

SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **1994-02-10** | Period of Report: **1993-12-31**
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FILER

AMERICREDIT CORP

CIK: **804269** | IRS No.: **752291093** | State of Incorporation: **TX** | Fiscal Year End: **0630**
Type: **10-Q** | Act: **34** | File No.: **001-10667** | Film No.: **94506189**
SIC: **6141** Personal credit institutions

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FORT WORTH TX 76102
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FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 1993

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number
1-10667

AmeriCredit Corp.
(Exact name of registrant as specified in its charter)

Texas	75-2291093
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

777 Taylor Street, Suite 800, Fort Worth, Texas, 76102
(Address of principal executive offices)
(Zip Code)

(817) 332-7000
(Registrant's telephone number, including area code)

N/A
(Former name, former address and former fiscal
year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing

requirements for the past 90 days. Yes X No

There were 29,140,133 shares of common stock, \$.01 par value outstanding as of February 1, 1994.

AMERICREDIT CORP.

INDEX TO FORM 10-Q

Part I. FINANCIAL INFORMATION

<TABLE>

<CAPTION>

	PAGE

<S>	<C>
Item 1. Financial Statements	
Consolidated Balance Sheets - December 31, 1993 and June 30, 1993	3
Consolidated Statements of Operations - Three Months Ended December 31, 1993 and 1992 and Six Months Ended December 31, 1993 and 1992	4
Consolidated Statements of Cash Flows - Six Months Ended December 31, 1993 and 1992	5
Notes to Consolidated Financial Statements	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	8

Part II. OTHER INFORMATION

Item 1. Legal Proceedings	15
Item 6. Exhibits and Reports on Form 8-K	15
SIGNATURE	16

</TABLE>

PART I - FINANCIAL INFORMATION

Item I. FINANCIAL STATEMENTS

AMERICREDIT CORP.
CONSOLIDATED BALANCE SHEETS
(UNAUDITED, DOLLARS IN THOUSANDS)

<TABLE>

<CAPTION>

	DECEMBER 31, 1993 -----	JUNE 30, 1993 -----
<S>	<C>	<C>
ASSETS		
Cash and cash equivalents	\$ 44,652	\$ 33,268
Investment securities	30,925	35,157
Finance receivables, net	49,583	43,889
Property and equipment, net	4,514	5,582
Other assets	1,849	1,931
Investment in affiliate		11,300
	-----	-----
Total assets	\$131,523 =====	\$131,127 =====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Notes payable	\$ 977	\$ 1,278
Accrued taxes and expenses	5,182	7,065
	-----	-----
Total liabilities	6,159 -----	8,343 -----
Contingencies (Note 4)		
Shareholders' equity:		
Common stock, \$.01 par value per share; 120,000,000 shares authorized; 31,752,733 and 31,723,733 shares issued, respectively	318	317
Additional paid-in capital	189,805	189,695
Accumulated deficit	(58,313)	(60,782)
	-----	-----
	131,810	129,230
Treasury stock, at cost (2,614,200 shares)	(6,446)	(6,446)
	-----	-----

Total shareholders' equity	125,364	122,784
	-----	-----
Total liabilities and shareholders' equity	\$131,523	\$131,127
	=====	=====

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

-3-

AMERICREDIT CORP.
CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

<TABLE>
<CAPTION>

	THREE MONTHS ENDED DECEMBER 31,		SIX MONTHS ENDED DECEMBER 31,	
	1993	1992	1993	1992
	----	----	----	----
<S>	<C>	<C>	<C>	<C>
Revenue:				
Finance charge income	\$ 3,006	\$ 3,638	\$ 5,902	\$ 7,901
Investment income	877	469	1,599	939
Other income	92	52	176	84
Sales		2,803		8,271
Equity in income of affiliate		53		131
	-----	-----	-----	-----
	3,975	7,015	7,677	17,326
	-----	-----	-----	-----
Costs and expenses:				
Operating expenses	1,568	3,011	2,981	6,098
General and administrative expenses	755	936	1,586	2,450

