ending balance	\$	\$	\$	\$	\$	\$
	1,784,387	1,734,725	1,510,441	1,429,994	1,784,387	1,510,441
Dividends declared, per share (in dollars	\$ 0.62	\$ 0.62	\$ 0.61	\$ 0.61		
per share)	ψ 0.02	\$ 0.02	φ 0.01	ψ 0.01		
Common Stock						
<b>Increase (Decrease) in Stockholders'</b>						
Equity [Roll Forward]						
Beginning balance (in shares)	118,958	118,664	117,000	116,768	118,664	116,768
Beginning balance	\$ 11,896	\$ 11,866	\$ 11,700	\$ 11,677	\$ 11,866	\$ 11,677
Stock issued for employee benefit plans (in shares)	229	779	262	232		
Stock issued for employee benefit plans	\$ 23	\$ 78	\$ 26	\$ 23		
Stock-based compensation expense (in						
shares)	0	0	0	0		
Stock-based compensation expense	\$ 0	\$ 0	\$ 0	\$ 0		
Repurchase of common stock (in shares)	(870)	(485)				
Repurchase of common stock	\$ (87)	\$ (48)				
Ending balance (in shares)	118,317	118,958	117,262	117,000	118,317	117,262
Ending balance	\$ 11,832	\$ 11,896	\$ 11,726	\$ 11,700	\$ 11,832	\$ 11,726
Additional Paid-in Capital						
Increase (Decrease) in Stockholders'						
<b>Equity [Roll Forward]</b>						
Beginning balance	715,021	775,054	746,998	754,093	775,054	754,093
Stock issued for employee benefit plans	(11,827)	(83,179)	(10,435)	(29,768)		
Stock-based compensation expense	20,882	23,146	19,572	22,673		
Ending balance	724,076	715,021	756,135	746,998	724,076	756,135
Retained Earnings						

Increase (Decrease) in Stockholders' Equity [Roll Forward]						
Beginning balance	5,847,221	5,786,337	5,639,629	5,620,790	5,786,337	5,620,790
Net income	152,471	135,302	126,251	92,904		
Dividends declared	(75,702)	(74,418)	(74,006)	(74,065)		
Ending balance	5,923,990	5,847,221	5,691,874	5,639,629	5,923,990	5,691,874
Accumulated Other Comprehensive Loss	<u>s</u>					
Increase (Decrease) in Stockholders'						
<b>Equity [Roll Forward]</b>						
Beginning balance	(99,967)	(110,402)	(100,436)	(80,946)	(110,402)	(80,946)
Foreign currency adjustments	28,085	10,435	(1,313)	(19,490)		
Ending balance	(71,882)	(99,967)	(101,749)	(100,436)	(71,882)	(101,749)
Treasury Stock						
Increase (Decrease) in Stockholders'						
<b>Equity</b> [Roll Forward]						
Beginning balance	(4,739,446	)(4,740,804	)(4,867,897	)(4,886,917	)(4,740,804	)(4,886,917)
Stock issued for employee benefit plans	17,262	50,080	20,352	19,020		
Stock-based compensation expense	0	0	0	0		
Repurchase of common stock	(81,445)	(48,722)				
Ending balance	\$	\$	\$	\$	\$	\$
	(4,803,629	)(4,739,446	)(4,847,545	)(4,867,897	)(4,803,629	)(4,847,545)

Condensed Consolidated Statements of Stockholders' Investment (Parenthetical) -\$ / shares 3 Months Ended

Jun. 30, 2025 Mar. 31, 2025 Jun. 30, 2024 Mar. 31, 2024

**Statement of Stockholders' Equity [Abstract]** 

Dividends declared, per share (in dollars per share) \$ 0.62 \$ 0.61 \$ 0.61

Condensed Consolidated Statements of Cash Flows -		3 Mont	hs Ended	d	6 Mont	hs Ended	12 Months Ended
USD (\$) \$ in Thousands	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024	Mar. 31, 2024	Jun. 30, 2025	Jun. 30, 2024	Dec. 31, 2024
<b>OPERATING ACTIVITIES</b>							
Net income	\$ 152,471	\$ 135,302	\$ 2 126,251	\$ .92,904	\$ 287,773	\$ 219,155	
Adjustments to reconcile net income to net cash (used for) provided by operating activities:							
Depreciation and amortization Provision for credit losses Stock-based compensation Deferred income taxes	24,866		25,054		50,508 6,605 44,028 15,419	48,932 4,298 42,245 (13,392)	
Excess tax benefit on stock-based compensation					(8,155)	(2,274)	
Change in loss on disposal group Other operating activities					(569) 7,254	0 10,841	
<b>Changes in operating elements:</b>							
Receivables Contract assets Prepaid expenses and other					(108,002) 11,595 (27,934)	(290,042) (70,514) 8,034	
Increase (Decrease) in Right of Use Asset Accounts payable and outstanding checks Accrued compensation					24,704 121,249 (64,607)	(3,093) 122,404 (13,276)	
Accrued transportation expense Accrued income taxes Other accrued liabilities					(5,056) 30,866 (20,779)	63,389 (60) 1,108	
Increase (Decrease) in Operating Lease Liability					(31,844)	3,248	
Other assets and liabilities  Net cash provided by operating activities  INVESTING ACTIVITIES					604 333,659	2,096 133,099	
Purchases of property and equipment Purchases and development of software					(10,640) (25,601)	(15,238) (26,573)	
Proceeds from divestiture Net cash used for investing activities FINANCING ACTIVITIES					27,737 (8,504)	0 (41,811)	
Proceeds from stock issued for employee benefit plans					27,026	19,026	
Stock tendered for payment of withholding taxes					(54,589)	(19,808)	

Repurchase of common stock					(128,767)	0	
Cash dividends					(152,355)	(147,283)	
Proceeds from short-term borrowings					1,240,800	1,653,000	
Payments on short-term borrowings					(1,264,800)	(1,625,000	)
Net cash used for financing activities					(332,685)	(120,065)	
Effect of exchange rates on cash and cash					6,985	(3,581)	
equivalents					0,983	(3,361)	
Net change in cash and cash equivalents,							
including cash and cash equivalents classified					(545)	(32,358)	
within assets held for sale							
Plus: net decrease in cash and cash equivalents	10,776		0		10,776	0	
within assets held for sale	10,770		U		10,770	U	
Cash and cash equivalents, beginning of		\$		\$	145 762	145,524	\$
period		145,762	2	145,524	145,762	173,327	145,524
Cash and cash equivalents, end of period	\$		\$		\$ 155,993	\$ 113,166	\$
	155,993	}	113,166	5	ф 1 <i>33</i> ,993	\$ 113,100	145,762

### BASIS OF PRESENTATION

6 Months Ended Jun. 30, 2025

Organization, Consolidation and Presentation of Financial Statements [Abstract]

### BASIS OF PRESENTATION BASIS OF PRESENTATION

C.H. Robinson Worldwide, Inc. and our subsidiaries ("the Company," "we," "us," or "our") are a global provider of transportation services and logistics solutions operating through a network of offices located in North America, Europe, Asia, Oceania, South America, and the Middle East. The consolidated financial statements include the accounts of C.H. Robinson Worldwide, Inc. and our majority owned and controlled subsidiaries. Our minority interests in subsidiaries are not significant. All intercompany transactions and balances have been eliminated in the consolidated financial statements.

Our reportable segments are North American Surface Transportation ("NAST") and Global Forwarding, with all other segments included in All Other and Corporate. The All Other and Corporate reportable segment includes Robinson Fresh, Managed Solutions, Other Surface Transportation outside of North America, and other miscellaneous revenues and unallocated corporate expenses. For financial information concerning our reportable segments, refer to Note 8, Segment Reporting.

The condensed consolidated financial statements, which are unaudited, have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). In our opinion, these financial statements include all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the financial statements for the interim periods presented. Interim results are not necessarily indicative of results for a full year.

Consistent with SEC rules and regulations, we have condensed or omitted certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States. You should read the condensed consolidated financial statements and related notes in conjunction with the consolidated financial statements and notes in our Annual Report on Form 10-K for the year ended December 31, 2024.

### RECENTLY ISSUED ACCOUNTING STANDARDS

In November 2024, the FASB issued Accounting Standard Update ("ASU") 2024-03, *Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses*, which requires disclosure of disaggregated information about certain income statement expense line items in the notes to the financial statements. The guidance in this ASU is effective for all public entities for fiscal years beginning after December 15, 2026, and interim periods within fiscal years beginning after December 15, 2027. The update may be applied either prospectively or retrospectively. Early adoption is permitted. The Company is currently evaluating the effects adoption of this guidance will have on our consolidated financial statements.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. The guidance in this ASU expands the disclosure requirements for

income taxes by requiring greater disaggregation of information in the income tax rate reconciliation and disaggregation of income taxes paid by jurisdiction. The guidance in this ASU is effective for all public entities for fiscal years beginning after December 15, 2024. Early adoption is permitted. The Company is currently evaluating the effects adoption of this guidance will have on our consolidated financial statements.

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Note 1 of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2024, includes a summary of the significant accounting policies and methods used in the preparation of our consolidated financial statements.

## GOODWILL AND OTHER INTANGIBLE ASSETS

6 Months Ended Jun. 30, 2025

Goodwill and Intangible
Assets Disclosure [Abstract]
GOODWILL AND OTHER
INTANGIBLE ASSETS

### GOODWILL AND OTHER INTANGIBLE ASSETS

The change in carrying amount of goodwill is as follows (in thousands):

	NAST		NAST Global Forwarding		All	l Other and Corpo
Balance, December 31, 2024 <sup>(1)</sup>	\$	1,179,444	\$	202,498	\$	75,6
Foreign currency translation		6,263		5,683		3
Divestitures <sup>(2)</sup>		_		_		(28,6
Balance, June 30, 2025	\$	1,185,707	\$	208,181	\$	47,3

<sup>(1)</sup> Includes \$28.6 million of goodwill for the Europe Surface Transportation disposal group, which is presented within assets held for sale on the condensed consolidated balance sheet to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

Goodwill is tested at least annually for impairment on November 30, or more frequently if events or changes in circumstances indicate that the ass first perform a qualitative assessment to determine whether it is more likely than not that the fair value of our reporting units is less than their resp ("Step Zero Analysis"). If the Step Zero Analysis indicates it is more likely than not that the fair value of our reporting units is less than their resp additional impairment assessment is performed ("Step One Analysis"). As part of our 2024 annual impairment test, we determined that the fair value exceeded their respective carrying values and our goodwill balance was not impaired.

There were no changes in circumstances or events identified in the second quarter of 2025 that would indicate an interim impairment analysis was remaining reporting units as of June 30, 2025.

Identifiable intangible assets consisted of the following (in thousands):

		June 30, 2025				I	ecember 31
		Accumulated					Accumula
	 Cost	Amortization		Net	Cost		Amortizat
Finite-lived intangibles							
Customer relationships <sup>(1)</sup>	\$ 72,085	\$ (57,363)	\$	14,722	\$ 78,280	\$	(5
Indefinite-lived intangibles							
Trademarks	8,600	_		8,600	8,600		
Total intangibles	\$ 80,685	\$ (57,363)	\$	23,322	\$ 86,880	\$	(5
			_		 		

<sup>(1)</sup> Includes \$2.7 million of net intangible assets for the Europe Surface Transportation disposal group, which is presented within assets held for sale on the condensed consolidated bal 2024. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

Amortization expense for other intangible assets is as follows (in thousands):

		Three Months	Ended June 30,	Six Mon		
		2025	2024	2025		
mortization expense	\$	2,574	\$ 3,303	\$ 5,		

Finite-lived intangible assets, by reportable segment, as of June 30, 2025, will be amortized over their remaining lives as follows (in thousands):

	 NAST	Global Forwardin
Remainder of 2025	\$ 3,928	\$ 1,2
2026	7,857	2
2027	1,310	

Total

<sup>(2)</sup> On February 1, 2025, the Company completed the sale of our Europe Surface Transportation business. In connection with the sale, we disposed of goodwill included in the Europe group. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

### FAIR VALUE MEASUREMENT

Fair Value Disclosures
[Abstract]
FAIR VALUE
MEASUREMENT

### 6 Months Ended Jun. 30, 2025

### FAIR VALUE MEASUREMENT

Accounting guidance on fair value measurements for certain financial assets and liabilities requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- Level 1 Quoted market prices in active markets for identical assets or liabilities.
- Level 2 Observable market-based inputs or unobservable inputs that are corroborated by market data.
- Level 3 Unobservable inputs reflecting the reporting entity's own assumptions or external inputs from inactive markets.

A financial asset or liability's classification within the hierarchy is determined based on the lowest level of input that is significant to the fair value measurement.

Assets and liabilities held for sale — In 2024, we entered into an agreement to sell our Europe Surface Transportation business. The sale closed with an effective date of February 1, 2025. The sale included all of the assets and liabilities of the business other than our proprietary technology platform (the "Europe Surface Transportation disposal group"). The Europe Surface Transportation disposal group as classified as held for sale as of December 31, 2024. We measured the Europe Surface Transportation disposal group at its fair value less costs incurred to sell and recorded a \$44.5 million loss in the twelve months ended December 31, 2024. The fair value of the assets and liabilities held for sale were classified as Level 2 in the fair value hierarchy based on the negotiated sale price, which is an observable market-based input. There are no remaining assets and liabilities held for sale as of June 30, 2025. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

Foreign Currency Derivatives — We may seek to manage our exposure to the risk of fluctuations in foreign currency exchange rates through the use of foreign currency forward contracts. Foreign currency forward contracts are accounted for at fair value with the recognition of all derivative instruments as either assets or liabilities on the balance sheet, and changes in fair value recognized in interest and other income/expenses, net in the consolidated statements of operations and comprehensive income. These contracts are accounted for as non-designated hedges pursuant to ASC Topic 815, "Derivatives and Hedging." Foreign currency forward contracts are classified under Level 2 of the fair value hierarchy and are measured using market-based rates. The impact of foreign currency forward contracts was not material as of and for the three and six months ended June 30, 2025.

We had no other Level 2 or Level 3 assets or liabilities as of June 30, 2025, and December 31, 2024. There were no transfers between levels during the period.

### FINANCING ARRANGEMENTS

<u>Debt Disclosure [Abstract]</u> <u>FINANCING</u> ARRANGEMENTS

### 6 Months Ended Jun. 30, 2025

#### FINANCING ARRANGEMENTS

The components of our short-term and long-term debt and the associated interest rates were as follows (dollars in thousands):

	Average interes			(	
	June 30,	December 31,			June 3
	2025	2024	Maturity		2025
Revolving credit facility	5.55 %	5.58 %	November 2027	\$	
Senior Notes, Series B	4.26 %	4.26 %	August 2028		1
Senior Notes, Series C	4.60 %	4.60 %	August 2033		1
Receivables Securitization Facility <sup>(1)</sup>	5.22 %	5.23 %	November 2025		4
Senior Notes <sup>(1)</sup>	4.20 %	4.20 %	April 2028		5
Total debt					1,3
Less: Current maturities and short-term borrowing					(4:
Long-term debt				\$	9
				_	

<sup>(1)</sup> Net of unamortized discounts and issuance costs.

