# SECURITIES AND EXCHANGE COMMISSION

# FORM 8-K

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# **FILER**

# **CUNNINGHAM GRAPHICS INTERNATIONAL INC**

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# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

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FORM 8-K

#### CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
January 13, 1999

CUNNINGHAM GRAPHICS INTERNATIONAL, INC. (Exact name of Registrant as specified in Charter)

New Jersey
(State or Other Jurisdiction
of Incorporation)

0-24021 (Commission File Number) 22-3561164
(IRS Employer
Identification No.)

629 Grove Street, Jersey City, New Jersey (Address of principal executive office)

07310 (Zip Code)

Registrant's telephone number including area code: (201) 217-1990

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(Former name or Former Address, if Changed Since Last Report)

#### Item 2. Acquisition or Disposition of Assets

Pursuant to a stock purchase agreement dated as of January 13, 1999 (the "Agreement") among Evan Lam Hok Ling, Timothy Tung Hok Ki (collectively, the "Sellers"), Cunningham Graphics International, Inc., a New Jersey corporation (the "Company"), and Cunningham Graphics International, S.A., a British Virgin Island corporation ("CGISA"), the Company, through its wholly-owned subsidiary, CGISA, acquired all of the issued and outstanding capital stock of Workable Company Limited, a Hong Kong corporation ("Workable"). In addition, the Company acquired from the Sellers the 60% of the outstanding capital stock of Plainduty

Limited, a Hong Kong corporation, which was not already held by Workable. Workable also has a subsidiary in Singapore.

The purchase price of the acquisition was \$12.3 million, which was paid as follows: (i) the issuance of 398,216 shares of the Company's common stock, no par value per share ("Common Stock"), at a price of \$15.52 per share and (ii) a cash payment in the amount of \$6.2 million. In addition, the Company assumed \$0.7 million of indebtedness. The Company utilized proceeds from its initial public offering of Common Stock to fund the cash portion of the purchase price. Pursuant to the Agreement, the Company may be required to pay to the Sellers up to an additional \$3.8 million, depending upon the earnings of Workable during the years 1999, 2000 and 2001.

Prior to the acquisition, Workable, a commercial printer of time sensitive research reports in Hong Kong and Singapore, had been the Company's strategic partner in Asia for more than two years. The Company intends to have Workable continue its operations in the manner conducted prior to the acquisition.

In connection with the Agreement, Workable entered into Services Agreements dated as of January 13, 1999 with each of its principals, Evan Lam Hok Ling and Timothy Tung Hok Ki.

A copy of the press release is attached hereto as Exhibit 99.

This press release may contain forward-looking statements, which involve known and unknown risks, uncertainties or other factors that could cause actual results to materially differ from the results, performance or other expectations implied by these forward-looking statement. Factors which could cause or contribute to such differences include, but are not limited to, continued demand for its services, the availability of raw materials, the impact of competitive services and pricing, risks in technology development, changing economic conditions and other risk factors detailed in the Company's filings with the Securities and Exchange Commission.

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### Item 7. Financial Statements, Pro Forma Financial Information and Exhibits

(a) Financial Statements of Businesses Acquired

Audited financial statements of the acquired businesses for the year ending March 31, 1998, and for the nine months ending December 31, 1998 and additional financial information required under Rule 3-14 of Regulation S-X are not included in this report and will be filed by amendment.

(b) Pro Forma Financial Information

Pro forma financial information for the Company after giving effect to the acquisitions of Workable and Plainduty is not included in this report and will be filed by amendment.

# (c) Exhibits

Exhibit No.	Description
10.18	Agreement for the sale and purchase of the entire issued share capital of Workable Company Limited and 60% of the issued share capital of Plainduty Limited dated as of January 13, 1999 by and among Lam Hok Ling, Tung Hok Ki, Hacienda Resources Limited, Cunningham Graphics International, Inc., and Cunningham Graphics International, S.A.
10.19	Service Agreement dated as of January 13, 1999 between Workable Company Limited and Evan Lam.
10.20	Service Agreement dated as of January 13, 1999 between Workable Company Limited and Timothy Tung.
10.21	Tenancy Agreement dated as of January 13, 1999 between Workable Company Limited and Many Best Development Limited.
10.22	Tenancy Agreement dated as of January 13, 1999 between Workable Company Limited and Splendour Chief Development Limited.
99	Press release of Cunningham Graphics International, Inc. dated January 13, 1999 with respect to the completion of the acquisition of Workable Company Limited of Hong Kong.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Cunningham Graphics International, Inc.

Dated: January 25, 1999

By: /s/ Michael R. Cunningham

-----

Name: Michael R. Cunningham

Title: President and Chief Executive Officer

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#### Dated January 1999

LAM HOK LING
and
TUNG HOK KI
and
HACIENDA RESOURCES LIMITED

and

	CUNNINGHAM	GRAPHICS	INTERNATIO	NAL,	S.A.
		ar	nd		
(	CUNNINGHAM	GRAPHICS	INTERNATIO	NAL,	INC
		AGREI	EMENT		
	for th	ne sale ar	nd purchase	of	
	of the ent	ire issue	ed share ca	pital	l of
	Workable	Company I	Limited and	1 60%	of
the			al of Plain		

\_\_\_\_\_

Cameron McKenna
5th Floor
Tower One Lippo Centre
89 Queensway
Hong Kong
T +852 2846 9100
F +852 2845 3575
Ref: JAO/GMC/NKT/02485.0001

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THE ACCUMENTS 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
THIS AGREEMENT is made the day of January 1999

THIS AGREEMENT is made the \_\_\_\_ day of January 1999 BETWEEN:

(1) LAM HOK LING of Flat A, 20th Floor, Block 2, Eden Garden, 9-11 Lok Fung Path, Shatin, New Territories, Hong Kong and TUNG HOK KI of 24H, Han Kung Mansion, Taikoo Shing, Hong Kong (the "Sellers");

- (2) HACIENDA RESOURCES LIMITED, a company incorporated in the British Virgin Islands whose registered office is at Commerce Chambers, Road Town, Tortola, British Virgin Islands (the "Allottee");
- (3) CUNNINGHAM GRAPHICS INTERNATIONAL, S.A., a company incorporated in the British Virgin Islands whose registered office is at PO Box 3340, Road Town, Tortola, British Virgin Islands (the "Purchaser"); and
- (4) CUNNINGHAM GRAPHICS INTERNATIONAL, INC., a company incorporated in New Jersey whose executive offices are located at 629 Grove Street, Jersey City, New Jersey 07310, the United States of America ("CGII").

#### RECITALS

- (A) Details of Workable Company Limited and Plainduty Limited are set out in Part 1 of Schedule 2 (Details of the Companies).
- (B) The Sellers have agreed to sell the Shares to the Purchaser and the Purchaser has agreed to purchase the Shares on and subject to the terms and conditions of this Agreement.

#### NOW IT IS AGREED as follows:

1. Definitions and Interpretation

In this Agreement:

#### 1.1 Defined terms:

"Accounts" means the audited financial statements of each of the Companies in respect of the Financial Period prepared by the Sellers' Accountants as at the Balance Sheet Date on a SSAP basis (comprising in each case a balance sheet, profit and loss account, notes, auditors' and directors' reports, a statement of the source and application of funds or a cashflow statement) and the Closing Balance Sheet. Copies of the Accounts have been initialled by or on behalf of the Sellers for the purpose of identification as Exhibit A annexed to this Agreement;

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"Affiliate" means in relation to any body corporate (i) its holding company; or (ii) any subsidiary (within the meaning of section 2 of the Ordinance) of such body corporate or of its holding company;

"Agreement" means this Agreement, including the Recitals and Schedules, but not the Tax Deed;

"Allottee" means the Party identified above as the allottee of the Fixed Consideration Shares, being a company wholly owned and controlled by the Sellers;

"Allotment Price" means the price per every CGII Stock at which the Fixed Consideration Shares are to be allotted pursuant to this Agreement, being the average of the daily closing market price of the CGII Stock on the Nasdaq National Market System over a period of 45 consecutive trading days (both dates inclusive) ending on the third business day preceding Completion;

"Associated Company" means a company in which any Group Company holds shares conferring the right to exercise 20 per cent or more of the votes which could (in normal circumstances and disregarding any exceptional or temporary suspension of any voting rights) be cast on a

poll at a general meeting of such company and which is not a subsidiary of any Group Company;

"Balance Sheet Date" means 30 November 1998;

"Business" means collectively the businesses of the Group at the date of this Agreement;

"Business Day" means a day (other than a Saturday or Sunday) when banks are open for business in Hong Kong;

"Cash Payment" means the cash payment as referred to in sub-clause 3.2.2 (Satisfaction of Fixed Consideration);

"CGII Stock" means the common stock of CGII without par value;

"Closing Balance Sheet" means the proforma consolidated balance sheet of the Companies on the basis that Plainduty is a wholly owned subsidiary of Workable HK as at the Balance Sheet Date;

"Commercial Information" means all information (including Know How but not limited to matters which are confidential) at any time belonging to, or

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under the control of, any Group Company which has at any time been used or intended to be used for the purpose of the Business (or any aspect of it);

"Companies" means (subject to sub-clause 1.12) Workable HK and Plainduty the respective particulars of which are set out in Part 1 of Schedule 2 (Details of the Companies) and "Company" means any one of them;

"Competent Authority" means (i) any person (whether autonomous or not) having legal and/or regulatory authority; (ii) any court of law or tribunal in any jurisdiction; and/or (iii) any Taxation Authority; "Completion" means completion of the sale and purchase of the Shares pursuant to this Agreement;

"Completion Balance Sheet" means the accounts referred to in clause 7 (Completion Balance Sheet) prepared in accordance with Schedule 6 (Basis for preparation of the Completion Balance Sheet);

"Completion Date" means the date of Completion;

"Conditions" means collectively the conditions to Completion set out in sub-clause 4.1 (Conditions to Completion);

"Connected Person" means a person connected with any Group Company by reason of any of the Sellers being a director, chief executive or substantial shareholder (who has at least 10% of the voting power at any general meeting);

"Copyright" is as defined in paragraph 17.1 of Part 1 of Schedule 7 (Intellectual Property);

"CSFB Debt" means the debt in the amount of HK\$313,320 (being the label printing service charges for Credit Suisse First Boston) owed to the Companies which has not been taken into account in the calculation of the Fixed Consideration in sub-clause 3.1 (Fixed Consideration);

"Disclosed" means accurately and fairly disclosed by the Disclosure

Documents and by the general disclosures specifically referred to in paragraphs 1, 2, 3 and 4 of the Disclosure Letter (and "Disclosure" shall be construed accordingly);

"Disclosure Documents" means the Disclosure Letter and the two identical bundles of documents collated by or on behalf of the Sellers, the outside covers of each of which have been signed for identification by or on behalf of the Sellers and the Purchaser;

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"Disclosure Letter" means the letter described as such, dated as of the date of this Agreement and addressed by the Sellers to the Purchaser;

"Earn-out Consideration" means the earn-out consideration payable for the Shares pursuant to sub-clause 3.6 (Earn-out Consideration);

"Employment Ordinance" means the Employment Ordinance (Cap 57 of the Laws of Hong Kong);

"Encumbrance" means any interest or equity of any person (including any right to acquire, option or right of pre-emption or conversion) or any mortgage, charge, pledge, lien, assignment, hypothecation, security interest, title retention or any other security agreement or arrangement, or any agreement to create any of the above;

"Environment" and "Environment Laws" are as defined in paragraph 8.1 of Part 1 of Schedule 7 (Environment);

"Escrow Agreement" means the escrow agreement to be entered into between the Escrow Agent, the Sellers, the Purchaser, CGII and the Allottee in the agreed form;

"Escrow Agent" means Gibbons, Del Deo, Dolan, Griffinger & Vecchione of One Riverfront Plaza, Newark, New Jersey, USA;

"Far East Pacific Region" includes New Zealand, India, Pakistan, Nepal, Bhutan, Bangladesh, Laos, Vietnam, Cambodia, Brunei, Sri Lanka, Myanmar, Brazil, Colombia, Argentina, Venezuela, Ecuador, Peru, Chile, Paraguay;

"Financial Period" means a period of eight months ended 30 November 1998:

"Financial Year" means a financial year within the meaning of section 2 of the Ordinance;

"Fixed Consideration" means the fixed consideration payable for the Shares pursuant to sub-clause 3.1 (Fixed Consolidation);

"Fixed Consideration Shares" means the CGII Stock to be allotted and issued credited as fully paid pursuant to sub-clause 3.2 (Satisfaction of Fixed Consolidation);

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"Funded Debts" include banks loans and hire purchase liabilities of the Companies in the aggregate amount as at the Completion Date as evidenced by such documents accepted by the Purchaser as proof "Group" means collectively the Companies and the Subsidiary and "Group Company" means any one of them;

"Hardware" is as defined in paragraph 18.1 of Part 1 of Schedule 7 (Information Technology);

"Harm" and "Hazardous Matter" are as defined in paragraph 8.1 of Part 1 of Schedule 7 (Environment);

"HKSE" means The Stock Exchange of Hong Kong Limited;

"HK\$" means Hong Kong dollars;

"holding company" means a holding company within the meaning of section 2 of the Ordinance;

"Hong Kong" means The Hong Kong Special Administrative Region of The People's Republic of China; "HK Leases" means in relation to any HK Property, the lease under which such property is (or is to be) held by Workable HK, the particulars of which are set out in Part 1 of Schedule 3 (Properties and Leases);

"HK Properties" means the properties of which short particulars are set out in Part 1 of Schedule 3 (Properties and Leases) and the expression "HK Property" shall mean, where the context so admits, any one or more of any part of such properties;

"Intellectual Property", "Intellectual Property Agreements" and "IP Materials" are as defined in paragraph 17.1 of Part 1 of Schedule 7 (Intellectual Property);

"IT Contracts", "IT Services" and "IT Systems" are as defined in paragraph 18.1 of Part 1 of Schedule 7 (Intellectual Property);

"Know How" is as defined in paragraph 17.1 of Part 1 of Schedule 7 (Intellectual Property);

"Loans" means a fixed sum of HK\$29,002,000, being an amount equal to the aggregate of the principal amounts of the loans advanced by the Companies to their respective shareholders and of the intercompany loans owed to either

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Workable HK or Plainduty which have been extinguished on or before 30 November 1998 as shown in the Accounts;

"Leases" means collectively the HK Leases and the Singapore Lease;

"Litigation" means any actual or prospective proceedings, whether judicial, administrative, tribunal, arbitral, criminal or similar and whether or not subject or intended to be subject to alternative dispute resolution techniques;

"Losses and Expenses" means actions, proceedings, losses, damages, liabilities, claims, demands, costs and expenses including fines, penalties, legal and other professional fees;

"Nasdaq" means the National Association of Securities Dealers Automatic Quotation;

"Net Assets" means in relation to the Companies, the consolidated

assets less the consolidated  $\,$  liabilities as set out in the Completion Balance Sheet;

- "Other Property" is as defined in paragraph 8.1 of Part 1 of Schedule 7 (Environment);
- "Ordinance" means the Companies Ordinance (Cap 32 of the Laws of Hong Kong);
- "Parties" means the Purchaser, the Allottee, the Sellers and CGII (and "Party" shall be construed accordingly);
- "Patent Rights" is as defined in paragraph 17.1 of Part 1 of Schedule 7 (Intellectual Property);
- "Plainduty" means Plainduty Limited the particulars of which are set out in Part 1 of Schedule 2 (Details of the Companies);
- "Plainduty Shares" means 60,000 fully paid issued ordinary shares of HK\$1 each in the capital of Plainduty;
- "Proceedings" means any proceeding, suit or action (including arbitration) arising out of or in connection with this Agreement;
- "Product" is as defined in paragraph 13.1 of Part 1 of Schedule 7 (Trading);

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- "Properties" means collectively the HK Properties and the Singapore Property and the expression "Property" shall mean, where the context so admits, any one or more or any part of such properties;
- "Purchaser" means the Party identified above as the purchaser of the Shares being a wholly-owned subsidiary of CGII;
- "Purchaser's Accountants" means Ernst & Young of 15th Floor Hutchison House, 10 Harcourt Road, Central, Hong Kong;
- "Purchaser's Solicitors" means Cameron McKenna of 5th Floor, Tower One Lippo Centre, 89 Queensway, Hong Kong;
- "Registered Intellectual Property", "Relevant Action" and "Relevant IP" are as defined in paragraph 17.1 of Part 1 of Schedule 7 (Intellectual Property);
- "Regulatory Requirements" means any applicable requirement of law or the Competent Authority;
- "Retained Cash Payment" means the amount of the Cash Payment to be paid into the Retention Account pursuant to sub-clause 8.1 (Retained Shares and Retained Cash Payment);
- "Retained Shares" means such number of the Fixed Consideration Shares to be delivered to the Escrow Agent pursuant to sub-clause 8.1 (Retained Shares and Retained Cash Payment);
- "Retention" means the retention of the Retained Cash Payment and the Retained Shares pursuant to clause 8 (The Retention);
- "Retention Account" means the interest-bearing deposit account in the joint names of the Purchaser and the Sellers into which the Retained Cash Payment shall be deposited, such account to be opened and

operated by the Escrow Agent in accordance with the Escrow Agreement;

"Retention Balance" means the credit balance for the time being of the Retention Account and the number of the Retained Shares for the time being;

"Retention Consideration" means the retention of part of the Fixed Consideration pursuant to sub-clause 8.1 (Retained Shares and Retained Cash Payment);

"Retirement Scheme" means agreements or arrangements (whether legally enforceable or not) for the payment of any pensions, allowances, lump sums

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or other like benefits on retirement or on death or during periods of sickness or disablement for the benefit of any present or former director, officer or employee of any Group Company or for the benefit of the dependants of any such persons;

"S\$" means Singapore dollars;

"Securities Act" means the United States of America Securities Act of 1933 (as amended);

"Sellers" means the Parties identified as Sellers in Schedule 1 (Details of the Sellers);

"Sellers' Accountants" means PricewaterhouseCoopers of 20th Floor, Prince's Building, Central, Hong Kong;

"Service Agreements" means the service agreements to be entered into between each of the Sellers and the Company in the agreed form;

"Singapore Lease" means the lease under which the Singapore Property is held by the Subsidiary, the particulars of which are set out in Part 2 of Schedule 3 (Properties and Leases);

"Singapore Property" means the property of which short particulars are set out in Part 2 of Schedule 3 (Properties and Leases);

"Sellers' Solicitors" means the solicitors acting for the Sellers and the Allottee, So Keung Yip & Sin of 17th Floor, Standard Chartered Bank Building, 4 Des Voeux Road Central, Hong Kong;

"Software" is as defined in paragraph 17.1 of Part 1 of Schedule 7 (Intellectual Property);

"Shares" means the Workable Shares and the Plainduty Shares;

"SSAP" means a statement of standard accounting practice or financial reporting standard in force at the date of this Agreement as issued by the Hong Kong Society of Accountants;

"subsidiary" means a subsidiary within the meaning of section 2 of the Ordinance;

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(Singapore) Pte Ltd the particulars of which are set out in Part 2 of Schedule 2 (Details of the Subsidiary);

"Taxation" or "Tax" means:

- (a) all forms of taxation including any charge, tax, duty, levy, impost, withholding or liability wherever chargeable imposed for support of national, state, federal, municipal or local government or any other person and whether of the Hong Kong or any other jurisdiction; and
- (b) any penalty, fine, surcharge, interest, charges or costs payable in connection with any taxation within (a) above;

"Taxation Authority" means the Hong Kong Inland Revenue Department and any other governmental or other authority whatsoever competent to impose any Taxation, whether in Hong Kong or elsewhere;

"Taxation Statute" means any directive, statute, enactment, law or regulation or similar measure, wheresoever enacted or issued, coming into force or entered into providing for or imposing any Taxation and shall include orders, regulations, instruments, bye-laws or other subordinate legislation made under the relevant statute or statutory provision and any such measure which amends, extends, consolidates or replaces, or which has been amended, extended, consolidated or replaced by, any such measure;

"Tax Deed" means the deed in the agreed form containing certain taxation covenants and indemnities between the Sellers and the Purchaser;

"Tax Warranties" means the warranties set out in Part 2 of Schedule 7 (Taxation Warranties);

"Trade Marks" is as defined in paragraph 17.1 of Part 1 of Schedule 7 (Intellectual Property);

"Trade Union" is as defined in section 2 of the Trade Unions Ordinance (Cap 332 of the Laws of Hong Kong);

"Transfer Properties" means Unit 1 of 2nd Floor, Units 1 & 2 of 14th Floor, Units 1 & 2 of 17th Floor and carpark no.18 of Tak King Industrial Building, 27 Lee Chung Street, Chai Wan, Hong Kong;

"Unregistered Intellectual Property" is as defined in paragraph 17.1 of Part 1 of Schedule 7 (Intellectual Property);

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"US\$" means US dollars;

"Warranties" means the warranties (including the Tax Warranties) set out in Schedule 7 (Warranties);

"Workable HK" means Workable Company Limited the particulars of which are set out in Part 1 of Schedule 2 (Details of the Companies); and

"Workable Shares" means the 99,000 fully paid issued ordinary shares of HK\$1 each in the capital of Workable HK.

1.2 Reference to any document as being "in the agreed form" means that it is in the form agreed between the Sellers and the Purchaser and signed for the purposes of identification by or on behalf of the Sellers and

the Purchaser.

- Where any statement is qualified as being limited by any person's knowledge (for example, by using expressions such as "so far as he is aware"), the statement shall be deemed to be given to the best of his knowledge, information and belief after making due and careful enquiries. The knowledge, information and belief of any one of the Sellers shall in all cases be imputed to the other Seller.
- 1.4 The table of contents and headings and sub-headings are for convenience only and shall not affect the construction of this Agreement.
- Unless the context otherwise requires, words denoting the singular shall include the plural and vice versa and references to any gender shall include all other genders. References to any person (which for the purposes of this Agreement shall include bodies corporate, unincorporated associations, partnerships, governments, governmental agencies and departments, statutory bodies or other entities, in each case whether or not having a separate legal personality) shall include the person's successors.
- 1.6 The words "other", "include" and "including" do not connote limitation in any way.
- 1.7 References to Recitals, Schedules, clauses and sub-clauses are to (respectively) recitals to, schedules to, and clauses and sub-clauses of, this Agreement (unless otherwise specified) and references within a Schedule to paragraphs are to paragraphs of that Schedule (unless otherwise specified).
- 1.8 References in this Agreement to any statutory provision or other legislation include a reference to that statutory provision as amended, extended,

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consolidated or replaced from time to time (whether before or after the date of this Agreement) and include any order, regulation, instrument or other subordinate legislation made under the relevant statutory provision.

- 1.9 Words and expressions defined in the Tax Deed shall (to the extent they are not inconsistent with this Agreement) bear the same meanings in this Agreement.
- 1.10 References to any Hong Kong legal term for any action, remedy, method of judicial proceeding, legal document, legal status, court, organisation, body, official or any legal concept, state of affairs or thing shall in respect of any jurisdiction other than Hong Kong be deemed to include that which most nearly approximates in that jurisdiction to the Hong Kong legal term.
- 1.11 Any reference to "writing" or "written" includes faxes, electronic mail and any legible reproduction of words delivered in permanent and tangible form.
- References in Schedule 7 (Warranties) to (i) the Companies shall be read as including a corresponding reference to each Group Company and (ii) the Accounts are to those of the Companies or the Subsidiary, as the case may be. Where any expression defined in Schedule 7 (Warranties) refers to the Companies, it shall for all purposes be read as including a corresponding reference to each Group Company even where it is used elsewhere in this Agreement.

- Unless specified otherwise, any amount payable in this Agreement by the Purchaser to the Sellers shall be paid in Hong Kong dollars and to the extent that such amount must in whole or in part be paid in any other currency in order to give due effect to this Agreement, it shall be deemed for that purpose to have been converted into the relevant currency immediately before the close of business on the date of this Agreement (or, if that is not a Business Day, the Business Day immediately before it). Subject to any applicable legal requirements governing conversions into that currency, the rate of exchange shall be the spot rate for the conversion of Hong Kong dollars into that currency of The Hongkong and Shanghai Banking Corporation Limited at the time of the deemed conversion.
- 1.14 References to times of the day are (unless otherwise expressly provided) to Hong Kong time and references to a day are to a period of 24 hours running from midnight.
- 2. Sale and purchase
- 2.1 Sale as beneficial owners

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Subject to the terms of this Agreement, each Seller shall, as beneficial owner, sell to the Purchaser those numbers of the Workable Shares and the Plainduty Shares as are set opposite that Seller's name in column 3 of Schedule 1 (Details of the Sellers) (together with all rights attaching to them at the date of this Agreement and all additional rights (if any) attaching to them at Completion); and the Purchaser shall purchase the Shares accordingly.

2.2 Dividends and distributions

The Purchaser shall be entitled to receive all dividends and distributions (whether of income or capital) declared, paid or made by any Group Company on or after the date of this Agreement.

2.3 Sale of all Shares

Without prejudice to sub-clause 6.2 (Sellers' failure to comply), the Purchaser shall not be obliged to complete the purchase of any of the Shares unless the purchase of all the Shares is completed simultaneously.

2.4 Waivers of pre-emption

Each of the Sellers waives all rights of pre-emption or similar rights over any of the Shares conferred on him either by the articles of association of the relevant Company or in any other way.

- Consideration
- 3.1 Fixed Consideration

Subject to adjustment as provided in sub-clause 7.2 (Adjustment of Fixed Consideration), the Shares shall be sold for the sum to be calculated as follows:

(4.3 x Annualised Adjusted EBITDA) - Deductions

Where:

Earnings before interest, taxes, depreciation and amortisation of the Companies for the Financial Period as shown in the Accounts.

Adjusted EBITDA=

EBITDA adjusted as follows:

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- (i) adding the rental expenses incurred in the Financial Period in respect of Unit 1, 1st Floor, Tak King Industrial Building, 27 Lee Chung Street, Chai Wan, Hong Kong and the car park No.4, as shown in the Accounts;
- (ii) adding the rental expenses incurred in the Financial Period in respect of the 6th Floor property located at Tak King Industrial Building, 27 Lee Chung Street, Chai Wan, Hong Kong leased from a third party, as shown in the Accounts;
- (iii) adding depreciation and amortisation as shown in the Accounts;
- (iv) adding interest expenses as shown in the Accounts;
- (v) adding non-recurring expenditures as shown in Exhibit B annexed to this Agreement; and
- (vi) less the amount of fair market value
   rent in respect of the HK Properties
   occupied by the Companies (totalling
   28,600 square feet).

Annualised Adjusted EBITDA= Adjusted EBITDA / 8 x 12

Deductions=

Together:

- (a) the Funded Debts; and
- (b) the Loans

Provided that if the Companies shall recover any amount in respect of the CSFB Debt, then the Purchaser shall pay to the Sellers in the proportions set opposite their respective names in column 3 of Schedule 1 (Details of the Sellers) the amount so collected multiplied by 4.3. The calculation of the Fixed Consideration is shown in Exhibit C annexed to this Agreement.

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#### 3.2 Satisfaction of Fixed Consideration

Subject to sub-clause 3.3 (Alternative cash payment), the Fixed Consideration for the sale and purchase of the Shares shall be satisfied by:

- 3.2.1 the allotment and issue, credited as fully paid up, by CGII to the Allottee of so much of the Fixed Consideration Shares having a value based on the Allotment Price, as shall be the equivalent of 50% of the Fixed Consideration (with the resulting number being rounded down to the nearest whole share); and
- 3.2.2 the Cash Payment by the Purchaser to the Sellers representing the balance of the Fixed Consideration in the proportions set opposite their respective names in column 4 of Schedule 1 (Details of the Sellers).

#### 3.3 Alternative cash payment

Notwithstanding sub-clause 3.2 (Satisfaction of Fixed Consideration) if the Allotment Price shall be less than US\$13 per CGII Stock then instead of issuing the Fixed Consideration Shares, the Purchaser may increase the Cash Payment to reflect the difference between the Allotment Price and US\$13 per CGII Stock to satisfy that relevant part of the Fixed Consideration and the number of Fixed Consideration Shares to be issued to the Allottee shall be calculated to be equivalent to 50% of the Fixed Consideration divided by a price of US\$13 per CGII Stock and the additional Cash Payment shall be calculated as follows:

50% of the Fixed Consideration - (Allotment Price x number of CGII Stock issued)

Furthermore, notwithstanding sub-clause 3.2 (Satisfaction of Fixed Consideration), if the Allotment Price exceeds US\$17 per CGII Stock then the Purchaser may reduce the amount of the Cash Payment to reflect the difference between the Allotment Price and US\$17 per CGII Stock and the relevant part of the Fixed Consideration shall be deemed to have been satisfied and the number of Fixed Consideration Shares to be issued to the Allottee shall be calculated as equivalent to 50% of the Fixed Consideration divided by a price of US\$17 per CGII Stock and the amount of Cash Payment shall be reduced by an amount calculated as follows: (Allotment Price x number of CGII Stock issued) - 50% of the Fixed Consideration

3.4 Ranking of the Fixed Consideration Shares

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All the Fixed Consideration Shares shall rank pari passu in all respects with the existing CGII Stock together with all rights now or hereafter attaching or accruing to them including all rights to any dividends or other distribution declared, paid or made in respect of them by reference to a record date falling after Completion, but shall not rank for any dividend or rights declared, paid or granted by reference to a record date falling before Completion.

#### 3.5 Reduction in consideration

Any payment made by the Sellers in respect of a breach of any of the Warranties or under the Tax Deed, or any other payment made by them pursuant to this Agreement, shall (and shall be deemed to) reduce the price paid for the Shares under this Agreement by a matching amount.

3.6 Earn-out Consideration

In addition to the Fixed Consideration, the Purchaser and CGII shall

jointly and severally pay to the Sellers the Earn-out Consideration in the maximum amount of US\$ 3,747,058 subject to the meeting by the Group of certain earnings after tax targets. The Earn-out Consideration shall be payable in US\$ in three equal instalments (each an "Earn-out Instalment") at such time and subject to the meeting of such targets by the Group as specified as follows:

# <TABLE> <CAPTION>

Earn-out Instalment	Earnings after tax targets*	Time of Payment
<pre><s> First Instalment</s></pre>	 <c> НК\$18,900,000</c>	<c> Within 30 days from the date</c>
	after tax earnings for the year ending 31 December 1999	of the proforma consolidated audited accounts of the Companies for the fiscal year ending 31 December 1999
Second Instalment	HK\$19,845,000 after tax earnings for the year ending 31 December 2000	Within 30 days from the date of the proforma consolidated audited accounts of the Companies for the fiscal year ending 31 December 2000
Third Instalment	HK\$20,837,000 after tax earnings for the year ending 31 December 2001	Within 30 days from the date of the proforma consolidated audited accounts of the Companies for the fiscal year ending 31 December 2001

</TABLE>

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\*As shown in the proforma consolidated audited accounts for the Companies for the relevant fiscal year.

- 3.7 Payment of the Earn-out Consideration A particular Earn-out Consideration shall only be payable in the following circumstances:-
  - 3.7.1 if the Group matches or exceeds the after tax earnings target in respect of any particular instalment as set out in sub-clause 3.6 (Earn-out Consideration) above, then 100% of that instalment will be paid; or
  - 3.7.2 if the Group does not fall within sub-clause 3.7.1 above, but otherwise matches or exceeds 90% of the after tax earnings target in respect of any particular instalment as set out in sub-clause 3.6 (Earn-out Consideration) above, then 50% of that instalment will be paid.

Except as provided in sub-clauses 3.7.1 and 3.7.2 above, no pro-rata payment will be made of any Earn-out Instalment. Any amount earned in excess of the targets in sub-clause 3.6 (Earn-out Consideration) above cannot be carried over to the next fiscal year for the purpose of determining whether Earn-out Consideration for that later year is payable. The Purchaser shall pay to the Sellers so much of the Earn-out Instalment which is payable pursuant to the above in the proportions set opposite their respective names in column 4 of Schedule 1 (Details of the Sellers).

3.8 Interest on the Earn-out Consideration

To the extent that any Earn-out Instalment becomes payable and is actually paid by the Purchaser to the Sellers, the amount of such Earn-out Instalment shall be increased to include an amount equal to

interest on the principal sum of such Earn-out Instalment as from completion of this transaction to the payment of such Earn-out Instalment calculated at the following respective interest rates:-

Earn-out Instalment	Interest rate per annum		
First Instalment	6.5%		
Second Instalment	6.75%		
Third Instalment	7%		

#### 3.9 The Securities Act

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Each of the Sellers and the Allottee hereby acknowledge and agree that the Fixed Consideration Shares to be acquired by the Sellers and allotted to the Allottee will not have been registered under the Securities Act and each Seller and/or the Allottee may be considered an "affiliate" of CGII for the purposes of the Securities Act and the rules and regulations thereunder. Each of the Sellers and the Allottee further agree to deliver at Completion a certificate containing the representations and warranties set forth in Schedule 10. The Allottee further undertakes and agrees to comply with and observe the Securities Act and the rules and regulations thereunder.

#### 4. Conditions

#### 4.1 Conditions to Completion

Completion is subject to and conditional on fulfilment of the conditions set out in this sub-clause, subject in each case to waiver in accordance with sub-clause 4.2 (Waiver of Conditions).

#### Restructuring

The following pre-sale restructuring steps being taken and completed by the Sellers to the satisfaction of the Purchaser:

- (a) the transfer by the Companies of the Transfer Properties to Splendour Chief Development Limited with a sale price equivalent to the net book value of the respective properties and on terms satisfactory to the Purchaser;
- (b) discharge or release of the respective mortgage or charge over the Transfer Properties and full repayment of indebtedness thereunder;
- (c) the entering into of the HK Leases by Workable HK as tenant with the respective landlords;
- (d) the transfer by the Sellers of all of the issued shares in Workable Singapore to Workable HK such that Workable Singapore has become a wholly owned subsidiary of Workable HK.

# 4.2 Waiver of Conditions

The Purchaser shall be entitled by notice in writing given to the Sellers to waive (to such extent as it may think fit) compliance with the Conditions stated in sub-clause 4.1 (Conditions to Completion).

4.3 Time limit for satisfaction of Conditions

Where fulfilment of any Condition requires a Party's active involvement or assistance, or where a Party is capable of preventing its fulfilment, that Party shall use all reasonable endeavours to procure that the Condition is fulfilled as soon as possible upon exchange of this agreement and in any event on or before 1st March 1999. The Seller shall, as soon as it comes to the attention of any of them, disclose to the Purchaser in writing anything which will or may prevent any of the Conditions from being fulfilled in that time.