Provision for losses	264	6,045	552	7,725
Interest expense	54	59	89	114
Cost of sales		2,820		6,986
Restructuring charges		15,404		15,404
	-----	-----	-----	-----
	2,641	28,275	5,208	38,777
	-----	-----	-----	-----
Income (loss) before income taxes	1,334	(21,260)	2,469	(21,451)
Provision for income taxes	-----	-----	-----	-----
Net income (loss)	\$ 1,334	\$ (21,260)	\$ 2,469	\$ (21,451)
	=====	=====	=====	=====
Earnings (loss) per share	\$.04	\$ (.73)	\$.08	\$ (.73)
	=====	=====	=====	=====
Weighted average shares and share equivalents	32,614,405	28,936,768	31,311,118	29,553,485
	=====	=====	=====	=====

</TABLE>

The accompanying notes are an integral part
of these consolidated financial statements

-4-

AMERICREDIT CORP.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED, DOLLARS IN THOUSANDS)

<TABLE>
<CAPTION>

	SIX MONTHS ENDED DECEMBER 31,	
	1993	1992
<S>	<C>	<C>
Cash flows from operating activities:		
Net income (loss)	\$ 2,469	\$ (21,451)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	631	1,064
Provision for losses	552	7,725
Equity in income of affiliate		(131)
Restructuring charges		2,401
Changes in assets and liabilities:		
Income tax refunds receivable		10,546
Other assets	516	6,724
Accrued taxes and expenses	(1,883)	7,950
Net cash provided by operating activities	2,285	14,828
Cash flows from investing activities:		
Purchases and originations of finance receivables	(27,457)	(10,559)
Principal collections and recoveries on finance receivables	21,211	22,873
Purchases of property and equipment	(90)	(330)
Proceeds from disposition of property and equipment	93	94
Purchases of investment securities	(9,700)	(6,935)
Proceeds from sales and maturities of investment securities	13,932	539
Proceeds from sale of investment in affiliate	11,300	
Net cash provided by investing activities	9,289	5,682
Cash flows from financing activities:		
Payments on notes payable	(301)	(266)
Proceeds from issuance of common stock	111	194
Purchase of treasury stock		(5,852)
Net cash used by financing activities	(190)	(5,924)
Net increase in cash and cash equivalents	11,384	14,586
Cash and cash equivalents at beginning of period	33,268	29,762
Cash and cash equivalents at end of period	\$44,652	\$ 44,348

</TABLE>

The accompanying notes are an integral part of these consolidated financial statements.

-5-

AMERICREDIT CORP.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 1 - BASIS OF PRESENTATION

The accompanying consolidated financial statements include the accounts of AmeriCredit Corp. and its wholly-owned subsidiaries ("the Company"). All significant intercompany accounts and transactions have been eliminated in consolidation.

The consolidated financial statements as of December 31, 1993 and for the periods ended December 31, 1993 and 1992 are unaudited, but in management's opinion, include all adjustments necessary for a fair presentation of the results for such interim periods. The results for interim periods are not necessarily indicative of results for a full year.

The interim period financial statements, including the notes thereto, are condensed and do not include all disclosures required by generally accepted accounting principles. Such interim period financial statements should be read in conjunction with the Company's consolidated financial statements which were included in the Company's 1993 Annual Report to Shareholders.

NOTE 2 - FINANCE RECEIVABLES

Finance receivables consist of the following (in thousands):

<TABLE>

<CAPTION>

DECEMBER 31,	JUNE 30,
1993	1993
-----	-----

<S>	<C>	<C>
Indirect consumer lending contracts:		
Precomputed interest	\$29,569	\$17,892
Simple interest	10,980	2,180
	-----	-----
	40,549	20,072
Direct lending contracts	22,374	45,071
Premium finance contracts	4,883	1,700
	-----	-----
Total finance receivables	67,806	66,843
Less:		
Unearned finance charges and fees	(9,013)	(10,373)
Allowance for losses	(9,210)	(12,581)
	-----	-----
Finance receivables, net	\$49,583	\$43,889
	=====	=====

</TABLE>

The Company's finance contracts typically provide for finance charges on either a precomputed or simple interest basis. Precomputed interest finance receivables include principal and unearned finance charges. Simple interest finance receivables include principal only. Finance charge income related to both types of finance receivables is recognized in future periods using the interest method. All direct lending and premium finance contracts are precomputed interest finance receivables.