### SENIOR UNSECURED REVOLVING CREDIT FACILITY

We have a senior unsecured revolving credit facility (the "Credit Agreement") with a total availability of \$1 billion, which may be reduced by star Credit Agreement has a maturity date of November 19, 2027. Borrowings under the Credit Agreement generally bear interest at a variable rate deschedule or the base rate (which is the highest of (a) the administrative agent's prime rate, (b) the federal funds rate plus 0.50 percent, or (c) the suplus a specified margin). As of June 30, 2025, the variable rate equaled SOFR and a credit spread adjustment of 0.10 percent plus 1.13 percent. In commitment fee on the average daily undrawn stated amount under the facility ranging from 0.07 percent to 0.15 percent. The recorded amount of any, approximates fair value because of the short maturity period of the debt; therefore, we consider these borrowings to be a Level 2 financial leads to the control of the debt of the control of the debt of t

The Credit Agreement contains various restrictions and covenants that require us to maintain certain financial ratios, including a maximum levera The Credit Agreement also contains customary events of default.

### NOTE PURCHASE AGREEMENT

On August 23, 2013, we entered into a Note Purchase Agreement with certain institutional investors (the "Purchasers"). On August 27, 2013, the aggregate principal amount of \$500 million of our Senior Notes Series A, Senior Notes Series B, and Senior Notes Series C (collectively, the "No is payable semi-annually in arrears. The fair value of the Notes approximated \$307.2 million on June 30, 2025. We estimate the fair value of the Nexpected present value technique, which is based on observable market inputs using interest rates currently available to companies of similar cred terms and remaining maturities and considering our own risk. If the Notes were recorded at fair value, they would be classified as a Level 2 finance Series A matured in August 2023.

The Note Purchase Agreement contains various restrictions and covenants that require us to maintain certain financial ratios, including a maximu 1.00, a minimum interest coverage ratio of 2.00 to 1.00, and a maximum consolidated priority debt to consolidated total asset ratio of 10 percent.

The Note Purchase Agreement provides for customary events of default. The occurrence of an event of default would permit certain Purchasers to outstanding to be immediately due and payable. Under the terms of the Note Purchase Agreement, the Notes are redeemable, in whole or in part, a principal amount being redeemed together with a "make-whole amount" (as defined in the Note Purchase Agreement), and accrued and unpaid in Note. The obligations of the company under the Note Purchase Agreement and the Notes are guaranteed by C.H. Robinson Company, a Delaware owned subsidiary of the company, and by C.H. Robinson Company, Inc., a Minnesota corporation and an indirect wholly-owned subsidiary of the 21, 2022, we executed a third amendment to the Note Purchase Agreement to, among other things, facilitate the terms of the Credit Agreement.

### U.S. TRADE ACCOUNTS RECEIVABLE SECURITIZATION

On November 19, 2021, we entered into a receivables purchase agreement and related transaction documents with Bank of America, N.A. and W provide a receivables securitization facility (the "Receivables Securitization Facility"). The Receivables Securitization Facility is based on the second U.S. trade accounts receivable with a total availability of \$500 million as of June 30, 2025. The interest rate on borrowings under the Receiva is based on SOFR plus a credit spread adjustment of 0.10 percent plus 0.80 percent. In addition, there is a commitment fee on the average daily under the facility of 0.20 percent.

The recorded amount of borrowings outstanding under the Receivables Securitization Facility approximates fair value because it can be redeemed interest rate floats. We consider these borrowings to be a Level 2 financial liability.

The Receivables Securitization Facility contains various customary affirmative and negative covenants, and it also contains customary default and which provide for acceleration of amounts owed under the Receivables Securitization Facility upon the occurrence of certain specified events.

On November 7, 2023, we amended the Receivables Securitization Facility to extend the termination date of the facility to November 7, 2025. Th \$500 million, and we have the option to utilize an accordion feature, if needed, of an additional \$250 million pursuant to the provisions of the Receivables Purchase Amendment.

#### SENIOR NOTES

were undrawn as of June 30, 2025.

On April 9, 2018, we issued senior unsecured notes ("Senior Notes") through a public offering. The Senior Notes bear an annual interest rate of 4 annually on April 15 and October 15, until maturity on April 15, 2028. Taking into effect the amortization of the original issue discount and all ur expenses, the Senior Notes have an effective yield to maturity of approximately 4.39 percent per annum. The fair value of the Senior Notes, exclusion issuance costs, approximated \$597.1 million as of June 30, 2025, based primarily on the market prices quoted from external sources. The carrying was \$597.3 million as of June 30, 2025.

We may redeem the Senior Notes, in whole or in part, at any time and from time to time prior to their maturity at the applicable redemption prices. Upon the occurrence of a "change of control triggering event" as defined in the Senior Notes (generally, a change of control of us accompacted trating for the Senior Notes), we will generally be required to make an offer to repurchase the Senior Notes from holders at 101 percent of the accrued and unpaid interest to the date of repurchase.

The Senior Notes were issued under an indenture that contains covenants imposing certain limitations on our ability to incur liens or enter into sal transactions above certain limits; and consolidate, or merge or transfer substantially all of our assets and those of our subsidiaries on a consolidate customary events of default (subject in certain cases to customary grace and cure periods), which include, among other things nonpayment, breach indenture, and certain events of bankruptcy and insolvency. If an event of default occurs and is continuing with respect to the Senior Notes, the trace period in principal amount outstanding of the Senior Notes may declare the principal and the accrued and unpaid interest, if any, on all of the to be due and payable. These covenants and events of default are subject to a number of important qualifications, limitations, and exceptions that indenture. The indenture does not contain any financial ratios or specified levels of net worth or liquidity to which we must adhere.

In addition to the above financing agreements, we have a \$20 million discretionary line of credit with U.S. Bank of which

utilized for standby letters of credit related to insurance collateral as of June 30, 2025. These standby letters of credit are

Copyright © 2025 www.secdatabase.com. All Rights Reserved.
Please Consider the Environment Before Printing This Document

# INCOME TAXES 6 Months Ended Jun. 30, 2025

Income Tax Disclosure
[Abstract]
INCOME TAXES

### **INCOME TAXES**

A reconciliation of the provision for income taxes using the statutory federal income tax rate to our effective income tax rate is as follows below.

	Three Months	Six Month	
	2025	2024	2025
Federal statutory rate	21.0 %	21.0 %	21.0
State income taxes, net of federal benefit	2.3	2.0	2.2
Share based payment awards	(0.4)	(0.5)	(2.9)
Foreign tax credits	(1.9)	(1.4)	(1.9)
Other U.S. tax credits and incentives	(1.6)	(5.0)	(1.6)
Foreign tax rate differential	0.6	2.7	(0.9)
Section 162(m) limitation on compensation	1.2	0.8	1.4
Other	0.2	(0.2)	0.6
Effective income tax rate	21.4 %	19.4 %	17.9

In 2021, the Organization for Economic Cooperation and Development announced an Inclusive Framework on Base Erosion and Profit Shifting in Rules defining the global minimum tax, which calls for the taxation of large multinational corporations at a minimum rate of 15 percent. Subsequent administrative guidance have been issued. Many non-U.S. tax jurisdictions have either recently enacted legislation to adopt certain components of Rules beginning in 2024 (including the European Union Member States) with the adoption of additional components in later years or announced to legislation in future years. We are continuing to evaluate the impact of enacted legislation and pending legislation to enact Pillar Two Model Rule operate in.

On July 4, 2025, the One Big Beautiful Bill Act (the "OBBBA" or the "Act") was signed into law. The OBBBA makes permanent key elements of Act, including 100 percent bonus depreciation, domestic research cost expensing, and the business interest expense limitation. The Act also including 100 percent bonus depreciation, domestic research cost expensing, and the business interest expense limitation. The Act also including international tax framework. ASC 740, "Income Taxes," requires the effects of changes in tax rates and laws on deferred tax balances to be recognished the legislation is enacted. We will evaluate all deferred tax balances under the newly enacted tax law and identify any changes required to a result of the OBBBA. The legislation has multiple effective dates, with certain provisions effective in 2025 and others effective through 2027. Verification is enacted.

As of June 30, 2025, we have \$41.4 million of unrecognized tax benefits and related interest and penalties. It is possible the amount of unrecognize change in the next 12 months as a result of a lapse of the statute of limitations, new information, or settlements with taxing authorities. The total littax benefits is expected to decrease by approximately \$1.2 million in the next 12 months due to the lapsing of statutes of limitations. With few exceeding the settlements with taxing authorities and local, or non-U.S. income tax returns before 2020.

### 6 Months Ended Jun. 30, 2025

#### STOCK AWARD PLANS

STOCK AWARD PLANS

### STOCK AWARD PLANS

Stock-based compensation cost is measured at the grant date based on the value of the award and is recognized as expense as it vests. A summary expense recognized in our condensed consolidated statements of operations and comprehensive income for stock-based compensation is as follow

	Three Months Ended June 30,					Six Mo	
		2025		2024		2025	
Stock options	\$		\$	1,082	\$		
Stock awards		20,113		17,681		42,	
Company expense on ESPP discount		769		809		1,	
Total stock-based compensation expense	\$	20,882	\$	19,572	\$	44.	

On May 5, 2022, our shareholders approved a 2022 Equity Incentive Plan (the "Plan"), authorizing the issuance of up to 4,261,884 shares pursuar the Plan. On May 8, 2025, the Plan was amended and restated, and our shareholders approved an increase in the number of shares authorized for i Plan allows us to grant certain stock awards, including stock options at fair market value, performance-based restricted stock units ("PSUs") and s restricted stock units, to our key employees and non-employee directors. Shares subject to awards under

the Plan or certain of our prior plans that expire or are canceled without delivery of shares or that are settled in cash generally may become availal under the Plan. There were 4,616,654 shares available for stock awards under the Plan as of June 30, 2025.

Stock Options – We have awarded stock options to certain key employees that vest primarily based on their continued employment. These award is no remaining unrecognized compensation expense related to stock options as of June 30, 2025. The outstanding options have expiration dates by Although participants can exercise options via a stock swap exercise, we do not issue reloads (restoration options) on the grants.

Stock Awards – We have awarded performance-based restricted shares, PSUs, and time-based restricted stock units. Most of our awards granted restrictions on the awardees' ability to sell or transfer vested awards for a specified period of time. The fair value of these awards is established by the date of grant, discounted for any post-vesting holding restrictions. The discounts on outstanding grants with post-vesting holding restrictions to percent and are calculated using the Black-Scholes option pricing model-protective put method. The duration of the restriction period to sell or trace changes in the measured stock price volatility and changes in interest rates are the primary reasons for changes in the discount. These grants are betterms of the awards.

### Performance-based Awards

We have awarded PSUs on an annual basis to certain key employees. These PSUs vest over a three-year period based on the achievement of certa share, adjusted gross profits, and adjusted operating margin targets. These PSUs contain an upside opportunity of up to 200 percent of target cont certain targets mentioned above over their respective performance period.

### Time-based Awards

We award time-based restricted stock units to certain key employees. These time-based awards are granted on an annual basis and vest over a three also granted retention awards, which vest over a one-year to three-year period. These awards vest primarily based on the passage of time and the employment.

We granted 300,366 PSUs at target and 477,962 time-based restricted stock units in February 2025 that vest over a three-year period. The PSUs we cumulative three-year dilutive earnings per share targets and contain an upside opportunity of up to 200 percent. The PSUs and time-based restrict weighted average grant date fair value of \$96.75 and provide for two-years of post-termination vesting upon a qualified retirement.

We have also awarded restricted stock units to certain key employees and non-employee directors which are fully vested upon date of grant. These on the awardees' ability to sell or transfer vested units for a specified period of time. The fair value of these units is established using the same methods awards have been expensed on the date of grant.

As of June 30, 2025, there was unrecognized compensation expense of \$202.3 million related to previously granted stock awards assuming maximobtained on our PSUs. The amount of future expense to be recognized will be based on the passage of time and contingent upon obtaining certain over their respective performance period.

**Employee Stock Purchase Plan** – Our 1997 Employee Stock Purchase Plan ("ESPP") allows our employees to contribute up to \$10,000 of their to purchase company stock. The purchase price is determined using the closing price on the last day of each quarter discounted by 15 percent. Sha following is a summary of the employee stock purchase plan activity (dollars in thousands):

### Three Months Ended June 30, 2025

Shares purchased		Aggregate cost	Expense reco
by employees		to employees	by the com
53,466	\$	4,360	\$

### LITIGATION

6 Months Ended Jun. 30, 2025

Commitments and
Contingencies Disclosure
[Abstract]
LITIGATION

### LITIGATION

We are not subject to any pending or threatened litigation other than routine litigation arising in the ordinary course of our business operations, including certain contingent auto liability cases. For some legal proceedings, we have accrued an amount that reflects the aggregate liability deemed probable and estimable, but this amount is not material to our condensed consolidated financial position, results of operations, or cash flows. Because of the preliminary nature of many of these proceedings, the difficulty in ascertaining the applicable facts relating to many of these proceedings, the inconsistent treatment of claims made in many of these proceedings, and the difficulty of predicting the settlement value of many of these proceedings, we are often unable to estimate an amount or range of any reasonably possible additional losses. However, based upon our historical experience, the resolution of these proceedings is not expected to have a material effect on our condensed consolidated financial position, results of operations, or cash flows.

### 6 Months Ended Jun. 30, 2025

#### SEGMENT REPORTING

Segment Reporting
[Abstract]
SEGMENT REPORTING

#### SEGMENT REPORTING

Our segments are based on our method of internal reporting, which generally segregates the segments by service line and the primary services the customers. The internal reporting of segments is aligned with the reporting and review process used by our chief operating decision maker ("COE Officer. We do not report our intersegment revenues by segment to our CODM and do not believe they are a meaningful metric for evaluating the reportable segments.

Our CODM utilizes segment operating income as the primary measure to evaluate the performance of our reportable segments. Operating income our ability to optimize our cost structure through innovation of our proprietary operating systems and accelerating the capabilities of our workford allocation of resources, including employees, technology investments, and capital resource investments to each segment. Additionally, operating measure of our ability to maintain pricing discipline and driving profitable growth while effectively serving our customers and contract carriers. Vincome to be our primary performance metric. The review of segment performance and the allocation of resources occurs primarily in the annual through a regular cadence of operating reviews to monitor the progress of strategic initiatives included in our enterprise balanced scorecard. We is segments with all other segments included in "All Other and Corporate" as follows:

- North American Surface Transportation—NAST provides freight transportation services across North America through a network of States, Canada, and Mexico. The primary services provided by NAST are truckload and less than truckload ("LTL") transportation services.
- Global Forwarding—Global Forwarding provides global logistics services through an international network of offices in North America. South America, and the Middle East and also contracts with independent agents worldwide. The primary services provided by Global Fo freight services, air freight services, and customs brokerage.
- All Other and Corporate—All Other and Corporate includes our Robinson Fresh and Managed Solutions segments, as well as Other Sundside of North America and other miscellaneous revenues and unallocated corporate expenses. Robinson Fresh provides sourcing services lling, and/or marketing of fresh fruits, vegetables, and other value-added perishable items. Managed Solutions provides Transportation Managed TMS. Other Surface Transportation revenues were primarily earned by our Europe Surface Transportation segment which was 2025. Europe Surface Transportation provided transportation and logistics services including truckload and LTL transportation services a Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

The accounting policies of our reportable segments are the same as those described in the summary of significant accounting policies located in N Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2024.

