## SECURITIES AND EXCHANGE COMMISSION

## **FORM DEF 14A**

Definitive proxy statements

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## **FILER**

## **ETRIALS WORLDWIDE INC.**

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## **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

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ETRIALS WORLDWIDE, INC.

Notice of Annual Stockholders' Meeting November 15, 2007

11:00 A.M. Eastern Time

Dear Stockholder:

You are cordially invited to attend our 2007 Annual Stockholders' Meeting, which will be held at 11:00 a.m. Eastern Time November 15, 2007 at 4000 Aerial Center Parkway, Morrisville, North Carolina 27560. Doors will open at 10:30 a.m.

at 4000 Acrial Center I arkway, Morrisvine, North Caronna 27300. Doors will open at 10.30 a.m.

We are holding the annual meeting for the following purposes:

1. To elect four directors.

2. To amend the 2005 Performance Equity Plan to increase the number of shares issuable pursuant to the plan to 3,500,000

shares (the "Amendment").

3. To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for the current

year.

4. To transact other business that may properly come before the annual meeting or any adjournment or postponement of

the meeting.

The proxy statement fully describes these items. We have not received notice of other matters that may be properly presented at the

annual meeting.

Only stockholders of record at the close of business on October 1, 2007 will be entitled to vote at the annual meeting and any postponements or adjournments of the meeting. For 10 days prior to the annual meeting, a list of stockholders entitled to vote will be available

for inspection at our principal executive offices, 4000 Aerial Center Parkway, Morrisville, North Carolina 27560. If you would like to view the stockholder list, please call our Investor Relations department at (919) 653-3400 to schedule an appointment.

To ensure that your vote is recorded promptly, please vote as soon as possible, even if you plan to attend the annual meeting.

The Board of Directors

Morrisville, North Carolina

October 15, 2007

By: /s/ James W. Clark, Jr.

Corporate Secretary

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## ETRIALS WORLDWIDE, INC. 4000 Aerial Center Parkway Morrisville, North Carolina 27560

#### PROXY STATEMENT

Our Board of Directors ("Board") solicits your proxy for the 2007 Annual Stockholders' Meeting to be held at 11:00 a.m. Eastern Time on Thursday, November 15, 2007 at 4000 Aerial Center Parkway, Morrisville, North Carolina 27560, and at any postponement or adjournment of the meeting, for the purposes set forth in "Notice of Annual Stockholders' Meeting."

## **Record Date and Share Ownership**

Only stockholders of record at the close of business on October 1, 2007 will be entitled to vote at the annual meeting. The majority of the shares of common stock outstanding on the record date must be present in person or by proxy to have a quorum. As of the close of business on October 1, 2007, we had 12,497,743 outstanding shares of common stock. Stockholders are entitled to cast one vote for each share they own. We made copies of this proxy statement available to stockholders beginning on October 15, 2007.

#### **Submitting and Revoking Your Proxy**

If you complete and submit your proxy, the persons named as proxies will vote the shares represented by your proxy in accordance with your instructions. If you submit a proxy card but do not fill out the voting instructions on the proxy card, the persons named as proxies will vote the shares represented by your proxy as follows:

- FOR the election of the director nominees set forth in "Proposal 1: Election of Directors."
- **FOR** amendment (the "Amendment") of the 2005 Performance Equity Plan (the "Plan"), which increases the numbers of shares issuable under the Plan to 3,500,000 shares as described in "Proposal 2: Amendment of the Company's 2005 Performance Equity Plan to Increase Number of Shares.
- **FOR** ratification of the selection of the independent registered public accounting firm set forth in "Proposal 3: Ratification of Selection of Independent Registered Public Accounting Firm."

In addition, if other matters are properly presented for voting at the annual meeting, the persons named as proxies will vote on such matters in accordance with their best judgment. We have not received notice of other matters that may be properly presented for voting at the annual meeting.

Your vote is important. Many of our stockholders do not vote, so the stockholders who do vote influence the outcome of the election in greater proportion than their percentage ownership. In addition, banks and brokers that have not received voting instructions from their clients cannot vote on their clients' behalf on the proposal to approve the Amendment, reducing the number of votes cast. Therefore, it is important that you vote your shares.

To ensure that your vote is recorded promptly, please vote as soon as possible, even if you plan to attend the annual meeting in person. If you attend the annual meeting and are a registered holder (that is, your shares are not held through a bank or brokerage firm and you appear on our stock register as having shares issued in your name), you may also submit your vote in person, and any previous votes that you submitted will be superseded by the vote that you cast at the annual meeting. At this year's annual meeting, the polls will close at 11:00 a.m. Eastern Time; any further votes will not be accepted after that time. If you have any questions about submitting your vote, call our Investor Relations department at (919) 653-3400.

If you are a registered holder, you may revoke your proxy at any time prior to the close of the polls at 11:00 a.m. Eastern Time on November 15, 2007 by submitting a later-dated vote in person at the annual meeting or by mail, or by fax to (919) 653-3621 or by mail to James W. Clark, Jr., Corporate Secretary, 4000 Aerial Parkway, Morrisville, North Carolina 27560. If you hold shares through a bank or brokerage firm, you must contact that firm to revoke any prior voting instructions.

#### **Proxy Solicitation Costs**

We are soliciting proxies on behalf of our board of directors. This solicitation is being made by mail but also may be made by telephone or in person. We and our respective directors, officers and employees may also solicit proxies in person, by telephone or by other electronic means

We have hired Morrow & Co., Inc. to assist in the proxy solicitation process. We will pay Morrow & Co., Inc. a fee of approximately \$6,000 (plus reasonable expenses), of which \$4,500 has been paid to date.

We will ask banks, brokers and other institutions, nominees and fiduciaries to forward its proxy materials to their principals and to obtain their authority to execute proxies and voting instructions. We will reimburse them for their reasonable expenses.

#### Votes Required to Adopt Proposals

Each share of our common stock outstanding on the record date will be entitled to one vote on each of the two director nominees and one vote on each other matter. Directors receiving a plurality of the shares present in person or by proxy at any such meeting and entitled to vote on the election of directors will be elected as directors. Ratification of the appointment of our independent registered public accounting firm and approval of the Amendment to the 2005 Performance Equity Plan will each require the affirmative vote of the majority of the shares of common stock present or represented by proxy with respect to such proposal.

For the election of directors, shares not present at the meeting and shares voting "abstain" have no effect on the election of directors. For the proposals amending the Plan and ratifying the independent registered public accounting firm, abstentions are treated as shares present or represented and voting, so abstaining has the same effect as a negative vote. Broker non-votes on a proposal (shares held by brokers that do not have discretionary authority to vote on the matter and have not received voting instructions from their clients) are not counted or deemed to be present or represented for the purpose of determining whether stockholders have approved that proposal. Please note that banks and brokers that have not received voting instructions from their clients cannot vote on their clients' behalf on the proposal to approve the Amendment to the 2005 Performance Equity Plan, but may vote their clients' shares on the election of directors and the proposal ratifying Ernst & Young LLP as our independent registered public accounting firm.

#### PROPOSAL 1: ELECTION OF DIRECTORS

Following the recommendation of our Corporate Governance and Nominating Committee (the "Nominating Committee"), our Board of Directors has approved changes to the composition of the Board of Directors. Therefore, in addition to considering the re-election of two existing Directors, the stockholders will also consider the election of two new Directors.

If the two new nominees are elected by the stockholders, then two existing Directors, whose terms of office would otherwise continue until the Annual Meeting of Stockholders in 2008, have indicated that they intend to resign from the Board of Directors. In addition two other Directors have indicated a willingness to resign next year, if the Board determines that replacing them will facilitate our ability to acquire other companies.

These changes to the composition of our Board of Directors are being made in a manner to ensure continued compliance with applicable rules for companies traded on The NASDAQ Stock Market\* ("NASDAQ"), which require that a majority of the members of our Board of Directors be "independent" as defined in NASDAQ rules.

The two new nominees are Eugene Jennings and Kenneth Jennings, Ph. D. The two new nominees are not related to each other. John Cline, our former Chief Executive Officer, has indicated his intention to resign, if Eugene Jennings, our current Chief Executive Officer, is elected to the Board of Directors. This would replace Mr. Cline, who is not "independent" as defined in NASDAQ rules, with another Director who is not independent.

Harold Ewen has indicated his intention to resign, if Kenneth Jennings is elected to the Board of Directors. Since both Harold Ewen and Kenneth Jennings are "independent" as defined in NASDAQ rules, the number Directors who are independent and the number of Directors who are not independent will not change if all these changes occur as planned.

The two current Directors to be considered for re-election are Peter Coker and Donald Russell, both of whom currently are not independent as defined in NASDAQ rules, although it is expected that Mr. Coker will meet the requirements for being an independent Director under NASDAQ rules next year, because the only events that cause him to fail to be independent will no longer fall within the time periods used to determine independence under NASDAQ rules. However, NASDAQ rules require that our Board make a subjective determination about "independence" Peter Coker and Peter Collins have indicated a willingness to resign next year, if the Board determines that replacing them will facilitate our ability to acquire other companies. If at that time both are independent directors next year, replacing them may require us to add one or more other independent Directors to remain compliant with NASDAQ rules. Resignations and appointments to the Board will take NASDAQ "independence" rules into account.

Directors who have indicated an intention to resign are not under a legal obligation to do so and will make the decision about whether to resign based on facts and circumstances at the time consistent with their fiduciary duties. Because the Board has determined that it may be in the best interests of the stockholders to change the composition of the Board before the terms of current Directors expire, the Board has approved a program to reward Directors who resign to promote these corporate goals. That program, which includes changes to the vesting and exercise provisions of outstanding stock options of Directors, is described under the subsection entitled "Directors' Compensation."

Our Certificate of Incorporation provides that our Board of Directors is divided into three classes of Directors with the numbers of Directors in each class to be as nearly equal as possible. Each class of Directors generally serves a three-year term. The terms of each class of Directors ends at different consecutive Annual Meetings of Stockholders. Directors within the same class have terms that end at the same Annual Meeting of Stockholders as other Directors in the same class. This system of electing Directors is often called a "staggered" Board of Directors. A "staggered" Board system facilitates continuity of Board membership. Having a "staggered" Board also makes it more difficult for stockholders, including a buyer seeking to purchase control of the Company, to quickly replace all or a majority of the Board. For this reason, a "staggered" Board is considered an anti-takeover measure that discourages potential buyers from seeking to purchase the company, unless the current Board of Directors approves the acquisition.

Our Bylaws authorize the Board of Directors to fix the number of Directors that constitute the whole Board at any number that is not less than one and not more than nine. The Bylaws also give our Board of Directors the authority to appoint new Directors to fill vacancies and newly created positions on the Board.

