

SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Quarterly report pursuant to sections 13 or 15(d)

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FILER

**SIGNATURE EYEWEAR INC**

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SIC: 3851 Ophthalmic goods

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended January 31, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 0-23001

**SIGNATURE EYEWEAR, INC.**

(Exact Name of Registrant as Specified in its Charter)

**California**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**95-3876317**  
(I.R.S. Employer  
Identification No.)

**498 North Oak Street**  
**Inglewood, California 90302**  
(Address of Principal Executive Offices)

**(310) 330-2700**  
(Registrant's Telephone Number, Including Area Code)

\_\_\_\_\_  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by checkmark whether the registrant: (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer   
Non-accelerated Filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 6,955,639 shares issued and outstanding as of March 1, 2010.

SIGNATURE EYEWEAR, INC.

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References in this Report to the "Company," "Signature," "we" or "us" refer to Signature Eyewear, Inc.

**PART I.**  
**FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**SIGNATURE EYEWEAR, INC**  
**BALANCE SHEETS**  
**AT JANUARY 31, 2010 (UNAUDITED)**  
**AT OCTOBER 31, 2009 (AUDITED)**

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<b>ASSETS</b>	January 31, 2010	October 31, 2009
	<u>                    </u>	<u>                    </u>
<b>Current assets</b>		
Cash and cash equivalents	\$ 398,662	\$ 431,037
Accounts receivable - trade, net of allowance for doubtful accounts of \$42,163	2,788,890	2,565,125
Inventory	3,841,218	3,843,793
Promotional products and materials	180,142	209,847
Prepaid expenses and other current assets	345,433	263,594
Deferred income taxes	<u>376,500</u>	<u>376,500</u>
 Total current assets	 7,930,845	 7,689,896
 <b>Property and equipment, net</b>	 328,228	 313,324
<b>Deposits and other assets</b>	104,000	250,500
<b>Deferred income taxes</b>	<u>2,600,700</u>	<u>2,600,700</u>
 <b>Total assets</b>	 <u><u>\$ 10,963,773</u></u>	 <u><u>\$ 10,854,420</u></u>

The accompanying notes are an integral part of these financial statements.

**SIGNATURE EYEWEAR, INC**  
**BALANCE SHEETS**  
**AT JANUARY 31, 2010 (UNAUDITED)**  
**AT OCTOBER 31, 2009 (AUDITED)**

**LIABILITIES AND SHAREHOLDERS' EQUITY**

	January 31, 2010	October 31, 2009
<b>Current liabilities</b>		
Accounts payable - trade	\$ 3,558,698	\$ 3,532,159
Accrued expenses and other current liabilities	1,451,173	1,538,516
Current portion of long-term debt	415,000	415,000
Total current liabilities	5,424,871	5,485,675
<b>Long-term debt</b> , net of current portion	3,832,500	3,805,000
Total liabilities	9,257,371	9,290,675
<b>Commitments and contingencies</b>		
<b>Shareholders' equity</b>		
Preferred stock, \$0.001 par value 5,000,000 shares authorized Series A 2% convertible preferred stock, \$0.001 par value; liquidation preference (approximately \$919,000 and \$915,000 at January 31, 2010 and October 31, 2009, respectively) 1,360,000 shares authorized 1,200,000 shares issued and outstanding	1,200	1,200
Common stock, \$0.001 par value 30,000,000 shares authorized 6,955,639 shares issued and outstanding	6,956	6,956
Additional paid-in capital	15,656,812	15,656,812
Accumulated deficit	(13,958,566)	(14,101,223)
Total shareholders' equity	1,706,402	1,563,745
<b>Total liabilities and shareholders' equity</b>	<b>\$ 10,963,773</b>	<b>\$ 10,854,420</b>

The accompanying notes are an integral part of these financial statements.

**SIGNATURE EYEWEAR, INC.**  
**STATEMENTS OF INCOME**  
**FOR THE THREE MONTHS ENDED JANUARY 31, 2010 (UNAUDITED)**  
**AND JANUARY 31, 2009 (UNAUDITED)**

	<u>2010</u>	<u>2009</u>
<b>Net sales</b>	\$ 5,168,880	\$ 5,959,355
<b>Cost of sales</b>	<u>1,920,797</u>	<u>2,110,716</u>
<b>Gross profit</b>	<u>3,248,083</u>	<u>3,848,639</u>
<b>Operating expenses</b>		
Selling	1,905,636	2,138,817
General and administrative	1,108,591	1,424,125
Depreciation and amortization	<u>44,929</u>	<u>34,828</u>
Total operating expenses	<u>3,059,156</u>	<u>3,597,770</u>
<b>Income from operations</b>	<u>188,927</u>	<u>250,869</u>
<b>Interest expense</b>	<u>(45,835)</u>	<u>(51,043)</u>
<b>Income before taxes</b>	143,092	199,826
<b>Income taxes</b>	<u>435</u>	<u>1,081</u>
<b>Net income</b>	<u>142,657</u>	<u>198,745</u>
<b>Preferred stock dividend</b>	<u>\$ (4,554)</u>	<u>\$ (4,464)</u>
<b>Net income available to common shareholders</b>	<u>\$ 138,103</u>	<u>\$ 194,281</u>
<b>Basic earnings per share</b>	<u>\$ 0.02</u>	<u>\$ 0.03</u>
<b>Diluted earnings per share</b>	<u>\$ 0.02</u>	<u>\$ 0.02</u>
<b>Weighted-average common shares outstanding - Basic</b>	<u>6,955,639</u>	<u>6,955,639</u>
<b>Weighted-average common shares outstanding - Diluted</b>	<u>8,327,761</u>	<u>8,300,776</u>

The accompanying notes are an integral part of these financial statements.

**SIGNATURE EYEWEAR, INC**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE THREE MONTHS ENDED JANUARY 31, 2010 (UNAUDITED)**  
**AND JANUARY 31, 2009 (UNAUDITED)**

	2010	2009
<b>Cash flows from operating activities</b>		
Net income	\$ 142,657	\$ 198,745
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation and amortization	44,929	34,828
(Increase) decrease in:		
Accounts receivable - trade	(223,765)	(754,105)
Inventories	2,575	344,458
Promotional products and materials	29,705	(73,489)
Prepaid expenses and other current assets	(81,839)	78,069
Increase (decrease) in:		
Accounts payable - trade	26,539	(58,581)
Accrued expenses and other current liabilities	(87,343)	(172,156)
Net cash used in operating activities	(146,542)	(402,231)
<b>Cash flows from investing activities</b>		
Purchase of property and equipment	(59,833)	(31,045)
Deposits and other assets	146,500	(145)
Net cash provided by (used in) investing activities	86,667	(31,190)
<b>Cash flows from financing activities</b>		
Net increase in lines of credit	100,000	550,000
Payments on short-term debt	—	—
Payments on long-term debt	(72,500)	(72,500)
Borrowings on long-term debt	—	—
Net cash provided by financing activities	27,500	477,500
Net (decrease) increase in cash and cash equivalents	(32,375)	44,079
<b>Cash and cash equivalents, beginning of period</b>	431,037	305,628
<b>Cash and cash equivalents, end of period</b>	<b>\$ 398,662</b>	<b>\$ 349,707</b>
<b>Supplemental disclosures of cash flow information</b>		
<b>Interest paid</b>	<b>\$ 23,542</b>	<b>\$ 33,759</b>
<b>Income taxes paid</b>	<b>\$ 435</b>	<b>\$ 1,081</b>

The accompanying notes are an integral part of these financial statements.

## NOTES TO FINANCIAL STATEMENTS

(Information as of January 31, 2010 and for the three months ended January 31, 2010 and 2009 is unaudited)

### Note 1. Organization and Line of Business

Signature Eyewear, Inc. (the "Company") designs, markets and distributes eyeglass frames throughout the United States and internationally. The Company conducts its operations primarily from its principal executive offices and a warehouse in Inglewood, California.

### Note 2. Summary of Significant Accounting Policies

#### Basis of Presentation

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all normal, recurring adjustments considered necessary for a fair presentation have been included. These financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended October 31, 2009. The results of operations for the three months ended January 31, 2010 are not necessarily indicative of the results that may be expected for the year ending October 31, 2010.

#### Inventory

Inventory consists of finished goods, which are valued at the lower of cost or market. Cost is computed using the weighted-average cost, which approximates actual cost on a first-in, first-out basis.

The Company regularly and periodically evaluates its inventory to ensure that it is valued at the lower of cost or market based on current market trends, product history, and turnover.

#### Property and Equipment

Property and equipment are recorded at cost. Depreciation and amortization are provided using the straight-line method over the estimated useful lives of the assets as follows:

Office furniture and equipment	7 years
Computer equipment	3 years
Software	3 years
Machinery and equipment	5 years
Leasehold improvements	Term of the lease or the estimated life of the related improvements, whichever is shorter

Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized.



## Fair Value of Financial Instruments

For certain of the Company's financial instruments, including cash and cash equivalents, accounts receivable, accounts payable - trade, and line of credit, the carrying amounts approximate fair value due to their short-term maturities. The amounts shown for long-term debt also approximate fair value because current interest rates offered to the Company for debt of similar maturities are substantially the same.

## Income per Share

Basic income per share is computed by dividing the income available to common shareholders by the weighted-average number of common shares outstanding. Diluted income per share is computed similar to basic income per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential common shares had been issued and if the additional common shares were dilutive. The following data show the amounts used in computing earnings per share and the effect on the weighted average number of shares of dilutive potential common stock:

	Income (Numerator)	Shares (Denominator)	Per Share Amount
Three months ended January 31, 2010			
Basic earnings per share	\$ 138,103	6,955,639	\$ 0.02
Conversion of preferred stock	4,554	1,372,122	0.00
<b>Diluted earnings per share</b>	<b>\$ 142,657</b>	<b>8,327,761</b>	<b>\$ 0.02</b>

	Income (Numerator)	Shares (Denominator)	Per Share Amount
Three months ended January 31, 2009			
Basic earnings per share	\$ 194,281	6,955,639	\$ 0.03
Conversion of preferred stock	4,464	1,345,137	0.00
<b>Diluted earnings per share</b>	<b>\$ 198,745</b>	<b>8,300,776</b>	<b>\$ 0.02</b>

The following potential common shares have been excluded from the computations of diluted income per share for the three months ended January 31, 2010 and 2009 because the effect would have been anti-dilutive:

	<u>2010</u>	<u>2009</u>
Stock options	—	34,300
Warrants	300,000	300,000
<b>Total</b>	<b>300,000</b>	<b>334,300</b>

## Foreign Currency Translation

The Belgium branch was closed as of October 31, 2009.

The Company's Belgium branch's functional currency is the euro. Assets and liabilities are translated at exchange rates in effect at the balance sheet date. Income and expense accounts

are translated at average rates. In addition, some of the Company's liabilities are denominated in foreign currencies. Such liabilities are converted into U.S. dollars at the exchange rate prevailing at the balance sheet date. The resulting gains or losses were not material for the three months ended January 31, 2010 and 2009.

### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### Recently Issued Accounting Pronouncements

The FASB recently amended its guidance surrounding an entity's analysis to determine whether any of its variable interests constitute controlling financial interests in a variable interest entity. This analysis identifies the primary beneficiary of a variable interest entity as the enterprise that has both of the following characteristics: (a) the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance; and (b) the obligation to absorb losses of the entity that could potentially be significant to the variable interest entity or the right to receive benefits from the entity that could potentially be significant to the variable interest entity. Additionally, an enterprise is required to assess whether it has an implicit financial responsibility to ensure that a variable interest entity operates as designed when determining whether it has the power to direct the activities of the variable interest entity that most significantly impact the entity's economic performance. The amended guidance also requires ongoing reassessments of whether an enterprise is the primary beneficiary of a variable interest entity. The amended guidance is effective for the first annual reporting period that begins after November 15, 2009, which for the Company is the fiscal year ending October 31, 2011. The Company does not expect the adoption of this guidance to have a material impact on its financial statements for the fiscal year ending October 31, 2010.

The recent accounting pronouncements discussed in the notes to the Company's audited financial statements for the year ended October 31, 2009 included in the Annual Report on Form 10-K for the year ended October 31, 2009 that were required to be adopted during the year ended October 31, 2009 did not have and are not expected to have a significant impact on the Company's financial statements for the year ending October 31, 2010.

### **Note 3. Long-Term Debt**

Long-term debt (excluding accrued and unpaid interest) consisted of the following at the dates indicated:

	<b>January 31, 2010</b>	<b>October 31, 2009</b>
Revolving line of credit from Comerica Bank	\$ 2,600,000	\$ 2,500,000
Revolving line of credit from Bluebird Finance Limited	1,522,500	1,595,000
Term note payable to Ashford Capital, LLC.	<u>125,000</u>	<u>125,000</u>
	4,247,500	4,220,000
Less current portion	<u>(415,000)</u>	<u>(415,000)</u>
<b>Long-term portion</b>	<b><u>\$ 3,832,500</u></b>	<b><u>\$ 3,805,000</u></b>

#### **Note 4. Income Taxes**

As of January 31, 2010, the Company had net operating loss carry-forwards for federal and state income tax purposes of approximately \$15,374,000 and \$4,458,000, respectively, which expire at various times from 2021 through 2028.

The Company has recorded a partial benefit for income taxes based on its net operating loss carryforwards. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not a portion of deferred tax assets will not be realized.

Realization of this deferred tax asset is dependent on the Company's ability to generate future taxable income. Management believes that it is more likely than not that the Company will generate taxable income to utilize some of the tax carry-forwards before their expiration. However, there can be no assurance that the Company will meet its expectation of future income. As a result, the amount of the deferred tax asset considered realizable could be reduced in the near term if estimates of future taxable income are reduced. Such occurrence could materially adversely affect the Company's results of operations and financial condition.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis, which should be read in connection with our financial statements and accompanying footnotes, contains forward-looking statements that involve risks and uncertainties. Important factors that could cause actual results to differ materially from our expectations are set forth in Item 1 – Business – Factors That May Affect Our Future Operating Results” in our Form 10-K for the year ended October 31, 2009 as well as those discussed elsewhere in this Form 10-Q. Those forward-looking statements may relate to, among other things, our plans and strategies, new product lines, and relationships with licensors, distributors and customers, distribution strategies and the business environment in which we operate.

### Overview

We generate revenues through the sale of prescription eyeglass frames and sunwear under licensed brand names, including bebe, Carmen Marc Valvo, Cutter & Buck, Dakota Smith, Hart Schaffner Marx, Hummer, Laura Ashley, Michael Stars and Nicole Miller, and under our proprietary Signature brand. Our cost of sales consists primarily of purchases from foreign contract manufacturers that produce frames and cases to our specifications.

We reported net income of \$143,000 on net sales of \$5.2 million for the three months ended January 31, 2010 (the “2010 Quarter”) compared to net income of \$199,000 on net sales of \$6.0 million for the three months ended January 31, 2009 (the “2009 Quarter”). The decrease in net sales was due primarily to the general slowdown in the domestic economy and the optical frame market, which adversely affected sales of our higher priced lines. The decrease in net income was due primarily to lower sales and lower gross margin, which was offset somewhat by a decrease in selling, general and administrative expenses. Selling, general and administrative expenses declined \$549,000 from the 2009 Quarter to the 2010 Quarter, representing 58.2% of net sales in the 2010 Quarter as compared to 59.8% of net sales in the 2009 Quarter.

## Results of Operations

The following table sets forth for the periods indicated selected statements of operations data shown as a percentage of net sales.