Reportable segment information is as follows for the three months ended June 30, 2025 and 2024 (dollars in thousands):

		Three Mon	nths Ended June 30, 20
	 NAST	Gl	obal Forwarding
Revenues from external customers	\$ 2,918,227	\$	797,800
Other revenues <sup>(1)</sup>			
Total consolidated revenues			
Less significant segment expenses:			
Purchased transportation and related services (2)	2,485,979		610,219
Personnel expenses (2)	158,174		88,059
Other selling, general, and administrative expenses (2)	 110,083		48,192
Segment operating income	163,991		51,330
Other operating income (loss) <sup>(1)</sup>			
Total consolidated operating income			
Interest and other income/expenses, net			
Income before provision for income taxes			

	<u> </u>	Three Months Ended Jun					
		NAST	Glob	al Forwarding			
Revenues from external customers	\$	2,989,909	\$	921,223			
Other revenues <sup>(1)</sup>							
Total consolidated revenues							
Less significant segment expenses:							
Purchased transportation and related services (2)		2,570,252		737,156			
Personnel expenses (2)		170,363		90,195			
Other selling, general, and administrative expenses (2)		108,192		52,890			
Segment operating income		141,102		40,982			
Other operating income (loss) <sup>(1)</sup>							
Total consolidated operating income							
Interest and other income/expenses, net							
Income before provision for income taxes							

<sup>(1)</sup> Other revenues and other operating income (loss) are attributable to our Robinson Fresh and Managed Solutions segments, as well as Other Surface Transportation outside of North revenues and unallocated corporate expenses.

Reportable segment information is as follows for the six months ended June 30, 2025 and 2024 (dollars in thousands):

	 Six Months Ended				
	 NAST	Global Forwarding			
Revenues from external customers	\$ 5,786,647	\$	1,572,688		
Other revenues <sup>(1)</sup>					
Total consolidated revenues					
Less significant segment expenses:					
Purchased transportation and related services <sup>(2)</sup>	4,936,075		1,200,479		
Personnel expenses <sup>(2)</sup>	320,984		175,788		
Other selling, general, and administrative expenses <sup>(2)</sup>	 221,926		102,148		
Segment operating income	307,662		94,273		
Other operating income (loss) <sup>(1)</sup>					
Total consolidated operating income					
Interest and other income/expenses, net					
Income before provision for income taxes					

<sup>(2)</sup> The significant expense categories and amounts align with the segment-level information that is regularly provided to the CODM.

	Six Months Ended Jun					
	NAST			bal Forwarding		
Revenues from external customers	\$	5,990,222	\$	1,779,860		
Other revenues <sup>(1)</sup>						
Total consolidated revenues						
Less significant segment expenses:						
Purchased transportation and related services <sup>(2)</sup>		5,173,455		1,415,748		
Personnel expenses <sup>(2)</sup>		345,988		186,658		
Other selling, general, and administrative expenses <sup>(2)</sup>		220,782		104,920		
Segment operating income		249,997		72,534		
Other operating income (loss) <sup>(1)</sup>						
Total consolidated operating income						
Interest and other income/expenses, net						
Income before provision for income taxes						

<sup>(1)</sup> Other revenues and other operating income (loss) are attributable to our Robinson Fresh and Managed Solutions segments, as well as Other Surface Transportation outside of North revenues and unallocated corporate expenses.

Reportable segment information is as follows for the three and six months ended 2025 and 2024 (dollars in thousands):

	 NAST		Global Forwarding		Other and Corpora
Three Months Ended June 30, 2025					
Depreciation and amortization	\$ 4,815	\$	2,188	\$	17,8
Total assets <sup>(1)</sup>	2,971,926		1,332,889		1,017,0
Average employee headcount	5,283		4,436		3,1
	NAST		Global Forwarding	All (	Other and Corpor:
Three Months Ended June 30, 2024					
Depreciation and amortization	\$ 5,525	\$	2,793	\$	16,7
Total assets <sup>(1)</sup>	3,053,769		1,306,075		1,152,5
Average employee headcount	5,868		4,652		3,9
	NAST		Global Forwarding	All (	Other and Corpora
Six Months Ended June 30, 2025	NAST		Global Forwarding	All (	Other and Corpor
Six Months Ended June 30, 2025 Depreciation and amortization	\$ NAST 9,624	\$	Global Forwarding 4,327	All C	Other and Corpor:
	\$	\$			
Depreciation and amortization	\$ 9,624	\$	4,327		36,5
Depreciation and amortization  Total assets <sup>(1)</sup>	\$ 9,624 2,971,926	\$	4,327 1,332,889		36,5 1,017,0
Depreciation and amortization  Total assets <sup>(1)</sup>	\$ 9,624 2,971,926	\$	4,327 1,332,889	\$	36,5 1,017,0
Depreciation and amortization  Total assets <sup>(1)</sup>	\$ 9,624 2,971,926 5,283	\$	4,327 1,332,889 4,469	\$	36,5 1,017,0 3,4
Depreciation and amortization  Total assets <sup>(1)</sup> Average employee headcount	\$ 9,624 2,971,926 5,283	_	4,327 1,332,889 4,469	\$	36,5 1,017,0 3,4
Depreciation and amortization  Total assets <sup>(1)</sup> Average employee headcount  Six Months Ended June 30, 2024	9,624 2,971,926 5,283 NAST	_	4,327 1,332,889 4,469 Global Forwarding	\$	36,5 1,017,0 3,4 Other and Corpor:

 $<sup>^{\</sup>left(1\right)}$  All cash and cash equivalents are included in All Other and Corporate.

<sup>(2)</sup> The significant expense categories and amounts align with the segment-level information that is regularly provided to the CODM.

### REVENUE FROM CONTRACTS WITH CUSTOMERS

6 Months Ended Jun. 30, 2025

Revenue from Contract with Customer [Abstract]
REVENUE FROM
CONTRACTS WITH
CUSTOMERS

### REVENUE FROM CONTRACTS WITH CUSTOMERS

A summary of our total revenues disaggregated by major service line and timing of revenue recognition is presented below for each of our reportation thousands):

			Three Months En	ded Jur	1e 30, 2025
	NAST	Gle	obal Forwarding	All Ot	ther and Corp
\$	2,918,227	\$	797,800	\$	30,
	_		_		389,
\$	2,918,227	\$	797,800	\$	420,
			Three Months En	ded Jur	ıe 30, 2024
•	NAST	Glo	obal Forwarding	All Ot	ther and Corpo
\$	2,989,909	\$	921,223	\$	210,
	_				361,
\$	2,989,909	\$	921,223	\$	572,
			Six Months End	ed June	30, 2025
	NAST	Glo	Six Months End		30, 2025 ther and Corpo
	NAST	Glo			
\$	NAST 5,786,647	Glo	obal Forwarding	All Ot	her and Corpo
\$			obal Forwarding	All Ot	her and Corpo
\$			obal Forwarding	All Ot	
	5,786,647 —	\$	obal Forwarding  1,572,688	\$ \$	109,2 714,7 823,9
	5,786,647 —	\$	1,572,688 — 1,572,688	\$ \$ ed June	109,2 714,7 823,9
	5,786,647 — 5,786,647	\$	1,572,688  1,572,688  Six Months End	\$ \$ ed June	109,714, 823,9
	5,786,647 — 5,786,647	\$	1,572,688  1,572,688  Six Months End	\$ sed June	109, 714, 823, 30, 2024
\$	5,786,647 — 5,786,647 NAST	\$ \$ Glo	1,572,688  1,572,688  Six Months Endobal Forwarding	\$ sed June	109, 714, 823, 30, 2024 her and Corpo
\$	5,786,647 — 5,786,647 NAST	\$ \$ Glo	1,572,688  1,572,688  Six Months Endobal Forwarding	\$ sed June	109,7 714, 823,9
	\$	\$ 2,918,227 \$ 2,918,227 NAST \$ 2,989,909	\$ 2,918,227 \$	NAST   Global Forwarding	NAST   Global Forwarding   All Ot

<sup>(1)</sup> Transportation and logistics services performance obligations are completed over time.

We typically do not receive consideration and amounts are not due from our customers prior to the completion of our performance obligation and as of June 30, 2025, and revenue recognized in the three and six months ended June 30, 2025, and 2024 resulting from contract liabilities, were no assets and accrued expenses-transportation expense fluctuate from period to period primarily based upon changes in transportation pricing and co at period end.

<sup>(2)</sup> Sourcing performance obligations are completed at a point in time.

#### LEASES

## Leases [Abstract] LEASES

### 6 Months Ended Jun. 30, 2025

### **LEASES**

We determine if our contractual agreements contain a lease at inception. A lease is identified when a contract allows us the right to control an ider time in exchange for consideration. Our lease agreements consist primarily of operating leases for office space, warehouses, office equipment, and material financing leases. Frequently, we enter into contractual relationships with a wide variety of transportation companies for freight capacity a relationships to efficiently and cost-effectively arrange the transport of our customers' freight. These contracts typically have a term of twelve mo allow us to direct the use or obtain substantially all of the economic benefits of a specifically identified asset. Accordingly, these agreements are not allow us to direct the use or obtain substantially all of the economic benefits of a specifically identified asset.

Our operating leases are included on the consolidated balance sheets as right-of-use lease assets and lease liabilities. A right-of-use lease asset repunderlying asset over the term of a lease, while a lease liability represents our obligation to make lease payments arising from the lease. Current a liabilities are recognized on the commencement date at the present value of lease payments, including non-lease components, which consist prima maintenance and parking charges. Right-of-use lease assets are also recognized on the commencement date as the total lease liability plus prepaid typically do not provide an implicit rate, we use our fully collateralized incremental borrowing rate based on the information available at commen determining the present value of lease payments. The incremental borrowing rate is influenced by market interest rates, our credit rating, and lease differ for individual leases.

Our lease agreements typically do not contain variable lease payments, residual value guarantees, purchase options, or restrictive covenants. Man option to renew for a period of months to several years. The term of our leases may include the option to renew when it is reasonably certain we valthough these occurrences are seldom. We have lease agreements with lease components (e.g., payments for rent) and non-lease components (e.g. area maintenance and parking), which are all accounted for as a single lease component.

We do not have material lease agreements that have not yet commenced that are expected to create significant rights or obligations as of June 30,

Information regarding lease expense, remaining lease term, discount rate, and other select lease information are presented below (dollars in thous:

	Three Months Ended June 30,					Six Months
Lease Costs		2025		2024(1)		2025
Operating lease expense	\$	23,487	\$	23,167	\$	45,113
Short-term lease expense		672		1,521		2,199
Right-of-use asset impairments <sup>(2)</sup>		_		3,626		6,259
Total lease expense <sup>(3)</sup>	\$	24,159	\$	28,314	\$	53,571

<sup>(1)</sup> The three and six months ended June 30, 2024 have been adjusted to conform to current year presentation.

<sup>(3)</sup> Total lease expense is included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income.

		Six Months E
Other Lease Information	2	025
Operating cash flows from operating leases	\$	52,251
Right-of-use lease assets obtained in exchange for new lease liabilities		19,975

Lease Term and Discount Rate	As of June 30, 2025
Weighted average remaining lease term (in years)	5.2
Weighted average discount rate	4.5 %

The maturities of lease liabilities as of June 30, 2025, were as follows (in thousands):

<sup>(2)</sup> During the six months ended June 30, 2025, we recognized a \$6.3 million impairment charge related to our Kansas City regional center lease which is included in All Other and Co from the execution of a sublease agreement on a portion of the facility. The impairment was determined by comparing the discounted cash flows of the head lease and sublease ren impairment charges were associated with restructuring initiatives. Refer to Note 13, Restructuring, for further discussion related to our restructuring programs.

Maturity of Lease Liabilities
Remaining 2025
2026
2027
2028
2029
Thereafter
Total lease payments
Less: Interest
Present value of lease liabilities

# ALLOWANCE FOR CREDIT LOSSES

6 Months Ended Jun. 30, 2025

**Credit Loss [Abstract]** 

<u>ALLOWANCE FOR CREDIT</u> ALLOWANCE FOR CREDIT LOSSES <u>LOSSES</u>

Our allowance for credit losses is computed using a number of factors including our past credit loss experience and our customers' credit ratings, customer-specific factors. We have also considered recent trends and developments related to the current macroeconomic environment in determine for credit losses for both accounts receivable and contract assets. The allowance for credit losses on contract assets was not significant as of June

A rollforward of our allowance for credit losses on our accounts receivable balance is presented below (in thousands):

11 formorward of our anowance for event losses on our accounts receivable barance is presented below (in another	usunus).
Balance, December 31, 2024 <sup>(1)</sup>	
Provision	
Write-offs	
Balance, June 30, 2025	
(1) Includes an immaterial allowance for credit losses for the Europe Surface Transportation disposal group, which was presented within as	ssets held for sale on the condensed conso

Recoveries of amounts previously written off were not significant for the three and six months ended June 30, 2025.

December 31, 2024. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

# CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS

6 Months Ended Jun. 30, 2025

Stockholders' Equity Note
[Abstract]
CHANGES IN
ACCUMULATED OTHER
COMPREHENSIVE LOSS

### CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS

Accumulated other comprehensive loss is included in Stockholders' Investment on our condensed consolidated balance sheets. The recorded balance on June 30, 2025, and December 31, 2024, was \$71.9 million and \$110.4 million, respectively. The recorded balance on June 30, 2025, and December 31, 2024, is comprised solely of foreign currency adjustments, including foreign currency translation.

Other comprehensive income was \$28.1 million for the three months ended June 30, 2025, primarily driven by fluctuations in the Singapore Dollar, Euro, and Australian Dollar. Other comprehensive loss was \$1.3 million for the three months ended June 30, 2024, primarily driven by fluctuations in the Euro, Mexican Peso, and Brazilian Real mostly offset by the Australian Dollar and Singapore Dollar.

Other comprehensive income was \$38.5 million for the six months ended June 30, 2025, primarily driven by fluctuations in the Singapore Dollar, Euro, and Australian Dollar. Other comprehensive loss was \$20.8 million for the six months ended June 30, 2024, primarily driven by fluctuations in the Euro, Singapore Dollar, and Australian Dollar.

### 6 Months Ended Jun. 30, 2025

#### RESTRUCTURING

Restructuring and Related Activities [Abstract] RESTRUCTURING

### RESTRUCTURING

2025 Restructuring Program: In the second quarter of 2025, we initiated a new restructuring program (the "2025 Restructuring Program") aime efficiency and achieving cost savings through the adoption of advanced technologies, including artificial intelligence. The program is centered are

Process Optimization and Workforce Productivity - The first initiative focuses on streamlining operations by leveraging cutting-edge technological significantly enhance workforce productivity. This includes the integration of automation and AI-driven solutions to reduce manual processes and efficiency. As a result of this initiative, we anticipate incurring severance and related personnel costs associated with workforce reductions.

Facilities Consolidation and Footprint Optimization - The second initiative involves the consolidation and centralization of our facilities to align workforce resulting from the first initiative. This effort is designed to optimize our physical footprint and support a more agile and cost-effective result of this initiative, the Company anticipates recognizing asset impairments related to the early termination or abandonment of certain facilities.

These initiatives are expected to materially reduce our cost structure and better position the Company for sustainable, long-term growth in an incr marketplace. The 2025 Restructuring Program is expected to span the next three years, during which we will continue to implement advanced tech enterprise and review opportunities to consolidate our global facilities.

We recognized restructuring charges of \$3.9 million in the three and six months ended June 30, 2025 primarily related to workforce reductions an expenses. We expect to incur restructuring charges of \$50 million to \$75 million over the next three years primarily related to severance and other and impairments related to the early termination or abandonment of facilities under operating leases for the 2025 Restructuring Program. The amerestructuring charges we will recognize depend upon multiple factors, such as the implementation and integration of automation and AI-driven so areas of the enterprise, natural employee turnover, and our ability to consolidate our global facilities. We paid \$1.0 million of cash related to the 2 in the three and six months ended June 30, 2025.

