SECURITIES AND EXCHANGE COMMISSION

FORM 10KSB40

Annual and transition reports of small business issuers [Section 13 or 15(d), S-B Item 405]

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FILER

PDS FINANCIAL CORP

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-KSB

[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 1998

[] TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

Commission File No. 0-23928

PDS FINANCIAL CORPORATION

(Name of Small Business Issuer in its Charter)

Minnesota

41-1605970

(State or other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

6171 McLeod Drive, Las Vegas, Nevada 89120 _____ (Address of Principal Executive Offices)

(702) 736-0700

(Issuer's Telephone Number, Including Area Code)

Securities registered under Section 12(b) of the Exchange Act:

Securities registered under Section 12(g) of the Exchange Act:

Common Stock, \$.01 Par Value

Common Stock Purchase Warrants

(Title of Class)

Check whether the Issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the past twelve months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Check if there is no disclosure of delinquent filers in response to Item 405 of Regulation S-B and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. X

Issuer's revenues for its most recent fiscal year were \$36,015,000.

The aggregate market value of voting stock held by non-affiliates of the Issuer as of March 22, 1999, was \$5,256,000.

The number of shares outstanding of the Issuer's only class of common stock on March 22, 1999, was 3,648,211.

Documents Incorporated by Reference: Portions of the Registrant's Proxy Statement for its 1999 Annual Meeting of Shareholders (the "Proxy Statement"), are incorporated by reference in Part III.

ITEM 1.

PDS Financial Corporation and subsidiaries (the "Registrant", the "Company" or "PDS"), was incorporated under the laws of the State of Minnesota in 1988.

The Company engages in the business of financing and leasing gaming equipment and supplying reconditioned gaming machines to casino operators. The gaming equipment financed by the Company consists mainly of slot machines, video gaming machines and other gaming devices. In addition, the Company finances furniture, fixtures and other gaming related equipment, including gaming tables and chairs, restaurant and hotel furniture, vehicles, security and surveillance equipment, computers and other office equipment. In 1996, the Company introduced SlotLease, a specialized operating lease program for slot machines and other electronic gaming devices. In 1997, the Company established PDS Slot Source, a reconditioned gaming machine sales and distribution program, to complement its leasing and financing activities.

In order to offer its SlotLease program and PDS Slot Source, the Company must be licensed to own and distribute gaming devices in each jurisdiction in which it conducts business. As part of the licensing process, each gaming jurisdiction performs a thorough investigation of each applicant and certain of its directors, officers, key employees and significant shareholders. The Company currently is licensed in Nevada, New Jersey, Colorado, Iowa, Minnesota and Indiana. The Company also has license applications pending in Illinois and Mississippi and a manufacturers license pending in Nevada. The Company believes its gaming licenses, as well as its experience in the gaming industry, provide a significant competitive advantage, enabling the Company to offer financing packages and services that meet the needs of this industry more effectively than traditional financing.

The Company was founded in 1988 as a leasing company, specializing in vehicle and general equipment leasing transactions. The Company began providing equipment financing for new Indian gaming facilities in the Upper Midwest in early 1991. Since 1994, all of the Company's gross originations have resulted from transactions in the gaming industry. In 1996, the Company established a sales office in Las Vegas, Nevada, which became the Company's principal executive office in 1997.

The Company generally targets established medium-sized casino operators that are opening new gaming facilities or expanding existing gaming facilities, as well as new casinos that the Company believes have acceptable credit quality. The Company is currently focusing its efforts on the traditional gaming markets of Nevada and New Jersey.

GAMING INDUSTRY

The casino industry in the United States, and the gaming industry in general, have experienced substantial growth in recent years. Prior to 1979, high stakes gaming activities were limited to Nevada. In 1979, casino gaming was legalized in New Jersey. Between 1979 and 1988, gaming activities by various Indian tribes developed, leading to the federal enactment of the Indian Gaming Regulatory Act of 1988. The growth of Indian gaming served as a catalyst for certain jurisdictions to consider non-Indian casino gaming because of its potential as a source of government revenue. Since 1989, various forms of casino gaming have been legalized in Colorado, Illinois, Indiana, Iowa, Louisiana, Michigan, Mississippi, Missouri and South Dakota. In addition, gaming facilities operate on cruise ships sailing out of California, Florida, Georgia, Hawaii and Puerto Rico. Several other states have approved or are considering approval of some form of casino gaming. No assurance can be given as to whether any additional states will adopt legislation permitting casino gaming in the future or the nature, timing and extent of casino development in any state.

According to data compiled from gaming commission reports and gaming industry analysts, in 1998 there were approximately 400,000 total gaming machines installed in the United States, compared with approximately 237,000 total gaming machines installed in the United States in 1993 and approximately 156,000 total gaming machines installed in the United States in 1990. According to data compiled from gaming commission reports and gaming industry analysts, in 1997 there were approximately 74,000 gaming machines shipped in the United States, compared with approximately 58,000 gaming machines shipped in the United States in 1993 and approximately 16,000 gaming machines shipped in 1990, all of which represent machines shipped to replace older machines and new installations of machines.

The Company believes that the gaming industry in general has entered into a gaming equipment replacement cycle, which provides increased opportunities for the Company's products and services. The Company believes its ability to offer casino operators gaming devices under operating lease structures provides a competitive advantage over non-licensed financial institutions. The Company's strategy is to increase both its portfolio of assets under lease and its reconditioned gaming device sales, and thereby increase its revenues and cash flows. Recently, the Company has increased its focus on the Nevada and New Jersey gaming markets, and the Company intends to further expand its presence in these markets.

Because it is licensed to own and distribute gaming machines in key states, the Company believes it is able to offer a wider variety of gaming equipment financing structures, such as operating leases, which are especially important for small to medium-sized casino operators that may be subject to financing covenants that restrict indebtedness. While gaming equipment manufacturers and distributors may offer financing to a casino operator, this financing may not be on the most favorable terms, and the manufacturers and distributors generally do not offer sufficient financing for other necessary furniture, fixtures and equipment. The Company believes its experience in and knowledge of the industry, as well as its licenses, allow it to offer financing packages and services that meet the needs of the industry in a more effective manner than traditional financing and leasing sources and equipment manufacturers and distributors.

THE SLOTLEASE PROGRAM

The Company believes SlotLease, its operating lease program, has been well received by casino operators since its introduction in 1996 because it offers lower monthly payments and off balance sheet financing. The Company believes that the SlotLease program promotes its strategic objective of increasing recurring revenues. The Company retains ownership of the gaming equipment under operating lease, and at the end of the applicable lease term the Company offers the customer an option to purchase the gaming equipment at its then determined fair market value or extend the lease term. The Company receives rental income under a non-cancelable lease, which ranges from 6 to 48 months and typically has a term of 36 months. The casino operator incurs rental expense, and avoids reflecting an asset and related liability on its balance sheet. Returned machines are inventoried for lease or resale by the Company through the PDS Slot Source program.

PDS SLOT SOURCE

In May 1997, the Company introduced PDS Slot Source, its reconditioned gaming machine sales and distribution division. The Company believes that the secondary market for gaming machines is fragmented, underdeveloped and represents a significant opportunity for growth. The Company obtains used gaming machines in the market from distributors, brokers or operators, or from its customers at the end of an applicable lease term. These gaming machines are reconditioned by the Company prior to resale or occasionally are sold "as is" to a customer. The Company believes its ability to recondition and distribute used gaming machines enhances the market value of gaming machines at the end of an operating lease and facilitates additional financing transactions.

STRUCTURE OF EQUIPMENT FINANCING TRANSACTIONS

In addition to offering operating leases through its SlotLease program, the Company also provides financing to its customers in the form of capital leases or collateralized loans. Such financing transactions are either originated directly by the Company with the casino operator or are structured jointly with the gaming equipment manufacturer or distributor. Under both of these types of transactions substantially all of the benefits and risks of ownership are borne by the lessee/borrower. Under a capital lease, the lessee is required to pay the Company the purchase price of the gaming equipment either throughout the term of the lease or, if the lease payments are not sufficient to cover the purchase price of the gaming equipment, the lessee is required to pay the Company a balloon payment at the end of the lease term. Most of the Company's equipment financing transactions range from \$500,000 to \$2.5 million. The Company generally obtains the funds necessary for its capital leases or collateralized loans by selling all or a portion of its interest in the payment stream to one or more institutional investors, often simultaneously with its origination of financing transactions.

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The finance industry is highly competitive. In the gaming equipment financing market, the Company competes primarily with equipment manufacturers, and to a lesser extent with leasing companies, commercial banks and other financial institutions. Certain of the Company's competitors are significantly larger and have substantially greater resources than the Company. The Company sometimes jointly markets its financing services with gaming equipment manufacturers who may be competitors of the Company. The Company believes its ability to offer casino operators gaming devices under operating lease structures provides a competitive advantage over non-licensed financial institutions.

The Company competes on the basis of offering flexibility in structuring leases and other financial transactions, commitment to prompt attention to customer needs, creative solutions to non-traditional financing requests and immediate reactions to changes in the financial marketplace. In addition to financing gaming equipment, the Company finances substantially all other types of furniture, fixture and equipment used in a casino operation.

With respect to the sales of reconditioned gaming machines, the Company competes primarily against equipment manufacturers and smaller distributors. It is possible that new competitors may engage in gaming equipment financing or the distribution of reconditioned gaming machines, some of which may have licenses to own or sell gaming equipment and have greater financial resources than the Company.

PRINCIPAL CUSTOMERS

Historically, the Company has experienced significant nonrecurring revenues in connection with the completion of large gaming equipment financing transactions. During 1998, revenues from the Company's five largest customers, as a percentage of total revenue, were 20%, 19%, 16%, 9% and 8%. Revenues for these same five customers, as a percentage of 1997 revenues, were 0%, 11%, 0%, 0% and 0%, respectively. Due to the non-recurring nature of its large gaming equipment financing transactions, the Company can not estimate the potential significance of total revenues that may be derived from one or several of these five customers in 1999.

GOVERNMENT REGULATION

Gaming is a highly regulated industry. The Company's gaming equipment financing activities are subject to federal and state regulation and oversight. In order to offer its SlotLease program and PDS Slot Source, the Company must be licensed to own and distribute gaming devices in each jurisdiction where it conducts business. As part of the licensing process, each gaming jurisdiction performs a thorough investigation of each applicant, its directors and certain of its officers, key employees and significant shareholders. The Company currently is licensed as a gaming equipment distributor under Nevada, New Jersey, Colorado, Iowa, Minnesota, and Indiana gaming laws. The Company has license applications pending in Illinois and Mississippi and a manufacturers license application pending in Nevada. Expansion of the Company's activities may be hindered by delays in obtaining requisite state licenses or other approvals. No assurance can be given as to the term for which the Company's license will be renewed in a particular jurisdiction or to what license conditions, if any, may be imposed by such jurisdiction in connection with any future renewals. The Company cannot predict the effect that such adoption of and changes in gaming laws, rules and regulations might have on its future operations.

Any person which acquires a controlling interest in the Company would have to meet the requirements of all applicable governmental bodies that regulate the Company's operations. A change in the make-up of the Company's board of directors and management would require the various gaming authorities to examine the qualifications of the new board members and management.

Gaming on Indian land is further regulated by tribal governments. Changes in federal, state or tribal laws or regulations may limit or otherwise materially affect the types of gaming that may be conducted on Indian land. In addition, numerous lawsuits nationwide seek to limit or expand Indian gaming activities. The outcome of such litigation cannot be predicted.

The following references to material statutes and regulations affecting the Company are brief summaries thereof and do not purport to be complete, and are qualified in their entirety by reference to such statutes and regulations. Any change in applicable law or regulation may have a material effect on the business of the Company.

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NEVADA. The manufacture, ownership, operation, sale and distribution of gaming devices in Nevada is subject to the Nevada Gaming Control Act and the regulations promulgated thereunder (collectively, the "Nevada Act") and various local regulations. Generally, gaming activities (including the manufacture, sale and lease of gaming devices) may not be conducted in Nevada unless licenses are

obtained from the Nevada Gaming Commission (the "Nevada Commission") and appropriate county and city licensing agencies. The Nevada Commission, the Nevada State Gaming Control Board (the "Nevada Board") and the various county and city licensing agencies are collectively referred to as the "Nevada Gaming Authorities."

