

SECURITIES AND EXCHANGE COMMISSION

FORM 10-K

Annual report pursuant to section 13 and 15(d)

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COVENTRY HEALTH CARE INC

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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 10-K**

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the Fiscal Year Ended December 31, 2012
OR
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

COMMISSION FILE NUMBER 1-16477



COVENTRY HEALTH CARE, INC.

(Exact name of registrant as specified in its charter)

Delaware

52-2073000

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

6720-B Rockledge Drive, Suite 700, Bethesda, Maryland 20817

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (301)581-0600

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:

Name of each exchange on which registered:

Common Stock, \$.01 par value

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one). Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of the registrant's voting and non-voting common equity held by non-affiliates of the registrant as of June 30, 2012 (computed by reference to the closing sales price of such stock on the NYSE® stock market on such date) was \$4,215,702,482.

As of January 31, 2013, there were 134,604,569 shares of the registrant's voting Common Stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Parts of the registrant's Proxy Statement for its 2012 Annual Meeting of Stockholders to be filed with the Commission pursuant to Regulation 14A subsequent to the filing of this Form 10-K Report are incorporated by reference in Items 10 through 14 of Part III hereof.

COVENTRY HEALTH CARE, INC.
FORM 10-K
TABLE OF CONTENTS

PART I.

Item 1:	Business	5
Item 1A:	Risk Factors	20
Item 1B:	Unresolved Staff Comments	32
Item 2:	Properties	32
Item 3:	Legal Proceedings	32
Item 4:	Mine Safety Disclosures	32

PART II.

Item 5:	Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	33
Item 6:	Selected Financial Data	34
Item 7:	Management's Discussion and Analysis of Financial Condition and Results of Operations	34
Item 7A:	Quantitative and Qualitative Disclosures About Market Risk	55
Item 8:	Financial Statements and Supplementary Data	57
Item 9:	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	93
Item 9A:	Controls and Procedures	93
Item 9B:	Other Information	94

PART III.

Item 10:	Directors, Executive Officers and Corporate Governance	96
Item 11:	Executive Compensation	96
Item 12:	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	96
Item 13:	Certain Relationships and Related Transactions and Director Independence	96
Item 14:	Principal Accountant Fees and Services	97

PART IV.

Item 15:	Exhibits and Financial Statement Schedules	98
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SIGNATURES	108
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INDEX TO EXHIBITS	109
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PART I

Cautionary Statement Regarding Forward-Looking Statements

This Form 10-K contains forward-looking statements which are subject to risks and uncertainties in accordance with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are defined as statements that are not historical facts and include those statements relating to future events or future financial performance. Forward-looking statements typically include assumptions, estimates or descriptions of our future plans, strategies and expectations, and are generally identifiable by the use of the words “anticipate,” “will,” “believe,” “estimate,” “expect,” “intend,” “seek,” or other similar expressions. Examples of these include discussions regarding our operating and growth strategy, projections of revenue, income or loss and future operations. Unless this Form 10-K indicates otherwise or the context otherwise requires, the terms “Coventry,” “we,” “our,” “our Company,” “the Company” or “us” as used in this Form 10-K refer to Coventry Health Care, Inc. and its subsidiaries as of December 31, 2012.

These forward-looking statements may be affected by a number of factors, including, but not limited to those contained in Item 1A, “Risk Factors,” of this Form 10-K. Actual operations and results may differ materially from those expressed in this Form 10-K. Among the risk factors that may materially affect our business, operations or financial condition are the ability to accurately estimate and control future health care costs; the ability to increase premiums to offset increases in our health care costs; general economic conditions and disruptions in the financial markets; changes in legal requirements and healthcare industry practices from recently enacted federal or state laws or regulations, court decisions, or government audits, investigations and proceedings; guaranty fund assessments under state insurance guaranty association law; changes in government funding and various other risks associated with our participation in Medicare and Medicaid programs; our ability to effectively implement and manage new or less seasoned markets, such as our Kentucky Medicaid program, including the implementation of appropriate risk adjustment revenue and management of the associated medical costs and the effect on our medical loss ratio; a reduction in the number of members in our health plans; the ability to acquire additional managed care businesses, enter into new markets and to successfully integrate acquired businesses into our operations, particularly while our merger with Aetna is pending; an ability to attract new members or to increase or maintain our premium rates; the non-renewal or termination of our government contracts, unsuccessful bids for business with government agencies or renewal of government contracts, unsuccessful bids for business with government agencies or renewal of government contracts on less favorable terms; failure of independent agents and brokers to continue to market our products to employers; a failure to obtain cost-effective agreements with a sufficient number of providers that could result in higher medical costs and a decrease in our membership; negative publicity regarding the managed health care industry generally or our Company in particular; a failure to effectively protect, maintain and develop our information technology systems; compromises of our data security; periodic reviews, audits and investigations under our contracts with federal and state government agencies; litigation including litigation based on new or evolving legal theories; volatility in our stock price and trading volume; our indebtedness, which imposes certain restrictions on our business and operations; an inability to generate sufficient cash to service our indebtedness; our ability to receive cash from our regulated subsidiaries; an impairment of our intangible assets; our certificate of incorporation, our bylaws and Delaware law, which could delay, discourage or prevent a change in control of our Company that our stockholders may consider favorable; and our proposed merger with Aetna, including, but not limited to, risks related to our failure to complete the merger with Aetna, our ability to attract, retain and motivate our key employees and executives in light of the pending merger, and limitations on our ability to conduct our business between now and the closing of the merger.

Item 1: Business

General

We are a diversified national managed healthcare company based in Bethesda, Maryland, dedicated to delivering high-quality health care solutions at an affordable price. Coventry provides a full portfolio of risk and fee-based products including Medicare and Medicaid programs, group and individual health insurance, workers' compensation solutions, and network rental services. With a presence in every state in the nation, Coventry's products currently serve approximately 5 million individuals helping them receive the greatest possible value for their health care investment.

Coventry was incorporated under the laws of the State of Delaware on December 17, 1997 and is the successor to Coventry Corporation, which was incorporated on November 21, 1986. Our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to these reports, as well as recent press releases can be accessed free of charge on the Internet at www.coventryhealthcare.com.

Proposed Merger

On August 19, 2012, we, Aetna Inc. ("Aetna") and Jaguar Merger Subsidiary, Inc. ("Merger Sub") entered into an Agreement and Plan of Merger, pursuant to which, subject to the satisfaction or waiver of certain conditions, Merger Sub will be merged with and into us, with the Company surviving the merger as a wholly-owned subsidiary of Aetna (the "Merger"). A copy of the Agreement and Plan of Merger was filed as Exhibit 2.1 to our Current Report on Form 8-K filed on August 20, 2012. We subsequently entered into Amendment No. 1 and Amendment No. 2 to the Agreement and Plan of Merger, which were filed as Exhibit 2.1 to our Current Reports on Form 8-K filed on October 23, 2012 and November 13, 2012, respectively. As used herein, the "Merger Agreement" means the Agreement and Plan of Merger, by and among Coventry, Aetna and Merger Sub, as amended. Under the terms of the Merger Agreement, our shareholders will receive \$27.30 in cash, without interest, and 0.3885 of an Aetna common share for each share of our common stock. The total transaction was estimated at \$7.3 billion, including the assumption of our debt, based on the closing price of Aetna common shares on August 17, 2012.

On November 21, 2012, our stockholders voted at the stockholder special meeting to approve the adoption of the Merger Agreement. Of the 104,941,398 shares voting at the special meeting of stockholders, more than 99% voted in favor of the adoption of the Merger Agreement, which represented approximately 78% of our total outstanding shares of common stock as of the October 15, 2012 record date.

The consummation of the Merger is subject to customary closing conditions, including, among others, the absence of certain legal impediments to the consummation of the Merger, the receipt of specified governmental consents and approvals, the early termination or expiration of the waiting period under the Hart-Scott-Rodino Antitrust Improvement Act of 1976, and, subject to certain exceptions, the accuracy of representations and warranties made by us and Aetna, respectively, and compliance by us and Aetna with their respective obligations under the Merger Agreement. The Merger is not expected to close until mid-2013.

Division Overview

During the first quarter of 2012, we reorganized the executive management team to better align resources and provide continued focus on areas of future growth. As a result of this reorganization, we realigned our segments during the first quarter of 2012 to reflect the manner in which the chief operating decision maker reviews financial information. Accordingly, we have the following three reportable segments: Commercial Products, Government Programs, and Workers' Compensation. Each of these segments, which we also refer to as "Divisions," is separately managed and provides separate operating results that are evaluated by our chief operating decision maker.

The Commercial Products Division is primarily comprised of our traditional health plan based Commercial and Individual Risk business. Our health plans offer commercial risk products, including health maintenance organization ("HMO"), preferred provider organization ("PPO") and point of service ("POS") products, to individuals and employer groups of all sizes. We offer these products on an underwritten or "risk" basis where we receive a monthly premium in exchange for assuming underwriting risks, including all medical and administrative costs. Additionally, through this Division we contract with various federal employee organizations to provide health insurance benefits under the Federal Employees Health Benefits Program ("FEHBP") and offer administrative services only ("ASO") products to businesses that self-insure their employee health benefits, including medical claims administration, pharmacy benefits management ("PBM"), utilization management and quality assurance programs for a fixed fee with the customer assuming the risk for medical costs. We also offer consumer-directed benefit options including health reimbursement accounts ("HRA") and health savings accounts ("HSA") to our commercial customers.

We operate local health plans that serve 27 states, primarily in the Mid-Atlantic, Midwest, Mountain West and Southeast United States. Our health plans are operated under the names Altius Health Plans, Coventry, Coventry Health Care, CoventryCares, Coventry Health and Life, HealthAmerica, HealthAssurance, HealthCare USA and WellPath. Our health plans are generally located

in small to mid-sized metropolitan areas. For a complete list of our significant subsidiaries, refer to Exhibit 21 included with this Annual Report on Form 10-K.

Our network rental business offers provider network rental services through a national PPO network to national, regional and local third-party administrators (“TPAs”) and insurance carriers. Our behavioral health benefits business provides coordination of comprehensive mental health and substance abuse treatment. The Commercial Products Division also contains our dental services business.

The Government Programs Division includes our Medicare Part D and traditional health plan based Medicare Advantage Coordinated Care Plans (“Medicare Advantage CCP”) and Medicaid products. Our Medicare Part D program provides eligible beneficiaries access to prescription drug coverage and receives premium payments from the federal government. Additionally, this Division provides comprehensive health benefits on a risk basis to members participating in the Medicare Advantage CCP and Medicaid programs (dual eligible beneficiaries) for which we receive premium payments from federal and state governments.

Our Workers’ Compensation Division is comprised of fee-based, managed care services, such as provider network access, bill review, pharmacy benefit management, durable medical equipment and ancillary services, and care management services to underwriters and administrators of workers’ compensation insurance.

Health Plan Markets

The geographic markets in which our health plans operate and the products offered in each market, during 2012, are described as follows:

- **Arkansas** - commercial products in Northwest Arkansas, Fort Smith, Hot Springs and Little Rock; and Medicare Advantage CCP products in 13 counties.
- **Delaware** - commercial products throughout the state.
- **Florida** - commercial products in South Florida, the Treasure Coast, the Tampa Bay area and certain counties in North Florida; Medicaid products in South Florida, the Treasure Coast and certain counties in North Florida and the state's panhandle; and Medicare Advantage CCP products in South Florida and the Tampa Bay area.
- **Georgia** - commercial products primarily in the greater Atlanta, Savannah, Augusta, Macon and Columbus metropolitan areas; and Medicare Advantage CCP products in 27 counties.
- **Idaho** - commercial products throughout the state.
- **Illinois** - commercial products throughout the state; and Medicare Advantage CCP products in portions of Eastern, Central, Western and Northern Illinois.
- **Iowa** - commercial products primarily in the Des Moines, Waterloo, Sioux City, Ames, Cedar Rapids and Iowa City metropolitan areas; and Medicare Advantage CCP products in 49 counties.
- **Kansas** - commercial products in the Kansas City and Wichita metropolitan areas as well as portions of Western Missouri; Medicaid products for the State of Kansas in portions of Eastern Missouri; and Medicare Advantage CCP products in the Kansas City, Topeka, and Wichita metropolitan areas as well as Southwest Missouri.
- **Kentucky** - Medicaid products in seven out of eight regions within the state.
- **Louisiana** - commercial products primarily in the New Orleans, Baton Rouge, Shreveport and Monroe metropolitan areas.
- **Maryland** - commercial products throughout the state; and Medicaid products in the Baltimore City, Baltimore County, Harford County and Cecil County.
- **Michigan** - Medicaid and Children's Health Insurance Program products in Wayne, Oakland, Macomb, Kalamazoo, St. Joseph, Cass and Hillsdale counties.
- **Missouri** - commercial products throughout the state; Medicare Advantage CCP products in Kansas City, Springfield, St. Louis and Central Missouri areas; and Medicaid products throughout the state.
- **Nebraska** - commercial and Medicaid products throughout the state; and Medicare Advantage CCP products in 17 counties.
- **Nevada** - commercial products primarily in the Las Vegas metropolitan area.
- **North Carolina** - commercial products primarily in the Raleigh-Durham, Greensboro, Winston-Salem, and Charlotte metropolitan areas; and Medicare Advantage CCP products in 15 counties.
- **Ohio** - commercial and Medicare Advantage CCP products in Eastern portions of the state.
- **Oklahoma** - commercial products in the Oklahoma City and Tulsa markets and Medicare Advantage CCP products in the Oklahoma City area.
- **Pennsylvania** - commercial products in all Pennsylvania markets; Medicare Advantage CCP products in the Pittsburgh, Philadelphia, Harrisburg and State College metropolitan areas; and Medicaid products throughout the majority of the state.
- **South Carolina** - commercial products in the Charleston, Columbia and Greenville-Spartanburg metropolitan areas.
- **South Dakota** - commercial products throughout Eastern South Dakota and Medicare Advantage CCP products in 12 counties.
- **Tennessee** - commercial products primarily in the metropolitan Memphis and West Tennessee areas, with additional networks in the far northern Mississippi counties of DeSoto and Tate; and Eastern Arkansas.
- **Texas** - Medicare Advantage CCP products in 20 counties that include Dallas, Houston, San Antonio and El Paso.
- **Utah** - commercial products throughout the state and Medicare Advantage CCP products in 13 counties.
- **Wyoming** - commercial products primarily in the lower Southwestern counties near Utah and Medicare Advantage CCP products in Uinta County.
- **Virginia** - commercial products primarily in the Richmond, Roanoke and Charlottesville metropolitan areas and the Shenandoah Valley and Medicaid products throughout most of the state.
- **West Virginia** - commercial and Medicaid products throughout the majority of the state.

Commercial Products Division

Health Plan Commercial Risk Products

Our health plans offer employer groups a full range of commercial risk products, including our HMO, PPO and POS products, designed to meet the needs and objectives of a wide range of employers and members as well as to comply with regulatory requirements. Our health plans also offer major medical and high-deductible products to individual consumers. The distribution of these products is through independent licensed brokers, directly from our sales organization or through our website. Our health plans had 1.5 million commercial risk members as of December 31, 2012 that accounted for \$5.7 billion of revenue in 2012.

Our health plan products vary with respect to product features, the level of benefits provided, the costs to be paid by employers and members, including deductibles and co-payments, and our members' access to providers without referral or preauthorization requirements.

Health Maintenance Organizations

Our health plan HMO products provide comprehensive health care benefits, including ambulatory and inpatient physician services, hospitalization, pharmacy, mental health, ancillary diagnostic and therapeutic services. In general, a fixed monthly premium covers all HMO services although benefit plans typically require co-payments or deductibles in addition to the basic premium. A primary care physician assumes overall responsibility for the care of a member, including preventive and routine medical care, and referrals to specialists and consulting physicians. While an HMO member's choice of providers is limited to those within the health plan's HMO network, the HMO member is typically entitled to coverage of a broader range of health care services than is covered by typical PPO or indemnity policies. Furthermore, many of our HMO products have added features to more easily allow "direct access" to providers.

Preferred Provider Organizations and Point of Service

Our health plan risk-based PPO and POS products also provide comprehensive managed health care benefits while allowing members to choose their health care providers at the time medical services are required. Members may use providers that do not participate in our health plan managed care networks but may incur higher co-payments and other out-of-pocket costs than if the member chooses a participating provider. Our health plans also offer high deductible products in conjunction with our consumer directed products. Premiums for our PPO and POS products are typically lower than HMO premiums due to the increased out-of-pocket costs borne by the members.

Health Plan Commercial Management Services Products

Our health plans offer management services and access to their provider networks to employers that self-insure their employee health benefits. The management services provided under these ASO arrangements typically include medical claims administration, pharmacy benefits management, utilization management and quality assurance programs for a fixed fee. Other features commonly provided to fully insured customers (such as value-added wellness benefits) are generally also available to ASO customers. These ASO arrangements typically do not involve our health plans assuming primary underwriting risk; rather, we are paid a fixed fee for providing management services and access to our provider networks. As of December 31, 2012, our health plans had approximately 730,000 non-risk health plan members.

We offer stop-loss insurance to enable us to serve as an integrated, single source for the health care needs of our self-insured clients. Stop-loss policies help curtail the risk assumed by our self-insured clients by covering such clients' expenses after they have paid out a predetermined amount. Stop-loss policies are written through our wholly-owned insurance subsidiaries and can be written for specific and/or aggregate stop-loss insurance.

In addition, we provide management services to plans in the FEHBP, which is the largest employer-sponsored group health program in the United States. In the FEHBP, federal employees have the opportunity to choose a health benefits carrier from a number of offered plans each year. We provide management services and/or serve as the plan administrator to multiple FEHBP plan sponsors, including the Mail Handlers Benefit Plan ("MHBP"), our largest client. The MHBP offers health care benefits under the FEHBP to federal employees and annuitants nationwide.

Commercial management services accounted for \$342.7 million of revenue for the year ended December 31, 2012.

Network Rental

We offer our national PPO network and other managed care products to national, regional and local TPAs and insurance carriers. Primarily operating on a business-to-business basis, network rental focuses on delivering managed care and administrative solutions that increase client efficiency and improve their product offerings. Network services are supplemented with a variety of

product offerings, including clinical management programs. Our network rental businesses accounted for \$86.5 million of revenue in 2012.

Behavioral Health Services

We operate in the managed behavioral healthcare industry and provide coordination of comprehensive mental health, substance abuse treatment and employee assistance programs (“EAP”) throughout the United States. These services are provided through MHNet Specialty Services, LLC and associated subsidiaries (“MHNet”), which is based in Austin, Texas. MHNet provides behavioral health and EAP services to health plans and employer clients and accounted for \$10.0 million of revenue, after intercompany eliminations, in 2012.

Dental Benefit Services

We offer a full suite of dental services, including insured and administrative plans for individuals and groups, a full-service dental third-party administrator specializing in private-label programs and a full suite of discount products. These services are offered through Group Dental Service, Inc. and associated subsidiary (“GDS”), which is based in Rockville, Maryland. GDS accounted for \$22.9 million of revenue, after intercompany eliminations, for the year ended December 31, 2012.

Government Programs Division

Medicare Part D

The Medicare Part D program provides eligible beneficiaries with access to prescription drug coverage. As part of the Medicare Part D program, eligible Medicare recipients are able to select a prescription drug plan. The Medicare Part D prescription drug benefit is subsidized by the federal government and is additionally supported by risk-sharing with the federal government through risk corridors designed to limit the profits or losses of the drug plans and through reinsurance for catastrophic drug costs. The government subsidy is based on the national weighted average monthly bid, by Medicare region, by participating plans for this coverage, adjusted for member demographics and risk factor payments. The beneficiaries will be responsible for the difference between the government subsidy and their benefit plan’s bid, together with the amount of their benefit plan’s supplemental premium. Additional subsidies are provided for dual-eligible beneficiaries and specified low-income beneficiaries.

The Medicare Part D plans are marketed under the brand names of First Health Premier, First Health Premier Plus and First Health Value Plus. Certain of these plans include an option with first dollar coverage (no deductible) and options for generic coverage within the coverage gap in which no insurance coverage under the standard Part D program is available. We have established partnerships with Medicare Supplement insurance carriers, preferred retail partners and brokerage channels nationwide to distribute Medicare Part D prescription drug products to Medicare beneficiaries on our behalf. Medicare beneficiaries can also purchase our Medicare Part D products via an internet-based Medicare Plan Finder tool. The Plan Finder tool, developed by the Centers for Medicare & Medicaid Services (“CMS”), allows Medicare beneficiaries to search and compare Medicare coverage options and products from their geographic area. The Medicare eligible beneficiaries can then purchase their product via the Plan Finder tool or by phone. Our Medicare Part D line of business covered approximately 1.6 million members as of December 31, 2012 and accounted for \$1.5 billion of revenue in 2012.

Health Plan Medicare Advantage CCP

As of December 31, 2012, our health plans operated Medicare Advantage CCP products in 15 states. CMS pays a county-specific fixed premium per member per month (“PMPM”) under our health plan Medicare contracts. Our health plans may also receive a monthly premium from their Medicare members and/or their employer. Our Medicare Advantage CCP line of business covered 259,000 members as of December 31, 2012 and accounted for \$2.9 billion of revenue in 2012.

Health Plan Medicaid

As of December 31, 2012, certain of our health plans offered health care coverage to Medicaid recipients in ten states. The health plans enter into Medicaid Managed Care contracts with each of these individual states. Under a Medicaid Managed Care contract, the participating state pays a premium PMPM based on the age, sex, eligibility category and, in some states, county or region of the Medicaid member enrolled. In some states, these premiums are adjusted further according to the health risk associated with the individual member. Our Medicaid line of business covered approximately 974,000 members as of December 31, 2012 and accounted for \$2.8 billion of revenue in 2012.

During 2012, we continued our Medicaid program expansion with contract awards from the Commonwealth of Pennsylvania, the State of Nebraska and the State of Virginia to provide services for their respective Medicaid programs. Additionally, we expanded our

Medicaid program through the acquisition of Children’s Mercy’s Family Health Partners (“FHP”) with Medicaid membership in Kansas and Missouri. On February 17, 2012, MO HealthNet, the Missouri Medicaid program, awarded us a

Medicaid contract through June 30, 2013. During the second quarter of 2012, we were notified of the non-renewal of the State of Kansas Medicaid contract, effective January 1, 2013, which we acquired in connection with the acquisition of FHP. As of December 31, 2012, we had approximately 151,000 Medicaid members in Kansas.

Workers' Compensation Division

We provide a full suite of integrated cost containment services to insurance carriers, TPAs, governmental entities and employer groups to assist in managing their workers' compensation and automobile claims. Our clients have access to our national provider network and our services are provided on a fee-for services basis. Our workers' compensation products accounted for \$757.8 million of revenue in 2012.

Our workers' compensation bill review system provides national and multi-regional workers' compensation clients with a system to integrate and manage their workers' compensation medical data. Our Bill Review system enables our clients to have an accurate and consistent application of state fee schedule pricing, including applicable rules, regulations and clinical guidelines. State fee schedules, which typically represent the maximum reimbursement for medical services provided to the injured worker, differ by state and change as state laws and regulations are passed and/or amended. Our Bill Review system features full integration with our provider network and provides a seamless process for determining claim payment rates. As part of the bill adjudication process, we subject bills to a proprietary process to detect duplicate bills and correct billing irregularities and inappropriate billing practices. In addition, our Bill Review system has a comprehensive reporting database that produces a standard set of client savings and management reports. Clients who utilize our Bill Review system have online access to their data and are able to create reports at their desktops.

Insurance carriers, TPAs and employers contract with our First Script PBM program. First Script provides access to a retail network of over 67,000 pharmacies that can be accessed by workers' compensation claimants immediately after an injury has occurred. First Script continues to provide service to these claimants upon compensability confirmation throughout the duration of their workers' compensation claims. Home delivery of medication is included as part of First Script's integrated prescription solution. In addition to providing network access to workers' compensation claimants, First Script also offers a full suite of drug utilization review tools and reports to assist its clients in controlling their pharmacy costs. These tools go beyond basic formulary management and include predictive indicators of claim severity.

Our DME program ("DMEplus") provides our clients with full coordination of services, plus access to our national DME and ancillary provider network of over 7,000 general and specialty providers. Once a referral is submitted, DMEplus coordinates all the arrangements for services, equipment, and supplies.

Our Care Management Services seek to promote appropriate healthcare access and utilization by performing services designed to monitor cases and facilitate the return to work of injured or ill employees who have been out of work, receiving healthcare, or both for an extended period of time due to a work-related or auto incident or disability. We provide field case management services for workers' compensation cases through case managers working on a one-on-one basis with injured employees and their healthcare professionals, employers, TPAs and insurance company adjusters. Our case management services also consist of telephonic management of workers' compensation, as well as short-term disability, long-term disability and employee absences covered under the Family and Medical Leave Act. We provide our customers with access to healthcare professionals who perform independent medical examinations to evaluate the medical conditions and treatment plans of patients. Our technology enables customers to make on-line referrals and check on the current status of their cases. Customers use our pre-certification and concurrent review services, which are certified by URAC (formerly known as Utilization Review Accreditation Commission), to ensure that a physician or registered nurse reviews, and pre-certifies if appropriate, specified medical procedures for medical necessity and appropriateness.

Financial Information

Required financial information related to our business segments is set forth in Note B, Segment Information, to the consolidated financial statements.

Operational Areas

Provider Network

Our provider network is the core of our health plan, network rental, and workers' compensation businesses, providing the foundation for our products and services. We contract with hospitals, physicians and other health care providers that provide health care services at pre-negotiated rates to members and customers of various payors, including employee groups, workers' compensation payors, insurance carriers, TPAs, HMOs, self-insured employers, union trusts and government employee plans. Provider networks offer a means of

managing health care costs by reducing the per-unit price of medical services accessed through the network while providing an increased number of patients to providers.

Our national provider network optimizes client savings through a combination of increased penetration to a broad network and discounted unit cost savings. The majority of the facility contracts feature fixed rate structures that ensure cost effectiveness while incentivizing providers to control utilization. The fixed rate structures include per diems based on the intensity of care and/or Diagnosis Related Group based pricing for inpatient care. Hospital outpatient charges are controlled by fixed fee schedules or on a per case basis. For facilities or procedures not covered by fixed pricing arrangements, charge master limitations are generally negotiated, which seeks to reduce the increasing trend of health care unit cost.

Our health plans maintain provider networks in the local markets in which they operate. All of our health plans currently offer an open panel delivery system where individual physicians or physician groups contract with the health plans to provide services to members but also maintain independent practices in which they provide services to individuals who are not members of our health plans.

Most of our health plan contracted primary care and specialist physicians are compensated under an established local fee schedule that is structured around the resource-based relative value scale. Outpatient services are contracted on a discounted fee-for-service or a per case basis. Our health plans pay ancillary providers on a fixed fee schedule or a capitation basis. Prescription drug benefits are provided through a formulary and drug prices are negotiated at discounted rates through a national network of pharmacies.

Our health plans have capitation arrangements for certain ancillary health care services, such as laboratory services and, in some cases, physician and radiology services. Under some capitated and professional capitation arrangements, physicians may also receive additional compensation from risk sharing and other incentive arrangements. Capitation arrangements limit our health plans' exposure to the risk of increasing medical costs but expose them to risk as to the adequacy of the financial and medical care resources of the provider organization. Our health plans are ultimately responsible for the coverage of their members pursuant to the customer agreements. To the extent that a provider organization faces financial difficulties or otherwise is unable to perform its obligations under capitation arrangements, our health plans may be required to perform such obligations. Consequently, our health plans may have to incur costs in excess of the amounts they would otherwise have to pay under the original capitation arrangements. Medical costs associated with capitation arrangements made up approximately 9.0%, 8.2%, and 6.4% of our total medical costs for the years ended December 31, 2012, 2011, and 2010, respectively. We do not consider the financial risk associated with our existing capitation arrangements to be material.

The Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, "PPACA") requires the Department of Health and Human Services ("HHS") to establish a Medicare Shared Savings Program ("MSSP") that promotes accountability and coordination of care through the creation of Accountable Care Organizations ("ACOs"). The program allows plans to work with providers, physicians and other designated professionals and suppliers to form ACOs and work together to invest in infrastructure and redesign delivery processes to achieve high quality and efficient delivery of services. ACOs approved to participate in the MSSP that achieve quality performance standards established by HHS will be eligible to share in a portion of the amounts saved by Medicare. HHS has significant discretion to determine key elements of the program. In response to this initiative, we are implementing High Performance Networks ("HPNs") and gain share arrangements that align quality of care and cost incentives with our providers. HPNs are designed to deliver coordinated and efficient medical care to our members whereby the providers receive additional payments if each meets quality of care and cost targets aligning incentives with the payer.

Medical Management

We have established systems to monitor the availability, appropriateness and effectiveness of the patient care provided to our members by our network providers. We collect utilization data that is used to analyze over-utilization or under-utilization of services and to assist in arranging for appropriate care for our members and improving patient outcomes in a cost efficient manner. Our corporate medical department monitors the medical management policies of our subsidiaries and assists in implementing disease management programs, quality assurance programs and other medical management tools. In addition, we have internal quality assurance review committees made up of practicing physicians and staff members whose responsibilities include periodic review of medical records, development and implementation of standards of care based on current medical literature and the collection of data relating to results of treatment.

We have developed a comprehensive disease management program that identifies those members having certain chronic diseases, such as asthma and diabetes. Our case managers seek to proactively work with members and their physicians to facilitate appropriate treatment, help to ensure compliance with recommended therapies and educate members on lifestyle modifications to manage their disease. We believe that our disease management program promotes the delivery of efficient care and helps to improve the quality of health care delivered.

Our medical directors supervise medical managers who review and approve requests by physicians to perform certain diagnostic and therapeutic procedures for coverage in accordance with the health benefit plan. We use nationally recognized

clinical guidelines developed based on nationwide benchmarks that maximize efficiency in health care delivery and InterQual, a nationally recognized evidence-based set of criteria developed through peer reviewed medical literature. Medical managers also continually review the status of hospitalized patients and compare their medical progress with established clinical criteria, make hospital rounds to review patients' medical progress and perform quality assurance and utilization functions.

Medical directors also monitor the utilization of diagnostic services. Data showing each physician's utilization profile for diagnostic tests, specialty referrals and hospitalization are collected and presented to physicians. The medical directors monitor these results in an attempt to ensure the use of cost-effective, medically appropriate services.

We focus on the satisfaction of our members. We monitor appointment availability, member-waiting times, provider environments and overall member satisfaction. We continually conduct membership surveys of existing employer groups concerning the quality of services furnished and to obtain suggestions for improvement.

Information Technology

We believe that integrated and reliable information technology systems are critical to our success. We have implemented information systems to improve our operating efficiency, support medical management, underwriting and quality assurance decisions and effectively service our customers, members and providers. Each of our health plans operates on a single financial reporting system along with a common, fully integrated application that encompasses all aspects of our health plan commercial, government and non-risk business, including enrollment, provider referrals, premium billing and claims processing.

We have dedicated in-house teams providing infrastructure and application support services to our members. Our data warehouse collects information from all of our health plans and uses it in medical management to support our underwriting, product pricing, quality assurance, rate setting, marketing and contracting functions. We have dedicated in-house teams that convert acquired companies to our standard information systems as soon as practicable following the close of the acquisition.

In 2012, approximately 85.8% of our claim transactions were received from providers in a Health Insurance Portability and Accountability Act of 1996 ("HIPAA") compliant electronic data interface format. In 2012, our claims system auto adjudicated approximately 81.0% of all claims, which improves our claims processing efficiency and accuracy.

In January 2009, HHS published a final rule making changes to the formats used for certain electronic transactions and requiring the use of updated standard code sets for certain diagnoses and procedures known as ICD-10 code sets. While use of the ICD-10 code sets is not mandatory until October 1, 2014, we continue to modify our claims processes and systems to prepare for the implementation. PPACA requires HHS to adopt standards for additional electronic transactions and to establish operating rules to promote uniformity in the implementation of each standardized electronic transaction. HHS has adopted operating rules for health plan eligibility and health care claim status transactions. Covered entities were required to comply with these rules by January 1, 2013, but HHS has indicated that it will not enforce these requirements until March 31, 2013. In addition, HHS has established operating rules for health care electronic funds transfers and remittance advice transactions. Compliance with these rules is required by January 1, 2014. We have dedicated information technology teams that are efficiently addressing information system needs in support of these mandates, including upgrading and expanding the set of standardized diagnosis and procedure coding standards for all HIPAA transactions. Our strategy is to deploy the required changes so as to be fully compliant with the ICD-10 requirements by the required dates.

Marketing

We market our products and services directly to individuals, employer groups, multi-site accounts, self-insured employers and government employees. We also market on a business-to-business basis to our group health insurance carriers and TPAs, who then have primary responsibility for offering our services to their underlying clients. We also market through FEHBP health plan sponsors and directly to federal employees. Marketing is provided through our own direct sales staff and a network of non-exclusive, independent insurance brokers and agents focused on developing new business as well as retaining existing business.

Our commercial HMO, PPO and POS products are offered on a fully insured and self-funded basis. Our local health plans continue to expand the number of lower cost medical and pharmacy product options to improve health insurance affordability. These options include a family of "consumer-driven" products, whereby the employee bears a substantially greater proportion of health care costs. We have also introduced a number of innovative high deductible products with features that encourage appropriate primary care and prescription use, while offering the employer reasonable premiums.

Although our large group accounts may have benefit products offered to their employees by multiple carriers, our small and medium size groups are most commonly offered our services on an exclusive basis. In the case of insurance carriers, we typically enter into a master service agreement under which we agree to provide our cost management services to health plans maintained

by the carrier's customers. Our services are offered to new insurance policyholders and to existing policyholders at the time group health benefits are renewed.

Medicaid products are marketed to Medicaid recipients by state Medicaid authorities and through educational and community outreach programs coordinated by our employees.

Medicare Advantage products, which can include both medical and pharmacy benefits, are commonly promoted through direct sales, including mass media and direct mail to both individuals and retirees of employer groups that provide benefits to retirees. Networks of independent brokers are also used in the marketing of Medicare products. Our Medicare Part D product is marketed through our existing channels as well as through joint marketing arrangements with Medicare Supplement health insurers, TPAs and related broker distribution entities. Additionally, we have established partnerships with Medicare Supplement health insurers, preferred retail partners and brokerage channels nationwide to provide Medicare Advantage products to Medicare beneficiaries.

Workers' compensation services are marketed to insurance carriers and TPAs who in turn take responsibility for marketing our services to their prospects and clients. We also market directly to state funds, municipalities, self-insured payors and other distribution channels.

Significant Customers

Our health plan commercial risk products are diversified across a large customer base and no customer group comprises 10% or more of our managed care premiums. We received 11.7%, 10.0% and 11.2% of our management services revenue for the years ended December 31, 2012, 2011 and 2010, respectively, from the MHPB.

We received 34.2%, 32.7% and 35.6% of our managed care premiums for the years ended December 31, 2012, 2011 and 2010, respectively, from the federal Medicare programs throughout our various health plan markets and from national Medicare Part D products. The increase in 2012 is primarily due to higher Medicare Part D membership as a result of the addition of eight auto assign regions in 2012 as well as an increase in product offerings from two in 2011 to three in 2012. The decline in 2011 is primarily due to lower Medicare Part D membership as a result of the loss of auto assign regions as well as a reduction in product offerings from five in 2010 to two in 2011.

We also received 21.7%, 12.5% and 10.9% of our managed care premiums for the years ended December 31, 2012, 2011 and 2010, respectively, from our state-sponsored Medicaid programs throughout our various health plan markets. The increase in 2012 is primarily as a result of the new contract with the Commonwealth of Kentucky to provide services for the Commonwealth's Medicaid program and the acquisition of FHP with Medicaid membership in Kansas and Missouri. The Kentucky contract was awarded effective in the fourth quarter of 2011, and the acquisition of FHP was completed in the first quarter of 2012. The increase is also due to same-store growth in our Missouri market and expansion into new regions in our Nebraska, Pennsylvania and Virginia markets during the third quarter of 2012. In 2012, the Commonwealth of Kentucky and the State of Missouri accounted for 33.2% and 23.8% of our health plan Medicaid premiums, respectively.

During the second quarter of 2012, we were notified of the non-renewal of the State of Kansas Medicaid contract, effective January 1, 2013, which we assumed in connection with the acquisition of FHP. As of December 31, 2012, we had approximately 151,000 Medicaid members in Kansas.

Competition

The managed care industry is highly competitive, both nationally and in the individual markets we serve. Generally, in each market, we compete against local health plans and nationally focused health insurers and managed care plans. We compete for employer groups and members primarily on the basis of the price of the benefit plans offered, locations of the health care providers, reputation for quality care and service, financial stability, comprehensiveness of coverage, diversity of product offerings and access to care. We also compete with other managed care organizations and indemnity insurance carriers in obtaining and retaining favorable contracts for health care services and supplies.

We operate in a highly fragmented market with national, regional and local firms specializing in utilization review and PPO cost management services and with major insurance carriers and TPAs that have implemented their own internal cost management services. In addition, other managed care programs, such as HMOs and group health insurers, compete for the enrollment of benefit plan participants. We are subject to intense competition in each market segment in which we operate. We distinguish ourselves on the basis of our program quality, cost-effectiveness, proprietary computer-based integrated information systems, emphasis on commitment to service with a high degree of physician involvement, national provider network, including its penetration into secondary and tertiary markets, and our role as an integrated provider of PBM services.

Workers' compensation competition includes regional and national workers' compensation services companies and other service providers with an emphasis on PPO, clinical programs, PBM services or bill review. We differentiate ourselves based on our national PPO coverage and the ability to provide an integrated product, coupled with technology that reduces administrative cost. We compete with a multitude of PPOs, technology companies that provide bill review services, clinical case management companies, pharmacy benefit managers and rehabilitation companies for the business of these insurers. While experience differs with various clients, obtaining a workers' compensation insurer as a new client typically requires extended discussions and a significant investment of time. Given these characteristics of the competitive landscape, client relationships are critical to the success of our workers' compensation products.

Corporate Governance

Our Board of Directors has adopted a Code of Business Conduct and Ethics applicable to our directors and officers, including our Chief Executive Officer, Chief Financial Officer, Corporate Controller and employees. In addition, the Board of Directors has adopted Corporate Governance Guidelines and a Related Person Transactions Policy for our directors and committee charters for our Audit Committee, Compensation Committee and Nominating/Corporate Governance Committee. All of these documents, as amended, can be accessed on our website at www.coventryhealthcare.com through the "Corporate Governance" link under "Investor Relations." If we make any substantive amendments to the Code of Business Conduct and Ethics or grant any waiver, including any implicit waiver, from a provision of the Code of Business Conduct and Ethics to our Chief Executive Officer, Chief Financial Officer or Corporate Controller, we will disclose the nature of the amendment or waiver on that Web site or in a report on Form 8-K.

Government Regulation

As a managed health care company, we are subject to extensive government regulation of our products and services. The laws and regulations affecting our industry generally give state and federal regulatory authorities broad discretion in their exercise of supervisory, regulatory and administrative powers. These laws and regulations are intended primarily for the benefit of the members of the health plans. Managed care laws and regulations vary significantly from jurisdiction to jurisdiction and changes are frequently considered and implemented. For additional information, refer to Item 1A, "Risk Factors," of this Form 10-K.

Health Care Reform

In March 2010, President Obama signed into law PPACA, which imposes numerous provisions on managed care companies and represents significant change across the health care industry.

PPACA seeks to decrease the number of uninsured individuals and expand coverage through a number of health insurance market reforms. In order to expand coverage, PPACA allows states to expand eligibility under existing Medicaid programs to those at or below 133% of the federal poverty level by 2014. In addition, PPACA requires individuals to obtain health insurance or pay penalties and mandates that employers with more than 50 full-time employees offer affordable insurance to employees or pay an assessment. In addition, PPACA requires greater federal involvement in the regulation of health plans. For example, pursuant to PPACA, HHS, the Department of Labor and the Department of Treasury have jointly issued rules requiring health plans' summary of benefits, coverage guidelines and the glossary of terms to be easily understandable and comparable, and compliant with government-issued templates. In the future, PPACA will also prohibit the use of gender, health status, family history or occupation in setting premium rates and eliminates pre-existing condition exclusions.

Many of the provisions intended to expand insurance coverage, such as a mandate for individuals to obtain health insurance and for employers to provide insurance to employees, become effective in 2014. Additional provisions effective January 1, 2014 that address expansion of insurance coverage include prohibiting use of pre-existing conditions exclusions for adults, limiting premium ratings based on age, eliminating premium rating based on gender or health status and prohibiting annual benefit limits. On February 22, 2013, HHS released a final rule to implement certain of these provisions. Pursuant to the final rule, insurers may vary the premium rate for coverage in the individual and small group markets only based on family size, geography, age and tobacco use, and must generally offer coverage to and accept every employer or individual who applies for coverage. In addition, the final rule requires that insurers maintain a single risk pool for the individual market and single risk pool for the small group market (unless a state decides to merge the markets into a single risk pool). As a result, health insurance companies will not be able to group higher-cost individuals into separate risk pools that are charged higher premiums. Other market reforms are more immediate in nature and have already taken effect, such as prohibitions on lifetime limits on essential health benefits and the use of pre-existing condition exclusions for children up to age 19. In addition, PPACA creates new benefit mandates, including requiring preventative services and immunizations to be provided without member cost-sharing, as well as requiring dependent coverage for dependents up to age 26.

Effective January 1, 2011, PPACA mandated minimum medical loss ratios for commercial health plans such that the percentage of health coverage premium revenue spent on health care medical costs and quality improvement expenses be at least 80% for

individual and small group health coverage and 85% for large group coverage, with rebates to policyholders if the actual loss ratios fall below these minimums. To implement the minimum medical loss ratio requirements, HHS requires each health plan to report by June 1st of each year data regarding aggregate premiums, claims experience, quality improvement expenditures and non-claims costs incurred for policies issued in the large group, small group and individual markets for each state in which it issues policies. We continue to focus on selling, general and administrative expense efficiencies and on maintaining medical loss ratios across our business lines at levels that we believe will contribute to continued profitability. States may request waivers to medical loss ratio requirements for the individual market if the insurance commissioner determines there is a reasonable likelihood that destabilization will occur when the medical loss ratio requirement is applied. HHS has approved temporary alteration to the medical loss ratio in four states in which we have commercial business. The waivers, which allow for a more gradual phase-in of the minimum medical loss ratio requirement for the individual market, are expected to have a diminished effect in future years.

In addition to commercial plans, PPACA imposes minimum medical loss ratio requirements for Medicare Advantage plans beginning in 2014. Medicare Advantage plans will be required to remit payment to CMS if the plan's medical loss ratio is below 85%. If a plan fails to meet the medical loss ratio requirements for more than three consecutive years, new enrollment will be restricted. If a plan fails to meet the requirements for five consecutive years, its contract with CMS will be terminated. On February 15, 2013, CMS released a proposed rule to implement these requirements. Under the proposed rule, a Medicare Advantage plan's medical loss ratio would be calculated in a manner that is generally consistent with the approach required under the rules for commercial plans.

Further, PPACA imposes significant Medicare Advantage funding cuts, including reducing payment rates, during a two, four or six year period beginning in 2012, based on fee-for-service benchmarks and quality rankings. PPACA also provides for significant new taxes, including an industry user tax paid by health insurance companies beginning in 2014, an annual fee imposed on average covered lives in health insurance policies issued on individuals resident in the U.S. for fiscal years beginning after September 30, 2012 and ending before September 30, 2019, and an excise tax of 40% on employers offering high cost health coverage plans beginning in 2018. Effective for taxable years beginning after December 31, 2012, PPACA prohibits us from deducting annual compensation exceeding \$500,000 annually for any employee or other individual providing services to the Company that was earned in 2010 or subsequent years on our Corporate income tax returns, which will result in a higher effective income tax rate.

In addition, PPACA will lead to increased state legislative and regulatory initiatives in order for states to comply with new federal mandates and to participate in grants and other incentive opportunities. For example, by 2014, states may establish insurance exchanges (either as a governmental entity or non-profit entity) that facilitate individual purchases of qualified health plans and assist qualified small employers with enrolling their employees in qualified health plans. For states that choose not to establish insurance exchanges, HHS will assume primary responsibility for operating the exchanges. PPACA also allows states to expand eligibility under existing Medicaid programs to those at or below 133% of the poverty level by 2014. PPACA requires insurers to submit to HHS and state regulators justifications for certain predefined rate increases and mandates that these justifications be publicly disclosed. Beginning September 1, 2011, any rate increase of 10% or more is subject to additional review for reasonableness by the state or, if the state lacks an adequate process, by HHS. Beginning in September 2012, state-specific guidelines replaced the 10% threshold in states with an adequate process as determined by HHS. In addition to state reform efforts related to PPACA, several states are considering, or may consider, legislative proposals that could affect our ability to obtain appropriate premium rates and that would mandate certain benefits and forbid certain policy provisions. We cannot predict the full effect of PPACA and the changes that government authorities will approve in the future. It is probable that those changes will have an adverse effect on our business or results of operations.

In June 2012, the U.S. Supreme Court upheld the constitutionality of PPACA, including the individual mandate. However, the U.S. Supreme Court held that HHS may not withhold existing Medicaid funding from states that do not adopt the Medicaid expansion provisions of PPACA, but may withhold new Medicaid funding associated with the expansion. Thus, states may opt not to implement the Medicaid expansion. A number of state governors have stated that they oppose their state's participation in the expanded Medicaid program, but these statements are not legally binding and may be subject to change.

PPACA and state reform efforts, whether independent of or related to PPACA, represent significant change across the health insurance industry, the effect of which is not fully known due to PPACA's complexity, the numerous regulations still to be issued or finalized that will detail its requirements, the lack of interpretive guidance, the gradual and potentially delayed implementation, pending court challenges, possible amendment of PPACA and uncertainty around state reform efforts. We cannot predict the full effect of PPACA and state reform efforts at this time or provide assurance that those changes will not have an adverse effect on our business or results of operations.

State Regulation

The states served by our health plans provide the principal legal and regulatory framework for the commercial risk products offered by our insurance companies and HMO subsidiaries. Our regulated subsidiaries are required by state law to file periodic reports, to meet certain minimum capital and deposit and/or reserve requirements and may be restricted from paying dividends to the parent or making other distributions or payments under certain circumstances. They also are required to provide their members with certain mandated benefits. Our HMO subsidiaries are required to have quality assurance and educational programs for their professionals and enrollees. Certain states' laws further require that representatives of the HMOs' members have a voice in policy making. Most states impose requirements regarding the prompt payment of claims and several states permit "any willing provider" to join our network. Compliance with "any willing provider" laws could increase our medical costs and cost to administer provider networks.

We also are subject to the insurance holding company regulations in the states in which our regulated subsidiaries operate. These laws and associated regulations generally require registration with the state department of insurance and the filing of reports describing capital structure, ownership, financial condition, certain inter-company transactions and business operations. Most state insurance holding company laws and regulations require prior regulatory approval or, in some states, prior notice of acquisitions or similar transactions involving regulated companies and of certain transactions between regulated companies and their parents. In connection with obtaining regulatory approvals of acquisitions, we may be required to agree to maintain the capital of our regulated subsidiaries at specified levels, guarantee the solvency of such subsidiaries or satisfy other conditions. Generally, our regulated subsidiaries are limited in their ability to pay dividends to their parent due to the requirements of state regulatory agencies that the subsidiaries maintain certain minimum capital balances.

Most states impose risk-based or other net worth-based capital requirements on our regulated entities. These requirements assess the capital adequacy of the regulated subsidiary based upon the investment asset risks, insurance risks, interest rate risks and other risks associated with the subsidiary's business. If a subsidiary's capital level falls below certain required capital levels, it may be required to submit a capital corrective plan to regulatory authorities and, at certain levels, may be subjected to regulatory orders, including regulatory control through rehabilitation or liquidation proceedings. See Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources," of this Form 10-K for more information.

Our workers' compensation customers are also subject to state governmental regulation. Historically, governmental strategies to contain medical costs in the workers' compensation field have been limited to legislation on a state-by-state basis. Many states have adopted guidelines for utilization management and have implemented fee schedules that list maximum reimbursement levels for health care procedures. In certain states that have not authorized the use of a fee schedule, we adjust bills to the usual and customary levels authorized by the payor.

Privacy, Security and other HIPAA Requirements

The use, disclosure and secure handling of individually identifiable health information by our business is regulated at the federal level, including the privacy provisions of the Gramm-Leach-Bliley Act and privacy and security regulations pursuant to HIPAA. Many of our business operations are considered to be covered entities (entities covered by HIPAA), while others are classified as business associates (entities that handle identifiable information on behalf of covered entities). In addition, our privacy and security practices are subject to various state laws and regulations. Varying requirements and enforcement approaches in the different states may adversely affect our ability to standardize our products and services across state lines. These state and federal requirements change frequently as a result of legislation, regulations and judicial or administrative interpretations. The American Recovery and Reinvestment Act of 2009 ("ARRA") broadened the scope of the HIPAA privacy and security regulations. Among other things, ARRA extended the application of certain provisions of the HIPAA security and privacy regulations to business associates and subjected business associates to civil and criminal penalties for violation of the regulations. On January 17, 2013, HHS released a final rule that implements many of these ARRA provisions and becomes effective March 26, 2013. The final rule subjects business associates and their subcontractors to direct liability under the HIPAA privacy and security regulations and will likely require amendments to existing agreements with business associates. In addition, a covered entity may be subject to penalties as a result of a business associate violating HIPAA, if the business associate is found to be an agent of the covered entity. Covered entities and business associates must comply with the final rule by September 23, 2013, except that existing business associate agreements may qualify for an extended compliance date of September 23, 2014.

ARRA also strengthened the enforcement provisions of HIPAA, which may result in increased enforcement activity. Under ARRA, HHS is required to conduct periodic HIPAA compliance audits of covered entities and their business associates. In 2012, HHS audited 115 covered entities and has announced its intent to conduct additional audits. ARRA broadened the applicability of the criminal penalty provisions under HIPAA to employees of covered entities and requires HHS to impose penalties for violations resulting from willful neglect. ARRA also significantly increased the amount of the civil penalties, with penalties of up to \$50,000

per HIPAA violation with a maximum civil penalty of \$1,500,000 in a calendar year for violations of the same requirement. In addition, state attorneys general may bring civil actions seeking either an injunction or damages in response to violations of HIPAA privacy and security regulations that threaten the privacy of state residents. The 2013 final rule implements many of the ARRA enforcement requirements. In the rule, HHS removed the requirement that HHS attempt to resolve HIPAA violations through informal means, such as allowing a covered entity to implement a corrective action plan, prior to imposing penalties. Instead, HHS has the discretion to resolve violations by moving directly to impose monetary penalties.

Covered entities must report breaches of unsecured protected health information (individually identifiable health information that has not been encrypted or otherwise secured in compliance with HHS's guidelines) to affected individuals without unreasonable delay, but not to exceed 60 days of discovery of the breach by the covered entity or its agents. Notification must also be made to HHS and, in certain situations involving large breaches, to the media. In its 2013 final rule, HHS modifies this breach notification requirement by creating a presumption that all non-permitted uses or disclosures of unsecured protected health information are breaches unless the covered entity or business associate establishes that there is a low probability the information has been compromised. State and local authorities are increasingly focused on the importance of protecting individuals from security breaches and identity theft, with a significant number of states requiring businesses to notify individuals of security breaches involving personal information.

HIPAA includes administrative requirements directed at simplifying electronic data interchange through standardizing transactions and establishing uniform health care provider, payor and employer identifiers. Transactions subject to these requirements include health care claims, enrollment, payment and eligibility. In addition, PPACA requires HHS to adopt standards for additional electronic transactions and to establish operating rules to promote uniformity in the implementation of each standardized electronic transaction. HHS has adopted standards for electronic funds transfers and established operating rules for health plan eligibility, claim status, electronic funds transfers and remittance advice transactions.

HIPAA also imposes obligations for health insurance issuers and health benefit plan sponsors. HIPAA requires guaranteed health care coverage for small employers having two to 50 employees and for individuals who meet certain eligibility requirements. HIPAA also requires guaranteed renewability of health coverage for most employers and individuals and contains nondiscrimination requirements. HIPAA limits exclusions based on pre-existing conditions for individuals covered under group policies to the extent the individuals had prior creditable coverage.

Failure to comply with any of the statutory and regulatory HIPAA requirements, state privacy and security requirements and other similar federal requirements could subject us to significant penalties.

ERISA

The provision of services to certain employee health benefit plans is subject to the Employee Retirement Income Security Act of 1974 ("ERISA"). ERISA regulates certain aspects of the relationships between us and employers who maintain employee benefit plans subject to ERISA. Some of our administrative services and other activities may also be subject to regulation under ERISA. For instance, the U.S. Department of Labor regulations under ERISA (insured and self-insured) regulate the time allowed for health and disability plans to respond to claims and appeals, establish requirements for plan responses to appeals and expand required disclosures to participants and beneficiaries. These requirements and the provisions thereunder have been expanded by PPACA, including external review procedures. In addition, some states require licensure or registration of companies providing third-party claims administration services for benefit plans. We provide a variety of products and services to employee benefit plans that are covered by ERISA.

Medicare and Medicaid

Some of our subsidiaries contract with CMS to provide services to Medicare beneficiaries pursuant to the Medicare Advantage program. Some of our health plans also contract with states to provide health benefits to Medicaid recipients. As a result, we are subject to extensive federal and state regulations.

CMS periodically performs risk adjustment data validation ("RADV") audits for any health plan operating under a Medicare managed care contract to determine the plan's compliance with state and federal law and contractual obligations. During the quarter ended March 31, 2012, CMS released a "Notice of Final Payment Error Calculation Methodology for Part C Medicare Advantage Risk Adjustment Data Validation ("RADV") Contract-Level Audits." Most importantly, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. Additionally, in some instances states engage peer review organizations to perform quality assurance and utilization review oversight of Medicare managed care plans. Our health plans are required to abide by the peer review organizations' standards.

CMS rules require Medicaid managed care plans to have beneficiary protections and protect the rights of participants in the Medicaid program. Specifically, states must assure continuous access to care for beneficiaries with ongoing health care needs who

transfer from one health plan to another. States and plans must identify enrollees with special health care needs and assess the quality and appropriateness of their care. These requirements have not had a material adverse effect on our business.

The federal anti-kickback statute imposes criminal and civil penalties for paying or receiving remuneration (which is deemed to include a kickback, bribe or rebate) in connection with any federal health care program, including Medicare, Medicaid and the FEHBP. The law and related regulations have been interpreted to prohibit the payment, solicitation, offering or receipt of any form of remuneration in return for the referral of federal health care program patients or any item or service that is reimbursed, in whole or in part, by any federal health care program. Similar anti-kickback provisions have been adopted by many states, which apply regardless of the source of reimbursement.

With respect to the federal anti-kickback statute, there exists a statutory exception and two safe harbors addressing certain risk-sharing arrangements. A safe harbor is a regulation that describes relationships and activities that are deemed not to violate the federal anti-kickback statute. However, failure to satisfy each criterion of an applicable safe harbor does not mean that the arrangement constitutes a violation of the law; rather the arrangement must be analyzed on the basis of its specific facts and circumstances. We believe that our risk agreements satisfy the requirements of these safe harbors. In addition, the Office of the Inspector General (“OIG”) of HHS has adopted other safe harbor regulations that relate to managed care arrangements. We believe that the incentives offered by our subsidiaries to Medicare and Medicaid beneficiaries and the discounts our plans receive from contracting health care providers satisfy the requirements of these safe harbor regulations. We believe that our arrangements do not violate the federal or similar state anti-kickback laws.

CMS has promulgated regulations that prohibit health plans with Medicare contracts from including any direct or indirect payment to physicians or other providers as an inducement to reduce or limit medically necessary services to a Medicare beneficiary. These regulations impose disclosure and other requirements relating to physician incentive plans such as bonuses or withholds that could result in a physician being at “substantial financial risk” as defined in Medicare regulations. Our ability to maintain compliance with such regulations depends, in part, on our receipt of timely and accurate information from our providers. Although we believe we are in compliance with all such Medicare regulations, we are subject to future audit and review.

The federal False Claims Act prohibits knowingly submitting false claims to the federal government. Private individuals known as relators or whistleblowers may bring actions on the government’s behalf under the False Claims Act and share in any settlement or judgment. Violations of the federal False Claims Act may result in treble damages and civil penalties of up to \$11,000 for each false claim. In some cases, whistleblowers, the federal government and some courts have taken the position that providers who allegedly have violated other statutes such as the federal anti-kickback statute have thereby submitted false claims under the False Claims Act. PPACA clarifies this issue with respect to the federal anti-kickback statute by providing that submission of a claim for an item or service generated in violation of the anti-kickback statute constitutes a false or fraudulent claim under the False Claims Act. The False Claims Act also is implicated by knowingly or improperly avoiding repayment of an overpayment received from the government and the knowing failure to report and return the overpayment within 60 days of identifying it or by the date a corresponding cost report is due, whichever is later. Under the Deficit Reduction Act of 2006 (“DEFRA”), every entity that receives at least \$5 million annually in Medicaid payments must establish written policies for all employees, contractors or agents, providing detailed information about false claims, false statements and whistleblower protections under certain federal laws, including the federal False Claims Act, and similar state laws. We have established written policies that we believe comply with this provision of DEFRA.

A number of states, including states in which we operate, have adopted their own false claims provisions as well as their own whistleblower provisions whereby a private party may file a civil lawsuit in state court. DEFRA creates an incentive for states to enact false claims laws that are comparable to the federal False Claims Act. From time to time, companies in the healthcare industry, including ours, may be subject to actions under the False Claims Act or similar state laws.

The Medicare Improvements for Patients and Providers Act of 2008 (“MIPPA”) increased restrictions on marketing and sales activities of Medicare Advantage plans, including limitations on compensation systems for agents and brokers, limitations on solicitation of beneficiaries and prohibitions regarding many sales activities. MIPPA also imposed restrictions on Special Needs Plans, increased penalties for reimbursement delays under Part D, required Part D plan sponsors to update their drug pricing standards at least weekly (if their payments to pharmacies are based on the cost of the drug) and implemented focused cuts to certain Medicare Advantage programs. Failure to comply with MIPPA or the regulations promulgated pursuant to MIPPA could result in penalties, including suspension of enrollment, suspension of payment, suspension of marketing, fines and/or civil monetary penalties.

Federal Employees Health Benefits Program

We contract with the United States Office of Personnel Management (“OPM”) and with various federal employee organizations to provide health insurance benefits under the FEHBP. These contracts are subject to government regulatory oversight by the OIG of the OPM which performs periodic audits of these benefit program activities to ensure that contractors meet their contractual

obligations with OPM. For our managed care contracts, the OIG conducts periodic audits to, among other things, verify that premiums established under its contracts are in compliance with community rating requirements under the FEHBP. The OPM may seek premium refunds or institute other sanctions against health plans that participate in the program. For our experience-rated plans, the OIG focuses on the appropriateness of contract charges, the effectiveness of claims processing, financial and cost accounting systems, and the adequacy of internal controls to ensure proper contract charges and benefits payments. The OIG may seek refunds of costs charged under these contracts or institute other sanctions against health plans. These audits are generally a number of years in arrears.

Risk Management

In the normal course of business, we have been named as a defendant in various legal actions such as actions seeking payments for claims for medical services denied by the Company, medical malpractice actions, employment related claims and other various claims seeking monetary damages. The claims are in various stages of proceedings and some may ultimately be brought to trial. Incidents occurring through December 31, 2012 may result in the assertion of additional claims. We maintain general liability, professional liability and employment practices liability insurances in amounts that we believe are appropriate, with varying deductibles for which we maintain reserves. The professional errors and omissions liability and employment practices liability insurances are carried through our captive subsidiary.

Employees

At January 31, 2013, we employed approximately 14,400 persons, none of whom are covered by a collective bargaining agreement.

Acquisition Growth

We began operations in 1987 with the acquisition of the American Service Companies entities, including Coventry Health and Life Insurance Company. We have grown substantially through acquisitions. The table below summarizes all of our significant acquisitions since 2007.

Acquisition	Markets	Type of Business	Year Acquired
FirstGuard Health Plan Missouri	Missouri	Medicaid	2007
Certain workers' compensation business from Concentra, Inc.	Multiple Markets	Management Services	2007
Certain group health insurance business from Mutual of Omaha	Nebraska & Iowa	Multiple Products	2007
Florida Health Plan Administrators, LLC	Florida	Multiple Products	2007
Mental Health Network Institutional Services, Inc.	Multiple Markets	Mental Health Products	2008
Majority Interest in Group Dental Services	Multiple Markets	Dental Products	2008
Preferred Health Systems, Inc.	Kansas	Multiple Products	2010
MHP, Inc.	Missouri & Arkansas	Multiple Products	2010
Children's Mercy's Family Health Partners	Kansas & Missouri	Medicaid	2012

Executive Officers of Our Company

The following table sets forth information with respect to our executive officers as of February 1, 2013:

Name	Age	Position
Allen F. Wise	70	Chief Executive Officer and Chairman
Michael D. Bahr	54	Executive Vice President and Chief Operating Officer
Harvey C. DeMovick, Jr.	66	Executive Vice President
Randy P. Giles	54	Executive Vice President, Chief Financial Officer and Treasurer
Timothy E. Nolan	57	Executive Vice President, Government Programs
Thomas C. Zielinski	61	Executive Vice President and General Counsel
John J. Ruhlmann	50	Senior Vice President and Corporate Controller

Allen F. Wise was appointed Chief Executive Officer of our Company in January 2009. He has been a director of our Company since October 1996 and Executive Chairman since December 2008. He was non-executive Chairman of the Board from January 2005 to December 2008. Mr. Wise was a private investor and business consultant from January 2005 to January 2009. Prior to that, he was President and Chief Executive Officer of our Company from October 1996 to December 2004.

Michael D. Bahr was elected Executive Vice President of our Company in August 2009 and appointed Chief Operating Officer of our Company in May 2012. From September 2003 to September 2009 he was President and Chief Executive Officer of our Utah health plan. Mr. Bahr is an associate of the Society of Actuaries and a member of the American Academy of Actuaries.

Harvey C. DeMovick, Jr. rejoined our Company in March 2009 and was elected Executive Vice President of our Company in May 2009. From July 2007 to March 2009, Mr. DeMovick had retired from our Company and was a private investor and business consultant. From January 2005 to July 2007, Mr. DeMovick was an Executive Vice President of our Company. He served as our Chief Information Officer from April 2001 to July 2007 and managed our Customer Service Operations from September 2001 to July 2007.

Randy P. Giles was appointed as Executive Vice President, Chief Financial Officer and Treasurer of our Company in May 2011. He joined our Company in November 2010 as Executive Vice President in our Workers' Compensation Division. Prior to that date, Mr. Giles held various executive positions with UnitedHealthcare, a subsidiary of UnitedHealth Group, Inc., a diversified health and wellbeing company. He was Market Chief Executive Officer at UnitedHealthCare for South and Central Texas from March 2010 to October 2010; and Market Chief Executive Officer at UnitedHealthCare for South Texas from October 2003 to March 2010. Mr. Giles served as the Chief Financial Officer at UnitedHealthCare's South Division from January 2001 through September 2003. From the time Mr. Giles joined UnitedHealthcare in March 1996 through January 2001, he held Chief Financial Officer positions for the UnitedHealthcare regions of the Southeast, Mid-Atlantic and North Carolina.

Timothy E. Nolan was appointed Executive Vice President, Government Programs, of our Company in August 2011. From May 2009 to August 2011, Mr. Nolan was the President and Chief Executive Officer of HealthAmerica Pennsylvania, Inc., our largest Health Plan. From April 2008 to April 2009, he was the Chief Operating Officer of RecoverCare, LLC, a provider of bariatric and therapeutic support surfaces, wound care and safe patient handling equipment. Prior to that, from December 2005 to March 2008, Mr. Nolan was Senior Vice President of New Market Development for our Company.

Thomas C. Zielinski was elected Executive Vice President of our Company, effective November 2007. He is also General Counsel of our Company and has served in that capacity since August 2001. He served as Senior Vice President of our Company from August 2001 to November 2007. Prior to that time, Mr. Zielinski worked for 19 years in various capacities for the law firm of Cozen and O'Connor, P.C., including as a senior member, shareholder and Chair of the firm's Commercial Litigation Department.

John J. Ruhlmann was elected Senior Vice President of our Company in November 2006. He served as Vice President of our Company from November 1999 to November 2006. Mr. Ruhlmann has served as the Corporate Controller of our Company since November 1999.

Item 1A: Risk Factors

The risks described below are not the only ones that we face. Additional risks not presently known to us or that we currently deem immaterial may also impair our business operations.

Our business, financial condition or results of operations could be materially adversely affected by any of these risks. Further, the trading price of our common stock could decline due to any of these risks, and you may lose all or part of your investment.

Our results of operations may be adversely affected if we are unable to accurately estimate and control future health care costs.

Most of the premium revenue we receive is based upon rates set months before we deliver services. As a result, our results of operations largely depend on our ability to accurately estimate and control future health care costs. We base the premiums we charge, at least in part, on our estimate of expected health care costs over the applicable premium period. Accordingly, costs we incur in excess of our cost projections generally are not recovered in the contract year through higher premiums. We estimate our costs of future benefit claims and related expenses using actuarial methods and assumptions based upon claim payment patterns, inflation, historical developments (including claim inventory levels and claim receipt patterns), provided contract terms and other relevant factors. We also record benefits payable for future payments. We continually review estimates of future payments relating to benefit claims costs for services incurred in the current and prior periods and make necessary adjustments to our reserves. These estimates involve extensive judgment and have considerable inherent variability that is sensitive to payment patterns and medical cost trends. Factors that may cause health care costs to exceed our estimates include:

- an increase in the cost of health care services and supplies, including pharmaceuticals;

- higher than expected utilization of health care services;
- periodic renegotiations of hospital, physician and other provider contracts;
- the occurrence of catastrophic events, including epidemics and natural disasters;
- changes in the demographics of our members and medical trends affecting them;
- general inflation or economic downturns;
- new mandated benefits or other legislative or regulatory changes that increase our costs;
- clusters of high cost cases;
- changes in or new technology; and
- other unforeseen occurrences.

In addition, medical liabilities in our financial statements include our estimated reserves for incurred but not reported and reported but not paid claims. The estimates for medical liabilities are made on an accrual basis. We believe that our reserves for medical liabilities are adequate, but we cannot assure you of this. Increases from our current estimates of liabilities could adversely affect our results of operations.

PPACA provides for significant health insurance market reforms and other changes to the health care industry affecting premium revenue and health care costs. For example, PPACA currently prohibits lifetime limits on essential health benefits and reissuing coverage absent fraud or intentional misrepresentation, expands dependent coverage to include dependents up to age 26 and implements new mandated benefits for certain preventive services. Beginning January 1, 2014, PPACA, among other things, prohibits group health plans from establishing annual limits on essential health benefits and excluding individuals based on pre-existing conditions. PPACA also will require a plan to issue coverage to every employer and individual who applies and will obligate plans to renew coverage once issued. Further, PPACA will prohibit plans from establishing eligibility rules and premium rates based on most health status-related factors. In addition, PPACA provides for significant new taxes, including an industry user tax paid by health insurance companies beginning in 2014, an annual fee imposed on average covered lives in health insurance policies issued on individuals resident in the U.S. for fiscal years beginning after September 30, 2012 and ending before September 30, 2019, and an excise tax of 40% on health insurers and employers offering high cost health coverage plans. Also, effective for taxable years beginning after December 31, 2012, PPACA prohibits us from deducting on our Corporate income tax returns compensation exceeding \$500,000 annually for any employee or other individual providing services to us that was earned in 2010 or subsequent years. These, among other changes, will affect our ability to predict or control future health care costs and could have an adverse effect on the results of our operations. Because PPACA is complex, it will be implemented gradually and is subject to possible amendment, we are unable to predict its ultimate effect on our costs.

Our results of operations will be adversely affected if we are unable to increase premiums to offset increases in our health care costs.

Our results of operations depend on our ability to increase premiums to offset increases in our health care costs. Although we attempt to base the premiums we charge on our estimate of future health care costs, we may not be able to control the premiums we charge as a result of competition, government regulations and other factors. PPACA provides for a number of health insurance reforms, as well as an industry tax, that may increase our health care costs. At the same time, PPACA requires insurers to submit to HHS and state regulators justifications for “unreasonable” rate increases and mandates these justifications be publicly disclosed. Any rate increase of 10% or more is subject to additional review for reasonableness by the state or, if the state lacks an adequate process, by HHS. Beginning in September 2012, state-specific guidelines replaced the 10% threshold in states with an adequate process as determined by HHS. Further, by plan year 2014, PPACA provides for monitoring of all premium increases and requires plans with excessive rate increases to be excluded from the insurance exchanges created under PPACA. Our results of operations could be adversely affected if we are unable to set premium rates at appropriate levels or adjust premium rates in the event our health care costs increase.

General economic conditions and disruptions in the financial markets could adversely affect our business, results of operations and investment portfolio.

Unfavorable economic conditions, particularly high unemployment and reduced economic growth, could adversely affect our business, results of operations and investment portfolio.

For instance, a decline in members covered under our plans could result from layoffs and downsizing or the elimination of health benefits by employers seeking to cut costs. Economic conditions could cause our existing members to seek health coverage alternatives that we do not offer or could, in addition to significant membership loss, result in lower average premium yields or decreased margins on continuing membership. In addition, the economic downturn could negatively affect our employer group renewals and our ability to increase premiums.

The state of the economy also adversely affects the states’ budgets, which can result in states attempting to reduce payments to Medicaid plans in those states in which we offer Medicaid plans and to increase taxes and assessments on our activities. Although we could attempt to mitigate our exposure from such increased costs through, among other things, increases in premiums, there can be no assurance that we will be able to do so.

A drop in the prices of securities across global financial markets could negatively affect our investment portfolio. Additionally, defaults by issuers of the corporate and municipal bonds in which we invest may also adversely affect our investment portfolio. For example, while investments in municipal bonds have historically experienced relatively low rates of default, the current economic environment has resulted in many municipalities operating at a deficit. Some of our investments could further experience other-than-temporary declines in fair value, requiring us to record impairment charges that adversely affect our financial results.

We conduct business in a heavily regulated industry and changes in legal requirements from recently enacted federal or state laws or regulations, court decisions, or government audits, investigations and proceedings could adversely affect our business and results of operations.

Our business is heavily regulated by federal, state and local authorities. We are required to obtain and maintain various regulatory approvals to offer many of our products. Delays in obtaining or failure to obtain or maintain these approvals could adversely affect our results of operations. Legislation or other regulatory reform that increases the regulatory requirements imposed on us or that changes the way we currently do business may in the future adversely affect our business and results of operations.

Federal, state and local authorities frequently consider changes to laws and regulations, including regulatory changes resulting from PPACA. Legislative or regulatory changes that could adversely affect our business and our subsidiaries include changes that:

- impose increased liability for adverse consequences of medical decisions;
- increase limits or regulatory oversight of premium levels or establish new or more stringent minimum medical expense ratios for certain products;
- increase minimum capital, reserves and other financial viability requirements;
- increase government sponsorship of competing health plans;
- impose new or higher fines or other penalties for the failure to pay claims promptly;
- impose new or higher fines or other penalties as a result of market conduct reviews;
- increase regulation of or prohibit rental access to health care provider networks;
- increase regulation of or prohibit provider financial incentives and provider risk-sharing arrangements;
- require health plans to offer expanded or new benefits;
- increase limits on the ability of health plans to manage care and utilization, including “any willing provider” and direct access laws that restrict or prohibit product features that encourage members to seek services from contracted providers or through referral by a primary care provider;
- increase limits on contractual terms with providers, including audit, payment and termination provisions;
- implement new mandatory third-party review processes for coverage denials;
- impose additional health care information privacy or security requirements; and
- increase restrictions on marketing Medicare Advantage, Prescription Drug Plans or other products to individuals.

These or other changes could have a material adverse effect on our business operations and financial condition. From time to time, states consider legislative proposals that could affect our ability to obtain appropriate premium rates and that would mandate certain benefits and forbid certain policy provisions, or otherwise materially adversely affect our business operations and financial condition.

PPACA represents significant change across the health care industry. PPACA seeks to decrease the number of uninsured individuals and expand coverage through a combination of public program expansion and private sector health insurance reforms. In order to expand coverage, PPACA allows individuals to obtain health insurance or pay penalties and mandates that employers with more than 50 full-time employees offer affordable insurance to employees or pay an assessment. PPACA also requires the establishment of health insurance exchanges and permits states to create federally funded, non-Medicaid plans for low-income residents not eligible for Medicaid. PPACA requires states to expand eligibility under existing Medicaid programs to those at or below 133% of the federal poverty level. In addition, PPACA requires greater federal involvement in the regulation of health plans. For example, PPACA prohibits the use of gender, health status, family history or occupation in setting premium rates and eliminates pre-existing condition exclusions. On February 22, 2013, HHS issued regulations to implement certain of these provisions. In addition, PPACA may lead to increased state legislative and regulatory initiatives in order for states to comply with new federal mandates and to participate in grants and other incentive opportunities.

Many of these provisions of PPACA do not become effective until 2014. Other provisions of PPACA are more immediate in nature and have already taken effect. For example, PPACA currently bans lifetime limits on essential health benefits and the rescission of health care coverage absent fraud or intentional misrepresentation and imposes new benefit mandates including requiring preventative services and the provision of immunizations without member cost-sharing. PPACA also expands dependent coverage to include children up to age 26 and mandates minimum medical loss ratios for health plans such that the percentage of health coverage premium revenue spent on health care medical costs and quality improvement expenses be at least 80% for individual and small group health coverage and 85% for large group coverage, with rebates to policyholders if the actual loss ratios fall below these minimums. In addition, beginning in 2014, PPACA imposes minimum medical loss ratio requirements for Medicare Advantage plans under which plans will face several levels of sanctions if the plan's medical loss ratio is below 85%.

including remittance of funds to CMS, a prohibition on enrolling new members and, ultimately, contract termination. States may request waivers to the medical loss ratio requirements for the individual market, if the state insurance commissioner determines there is a reasonable likelihood that destabilization will occur when the medical loss ratio requirements are applied. HHS has approved temporary alteration to the medical loss ratio requirements in four states in which we have commercial business. The waivers, which allow for a more gradual phase-in of the minimum medical loss ratio requirement for the individual market, are expected to have a diminished effect in future years.

In June 2012, the U.S. Supreme Court upheld the constitutionality of PPACA, including the individual mandate. However, the U.S. Supreme Court held that HHS may not withhold existing Medicaid funding from states that refuse to adopt the Medicaid expansion provisions of PPACA, but may withhold new Medicaid funding associated with the expansion. Thus, states may opt not to implement the Medicaid expansion. A number of state governors have stated that they oppose their state's participation in the expanded Medicaid program, but these statements are not legally binding and may be subject to change.

Given the complexities of PPACA, the numerous regulations still to be issued that will detail its requirements, continued issuance of interpretive guidance, gradual or potentially delayed implementation, remaining or new court challenges, the possibility of amendment or repeal and the difficulty to foresee how individuals and businesses will respond to the choices afforded them by the law, we cannot predict the full effect of PPACA on us at this time. We also cannot predict the changes that government authorities may implement in the future or assure you that those changes will not have an adverse effect on our business or results of operations.

We also may be subject to governmental investigations or inquiries from time to time. The existence of such investigations in our industry could negatively affect the market value of all companies in our industry, including Coventry. These investigations may result in penalties. For example, as a result of recent investigations, CMS has imposed sanctions and fines including immediate suspension of all enrollment and marketing activities and civil monetary penalties on certain Medicare Advantage plans run by our competitors. In addition, suits may be brought by a private individual under a qui tam suit, or "whistleblower" suit; such whistleblower suits have resulted in significant settlements between governmental agencies and healthcare companies. When a private individual brings such a whistleblower suit, the defendant often will not be made aware of the lawsuit for many months or even years, until the government commences its own investigation or makes a determination as to whether it will intervene. The significant incentives and protections provided under the Dodd-Frank Wall Street Reform and Consumer Protection Act increase the risk that these whistleblower suits will become more frequent. Further, it is possible that governmental entities could directly initiate investigations or litigation involving our Company. Any governmental investigations of Coventry could have a material adverse effect on our financial condition, results of operations or business or result in significant liabilities to our Company, as well as adverse publicity.

We may be adversely affected by guaranty fund assessments under state insurance guaranty association law.

We operate in a regulatory environment that may require us to participate in assessments under state insurance guaranty association laws. Life and health guaranty associations were created to protect state residents who are policyholders and beneficiaries of policies issued by a life or health insurance company which subsequently becomes insolvent. All insurance companies (with limited exceptions) licensed to write life and health insurance or annuities in a state with a life and health insurance guaranty association are required to be members. If a member insurance company becomes insolvent, the state guaranty associations continue the coverage and pay the claims under the insolvent insurer's policies and are entitled to the ongoing insurance premiums for those policies.

Our exposure to guaranty fund assessments is based on our share of business we write in the relevant jurisdictions for certain obligations of insolvent insurance companies to policyholders and claimants. An insolvency of an insurance company could result in an assessment, which could have a material adverse effect on our financial position and results of operations.

We may be adversely affected by changes in government funding and various other risks associated with our participation in Medicare and Medicaid programs.

The federal government and many states from time to time consider altering the level of funding for government healthcare programs, including Medicare and Medicaid. State budget deficits could lead to changes in eligibility, coverage or other program changes in efforts to reduce Medicaid funding. MIPPA reduces federal spending on the Medicare Advantage program by \$48.7 billion over the 2008-2018 period. PPACA imposes additional cuts to the Medicare Advantage program of approximately \$145 billion from 2010 to 2019 and subjects plans to fee adjustments based on whether the plans meet service benchmarks and their quality rankings. In addition, the Budget Control Act of 2011 (the "BCA") requires automatic spending reductions of \$1.2 trillion for federal fiscal years 2013 through 2021, minus any deficit reductions enacted by Congress and debt service costs. However the percentage reduction for Medicare may not be more than 2% for a fiscal year, with a uniform percentage across all Medicare programs. The BCA-mandated spending reductions were delayed until March 1, 2013 by the enactment of the American Taxpayer Release Act of 2012. The President of the United States of America and Congress continue to negotiate federal government spending reductions, but if action is not taken by March 1, 2013, the BCA-mandated spending reductions will occur. It is possible that these negotiations will result only in another temporary compromise or will result in greater spending reductions than required

by BCA. We cannot predict future Medicare or Medicaid funding levels or ensure that changes to Medicare or Medicaid funding will not have an adverse effect on our business or results of operations.

Additional risks associated with the Medicare Advantage and Medicare prescription drug plans include potential uncollectability of receivables resulting from processing and/or verifying enrollment, uncollectability of premiums from members, inadequacy of underwriting assumptions, inability to receive and process correct information (including inability due to systems issues by federal and state governments or us), increased medical or pharmaceutical costs, and the underlying seasonality of this business. If we are unable to maintain the administrative and operational capabilities to address the additional needs and increasing regulation of our Medicare programs, it could have a material adverse effect on our Medicare business and operating results.