A summary of charges related to our 2025 Restructuring Program are presented below (in thousands):

	Three Mon	Three Months Ended June 30,			
		2025			
Severance <sup>(1)</sup>	\$	3,664	\$		
Other personnel expenses <sup>(1)</sup>		217			
Total	\$	3,881	\$		
Total	\$	3,881	\$		

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

The following tables summarizes restructuring charges related to our 2025 Restructuring Program by reportable segment (in thousands):

	Three Months Ended June 30, 2025			
				All Other an
	NAST		Global Forwarding	Corporate
Personnel expenses	\$	677	\$ 2,576	\$
			Six Months End	ed June 30, 2025
-				All Other an
	NAST		Global Forwarding	Corporate
Personnel expenses		677	2,576	
Personnel expenses		677	2,576	

The following table summarizes activity related to our 2025 Restructuring Program and liabilities included in our consolidated balance sheets (in

	Accrued Severance a
Balance, December 31, 2024	\$
Restructuring charges	
Cash payments	
Accrual adjustments <sup>(2)</sup>	
Balance, June 30, 2025	\$

<sup>(1)</sup> Amounts are included within accrued expenses - compensation on the condensed consolidated balance sheets as of June 30, 2025.

<sup>(2)</sup> Accrual adjustments primarily relate to foreign currency adjustments.

**2024 Restructuring Program**: In 2024, the Company began a restructuring program (the "2024 Restructuring Program") to drive our enterprise cost structure. The 2024 Restructuring Program was executed in phases, focused on waste reduction, reprioritizing our product and technology tentitatives, driving synergies across our portfolio of services, and unifying the go to market strategy of our divisions.

The major initiatives of the first phase, which commenced in the first quarter of 2024, included 1) optimizing our management hierarchy, which in workforce; 2) reprioritizing the efforts of our product and technology teams, resulting in the impairment of certain internally developed software pour product and technology teams to focus on fewer strategic initiatives to accelerate the capabilities of our platform to deliver market-leading our carriers, and employees.

The primary initiatives of the second phase commenced in the second quarter of 2024. These initiatives included the rationalization of our facilities consolidation, early termination, or abandonment of office buildings under operating leases.

Accrued restructuring reserves were \$0.5 million and \$4.0 million as of June 30, 2025 and December 31, 2024, respectively. We paid \$3.4 million ended June 30, 2025 related to the 2024 Restructuring Program. There is no further activity expected related to the 2024 Restructuring Program o \$0.5 million of restructuring reserve remaining as of June 30, 2025.

A summary of charges related to our 2024 Restructuring Program are presented below (in thousands):

	Three	Six Mont	
		2024	
Severance <sup>(1)</sup>	\$	8,799	\$
Other personnel expenses <sup>(1)</sup>		670	
Other selling, general, and administrative expenses <sup>(2)</sup>		5,740	
Total	\$	15,209	\$

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

Three Months Ended June 30, 2024

The following tables summarizes restructuring charges related to our 2024 Restructuring Program by reportable segment (in thousands):

			All Other and	
	NAST	Global Forwarding	Corporate	
Personnel expenses	\$ 4,758	\$ 2,203	\$ 2	
Other selling, general, and administrative expenses	3,770	1,327		

		Six Months Ended June 30, 2024		
			All Other and	
	NAST	Global Forwarding	Corporate	
Personnel expenses	7,784	5,395	4	
Other selling, general, and administrative expenses	5,654	1,559	3	

The following table summarizes activity related to our 2024 Restructuring Program and reserves included in our consolidated balance sheets (in the

	Accrued Other Selling,				
	Accrued Severance and Other	General, and Administrative			
	Personnel Expenses	Expenses			
Balance, December 31, 2024	\$ 3,679	\$ 344			
Cash payments	(3,215)	(202)			
Accrual adjustments <sup>(2)</sup>	(145)	4			
Balance, June 30, 2025	\$ 319	\$ 146			

<sup>(1)</sup> Amounts are included within accrued expenses - compensation on the condensed consolidated balance sheets as of June 30, 2025 and December 31, 2024.

<sup>(2)</sup> Amounts are included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income. The charges reended June 30, 2024 primarily resulted from the second phase of the 2024 Restructuring Program, while the charges recognized in the six months ended June 30, 2024, also include of the 2024 Restructuring Program as discussed above.

<sup>(2)</sup> Accrual adjustments primarily relate to changes in estimates for certain employee termination costs, including those settling for an amount different than originally estimated and for

#### 6 Months Ended Jun. 30, 2025

#### **DIVESTITURES**

Discontinued Operations
and Disposal Groups
[Abstract]
DIVESTITURES

#### **DIVESTITURES**

Europe Surface Transportation Divestiture: In 2024, we entered into an agreement with sennder Technologies GmbH to sell our Europe Surface which is included in our All Other and Corporate segment. The divestiture is part of our enterprise strategy to drive focus on profitable growth in modes—North American truckload and LTL and global ocean and air—as engines to ignite growth and create the most value for our stakeholders divestiture does not represent a strategic shift that will have a major effect on our consolidated results of operations, and therefore the results of or Transportation business are not reported as discontinued operations. The sale included all of the assets and liabilities of the business other than our platform.

Upon entering into the agreement to sell the business in 2024, the assets and liabilities of our Europe Surface Transportation disposal group were resulting in a \$32.8 million pre-tax loss on the disposal group classified as held for sale in 2024. Including the direct costs incurred to sell the bus disposal group, the total pre-tax loss recognized was \$44.5 million in 2024.

The sale closed effective February 1, 2025 with \$27.7 million of consideration received at closing with additional consideration due in fixed equa 12-month and 18-month anniversary of the closing date subject to post closing working capital adjustments. The remaining consideration due is c and future accounts receivable of the Europe Surface Transportation business. We recognized transaction related expenses of \$0.4 million and \$2.5 million six months ended June 30, 2025, respectively. There are no remaining assets and liabilities held for sale as of June 30, 2025.

A summary of exit and disposal costs related to our Europe Surface Transportation divestiture included in our All Other and Corporate segment is thousands):

	Three Mon	Six Mont	
Personnel expenses <sup>(1)</sup>	\$	7	\$
Other selling, general, and administrative expenses <sup>(2)</sup>		422	
Income tax benefits <sup>(3)</sup>		(74)	
Total	\$	355	\$

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

A summary of assets and liabilities associated with the Europe Surface Transportation disposal group that are held for sale is presented below (in

	_
Assets held for sale:	
Cash and cash equivalents	\$
Receivables	
Goodwill and other intangible assets	
Right-of-use lease assets	
Other assets	
Valuation allowance	
Total assets held for sale <sup>(1)</sup>	\$
Liabilities held for sale:	
Accounts payable	\$
Lease liabilities	
Other liabilities	
Total liabilities held for sale <sup>(1)</sup>	\$
Cumulative translation loss of foreign entities to be sold <sup>(2)</sup>	\$

<sup>(2)</sup> Amounts are included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income.

<sup>(3)</sup> Amounts are included within provision for income taxes in our condensed consolidated statements of operations and comprehensive income.

(1) Assets and liabilities held for sale are separately presented on the condensed consolidated balance sheet.

(2) Cumulative translation loss of foreign entities to be sold is included within accumulated other comprehensive losses on the condensed consolidated balance sheet.

Pay vs Performance		3 Mon	ths Ended		6 Mon	ths Ended
Disclosure - USD (\$) \$ in Thousands	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024	Mar. 31, 2024	Jun. 30, 2025	Jun. 30, 2024
Pay vs Performance						
<u>Disclosure</u>						
Net income	\$ 152,471	\$ 135,302	\$ 126,251	\$ 92,904	\$ 287,773	\$ 219,155

# Insider Trading Arrangements

3 Months Ended Jun. 30, 2025 shares

**Trading Arrangements, by** 

<u>Individual</u>

Non-Rule 10b5-1

Arrangement Adopted

Rule 10b5-1 Arrangement

**Terminated** 

Non-Rule 10b5-1

Arrangement Terminated

Arun Rajan [Member]

Trading Arrangements, by Individual

Material Terms of Trading

<u>Arrangement</u>

On May 8, 2025, Arun Rajan, our Chief Strategy and Innovation Officer, adopted a prearranged written stock sale plan in accordance with Rule 10b5-1 under the Exchange Act, for the sale of shares of our common stock. Mr. Rajan's Rule 10b5-1 plan was entered into during an open trading window according to the Company's policies regarding transactions in the Company's securities and is intended to satisfy the affirmative defense of Rule 10b5-1(c) under the Exchange Act. Mr. Rajan's Rule 10b5-1 plan provides for the potential sale of up to 15,000 shares of our common stock, including upon the exercise of vested stock options for shares of our common stock, so long as the market price of our common stock is higher than the certain minimum threshold prices specified in Mr. Rajan's Rule 10b5-1 plan, between August 15, 2025 and December 31, 2026.

December 31, 202

Name Arun Rajan

<u>Title</u> Chief Strategy and Innovation Officer

false

false

false

Rule 10b5-1 Arrangement

<u>Adopted</u>

true

Adoption Date May 8, 2025

Expiration Date December 31, 2026

Arrangement Duration 602 days
Aggregate Available 15,000

# BASIS OF PRESENTATION (Policies)

6 Months Ended Jun. 30, 2025

Organization, Consolidation and Presentation of Financial Statements [Abstract]

#### BASIS OF PRESENTATION BASIS OF PRESENTATION

C.H. Robinson Worldwide, Inc. and our subsidiaries ("the Company," "we," "us," or "our") are a global provider of transportation services and logistics solutions operating through a network of offices located in North America, Europe, Asia, Oceania, South America, and the Middle East. The consolidated financial statements include the accounts of C.H. Robinson Worldwide, Inc. and our majority owned and controlled subsidiaries. Our minority interests in subsidiaries are not significant. All intercompany transactions and balances have been eliminated in the consolidated financial statements.

Our reportable segments are North American Surface Transportation ("NAST") and Global Forwarding, with all other segments included in All Other and Corporate. The All Other and Corporate reportable segment includes Robinson Fresh, Managed Solutions, Other Surface Transportation outside of North America, and other miscellaneous revenues and unallocated corporate expenses. For financial information concerning our reportable segments, refer to Note 8, Segment Reporting.

The condensed consolidated financial statements, which are unaudited, have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). In our opinion, these financial statements include all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the financial statements for the interim periods presented. Interim results are not necessarily indicative of results for a full year. Consistent with SEC rules and regulations, we have condensed or omitted certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States. You should read the condensed consolidated financial statements and related notes in conjunction with the consolidated financial statements and notes in our Annual Report on Form 10-K for the year ended December 31, 2024.

RECENTLY ISSUED
ACCOUNTING
STANDARDS

#### RECENTLY ISSUED ACCOUNTING STANDARDS

In November 2024, the FASB issued Accounting Standard Update ("ASU") 2024-03, *Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses*, which requires disclosure of disaggregated information about certain income statement expense line items in the notes to the financial statements. The guidance in this ASU is effective for all public entities for fiscal years beginning after December 15, 2026, and interim periods within fiscal years beginning after December 15, 2027. The update may be applied either prospectively or retrospectively. Early adoption is permitted. The Company is currently evaluating the effects adoption of this guidance will have on our consolidated financial statements.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. The guidance in this ASU expands the disclosure requirements for

#### **GOODWILL**

### FAIR VALUE **MEASUREMENT**

### **RIGHT-OF-USE LEASE** ASSETS AND LEASE **LIABILITIES**

# LOSSES

income taxes by requiring greater disaggregation of information in the income tax rate reconciliation and disaggregation of income taxes paid by jurisdiction. The guidance in this ASU is effective for all public entities for fiscal years beginning after December 15, 2024. Early adoption is permitted. The Company is currently evaluating the effects adoption of this guidance will have on our consolidated financial statements.

Goodwill is tested at least annually for impairment on November 30, or more frequently if events or changes in circumstances indicate that the asset might be impaired. We first perform a qualitative assessment to determine whether it is more likely than not that the fair value of our reporting units is less than their respective carrying value ("Step Zero Analysis"). If the Step Zero Analysis indicates it is more likely than not that the fair value of our reporting units is less than their respective carrying value, an additional impairment assessment is performed ("Step One Analysis"). As part of our 2024 annual impairment test, we determined that the fair value of our reporting units exceeded their respective carrying values and our goodwill balance was not impaired.

There were no changes in circumstances or events identified in the second quarter of 2025 that would indicate an interim impairment analysis was required for any of our remaining reporting units as of June 30, 2025.

#### FAIR VALUE MEASUREMENT

Accounting guidance on fair value measurements for certain financial assets and liabilities requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- Level 1 Quoted market prices in active markets for identical assets or liabilities.
- Level 2 Observable market-based inputs or unobservable inputs that are corroborated by market data.
- Level 3 Unobservable inputs reflecting the reporting entity's own assumptions or external inputs from inactive markets.

A financial asset or liability's classification within the hierarchy is determined based on the lowest level of input that is significant to the fair value measurement.

Our operating leases are included on the consolidated balance sheets as right-ofuse lease assets and lease liabilities. A right-of-use lease asset represents our right to use an underlying asset over the term of a lease, while a lease liability represents our obligation to make lease payments arising from the lease. Current and noncurrent lease liabilities are recognized on the commencement date at the present value of lease payments, including non-lease components, which consist primarily of common area maintenance and parking charges. Right-of-use lease assets are also recognized on the commencement date as the total lease liability plus prepaid rents. As our leases typically do not provide an implicit rate, we use our fully collateralized incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The incremental borrowing rate is influenced by market interest rates, our credit rating, and lease term and as such, may differ for individual leases. ALLOWANCE FOR CREDIT Our allowance for credit losses is computed using a number of factors including our past credit loss experience and our customers' credit ratings, in addition to other customer-specific factors. We have also considered recent trends and developments related to the current macroeconomic environment in determining

our ending allowance for credit losses for both accounts receivable and contract assets.

#### GOODWILL AND OTHER INTANGIBLE ASSETS (Tables)

Goodwill and Intangible
Assets Disclosure [Abstract]

6 Months Ended Jun. 30, 2025

Schedule of Goodwill

The change in carrying amount of goodwill is as follows (in thousands):

	NAST	Global Forwarding			l Other and Corpo
Balance, December 31, 2024 <sup>(1)</sup>	\$ 1,179,444	\$	202,498	\$	75,6
Foreign currency translation	6,263		5,683		3
Divestitures <sup>(2)</sup>	 _		_		(28,6
Balance, June 30, 2025	\$ 1,185,707	\$	208,181	\$	47,3

<sup>(1)</sup> Includes \$28.6 million of goodwill for the Europe Surface Transportation disposal group, which is presented within assets held for sale on the condensed consolidated balance sheet to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

#### Schedule of Intangible Assets

Identifiable intangible assets consisted of the following (in thousands):

		June 30, 2025					December 31				
		Cost		Accumulated Amortization		Net	 Cost		Accumula Amortizat		
Finite-lived intangibles						1.00			TIMOT UZU		
rinite-nived intaligibles											
Customer relationships <sup>(1)</sup>	\$	72,085	\$	(57,363)	\$	14,722	\$ 78,280	\$	(5		
Indefinite-lived intangibles											
Trademarks		8,600		_		8,600	8,600				
Total intangibles	\$	80,685	\$	(57,363)	\$	23,322	\$ 86,880	\$	(5		

<sup>(1)</sup> Includes \$2.7 million of net intangible assets for the Europe Surface Transportation disposal group, which is presented within assets held for sale on the condensed consolidated bal 2024. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

#### Schedule of Amortization Expense

Amortization expense for other intangible assets is as follows (in thousands):

	 i nree Months Ended June 30,				SIX MOI		
	 2025	2024			2025		
Amortization expense	\$ 2,574	\$	3,303	\$	5		

Th.... M --- 41- E-- 4-- 4 I--- 20

Schedule of Future
Amortization of Finite-Lived
Intangible Assets

Finite-lived intangible assets, by reportable segment, as of June 30, 2025, will be amortized over their remaining lives as follows (in thousands):

	 NAST	Global Forwardin
Remainder of 2025	\$ 3,928	\$ 1,2
2026	7,857	4
2027	1,310	

Total

<sup>(2)</sup> On February 1, 2025, the Company completed the sale of our Europe Surface Transportation business. In connection with the sale, we disposed of goodwill included in the Europe group. Refer to Note 14, *Divestitures*, for further discussion related to the sale of our Europe Surface Transportation business.