-6-

A summary of the allowance for losses is as follows (in thousands):

<TABLE>

<CAPTION>

	THREE MONTHS ENDED DECEMBER 31,		SIX MONTHS ENDED DECEMBER 31,	
	-----	-----	-----	-----
	1993	1992	1993	1992
	-----	-----	-----	-----
<S>	<C>	<C>	<C>	<C>
Balance at beginning of period	\$10,212	\$26,553	\$12,581	\$37,468
Provision for losses	264	6,045	552	7,725
Purchase of indirect consumer lending contracts	927	322	1,866	322
Net charge-offs	(2,193)	(10,303)	(5,789)	(22,898)
	-----	-----	-----	-----

Balance at end of period	\$ 9,210	\$22,617	\$ 9,210	\$22,617
	=====	=====	=====	=====

</TABLE>

NOTE 3 - CREDIT AGREEMENT

In October 1993, the Company entered into a revolving credit agreement with a bank under which the Company may borrow up to \$20 million, subject to a defined borrowing base. No borrowings were outstanding as of December 31, 1993. Borrowings under the credit agreement will be collateralized by the indirect finance receivables portfolio and will bear interest at prime plus 1/2%. The Company is also required to pay an annual commitment fee equal to 3/8% of the unused portion of the credit agreement. The credit agreement, which expires in October 1994, contains various restrictive covenants requiring certain minimum financial ratios and results and placing certain limitations on the incurrence of additional debt and capital expenditures.

NOTE 4 - CONTINGENCIES

Four lawsuits were filed against the Company, several of its current and former officers and directors, and certain other defendants, alleging violations of federal securities and other laws. The suits were originally filed in July 1990, and in October 1991, the four lawsuits were consolidated into one action. The plaintiffs alleged, among other things, misrepresentations in connection with the Company's public reports and statements, inadequate disclosure in connection with the Company's May 1990 public offering, statutory fraud under Chapter 27 of the Texas Business and Commerce Code and conspiracy, aiding and abetting and concerted action. In May 1993, the U.S. District Court for the Northern District of Texas, Dallas Division, dismissed with prejudice all claims alleging securities fraud and violations of federal securities laws. The plaintiffs' state law claims were dismissed for want of jurisdiction. The plaintiffs have appealed the dismissal to the Court of Appeals for the Fifth Circuit. The Company considers the suit to be without merit and believes that the dismissal of the suit by the District Court confirms its position. The Company will continue vigorously defending against the suit.

The Company is involved in other lawsuits arising in the normal course of business. In the opinion of management, the resolution of these matters will not have a material adverse effect on the Company's consolidated financial position.

NOTE 5 - INCOME TAXES

The Company's effective income tax rate on income (loss) before income taxes differs from the U. S. statutory tax rate as follows:

<TABLE>

<CAPTION>

	THREE MONTHS ENDED DECEMBER 31,		SIX MONTHS ENDED DECEMBER 31,	
	-----	-----	-----	-----
	1993	1992	1993	1992
	----	----	----	----
<S>	<C>	<C>	<C>	<C>
U. S. statutory tax rate	34%	(34%)	34%	(34%)
Losses with no income tax benefit		34		34
Utilization of net operating loss carryforward for financial reporting purposes	(34)		(34)	
	---	---	---	---
	0%	0%	0%	0%
	===	===	===	===

</TABLE>

At June 30, 1993, the Company has a net operating loss carryforward of approximately \$61,000,000 for financial reporting purposes. In addition, the Company has a net operating loss carryforward of approximately \$48,000,000 for income tax reporting purposes which expires in 2007 and 2008 and an alternative minimum tax carryforward of approximately \$900,000 with no expiration date.

NOTE 6 - SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest costs consist of the following (in thousands):

<TABLE>

<CAPTION>

SIX MONTHS ENDED DECEMBER 31,	

1993	1992

	----	----
	<C>	<C>
<S>		
Interest costs (none capitalized)	\$89	\$114

</TABLE>

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

RESTRUCTURING

The Company historically engaged primarily in the retail used car sales and finance business. However, in connection with a restructuring during the year ended June 30, 1993, the Company withdrew from the retail used car sales business.

In September 1992, the Company began purchasing individual finance contracts originated by franchised and independent car dealers, generally referred to as indirect consumer lending. The Company operated thirteen indirect consumer lending branch offices as of December 31, 1993. In April 1993, the Company began financing insurance premiums for consumers purchasing car insurance through independent insurance agents.

-8-

Subsequent to December 31, 1992, the Company has not reported car sales, cost of car sales and retail operating expenses which have occurred during the process of liquidating the retail sales operations since such revenue and costs and expenses have been accounted for as part of the restructuring charges. The Company's consolidated statements of operations after December 31, 1992 include the results of its indirect consumer lending and premium finance businesses, finance charge income and servicing costs related to the finance contracts originated in connection with past used car sales transactions and corporate related income and expenses.