In order to qualify for auto-assigned enrollment of low income members, our Medicare prescription drug plan bids must result in an enrollee premium below a low income regional benchmark, which is calculated by CMS after all regional bids are submitted. If the enrollee premium is not below the low income regional benchmark, we may lose existing auto-assigned members and will not receive additional auto-assigned members in the effected regions. Our bids are based upon certain assumptions regarding enrollment, utilization, medical costs, and other factors. If these assumptions are significantly incorrect as a result of unforeseen changes to the Medicare program, or competitors actions, our business and result of operations could be materially and adversely affected.

The laws and regulations governing participation in Medicare and Medicaid programs are complex and subject to interpretation. If we fail to comply with these laws and regulations we could be subject to criminal fines, civil penalties or sanctions. In connection with our participation in Medicare and Medicaid programs, we contract with various third parties to perform member related services. Although our contracts with third parties require their compliance with such laws and regulations, which we in turn monitor, we could have liability for or suffer penalties due to the noncompliance of such third parties. Any fines, penalties or sanctions imposed on us as a result of noncompliance by us or the third parties with whom we contract could affect our ability to participate in Medicare and Medicaid programs and have a material adverse effect on our business and results of operations. In addition, legislative or regulatory changes to the Medicare and Medicaid programs in which we participate could have a material adverse effect on our business and results of operations.

In addition, if the cost or complexity of Medicare programs exceed our expectations or prevent effective program implementation, if the government alters or reduces funding of Medicare programs, if we fail to design and maintain programs that are attractive to Medicare participants or if we are not successful in winning contract renewals or new contracts during the competitive bidding process, our current Medicare business and our ability to expand our Medicare operations could be materially and adversely affected.

If we are unable to effectively manage our Kentucky Medicaid program, including the associated medical costs and the effect on our medical loss ratio (“MLR”), our financial position and results of operations and comprehensive income could be materially adversely affected.

Effective November 1, 2011, we entered into a 32-month contract with the Commonwealth of Kentucky to provide services for Kentucky’s Medicaid program, which includes seven of Kentucky’s eight regions. We have experienced negative financial results with respect to our Kentucky Medicaid business, including a high MLR. We have instituted initiatives and taken other actions to effectively manage our Kentucky Medicaid program, including the management of the associated medical costs. In October 2012, we received our previously contracted 5.3% rate increase, implemented copays, and lowered unit costs that resulted in a significant reduction of the fourth quarter 2012 MLR. Additionally, on February 7, 2013, we and the Commonwealth of Kentucky agreed to an amendment to our Kentucky Medicaid contract which, among other things, increased existing rates for each of the contract years remaining under the initial term of the contract by 7%, effective January 1, 2013 and accelerated the effective date for the scheduled 2.3% rate increase for the last year of the contract’s initial term from October 1, 2013 to July 1, 2013. If we are unable to effectively manage our Kentucky Medicaid program, our financial position and results of operations and comprehensive income could be adversely affected.

A reduction in the number of members in our health plans could adversely affect our results of operations.

A reduction in the number of members in our health plans could reduce revenues and adversely affect our results of operations. Factors that could contribute to the loss of membership include:

- competition in premium or plan benefits from other health care benefit companies;
- reductions in the number of employers offering health care coverage;
- reductions in work force by existing customers;
- adverse economic conditions;
- our increases in premiums or benefit changes;
- our exit from a market or the termination of a health plan;
- legislative or regulatory changes that may affect our ability to maintain membership;
- negative publicity and news coverage relating to our Company or the managed health care industry generally;

- catastrophic events, including natural disasters, epidemics, man-made catastrophes and other unforeseen occurrences; and
- implementation of federal and state exchanges and underwriting changes in 2014.

Our growth strategy is dependent in part upon our ability to acquire additional managed care businesses, enter into new markets and successfully integrate those businesses into our operations.

Part of our growth strategy is to grow through the acquisition of additional health plans and other managed care businesses. Historically, we have significantly increased our revenues through a number of acquisitions. We cannot assure you that we will be able to continue to locate suitable acquisition candidates, obtain required governmental approvals, successfully integrate the businesses we acquire and realize anticipated operational improvements and cost savings. The businesses we acquire also may not achieve our anticipated levels of profitability. Our future growth rate will be adversely affected if we are not able to successfully complete acquisitions. In such acquisitions, we may assume liabilities that could adversely affect our business. Additionally, we may issue stock in connection with such acquisitions, which would result in dilution to existing stockholders, or we could incur debt to finance such acquisitions. In addition, our ability to enter into acquisitions is limited by the Merger Agreement and would generally require Aetna's consent.

In addition, part of our growth strategy is to enter into new markets through the successful procurements of state contracts, such as our successful bids in the Commonwealth of Kentucky during 2011, and the Commonwealth of Pennsylvania, the State of Nebraska and the State of Virginia during 2012. Expansion into new markets is subject to risks, including, but not limited to, our ability to establish new networks, and accurately estimate medical cost without prior experience. We cannot provide assurance that we will be able to manage these risks and successfully establish a presence in any new market.

Competition may limit our ability to attract new members or to increase or maintain our premium rates, which would adversely affect our results of operations.

We operate in a highly competitive environment that may affect our ability to attract new members and increase premium rates. We compete with other health plans for members. We believe the principal factors influencing the choice among health care options are:

- price of benefits offered, and cost and risk of alternatives such as self-insurance;
- location and choice of health care providers;
- quality of customer service;
- comprehensiveness of coverage offered;
- reputation for quality care;
- financial stability of the plan; and
- diversity of product offerings.

We compete with other managed care companies that may have broader geographical coverage, more established reputations in our markets, greater market share, larger contracting scale, lower costs and/or greater financial and other resources. We also may face increased rate competition from certain Blue Cross plan competitors that might be required by state regulation to reduce capital surpluses that may be deemed excessive. In addition, by 2014, PPACA will significantly expand Medicaid and requires the establishment of health insurance exchanges which may affect competition among health plans. We may also face additional competition from new non-profit entities that have received loans and grants from HHS under PPACA.

The non-renewal or termination of our government contracts, unsuccessful bids for business with government agencies or the renewal of government contracts on less favorable terms could adversely affect our business, financial condition and results of operations.

Our contracts with state government programs are subject to renewal, termination and competitive bidding procedures. In particular, on February 17, 2012, MO HealthNet, the Missouri Medicaid program, awarded a Medicaid contract to our HealthCare USA subsidiary through June 30, 2013. This contract is subject to two successive one-year extensions running through June 30, 2015, if MO HealthNet so elects.

Additionally, the contract between our CoventryCares of Kentucky (Coventry Health & Life Insurance Company) subsidiary and the Commonwealth of Kentucky Medicaid program, has an initial term of three years beginning on November 1, 2011. The contract may be renewed at the completion of the initial contract period for four additional one-year periods upon mutual agreement.

On January 1, 2012 the Company completed its acquisition of FHP, a Medicaid health plan. With this acquisition Coventry assumed a contract with the State of Kansas Medicaid program. This contract runs through December 31, 2012. During 2012, we were notified of the non-renewal of the State of Kansas Medicaid contract, effective January 1, 2013.

Certain health plans contract directly with the federal government, specifically the OPM. Our subcontracts to administer fee-for-service plans in the FEHBP are also tied to annual contracts held between the employee organizations that sponsor those plans and OPM. These contracts are subject to annual renewals.

If we are unable to renew or successfully re-bid for these and/or other of our state or federal contracts, or if such contracts were terminated or renewed on less favorable terms, our business, financial condition and results of operations could be adversely affected.

We depend on the services of non-exclusive independent agents and brokers to market our products to employers, and we cannot assure you that they will continue to market our products in the future.

We depend on the services of independent agents and brokers to market our managed care products and services, particularly to small employer group members. We do not have long term contracts with independent agents and brokers, who typically are not dedicated exclusively to us and frequently market the health care products of our competitors. We face intense competition for the services and allegiance of independent agents and brokers, and we cannot assure you that agents and brokers will continue to market our products in a fair and consistent manner.

Due to the medical loss ratio requirements imposed on our industry by PPACA, we must spend a certain percentage of every premium dollar on healthcare medical costs and quality improvement expense. Regulations implementing the medical loss ratio requirements categorize agent and broker compensation as an administrative expense. Accordingly, compensation paid to independent agents and brokers will not be categorized as a healthcare medical cost or quality improvement expense in determining whether we have met the medical loss ratio requirements. As a result, we may need to change our commission schedules in order to operate successfully in this environment, and our ability to retain and maintain the allegiance of agents and brokers may be adversely affected.

If we fail to obtain cost-effective agreements with a sufficient number of providers we may experience higher medical costs and a decrease in our membership.

Our future results largely depend on our ability to enter into cost-effective agreements with hospitals, physicians and other health care providers. The terms of those provider contracts will have a material effect on our medical costs and our ability to control these costs. Our ability to contract successfully with a sufficiently large number of providers in a particular geographic market will affect the relative attractiveness of our managed care products in those markets. In addition, our ability to contract at competitive rates with our PPO and workers' compensation related providers will affect the attractiveness and profitability of our products in the national account, network rental and workers' compensation businesses.

In some of our markets, there are large provider systems that have a major presence. Some of these large provider systems have operated their own health plans in the past or may choose to do so in the future. These provider systems could adversely affect our product offerings and results of operations if they refuse to contract with us, place us at a competitive disadvantage or use their market position to negotiate contracts that are less favorable to us. Provider agreements are subject to periodic renewal and renegotiation. We cannot assure you that these large provider systems will continue to contract with us or that they will contract with us on terms that are favorable to us.

Negative publicity regarding the managed health care industry generally, or our Company in particular, could adversely affect our results of operations or business.

Over the last several years, the managed health care industry has been subject to a significant amount of negative publicity. Negative publicity regarding the managed health care industry generally, or our Company in particular, may result in increased regulation and legislative review of industry practices, further increasing our costs of doing business and adversely affecting our results of operations by:

- requiring us to change our products and services;
- increasing the regulatory burdens under which we operate; or
- adversely affecting our ability to market our products or services to employers, individuals or other customers.

Negative publicity relating to our Company also may adversely affect our ability to attract and retain members.

The failure to effectively protect, maintain and develop our information technology systems could adversely affect our business and results of operations.

We depend on our information technology systems for timely and accurate information. Our ability to adequately price our products and services, provide effective and efficient service to our customers, and report our financial results timely and accurately depends significantly on the integrity of the data in our information technology systems. Our information technology systems require an ongoing commitment of significant resources to protect, maintain and enhance existing systems and develop and integrate new systems in order to keep pace with continuing changes in information processing technology, evolving industry and regulatory standards and changing customer preferences.

There can be no assurance that our process of protecting, maintaining and enhancing existing systems, developing and integrating new systems and improving service levels will not be delayed, disrupted or adversely affected by internal or external factors, or that additional systems issues will not arise in the future. If the information we rely upon to run our businesses is found to be inaccurate or unreliable or if we fail to protect, maintain, enhance or develop our information technology systems effectively, we could:

- lose existing customers;
- have difficulty attracting new customers;
- have problems in determining medical cost estimates and establishing appropriate pricing and reserves;
- have difficulty preventing, detecting and controlling fraud;
- have disputes with customers, physicians and other health care professionals;
- have regulatory sanctions or penalties imposed;
- have disruptions in our business operations;
- have increases in administrative costs; or
- suffer other adverse consequences.

Effective October 1, 2014, health plans are required by HHS to transition to the new ICD-10 coding system, which greatly expands the number and detail of diagnosis and procedure codes. In addition, health plans are required by HHS to comply with operating rules when conducting certain electronic health care transactions. Transition to the new ICD-10 system requires significant investment in information technology and software as well as personnel involved in the claims review and payment process. In addition to these upfront costs of transition to ICD-10, it is possible that we could experience disruption or delays due to implementation issues involving our systems or the systems and implementation efforts of our business partners or our providers. Disruptions or delays in ICD-10 implementation or compliance with operating rules could interrupt our operations, damage our reputation and subject us to additional costs or fines and penalties due to delays in claims processing.

In addition, we may from time to time contract and obtain significant portions of our systems-related or other services or facilities from independent third parties. This dependence makes our operations vulnerable to such independent third parties' failure to perform adequately under the contract. The failure by an independent third party to perform could adversely affect our operations and hinder our ability to effectively maintain and use our information technology systems.

Compromises of our data security could adversely affect our results of operations.

We utilize information systems that provide critical services to both our employees and our customers. Additionally, our business involves the storage and transmission of personal information, which may contain protected health information, as defined by HIPAA, related to our members, payment information and confidential business information. Incidents that affect the availability, reliability, speed, accuracy, security or other proper functioning of these systems or otherwise affect the privacy and security of confidential information we store and transmit could have a significant effect on our results of operations.

Any intentional or inadvertent access to our computer system could result in misappropriation of personal information, payment information or confidential business information. An employee, contractor or other third party could possibly circumvent our security measures and could purposefully or inadvertently cause a breach of confidential information. We may not have the resources or technical sophistication to anticipate or prevent rapidly evolving types of security threats. Increased types of threats may cause us to incur increasing costs, including costs to deploy additional personnel, purchase and install protection technologies, train employees, and engage third party specialists. Any compromise of our data, including system failure, security breach, disruption by malware, loss of personal, business or other confidential information, or other damage to our system, could disrupt or delay our operations, damage our reputation and customer confidence, cause a loss of customers, and subject us to additional costs and liabilities.

We have implemented measures and taken steps designed to prevent security breaches, secure our computer systems, and protect the privacy and security of confidential information we store and transmit. These measures include protecting our information systems through physical and software safeguards as well as backup systems considered appropriate by management. Further, we have implemented network firewalls, access technology, encryption, and intrusion detection and prevention devices to provide security for processing, transmission and storage of confidential information. However, it is not possible to predict every potential circumstance or security risk that may arise, and there can be no assurance that we will not suffer a data compromise or that our security measures will be effective.

We face periodic reviews, audits and investigations under our contracts with federal and state government agencies which could have adverse findings that may negatively affect our business.

We contract with various federal and state governmental agencies to provide managed health care services. Pursuant to these contracts, we are subject to various governmental reviews, audits and investigations to verify our compliance with the contracts and applicable laws and regulations. Any adverse review, audit or investigation could result in:

- refunding of amounts we have been paid pursuant to our government contracts;

- imposition of fines, penalties and other sanctions on us;
- loss of our right to participate in various federal programs;
- damage to our reputation in various markets;
- increased difficulty in selling our products and services; and
- loss of one or more of our licenses to act as an insurer or HMO or to otherwise provide a service.

CMS periodically performs RADV audits and may seek return of premium payments made to our Company if risk adjustment factors are not properly supported by medical record data. We estimate and may record reserves for CMS audits, when necessary, based on information available at the time the estimates are made. The judgments and uncertainties affecting the application of these policies include, among other things, significant estimates related to the amount of hierarchical condition category (“HCC”) revenue subject to audit, anticipated error rates, sample methodologies, confidence intervals, enrollee selection, and payment error extrapolation methodology. Certain of the Company’s health plans have been selected for audit. During the quarter ended March 31, 2012, CMS released a “Notice of Final Payment Error Calculation Methodology for Part C Medicare Advantage Risk Adjustment Data Validation (“RADV”) Contract-Level Audits.” Most importantly, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. Although our Company maintains reserves for its exposure to the RADV audits that we deem to be appropriate, actual results could differ materially from those estimates. Accordingly, CMS RADV audit results could have a material adverse effect on our financial position, results of operations and cash flows.

We are subject to litigation, including litigation based on new or evolving legal theories that could adversely affect our results of operations.

In addition to litigation in connection with the Merger, due to the nature of our business, we are subject to a variety of legal actions relating to our business operations including claims relating to:

- our denial of non-covered benefits;
- vicarious liability for medical malpractice claims filed against our providers;
- disputes with our providers alleging RICO and antitrust violations;
- disputes with our providers over reimbursement and termination of provider contracts;
- disputes related to our non-risk business, including actions alleging breach of fiduciary duties, claim administration errors and failure to disclose network rate discounts and other fee and rebate arrangements;
- disputes over our co-payment calculations;
- customer audits of our compliance with our plan obligations; and
- disputes over payments for out-of-network benefits.

We describe certain litigation to which we are or have been a party in Note M, Commitments and Contingencies, to the consolidated financial statements. In addition, plaintiffs continue to bring new types of legal claims against managed care companies. Recent court decisions and legislative activity increase our exposure to these types of claims. In some cases, plaintiffs may seek class action status and substantial economic, non-economic or punitive damages. The loss of even one of these claims, if it resulted in a significant damage award, could have an adverse effect on our financial condition or results of operations. In the event a plaintiff was to obtain a significant damage award it may make reasonable settlements of claims more difficult to obtain. We cannot determine with any certainty what new theories of recovery may evolve or what their effect may be on the managed care industry in general or on us in particular.

We have, and expect to maintain, liability insurance coverage for some of the potential legal liabilities we may incur. Currently, professional errors and omissions liability and employment practices liability insurance is covered through our captive subsidiary. Potential liabilities that we incur may not be covered by insurance. Further, our insurers may dispute coverage or be unable to meet their obligations, or the amount of our insurance coverage may be inadequate. We cannot assure you that we will be able to obtain insurance coverage in the future or that insurance coverage will continue to be available on a cost effective basis, if at all.

Our stock price and trading volume may be volatile.

Although because of the pending Merger our stock price has been relatively stable, from time to time, the price and trading volume of our common stock, as well as the stock of other companies in the health care industry, may experience periods of significant volatility. Company-specific issues and developments generally in the health care industry (including the federal and state legislative and regulatory environment) and the capital markets and the economy in general may cause this volatility. Our stock price and trading volume may fluctuate in response to a number of events and factors, including:

- variations in our operating results;
- changes in the market’s expectations about our future operating results;
- changes in financial estimates and recommendations by securities analysts concerning our Company or the health care industry generally;
- developments in connection with the Merger
- operating and stock price performance of other companies that investors may deem comparable;

- news reports relating to trends in our markets;
- changes or proposed changes in the laws and regulations affecting our business;
- acquisitions and financings by us or others in our industry;
- the stock price of Aetna common stock; and
- sales of substantial amounts of our common stock by our directors and executive officers or principal stockholders, or the perception that such sales could occur.

Our indebtedness imposes certain restrictions on our business and operations.

The indentures for our senior notes and bank credit agreement impose restrictions on our business and operations. These restrictions may limit our ability to, among other things:

- incur additional debt;
- create or permit certain liens on our assets;
- sell assets;
- enter into transactions with affiliates;
- enter into sale and leaseback transactions; and
- consolidate or merge with or into other companies or sell all or substantially all of our assets.

Our ability to generate sufficient cash to service our indebtedness will depend on numerous factors beyond our control.

Our ability to service our indebtedness will depend on our ability to generate cash in the future. Our ability to generate the cash necessary to service our indebtedness is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. We cannot assure you that our business will generate sufficient cash flow from operations or that future borrowings will be available in an amount sufficient to enable us to service our indebtedness or to fund other liquidity needs. In addition, we could be more vulnerable to economic downturns, adverse industry conditions and competitive pressures as a result of our indebtedness. We may need to refinance all or a portion of our indebtedness before maturity. We cannot assure you that we will be able to refinance any of our indebtedness or that we will be able to refinance our indebtedness on commercially reasonable terms.

Our ability to receive cash from our regulated subsidiaries is dependent on a number of factors.

Our regulated subsidiaries conduct a substantial amount of our consolidated operations. Consequently, our cash flow and our ability to pay our debt and fund future acquisitions depends, in part, on the amount of cash that the parent company receives from our regulated subsidiaries. Our subsidiaries' ability to make any payments to the parent company will depend on their earnings, business and tax considerations, legal and regulatory restrictions and economic conditions. Our regulated subsidiaries are subject to HMO and insurance regulations that require them to meet or exceed various capital standards and may restrict their ability to pay dividends or make cash transfers to the parent company. If our regulated subsidiaries are restricted from paying the parent company dividends or otherwise making cash transfers to the parent company, it could have a material adverse effect on the parent company's cash flow. For additional information regarding our regulated subsidiaries' statutory capital requirements, see Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources - Statutory Capital Requirements," of this Form 10-K.

Our results of operations and stockholders' equity could be materially adversely affected if we have an impairment of our intangible assets.

Due largely to our past acquisitions, goodwill and other intangible assets represent a substantial portion of our total assets, as described in Note A, Organization and Summary of Significant Accounting Policies, and Note E, Goodwill and Other Intangible Assets, to the consolidated financial statements. In accordance with applicable accounting standards, we perform annual assessments, or more frequently if indicators of impairment are identified, of our goodwill and other intangible assets to determine whether all or a portion of their carrying values may no longer be recoverable, in which case a charge to earnings may be necessary. This impairment testing requires us to make assumptions and judgments regarding the estimated fair value of our reporting units. Fair value is calculated using a blend of a projected income and market value approach. Estimated fair values developed based on our assumptions and judgments might be significantly different if other assumptions and estimates were to be used. Any future evaluations requiring an asset impairment of our goodwill and other intangible assets could materially affect our results of operations and stockholders' equity in the period in which the impairment occurs.

Our certificate of incorporation, our bylaws and Delaware law could delay, discourage or prevent a change in control of our Company that our stockholders may consider favorable.

In addition to certain provisions contained in the Merger Agreement, provisions in our certificate of incorporation, our bylaws and Delaware law may delay, discourage or prevent a merger, acquisition or change in control involving our Company that our stockholders may consider favorable (other than with respect to the Merger). These provisions could also discourage proxy contests and make it more difficult for stockholders to elect directors and take other corporate actions. Among other things, these provisions:

- provide that directors may be removed without cause only by the affirmative vote of the holders of two-thirds of our outstanding shares; and
- establish advance notice requirements for nominations for election to the board of directors or for proposing matters that can be acted on by stockholders at a meeting.

These provisions of our certificate of incorporation, our bylaws and Delaware law may discourage transactions that otherwise could provide for the payment of a premium over prevailing market prices for our common stock and also could limit the price that investors are willing to pay in the future for shares of our common stock.

Certain Risks Related to the Aetna Proposed Merger.

On August 19, 2012, we entered into the Merger Agreement, pursuant to which we will be acquired by Aetna. See Note A, Organization, Summary of Significant Accounting Policies and Significant Events, to the consolidated financial statements for information and disclosures related to the Proposed Merger, which is incorporated herein by reference. On November 21, 2012, our stockholders voted at the stockholder special meeting to approve the adoption of the Merger Agreement. In connection with the proposed Merger, we and our stockholders will be subject to several risks, including the following:

We may have difficulty attracting, motivating and retaining executives and other key employees in light of the Merger.

Uncertainty about the effect of the Merger on our employees may have an adverse effect on our business. This uncertainty may impair our ability to attract, retain and motivate key personnel until the Merger is completed. Employee retention may be particularly challenging during the pendency of the Merger, as our employees may experience uncertainty about their future roles with the combined business. If key employees of the Company depart because of issues relating to the uncertainty and difficulty of integration, financial incentives or a desire to not become employees of the combined business, our business and results of operations could be adversely affected.

Failure to complete the Merger could negatively affect the stock price and the future business and financial results of the Company.

Completion of the Merger is still subject to the satisfaction (or waiver, if applicable) of numerous conditions, including, but not limited to, the following:

- absence of any applicable law or order being in effect that enjoins, restrains, prevents, prohibits or makes illegal completion of the Merger;
- absence of the imposition of any term or condition that would have or would reasonably be expected to have, individually or in the aggregate, a regulatory material adverse effect on Aetna or Coventry;
- receipt of necessary regulatory and governmental approvals; and
- the accuracy of the representations and warranties and the performance of the covenants made by the parties in the Merger Agreement.

There can be no assurance that these and other conditions set forth in the Merger Agreement will be satisfied or that the Merger will be completed. If the Merger is not completed, the ongoing businesses of the Company may be adversely affected and, without realizing any of the benefits of having completed the Merger, the Company would be subject to a number of risks, including, but not limited to, the following:

- We may experience negative reactions from the financial markets, including negative impacts on our stock prices, and from our customers, providers, vendors, regulators and employees;
- We may be required to pay Aetna a termination fee of \$100.0 million if the Merger is terminated under certain circumstances;
- We will be required to pay certain transaction-related costs relating to the Merger, whether or not the Merger is completed;
- The Merger Agreement places certain restrictions on the conduct of our business prior to completion of the Merger or the termination of the Merger Agreement. Such restrictions, the waiver of which is subject to the consent of Aetna (in most cases, not to be unreasonably withheld, conditioned or delayed), may prevent us from making certain acquisitions, taking certain other specified actions or otherwise pursuing business opportunities during the pendency of the Merger; and
- Matters relating to the Merger (including integration planning) will require substantial commitments of time and resources by our management, which would otherwise have been devoted to day-to-day operations and other opportunities that may have been beneficial to the Company as an independent company.

There can be no assurance that the risks described above will not materialize. If any of those risks materialize, they may adversely affect our businesses, financial condition, financial results and stock prices.

In addition, we could be subject to litigation related to any failure to complete the Merger or related to any enforcement proceeding commenced against the Company to perform its obligations under the Merger Agreement. If the Merger is not

completed, these risks may materialize and may adversely affect our business, financial condition, financial results and stock prices.

We do not expect the closing of the Merger to occur until mid-2013 and our ability to operate our business until closing is restricted by certain provisions in the Merger Agreement.

The closing of the Merger is subject to the satisfaction of certain conditions, which we expect will be satisfied sometime in 2013. Until the earlier of the closing of the Merger or the termination of the Merger Agreement, our ability to operate our business is restricted by the Merger Agreement. In general, except (i) as required or expressly contemplated by the Merger Agreement, (ii) as required or prohibited by applicable law or (iii) as set forth in the confidential disclosure schedules delivered in connection with the execution of the Merger Agreement, unless Aetna otherwise consents (which consent may not be unreasonably withheld, conditioned or delayed), we are required to conduct our business in the ordinary course of business consistent with past practice and in compliance in all material respects with applicable laws and permits and to use commercially reasonable efforts to preserve intact our business organization and relationships with third parties and to keep available the services of our present officers and employees. In addition, we have agreed to refrain from taking certain other actions set forth in the Merger Agreement. Our agreement to conduct our business in the ordinary course of business consistent with past practices may prohibit the Company from pursuing certain other business opportunities or taking other actions which may be beneficial to the Company. The failure to pursue such business opportunities or to take such actions during the pendency of the Merger may negatively affect our results of operations.

Lawsuits have been filed and other lawsuits may be filed against the Company and Aetna challenging the Merger. An adverse ruling in any such lawsuit may prevent the Merger from being completed.

Shortly following the announcement of the Merger, several putative shareholder class action complaints were filed in the Circuit Court for Montgomery County, Maryland (the “Maryland Actions”) and in the Court of Chancery of the State of Delaware (the “Delaware Actions”) against the Company board of directors, the Company, Aetna and Merger Sub, which generally alleged, among other things, that the individual defendants breached their fiduciary duties owed to Coventry’s public stockholders in connection with the Merger because the merger consideration and certain other terms in the Merger Agreement are unfair; that Aetna and Merger Sub aided and abetted these alleged breaches of fiduciary duty; and that Aetna’s Preliminary Registration Statement on Form S-4 filed on September 21, 2012, contained various deficiencies. Among other remedies, the complaints in the Maryland Actions and the Delaware Actions generally seek or sought injunctive relief prohibiting the defendants from completing the proposed Merger or, in the event that an injunction is not awarded, unspecified money damages, costs and attorneys’ fees.

On October 4, 2012, the Court of Chancery of the State of Delaware (the “Chancery Court”) entered an order consolidating the Delaware Actions under the caption *In re Coventry Health Care, Inc. Shareholder Litigation*, Consolidated C. A. No. 7905-CS, and appointing the Employees’ Retirement System of the Government of the Virgin Islands, the General Retirement System of the City of Detroit, and the Police and Fire Retirement System of the City of Detroit as Co-Lead Plaintiffs (the “Consolidated Delaware Action”). Between October 16, 2012 and November 3, 2012, the parties engaged in expedited document and deposition discovery in the Consolidated Delaware Action.

On October 31, 2012, defendants filed a motion in the Circuit Court for Montgomery County, Maryland (the “Maryland Court”) to stay the Maryland Actions. On November 7, 2012, the Maryland Court granted defendants’ motion and ordered the Maryland Actions stayed for a period of 90 days.

On November 12, 2012, the Company and all named defendants entered into a Memorandum of Understanding (“MOU”) with the plaintiffs and their respective counsel which set forth an agreement in principle providing for the settlement of the *In re Coventry Health Care, Inc Shareholder Litigation*. In consideration for the full settlement and dismissal with prejudice of the Shareholder Litigation and releases, the defendants agreed to (1) include additional disclosures in the definitive prospectus/proxy statement; (2) amend the Merger Agreement to reduce the Termination Fee payable by the Company upon termination of the Merger Agreement from \$167,500,000 to \$100,000,000; (3) amend the Merger Agreement to reduce the period during which the Company is required to discuss and negotiate with Aetna before making an Adverse Recommendation Change relating to a Superior Proposal from five calendar days to two calendar days; and (4) pay any attorneys’ fees and expenses awarded by the court. The MOU requires the parties to negotiate and execute a Stipulation of Settlement for submission to the court to obtain final court approval of the settlement and dismissal of the Shareholder Litigation.

One of the conditions to completion of the Merger is the absence of any applicable law (including any order) being in effect that prohibits completion of the Merger. Accordingly, if a plaintiff is successful in obtaining an order prohibiting completion of the Merger, then such order may prevent the Merger from being completed, or from being completed within the expected timeframe.

In addition, the defense or settlement of any of these lawsuits or claims may adversely affect the combined company’s business, financial condition or results of operations.

Our business relationships may be subject to disruption due to uncertainty associated with the Merger.

Parties with which we do business may experience uncertainty associated with the Merger, including with respect to current and future business relationships with us. Our business relationships may be subject to disruption as customers, providers, vendors and others may attempt to negotiate changes in existing business relationships or consider entering into business relationships with parties other than us. These disruptions could have an adverse effect on our business, financial condition, results of operations or prospects of our business. The adverse effect of such disruptions could be exacerbated by a delay in completion of the Merger or termination of the Merger Agreement.

Item 1B: Unresolved Staff Comments

None.

Item 2: Properties

As of December 31, 2012, we leased approximately 66,000 square feet of space for our corporate office in Bethesda, Maryland. We also leased approximately 1,926,000 aggregate square feet for office space, subsidiary operations and customer service centers for the various markets where our health plans and other subsidiaries operate, of which approximately 2.4% is subleased. Our leases expire at various dates from 2013 through 2022. We also own eight buildings throughout the country with approximately 643,000 square feet, which is used for administrative services related to our subsidiaries' operations, of which approximately 3.5% is subleased. We believe that our facilities are adequate for our operations.

Item 3: Legal Proceedings

See Legal Proceedings in Note O, Commitments and Contingencies, to the consolidated financial statements, which is incorporated herein by reference.

Item 4: Mine Safety Disclosures

Not Applicable.

PART II

Item 5: Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Price Range of Common Stock

Our common stock is traded on the New York Stock Exchange ("NYSE") stock market under the ticker symbol "CVH." The following table sets forth the quarterly range of the high and low sales prices of the common stock on the NYSE stock markets during the calendar period indicated.

	2012		2011	
	High	Low	High	Low
First Quarter	\$ 36.04	\$ 29.02	\$ 32.71	\$ 26.45
Second Quarter	35.55	27.72	36.99	29.75
Third Quarter	42.29	30.13	37.86	26.17
Fourth Quarter	44.97	41.58	33.56	25.78

On January 31, 2013, we had approximately 728 stockholders of record, not including beneficial owners of shares held in nominee name. On January 31, 2013, our closing price was \$45.83.

During the year ended December 31, 2012, the Board of Directors declared four quarterly cash dividends of \$0.125 per share each to its shareholders. The cash dividend for the quarter ended December 31, 2012 was accrued in "accounts payable and other accrued liabilities" in the accompanying balance sheet at December 31, 2012, and subsequently paid on January 7, 2013.

Our ability to pay dividends is limited by certain covenants and restrictions contained in our debt obligations and by insurance regulations applicable to our subsidiaries. Any future decision as to the payment of dividends will be at the discretion of our Board of Directors and may be adjusted as business needs or market conditions change. See Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources."

Issuer Purchases of Equity Securities

The Company's Board of Directors has approved a program to repurchase our outstanding common shares. Share repurchases may be made from time to time at prevailing prices on the open market, by block purchase, or in private transactions. For additional share repurchases information see Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" and Note K, Stockholders' Equity, to the consolidated financial statements, which is incorporated herein by reference.

The following table shows our purchases of our common shares during the quarter ended December 31, 2012 (tabular information in thousands, except average price per share information).

	Total Number of Shares Purchased ⁽¹⁾	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans	Maximum Number of Shares That May Yet Be Purchased Under The Plan or Program ⁽²⁾
October 1-31, 2012	6	\$ 42.69		7,182
November 1-30, 2012	564	\$ 43.37	553	6,629
December 1-31, 2012	93	\$ 43.77	92	6,537
Totals	663	\$ 43.42	645	

- (1) Includes approximately 18,000 shares purchased in connection with the vesting of restricted stock awards to satisfy employees' minimum statutory tax withholding obligations.
- (2) These shares are under a stock repurchase program previously announced on December 20, 1999, as amended.

Item 6: Selected Financial Data
(in thousands, except per share and membership data)

	December 31,				
	2012	2011	2010	2009	2008
Operations Statement Data ^(1, 2)					
Operating revenues	\$ 14,113,363	\$ 12,186,683	\$ 11,587,916	\$ 13,903,526	\$ 11,734,227
Operating earnings	759,691	868,130	689,285	501,951	585,529
Earnings before income taxes	784,535	858,101	686,534	504,554	571,861
Income from continuing operations	487,063	543,105	438,616	315,334	362,000
(Loss) income from discontinued operations, net of tax	—	—	—	(73,033)	19,895
Net earnings	487,063	543,105	438,616	242,301	381,895
Basic earnings per common share from continuing operations	3.54	3.70	2.96	2.12	2.41
Basic (loss) earnings per common share from discontinued operations	—	—	—	(0.50)	0.13
Total basic earnings per common share	3.54	3.70	2.96	1.62	2.54
Diluted earnings per common share from continuing operations	3.52	3.67	2.94	2.12	2.39
Diluted (loss) earnings per common share from discontinued operations	—	—	—	(0.50)	0.13
Total diluted earnings per common share	3.52	3.67	2.94	1.62	2.52
Dividends declared per common share	0.500	—	—	—	—
Balance Sheet Data ^(1, 2)					
Cash and investments	\$ 4,179,486	\$ 4,330,517	\$ 4,055,443	\$ 3,855,647	\$ 3,171,121
Total assets	8,750,988	8,813,532	8,495,585	8,166,532	7,727,398
Total medical liabilities	1,418,914	1,308,507	1,237,690	1,605,407	1,446,391
Other long-term liabilities	397,813	365,686	414,025	456,518	368,482
Total debt	1,585,190	1,818,603	1,599,396	1,599,027	1,902,472
Stockholders' equity	4,722,915	4,510,991	4,199,166	3,712,554	3,430,669
Operating Data ^(1, 2)					
Medical loss ratio	84.0%	82.1%	79.4%	85.4%	84.0%
Operating earnings ratio	5.4%	7.1%	5.9%	3.6%	5.0%
Administrative expense ratio	14.7%	16.5%	16.9%	15.5%	16.5%
Basic weighted average common shares outstanding	136,042	144,775	146,169	146,652	148,893
Diluted weighted average common shares outstanding	136,778	145,873	146,820	146,918	149,919
Total risk membership	4,285,000	3,692,000	3,961,000	4,020,000	3,281,000
Total non-risk membership	1,077,000	1,073,000	1,157,000	1,249,000	1,347,000

(1) Balance Sheet Data includes acquisition balances as of December 31 of the year of acquisition. Operating data includes results of operations of acquisitions from the date of the respective acquisition. See the notes to the consolidated financial statements for information about our acquisitions.

(2) Unless noted as discontinued operations, Operating Data excludes First Health Services Corporation ("FHSC") operating results for each year presented due to the sale of this business in July 2009. Balance Sheet Data does not exclude FHSC balances for 2008 as such amounts are immaterial.

Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the accompanying audited consolidated financial statements and notes thereto.

This Item 7 contains forward-looking statements as described in Part I. These forward-looking statements involve risks and uncertainties described in Part I, Item 1A, "Risk Factors," of this Form 10-K. The organization of our Management's Discussion and Analysis of Financial Condition and Results of Operations is as follows:

- Executive-Level Overview
- Critical Accounting Policies
- New Accounting Standards
- Acquisitions
- Membership
- Results of Continuing Operations
- Liquidity and Capital Resources
- Other Disclosures

Executive-Level Overview

General Operations

We are a diversified national managed health care company based in Bethesda, Maryland, dedicated to delivering high-quality health care solutions at an affordable price. Coventry provides a full portfolio of risk and fee-based products including Medicare and Medicaid programs, group and individual health insurance, workers' compensation solutions, and network rental services. Through our Commercial Products, Government Programs, and Workers' Compensation reportable segments, which we also refer to as "Divisions," we provide a full range of risk and fee-based managed care products and services to a broad cross section of individuals, employer and government-funded groups, government agencies, and other insurance carriers and administrators.

Summary of 2012 Performance

- On August 20, 2012, announced that Coventry and Aetna entered into a definitive agreement pursuant to which Aetna will acquire Coventry in a transaction valued at \$7.3 billion, including the assumption of Coventry debt.
- Operating revenues of \$14.1 billion, an increase of 15.8% from the prior year.
- Total membership of 5,362,000, an increase of 597,000 members from the prior year, driven by growth across the Company's Government Programs business in Medicare Advantage Coordinated Care Plans ("Medicare Advantage CCP"), Medicare Part D, and Medicaid.
- Increased MA-CCP Star ratings, as publicly released by the Centers for Medicare & Medicaid Services (CMS) on October 13, 2012.
- Selling, general and administrative expense as a percentage of total revenue was 14.7 %, compared to 16.5% in the prior year.
- Cash flows from operations of \$470.6 million.
- Debt to capital ratio of 25.1%, a decrease of 3.6% from the prior year.
- Diluted earnings per share of \$3.52.
- Repurchased 9.9 million shares for \$328.0 million during the year.

Proposed Merger

On August 19, 2012, we, Aetna Inc. ("Aetna") and Jaguar Merger Subsidiary, Inc. ("Merger Sub") entered into an Agreement and Plan of Merger, pursuant to which, subject to the satisfaction or waiver of certain conditions, Merger Sub will be merged with and into us, with the Company surviving the merger as a wholly-owned subsidiary of Aetna (the "Merger"). A copy of the Agreement and Plan of Merger was filed as Exhibit 2.1 to our Current Report on Form 8-K on August 20, 2012. We subsequently entered into Amendment No. 1 and Amendment No. 2 to the Agreement and Plan of Merger, which were filed as Exhibit 2.1 to our Current Reports on Form 8-K filed on October 23, 2012 and November 13, 2012, respectively. As used herein, the "Merger Agreement" means the Agreement and Plan of Merger, by and among Coventry, Aetna and Merger Sub, as amended. Under the terms of the Merger Agreement, our shareholders will receive \$27.30 in cash, without interest, and 0.3885 of an Aetna common share for each share of our common stock. The total transaction was estimated at \$7.3 billion, including the assumption of our debt, based on the closing price of Aetna common shares on August 17, 2012.

On November 21, 2012, our stockholders voted at the stockholder special meeting to approve the adoption of the Merger Agreement. Of the 104,941,398 shares voting at the special meeting of stockholders, more than 99% voted in favor of the adoption

of the Merger Agreement, which represented approximately 78% of our total outstanding shares of common stock as of the October 15, 2012 record date.

The consummation of the Merger is subject to customary closing conditions, including, among others, the absence of certain legal impediments to the consummation of the Merger, the receipt of specified governmental consents and approvals, the early termination or expiration of the waiting period under the Hart-Scott-Rodino Antitrust Improvement Act of 1976, and, subject to certain exceptions, the accuracy of representations and warranties made by us and Aetna, respectively, and compliance by us and Aetna with their respective obligations under the Merger Agreement. The Merger is not expected to close until mid-2013.

Operating Revenue and Products

We operate health plans, insurance companies, managed care services companies and workers' compensation services companies and generate our operating revenues from premiums and fees for a broad range of managed care and management service products. Managed care premiums for our commercial risk products, for which we assume full underwriting risk, can vary. For example, premiums for our preferred provider organization ("PPO") and point of service ("POS") products are typically lower than our health maintenance organization ("HMO") premiums due to medical underwriting and higher deductibles and co-payments that are typically required of the PPO and POS members. Managed care premium rates for our government programs, Medicare and state-sponsored managed Medicaid, are largely established by governmental regulatory agencies. These government products are offered in select markets where we believe we can achieve profitable growth based upon favorable reimbursement levels, provider costs and regulatory approaches.

Revenue for our management services products ("non-risk") is generally derived from a fixed administrative fee, provided on a predetermined contractual basis or on a percentage-of-savings basis, for access to our health care provider networks and health care management services, for which we do not assume underwriting risk. The management services we provide typically include health care provider network management, clinical management, pharmacy benefit management ("PBM"), bill review, claims repricing, claims processing, utilization review and quality assurance.

Operating Expenses

We incur medical costs related to our products for which we assume underwriting risk. Our medical costs include medical claims paid under contractual relationships with a wide variety of providers and capitation arrangements. Medical costs also include an estimate of claims incurred but not reported.

We maintain provider networks that furnish health care services through contractual arrangements with physicians, hospitals and other health care providers. Prescription drug benefits are provided through a formulary comprised of an extensive list of drugs. Drug prices are negotiated at discounted rates through a national pharmacy benefit manager. Drug costs for our risk products are included in medical costs.

We have capitation arrangements for certain ancillary health care services, such as laboratory services and, in some cases, physician and radiology services. A small percentage of our membership is covered by global capitation arrangements. Under the typical arrangement, the provider receives a fixed percentage of premiums to cover costs of all medical care or of the specified ancillary services provided to the capitated members. Under some professional or other capitation arrangements, physicians may also receive additional compensation from risk sharing and other incentive arrangements. Capitation arrangements limit our exposure to the risk of increasing medical costs but expose us to risk as to the adequacy of the financial and medical care resources of the provider organization. We are ultimately responsible for the coverage of our members pursuant to the customer agreements. To the extent a provider organization faces financial difficulties or otherwise is unable to perform its obligations under the capitation arrangements, we may be required to perform such obligations. Consequently, we may have to incur costs in excess of the amounts we would otherwise have to pay under the original global or ancillary capitation through our contracted network arrangements. Medical costs associated with capitation arrangements made up approximately 9.0% of our total medical costs for the year ended December 31, 2012.

We have established systems to monitor the availability, appropriateness and effectiveness of the patient care provided to our members by our network providers. We collect utilization data in each of our markets that we use to analyze over-utilization or under-utilization of services and assist our health plans in arranging for appropriate care for their members and improving patient outcomes in a cost efficient manner. Medical directors also monitor the utilization of diagnostic services. Each health plan collects data showing each physician's utilization profile for diagnostic tests, specialty referrals and hospitalization and presents such data to the health plan's physicians. The medical directors monitor these results in an effort to ensure the use of medically appropriate, cost-effective services.

We incur cost of sales expense for prescription drugs provided by our workers' compensation pharmacy benefit manager, durable medical equipment and for the independent medical examinations performed by physicians on injured workers. These costs are associated with fee-based products.

Our selling, general and administrative expenses consist primarily of salaries and related costs for personnel involved in the administration of services we offer as well as commissions paid to brokers and agents who assist in the sale of our products. To a lesser extent, our selling, general and administrative expenses include other administrative and facility costs needed to provide these administrative services. We operate regional service centers that perform claims processing, premium billing and collection, enrollment and customer service functions. Our regional service centers enable us to take advantage of economies of scale, implement standardized management practices and capitalize on the benefits of our integrated information technology systems.

Cash Flows

We generate cash through operations. As a profitable company in an industry that is not capital equipment intensive, we have generally not needed to use external financing to fund operations. Our primary use of cash is to pay medical claims. Any excess cash has been historically used for acquisitions, repayment of debt, dividends to shareholders, and common stock repurchases.

Critical Accounting Policies

We consider the accounting policies described below critical in preparing our consolidated financial statements. Critical accounting policies are ones that require difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. The judgments and uncertainties affecting the application of these policies include significant estimates and assumptions made by us using information available at the time the estimates are made. Actual results could differ materially from those estimates.

Revenue Recognition

Managed care premiums are recorded as revenue in the month in which members are entitled to service. Premiums are based on both a per subscriber contract rate and the number of subscribers in our records at the time of billing. Premium billings are generally sent to employers in the month preceding the month of coverage. Premium billings may be subsequently adjusted to reflect changes in membership as a result of retroactive terminations, additions or other changes. Due to early timing of the premium billing, we are able to identify in the current month the retroactive adjustments included on two subsequent months' billings. Current period revenues are adjusted to reflect these retroactive adjustments.

Based on information received subsequent to generating premium billings, historical trends, bad debt write-offs and the collectibility of specific accounts, we estimate, on a monthly basis, the amount of bad debt and future membership retroactivity and adjust our revenue and allowances accordingly.

As of December 31, 2012, we maintained allowances for retroactive billing adjustments of approximately \$17.5 million, compared with approximately \$19.7 million at December 31, 2011. We also maintained allowances for doubtful accounts of approximately \$3.3 million and \$4.7 million as of December 31, 2012 and 2011, respectively. The decrease from the prior year is primarily due to fewer Commercial risk members in 2012. The calculation for these allowances is based on a percentage of the gross accounts receivable with the allowance percentage increasing for older receivables.

We receive premium payments from the Centers for Medicare and Medicaid Services ("CMS") on a monthly basis for our Medicare membership to provide healthcare benefits to our Medicare members. Premiums are fixed (subject to retroactive risk adjustment) on an annual basis by contracts with CMS. Membership and category eligibility are periodically reconciled with CMS and can result in adjustments to revenue. CMS uses a risk adjustment model that incorporates the use of hierarchical condition category ("HCC") codes to determine premium payments to health plans. We estimate risk adjustment revenues based on the individual member diagnosis data (risk scores) submitted to CMS. Changes in revenue from CMS resulting from the periodic changes in risk adjustment scores for our membership are recognized when the amounts become determinable and the collectibility is reasonably assured.

CMS periodically performs audits and may seek return of premium payments made to us if risk adjustment factors are not properly supported by underlying medical record data. We estimate and may record reserves for CMS audits, when necessary, based on information available at the time the estimates are made. The judgments and uncertainties affecting the application of these policies include, among other things, significant estimates related to the amount of HCC revenue subject to audit, anticipated error rates, sample methodologies, confidence intervals, enrollee selection, and payment error extrapolation methodology. Certain of the Company's health plans may be selected for audit. Although we may establish reserves for our exposure to the risk adjustment data validation ("RADV") audits, actual results could differ materially from those estimates.

We contract with the United States Office of Personnel Management (“OPM”) and with various federal employee organizations to provide health insurance benefits under the Federal Employees Health Benefits Program (“FEHBP”). These contracts are subject to government regulatory oversight by the Office of the Inspector General (“OIG”) of OPM, which performs periodic audits of these benefit program activities to ensure that contractors meet their contractual obligations with OPM. For our managed care contracts, the OIG conducts periodic audits to, among other things, verify that premiums established under its contracts are in compliance with community rating requirements under the FEHBP. The OPM may seek premium refunds or institute other sanctions against health plans that participate in the managed care contract program. For our experience-rated plans, the OIG focuses on the appropriateness of contract charges, the effectiveness of claims processing, financial and cost accounting systems, and the adequacy of internal controls to ensure proper contract charges and benefit payments. The OIG may seek refunds of costs charged under these contracts or institute other sanctions against our health plans. These audits are generally a number of years in arrears. We estimate and record reserves for audit and other contract adjustments for both our managed care contracts and our experience rated plans based on appropriate guidelines and historical results. Any differences between actual results and estimates are recorded in the year the audits are finalized.

Effective in 2011, as required by the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, “PPACA”), commercial health plans with medical loss ratios (“MLRs”) on fully insured products are required to issue rebates to policyholders if the actual loss ratio falls below the target. The mandated minimum MLR targets for health plans (as calculated under the definitions in PPACA and related regulations), such that the percentage of health coverage premium revenue spent on health care medical costs and quality improvement expenses, are set at 85% for large employer groups, 80% for small employer groups and 80% for individuals, subject to state-specific exceptions. The potential for and size of the rebates are measured by regulated subsidiary, state and market segment (individual, small group and large group). Accordingly, for 2011 and 2012, we have recorded a rebate estimate in the “accounts payable and other accrued liabilities” line in the accompanying balance sheet and as contra-revenue in “managed care premiums” in the accompanying statements of operations. We estimate the rebate liability based on judgments and estimated information, including utilization, unit cost trends, quality improvement costs, and product pricing, features and benefits. If actual experience varies from our estimates or future regulatory guidance differs from our current judgments, the actual rebate liability could differ from our estimates.

Medical Claims Expense and Liabilities

Medical liabilities consist of actual claims reported but not paid and estimates of health care services incurred but not reported. Medical liabilities estimates are developed using actuarial principles and assumptions that consider, among other things, historical claims payment patterns, provider reimbursement changes, historical utilization trends, current levels of authorized inpatient days, other medical cost inflation factors, membership levels, benefit design changes, seasonality, demographic mix change and other relevant factors.

We employ a team of actuaries that have developed, refined and used the same set of reserve models over the past several years. These reserve models do not calculate separate amounts for reported but not paid and incurred but not reported, but rather a single estimate of medical claims liabilities. These reserve models make use of both historical claim payment patterns as well as emerging medical cost trends to project our best estimate of claim liabilities. Within these models, historical data of paid claims is formatted into claim triangles which compare claim incurred dates to the claim payment dates. This information is analyzed to create “completion factors” that represent the average percentage of total incurred claims that have been paid through a given date after being incurred. Completion factors are applied to claims paid through the financial statement date to estimate the ultimate claim expense incurred for the current period.

For the more recent incurred months, the percentage of claims paid to claims incurred in those months is generally low. As a result, the completion factor methodology is less reliable for such months. For that reason, incurred claims for recent months are not projected solely from historical completion and payment patterns. Instead, they are projected by estimating the claims expense for those months based upon recent claims expense levels and health care trend levels, or “trend factors.” As these months mature over time, the two estimates (completion factor and trend) are blended with completion factors being used exclusively for older months.

Actuarial estimates of claim liabilities are then determined by subtracting the actual paid claims from the estimate of the ultimate incurred claims.

Actuarial standards of practice generally require the actuarially developed medical claims estimates to cover obligations under an assumption of moderately adverse conditions. Adverse conditions are situations in which the actual claims are expected to be higher than the otherwise estimated value of such claims. In many situations, the claims paid amount experienced will be less than the estimate that satisfies the actuarial standards of practice. Medical claims liabilities are recorded at an amount we estimate to be appropriate. Adjustments of prior years’ estimates may result in additional medical costs or, as we experienced during the last several years, a reduction in medical costs in the period an adjustment was made. Our reserve models have historically developed

favorably suggesting that the accrued liabilities calculated from the models were more than adequate to cover our ultimate liability for unpaid claims. We believe that this favorable development has been a result of good communications between our health plans and our actuarial staff regarding medical utilization, mix of provider rates and other components of medical cost trend.

The following table presents the components of the change in medical claims liabilities for the years ended December 31, 2012, 2011 and 2010, respectively (in thousands).

	2012	2011	2010
Medical liabilities, beginning of year	\$ 1,308,507	\$ 1,237,690	\$ 1,605,407
Acquisitions ⁽¹⁾	50,261	—	71,548
Reported Medical Costs			
Current year	10,984,974	9,163,009	8,507,460
Prior year development	(131,200)	(121,607)	(241,513)
Total reported medical costs	10,853,774	9,041,402	8,265,947
Claim Payments			
Payments for current year	9,721,411	7,953,744	7,491,891
Payments for prior year	1,070,398	989,783	1,185,476
Total claim payments	10,791,809	8,943,527	8,677,367
Change in Part D Related Subsidy Liabilities	(1,819)	(27,058)	(27,845)
Medical liabilities, end of year	\$ 1,418,914	\$ 1,308,507	\$ 1,237,690
Supplemental Information:			
Prior year development ⁽²⁾	1.5%	1.5%	2.2%
Current year paid percent ⁽³⁾	88.5%	86.8%	88.1%

(1) Acquisition balances represent medical liabilities of the acquired company as of the applicable acquisition date.

(2) Prior year reported medical costs in the current year as a percentage of prior year reported medical costs.

(3) Current year claim payments as a percentage of current year reported medical costs.

The negative medical cost amounts noted as “prior year development” are favorable adjustments for claim estimates being settled for amounts less than originally anticipated. As noted above, these favorable developments from original estimates occur due to changes in medical utilization, mix of provider rates and other components of medical cost trends. Medical claim liabilities are generally paid within several months of the member receiving service from the provider. Accordingly, the 2012 prior year development relates almost entirely to claims incurred in calendar year 2011.

The significant favorable / (unfavorable) factors driving the overall favorable prior year development for 2012 include:

- Lower than anticipated medical cost increases of \$70.9 million.
- Lower than anticipated large claim liabilities of \$32.0 million.
- Higher than expected completion factors of \$24.3 million.
- Lower than anticipated other specific case liabilities of \$5.3 million.

Prior year development experienced in 2012 was more favorable compared to amounts experienced in 2011. The higher 2012 favorable development is primarily due to lower than expected medical cost trends for Commercial Risk and Medicare Advantage business at the end of 2011.

The change in Medicare Part D related subsidy liabilities identified in the table above represents subsidy amounts received from CMS for reinsurance, coverage gap and for cost sharing related to low income individuals. These subsidies are recorded in medical liabilities and we do not recognize premium revenue or claims expense for these subsidies.

Within the reserve setting methodologies for inpatient and non-inpatient services, we use certain assumptions. For inpatient services, authorized days are used for utilization factors, while cost trend assumptions are incorporated into per diem amounts. The per diem estimates reflect anticipated effects of changes in reimbursement structure and severity mix. For non-inpatient services, a composite trend assumption is applied which reflects anticipated changes in cost per service, provider contracts, utilization and other factors.

Changes in the completion factors, trend factors and utilization factors can have a significant effect on the claim liability. The following example (in thousands, except percentages) provides the estimated effect to our December 31, 2012 unpaid claims liability assuming hypothetical changes in the completion, trend, and inpatient day factors. While we believe the selection of factors and ranges provided are reasonable, certain factors and actual results may differ.

Completion Factor		Claims Trend Factor		Inpatient Day Factor	
(Decrease) Increase in Completion Factor	Increase (Decrease) in Unpaid Claims Liabilities	(Decrease) Increase in Claims Trend Factor	Increase (Decrease) in Unpaid Claims Liabilities	(Decrease) Increase in Inpatient Days	Increase (Decrease) in Unpaid Claims Liabilities
1.0 %	\$ (67,316)	(4.0)%	\$ (74,078)	(3.0)%	\$ (9,026)
0.7 %	\$ (45,252)	(2.5)%	\$ (46,299)	(2.0)%	\$ (6,017)
0.3 %	\$ (22,365)	(1.0)%	\$ (18,520)	(1.0)%	\$ (3,009)
(0.3)%	\$ 22,516	1.0 %	\$ 18,520	1.0 %	\$ 3,009
(0.7)%	\$ 45,875	2.5 %	\$ 46,299	2.0 %	\$ 6,017
(1.0)%	\$ 68,702	4.0 %	\$ 74,078	3.0 %	\$ 9,026

We also establish premium deficiency reserves, if required, for the probability that anticipated future health care costs and contract maintenance costs under our existing provider contracts will exceed anticipated future premiums and reinsurance recoveries, if any, on those contracts. For purposes of premium deficiency reserves, contracts are grouped in a manner consistent with our method of acquiring, servicing and measuring the profitability of such contracts. If established, the premium deficiency reserves would be expected to cover losses until the next policy renewal dates for the related policies. Once established, premium deficiency reserves are released straight-line over the remaining life of the contract. No premium deficiency reserves were established at December 31, 2012 or 2011.

A regular element of our unpaid medical claim liability estimation process is the examination of actual results and, if appropriate, the modification of assumptions and inputs related to the process based upon past experience. Our reserve setting methodologies have taken these changes into consideration when determining the factors used in calculating our medical claims liabilities as of December 31, 2012 by choosing factors that reflect more recent experience.

We believe that the amount of medical liabilities is adequate to cover our ultimate liability for unpaid claims as of December 31, 2012. However, actual claim payments and other items may differ from established estimates.

Investments

We account for investments in accordance with Accounting Standards Codification (“ASC”) Topic 320 “Investments – Debt and Equity Securities.” We invest primarily in fixed income securities and classify all of our investments as available-for-sale. Investments are evaluated on an individual security basis at least quarterly to determine if declines in value are other-than-temporary. In making that determination, we consider all available evidence relating to the realizable value of a security. This evidence includes, but is not limited to, the following:

- the length of time and the extent to which the fair value has been less than the amortized cost basis;
- adverse conditions specifically related to the security, an industry or geographic area;
- the historical and implied volatility of the fair value of the security;
- the payment structure of the debt security and the likelihood of the issuer being able to make payments that increase in the future;
- failure of the issuer of the security to make scheduled interest or principal payments;
- any changes to the rating of the security by a rating agency;
- recoveries or additional declines in fair value subsequent to the balance sheet date; and
- if we have decided to sell the security or it is more-likely-than-not that we will be required to sell the security before recovery of its amortized cost.

For debt securities, if we intend to either sell or determine that we will more-likely-than-not be required to sell a debt security before recovery of the entire amortized cost basis or maturity of the debt security, we recognize the entire impairment in earnings. If we do not intend to sell the debt security and we determine that we will not more-likely-than-not be required to sell the debt security but we do

not expect to recover the entire amortized cost basis, the impairment is bifurcated into the amount attributed to the credit loss, which is recognized in earnings, and all other cases, which are recognized in other comprehensive income. Realized gains and losses on the sale of investments are determined on a specific identification basis.

We use prices from independent pricing services and, when necessary, indicative (non-binding) quotes from independent brokers to measure the fair value of our investment securities. We utilize multiple independent pricing services and brokers to obtain fair values; however, we generally obtain one price/quote for each individual security. Broker quotes were not relied upon in determining fair value measurements.

We perform an analysis on market liquidity and other market related conditions to assess if the evaluated prices represent a reasonable estimate of their fair value. Examples of the procedures performed include, but are not limited to, an on-going review of pricing service methodologies, review of the prices received from the pricing service and comparison of prices for certain securities with two different price sources for reasonableness. We monitor pricing inputs to determine if the markets from which the data is gathered are active. As further validation, we sample a security's past fair value estimates and compare the valuations to actual transactions executed in the market on similar dates.

Generally, we do not adjust prices received from pricing services or brokers unless it is evident from our verification procedures that the fair value measurement is not consistent with ASC Topic 820, "Fair Value Measurements and Disclosures." Based upon our internal price verification procedures and review of fair value methodology documentation provided by independent pricing services, we have concluded that the fair values provided by pricing services and brokers are consistent with the guidance in ASC Topic 820.

The following table includes only our investments that were in an unrealized loss position at December 31, 2012. For these investments, the table shows the gross unrealized losses and fair value aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position (in thousands).

<u>At December 31, 2012</u>	<u>Less than 12 months</u>		<u>12 months or more</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
State and municipal bonds	\$ 61,342	\$ (499)	\$ —	\$ —	\$ 61,342	\$ (499)
U.S. Treasury securities	2,458	(1)	1,065	(1)	3,523	(2)
Government-sponsored enterprise securities	15,714	(1)	—	—	15,714	(1)
Residential mortgage-backed securities	23,861	(73)	59	(1)	23,920	(74)
Commercial mortgage-backed securities	7,701	(19)	—	—	7,701	(19)
Asset-backed securities	14,492	(6)	—	—	14,492	(6)
Corporate debt and other securities	79,381	(345)	614	(1)	79,995	(346)
Total	<u>\$ 204,949</u>	<u>\$ (944)</u>	<u>\$ 1,738</u>	<u>\$ (3)</u>	<u>\$ 206,687</u>	<u>\$ (947)</u>

The unrealized losses presented in this table do not meet the criteria for an other-than-temporary impairment. The unrealized losses are the result of interest rate movements. We do not intend to sell and it is not more-likely-than-not that we will be required to sell before a recovery of the amortized cost basis of these securities.

Our municipal bond investments remain at an investment grade status based on their own merits (excluding monoline insurers). Although we do not rely on bond insurers exclusively to maintain our high level of investment credit quality, \$217 million of our \$1.3 billion total state and municipal bond holdings are insured through a monoline insurer. For our mortgage-backed and asset-backed securities, our holdings remain at investment grade with AA+ and AAA average credit quality ratings, respectively. The average credit quality ratings are based on the weighted average credit rating as provided by Standard & Poor's. See Footnote F, Investments, to the consolidated financial statements for more information regarding investments, which is incorporated by reference. We participate in only the higher level investment tranches. For our asset-backed securities, we only participate in offerings that are over collateralized to further protect our principal investment.

Goodwill and Other Intangible Assets

Goodwill

Goodwill is subject to an annual assessment and periodic assessments if other indicators are present for impairment by applying a fair-value-based test. We performed a goodwill impairment analysis at the reporting unit level, as of October 1, our annual impairment test date, and determined that there were no impairments. However, each year we could be required to evaluate the recoverability of goodwill and other indefinite lived intangible assets prior to the required annual assessment if there is any indication of a potential impairment. Those indications may include experiencing disruptions to business, unexpected significant declines in operating results, regulatory actions (such as state exchanges resulting from health care reform) that may affect operating results, divestiture of a significant component of the business or a sustained decline in market capitalization.

The Company's goodwill impairment analysis begins with an assessment of qualitative factors to determine whether it is more likely than not that the fair value of the reporting unit is less than its carrying value as a basis for determining whether it is necessary to perform the two-step quantitative goodwill impairment test. In evaluating whether it is more likely than not that the fair value of a reporting unit is less than its carrying value, we consider factors outlined in Accounting Standards Update ("ASU") 2011-08, "Intangibles-Goodwill and Other (Topic 350)," including, but not limited to:

- Macroeconomic conditions such as a deterioration in general economic conditions, limitations on accessing capital, fluctuations in foreign exchange rates, or other developments in equity and credit markets;
- Industry and market considerations such as a deterioration in the environment in which we operate, an increased competitive environment, a decline in market-dependent multiples or metrics (consider in both absolute terms and relative to peers), a change in the market for our products or services, or a regulatory or political development;
- Cost factors such as increases in raw materials, labor, or other costs that have a negative effect on earnings and cash flows ;
- Overall financial performance such as negative or declining cash flows or a decline in actual or planned revenue or earnings compared with actual and projected results of relevant prior periods;
- Other relevant entity-specific events such as changes in management, key personnel, strategy, or customers; contemplation of bankruptcy; or litigation;
- Events affecting a reporting unit such as a change in the composition or carrying amount of its net assets, a more-likely-than-not expectation of selling or disposing all, or a portion, of a reporting unit, the testing for recoverability of a significant asset group within a reporting unit, or recognition of a goodwill impairment loss in the financial statements of a subsidiary that is a component of a reporting unit; and
- If applicable, a sustained decrease in share price (consider in both absolute terms and relative to our peers).

If the Company determines that it is more likely than not that the fair value of the reporting unit is less than its carrying value, then the two-step quantitative goodwill impairment test is performed. The goodwill quantitative impairment test, if necessary, compares the fair value of a reporting unit with its carrying amount, including goodwill. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired and no further testing is performed. If the carrying value of the net assets assigned to the reporting unit exceeds the fair value of the reporting unit, then the Company must perform the second step of the impairment test in order to determine the implied fair value of the reporting unit's goodwill. If the carrying value of a reporting unit's goodwill exceeds its implied fair value, the Company records an impairment charge equal to the difference. Impairment charges are recorded in the period incurred.

For our quantitative impairment analysis we rely on both the income and market approaches. The income approach is based on the present value of expected future cash flows. The income approach involves estimating the present value of our estimated future cash flows utilizing a risk adjusted discount rate. The market approach estimates the Company's fair value by comparing our Company to similar publicly traded entities and also by analyzing the recent sales of similar companies. The approaches are reviewed together for consistency and commonality.

While we believe we have made reasonable estimates and assumptions, in our quantitative impairment analysis, to calculate the fair values of the reporting units and other intangible assets, it is possible a material change could occur. Under the income approach, we assumed certain growth rates, capital expenditures, discount rates and terminal growth rates in our calculations. If the assumptions used in our fair-value-based tests differ from actual results, the estimates underlying our goodwill impairment tests could be adversely affected.

See Note A, Organization, Summary of Significant Accounting Policies and Significant Events, and Note D, Goodwill and Other Intangible Assets, to the consolidated financial statements for additional disclosure related to our goodwill and other intangible assets, which is incorporated herein by reference.

Other Intangible Assets

In accordance with ASC Topic 350-30, “General Intangibles Other than Goodwill,” we test intangible assets not subject to amortization for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. The impairment test consists of a comparison of the fair value of an intangible asset with its carrying amount. If the carrying amount of the intangible asset exceeds its fair value, an impairment loss shall be recognized in an amount equal to that excess. We have chosen October 1 as our annual impairment testing date. Our only intangible asset that is not subject to amortization is a trade name which we determined was not impaired based on the result of the October 1, 2012 analysis. The Company’s intangible impairment analysis was an assessment of qualitative factors to determine whether it is more likely than not that the fair value of the intangible asset is less than its carrying value. In evaluating whether it is more likely than not that the fair value of the intangible asset is less than its carrying value, we consider qualitative factors as outlined in ASU 2012-02, “Intangibles - Goodwill and Other (Topic 350): Testing Indefinite - Lived Intangible Assets for Impairment,” similar to the qualitative assessment of goodwill, previously discussed.

Also in accordance with ASC Topic 350-30 we review intangible assets that are subject to amortization for recoverability whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. An impairment loss shall be recognized if the carrying amount of an intangible asset is not recoverable and its carrying amount exceeds its fair value. Our intangible assets that are subject to amortization consist of our customer lists, licenses and provider networks.

During the second quarter of 2012, we were notified of the non-renewal of the State of Kansas Medicaid contract, which we acquired in connection with the acquisition of Children’s Mercy’s Family Health Partners (“FHP”). Accordingly, the current year depreciation and amortization expense includes a \$7.7 million impairment charge of the intangibles associated with the non-renewal of this contract. The impairment charge related only to the intangibles assigned to the Kansas business acquired in the FHP acquisition and did not affect the intangibles assigned to the ongoing Missouri business, also acquired in the FHP acquisition. See Note D, Goodwill and Other Intangible Assets, to the consolidated financial statements for additional disclosure related to our goodwill and other intangible assets, which is incorporated herein by reference.

Stock-Based Compensation Expense

We account for share-based compensation in accordance with the provisions of ASC Topic 718 “Compensation – Stock Compensation.” Under the fair value recognition provisions of ASC Topic 718, determining the appropriate fair value model and calculating the fair value of share-based payment awards require the input of subjective assumptions, including the expected life of the share-based payment awards and stock price volatility. We believe that a blend of the implied volatility of our tradeable options and the historical volatility of our share price is a better indicator of expected volatility and future stock price trends than historical volatility alone. Therefore, the expected volatility was based on a blend of market-based implied volatility and the historical volatility of our stock. The assumptions used in calculating the fair value of share-based payment awards represent our best estimates. In addition, we are required to estimate the expected forfeiture rate and recognize expense only for those shares expected to vest. If our actual forfeiture rate is materially different from our estimate, the stock-based compensation expense could be significantly different from what we have recorded in the current period. See Note J, Stock-Based Compensation, to the consolidated financial statements for additional information on stock-based compensation, which is incorporated herein by reference.

New Accounting Standards

See Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for information and disclosures related to new accounting standards, which is incorporated herein by reference.

Acquisitions

See Note C, Acquisitions, to the consolidated financial statements for information and disclosures related to acquisitions, which is incorporated herein by reference.

Membership

The following table presents our membership as of December 31, 2012 and 2011 (in thousands).

Membership by Product	As of December 31,		Increase
	2012	2011	(Decrease)
Health Plan Commercial Risk	1,474	1,635	(161)
Health Plan Commercial ASO	730	700	30
Medicare Advantage CCP	259	222	37
Medicaid Risk	974	692	282
Other National ASO	347	373	(26)
Medicare Part D	1,578	1,143	435
Total Membership	5,362	4,765	597

Medicaid Risk membership increased 282,000 compared to December 31, 2011, primarily as a result of the acquisition of FHP, with Medicaid membership in Kansas and Missouri, which was completed in the first quarter of 2012. The Medicaid Risk membership increase is also due to same-store growth in our Missouri market as competitors exited that market, and expansion into new regions in our Nebraska, Pennsylvania and Virginia markets during the third quarter of 2012. This Medicaid Risk membership growth was partially offset by declines in the Kentucky market due to attrition during the open enrollment period in the fourth quarter of 2012. The decrease in Health Plan Commercial Risk membership was due to attrition, in-group changes and certain groups moving from Commercial Risk to Administrative Services Only (“ASO”) products primarily in our Missouri, Florida, Illinois and Pennsylvania markets. This Commercial Risk membership decline was partially offset by continued same-store membership growth in our Georgia market. The increase in Medicare Part D membership of 435,000 reflects the addition of eight auto assign regions in the first quarter of 2012 as well as an increase in product offerings from two in 2011 to three in 2012.

Results of Operations

The following table is provided to facilitate a discussion regarding the comparison of our consolidated results of continuing operations for each of the three years in the period ended December 31, 2012 (in thousands, except diluted earnings per share amounts). For additional financial information, see the consolidated financial statements and the accompanying notes, which is incorporated herein by reference.

	Increase			Increase		
	2012	2011	(Decrease)	2011	2010	(Decrease)
Total operating revenues	\$ 14,113,363	\$ 12,186,683	15.8 %	\$ 12,186,683	\$ 11,587,916	5.2 %
Operating earnings	\$ 759,691	\$ 868,130	(12.5)%	\$ 868,130	\$ 689,285	25.9 %
Operating earnings as a % of revenue	5.4%	7.1%	(1.7)%	7.1%	5.9%	1.2 %
Net earnings	\$ 487,063	\$ 543,105	(10.3)%	\$ 543,105	\$ 438,616	23.8 %
Diluted earnings per common share	\$ 3.52	\$ 3.67	(4.1)%	\$ 3.67	\$ 2.94	24.8 %
Selling, general and administrative as a percentage of revenue	14.7%	16.5%	(1.8)%	16.5%	16.9%	(0.4)%

Comparison of 2012 to 2011

Managed Care Premiums and Management Services

Managed care premium revenue increased from the prior year primarily as a result of the new Medicaid contract with the Commonwealth of Kentucky and the acquisition of FHP. The increase is also due to the growth of Medicare Part D revenue as a result of the addition of eight auto assign regions as well as an increase in Medicare Part D product offerings.

Medicare Advantage revenue increased over the prior year primarily as a result of the RADV audit reserve releases. On February 24, 2012, CMS released a “Notice of Final Payment Error Calculation Methodology for Part C Medicare Advantage Risk Adjustment Data Validation (RADV) Contract-Level Audits.” In that notice, CMS announced which contract years will be subject to the CMS RADV audits and other core areas of the audit methodology. We maintain reserves for our exposure to the RADV audits, and during the first quarter of 2012 released RADV audit reserves, related to the 2007 through 2011 contract years,

resulting in an increase in operating earnings of \$133.0 million. Medicare Advantage revenue also increased as a result of organic membership growth.

Managed care premium revenue also increased from the prior year as a result of minimum medical loss ratio rebate accrual reductions of \$36.3 million related to the 2011 plan year based on new guidance on capitated medical contracts issued in 2012 and as a result of increases in the average Commercial realized premium per member per month (“PMPM”). The total managed care premium revenue increases were offset by Commercial membership declines.

Management services revenue increased over the prior year primarily due to certain groups moving from Commercial Risk to ASO products. The increase in management services revenue was partially offset by a slight decline in the Workers’ Compensation Division revenue due to the loss of a customer account.

Medical Costs and Cost of Sales

Medical costs increased from the prior year primarily as a result of the new Medicaid contract with the Commonwealth of Kentucky, the acquisition of FHP and continued Medicare Part D membership growth. Medical costs also increased as a result of organic membership growth for the Medicare Advantage CCP and Medicaid products. This was partially offset by a decrease in Commercial membership, as noted above.

Total MLR increased 1.9% over the prior year, from 82.1% to 84.0%, as a result of the increased Medicare Part D and Medicaid MLR, which was partially offset by the Medicare Advantage RADV audit reserve releases during the current year. The overall MLR also increased due to a higher mix of Medicaid members, which operate at a higher MLR compared to our Commercial business.

The overall Medicaid MLR increased in the current year, from 89.4% to 94.1%, primarily due to higher medical costs associated with the Kentucky Medicaid contract with an MLR of 109.4% in the current year. The MLR associated with Kentucky Medicaid was high primarily due to higher utilization and unit costs, especially in regions with high cost provider systems. Additionally, the Kentucky Medicaid MLR was high due to high utilization in pharmacy and mental health, along with program changes made by the Commonwealth of Kentucky after the initial databook was created, as well as delays by the Commonwealth of Kentucky in the full implementation of risk adjusted revenue. The higher costs are also related to transitioning a highly unmanaged Medicaid population to a managed care environment. Many initiatives to improve care and reduce medical costs including the introduction of member co-pays and changes made to the provider network, along with receiving our previously contracted 5.3% rate increase in October 2012, continue to show progress as seen by the reduction in the Kentucky year to date MLR throughout 2012 from 120.9% as of March 31, 2012 to 109.4% as of December 31, 2012. The Kentucky Medicaid MLR for the fourth quarter of 2012 was 96.7%.

Cost of sales associated with the Workers’ Compensation Division decreased due to the loss of a customer account.

Selling, General and Administrative and Provider Class Action

Selling, general and administrative expense, as a percentage of revenue, decreased 1.8% from the prior year primarily as a result of managing headcount and associated costs while continuing to grow operating revenues.

Selling, general and administrative expense, in the aggregate, increased over the prior year primarily due to normal operating costs associated with the new Medicaid contract with the Commonwealth of Kentucky and the FHP acquisition; including, but not limited to, salaries and benefits, professional fees and premium taxes. The increase is also attributable to additional salaries and benefits associated with an increase in the number of full-time employees associated with the growth of the Medicare Part D products. The increases are partially offset by a general reduction in broker commissions and lower stock-based compensation expense. For more information regarding stock-based compensation, refer to Note J, Stock-Based Compensation, to the consolidated financial statements, which is incorporated herein by reference.

During 2010, the Court of Appeal, Third Circuit for the State of Louisiana entered a decision to affirm the trial court’s decision to grant summary judgment against a wholly-owned subsidiary of Coventry in provider class action litigation in Louisiana state court. On May 27, 2011, a Louisiana state court entered an order of final approval of a provider class action settlement and, accordingly, the Company recorded a non-recurring pretax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

Depreciation and Amortization

Depreciation and amortization expense was higher during the current year primarily due to the intangible asset impairment associated with the non-renewal of the State of Kansas Medicaid contract. During the second quarter of 2012, we were notified of the non-renewal of the State of Kansas Medicaid contract, which we acquired in connection with the acquisition of FHP.

Accordingly, the current year depreciation and amortization expense includes a \$7.7 million impairment charge of the intangibles associated with the non-renewal of this contract. The impairment charge related only to the intangibles assigned to the Kansas business acquired in the FHP acquisition and did not affect the intangibles assigned to the ongoing Missouri business, also acquired in the FHP acquisition. Additionally, a portion of the depreciation and amortization expense increase is a result of placing certain internally developed medical quality improvement software into service during the current year.

Interest Expense and Other Income, Net

Interest expense in the current year was relatively consistent with the prior year. The slight increase over the prior year was due to the issuance of \$600.0 million aggregate principal amount of our 5.450% Senior Notes due 2021 in the later part of the second quarter of 2011. This was partially offset by lower interest expense in 2012 associated with the repayment, at maturity, of the \$233.9 million outstanding balance of our 5.875% Senior Notes in January 2012 and the repayment of our revolving Credit Facility in the second quarter of 2011.

Other income, net increased as income in the current year included larger realized gains on the sales of investments.

Income Taxes

The provision for income taxes decreased from the prior year primarily due to a decrease in earnings, resulting from the non-recurring pretax adjustment to earnings associated with the provider class action litigation in Louisiana for 2011, and partially offset by an increase in the current year effective tax rate. The effective tax rate on operations increased to 37.9% as compared to 36.7% for the prior year, primarily due to the proportion of earnings in states with higher tax rates and by compliance with new health care reform regulations.

Comparison of 2011 to 2010

Managed Care Premiums

Managed care premium revenue increased primarily as a result of the acquisition of MHP, Inc. (“MHP”) in the fourth quarter of 2010. Revenue also increased as a result of organic membership growth and an increase in the average realized premium per member per month. The increase was also attributed to Medicaid Risk revenue due to new markets entered during August 2010 in the State of Nebraska and the launch of the new Kentucky Medicaid contract, effective November 1, 2011. These increases were partially offset by a decrease in Medicare Part D revenue as a result of the loss of membership resulting from the loss of auto assign regions and reduction in product offerings in 2011. The increases mentioned above were also partially offset by an accrual for the minimum medical loss ratio rebate for our Commercial business required by PPACA.

Medical Costs and Cost of Sales

Medical costs increased as a result of the acquisition of MHP, new Medicaid Risk markets entered during 2011 and 2010, and organic membership growth and medical trends. This was partially offset by the decrease in Medicare Part D membership resulting from the loss of auto assign regions and reduction in product offerings in 2011. The overall total medical costs as a percentage of premium revenue, MLR, increased 2.7% over the prior year to 82.1% from 79.4%. The increase is primarily as a result of the minimum MLR mandates previously described as well as the MLR increases for the Medicare Advantage and Medicaid products, as described in the segment results of operations discussion that follows below. The MLR increase was partially offset by a lower MLR for the Medicare Part D business as a result of improved performance in our basic benefit product in 2011.

Cost of sales increased due to continued growth of our pharmacy benefit management program in the Workers’ Compensation division.

Selling, General and Administrative and Provider Class Action

Selling, general and administrative expense increased primarily due to the addition of normal operating costs associated with MHP including, but not limited to, salaries and benefits, professional fees and premium taxes. The increase is also due to start-up costs associated with the implementation of the Kentucky Medicaid contract and increased marketing expenses associated with the rollout of expanded Medicare products for 2012. The increase is partially offset by lower legal fees in 2011 as 2010 included incremental legal fees related to the provider class action in Louisiana that were not incurred in 2011. Selling, general and administrative expense as a percentage of operating revenues decreased as a result of the growth in operating revenues in 2011.