As described above, our Directors generally serve three-year terms. However, to ensure compliance with NASDAQ rules regarding "independence", as well as to ensure the number of Directors in each class of Directors is as equal as possible as is required by our Certificate of Incorporation, Kenneth Jennings is being nominated to serve a term that ends at the Annual Meeting of Stockholders in year 2008, whereas the other three nominees (Peter Coker, Donald Russell and Eugene Jennings) are being nominated to serve terms that end at the Annual Meeting of Stockholders in year 2010. If all the nominees are elected, and assuming that the two Directors who have indicated an intention to resign do resign, the Board of Directors will consist of seven Directors who are divided into three classes, with each of the Directors having terms that end at the annual meetings of stockholders for the years indicated below:

Robert Brill 2008 Annual Meeting of Stockholders
Kenneth Jennings 2008 Annual Meeting of Stockholders
Hans Lindroth 2009 Annual Meeting of Stockholders
Peter Collins 2009 Annual Meeting of Stockholders
Peter Coker 2010 Annual Meeting of Stockholders
Donald Russell 2010 Annual Meeting of Stockholders
Eugene Jennings 2010 Annual Meeting of Stockholders

Although we plan to have a seven-person Board of Directors following the 2008 Annual Meeting of Stockholders with Directors serving for the terms indicated above, our Board intends to utilize its authority granted in the Bylaws to fix the number of Directors and to appoint Directors to ensure compliance with NASDAQ rules that require that a majority of our Directors be "independent" as defined in NASDAQ rules, as well as to comply with the requirement that the number of Directors in each class of Directors be as nearly equal as possible. This means the number of Directors may be different than we currently plan, or that Directors may be appointed by the Board to a different class, than we currently plan.

Information about each of the nominees, and current Directors, is set forth below.

Unless proxy cards are otherwise marked, the persons named as proxies will vote all proxies received **FOR** the election of each nominee named in this section.

If any director nominee is unable or unwilling to serve as a nominee at the time of the annual meeting, the persons named as proxies may vote for a substitute nominee designated by the present Board to fill the vacancy or for the balance of the nominees, leaving a vacancy. Alternatively, the Board may reduce the size of the Board. The Board has no reason to believe that any of the nominees will be unwilling or unable to serve, if elected as a director, except as described herein with respect to maintaining a majority of Board members who are independent under NASDAQ rules. Such persons have been nominated to serve until the annual meetings described in this Proxy Statement or until their successors, if any, are elected or appointed. This section contains the names and biographical information for each of the nominees and current Directors.

Our Bylaws require directors to be elected by a plurality of the shares represented in person or by proxy at any such meeting and entitled to vote on the election of directors.

#### Recommendation of the Board

The Board recommends that you vote "FOR" the election of each of the following four nominees to serve the terms described above:

#### Name, Age, and Service on Board

#### Peter Coker

65 Years Old

Director Since February 2006

#### **Donald Russell**

55 Years Old

Director Since November 2003

#### **Eugene Jennings**

54 Years Old

## Kenneth Jennings, Ph.D.,

52 Years Old

#### **Information about Director**

Peter Coker has been a board member since February 2006; he served as a member the board of directors of our subsidiary, etrials, Inc., from June 1999 until February 2006. Mr. Coker has been managing director of Tryon Capital Ventures since January 2004. Previously, Mr. Coker served as managing director of Tryon Capital Holdings from January 2000 to December 2003. Mr. Coker has served on the Board of Directors of the North Carolina State University Investment Fund since June 1998. Mr. Coker received his BS and Masters degree in Economics from N.C. State University.

Donald Russell has been one of our directors since November 2003; he served as our vice chairman from October 2003 until he resigned from that position in February 2006. Mr. Russell is also a board member of Aerosonic Corporation (AIM), an American Stock Exchange company. Mr. Russell has been the chairman of the Investment Committee for CEA Capital Partners USA, L.P., a \$150 million private equity fund, since its inception in February 1997. He also has been a member of the Investment Committee of Seaport Capital Partners II, L.P., a \$250 million private equity fund, since its inception in February 2000. Both of these funds are focused on the entertainment, media, telecommunications and information services industries. From July 1987 to June 1994, he was president of Communications Equity Associates' New York affiliate, CEA, Inc., and was responsible for overseeing CEA's mergers, acquisitions and corporate financing businesses in the cable television and broadcasting segments. Mr. Russell received a B.A. in economics from Colgate University. He was also elected to the Society of International Business Fellows in 2000.

Eugene Jennings has been our Chief Executive Officer since May 2007. Until he joined etrials, he served as senior corporate vice president of SHPS, Inc. where he was responsible for the digital healthcare communications, print and fulfillment business from July 2004. He was president of the Health Enhancement Division of Matria Healthcare, Inc., in the disease management, oncology management and pharmacy, lab supply and distribution divisions, from October 2002 until July 2004. Mr. Jennings received his B.A. from Michigan State University in 1975 and his M.B.A. from Michigan State University in 1979.

Kenneth Jennings is the owner and Managing Director of Third River Partners, LLC (formerly called Venture Works Partners), a consulting company, where he focuses on growth strategies and developing client companies' human resources. He has held these positions since January 2000. Mr. Jennings received a B. S. in Behavioral Science from the Air Force Academy in 1977, an M. S. in Management from the Air Force Institute of Technology in 1981 and a Ph. D. in Organizational Development from Purdue University in 1986.

The following members of the Board of Directors' terms end when their successors are elected at the 2008 Annual Meeting of Shareholders.

#### Name, Age, and Service On Board

#### John Cline

50 Years Old

Director Since February 2006

#### Robert Brill

61 Years Old

Director Since February 2006

#### Harold Ewen

74 Years Old

Director Since February 2006

#### **Information about Director**

John K. Cline has been a member of our board of directors since February 2006. He became our president, chief executive officer in February 2006 and remained in those positions until May 2007. Mr. Cline was also president, chief executive officer and a member of the Board of Directors of our subsidiary, etrials, Inc., from March 2000 until May 2007. Mr. Cline was the Vice President of Sales and Marketing of MiniDoc AB, a publicly held Swedish corporation, from September 1997 until December 1999, when he founded and became the president, chief executive officer and a member of the Board of Directors of Expidata, Inc., which was acquired by etrials in March 2000. Mr. Cline received his BA degree from the University of Georgia.

Robert Brill has been a board member since February 2006; he served as a member the board of directors of our subsidiary, etrials, Inc., from December 2003 until February 2006. Dr. Brill has been founding managing partner of Newlight Associates since June 1997, and was a general partner of PolyVentures, whose principal investment focus was on early stage investments in technology companies, from August 1988 until December 2002. Dr. Brill was also a founding member of the Technical Advisory Board of the Semiconductor Research Corporation. Dr. Brill holds a Ph.D. in Physics from Brown University and a BA and BS in Engineering Physics from Lehigh University, both with honors. Dr. Brill also holds multiple patents and invention disclosures.

Harold D. Ewen has been a board member since February 2006. Prior to that, he was our special advisor from November 2003 until February 2006. Since December 2002, Mr. Ewen has been the head of the private equity group of Communications Equity Associates. Mr. Ewen was president of Communications Equity Associates from July 1982 until December 1991 and was its vice chairman from December 1991 until December 2002. Mr. Ewen helped found Communications Equity Associates' private equity activity in 1992. He currently sits on the board of directors and Investment Committees of the Communications Equity Associates funds in the United States, Central Europe, Western Europe, Asia, Australia and Latin America. Mr. Ewen received a B.S. in business from Butler University and a J.D. (cum laude) from the Indiana University School of Law.

The following members of the Board of Directors' terms end when their successors are elected at the 2009 Annual Meeting of Shareholders.

#### Name, Age, and Service On Board

#### **Hans Lindroth**

49 Years Old Director Since February 2006 Chairman of the Board of Directors

#### **Peter Collins**

38 Years Old

Director Since January 2005

#### **Information about Nominee**

Hans Lindroth has been a board member since February 2006; he served as a member the board of directors of our subsidiary, etrials, Inc., from January 2003 until February 2006. Mr. Lindroth became the Chairman of the Board of Directors in February, 2006. Since April 1998, Mr. Lindroth has served as chief executive officer of Lingfield AB, an organization that manages a group of investment vehicles whose beneficial owner is the Peder Sager Wallenberg Charitable Trust. Mr. Lindroth holds an undergraduate degree in management, finance and computer science. Mr. Lindroth has a political science Master of Arts from the University of Stockholm. Mr. Lindroth is a non-executive director with several companies, including two companies that are publicly listed in Sweden - MiniDoc AB and Smarteq AB.

Peter Collins has been a member of our board of directors since January 2005. Mr. Collins is Managing Principal of Atlantic American Partners, LLC, a diversified merchant banking, private equity and real estate investment business headquartered in Tampa, FL. Additionally, Mr. Collins has is the co-founder and President of Community Reinvestment Partners, LP (CRP), a private real estate investment partnership focused on acquiring and developing income-producing commercial real estate in low to moderate-income communities. From December 1997 to May 2002, Mr. Collins was a Partner at Rock Creek Capital, a private equity firm. From June 1994 to December 1997, Mr. Collins served as a Manager with the Florida State Board of Administration (Florida's Public Pension Fund and was also the chief of staff for four years for state senator Charles Williams. Mr. Collins currently serves as a director of two public companies and a director/advisor to several private companies and venture capital firms. Mr. Collins received both an undergraduate degree in Finance and a MBA in Finance from Florida State University.

Currently, no member of our Board of Directors is an executive officer of the Company, but one of the nominees for the Board of Directors is an executive officer of the Company.

#### **Election of Directors; Voting Agreement**

In connection with the February 2006 merger in which we acquired our etrials, Inc. subsidiary, two groups of shareholders agreed to vote for the designees of the other group of shareholders. This voting agreement continues until immediately following the 2007 election of Directors. One group of shareholders, who collectively own 4,931,687 outstanding shares of our common stock as of September 30, 2007, are former shareholders of our etrials subsidiary: MiniDoc, AB, Infologix (BVI) Limited, Newlight Associates II, LP, Newlight Associates II, EP, Newlight Associates II (BVI) LP. Peter and Susan Coker, Dunlap Industries, John Cline, James and Susanne Clark, Robert Sammis, Fred Nazem, E-ZAD Partnership Limited, Richard Piazza, Rachael King and Michael Harte. The other group of shareholders, who collectively own 1,031,250 shares of our common stock as of September 30, 2007, owned shares of our stock before the merger: Donald Russell, Robert Moreyra, Harold Ewen and J. Patrick Michaels. Directors Lindroth, Coker, Cline and Brill are all designees of the former shareholders of our etrials subsidiary. Directors Collins, Russell and Ewen are all designees of Messrs. Russell, Moreyra and Ewen and CEA Group, LLC. Holders of a majority of the shares owed by each of these two shareholder groups have approved the changes to the Board of Directors being proposed above.