5. Conduct of Business pending Completion

Each of the Sellers undertakes to the Purchaser that in the period between the date of this Agreement and the Completion Date (both dates inclusive):

- the Business will be carried on in the normal course and with a view to profit in consultation with the Purchaser and (if the Purchaser wishes) the Purchaser's representatives shall be permitted at all times to participate in the running of the Business;
- 5.2 he will use his best endeavours to preserve and retain the goodwill of the Business and existing relationships with customers and suppliers;
- 5.3 he will keep the Purchaser promptly and fully informed in relation to the Business, and the financial position and/or assets of the Group; and
- no Group Company will (except to the extent the Purchaser has given a prior written waiver in accordance with sub-clause 17.2 (Specific waivers to be in writing)) do, suffer or permit to be done or agree to do any of the matters referred to in Schedule 4 (Conduct of Business Pending Completion) or anything else which is not a routine, unimportant nature.
- 6. Completion
- 6.1 Completion

Subject as provided in sub-clause 6.2 (Sellers' failure to comply), a Completion meeting shall take place at the offices of the Purchaser's Solicitors (or wherever else the Parties agree in writing) immediately upon the satisfaction of all the Conditions. At that meeting, the Parties shall perform their respective

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Completion obligations set out in Schedule 5 (Completion Obligations) (but the Purchaser will not be obliged to do anything unless the Sellers have first fully complied with their Completion obligations under this Agreement). At Completion:-

- 6.1.1 all documents executed at the Completion meeting will be dated as of the Completion Date;
- 6.1.2 the Sellers shall (and shall procure that any other person controlled by them or against whom they are entitled to assert any relevant contractual rights shall) without delay

send to the Purchaser at its registered office for the time being all records, correspondence, documents, files, memoranda and other papers belonging to each Group Company but not kept at any of the Properties;

6.1.3 the Purchaser shall place the Retained Cash Payment in the Retention Account and deliver the Retained Shares to the Escrow Agent.

All things done at the Completion meeting in performance of Completion obligations under this Agreement will take effect subject to and conditional upon all the Conditions having been satisfied or waived in accordance with this Agreement by Completion. If that condition is not fulfilled, nothing so done will take effect and the Parties shall immediately do whatever is necessary fully to restore each others' respective positions as if nothing had been so done (including the repayment of moneys, the return or destruction of documents and the reversal of all things done in performance of any Completion obligations under this Agreement).

#### 6.2 Sellers' failure to comply

If in any respect material to the Purchaser the provisions of paragraph 1 of Schedule 5 (Completion Obligations) are not complied with on the Completion (or if, before then, the Purchaser has reasonable grounds to conclude that the Sellers will not comply in that respect) the Purchaser will not be obliged to complete this Agreement and may immediately by written notice:

- 6.2.1 defer Completion to a date not more than 28 days after the date set by sub-clause 6.1 (Completion) (and so that the provisions of sub-clauses 6.1 Completion) and 6.2 (Sellers' failure to comply) shall apply to the deferred Completion with all necessary modifications);
- 6.2.2 without prejudice to its rights under this Agreement, proceed so far as practicable with the transactions contemplated by this Agreement;
- 6.2.3 terminate this Agreement without prejudice to its rights and remedies under this Agreement; or

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6.2.4 waive all or any of the requirements contained in paragraph 1 of Schedule 5 (Completion Obligations) at its discretion.

#### 6.3 Effect of Completion

Notwithstanding Completion:

- 6.3.1 each provision of this Agreement (and any other document referred to in it) not performed at or before Completion but which remains capable of performance;
- 6.3.2 the Warranties; and
- 6.3.3 all covenants and other undertakings contained in or entered into pursuant to this Agreement will remain in full force and effect and (except as otherwise expressly provided) without limit in time.
- 6.4 Pending registration

Each of the Sellers declares that so long as he remains the registered holder of any of the Shares after Completion, he will:-

- 6.4.1 hold those Shares and all dividends and other distributions in respect of them, and all other rights arising out of or in connection with them, in trust for the Purchaser and its successors in title; and
- 6.4.2 at all times deal with and dispose of those Shares, and all such dividends, distributions and rights attaching to them, as the Purchaser or any such successor may direct.
- 6.5 Company records etc.
  - 6.5.1 During the six years following Completion, each of the Sellers will on request promptly provide the Purchaser with all Commercial Information in tangible form which is in the possession or under the control of any of them (but not of the Purchaser).
  - 6.5.2 Each of the Sellers undertakes at all times to provide the Purchaser promptly on request with all information known to him (or which would on reasonable enquiry to be known to him) in relation to the Group if it is required for the purposes of complying with Regulatory Requirements.
- 6.6 Post-Completion Undertaking by the Sellers

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The Sellers undertake to procure that, at their own expense, all debts and accounts of each Group Company (of the one part) and the Sellers or any Connected Person or any Affiliate of any of the Sellers (of the other part) will be fully settled and satisfied within 7 days after the date on which the Completion Balance Sheet shall have been agreed or settled.

- 7. Completion Balance Sheet
- 7.1 Preparation of Completion Balance Sheet
  - 7.1.1 Immediately after Completion, the Sellers shall instruct their in-house accountants to prepare the draft Completion Balance Sheet which shall be reviewed by the Sellers' Accountants.
  - 7.1.2 The draft Completion Balance Sheet shall consist of a consolidated balance sheet for the Companies as at the close of business on the Completion Date and shall be prepared in accordance with the principles set out in Schedule 6 (Basis for preparation of the Completion Balance Sheet).
  - 7.1.3 The Sellers shall use their best endeavours to procure that the draft Completion Balance Sheet is submitted to the Purchaser's Accountants for review within 40 Business Days after Completion. The Sellers shall procure that the Companies give the Purchaser's Accountants access to all relevant files and/or working papers (with the right to take copies at the Sellers' expense) in the possession or control of the Companies to the extent they are reasonably required for the purposes of the Purchaser's Accountants' review of the draft Completion Balance Sheet.

- 7.1.4 The Purchaser shall pay the charges of the Sellers' Accountants and the charges of the Purchaser's Accountants in connection with the preparation and approval of the Completion Balance Sheet.
- 7.1.5 The draft Completion Balance Sheet shall be deemed to have been accepted as the Completion Balance Sheet unless, within 20 Business Days of its being received by the Purchaser's Accountants, the Purchaser's Accountants deliver to the Sellers' Accountants notice to the contrary specifying (i) the item or items disputed; (ii) their reasons; and (iii) how the draft Completion Balance Sheet and the Fixed Consideration should be adjusted. If the Purchaser and the Sellers resolve the matters raised in the notice in the 15 Business Days following receipt of the notice, the draft Completion Balance Sheet (adjusted, if necessary, as agreed by the Purchaser's Accountants and the Sellers'

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Accountants) will be deemed to have been accepted by the Parties as the Completion Balance Sheet.

- 7.1.6 If the Sellers and the Purchaser are unable to reach agreement within 15 Business Days of the notice referred to in sub-clause 7.1.5, the matter(s) in dispute may, at the written election of the Sellers or the Purchaser, be referred to the decision of an independent chartered accountant (the "Independent Accountant") to be appointed (in default of nomination by agreement between the Sellers and the Purchaser) by the President for the time being of the Hong Kong Society of Accountants on the written application of the Sellers or of the Purchaser (whichever applies first).
- 7.1.7 The Independent Accountant shall act as an expert and not as an arbitrator and his decision shall (in the absence of manifest error) be final and binding on the Sellers and the Purchaser for all the purposes of this Agreement. The draft Completion Balance Sheet, as adjusted (if necessary) to reflect the Independent Accountant's final and binding decision, will be deemed to have been accepted by the Parties as the Completion Balance Sheet.
- 7.1.8 The costs of the Independent Accountant shall be apportioned between the Parties as the Independent Accountant shall decide but each Party shall be responsible for its own costs of presenting its case to the Independent Accountant.

#### 7.2 Adjustment of Fixed Consideration

The Fixed Consideration shall be adjusted after Completion in accordance with the following provisions of this sub-clause.

- 7.2.1 If the Net Assets are less than HK\$30,566,000 as at the Completion Date as shown by the Completion Balance Sheet, the Sellers shall pay to the Purchaser the amount of the deficiency.
- 7.2.2 Any amounts to be paid under sub-clause 7.2.1 shall be paid within 14 days after the date on which the Completion Balance Sheet shall have been agreed or settled.

- 7.2.3 Where an amount is to be paid by the Sellers to the Purchaser, to the extent that the amount:
  - (a) is less than or equal to the Retention, sub-clause 7.2.2 shall not apply and the Parties shall procure that the amount is released to

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the Purchaser out of the Retention pursuant to sub-clause 8.3 (Payments out of Retention) (together with a pro rata share of the interest accrued on the Retention) within 14 days after the date on which the Completion Balance Sheet have been agreed or settled; and

- (b) exceeds the Retention, the provisions of sub-clause 7.2.2 above shall apply in relation to the excess.
- 8. The Retention
- 8.1 Retained Shares and Retained Cash Payment

An amount equal to 7.5% of the Fixed Consideration shall be placed into Retention ("Retention Consideration").

At Completion the Purchaser shall:

- 8.1.1 pay into the Retention Account an amount equal to 25% of the Retention Consideration as the Retained Cash Payment; and
- 8.1.2 deliver to the Escrow Agent to be held in escrow pursuant to the provisions of the Escrow Agreement such number of the Fixed Consideration Shares representing 75% of the Retention Consideration (valued at the Allotment Price) as the Retained Shares (with any resulting fraction being rounded down to the nearest whole share).
- 8.2 Retention Payment Date

The Retention Balance shall be released to the Sellers' Solicitors on the Retention Payment Date (as defined below) less:

- 8.2.1 any amount paid out in accordance with sub-clause 7.2.3(a) (Adjustment of Fixed Consideration) or sub-clause 8.3 (Payments out of Retention); and/or
- 8.2.2 any amount which is to be retained in the Retention Account in accordance with sub-clause 8.4 (Outstanding claims).

The "Retention Payment Date" means the date falling fifteen (15) days after the issuance of the proforma consolidated audited accounts of the Companies for the Financial Year ending 31 December 1999.

8.3 Payments out of Retention

Without prejudice to the provisions of clause 7.2 (Adjustment of Fixed Consideration), the Purchaser may, from time to time before the

Retention Payment Date, by notice to the Sellers and the Allottee require payment out of the Retention in/or towards satisfaction of any claim in relation to the Warranties or under the Tax Deed and/or any other amount claimed by it under this Agreement to the extent that:

- 8.3.1 the Sellers have (in case of the Retained Cash Payment) or the Allottee (in case of the Retained Shares) has agreed to the amount by giving written consent; or
- 8.3.2 the Purchaser has obtained judgment in respect of the amount claimed, and the judgment is not at the time of the notice capable of appeal

Provided That such amount shall be paid first from the Retained Cash Payment in the Retention Account and if there shall be insufficient funds in the Retention Account to satisfy such amount, then such number of the Retained Shares valued at the Allotment Price shall be transferred to the Purchaser as payment of the balance of such amount to be applied (whether by way of sale, retention, cancellation or otherwise) by the Purchaser in or towards extinguishing such balance owing. The Allottee hereby irrevocably and unconditionally appoints the Escrow Agent as its attorney to execute the relevant transfer documents if the Allottee shall make default in transferring any of such Retained Shares to the Purchaser pursuant to this sub-clause 8.3.

#### 8.4 Outstanding claims

- 8.4.1 If the Purchaser has notified the Sellers in writing of a claim in relation to the Warranties or under the Tax Deed which has not been finally determined, settled or withdrawn on or before the Retention Payment Date, the Purchaser shall be entitled to require the Held-over Proportion (as defined below) of the Retention to remain in the Retention Account until the claim or dispute is finally determined, settled or withdrawn.
- 8.4.2 On such claim or dispute being determined, settled or withdrawn, any amount payable out of the Held-over Proportion to:
  - (a) the Sellers and the Allottee will be paid to the Sellers' Solicitors; and
  - (b) the Purchaser will be paid as the Purchaser instructs.

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- 8.4.3 The "Held-over Proportion" means the proportion (including, if that is the case, the whole) of the outstanding balance on the Retention Account and such number of the Retained Shares determined either:
  - (a) by the Purchaser, and agreed by the Sellers (in case of the Retained Cash Payment) or the Allottee (in case of the Retained Shares) in writing; or
  - (b) by Counsel as reasonable in the circumstances (on the basis of the facts available to him). For this purpose, Counsel shall be a Senior Counsel of at least 10 years' call practising in Hong Kong selected by the Purchaser and instructed with the Sellers' (in case of the Retained Cash Payment) or the Allottee's (in case of the Retained Shares)

consent (or, if that consent is not given within 15 days of that Counsel's selection by the Purchaser, chosen by the Chairman for the time being of the Hong Kong Bar Association on the written application of the Purchaser or the Sellers (in case of the Retained Cash Payment) or the Allottee (in case of the Retained Shares), whichever applies first), and his or her fees shall be apportioned between the Parties as Counsel shall decide.

#### 8.5 Interest

Where any payment is made to the Purchaser out of the Retention Account as provided in this clause, the Purchaser shall at the same time be entitled to a corresponding proportion of the interest accrued on the Retention Account. Otherwise, all interest accrued on the Retention Account shall be payable to the Sellers (by payment to the Sellers' solicitors) at the time of payment to them out of the Retention in accordance with this clause.

#### 8.6 Written instructions

The Sellers (in case of the Retained Cash Payment), the Allottee (in case of the Retained Shares) and the Purchaser undertake to give prompt written instructions with regard to the Retention where necessary or desirable in order to give proper effect to the provisions of this Agreement. Any such instructions given by the Purchaser shall also be given to the Sellers (in case of the Retained Cash Payment) or the Allottee (in case of the Retained Shares) and any such instructions given by the Sellers (in case of the Retained Cash Payment) or the Allottee (in case of the Retained Shares) shall also be given to the Purchaser.

#### 8.7 Tax liability

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Any tax liability of the Purchaser arising on interest paid on any part of the Retention released to it under sub-clauses 7.2 (Adjustment of Fixed Consideration) and 8.3 (Payments out of Retention) shall be for the account of the Purchaser. Any tax liability of the Sellers or the Allottee arising on interest paid on any part of the Retention released to it under sub-clauses 8.2 (Retention Payment Date) shall be for the account of the Sellers and the Allottee.

#### 8.8. Substitution of Retained Shares

The Allottee may at any time and from time to time provide a substitute in cash for all or a portion of the Retained Shares in an amount equal to the number of the Retained Shares to be substituted multiplied by the Allotment Price. Detailed provisions of the substitution shall be as provided in the Escrow Agreement.

#### 9. Warranties and covenants

### 9.1 Warranties, representations and undertakings

Subject to the matters Disclosed in the Disclosure Letter, the Sellers warrant, represent and undertake to the Purchaser and CGII jointly and severally in the terms set out in Schedule 7 (Warranties) in relation to each Group Company. Each of the Warranties set out in the separate paragraphs of Schedule 7 (Warranties) shall be separate and

independent and (except as expressly otherwise provided) shall not be limited by reference to any other Warranty or by anything in this Agreement, the Disclosure Documents or the Tax Deed. Save and except for paragraph 2.4 of Part 1 of Schedule 7 (Share Capital), the Warranties are made or given to the best of the information, knowledge and belief of the Sellers up to and including Completion.

#### 9.2 Undertakings in relation to breaches

The Sellers undertake that:

- 9.2.1 they shall not, and shall procure (as far as they can) that the Group shall not, at any time before Completion do (or permit or suffer to subsist or be done) any act or thing which would constitute a breach of any of the Warranties or which would make any of the Warranties untrue or misleading at any time;
- 9.2.2 upon any of them becoming aware before Completion of the actual or impending occurrence or non-occurrence of any matter, event or circumstance (including any omission to act) which:

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- (a) would or might reasonably be expected to cause or constitute a breach of any Warranty; or
- (b) would or might reasonably be expected to make any of the Warranties untrue or misleading; or
- (c) would have caused or constituted a breach of any Warranty had it been known to any of them before exchange of this Agreement; or
- (d) would or might reasonably be expected to give rise to a claim under the Tax Deed they will immediately give written notice of such event to the Purchaser with sufficient details to enable the Purchaser to assess accurately the impact of such event and (if requested by the Purchaser) use their best endeavours promptly to prevent or remedy the event.

#### 9.3 Investigation by Purchaser

None of the Warranties or the Tax Deed shall be deemed in any way modified or discharged by reason of any investigation or inquiry made or to be made by or on behalf of the Purchaser. No information relating to any Group Company or to the Associated Companies of which the Purchaser has knowledge (actual or constructive) other than by reason of its being Disclosed shall prejudice any claim which the Purchaser shall be entitled to bring or shall operate to reduce any amount recoverable by the Purchaser under this Agreement. The benefit conferred upon the Purchaser by this clause shall be deemed to be also conferred upon each Group Company.

#### 9.4 Information supplied by the Group

The Sellers undertake to the Purchaser to waive any and all claims which they might otherwise have against the Group and/or its respective officers, employees or agents or any of them in respect of any information supplied to them by or on behalf of any Group Company

in connection with the Warranties, the Tax Deed and/or the information Disclosed. This shall not preclude any Seller from claiming against any other Seller under any right of contribution or indemnity to which he may be entitled.

#### 9.5 Reliance

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The Sellers accept that the Purchaser and CGII have been induced to enter into this Agreement, and have entered into it, upon the basis of and in reliance upon the Warranties.

#### 9.6 Limitation of liability

- 9.6.1 The Sellers shall not be liable for any breach of Warranties:
  - (a) to the extent that provision or reserve in respect thereof has been specifically made in the Accounts;
  - (b) which would not have arisen but for a voluntary act, omission or transaction after Completion on the part of the Purchaser or the Group which could reasonably have been avoided or carried out and which was not in the ordinary course of business;
  - (c) which arises as a result of legislation which comes into force after Completion and which is retrospective in effect;
  - (d) which, being a liability in respect of taxation, arises by reason of an increase in the rates of taxation made after Completion with retrospective effect;
  - (e) which arises as a result of a change in accounting policies after Completion.
- 9.6.2 The liability of the Sellers in respect of any claims for breach of Warranties shall be limited as follows:
  - (a) the maximum aggregate liability of the Sellers in respect of all claims for breach of Warranties shall not, when taken together with the aggregate liability of the Sellers in respect of all claims under the Tax Deed, exceed the total aggregate sum of the Fixed Consideration;
  - (b) the Sellers shall only be liable in respect of any claim for breach of Warranties if the aggregate liability of the Sellers for all such claims exceeds HK\$100,000 and in such event the Sellers shall be liable for the whole amount of such claims and not only the excess; and
  - (c) (save as provided below) no claims may be brought against the Sellers in respect of a breach of Warranties unless notification

thereof shall have been given to the Sellers before the expiration of six months after the Retention Payment Date with reasonable details of the relevant claim as known to the Purchaser and any such claim shall (if not previously satisfied, settled or withdrawn) be deemed to have been waived or withdrawn at the expiry of a period of six months thereafter unless proceedings in respect thereof shall have already been commenced against the Sellers Provided that notwithstanding the above a claim for breach of Warranties relating to Taxation may be brought within a period of six years after Completion.

- 9.6.3 No claim for breach of Warranties may be brought under this Agreement if a claim in respect of the same subject matter thereof has been made under the Tax Deed and has been satisfied in full. Where a claim for breach of Warranties is made under this Agreement and has been satisfied in full, all other rights and remedies (if any) of the Purchaser in respect of the same subject matter thereof, whether under this Agreement or otherwise, are hereby excluded.
- 9.6.4 In respect of any claim for breach of Warranties hereunder:
  - (a) the Purchaser shall, upon any claim, action, demand or assessment being made or issued against the Purchaser or any Group Company which the Purchaser believes could lead to a claim by the Purchaser for breach of Warranties under this Agreement, promptly give notice thereof to the Sellers;
  - (b) the Purchaser shall (subject to the Purchaser and each Group Company being indemnified and secured to the Purchaser's reasonable satisfaction against any liability, costs, damages or expenses which may be incurred thereby) take such action as the Sellers may reasonably request to avoid, resist, dispute, defend, compromise or appeal against such claim, action, demand or assessment;
  - (c) where any claim under the Warranties has been paid or settled by the Sellers the Purchaser will, if so requested by the Sellers and in so far as permitted by law so to do, use all reasonable endeavours (at the expense of the Sellers) to enable the Sellers (by way of subrogation or by way of assignment for no consideration) to pursue any remedies which might have been available to the Purchaser or, as the case may be, to any Group Company against any third party in respect of the matters giving rise to a claim.

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9.6.5 If the Sellers shall pay to the Purchaser any amount by way of compensation or damages for breach of Warranties hereunder and the Purchaser or any member of the Group subsequently recovers from a third party any amount relating to such breach, the Purchaser shall forthwith repay to the Sellers such amount previously paid by the Sellers less the

costs and expenses incurred by the Purchaser in connection with such breach or so much thereof as does not exceed the amount recovered from the third party.

9.6.6 If any claim for breach of Warranties is brought under this Agreement in relation to any liability of the Purchaser or any Group Company which is contingent only, the Sellers shall not be liable to make any payment in respect thereof until such contingent liability becomes an actual liability.

#### 9.7. Repetitions

The Sellers in relation to each Group Company warrant, represent and undertake to the Purchaser that the Warranties will be true and accurate in all respects and not misleading at all times from the exchange of this Agreement up to and including Completion in all respects:

- 9.2.1. if they had been repeated on each such day by reference to the circumstances at the time of repetition; and
- 9.2.2. on the basis that a reference to the time of repetition were each time substituted for any express or implied reference to the time of this Agreement (but so that any period of time expressed to start at the date of this Agreement shall continue to be deemed to start then) and references in this Agreement to the Warranties shall include them as so repeated.

#### 9.8. Sellers' covenants

In consideration of the Purchaser and CGII entering into this Agreement and in particular the issuance and allotment of the Fixed Consideration Shares to the Allottee, the Sellers hereby jointly and severally covenant with the Purchaser and CGII as primary obligors:

9.8.1 to procure that the Allottee shall duly perform all its obligations under this Agreement and the Escrow Agreement;

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- 9.8.2 to procure that the Allottee shall comply with and observe the Securities Act and the rules and regulations thereunder and, in particular, any and all restrictions on it regarding the re-sale, transfer or otherwise dealing in the Fixed Consideration Shares;
- 9.8.3 if and whenever the Allottee shall be in default in the payment when due of any amount payable under this Agreement and/or the Escrow Agreement the Sellers shall within 5 days after being given notice to the effect that the Allottee is in default and containing the calculation of the amount claimed by the Purchaser and/or CGII pay all amounts then payable by the Allottee as though the Sellers instead of the Allottee were expressed to be the principal debtor; and
- 9.8.4 to indemnify the Purchaser and/or CGII against all costs and expenses (including legal fees) which the Purchaser and/or CGII may pay or incur in collecting any amount payable by the Allottee or the Sellers pursuant to this sub-clause 9.8.

# 9.9 Indulgence

The Sellers acknowledge that their liabilities under sub-clause 9.8 (Sellers' covenants) are joint and several and shall not be discharged or affected in any way by time being given to the Allottee by the Purchaser and/or CGII, by any other indulgence or concession being granted to the Allottee or the other Seller or by any other act, omission, dealing, matter or thing whatsoever which but for this provision might operate to release the Sellers or either of them from their respective obligations under sub-clause 9.8 (Sellers' covenants).

#### 9.10 Continuing obligations

The covenants and obligations contained in sub-clause 9.8 (Sellers' covenants) are continuing covenants and obligations, and shall remain in full force and effect until all obligations of the Allottee hereby guaranteed have been discharged in full. It is in addition to and shall not prejudice nor be prejudiced by any other obligation, indemnity or other security or right against any third party which the Purchaser and/or CGII may have for the due performance of the obligations concerned.

#### 9.11 Further covenants

The Sellers further covenant with and undertake to the Purchaser and CGII that so long as the Allottee shall own or hold any Fixed Consideration Shares, neither of the Sellers shall sell, charge, pledge or otherwise dispose of any of

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their shares in the Allottee, or any interest in any of them without the prior written consent of the Purchaser and CGII.

#### 9.12 Business

The Sellers warrant that the companies or businesses under the control (directly or indirectly) of the Sellers have been reorganised and restructured so that the sole business of the Group immediately prior to the sale of the Shares shall be the provision of graphic communications services, digital communications networking, offset printing, digital printing and multi-media services in Hong Kong and Singapore respectively.

#### 9.13 Building Order Indemnity

Notwithstanding any provisions herein, the Sellers hereby jointly and severally undertake to the Purchaser (for itself and on behalf of Workable HK) to indemnify the Purchaser and Workable HK and keep the Purchaser and Workable HK full indemnified on demand against any losses, costs and expenses the Purchaser and/or Workable HK may suffer or incur in connection with the Building Order No. C/AT/1006/97/HK issued by the Building Authority registered under Memorial No. 7405996 in respect of Workshops 1 & 4 on 14th Floor, Tak King Industrial Building.

#### 10. Remedies

# 10.1 Undertakings to pay

Subject to sub-clause 9.6 (Limitation of Liability), the Sellers undertake to the Purchaser and CGII jointly and severally (without restricting the rights of each of the Purchaser and CGII or any remedy it may have on any basis available to it if any of the Warranties is breached or untrue or misleading) at the Purchaser's and/or CGII's

direction to pay to the Purchaser and/or CGII on demand the aggregate of:

- 10.1.1 the full amount by which the value of any asset or contract of any Group Company or of the Business (including any asset or contract warranted to exist which does not exist) is or becomes less than it would have been if the Warranties had not been breached or untrue or misleading;
- an amount equal to any other loss or liability suffered or incurred by the Purchaser or CGII, any Group Company directly or indirectly as a result of any Warranty being breached or untrue or misleading; and

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10.1.3 all costs, expenses and disbursements suffered or incurred by the Purchaser or CGII or any Group Company directly or indirectly as a result of any Warranty being breached or untrue or misleading,

Provided that any amount so payable shall be increased so as to ensure that the net amount received by the payee shall after Taxation be equal to that which would have been received had the payment not been subject to Taxation.

#### 10.2 General law

For the avoidance of doubt, the rules of general law relating to claims for damages for breach of warranty shall not apply to the extent that they might limit the calculation of any amount payable under this clause 10.

- 11. Protection of goodwill
- 11.1 Covenants

As further consideration for the Purchaser agreeing to purchase the Shares on the terms contained in this Agreement and with the intent of assuring to the Purchaser the full benefit and value of the goodwill and connections of the Group and as a constituent part of the sale of the Shares, the Sellers undertake (binding themselves and each of their Affiliates) to the Purchaser (contracting for itself and on behalf of CGII, each Group Company and for any successor in title to the Shares or to part or all of the Business) that (except (i) as directors or employees of any Group Company or (ii) to the extent that the Purchaser has waived its rights in accordance with sub-clause 17.2 (Specific waivers to be in writing)) neither they nor their Affiliates shall whether on their own behalf or with or on behalf of any person and whether directly or indirectly by any person or business controlled by them or any Connected Person:

- 11.1.1 during the Restricted Period, carry on or be employed, engaged, concerned, interested or in any way assist within:-
  - (a) Hong Kong, Macau and Singapore;
  - (b) China and Taiwan;
  - (c) Japan;
  - (d) Korea;

- (e) Thailand, Malaysia and Indonesia;
- (f) the Philippines;
- (g) Australia;
- (h) the United States of America and Canada; and

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in any business which may in any way be in competition with all or any part of the Business provided that nothing in this sub-clause 11.1.1 shall prevent the Sellers nor any of their Affiliates from holding for investment purposes only not more than three per cent of any class of the issued share or loan capital of any company quoted on a stock exchange by recognised by the HKSE;

- during the Restricted Period, carry on or be employed, engaged, concerned, interested or in any way assist anywhere in the world excluding the Region in any business which may in any way be in competition with all or any part of the Business provided that nothing in this sub-clause 11.1.1 shall prevent the Sellers from holding for investment purposes only not more than three per cent of any class of the issued share or loan capital of any company quoted on a stock exchange by recognised by the HKSE;
- during the Restricted Period, canvass, solicit or approach or cause to be canvassed, solicited or approached (in relation to a business which may in any way compete with all or part of the Business) the custom of any person who at any time during the 12 months preceding Completion shall have been a client or customer of any Group Company;
- during the Restricted Period, interfere or seek to interfere or take such steps as may interfere with supplies to any Group Company from any suppliers who shall have been supplying goods or services to any Group Company for use in connection with the Business at any time during the period of 12 months prior to the date of Completion;
- during the Restricted Period, offer employment to or employ or offer to conclude any contract of services with employees of any Group Company or procure or facilitate the making of such an offer by any person, firm or company or entice or endeavour to entice any employees of any Group Company to terminate their employment with such company (whether or not such termination will constitute a breach of their employment contracts);
- 11.1.6 at any time after Completion use as a trade or business name or mark or carry on a business under a title containing the words

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"Workable", "Plainduty" or any other word(s) colourably resembling any such word; or

at any time after Completion disclose to any person whatsoever or use to the detriment of any Group Company or otherwise make use of, or through any failure to exercise all due care and diligence cause any unauthorised disclosure or use of, any Commercial Information which is confidential or in respect of which any Group Company is bound by an obligation of confidence to a third party or which the Sellers are prohibited under clause 15 (Confidentiality; announcements) from disclosing without the Purchaser's consent.

Each undertaking contained in this sub-clause 11.1 shall be read and construed independently of the other undertakings and as an entirely separate and severable undertaking.

#### 11.2 Restricted Period

For the purposes of sub-clause 11.1, the Restricted Period shall be:

- in respect of each Seller, in the event that his employment with Workable HK is terminated by reason of Workable HK serving notice on him (otherwise than a notice to terminate in circumstances entitling Workable HK to terminate summarily):-
  - (a) from the Completion Date up to the first anniversary of Completion;
  - (b) thereafter, from the first anniversary of Completion up to the second anniversary of Completion; and
  - (c) thereafter, from the second anniversary of Completion up to the third anniversary of Completion.
- 11.2.2 in all other circumstances:-
  - (a) from the Completion Date up to the first anniversary of Completion;
  - (b) thereafter, from the first anniversary of Completion up to the second anniversary of Completion;

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- (d) thereafter, from the third anniversary of Completion up to the fourth anniversary of Completion; and
- (e) thereafter, from the fourth anniversary of Completion up to the fifth anniversary of Completion.

provided that the relevant Seller shall, if he has ceased to be an employee of the Company in the circumstances set out in sub-clause 11.2.1 and a period of at least two years has elapsed from Completion, be entitled to seek written consent to the Purchaser to carry on or be employed, engaged, concerned, interested or in any way assist within the Region in any business which may in any way be in competition with the Business.

#### 11.3 Severability of covenants

Whilst the undertakings in sub-clause 11.1 (Covenants) are considered by the Parties to be reasonable in all the circumstances for the protection of the legitimate interests of the Purchaser, if any one or more should for any reason be held to be invalid but would have been held to be valid if part of the wording were deleted or its period reduced or the range of activities or area covered by it reduced in scope, the undertakings shall apply with the minimum modifications necessary to make them valid and effective.

#### 11.4 Information in the public domain

The restriction contained in sub-clause 11.1.7 (Covenants) shall not extend to any confidential or secret information which may come into the public domain otherwise than through the default of any of the Sellers.

#### 12. Termination

#### 12.1 Purchaser's right to terminate

The Purchaser is entitled to treat this Agreement as terminated (in which case it will be deemed to have been terminated on the terms of this clause):

- 12.1.1 in accordance with sub-clause 6.2 (Sellers' failure to comply); and
- 12.1.2 if, at any time up to Completion, it becomes aware or concludes that:

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- (a) any of the Warranties is or was untrue or misleading at any time when it is or was given or deemed to be given under this Agreement;
- (b) there has been a breach of any Warranty (as so given or deemed to be given) or of any other term of this Agreement;
- (c) any Condition will not nor is unlikely to be fulfilled or waived by the date specified in sub-clause 4.3 (Time limit for satisfaction of Conditions).

#### 12.2 Accrued liabilities

On termination, the rights and liabilities of the Parties which have accrued beforehand shall subsist.

#### 12.3 Rescission

Notwithstanding anything to the contrary in this Agreement, the Purchaser may by written notice to the Sellers rescind this Agreement ab initio in the circumstances referred to in sub-clause 12.1.2

(Purchaser's right to terminate).

## 12.4 Surviving provisions

This clause and the following provisions of this Agreement shall survive termination, without limit of time:

- 12.4.1 clause 1 (Definitions and interpretation);
- 12.4.2 clause 9 (Warranties and covenants);
- 12.4.3 clause 10 (Remedies); and
- 12.4.4 clauses 14 (Further assurance) to 26 (Process Agent) inclusive.
- 13. Retirement Scheme

Schedule 9 (Retirement Scheme) sets out the arrangements relating to the Retirement Scheme and shall have effect as of Completion.

14. Further assurance

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The Sellers and the Allottee shall, from time to time on being required to do so by the Purchaser, promptly and at their own cost and expense do or procure the doing of all such acts and/or execute or procure the execution of all such documents in a form satisfactory to the Purchaser as the Purchaser may reasonably consider necessary for giving full effect to this Agreement (or to such parts of it as remain operative after termination) and securing to the Purchaser and CGII the full benefit of the rights, powers and remedies conferred upon the Purchaser and CGII in this Agreement.

- 15. Confidentiality; announcements
- 15.1 Prohibition on disclosure

The Sellers and the Allottee undertake with the Purchaser and CGII, and each of the Purchaser and CGII undertakes with the Sellers and the Allottee, to keep confidential (except as expressly provided in this Agreement) at all times after the date of this Agreement, and not directly or indirectly reveal, report, publish, disclose or transfer or use for his or its own or any other purposes, any confidential information received or obtained as a result of entering into or performing, or supplied by or on behalf of a Party in the negotiations leading to, this Agreement and which relates to:

- 15.1.1 the negotiations relating to this Agreement;
- 15.1.2 the subject matter and/or provisions of this Agreement; or
- 15.1.3 (in the Sellers' and/or the Allottee's case) the Purchaser and/or CGII or (in the Purchaser's or CGII's case) the Sellers and/or the Allottee.
- 15.2 Permitted disclosures

The prohibition in sub-clause 15.1 (Prohibition on disclosure) does not apply if:

15.2.1 the information was in the public domain before it was

furnished to the relevant Party or, after it was furnished to that Party, entered the public domain otherwise than as a result of (i) a breach by that Party of this clause or (ii) a breach of a confidentiality obligation by the disclosure, where the breach was known to that Party;

- 15.2.2 disclosure is necessary in order:
  - (a) to comply with Regulatory Requirements or

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- (b) to obtain tax or other clearances or consents from the Inland Revenue or other relevant Taxation Authority; or
- disclosure is made to such of the Party's employees, directors, agents, consultants and professional advisers as are involved in the transactions contemplated by this Agreement and is restricted to matters necessary for the proper performance of their duties or services in relation to those transactions provided that any such information disclosable pursuant to sub-clause 15.2.2 shall be disclosed only to the extent required by Regulatory Requirements and (unless such consultation is prohibited by Regulatory Requirements) only after consultation with the Purchaser or the Sellers (as the case may be).