During the second quarter of 2010, a \$278.0 million charge for a provider class action was recorded resulting from the Court of Appeal, Third Circuit for the State of Louisiana decision to affirm the trial court’s decision to grant summary judgment against a wholly-owned subsidiary of Coventry in provider class action litigation in Louisiana state court. On May 27, 2011, the court

entered an order of final approval of a settlement and, accordingly, we recorded a non-recurring pre-tax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

Depreciation and Amortization

Depreciation and amortization expense was lower primarily due to certain assets becoming fully depreciated.

Interest Expense and Other Income, Net

Interest expense increased due to the issuance of \$600.0 million aggregate principal amount of our 5.450% Senior Notes due 2021 (the "2021 Notes") in the second quarter of 2011. This increase was partially offset by reduced interest expense on our revolving credit facility due to the repayment of the outstanding balance in the second quarter of 2011.

Other income, net increased as income included more realized gains on the sales of investments compared to 2010.

Income Taxes

The provision for income taxes increased due to an increase in earnings. The effective tax rate on continuing operations increased to 36.7% for 2011 as compared to 36.1% for 2010 due primarily to the proportion of our earnings in states with higher tax rates and by compliance with new health care reform regulations.

Segment Results

We reorganized the executive management team to better align resources and provide continued focus on areas of future growth. As a result of this reorganization, we realigned our segments during the first quarter of 2012 to reflect the manner in which the chief operating decision maker reviews financial information. As a result, our reportable segments have changed to the following three reportable segments: Commercial Products, Government Programs and Workers' Compensation.

Our segment presentation for 2011 and 2010 has been reclassified to conform to the 2012 presentation. For additional information regarding our segments, refer to Note B, Segment Information, in the notes to the consolidated financial statements, which is incorporated herein by reference.

The following table is provided to facilitate a discussion regarding the comparison of our segment results of operations for the years ended December 31, 2012, 2011 and 2010.

	Year Ended December 31,		Increase (Decrease)	Year Ended December 31,		Increase (Decrease)
	2012	2011		2011	2010	
Operating Revenues (in thousands)						
Commercial Risk	\$ 5,737,626	\$ 6,053,178	\$ (315,552)	\$ 6,053,178	\$ 5,564,834	\$ 488,344
Commercial Management Services	429,209	387,949	41,260	387,949	418,221	(30,272)
Commercial Products Division	6,166,835	6,441,127	(274,292)	6,441,127	5,983,055	458,072
Medicare Advantage	2,912,143	2,382,330	529,813	2,382,330	2,114,205	268,125
Medicaid Risk	2,809,579	1,381,706	1,427,873	1,381,706	1,133,353	248,353
Medicare Part D	1,514,518	1,226,734	287,784	1,226,734	1,604,198	(377,464)
Government Programs Division	7,236,240	4,990,770	2,245,470	4,990,770	4,851,756	139,014
Workers' Compensation	757,779	783,784	(26,005)	783,784	755,055	28,729
Other/Eliminations	(47,491)	(28,998)	(18,493)	(28,998)	(1,950)	(27,048)
Total Operating Revenues	\$ 14,113,363	\$ 12,186,683	\$ 1,926,680	\$ 12,186,683	\$ 11,587,916	\$ 598,767

Gross Margin (in thousands)

Commercial Products Division	\$ 1,517,762	\$ 1,549,656	\$ (31,894)	\$ 1,549,656	\$ 1,659,351	\$ (109,695)
Government Programs Division	984,048	811,841	172,207	811,841	907,563	(95,722)
Workers' Compensation	490,976	500,240	(9,264)	500,240	503,003	(2,763)
Other/Eliminations	—	—	—	—	—	—
Total Gross Margin	\$ 2,992,786	\$ 2,861,737	\$ 131,049	\$ 2,861,737	\$ 3,069,917	\$ (208,180)

Revenue and Medical Cost Statistics

Managed Care Premium Yields (PMPM):

Health Plan Commercial Risk	\$ 310.15	\$ 303.69	2.1 %	\$ 303.69	\$ 298.62	1.7 %
Medicare Advantage Risk ⁽¹⁾⁽²⁾	\$ 938.71	\$ 895.54	4.8 %	\$ 895.54	\$ 876.67	2.2 %
Medicare Part D	\$ 83.85	\$ 88.80	(5.6)%	\$ 88.80	\$ 82.86	7.2 %
Medicaid Risk	\$ 242.35	\$ 228.85	5.9 %	\$ 228.85	\$ 218.98	4.5 %

Medical Loss Ratios:

Health Plan Commercial Risk	81.7%	81.6%	0.1 %	81.6%	78.4%	3.2 %
Medicare Advantage Risk ⁽¹⁾⁽²⁾	81.1%	82.9%	(1.8)%	82.9%	82.0%	0.9 %
Medicare Part D	85.4%	81.7%	3.7 %	81.7%	83.7%	(2.0)%

Medicaid Risk	94.1%	89.4%	4.7 %	89.4%	85.7%	3.7 %
Total MLR	84.0%	82.1%	1.9 %	82.1%	79.4%	2.7 %

(1) Excludes the Medicare PFFS product, which was not renewed effective January 1, 2010.

(2) The year ended December 31, 2012 includes the effect of the RADV reserve release.

Comparison of 2012 to 2011

Commercial Products Division

Commercial Risk revenue decreased due to lower membership as a result of attrition, in-group changes and certain groups moving from Commercial Risk to ASO products. This decrease was partially offset by minimum medical loss ratio rebate accrual reductions in the current year related to the 2011 plan year of \$36.3 million and an increase in the average realized premium PMPM due to renewal rate increases.

The gross margin for this Division decreased primarily due to a decline in Commercial Risk membership and the resulting lower premium revenue. The Commercial Risk MLR was relatively consistent year-over-year.

Government Programs Division

Medicaid revenue increased primarily as a result of the new contract with the Commonwealth of Kentucky effective November 2011 and the acquisition of FHP effective January 1, 2012. Medicaid revenue also increased as a result of organic membership growth. The Medicare Advantage revenue increase is primarily a result of continued organic membership growth. Additionally, the Medicare Advantage revenue increase reflected the RADV audit reserve releases, as previously discussed.

Medicare Part D revenue increased due to membership growth as a result of the addition of eight auto assign regions as well as an increase in product offerings from two in 2011 to three in 2012. Including the effect of the CMS risk sharing premium adjustments as well as ceded revenue, the premiums decreased to \$83.85 PMPM in 2012, compared to \$88.80 PMPM in 2011, primarily due to the addition of a new lower priced premium preferred network product in 2012.

The gross margin increased for the Government Programs Division, primarily driven by the Medicare Advantage RADV audit reserve releases in 2012 as well as increased membership and premium PMPM increases for Medicare Advantage and Medicaid Risk. These increases were offset by a higher Medicaid Risk MLR. The higher Medicaid Risk MLR was driven by high medical costs associated with the Kentucky business. As previously mentioned, the higher costs are related to transitioning a highly unmanaged Medicaid population to a managed care environment. Many initiatives to improve care and reduce medical costs including the introduction of member co-pays and changes made to the provider network, along with receiving our previously contracted 5.3% rate increase in October 2012, continue to show progress as seen by the reduction in the Kentucky incurred year to date MLR throughout 2012 from 120.9% as of March 31, 2012 to 109.4% as of December 31, 2012. The Kentucky Medicaid MLR for the fourth quarter of 2012 was 96.7%.

Workers' Compensation Division

The Workers' Compensation Division revenue and gross margin decreased in part due to the loss of a customer account. The revenue decrease is partially offset by increased revenue in our clinical and durable medical equipment programs as a result of higher volumes and service items, respectively.

Comparison of 2011 to 2010

Commercial Products Division

Commercial Risk revenue increased primarily due to the acquisition of MHP in October 2010. Partially offsetting this increase in revenue was a decrease in Commercial Management Services revenue due to a decline of our FEHBP membership. There was an increase in the average realized premium per member per month for the Commercial Risk business due to renewal rate increases. The increase in Commercial Risk revenue was partially offset by the accruals for the minimum MLR rebates during 2011.

The gross margin for this Division decreased primarily due to lower favorable prior year medical cost development and the accrual for the minimum MLR rebate for our Commercial business. The Commercial Risk MLR increased for the year primarily due to the accruals for the minimum MLR rebates as well as utilization beginning to return to normal levels.

Government Programs Division

Medicare Advantage revenue increased primarily due to the acquisition of MHP in October 2010, as well as a general increase in premiums per member per month. The increase in Medicaid Risk revenue is due to entering new markets which included the State of Nebraska in August 2010 and the Commonwealth of Kentucky in November 2011. The Medicaid risk premiums per member per month also increased as a result of a rate increase effective July 1, 2011, in Missouri, our largest Medicaid market, the implementation of the

Kentucky contract (which has a higher than average premium per member per month) and due to a change in member mix in our Nebraska market.

The Government Programs division revenue increases were partially offset by a decrease in Medicare Part D revenue in 2011. The Medicare Part D revenue decrease was primarily due to lower Medicare Part D membership as a result of the loss of auto assign regions as well as a reduction in product offerings from five in 2010 to two in 2011. Including the effect of the CMS risk sharing premium adjustments as well as ceded revenue, the premiums increased to \$88.80 in 2011, compared to \$82.86 in 2010, primarily due to pharmacy cost trends and the loss of the lower priced premium products.

The gross margin for this Division decreased for 2012 primarily due to lower favorable prior year medical cost development and a decrease in the Medicare PFFS gross margin. The Medicare PFFS product was not renewed effective January 1, 2010. The Medicare PFFS product experienced much more favorable incurred but not reported reserve development during 2010 than in 2011. Additionally, the decrease in gross margin was driven by the Medicare Part D membership losses. These decreases were offset by membership growth in 2011 due to the acquisition of MHP, as well as organic growth in existing markets. The Medicare Advantage MLR and Medicaid MLR increased due to utilization beginning to return to normal levels. Additionally, the Medicaid MLR increased due to higher initial medical costs associated with the new Kentucky business. This is partially offset by improved MLR on the Medicare Part D product. The Medicare Part D MLR was lower as a result of improved performance in our basic benefit product in 2011.

Workers' Compensation Division

Workers' Compensation division revenue increased primarily due to the growth of our pharmacy benefit management program, which was partially offset by a decline in volume and rates in our network products.

Liquidity and Capital Resources

Liquidity

The nature of a majority of our operations is such that cash receipts from premium revenues are typically received up to two months prior to the expected cash payment for related medical costs. Premium revenues are typically received at the beginning of the month in which they are earned, and the corresponding incurred medical expenses are paid in a future time period, typically 15 to 60 days after the date such medical services are rendered. The lag between premium receipts and claims payments creates positive cash flow and overall cash growth. As a result, we typically hold approximately one to two months of "float." In addition, accumulated earnings provide further liquidity.

Our investment guidelines require our fixed income securities to be investment grade in order to provide liquidity to meet future payment obligations and minimize the risk to the principal. Our fixed income portfolio includes, among other investment categories, government and corporate securities and has an average credit quality rating of "AA-" and an effective duration of 4.06 years as of December 31, 2012. The average credit quality rating is based on the weighted average credit rating as provided by Standard & Poor's. See Footnote F, Investments, to the consolidated financial statements for more information regarding investments, which is incorporated by reference. Typically, the amount and duration of our short-term assets are more than sufficient to pay for our short-term liabilities, and we do not anticipate that sales of our long-term investment portfolio will be necessary to fund our claims liabilities.

Our cash and investments, consisting of cash, cash equivalents, short-term investments, and long-term investments, but excluding deposits of \$71.1 million at December 31, 2012 and \$74.0 million at December 31, 2011 that are restricted under state regulations, decreased by \$200 million to \$4.1 billion at December 31, 2012 from \$4.3 billion at December 31, 2011.

During the year ended December 31, 2012, the Board of Directors declared four quarterly cash dividends of \$0.125 per share each, or \$68.4 million in the aggregate. The cash dividend for the quarter ended December 31, 2012 was accrued in "accounts payable and other accrued liabilities" in the accompanying balance sheet at December 31, 2012, and subsequently paid on January 7, 2013. Declaration and payment of future quarterly dividends is at the discretion of the Board and may be adjusted as business needs or market conditions change. Additionally, the terms of the Merger Agreement restrict payment of future cash dividends other than our quarterly dividend consistent with past practice not to exceed \$0.125 per share.

We have classified all of our investments as available-for-sale securities. Contractual maturities of the securities are disclosed in Note F, Investments, to the consolidated financial statements, which is incorporated herein by reference.

The demand for our products and services is subject to many economic fluctuations, risks and uncertainties that could materially affect the way we do business. See Part I, Item 1A, "Risk Factors," in this Form 10-K for more information. Management believes that the combination of our ability to generate cash flows from operations, cash and investments on hand, and the excess funds held in certain of our regulated subsidiaries will be sufficient to fund continuing operations, capital expenditures, debt interest

costs, debt principal repayments and any other reasonably likely future cash requirements. In addition, our long-term investment portfolio is available for further liquidity needs including satisfaction of policy holder benefits.

Cash Flows

Operating Activities

Net cash from operating activities for the year ended December 31, 2012 was an inflow as a result of net earnings generated by our normal operations during the period, net of adjustments to earnings, and an increase in medical liabilities primarily related to the Medicare Part D and Kentucky Medicaid business. Offsetting these inflows is an increase in other receivables related to the settlement timing of current year subsidy and risk share receivables due from CMS for our Medicare business. The increase is a result of the growth in our Medicare Part D and Medicare Advantage businesses, that we expect to receive in 2013. Additionally, offsetting the inflows is a decrease in accounts payable and other accrued liabilities primarily as a result of payments in 2012 for the annual management incentive and performance compensation programs as well as payments in 2012 for the 2011 minimum medical loss ratio rebates.

Our net cash from operating activities in 2012 increased \$69.5 million from 2011. The increase was a result of \$150.5 million payment to settle the provider class action litigation in Louisiana paid in the prior year and not repeated in 2012, the timing of prior year subsidy receivables for our Medicare business received from CMS and the receipt of additional deferred revenue in 2012. Partially offsetting these increased inflows was a decrease in accounts payable and other accrued liabilities as a result of payments in 2012 for the 2011 minimum medical loss ratio rebates, higher payments for the annual management incentive and performance compensation programs and adjusted net earnings.

Our net cash from operating activities in 2011 increased \$128.9 million from 2010. The increase was primarily a result of the unusually low cash flows due to payments of medical claims liabilities associated with run out of the Medicare PFFS product. The nature of our business is such that premium revenues are generally received in advance of the expected cash payment for the related medical costs. This results in strong cash inflows upon the implementation of a benefit program and cash outflows upon the termination. Partially offsetting these increased inflows in 2011 are the increase in subsidy receivables during 2011 for our Medicare Part D business due from CMS, which we subsequently collected in 2012, and \$150.5 million paid to settle the provider class action litigation in Louisiana.

Investing Activities

Capital expenditures in 2012 of approximately \$89.1 million consisted primarily of computer hardware, software and related costs associated with the development and implementation of improved operational systems. Projected capital expenditures in 2013 of approximately \$95 to \$105 million consist primarily of computer hardware, software and other equipment.

Net cash from investing activities for the year ended December 31, 2012 was an outflow primarily due to a large amount of investment purchases during the period. This outflow was partially offset by the proceeds received from the sales and maturities of investments.

Cash flows used for investing activities for the year ended December 31, 2012 decreased by \$477.1 million from the corresponding 2011 period. This decrease is primarily due to lower investment purchases in 2012, partially offset by lower proceeds received from the sales of investments and larger payments for acquisitions in 2012.

Cash flows used for investing activities for the year ended December 31, 2011 increased by \$751.7 million from the corresponding 2010 period. This increase is primarily due to high investment purchases in 2011, partially offset by higher proceeds received from the sales of investments and fewer payments for acquisitions.

Financing Activities

Net cash from financing activities was an outflow, primarily due to share repurchases during the year ended December 31, 2012 and the repayment of the \$233.9 million outstanding balance of our 5.875% Senior Notes.

Our Board of Directors has approved a program to repurchase our outstanding common stock. Stock repurchases may be made from time to time at prevailing prices on the open market, by block purchase or in private transactions. As a part of this program, 9.9 million shares were purchased in 2012 at an aggregate cost of \$328.0 million, 10.7 million shares were purchased in 2011 at an aggregate cost of \$327.7 million and no shares were repurchased in 2010. As of December 31, 2012, the total remaining common shares we are authorized to repurchase under this program is 6.5 million. Excluded from these share repurchase program amounts are shares purchased in connection with the vesting of restricted stock awards to satisfy employees' minimum statutory tax withholding obligations as these purchases are not part of the program. The terms of the Merger Agreement prohibit

share repurchases without Aenta's consent, other than share repurchases made in connection with the exercise of stock options and the vesting of restricted stock or other equity awards.

In January 2012, at maturity, we repaid the \$233.9 million outstanding balance of our 5.875% Senior Notes. On June 22, 2011, we entered into a five-year revolving credit facility agreement in the principal amount of \$750.0 million. As of December 31, 2012, there were no amounts outstanding under this credit facility. For more information, refer to Note H, Debt, to the consolidated financial statements, which is incorporated herein by reference.

Cash flows used for financing activities for the year ended December 31, 2012 increased by \$451.4 million from the corresponding 2011 period. The increase is primarily due to higher net borrowings in 2011 related to the issuance in 2011 of our Senior Notes due June 7, 2021 as well as dividends paid in 2012, which did not occur in 2011.

Cash flows used for financing activities for the year ended December 31, 2011 increased by \$87.7 million from the corresponding 2010 period. The increase is primarily due to higher net borrowings in 2011 related to the issuance in 2011 of our Senior Notes due June 7, 2021 as well as higher share repurchases in 2011.

Health Plans

Our regulated HMO and insurance company subsidiaries are required by state regulatory agencies to maintain minimum surplus balances, thereby limiting the dividends the parent may receive from our regulated entities. During 2012, we received \$214.7 million in dividends from our regulated subsidiaries and we made \$144.0 million in capital contributions to them.

The National Association of Insurance Commissioners ("NAIC") has proposed that states adopt risk-based capital ("RBC") standards which are a method of measuring the minimum amount of capital appropriate for a managed care organization to support its overall business operations in consideration of its size and risk profile. The managed care organization's RBC is calculated by applying factors to various assets, premiums and reserve items. The factor is higher for those items with greater underlying risk and lower for less risky items. The adequacy of a managed care organization's actual capital can then be measured by a comparison to its RBC as determined by the formula. Our health plans are required to submit a RBC report to the NAIC and their domiciled state's department of insurance with their annual filing.

Regulators will use the RBC results to determine if any regulatory actions are required. Regulatory actions that could take place, if any, range from requiring the subsidiary to file a financial action plan explaining how the plan will increase its statutory net worth to the approved levels, to the health plan being placed under regulatory control.

The majority of states in which we operate health plans have adopted a RBC policy that recommends the health plans maintain statutory reserves at or above the "Company Action Level," which is currently equal to 200% of their RBC. Statutory-based capital and surplus of our regulated subsidiaries was approximately \$2.3 billion and \$1.9 billion at December 31, 2012 and 2011, respectively. As of December 31, 2012 and 2011, all of our regulated subsidiaries exceeded the minimum RBC, capital and solvency requirements of the applicable state regulators. The increase in capital and surplus for our regulated subsidiaries primarily resulted from net earnings and, to a lesser extent, capital contributions made by the parent company, partially offset by dividends paid to the parent company.

Some states in which our regulated subsidiaries operate require deposits to be maintained with the respective states' departments of insurance. Statutory deposits held by our regulated subsidiaries was \$71.1 million and \$74.0 million at December 31, 2012 and 2011, respectively.

We believe that all subsidiaries which incur medical claims maintain more than adequate liquidity and capital resources to meet these short-term obligations as a matter of both Company policy and applicable department of insurance regulations.

Excluding funds held by entities subject to regulation and excluding our equity method investments, we had cash and investments of approximately \$1.2 billion and \$1.4 billion at December 31, 2012 and 2011, respectively. The decrease primarily resulted from share repurchases, repayment of our 5.875% Senior Notes in January 2012 at maturity, capital contributions made by the parent to regulated subsidiaries, cash paid for the FHP acquisition and cash dividend payments. This decrease was partially offset by dividends received from our regulated subsidiaries and earnings generated by our non-regulated entities.

Other

As of December 31, 2012, we were contractually obligated to make the following payments during the next five years and thereafter (in thousands):

Contractual Obligations	Total	Payments Due by Period			
		Less than 1 Year	1 - 3 Years	4 - 5 Years	More than 5 Years
Senior notes	\$ 1,587,177	\$ —	\$ 603,942	\$ 383,235	\$ 600,000
Interest payable on senior notes	462,865	93,150	155,661	99,604	114,450
Operating leases	152,190	31,963	44,899	33,300	42,028
Total contractual obligations	2,202,232	125,113	804,502	516,139	756,478
Less sublease income	(2,170)	(777)	(865)	(528)	—
Net contractual obligations	\$ 2,200,062	\$ 124,336	\$ 803,637	\$ 515,611	\$ 756,478

The table above does not reflect the timing of cash payments related to income taxes or legal contingencies. As of December 31, 2012, we had \$87.5 million of unrecognized tax benefits. The above table excludes these amounts due to uncertainty of timing and amounts regarding future payments.

On June 22, 2011, we entered into a five-year revolving credit facility agreement in the principal amount of \$750.0 million. As of December 31, 2012, there were no amounts outstanding under this credit facility. For additional information, refer to Note H, Debt, to the consolidated financial statements, which are incorporated herein by reference.

We have typically paid 90% to 95% of medical claims within six months of the date incurred and approximately 99% of medical claims within nine months of the date incurred. We believe medical claims liabilities are short-term in nature and therefore do not meet the listed criteria for classification as contractual obligations and, accordingly, have been excluded from the table above. For additional information related to our income taxes, operating leases and other contingencies refer to Note N, Income Taxes, and Note O, Commitments and Contingencies, to the consolidated financial statements, which is incorporated herein by reference.

Other Disclosures**Legislation and Regulation**

As a managed health care company, we are subject to extensive government regulation of our products and services. The laws and regulations affecting our industry generally give state and federal regulatory authorities broad discretion in their exercise of supervisory, regulatory and administrative powers. These laws and regulations are intended primarily for the benefit of the members of the health plans. Managed care laws and regulations vary significantly from jurisdiction to jurisdiction and changes are frequently considered and implemented. Likewise, interpretations of these laws and regulations are also subject to change.

The full effect of any current or future legislation provisions adopted at the state or federal level cannot be accurately predicted at this time. See "Government Regulation" under Part I, Item 1, "Business," for additional discussion of government regulation that affects our businesses.

Inflation

In recent years, health care cost inflation has exceeded the general inflation rate. To reduce the effect of health care cost inflation on our business operations in which we assume underwriting risk, we have, where possible, increased premium rates and implemented cost control measures in our patient care management and provider contracting. We cannot be certain that we will be able to increase future premium rates at a rate that equals or exceeds the health care cost inflation rate or that our other cost control measures will be effective.

2013 Outlook

Medicare Advantage - Driven by successful execution during the 2013 Medicare Annual Enrollment Period, Coventry's Medicare Advantage membership is expected to grow by approximately 48,000 members, or 18% in the first quarter of 2013.

Medicare Part D - Due to a reduction in the Company's auto-assign footprint, Coventry's Medicare Part D membership is expected to decline by approximately 143,000 members, or 9% in the first quarter of 2013.

Medicaid - On February 11, 2013, the Company announced in its Current Report on Form 8-K, that it has agreed to an amendment with the Commonwealth of Kentucky such that existing rates for each of the contract years remaining under the initial term of the contract were increased by 7%, effective January 1, 2013. In addition, the Commonwealth agreed to accelerate the effective date for the scheduled 2.3% rate increase for the last year of the contract's initial term from October 1, 2013 to July 1, 2013. The Company's Medicaid contract with the State of Kansas ended effective January 1, 2013, which represented 151,000 members as of December 31, 2012. As a result of these items, the Company is expecting a sequential improvement in full year MLR results.

Tax Rate - We expect our effective tax rate to range from 39% to 41% for 2013, up from 37.92% for 2012. This increase is due primarily to Internal Revenue Code 162(m)(6), which limits the annual tax deduction for compensation paid by health insurers to individuals providing services, including employees, to \$500,000 per individual, effective January 1, 2013.

Regulatory Trends

Effective January 1, 2011, PPACA mandated minimum medical loss ratios for commercial health plans such that the percentage of health coverage premium revenue spent on health care medical costs and quality improvement expenses be at least 80% for individual and small group health coverage and 85% for large group coverage, with rebates to policyholders if the actual loss ratios fall below these minimums. In addition, beginning in 2014, PPACA requires Medicare Advantage plans to have a minimum medical loss ratio of 85% or refund the difference. If a Medicare Advantage plan's medical loss ratio is below 85% for three consecutive years, enrollment will be restricted. A plan's Medicare Advantage contract will be terminated if the plan is out of compliance for five consecutive years. On February 15, 2013, CMS released a proposed rule to implement these requirements for Medicare Advantage plans. Under the proposed rule, a plan's medical loss ratio would be reported on a per contract basis. The medical loss ratio would be determined based on the percentage of contract revenue spent on clinical services, prescription drugs, quality improving activities and direct benefits to beneficiaries in the form of reduced Part B premiums. The medical loss ratio requirement will require ongoing efforts to control administrative costs.

CMS recently released preliminary estimates of benchmark payment rates for calendar year 2014 for Medicare Advantage plans that would result in materially decreased payments to our Medicare Advantage plans. These estimates are preliminary and could change when the final rates are announced on April 1, 2013. If the final payment rates are lower than current rates, our results of operations and cash flows could be adversely affected.

In addition, PPACA ties a portion of each Medicare Advantage plan's reimbursement to the plan's "star rating" under a five-star quality rating system administered by CMS. Star ratings are based on a plan's performance on a variety of measures, including quality of preventative services, chronic illness management and overall member satisfaction. Since 2012, bonus payments have been paid to Medicare Advantage plans that qualify with a star rating of three or higher pursuant to a CMS demonstration project. Beginning in 2015, bonus payments will only be made to Medicare Advantage plans that qualify with a star rating of four or higher. Our future Medicare Advantage operating results are likely to continue to be significantly determined by our Medicare Advantage plans' star ratings. We have had success in improving our star ratings and other quality measures for 2013, but there can be no assurances that we will be successful in maintaining or improving our star ratings in future years. Although we are dedicating substantial resources to improving our quality scores and star ratings, if we are unable to significantly increase the level of membership in plans with a rating of 4 stars or higher for the 2015 payment year, our results of operations and cash flows could be adversely affected.

In addition, PPACA provides for significant new taxes, including an industry user tax paid by health insurance companies beginning in 2014. The amount of the annual tax for the industry is approximately \$8 billion in 2014, \$11 billion in 2015 and 2016, \$14 billion in 2017 and \$14 billion in 2018. For 2019 and beyond, the amount will be equal to the annual tax for the preceding year increased by the rate of premium growth for the preceding year. The annual tax will be allocated based on the ratio of an entity's net premiums written during the preceding calendar year to the total health insurance industry's net premiums written for any U.S. health risk-based products during the preceding calendar year, subject to certain exceptions. This tax will first be paid and expensed in 2014.

PPACA provides for the establishment and operation of state health insurance exchanges by January 1, 2014. Through the state health insurance exchanges there are three programs designed to stabilize the health insurance markets including a transitional

reinsurance program, a temporary risk corridors program, and a permanent risk adjustment program. The transitional reinsurance program will be established in each state to help stabilize premiums for coverage in the individual market from 2014 through 2016 and will be funded on a per capita basis from all commercial lines of business including insured and self-funded arrangements. The aggregate contribution amounts for all states are expected to total \$12 billion in 2014, \$8 billion in 2015 and \$5 billion in 2016 (subject to additional amounts required by states). The terms of the specific reinsurance programs to be used in each state are not yet known. The temporary risk corridors program permits the federal government and qualified health plans to share in profits or losses resulting from inaccurate rate setting from 2014 to 2016. Under the risk corridors program, qualified health plan issuers with allowable costs that are less than 97% of the plan's target amount will remit charges for a percentage of those savings to HHS (issuers with allowable costs greater than 103% of the plan's target amount will receive payments from HHS to offset a percentage of those losses). The risk adjustment program is intended to mitigate the affects of possible adverse selection and stabilize the premiums in the individual and small group markets as and after insurance market reforms are implemented. Under the risk adjustment program, funds from plans with relatively lower risk enrollees are transferred to plans with relatively higher risk enrollees.

See Part I, Item 1A, "Risk Factors," in this Form 10-K for more information regarding PPACA.

Item 7A: Quantitative and Qualitative Disclosures About Market Risk

Under an investment policy approved by our Board of Directors, we invest primarily in marketable U.S. government and agency, state, municipal, mortgage-backed and asset-backed securities and corporate debt obligations that are investment grade. Our Investment Policy and Guidelines generally do not permit the purchase of equity-type investments or fixed income securities that are below investment grade. Our investment guidelines include a permitted exception to allow for such investments if those investments are obtained through a business combination and, if in our best interest, such investments were not disposed within 90 days after acquisition. As described in the notes to the consolidated financial statements, we acquired investments in an equipment leasing limited liability company through our acquisition of First Health Group Corporation ("FHGC") in 2005. We have classified all of our investments as available-for-sale. We are exposed to certain market risks including interest rate risk and credit risk.

We have established policies and procedures to manage our exposure to changes in the fair value of our investments. Our policies include an emphasis on credit quality and the management of our portfolio's duration and mix of securities. We believe our investment portfolio is diversified and currently expect no material loss to result from the failure to perform by the issuers of the debt securities we hold. The mortgage-backed securities are insured by several associations, including Government National Mortgage Administration, Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation.

We invest primarily in fixed income securities. Investments are evaluated on an individual security basis at least quarterly to determine if declines in value are other-than-temporary. In making that determination, we consider all available evidence relating to the realizable value of a security. This evidence includes, but is not limited to, the following:

- the length of time and the extent to which the fair value has been less than the amortized cost basis;
- adverse conditions specifically related to the security, an industry or geographic area;
- the historical and implied volatility of the fair value of the security;
- the payment structure of the debt security and the likelihood of the issuer being able to make payments that increase in the future;
- failure of the issuer of the security to make scheduled interest or principal payments;
- any changes to the rating of the security by a rating agency;
- recoveries or additional declines in fair value subsequent to the balance sheet date; and
- if we have decided to sell the security or it is more-likely-than-not that we will be required to sell the security before recovery of its amortized cost.

For debt securities, if we intend to either sell or determine that we will more-likely-than-not be required to sell a debt security before recovery of the entire amortized cost basis or maturity of the debt security, we recognize the entire impairment in earnings. If we do not intend to sell the debt security and we determine that we will not more-likely-than-not be required to sell the debt security but we do not expect to recover the entire amortized cost basis, the impairment is bifurcated into the amount attributed to the credit loss, which is recognized in earnings, and all other cases, which are recognized in other comprehensive income. Realized gains and losses on the sale of investments are determined on a specific identification basis. For more information concerning other-than-temporary

impaired investments see Note F, Investments, to our consolidated financial statements in this Form 10-K, which is incorporated herein by reference.

Our investments at December 31, 2012 mature according to their contractual terms, as follows, in thousands (actual maturities may differ because of call or prepayment rights):

As of December 31, 2012	Amortized Cost	Fair Value
Maturities:		
Within 1 year	\$ 362,116	\$ 363,559
1 to 5 years	798,143	822,448
5 to 10 years	652,941	693,504
Over 10 years	831,553	876,208
Total	<u>\$ 2,644,753</u>	<u>2,755,719</u>
Equity method investments ⁽¹⁾		24,605
Total short-term and long-term securities		<u>\$ 2,780,324</u>

(1) Includes investments in entities accounted for under the equity method of accounting and therefore are presented at their carrying value.

Our projections of hypothetical net gains (losses) in fair value of our market rate sensitive instruments, should potential changes in market rates occur, are based on a model, which incorporates effective duration, convexity and price to forecast hypothetical instantaneous changes in interest rates of positive and negative 100 basis points. The model only takes into account the fixed income securities in the portfolio and excludes all cash. Assuming an immediate 100 basis point increase in interest rates, the theoretical decline to the fair values of our market sensitive instruments would be \$115.2 million at December 31, 2012. Additionally, assuming an immediate 100 basis point decrease in interest rates, the theoretical increase to the fair values of our market sensitive instruments would be \$93.5 million at December 31, 2012.

Based on our overall exposure to interest rate risk, we believe that these changes in interest rates would not materially affect our consolidated near-term financial position, operating results or cash flows as of December 31, 2012.

Item 8: Financial Statements and Supplementary Data

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of Coventry Health Care, Inc.

We have audited the accompanying consolidated balance sheets of Coventry Health Care, Inc. as of December 31, 2012 and 2011, and the related consolidated statements of operations and comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2012. Our audits also included the financial statement schedule listed in the Index at Item 15(a)(2). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Coventry Health Care, Inc. at December 31, 2012 and 2011, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2012, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Coventry Health Care, Inc.'s internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 27, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Baltimore, Maryland
February 27, 2013

Coventry Health Care, Inc. and Subsidiaries
Consolidated Balance Sheets
(in thousands)

	<u>December 31,</u> <u>2012</u>	<u>December 31,</u> <u>2011</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,399,162	\$ 1,579,003
Short-term investments	121,742	116,205
Accounts receivable, net of allowance of \$3,336 and \$4,716 as of December 31, 2012 and 2011, respectively	272,077	270,263
Other receivables, net	892,815	717,736
Other current assets	196,323	286,301
Total current assets	<u>2,882,119</u>	<u>2,969,508</u>
Long-term investments	2,658,582	2,635,309
Property and equipment, net	266,818	255,485
Goodwill	2,591,488	2,548,834
Other intangible assets, net	318,592	367,533
Other long-term assets	33,389	36,863
Total assets	<u>\$ 8,750,988</u>	<u>\$ 8,813,532</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Medical liabilities	\$ 1,418,914	\$ 1,308,507
Accounts payable and other accrued liabilities	488,175	695,235
Deferred revenue	137,981	114,510
Current portion of long-term debt	—	233,903
Total current liabilities	<u>2,045,070</u>	<u>2,352,155</u>
Long-term debt	1,585,190	1,584,700
Other long-term liabilities	397,813	365,686
Total liabilities	<u>4,028,073</u>	<u>4,302,541</u>
Stockholders' equity:		
Common stock, \$.01 par value; 570,000 authorized 197,080 issued and 134,573 outstanding in 2012 193,469 issued and 141,172 outstanding in 2011	1,971	1,935
Treasury stock, at cost; 62,507 in 2012; 52,297 in 2011	(1,920,749)	(1,583,313)
Additional paid-in capital	1,970,877	1,848,995
Accumulated other comprehensive income, net	69,220	60,469
Retained earnings	4,601,596	4,182,905
Total stockholders' equity	<u>4,722,915</u>	<u>4,510,991</u>
Total liabilities and stockholders' equity	<u>\$ 8,750,988</u>	<u>\$ 8,813,532</u>

See accompanying notes to the consolidated financial statements.

Coventry Health Care, Inc. and Subsidiaries
Consolidated Statements of Operations and Comprehensive Income
(in thousands, except per share data)

	For the years ended December 31,		
	2012	2011	2010
Operating revenues:			
Managed care premiums	\$ 12,926,375	\$ 11,014,950	\$ 10,414,640
Management services	1,186,988	1,171,733	1,173,276
Total operating revenues	<u>14,113,363</u>	<u>12,186,683</u>	<u>11,587,916</u>
Operating expenses:			
Medical costs	10,853,774	9,041,402	8,265,947
Cost of sales	266,803	283,544	252,052
Selling, general and administrative	2,080,236	2,016,042	1,961,947
Provider class action - (release) / charge	—	(159,300)	278,000
Depreciation and amortization	152,859	136,865	140,685
Total operating expenses	<u>13,353,672</u>	<u>11,318,553</u>	<u>10,898,631</u>
Operating earnings	759,691	868,130	689,285
Interest expense	99,468	99,062	80,418
Other income, net	<u>124,312</u>	<u>89,033</u>	<u>77,667</u>
Earnings before income taxes	784,535	858,101	686,534
Provision for income taxes	<u>297,472</u>	<u>314,996</u>	<u>247,918</u>
Net earnings	<u>\$ 487,063</u>	<u>\$ 543,105</u>	<u>\$ 438,616</u>
Net earnings per common share:			
Basic earnings per common share	<u>\$ 3.54</u>	<u>\$ 3.70</u>	<u>\$ 2.96</u>
Diluted earnings per common share	<u>\$ 3.52</u>	<u>\$ 3.67</u>	<u>\$ 2.94</u>
Cash dividends declared per common share	0.500	—	—
Other comprehensive income (loss), net of tax:			
Unrealized investment holding gains	54,626	48,274	10,501
Reclassification adjustment, net	(40,355)	(17,046)	(11,034)
Income tax (provision) benefit	(5,520)	(11,840)	208
Other comprehensive income (loss), net of tax	<u>8,751</u>	<u>19,388</u>	<u>(325)</u>
Comprehensive income	<u>\$ 495,814</u>	<u>\$ 562,493</u>	<u>\$ 438,291</u>

See accompanying notes to the consolidated financial statements.

Coventry Health Care, Inc. and Subsidiaries
Consolidated Statements of Stockholders' Equity
Years Ended December 31, 2012, 2011 and 2010
(in thousands, except shares which are in millions)

	Common Stock		Treasury	Additional	Accumulated	Retained	Total
	Shares	Amount	Stock, at Cost	Paid-In Capital	Other Comprehensive Income (Loss), Net		
Balance, December 31, 2009	190.5	\$ 1,905	\$ (1,282,054)	\$ 1,750,113	\$ 41,406	\$ 3,201,184	\$ 3,712,554
Net earnings						438,616	438,616
Other comprehensive loss, net of tax					(325)		(325)
Employee stock plans activity	1.0	10	13,598	34,713			48,321
Treasury shares acquired			—				—
Dividends declared						—	—
Balance, December 31, 2010	191.5	\$ 1,915	\$ (1,268,456)	\$ 1,784,826	\$ 41,081	\$ 3,639,800	\$ 4,199,166
Net earnings						543,105	543,105
Other comprehensive income, net of tax					19,388		19,388
Employee stock plans activity	2.0	20	12,866	64,169			77,055
Treasury shares acquired			(327,723)				(327,723)
Dividends declared						—	—
Balance, December 31, 2011	193.5	\$ 1,935	\$ (1,583,313)	\$ 1,848,995	\$ 60,469	\$ 4,182,905	\$ 4,510,991
Net earnings						487,063	487,063
Other comprehensive income, net of tax					8,751		8,751
Employee stock plans activity	3.6	36	(9,436)	121,882			112,482
Treasury shares acquired			(328,000)				(328,000)
Dividends declared						(68,372)	(68,372)
Balance, December 31, 2012	197.1	\$ 1,971	\$ (1,920,749)	\$ 1,970,877	\$ 69,220	\$ 4,601,596	\$ 4,722,915

See accompanying notes to the consolidated financial statements.

Coventry Health Care, Inc. and Subsidiaries
Consolidated Statements of Cash Flows
(in thousands)

	Years Ended December 31,		
	2012	2011	2010
Cash flows from operating activities:			
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Adjustments to reconcile net earnings to cash provided by operating activities:			
Depreciation and amortization	152,859	136,865	140,685
Amortization of stock compensation	29,643	40,530	40,532
Deferred income tax provision / (benefit)	27,896	35,760	(27,364)
RADV Release	(132,977)	—	—
RADV Release – deferred tax adjustment	50,531	—	—
Provider class action – (release) / charge	—	(159,300)	278,000
Provider class action – deferred tax adjustment	—	58,145	(103,385)
Other adjustments	(27,731)	13,968	18,586
Changes in assets and liabilities, net of effects of the purchase of subsidiaries:			
Provider class action – settlement	—	(150,500)	—
Accounts receivable, net	22,508	7,287	(2,389)
Other receivables, net	(168,479)	(198,479)	(2,399)
Medical liabilities	57,073	68,272	(439,265)
Accounts payable and other accrued liabilities	(76,561)	68,605	(46,174)
Other changes in assets and liabilities	48,819	(63,099)	(23,191)
Net cash from operating activities	<u>470,644</u>	<u>401,159</u>	<u>272,252</u>
Cash flows from investing activities:			
Capital expenditures, net	(89,064)	(62,085)	(63,257)
Proceeds from sales of investments	1,367,133	1,790,877	561,457
Proceeds from maturities of investments	247,524	261,753	573,625
Purchases of investments	(1,595,596)	(2,584,935)	(819,808)
Payments for acquisitions, net	(54,945)	(7,616)	(102,356)
Net cash from investing activities	<u>(124,948)</u>	<u>(602,006)</u>	<u>149,661</u>
Cash flows from financing activities:			
Proceeds from issuance of stock	87,671	44,624	15,484
Payments for repurchase of stock	(339,985)	(336,219)	(4,888)
Proceeds from issuance of debt, net	—	589,867	—
Repayment of debt	(233,903)	(380,029)	—
Excess tax benefit from stock compensation	12,210	7,619	2,925
Payments for cash dividends	(51,530)	—	—
Net cash from financing activities	<u>(525,537)</u>	<u>(74,138)</u>	<u>13,521</u>
Net change in cash and cash equivalents	(179,841)	(274,985)	435,434
Cash and cash equivalents at beginning of period	1,579,003	1,853,988	1,418,554
Cash and cash equivalents at end of period	<u>\$ 1,399,162</u>	<u>\$ 1,579,003</u>	<u>\$ 1,853,988</u>
Supplemental disclosure of cash flow information:			
Cash paid for interest	\$ 102,238	\$ 91,875	\$ 77,973
Income taxes paid, net	\$ 175,511	\$ 264,556	\$ 471,479

See accompanying notes to the consolidated financial statements.

COVENTRY HEALTH CARE, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2012, 2011 and 2010

A. ORGANIZATION, SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND SIGNIFICANT EVENTS

Coventry Health Care, Inc. (together with its subsidiaries, the “Company” or “Coventry”) is a diversified national managed health care company based in Bethesda, Maryland, dedicated to delivering high-quality health care solutions at an affordable price. The Company provides a full portfolio of risk and fee-based products including Medicare and Medicaid programs, group and individual health insurance, workers’ compensation solutions, and network rental services. With a presence in every state in the nation, Coventry’s products currently serve approximately 5 million individuals helping them receive the greatest possible value for their health care investment.

Since the Company began operations in 1987 with the acquisition of the American Service Companies entities, including Coventry Health and Life Insurance Company, the Company has grown substantially through acquisitions. See Note C, Acquisitions, to the consolidated financial statements for information on the Company’s recent acquisitions.

Proposed Merger

On August 19, 2012, the Company, Aetna Inc. (“Aetna”) and Jaguar Merger Subsidiary, Inc. (“Merger Sub”) entered into an Agreement and Plan of Merger, pursuant to which, subject to the satisfaction or waiver of certain conditions, Merger Sub will be merged with and into Coventry, with the Company surviving the merger as a wholly-owned subsidiary of Aetna (the “Merger”). A copy of the Agreement and Plan of Merger was filed as Exhibit 2.1 to the Company’s Current Report on Form 8-K filed on August 20, 2012. The Company subsequently entered into Amendment No. 1 and Amendment No. 2 to the Agreement and Plan of Merger, which were filed as Exhibits 2.1 to the Company’s Current Report on Form 8-K filed on October 23, 2012 and November 21, 2012, respectively. As used herein, the “Merger Agreement” means the Agreement and Plan of Merger, by and among Coventry, Aetna and Merger Sub, as amended. Under the terms of the Merger Agreement, the Company’s shareholders will receive \$27.30 in cash, without interest, and 0.3885 of an Aetna common share for each share of Coventry common stock. The total transaction was estimated at approximately \$7.3 billion, including the assumption of Coventry debt, based on the closing price of Aetna common shares on August 17, 2012.

On November 21, 2012, the Company’s stockholders voted at the stockholder special meeting to approve the adoption of the Merger Agreement. Of the 104,941,398 shares voting at the special meeting of stockholders, more than 99% voted in favor of the adoption of the Merger Agreement, which represented approximately 78% of the Company’s total outstanding shares of common stock as of the October 15, 2012 record date.

The consummation of the Merger is subject to customary closing conditions, including, among others, the absence of certain legal impediments to the consummation of the Merger, the receipt of specified governmental consents and approvals, the early termination or expiration of the waiting period under the Hart-Scott-Rodino Antitrust Improvement Act of 1976, and, subject to certain exceptions, the accuracy of representations and warranties made by Coventry and Aetna, respectively, and compliance by Coventry and Aetna with their respective obligations under the Merger Agreement. The Merger is not expected to close until mid-2013.

Significant Accounting Policies

Basis of Presentation – The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and include the accounts of the Company and its subsidiaries. All inter-company transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the current year presentation.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those amounts.

Significant Customers – The Company’s health plan commercial risk products are diversified across a large customer base and no customer group comprises 10% or more of Coventry’s managed care premiums. The Company received 11.7%, 10.0% and 11.2% of its management services revenue from a single customer, Mail Handlers Benefit Plan (“MHBP”), for the years ended December 31, 2012, 2011 and 2010, respectively.

The Company received 34.2%, 32.7% and 35.6% of its managed care premiums for the years ended December 31, 2012, 2011 and 2010, respectively, from the federal Medicare program throughout its various health plan markets and from national Medicare Part D products. The increase in 2012 is primarily due to higher Medicare Part D membership as a result of the addition of eight

auto assign regions in 2012 as well as an increase in product offerings from two in 2011 to three in 2012. The decline in 2011 is primarily due to lower Medicare Part D membership as a result of the loss of auto assign regions as well as a reduction in product offerings from five in 2010 and two in 2011.

The Company also received 21.7%, 12.5% and 10.9% of its managed care premiums for the years ended December 31, 2012, 2011 and 2010, respectively, from state-sponsored Medicaid programs throughout its various health plan markets. The increase in 2012 is primarily as a result of the contract with the Commonwealth of Kentucky to provide services for the Commonwealth's Medicaid program and the acquisition of Children's Mercy's Family Health Partners ("FHP") with Medicaid membership in Kansas and Missouri. The Kentucky contract was awarded effective in the fourth quarter of 2011, and the acquisition of FHP was completed in the first quarter of 2012. The increase is also due to same-store growth in the Company's Missouri market and expansion into new regions in the Company's Nebraska, Pennsylvania and Virginia markets during the third quarter of 2012. In 2012, the Commonwealth of Kentucky and the State of Missouri accounted for 33.2%, and 23.8% of the Company's Medicaid premiums, respectively.

Cash and Cash Equivalents – Cash and cash equivalents consist principally of money market funds, commercial paper, certificates of deposit, and Treasury bills. The Company considers all highly liquid securities purchased with an original maturity of three months or less to be cash equivalents.

Investments – The Company accounts for investments in accordance with the Financial Accounting Standards Board ("FASB") issued Accounting Standards Codification ("ASC") Topic 320-10, "Accounting for Certain Investments in Debt and Equity Securities," ASC Topic 320-10, "Accounting for Debt Securities After an Other-than-Temporary Impairment," and Accounting Standards Update ("ASU") 2010-6, "Improving Disclosures about Fair Value Measurements." The Company invests primarily in fixed income securities and classifies all of its investments as available-for-sale. Investments are evaluated on an individual security basis at least quarterly to determine if declines in value are other-than-temporary. In making that determination, the Company considers all available evidence relating to the realizable value of a security. This evidence is reviewed at the individual security level and includes, but is not limited to, the following:

- the length of time and the extent to which the fair value has been less than the amortized cost basis;
- adverse conditions specifically related to the security, an industry or geographic area;
- the historical and implied volatility of the fair value of the security;
- the payment structure of the debt security and the likelihood of the issuer being able to make payments that increase in the future;
- failure of the issuer of the security to make scheduled interest or principal payments;
- any changes to the rating of the security by a rating agency;
- recoveries or additional declines in fair value subsequent to the balance sheet date; and
- if the Company has decided to sell the security or it is more-likely-than-not that the Company will be required to sell the security before recovery of its amortized cost.

For debt securities, if the Company intends to either sell or determines that it will more-likely-than-not be required to sell a debt security before recovery of the entire amortized cost basis or maturity of the debt security, the Company recognizes the entire impairment in earnings. If the Company does not intend to sell the debt security and the Company determines that it will not more-likely-than-not be required to sell the debt security but it does not expect to recover the entire amortized cost basis, the impairment is bifurcated into the amount attributed to the credit loss, which is recognized in earnings, and all other cases, which are recognized in other comprehensive income. Realized gains and losses on the sale of investments are determined on a specific identification basis.

Investments with original maturities in excess of three months and less than one year are classified as short-term investments and generally consist of corporate bonds, U.S. Treasury notes and commercial paper. Long-term investments have original maturities in excess of one year and primarily consist of fixed income securities.

Other Receivables – Other receivables include pharmacy rebate receivables of \$305.4 million and \$280.5 million at December 31, 2012 and 2011, respectively. Other receivables also include Medicare Part D program related risk share and subsidy receivables (discussed below under "Revenue Recognition"), Medicare risk adjuster receivables, Office of Personnel Management ("OPM") receivables, interest receivables, and any other receivables that do not relate to premiums. The increase in other receivables during 2012 primarily resulted from the net Medicare Part D subsidy receivables (risk share, reinsurance subsidy, low-income subsidy and coverage gap subsidy) related to the 2012 plan year that we expect to collect when the plan year is settled in 2013. This increase was partially offset by the 2011 plan year settlement collected in 2012.

Other Current Assets – Other Current Assets primarily include deferred tax assets and also include prepaid expenses. See Note N, Income Taxes, to the consolidated financial statements for additional information.

Property and Equipment – Property, equipment and leasehold improvements are recorded at cost. Depreciation is computed using the straight-line method over the shorter of the estimated lives of the related assets or over the term of the respective leases, if applicable. The estimated useful lives of the Company’s property and equipment are between three to thirty years. In accordance with ASC 350-40, “Internal-Use Software,” the cost of internally developed software is capitalized and included in property and equipment. The Company capitalizes costs incurred during the application development stage for the development of internal-use software. These costs primarily relate to payroll and payroll-related costs for employees along with costs incurred for external consultants who are directly associated with the internal-use software project. See Note E, Property and Equipment, to the consolidated financial statements for additional information.

Other Long-term Assets – Long-term assets primarily include assets associated with senior note issuance costs and reinsurance recoveries. The reinsurance recoveries were obtained with the acquisition of First Health Group Corporation (“FHGC”) and are related to certain life insurance receivables from a third party insurer for liabilities that have been ceded to that third party insurer.

Business Combinations, Accounting for Goodwill and Other Intangibles – The Company accounts for Business Combinations in accordance with ASC Topic 805-10, “Business Combinations” and accounts for goodwill and other intangibles in accordance with ASC Topic 350-10, “Intangibles – Goodwill and Other” and ASU 2011-8, “Intangibles – Goodwill and Other (Topic 350): Testing Goodwill for Impairment.” Goodwill and other intangible assets that have indefinite lives are subject to a periodic assessment for impairment. ASU 2011-08 permits an entity to first assess qualitative factors to determine whether it is “more likely than not” that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other.

The Company’s annual impairment test date is October 1 of each fiscal year. However, each year the Company could be required to evaluate the recoverability of goodwill and other indefinite lived intangible assets prior to the required annual assessment if there is any indication of a potential impairment. Those indications may include experiencing disruptions to business, unexpected significant declines in operating results, regulatory actions (such as health care reform) that may affect operating results, divestiture of a significant component of the business or a sustained decline in market capitalization. The Company has six reporting units: Health Plan Commercial, Health Plan Government, Network Rental, MHNNet, Workers’ Compensation and Medicare Part D.

The Company performed a goodwill impairment analysis at the reporting unit level and determined that there were no impairments. The Company believes that the fair value of its reporting units are substantially in excess of their carrying values and not at risk of failing step one of the quantitative impairment test in the near term. The Company’s goodwill impairment analysis begins with an assessment of qualitative factors to determine whether it is more likely than not that the fair value of the reporting unit is less than its carrying value as a basis for determining whether it is necessary to perform the two-step quantitative goodwill impairment test. In evaluating whether it is more likely than not that the fair value of a reporting unit is less than its carrying value, the Company considers factors outlined in ASU2011-08, “Intangibles-Goodwill and Other (Topic 350),” including, but not limited to:

- Macroeconomic conditions such as a deterioration in general economic conditions, limitations on accessing capital, fluctuations in foreign exchange rates, or other developments in equity and credit markets;
- Industry and market considerations such as a deterioration in the environment in which the Company operates, an increased competitive environment, a decline in market-dependent multiples or metrics (considered in both absolute terms and relative to peers), a change in the market for the Company’s products or services, or a regulatory or political development;
- Cost factors such as increases in raw materials, labor, or other costs that have a negative effect on earnings and cash flows;
- Overall financial performance such as negative or declining cash flows or a decline in actual or planned revenue or earnings compared with actual and projected results of relevant prior periods;
- Other relevant entity-specific events such as changes in management, key personnel, strategy, or customers; contemplation of bankruptcy; or litigation;
- Events affecting a reporting unit such as a change in the composition or carrying amount of its net assets, a more-likely-than-not expectation of selling or disposing all, or a portion, of a reporting unit, the testing for recoverability of a significant asset group within a reporting unit, or recognition of a goodwill impairment loss in the financial statements of a subsidiary that is a component of a reporting unit; and
- If applicable, a sustained decrease in share price (considered in both absolute terms and relative to the Company’s peers).

If the Company determines that it is more likely than not that the fair value of the reporting unit is less than its carrying value, then the two-step quantitative goodwill impairment test is performed. The goodwill quantitative impairment test, if necessary, compares the fair value of a reporting unit with its carrying amount, including goodwill. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired and no further testing is performed. If the carrying value of the net assets assigned to the reporting unit exceeds the fair value of the reporting unit, then the Company must perform

the second step of the impairment test in order to determine the implied fair value of the reporting unit's goodwill. If the carrying value of a reporting unit's goodwill exceeds its implied fair value, the Company records an impairment charge equal to the difference. Impairment charges are recorded in the period incurred.

For the quantitative impairment analysis, the Company relies on both the income and market approaches. The income approach is based on the present value of expected future cash flows. The income approach involves estimating the present value of our estimated future cash flows utilizing a risk adjusted discount rate. The market approach estimates the Company's fair value by comparing Coventry to similar publicly traded entities and also by analyzing the recent sales of similar companies. The approaches are reviewed together for consistency and commonality.

While the Company believes it has made reasonable estimates and assumptions, in its quantitative impairment analysis, to calculate the fair values of the reporting units and other intangible assets, it is possible a material change could occur. Under the income approach, the Company assumed certain growth rates, capital expenditures, discount rates and terminal growth rates in its calculations. If the assumptions used in the Company's fair-value-based tests differ from actual results, the estimates underlying its goodwill impairment tests could be adversely affected.

The fair value of the indefinite-lived intangible asset is estimated and compared to the carrying value. The Company estimates the fair value of the indefinite-lived intangible asset using an income approach. The income approach is based on the present value of expected future cash flows. The income approach involves estimating the present value of the Company's estimated future cash flows utilizing a risk adjusted discount rate. Under the income approach, the Company assumed certain growth rates, capital expenditures, discount rates and terminal growth rates in its calculations. The Company recognizes an impairment loss when the estimated fair value of the indefinite-lived intangible asset is less than the carrying value.

Other acquired intangible assets are separately recognized upon meeting certain criteria. Such intangible assets include, but are not limited to, trade and service marks, provider contracts, customer lists and licenses. An intangible asset that is subject to amortization is tested for recoverability whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. The Company amortizes other acquired intangible assets with finite lives using the straight-line method over the estimated economic lives of the assets, ranging from three to twenty years.

See Note D, Goodwill and Other Intangible Assets, to the consolidated financial statements for disclosure related to these assets.

Medical Liabilities and Expense – Medical liabilities consist of actual claims reported but not paid and estimates of health care services incurred but not reported. The estimated claims incurred but not reported are based on historical data, current enrollment, health service utilization statistics and other related information. In determining medical liabilities, the Company employs standard actuarial reserve methods that are specific to each market's membership, product characteristics, geographic territories and provider network. The Company also considers utilization frequency and unit costs of inpatient, outpatient, pharmacy and other medical expenses, as well as claim payment backlogs and the timing of provider reimbursements. The Company also establishes reserves, if required, for the probability that anticipated future health care costs and contract maintenance costs under the group of existing contracts will exceed anticipated future premiums and reinsurance recoveries on those contracts. For purposes of premium deficiency reserves, contracts are grouped in a manner consistent with the Company's method of acquiring, servicing and measuring the profitability of such contracts. If established, the premium deficiency reserves would be expected to cover losses until the next policy renewal dates for the related policies. Once established, premium deficiency reserves are released straight-line over the remaining life of the contract. No premium deficiency reserves were established at December 31, 2012 or 2011. These accruals are continually monitored and reviewed, and as settlements are made or accruals adjusted, differences are reflected in current operations. Changes in assumptions for medical costs caused by changes in actual experience could cause these estimates to change in the near term.

The following table presents the components of the change in medical claims liabilities for the years ended December 31, 2012, 2011 and 2010, respectively (dollars in thousands).

	2012	2011	2010
Medical liabilities, beginning of year	\$ 1,308,507	\$ 1,237,690	\$ 1,605,407
Acquisitions ⁽¹⁾	50,261	—	71,548
Reported Medical Costs			
Current year	10,984,974	9,163,009	8,507,460
Prior year development	(131,200)	(121,607)	(241,513)
Total reported medical costs	10,853,774	9,041,402	8,265,947
Claim Payments			
Payments for current year	9,721,411	7,953,744	7,491,891
Payments for prior year	1,070,398	989,783	1,185,476
Total claim payments	10,791,809	8,943,527	8,677,367
Change in Part D Related Subsidy Liabilities	(1,819)	(27,058)	(27,845)
Medical liabilities, end of year	\$ 1,418,914	\$ 1,308,507	\$ 1,237,690
Supplemental Information:			
Prior year development ⁽²⁾	1.5%	1.5%	2.2%
Current year paid percent ⁽³⁾	88.5%	86.8%	88.1%

(1) Acquisition balances represent medical liabilities of the acquired company as of the applicable acquisition date.

(2) Prior year reported medical costs in the current year as a percentage of prior year reported medical costs.

(3) Current year claim payments as a percentage of current year reported medical costs.

The negative medical cost amounts noted as “prior year development” are favorable adjustments for claim estimates being settled for amounts less than originally anticipated. As noted above, these favorable developments from original estimates occur due to changes in medical utilization, mix of provider rates and other components of medical cost trends. Medical claim liabilities are generally paid within several months of the member receiving service from the provider. Accordingly, the 2012 prior year development relates almost entirely to claims incurred in calendar year 2011.

The change in Medicare Part D related subsidy liabilities identified in the table above represent subsidy amounts received from Centers for Medicare & Medicaid Services (“CMS”) for reinsurance, coverage gap and for cost sharing related to low-income individuals. These subsidies are recorded in medical liabilities and the Company does not recognize premium revenue or claims expense for these subsidies.

Other Long-term Liabilities – Other long-term liabilities consist primarily of deferred tax liabilities, liability for unrecognized tax benefits and liabilities associated with the 401(k) Restoration and Deferred Compensation Plan. See Note I, Employee Benefit Plans to the consolidated financial statements for more information.

Comprehensive Income – Comprehensive income includes net earnings and unrealized net gains and losses on investment securities. Other comprehensive income is net of reclassification adjustments to adjust for items currently included in net earnings, such as realized gains and losses on investment securities. The deferred tax provision for holding gains arising from investment securities during the years ended December 31, 2012, 2011 and 2010 was \$21.1 million, \$18.3 million, and \$4.1 million, respectively. The deferred tax provision for reclassification adjustments for gains included in net earnings on investment securities during the years ended December 31, 2012, 2011 and 2010 was \$15.6 million, \$6.5 million, and \$4.3 million, respectively.

Revenue Recognition – Managed care premiums are recorded as revenue in the month in which members are entitled to service. Premiums are based on a per subscriber contract rate and the subscribers in the Company’s records at the time of billing. Premium billings are generally sent to employers in the month preceding the month of coverage. Premium billings may be subsequently adjusted to reflect changes in membership as a result of retroactive terminations, additions or other changes. Payments received in advance of the period of coverage are recognized as deferred revenue. The Company also receives premium payments from CMS on a monthly basis for its Medicare membership. Membership and category eligibility are periodically reconciled with CMS and such reconciliations could result in adjustments to revenue. CMS uses a risk adjustment model to determine premium payments to health plans. This risk adjustment

model apportions premiums paid to all health plans according to health severity based on diagnosis data provided to CMS. The Company estimates risk adjustment revenues based on the diagnosis data submitted

to CMS. Changes in revenue from CMS resulting from the periodic changes in risk adjustments scores for the Company's membership are recognized when the amounts become determinable and the collectibility is reasonably assured.

The Company also receives premium payments on a monthly basis from the state Medicaid programs with which the Company contracts for the Medicaid members for whom it provides health coverage. Membership and category eligibility are periodically reconciled with the state Medicaid programs and such reconciliations could result in adjustments to revenue. Premiums collected in advance are recorded as deferred revenue.

The Medicare Part D program gives beneficiaries access to prescription drug coverage. The Company has been awarded contracts by CMS to offer various Medicare Part D plans on a nationwide basis, in accordance with guidelines put forth by the agency. Payments from CMS under these contracts include amounts for premiums, amounts for risk corridor adjustments, and amounts for coverage gap, reinsurance and low-income cost subsidies.

Subsidy amounts received from CMS for coverage gap, reinsurance and for cost sharing related to low-income individuals are recorded in medical liabilities and will offset medical costs when paid. The Company does not recognize premium revenue or claims expense for these subsidies as the Company does not incur any risk with this part of the program. A reconciliation of the final risk sharing, low-income subsidy and reinsurance subsidy amounts is performed following the end of each contract year. A reconciliation of the coverage gap discount subsidies is performed quarterly.

The Company recognizes premium revenue for the Medicare Part D program ratably over the contract period for providing insurance coverage. Regarding the CMS risk corridor provision, an estimated risk sharing receivable or payable is recognized based on activity-to-date. Activity for CMS risk sharing is accumulated at the contract and plan benefit package level and recorded within the consolidated balance sheet in other receivables or other accrued liabilities depending on the net contract balance at the end of the reporting period with corresponding adjustments to premium revenue. Costs for covered prescription drugs are expensed as incurred.

The table below summarizes the CMS receivables and payables, for all contract years, at December 31, 2012 and 2011, respectively (in thousands).

	December 31, 2012	December 31, 2011
Total Medicare Part D CMS Receivables, net	\$ 381,006	\$ 299,837
Total Medicare Part D CMS Payables, net	\$ (3,091)	\$ (3,619)

The CMS risk sharing receivables are included in other receivables while the CMS risk sharing payables are included in accounts payable and other accrued liabilities. The coverage gap, reinsurance and low-income subsidy receivables are included in other receivables while the coverage gap, reinsurance and low-income subsidy payables are included in medical liabilities.

The Company has quota share arrangements on business with certain individual and employer groups with some of its Medicare distribution partners covering portions of the Company's Medicare Part D and, previously, Medicare PFFS products. The Medicare PFFS products were not renewed for the 2010 plan year and, accordingly, the quota share arrangements were discontinued with a three year run out provision. As a result of the quota share arrangements, for the years ended December 31, 2012, 2011, and 2010, the Company ceded premium revenue of \$45.3 million, \$43.3 million and \$49.8 million, respectively, and the associated medical costs to these partners. The ceded amounts are excluded from the Company's results of operations. The Company is not relieved of its primary obligation to the policyholder under this ceding arrangement.

Management services revenue is generally a fixed administrative fee, provided on a predetermined contractual basis or on a percentage-of-savings basis, for access to the Company's health care provider networks and health care management services, for which it does not assume underwriting risk. Percentage of savings revenue is determined using the difference between charges billed by contracted medical providers and the contracted reimbursement rates for the services billed and is recognized based on claims processed. The management services the Company provides typically include health care provider network access, clinical management, pharmacy benefit management, bill review, claims repricing, claims processing, utilization review and quality assurance.

Revenue for pharmacy benefit management services for the Workers' Compensation business is derived on a pre-negotiated amount per pharmacy claim which includes the cost of the pharmaceutical. Revenue and a corresponding cost of sales to a third-party vendor related to the sale of pharmaceuticals is recorded when a pharmacy transaction is processed by the Company. No pharmacy rebate revenue is collected or recorded related to the Company's Workers' Compensation business.

Based on information received subsequent to premium billings being sent, historical trends, bad debt write-offs and the collectibility of specific accounts, the Company estimates, on a monthly basis, the amount of bad debt and future retroactivity and adjusts its revenue and reserves accordingly.

Premiums for services to federal employee groups are subject to audit and review by the OPM on a periodic basis. Such audits are usually a number of years in arrears. The Company estimates and records reserves for audit and other contract adjustments for both its managed care contracts and experience rated plans based on appropriate guidelines and historical results. Adjustments are recorded as additional information regarding the audits and reviews becomes available. Any differences between actual results and estimates are recorded in the period the audits are finalized.

CMS periodically performs audits and may seek return of premium payments made to the Company if risk adjustment factors are not properly supported by medical record data. The Company estimates and records reserves for CMS audits based on information available at the time the estimates are made. The judgements and uncertainties affecting the application of these policies include, among other things, significant estimates related to the amount of hierarchical condition category (“HCC”) revenue subject to audit, anticipated error rates, sample methodologies, confidence intervals, enrollee selection, and payment error extrapolation methodology. During the year ended December 31, 2012, CMS released a “Notice of Final Payment Error Calculation Methodology for Part C Medicare Advantage Risk Adjustment Data Validation (“RADV”) Contract-Level Audits.” Most importantly, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of this notice, the Company released RADV reserves, for contract years 2007 through 2011, resulting in an increase in operating earnings of \$133.0 million during the year ended December 31, 2012, all of which occurred in the first quarter of 2012.

Effective in 2011, as required by the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, “PPACA”), commercial health plans with medical loss ratios (“MLR”) on fully insured products that fall below certain targets are required to rebate ratable portions of their premiums annually. The mandated minimum MLR targets (as calculated under the definitions in PPACA and related regulations), for health plans such that the percentage of health coverage premium revenue spent on health care medical costs and quality improvement expenses, are set at 85% for large employer groups, 80% for small employer groups and 80% for individuals, subject to state-specific exceptions. The potential for and size of the rebates are measured by regulated subsidiary, state and market segment (individual, small group and large group). Accordingly, in the current year, the Company has recorded a rebate estimate in the “accounts payable and other accrued liabilities” line in the accompanying balance sheet and as contra-revenue in “managed care premiums” in the accompanying statements of operations and comprehensive income. The Company estimates the rebate liability based on judgments and estimated information, including utilization, unit cost trends, quality improvement costs, and product pricing, features and benefits. If actual experience varies from the Company’s estimates or future regulatory guidance differs from its current judgments, the actual rebate liability could differ from the Company’s estimates.

Cost of Sales – Cost of sales consists of the expense for prescription drugs provided by the Company’s Workers’ Compensation pharmacy benefit manager and for the independent medical examinations performed by physicians on injured workers. These costs are associated with fee-based products and exclude the cost of drugs related to the risk products recorded in medical costs.

Contract Acquisition Costs – Costs related to the acquisition of customer contracts, such as commissions paid to outside brokers, are paid on a monthly basis and expensed as incurred. For the Medicare Advantage Coordinated Care Plans (“Medicare Advantage CCP”) business, the Company advances commissions and defers amortization of these costs to the period in which revenue associated with the acquired customer is earned, which is generally not more than one year, and are recorded in the “other current assets” line in the accompanying balance sheet.

Income Taxes – The Company files a consolidated federal tax return for the Company and its subsidiaries. The Company accounts for income taxes in accordance with ASC Topic 740, “Income Taxes.” The deferred tax assets and/or liabilities are determined by multiplying the differences between the financial reporting and tax reporting bases for assets and liabilities by the enacted tax rates expected to be in effect when such differences are recovered or settled. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. The realization of total deferred tax assets is contingent upon the generation of future taxable income in the tax jurisdictions in which the deferred tax assets are located. Taxable income includes the effect of the reversal of deferred tax liabilities. Valuation allowances are provided to reduce such deferred tax assets to amounts more-likely-than-not to be ultimately realized.

Earnings Per Common Share – Earnings per common share (“EPS”) is calculated under the two-class method under which all earnings (distributed and undistributed) are allocated to each class of common stock and participating securities based on their respective rights to receive dividends. Coventry grants restricted stock to certain employees under its stock-based compensation program, which entitles recipients to receive non-forfeitable cash dividends during the vesting period on a basis equivalent to the dividends paid to holders of common stock. Basic EPS is calculated using the weighted average number of common shares

outstanding during the period. Diluted EPS assumes the exercise of all options. Options issued under the stock-based compensation program that have an antidilutive effect are excluded from the computation of diluted EPS. Potential common stock equivalents to purchase 5.6 million, 6.5 million and 10.0 million shares for the years ended December 31, 2012, 2011 and 2010, respectively, were excluded from the computation of diluted earnings per common share because the potential common stock equivalents were antidilutive.

Other Income, net – Other income, net includes interest income, net of fees, realized gains and losses on sales of investments and charges on the other-than-temporary impairment of investment securities.

New Accounting Standards

In October 2012, the FASB issued ASU No. 2012-04, “Technical Corrections and Improvements.” The amendments in this Update cover a wide range of topics in the Accounting Standards Codification. These amendments include technical corrections and improvements to the Accounting Standards Codification and conforming amendments related to fair value measurements. ASU 2012-04 will be effective for fiscal periods beginning after December 15, 2012. The Company will adopt these amendments beginning in fiscal year 2013. The adoption of ASU 2012-04 is not expected to materially affect the Company’s financial position or results of operations and comprehensive income.

In July 2012, the FASB issued ASU 2012-02, “Intangibles - Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment.” ASU 2012-02 permits an entity to first assess qualitative factors to determine whether the existence of events and circumstances indicates that it is “more likely than not” that the indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test in accordance with Codification Subtopic 350-30, Intangibles-Goodwill and Other, General Intangibles Other Than Goodwill. ASU 2012-02 was effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The Company adopted ASU 2012-02 effective January 1, 2012 for its 2012 annual impairment test. The adoption of ASU 2012-02 did not materially affect the Company’s financial position or results of operations and comprehensive income.

In September 2011, the FASB issued ASU 2011-08, “Intangibles-Goodwill and Other (Topic 350): Testing Goodwill for Impairment.” ASU 2011-08 permits an entity to first assess qualitative factors to determine whether it is “more likely than not” that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other. ASU 2011-08 was effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, with early adoption permitted. The Company adopted ASU 2011-08 effective January 1, 2012, and it did not materially affect the Company’s financial position or results of operations and comprehensive income.

In July 2011, the FASB issued ASU 2011-06, “Other Expenses (Topic 720): Fees Paid to the Federal Government by Health Insurers.” ASU 2011-06 addresses the timing, recognition and classification of the annual health insurance industry assessment fee imposed on health insurers by the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, “PPACA”). The mandatory annual fee of health insurers will be imposed for each calendar year beginning on or after January 1, 2014. This update requires that the liability for the fee be estimated and recorded in full once the entity provides qualifying health insurance in the applicable calendar year in which the fee is payable with a corresponding deferred cost that is amortized to expense using a straight-line method of allocation unless another method better allocates the fee over the calendar year that it is payable. Although the federally mandated annual fee will be material, the adoption of ASU 2011-06 is not expected to materially affect the Company’s financial position or results of operations and comprehensive income.

In June 2011, the FASB issued ASU 2011-05, “Comprehensive Income (Topic 220): Presentation of Comprehensive Income.” ASU 2011-05 allows an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in one continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders’ equity. Also, reclassification adjustments between comprehensive income and net income must be presented on the face of the financial statements or the accompanying footnotes. ASU 2011-05 was effective for fiscal years and interim periods beginning after December 15, 2011, with early adoption permitted. The Company adopted ASU 2011-05 effective January 1, 2012 by presenting one continuous statement of comprehensive income. Other than a change in presentation, the adoption of ASU 2011-05 did not affect the Company’s financial position or results of operations and comprehensive income.

In May 2011, the FASB issued ASU 2011-04, “Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards.” ASU 2011-04 requires additional fair value measurement disclosures, including: (a) quantitative information about the significant unobservable inputs used for

Level 3 fair value measurements, a qualitative discussion about the sensitivity of the measurements to changes in the unobservable inputs, and a description of a company's valuation process, (b) any transfers between Level 1 and 2, (c) information

about when the current use of a non-financial asset measured at fair value differs from its highest and best use, and (d) the hierarchy classification for items whose fair value is not recorded on the balance sheet but is disclosed in the notes. ASU 2011-04 was effective for fiscal periods beginning after December 15, 2011. The Company adopted these disclosure requirements effective January 1, 2012, as required. The adoption of ASU 2011-04 did not affect the Company's financial position or results of operations and comprehensive income.

B. SEGMENT INFORMATION

During the first quarter of 2012, the Company reorganized the executive management team to better align resources and provide continued focus on areas of future growth. As a result of this reorganization, the Company realigned its segments during the first quarter of 2012 to reflect the manner in which the chief operating decision maker reviews financial information. As a result, the Company has the following three reportable segments: Commercial Products, Government Programs and Workers' Compensation. Each of these segments, which the Company also refers to as "Divisions," is separately managed and provides separate operating results that are evaluated by the Company's chief operating decision maker.

The Commercial Products Division is primarily comprised of the Company's traditional health plan based Commercial and Individual Risk business. Additionally, through this Division the Company contracts with various federal employee organizations to provide health insurance benefits under the Federal Employees Health Benefits Program ("FEHBP") and offers administrative services only products to businesses that self-insure their health benefits managed care. This Division also contains the dental services, network rental and behavioral health benefits products.

The Government Programs Division includes the Company's Medicare Part D and traditional health plan based Medicare Advantage CCP and Medicaid products.

The Workers' Compensation Division is comprised of fee-based, managed care services, such as provider network access, bill review, pharmacy benefit management, durable medical equipment and ancillary services, and care management services to underwriters and administrators of workers' compensation insurance.

The tables below summarize the operating results of the Company's reportable segments through the gross margin level, as that is the measure of profitability used by the chief operating decision maker to assess segment performance and make decisions regarding the allocation of resources. A reconciliation of gross margin to operating earnings at a consolidated level is also provided. Total assets by reportable segment are not disclosed as these assets are not reviewed separately by the Company's chief operating decision maker. The dollar amounts in the segment tables are presented in thousands. The Company's segment presentation for the prior years have been reclassified to conform to the 2012 presentation.

Year Ended December 31, 2012

	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 5,737,626	\$ 7,236,240	\$ —	\$ (47,491)	\$ 12,926,375
Management services	429,209	—	757,779	—	1,186,988
Total operating revenues	6,166,835	7,236,240	757,779	(47,491)	14,113,363
Medical costs	4,649,073	6,252,192	—	(47,491)	10,853,774
Cost of sales	—	—	266,803	—	266,803
Gross margin	\$ 1,517,762	\$ 984,048	\$ 490,976	\$ —	\$ 2,992,786
Selling, general and administrative					2,080,236
Depreciation and amortization					152,859
Operating earnings					<u>\$ 759,691</u>

Year Ended December 31, 2011

	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 6,053,178	\$ 4,990,770	\$ —	\$ (28,998)	\$ 11,014,950
Management services	387,949	—	783,784	—	1,171,733
Total operating revenues	6,441,127	4,990,770	783,784	(28,998)	12,186,683
Medical costs	4,891,471	4,178,929	—	(28,998)	9,041,402
Cost of sales	—	—	283,544	—	283,544
Gross margin	\$ 1,549,656	\$ 811,841	\$ 500,240	\$ —	\$ 2,861,737
Selling, general and administrative					2,016,042
Provider class action - (release)/charge					(159,300)
Depreciation and amortization					136,865
Operating earnings					<u>\$ 868,130</u>

Year Ended December 31, 2010

	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 5,564,834	\$ 4,851,756	\$ —	\$ (1,950)	\$ 10,414,640
Management services	418,221	—	755,055	—	1,173,276
Total operating revenues	5,983,055	4,851,756	755,055	(1,950)	11,587,916
Medical costs	4,323,704	3,944,193	—	(1,950)	8,265,947
Cost of sales	—	—	252,052	—	252,052
Gross margin	\$ 1,659,351	\$ 907,563	\$ 503,003	\$ —	\$ 3,069,917
Selling, general and administrative					1,961,947
Provider class action - (release)/charge					278,000
Depreciation and amortization					140,685
Operating earnings					<u>\$ 689,285</u>

C. ACQUISITIONS

During the three years ended December 31, 2012, the Company completed three business combinations. These business combinations were accounted for using the acquisition method of accounting and therefore the operating results of each acquisition have been included in the Company's consolidated financial statements since the date of their acquisition. The purchase price for each business combination was allocated to the assets, including the identifiable intangible assets and liabilities based on estimated fair values. The excess of the purchase price over the net identifiable assets acquired was allocated to goodwill.

The PHS, MHP and FHP acquisitions are not material to the Company's consolidated financial statements, individually or in the aggregate.

The following table summarizes the business combinations for the three years ended December 31, 2012. The purchase price, inclusive of all retroactive balance sheet settlements to date, is presented below (in millions):

	Effective Date	Market	Price
Preferred Health Systems, Inc. (“PHS”)	February 1, 2010	Kansas	\$ 94.3
MHP, Inc. (“MHP”)	October 1, 2010	Missouri & Arkansas	\$ 112.3
Children’s Mercy’s Family Health Partners, Inc. (“FHP”)	January 1, 2012	Kansas & Missouri	\$ 52.1

Effective January 1, 2012, the Company completed its acquisition of FHP, a Medicaid health plan that was affiliated with Children's Mercy Hospital in Kansas City serving approximately 210,000 Medicaid members in the Kansas and Missouri markets. The Company acquired FHP to expand its Medicaid footprint in the Missouri market.

On October 1, 2010, the Company completed its acquisition of MHP, a diversified health plan with approximately 90,000 commercial risk members, 60,000 commercial self-funded members and 30,000 Medicare Advantage CCP members throughout Missouri and northwest Arkansas. The Company acquired MHP to expand its footprint in the Missouri market.

On February 1, 2010, the Company completed its acquisition of PHS, a commercial health plan based in Wichita, Kansas serving approximately 100,000 commercial group risk members and 20,000 commercial self-funded members. The acquisition of PHS strengthened Coventry's presence in the Kansas market. As part of the acquisition, the Company recognized a liability for potential contingent earn-outs that are attributed to certain performance measures by PHS. At December 31, 2012 and 2011, the liability was not significant.

As a result of the PHS and MHP acquisitions, the Company recorded \$30.9 million of goodwill, none of which is expected to be deductible for tax purposes. As a result of the FHP acquisition, the Company recorded \$42.7 million of goodwill, all of which is expected to be deductible for tax purposes.

D. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill

The changes in the carrying amount of goodwill, by reporting segment, for the years ended December 31, 2012 and 2011 were as follows (in thousands):

	Commercial Products	Government Programs	Workers' Compensation	Total
Balance, December 31, 2010	\$ 1,516,745	\$ 227,183	\$ 806,642	\$ 2,550,570
Acquisition of PHS	4,164	—	—	4,164
Acquisition of MHP	4,033	838	—	4,871
Deferred tax adjustments	(6,684)	(4,087)	—	(10,771)
Balance, December 31, 2011	\$ 1,518,258	\$ 223,934	\$ 806,642	\$ 2,548,834
Acquisition of FHP	—	42,654	—	42,654
Balance, December 31, 2012	\$ 1,518,258	\$ 266,588	\$ 806,642	\$ 2,591,488

The Company completed its 2012 annual impairment test of goodwill in accordance with ASC Topic 350 and determined that there were no impairments. The Company believes that the fair value of its reporting units are substantially in excess of their carrying values and not at risk of failing step one of the quantitative impairment test in the near term. In performing its impairment analysis the Company identified its reporting units in accordance with the provisions of ASC Topic 350 and ASC Topic 280, "Segment Reporting."

In accordance with ASC Topic 350, for the purpose of testing goodwill for impairment, acquired assets and assumed liabilities were assigned to a reporting unit as of the acquisition date if both of the following criteria were met: (1) the asset will be employed in or the liability relates to the operations of a reporting unit and (2) the asset or liability will be considered in determining the fair value of the reporting unit. Corporate assets or liabilities were also assigned to a reporting unit if both of these criteria were met.

Other Intangible Assets

The other intangible asset balances are as follows (in thousands):

	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Amortization Period
As of December 31, 2012				
Amortized other intangible assets				
Customer Lists	\$ 596,162	\$ 406,272	\$ 189,890	7-15 Years
HMO Licenses	12,600	8,907	3,693	20 Years
Provider Networks	63,300	24,191	39,109	15-20 Years
Trade Name	3,449	3,449	—	3-4 Years
Total amortized other intangible assets	\$ 675,511	\$ 442,819	\$ 232,692	
Unamortized other intangible assets				
Trade Name	\$ 85,900	\$ —	\$ 85,900	—
Total unamortized other intangible assets	\$ 85,900	\$ —	\$ 85,900	
Total other intangible assets	\$ 761,411	\$ 442,819	\$ 318,592	

As of December 31, 2011

Amortized other intangible assets				
Customer Lists	\$ 579,062	\$ 344,111	\$ 234,951	7-15 Years
HMO Licenses	12,600	8,312	4,288	20 Years
Provider Networks	63,200	20,895	42,305	15-20 Years
Trade Names	3,449	3,360	89	3-4 Years
Total amortized other intangible assets	\$ 658,311	\$ 376,678	\$ 281,633	
Unamortized other intangible assets				
Trade Name	\$ 85,900	\$ —	\$ 85,900	—
Total unamortized other intangible assets	\$ 85,900	\$ —	\$ 85,900	
Total other intangible assets	\$ 744,211	\$ 376,678	\$ 367,533	

The Company performed an impairment test of its unamortized other intangible asset (trade name) as of October 1, 2012, and determined that the asset was not impaired.

Other intangible asset amortization expense for the years ended December 31, 2012, 2011 and 2010 was \$74.1 million, \$64.4 million, and \$64.1 million, respectively. For the years ending December 31, 2013, 2014, 2015, 2016, and 2017, the Company's estimated intangible amortization expense is \$66.1 million, \$65.6 million, \$32.2 million, \$16.6 million and \$13.3 million, respectively. For the years ended December 31, 2012 and 2011, the weighted-average amortization period is approximately 10 years for other intangible assets.

Intangible Impairment

During the second quarter of 2012, the Company was notified of the non-renewal of the State of Kansas Medicaid contract, which the Company acquired in connection with the acquisition of FHP. As a result of the non-renewal of the Kansas Medicaid contract, there are no future cash flows expected related to the associated intangibles; therefore, the fair value of those intangibles was written down to zero. Accordingly, depreciation and amortization expense for the twelve months ended December 31, 2012 includes a \$7.7 million impairment charge of the intangibles associated with the non-renewal of this contract. The impairment charge related only to the intangibles assigned to the Kansas business acquired in the FHP acquisition and did not affect the intangibles assigned to the ongoing Missouri business, also acquired in the FHP acquisition.

E. PROPERTY AND EQUIPMENT

Property and equipment is comprised of the following (in thousands):

	As of December 31,	
	2012	2011
Land	\$ 17,478	\$ 17,478
Buildings and leasehold improvements	131,911	130,627
Developed software	266,210	228,343
Equipment	412,542	399,757
Sub-total	828,141	776,205
Less: accumulated depreciation	(561,323)	(520,720)
Property and equipment, net	<u>\$ 266,818</u>	<u>\$ 255,485</u>

Depreciation expense for the years ended December 31, 2012, 2011 and 2010 was \$78.7 million, \$72.5 million and \$76.6 million, respectively. Included in the depreciation expense for the years ended December 31, 2012, 2011 and 2010 was \$25.3 million, \$21.6 million and \$25.2 million, respectively, of amortization expense for developed software. Property and equipment, net, includes \$97.7 million and \$85.1 million of internally developed software, net of accumulated depreciation as of December 31, 2012 and 2011, respectively.

The Company entered into a sale-leaseback transaction in the fourth quarter of 2011. The sale of a building and associated land resulted in an immaterial gain, which will be amortized over the life of the new lease (10 years).

F. INVESTMENTS

The Company considers all of its investments as available-for-sale securities. Realized gains and losses on the sale of investments are determined on a specific identification basis.

The amortized cost, gross unrealized gain or loss and estimated fair value of short-term and long-term investments by security type were as follows at December 31, 2012 and 2011 (in thousands):

	Amortized Cost	Unrealized Gain	Unrealized Loss	Fair Value
<u>As of December 31, 2012</u>				
State and municipal bonds	\$ 1,176,016	\$ 78,272	\$ (499)	\$ 1,253,789
U.S. Treasury securities	78,264	669	(2)	78,931
Government-sponsored enterprise securities ⁽¹⁾	72,394	1,139	(1)	73,532
Residential mortgage-backed securities ⁽²⁾	302,012	10,703	(74)	312,641
Commercial mortgage-backed securities	21,416	193	(19)	21,590
Asset-backed securities ⁽³⁾	23,421	211	(6)	23,626
Corporate debt and other securities	971,230	20,726	(346)	991,610
	<u>\$ 2,644,753</u>	<u>\$ 111,913</u>	<u>\$ (947)</u>	<u>\$ 2,755,719</u>
Equity method investments ⁽⁴⁾				24,605
				<u>\$ 2,780,324</u>

	Amortized Cost	Unrealized Gain	Unrealized Loss	Fair Value
As of December 31, 2011				
State and municipal bonds	\$ 970,746	\$ 62,215	\$ (7)	\$ 1,032,954
U.S. Treasury securities	88,934	2,410	(4)	91,340
Government-sponsored enterprise securities ⁽¹⁾	140,595	2,694	(11)	143,278
Residential mortgage-backed securities ⁽²⁾	354,713	14,097	(12)	368,798
Commercial mortgage-backed securities	13,801	1,024	—	14,825
Asset-backed securities ⁽³⁾	12,840	664	—	13,504
Corporate debt and other securities	1,051,874	23,804	(10,178)	1,065,500
	<u>\$ 2,633,503</u>	<u>\$ 106,908</u>	<u>\$ (10,212)</u>	<u>\$ 2,730,199</u>
Equity method investments ⁽⁴⁾				21,315
				<u>\$ 2,751,514</u>

- (1) Includes FDIC-insured Temporary Liquidity Guarantee Program (“TLGP”) securities. As of December 31, 2012, the Company no longer held any TLGP securities.
- (2) Includes Agency pass-through securities, with the timely payment of principal and interest guaranteed.
- (3) Includes auto loans, credit card debt, and rate reduction bonds.
- (4) Includes investments in entities accounted for under the equity method of accounting and therefore are presented at their carrying value.

The Company acquired eight separate investments (tranches) in a limited liability company that invests in equipment leased to third parties, through its acquisition of First Health Group Corp. on January 28, 2005. The total investment as of December 31, 2012 was \$23.7 million and is accounted for using the equity method. The Company’s proportionate share of the limited liability company’s income is included in other income in the Company’s statements of operations and comprehensive income. The Company has between a 20% and 25% interest in the limited liability company’s share of each individual tranche of the limited liability company (approximately 10% of the total limited liability company).

The amortized cost and estimated fair value of available for sale debt securities by contractual maturity were as follows at December 31, 2012 and 2011 (in thousands):

	As of December 31, 2012		As of December 31, 2011	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Maturities:				
Within 1 year	\$ 362,116	\$ 363,559	\$ 315,362	\$ 317,067
1 to 5 years	798,143	822,448	984,503	1,006,221
5 to 10 years	652,941	693,504	536,577	574,207
Over 10 years	831,553	876,208	797,061	832,704
Total	<u>\$ 2,644,753</u>	<u>\$ 2,755,719</u>	<u>\$ 2,633,503</u>	<u>\$ 2,730,199</u>

Investments with long-term option adjusted maturities, such as residential and commercial mortgage-backed securities, are included in the “Over 10 years” category. Actual maturities may differ due to call or prepayment rights.

Gross investment gains of \$41.5 million and gross investment losses of \$1.1 million were realized on sales of investments for the year ended December 31, 2012. This compares to gross investment gains of \$17.4 million and gross investment losses of \$0.4 million realized on sales of investments for the year ended December 31, 2011, and gross investment gains of \$15.5 million and gross investment

losses of \$4.5 million realized on sales for the year ended December 31, 2010. The Company's realized gains and losses are recorded in other income, net in the Company's consolidated statements of operations and comprehensive income.

The following table shows the Company's investments' gross unrealized losses and fair value at December 31, 2012 and December 31, 2011, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position (in thousands).

At December 31, 2012	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Description of Securities						
State and municipal bonds	\$ 61,342	\$ (499)	\$ —	\$ —	\$ 61,342	\$ (499)
U.S. Treasury securities	2,458	(1)	1,065	(1)	3,523	(2)
Government sponsored enterprises	15,714	(1)	—	—	15,714	(1)
Residential mortgage-backed securities	23,861	(73)	59	(1)	23,920	(74)
Commercial mortgage-backed securities	7,701	(19)	—	—	7,701	(19)
Asset-backed securities	14,492	(6)	—	—	14,492	(6)
Corporate debt and other securities	79,381	(345)	614	(1)	79,995	(346)
Total	\$ 204,949	\$ (944)	\$ 1,738	\$ (3)	\$ 206,687	\$ (947)

At December 31, 2011	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Description of Securities						
State and municipal bonds	\$ 9,436	\$ (7)	\$ —	\$ —	\$ 9,436	\$ (7)
U.S. Treasury securities	4,932	(4)	—	—	4,932	(4)
Government sponsored enterprises	12,495	(11)	—	—	12,495	(11)
Residential mortgage-backed securities	5,127	(11)	43	(1)	5,170	(12)
Commercial mortgage-backed securities	—	—	—	—	—	—
Asset-backed securities	—	—	—	—	—	—
Corporate debt and other securities	350,294	(10,178)	—	—	350,294	(10,178)
Total	\$ 382,284	\$ (10,211)	\$ 43	\$ (1)	\$ 382,327	\$ (10,212)

The unrealized losses presented in this table do not meet the criteria for treatment as an other-than-temporary impairment. The unrealized losses are the result of interest rate movements. The Company has not decided to sell and it is not more-likely-than not that the Company will be required to sell before a recovery of the amortized cost basis of these securities.

The Company continues to review its investment portfolios under its impairment review policy. Given the current market conditions and the significant judgments involved, there is a continuing risk that declines in fair value may occur and that other-than-temporary impairments may be recorded in future periods.

G. FAIR VALUE MEASUREMENTS

Financial Assets

ASC Topic 820, "Fair Value Measurements and Disclosures," defines fair value and requires a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value based on the quality and reliability of the inputs or assumptions used in fair value measurements.

The Company's Level 1 securities primarily consist of U.S. Treasury securities and cash. The Company determines the estimated fair value for its Level 1 securities using quoted (unadjusted) prices for identical assets or liabilities in active markets.

The Company's Level 2 securities primarily consist of government-sponsored enterprise securities, state and municipal bonds, mortgage-backed securities, asset-backed securities, corporate debt and money market funds. The Company determines the estimated fair value for its Level 2 securities using the following methods: quoted prices for similar assets/liabilities in active

markets, quoted prices for identical or similar assets in non-active markets (few transactions, limited information, non-current prices and high variability over time), inputs other than quoted prices that are observable for the asset/liability (e.g., interest rates, yield curves, volatilities and default rates, among others), and inputs that are derived principally from or corroborated by other observable market data.

For the Company's Level 2 assets, the following inputs and valuation techniques were utilized in determining the fair value of its financial instruments:

Cash Equivalents: Level 2 cash equivalents are valued using inputs that are principally from, or corroborated by, observable market data, primarily quoted prices for like or similar assets.

Government-Sponsored Enterprises: These securities primarily consist of bonds issued by government-sponsored enterprises, such as the Federal Home Loan Bank, the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation. The fair value of government-sponsored enterprises is based upon observable market inputs such as quoted prices for like or similar assets, benchmark yields, reported trades and credit spreads.

State and Municipal Bonds, Corporate Debt and Other Securities: The fair value of the Company's debt securities is determined by observable market inputs which include quoted prices for identical or similar assets that are traded in an active market, benchmark yields, new issuances, issuer ratings, reported trades of comparable securities and credit spreads.

Residential and Commercial Mortgage-Backed Securities and Asset-Backed Securities: The fair value of these securities is determined either by observable market inputs, which include quoted prices for identical or similar assets that are traded in an active market, or by a cash flow model which utilizes the following inputs: benchmark yields, prepayment speeds, collateral performance, credit spreads and default rates that are observable at commonly quoted intervals.

The Company no longer has Level 3 securities. During the quarter ended March 31, 2011, the Company transferred all Level 3 securities to Level 2. Prior to March 31, 2011, the Company's Level 3 securities primarily consisted of corporate financial holdings, mortgage-backed securities and asset-backed securities that were thinly traded due to market volatility and lack of liquidity. The Company determined the estimated fair value for its Level 3 securities using unobservable inputs that could not be corroborated by observable market data; including, but not limited to, broker quotes, default rates, benchmark yields, credit spreads and prepayment speeds. The transfer from Level 3 to Level 2 resulted from increased trading activity of these securities and, therefore, a transition from unobservable inputs to inputs corroborated by observable market data or transactions.

The Company obtains one price for each security from an independent third-party valuation service provider, which uses quoted or other observable inputs for the determination of fair value as noted above. As the Company is responsible for the determination of fair value, the Company performs quarterly analyses on the prices received from the third-party provider to determine whether the prices are reasonable estimates of fair value.

The following table presents the fair value hierarchy for the Company's financial assets measured at fair value on a recurring basis at December 31, 2012 and 2011 (in thousands):

	Total	Quoted Prices in Active Markets for Identical Assets			Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3		
At December 31, 2012						
Cash and cash equivalents	\$ 1,399,162	\$ 1,218,046	\$ 181,116	\$ —		
State and municipal bonds	1,253,789	—	1,253,789	—		
U.S. Treasury securities	78,931	78,931	—	—		
Government-sponsored enterprise securities	73,532	—	73,532	—		
Residential mortgage-backed securities	312,641	—	312,641	—		
Commercial mortgage-backed securities	21,590	—	21,590	—		
Asset-backed securities	23,626	—	23,626	—		
Corporate debt and other securities	991,610	—	991,610	—		

Total	\$	4,154,881	\$	1,296,977	\$	2,857,904	\$	—
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	Total	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3
At December 31, 2011				
Cash and cash equivalents	\$ 1,579,003	\$ 1,449,883	\$ 129,120	\$ —
State and municipal bonds	1,032,954	—	1,032,954	—
U.S. Treasury securities	91,340	91,340	—	—
Government-sponsored enterprise securities	143,278	—	143,278	—
Residential mortgage-backed securities	368,798	—	368,798	—
Commercial mortgage-backed securities	14,825	—	14,825	—
Asset-backed securities	13,504	—	13,504	—
Corporate debt and other securities	1,065,500	11,598	1,053,902	—
Total	\$ 4,309,202	\$ 1,552,821	\$ 2,756,381	\$ —

Transfers between levels, if any, are recorded as of the end of the reporting period. During the years ended December 31, 2012 and December 31, 2011, there were no transfers between Level 1 and Level 2. During the year ended December 31, 2012, there were no transfers to (from) Level 3 and, accordingly, a table summarizing changes in fair value of the Company's financial assets for that period is not presented. The following table provides a summary of changes in the fair value of the Company's Level 3 financial assets for the year ended December 31, 2011 (in thousands):

Year Ended December 31, 2011	Total Level 3	Mortgage- backed securities	Asset-backed securities	Corporate and other
Beginning Balance, January 1, 2011	\$ 1,077	\$ 220	\$ 127	\$ 730
Transfers to (from) Level 3 ⁽¹⁾	(856)	(258)	(119)	(479)
Total gains or losses (realized / unrealized)				
Included in earnings	107	16	7	84
Included in other comprehensive income	(55)	38	(8)	(85)
Purchases, issuances, sales and settlements				
Purchases	—	—	—	—
Issuances	—	—	—	—
Sales	(273)	(16)	(7)	(250)
Settlements	—	—	—	—
Ending Balance, December 31, 2011	\$ —	\$ —	\$ —	\$ —

- (1) The Company no longer relied upon broker quotes or other models involving unobservable inputs to value these securities, as there were sufficient observable inputs (e.g., trading activity) to validate the reported fair value. As a result, the Company transferred all securities from Level 3 to Level 2 during the year ended December 31, 2011.

Financial Liabilities

The Company's fair value of publicly-traded debt (senior notes) is based on Level 2 inputs, including quoted market prices for the same or a similar debt or, if no quoted market prices are available, on the current market observable rates estimated to be available to the Company for debt of similar terms and remaining maturities. The carrying value of the senior notes (including the long-term and current portions) was \$1.59 billion at December 31, 2012 and \$1.82 billion at December 31, 2011. The estimated fair value of the Company's senior notes (including the long-term and current portions) was \$1.81 billion at December 31, 2012 and \$1.99 billion at December 31, 2011.

The carrying value of the revolving credit facility approximates the fair value due to the short maturity dates of the draws. The Company had no outstanding borrowings under its current credit facility at December 31, 2012 or 2011.

H. DEBT

The Company's outstanding debt was as follows at December 31, 2012 and 2011 (in thousands):

	December 31, 2012	December 31, 2011
5.875% Senior notes due 1/15/12	\$ —	\$ 233,903
6.300% Senior notes due 8/15/14, net of unamortized discount of \$379 at December 31, 2012	374,718	374,490
6.125% Senior notes due 1/15/15	228,845	228,845
5.950% Senior notes due 3/15/17, net of unamortized discount of \$596 at December 31, 2012	382,639	382,497
5.450% Senior notes due 6/7/21, net of unamortized discount of \$1,012 at December 31, 2012	598,988	598,868
Total debt, including current portion	1,585,190	1,818,603
Less current portion of total debt	—	233,903
Total long-term debt	\$ 1,585,190	\$ 1,584,700

In January 2012, at maturity, the Company repaid the \$233.9 million outstanding balance of its 5.875% Senior Notes.

During 2011, the Company completed the sale of \$600.0 million aggregate principal amount of its 5.45% Senior Notes due 2021 (the "2021 Notes") at the issue price of 99.800% per note. The 2021 Notes are senior unsecured obligations of Coventry and rank equally with all of its other senior unsecured indebtedness.

During 2011, the Company repaid in full the \$380.0 million outstanding balance of the revolving credit facility due July 11, 2012 and the associated credit agreement was terminated.

During 2011, the Company entered into a new Credit Agreement (the "Credit Facility"). The Credit Facility provides for a five-year revolving credit facility in the principal amount of \$750.0 million, with the Company having the ability to request an increase in the facility amount up to an aggregate principal amount not to exceed \$1.0 billion. Advances under the Credit Facility bear interest at (1) a rate per annum equal to the Administrative Agent's base rate (the "Base Rate") or (2) the one-, two-, three-, six-, nine-, or twelve-month rate per annum for Eurodollar deposits (the "Eurodollar Rate") plus an applicable margin, as selected by the Company. The applicable margin for Eurodollar Rate advances depends on the Company's debt ratings and varies from 1.05% to 1.850%. The Company pays commitment fees on the Credit Facility ranging from 0.200% to 0.400%, per annum, regardless of usage and dependent on the Company's debt ratings. The obligations under the Credit Facility are general unsecured obligations of the Company. As of December 31, 2012, there were no amounts outstanding under the Credit Facility.

The Company's senior notes and Credit Facility contain certain covenants and restrictions regarding, among other things, liens, asset dispositions and consolidations or mergers. Additionally, the Company's Credit Facility requires compliance with a leverage ratio of 3 to 1 and limits subsidiary debt. As of December 31, 2012, the Company was in compliance with the applicable covenants and restrictions under its senior notes and Credit Facility.

As of December 31, 2012, the aggregate maturities of debt based on their contractual terms, gross of unamortized discount, were as follows (in thousands):

Year	Amount
2013 \$	—
2014	375,097
2015	228,845
2016	—
2017	383,235
Thereafter	600,000
Total \$	<u>1,587,177</u>

I. EMPLOYEE BENEFIT PLANS

Employee Retirement Plans

The Company sponsors one defined contribution retirement plan qualifying under the Internal Revenue Code Section 401(k): the Coventry Health Care, Inc. Retirement Savings Plan (the “Savings Plan”). All employees of Coventry Health Care, Inc. and employees of its subsidiaries can elect to participate in the Savings Plan. T. Rowe Price is the custodial trustee of all Savings Plan assets, participant loans and the Coventry Health Care, Inc. common stock in the Savings Plan.

Under the Savings Plan, participants may defer up to 75% of their eligible compensation, limited by the maximum compensation deferral amount permitted by applicable law. The Company makes matching contributions in the Company’s common stock equal to 100% of the participant’s contribution on the first 3% of the participant’s eligible compensation and equal to 50% of the participant’s contribution on the second 3% of the participant’s eligible compensation. Beginning August 3, 2012, the Company’s matching contributions are invested in the participant’s account in the same investments as their before-tax contributions rather than the Company’s common stock fund. Participants vest immediately in all safe harbor matching contributions. The Savings Plan permits all participants, regardless of service, to sell the employer match portion of the Coventry common stock in their accounts during certain times of the year and transfer the proceeds to other Coventry 401(k) funds of their choosing. All costs of the Savings Plan are funded by the Company and participants as they are incurred.

As a result of corporate acquisitions and transactions, the Company has acquired entities that have sponsored other qualified plans. All qualified plans sponsored by the acquired subsidiaries of the Company have either terminated or merged with and into the Savings Plan. The cost of the Savings Plan, including the acquired plans, for 2012, 2011 and 2010 was approximately \$31.2 million, \$29.7 million and \$27.4 million, respectively.

401(k) Restoration and Deferred Compensation Plan

The Company is the sponsor of a 401(k) Restoration and Deferred Compensation Plan (“RESTORE”). Under RESTORE, participants may defer up to 75% of their base salary and up to 100% of any bonus awarded. The Company makes matching contributions equal to 100% of the participant’s contribution on the first 3% of the participant’s compensation and 50% of the participant’s contribution on the second 3% of the participant’s compensation. Participants vest in the Company’s matching contributions ratably over two years for the first two years of service and vest immediately for all subsequent years of service. All costs of RESTORE are funded by the Company as they are incurred.

The cost, principally employer matching contributions, of RESTORE charged to operations for 2012, 2011 and 2010 was \$2.2 million, \$1.4 million and \$0.4 million, respectively.

J. STOCK-BASED COMPENSATION

The Company has one stock incentive plan, the Amended and Restated 2004 Incentive Plan (the “Incentive Plan”) under which shares of the Company’s common stock are authorized for issuance to key employees, consultants and directors in the form of stock options, restricted stock and other stock-based awards. The Incentive Plan includes a provision for accelerated vesting of equity awards in the event of a change of control of the Company. Shares available for issuance under the Incentive Plan were 4.5 million as of December 31, 2012.

Stock Options

Under the Incentive Plan, the terms and conditions of option grants are established on an individual basis with the exercise price of the options being equal to but not less than the fair value of the underlying stock at the date of grant. Options generally become exercisable in 33% increments per year and expire ten years from the date of grant.

The Company continues to use the Black-Scholes-Merton option pricing model and amortizes compensation expense over the requisite service period of the grant. The methodology used in 2012 to derive the assumptions used in the valuation model is consistent with that used in prior years. Beginning in March 2012, the Company declared its first quarterly cash dividend and, as a result, the expected dividend yield has changed. See Note K, Stockholders’ Equity, for more information regarding dividends. The expected dividend yields are based on the per share dividend declared by the Company’s Board of Directors.

The following average values and weighted-average assumptions were used for option grants.

	2012	2011	2010
Black-Scholes-Merton Value	\$ 7.52	\$ 11.08	\$ 7.45
Dividend yield	1.6%	0.0%	0.0%
Risk-free interest rate	0.5%	0.9%	1.4%
Expected volatility	37.3%	41.9%	47.4%
Expected life (in years)	3.6	3.5	3.5

The Company uses a risk-free interest rate consistent with the yield available on a U.S. Treasury note with a term equal to the expected term of the underlying grants. The expected volatility was estimated based upon a blend of the implied volatility of the Company's tradeable options and the historical volatility of the Company's share price. The expected life was estimated based upon exercise experience of option grants made in the past to Company employees.

The Company recorded compensation expense related to stock options of approximately \$12.5 million, \$15.6 million and \$21.0 million, for the years ended December 31, 2012, 2011 and 2010, respectively. Cash received from stock option exercises was \$87.7 million, \$44.6 million and \$15.5 million, for the years ended December 31, 2012, 2011 and 2010, respectively.

The total intrinsic value of options exercised was \$46.3 million, \$20.9 million, and \$11.3 million for the years ended December 31, 2012, 2011 and 2010, respectively. The tax benefit realized from stock option exercises was \$18.1 million, \$7.7 million and \$4.1 million, for the years ended December 31, 2012, 2011 and 2010, respectively. As of December 31, 2012, there was \$16.6 million of total unrecognized compensation cost (net of expected forfeitures) related to nonvested stock option grants which is expected to be recognized over a weighted-average period of 1.9 years.

The following table summarizes stock option activity for the year ended December 31, 2012:

	Shares (in thousands)	Weighted- Average Exercise Price	Aggregate Intrinsic Value (in thousands)	Weighted- Average Remaining Contractual Life
Outstanding at January 1, 2012	10,744	\$ 36.20		
Granted	1,650	\$ 30.21		
Exercised	(3,612)	\$ 24.27		
Cancelled and expired	(1,907)	\$ 42.14		
Outstanding at December 31, 2012	<u>6,875</u>	\$ 39.37	\$ 58,051	6.13
Exercisable at December 31, 2012	4,074	\$ 45.58	\$ 17,458	4.29

Restricted Stock Awards

Under the Incentive Plan, restricted stock awards generally vest in 25% increments per year. The fair value of restricted stock awards is based on the market price of the Company's common stock on the date of grant and is amortized over various vesting periods through 2016. Restricted stock awards may also include a performance measure that must be met for the restricted stock award to vest.

The Company recorded compensation expense related to restricted stock grants, including restricted stock granted in prior periods, of approximately \$17.1 million, \$24.9 million and \$19.5 million for the years ended December 31, 2012, 2011 and 2010, respectively. The total unrecognized compensation cost (net of expected forfeitures) related to the restricted stock was \$15.3 million at December 31, 2012, and is expected to be recognized over a weighted-average period of 1.4 years. The weighted-average fair value of restricted stock granted was \$32.45, \$34.51 and \$21.45 per share for the years ended December 31, 2012, 2011 and 2010, respectively. The total fair value of shares vested during the years ended December 31, 2012, 2011 and 2010 was \$28.3 million, \$25.6 million and \$14.4 million, respectively.

The following table summarizes restricted stock award activity for the year ended December 31, 2012:

	Shares (in thousands)	Weighted-Average Grant-Date Fair Value Per Share
Nonvested, January 1, 2012	2,108	\$ 26.62
Granted	109	\$ 32.45
Vested	(826)	\$ 26.10
Forfeited	(218)	\$ 27.53
Nonvested, December 31, 2012	<u>1,173</u>	<u>\$ 27.37</u>

Performance Share Units

Performance share units (“PSUs”) represent hypothetical shares of the Company’s common stock. The PSUs vest (if at all) based upon the achievement of certain performance goals and other criteria at various periods through 2015. The Company granted PSUs during the year ended December 31, 2012 but did not record compensation expense related to the PSUs as the performance goals for the two-year cumulative period have not been finalized for the 2013 targets, and therefore the measurement criteria has not been established for accounting purposes. The PSU performance goals are anticipated to be finalized in the first quarter of 2013. All PSUs that vest will be paid out in cash or stock based upon the price of the Company’s common stock. The PSUs will be classified as a liability by the Company.

The following table summarizes PSU activity for the year ended December 31, 2012:

	Units (in thousands)
Nonvested, January 1, 2012	—
Granted	627
Vested	—
Forfeited	—
Nonvested, December 31, 2012	<u>627</u>

Restricted Share Units

Beginning in 2012, the Company issued Restricted Share Units (“RSUs”) which represent hypothetical shares of the Company’s common stock. The holders of RSUs have no rights as stockholders with respect to the shares of the Company’s common stock to which the awards relate. Some of the RSUs require the achievement of certain performance goals and other criteria in order to vest. The RSUs vest (if at all) at various periods through 2016 and all RSUs that vest will be paid out in cash based upon the price of the Company’s stock. The Company recorded compensation expense of \$7.2 million related to the RSUs for the year ended December 31, 2012. The RSUs are classified as a liability by the Company. The related liability was \$7.2 million and accrued in “accounts payable and other accrued liabilities” in the accompanying balance sheet at December 31, 2012.

The following table summarizes RSU activity for the year ended December 31, 2012:

	Units (in thousands)
Nonvested, January 1, 2012	—
Granted	614
Vested	—
Forfeited	(10)
Nonvested, December 31, 2012	<u>604</u>

K. STOCKHOLDERS' EQUITY

Share Repurchases

The Company's Board of Directors has approved a program to repurchase its outstanding common shares. Share repurchases may be made from time to time at prevailing prices on the open market, by block purchase, or in private transactions. The Company's Board of Directors approved increases in November 2011 and March 2011 to the share repurchase program in amounts equal to 10% and 5% of the Company's then outstanding common stock, thus increasing the Company's repurchase authorization by 14.4 million and 7.5 million shares, respectively. Under the share repurchase program, the Company purchased 9.9 million shares and 10.7 million shares of its common stock, at an aggregate cost of \$328.0 million and \$327.7 million during 2012 and 2011, respectively. During 2010, the Company made no repurchases of its common stock. As of December 31, 2012, the total remaining common shares the Company is authorized to repurchase under this program is 6.5 million. Excluded from these amounts are shares purchased in connection with the vesting of restricted stock awards to satisfy employees' minimum statutory tax withholding obligations as these purchases are not part of the program. The terms of the Merger Agreement prohibit share repurchases without Aetna's consent, other than share repurchases made in connection with the exercise of stock options and the vesting of restricted stock or other equity awards.

Dividends

During the year ended December 31, 2012, the Board of Directors declared and the Company paid the following cash dividends:

Date Declared	Dividend Amount per Share	Record Date	Date Paid	Total Dividends (in millions)
March 12, 2012	\$0.125	March 23, 2012	April 9, 2012	\$17.7
May 29, 2012	\$0.125	June 21, 2012	July 9, 2012	\$17.1
August 27, 2012	\$0.125	September 21, 2012	October 8, 2012	\$16.8
November 20, 2012	\$0.125	December 21, 2012	January 7, 2013	\$16.8
				<u>\$68.4</u>

The cash dividend for the quarter ended December 31, 2012 was accrued in "accounts payable and other accrued liabilities" in the accompanying balance sheet at December 31, 2012, and subsequently paid on January 7, 2013. Declaration and payment of future quarterly dividends is at the discretion of the Board of Directors and may be adjusted as business needs or market conditions change. Additionally, the terms of the Merger Agreement restrict payment of future cash dividends other than the Company's quarterly dividend consistent with past practice not to exceed \$0.125 per share.

L. EARNINGS PER SHARE

Earnings per share ("EPS") is calculated under the two-class method under which all earnings (distributed and undistributed) are allocated to each class of common stock and participating securities based on their respective rights to receive dividends. Coventry grants restricted stock to certain employees under its stock-based compensation program, which entitles recipients to receive non-forfeitable cash dividends during the vesting period on a basis equivalent to the dividends paid to holders of common stock. The application of the two-class method resulted in an immaterial decrease of \$0.05 and \$0.03 to previously reported basic and diluted EPS, respectively, for the year ended December 31, 2011 and \$0.04 and \$0.03 to previously reported basic and diluted EPS, respectively, for the year ended December 31, 2010.

Basic EPS is calculated using the weighted average number of common shares outstanding during the period. Diluted EPS assumes the exercise of all options. Options issued under the stock-based compensation program that have an antidilutive effect are excluded from the computation of diluted EPS. Potential common stock equivalents to purchase 5.6 million, 6.5 million and 10.0 million common shares for the year ended December 31, 2012, 2011 and 2010, respectively, were excluded from the computation of diluted earnings per common share because the potential common stock equivalents were antidilutive.

The table below provides the reconciliation of the earnings and number of shares used in our calculations of basic and diluted earnings per share (in thousands, except for per share data).

	Year Ended December 31,		
	2012	2011	2010
Basic earnings per common share			
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Less: Distributed and undistributed earnings allocated to participating securities	(5,571)	(8,038)	(6,592)
Net earnings allocable to common shares	\$ 481,492	\$ 535,067	\$ 432,024
Basic weighted average common shares outstanding	136,042	144,775	146,169
Basic earnings per common share	\$ 3.54	\$ 3.70	\$ 2.96
Diluted earnings per common share			
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Less: Distributed and undistributed earnings allocated to participating securities	(5,545)	(7,979)	(6,564)
Net earnings allocable to common shares	\$ 481,518	\$ 535,126	\$ 432,052
Basic weighted average common shares outstanding	136,042	144,775	146,169
Effect of dilutive options	736	1,098	651
Diluted weighted average common shares outstanding	136,778	145,873	146,820
Diluted earnings per common share	\$ 3.52	\$ 3.67	\$ 2.94

M. OTHER INCOME, NET

The following table presents the components of Other income, net for the years ended December 31, 2012, 2011 and 2010 (in millions):

	Years Ended December 31,		
	2012	2011	2010
Interest income	\$ 71.1	\$ 69.4	\$ 70.8
Gains on sales of investments	\$ 40.4	\$ 17.0	\$ 11.0
Other income	\$ 12.8	\$ 2.6	\$ (4.1)
Other income, net	\$ 124.3	\$ 89.0	\$ 77.7

N. INCOME TAXES

The provision (benefit) for income taxes consisted of the following (in thousands):

	Years ended December 31,		
	2012	2011	2010
Current provision:			
Federal	\$ 200,766	\$ 199,986	\$ 350,451
State	18,279	21,105	28,216
Deferred provision/(benefit):			
Federal	62,643	86,483	(117,600)
State	15,784	7,422	(13,149)
Income tax expense	\$ 297,472	\$ 314,996	\$ 247,918

The Company's effective tax rate differs from the federal statutory rate of 35% as a result of the following:

	Years ended December 31,		
	2012	2011	2010
Statutory federal tax rate	35.00 %	35.00 %	35.00 %
Effect of:			
State income taxes, net of federal benefit	3.08 %	2.64 %	1.56 %
Tax exempt investment income	(1.35)%	(0.97)%	(1.34)%
Remuneration disallowed	1.35 %	0.51 %	0.55 %
Other	(0.16)%	(0.47)%	0.34 %
Effective tax rate	37.92 %	36.71 %	36.11 %

The effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2012 and 2011 are presented below (in thousands):

	December 31,	
	2012	2011
Deferred tax assets:		
Net operating loss carryforward	\$ 37,203	\$ 50,913
Deferred compensation	42,990	82,747
Deferred revenue	9,750	8,540
Medical liabilities	61,631	55,442
Accounts receivable	1,039	1,499
Other accrued liabilities	44,160	96,429
Unrealized capital losses	153	1,415
Other assets	12,361	14,435
Gross deferred tax assets	209,287	311,420
Less valuation allowance	(2,335)	(4,168)
Deferred tax asset	\$ 206,952	\$ 307,252
Deferred tax liabilities:		
Unrealized gain on securities	\$ (41,746)	\$ (36,226)
Other liabilities	(4,798)	(11,119)
Depreciation	(10,127)	(12,119)
Intangibles	(169,243)	(179,802)
Internally developed software	(30,553)	(28,744)
Tax liability of limited partnership investment	(5,332)	(11,719)
Gross deferred tax liabilities	(261,799)	(279,729)
Net deferred tax (liability) asset ⁽¹⁾	\$ (54,847)	\$ 27,523

⁽¹⁾ Includes \$132.5 million and \$181.8 million classified as other current assets at December 31, 2012 and 2011, respectively, and \$187.3 million and \$154.2 million classified as other long-term liabilities at December 31, 2012 and 2011, respectively.

At December 31, 2012, the Company had approximately \$93.5 million of federal and \$224.7 million of state tax net operating loss carryforwards. The Federal net operating losses were primarily acquired through various acquisitions and are subject to limitation under Internal Revenue Code Section 382. The net operating loss carryforwards can be used to reduce future taxable income and expire over varying periods through the year 2032. A valuation allowance of approximately \$2.3 million and \$4.2 million has been recorded as of December 31, 2012 and 2011, respectively, for certain net operating loss deferred tax assets as the Company believes it is not more-likely-than-not that these deferred tax assets will be realized before expiration of the net operating losses.

A reconciliation of the total amounts of unrecognized tax benefits for the years ended December 31, 2012, 2011 and 2010 is as follows (in thousands):

	2012	2011	2010
Gross unrecognized tax benefits - beginning balance	\$ 85,432	\$ 136,255	\$ 129,084
Gross increases to tax positions taken in the current period	53,308	46,949	100,426
Gross increases to tax positions taken in prior periods	3,568	2,985	7,128
Gross decreases to tax positions taken in prior periods	(49,413)	(92,390)	(94,712)
Decrease due to settlements with tax authorities	(1,722)	—	—
Decreases due to a lapse of statute of limitations	(3,674)	(8,367)	(5,671)

Gross unrecognized tax benefits - ending balance	\$	87,499	\$	85,432	\$	136,255
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The total amount of unrecognized tax benefits, as of December 31, 2012 and 2011 that, if recognized, would affect the effective tax rate was \$34.4 million and \$38.2 million, respectively. Further the Company is unaware of any positions for which it is

reasonably possible that the total amounts of unrecognized tax benefits will significantly increase or decrease within the next twelve months.

Penalties and tax-related interest expense are reported as a component of income tax expense. As of December 31, 2012 and 2011, the total amount of income tax-related accrued interest and penalties, net of related tax benefit, recognized in the statement of financial position was \$9.3 million and \$10.4 million, respectively.

For the years ended December 31, 2012, 2011 and 2010, the total amount of income tax-related accrued interest and penalties, net of related tax benefit, recognized in the statement of operations was \$2.8 million, \$3.3 million and \$4.0 million, respectively.

The Company is regularly audited by federal, state and local tax authorities, and from time to time these audits result in proposed assessments. Tax years 2009-2011 remain open to examination by these tax jurisdictions. The Company believes appropriate provisions for all outstanding issues have been made for all jurisdictions and all open years.

During the year ended December 31, 2012, the Company settled certain income tax examinations with various state and local tax authorities. Tax assessed as a result of these examinations was not material.

O. COMMITMENTS AND CONTINGENCIES

As of December 31, 2012, the Company is contractually obligated to make the following minimum lease payments, including arrangements that may be noncancelable and may include escalation clauses, within the next five years and thereafter (in thousands):

	<u>Lease Payments</u>		<u>Sublease Income</u>		<u>Net Lease Payments</u>
2013 \$	31,963	\$	(777)	\$	31,186
2014	24,832		(426)		24,406
2015	20,067		(439)		19,628
2016	17,976		(452)		17,524
2017	15,324		(76)		15,248
Thereafter	42,028		—		42,028
Total \$	<u>152,190</u>	\$	<u>(2,170)</u>	\$	<u>150,020</u>

The Company operates in leased facilities with original lease terms of up to thirteen years with options for renewal. Total rent expense was \$33.9 million, \$33.3 million and \$32.4 million for the years ended December 31, 2012, 2011 and 2010, respectively.

Legal Proceedings

In the normal course of business, the Company has been named as a defendant in various legal actions such as actions seeking payments for claims denied by the Company, medical malpractice actions, employment related claims and other various claims seeking monetary damages. The claims are in various stages of proceedings and some may ultimately be brought to trial. Incidents occurring through December 31, 2012 may result in the assertion of additional claims. The Company maintains general liability, professional liability and employment practices liability insurances in amounts that it believes are appropriate, with varying deductibles for which it maintains reserves. The professional errors and omissions liability and employment practices liability insurances are carried through its captive subsidiary. Although the results of pending litigation are always uncertain, the Company does not believe the results of such actions currently threatened or pending, including those described below, will individually or in the aggregate have a material adverse effect on its consolidated financial position or results of operations and comprehensive income.

On February 25, 2008, the Company received a subpoena from the U.S. Attorney for the District of Maryland, Northern Division, requesting information regarding the operational process for confirming Medicare eligibility for its Workers' Compensation Medicare set-aside product. Under federal law, insurance companies, when settling a workers' compensation claim, are required to determine if the injured person is a Medicare beneficiary and if so, must set aside an appropriate amount of the settlement funds to insure that Medicare does not pay for any future medical costs of the injured person. During 2005 and 2006, certain employees working in the Medicare set-aside department accessed, without authorization, the Medicare beneficiary database to determine Medicare eligibility. In November of

2012, the Company entered into a civil monetary settlement agreement with the U.S. Attorney's Office and paid a \$3 million fine to settle and resolve this matter.

On September 3, 2009, a shareholder filed a putative securities class action against the Company and three of its current and former officers in the U.S. District Court for the District of Maryland. Subsequent to the filing of the complaint, three other shareholders and/or investor groups filed motions with the court for appointment as lead plaintiff and approval of selection of lead and liaison counsel. By agreement, the four shareholders submitted a stipulation to the court regarding appointment of lead plaintiff and approval of selection of lead and liaison counsel. In December 2009, the court approved the stipulation and ordered the lead plaintiff to file a consolidated and amended complaint. The purported class period was February 9, 2007 to October 22, 2008. The consolidated and amended complaint alleges that the Company's public statements contained false, misleading and incomplete information regarding the Company's profitability, particularly with respect to the profit margins for its Medicare Advantage Private-Fee-For-Service products. The Company filed a motion to dismiss the complaint. By Order, dated March 31, 2011, the court granted in part, and denied in part, the Company's motion to dismiss the complaint. The Company filed a motion for reconsideration with respect to that part of the court's March 31, 2011 Order which denied the Company's motion to dismiss the complaint. The motion for reconsideration was denied but the court did rule that the class period was further restricted to April 25, 2008 to June 18, 2008. As a result of a court ordered mediation, the Company has entered into a settlement agreement with counsel for the plaintiffs and the class. The parties will be submitting a formal written settlement agreement to the court for preliminary approval. These lawsuits are a covered claim under the Company's Directors and Officers Liability Policy ("D&O Policy"), and therefore, after exhaustion of the Company's self-insured retention of \$2.5 million, the settlement amount will be fully funded and paid under the D&O Policy. The Company has accrued an immaterial settlement amount in "accounts payable and other accrued liabilities" and an associated recovery amount from the D&O Policy in "other receivables, net" in the accompanying balance sheet.

On October 13, 2009, two former employees and participants in the Coventry Health Care Retirement Savings Plan filed a putative ERISA class action lawsuit against the Company and several of its current and former officers, directors and employees in the U.S. District Court for the District of Maryland. Plaintiffs allege that defendants breached their fiduciary duties under ERISA by offering and maintaining Company stock in the Plan after it allegedly became imprudent to do so and by allegedly failing to provide complete and accurate information about the Company's financial condition to plan participants in SEC filings and public statements. Three similar actions by different plaintiffs were later filed in the same court and were consolidated on December 9, 2009. An amended consolidated complaint has been filed. The Company filed a motion to dismiss the complaint. By Order, dated March 31, 2011, the court denied the Company's motion to dismiss the amended complaint. The Company filed a motion for reconsideration of the court's March 31, 2011 Order and filed an Alternative Motion to Certify the Court's March 31, 2011 Order For Interlocutory Appeal to the Fourth Circuit Court of Appeals. Both of those motions were denied. The Company will vigorously defend against the allegations in the consolidated lawsuit. The Company believes this lawsuit will not have a material adverse effect on its financial position or results of operations.

On August 23, 2012, a putative stockholder class action lawsuit captioned *Coyne v. Wise et al.*, C.A. No. 367380, was filed in the Circuit Court for Montgomery County, Maryland, against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On August 27, 2012, a second putative stockholder class action lawsuit captioned *O'Brien v. Coventry Health Care, Inc. et al.*, C.A. 367577, was filed in the Circuit Court for Montgomery County, Maryland, against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On September 5, 2012, a third putative stockholder class action lawsuit captioned *Preze v. Coventry Health Care, Inc. et al.*, C.A. 367942, was filed in the Circuit Court for Montgomery County, Maryland, against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. These three (3) actions have been consolidated. The complaints allege, among other things, that the individual defendants breached their fiduciary duties owed to Coventry's public stockholders in connection with the Merger because the merger consideration and certain other terms in the Merger Agreement are unfair. The complaints further allege that Aetna and Merger Sub aided and abetted these alleged breaches of fiduciary duty. In addition, the complaints allege that the proposed Merger improperly favors Aetna and that certain provisions of the Merger Agreement unduly restrict Coventry's ability to negotiate with other potential bidders. Among other remedies, the complaints seek injunctive relief prohibiting the defendants from completing the proposed Merger or, in the event that an injunction is not awarded, unspecified money damages, costs and attorneys' fees. In November 2012, the court, in response to a motion filed by the Company, entered an order which stayed all three (3) actions for 90 days. On February 13, 2013, the plaintiffs in each of the 3 lawsuits filed a Notice of Voluntary Dismissal of their lawsuits based on the settlement of the shareholder suits filed in Delaware. The Company believes these lawsuits are without merit and will vigorously contest and defend against the allegations in these complaints.

On August 31, 2012, a putative stockholder class action lawsuit captioned *Brennan v. Coventry Health Care, Inc. et al.*, C.A. No. 7826-CS, was filed in the Court of Chancery of the State of Delaware against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On September 14, 2012, a second putative stockholder class action lawsuit captioned *Nashelsky v. Coventry Health Care, Inc. et al.*, C.A. No. 7868-CS, was filed in the Court of Chancery of the State of Delaware against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On September 27, 2012, and September 28, 2012, putative stockholder class action lawsuits captioned *Employees' Retirement System of the Government of the Virgin Islands v. Coventry Health Care, Inc. et al.*, C.A. No. 7905-CS and *Farina v. Coventry Health Care, Inc. et al.*, C.A. No. 7909-CS, were filed in the Court of Chancery of the State of Delaware against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On October 1, 2012, an amended

complaint was filed in the *Brennan v. Coventry Health Care, Inc.* action. The complaints generally allege that, among other things, the individual defendants breached their fiduciary duties owed to the public stockholders of Coventry in connection with the Merger because the merger consideration and certain other terms in the merger agreement are unfair. The complaints further allege that Aetna and Merger Sub aided and abetted these alleged breaches of fiduciary duty. In addition, the complaints generally allege that certain provisions of the Merger Agreement unduly restrict Coventry's ability to negotiate with other potential bidders and that the Merger Agreement lacks adequate safeguards on behalf of Coventry's stockholders against the decline in the value of the stock component of the merger consideration. The complaints in the Employees' Retirement System of the Government of the Virgin Islands, and Farina actions and the amended complaint in the *Brennan* action also generally allege that Aetna's Registration Statement on Form S-4 filed on September 21, 2012, contained various deficiencies. Among other remedies, the complaints generally seek injunctive relief prohibiting the defendants from completing the proposed Merger, rescissionary and other types of damages and costs and attorneys' fees.

On October 4, 2012, the Court of Chancery of the State of Delaware entered an order consolidating the four Delaware actions under the caption *In re Coventry Health Care, Inc. Shareholder Litigation, Consolidated C.A. No. 7905-CS*, appointing the Employees' Retirement System of the Government of the Virgin Islands, the General Retirement System of the City of Detroit, and the Police and Fire Retirement System of the City of Detroit as Co-Lead Plaintiffs. On October 5, 2012, plaintiffs in the consolidated Delaware action filed a motion for expedited proceedings, and on October 10, 2012, plaintiffs in the consolidated Delaware action filed a motion to preliminarily enjoin the defendants from taking any action to consummate the Merger. The parties have since reached agreement on the schedule for those proceedings, which was entered by order of the Court on October 12, 2012. Pursuant to that scheduling order, a hearing on plaintiffs' preliminary injunction motion was scheduled for November 20, 2012. On November 12, 2012, the Company and all named defendants entered into a Memorandum of Understanding ("MOU") with the plaintiffs and their respective counsel which set forth an agreement in principle providing for the settlement of the *In re Coventry Health Care, Inc. Shareholder Litigation*. In consideration for the full settlement and dismissal with prejudice of the Shareholder Litigation and releases, the defendants agreed to (1) include additional disclosures in the definitive prospectus/proxy statement; (2) amend the Merger Agreement to reduce the Termination Fee payable by the Company upon termination of the Merger Agreement from \$167,500,000 to \$100,000,000; (3) amend the Merger Agreement to reduce the period during which the Company is required to discuss and negotiate with Aetna before making an Adverse Recommendation Change relating to a Superior Proposal from five calendar days to two calendar days; and (4) pay any attorneys' fees and expenses awarded by the court. The MOU requires the parties to negotiate and execute a Stipulation of Settlement for submission to the court to obtain final court approval of the settlement and dismissal of the Shareholder Litigation.

Where available information indicates that it is probable that a loss has been incurred as of the date of the consolidated financial statements and the Company can reasonably estimate the amount of that loss, the Company accrues a liability of an estimated amount. In many proceedings, however, it is difficult to determine whether any loss is probable or reasonably possible. In addition, even where a loss is reasonably possible or an exposure to a loss exists in excess of the liability already accrued with respect to a previously identified loss contingency, it is not always possible to reasonably estimate the amount of the possible loss or range of loss.

There is significant judgment required in both the probability determination and as to whether an exposure to a loss can be reasonably estimated. No estimate of the possible loss, or range of loss, in excess of amounts accrued, if any, can be made at this time regarding the matters specifically described above due to the inherently unpredictable nature of legal proceedings. These matters can be affected by various factors; including, but not limited to, the procedural status of the dispute, the novel legal issues presented (including the legal basis for the majority of the alleged violations), the inherent difficulty in predicting regulatory judgments, fines and penalties, and the various remedies and levels of judicial review available to the Company in the event a judgment, fine or penalty is assessed. If one or more of these legal matters were resolved against the Company for amounts in excess of the Company's expectations, the Company's financial position or results of operations and comprehensive income could be materially adversely affected.

Guaranty Fund Assessments

The Company operates in a regulatory environment that may require the Company to participate in assessments under state insurance guaranty association laws. The Company's exposure to guaranty fund assessments is based on its share of business it writes in the relevant jurisdictions for certain obligations of insolvent insurance companies to policyholders and claimants. An assessment could have a material adverse effect on the Company's financial position and results of operations and comprehensive income.

Capitation Arrangements

The Company has capitation arrangements for certain ancillary health care services, such as laboratory services and, in some cases, physician and radiology services. A small percentage of the Company's membership is covered by global capitation

arrangements. Under the typical arrangement, the provider receives a fixed percentage of premiums to cover costs of all medical care or of the specified ancillary services provided to the capitated members. Under some capitated and professional capitation arrangements, physicians may also receive additional compensation from risk sharing and other incentive arrangements. Capitation arrangements limit the Company's exposure to the risk of increasing medical costs, but expose the Company to risk as to the adequacy of the financial and medical care resources of the provider organization. The Company is ultimately responsible for the coverage of its members pursuant to the customer agreements. To the extent that a provider organization faces financial difficulties or otherwise is unable to perform its obligations under the capitation arrangements, the Company may be required to perform such obligations. Consequently, the Company may have to incur costs in excess of the amounts it would otherwise have to pay under the original global or ancillary capitation through contracted network arrangements. Medical costs associated with capitation arrangements made up approximately 9.0%, 8.2% and 6.4% of the Company's total medical costs for the years ended December 31, 2012, 2011 and 2010, respectively.

P. CONCENTRATIONS OF CREDIT RISK

The Company's financial instruments that are exposed to credit risk consist primarily of cash equivalents, investments in fixed income securities and accounts receivable. The Company invests its excess cash in state and municipal bonds, U.S. Treasury and agency securities, mortgage-backed securities, asset-backed securities, corporate debt and other securities. Investments in marketable securities are managed within guidelines established by the Board of Directors, which only allow for the purchase of investment-grade fixed income securities and limits exposure to any one issuer. The Company's financial instruments are reported at fair value. There is some credit risk associated with these instruments.

The Company is a provider of health insurance coverage to the State of Illinois employees and their dependents. As of December 31, 2012, the Company has an outstanding premium receivable balance from the State of Illinois of approximately \$32.2 million which represents seven months of health insurance premiums. As the receivable is from a governmental entity which has been making payments, the Company believes that the full receivable balance will ultimately be realized and therefore the Company has not reserved against the outstanding balance. The Company's regulated subsidiaries are required to submit statutory-basis financial statements to state regulatory agencies. For those financial statements, in accordance with state regulations, this receivable is being treated as an admitted asset in its entirety.

Concentration of credit risk with respect to receivables is limited due to the large number of customers comprising the Company's customer base and their breakdown among geographical locations. The Company believes the allowance for doubtful accounts adequately provides for estimated losses as of December 31, 2012. The Company has a risk of incurring losses if such allowances are not adequate.

The Company contracts with a pharmacy benefit management ("PBM") vendor to manage the pharmacy benefits for its members and to provide rebate administration services on behalf of the Company. As of December 31, 2012, the Company had pharmacy rebate receivables of \$305.4 million due from the PBM vendor resulting from the normal cycle of rebate processing, data submission and collection of rebates. The Company has credit risk due to the concentration of receivables with this single vendor although the Company does not consider the associated credit risk to be significant. The Company only records the pharmacy rebate receivables to the extent that the amounts are deemed probable of collection.

Q. STATUTORY INFORMATION

The Company's regulated health maintenance organizations ("HMO") and insurance company subsidiaries are required by state regulatory agencies to maintain minimum surplus balances, thereby limiting the dividends the parent may receive from its regulated entities. During 2012, the Company received \$214.7 million in dividends from its regulated subsidiaries and paid \$144.0 million in capital contributions to these subsidiaries.

The National Association of Insurance Commissioners ("NAIC") has proposed that states adopt risk-based capital ("RBC") standards which are a method of measuring the minimum amount of capital appropriate for a managed care organization to support its overall business operations in consideration of its size and risk profile. The managed care organization's RBC is calculated by applying factors to various assets, premiums and reserve items. The factor is higher for those items with greater underlying risk and lower for less risky items. The adequacy of a managed care organization's actual capital can then be measured by a comparison to its RBC as determined by the formula. The Company's health plans are required to submit an RBC report to the NAIC and their domiciled state's department of insurance with their annual filing.



Regulators will use the RBC results to determine if any regulatory actions are required. Regulatory actions that could take place, if any, range from requiring the subsidiary to file a financial action plan explaining how the plan will increase its statutory net worth to the approved levels, to the health plan being placed under regulatory control.

The majority of states in which the Company operates health plans have adopted a RBC policy that recommends the health plans maintain statutory reserves at or above the “Company Action Level,” which is currently equal to 200% of their RBC. Statutory-based capital and surplus of the Company’s regulated subsidiaries was approximately \$2.3 billion and \$1.9 billion at December 31, 2012 and 2011, respectively. As of December 31, 2012 and 2011, all of the Company’s regulated subsidiaries exceeded the minimum RBC, capital and solvency requirements of the applicable state regulators. The increase in capital and surplus for the Company’s regulated subsidiaries primarily resulted from net earnings and, to a lesser extent, capital contributions made by the parent company, partially offset by dividends paid to the parent company.

Some states in which the Company’s regulated subsidiaries operate require deposits to be maintained with the respective states’ departments of insurance. Statutory deposits held by the Company’s regulated subsidiaries was \$71.1 million and \$74.0 million at December 31, 2012 and 2011, respectively.

The Company believes that all subsidiaries which incur medical claims maintain more than adequate liquidity and capital resources to meet these short-term obligations as a matter of both Company policy and applicable department of insurance regulations.

Excluding funds held by entities subject to regulation and excluding the equity method investments, the Company had cash and investments of approximately \$1.2 billion and \$1.4 billion at December 31, 2012 and 2011, respectively. The decrease primarily resulted from share repurchases, repayment of the Company 5.875% Senior Notes in January 2012 at maturity, capital contributions made by the parent to regulated subsidiaries, cash paid for the FHP acquisition and cash dividend payments. This decrease was partially offset by dividends received from the Company’s regulated subsidiaries and earnings generated by the Company’s non-regulated entities.

R. QUARTERLY FINANCIAL DATA (UNAUDITED)

The following is a summary of unaudited quarterly results of operations (in thousands, except per share data) for the years ended December 31, 2012 and 2011. Due to rounding of quarterly results, total amounts for each year may differ immaterially from the annual results.

	Quarters Ended			
	March 31, 2012 ⁽¹⁾	June 30, 2012	September 30, 2012	December 31, 2012
Operating revenues	\$ 3,691,967	\$ 3,517,796	\$ 3,457,783	\$ 3,445,817
Operating earnings	276,476	145,203	159,478	178,534
Earnings before income taxes	275,353	151,018	167,078	191,086
Net earnings	170,719	91,743	105,259	119,341
Basic earnings per common share	1.21	0.65	0.79	0.89
Diluted earnings per common share	1.20	0.65	0.78	0.88

	Quarters Ended			
	March 31, 2011	June 30, 2011 ⁽²⁾	September 30, 2011	December 31, 2011
Operating revenues	\$ 3,048,938	\$ 3,033,046	\$ 2,975,543	\$ 3,129,156
Operating earnings	171,473	355,101	192,613	148,943
Earnings before income taxes	170,904	356,341	187,299	143,557
Net earnings	110,233	224,495	122,681	85,696
Basic earnings per common share	0.74	1.51	0.84	0.60
Diluted earnings per common share	0.73	1.50	0.83	0.60

- (1) During the quarter ended March 31, 2012, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of these changes, the Company recorded a non-recurring pre-tax adjustment to earnings of \$133.0 million during the first quarter of 2012. See Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional information.
- (2) On May 27, 2011, the court entered an order of final approval of a settlement and, accordingly, the Company recorded a non-recurring pre-tax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

S. RELATED PARTY TRANSACTION

Mr. Daniel N. Mendelson, a director of the Company, is the Chief Executive Officer and majority owner of Avalere Health Inc. Avalere Health LLC, a wholly owned subsidiary of Avalere Health Inc., is a healthcare policy and strategic advisory firm that provides syndicated research and market information products for clients in the healthcare industry, government and the not-for-profit sector. During 2012, 2011 and 2010, the Company paid \$0.2 million each year to Avalere Health LLC for these services. Consistent with the Company's Related Person Transactions Policy, disinterested members of the Board considered the transaction and determined that the services provided would be beneficial to the Company and the amounts to be paid were immaterial to both Avalere Health, Inc. and the Company and that the terms of the contract with Avalere Health, Inc. are fair and competitive with market rates for such services.

During 2012, Mr. Joseph R. Swedish was a director of the Company and the President and Chief Executive Officer of Trinity Health, a not-for-profit, integrated health care delivery system which operates hospitals and other health care facilities in ten states. Trinity Health has entered into market based provider contracts with subsidiaries of the Company in these ten states. During 2012, 2011 and 2010, the Company paid approximately \$17.5 million, \$14.4 million and \$18.9 million respectively to Trinity Health for health care services provided to its members. Consistent with the Company's Related Person Transactions Policy, disinterested members of the Board's Nominating/Corporate Governance Committee as well as disinterested members of the entire Board determined that the level of reimbursement paid to Trinity Health for services provided to its members were market based and that the total amount paid was immaterial to both Trinity Health and the Company. Since Trinity Health is a not-for-profit organization, Mr. Swedish derives no additional income as a result of the transaction between Trinity Health and the Company.

T. SUBSEQUENT EVENTS

On February 11, 2013, in its Current Report on Form 8-K, the Company announced that it and the Commonwealth of Kentucky (the "Commonwealth") agreed to an amendment to the Company's Kentucky Medicaid contract that addresses the impact on Coventry of program changes subsequent to the effective date of the contract, specifically the smoking cessation program and outpatient reimbursements and concerns Coventry had raised over risk adjustment implementation. The amendment, among other things, increased existing rates for each of the contract years remaining under the initial term of the contract by 7%, effective January 1, 2013. In addition, the Commonwealth agreed to accelerate the effective date for the scheduled rate increase for the last year of the contract's initial term from October 1, 2013 to July 1, 2013. Subject to certain conditions, the Commonwealth also agreed to offer the Company the opportunity for contract renewal at rates no less than those in place at the end of the existing term. The parties also agreed to certain operational changes for improved member services and provider relations.

Item 9: Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A: Controls and Procedures

Management's Annual Report on Internal Control over Financial Reporting

Coventry's management, including the principal executive officer and principal financial officer, is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting (as defined in Rule 13a-15(f) under the U.S. Securities Exchange Act of 1934, as amended) is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the Company's assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that the Company's receipts and expenditures are being made only in accordance with authorizations of the Company's management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies and procedures may deteriorate.

Coventry's management has performed an assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2012 based on criteria established by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"), Internal Controls – Integrated Framework, and believes that the COSO framework is a suitable framework for such an evaluation. Management has concluded that the Company's internal control over financial reporting was effective as of December 31, 2012.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2012 has been audited by Ernst & Young LLP, the independent registered public accounting firm that audited the Company's consolidated financial statements for the year ended December 31, 2012, and their opinion is included in this Annual Report on Form 10-K.

Disclosure Controls and Procedures

We have performed an evaluation as of the end of the period covered by this report of the effectiveness of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended), under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer. Based upon our evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

Changes in Internal Control over Financial Reporting

There have been no significant changes in our internal control over financial reporting during the quarter ended December 31, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. Changes to certain processes, information technology systems and other components of internal control over financial reporting resulting from the acquisitions may occur and will be evaluated by management as such integration activities are implemented.

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders of Coventry Health Care, Inc.

We have audited Coventry Health Care, Inc.'s internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Coventry Health Care, Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Coventry Health Care, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Coventry Health Care, Inc. as of December 31, 2012 and 2011, and the related consolidated statement of operations and comprehensive income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2012 of Coventry Health Care, Inc. and our report dated February 27, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Baltimore, Maryland
February 27, 2013

Item 9B: Other Information

None.

PART III

Item 10: Directors, Executive Officers and Corporate Governance

The information set forth under the captions “Election of Directors,” “Section 16(a) Beneficial Ownership Reporting Compliance,” and “Corporate Governance” in our definitive Proxy Statement for our 2013 Annual Meeting of Stockholders to be held on June 14, 2013, which we intend to file within 120 days after our fiscal year-end, is incorporated herein by reference. As provided in General Instruction G(3) to Form 10-K and Instruction 3 to Item 401(b) of Regulation S-K, information regarding executive officers of our Company is provided in Part I of this Annual Report on Form 10-K under the caption, “Executive Officers of Our Company.”

Item 11: Executive Compensation

The information set forth under the caption “Executive Compensation” in our definitive Proxy Statement for our 2013 Annual Meeting of Stockholders to be held on June 14, 2013, which we intend to file within 120 days after our fiscal year-end, is incorporated herein by reference.

Item 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information set forth under the captions “Voting Stock Ownership of Principal Stockholders, Directors and Executive Officers” in our definitive Proxy Statement for our 2013 Annual Meeting of Stockholders to be held on June 14, 2013, which we intend to file within 120 days after our fiscal year-end, is incorporated herein by reference.

Equity Compensation Plan Information

The following table sets forth certain information, as of December 31, 2012, concerning shares of common stock authorized for issuance under all of our equity compensation plans.

Plan Category	(a) Number of securities to be issued upon exercise of outstanding options, warrants and rights	(b) Weighted-Average exercise price of outstanding options, warrants, and rights	(c) Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by stockholders	6,999,950 ⁽¹⁾	\$ 39.37 ⁽²⁾	4,507,669 ⁽³⁾
Equity compensation plans not approved by stockholders	—	—	—
Total	6,999,950	\$ 39.37	4,507,669

(1) Includes stock options and non-employee director restricted stock units convertible into stock under the Company’s Amended and Restated 2004 Incentive Plan, which was approved by the stockholders on May 21, 2009. Restricted stock awards were issued on the date of grant and are not included.

(2) Includes only outstanding stock options and non-employee director restricted stock units granted under the Amended and Restated 2004 Incentive Plan. Restricted stock awards were issued on the date of grant and are not included.

(3) Includes shares available for future issuance per the Amended and Restated 2004 Incentive Plan. Awards other than stock options and stock appreciation rights are counted against the maximum number of shares available for grant in a 1.40-to-1 ratio.

Item 13: Certain Relationships and Related Transactions, and Director Independence

The information set forth under the captions “Transactions With Related Persons, Promoters and Certain Control Persons” and “Corporate Governance” in our definitive Proxy Statement for our 2013 Annual Meeting of Stockholders to be held on June 14, 2013, which we intend to file within 120 days after our fiscal year-end, is incorporated herein by reference.

Item 14: Principal Accountant Fees and Services

The information set forth under the captions “Fees Paid to Independent Auditors” and “Procedures for Pre-approval of Independent Auditor Services” in our definitive Proxy Statement for our 2013 Annual Meeting of Stockholders to be held on June 14, 2013, which we intend to file within 120 days after our fiscal year-end, is incorporated herein by reference.

PART IV

Item 15: Exhibits, Financial Statement Schedules

(a) 1. Financial Statements

	Form 10-K Pages
Report of Independent Registered Public Accounting Firm	57
Consolidated Balance Sheets, December 31, 2012 and 2011	58
Consolidated Statements of Operations and Comprehensive Income for the Years Ended December 31, 2012, 2011 and 2010	59
Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2012, 2011 and 2010	60
Consolidated Statements of Cash Flows for the Years Ended December 31, 2012, 2011 and 2010	61
Notes to Consolidated Financial Statements, December 31, 2012, 2011 and 2010	62 - 92
 2. Financial Statement Schedules	
Schedule I, Condensed Financial Information of Parent Company	98 - 101

**CONDENSED FINANCIAL INFORMATION OF REGISTRANT
(PARENT COMPANY ONLY)
COVENTRY HEALTH CARE, INC.
CONDENSED BALANCE SHEETS
(in thousands)**

	<u>December 31, 2012</u>	<u>December 31, 2011</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 321,166	\$ 634,592
Short-term investments	84,241	61,435
Other receivables, net	14,394	4,570
Other current assets	41,973	79,923
Total current assets	<u>461,774</u>	<u>780,520</u>
Long-term investments	509,421	504,022
Property and equipment, net	3,574	4,339
Investment in subsidiaries	5,507,880	5,123,007
Other long-term assets	62,894	93,444
Total assets	<u>\$ 6,545,543</u>	<u>\$ 6,505,332</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and other accrued liabilities	\$ 119,617	\$ 315,175
Total current liabilities	<u>119,617</u>	<u>315,175</u>
Long-term debt	1,585,190	1,584,700
Notes payable to subsidiary	65,000	65,000
Other long-term liabilities	52,821	29,466
Total liabilities	<u>1,822,628</u>	<u>1,994,341</u>
Stockholders' equity:		
Common stock, \$.01 par value; 570,000 authorized 197,080 issued and 134,573 outstanding in 2012 193,469 issued and 141,172 outstanding in 2011	1,971	1,935
Treasury stock, at cost; 62,507 in 2012; 52,297 in 2011	(1,920,749)	(1,583,313)
Additional paid-in capital	1,970,877	1,848,995
Accumulated other comprehensive income, net	69,220	60,469
Retained earnings	4,601,596	4,182,905
Total stockholders' equity	<u>4,722,915</u>	<u>4,510,991</u>
Total liabilities and stockholders' equity	<u>\$ 6,545,543</u>	<u>\$ 6,505,332</u>

See accompanying notes to the condensed financial statements.

**CONDENSED FINANCIAL INFORMATION OF REGISTRANT
(PARENT COMPANY ONLY)
COVENTRY HEALTH CARE, INC.
CONDENSED STATEMENTS OF OPERATIONS
(in thousands)**

	For the years ended December 31,		
	2012	2011	2010
Revenues:			
Management fees charged to operating subsidiaries	\$ 302,718	\$ 261,798	\$ 208,453
Expenses:			
Selling, general and administrative	198,665	200,005	170,524
Depreciation and amortization	575	1,297	939
Interest expense	101,576	101,174	82,590
Total expenses	300,816	302,476	254,053
Investment and other income, net	6,256	2,353	629
Income (loss) before income taxes and equity in net earnings of subsidiaries	8,158	(38,325)	(44,971)
(Provision) benefit for income taxes	(3,093)	14,069	16,239
Income (loss) before equity in net earnings of subsidiaries	5,065	(24,256)	(28,732)
Equity in net earnings of subsidiaries	481,998	567,361	467,348
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Other comprehensive income (loss), net of tax:			
Change in net unrealized gains (losses) on investments	8,751	19,388	(325)
Comprehensive income	\$ 495,814	\$ 562,493	\$ 438,291

See accompanying notes to the condensed financial statements.

**CONDENSED FINANCIAL INFORMATION OF REGISTRANT
(PARENT COMPANY ONLY)
COVENTRY HEALTH CARE, INC.
CONDENSED STATEMENTS OF CASH FLOWS
(in thousands)**

	For the years ended December 31,		
	2012	2011	2010
Net cash from operating activities	\$ 84,340	\$ (170,263)	\$ (21,032)
Cash flows from investing activities:			
Capital expenditures, net	444	(2,414)	518
Proceeds from the sales and maturities of investments	432,627	624,559	196,052
Purchases of investments and other	(435,100)	(1,155,558)	—
Capital contributions to subsidiaries	(134,000)	(140,192)	(142,271)
Dividends from subsidiaries	265,175	745,403	530,589
Payments for acquisitions, net	(1,375)	(7,616)	(102,356)
Net cash from investing activities	127,771	64,182	482,532
Cash flows from financing activities:			
Proceeds from issuance of stock	87,671	44,624	15,484
Payments for repurchase of stock	(339,985)	(336,219)	(4,888)
Repayment of debt	(233,903)	(380,029)	—
Repayment of note to subsidiaries	—	—	(4,235)
Proceeds from issuance of debt	—	589,867	—
Excess tax benefit from stock compensation	12,210	7,619	2,925
Payments for cash dividends	(51,530)	—	—
Net cash from financing activities	(525,537)	(74,138)	9,286
Net change in cash and cash equivalents	(313,426)	(180,219)	470,786
Cash and cash equivalents at beginning of period	634,592	814,811	344,025
Cash and cash equivalents at end of period	\$ 321,166	\$ 634,592	\$ 814,811

See accompanying notes to the condensed financial statements.

COVENTRY HEALTH CARE, INC.
SCHEDULE I – PARENT COMPANY ONLY FINANCIAL INFORMATION
NOTES TO THE CONDENSED FINANCIAL STATEMENTS

A. BASIS OF PRESENTATION

Coventry Health Care, Inc. parent company financial information has been derived from its consolidated financial statements and should be read in conjunction with the consolidated financial statements included in this Form 10-K. The accounting policies for the parent company are the same as those described in Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements. The accounts of all subsidiaries are excluded from the parent company financial information.

For information regarding the Company's debt, commitments and contingencies and income taxes, refer to the respective notes to the consolidated financial statements.

B. SUBSIDIARY TRANSACTIONS

Through intercompany service agreements approved, if required, by state regulatory authorities, the parent company charges a management fee for reimbursement of certain centralized services provided to its subsidiaries.

The captions "Capital contributions to subsidiaries" and "Dividends from subsidiaries" on the condensed statements of cash flows include amounts from our regulated and non-regulated subsidiaries. During 2012, 2011 and 2010 we received \$214.7 million, \$489.4 million and \$319.4 million, respectively, in dividends from our regulated subsidiaries and infused \$134.0 million, \$122.0 million and \$11.5 million, respectively, in capital contributions into our regulated subsidiaries.

3. Exhibits Required To Be Filed By Item 601 of Regulation S-K

Exhibit No.	Description of Exhibit
2.1	Agreement and Plan of Merger dated as of August 19, 2012 by and among Aetna, Inc., Jaguar Merger Subsidiary, Inc. and Coventry Health Care, Inc. (Incorporated by reference to Exhibit 2.1 to Coventry's Current Report on Form 8-K, filed on August 20, 2012).
2.2	Amendment No. 1 to Agreement and Plan of Merger, dated as of October 17, 2012, by and among Aetna Inc., Jaguar Merger Subsidiary, Inc. and Coventry Health Care, Inc. (Incorporated by reference to Exhibit 2.1 to Coventry's Current Report on Form 8-K, filed on October 23, 2012).
2.3	Amendment No. 2 to Agreement and Plan of Merger, dated as of November 12, 2012, by and among Aetna Inc., Jaguar Merger Subsidiary, Inc., and Coventry Health Care, Inc. (Incorporated by reference to Exhibit 2.1 to Coventry's Current Report on Form 8-K, filed on November 13, 2012).
3.1	Amended and Restated Certificate of Incorporation of Coventry Health Care, Inc. effective May 18, 2012 (Incorporated by reference to Exhibit 3.1 to Coventry's Current Report on Form 8-K, filed on May 21, 2012).
3.2	Amended and Restated Bylaws of Coventry Health Care, Inc. effective May 17, 2012 (Incorporated by reference to Exhibit 3.2 to Coventry's Current Report on Form 8-K filed on May 21, 2012).
4.1	Specimen Common Stock Certificate (Incorporated by reference to Exhibit 4.1 to Coventry's Annual Report on Form 10-K for the fiscal year ended December 31, 2005, filed on March 9, 2006).
4.2	Indenture for the 2015 Notes, dated as of January 28, 2005, between Coventry Health Care, Inc., as Issuer, and Wachovia Bank, National Association, a national banking association, as Trustee (Incorporated by reference to Exhibit 4.2 to Coventry's Current Report on Form 8-K filed on January 28, 2005).
4.3	Form of Note for the 2015 Notes issued pursuant to the Indenture for the 2015 Notes, dated as of January 28, 2005, between Coventry Health Care, Inc., as Issuer, and Wachovia Bank, National Association, as Trustee (Included as Exhibit A to the Indenture for the 2015 Notes incorporated by reference to Exhibit 4.2 to Coventry's Current Report on Form 8-K filed on January 28, 2005).
4.4	Registration Rights Agreement for the 2015 Notes, dated as of January 28, 2005, by and among Coventry Health Care, Inc., as Issuer, and Lehman Brothers Inc., CIBC World Markets Corp., ABN AMRO Incorporated, Banc of America Securities LLC, Wachovia Securities, BNP Paribas, BNY Capital Markets, Inc. and Piper Jaffray & Co., as the Initial Purchasers (Incorporated by reference to Exhibit 4.3 to Coventry's Current Report on Form 8-K filed on January 28, 2005).
4.5	Indenture, dated as of March 20, 2007, between Coventry Health Care, Inc., as Issuer, and The Bank of New York, as Trustee (Incorporated by reference to Exhibit 4.1 to Coventry's Current Report on Form 8-K filed on March 20, 2007).
4.6	Officers' Certificate pursuant to the Indenture, dated as of March 20, 2007 (Incorporated by reference to Exhibit 4.2 to Coventry's Current Report on Form 8-K filed on March 20, 2007).

- 4.7 Global Note for the 2017 Notes, dated as of March 20, 2007, between Coventry Health Care, Inc. and The Bank of New York, as Trustee (Incorporated by reference to Exhibit 4.3 to Coventry's Current Report on Form 8-K filed on March 20, 2007).
- 4.8 First Supplemental Indenture, dated as of August 27, 2007, among Coventry Health Care, Inc. and Union Bank of California, N.A., as Trustee (Incorporated by reference to Exhibit 4.1 to Coventry's Current Report on Form 8-K filed on August 27, 2007).

4.9		Officers' Certificate pursuant to the Indenture, dated as of August 27, 2007 (Incorporated by reference to Exhibit 4.2 to Coventry's Current Report on Form 8-K filed on August 27, 2007).
4.10		Global Note for the 2014 Notes, dated as of August 27, 2007, between Coventry Health Care, Inc. and Union Bank of California, N.A., as Trustee (Incorporated by reference to Exhibit 4.3 to Coventry's Current Report on Form 8-K filed on March 20, 2007).
4.11		Second Supplemental Indenture, dated as of June 7, 2011, between Coventry Health Care, Inc. and Union Bank, National Association, a national banking association, as Trustee (Incorporated by reference to Exhibit 4.3 to Coventry's Current Report on Form 8-K filed on June 7, 2011).
4.12		Officers' Certificate pursuant to the Indenture, dated as of June 7, 2011 (Incorporated by reference to Exhibit 4.4 to Coventry's Current Report on Form 8-K filed on June 7, 2011).
4.13		Global Note for the 2021 Note, dated as of June 7, 2011, between Coventry Health Care, Inc. and Union Bank, National Association, as Trustee (Incorporated by reference to Exhibit 4.5 to Coventry's Current Report on Form 8-K filed on June 7, 2011).
10.1		Credit Agreement, dated as of June 22, 2011, among Coventry Health Care, Inc., as Borrower, the initial lenders named therein, as Initial Lenders, the initial issuing banks named therein, as Initial Issuing Banks, JPMorgan Chase Bank, National Association, as Administrative Agent, Citibank, N.A. and Bank of America, N.A., as Syndication Agents, and J.P. Morgan Securities LLC, Citigroup Global Markets, Inc. and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as Joint Lead Arrangers and Joint Bookrunners (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on June 22, 2011).
10.2	*	Employment Agreement between Coventry Health Care, Inc. and Allen F. Wise, executed as of April 30, 2009, effective as of January 26, 2009 (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on May 7, 2009).
10.3	*	Amendment No. 1 to Employment Agreement between Coventry Health Care, Inc. and Allen F. Wise, executed as of June 16, 2010 (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on June 17, 2010).
10.4	*	Amendment No. 2 to Employment Agreement between Coventry Health Care, Inc. and Allen F. Wise, executed as of January 31, 2012, effective as of January 1, 2012 (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on February 6, 2012).
10.5	*	Employment Agreement between Coventry Health Care, Inc. and Harvey C. DeMovick, executed as of May 17, 2009, effective as of February 2, 2009 (Incorporated by reference to Exhibit 10.7 to Coventry's Annual Report on Form 10-K, for the fiscal year ended December 31, 2009, filed on February 26, 2010, as amended on March 12, 2010).
10.6	*	Amendment No. 1 to Employment Agreement between Coventry Health Care, Inc. and Harvey C. DeMovick, executed as of February 7, 2012 (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on February 9, 2012).