## FINANCING ARRANGEMENTS (Tables)

#### 6 Months Ended Jun. 30, 2025

**Debt Disclosure [Abstract]** 

Components of Short-term and Long-term Debt

The components of our short-term and long-term debt and the associated interest rates were as follows (dollars in thousands):

	Average interes			
	June 30, 2025	December 31, 2024	Maturity	June 3 2025
Revolving credit facility	5.55 %	5.58 %	November 2027	\$
Senior Notes, Series B	4.26 %	4.26 %	August 2028	1
Senior Notes, Series C	4.60 %	4.60 %	August 2033	1
Receivables Securitization Facility <sup>(1)</sup>	5.22 %	5.23 %	November 2025	4
Senior Notes <sup>(1)</sup>	4.20 %	4.20 %	April 2028	 5
Total debt				1,3
Less: Current maturities and short-term borrowing				(4
Long-term debt				\$ 9

<sup>(1)</sup> Net of unamortized discounts and issuance costs.

#### **INCOME TAXES (Tables)**

#### 6 Months Ended Jun. 30, 2025

Income Tax Disclosure
[Abstract]
Schedule of Effective Income
Tax Rate Reconciliation

A reconciliation of the provision for income taxes using the statutory federal income tax rate to our effective income tax rate is as follows below.

	Three Months E	Six Month	
	2025	2024	2025
Federal statutory rate	21.0 %	21.0 %	21.0
State income taxes, net of federal benefit	2.3	2.0	2.2
Share based payment awards	(0.4)	(0.5)	(2.9)
Foreign tax credits	(1.9)	(1.4)	(1.9)
Other U.S. tax credits and incentives	(1.6)	(5.0)	(1.6)
Foreign tax rate differential	0.6	2.7	(0.9)
Section 162(m) limitation on compensation	1.2	0.8	1.4
Other	0.2	(0.2)	0.6
Effective income tax rate	21.4 %	19.4 %	17.9

## STOCK AWARD PLANS (Tables)

Share-Based Payment Arrangement [Abstract]

Schedule of Stock-based Compensation

#### 6 Months Ended Jun. 30, 2025

A summary of our total compensation expense recognized in our condensed consolidated statements of operations and co for stock-based compensation is as follows (in thousands):

	Three Months Ended June 30,					Six Mo	
		2025		2024		2025	
Stock options	\$		\$	1,082	\$		
Stock awards		20,113		17,681		42,	
Company expense on ESPP discount		769		809		1,	
Total stock-based compensation expense	\$	20,882	\$	19,572	\$	44,	

Schedule Employee Stock Purchase Plan Activity The following is a summary of the employee stock purchase plan activity (dollars in thousands):

	Three Months Ended June 30, 2025	
Shares purchased	Aggregate cost	Expense reco
by employees	to employees	by the comp
53,466	\$ 4,360 \$	

## SEGMENT REPORTING (Tables)

6 Months Ended Jun. 30, 2025

Three Months Ended June 30, 20

108,192

141,102

40,982

Segment Reporting [Abstract]

Summary of Segment Information

Reportable segment information is as follows for the three months ended June 30, 2025 and 2024 (dollars in thousands):

	NAST	Global Forwarding	
Revenues from external customers	\$ 2,918,227	\$	797,800
Other revenues <sup>(1)</sup>			
Total consolidated revenues			
Less significant segment expenses:			
Purchased transportation and related services (2)	2,485,979		610,219
Personnel expenses (2)	158,174		88,059
Other selling, general, and administrative expenses (2)	 110,083		48,192
Segment operating income	163,991		51,330
Other operating income (loss) <sup>(1)</sup>			
Total consolidated operating income			
Interest and other income/expenses, net			
Income before provision for income taxes			
	т	hree Month	s Ended June 30, 20
	NAST	Glob	al Forwarding
Revenues from external customers	\$ 2,989,909	\$	921,223
Other revenues <sup>(1)</sup>			
Total consolidated revenues			
Less significant segment expenses:			
Purchased transportation and related services (2)	2,570,252		737,156
Personnel expenses (2)	170,363		90,195

Other selling, general, and administrative expenses (2)

Segment operating income

Other operating income (loss)<sup>(1)</sup>
Total consolidated operating income
Interest and other income/expenses, net
Income before provision for income taxes

Reportable segment information is as follows for the six months ended June 30, 2025 and 2024 (dollars in thousands):

<sup>(1)</sup> Other revenues and other operating income (loss) are attributable to our Robinson Fresh and Managed Solutions segments, as well as Other Surface Transportation outside of North revenues and unallocated corporate expenses.

<sup>(2)</sup> The significant expense categories and amounts align with the segment-level information that is regularly provided to the CODM.

	_	Six Months Ended Ju				
		NAST	Global Forwarding			
Revenues from external customers	\$	5,786,647	\$ 1,572,688			
Other revenues <sup>(1)</sup>						
Total consolidated revenues						
Less significant segment expenses:						
Purchased transportation and related services <sup>(2)</sup>		4,936,075	1,200,479			
Personnel expenses <sup>(2)</sup>		320,984	175,788			
Other selling, general, and administrative expenses <sup>(2)</sup>		221,926	102,148			
Segment operating income		307,662	94,273			
Other operating income (loss) <sup>(1)</sup>						
Total consolidated operating income						
Interest and other income/expenses, net						
Income before provision for income taxes						
			Six Months Ended June 30, 202			
		NAST	Global Forwarding			
Revenues from external customers	\$	5,990,222	\$ 1,779,860			
Other revenues <sup>(1)</sup>						

	 Six Months Ended June 3				
	NAST	Global Forwardin			
Revenues from external customers	\$ 5,990,222	\$	1,779,860		
Other revenues <sup>(1)</sup>					
Total consolidated revenues					
Less significant segment expenses:					
Purchased transportation and related services <sup>(2)</sup>	5,173,455		1,415,748		
Personnel expenses <sup>(2)</sup>	345,988		186,658		
Other selling, general, and administrative expenses <sup>(2)</sup>	 220,782		104,920		
Segment operating income	249,997		72,534		
Other operating income (loss) <sup>(1)</sup>					
Total consolidated operating income					
Interest and other income/expenses, net					
Income before provision for income taxes					

<sup>(1)</sup> Other revenues and other operating income (loss) are attributable to our Robinson Fresh and Managed Solutions segments, as well as Other Surface Transportation outside of North revenues and unallocated corporate expenses.

Reportable segment information is as follows for the three and six months ended 2025 and 2024 (dollars in thousands):

 $<sup>^{(2)}</sup>$  The significant expense categories and amounts align with the segment-level information that is regularly provided to the CODM.

	NAST		Global Forwarding		All Other and Corpor	
Three Months Ended June 30, 2025						
Depreciation and amortization	\$	4,815	\$	2,188	\$	17,8
Total assets <sup>(1)</sup>		2,971,926		1,332,889		1,017,0
Average employee headcount		5,283		4,436		3,1
		NAST		Global Forwarding	All (	Other and Corpora
Three Months Ended June 30, 2024						
Depreciation and amortization	\$	5,525	\$	2,793	\$	16,7
Total assets <sup>(1)</sup>		3,053,769		1,306,075		1,152,5
Average employee headcount		5,868		4,652		3,9
		NAST		Global Forwarding	All (	Other and Corpor
Six Months Ended June 30, 2025		NAST	_	Global Forwarding	All	Other and Corpor
Six Months Ended June 30, 2025 Depreciation and amortization	\$	9,624	\$	Global Forwarding 4,327	All 6	Other and Corpora
	\$		\$	<u> </u>		•
Depreciation and amortization	\$	9,624	\$	4,327		36,5
Depreciation and amortization  Total assets <sup>(1)</sup>	\$	9,624 2,971,926	\$	4,327 1,332,889		36,5 1,017,0
Depreciation and amortization  Total assets <sup>(1)</sup>	\$	9,624 2,971,926	\$	4,327 1,332,889	\$	36,5 1,017,0
Depreciation and amortization  Total assets <sup>(1)</sup>	\$	9,624 2,971,926 5,283	\$	4,327 1,332,889 4,469	\$	36,5 1,017,0 3,4
Depreciation and amortization  Total assets <sup>(1)</sup> Average employee headcount	\$	9,624 2,971,926 5,283		4,327 1,332,889 4,469	\$	36,5 1,017,0 3,4
Depreciation and amortization  Total assets <sup>(1)</sup> Average employee headcount  Six Months Ended June 30, 2024		9,624 2,971,926 5,283 NAST		4,327 1,332,889 4,469 Global Forwarding	\$	36,5 1,017,0 3,4 Other and Corpora

 $<sup>^{\</sup>left(1\right)}$  All cash and cash equivalents are included in All Other and Corporate.

#### REVENUE FROM CONTRACTS WITH CUSTOMERS (Tables)

Revenue from Contract with Customer [Abstract]

Summary of Total Revenues
Disaggregated by Major
Service Line and Timing of
Revenue Recognition

6 Months Ended Jun. 30, 2025

A summary of our total revenues disaggregated by major service line and timing of revenue recognition is presented below for each of our reports thousands):

			Three Months Er	nded June	30, 2025
	 NAST	Glob	oal Forwarding	All Other and Cor	
Major Service Lines					
Transportation and logistics services <sup>(1)</sup>	\$ 2,918,227	\$	797,800	\$	30,0
Sourcing <sup>(2)</sup>	 _		_		389,8
Total revenues	\$ 2,918,227	\$	797,800	\$	420,5
			Three Months Er	nded June	30, 2024
	 NAST	Glob	oal Forwarding	All Oth	er and Corpo
Major Service Lines					
Transportation and logistics services <sup>(1)</sup>	\$ 2,989,909	\$	921,223	\$	210,7
Sourcing <sup>(2)</sup>	 _		_		361,4
Total revenues	\$ 2,989,909	\$	921,223	\$	572,2
			Six Months End	ed June 3	30, 2025
	NAST	Glob	oal Forwarding	All Oth	er and Corpo
Major Service Lines					
Transportation and logistics services <sup>(1)</sup>	\$ 5,786,647	\$	1,572,688	\$	109,2
Sourcing <sup>(2)</sup>	 _		_		714,7
Total revenues	\$ 5,786,647	\$	1,572,688	\$	823,9
			Six Months End	ed June 3	30, 2024
	NI A COTE	Cloh	al Forwarding	All Oth	er and Corpo
	NAST	Gion	oai roi waruing		
Major Service Lines	 NASI	Gion	oar For waruing		•
•	\$ 5,990,222	\$	1,779,860	\$	
Major Service Lines  Transportation and logistics services <sup>(1)</sup> Sourcing <sup>(2)</sup>	\$				434,4

<sup>(1)</sup> Transportation and logistics services performance obligations are completed over time.

 $<sup>^{(2)}\,\</sup>mathrm{Sourcing}$  performance obligations are completed at a point in time.

#### **LEASES (Tables)**

#### 6 Months Ended Jun. 30, 2025

#### **Leases** [Abstract]

Schedule of Lease Expense, Remaining Lease Terms, Discount Rate and Other **Information** 

Information regarding lease expense, remaining lease term, discount rate, and other select lease information are presented below (dollars in thous:

	 Three Months	Six Months		
Lease Costs	 2025	2024(1)		2025
Operating lease expense	\$ 23,487	\$ 23,167	\$	45,113
Short-term lease expense	672	1,521		2,199
Right-of-use asset impairments <sup>(2)</sup>	 _	 3,626		6,259
Total lease expense <sup>(3)</sup>	\$ 24,159	\$ 28,314	\$	53,571

<sup>(1)</sup> The three and six months ended June 30, 2024 have been adjusted to conform to current year presentation.

<sup>(3)</sup> Total lease expense is included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income.

		Six Months E
Other Lease Information	<u> </u>	2025
Operating cash flows from operating leases	\$	52,251
Right-of-use lease assets obtained in exchange for new lease liabilities		19,975

Lease Term and Discount Rate	As of June 30, 2025	
Weighted average remaining lease term (in years)	5.2	
Weighted average discount rate	4.5 %	

## **Liabilities**

Schedule of Maturity of Lease The maturities of lease liabilities as of June 30, 2025, were as follows (in thousands):

Maturity	of	Lease	Liabilities

Remaining 2025 2026 2027 2028 2029

Total lease payments

Less: Interest

Thereafter

Present value of lease liabilities

<sup>(2)</sup> During the six months ended June 30, 2025, we recognized a \$6.3 million impairment charge related to our Kansas City regional center lease which is included in All Other and Co from the execution of a sublease agreement on a portion of the facility. The impairment was determined by comparing the discounted cash flows of the head lease and sublease ren impairment charges were associated with restructuring initiatives. Refer to Note 13, Restructuring, for further discussion related to our restructuring programs.

## ALLOWANCE FOR CREDIT LOSSES (Tables)

#### 6 Months Ended Jun. 30, 2025

**Credit Loss [Abstract]** 

Schedule of Allowance for Credit Loss on Accounts Receivable

A rollforward of our allowance for credit losses on our accounts receivable balance is presented below (in thousands):

Balance, December 31, 2024 <sup>(1)</sup>	
Provision	
Write-offs	
Balance, June 30, 2025	
(1) Includes an immaterial allowance for credit losses for the Euro	ope Surface Transportation disposal group, which was presented within assets held for sale on the condensed consol

<sup>(1)</sup> Includes an immaterial allowance for credit losses for the Europe Surface Transportation disposal group, which was presented within assets held for sale on the condensed consolid December 31, 2024. Refer to Note 14, Divestitures, for further discussion related to the sale of our Europe Surface Transportation business.

#### **RESTRUCTURING (Tables)**

6 Months Ended Jun. 30, 2025

2025 Restructuring Program
Restructuring Cost and
Reserve [Line Items]
Restructuring and Related
Costs

A summary of charges related to our 2025 Restructuring Program are presented below (in thousands):

	Three M	Six Mont	
		2025	
Severance <sup>(1)</sup>	\$	3,664	\$
Other personnel expenses <sup>(1)</sup>		217	
Total	\$	3,881	\$

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

The following tables summarizes restructuring charges related to our 2025 Restructuring Program by reportable segment (in thousands):

			Three Months E	nded June 30, 2025
				All Other and
	NAST	•	Global Forwarding	Corporate
enses	\$	677	\$ 2,576	\$
			Six Months End	ded June 30, 2025
				All Other and
	NAST	•	Global Forwarding	Corporate
enses		677	2,576	

#### Schedule of Restructuring Reserve by Type of Cost

 $The following table summarizes activity \ related \ to \ our \ 2025 \ Restructuring \ Program \ and \ liabilities \ included \ in \ our \ consolidated \ balance \ sheets \ (in \ balance \ consolidated \ c$ 

	Accrued Severance a
Balance, December 31, 2024	\$
Restructuring charges	
Cash payments	
Accrual adjustments <sup>(2)</sup>	
Balance, June 30, 2025	\$

<sup>(1)</sup> Amounts are included within accrued expenses - compensation on the condensed consolidated balance sheets as of June 30, 2025.