THREE MONTHS ENDED DECEMBER 31, 1993 AS COMPARED TO
THREE MONTHS ENDED DECEMBER 31, 1992

REVENUE:

Finance charge income decreased to \$3.0 million as compared to \$3.6 million because of a decrease in the average outstanding amount of net finance receivables. Finance charge income from the Company's direct lending portfolio decreased to \$1,076,000 for the three months ended December 31, 1993 as compared to \$3,521,000 for the three months ended December 31, 1992 due to the Company's phase-down and subsequent exit from the retail used car sales business and resultant run-off of the direct lending portfolio. The Company's indirect consumer lending and premium finance businesses contributed \$1,624,000 and \$306,000, respectively, of finance charge income for the three months ended December 31, 1993 as compared to \$117,000 and none, respectively, for the three months ended December 31, 1992. Future trends in the Company's level of finance charge income are dependent upon the Company's ability to continue to grow its indirect consumer lending and premium finance businesses in order to offset the effect of the run-off of the direct lending portfolio.

The Company's overall effective yield on its finance receivables increased to 20.6% from 18.5% as a result of higher finance charge rates realized in the Company's indirect consumer lending and premium finance businesses. The effective yield for both periods differs from the annual percentage rates specified in the finance contracts because of, among other factors, suspension of finance charge accruals on delinquent contracts and amortization of deferred loan origination costs.

Investment income increased for the three months ended December 31, 1993 compared to the three months ended December 31, 1992 due to higher average cash and cash equivalent and investment securities balances.

The Company's share of operating results of its affiliate, Pacific Automart Inc., resulted in income of \$53,000 for the three months ended December 31, 1992. The Company sold its entire interest in Pacific Automart Inc. for \$11,300,000 in cash on August 3, 1993. No gain or loss was recognized on the sale.

COSTS AND EXPENSES:

Operating and general and administrative expenses as a percentage of average net finance receivables outstanding decreased to 4.0% in the three months ended December 31, 1993 as compared to 5.0% in the three months ended December 31, 1992. The dollar amount of operating and general and administrative expenses decreased by 41% or \$1.6 million to \$2.3 million from \$3.9 million. These expenses decreased due to the Company's exit from the retail used car sales business and resultant reduction in overhead related to these operations.

The provision for losses decreased to \$264,000 as compared to \$6.0 million. Further discussion concerning the provision for losses is included under the caption, "Finance Receivables".

The restructuring charges in the three months ended December 31, 1992 are described below.

SIX MONTHS ENDED DECEMBER 31, 1993 AS COMPARED TO
SIX MONTHS ENDED DECEMBER 31, 1992

REVENUE:

Finance charge income decreased to \$5.9 million as compared to \$7.9 million because of a decrease in the average outstanding amount of net finance receivables. Finance charge income from the Company's direct lending portfolio decreased to \$2,630,000 for the six months ended December 31, 1993 as compared to \$7,783,000 for the six months ended December 31, 1992 due to the Company's phase-down and subsequent exit from the retail used car sales business and resultant run-off of the direct lending portfolio. The Company's indirect consumer lending and premium finance businesses contributed \$2,721,000 and \$551,000, respectively, of finance charge income for the six months ended December 31, 1993 as compared to \$118,000 and none, respectively, for the six months ended December 31, 1992. Future trends in the Company's level of finance charge income are dependent upon the Company's ability to continue to grow its indirect consumer lending and premium finance businesses in order to offset the effect of the run-off of the direct lending portfolio.

The Company's overall effective yield on its finance receivables increased to 20.6% from 18.0% as a result of higher finance charge rates realized in the Company's indirect consumer lending and premium finance businesses. The effective yield for both periods differs from the annual percentage rates specified in the finance contracts because of, among other factors, suspension of finance charge accruals on delinquent contracts and amortization of deferred loan origination costs.

Investment income increased for the six months ended December 31, 1993 compared to the six months ended December 31, 1992 due to higher average cash and cash equivalent and investment securities balances.

The Company's share of operating results of its affiliate, Pacific Automart Inc., resulted in income of \$131,000 for the six months ended December 31, 1992. The Company sold its entire interest in Pacific Automart Inc. for \$11,300,000 in cash on August 3, 1993. No gain or loss was recognized on the sale.