#### 15.3 Announcements

Nothing in this clause 15 shall prohibit:

- 15.3.1 the joint release by the Parties of an announcement in the agreed form; or
- 15.3.2 the release of any announcement required by any applicable Regulatory Requirements (provided that, unless such consultation is prohibited by Regulatory Requirements), it is made only after consultation with the Purchaser or the Sellers (as the case may be).
- 16. Assignment
- 16.1 Assignment by Purchaser and CGII

Each of the Purchaser and CGII is permitted to assign the benefit of, and any of its rights under, this Agreement (including under the Warranties) together with any cause of action arising in connection with any of them to its successor in title, or to any purchaser from it or to any of its Affiliates.

16.2 No assignment by Sellers

None of the Sellers nor the Allottee may assign the benefit of, or any of their respective rights under, this Agreement except as may be permitted by each of the Purchaser's or CGII's prior written consent.

16.3 Successors in title

This Agreement shall be binding upon and enure for the benefit of the personal representatives and permitted assigns and successors in title of each of the Parties and references to the Parties shall be construed accordingly.

- 17. Waiver; variation; invalidity
- 17.1 No waiver by omission, delay or partial exercise

No right, power or remedy provided by law or under this Agreement shall be waived, impaired or precluded by:

- 17.1.1 any delay or omission to exercise it; or
- 17.1.2 any single or partial exercise of it on an earlier occasion; or
- 17.1.3 the exercise of any other such right, power or remedy; or
- 17.1.4 any delay, omission to exercise or single or partial exercise of any other such right, power or remedy.
- 17.2 Specific waivers to be in writing

Any waiver of any right, power or remedy under this Agreement must be in writing and may be given subject to any conditions thought fit by the grantor. No waiver will take effect if the person seeking the waiver has failed to disclose to the grantor every material fact or circumstance which (so far as the person seeking the waiver is aware) has a bearing on its subject matter. Unless otherwise expressly stated, any waiver shall be effective only in the instance and only for the purpose for which it is given.

17.3 Variations to be in writing

No variation to this Agreement shall be of any effect unless it is agreed in writing and signed by or on behalf of each Party.

17.4 Invalidity

Each of the provisions of this Agreement is severable. If any such provision is or becomes illegal, invalid or unenforceable in any respect under the law of any jurisdiction:

17.4.1 that shall not affect or impair the legality, validity or enforceability in that jurisdiction of the remaining provisions of this Agreement; and

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- 17.4.2 the Parties will use reasonable endeavours to negotiate in good faith with a view to replacing it with one or more provisions satisfactory to any relevant Competent Authority but differing from the replaced provision as little as possible.
- 18. Joint and several
- 18.1 Sellers' obligations

The obligations of the Sellers under this Agreement (whether of themselves or in respect of the Allottee) are joint and several, and

any reference to the Sellers (including any reference to them as Parties) shall include each of them severally.

# 18.2 Illegality etc

If any liability to the Purchaser under this Agreement or under the Tax Deed (when executed):

- 18.2.1 is or becomes illegal, invalid or unenforceable in relation to any Seller in any respect; or
- is in whole or in part released, compounded or compromised by the Purchaser or, as the case may be, CGII as regards any of the Sellers or the Allottee, or the Purchaser or, as the case may be, CGII gives him or it any time or indulgence in relation to it

that shall not in any way prejudice or affect the Purchaser's or, as the case may be, CGII's rights against any other or others of the Sellers under the same or like liability, whether joint or several or otherwise.

- 19. Costs and expenses
- 19.1 Payment of costs and stamp duty
  - 19.1.1 Except as otherwise stated in this Agreement, each Party shall bear its own costs and expenses (including the stamp duty payable in relation to the sale and purchaser of the Shares) in relation to the negotiation, preparation, execution and carrying into effect of this Agreement and all other agreements forming part of the transactions contemplated by this Agreement.

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19.1.2 The Sellers and the Allottee will on demand reimburse each of the Purchaser and CGII for any costs and expenses incurred in connection with the granting of any waiver or consent by the Purchaser or, as the case may be, CGII, or with any variation, amendment, extension or modification of the Agreement requested by any Seller or the Allottee.

#### 19.2 Unauthorised or invalid documents

- 19.2.1 The Sellers and the Allottee shall indemnify each of the Purchaser and CGII and keep each of the Purchaser and CGII indemnified on demand against any Losses and Expenses they may suffer or incur as a result of any document delivered to them pursuant to clause 6 (Completion) being unauthorised, invalid or for any other reason ineffective for its purpose.
- 19.2.2 Each of the Purchaser and CGII shall indemnify the Sellers and the Allottee and keep the Sellers and the Allottee indemnified on demand against any Losses and Expenses which they may suffer or incur as a result of any document delivered to them pursuant to clause 6 (Completion) being unauthorised, invalid or for any other reason ineffective for its purpose.
- 19.3 If the Purchaser terminates

If the Purchaser elects to treat this Agreement as terminated in

accordance with clause 12 (Termination) (other than for non-fulfilment of any of the Conditions stated in sub-clauses 4.1 (Conditions to Completion)), the Sellers and the Allottee shall on demand indemnify each of the Purchaser and CGII and keep each of the Purchaser and CGII indemnified against all Losses and Expenses suffered or incurred by them in:

- 19.3.1 investigating the affairs of the Group; and
- 19.3.2 negotiating, preparing, executing and carrying this Agreement into effect, and the other agreements and arrangements forming part of the transactions contemplated by this Agreement.

## 19.4 Companies to pay no costs

For the avoidance of doubt, none of the member of the Group shall pay any legal or other professional charges and expenses in connection with any

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investigation of the affairs of the Group or the negotiation, preparation, execution and carrying into effect of this Agreement.

## 20. Payments

## 20.1 No deduction etc

Except as otherwise expressly provided in this Agreement, all payments to be made under this Agreement shall be made in full without any set-off or counterclaim and free from any deduction or withholding except as may be required by law (in which event such deduction or withholding shall not exceed the minimum amount required by law and the payer will simultaneously pay to the payee whatever additional amount is required for the net amount received to equal what would have been received if no such deduction or withholding had been required).

# 20.2 Payments to Sellers' Solicitors

Where this Agreement provides for any payment to be made to the Sellers' Solicitors (whether or not the manner of payment is specified) in each case the Sellers and/or the Allottee irrevocably authorise and instruct each of the Purchaser and CGII to make that payment to the Sellers' Solicitors, whose receipt shall be an effective discharge of the Purchaser's, or as the case may be, CGII's obligation to pay the amount concerned. Neither the Purchaser nor CGII shall be concerned to see to the application or be answerable for the loss or misapplication of any such amount.

## 21. Entire agreement

#### 21.1 This Agreement

In this clause, references to this Agreement include the Disclosure Letter and all other written agreements and arrangements between the Parties which are expressed to be supplemental to this Agreement or which this Agreement expressly preserves or requires to be executed.

## 21.2 Entire agreement

This Agreement constitutes the whole and only agreement and understanding between the parties in relation to its subject matter.

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representations, warranties and arrangements of any nature whatsoever between the Parties or any of them with any bearing on the subject matter of this Agreement are superseded and extinguished (and all rights and liabilities arising by reason of them, whether accrued or not at the date of this Agreement, are cancelled) to the extent that they have such a bearing.

#### 21.3 Other remedies

The rights, powers and remedies provided in this Agreement or expressly referred to in it are independent and cumulative and do not exclude any rights, powers or remedies (express or implied) which are available as a matter of common law, statute, custom or otherwise.

#### 21.4 Fraud

Nothing in this Agreement shall be read or construed as excluding any liability or remedy in respect of fraud.

#### 22. Counterparts

This Agreement may be executed in any number of counterparts and by the Parties on different counterparts. Each counterpart (including facsimile copy) shall constitute an original of this Agreement but all the counterparts shall together constitute one and the same Agreement.

## 23. Time of the essence

Time shall be of the essence of this Agreement as regards any time, date or period mentioned in it. If any such time, date or period (or variation of any of them) is varied, such varied time, date or period shall be of the essence.

#### 24. Notices

## 24.1 Form of notices

Any communication to be given in connection with the matters contemplated by this Agreement shall except where expressly provided otherwise be in writing and shall either be delivered by hand or sent by first class pre-paid post or facsimile transmission. Delivery by courier shall be regarded as delivery by hand.

## 24.2 Address and facsimile

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Such communication shall be sent to the address of the relevant Party referred to in this Agreement or the facsimile number set out below or to such other address or facsimile number as may previously have been communicated to the sending Party in accordance with this clause. Each communication shall be marked for the attention of the relevant person.

To Lam Hok Ling at Flat A, 20th Floor, Eden Garden, 9-11 Lok Fung Path, Shatin, New Territories, Hong Kong (Facsimile number

852-2866-7505).

To Tung Hok Ki at 24H, Han Kung Mansion, Taikoo Shing, Hong Kong (Facsimile number 852-2515-9436).

To Hacienda Resources Limited at 17th Floor, Standard Chartered Bank Building, 4 Des Voeux Road, Central, Hong Kong (Facsimile number 852-2801-4148).

To Cunningham Graphics International, S.A. at 629 Grove Street, Jersey City, State of New Jersey 07310, the United States of America (Facsimile number 201-792-6981) for the attention of Mr LJ Baillargeon.

To Cunningham Graphics International, Inc. at 629 Grove Street, Jersey City, State of New Jersey 07310, the United States of America (Facsimile number 201-792-6981) for the attention of Mr LJ Baillargeon.

#### 24.3 Deemed time of service

A communication shall be deemed to have been served:

- 24.3.1 if delivered by hand at the address referred to in sub-clause 24.2 (Address and facsimile) at the time of delivery;
- 24.3.2 if sent by first class pre-paid post to the address referred to in that sub-clause, at the expiration of two clear days after the time of posting; and
- 24.3.3 if sent by facsimile to the number referred to in that sub-clause, at the time of completion of transmission by the sender.

If a communication would otherwise be deemed to have been delivered outside normal business hours (being 9:30 a.m. to 5:30 p.m. on a Business Day) in the time zone of the territory of the recipient under the preceding provisions of this clause, it shall be deemed to have been delivered at the next opening of such normal business hours in the territory of the recipient.

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## 24.4 Proof of service

In proving service of the communication, it shall be sufficient to show that delivery by hand was made or that the envelope containing the communication was properly addressed and posted as a first class pre-paid letter or that the facsimile was despatched and a confirmatory transmission report received.

## 24.5 Change of details

A Party may notify the other Parties of a change to its name, relevant person, address or facsimile number for the purposes of sub-clause 24.2 (Address and facsimile) provided that such notification shall only be effective on:

- 24.5.1 the date specified in the notification as the date on which the change is to take place; or
- 24.5.2 if no date is specified or the date specified is less than

five clear Business Days after the date on which notice is deemed to have been served, the date falling five clear Business Days after notice of any such change is deemed to have been given.

## 24.6 Non-applicability to Proceedings

For the avoidance of doubt, the Parties agree that the provisions of this clause shall not apply in relation to the service of any writ, summons, order, judgment or other document relating to or in connection with any Proceedings.

- 25. Governing law and jurisdiction
- 25.1 Hong Kong law

This Agreement shall be governed by and construed in accordance with the laws of Hong Kong.

#### 25.2 Hong Kong Courts

The Parties irrevocably agree that, for the exclusive benefit of the Purchaser, the courts of Hong Kong shall have non-exclusive jurisdiction to settle any dispute which may arise out of or in connection with this Agreement and that accordingly any Proceedings may be brought in such courts.

- 26. Process Agent
- 26.1 CGII and the Purchaser

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Without prejudice to the rights of the other parties hereto to employ any method of service permitted by law, the Purchaser and CGII hereby irrevocably appoint the Purchaser's Solicitors of 5th Floor, Tower One, Lippo Centre, 89 Queensway, Hong Kong as their authorised agent for the purpose of accepting service of process in any suit, action or proceedings arising out of or in connection with this Agreement in Hong Kong. If for any reason that person (or its successor) no longer serves as agent of the Purchaser and/or CGII for this purpose, the Purchaser and/or CGII (as the case may be) shall promptly appoint a successor agent and notify the other parties hereto. The Purchaser and CGII respectively agree that any such legal process shall be sufficiently served on it if delivered to such agent for service at its address for the time being in Hong Kong whether or not such agent gives notice thereof to the Purchaser and/or CGII.

#### 26.2 The Allottee

Without prejudice to the rights of the other parties hereto to employ any method of service permitted by law, the Allottee hereby irrevocably appoints the Sellers' Solicitors of 17th Floor, Standard Chartered Bank Building, 4 Des Voeux Road, Central, Hong Kong as its authorised agent for the purpose of accepting service of process in any suit, action or proceedings arising out of or in connection with this Agreement in Hong Kong. If for any reason that person (or its successor) no longer serves as agent of the Allottee for this purpose, the Allottee shall promptly appoint a successor agent and notify the other parties hereto. The Allottee respectively agrees that any such legal process shall be sufficiently served on it if delivered to such agent for service at its address for the time being in Hong Kong whether or not such agent gives notice thereof to the Allottee.

AS WITNESS the hands of the Parties or their duly authorised representatives on the date first appearing at the head of this Agreement.

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# Schedule 1 Details of the Sellers

(2) the Shares	(3) Number of Shares Held	(4) Proportion of Consideration
Workable Shares	49,500	50%
Workable Shares	49,500	50%
Plainduty Shares	30,000	
Plainduty Shares	30,000	
	the Shares Workable Shares Workable Shares Plainduty Shares	the Shares Number of Shares Held Workable Shares 49,500 Workable Shares 49,500 Plainduty Shares 30,000

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Schedule 2

Details of the Group
Part 1
Details of the Companies

Name: Workable Company Limited

Date of incorporation: 18 March 1988 Place of incorporation: Hong Kong

Registered office: Unit 1, 1st Floor, Tak King Industrial Building,

27 Lee Chung Street, Chai Wan, Hong Kong

Share capital: Authorised: 100,000 ordinary shares of HK\$1 each

Issued: 99,000 ordinary shares of HK\$1 each

Shareholders: Lam Hok Ling (49,500 ordinary shares)

Tung Hok Ki (49,500 ordinary shares)

Directors: Lam Hok Ling
Tung Hok Ki

Secretary: Tung Hok Ki

Name: Plainduty Limited
Date of incorporation: 4 December 1987
Place of incorporation: Hong Kong

Registered office: Unit 1, 1st Floor, Tak King Industrial Building

27 Lee Chung Street, Chai Wan, Hong Kong

Authorised: 100,000 ordinary shares of HK\$1 each

Issued: 100,000 ordinary shares of HK\$1 each

Workable Company Limited (40,000 ordinary shares)

Lam Hok Ling (30,000 ordinary shares)
Tung Hok Li (30,000 ordinary shares)

Directors:

Lam Hok Ling
Tung Hok Ki

Secretary: Tung Hok Ki

Share capital:

Shareholders:

#### Details of the Subsidiary

Name: Workable Printing (Singapore) Pte Limited

Date of registration: 14 May 1998 Place of incorporation: Singapore

Registered office address: 9 Harrison Road, #05-01 Harrison Industrial

Building, Singapore 369651

Share capital: Authorised: 100,000 ordinary shares of S\$1 each

Issued: 100,000 ordinary shares of S\$1 each

Shareholders: Workable Company Limited (100,000 ordinary shares)

Directors: Lam Hok Ling
Tung Hok Ki

Chang Mei Sheung

Secretary: Cheo Meng Choo Auditor: Leong Kin Weng & Co

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Schedule 3

Properties and Leases

Part 1

HK Properties and HK Leases

Property: Workshops 1 & 2 on 17th Floor, Workshops 1 & 2 on 14th

Floor, Workshop 1 on 2nd Floor & the Flat Roof and Private Car Park no. 18 on the Upper Ground Floor, Tak King Industrial Building, No. 27 Lee Chung Street, Chai Wan, Hong

Kong.

Tenant: Workable Company Ltd.

Date of the Tenancy Agreement: 13 January 1999

Term of tenancy: Three years

Commencement date of tenancy: 13 January 1999 Landlord: Splendour Chief Development Limited

Current monthly rent: HK\$167,000 (HK\$8.3 per square feet)

Deposit: HK\$501,000

Option to renew term: For a further term of 3 years

Rent review: Rent for new term to be determined by valuer if not agreed

Permitted use: Industrial ancillary office and warehouse purpose

Property: Workshop 1 on 1st Floor & the Flat Roof and Lorry Car Park

no. 4 on Upper Ground Floor, Tak King Industrial Building,

No. 27 Lee Chung Street, Chai Wan, Hong Kong.

Tenant: Workable Company Ltd.

Date of the Tenancy Agreement: 13 January 1999

Term of tenancy: Three years

Commencement date of tenancy: 13 January 1999

Landlord: Many Best Development Limited

Current monthly rent: HK\$59,440 (HK\$8.3 per square feet)

Deposit: HK\$178,320

Option to renew term: For a further term of 3 years Rent review: Rent for the new term to be determined by valuer if not agreed Permitted use: Industrial and ancillary offices and warehouse purpose

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# Part 2 Singapore Property and Singapore Lease

Property: No. 9 Harrison Road, #05-01 Harrison Industrial Building,

Singapore 369651

Tenant: Workable Printing (Singapore) Pte. Ltd.

Date of Tenancy

Agreement: 28 May 1998

Term of Tenancy: Two years

Commencement

date of Tenancy: 1 September 1998

Landlord: SPP Properties Pte. Ltd.

Current Monthly

Rent: S\$8,531.60 (S\$11.40 per sq. ft) (inclusive of service charge)

Deposit: S\$25,594.80

Rent Free Period: One month from commencement date

Option to Renew

Term: For a further period of two years

Rent Review: Rent for the new term to be determined by the landlord

Permitted use: Industrial purpose

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#### Schedule 4

# Conduct of Business Pending Completion

Subject to sub-clause 4.1 (Conditions to Completion), in the period up to Completion, none of the following are to be done, suffered, permitted or agreed to be done by or in relation to each Group Company except as provided in sub-clause 5.3 (Conduct of Business pending Completion):

- any disposal of or removal from any of the Properties of any material asset used or required for the operation of any aspect of the Business (otherwise than in the ordinary course of trading) or entry into any unusual or onerous transaction or any transaction (including by way of finance lease) not in the ordinary course of trading. For these purposes, without limitation, the incurring of any capital expenditure in excess of HK\$10,000, whether on any individual item or in the aggregate, will in all cases be considered outside the ordinary course of trading;
- 2. the disposal of any person, reorganisation, change or discontinuance

of any material part of its business;

- any failure to settle in accordance with its normal payment procedures and timescales any debts it incurs in the normal course of its business;
- 4. any failure to maintain in force policies of insurance with limits of indemnity at least equal to, and otherwise on terms no less favourable than, the policies of insurance maintained by it immediately before exchange of this Agreement;
- 5. any entry into, modification or termination of any material contract;
- 6. borrowing of any money (except by way of bank overdraft in the ordinary course of business and within limits subsisting immediately before the exchange of this Agreement);
- 7. the creation, allotment, issue, repurchase, redemption or cancellation of any shares or other securities;
- 8. any change to the accounting procedures or principles by reference to which its accounts are drawn up, or its accounting reference date, or its residence for Taxation purposes;
- 9. in relation to employees and other appointments:

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- (a) any appointment or employment of any new employees or consultants at an annual salary or rate of remuneration in excess of HK\$200,000;
- (b) any material alteration of the terms and conditions of employment (including benefits) of any of its employees, nor the dismissal of any of its employees without proper cause;
- (c) any inducing or endeavouring to induce (or suffering any Seller to induce or endeavour to induce) any of such employees to terminate their employment.
- 10. the passing of any resolution by any of its shareholders or any class of its shareholders;
- 11. any declaration, making or payment of any dividend, bonus or other distribution of capital or income;
- 12. the creation of any Encumbrance over its assets, undertaking or share capital;
- 13. the giving of any guarantees or indemnities in respect of any third party;
- 14. the institution, settlement or agreement to settle any legal proceedings relating to the Business, save for debt collection in the ordinary course of business;
- 15. the granting or modification or agreement to terminate any rights or entry into any agreement relating to Intellectual Property or otherwise the suffering of any of its rights relating to Intellectual Property to lapse;
- 16. the entry into or the modification of any subsisting agreement with any Trade Union.

#### Schedule 5

## Completion Obligations

## 1. Sellers' Completion obligations

The Sellers will be obliged to deliver to the Purchaser (or otherwise make available to the satisfaction of the Purchaser):

- (a) evidence reasonably satisfactory to the Purchaser of the fulfilment of the Conditions set out in sub-clause 4.1 (Conditions to Completion);
- (b) transfers of the Shares duly executed by the registered holders in favour of the Purchaser and/or its nominee(s) together with the relevant share certificates in the names of such registered holders;
- (c) certificates in respect of all issued shares in the capital of the Subsidiary;
- (d) such waivers, consents or other documents (including any power of attorney under which any document required to be delivered under this Schedule has been executed) in the agreed form as are required to enable the Purchaser and its nominee(s) to be registered as the holders of the Shares;
- (e) the statutory registers and minute books (properly written up to the time immediately prior to Completion), the common seal (if any), the certificate of incorporation and (if applicable) any certificate of incorporation on change of name of each Group Company;
- (f) the Tax Deed duly executed as a deed by the Sellers;
- (g) written confirmations in the form approved by the Purchaser from the respective mortgagee of the following charges or mortgages that all indebtedness and sums under such charges or mortgages have been paid and satisfied in full together with written undertakings in form satisfactory to the Purchaser that they will execute the relevant receipt on discharge or deed of release (together "Discharge Documents") and memorandum of satisfaction (together "Memorandum of Satisfaction") within 14 days from Completion: Legal Charge/Mortgage Memorial Nos.6910110, 6901514, 6931342 and 7071027

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- (h) copy of the deed of assignment duly certified by a firm of solicitors in respect of each of the Transfer Properties (together "Transfer Documents") duly executed by the respective vendor and buyer;
- (i) the HK Leases duly executed by the respective landlords;
- (j) duly and fully stamped transfer documents in respect of the transfer of all issued shares (100,000) in the capital of

Workable Singapore from the Sellers to Workable HK together with share certificate(s) and extract from the register of members of Workable Singapore showing that Workable HK is the registered holder of all such shares;

- (k) Forms W-8 completed and signed by each of the Sellers, together with all additional documentation required of the Sellers under the terms of the mandate;
- (1) each of the Sellers and the Allottee providing a certificate containing the representations and warranties specified in Schedule 10;
- (m) irrevocable powers of attorney in the agreed form executed by each of the holders of the Shares in favour of the Purchaser and/or its nominee(s) to enable the beneficiary (pending registration of the transfers of the Shares) to exercise all voting and other rights attaching to the Shares and to appoint proxies for this purpose;
- (n) the Escrow Agreement duly signed by the Sellers and the Allottee;
- (o) stock power in relation to the Retained Shares duly executed in blank on behalf of the Allottee and notarised;
- (p) the Service Agreements duly signed by the respective Seller and Workable HK;
- (q) a solicitors' undertaking from the Sellers' Solicitors in the form approved by the Purchaser that they will deliver the following documents to the Purchaser within the time limit set out in the said undertaking:
  - (i) the Transfer Documents;
  - (ii) the Discharge Documents;
  - (iii) the Memorandum of Satisfaction; and
  - (iv) the HK Leases

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and to cause a board meeting of each of the Group Company to be held at which:

- (i) in the case of the Companies only, the transfers of the Shares will be approved for registration (subject to their being duly stamped);
- (ii) all persons nominated by the Purchaser (in the case of directors subject to any maximum number imposed by the relevant articles of association) will be appointed additional directors and appointed secretaries;
- (iii) the accounting reference date will be changed to 31 December; and

and to cause a shareholders' meeting of each of the Group Company to be held which the relevant provisions of the respective articles of association be amended so that:

- (i) in the case of Workable HK and Plainduty only, the quorum for any board meeting shall be any three directors and the quorum for any general meeting shall be any two members; and
- (ii) in the case of Workable Singapore only, the quorum for any board meeting shall be any four directors.

## 2. Purchaser's and CGII's Completion obligations

The Purchaser's and, as the case may be, CGII's obligations (which are subject to the Sellers complying with their obligations under paragraph 1) are to:

- (a) (in the case of CGII) deliver to the Sellers a copy of the letter of CGII to its stock transfer agent authorising the issuance of the Fixed Consideration Shares;
- (b) (in the case of CGII) hold a board meeting at which this Agreement and the transactions contemplated herein including the allotment of the Fixed Consideration Shares, credited as fully paid, to the Allottee according to sub-clause 3.2.1 (Satisfaction of Fixed Consideration) are approved;
- (c) (in the case of the Purchaser) deliver to the Sellers in Hong Kong dollars through CHATS the Cash Payment (less the Retained Cash Payment) aggregating HK\$46,044,010 (being HK\$23,022,005 to Lam Hok Ling at

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his account, No. 110-329018-833, with The Hongkong and Shanghai Banking Corporation Limited and HK\$23,022,005 to Tung Hok Ki at his account No. 21-200-4848-9, with Wing Lung Bank Limited);

- (d) (in the case of the Purchaser) deliver to the Sellers the Tax Deed duly executed by the Purchaser;
- (e) (in the case of the Purchaser) deliver to the Sellers evidence of the deposit with the Escrow Agent of the Retained Cash Payment; and
- (f) deliver to the Sellers a counterpart of the Escrow Agreement duly signed by the Purchaser and CGII.

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# Schedule 6

Basis for preparation of the Completion Balance Sheet

## 1. General requirements

Subject to the provisions of paragraphs 2 to 3 below, the Completion Balance Sheet shall be prepared, in accordance with SSAP and (to the extent that it is consistent with SSAP) on a basis consistent with the Accounts. Paragraph 2 shall have priority over paragraph 3.

2. Completion Balance Sheet

Unless already taken into account, the following principles shall be observed in drawing up the Completion Balance Sheet:

- 2.1 sums receivable in respect of debtors shall not be included at sums higher than the amounts collectable, making appropriate provision for doubtful debts;
- 2.2 stocks and work-in-progress shall be valued at the lower of
   cost and net realisable value;
- 2.3 liabilities shall include accruals at the close of business
  on the Completion Date;
- 2.4 no value shall be attributable to goodwill or any other
  intangible asset;
- 2.5 immovable property and other fixed assets shall be included at their net book value as at the Balance Sheet Date (or at cost if purchased after the Balance Sheet Date) less depreciation on cost at the following rates:
  - 2.5.1 plant and machinery 30% per annum;
  - 2.5.2 fixtures and fittings 20% per annum;
  - 2.5.3 motor vehicles 30% per annum; and
  - 2.5.4 computer software 30% per annum;
- 2.6 full provision shall be made for all Taxation, including deferred Taxation.

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## 3. True and fair view

The Completion Balance Sheet shall show a true and fair view of the state of affairs of the Group at the close of business on the Completion Date.

# 4. Changes in SSAP

Unless otherwise taken into account in accordance with the preceding provisions of this schedule, the Completion Balance Sheet shall be prepared without regard to any changes in SSAP as applied in the preparation of the Accounts.

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#### Schedule 7

#### Warranties

(Under sub-clause 1.12, references to the Companies shall be deemed to include a corresponding reference to the Group and each Group Company severally and references to the Accounts are to those of the Companies or the Subsidiary, as the case may be.)

Part 1
General warranties

#### 1.1 Information

- 1.1.1 The facts set out in the Recitals and Schedules 1 to 4 (inclusive) and all information contained in the Disclosure Documents are complete, true, accurate and not misleading and all information which has been given to the Purchaser or, as the case may be, CGII or its representatives or professional advisers by the Sellers or by any director, officer or other official of any Group Company or by their respective professional advisers or other agents in the course of the negotiations leading to this Agreement was when given and is now complete, true and accurate in all respects and not misleading. Insofar as any such information amounts to a forecast or an expression of opinion, intention or expectation, such information is fair and honest and made on reasonable grounds.
- 1.1.2 There is no fact or matter which has not been disclosed which renders any such information untrue, inaccurate or misleading.
- 1.1.3 The information disclosed to the Purchaser or, as the case may be, CGII or its representatives or professional advisers of the Purchaser or, as the case may be, CGII by the Sellers and the directors, officers or other officials of any Group Company regarding the current financial and trading position and prospects of the Group comprises all information which is material for the reasonable assessment of the financial and trading prospects of the Group.
- 1.1.4 No representation or warranty of the Sellers in this Agreement and no statement in the Disclosure Letter omits to state a material fact necessary to make the statements herein or therein, in light of the circumstances in which they are made, not misleading.

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# 1.2 Power to contract

## 1.2.1 The Sellers

Each Seller has full power to enter into and perform this Agreement, the Service Agreements, the Escrow Agreement and the Tax Deed respectively and these agreements and the Tax Deed when executed will constitute binding obligations on each Seller in accordance with their terms.

## 1.2.2 The Allottee

The Allottee has full power to enter into and perform this Agreement and the Escrow Agreement respectively and this Agreement and the Escrow Agreement when executed will constitute binding obligations on the Allottee in accordance with their terms.

# 2. The Group

## 2.1 Memorandum and articles of association

The copy of the memorandum and articles of association of each Group Company which has been produced to the Purchaser's Solicitors is true

and complete in all respects and has embodied in it or annexed to it a copy of every such resolution and agreement as is referred to in section 117 of the Ordinance. Each Group Company has at all times carried on its business and affairs in all respects in accordance with its memorandum and articles of association and all such resolutions and agreements.

# 2.2 Statutory books

The statutory books (including all registers and minute books) of each Group Company have been properly kept and contain an accurate and complete record of the matters which should be dealt with in those books and no notice or allegation that any of them is incorrect or should be rectified has been received.

# 2.3 Statutory returns

Each Group Company has complied with the provisions of the Ordinance and all returns, particulars, resolutions and other documents required to be filed with or delivered to the Registrar of Companies or to any other authority whatsoever by each Group Company have been correctly and properly prepared and so filed or delivered.

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## 2.4 Share capital

2.4.1 The Shares constitute the whole of the issued share capital of the Company and each Seller is the sole beneficial owner of that number of the Shares as is set against his name in Part 1 of Schedule 2 (Details of the Company). There is no Encumbrance on, over or affecting the Shares or any unissued shares, debentures or other securities of the Company. No claim has been made by any person to be entitled to the benefit of any such Encumbrance and no person has the right (exercisable now or in the future and whether contingent or not) to call for the issue of any share or loan capital of the Company.

## 2.4.2 No Group Company has at any time:

- (a) repaid, redeemed or purchased any of its own shares, or otherwise reduced its issued share capital or any class of it or capitalised in the form of shares, debentures or other securities or in paying up any amounts unpaid on any shares, debentures or other securities, any profits or reserves of any class or description or passed any resolution to do so, or agreed to do any of the above;
- (b) directly or indirectly provided any financial assistance for the purpose of the acquisition of shares in it or its holding company or for the purpose of reducing or discharging any liability incurred in such an acquisition whether pursuant to section 47C of the Ordinance or otherwise.
- 2.4.3 The Sellers are the sole beneficial owners of the entire issued share capital of the Allottee. There is no Encumbrance on, over or affecting the shares representing such share capital or any unissued shares, debenture or other securities of the Allottee. The Sellers are the only

directors of the Allottee which is under the direct and sole control of the Sellers.

2.4.4 The transfer by the Sellers of all of the issued shares in Workable Singapore to Workable HK has been duly effected and the relevant transfer documents duly and adequately stamped and Workable Singapore has become a wholly owned subsidiary of Workable HK.

# 2.5 Solvency

No Group Company is insolvent or commits an act of bankruptcy pursuant to section 3 of the Bankruptcy Ordinance (Cap 6 of the Laws of Hong Kong). No order has ever been made or petition presented or resolution passed for its winding up and no distress, execution or other process has ever been levied on

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any of its assets. No administrative or other receiver has been appointed by any person over the whole or any part of the business or assets of any Group Company, nor has any order been made or petition presented for the appointment of an administrator in respect of any Group Company.

- Connected business
- 3.1 Subsidiary

All issued shares in the Subsidiary are held by Workable HK legally and beneficially free from all Encumbrances and with all rights now attaching, or at any time up to Completion to be attached, to them.

# 3.2 Connected transactions

No Group Company:

- is or has agreed to become the holder or other owner of any class of any shares, debentures or other securities of any other body corporate (whether incorporated in Hong Kong or elsewhere) other than in case of the Company, the Subsidiaries;
- 3.2.2 has agreed to become a subsidiary of any other body corporate or under the control of any group of bodies corporate or consortium;
- 3.2.3 is or has agreed to become a member of any partnership, joint venture, consortium or other unincorporated association other than a recognised trade association or agreement or arrangement for sharing commissions or other income;
- 3.2.4 has a branch, place of business or substantial assets outside Hong Kong or Singapore or any permanent establishment (as that expression is defined in Rule 5 of the Inland Revenues Rules issued by the Board of Inland Revenue) in any place outside Hong Kong or Singapore; and
- 3.2.5 has any interest, legal or beneficial, in any shares or other capital or securities or otherwise howsoever in any other venture or person and neither holds nor is liable on any share or security which is not fully paid up or which carries any liability.

#### 3.3 Group On Investment Limited

A special resolution was passed by the members of Group On Investment Limited ("Group On") on 28 September 1998 that Group On be wound up voluntarily. Group On has been wound up

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pursuant to the special resolution and in accordance with the provisions of the Ordinance regarding members' voluntary winding-up. Group On will be struck off from the Register of Companies by the Registrar of Companies at the expiration of three months from the winding-up. There is no outstanding indebtedness or other liability (actual or contingent) owing by Group On to any Group Company or the Sellers or owing to Group On and/or its creditors by any Group Company or the Sellers.

