

# SECURITIES AND EXCHANGE COMMISSION

## FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

Filing Date: **2002-05-14** | Period of Report: **2002-03-31**  
SEC Accession No. **0000931763-02-001736**

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### FILER

#### **ABC BANCORP**

CIK: **351569** | IRS No.: **581456434** | State of Incorpor.: **GA** | Fiscal Year End: **1231**  
Type: **10-Q** | Act: **34** | File No.: **001-13901** | Film No.: **02644775**  
SIC: **6022** State commercial banks

Mailing Address  
*PO BOX 1500*  
*MOULTRIE GA 31776*

Business Address  
*24 2ND/ AVENUE*  
*MOULTRIE GA 31768*  
*9128901111*

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002  
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OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 0-16181  
-----

ABC BANCORP  
-----

(Exact name of registrant as specified in its charter)

GEORGIA

58-1456434  
-----

(State of incorporation)

(IRS Employer ID No.)

24 SECOND AVE., SE MOULTRIE, GA 31768  
-----

(Address of principal executive offices)

(229) 890-1111  
-----

(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to such  
filing requirements for the past 90 days. Yes X No  
--- ---

There were 9,878,679 shares of Common Stock outstanding as of March 31, 2002.

ABC BANCORP  
QUARTERLY REPORT ON FORM 10-Q  
FOR THE QUARTER ENDED MARCH 31, 2002

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ABC BANCORP AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(Dollars in Thousands)  
(Unaudited)

<TABLE>  
<CAPTION>

|  | Mar 31<br>2002 | Dec 31<br>2001 |
|--|----------------|----------------|
|  | -----          | -----          |
| <S>  | <C>            | <C>            |
| Assets   |                |                |
| -----  |                |                |
| Cash and due from banks  | \$ 103,190     | \$ 157,475     |
| Securities available for sale, at fair value                             | 167,643        | 156,835        |
| Federal funds sold   | 36             | 44             |
| Loans  | 807,179        | 805,076        |
| Less allowance for loan losses   | 14,468         | 14,944         |
|  | -----          | -----          |
| Loans, net   | 792,711        | 790,132        |
|  | -----          | -----          |
| Premises and equipment, net  | 27,111         | 26,821         |
| Intangible assets  | 5,665          | 6,074          |
| Goodwill   | 19,240         | 19,240         |
| Other assets   | 22,778         | 20,265         |
|  | -----          | -----          |
|  | \$1,138,374    | \$1,176,886    |
|  | =====          | =====          |
| Liabilities and Stockholders' Equity                                     |                |                |
| -----  |                |                |
| Deposits   |                |                |
| Noninterest-bearing demand   | 120,362        | 125,522        |
| Interest-bearing demand  | 240,608        | 254,301        |
| Savings  | 63,181         | 62,536         |
| Time, \$100,000 and over   | 150,746        | 156,562        |
| Other time   | 318,798        | 332,235        |
|  | -----          | -----          |
| Total deposits   | 893,695        | 931,156        |
| Federal funds purchased & securities sold under agreements to repurchase | 4,921          | 3,792          |
| Other borrowings   | 93,989         | 95,293         |
| Other liabilities  | 8,539          | 7,997          |
| Trust preferred securities   | 34,500         | 34,500         |
|  | -----          | -----          |
| Total liabilities  | 1,035,644      | 1,072,738      |
|  | -----          | -----          |

Stockholders' equity

|  |             |             |
|--|-------------|-------------|
| Common stock, par value \$1; 30,000,000 shares authorized;<br>10,790,369 shares issued | 10,790      | 10,790      |
| Capital surplus  | 45,616      | 45,616      |
| Retained earnings  | 54,570      | 53,584      |
| Accumulated other comprehensive income   | 115         | 1,034       |
| Unearned compensation  | (540)       | (656)       |
|  | -----       | -----       |
|  | 110,551     | 110,368     |
| Less cost of shares acquired for the treasury, 911,690<br>and 790,982 shares           | (7,821)     | (6,220)     |
|  | -----       | -----       |
| Total stockholders' equity   | 102,730     | 104,148     |
|  | -----       | -----       |
|  | \$1,138,374 | \$1,176,886 |
|  | =====       | =====       |

See Notes to Consolidated Financial Statements.

