## SECURITIES AND EXCHANGE COMMISSION

## FORM 8-K

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## **FILER**

#### **ENCYSIVE PHARMACEUTICALS INC**

CIK:887023| IRS No.: 133532643 | State of Incorp.:DE | Fiscal Year End: 1231

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## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

## FORM 8-K

**CURRENT REPORT** Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 5, 2007

# Encysive Pharmaceuticals Inc. (Exact name of registrant as specified in its charter)

Delaware	0-20117	13-3532643	
(State or other jurisdiction	(Commission	(IRS Employer	
of incorporation)	File Number)	Identification No.)	
4848 Loop Central Drive, St	77081		
(Address of principal executive offices)		(Zip Code)	
Registrant <sup>*</sup>	s telephone number, including area code: 713-	796-8822	
	Not Applicable		
(Former	name or former address, if changed since last i	report.)	
Check the appropriate box below if the Form 8-Reche following provisions (see General Instruction	, ,	e filing obligation of the registrant under any of	
☐ Written communications pursuant to Rule 425	5 under the Securities Act (17 CFR 230.425)		
☐ Soliciting material pursuant to Rule 14a-12 ur	nder the Exchange Act (17 CFR 240.14a-12)		
☐ Pre-commencement communications pursuan	t to Rule 14d-2(b) under the Exchange Act (17	CFR 240.14d-2(b))	
☐ Pre-commencement communications pursuan	t to Rule 13e-4(c) under the Exchange Act (17	CFR 240.13e-4(c))	

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#### Item 7.01. Regulation FD Disclosure.

In accordance with General Instruction B.2. of Form 8-K, the information presented under this Item 7.01 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such a filing.

Representatives of Encysive Pharmaceuticals Inc. (the "Company") intend to make presentations beginning on Monday, November 5, 2007, at the Acumen BioFin Rodman & Renshaw 9th Annual Healthcare Conference (the "Conference"), in New York, New York, with a formal presentation to be made on Monday, November 5, 2007 at 12:20 p.m. Eastern time.

The Company is furnishing herewith data being presented by certain of its executive officers beginning on November 5, 2007 at the Conference. Beginning at 12:20 p.m. Eastern time on Monday November 5, 2007, an audio webcast of their remarks and accompanying graphic presentation will be made available on our website at www.encysive.com.

The Company does not undertake to update the information as posted on its website; however, it may post additional information included in future press releases and Forms 8-K, as well as posting its periodic Exchange Act reports.

#### Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

99.1 Presentation dated November 5, 2007.

[SIGNATURE PAGE FOLLOWS]

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ENCYSIVE PHARMACEUTICALS INC. (Registrant)

Date: November 5, 2007

/s/ Paul S. Manierre

Paul S. Manierre Vice President, General Counsel

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## EXHIBIT INDEX

Exhibit No. Description

99.1 Presentation dated November 5, 2007.

# Acumen BioFin Rodman & Renshaw 9<sup>th</sup> Annual Healthcare Conference



November 5, 2007

# Forward-Looking Statements

This presentation contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are subject to certain risks, trends and uncertainties that could cause actual results to differ materially from those projected. Among these risks, trends and uncertainties are decisions by the U.S. Federal and Drug Administration (FDA) regarding whether and when to approve THELIN, "timing and outcome of regulatory action on competing products in the EU; the availability of financing and revenues sufficient to fund research and development of THELIN, TBC3711 and our other product candidates, commercial business operations and to repay our outstanding indebtedness; our estimate of the sufficiency of our existing capital resources; market acceptance of THELIN in the EU, Canada and Australia and the actual rate of acceptance, our ability to raise additional capital to fund cash requirements for future commercial and research and development operations; the accuracy of our estimates concerning market sizes and patient populations for PAH, diastolic heart failure, resistant hypertension and other therapeutic categories in which we are development activities; the scope of our own patents and our ability to protect our patents and other intellectual property for THELIN, TBC3711 and our other products under development, potential delays in the timelines for initiating clinical trials, enrolling patients and obtaining results of clinical trials with respect to THELIN. TBC3711 and our other products under development, our ability to attract and retain qualified personnel, reduced estimates concerning the PAH patient population and PAH diagnosis rates in markets where THELIN" is approved our inability to predict revenues from THELIN to the EU. Canada and Australia and expense levels in 2007 and beyond, the ability of our subsidiary to repay the notes recurred by royalties on Argatroban sales

# Investment Highlights

## Two Marketed Products

- <u>THELIN®</u> (sitaxentan sodium) developed by Encysive and is approved in the EU, Canada and Australia
  - THELIN is indicated for the treatment of pulmonary arterial hypertension (PAH)
- Argatroban was developed by Encysive and is marketed by GlaxoSmithKline in the U.S. and Canada
  - Argatroban is indicated for the treatment of heparin-induced thrombocytopenia
  - Royalty stream has been monetized

## Robust Pipeline

- Four phase II studies underway
  - THELIN and TBC3711 being evaluated in large market cardiovascular disease opportunities

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# Lead Product/Program — THELIN in PAH