	Three Months Ended	
	January 31,	
	2010	2009
Net sales	100.0%	100.0%
Cost of sales	37.2	35.4
Gross profit	62.8	64.6
Operating expenses:		
Selling	36.8	35.9
General and administrative	21.4	23.9
Depreciation and amortization	0.9	0.6
Total operating expenses	59.1	60.4
Income from operations	3.7	4.2
Interest expense	0.9	0.9
Income before taxes	2.8	3.3
Income taxes	0.0	0.0
<b>Net income</b>	<b>2.8%</b>	<b>3.3%</b>

*Net Sales.* Net sales decreased by 13.3% or \$790,000 from the 2009 Quarter to the 2010 Quarter. The decrease in net sales was due primarily to the general slowdown in the domestic economy and the optical frame market, which adversely affected sales of our higher priced lines. Net sales of Nicole Miller Eyewear and bebe eyewear decreased \$810,000 to \$3.2 million from the 2009 Quarter to the 2010 Quarter. Net sales of the Company's three largest lines, bebe eyewear, Nicole Miller Eyewear and Laura Ashley Eyewear, amounted to 74.3% of our net sales in the 2010 Quarter compared to 78.5% in the 2009 Quarter.

Direct sales to independent optical retailers and distributors decreased \$457,000 in the 2010 Quarter. Sales to optical and retail chains decreased \$246,000 in the 2010 Quarter. International sales decreased \$77,000 in the 2010 Quarter due primarily to the weak global optical market.

Net sales reflect gross sales less a reserve for product returns established by us based on products that we are aware will be returned as of that date. We had \$760,000 and \$765,000 in product returns for the 2010 Quarter and 2009 Quarter, respectively, resulting in a product returns percentage of 12.8% and 13.8%, respectively.

*Gross Profit and Gross Margin.* Gross profit decreased \$601,000 from the 2009 Quarter to the 2010 Quarter due to decreased sales. Gross margin decreased slightly to 62.8% in the 2010 Quarter from 64.6% in the 2009 Quarter due to competitive pricing and market conditions.

*Selling Expenses.* Selling expenses decreased \$233,000 from the 2009 Quarter to the 2010 Quarter primarily due to decreases of \$112,000 in compensation expense, \$90,000 in travel expense and \$88,000 in advertising and promotional expense.

*General and Administrative Expenses.* General and administrative expenses for the 2010 Quarter decreased \$316,000 from the 2009 Quarter primarily due to decreases of \$106,000 in international general and administration expense resulting from closing our Belgium sales office in September 2009, \$61,000 in legal, accounting and consulting expenses, \$56,000 in compensation expense and \$55,000 in telephone expense.

*Interest Expense.* Interest expense consists of interest expense offset by other income. Interest expense decreased \$5,000 in the 2010 Quarter primarily due to reduction in the weighted average rate on our borrowings.

*Income Taxes.* As a result of our net loss carry-forward, we had no income tax expense other than franchise taxes in various states in the 2010 Quarter or the 2009 Quarter.

### **Financial Condition, Liquidity and Capital Resources**

Our accounts receivable (net of allowance for doubtful accounts) were \$2.8 million at January 31, 2010 compared to \$2.6 million at October 31, 2009.

Our inventories (at lower of cost or market) were \$3.8 million at both January 31, 2010 and October 31, 2009.

Current liabilities were \$5.4 million at January 31, 2010 as compared to \$5.5 million at October 31, 2009.

Our long-term debt (including current portion) was \$4.2 million at October 31, 2009 and at January 31, 2010. See Note 3 of Notes to Financial Statements for further information regarding our long-term debt. At January 31, 2010, the interest rate on our Comerica Bank revolving line of credit was 4.0% per annum and we had \$1.4 million of additional borrowing capacity available under that line.

Of the Company's accounts payable at January 31, 2010, approximately \$158,000 were payable in foreign currency. To monitor risks associated with currency fluctuations, the Company periodically assesses the volatility of certain foreign currencies and reviews the amounts and expected payment dates of its purchase orders and accounts payable in those currencies.

We believe that, at least for the next four fiscal quarters, assuming that there are no unanticipated material adverse developments, we continue to be in compliance with our credit facilities and we maintain current sales levels, our cash flows from operations and through credit facilities will be sufficient to enable us to pay our debts and obligations as they mature.

### **Inflation**

We do not believe our business and operations have been materially affected by inflation.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Not applicable.

#### **Item 4. Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) that are designed to assure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide reasonable assurance only of achieving the desired control objectives, and management necessarily is required to apply its judgment in weighing the costs and benefits of possible new or different controls and procedures. Limitations are inherent in all control systems, so no evaluation of controls can provide absolute assurance that all control issues and any fraud within the company have been detected.

As required by Exchange Act Rule 13a-15(b), as of the end of the period covered by this report, management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer (the same person has both titles), evaluated the effectiveness of our disclosure controls and procedures. Based on this evaluation, management concluded that our disclosure controls and procedures were effective as of that date.

There was no change in our internal control over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II.**

### **OTHER INFORMATION**

#### **Item 1. Legal Proceedings**

Nothing to report.

#### **Item 1A. Risk Factors**

Not applicable.

#### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Nothing to report.

#### **Item 3. Defaults upon Senior Securities**

Nothing to report.

#### **Item 4. Removed and Reserved**

Removed

**Item 5. Other Information**

Nothing to report.

**Item 6. Exhibits**

See Exhibit Index Attached



## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: March 5, 2010

SIGNATURE EYEWEAR, INC.

By: /s/ Michael Prince \_\_\_\_\_

Michael Prince  
Chief Executive Officer  
Chief Financial Officer

## EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Exhibit Description</u>
10.1	Amendment No. 1 dated December 15, 2009 to Loan and Security Agreement between Signature Eyewear, Inc. and Comerica Bank.
10.2	License Agreement dated January 19, 2010 between Signature Eyewear, Inc. and Laura Ashley, Inc. [Portions of this Exhibit have been deleted and filed separately with the Commission pursuant to a request for Confidential Treatment.]
31.1	Certification Pursuant to SEC Rule 13a-14(a)/15d-14(a)
32.1	Certification Pursuant to 18 U.S.C. § 1350



**AMENDMENT NO.1 TO LOAN AND SECURITY AGREEMENT**

This Amendment No. 1 to Loan and Security Agreement (this "Amendment") is made on December 15, 2009 ("Effective Date") by and among COMERICA BANK, a Texas banking association ("Bank"), and SIGNATURE EYEWEAR, INC., a California corporation ("Borrower").

Borrower and Bank entered into a Loan and Security Agreement dated September 14, 2007 ("Loan Agreement") providing terms and conditions governing certain loans and other credit accommodations extended by Bank to Borrower ("Indebtedness"). Borrower and Bank have agreed to amend the terms of the Loan Agreement, as provided in this Amendment.

Accordingly, Borrower and Bank agree as follows:

1. **Capitalized Terms.** In this Amendment, capitalized terms that are used without separate definition shall have the meanings given to them in the Loan Agreement.

2. **Amendments.** The Loan Agreement is amended as follows:

(a) The following terms, which are defined in the Loan Agreement, are given the following amended definitions:

"Advance" shall mean a borrowing requested by Borrower and made by Bank under this Agreement, including a LIBOR Option Advance and/or a Prime Referenced Rate Option Advance.

"Credit Limit" shall mean Four Million Dollars (\$4,000,000).

"First Amendment Effective Date" shall mean December 15, 2009.

"Inventory Advances" shall mean any Advances made by Bank which are thirty five percent (35%) of the lower of cost or market value of Borrower's Eligible Inventory, and as may be adjusted by Bank, in Bank's discretion, for age and seasonality or other factors affecting the value of the Inventory, up to advances outstanding at any one time of not greater than the Inventory Sublimit upon Borrower's concurrent execution and delivery to Bank of a Designation of Inventory, or Certification of Borrowing Base, in form customarily used by Bank. "Eligible Inventory" shall mean Borrower's Inventory that (a) consists of finished goods (i.e., frames) or eyeglass cases, (b) is less than (i) 730 days old from the First Amendment Effective Date until February 28, 2010, and (ii) 365 days old thereafter, and (c) is located in the United States of America.

"LIBOR" shall mean the rate per annum (rounded upward if necessary, to the nearest whole 1/8 of 1%) and determined pursuant to the following formula:

$$\text{LIBOR} = \frac{\text{LIBOR Base}}{100\% - \text{LIBOR Reserve Percentage}}$$

provided, however, in no event and at no time shall LIBOR be less than one (1%) percent per annum.

"LIBOR Option" shall mean a rate equal to three (3.00%) percent above Bank's LIBOR.

(b) As of January 31, 2010, the following term which is defined in the Loan Agreement, is given the following amended definition:

"Tangible Effective Net Worth" shall mean, with respect to any Person and as of any applicable date of determination, Tangible Net Worth plus Subordinated Debt, plus (or minus) the negative (or positive) change in deferred tax assets of such Person.

(c) On the Debt Repayment Date (as defined in Section 3 of this Amendment), the following term which is defined in the Loan Agreement, shall be given the following amended definition:

“Subordinated Debt” shall mean indebtedness of the Borrower to any Person which has been subordinated to the Indebtedness pursuant to a Subordination Agreement in form and content satisfactory to Bank.

(d) The following terms and their respective definitions are hereby added to Section 1.1 of the Loan Agreement in their respective alphabetical order;

“Business Day” means any day, other than a Saturday, Sunday or any other day designated as a holiday under Federal or applicable State statute or regulation, on which Bank is open for all or substantially all of Its domestic and International business (including dealings in foreign exchange) in San Jose, California, and, in respect of notices and determinations relating to LIBOR, LIBOR Option Advances and the Daily Adjusting LIBOR Rate, also a day on which dealings in dollar deposits are also carried on in the London interbank market and on which banks are open for business in London, England.

“Daily Adjusting LIBOR Rate” means, for any day, a per annum interest rate which is equal to the quotient of the following;

(a) for any day, the per annum rate of interest determined on the basis of the rate for deposits in United States Dollars for a period equal to one (1) month appearing on Page BBAM of the Bloomberg Financial Markets Information Service as of 8:00 a.m. (California time) (or as soon thereafter as practical) on such day, or if such day is not a Business Day, on the immediately preceding Business Day. In the event that such rate does not appear on Page BBAM of the Bloomberg Financial Markets Information Service (or otherwise on such Service) on any day, the “Daily Adjusting LIBOR Rate” for such day shall be determined by reference to such other publicly available service for displaying eurodollar rates as may be reasonably selected by Bank, or, in the absence of such other service, the “Daily Adjusting LIBOR Rate” for such day shall, instead, be determined based upon the average of the rates at which Bank is offered dollar deposits at or about 8:00 a.m. (California time) (or as soon thereafter as practical), on such day, or if such day is not a Business Day, on the immediately preceding Business Day, in the interbank eurodollar market in an amount comparable to the applicable principal amount of Indebtedness hereunder and for a period equal to one (1) month;

divided by

(b) 1.00 minus the maximum rate (expressed as a decimal) on such day at which Bank is required to maintain reserves on “Euro-currency Liabilities” as defined in and pursuant to Regulation D of the Board of Governors of the Federal Reserve System or, if such regulation or definition is modified, and as long as Bank is required to maintain reserves against a category of liabilities which includes eurodollar deposits or includes a category of assets which includes eurodollar loans, the rate at which such reserves are required to be maintained on such category.

“Inventory Sublimit” shall mean (i) One Million Dollars (\$1,000,000) from the First Amendment Effective Date until February 28, 2010, and (ii) Seven Hundred and Fifty Thousand Dollars (\$750,000) at all times thereafter.

“Prime Rate” shall mean the per annum interest rate established by Bank as its prime rate for its borrowers, as such rate may vary from time to time, which rate is not necessarily the lowest rate on loans made by Bank at any such time.

“Prime Referenced Rate” means, for any day, a per annum interest rate which is equal to the Prime Rate in effect on such day, but in no event and at no time shall the Prime Referenced Rate be less than the sum of the Daily Adjusting LIBOR Rate for such day plus two and one-half percent (2.50%) per annum. If, at any time, Bank

determines that it is unable to determine or ascertain the Daily Adjusting LIBOR Rate for any day, the Prime Referenced Rate for each such day shall be the Prime Rate in effect at such time, but not less than two and one-half percent (2.50%) per annum.

“Prime Referenced Rate Option” shall mean a rate equal to one percent (1.00%) above the Prime Referenced Rate.

“Prime Referenced Rate Option Advance” shall mean an Advance bearing interest at the Prime Referenced Rate Option.

(e) (i) The defined terms “Base Rate”, “Base Rate Option”, “Base Rate Option Advance” and “LIBOR Business Day” in Sections 1.6, 1.7, 1.8 and 1.31 of the Loan Agreement respectively, shall each be replaced with “Intentionally Omitted” in substitution therefor.

(ii) All other references in the Loan Agreement to “Base Rate”, “Base Rate Option”, “Base Rate Option Advance” and “LIBOR Business Day” shall be deleted in their entirety and replaced with “Prime Referenced Rate”, “Prime Referenced Rate Option”, “Prime Referenced Rate Option Advance” and “Business Day” respectively.

(f) The third sentence of Section 2.3 of the Loan Agreement is amended and restated in its entirety as follows:

“Borrower shall pay to Bank (a) a letter of credit fee of 2.25% per annum on the stated amount of any standby letter of credit (payable in advance and computed on a basis of actual days to expiry over a year of 360 days) and (b) any standard issuance and other fees that Bank notifies Borrower it will charge for issuing and processing letters of credit.”

(g) Section 2.4 of the Loan Agreement is amended and restated in its entirety as follows:

“Borrower shall pay to Bank:

(a) a non-refundable facility fee payable in equal quarterly installments of Two Thousand Five Hundred Dollars (\$2,500) on the last day of each of its fiscal quarters and at maturity, commencing December 31, 2009; and

(b) a non-refundable renewal fee in the amount of Fourteen Thousand Dollars (\$14,000), which renewal fee is payable in four equal quarterly installments of Three Thousand Five Hundred Dollars (\$3,500) on December 31, 2009, March 31, 2010, June 30, 2010 and September 30, 2010.”

(h) The first sentence of Section 3.1 of the Loan Agreement is amended and restated in its entirety as follows:

“3.1 This Agreement shall remain in full force and effect until December 1, 2011 unless earlier terminated by notice by Borrower or by Bank pursuant to Section 8.1.”

(i) The last sentence of Section 6.6 of the Loan Agreement is amended and restated as follows:

“Notwithstanding anything to the contrary in this Section 6.6, Borrower may make Capital Expenditures in an aggregate amount that is not greater than One Hundred Forty Thousand Dollars (\$140,000) in any fiscal year.”

(j) Section 6.16 c(6) of the Loan Agreement Is amended and restated as follows:

“(6) Financial projections for each fiscal year within sixty (60) days after the last day of the prior fiscal year.”

(k) Sections 6.17 b and c of the Loan Agreement are amended and restated in their entirety as follows:

b. a Quick Ratio of not less than 0.33:1.00 as of the last day of each fiscal quarter; and

c. a Leverage Ratio of not more than 5.00:1.00 as of the last day of each fiscal quarter.

(l) Exhibit A to the Loan Agreement (Form of Compliance Certificate) shall be amended and replaced with Exhibit A attached to this Amendment.