</TABLE>

ABC BANCORP AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME  
THREE MONTHS ENDED MARCH 31, 2002 AND 2001  
(Dollars in Thousands)  
(Unaudited)

<TABLE>  
<CAPTION>

|   | 2002      | 2001      |
|---|-----------|-----------|
|   | -----     | -----     |
| <S>   | <C>       | <C>       |
| Interest income   |           |           |
| Interest and fees on loans  | \$ 16,464 | \$ 15,184 |
| Interest on taxable securities  | 2,161     | 2,226     |
| Interest on nontaxable securities   | 53        | 231       |
| Interest on deposits in other banks   | 345       | 155       |
| Interest on fed funds sold  | 12        |           |
|   | -----     | -----     |
|   | 19,035    | 17,796    |
|   | -----     | -----     |
| Interest expense  |           |           |
| Interest on deposits  | 5,877     | 7,341     |
| Interest on fed funds purchased and securities<br>sold under agreements to repurchase | 44        | 54        |
| Interest on other borrowings  | 1,706     | 850       |
|   | -----     | -----     |
|   | 7,627     | 8,245     |
|   | -----     | -----     |
| Net interest income   | 11,408    | 9,551     |
| Provision for loan losses   | 959       | 493       |
|   | -----     | -----     |
| Net interest income after provision for loan losses                                   | 10,449    | 9,058     |
|   | -----     | -----     |
| Other income  |           |           |
| Service charges on deposit accounts   | 2,241     | 1,577     |
| Other service charges, commissions and fees   | 872       | 569       |
| Other   | 107       | 30        |
| Gain (Loss) on sale of securities   | 26        | (1)       |
|   | -----     | -----     |
|   | 3,246     | 2,175     |
|   | -----     | -----     |
| Other expense   |           |           |
| Salaries and employee benefits  | 5,831     | 4,423     |
| Equipment and occupancy expense   | 1,205     | 1,120     |
| Other operating expenses  | 3,430     | 2,301     |
|   | -----     | -----     |

|   |           |           |
|---|-----------|-----------|
|   | 10,466    | 7,844     |
|   | -----     | -----     |
| Income before income taxes  | 3,229     | 3,389     |
| Applicable income taxes   | 1,057     | 1,091     |
|   | -----     | -----     |
| Net income  | \$ 2,172  | \$ 2,298  |
|   | -----     | -----     |
| Other comprehensive income, net of tax:                             |           |           |
| Unrealized holding gains (losses) arising during period, net of tax | \$ (919)  | \$ 1,425  |
|   | -----     | -----     |
| Comprehensive income  | \$ 1,253  | \$ 3,723  |
|   | =====     | =====     |
| Income per common share-Basic                                       | \$ 0.22   | \$ 0.27   |
|   | =====     | =====     |
| Income per common share-Diluted                                     | \$ 0.22   | \$ 0.27   |
|   | =====     | =====     |
| Average shares outstanding  | 9,814,710 | 8,398,150 |
|   | =====     | =====     |

</TABLE>

See Notes to Consolidated Financial Statements.