#### The Board, Board Committees and Meetings

Corporate governance is typically defined as the system that allocates duties and authority among a company's stockholders, Board of Directors and management. The stockholders elect the board and vote on extraordinary matters; the Board is the company's governing body, responsible for hiring, overseeing and evaluating management, particularly the chief executive officer; and management runs the company's day-to-day operations. Our Board currently consists of 7 directors. The Board believes that there should be a majority of independent directors on the Board. The Board also believes that it is useful and appropriate to have members of management, including the Chief Executive Officer ("CEO"), as directors. The current Board members include our former Chief Executive Officer, four independent directors (as defined below) and two directors who are not members of our senior management, but who, because of their past dealings with the Company, currently do not meet the definition of independent directors as defined in NASDAQ rules. We have proposed changes to the membership of our Board of Directors which will allow us to continue to have a majority of independent directors as required by NASDAQ rules. These proposed changes are described above. If all four nominees are elected and the two directors who have indicated they intend to resign do resign, then the Board will continue to consist of seven members. If all four nominees are elected and the two Board members do not resign then the Board will consist of nine members.

#### "Independent" Directors.

Each of our current directors other than John Cline, Peter Coker and Donald Russell qualifies as "independent" in accordance with the published listing requirements of NASDAQ. The NASDAQ independence definition includes a series of objective tests, such as that the director is not an employee of the company and has not engaged in various types of business dealings with the company. In addition, as further required by NASDAQ rules, the Board has made a subjective determination as to each independent director that no relationships exist which, in the opinion of the Board, would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. In making these determinations, the directors reviewed and discussed information provided by the directors and the company with regard to each director's business and personal activities as they may relate to the Company and our management.

In addition, as required by NASDAQ rules, the members of the Audit Committee each qualify as "independent" under special standards established by the U.S. Securities and Exchange Commission ("SEC") for members of audit committees. The Audit Committee also includes at least one independent member who is determined by the Board to meet the qualifications of an "audit committee financial expert" in accordance with SEC rules, including that the person meets the relevant definition of an "independent director." Robert Brill is the independent director who has been determined to be an audit committee financial expert. Stockholders should understand that this designation is a disclosure requirement of the SEC related to Mr. Brill's experience and understanding with respect to certain accounting and auditing matters. The designation does not impose upon Mr. Brill any duties, obligations or liability that are greater than are generally imposed on him as a member of the Audit Committee and the Board, and his designation as an audit committee financial expert pursuant to this SEC requirement does not affect the duties, obligations or liability of any other member of the Audit Committee or the Board. The Board has also determined that each Audit Committee member has sufficient knowledge in reading and understanding financial statements to serve on the Audit Committee.

#### **Board Responsibilities and Structure.**

The primary responsibilities of the Board are oversight, counseling and direction to our management in the long-term interests of the Company and our stockholders. The Board's detailed responsibilities include: (a) selecting and regularly evaluating the performance of the CEO and other senior executives; (b) planning for succession with respect to the position of CEO and monitoring management's succession planning for other senior executives; (c) reviewing and, where appropriate, approving our major financial objectives and strategic and operating plans, business risks and actions; (d) overseeing the conduct of our business to evaluate whether the business is being properly managed; and (e) overseeing the processes for maintaining our integrity with regard to our financial statements and other public disclosures and compliance with law and ethics. The Board has instructed our CEO, working with our other executive officers, to manage our business in a manner consistent with our standards and practices, and in accordance with any specific plans, instructions or directions of the Board. The CEO and management are responsible for seeking the advice and, in appropriate situations, the approval of the Board with respect to extraordinary actions that we may undertake.

The Board's general policy, based on experience, is that the positions of Chairman of the Board and CEO should be held by separate persons as an aid in the Board's oversight of management. Accordingly, Hans Lindroth, an independent director, is the Chairman of the Board.

The Board and its committees meet throughout the year on a set schedule, and also hold special meetings and act by written consent from time to time as appropriate. Board agendas include regularly scheduled sessions for the independent directors to meet without management present, and the Board's Chairman leads those sessions. Board members have access to all of our employees outside of Board meetings.

#### **Board Committees and Charters.**

The Board has delegated various responsibilities and authority to different Board committees, as described in this section of the proxy statement and in the committee charters. Committees regularly report on their activities and actions to the full Board. The Board currently has, and appoints the members of, four standing committees, which are: (i) Audit Committee, (ii) Compensation Committee, (iii) Nominating Committee, and (iv) Mergers and Acquisitions Committee. Each member of the Audit, Compensation and Nominating Committees is an independent director as defined by NASDAQ standards. Each of the Board committees other than the Mergers and Acquisitions Committee has a written charter approved by the Board, and each committee intends to conduct an annual evaluation of the committee's performance. Copies of each charter are posted in the Investor Relations section of our website at <a href="https://www.etrials.com">www.etrials.com</a>. Each committee has the authority to engage outside experts, advisors and counsel to the extent it considers appropriate to assist the committee in its work. The current members of the committees are identified in the following table.

			Corporate Governance	Mergers And
Director	Audit	Compensation	and Nominating	Acquisitions
Robert Brill	Chair	X	X	
John Cline, CEO untilMay 2007				
Peter Coker				X
Peter Collins	X		Chair	X
Harold Ewen	X	Chair		
Hans Lindroth		X	X	
Donald Russell				Chair

Proposed changes to our Board of Directors will require changes in committee assignments of Directors. New committee assignments have not been determined.

## **Audit Committee.**

The Audit Committee assists the Board in its general oversight of our financial reporting, internal controls and audit functions, and is directly responsible for the appointment, retention, compensation and oversight of the work of our independent registered public accounting firm. In 2006, the Audit Committee held four meetings. The responsibilities and activities of the Audit Committee are described in greater detail in "Report of the Audit Committee" and the Audit Committee's charter.

#### Compensation Committee.

The Compensation Committee reviews and determines salaries, performance-based incentives and other matters relating to executive compensation, and administers our stock option plans, including reviewing and granting stock options to our executive officers. The Compensation Committee also reviews and determines various other company compensation policies and matters. The Compensation Committee of our etrials subsidiary held four meetings in 2006.

#### Nominating Committee.

The Nominating Committee reviews and reports to the Board on a periodic basis with regard to the size of the Board of Directors, criteria and qualifications for membership on the Board and reviews the qualifications of both current members and new candidates. The Nominating Committee held no meetings in 2006.

The Nominating Committee will consider candidates proposed by stockholders. The criteria for evaluating candidates are contained in the Nominating Committee's charter, a copy of which is available in the Investor Relations section of our website at www.etrials.com. The criteria are the same for candidates proposed by stockholders as for other candidates. These criteria are summarized below. Candidates will be reviewed in the context of current composition of the Board, the operating requirements of the Company and the long-term interests of the Company's stockholders. In conducting this assessment, the Committee will consider and evaluate each director-candidate based upon its assessment of the following criteria: whether the candidate is independent pursuant to the requirements of NASDAO; whether the candidate is accomplished in his or her field and has a reputation, both personal and professional, that is consistent with the image and reputation of the Company; whether the candidate has the ability to read and understand basic financial statements. The Nominating Committee also will determine if a candidate satisfies the criteria for being an "audit committee financial expert," as defined by the SEC; whether the candidate has relevant experience and expertise and would be able to provide insights and practical wisdom based upon that experience and expertise; whether the candidate has knowledge of the Company and issues affecting the Company; whether the candidate is committed to enhancing stockholder value; whether the candidate fully understands, or has the capacity to fully understand, the legal responsibilities of a director and the governance processes of a public company; whether the candidate is of high moral and ethical character and would be willing to apply sound, objective and independent business judgment, and to assume broad fiduciary responsibility; whether the candidate has, and would be willing to commit, the required hours necessary to discharge the duties of Board membership; whether the candidate has any prohibitive interlocking relationships or conflicts of interest; whether the candidate is able to develop a good working relationship with other Board members and contribute to the Board's working relationship with the senior management of the Company; and whether the candidate is able to suggest business opportunities to the Company.

The Nominating Committee evaluates candidates proposed by stockholders using the same criteria as for other candidates. A stockholder seeking to recommend a prospective nominee for the Nominating Committee's consideration should submit no later than thirty days after the end of our fiscal year (which ends on December 31): the candidate's name and qualifications to our Corporate Secretary by mail to Corporate Secretary, etrials Worldwide, Inc., 4000 Aerial Parkway, Morrisville, North Carolina 27560. The recommendation from a shareholder must contain the following information about the candidate: name; age; business and current residence addresses, as well as residence addresses for the past 20 years; principal occupation or employment and employment history (name and address of employer and job title) for the past 10 years (or such shorter period as the candidate has been in the workforce); educational background; permission for the Company to conduct a background investigation, including the right to obtain education, employment and credit information; the number of shares of common stock of the Company beneficially owned by the candidate; the information that would be required to be disclosed by the Company about the candidate under the rules of the SEC in a Proxy Statement soliciting proxies for the election of such candidate as a director; and a signed consent of the nominee to serve as a director of the Company, if elected.

#### Mergers & Acquisitions Committee.

The Mergers and Acquisitions Committee reviews and recommends matters related to our efforts to acquire other companies or other products and technologies. The Merger and Acquisitions Committee held five meetings in 2006.

#### Attendance at Board, Committee and Annual Stockholders' Meetings.

Our Board held 15 meetings in 2006, five of which were actions of the Board taken by written consent in lieu of a meeting. The Board of our etrials subsidiary held three meetings during 2006, two of which were actions taken by written consent in lieu of a meeting. We expect each director to attend each meeting of the Board and the committees on which he or she serves, and also expect them to attend the annual meeting. All Board members attended the 2006 Annual Meeting of Shareholders. During 2006, each of the current directors on our Board attended each meeting of the Board and each committee meeting on which he served, with the exception of Robert Brill, who missed two meetings of the Board, and Donald Russell, who missed one meeting of the Board. All current directors attended at least 75% of the meetings of the Board and the committees on which he served.

#### Communications from Stockholders to the Board.

The Board recommends that stockholders initiate any communications with the Board in writing and send them in care of our Corporate Secretary. Stockholders can send communications by e-mail to james.clark@etrials.com or by mail to 4000 Aerial Center Parkway, Morrisville, North Carolina 27560. This centralized process will assist the Board in reviewing and responding to stockholder communications in an appropriate manner. The name of any specific intended Board recipient should be noted in the communication. The Board has instructed our Corporate Secretary to forward such correspondence only to the intended recipients; however, the Board has also instructed our Corporate Secretary, prior to forwarding any correspondence, to review such correspondence and, in his discretion, not to forward certain items if he deems them to be of a commercial or frivolous nature or otherwise inappropriate for the Board's consideration. In such cases, our Corporate Secretary may forward some of that correspondence elsewhere in the Company for review and possible response.