## Pulmonary Arterial Hypertension (PAH)

- Rare, life-threatening condition causing high blood pressure in the lungs due to narrowing and stiffening of pulmonary arteries
- Symptoms include shortness of breath, fatigue, dizzy spells, fainting, chest pain, and swelling of ankles and legs
- PAH may develop without a known cause (primary or idiopathic disease)
- PAH is more commonly related to other conditions, such as connective tissue disease (e.g., systemic lupus or scleroderma), congenital heart disease or HIV

# THELIN is Approved in Markets Generating \$450 Million Today

- THELIN is approved for treatment of PAH in Europe, Canada and Australia
  - Today, we estimate these markets are growing at greater than 30% with projected 2007 ETRA category sales of >\$450 million\*
- THELIN is launched in UK, Germany, Ireland, Netherlands, Spain and France
- Commercial launch in Italy 4Q 2007
- Canada's Common Drug Review Process expected to continue into next year

\*Source: Encysive Pharmaceuticals Inc. Internal Market Estimates

# European Operations Established

- Encysive headquartered outside London, UK
- Approximately 35 sales reps when fully launched
- Sales to date largely from UK and Germany
- Launched in Spain in September and in France in October
- 2008: Big five EU countries will be selling Thelin

# European Commercial Team

- Thierry Plouvier, MD VP, Europe
  - Organon, Chiesi, Lilly
- Carl Sterritt, EU Operations
  - United Therapeutics, Europe
- Phina Deichmann, EU Marketing
  - ▶ Chiron
- Andreas Off Germany
  - CSK, BMS Oncology
- Francesco Arcudi Italy
  - Dompe
- Eva Begaud France
  - ▶ TKT
- Stephen Tague UK
  - Neu-Tec, Cilead

## Encysive EU: Headquarter-Based Medical Team

- Christian Schweiger, MD, PhD
   Medical Director Europe, Sr Director Encysive
   Physician by training, PhD in Clinical Pharmacology at the University of Hamburg
- Ed Parsley, D.O.
   Executive Director, Global Medical Affairs
   Oklahoma State University of Osteopathic Medicine and Surgery, Board
   Certified Internal Medicine, Pulmonary Medicine, Critical Care Medicine and Sleep Medicine
- Neil Davie, PhD
   Director of Scientific Affairs
   Imperial College School of Medicine, PhD in Cell and Molecular Biology
- Tommy A Brock, PhD
   Medical Science Liaison Consultant, Europe
   Professor of Internal Medicine, University of Texas Medical School at
   Houston, experience and extensive in-depth knowledge of vascular biology
   and cardiovascular therapies
- Heather Giles, PhD
   VP, Technical Operations (Europe) and Strategic Planning
   PhD in Pharmacology from University College, London; GlaxoSmithKline
   R&D and GlaxoWellcome R&D

## Encysive EU: Country-Based Medical Team

- Bernhard Kaumanns, MD
   Medical Director Cermany-Austria-Swiss
   Trauma & Orthopedic Surgery, University of Aachen
- Andrew Saich, BSc.(Hons) MRCP
   Medical Director UK and Ireland
   Royal College of Physicians, London, MRCP in General Medicine;
   Charing Cross and Westminster Medical School, London, MBBS in
   Emergency Medicine
- Enrica Bucchioni, MD
   Medical Director Italy
   Medical Degree: University of Milan; Post-graduate specialty and
   PhD in Respiratory Diseases: University of Milan and Imperial
   College School of Medicine, London
- Pilar Vallejo, MD, PhD
   Medical Advisor Spain (Praxis)
   Universidad Autónoma Madrid. Speciality in Clinical Microbiology

# THELIN: Competitive Profile

- Once-daily oral tablet requiring no titration
- Highly selective, with a high affinity for ETa
  - Only approved selective ETRA for PAH in the EU
- Rate of liver enzyme elevations similar to placebo
- Approved for primary PAH and PAH associated with CTD
- No clinically meaningful interaction with sildenafil
- Only ETRA with comparator data
- Easily managed interaction with warfarin

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# U.S. Regulatory Status

- FDA says THELIN is "Approvable"
- Agency recommends an additional Phase III trial for marketing clearance
- Encysive is now moving forward with study
  - ▶ STRIDE-5
  - Working with FDA to finalize a study protocol
  - Details of the study to be announced once protocol discussions are concluded with FDA

## U.S. PAH Market Will Remain Attractive

- US ETRA market projected to exceed \$1 billion in 2010\*
  - Disease awareness will continue to expand diagnosis
  - ▶ ETRAs projected to remain a therapeutic mainstay
- Encysive believes THELIN can capture a meaningful share of ETRA market in the US

\*Source: Encysive Pharmaceuticals Inc. Internal Market Estimates

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## THELIN in Diastolic Heart Failure (DHF)

- Phase 2 trial fully enrolled
- Approximately 150 DHF patients from 40 centers
- Randomized, placebo controlled study
- Primary endpoint: Change in exercise capacity
- Data expected mid 2008
- Positive results sets stage for initiation of pivotal studies