- 10.7 * Employment Agreement between Coventry Health Care, Inc. and Thomas C. Zielinski, dated as of December 19, 2007, effective as of January 1, 2008 (Incorporated by reference to Exhibit 10.8 to Coventry's Annual Report on Form 10-K, for the fiscal year ended December 31, 2007, filed on February 28, 2008).
- 10.8 * Employment Agreement between Coventry Health Care, Inc. and Michael D. Bahr, dated as of May 18, 2010 (Incorporated by reference to Exhibit 10.11 to Coventry's Annual Report on Form 10-K, for the fiscal year ended December 31, 2010, filed on February 25, 2011).

10.9	*	Retention Agreement, dated October 17, 2012, by and between Coventry Health Care, Inc. and Michael D. Bahr (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on October 23, 2012).
10.10	*	Employment Agreement between Coventry Health Care, Inc. and Randy Giles, dated as of April 29, 2011 (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on May 5, 2011).
10.11	*	Separation Agreement and Release, dated May 29, 2012, by and between Kevin Conlin and Coventry Health Care, Inc. (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on May 31, 2012).
10.12	*	Employment Agreement between Coventry Health Care, Inc. and John J. Stelben, dated as of January 13, 2012 (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on January 20, 2012).
10.13	*	Separation Agreement and Release, dated March 16, 2012, by and between John J. Stelben and Coventry Health Care, Inc. (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on March 22, 2012).
10.14	*	Summary of Coventry Health Care, Inc. 2012 Executive Management Incentive Plan (Incorporated by reference to Coventry's Current Report on Form 8-K filed on February 1, 2012).
10.15	*	2012 Coventry Health Care, Inc. Executive Management Incentive Plan (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on February 1, 2012).
10.16	*	Amendment to 2012 Coventry Health Care, Inc. Executive Management Incentive Plan (Incorporated by reference to Exhibit 10.2 to Coventry's Current Report on Form 8-K filed on November 20, 2012).
10.17	*	2006 Compensation Program for Non-Employee Directors, effective as of January 1, 2006 (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on November 10, 2005).
10.18	*	Deferred Compensation Plan for Non-Employee Directors, effective as of January 1, 2006 (Incorporated by reference to Exhibit 10.13 to Coventry's Annual Report on Form 10-K, for the fiscal year ended December 31, 2005, filed on March 9, 2006).
10.19	*	Coventry Health Care, Inc. Amended and Restated 2004 Incentive Plan, amended March 3, 2011 (Incorporated by reference to Exhibit 10.2 to Coventry's Current Report on Form 8-K filed on March 9, 2011).
10.20	*	Amendment to Coventry Health Care, Inc. Amended and Restated 2004 Incentive Plan, amended November 14, 2012 (Incorporated by reference to Exhibit 10.1 to Coventry's Current Report on Form 8-K filed on November 20, 2012).
10.21	*	Form of Coventry Health Care, Inc. Non-Qualified Stock Option Agreement (Incorporated by reference to Exhibit 10.18 to Coventry's Annual Report on Form 10-K, for the fiscal year ended December 31, 2004, filed on March 16, 2005).
10.22	*	Form of Amendment to Coventry Health Care, Inc. Non-Qualified Stock Option Agreement (Incorporated by reference to Exhibit 10.2 to Coventry's Quarterly Report on Form 10-Q, for the quarter ended September 30, 2006, filed on November 8, 2006).

10.23 * Form of Restrictive Covenants Agreement (Incorporated by reference to Exhibit 10.2 to Coventry's Current Report on Form 8-K filed on October 2, 2008).

10.24	*	Form of Coventry Health Care, Inc. Restricted Stock Award Agreement (time-based) (Incorporated by reference to Exhibit 10.2 to Coventry's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2009, filed on August 7, 2009).
10.25	*	Form of Performance Share Units Agreement (Incorporated by reference to Exhibit 10.1 to Coventry's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2010, filed on August 6, 2010).
10.26	*	Form of 2012 Performance Share Units Agreement (Incorporated by reference to Exhibit 10.2 to Coventry's Current Report on Form 8-K filed on May 31, 2012).
10.27	*	Form of Restricted Stock Award Agreement (performance-based) (Incorporated by reference to Exhibit 10.2 to Coventry's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2010, filed on August 6, 2010).
10.28	*	Form of Performance Share Units Agreement (applicable to Allen F. Wise and Harvey C. DeMovick, Jr.) (Incorporated by reference to Exhibit 10.28 to Coventry's Annual Report on Form 10-K for the year ended December 31, 2011, filed on February 28, 2012).
10.29	*	Form of Restricted Stock Unit Award Agreement (performance-based) (applicable to Allen F. Wise and Harvey C. DeMovick, Jr.) (Incorporated by reference to Exhibit 10.29 to Coventry's Annual Report on Form 10-K for the year ended December 31, 2011, filed on February 28, 2012).
10.30	*	Coventry Health Care, Inc. Supplemental Executive Retirement Plan, as amended and restated effective as of January 1, 2003, including the First Amendment effective as of January 1, 2004 (Incorporated by reference to Exhibit 10.31 to Coventry's Annual Report on Form 10-K, for the fiscal year ended December 31, 2004, filed on March 16, 2005).
10.31	*	Second Amendment to the Coventry Health Care, Inc. Supplemental Executive Retirement Plan, as amended and restated effective as of January 1, 2003, including the First Amendment effective as of January 1, 2004, effective as of May 18, 2005 (Incorporated by reference to Exhibit 10 to Coventry's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2005, filed on August 9, 2005).
10.32	*	Third Amendment to the Coventry Health Care, Inc. Supplemental Executive Retirement Plan (now known as "The Coventry Health Care, Inc. 401(k) Restoration and Deferred Compensation Plan"), effective as of December 22, 2006 (Incorporated by reference to Exhibit 10.28.3 of Coventry's Annual Report on Form 10-K, for the fiscal year ended December 31, 2006, filed on February 28, 2007).
10.33		Settlement Agreement in the matter of Clark A. Gunderson, M.D., et al. vs. F. A. Richard & Associates, Inc., et al., filed on February 2, 2011 in the 14th Judicial District Court, Parish of Calcasieu, State of Louisiana, Suit Number: 2004-2417, Division: "D" (Incorporated by reference to Exhibit 10.31 to Coventry's Annual Report on Form 10-K, for the fiscal year ended December 31, 2010, filed on February 25, 2011).
12		Computation of Ratio of Earnings to Fixed Charges.
14		Code of Business Conduct and Ethics, initially adopted by the Board of Directors of Coventry on February 20, 2003, as amended on March 3, 2005, November 1, 2006, November 11, 2010, March 3, 2011, November 16, 2011 and November 14, 2012.
21		Subsidiaries of the Registrant.

31.1	Certification pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002, made by Allen F. Wise, Chief Executive Officer and Chairman.
31.2	Certification pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002, made by Randy P. Giles, Executive Vice President, Chief Financial Officer and Treasurer.
32	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, made by Allen F. Wise, Chief Executive Officer and Chairman, and Randy P. Giles, Executive Vice President, Chief Financial Officer and Treasurer.
101	The following financial statements from Coventry Health Care, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2012, formatted in eXtensible Business Reporting Language (XBRL): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Condensed Consolidated Statements of Cash Flows, and (iv) Notes to Condensed Consolidated Financial Statements.

* Indicates management compensatory plan, contract or arrangement.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized

COVENTRY HEALTH CARE, INC.

(Registrant)

Date: February 27, 2013

By: /s/ Allen F. Wise

Allen F. Wise
Chief Executive Officer
and Chairman

Date: February 27, 2013

By: /s/ Randy P. Giles

Randy P. Giles
Executive Vice President, Chief Financial Officer
and Treasurer

Date: February 27, 2013

By: /s/ John J. Ruhlmann

John J. Ruhlmann
Senior Vice President and Corporate Controller

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the date indicated.

<u>Signature</u>	<u>Title (Principal Function)</u>	<u>Date</u>
By: /s/ Allen F. Wise Allen F. Wise	Chief Executive Officer and Chairman	February 27, 2013
By: /s/ Joel Ackerman Joel Ackerman	Director	February 27, 2013
By: /s/ L. Dale Crandall L. Dale Crandall	Director	February 27, 2013
By: /s/ Lawrence N. Kugelman Lawrence N. Kugelman	Director	February 27, 2013
By: /s/ Daniel N. Mendelson Daniel N. Mendelson	Director	February 27, 2013
By: /s/ Rodman W. Moorhead, III Rodman W. Moorhead, III	Director	February 27, 2013

By: /s/ Michael A. Stocker, M.D. Director
Michael A. Stocker, M.D.

February 27, 2013

By: /s/ Elizabeth E. Tallett Director
Elizabeth E. Tallett

February 27, 2013

By: /s/ Timothy T. Weglicki Director
Timothy T. Weglicki

February 27, 2013

INDEX TO EXHIBITS

Reg. S-K: Item 601

Exhibit No.	Description of Exhibit
12	Computation of Ratio of Earnings to Fixed Charges.
14	Code of Business Conduct and Ethics, initially adopted by the Board of Directors of Coventry on February 20, 2003, as amended on March 3, 2005, November 1, 2006, November 11, 2010, March 3, 2011, November 16, 2011 and November 14, 2012.
21	Subsidiaries of the Registrant.
23	Consent of Ernst & Young LLP.
31.1	Certification pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002, made by Allen F. Wise, Chief Executive Officer and Chairman.
31.2	Certification pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002, made by Randy P. Giles, Executive Vice President, Chief Financial Officer and Treasurer.
32	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, made by Allen F. Wise, Chief Executive Officer and Chairman, and Randy P. Giles, Executive Vice President, Chief Financial Officer and Treasurer.
101	The following financial statements from Coventry Health Care, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2012, formatted in eXtensible Business Reporting Language (XBRL): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Condensed Consolidated Statements of Cash Flows, and (iv) Notes to Condensed Consolidated Financial Statements.

Note: This index only lists the exhibits included in this Form 10-K. A complete list of exhibits can be found in "Item 15. Exhibits, Financial Statement Schedules" of this Form 10-K.

Computation of Ratio of Earnings to Fixed Charges

(Dollars in thousands)

	For the year ended December 31,				
	2012	2011	2010	2009	2008
Continuing operations earnings before income taxes (1)	\$ 784,535	\$ 858,101	\$ 686,534	\$ 504,554	\$ 571,861
Fixed charges	111,106	110,401	91,450	96,300	108,484
Earnings before income taxes and fixed charges	\$ 895,641	\$ 968,502	\$ 777,984	\$ 600,854	\$ 680,345
Fixed charges:					
Interest expense	\$ 99,468	\$ 99,062	\$ 80,418	\$ 84,875	\$ 96,386
Portion of rental expense representative of interest factor (2)	11,638	11,339	11,032	11,425	12,098
Total fixed charges	\$ 111,106	\$ 110,401	\$ 91,450	\$ 96,300	\$ 108,484
Ratio of earnings to fixed charges	8.1	8.8	8.5	6.2	6.3

(1) The ratio for 2008 has been adjusted to reflect the discontinued operations of First Health Services Corporation as discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 in Note D, Discontinued Operations, to the consolidated financial statements included in Item 8, Financial Statements and Supplementary Data.

(2) One-third of net rent expense is the portion deemed representative of the interest factor.

COVENTRY HEALTH CARE
COMPLIANCE AND ETHICS PROGRAM
Code of Business Conduct and Ethics

TABLE OF CONTENTS

i. MESSAGE FROM THE CEO	3
I. PURPOSE	4
II. CONFLICT OF INTEREST	5
A. Use of Corporate Funds and Assets	5
B. Outside Financial Interests	5
C. Outside Activities	6
D. Honoraria	6
E. Participation on Boards of Directors/Trustees	7
F. Corporate Opportunities	7
G. Loans	7
III. FRAUD AND ABUSE	7
IV. DEALING WITH THIRD PARTIES	8
A. Contract Negotiation	8
B. Marketing and Advertising Activities	9
C. Antitrust and Competition	9
D. Anti-kickback and False Claims Issues	10
E. Gifts and Entertainment	10
F. Payments to Third Parties	11
G. No Payments to Government Employee	11
H. Billing and Reimbursemen	12
V. FINANCIAL REPORTING AND INTERNAL CONTROL	12
A. Personnel Records	12
B. Internal Control	12
C. Financial Reporting	13
D. Expense Accounts	13
E. Protection and Proper Use of Company Assets	13
VI. COMMUNICATION PRACTICES	13
A. Confidential Information	13
B. Honest Communication and Fair and Accurate Disclosure	14
C. Misappropriation of Proprietary Information	14
D. Privacy Issues Regarding Written and Electronic Mail	14
E. Requests for Information	15
F. Maintenance of Company Records and Files	15
G. Confidential Member Information	15

VII. POLITICAL ACTIVITIES AND CONTRIBUTIONS	15
VIII. DISCRIMINATION	16
IX. IMPLEMENTATION	16
A. Covered Persons	17

Revised November 2012
Approved November 14, 2012

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COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

B. Board of Directors	17
C. Training	17
D. CHC Officers, Supervisors and Managers	18
X. PROCEDURES FOR REPORTING SUSPECTED VIOLATIONS (WHISTLEBLOWER POLICY)	18
A. General Policy	19
B. Purpose of the Whistleblower Policy	19
C. Affected Persons Protected.	20
D. Confidentiality of Disclosure.	20
E. Unsubstantiated Allegations.	20
F. Follow-Up.	21
G. Procedures	21
H. Website Publication	23
I. Annual Review	23
XI. LIMITATION ON EFFECT OF CODE OF BUSINESS CONDUCT AND ETHIC	23
XII. RESERVATION OF RIGHTS	23
ATTACHMENTS	24

Revised November 2012
 Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 3 of 29

Message from the CEO

Since Coventry's inception more than 25 years ago, our reputation has relied on our ongoing commitment to honesty and integrity. We have taken great care to foster a culture that is driven by trust, building strong relationships with clients, providers, members, regulators, community leaders, and one another in our pursuit of delivering excellent service and satisfaction. The essential nature of that trust means that as we continue our work toward ensuring that our members receive the right care at the right time and in the right setting, we must do so in the right way - that is, in accordance with the highest ethical and legal standards.

The Coventry Code of Business Conduct and Ethics is the foundation of our Compliance and Ethics Program and sets forth our expectations for how we conduct ourselves and our business. The tenets of this Code of Conduct, and how they should be applied to your day-to-day responsibilities, are reviewed in our Ethics and Compliance Training program, which every employee is required to participate in annually.

Read carefully through this Code of Conduct. Engage in the training. Apply these guidelines to your work. If you have questions, or if you suspect any ethics or compliance violations, you have a duty to report them to your manager; to your compliance officer; or to The Comply Line, a hotline that allows you to report concerns anonymously. We do not tolerate retaliation against any employee who reports suspected violations in good faith.

Coventry has been a successful and growing business because it is resolute in its high expectations of its people, pursuit of excellence, and insistence on personal accountability. I appreciate your ongoing efforts to winning in our market with our most essential values in mind, as well as your continued dedication to the people we serve.

Sincerely,

/s/ Allen Wise

Allen Wise, CEO
Coventry Health Care, Inc.

Revised November 2012
Approved November 14, 2012

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COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 4 of 29

I. PURPOSE

Coventry Health Care, Inc., together with all of its subsidiaries (“**CHC**”), is dedicated to conducting its business in accordance with the highest standards of ethical conduct. CHC is committed to conducting its business activities with uncompromising integrity and in full compliance with the federal, state and local laws governing its business. This commitment applies to relationships with stockholders, customers (enrollees, federal providers, state and local governments), contractors, vendors, competitors, auditors and all public and government bodies.

To protect CHC's reputation and to assure uniformity in standards of conduct, CHC has established this Code of Business Conduct and Ethics (“**Code**”) as part of its Compliance and Ethics Program (“**Compliance and Ethics Program**”). Unless a provision of this Code states otherwise, this Code shall apply to all directors, officers and employees of CHC (collectively, “Covered Persons”). For purposes of this Code: (1) the term “employees” shall mean all persons employed directly by CHC, but shall exclude all non-management directors; (2) the term “officers” shall mean all persons in the position of Vice President or any superior position as indicated on CHC's organizational chart; and (3) the term “directors” shall mean all management and non-management directors on CHC's Board of Directors.

Under the Compliance and Ethics Program, a Chief Compliance Officer has been appointed to ensure compliance with the Code, to serve as a contact for employees to report any potential violations of laws, regulations or this Code, and to take appropriate action against violators of any such laws, regulations, or this Code. The intent of the Code is to ensure that every Covered Person understands the proper standards of conduct and conforms his or her conduct with all applicable laws, rules and regulations, including the standards issued by the state and federal governmental programs in which CHC participates (e.g., Medicare (Parts C and D), Medicaid and Federal Employee Health Benefits programs).

This Code exists to provide directors, officers, employees, sales representatives, stockholders, suppliers and members of the general public with an official statement of how CHC and its subsidiaries must and will conduct business in the marketplace. Under this Code, all Covered Persons will conduct themselves in the full spirit of honest and lawful behavior. In addition, Covered Persons must not cause another employee or non-employee to act otherwise, whether through inducement, suggestion or coercion. This Code and the policies and procedures of the Compliance and Ethics Program are not meant to cover all situations. Any doubts whatsoever as to the appropriateness of a particular situation, whether or not the situation is described within this Code, should be submitted either to your immediate supervisor or manager, CHC's Chief Compliance Officer, a CHC Compliance Officer, or the CHC Comply Line.

All employees of CHC are to read, understand, be familiar with, and immediately after being hired at CHC and at least annually after hire, sign or electronically acknowledge and submit to CHC through the CHC learning management system, their acknowledgment of reading and understanding the attached Statement of Understanding (**Attachment A**), the Proprietary Information, Confidentiality and Non-Solicitation Agreement (**Attachment B**), the Pharmaceutical Company Relationships Employee Acknowledgment (**Attachment C**) and will complete the Business Transactions With A Party In Interest (**Attachment D**). All non-management directors of

Revised November 2012

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 5 of 29

CHC must also read, understand, be familiar with, and immediately after being elected or appointed to the relevant CHC Board of Directors (the "Board"), and at least annually after such election or appointment, sign the attached Statement of Understanding (**Attachment A**). At the discretion of management, other additional individuals may be asked to read and sign the Statement of Understanding. Only CHC's Chief Compliance Officer or CHC's General Counsel (or the Audit Committee in the case of executive officers and directors of CHC) may make decisions regarding requests for interpretation of or exceptions to this Code.

Any Covered Person violating any provision of this Code will be subject to disciplinary action, up to and including termination of employment. In addition, promotion of and adherence to this Code and to the Compliance and Ethics Program will be one criterion used in evaluating the performance of Covered Persons. To the extent that any additional policies are set forth in any other CHC manual, those policies should be consistent with this Code. In case of any inconsistency, this Code shall govern.

II. CONFLICT OF INTEREST

Covered Persons must avoid situations where their personal interest could conflict or appear to conflict with their responsibilities, obligations or duties to further CHC's interest or present an opportunity for personal gain apart from the normal compensation provided through employment. Conflicts of interest may not always be clear-cut so if you have a question, you should consult with the CHC Chief Compliance Officer or CHC's General Counsel. Any Covered Person who becomes aware of a conflict or potential conflict must report it to the Board (in the case of a director), CHC's Chief Compliance Officer, a CHC Compliance Officer, or the CHC Comply Line. The following guidelines have been developed to help you identify conflicts of interest:

A. Use of Corporate Funds and Assets

Covered Persons may not use assets of the organization for their own personal benefit or gain. All property and business of the organization shall be used in a manner designed to further CHC's interest rather than the personal interest of an individual Covered Person. Covered Persons are prohibited from the unauthorized use or taking of CHC's equipment, supplies, software, data, intellectual property, materials or services. Prior to engaging in any activity on CHC's time which will result in remuneration or the use of CHC's equipment, supplies, materials or services for personal or non-work related purposes, Covered Persons shall obtain the approval of their immediate supervisor or manager or other senior management of CHC.

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 6 of 29

B. Outside Financial Interests

The following is a list of the types of activities by Covered Persons, or household members of such Covered Persons, that might cause conflicts of interest. This list is not exhaustive and any questions regarding activities that may pose a potential conflict of interest should be directed to the Board (in the case of a director), a supervisor or manager, CHC's Chief Compliance Officer, a Compliance Officer, a Human Resources representative, CHC's General Counsel or the CHC Comply Line.

- Ownership in or employment by any outside concern which does business with CHC. This does not apply to stock or other investments held in a publicly held corporation, provided the value of the stock or other investments does not exceed 5% of the corporation's stock. CHC may, following a review of the relevant facts, permit ownership interests which exceed these amounts if management concludes such ownership interests will not adversely impact CHC's business interest or the judgment of the employee.
- Conduct of any business not on behalf of CHC, with any vendor, supplier, contractor, or agency, or any of their officers or employees.
- Representation of CHC by a Covered Person in any transaction in which he or she or a household member has a substantial personal interest.
- Disclosure or use of confidential, special or inside information of or about CHC, particularly for personal profit or advantage of the Covered Person or a household member or other.
- Competition with CHC by a Covered Person, directly or indirectly, in the purchase, sale or ownership of property or property rights or interests, or business opportunities.

Covered Persons who may have a conflict of interest must contact the Board (in the case of a director), CHC's Chief Compliance Officer, a CHC Compliance Officer, or the CHC Comply Line for guidance.

C. Outside Activities

Employees should avoid outside employment or activities that may have a negative impact upon their job performance with CHC, and all Covered Persons should avoid outside employment or activities that may conflict with their obligations, loyalties or fiduciary responsibilities to CHC.

D. Honoraria

Employees, with the permission of CHC's Chief Compliance Officer or CHC's General Counsel, may participate as faculty and speakers at educational programs and functions on behalf of CHC during office hours. Any honoraria in excess of Five Hundred Dollars (\$500) shall be turned over to CHC unless the employee used time off, paid or unpaid, to attend the program or that portion of the program for which the honoraria is paid.

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 7 of 29

E. Participation on Boards of Directors/Trustees

- An employee must obtain approval from CHC's Chief Compliance Officer or CHC's General Counsel prior to serving as a member of the board of directors/trustees of any organization whose interests may conflict with those of CHC. CHC retains the right to prohibit membership on any board of directors/trustees where such membership might conflict with the best interest of CHC.
- An employee who is asked, or seeks to serve on the board of directors/trustees of any organization whose interest would not have an impact on CHC (for example, civic, charitable, fraternal and so forth) is not required to obtain such prior approval.
- All compensation received by an employee for board services provided during normal work time may be retained by the employee.
- An employee, if so required by CHC, must disclose all board of directors/trustees activities in CHC's annual conflict of interest disclosure statement contained in the Business Transactions with a Party of Interest (**Attachment D**).

F. Corporate Opportunities

Covered Persons are prohibited without the consent of the CHC Board of Directors from taking for themselves personally opportunities that are discovered through the use of corporate property, information or position. No Covered Person may use corporate property, information, or position for improper personal gain, and no Covered Person may compete with CHC directly or indirectly without the consent of the Board (or an appropriate committee of the Board). Covered Persons owe a duty to CHC to advance its legitimate interests when the opportunity to do so arises.

G. Loans

CHC's executive officers and directors may never accept loans or guarantees of obligations from CHC, from other employees, officers or directors of CHC on behalf of or for the benefit of CHC, or from any other person or entity, including suppliers and vendors, having or seeking business with CHC, except as permitted by law. No employee of CHC may accept loans or guarantees of obligations from any person or entity, including suppliers and vendors, having or seeking business with CHC. If you have any doubts as to whether a loan is permissible, contact CHC's Chief Compliance Officer or CHC's General Counsel for guidance.

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 8 of 29

III. **FRAUD AND ABUSE**

CHC expects all Covered Persons to comply scrupulously with all federal, state and local laws and government regulations. These laws and regulations prohibit (1) disguised payments in the submission of false, fraudulent or misleading claims to any government entity or third party payor, including claims for services not rendered, claims which characterize the service differently than the service actually rendered, or claims which do not otherwise comply with applicable program or contractual requirements; and (2) making false representations to any person or entity in order to gain or retain participation in a program or to obtain payment for any service. All Covered Persons must report immediately to the Board (in the case of directors), a supervisor or manager, CHC's Chief Compliance Officer, a CHC Compliance Officer, or the CHC Comply Line any actual or perceived violation of this Code, the Compliance and Ethics Program, or any other CHC policy.

- CHC will not tolerate fraud, waste or abuse in any of its relationships with internal and external parties. CHC will identify, report, monitor, and when appropriate, refer for prosecution situations in which suspected fraud or abuse occurs.
- CHC is committed to compliance with all laws and regulations that prohibit employment of, payment to, or contracting with individuals or entities excluded or barred from Federal health care programs, including Medicare and Medicaid, or sanctioned by the U. S. Department of the Treasury.
- If any internal or external party, including employees, officers, directors, providers, agents/brokers, vendors, suppliers or contractors have been excluded, sanctioned, barred or convicted of health care fraud, CHC will take appropriate action including re-assignment to a position not associated with federal health care programs and/or disciplinary action up to and including termination of employment or contract, or removal from office.
- As part of the annually executed Statement of Understanding (**Attachment A**), each employee will certify annually that he or she has not been convicted of, or charged with, a criminal offense related to health care nor has he or she been listed by a federal agency as debarred, excluded or otherwise ineligible for participation in federally funded health care programs.

IV. **DEALING WITH THIRD PARTIES**

CHC obtains and keeps its business because of the quality of its products and services. CHC is committed to providing services that meet all contractual obligations and CHC's quality standards. Conducting business, however, with vendors, suppliers, contractors, providers and customers (subscribers or members) can pose ethical or even legal problems, especially in activities where differing local customs and market practices exist. The following guidelines are intended to help all Covered Persons make the "right" decision in potentially difficult situations.

A. **Contract Negotiation**

CHC has an affirmative duty to disclose current, accurate and complete cost and pricing data where such data is required under appropriate federal or state law or regulation. Employees involved in the

pricing of contract proposals or in the negotiation of a contract must ensure the accuracy, completeness and currency of all data generated and given to supervisors and

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 9 of 29

other employees. Furthermore, all representations made by CHC employees to CHC's customers and suppliers, both government and commercial, must be accurate, complete and current. The submission to a federal government customer of a representation, quotation, statement or certification that is false, incomplete or misleading can result in civil and/or criminal liability for CHC, the involved employee and any supervisors who condone such an improper practice. All Covered Persons should endeavor to deal fairly with all of CHC's vendors, suppliers, contractors, providers and customers, to the extent appropriate under applicable law and consistent with CHC policy and their duties of loyalty to CHC. It is inappropriate to take unfair advantage of anyone through manipulation, concealment, abuse of privileged information, misrepresentation of material facts or any other practice that may be considered unfair dealing.

B. Marketing and Advertising Activities

In conducting all marketing and advertising activities, Covered Persons may offer only honest, straightforward, fully informative and nondeceptive information. It is in the best interests of members, CHC and payors alike, for members, physicians and other referral sources to understand fully the services offered by CHC, and the potential financial consequences if CHC's services are ordered. Therefore, Covered Persons shall not distort the truth, make false claims, engage in comparative advertising or attack or disparage another competitor. All direct-to-consumer marketing activities that involve giving anything of value to a member or potential member require compliance with this Code and the relevant policies.

C. Antitrust and Competition

Antitrust and competition laws apply to all commercial and federal domestic transactions conducted by CHC (and in some cases foreign transactions). These laws are designed to ensure that competition exists and to preserve the free enterprise system. These laws generally prohibit agreements to fix prices or participation in unfair practices that may reduce competition in the marketplace. The antitrust laws applicable to CHC are complex and Covered Persons should consult CHC's Chief Compliance Officer or CHC's General Counsel if any questions arise as to the applicability of these laws to any activities conducted by Covered Persons. At a minimum, antitrust laws prohibit Covered Persons from engaging in the following activities:

- Discussions or agreements with competitors of CHC regarding price fixing, stabilization or discrimination.
- Discussions or agreements with suppliers or customers of CHC that unfairly restrict trade or exclude other competitors from the marketplace.
- Discussions or agreements with competitors of CHC to allocate territories, markets or customers.
- Discussions or agreements with competitors of CHC to boycott suppliers, customers or providers.
- Requiring customers of CHC to buy from CHC through the use of coercion, express or implied.

Employees responsible for areas of the business of CHC that may implicate the antitrust and competition laws must be aware of the laws in the jurisdictions in which CHC conducts

Revised November 2012

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 10 of 29

business and the applicability of those laws. Many countries have antitrust and competition laws that differ from the U.S. laws and employees must be aware of the specific laws in the jurisdictions in which they conduct the business of CHC.

D. Anti-kickback and False Claims Issues

Federal and state laws generally prohibit CHC and Covered Persons from offering or paying anything of value to induce the referral of patients for health care items or services when such items or services are reimbursable by federal health care programs. These laws also prohibit soliciting or accepting anything of value under similar circumstances. In addition, CHC and Covered Persons are subject to various state and federal laws prohibiting the filing of false claims. False claims laws prohibit, among other activities, filing claims for services not rendered or not rendered as described in the claim, or otherwise submitting false data to a state or federal health care program and upon which reimbursement may be based in whole or in part. Anti-kickback and false claims laws are complex and Covered Persons should consult CHC's Chief Compliance Officer or CHC's General Counsel when questions arise as to the applicability of these laws to any activities conducted by Covered Persons. Covered Persons should be aware that these laws may apply outside of the Medicare and Medicaid contexts as well.

CHC has adopted various policies designed to ensure compliance with federal and state anti-kickback and false claims laws. For further information, refer to the Compliance and Ethics tab on Coventry Today(<http://coventryintranet.cvty.com/complianceethics/default.aspx>)

E. Gifts and Entertainment

1. To avoid both the reality and the appearance of improper relations with vendors, suppliers, contractors, providers or customers (subscribers or members), the following standards apply to receipt of gifts and entertainment by CHC employees. In addition to the standards listed here, CHC employees are required to sign, or acknowledge electronically through the CHC learning management system, the "Pharmaceutical Company Relationships Employee Acknowledgment" (**Attachment C**).
 - CHC employees may not accept gifts of money under any circumstances nor may they solicit non-monetary gifts, gratuities or any other personal benefit or favor of any kind from vendors, suppliers, contractors or customers (subscribers or members).

CHC employees and their immediate families may accept unsolicited, non-monetary gifts from a business firm or individual doing or seeking to do business with CHC only if: (1) the gift is no more than the nominal value of \$100 per calendar year; or (2) the gift is advertising or promotional material that has a fair market value of no more than \$100. Gifts of more than \$100 per calendar year may be accepted if protocol, courtesy or other special circumstances exist. However, all such gifts with a fair market value of more than \$100 must first be reported to CHC's Chief Compliance Officer who will

Public Domain

COVENTRY HEALTH CARE**COMPLIANCE AND ETHICS PROGRAM****Code of Business Conduct and Ethics**

Page 11 of 29

determine with CHC's General Counsel if the CHC employee may accept the gift or must return it.

- CHC employees may not encourage or solicit entertainment from any individual or company with whom CHC does business. From time to time, CHC employees may offer and/or accept entertainment, but only if the entertainment is reasonable, occurs infrequently and does not involve lavish expenditures. CHC employees who have questions or concerns about entertainment must contact CHC's Chief Compliance Officer or CHC's General Counsel.
2. The purpose of business entertainment and gifts in a commercial setting is to create good will and sound working relationships, not to gain unfair advantage with customers. No gift or entertainment should ever be offered, given, or provided by any CHC employees, family member of a CHC employee or agent to a CHC customer unless it: (1) is not a cash gift, (2) is consistent with customary business practices, (3) is not excessive in value, (4) cannot be construed as a bribe or payoff and (5) does not violate any laws or regulations. Please discuss with a supervisor or manager, CHC's Chief Compliance Officer, a Compliance Officer, a Human Resources representative, CHC's General Counsel or the CHC Comply Line any gifts or proposed gifts that you are not certain are appropriate.

F. Payment to Third Parties

Agreements with agents, sales representatives, vendors, consultants and other contractors should be in writing and should clearly and accurately set forth the services to be performed, the basis for payment and the applicable rate or fee. Payments should be reasonable in amount, not excessive in light of common practice and equal to the value of the products or services. Third parties should be advised that the agreement may be publicly disclosed.

G. No Payments to Government Employees

No CHC employee may offer or make available in any amount, directly or indirectly, any payment of money, gifts, services, entertainment or anything of value to any federal, state or local government official or employee.

H. Billing and Reimbursement

CHC is committed to ensuring that its billing and reimbursement practices comply with all federal and state laws, regulations, guidelines and policies and that all bills are correct and reflect current payment methodologies. CHC is committed further to ensuring that all members and customers receive timely and accurate bills and that all questions regarding billing are answered promptly and accurately.

V. FINANCIAL REPORTING AND INTERNAL CONTROL

False or misleading entries may not be made in the financial books or employment records of CHC for any reason. No Covered Person may engage in any actions that result in or create false or misleading entries in CHC's books and records.

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 12 of 29

No payment or receipt on behalf of CHC may be approved or made with the intention or understanding that any part of the payment or receipt is to be used for a purpose other than that described in the documents supporting the transaction. "Slush funds" or similar funds or accounts where no accounting for receipts or expenditures is made on CHC records are strictly prohibited.

A. Personnel Records

Salary, benefit and other personal information relating to employees shall be treated as confidential. Personnel files, payroll information, disciplinary matters and similar information shall be maintained in a manner designed to ensure confidentiality in accordance with applicable laws. Covered Persons will exercise due care to prevent the release or sharing of information beyond those persons who may need such information to fulfill their job function.

B. Internal Control

CHC has established control standards and procedures to ensure that assets are protected and properly used and that financial records and reports are accurate and reliable. All Covered Persons share the responsibility for maintaining and complying with required internal controls.

C. Financial Reporting

All financial reports, accounting records, research reports, expense accounts, time sheets and other documents must accurately and clearly represent the relevant facts or the true nature of a transaction. Employees who submit timesheets must be careful to do so in a complete, accurate and timely manner. The employee's signature on a timesheet is a representation that the timesheet accurately reflects the number of hours worked on the specified project. Improper or fraudulent accounting, documentation or financial reporting is contrary to the policy of CHC and may be in violation of applicable laws.

D. Expense Accounts

Many CHC employees regularly use CHC business expense accounts, which must be for legitimate business purposes and documented and recorded accurately. The submission of false, inappropriate or inaccurate expenses for reimbursement will result in disciplinary action up to, and including termination of employment, and may result in civil action or criminal charges. If you are not sure whether a certain expense is for a legitimate business purpose, ask your supervisor or manager.

E. Protection and Proper Use of Company Assets

Covered Persons are expected to use good judgment in the utilization of CHC, customer and supplier property. The use of CHC assets, facilities or services for any unlawful, improper or unauthorized purpose is strictly prohibited. The use of CHC assets for non-CHC purposes is appropriate only when specifically authorized by CHC policy or procedure or when the user receives express authorization from his or her supervisor or manager. Any personal use of a CHC resource must not result in added cost, disruption of business processes, or any other disadvantage to CHC. Supervisors and managers are responsible for the resources assigned to their respective departments and are empowered to resolve issues concerning their proper use.

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 13 of 29

The theft or misuse of any property or services by any Covered Persons will result in that person being disciplined, terminated or possibly subjected to civil and criminal penalties. CHC's equipment, systems, facilities, corporate credit cards and supplies must be used only for conducting CHC business or for purposes authorized by management.

VI. **COMMUNICATION PRACTICES**A. **Confidential Information**

Covered Persons may have access to confidential information about CHC, its customers, suppliers and competitors or other information that might be of use to competitors or harmful to CHC or its customers, if disclosed. Until released to the public, this information should not be disclosed to other Covered Persons who do not have a business need to know such information or to non-employees for any reason, except in accordance with established CHC procedures. Confidential information of this kind includes, among other things, information or data on products, business strategies, corporate manuals, processes, systems or procedures. Please refer to the separate CHC policy regarding confidential information entitled "Coventry Health Care, Inc. Statement of Policy Regarding Insider Trading and Confidentiality." Please also see the Proprietary Information, Confidentiality and Non-Solicitation Agreement (**Attachment B**) to this Code.

B. **Honest Communication and Fair and Accurate Disclosure**

CHC requires candor and honesty from Covered Persons in the performance of their responsibilities and in communication with our attorneys and auditors. No Covered Person shall make false or misleading statements to any member, person or entity doing business with CHC about other members, persons or entities doing business or competing with CHC, or about the products or services of CHC or its competitors.

In drafting and filing periodic reports or other documents filed with the Securities and Exchange Commission and in other public communications, Covered Persons should take all steps necessary to ensure full, fair, accurate, timely and complete disclosure. Such steps should include going beyond the minimum requirements to convey a fair and accurate financial picture of CHC to public investors.

Business records and communications often become public, and Covered Persons should always avoid exaggeration, derogatory remarks, guesswork, or inappropriate characterizations of people and companies that can be misunderstood. This applies equally to e-mail, internal memos, and formal reports.

C. **Misappropriation of Proprietary Information**

Covered Persons shall not misappropriate confidential or proprietary information belonging to another person or entity nor utilize any publication, document, computer program, information or product in violation of a third party's interest in such product. Covered Persons shall not improperly copy for their own use documents or computer programs in violation of applicable copyright laws or licensing agreements. Covered Persons shall not utilize confidential business information obtained from competitors, including customer lists, price lists, contracts

Public Domain

COVENTRY HEALTH CARE**COMPLIANCE AND ETHICS PROGRAM****Code of Business Conduct and Ethics**

Page 14 of 29

or other information in violation of a covenant not to compete, a prior employment agreement or in any other manner likely to provide an unfair or illegal competitive advantage to CHC.

D. Privacy Issues Regarding Written and Electronic Mail

Use of CHC's e-mail systems involves additional considerations and requires special care. Covered persons must bear in mind that e-mail, text messages, instant messages and other electronic communications are not private, and their source is clearly identifiable. These communications may remain part of CHC's business records long after they have supposedly been deleted. Covered Persons must ensure that their personal e-mail does not adversely affect CHC or its public image or that of its customers, partners, associates or suppliers. E-mail may not be used for external broadcast messages or to send or post chain letters, messages of a political or religious nature, or messages that contain obscene, profane, racial or otherwise offensive or discriminatory language or material. Violations of this policy will result in disciplinary action up to, and including termination of employment.

CHC reserves the right, subject to applicable laws, to monitor and review all written and electronic communications that Covered Persons send or receive at work or using CHC's systems, including, but not limited to, electronic mail, text messages, instant messages, voicemail, envelopes, packages or messages marked "personal and confidential."

E. Requests for Information

Employees should only respond to inquiries or questions from third parties, either directly or indirectly, if such employee is certain that he or she is authorized to do so. Even if the employee is authorized by CHC regulations to provide such information, if there is a designated spokesperson or coordinated approach to dealing with that information the employee must refer the third party to the appropriate source within CHC. Requests for information from financial and security analysts or investors should always be directed to the Chief Executive Officer or Chief Financial Officer. Requests from the media should be directed to the Public Affairs and Policy Department. Requests from an attorney for information or to interview a Covered Person should be directed to CHC's General Counsel. The CHC policies on requests for information may be accessed through the Compliance and Ethics tab on Coventry Today (<http://coventryintranet.cvty.com/complianceethics/default.aspx>).

F. Maintenance of Company Records and Files

All Covered Persons must follow CHC policy regarding the retention, disposal or destruction of any CHC records or files. Laws and regulations require retention of certain CHC records for various periods of time, particularly in the tax, personnel, health and safety, environment, contract, customs and corporate structure areas. Records should always be retained or destroyed according to CHC's record retention policies. The Record Retention and Destruction Policy and state schedules may be accessed through the Compliance and Ethics tab on Coventry Today (<http://coventryintranet.cvty.com/complianceethics/default.aspx>). Covered Persons must strictly comply with this policy. In the event of litigation or governmental investigation concerning CHC's records or files, consult CHC's General Counsel.

Public Domain

COVENTRY HEALTH CARE**COMPLIANCE AND ETHICS PROGRAM****Code of Business Conduct and Ethics**

Page 15 of 29

G. Confidential Member Information

Title II of the Health Insurance Portability and Accountability Act (HIPAA), along with other state and federal laws, require that Coventry protect the confidentiality, integrity, and availability of an individual's health information and prohibit unauthorized disclosure of protected health information (PHI).

Covered Persons must never access or share member confidential information unless authorized, and assigned job duties require it for legitimate business or patient-care purposes. Coventry's policies regarding the federal and state privacy and security laws and regulations can be found on the Policy Center (<http://chcportal.cvty.com/ent/policycenter/default.aspx>)

VII. POLITICAL ACTIVITIES AND CONTRIBUTIONS

CHC encourages each of its Covered Persons to be good citizens and to fully participate in the political process. Covered Persons should, however, be aware that: (1) federal law and the laws of most states prohibit corporate contributions to political candidates, political parties or party officials; and (2) Covered Persons who participate in partisan political activities must ensure that they do not leave the impression that they speak or act for or on behalf of CHC.

VIII. DISCRIMINATION

CHC believes that the fair and equitable treatment of employees, subscribers, members and other persons is critical to fulfilling its vision and goals.

It is a policy of CHC to enroll subscribers and members without regard to the race, color, religious belief, sex, ethnic background, national origin, alienage, ancestry, citizenship status, age, marital status, pregnancy, sexual orientation, veteran status or physical or mental disability or history of disability of such person, or any other classification prohibited by law.

It is a policy of CHC to recruit, hire, train, promote, assign, transfer, layoff, recall and terminate employees based on their own ability, achievement, experience and conduct without regard to race, color, religious belief, sex, ethnic background, national origin, alienage, ancestry, citizenship status, age, marital status, pregnancy, sexual orientation, veteran status or physical or mental disability or history of disability of such person or any other classification prohibited by law.

No form of harassment or discrimination on the basis of race, color, religious belief, sex, ethnic background, national origin, alienage, ancestry, citizenship status, age, marital status, pregnancy, sexual orientation, veteran status or physical or mental disability or history of disability or any other classification prohibited by law will be permitted. Each allegation of harassment or discrimination will be promptly investigated in accordance with applicable human resource policies and procedures.

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 16 of 29

IX. **IMPLEMENTATION**

Strict adherence to this Code is vital. Management is responsible for ensuring that Covered Persons are aware of the provisions of the Code. For clarification or guidance on any point in the Code, consult CHC's Chief Compliance Officer or CHC's General Counsel.

To ensure that proper dissemination and understanding of this Code is achieved, the following implementation will be followed: Employees will sign or electronically acknowledge through the CHC learning management system the Statement of Understanding, (**Attachment A**), the Proprietary Information, Confidentiality and Non-Solicitation Agreement (**Attachment B**), the Pharmaceutical Company Relationships Employee Acknowledgment (**Attachment C**) and will complete the Business Transactions With A Party In Interest (**Attachment D**) at the time of hire and on an annual basis thereafter. Human Resources shall be responsible for making sure each employee signs or electronically acknowledges and completes the required Attachments A, B, C and D. Signing or acknowledgment and completion of the required Attachments A, B, C and D shall be done in conjunction with the training requirements set forth in CHC's Policy on Employee Training. New employees shall, within the first 30 days of employment, complete their compliance training and sign or electronically acknowledge and complete the required Attachments A, B, C and D. The CHC Policy on Employee Training may be accessed through the Compliance and Ethics tab on Coventry Today (<http://coventryintranet.cvty.com/complianceethics/default.aspx>).

A. Covered Persons

Covered Persons are required to report (in good faith) any actual or suspected dishonest or illegal activities or other violations of this Code. Failure to report dishonest or illegal activities or reporting false information is a very serious violation of this Code and could be cause for immediate termination of employment. The reporting of a suspected Code violation may be made verbally or in writing. See Section X. below for the procedure to follow for reporting suspected violations of this Code. It is a serious Code violation for any CHC employee to initiate or encourage reprisal action against an employee or other person who in good faith reports known or suspected Code violations.

B. Board of Directors

The Audit Committee of the Board of Directors is generally responsible for assuring that the business of CHC is conducted in accordance with the Code. The Audit Committee will assure that the Code is properly administered. If willful violations are discovered, the Audit Committee shall assure that the legal rights of individuals are protected, that CHC's legal obligations are fulfilled and that proper disciplinary and legal actions are taken. The Audit Committee will further see that corrective measures and safeguards are instituted to prevent recurrence of violations.

Only the Audit Committee has the authority to waive any provision of this Code with respect to an executive officer or director of CHC. If a waiver of this Code is granted for a director or executive officer, such waiver must be promptly and accurately disclosed as required by law or applicable stock exchange rule.

Revised November 2012
Approved November 14, 2012

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COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 17 of 29

C. Training

On an annual basis, each employee must complete at least one hour of training dealing with compliance with laws, the Compliance and Ethics Program and/or this Code. This attendance will be documented. See CHC's Policy on Employee Training. In addition, employees directly involved in a government program shall receive additional compliance training in accordance with other government program training policies.

The CHC Chief Compliance Officer shall establish such other training or dissemination of information to Covered Persons, as may be necessary or appropriate, to comply with all applicable laws and with this Code, including the continuation of existing compliance programs such as Medicare/Medicaid compliance and compliance with securities laws.

The CHC Compliance Officer shall make periodic reports to CHC's Chief Executive Officer and Board of Directors concerning compliance with the above training requirements.

D. CHC Officers, Supervisors and Managers

All officers, supervisors and managers are required to report (in good faith) any actual or suspected dishonest or illegal activities or other violations of this Code. The procedures for reporting actual or suspected violations are set forth in Section X. below. All officers, supervisors and managers are also responsible for ensuring that each of their employees has completed the annual compliance training, understands the training and has signed and completed, either in writing or electronically through the CHC learning management system, the required Attachments A, B, C and D. New employees shall, within the first 30 days of employment, complete the compliance and ethics training and sign, or electronically acknowledge through the CHC learning management system, the Statement of Understanding (Attachment A), the Proprietary Information, Confidentiality and Non-Solicitation Agreement (Attachment B), the Pharmaceutical Company Relationships Employee Acknowledgment (Attachment C) and complete the Business Transactions With A Party In Interest (Attachment D).

Officers, supervisors and managers may be sanctioned for failing to instruct adequately their subordinates or for failing to detect non-compliance with applicable policies and legal requirements, where reasonable diligence on the part of the officer, supervisor or manager would have led to the discovery of any problems or violations and would have given CHC the opportunity to correct them earlier.

X. PROCEDURES FOR REPORTING SUSPECTED VIOLATIONS (WHISTLEBLOWER POLICY)

CHC has adopted this policy to promote the reporting or disclosure of Violations and potential Violations. CHC does not encourage frivolous complaints, but it does want any Covered Person or vendor, supplier or agent of CHC (each an "Affected Person") who knows of a Violation or potential Violation to contact a representative of CHC through one of the methods contained in Section X.G. A "Violation" includes the following:

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 18 of 29

- violations of law, including any rule of the securities and exchange commission, federal laws related to fraud against CHC's stockholders, and the laws and regulations of any jurisdiction in which CHC operates;
- violations of company policies (including this code of business conduct and ethics) and statutory or other requirements for good corporate governance;
- improper accounting entries, violations of internal accounting controls or improper auditing matters;
- any other matter, which in the good faith belief of any affected person, could cause harm to the business or public position of CHC; or
- any attempt to conceal a violation or evidence of a potential violation.

A. **General Policy**

Any Affected Person who, in Good Faith, reports a Violation is referred to as a "Whistleblower" and is protected from any retaliation by CHC. "Good Faith" means that the Affected Person has a reasonably held belief that the disclosure is true and has not been made either for personal gain or for any ulterior motive.

CHC notes that the Sarbanes-Oxley Act of 2002 ("SOX") and the False Claims Act provide certain legal protections to whistleblowers. Under Section 806 of SOX, CHC and its officers, employees, contractors, subcontractors and agents cannot discharge, demote, suspend, threaten, harass, or in any other manner discriminate (collectively, "Retaliate") against employees who provide information in investigations - including internal investigations - into certain types of violations of the securities laws and regulations, or who file proceedings relating to similar violations. Additionally, under Section 1107 of SOX, any person who

knowingly, with the intent to retaliate, takes any action harmful to any person, including interference with the lawful employment or livelihood of any person, for providing a law enforcement officer any truthful information relating to the commission or possible commission of any Federal offense, shall be fined under this title or imprisoned not more than 10 years, or both.

Under Section 3730(h) of the False Claims Act, any employee who is discharged, demoted, harassed or otherwise discriminated against because of lawful acts by the employee in furtherance of an action under the False Claims Act is entitled to relief to make that employee whole.

B. **Purpose of the Whistleblower Policy**

CHC has adopted this whistleblower policy in order to:

- cause Violations to be disclosed before they can disrupt the business or operations of CHC, or lead to serious loss,
- promote a climate of accountability with respect to Company resources, including its employees, and
- ensure that no Affected Person should feel at a disadvantage in raising legitimate concerns.

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COVENTRY HEALTH CARE**COMPLIANCE AND ETHICS PROGRAM****Code of Business Conduct and Ethics**

Page 19 of 29

This policy provides a means whereby Affected Persons can safely raise, internally and at a high level, serious concerns and disclose information that the Affected Person believes in good faith could constitute a Violation.

For a more detailed description of state and Federal laws which prohibit the filing of false claims and that protect Whistleblowers under such laws, refer to the Compliance and Ethics tab on Coventry Today (<http://coventryintranet.cvty.com/complianceethics/default.aspx>).

C. Affected Persons Protected

This procedure offers protection to Affected Persons, who disclose matters that are, or could give rise to, Violations, provided the disclosure is made:

- In good faith,
- In the reasonable belief of the individual making the disclosure that the conduct or matter disclosed could give rise to a Violation, and
- Pursuant to the procedures contained in Section X.G. below.

No complaint that satisfies these conditions will result in dismissal or disciplinary action or any other form of discrimination for the complainant. Any acts of Retaliation against a Whistleblower shall be treated by CHC as a serious disciplinary matter and could result in dismissal.

D. Confidentiality of Disclosure

CHC will treat all such disclosures as confidential and privileged to the fullest extent permitted by law. CHC will exercise particular care to keep confidential the identity of any Affected Person, making an allegation under this procedure until a formal investigation is launched. Thereafter, the identity of the Affected Person making the allegation may be kept confidential, if requested, unless such confidentiality is incompatible with a fair investigation or unless there is an overriding reason for disclosure. In this instance, the Affected Person making the disclosure will be so informed. Where disciplinary proceedings are invoked against any individual following a complaint under this procedure, CHC will normally require the name of the Affected Person to be disclosed to the person subject to such proceedings.

CHC encourages individuals to put their name to any disclosure they make, but any Affected Person may also make anonymous disclosure as provided in Section X.G.1(f) below. In responding to an anonymous complaint, CHC will pay due regard to fairness to any individual named in the complaint, the seriousness of the issue raised, the credibility of the complaint and will undertake to conduct an effective investigation and discovery of evidence.

Investigations will be conducted as quickly as possible, taking into account the nature and complexity of the disclosure.

E. Unsubstantiated Allegations

If an Affected Person makes an allegation in good faith, which is not confirmed by subsequent investigation, no action will be taken against that individual. In making a disclosure, all individuals should exercise due care to ensure the accuracy of the information.

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 20 of 29

If after investigation a matter raised under this procedure is found to be without substance and to have been made for malicious or frivolous reasons, the Affected Person could become the subject of disciplinary action.

Where an allegation is not substantiated (a) the conclusions of the investigation will be made known both to the Affected Person who made the allegation and to the person against whom the allegation was made and (b) all papers relating to the allegation and investigation will be removed from the record.

F. Follow-Up

CHC's Chief Compliance Officer will deliver a report of all substantiated material Violations and any subsequent actions taken to the Board of Directors or the appropriate committee of the Board.

The conclusion of the investigation will be communicated to the person or persons against whom the complaint or allegation is made and to the Affected Person who made the complaint or allegation.

G. Procedures

1. Any disclosure made by an Affected Person under this policy must be reported to one of the following as appropriate:
 - a supervisor or manager,
 - the Chief Compliance Officer or a Compliance Officer of CHC,
 - the Chief Financial Officer if the allegation relates to financial, accounting or auditing matters, or
 - if an employee wishes to remain completely anonymous, by calling CHC's anonymous reporting hotline, "The Comply Line" at 1-877-242-5463, which is staffed twenty-four hours a day and seven days a week.

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 21 of 29

Affected Persons are expected to report any suspected Violations and assist, as needed, in the resolution of reported issues.

The Comply Line number shall be posted in all work locations. All reports must contain sufficient information to investigate the concerns raised. CHC will attempt to treat such reports confidentially and to protect the identity of the individual who has made a report to the maximum extent possible and as may be permitted under applicable law.

1. All reports will be investigated. Upon receipt of credible reports of suspected violations or irregularities, CHC's Chief Compliance Officer, or a CHC Compliance Officer shall see that appropriate corrective action takes place immediately. CHC will weigh relevant facts and circumstances, including, but not limited to, the extent to which the behavior was contrary to the express language or general intent of the Code, the seriousness of the behavior, the person's history with CHC and other factors which CHC deems relevant. No adverse action or retribution of any kind will be taken by CHC against an Affected Person solely because he or she reports in good faith a suspected Violation. Proof of Violations may result in discipline ranging from warnings and reprimands to termination of employment or, where appropriate, the filing of a civil or criminal complaint. Disciplinary decisions will be made by operating management, subject to review by CHC's Chief Compliance Officer, the Chief Human Resources Officer or CHC's General Counsel. Individuals will be informed of the charges against them and will be given the opportunity, as appropriate, to state their position before any disciplinary action is imposed.

If CHC's Chief Compliance Officer determines that a material or significant violation of this Code or law has occurred, CHC's Chief Compliance Officer will report such violation to the Board or the appropriate committee of the Board together with any reports or analysis that CHC's Chief Compliance Officer or any member of the Board determines is necessary or appropriate for the Board to review.

An Affected Person must wait at least two weeks for a response after reporting the Violation or potential Violation, unless the Affected Person believes in good faith that conditions warrant a quicker reply, in which case the Affected Person shall detail those conditions as part of his or her initial report.

3. An Affected Person, who is not satisfied with the response after following the procedure set out in Section X.G.1. or who has not received a response within the time period contained in Section X.G.2., may invoke this Section X.G.3. The Affected Person must continue to discuss any issues with the persons identified. However, the disclosure shall thereafter also be directed, in writing, and confidentially, to the Chair of the Board of Directors. The Chair of the Board of Directors shall then make a preliminary investigation of such concerns and report in writing to CHC's General Counsel, with a request that CHC's General Counsel investigate further and report to the Board in a period of time specified by the Chair of the Board of Directors. CHC's General Counsel may appoint another person to undertake the preliminary investigation, provided that the findings and

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 22 of 29

conclusions of the person so appointed shall be reported to, and endorsed by, CHC's General Counsel before the report is made to the Board.

- 4.
5. If on preliminary examination the complaint or allegation is judged to be wholly without substance or merit, it shall be dismissed and the Affected Person informed of the decision and the reasons for such dismissal. If it is judged that a prima facie case may exist, the matter shall be dealt with in accordance with CHC's normal disciplinary procedures or as otherwise may be deemed appropriate according to the nature of the case. The outcome of the investigation will be reported to the Affected Person.

Subject to Section X.G.4., if any allegation of a Violation relates to a director or executive officer of CHC, the Chair of the Board of Directors may retain independent counsel to investigate the matter and to make a report to the Board.

THIS CODE SETS FORTH GENERAL GUIDELINES ONLY AND MAY NOT INCLUDE ALL CIRCUMSTANCES THAT WOULD FALL WITHIN THE INTENT OF THE CODE AND BE CONSIDERED A VIOLATION THAT SHOULD BE REPORTED. AFFECTED PERSONS SHOULD REPORT ALL SUSPECTED DISHONEST OR ILLEGAL ACTIVITIES WHETHER OR NOT THEY ARE SPECIFICALLY ADDRESSED IN THE CODE.

H. Website Publication

This Code shall be posted on CHC's intranet and internet websites.

I. Annual Review

This procedure will be reviewed annually by the Board or the appropriate committee of the Board after consultation with CHC's Chief Compliance Officer, taking into account the effectiveness of the policy in promoting proper disclosure, but with a view to minimizing the opportunities to cause improper investigations.

XI. LIMITATION ON EFFECT OF CODE OF BUSINESS CONDUCT AND ETHICS

Nothing contained in this code is to be construed or interpreted to create a contract of employment, either express or implied, nor is anything contained in this code intended to alter a person's status of "employment-at-will" with CHC to any other status.

XII. RESERVATION OF RIGHTS

CHC reserves the right to amend the Code of Business Conduct and Ethics, in whole or in part, at any time and solely at its discretion.

Revised November 2012
Approved November 14, 2012

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COVENTRY HEALTH CARE
COMPLIANCE AND ETHICS PROGRAM
Code of Business Conduct and Ethics

Page 23 of 29

ATTACHMENTS:

Attachment A: Statement of Understanding of and Compliance with CHC's Code of Business Conduct and Ethics

Attachment B: Proprietary Information, Confidentiality and Non-Solicitation Agreement

Attachment C: Pharmaceutical Company Relationships Employee Acknowledgment

Attachment D: Business Transactions With a Party in Interest

Revised November 2012
Approved November 14, 2012

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COVENTRY HEALTH CARE
COMPLIANCE AND ETHICS PROGRAM
Code of Business Conduct and Ethics

ATTACHMENT A
STATEMENT OF UNDERSTANDING OF AND COMPLIANCE WITH
CHC'S CODE OF BUSINESS CONDUCT AND ETHICS

I certify that I have read and understand CHC's Code of Business Conduct and Ethics and relevant other sections of the Compliance and Ethics Program and agree to abide by it during the entire term of my employment at CHC. I acknowledge that:

- (1) I understand how the Code applies to me and agree to fully comply with each of its provisions;
- (2) I further understand that CHC expects each person to whom this Code applies to abide by its terms and conditions and to conduct the business and affairs of CHC in a manner consistent with its general statement of principles;
- (3) I have a duty to report and will report any alleged or suspected violation of any laws, regulations, the Code of Business Conduct and Ethics or the Compliance and Ethics Program to a supervisor or manager, CHC's Chief Compliance Officer, a Compliance Officer, a Human Resources representative, CHC's General Counsel or the CHC Comply Line;
- (4) I have not been convicted of a criminal offense related to health care nor have I been listed by a federal agency as debarred, excluded or otherwise ineligible for participation in federally funded health care programs; nor do I have ownership or control interest in an entity that has been debarred or excluded from participation in federally funded health care programs.

Ownership interest is defined as direct or indirect ownership or control interest of 5% or more in the entity. Entity is defined as a company, corporation, partnership, or any other business organization.

- (5) I have received compliance training either within this past year (for existing employees) or, if a new hire, within the first thirty (30) days of employment or, if an independent non-employee member of the Board of Directors, within 60 days of my election as a Director;

Revised November 2012
Approved November 14, 2012

Public Domain

COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

- (6) I know of no situation in which my personal interest or the personal interest of a household member could conflict with or appear to conflict with CHC's interests. I am not aware of any additional circumstances, other than those disclosed below, that could represent a potential violation of any law, regulation, the Code of Business Conduct and Ethics or the Compliance and Ethics Program;

- (7) I understand that any violation of any laws, regulations, the Code of Business Conduct and Ethics, the Compliance and Ethics Program, or any other corporate compliance policy or procedure is grounds for disciplinary action, up to and including discharge from employment.

Name _____ Date _____

Revised November 2012
Approved November 14, 2012

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COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

**ATTACHMENT B
PROPRIETARY INFORMATION, CONFIDENTIALITY
AND NON-SOLICITATION AGREEMENT**

You may have access to or be made aware of confidential or proprietary information. This could include, as examples, information about members, employer groups, providers, company financials, internal strategic plans, employee records including salary information, or similarly sensitive data.

You are expected to use such information to perform your duties and to keep it totally confidential. You are not to discuss or share confidential information with anyone inside or outside Coventry Health Care, Inc., its subsidiaries and affiliated entities (collectively, "CHC"), who does not have a direct need-to-know involvement. Violation of confidentiality is grounds for immediate termination of employment. You will also not discuss or share any confidential information after your employment with CHC ends, except as required by law.

Computer data security is as much a concern as safeguarding other confidential materials and information. The computer resources of CHC are vital to our operations. They contain confidential data about members, employer groups, providers, CHC, directors, officers and employees. It is our policy to protect this information, use it only for the purposes intended, and make it available only to those who need it. In this effort, we will be guided by the following principles:

- (1) The computer resources of CHC are to be used only for authorized, legitimate purposes.
- (2) Our computer data is to be used only for the business needs of CHC and its subsidiaries.
- (3) A password will be required to access our computer records. A password is private information and is to be used only by the person to whom it is issued.
- (4) Each of us must recognize the need to protect CHC's computer data. Immediately report suspected abuses or violations of security to a supervisor or manager, CHC's Chief Compliance Officer, a Compliance Officer, a Human Resources representative, CHC's General Counsel or the CHC Comply Line.

During employment with CHC and for the one-year period following termination of employment, you agree not to hire away any then-current employee of CHC, or to persuade any such employee to leave employment with CHC.

I have read and understand the above Proprietary Information, Confidentiality and Non-Solicitation Agreement, and I agree to abide by this Agreement. I also understand that each CHC employee must sign this Agreement or acknowledge their agreement with it by electronic submission through the CHC Learning Link.

Name _____ Date _____

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COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Page 27 of 29

ATTACHMENT C
PHARMACEUTICAL COMPANY RELATIONSHIPS
EMPLOYEE ACKNOWLEDGMENT

It is the policy of Coventry Health Care, Inc., its subsidiaries and other affiliated entities (collectively, "CHC") that all employees maintain certain standards of ethics and conduct as described herein with respect to the possible acceptance of any gifts from any pharmaceutical manufacturers, vendors, suppliers or contractors (each a "Pharmaceutical Company"), regardless of whether CHC currently does business with the Pharmaceutical Company ("Employee Gift Policy"). This Employee Gift Policy also is applicable to the immediate family members (spouse and children) of the CHC Employee.

Any CHC Employee violating this Employee Gift Policy will be subject to disciplinary action that may include termination of employment. CHC also may elect to pursue any and all legal remedies available against any violator of this Employee Gift Policy.

Money Gifts. CHC Employees may not accept gifts of money from a Pharmaceutical Company under any circumstance.

Non-Money Gifts. CHC Employees may not solicit from a Pharmaceutical Company non-monetary gifts, gratuities or any other personal benefits. CHC Employees may accept unsolicited, non-monetary gifts from a Pharmaceutical Company only if: (1) the gift is no more than the nominal value of \$100 per calendar year and is reported to the CHC's Chief Compliance Officer; or (2) the gift is advertising or promotional material that has a fair market value no greater than \$100. Gifts of more than \$100 in value per calendar year may only be accepted if protocol, courtesy or other special circumstances exist; provided however, that CHC employees must first report and receive prior approval of all such gifts from CHC's Chief Compliance Officer, or CHC's General Counsel before accepting gifts of more than \$100 in value per calendar year.

Entertainment. CHC Employees may not encourage or solicit entertainment from a Pharmaceutical Company. From time to time, CHC Employees may accept from a Pharmaceutical Company entertainment; provided however, that such entertainment is reasonable, occurs infrequently and does not involve lavish expenditures. CHC Employees who have questions or concerns regarding the appropriateness of accepting entertainment must contact a supervisor or manager, CHC's Chief Compliance Officer, a Compliance Officer, a Human Resources representative, CHC's General Counsel or the CHC Comply Line.

Trips. CHC Employees may not accept from a Pharmaceutical Company an offer of a free or discounted trip, including plane fare, lodging, associated meals, entertainment, honorariums or meeting registration. If a CHC Employee would otherwise attend the proposed meeting because of its educational value, the CHC Employee should request funding from the CHC health plan budget after receiving approval to do so from his/her supervisor or manager. For a limited number of legally appropriate circumstances, there may be an exception to this general prohibition. Under such circumstances, the CHC Employee must first report and receive prior approval from two officers-CHC's Chief Compliance Officer and at least one of the following officers: the Chief Human Resources Officer; the Chief Operating Officer; the Chief Medical Officer; or CHC's General Counsel, or their designee.

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COVENTRY HEALTH CARE

COMPLIANCE AND ETHICS PROGRAM

Code of Business Conduct and Ethics

Monetary Sponsorship of CHC Educational Meetings. CHC Employees may accept a Pharmaceutical Company's offer to underwrite expenses for a CHC in-house joint educational or training meeting designed by CHC and the Pharmaceutical Company to improve the quality of healthcare delivered to CHC enrollees; provided that the financial support to be received from the Pharmaceutical Company is limited to meeting room rental and CHC's publication of educational or training materials. Other financial support, including hotel accommodations, entertainment or travel expense, is prohibited. Each CHC Employee must first report and receive prior approval for all such sponsorships from CHC's General Counsel.

I have read, understand and agree to abide by the terms of this Employee Gift Policy during my tenure at CHC. Further, I understand that each CHC employee must sign this Employee Gift Policy or acknowledge their agreement with this Employee Gift Policy by electronic submission through the CHC Learning Link.

Name_____ Date_____

Revised November 2012
Approved November 14, 2012

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COVENTRY HEALTH CARE
COMPLIANCE AND ETHICS PROGRAM
Code of Business Conduct and Ethics

ATTACHMENT D
BUSINESS TRANSACTIONS
WITH A PARTY IN INTEREST

Any business transaction(s) between Coventry Health Care, Inc. and/or any of its subsidiaries and

- (1) an individual who is an officer, director or employee of Coventry Health Care, Inc. or any of its subsidiaries, or
- (2) the spouse, child or parent of an individual who is an officer, director or employee of Coventry Health Care, Inc. or any of its subsidiaries,

that has a total value exceeding \$25,000 in any calendar year must be reported to CHC's Chief Compliance Officer immediately.

In the space provided below, please describe any current or potential business transactions that fall within the above definition:

I understand that each employee of Coventry Health Care, Inc. or any of its subsidiaries must complete this Business Transactions With A Party Of Interest and submit it to CHC's Chief Compliance Officer or submit it electronically through the CHC Learning Link.

Name_____ Date_____

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Approved November 14, 2012

EXHIBIT "A"
COVENTRY HEALTH CARE, INC.
LIST OF SUBSIDIARIES

December 31, 2012

<u>Wholly Owned Subsidiaries</u>	<u>State of Organization</u>
Altius Health Plans Inc. <i>(Does business as Altius)</i>	Utah
Coventry Consumer Advantage, Inc.	Delaware
CHC Casualty Risk Retention Group, Inc.	Vermont
Coventry Financial Management Services, Inc.	Delaware
Coventry Health and Life Insurance Company	Missouri
Coventry Healthcare Management Corporation <i>(Also does business as CHC Management Corporation and Coventry Healthcare Management Corporation of Missouri)</i>	Delaware
Coventry Health Care of Delaware, Inc. <i>(Also does business as Coventry Health Care of New Jersey)</i>	Delaware
Coventry Health Care of Georgia, Inc.	Georgia
Coventry Health Care of Illinois, Inc. <i>(formerly PersonalCare Insurance of Illinois, Inc.)</i>	Illinois
Coventry Health Care of Iowa, Inc.	Iowa
Coventry Health Care of Kansas, Inc.	Kansas
Coventry Health Care of Louisiana, Inc.	Louisiana
Coventry Health Care of Missouri, Inc. <i>(formerly Group Health Plan, Inc.)</i>	Missouri
Coventry Health Care of Nebraska, Inc.	Nebraska
Coventry Health Care of Pennsylvania, Inc.	Pennsylvania
Coventry Health Care of Texas, Inc.	Texas
Coventry Health Care of the Carolinas, Inc. <i>(formerly Carelink Health Plans, Inc.)</i>	West Virginia
Coventry Health Care of Virginia, Inc. <i>(formerly Southern Health Services, Inc.)</i>	Virginia
Coventry Management Services, Inc.	Pennsylvania
Coventry Health Care National Network, Inc.	Delaware
Coventry Healthcare National Accounts, Inc.	Delaware

Coventry Health Care Workers' Compensation, Inc. and Subsidiaries:	Delaware
Coventry Independent Medical Exams of Texas, PA	Texas
First Script Network Services, Inc.	Nevada
FOCUS Healthcare Management, Inc.	Tennessee
Medical Examinations of New York, P.C. d/b/a Coventry Independent Medical Examinations	New York
MetraComp, Inc.	Connecticut
CoventryCares of Michigan, Inc. <i>(formerly OmniCare Health Plan, Inc.)</i>	Michigan
Coventry Prescription Management Services, Inc.	Nevada
Coventry Transplant Network, Inc.	Delaware
First Health Group Corp. and Subsidiaries:	Delaware
Cambridge Life Insurance Company	Missouri
Claims Administration Corp.	Maryland
First Health Strategies, Inc.	Delaware
First Health Life & Health Insurance Company	Texas
Florida Collaborative for Health Care Quality, LLC and Subsidiary:	Florida
Confident Care Health Plan, Inc.	Florida
Florida Health Plan Administrators, LLC and Subsidiaries:	Florida
Coventry Summit Health Plan, Inc.	Florida
Coventry Health Plan of Florida, Inc.	Florida
Coventry Health Care of Florida, Inc.	Florida
Group Dental Services, Inc. and Subsidiary:	Maryland
Group Dental Service of Maryland, Inc.	Maryland
Group Health Plan of Delaware, LLC	Delaware
HealthAmerica Pennsylvania, Inc.	Pennsylvania
HealthAssurance Pennsylvania, Inc. <i>(formerly Health PASS, Inc.)</i>	Pennsylvania
HealthAssurance Financial Services, Inc.	Delaware
HealthCare USA of Missouri, LLC	Missouri
HealthCare USA of Tennessee, Inc. <i>(formerly CHCCares, Inc.)</i>	Tennessee

MHNet Specialty Services, LLC and Subsidiaries: <i>(formerly, Coventry Specialty Services, LLC)</i>	Maryland
Mental Health Associates, Inc.	Louisiana
Mental Health Network of New York, Inc.	New York
MHNet Life and Health Insurance Company	Texas
MHNet of Florida, Inc.	Florida
WellPath of South Carolina, Inc.	South Carolina

Majority Owned Subsidiaries

State of Origination

Carefree Insurance Services, Inc.	Florida
Group Dental Service, Inc.	Maryland
Group Dental Service of Maryland, Inc.	Maryland

Consent of Independent Registered Public Accounting Firm

We consent to the incorporation by reference in the following Registration Statements:

- Form S-8 Registration Statement No. 333-117966;
- Form S-8 Registration Statement No. 333-122671;
- Form S-8 Registration Statement No. 333-75615;
- Form S-8 Registration Statement No. 333-107064;
- Form S-8 Registration Statement No. 333-138523;
- Form S-8 Registration Statement No. 333-57968;
- Form S-8 Registration Statement No. 333-57976;
- Form S-8 Registration Statement No. 333-50917;
- Form S-8 Registration Statement No. 333-159836; and
- Form S-3 Registration Statement No. 333-174653

of our reports dated February 27, 2013, with respect to the consolidated financial statements and schedule of Coventry Health Care, Inc. and the effectiveness of Coventry Health Care, Inc.'s internal control over financial reporting included in this Annual Report (Form 10-K) for the year ended December 31, 2012.

/s/ Ernst & Young LLP

Baltimore, Maryland
February 27, 2013

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Allen F. Wise, certify that:

1. I have reviewed this annual report on Form 10-K of Coventry Health Care, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Allen F. Wise

Allen F. Wise

Chief Executive Officer and Chairman

Date: February 27, 2013

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Randy P. Giles, certify that:

1. I have reviewed this annual report on Form 10-K of Coventry Health Care, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ Randy P. Giles

Randy P. Giles

Executive Vice President, Chief Financial Officer and Treasurer

Date: February 27, 2013

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Coventry Health Care, Inc. (the "Company") on Form 10-K for the period ending December 31, 2012, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned hereby certifies, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 27, 2013

By: /s/ Allen F. Wise

Allen F. Wise

Chief Executive Officer and Chairman

By: /s/ Randy P. Giles

Randy P. Giles

Executive Vice President, Chief Financial Officer and Treasurer

EARNINGS PER SHARE
(Tables)

12 Months Ended
Dec. 31, 2012

[Earnings Per Share](#)

[\[Abstract\]](#)

[Schedule of Earnings Per Share](#)

The table below provides the reconciliation of the earnings and number of shares used in our calculations of basic and diluted earnings per share (in thousands, except for per share data).