- 4. Accounts
- 4.1 General

#### The Accounts:

- 4.1.1 were prepared in accordance with SSAP, the requirements of all relevant statutes and on a basis consistent with the preceding three accounting periods of the Companies and with the books of three account of the relevant company;
- 4.1.2 comprise all the notes, reports, statement and other documents required by law to be annexed to them;
- 4.1.3 are true and accurate in all respects and disclose a true and fair view of the assets, liabilities and state of affairs of the Companies at the Balance Sheet Date and of its profits for the financial year ended on such date;
- 4.1.4 contain full provision or reserve for bad and doubtful debts, obsolescent or slow-moving stocks and for depreciation on fixed assets, which provision or reserve was when made and is now adequate;
- 4.1.5 contain a note of all capital commitments of the Companies at the Balance Sheet Date, which note was when made and is now adequate, fair and not misleading;
- 4.1.6 contain proper and adequate reserves or provision for all Taxation, including deferred taxation as defined in SSAP 2.112 (sufficient provision being made in a deferred taxation account for any corporation tax on chargeable gains and balancing charges that would arise on the sale of all fixed assets at the values attributed to them in the Accounts);
- 4.1.7 disclose, note or provide for all liabilities of the Companies which were known, actual or contingent (including contingent liabilities to customers and contingent liabilities for Taxation) to the extent that such

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- 4.1.8 value the stock-in-trade at the lower of cost and net realisable value and such stock-in-trade does not include any redundant, obsolete or unsaleable items or any items which are the subject of any dispute (other than minor disputes in the ordinary course of business) with a supplier or customer;
- 4.1.9 value the work-in-progress on a basis that excludes profit and includes adequate provision for losses which have arisen or could reasonably be anticipated to arise on uncompleted contracts and on completed contracts in respect of which the maintenance period is unexpired, and the amount included in the Accounts in respect of work-in-progress is reasonable and has been determined in accordance with SSAP 2.103; and
- 4.1.10 reflect all the fixed and loose plant and machinery, equipment, furniture, fittings and vehicles owned by each of the Companies at the Balance Sheet Date and full provisions in accordance with SSAP have been made on them and none has been acquired for any consideration otherwise than by way of a bargain at arm's length.
- 4.2 Stock-in-trade and work-in-progress

The basis of valuation for stock-in-trade and work-in-progress has remained in all material respects consistent with that adopted for the purpose of the audited accounts each of the Companies in respect of the beginning and end of each of the preceding three accounting periods of each of the Companies since its incorporation.

## 4.3 Profits

The profits of each of the Companies for the three years ended on the Balance Sheet Date as shown by the Accounts and by the audited accounts of each of the Companies for previous periods delivered to the Purchaser and the trend of profits shown by them have not (except as Disclosed in them) been affected to a material extent by inconsistencies of accounting practices, by the inclusion of non-recurring items of income or expenditure, by transactions entered into otherwise than on normal commercial terms or by any other factors rendering such profits for all or any of such periods exceptionally high or low.

#### 4.4 Books of account

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All accounts, books, ledgers, financial and other necessary records of whatsoever kind of each of the Companies for the preceding seven accounting periods:

- 4.4.1 have been fully, properly and accurately maintained, are in its possession and contain true and accurate records of all matters including those required to be entered in them by the Ordinance and no notice or allegation that any of them is incorrect or should be rectified has been received;
- 4.4.2 do not contain or reflect any material inaccuracies or discrepancies;
- 4.4.3 give and reflect a true and fair view of the matters which

ought to appear in them and in particular of the financial, contractual and trading position of the relevant company and of its plant and machinery, fixed and current assets and liabilities (actual and contingent), debtors and creditors and stock-in-trade and work-in-progress.

- 5. Post-Balance Sheet Date events
- 5.1 Since the Balance Sheet Date:
  - 5.1.1 each of the Companies has carried on its business in the ordinary and usual course and without entering into any transaction, assuming any liability or making any payment not provided for in the Accounts which is not in the ordinary course of trading and without any interruption or alteration in the nature, scope or manner of its business and nothing has been done which would be likely to prejudice the interests of the Purchaser as a prospective purchaser of the Shares;
  - 5.1.2 none of the Companies has experienced any material deterioration in its financial position or prospects or turnover or suffered any diminution of its assets by the wrongful act of any person and the value of its net assets is not materially less than the value of its net assets at the Balance Sheet Date and it has not had its business, profitability or prospects materially and adversely affected by the loss of any important customer or source of supply or by any abnormal factor not affecting similar businesses to a like extent and there are no facts which are likely to give rise to any such effects;
  - 5.1.3 none of the Companies has acquired or disposed of or agreed to acquire or dispose of any assets or assumed or incurred or agreed to assume or incur any material liabilities (actual or contingent) otherwise than in the ordinary course of business;

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- 5.1.4 none of the Companies has declared, made or paid any dividend, bonus or other distribution of capital or income (whether a qualifying distribution or otherwise) and (excluding fluctuations in overdrawn current accounts with bankers) no loan or its loan capital has been repaid in whole or in part or has become due or is liable to be declared due by reason of either service of a notice or lapse of time or otherwise howsoever;
- 5.1.5 none of the Companies has carried out or entered into any transaction and no other event has occurred in consequence of which (whether alone or together with any one or more transactions or events occurring before, on or after the date of this Agreement) any of its liability to Taxation has arisen or will arise (or would have arisen or would or might arise but for the availability of any relief, allowance, deduction or credit) other than profits tax on its actual income (not chargeable gains or deemed income) arising from transactions entered into in the ordinary course of business;
- 5.1.6 none of the Companies has made any change to the remuneration, terms of employment, emoluments or pension

benefits of any its present or former director, officer or employee who on the Balance Sheet Date was entitled to remuneration in excess of HK\$300,000 per annum and has not appointed or employed any additional director, officer or employee who is so entitled;

- 5.1.7 all debts owing to it as shown in the Accounts are collectable in the ordinary course of business and none of the Companies has released any debts in whole or in part nor written off debts in an amount exceeding HK\$35,000 in the aggregate;
- 5.1.8 none of the Companies has entered into contracts involving capital expenditure in an amount exceeding HK\$200,000 in the aggregate;
- 5.1.9 none of the Companies has become aware that any event has occurred which would entitle any third party to terminate any contract or any benefit enjoyed by it or call in any money before the normal due date;
- 5.1.10 none of the Companies has purchased stocks in quantities or at prices materially greater than was its practice before the Balance Sheet Date;
- 5.1.11 each of the Companies has paid its creditors within the times agreed with such creditors and does not have any debts outstanding which are overdue for payment by more than four weeks;

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- 5.1.12 none of the Companies has created or agreed to create any Encumbrance or entered into any factoring arrangement, hire-purchase, conditional sale or credit sale agreement which has not been Disclosed and which is not in the ordinary course of business (and there has been no default by it in the performance or observance of any of the provisions of any such Encumbrance, arrangement or agreement disclosed);
- none of the Companies has borrowed or raised any money or taken any financial facility (except such short term borrowings from bankers as are within the amount of any overdraft facility which was available to it at the Balance Sheet Date) or since the Balance Sheet Date renegotiated or received any notice from any banker that such banker wishes to renegotiate any overdraft facility available to it at the Balance Sheet Date;
- 5.1.14 each of the Companies has ensured that its management accounts have been prepared in accordance with SSAP and on a basis consistent with the basis on which the Accounts have been prepared;
- 5.1.15 none of the Companies has made any change to its accounting reference date and no accounting period of it has ended since the Balance Sheet Date;
- 5.1.16 none of the Companies has made a payment or incurred an obligation to make a payment which will not be deductible in computing trading profits for the purposes of profits tax or as a management expense of it; and

- 5.1.17 none of the Companies (including any class of its members) has passed any resolution whether in general meeting or otherwise.
- 6. Transactions with the Sellers, directors and Connected Persons
- 6.1 Loans and debts

There is no outstanding:

6.1.1 indebtedness or other liability (actual or contingent) owing by any Group Company to any Seller or any Affiliate of any Seller or director of any Group Company or any Connected Person or owing to any Group Company by any Seller or any Affiliate of any Seller or director of any Group Company or any Connected Person; or

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- 6.1.2 guarantee or security for any such indebtedness or liability.
- 6.2 Arrangements with Connected Persons
  - 6.2.1 There is no outstanding, and there has not at any time during the last six years been outstanding, any agreement, arrangement or understanding (whether legally enforceable or not) to which any Group Company is a party and in which any Seller, Affiliate of any Seller, director or former director of any Group Company or any Connected Person is or has been interested whether directly or indirectly.
  - 6.2.2 No Group Company is a party to or has its profits or financial position during the last six years been affected by any agreement or arrangement which is not entirely of an arm's length nature.
- 6.3 Competitive interests
  - 6.3.1 No Seller, Affiliate of any Seller, director or former director of any Group Company nor any Connected Person, either individually, collectively or with any other person or persons, has any estate, right or interest, directly or indirectly, in any business other than that now carried on by any Group Company which is or is likely to be or become competitive with any aspect of the Business of any Group Company save as registered holder or other owner of any class of securities of any company if such class of securities is listed on any investment exchange recognised by the HKSE and if such person (together with Connected Persons and Affiliates) holds or is otherwise interested in less than three per cent of such class of securities.
  - 6.3.2 The Sellers either individually, collectively or with any other person or persons are not interested in any way whatsoever in any Intellectual Property used and not wholly owned by any Group Company.
- 6.4 Benefits

No Connected Person or Affiliate of any Seller, director or former director of any Group Company is entitled to or has claimed

entitlement to any remuneration, compensation or other benefit from any Group Company.

- 7. Finance
- 7.1 Borrowings

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Particulars of all money borrowed by each Group Company have been Disclosed. The total amount borrowed by each Group Company from any source does not exceed any limitation on its borrowing contained in the articles of association of the relevant company or in any debenture or loan stock trust deed or instrument or any other document executed by the relevant company and the amount borrowed by each Group Company from each of its bankers does not exceed the overdraft facility agreed with such banker. No Group Company has outstanding loan capital.

## 7.2 Debts owed to the Group

All debts owed to each Group Company are collectable in the ordinary course of business and each such debt will realise in full its face value at the time of payment. No Group Company nor the Sellers consider any of the debts owing to any Group Company (but which are not yet due) to be irrecoverable in whole or in part. No Group Company owns the benefit of any debt (whether present or future) other than debts which have accrued to it in the ordinary course of business.

# 7.3 Working capital

Having regard to its existing banking and other facilities, each Group Company has sufficient working capital for the purpose of continuing to carry on its business in its present form and at its present level of turnover for the foreseeable future and for the purposes of executing, carrying out and fulfilling in accordance with their terms all orders, projects and contractual obligations which have been placed with or undertaken by that company.

## 7.4 Financial facilities

The Sellers have Disclosed full details and true and correct copies of all documents relating to all debentures, acceptance lines, overdrafts, loans or other financial facilities outstanding or available to any Group Company and all Encumbrances to which any asset of any Group Company is subject. Neither the Sellers nor any Group Company have done anything whereby the continuance of any such facility or Encumbrance in full force and effect might be affected or prejudiced.

## 7.5 Options and guarantees

7.5.1 No Group Company is responsible for the indebtedness of any other person nor party to any option or pre-emption right or any guarantee, suretyship or any other obligation (whatever called) to pay, purchase or provide funds (whether by the advance of money, the purchase of or

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of assets or services or otherwise) for the payment of, or as an indemnity against the consequence of default in the payment of, any indebtedness of any other person.

- 7.5.2 No party other than the Group has given any guarantee of or security for any overdraft, loan or loan facility granted to any Group Company.
- 7.6 Payment of obligations

The Group is able to effect payment of any material obligation as and when due for payment.

- 8. Environment
- 8.1 In this Agreement:

"Environment" means any and all organisms (including man), ecosystems, property and the following media: air (including the air within buildings and the air within other natural or man-made structures, whether above or below ground); water (including water under or within land or in drains or sewers and coastal and inland waters); and land (including land under water);

"Environment Laws" means any and all laws, whether civil, criminal or administrative applicable to any Group Company and/or conduct of the Business and which have as a purpose or effect the protection of the Environment and/or the prevention of Harm and/or the provision of remedies in respect of Harm, including: directives, decisions and recommendations; statutes and subordinate legislation; regulations, orders and ordinances; codes of practice, circulars, guidance notes and the like; common law, local laws and bye-laws; and judgments, notices, orders, directions, instructions or awards of any Competent Authority;

"Harm" means material harm or damage to, or other interference with, the Environment and includes any detrimental effects on the health of living organisms or other interference with the ecosystems of which they form part and, in the case of man, includes offence caused to any of his senses or harm or damage to his property;

"Hazardous Matter" means any and all matter (whether alone or in combination with other matter) including electricity, heat, vibration, noise or other vibration which may cause Harm;

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"Other Property" means any and all land or property, other than the Property, owned or occupied at any time by any Group Company;

- 8.2 Compliance with Environment Laws
  - 8.2.1 The Property and the Other Property have been used, and the Business has been conducted, at all times in compliance with Environment Laws.
  - 8.2.2 No material work, repairs, remedy, construction, or capital expenditure is required under any Environment Laws or in order to carry on lawfully the Business at the Property and the Other Property.
- 8.3 Hazardous Matter

All Hazardous Matters generated or used in the Business have been used, kept, treated, transported (including transportation in pipes and pipeworks), disposed of, discharged or otherwise dealt with in accordance with the Environment Laws.

#### 9. Other assets

## 9.1 Title

- 9.1.1 Each Group Company has legal and beneficial title to all its assets which
  - (a) are included in the Accounts; or
  - (b) have otherwise been represented as being its property; or
  - (c) were at the Balance Sheet Date used or held for the purposes of its business; or
  - (d) have been acquired by it since the Balance Sheet Date (except for those assets disposed of in the ordinary course of business) and all such assets are in its possession and control and are sited within Hong Kong or Singapore.
- 9.1.2 Except for assets disposed of or realised by any Group Company in the ordinary course of trading, it retains such title to all such assets free from any Encumbrance, hire or hire purchase agreement or leasing agreement or agreement for payment on deferred terms.
- 9.1.3 No Group Company has acquired or agreed to acquire any material asset on terms that title does not pass to it until full payment is made.

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## 9.2 Condition of assets

The plant and machinery (including fixed plant and machinery) and all vehicles and office and other equipment shown in the Accounts or acquired since the Balance Sheet Date or otherwise used in connection with the Business which have not been disposed of in the ordinary course of business:

- 9.2.1 do not contravene any requirement or restriction having the force of law;
- 9.2.2 are in good repair and condition and are regularly maintained, fully serviceable and in satisfactory working order;
- 9.2.3 are each capable of doing the work for which they were designed and/or purchased and will each be so capable (subject to fair wear and tear) during the period of time over which the value of such assets will be written down to nil in the accounts of the relevant Group Company;
- 9.2.4 are not surplus to the relevant Group Company's requirements; and
- 9.2.5 are not dangerous, inefficient, out of date, unsuitable or

and the vehicles owned by the Group are road-worthy and duly licensed for the purposes for which they are used.

#### 9.3 Condition of stock

The stock-in-trade of each Group Company is in good condition and is capable of being sold by it in the ordinary course of business in accordance with its current price list without rebate or allowance to a purchaser.

## 9.4 Rental payments

Rentals payable by each Group Company under any leasing, hire-purchase or other similar agreement to which it is a party are set out in the Disclosure Documents and have not been increased and all such rentals are fully deductible by the relevant Group Company for tax purposes.

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#### 10. Insurance

#### 10.1 Extent of insurance

All the assets of each Group Company which are of an insurable nature are and have at all material times been fully insured to their replacement value with a well established and reputable insurer against fire and all other risks normally insured against by companies carrying on similar businesses or owning property of a similar nature to the Business and each Group Company is and has at all material times been adequately covered against all legal liability and risks normally insured against by such companies (including liability to employees or third parties for personal injury or loss or damage to property, product liability and loss of profit).

## 10.2 Premiums and claims

Particulars of all policies of insurance of each Group Company now in force have been disclosed and such particulars are true and correct and all premiums due on such policies have been duly paid and all such policies are valid and in force. So far as the Sellers are aware there are no circumstances which might lead to any liability under such insurance being avoided by the insurers or the premiums being increased. There is no claim outstanding under any such policies and there are no circumstances likely to give rise to a claim.

#### 11. Litigation

#### 11.1 Litigation

- 11.1.1 Except as plaintiff in the collection of debts (not exceeding HK\$35,000 in the aggregate) arising in the ordinary course of trading, no Group Company is now engaged in any Litigation, and no Litigation is in prospect, in either case by or against any Group Company or any person for whose acts or defaults any Group Company may be vicariously liable.
- 11.1.2 No Group Company has, in the last five years preceding the date of this Agreement, been involved in any Litigation with any person who is or was a supplier or customer of importance to it or the Business, or where such Litigation

resulted in adverse publicity or loss of goodwill.

11.1.3 There is no matter or fact in existence which might give rise to any Litigation involving any Group Company which might form the basis of any criminal prosecution against any Group Company.

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## 11.2 Injunctions, etc

No injunction or order for specific performance has been granted against any Group Company which has not been discharged or fully complied with or is otherwise no longer in force.

## 11.3 Orders and judgments

No Group Company is subject to any order or judgment given by any court, tribunal or governmental agency which is still in force and no Group Company has given any undertaking to any court or tribunal or to any third party arising out of any Litigation.

#### 12. Licences

#### 12.1 General

Each Group Company has all necessary licences (including statutory licences), permits, consents and authorities (public and private) for the proper and effective carrying on of the Business and in the manner in which the Business is now carried on and all such licences, permits, consents and authorities are valid and subsisting and the Sellers know of no reason why any of them should be suspended, cancelled or revoked whether in connection with the sale to the Purchaser or otherwise and, so far as the Sellers are aware, there are no factors that might in any way prejudice the continuance or renewal of any of those licences, permits, consents or authorities and no Group Company is restricted by contract from carrying on any activity in any part of the world.

## 13. Trading

#### 13.1 Definition

In this Agreement, "Product" means any goods (includes a product which is comprised in another product, whether by virtue of being a component part or raw material or otherwise) and/or services which any Group Company has supplied or agreed to supply to any person or intends to turn to account.

#### 13.2 Tenders, etc

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No offer, tender or the like made outside the ordinary course of business is outstanding which is capable of being converted into an obligation of any Group Company by an acceptance or other act of some other person.

# 13.3 Delegation of powers

There are in force no powers of attorney given by any Group Company other than to the holder of an Encumbrance solely to facilitate its enforcement nor any other authority (express, implied or ostensible) given by any Group Company to any person to enter into any contract or commitment or do anything on its behalf other than any authority of employees to enter into routine trading contracts in the normal course of their duties.

13.4 Consequence of acquisition of Shares by Purchaser

The acquisition of the Shares by the Purchaser or compliance with the terms of this Agreement will not:

- cause any Group Company to lose the benefit of any right or privilege it presently enjoys or cause any person who normally does business with it not to continue to do so on the same basis as previously;
- cause any Group Company to lose the benefit of any licence, permit, authorisation, consent or other approval required by law or by any governmental agency or by any other person with a legitimate interest relating to the manufacture, marketing or supply of any Product;
- 13.4.3 relieve any person of any obligation to any Group Company (whether contractual or otherwise) or legally entitle any person to determine any such obligation or any right or benefit enjoyed by any Group Company or to exercise any right whether under an agreement with or otherwise in respect of any Group Company;
- 13.4.4 conflict with or result in the breach of or constitute a default on the part of any Group Company or any Seller (i) under any of the terms, conditions or provisions of any agreement or instrument to which it is now a party; or any loan to or mortgage created by it; or (ii) of its memorandum or articles of association;
- 13.4.5 result in any present or future indebtedness of any Group Company becoming due and payable or capable of being declared due and payable prior to its stated maturity;

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- 13.4.6 cause any director, officer or senior employee of any Group Company to leave employment; or
- 13.4.7 conflict with, violate or result in a breach of any law, regulation, order, decree or writ applicable to any Group Company, the Sellers or any of them, or entitle any person to receive from any Group Company any finder's fee, brokerage or other commission,

and will not prejudicially affect the attitude or actions of clients, customers and suppliers with regard to any Group Company.

- 13.5 Product regulatory requirements
  - 13.5.1 Each Group Company has duly obtained all necessary licences, permits, authorisations and other approvals required by law, by any government agency or by any other person with a legitimate interest relating to or required for the manufacture, marketing or supply of any Product.

- 13.5.2 No Group Company has manufactured, marketed or supplied any Product which was at the material times not fully compliant with:
  - (a) the requirements of all applicable Hong Kong laws and the laws of any territory in which the Products have been placed on the market;
  - (b) the terms of any applicable recognised national or international product standards;
  - (c) any representation or warranty (whether express or implied) given in respect of the Products.
- 13.5.3 At no time has any Group Company had knowledge of or received any notice, claim, governmental enforcement action or other communication from any person alleging any defect in any Product or any contravention of any applicable law or standard relating to the Products.

#### 13.6 Guarantees and warranties

No Group Company has given any guarantee or warranty or made any representation in respect of the Products, save for any warranty or guarantee implied by law.

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# 13.7 Restrictions on trading

No Group Company is and has been a party to any agreement, arrangement, understanding or practice restricting its freedom to provide and take goods and services by such means and from and to such persons and into or from such place as it may from time to time think fit.

#### 13.8 Possession of records

- 13.8.1 All title deeds and agreements to which any Group Company is a party and all other documents owned by, or which ought to be in its possession of or held unconditionally to the order of it, are in its possession.
- 13.8.2 No Group Company has any of its records, systems, controls, data or information recorded, stored, maintained, operated or otherwise wholly or partly dependent on or held by any means (including any electronic, mechanical or photographic process, whether computerised or not) which (including all means of access thereto and therefrom) are not under its exclusive ownership and direct control.

#### 13.9 Business names

No Group Company uses on its letterhead, books or vehicles or otherwise carry on the Business under any name other than its corporate name.

## 13.10 Unlawful acts

Neither the Group nor any officer have been prosecuted for any criminal, illegal or unlawful act connected with any Group Company.

## 13.11 Sensitive payments

No officer or employee of any Group Company has made or received any Sensitive Payment in connection with any contract or otherwise. For the purposes of this clause the expression "Sensitive Payments" (whether or not illegal) shall include (i) commercial bribes, bribes or kickbacks paid to any person, firm or company including central or local government officials or employees or (ii) amounts received with an understanding that rebates or refunds will be made in contravention of the laws of any jurisdiction either

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directly or through a third party or (iii) political contributions or (iv) payments or commitments (whether made in the form of commissions, payments or fees for goods received or otherwise) made with the understanding or under circumstances that would indicate that all or part of the payment is to be paid by the recipient to central or local government officials or as a commercial bribe influence payment or kickback.

#### 13.12 Business

The Business is the provision of graphic communications services, digital communications networking, offset printing, digital printing and multi-media services in Hong Kong and Singapore.

#### 14. Contracts

#### 14.1 Onerous contracts

There are no long term contracts (that is, contracts not terminable by any Group Company without penalty on six months' notice or less) or onerous or unusual or abnormal contracts (that is, contracts for capital commitments or contracts differing from those necessitated by the ordinary course of business) binding upon any Group Company, nor is any Group Company a party to any contract which contains any onerous or other provision material for disclosure to an intending purchaser of the Shares and no expenses or liabilities have been incurred before the date of this Agreement by any Group Company otherwise than for the purpose of its business.

#### 14.2 Material contracts

All contracts to which any Group Company is a party with a value in excess of HK\$35,000 have been disclosed and no Group Company is a party to or subject to any agreement, transaction, obligation, commitment, understanding, arrangement or liability which:

- 14.2.1 is incapable of complete performance in accordance with its terms within six months after the date on which it was entered into or undertaken;
- 14.2.2 is likely to result in a loss to it on completion of performance;
- 14.2.3 cannot readily be fulfilled or performed by it on time and without undue or unusual expenditure of money and effort;

- 14.2.4 involves or is likely to involve obligations, restrictions, expenditure or receipts of an unusual, onerous or exceptional nature and not in the ordinary course of business;
- 14.2.5 requires an aggregate consideration payable by it in excess of HK\$35,000;
- 14.2.6 involves or is likely to involve the supply of goods by or to any Group Company the aggregate sales value of which will represent in excess of five per cent of its turnover for the year ended on the Balance Sheet Date;
- 14.2.7 is a contract for services (other than contracts for the supply of electricity or normal office services);
- 14.2.8 requires it to pay any commission, finder's fee, royalty or
  the like; or
- 14.2.9 is in any way otherwise than in its ordinary and proper course of the business.

#### 14.3 Performance of contracts

- 14.3.1 The terms of all contracts of the Group have been complied with by the relevant Group Company and by the other parties to the contracts in all material respects and there are no circumstances likely to give rise to a default by the relevant Group Company or by the other parties under any such contract.
- 14.3.2 All the contracts of the Group except those between the relevant Group Company and its employees may be assigned by the relevant Group Company without the consent of any other person.
- There are no outstanding claims, separately or in the aggregate, of a sum in excess of HK\$100,000, against any Group Company on the part of customers or other persons in respect of defects in quality or delays in delivery or completion of contracts or deficiencies of design or performance or otherwise relating to liability for goods or services sold or supplied by any Group Company and no such claims are threatened or anticipated and there is no matter or fact in existence in relation to goods or services currently sold or supplied by any Group Company which might give rise to any such claim.

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14.3.4 No Group Company has knowledge of the invalidity of or grounds for rescission, avoidance or repudiation of any existing agreement to which it is a party and has received no notice of any intention to terminate, repudiate or disclaim any such agreement.

# 14.4 Agency and distribution agreements

No Group Company is a party to any subsisting agency or distributorship agreement.

15. Employees

## 15.1 Particulars of employees

The particulars shown in the schedule of employees comprised in the Disclosure Documents are true and complete and show in respect of each director, officer and employee of each Group Company his date of birth, the date on which he commenced continuous employment with the relevant Group Company and all remuneration payable and other benefits provided or which such Group Company is bound to provide (whether now or in the future) to each such person and include full particulars of all remuneration arrangements (particularly profit sharing, incentive and bonus arrangements to which any Group Company is a party whether binding or not) and each director, officer and employee of each Group Company is listed there.

#### 15.2 Service contracts

There is no contract of service in force between any Group Company and any of its directors, officers or employees which is not terminable by that Group Company without compensation (other than any compensation payable under the Employment Ordinance) on three months' notice given at any time or otherwise in accordance with the Employment Ordinance. There are no consultancy or management services agreements in existence between any Group Company and any other person, firm or company, and there are no agreements or other arrangements (binding or otherwise) between any Group Company or any employers' or trade association of which any Group Company is a member and any Trade Union. There are no outstanding pay negotiations with any employees or Trade Unions.

## 15.3 Benefits

There are no amounts owing to present or former directors, officers or employees of any Group Company other than not more than one month's arrears of remuneration accrued or due or for reimbursement of business

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expenses incurred within a period of three months preceding the date of this Agreement and no moneys or benefits other than in respect of remuneration or emoluments of employment are payable to or for the benefit of any present or former director, officer or employee of any Group Company, nor any dependant of any present or former director, officer or employee of any Group Company.

## 15.4 Liabilities and payments

Save to the extent (if any) to which provision or allowance has been made in the Accounts:

- 15.4.1 no liability has been incurred or is anticipated by any Group Company for breach of any contract of employment or for services or for severance payments or for redundancy payments or protective awards or for compensation for unfair dismissal or for failure to comply with any order for the reinstatement or re-engagement of any employee or for sex or race discrimination or for any other liability accruing from the termination or variation of any contract of employment or for services;
- 15.4.2 no gratuitous payment has been made or promised by any Group Company in connection with the actual or proposed termination, suspension or variation of any contract of employment or for services of any present or former

director, officer or any dependant of any present or former director, officer or employee of any Group Company; and

15.4.3 no Group Company has made or agreed to make any payment to or provided or agreed to provide any benefit for any of its present or former director, officer or employee.

# 15.5 Relevant legislation

- 15.5.1 Each Group Company has in relation to each of its employees (and so far as relevant to each of its former employees) complied with:
  - (a) all obligations imposed on it by all relevant statutes, regulations and codes of conduct and practice affecting its employment of any persons and all relevant orders and awards made thereunder and has maintained current, adequate and suitable records regarding the service, terms and conditions of employment of each of its employees; and

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- (b) all collective agreements, recognition agreements and customs and practices for the time being affecting its employees or their conditions of service.
- There is no liability or claim against any Group Company outstanding or anticipated under the Sex Discrimination Ordinance (Cap 480 of the Laws of Hong Kong), the Disability Discrimination Ordinance (Cap 487 of the Laws of Hong Kong) and Family Status Discrimination Ordinance (Cap 527 of the Laws of Hong Kong).

## 15.6 Termination of employment

15.6.1 No present director, officer or employee of any Group Company has given or received notice terminating his employment except as expressly contemplated under this Agreement and Completion of this Agreement will not entitle any employee to terminate his employment or trigger any entitlement to a severance payment or liquidated damages.

## 15.7 Share and other schemes

No Group Company has in existence nor is it proposing to introduce, and none of its directors, officers or employees participates in (whether or not established by any Group Company) any employee share trust, share incentive scheme, share option scheme or profit sharing scheme for the benefit of all or any of its present or former directors, officers or employees or the dependants of any of such persons or any scheme under which any of its present or former director, officer or employee is entitled to a commission or remuneration of any other sort calculated by reference to the whole or part of its turnover, profits or sales or any other person, firm or company including any profit related pay scheme.

# 15.8 Disputes and claims

15.8.1 No dispute exists or can reasonably be anticipated between any Group Company and a material number or category of its

employees or any Trade Union(s) and so far as the Sellers are aware there are no wage or other claims outstanding against any Group Company by any person who is now or has been a director, officer or employee of any Group Company.

15.8.2 No Group Company has had during the last three years any strike, work stoppages, slow-down or work-to-rule by its employees or lock-out, nor, so far as the Sellers are aware, is any anticipated, which

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has caused, or is likely to cause, it to be materially incapable of carrying on its business in the normal and ordinary course.

15.9 Agreements with Trade Unions

No Group Company is a party to any agreement or arrangement with or commitment to any Trade Unions or staff association nor are any of its employees members of any Trades Union or staff association.

- 16. Retirement Scheme
- The Retirement Scheme comprises, in respect of each of the Companies and Plainduty, a group retirement benefit trust policy named "The Plainduty Limited Retirement Scheme" and "The Workable Company Limited Retirement Scheme" respectively. The Trust policies are arranged with American International Assurance Company Limited.
- Other than under the Retirement Scheme, there are no pension, provident, superannuation or retirement benefit funds, scheme or arrangements under which any Group Company is obliged, either morally or contractually, to provide to any of its employees or officers or former employees or officers or any spouse or other dependant of any of the same retirement benefits of any kind (which expression shall include benefits payable upon retirement, leaving service, death, disablement and any other benefits which are commonly provided for under provident or retirement schemes).
- 16.3 Complete and accurate copies of the trust policies, rules and all other documents, records and materials relating to the establishment and operation of the Retirement Scheme have been supplied to the Purchaser prior to the date hereof.
- No power to augment benefits under the Retirement Scheme has been exercised in relation to any employees or officers or former employees or officers of the Companies or any spouse or other dependant of any of the same.
- 16.5 Each of the Companies has been duly admitted to participate in the Retirement Scheme and has fulfilled all its obligations thereunder (including any obligation to pay contributions thereto) and it has made all contributions to the Retirement Scheme which are due. There are no contributions to the Retirement Scheme which are due from the employees but unpaid.

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16.6 The Companies and the trustees of the Retirement Scheme have duly complied with their respective obligations under the trust deeds and

the rules thereof and under all relevant legislation. All amounts due to the trustees thereof or to any insurance company in connection therewith have been paid and no recommendation contained in any report, actuarial or otherwise, relating to the Retirement Scheme has been received by the Company and Plainduty within the three (3) years immediately preceding the date hereof which has not been complied with in full and in respect of which complete and accurate copies have not been supplied to the Purchaser.

- The Retirement Scheme is duly approved under Section 87A of the Inland Revenue Ordinance and neither the trustees thereof nor any of the Companies has taken, or omitted to take, any action which would prejudice the continued approval of the Commissioner for Inland Revenue.
- The Retirement Scheme is duly registered with the Registrar of Occupational Retirement Schemes pursuant to the Occupational Retirement Schemes Ordinance (Cap 426 of the Laws of Hong Kong) and has been complying with all provisions and requirements of such ordinance and the rules and regulations thereunder.
- 16.9 In respect of Workable Singapore:-
  - 16.9.1 All deductions and payments required to be made by Workable Singapore in respect of contributions (including employer's contributions) to any relevant competent authority have been so made.
  - 16.9.2 Proper records have been maintained in respect of all such deductions and payments and all regulations applicable thereto have been complied with.
- 17. Intellectual Property
- 17.1 In this Agreement:

"Copyright" means copyright, design rights, topography rights and database rights, whether registered or unregistered (including any applications for registration of any such thing) and any similar or analogous rights to any of the above, whether arising or granted under the law of Hong Kong or of any other jurisdiction;

"Know How" means trade secrets and confidential business information, including details of supply arrangements, customer lists and pricing policy;

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sales targets, sales statistics, market share statistics, marketing surveys and reports; marketing research; unpatented technical and other information including inventions, discoveries, processes and procedures, ideas, concepts, formulae, specifications, procedures for experiments and tests and results of experimentation and testing; information comprised in Software; together with all common law or statutory rights protecting any such thing, including by any action for breach of confidence and any similar or analogous rights to any of the above, whether arising or granted under the law of Hong Kong or any other jurisdiction;

"Intellectual Property" means Patent Rights, Know How, Copyright (including rights in Software), Trade Marks and IP Materials owned, licensed, used or exploited by any Group Company;

"Intellectual Property Agreements" means agreements or arrangements

relating to the Relevant IP;

"IP Materials" means all documents, records, tapes, discs, diskettes and any other materials whatsoever containing Copyright works, Know How or Software;

"Patent Rights" means patent applications or patents, author certificates, inventor certificates, utility certificates, improvement patents and models and certificates of addition, including any divisions, renewals, continuations, refilings, confirmations—in—part, substitutions, registrations, confirmations, additions, extensions or reissues of any such thing and any similar or analogous rights to any of the above, whether arising or granted under the law of Hong Kong or any other jurisdiction;

"Registered Intellectual Property" means the Intellectual Property owned, licensed, used or exploited by any Group Company;

"Relevant Action" means Registered Intellectual Property and Unregistered Intellectual Property;

"Relevant IP" means all Registered Intellectual Property and Unregistered Intellectual Property;

"Software" means any and all computer programs in both source and object code form, including all modules, routines and sub-routines such programs and all source and other preparatory materials relating to them, including user requirements, functional specifications and programming specifications, ideas, principles, programming languages, algorithms, flow charts, logic, logic diagrams, orthographic representations, file structures, coding sheets, coding

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and any manuals or other documentation relating to them and computer generated works;

"Trade Marks" means trade or service mark applications or registered trade or service marks, registered protected designations of origin, registered protected geographic origins, refilings, renewals or reissues of any of the above, unregistered trade or service marks, get up and company names in each case with any and all associated goodwill and all rights or forms of protection of a similar or analogous nature, including rights which protect goodwill, whether arising or granted under the law of Hong Kong or of any other jurisdiction;

"Unregistered Intellectual Property" means Intellectual Property owned, licensed, used or exploited by any Group Company other than the Registered Intellectual Property;

# 17.2 Ownership and rights

- 17.2.1 The relevant Group Company is the sole beneficial owner of all Relevant IP.
- 17.2.2 No Group Company requires any further Intellectual Property in relation to the development, manufacture, marketing or sale of its products or services or in relation to any of the processes employed in the Business.