# Diastolic Heart Failure (DHF)

- DHF characterized by the signs and symptoms of chronic heart failure (historically known as CHF with normal ejection rate)
- Few studies focused only on DHF
- Large Market Opportunity
  - Estimated 4.4 million patients in North America and Europe\*
- Few treatment options available

\*Source: Encysive Pharmaceuticals Inc. Internal Market Estimates

## Next Generation ETRA: TBC3711

- TBC3711 is Encysive's next generation, highly selective ETRA
  - ▶ 100,000 times selective for endothelin A receptor
  - More potent than THELIN
  - ▶ High oral bio-availability

# Resistant Hypertension (rHTN)

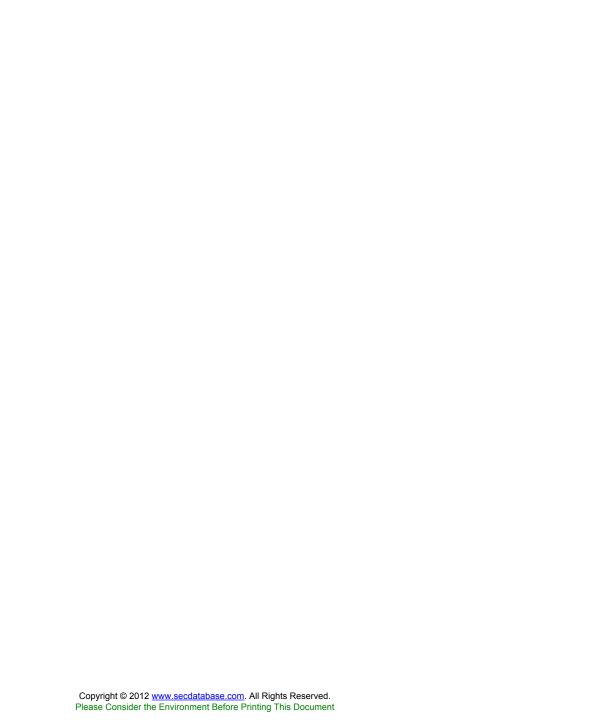
- Defined as persistent blood pressure above 140/90 despite treatment with three anti-hypertensive therapies, including a diuretic
  - Easily identifiable patient population
  - By definition, area of high unmet medical need
- Large Market Opportunity
  - Estimated 4.5 million existing patients in North America and Europe\*

\*Source: Encysive Pharmaceuticals Inc. Internal Market Estimates

# Resistant Hypertension Study

- Randomized, placebo controlled dose-ranging study
  - Approximately 150 patients
  - Primary endpoint: sitting and standing BPs taken pre-dose and 2 hours post-dose during clinic visits
- Enrollment ongoing
- Positive results sets stage for initiation of pivotal studies

PROPRIETARY PRODUCTS	Pre-Clin I	П	— Phase III	NDA	Market	Indication
THELIN® Oral- EU, CA. AU						PAH
THELIN™ Oral- US						PAH
THELIN™ Oral						DHF
THELIN™ Oral						Undisclosed
THELIN™ Intravenous						Post-surgery PH
TBC3711 Oral						Resistant HTN
TBC3711 Intravenous						Undisclosed
CCR9						IBD
PC2 Oral*						Undisclosed
PC3 Intravenous						Undisclosed
PARTNERED PRODUCTS						
Argatroban						HIT, PCI
Bimosiamose						Asthma, Psoriasis
TBC4746						MS, Asthma



# **Upcoming Milestones**

- Commercial milestones
  - ▶ Reimbursement and launch of THELIN in Italy 4Q '07
- Clinical milestones
  - Report results from Phase 2 THELIN trial for Diastolic Heart Failure - mid 2008
  - CCR9 program to enter human testing for Inflammatory Bowel Disease - 2008

## Key Personnel

- George W. Cole, President and CEO
  - Joined Encysive in 2005 as COO, promoted to CEO in June 2007
  - Former President of Altana Pharma U.5, a subsidiary of Germany-based Altana Pharma AG
- Richard Dixon, Ph.D., Senior VP, Research; CSO
  - Co-founded Encysive in 1989
  - Former Director and Head of Molecular Biology at Merck Sharp & Dohme Research Laboratories, a division of Merck & Co
- Thierry A. Plouvier, M.D., Vice President, European Operations
  - Joined Encysive in March 2006 to oversee operations in the European Union
  - Former President and Chief Executive Officer Previously at Organon SA
- Jeffrey Keyser, VP, Regulatory Affairs
  - Joined Encysive in April 2004
  - Previously served as Vice President, Development and Regulatory Affairs of Adams Laboratories
- Paul S. Manierre, Esq., VP and General Counsel.
  - Joined Encysive in October 2005
  - Previously worked at Eisai Inc., a research-based pharmaceutical company where he served as Associate General Counsel
- Richard A. Goeggel, VP, Finance
  - Joined Encysive in 2001, appointed the Corporate Treasurer in 2006, promoted to VP. November 2007.
  - Holds an A.B. in Economics, M.B.A. in Accounting and Finance and is C.P.A

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