The laws, regulations, and supervisory procedures of the Nevada Gaming Authorities are based upon declarations of public policy which are concerned with, among other things: (i) the prevention of unsavory or unsuitable persons from having a direct or indirect involvement with gaming at any time or in any capacity; (ii) the establishment and maintenance of responsible accounting practices and procedures; (iii) the maintenance of effective controls over the financial practices of licensees, including the establishment of minimum procedures for internal fiscal affairs and the safeguarding of assets and revenues, providing reliable record keeping and requiring the filing of periodic reports with the Nevada Gaming Authorities; (iv) the prevention of cheating and fraudulent practices; and (v) to provide a source of state and local revenues through taxation and licensing fees. Change in such laws, regulations, and procedures could have an adverse effect on the Company's operations.

PDS Financial Corporation-Nevada, a Nevada corporation and wholly owned subsidiary of the Company ("PDS Nevada"), is required to be licensed as a distributor by the Nevada Gaming Authorities. The gaming license requires the periodic payment of fees and taxes and is not transferable. The Company is registered by the Nevada Commission as a publicly traded corporation ("Registered Corporation") and as such, it is required periodically to submit detailed financial and operating reports to the Nevada Commission and furnish any other information which the Nevada Commission may require. No person may become a stockholder of, or receive any percentage of profits from, PDS Nevada without first obtaining licenses and approvals from the Nevada Gaming Authorities. The Company and PDS Nevada have obtained from the Nevada Gaming Authorities the various registrations, approvals, permits, and licenses required in order to engage in the distribution of gaming devices in Nevada. The Company also has an application pending with the Nevada Gaming Authorities for a manufacturers license.

The Nevada Gaming Authorities may investigate any individual who has a material relationship to, or material involvement with, the Company or PDS Nevada in order to determine whether such individual is suitable or should be licensed as a business associate of a gaming licensee. Officers, directors and certain key employees of PDS Nevada must file applications with the Nevada Gaming Authorities and may be required to be licensed or found suitable by the Nevada Gaming Authorities. Officers, directors, and key employees of the Company who are actively and directly involved in gaming activities of PDS Nevada may be required to be licensed or found suitable by the Nevada Gaming Authorities. The Nevada Gaming Authorities may deny an application for licensing for any cause which they deem reasonable. A finding of suitability is comparable to licensing, and both require submission of detailed personal and financial information followed by a thorough investigation. The applicant for licensing or a finding of suitability must pay all the costs of the investigation incurred by the Nevada Gaming Authorities. Changes in licensed positions must be reported to the Nevada Gaming Authorities and in addition to their authority to deny an application for a finding of suitability or licensure, the Nevada Gaming Authorities have jurisdiction to disapprove a change in corporate position.

If the Nevada Gaming Authorities were to find an officer, director, or key employee unsuitable for licensing or unsuitable to continue having a relationship with the Company or PDS Nevada, the company involved would have to sever all relationships with such person. In addition, the Nevada Commission may require the Company or PDS Nevada to terminate the employment of any person who refuses to file appropriate applications. Determinations of suitability or of questions pertaining to licensing are not subject to judicial review in Nevada.

The Company and PDS Nevada are required to submit detailed financial and operating reports to the Nevada Commission. Substantially all material loans, leases, sales of securities, and similar financial transactions by PDS Nevada must be reported to, or approved by, the Nevada Commission.

If it were determined that the Nevada Act was violated by PDS Nevada, the gaming licenses it holds could be limited, conditioned, suspended, or revoked, subject to compliance with certain statutory and regulatory procedures. In addition, PDS Nevada, the Company, and the persons involved could be subject to substantial fines for each separate violation of the Nevada Act at the discretion of the Nevada Commission. Limitation, conditioning, or suspension of any gaming license could (and revocation of any gaming license would) materially adversely affect the Company's operations.

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Any beneficial holder of the Company's voting securities, regardless of the number of shares owned, may be required to file an application, be investigated, and have his suitability as a beneficial holder of the Company's voting securities determined if the Nevada Commission has reason to believe that such ownership would otherwise be inconsistent with the declared policies of the State of Nevada. The applicant must pay all costs of investigation incurred by the Nevada Gaming Authorities in conducting any such investigation.

The Nevada Act requires any person who acquires more than five percent of the Company's voting securities to report the acquisition to the Nevada Commission. The Nevada Act requires the beneficial owners of more than 10 percent of the Company's voting securities apply to the Nevada Commission for a finding of suitability within 30 days after the chairman of the Nevada Board mails the written notice requiring such filing. Under certain circumstances, an "institutional investor," as defined in the Nevada Act, which acquires more than 10 percent, but not more than 15 percent, of the Company's voting securities may apply to the Nevada Commission for a waiver of such finding of suitability if such institutional investor holds the voting securities for investment purposes only. An institutional investor shall not be deemed to hold voting securities for investment purposes unless the voting securities were acquired and are held in the ordinary course of business as an institutional investor and not for the purpose of causing, directly or indirectly, the election of a majority of the members of the board of directors of the Company, any change in the Company's corporate charter, bylaws, management, policies, or operations of the Company, or any of its gaming affiliates, or any other action which the Nevada Commission finds to be inconsistent with holding the Company's voting securities for investment purposes only. Activities which are not deemed to be inconsistent with holding voting securities for investment purposes only include: (i) voting on all matters voted on by stockholders; (ii) making financial and other inquiries of management of the type normally made by securities analysts for informational purposes and not to cause a change in its management, policies, or operations; and (iii) such other activities as the Nevada Commission may determine to be consistent with such investment intent. If the beneficial holder of voting securities who must be found suitable is a corporation, partnership, or trust, it must submit detailed business and financial information including a list of beneficial owners. The applicant is required to pay all costs of the investigation incurred by the Nevada Gaming Authorities.

Any person who fails or refuses to apply for a finding of suitability or a license within 30 days after being ordered to do so by the Nevada Commission or the Chairman of the Nevada Board, may be found unsuitable. A record owner may also be found unsuitable if the record owner fails to identify the beneficial $\bar{\text{owner}}$ within 30 days of a request by the Nevada Commission or Chairman of the Nevada Board. Any stockholder found unsuitable and who holds, directly or indirectly, any beneficial ownership of the common stock of a Registered Corporation beyond such period of time as may be prescribed by the Nevada Commission may be guilty of a criminal offense. The Company is subject to disciplinary action if, after it receives notice that a person is unsuitable to be a stockholder or to have any other relationship with the Company or PDS Nevada, the Company (i) pays that person any dividend or interest upon voting securities of the Company, (ii) allows that person to exercise, directly or indirectly, any voting right conferred through securities held by that person, (iii) pays remuneration in any form to that person for services rendered or otherwise, or (iv) fails to pursue all lawful efforts to require such unsuitable person to relinquish his voting securities for cash at fair market value.

The Nevada Commission may, in its discretion, require the holder of any debt security of a Registered Corporation to file applications, be investigated, and be found suitable to own the debt security of a Registered Corporation. If the Nevada Commission determines that a person is unsuitable to own such security, then pursuant to the Nevada Act, the Registered Corporation can be sanctioned, including the loss of its approvals, if without the prior approval of the Nevada Commission, it: (i)pays to the unsuitable person any dividend, interest, or any distribution whatsoever; (ii)recognizes any voting right by such unsuitable person in connection with such securities; (iii)pays the unsuitable person remuneration in any form; or (iv)makes any payment to the unsuitable person by way of principal, redemption, conversion, exchange, liquidation, or similar transaction.

The Company is required to maintain a current stock ledger in Nevada which may be examined by the Nevada Gaming Authorities at any time. If any securities are held in trust by an agent or by a nominee, the record holder may be required to disclose the identity of the beneficial owner to the Nevada Gaming Authorities. A failure to make such disclosure may be grounds for finding the record holder unsuitable.

The Company is also required to render maximum assistance in determining the identity of the beneficial owner. The Nevada Commission has the power to require the Company's stock certificates to bear a legend indicating that the securities are subject to the Nevada Act. However, to date, the Nevada Commission has not imposed such a requirement on the

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The Company may not make a public offering of its securities without the prior approval of the Nevada Commission if the securities or proceeds therefrom are intended to be used to construct, acquire, or finance gaming facilities in Nevada, or to retire or extend obligations incurred for such purposes. "Gaming facilities" has been interpreted by the Nevada Gaming Authorities to include the acquisition or financing of gaming devices in Nevada. Furthermore, any such approval, if granted, does not constitute a finding, recommendation, or approval by the Nevada Commission or the Nevada Board as to the accuracy or adequacy of the prospectus or the investment merits of the securities offered. Any representation to the contrary is unlawful.

Changes in control of the Company through merger, consolidation, stock or asset acquisitions, management or consulting agreements, or any act or conduct by a person whereby he obtains control, may not occur without the prior approval of the Nevada Commission. Entities seeking to acquire control of a Registered Corporation must satisfy the Nevada Board and Nevada Commission in a variety of stringent standards prior to assuming control of such Registered Corporation. The Nevada Commission may also require controlling stockholders, officers, directors, and other persons having a material relationship or involvement with the entity proposing to acquire control, to be investigated and licensed as part of the approval process relating to the transaction.

The Nevada legislature has declared that some corporate acquisitions opposed by management, repurchases of voting securities and corporate defense tactics affecting Nevada gaming licensees, and Registered Corporations that are affiliated with those operations, may be injurious to stable and productive corporate gaming. The Nevada Commission has established a regulatory scheme to ameliorate the potentially adverse effects of these business practices upon Nevada's gaming industry and to further Nevada's policy to: (i)assure the financial stability of corporate gaming operators and their affiliates; (ii)preserve the beneficial aspects of conducting business in the corporate form; and (iii) promote a neutral environment for the orderly governance of corporate affairs. Approvals are, in certain circumstances, required from the Nevada Commission before the Company can make exceptional repurchases of voting securities above the current market price thereof and before a corporate acquisition opposed by management can be consummated. The Nevada Act also requires prior approval of a plan of recapitalization proposed by the Company's Board of Directors in response to a tender offer made directly to the Registered Corporation's stockholders for the purposes of acquiring control of the Registered Corporation.

License fees and taxes, computed in various ways depending on the type of gaming or activity involved, are payable to the State of Nevada and to the counties and cities in which the Nevada licensee's respective operations are conducted. Depending upon the particular fee or tax involved, these fees and taxes are payable either monthly, quarterly, or annually. Nevada licensees that hold a license as an operator of a slot route, or a manufacturer's or distributor's license, also pay certain fees and taxes to the State of Nevada.

Any person who is licensed, required to be licensed, registered, required to be registered, or is under common control with such persons (collectively, "Licensees"), and who proposes to become involved in a gaming venture outside of Nevada is required to submit a notification statement to the Nevada Board which provides detailed information regarding the foreign gaming operation and to deposit with the Nevada Board, and thereafter maintain, a revolving fund in the amount of \$10,000 to pay the expenses of investigation of the Nevada Board of their participation in such foreign gaming. The revolving fund is subject to increase or decrease in the discretion of the Nevada Commission. Thereafter, Licensees are required to comply with certain reporting requirements imposed by the Nevada Act. A Licensee is also subject to disciplinary action by the Nevada Commission if it knowingly violates any laws of the foreign jurisdiction pertaining to the foreign gaming operation, fails to conduct the foreign gaming operation in accordance with the standards of honesty and integrity required of Nevada gaming operations, engages in activities that are harmful to the State of Nevada or its ability to collect gaming taxes and fees, or employs a person in the foreign operation who has been denied a license or finding of suitability in Nevada on the ground of personal unsuitability.

NEW JERSEY. The Company and certain of its officers and directors, are currently required to be licensed under the New Jersey Casino Control Act (the "New Jersey Act") as a casino service industry qualified to sell its products to casinos in New Jersey. The sale and distribution of gaming equipment to casinos in New Jersey is also subject to the New Jersey Act and the regulations promulgated thereunder by the New Jersey Commission. The New Jersey Commission has broad discretion in promulgating and interpreting regulations under the New Jersey Act. Amendments and supplements to the New Jersey Act, if any, may be of a material nature, and accordingly may adversely affect the ability of the Company or its employees to obtain any required licenses, permits and approvals from the New Jersey Commission, or any renewals thereof.

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The current regulations govern licensing requirements, standards for qualification, persons required to be qualified, disqualification criteria,

competition, investigation of supplementary information, duration of licenses, record keeping, causes for suspension, standards for renewals or revocation of licenses, equal employment opportunity requirements, fees and exemptions. In deciding to grant a license, the New Jersey Commission may consider, among other things, the financial stability, integrity, responsibility, good character, reputation for honesty, business ability and experience of the Company and its directors, officers, management and supervisory personnel, principal employees and stockholders as well as the adequacy of the financial resources of the Company.