2024 Restructuring Program
Restructuring Cost and
Reserve [Line Items]
Restructuring and Related
Costs

A summary of charges related to our 2024 Restructuring Program are presented below (in thousands):

	Three Months Ended June 30,		Six Mont
		2024	
Severance <sup>(1)</sup>	\$	8,799	\$
Other personnel expenses <sup>(1)</sup>		670	
Other selling, general, and administrative expenses <sup>(2)</sup>		5,740	
Total	\$	15,209	\$

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

The following tables summarizes restructuring charges related to our 2024 Restructuring Program by reportable segment (in thousands):

<sup>(2)</sup> Accrual adjustments primarily relate to foreign currency adjustments.

<sup>(2)</sup> Amounts are included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income. The charges reended June 30, 2024 primarily resulted from the second phase of the 2024 Restructuring Program, while the charges recognized in the six months ended June 30, 2024, also include of the 2024 Restructuring Program as discussed above.

	NAST	Global Forwarding	All Other and
	 NASI	Global Forwarding	Corporate
Personnel expenses	\$ 4,758	\$ 2,203	\$ 2
Other selling, general, and administrative expenses	3,776	1,327	

#### Six Months Ended June 30, 2024

			All Other an
	NAST	Global Forwarding	Corporate
Personnel expenses	7,784	5,395	4
Other selling, general, and administrative expenses	5,654	1,559	3

## Schedule of Restructuring Reserve by Type of Cost

The following table summarizes activity related to our 2024 Restructuring Program and reserves included in our consolidated balance sheets (in the

			Accru	ed Other Selling,
	Accrued S	Severance and Other	General,	and Administrative
	Pers	onnel Expenses		Expenses
Balance, December 31, 2024	\$	3,679	\$	344
Cash payments		(3,215)		(202)
Accrual adjustments <sup>(2)</sup>		(145)		4
Balance, June 30, 2025	\$	319	\$	146

<sup>(1)</sup> Amounts are included within accrued expenses - compensation on the condensed consolidated balance sheets as of June 30, 2025 and December 31, 2024.

<sup>(2)</sup> Accrual adjustments primarily relate to changes in estimates for certain employee termination costs, including those settling for an amount different than originally estimated and for

## DIVESTITURES (Tables) 6 Months Ended Jun. 30, 2025

Disposal Group, Held-for-Sale, Not Discontinued
Operations | Europe Surface
Transportation

Income Statement, Balance
Sheet and Additional
Disclosures by Disposal
Groups, Including
Discontinued Operations
[Line Items]
Disposal Groups, Including

**Discontinued Operations** 

A summary of exit and disposal costs related to our Europe Surface Transportation divestiture included in our All Other and Corporate segment is thousands):

	TI	Six Mon	
		2025	
Personnel expenses <sup>(1)</sup>	\$	7	\$
Other selling, general, and administrative expenses <sup>(2)</sup>		422	
Income tax benefits <sup>(3)</sup>		(74)	
Total	\$	355	\$

<sup>(1)</sup> Amounts are included within personnel expenses in our condensed consolidated statements of operations and comprehensive income.

A summary of assets and liabilities associated with the Europe Surface Transportation disposal group that are held for sale is presented below (in

Assets held for sale:	
Cash and cash equivalents	\$
Receivables	
Goodwill and other intangible assets	
Right-of-use lease assets	
Other assets	
Valuation allowance	
Total assets held for sale <sup>(1)</sup>	\$
Liabilities held for sale:	
Accounts payable	\$
Lease liabilities	
Other liabilities	
Total liabilities held for sale <sup>(1)</sup>	\$
Cumulative translation loss of foreign entities to be sold <sup>(2)</sup>	\$

<sup>(1)</sup> Assets and liabilities held for sale are separately presented on the condensed consolidated balance sheet.

<sup>(2)</sup> Amounts are included within other selling, general, and administrative expenses in our condensed consolidated statements of operations and comprehensive income.

<sup>(3)</sup> Amounts are included within provision for income taxes in our condensed consolidated statements of operations and comprehensive income.

<sup>(2)</sup> Cumulative translation loss of foreign entities to be sold is included within accumulated other comprehensive losses on the condensed consolidated balance sheet.

#### **GOODWILL AND OTHER 6 Months Ended**

**INTANGIBLE ASSETS -**

Carrying Amount of Goodwill (Details) - USD (\$)

Jun. 30, 2025 Dec. 31, 2024

\$ in Thousands

**Goodwill [Line Items]** 

Balance, December 31, 2024(1) \$ 1,457,559

Foreign currency translation \$ 12,336

<u>Divestitures</u> (28,697)

Goodwill 1,441,198 1,428,965

**NAST** 

**Goodwill [Line Items]** 

Balance, December 31, 2024(1) 1,179,444

Foreign currency translation 6,263
Divestitures 0

Goodwill 1,185,707

Global Forwarding

**Goodwill [Line Items]** 

Balance, December 31, 2024(1) 202,498

Foreign currency translation 5,683

Divestitures 0

<u>Goodwill</u> 208,181

All Other and Corporate

**Goodwill [Line Items]** 

Balance, December 31, 2024(1) \$ 75,617

Foreign currency translation 390

Divestitures (28,697)

Goodwill \$47,310

### GOODWILL AND OTHER INTANGIBLE ASSETS -Narrative (Details) - USD (\$)

Jun. 30, Dec. 31, 2025 2024

\$ in Thousands

**Goodwill [Line Items]** 

Goodwill \$ 1,441,198 \$ 1,428,965

Europe Surface Transportation | Disposal Group, Held-for-Sale, Not Discontinued

**Operations** 

**Goodwill [Line Items]** 

Goodwill 28,600 Intangible assets \$ 2,700

#### GOODWILL AND OTHER **INTANGIBLE ASSETS -**Jun. 30, Dec. 31, **Summary of Intangible** 2025 2024 Assets (Details) - USD (\$) \$ in Thousands Finite-lived intangibles Accumulated Amortization \$ (57,363) 14,722 Finite-lived intangible assets, net Finite-Lived Intangible Assets, Accumulated Amortization, Including Disposal \$ (55,984) Groups Total intangibles, Cost 80,685 Total intangibles, Net 23,322 28,193 Intangible Assets, Gross (Excluding Goodwill), Including Disposal Groups 86,880 Intangible Assets, Net (Excluding Goodwill), Including Disposal Groups 30,896 **Intangible Assets, Net (Excluding Goodwill) [Abstract]** Total intangibles, Cost 80,685 Intangible Assets, Net 23,322 28,193 **Trademarks Indefinite-Lived Intangible Assets [Line Items]** 8,600 8,600 Indefinite-lived intangibles Customer relationships Finite-lived intangibles Finite-Lived Intangible Assets, Gross 72,085 Accumulated Amortization (57,363)Finite-lived intangible assets, net \$ 14,722 Finite-Lived Intangible Assets, Gross, Including Disposal Groups 78,280 Finite-Lived Intangible Assets, Accumulated Amortization, Including Disposal (55,984)**Groups**

\$ 22,296

Finite-Lived Intangible Assets, Net, Including Disposal Groups

GOODWILL AND OTHER INTANGIBLE ASSETS -	3 Months Ended		6 Months Ended		
Amortization Expense (Details) - USD (\$) \$ in Thousands	Jun. 30, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024	
<b>Goodwill and Intangible Assets Disclosure</b>					
[Abstract]					
Amortization expense	\$ 2,574	\$ 3,303	\$ 5,111	\$ 6,616	

#### **GOODWILL AND OTHER**

**INTANGIBLE ASSETS -**

Amortization Over Remaining Life (Details) \$ in Thousands Jun. 30, 2025 USD (\$)

### **Estimated amortization expense**

 Remainder of 2025
 \$ 5,148

 2026
 8,264

 2027
 1,310

 Finite-lived intangible assets, net
 14,722

**NAST** 

### **Estimated amortization expense**

 Remainder of 2025
 3,928

 2026
 7,857

 2027
 1,310

**Global Forwarding** 

### **Estimated amortization expense**

 Remainder of 2025
 1,220

 2026
 407

 2027
 \$ 0

FAIR VALUE	12 Months Ended		
MEASUREMENT (Details) - USD (\$)	Dec. 31, 2024	Jun. 30, 2025	
Level 2			
Fair Value, Assets and Liabilities Measured			
Assets at fair value	\$ 0	\$ 0	
<u>Liabilities at fair value</u>	0	0	
Level 2   Europe Surface Transportation   Disposal Group, Held-for-Sale, Not			
<u>Discontinued Operations</u>			
Fair Value, Assets and Liabilities Measured			
Loss on disposal group classified as held for sale	44,500,000		
Level 3			
Fair Value, Assets and Liabilities Measured			
Assets at fair value	0	0	
Liabilities at fair value	\$ 0	\$ 0	

### FINANCING ARRANGEMENTS -

## Components of Short-term and Long-term Debt (Details) - USD (\$) \$ in Thousands

Jun. 30, 2025 Dec. 31, 2024

Debt 1	Instrument	Line Items	1
D C D C	THE CHILD	Little Itelity	1

Dept Histi unicht [Line Items]		
Total debt	\$ 1,354,235	\$ 1,377,649
Less: Current maturities and short-term borrowing	g(431,917)	(455,792)
Long-term debt	\$ 922,318	\$ 921,857
Revolving credit facility   Line of credit		
<b>Debt Instrument [Line Items]</b>		
Average interest rate (percent)	5.55%	5.58%
Total debt	\$ 0	\$ 9,000
Senior Notes, Series B   Senior notes		
<b>Debt Instrument [Line Items]</b>		
Average interest rate (percent)	4.26%	4.26%
Total debt	\$ 150,000	\$ 150,000
Senior Notes, Series C   Senior notes		
<b>Debt Instrument [Line Items]</b>		
Average interest rate (percent)	4.60%	4.60%
Total debt	\$ 175,000	\$ 175,000
Receivables securitization facility   Secured debt		
<b>Debt Instrument [Line Items]</b>		
Average interest rate (percent)	5.22%	5.23%
Total debt	\$ 431,917	\$ 446,792
Senior Notes   Unsecured debt		
<b>Debt Instrument [Line Items]</b>		
Average interest rate (percent)	4.20%	4.20%
Total debt	\$ 597,318	\$ 596,857

FINANCING	6 Months Ended			
ARRANGEMENTS - Narrative (Details)	Jun. 30, 2025 USD (\$)	Dec. 31, 2024 USD (\$)		
<b>Debt Instrument [Line Items]</b>				
<u>Long-term debt</u>	\$ 1,354,235,000	\$ )1,377,649,000		
Revolving credit facility   Line of credit				
<b>Debt Instrument [Line Items]</b>				
Maximum leverage ratio	3.75			
Long-term debt	\$ 0	9,000,000		
US Bank   Standby letters of credit				
<b>Debt Instrument [Line Items]</b>				
Current funding	18,900,000			
US Bank   Line of credit				
<b>Debt Instrument [Line Items]</b>				
Maximum borrowing capacity	\$ 20,000,000			
Credit Agreement   Revolving credit facility   Minimum				
SOFR				
<b>Debt Instrument [Line Items]</b>				
Basis spread on variable rate (percent)	0.10%			
Credit Agreement   Revolving credit facility   Minimum				
Credit Spread Adjustment				
<b>Debt Instrument [Line Items]</b>				
Basis spread on variable rate (percent)	1.13%			
Credit Agreement   Revolving credit facility   Line of				
credit				
<b>Debt Instrument [Line Items]</b>				
Maximum borrowing capacity	\$			
	1,000,000,000	)		
Credit Agreement   Revolving credit facility   Line of				
credit   Federal Funds Rate				
<b>Debt Instrument [Line Items]</b>				
Basis spread on variable rate (percent)	0.50%			
Credit Agreement   Revolving credit facility   Line of				
credit   Minimum				
<b>Debt Instrument [Line Items]</b>				
Commitment fee (percent)	0.07%			
Credit Agreement   Revolving credit facility   Line of				
credit   Maximum				
<b>Debt Instrument [Line Items]</b>				
Commitment fee (percent)	0.15%			
Note Purchase Agreement   Senior notes				

Nov. 07,

2023

**USD (\$)** 

Aug. 27,

2013

**USD (\$)** 

**Debt Instrument [Line Items]** 

Maximum leverage ratio3.50Minimum interest coverage ratio2.00

Debt instrument principal amount \$

500,000,000

Long-term debt, fair value \$307,200,000

Maximum priority debt to total assets ratio (percent) 10.00%

Debt instrument, redemption price (percent) 100.00%

Receivables securitization facility | Wells Fargo Bank

N.A. and Bank of America N.A.

**Debt Instrument [Line Items]** 

Basis spread on variable rate (percent) 0.80%
Commitment fee percentage 0.20%

Receivables securitization facility | SOFR | Wells Fargo

Bank N.A. and Bank of America N.A.

**Debt Instrument [Line Items]** 

Basis spread on variable rate (percent) 0.10%

Receivables securitization facility | Secured debt

**Debt Instrument [Line Items]** 

<u>Long-term debt</u> \$ 431,917,000 446,792,000

Receivables securitization facility | Secured debt | Wells

Fargo Bank N.A. and Bank of America N.A.