## 17.3 Enforcement

17.3.1 The Relevant IP is valid and subsisting and none of the Registered Intellectual Property is the subject of

outstanding or threatened disputes, claims or proceedings for cancellation, revocation, opposition, interference, rectification or contested ownership.

- 17.3.2 Where registration is available, applications for registration of all Relevant IP are being diligently prosecuted in all key industrial nations of the world and no Group Company has received adverse opinion whether from any registry concerned or its own advisers in relation to any such application.
- 17.3.3 All Registered Intellectual Property has been maintained and all renewal fees have been paid on time.

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- 17.3.4 All Know-How owned, used or exploited by any Group Company has been kept secret and confidential and has not been disclosed to third parties.
- 17.3.5 Nothing has been done to diminish or otherwise affect the reputation of unregistered Trade Marks, owned, used or otherwise exploited by any Group Company.

# 17.4 Intellectual Property Agreements

- 17.4.1 The relevant Group Company has entered into all Intellectual Property Agreements whereby:
  - (a) it uses or exploits any Intellectual Property
    belonging to a third party ("Licences-In");or
  - (b) it has authorised or otherwise permitted, expressly or by implication, any use whatsoever of any Intellectual Property, or granted to any third party any right or interest in respect of any Intellectual Property ("Licences-Out").
- 17.4.2 None of the Relevant IP has been charged, mortgaged, licensed or otherwise encumbered.
- 17.4.3 All Intellectual Property Agreements are valid and binding and none has been the subject of any breach or default by any party or of any event which with notice or lapse of time or both would constitute a default.
- 17.4.4 There are no disputes, claims or proceedings arising out of or relating to the Intellectual Property Agreements.
- 17.4.5 All Intellectual Property Agreements have been duly recorded or registered with the proper authorities whenever a requirement to do so exists.

# 17.5 Infringement

17.5.1 No Group Company has infringed and infringes any Intellectual Property of a third party as a result of its use or exploitation of the Relevant IP, nor will such use or exploitation give rise to any infringement dispute, claims or proceedings against it.

- 17.5.2 There are not and have not been any disputes, claims or proceedings threatened or in existence in any court or tribunal in respect of any of the Relevant IP as such or in respect of any use or exploitation of it by any Group Company.
- 17.5.3 There has been and is no current or anticipated infringement by any third party of any Relevant IP.
- 18. Information technology and telecommunications
- 18.1 In this Agreement:

"Hardware" means any and all computer, telecommunications and network equipment owned or used by any Group Company;

"IT Contracts" means any agreements or arrangements with third parties relating to IT Systems or IT Services, including all hire purchase contracts or leases of Hardware, licences of Software, and other IT procurement;

"IT Services" means any services relating to the IT Systems or to any other aspect of any Group Company's data processing or data transfer requirements, including facilities management, bureau services, hardware maintenance, software development or support, consultancy, source code deposit, recovery and network services;

"IT Systems" means Hardware and/or Software owned or used by any Group Company.

- 18.2 Identification and ownership
  - 18.2.1 All IT Systems and data referred to in the Disclosure Documents are owned by the Group, and are not wholly or partly dependent on any facilities or services not under the exclusive ownership and control of the Group.
  - 18.2.2 All the IT Contracts are valid and binding. None of the IT Contracts has been the subject of any breach or default, or of any event which (with notice or lapse of time or both) would constitute a default, or is liable to be terminated or otherwise adversely affected by the transaction contemplated by this Agreement.
  - 18.2.3 Each Group Company has in its possession or in its control the source code of all Software.

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- 18.3 Computer operation and maintenance
  - 18.3.1 All IT Systems are in good working order, function in accordance with all applicable specifications, and have been and are being properly and regularly maintained and replaced. No part of the IT Systems has materially failed to function at any time during the five years prior to the date of this Agreement.
  - 18.3.2 All IT Services are being and have been provided in

accordance with all applicable specifications.

- 18.3.3 Each Group Company has full and unrestricted access to and use of the IT Systems, and no third party agreements or consents are required to enable it to continue such access and use following completion of the transaction contemplated by this Agreement.
- 18.3.4 So far as the Sellers are aware:
  - (a) it is not necessary or desirable to incur any further expenditure on the modification, development, expansion or (save in the normal course of business) replacement of the IT Systems; and
  - (b) the present capacity of the IT Systems is sufficient in order to satisfy the requirements of any Group Company with regard to data processing and communications during the period ending three years from the date of this Agreement.
- 18.3.5 No part of the IT Systems is or has been infected by any virus or other extraneously-induced malfunction, and no person has had unauthorised access to the IT Systems or any data stored thereon. Each Group Company operates a documented procedure to avoid such infections and unauthorised access.
- 18.3.6 All data processed using the IT Systems and/or the IT Services has been regularly archived in hard copy form. Such hard copies have been properly stored and catalogued, and are available for inspection as required by any Group Company from time to time.
- 18.3.7 Each Group Company has taken all steps necessary to ensure that its business can continue in the event of a failure of the IT Systems (whether due to natural disaster, power failure or otherwise).

# 18.4 Year 2000

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The operation of the IT Systems and the provision of the IT Services will be unaffected by the change in year from 1999 to 2000 or by any related change in the field configurations containing date information within the IT Systems. In particular:

- 18.4.1 there will be no error, malfunction or change in the operation, functionality or performance of the IT Systems or the provision of the IT Services;
- 18.4.2 no value for current date will cause any interruption in the operation of the IT Systems or the provision of the IT Services;
- 18.4.3 all manipulations of time-related data will produce the desired results for all valid date values within the applicable domain;
- 18.4.4 date-based functionality will behave consistently for dates prior to, during and after the year 2000;

- 18.4.5 date elements in interfaces and data storage will permit specifying the century to eliminate date ambiguity without human intervention, including leap year calculations; and
- 18.4.6 where any date element is represented without a century, the correct century shall be unambiguous for all manipulations involving the element and in all interfaces and data storage, the century in any date shall be specified either explicitly or by unambiguous algorithms or inferencing rules.

## 19. Legislation

No Group Company is in breach of or has received notice of or is aware of any allegation of breach of the requirements of any legislation which is applicable to it.

- 20. Properties
- 20.1 General
  - 20.1.1 The Properties comprise all the property owned, controlled, used or occupied by the Group and all the estates, interests or rights vested in any of the Group relating to any property and land.

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- 20.1.2 No Group Company has liability (whether actual, contingent or otherwise) as tenant, assignee, guarantor, covenantor or otherwise arising from or relating to any estate, interest or right in any land other than the Properties.
- 20.1.3 No Group Company has surrendered any lease or tenancy to the landlord without first satisfying itself that the landlord had good title to accept such surrender and without receiving from the landlord an absolute release from all liability arising under such lease or tenancy.
- 20.1.4 No structural or other defects have appeared in respect of or affecting the buildings in which the Properties are situated and structures on or comprising the Properties or any part thereof and all such buildings and structures are in good and substantial repair and condition.

## 20.2 HK Properties

In relation to each HK Property:

20.2.1 Collateral assurances and undertakings

No collateral assurances, undertakings, waivers, releases or concessions have been made by any party to the relevant lease.

20.2.2 Head lease

The relevant lease is a head lease.

20.2.3 Consents

Any consents (including, without limitation, mortgagee's

consent) required for the grant of the relevant lease or the vesting of the relevant lease in Workable HK or for the grant of any sub-lease or for any works carried out by or change of use effected by the tenant have been obtained and placed with the documents of title along with evidence of the registration of any such grant or vesting where requisite.

## 20.2.4 Restrictions on use

There are no restrictions in the relevant lease, the relevant deed of mutual covenants, the relevant land grant or the relevant planning or building regulations which prevent the property from being used now in the ordinary course of business of the Companies which prevent the property from being used now

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in the ordinary course of business of the Companies or in the future for the present use.

### 20.2.5 Adverse matters

There are no matters affecting the property (other than any referred to in the relevant lease) which are protected by registration against any owner in the relevant Land Registry.

# 20.2.6 Loading Capacity

The weight of all plant, machinery and equipment currently situated at the property is not in excess of the maximum loading capacity allowed under the deed of mutual covenants to which the property is subject.

# 20.3 Singapore Property

In relation to the Singapore Property:

# 20.3.1 Details of Leases

The details of the Singapore Lease set out in Part 2 of Schedule 3 (Properties and Leases) are complete and accurate in all respects.

# 20.3.2 Collateral assurances and undertakings

No collateral assurances, undertakings, waivers, releases or concessions have been made by any party to the Singapore Lease.

### 20.3.3 Terms

The terms of the Singapore Lease are equivalent to those which would have been negotiated at arm's length as between a willing landlord and a willing tenant at the time of its grant and it contains nothing which is materially adverse to the interests of Workable Singapore.

# 20.3.4 Head lease

The Singapore Lease is a head lease.

## 20.3.5 Consents

Any consents (including, without limitation, mortgagee's consent) required for the grant of the Singapore Lease or the vesting of the Singapore Lease in Workable Singapore or for the grant of any sub-lease or for any works carried out by or change of use effected by the tenant have been obtained and placed with the documents of title along with evidence of the registration of any such grant or vesting where requisite.

# 20.3.6 Payment of rent

The last instalment of rent (and service charge if any) was paid to and was accepted by the landlord or its agents without qualification.

#### 20.3.7 Memoranda of rent review

Where the current annual rent is not the same as the annual rent originally reserved by the Singapore Lease, evidence of its agreement or determination has been placed with the documents of title.

## 20.3.8 Rent review

All steps in rent reviews have been duly taken and no rent reviews are or should be currently under negotiation or the subject of a reference to an expert or arbitrator or the courts.

## 20.3.9 Restrictions on use

There are no restrictions in the Singapore Lease, the relevant land grant, the relevant deed of mutual covenants or the relevant planning and building regulations which prevent the Singapore Property from being used now in the ordinary course of business of the Subsidiary or in the future for the present use in the ordinary course of business of Workable Singapore.

## 20.3.10 Rights of re-entry

The Singapore Lease is not expressed to be subject to a right of re-entry on any ground except non-payment of rent or breach of covenant by the tenant.

## 20.3.11 Improvements

Where the Singapore Lease provides for review of rent, any alterations or improvements carried out by Workable Singapore or any predecessor in title are to be disregarded for review purposes save where any such

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alterations or improvements  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

## 20.3.12 Adverse matters

There are no matters affecting the Singapore Property (other than any referred to in the Singapore Lease) which are protected by registration against any owner in the relevant land registry in Singapore.

# 20.3.13 Loading Capacity

The weight of all plant, machinery and equipment currently situated at the Singapore Property is not in excess of the maximum loading capacity allowed under the deed of mutual covenants to which the Singapore Property is subject.

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#### Part 2

#### Taxation Warranties

#### 21. Taxation

# 21.1 General

### 21.1.1 Notices and returns

All notices, returns, computations and registrations of the relevant Group Company for the purposes of Taxation have been made punctually on a proper basis and are correct and none of them is, or is likely to be, the subject of any dispute with any Taxation Authority.

## 21.1.2 Information

All information supplied by the relevant Group Company for the purposes of Taxation was when supplied and remains complete and accurate in all material respects.

# 21.1.3 Payment of Tax due

All Taxation which the relevant Group Company is liable to pay prior to Completion has been or will be so paid prior to Completion.

#### 21.1.4 Penalties or interest on Tax

No Group Company has within the period of six years ending on the date of this Agreement paid or become liable to pay any penalty, fine, surcharge or interest charged by virtue of the provisions of any Taxation Statute.

# 21.1.5 Investigations

No Group Company has been subject to any visit, audit, investigation, discovery or access order by any Taxation Authority and there are no circumstances existing which make it likely that a visit, audit, investigation, discovery or access order will be made.

## 21.1.6 Residence

Each Group Company is and always has been resident for Taxation purposes only in the jurisdiction in which it is incorporated.

# 21.1.7 Tax provision

Full provision or reserve has been made in the Accounts for all Taxation assessed or liable to be assessed on the relevant Group Company or for which it is accountable in respect of income, profits or gains earned, accrued or received or deemed to be earned, accrued or received on or before the Balance Sheet Date, including distributions made down to such date or provided for in the Accounts and proper provision has been made in the Accounts for deferred Taxation in accordance with generally accepted accounting principles.

## 21.1.8 Concessions and arrangements

The amount of Taxation chargeable on the relevant Group Company during any accounting period ending on or within the six years before the Balance Sheet Date has not depended on any concessions, agreements or other formal or informal arrangements with any Taxation Authority.

### 21.1.9 Anti-avoidance provisions

No Group Company is a party to any scheme or arrangement of which the main purpose, or one of the main purposes, was the avoidance of or the reduction in or the deferral of a liability to Taxation.

## 21.1.10 Transactions requiring clearance or consent

All particulars furnished to any Taxation Authority in connection with an application for clearance or consent by the relevant Group Company or on its behalf or affecting the relevant Group Company has been made and obtained on the basis of full and accurate disclosure to the relevant Taxation Authority of all relevant material facts and considerations; and any transaction for which clearance or consent was obtained has been carried into effect only in accordance with the terms of the relevant clearance or consent.

# 21.1.11 Calculation of Taxation liability

Each Group Company has sufficient records relating to the past seven years to permit accurate calculation of the Taxation liability or relief which would arise upon a disposal or realisation on completion of each asset owned by the relevant Group Company at the Balance Sheet Date or acquired by the relevant Group Company since that date but before Completion.

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## 21.1.12 Claims and disclaimers

Each Group Company has duly submitted all claims and disclaimers the making of which has been assumed for the

purposes of the Accounts.

# 21.1.13 Outstanding claims, elections and appeals

No Group Company is entitled:

- (a) to make any claim (including a supplementary claim), disclaimer or election for relief under any Taxation Statute;
- (b) to appeal against any assessment or determination relating to Taxation; or
- (c) to apply for a postponement of Taxation.

# 21.2 Estate Duty

There has been no transfer of any property to any Group Company which has given or may give rise to any claim, assessment or demand in relation to estate duty under Section 35 of the Estate Duty Ordinance (Cap 111 of the Laws of Hong Kong) and there is no charge or potential charge on any property or assets of any Group Company under Section 18 or Section 43(6) of the Estate Duty Ordinance.

## 21.3 Profits Tax

All remuneration, compensation payments, payments on retirement or removal from an office or employment and other sums paid or payable to employees or officers or former employees or officers of each Group Company and all interest, annuities, royalties, rent and other annual payments paid or payable by that Group Company (whether before or after the date hereof) pursuant to any obligation in existence at the date hereof are and will (on the basis of the Taxation Statute in force at the date hereof) be deductible for profits tax purposes either in computing the profits of that Company or as a charge on its income.

## 21.4 Stamp duty

Save for the documents signed on Completion, all stampable documents wheresoever executed (other than those which have ceased to have any legal effect) to which any Group Company is a party have been adequately, duly and fully stamped or stamped with a particular stamp denoting that no stamp duty is chargeable. Since the Balance Sheet Date there have been and are no

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circumstances or transactions to which any Group Company is or has been a party such that a liability to stamp duty or any penalty in respect of such duty will arise on any Group Company. All documents signed on Completion will be fully and duly stamped as soon as practicable after Completion and in any event within statutory time limits so that no penalty shall be payable for late stamping.

# 21.5 Tax registration of Workable Singapore

In relation to goods and services tax and/or value-added or other similar tax, Workable Singapore:

- 21.5.1 has been duly registered and is a taxable person;
- 21.5.2 has complied with all statutory requirements, orders, provisions, directions, or conditions;

- 21.5.3 maintains complete, correct and up to date records as is required by the applicant legislation; and
- 21.5.4 has not been required by the relevant authorities of customs and excise to give security.

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#### Schedule 8

# List of documents in the agreed form

- 1. Tax Deed (Schedule 5 paragraphs 1(f) and 2(d) (Completion Obligations))
- Escrow Agreement (Schedule 5 paragraphs 1(n) and 2(f) (Completion Obligations))
- 3. Powers of attorney (Schedule 5 paragraph 1(m) (Completion Obligations))
- 4. Service Agreements (Schedule 5 paragraph 1(p) (Completion Obligations)

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#### Schedule 9

## Retirement Scheme

1. Notwithstanding Clause 13, there is no requirement in connection with the transaction contemplated by this Agreement to set out provisions in this Agreement in connection with any applicable Retirement Scheme.

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Schedule 10 Certificates

# Part 1 Sellers' Certificate

Each of the Sellers shall deliver a certificate dated the Completion Date containing the following representations and warranties, namely that:

- 1. He understands that the Purchaser and CGII are relying upon the following statements in determining whether CGII may issue the Fixed Consideration Shares to Hacienda Resources Limited the ("Allottee") under applicable securities laws of the United States.
- 2. He understands that the Fixed Consideration Shares are not being registered under the Securities Act, and that such shares are being issued to the Allottee in reliance on an exemption from the registration requirements under the Securities Act for a transaction not involving any public offering.
- 3. He understands that the Fixed Consideration Shares cannot be resold by

the Allottee unless they are registered under the Securities Act or unless an exemption from registration is available, and that an appropriate legend to the foregoing effect will be placed on the certificates representing the Fixed Consideration Shares and "stop transfer" instructions will be given to CGII's transfer agent.

- 4. He has been afforded the opportunity to ask questions of and receive answers from, directors and executive officers of CGII concerning CGII and the terms and conditions of the Fixed Consideration Shares.
- 5. He has been afforded the opportunity to consult with United States securities counsel regarding the restricted nature of the Fixed Consideration Shares.
- 6. The Fixed Consideration Shares are being acquired by him through allotment thereof to the Allottee for his own account for investment and not for distribution or resale, directly or indirectly, within the meaning of the Securities Act other than pursuant to registration thereunder or in accordance with an exemption therefrom, such exemption (if other than Rule 144, Rule 144A or Regulation S) to be evidenced by an opinion of counsel to Allottee, acceptable to CGII.

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- 7. He has been provided with copies of the following documents (the "SEC Documents") filed by CGII with the United States Securities and Exchange Commission:
  - (a) the final prospectus forming part of CGII's Registration Statement on Form S-1, as amended (File No.333-46541); and
  - (b) CGII's report on Form 10-Q for each of the fiscal quarters ended 31 March 1998, 30 June 1998 and 30 September 1998.
- 8. He acknowledges that neither the Purchaser nor CGII nor their respective officers and agents have made any representations or warranties, whether orally or in writing, or express or implied, as to the financial condition, assets, operations, business, prospects or condition of CGII and the CGII Stock, and that he has relied solely on the information contained in the SEC Documents in making the decision to acquire the Fixed Consideration Shares.
- 9. He, together with , are the sole owners of the issued and outstanding capital stock of Hacienda Resources Limited ("Allottee"). There are no outstanding options, contracts, calls, commitments or agreements of any character relating to the capital stock of Allottee generally, and there are no outstanding securities or other instruments convertible into or exchangeable for shares of capital stock of Allottee, and there are no commitments to issue any such securities or instruments.

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# Schedule 10 Part 2 Allottee's Certificate

The Allottee shall deliver a certificate dated the Completion Date containing the following representations and warranties, namely that:

It understands that the Purchaser and CGII are relying upon the following statements in determining whether CGII may issue the Fixed Consideration Shares to it under applicable securities laws of the United States.

- 2. It understands that the Fixed Consideration Shares are not being registered under the Securities Act, and that such shares are being issued to it in reliance on an exemption from the registration requirements under the Securities Act for a transaction not involving any public offering.
- 3. It understands that the Fixed Consideration Shares cannot be resold by it unless they are registered under the Securities Act or unless an exemption from registration is available, and that an appropriate legend to the foregoing effect will be placed on the certificates representing the Fixed Consideration Shares and "stop transfer" instructions will be given to CGII's transfer agent.
- 4. It has been afforded the opportunity to ask questions of and receive answers from, directors and executive officers of CGII concerning CGII and the terms and conditions of the Fixed Consideration Shares.
- 5. It has been afforded the opportunity to consult with United States securities counsel regarding the restricted nature of the Fixed Consideration Shares.
- 6. The Fixed Consideration Shares are being acquired by it for its own account for investment and not for distribution or resale directly or indirectly within the meaning of the Securities Act other than pursuant to registration thereunder or in accordance with an exemption therefrom, such exemption (if other than Rule 144, Rule 144A or Regulation S) to be evidenced by an opinion of counsel to Allottee acceptable to CGII.
- 7. It has been provided with copies of the following documents (the "SEC Documents") filed by CGII with the United States Securities and Exchange Commission:
  - (a) the final prospectus forming part of CGII's Registration Statement on Form S-1, as amended (File No.333-46541); and

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- (b) CGII's report on Form 10-Q for each of the fiscal quarters ended 31 March 1998, 30 June 1998 and 30 September 1998.
- 8. It acknowledges that neither the Purchaser nor CGII nor their respective officers and agents have made any representations or warranties, whether orally or in writing, or express or implied, as to the financial condition, assets, operations, business, prospects or condition of CGII and the CGII Stock, and that it has relied solely on the information contained in the SEC Documents in making the decision to acquire the Fixed Consideration Shares.
- 9. Lam Hok Ling and Tung Hok Ki are the sole owners of its issued and outstanding capital stock. There are no outstanding options, contracts, calls, commitments or agreements of any character relating to its capital stock generally, and there are no outstanding securities or other instruments convertible into or exchangeable for shares of its capital stock, and there are no commitments to issue any such securities or instruments.

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SIGNED SEALED and DELIVERED by LAM HOK LING in the presence of:-	)
SIGNED SEALED and DELIVERED by TUNG HOK KI in the presence of:-	)
SEALED with the Common Seal of and SIGNED by for and on behalf of HACIENDA RESOURCES LIMITED in the presence of:-	) ) ) )
SIGNED SEALED and DELIVERED by duly appointed attorney of CUNNINGHAM GRAPHICS INTERNATIONAL, S.A. in the presence of:-	) ) ) ) )
SIGNED SEALED and DELIVERED by duly appointed attorney of CUNNINGHAM GRAPHICS INTERNATIONAL, INC. in the presence of:-	) ) ) )

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WORKABLE COMPANY LIMITED
and
LAM HOK LING
SERVICE AGREEMENT

Dated 1999

Cameron McKenna
5th Floor
Tower One Lippo Centre
89 Queensway
Hong Kong
T +852 2846 9100
F +852 2845 3575

Ref: JAO/GMC/NKT/02485.0001

THIS AGREEMENT is made the

day of

1999

# BETWEEN: -

(1) The Company: WORKABLE COMPANY LIMITED, a company incorporated in Hong Kong whose registered office is at Unit 1, 1st Floor, Tak King Industrial Building, 27 Lee Chung Street, Chai Wan, Hong Kong; and

- (2) You: LAM HOK LING of Flat A, 20th Floor, Block 2, Eden Garden, 9-11 Lok Tung Path, Shatin New Territories, Hong Kong.
- 1. Employment
- 1.1 Your employment under this Agreement will commence on the date of this Agreement (the "Commencement Date") and will continue until terminated by either party giving to the other not less than six months' prior notice to expire on or at any time after the date which is 36 months after the Commencement Date.
- 1.2 Your period of continuous employment with the Group commenced on 1 April 1988.
- 1.3 You are employed as a senior executive of the Company and will perform such duties as may be reasonably assigned to you from time to time by or with the authority of the Board. At the Commencement Date, your job title is Joint Managing Director.
- 1.4 You will (without further remuneration), if and for as long as the Company requires, during this Agreement:
  - 1.4.1 carry out duties for the benefit of or on behalf of any Group Company; and/or
  - 1.4.2 hold any office and/or other appointment in or on behalf of the Group;
- 1.5 You will, at all times during the period of this Agreement:
  - 1.5.1 devote the whole of your time, attention and ability during your hours of work (as set out in Clause 1.6) to the duties of your employment;
  - 1.5.2 faithfully and diligently perform your duties and exercise only such powers as are consistent with them;
  - 1.5.3 obey all and any lawful and reasonable directions of the Board;
  - 1.5.4 act only in accordance with the Memorandum and Articles of Association of the Company or, where acting pursuant to Clause 1.4, of the relevant Group Company;
  - 1.5.5 use your best endeavours to promote the interests of the Group; and
  - 1.5.6 keep the Board promptly and fully informed (in writing if so requested) of your conduct of the business or affairs of the Group and provide such explanations as they may require.

- 1.6 Your hours of work are the normal hours of business of the Company together with such additional hours as may be necessary for you to perform your duties properly.
- 1.7 Your normal place of work is the Company's office at Tak King Industrial Building, 27 Lee Chung Street, Chai Wan, Hong Kong and/or such other place of business of the Group as the Board may reasonably require from time to time. You will, if and for as long as required by the Company, make visits in the ordinary course of your duties to such places anywhere in the world as it may specify.
- 2. Pay
- During your employment, the Company will reimburse you at the rate of HK\$1,300,000 each year (or such higher rate as may be awarded to you pursuant to Clause 2.3) which will accrue from day to day and be payable in equal monthly instalments in arrears on or about the last working day of each month (the "Remuneration"). The Remuneration is inclusive of all and any fees receivable by you as the holder of offices or appointments within the Group or on behalf of the Company or any Group Company and is to be apportioned by you between salary (the "Salary") and housing allowance (the "Housing Allowance") in accordance with relevant provisions of Hong Kong law in proportions to be agreed by the Board.
- 2.2 The Housing Allowance must be supported by receipts or other documentation evidencing the expenditure in accordance with procedures which will be advised to you by the Board.
- 2.3 On or about 31 December in each year (starting on 31 December 1999), your Remuneration will be reviewed by the Board and the Board may in its sole discretion decide to increase the rate of the Remuneration.
- 2.4 Subject to and in accordance with rules of the bonus or incentive compensation plan of the Company or Cunningham Graphics International, Inc. ("CGI") for the time being in force, you will be eligible to receive a bonus each year, payable within 90 days after the end of the relevant fiscal year of the Company, of such amount, if any, as the Compensation Committee of CGI determines in its absolute discretion to be an appropriate bonus for the Managing Director of the Company, having regard to your and the Company's achievement of performance goals set annually in advance by the Compensation Committee in consultation with you.
- 3. Fringe Benefits
- 3.1 You are entitled to be and remain a member of the Company's pension scheme (the "Scheme") subject to the terms of the deed and rules

governing its operation from time to time. The Company is entitled at any time to terminate the Scheme or your membership of it subject to procuring membership for you of another pension scheme (the "New Scheme") providing you with benefits which are not, in aggregate, less favourable than the benefits provided to you under the Scheme and subject to procuring that you are fully credited in the New Scheme for your past pensionable service under the Scheme.

3.2 The Company will, subject to Inland Revenue limits for the time being, contribute (in monthly instalments in arrears) to the Scheme for each year of your employment an amount equal to 10% of your Remuneration at the rate then payable.

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- 3.3 The Company will provide you with life assurance cover of four times your Remuneration payable in the event of your death in service.
- 3.4 You, your spouse and your children (if any) who are less than 18 years old are entitled to participate in any permanent health and medical expenses insurance schemes maintained by the Company from time to time for the benefit of its senior executives, subject always to the rules of such schemes, including without limitation, each of you, your spouse and children undertaking a medical for the purposes of such insurance schemes.
- 3.5 The Company will reimburse you for reasonable Automobile Expenses in connection with the car currently used by you. Subject to the aforesaid, the Company will provide a suitable (having regard to the image of the Company and to your status within the Company) car for use on Company business and you agree to ensure that it is appropriately maintained, repaired, cleaned, taxed and insured for such use. For the purposes of this clause, Automobile Expenses shall mean:-
  - 3.5.1 petrol expenses; and
  - 3.5.2 tunnel charges; and
  - 3.5.3 the cost of comprehensive motor vehicle insurance; and
  - 3.5.4 the cost of road tax and the licence fee applicable in Hong Kong; and
  - 3.5.5 the costs of maintaining the car in proper working order including the cost of workshop repairs.
- 3.6 You must comply with all Group regulations relating to Company cars,

notify the Company immediately of any accident involving your car while being used on Company business and of any charge brought against you for a traffic offence.

# 4. Expenses

- 4.1 The Company will reimburse you with your reasonable travelling, telephone, hotel, entertainment and other business expenses incurred in the course of your duties provided that you comply with Group regulations from time to time in this respect and provide the Company with receipts or other proof of payment as the Company may require.
- 4.2 You must make available for business use your home telephone. The Company will reimburse you with the cost of bills for your home telephone provided you use any supplier or system designated by the Company and provided you disclose to the Company any overseas telephone calls not for the purposes of the business, in respect of which the Company reserves the right not to reimburse you.
- 5. Holiday
- 5.1 In addition to public holidays, you are entitled to 21 working days' holiday without loss of pay in each holiday year (which runs from January to December) to be taken at such time or times as may be authorised in advance by the Board. In any holiday year you may carry forward to the next subsequent holiday year upto a maximum of 6 untaken working days' holiday so that, for the avoidance of doubt, the maximum number of working days' holiday which you may take in any holiday year shall not

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exceed 27 working days. You may not, except as provided in this clause, carry forward any unused part of your holiday entitlement to a subsequent holiday year and no payment in lieu will be paid therefor.

- In the first holiday year and in the holiday year in which you leave, your entitlement to holiday will be calculated at the rate of 1.25 working days' holiday for each complete calendar month of your employment by the Company during that holiday year. Unless you are dismissed pursuant to Clause 8.2, you will be entitled on termination to pay in lieu of any unused holiday entitlement. If you have taken holiday in excess of your accrued entitlement, you will be required to repay any excess Remuneration you have received for such holiday. The basis for payment and repayment is 1/360th of your Remuneration for each day.
- 6. Incapacity
- 6.1 If you are absent from work because of illness, mental disorder or injury ("Incapacity"), you must report that fact immediately to the Company

Secretary and, after seven continuous days' absence, provide medical practitioners' certificate(s) of your Incapacity and its cause for sickness allowance purposes covering the whole period of your absence. For sickness allowance purposes, your qualifying days are your normal working days.

- 6.2 If you are absent from work due to Incapacity and have complied with the provisions of Clause 6.1, you will continue to be paid sickness allowance in accordance with the Ordinance. If your absence exceeds 30 consecutive days, the Company will be entitled to appoint a temporary replacement to cover your absence.
- 6.3 You will, whenever requested by the Board (in circumstances where the Board has reasonable grounds to believe that you may be suffering from any Incapacity or that you may not be fit to carry out your duties), submit to examination by a medical practitioner selected and paid for by the Company. You hereby authorise such medical practitioner to disclose to and discuss with the Board any matters which, in his opinion, might hinder or prevent you (if during a period of Incapacity) from returning to work for any period or (in other circumstances) from properly performing your duties at any time.
- 7. Confidentiality and Integrity
- 7.1 During your employment under this Agreement, you will not:-
  - 7.1.1 directly or indirectly receive or obtain any discount, rebate, commission or other inducement (whether in cash or in kind) which is not authorised by regulations or guidelines from time to time governing dealings by executives on behalf of the Company, or, if you do, you will account immediately to the Company for the amount so received;
  - 7.1.2 directly or indirectly disclose or make use of any Confidential Information for any purpose other than a legitimate purpose of the Company;
  - 7.1.3 (except in the proper course of your duties under this Agreement) remove from Company premises or copy or allow others to copy the contents of any

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document, computer disk, tape or other tangible item which contains any Confidential Information or which belongs to the Company; or

- 7.1.4 at any time make any untrue or misleading statement relating to the Group.
- 8. Termination of agreement
- 8.1 This Agreement will automatically terminate:
  - 8.1.1 when you reach your 65th birthday; or
  - 8.1.2 if you are prohibited by law from being a director;
- 8.2 The Company will be entitled, by giving notice, to terminate this Agreement with immediate effect if you:
  - 8.2.1 commit any act of gross misconduct or repeat or continue any other breach of your obligations under this Agreement; or
  - 8.2.2 engage in any conduct which, in the reasonable opinion of the Board, is likely to cause your continued employment to be detrimental to the interests of the Group and fail, within 60 days of receiving written notice from the Company, to cure the matter; or
  - 8.2.3 are convicted of any criminal offence; or
  - 8.2.4 commit any act of dishonesty, whether or not relating to your employment; or
  - 8.2.5 become bankrupt or make any arrangement or composition with your creditors generally; or
  - 8.2.6 resign or vacate your office as a director of the Company or any Group Company; or
  - 8.2.7 are, in the reasonable opinion of the Board, incompetent in the performance of your duties having failed within 60 days of written notice from the Company, to remedy the position.
- 8.3 The Company will be entitled to terminate this Agreement notwithstanding Clause 6.2 or your entitlement at that time to sick pay or benefits under the Company's permanent health insurance scheme, by notice which is not less than your then entitlement to statutory minimum notice plus a week given at any time when you have been absent from work due to Incapacity for a period or periods aggregating 120 days in the preceding 12 months provided that the Company will withdraw any such notice if, before it expires, you resume your duties full time and provide medical evidence satisfactory to the Board that you are fully recovered and that no recurrence of your Incapacity can reasonably be anticipated.
- 8.4 On serving or receiving notice to terminate this Agreement or at any time thereafter during the currency of such notice the Company is, at its

with monetary compensation for loss of all fringe benefits and reimbursement of expenses in lieu of notice.