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ABC BANCORP AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
THREE MONTHS ENDED MARCH 31, 2002 AND 2001  
(Dollars in Thousands)  
(Unaudited)

<TABLE>  
<CAPTION>

|   | 2002     | 2001     |
|---|----------|----------|
|   | -----    | -----    |
| <S>   | <C>      | <C>      |
| OPERATING ACTIVITIES  |          |          |
| Net Income  | \$ 2,172 | \$ 2,298 |
|   | -----    | -----    |
| Adjustments to reconcile net income to net cash<br>provided by operating activities:          |          |          |
| Depreciation  | 596      | 597      |
| Provision for loan losses   | 959      | 493      |
| Amortization of intangible assets   | 409      | 201      |
| Other prepaids, deferrals and accruals, net   | (1,450)  | (190)    |
|   | -----    | -----    |
| Total adjustments   | 514      | 1,101    |
|   | -----    | -----    |
| Net cash provided by operating activities   | 2,686    | 3,399    |
|   | -----    | -----    |
| INVESTING ACTIVITIES  |          |          |
| Proceeds from maturities of investment securities   | 26,320   | 26,157   |
| Purchase of investment securities   | (39,468) | (11,757) |
| Proceeds from sales of securities available for sale  | 1,015    | 40       |
| Decrease in Federal funds sold  | 8        | -        |
| Increase in loans   | (3,538)  | (18,942) |
| Purchase of premises and equipment  | (886)    | (355)    |
|   | -----    | -----    |
| Net cash used in investing activities   | (16,549) | (4,857)  |
|   | -----    | -----    |
| FINANCING ACTIVITIES  |          |          |
| Net increase (decrease) in deposits   | (37,461) | 8,597    |
| Net increase in federal funds purchased and<br>securities sold under agreements to repurchase | 1,129    | 1,284    |

|  |             |            |
|--|-------------|------------|
| Decrease in other borrowings                   | (1,304)     | (9,886)    |
| Dividends paid                                 | (1,185)     | (1,009)    |
| Purchase treasury stock                        | (1,601)     | -          |
|  | -----       | -----      |
| Net cash used in financing activities          | (40,422)    | (1,014)    |
|  | -----       | -----      |
| Net decrease in cash and due from banks        | \$ (54,285) | \$ (2,472) |
|  |             |            |
| Cash and due from banks at beginning of period | 157,475     | 43,363     |
|  | -----       | -----      |
| Cash and due from banks at end of period       | \$103,190   | \$ 40,891  |
|  | =====       | =====      |

</TABLE>

See Notes to Consolidated Financial statements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting and reporting policies of ABC Bancorp and subsidiaries ("the Company") conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. The interim consolidated financial statements included herein are unaudited, but reflect all adjustments which, in the opinion of management, are necessary for a fair presentation of the consolidated financial position and results of operations for the interim periods presented. All adjustments reflected in the interim financial statements are of a normal, recurring nature. Such financial statements should be read in conjunction with the financial statements and notes thereto and the report of independent auditors included in the Company's Annual Report on Form 10-K for the year ended December 31, 2001. The results of operations for the three months ended March 31, 2002 are not necessarily indicative of the results to be expected for the full year.

NOTE 2. RECENTLY ADOPTED ACCOUNTING STANDARDS

In June 2001, the Financial Accounting Standards Board issued two new accounting standards: Statement of Financial Standards ("SFAS") No 141, "Business Combinations" and SFAS No. 142 "Goodwill and Other Intangible Assets." SFAS No 141, which was effective immediately, requires that all business combinations consummated after June 30, 2001 be accounted for by the purchase method unless the combination was initiated on or prior to that date and it meets the conditions to be accounted for by the pooling-of-interests method in accordance with AFB Opinion No. 16, "Business Combinations." Under SFAS No. 142, goodwill and intangible assets that management concludes has indefinite useful lives will no longer be amortized, but will be subject to impairment tests performed at least annually. The Company was required to adopt SFAS No. 142 on January 1, 2002. Before June 30, 2002, the Company will perform the first of the required impairment tests of goodwill and indefinite lived intangible assets. Pending completion of this test the Company has not yet determined what effect those tests will have on earnings and financial position of the Company.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL  
CONDITION AND RESULTS OF OPERATIONS

Liquidity and Capital Resources

Liquidity management involves the matching of the cash flow requirements of customers, who may be either depositors desiring to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs, and the ability of ABC Bancorp and its subsidiaries (the "Company") to meet those needs. The Company strives to maintain an adequate liquidity position by

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managing the balances and maturities of interest-earning assets and interest-bearing liabilities so that the balance it has in short-term investments at any given time will adequately cover any reasonably anticipated immediate need for funds. Additionally, the subsidiary Banks (the "Banks") maintain relationships with correspondent banks which could provide funds to them on short notice, if needed.