**Debt Instrument [Line Items]** 

Maximum borrowing capacity \$ 500,000,000

250,000,000

Current funding S

500,000,000

Senior Notes Due 2028 | Unsecured debt

**Debt Instrument [Line Items]** 

Long-term debt, fair value\$ 597,100,000Debt instrument, redemption price (percent)101.00%Debt instrument, annual interest rate (percent)4.20%Debt instrument, effective yield (percent)4.39%

Long-term debt \$ 597,318,000 \$ 596,857,000

Threshold for holders of principal outstanding to declare

principal and unpaid interest payable (percent)

25.00%

<b>INCOME TAXES - Effective</b>	3 Mo	nths Ended	6 Mo	nths Ended
Income Tax Rate Reconciliation (Details)	Jun. 30, 20	025 Jun. 30, 20	24 Jun. 30, 20	25 Jun. 30, 2024
Effective Income Tax Rate Reconciliation	<u>1</u>			
Federal statutory rate	21.00%	21.00%	21.00%	21.00%
State income taxes, net of federal benefit	2.30%	2.00%	2.20%	2.30%
Share based payment awards	(0.40%)	(0.50%)	(2.90%)	(0.70%)
Foreign tax credits	(1.90%)	(1.40%)	(1.90%)	(1.60%)
Other U.S. tax credits and incentives	(1.60%)	(5.00%)	(1.60%)	(6.20%)
Foreign tax rate differential	0.60%	2.70%	(0.90%)	1.80%
Section 162(m) limitation on compensation	1.20%	0.80%	1.40%	1.00%
<u>Other</u>	0.20%	(0.20%)	0.60%	0.30%
Effective income tax rate	21.40%	19.40%	17.90%	17.90%

INCOME TAXES -	Jun. 30
Narrative (Details)	2025
\$ in Millions	USD (\$
Income Tax Disclosure [Abstract]	
Unrecognized tax benefits and related interest and penalties, all of which would affect our effective tax rate if recognized	\$ 41.4
Decrease in unrecognized tax benefits due to lapse of statute of limitations	\$ 1.2

STOCK AWARD PLANS -	3 Months Ended		6 Months Ended	
Total Compensation Expense Recognized (Details) - USD (\$) \$ in Thousands	Jun. 30, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024
Share-based Compensation Arrangement by Share-based				
Payment Award [Line Items]				
Stock-based compensation expense	\$ 20,882	\$ 19,572	\$ 44,028	\$ 42,245
Stock options	•	ŕ	ŕ	ŕ
Share-based Compensation Arrangement by Share-based				
Payment Award [Line Items]				
Stock-based compensation expense	0	1,082	0	2,164
Stock awards				
<b>Share-based Compensation Arrangement by Share-based</b>				
Payment Award [Line Items]				
Stock-based compensation expense	20,113	17,681	42,097	38,200
Company expense on ESPP discount				
Share-based Compensation Arrangement by Share-based Payment Award [Line Items]				
Stock-based compensation expense	\$ 769	\$ 809	\$ 1,931	\$ 1,881

STOCK AWARD PLANS - Narrative (Details) - USD (\$)	May 08, 2025	Feb. 05, 2025		Jun. 30, 2024		s Ended Jun. 30, 2024	May 05, 2022
<b>Share-based Compensation</b>							
<b>Arrangement by Share-based</b>							
Payment Award [Line Items]							
Maximum shares that can be							4,261,884
granted under stock plan (shares)							.,201,001
Additional shares authorized for	4,000,000						
grant under stock plan (shares)	1,000,000						
Shares available for stock awards			4,616,654		4,616,654		
(shares)							
Stock-based compensation			\$	\$	\$	\$	
expense			20,882,000	19,572,000	044,028,000	42,245,000	
Stock options							
<b>Share-based Compensation</b>							
Arrangement by Share-based							
Payment Award [Line Items]							
<u>Unrecognized compensation</u>			0		0		
expense				_			
Stock-based compensation			0	\$	0	\$	
expense				1,082,000		2,164,000	
Stock awards							
<b>Share-based Compensation</b>							
Arrangement by Share-based							
Payment Award [Line Items]							
<u>Unrecognized compensation</u>			202,300,000	)	\$		
expense			, ,		202,300,000	)	
Stock awards   Minimum							
Share-based Compensation							
Arrangement by Share-based							
Payment Award [Line Items]							
Discount on outstanding grants					11.00%		
(percent)							
Stock awards   Maximum							
Share-based Compensation							
Arrangement by Share-based							
Payment Award [Line Items]							
Discount on outstanding grants					20.00%		
(percent)							
Performance-based restricted							
stock units							
Share-based Compensation							
Arrangement by Share-based							
Payment Award [Line Items]							

Stock awards granted (shares)	300,366	
Weighted average grant date fair	\$ 96.75	
value (in dollars per share) Award vesting period	2 voors	2 Magra
Upside opportunity upon	3 years	3 years
achievement of targets (percent)	200.00%	200.00%
<u> </u>		
Time-based restricted stock units		
Share-based Compensation		
Arrangement by Share-based		
Payment Award [Line Items]	477.062	
Stock awards granted (shares)	477,962	
Weighted average grant date fair value (in dollars per share)	\$ 96.75	
Award vesting period	3 years	3 years
Share-Based Compensation	•	•
Arrangement by Share-Based	2	
Payment Award, Award Requisite	2 years	
Service Period		
Time-Based restricted stock unit		
retention awards   Minimum		
<b>Share-based Compensation</b>		
Arrangement by Share-based		
Payment Award [Line Items]		
Award vesting period		1 year
Time-Based restricted stock unit		•
retention awards   Maximum		
<b>Share-based Compensation</b>		
Arrangement by Share-based		
Payment Award [Line Items]		
Award vesting period		3 years
1997 Employee Stock Purchase		•
Plan		
Share-based Compensation		
Arrangement by Share-based		
Payment Award [Line Items]		
Maximum employee contribution	Ф 10 000	ф 10 000
to purchase company stock	\$ 10,000	\$ 10,000
Discount rate used to determine		15 000/
the purchase price		15.00%

STOCK AWARD PLANS -	3 Mont	hs Ended	6 Months Ended	
Employee Stock Purchase Plan Activity (Details) - USD (\$) \$ in Thousands	Jun. 30, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024
Share-based Compensation Arrangement by Share-based				
Payment Award [Line Items]				
Shares purchased by employees (shares)	53,466			
Aggregate cost to employees	\$ 4,360			
Expense recognized by the company	20,882	\$ 19,572	\$ 44,028	\$ 42,245
Company expense on ESPP discount				
<b>Share-based Compensation Arrangement by Share-based</b>				
Payment Award [Line Items]				
Expense recognized by the company	\$ 769	\$ 809	\$ 1,931	\$ 1,881

SEGMENT REPORTING Narrative (Details)

6 Months Ended Jun. 30, 2025 segment

**Segment Reporting [Abstract]** 

Number of reportable segments 2

SEGMENT REPORTING - Reportable Segment Information (Details) \$ in Thousands	Jun. 30, 2025 USD (\$)	hs Ended Jun. 30, 2024 USD (\$) e employee	Jun. 30, 2025 USD (\$)	2024 USD (\$)	Dec. 31, 2024 USD (\$)
<b>Segment Reporting Information [Line Items]</b>					
<u>Total revenues</u>	\$	\$	\$	\$	
	4,136,543	4,483,348	8,183,283	8,895,659	
<u>Personnel expenses</u>	335,322	361,222	683,875	740,309	
Other selling, general, and administrative expenses	141,990	148,097	289,672	299,606	
<u>Income from operations</u>	215,919	178,090	392,772	305,223	
Interest and other income/expense, net	(22,026)	(21,525)	(42,077)	(38,305)	
<u>Income before provision for income taxes</u>	193,893	156,565	350,695	266,918	
<u>Depreciation and amortization</u>	24,866	25,054	50,508	48,932	
<u>Total assets</u>	\$	\$	\$	\$	\$
	5,321,911	5,512,346	5,321,911	5,512,346	5,297,926
Average headcount (employee)   employee	12,858	14,474	13,166	14,731	
<u>Transportation and logistics services</u>					
<b>Segment Reporting Information [Line Items]</b>					
<u>Total revenues</u>	\$	\$	\$	\$	
		4,121,930			
Purchased products and services	3,092,641	3,470,383	6,174,011	6,925,379	
Operating Segments					
<b>Segment Reporting Information [Line Items]</b>					
<u>Total revenues</u>	3,716,027	3,911,132	7,359,335	7,770,082	
<u>Income from operations</u>	215,321	182,084	401,935	322,531	
Corporate And Reconciling Items					
<b>Segment Reporting Information [Line Items]</b>					
<u>Total revenues</u>	420,516	572,216	823,948	1,125,577	
<u>Income from operations</u>	598	(3,994)	(9,163)	(17,308)	
Depreciation and amortization			36,557	32,420	
<u>Total assets</u>	1 017 006	1,152,502	\$	\$	
	1,017,090	1,132,302	1,017,096	1,152,502	
Average headcount (employee)   employee			3,414	4,032	
<u>NAST</u>					
<b>Segment Reporting Information [Line Items]</b>					
<u>Total revenues</u>				\$	
				5,990,222	
Depreciation and amortization	4,815	5,525			
<u>Total assets</u>	\$	\$ 3,053,769	\$	3.053 769	
			2,971,926	2,022,107	
Average headcount (employee)   employee	5,283	5,868			
NAST   Operating Segments					
<b>Segment Reporting Information [Line Items]</b>					

<u>Total revenues</u>	\$ 2 918 227	\$ 2 989 909	5,786,647	5,990,222
Personnel expenses	158 174	170 363	320,984	345 988
Other selling, general, and administrative expenses	-		221,926	
Income from operations	163,991		307,662	
Depreciation and amortization	103,771	141,102	9,624	
Total assets			9,02 <del>4</del>	10,675
<u>Total assets</u>	2,971,926	3,053,769	2,971,926	\$ 3,053,769
Average headcount (employee)   employee			5,283	5,929
NAST   Operating Segments   Transportation and logistics				
<u>services</u>				
<b>Segment Reporting Information [Line Items]</b>				
Purchased products and services	2 485 070	2 570 252	\$	\$ 5,173,455
	2,403,919	2,370,232	4,936,075	5,173,455
Global Forwarding				
<b>Segment Reporting Information [Line Items]</b>				
<u>Total revenues</u>				1,779,860
Depreciation and amortization	2,188	2,793	1,332,889	
<u>Total assets</u>	\$	\$	1 222 000	1 206 075
	1,332,889	1,306,075	1,332,009	1,300,073
Average headcount (employee)   employee	4,436	4,652		
Global Forwarding   Operating Segments				
<b>Segment Reporting Information [Line Items]</b>				
<u>Total revenues</u>	\$ 797,800	\$ 921,223	1,572,688	1,779,860
Personnel expenses	88,059	90,195	175,788	186,658
Other selling, general, and administrative expenses	48,192	52,890	102,148	104,920
Income from operations	51,330	40,982	94,273	72,534
Depreciation and amortization			4,327	5,637
Total assets	1 222 000	1 206 075	\$	\$
	1,332,889	1,306,075	\$ 1,332,889	1,306,075
Average headcount (employee)   employee			4,469	4,770
Global Forwarding   Operating Segments   Transportation				
and logistics services				
<b>Segment Reporting Information [Line Items]</b>				
Purchased products and services	610 210	727 156	\$	\$
	010,219	/3/,130	1,200,479	\$ 1,415,748
All Other and Corporate				
<b>Segment Reporting Information [Line Items]</b>				
Depreciation and amortization	17,863	16,736		
Total assets	\$	\$	1.017.006	1 152 502
	1,017,096	1,152,502	1,017,096	1,152,502
Average headcount (employee)   employee	3,139			
All Other and Corporate   Corporate And Reconciling				
<u>Items</u>				
<b>Segment Reporting Information [Line Items]</b>				

Total revenues

\$ 420,516 \$ 572,216 \$ 823,948 \$ 1,125,577

REVENUE FROM CONTRACTS WITH	3 Months Ended 6 Months Ended
CUSTOMERS (Details) - USD (\$) \$ in Thousands	Jun. 30, Jun. 30, Jun. 30, Jun. 30, 2025 2024 2025 2024
Disaggregation of Revenue [Line Items]	
Total revenues	\$ \$ \$ \$
	4,136,543 4,483,348 8,183,283 8,895,659
NAST	
<b>Disaggregation of Revenue [Line Items]</b>	
<u>Total revenues</u>	5,990,222
Global Forwarding	
<b>Disaggregation of Revenue [Line Items]</b>	
<u>Total revenues</u>	1,779,860
Operating Segments	
<b>Disaggregation of Revenue [Line Items]</b>	
<u>Total revenues</u>	3,716,0273,911,1327,359,3357,770,082
Operating Segments   NAST	
<b>Disaggregation of Revenue [Line Items]</b>	
<u>Total revenues</u>	2,918,2272,989,9095,786,6475,990,222
Operating Segments   Global Forwarding	
<b>Disaggregation of Revenue [Line Items]</b>	
<u>Total revenues</u>	797,800 921,223 1,572,6881,779,860
Corporate And Reconciling Items	
<b>Disaggregation of Revenue [Line Items]</b>	
<u>Total revenues</u>	420,516 572,216 823,948 1,125,577
Corporate And Reconciling Items   All Other and Corporate	
<b>Disaggregation of Revenue [Line Items]</b>	
<u>Total revenues</u>	420,516 572,216 823,948 1,125,577
Transportation and logistics services	
Disaggregation of Revenue [Line Items]	
<u>Total revenues</u>	3,746,6604,121,9307,468,5758,204,518
Transportation and logistics services   Performance obligations	
completed over time	
Disaggregation of Revenue [Line Items]	
<u>Total revenues</u>	3,746,6604,121,9307,468,5758,204,518
Transportation and logistics services   Operating Segments   NAST	
Performance obligations completed over time	
Disaggregation of Revenue [Line Items]	2 010 2272 000 000 5 70 6 647 5 000 222
Total revenues	2,918,2272,989,9095,786,6475,990,222
Transportation and logistics services   Operating Segments   Global	
Forwarding   Performance obligations completed over time	
Disaggregation of Revenue [Line Items]	707 900 021 222 1 572 699 1 770 960
<u>Total revenues</u>	797,800 921,223 1,572,6881,779,860

Transportation and logistics services   Corporate And Reconciling Item	<u>s</u>			
All Other and Corporate   Performance obligations completed over				
<u>time</u>				
Disaggregation of Revenue [Line Items]				
<u>Total revenues</u>	30,633	210,798	109,240	434,436
Sourcing				
Disaggregation of Revenue [Line Items]				
<u>Total revenues</u>	389,883	361,418	714,708	691,141
Sourcing   Performance obligations completed at a point in time				
Disaggregation of Revenue [Line Items]				
<u>Total revenues</u>	389,883	361,418	714,708	691,141
Sourcing   Operating Segments   NAST   Performance obligations				
completed at a point in time				
<b>Disaggregation of Revenue [Line Items]</b>				
<u>Total revenues</u>	0	0	0	0
Sourcing   Operating Segments   Global Forwarding   Performance				
obligations completed at a point in time				
Disaggregation of Revenue [Line Items]				
<u>Total revenues</u>	0	0	0	0
Sourcing   Corporate And Reconciling Items   All Other and Corporate	1			
Performance obligations completed at a point in time				
Disaggregation of Revenue [Line Items]				
<u>Total revenues</u>	\$ 389,883	3 \$ 361,418	8 \$ 714,70	8 \$ 691,141

<b>LEASES - Lease Data</b>	3 Months E	anded	6 Months E	anded	
(Details) - USD (\$) \$ in Thousands	Jun. 30, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024	Dec. 31, 2024
<u>Lease Costs</u>					
Operating lease expense	\$ 23,487	\$ 23,167	\$ 45,113	\$ 48,804	
Short-term lease expense	672	1,521	2,199	2,683	
Right-of-use asset impairment	0	3,626	6,259	3,626	
Total lease expense(3)	\$ 24,159	\$ 28,314	53,571	55,113	
<b>Other Lease Information</b>					
Operating cash flows from operating leases			52,251	48,649	
Right-of-use lease assets obtained in exchange for new lease liabilities			\$ 19,975	\$ 46,526	
<b>Lease Term and Discount Rate</b>					
Weighted average remaining lease term (in	5 years 2 months	5	5 years 2 months	5	5 years 6
<u>years)</u>	12 days		12 days		months
Weighted average discount rate (percent)	4.50%		4.50%		4.30%

#### LEASES - Maturities of Lease Liabilities (Details) \$\\$\text{in Thousands}\$ Jun. 30, 2025 USD (\$)

## **Maturities of lease liabilities**

Remaining 2025	\$ 39,710
<u>2026</u>	89,478
<u>2027</u>	72,529
<u>2028</u>	57,032
<u>2029</u>	43,581
<u>Thereafter</u>	76,792
Total lease payments	379,122
Less: Interest	(41,632)
Present value of lease liab	<u>bilities</u> \$ 337,490

### ALLOWANCE FOR CREDIT LOSSES (Details) \$ in Thousands

6 Months Ended Jun. 30, 2025 USD (\$)

#### **Rollforward of Allowance for Credit Loss**

Allowance for credit loss, beginning balance \$ 14,038

Provision 6,765

Write-offs (4,326)

Allowance for credit loss, ending balance \$ 16,477

# CHANGES IN ACCUMULATED OTHER COMPREHENSIVE LOSS

3 Months Ended

6 Months Ended

(Details) - USD (\$)

\$\int \text{The Hensive Loss} \\
(\text{Details}\) - USD (\$)

\$\int \text{Thousands}\]