3. Consent to Debt Repayment and Amendment to Subordinated Debt Definition. Borrower has requested Bank’s consent to the repayment of the loan from ASHFORD CAPITAL, LLC (“Junior Creditor”) to Borrower evidenced by a promissory note in the original principal amount of \$125,000 by Borrower in favor of Junior Creditor dated April 23, 2007 (“Debt Repayment”). Notwithstanding anything to the contrary contained in the Loan Agreement or Loan Documents, Bank hereby grants its consent to the Debt Repayment, subject to the following:

(a) The amount of the Debt Repayment shall not exceed \$125,000 plus accrued interest thereon and shall occur no later than December 31, 2010;

(b) No default or event of default under the Loan Agreement or any Loan Document shall have occurred and be continuing at the time of the Debt Repayment nor shall any such default or event of default result or reasonably be expected to result from the Debt Repayment; and

(c) Borrower shall provide Bank with satisfactory evidence of the Debt Repayment (“Debt Repayment Evidence”).

Upon receipt by Bank of the Debt Repayment Evidence (“Debt Repayment Date”), the term “Subordinated Debt”, which is defined in Section 1 of the Loan Agreement, shall be amended as set forth in Section 2 (c) of this Amendment

4. Representations. Borrower represents and agrees that

(a) Except as expressly modified in this Amendment, (a) the representations and warranties set forth in the Loan Agreement and in each related document, agreement, and instrument remain true and correct in all respects, except to the extent that they expressly speak as of a specific prior date, and (b) the covenants set forth in the Loan Agreement continue to be satisfied in all respects, and are legal, valid and binding obligations with the same force and effect as if entirely restated in this Amendment.

(b) When executed, this Amendment will be a duly authorized, legal, valid, and binding obligation of Borrower enforceable in accordance with its terms.

(c) the Articles of Incorporation, Bylaws and Corporate Resolutions and Incumbency Certificate delivered to Bank on or about September 14, 2007 remain in full force and effect, have not been amended, repealed or rescinded in any respect and may continue to be relied upon by Bank until written notice to the contrary is received by Bank, and Borrower continues to be in good standing under the laws of the State of California.

(d) There is no default continuing under the Loan Agreement, or any related document, agreement, or instrument, and no event has occurred or condition exists that is or, with the giving of notice or lapse of time or both, would be such a default.

5. Conditions Precedent. The effectiveness of this Amendment is subject to Bank's receipt of all of the following:
- (a) this Amendment and such other agreements and instruments reasonably requested by Bank pursuant hereto (including such documents as are necessary to create and perfect Bank's interest in the Collateral), each duly executed by Borrower;
  - (b) payment of all bank expenses Incurred through the date of this Amendment; and
  - (c) such other documents and completion of such other matters as Bank may reasonably deem necessary or appropriate.
6. No Other Changes. Except as specifically provided In this Amendment, It does not vary the terms and provisions of any note, mortgage, security agreement, or other document, instrument, or agreement evidencing, securing or relating to the Indebtedness or the Loan Agreement ("Loan Documents"). This Amendment shall not impair the rights, remedies, and security given in and by the Loan Documents. The terms of this Amendment shall control any conflict between its terms and those of the Loan Agreement.
7. Ratification. Except for the modifications under this Agreement, the parties ratify and confirm the Loan Agreement and the Loan Documents and agree that they remain in full force and effect.
8. Further Modification; No Reliance. This Amendment may be altered or modified only by written Instrument duly executed by Borrower and Bank. In executing this Amendment, Borrower Is not relying on any promise or commitment of Bank that is not in writing signed by Bank.
9. Successors and Assigns. This Amendment shall inure to the benefit of and be binding upon the parties and their respective successors and assigns.
10. Governing Law. The parties agree that the terms and provisions of this Amendment shall be governed by and construed in accordance with the internal laws of the State of California, without regard to principles of conflicts of law.
11. No Defenses. Borrower acknowledges, confirms, and warrants to Bank that as of the date hereof Borrower has absolutely no defenses, claims, rights of set-off, or counterclaims against Bank under, arising out of, or in connection with, this Amendment, the Loan Agreement, the Loan Documents and/or the individual advances under the Indebtedness, or against any of the indebtedness evidenced or secured thereby.
12. Expenses. Borrower shall promptly pay all out-of-pocket fees, costs, charges, expenses, and disbursements of Bank incurred in connection with the preparation, execution, and delivery of this Amendment, and the other documents contemplated by this Amendment.
13. Counterparts. This Amendment may be executed in one or more counterparts, and by separate parties on separate counterparts, all of which shall constitute one and the same agreement.

[end of amendment — signature page follows]



This Amendment No. 1 to Loan and Security Agreement is executed and delivered as of the Effective Date.

SIGNATURE EYEWEAR, INC.

By: /s/ M. Prince (CEO)

Michael Prince

Its: Chief Executive Officer

COMERICA BANK

By: /s/ Bianca Barredo

Bianca Barredo

Its: Assistant Vice President

**EXHIBIT A  
COMPLIANCE CERTIFICATE**

Please send all Required Reporting to:

Comerica Bank  
301 E. Ocean Blvd.  
Ste. 1800 MC 4444  
Long Beach, CA 90802  
Attn.: \_\_\_\_\_

FROM: SIGNATURE EYEWEAR, INC.

The undersigned authorized Officer of SIGNATURE EYEWEAR, INC. ("Borrower"), hereby certifies that in accordance with the terms and conditions of the Loan and Security Agreement between Borrower and Bank (the Agreement), (i) Borrower is in complete compliance for the period ending 7/31/2001 with all required covenants, except as noted below, and (ii) all representations and warranties of Borrower stated in the Agreement are true and correct in all material respects as of the date hereof. Attached herewith are the required documents supporting the above certification. The Officer further certifies that these are prepared in accordance with Generally Accepted Accounting Principles (GAAP) and are consistently applied from one period to the next except as explained in an accompanying letter or footnotes.

Please indicate compliance status by circling Yes/No under "Complies" column.

<u>REPORTING COVENANTS</u>	<u>REQUIRED</u>	<u>COMPLIES</u>	
Consolidated Financial Statements	Monthly, within 35 days	YES	NO
Consolidated Financial Statements	Quarterly, within 45 days	YES	NO
Audited Consolidated Financial Statements	Annually, within 120 days	YES	NO
A/R Aging	20th day of each calendar month	YES	NO
A/R Aging	20th day of each calendar month	YES	NO
Inventory Report	20th day of each calendar month	YES	NO
Borrowing Base Certificate	20th day of each calendar month	YES	NO
Financial Projections	Annually, within 60 days after FYE	YES	NO

<u>FINANCIAL COVENANTS</u>	<u>REQUIRED</u>	<u>ACTUAL</u>	<u>COMPLIES</u>	
<b>TO BE TESTED QUARTERLY</b>				
Minimum 2 Qrt. Pre-Tax Income	\$200,000	\$ _____	YES	NO
Maximum Leverage Ratio	5.00:1.00	_____:1.00	YES	NO
Minimum Quick Ratio	0.33:1.00	_____:1.00	YES	NO
YTD Capital Expenditures	\$140,000 annually	\$ _____	YES	NO

Please Enter Below Comments Regarding Covenant Violations:

The Officer further acknowledges that at any time Borrower is not in compliance with all the terms set forth in the Agreement, including, without limitation, the financial covenants, no credit extensions will be made.

Very truly yours,

SIGNATURE EYEWEAR, INC.

BANK USE ONLY

\_\_\_\_\_  
Authorized Signer

Rec'd by: \_\_\_\_\_

Date: \_\_\_\_\_

Reviewed by: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

Financial Compliance Status: YES/NO



**TEXT MARKED BY [ \* \* \* ] HAS BEEN OMITTED PURSUANT TO A REQUEST FOR CONFIDENTIAL TREATMENT AND WAS FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION.**

LICENSE AGREEMENT

between

LAURA ASHLEY, INC.

and

SIGNATURE EYEWEAR, INC.

Dated as of January 19, 2010

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LAURA ASHLEY, INC.

LICENSE AGREEMENT

**THIS AGREEMENT** (this “*Agreement*”) is made and entered into this 19th day of January, 2010, by and between LAURA ASHLEY, INC., a corporation organized under the laws of the Commonwealth of Massachusetts and having its principal office at 7000 Regent Parkway, Fort Mill, South Carolina 29715 (the “*Licensor*”); and SIGNATURE EYEWEAR, INC., a corporation organized under the laws of the State of California and having its principal office at 498 North Oak Street, Inglewood, CA 90302 (the “*Licensee*”).

**WHEREAS**, Licensor has the exclusive right in various countries around the world to use and sub-license the use of the LAURA ASHLEY® brand name and distinctive logo as well as particular trademarks and distinctive graphic designs on or in connection with the manufacture, importation, distribution, marketing and sale of certain products;

**WHEREAS**, Licensee wishes to license from Licensor the right to use certain trademarks (the “*Licensed Marks*”) and certain distinctive graphic designs and patterns (the “*Licensed Designs*”) identified on **Appendix A** attached hereto for the purposes and subject to the terms and conditions set forth herein;

**WHEREAS**, Licensor is willing to grant to Licensee a limited right and license to use the Licensed Marks and Licensed Designs for the purposes and subject to the terms and conditions set forth herein; and

**WHEREAS**, with the concurrence of Laura Ashley Limited, an Affiliate of Licensor, it is the intention of the parties that this Agreement shall replace that certain License Agreement by and between Laura Ashley Manufacturing B.V. and USA Optical Distributions, Inc. dated May 29, 1991, as subsequently amended and assigned (the “*Original Agreement*”).

**NOW, THEREFORE**, in consideration of the mutual promises and covenants expressed herein, the parties hereto, intending to be legally bound, agree as follows:

1. Definitions. As used herein, the following terms shall be defined as set forth below:

(a) “*Affiliate*” shall mean any Company that directly or indirectly owns or controls, that is directly or indirectly owned or controlled by, or that is under common ownership or control with the referenced Company, including without limitation all parents and subsidiaries.

(b) “*AMR Period*” shall mean a twelve (12) month period commencing January 1.

(c) “*Articles*” shall mean ophthalmic frames for prescription eyeglasses, sunglasses, eyeglass cases and other accessories and related items.

(d) “*Calendar Quarter(s)*”, “*Quarter(s)*” or “*Quarterly*” shall mean the three month periods of time consisting of January through March; April through June; July through September; and October through December.

(e) “*Close-Out Sales*” shall mean sales of Licensed Articles which Licensee has determined to be “close-out goods” (as defined in Section 9(j) of this Agreement) at prices less than Licensee’s cost of such Licensed Articles plus twenty percent (20%). For purposes of this definition, “cost” of the Licensed Articles means the direct manufacturing cost of goods paid by Licensee, including the costs of eyeglass cases, plus freight, transit insurance and delivery charges of the Licensed Articles to Licensee’s executive offices or a designated warehouse.

(f) “*Company*” shall mean an individual, a partnership, a corporation, a limited liability company, a trust, an estate, a joint venture, an unincorporated association or a government entity.

(g) “*Competitor*” shall mean any Company which sells or has an Affiliate which sells women’s and children’s apparel and related items under a recognized lifestyle brand name in the same competitive price range as the Licensor’s apparel.

(h) “*Confidential Information*” shall mean any information known to or used by a party (whether or not owned or developed by the party) that is not generally known to persons in the trade or business or industry of the party possessing such information, but excluding Confidential Agreement Information. Confidential Information includes, but is not limited to, the following: all trade secrets of a party; all information that prior to disclosure a party has marked as “confidential” or has characterized otherwise (either in writing or orally) as confidential; all nonpublic information concerning the party’s products or services, prospective products or services, research, prices, discounts, costs, marketing plans, marketing techniques, market studies, test data, client identities, client lists and records, suppliers and contracts; a party’s business records and plans; a party’s personnel files; all financial information of or concerning the party; and all information relating to operating system software, application software, software and system methodology, hardware platforms, technical information, inventions, computer programs, source codes, technical specifications, computer hardware or software manuals, all training or instruction manuals, all data on all computer systems, passwords, and user codes. For purposes hereof, Confidential Information shall not include information (i) which becomes or at the time of disclosure to a party already is known to the public through no fault of the party receiving such information; (ii) which is disclosed to a party by a third party entitled to disclose it; (iii) which already is known to a party prior to receipt from the other; (iv) which a party has divulged to third parties on an unrestricted basis; or (v) which is developed by a party independently of the information furnished to that party by the other.



(i) “*Confidential Agreement Information*” shall mean the terms and conditions of this Agreement (but not the existence of this Agreement or the license hereunder), including financial and other information concerning the marketing, distribution, sales and advertising of Licensed Articles and royalties under this Agreement except to the extent publicly disclosed in accordance with Section 26 of this Agreement.

(j) “*Contract Term*” shall mean the time periods set forth in this Agreement and designated as the “Initial Term” and the “Extension Term” during which Licensee shall have the right and license to use the Licensed Property as provided herein.

(k) “*Customer*” or “*Customers*” shall mean those Companies comprising the Distribution Channels. Unless otherwise approved in writing by Licensor, no retail store(s) which is (are) owned or operated by an Affiliate of Licensee shall be a Customer hereunder.

(l) “*Distribution Channels*” shall mean those retail channels of distribution described on **Appendix B** attached hereto as may be amended from time to time with the written consent of Licensee and Licensor.

(m) “*Effective Date*” shall mean January 1, 2009.

(n) “*Implementation Schedule*” shall mean the schedule set forth on **Exhibit 1** attached hereto, which schedule provides the timetable for the implementation of the terms of this Agreement.

(o) “*Licensed Articles*” shall mean those particular products listed on **Appendix C** attached hereto and on or in connection with which the Licensed Property is displayed.

(p) “*Licensed Property*” shall mean the Licensed Marks and the Licensed Designs.

(q) “*Net Sales*” shall mean gross sales of Licensed Articles sold by Licensee to the Customers, less customary trade discounts, shipping and freight charges paid by Licensee and not billed separately to Customers, transit insurance charges, merchandise returns and allowances, cooperative advertising allowances given to Customers and any sales, excise or use taxes paid (but in no event shall any income taxes be deducted from gross sales of Licensed Articles for the purpose of calculating Net Sales). No sales of Licensed Articles to Licensor or any Affiliate of Licensor shall be included in Licensee’s gross sales of Licensed Articles for purposes of calculating Net Sales.

(r) “*Product Approval Form*” shall mean one or more forms signed by Licensor authorizing the commencement of marketing and distribution of Licensed Articles by Licensee, samples of which are attached hereto as **Exhibit 2**.

(s) “*Territory*” shall mean those jurisdictions listed on **Exhibit 3** attached hereto.

## 2. Grant of License Rights.

(a) During the Contract Term set forth in Section 3 of this Agreement, Licensor, subject to the terms and conditions herein, hereby grants to Licensee, without the right to grant sublicenses except as may be otherwise provided herein, (i) a limited, nontransferable, exclusive right and license to manufacture, have manufactured on its behalf and market, sell and distribute Licensed Articles in the Territory to the Customers; and (ii) a limited, nontransferable, nonexclusive right and license to use and permit the Customers to use the Licensed Property in connection with the advertising and promotion of all Licensed Articles in the Territory. The Licensed Property may not be used by Licensee, or anyone acting for Licensee, on any products other than the Licensed Articles or on or in connection with any other goods or services.