The liquidity and capital resources of the Company are monitored continuously by the Company's Board-authorized Asset and Liability Management Committee, and on a periodic basis by state and federal regulatory authorities. As determined under guidelines established by these regulatory authorities, the Company's and the Banks' liquidity ratios at March 31, 2002 were considered satisfactory. At that date, the Banks' short-term investments were adequate to cover any reasonably anticipated immediate need for funds. The Company is aware of no events or trends likely to result in a material change in liquidity. During the three months ended March 31, 2002, total capital decreased \$1,418,000 to \$102,730,000. Of this change, \$986,000 resulted from the retention of earnings (net of \$1,185,000 dividends paid to shareholders), plus \$116,000 for the accrual for grants of restricted shares as incentive to certain employees, less \$919,000 in other comprehensive income, net of taxes, less \$1,601,000 for the purchase of Treasury Stock.

At March 31, 2002, ABC had binding commitments for capital expenditures of approximately \$250,000. The Company anticipates that approximately \$1,500,000 will be required for capital expenditures during the remainder of 2002. Additional expenditures may be required for other mergers and acquisitions.

#### Results of Operations

The Company's results of operations are determined by its ability to effectively manage interest income and expense, to minimize loan and investment losses, to generate noninterest income and to control noninterest expense. Since interest rates are determined by market forces and economic conditions beyond the control of the Company, the ability to generate net interest income is dependent upon the Banks' ability to obtain an adequate spread between the rate earned on interest-earning assets and the rate paid on interest-bearing liabilities. Thus, the key performance measure for net interest income is the interest margin or net yield, which is taxable-equivalent net interest income divided by average earning assets.

The primary component of consolidated earnings is net interest income, or the difference between interest income on interest-earning assets and interest paid on interest-bearing liabilities. The net interest margin is net interest income expressed as a percentage of average interest-earning assets. Interest-earning assets consist of loans, investment securities and Federal funds sold. Interest-bearing liabilities consist of deposits and borrowings, such as Federal funds purchased, securities sold under repurchase agreements and Federal Home Loan Bank advances. A portion of interest income is earned on tax-exempt investments, such as state and municipal bonds, and on loans to states and municipalities. This tax-exempt income and its resultant yields are stated on a taxable-equivalent basis in order to be comparable to taxable investments and loans.

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#### Comparison of Statements of Income

The net interest margin on a taxable-equivalent basis was 4.38% and 5.10% during the three months ended March 31, 2002 and 2001, respectively, a decrease of 72 basis points. These variances are attributable to fluctuations in the average rates charged and fees earned on loans and the average rates paid on deposit accounts. Several decreases in key interest rates by the Federal Reserve Bank also attributed to the decrease in net interest margin, because the rate of yield on certain variable-rate assets decreased immediately, whereas most interest-bearing liabilities are fixed-rate, and thus rates could not be decreased until maturity.

Net interest income was \$11.4 million as compared to \$9.6 million during the three months ended March 31, 2002 and 2001, respectively,

representing an increase of 18.75%. This increase of \$1.8 million was attributable to the acquisition of Tri-County Bank and Golden Isles which contributed \$1.8 million of net interest income for the period ended March 31, 2002.