## **Report of the Audit Committee**

The ultimate responsibility for good corporate governance rests with our Board, whose primary role is providing oversight, counseling and direction to etrials' management in the best long-term interests of the Company and its stockholders. The Audit Committee has been established for the purpose of overseeing the Company's accounting and financial reporting processes, and audits of etrials' annual financial statements and internal control over financial reporting.

The Audit Committee is made up solely of independent directors, as defined in the applicable NASDAQ and SEC rules, and it operates under a written charter adopted by the Board, a copy of which is posted on our web site at <a href="https://www.etrials.com">www.etrials.com</a>. etrials intends for the composition of the Audit Committee, and the attributes of its members and its responsibilities, as reflected in its charter, to be in accordance with applicable requirements for corporate audit committees. The Audit Committee reviews and assesses the adequacy of its charter on an annual basis.

As described more fully in its charter, the purpose of the Audit Committee is to assist the Board in its general oversight of etrials' financial reporting, internal controls and audit functions.

Management is responsible for the preparation, presentation and integrity of etrials' financial statements; accounting and financial reporting principles; internal controls; and procedures designed to reasonably assure compliance with accounting standards, applicable laws and regulations. The management of the Company is responsible for objectively reviewing and evaluating the adequacy, effectiveness and quality of our system of internal controls relating, for example, to the reliability and integrity of etrials' financial information and the safeguarding of the Company's assets.

Ernst & Young LLP, the Company's independent registered public accounting firm, is responsible for performing an independent audit of the Company's consolidated financial statements in accordance with generally accepted auditing standards.

In accordance with law, the Audit Committee has ultimate authority and responsibility to select, compensate, evaluate and, when appropriate, replace etrials' independent audit firm. The Audit Committee has the authority to engage its own outside advisors, including experts in particular areas of accounting, as it determines appropriate, apart from counsel or advisors hired by management.

Audit Committee members are not professional accountants or auditors, and their functions are not intended to duplicate or to certify the activities of management and the independent audit firm; nor can the Audit Committee certify that the independent audit firm is "independent" under applicable rules. The Audit Committee serves a board-level oversight role, in which it provides advice, counsel and direction to management and to the auditors on the basis of the information it receives; discussions with management and the auditors; and the experience of the Audit Committee's members in business, financial and accounting matters.

#### Report of the Audit Committee of the Board of Directors

The Audit Committee hereby reports as follows:

- 1. Management has the primary responsibility for the financial statements and the reporting process, including the system of internal accounting controls. The Audit Committee, in their oversight role, has reviewed and discussed the audited financial statements with the Company's management.
- 2. The Audit Committee has discussed with the Company's internal auditors and independent registered public accounting firm, the overall scope of and plans for its audit. The Audit Committee has met with the internal auditors and independent registered public accounting firm, separately and together, with and without management present, to discuss the Company's financial reporting process and internal accounting controls in addition to other matters required to be discussed by SAS 61 (Communications with Audit Committee) as may be modified or supplemented.
- 3. The Audit Committee has received the written disclosures and the letter from Ernst & Young LLP ("E&Y") required by Independence Standards Board Standard No. 1 (Independence Discussions with Audit Committees) as it may be modified or supplemented, and has discussed with E&Y their independence.
- 4. Based on the review and discussions referred to in paragraphs (1) through (3) above, the Audit Committee recommended to the Board of Directors of the Company and the Board approved, that (i) the financial statements audited by E&Y for the fiscal years ended December 31, 2006 and 2005 which were included in the Company's Current Report on Form 10-KSB filed on March 30, 2007, as filed with the Securities and Exchange Commission.

#### **Current Audit Committee**

Robert Brill, Chair Peter Collins Harold Ewen

## **Directors' Compensation**

The following table provides information concerning the compensation for members of our Board of Directors other than John Cline, our former principal executive officer, during the fiscal year ended December 31, 2006.

DIRECTOR COMPENSATION							
	Fees				Non-Qualified		
	Earned or			Non-Equity	Deferred		
	Paid in	Stock	Option	Incentive Plan	Compensation	All Other	
	Cash	Awards	Awards	Compensation	Earnings	Compensation	Total
Name (a)	(\$)(b)	(\$)(c)	(\$)(d)	(\$)(e)	(\$)(f)	(\$)(g)	(\$)(j)
Robert Brill	17,625	_	67,327(1)	_	_	_	84,952
Peter Collins	18,625	_	55,029(1)	_	_	_	73,654
Peter Coker	14,625	_	63,228(1)	_	_	_	77,853
Harold Ewen	17,000	_	55,029(1)	_	_	_	72,029
Hans Lindroth	19,000	_	67,327(1)	_	_	_	86,327
Donald Russell	15,875	_	55,029(1)	_	_	_	70,904

(1) See footnote (4) of the Summary Compensation Table for an explanation of how we value options.

The general policy of the Board is that compensation for independent directors should be a mix of cash and equity-based compensation. We do not pay employee directors for Board service in addition to their regular employee compensation. The meeting fees that we paid non-employee directors in 2006 effective April 1, 2006 are set forth in the table below. Prior to that date we did not pay meeting fees to directors. Both before and after that date we reimbursed the directors for their travel and related expenses in connection with attending Board meetings and Board-related activities, such as site visits and sponsored events.

The Compensation Committee, which consists solely of independent directors, has the primary responsibility to review and consider any revisions to directors' compensation. In accordance with the Compensation Committee's recommendations, the Board determined the non-employee directors' compensation effective April 1, 2006 as follows:

Cash compensation:	etrials Worldwide, Inc.	etrials, Inc.
Annual retainer	\$10,000	\$5,000
Annual retainer for board chairman	\$5,000	_
Annual retainer for committee chairman	\$2,500	_
Annual retainer for committee member	\$1,500	_
	\$1,000 (in person)	
Board meeting attendance	\$500 (telephonically)	_
	\$500 (whether in person or	
Committee meeting attendance	telephonically)	_
Stock Options:		
Upon joining board	50,000 shares	25,000
	25% on grant date and 25% annually	25% on grant date and 25% annually
Option vesting schedule	on the anniversary of the grant	on the anniversary of the grant

As is discussed above, to facilitate making changes to the composition of the Board of Directors, in October 2007 our Board approved a plan to reward certain Directors for resigning, if the Board determines that changing the composition of the Board is in the best interests of our stockholders. Since our Certificate of Incorporation provides for a "staggered" Board with Directors generally elected for three-year terms, the Board determined that a plan to facilitate resignations would be in the interests of our stockholders by giving the Board a tool to shape Board composition to adapt to changing circumstances.

The plan provides that each Director who resigns prior to the end of his term of office after being asked by the Board of Directors to resign will have their option agreements automatically changed upon such resignation so that: (i) all options that have not vested will immediately become vested effective with the date of resignation, (ii) the expiration date of all his options will be extended until the earlier of the original termination date in effect when the option was granted or a date that is ninety days after the next annual meeting of stockholders of the Company, unless the Board selects an earlier expiration date; and (iii) any options that have vested as of the resignation date will become exercisable on a cashless basis until the option expires.

Cashless exercise is a benefit, if options are "in the money." That is, if the market value of our Common Stock exceeds the exercise price of the options being exercised. If a Director elects to exercise options on a cashless basis, the Director would receive fewer shares than the Director would have received had the Director paid the exercise price in cash, if the exercise price of the options is less than the value of our Common Stock on the exercise date. The number of shares that are issued upon cashless exercise is calculated by determining the amount by which the market price of the Common Stock (determined in accordance with the plan or agreement under which the options were granted), exceeds the exercise price of the options being exercised on a cashless basis, and then dividing that excess market value by the exercise per share of the options being exercised on a cashless basis.

The plan provides that its sole purpose is to give the Board greater flexibility in changing the composition of the Board of Directors to adapt to changing circumstances. Any Director who is an executive officer or employee of the Company at the time he is asked to resign from the Board is not eligible to receive benefits under the plan. Directors whose conduct or performance of duties or failure to perform duties is the reason for being asked to resign are also not eligible to receive benefits under the plan.

The plan was adopted to comply with Rule 16b-3 under the Securities Exchange Act of 1934 to cause cashless exercises to be exempt from the provisions of Section 16 to the fullest extent such exemption is afforded by Rule 16b-3 under the Exchange Act.

As is described above, the Board has requested John Cline to resign from the Board effective with the election of Eugene Jennings at the 2007 Annual Meeting of Stockholders. Because all 474,954 of Mr. Cline's options have already vested, Mr. Cline will not benefit from the plan's accelerated vesting provision. Mr. Cline will benefit from resigning as requested by the Board by having the termination date for all his options extended to the earlier of September 30, 2008 or ninety days after the 2008 annual meeting of stockholders. He will also benefit by gaining the ability to exercise his options on a cashless basis until his options terminate. His options have exercise prices ranging from a low of \$1.92 per share to a high of \$5.71 per share with a weighted average exercise price of \$4.11 per share. Mr. Cline will receive this benefit under the plan only if Mr. Eugene Jennings is elected to the Board.

As is described above, the Board has requested Harold Ewen to resign from the Board effective with the election of Kenneth Jennings at the Annual Meeting of Stockholders. 25,000 of Mr. Ewen's options have already vested and an additional 25,000 options will vest as a result of the plan. Mr. Ewen will also benefit from resigning as requested by the Board by having the termination date for all 50,000 of his options extended to the earlier of September 30, 2008, or ninety days after the 2008 annual meeting of stockholders. He will also benefit by gaining the ability to exercise his options on a cashless basis until his options terminate. Mr. Ewen's options, which have an exercise price of \$5.71 per share. Mr. Ewen will receive this benefit under the plan only if Mr. Kenneth Jennings is elected to the Board.

## etrials subsidiary's Board of Directors

Our etrials subsidiary's board of directors consists of Robert Moreyra and Messrs. Eugene Jennings, Clark, Harte and Russell. Directors of our subsidiary's board who are not officers, directors or employees of etrials or are not officers or employees of our etrials subsidiary were compensated with a cash retainer and meeting fees and stock options, which were 25% vested on the grant date, with the remaining options to vest 25% on the first three anniversary dates of the grant. Presently, Mr. Moreyra is the sole director of our etrials, Inc. subsidiary who is not also an officer or director of etrials. During 2006, we paid Mr. Moreyra \$3,750 in cash as a retainer and granted him 25,000 stock options for which the Company recognized \$23,934 in expense during 2006 for total compensation of \$27,684. In 2006, we did not pay cash compensation to Mr. Russell for service on our etrials subsidiary's board of directors. We have a policy to reimburse the directors for their travel and related expenses in connection with attending Board meetings and Board-related activities, such as site visits and sponsored events.

All meeting fees and a quarterly installment of annual retainer fees are paid in arrears. In addition, all directors are reimbursed for reasonable out-of-pocket expenses incurred in attending meetings of the Board of Directors. No director employed by us receives separate compensation for services rendered as a director.