Jun. 30, 2025 Jun. 30, 2024 Jun. 30, 2025 Jun. 30, 2024 Dec. 31, 2024

**Stockholders' Equity Note [Abstract]** 

Accumulated other comprehensive loss \$ 71,882 \$ 71,882 \$ 110,402

Other comprehensive income (loss) \$ 28,085 \$ (1,313) \$ 38,520 \$ (20,803)

<b>RESTRUCTURING -</b>	3 Mont	ths Ended	6 Mont	ths Ended	
Narrative (Details) - USD (\$) \$ in Thousands	Jun. 30, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024	Dec. 31, 2024
2025 Restructuring Program					
<b>Restructuring Cost and Reserve [Line</b>					
<u>Items</u> ]					
Restructuring charges	\$ 3,881		\$ 3,881		
Payments for restructuring	1,000		959		
2024 Restructuring Program					
<b>Restructuring Cost and Reserve [Line</b>					
<u>Items</u> ]					
Restructuring charges		\$ 15,209		\$ 28,120	
Payments for restructuring			3,417		
Restructuring Reserve	465		465		\$ 4,023
Minimum   2025 Restructuring Program					
<b>Restructuring Cost and Reserve [Line</b>					
<u>Items</u> ]					
Expected restructuring charges	50,000		50,000		
Maximum   2025 Restructuring Program					
<b>Restructuring Cost and Reserve [Line</b>					
<u>Items</u> ]					
Expected restructuring charges	\$ 75,000		\$ 75,000		

RESTRUCTURING -	3 Mont	hs Ended	6 Mont	s Ended	
Restructuring Charges (Details) - USD (\$) \$ in Thousands	Jun. 30, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024	
2025 Restructuring Program					
<b>Restructuring Cost and Reserve [Line Items]</b>					
Restructuring charges	\$ 3,881		\$ 3,881		
2024 Restructuring Program					
<b>Restructuring Cost and Reserve [Line Items]</b>					
Restructuring charges		\$ 15,209		\$ 28,120	
2024 Restructuring Program   Personnel Expenses					
<b>Restructuring Cost and Reserve [Line Items]</b>					
Restructuring charges		670		1,198	
2024 Restructuring Program   Other selling, general, and					
<u>administrative expenses</u>					
<b>Restructuring Cost and Reserve [Line Items]</b>					
Restructuring charges		5,740		10,709	
Severance   2025 Restructuring Program					
Restructuring Cost and Reserve [Line Items]					
Restructuring charges	3,664		3,664		
Severance   2024 Restructuring Program					
Restructuring Cost and Reserve [Line Items]					
Restructuring charges		\$ 8,799		\$ 16,213	
Other Personnel Expenses   2025 Restructuring Program					
Restructuring Cost and Reserve [Line Items]					
Restructuring charges	\$ 217		\$ 217		

RESTRUCTURING - By Segment (Details) - USD (\$) \$ in Thousands		hs Ended Jun. 30, 2024	Jun. 30,	hs Ended Jun. 30, 2024
2024 Restructuring Program  Postructuring Cost and Posserva II in a Itams!				
Restructuring Cost and Reserve [Line Items] Restructuring charges		\$ 15,209		\$ 28,120
2024 Restructuring Program   Other selling, general, and		\$ 13,209		\$ 20,120
administrative expenses				
Restructuring Cost and Reserve [Line Items]				
Restructuring charges		5,740		10,709
2025 Restructuring Program		2,7 10		10,705
Restructuring Cost and Reserve [Line Items]				
Restructuring charges	\$ 3,881		\$ 3,881	
NAST   2024 Restructuring Program	ψ 5,001		Ψ 5,001	
Restructuring Cost and Reserve [Line Items]				
Restructuring charges		3,776		5,654
Global Forwarding   2024 Restructuring Program		2,770		
Restructuring Cost and Reserve [Line Items]				
Restructuring charges		1,327		1,559
All Other and Corporate   2024 Restructuring Program		-,,		-,
Restructuring Cost and Reserve [Line Items]				
Restructuring charges		637		3,496
Severance and Other Personnel Expenses   2024 Restructuring				-,
Program				
Restructuring Cost and Reserve [Line Items]				
Restructuring charges		9,469		17,411
Severance and Other Personnel Expenses   2025 Restructuring		•		•
Program				
Restructuring Cost and Reserve [Line Items]				
Restructuring charges	3,881		3,881	
Severance and Other Personnel Expenses   NAST   2024 Restructuring				
<u>Program</u>				
Restructuring Cost and Reserve [Line Items]				
Restructuring charges		4,758		7,784
Severance and Other Personnel Expenses   NAST   2025 Restructuring				
<u>Program</u>				
Restructuring Cost and Reserve [Line Items]				
Restructuring charges	677		677	
Severance and Other Personnel Expenses   Global Forwarding   2024				
Restructuring Program				
Restructuring Cost and Reserve [Line Items]				
Restructuring charges		2,203		5,395
Severance and Other Personnel Expenses   Global Forwarding   2025				
Restructuring Program				

Restructuring Cost and Reserve [Line Items]				
Restructuring charges	2,576		2,576	
Severance and Other Personnel Expenses   All Other and Corporate				
2024 Restructuring Program				
Restructuring Cost and Reserve [Line Items]				
Restructuring charges		\$ 2,508		\$ 4,232
Severance and Other Personnel Expenses   All Other and Corporate				
2025 Restructuring Program				
Restructuring Cost and Reserve [Line Items]				
Restructuring charges	\$ 628		\$ 628	

RESTRUCTURING - Reserve (Details) - USD (\$) \$ in Thousands	3 Mont Jun. 30, 2025	hs Ended Jun. 30, 2024		hs Ended Jun. 30, 2024
2025 Restructuring Program				
Restructuring Reserve [Roll Forward]				
Restructuring charges	\$ 3,881		\$ 3,881	
<u>Cash payments</u>	(1,000)		(959)	
Accrual adjustments			15	
2025 Restructuring Program   Severance and Other Personnel				
<u>Expenses</u>				
Restructuring Reserve [Roll Forward]				
Balance, December 31, 2024			0	
Restructuring charges	3,881		3,881	
Balance, June 30, 2025	2,937		2,937	
2024 Restructuring Program				
Restructuring Reserve [Roll Forward]				
Balance, December 31, 2024			4,023	
Restructuring charges		\$ 15,209		\$ 28,120
<u>Cash payments</u>			(3,417)	
Accrual adjustments			(141)	
Balance, June 30, 2025	465		465	
2024 Restructuring Program   Severance and Other Personnel				
<u>Expenses</u>				
Restructuring Reserve [Roll Forward]				
Balance, December 31, 2024			3,679	
Restructuring charges		\$ 9,469		\$ 17,411
<u>Cash payments</u>			(3,215)	
Accrual adjustments			(145)	
Balance, June 30, 2025	319		319	
2024 Restructuring Program   Other selling, general, and				
administrative expenses				
Restructuring Reserve [Roll Forward]				
Balance, December 31, 2024			344	
<u>Cash payments</u>			(202)	
Accrual adjustments			4	
Balance, June 30, 2025	\$ 146		\$ 146	

DIVESTITURES - Narrative (Details) - USD (\$)	3 Months Ended		onths ided	12 Months Ended		
\$ in Thousands	Jun. 30, 2025	Jun. 30, 2025	Jun. 30, 2024	Dec. 31, 2024	Feb. 01, 2025	
<b>Income Statement, Balance Sheet and Additional Disclosures by</b>						
<b>Disposal Groups, Including Discontinued Operations [Line Items]</b>						
Change in loss on disposal group		\$ (569)	\$ 0			
Europe Surface Transportation   Disposal Group, Held-for-Sale, Not						
<u>Discontinued Operations</u>						
<b>Income Statement, Balance Sheet and Additional Disclosures by</b>						
<b>Disposal Groups, Including Discontinued Operations [Line Items]</b>						
Change in loss on disposal group				\$ 32,800		
Other selling, general, and administrative expenses(2)				\$ 44,500		
Europe Surface Transportation   Disposal Group, Disposed of by Sale,						
Not Discontinued Operations						
<b>Income Statement, Balance Sheet and Additional Disclosures by</b>						
<b>Disposal Groups, Including Discontinued Operations [Line Items]</b>						
Change in loss on disposal group	\$ 400	2,800				
Other selling, general, and administrative expenses(2)	\$ 422	\$ 1,589				
Consideration received					\$ 27,700	

DIVESTITURES -	3 Months	6 Months
Summary of Exit and	Ended	Ended
Disposal Costs (Details) -		
Disposal Group, Disposed of		
by Sale, Not Discontinued	Jun. 30,	Jun. 30,
Operations - Europe Surface	2025	2025
Transportation - USD (\$)		
\$ in Thousands		
Income Statement, Balance Sheet and Additional Disclosures by Disposal Groups,		
<b>Including Discontinued Operations [Line Items]</b>		
Personnel expenses(1)	\$ 7	\$ 1,194
Other selling, general, and administrative expenses(2)	422	1,589
Income tax benefits(3)	(74)	(1,100)
<u>Total</u>	\$ 355	\$ 1,683

DIVESTITURES - Held for Sale (Details) - USD (\$) \$ in Thousands	Jun. 30, 2025	Dec. 31, Jun. 30, 2024 2024
Income Statement, Balance Sheet and Additional Disclosures by Disposal		
Groups, Including Discontinued Operations [Line Items]		
Cash and cash equivalents	\$ 10,776	\$ 0
Accumulated other comprehensive loss	\$	5
•	(71,882)(	(110,402)
Europe Surface Transportation   Disposal Group, Held-for-Sale, Not Discontinued		
<u>Operations</u>		
Income Statement, Balance Sheet and Additional Disclosures by Disposal		
<b>Groups, Including Discontinued Operations [Line Items]</b>		
Cash and cash equivalents	1	10,307
Receivables	1	114,721
Goodwill and other intangible assets	3	31,297
Right-of-use lease assets	1	10,737
Other assets	3	3,366
<u>Valuation allowance</u>	(	(32,794)
Total assets held for sale(1)	1	137,634
Accounts payable	5	51,388
<u>Lease liabilities</u>	1	10,540
Other liabilities	5	5,485
Total liabilities held for sale(1)	6	67,413

\$ 2,238

Accumulated other comprehensive loss

\_\_

Facilities — Section 2 - Secti	
Sample of the state of the stat	
The Control of the Co	
To the state of th	
90	
Transmission	
To State of the Control of the Contr	
General Andrewson  State  Stat	
The state of the s	
As a supplemental of the s	
Beginning	
Section 1.	
The state of the s	
The state of the s	
SERVICE OF THE PROPERTY OF THE	
SERVICE OF THE PROPERTY OF THE	
Service of the control of the contro	
SERVICE OF THE PROPERTY OF THE	
Exercises of the control of the cont	
Execution of the control of the cont	
SERVICE OF THE PROPERTY OF THE	
Exercises of the control of the cont	
SERVICE OF THE PROPERTY OF THE	
Exercises of the control of the cont	
SERVICE OF THE PROPERTY OF THE	
Exemple of the content of the conten	
Exemple of the content of the conten	
Exemple of the content of the conten	
Exemple of the control of the contro	
Emeration of the control of the cont	
Services	
Services	
Services	
Services	
Second	
Second	
Same and a second	
Second	
Same and a second	
Second	
Second	
Manual	
Manual	
Manual	
Emerance  Framework  F	

\_\_

Part of the state	
100 months 80**	
Total Control	
TB residence with the second residence residen	
And the state of t	
Account of the control of the contro	
To the state of th	
No. of the control of	
500000	
STATE OF THE PROPERTY OF THE P	
III.	
Service of the servic	
Service of the servic	
The state of the s	
IN CONTROL OF THE PROPERTY OF	
No.  White remains and distributed by the control of the control o	
<u></u>	
STATE OF A	
Management of the state of the	
Service of the servic	
Family and the state of the sta	
No.	
SOCIONA	
The state of the s	
Will find the control of the control	
According to the control of the cont	
The state of the s	
The state of the s	
STATE OF THE PROPERTY OF THE P	
The state of the s	
The state of the s	
Section 1. The sectio	
Section 1. The sectio	
Section 1. The sectio	
Section 1. The sectio	
Section 1. The sectio	
Section 1. The sectio	
Service of the control of the contro	
The state of the s	
Exercised Section 19 Control 19 C	
Secretary of the secret	
Secretary of the secret	
Exercises and a second and a se	
Exercises and a second and a se	
Service of the control of the contro	
SERVICE AND	
Exercises and a second and a se	
SERVICE AND ADMINISTRATION OF THE PROPERTY OF	
SERIOR STATE OF THE PARTY OF TH	
Marie   Mari	
Service of the servic	
Services	
March   Marc	
Marches   Marc	
SERIOR STATE OF THE PASS OF TH	
March   Marc	
March   Marc	
March   Marc	
Marches   Marc	
March   Marc	
Company	
Marches   Marc	
March   Marc	
Marches   Marc	
SERIOR STATE OF THE PASS OF TH	

To Control of the Con
The state of the s
Temperature of the control of the co
The state of the s
Section 1 Control 1 Contro
The state of the s
Services of the services of th
Total Control
The state of the s
The state of the s
The state of the s
Secretarian Secre
Seguina and Seguin
The second secon
The state of the s
The state of the s
The state of the s
The state of the s
The state of the s
The state of the s
The state of the s
The state of the s
The state of the s
The state of the s
Section of the content of the conten
Section of the content of the conten
Section of the content of the conten
The state of the s
Section of the content of the conten
Section of the content of the conten
Section of the content of the conten
Section of the content of the conten
Section of the content of the conten
The content of the
The content of the
Second
The content of the
Company
Company
The content of the
Company
Company
Comparison
Company

### Company
Tours of the state
The state of the s
The state of the s
Part
Experience of the control of the con
The state of the s

50 CONTROL OF THE PROPERTY OF
Service Control of the Control of th
And Andread An
The state of the s
A CONTROL OF THE CONT
TELEFORM TO THE TELEFORM TO TH
Na Marian Carlos
The second secon
The second secon
The second secon
The second secon

Tarana na parawan	
	Miles.
-	
W	
SPORTECT.	
ingrammer representation the first	
60-0000a-a	

The continue of the continue o
0.00 (1.00 (
Villain reconsister  reconstruction of  reconstruct
TEC COST CONTROL CONTR
SO STATE OF THE ST
SIGN STATE OF THE
Same and a second
Same and a second
Same and a second
Same and a second
Same and a second
Same and a second
Same and a second
Same and a second
Same and a second

100	
Company of the Compan	
Secretary of the secret	
Management of the second of th	
GOTOMORAS	
isseri iii iii iii iii	
The control of the co	
The state of the s	
IN CONTROL OF THE PROPERTY OF	
METALORIA MERCENTEN ANNO ANNO ANNO ANNO ANNO ANNO ANNO AN	
STATE OF THE PROPERTY OF THE P	
The control of the co	
TO THE PROPERTY OF THE PROPERT	
STATE OF THE PROPERTY OF THE P	
STATE OF THE PROPERTY OF THE P	
STATE OF THE PASS	
STATE OF THE PROPERTY OF THE P	
Table 19 1	
STATE OF THE PROPERTY OF THE P	
Same and a second	

TO THE PROPERTY OF THE PROPERT
The second secon
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Signature of the state of the s
See The Control of th
TO AND THE PROPERTY OF THE PRO
AND
50 CONTROL OF CONTROL
SIGNING MAD AND AND AND AND AND AND AND AND AND A
SERVICE AND
No.
US CONTROL OF THE CON

\_\_

With the second second

100 C 100 C

800 / 100 /

10 to 10 to

Mary Comments of the Comments

ETATA

Birth Comments of the Comments

1997 - 19

Billion Co.

\_\_