(b) Nothing contained herein shall prohibit Licensor from manufacturing, marketing and distributing products, other than the Licensed Articles (except as allowed below), on or in connection with which the Licensed Property is used or displayed, whether such products are of the type currently being manufactured by Licensor, or of a new type or variation of products not being manufactured by Licensor on the date hereof. Further, Licensor shall have the right to purchase the Licensed Articles from Licensee at Licensee's then current standard wholesale price less thirty-five percent (35%), for sale through stores or other outlets owned or franchised by Licensor. Specifically nothing contained herein shall prohibit Licensor or be deemed to prohibit Licensor from entering into franchise arrangements for the operation of stores in the Territory known generally as "Laura Ashley" stores, or some variation thereof (the "*LA Stores*"); and in such event Licensor and/or the franchisee shall have the right to use the Licensed Property and to manufacture, have manufactured on its behalf and sell products displaying the Licensed Property which would otherwise be considered "Licensed Articles" under this Agreement without such manufacture or sale of the products or use of the Licensed Property constituting a violation or breach of this Agreement, provided such products are sold only in the LA Stores. Licensor and/or a franchisee of Licensor operating an LA Store or multiple LA Stores first shall offer to purchase the Licensed Articles from Licensee at Licensee's then current standard wholesale price less thirty-five percent (35%). Licensee in its sole discretion may agree either to sell or not to sell the Licensed Articles to Licensor and/or a franchisee; but in the event Licensee declines to sell the Licensed Articles to Licensor and/or a franchisee, Licensor and/or a franchisee shall be free to obtain the Licensed Articles from another source.

(c) During the Contract Term, Licensee shall not engage in any activities which might adversely affect Licensor's rights in the Licensed Property or could be reasonably foreseen to diminish materially Licensee's ability to meet its obligations under this Agreement. Further, Licensee expressly agrees that as a condition to Licensor's grant of the right and license described herein, Licensee shall not make, advertise, promote, distribute or sell any products or offer or perform any service which in Licensor's sole discretion, demeans, damages or in any way adversely affects the "Laura Ashley image" or Licensor's goodwill and reputation symbolized by the Licensed Property; and in the event Licensor objects to any product, service, action or activity of Licensee on the grounds that it violates this provision of this Agreement, Licensee immediately shall discontinue such offensive action following its receipt of notice from Licensor; and if Licensee refuses to do so, Licensor may terminate immediately this Agreement and the right and license granted hereunder.

(d) By separate agreement between Licensee and Laura Ashley Limited (“*LA Ltd.*”) the parties have agreed that LA Ltd. shall not grant a license to a third party to use the Licensed Property on or in connection with the Licensed Articles in any country not included on the list of countries attached hereto as Exhibit 3 (an “*Excluded Country*”) until LA Ltd. first has offered a license in that Excluded Country to Licensee. In the event of Licensee desires to extend the right and license granted hereunder to an Excluded Country, Licensee shall give Licensor notice of this desire and if LA Ltd. concurs Licensor and LA Ltd. shall take the appropriate steps to amend Exhibit 3 accordingly.

3. Contract Term and Extension of Contract Term. The Contract Term shall commence on the Effective Date and it shall, subject to possible early termination in accordance with Section 12 hereof, continue in full force and effect until December 31, 2011 (the “*Expiration Date*”), which period of time shall be referred to herein as the “*Initial Term.*” Provided (i) the Initial Term has not been terminated early; (ii) Licensee has performed in all material respects all its obligations under this Agreement and is not in default with respect to any obligation hereunder, including in particular but not limited to the timely payment of royalties due and the timely delivery of accurate reports to Licensor as required hereunder; (iii) Licensee has satisfied any increased insurance coverage requirements set forth in Section 10 of this Agreement; and (iv) at least nine (9) months prior to the Expiration Date, Licensor shall have received from Licensee a written notice requesting an extension of the Initial Term, the Contract Term shall be extended to December 31, 2014 (which period of time shall be referred to herein as the “*Extension Term*”); provided not later than six (6) months prior to the Expiration Date the parties shall have negotiated and executed a written term extension agreement containing any and all changes to this Agreement which the parties have agreed to modify. Except with respect to the amounts of Annual Minimum Royalty (as hereinafter defined) due during the Extension Term, and any other terms and conditions of this Agreement which the parties agree should be modified with respect to the Extension Term, all the other terms and conditions set forth in this Agreement shall remain in full force and effect during the Extension Term, including in particular but not limited to Licensor’s right to terminate this Agreement and the right and license granted hereunder in accordance with Section 12 hereof. In the event the Initial Term will not be extended as provided herein, Licensee acknowledges that during the remainder of the Initial Term, or during the remainder of the Extension Term if the Initial Term has been extended, Licensor in its sole discretion may contact and negotiate with parties interested in becoming licensees for products identical to the Licensed Articles following the expiration of the Initial Term or the Extension Term, as the case may be.

#### 4. Payments.

(a) *Annual Minimum Royalty.* In consideration of the right and license granted by Licensor to Licensee hereunder, during the Initial Term of this Agreement Licensee shall pay to Licensor an annual minimum royalty, which shall be non-refundable in whole or in part in the event of the early termination of the Contract Term (the “*Annual Minimum Royalty*”), in the following amounts:

(i) with respect to the AMR Period during the Initial Term commencing on the Effective Date and concluding December 31, 2009, the sum of \$[\*\*\*];

(ii) with respect to the AMR Period during the Initial Term commencing January 1, 2010, and concluding December 31, 2010, the sum of \$[\*\*\*];

(iii) with respect to the AMR Period during the Initial Term commencing on January 1, 2011 and concluding December 31, 2011, the sum of \$[\*\*\*]; and

(iv) with respect to each AMR Period comprising the Extension Term, a reasonable amount to be established by Licensor and Licensee at the time the decision to extend the Initial Term is made, but not less than an amount equal to the amount of Annual Minimum Royalty paid during the immediately preceding AMR Period increased by [\*\*\*]. Thus, the Annual Minimum Royalty due with respect to the first AMR Period of the Extension Term would be \$[\*\*\*].

(b) *Earned Royalty.*

(i) In consideration of the right and license granted by Licensor to Licensee hereunder, during the Initial Term and the Extension Term if any, except with respect to Close-Out Sales, Licensee shall pay to Licensor an earned royalty (the “*Earned Royalty*”) in the amount of [\*\*\*] of the Net Sales of Licensed Articles sold in the Territory to the Customers. The Licensed Articles will be deemed sold when shipped or billed (whichever event occurs first) by Licensee to the Customers.

(ii) With respect to all Close-Out Sales of Licensed Articles, Licensee shall pay to Licensor an earned royalty (the “*Close-Out Sales Royalty*”) in the amount of [\*\*\*] of Close-Out Sales of Licensed Articles sold in the Territory to the Customers. The Licensed Articles sold as Close-Out Sales shall be deemed sold when shipped or billed (whichever occurs first) by Licensee to Customers. Close-Out Sales may not exceed [\*\*\*] of Licensee’s total gross sales of Licensed Articles during any AMR Period. Further, Close-Out Sales may occur only for the purpose of liquidating Licensee’s inventory of certain Licensed Articles and shall not include promotional sales or giveaways of Licensed Articles.

(c) *Schedule of Payments.* The Earned Royalty shall be accounted for and paid to Licensor quarterly within thirty (30) days after the last day of each Calendar Quarter (*i.e.*, by April 30, July 30, October 30 or January 30, as applicable); or upon early termination or expiration of the Contract Term, within ten (10) days following the conclusion of the Sell-Off Period (as hereinafter defined) or any earlier effective date of termination as may be established

by the parties hereto. Following the conclusion of each AMR Period, an accounting shall be conducted to ensure that with respect to that AMR Period Licensee shall have paid to Licensor the greater of (i) the amount of the Annual Minimum Royalty due with respect to that AMR Period, or (ii) the Earned Royalty due with respect to Net Sales of Licensed Articles which occurred during that AMR Period. To the extent the Earned Royalty paid with respect to that just concluded AMR Period is less than the Annual Minimum Royalty due for that AMR Period, Licensee shall pay that shortfall amount to Licensor no later than January 30 following the end of that AMR Period. There shall be no carryover of Earned Royalty from one AMR Period to another. All payments due Licensor hereunder shall be made in United States currency and delivered to Licensor at the address set forth herein at Section 17, or at such other address as Licensor may specify by notice to Licensee.

(d) *Quarterly Reports.* Licensee shall deliver to Licensor, together with each payment of Earned Royalty, a statement (the “*Quarterly Report*”) certified by a duly authorized officer of Licensee as accurate in a form substantially as shown on **Exhibit 4** attached hereto, including a computation of the amount of Earned Royalty payable for the Calendar Quarter (or shorter period, if applicable) then concluded. With respect to the fourth Calendar Quarter of each AMR Period, the Quarterly Report also shall contain a calculation of the amount of any Annual Minimum Royalty which is due Licensor with respect to the just concluded AMR Period.

(e) *Late Charges and Interest.* For each payment of Earned Royalty and Annual Minimum Royalty which Licensor receives more than five (5) business days following the due date for such payment, in addition to any other rights and remedies which Licensor may have under this Agreement, Licensor shall be entitled to receive a late charge equal to five percent (5%) of the overdue payment; and in addition, Licensor shall be entitled to receive interest on the amount of the overdue payment accrued from the date such payment was due until paid in full at a rate equal to the lesser of eighteen percent (18%) per annum or the maximum rate then allowable under applicable state law. Licensor shall invoice Licensee for the late charge(s) and interest due; and within five (5) days of its receipt of such invoice, Licensee shall pay Licensor the invoiced amount in full. If Licensee fails to pay any such invoice for the late charge(s) and interest due within the prescribed time, such failure shall constitute an event of default under this Agreement and Licensor then may pursue such rights and remedies as are provided under this Agreement, including the right to terminate this Agreement and the right and license granted herein in accordance with Section 12(a) of this Agreement.

(f) *Taxes.* Licensee shall withhold from all payments of Earned Royalty and Annual Minimum Royalty due Licensor pursuant to this Agreement any sums required to be withheld for the account of Licensor under the applicable tax laws of any jurisdiction comprising the Territory. Licensee shall pay such sums to the appropriate tax authorities and shall furnish Licensor with the official tax receipt or other appropriate evidence of payment issued by such tax authorities.

5. Marketing and Promotional Activities.

(a) *Annual Sales Plan.* No later than January 15, 2010, Licensee shall submit to Licensor for Licensor's approval a written sales plan (the "*Annual Sales Plan*") describing the sales and marketing plan for Licensed Articles for the 2010 AMR Period. The Annual Sales Plan, which shall be in the same format and contain substantially the same information (including an estimate of the total Net Sales of all Licensed Articles during the upcoming AMR Period), as the sample Annual Sales Plan previously submitted to and approved by Licensor shall be updated and resubmitted annually to Licensor for Licensor's approval on or before January 15 (or if such date is not a business day, the following business day) of each AMR Period comprising the Contract Term.

(b) *Marketing and Promotional Expenditures.* In implementing the Annual Sales Plan, Licensee hereby agrees to spend for advertising and promoting the Licensed Articles during each AMR Period during the Contract Term, commencing with the AMR Period starting January 1, 2010, at least an amount equal to [\*\*\*] of Net Sales of Licensed Articles occurring during the preceding AMR Period (the "*Minimum Advertising Expenditure*"); provided however, that during any AMR Period at least [\*\*\*] of the Minimum Advertising Expenditure shall be spent for print advertising in suitable trade and consumer publications and/or for co-operative advertising with the Customers. In the discretion of Licensor, the failure by Licensee to spend the Minimum Advertising Expenditure set forth herein during any AMR Period, shall be deemed either an event of default under Section 12(a) hereof, or the amount of any deficiency shall be added to the Minimum Advertising Expenditure for the following AMR Period. Licensee understands and acknowledges that, in addition to the Minimum Advertising Expenditure which Licensee is required to make hereunder, and any additional expenses incurred by Licensee for the advertising and promotion of the Licensed Articles, Licensor in its sole discretion may elect to conduct its own advertising campaign(s) designed to increase the public awareness of the LAURA ASHLEY® brand generally, the cost of which shall be paid solely by Licensor.

6. Marking Licensed Articles; Advertising and Promotional Materials.

(a) The Licensed Property shall be displayed by Licensee only in strict conformity with the written display standards and specifications (the "*Corporate Standards Guide*") attached hereto as **Appendix D**, and the Corporate Standards Guide as it may be amended from time to time by Licensor after giving at least ninety (90) days prior notice of any such modification to Licensee. Failure to display the Licensed Property in strict conformity with the Corporate Standards Guide shall be an event of default under this Agreement as described in Section 12 hereof.

(b) No container, package, carton, wrapper, advertising or promotional piece (in whatever medium), or any other material used in connection with the Licensed Articles shall be published or otherwise distributed to the public or to the Customers by Licensee without the prior written approval of Licensor. Once Licensor has approved an item, Licensee shall not make any change to the item, other than a non-material change to an advertising or promotional piece, without Licensor's prior written approval. Licensor and Licensee may agree on the placement of an appropriate copyright notice on graphic materials used by Licensee in connection with the Licensed Articles.

(c) Licensee shall bear the cost of producing all advertising, promotional, packaging and other materials on which Licensee displays the Licensed Property.

(d) In the event that Licensee permits a Customer to use the Licensed Property in connection with the advertising and promotion of the Licensed Articles hereunder, Licensee shall ensure that the Customer complies in all respects with the requirements imposed on Licensee by this Section 6, including in particular the obligation to obtain the prior written approval of Licensor with respect to any advertising or promotional piece (in whatever medium) that displays the Licensed Property which the Customer intends to use.

(e) Licensor shall not unreasonably withhold or delay giving any approval or consent required or requested of it under this Section 6 or elsewhere under this Agreement; and wherever possible Licensor will give Licensee a written explanation of its reasons for denying such approval or consent in order to allow Licensee to make such modifications as may be necessary to deal satisfactorily with such objections as Licensor may have.

#### 7. Undertakings, Representations and Warranties of the Parties.

(a) Licensee agrees that the right and license granted under this Agreement are conditioned upon Licensee's using commercially reasonable efforts and undertaking all reasonable actions at Licensee's sole expense to maximize sales of the Licensed Articles to the Customers. Licensee shall not in any way use the Licensed Property except as specifically authorized by this Agreement.

(b) With respect to each AMR Period during the Contract Term commencing with the AMR Period beginning January 1, 2010, at its sole expense Licensee shall provide to Licensor at least four (4) new model images showing the Licensed Articles which Licensor can use for its own marketing purposes. Licensee shall take all necessary actions to ensure that during the Contract Term Licensor has the rights to use all such images in the United States, Canada and Mexico.

(c) Licensee agrees that it will fulfill its obligations under this Agreement in accordance with the Implementation Schedule set forth on **Exhibit 1** attached hereto.

(d) Licensee shall not sell the Licensed Articles to any person who is not a Customer or to any Customer which Licensee knows or has reason to suspect to be reselling or shipping the Licensed Articles outside the Territory or participating in any arrangement the result of which is the resale or shipment of the Licensed Articles outside the Territory.