The only director of our etrials subsidiary whose background in not disclosed in Item 9 above is Robert Moreyra and his background is as follows:

Robert Moreyra. (48 years old) Mr. Moreyra has been a director of etrials, Inc. since February 9, 2006 and was an executive vice president and one of our directors from our inception until his resignation upon consummation of the merger. Mr. Moreyra has been a principal and executive vice president of Atlantic American Corporate Group since February 2001. Since February 2001, he also has been a managing director of Atlantic American Capital Advisors, LLC, an investment banking firm wholly owned by Atlantic American Corporate Group specializing in assisting small and mid-sized private and public companies. Mr. Moreyra has been a director of Digital Lightwave, Inc., a NASDAQ listed public company that designs, develops and markets a portfolio of portable and network based products for installing, maintaining and monitoring fiber optic circuits and networks, since June 30, 2003. Mr. Moreyra received a B.B.A in finance from the Florida International University and a M.B.A. from the University of Central Florida's graduate school of business.

## PROPOSAL 2: APPROVAL OF AMENDMENT TO THE ETRIALS WORLDWIDE, INC. 2005 PERFORMANCE EQUITY PLAN

#### Background

An amendment to the etrials Worldwide, Inc. 2005 Performance Equity Plan (the "Plan"), increasing the number of shares reserved for issuance under the plan from 3,200,000 shares to 3,500,000 shares, has been approved by our board of directors. We are submitting the equity compensation plan amendment to our stockholders for their approval in order to comply with NASDAQ policy and so that options granted under the plan may qualify for treatment as incentive stock options under Section 422 of the Internal Revenue Code, as amended (the "Code"), and to ensure that compensation paid under the Plan is eligible for an exemption from the limits on tax deductibility imposed by Section 162(m) of the Code, which limits the deductibility of certain compensation paid to individuals who are, at the end of the tax year for which we would otherwise claim our tax deduction, our chief executive officer and our four other most highly paid executive officers.

The Plan, as amended, reserves 3,500,000 shares of our common stock for issuance in accordance with the Plan's terms. The purpose of the equity compensation plan is to enable us to offer our employees, officers, directors and consultants whose past, present and/or potential contributions to etrials have been, are or will be important to our success, an opportunity to acquire a proprietary interest in etrials. The various types of incentive awards that may be provided under the equity compensation plan, as amended, will enable us to respond to changes in compensation practices, tax laws, accounting regulations and the size and diversity of its business.

All officers, directors, employees and consultants of etrials and its subsidiaries are eligible to be granted awards under the Plan. As of September 30, 2007, we have approximately 130 employees and officers. We also have seven non-employee directors sitting either on our board of directors or on the board of directors of our subsidiary, etrials, Inc. No allocations of shares that may be subject to future awards have been made in respect of the executive officers or any other group. All awards will be subject to the recommendations of the Compensation Committee and approval by the board of directors or the Compensation Committee.

Our board of directors has adopted the amendment to the Plan, increasing the number of shares reserved under the Plan to 3,500,000 shares in order to have shares available to offer incentive awards in the future to our employees, officers, directors and consultants, as described above. The Board also amended the Plan to include technical changes recommended by legal counsel in light of recent regulations issued pursuant to Section 409A of the Code.

A summary of the principal features of the equity compensation plan is provided below, but is qualified in its entirety by reference to the full text of the equity compensation plan, as amended, which is attached to this proxy statement as **Exhibit A**.

#### Administration

The Plan is administered by our Board or our Compensation Committee. Subject to the provisions of the Plan, the Board or Committee determines, among other things, the persons to whom from time to time awards may be granted, the specific type of awards to be granted, the number of shares subject to each award, share prices, any restrictions or limitations on, and any vesting, exchange, deferral, surrender, cancellation, acceleration, termination, exercise or forfeiture provisions related to, the awards.

## Stock Subject to the Plan

The plan reserves 3,500,000 shares of our common stock for issuance under the Plan. Shares of stock subject to awards that are forfeited or terminated will be available for future award grants under the Plan. If a holder pays the exercise price of a stock option by surrendering any previously owned shares of common stock or arranges to have the appropriate number of shares otherwise issuable upon exercise withheld to cover the withholding tax liability associated with the stock option exercise, then the number of shares available under the plan will be increased by the lesser of the number of such surrendered shares and shares used to pay taxes and the number of shares purchased under the stock option. On October 1, 2007, the per share closing price of our common stock was \$3.89 as reported on NASDAQ.

Under the Plan, on a change in the number of shares of our common stock as a result of a dividend on shares of common stock payable in shares of common stock, common stock split or reverse split or other extraordinary or unusual event which results in a change in the shares of common stock as a whole, the Board or committee may determine whether the change requires equitably adjusting the terms of the award or the aggregate number of shares reserved for issuance under the Plan.

## **Eligibility**

We may grant awards under the plan to employees, officers, directors and consultants who are deemed to have rendered, or to be able to render, significant services to us and who are deemed to have contributed, or to have the potential to contribute, to our success.

## **Types of Awards**

*Options*. The Plan provides both for "incentive" stock options as defined in Section 422 of the Internal Revenue Code of 1986, as amended, and for options not qualifying as incentive options, both of which may be granted with any other stock-based award under the plan. The Board or committee determines the exercise price per share of common stock purchasable under an incentive or non-qualified stock option.

The exercise price of stock options may not be less than 100% of the fair market value on the day of the grant or, if greater, the par value of a share of common stock. However, the exercise price of an incentive stock option granted to a person possessing more than 10% of the total combined voting power of all classes of our stock may not be less than 110% of the fair market value on the date of grant. The number of shares covered by incentive stock options which may be exercised by any participant during any calendar year cannot have an aggregate fair market value in excess of \$100,000, measured at the date of grant.

An incentive stock option may only be granted within a ten-year period from the date of the consummation of merger and may only be exercised within ten years from the date of the grant, or within five years in the case of an incentive stock option granted to a person who, at the time of the grant, owns common stock possessing more than 10% of the total combined voting power of all classes of our stock. Subject to any limitations or conditions the board or committee may impose, stock options may be exercised, in whole or in part, at any time during the term of the stock option by giving written notice of exercise to us specifying the number of shares of common stock to be purchased. The notice must be accompanied by payment in full of the purchase price, either in cash or, if provided in the agreement, in our securities or in combination of the two.

Generally, stock options granted under the Plan may not be transferred other than by will or by the laws of descent and distribution and all stock options are exercisable during the holder's lifetime, or in the event of legal incapacity or incompetency, the holder's guardian or legal representative. However, a holder, with the approval of the Board or committee, may transfer a non-qualified stock option by gift to a family member of the holder, by domestic relations order to a family member of the holder or by transfer to an entity in which more than fifty percent of the voting interests are owned by family members of the holder or the holder, in exchange for an interest in that entity.

Generally, if the holder is an employee, no stock options granted under the Plan may be exercised by the holder, unless he or she is employed by us or a subsidiary of ours at the time of the exercise and has been so employed continuously from the time the stock options were granted. However, in the event the holder's employment is terminated due to disability, the holder may still exercise his or her vested stock options for a period of 12 months or such other greater or lesser period as the Board or committee may determine, from the date of termination or until the expiration of the stated term of the stock option, whichever period is shorter. Similarly, should a holder die while employed by us or a subsidiary of ours, his or her legal representative or legatee under his or her will may exercise the decedent holder's vested stock options for a period of 12 months from the date of his or her death, or such other greater or lesser period as the board or committee may determine or until the expiration of the stated term of the stock option, whichever period is shorter. If the holder's employment is terminated due to normal retirement, the holder may still exercise his or her vested stock options for a period of three years from the date of termination or until the expiration of the stated term of the stock option, whichever period is shorter. If the holder's employment is terminated for any reason other than death, disability or normal retirement, the stock option will automatically terminate, except that if the holder's employment is terminated by us without cause, then the portion of any stock option that has vested on the date of termination may be exercised for the lesser of three months after termination of employment, or such other greater or lesser period as the Board or committee may determine or the balance of the stock option's term.

Stock Appreciation Rights. Under the Plan, we may grant stock appreciation rights to participants who have been, or are being, granted stock options under the Plan as a means of allowing the participants to exercise their stock options without the need to pay the exercise price in cash. In conjunction with non-qualified stock options, stock appreciation rights may be granted either at or after the time of the grant of the non-qualified stock options. In conjunction with incentive stock options, stock appreciation rights may be granted only at the time of the grant of the incentive stock options. A stock appreciation right entitles the holder to receive a number of shares of common stock having a fair market value equal to the excess fair market value of one share of common stock over the exercise price of the related stock option, multiplied by the number of shares subject to the stock appreciation rights. The granting of a stock appreciation right will not affect the number of shares of common stock available for awards under the Plan. The number of shares available for awards under the plan will, however, be reduced by the number of shares of common stock acquirable upon exercise of the stock option to which the stock appreciation right relates.

Restricted Stock. Under the Plan, we may award shares of restricted stock either alone or in addition to other awards granted under the Plan. The Board or committee determines the persons to whom grants of restricted stock are made, the number of shares to be awarded, the price if any to be paid for the restricted stock by the person receiving the stock from us, the time or times within which awards of restricted stock may be subject to forfeiture, the vesting schedule and rights to acceleration thereof, and all other terms and conditions of the restricted stock awards.

Restricted stock awarded under the Plan may not be sold, exchanged, assigned, transferred, pledged, encumbered or otherwise disposed of, other than to us, during the applicable restriction period. In order to enforce these restrictions, the Plan requires that all shares of restricted stock awarded to the holder remain in our physical custody until the restrictions have terminated and all vesting requirements with respect to the restricted stock have been fulfilled. Other than regular cash dividends and other cash equivalent distributions as we may designate, pay or distribute, we will retain custody of all distributions made or declared with respect to the restricted stock during the restriction period. A breach of any restriction regarding the restricted stock will cause a forfeiture of the restricted stock and any retained distributions. Except for the foregoing restrictions, the holder will, even during the restriction period, have all of the rights of a shareholder, including the right to receive and retain all regular cash dividends and other cash equivalent distributions as we may designate, pay or distribute on the restricted stock and the right to vote the shares.

Stock Reload Options. Under the Plan, we may grant stock reload options to a holder who tenders shares of common stock to pay the exercise price of a stock option or arranges to have a portion of the shares otherwise issuable upon exercise withheld to pay the applicable withholding taxes. A stock reload option permits a holder who exercises a stock option by delivering stock owned by the holder for a minimum of six months to receive a new stock option at the current market price for the same number of shares delivered to exercise the option. The Board or committee determines the terms, conditions, restrictions and limitations of the stock reload options. The exercise price of stock reload options shall be the fair market value as of the date of exercise of the underlying option. Unless otherwise determined, a stock reload option may be exercised commencing one year after it is granted and expires on the expiration date of the underlying option.