COSTS AND EXPENSES:

Operating and general and administrative expenses as a percentage of average net finance receivables outstanding decreased to 8.0% in the six months ended December 31, 1993 as compared to 9.8% in the six months ended December 31, 1992. The dollar amount of operating and general and administrative expenses decreased by 47% or \$3.9 million to \$4.6 million from \$8.5 million. These expenses decreased due to the Company's exit from the retail used car sales business and resultant reduction in overhead related to these operations.

The provision for losses decreased to \$552,000 as compared to \$7.7 million. Further discussion concerning the provision for losses is included under the caption, "Finance Receivables".

-10-

The restructuring charges of \$15.4 million in the six months ended December 31, 1992 included an accrual of future retail lease and other facility costs, a write-down of used car inventories, a write-down of property and equipment and other assets and an accrual of other costs necessary to complete the liquidation of the retail sales operations. In addition, the Company recorded a provision for losses of \$5.0 million in the second quarter of fiscal 1993 in light of the impact that closure of the Company's retail sales locations may have on the Company's direct finance customer base.

FINANCE RECEIVABLES

Prior to September 1992, the Company's finance receivables consisted solely of finance contracts originated in connection with the sale of used cars at the Company's former retail locations. These finance receivables are referred to as the direct lending portfolio. Since the Company has exited the retail car sales business, the direct lending portfolio will be liquidated over time as the contracts are collected or charged-off. In September 1992, the Company entered the indirect consumer lending business and, in April 1993, the Company began financing car insurance premiums for consumers.

Net finance receivables represented 37.7% of the Company's total assets at December 31, 1993. The following table presents certain data related to the finance receivables portfolio (dollars in thousands):

<TABLE>

<CAPTION>

DECEMBER 31,

1993

	INDIRECT	DIRECT	PREMIUM	TOTAL
<S>	<C>	<C>	<C>	<C>
Finance receivables	\$40,549	\$22,374	\$ 4,883	\$67,806
Unearned finance charges and fees	(6,288)	(2,408)	(317)	(9,013)
Finance receivables (principal amount)	34,261	19,966	4,566	58,793
Allowance for losses	(3,723)	(5,418)	(69)	(9,210)
Finance receivables, net	\$30,538	\$14,548	\$ 4,497	\$49,583
Number of outstanding contracts	4,917	8,016	10,143	23,076
Allowance for losses as a percentage of finance receivables (principal amount)	10.9%	27.1%	1.5%	15.7%
Average amount of outstanding contract (principal amount) (in dollars)	\$ 6,968	\$ 2,491	\$ 450	\$ 2,548

</TABLE>

-11-

The Company provides financing in relatively high-risk markets, and therefore, charge-offs and related losses are anticipated. The Company records a periodic provision for losses as a charge to operations and a related allowance for losses in the consolidated balance sheet as a reserve against estimated future losses in the finance receivables portfolio. In the indirect consumer lending business, the Company typically purchases individual finance contracts at less than face value on a non-recourse basis, and such purchase allowance is also set up directly in the consolidated balance sheet as an allowance for losses. The Company reviews historical origination and charge-off relationships, charge-off experience factors, collections information, delinquency reports, estimates of the value of the underlying collateral, economic

conditions and trends and other information in order to make the necessary judgments as to the appropriateness of the periodic provision for losses and the allowance for losses. Although the Company uses many resources to assess the adequacy of the allowance for losses, there is no precise method for accurately estimating the ultimate losses in the finance receivables portfolio.

INDIRECT FINANCE RECEIVABLES:

The following is a summary of indirect consumer lending contracts which are more than 60 days delinquent (dollars in thousands):

<TABLE>

<CAPTION>

	DECEMBER 31, 1993 -----
<S>	<C>
Principal amount of delinquent contracts *	\$710
Principal amount of delinquent contracts as a percentage of total indirect finance receivables outstanding (principal amount) *	2.1%

<FN>

* Excludes unearned finance charges and fees

</TABLE>

The following table presents charge-off data with respect to the Company's indirect finance receivables portfolio (dollars in thousands):

<TABLE>

<CAPTION>

	THREE MONTHS ENDED DECEMBER 31, 1993 -----	SIX MONTHS ENDED DECEMBER 31, 1993 -----
<S>	<C>	<C>
Net charge-offs	\$ 256	\$ 400
Net charge-offs as a percentage of the average outstanding amount of indirect finance receivables (principal amount)	.8%	1.6%

</TABLE>

The Company recorded periodic provisions for losses as charges to operations of \$228,000 and \$482,000 related to its indirect finance receivables portfolio for the three month and six month periods ended December 31, 1993, respectively. In addition, the Company recorded

\$927,000 and \$1,866,000 of purchase allowances on indirect consumer lending contracts as additions to the allowance for losses in the consolidated balance sheets for the three month and six month periods ended December 31, 1993, respectively.