(e) Licensee represents and warrants as follows:

(i) Licensee is a corporation duly formed and existing under the laws of the jurisdiction of its formation, and is properly qualified to conduct business in that jurisdiction and in all other places where qualification to conduct business is required;

- (ii) Licensee has the requisite corporate power and authority to enter into this Agreement and the execution and delivery of this Agreement and Licensee's performance of its duties and obligations hereunder have been authorized by appropriate corporate action;
  - (iii) Licensee's execution and delivery of this Agreement and Licensee's performance of its duties and obligations hereunder will not violate or constitute a default under any other agreement to which Licensee is a party;
  - (iv) the Licensed Articles will be of a quality substantially consistent with the standards specified in the "Product Specifications" (as hereinafter defined) and will be sold subject to Licensee's standard product warranty which protects buyers from defects or error in design or workmanship;
  - (v) the Licensed Articles will be of merchantable quality and shall be fit for the purposes for which they are intended and shall be sold subject to Licensee's standard product warranty; and
  - (vi) Licensee shall not violate the rights of any third party in the advertising, manufacture or distribution of the Licensed Articles, provided however, it shall not be a breach of this representation and warranty if the violation of a third party's rights is due to Licensee's use of the Licensed Property pursuant to this Agreement.
- (f) Licensor represents and warrants as follows:
- (i) Licensor is a corporation duly formed and existing under the law of the jurisdiction of its incorporation, and is properly qualified to conduct business in that jurisdiction and in all other places where it conducts business;
  - (ii) Licensor has the requisite corporate power and authority to enter into this Agreement and the execution and delivery of this Agreement and Licensor's performance of its duties and obligations hereunder have been authorized by appropriate corporate action;
  - (iii) Licensor's execution and delivery of this Agreement and Licensor's performance of its duties and obligations hereunder will not violate or constitute a default under any other agreement to which Licensor is a party;
  - (iv) Licensor has the right and authority to license the Licensed Property as set forth herein; and
  - (v) there are no claims, actions, lawsuits or proceedings commenced, pending or threatened against Licensor which will or might adversely



affect the grant of the license, rights, and benefits to Licensee hereunder; and, to the best of its knowledge, Licensor knows of no grounds existing on the Effective Date on which claims, actions, lawsuits or proceedings might be commenced against Licensor with respect to the Licensed Property.

8. Books and Records; Audits; Financial Statements.

(a) Licensee shall prepare and maintain complete and accurate books of account and records (specifically including without limitation the originals or copies of documents supporting entries in the books of account and records) covering all transactions arising out of or relating to this Agreement. Licensor and its duly authorized representatives, upon appropriate advance notice to Licensee, shall have the right, during regular business hours, for the duration of this Agreement, and for a term of three (3) years following the early termination or the expiration of this Agreement, to audit said books of account and records and examine all other documents and materials in the possession of, or under the control of, Licensee with respect to the subject matter of this Agreement. All such books of account, records and documents shall be kept available by Licensee for at least three (3) years after the early termination or expiration of this Agreement.

(b) If, as a result of any audit of Licensee's books and records, it is shown that with respect to any Calendar Quarter during the Contract Term, payments made to Licensor pursuant to Section 4 above were less than the amount which actually should have been paid, Licensee immediately shall pay such shortfall to Licensor; and if the amount of this shortfall is equal to five percent (5%) or more of the payment actually due Licensor, Licensee shall reimburse Licensor for the cost to Licensor of such audit. Such payments shall be made within ten (10) business days following delivery to Licensee of a written demand for payment by Licensor.

9. Quality Standards; Compliance with Applicable Laws; Close-Out Sales; New Marks.

(a) Licensee acknowledges that the sale of Licensed Articles of poor quality to the Customers and/or the failure of Licensee to deliver the Licensed Articles to the Customers in a timely manner will have an adverse effect on Licensor's name, business reputation, business and business prospects and will cause Licensor irreparable harm. Licensee therefore covenants and agrees that (i) all Licensed Articles shall be manufactured in a manner consistent with the standards specified in the "Product Specifications" as hereinafter defined and will consist of a quality of materials which is equal to or better than the quality of materials set forth in the Product Specifications; (ii) the Licensed Property will be used and displayed at all times in strict conformity with the Corporate Standards Guide; (iii) Licensee shall comply with the additional terms and conditions set forth in the Product Approval Form; and (iv) the Licensed Articles shall be delivered to the Customers in a timely manner according to the timetables agreed to by the Customers and Licensee.

(b) Upon written request of Licensor, Licensee shall provide Licensor with a copy of Licensee's written product specifications and tolerances (the "Product Specifications") regarding the manufacture of the Licensed Articles.

(c) At least thirty (30) days prior to the scheduled date for commencing distribution of any product comprising the Licensed Articles, Licensee shall submit to Licensor for its approval, sufficient samples of each item comprising the Licensed Articles to be manufactured and sold by Licensee, together with the containers, packages, cartons and the like therefor, so that Licensor, in its sole discretion, shall be satisfied that Licensee will be able to meet and maintain the quality standards established hereunder for the Licensed Articles. Licensee must submit samples from each and every location which will manufacture and ship the Licensed Articles hereunder.

(d) Upon being satisfied with the quality of the samples of the Licensed Articles and the Annual Sales Plan submitted, Licensor shall deliver a Product Approval Form to Licensee with respect to all or particular items comprising the Licensed Articles. No item comprising the Licensed Articles shall be manufactured, sold or distributed by Licensee until Licensor has delivered a Product Approval Form covering that item.

(e) Subsequent to the issuance of a Product Approval Form, Licensee shall not make any change in the Licensed Articles or the containers, packages, cartons or the like without Licensor's prior written approval, which may be withheld in Licensor's reasonable discretion.

(f) During the Contract Term, upon request of Licensor, Licensee shall submit, at no cost to Licensor, randomly selected then current production samples of each item of the Licensed Articles from each facility manufacturing the Licensed Articles so that Licensor may assure itself of the maintenance of the quality standards set forth in the Product Specifications. Licensor also shall have the right, upon reasonable advance notice to Licensee, to (i) inspect the manufacturing process for each item comprising the Licensed Articles produced under this Agreement at whatever place or places they may be manufactured; (ii) inspect any warehouses or distribution facilities being used by Licensee to distribute the Licensed Articles; and (iii) randomly collect samples of the Licensed Articles and any advertising, promotional, packaging and other materials on or in connection with which the Licensed Property is displayed.

(g) If, at any time, any item comprising the Licensed Articles or any advertising, promotional item, packaging or other materials on or in connection with which the Licensed Property is displayed is disapproved by Licensor, Licensor shall so advise Licensee and, upon Licensee's receipt of such advice, Licensee shall immediately cease production and/or distribution of the defective item and further shall undertake immediate steps to correct the defect. If the defect is not immediately corrected, or steps satisfactory to Licensor are not initiated which will correct the defect, the Product Approval Form with respect to that defective item shall be deemed revoked. Thereafter, Licensee shall not manufacture or ship that item until a new Product Approval Form has been issued for that item.

(h) Each item comprising the Licensed Articles shall be manufactured, packaged, labeled, sold and distributed in accordance with all applicable national, state, territorial,

local or other laws and regulations. Licensor's approval of any sample or any advertising, promotional item, packaging or other materials shall not be construed to mean that Licensor has determined that the sample or any advertising, promotional item, packaging or other materials is free of any defects or errors in design, workmanship, content or otherwise conforms to the laws or regulations of any jurisdiction.

(i) Licensee shall display the Licensed Property only in such form and manner as is specifically approved by Licensor. Licensee also shall cause to appear on each item comprising the Licensed Articles, and the containers, packages, cartons and the like for the Licensed Articles, such legends, markings and notices as may be required by any law or regulation of the jurisdictions comprising the Territory, required pursuant to the Corporate Standards Guide or as Licensor reasonably may request. Upon receiving notice from Licensor that Licensee's use of a legend, registration notice or a trademark/service mark symbol is incorrect or otherwise deemed unacceptable, Licensee promptly shall modify such legend, notice or symbol as required by Licensor.

(j) Licensee may sell close-out goods (as hereinafter defined) comprising the Licensed Articles provided that (i) the total amount of Close-Out Sales in any AMR Period does not exceed an amount equal to [\*\*\*] of Licensee's total annual gross sales of the Licensed Articles during such AMR Period; and (ii) such close-out goods are sold only to Customers. The Quarterly Report shall include an itemized statement identifying all Close-Out Sales and quantities sold and showing how the royalty payments were calculated. For purposes of this Agreement, "close-out goods" shall mean items comprising the Licensed Articles which Licensee reasonably and in good faith has determined are unsaleable at original prices due to style or customer preference changes or are unsaleable at original prices due to season change.

(k) Except as may be approved by Licensor in advance, Licensee shall not permit any close-out goods to be disposed of within or outside the Territory in any manner except by sale by Licensee as prescribed herein. In the event a contract manufacturer has in its inventory Licensed Articles which have become close-out goods, Licensee shall instruct that contract manufacturer to destroy those Licensed Articles.

(l) If Licensor adopts or otherwise becomes entitled to license a new trademark or a variation of a Licensed Mark for use on or in connection with the Licensed Articles (a "New Mark"), Licensor, in its sole discretion, may designate such New Mark as one of the Licensed Marks hereunder. Licensee shall use such New Mark on or in connection with the Licensed Articles in accordance with the provisions of this Agreement. Licensee hereby acknowledges and agrees that in the event Licensee in any manner participates in or contributes to the creation, development and selection of a New Mark, Licensor or Licensor's designee, shall be the sole owner of that New Mark and any applications to register a trademark and registrations thereof in all jurisdictions throughout the world; and to the extent Licensee has or acquires any property rights in said New Mark, Licensee hereby assigns to Licensor for no additional consideration all its right, title and interest in said New Mark and any applications to register a trademark and registrations thereof throughout the world. Licensor, or its designee, shall bear the entire cost of registering or otherwise protecting and enforcing its rights in a New Mark.

10. Insurance.

(a) At its expense, Licensee shall procure and maintain in full force and effect at all times during which the Licensed Articles are being sold, and for a period of three (3) years thereafter, with commercial insurance carriers acceptable to Licensor, at least Five Million Dollars (\$5,000,000) of primary products liability insurance coverage with respect to its manufacture and sale of the Licensed Articles. Such insurance coverage shall name Licensor as an additional insured and shall provide for a minimum of twenty (20) days' prior written notice to Licensor in the event of an intent by Licensee or the insurance carriers to cancel or substantially modify the insurance coverage. Such insurance coverage may be obtained in conjunction with a policy of product liability insurance which covers other products manufactured and/or sold by Licensee.

(b) Licensee represents and warrants to Licensor that it has obtained and will maintain during the Contract Term adequate business insurance coverages in such amounts so that in the event of a loss or claim Licensee will be able to fulfill its obligations under this Agreement and/or that are required by the laws and regulations of any jurisdiction in which Licensee manufactures, distributes or sells the Licensed Articles.

(c) Licensee shall, on an annual basis within thirty (30) days after the beginning of each AMR Period commencing with the 2010 AMR Period, furnish or cause to be furnished to Licensor a certificate(s) of insurance, or upon Licensor's request, a certified copy of said insurance policy(ies), evidencing the maintenance of the insurance coverages required by Section 10(a).

(d) Prior to the expiration of the Initial Term, Licensor shall have the right to review the insurance requirements set forth in this Section 10, and if Licensor, in its good faith business judgment believes that such requirements do not adequately protect Licensor, and Licensee has had any claim against its primary product liability insurance in excess of \$ 250,000, Licensor and Licensee jointly shall determine an appropriate increase in the insurance coverages to be maintained by Licensee. If after good faith efforts Licensor and Licensee cannot agree on the amount of the increased insurance coverages, Licensor may elect not to extend the Term of this Agreement notwithstanding the provisions set forth in Section 3 of this Agreement.

11. Indemnification.

(a) Except with respect to a matter for which Licensor is obligated to indemnify Licensee under this Agreement, Licensee hereby agrees to indemnify and hold harmless Licensor, its officers, directors, employees and agents from and against any and all claims, suits, losses, damages and/or expenses (including reasonable attorneys' fees) which Licensor may incur or be obligated to pay, or for which Licensor may become liable or be compelled to pay for or by reason of any acts, whether of omission or commission, that may be committed or permitted by Licensee, or by any of Licensee's contractors, agents or employees, in connection with or related to Licensee's performance or non-performance under this Agreement or the manufacture, sale and/or distribution of the Licensed Articles. Licensor promptly shall give Licensee written notice of any such action, claim or proceeding following its receipt of notice

thereof. Licensee shall have the opportunity to undertake and to control the defense and settlement thereof through attorneys selected and paid by Licensee after notice to and consultation with Licensor and good faith negotiations relating to alternative counsel if Licensor has reasonable objections to Licensee's choice of counsel. Notwithstanding the foregoing, Licensee shall not, without the prior consent of Licensor, (which consent shall not be unreasonably withheld, qualified or conditioned) settle or compromise any claim or consent to the entry of any judgment which would affect Licensor or the value, reputation or prestige of the Licensed Property. Licensor shall cooperate with Licensee in the investigation, defense and settlement of any such action, claim or proceeding and shall have the right to participate in (but not to control) any such defense through counsel of its own choice paid by Licensor. If Licensee elects not to undertake the defense of any such claim, it shall reimburse Licensor for any expenses reasonably incurred by Licensor, including but not limited to reasonable attorneys, accountants, and other experts' fees and expenses, in the investigation, defense and settlement of such claim and in enforcing its rights pursuant to this Section 11(a), in addition to any damages ultimately incurred by Licensor. The foregoing obligation of Licensee to indemnify and hold harmless Licensor shall include any claims, causes of action, fines, damages, awards and/or expenses resulting from an alleged or established defect in an item comprising the Licensed Articles and a violation of any statute, rule, regulation or ordinance in any jurisdiction within or outside the Territory regarding the employment or contracting of minors or children in a manufacturing facility.

(b) Licensor hereby agrees to indemnify and hold harmless Licensee, its officers, directors, employees and agents from and against any and all claims, suits, losses, damages and/or expenses (including reasonable attorneys' fees) which Licensee incurs, or for which Licensee may become liable or be compelled to pay in any action, claim, or proceeding against Licensee for infringement of trademark, copyright or other intellectual property rights (other than infringement of patent rights) or unfair competition occurring as a result of Licensee's use of the Licensed Property hereunder; provided (i) Licensor is given prompt notice of any such action, claim or proceeding; (ii) Licensee has complied strictly in all respects relevant to the claim with the terms and conditions of this Agreement pursuant to which the Licensed Property is to be used and the Licensed Articles are to be manufactured, marketed and sold; and (iii) if Licensor elects to defend against such an action, claim or proceeding, Licensee has cooperated fully with Licensor in the defense of any such action, claim or proceeding. If Licensor elects to defend any such action, claim or proceeding in connection with which Licensor shall be obligated to indemnify Licensee hereunder, Licensor shall engage legal counsel to represent both Licensee and Licensor. Licensor shall manage and control the defense of such action, claim or proceeding, and shall keep Licensee fully informed of all developments in the matter, including the details of any settlement negotiations and agreement; but Licensee shall have the right to participate in (but not to control) any such defense through counsel of its own choice paid by Licensee.

(c) The provisions of this Section 11 and Licensee's obligations hereunder shall survive the early termination or expiration of the Contract Term.