Other Stock-Based Awards. Under the Plan, we may grant other stock-based awards, subject to limitations under applicable law, that are denominated or payable in, valued in whole or in part by reference to, or otherwise based on, or related to, shares of common stock, as deemed consistent with the purposes of the Plan. These other stock-based awards may be in the form of purchase rights, shares of common stock awarded which are not subject to any restrictions or conditions, convertible or exchangeable debentures or other rights convertible into shares of common stock and awards valued by reference to the value of securities of, or the performance of, one of our subsidiaries. These other stock-based awards may be awarded either alone, in addition to, or in tandem with any other awards under the plan or any of our other plans.

Accelerated Vesting and Exercisability. Unless otherwise provided in the grant of an award, if any "person," as is defined in Sections 13(d) and 14(d) of the Securities and Exchange Act of 1934, as amended ("Exchange Act"), is or becomes the "beneficial owner," as referred in Rule 13d-3 under the Exchange Act, directly or indirectly, of our securities representing 50% or more of the combined voting power of our then outstanding voting securities in one or more transactions, and our Board of Directors does not authorize or approve the acquisition, then the vesting periods with respect to options and awards granted and outstanding under the Plan will be accelerated and will immediately vest, and each participant of an option and award will have the immediate right to purchase and receive all shares of our common stock subject to the option and award in accordance with the terms set forth in the plan and in the corresponding award agreements.

Unless otherwise provided in the grant of an award, the Compensation Committee may, in the event of an acquisition of substantially all of our assets or at least 50% of the combined voting power of our then outstanding securities in one or more transactions, including by way of merger or reorganization, which has been approved by our Board of Directors, accelerate the vesting of any and all stock options and other awards granted and outstanding under the Plan.

Repurchases. Unless otherwise provided in the grant of an award, the Compensation Committee may, in the event of an acquisition of substantially all of our assets or at least 50% of the combined voting power of our then outstanding securities in one or more transactions, including by way of merger or reorganization, which has been approved by our board of directors, require a holder of any award granted under the plan to relinquish the award to us upon payment by us to the holder of cash in an amount equal to the fair market value of the award or \$0.01 per share for awards that are out-of-the money.

#### Withholding Taxes

Upon the exercise of any award granted under the Plan, the holder may be required to remit to us an amount sufficient to satisfy all federal, state and local withholding tax requirements prior to delivery of any certificate or certificates for shares of common stock.

#### **Term and Amendments**

Unless terminated by the Board, the Plan shall continue to remain effective until no further awards may be granted and all awards granted under the Plan are no longer outstanding. Notwithstanding the foregoing, grants of incentive stock options may be made only until February 9, 2016. The Board may at any time, and from time to time, amend the Plan, provided that no amendment will be made that would impair the rights of a holder under any agreement entered into pursuant to the plan without the holder's consent.

## Federal income tax consequences

The following discussion of the federal income tax consequences of participation in the plan is only a summary of the general rules applicable to the grant and exercise of stock options and other awards and does not give specific details or cover, among other things, state, local and foreign tax treatment of participation in the Plan. The information contained in this section is based on present law and regulations, which are subject to being changed prospectively or retroactively.

Incentive stock options. Participants will recognize no taxable income upon the grant or exercise of an incentive stock option. The participant will realize no taxable income when the incentive stock option is exercised if the participant has been an employee of our company or our subsidiaries at all times from the date of the grant until three months before the date of exercise, one year if the participant is disabled. The excess, if any, of the fair market value of the shares on the date of exercise of an incentive stock option over the exercise price will be treated as an item of adjustment for a participant's taxable year in which the exercise occurs and may result in an alternative minimum tax liability for the participant. We will not qualify for any deduction in connection with the grant or exercise of incentive stock options. Upon a disposition of the shares after the later of two years from the date of grant or one year after the transfer of the shares to a participant, the participant will recognize the difference, if any, between the amount realized and the exercise price as long-term capital gain or long-term capital loss, as the case may be, if the shares are capital assets.

If common stock acquired upon the exercise of an incentive stock option is disposed of prior to the expiration of the holding periods described above: the participant will recognize ordinary compensation income in the taxable year of disposition in an amount equal to the excess, if any, of the lesser of the fair market value of the shares on the date of exercise or the amount realized on the disposition of the shares, over the exercise price paid for the shares; and we will qualify for a deduction equal to any amount recognized, subject to the limitation that the compensation be reasonable.

In the case of a disposition of shares earlier than two years from the date of the grant or in the same taxable year as the exercise, where the amount realized on the disposition is less than the fair market value of the shares on the date of exercise, there will be no adjustment since the amount treated as an item of adjustment, for alternative minimum tax purposes, is limited to the excess of the amount realized on the disposition over the exercise price, which is the same amount included in regular taxable income.

*Non-Incentive stock options*. With respect to non-incentive stock options:

- upon grant of the stock option, the participant will recognize no income provided that the exercise price was not less than the fair market value of our common stock on the date of grant;
- upon exercise of the stock option, if the shares of common stock are not subject to a substantial risk of forfeiture, the participant will recognize ordinary compensation income in an amount equal to the excess, if any, of the fair market value of the shares on the date of exercise over the exercise price, and we will qualify for a deduction in the same amount, subject to the requirement that the compensation be reasonable; and
- we will be required to comply with applicable federal income tax withholding requirements with respect to the amount of ordinary compensation income recognized by the participant.

On a disposition of the shares, the participant will recognize gain or loss equal to the difference between the amount realized and the sum of the exercise price and the ordinary compensation income recognized. The gain or loss will be treated as capital gain or loss if the shares are capital assets and as short-term or long-term capital gain or loss, depending upon the length of time that the participant held the shares.

If the shares acquired upon exercise of a non-incentive stock option are subject to a substantial risk of forfeiture, the participant will recognize ordinary income at the time when the substantial risk of forfeiture is removed, unless the participant timely files under the Code, Section 83(b), to elect to be taxed on the receipt of shares, and we will qualify for a corresponding deduction at that time. The amount of ordinary income will be equal to the excess of the fair market value of the shares at the time the income is recognized over the amount, if any, paid for the shares.

Stock appreciation rights. Upon the grant of a stock appreciation right, the participant recognizes no taxable income and we receive no deduction. The participant recognizes ordinary income and we receive a deduction at the time of exercise equal to the cash and fair market value of common stock payable upon the exercise.

Restricted stock. A participant who receives restricted stock will recognize no income on the grant of the restricted stock and we will not qualify for any deduction. At the time the restricted stock is no longer subject to a substantial risk of forfeiture, a participant will recognize ordinary compensation income in an amount equal to the excess, if any, of the fair market value of the restricted stock at the time the restriction lapses over the consideration paid for the restricted stock. A participant's shares are treated as being subject to a substantial risk of forfeiture so long as his or her sale of the shares at a profit could subject him or her to a suit under Section 16(b) of the Exchange Act. The holding period to determine whether the participant has long-term or short-term capital gain or loss begins when the restriction period expires, and the tax basis for the shares will generally be the fair market value of the shares on this date.

A participant may elect under Section 83(b) of the Code, within 30 days of the transfer of the restricted stock, to recognize ordinary compensation income on the date of transfer in an amount equal to the excess, if any, of the fair market value on the date of transfer of the shares of restricted stock, as determined without regard to the restrictions, over the consideration paid for the restricted stock. If a participant makes an election and thereafter forfeits the shares, no ordinary loss deduction will be allowed. The forfeiture will be treated as a sale or exchange upon which there is realized loss equal to the excess, if any, of the consideration paid for the shares over the amount realized on such forfeiture. The loss will be a capital loss if the shares are capital assets. If a participant makes an election under Section 83(b), the holding period will commence on the day after the date of transfer and the tax basis will equal the fair market value of shares, as determined without regard to the restrictions, on the date of transfer.

On a disposition of the shares, a participant will recognize gain or loss equal to the difference between the amount realized and the tax basis for the shares.

Whether or not the participant makes an election under Section 83(b), we generally will qualify for a deduction, subject to the reasonableness of compensation limitation, equal to the amount that is taxable as ordinary income to the participant, in the taxable year in which the income is included in the participant's gross income. The income recognized by the participant will be subject to applicable withholding tax requirements.

Dividends paid on restricted stock which is subject to a substantial risk of forfeiture generally will be treated as compensation that is taxable as ordinary compensation income to the participant and will be deductible by us subject to the reasonableness limitation. If, however, the participant makes a Section 83(b) election, the dividends will be treated as dividends and taxable as ordinary income to the participant, but will not be deductible by us.

*Other stock-based awards*. The federal income tax treatment of other stock-based awards will depend on the nature and restrictions applicable to the award.

Certain Awards Deferring or Accelerating the Receipt of Compensation. Section 409A of the Internal Revenue Code, enacted as part of the American Jobs Creation Act of 2004, imposes certain new requirements applicable to "nonqualified deferred compensation plans." If a nonqualified deferred compensation plan subject to Section 409A fails to meet, or is not operated in accordance with, these new requirements, then all compensation deferred under the plan may become immediately taxable. Stock appreciation rights and deferred stock awards which may be granted under the plan may constitute deferred compensation subject to the Section 409A requirements. It is our intention that any award agreement governing awards subject to Section 409A will comply with these new rules.

New Plan Benefits. As of the date of this proxy statement, no awards have been made out of the additional shares being reserved for issuance pursuant to the plan amendment. The committee that administers the Plan or the Board of Directors in its sole discretion will determine the number and types of awards that will be granted. Thus, it is not possible to determine the benefits that will be received by eligible participants if the Plan amendment is approved by the stockholders. We do not have any specific current plans or commitments for any awards under the Plan.

Awards Outstanding under the Plan. The following table reflects options under both plans as of September 30, 2007.

## **Equity Compensation Plan Information**

Plan category	Number of shares of Common Stock to be issued upon exercise of outstanding options, warrants and rights(a)	Weighted average exercise price of outstanding options, warrants and rights(b)	Number of shares of Common Stock remaining available for future issuance under equity compensation plans (excluding shares of Common Stock reflected in column (a))(1)(c)
Equity Compensation plans approved by security holders	2,911,486	\$2.53	288,514
Equity Compensation plans not approved by security holders	_	N/A	_
Total	2,911,486	\$2.53	288,514

<sup>(1)</sup> Reflects shares remaining available for issuance under the etrials Worldwide, Inc. 2005 Performance Equity Plan as of September 30, 2007.

# PROPOSAL 3: RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Ernst & Young LLP has been our independent audit firm since February 2006, and prior to the merger was the independent audit firm of our etrials subsidiary from March 2000 forward. BDO Seidman LLP was CEA Acquisition Corp.'s independent audit firm prior to the merger. The Audit Committee has selected Ernst & Young as our independent audit firm for the fiscal year ending December 31, 2007. Among other matters, the Audit Committee concluded that current requirements for audit partner rotation, auditor independence through limitation of services and other regulations affecting the audit engagement process substantially assist in supporting auditor independence despite the long-term nature of Ernst & Young's services to us.