The provision for loan losses is a charge to earnings in the current period to replenish the allowance for loan losses and maintain it at the level management determines is adequate. The provision for loan losses charged to earnings amounted to \$959,000 and \$493,000 during the three months ended March 31, 2002 and 2001. Of the \$466,000 increase in 2002, \$165,000 is attributable to replenishing the reserve for a loan charged off during the first quarter. Most of the remaining increase is attributable to substantial loan growth on four subsidiary banks.

The allowance for loan losses represents a reserve for potential losses in the loan portfolio. The adequacy of the allowance for loan losses is evaluated quarterly based on a review of all significant loans, with a particular emphasis on non-accruing, past due and other loans that management believes require attention. Another factor used in determining the adequacy of the reserve is management's judgment about factors affecting loan quality and assumptions about the local and national economy.

The allowance for loan losses totaled \$14.5 million and \$14.9 million as of March 31, 2002 and December 31, 2001, respectively. The allowance for loan losses as a percentage of total loans was 1.80% and 1.85% as of March 31, 2002 and December 31, 2001, respectively.

Non-performing assets were \$12.6 million and \$13.2 as of March 31, 2002 and December 31, 2001, respectively. The ratio of non-performing assets as a percentage of the loan loss reserve was 86.9% and 88.6% as of March 31, 2002 and December 31, 2001, respectively.

Management considers the allowance for loan losses as of March 31, 2002 adequate to cover potential losses in the loan portfolio.

Following is a comparison of noninterest income for the three months ended March 31, 2002 and 2001 (dollars in thousands).

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|   | Three Months Ended<br>March |         |
|---|-----------------------------|---------|
|   | 2002                        | 2001    |
| Service charges on deposits                 | \$2,241                     | \$1,577 |
| Other service charges, commissions and fees | 872                         | 569     |
| Other income                                | 107                         | 30      |
| Gain (Loss) on sale of securities           | 26                          | -1      |
| Total noninterest income                    | \$3,246                     | \$2,175 |

Total noninterest income for the three months ended March 31, 2002 was \$1,071,000 higher than during the same period in 2001. Service charges on deposit accounts accounted for the majority of the increase at \$664,000 of which \$134,000 related to the acquisition of Tri-County Bank, and \$161,000 related to the acquisition of Golden Isles. Service charges on deposits increased \$664,000. Banks acquired after the first quarter of 2001 accounted for \$295,000 of this increase. Additionally insufficient fund charges on checking deposit accounts in all other subsidiary banks increased \$338,000 during the first quarter of 2002 compared to the same quarter last year. This increase is mostly attributable to an increase in the per item charge for overdrafts. Other service charges, commissions and fees increased because of enhanced income from the Company's retail division, particularly mortgage financing. Of the \$303,000 increase, 70% or \$212,000 was attributable to mortgage financing.

Following is an analysis of noninterest expense for the three months ended March 31, 2002 and 2001 (dollars in thousands).

|                                 | Three Months Ended<br>March |         |
|---------------------------------|-----------------------------|---------|
|                                 | 2002                        | 2001    |
| Salaries and employee benefits  | \$ 5,831                    | \$4,423 |
| Occupancy and equipment expense | 1,205                       | 1,120   |
| Other expense                   | 3,430                       | 2,301   |
|                                 | -----                       | -----   |
| Total noninterest expense       | \$10,466                    | \$7,844 |
|                                 | =====                       | =====   |

Total noninterest expense for the three months ended March 31, 2002 was \$2,622,000 higher than during the same period in 2001.

Salaries and employee benefits for the three months ended March 31, 2002 were \$1,408,000 or 31.83% higher than during the same period in 2001. The acquisition of Tri-County Bank accounted for \$216,000, the acquisition of Golden Isles accounted for \$658,000 of the increase and the remaining \$534,000 related to normal increases in salaries and employee benefits. Of the \$1.1 million increase in other expense \$298,000 is attributable to an increase in amortization expense as a result of acquisitions

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made during the last three quarters of 2001, \$331,000 is attributable to other expenses of the acquired banks, and \$102,000 is attributable to systems conversion expenses of the acquired banks.