The Company began its indirect consumer lending business in September 1992. Accordingly, the delinquency and charge-off data above is not necessarily indicative of delinquency and charge-off experience that could be expected for a more seasoned portfolio.

-12-

DIRECT FINANCE RECEIVABLES:

The following is a summary of direct lending contracts which are more than three payments delinquent if payment terms are weekly, biweekly or semi-monthly, and 60 days delinquent if payment terms are monthly (dollars in thousands):

<TABLE>

<CAPTION>

	DECEMBER 31, 1993 -----
<S>	<C>
Number of delinquent contracts	749
Number of delinquent contracts as a percentage of the total number of outstanding contracts	9.3%
Amount of delinquent contracts*	\$ 2,564
Amount of delinquent contracts as a percentage of total direct finance receivables outstanding (principal amount plus unearned finance charges)*	11.5%

<FN>

* Includes unearned finance charges

</TABLE>

The following table presents repossession and charge-off data with respect to the Company's direct finance receivables portfolio:

<TABLE>

<CAPTION>

THREE MONTHS ENDED DECEMBER 31, -----	SIX MONTHS ENDED DECEMBER 31, -----
---	---

	1993 ----	1992 ----	1993 ----	1992 ----
<S>	<C>	<C>	<C>	<C>
Repossessions and other charge-offs	669	2,020	1,665	4,629
Repossessions and other charge-offs as a percentage of the average outstanding number of contracts	7.5%	12.1%	17.0%	26.1%
Net charge-offs (in thousands)	\$ 1,936	\$10,303	\$ 5,381	\$22,898
Average net charge-off	\$ 2,894	\$ 5,100	\$ 3,232	\$ 4,947
Net charge-offs as a percentage of the average outstanding amount of direct finance receivables (principal amount)	8.1%	13.4%	18.7%	26.5%

</TABLE>

Net charge-offs as a percentage of the average outstanding amount of direct finance receivables has decreased as the portfolio has become more seasoned and average outstanding contract balances have decreased.

PREMIUM FINANCE RECEIVABLES:

Premium finance loans made by the Company are collateralized by the unearned premium value of the car insurance policies financed. If the consumer defaults on the payment terms of the loan, the Company has the right to cancel the insurance policy and obtain a refund of the unearned premium from the insurance carrier. While the Company generally requires a sufficient down payment and limits the terms of loans so that the unearned premium value typically exceeds the outstanding principal balance of the loan, charge-offs may still result from untimely policy cancellations, short rate insurance premium refunds, insurance company or agency insolvencies or other factors. The Company recorded periodic provisions for losses as charges to operations of \$36,000 and \$70,000 related to its premium finance receivables portfolio for the three month and six month periods ended December 31, 1993, respectively.

-13-

The following table presents charge-off data with respect to the Company's premium finance receivables portfolio (dollars in thousands):

<TABLE>

<CAPTION>

	THREE MONTHS ENDED DECEMBER 31, 1993 -----	SIX MONTHS ENDED DECEMBER 31, 1993 -----
<S>	<C>	<C>

Net charge-offs	\$ 1	\$ 8
Net charge-offs as a percentage of the average outstanding amount of premium finance receivables (principal amount)	0.1%	0.2%

The Company began its premium finance business in April 1993. Accordingly, the charge-off data above is not necessarily indicative of charge-off experience that could be expected for a more seasoned portfolio.

LIQUIDITY AND CAPITAL RESOURCES

The Company's cash flows are summarized as follows (in thousands):

<TABLE>

<CAPTION>

	SIX MONTHS ENDED DECEMBER 31,	
	1993	1992
<S>	<C>	<C>
Operating activities	\$ 2,285	\$14,828
Investing activities	9,289	5,682
Financing activities	(190)	(5,924)
Net increase in cash and cash equivalents	\$11,384	\$14,586

</TABLE>

The Company entered the indirect consumer lending business in September 1992 and has grown the indirect finance receivables portfolio to \$34.3 million as of December 31, 1993. Thirteen indirect consumer lending branches were open as of December 31, 1993. The Company also entered the premium finance business in April 1993 and has grown the premium finance receivables portfolio to \$4.6 million as of December 31, 1993. The Company plans to open additional consumer lending branches in fiscal 1994 and continue to expand its indirect consumer lending and premium finance businesses. While the Company has been able to establish and grow these new businesses thus far, there can be no assurance that future expansion will be successful due to competitive, regulatory, market, economic or other factors.