As a matter of good corporate governance, the Audit Committee has determined to submit its selection of the independent audit firm to our stockholders for ratification at a meeting of shareholders to be held later in 2007. In the event that this selection of Ernst & Young is not ratified by the majority of the shares of common stock present or represented at the annual meeting and entitled to vote on the matter, the Audit Committee will review its future selection of an independent registered public accounting firm.

Representatives of Ernst & Young attended all meetings of our Audit Committee during 2006 and 2007 and all meetings of the Audit Committee of our etrials subsidiary in 2005 and 2006. The Audit Committee pre-approves and reviews audit and non-audit services performed by Ernst & Young as well as the fees charged by Ernst & Young for such services. In its pre-approval and review of non-audit service fees, the Audit Committee considers, among other factors, the possible effect of the performance of such services on the auditors' independence. To avoid potential conflicts of interest in maintaining auditor independence, the law prohibits a publicly traded company from obtaining certain non-audit services from its independent registered public accounting firm. In 2005 and 2006, neither we nor our etrials subsidiary obtained any of these prohibited services from Ernst & Young. We use unrelated firms for these types of non-audit services.

#### Fees Paid to Independent Registered Public Accounting Firms

#### **BDO Seidman, LLP**

The following table shows the fees that paid or accrued for audit and other services provided by BDO Seidman, LLP for fiscal years 2005 and 2006. All of the services described in the following fee table were approved in conformity with the Audit Committee's pre-approval process.

	 2006	 2005
Audit fees	\$ 2,600	\$ 78,734
Audit-related fees	_	_
Tax fees	_	_
All other fees	 	 _
Total	\$ 2,600	\$ 78,734

Audit Fees. This category includes the audit of our annual financial statements, review of financial statements included in our Form 10-QSB quarterly reports, and services that are normally provided by the independent registered public accounting firm in connection with statutory and regulatory filings or engagements for those fiscal years. This category also includes advice on accounting matters that arose during, or as a result of, the audit or the review of interim financial statements.

*Audit-Related Fees.* This category consists of assurance and related services provided by BDO Seidman, LLP that are reasonably related to the performance of the audit or review of our financial statements and are not reported above under "Audit Fees." There were no such services provided during the years ended December 31, 2005 and 2006.

Tax Fees. This category consists of tax services generally for tax compliance and tax preparation. We did not use BDO Seidman for these services in 2005 or 2006.

All Other Fees. None

#### Ernst & Young, LLP

The following table shows the fees that were paid or incurred for audit and other services provided by Ernst & Young LLP for fiscal years 2005 and 2006 for our etrials subsidiary. All of the services described in the following fee table were approved in conformity with the Audit Committee's pre-approval process.

	 2006	 2005
Audit fees	\$ 356,500	\$ 760,110
Audit-related fees	_	
Tax fees	14,100	9,900
All other fees	 	
Total	\$ 370,600	\$ 770,010

Audit Fees. This category includes the audit of our annual consolidated financial statements, consents and review of documents filed with the SEC, and services that are normally provided by the independent registered public accounting firm in connection with statutory and regulatory filings. This category also includes advice on accounting matters that arose during, or as a result of, the audit or the review of interim financial statements and statutory audits required by non-U.S. jurisdictions.

Audit-Related Fees. This category consists of assurance and related services provided by Ernst & Young that are reasonably related to the performance of the audit or review of our financial statements and are not reported above under "Audit Fees." There were no such services provided during the years ended December 31, 2005 and 2006.

Tax Fees. This category consists of tax services generally for tax compliance and tax preparation.

All Other Fees. None.

The Audit Committee of our etrials subsidiary reviews and approves all services to be provided by Ernst & Young for both audit and permitted non-audit services. The decision of the Audit Committee with respect to non-audit services will be based upon the determination that those services will not impact the audit services provided by Ernst & Young.

#### Recommendation of the Board

The Board of Directors recommends that you vote "FOR" the ratification of the appointment of Ernst & Young as our independent registered public accounting firm for 2007.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

To our knowledge, the following table sets forth information regarding ownership of our common stock on October 1, 2007 by (i) each of our directors and named executive officers and nominees to become directors, (ii) a director of our etrials, Inc. subsidiary, (iii) seven holders of more than 5% of our common stock who are not officers or directors, and (iv) all of our directors and executive officers as a group. Except as otherwise indicated and subject to applicable community property laws, each owner has sole voting and investment powers with respect to the securities listed.

Directors         Robert Brill         1,624,760 (2)         12,5%           John Cline         563,333 (3)         4,3%           Peter Coker         499,164 (4)         3,9%           Peter Collins         25,000 (5)         0,2%           Harold Ewen         122,808 (6)         1,0%           Donald Russell         538,954 (7)         4,2%           Hans Lindroth         61,173 (8)         0,5%           Eugene Jennings (Nominee)         96,250 (9)         0,8%           Kenneth Jennings (Nominee)         30,000 (10)         0,2%           Non-Director Executive Officers         V         0           James W. Clark, Jr.         536,970 (11)         4,2%           Michael Harte         95,328 (12)         0,8%           Robert Sammis         64,385 (13)         0,5%           Richard Piazza         128,373 (14)         1,0%           Peter Benton         0         0           Peter Benton         0         0           Marc Leighton         0         0           Chuck Piccirillo         0         0           Subsidiary Board Member         1         0           Robert Moreyra         402,371 (16)         3,2%		Number of Shares of Common Stock Beneficially Owned at	D. 4 CCI
Robert Brill         1,624,760 (²)         12.5%           John Cline         563,333(³)         4.3%           Peter Coker         499,164 (⁴)         3.9%           Peter Collins         25,000 (⁵)         0.2%           Harold Ewen         122,808 (⁶)         1.0%           Donald Russell         538,954 (²)         4.2%           Hans Lindroth         61,173 (⁶)         0.5%           Eugene Jennings (Nominee)         96,250 (⁰)         0.8%           Kenneth Jennings (Nominee)         30,000 (¹0)         0.2%           Non-Director Executive Officers         3         3         9         9         2         0.8%         8         8         8         9         2.26 (²)         0.8%         8         8         9         3.28 (²)         0.8%         8         8         8         8         9         3.28 (²)         0.8%         8         8         8         8         9         3.28 (²)         0.8%         8         8         8         8         9         3.28 (²)         9         8         8         9         3.28 (²)         9         9         2.28 (²)         9         8         8         9         9         2.28 (²)         9	Stockholder <sup>(1)</sup>	October 1, 2007	Percent of Class
Donn Cline   \$63,333(3)   4.3%   Peter Coker   499,164(4)   3.9%   Peter Collins   25,000(5)   0.2%   Harold Ewen   122,808(6)   1.0%   Donald Russell   538,954(7)   4.2%   Hans Lindroth   61,173(8)   0.5%   Eugene Jennings (Nominee)   96,250(9)   0.8%   Kenneth Jennings (Nominee)   30,000(10)   0.2%		1.624.760(2)	12 50/
Peter Coker         499,164 (4)         3.9%           Peter Collins         25,000 (5)         0.2%           Harold Ewen         122,808 (6)         1.0%           Donald Russell         538,954 (7)         4.2%           Hans Lindroth         61,173 (8)         0.5%           Eugene Jennings (Nominee)         06,250 (9)         0.8%           Kenneth Jennings (Nominee)         30,000 (10)         0.2%           Non-Director Executive Officers         30,000 (10)         4.2%           James W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,373 (14)         1.0%           Peter Benton         0            Arthur D. Campbell         0            Mare Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member         2            Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           InfoLogix         1,182,308 (17)         9.1%			
Peter Collins         25,000 (5)         0.2%           Harold Ewen         122,808 (6)         1.0%           Donald Russell         538,954 (7)         4.2%           Hans Lindroth         61,173 (8)         0.5%           Eugene Jennings (Nominee)         96,250 (9)         0.8%           Kenneth Jennings (Nominee)         30,000 (10)         0.2%           Non-Director Executive Officers         30,000 (10)         4.2%           Non-Director Executive Officers         336,970 (11)         4.2%           James W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,733 (14)         1.5%           Peter Benton         0            Arthur D. Campbell         0            Marc Leighton         0            Chuck Piccirillo         0            Robert Moreyra         402,371 (16)         3.2%           Offier 5% Shareholders         1,182,308 (17)         9.1%           InfoLogix         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.19			
Harold Ewen   122,808 (6)   1.0%     Donald Russell   538,954 (7)   4.2%     Hans Lindroth   61,173 (8)   0.5%     Eugene Jennings (Nominee)   96,250 (9)   0.8%     Kenneth Jennings (Nominee)   30,000 (10)   0.2%     Non-Director Executive Officers     James W. Clark, Jr.   536,970 (11)   4.2%     Michael Harte   95,328 (12)   0.8%     Robert Sammis   64,385 (13)   0.5%     Richard Piazza   128,373 (14)   1.0%     Peter Benton   0   0   0     Arthur D. Campbell   0   015   0     Arthur D. Campbell   0   015   0     Arthur D. Campbell   0   015   0     Chuck Piccirillo   0   0   0     Chuck Piccirillo   0   0   0     Subsidiary Board Member     Robert Moreyra   402,371 (16)   3.2%     Other 5% Shareholders   1,182,308 (17)   9.1%     MiniDoc AB   2,569,587 (18)   19.1%     MiniDoc AB   2,569,587 (18)   19.1%     Newlight Associates Funds   1,624,760 (2)   12.5%     Red F. Nazem   883,559 (21)   6.9%     Feed F. Nazem   883,559 (21)   6.9%     Feed F. Nazem   883,559 (21)   6.9%     Patrick Michaels, Jr.   1,182,308 (17)   1,25%     Feed F. Nazem   373,345 (20)   5.8%     Feed F. Nazem   383,559 (21)   6.9%     Patrick Michaels, Jr.   4,4156 (19)   5.8%     Feed F. Nazem   883,559 (21)   6.9%     Patrick Michaels, Jr.   4,4156 (19)   5.8%     Feed F. Nazem   883,559 (21)   6.9%     Feed F. Nazem   883,559 (21)   6.9%     Patrick Michaels, Jr.   4,4156 (19)   5.8%     Feed F. Nazem   4,624,760 (2)   12.5%     Feed F. Nazem   4,624,760			
Donald Russell         538,954 (7)         4.2%           Hans Lindroth         61,173 (8)         0.5%           Eugene Jennings (Nominee)         96,250 (9)         0.8%           Kenneth Jennings (Nominee)         30,000 (10)         0.2%           Non-Director Executive Officers         Sumes W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,373 (14)         1.0%           Peter Benton         0            Arthur D. Campbell         0 (15)            Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member         2         3.2%           Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%			
Hans Lindroth         61,173 (8)         0.5%           Eugene Jennings (Nominee)         96,250 (9)         0.8%           Kenneth Jennings (Nominee)         30,000 (10)         0.2%           Non-Director Executive Officers         30,000 (10)         4.2%           James W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,373 (14)         1.0%           Peter Benton         0            Arthur D. Campbell         0 (15)            Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member         2            Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem         883,559			
Eugene Jennings (Nominee)         96,250 (9)         0.8%           Kenneth Jennings (Nominee)         30,000 (10)         0.2%           Non-Director Executive Officers         30,000 (10)         2.2%           James W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,373 (14)         1.0%           Peter Benton         0            Arthur D. Campbell         0 (15)            Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member         2            Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem			
Kenneth Jennings (Nominee)         30,000 (10)         0.2%           Non-Director Executive Officers         30,000 (11)         4.2%           James W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,373 (14)         1.0%           Peter Benton         0            Arthur D. Campbell         0 (15)            Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member         2            Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           MiniDoc AB         1,583,595 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem         883,559 (21)         6.9%			
Non-Director Executive Officers           James W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,373 (14)         1.0%           Peter Benton         0            Arthur D. Campbell         0 (15)            Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member         2            Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem         883,559 (21)         6.9%			
James W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,373 (14)         1.0%           Peter Benton         0            Arthur D. Campbell         0 (15)            Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member             Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem         883,559 (21)         6.9%	Kenneth Jennings (Nominee)	30,000	0.2%
James W. Clark, Jr.         536,970 (11)         4.2%           Michael Harte         95,328 (12)         0.8%           Robert Sammis         64,385 (13)         0.5%           Richard Piazza         128,373 (14)         1.0%           Peter Benton         0            Arthur D. Campbell         0 (15)            Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member             Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem         883,559 (21)         6.9%	Non-Director Executive Officers		
Michael Harte       95,328 (12)       0.8%         Robert Sammis       64,385 (13)       0.5%         Richard Piazza       128,373 (14)       1.0%         Peter Benton       0          Arthur D. Campbell       0 (15)          Marc Leighton       0          Chuck Piccirillo       0          Subsidiary Board Member           Robert Moreyra       402,371 (16)       3.2%         Other 5% Shareholders       1,182,308 (17)       9.1%         MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%		536,970 (11)	4.2%
Robert Sammis       64,385 (13)       0.5%         Richard Piazza       128,373 (14)       1.0%         Peter Benton       0          Arthur D. Campbell       0 (15)          Marc Leighton       0          Chuck Piccirillo       0          Subsidiary Board Member           Robert Moreyra       402,371 (16)       3.2%         Other 5% Shareholders       1,182,308 (17)       9.1%         MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%			
Richard Piazza       128,373 (14)       1.0%         Peter Benton       0          Arthur D. Campbell       0 (15)          Marc Leighton       0          Chuck Piccirillo       0          Subsidiary Board Member           Robert Moreyra       402,371 (16)       3.2%         Other 5% Shareholders       1,182,308 (17)       9.1%         MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%			
Peter Benton         0            Arthur D. Campbell         0 (15)            Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member             Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem         883,559 (21)         6.9%			
Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member         2            Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders             InfoLogix         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem         883,559 (21)         6.9%			
Marc Leighton         0            Chuck Piccirillo         0            Subsidiary Board Member         2            Robert Moreyra         402,371 (16)         3.2%           Other 5% Shareholders             InfoLogix         1,182,308 (17)         9.1%           MiniDoc AB         2,569,587 (18)         19.1%           J. Patrick Michaels, Jr.         744,156 (19)         5.8%           Newlight Associates Funds         1,624,760 (2)         12.5%           E-ZAD Partnership Limited         737,345 (20)         5.8%           Fred F. Nazem         883,559 (21)         6.9%	Arthur D. Campbell	0 (15)	
Subsidiary Board Member         Robert Moreyra       402,371 (16)       3.2%         Other 5% Shareholders         InfoLogix       1,182,308 (17)       9.1%         MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%	_	0	
Robert Moreyra       402,371 (16)       3.2%         Other 5% Shareholders       InfoLogix         InfoLogix       1,182,308 (17)       9.1%         MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%	Chuck Piccirillo	0	
Robert Moreyra       402,371 (16)       3.2%         Other 5% Shareholders       InfoLogix         InfoLogix       1,182,308 (17)       9.1%         MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%	Subsidiary Board Member		
InfoLogix       1,182,308 (17)       9.1%         MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%	-	402,371 (16)	3.2%
InfoLogix       1,182,308 (17)       9.1%         MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%	Other 5% Shareholders		
MiniDoc AB       2,569,587 (18)       19.1%         J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%		1,182,308 (17)	9.1%
J. Patrick Michaels, Jr.       744,156 (19)       5.8%         Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%	MiniDoc AB		
Newlight Associates Funds       1,624,760 (2)       12.5%         E-ZAD Partnership Limited       737,345 (20)       5.8%         Fred F. Nazem       883,559 (21)       6.9%			
E-ZAD Partnership Limited 737,345 <sup>(20)</sup> 5.8% Fred F. Nazem 883,559 <sup>(21)</sup> 6.9%			
Fred F. Nazem 883,559 (21) 6.9%	-		
	•		
	Peninsular Capital Management, L.P.	638,407 (22)	5.1%

