SECURITIES AND EXCHANGE COMMISSION

# FORM 8-K

Current report filing

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### **FILER**

#### **DUPONT E I DE NEMOURS & CO**

CIK:30554| IRS No.: 510014090 | State of Incorp.:DE | Fiscal Year End: 1231 Type: 8-K | Act: 34 | File No.: 001-00815 | Film No.: 94502723 SIC: 2820 Plastic material, synth resin/rubber, cellulos (no glass) Business Address 1007 MARKET ST WILMINGTON DE 19898 3027741000

#### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported) January 26, 1994

E. I. du Pont de Nemours and Company (Exact Name of Registrant as Specified in Its Charter)

Delaware	1-815	51-0014090		
(State or Other Jurisdiction	(Commission	(I.R.S Employer		
of Incorporation)	File Number)	Identification No.)		

1007 Market Street Wilmington, Delaware 19898 (Address of principal executive offices)

Registrant's telephone number, including area code: (302) 774-1000

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Item 7. Financial Statements and Exhibits

In connection with Debt Securities that may be offered on a delayed or continuous basis under Registration Statements on Form S-3 (No. 33-39161 and No. 33-48128), we hereby file the following press release.

Exhibit Number	Description of Exhibit
99	Copy of the Registrant's Earnings Press Release, dated January 26, 1994

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## E. I. DU PONT DE NEMOURS AND COMPANY (Registrant)

/s/D. B. Smith

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D. B. Smith Assistant Controller

January 26, 1994

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EXHIBIT INDEX

Exhibit Number Description 99 Copy of the Registrant's Earnings Press Release, dated January 26, 1994.

EXHIBIT 99

Contact: Mike Ricciuto (302) 774-2883

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WILMINGTON, Del., Jan. 26 -- DuPont fourth quarter and full year 1993 earnings showed substantial improvement over 1992. The company reported net income of \$226 million for the fourth quarter of 1993, or \$.33 per share, compared with a loss of \$230 million, or \$.35 per share, for the same period last year. Excluding nonrecurring items from each period, fourth quarter earnings were \$.48 per share, up from \$.14 per share earned in the fourth quarter, 1992, resulting in the full year being up 25 percent.

Nonrecurring items in the fourth quarter of 1993 resulted in a net charge of \$103 million, or \$.15 per share, reflecting an accrual of \$144 million after-tax, or \$.21 per share, for certain product liability claims and legal expenses, predominantly related to the recall of "Benlate" DF fungicide, and a \$.02 per share charge for early redemption of debt. These charges were partly offset by a net gain of \$52 million, or \$.08 per share, on the previously announced sales of Remington Arms Company and DuPont Canada's polyethylene business. The additional accrual for "Benlate" DF updates the estimate of 5

and rate of spending on litigation. The fourth quarter of 1992 included net nonrecurring charges of \$327 million, or \$.49 per share, primarily due to restructuring.

"Our fourth quarter results show a substantial improvement over a year ago," said Chairman Edgar S. Woolard. "This is reflected particularly in petroleum and in a number of our chemicals and specialty businesses. Our businesses have benefited in the quarter from reduced fixed costs, better results in Europe, and improving economic conditions in the United States. In addition, aggressive working capital management substantially reduced inventories, thus boosting cash flow."

Net income for the full year 1993 was \$555 million, or \$.81 per share, compared with a loss for 1992 of \$3,927 million, or \$5.85 per share. Excluding nonrecurring items from both years and one-time charges in 1992 for adoption of new accounting standards, 1993 earnings were \$1,677 million, or \$2.46 per share, 25 percent higher than the \$1,341 million, or \$1.98 per share earned last year.

Total sales for 1993 were \$37.1 billion, down 2 percent versus 1992. Combined sales for Chemicals, Fibers, Polymers and Diversified Businesses were 2 percent lower than last year, on somewhat higher volumes.

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Said Woolard, "It is gratifying to begin to see the results of our cash management and productivity improvement strategies implemented over the last several years. Our focus on cash management resulted in a reduction in borrowings in 1993 of more than \$1 billion. This year's 25 percent increase in earnings before nonrecurring items was primarily due to improvement in the petroleum segment, a large part of which is the result of aggressive cost reduction and restructuring programs. Chemicals and specialty businesses also benefited from lower costs, but this was mitigated somewhat by weak economic conditions in Europe. We will continue with strong efforts to improve productivity and increase revenues, so that our businesses grow faster than the growth anticipated in global economies."

The following compares segment results for the full year 1993 with prior year, excluding the impact of nonrecurring items described in the accompanying footnotes:

Petroleum segment earnings were \$743 million, up \$310 million, or 72 percent from last year. Upstream earnings of \$441 million were 79 percent higher, reflecting significantly lower costs, higher international crude oil and worldwide natural gas volumes, higher U.S. natural gas prices, and lower effective tax rates. Downstream earnings were \$302 million, 62 percent above last year, primarily reflecting lower costs and higher refined products margins. Chemicals segment earnings were \$282 million, up 2 percent from \$277 million earned last year, reflecting improvements in chemical specialties, partly offset by lower results for white pigments. The latter experienced declining prices for most of the year, despite increases in volume. Segment sales were down 2 percent, largely due to the currency effects of a strong dollar.