	Year Ended		
	December 31,		
	2012	2011	2010
Basic earnings per common share			
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Less: Distributed and undistributed earnings allocated to participating securities	(5,571)	(8,038)	(6,592)
Net earnings allocable to common shares	\$ 481,492	\$ 535,067	\$ 432,024
Basic weighted average common shares outstanding	136,042	144,775	146,169
Basic earnings per common share	\$ 3.54	\$ 3.70	\$ 2.96
Diluted earnings per common share			
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Less: Distributed and undistributed earnings allocated to participating securities	(5,545)	(7,979)	(6,564)
Net earnings allocable to common shares	\$ 481,518	\$ 535,126	\$ 432,052
Basic weighted average common shares outstanding	136,042	144,775	146,169
Effect of dilutive options	736	1,098	651
Diluted weighted average common shares outstanding	136,778	145,873	146,820
Diluted earnings per common share	\$ 3.52	\$ 3.67	\$ 2.94

**EMPLOYEE BENEFIT
PLANS (Details) (USD \$)**
In Millions, unless otherwise
specified

12 Months Ended

Dec. 31, Dec. 31, Dec. 31,
2012 2011 2010

Defined Contribution and Deferred Compensation Plans Disclosures

[Line Items]

Number of defined contribution retirement plans sponsored 1

401 (k) Retirement Savings Plan [Member]

Defined Contribution and Deferred Compensation Plans Disclosures

[Line Items]

Maximum participant compensation deferral amount (in hundredths) 75.00%

Entity's matching contribution, first range (in hundredths) 100.00%

Participant's eligible contribution, first range (in hundredths) 3.00%

Entity's matching contribution, second range (in hundredths) 50.00%

Participant's eligible contribution, second range (in hundredths) 3.00%

Cost of employee benefit plan \$ 31.2 \$ 29.7 \$ 27.4

401 (k) Restoration and Deferred Compensation Plan [Member]

Defined Contribution and Deferred Compensation Plans Disclosures

[Line Items]

Maximum participant compensation deferral amount (in hundredths) 75.00%

Entity's matching contribution, first range (in hundredths) 100.00%

Participant's eligible contribution, first range (in hundredths) 3.00%

Entity's matching contribution, second range (in hundredths) 50.00%

Participant's eligible contribution, second range (in hundredths) 3.00%

Cost of employee benefit plan \$ 2.2 \$ 1.4 \$ 0.4

Maximum participant bonus deferral amount (in hundredths) 100.00%

Vesting period (in years) 2 years

**GOODWILL AND OTHER
INTANGIBLE ASSETS
(Details 2) (USD \$)**

	12 Months Ended		
	Dec. 31, 2012	Dec. 31, 2011	Dec. 31, 2010
<u>Amortized other intangible assets [Abstract]</u>			
<u>Gross carrying amount</u>	\$ 675,511,000	\$ 658,311,000	
<u>Accumulated amortization</u>	442,819,000	376,678,000	
<u>Net carrying amount</u>	232,692,000	281,633,000	
<u>Unamortized other intangible assets [Abstract]</u>			
<u>Gross carrying amount</u>	85,900,000	85,900,000	
<u>Intangible Assets, Net (Excluding Goodwill) [Abstract]</u>			
<u>Gross carrying amount</u>	761,411,000	744,211,000	
<u>Net carrying amount</u>	318,592,000	367,533,000	
<u>Weighted-average amortization period (in years)</u>	10 years	10 years	
<u>Amortization expense</u>	74,100,000	64,400,000	64,100,000
<u>Future Estimated Intangible Amortization Expense [Abstract]</u>			
<u>2013</u>	66,100,000		
<u>2014</u>	65,600,000		
<u>2015</u>	32,200,000		
<u>2016</u>	16,600,000		
<u>2017</u>	13,300,000		
<u>Impairment of Intangible Assets (Excluding Goodwill) [Abstract]</u>			
<u>Impairment of Intangible Assets (Excluding Goodwill)</u>	7,700,000		
Trade Names [Member]			
<u>Amortized other intangible assets [Abstract]</u>			
<u>Accumulated amortization</u>	0	0	
<u>Unamortized other intangible assets [Abstract]</u>			
<u>Gross carrying amount</u>	85,900,000	85,900,000	
Customer Lists [Member]			
<u>Amortized other intangible assets [Abstract]</u>			
<u>Gross carrying amount</u>	596,162,000	579,062,000	
<u>Accumulated amortization</u>	406,272,000	344,111,000	
<u>Net carrying amount</u>	189,890,000	234,951,000	
HMO Licenses [Member]			
<u>Amortized other intangible assets [Abstract]</u>			
<u>Gross carrying amount</u>	12,600,000	12,600,000	
<u>Accumulated amortization</u>	8,907,000	8,312,000	
<u>Net carrying amount</u>	3,693,000	4,288,000	
<u>Intangible Assets, Net (Excluding Goodwill) [Abstract]</u>			
<u>Amortization period (in years)</u>	20 years	20 years	
Provider Network [Member]			
<u>Amortized other intangible assets [Abstract]</u>			
<u>Gross carrying amount</u>	63,300,000	63,200,000	
<u>Accumulated amortization</u>	24,191,000	20,895,000	

Net carrying amount	39,109,000	42,305,000
Trade Names [Member]		
Amortized other intangible assets [Abstract]		
Gross carrying amount	3,449,000	3,449,000
Accumulated amortization	3,449,000	3,360,000
Net carrying amount	\$ 0	\$ 89,000
Minimum [Member]		
Intangible Assets, Net (Excluding Goodwill) [Abstract]		
Amortization period (in years)	3 years	
Minimum [Member] Customer Lists [Member]		
Intangible Assets, Net (Excluding Goodwill) [Abstract]		
Amortization period (in years)	7 years	7 years
Minimum [Member] Provider Network [Member]		
Intangible Assets, Net (Excluding Goodwill) [Abstract]		
Amortization period (in years)	15 years	15 years
Minimum [Member] Trade Names [Member]		
Intangible Assets, Net (Excluding Goodwill) [Abstract]		
Amortization period (in years)	3 years	3 years
Maximum [Member]		
Intangible Assets, Net (Excluding Goodwill) [Abstract]		
Amortization period (in years)	20 years	
Maximum [Member] Customer Lists [Member]		
Intangible Assets, Net (Excluding Goodwill) [Abstract]		
Amortization period (in years)	15 years	15 years
Maximum [Member] Provider Network [Member]		
Intangible Assets, Net (Excluding Goodwill) [Abstract]		
Amortization period (in years)	20 years	20 years
Maximum [Member] Trade Names [Member]		
Intangible Assets, Net (Excluding Goodwill) [Abstract]		
Amortization period (in years)	4 years	4 years

**STOCK-BASED
COMPENSATION (Details)
(USD \$)**

12 Months Ended
Dec. 31, 2012 Dec. 31, Dec. 31,
stock_incentive_plan 2011 2010

Share-based Compensation Arrangement by Share-based Payment Award [Line Items]

<u>Number of stock incentive plans</u>	1		
<u>Shares available for issuance under the Stock Incentive Plan (in shares)</u>	4,500,000		
<u>Stock Options, Fair Value Assumptions [Abstract]</u>			
<u>Cash received from exercise of stock options</u>	\$ 87,671,000	\$ 44,624,000	\$ 15,484,000

Stock Options [Member]

Share-based Compensation Arrangement by Share-based Payment Award [Line Items]

<u>Compensation expense recognized</u>	12,500,000	15,600,000	21,000,000
<u>Options exercisable, 3 years (in hundredths)</u>	33.00%		
<u>Expiration term (in years)</u>	10 years		
<u>Stock Options, Fair Value Assumptions [Abstract]</u>			
<u>Black-Scholes-Merton Value (in dollars per share)</u>	\$ 7.52	\$ 11.08	\$ 7.45
<u>Dividend yield (in hundredths)</u>	1.60%	0.00%	0.00%
<u>Risk-free interest rate (in hundredths)</u>	0.50%	0.90%	1.40%
<u>Expected volatility (in hundredths)</u>	37.30%	41.90%	47.40%
<u>Expected life (in years)</u>	3 years 7 months 6 days	3 years 6 months	3 years 6 months
<u>Cash received from exercise of stock options</u>	87,700,000	44,600,000	15,500,000
<u>Total intrinsic value of options exercised</u>	46,300,000	20,900,000	11,300,000
<u>Tax benefit realized from exercise of stock options</u>	18,100,000	7,700,000	4,100,000
<u>Unrecognized compensation cost (net of expected forfeitures)</u>	16,600,000		
<u>Unrecognized compensation cost, weighted average period for recognition (in years)</u>	1 year 10 months 24 days		

Stock Options Activity [Roll Forward]

<u>Outstanding, beginning (in shares)</u>	10,744,000		
<u>Granted (in shares)</u>	1,650,000		
<u>Exercised (in shares)</u>	(3,612,000)		
<u>Cancelled and expired (in shares)</u>	(1,907,000)		
<u>Outstanding, ending (in shares)</u>	6,875,000	10,744,000	
<u>Exercisable (in shares)</u>	4,074,000		

Weighted-Average Exercise Price [Abstract]

<u>Outstanding, beginning (in dollars per share)</u>	\$ 36.20		
<u>Granted (in dollars per share)</u>	\$ 30.21		
<u>Exercised (in dollars per share)</u>	\$ 24.27		
<u>Cancelled and expired (in dollars per share)</u>	\$ 42.14		
<u>Outstanding, ending (in dollars per share)</u>	\$ 39.37	\$ 36.20	
<u>Exercisable (in dollars per share)</u>	\$ 45.58		

Aggregate Intrinsic Value [Abstract]

Outstanding, intrinsic value 58,051,000
Exercisable, intrinsic value 17,458,000

Weighted Average Remaining Contractual Life [Abstract]

Outstanding (in years) 6 years 1 month 17 days
Exercisable (in years) 4 years 3 months 15 days

Restricted Stock Awards [Member]

Share-based Compensation Arrangement by Share-based Payment Award [Line Items]

Compensation expense recognized 17,100,000 24,900,000 19,500,000
Options exercisable, 4 years (in hundredths) 25.00%

Stock Options, Fair Value Assumptions [Abstract]

Unrecognized compensation cost (net of expected forfeitures) 15,300,000
Unrecognized compensation cost, weighted average period for recognition (in years) 1 year 4 months 24 days

Weighted Average Remaining Contractual Life [Abstract]

Fair value of shares vested 28,300,000 25,600,000 14,400,000

RSA, PSU, and RSU [Roll Forward]

Nonvested, beginning (in shares) 2,108,000
Granted (in shares) 109,000
Vested (in shares) (826,000)
Forfeited (in shares) (218,000)
Nonvested, ending (in shares) 1,173,000 2,108,000

Weighted-Average Grant-Date Fair Value Per Share [Abstract]

Nonvested/outstanding, beginning (in dollars per share) \$ 26.62
Awarded/granted (in dollars per share) \$ 32.45 \$ 34.51 \$ 21.45
Vested (in dollars per share) \$ 26.10
Cancelled/forfeited (in dollars per share) \$ 27.53
Nonvested/outstanding, ending (in dollars per share) \$ 27.37 \$ 26.62

Performance Share Units [Member]

RSA, PSU, and RSU [Roll Forward]

Nonvested, beginning (in shares) 0
Granted (in shares) 627,000
Vested (in shares) 0
Forfeited (in shares) 0
Nonvested, ending (in shares) 627,000

Restricted Share Units [Member]

Share-based Compensation Arrangement by Share-based Payment Award [Line Items]

Compensation expense recognized 7,200,000

RSA, PSU, and RSU [Roll Forward]

Nonvested, beginning (in shares) 0

<u>Granted (in shares)</u>	614,000
<u>Vested (in shares)</u>	0
<u>Forfeited (in shares)</u>	(10,000)
<u>Nonvested, ending (in shares)</u>	604,000
<u>Weighted-Average Grant-Date Fair Value Per Share</u>	
<u>[Abstract]</u>	
<u>RSU related liability</u>	\$ 7,200,000

ACQUISITIONS (Details)
(USD \$)
In Millions, unless otherwise
specified

12 Months Ended
Dec. 31, 2012
business_combinations

Schedule Of Immaterial Business Acquisitions By Acquisition [Line Items]

Number of business combinations completed 3

PHS [Member]

Schedule Of Immaterial Business Acquisitions By Acquisition [Line Items]

Effective date Feb. 01, 2010

Purchase price 94.3

Number of commercial group risk members 100,000

Number of commercial self-funded members 20,000

MHP [Member]

Schedule Of Immaterial Business Acquisitions By Acquisition [Line Items]

Effective date Oct. 01, 2010

Purchase price 112.3

Number of commercial group risk members 90,000

Number of commercial self-funded members 60,000

Number of Medicare Advantage Coordinated Care Plan members 30,000

FHP [Member]

Schedule Of Immaterial Business Acquisitions By Acquisition [Line Items]

Effective date Jan. 01, 2012

Purchase price 52.1

Number of Medicaid members 210,000

Goodwill 42.7

PHS and MHP [Member]

Schedule Of Immaterial Business Acquisitions By Acquisition [Line Items]

Goodwill 30.9

**PROPERTY AND
EQUIPMENT (Tables)**

**12 Months Ended
Dec. 31, 2012**

[Property, Plant and Equipment \[Abstract\]](#)

[Property and equipment](#)

Property and equipment is comprised of the following (in thousands):

	As of December 31,	
	2012	2011
Land	\$ 17,478	\$ 17,478
Buildings and leasehold improvements	131,911	130,627
Developed software	266,210	228,343
Equipment	412,542	399,757
Sub-total	828,141	776,205
Less: accumulated depreciation	(561,323)	(520,720)
Property and equipment, net	<u>\$ 266,818</u>	<u>\$ 255,485</u>

EARNINGS PER SHARE (Details) (USD \$) In Thousands, except Share data, unless otherwise specified	3 Months Ended							12 Months Ended			
	Dec. 31, 2012	Sep. 30, 2012	Jun. 30, 2012	Mar. 31, 2012	Dec. 31, 2011	Sep. 30, 2011	Jun. 30, 2011	Mar. 31, 2011	Dec. 31, 2012	Dec. 31, 2011	Dec. 31, 2010
Basic earnings per common share											
<u>Net earnings</u>	\$ 119,341	\$ 105,259	\$ 91,743	\$ 170,719	^[1] \$ 85,696	\$ 122,681	\$ 224,495	^[2] \$ 110,233	\$ 487,063	\$ 543,105	\$ 438,616
<u>Less: Distributed and undistributed earnings allocated to participating securities</u>									(5,571)	(8,038)	(6,592)
<u>Net earnings allocable to common shares</u>									481,492	535,067	432,024
<u>Basic weighted average common shares outstanding</u>									136,042,000	144,775,000	146,169,000
<u>Basic earnings per common share (in dollars per share)</u>	\$ 0.89	\$ 0.79	\$ 0.65	\$ 1.21	^[1] \$ 0.60	\$ 0.84	\$ 1.51	^[2] \$ 0.74	\$ 3.54	\$ 3.70	\$ 2.96
Diluted earnings per common share											
<u>Net earnings</u>	119,341	105,259	91,743	170,719	^[1] 85,696	122,681	224,495	^[2] 110,233	487,063	543,105	438,616
<u>Less: Distributed and undistributed earnings allocated to participating securities</u>									(5,545)	(7,979)	(6,564)
<u>Net earnings allocable to common shares</u>									\$ 481,518	\$ 535,126	\$ 432,052
<u>Basic weighted average common shares outstanding</u>									136,042,000	144,775,000	146,169,000
<u>Effect of dilutive options</u>									736,000	1,098,000	651,000
<u>Diluted weighted average common shares outstanding</u>									136,778,000	145,873,000	146,820,000
<u>Diluted earnings per common share (in dollars per share)</u>	\$ 0.88	\$ 0.78	\$ 0.65	\$ 1.20	^[1] \$ 0.60	\$ 0.83	\$ 1.50	^[2] \$ 0.73	\$ 3.52	\$ 3.67	\$ 2.94
<u>Basic earnings per share decrease after retro application of two class method</u>										\$ 0.05	\$ 0.04
<u>Diluted earnings per share decrease after retro application of two class method</u>										\$ 0.03	\$ 0.03
<u>Potential common stock equivalents excluded from computation of computation of diluted earnings per share (in shares)</u>									5,600,000	6,500,000	10,000,000

[1] During the quarter ended March 31, 2012, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of these changes, the Company recorded a non-recurring pre-tax adjustment to earnings of \$133.0 million during the first quarter of 2012. See Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional information.

[2] On May 27, 2011, the court entered an order of final approval of a settlement and, accordingly, the Company recorded a non-recurring pre-tax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

**RELATED PARTY
TRANSACTION**

**12 Months Ended
Dec. 31, 2012**

Related Party Transactions

[Abstract]

**RELATED PARTY
TRANSACTION**

RELATED PARTY TRANSACTION

Mr. Daniel N. Mendelson, a director of the Company, is the Chief Executive Officer and majority owner of Avalere Health Inc. Avalere Health LLC, a wholly owned subsidiary of Avalere Health Inc., is a healthcare policy and strategic advisory firm that provides syndicated research and market information products for clients in the healthcare industry, government and the not-for-profit sector. During 2012, 2011 and 2010, the Company paid \$0.2 million each year to Avalere Health LLC for these services. Consistent with the Company's Related Person Transactions Policy, disinterested members of the Board considered the transaction and determined that the services provided would be beneficial to the Company and the amounts to be paid were immaterial to both Avalere Health, Inc. and the Company and that the terms of the contract with Avalere Health, Inc. are fair and competitive with market rates for such services.

During 2012, Mr. Joseph R. Swedish was a director of the Company and the President and Chief Executive Officer of Trinity Health, a not-for-profit, integrated health care delivery system which operates hospitals and other health care facilities in ten states. Trinity Health has entered into market based provider contracts with subsidiaries of the Company in these ten states. During 2012, 2011 and 2010, the Company paid approximately \$17.5 million, \$14.4 million and \$18.9 million respectively to Trinity Health for health care services provided to its members. Consistent with the Company's Related Person Transactions Policy, disinterested members of the Board's Nominating/Corporate Governance Committee as well as disinterested members of the entire Board determined that the level of reimbursement paid to Trinity Health for services provided to its members were market based and that the total amount paid was immaterial to both Trinity Health and the Company. Since Trinity Health is a not-for-profit organization, Mr. Swedish derives no additional income as a result of the transaction between Trinity Health and the Company.

INVESTMENTS (Details) (USD \$)	12 Months Ended			Dec. 31, 2005 investments
	Dec. 31, 2012	Dec. 31, 2011	Dec. 31, 2010	
<u>Available-for-sale securities [Abstract]</u>				
<u>Amortized cost</u>	\$ 2,644,753,000	\$ 2,633,503,000		
<u>Unrealized gain</u>	111,913,000	106,908,000		
<u>Unrealized loss</u>	(947,000)	(10,212,000)		
<u>Fair value</u>	2,755,719,000	2,730,199,000		
<u>Fair value of equity method Investments</u>	24,605,000	[1]21,315,000 [1]		
<u>Fair value of investments</u>	2,780,324,000	2,751,514,000		
<u>Continuous unrealized loss position, fair value [Abstract]</u>				
<u>Less than 12 months</u>	204,949,000	382,284,000		
<u>12 months or more</u>	1,738,000	43,000		
<u>Total</u>	206,687,000	382,327,000		
<u>Continuous unrealized loss position, aggregate losses [Abstract]</u>				
<u>Less than 12 months</u>	(944,000)	(10,211,000)		
<u>12 months or more</u>	(3,000)	(1,000)		
<u>Total</u>	(947,000)	(10,212,000)		
<u>Available-for-sale securities, debt maturities, amortized cost basis [Abstract]</u>				
<u>Within 1 year</u>	362,116,000	315,362,000		
<u>1 to 5 years</u>	798,143,000	984,503,000		
<u>5 to 10 years</u>	652,941,000	536,577,000		
<u>Over 10 years</u>	831,553,000	797,061,000		
<u>Amortized Cost</u>	2,644,753,000	2,633,503,000		
<u>Available-for-sale securities, debt maturities, fair value [Abstract]</u>				
<u>Within 1 year</u>	363,559,000	317,067,000		
<u>1 to 5 years</u>	822,448,000	1,006,221,000		
<u>5 to 10 years</u>	693,504,000	574,207,000		
<u>Over 10 years</u>	876,208,000	832,704,000		
<u>Fair value</u>	2,755,719,000	2,730,199,000		
<u>Number of investments acquired</u>				8
<u>Equity method investments</u>	23,700,000			
<u>Interest in limited partnership, minimum (in hundredths)</u>	20.00%			
<u>Interest in limited partnership, maximum (in hundredths)</u>	25.00%			
<u>Ownership percentage of partnership (in hundredths)</u>	10.00%			
<u>Gross investment gains on sale of investments</u>	41,500,000	17,400,000	15,500,000	

<u>Gross investment losses on sale of investments</u>	1,100,000	400,000	4,500,000
State and municipal bonds [Member]			
<u>Available-for-sale securities [Abstract]</u>			
<u>Amortized cost</u>	1,176,016,000	970,746,000	
<u>Unrealized gain</u>	78,272,000	62,215,000	
<u>Unrealized loss</u>	(499,000)	(7,000)	
<u>Fair value</u>	1,253,789,000	1,032,954,000	
<u>Continuous unrealized loss position, fair value [Abstract]</u>			
<u>Less than 12 months</u>	61,342,000	9,436,000	
<u>12 months or more</u>	0	0	
<u>Total</u>	61,342,000	9,436,000	
<u>Continuous unrealized loss position, aggregate losses [Abstract]</u>			
<u>Less than 12 months</u>	(499,000)	(7,000)	
<u>12 months or more</u>	0	0	
<u>Total</u>	(499,000)	(7,000)	
<u>Available-for-sale securities, debt maturities, fair value [Abstract]</u>			
<u>Fair value</u>	1,253,789,000	1,032,954,000	
US Treasury securities [Member]			
<u>Available-for-sale securities [Abstract]</u>			
<u>Amortized cost</u>	78,264,000	88,934,000	
<u>Unrealized gain</u>	669,000	2,410,000	
<u>Unrealized loss</u>	(2,000)	(4,000)	
<u>Fair value</u>	78,931,000	91,340,000	
<u>Continuous unrealized loss position, fair value [Abstract]</u>			
<u>Less than 12 months</u>	2,458,000	4,932,000	
<u>12 months or more</u>	1,065,000	0	
<u>Total</u>	3,523,000	4,932,000	
<u>Continuous unrealized loss position, aggregate losses [Abstract]</u>			
<u>Less than 12 months</u>	(1,000)	(4,000)	
<u>12 months or more</u>	(1,000)	0	
<u>Total</u>	(2,000)	(4,000)	
<u>Available-for-sale securities, debt maturities, fair value [Abstract]</u>			
<u>Fair value</u>	78,931,000	91,340,000	
Government-sponsored enterprise securities [Member]			
<u>Available-for-sale securities [Abstract]</u>			
<u>Amortized cost</u>	72,394,000	[2] 140,595,000	[2]
<u>Unrealized gain</u>	1,139,000	[2] 2,694,000	[2]

<u>Unrealized loss</u>	(1,000)	[2](11,000)	[2]
<u>Fair value</u>	73,532,000	[2] 143,278,000	[2]
<u>Continuous unrealized loss position, fair value [Abstract]</u>			
<u>Less than 12 months</u>	15,714,000	12,495,000	
<u>12 months or more</u>	0	0	
<u>Total</u>	15,714,000	12,495,000	
<u>Continuous unrealized loss position, aggregate losses [Abstract]</u>			
<u>Less than 12 months</u>	(1,000)	(11,000)	
<u>12 months or more</u>	0	0	
<u>Total</u>	(1,000)	(11,000)	
<u>Available-for-sale securities, debt maturities, fair value [Abstract]</u>			
<u>Fair value</u>	73,532,000	[2] 143,278,000	[2]
Residential mortgage-backed securities [Member]			
<u>Available-for-sale securities [Abstract]</u>			
<u>Amortized cost</u>	302,012,000	[3] 354,713,000	[3]
<u>Unrealized gain</u>	10,703,000	[3] 14,097,000	[3]
<u>Unrealized loss</u>	(74,000)	[3] (12,000)	[3]
<u>Fair value</u>	312,641,000	[3] 368,798,000	[3]
<u>Continuous unrealized loss position, fair value [Abstract]</u>			
<u>Less than 12 months</u>	23,861,000	5,127,000	
<u>12 months or more</u>	59,000	43,000	
<u>Total</u>	23,920,000	5,170,000	
<u>Continuous unrealized loss position, aggregate losses [Abstract]</u>			
<u>Less than 12 months</u>	(73,000)	(11,000)	
<u>12 months or more</u>	(1,000)	(1,000)	
<u>Total</u>	(74,000)	(12,000)	
<u>Available-for-sale securities, debt maturities, fair value [Abstract]</u>			
<u>Fair value</u>	312,641,000	[3] 368,798,000	[3]
Commercial mortgage-backed securities [Member]			
<u>Available-for-sale securities [Abstract]</u>			
<u>Amortized cost</u>	21,416,000	13,801,000	
<u>Unrealized gain</u>	193,000	1,024,000	
<u>Unrealized loss</u>	(19,000)	0	
<u>Fair value</u>	21,590,000	14,825,000	
<u>Continuous unrealized loss position, fair value [Abstract]</u>			
<u>Less than 12 months</u>	7,701,000	0	

<u>12 months or more</u>	0	0	
<u>Total</u>	7,701,000	0	
<u>Continuous unrealized loss position, aggregate losses [Abstract]</u>			
<u>Less than 12 months</u>	(19,000)	0	
<u>12 months or more</u>	0	0	
<u>Total</u>	(19,000)	0	
<u>Available-for-sale securities, debt maturities, fair value [Abstract]</u>			
<u>Fair value</u>	21,590,000	14,825,000	
Asset-backed securities [Member]			
<u>Available-for-sale securities [Abstract]</u>			
<u>Amortized cost</u>	23,421,000	[4] 12,840,000	[4]
<u>Unrealized gain</u>	211,000	[4] 664,000	[4]
<u>Unrealized loss</u>	(6,000)	[4] 0	[4]
<u>Fair value</u>	23,626,000	[4] 13,504,000	[4]
<u>Continuous unrealized loss position, fair value [Abstract]</u>			
<u>Less than 12 months</u>	14,492,000	0	
<u>12 months or more</u>	0	0	
<u>Total</u>	14,492,000	0	
<u>Continuous unrealized loss position, aggregate losses [Abstract]</u>			
<u>Less than 12 months</u>	(6,000)	0	
<u>12 months or more</u>	0	0	
<u>Total</u>	(6,000)	0	
<u>Available-for-sale securities, debt maturities, fair value [Abstract]</u>			
<u>Fair value</u>	23,626,000	[4] 13,504,000	[4]
Corporate debt and other securities [Member]			
<u>Available-for-sale securities [Abstract]</u>			
<u>Amortized cost</u>	971,230,000	1,051,874,000	
<u>Unrealized gain</u>	20,726,000	23,804,000	
<u>Unrealized loss</u>	(346,000)	(10,178,000)	
<u>Fair value</u>	991,610,000	1,065,500,000	
<u>Continuous unrealized loss position, fair value [Abstract]</u>			
<u>Less than 12 months</u>	79,381,000	350,294,000	
<u>12 months or more</u>	614,000	0	
<u>Total</u>	79,995,000	350,294,000	
<u>Continuous unrealized loss position, aggregate losses [Abstract]</u>			
<u>Less than 12 months</u>	(345,000)	(10,178,000)	
<u>12 months or more</u>	(1,000)	0	

<u>Total</u>	(346,000)	(10,178,000)
<u>Available-for-sale securities, debt maturities, fair value [Abstract]</u>		
<u>Fair value</u>	\$ 991,610,000	\$ 1,065,500,000

[1] Includes investments in entities accounted for under the equity method of accounting and therefore are presented at their carrying value.

[2] Includes FDIC-insured Temporary Liquidity Guarantee Program (“TLGP”) securities. As of December 31, 2012, the Company no longer held any TLGP securities.

[3] Includes Agency pass-through securities, with the timely payment of principal and interest guaranteed.

[4] Includes auto loans, credit card debt, and rate reduction bonds.

**COMMITMENTS AND
CONTINGENCIES (Tables)**

**12 Months Ended
Dec. 31, 2012**

[Commitments and
Contingencies Disclosure
\[Abstract\]](#)
[Minimum lease payments](#)

As of December 31, 2012, the Company is contractually obligated to make the following minimum lease payments, including arrangements that may be noncancelable and may include escalation clauses, within the next five years and thereafter (in thousands):

	Lease Payments	Sublease Income	Net Lease Payments
2013 \$	31,963	\$ (777)	\$ 31,186
2014	24,832	(426)	24,406
2015	20,067	(439)	19,628
2016	17,976	(452)	17,524
2017	15,324	(76)	15,248
Thereafter	42,028	—	42,028
Total \$	<u>152,190</u>	<u>\$ (2,170)</u>	<u>\$ 150,020</u>

**STOCK-BASED
COMPENSATION (Tables)**

**12 Months Ended
Dec. 31, 2012**

[Disclosure of Compensation
Related Costs, Share-based
Payments \[Abstract\]](#)

[Average values and weighted-
average assumptions used for
option grants](#)

The Company continues to use the Black-Scholes-Merton option pricing model and amortizes compensation expense over the requisite service period of the grant. The methodology used in 2012 to derive the assumptions used in the valuation model is consistent with that used in prior years. Beginning in March 2012, the Company declared its first quarterly cash dividend and, as a result, the expected dividend yield has changed. See Note K, Stockholders' Equity, for more information regarding dividends. The expected dividend yields are based on the per share dividend declared by the Company's Board of Directors.

The following average values and weighted-average assumptions were used for option grants.

	2012	2011	2010
Black-Scholes-Merton Value	\$ 7.52	\$ 11.08	\$ 7.45
Dividend yield	1.6%	0.0%	0.0%
Risk-free interest rate	0.5%	0.9%	1.4%
Expected volatility	37.3%	41.9%	47.4%
Expected life (in years)	3.6	3.5	3.5

[Summary of stock option
activity](#)

The following table summarizes stock option activity for the year ended December 31, 2012:

	Shares (in thousands)	Weighted- Average Exercise Price	Aggregate Intrinsic Value (in thousands)	Weighted- Average Remaining Contractual Life
Outstanding at January 1, 2012	10,744	\$ 36.20		
Granted	1,650	\$ 30.21		
Exercised	(3,612)	\$ 24.27		
Cancelled and expired	(1,907)	\$ 42.14		
Outstanding at December 31, 2012	<u>6,875</u>	\$ 39.37	\$ 58,051	6.13
Exercisable at December 31, 2012	4,074	\$ 45.58	\$ 17,458	4.29

[Summary of restricted stock
awards activity](#)

The following table summarizes restricted stock award activity for the year ended December 31, 2012:

	Shares (in thousands)	Weighted- Average Grant-Date Fair Value Per Share
Nonvested, January 1, 2012	2,108	\$ 26.62
Granted	109	\$ 32.45
Vested	(826)	\$ 26.10
Forfeited	(218)	\$ 27.53
Nonvested, December 31, 2012	<u>1,173</u>	\$ 27.37

[Summary of performance share units activity](#)

The following table summarizes PSU activity for the year ended December 31, 2012:

	Units (in thousands)
Nonvested, January 1, 2012	—
Granted	627
Vested	—
Forfeited	—
Nonvested, December 31, 2012	<u>627</u>

[Summary of restricted share units activity](#)

The following table summarizes RSU activity for the year ended December 31, 2012:

	Units (in thousands)
Nonvested, January 1, 2012	—
Granted	614
Vested	—
Forfeited	(10)
Nonvested, December 31, 2012	<u>604</u>

FAIR VALUE MEASUREMENTS (Details 2) (USD \$)	Dec. 31, 2012	Dec. 31, 2011	12 Months Ended		
			Dec. 31, 2011 Total Level 3 [Member] Mortgage- backed securities [Member]	Dec. 31, 2011 Total Level 3 [Member] Asset backed securities [Member]	Dec. 31, 2011 Total Level 3 [Member] Corporate and other [Member]
<u>Fair Value, Assets Measured on Recurring Basis, Unobservable Input Reconciliation [Line Items]</u>					
<u>Beginning Balance</u>	\$	\$	\$	\$	
	1,077,000	\$ 220,000	127,000	730,000	
<u>Transfers to (from) Level 3</u>	(856,000) [1]	(258,000) [1]	(119,000) [1]	(479,000) [1]	
<u>Total gains or losses (realized / unrealized)</u>					
<u>Included in earnings</u>	107,000	16,000	7,000	84,000	
<u>Included in other comprehensive income</u>	(55,000)	38,000	(8,000)	(85,000)	
<u>Purchases, issuances, sales and settlements [Abstract]</u>					
<u>Purchases</u>	0	0	0	0	
<u>Issuances</u>	0	0	0	0	
<u>Sales</u>	(273,000)	(16,000)	(7,000)	(250,000)	
<u>Settlements</u>	0	0	0	0	
<u>Ending Balance</u>	0	0	0	0	
<u>Debt Instruments [Abstract]</u>					
<u>Senior Notes, Carrying Value</u>	1,590,000,000	1,820,000,000			
<u>Senior Notes, Fair Value</u>	1,810,000,000	1,990,000,000			
<u>Credit Facility, Fair Value</u>	\$ 0	\$ 0			

[1] The Company no longer relied upon broker quotes or other models involving unobservable inputs to value these securities, as there were sufficient observable inputs (e.g., trading activity) to validate the reported fair value. As a result, the Company transferred all securities from Level 3 to Level 2 during the year ended December 31, 2011.

**CONCENTRATIONS OF
CREDIT RISK (Details)
(USD \$)
In Millions, unless otherwise
specified**

12 Months Ended

Dec. 31, 2012 Dec. 31, 2011

Risks and Uncertainties [Abstract]

<u>Premium receivable from State of Illinois</u>	\$ 32.2	
<u>Health Insurance Premiums Outstanding in Months</u>	7 months	
<u>Pharmacy rebate receivables</u>	\$ 305.4	\$ 280.5

GOODWILL AND OTHER INTANGIBLE ASSETS	12 Months Ended	
GOODWILL AND OTHER INTANGIBLE ASSETS	Dec. 31, 2012	Dec. 31, 2011
(Details) (USD \$)		
In Thousands, unless otherwise specified		
<u>Goodwill [Roll Forward]</u>		
<u>Balance, beginning period</u>	\$ 2,548,834	\$ 2,550,570
<u>Acquisition of PHS</u>		4,164
<u>Acquisition of MHP</u>		4,871
<u>Deferred tax adjustments</u>		(10,771)
<u>Acquisition of FHP</u>	42,654	
<u>Balance, ending period</u>	2,591,488	2,548,834
Commercial Products [Member]		
<u>Goodwill [Roll Forward]</u>		
<u>Balance, beginning period</u>	1,518,258	1,516,745
<u>Acquisition of PHS</u>		4,164
<u>Acquisition of MHP</u>		4,033
<u>Deferred tax adjustments</u>		(6,684)
<u>Acquisition of FHP</u>	0	
<u>Balance, ending period</u>	1,518,258	1,518,258
Government Programs [Member]		
<u>Goodwill [Roll Forward]</u>		
<u>Balance, beginning period</u>	223,934	227,183
<u>Acquisition of PHS</u>		0
<u>Acquisition of MHP</u>		838
<u>Deferred tax adjustments</u>		(4,087)
<u>Acquisition of FHP</u>	42,654	
<u>Balance, ending period</u>	266,588	223,934
Workers' Compensation [Member]		
<u>Goodwill [Roll Forward]</u>		
<u>Balance, beginning period</u>	806,642	806,642
<u>Acquisition of PHS</u>		0
<u>Acquisition of MHP</u>		0
<u>Deferred tax adjustments</u>		0
<u>Acquisition of FHP</u>	0	
<u>Balance, ending period</u>	\$ 806,642	\$ 806,642

ACQUISITIONS

**12 Months Ended
Dec. 31, 2012**

Business Combinations

[Abstract]

ACQUISITIONS

ACQUISITIONS

During the three years ended December 31, 2012, the Company completed three business combinations. These business combinations were accounted for using the acquisition method of accounting and therefore the operating results of each acquisition have been included in the Company's consolidated financial statements since the date of their acquisition. The purchase price for each business combination was allocated to the assets, including the identifiable intangible assets and liabilities based on estimated fair values. The excess of the purchase price over the net identifiable assets acquired was allocated to goodwill.

The PHS, MHP and FHP acquisitions are not material to the Company's consolidated financial statements, individually or in the aggregate.

The following table summarizes the business combinations for the three years ended December 31, 2012. The purchase price, inclusive of all retroactive balance sheet settlements to date, is presented below (in millions):

	Effective Date	Market	Price
Preferred Health Systems, Inc. ("PHS")	February 1, 2010	Kansas	\$ 94.3
MHP, Inc. ("MHP")	October 1, 2010	Missouri & Arkansas	\$ 112.3
Children's Mercy's Family Health Partners, Inc. ("FHP")	January 1, 2012	Kansas & Missouri	\$ 52.1

Effective January 1, 2012, the Company completed its acquisition of FHP, a Medicaid health plan that was affiliated with Children's Mercy Hospital in Kansas City serving approximately 210,000 Medicaid members in the Kansas and Missouri markets. The Company acquired FHP to expand its Medicaid footprint in the Missouri market.

On October 1, 2010, the Company completed its acquisition of MHP, a diversified health plan with approximately 90,000 commercial risk members, 60,000 commercial self-funded members and 30,000 Medicare Advantage CCP members throughout Missouri and northwest Arkansas. The Company acquired MHP to expand its footprint in the Missouri market.

On February 1, 2010, the Company completed its acquisition of PHS, a commercial health plan based in Wichita, Kansas serving approximately 100,000 commercial group risk members and 20,000 commercial self-funded members. The acquisition of PHS strengthened Coventry's presence in the Kansas market. As part of the acquisition, the Company recognized a liability for potential contingent earn-outs that are attributed to certain performance measures by PHS. At December 31, 2012 and 2011, the liability was not significant.

As a result of the PHS and MHP acquisitions, the Company recorded \$30.9 million of goodwill, none of which is expected to be deductible for tax purposes. As a result of the FHP acquisition, the Company recorded \$42.7 million of goodwill, all of which is expected to be deductible for tax purposes.

**STATUTORY
INFORMATION (Details)
(USD \$)**

12 Months Ended

Dec. 31, 2012 Dec. 31, 2011

Statutory Accounting Practices [Line Items]

<u>Dividends received from regulated subsidiaries</u>	\$ 214,700,000	
<u>Capital contributions to regulated subsidiaries</u>	144,000,000	
<u>Statutory reserves ratio requirement (in hundredths)</u>	200.00%	
<u>Regulated capital and surplus</u>	2,300,000,000	1,900,000,000
<u>Statutory deposits</u>	71,100,000	74,000,000
<u>Cash and investments from non-regulated businesses</u>	\$ 1,200,000,000	\$ 1,400,000,000

Senior notes 5.875% due 1/15/12 [Member]

Statutory Accounting Practices [Line Items]

<u>Stated interest rate (in hundredths)</u>	5.875%	5.875%
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**QUARTERLY FINANCIAL
DATA (UNAUDITED)
(Tables)**

12 Months Ended

Dec. 31, 2012

[Quarterly Financial
Information Disclosure](#)

[\[Abstract\]](#)

[Quarterly financial data](#)

The following is a summary of unaudited quarterly results of operations (in thousands, except per share data) for the years ended December 31, 2012 and 2011. Due to rounding of quarterly results, total amounts for each year may differ immaterially from the annual results.

	Quarters Ended			
	March 31, 2012 ⁽¹⁾	June 30, 2012	September 30, 2012	December 31, 2012
Operating revenues	\$ 3,691,967	\$ 3,517,796	\$ 3,457,783	\$ 3,445,817
Operating earnings	276,476	145,203	159,478	178,534
Earnings before income taxes	275,353	151,018	167,078	191,086
Net earnings	170,719	91,743	105,259	119,341
Basic earnings per common share	1.21	0.65	0.79	0.89
Diluted earnings per common share	1.20	0.65	0.78	0.88

	Quarters Ended			
	March 31, 2011	June 30, 2011 ⁽²⁾	September 30, 2011	December 31, 2011
Operating revenues	\$ 3,048,938	\$ 3,033,046	\$ 2,975,543	\$ 3,129,156
Operating earnings	171,473	355,101	192,613	148,943
Earnings before income taxes	170,904	356,341	187,299	143,557
Net earnings	110,233	224,495	122,681	85,696
Basic earnings per common share	0.74	1.51	0.84	0.60
Diluted earnings per common share	0.73	1.50	0.83	0.60

(1) During the quarter ended March 31, 2012, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of these changes, the Company recorded a non-recurring pre-tax adjustment to earnings of \$133.0 million during the first quarter of 2012. See Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional information.

(2) On May 27, 2011, the court entered an order of final approval of a settlement and, accordingly, the Company recorded a non-recurring pre-tax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

**ORGANIZATION AND
SUMMARY OF
SIGNIFICANT
ACCOUNTING POLICIES
(Tables)**

12 Months Ended

Dec. 31, 2012

[Organization, Consolidation and
Presentation of Financial Statements](#)

[\[Abstract\]](#)

[Change in medical claims liabilities](#)

The following table presents the components of the change in medical claims liabilities for the years ended December 31, 2012, 2011 and 2010, respectively (dollars in thousands).

	2012	2011	2010
Medical liabilities, beginning of year	\$ 1,308,507	\$ 1,237,690	\$ 1,605,407
Acquisitions ⁽¹⁾	50,261	—	71,548
Reported Medical Costs			
Current year	10,984,974	9,163,009	8,507,460
Prior year development	(131,200)	(121,607)	(241,513)
Total reported medical costs	10,853,774	9,041,402	8,265,947
Claim Payments			
Payments for current year	9,721,411	7,953,744	7,491,891
Payments for prior year	1,070,398	989,783	1,185,476
Total claim payments	10,791,809	8,943,527	8,677,367
Change in Part D Related Subsidy Liabilities	(1,819)	(27,058)	(27,845)
Medical liabilities, end of year	\$ 1,418,914	\$ 1,308,507	\$ 1,237,690
Supplemental Information:			
Prior year development ⁽²⁾	1.5%	1.5%	2.2%
Current year paid percent ⁽³⁾	88.5%	86.8%	88.1%

(1) Acquisition balances represent medical liabilities of the acquired company as of the applicable acquisition date.

(2) Prior year reported medical costs in the current year as a percentage of prior year reported medical costs.

(3) Current year claim payments as a percentage of current year reported medical costs.

[CMS receivables and payables](#)

The table below summarizes the CMS receivables and payables, for all contract years, at December 31, 2012 and 2011, respectively (in thousands).

	December 31, 2012	December 31, 2011
Total Medicare Part D CMS Receivables, net	\$ 381,006	\$ 299,837
Total Medicare Part D CMS Payables, net	\$ (3,091)	\$ (3,619)

**ORGANIZATION AND
SUMMARY OF
SIGNIFICANT
ACCOUNTING POLICIES
(Policies)**

12 Months Ended

Dec. 31, 2012

[Organization, Consolidation
and Presentation of
Financial Statements](#)

[\[Abstract\]](#)

[Basis of Presentation](#)

Basis of Presentation – The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and include the accounts of the Company and its subsidiaries. All inter-company transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the current year presentation.

[Use of Estimates](#)

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those amounts.

[Cash and Cash Equivalents](#)

Cash and Cash Equivalents – Cash and cash equivalents consist principally of money market funds, commercial paper, certificates of deposit, and Treasury bills. The Company considers all highly liquid securities purchased with an original maturity of three months or less to be cash equivalents.

[Investments](#)

Investments – The Company accounts for investments in accordance with the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Codification (“ASC”) Topic 320-10, “Accounting for Certain Investments in Debt and Equity Securities,” ASC Topic 320-10, “Accounting for Debt Securities After an Other-than-Temporary Impairment,” and Accounting Standards Update (“ASU”) 2010-6, “Improving Disclosures about Fair Value Measurements.” The Company invests primarily in fixed income securities and classifies all of its investments as available-for-sale. Investments are evaluated on an individual security basis at least quarterly to determine if declines in value are other-than-temporary. In making that determination, the Company considers all available evidence relating to the realizable value of a security. This evidence is reviewed at the individual security level and includes, but is not limited to, the following:

- the length of time and the extent to which the fair value has been less than the amortized cost basis;
- adverse conditions specifically related to the security, an industry or geographic area;
- the historical and implied volatility of the fair value of the security;
- the payment structure of the debt security and the likelihood of the issuer being able to make payments that increase in the future;
- failure of the issuer of the security to make scheduled interest or principal payments;
- any changes to the rating of the security by a rating agency;
- recoveries or additional declines in fair value subsequent to the balance sheet date; and
- if the Company has decided to sell the security or it is more-likely-than-not that the Company will be required to sell the security before recovery of its amortized cost.

For debt securities, if the Company intends to either sell or determines that it will more-likely-than-not be required to sell a debt security before recovery of the entire amortized cost basis or maturity of the debt security, the Company recognizes the entire impairment in earnings. If the Company does not intend to sell the debt security and the Company determines that it will not more-likely-than-not be required to sell the debt security but it does not expect to recover

the entire amortized cost basis, the impairment is bifurcated into the amount attributed to the credit loss, which is recognized in earnings, and all other cases, which are recognized in other comprehensive income. Realized gains and losses on the sale of investments are determined on a specific identification basis.

Investments with original maturities in excess of three months and less than one year are classified as short-term investments and generally consist of corporate bonds, U.S. Treasury notes and commercial paper. Long-term investments have original maturities in excess of one year and primarily consist of fixed income securities.

Property and Equipment

Property and Equipment – Property, equipment and leasehold improvements are recorded at cost. Depreciation is computed using the straight-line method over the shorter of the estimated lives of the related assets or over the term of the respective leases, if applicable. The estimated useful lives of the Company’s property and equipment are between three to thirty years. In accordance with ASC 350-40, “Internal-Use Software,” the cost of internally developed software is capitalized and included in property and equipment. The Company capitalizes costs incurred during the application development stage for the development of internal-use software. These costs primarily relate to payroll and payroll-related costs for employees along with costs incurred for external consultants who are directly associated with the internal-use software project. See Note E, Property and Equipment, to the consolidated financial statements for additional information.

Business Combinations, Accounting for Goodwill and Other Intangibles

Business Combinations, Accounting for Goodwill and Other Intangibles – The Company accounts for Business Combinations in accordance with ASC Topic 805-10, “Business Combinations” and accounts for goodwill and other intangibles in accordance with ASC Topic 350-10, “Intangibles – Goodwill and Other” and ASU 2011-8, “Intangibles – Goodwill and Other (Topic 350): Testing Goodwill for Impairment.” Goodwill and other intangible assets that have indefinite lives are subject to a periodic assessment for impairment. ASU 2011-08 permits an entity to first assess qualitative factors to determine whether it is “more likely than not” that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other.

The Company’s annual impairment test date is October 1 of each fiscal year. However, each year the Company could be required to evaluate the recoverability of goodwill and other indefinite lived intangible assets prior to the required annual assessment if there is any indication of a potential impairment. Those indications may include experiencing disruptions to business, unexpected significant declines in operating results, regulatory actions (such as health care reform) that may affect operating results, divestiture of a significant component of the business or a sustained decline in market capitalization. The Company has six reporting units: Health Plan Commercial, Health Plan Government, Network Rental, MHNNet, Workers’ Compensation and Medicare Part D.

The Company performed a goodwill impairment analysis at the reporting unit level and determined that there were no impairments. The Company believes that the fair value of its reporting units are substantially in excess of their carrying values and not at risk of failing step one of the quantitative impairment test in the near term. The Company’s goodwill impairment analysis begins with an assessment of qualitative factors to determine whether it is more likely than not that the fair value of the reporting unit is less than its carrying value as a basis for determining whether it is necessary to perform the two-step quantitative goodwill impairment test. In evaluating whether it is more likely than not that the fair value of a reporting unit is less than its carrying value, the Company considers factors outlined in ASU2011-08, “Intangibles-Goodwill and Other (Topic 350),” including, but not limited to:

- Macroeconomic conditions such as a deterioration in general economic conditions, limitations on accessing capital, fluctuations in foreign exchange rates, or other developments in equity and credit markets;
- Industry and market considerations such as a deterioration in the environment in which the Company operates, an increased competitive environment, a decline in market-dependent multiples or metrics (considered in both absolute terms and relative to peers),

a change in the market for the Company's products or services, or a regulatory or political development;

- Cost factors such as increases in raw materials, labor, or other costs that have a negative effect on earnings and cash flows;
- Overall financial performance such as negative or declining cash flows or a decline in actual or planned revenue or earnings compared with actual and projected results of relevant prior periods;
- Other relevant entity-specific events such as changes in management, key personnel, strategy, or customers; contemplation of bankruptcy; or litigation;
- Events affecting a reporting unit such as a change in the composition or carrying amount of its net assets, a more-likely-than-not expectation of selling or disposing all, or a portion, of a reporting unit, the testing for recoverability of a significant asset group within a reporting unit, or recognition of a goodwill impairment loss in the financial statements of a subsidiary that is a component of a reporting unit; and
- If applicable, a sustained decrease in share price (considered in both absolute terms and relative to the Company's peers).

If the Company determines that it is more likely than not that the fair value of the reporting unit is less than its carrying value, then the two-step quantitative goodwill impairment test is performed. The goodwill quantitative impairment test, if necessary, compares the fair value of a reporting unit with its carrying amount, including goodwill. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired and no further testing is performed. If the carrying value of the net assets assigned to the reporting unit exceeds the fair value of the reporting unit, then the Company must perform the second step of the impairment test in order to determine the implied fair value of the reporting unit's goodwill. If the carrying value of a reporting unit's goodwill exceeds its implied fair value, the Company records an impairment charge equal to the difference. Impairment charges are recorded in the period incurred.

For the quantitative impairment analysis, the Company relies on both the income and market approaches. The income approach is based on the present value of expected future cash flows. The income approach involves estimating the present value of our estimated future cash flows utilizing a risk adjusted discount rate. The market approach estimates the Company's fair value by comparing Coventry to similar publicly traded entities and also by analyzing the recent sales of similar companies. The approaches are reviewed together for consistency and commonality.

While the Company believes it has made reasonable estimates and assumptions, in its quantitative impairment analysis, to calculate the fair values of the reporting units and other intangible assets, it is possible a material change could occur. Under the income approach, the Company assumed certain growth rates, capital expenditures, discount rates and terminal growth rates in its calculations. If the assumptions used in the Company's fair-value-based tests differ from actual results, the estimates underlying its goodwill impairment tests could be adversely affected.

The fair value of the indefinite-lived intangible asset is estimated and compared to the carrying value. The Company estimates the fair value of the indefinite-lived intangible asset using an income approach. The income approach is based on the present value of expected future cash flows. The income approach involves estimating the present value of the Company's estimated future cash flows utilizing a risk adjusted discount rate. Under the income approach, the Company assumed certain growth rates, capital expenditures, discount rates and terminal growth rates in its calculations. The Company recognizes an impairment loss when the estimated fair value of the indefinite-lived intangible asset is less than the carrying value.

Other acquired intangible assets are separately recognized upon meeting certain criteria. Such intangible assets include, but are not limited to, trade and service marks, provider contracts, customer lists and licenses. An intangible asset that is subject to amortization is tested for recoverability whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. The Company amortizes other acquired intangible assets with finite lives using

the straight-line method over the estimated economic lives of the assets, ranging from three to twenty years.

See Note D, Goodwill and Other Intangible Assets, to the consolidated financial statements for disclosure related to these assets.

Medical Liabilities and Expense

Medical Liabilities and Expense – Medical liabilities consist of actual claims reported but not paid and estimates of health care services incurred but not reported. The estimated claims incurred but not reported are based on historical data, current enrollment, health service utilization statistics and other related information. In determining medical liabilities, the Company employs standard actuarial reserve methods that are specific to each market’s membership, product characteristics, geographic territories and provider network. The Company also considers utilization frequency and unit costs of inpatient, outpatient, pharmacy and other medical expenses, as well as claim payment backlogs and the timing of provider reimbursements. The Company also establishes reserves, if required, for the probability that anticipated future health care costs and contract maintenance costs under the group of existing contracts will exceed anticipated future premiums and reinsurance recoveries on those contracts. For purposes of premium deficiency reserves, contracts are grouped in a manner consistent with the Company’s method of acquiring, servicing and measuring the profitability of such contracts. If established, the premium deficiency reserves would be expected to cover losses until the next policy renewal dates for the related policies. Once established, premium deficiency reserves are released straight-line over the remaining life of the contract. No premium deficiency reserves were established at December 31, 2012 or 2011. These accruals are continually monitored and reviewed, and as settlements are made or accruals adjusted, differences are reflected in current operations. Changes in assumptions for medical costs caused by changes in actual experience could cause these estimates to change in the near term.

The following table presents the components of the change in medical claims liabilities for the years ended December 31, 2012, 2011 and 2010, respectively (dollars in thousands).

	2012	2011	2010
Medical liabilities, beginning of year	\$ 1,308,507	\$ 1,237,690	\$ 1,605,407
Acquisitions ⁽¹⁾	50,261	—	71,548
Reported Medical Costs			
Current year	10,984,974	9,163,009	8,507,460
Prior year development	(131,200)	(121,607)	(241,513)
Total reported medical costs	10,853,774	9,041,402	8,265,947
Claim Payments			
Payments for current year	9,721,411	7,953,744	7,491,891
Payments for prior year	1,070,398	989,783	1,185,476
Total claim payments	10,791,809	8,943,527	8,677,367
Change in Part D Related Subsidy Liabilities	(1,819)	(27,058)	(27,845)
Medical liabilities, end of year	\$ 1,418,914	\$ 1,308,507	\$ 1,237,690
Supplemental Information:			
Prior year development ⁽²⁾	1.5%	1.5%	2.2%
Current year paid percent ⁽³⁾	88.5%	86.8%	88.1%

(1) Acquisition balances represent medical liabilities of the acquired company as of the applicable acquisition date.

(2) Prior year reported medical costs in the current year as a percentage of prior year reported medical costs.

(3) Current year claim payments as a percentage of current year reported medical costs.

The negative medical cost amounts noted as “prior year development” are favorable adjustments for claim estimates being settled for amounts less than originally anticipated. As noted above, these favorable developments from original estimates occur due to changes in medical utilization, mix of provider rates and other components of medical cost trends. Medical claim liabilities are generally paid within several months of the member receiving service from the provider. Accordingly, the 2012 prior year development relates almost entirely to claims incurred in calendar year 2011.

The change in Medicare Part D related subsidy liabilities identified in the table above represent subsidy amounts received from Centers for Medicare & Medicaid Services (“CMS”) for reinsurance, coverage gap and for cost sharing related to low-income individuals. These subsidies are recorded in medical liabilities and the Company does not recognize premium revenue or claims expense for these subsidies.

Revenue Recognition

Revenue Recognition – Managed care premiums are recorded as revenue in the month in which members are entitled to service. Premiums are based on a per subscriber contract rate and the subscribers in the Company’s records at the time of billing. Premium billings are generally sent to employers in the month preceding the month of coverage. Premium billings may be subsequently adjusted to reflect changes in membership as a result of retroactive terminations, additions or other changes. Payments received in advance of the period of coverage are recognized as deferred revenue. The Company also receives premium payments from CMS on a monthly basis for its Medicare membership. Membership and category eligibility are periodically reconciled with CMS and such reconciliations could result in adjustments to revenue. CMS uses a risk adjustment model to determine premium payments to health plans. This risk adjustment model apportions premiums paid to all health plans according to health severity based on diagnosis data provided to CMS. The Company estimates risk adjustment revenues based on the diagnosis data submitted to CMS. Changes in revenue from CMS resulting from the periodic changes in risk adjustment scores for the Company’s membership are recognized when the amounts become determinable and the collectibility is reasonably assured.

The Company also receives premium payments on a monthly basis from the state Medicaid programs with which the Company contracts for the Medicaid members for whom it provides health coverage. Membership and category eligibility are periodically reconciled with the state Medicaid programs and such reconciliations could result in adjustments to revenue. Premiums collected in advance are recorded as deferred revenue.

The Medicare Part D program gives beneficiaries access to prescription drug coverage. The Company has been awarded contracts by CMS to offer various Medicare Part D plans on a nationwide basis, in accordance with guidelines put forth by the agency. Payments from CMS under these contracts include amounts for premiums, amounts for risk corridor adjustments, and amounts for coverage gap, reinsurance and low-income cost subsidies.

Subsidy amounts received from CMS for coverage gap, reinsurance and for cost sharing related to low-income individuals are recorded in medical liabilities and will offset medical costs when paid. The Company does not recognize premium revenue or claims expense for these subsidies as the Company does not incur any risk with this part of the program. A reconciliation of the final risk sharing, low-income subsidy and reinsurance subsidy amounts is performed following the end of each contract year. A reconciliation of the coverage gap discount subsidies is performed quarterly.

The Company recognizes premium revenue for the Medicare Part D program ratably over the contract period for providing insurance coverage. Regarding the CMS risk corridor provision, an estimated risk sharing receivable or payable is recognized based on activity-to-date. Activity for CMS risk sharing is accumulated at the contract and plan benefit package level and recorded within the consolidated balance sheet in other receivables or other accrued liabilities depending on the net contract balance at the end of the reporting period with corresponding adjustments to premium revenue. Costs for covered prescription drugs are expensed as incurred.

The table below summarizes the CMS receivables and payables, for all contract years, at December 31, 2012 and 2011, respectively (in thousands).

	December 31, 2012	December 31, 2011
Total Medicare Part D CMS Receivables, net	\$ 381,006	\$ 299,837
Total Medicare Part D CMS Payables, net	\$ (3,091)	\$ (3,619)

The CMS risk sharing receivables are included in other receivables while the CMS risk sharing payables are included in accounts payable and other accrued liabilities. The coverage gap, reinsurance and low-income subsidy receivables are included in other receivables while the coverage gap, reinsurance and low-income subsidy payables are included in medical liabilities.

The Company has quota share arrangements on business with certain individual and employer groups with some of its Medicare distribution partners covering portions of the Company's Medicare Part D and, previously, Medicare PFFS products. The Medicare PFFS products were not renewed for the 2010 plan year and, accordingly, the quota share arrangements were discontinued with a three year run out provision. As a result of the quota share arrangements, for the years ended December 31, 2012, 2011, and 2010, the Company ceded premium revenue of \$45.3 million, \$43.3 million and \$49.8 million, respectively, and the associated medical costs to these partners. The ceded amounts are excluded from the Company's results of operations. The Company is not relieved of its primary obligation to the policyholder under this ceding arrangement.

Management services revenue is generally a fixed administrative fee, provided on a predetermined contractual basis or on a percentage-of-savings basis, for access to the Company's health care provider networks and health care management services, for which it does not assume underwriting risk. Percentage of savings revenue is determined using the difference between charges billed by contracted medical providers and the contracted reimbursement rates for the services billed and is recognized based on claims processed. The management services the Company provides typically include health care provider network access, clinical management, pharmacy benefit management, bill review, claims repricing, claims processing, utilization review and quality assurance.

Revenue for pharmacy benefit management services for the Workers' Compensation business is derived on a pre-negotiated amount per pharmacy claim which includes the cost of the pharmaceutical. Revenue and a corresponding cost of sales to a third-party vendor related to the sale of pharmaceuticals is recorded when a pharmacy transaction is processed by the Company. No pharmacy rebate revenue is collected or recorded related to the Company's Workers' Compensation business.

Based on information received subsequent to premium billings being sent, historical trends, bad debt write-offs and the collectibility of specific accounts, the Company estimates, on a monthly basis, the amount of bad debt and future retroactivity and adjusts its revenue and reserves accordingly.

Premiums for services to federal employee groups are subject to audit and review by the OPM on a periodic basis. Such audits are usually a number of years in arrears. The Company estimates and records reserves for audit and other contract adjustments for both its managed care contracts and experience rated plans based on appropriate guidelines and historical results. Adjustments are recorded as additional information regarding the audits and reviews becomes available. Any differences between actual results and estimates are recorded in the period the audits are finalized.

CMS periodically performs audits and may seek return of premium payments made to the Company if risk adjustment factors are not properly supported by medical record data. The Company estimates and records reserves for CMS audits based on information available at the time the estimates are made. The judgements and uncertainties affecting the application

of these policies include, among other things, significant estimates related to the amount of hierarchical condition category (“HCC”) revenue subject to audit, anticipated error rates, sample methodologies, confidence intervals, enrollee selection, and payment error extrapolation methodology. During the year ended December 31, 2012, CMS released a “Notice of Final Payment Error Calculation Methodology for Part C Medicare Advantage Risk Adjustment Data Validation (“RADV”) Contract-Level Audits.” Most importantly, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of this notice, the Company released RADV reserves, for contract years 2007 through 2011, resulting in an increase in operating earnings of \$133.0 million during the year ended December 31, 2012, all of which occurred in the first quarter of 2012.

Effective in 2011, as required by the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, “PPACA”), commercial health plans with medical loss ratios (“MLR”) on fully insured products that fall below certain targets are required to rebate ratable portions of their premiums annually. The mandated minimum MLR targets (as calculated under the definitions in PPACA and related regulations), for health plans such that the percentage of health coverage premium revenue spent on health care medical costs and quality improvement expenses, are set at 85% for large employer groups, 80% for small employer groups and 80% for individuals, subject to state-specific exceptions. The potential for and size of the rebates are measured by regulated subsidiary, state and market segment (individual, small group and large group). Accordingly, in the current year, the Company has recorded a rebate estimate in the “accounts payable and other accrued liabilities” line in the accompanying balance sheet and as contra-revenue in “managed care premiums” in the accompanying statements of operations and comprehensive income. The Company estimates the rebate liability based on judgments and estimated information, including utilization, unit cost trends, quality improvement costs, and product pricing, features and benefits. If actual experience varies from the Company’s estimates or future regulatory guidance differs from its current judgments, the actual rebate liability could differ from the Company’s estimates.

Cost of Sales

Cost of Sales – Cost of sales consists of the expense for prescription drugs provided by the Company’s Workers’ Compensation pharmacy benefit manager and for the independent medical examinations performed by physicians on injured workers. These costs are associated with fee-based products and exclude the cost of drugs related to the risk products recorded in medical costs.

Contract Acquisition Costs

Contract Acquisition Costs – Costs related to the acquisition of customer contracts, such as commissions paid to outside brokers, are paid on a monthly basis and expensed as incurred. For the Medicare Advantage Coordinated Care Plans (“Medicare Advantage CCP”) business, the Company advances commissions and defers amortization of these costs to the period in which revenue associated with the acquired customer is earned, which is generally not more than one year, and are recorded in the “other current assets” line in the accompanying balance sheet.

Income Taxes

Income Taxes – The Company files a consolidated federal tax return for the Company and its subsidiaries. The Company accounts for income taxes in accordance with ASC Topic 740, “Income Taxes.” The deferred tax assets and/or liabilities are determined by multiplying the differences between the financial reporting and tax reporting bases for assets and liabilities by the enacted tax rates expected to be in effect when such differences are recovered or settled. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. The realization of total deferred tax assets is contingent upon the generation of future taxable income in the tax jurisdictions in which the deferred tax assets are located. Taxable income includes the effect of the reversal of deferred tax liabilities. Valuation allowances are provided to reduce such deferred tax assets to amounts more-likely-than-not to be ultimately realized.

Earnings Per Common Share

Earnings Per Common Share – Earnings per common share (“EPS”) is calculated under the two-class method under which all earnings (distributed and undistributed) are allocated to each class of common stock and participating securities based on their respective rights to receive dividends. Coventry grants restricted stock to certain employees under its stock-based compensation program, which entitles recipients to receive non-forfeitable cash dividends during the vesting period on a basis equivalent to the dividends paid to holders of common stock. Basic EPS is calculated using the weighted average number of common shares outstanding during the

period. Diluted EPS assumes the exercise of all options. Options issued under the stock-based compensation program that have an antidilutive effect are excluded from the computation of diluted EPS. Potential common stock equivalents to purchase 5.6 million, 6.5 million and 10.0 million shares for the years ended December 31, 2012, 2011 and 2010, respectively, were excluded from the computation of diluted earnings per common share because the potential common stock equivalents were antidilutive.

[New Accounting Standards](#)

New Accounting Standards

In October 2012, the FASB issued ASU No. 2012-04, "Technical Corrections and Improvements." The amendments in this Update cover a wide range of topics in the Accounting Standards Codification. These amendments include technical corrections and improvements to the Accounting Standards Codification and conforming amendments related to fair value measurements. ASU 2012-04 will be effective for fiscal periods beginning after December 15, 2012. The Company will adopt these amendments beginning in fiscal year 2013. The adoption of ASU 2012-04 is not expected to materially affect the Company's financial position or results of operations and comprehensive income.

In July 2012, the FASB issued ASU 2012-02, "Intangibles - Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment." ASU 2012-02 permits an entity to first assess qualitative factors to determine whether the existence of events and circumstances indicates that it is "more likely than not" that the indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test in accordance with Codification Subtopic 350-30, Intangibles-Goodwill and Other, General Intangibles Other Than Goodwill. ASU 2012-02 was effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The Company adopted ASU 2012-02 effective January 1, 2012 for its 2012 annual impairment test. The adoption of ASU 2012-02 did not materially affect the Company's financial position or results of operations and comprehensive income.

In September 2011, the FASB issued ASU 2011-08, "Intangibles-Goodwill and Other (Topic 350): Testing Goodwill for Impairment." ASU 2011-08 permits an entity to first assess qualitative factors to determine whether it is "more likely than not" that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other. ASU 2011-08 was effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, with early adoption permitted. The Company adopted ASU 2011-08 effective January 1, 2012, and it did not materially affect the Company's financial position or results of operations and comprehensive income.

In July 2011, the FASB issued ASU 2011-06, "Other Expenses (Topic 720): Fees Paid to the Federal Government by Health Insurers." ASU 2011-06 addresses the timing, recognition and classification of the annual health insurance industry assessment fee imposed on health insurers by the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, "PPACA"). The mandatory annual fee of health insurers will be imposed for each calendar year beginning on or after January 1, 2014. This update requires that the liability for the fee be estimated and recorded in full once the entity provides qualifying health insurance in the applicable calendar year in which the fee is payable with a corresponding deferred cost that is amortized to expense using a straight-line method of allocation unless another method better allocates the fee over the calendar year that it is payable. Although the federally mandated annual fee will be material, the adoption of ASU 2011-06 is not expected to materially affect the Company's financial position or results of operations and comprehensive income.

In June 2011, the FASB issued ASU 2011-05, "Comprehensive Income (Topic 220): Presentation of Comprehensive Income." ASU 2011-05 allows an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in one continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. Also,

reclassification adjustments between comprehensive income and net income must be presented on the face of the financial statements or the accompanying footnotes. ASU 2011-05 was effective for fiscal years and interim periods beginning after December 15, 2011, with early adoption permitted. The Company adopted ASU 2011-05 effective January 1, 2012 by presenting one continuous statement of comprehensive income. Other than a change in presentation, the adoption of ASU 2011-05 did not affect the Company's financial position or results of operations and comprehensive income.

In May 2011, the FASB issued ASU 2011-04, "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards." ASU 2011-04 requires additional fair value measurement disclosures, including: (a) quantitative information about the significant unobservable inputs used for Level 3 fair value measurements, a qualitative discussion about the sensitivity of the measurements to changes in the unobservable inputs, and a description of a company's valuation process, (b) any transfers between Level 1 and 2, (c) information about when the current use of a non-financial asset measured at fair value differs from its highest and best use, and (d) the hierarchy classification for items whose fair value is not recorded on the balance sheet but is disclosed in the notes. ASU 2011-04 was effective for fiscal periods beginning after December 15, 2011. The Company adopted these disclosure requirements effective January 1, 2012, as required. The adoption of ASU 2011-04 did not affect the Company's financial position or results of operations and comprehensive income.

STOCKHOLDERS' EQUITY (Details) (USD \$) In Thousands, except Share data in Millions, unless otherwise specified	3 Months Ended				12 Months Ended				
	Dec. 31, 2012	Sep. 30, 2012	Jun. 30, 2012	Mar. 31, 2012	Dec. 31, 2011	Mar. 31, 2011	Dec. 31, 2012	Dec. 31, 2011	Dec. 31, 2010
Dividends [Abstract]									
<u>Date Declared</u>	Nov. 20, 2012	Aug. 27, 2012	May 29, 2012	Mar. 12, 2012					
<u>Dividend Amount Per Share</u>	\$ 0.125	\$ 0.125	\$ 0.125	\$ 0.125			\$ 0.5	\$ 0	\$ 0
<u>Record Date</u>	Dec. 21, 2012	Sep. 21, 2012	Jun. 21, 2012	Mar. 23, 2012					
<u>Date Paid</u>	Jan. 07, 2013	Oct. 08, 2012	Jul. 09, 2012	Apr. 09, 2012					
<u>Total Dividends</u>	\$ 16,800	\$ 16,800	\$ 17,100	\$ 17,700			\$ 68,372		
<u>Maximum Dividend Amount Per Share</u>							\$ 0.125		
Share Repurchase [Abstract]									
<u>Shares repurchased during the period (in shares)</u>							9.9	10.7	
<u>Amount of increase to the share repurchase program (in hundredths)</u>							5.00%	10.00%	
<u>Amount of increase to the share repurchase program (in shares)</u>					14.4	7.5			
<u>Shares repurchased during the period</u>							\$ 328,000	\$ 327,723	\$ 0
<u>Total remaining common shares authorized to repurchase (in shares)</u>	6.5						6.5		

ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Details) (USD \$)	3 Months Ended	12 Months Ended		
	Mar. 31, 2012	Dec. 31, 2012 regions offerings reporting_units	Dec. 31, 2011 offerings	Dec. 31, 2010 offerings
<u>Total Members [Abstract]</u>				
<u>Members served by Company products</u>		5,000,000		
<u>Significant Customer [Abstract]</u>				
<u>Significant customer as percentage of revenues (in hundredths)</u>		10.00%		
<u>Number of Part D products</u>		3	2	5
<u>Percentage of Medicaid revenue for KY and State of MO</u>		33.20%	23.80%	
<u>Number of Auto Assign Regions</u>		8		
<u>Other Receivables [Abstract]</u>				
<u>Pharmacy rebate receivables</u>		\$ 305,400,000	\$ 280,500,000	
<u>Business Combinations, Accounting for Goodwill and Other Intangibles [Abstract]</u>				
<u>Number of reporting units</u>		6		
<u>Change in Medical Claims Liabilities [Roll Forward]</u>				
<u>Medical liabilities, beginning of year</u>	1,308,507,000	1,308,507,000	1,237,690,000	1,605,407,000
<u>Acquisitions</u>		50,261,000	[1] 0	[1] 71,548,000 [1]
<u>Reported Medical Costs</u>				
<u>Current year</u>		10,984,974,000	9,163,009,000	8,507,460,000
<u>Prior year development</u>		(131,200,000)	(121,607,000)	(241,513,000)
<u>Total reported medical costs</u>		10,853,774,000	9,041,402,000	8,265,947,000
<u>Claim Payments</u>				
<u>Payments for current year</u>		9,721,411,000	7,953,744,000	7,491,891,000
<u>Payments for prior year</u>		1,070,398,000	989,783,000	1,185,476,000
<u>Total claim payments</u>		10,791,809,000	8,943,527,000	8,677,367,000
<u>Change in Part D Related Subsidy Liabilities</u>		(1,819,000)	(27,058,000)	(27,845,000)
<u>Medical liabilities, end of year</u>		1,418,914,000	1,308,507,000	1,237,690,000
<u>Supplemental Information</u>				
<u>Prior year development (in hundredths)</u>		1.50%	[2] 1.50%	[2] 2.20% [2]
<u>Current year paid percent (in hundredths)</u>		88.50%	[3] 86.80%	[3] 88.10% [3]
<u>Comprehensive Income [Abstract]</u>				
<u>Deferred tax provision on unrealized holding gains from investments</u>		21,100,000	18,300,000	4,100,000
<u>Deferred tax provision on reclassification adjustments for gains on investments</u>		15,600,000	6,500,000	4,300,000
<u>CMS Receivables and Payables [Abstract]</u>				

Total Medicare Part D CMS Receivables, net		381,006,000	299,837,000	
Total Medicare Part D CMS Payables, net		(3,091,000)	(3,619,000)	
Revenue Recognition [Abstract]				
Term of run out provision related to quota share arrangements (in years)				3 years
Ceded premium revenue		45,300,000	43,300,000	49,800,000
RADV Release	133,000,000	132,977,000	0	0
Minimum Loss Ratio Large Employer Group (in hundredths)		85.00%		
Minimum Loss Ratio Small Employer Group (in hundredths)		80.00%		
Minimum Loss Ratio Individual (in hundredths)		80.00%		
Contract Acquisition Costs [Abstract]				
Amortization period for acquired contract costs (in years)				1 year
Earnings Per Share [Abstract]				
Potential common stock equivalents excluded from computation of computation of diluted earnings per share (in shares)		5,600,000	6,500,000	10,000,000
Management Services Revenue [Member] Mail Handlers Benefit Plan [Member]				
Significant Customer [Abstract]				
Significant customer as percentage of revenues (in hundredths)		11.70%	10.00%	11.20%
Managed Care Premiums [Member] Federal Medicare Program [Member]				
Significant Customer [Abstract]				
Significant customer as percentage of revenues (in hundredths)		34.20%	32.70%	35.60%
Managed Care Premiums [Member] State-Sponsored Medicaid Program [Member]				
Significant Customer [Abstract]				
Significant customer as percentage of revenues (in hundredths)		21.70%	12.50%	10.90%
Jaguar Merger Subsidiary, Inc. [Member]				
Business Combinations [Abstract]				
Price per share paid in cash		27.30		
Amount of Aetna common share received per Coventry common share		0.3885		
Estimated purchase price		\$		
		7,300,000,000		
Shares of common stock voting at stockholder special meeting		104,941,398		
Percent of shares voting in favor of Merger		99.00%		

Ratio of shares voting in favor of Merger to total outstanding shares of common stock	78.00%
Minimum [Member]	
Property and Equipment [Abstract]	
Estimated useful life of long lived, physical assets	3 years
Business Combinations, Accounting for Goodwill and Other Intangibles [Abstract]	
Amortization of other acquired intangible assets, minimum (in years)	3 years
Maximum [Member]	
Property and Equipment [Abstract]	
Estimated useful life of long lived, physical assets	30 years
Business Combinations, Accounting for Goodwill and Other Intangibles [Abstract]	
Amortization of other acquired intangible assets, minimum (in years)	20 years
[1] Acquisition balances represent medical liabilities of the acquired company as of the applicable acquisition date.	
[2] Prior year reported medical costs in the current year as a percentage of prior year reported medical costs.	
[3] Current year claim payments as a percentage of current year reported medical costs.	

**SEGMENT
INFORMATION (Tables)**

**12 Months Ended
Dec. 31, 2012**

Segment Reporting

[Abstract]

**Operating Results of the
Company's Reportable
Segments Through the Gross
Margin Level**

The tables below summarize the operating results of the Company's reportable segments through the gross margin level, as that is the measure of profitability used by the chief operating decision maker to assess segment performance and make decisions regarding the allocation of resources. A reconciliation of gross margin to operating earnings at a consolidated level is also provided. Total assets by reportable segment are not disclosed as these assets are not reviewed separately by the Company's chief operating decision maker. The dollar amounts in the segment tables are presented in thousands. The Company's segment presentation for the prior years have been reclassified to conform to the 2012 presentation.

	Year Ended December 31, 2012				
	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 5,737,626	\$ 7,236,240	\$ —	\$(47,491)	\$12,926,375
Management services	429,209	—	757,779	—	1,186,988
Total operating revenues	6,166,835	7,236,240	757,779	(47,491)	14,113,363
Medical costs	4,649,073	6,252,192	—	(47,491)	10,853,774
Cost of sales	—	—	266,803	—	266,803
Gross margin	\$ 1,517,762	\$ 984,048	\$ 490,976	\$ —	\$ 2,992,786
Selling, general and administrative					2,080,236
Depreciation and amortization					152,859
Operating earnings					\$ 759,691

	Year Ended December 31, 2011				
	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 6,053,178	\$ 4,990,770	\$ —	\$(28,998)	\$11,014,950
Management services	387,949	—	783,784	—	1,171,733
Total operating revenues	6,441,127	4,990,770	783,784	(28,998)	12,186,683
Medical costs	4,891,471	4,178,929	—	(28,998)	9,041,402
Cost of sales	—	—	283,544	—	283,544
Gross margin	\$ 1,549,656	\$ 811,841	\$ 500,240	\$ —	\$ 2,861,737

Selling, general and administrative	2,016,042
Provider class action - (release)/charge	(159,300)
Depreciation and amortization	136,865
Operating earnings	<u>\$ 868,130</u>

Year Ended December 31, 2010

	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 5,564,834	\$ 4,851,756	\$ —	\$ (1,950)	\$10,414,640
Management services	418,221	—	755,055	—	1,173,276
Total operating revenues	5,983,055	4,851,756	755,055	(1,950)	11,587,916
Medical costs	4,323,704	3,944,193	—	(1,950)	8,265,947
Cost of sales	—	—	252,052	—	252,052
Gross margin	<u>\$ 1,659,351</u>	<u>\$ 907,563</u>	<u>\$ 503,003</u>	<u>\$ —</u>	<u>\$ 3,069,917</u>
Selling, general and administrative					1,961,947
Provider class action - (release)/charge					278,000
Depreciation and amortization					140,685
Operating earnings					<u>\$ 689,285</u>

ACQUISITIONS (Tables)

**12 Months Ended
Dec. 31, 2012**

[Business Combinations](#)

[\[Abstract\]](#)

[Business combination](#)

The following table summarizes the business combinations for the three years ended December 31, 2012. The purchase price, inclusive of all retroactive balance sheet settlements to date, is presented below (in millions):

	Effective Date	Market	Price
Preferred Health Systems, Inc. ("PHS")	February 1, 2010	Kansas	\$ 94.3
MHP, Inc. ("MHP")	October 1, 2010	Missouri & Arkansas	\$ 112.3
Children's Mercy's Family Health Partners, Inc. ("FHP")	January 1, 2012	Kansas & Missouri	\$ 52.1

**SEGMENT
INFORMATION**

**12 Months Ended
Dec. 31, 2012**

Segment Reporting

[Abstract]

SEGMENT INFORMATION **SEGMENT INFORMATION**

During the first quarter of 2012, the Company reorganized the executive management team to better align resources and provide continued focus on areas of future growth. As a result of this reorganization, the Company realigned its segments during the first quarter of 2012 to reflect the manner in which the chief operating decision maker reviews financial information. As a result, the Company has the following three reportable segments: Commercial Products, Government Programs and Workers' Compensation. Each of these segments, which the Company also refers to as "Divisions," is separately managed and provides separate operating results that are evaluated by the Company's chief operating decision maker.

The Commercial Products Division is primarily comprised of the Company's traditional health plan based Commercial and Individual Risk business. Additionally, through this Division the Company contracts with various federal employee organizations to provide health insurance benefits under the Federal Employees Health Benefits Program ("FEHBP") and offers administrative services only products to businesses that self-insure their health benefits managed care. This Division also contains the dental services, network rental and behavioral health benefits products.

The Government Programs Division includes the Company's Medicare Part D and traditional health plan based Medicare Advantage CCP and Medicaid products.

The Workers' Compensation Division is comprised of fee-based, managed care services, such as provider network access, bill review, pharmacy benefit management, durable medical equipment and ancillary services, and care management services to underwriters and administrators of workers' compensation insurance.

The tables below summarize the operating results of the Company's reportable segments through the gross margin level, as that is the measure of profitability used by the chief operating decision maker to assess segment performance and make decisions regarding the allocation of resources. A reconciliation of gross margin to operating earnings at a consolidated level is also provided. Total assets by reportable segment are not disclosed as these assets are not reviewed separately by the Company's chief operating decision maker. The dollar amounts in the segment tables are presented in thousands. The Company's segment presentation for the prior years have been reclassified to conform to the 2012 presentation.