## 12. Events of Default; Termination.

- (a) Licensor and Licensee agree that the following shall constitute events of default by Licensee:
- (i) if Licensee shall fail to make any payment due Licensor or Licensor's Affiliate hereunder within the time periods provided in this Agreement, and if such failure shall continue for a period of fifteen (15) business days following written notice of non-payment; or
  - (ii) if Licensee shall fail to deliver to Licensor an updated Annual Sales Plan on or before the date required by Section 5 hereof; or
  - (iii) if Licensee shall fail to submit, by the date specified in Section 9(c) hereof, to Licensor for Licensor's approval samples of each item comprising the Licensed Articles to be sold by Licensee, together with samples of the containers, packages, cartons and the like therefor; or
  - (iv) if, as required by Section 6(b), Licensee shall fail to submit to Licensor for its approval prior to placement thereof copies of all proposed advertising and promotional materials to be used in connection with the Licensed Articles; or
  - (v) if a secured party accelerates an obligation of Licensee and notifies Licensee of its intent to foreclose a security interest in the Licensed Articles; or
  - (vi) if Licensee fails to manufacture, market, distribute and sell the Licensed Articles in strict conformity with the Product Specifications and the Corporate Standards Guide; or
  - (vii) if due to a defect or an error in design, workmanship, labeling or advertising any item or items comprising the Licensed Articles is or are recalled or the distribution and sales of such Licensed Articles are prohibited pursuant to any court order or pursuant to any government issued order, mandate or doctrine such that in Licensor's sole judgment the ability of Licensee to perform fully its obligations under this Agreement has been materially impaired; or
  - (viii) if Licensee fails to manufacturer, market, distribute and sell the Licensed Articles substantially in accordance with the terms of the Annual Sales Plan (recognizing that the Annual Sales Plan is a projection and not a commitment to achieve specific levels of sales of Licensed Articles); or
  - (ix) Licensee discontinues the distribution of the Licensed Articles for a period of thirty (30) consecutive days, or sixty (60) days in the aggregate during any AMR Period during the Contract Term; or
  - (x) if Licensee fails to sell the Licensed Articles only to Customers; or

(xi) if Licensee breaches in any material respect any representation or warranty made under this Agreement or fails to satisfy or fully perform in any material respect any of the other terms, conditions, agreements, covenants or obligations under this Agreement; or

(xii) if Licensee fails to fulfill its obligations under Section 20 of this Agreement regarding the termination of a contract manufacturer; or

(xiii) without the prior written approval of Licensor, if at least fifty-one percent (51%) of the voting control of Licensee vests in a person or a Company which itself is reasonably deemed to be a Competitor of Licensor or which is under the control of a person or Company which is reasonably deemed to be a Competitor of Licensor;

then, upon the occurrence of any of the foregoing events of default, Licensee shall have committed a material breach of this Agreement and Licensee shall be in default hereunder.

(b) With respect to the events of default other than the events of default in Sections 12(a)(i), 12(a)(v), 12(a)(vii) and 12(a)(xiii), if after having given Licensee written notice of such an event of default and Licensee's having failed to correct or cure such event of default or take steps reasonably acceptable to Licensor to cure or correct such event of default within thirty (30) days after receipt of the notice of default, Licensor, in its sole discretion shall have the right to pursue any right or remedy it may have at law or equity or otherwise under this Agreement, and in addition thereto, may terminate the Contract Term effective upon the date specified in such notice.

(c) With respect to the events of default described in Sections 12(a)(i), 12(a)(v), 12(a)(vii) and 12(a)(xiii), Licensor shall not be required either to provide Licensee with any notice of default or to permit Licensee an opportunity to correct or cure an event of default, and Licensor may pursue any rights or remedies it may have at law or equity or under this Agreement including the termination of the Contract Term; and if Licensor elects to terminate the Contract Term, Licensor shall give Licensee written notice of termination, and the Contract Term shall terminate upon the date specified in such notice.

(d) Licensor and Licensee agree that, in the event of a default, the damages that Licensor would sustain as a result thereof would be difficult to ascertain; and therefore, Licensor and Licensee agree that Licensor in its sole discretion may elect to receive the total amount of the Annual Minimum Royalty due during the balance of the Contract Term and retain the right to enforce the indemnities and other provisions of this Agreement which expressly survive a termination of this Agreement, as full and complete liquidated damages. Notwithstanding the foregoing, in no event shall the foregoing "liquidated damages" provision apply to or limit the damages recoverable by Licensor with respect to (w) Licensee's obligation to indemnify Licensor in accordance with this Agreement; (x) third-party claims; (y) Licensee's failure to perform any obligations which, by the express terms of this Agreement, survive the termination of this Agreement; or (z) the obligations of the parties pursuant to any other instrument or agreement executed by the parties in connection with this Agreement.

(e) Licensee may terminate this Agreement upon thirty (30) days' advance written notice to Licensor in the event that Licensor breaches any material representation, warranty, condition, covenant or obligation made under this Agreement (a "Licensor Event of Default"), and fails to cure such breach during such thirty (30) day period. In the event that Licensee terminates this Agreement due to a Licensor Event of Default, Licensee shall not be required to pay to Licensor any additional installment of Annual Minimum Royalty, but shall remain obligated to pay Licensor (i) all Earned Royalty due with respect to Net Sales as of the effective date of termination of the Contract Term; (ii) all royalty due with respect to Net Sales occurring during the Sell-Off Period (as hereinafter defined); and (iii) all other amounts due Licensor as of the effective date of termination of the Contract Term.

(f) Upon the expiration or early termination of the Contract Term for any reason whatsoever, and except as provided in Section 13 hereof, all rights in the Licensed Property automatically shall revert to Licensor, and Licensee immediately shall cease and, thereafter, refrain from all use of (i) the Licensed Property (by destroying or returning to Licensor at no cost to Licensor all materials displaying the Licensed Property, excluding finished goods comprising the Licensed Articles which shall be handled in accordance with Section 13 hereof); (ii) any trademarks, designs and patterns which are similar to the Licensed Marks and the Licensed Designs; and (iii) any containers, packages, cartons, wrappers, advertising and promotional pieces (in whatever medium) and all similar materials displaying the Licensed Property.

(g) Notwithstanding the early termination or expiration of the Contract Term, neither Licensor nor Licensee shall be released from any obligation that accrued prior to the date of expiration or early termination; and Licensor and Licensee shall remain bound by the provisions of this Agreement which by their terms impose upon Licensee obligations extending beyond the effective date of early termination or expiration of the Contract Term.

(h) Upon the occurrence of an event of default described in Section 12(a), Licensor, in its sole discretion and in addition to any other right or remedy it may have at law or in equity or otherwise under this Agreement, may elect to suspend rather than terminate the right and license granted hereunder by giving written notice of such suspension to Licensee, and the right and license granted hereunder shall be suspended until such time as pursuant to written notice Licensor reinstates said Licensee rights under this Agreement. During any such period of suspension of the licensed rights granted under this Agreement, Licensee shall cease all advertising, promotion, manufacture and distribution of the Licensed Articles in the Territory; but Licensee's obligations to Licensor under this Agreement shall remain unaffected, including but not limited to Licensee's obligations to pay the Annual Minimum Royalty.

(i) Within thirty (30) days following the early termination or expiration of the Contract Term, Licensee shall return to Licensor, and Licensor shall return to Licensee, all Confidential Information of the other party.

(j) Within thirty (30) days following the early termination or expiration of the Contract Term, upon Licensor's written request, Licensee shall return to Licensor all original catalogs, brochures, photographs, computer assisted designs, "chromes," digital electronic images



and files and any other materials fixed or embodied in any form or medium whatsoever, and all copies, abstracts, summaries, derivations or compilations thereof, which were furnished to Licensee or which were created or developed by Licensee during the Contract Term using materials supplied by Licensor and with respect to which Licensor owns, controls or claims exclusive proprietary rights therein.

13. Inventory at License Termination or Expiration.

(a) At least sixty (60) days prior to the expiration of the Contract Term, or within fifteen (15) days following the effective date of any early termination of the Contract Term, Licensee shall provide to Licensor a detailed written report describing the type, quantity and location of each product comprising the Licensed Articles (the "*Inventory Report*"). Specifically, the Inventory Report shall identify which Licensed Articles are finished goods ready to be shipped to Customers; which are sold goods shipped to Customers but for which Licensee has not received payment; which are work-in-progress goods subject to non-cancellable manufacturing orders which at some future date will be delivered to Licensee, and which are subject to binding purchase orders from customers (collectively, "*Termination Inventory*").

(b) All sales of Licensed Articles pursuant to Customer orders received by Licensee before the effective date of the early termination or expiration of the Contract Term, but with respect to which the Licensed Articles have not been shipped or billed prior to the effective date of early termination or expiration, nevertheless shall be deemed Net Sales occurring prior to the effective date of early termination or expiration of the Contract Term. Thus, Licensee shall pay Earned Royalty with respect to all such Net Sales.

(c) Upon the early termination or expiration of the Contract Term, Licensee shall have two hundred and seventy (270) days from the date on which termination or expiration becomes effective (the "*Sell-Off Period*") to sell within the Distribution Channels all Termination Inventory provided in the case of early termination, the termination has not been caused by Licensee's failure to manufacture and sell the Licensed Articles in strict compliance with the Product Specifications, the Corporate Standards Guide and/or the Product Approval Form and provided further that the selling prices for such Licensed Articles are at least equal to sixty percent (60%) of the established selling prices for the Licensed Articles prior to the date of termination or expiration. At the conclusion of the Sell-Off Period, a duly authorized officer of Licensee shall certify in writing to Licensor that all the Licensed Articles either have been sold in compliance with the provisions of this Section 13 or destroyed. With this certification, Licensee shall pay Licensor a royalty of [\*\*\*] of the sales price of the Termination Inventory sold during the Sell-Off Period.

(d) Notwithstanding the early termination or expiration of the Contract Term, during the Sell-Off Period all the terms and conditions set forth in this Agreement shall remain in full force and effect.

14. Ownership of Licensed Property.

(a) Licensee acknowledges that, as between Licensee and Licensor, Licensor shall be deemed to be the owner of all right, title and interest in and to the Licensed Property in any and all forms or embodiments thereof; the owner of all right, title and interest in and to the trademark and copyright registrations of the Licensed Property existing in the jurisdictions comprising the Territory as well as any pending applications to register the Licensed Property; and the owner of the goodwill attached or which shall become attached to the Licensed Property in connection with the business and goods in relation to which the Licensed Property has been, is and shall be used. Sales of the Licensed Articles by Licensee shall be deemed to have been sales made by Licensor for purposes of trademark rights and registration, and all uses of the Licensed Marks by Licensee shall inure to the benefit of Licensor. Licensee shall not, at any time, do or permit to be done any act or thing which may in any way adversely affect any rights of Licensor in and to the Licensed Property or any registrations thereof or which, directly or indirectly, may reduce the value of the Licensed Property or detract from its reputation.

(b) At Licensor's request, Licensee shall execute any documents reasonably required by Licensor to confirm Licensor's ownership of all rights in and to the Licensed Property, any registrations thereof and the respective rights of Licensor and Licensee pursuant to this Agreement.

(c) Licensee never shall challenge Licensor's deemed ownership of, or the validity of, the Licensed Property or any applications for registrations thereof, or any trademark or copyright registrations thereof, or any rights of Licensor therein.

(d) It is understood and agreed that nothing in this Agreement will be deemed in any way to constitute an assignment by Licensor of the Licensed Property or of any rights therein, or to give Licensee any right, title or interest in and to the Licensed Marks and the Licensed Designs (except the right to make use thereof as herein provided), or to lessen or affect the rights of Licensor to enjoin or obtain any other relief against any acts of trademark or copyright infringement, misuse of the Licensed Property or unfair competition committed by a third party or by Licensee. The parties hereto agree to do all that is necessary to insure the continued and future validity of all trademark and copyright registrations of the Licensed Property, and it is understood and agreed that all proprietary rights therein shall remain in Licensor.

15. Licensor's Other Business. It is understood that Licensor is using and may hereafter use, or license others to use, the Licensed Property, or any other trademarks, designs or trade names associated with the Licensed Property in connection with the manufacture, marketing, sale and distribution of products other than Articles to any customer or customers, including the Customers, within or outside the Territory.

16. Non-Agency. It is understood that Licensee is only a licensee of Licensor and that neither Licensee nor Licensor will act as the agent or representative of the other. Neither Licensee nor Licensor will enter into any agreement or incur any obligation on behalf of the other or commit the other to any third party in any other manner without the other's prior written consent. The relationship between Licensor and Licensee is that of independent contractors. No fiduciary or quasi-fiduciary relationship does or shall exist between the parties by reason of or in

connection with this Agreement and each of the parties hereby irrevocably waives any and all claims and causes of action against the other for the breach of any fiduciary or quasi-fiduciary duty arising out of or in connection with this Agreement or any performance or non-performance by the parties hereunder.

17. Notices and Payments.

(a) All notices, demands and requests which may be given or which are required to be given by either party to the other shall be in writing unless otherwise specified herein. Except with respect to a notice of default, any legal notice or other communication required or permitted under this Agreement shall be considered given when delivered (or when delivery thereof is refused) via certified mail, return receipt requested, by overnight courier next business day delivery signed receipt requested, or by facsimile transmission provided the facsimile transmission is sent during regular business hours on a business day, written confirmation of successful transmission and receipt is received by the sender, and a copy of the facsimile transmission is also sent via overnight courier as set forth above, addressed to the parties at the following addresses (or at such other address as a party may specify by notice to the other):

To Licensor at:

Laura Ashley, Inc.  
7000 Regent Parkway  
Fort Mill, South Carolina 29715  
Attn: Penne Cairoli, General Manager  
Telephone No. (803) 396-7702  
Facsimile No. (803) 396-7791

With a copy to:

George T. Mann, Esq.  
Allman Spry Leggett & Crumpler, P.A.  
380 Knollwood Street, Suite 700  
Post Office Drawer 4129  
Winston-Salem, North Carolina 27113-5129  
Telephone No. (336) 722-2300  
Facsimile No. (336) 722-8720

To Licensee at:

Signature Eyewear, Inc.  
498 North Oak Street  
Inglewood, CA 90302  
Attn: Michael Prince, Chief Executive Officer  
Telephone No. (310) 330-2733  
Facsimile No. (310) 330-2770

Any notice under this Agreement, other than a notice of default, may be given by a party's legal counsel, and such notice shall have the same effect hereunder as if given by that party.

(b) A notice of default may be given only by overnight courier, next business day delivery, signed receipt required, to a party at the address specified herein.

18. No Assignment; No Sublicense; Binding Effect.

(a) Licensor in its sole discretion may assign this Agreement and Licensor's rights and duties hereunder to any entity, including Laura Ashley Limited, and Licensee hereby consents to such an assignment and agrees to execute any and all documents necessary to complete such an assignment; provided any such assignment shall not impair Licensee's ability to exercise the rights granted under this Agreement.

(b) Except with respect to independent contractors engaged by Licensee in accordance with Section 20 of this Agreement, and as otherwise permitted hereunder, Licensee shall have no right to assign, sell, transfer, sublicense, delegate or otherwise dispose of, whether voluntarily or involuntarily, by operation of law or otherwise, this Agreement or any of Licensee's rights, duties or obligations under this Agreement (a "Transfer") without the prior written consent of Licensor, which may be withheld in Licensor's sole discretion. Any attempted or purported Transfer other than in strict compliance with the foregoing shall be a material breach of this Agreement and shall be null and void and of no legal effect. Notwithstanding the foregoing: (i) Licensee may merge or consolidate with a Company provided, however, that the foregoing shall not abrogate or impair Licensor's rights under Section 12 of this Agreement if a result of such merger or consolidation an event of default would be deemed to have occurred under Section 12(a)(xiii) of this Agreement; and (ii) after giving Licensor at least thirty (30) days prior written notice of its intention, Licensee may effect a Transfer to a third party which purchases or otherwise acquires all or substantially all Licensee's business or assets, provided that following such a Transfer the transferee or an Affiliate will not in Licensor's sole judgment be deemed to be a Competitor and provided further that the third party transferee has the capability, in Licensor's reasonable judgment, to fulfill Licensee's obligations under this Agreement.

(c) This Agreement shall inure to the benefit of and shall be binding upon the parties, Licensee's permitted successors and assigns, and Licensor's successors, transferees and assigns.