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Fibers segment earnings of \$425 million were 11 percent below the \$478 million for 1992. This is mainly attributable to lower earnings for "Lycra" spandex and nylon, particularly in Europe. Sales were up 2 percent, principally reflecting additional nylon business acquired from ICI, partly offset by 3 percent lower selling prices. U.S. selling prices were flat, while outside the United States, prices were lower by 9 percent, reflecting the stronger dollar.

Earnings for the Polymers segment were \$340 million, unchanged from last year. Improvements in the businesses supplying automotive original equipment and aftermarkets were largely offset by lower results in non-automotive markets. Sales were up less than 1 percent, reflecting 5 percent higher volume almost entirely offset by lower prices, principally due to currency effects.

Diversified Businesses segment earnings were \$238 million, up 35 percent from last year. Excluding the impact of coal results, which were adversely affected for much

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of the year by United Mine Workers strikes, segment earnings increased \$169 million, or 146 percent. This reflects strong results from crop protection chemicals and substantial cost improvements in printing and publishing from restructuring. Segment sales were down 7 percent on lower volume, principally due to disposition of the connectors business.

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E. I. DU PONT DE NEMOURS AND COMPANY AND CONSOLIDATED SUBSIDIARIES  $<\!\!<\!\!\text{CAPTION}\!>$ 

CONSOLIDATED INCOME STATEMENT	Three Months Ended December 31		Year Ended December 31		
(Dollars in millions, except per share)	1993	1992	1993	1992	
 <\$>	<c></c>	<c></c>	<c></c>	<c></c>	
SALES	\$9,251	\$9,161	\$37,098	\$37,799	
Other Income	235	119	743	553	
Total	9,486	9,280	37,841	38,352	
Cost of Goods Sold and Other Expenses			27,951 <fa><fb>28,609<fa></fa></fb></fa>		
Selling, General and Administrative Expenses	806	957	3,309	3,743	
Depreciation, Depletion and Amortization	757	767	2,833	2,655	
Exploration Expenses, Including Dry Hole Costs					
and Impairment of Unproved Properties	120	119	361	416	
Interest and Debt Expense	142	171	594	643	
Restructuring Charges <fc></fc>	-	475	1,835	475	
Total	9,125	9,573	36,883	36,541	
EARNINGS (LOSS) BEFORE INCOME TAXES	361	(293)	958	1,811	
Provision for Income Taxes	124	(132) <fd></fd>	> 392 <fe></fe>	836 <fd></fd>	
INCOME (LOSS) BEFORE EXTRAORDINARY ITEM AND					
TRANSITION EFFECT OF ACCOUNTING CHANGES	237	(161)	566	975	
Extraordinary Charge from Early Extinguishment					
of Debt	(11)	(69)	(11)	(69)	
Transition Effect of Changes in Accounting					
Principles <ff></ff>	-	-	-	(4,833)	
NET INCOME (LOSS)	\$ 226	\$ (230)	\$ 555	\$(3 <b>,</b> 927)	
EARNINGS (LOSS) PER SHARE OF COMMON STOCK <fg></fg>					
Income (Loss) Before Extraordinary Item and					
Transition Effect of Accounting Changes	\$.35	\$ (.25)	\$.83	\$ 1.43	
Extraordinary Charge from Early Extinguishment					
of Debt	(.02)	(.10)	(.02)	(.10)	
Transition Effect of Changes in Accounting					
Principles <ff></ff>	-	-	-	(7.18)	
NET INCOME (LOSS)	\$ .33	\$ (.35)	\$.81	\$ (5.85)	
NET INCOME (1000)	\$ .55 ======	ş (.33) ======	\$ .01 ======	\$ (5.85)	
DIVIDENDS PER SHARE OF COMMON STOCK	\$.44	\$.44	\$ 1.76	\$ 1.74	
		======		======	

</TABLE>

- <Fa>1993, fourth quarter and year, and 1992 year include charges of \$200 and \$212, respectively, associated with the "Benlate" DF fungicide recall. <Fb>Costs are down approximately \$80 due to an inventory decrease under last-in, first-out inventory method. <Fc>Includes charges for asset write-downs, employee separation costs, facility shutdowns, and other restructuring costs. 1992 data have been reclassified to capture similar charges.
- <Fd>Includes exchange gain of \$71 for the quarter and \$97 for the year related to unhedged non-U.S. deferred tax liabilities established on the adoption of SFAS No. 109.
- <Fe>Includes a benefit of \$265 resulting from tax law changes, primarily in the United Kingdom.
- <Ff>Changes in accounting for postretirement benefits other than pensions and income taxes resulted in charges to net income of \$3,788 (\$5.63 per share) and \$1,045 (\$1.55 per share), respectively.
- <Fg>Earnings per share are calculated on the basis of the following average
   number of common shares outstanding:

Year Ended December 31: 1993 -- 676,622,115 1992 -- 673,454,935

<TABLE>

E. I. DU PONT DE NEMOURS AND COMPANY AND CONSOLIDATED SUBSIDIARIES <CAPTION>

CONSOLIDATED INDUSTRY SEGMENT INFORMATION	Three Months Ended December 31		Year Ended December 31	
(Dollars in millions)		1992	1993	1992
<pre><s> SALES</s></pre>	<c></c>	<c></c>	<c></c>	<c></c>
Chemicals Fibers Polymers Petroleum Diversified Businesses	\$ 881 1,623 1,458 4,059 1,230  \$9,251	\$ 879 1,486 1,444 3,966 1,386  \$9,161	\$ 3,546 6,188 5,869 15,771 5,724  \$37,098	\$ 3,617 6,074 5,856 16,065 6,187  \$37,799
AFTER-TAX OPERATING INCOME (LOSS) <fa><fb><fc></fc></fb></fa>	=====	\$9,101 =====	======	
Chemicals Fibers Polymers Petroleum Diversified Businesses	\$ 66 <fd> 104 60<fd> 163 (53)<fd< td=""><td>(2)</td><td>\$ 166<fc 169 177<fc 812<fe (407)<f< td=""><td>409 d&gt; 318 e&gt; 337</td></f<></fe </fc </fc </td></fd<></fd></fd>	(2)	\$ 166 <fc 169 177<fc 812<fe (407)<f< td=""><td>409 d&gt; 318 e&gt; 337</td></f<></fe </fc </fc 	409 d> 318 e> 337
Total	340	(153)	917	1,241

<FN>

<Fa>The year ended December 31, 1993 includes the following third-quarter charges for asset write-downs, employee separation costs, facility shutdowns, and other restructuring costs:

Chemicals	\$	112	(1)
Fibers		266	(2)
Polymers		148	(3)
Petroleum		172	(4)
Diversified Businesses		597	(5)
	\$1	,295	

- Includes \$59 for asset write-downs and facility shutdowns for the fluorochemicals and specialty chemicals businesses.
- (2) Includes \$46 for facility shutdowns and asset write-downs, primarily for the nylon business.
- (3) Includes \$64 for shutdown of a portion of a polymers plant in LaPorte, Texas.
- (4) Includes \$147 for asset write-downs of certain North American petroleum-producing properties.
- (5) Includes \$448 for asset write-downs, primarily intangibles and facilities for the printing and publishing business.

</TABLE>

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[FN]

<Fb>The year ended December 31, 1993 includes a third-quarter benefit of \$265 resulting from tax law changes. The Petroleum segment reflects \$230, primarily due to a reduction in deferred U.K. petroleum revenue taxes, and \$35 is reflected in the remaining segments.

<Fc>1992 includes the following fourth-quarter charges for termination incentives and payments, as well as certain other charges, related to business restructurings:

Chemicals	\$ 51 (1)	
Fibers	69 (2)	
Polymers	22	
Petroleum	96 (3)	
Diversified Businesses	91 (4)	
	\$329	
(1) Includes \$38 charge	for project and	facility shutdowns.
(2) Includes \$38 charge	principally for	shutdown of fire-dam

(2) Includes \$38 charge principally for shutdown of fire-damaged facilities.

(3) Includes \$17 charge for shutdown of refinery facilities.

(4) Includes \$42 charge principally for withdrawal from certain printing and publishing business lines.

<Fd>Includes a fourth-quarter net charge of \$92 related to certain product liability claims and litigation costs (\$144) of which \$126 is associated with the "Benlate" DF fungicide recall, and a loss on the sale of a polyethylene business (\$17) partly offset by benefit from sale of Remington Arms Company (\$69). The foregoing amounts are reflected in the Chemicals (\$10), Polymers (\$25) and Diversified Businesses (\$57) segments.

<Fe>Includes a \$21 loss from sale of petroleum-producing properties and a \$32
gain from exchange of North Sea properties.

<Ff>Includes a charge of \$134 associated with the "Benlate" DF fungicide recall.

<Fg>Includes an exchange gain of \$71 for the quarter and \$97 for the year related to unhedged non-U.S. deferred tax liabilities established on the adoption of SFAS No. 109.

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#### <TABLE>

E. I. DU PONT DE NEMOURS AND COMPANY AND CONSOLIDATED SUBSIDIARIES

#### <CAPTION>

	After-Tax Operating Income			
CONSOLIDATED INDUSTRY SEGMENT INFORMATION EXCLUDING IMPACT OF NONRECURRING ITEMS	Three Months Ended December 31		Year Ended December 31	
(Dollars in millions)	1993	1992	1993	
	<c></c>	<c></c>	<c></c>	<c></c>
Chemicals	\$ 76	\$ 51	\$ 282	\$ 277
Fibers	104	52	425	478
Polymers	85	26	340	340
Petroleum	163	94	743	433
Diversified Businesses	4	(47)	238	176
Total	432	176	2,028	1,704
Less: Interest and Other Corporate Expenses Net of Tax	(103)	(79)	(351)	(363)
	\$329 ====	\$ 97 ====	\$1,677	\$1,341 ======

</TABLE>