	Year Ended December 31, 2012				
	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 5,737,626	\$ 7,236,240	\$ —	\$ (47,491)	\$12,926,375
Management services	429,209	—	757,779	—	1,186,988
Total operating revenues	6,166,835	7,236,240	757,779	(47,491)	14,113,363
Medical costs	4,649,073	6,252,192	—	(47,491)	10,853,774
Cost of sales	—	—	266,803	—	266,803
Gross margin	\$ 1,517,762	\$ 984,048	\$ 490,976	\$ —	\$ 2,992,786

Selling, general and administrative	2,080,236
Depreciation and amortization	152,859
Operating earnings	<u>\$ 759,691</u>

Year Ended December 31, 2011

	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 6,053,178	\$ 4,990,770	\$ —	\$ (28,998)	\$11,014,950
Management services	387,949	—	783,784	—	1,171,733
Total operating revenues	6,441,127	4,990,770	783,784	(28,998)	12,186,683
Medical costs	4,891,471	4,178,929	—	(28,998)	9,041,402
Cost of sales	—	—	283,544	—	283,544
Gross margin	\$ 1,549,656	\$ 811,841	\$ 500,240	\$ —	\$ 2,861,737
Selling, general and administrative					2,016,042
Provider class action - (release)/charge					(159,300)
Depreciation and amortization					136,865
Operating earnings					<u>\$ 868,130</u>

Year Ended December 31, 2010

	Commercial Products Division	Government Programs Division	Workers' Compensation	Elim.	Total
Operating revenues					
Managed care premiums	\$ 5,564,834	\$ 4,851,756	\$ —	\$ (1,950)	\$10,414,640
Management services	418,221	—	755,055	—	1,173,276
Total operating revenues	5,983,055	4,851,756	755,055	(1,950)	11,587,916
Medical costs	4,323,704	3,944,193	—	(1,950)	8,265,947
Cost of sales	—	—	252,052	—	252,052
Gross margin	\$ 1,659,351	\$ 907,563	\$ 503,003	\$ —	\$ 3,069,917
Selling, general and administrative					1,961,947
Provider class action - (release)/charge					278,000
Depreciation and amortization					140,685

Operating earnings

\$ 689,285

**GOODWILL AND OTHER
INTANGIBLE ASSETS**
(Tables)

**12 Months Ended
Dec. 31, 2012**

[Goodwill and Intangible Assets](#)

[Disclosure \[Abstract\]](#)

[Goodwill](#)

The changes in the carrying amount of goodwill, by reporting segment, for the years ended December 31, 2012 and 2011 were as follows (in thousands):

	Commercial Products	Government Programs	Workers' Compensation	Total
Balance, December 31, 2010	\$ 1,516,745	\$ 227,183	\$ 806,642	\$ 2,550,570
Acquisition of PHS	4,164	—	—	4,164
Acquisition of MHP	4,033	838	—	4,871
Deferred tax adjustments	(6,684)	(4,087)	—	(10,771)
Balance, December 31, 2011	\$ 1,518,258	\$ 223,934	\$ 806,642	\$ 2,548,834
Acquisition of FHP	—	42,654	—	42,654
Balance, December 31, 2012	\$ 1,518,258	\$ 266,588	\$ 806,642	\$ 2,591,488

[Other intangible asset](#)

The other intangible asset balances are as follows (in thousands):

	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Amortization Period
As of December 31, 2012				
Amortized other intangible assets				
Customer Lists	\$ 596,162	\$ 406,272	\$ 189,890	7-15 Years
HMO Licenses	12,600	8,907	3,693	20 Years
Provider Networks	63,300	24,191	39,109	15-20 Years
Trade Name	3,449	3,449	—	3-4 Years
Total amortized other intangible assets	\$ 675,511	\$ 442,819	\$ 232,692	
Unamortized other intangible assets				
Trade Name	\$ 85,900	\$ —	\$ 85,900	—
Total unamortized other intangible assets	\$ 85,900	\$ —	\$ 85,900	
Total other intangible assets	\$ 761,411	\$ 442,819	\$ 318,592	

As of December 31, 2011

Amortized other intangible assets

Customer Lists	\$ 579,062	\$ 344,111	\$ 234,951	7-15 Years
HMO Licenses	12,600	8,312	4,288	20 Years
Provider Networks	63,200	20,895	42,305	15-20 Years
Trade Names	3,449	3,360	89	3-4 Years
Total amortized other intangible assets	\$ 658,311	\$ 376,678	\$ 281,633	

Unamortized other intangible assets				
Trade Name	\$ 85,900	\$ —	\$ 85,900	—
Total unamortized other intangible assets	\$ 85,900	\$ —	\$ 85,900	
Total other intangible assets	\$ 744,211	\$ 376,678	\$ 367,533	

OTHER INCOME, NET
OTHER INCOME, NET
(Tables)

12 Months Ended
Dec. 31, 2012

[Other Income and Expenses](#)

[\[Abstract\]](#)

[Interest and Other Income](#)

[\[Table Text Block\]](#)

The following table presents the components of Other income, net for the years ended December 31, 2012, 2011 and 2010 (in millions):

	Years Ended December 31,		
	2012	2011	2010
Interest income	\$ 71.1	\$ 69.4	\$ 70.8
Gains on sales of investments	\$ 40.4	\$ 17.0	\$ 11.0
Other income	\$ 12.8	\$ 2.6	\$ (4.1)
Other income, net	\$ 124.3	\$ 89.0	\$ 77.7

DEBT (Details) (USD \$)**12 Months Ended**
Dec. 31, 2012 Dec. 31, 2011**Debt Instrument [Line Items]**

<u>Total debt, including current portion</u>	\$ 1,585,190,000	\$ 1,818,603,000
<u>Less current portion of total debt</u>	0	233,903,000
<u>Total long-term debt</u>	1,585,190,000	1,584,700,000

Aggregate maturities of debt [Abstract]

<u>2013</u>	0	
<u>2014</u>	375,097,000	
<u>2015</u>	228,845,000	
<u>2016</u>	0	
<u>2017</u>	383,235,000	
<u>Thereafter</u>	600,000,000	
<u>Total</u>	1,587,177,000	

Senior notes 5.875% due 1/15/12 [Member]

Debt Instrument [Line Items]

<u>Total debt, including current portion</u>	0	233,903,000
<u>Stated interest rate (in hundredths)</u>	5.875%	5.875%
<u>Maturity date</u>	Jan. 15, 2012	Jan. 15, 2012
<u>Repayment of senior notes</u>	233,900,000	

Senior notes 6.300% Due 8/15/14 [Member]

Debt Instrument [Line Items]

<u>Total debt, including current portion</u>	374,718,000	374,490,000
<u>Stated interest rate (in hundredths)</u>	6.30%	6.30%
<u>Maturity date</u>	Aug. 15, 2014	Aug. 15, 2014
<u>Unamortized discount</u>	379,000	

Senior notes 6.125% due 1/15/15 [Member]

Debt Instrument [Line Items]

<u>Total debt, including current portion</u>	228,845,000	228,845,000
<u>Stated interest rate (in hundredths)</u>	6.125%	6.125%
<u>Maturity date</u>	Jan. 15, 2015	Jan. 15, 2015

Senior notes 5.950% due 3/15/17 [Member]

Debt Instrument [Line Items]

<u>Total debt, including current portion</u>	382,639,000	382,497,000
<u>Stated interest rate (in hundredths)</u>	5.95%	5.95%
<u>Maturity date</u>	Mar. 15, 2017	Mar. 15, 2017
<u>Unamortized discount</u>	596,000	

Senior notes 5.450% Due 6/7/21 [Member]

Debt Instrument [Line Items]

<u>Total debt, including current portion</u>	598,988,000	598,868,000
<u>Stated interest rate (in hundredths)</u>	5.45%	5.45%
<u>Maturity date</u>	Jun. 07, 2021	Jun. 07, 2021
<u>Unamortized discount</u>	1,012,000	

Aggregate principal amount of senior notes		600,000,000
Issue Price	99.80%	
Revolving Credit Due 2012 [Member]		
Debt Instrument [Line Items]		
Repayment of revolving credit facility		380,000,000
Revolving Credit Due 2016 [Member]		
Debt Instrument [Line Items]		
Total debt, including current portion	0	
Unsecured revolving credit agreement	750,000,000	
Maximum borrowing capacity under revolving credit agreement	\$ 1,000,000,000	
Commitment fees under revolving credit agreement, minimum (in hundredths)	0.20%	
Commitment fees under revolving credit agreement, maximum (in hundredths)	0.40%	
Leverage ratio required under debt covenants	3 to 1	
Basis spread for Eurodollar Rate advances, minimum (in hundredths)	1.05%	
Basis spread for Eurodollar Rate advances, maximum (in hundredths)	1.85%	
Term of Revolving Credit Facility	5	

Consolidated Balance Sheets
(USD \$)
In Thousands, unless
otherwise specified

	Dec. 31,	Dec. 31,
	2012	2011
<u>Current assets:</u>		
<u>Cash and cash equivalents</u>	\$ 1,399,162	\$ 1,579,003
<u>Short-term investments</u>	121,742	116,205
<u>Accounts receivable, net of allowance of \$3,336 and \$4,716 as of December 31, 2012 and 2011, respectively</u>	272,077	270,263
<u>Other receivables, net</u>	892,815	717,736
<u>Other current assets</u>	196,323	286,301
<u>Total current assets</u>	2,882,119	2,969,508
<u>Long-term investments</u>	2,658,582	2,635,309
<u>Property and equipment, net</u>	266,818	255,485
<u>Goodwill</u>	2,591,488	2,548,834
<u>Other intangible assets, net</u>	318,592	367,533
<u>Other long-term assets</u>	33,389	36,863
<u>Total assets</u>	8,750,988	8,813,532
<u>Current liabilities:</u>		
<u>Medical liabilities</u>	1,418,914	1,308,507
<u>Accounts payable and other accrued liabilities</u>	488,175	695,235
<u>Deferred revenue</u>	137,981	114,510
<u>Current portion of long-term debt</u>	0	233,903
<u>Total current liabilities</u>	2,045,070	2,352,155
<u>Long-term debt</u>	1,585,190	1,584,700
<u>Other long-term liabilities</u>	397,813	365,686
<u>Total liabilities</u>	4,028,073	4,302,541
<u>Stockholders' equity:</u>		
<u>Common stock, \$.01 par value; 570,000 authorized 197,080 issued and 134,573 outstanding in 2012 193,469 issued and 141,172 outstanding in 2011</u>	1,971	1,935
<u>Treasury stock, at cost; 62,507 in 2012; 52,297 in 2011</u>	(1,920,749)	(1,583,313)
<u>Additional paid-in capital</u>	1,970,877	1,848,995
<u>Accumulated other comprehensive income, net</u>	69,220	60,469
<u>Retained earnings</u>	4,601,596	4,182,905
<u>Total stockholders' equity</u>	4,722,915	4,510,991
<u>Total liabilities and stockholders' equity</u>	\$ 8,750,988	\$ 8,813,532

SEGMENT INFORMATION (Details) (USD \$) In Thousands, unless otherwise specified	3 Months Ended								12 Months Ended		
	Dec. 31, 2012	Sep. 30, 2012	Jun. 30, 2012	Mar. 31, 2012	Dec. 31, 2011	Sep. 30, 2011	Jun. 30, 2011	Mar. 31, 2011	Dec. 31, 2012 segments	Dec. 31, 2011	Dec. 31, 2010
Segment Reporting											
[Abstract]											
Number of reportable segments									3		
Operating revenues:											
Managed care premiums									12,926,375	\$ 11,014,950	\$ 10,414,640
Management services									1,186,988	1,171,733	1,173,276
Total operating revenues	3,445,817	3,457,783	3,517,796	3,691,967 ^[1]	3,129,156	2,975,543	3,033,046 ^[2]	3,048,938	14,113,363	12,186,683	11,587,916
Medical costs									10,853,774	9,041,402	8,265,947
Cost of sales									266,803	283,544	252,052
Gross margin									2,992,786	2,861,737	3,069,917
Selling, general and administrative									2,080,236	2,016,042	1,961,947
Provider class action - (release) / charge									0	(159,300)	278,000
Depreciation and amortization									152,859	136,865	140,685
Operating earnings	178,534	159,478	145,203	276,476	^[1] 148,943	192,613	355,101	^[2] 171,473	759,691	868,130	689,285
Commercial Products Division [Member]											
Operating revenues:											
Managed care premiums									5,737,626	6,053,178	5,564,834
Management services									429,209	387,949	418,221
Total operating revenues									6,166,835	6,441,127	5,983,055
Medical costs									4,649,073	4,891,471	4,323,704
Cost of sales									0	0	0
Gross margin									1,517,762	1,549,656	1,659,351
Government Programs Division [Member]											
Operating revenues:											
Managed care premiums									7,236,240	4,990,770	4,851,756
Management services									0	0	0
Total operating revenues									7,236,240	4,990,770	4,851,756
Medical costs									6,252,192	4,178,929	3,944,193
Cost of sales									0	0	0
Gross margin									984,048	811,841	907,563
Workers' Compensation [Member]											
Operating revenues:											
Managed care premiums									0	0	0
Management services									757,779	783,784	755,055
Total operating revenues									757,779	783,784	755,055
Medical costs									0	0	0
Cost of sales									266,803	283,544	252,052
Gross margin									490,976	500,240	503,003
Elimination [Member]											
Operating revenues:											
Managed care premiums									(47,491)	(28,998)	(1,950)
Management services									0	0	0
Total operating revenues									(47,491)	(28,998)	(1,950)
Medical costs									(47,491)	(28,998)	(1,950)
Cost of sales									0	0	0
Gross margin									0	\$ 0	\$ 0

[1] During the quarter ended March 31, 2012, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of these changes, the Company recorded a non-recurring pre-tax adjustment to earnings of \$133.0 million during the

first quarter of 2012. See Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional information.

[2] On May 27, 2011, the court entered an order of final approval of a settlement and, accordingly, the Company recorded a non-recurring pre-tax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

**Consolidated Statements of
Cash Flows (USD \$)
In Thousands, unless
otherwise specified**

12 Months Ended

	Dec. 31, 2012	Dec. 31, 2011	Dec. 31, 2010
<u>Cash flows from operating activities:</u>			
<u>Net earnings</u>	\$ 487,063	\$ 543,105	\$ 438,616
<u>Adjustments to reconcile net earnings to cash provided by operating activities:</u>			
<u>Depreciation and amortization</u>	152,859	136,865	140,685
<u>Amortization of stock compensation</u>	29,643	40,530	40,532
<u>Deferred income tax provision / (benefit)</u>	27,896	35,760	(27,364)
<u>RADV Release</u>	(132,977)	0	0
<u>RADV Release – deferred tax adjustment</u>	50,531	0	0
<u>Provider class action – (release) / charge</u>	0	(159,300)	278,000
<u>Provider class action – deferred tax adjustment</u>	0	58,145	(103,385)
<u>Other adjustments</u>	(27,731)	13,968	18,586
<u>Changes in assets and liabilities, net of effects of the purchase of subsidiaries:</u>			
<u>Provider class action – settlement</u>	0	(150,500)	0
<u>Accounts receivable, net</u>	22,508	7,287	(2,389)
<u>Other receivables, net</u>	(168,479)	(198,479)	(2,399)
<u>Medical liabilities</u>	57,073	68,272	(439,265)
<u>Accounts payable and other accrued liabilities</u>	(76,561)	68,605	(46,174)
<u>Other changes in assets and liabilities</u>	48,819	(63,099)	(23,191)
<u>Net cash from operating activities</u>	470,644	401,159	272,252
<u>Cash flows from investing activities:</u>			
<u>Capital expenditures, net</u>	(89,064)	(62,085)	(63,257)
<u>Proceeds from sales of investments</u>	1,367,133	1,790,877	561,457
<u>Proceeds from maturities of investments</u>	247,524	261,753	573,625
<u>Purchases of investments</u>	(1,595,596)	(2,584,935)	(819,808)
<u>Payments for acquisitions, net</u>	(54,945)	(7,616)	(102,356)
<u>Net cash from investing activities</u>	(124,948)	(602,006)	149,661
<u>Cash flows from financing activities:</u>			
<u>Proceeds from issuance of stock</u>	87,671	44,624	15,484
<u>Payments for repurchase of stock</u>	(339,985)	(336,219)	(4,888)
<u>Proceeds from issuance of debt, net</u>	0	589,867	0
<u>Repayment of debt</u>	(233,903)	(380,029)	0
<u>Excess tax benefit from stock compensation</u>	12,210	7,619	2,925
<u>Payments for cash dividends</u>	(51,530)	0	0
<u>Net cash from financing activities</u>	(525,537)	(74,138)	13,521
<u>Net change in cash and cash equivalents</u>	(179,841)	(274,985)	435,434
<u>Cash and cash equivalents at beginning of period</u>	1,579,003	1,853,988	1,418,554
<u>Cash and cash equivalents at end of period</u>	1,399,162	1,579,003	1,853,988
<u>Supplemental disclosure of cash flow information:</u>			

<u>Cash paid for interest</u>	102,238	91,875	77,973
<u>Income taxes paid, net</u>	\$ 175,511	\$ 264,556	\$ 471,479

INCOME TAXES (Details)
(USD \$)

12 Months Ended
Dec. 31, 2012 Dec. 31, 2011 Dec. 31, 2010

Current provision [Abstract]

<u>Federal</u>	\$	\$	\$
	200,766,000	199,986,000	350,451,000
<u>State</u>	18,279,000	21,105,000	28,216,000

Deferred provision/(benefit) [Abstract]

<u>Federal</u>	62,643,000	86,483,000	(117,600,000)
<u>State</u>	15,784,000	7,422,000	(13,149,000)
<u>Income tax expense</u>	297,472,000	314,996,000	247,918,000

Effective Tax Rate Reconciliation [Abstract]

<u>Statutory federal tax rate (in hundredths)</u>	35.00%	35.00%	35.00%
<u>State income taxes, net of federal benefit (in hundredths)</u>	3.08%	2.64%	1.56%
<u>Tax exempt investment income (in hundredths)</u>	(1.35%)	(0.97%)	(1.34%)
<u>Remuneration disallowed (in hundredths)</u>	1.35%	0.51%	0.55%
<u>Other (in hundredths)</u>	(0.16%)	(0.47%)	0.34%
<u>Effective tax rate (in hundredths)</u>	37.92%	36.71%	36.11%

Deferred tax assets [Abstract]

<u>Net operating loss carryforward</u>	37,203,000	50,913,000	
<u>Deferred compensation</u>	42,990,000	82,747,000	
<u>Deferred revenue</u>	9,750,000	8,540,000	
<u>Medical liabilities</u>	61,631,000	55,442,000	
<u>Accounts receivable</u>	1,039,000	1,499,000	
<u>Other accrued liabilities</u>	44,160,000	96,429,000	
<u>Unrealized capital losses</u>	153,000	1,415,000	
<u>Other assets</u>	12,361,000	14,435,000	
<u>Gross deferred tax assets</u>	209,287,000	311,420,000	
<u>Less valuation allowance</u>	(2,335,000)	(4,168,000)	
<u>Deferred tax asset</u>	206,952,000	307,252,000	

Deferred tax liabilities [Abstract]

<u>Unrealized gain on securities</u>	(41,746,000)	(36,226,000)	
<u>Other liabilities</u>	(4,798,000)	(11,119,000)	
<u>Depreciation</u>	(10,127,000)	(12,119,000)	
<u>Intangibles</u>	(169,243,000)	(179,802,000)	
<u>Internally developed software</u>	(30,553,000)	(28,744,000)	
<u>Tax liability of limited partnership investment</u>	(5,332,000)	(11,719,000)	
<u>Gross deferred tax liabilities</u>	(261,799,000)	(279,729,000)	
<u>Net deferred tax (liability) asset</u>	(54,847,000)	[1] 27,523,000	[1]

Operating Loss Carryforwards [Line Items]

<u>Deferred tax asset - current assets</u>	132,500,000	181,800,000	
<u>Deferred tax asset - noncurrent assets (liabilities)</u>	187,300,000	154,200,000	
<u>Operating loss carryforwards, valuation allowance</u>	2,300,000	4,200,000	
<u>Unrecognized tax benefits that would impact effective tax rate</u>	34,400,000	38,200,000	

<u>Accrued interest and penalties, net of related tax benefit, recognized in statement of financial position</u>	9,300,000	10,400,000	
<u>Accrued interest and penalties, net of related tax benefit, recognized in the statement of operations</u>	2,800,000	3,300,000	4,000,000
<u>Unrecognized Tax Benefits [Roll Forward]</u>			
<u>Gross unrecognized tax benefits - beginning balance</u>	85,432,000	136,255,000	129,084,000
<u>Gross increases to tax positions taken in the current period</u>	53,308,000	46,949,000	100,426,000
<u>Gross increases to tax positions taken in prior periods</u>	3,568,000	2,985,000	7,128,000
<u>Gross decreases to tax positions taken in prior periods</u>	(49,413,000)	(92,390,000)	(94,712,000)
<u>Decrease due to settlements with tax authorities</u>	(1,722,000)	0	0
<u>Decreases due to a lapse of statute of limitations</u>	(3,674,000)	(8,367,000)	(5,671,000)
<u>Gross unrecognized tax benefits - ending balance</u>	87,499,000	85,432,000	136,255,000
Federal [Member]			
<u>Operating Loss Carryforwards [Line Items]</u>			
<u>Net operating loss carryforwards</u>	93,500,000		
State Taxes [Member]			
<u>Operating Loss Carryforwards [Line Items]</u>			
<u>Net operating loss carryforwards</u>	\$		
	224,700,000		

[1] Includes \$132.5 million and \$181.8 million classified as other current assets at December 31, 2012 and 2011, respectively, and \$187.3 million and \$154.2 million classified as other long-term liabilities at December 31, 2012 and 2011, respectively.

**FAIR VALUE
MEASUREMENTS (Tables)**

**12 Months Ended
Dec. 31, 2012**

[Fair Value Disclosures](#)

[\[Abstract\]](#)

[Financial assets measured at
fair value on a recurring basis](#)

The following table presents the fair value hierarchy for the Company's financial assets measured at fair value on a recurring basis at December 31, 2012 and 2011 (in thousands):

	Total	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3
At December 31, 2012				
Cash and cash equivalents	\$1,399,162	\$1,218,046	\$ 181,116	\$ —
State and municipal bonds	1,253,789	—	1,253,789	—
U.S. Treasury securities	78,931	78,931	—	—
Government-sponsored enterprise securities	73,532	—	73,532	—
Residential mortgage-backed securities	312,641	—	312,641	—
Commercial mortgage-backed securities	21,590	—	21,590	—
Asset-backed securities	23,626	—	23,626	—
Corporate debt and other securities	991,610	—	991,610	—
Total	\$4,154,881	\$1,296,977	\$ 2,857,904	\$ —

	Total	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3
At December 31, 2011				
Cash and cash equivalents	\$1,579,003	\$1,449,883	\$ 129,120	\$ —
State and municipal bonds	1,032,954	—	1,032,954	—
U.S. Treasury securities	91,340	91,340	—	—
Government-sponsored enterprise securities	143,278	—	143,278	—
Residential mortgage-backed securities	368,798	—	368,798	—
Commercial mortgage-backed securities	14,825	—	14,825	—
Asset-backed securities	13,504	—	13,504	—
Corporate debt and other securities	1,065,500	11,598	1,053,902	—

[Summary of changes in fair value of Level 3 financial assets](#)

Total	\$4,309,202	\$1,552,821	\$ 2,756,381	\$ —
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The following table provides a summary of changes in the fair value of the Company's Level 3 financial assets for the year ended December 31, 2011 (in thousands):

Year Ended December 31, 2011	Total Level 3	Mortgage-backed securities	Asset-backed securities	Corporate and other
Beginning Balance, January 1, 2011	\$ 1,077	\$ 220	\$ 127	\$ 730
Transfers to (from) Level 3 ⁽¹⁾	(856)	(258)	(119)	(479)
Total gains or losses (realized / unrealized)				
Included in earnings	107	16	7	84
Included in other comprehensive income	(55)	38	(8)	(85)
Purchases, issuances, sales and settlements				
Purchases	—	—	—	—
Issuances	—	—	—	—
Sales	(273)	(16)	(7)	(250)
Settlements	—	—	—	—
Ending Balance, December 31, 2011	\$ —	\$ —	\$ —	\$ —

⁽¹⁾ The Company no longer relied upon broker quotes or other models involving unobservable inputs to value these securities, as there were sufficient observable inputs (e.g., trading activity) to validate the reported fair value. As a result, the Company transferred all securities from Level 3 to Level 2 during the year ended December 31, 2011.

CONCENTRATIONS OF CREDIT RISK

**12 Months Ended
Dec. 31, 2012**

Risks and Uncertainties

[Abstract]

CONCENTRATIONS OF CREDIT RISK

CONCENTRATIONS OF CREDIT RISK

The Company's financial instruments that are exposed to credit risk consist primarily of cash equivalents, investments in fixed income securities and accounts receivable. The Company invests its excess cash in state and municipal bonds, U.S. Treasury and agency securities, mortgage-backed securities, asset-backed securities, corporate debt and other securities. Investments in marketable securities are managed within guidelines established by the Board of Directors, which only allow for the purchase of investment-grade fixed income securities and limits exposure to any one issuer. The Company's financial instruments are reported at fair value. There is some credit risk associated with these instruments.

The Company is a provider of health insurance coverage to the State of Illinois employees and their dependents. As of December 31, 2012, the Company has an outstanding premium receivable balance from the State of Illinois of approximately \$32.2 million which represents seven months of health insurance premiums. As the receivable is from a governmental entity which has been making payments, the Company believes that the full receivable balance will ultimately be realized and therefore the Company has not reserved against the outstanding balance. The Company's regulated subsidiaries are required to submit statutory-basis financial statements to state regulatory agencies. For those financial statements, in accordance with state regulations, this receivable is being treated as an admitted asset in its entirety.

Concentration of credit risk with respect to receivables is limited due to the large number of customers comprising the Company's customer base and their breakdown among geographical locations. The Company believes the allowance for doubtful accounts adequately provides for estimated losses as of December 31, 2012. The Company has a risk of incurring losses if such allowances are not adequate.

The Company contracts with a pharmacy benefit management ("PBM") vendor to manage the pharmacy benefits for its members and to provide rebate administration services on behalf of the Company. As of December 31, 2012, the Company had pharmacy rebate receivables of \$305.4 million due from the PBM vendor resulting from the normal cycle of rebate processing, data submission and collection of rebates. The Company has credit risk due to the concentration of receivables with this single vendor although the Company does not consider the associated credit risk to be significant. The Company only records the pharmacy rebate receivables to the extent that the amounts are deemed probable of collection.

DEBT (Tables)**12 Months Ended
Dec. 31, 2012****[Debt Disclosure \[Abstract\]](#)
Outstanding debt**

The Company's outstanding debt was as follows at December 31, 2012 and 2011 (in thousands):

	December 31, 2012	December 31, 2011
5.875% Senior notes due 1/15/12	\$ —	\$ 233,903
6.300% Senior notes due 8/15/14, net of unamortized discount of \$379 at December 31, 2012	374,718	374,490
6.125% Senior notes due 1/15/15	228,845	228,845
5.950% Senior notes due 3/15/17, net of unamortized discount of \$596 at December 31, 2012	382,639	382,497
5.450% Senior notes due 6/7/21, net of unamortized discount of \$1,012 at December 31, 2012	598,988	598,868
Total debt, including current portion	1,585,190	1,818,603
Less current portion of total debt	—	233,903
Total long-term debt	\$ 1,585,190	\$ 1,584,700

Aggregate maturities of debt

As of December 31, 2012, the aggregate maturities of debt based on their contractual terms, gross of unamortized discount, were as follows (in thousands):

Year	Amount
2013	\$ —
2014	375,097
2015	228,845
2016	—
2017	383,235
Thereafter	600,000
Total	\$ 1,587,177

**QUARTERLY FINANCIAL
DATA (UNAUDITED)**

**12 Months Ended
Dec. 31, 2012**

[Quarterly Financial
Information Disclosure](#)

[\[Abstract\]](#)

[QUARTERLY FINANCIAL
DATA \(UNAUDITED\)](#)

QUARTERLY FINANCIAL DATA (UNAUDITED)

The following is a summary of unaudited quarterly results of operations (in thousands, except per share data) for the years ended December 31, 2012 and 2011. Due to rounding of quarterly results, total amounts for each year may differ immaterially from the annual results.

	Quarters Ended			
	March 31, 2012 ⁽¹⁾	June 30, 2012	September 30, 2012	December 31, 2012
Operating revenues	\$ 3,691,967	\$ 3,517,796	\$ 3,457,783	\$ 3,445,817
Operating earnings	276,476	145,203	159,478	178,534
Earnings before income taxes	275,353	151,018	167,078	191,086
Net earnings	170,719	91,743	105,259	119,341
Basic earnings per common share	1.21	0.65	0.79	0.89
Diluted earnings per common share	1.20	0.65	0.78	0.88

	Quarters Ended			
	March 31, 2011	June 30, 2011 ⁽²⁾	September 30, 2011	December 31, 2011
Operating revenues	\$ 3,048,938	\$ 3,033,046	\$ 2,975,543	\$ 3,129,156
Operating earnings	171,473	355,101	192,613	148,943
Earnings before income taxes	170,904	356,341	187,299	143,557
Net earnings	110,233	224,495	122,681	85,696
Basic earnings per common share	0.74	1.51	0.84	0.60
Diluted earnings per common share	0.73	1.50	0.83	0.60

(1) During the quarter ended March 31, 2012, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of these changes, the Company recorded a non-recurring pre-tax adjustment to earnings of \$133.0 million during the first quarter of 2012. See Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional information.

(2) On May 27, 2011, the court entered an order of final approval of a settlement and, accordingly, the Company recorded a non-recurring pre-tax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

**ORGANIZATION AND
SUMMARY OF
SIGNIFICANT
ACCOUNTING POLICIES**

12 Months Ended

Dec. 31, 2012

**Organization, Consolidation
and Presentation of
Financial Statements**

[Abstract]

**ORGANIZATION AND
SUMMARY OF**

**SIGNIFICANT
ACCOUNTING POLICIES**

**ORGANIZATION, SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND
SIGNIFICANT EVENTS**

Coventry Health Care, Inc. (together with its subsidiaries, the “Company” or “Coventry”) is a diversified national managed health care company based in Bethesda, Maryland, dedicated to delivering high-quality health care solutions at an affordable price. The Company provides a full portfolio of risk and fee-based products including Medicare and Medicaid programs, group and individual health insurance, workers’ compensation solutions, and network rental services. With a presence in every state in the nation, Coventry’s products currently serve approximately 5 million individuals helping them receive the greatest possible value for their health care investment.

Since the Company began operations in 1987 with the acquisition of the American Service Companies entities, including Coventry Health and Life Insurance Company, the Company has grown substantially through acquisitions. See Note C, Acquisitions, to the consolidated financial statements for information on the Company’s recent acquisitions.

Proposed Merger

On August 19, 2012, the Company, Aetna Inc. (“Aetna”) and Jaguar Merger Subsidiary, Inc. (“Merger Sub”) entered into an Agreement and Plan of Merger, pursuant to which, subject to the satisfaction or waiver of certain conditions, Merger Sub will be merged with and into Coventry, with the Company surviving the merger as a wholly-owned subsidiary of Aetna (the “Merger”). A copy of the Agreement and Plan of Merger was filed as Exhibit 2.1 to the Company’s Current Report on Form 8-K filed on August 20, 2012. The Company subsequently entered into Amendment No. 1 and Amendment No. 2 to the Agreement and Plan of Merger, which were filed as Exhibits 2.1 to the Company’s Current Report on Form 8-K filed on October 23, 2012 and November 21, 2012, respectively. As used herein, the “Merger Agreement” means the Agreement and Plan of Merger, by and among Coventry, Aetna and Merger Sub, as amended. Under the terms of the Merger Agreement, the Company’s shareholders will receive \$27.30 in cash, without interest, and 0.3885 of an Aetna common share for each share of Coventry common stock. The total transaction was estimated at approximately \$7.3 billion, including the assumption of Coventry debt, based on the closing price of Aetna common shares on August 17, 2012.

On November 21, 2012, the Company’s stockholders voted at the stockholder special meeting to approve the adoption of the Merger Agreement. Of the 104,941,398 shares voting at the special meeting of stockholders, more than 99% voted in favor of the adoption of the Merger Agreement, which represented approximately 78% of the Company’s total outstanding shares of common stock as of the October 15, 2012 record date.

The consummation of the Merger is subject to customary closing conditions, including, among others, the absence of certain legal impediments to the consummation of the Merger, the receipt of specified governmental consents and approvals, the early termination or expiration of the waiting period under the Hart-Scott-Rodino Antitrust Improvement Act of 1976, and, subject to certain exceptions, the accuracy of representations and warranties made by Coventry and Aetna, respectively, and compliance by Coventry and Aetna with their respective obligations under the Merger Agreement. The Merger is not expected to close until mid-2013.

Significant Accounting Policies

Basis of Presentation – The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States and include the accounts of the Company and its subsidiaries. All inter-company transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the current year presentation.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those amounts.

Significant Customers – The Company’s health plan commercial risk products are diversified across a large customer base and no customer group comprises 10% or more of Coventry’s managed care premiums. The Company received 11.7%, 10.0% and 11.2% of its management services revenue from a single customer, Mail Handlers Benefit Plan (“MHBP”), for the years ended December 31, 2012, 2011 and 2010, respectively.

The Company received 34.2%, 32.7% and 35.6% of its managed care premiums for the years ended December 31, 2012, 2011 and 2010, respectively, from the federal Medicare program throughout its various health plan markets and from national Medicare Part D products. The increase in 2012 is primarily due to higher Medicare Part D membership as a result of the addition of eight auto assign regions in 2012 as well as an increase in product offerings from two in 2011 to three in 2012. The decline in 2011 is primarily due to lower Medicare Part D membership as a result of the loss of auto assign regions as well as a reduction in product offerings from five in 2010 and two in 2011.

The Company also received 21.7%, 12.5% and 10.9% of its managed care premiums for the years ended December 31, 2012, 2011 and 2010, respectively, from state-sponsored Medicaid programs throughout its various health plan markets. The increase in 2012 is primarily as a result of the contract with the Commonwealth of Kentucky to provide services for the Commonwealth’s Medicaid program and the acquisition of Children’s Mercy’s Family Health Partners (“FHP”) with Medicaid membership in Kansas and Missouri. The Kentucky contract was awarded effective in the fourth quarter of 2011, and the acquisition of FHP was completed in the first quarter of 2012. The increase is also due to same-store growth in the Company’s Missouri market and expansion into new regions in the Company’s Nebraska, Pennsylvania and Virginia markets during the third quarter of 2012. In 2012, the Commonwealth of Kentucky and the State of Missouri accounted for 33.2%, and 23.8% of the Company’s Medicaid premiums, respectively.

Cash and Cash Equivalents – Cash and cash equivalents consist principally of money market funds, commercial paper, certificates of deposit, and Treasury bills. The Company considers all highly liquid securities purchased with an original maturity of three months or less to be cash equivalents.

Investments – The Company accounts for investments in accordance with the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Codification (“ASC”) Topic 320-10, “Accounting for Certain Investments in Debt and Equity Securities,” ASC Topic 320-10, “Accounting for Debt Securities After an Other-than-Temporary Impairment,” and Accounting Standards Update (“ASU”) 2010-6, “Improving Disclosures about Fair Value Measurements.” The Company invests primarily in fixed income securities and classifies all of its investments as available-for-sale. Investments are evaluated on an individual security basis at least quarterly to determine if declines in value are other-than-temporary. In making that determination, the Company considers all available evidence relating to the realizable value of a security. This evidence is reviewed at the individual security level and includes, but is not limited to, the following:

- the length of time and the extent to which the fair value has been less than the amortized cost basis;
- adverse conditions specifically related to the security, an industry or geographic area;
- the historical and implied volatility of the fair value of the security;

- the payment structure of the debt security and the likelihood of the issuer being able to make payments that increase in the future;
- failure of the issuer of the security to make scheduled interest or principal payments;
- any changes to the rating of the security by a rating agency;
- recoveries or additional declines in fair value subsequent to the balance sheet date; and
- if the Company has decided to sell the security or it is more-likely-than-not that the Company will be required to sell the security before recovery of its amortized cost.

For debt securities, if the Company intends to either sell or determines that it will more-likely-than-not be required to sell a debt security before recovery of the entire amortized cost basis or maturity of the debt security, the Company recognizes the entire impairment in earnings. If the Company does not intend to sell the debt security and the Company determines that it will not more-likely-than-not be required to sell the debt security but it does not expect to recover the entire amortized cost basis, the impairment is bifurcated into the amount attributed to the credit loss, which is recognized in earnings, and all other cases, which are recognized in other comprehensive income. Realized gains and losses on the sale of investments are determined on a specific identification basis.

Investments with original maturities in excess of three months and less than one year are classified as short-term investments and generally consist of corporate bonds, U.S. Treasury notes and commercial paper. Long-term investments have original maturities in excess of one year and primarily consist of fixed income securities.

Other Receivables – Other receivables include pharmacy rebate receivables of \$305.4 million and \$280.5 million at December 31, 2012 and 2011, respectively. Other receivables also include Medicare Part D program related risk share and subsidy receivables (discussed below under “Revenue Recognition”), Medicare risk adjuster receivables, Office of Personnel Management (“OPM”) receivables, interest receivables, and any other receivables that do not relate to premiums. The increase in other receivables during 2012 primarily resulted from the net Medicare Part D subsidy receivables (risk share, reinsurance subsidy, low-income subsidy and coverage gap subsidy) related to the 2012 plan year that we expect to collect when the plan year is settled in 2013. This increase was partially offset by the 2011 plan year settlement collected in 2012.

Other Current Assets – Other Current Assets primarily include deferred tax assets and also include prepaid expenses. See Note N, Income Taxes, to the consolidated financial statements for additional information.

Property and Equipment – Property, equipment and leasehold improvements are recorded at cost. Depreciation is computed using the straight-line method over the shorter of the estimated lives of the related assets or over the term of the respective leases, if applicable. The estimated useful lives of the Company’s property and equipment are between three to thirty years. In accordance with ASC 350-40, “Internal-Use Software,” the cost of internally developed software is capitalized and included in property and equipment. The Company capitalizes costs incurred during the application development stage for the development of internal-use software. These costs primarily relate to payroll and payroll-related costs for employees along with costs incurred for external consultants who are directly associated with the internal-use software project. See Note E, Property and Equipment, to the consolidated financial statements for additional information.

Other Long-term Assets – Long-term assets primarily include assets associated with senior note issuance costs and reinsurance recoveries. The reinsurance recoveries were obtained with the acquisition of First Health Group Corporation (“FHGC”) and are related to certain life insurance receivables from a third party insurer for liabilities that have been ceded to that third party insurer.

Business Combinations, Accounting for Goodwill and Other Intangibles – The Company accounts for Business Combinations in accordance with ASC Topic 805-10, “Business Combinations” and accounts for goodwill and other intangibles in accordance with ASC Topic 350-10, “Intangibles – Goodwill and Other” and ASU 2011-8, “Intangibles – Goodwill and Other (Topic 350): Testing Goodwill for Impairment.” Goodwill and other intangible assets that have indefinite lives are subject to a periodic assessment for impairment. ASU 2011-08 permits an entity to first assess qualitative factors to determine whether it is “more likely than not” that the fair value

of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other.

The Company's annual impairment test date is October 1 of each fiscal year. However, each year the Company could be required to evaluate the recoverability of goodwill and other indefinite lived intangible assets prior to the required annual assessment if there is any indication of a potential impairment. Those indications may include experiencing disruptions to business, unexpected significant declines in operating results, regulatory actions (such as health care reform) that may affect operating results, divestiture of a significant component of the business or a sustained decline in market capitalization. The Company has six reporting units: Health Plan Commercial, Health Plan Government, Network Rental, MHNet, Workers' Compensation and Medicare Part D.

The Company performed a goodwill impairment analysis at the reporting unit level and determined that there were no impairments. The Company believes that the fair value of its reporting units are substantially in excess of their carrying values and not at risk of failing step one of the quantitative impairment test in the near term. The Company's goodwill impairment analysis begins with an assessment of qualitative factors to determine whether it is more likely than not that the fair value of the reporting unit is less than its carrying value as a basis for determining whether it is necessary to perform the two-step quantitative goodwill impairment test. In evaluating whether it is more likely than not that the fair value of a reporting unit is less than its carrying value, the Company considers factors outlined in ASU2011-08, "Intangibles-Goodwill and Other (Topic 350)," including, but not limited to:

- Macroeconomic conditions such as a deterioration in general economic conditions, limitations on accessing capital, fluctuations in foreign exchange rates, or other developments in equity and credit markets;
- Industry and market considerations such as a deterioration in the environment in which the Company operates, an increased competitive environment, a decline in market-dependent multiples or metrics (considered in both absolute terms and relative to peers), a change in the market for the Company's products or services, or a regulatory or political development;
- Cost factors such as increases in raw materials, labor, or other costs that have a negative effect on earnings and cash flows;
- Overall financial performance such as negative or declining cash flows or a decline in actual or planned revenue or earnings compared with actual and projected results of relevant prior periods;
- Other relevant entity-specific events such as changes in management, key personnel, strategy, or customers; contemplation of bankruptcy; or litigation;
- Events affecting a reporting unit such as a change in the composition or carrying amount of its net assets, a more-likely-than-not expectation of selling or disposing all, or a portion, of a reporting unit, the testing for recoverability of a significant asset group within a reporting unit, or recognition of a goodwill impairment loss in the financial statements of a subsidiary that is a component of a reporting unit; and
- If applicable, a sustained decrease in share price (considered in both absolute terms and relative to the Company's peers).

If the Company determines that it is more likely than not that the fair value of the reporting unit is less than its carrying value, then the two-step quantitative goodwill impairment test is performed. The goodwill quantitative impairment test, if necessary, compares the fair value of a reporting unit with its carrying amount, including goodwill. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired and no further testing is performed. If the carrying value of the net assets assigned to the reporting unit exceeds the fair value of the reporting unit, then the Company must perform the second step of the impairment test in order to determine the implied fair value of the reporting unit's goodwill. If the carrying value of a reporting unit's goodwill exceeds its implied fair value, the Company

records an impairment charge equal to the difference. Impairment charges are recorded in the period incurred.

For the quantitative impairment analysis, the Company relies on both the income and market approaches. The income approach is based on the present value of expected future cash flows. The income approach involves estimating the present value of our estimated future cash flows utilizing a risk adjusted discount rate. The market approach estimates the Company's fair value by comparing Coventry to similar publicly traded entities and also by analyzing the recent sales of similar companies. The approaches are reviewed together for consistency and commonality.

While the Company believes it has made reasonable estimates and assumptions, in its quantitative impairment analysis, to calculate the fair values of the reporting units and other intangible assets, it is possible a material change could occur. Under the income approach, the Company assumed certain growth rates, capital expenditures, discount rates and terminal growth rates in its calculations. If the assumptions used in the Company's fair-value-based tests differ from actual results, the estimates underlying its goodwill impairment tests could be adversely affected.

The fair value of the indefinite-lived intangible asset is estimated and compared to the carrying value. The Company estimates the fair value of the indefinite-lived intangible asset using an income approach. The income approach is based on the present value of expected future cash flows. The income approach involves estimating the present value of the Company's estimated future cash flows utilizing a risk adjusted discount rate. Under the income approach, the Company assumed certain growth rates, capital expenditures, discount rates and terminal growth rates in its calculations. The Company recognizes an impairment loss when the estimated fair value of the indefinite-lived intangible asset is less than the carrying value.

Other acquired intangible assets are separately recognized upon meeting certain criteria. Such intangible assets include, but are not limited to, trade and service marks, provider contracts, customer lists and licenses. An intangible asset that is subject to amortization is tested for recoverability whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. The Company amortizes other acquired intangible assets with finite lives using the straight-line method over the estimated economic lives of the assets, ranging from three to twenty years.

See Note D, Goodwill and Other Intangible Assets, to the consolidated financial statements for disclosure related to these assets.

Medical Liabilities and Expense – Medical liabilities consist of actual claims reported but not paid and estimates of health care services incurred but not reported. The estimated claims incurred but not reported are based on historical data, current enrollment, health service utilization statistics and other related information. In determining medical liabilities, the Company employs standard actuarial reserve methods that are specific to each market's membership, product characteristics, geographic territories and provider network. The Company also considers utilization frequency and unit costs of inpatient, outpatient, pharmacy and other medical expenses, as well as claim payment backlogs and the timing of provider reimbursements. The Company also establishes reserves, if required, for the probability that anticipated future health care costs and contract maintenance costs under the group of existing contracts will exceed anticipated future premiums and reinsurance recoveries on those contracts. For purposes of premium deficiency reserves, contracts are grouped in a manner consistent with the Company's method of acquiring, servicing and measuring the profitability of such contracts. If established, the premium deficiency reserves would be expected to cover losses until the next policy renewal dates for the related policies. Once established, premium deficiency reserves are released straight-line over the remaining life of the contract. No premium deficiency reserves were established at December 31, 2012 or 2011. These accruals are continually monitored and reviewed, and as settlements are made or accruals adjusted, differences are reflected in current operations. Changes in assumptions for medical costs caused by changes in actual experience could cause these estimates to change in the near term.

The following table presents the components of the change in medical claims liabilities for the years ended December 31, 2012, 2011 and 2010, respectively (dollars in thousands).

	2012	2011	2010
Medical liabilities, beginning of year	\$ 1,308,507	\$ 1,237,690	\$ 1,605,407
Acquisitions ⁽¹⁾	50,261	—	71,548
Reported Medical Costs			
Current year	10,984,974	9,163,009	8,507,460
Prior year development	(131,200)	(121,607)	(241,513)
Total reported medical costs	10,853,774	9,041,402	8,265,947
Claim Payments			
Payments for current year	9,721,411	7,953,744	7,491,891
Payments for prior year	1,070,398	989,783	1,185,476
Total claim payments	10,791,809	8,943,527	8,677,367
Change in Part D Related Subsidy Liabilities	(1,819)	(27,058)	(27,845)
Medical liabilities, end of year	\$ 1,418,914	\$ 1,308,507	\$ 1,237,690
Supplemental Information:			
Prior year development ⁽²⁾	1.5%	1.5%	2.2%
Current year paid percent ⁽³⁾	88.5%	86.8%	88.1%

- (1) Acquisition balances represent medical liabilities of the acquired company as of the applicable acquisition date.
- (2) Prior year reported medical costs in the current year as a percentage of prior year reported medical costs.
- (3) Current year claim payments as a percentage of current year reported medical costs.

The negative medical cost amounts noted as “prior year development” are favorable adjustments for claim estimates being settled for amounts less than originally anticipated. As noted above, these favorable developments from original estimates occur due to changes in medical utilization, mix of provider rates and other components of medical cost trends. Medical claim liabilities are generally paid within several months of the member receiving service from the provider. Accordingly, the 2012 prior year development relates almost entirely to claims incurred in calendar year 2011.

The change in Medicare Part D related subsidy liabilities identified in the table above represent subsidy amounts received from Centers for Medicare & Medicaid Services (“CMS”) for reinsurance, coverage gap and for cost sharing related to low-income individuals. These subsidies are recorded in medical liabilities and the Company does not recognize premium revenue or claims expense for these subsidies.

Other Long-term Liabilities – Other long-term liabilities consist primarily of deferred tax liabilities, liability for unrecognized tax benefits and liabilities associated with the 401(k) Restoration and Deferred Compensation Plan. See Note I, Employee Benefit Plans to the consolidated financial statements for more information.

Comprehensive Income – Comprehensive income includes net earnings and unrealized net gains and losses on investment securities. Other comprehensive income is net of reclassification adjustments to adjust for items currently included in net earnings, such as realized gains and losses on investment securities. The deferred tax provision for holding gains arising from investment securities during the years ended December 31, 2012, 2011 and 2010 was \$21.1 million, \$18.3 million, and \$4.1 million, respectively. The deferred tax provision for reclassification adjustments for gains included in net earnings on investment securities during the years ended December 31, 2012, 2011 and 2010 was \$15.6 million, \$6.5 million, and \$4.3 million, respectively.

Revenue Recognition – Managed care premiums are recorded as revenue in the month in which members are entitled to service. Premiums are based on a per subscriber contract rate and

the subscribers in the Company's records at the time of billing. Premium billings are generally sent to employers in the month preceding the month of coverage. Premium billings may be subsequently adjusted to reflect changes in membership as a result of retroactive terminations, additions or other changes. Payments received in advance of the period of coverage are recognized as deferred revenue. The Company also receives premium payments from CMS on a monthly basis for its Medicare membership. Membership and category eligibility are periodically reconciled with CMS and such reconciliations could result in adjustments to revenue. CMS uses a risk adjustment model to determine premium payments to health plans. This risk adjustment model apportions premiums paid to all health plans according to health severity based on diagnosis data provided to CMS. The Company estimates risk adjustment revenues based on the diagnosis data submitted to CMS. Changes in revenue from CMS resulting from the periodic changes in risk adjustments scores for the Company's membership are recognized when the amounts become determinable and the collectibility is reasonably assured.

The Company also receives premium payments on a monthly basis from the state Medicaid programs with which the Company contracts for the Medicaid members for whom it provides health coverage. Membership and category eligibility are periodically reconciled with the state Medicaid programs and such reconciliations could result in adjustments to revenue. Premiums collected in advance are recorded as deferred revenue.

The Medicare Part D program gives beneficiaries access to prescription drug coverage. The Company has been awarded contracts by CMS to offer various Medicare Part D plans on a nationwide basis, in accordance with guidelines put forth by the agency. Payments from CMS under these contracts include amounts for premiums, amounts for risk corridor adjustments, and amounts for coverage gap, reinsurance and low-income cost subsidies.

Subsidy amounts received from CMS for coverage gap, reinsurance and for cost sharing related to low-income individuals are recorded in medical liabilities and will offset medical costs when paid. The Company does not recognize premium revenue or claims expense for these subsidies as the Company does not incur any risk with this part of the program. A reconciliation of the final risk sharing, low-income subsidy and reinsurance subsidy amounts is performed following the end of each contract year. A reconciliation of the coverage gap discount subsidies is performed quarterly.

The Company recognizes premium revenue for the Medicare Part D program ratably over the contract period for providing insurance coverage. Regarding the CMS risk corridor provision, an estimated risk sharing receivable or payable is recognized based on activity-to-date. Activity for CMS risk sharing is accumulated at the contract and plan benefit package level and recorded within the consolidated balance sheet in other receivables or other accrued liabilities depending on the net contract balance at the end of the reporting period with corresponding adjustments to premium revenue. Costs for covered prescription drugs are expensed as incurred.

The table below summarizes the CMS receivables and payables, for all contract years, at December 31, 2012 and 2011, respectively (in thousands).

	December 31, 2012	December 31, 2011
Total Medicare Part D CMS Receivables, net	\$ 381,006	\$ 299,837
Total Medicare Part D CMS Payables, net	\$ (3,091)	\$ (3,619)

The CMS risk sharing receivables are included in other receivables while the CMS risk sharing payables are included in accounts payable and other accrued liabilities. The coverage gap, reinsurance and low-income subsidy receivables are included in other receivables while the coverage gap, reinsurance and low-income subsidy payables are included in medical liabilities.

The Company has quota share arrangements on business with certain individual and employer groups with some of its Medicare distribution partners covering portions of the Company's

Medicare Part D and, previously, Medicare PFFS products. The Medicare PFFS products were not renewed for the 2010 plan year and, accordingly, the quota share arrangements were discontinued with a three year run out provision. As a result of the quota share arrangements, for the years ended December 31, 2012, 2011, and 2010, the Company ceded premium revenue of \$45.3 million, \$43.3 million and \$49.8 million, respectively, and the associated medical costs to these partners. The ceded amounts are excluded from the Company's results of operations. The Company is not relieved of its primary obligation to the policyholder under this ceding arrangement.

Management services revenue is generally a fixed administrative fee, provided on a predetermined contractual basis or on a percentage-of-savings basis, for access to the Company's health care provider networks and health care management services, for which it does not assume underwriting risk. Percentage of savings revenue is determined using the difference between charges billed by contracted medical providers and the contracted reimbursement rates for the services billed and is recognized based on claims processed. The management services the Company provides typically include health care provider network access, clinical management, pharmacy benefit management, bill review, claims repricing, claims processing, utilization review and quality assurance.

Revenue for pharmacy benefit management services for the Workers' Compensation business is derived on a pre-negotiated amount per pharmacy claim which includes the cost of the pharmaceutical. Revenue and a corresponding cost of sales to a third-party vendor related to the sale of pharmaceuticals is recorded when a pharmacy transaction is processed by the Company. No pharmacy rebate revenue is collected or recorded related to the Company's Workers' Compensation business.

Based on information received subsequent to premium billings being sent, historical trends, bad debt write-offs and the collectibility of specific accounts, the Company estimates, on a monthly basis, the amount of bad debt and future retroactivity and adjusts its revenue and reserves accordingly.

Premiums for services to federal employee groups are subject to audit and review by the OPM on a periodic basis. Such audits are usually a number of years in arrears. The Company estimates and records reserves for audit and other contract adjustments for both its managed care contracts and experience rated plans based on appropriate guidelines and historical results. Adjustments are recorded as additional information regarding the audits and reviews becomes available. Any differences between actual results and estimates are recorded in the period the audits are finalized.

CMS periodically performs audits and may seek return of premium payments made to the Company if risk adjustment factors are not properly supported by medical record data. The Company estimates and records reserves for CMS audits based on information available at the time the estimates are made. The judgements and uncertainties affecting the application of these policies include, among other things, significant estimates related to the amount of hierarchical condition category ("HCC") revenue subject to audit, anticipated error rates, sample methodologies, confidence intervals, enrollee selection, and payment error extrapolation methodology. During the year ended December 31, 2012, CMS released a "Notice of Final Payment Error Calculation Methodology for Part C Medicare Advantage Risk Adjustment Data Validation ("RADV") Contract-Level Audits." Most importantly, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of this notice, the Company released RADV reserves, for contract years 2007 through 2011, resulting in an increase in operating earnings of \$133.0 million during the year ended December 31, 2012, all of which occurred in the first quarter of 2012.

Effective in 2011, as required by the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, "PPACA"), commercial health plans with medical loss ratios ("MLR") on fully insured products that fall below certain targets are required to rebate ratable portions of their premiums annually. The mandated minimum MLR targets (as calculated under the definitions in PPACA and related regulations), for health plans such that the percentage of health coverage premium revenue

spent on health care medical costs and quality improvement expenses, are set at 85% for large employer groups, 80% for small employer groups and 80% for individuals, subject to state-specific exceptions. The potential for and size of the rebates are measured by regulated subsidiary, state and market segment (individual, small group and large group). Accordingly, in the current year, the Company has recorded a rebate estimate in the “accounts payable and other accrued liabilities” line in the accompanying balance sheet and as contra-revenue in “managed care premiums” in the accompanying statements of operations and comprehensive income. The Company estimates the rebate liability based on judgments and estimated information, including utilization, unit cost trends, quality improvement costs, and product pricing, features and benefits. If actual experience varies from the Company’s estimates or future regulatory guidance differs from its current judgments, the actual rebate liability could differ from the Company’s estimates.

Cost of Sales – Cost of sales consists of the expense for prescription drugs provided by the Company’s Workers’ Compensation pharmacy benefit manager and for the independent medical examinations performed by physicians on injured workers. These costs are associated with fee-based products and exclude the cost of drugs related to the risk products recorded in medical costs.

Contract Acquisition Costs – Costs related to the acquisition of customer contracts, such as commissions paid to outside brokers, are paid on a monthly basis and expensed as incurred. For the Medicare Advantage Coordinated Care Plans (“Medicare Advantage CCP”) business, the Company advances commissions and defers amortization of these costs to the period in which revenue associated with the acquired customer is earned, which is generally not more than one year, and are recorded in the “other current assets” line in the accompanying balance sheet.

Income Taxes – The Company files a consolidated federal tax return for the Company and its subsidiaries. The Company accounts for income taxes in accordance with ASC Topic 740, “Income Taxes.” The deferred tax assets and/or liabilities are determined by multiplying the differences between the financial reporting and tax reporting bases for assets and liabilities by the enacted tax rates expected to be in effect when such differences are recovered or settled. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. The realization of total deferred tax assets is contingent upon the generation of future taxable income in the tax jurisdictions in which the deferred tax assets are located. Taxable income includes the effect of the reversal of deferred tax liabilities. Valuation allowances are provided to reduce such deferred tax assets to amounts more-likely-than-not to be ultimately realized.

Earnings Per Common Share – Earnings per common share (“EPS”) is calculated under the two-class method under which all earnings (distributed and undistributed) are allocated to each class of common stock and participating securities based on their respective rights to receive dividends. Coventry grants restricted stock to certain employees under its stock-based compensation program, which entitles recipients to receive non-forfeitable cash dividends during the vesting period on a basis equivalent to the dividends paid to holders of common stock. Basic EPS is calculated using the weighted average number of common shares outstanding during the period. Diluted EPS assumes the exercise of all options. Options issued under the stock-based compensation program that have an antidilutive effect are excluded from the computation of diluted EPS. Potential common stock equivalents to purchase 5.6 million, 6.5 million and 10.0 million shares for the years ended December 31, 2012, 2011 and 2010, respectively, were excluded from the computation of diluted earnings per common share because the potential common stock equivalents were antidilutive.

Other Income, net – Other income, net includes interest income, net of fees, realized gains and losses on sales of investments and charges on the other-than-temporary impairment of investment securities.

New Accounting Standards

In October 2012, the FASB issued ASU No. 2012-04, “Technical Corrections and Improvements.” The amendments in this Update cover a wide range of topics in the Accounting Standards Codification. These amendments include technical corrections and improvements to the Accounting Standards Codification and conforming amendments related to fair value measurements. ASU 2012-04 will be effective for fiscal periods beginning after December 15,

2012. The Company will adopt these amendments beginning in fiscal year 2013. The adoption of ASU 2012-04 is not expected to materially affect the Company's financial position or results of operations and comprehensive income.

In July 2012, the FASB issued ASU 2012-02, "Intangibles - Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment." ASU 2012-02 permits an entity to first assess qualitative factors to determine whether the existence of events and circumstances indicates that it is "more likely than not" that the indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test in accordance with Codification Subtopic 350-30, Intangibles-Goodwill and Other, General Intangibles Other Than Goodwill. ASU 2012-02 was effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The Company adopted ASU 2012-02 effective January 1, 2012 for its 2012 annual impairment test. The adoption of ASU 2012-02 did not materially affect the Company's financial position or results of operations and comprehensive income.

In September 2011, the FASB issued ASU 2011-08, "Intangibles-Goodwill and Other (Topic 350): Testing Goodwill for Impairment." ASU 2011-08 permits an entity to first assess qualitative factors to determine whether it is "more likely than not" that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other. ASU 2011-08 was effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, with early adoption permitted. The Company adopted ASU 2011-08 effective January 1, 2012, and it did not materially affect the Company's financial position or results of operations and comprehensive income.

In July 2011, the FASB issued ASU 2011-06, "Other Expenses (Topic 720): Fees Paid to the Federal Government by Health Insurers." ASU 2011-06 addresses the timing, recognition and classification of the annual health insurance industry assessment fee imposed on health insurers by the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010 (collectively, "PPACA"). The mandatory annual fee of health insurers will be imposed for each calendar year beginning on or after January 1, 2014. This update requires that the liability for the fee be estimated and recorded in full once the entity provides qualifying health insurance in the applicable calendar year in which the fee is payable with a corresponding deferred cost that is amortized to expense using a straight-line method of allocation unless another method better allocates the fee over the calendar year that it is payable. Although the federally mandated annual fee will be material, the adoption of ASU 2011-06 is not expected to materially affect the Company's financial position or results of operations and comprehensive income.

In June 2011, the FASB issued ASU 2011-05, "Comprehensive Income (Topic 220): Presentation of Comprehensive Income." ASU 2011-05 allows an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in one continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. Also, reclassification adjustments between comprehensive income and net income must be presented on the face of the financial statements or the accompanying footnotes. ASU 2011-05 was effective for fiscal years and interim periods beginning after December 15, 2011, with early adoption permitted. The Company adopted ASU 2011-05 effective January 1, 2012 by presenting one continuous statement of comprehensive income. Other than a change in presentation, the adoption of ASU 2011-05 did not affect the Company's financial position or results of operations and comprehensive income.

In May 2011, the FASB issued ASU 2011-04, "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards." ASU 2011-04 requires additional fair value measurement disclosures, including: (a) quantitative information about the significant unobservable inputs used for Level 3 fair value measurements, a qualitative discussion about the sensitivity of the measurements to changes in the unobservable inputs, and a description of a

company's valuation process, (b) any transfers between Level 1 and 2, (c) information about when the current use of a non-financial asset measured at fair value differs from its highest and best use, and (d) the hierarchy classification for items whose fair value is not recorded on the balance sheet but is disclosed in the notes. ASU 2011-04 was effective for fiscal periods beginning after December 15, 2011. The Company adopted these disclosure requirements effective January 1, 2012, as required. The adoption of ASU 2011-04 did not affect the Company's financial position or results of operations and comprehensive income.

**Consolidated Balance Sheets
(Parenthetical) (USD \$)
In Thousands, except Per
Share data, unless otherwise
specified**

Dec. 31, 2012 Dec. 31, 2011

Current assets:

Accounts receivable, net of allowance \$ 3,336 \$ 4,716

Stockholders' equity:

Common stock, par value (in dollars per share) \$ 0.01 \$ 0.01

Common stock, authorized (in shares) 570,000 570,000

Common stock, issued (in shares) 197,080 193,469

Common stock, outstanding (in shares) 134,573 141,172

Treasury stock, at cost (in shares) 62,507 52,297

**STOCKHOLDERS'
EQUITY**

**12 Months Ended
Dec. 31, 2012**

Stockholders' Equity Note

[Abstract]

STOCKHOLDERS' EQUITY STOCKHOLDERS' EQUITY

Share Repurchases

The Company's Board of Directors has approved a program to repurchase its outstanding common shares. Share repurchases may be made from time to time at prevailing prices on the open market, by block purchase, or in private transactions. The Company's Board of Directors approved increases in November 2011 and March 2011 to the share repurchase program in amounts equal to 10% and 5% of the Company's then outstanding common stock, thus increasing the Company's repurchase authorization by 14.4 million and 7.5 million shares, respectively. Under the share repurchase program, the Company purchased 9.9 million shares and 10.7 million shares of its common stock, at an aggregate cost of \$328.0 million and \$327.7 million during 2012 and 2011, respectively. During 2010, the Company made no repurchases of its common stock. As of December 31, 2012, the total remaining common shares the Company is authorized to repurchase under this program is 6.5 million. Excluded from these amounts are shares purchased in connection with the vesting of restricted stock awards to satisfy employees' minimum statutory tax withholding obligations as these purchases are not part of the program. The terms of the Merger Agreement prohibit share repurchases without Aetna's consent, other than share repurchases made in connection with the exercise of stock options and the vesting of restricted stock or other equity awards.

Dividends

During the year ended December 31, 2012, the Board of Directors declared and the Company paid the following cash dividends:

Date Declared	Dividend Amount per Share	Record Date	Date Paid	Total Dividends (in millions)
March 12, 2012	\$0.125	March 23, 2012	April 9, 2012	\$17.7
May 29, 2012	\$0.125	June 21, 2012	July 9, 2012	\$17.1
August 27, 2012	\$0.125	September 21, 2012	October 8, 2012	\$16.8
November 20, 2012	\$0.125	December 21, 2012	January 7, 2013	\$16.8
				\$68.4

The cash dividend for the quarter ended December 31, 2012 was accrued in "accounts payable and other accrued liabilities" in the accompanying balance sheet at December 31, 2012, and subsequently paid on January 7, 2013. Declaration and payment of future quarterly dividends is at the discretion of the Board of Directors and may be adjusted as business needs or market conditions change. Additionally, the terms of the Merger Agreement restrict payment of future cash dividends other than the Company's quarterly dividend consistent with past practice not to exceed \$0.125 per share.

**Document And Entity
Information (USD \$)**

12 Months Ended

Dec. 31, 2012

**Jan. 31,
2013**

Jun. 30, 2012

Document and Entity Information

[Abstract]

Entity Registrant Name

COVENTRY HEALTH CARE
INC

Entity Central Index Key

0001054833

Current Fiscal Year End Date

--12-31

Entity Well-known Seasoned Issuer

Yes

Entity Voluntary Filers

No

Entity Current Reporting Status

Yes

Entity Filer Category

Large Accelerated Filer

Entity Public Float

\$
4,215,702,482

Entity Common Stock, Shares Outstanding

134,604,569

Document Fiscal Year Focus

2012

Document Fiscal Period Focus

FY

Document Type

10-K

Amendment Flag

false

Document Period End Date

Dec. 31, 2012

EARNINGS PER SHARE

12 Months Ended
Dec. 31, 2012

Earnings Per Share

[Abstract]

EARNINGS PER SHARE

EARNINGS PER SHARE

Earnings per share ("EPS") is calculated under the two-class method under which all earnings (distributed and undistributed) are allocated to each class of common stock and participating securities based on their respective rights to receive dividends. Coventry grants restricted stock to certain employees under its stock-based compensation program, which entitles recipients to receive non-forfeitable cash dividends during the vesting period on a basis equivalent to the dividends paid to holders of common stock. The application of the two-class method resulted in an immaterial decrease of \$0.05 and \$0.03 to previously reported basic and diluted EPS, respectively, for the year ended December 31, 2011 and \$0.04 and \$0.03 to previously reported basic and diluted EPS, respectively, for the year ended December 31, 2010.

Basic EPS is calculated using the weighted average number of common shares outstanding during the period. Diluted EPS assumes the exercise of all options. Options issued under the stock-based compensation program that have an antidilutive effect are excluded from the computation of diluted EPS. Potential common stock equivalents to purchase 5.6 million, 6.5 million and 10.0 million common shares for the year ended December 31, 2012, 2011 and 2010, respectively, were excluded from the computation of diluted earnings per common share because the potential common stock equivalents were antidilutive.

The table below provides the reconciliation of the earnings and number of shares used in our calculations of basic and diluted earnings per share (in thousands, except for per share data).

	Year Ended December 31,		
	2012	2011	2010
Basic earnings per common share			
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Less: Distributed and undistributed earnings allocated to participating securities	(5,571)	(8,038)	(6,592)
Net earnings allocable to common shares	\$ 481,492	\$ 535,067	\$ 432,024
Basic weighted average common shares outstanding	136,042	144,775	146,169
Basic earnings per common share	\$ 3.54	\$ 3.70	\$ 2.96
Diluted earnings per common share			
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Less: Distributed and undistributed earnings allocated to participating securities	(5,545)	(7,979)	(6,564)
Net earnings allocable to common shares	\$ 481,518	\$ 535,126	\$ 432,052
Basic weighted average common shares outstanding	136,042	144,775	146,169
Effect of dilutive options	736	1,098	651

Diluted weighted average common shares outstanding	136,778	145,873	146,820
Diluted earnings per common share	\$ 3.52	\$ 3.67	\$ 2.94

**Consolidated Statements of
Operations and
Comprehensive Income
(USD \$)
In Thousands, except Per
Share data, unless otherwise
specified**

12 Months Ended

Dec. 31, 2012 Dec. 31, 2011 Dec. 31, 2010

Operating revenues:

<u>Managed care premiums</u>	\$ 12,926,375	\$ 11,014,950	\$ 10,414,640
<u>Management services</u>	1,186,988	1,171,733	1,173,276
<u>Total operating revenues</u>	14,113,363	12,186,683	11,587,916

Operating expenses:

<u>Medical costs</u>	10,853,774	9,041,402	8,265,947
<u>Cost of sales</u>	266,803	283,544	252,052
<u>Selling, general and administrative</u>	2,080,236	2,016,042	1,961,947
<u>Provider class action - (release) / charge</u>	0	(159,300)	278,000
<u>Depreciation and amortization</u>	152,859	136,865	140,685
<u>Total operating expenses</u>	13,353,672	11,318,553	10,898,631
<u>Operating earnings</u>	759,691	868,130	689,285
<u>Interest expense</u>	99,468	99,062	80,418
<u>Other income, net</u>	124,312	89,033	77,667
<u>Earnings before income taxes</u>	784,535	858,101	686,534
<u>Provision for income taxes</u>	297,472	314,996	247,918
<u>Net earnings</u>	487,063	543,105	438,616

Net earnings per common share:

<u>Basic earnings per common share (in dollars per share)</u>	\$ 3.54	\$ 3.70	\$ 2.96
<u>Diluted earnings per common share (in dollars per share)</u>	\$ 3.52	\$ 3.67	\$ 2.94
<u>Cash dividends declared per common share</u>	\$ 0.5	\$ 0	\$ 0

Other Comprehensive Income (Loss), Net of Tax [Abstract]

<u>Unrealized investment holding gains</u>	54,626	48,274	10,501
<u>Reclassification adjustment, net</u>	(40,355)	(17,046)	(11,034)
<u>Income tax (provision) benefit</u>	(5,520)	(11,840)	208
<u>Other comprehensive Income (loss), net of tax</u>	8,751	19,388	(325)
<u>Comprehensive income</u>	\$ 495,814	\$ 562,493	\$ 438,291

INVESTMENTS

12 Months Ended
Dec. 31, 2012

Investments, Debt and Equity Securities [Abstract]

INVESTMENTS

INVESTMENTS

The Company considers all of its investments as available-for-sale securities. Realized gains and losses on the sale of investments are determined on a specific identification basis.

The amortized cost, gross unrealized gain or loss and estimated fair value of short-term and long-term investments by security type were as follows at December 31, 2012 and 2011 (in thousands):

	Amortized Cost	Unrealized Gain	Unrealized Loss	Fair Value
<u>As of December 31, 2012</u>				
State and municipal bonds	\$ 1,176,016	\$ 78,272	\$ (499)	\$ 1,253,789
U.S. Treasury securities	78,264	669	(2)	78,931
Government-sponsored enterprise securities ⁽¹⁾	72,394	1,139	(1)	73,532
Residential mortgage-backed securities ⁽²⁾	302,012	10,703	(74)	312,641
Commercial mortgage-backed securities	21,416	193	(19)	21,590
Asset-backed securities ⁽³⁾	23,421	211	(6)	23,626
Corporate debt and other securities	971,230	20,726	(346)	991,610
	<u>\$ 2,644,753</u>	<u>\$ 111,913</u>	<u>\$ (947)</u>	<u>\$ 2,755,719</u>
Equity method investments ⁽⁴⁾				24,605
				<u>\$ 2,780,324</u>

	Amortized Cost	Unrealized Gain	Unrealized Loss	Fair Value
<u>As of December 31, 2011</u>				
State and municipal bonds	\$ 970,746	\$ 62,215	\$ (7)	\$ 1,032,954
U.S. Treasury securities	88,934	2,410	(4)	91,340
Government-sponsored enterprise securities ⁽¹⁾	140,595	2,694	(11)	143,278
Residential mortgage-backed securities ⁽²⁾	354,713	14,097	(12)	368,798
Commercial mortgage-backed securities	13,801	1,024	—	14,825
Asset-backed securities ⁽³⁾	12,840	664	—	13,504
Corporate debt and other securities	1,051,874	23,804	(10,178)	1,065,500
	<u>\$ 2,633,503</u>	<u>\$ 106,908</u>	<u>\$ (10,212)</u>	<u>\$ 2,730,199</u>
Equity method investments ⁽⁴⁾				21,315
				<u>\$ 2,751,514</u>

(1) Includes FDIC-insured Temporary Liquidity Guarantee Program (“TLGP”) securities. As of December 31, 2012, the Company no longer held any TLGP securities.

- (2) Includes Agency pass-through securities, with the timely payment of principal and interest guaranteed.
- (3) Includes auto loans, credit card debt, and rate reduction bonds.
- (4) Includes investments in entities accounted for under the equity method of accounting and therefore are presented at their carrying value.

The Company acquired eight separate investments (tranches) in a limited liability company that invests in equipment leased to third parties, through its acquisition of First Health Group Corp. on January 28, 2005. The total investment as of December 31, 2012 was \$23.7 million and is accounted for using the equity method. The Company's proportionate share of the limited liability company's income is included in other income in the Company's statements of operations and comprehensive income. The Company has between a 20% and 25% interest in the limited liability company's share of each individual tranche of the limited liability company (approximately 10% of the total limited liability company).

The amortized cost and estimated fair value of available for sale debt securities by contractual maturity were as follows at December 31, 2012 and 2011 (in thousands):

	As of December 31, 2012		As of December 31, 2011	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Maturities:				
Within 1 year	\$ 362,116	\$ 363,559	\$ 315,362	\$ 317,067
1 to 5 years	798,143	822,448	984,503	1,006,221
5 to 10 years	652,941	693,504	536,577	574,207
Over 10 years	831,553	876,208	797,061	832,704
Total	\$ 2,644,753	\$ 2,755,719	\$ 2,633,503	\$ 2,730,199

Investments with long-term option adjusted maturities, such as residential and commercial mortgage-backed securities, are included in the "Over 10 years" category. Actual maturities may differ due to call or prepayment rights.

Gross investment gains of \$41.5 million and gross investment losses of \$1.1 million were realized on sales of investments for the year ended December 31, 2012. This compares to gross investment gains of \$17.4 million and gross investment losses of \$0.4 million realized on sales of investments for the year ended December 31, 2011, and gross investment gains of \$15.5 million and gross investment losses of \$4.5 million realized on sales for the year ended December 31, 2010. The Company's realized gains and losses are recorded in other income, net in the Company's consolidated statements of operations and comprehensive income.

The following table shows the Company's investments' gross unrealized losses and fair value at December 31, 2012 and December 31, 2011, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position (in thousands).

At December 31, 2012	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
State and municipal bonds	\$ 61,342	\$ (499)	\$ —	\$ —	\$ 61,342	\$ (499)
U.S. Treasury securities	2,458	(1)	1,065	(1)	3,523	(2)
Government sponsored enterprises	15,714	(1)	—	—	15,714	(1)

Residential mortgage-backed securities	23,861	(73)	59	(1)	23,920	(74)
Commercial mortgage-backed securities	7,701	(19)	—	—	7,701	(19)
Asset-backed securities	14,492	(6)	—	—	14,492	(6)
Corporate debt and other securities	79,381	(345)	614	(1)	79,995	(346)
Total	<u>\$204,949</u>	<u>\$ (944)</u>	<u>\$1,738</u>	<u>\$ (3)</u>	<u>\$206,687</u>	<u>\$ (947)</u>

Description of Securities	At December 31, 2011		Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
State and municipal bonds	\$ 9,436	\$ (7)	\$ —	\$ —	\$ 9,436	\$ (7)		
U.S. Treasury securities	4,932	(4)	—	—	4,932	(4)		
Government sponsored enterprises	12,495	(11)	—	—	12,495	(11)		
Residential mortgage-backed securities	5,127	(11)	43	(1)	5,170	(12)		
Commercial mortgage-backed securities	—	—	—	—	—	—		
Asset-backed securities	—	—	—	—	—	—		
Corporate debt and other securities	350,294	(10,178)	—	—	350,294	(10,178)		
Total	<u>\$382,284</u>	<u>\$ (10,211)</u>	<u>\$ 43</u>	<u>\$ (1)</u>	<u>\$382,327</u>	<u>\$ (10,212)</u>		

The unrealized losses presented in this table do not meet the criteria for treatment as an other-than-temporary impairment. The unrealized losses are the result of interest rate movements. The Company has not decided to sell and it is not more-likely-than not that the Company will be required to sell before a recovery of the amortized cost basis of these securities.

The Company continues to review its investment portfolios under its impairment review policy. Given the current market conditions and the significant judgments involved, there is a continuing risk that declines in fair value may occur and that other-than-temporary impairments may be recorded in future periods.

**PROPERTY AND
EQUIPMENT**

**12 Months Ended
Dec. 31, 2012**

[Property, Plant and
Equipment \[Abstract\]](#)

[PROPERTY AND
EQUIPMENT](#)

PROPERTY AND EQUIPMENT

Property and equipment is comprised of the following (in thousands):

	As of December 31,	
	2012	2011
Land	\$ 17,478	\$ 17,478
Buildings and leasehold improvements	131,911	130,627
Developed software	266,210	228,343
Equipment	412,542	399,757
Sub-total	828,141	776,205
Less: accumulated depreciation	(561,323)	(520,720)
Property and equipment, net	<u>\$ 266,818</u>	<u>\$ 255,485</u>

Depreciation expense for the years ended December 31, 2012, 2011 and 2010 was \$78.7 million, \$72.5 million and \$76.6 million, respectively. Included in the depreciation expense for the years ended December 31, 2012, 2011 and 2010 was \$25.3 million, \$21.6 million and \$25.2 million, respectively, of amortization expense for developed software. Property and equipment, net, includes \$97.7 million and \$85.1 million of internally developed software, net of accumulated depreciation as of December 31, 2012 and 2011, respectively.

The Company entered into a sale-leaseback transaction in the fourth quarter of 2011. The sale of a building and associated land resulted in an immaterial gain, which will be amortized over the life of the new lease (10 years).

**STATUTORY
INFORMATION**

**12 Months Ended
Dec. 31, 2012**

[STATUTORY
INFORMATION \[Abstract\]](#)

[STATUTORY
INFORMATION](#)

STATUTORY INFORMATION

The Company's regulated health maintenance organizations ("HMO") and insurance company subsidiaries are required by state regulatory agencies to maintain minimum surplus balances, thereby limiting the dividends the parent may receive from its regulated entities. During 2012, the Company received \$214.7 million in dividends from its regulated subsidiaries and paid \$144.0 million in capital contributions to these subsidiaries.

The National Association of Insurance Commissioners ("NAIC") has proposed that states adopt risk-based capital ("RBC") standards which are a method of measuring the minimum amount of capital appropriate for a managed care organization to support its overall business operations in consideration of its size and risk profile. The managed care organization's RBC is calculated by applying factors to various assets, premiums and reserve items. The factor is higher for those items with greater underlying risk and lower for less risky items. The adequacy of a managed care organization's actual capital can then be measured by a comparison to its RBC as determined by the formula. The Company's health plans are required to submit an RBC report to the NAIC and their domiciled state's department of insurance with their annual filing.

Regulators will use the RBC results to determine if any regulatory actions are required. Regulatory actions that could take place, if any, range from requiring the subsidiary to file a financial action plan explaining how the plan will increase its statutory net worth to the approved levels, to the health plan being placed under regulatory control.

The majority of states in which the Company operates health plans have adopted a RBC policy that recommends the health plans maintain statutory reserves at or above the "Company Action Level," which is currently equal to 200% of their RBC. Statutory-based capital and surplus of the Company's regulated subsidiaries was approximately \$2.3 billion and \$1.9 billion at December 31, 2012 and 2011, respectively. As of December 31, 2012 and 2011, all of the Company's regulated subsidiaries exceeded the minimum RBC, capital and solvency requirements of the applicable state regulators. The increase in capital and surplus for the Company's regulated subsidiaries primarily resulted from net earnings and, to a lesser extent, capital contributions made by the parent company, partially offset by dividends paid to the parent company.

Some states in which the Company's regulated subsidiaries operate require deposits to be maintained with the respective states' departments of insurance. Statutory deposits held by the Company's regulated subsidiaries was \$71.1 million and \$74.0 million at December 31, 2012 and 2011, respectively.

The Company believes that all subsidiaries which incur medical claims maintain more than adequate liquidity and capital resources to meet these short-term obligations as a matter of both Company policy and applicable department of insurance regulations.

Excluding funds held by entities subject to regulation and excluding the equity method investments, the Company had cash and investments of approximately \$1.2 billion and \$1.4 billion at December 31, 2012 and 2011, respectively. The decrease primarily resulted from share repurchases, repayment of the Company 5.875% Senior Notes in January 2012 at maturity, capital contributions made by the parent to regulated subsidiaries, cash paid for the FHP acquisition and cash dividend payments. This decrease was partially offset by dividends received from the Company's regulated subsidiaries and earnings generated by the Company's non-regulated entities.

OTHER INCOME, NET**12 Months Ended
Dec. 31, 2012**[Other Income and Expenses](#)[\[Abstract\]](#)[OTHER INCOME, NET](#)**OTHER INCOME, NET**

The following table presents the components of Other income, net for the years ended December 31, 2012, 2011 and 2010 (in millions):

	Years Ended December 31,		
	2012	2011	2010
Interest income	\$ 71.1	\$ 69.4	\$ 70.8
Gains on sales of investments	\$ 40.4	\$ 17.0	\$ 11.0
Other income	\$ 12.8	\$ 2.6	\$ (4.1)
Other income, net	\$ 124.3	\$ 89.0	\$ 77.7

**EMPLOYEE BENEFIT
PLANS**

**12 Months Ended
Dec. 31, 2012**

**Compensation and
Retirement Disclosure**

[Abstract]

**EMPLOYEE BENEFIT
PLANS**

EMPLOYEE BENEFIT PLANS

Employee Retirement Plans

The Company sponsors one defined contribution retirement plan qualifying under the Internal Revenue Code Section 401(k): the Coventry Health Care, Inc. Retirement Savings Plan (the "Savings Plan"). All employees of Coventry Health Care, Inc. and employees of its subsidiaries can elect to participate in the Savings Plan. T. Rowe Price is the custodial trustee of all Savings Plan assets, participant loans and the Coventry Health Care, Inc. common stock in the Savings Plan.

Under the Savings Plan, participants may defer up to 75% of their eligible compensation, limited by the maximum compensation deferral amount permitted by applicable law. The Company makes matching contributions in the Company's common stock equal to 100% of the participant's contribution on the first 3% of the participant's eligible compensation and equal to 50% of the participant's contribution on the second 3% of the participant's eligible compensation. Beginning August 3, 2012, the Company's matching contributions are invested in the participant's account in the same investments as their before-tax contributions rather than the Company's common stock fund. Participants vest immediately in all safe harbor matching contributions. The Savings Plan permits all participants, regardless of service, to sell the employer match portion of the Coventry common stock in their accounts during certain times of the year and transfer the proceeds to other Coventry 401(k) funds of their choosing. All costs of the Savings Plan are funded by the Company and participants as they are incurred.

As a result of corporate acquisitions and transactions, the Company has acquired entities that have sponsored other qualified plans. All qualified plans sponsored by the acquired subsidiaries of the Company have either terminated or merged with and into the Savings Plan. The cost of the Savings Plan, including the acquired plans, for 2012, 2011 and 2010 was approximately \$31.2 million, \$29.7 million and \$27.4 million, respectively.

401(k) Restoration and Deferred Compensation Plan

The Company is the sponsor of a 401(k) Restoration and Deferred Compensation Plan ("RESTORE"). Under RESTORE, participants may defer up to 75% of their base salary and up to 100% of any bonus awarded. The Company makes matching contributions equal to 100% of the participant's contribution on the first 3% of the participant's compensation and 50% of the participant's contribution on the second 3% of the participant's compensation. Participants vest in the Company's matching contributions ratably over two years for the first two years of service and vest immediately for all subsequent years of service. All costs of RESTORE are funded by the Company as they are incurred.

The cost, principally employer matching contributions, of RESTORE charged to operations for 2012, 2011 and 2010 was \$2.2 million, \$1.4 million and \$0.4 million, respectively.