- 8.5 At any time after notice (including summary notice) to terminate this Agreement has been served or received by the Company, the Company may:-
  - 8.5.1 require you to resign (without any claim for compensation) from any offices and/or appointments which you hold as a director, nominee or representative of the Company or any Group Company; and/or
  - 8.5.2 require you to transfer, without payment, to the Company (or as the Company may direct) any qualifying shares or nominee shareholdings provided to you by or held by you in or on behalf of any Group Company; and/or
  - 8.5.3 require you to return to the Company on request any documents, computer disks and tapes and other tangible items in your possession or under your control which belong to the Company or which contain or refer to any Confidential Information; and/or
  - 8.5.4 require you to delete all Confidential Information from any computer disks, tapes or other re-usable material in your possession or under your control and destroy all other documents and tangible items in your possession or under your control which contain or refer to any Confidential Information; and/or
  - 8.5.5 suspend you from the performance of all or any of your duties under this Agreement provided that the period of any such suspension may not exceed 6 months and provided further that where such action is taken following notice being provided to the Company by you in circumstances where you are in full compliance with your obligations under this Agreement, such suspension shall be without prejudice to the benefits accruing to you under this Agreement; and/or
  - 8.5.6 appoint a replacement to hold the same or similar job title as you and/or to carry out all or any of your duties instead of you; and/or
  - 8.5.7 exclude you from all or any premises of the Group; and/or

- 8.5.8 require you not, without the prior consent of the Board, to engage in any contact (whether or not at your own instance) with any customer, supplier, employee, director, officer or agent of any company in the Group which touches and concerns any of the business affairs of the Group.
- 8.6 If you fail to comply with Clauses 8.5.1 and/or 8.5.2 within seven days of being so required, the Company is hereby irrevocably authorised to appoint some person in your name and on your behalf to sign any document or do any thing necessary or requisite to effect such resignation(s) and/or transfer(s) (without prejudice to any claims which you may have against the Company arising out of this Agreement or its termination).

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- 9. Intellectual Property
- 9.1 In relation to each and every improvement, invention or discovery which relates either directly or indirectly to the business of the Company which you (jointly or alone) make at any time during your employment, you will:-
  - 9.1.1 promptly disclose full details, including any drawings and models, of it to enable the Company to determine whether or not, applying the provisions of section 57 of the Patents Ordinance (Cap 514 of the Laws of Hong Kong), it is the property of the Company (a "Company Invention");
  - 9.1.2 hold any Company Invention in trust for the Company and, at its request and expense, do all things necessary or desirable to enable the Company or its nominee to exploit the Company Invention for commercial purposes and to secure patent or other appropriate forms of protection for it anywhere in the world. Decisions as to the patenting and exploitation of any Company Invention are at the sole discretion of the Company;
- 9.2 In relation to each and every copyright work or design which relates either directly or indirectly to the business of the Company (a "Company Work") which you (jointly or alone) originate, conceive, write or make at any time during the period your employment:-
  - 9.2.1 you will promptly disclose such Company Work to the Company. Company Works made wholly outside your normal working hours which are wholly unconnected with your employment are excluded from the ambit of Clause 9.2;
  - 9.2.2 you hereby assign to the Company by way of future assignment all

copyright, design right and other proprietary rights (if any) throughout the world in such Company Work;

- 9.2.3 you hereby irrevocably and unconditionally waive in favour of the Company any and all moral rights conferred on you by Division IV of Part II of the Copyright Ordinance (Cap 528 of the Laws of Hong Kong) in relation to any such Company Works;
- 9.2.4 you acknowledge that, for the purposes of section 3(3) of the Registered Designs Ordinance (Cap 522 of the Laws of Hong Kong), such Company Works is created in the course of your employment;
- 9.3 You agree that (at the request and expense of the Company) you will do all things necessary or desirable to substantiate the rights of the Company to each and every Company Invention or Company Work and that you will permit the Company (whom you hereby irrevocably appoint as your attorney for this purpose) to execute documents, to use your name and to do all things which may be necessary or desirable for the Company to obtain for itself or its nominee the full benefit of each and every Company Invention or Company Work. A certificate in writing signed by any Director or the Secretary of the Company that any instrument or act falls within the authority hereby conferred will be conclusive evidence to that effect so far as any third party is concerned.

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- 10. Restrictive Covenants
- 10.1 For the period of 12 months after the termination of your employment under this Agreement, you will not directly or indirectly:-
  - 10.1.1 be engaged or concerned or interested in any business carried on within the Restricted Area wholly or partly in competition with any Restricted Business (save for the holding as a passive investor only of not more than 3% of the issued ordinary shares of any company of a class which are listed or traded on the Hong Kong Stock Exchange, any other recognised stock exchange or NASDAQ).
  - 10.1.2 seek or accept, in any capacity whatsoever, any business, orders or custom which is wholly or partly in competition with any Restricted Business from any Customer.
  - 10.1.3 induce or attempt to persuade any Employee to leave employment or engagement by the Company or any Group Company or offer employment or engagement to any Employee.
- 10.2 You will not at any time after the termination of your employment under this Agreement, directly or indirectly:-

- 10.2.1 induce or seek to induce, by any means involving the disclosure or use of Confidential Information, any Customer to cease dealing with the Company or any Group Company or to restrict or vary the terms upon which it deals with the Company or any Group Company;
- 10.2.2 disclose or make use of any Confidential Information; or
- 10.2.3 represent yourself or permit yourself to be held out as having any connection with or interest in the Company or any Group Company.
- 10.3 Each restriction in Clause 10 (whether drafted separately or together with another) is independent and severable from the other restrictions and enforceable accordingly. If any restriction is unenforceable for any reason but would be enforceable if part of the wording were deleted, it will apply with such deletions as may be necessary to make it enforceable.
- 10.4 The Company may transfer or assign its rights under this Clause 10 to its successors in title. You may not transfer or assign any rights or obligations under this Clause 10.
- 11. Interpretation
- 11.1 The headings to the clauses are for convenience only and shall not affect the construction or interpretation of this Agreement.
- 11.2 Any reference in this Agreement to any ordinance or delegated legislation shall include any statutory modification or re-enactment of it or of the provision referred to.
- 11.3 In this Agreement:

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"Board" means the board of directors of the Company and includes any committee of such board duly authorised to act on its behalf.

"Confidential Information" means all and any information (whether or not recorded in documentary form or on computer disk or tape) of the Company, any Group Company or any of its or their customers, suppliers or agents which the Company or the relevant Group Company regards as confidential or in respect of which it owes an obligation of confidentiality to a third party which is not part of your own stock in trade and which is not readily ascertainable to persons not connected with the Company either at all or without a significant expenditure of labour, skill or money.

"Customer" means any person with whom you or anyone working under your supervision or control deals personally who, at the termination of your employment, is negotiating with the Company or any Group Company for Restricted Business or with whom the Company or any Group Company has conducted any Restricted Business at any time during the final two years of your employment with the Group.

"Employee" means any person who is and was, at any time during the period of two years prior to the termination of your employment, employed or engaged by the Company or any Group Company in a senior management, senior technical or senior sales position and who, by reason of such position, possesses any Confidential Information or is likely to be able to solicit the custom of any Customer or to induce any Customer to cease dealing with the Company or any Group Company, were he to accept employment or engagement in a business which is similar to or in competition with any Restricted Business.

"Group Company" means a member of a group of companies as defined in Section 2 of the Companies Ordinance (Cap 32 of the Laws of Hong Kong).

"Group" means the Company and each Group Company.

"NASDAQ" means the National Association of Securities Dealers Automatic Quotation.

"Ordinance" means the Employment Ordinance (Cap 57 of the Laws of Hong Kong).

"Restricted Area" means each of Hong Kong , China, Taiwan, Singapore and any other country in which the Company or any Group Company carries on or intends to carry on any Restricted Business as at the termination of your employment.

"Restricted Business" means time-sensitive financial printing and all or any other commercial activities carried on or to be carried on by the Company or any Group Company in which you worked or about which you knew Confidential Information to a material extent at any time during the final two years of your employment with the Group.

# 12. General

12.1 You are not subject to any particular disciplinary rules or procedures but should conduct yourself in a thoroughly professional manner at all times. In order to investigate a complaint of breach of contract or misconduct against you, the Company

is entitled to suspend you on full pay for so long as the Board considers appropriate in all the circumstances to carry out a disciplinary investigation and/or hearing.

- 12.2 If you have a grievance relating to your employment (other than one relating to a disciplinary decision), you should refer that grievance to the Board whose decision will be final and binding on you.
- 12.3 This Agreement is in substitution for any representations and warranties made by or on behalf of the Company and any previous contracts of employment or for services between you and the Company or any Group Company (which are deemed to have been terminated by mutual consent).
- 12.4 The termination of this Agreement will not affect such of the provisions of this Agreement as are expressed to operate or to have effect after termination and will be without prejudice to any accrued rights or remedies of the parties.
- 12.5 The validity, construction and performance of this Agreement is governed by the law of Hong Kong.
- All disputes, claims or proceedings between the parties relating to the validity, construction or performance of this Agreement are subject to the exclusive jurisdiction of the High Court of the Hong Kong Special Administrative Region (the "High Court") to which the parties irrevocably submit. Each party irrevocably consents to the award or grant of any relief in any such proceedings before the High Court and either party is entitled to take proceedings in any other jurisdiction to enforce a judgment or order of the High Court.
- 12.7 Any notice to be given by a party under this Agreement must be in writing in the English language and must be delivered by hand or sent by first class post or equivalent postal service, telex, facsimile transmission or other means of telecommunication in permanent written form (provided that addressee has his or its own facilities for receiving such transmissions) to the last known postal address or appropriate telecommunication number of the other party. Where notice is given by any of the prescribed means, it is deemed to be received when, in the ordinary court of that means of transmission, it would be received by the addressee. To prove the giving of a notice, it is sufficient to show that it has been despatched. A notice has effect from the sooner of its actual or deemed receipt by the addressee.

IN WITNESS whereof this Agreement has been entered into the day and year first above written:-

SIGNED by	)
for and on behalf of	)
WORKABLE COMPANY LIMITED	)

WORKABLE COMPANY LIMITED
and
TUNG HOK KI
SERVICE AGREEMENT

Dated \_\_\_\_\_ 1999

Cameron McKenna 5th Floor Tower One Lippo Centre 89 Queensway Hong Kong T +852 2846 9100 F +852 2845 3575 Ref: JAO/GMC/NKT/02485.0001

THIS AGREEMENT is made the day of

1999

# BETWEEN: -

The Company: WORKABLE COMPANY LIMITED, a company incorporated in Hong (1)Kong whose registered office is at Unit 1, 1st Floor, Tak King Industrial Building, 27 Lee Chung Street, Chai Wan, Hong Kong; and

- (2) You: TUNG HOK KI of 24H, Han Kung Mansion, Taikoo Shing, Hong Kong.
- 1. Employment
- 1.1 Your employment under this Agreement will commence on the date of this Agreement (the "Commencement Date") and will continue until terminated by either party giving to the other not less than six months' prior notice to expire on or at any time after the date which is 36 months after the Commencement Date.
- 1.2 Your period of continuous employment with the Group commenced on 1 April 1988.
- 1.3 You are employed as a senior executive of the Company and will perform such duties as may be reasonably assigned to you from time to time by or with the authority of the Board. At the Commencement Date, your job title is Joint Managing Director.
- 1.4 You will (without further remuneration), if and for as long as the Company requires, during this Agreement:
  - 1.4.1 carry out duties for the benefit of or on behalf of any Group Company; and/or
  - 1.4.2 hold any office and/or other appointment in or on behalf of the Group;
- 1.5 You will, at all times during the period of this Agreement:
  - 1.5.1 devote the whole of your time, attention and ability during your hours of work (as set out in Clause 1.6) to the duties of your employment;
  - 1.5.2 faithfully and diligently perform your duties and exercise only such powers as are consistent with them;
  - 1.5.3 obey all and any lawful and reasonable directions of the Board;
  - 1.5.4 act only in accordance with the Memorandum and Articles of Association of the Company or, where acting pursuant to Clause 1.4, of the relevant Group Company;
  - 1.5.5 use your best endeavours to promote the interests of the Group; and
  - 1.5.6 keep the Board promptly and fully informed (in writing if so requested) of your conduct of the business or affairs of the Group and provide such explanations as they may require.

- 1.6 Your hours of work are the normal hours of business of the Company together with such additional hours as may be necessary for you to perform your duties properly.
- 1.7 Your normal place of work is the Company's office at Tak King Industrial Building, 27 Lee Chung Street, Chai Wan, Hong Kong and/or such other place of business of the Group as the Board may reasonably require from time to time. You will, if and for as long as required by the Company, make visits in the ordinary course of your duties to such places anywhere in the world as it may specify.
- 2. Pay
- During your employment, the Company will reimburse you at the rate of HK\$1,300,000 each year (or such higher rate as may be awarded to you pursuant to Clause 2.3) which will accrue from day to day and be payable in equal monthly instalments in arrears on or about the last working day of each month (the "Remuneration"). The Remuneration is inclusive of all and any fees receivable by you as the holder of offices or appointments within the Group or on behalf of the Company or any Group Company and is to be apportioned by you between salary (the "Salary") and housing allowance (the "Housing Allowance") in accordance with relevant provisions of Hong Kong law in proportions to be agreed by the Board:-
- 2.2 The Housing Allowance must be supported by receipts or other documentation evidencing the expenditure in accordance with procedures which will be advised to you by the Board.
- 2.3 On or about 31 December in each year (starting on 31 December 1999), your Remuneration will be reviewed by the Board and the Board may in its sole discretion decide to increase the rate of the Remuneration.
- 2.4 Subject to and in accordance with rules of the bonus or incentive compensation plan of the Company or Cunningham Graphics International, Inc. ("CGI") for the time being in force, you will be eligible to receive a bonus each year, payable within 90 days after the end of the relevant fiscal year of the Company, of such amount, if any, as the Compensation Committee of CGI determines in its absolute discretion to be an appropriate bonus for the Managing Director of the Company, having regard to your and the Company's achievement of performance goals set annually in advance by the Compensation Committee in consultation with you.
- 3. Fringe Benefits
- 3.1 You are entitled to be and remain a member of the Company's pension

scheme (the "Scheme") subject to the terms of the deed and rules governing its operation from time to time. The Company is entitled at any time to terminate the Scheme or your membership of it subject to procuring membership for you of another pension scheme (the "New Scheme") providing you with benefits which are not, in aggregate, less favourable than the benefits provided to you under the Scheme and subject to procuring that you are fully credited in the New Scheme for your past pensionable service under the Scheme.

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- 3.2 The Company will, subject to Inland Revenue limits for the time being, contribute (in monthly instalments in arrears) to the Scheme for each year of your employment an amount equal to 10% of your Remuneration at the rate then payable.
- 3.3 The Company will provide you with life assurance cover of four times your Remuneration payable in the event of your death in service.
- 3.4 You, your spouse and your children (if any) who are less than 18 years old are entitled to participate in any permanent health and medical expenses insurance schemes maintained by the Company from time to time for the benefit of its senior executives, subject always to the rules of such schemes, including without limitation, each of you, your spouse and children undertaking a medical for the purposes of such insurance schemes.
- 3.5 The Company will reimburse you for reasonable Automobile Expenses in connection with the car currently used by you. Subject to the aforesaid, the Company will provide a suitable (having regard to the image of the Company and to your status within the Company) car for use on Company business and you agree to ensure that it is appropriately maintained, repaired, cleaned, taxed and insured for such use. For the purposes of this clause, Automobile Expenses shall mean:-
  - 3.5.1 petrol expenses; and
  - 3.5.2 tunnel charges; and
  - 3.5.3 the cost of comprehensive motor vehicle insurance; and
  - 3.5.4 the cost of road tax and the licence fee applicable in Hong Kong; and
  - 3.5.5 the costs of maintaining the car in proper working order including the cost of workshop repairs.

- 3.6 You must comply with all Group regulations relating to Company cars, notify the Company immediately of any accident involving your car while being used on Company business and of any charge brought against you for a traffic offence.
- 4. Expenses
- 4.1 The Company will reimburse you with your reasonable travelling, telephone, hotel, entertainment and other business expenses incurred in the course of your duties provided that you comply with Group regulations from time to time in this respect and provide the Company with receipts or other proof of payment as the Company may require.
- 4.2 You must make available for business use your home telephone. The Company will reimburse you with the cost of bills for your home telephone provided you use any supplier or system designated by the Company and provided you disclose to the Company any overseas telephone calls not for the purposes of the business, in respect of which the Company reserves the right not to reimburse you.
- 5. Holiday
- 5.1 In addition to public holidays, you are entitled to 21 working days' holiday without loss of pay in each holiday year (which runs from January to December) to be taken at

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such time or times as may be authorised in advance by the Board. In any holiday year you may carry forward to the next subsequent holiday year upto a maximum of 6 untaken working days' holiday so that, for the avoidance of doubt, the maximum number of working days' holiday which you may take in any holiday year shall not exceed 27 working days. You may not, except as provided in this clause, carry forward any unused part of your holiday entitlement to a subsequent holiday year and no payment in lieu will be paid therefor.

In the first holiday year and in the holiday year in which you leave, your entitlement to holiday will be calculated at the rate of 1.25 working days' holiday for each complete calendar month of your employment by the Company during that holiday year. Unless you are dismissed pursuant to Clause 8.2, you will be entitled on termination to pay in lieu of any unused holiday entitlement. If you have taken holiday in excess of your accrued entitlement, you will be required to repay any excess Remuneration you have received for such holiday. The basis for payment and repayment is 1/360th of your Remuneration for each day.

- 6. Incapacity
- 6.1 If you are absent from work because of illness, mental disorder or injury ("Incapacity"), you must report that fact immediately to the Company Secretary and, after seven continuous days' absence, provide medical practitioners' certificate(s) of your Incapacity and its cause for sickness allowance purposes covering the whole period of your absence. For sickness allowance purposes, your qualifying days are your normal working days.
- 6.2 If you are absent from work due to Incapacity and have complied with the provisions of Clause 6.1, you will continue to be paid sickness allowance in accordance with the Ordinance. If your absence exceeds 30 consecutive days, the Company will be entitled to appoint a temporary replacement to cover your absence.
- 6.3 You will, whenever requested by the Board (in circumstances where the Board has reasonable grounds to believe that you may be suffering from any Incapacity or that you may not be fit to carry out your duties), submit to examination by a medical practitioner selected and paid for by the Company. You hereby authorise such medical practitioner to disclose to and discuss with the Board any matters which, in his opinion, might hinder or prevent you (if during a period of Incapacity) from returning to work for any period or (in other circumstances) from properly performing your duties at any time.
- 7. Confidentiality and Integrity
- 7.1 During your employment under this Agreement, you will not:-
  - 7.1.1 directly or indirectly receive or obtain any discount, rebate, commission or other inducement (whether in cash or in kind) which is not authorised by regulations or guidelines from time to time governing dealings by executives on behalf of the Company, or, if you do, you will account immediately to the Company for the amount so received;
  - 7.1.2 directly or indirectly disclose or make use of any Confidential Information for any purpose other than a legitimate purpose of the Company;

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7.1.3 (except in the proper course of your duties under this Agreement) remove from Company premises or copy or allow others to copy the contents of any document, computer disk, tape or other tangible item which contains any Confidential Information or which belongs

- 7.1.4 at any time make any untrue or misleading statement relating to the Group.
- 8. Termination of agreement
- 8.1 This Agreement will automatically terminate:
  - 8.1.1 when you reach your 65th birthday; or
  - 8.1.2 if you are prohibited by law from being a director;
- 8.2 The Company will be entitled, by giving notice, to terminate this Agreement with immediate effect if you:
  - 8.2.1 commit any act of gross misconduct or repeat or continue any other breach of your obligations under this Agreement; or
  - 8.2.2 engage in any conduct which, in the reasonable opinion of the Board, is likely to cause your continued employment to be detrimental to the interests of the Group and fail, within 60 days of receiving written notice from the Company, to cure the matter; or
  - 8.2.3 are convicted of any criminal offence; or
  - 8.2.4 commit any act of dishonesty, whether or not relating to your employment; or
  - 8.2.5 become bankrupt or make any arrangement or composition with your creditors generally; or
  - 8.2.6 resign or vacate your office as a director of the Company or any Group Company; or
  - 8.2.7 are, in the reasonable opinion of the Board, incompetent in the performance of your duties having failed within 60 days of written notice from the Company, to remedy the position.
- 8.3 The Company will be entitled to terminate this Agreement notwithstanding Clause 6.2 or your entitlement at that time to sick pay or benefits under the Company's permanent health insurance scheme, by notice which is not less than your then entitlement to statutory minimum notice plus a week given at any time when you have been absent from work due to Incapacity for a period or periods aggregating 120 days in the preceding 12 months provided that the Company will withdraw any such notice if, before it expires, you resume your duties full time and provide medical evidence satisfactory to the Board that you are fully recovered and that no recurrence of your Incapacity can reasonably be anticipated.

On serving or receiving notice to terminate this Agreement or at any time thereafter during the currency of such notice the Company is, at its discretion, entitled to pay you your Remuneration (at the rate then payable under Clause 2.1 hereof) together

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with monetary compensation for loss of all fringe benefits and reimbursement of expenses in lieu of notice.

- 8.5 At any time after notice (including summary notice) to terminate this Agreement has been served or received by the Company, the Company may:-
  - 8.5.1 require you to resign (without any claim for compensation) from any offices and/or appointments which you hold as a director, nominee or representative of the Company or any Group Company; and/or
  - 8.5.2 require you to transfer, without payment, to the Company (or as the Company may direct) any qualifying shares or nominee shareholdings provided to you by or held by you in or on behalf of any Group Company; and/or
  - 8.5.3 require you to return to the Company on request any documents, computer disks and tapes and other tangible items in your possession or under your control which belong to the Company or which contain or refer to any Confidential Information; and/or
  - 8.5.4 require you to delete all Confidential Information from any computer disks, tapes or other re-usable material in your possession or under your control and destroy all other documents and tangible items in your possession or under your control which contain or refer to any Confidential Information; and/or
  - 8.5.5 suspend you from the performance of all or any of your duties under this Agreement provided that the period of any such suspension may not exceed 6 months and provided further that where such action is taken following notice being provided to the Company by you in circumstances where you are in full compliance with your obligations under this Agreement, such suspension shall be without prejudice to the benefits accruing to you under this Agreement; and/or
  - 8.5.6 appoint a replacement to hold the same or similar job title as you and/or to carry out all or any of your duties instead of you; and/or

- 8.5.7 exclude you from all or any premises of the Group; and/or
- 8.5.8 require you not, without the prior consent of the Board, to engage in any contact (whether or not at your own instance) with any customer, supplier, employee, director, officer or agent of any company in the Group which touches and concerns any of the business affairs of the Group.
- 8.6 If you fail to comply with Clauses 8.5.1 and/or 8.5.2 within seven days of being so required, the Company is hereby irrevocably authorised to appoint some person in your name and on your behalf to sign any document or do any thing necessary or requisite to effect such resignation(s) and/or transfer(s) (without prejudice to any claims which you may have against the Company arising out of this Agreement or its termination).

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- 9. Intellectual Property
- 9.1 In relation to each and every improvement, invention or discovery which relates either directly or indirectly to the business of the Company which you (jointly or alone) make at any time during your employment, you will:-
  - 9.1.1 promptly disclose full details, including any drawings and models, of it to enable the Company to determine whether or not, applying the provisions of section 57 of the Patents Ordinance (Cap 514 of the Laws of Hong Kong), it is the property of the Company (a "Company Invention");
  - 9.1.2 hold any Company Invention in trust for the Company and, at its request and expense, do all things necessary or desirable to enable the Company or its nominee to exploit the Company Invention for commercial purposes and to secure patent or other appropriate forms of protection for it anywhere in the world. Decisions as to the patenting and exploitation of any Company Invention are at the sole discretion of the Company;
- 9.2 In relation to each and every copyright work or design which relates either directly or indirectly to the business of the Company (a "Company Work") which you (jointly or alone) originate, conceive, write or make at any time during the period your employment:-
  - 9.2.1 you will promptly disclose such Company Work to the Company. Company Works made wholly outside your normal working hours which are wholly unconnected with your employment are excluded from the ambit of Clause 9.2;

- 9.2.2 you hereby assign to the Company by way of future assignment all copyright, design right and other proprietary rights (if any) throughout the world in such Company Work;
- 9.2.3 you hereby irrevocably and unconditionally waive in favour of the Company any and all moral rights conferred on you by Division IV of Part II of the Copyright Ordinance (Cap 528 of the Laws of Hong Kong) in relation to any such Company Works;
- 9.2.4 you acknowledge that, for the purposes of section 3(3) of the Registered Designs Ordinance (Cap 522 of the Laws of Hong Kong), such Company Works is created in the course of your employment;
- 9.3 You agree that (at the request and expense of the Company) you will do all things necessary or desirable to substantiate the rights of the Company to each and every Company Invention or Company Work and that you will permit the Company (whom you hereby irrevocably appoint as your attorney for this purpose) to execute documents, to use your name and to do all things which may be necessary or desirable for the Company to obtain for itself or its nominee the full benefit of each and every Company Invention or Company Work. A certificate in writing signed by any Director or the Secretary of the Company that any instrument or act falls within the authority hereby conferred will be conclusive evidence to that effect so far as any third party is concerned.

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- 10. Restrictive Covenants
- 10.1 For the period of 12 months after the termination of your employment under this Agreement, you will not directly or indirectly:-
  - 10.1.1 be engaged or concerned or interested in any business carried on within the Restricted Area wholly or partly in competition with any Restricted Business (save for the holding as a passive investor only of not more than 3% of the issued ordinary shares of any company of a class which are listed or traded on the Hong Kong Stock Exchange, any other recognised stock exchange or NASDAQ).
  - 10.1.2 seek or accept, in any capacity whatsoever, any business, orders or custom which is wholly or partly in competition with any Restricted Business from any Customer.
  - 10.1.3 induce or attempt to persuade any Employee to leave employment or engagement by the Company or any Group Company or offer employment or engagement to any Employee.

- 10.2 You will not at any time after the termination of your employment under this Agreement, directly or indirectly:-
  - 10.2.1 induce or seek to induce, by any means involving the disclosure or use of Confidential Information, any Customer to cease dealing with the Company or any Group Company or to restrict or vary the terms upon which it deals with the Company or any Group Company;
  - 10.2.2 disclose or make use of any Confidential Information; or
  - 10.2.3 represent yourself or permit yourself to be held out as having any connection with or interest in the Company or any Group Company.
- 10.3 Each restriction in Clause 10 (whether drafted separately or together with another) is independent and severable from the other restrictions and enforceable accordingly. If any restriction is unenforceable for any reason but would be enforceable if part of the wording were deleted, it will apply with such deletions as may be necessary to make it enforceable.
- 10.4 The Company may transfer or assign its rights under this Clause 10 to its successors in title. You may not transfer or assign any rights or obligations under this Clause 10.
- 11. Interpretation
- 11.1 The headings to the clauses are for convenience only and shall not affect the construction or interpretation of this Agreement.
- 11.2 Any reference in this Agreement to any ordinance or delegated legislation shall include any statutory modification or re-enactment of it or of the provision referred to.
- 11.3 In this Agreement:

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"Board" means the board of directors of the Company and includes any committee of such board duly authorised to act on its behalf.

"Confidential Information" means all and any information (whether or not recorded in documentary form or on computer disk or tape) of the Company, any Group Company or any of its or their customers, suppliers or agents which the Company or the relevant Group Company regards as confidential or in respect of which it owes an obligation of confidentiality to a third party which is not part of your own stock in trade and which is not

readily ascertainable to persons not connected with the Company either at all or without a significant expenditure of labour, skill or money.

"Customer" means any person with whom you or anyone working under your supervision or control deals personally who, at the termination of your employment, is negotiating with the Company or any Group Company for Restricted Business or with whom the Company or any Group Company has conducted any Restricted Business at any time during the final two years of your employment with the Group.

"Employee" means any person who is and was, at any time during the period of two years prior to the termination of your employment, employed or engaged by the Company or any Group Company in a senior management, senior technical or senior sales position and who, by reason of such position, possesses any Confidential Information or is likely to be able to solicit the custom of any Customer or to induce any Customer to cease dealing with the Company or any Group Company, were he to accept employment or engagement in a business which is similar to or in competition with any Restricted Business.

"Group Company" means a member of a group of companies as defined in Section 2 of the Companies Ordinance (Cap 32 of the Laws of Hong Kong).

"Group" means the Company and each Group Company.

"NASDAQ" means the National Association of Securities Dealers Automatic Quotation.

"Ordinance" means the Employment Ordinance (Cap 57 of the Laws of Hong Kong).

"Restricted Area" means each of Hong Kong , China, Taiwan, Singapore and any other country in which the Company or any Group Company carries on or intends to carry on any Restricted Business as at the termination of your employment.

"Restricted Business" means time-sensitive financial printing and all or any other commercial activities carried on or to be carried on by the Company or any Group Company in which you worked or about which you knew Confidential Information to a material extent at any time during the final two years of your employment with the Group.

#### 12. General

12.1 You are not subject to any particular disciplinary rules or procedures but should conduct yourself in a thoroughly professional manner at all times. In order to investigate a complaint of breach of contract or misconduct against you, the Company

is entitled to suspend you on full pay for so long as the Board considers appropriate in all the circumstances to carry out a disciplinary investigation and/or hearing.

- 12.2 If you have a grievance relating to your employment (other than one relating to a disciplinary decision), you should refer that grievance to the Board whose decision will be final and binding on you.
- 12.3 This Agreement is in substitution for any representations and warranties made by or on behalf of the Company and any previous contracts of employment or for services between you and the Company or any Group Company (which are deemed to have been terminated by mutual consent).
- 12.4 The termination of this Agreement will not affect such of the provisions of this Agreement as are expressed to operate or to have effect after termination and will be without prejudice to any accrued rights or remedies of the parties.
- 12.5 The validity, construction and performance of this Agreement is governed by the law of Hong Kong.
- All disputes, claims or proceedings between the parties relating to the validity, construction or performance of this Agreement are subject to the exclusive jurisdiction of the High Court of the Hong Kong Special Administrative Region (the "High Court") to which the parties irrevocably submit. Each party irrevocably consents to the award or grant of any relief in any such proceedings before the High Court and either party is entitled to take proceedings in any other jurisdiction to enforce a judgment or order of the High Court.
- 12.7 Any notice to be given by a party under this Agreement must be in writing in the English language and must be delivered by hand or sent by first class post or equivalent postal service, telex, facsimile transmission or other means of telecommunication in permanent written form (provided that addressee has his or its own facilities for receiving such transmissions) to the last known postal address or appropriate telecommunication number of the other party. Where notice is given by any of the prescribed means, it is deemed to be received when, ordinary court of that means of transmission, it would be received by the addressee. To prove the giving of a notice, it is sufficient to show that it has been despatched. A notice has effect from the sooner of its actual or deemed receipt by the addressee.

IN WITNESS whereof this Agreement has been entered into the day and year first above written:-

SIGNED by for and on behalf of WORKABLE COMPANY LIMITED In the presence of:	) ) )	
in the presence of .	,	
		10
SIGNED by TUNG HOK KI In the presence of:	)	

#### MANY BEST DEVELOPMENT LIMITED

and

#### WORKABLE COMPANY LIMITED

\*\*\*\*\*\*\*\*\*\*

#### TENANCY AGREEMENT

of

All Those Workshop 1 on 1st Floor & The Flat Roof and Lorry Car Park No. 4 on Upper Ground Floor, Tak King Industrial Building, No.27, Lee Chung Street, Chaiwan, Hong Kong

\*\*\*\*\*\*\*\*\*\*\*

REGISTERED at the Land Registry by Memorial No. on

p. Land Registrar.

SO KEUNG YIP & SIN
Solicitors
17th Floor,
Standard Chartered Bank Building
4 Des Voeux Road Central,

Ref: 98010000/TKS/ta.1

Ι

#### AGREEMENT

AN AGREEMENT made this day of nine hundred and ninety-nine

One thousand

Parties

BETWEEN the person or company detailed as the Landlord in Part I of the Schedule hereto (hereinafter called "the Landlord") of the one part and the person or company detailed as the Tenant in Part I of the Schedule hereto (hereinafter called "the Tenant") of the other part.

WHEREBY:-

Premises

Landlord shall let and the Tenant shall take ALL THOSE The the premises (hereinafter referred to as "the Premises") forming part of all that building (hereinafter referred to as "the Building") and more particularly described and set out in Part II of the Schedule attached hereto Together with the use in common with the Landlord and all others having the like right of the entrances staircases landings passages and toilets in the Building in so far as the same necessary for the proper use and enjoyment of the Premises and except in so far as the Landlord may from time to time restrict such use (without unreasonably interfering with the use, occupation or enjoyment of the Premises by the Tenant) And together with the right in common with others having the like right to use the lift service in the building (whenever the same shall be operating) for the term set forth in Part III of the Schedule hereto YIELDING AND PAYING therefor throughout the said term (but subject to Clause 10 of Section X hereof) the rent as are set out in Part IV of the Schedule hereto which sums shall be payable exclusive of rates and management fees in advance without any deductions on the first day of each calendar month the first and last of such payments to be apportioned according to the number of days in the month included in the said term.

User

Term

Rent

Subject as hereinafter mentioned and unless otherwise agreed by the parties hereto, the Tenant agrees to use the Premises for industrial and ancillary offices and warehouse purposes ΙI

#### RENT AND OTHER CHARGES

The Tenant agrees with the Landlord as follows:-

1. To pay on the days and in the manner herein provided:-

Rent

(a) the said rent;

Air-Conditioning

Charges

(b) the air-conditioning charges (if any);

Maintenance Charges (c) the cleaning charges (if any);

Cleaning Charges Management Fees (d) the management fees payable by the owner or occupier of the Premises pursuant to or by virtue of the Deed of Mutual Covenant or Management Agreement relating to the building (if any).

Rates

To pay and discharge all rates taxes 2. assessments duties impositions charges and outgoings whatsoever now or hereafter to be imposed or levied on the Premises or upon the owner or occupier in respect thereof by the Government of The Hong Kong Special Administrative Region or other lawful authority (Government Rent, Property Tax and outgoings of a capital or non-recurring nature excepted). prejudice to the generality of this subclause the Tenant shall pay all rates imposed on the Premises in the first place to the Landlord who shall settle same with the Government of The Hong Kong Special Administrative Region and in the event of the Premises not yet having been assessed to rates the Tenant shall pay to the Landlord a sum equal to the rates which would be charged by the Government of The Hong Kong Special Administrative Region on the basis of a rateable value equal to twelve months' rent payable by the Tenant on account of the Tenant's liability under this Clause subject to adjustment when the assessment is available.