New Jersey licenses are granted for a period of one or two years, depending on the length of time a company has been licensed, and are renewable. The New Jersey Commission may impose such conditions upon licensing as it deems appropriate. These include the ability of the New Jersey Commission to require the Company to report the names of all of its stockholders as well as the ability to require any stockholders whom the New Jersey Commission finds not qualified to dispose of the stock, not receive dividends, not exercise any rights conferred by the shares, nor receive any remuneration from the Company for services rendered or otherwise. Failure of such stockholder to dispose of such stockholder's stock could result in the loss of the Company's license. Licenses are also subject to suspension, revocation or refusal for sufficient cause, including the violation of any law. In addition, licensees are also subject to monetary penalties for violations of the New Jersey Act or the regulations of the New Jersey Commission.

OTHER JURISDICTIONS. The Company currently is licensed to operate at various levels in Colorado, Iowa and Minnesota and Indiana and has license applications pending in Mississippi and Illinois. Although the regulations in these jurisdictions are not identical, their material attributes are substantially similar, as described below.

The manufacture, sale and distribution of gaming devices and the ownership and operation of gaming facilities in each jurisdiction are subject to various state, county and/or municipal laws, regulations and ordinances, which are administered by the relevant regulatory agency or agencies in that jurisdiction (the "Gaming Regulators"). These laws, regulations and ordinances primarily concern the responsibility, financial stability and character of gaming equipment owners, distributors, sellers and operators, as well as persons financially interested or involved in gaming or liquor operations.

In many jurisdictions, selling or distributing gaming equipment may not be conducted unless proper licenses are obtained. An application for a license may be denied for any cause which the Gaming Regulators deem reasonable. In order to ensure the integrity of manufacturers and suppliers of gaming supplies, most jurisdictions have the authority to conduct background investigations of the Company, its key personnel and significant stockholders. The Gaming Regulators may at any time revoke, suspend, condition, limit or restrict a license for any cause deemed reasonable by the Gaming Regulators. Fines for violation of gaming laws or regulations may be levied against the holder of a license and persons involved. The Company and its key personnel have obtained all licenses necessary for the conduct of the Company's business in the jurisdictions in which it sells, distributes and finances gaming equipment. Suspension or revocation of such licenses could have a material adverse effect on the Company's operations.

EMPLOYEES

As of December 31, 1998, the Company employed approximately 52 persons, including 7 in direct sales and marketing, 28 in reconditioning and 17 in general and administrative functions. All of these persons are full-time employees.

ITEM 2. DESCRIPTION OF PROPERTY

The Company's corporate offices and its reconditioning facilities are located in approximately 58,000 square feet of leased space in Las Vegas, Nevada. The Company pays monthly rent of approximately \$40,000 pursuant to a lease expiring on December 31, 2004. The Company has additional offices located in approximately 6,000 square feet of leased space in Eden Prairie, Minnesota. The Company pays monthly rent of approximately \$10,000, pursuant to a lease which will terminate on April 30, 1999. The Company considers the facilities as adequate and suitable for the purposes they serve.

ITEM 3. LEGAL PROCEEDINGS

The Company is not a party to any material litigation and is not aware of any threatened litigation that would have a material adverse effect on its business.

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During the quarter ended December 31, 1998, no matter was submitted to a vote of security holders.

PART II

ITEM 5. MARKET FOR COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Common Stock is traded on the Nasdaq National market under the symbol PDSF since the initial public offering in May 1994. As of March 12, 1999, the Company's common stock was held by approximately 48 holders of record and an estimated 1,300 additional beneficial owners. The following table sets forth the high and low sales price for the Common Stock as reported by Nasdaq for the periods indicated. These prices reflect inter-dealer prices, without retail mark-up or mark-down or commissions. The Company has paid no dividends and does not expect to in the foreseeable future.

<TABLE> <CAPTION>

		Price Range o	of Common Stoc	k
	199	98	19	97
	High	Low	High	Low
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
First Quarter	\$7.94	\$5.44	\$3.38	\$1.75
Second Quarter	10.50	7.38	5.00	2.63
Third Quarter	9.50	4.75	6.38	3.88
Fourth Quarter				

 5.88 | 2.00 | 8.50 | 6.00 |ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW:

The Company is engaged in the business of financing and leasing gaming equipment and supplying reconditioned gaming devices to casino operators. The gaming equipment financed by the Company consists mainly of slot machines, video gaming machines and other gaming devices. In addition, the Company finances furniture, fixtures and other gaming related equipment, including gaming tables and chairs, restaurant and hotel furniture, vehicles, security and surveillance equipment, computers and other office equipment. In 1996, the Company introduced SlotLease, a specialized operating lease program for slot machines and other electronic gaming devices. The Company believes it is currently the only independent leasing company licensed in the states of Nevada, New Jersey, Colorado, Iowa, Indiana and Minnesota to provide this financing alternative. In 1997, the Company established PDS Slot Source, a reconditioned gaming device sales and distribution division, to complement its leasing and financing activities and to generate equipment sales to casino operators.

The Company's strategy is to increase its portfolio of assets under lease and reconditioned gaming device sales, and thereby increase revenues and cash flows. In addition to its leasing activities, the Company also originates note transactions, which it generally sells to institutional investors. In some of its transactions, the Company holds the leases or notes for a period of time after origination, or retains a partial ownership interest in the leases or notes. The Company believes its ability to recondition and distribute used gaming devices enhances the gaming devices' values at the end of an operating lease and facilitates additional financing transactions.

The Company's quarterly operating results, including net income, have historically fluctuated due to the timing of completion of large financing transactions, as well as the timing of recognition of the resulting fee income upon subsequent sale. These transactions can be in the negotiation and documentation stages for several months, and recognition of the resulting fee income by the Company may fluctuate greatly from quarter to quarter. Thus, the results of any quarter are not necessarily indicative of the results which may be expected for any other period. The Company believes that the development of its lease portfolio and reconditioned gaming device division will lead to increased recurring revenues, which will tend to lessen the fluctuations of its operating results.

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ACCOUNTING FOR COMPANY ACTIVITIES:

The accounting treatment for the Company's financing activities varies depending upon the underlying structure of the transaction. The majority of the Company's equipment financing transactions are structured as either notes receivable or direct finance leases in which substantially all benefits and risks of ownership are borne by the borrower or lessee. Direct finance leases

are afforded accounting treatment similar to that for notes receivable. In 1996, the Company began structuring some of its gaming equipment financings as operating leases, under which the Company retains substantially all of the benefits and risks of ownership. In the third quarter of 1997, the Company began structuring certain of its gaming equipment transactions as sales-type leases. Consistent with the Company's strategy to increase its leasing activities, the 1997 and 1998 originations involve a greater mix of operating leases, which generate revenues throughout the lease term, as opposed to notes or direct finance leases, which generate revenues primarily upon sale.

The Company's revenue generating activities can be categorized as follows: (i) equipment sales; (ii) revenue from sales-type leases; (iii) rental revenue on operating leases; (iv) fee income, resulting principally from the sale of lease or note receivable transactions; and (v) finance income, resulting from financing transactions in which the direct finance lease or note receivable is retained by the Company.

The types of income are further described below:

EQUIPMENT SALES. In mid-1997, the Company established a reconditioned gaming device sales and distribution division, PDS Slot Source. Used gaming devices are obtained by the Company either in the marketplace or from customers at the end of an applicable lease term. The cost of this equipment is recorded in the consolidated balance sheet as equipment held for sale or lease. At the time of sale, the Company records revenue equal to the selling price of the related asset. Upon selling reconditioned gaming devices, the Company removes the underlying asset from its consolidated balance sheet and records the cost, including reconditioning costs, as cost of revenues. Equipment sales also includes the sale of equipment which may occur during the term of an operating lease.

REVENUE FROM SALES-TYPE LEASES. Beginning in the third quarter of 1997, the Company structured certain of its gaming equipment transactions as sales-type leases. Sales-type leases, like direct finance leases, transfer substantially all the benefits and risks of ownership of the leased asset to the lessee. Unlike direct finance leases, sales-type leases also include either a dealer profit resulting from the Company leasing equipment which was purchased at a discount that is not available to the lessee, or a manufacturing profit resulting from the reconditioning process performed on used gaming devices. This dealer profit or manufacturing profit is recognized at the inception of the lease in the consolidated income statement as the difference between revenue from sales-type leases and sales-type lease cost. Revenue from sales-type leases is the present value of the future minimum lease payments. Sales-type lease cost is the Company's equipment cost, net of any discounts. Upon selling a sales-type lease to a third party, the Company removes the underlying asset from its consolidated balance sheet.

RENTAL REVENUE ON OPERATING LEASES. Operating leases are defined as those leases in which substantially all the benefits and risks of ownership of the leased asset are retained by the Company. Revenue from operating leases consists of monthly rentals and is reflected in the consolidated income statement evenly over the life of the lease as rental revenue on operating leases. The cost of the related equipment is depreciated on a straight-line basis over the lease term to the Company's estimate of residual value. This depreciation is recorded in the consolidated income statement as depreciation on operating leases. For operating leases, the cost of equipment, less accumulated depreciation, is recorded in the consolidated balance sheet as equipment under operating leases, net.

FEE INCOME. The Company funds certain of the direct finance lease and note receivable transactions it originates through a sale of such transactions (i.e. the sale of all of the Company's right, title and interest in the future payment stream from the related leases or notes). A sale may occur simultaneously with the origination or several months thereafter. At the time of sale, the Company records fee income equal to the difference between the selling price and the carrying value of the related financial asset. The calculation of fee income reflects many factors, including the credit quality of the borrowers or lessees, the type of underlying equipment, credit enhancements, if any and ultimately, the terms under which the transaction was both originated and sold. Upon selling the lease or note, the Company removes the underlying asset from its consolidated balance sheet.

Fee income also includes financial advisory and broker fees earned for arranging financing in which the Company is not a party to the transaction.

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FINANCE INCOME. For the period during which the Company holds a note receivable or direct finance lease, finance income is recognized over the term of the underlying lease or note in a manner which produces a constant percentage rate of return on the asset carrying cost. For those direct finance leases held by the Company, the present value of the future minimum lease payments are recorded in the consolidated balance sheet as direct finance leases.

Revenues totaled \$36.0 million in 1998, a 24% decrease from \$47.6 million in 1997. The decrease in revenues is primarily attributable to a lower volume of sales of leased assets, lower sales-type and operating lease revenues, offset by higher revenues from sales of reconditioned gaming devices and finance income. Gross originations of financing transactions totaled \$60.3 million in 1998, a 29% decrease compared to \$84.4 million in 1997.

Equipment sales totaled \$20.5 million in 1998, a 17% increase from \$17.5 million in 1997. Equipment sales includes sales of both equipment which had been under operating leases, and used gaming devices which the Company reconditioned in its Slot Source division. Sales of equipment which had been under operating lease totaled \$7.4 million in 1998, compared to \$15.3 million in 1997. Cost of such sales totaled \$6.5 million in 1998, compared to \$13.4 million in 1997. Revenue from the sale of Slot Source reconditioned gaming devices totaled \$13.1 million in 1998, compared to \$2.2 million in 1997. The cost of such sales totaled \$10.8 million in 1998, compared to \$1.8 million in 1997.

Revenue from sales-type leases totaled \$4.0 million in 1998, compared to \$14.5 million in 1997. Consistent with the Company's intent to grow its operating lease portfolio, in 1998, the Company structured sales-type leases generally for transactions involving Slot Source reconditioned gaming devices, for which a manufacturing profit exists. Of the \$4.0 million in sale-type lease revenues in 1998, \$3.2 million resulted from reconditioned gaming devices, and the related cost of those revenues was \$2.8 million. All of the sales-type lease revenue in 1997 related to third-party gaming devices and associated equipment.

Rental revenue from operating leases totaled \$6.7 million in 1998, a 41% decrease from \$11.4 million in 1997. In December 1997 one lessee exercised an early purchase option for approximately \$13.5 million of equipment formerly under operating lease. Accordingly, the average operating lease portfolio was \$16.4 million during 1998, compared to \$27.7 million in 1997. The operating lease portfolio totaled \$27.8 million as of December 31, 1998, compared to \$18.3 million as of December 31, 1997, which was a result of significant additions to the portfolio in December 1998. Related depreciation totaled \$4.9 million in 1998, a 43% decrease from \$8.6 million in 1997. These leases are expected to generate revenues throughout their lease terms, which range from 6 to 48 months and are typically 36 months.