**COMMITMENTS AND
CONTINGENCIES (Details)
(USD \$)**

12 Months Ended
Dec. 31, Dec. 31, Dec. 31,
2012 2011 2010

Minimum lease payments [Abstract]

<u>2013</u>	\$		
		31,963,000	
<u>2014</u>		24,832,000	
<u>2015</u>		20,067,000	
<u>2016</u>		17,976,000	
<u>2017</u>		15,324,000	
<u>Thereafter</u>		42,028,000	
<u>Total</u>		152,190,000	

Minimum sublease income [Abstract]

<u>2013</u>	(777,000)		
<u>2014</u>	(426,000)		
<u>2015</u>	(439,000)		
<u>2016</u>	(452,000)		
<u>2017</u>	(76,000)		
<u>Thereafter</u>	0		
<u>Total</u>	(2,170,000)		

Minimum lease payments, net of sublease income [Abstract]

<u>2013</u>	31,186,000		
<u>2014</u>	24,406,000		
<u>2015</u>	19,628,000		
<u>2016</u>	17,524,000		
<u>2017</u>	15,248,000		
<u>Thereafter</u>	42,028,000		
<u>Total</u>	150,020,000		

Original lease terms, at maximum (in years)

13 years

Rent expense

33,900,000 33,300,000 32,400,000

Capitation Arrangements [Abstract]

Medical costs associated with capitation arrangements (in hundredths)

9.00% 8.20% 6.40%

Putative Securities Class Action Lawsuit [Member]

Loss Contingencies [Line Items]

Number of current and former officers named in legal matter

3

Number of additional shareholders filing similar motions

3

Total number of shareholders in legal matter

4

Company self insured rentention

2,500,000

Putative ERISA Class Action Lawsuit [Member]

Loss Contingencies [Line Items]

Number of former employees that filed lawsuit

2

Number of additional actions filed in legal matter

3

Putative Securities Class Action Lawsuit Related to Aetna Deal - Court of Chancery of the State of Delaware [Member]

Loss Contingencies [Line Items]

<u>Total number of shareholders in legal matter</u>	4
<u>Original termination fee</u>	167,500,000
<u>New Termination Fee</u>	100,000,000

Medicare eligibility for Workers' Compensation Medicare product [Member]

Loss Contingencies [Line Items]

<u>Civil monetary settlement agreement</u>	\$ 3,000,000
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Putative Securities Class Action Lawsuit Related to Aetna Deal - Circuit Court for Montgomery County, Maryland [Member]

Loss Contingencies [Line Items]

<u>Total number of shareholders in legal matter</u>	3
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**FAIR VALUE
MEASUREMENTS**

**12 Months Ended
Dec. 31, 2012**

Fair Value Disclosures

[Abstract]

**FAIR VALUE
MEASUREMENTS**

FAIR VALUE MEASUREMENTS

Financial Assets

ASC Topic 820, "Fair Value Measurements and Disclosures," defines fair value and requires a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value based on the quality and reliability of the inputs or assumptions used in fair value measurements.

The Company's Level 1 securities primarily consist of U.S. Treasury securities and cash. The Company determines the estimated fair value for its Level 1 securities using quoted (unadjusted) prices for identical assets or liabilities in active markets.

The Company's Level 2 securities primarily consist of government-sponsored enterprise securities, state and municipal bonds, mortgage-backed securities, asset-backed securities, corporate debt and money market funds. The Company determines the estimated fair value for its Level 2 securities using the following methods: quoted prices for similar assets/liabilities in active markets, quoted prices for identical or similar assets in non-active markets (few transactions, limited information, non-current prices and high variability over time), inputs other than quoted prices that are observable for the asset/liability (e.g., interest rates, yield curves, volatilities and default rates, among others), and inputs that are derived principally from or corroborated by other observable market data.

For the Company's Level 2 assets, the following inputs and valuation techniques were utilized in determining the fair value of its financial instruments:

Cash Equivalents: Level 2 cash equivalents are valued using inputs that are principally from, or corroborated by, observable market data, primarily quoted prices for like or similar assets.

Government-Sponsored Enterprises: These securities primarily consist of bonds issued by government-sponsored enterprises, such as the Federal Home Loan Bank, the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation. The fair value of government-sponsored enterprises is based upon observable market inputs such as quoted prices for like or similar assets, benchmark yields, reported trades and credit spreads.

State and Municipal Bonds, Corporate Debt and Other Securities: The fair value of the Company's debt securities is determined by observable market inputs which include quoted prices for identical or similar assets that are traded in an active market, benchmark yields, new issuances, issuer ratings, reported trades of comparable securities and credit spreads.

Residential and Commercial Mortgage-Backed Securities and Asset-Backed Securities: The fair value of these securities is determined either by observable market inputs, which include quoted prices for identical or similar assets that are traded in an active market, or by a cash flow model which utilizes the following inputs: benchmark yields, prepayment speeds, collateral performance, credit spreads and default rates that are observable at commonly quoted intervals.

The Company no longer has Level 3 securities. During the quarter ended March 31, 2011, the Company transferred all Level 3 securities to Level 2. Prior to March 31, 2011, the Company's Level 3 securities primarily consisted of corporate financial holdings, mortgage-backed securities and asset-backed securities that were thinly traded due to market volatility and lack of liquidity. The Company determined the estimated fair value for its Level 3 securities using unobservable inputs that could not be corroborated by observable market data; including, but not limited to, broker quotes, default rates, benchmark yields, credit spreads and prepayment speeds. The transfer from Level 3 to Level 2 resulted from increased trading activity of these securities

and, therefore, a transition from unobservable inputs to inputs corroborated by observable market data or transactions.

The Company obtains one price for each security from an independent third-party valuation service provider, which uses quoted or other observable inputs for the determination of fair value as noted above. As the Company is responsible for the determination of fair value, the Company performs quarterly analyses on the prices received from the third-party provider to determine whether the prices are reasonable estimates of fair value.

The following table presents the fair value hierarchy for the Company's financial assets measured at fair value on a recurring basis at December 31, 2012 and 2011 (in thousands):

	Total	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3
<u>At December 31, 2012</u>				
Cash and cash equivalents	\$1,399,162	\$1,218,046	\$ 181,116	\$ —
State and municipal bonds	1,253,789	—	1,253,789	—
U.S. Treasury securities	78,931	78,931	—	—
Government-sponsored enterprise securities	73,532	—	73,532	—
Residential mortgage-backed securities	312,641	—	312,641	—
Commercial mortgage-backed securities	21,590	—	21,590	—
Asset-backed securities	23,626	—	23,626	—
Corporate debt and other securities	991,610	—	991,610	—
Total	\$4,154,881	\$1,296,977	\$ 2,857,904	\$ —

	Total	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3
<u>At December 31, 2011</u>				
Cash and cash equivalents	\$1,579,003	\$1,449,883	\$ 129,120	\$ —
State and municipal bonds	1,032,954	—	1,032,954	—
U.S. Treasury securities	91,340	91,340	—	—
Government-sponsored enterprise securities	143,278	—	143,278	—
Residential mortgage-backed securities	368,798	—	368,798	—
Commercial mortgage-backed securities	14,825	—	14,825	—
Asset-backed securities	13,504	—	13,504	—

Corporate debt and other securities	1,065,500	11,598	1,053,902	—
Total	\$4,309,202	\$1,552,821	\$ 2,756,381	\$ —

Transfers between levels, if any, are recorded as of the end of the reporting period. During the years ended December 31, 2012 and December 31, 2011, there were no transfers between Level 1 and Level 2. During the year ended December 31, 2012, there were no transfers to (from) Level 3 and, accordingly, a table summarizing changes in fair value of the Company's financial assets for that period is not presented. The following table provides a summary of changes in the fair value of the Company's Level 3 financial assets for the year ended December 31, 2011 (in thousands):

Year Ended December 31, 2011	Total Level 3	Mortgage-backed securities	Asset-backed securities	Corporate and other
Beginning Balance, January 1, 2011	\$ 1,077	\$ 220	\$ 127	\$ 730
Transfers to (from) Level 3 ⁽¹⁾	(856)	(258)	(119)	(479)
Total gains or losses (realized / unrealized)				
Included in earnings	107	16	7	84
Included in other comprehensive income	(55)	38	(8)	(85)
Purchases, issuances, sales and settlements				
Purchases	—	—	—	—
Issuances	—	—	—	—
Sales	(273)	(16)	(7)	(250)
Settlements	—	—	—	—
Ending Balance, December 31, 2011	\$ —	\$ —	\$ —	\$ —

⁽¹⁾ The Company no longer relied upon broker quotes or other models involving unobservable inputs to value these securities, as there were sufficient observable inputs (e.g., trading activity) to validate the reported fair value. As a result, the Company transferred all securities from Level 3 to Level 2 during the year ended December 31, 2011.

Financial Liabilities

The Company's fair value of publicly-traded debt (senior notes) is based on Level 2 inputs, including quoted market prices for the same or a similar debt or, if no quoted market prices are available, on the current market observable rates estimated to be available to the Company for debt of similar terms and remaining maturities. The carrying value of the senior notes (including the long-term and current portions) was \$1.59 billion at December 31, 2012 and \$1.82 billion at December 31, 2011. The estimated fair value of the Company's senior notes (including the long-term and current portions) was \$1.81 billion at December 31, 2012 and \$1.99 billion at December 31, 2011.

The carrying value of the revolving credit facility approximates the fair value due to the short maturity dates of the draws. The Company had no outstanding borrowings under its current credit facility at December 31, 2012 or 2011.

DEBT

12 Months Ended
Dec. 31, 2012

[Debt Disclosure \[Abstract\]](#)

[DEBT](#)

DEBT

The Company's outstanding debt was as follows at December 31, 2012 and 2011 (in thousands):

	December 31, 2012	December 31, 2011
5.875% Senior notes due 1/15/12	\$ —	\$ 233,903
6.300% Senior notes due 8/15/14, net of unamortized discount of \$379 at December 31, 2012	374,718	374,490
6.125% Senior notes due 1/15/15	228,845	228,845
5.950% Senior notes due 3/15/17, net of unamortized discount of \$596 at December 31, 2012	382,639	382,497
5.450% Senior notes due 6/7/21, net of unamortized discount of \$1,012 at December 31, 2012	598,988	598,868
Total debt, including current portion	1,585,190	1,818,603
Less current portion of total debt	—	233,903
Total long-term debt	\$ 1,585,190	\$ 1,584,700

In January 2012, at maturity, the Company repaid the \$233.9 million outstanding balance of its 5.875% Senior Notes.

During 2011, the Company completed the sale of \$600.0 million aggregate principal amount of its 5.45% Senior Notes due 2021 (the "2021 Notes") at the issue price of 99.800% per note. The 2021 Notes are senior unsecured obligations of Coventry and rank equally with all of its other senior unsecured indebtedness.

During 2011, the Company repaid in full the \$380.0 million outstanding balance of the revolving credit facility due July 11, 2012 and the associated credit agreement was terminated.

During 2011, the Company entered into a new Credit Agreement (the "Credit Facility"). The Credit Facility provides for a five-year revolving credit facility in the principal amount of \$750.0 million, with the Company having the ability to request an increase in the facility amount up to an aggregate principal amount not to exceed \$1.0 billion. Advances under the Credit Facility bear interest at (1) a rate per annum equal to the Administrative Agent's base rate (the "Base Rate") or (2) the one-, two-, three-, six-, nine-, or twelve-month rate per annum for Eurodollar deposits (the "Eurodollar Rate") plus an applicable margin, as selected by the Company. The applicable margin for Eurodollar Rate advances depends on the Company's debt ratings and varies from 1.05% to 1.850%. The Company pays commitment fees on the Credit Facility ranging from 0.200% to 0.400%, per annum, regardless of usage and dependent on the Company's debt ratings. The obligations under the Credit Facility are general unsecured obligations of the Company. As of December 31, 2012, there were no amounts outstanding under the Credit Facility.

The Company's senior notes and Credit Facility contain certain covenants and restrictions regarding, among other things, liens, asset dispositions and consolidations or mergers. Additionally, the Company's Credit Facility requires compliance with a leverage ratio of 3 to 1 and limits subsidiary debt. As of December 31, 2012, the Company was in compliance with the applicable covenants and restrictions under its senior notes and Credit Facility.

As of December 31, 2012, the aggregate maturities of debt based on their contractual terms, gross of unamortized discount, were as follows (in thousands):

Year	Amount
2013 \$	—
2014	375,097
2015	228,845
2016	—
2017	383,235
Thereafter	600,000
Total \$	1,587,177

STOCK-BASED COMPENSATION

12 Months Ended
Dec. 31, 2012

[Disclosure of Compensation
Related Costs, Share-based
Payments \[Abstract\]](#)

[STOCK-BASED
COMPENSATION](#)

STOCK-BASED COMPENSATION

The Company has one stock incentive plan, the Amended and Restated 2004 Incentive Plan (the "Incentive Plan") under which shares of the Company's common stock are authorized for issuance to key employees, consultants and directors in the form of stock options, restricted stock and other stock-based awards. The Incentive Plan includes a provision for accelerated vesting of equity awards in the event of a change of control of the Company. Shares available for issuance under the Incentive Plan were 4.5 million as of December 31, 2012.

Stock Options

Under the Incentive Plan, the terms and conditions of option grants are established on an individual basis with the exercise price of the options being equal to but not less than the fair value of the underlying stock at the date of grant. Options generally become exercisable in 33% increments per year and expire ten years from the date of grant.

The Company continues to use the Black-Scholes-Merton option pricing model and amortizes compensation expense over the requisite service period of the grant. The methodology used in 2012 to derive the assumptions used in the valuation model is consistent with that used in prior years. Beginning in March 2012, the Company declared its first quarterly cash dividend and, as a result, the expected dividend yield has changed. See Note K, Stockholders' Equity, for more information regarding dividends. The expected dividend yields are based on the per share dividend declared by the Company's Board of Directors.

The following average values and weighted-average assumptions were used for option grants.

	2012	2011	2010
Black-Scholes-Merton Value	\$ 7.52	\$ 11.08	\$ 7.45
Dividend yield	1.6%	0.0%	0.0%
Risk-free interest rate	0.5%	0.9%	1.4%
Expected volatility	37.3%	41.9%	47.4%
Expected life (in years)	3.6	3.5	3.5

The Company uses a risk-free interest rate consistent with the yield available on a U.S. Treasury note with a term equal to the expected term of the underlying grants. The expected volatility was estimated based upon a blend of the implied volatility of the Company's tradeable options and the historical volatility of the Company's share price. The expected life was estimated based upon exercise experience of option grants made in the past to Company employees.

The Company recorded compensation expense related to stock options of approximately \$12.5 million, \$15.6 million and \$21.0 million, for the years ended December 31, 2012, 2011 and 2010, respectively. Cash received from stock option exercises was \$87.7 million, \$44.6 million and \$15.5 million, for the years ended December 31, 2012, 2011 and 2010, respectively.

The total intrinsic value of options exercised was \$46.3 million, \$20.9 million, and \$11.3 million for the years ended December 31, 2012, 2011 and 2010, respectively. The tax benefit realized from stock option exercises was \$18.1 million, \$7.7 million and \$4.1 million, for the years ended December 31, 2012, 2011 and 2010, respectively. As of December 31, 2012, there was \$16.6 million of total unrecognized compensation cost (net of expected forfeitures) related to nonvested

stock option grants which is expected to be recognized over a weighted-average period of 1.9 years.

The following table summarizes stock option activity for the year ended December 31, 2012:

	Shares (in thousands)	Weighted- Average Exercise Price	Aggregate Intrinsic Value (in thousands)	Weighted- Average Remaining Contractual Life
Outstanding at January 1, 2012	10,744	\$ 36.20		
Granted	1,650	\$ 30.21		
Exercised	(3,612)	\$ 24.27		
Cancelled and expired	(1,907)	\$ 42.14		
Outstanding at December 31, 2012	<u>6,875</u>	\$ 39.37	\$ 58,051	6.13
Exercisable at December 31, 2012	4,074	\$ 45.58	\$ 17,458	4.29

Restricted Stock Awards

Under the Incentive Plan, restricted stock awards generally vest in 25% increments per year. The fair value of restricted stock awards is based on the market price of the Company's common stock on the date of grant and is amortized over various vesting periods through 2016. Restricted stock awards may also include a performance measure that must be met for the restricted stock award to vest.

The Company recorded compensation expense related to restricted stock grants, including restricted stock granted in prior periods, of approximately \$17.1 million, \$24.9 million and \$19.5 million for the years ended December 31, 2012, 2011 and 2010, respectively. The total unrecognized compensation cost (net of expected forfeitures) related to the restricted stock was \$15.3 million at December 31, 2012, and is expected to be recognized over a weighted-average period of 1.4 years. The weighted-average fair value of restricted stock granted was \$32.45, \$34.51 and \$21.45 per share for the years ended December 31, 2012, 2011 and 2010, respectively. The total fair value of shares vested during the years ended December 31, 2012, 2011 and 2010 was \$28.3 million, \$25.6 million and \$14.4 million, respectively.

The following table summarizes restricted stock award activity for the year ended December 31, 2012:

	Shares (in thousands)	Weighted- Average Grant-Date Fair Value Per Share
Nonvested, January 1, 2012	2,108	\$ 26.62
Granted	109	\$ 32.45
Vested	(826)	\$ 26.10
Forfeited	(218)	\$ 27.53
Nonvested, December 31, 2012	<u>1,173</u>	\$ 27.37

Performance Share Units

Performance share units ("PSUs") represent hypothetical shares of the Company's common stock. The PSUs vest (if at all) based upon the achievement of certain performance goals and other criteria at various periods through 2015. The Company granted PSUs during the year

ended December 31, 2012 but did not record compensation expense related to the PSUs as the performance goals for the two-year cumulative period have not been finalized for the 2013 targets, and therefore the measurement criteria has not been established for accounting purposes. The PSU performance goals are anticipated to be finalized in the first quarter of 2013. All PSUs that vest will be paid out in cash or stock based upon the price of the Company's common stock. The PSUs will be classified as a liability by the Company.

The following table summarizes PSU activity for the year ended December 31, 2012:

	Units
	(in thousands)
Nonvested, January 1, 2012	—
Granted	627
Vested	—
Forfeited	—
Nonvested, December 31, 2012	<u>627</u>

Restricted Share Units

Beginning in 2012, the Company issued Restricted Share Units ("RSUs") which represent hypothetical shares of the Company's common stock. The holders of RSUs have no rights as stockholders with respect to the shares of the Company's common stock to which the awards relate. Some of the RSUs require the achievement of certain performance goals and other criteria in order to vest. The RSUs vest (if at all) at various periods through 2016 and all RSUs that vest will be paid out in cash based upon the price of the Company's stock. The Company recorded compensation expense of \$7.2 million related to the RSUs for the year ended December 31, 2012. The RSUs are classified as a liability by the Company. The related liability was \$7.2 million and accrued in "accounts payable and other accrued liabilities" in the accompanying balance sheet at December 31, 2012.

The following table summarizes RSU activity for the year ended December 31, 2012:

	Units
	(in thousands)
Nonvested, January 1, 2012	—
Granted	614
Vested	—
Forfeited	(10)
Nonvested, December 31, 2012	<u>604</u>

**RELATED PARTY
TRANSACTION (Details)**

12 Months Ended

(USD \$)

Dec. 31, 2012 Dec. 31, 2011 Dec. 31, 2010

**In Millions, unless otherwise
specified**

Avalere [Member]

Related Party Transaction [Line Items]

<u>Related party expenses</u>	\$ 0.2	\$ 0.2	\$ 0.2
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Trinity [Member]

Related Party Transaction [Line Items]

<u>Related party expenses</u>	\$ 17.5	\$ 14.4	\$ 18.9
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<u>Number of states</u>	10		
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Schedule I, Condensed Financial Information of Parent Company (Details) (USD \$)	3 Months Ended					12 Months Ended						
	Dec. 31, 2012	Sep. 30, 2012	Jun. 30, 2012	Mar. 31, 2012	Dec. 31, 2011	Sep. 30, 2011	Jun. 30, 2011	Mar. 31, 2011	Dec. 31, 2012	Dec. 31, 2011	Dec. 31, 2010	Dec. 31, 2009
Share data in Thousands, except Per Share data, unless otherwise specified												
Current assets:												
Cash and cash equivalents	\$ 1,399,162,000				\$ 1,579,003,000				\$ 1,399,162,000	\$ 1,579,003,000	\$ 1,853,988,000	
Short-term investments	121,742,000				116,205,000				121,742,000	116,205,000		
Other receivables, net	892,815,000				717,736,000				892,815,000	717,736,000		
Other current assets	196,323,000				286,301,000				196,323,000	286,301,000		
Total current assets	2,882,119,000				2,969,508,000				2,882,119,000	2,969,508,000		
Long-term investments	2,658,582,000				2,635,309,000				2,658,582,000	2,635,309,000		
Property and equipment, net	266,818,000				255,485,000				266,818,000	255,485,000		
Other long-term assets	33,389,000				36,863,000				33,389,000	36,863,000		
Total assets	8,750,988,000				8,813,532,000				8,750,988,000	8,813,532,000		
Current liabilities:												
Accounts payable and other accrued liabilities	488,175,000				695,235,000				488,175,000	695,235,000		
Total current liabilities	2,045,070,000				2,352,155,000				2,045,070,000	2,352,155,000		
Long-term debt	1,585,190,000				1,584,700,000				1,585,190,000	1,584,700,000		
Other long-term liabilities	397,813,000				365,686,000				397,813,000	365,686,000		
Total liabilities	4,028,073,000				4,302,541,000				4,028,073,000	4,302,541,000		
Stockholders' equity:												
Common stock, \$ 0.01 par value; 570,000 authorized 197,080 issued and 134,573 outstanding in 2012 193,469 issued and 141,172 outstanding in 2011	1,971,000				1,935,000				1,971,000	1,935,000		
Treasury stock, at cost; 62,507 in 2012; 52,297 in 2011	(1,920,749,000)				(1,583,313,000)				(1,920,749,000)	(1,583,313,000)		
Additional paid-in capital	1,970,877,000				1,848,995,000				1,970,877,000	1,848,995,000		
Accumulated other comprehensive income, net	69,220,000				60,469,000				69,220,000	60,469,000		
Retained earnings	4,601,596,000				4,182,905,000				4,601,596,000	4,182,905,000		
Total stockholders' equity	4,722,915,000				4,510,991,000				4,722,915,000	4,510,991,000	4,199,166,000	3,712,554,000
Total liabilities and stockholders' equity	8,750,988,000				8,813,532,000				8,750,988,000	8,813,532,000		
Common stock, par value (in dollars per share)	\$ 0.01				\$ 0.01				\$ 0.01	\$ 0.01		
Common stock, authorized (in shares)	570,000				570,000				570,000	570,000		
Common stock, issued (in shares)	197,080				193,469				197,080	193,469		
Common stock, outstanding (in shares)	134,573				141,172				134,573	141,172		
Treasury stock, at cost (in shares)	62,507				52,297				62,507	52,297		
Expenses:												
Selling, general and administrative									2,080,236,000	2,016,042,000	1,961,947,000	
Depreciation and amortization									152,859,000	136,865,000	140,685,000	
Interest expense									99,468,000	99,062,000	80,418,000	
(Provision) benefit for income taxes									(297,472,000)	(314,996,000)	(247,918,000)	
Net earnings	119,341,000	105,259,000	91,743,000	170,719,000	[1]85,696,000	122,681,000	224,495,000	[2]110,233,000	487,063,000	543,105,000	438,616,000	
Other comprehensive income (loss), net of tax:												
Change in net unrealized gains (losses) on investments									54,626,000	48,274,000	10,501,000	
Comprehensive income									495,814,000	562,493,000	438,291,000	
CONDENSED STATEMENTS OF CASH FLOWS [Abstract]												
Net cash from operating activities									470,644,000	401,159,000	272,252,000	
Cash flows from investing activities:												
Capital expenditures, net									(89,064,000)	(62,085,000)	(63,257,000)	
Purchases of investments and other									(1,595,596,000)	(2,584,935,000)	(819,808,000)	
Payments for acquisitions, net									(54,945,000)	(7,616,000)	(102,356,000)	
Net cash from investing activities									(124,948,000)	(602,006,000)	149,661,000	
Cash flows from financing activities:												
Proceeds from issuance of stock									87,671,000	44,624,000	15,484,000	
Payments for repurchase of stock									(339,985,000)	(336,219,000)	(4,888,000)	
Repayment of debt									(233,903,000)	(380,029,000)	0	
Proceeds from issuance of debt									0	589,867,000	0	

Excess tax benefit from stock compensation			12,210,000	7,619,000	2,925,000
Payments for cash dividends			(51,530,000)	0	0
Net cash from financing activities			(525,537,000)	(74,138,000)	13,521,000
Net change in cash and cash equivalents			(179,841,000)	(274,985,000)	435,434,000
Cash and cash equivalents at beginning of period		1,579,003,000	1,853,988,000	1,579,003,000	1,853,988,000
Cash and cash equivalents at end of period	1,399,162,000	1,579,003,000	1,399,162,000	1,579,003,000	1,853,988,000
Subsidiary Transactions [Abstract]					
Dividends from subsidiaries			214,700,000		
Parent Company [Member]					
Current assets:					
Cash and cash equivalents	321,166,000	634,592,000	321,166,000	634,592,000	814,811,000
Short-term investments	84,241,000	61,435,000	84,241,000	61,435,000	
Other receivables, net	14,394,000	4,570,000	14,394,000	4,570,000	
Other current assets	41,973,000	79,923,000	41,973,000	79,923,000	
Total current assets	461,774,000	780,520,000	461,774,000	780,520,000	
Long-term investments	509,421,000	504,022,000	509,421,000	504,022,000	
Property and equipment, net	3,574,000	4,339,000	3,574,000	4,339,000	
Investment in subsidiaries	5,507,880,000	5,123,007,000	5,507,880,000	5,123,007,000	
Other long-term assets	62,894,000	93,444,000	62,894,000	93,444,000	
Total assets	6,545,543,000	6,505,332,000	6,545,543,000	6,505,332,000	
Current liabilities:					
Accounts payable and other accrued liabilities	119,617,000	315,175,000	119,617,000	315,175,000	
Total current liabilities	119,617,000	315,175,000	119,617,000	315,175,000	
Long-term debt	1,585,190,000	1,584,700,000	1,585,190,000	1,584,700,000	
Notes payable to subsidiary	65,000,000	65,000,000	65,000,000	65,000,000	
Other long-term liabilities	52,821,000	29,466,000	52,821,000	29,466,000	
Total liabilities	1,822,628,000	1,994,341,000	1,822,628,000	1,994,341,000	
Stockholders' equity:					
Common stock, \$.01 par value; 570,000 authorized					
197,080 issued and 134,573 outstanding in 2012	1,971,000	1,935,000	1,971,000	1,935,000	
193,469 issued and 141,172 outstanding in 2011					
Treasury stock, at cost; 62,507 in 2012; 52,297 in 2011	(1,920,749,000)	(1,583,313,000)	(1,920,749,000)	(1,583,313,000)	
Additional paid-in capital	1,970,877,000	1,848,995,000	1,970,877,000	1,848,995,000	
Accumulated other comprehensive income, net	69,220,000	60,469,000	69,220,000	60,469,000	
Retained earnings	4,601,596,000	4,182,905,000	4,601,596,000	4,182,905,000	
Total stockholders' equity	4,722,915,000	4,510,991,000	4,722,915,000	4,510,991,000	
Total liabilities and stockholders' equity	6,545,543,000	6,505,332,000	6,545,543,000	6,505,332,000	
Common stock, par value (in dollars per share)	\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.01	
Common stock, authorized (in shares)	570,000	570,000	570,000	570,000	
Common stock, issued (in shares)	197,080	193,469	197,080	193,469	
Common stock, outstanding (in shares)	134,573	141,172	134,573	141,172	
Treasury stock, at cost (in shares)	62,507	52,297	62,507	52,297	
Revenues:					
Management fees charged to operating subsidiaries			302,718,000	261,798,000	208,453,000
Expenses:					
Selling, general and administrative			198,665,000	200,005,000	170,524,000
Depreciation and amortization			575,000	1,297,000	939,000
Interest expense			101,576,000	101,174,000	82,590,000
Total expenses			300,816,000	302,476,000	254,053,000
Investment and other income, net			6,256,000	2,353,000	629,000
Income (loss) before income taxes and equity in net earnings of subsidiaries			8,158,000	(38,325,000)	(44,971,000)
(Provision) benefit for income taxes			(3,093,000)	14,069,000	16,239,000
Income (loss) before equity in net earnings of subsidiaries			5,065,000	(24,256,000)	(28,732,000)
Equity in net earnings of subsidiaries			481,998,000	567,361,000	467,348,000
Net earnings			487,063,000	543,105,000	438,616,000
Other comprehensive income (loss), net of tax:					
Change in net unrealized gains (losses) on investments			8,751,000	19,388,000	(325,000)

Comprehensive income			495,814,000	562,493,000	438,291,000
CONDENSED					
STATEMENTS OF CASH					
FLOWES [Abstract]					
Net cash from operating activities			84,340,000	(170,263,000)	(21,032,000)
Cash flows from investing activities:					
Capital expenditures, net			444,000	(2,414,000)	518,000
Proceeds from the sales and maturities of investments			432,627,000	624,559,000	196,052,000
Purchases of investments and other			(435,100,000)	(1,155,558,000)	0
Capital contributions to subsidiaries			(134,000,000)	(140,192,000)	(142,271,000)
Dividends from subsidiaries			265,175,000	745,403,000	530,589,000
Payments for acquisitions, net			(1,375,000)	(7,616,000)	(102,356,000)
Net cash from investing activities			127,771,000	64,182,000	482,532,000
Cash flows from financing activities:					
Proceeds from issuance of stock			87,671,000	44,624,000	15,484,000
Payments for repurchase of stock			(339,985,000)	(336,219,000)	(4,888,000)
Repayment of debt			(233,903,000)	(380,029,000)	0
Repayment of note to subsidiaries			0	0	(4,235,000)
Proceeds from issuance of debt			0	589,867,000	0
Excess tax benefit from stock compensation			12,210,000	7,619,000	2,925,000
Payments for cash dividends			(51,530,000)	0	0
Net cash from financing activities			(525,537,000)	(74,138,000)	9,286,000
Net change in cash and cash equivalents			(313,426,000)	(180,219,000)	470,786,000
Cash and cash equivalents at beginning of period		634,592,000	814,811,000	634,592,000	814,811,000
Cash and cash equivalents at end of period	321,166,000	634,592,000	321,166,000	634,592,000	814,811,000
Subsidiary Transactions [Abstract]					
Dividends from subsidiaries			214,700,000	489,400,000	319,400,000
Capital Contributions From Parent Co			\$ 134,000,000	\$ 122,000,000	\$ 11,500,000

[1] During the quarter ended March 31, 2012, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of these changes, the Company recorded a non-recurring pre-tax adjustment to earnings of \$133.0 million during the first quarter of 2012. See Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional information.

[2] On May 27, 2011, the court entered an order of final approval of a settlement and, accordingly, the Company recorded a non-recurring pre-tax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

**QUARTERLY FINANCIAL
DATA (UNAUDITED)
(Details) (USD \$)**

3 Months Ended

12 Months Ended

Dec. 31, 2012 Sep. 30, 2012 Jun. 30, 2012 Mar. 31, 2012 Dec. 31, 2011 Sep. 30, 2011 Jun. 30, 2011 Mar. 31, 2011 Dec. 31, 2012 Dec. 31, 2011 Dec. 31, 2010

**Quarterly Financial
Information Disclosure
[Abstract]**

	\$	\$	\$	\$	[1]\$	\$	\$	[2]\$	\$	\$	\$
<u>Operating revenues</u>	3,445,817,000	3,457,783,000	3,517,796,000	3,691,967,000	3,129,156,000	2,975,543,000	3,033,046,000	3,048,938,000	14,113,363,000	12,186,683,000	11,587,916,000
<u>Operating earnings</u>	178,534,000	159,478,000	145,203,000	276,476,000	148,943,000	192,613,000	355,101,000	171,473,000	759,691,000	868,130,000	689,285,000
<u>Earnings before income taxes</u>	191,086,000	167,078,000	151,018,000	275,353,000	143,557,000	187,299,000	356,341,000	170,904,000			
<u>Net earnings</u>	119,341,000	105,259,000	91,743,000	170,719,000	85,696,000	122,681,000	224,495,000	110,233,000	487,063,000	543,105,000	438,616,000
<u>Basic earnings per common share (in dollars per share)</u>	\$ 0.89	\$ 0.79	\$ 0.65	\$ 1.21	\$ 0.60	\$ 0.84	\$ 1.51	\$ 0.74	\$ 3.54	\$ 3.70	\$ 2.96
<u>Diluted earnings per common share (in dollars per share)</u>	\$ 0.88	\$ 0.78	\$ 0.65	\$ 1.20	\$ 0.60	\$ 0.83	\$ 1.50	\$ 0.73	\$ 3.52	\$ 3.67	\$ 2.94
<u>RADV Release</u>				133,000,000					132,977,000	0	0
<u>Amount released in settlement of legal matter</u>							\$ 159,300,000				

[1] During the quarter ended March 31, 2012, CMS announced which contract years are subject to the CMS RADV audits and other core areas of the audit methodology. As a result of these changes, the Company recorded a non-recurring pre-tax adjustment to earnings of \$133.0 million during the first quarter of 2012. See Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements for additional information.

[2] On May 27, 2011, the court entered an order of final approval of a settlement and, accordingly, the Company recorded a non-recurring pre-tax adjustment that increased earnings of \$159.3 million in the second quarter of 2011.

INVESTMENTS (Tables)

12 Months Ended
Dec. 31, 2012

[Investments, Debt and Equity Securities \[Abstract\]](#)
[Schedule of short-term and long-term investments, by security type](#)

The amortized cost, gross unrealized gain or loss and estimated fair value of short-term and long-term investments by security type were as follows at December 31, 2012 and 2011 (in thousands):

	Amortized Cost	Unrealized Gain	Unrealized Loss	Fair Value
As of December 31, 2012				
State and municipal bonds	\$ 1,176,016	\$ 78,272	\$ (499)	\$ 1,253,789
U.S. Treasury securities	78,264	669	(2)	78,931
Government-sponsored enterprise securities ⁽¹⁾	72,394	1,139	(1)	73,532
Residential mortgage-backed securities ⁽²⁾	302,012	10,703	(74)	312,641
Commercial mortgage-backed securities	21,416	193	(19)	21,590
Asset-backed securities ⁽³⁾	23,421	211	(6)	23,626
Corporate debt and other securities	971,230	20,726	(346)	991,610
	<u>\$ 2,644,753</u>	<u>\$ 111,913</u>	<u>\$ (947)</u>	<u>\$ 2,755,719</u>
Equity method investments ⁽⁴⁾				24,605
				<u>\$ 2,780,324</u>

	Amortized Cost	Unrealized Gain	Unrealized Loss	Fair Value
As of December 31, 2011				
State and municipal bonds	\$ 970,746	\$ 62,215	\$ (7)	\$ 1,032,954
U.S. Treasury securities	88,934	2,410	(4)	91,340
Government-sponsored enterprise securities ⁽¹⁾	140,595	2,694	(11)	143,278
Residential mortgage-backed securities ⁽²⁾	354,713	14,097	(12)	368,798
Commercial mortgage-backed securities	13,801	1,024	—	14,825
Asset-backed securities ⁽³⁾	12,840	664	—	13,504
Corporate debt and other securities	1,051,874	23,804	(10,178)	1,065,500
	<u>\$ 2,633,503</u>	<u>\$ 106,908</u>	<u>\$ (10,212)</u>	<u>\$ 2,730,199</u>
Equity method investments ⁽⁴⁾				21,315
				<u>\$ 2,751,514</u>

(1) Includes FDIC-insured Temporary Liquidity Guarantee Program (“TLGP”) securities. As of December 31, 2012, the Company no longer held any TLGP securities.

(2) Includes Agency pass-through securities, with the timely payment of principal and interest guaranteed.

(3) Includes auto loans, credit card debt, and rate reduction bonds.

- (4) Includes investments in entities accounted for under the equity method of accounting and therefore are presented at their carrying value.

[Estimated fair value of available-for-sale debt securities, by contractual maturity](#)

The amortized cost and estimated fair value of available for sale debt securities by contractual maturity were as follows at December 31, 2012 and 2011 (in thousands):

	As of December 31, 2012		As of December 31, 2011	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Maturities:				
Within 1 year	\$ 362,116	\$ 363,559	\$ 315,362	\$ 317,067
1 to 5 years	798,143	822,448	984,503	1,006,221
5 to 10 years	652,941	693,504	536,577	574,207
Over 10 years	831,553	876,208	797,061	832,704
Total	\$ 2,644,753	\$ 2,755,719	\$ 2,633,503	\$ 2,730,199

[Schedule of unrealized loss on investments](#)

The following table shows the Company's investments' gross unrealized losses and fair value at December 31, 2012 and December 31, 2011, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position (in thousands).

At December 31, 2012	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
State and municipal bonds	\$ 61,342	\$ (499)	\$ —	\$ —	\$ 61,342	\$ (499)
U.S. Treasury securities	2,458	(1)	1,065	(1)	3,523	(2)
Government sponsored enterprises	15,714	(1)	—	—	15,714	(1)
Residential mortgage-backed securities	23,861	(73)	59	(1)	23,920	(74)
Commercial mortgage-backed securities	7,701	(19)	—	—	7,701	(19)
Asset-backed securities	14,492	(6)	—	—	14,492	(6)
Corporate debt and other securities	79,381	(345)	614	(1)	79,995	(346)
Total	\$204,949	\$ (944)	\$1,738	\$ (3)	\$206,687	\$ (947)

At December 31, 2011	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
State and municipal bonds	\$ 9,436	\$ (7)	\$ —	\$ —	\$ 9,436	\$ (7)
U.S. Treasury securities	4,932	(4)	—	—	4,932	(4)
Government sponsored enterprises	12,495	(11)	—	—	12,495	(11)
Residential mortgage-backed securities	5,127	(11)	43	(1)	5,170	(12)

Commercial mortgage-backed securities	—	—	—	—	—	—
Asset-backed securities	—	—	—	—	—	—
Corporate debt and other securities	350,294	(10,178)	—	—	350,294	(10,178)
Total	<u>\$382,284</u>	<u>\$ (10,211)</u>	<u>\$ 43</u>	<u>\$ (1)</u>	<u>\$382,327</u>	<u>\$ (10,212)</u>

**FAIR VALUE
MEASUREMENTS FAIR
VALUE MEASUREMENTS
(Details) (USD \$)
In Thousands, unless
otherwise specified**

**Dec. 31, Dec. 31, Dec. 31, Dec. 31,
2012 2011 2010 2009**

Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items]

<u>Cash and cash equivalents</u>	\$	\$	\$	\$
	1,399,162	1,579,003	1,853,988	1,418,554
<u>State and municipal bonds</u>	1,253,789	1,032,954		
<u>U.S. Treasury securities</u>	78,931	91,340		
<u>Government-sponsored enterprise securities</u>	73,532	143,278		
<u>Residential mortgage-backed securities</u>	312,641	368,798		
<u>Commercial mortgage-backed securities</u>	21,590	14,825		
<u>Asset-backed securities</u>	23,626	13,504		
<u>Corporate debt and other securities</u>	991,610	1,065,500		
<u>Total</u>	4,154,881	4,309,202		

Quoted Prices in Active Markets for Identical Assets, Level 1
[Member]

Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items]

<u>Cash and cash equivalents</u>	1,218,046	1,449,883		
<u>State and municipal bonds</u>	0	0		
<u>U.S. Treasury securities</u>	78,931	91,340		
<u>Government-sponsored enterprise securities</u>	0	0		
<u>Residential mortgage-backed securities</u>	0	0		
<u>Commercial mortgage-backed securities</u>	0	0		
<u>Asset-backed securities</u>	0	0		
<u>Corporate debt and other securities</u>	0	11,598		
<u>Total</u>	1,296,977	1,552,821		

Significant Other Observable Inputs, Level 2 [Member]

Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items]

<u>Cash and cash equivalents</u>	181,116	129,120		
<u>State and municipal bonds</u>	1,253,789	1,032,954		
<u>U.S. Treasury securities</u>	0	0		
<u>Government-sponsored enterprise securities</u>	73,532	143,278		
<u>Residential mortgage-backed securities</u>	312,641	368,798		
<u>Commercial mortgage-backed securities</u>	21,590	14,825		
<u>Asset-backed securities</u>	23,626	13,504		
<u>Corporate debt and other securities</u>	991,610	1,053,902		
<u>Total</u>	2,857,904	2,756,381		

Significant Unobservable Inputs, Level 3 [Member]

Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items]

<u>Cash and cash equivalents</u>	0	0
<u>State and municipal bonds</u>	0	0
<u>U.S. Treasury securities</u>	0	0
<u>Government-sponsored enterprise securities</u>	0	0
<u>Residential mortgage-backed securities</u>	0	0
<u>Commercial mortgage-backed securities</u>	0	0
<u>Asset-backed securities</u>	0	0
<u>Corporate debt and other securities</u>	0	0
<u>Total</u>	\$ 0	\$ 0

**COMMITMENTS AND
CONTINGENCIES**

**12 Months Ended
Dec. 31, 2012**

[Commitments and
Contingencies Disclosure
\[Abstract\]](#)
[COMMITMENTS AND
CONTINGENCIES](#)

COMMITMENTS AND CONTINGENCIES

As of December 31, 2012, the Company is contractually obligated to make the following minimum lease payments, including arrangements that may be noncancelable and may include escalation clauses, within the next five years and thereafter (in thousands):

	<u>Lease Payments</u>	<u>Sublease Income</u>	<u>Net Lease Payments</u>
2013 \$	31,963	\$ (777)	\$ 31,186
2014	24,832	(426)	24,406
2015	20,067	(439)	19,628
2016	17,976	(452)	17,524
2017	15,324	(76)	15,248
Thereafter	42,028	—	42,028
Total \$	<u>152,190</u>	<u>\$ (2,170)</u>	<u>\$ 150,020</u>

The Company operates in leased facilities with original lease terms of up to thirteen years with options for renewal. Total rent expense was \$33.9 million, \$33.3 million and \$32.4 million for the years ended December 31, 2012, 2011 and 2010, respectively.

Legal Proceedings

In the normal course of business, the Company has been named as a defendant in various legal actions such as actions seeking payments for claims denied by the Company, medical malpractice actions, employment related claims and other various claims seeking monetary damages. The claims are in various stages of proceedings and some may ultimately be brought to trial. Incidents occurring through December 31, 2012 may result in the assertion of additional claims. The Company maintains general liability, professional liability and employment practices liability insurances in amounts that it believes are appropriate, with varying deductibles for which it maintains reserves. The professional errors and omissions liability and employment practices liability insurances are carried through its captive subsidiary. Although the results of pending litigation are always uncertain, the Company does not believe the results of such actions currently threatened or pending, including those described below, will individually or in the aggregate have a material adverse effect on its consolidated financial position or results of operations and comprehensive income.

On February 25, 2008, the Company received a subpoena from the U.S. Attorney for the District of Maryland, Northern Division, requesting information regarding the operational process for confirming Medicare eligibility for its Workers' Compensation Medicare set-aside product. Under federal law, insurance companies, when settling a workers' compensation claim, are required to determine if the injured person is a Medicare beneficiary and if so, must set aside an appropriate amount of the settlement funds to insure that Medicare does not pay for any future medical costs of the injured person. During 2005 and 2006, certain employees working in the Medicare set-aside department accessed, without authorization, the Medicare beneficiary database to determine Medicare eligibility. In November of 2012, the Company entered into a civil monetary settlement agreement with the U.S. Attorney's Office and paid a \$3 million fine to settle and resolve this matter.

On September 3, 2009, a shareholder filed a putative securities class action against the Company and three of its current and former officers in the U.S. District Court for the District of Maryland. Subsequent to the filing of the complaint, three other shareholders and/or investor groups filed motions with the court for appointment as lead plaintiff and approval of selection of lead and liaison counsel. By agreement, the four shareholders submitted a stipulation to the court regarding appointment of lead plaintiff and approval of selection of lead and liaison counsel. In December 2009, the court approved the stipulation and ordered the lead plaintiff to file a consolidated and amended complaint. The purported class period was February 9, 2007 to October 22, 2008. The consolidated and amended complaint alleges that the Company's public statements contained false, misleading and incomplete information regarding the Company's profitability, particularly with respect to the profit margins for its Medicare Advantage Private-Fee-For-Service products. The Company filed a motion to dismiss the complaint. By Order, dated March 31, 2011, the court granted in part, and denied in part, the Company's motion to dismiss the complaint. The Company filed a motion for reconsideration with respect to that part of the court's March 31, 2011 Order which denied the Company's motion to dismiss the complaint. The motion for reconsideration was denied but the court did rule that the class period was further restricted to April 25, 2008 to June 18, 2008. As a result of a court ordered mediation, the Company has entered into a settlement agreement with counsel for the plaintiffs and the class. The parties will be submitting a formal written settlement agreement to the court for preliminary approval. These lawsuits are a covered claim under the Company's Directors and Officers Liability Policy ("D&O Policy"), and therefore, after exhaustion of the Company's self-insured retention of \$2.5 million, the settlement amount will be fully funded and paid under the D&O Policy. The Company has accrued an immaterial settlement amount in "accounts payable and other accrued liabilities" and an associated recovery amount from the D&O Policy in "other receivables, net" in the accompanying balance sheet.

On October 13, 2009, two former employees and participants in the Coventry Health Care Retirement Savings Plan filed a putative ERISA class action lawsuit against the Company and several of its current and former officers, directors and employees in the U.S. District Court for the District of Maryland. Plaintiffs allege that defendants breached their fiduciary duties under ERISA by offering and maintaining Company stock in the Plan after it allegedly became imprudent to do so and by allegedly failing to provide complete and accurate information about the Company's financial condition to plan participants in SEC filings and public statements. Three similar actions by different plaintiffs were later filed in the same court and were consolidated on December 9, 2009. An amended consolidated complaint has been filed. The Company filed a motion to dismiss the complaint. By Order, dated March 31, 2011, the court denied the Company's motion to dismiss the amended complaint. The Company filed a motion for reconsideration of the court's March 31, 2011 Order and filed an Alternative Motion to Certify the Court's March 31, 2011 Order For Interlocutory Appeal to the Fourth Circuit Court of Appeals. Both of those motions were denied. The Company will vigorously defend against the allegations in the consolidated lawsuit. The Company believes this lawsuit will not have a material adverse effect on its financial position or results of operations.

On August 23, 2012, a putative stockholder class action lawsuit captioned *Coyne v. Wise et al.*, C.A. No. 367380, was filed in the Circuit Court for Montgomery County, Maryland, against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On August 27, 2012, a second putative stockholder class action lawsuit captioned *O'Brien v. Coventry Health Care, Inc. et al.*, C.A. 367577, was filed in the Circuit Court for Montgomery County, Maryland, against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On September 5, 2012, a third putative stockholder class action lawsuit captioned *Preze v. Coventry Health Care, Inc. et al.*, C.A. 367942, was filed in the Circuit Court for Montgomery County, Maryland, against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. These three (3) actions have been consolidated. The complaints allege, among other things, that the individual defendants breached their fiduciary duties owed to Coventry's public stockholders in connection with the Merger because the merger consideration and certain other terms in the Merger Agreement are unfair. The complaints further allege that Aetna and Merger Sub aided and abetted these alleged breaches of fiduciary duty. In addition, the complaints allege that the proposed Merger improperly favors Aetna and that certain provisions of the Merger Agreement unduly restrict Coventry's ability to negotiate with other potential bidders. Among other remedies, the complaints seek injunctive relief prohibiting the defendants from completing the proposed Merger or, in the event that an injunction is not awarded, unspecified money damages, costs and attorneys' fees. In November 2012, the court, in response to a motion filed by the Company, entered an order which stayed all three (3) actions for 90 days. On February 13, 2013, the plaintiffs in each of the 3 lawsuits filed a Notice of Voluntary Dismissal of their lawsuits based on the settlement of the shareholder suits filed in Delaware. The Company believes these lawsuits are without merit and will vigorously contest and defend against the allegations in these complaints.

On August 31, 2012, a putative stockholder class action lawsuit captioned *Brennan v. Coventry Health Care, Inc. et al.*, C.A. No. 7826-CS, was filed in the Court of Chancery of the State of Delaware against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On September 14, 2012, a second putative stockholder class action lawsuit captioned *Nashelsky v. Coventry Health Care, Inc. et al.*, C.A. No. 7868-CS, was filed in the Court of Chancery of the State of Delaware against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On September 27, 2012, and September 28, 2012, putative stockholder class action lawsuits captioned *Employees' Retirement System of the Government of the Virgin Islands v. Coventry Health Care, Inc. et al.*, C.A. No. 7905-CS and *Farina v. Coventry Health Care, Inc. et al.*, C.A. No. 7909-CS, were filed in the Court of Chancery of the State of Delaware against the Coventry Board of Directors, Coventry, Aetna and Merger Sub. On October 1, 2012, an amended complaint was filed in the *Brennan v. Coventry Health Care, Inc.* action. The complaints generally allege that, among other things, the individual defendants breached their fiduciary duties owed to the public stockholders of Coventry in connection with the Merger because the merger consideration and certain other terms in the merger agreement are unfair. The complaints further allege that Aetna and Merger Sub aided and abetted these alleged breaches of fiduciary duty. In addition, the complaints generally allege that certain provisions of the Merger Agreement unduly restrict Coventry's ability to negotiate with other potential bidders and that the Merger Agreement lacks adequate safeguards on behalf of Coventry's stockholders against the decline in the value of the stock component of the merger consideration. The complaints in the *Employees' Retirement System of the Government of the Virgin Islands*, and *Farina* actions and the amended complaint in the *Brennan* action also generally allege that Aetna's Registration Statement on Form S-4 filed on September 21, 2012, contained various deficiencies. Among other remedies, the complaints generally seek injunctive relief prohibiting the defendants from completing the proposed Merger, rescissionary and other types of damages and costs and attorneys' fees.

On October 4, 2012, the Court of Chancery of the State of Delaware entered an order consolidating the four Delaware actions under the caption *In re Coventry Health Care, Inc. Shareholder Litigation, Consolidated C.A. No. 7905-CS*, appointing the *Employees' Retirement System of the Government of the Virgin Islands*, the *General Retirement System of the City of Detroit*, and the *Police and Fire Retirement System of the City of Detroit* as Co-Lead Plaintiffs. On October 5, 2012, plaintiffs in the consolidated Delaware action filed a motion for expedited proceedings, and on October 10, 2012, plaintiffs in the consolidated Delaware action filed a motion to preliminarily enjoin the defendants from taking any action to consummate the Merger. The parties have since reached agreement on the schedule for those proceedings, which was entered by order of the Court on October 12, 2012. Pursuant to that scheduling order, a hearing on plaintiffs' preliminary injunction motion was scheduled for November 20, 2012. On November 12, 2012, the Company and all named defendants entered into a Memorandum of Understanding ("MOU") with the plaintiffs and their respective counsel which set forth an agreement in principle providing for the settlement of the *In re Coventry Health Care, Inc. Shareholder Litigation*. In consideration for the full settlement and dismissal with prejudice of the *Shareholder Litigation* and releases, the defendants agreed to (1) include additional disclosures in the definitive prospectus/proxy statement; (2) amend the Merger Agreement to reduce the Termination Fee payable by the Company upon termination of the Merger Agreement from \$167,500,000 to \$100,000,000; (3) amend the Merger Agreement to reduce the period during which the Company is required to discuss and negotiate with Aetna before making an Adverse Recommendation Change relating to a Superior Proposal from five calendar days to two calendar days; and (4) pay any attorneys' fees and expenses awarded by the court. The MOU requires the parties to negotiate and execute a Stipulation of Settlement for submission to the court to obtain final court approval of the settlement and dismissal of the *Shareholder Litigation*.

Where available information indicates that it is probable that a loss has been incurred as of the date of the consolidated financial statements and the Company can reasonably estimate the amount of that loss, the Company accrues a liability of an estimated amount. In many proceedings, however, it is difficult to determine whether any loss is probable or reasonably possible. In addition, even where a loss is reasonably possible or an exposure to a loss exists in excess of the liability already accrued with respect to a previously identified loss contingency, it is not always possible to reasonably estimate the amount of the possible loss or range of loss.

There is significant judgment required in both the probability determination and as to whether an exposure to a loss can be reasonably estimated. No estimate of the possible loss, or range of loss, in excess of amounts accrued, if any, can be made at this time regarding the matters specifically described above due to the inherently unpredictable nature of legal proceedings. These matters can be affected by various factors; including, but not limited to, the procedural status of the dispute, the novel legal issues presented (including the legal basis for the majority of the alleged violations), the inherent difficulty in predicting regulatory judgments, fines and penalties, and the various remedies and levels of judicial review available to the Company in the event a judgment, fine or penalty is assessed. If one or more of these legal matters were resolved against the Company for amounts in excess of the Company's expectations, the Company's financial position or results of operations and comprehensive income could be materially adversely affected.

Guaranty Fund Assessments

The Company operates in a regulatory environment that may require the Company to participate in assessments under state insurance guaranty association laws. The Company's exposure to guaranty fund assessments is based on its share of business it writes in the relevant jurisdictions for certain obligations of insolvent insurance companies to policyholders and claimants. An assessment could have a material adverse effect on the Company's financial position and results of operations and comprehensive income.

Capitation Arrangements

The Company has capitation arrangements for certain ancillary health care services, such as laboratory services and, in some cases, physician and radiology services. A small percentage of the Company's membership is covered by global capitation arrangements. Under the typical arrangement, the provider receives a fixed percentage of premiums to cover costs of all medical care or of the specified ancillary services provided to the capitated members. Under some capitated and professional capitation arrangements, physicians may also receive additional compensation from risk sharing and other incentive arrangements. Capitation arrangements limit the Company's exposure to the risk of increasing medical costs, but expose the Company to risk as to the adequacy of the financial and medical care resources of the provider organization. The Company is ultimately responsible for the coverage of its members pursuant to the customer agreements. To the extent that a provider organization faces financial difficulties or otherwise is unable to perform its obligations under the capitation arrangements, the Company may be required to perform such obligations. Consequently, the Company may have to incur costs in excess of the amounts it would otherwise have to pay under the original global or ancillary capitation through contracted network arrangements. Medical costs associated with capitation arrangements made up approximately 9.0%, 8.2% and 6.4% of the Company's total medical costs for the years ended December 31, 2012, 2011 and 2010, respectively.

SUBSEQUENT EVENTS

**12 Months Ended
Dec. 31, 2012**

[Subsequent Events](#)

[\[Abstract\]](#)

[SUBSEQUENT EVENTS](#)

SUBSEQUENT EVENTS

On February 11, 2013, in its Current Report on Form 8-K, the Company announced that it and the Commonwealth of Kentucky (the "Commonwealth") agreed to an amendment to the Company's Kentucky Medicaid contract that addresses the impact on Coventry of program changes subsequent to the effective date of the contract, specifically the smoking cessation program and outpatient reimbursements and concerns Coventry had raised over risk adjustment implementation. The amendment, among other things, increased existing rates for each of the contract years remaining under the initial term of the contract by 7%, effective January 1, 2013. In addition, the Commonwealth agreed to accelerate the effective date for the scheduled rate increase for the last year of the contract's initial term from October 1, 2013 to July 1, 2013. Subject to certain conditions, the Commonwealth also agreed to offer the Company the opportunity for contract renewal at rates no less than those in place at the end of the existing term. The parties also agreed to certain operational changes for improved member services and provider relations.

**PROPERTY AND
EQUIPMENT (Details)
(USD \$)**

12 Months Ended

Dec. 31, 2012 Dec. 31, 2011 Dec. 31, 2010

Property, Plant and Equipment [Line Items]

<u>Property plant and equipment</u>	\$ 828,141,000	\$ 776,205,000	
<u>Less: accumulated depreciation</u>	(561,323,000)	(520,720,000)	
<u>Property and equipment, net</u>	266,818,000	255,485,000	
<u>Depreciation expense</u>	78,700,000	72,500,000	76,600,000
<u>Amortization expense for developed software</u>	25,300,000	21,600,000	25,200,000
<u>Sale-leasebacked amortization period (in years)</u>		10 years	

Land [Member]

Property, Plant and Equipment [Line Items]

<u>Property plant and equipment</u>	17,478,000	17,478,000	
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Buildings and leasehold improvements [Member]

Property, Plant and Equipment [Line Items]

<u>Property plant and equipment</u>	131,911,000	130,627,000	
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Developed software [Member]

Property, Plant and Equipment [Line Items]

<u>Property plant and equipment</u>	266,210,000	228,343,000	
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Internally Developed Software, Net

	97,700,000	85,100,000	
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Equipment [Member]

Property, Plant and Equipment [Line Items]

<u>Property plant and equipment</u>	\$ 412,542,000	\$ 399,757,000	
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INCOME TAXES (Tables)

**12 Months Ended
Dec. 31, 2012**

[Income Tax Disclosure](#)

[\[Abstract\]](#)

[Components of income tax expense \(benefit\)](#)

The provision (benefit) for income taxes consisted of the following (in thousands):

	Years ended December 31,		
	2012	2011	2010
Current provision:			
Federal	\$ 200,766	\$ 199,986	\$ 350,451
State	18,279	21,105	28,216
Deferred provision/(benefit):			
Federal	62,643	86,483	(117,600)
State	15,784	7,422	(13,149)
Income tax expense	\$ 297,472	\$ 314,996	\$ 247,918

[Reconciliation of effective tax rate](#)

The Company's effective tax rate differs from the federal statutory rate of 35% as a result of the following:

	Years ended December 31,		
	2012	2011	2010
Statutory federal tax rate	35.00 %	35.00 %	35.00 %
Effect of:			
State income taxes, net of federal benefit	3.08 %	2.64 %	1.56 %
Tax exempt investment income	(1.35)%	(0.97)%	(1.34)%
Remuneration disallowed	1.35 %	0.51 %	0.55 %
Other	(0.16)%	(0.47)%	0.34 %
Effective tax rate	37.92 %	36.71 %	36.11 %

[Deferred income tax assets and liabilities](#)

The effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2012 and 2011 are presented below (in thousands):

	December 31,	
	2012	2011
Deferred tax assets:		
Net operating loss carryforward	\$ 37,203	\$ 50,913
Deferred compensation	42,990	82,747
Deferred revenue	9,750	8,540
Medical liabilities	61,631	55,442
Accounts receivable	1,039	1,499
Other accrued liabilities	44,160	96,429
Unrealized capital losses	153	1,415
Other assets	12,361	14,435
Gross deferred tax assets	209,287	311,420
Less valuation allowance	(2,335)	(4,168)
Deferred tax asset	\$ 206,952	\$ 307,252

Deferred tax liabilities:		
Unrealized gain on securities	\$ (41,746)	\$ (36,226)
Other liabilities	(4,798)	(11,119)
Depreciation	(10,127)	(12,119)
Intangibles	(169,243)	(179,802)
Internally developed software	(30,553)	(28,744)
Tax liability of limited partnership investment	(5,332)	(11,719)
Gross deferred tax liabilities	(261,799)	(279,729)
Net deferred tax (liability) asset ⁽¹⁾	\$ (54,847)	\$ 27,523

(1) Includes \$132.5 million and \$181.8 million classified as other current assets at December 31, 2012 and 2011, respectively, and \$187.3 million and \$154.2 million classified as other long-term liabilities at December 31, 2012 and 2011, respectively.

Summary of Deferred Tax Liability

A reconciliation of the total amounts of unrecognized tax benefits for the years ended December 31, 2012, 2011 and 2010 is as follows (in thousands):

	2012	2011	2010
Gross unrecognized tax benefits - beginning balance	\$ 85,432	\$ 136,255	\$ 129,084
Gross increases to tax positions taken in the current period	53,308	46,949	100,426
Gross increases to tax positions taken in prior periods	3,568	2,985	7,128
Gross decreases to tax positions taken in prior periods	(49,413)	(92,390)	(94,712)
Decrease due to settlements with tax authorities	(1,722)	—	—
Decreases due to a lapse of statute of limitations	(3,674)	(8,367)	(5,671)
Gross unrecognized tax benefits - ending balance	\$ 87,499	\$ 85,432	\$ 136,255

Consolidated Statements of Stockholders' Equity (USD \$) In Thousands, except Share data, unless otherwise specified	Total	Common Stock	Treasury Stock, at Cost	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss), Net	Retained Earnings
<u>Balance at Dec. 31, 2009</u>	\$ 3,712,554	\$ 1,905	\$ (1,282,054)	\$ 1,750,113	\$ 41,406	\$ 3,201,184
<u>Common stock, issued (in shares) at Dec. 31, 2009</u>		190,500,000				
<u>Stockholders' Equity [Roll Forward]</u>						
<u>Net earnings</u>	438,616					438,616
<u>Other comprehensive Income (loss), net of tax</u>	(325)				(325)	
<u>Employee stock plans activity</u>	48,321	10	13,598	34,713		
<u>Employee stock plans activity (in shares)</u>		1,000,000				
<u>Treasury shares acquired</u>	0		0			
<u>Dividends declared</u>						0
<u>Balance at Dec. 31, 2010</u>	4,199,166	1,915	(1,268,456)	1,784,826	41,081	3,639,800
<u>Common stock, issued (in shares) at Dec. 31, 2010</u>		191,500,000				
<u>Stockholders' Equity [Roll Forward]</u>						
<u>Net earnings</u>	543,105					543,105
<u>Other comprehensive Income (loss), net of tax</u>	19,388				19,388	
<u>Employee stock plans activity</u>	77,055	20	12,866	64,169		
<u>Employee stock plans activity (in shares)</u>		2,000,000				
<u>Treasury shares acquired</u>	(327,723)		(327,723)			
<u>Dividends declared</u>						0
<u>Balance at Dec. 31, 2011</u>	4,510,991	1,935	(1,583,313)	1,848,995	60,469	4,182,905
<u>Common stock, issued (in shares) at Dec. 31, 2011</u>	193,469,000	193,500,000				
<u>Stockholders' Equity [Roll Forward]</u>						
<u>Net earnings</u>	487,063					487,063
<u>Other comprehensive Income (loss), net of tax</u>	8,751				8,751	
<u>Employee stock plans activity</u>	112,482	36	(9,436)	121,882		
<u>Employee stock plans activity (in shares)</u>		3,600,000				
<u>Treasury shares acquired</u>	(328,000)		(328,000)			

<u>Dividends declared</u>	(68,372)				(68,372)
<u>Balance at Dec. 31, 2012</u>	\$ 4,722,915	\$ 1,971	\$ (1,920,749)	\$ 1,970,877	\$ 69,220
<u>Common stock, issued (in shares) at Dec. 31, 2012</u>	197,080,000	197,100,000			4,601,596

**GOODWILL AND OTHER
INTANGIBLE ASSETS**

**12 Months Ended
Dec. 31, 2012**

[Goodwill and Intangible
Assets Disclosure \[Abstract\]](#)

[GOODWILL AND OTHER
INTANGIBLE ASSETS](#)

GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill

The changes in the carrying amount of goodwill, by reporting segment, for the years ended December 31, 2012 and 2011 were as follows (in thousands):

	Commercial Products	Government Programs	Workers' Compensation	Total
Balance, December 31, 2010	\$ 1,516,745	\$ 227,183	\$ 806,642	\$ 2,550,570
Acquisition of PHS	4,164	—	—	4,164
Acquisition of MHP	4,033	838	—	4,871
Deferred tax adjustments	(6,684)	(4,087)	—	(10,771)
Balance, December 31, 2011	\$ 1,518,258	\$ 223,934	\$ 806,642	\$ 2,548,834
Acquisition of FHP	—	42,654	—	42,654
Balance, December 31, 2012	\$ 1,518,258	\$ 266,588	\$ 806,642	\$ 2,591,488

The Company completed its 2012 annual impairment test of goodwill in accordance with ASC Topic 350 and determined that there were no impairments. The Company believes that the fair value of its reporting units are substantially in excess of their carrying values and not at risk of failing step one of the quantitative impairment test in the near term. In performing its impairment analysis the Company identified its reporting units in accordance with the provisions of ASC Topic 350 and ASC Topic 280, "Segment Reporting."

In accordance with ASC Topic 350, for the purpose of testing goodwill for impairment, acquired assets and assumed liabilities were assigned to a reporting unit as of the acquisition date if both of the following criteria were met: (1) the asset will be employed in or the liability relates to the operations of a reporting unit and (2) the asset or liability will be considered in determining the fair value of the reporting unit. Corporate assets or liabilities were also assigned to a reporting unit if both of these criteria were met.

Other Intangible Assets

The other intangible asset balances are as follows (in thousands):

	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Amortization Period
As of December 31, 2012				
Amortized other intangible assets				
Customer Lists	\$ 596,162	\$ 406,272	\$ 189,890	7-15 Years
HMO Licenses	12,600	8,907	3,693	20 Years
Provider Networks	63,300	24,191	39,109	15-20 Years
Trade Name	3,449	3,449	—	3-4 Years
Total amortized other intangible assets	\$ 675,511	\$ 442,819	\$ 232,692	

Unamortized other intangible assets					
Trade Name	\$ 85,900	\$	—	\$ 85,900	—
Total unamortized other intangible assets	\$ 85,900	\$	—	\$ 85,900	
Total other intangible assets	\$ 761,411	\$	442,819	\$ 318,592	

As of December 31, 2011

Amortized other intangible assets					
Customer Lists	\$ 579,062	\$	344,111	\$ 234,951	7-15 Years
HMO Licenses	12,600		8,312	4,288	20 Years
Provider Networks	63,200		20,895	42,305	15-20 Years
Trade Names	3,449		3,360	89	3-4 Years
Total amortized other intangible assets	\$ 658,311	\$	376,678	\$ 281,633	
Unamortized other intangible assets					
Trade Name	\$ 85,900	\$	—	\$ 85,900	—
Total unamortized other intangible assets	\$ 85,900	\$	—	\$ 85,900	
Total other intangible assets	\$ 744,211	\$	376,678	\$ 367,533	

The Company performed an impairment test of its unamortized other intangible asset (trade name) as of October 1, 2012, and determined that the asset was not impaired.

Other intangible asset amortization expense for the years ended December 31, 2012, 2011 and 2010 was \$74.1 million, \$64.4 million, and \$64.1 million, respectively. For the years ending December 31, 2013, 2014, 2015, 2016, and 2017, the Company's estimated intangible amortization expense is \$66.1 million, \$65.6 million, \$32.2 million, \$16.6 million and \$13.3 million, respectively. For the years ended December 31, 2012 and 2011, the weighted-average amortization period is approximately 10 years for other intangible assets.

Intangible Impairment

During the second quarter of 2012, the Company was notified of the non-renewal of the State of Kansas Medicaid contract, which the Company acquired in connection with the acquisition of FHP. As a result of the non-renewal of the Kansas Medicaid contract, there are no future cash flows expected related to the associated intangibles; therefore, the fair value of those intangibles was written down to zero. Accordingly, depreciation and amortization expense for the twelve months ended December 31, 2012 includes a \$7.7 million impairment charge of the intangibles associated with the non-renewal of this contract. The impairment charge related only to the intangibles assigned to the Kansas business acquired in the FHP acquisition and did not affect the intangibles assigned to the ongoing Missouri business, also acquired in the FHP acquisition.

OTHER INCOME, NET (Details) (USD \$)	12 Months Ended		
	Dec. 31, 2012	Dec. 31, 2011	Dec. 31, 2010
<u>Other Income, net [Abstract]</u>			
<u>Interest income</u>	\$ 71,100,000	\$ 69,400,000	\$ 70,800,000
<u>Gain on sales of investments</u>	40,400,000	17,000,000	11,000,000
<u>Other income</u>	12,800,000	2,600,000	(4,100,000)
<u>Other Income, net</u>	\$ 124,312,000	\$ 89,033,000	\$ 77,667,000

Schedule I, Condensed
Financial Information of
Parent Company

12 Months Ended

Dec. 31, 2012

[Condensed Financial
Statements, Captions \[Line
Items\]](#)

[Schedule I, Condensed
Financial Information of
Registrant \(Parent Company
Only\)](#)

CONDENSED FINANCIAL INFORMATION OF REGISTRANT
(PARENT COMPANY ONLY)
COVENTRY HEALTH CARE, INC.
CONDENSED BALANCE SHEETS
(in thousands)

	<u>December 31, 2012</u>	<u>December 31, 2011</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 321,166	\$ 634,592
Short-term investments	84,241	61,435
Other receivables, net	14,394	4,570
Other current assets	41,973	79,923
Total current assets	<u>461,774</u>	<u>780,520</u>
Long-term investments	509,421	504,022
Property and equipment, net	3,574	4,339
Investment in subsidiaries	5,507,880	5,123,007
Other long-term assets	62,894	93,444
Total assets	<u>\$ 6,545,543</u>	<u>\$ 6,505,332</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and other accrued liabilities	\$ 119,617	\$ 315,175
Total current liabilities	119,617	315,175
Long-term debt	1,585,190	1,584,700
Notes payable to subsidiary	65,000	65,000
Other long-term liabilities	52,821	29,466
Total liabilities	<u>1,822,628</u>	<u>1,994,341</u>
Stockholders' equity:		
Common stock, \$.01 par value; 570,000 authorized 197,080 issued and 134,573 outstanding in 2012 193,469 issued and 141,172 outstanding in 2011	1,971	1,935
Treasury stock, at cost; 62,507 in 2012; 52,297 in 2011	(1,920,749)	(1,583,313)
Additional paid-in capital	1,970,877	1,848,995

Accumulated other comprehensive income, net	69,220	60,469
Retained earnings	4,601,596	4,182,905
Total stockholders' equity	4,722,915	4,510,991
Total liabilities and stockholders' equity	\$ 6,545,543	\$ 6,505,332

See accompanying notes to the condensed financial statements.

**CONDENSED FINANCIAL INFORMATION OF REGISTRANT
(PARENT COMPANY ONLY)
COVENTRY HEALTH CARE, INC.
CONDENSED STATEMENTS OF OPERATIONS
(in thousands)**

	For the years ended December 31,		
	2012	2011	2010
Revenues:			
Management fees charged to operating subsidiaries	\$ 302,718	\$ 261,798	\$ 208,453
Expenses:			
Selling, general and administrative	198,665	200,005	170,524
Depreciation and amortization	575	1,297	939
Interest expense	101,576	101,174	82,590
Total expenses	300,816	302,476	254,053
Investment and other income, net	6,256	2,353	629
Income (loss) before income taxes and equity in net earnings of subsidiaries	8,158	(38,325)	(44,971)
(Provision) benefit for income taxes	(3,093)	14,069	16,239
Income (loss) before equity in net earnings of subsidiaries	5,065	(24,256)	(28,732)
Equity in net earnings of subsidiaries	481,998	567,361	467,348
Net earnings	\$ 487,063	\$ 543,105	\$ 438,616
Other comprehensive income (loss), net of tax:			
Change in net unrealized gains (losses) on investments	8,751	19,388	(325)
Comprehensive income	\$ 495,814	\$ 562,493	\$ 438,291

CONDENSED FINANCIAL INFORMATION OF REGISTRANT

(PARENT COMPANY ONLY)
COVENTRY HEALTH CARE, INC.
CONDENSED STATEMENTS OF CASH FLOWS
(in thousands)

	For the years ended December 31,		
	2012	2011	2010
Net cash from operating activities	\$ 84,340	\$ (170,263)	\$ (21,032)
Cash flows from investing activities:			
Capital expenditures, net	444	(2,414)	518
Proceeds from the sales and maturities of investments	432,627	624,559	196,052
Purchases of investments and other	(435,100)	(1,155,558)	—
Capital contributions to subsidiaries	(134,000)	(140,192)	(142,271)
Dividends from subsidiaries	265,175	745,403	530,589
Payments for acquisitions, net	(1,375)	(7,616)	(102,356)
Net cash from investing activities	127,771	64,182	482,532
Cash flows from financing activities:			
Proceeds from issuance of stock	87,671	44,624	15,484
Payments for repurchase of stock	(339,985)	(336,219)	(4,888)
Repayment of debt	(233,903)	(380,029)	—
Repayment of note to subsidiaries	—	—	(4,235)
Proceeds from issuance of debt	—	589,867	—
Excess tax benefit from stock compensation	12,210	7,619	2,925
Payments for cash dividends	(51,530)	—	—
Net cash from financing activities	(525,537)	(74,138)	9,286
Net change in cash and cash equivalents	(313,426)	(180,219)	470,786
Cash and cash equivalents at beginning of period	634,592	814,811	344,025
Cash and cash equivalents at end of period	\$ 321,166	\$ 634,592	\$ 814,811

See accompanying notes to the condensed financial statements.

Parent Company [Member]
[Condensed Financial Statements, Captions \[Line Items\]](#)

BASIS OF PRESENTATION **BASIS OF PRESENTATION**

Coventry Health Care, Inc. parent company financial information has been derived from its consolidated financial statements and should be read in conjunction with the consolidated financial statements included in this Form 10-K. The accounting policies for the parent company are the same as those described in Note A, Organization and Summary of Significant Accounting Policies, to the consolidated financial statements. The accounts of all subsidiaries are excluded from the parent company financial information.

For information regarding the Company's debt, commitments and contingencies and income taxes, refer to the respective notes to the consolidated financial statements.

SUBSIDIARY TRANSACTIONS

SUBSIDIARY TRANSACTIONS

Through intercompany service agreements approved, if required, by state regulatory authorities, the parent company charges a management fee for reimbursement of certain centralized services provided to its subsidiaries.

The captions “Capital contributions to subsidiaries” and “Dividends from subsidiaries” on the condensed statements of cash flows include amounts from our regulated and non-regulated subsidiaries. During 2012, 2011 and 2010 we received \$214.7 million, \$489.4 million and \$319.4 million, respectively, in dividends from our regulated subsidiaries and infused \$134.0 million, \$122.0 million and \$11.5 million, respectively, in capital contributions into our regulated subsidiaries.

**STOCKHOLDERS'
EQUITY (Tables)**

**12 Months Ended
Dec. 31, 2012**

[Stockholders' Equity Attributable to Parent \[Abstract\]](#)

[Dividends Declared \[Table Text Block\]](#)

During the year ended December 31, 2012, the Board of Directors declared and the Company paid the following cash dividends:

Date Declared	Dividend Amount per Share	Record Date	Date Paid	Total Dividends (in millions)
March 12, 2012	\$0.125	March 23, 2012	April 9, 2012	\$17.7
May 29, 2012	\$0.125	June 21, 2012	July 9, 2012	\$17.1
August 27, 2012	\$0.125	September 21, 2012	October 8, 2012	\$16.8
November 20, 2012	\$0.125	December 21, 2012	January 7, 2013	\$16.8
				\$68.4

INCOME TAXES

12 Months Ended
Dec. 31, 2012

[Income Tax Disclosure](#)
[\[Abstract\]](#)
[INCOME TAXES](#)

INCOME TAXES

The provision (benefit) for income taxes consisted of the following (in thousands):

	Years ended December 31,		
	2012	2011	2010
Current provision:			
Federal	\$ 200,766	\$ 199,986	\$ 350,451
State	18,279	21,105	28,216
Deferred provision/(benefit):			
Federal	62,643	86,483	(117,600)
State	15,784	7,422	(13,149)
Income tax expense	\$ 297,472	\$ 314,996	\$ 247,918

The Company's effective tax rate differs from the federal statutory rate of 35% as a result of the following:

	Years ended December 31,		
	2012	2011	2010
Statutory federal tax rate	35.00 %	35.00 %	35.00 %
Effect of:			
State income taxes, net of federal benefit	3.08 %	2.64 %	1.56 %
Tax exempt investment income	(1.35)%	(0.97)%	(1.34)%
Remuneration disallowed	1.35 %	0.51 %	0.55 %
Other	(0.16)%	(0.47)%	0.34 %
Effective tax rate	37.92 %	36.71 %	36.11 %

The effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2012 and 2011 are presented below (in thousands):

	December 31,	
	2012	2011
Deferred tax assets:		
Net operating loss carryforward	\$ 37,203	\$ 50,913
Deferred compensation	42,990	82,747
Deferred revenue	9,750	8,540
Medical liabilities	61,631	55,442
Accounts receivable	1,039	1,499
Other accrued liabilities	44,160	96,429

Unrealized capital losses	153	1,415
Other assets	12,361	14,435
Gross deferred tax assets	209,287	311,420
Less valuation allowance	(2,335)	(4,168)
Deferred tax asset	\$ 206,952	\$ 307,252
Deferred tax liabilities:		
Unrealized gain on securities	\$ (41,746)	\$ (36,226)
Other liabilities	(4,798)	(11,119)
Depreciation	(10,127)	(12,119)
Intangibles	(169,243)	(179,802)
Internally developed software	(30,553)	(28,744)
Tax liability of limited partnership investment	(5,332)	(11,719)
Gross deferred tax liabilities	(261,799)	(279,729)
Net deferred tax (liability) asset ⁽¹⁾	\$ (54,847)	\$ 27,523

⁽¹⁾ Includes \$132.5 million and \$181.8 million classified as other current assets at December 31, 2012 and 2011, respectively, and \$187.3 million and \$154.2 million classified as other long-term liabilities at December 31, 2012 and 2011, respectively.

At December 31, 2012, the Company had approximately \$93.5 million of federal and \$224.7 million of state tax net operating loss carryforwards. The Federal net operating losses were primarily acquired through various acquisitions and are subject to limitation under Internal Revenue Code Section 382. The net operating loss carryforwards can be used to reduce future taxable income and expire over varying periods through the year 2032. A valuation allowance of approximately \$2.3 million and \$4.2 million has been recorded as of December 31, 2012 and 2011, respectively, for certain net operating loss deferred tax assets as the Company believes it is not more-likely-than-not that these deferred tax assets will be realized before expiration of the net operating losses.

A reconciliation of the total amounts of unrecognized tax benefits for the years ended December 31, 2012, 2011 and 2010 is as follows (in thousands):

	2012	2011	2010
Gross unrecognized tax benefits - beginning balance	\$ 85,432	\$ 136,255	\$ 129,084
Gross increases to tax positions taken in the current period	53,308	46,949	100,426
Gross increases to tax positions taken in prior periods	3,568	2,985	7,128
Gross decreases to tax positions taken in prior periods	(49,413)	(92,390)	(94,712)
Decrease due to settlements with tax authorities	(1,722)	—	—
Decreases due to a lapse of statute of limitations	(3,674)	(8,367)	(5,671)
Gross unrecognized tax benefits - ending balance	\$ 87,499	\$ 85,432	\$ 136,255

The total amount of unrecognized tax benefits, as of December 31, 2012 and 2011 that, if recognized, would affect the effective tax rate was \$34.4 million and \$38.2 million, respectively. Further the Company is unaware of any positions for which it is reasonably possible

that the total amounts of unrecognized tax benefits will significantly increase or decrease within the next twelve months.

Penalties and tax-related interest expense are reported as a component of income tax expense. As of December 31, 2012 and 2011, the total amount of income tax-related accrued interest and penalties, net of related tax benefit, recognized in the statement of financial position was \$9.3 million and \$10.4 million, respectively.

For the years ended December 31, 2012, 2011 and 2010, the total amount of income tax-related accrued interest and penalties, net of related tax benefit, recognized in the statement of operations was \$2.8 million, \$3.3 million and \$4.0 million, respectively.

The Company is regularly audited by federal, state and local tax authorities, and from time to time these audits result in proposed assessments. Tax years 2009-2011 remain open to examination by these tax jurisdictions. The Company believes appropriate provisions for all outstanding issues have been made for all jurisdictions and all open years.

During the year ended December 31, 2012, the Company settled certain income tax examinations with various state and local tax authorities. Tax assessed as a result of these examinations was not material.