19. Arbitration. Except as otherwise specifically set forth in this Agreement, any and all disputes, controversies and claims arising out of or relating to this Agreement or concerning the respective rights or obligations hereunder of the parties hereto, except disputes, controversies and claims relating to or affecting in any way (a) the ownership of or the validity of the Licensed Property or any registrations thereof, or any applications for registrations thereof (hereinafter referred to as "*Licensed Property Disputes*"); or (b) the amount or payment of any sums due Licensor under this Agreement, including but not limited to Annual Minimum Royalty, Earned Royalty and any liquidated damages due Licensor as a result of a breach of the terms of this

Agreement by Licensee; (c) a claim by Licensor that Licensee's use of the Licensed Property exceeds the grant of the right and license set forth in this Agreement; or (d) a claim by either party that a breach has or is about to occur of a party's obligation of confidentiality under this Agreement, shall be settled and determined by final and binding arbitration by a single arbitrator selected in accordance with and subject to the Commercial Arbitration Rules of the American Arbitration Association ("AAA") then in effect. The location for such arbitration shall be Charlotte, North Carolina. Discovery as permitted by the Federal Rules of Civil Procedure then in effect will be allowed in connection with the arbitration but limited to the production of such documents and the taking of such depositions as the arbitrator determines are reasonably necessary to the resolution of the controversy, claim or dispute. The arbitrator shall be instructed to render a decision within thirty (30) calendar days of the close of the arbitration hearing. The arbitrator shall have the power to award specific performance or injunctive relief and reasonable attorneys' fees and expenses to any party in any such arbitration. The arbitrator also shall have the power to award to a party to this Agreement (the "Claiming Party") which successfully prosecutes a claim against the other party hereto (the "Defaulting Party") for failing to perform its obligations under this Agreement (a "Default") actual damages incurred by the Claiming Party as the result of the Default, specifically including a Default by the Licensee under Section 9 of this Agreement. However, in any arbitration proceeding arising under this Agreement, the arbitrator shall not have the power to change, modify or alter any express condition, term or provision of this Agreement, and to that extent the scope of their authority is limited. The arbitration award shall be final and binding upon the parties and judgment thereon may be entered in any court having jurisdiction thereof. The service of any notice, process, motion or other document in connection with an arbitration under this Agreement or for the enforcement of any arbitration award hereunder may be effectuated in the manner in which notices are to be given to a party pursuant to Section 17 above. During any arbitration proceedings, the parties shall continue to fulfill their respective obligations under this Agreement, including in particular Licensee's obligation to make payments to Licensor in accordance with this Agreement. The fact that arbitration is commenced and underway will not impair the exercise of any termination rights under this Agreement. Since this Agreement deals with a transaction involving commerce as defined in the Federal Arbitration Act, 9 U.S.C. §1, et. seq., the provisions of that statute apply to this Agreement. The obligations of the parties to arbitrate certain disputes, controversies and claims pursuant to this Section 19 shall survive the early termination or expiration of the Contract Term.

20. Contract Manufacturers.

(a) Licensee shall have the right, but only with the prior written approval of Licensor on a case-by-case basis, to arrange with another party to manufacture the Licensed Articles or components of the Licensed Articles for the exclusive sale, use and distribution by Licensee. Following approval by Licensor, Licensee shall enter into a written agreement with each such manufacturer using the form agreement attached hereto as Appendix E, or a comparable form agreement which incorporates all the provisions for the protection of the rights of Licensor set forth in the form agreement attached hereto as Appendix E. Licensee shall furnish Licensor within thirty (30) days of its execution a copy of each agreement with such manufacturers.

(b) Licensee agrees strictly to enforce against its contract manufacturers all the provisions which are required to be included in the contract manufacturing agreements for the protection of Licensor; to advise Licensor of any material violations thereof by the contract manufacturers and of corrective actions taken by Licensee and the results thereof; and at the request of Licensor, to terminate such an agreement with any manufacturer which violates any of such provisions for the protection of Licensor. If Licensee fails to exercise such termination rights by giving written notice to the manufacturer in question within twenty (20) days after being requested to do so in writing by Licensor, Licensee shall have committed an event of default as contemplated by Section 12(a)(x) hereof.

(c) Licensee covenants on its own behalf (and will use commercially reasonable efforts to ensure that its contract manufacturers comply with the following):

(i) Licensee will not use child labor in manufacturing, packaging or distributing the Licensed Articles. The term "child" refers to any individual younger than the age for completing compulsory education, but in no case shall any child younger than 15 years of age be employed in the manufacturing, packaging or distribution of the Licensed Articles.

(ii) Licensee will provide its employees with a safe and healthy workplace in compliance with all applicable laws. Licensee will provide Licensor with all information Licensor may request about manufacturing, packaging or distribution facilities for the Licensed Articles.

(iii) Licensee only will employ individuals whose presence is voluntary. Licensee will not use prison labor, and will not utilize corporal punishment or other forms of mental or physical coercion as a form of discipline of employees.

(iv) Licensee will comply with all applicable wage and hour laws, including minimum wage, overtime and maximum work hours. Licensee will utilize fair employment practices as defined by applicable laws.

(v) Licensee will not discriminate in hiring and employment practices on grounds of race, religion, national origin, political affiliation, sexual preference or gender.

(vi) Licensee will comply in all material respects with all applicable environmental laws.

## 21. Protection of Licensed Property.

(a) A party promptly shall notify the other of any assertion that the manufacture and sale in the Territory of one or more items comprising the Licensed Articles or use of the Licensed Property hereunder allegedly infringes the rights of a third party and will consult to determine the course of action to be followed in response to said assertion. Licensor does not undertake and shall have no obligation, but nevertheless shall be entitled, to defend any

lawsuit brought for alleged infringement of trademarks or copyrights owned by a third party or unfair competition with a third party when the basis of the claim is related to Licensee's use of the Licensed Property provided that this shall not abrogate or impair Licensor's obligation to indemnify Licensee in accordance with Section 11(b) hereof. In the event Licensor elects to defend such a lawsuit, at Licensor's expense Licensee shall cooperate in the defense of any third party claim based upon infringement or other violation of that third party's intellectual property rights to the extent that such a claim asserts that activities under this Agreement violated that third party's rights. Without limiting the foregoing, Licensee's cooperation shall include (i) making available to Licensor such documents and/or witnesses as may be within the control of Licensee; (ii) making available to Licensor at reasonable times and for reasonable periods such of Licensee's personnel as may be helpful in identifying defenses and counterclaims in any such action; (iii) through Licensee's counsel, aiding Licensor and its counsel in identifying, developing and presenting all such defenses and counterclaims; and (iv) if requested by Licensor, joining with Licensor as a party in the lawsuit. Licensor in its sole discretion shall be entitled to settle any such lawsuit in any manner which, in Licensor's sole judgment, is appropriate provided that the costs associated with any such settlement shall be paid solely by Licensor; and Licensee reasonably shall cooperate and comply with such acts as shall be required of Licensee to accomplish settlement. In the event that in Licensee's reasonable judgment the proposed settlement materially shall impair Licensee's performance under this Agreement, or impose such additional royalty or capital or operational costs or expenses that Licensee shall determine that performance under this Agreement shall no longer be commercially practical, Licensee may condition its participation in the settlement upon Licensor's agreeing to terminate this Agreement and the right and license granted hereunder with respect to all or some of the Licensed Articles.

(b) If Licensee learns of any use by any person of a trademark similar to the Licensed Marks, or of a design similar to the Licensed Designs, it promptly shall notify Licensor and, if requested by Licensor, shall join with Licensor at Licensor's expense in such action as Licensor in its discretion may deem advisable for the protection of Licensor's rights. The proceeds of any settlement of or recovery from any such action shall belong entirely to Licensor. Licensee shall have no right to take any action with respect to the Licensed Property without Licensor's prior written approval.

## 22. Miscellaneous.

(a) Licensee shall not give away or sell Licensed Articles in connection with any tie-in or promotional campaign relating to products other than the Licensed Articles without the prior written consent of Licensor.

(b) This Agreement shall be construed and interpreted in accordance with the laws of the State of South Carolina applicable to agreements made and to be performed in said state, except that the federal laws of the United States shall apply with respect to disputes involving Licensor's rights in the Licensed Property. Notwithstanding anything to the contrary herein, Licensed Property Disputes shall be brought and determined only in the federal courts, and each party hereto consents to the jurisdiction of such courts with respect to all Licensed Property Disputes.

(c) In any judicial or arbitration proceeding between the parties hereto regarding the terms or performance of this Agreement, including but not limited to any action to collect money owed pursuant to this Agreement, the prevailing party shall be entitled to receive its costs and expenses incurred in connection with such proceeding, including reasonable attorneys' fees.

(d) The language of this Agreement shall be construed according to its fair meaning and not more strictly against any one party than the other. The appendices, exhibits, addenda and riders (if any) attached to this Agreement are a part of this Agreement, which together with the terms of this Agreement constitute the entire agreement of the parties with respect to the subject matter hereof. Except as otherwise expressly provided herein, there are no other oral or written agreements, understandings, representations or statements relating to the subject matter of this Agreement that either party may or does rely on or that will have any force or effect. Nothing in this Agreement shall be deemed to confer any rights or remedies on any person or legal entity not a party hereto. This Agreement shall not be modified or amended, or any obligation of a party hereunder waived or modified in any way, except by written agreement signed by both parties.

(e) No waiver by either party, whether express or implied, of any provision of this Agreement, or of any breach or default thereof, shall constitute a continuing waiver of such provision or of any other provision of this Agreement. Acceptance of payments by Licensor shall not be deemed a waiver by Licensor of any violation of or default under any of the provisions of this Agreement by Licensee.

(f) If any provision or any portion of any provision of this Agreement shall be held to be void or unenforceable, the remaining provisions of this Agreement and the remaining portion of any provision held void or unenforceable in part shall continue in full force and effect.

(g) Section headings contained in this Agreement are for convenience only and shall not be considered or used in construing the meaning of the terms hereof. The word "including" shall be construed to include the words "without limitation."

(h) Appendices A through E and Exhibits 1, 2, 3 and 4 attached hereto are intended by the parties to be a part of this Agreement and therefore are incorporated herein by reference.

(i) Notwithstanding the parties' obligations hereunder with respect to Confidential Information, Licensee acknowledges that it may be necessary to file or record a copy or a summary of this Agreement with governmental authorities in certain jurisdictions comprising the Territory, and Licensee hereby consents to such filing and authorizes Licensor to take all actions Licensor deems necessary to comply with such filing or recordation requirements.

(j) Each party to this Agreement expressly recognizes that this Agreement results from a negotiation process in which each party had the opportunity to be and/or was represented by counsel and contributed to the drafting of this Agreement. Given this fact, no legal or other presumptions against the party drafting this Agreement concerning its construction,



interpretation or otherwise, shall accrue to the benefit of any party to this Agreement, and each party expressly waives the right to assert such a presumption in any proceedings or disputes connected with, arising out of or involving this Agreement and the right and license granted hereunder.

(k) By separate agreement between Laura Ashley Limited, assignee of Laura Ashley Manufacturing B.V., and Signature Eyewear, Inc., fka USA Optical Distributors, Inc., the Original Agreement is being terminated as of the Effective Date. It is the intention of the parties hereto that this Agreement shall replace the Original Agreement; provided however that all obligations of the parties under the Original Agreement which were intended to survive the termination or expiration of the Original Agreement shall remain in full force and effect.

23. Limitation on Damages. Except as provided otherwise in this section, neither party to this Agreement shall be liable to the other, including pursuant to a party's indemnification obligation hereunder, for any indirect, incidental, consequential, exemplary, punitive or special damages or for a loss of income, profit or savings of any party, including third parties. The foregoing limitation on damages shall apply regardless of whether the claim resulting in damages due is based upon contract, equity, negligence, intended conduct, tort or otherwise (including as a result of breach of warranty, negligence and strict liability in tort). The foregoing limitation on damages shall not apply with respect to (a) any indemnification which may become due Licensee under this Agreement regarding a third party claim for trademark infringement or other violation of third party intellectual property rights for which pursuant to statute lost profits and indirect, consequential or incidental damages are awarded; (b) any damages sustained by Licensor as a result of Licensee's sale of defective Licensed Articles which cause bodily injury to third parties; and (c) any damages sustained by either party as a result of a party's breach of its confidentiality obligations hereunder. Each party has a duty to mitigate the damages that would otherwise be recoverable from the other pursuant to this Agreement by taking appropriate and reasonable actions to reduce or limit the amount of such damages.

24. Force Majeure. Except for the payment of money, neither party will be liable to the other for any failure or delay in performance under this Agreement which is due, in whole or in part, directly or indirectly, to any contingency, delay, failure, or cause of any nature beyond the reasonable control of such party, including, without in any way limiting the generality of the foregoing, fire; explosion; earthquake, storm, flood or other weather related event; unavailability of necessary utilities, components, or raw materials; strike, lockout or activities of a combination of workmen or other labor difficulties; war, act of terrorism, insurrection or riot; act of God; application of any law, act, order, export control regulation, proclamation, decree, regulation, ordinance, or instructions of government or other public authorities; or judgment or decree of a court of competent jurisdiction (not arising out of breach of this Agreement). In the event of the happening of such a cause, the party whose performance is so affected shall give prompt, written notice to the other party, stating the period of time the failure to perform is expected to continue. Such delay will not be excused under this section for more than ninety (90) days.

25. No Franchise Relationship. Each of the parties agrees that by entering into this Agreement it is not their intention to create a franchise relationship between them, and this

Agreement and the right and license granted hereunder should not be interpreted as creating a franchise, business opportunity, dealership or similar relationship under any state or federal statute. To the extent the circumstances of the licensing relationship between the parties hereto may be characterized as a franchise, business opportunity, dealership or similar relationship, that result is unintended and disavowed by the parties hereto. Accordingly, each party hereby waives any defense and releases any claim it may have against the other arising under any state or federal franchise, business opportunity, dealership, or similar relationship law or regulation.

26. Confidentiality.

(a) In connection with this Agreement, each party will be provided, and will have access to, certain Confidential Information of the other party. Each party acknowledges and understands that the other party's Confidential Information is a valuable asset and property of such other party, and that such other party could suffer irreparable harm from the disclosure of all or any of such Confidential Information to other persons. Accordingly, each party agrees, on behalf of itself and its directors, officers, employees, agents and advisors (collectively, "*Representatives*"), during the Contract Term and for a period of five (5) years following its early termination or expiration, (i) to hold all of such other party's Confidential Information in strict confidence, (ii) not to disclose any of such Confidential Information to third parties without the specific prior written consent of such other party, and (iii) not to use any such Confidential Information except for purposes reasonably related to the performance of its obligations and the protection of its rights under this Agreement. Each party shall be responsible for, and shall indemnify and hold the other party harmless from, any losses and costs incurred or suffered by such other party arising or resulting from the breach of these covenants by such party or any of its Representatives. Furthermore, each party hereto acknowledges that in the event of a breach by one of them of the confidentiality obligations set forth herein the other party will suffer irreparable harm and therefore each party hereto now consents to the immediate issuance of an order in a court having jurisdiction over the parties and the subject matter of this Agreement prohibiting the breaching party from any further disclosures of Confidential Information.

(b) If a party or any of its Representatives is legally required (by oral questions, interrogatories, requests for information or documents, subpoena, civil investigative demand or similar process) to disclose any Confidential Information of the other party, such party shall promptly notify the other party of such requirements so that the other party may seek an appropriate protective order or other appropriate remedy and/or waive compliance with the provisions of this Agreement. If such protective order or other remedy is not obtained, or that party grants a waiver hereunder, such other party or its Representative may furnish that portion (and only that portion) of the Confidential Information which such party or its Representative is legally compelled to disclose, and such party shall use its best efforts to obtain reliable assurance that confidential treatment will be accorded any Confidential Information so furnished. In no event shall a party or any of its Representatives oppose any action by the other party to obtain an appropriate protective order or other reliable assurance that confidential treatment will be accorded the Confidential Information.