Fee income totaled \$1.7 million in 1998, a 35% decrease from \$2.7 million in 1997. Consistent with its plan to grow the lease portfolio, the Company decreased its sales of leases which reduced the overall level of fee income, which was offset by a growth in the fees from third party transactions in which the Company earned financial advisory or broker fees which totaled \$633,000 in 1998, a 96% increase from \$323,000 in 1997.

Finance income totaled \$3.0 million in 1998, a 88% increase from \$1.6 million in 1997. The increase primarily reflects the larger portfolio of notes receivable and direct finance receivables held by the Company in 1998, compared to 1997.

Selling, general and administrative expenses totaled \$4.8\$ million in 1998, a 17% increase compared to \$4.1\$ million in 1997. The increase was primarily attributable to higher payroll and occupancy costs associated with the growth in the Slot Source reconditioned gaming device division.

Interest expense totaled \$5.0 million in 1998, a 16% increase from \$4.3 million in 1997. This increase was due to higher levels of borrowings outstanding which were utilized primarily to fund the increased investment in the leasing operations, increase in the inventory of gaming devices held for sale or lease, and to fund the originations of notes receivables.

The other expense in 1997 of \$240,000 primarily reflects the loss on the sale of certain marketable securities.

The Company's effective income tax rate was approximately 38% in both 1997 and 1998. Both effective rates are higher than the federal statutory rate of 34%, due primarily to state income taxes.

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QUARTERLY RESULTS. The following table sets forth selected historical operating results for each quarter of 1998 and 1997. The quarterly information is unaudited but, in management's opinion, reflects all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the information for the periods presented.

<CAPTION>

Quarter ended	Mar. 31	June 30	Sept. 30	Dec. 31
	(In the	ousands, except pe	er share amounts)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Total revenues	\$9,450	\$14,278	\$6,755	\$5,532
Net income (loss)	449	291	42	(426)
Net income (loss) per share:				, ,
Basic	.13	.08	.01	(.12)
Diluted	.12	.08	.01	(.12)
Total originations	11,600	20,600	11,500	16,600
<caption></caption>				
		1997		
Quarter ended	Mar. 31	June 30	Sept. 30	Dec. 31
	(In the	ousands, except pe	er share amounts)	
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Total revenues	\$3 , 561	\$ 4,606	\$17 , 566	\$21,880
Net income	154	159	280	349
Net income per share:				
Basic	.05	.05	.09	.10
Diluted	.05	.05	.08	.09
Total originations	35,700	18,100	18,700	11,900

 | | | |The summation of quarterly per share amounts may not equal the calculation for the full year, as each quarterly calculation is performed discretely.

The Company continues to experience significant fluctuations in its quarterly operating results, due primarily to the timing of completion of large financing transactions, and the recognition of fee income upon the completion of brokered transactions. The Company believes that the expansion of its lease portfolio and reconditioned gaming device division will lead to increased recurring revenues, which will tend to lessen the quarterly fluctuations in operating results.

LIQUIDITY AND CAPITAL RESOURCES:

The Company's strategy to increase its financing activities and its reconditioned gaming device sales involve a higher level of investment in notes receivable, equipment under operating leases and equipment held for sale or lease. The funds necessary to support the Company's activities have been provided by cash flows generated primarily from the operating activities described above and various forms of recourse and non-recourse borrowings. The Company expects its lease portfolio to generate recurring cash flow throughout the lease term.

The Company's unrestricted cash and cash equivalents totaled \$1.3 million at December 31, 1998, compared to \$1.9 million at December 31, 1997. Cash flows used in operating activities totaled \$16.8 million in 1998, compared to cash flows provided by operating activities of \$12.8 million in 1997. The higher level of cash used in operating activities in 1998 resulted primarily from increases in notes receivable and direct finance lease originations. Cash flows used in investing activities in 1998 totaled \$3.8 million compared to cash flows provided by investing activities of \$3.6 million in 1997. The higher level of cash used in investing activity in 1998 was a result of lower proceeds from sales of equipment under operating lease, offset by lower purchases of equipment for new lease originations. Cash flows provided by financing activities totaled \$20.0 million in 1998, compared to cash used in financing activities of \$17.3 million in 1997. During 1998, the higher level of cash proceeds from borrowings was used to fund the expansion of the Company's operating lease portfolio, direct financing lease originations and notes receivable originations and equipment held for sale or lease.

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DEBT FINANCING:

NOTES PAYABLE. Total notes payable increased to \$36.7 million as of December 31, 1998 from \$21.5 million as of December 31, 1997. The net increase of approximately \$15.2 million is primarily the result of proceeds from new borrowings of \$31.1 million, offset by payments of \$17.9 million.

SUBORDINATED DEBENTURES. In May 1998, the Company issued \$13.8 million 10% Subordinated Debentures due in May 2004. Beginning in July 2000, a total of \$2.1 million of the debenture will be randomly selected each year for mandatory redemption.

DISCOUNTED LEASE RENTALS. Subsequent to origination of certain leases, the Company discounts the remaining lease payments with various financial institutions in return for a cash payment based on the present value of such payments. Proceeds from discounting are recorded in the Company's consolidated balance sheet as discounted lease rentals. The discounted lease rentals are generally non-recourse to the Company. As lessees make payments, rental revenue on operating leases is recorded by the Company with an offsetting charge to interest expense and a reduction in the discounted lease rentals utilizing the interest method. Total discounted lease rentals decreased to \$0.8 million as of December 31, 1998 from \$5.9 million as of December 31, 1997. The net decrease of \$5.1 million is primarily the result of principal payments of \$3.8 million, partially offset by cash proceeds from discounting of \$0.7 million.

CAPITAL RESOURCES. At December 31, 1998, the Company's revolving credit and working capital borrowing capability is \$50 million compared with \$34 million at December 31, 1997. Advances under these agreements aggregated \$11.7 million at December 31, 1998.

The Company's current financial resources, including estimated cash flows from operations, the revolving credit and working capital facilities are expected to be sufficient to fund the Company's anticipated working capital needs. In addition to the borrowing activities described above, the Company has developed a network of financial institutions to which it sells financial transactions on a regular basis. The Company is, from time to time, dependent upon the need to liquidate or externally finance transactions originated and held in its investment portfolio. The Company continues to explore other possible sources of capital, however, there is no assurance that additional capital, if required, can be obtained or will be available on terms acceptable to the Company.

Inflation has not had a significant impact on the Company's operations.

YEAR 2000 ISSUE:

The Company is continuing to evaluate the potential impact of the situation referred to as the "Year 2000 Issue." The Year 2000 Issue concerns the inability of computer software programs to properly recognize and process date sensitive information beyond December 31, 1999. The Company has evaluated its major automated systems to determine if they are Year 2000 compliant and has contacted the suppliers of certain of those systems to inquire about Year 2000 compliance. Although the Company believed its existing accounting system was Year 2000 compliant, the company purchased and began installing a new management information system in January 1999. The new system has been certified as Year 2000 compliant by the software provider. The total cost of the new system is approximately \$100,000 and is expected to be fully operational by June 1, 1999.

The Company also has electronic interfaces with certain of its suppliers. The Company has made inquiries and received assurances from such suppliers with respect to Year 2000 issues.

The Company has also made inquiries of and is contacting certain suppliers with respect to Year 2000 issues. Even assuming that all material third parties confirm that they are or expect to be Year 2000 compliant by December 31, 1999, it is not possible to state with certainty that such parties will be so compliant. It is impossible to fully assess the potential consequences in the event service interruptions from suppliers occur or in the event that there are disruptions in such infrastructure areas as utilities, communications, transportation, banking and government.

To date, the Company has not incurred material costs associated with the Year 2000 Issue. The Company believes that any future costs associated with, and the potential impact of, the Year 2000 Issue will not be material. Based upon its assessments to date, the Company believes it will not experience any material disruption in its operations as a result of Year 2000 problems in internal financial system, reconditioning activities and to the process control systems, or in its interface with

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major customers and suppliers. However, if major suppliers, including those providing inventory, banking, electricity and communications services, experience difficulties resulting in disruption of critical supplies or services to the Company, a shutdown of the Company's operations could occur for the duration of the disruption. The Company has begun to develop a contingency plan to provide for continuity of normal business operations in the event problem scenarios, such as those described above, arise, however that plan is not yet complete. Assuming no major disruption in service from critical third party providers, the Company believes that it will be able to manage the Year 2000 transition without any material effect on the Company's results of operations or financial position. There can be no assurance, however, that unexpected difficulties will not arise and, if so, that the Company will be able to timely develop and implement a contingency plan.

Certain statements contained herein constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may be identified by the use of terminology such as "believe," "may," "will," "expect," "anticipate," "intend," "designed," "estimate," "should" or "continue" or the negatives thereof or other variations thereon or comparable terminology. Such forward-looking statements involve known or unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company, or industry results, to be materially different from any future results, performance or achievements express or implied by such forward-looking statements. Such factors include, among other things, the following: strict regulation by gaming authorities; competition the Company faces or may face in the future; uncertainty of market acceptance of the SlotLease program and PDS Slot Source; the ability of the Company to continue to obtain adequate financing; the ability of the Company to recover its investment in gaming equipment leased under operating leases as well as its investment in used gaming machines purchased for refurbishment and resale to customers; the risk of default with respect to the Company's financing transactions; the Company's dependence on key employees; potential fluctuations in the Company's quarterly results; general economic and business conditions; and other factors detailed from time to time in the Company's reports filed with the Securities and Exchange Commission.

ITEM 7. FINANCIAL STATEMENTS.

The company's Consolidated Financial statements, including notes thereto, are listed in Part IV, Item 14, of this report and are included after the signature page beginning on page F-1.

ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

PART III

ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT.

The information contained under the heading "Election of Directors" and "Executive Officers" in the Proxy Statement is incorporated by reference.

TTEM 10. EXECUTIVE COMPENSATION.

The information contained under the headings "Compensation of Directors" and "Executive Compensation" in the Proxy Statement is incorporated by reference.

ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information contained under the heading "Principal Shareholders" in the Proxy Statement is incorporated by reference.

TTEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

The information contained under the heading "Certain Transactions" in the Proxy Statement is incorporated by reference.

TTEM 13. EXHIBITS LIST AND REPORTS ON FORM 8-K.

(a) EXHIBITS

The following exhibits are included with this Annual Report on Form 10-KSB (or incorporated by reference) as required by Item 601 of Regulation S-B.

<TABLE> <CAPTION>

EXHIBIT

DESCRIPTION Incorporated by Reference: <C>

- Amended and Restated Articles of Incorporation (4)
- Articles of Amendment to Articles of Incorporation(4) 3.2
- 3.3
- Articles of Amendment to Articles of Incorporation(4)
 Articles of Amendment of Amended and Restated Articles of Incorporation(4) 3.4
- Bylaws of the Registrant (1) 3.5
- 4.1 Specimen of Common Stock Certificate
- Form of Warrant to Purchase 25,000 Shares of Common Stock, dated 4.3

December 15, 1994, issued to Miller & Schroeder Investments Corporation(2) Form of Warrant to Purchase 145,000 Shares of Common Stock, dated 4.4 May 24, 1994 (2) 10.1 Industrial Real Estate Lease dated April 29, 1997, between the Registrant, as Tenant, and Patrick Commerce Center, LLC, as Landlord (4) 10.2 1993 Stock Option Plan, as amended (1) 10.3 Form of Incentive Stock Option Agreement (1) 10.4 Form of Non-Qualified Stock Option Agreement 10.5 Employment Agreement between the Registrant and Johan P. Finley (1) 10.7 Employment Agreement between the Registrant and Robert M. Mann (3) 10.8 Employment Agreement between the Registrant and Peter D. Cleary (3) 10.9 Employment Agreement between the Registrant and Lona M. B. Finley 10.10 Employment Agreement between the Registrant and Steven M. Des Champs (6) 10.11 Form of Tax Indemnification Agreement between the Registrant and Johan P. Finley (1) 10.12 Revolving Credit and Security Agreement, dated April 9, 1997 between BNY Financial Corporation as Lender and as Agent and the Registrant and PDS Financial Corporation-Nevada as Borrowers (4) 10.13 Loan and Security Agreement, dated October 29, 1998 between Heller Financial, Inc., as Lender and the Registrant as Borrower (6) 10.14 Loan and Security Agreement, dated October 29, 1998 between Heller Financial, Inc., as Lender and PDS Financial Corporation-Nevada, as Borrower (6) 10.15 Master Loan Agreement by and among the Registrant, PDS Financial Corporation - Nevada and Miller & Schroeder Investments Corporation, date May 26, 1998 (5) 10.16 Master Loan Agreement by and among the Registrant, PDS Financial Corporation - Nevada and Miller & Schroeder Investments Corporation, date December 15, 1998 (6) 10.17 Loan Agreement, dated August 5, 1998 between U.S. Bank, as Lender and the Registrant as Borrower (5) Agreement between the Registrant and David R. Mylrea (4) 10.18 Incorporated by reference to the Registrant's previously filed (1)Form SB-2 Registration Statement No. 33-76948C (2) Incorporated by reference to the Registrant's previously filed Form SB-2 Registration Statement No. 33-88692 (3) Incorporated by reference to the Registrant's previously filed Form 10-KSB for the year ended December 31, 1995 (4) Incorporated by reference to the Registrant's previously filed Form 10-KSB for the year ended December 31, 1997 Incorporated by reference to the Registrant's previously filed (5) Form 10-QSB for the quarter ended June 30, 1998 Incorporated by reference to the Registrant's previously filed (6) post effective amendment on Form S-3 to Form SB-2 Registration

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Exhibits Submitted Herewith:

<S> <C>

- 21.1 Subsidiaries of the Registrant
- 23.1 Consent of Independent Accountants

Statement No. 333-49199.