Following is a condensed summary of net income during the three months ended March 31, 2002 and 2001 (dollars in thousands).

|                            | Three Months Ended<br>March 31, |         |
|----------------------------|---------------------------------|---------|
|                            | 2002                            | 2001    |
| Net interest income        | \$11,408                        | \$9,551 |
| Provision for loan losses  | 959                             | 493     |
| Other income               | 3,246                           | 2,175   |
| Other expense              | 10,466                          | 7,844   |
|                            | -----                           | -----   |
| Income before income taxes | 3,229                           | 3,389   |
| Applicable income taxes    | 1,057                           | 1,091   |
|                            | -----                           | -----   |
| Net income                 | \$ 2,172                        | \$2,298 |
|                            | =====                           | =====   |

Net income decreased \$126,000 or 5.48% to \$2,172,000 for the three months ended March 31, 2002 as compared to \$2,298,000 for the three months ended March 31, 2001. Net interest income of ABC and its subsidiaries increased \$1,857,000, the provision for loan losses increased by \$466,000 and all other noninterest expense increased by \$2,622,000.

#### Comparison of Balance Sheets

Total assets decreased by \$39 million, or 3.31% to \$1,138 million at March 31, 2002 from \$1,177 million at December 31, 2001.

Total earning assets decreased by \$23 million, or 2.15%, to \$1,045 million at March 31, 2002 from \$1,068 million at December 31, 2001.

Loans, net of the allowance for loan losses, increased by \$3 million, or .38% to \$793 million at March 31, 2002 from \$790 million at December 31, 2001.

Total deposits decreased by \$37 million, or 3.97% to \$894 million at March 31, 2002 from \$931 million at December 31, 2001. Approximately 13.42% and 13.53% of deposits were noninterest-bearing as of March 31, 2002 and December

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed only to U. S. dollar interest rate changes and, accordingly, the Company manages exposure by considering the possible changes in the net interest margin. The Company does not have any trading instruments nor does it classify any portion of the investment portfolio as held for trading. The Company does not engage in any hedging activities or enter into any derivative instruments with a higher degree of risk than mortgage backed securities which are commonly pass through securities. Finally, the Company has no exposure to foreign currency exchange rate risk, commodity price risk, and other market risks.

Interest rates play a major part in the net interest income of a financial institution. The sensitivity to rate changes is known as "interest rate risk." The repricing of interest earning assets and interest-bearing liabilities can influence the changes in net interest income. As part of the Company's asset/liability management program, the timing of repriced assets and liabilities is referred to as Gap management. It is the policy of the Company to maintain a Gap ratio in the one-year time horizon of .80 to 1.20.

The Company uses simulation analysis to monitor changes in net interest income due to changes in market interest rates. The simulation of rising, declining and flat interest rate scenarios allows management to monitor and adjust interest rate sensitivity to minimize the impact of market interest rate swings. The analysis of the impact on net interest income over a twelve month period is subjected to a gradual 200 basis point increase or decrease in market rates on net interest income and is monitored on a quarterly basis. The most recent simulation model projects net interest income would increase 9.15% if rates rise gradually over the next year. On the other hand, the model projects net interest income to decrease 10.90% if rates decline over the next year.

Part II. Other Information

Item 4. Submission of Matters to a Vote of Securities Holders

There were no matters submitted to a vote of securities holders during the quarter ended March 31, 2002.

Item 6. Exhibits and Reports on Form 8-K

There were no exhibits and reports filed on Form 8-K during the quarter ended March 31, 2002.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the Undersigned thereunto duly authorized:

ABC BANCORP

May 9, 2002

/s/ W. Edwin Lane, Jr.

-----

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Date

W. EDWIN LANE, JR.  
EXECUTIVE VICE PRESIDENT AND  
CHIEF FINANCIAL OFFICER  
(Duly authorized officer and principal  
financial/accounting officer)