Utilities

3. To pay and discharge all deposits and charges in respect of gas water deposits

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electricity air conditioning and telephone as may be shown by or operated from the Tenant's own metered supplies or by accounts rendered to the Tenant in respect of all such utilities consumed on or in the Premises.

III

#### TENANT'S OBLIGATIONS

Compliance with Ordinances

1.

2.

3.

To obey observe and comply with and to indemnify the Landlord against the breach of all ordinances, regulations, bye-laws, rules and requirements of any Governmental or other competent authority relating to the use and occupation of the Premises or any other act, deed, matter or thing done, permitted, suffered or omitted therein or thereon by the Tenant of any employee, agent or licensee of the Tenant and without prejudice to the foregoing to obtain any licence approval or permit required by authority Governmental or other competent connection with the Tenant's use and occupation of the Premises and to indemnify the Landlord against the consequences of a breach of this provision.

Fitting Out

interior of the fit out the Premises in accordance with such plans and specifications shall have been first submitted to and approved by the Landlord in writing (such approval shall not be unreasonably withheld or delayed) in a good and proper workmanlike fashion and safety and so to maintain the same throughout the said term in good condition and repair to the satisfaction Landlord (fair wear and tear inherent or latent defects excepted).

Good Repair of Interior

To keep all the interior of the Premises including the flooring interior plaster or other finishing material or rendering to the walls floors and ceilings and the Landlord's fixtures and fittings therein including all doors windows electrical installations and wiring light fittings suspended ceilings fire fighting apparatus and ducting in good

latent defects excepted) so as to maintain the same at the expense of the Tenant, and to deliver up the same to the Landlord at the expiration or sooner determination of the said term in like condition.

## Replacement of Windows

4.

5.

6.

7.

8.

To pay to or reimburse the Landlord the cost of replacing all broken or damaged windows whether the same be broken or damaged by the negligence of the Tenant or owing to circumstances beyond the control of the Tenant.

#### Repair of Electrical Installations

required repair or replace if so То by appropriate company or authority by duly authorised contractor statutory undertaker or authority as the case may be under the terms of the Electricity Supply Ordinance or any statutory modification or re-enactment thereof or any Orders in Council or made thereunder all the electrical regulations installations and fittings wiring within the Premises and the wiring from the Tenant's meter or meters to and within the same.

#### Good Repair to Toilets and Water Apparatus

At the expense of the Tenant to maintain all toilets and water apparatus as are located within the Premises (or elsewhere if used exclusively by the Tenant its employees invitees and licensees) in good clean and tenantable state and in proper repair and condition (fair wear and tear inherent or latent defects excepted) at all times during the said term to the satisfaction of the Landlord and in accordance with the Regulations of the Public Health or other Government Authority concerned.

## Cleaning of Drains

To pay on demand to the Landlord the reasonable cost incurred by the Landlord in cleaning and clearing any of the drains choked or stopped up owing to the improper or careless use by the Tenant or its employees invitees or licensees.

## Indemnify against Loss/ Damage from

To be wholly responsible for any damage to the Premises or any damage or injury caused to any person whomsoever directly through the defective or damaged condition of any part of the interior of the Premises or in any way owing to the spread of fire or smoke or the overflow of water from the Premises or any part thereof or

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through the act default or neglect of the Tenant its servants agents licensees or contractors and to make good the same by payment or otherwise and to indemnify the Landlord against all reasonable costs claims demands actions and legal proceedings whatsoever made upon the Landlord by any person in respect of any such loss damage or injury and all costs and expenses incidental thereto, and to effect adequate insurance cover in respect of such risks The policy of a reputable company. insurance shall be endorsed to show the Landlord as registered owner of the Building or the Premises (as the case may be) and shall be in such amount as may be required by the Landlord and in the reasonable opinions of the Landlord to be sufficiently covered all the risks mentioned above and shall contain a clause to the effect that the insurance cover effected and the terms and conditions thereby thereof shall not be cancelled modified restricted without the prior consent of the Landlord (which consent shall not be unreasonably withheld or delayed). The Tenant hereby further undertakes to produce to the Landlord as and when required by the Landlord on reasonable prior written notice such policy of insurance together with a receipt for the last payment of premium and a certificate from the insurance company that the policy is fully paid up and in all respects valid and subsisting.

Protection from typhoon

9. To take all reasonable precautions to protect the interior of the Premises from storm or typhoon damage.

To permit
Landlord to
enter and view

10.

To permit the Landlord its agents and all persons authorised by it with or without workmen or others and with or without appliances at all reasonable times upon prior appointment to enter upon the Premises to view the condition thereof and to take inventories of the fixtures and fittings therein and to carry out any work or repair required to be done

provided that in the event of an emergency the Landlord its servants or agents may enter without notice and forcibly if need be.

To execute repair on receipt

11.

12.

13.

14.

To make good all defects and wants of repair to the Premises for which the Tenant may be liable within

- 5 -

of notice

the period of one month from the receipt of notice of written notice from the Landlord to amend and make good the same, and if the Tenant shall fail to execute such works or repairs as aforementioned to permit the Landlord on reasonable prior written notice to enter upon the Premises and execute the same and in such case the reasonable cost thereof shall be a debt due from the Tenant to the Landlord and be recoverable forthwith by action.

Inform
Landlord of
Damage

To give notice to the Landlord or its agent of any damage that may be suffered to the Premises and of accident to or defects in the water and gas pipes electrical wiring or fittings, fixtures or other facilities provided by the Landlord.

Refuse and Garbage Removal

To be responsible for the removal of refuse and garbage from the Premises to such location as shall be specified by the Landlord from time to time and to use only that type of refuse container as is specified by the Landlord from time to time. In the event of the Landlord providing a collection service for refuse and garbage the same shall be used by the Tenant to the exclusion of any other similar service and the use of such service provided by the Landlord shall be at the sole cost of the Tenant.

Installation of Telephone Cables

The Tenant shall make its own arrangements with the public telephone company in Hong Kong with regard to the installation of telephones in the Premises, but the installation of telephone lines outside the Premises must be in accordance with the Landlord's reasonable directions.

Government Lease and Deed of Mutual Covenant 15. To be bound by and to be observe and perform all the terms conditions stipulations and covenants contained Government Lease and Deed of Mutual Covenant of the Building.

Contractors

16. To be liable for any act default negligence or

Employees
Invitees and
Licensees

omission of the Tenant's contractors, employees invitees or licensees as if it were the act default negligence or omission of the Tenant and to indemnify the Landlord against all costs claims demands expenses or liability to any third party in connection therewith.

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Yield up Premises and Handover 17.

To yield up the Premises with all fixtures fittings and additions therein and thereto at the expiration or sooner determination of the Term in good clean substantial and proper repair and condition wear and tear inherent and latent defects excepted) AND thereupon to surrender to the Landlord all keys leading to all parts of the Premises and if required by the Landlord to remove at the Tenant's expense all fixtures, fittings, additions, partitions, floor coverings, wall finishes, false ceilings, electrical installations and wirings, erections, alterations made or installed upon or in Premises whether by the Tenant or by a previous occupier of the Premises and taken over by the Tenant and to re-instate restore and make good any damage caused by such removal or re-instatement Provided that the Tenant's obligations relating to removal or re-instatement under this Clause may be modified or varied by the mutual agreement between the Landlord and the Tenant that the Landlord proposes without payment of any compensation to retain all or any of the said fixtures, fittings, additions, partitions, floor coverings, and alterations which the Tenant is otherwise liable hereunder to remove but subject to this proviso, the Tenant shall re-instate restore and make good the Premises or any part thereof requiring to be re-instated restored or made good and deliver up the Premises to the Landlord in "bare shell" condition and in the event of the Tenant failing so to do the shall on demand pay to the Landlord the cost of such re-instatement restoration or making good.

IV

Quiet

#### LANDLORD'S OBLIGATIONS

The Landlord agrees with the Tenant as follows:-

1. To permit the Tenant (duly paying the rent the

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hereby agreed to be paid on the days and in manner herein provided for payment of the same and rates and observing and performing the agreements stipulations terms conditions and obligations herein contained) to have quiet possession and enjoyment of the Premises during the said term without any interruption by the Landlord or any person lawfully claiming under or through or in trust for the Landlord.

#### Government Rent

2. To pay the Government Rent and Property Tax and outgoings of a capital or non-recurring nature attributable to or payable in respect of the Premises.

#### Roof and Main Structure

- 3. To repair maintain and keep main drains water pipes main cables main walls roofs and exterior window frames of the Building (except in so far as the same are within the responsibility of the Tenant hereunder) in a proper state of repair and condition Provided that the Landlord shall not be liable for breach of this Clause (so far as it relates to the Premises) unless and until written notice of any defect or want of repair has been given to the Landlord by the Tenant and the Landlord has failed to take reasonable steps to repair or remedy the same.
- 4. To use its best endeavours to ensure the Manager of the Management Office carries out his duty under the Deed of Mutual Covenant and Management Agreement.

#### SECTION V

#### RESTRICTIONS AND PROHIBITIONS

The Tenant hereby agrees with the Landlord as follows:-

#### Installation

1. (a) Not to make or permit or suffer to be made any alterations in or additions to the Premises or to the electrical wiring installation, air-conditioning ducting (if any), lighting fixtures or other Landlord's fixtures or to install any plant apparatus or machinery therein without first having obtained the written consent of the Landlord therefor (which consent shall not be unreasonably withheld or delayed).

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- (b) Not to place on any part of the Premises object of any kind of the weight of which is in excess of the floor loading of the Premises.
- (c) Not to erect install or alter any partitioning of any kind in the Premises or any part thereof without Landlord's obtained the prior written (which approval shall not be unreasonably approval withheld or delayed). Any such partitioning or alteration thereof approved by the Landlord shall be constructed or made at such position and with such and in accordance with such requirement (if any) as shall be reasonably directed or approved by the Landlord. All reasonable fees and expenses incurred by the Landlord in obtaining the approval of the Landlord's architects or consultants on the location of such partitioning or alteration shall be borne by the Tenant and payment therefor to the Landlord as may be imposed as a pre-requisite of the Tenant receiving such permission.

### Injury to Main Walls

2. Not to cut maim or injure or permit or suffer to be cut maimed or injured any doors windows walls beams structural members or other part of the fabric of the Premises.

## Alteration to Exterior

3. Save as provided in Section V Clause 5 hereof not to affix anything or paint or make any alteration whatsoever to the exterior of the Premises.

#### Noise

4. Not to cause or produce or suffer or permit to be produced on or in the Premises any sound or noise which is or are or may be a nuisance or annoyance to the tenants or occupiers of adjacent or neighbouring premises.

#### Signs

5. Not without the prior written approval of the Landlord (which approval shall not be unreasonably withheld or delayed if the Tenant shall have complied with any relevant regulations and rules of the government and the direction of the manager of

the Building) to exhibit or display on the exterior of the Premises any writing sign signboard or other device whether illuminated or not which may be visible from outside the Premises nor to affix any writing signs signboard or other device in at or above any common area lobby landing or corridor of the Building provided that the Tenant may display its name and trade name in appropriate size(s) and in a reasonable manner acceptable to the manager of the Building.

Auction and Sales

6. Not to conduct or permit to be taken place any auction fire bankruptcy close out or similar sales of things or properties of any kind on the Premises.

Illegal or Immoral Use 7.

Not to use or cause permit or suffer to be used any part of the Premises for gambling or for any illegal immoral or improper purposes or in any way so as to cause nuisance annoyance inconvenience or damage or danger to the Landlord or the tenants or occupiers of adjacent or neighbouring premises.

Sleeping or Domestic USe 8. Not to use the Premises or any part thereof as sleeping quarters or as domestic premises within the meaning of any ordinance for the time being in force or to allow any person to remain on the Premises overnight unless with the Landlord's prior permission in writing. Such permission shall only be given to enable the Tenant to post watchmen to look after the contents of the Premises and the names of the watchmen shall first be registered with the Landlord prior to its giving such permission.

Obstructions in Passages

9. Not to place or leave or suffer or permit to be placed or left by any contractor employee invitee or licensee of the Tenant any boxes furniture articles or rubbish in the entrance or any of the staircases passages or landings of the Building used in common with other tenants or the Landlord or otherwise encumber the same.

Prevention of odours

10. Not to cause or permit any offensive or unusual odours to be produced upon or emanate from the Premises.

Animals, Pets

11. Not to keep or permit or suffer to be kept any

and infestation

animals or pets inside the Premises and to take all such steps and precautions to the satisfaction of the Landlord to prevent the Premises or any part thereof from becoming infested by termites rats mice roaches or any other pests or vermin and for the better observance hereof the Landlord may require the Tenant to employ at the Tenants cost such pest extermination contractors as the Landlord may nominate and at such intervals as the Landlord may direct.

Subletting, Assigning

- 12. without the prior written consent of the Landlord to assign underlet or otherwise part with the possession of the Premises or any part thereof in any way whether by way of sub-letting lending sharing or other means whereby any person or persons not a party to this Agreement obtains the use or possession of the Premises or any part thereof irrespective of whether any rental or other consideration is given for such use or possession and in the event of any such transfer sub-letting sharing assignment or parting with the possession of the Premises (whether for monetary consideration or not) this Agreement shall absolutely determine and the Tenant shall forthwith vacate the Premises on notice to that effect from the Landlord. The Tenancy shall be personal to the Tenant named in the First Schedule to this Agreement and without in any way limiting the generality of the foregoing the following acts and events shall unless approved in writing by the Landlord be deemed to be breaches of this Clause :-
  - (a) In the case of a tenant which is a partnership the taking in of one or more new partners whether on the death or retirement of an existing partner or otherwise.
  - (b) In the case of a tenant who is an individual (including a sole surviving partner of a partnership tenant) the death insanity or disability of that individual to the intent that no right to use possess occupy or enjoy the Premises or any part thereof shall vest in the executors administrators

personal representatives next of kin trustee or committee of any such individual.

- (c) In the case of a tenant which is a corporation liquidation save for internal reconstruction or amalgamation.
- (d) The giving by the Tenant of a Power of Attorney or similar authority whereby the donee of the Power obtains the right to use possess occupy or enjoy the Premises or any part thereof or does in fact use possess occupy or enjoy the same.

Breach of Government Lease

13. Not to cause suffer or permit any contravention of the provisions of the Government Lease under which the Landlord holds the Premises and to indemnify the Landlord against any such breach.

Breach of Insurance Policy

14. Not to cause or suffer or permit to be done any act or thing whereby the policy or policies of Insurance on the Premises against damage by fire or liability to Third parties for the time being subsisting may become void or voidable or whereby the rate or premium or premiums thereon may be increased, and to repay to the Landlord on demand all sums paid by the Landlord by way of increased premium or premiums thereon and all expenses incurred by the Landlord in and about any renewal of such policy or policies arising from or rendered necessary by a breach of this Clause.

V

#### EXCLUSIONS

IT IS HEREBY FURTHER EXPRESSLY AGREED AND DECLARED that the Landlord shall not in any circumstances be liable to the Tenant or any other person whomsoever unless caused by the act, negligence or default of the Landlord, its agents or servants:-

Lift, Airconditioning, Utilities 1. In respect of any loss or damage to person or property sustained by the Tenant or any other person caused by or through or in any way owing to any defect in or breakdown of the lifts air-conditioning

system, electric power and water supplies, or any other building service provided in the Building, or

Fire and overflow of water

2. In respect of any loss or damage to person or property sustained by the Tenant or any other person caused by or through or in any way owing to the escape of fumes smoke fire or any other substance or thing or the overflow of water from anywhere within the Building, or

Security

3. For the security or safekeeping of the Premises or any contents therein and in particular but without prejudice to the generality of the foregoing the provision by the Landlord of watchmen and caretakers shall not create any obligation on the part of the Landlord as to the security of the Premises or any contents therein and the responsibility for the safety of the Premises and the contents thereof shall at all times rest with the Tenants, nor shall the rent and other charges hereinbefore mentioned or any part thereof abate or cease to be payable on account of any of the foregoing.

VI

#### ABATEMENT OF RENT

Suspension of rent in case of fire etc

If the Premises or the Building or any part thereof at any time during the tenancy be destroyed or damaged or become inaccessible owing to fire water storm typhoon defective construction white ants earthquake subsidence of the ground or any calamity beyond the control of the Landlord so as to render the Premises or any part thereof unfit for industrial use or inaccessible and the policy or policies of insurance effected by the Landlord shall not have been vitiated or payment of the policy moneys refused in whole or in part in consequence of any act or default of the Tenant or if at any time during the continuance of this tenancy the Premises or the Building or any part thereof shall be condemned as a dangerous structure or a demolition order or closing order shall become operative in respect of the Premises or the Building or any part thereof then the rent hereby reserved or a fair proportion thereof according to the nature

and extent of the damage sustained or order made shall after the expiration of the then current month be suspended until the Premises or Building or (as the case may be) the accessible relevant part thereof shall again be rendered and fit for industrial or warehouse use provided that should the Premises or the Building or (as the case may be) the relevant part thereof not have been reinstated in the meantime either the Landlord or the Tenant may at any time after one month from the occurrence of such damage or destruction or order give to the other of them notice in writing to determine this present tenancy and thereupon the same and everything herein contained shall cease and be void as from the date of the occurrence of such destruction or damage or order or of the Premises or the relevant part thereof becoming inaccessible or unfit for industrial or warehouse use but without prejudice to the rights and remedies of either party against the other in respect of claim or breach of the antecedent agreements stipulations terms and conditions herein contained or of the Landlord in respect of the rent payable hereunder prior to the coming into effect of the suspension.

VII

#### DEFAULT

It is hereby expressly agreed and declared as follows :-

Default

1. If the rent and/or the management fees payable hereunder or any part thereof shall be in arrear for fifteen (15) days after the same shall have become (whether formally demanded or not) or if payable there shall be any breach or non-performance of any of the stipulations conditions or agreements herein contained and on the part of the Tenant to be observed or performed or if the Tenant shall become bankrupt or being a corporation go into liquidation for the purposes of amalgamation reconstruction) or if the Tenant shall suffer to be levied upon the Premises or otherwise on the Tenant's goods then and in any such case it shall

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be lawful for the Landlord at any time thereafter to

re-enter on and upon the Premises or any part thereof in the name of the whole and thereupon this Agreement shall absolutely determine but without prejudice to any right of action by the Landlord in respect of any outstanding breach or non-observance or non-performance by the Tenant of any of the terms of this Agreement. All reasonable costs and expenses incurred by the Landlord in demanding payment of the rent and other charges aforesaid (if the Landlord elects to demand) arising out of this Clause shall be paid by the Tenant and shall be recoverable from the Tenant as a debt or be deductible by the Landlord from any deposit held by the Landlord hereunder.

### Acceptance of Rent

2.

The acceptance of any rent by the Landlord hereunder shall not be deemed to operate as a waiver by the Landlord of any right to proceed against the Tenant in respect of any breach non-observance or non-performance by the Tenant of any of the agreements stipulations terms and conditions herein contained and on the part of the Tenant to be observed and performed.

# Acts of Employees Invitees and Licensees

3. For the purpose of these presents any act default neglect or omission of any guest visitor servant contractor employee agent invitee or licensee of the Tenant shall be deemed to be the act default neglect or omission of the Tenant.

#### Distraint

4. For the purpose of Part III of the Landlord and Tenant (Consolidation) Ordinance (Chapter 7) and of these presents, the rent payable in respect of the Premises shall be deemed to be in arrears if not paid in advance at the times and in the manner hereinbefore provided for payment thereof.

#### Interest etc.

5. Notwithstanding anything hereinbefore contained if the Tenant shall fail to pay the rental and/or other moneys herein reserved or any part thereof on due date the Landlord shall be entitled to recover from the Tenant as a debt the following expenses incurred by the Landlord in the course of recovering the rental in arrears

and/or other moneys unpaid or any part thereof :-

- (a) all Solicitors' and/or Counsels' fees (on taxed costs basis) and court fees incurred by the Landlord for the purpose of recovering the rental and air-conditioning charges in arrears and/or other moneys unpaid or any part thereof from the Tenant;
- (b) any other reasonable fees paid to debt-collectors appointed by the Landlord for the purpose of collecting the rental and air-conditioning charges in arrears and/or other moneys unpaid or any part thereof from the Tenant;
- (c) interest calculated at the rate of 3% over the prime rate of The Hongkong & Shanghai Banking Corporation Limited on the rental and air-conditioning charges in arrears and/or other moneys unpaid or any part thereof from the date due for payment to the date of actual payment.

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VIII

#### DEPOSIT

Deposit

1.

The Tenant shall on the signing hereof and at such other times (if any) during the term of tenancy hereby created as are specified in Part III of the Schedule hereto deposit with the Landlord the sum or sums specified in Part VI of the Schedule to secure the due observance and performance by the Tenant of agreements stipulations terms and conditions herein contained and on the part of the Tenant to be observed and performed which said deposit shall be held by the Landlord throughout the currency of this agreement free of any interest to the Tenant with the right for the Landlord (without prejudice to any other right or remedy hereunder) to deduct therefrom the amount of any rent rates and other charges payable hereunder and any costs expenses loss or damage sustained by the Landlord as the result of non-observance or non-performance by the Tenant of any of the said agreements, stipulations obligations or conditions. In the event of any deduction being made by the Landlord from the said deposit in accordance herewith during the currency of this Agreement the Tenant shall forthwith on demand by the Landlord make a further deposit equal to the amount so deducted and failure by the Tenant so to do shall entitle the Landlord forthwith to re-enter upon the Premises and to determine this Agreement as hereinbefore provided.

Repayment of Deposit

2.

3.

1.

Subject as aforesaid the said deposit shall be refunded to the Tenant by the Landlord without interest within fourteen days after the expiration determination of this Agreement sooner delivery of vacant possession to the Landlord and settlement of the last outstanding claim by the Landlord against the Tenant for any arrears of rates and other charges and for any breach non-observance or non-performance of any of the agreements stipulations terms and conditions herein contained and on the part of the Tenant to be observed or performed whichever shall be the later.

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Transfer of Deposit

If at any time during the term of the tenancy hereby created, the Landlord shall sell or otherwise assign the said premises to the new owner ("New Owner"), Landlord may at any time enter into a 3 party agreement with the New Owner and the Tenant, costs of the Landlord, to the New Owner the said (subject to the Landlord's right of deposit deduction aforesaid). Upon signing such 3 party agreement, the Landlord (which in this context shall shall be released of its exclude its assigns) liability and obligation under this Agreement to refund the said deposit or any balance thereof to the Tenant. The Tenant shall claim for the refund of the said deposit or the balance thereof from the New Owner only.

Χ

#### INTERPRETATION AND MISCELLANEOUS

Marginal Notes, Headings and Index The Marginal Notes, Headings and Index are intended for guidance only and do not form part of this Agreement nor shall any of the provisions of this Agreement be construed or interpreted by reference thereto or in any way affected or limited thereby. As-is Basis

2.

3.

The Tenant shall take over the Premises on an "as is" basis which include any ducting or vents currently installed for extraction of exhaust gases, fumes and hot air from the Premises but the Landlord gives no warranty or representation as to the adequacy thereof or as to their compliance with all relevant regulations.

No Warranty

The Landlord does not represent or warrant that the Premises are suitable for the user specified in the Section I hereto or the use or purposes for the intended user by the Tenant and the Tenant shall satisfy itself or shall be deemed to have satisfied itself that they are suitable for the purpose for which they are to be used and the Tenant hereby agrees that it will at its own expense apply for any requisite licences or permits from all Government or Public Authorities in

- 18 -

respect of the conduct of the Tenant's business in the Premises and shall execute and comply with all Ordinances, Regulations, Orders, Notices or Rules Government made by all competent or Public Authorities in connection with such business aforesaid and the Landlord gives no warranty representation as to compliance with all relevant regulations in respect of the aforesaid use AND the further agrees to indemnify the Tenant hereby Landlord in respect of any breach by the Tenant of this Clause.

Condonation not a waiver

4. No condoning, excusing or overlooking by Landlord of any default, breach or non-observance or non-performance by the Tenant at any time or times of any of the agreements stipulations terms conditions herein contained shall operate as waiver of the Landlord's rights hereunder in respect of any continuing or subsequent default, breach or non-observance or non-performance or so as to defeat or affect in any way the rights and remedies of the Landlord hereunder in respect of any such continuing or subsequent default or breach and no waiver by the Landlord shall be inferred from or implied by anything done or omitted by the Landlord, unless expressed in writing and signed by the Landlord. Any consent given by the Landlord shall operate as a consent only for the particular matter to which it relates and shall in no way be considered as a waiver or release of any of the provisions hereof nor shall it be construed as dispensing with the necessity of obtaining the specific written consent of the Landlord in future, unless expressly so provided.

Letting Notices and Entry 5.

7.

8.

During the three months immediately before the expiration or sooner determination of the term of this Agreement the Landlord shall be at liberty to affix and maintain without interference upon any external part of the Premises a notice stating that the Premises are to be let and such other information in connection therewith as the Landlord shall reasonably require during the aforementioned period of 3 months provided that such notice will not block any window of the Premises or part thereof.

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Service of Notice

6. Any notice required to be served on the Tenant shall be sufficiently served if delivered to or despatched by registered post or left at the registered office of the Tenant. A notice sent by registered post shall be deemed to be given at the time and date of posting.

Gender & Plural

In this Agreement if the context permits or requires words importing the singular number shall include the plural number and vice versa and words importing the masculine feminine or neuter gender, shall include the other of them.

Stamp Duty and Costs

The Stamp Duty and registration fee (if any) on this Agreement and its counterpart shall be borne by the Landlord and the Tenant in equal shares. Each party shall pay its own costs and disbursements for the preparation, approval and completion of this Agreement.

SECTION XI

OPTION TO RENEW

Notice to Renew

1.

2.

If the Tenant wishes to take a tenancy of the Premises for a further term of 3 years from the expiration of the Term at the rent and on the terms and conditions hereinafter mentioned and shall not less than 6 months before the expiration of the Term give to the Landlord notice in writing of such its desire and if it shall have paid the rent hereby and shall have reasonably performed reserved observed all the terms and conditions contained and on its part to be performed expiration of the Term then the observed up to the Landlord will let the Premises to the Tenant for a further term of 3 years from the 13th at the then current market rent such rent to be determined in manner hereinafter provided in all other respects to the stipulations as are herein contained except this clause for renewal and any rent-free period allowed

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to the Tenant.

New Rent

The rent payable for the said further term (the "new shall be notified by the Landlord to the Tenant and shall be agreed between the parties hereto not less than two months immediately prior to expiration of the Term Provided that in the event of a failure by the parties hereto to agree on the new rent the same shall be determined by an independent professional valuer or firm professional valuers (the "valuer") to be appointed jointly by the parties hereto in writing or in the absence of agreement on the identity of the valuer not less than one month prior to the expiration the Term the valuer shall be appointed (on the application of either party) by the President for the time being of the Hong Kong Institute of Surveyors. The valuer shall act as an expert and not as an arbitrator and the valuer's decision shall be conclusive and binding on the parties hereto.

Market Rent

- 3. In determining the current market rent for the Premises the valuer shall:
  - (a) make the following assumptions:

- (i) that no work has been carried out on the Premises by the Tenant its subtenants or their predecessors in title during the Term which has diminished the rental value of the Premises
- (ii) that the agreements contained in this Agreement on the part of the Tenant have been fully performed and observed
- (iii) that the Premises are available to let by a willing landlord to a willing tenant by one Agreement without a premium being paid by either party and with vacant possession
- (iv) that the Premises are ready for and fitted out and equipped for immediate occupation and use

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for the purpose or purposes required by the willing tenant referred to in paragraph (iii) and that all the services required for such occupation and use are connected to the Premises

- (v) that the Agreement referred to in paragraph (iii) contains the same terms as this Agreement except the amount of the rent and any rent free period allowed to the Tenant for fitting out the Premises for its occupation and use at the commencement of the Term
- (b) and shall disregard the following matters:
  - (i) any effect on rent of the fact that the Tenant or its predecessors in title have been in occupation of the Premises
  - (ii) any goodwill attributable to the Tenant's
     business
  - (iii) any increase in rental value of the Premises attributable to the existence at the expiration of the Term of any improvement to the Premises carried out by the Tenant with consent where required otherwise than in pursuance of an obligation to the Landlord or its predecessors in title

Before determination of new rent

4. Until the new rent shall have been determined in accordance with Clause 2 above, the Tenant shall pay to the Landlord on account of the new rent the existing monthly rent for the Premises and within twenty-one days of such determination the Tenant shall pay to the Landlord any shortfall between the new rent and the payments made by the Tenant on account.

Costs

5. The cost and expenses of the valuer shall be borne by the parties hereto in equal shares.

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#### THE SCHEDULE ABOVE REFERRED TO

#### PART I

LANDLORD:

Many Best Development Limited whose registered office is situate at Workshop 1 on 1st Floor, Tak King Industrial Building, No.27, Lee Chung Street, Chaiwan, Hong Kong.

TENANT:

Workable Company Limited whose registered office is situate at Workshop 1 on 1st Floor, Tak King Industrial Building, No.27, Lee Chung Street, Chaiwan, Hong Kong.

#### PART II

PREMISES:

All Those Workshop 1 on 1st Floor & The Flat Roof Thereof and Lorry Car Park No. 4 on Upper Ground Floor, Tak King Industrial Building ("the Building"), No.27, Lee Chung Street, Chaiwan, Hong Kong.

#### PART III

TERM:

Three years commencing on 13th January 1999 and expiring on 12th January 2002.

#### PART IV

#### PARTICULARS OF RENT

The rent for the Term shall be HONG KONG DOLLARS FIFTY NINE THOUSAND FOUR HUNDRED AND FORTY (HK\$59,440.00) per calendar month payable in advance on the first day of each calendar month and exclusive of rates and management fee.

#### PART V

MANAGEMENT FEE: HONG KONG DOLLARS FIVE THOUSAND SIX HUNDRED AND TWELVE (HK\$5,612.00) per calendar month payable monthly in advance on the 1st day of each calendar month and subject to revision by the Landlord or the Manager of the Building from time to time.

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#### PART VI

DEPOSIT: HONG KONG DOLLARS ONE HUNDRED SEVENTY EIGHT THOUSAND THREE HUNDRED AND TWENTY (HK\$178,320.00).

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AS WITNESS the hands of the parties hereto the day and year first above written.

SIGNED by )

for and on behalf of the )

Landlord in the presence )

of :- )

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SIGNED by )
for and on behalf of the )
Tenant in the presence )
of :- )
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#### SPLENDOUR CHIEF DEVELOPMENT LIMITED

and

#### WORKABLE COMPANY LIMITED

\*\*\*\*\*\*\*\*\*\*

#### TENANCY AGREEMENT

of

All Those Workshops 1 & 2 on 17th Floor, Workshops 1 & 2 on 14th Floor, Workshop 1 on 2nd Floor & The Flat Roof and Private Car Park No. 18 on Upper Ground Floor, Tak King Industrial Building, No.27, Lee Chung Street, Chaiwan, Hong Kong

\*\*\*\*\*\*\*\*\*\*\*

REGISTERED at the Land Registry by Memorial No. on

p. Land Registrar.

SO KEUNG YIP & SIN
Solicitors
17th Floor,
Standard Chartered Bank Building
4 Des Voeux Road Central,
Hong Kong

AGREEMENT

AN AGREEMENT made this day of One thousand nine hundred and ninety-nine

BETWEEN the person or company detailed as the Landlord in Part I of the Schedule hereto (hereinafter called "the Landlord") of the one part and the person or company detailed as the of the Schedule Tenant in Part I hereto (hereinafter called "the Tenant") of the other part.

WHEREBY:-

The Landlord shall let and the Tenant shall take ALL THOSE the premises (hereinafter referred to as "the Premises") forming part of all that building (hereinafter referred to as "the Building") more particularly described and set out in Part II of the Schedule attached hereto Together with the use in common with the Landlord and all others having the like right of the entrances staircases landings passages and toilets in the Building in so far as the same are necessary for the proper use and enjoyment of the Premises and except in so far as the Landlord may from time to time restrict such use (without unreasonably interfering with the use, occupation or enjoyment of the Premises Tenant) And together with the right in by the having the like right to use common with others the lift service in the building (whenever same shall be operating) for the term set forth in Part III of the Schedule hereto YIELDING PAYING therefor throughout the said term subject to Clause 10 of Section X hereof) the rent as are set out in Part IV of the Schedule hereto which sums shall be payable exclusive of rates and

Parties

Premises

Term

Rent

management fees in advance without any deductions on the first day of each calendar month the first and last of such payments to be apportioned according to the number of days in the month included in the said term.

User

Subject as hereinafter mentioned and unless otherwise agreed by the parties hereto, the Tenant agrees to use the Premises for industrial and ancillary offices and warehouse purposes only and for no other purpose

- 1 -

whatsoever.

ΙI

#### RENT AND OTHER CHARGES

The Tenant agrees with the Landlord as follows:-

- 1. To pay on the days and in the manner herein provided:-
- (a) the said rent;
- (b) the air-conditioning charges (if any);
- (c) the cleaning charges (if any);
- (d) the management fees payable by the owner or occupier of the Premises pursuant to or by virtue of the Deed of Mutual Covenant or Management Agreement relating to the building (if any).
- 2. discharge To pay and all rates duties impositions charges and assessments outgoings whatsoever now or hereafter to be imposed or levied on the Premises or upon the owner or occupier in respect thereof by the Government of The Hong Kong Special Administrative Region or other lawful authority (Government Rent, Property Tax and

Rent

Air-Conditioning Charges

Maintenance Charges

Cleaning Charges Management Fees

Rates

outgoings of a capital or non-recurring nature excepted). Without prejudice to the generality of this subclause the Tenant shall pay all rates imposed on the Premises in the first place to the Landlord who shall settle the same with the Government of The Hong Kong Administrative Region and in event of the Premises not yet having been assessed to rates the Tenant shall pay to the Landlord a sum equal to the rates which would be charged by the Government of The Hong Kong Special Administrative Region on the basis of a rateable value equal to twelve months' rent payable by the Tenant on account of the Tenant's liability under this Clause subject when the adjustment assessment available.