As of December 31, 1993, the Company had \$75.6 million of cash and cash equivalents and investment securities. In October 1993, the Company also entered into a revolving credit agreement with a bank under which the Company may borrow up to \$20 million. The Company estimates that

these existing capital resources, along with collections on its finance receivables portfolio, will exceed the funding required for its indirect consumer lending and premium finance businesses, capital expenditures and other costs and expenses through June 30, 1994.

The Company has also considered and may continue to evaluate other business opportunities in which to invest any excess resources which are not required to fund the expansion of its current lines of business. There can be no assurance that suitable business opportunities will be available, or if available, that they will be on terms acceptable to the Company, or that the Company will have sufficient excess resources available to invest in such other business opportunities.

-14-

Part II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

Reference should be made to information contained in Note 4 of the Notes to Consolidated Financial Statements in response to this Item 1.

Item 2. CHANGES IN SECURITIES

Not Applicable

Item 3. DEFAULTS UPON SENIOR SECURITIES

Not Applicable

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On November 10, 1993, the Company held its Annual Meeting of Shareholders. The shareholders voted upon the election of six directors and the ratification of the appointment of the Company's independent auditors. Each of the six nominees identified in the Company's proxy statement, filed pursuant to Rule 14a-6 of the Securities Exchange Act of 1934, were elected at the meeting to hold office until the next annual meeting or until their successors are duly elected and qualified. The Company's selection

of independent auditors was also ratified.

Item 5. OTHER INFORMATION

Not Applicable

Item 6. EXHIBITS AND REPORTS ON FORM 8-K

(A) Exhibits:

11.1 - Statement Re Computation of Per Share Earnings

(B) Reports on Form 8-K

The Company did not file any reports on Form 8-K during the quarterly period ended December 31, 1993.

-15-

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AmeriCredit Corp.

(Registrant)

Date: February 11, 1994

By: /s/ Daniel E. Berce

(Signature)

Daniel E. Berce
Chief Financial Officer

AMERICREDIT CORP.
STATEMENT RE COMPUTATION OF PER SHARE EARNINGS
(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

<TABLE>

	THREE MONTHS ENDED DECEMBER 31,		SIX MONTHS ENDED DECEMBER 31,	
	----- 1993 -----	----- 1992 -----	----- 1993 -----	----- 1992 -----
	<C>	<C>	<C>	<C>
<S>				
PRIMARY:				
Average common shares outstanding	29,133,174	28,936,768	29,131,625	29,553,485
Common share equivalents resulting from assumed exercise of stock options and warrants	3,481,231	-----	3,179,493	-----
Average common shares and share equivalents outstanding	32,614,405 =====	28,936,768 =====	32,311,118 =====	29,553,485 =====
FULLY DILUTED:				
Average common shares outstanding	29,133,174	28,936,768	29,131,625	29,553,485
Common share equivalents resulting from assumed exercise of stock options and warrants	3,709,347	-----	3,710,274	-----
Average common shares and share equivalents outstanding	32,842,521 =====	28,936,768 =====	32,841,899 =====	29,553,485 =====
NET INCOME (LOSS)	\$ 1,334 =====	\$ (21,260) =====	\$ 2,469 =====	\$ (21,451) =====
EARNINGS (LOSS) PER SHARE:				

Primary	\$.04	\$ (.73)	\$.08	\$ (.73)
	=====	=====	=====	=====
Fully diluted	\$.04	\$ (.73)	\$.08	\$ (.73)
	=====	=====	=====	=====

</TABLE>

Primary earnings (loss) per share has been computed by dividing net income (loss) by the average common shares and share equivalents outstanding. Common share equivalents were computed using the treasury stock method. The average common stock market price for the period was used to determine the number of common share equivalents.

Fully diluted earnings (loss) per share has been computed in the same manner as primary earnings (loss) per share except that the higher of the average or end of period common stock market price was used to determine the number of common share equivalents.