- 27.1 Financial Data Schedule for the year ended December 31, 1998
- 99.1 Cautionary Statements
- (b) REPORTS ON FORM 8-K.

The Registrant did not file any reports on Form 8-K for the quarter ended December 31, 1998.

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SIGNATURES

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PDS Financial Corporation

By: /s/ Johan P. Finley Date: March 25, 1999

Johan P. Finley, Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has also been signed below by the following persons on behalf of the Registrant and in the capacities indicated on March 25, 1999.

<TABLE> <CAPTION>

Name Title <S> <C> By /s/ Johan P. Finley Chairman of the Board, Chief Executive Officer, Johan P. Finley President and Director (Principal Executive Officer) Chief Financial Officer By /s/ Steven M. Des Champs (Principal Financial & Accounting Steven M. Des Champs Officer) By /s/ Peter D. Cleary Director Peter D. Cleary By /s/ Joel M. Koonce Director Joel M. Koonce By /s/ James L. Morrell Director _____ James L. Morrell By /s/ Lona M. Finley Director _____ Lona M.Finlev By /s/ Charles R. Patterson Director -----Charles R. Patterson

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PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

<TABLE>

<CAPTION>

</TABLE>

(a) <s></s>	Documents filed as part of this report:	PAGE <c></c>
1.	Consolidated Financial Statements:	(0)
	Report of Independent Accountants	F-1
	Consolidated Balance Sheets as of December 31, 1998 and 1997	F-2
	Consolidated Statements of Income and Comprehensive Income for the Years Ended December 31, 1998 and 1997	F-3
	Consolidated Statement of Stockholders' Equity for the Years Ended December 31, 1998 and 1997	F-4
	Consolidated Statements of Cash Flows for the Years Ended December 31, 1998 and 1997	F-5
	Notes to Consolidated Financial Statements	F-6

2. Consolidated Supplemental Schedules: </TABLE>

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REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Stockholders of PDS Financial Corporation:

In our opinion, the accompanying consolidated balance sheets and related statements of income and comprehensive income, stockholders' equity and cash flows present fairly, in all material respects, the financial position of PDS Financial Corporation and subsidiaries (the "Company") at December 31, 1998 and 1997, and the results of their operations and their cash flows for the years then ended, in conformity with generally accepted accounting principles. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with generally accepted auditing standards which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

PricewaterhouseCoopers LLP

Las Vegas, Nevada February 23, 1999

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

<TABLE> <CAPTION>

	DCCCI	moci oi,
ASSETS	1998	1997
<\$>		<c></c>
Cash and cash equivalents		\$1,865,000
Restricted cash	3,166,000	
Accounts receivable, net		1,715,000
Notes receivable, net	21,878,000	
Net investment in leasing operations:	21,0,0,000	0/111/000
Equipment under operating leases, net	27,751,000	18,328,000
Direct finance leases		5,976,000
Equipment held for sale or lease		6,290,000
Income taxes receivable	522,000	19,000
Deferred income taxes	583,000	805,000
Other assets, net		1,825,000
Total assets	\$79,629,000	\$39,964,000
LIABILITIES AND STOCKHOLDERS' EQUITY		
Accounts payable and accrued expenses	\$2,135,000	\$2,094,000
Deferred funds for pending transactions	13,427,000	775,000
Discounted lease rentals	806,000	5,920,000
Notes payable	36,699,000	
Subordinated debentures, net	13,165,000	
Convertible subordinated debentures	==	89,000
Other liabilities	2,863,000	930,000
Total liabilities	69,095,000	31,335,000
Stockholders' equity:		
Common stock, \$.01 par value, 20,000,000 shares		
authorized, 3,648,211 and 3,523,972 shares issued		
and outstanding at December 31, 1998 and 1997,		
respectively	36,000	35,000
Additional paid-in capital	•	9,732,000
Accumulated other comprehensive income	(25,000)	
noomatacoa conct comptenentive income	(23,000)	(37,000)

December 31,

Retained earnings (accumulated deficit)	(745,000)	(1,101,000)
Total stockholders' equity	10,534,000	8,629,000
Total liabilities and stockholders' equity	\$79,629,000	\$39,964,000

</TABLE>

The accompanying notes are an integral part of the consolidated financial statements.

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

<TABLE> <CAPTION>

	Years Ended Decembe 1998	
<\$>	 <c></c>	<c></c>
Revenues:		
Equipment sales	\$20,522,000	\$17,482,000
Revenue from sales type leases	3,964,000	14,480,000
Rental revenue on operating leases	6,750,000	11,406,000
Fee income	1,746,000	2,670,000
Finance income	3,033,000	1,575,000
Total revenues	36,015,000	
Costs and expenses:		
Equipment sales	17,257,000	15,225,000
Sales-type leases	3,386,000	13,654,000
Depreciation on operating leases	4,931,000	8,589,000
Selling, general and administrative	4,817,000	4,126,000
Interest	5,049,000	4,260,000
Other		240,000
Total costs and expenses	35,440,000	46,094,000
Income before income taxes	575,000	1,519,000
Provision for income taxes	219,000	577,000
Net income	 \$356,000	\$942,000
Other comprehensive income, net of tax	12,000	45,000
Comprehensive income	\$368,000	\$987,000
Earnings per share:		
Basic	\$0.10	\$0.30
Diluted	\$0.09	\$0.28
Weighted average shares outstanding:		
Basic	3,611,000	3,184,000
Diluted	3,784,000	3,620,000

</TABLE>

The accompanying notes are an integral part of the consolidated financial statements.

PDS FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

<TABLE> <CAPTION>

			Additional	Accumulated Other	Retained Earnings	
	Common Shares	Stock Amount	Paid-In Capital	Comprehensive Income (loss)	(Accumulated Deficit)	Total
<s> Balances, December 31, 1996</s>	<c> 3,119,816</c>	<c> \$31,000</c>	<c> \$7,952,000</c>	<c> \$ (203,000)</c>	<c> \$ (2,043,000)</c>	<c> \$5,737,000</c>
Balances, December 31, 1990	3,119,010	Ų31 , 000	Ψ1 , 932,000	7 (203,000)	7(2,043,000)	\$3 , 737 , 000
Issuance of stock upon conversion of subordinated debentures	240,220	2,400	1,018,000			1,020,400
Issuance of stock upon exercise of stock options, including tax benefit of \$296,600	163,936	1,600	762,000			763,600
Other comprehensive income, net of tax: Unrealized holding gains on securities	3					
arising during the current year Plus reclassification adjustment for				45,000		45,000
losses included in net income				121,000		121,000
Net income					942,000	942,000
Balances, December 31, 1997	3,523,972	35,000	9,732,000	(37,000)	(1,101,000)	8,629,000
Issuance of stock upon conversion						
of subordinated debentures	11,810		50,000			50,000
Issuance of stock upon exercise						
of warrants	45,747	400	14,600			15,000
Issuance of stock upon exercise of stock options, including tax benefi	+					
of \$61,000	66,682	600	368,000			368,600
Issuance of stock purchase warrants			1,103,400			1,103,400
Other comprehensive income, net of tax: Unrealized holding gains on securities	3					
arising during the current year				12,000		12,000
Net income					356,000 	356,000
Balances, December 31, 1998	3,648,211	\$36,000	\$11,268,000	\$(25,000)	\$(745,000)	\$10,534,000

 | | | | | |The accompanying notes are an integral part of the consolidated financial statements.

F-4

PDS FINANCIAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

<TABLE> <CAPTION>

Years ended December 31, 1998 1997 ---- ----<C> <C>

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income	\$356,000	\$942,000
Adjustments to reconcile net income to net	. ,	,
cash provided by (used in) operating activities:		
Depreciation and amortization	4,931,000	8,589,000
Provision for uncollectible receivables	123,000	628,000
Deferred income taxes	(241,000)	447,000
Purchases and originations of notes receivable	(21,058,000)	(1,134,000)
Purchases and originations of direct finance leases	(7,267,000)	(36,105,000)
Proceeds from:		
Sale of notes receivable	4,375,000	8,906,000
Sale of direct finance leases	1,511,000	33,765,000
Collections of principal on notes receivable	3,304,000	3,276,000
Collection of principal on direct finance leases	1,789,000	2,625,000
Gain on sale of financial assets	(2,283,000)	(4,214,000)
Changes in operating assets and liabilities:		
Accounts receivable	295,000	(1,735,000)
Equipment held for sale or lease	(5,098,000)	(2,712,000)
Income taxes receivable	(503,000)	(19,000)
Accounts payable and accrued expenses	124,000	678,000
Other liabilities	1,933,000	(1,463,000)
Other, net	920,000	336,000
Net cash provided by (used in) operating activities	(16,789,000)	12,810,000
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of equipment for leasing	(7,226,000)	(11,041,000)
Proceeds from sale of equipment under operating leases	3,701,000	14,717,000
Other	(260,000)	(119,000)
Net cash provided by (used in) investing activities	(3,785,000)	3,557,000
CASH FLOWS FROM FINANCING ACTIVITIES	00 450 000	40 544 000
Proceeds from notes payable	28,453,000	10,511,000
Proceeds from issuance of subordinated debentures	13,800,000	
Payment of debt issue costs	(1,560,000)	
Proceeds from issuance of discounted lease rentals	692,000	4,700,000
Principal payments on notes payable	(17,855,000)	(13,867,000)
Payments on discounted lease rentals	(3,806,000)	(18,320,000)
Principal payments on subordinated debentures	(39,000)	(753,000)
Proceeds from exercise of stock options and warrants	293,000	467,000
Net cash provided by (used in) financing activities	19,978,000	(17,262,000)
Not increase (decrease) in each and each emissionless		
Net increase (decrease) in cash and cash equivalents	(596,000)	(895 , 000)
Cash and each emission at beginning of seas	1,865,000	2 760 000
Cash and cash equivalents at beginning of year	1,865,000	2,760,000
Cash and cash oquivalents at end of year	\$1,269,000	\$1,865,000
Cash and cash equivalents at end of year	\$1,269,000	\$1,000,000

</TABLE>

The accompanying notes are an integral part of the consolidated financial statements.

F-5

PDS FINANCIAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BUSINESS DESCRIPTION:

PDS Financial Corporation and subsidiaries (the "Company") engages in the leasing and financing of gaming equipment and supplying reconditioned gaming devices to casino operators. In 1996, the Company introduced SlotLease, a specialized operating lease program for slot machines and other electronic gaming devices. In 1997, the Company established PDS Slot Source, its reconditioned gaming device sales and distribution division, to compliment its leasing and financing activities.

PRINCIPLES OF CONSOLIDATION:

The consolidated financial statements include the accounts of PDS Financial Corporation and its wholly-owned subsidiaries. All significant intercompany balances and transactions between PDS Financial Corporation and its wholly-owned

subsidiaries have been eliminated in consolidation.