Utilities

3. To pay and discharge all deposits and charges in respect of gas water deposits

- 2 -

electricity air conditioning and telephone as may be shown by or operated from the Tenant's own metered supplies or by accounts rendered to the Tenant in respect of all such utilities consumed on or in the Premises.

III

#### TENANT'S OBLIGATIONS

Compliance with Ordinances

To obey observe and comply with and to 1. indemnify the Landlord against the breach of all ordinances, regulations, bye-laws, rules and requirements of any Governmental or other competent authority relating to the use and occupation of the Premises or any other act, matter or thing done, permitted, suffered or omitted therein or thereon by the Tenant of any employee, agent or licensee of the Tenant and without prejudice to the foregoing to obtain any approval licence or permit required by any Governmental or other competent authority in connection with the Tenant's use and occupation of the Premises

and to indemnify the Landlord against the consequences of a breach of this provision.

Fitting Out

2. To fit out the interior of the Premises in accordance with such plans and specifications as shall have been first submitted to and approved by the Landlord in writing (such approval shall not be unreasonably withheld or delayed) in a good and proper workmanlike fashion and safety and so to maintain the same throughout the said term in good condition and repair to the satisfaction of the Landlord (fair wear and tear inherent or latent defects excepted).

Good Repair of Interior

3. To keep all the interior of the Premises including the flooring interior plaster or other finishing material or rendering to the walls floors and ceilings and the Landlord's fixtures and fittings therein including all doors windows electrical installations and wiring light fittings suspended ceilings fire fighting apparatus and ducting in good clean tenantable substantial and proper repair and condition (fair wear and tear inherent or

- 3 -

latent defects excepted) so as to maintain the same at the expense of the Tenant, and to deliver up the same to the Landlord at the expiration or sooner determination of the said term in like condition.

Replacement of Windows

4. To pay to or reimburse the Landlord the cost of replacing all broken or damaged windows whether the same be broken or damaged by the negligence of the Tenant or owing to circumstances beyond the control of the Tenant.

Repair of Electrical Installations 5. To repair or replace if so required by the appropriate company or authority by duly authorised contractor statutory undertaker or authority as the case may be under the terms of the Electricity Supply Ordinance or any statutory modification or re-enactment thereof or any Orders in Council

regulations made thereunder all the electrical wiring installations and fittings within the Premises and the wiring from the Tenant's meter or meters to and within the same.

Good Repair to Toilets and Water Apparatus 6. At the expense of the Tenant to maintain toilets and water apparatus as are located within the Premises (or elsewhere if used exclusively by the Tenant its employees invitees and licensees) in good clean and tenantable state and in proper repair condition (fair wear and tear inherent latent defects excepted) at all times during the said term to the satisfaction of the in accordance Landlord and with the Regulations of the Public Health or other Government Authority concerned.

Cleaning of Drains

7. To pay on demand to the Landlord the reasonable cost incurred by the Landlord in cleaning and clearing any of the drains choked or stopped up owing to the improper or careless use by the Tenant or its employees invitees or licensees.

Indemnify
against Loss/
Damage from
Interior Defects

8. To be wholly responsible for any damage to the Premises or any damage or injury caused to any person whomsoever directly through the defective or damaged condition of any part of the interior of the Premises or in any way owing to the spread of fire or smoke or the overflow of water from the Premises or any part thereof or

- 4 -

through the act default or neglect of the Tenant its servants agents licensees contractors and to make good the same by payment or otherwise and to indemnify Landlord against all reasonable costs claims demands actions and legal proceedings whatsoever made upon the Landlord by any person in respect of any such loss damage or injury and all costs and expenses incidental and to effect adequate insurance thereto, cover in respect of such risks with a company. reputable The policy of

insurance shall be endorsed to show Landlord as registered owner of the Building or the Premises (as the case may be) and shall be in such amount as may be required by the Landlord and in the reasonable opinions of the Landlord to be sufficiently covered all the risks mentioned above and shall contain a clause to the effect that insurance cover thereby effected and terms and conditions thereof shall not be cancelled modified or restricted without the prior consent of the Landlord (which consent unreasonably shall not be withheld delayed). The Tenant hereby undertakes to produce to the Landlord as and when required by the Landlord on reasonable prior written notice such policy of insurance together with a receipt for the last payment of premium and a certificate from insurance company that the policy is fully paid up and in all respects valid subsisting.

Protection from typhoon

9. To take all reasonable precautions to protect the interior of the Premises from storm or typhoon damage.

To permit
Landlord to
enter and view

10. To permit the Landlord its agents and all persons authorised by it with or workmen or others and with or without appliances at all reasonable times upon prior appointment to enter upon the Premises to view the condition thereof and to take inventories of the fixtures and fittings therein and to carry out any work or repair required to be done provided that in the event of an emergency the Landlord its servants or agents may enter without notice and forcibly if need be.

To execute repair on receipt

11. To make good all defects and wants of repair to the Premises for which the

- 5 -

of notice

Tenant may be liable within the period of one month from the receipt of written notice from the Landlord to amend and make good the same, and if the Tenant shall fail to execute such

works or repairs as aforementioned to permit the Landlord on reasonable prior written notice to enter upon the Premises and execute the same and in such case the reasonable cost thereof shall be a debt due from the Tenant to the Landlord and be recoverable forthwith by action.

Inform
Landlord of
Damage

12. To give notice to the Landlord or its agent of any damage that may be suffered to the Premises and of accident to or defects in the water and gas pipes electrical wiring or fittings, fixtures or other facilities provided by the Landlord.

Refuse and Garbage Removal

13. To be responsible for the removal of refuse and garbage from the Premises shall location as be specified by Landlord from time to time and to use only that type of refuse container as is specified by the Landlord from time to time. In the event of the Landlord providing a collection service for refuse and garbage the same shall be used by the Tenant to the exclusion of any other similar service and the use of such service provided by the Landlord shall be at the sole cost of the Tenant.

Installation of Telephone Cables

14. The Tenant shall make its own arrangements with the public telephone company in Hong Kong with regard to the installation of telephones in the Premises, but the installation of telephone lines outside the Premises must be in accordance with the Landlord's reasonable directions.

Government
Lease and Deed of
Mutual Covenant

15. To be bound by and to be observe and perform all the terms conditions stipulations and covenants contained Government Lease and Deed of Mutual Covenant of the Building.

Contractors
Employees
Invitees and
Licensees

16. To be liable for any act default negligence or omission of the Tenant's contractors, employees invitees or licensees as if it were the act default negligence or omission of the Tenant and to indemnify the Landlord against all costs claims demands expenses or liability

to any third party in connection therewith.

Yield up Premises and Handover 17. To yield up the Premises with all fixtures fittings and additions therein and thereto at the expiration or sooner determination of the Term in good clean substantial and proper repair and condition (fair wear and tear inherent and latent defects excepted) thereupon to surrender to the Landlord all keys leading to all parts of the Premises and if required by the Landlord to remove at the Tenant's expense all fixtures, fittings, additions, partitions, floor coverings, wall ceilings, finishes. false electrical installations and wirings, erections, alterations made or installed upon or in the Premises whether by the Tenant or by a previous occupier of the Premises and taken over by the Tenant and to re-instate restore and make good any damage caused removal or re-instatement Provided that the Tenant's obligations relating to removal or re-instatement under this Clause may be modified or varied by the mutual agreement between the Landlord and the Tenant that the Landlord proposes without payment of compensation to retain all or any of the said fittings, additions, partitions, floor coverings, erections and alterations Tenant which the is otherwise liable hereunder to remove but subject to this proviso, the Tenant shall re-instate restore and make good the Premises or any part thereof requiring to be re-instated restored or made good and deliver up the Premises to the Landlord in "bare shell" condition and in the event of the Tenant failing so to do the Tenant shall on demand pay to the Landlord the cost of such re-instatement restoration or making good.

ΙV

## LANDLORD'S OBLIGATIONS

The Landlord agrees with the Tenant as follows:-

Quiet Enjoyment 1. To permit the Tenant (duly paying the rent the management fees and the cleaning charges (if any) hereby agreed to be paid

on the days and in manner herein provided for payment of the same and rates and observing and performing the agreements stipulations terms conditions and obligations herein contained) to have quiet possession and enjoyment of the Premises during the said term without any interruption by the Landlord or any person lawfully claiming under or through or in trust for the Landlord.

Government Rent

Roof and Main Structure

- 2. To pay the Government Rent and Property Tax and outgoings of a capital or non-recurring nature attributable to or payable in respect of the Premises.
- 3. To repair maintain and keep main drains water pipes main cables main walls roofs exterior window frames of the Building (except in so far as the same are within the responsibility of the Tenant hereunder) in a proper state of repair and condition Provided that the Landlord shall not be liable for breach of this Clause (so far as it relates to the Premises) unless and until written notice of any defect or want of repair has been given to the Landlord by the Tenant and the Landlord has failed to take reasonable steps to repair or remedy the same.
- 4. To use its best endeavours to ensure the Manager of the Management Office carries out his duty under the Deed of Mutual Covenant and Management Agreement.

SECTION V

RESTRICTIONS AND PROHIBITIONS

The Tenant hereby agrees with the Landlord as follows:-

Installation and Alterations

1. (a) Not to make or permit or suffer to be made any alterations in or additions to the

Premises or to the electrical wiring installation, air-conditioning ducting lighting fixtures or other Landlord's fixtures or to install any plant apparatus or without machinery therein first having obtained the written consent of the Landlord (which consent shall unreasonably

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withheld or delayed).

- (b) Not to place on any part of the Premises object of any kind of the weight of which is in excess of the floor loading of the Premises.
- (c) Not t.o erect install or alter any partitioning of any kind in the Premises or any part thereof without having obtained the Landlord's prior written approval (which approval shall not be unreasonably withheld Any such partitioning delayed). alteration thereof approved by the Landlord shall be constructed or made at such position and with such material and in accordance with such other requirement (if any) as shall be reasonably directed approved by the or Landlord. All reasonable fees and expenses incurred by the Landlord in obtaining approval of the Landlord's architects or consultants on the location partitioning or alteration shall be borne by the Tenant and payment therefor to Landlord as may be imposed as a pre-requisite of the Tenant receiving such permission.

- Injury to Main Walls
  - Walls to be cut maimed or injured any doors windows walls beams structural members or other part of the fabric of the Premises.

2.

Alteration to Exterior

3. Save as provided in Section V Clause 5 hereof not to affix anything or paint or make any alteration whatsoever to the exterior of the Premises.

Not to cut maim or injure or permit or suffer

Noise

4. Not to cause or produce or suffer or permit

to be produced on or in the Premises any sound or noise which is or are or may be a nuisance or annoyance to the tenants or occupiers of adjacent or neighbouring premises.

Signs

5. Not without the prior written approval of the Landlord (which approval shall not be unreasonably withheld or delayed if the Tenant shall have complied with any relevant regulations and rules of the government and the direction of the

- 9 -

manager of the Building) to exhibit display on the exterior of the Premises any writing sign signboard or other whether illuminated or not which may visible from outside the Premises nor to affix any writing signs signboard or other device in at or above any common area lobby landing or corridor of the Building provided that the Tenant may display its name and trade name in appropriate size(s) and in a reasonable manner acceptable to the manager of the Building.

Auction and Sales

6. Not to conduct or permit to be taken place any auction fire bankruptcy close out or similar sales of things or properties of any kind on the Premises.

Illegal or Immoral Use 7. Not to use or cause permit or suffer to be used any part of the Premises for gambling or for any illegal immoral or improper purposes or in any way so as to cause nuisance annoyance inconvenience or damage or danger to the Landlord or the tenants or occupiers of adjacent or neighbouring premises.

Sleeping or Domestic Use 8. Not to use the Premises or any part thereof as sleeping quarters or as domestic premises within the meaning of any ordinance for the time being in force or to allow any person to remain on the Premises overnight unless with the Landlord's prior permission in writing. Such permission shall only be given to enable

the Tenant to post watchmen to look after the contents of the Premises and the names of the watchmen shall first be registered with the Landlord prior to its giving such permission.

Obstructions in Passages

9. Not to place or leave or suffer or permit to be placed or left by any contractor employee invitee or licensee of the Tenant any boxes furniture articles or rubbish in the entrance or any of the staircases passages or landings of the Building used in common with other tenants or the Landlord or otherwise encumber the same.

Prevention of odours

10. Not to cause or permit any offensive or unusual odours to be produced upon or emanate from the Premises.

Animals, Pets

11. Not to keep or permit or suffer to be kept

- 10 -

and infestation

any animals or pets inside the Premises and to take all such steps and precautions to the satisfaction of the Landlord to prevent the Premises or any part thereof from becoming infested by termites rats mice roaches or any other pests or vermin and for the better observance hereof the Landlord may require the Tenant to employ at the Tenants cost such pest extermination contractors as the Landlord may nominate and at such intervals as the Landlord may direct.

Subletting, Assigning

12. Not without the prior written consent of the Landlord to assign underlet or otherwise part with the possession of the Premises or any part thereof in any way whether by way of sub-letting lending sharing or other means whereby any person or persons not a party to this Agreement obtains the use or possession Premises or any part thereof irrespective of whether any rental or other consideration is given for such use or possession and in the event of any such transfer sub-letting sharing assignment or parting with the possession of the Premises (whether for monetary consideration or not)

this Agreement shall absolutely determine and the Tenant shall forthwith vacate Premises on notice to that effect from the Landlord. The Tenancy shall be personal to Tenant named in the First Schedule and without in this Agreement any way limiting the generality of the foregoing the and events shall unless following acts approved in writing by the Landlord be deemed to be breaches of this Clause :-

- (a) In the case of a tenant which is a partnership the taking in of one or more new partners whether on the death or retirement of an existing partner or otherwise.
- (b) In the case of a tenant who is an individual (including a sole surviving partner of a partnership tenant) the death insanity or disability of that individual to the intent that no right to use possess occupy or enjoy the Premises or any part thereof shall vest in the executors administrators personal

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representatives next of kin trustee or committee of any such individual.

- (c) In the case of a tenant which is a corporation liquidation save for internal reconstruction or amalgamation.
- (d) The giving by the Tenant of a Power of Attorney or similar authority whereby the donee of the Power obtains the right to use possess occupy or enjoy the Premises or any part thereof or does in fact use possess occupy or enjoy the same.

Breach of Government Lease

13. Not suffer to cause or permit any of the provisions the contravention Government Lease under which the Landlord holds the Premises and to indemnify Landlord against any such breach.

Breach of Insurance Policy

14. Not to cause or suffer or permit to be done any act or thing whereby the policy or policies of Insurance on the Premises against damage by fire or liability to Third parties for the time being subsisting may become void or voidable or whereby the rate or premium or premiums thereon may be increased, repay to the Landlord on demand all sums paid by the Landlord by way of increased premium or premiums thereon and all expenses incurred by the Landlord in and about any renewal of such policy or policies arising from or rendered necessary by a breach of this Clause.

V

#### EXCLUSIONS

IT IS HEREBY FURTHER EXPRESSLY AGREED AND DECLARED that the Landlord shall not in any circumstances be liable to the Tenant or any other person whomsoever unless caused by the act, negligence or default of the Landlord, its agents or servants:-

Lift, Airconditioning, Utilities In respect of any loss or damage to person or property sustained by the Tenant or any other person caused by or through or in any way owing to any defect in or

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breakdown of the lifts air-conditioning system, electric power and water supplies, or any other building service provided in the Building, or

Fire and overflow of water

In respect of any loss or damage to person or property sustained by the Tenant or any other person caused by or through or in any way owing to the escape of fumes smoke fire or any other substance or thing or the overflow of water from anywhere within the Building, or

Security

3. For the security or safekeeping of the Premises or any contents therein and in

particular but without prejudice to generality of the foregoing the provision by the Landlord of watchmen and caretakers shall not create any obligation on the part of the Landlord as to the security of the Premises therein contents and the any responsibility for the safety of the Premises and the contents thereof shall at all times rest with the Tenants, nor shall the rent and other charges hereinbefore mentioned or any part thereof abate or cease to be payable on account of any of the foregoing.

VI

#### ABATEMENT OF RENT

Suspension of rent in case of fire etc.

If the Premises or the Building or any part thereof shall at any time during the tenancy be destroyed or damaged or become inaccessible owing to fire water storm typhoon defective construction white ants earthquake subsidence of the ground or any calamity control of the Landlord so as to render beyond the the Premises any part thereof unfit or inaccessible and the policy or industrial use or policies of insurance effected by the Landlord shall not have been vitiated or payment of the policy moneys refused in whole or in part in consequence of any act or default of the Tenant or if at any time during the continuance of this tenancy the Premises the Building or any part thereof shall be condemned as a dangerous structure or a demolition order or closing order shall become operative in respect of the Premises or the Building or any part then the rent hereby reserved or a

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fair proportion thereof according to the nature and extent of the damage sustained or order made shall after the expiration of the then current month be suspended until the Premises or Building or (as the case may be) the relevant part thereof shall again be rendered accessible and fit for industrial or warehouse use provided that should the Premises or the Building or (as the case may be) the relevant part thereof not have been reinstated in the

meantime either the Landlord or the Tenant may at any time after one month from the occurrence of such damage or destruction or order give to the other of them notice in writing to determine this present tenancy and thereupon the same and everything herein contained shall cease and be void as from the date of the occurrence of such destruction or damage or order or of the Premises or the relevant becoming thereof inaccessible or unfit for industrial or warehouse use but without prejudice to the rights and remedies of either party against the other in respect of any antecedent claim or breach of the agreements stipulations terms and conditions herein contained or of the Landlord in respect of the rent payable hereunder prior to the coming into effect of the suspension.

VII

#### DEFAULT

It is hereby expressly agreed and declared as
follows :-

Default

1. If the rent and/or the management payable hereunder or any part thereof shall be in arrear for fifteen (15) days after the shall have become payable formally demanded or not) or if there shall be any breach or non-performance of any of the stipulations conditions or agreements herein contained and on the part of the Tenant to be observed or performed or if the Tenant shall become bankrupt or being a corporation go into liquidation (save for the purposes of amalgamation or reconstruction) or if the Tenant shall suffer execution to be levied upon the

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Premises or otherwise on the Tenant's goods then and in any such case it shall be lawful for the Landlord at any time thereafter to re-enter on and upon the Premises or any part thereof in the name of the whole and thereupon this Agreement shall absolutely determine but without prejudice to any right

of action by the Landlord in respect of any outstanding breach or non-observance or non-performance by the Tenant of any of the terms of this Agreement. All reasonable costs and expenses incurred by the Landlord in demanding payment of the rent and other charges aforesaid (if the Landlord elects to demand) arising out of this Clause shall be paid by the Tenant and shall be recoverable from the Tenant as a debt or be deductible by the Landlord from any deposit held by the Landlord hereunder.

Acceptance of Rent

2. The acceptance of any rent by the Landlord hereunder shall not be deemed to operate as a waiver by the Landlord of any right to proceed against the Tenant in respect of any breach non-observance or non-performance by the Tenant of any of the agreements stipulations terms and conditions herein contained and on the part of the Tenant to be observed and performed.

Acts of
Employees
Invitees and
Licensees

3. For the purpose of these presents any act default neglect or omission of any guest visitor servant contractor employee agent invitee or licensee of the Tenant shall be deemed to be the act default neglect or omission of the Tenant.

Distraint

4. For the purpose of Part III of the Landlord and Tenant (Consolidation) Ordinance (Chapter 7) and of these presents, the rent payable in respect of the Premises shall be deemed to be in arrears if not paid in advance at the times and in the manner hereinbefore provided for payment thereof.

Interest etc.

5. Notwithstanding anything hereinbefore contained if the Tenant shall fail to pay the rental and/or other moneys herein reserved or any part thereof on due date the Landlord shall be entitled to recover from the Tenant as a debt the following

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expenses incurred by the Landlord in the course of recovering the rental in arrears

and/or other moneys unpaid or any part
thereof:-

- (a) all Solicitors' and/or Counsels' fees (on taxed costs basis) and court fees incurred by the Landlord for the purpose recovering the rental air-conditioning charges in arrears and/or other moneys unpaid or any part thereof from the Tenant;
- (b) any other reasonable fees paid to debt-collectors appointed by the Landlord for the purpose of collecting the rental and air-conditioning charges in arrears and/or other moneys unpaid or any part thereof from the Tenant;
- (c) interest calculated at the rate of 3% over the prime rate of The Hongkong & Shanghai Banking Corporation Limited on the rental and air-conditioning charges in arrears and/or other moneys unpaid or any part thereof from the date due for payment to the date of actual payment.

VIII

# DEPOSIT

Deposit

1. The Tenant shall on the signing hereof and at such other times (if any) during the term of tenancy hereby created as are specified in Part III of the Schedule hereto deposit with Landlord the sum or sums specified Part VI of the Schedule to secure the due and performance by the Tenant of observance stipulations agreements terms conditions herein contained and on the part of the Tenant to be observed and performed which said deposit shall be held by the Landlord throughout the currency of this agreement free of any interest to the Tenant the right for the Landlord prejudice to any other right or hereunder) to deduct therefrom the amount of rates and other charges hereunder and any costs expenses

loss or damage sustained by the Landlord as result of any non-observance non-performance by the Tenant of any of the said agreements, stipulations obligations or conditions. In the event of any deduction being made by the Landlord from the said deposit in accordance herewith during the currency of this Agreement the Tenant shall forthwith on demand by the Landlord make a further deposit equal to the amount and failure by the Tenant so to do deducted shall entitle the Landlord forthwith re-enter upon the Premises and to determine this Agreement as hereinbefore provided.

Repayment of Deposit

2. Subject as aforesaid the said deposit shall be refunded to the Tenant by the Landlord interest within fourteen days after without the expiration or sooner determination of this Agreement and delivery of vacant possession to the Landlord and settlement of the last outstanding claim by the Landlord against the Tenant arrears of rent rates and other charges and non-observance anv breach non-performance of any of the agreements stipulations terms and conditions herein contained and on the part of the Tenant to be observed or performed whichever shall be the later.

Transfer of Deposit

3. If at any time during the term of the tenancy hereby created, the Landlord shall sell or otherwise assign the said premises to the new owner ("New Owner"), the Landlord may at any time enter into 3 party agreement with the New Owner and the Tenant, transferring to the New Owner the said deposit (subject to the Landlord's right of deduction aforesaid). signing such 3 party agreement Landlord (which in this context shall exclude its assigns) shall be released of liability and obligation under this Agreement to refund the said deposit or any balance thereof to the Tenant. The Tenant shall claim for the refund of the said deposit or the balance thereof from the New Owner only.

Χ

## INTERPRETATION AND MISCELLANEOUS

Marginal Notes, Headings and Index 1. The Marginal Notes, Headings and Index are intended for guidance only and do not form part of this Agreement nor shall any of the provisions of this Agreement be construed or interpreted by reference thereto or in any way affected or limited thereby.

As-is Basis

2. The Tenant shall take over the Premises on an "as is" basis which include any ducting or vents currently installed for extraction of exhaust gases, fumes and hot air from the Premises but the Landlord gives no warranty or representation as to the adequacy thereof or as to their compliance with all relevant regulations.

No Warranty

3. The Landlord does not represent or warrant that the Premises are suitable for the user specified in the Section I hereto or the use or purposes for the intended user by the Tenant and the Tenant shall satisfy itself or shall be deemed to have satisfied itself that suitable for the purpose for which they are they are to be used and the Tenant hereby agrees that it will at its own expense apply for any requisite licences or permits all Government or Public Authorities respect of the conduct of the Tenant's business in the Premises and shall execute and comply with all Ordinances, Regulations, Orders, Notices or Rules made bv competent Government or Public Authorities in connection with such business as aforesaid and the Landlord gives no warranty representation as to compliance with all relevant regulations in respect of aforesaid use AND the Tenant hereby further agrees to indemnify the Landlord in respect of any breach by the Tenant of this Clause.

Condonation not a waiver

4. No condoning, excusing or overlooking by the default, breach Landlord of any non-observance or non-performance by the Tenant at any time or times of any of the stipulations terms and conditions agreements herein contained shall operate as a waiver of the Landlord's rights hereunder in respect of any continuing or subsequent default, breach or non-observance or non-performance or so as

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to defeat or affect in any way the rights and remedies of the Landlord hereunder respect of any such continuing or subsequent default or breach and no waiver by Landlord shall be inferred from or implied by anything done or omitted by the Landlord, unless expressed in writing and signed by the Landlord. Any consent given by the Landlord shall operate as a consent only for particular matter to which it relates and shall in no way be considered as a waiver or release of any of the provisions hereof nor shall it be construed as dispensing with the necessity of obtaining the specific written consent of the Landlord in future, expressly so provided.

Letting
Notices and
Entry

5. During the three months immediately before the expiration or sooner determination of the term of this Agreement the Landlord shall be at liberty to affix and maintain without interference upon any external part of the Premises a notice stating that the Premises are to be let and such other information in connection therewith as the Landlord shall reasonably require during the aforementioned period of 3 months provided that such notice will not block any window of the Premises or part thereof.

Service of Notice

6. Any notice required to be served on the Tenant shall be sufficiently served if delivered to or despatched by registered post or left at the registered office of the Tenant. A notice sent by registered post shall be deemed to be given at the time and date of posting.

Gender & Plural

7. In this Agreement if the context permits or requires words importing the singular number shall include the plural number and vice versa and words importing the masculine feminine or neuter gender, shall include the other of them.

Stamp Duty and Costs

8. The Stamp Duty and registration fee (if any) on this Agreement and its counterpart shall be borne by the Landlord and the Tenant in equal shares. Each party shall pay its own costs and disbursements for the preparation, approval and completion of this Agreement.

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Rent-free Period 9. The Tenant will be entitled to a rent-free period commencing on the 13th day of January 1999 and expiring on the 12th day of January 2000 but the Tenant shall remain responsible to pay the rates, management fees and utility charges for the Premises during such rent-free period.

ΧI

## OPTION TO RENEW

Notice to Renew

1. If the Tenant wishes to take a tenancy of the Premises for a further term of 3 years from the expiration of the Term at the rent and on and conditions terms hereinafter mentioned and shall not less than 6 months before the expiration of the Term give to the Landlord notice in writing of such its desire and if it shall have paid the rent hereby reserved and shall have reasonably performed and observed all the terms and conditions herein contained and on its part to be performed and observed up to the expiration of the Term then the Landlord will let the Premises to the Tenant for a further term of 3 years from the 13th January 2002 at the then current market rent such rent to be determined in manner hereinafter provided and

subject in all other respects to the same stipulations as are herein contained except this clause for renewal and any rent-free period allowed to the Tenant.

New Rent

2. The rent payable for the said further term (the "new rent") shall be notified by the Landlord to the Tenant and shall be agreed between the parties hereto not less than two months immediately prior to the expiration of the Term Provided that in the event of a failure by the parties hereto to agree on the new rent the same shall be determined by an independent professional valuer or firm of professional valuers (the "valuer") to be appointed jointly by the parties hereto in writing or in the absence of agreement on the identity of the valuer not less than one month prior to the expiration of the Term the valuer shall be appointed (on the application of either party) by the President for the time being of the Hong

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Kong Institute of Surveyors. The valuer shall act as an expert and not as an arbitrator and the valuer's decision shall be conclusive and binding on the parties hereto.

Market Rent

- 3. In determining the current market rent for the Premises the valuer shall:
  - (a) make the following assumptions:
    - (i) that no work has been carried out on the Premises by the Tenant its subtenants or their predecessors in title during the Term which has diminished the rental value of the Premises
    - (ii) that the agreements contained in this Agreement on the part of the Tenant have been fully performed and observed
    - (iii) that the Premises are available to let by a willing landlord to a

willing tenant by one Agreement without a premium being paid by either party and with vacant possession

- that the Premises are ready for and (iv) out and equipped immediate occupation and use for the purpose or purposes required by the willing tenant referred to in paragraph (iii) and that all the required for services such occupation and use are connected to the Premises
  - (v) that the Agreement referred to in paragraph (iii) contains the same terms as this Agreement except the amount of the rent and any rent free period allowed to the Tenant for fitting out the Premises for its occupation and use at the commencement of the Term

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- (b) and shall disregard the following
   matters:
  - (i) any effect on rent of the fact that the Tenant or its predecessors in title have been in occupation of the Premises
  - (ii) any goodwill attributable to the Tenant's business
  - (iii) any increase in rental value of the Premises attributable to existence at the expiration of the any improvement to Term of Premises carried out by the Tenant with consent where required otherwise than in pursuance of an obligation to the Landlord or its predecessors in title
- 4. Until the new rent shall have been determined in accordance with Clause 2 above, the Tenant

Before determination

of new rent

shall pay to the Landlord on account of the new rent the existing monthly rent for the Premises and within twenty-one days of such determination the Tenant shall pay to the Landlord any shortfall between the new rent and the payments made by the Tenant on account.

Costs

5. The cost and expenses of the valuer shall be borne by the parties hereto in equal shares.

#### THE SCHEDULE ABOVE REFERRED TO

## PART I

LANDLORD:

Splendour Chief Development Limited whose registered office is situate at Workshop 1 on 1st Floor, Tak King Industrial Building, No.27, Lee Chung Street, Chaiwan, Hong Kong.

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TENANT:

Workable Company Limited whose registered office is situate at Workshop 1 on 1st Floor, Tak King Industrial Building, No.27, Lee Chung Street, Chaiwan, Hong Kong.

#### PART II

PREMISES:

All Those Workshops 1 & 2 on 17th Floor, Workshops 1 & 2 on 14th Floor, Workshop 1 on 2nd Floor & The Flat Roof Thereof and Private Car Park No. 18 on Upper Ground Floor, Tak King Industrial Building ("the Building"), No.27, Lee Chung Street, Chaiwan, Hong Kong.

## PART III

TERM:

Three years commencing on 13th January 1999 and expiring on 12th January 2002.

## PART IV

## PARTICULARS OF RENT

The rent for the Term shall be HONG KONG DOLLARS ONE HUNDRED SIXTY SEVEN THOUSAND (HK\$167,000.00) per calendar month payable in advance on the first day of each calendar month and exclusive of rates and management fee.

PART V

MANAGEMENT FEE:

HONG KONG DOLLARS FIFTEEN THOUSAND FIVE HUNDRED AND SIXTY FOUR (HK\$15,564.00) per calendar month payable monthly in advance on the 1st day of each calendar month and subject to revision by the Landlord or the Manager of the Building from time to time.

PART VI

DEPOSIT :

HONG KONG DOLLARS FIVE HUNDRED AND ONE THOUSAND (HK\$501,000.00).

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AS WITNESS the hands of the parties hereto the day and year first above written.

SIGNED by )

for and on behalf of the )

Landlord in the presence )

of :- )

)	
for and on behalf of the )	
Tenant in the presence )	
of :-	
	,
RECEIVED on or before the day	)
and year first above written of and	)
from the Tenant the above mentioned	)
deposit of HONG KONG DOLLARS FIVE	)
HUNDRED AND ONE THOUSAND ONLY	) HK\$501,000.00
	) =======

)

SIGNED by

Wednesday January 13, 6:01 am Eastern Time

Company Press Release

Cunningham Graphics International Acquires Hong Kong Printer

JERSEY CITY, N.J.--(BUSINESS WIRE)--Jan. 13, 1999--Cunningham Graphics International, Inc. (NASDAQ NM: CGII- news) announced today that it has completed the acquisition of Workable Company Limited (Workable), a full service printing company with operations in Hong Kong and Singapore. Established in 1988, Workable has been Cunningham Graphics International's strategic partner in Asia for more than 2 years and is the leading printer of research reports in Hong Kong.

The purchase price of the transaction was approximately \$12.3 million, paid 50% in cash and 50% in common stock of the company, plus the assumption of \$0.7 million of indebtedness. The purchase price may increase, depending upon the earnings of Workable over the next 3 years, up to a maximum of an additional \$3.8 million. Management expects the acquisition of Workable to be accretive to Cunningham Graphics' 1999 earnings. Inclusive of this acquisition, Cunningham Graphics' annualized revenues are in excess of \$70 million.

Workable, an ISO 9001 certified company, has invested in state of the art printing, digital and data communications technology and maintains around the clock operations to provide overnight shipments to financial centers throughout Asia. Eight out of Workable's top ten clients are US & European financial services companies. Workable's operations will continue to be supervised by its current management team led by Evan Lam, the Managing Director.

Workable has been a member of the World Research Link(TM) for the past 2 years. The World Research Link (TM), founded by Cunningham Graphics in 1994, facilitates the expeditious distribution of time- sensitive financial research reports throughout select international financial markets. Through the use of high- speed electronic links among the Company's facilities in the United States, the United Kingdom and Hong Kong, the Company is able to print research reports concurrently through these three principal international financial markets while eliminating certain distribution costs.

Michael Cunningham, Chairman and Chief Executive Officer of Cunningham Graphics, commented, "We are very pleased to strengthen our position in the important Asian market through the acquisition of this well run company. Under the leadership of Evan Lam, Workable has grown it's revenues over the past 5 years at a 22% compounded annual growth rate while maintaining impressive margins. This acquisition is in line with our growth strategy to pursue strategic acquisitions in order to expand our base of operations and capitalize on geographic cross-selling opportunities. We are continuing to pursue aggressively additional acquisitions within the printing industry and are currently

evaluating a number of potential acquisition candidates."

Cunningham continued, "We will continue to seek complementary operations in the United States, the United Kingdom and other international markets which, possess attractive characteristics, including major customers with significant printing needs, such as insurance companies, publishing companies and universities. We are targeting acquisition candidates with; (i) annual net sales ranging from \$3.0 to \$25.0 million; (ii) attractive growth prospects within their respective markets; (iii) complementary technological capabilities; (iv) opportunities for economies of scale and synergies with our existing operations; (v) a solid reputation with established customer relationships; and (vi) an experienced management team. We are also pursuing "tuck-in" acquisitions in the New York metro market as a means to expand our existing operations, add product lines and services as well as expand our customer base."

Cunningham Graphics provides time-sensitive printing and distribution, commercial printing, and outsourcing services to a blue-chip client base in the financial services, insurance and publishing industries. Cunningham Graphics currently operates in select international markets through its facilities in the United States, the United Kingdom, Hong Kong and Singapore.

This press release may contain forward-looking statements, which involve known and unknown risks, uncertainties or other factors that could cause actual results to materially differ from the results, performance or other expectations implied by these forward-looking statement. Factors which could cause or contribute to such differences include, but are not limited to, continued demand for its services, the availability of raw materials, the impact of competitive services and pricing, risks in technology development, changing economic conditions and other risk factors detailed in the Company's filings with the Securities and Exchange Commission.

#### Contact:

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or

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or

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