(c) Each party agrees, on behalf of itself and its Representatives, and except as provided in Sections 26(d) and 26(e), (i) to hold all Confidential Agreement Information in strict

confidence, (ii) not to disclose any Confidential Agreement Information to third parties without the specific prior written consent of such other party, and (iii) not to use any Confidential Agreement Information except for purposes reasonably related to the performance of its obligations and the protection of its rights under this Agreement. Each party shall be responsible for, and shall indemnify and hold the other party harmless from, any losses and costs incurred or suffered by such other party arising or resulting from the breach of these covenants by such party or any of its Representatives. Furthermore, each party hereto acknowledges that in the event of a breach by one of them of the confidentiality obligations set forth herein the other party will suffer irreparable harm and therefore each party hereto now consents to the immediate issuance of an order in a court having jurisdiction over the parties and the subject matter of this Agreement prohibiting the breaching party from any further disclosures of Confidential Agreement Information.

(d) Licensor understands that Licensee is a “reporting company” under the Securities Exchange Act of 1934, as amended, and that as a reporting company, Licensee has certain public disclosure obligations with respect to its business and operations that may include disclosure of the terms and conditions of this Agreement (including filing a copy of this Agreement with the Securities and Exchange Commission or other regulatory authority), and matters pertaining to this Agreement, such as revenues from the sale of Licensed Articles. Notwithstanding anything in this Agreement to the contrary, Licensee may make such disclosures of Confidential Agreement Information if and to the extent Licensee believes necessary or appropriate to satisfy its public disclosure obligations and/or satisfy the needs of the investment community. Notwithstanding the foregoing, Licensee and Licensor shall maintain the royalty rate, the annual minimum royalty and the advertising expenditure minimum confidential (unless such disclose is compelled by the SEC or other regulatory authority), and if Licensee determines that it should file a copy of this Agreement with the Securities and Exchange Commission or other regulatory authority, it will endeavor to seek confidentiality of such terms and such other terms and provisions as Licensee desires to protect as confidential consistent with the rules and regulations of the Securities and Exchange Commission or other regulatory authority. Any information regarding the terms and conditions of this Agreement and matters pertaining to this Agreement shall not be considered “Confidential Agreement Information” following the public disclosure of such information in the manner contemplated by this Section 26(d).

(e) Notwithstanding the provisions of this Section 26, either party may disclose Confidential Agreement Information to any of the following Companies provided that they are bound by written agreement or are otherwise obligated to maintain such information as confidential: (i) Companies who have provided or propose to provide equity or debt financing to such party or its affiliates; (ii) potential acquirers of such party (by merger, purchase of assets, purchase of securities or otherwise) and their attorneys, auditors and consultants; (iii) parties with whom such party proposes to merge or consolidate; (iv) such party’s auditors, attorneys and financial advisors; and (v) underwriters and brokers and financial advisors engaged, or proposed to be engaged, by such party in connection with a financing, acquisition, sale, merger, reorganization or other material corporate transaction.

27. Licensee's Performance After Effective Date. Licensor and Licensee agree that subsequent to the Effective Date Licensee substantially has complied with the terms and conditions of this Agreement, including in particular all payment obligations; and as of the date of this Agreement, Licensee is not in default under this Agreement..

[SIGNATURES APPEAR ON THE FOLLOWING PAGE]

IN WITNESS WHEREOF, the parties hereto have duly executed this Agreement as of the day and year first above written.

**LICENSOR:**

LAURA ASHLEY, INC.

By: /s/ Paul Ng \_\_\_\_\_  
Paul Ng, Chief Operating Officer

By: /s/ Penne Cairoli \_\_\_\_\_  
Penne Cairoli, General Manager

**LICENSEE:**

SIGNATURE EYEWEAR, INC.

By: /s/ Michael Prince \_\_\_\_\_  
Michael Prince, Chief Executive Officer

## Appendix A

### LICENSED MARKS AND LICENSED DESIGNS

#### I. LICENSED MARKS

A.

# LAURA ASHLEY

B.

#### LAURA ASHLEY AND SPRIG OVAL DEVICE



#### II. LICENSED DESIGNS

All original decorative graphic designs (both two and three dimensional), surface prints, shapes and patterns, embodied in any form whatsoever, owned or available for licensing by Laura Ashley, Inc. in various jurisdictions around the world whether or not protected and/or registered under applicable intellectual property laws.

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## Appendix B

### DISTRIBUTION CHANNELS

- Specialty stores, department stores and other middle and high end retailers which Licensor in its sole discretion approves as being consistent with the “Laura Ashley image, excluding specifically (a) E-commerce (provided, however, Licensee may promote, offer and sell the Licensed Articles using Internet web sites which (i) specifically have been approved in advance in writing by Licensor, and (ii) are operated by or on behalf of and in the name of Licensee and/or a Customer); and (b) mass merchants, discount stores and warehouse clubs, as those latter three categories of stores are commonly categorized in the industry. Licensor reserves the right to disapprove any retailer which Licensor in its sole discretion reasonably determines to be unsuitable for the sale or distribution of Licensed Articles for any reason, including but not limited to because it projects an image inconsistent with the “Laura Ashley image.” In the event Licensor disapproves a retailer, Licensee immediately shall discontinue selling Licensed Articles to that retailer (except pursuant to binding non-cancelable obligations), and the failure of Licensee to do so within ten (10) days following receipt of written notice of such disapproval from Licensor shall constitute an event of default under Section 12(a) of this Agreement.
1. Specialty stores, department stores and other middle and high end retailers
  2. Opticians, optometrists, ophthalmologists, and optical laboratories
  3. Optical chains (e.g. Pearle Vision, Lenscrafters, Eye Care Centers of America, Inc.)
  4. Distributors who sell to the channels described in 1 and 2 above.
  5. Licensor’s owned stores and franchisees
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## Appendix C

### LICENSED ARTICLES

Ophthalmic frames for prescription eyeglasses, sunglasses, non-prescription readers, eyeglass cases and other accessories and related items.

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**Appendix D**

CORPORATE STANDARDS GUIDE

Provided separately to Licensee

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## Appendix E

### CONTRACT MANUFACTURING AGREEMENT

AN AGREEMENT by and between SIGNATURE EYEWEAR, INC. (the "Licensee") and \_\_\_\_\_ (the "Manufacturer") dated this the \_\_\_\_ day of \_\_\_\_\_, 2\_\_\_\_ (the "Effective Date").

WHEREAS, the Licensee has entered into a license agreement with Laura Ashley, Inc. (the "Licensor") dated \_\_\_\_\_, 2\_\_\_\_, pursuant to which the Licensee has been authorized to have certain products displaying the Licensor's trademarks manufactured by the Licensee (the "License Agreement"). Unless otherwise defined herein, all capitalized terms herein shall have the meanings set forth in the License Agreement.

1. In order to induce the Licensor to consent to the manufacture of the Licensed Articles by the Manufacturer, and in consideration of Licensee's appointment of the Manufacturer as a contract manufacturer of Licensed Articles under the License Agreement, the Manufacturer agrees as follows:

- (a) Manufacturer will manufacture the Licensed Articles in strict compliance with the Product Specifications.
  - (b) Manufacturer will not manufacture the Licensed Articles for anyone but the Licensee, will invoice only the Licensee and will not ship to anyone other than the Licensee or the Customers.
  - (c) Manufacturer will not subcontract production of the Licensed Articles without the prior written consent of the Licensee.
  - (d) Manufacturer will not manufacture merchandise utilizing any of the Licensed Property other than the Licensed Articles.
  - (e) After receiving reasonable prior notice from the Licensee, the Manufacturer will permit an authorized representative of the Licensor to inspect its activities and premises and take samples of the Licensed Articles.
  - (f) Manufacturer will not use child labor in the manufacturing, packaging or distribution of Licensed Articles. The term "child" refers to a person younger than the age for completing compulsory education, but in no case shall any child younger than 15 years of age be employed in the manufacturing, packaging, or distribution of the Licensed Articles.
  - (g) Manufacturer will provide employees with a safe and healthy workplace in compliance with all applicable laws.
  - (h) Manufacturer will provide Licensee with all information Licensee may request about manufacturing, packaging or distribution facilities for the Licensed Articles.
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- (i) Manufacturer will only employ persons whose presence is voluntary.
- (j) Manufacturer will not use prison labor, or corporal punishment or other forms of mental or physical coercion as a form of discipline of employees.
- (k) Manufacturer will comply with all applicable wage and hour or similar laws, including minimum wage, overtime and maximum work hours.
- (l) Manufacturer will utilize fair employment practices as defined by applicable laws.
- (m) Manufacturer will not discriminate in hiring and employment practices on grounds of race, religion, national origin, political affiliation, sexual preference or gender.
- (n) Manufacturer will comply with all applicable environmental laws.

2. During the term of the License Agreement and for a period of two (2) years thereafter, the Manufacturer will not publish or cause the publication of pictures or representations of the Licensed Articles in any publication or promotional material, advertise the fact that it is or was permitted to manufacture the Licensed Articles or refer to the Licensee or the Customers by name in any publication or promotional material.

3. Upon expiration or early termination of the License Agreement, or upon notification by the Licensor of a breach of this Agreement or the License Agreement by the Licensee, the Manufacturer, the Manufacturer will immediately cease all manufacturing, shipment and sales of the Licensed Articles and discontinue its use of any copyrighted materials associated with the Licensed Articles or other materials displaying the Licensed Property, including but not limited to, packaging, shipping containers and advertisements. The Manufacturer shall dispose of all Licensed Articles and copyrighted materials associated with the Licensed Articles or other materials displaying the Licensed Property in such manner as the Licensor shall instruct.

4. As between the Licensor, the Licensee and the Manufacturer, the Licensor is the owner of the Licensed Property, and all registrations thereof and applications to register the Licensed Property in the Territory as well as in Manufacturer's country; and the Licensor also owns the goodwill attached or which shall become attached to the Licensed Property in connection with the business and goods in relation to which the Licensed Property has been, is and shall be used. Sales by the Manufacturer shall be deemed to have been made by the Licensor for purposes of trademark registration and all uses of the Licensed Property by the Manufacturer shall inure to the benefit of the Licensor. The Manufacturer shall not, at any time, do or permit to be done any act or thing which may in any way adversely affect any rights of the Licensor in and to the Licensed Property or any registrations thereof or which, directly or indirectly, may reduce the value of the Licensed Property or detract from its reputation.

5. At the Licensor's request and expense, the Manufacturer shall execute any documents reasonably required by the Licensor to confirm the Licensor's ownership of all rights

in and to the Licensed Property, any registrations thereof and the respective rights of the Licensor and the Licensee pursuant to the License Agreement.

6. The Manufacturer never shall challenge the Licensor's ownership of, or the validity of, the Licensed Property or any application for registration thereof or any trademark registration thereof, or any rights of the Licensor therein.

7. The Manufacturer understands and acknowledges that no provision set forth here or in the License Agreement shall be deemed to restrict any right of the Licensor to seek recovery of and receive from the Manufacturer, damages including actual, incidental and consequential, and such other legal remedies as the court may deem appropriate for the action or inaction of the Manufacturer which adversely affects the Licensor's rights in the Licensed Property, any registrations thereof or any applications to register the Licensed Property or any variations thereof.

8. Manufacturer acknowledges and agrees that the Licensor is an intended third party beneficiary of this Agreement between the Licensee and the Manufacturer; and the Licensor, acting alone or with the full cooperation of the Licensee, may enforce the requirements set forth in this Agreement to the full extent permitted by law or in equity.

9. This Agreement shall be construed and interpreted in accordance with the laws of the State of South Carolina, United States of America, applicable to agreements made and to be performed in said state, except that the federal laws of the United States of America shall apply with respect to disputes involving Licensor's rights in the Licensed Property. Notwithstanding anything to the contrary herein, Licensed Property Disputes shall be brought and determined only in the federal courts in the United States of America, and each party hereto consents to the jurisdiction of such courts with respect to all Licensed Property Disputes. With respect to all other disputes under this Agreement, the parties consent to the jurisdiction of the courts of South Carolina.

10. In any judicial proceeding between the parties hereto regarding the terms or performance of this Agreement, including but not limited to any action to collect money owed pursuant to this Agreement, the prevailing party shall be entitled to receive its costs and expenses incurred in connection with such proceeding, including reasonable attorneys' fees.

11. This Agreement contains the entire understanding and agreement between the parties hereto with respect to the subject matter hereof, supersedes all prior oral or written understandings and agreements relating thereto and may not be modified, discharged or terminated, nor may any of the provisions hereof be waived, except by written agreement signed by the parties hereto.

12. No waiver by either party, whether express or implied, of any provision of this Agreement, or of any breach or default thereof, shall constitute a continuing waiver of such provision or of any other provision of this Agreement.

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**LICENSEE:**

SIGNATURE EYEWEAR, INC.

By: \_\_\_\_\_

Title: \_\_\_\_\_

**MANUFACTURER:**

\_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

## EXHIBIT 1

### IMPLEMENTATION SCHEDULE

License Effective Date:	January 1, 2010
Initial Term:	December 31, 2011
Extension Term:	December 31, 2014
Initial Annual Sales Plan Due:	January 15, 2010
Samples of Licensed Articles for Approval Due:	_____
Product Approval Form:	_____
Royalty Payment and Quarterly Report Due:	April 30
	July 30
	October 30
	January 30

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EXHIBIT 2

LAURA ASHLEY, INC.

**SAMPLE OF A MARKETING APPROVAL FORM**

Licensee:		
Date:	Program Name:	Ref Name:
Product Description:		
Approval request for:		
<input type="checkbox"/> <b>Label/Packaging</b> Product Launch Date:		
<input type="checkbox"/> <b>Advertising/Collateral</b> Publication Date: Media (i.e. magazine ad, flyer, etc.)		
Markets:		
Proposed Colours:		
Comments:		
<hr/> <b>LICENSOR: LAURA ASHLEY INC.</b>		
NAME :		DATE:
<b>PLEASE COMPLETE, SIGN AND DATE AS INDICATED BELOW:</b>		
LICENSEE: NAME :		DATE:



### EXHIBIT 3

Laura Ashley, Inc./Signature Eyewear, Inc.

#### Territory

Argentina	France	Poland
Aruba	Germany	Portugal
Austria	Greece	Russia
Bahamas	Guatemala	South Africa
Barbados	Hungary	Spain
Belgium	India	Sweden
Bolivia	Indonesia	Switzerland
Brazil	Ireland	Thailand
Canada	Israel	Turkey
Cayman Islands	Italy	United Kingdom
Chile	Luxembourg	United States
Colombia	Malaysia	Venezuela
Costa Rica	Mexico	Virgin Islands (U.S. and British)
Denmark	Netherlands	
Dominican Republic	Norway	
Ecuador	Panama	
Egypt	Peru	
El Salvador	Philippines	
Finland		

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**Certification Pursuant to SEC Rule 13a-14(a)/15d-14(a)**

I, Michael Prince, certify that:

1. I have reviewed this Form 10-Q of Signature Eyewear, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 5, 2010

/s/ Michael Prince

Name: Michael Prince

Title: Chief Executive Officer and Chief Financial Officer

CERTIFICATION PURSUANT TO  
18 U.S.C. § 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Signature Eyewear, Inc. (the "Company") on Form 10-Q for the quarter ended January 31, 2010, as filed with the Securities and Exchange Commission (the "Report"), I, Michael Prince, Chief Executive Officer and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Michael Prince  
Chief Executive Officer  
Chief Financial Officer  
March 5, 2010

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