USE OF ESTIMATES:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

CASH AND CASH EQUIVALENTS:

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Cash equivalents consist of investments in money market accounts. The Company has cash in checking and savings accounts at various banks. The accounts are insured by the Federal Deposit Insurance Corporation up to \$100,000. At December 31, 1998 and 1997, the Company's uninsured checking and savings account balances totaled approximately \$1.1 million and \$1.4 million, respectively.

LEASE ACCOUNTING:

Statement of Financial Accounting Standards ("SFAS") No. 13, "Accounting for Leases", requires that the Company account for its leases by the operating, direct finance or sales-type method. Operating leases are defined as those leases in which substantially all of the benefits and risks of ownership of the leased asset remain with the Company. Direct finance and sales-type leases are defined as those leases which transfer substantially all of the benefits and risks of ownership of the asset to the lessee. Sales-type leases also include dealer profit. After the inception of a lease, the Company may engage in discounting or selling of lease payments to reduce or recover its cash investment in the asset. The methods of accounting for leases and the financial reporting effects of subsequent transactions are described below.

OPERATING LEASES. Lease revenue consists of monthly rentals and is reflected in the consolidated income statement as "Rental revenue on operating leases". The cost of equipment is recorded as - "Equipment under operating leases" in the consolidated balance sheet and is depreciated on a straight-line basis over the lease term to the Company's estimate of residual value. Revenue and depreciation are recorded evenly over the life of the lease.

DIRECT FINANCE AND SALES-TYPE LEASES. Profit recognition under these two accounting methods is similar, except that the sales-type classification also gives rise to dealer profit. This results when the Company leases equipment purchased at a discount that is not available to the lessee, or reconditioned games that have a manufacturing profit. Under the sales-type method, dealer profit is recognized at lease inception as the difference between "Revenue from sales-type leases" and "Sales-type lease" costs. "Revenue from sales-type leases" consists of the present value of future minimum lease payments.

"Sales-type lease" costs consists of the equipment carrying value, less the present value of its unguaranteed residual value, if any. For direct finance leases, the present value of both the future minimum lease payments and residual values, if any, are recorded in the consolidated balance sheet as "Direct finance leases." Interest income from these leases is recognized as a constant percentage return on asset carrying values and is reflected in the consolidated income statement as "Finance income."

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

EQUIPMENT HELD FOR SALE OR LEASE:

Equipment held for sale or lease, which consists primarily of gaming devices, is valued at the lower of specific unit cost or net realizable value.

INITIAL DIRECT COSTS:

Initial direct costs related to direct finance leases, operating leases, and notes receivable are capitalized and recorded in the consolidated balance sheet as part of the related asset and are amortized over the term of the agreement using the effective interest method.

RESIDUAL VALUES

Residuals values, representing the estimated value of the asset at the expiration of the lease, are recorded on a net present value basis at the inception of each direct finance lease originated by the Company. The Company periodically reviews residuals for possible impairment to ensure that they are appropriately valued.

PROPERTY AND EQUIPMENT:

Property and equipment, which consists primarily of furniture, equipment and leasehold improvements, is stated at cost. Depreciation and amortization are calculated using the straight-line method over the estimated useful lives of three to seven years. Expenditures for maintenance and repairs which do not improve or extend the life of the respective assets are expensed as incurred. Gains and losses on asset disposals are included in operations.

DEBT ISSUANCE COSTS:

All direct costs incurred in obtaining interest-bearing debt are capitalized and included in "Other assets, net" in the consolidated balance sheet, and are amortized over the term of the underlying financing agreement using the interest method.

LICENSING COSTS:

Costs related to obtaining licenses in various states, necessary to own, possess and distribute gaming devices and associated equipment, are capitalized and included in "Other assets, net" in the consolidated balance sheet and are amortized over three years on a straight-line basis.

INVESTMENTS IN EQUITY SECURITIES:

Investments in equity securities are classified as available for sale and are carried at fair value, with the unrealized gains and losses reported in stockholders' equity until realized. These fair values are determined using quoted market prices.

INCOME TAXES:

The Company utilizes the asset and liability method of accounting for income taxes, under which deferred taxes are determined from the differences in the financial reporting and tax bases of assets and liabilities using enacted tax rates applicable to the period in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount expected to be realized. Income tax expense is composed of the taxes payable for the period and the net change during the period in deferred tax assets and liabilities.

EQUIPMENT SALES:

Revenue is recognized when title to the equipment is transferred to the customer. This occurs generally upon shipment of reconditioned gaming devices to customers or upon a customers' exercise of their purchase option for equipment under operating leases.

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

FEE INCOME:

Fee income includes gross profit from the sale to third parties of the Company's interest in notes receivable and direct finance leases. Upon sale, the Company records fee income equal to the difference between the sale price and the carrying value of the related asset. Fee income also includes commissions earned for arranging financing between unrelated parties.

EARNINGS PER SHARE:

The Company calculated basic and diluted earnings per share as follows for the years ended December 31.

<TABLE> <CAPTION>

	1998	1997
<\$>	<c></c>	<c></c>
Net income, basic	\$356,000	\$942,000
Interest expense on convertible		
subordinated debentures, net of tax		86,000
Net income, diluted	\$356,000	1,028,000
Weighted average shares outstanding:		
Basic (weighted average shares outstanding)	3,611,000	3,184,000
Effect of dilutive options	155,000	137,000

Effect of dilutive warrants Effect of convertible subordinated	18,000	
debentures		299,000
Diluted	3,784,000	3,620,000
Per share amounts:		
Basic	\$0.10	\$0.30
Diluted	\$0.09	\$0.28

</TABLE>

Options to purchase 244,500 shares of common stock, and warrants to purchase and 740,000 shares of common stock were not included in the computation of diluted earnings per share for 1998, because the exercise price was greater than the average market price of the common stock. The weighted average exercise price for these options and warrants was \$8.33 and \$12.25, respectively, as of December 31, 1998. These options and warrants expire at various dates through 2008

DEFERRED FUNDS

Deferred funds consists of amounts owed to equipment vendors for equipment the Company has purchased and placed on lease, and generally represents amounts not yet funded through the Company's various credit facilities.

RECLASSIFICATIONS

Certain amounts as previously reported have been re-classified to conform to current year presentation. $\,$

RECENT ACCOUNTING DEVELOPMENTS

In June 1997, the Financial Accounting Standards Board ("FASB") issued SFAS No. 131, a new standard for reporting segment information in financial statements. The new standard is effective for the Company's annual financial statements in 1998. During 1998 the Company's Chief Executive Officer and the Company's Executive Committee evaluated the results of the Company as one reporting segment. In January 1999 the Company's Executive Committee adopted a business plan for 1999 which identifies two business segments, finance and reconditioned game sales. Therefore, beginning in 1999 the Company will include segment disclosures.

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

2. SUPPLEMENTAL FINANCIAL STATEMENT INFORMATION

BALANCE SHEET INFORMATION: <TABLE> <CAPTION>

	1998	1997
<\$>	<c></c>	<c></c>
Accounts receivable, net: Accounts receivable Allowance for doubtful accounts	\$1,408,000 (73,000)	\$2,030,000 (315,000)
	\$1,335,000	\$1,715,000
Other assets, net:		
Property and equipment, net	\$744,000	\$779 , 000
Prepaid expense	752,000	274,000
Debt issuance costs, net	1,339,000	266,000
Licensing costs, net	103,000	133,000
Investments and other	517,000	373,000
	\$3,455,000	\$1,825,000

Accounts payable and accrued expenses:

Trade payables	\$1,117,000	\$1,107,000
Accrued interest payable	562,000	286,000
Other accrued expenses	456,000	701,000
	\$2,135,000	\$2,094,000
Other liabilities:		
Lessee deposits	\$1,288,000	\$754 , 000
Other	1,575,000	176,000
	\$2,863,000	\$930,000
<caption></caption>		
SUPPLEMENTAL CASH FLOW INFORMATION:		
	1998	1997
<\$>	<c></c>	<c></c>
Cash paid during the year for:		
Interest	\$4,260,000	\$4,394,000
Income taxes, net of refunds received	446,000	24,000
Significant non-cash financing and investing activities:		
Increase in deferred funds for pending transactions	13,427,000	775,000
Increase in notes payable for cash held in escrow	3,166,000	·
Increase in notes payable for purchase of		
equipment for leasing	207,000	7,636,000
Increase in notes payable for purchase of	, , , , , ,	, ,
notes receivable	103,000	12,197,000
Operating leases converted to direct finance		,
leases upon exercise of purchase options	456,000	2,676,000
Exchange of notes receivable and purchased	,	_, ,
residuals for equipment for leasing and		
the assumption of discounted lease rentals		5,745,000
Exchange of notes receivable, direct finance		0,710,000
leases and related discounted lease rentals		
for inventory for sale or lease		5,332,000
Conversion of subordinated debentures into		3,332,000
common stock	50,000	1,020,000
Reclassifications of equipment held for sale to	30,000	1,020,000
equipment under operating or direct finance		
leases	1 568 000	
	1,568,000	
Origination of notes receivable for sale of equipment and direct finance receivables	E 056 000	
and direct linduce receivables	5,056,000	

</TABLE>

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

3. NOTES RECEIVABLE

Notes receivable consists of the following as of December 31,:

<TABLE> <CAPTION>

	1998	1997
<\$>	<c></c>	<c></c>
Notes receivable, due in varying monthly installments,		
effective interest at rates from 8.5% to 15.3%, through		
September 2002, collateralized by casino related	¢22 F2F 000	\$4.404.000
equipment and furnishings Other	\$23,535,000 51,000	\$4,424,000
Unamortized discounts	(363,000)	
onamorerzed discounes		
	23,223,000	4,424,000
Impairment allowance	(1,000,000)	(1,000,000)
	22,223,000	3,424,000
Allowance for uncollectible accounts	(345,000)	(283,000)
	\$21,878,000	\$3,141,000
/ / TA DI E \		

</TABLE>

Included in the notes receivable balances above is one loan for which an

impairment allowance for the full amount of the loans has been recognized. Changes in the allowance for uncollectible receivables, including the impairment allowance, are as follows:

<TABLE> <CAPTION>

	1998	1997
<\$>	<c></c>	<c></c>
Balance, beginning of year	\$1,283,000	\$6,404,000
Charge-offs	==	(5,500,000)
Recoveries	12,000	66,000
Net recoveries (charge-offs)	12,000	(5,434,000)
Provision for uncollectible accounts	50,000	313,000
Balance, end of year	\$1,345,000	\$1,283,000

</TABLE>

The estimated fair value of notes receivable approximates their carrying value. The fair value is estimated using discounted cash flow analysis with interest rates currently being offered by the Company for notes with similar terms and credit risk.

Scheduled principal maturities for notes receivable based upon the terms noted above are as follows at December 31, 1998:

<TABLE>

Year Ending December 31,

</TABLE>

4. NET INVESTMENT IN LEASING OPERATIONS

Equipment under operating leases consists principally of gaming equipment the Company leases for periods ranging from 6 to 48 months, at which time the lessee generally has the right to purchase the property at fair value. The Company may discount the lease rentals with a financial institution. The components of the net investment in equipment under operating leases are as follows:

<TABLE> <CAPTION>

1998 1997 --------<C> <S> <C> Operating leased assets \$34,482,000 \$23,774,000 (6,731,000) (5,446,000) Less accumulated depreciation -----\$27,751,000 \$18,328,000

</TABLE>

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The components of net investment in direct finance leases are as follows as of December 31,:

<TABLE> <CAPTION>

<S>

1998 1997 ---- ----<C> <C>

</TABLE>

At December 31, 1998, future minimum lease payments to be received by the Company on nondiscounted operating and direct finance leases are as follows:

<table></table>	
<caption></caption>	

Year Ending December 31,	Operating Leases	Direct Finance Leases
<\$>	<c></c>	<c></c>
1999	\$8,694,000	\$4,022,000
2000	7,848,000	3,688,000
2001	5,729,000	3,007,000
2002	2,581,000	796,000
	24,852,000	11,513,000

</TABLE>

See Note 5 for a summary of operating lease payments that have been discounted with financial institutions.

5. DISCOUNTED LEASE RENTALS

The Company pledges lease rental receivables and the related underlying assets as collateral for borrowings from financial institutions pursuant to certain transactions that do not qualify for sale treatment. The resulting borrowing is classified as discounted lease rentals in the accompanying consolidated balance sheet. In the event of a default by a lessee, the financial institution has a first lien on the underlying leased asset, with no further recourse against the Company. As lessees make payments to the Company, "Rental revenue on operating leases" is recorded. When the corresponding payment is made to the financial institution, the Company recognizes interest expense and a reduction in the principal outstanding under the discounted lease obligation, utilizing the interest method.

Future minimum lease payments and interest expense on leases that have been discounted as of December 31, 1998 are as follows:

<TABLE>

Year Ending December 31,	Operating Leases	Discounted Lease Rentals	Future Interest Expense
<\$>	<c></c>	<c></c>	<c></c>
1999	\$769 , 000	\$722,000	\$47,000
2000	86,000	84,000	2,000
	\$855,000	\$806,000	\$49,000

</TABLE>

Interest expense on discounted lease rentals totaled \$274,000 and \$1,976,000 in 1998 and 1997, respectively. At December 31, 1998, the effective interest rates on discounted lease rentals ranged from 8.7% to 10.5%.

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

6. BORROWINGS

NOTES PAYABLE AND REVOLVING LINES OF CREDIT:

The Company borrows funds in order to finance the origination or purchase of certain leases, notes receivable and for the purchase of equipment held for sale or lease. Such borrowings are generally collateralized by the cash flow stream of the lease or note receivable funded, and the related equipment. Certain of the borrowings have recourse to the Company.

Notes payable consists of the following:

Recourse:	1998	1997
Notes payable to banks, due either on demand or in 1999 through 2000, interest at the prime rate (7.2% at December 31, 1998) plus 1% collateralized by certain equipment under operating leases, equipment	<c></c>	<c></c>
held for sale or lease and accounts receivable Notes payable to financial institutions, due in 1999 through 2002, interest at 7.1% to 12.0%, collateralized by certain notes receivable, equipment under operating leases and direct finance leases	\$3,701,000 16,919,000	\$3,489,000 4,866,000
Notes payable to manufacturers/distributors due in 1999 through 2001, interest at 8.8% to 14.0% collateralized by certain notes receivable, equipment under operating leases and direct finance leases	11,486,000	9,012,000
Other	36,000	203,000
Total recourse	32,142,000	17,570,000
Non-recourse: Notes payable to financial institutions, due in 1999 through 2002, interest at 8.7% to 11.0%, collateralized by certain notes receivable and equipment under operating and direct finance leases	3,059,000	
Notes payable to manufacturers/distributors due in 1999 through 2001, interest at 8.0% to 10.0%, collateralized by certain equipment under operating leases and direct finance leases	2,872,000	4,088,000
Other		149,000
Total non-recourse Less unamortized discounts	5,931,000 (1,374,000)	4,237,000 (280,000)
	\$36,699,000	\$21,527,000

</TABLE>

The Company's has revolving credit and working capital facilities aggregating \$50 million at December 31, 1998. Advances under these agreements with banks and financial institutions were approximately \$11.7 million at December 31, 1998, which are included in the recourse debt balances in the above table. The revolving credit agreements contain covenants which restrict the payment of dividends and require, among other things, the Company to maintain a minimum net worth and certain debt to net worth and cash flow ratios, as defined. The Company is in compliance with these debt covenants at December 31, 1998. Borrowings under a \$1 million working capital loan are guaranteed by the principal stockholder of the Company.

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

CONVERTIBLE SUBORDINATED DEBENTURES:

In 1993, the Company issued unsecured Convertible Subordinated Debentures (the Debentures). The Debentures were convertible into shares of common stock of the Company using a per share conversion price of \$4.25. During 1997 and 1998, approximately \$1,020,400 and \$50,000 of Debentures were converted into 240,220 and 11,810 shares of common stock, respectively. During 1998 the final \$39,000 of Debentures were redeemed by the Company.

SUBORDINATED NOTES:

In May 1998, the Company issued \$13,800,000 of 10% Senior Subordinated Notes due on July 1, 2004 (the Subordinated Notes), which included 690,000 detachable stock purchase warrants with an exercise price of \$12.25. Interest is payable quarterly. Pursuant to the terms of the Indenture, beginning July 1, 2000, a total of \$2.1 million of Subordinated Notes will be randomly selected each year

for mandatory redemption. In addition to mandatory redemptions, the Company may also redeem the Subordinated Notes, in part or in full, at any time at par plus accrued interest and any premium, if applicable. The entire unpaid principal balance and unpaid interest thereon, is due and payable on July 1, 2004.

Principal maturities of notes payable, credit facilities and subordinated notes are as follows at December 31, 1998:

<TABLE> <CAPTION>

Year Ending December 31,

(S>	<c></c>
1999	\$21,294,000
2000	13,740,000
2001	6,766,000
2002	2,483,000
2003	2,070,000
Thereafter	5,520,000
	\$51,873,000

</TABLE>

The Company estimates that the fair value of its borrowings approximates the carrying value.

7. INCOME TAXES

The following summarizes the deferred tax accounts included in the Company's Consolidated Balance Sheet at December 31:

<TABLE> <CAPTION>

	1998	1997
<\$>	<c></c>	<c></c>
Deferred tax assets:		
Net operating loss carry forward	\$1,502,000	\$1,554,000
Asset valuation allowances	279,000	251,000
Other, net	119,000	153,000
Total deferred tax assets	1,900,000	1,958,000
Deferred tax liabilities:		
Lease transactions	(1,317,000)	(1,076,000)
Other		(77,000)
Total deferred tax liabilities	(1,317,000)	(1,153,000)
Net deferred tax assets	\$583,000	\$805,000

</TABLE>

The net operating loss carryforward will be an available deduction from future taxable income through 2009. Realization of the net operating loss carryforwards is dependent on generating sufficient taxable income prior to expiration of the loss carryforward. Although realization is not assured, management believes it is more likely than not that all of the deferred tax asset will be realized and therefore no valuation allowance is deemed necessary.

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The following summarizes the provision for income taxes for the years ended December $31\colon$

<TABLE>

VOIL 110HV	1998	1997
<\$>	<c></c>	<c></c>
Current	\$(22,000)	\$130,000
Deferred	241,000	447,000
Provision for income taxes	\$219,000	\$577,000

1007

1000

</TABLE>

The difference between the federal statutory tax rate of 34% applied to income before income taxes and the Company's effective tax rate is:

<TABLE>
<CAPTION>

	1990	1991
<\$>	<c></c>	<c></c>
Income taxes at federal statutory rate	\$196,000	\$517,000
State income taxes, net of federal benefit	12,000	31,000
Other, net	11,000	29,000
Provision for income taxes	\$219,000	\$577 , 000

</TABLE>

In 1994, the Company entered into a tax indemnification agreement with its then sole stockholder under which the Company will indemnify the stockholder for certain tax liabilities, if any, that may arise with respect to the Company's operations during the period in which it was an S corporation, prior to 1994.

8. STOCKHOLDERS' EQUITY

STOCK OPTION PLAN:

The Company established the 1993 Stock Option Plan (the Plan) to encourage stock ownership by employees, officers, directors and other individuals as determined by the Board of Directors or a committee appointed by the Board of Directors (the Committee). The Plan provides that options granted thereunder may be either incentive stock options (ISOs) or nonqualified stock options. At December 31, 1997, the maximum number of shares of common stock available for grant under the Plan was 1,100,000. In May 1998, a majority of the Company's shareholders approved a proposal to increase the maximum number of shares available for issuance under the Plan to 1,350,000.

Options may have a maximum term of up to ten years. The exercise price of ISOs granted under the Plan must be at least equal to the fair value of the common stock on the date of grant. The exercise price of nonqualified options must be at least equal to 85% of the fair value of the common stock on the date of grant. If an option expires, terminates or is canceled, the shares not purchased thereunder become available for additional option awards under the Plan. The Plan expires on April 1, 2003. Newly elected non-employee directors of the Company receive an initial grant of non-qualified options to purchase 10,000 shares of common stock upon election to the Board.

Option activity is summarized as follows: <TABLE> <CAPTION>

	Options Available for Grant		Weighted Average Exercise Price Per Share
<\$>	<c></c>	<c></c>	<c></c>
Balances, December 31, 1996	438,000	547,000	\$3.22
Granted Exercised Cancelled	(178,500) 9,500	178,500 (163,500) (9,500)	3.66 2.86 3.08
Balances, December 31, 1997 Increase in number of shares available Granted Exercised Cancelled	269,000	552,500 341,000 (71,500) (53,000)	3.47 7.65 3.96 5.20
Balances, December 31, 1998	231,000	769,000 	\$5.16
Options exercisable at December 31, 1998		253,000	\$3.15

 | | |F-14

The following table summarizes stock options outstanding at December 31, 1998:

<TABLE> <CAPTION>

		Option	ns Outstanding	Op	tions Exercisable
	Range of Exercise Prices	Number of Options Outstanding	Weighted Average Remaining Contractual Life	Number of Options Outstanding	Weighted Average Remaining Contractual Life
<s></s>		<c></c>	<c></c>	<c></c>	<c></c>
	\$1.00 - \$2.50	95 , 500	6.8	53,300	6.8
	\$2.51 - \$5.00	391,500	7.0	198,400	5.4
	\$5.01 - \$7.50	88,500	9.3		
	\$7.50 - \$10.05	193,500	9.4	1,300	8.9
		769,000		253,000	

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</TABLE>

At December 31, 1998, the range of exercise prices and weighted average remaining contractual life of outstanding options was \$1.63 - \$10.04, and 7.8 years, respectively.

The Company utilizes the intrinsic value method for its stock option plan. Had the Company used the fair value-based method of accounting for the Plan beginning in 1995 and charged compensation expense against income, over the vesting period, based on the fair value of options at the date of grant, net income and net income per share for 1998 and 1997 would have been adjusted to the following pro forma amounts:

<TABLE>

	1998	1997
<\$>	<c></c>	<c></c>
Net income, basic		
As reported	\$356,000	\$942,000
Pro forma	4,000	879,000
Net income per share, basic		
As reported	\$0.10	\$.30
Pro forma	0.00	0.28
Net income, diluted		
As reported	\$356,000	1,028,000
Pro forma	4,000	964,000
Net income per share, diluted		
As reported	\$0.09	\$0.28
Pro forma	0.00	0.27

 | |The pro forma information above only includes stock options granted after December 31, 1994. Pro forma compensation expense under the fair value-based method of accounting will generally increase over the next few years as additional stock option grants are considered.

The weighted-average grant-date fair value of options granted was \$2.57 and \$2.35 per option for 1998 and 1997, respectively. The weighted-average grant-date fair value of options was determined by using the fair value of each option grant on the date of grant, utilizing the Black-Scholes option-pricing model and the following key assumptions:

<table></table>	
<\$>	<c></c>
Risk-free interest rate	5.2%
Expected life	5 years
Expected volatility	60%
Expected dividends	0

 |

PREFERRED STOCK:

The Company's Articles of Incorporation, as amended, authorize the issuance of 2,000,000 shares of preferred stock, par value \$0.01 per share. The rights, preferences and privileges of the authorized preferred shares (none of which have been issued) may be established by the Board of Directors without further action by the holders of the Company's common stock.

WARRANTS:

In 1994, the Company issued warrants (the "IPO Warrants") to purchase up to 170,000 shares of its common stock to the underwriter in connection with the initial public offering of its common stock and a certain lender in connection with bridge note financing. The warrants are exercisable into common stock at \$6.00 per share, expire in 1999 and have a cash-less exercise provision. During 1998, a total of 121,500 warrants were surrendered to the Company resulting in proceeds to the Company of \$15,000 and issuance of approximately 45,700 shares of common stock. At December 31, 1998, 46,700 of the IPO Warrants remain outstanding.

In 1998, the Company issued 690,000 detachable stock purchase warrants as part of the Subordinated Notes offering. These warrants have an exercise price of \$12.25 per share, expire in 2003, are exercisable beginning on May 4, 1999 and are listed on the Nasdaq National Market under the symbol PDSFW. The Company also issued a warrant to purchase 50,000 shares of common stock to the underwriter for the Subordinated Notes offering, and such warrants have the same terms as the warrants described in the preceding sentence, except that such warrants are exercisable beginning on May 4, 2000. The Company valued these warrants at a total of \$740,000, of which \$690,000 was treated as a debt discount, and \$50,000 as deferred debt issue costs, with a corresponding entry to additional paid in capital.

In October 1998, the Company issued warrants to purchase 181,700 shares of common stock to a financial institution in partial consideration for the approval of a \$25 million revolving line of credit. These warrants have an exercise price of \$4.66 per share, expire in 2003 and were exercisable as of October 1998. The Company valued these warrants at a total of \$363,400, which was treated as deferred debt issue costs, with a corresponding entry to additional paid in capital.

9. EMPLOYEE MATTERS

BENEFIT PLAN:

The Company maintains a contributory defined contribution plan which qualifies under Section 401(k) of the Internal Revenue Code (IRC) and covers employees who meet certain age and service requirements subject to IRC limits. Employee contributions are limited to 10% of their compensation. Company contributions are at the discretion of the Board of Directors up to 5% of the individual employee earnings. The Company's contributions to the plan in 1998 and 1997 were approximately \$29,000 and \$27,000 respectively.

EMPLOYMENT AGREEMENTS:

The Company has entered into employment agreements with its five officers for periods ranging from one to five years. Each of the agreements contain noncompete clauses which continue from one to two years following termination of employment. The agreements, among other things, provide for initial base salaries, benefits and payment of both performance and discretionary bonuses. The agreements are automatically extended for additional one-year periods unless notice of nonextension is given.

10. SIGNIFICANT CUSTOMERS

Significant customer activity as a percent of the Company's total revenues in 1998 and 1997 is summarized as follows:

<TABLE>

</TABLE>

	Percent of 1998	Revenues
	<c></c>	<c></c>
A	20%	
В	16%	
C	19%	11%
D		37%
E	6%	18%
	B C D	 <c> A</c>

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PDS FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

11. COMMITMENTS

The Company leases office and reconditioning space under terms of various noncancelable operating leases expiring through 2004. The agreements require the

Company to pay monthly base rent in varying amounts plus its pro rata share of the operating expenses. A portion of the office space has been subleased under an agreement expiring in April 1999. Net rent expense was approximately \$470,000 in 1998 and \$305,000 in 1997.

Net future minimum lease payments under these leases are as follows:

<TABLE> <CAPTION>

Year Ending December 31,

											_													•
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

\$3,062	,000
554	,000
	,000
525	,000
488	,000
476	,000
\$479	,000
<c></c>	

</TABLE>

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INDEX TO EXHIBITS

<TABLE> <CAPTION> Exhibit No.

<S> <C>

21.1 Subsidiaries of the Registrant 23.1 Consent of Independent Accountants

Financial Data Schedule for the year ended 27.1 December 31, 1998 (for electronic filing only) 99.1 Cautionary Statements

</TABLE>

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PDS FINANCIAL CORPORATION AND CONSOLIDATED SUBSIDIARIES

PARENT AND SUBSIDIARIES

<TABLE> <CAPTION>

NAME OF COMPANY	ORGANIZED UNDER LAWS OF	PERCENTAGE OF VOTING SECURITIES BENEFICIALLY OWNED BY REGISTRANT
<\$>	<c></c>	<c></c>
REGISTRANT:		
PDS Financial Corporation	Minnesota	
CONSOLIDATED SUBSIDIARIES OF THE REGISTRANT:		
PDS Financial Corporation - Nevada	Nevada	100
PDS Financial Corporation - Mississippi	Mississippi	100
PDS Casinos International, Inc.	Minnesota	100
Transcanada 2 Corporation	Minnesota	100
PDS Financial Corporation - Colorado	Colorado	100

</TABLE>

CONSENT OF INDEPENDENT ACCOUNTANTS

We consent to the incorporation by reference in the registration statements of PDS Financial Corporation on Form S-8 (File No. 33-85966) and Form S-3 (File No. 333-49199) of our report dated February 23, 1999, on our audits of the consolidated financial statements of PDS Financial Corporation as of and for the years ended December 31, 1998 and 1997, which report is included in this Annual Report on Form 10-KSB.

/s/ PricewaterhouseCoopers LLP

Las Vegas, Nevada March 25, 1999

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</TABLE>

PDS FINANCIAL CORPORATION AND CONSOLIDATED SUBSIDIARIES

CAUTIONARY STATEMENTS

As provided for under the Private Securities Litigation Reform Act of 1995, the Company wishes to caution investors that the following important risk factors, among others, in some cases have affected and in the future could affect the Company's actual results of operations and cause such results to differ materially from those anticipated in the forward-looking statements made in this document and elsewhere by or on behalf of the Company.

STRICT REGULATION BY GAMING AUTHORITIES. Financing gaming equipment and supplying reconditioned gaming machines to casino operators in the United States are subject to strict regulation under various state, county and municipal laws. The Company and its required officers and certain shareholders have received the necessary licenses, permits and authorizations required to own and distribute gaming machines in Nevada, New Jersey, Colorado, Iowa, Indiana and Minnesota and have license applications pending in Mississippi and Illinois. Failure of the Company or any of its key personnel to obtain or maintain the requisite licenses, permits and authorizations would have a material adverse effect on the Company. Expansion of the Company's activities may be hindered by delays in obtaining requisite state licenses. No assurance can be given as to the term for which the Company's license will be renewed in a particular jurisdiction or as to what license conditions, if any, may be imposed by such jurisdiction in connection with any future renewals. The Company cannot predict the effects that adoption of and changes in gaming laws, rules and regulations might have on its future operations.

COMPETITION. In recent years, the Company has focused solely on providing financing to the gaming industry and, since late 1997, supplying reconditioned gaming machines to casino operators in the United States. In the gaming equipment financing market, the Company competes primarily with equipment manufacturers and to a lesser extent with leasing companies, commercial banks and other financial institutions. Certain of the Company's competitors are significantly larger and have substantially greater resources than the Company. With respect to the sales of reconditioned gaming machines, the Company competes primarily against equipment manufacturers and smaller distributors. It is possible that new competitors may engage in gaming equipment financing or the distribution of reconditioned gaming machines, some of which may have licenses

to own or sell gaming equipment and have greater financial resources than the Company. Significant competition encountered by the Company may have a material adverse effect on the Company. There can be no assurance that the Company will be able to compete successfully against current and future competitors.

DEMAND FOR THE COMPANY'S PRODUCTS AND SERVICES. The Company believes that its ability to increase revenues, cash flow and profitability will depend, in part, upon continued market acceptance of the Company's products and services, particularly SlotLease and PDS Slot Source. There can be no assurance that the market acceptance of the Company's products and services will continue. Changes in market conditions in the gaming industry and in the financial condition of casino operators, such as consolidation within the industry or other factors, could limit or diminish market acceptance of these products and services. Historically, the Company has experienced significant nonrecurring revenues in connection with its financing and sales of gaming equipment to casino operators. The Company has attracted new customers to replace these nonrecurring revenues. Insufficient market acceptance of the Company's products and services could have a material adverse effect on the Company's business, financial condition and results of operations.

CONTINUED AVAILABILITY OF ADEQUATE FINANCING. The amount and number of financing transactions that can be originated by the Company are directly dependent upon and limited by its ability to fund such transactions, either through the sale of such transactions to institutional investors or through the Company's working capital, lines of credit or other financing sources. In addition, the Company desires to hold a greater volume of transactions, particularly leases, in its portfolio. There is no assurance that the Company's present funding sources will be willing to purchase future transactions, expand existing lines of credit or continue to provide the Company with a source of funds. Further, there can be no assurance that the Company would be able to locate new funding sources, if needed. As a result, funding for the Company's transactions may not be available on acceptable terms or on a timely basis, if at all. The inability of the Company to obtain suitable and timely funding for its transactions could have a material adverse effect on the Company's operations.

ABILITY TO RECOVER INVESTMENT IN EQUIPMENT. The gaming equipment leased under operating leases by the Company and the inventory of reconditioned gaming machines represents a substantial portion of the Company's capital. Under the operating leases offered through the SlotLease program, the Company retains title to the gaming equipment and assumes the risk of not recovering its entire investment in the gaming equipment through either re-leasing or selling the gaming equipment. At the inception of each operating lease, the Company estimates the residual value of the leased equipment, which is the estimated market value of the equipment at the end of the initial lease term. The actual residual value realized may differ from the estimated residual value, resulting in a gain or loss when the leased equipment is sold or re-leased at the end of the lease term. The inability to re-lease or sell the gaming equipment on favorable terms could have a material adverse effect on the Company.

The Company also engages in the purchase, reconditioning and resale of used gaming machines. There can be no assurances that the Company will be able to recover its cost for such gaming machines, and the failure to do so could have a material adverse effect on the Company.

RISKS RELATING TO PDS SLOT SOURCE. The PDS Slot Source program, which the Company established in 1997, has a limited operating history and is subject to various risks, including the inability to find adequate sources of used gaming machines, the inability to obtain or delays in obtaining parts necessary to refurbish used gaming machines, competitors' control over the supply of certain parts and changes in market conditions relating to refurbished gaming machines, the occurrence of any of which could have a material adverse effect on the Company.

RISKS RELATING TO FINANCING TRANSACTIONS. The Company has funded selected gaming equipment transactions entirely with its own working capital or with borrowed funds rather than immediately selling the transactions to institutional investors. In certain situations, the Company retains a portion of the transactions it originates. This approach requires substantial capital and places the Company at risk for its investment in the transactions, which may subject the Company to greater loss in the event of a default by the lessee or borrower, or an inability to sell the transactions to institutional investors after a period of temporary investment by the Company. In connection with its financing transactions, the Company's level of risk depends primarily on the creditworthiness of the lessee or borrower and the underlying collateral.

In addition, the Company has provided, and may provide in the future, financing to Indian tribes. Indian tribes in the United States generally enjoy sovereign immunity from lawsuits, similar to that of the United States government. Although the Company generally obtains a waiver of sovereign immunity, there can be no assurance that a tribe will not assert sovereign immunity, even if such right has been waived. The law regarding sovereign immunity is unsettled. If any Indian tribe defaults and successfully asserts its right of sovereign immunity, the Company's ability to recover its investment and originate and sell future Indian gaming transactions could be materially adversely affected.

No assurance can be given that the Company will not incur significant losses with respect to financing transactions in the future, or that such losses will not have a material adverse effect on the Company's financial condition.

DEPENDENCE ON CURRENT MANAGEMENT. The Company's success is largely dependent on the efforts of Johan P. Finley, its founder, President and Chief Executive Officer. Although the Company maintains \$2 million of "key person" life insurance and has an employment agreement with Mr. Finley, the loss of Mr. Finley's services could have a material adverse effect on the Company's business.

POTENTIAL FLUCTUATIONS IN RESULTS. The Company's quarterly results have historically fluctuated due to the timing of completion of large financing

transactions, as well as the timing of recognition of the resulting fee income upon the completion of brokered transactions. Thus, the results of any quarter are not necessarily indicative of the results that may be expected for any other interim period. See "Management's Discussion and Analysis of Financial Condition and Results of Operations."

CONTROL BY CURRENT MANAGEMENT. Johan P. Finley, the Company's founder, President, and Chief Executive Officer, owns approximately 29% of the Company's outstanding Common Stock. In addition, Mr. Finley's wife and child own approximately 10% of the Company's outstanding Common Stock. Thus, Mr. Finley effectively controls the election of all members of the Company's Board of Directors and determines all corporate actions. Such ownership may discourage acquisition of large blocks of the Company's securities and may depress the price of the Common Stock and have an anti-takeover effect.

ANTI-TAKEOVER PROVISIONS; PREFERRED STOCK. The Company's Amended and Restated Articles of Incorporation provide that no investor may become a holder of 5% or more of the Company's stock without first agreeing to consent to a background investigation, provide a financial statement and respond to questions from gaming regulators. Such ownership limitations may discourage acquisition of large blocks of the Company's equity securities, may depress the price of the Company's Common Stock and have an anti-takeover effect.

The Company's Amended and Restated Articles of Incorporation authorize Board of Directors to issue preferred stock and establish the rights and preferences of such shares without stockholder approval. The voting rights of the preferred stock may be greater than the voting rights of common stock in certain circumstances, and thus the issuance of preferred stock may diminish the voting power of holders of common stock and make it more difficult for a third party to acquire the Company.

The Company's directors are subject to investigation and review by gaming regulators in jurisdictions in which the Company is licensed or has applied for a license. Such investigation and review of the Company's directors may have an anti-takeover effect.

As a Minnesota corporation, the Company is subject to certain "anti-takeover" provisions of the Minnesota Business Corporation Act. These provisions and the power to issue additional stock and to establish separate classes or series of stock may, in certain circumstances, deter or discourage takeover attempts and other changes in control of the Company not approved by the Board.