- (1) Unless otherwise indicated, the business address of each of the following is 4000 Aerial Center Parkway, Morrisville, North Carolina 27560.
- (2) Robert Brill's and Newlight Associates Funds business addresses are both c/o Newlight Management, LLC, 500 North Broadway, Suite 144, Jericho, New York 11753. Includes: (i) 686,256 shares of common stock held by Newlight Associates II, LP; (ii) 240,926 shares of common stock held by Newlight Associates II (BVI), LP; (iii) 110,400 shares of common stock held by Newlight Associates II-E, LLC; (iv) 61,173 shares of common stock issuable upon the exercise of options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007; (v) 347,900 shares of common stock issuable upon the exercise of warrants which are currently exercisable and held by Newlight Associates II, LP; (vi) 122,138 shares of common stock issuable upon the exercise of warrants which are currently exercisable and held by Newlight Associates II (BVI), LP; and (vii) 55,967 shares of common stock issuable upon the exercise of warrants which are currently exercisable and held by Newlight Associates II-E, LLC. Dr. Brill is a general partner of each of the three Newlight Associates II entities; the other general partner of the three Newlight Associates II entities is Robert Raucci, whose business address is the same as Dr. Brill's. Dr. Brill and Mr. Raucci will exercise voting control over the shares of CEA common stock held by the three Newlight Associates II entities. Does not include 40,503 shares of common stock issuable upon the exercise of options that will not become exercisable within sixty (60) days of October 1, 2007.
- (3) Mr. Cline was our Principal Executive Officer until May 2007. He continues to be a member of our Board of Directors. Includes for Mr. Cline 1,166 shares of common stock issuable upon the exercise of warrants which are currently exercisable and 474,954 shares of common stock issuable upon the exercise of options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007.
- (4) Peter Coker's business address is c/o Tryon Capital, The Europa Center, 100 Europa Drive, Suite 455, Chapel Hill, North Carolina 27514. Includes: (i) 28,970 shares of common stock issuable upon the exercise of warrants that are currently exercisable; (ii) 129,665 shares of common stock issuable upon the exercise of stock options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007; (iii) 147,756 shares of common stock held by a trust established by Mr. Coker's wife; (iv) 84,673 shares of common stock issuable upon the exercise of warrants which are currently exercisable and held by a trust established by Mr. Coker's wife; (v) 36,583 shares of common stock held by Dunlap Industries, Ltd., of which Mr. Coker is a shareholder and the Managing Director; and (vi) 20,964 shares of common stock issuable upon the exercise of warrants which are currently exercisable and held by Dunlap Industries, Ltd. Does not include 35,335 shares of common stock issuable upon the exercise of options which will not become exercisable within sixty (60) days of October 1, 2007.
- (5) Peter Collins' business address is 350 Camino Gardens Boulevard, Suite 102, Boca Raton, FL 33432. Includes 25,000 shares of common stock issuable upon exercise of stock options that are currently exercisable or which will become exercisable within sixty (60) days after October 1, 2007. Does not include 25,000 shares of common stock issuable upon exercise of stock options which will not become exercisable within sixty (60) days after October 1, 2007.
- (6) Harold Ewen's business address is 101 E. Kennedy Blvd., Suite 3300, Tampa, Florida 33602. Includes 10,308 shares of common stock issuable upon the exercise of warrants that are currently exercisable. Includes 25,000 shares of common stock issuable upon exercise of stock options that are currently exercisable or which will become exercisable within sixty (60) days after October 1, 2007. Does not include 25,000 shares of common stock issuable upon exercise of stock options which will not become exercisable within sixty (60) days after October 1, 2007.
- (7) Donald Russell's business address is 101 E. Kennedy Blvd., Suite 3300, Tampa, Florida 33602. Includes 203,954 shares of common stock issuable upon the exercise of warrants that are currently exercisable. Includes 25,000 shares of common stock issuable upon exercise of stock options that are currently exercisable or which will become exercisable within sixty (60) days after October 1, 2007. Does not include 25,000 shares of common stock issuable upon exercise of stock options which will not become exercisable within sixty (60) days after October 1, 2007.

- Hans Lindroth's business address is c/o Lingfield AB, Klevgránd 2, 11634 Stockholm, Sweden. Includes 61,173 shares of common stock issuable upon the exercise of options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007. Does not include (i) 1,633,482 shares of common stock held by MiniDoc AB, of which Mr. Lindroth is a member of the board of directors; (ii) 936,105 shares of common stock issuable upon the exercise of warrants that are currently exercisable and held by MiniDoc AB, and (iii) 40,503 shares of common stock issuable upon the exercise of options that will not become exercisable within sixty (60) days of October 1, 2007.
- (9) Eugene Jennings became our Principal Executive Officer in May 2007. Includes for Eugene Jennings: (i) 46,875 shares of common stock subject to a risk of forfeiture, but as to which Eugene Jennings has the right to vote and (ii) 46,250 shares of common stock issuable upon exercise of options that are currently exercisable or which will become exercisable within sixty (60) days after October 1, 2007. Does not include 323,750 shares of common stock issuable upon the exercise of options which will not become exercisable within sixty (60) days after October 1, 2007.
- (10) Includes for Kenneth Jennings (i) 10,000 shares of common stock owned by his wife, and (ii) 20,000 shares of common stock that are issuable upon exercise of warrants which are currently exercisable owned by his wife, as to which Mr. Jennings disclaims beneficial.
- (11) Includes for Mr. Clark 57,248 shares of common stock issuable upon the exercise of warrants which are currently exercisable and 379,822 shares of common stock issuable upon the exercise of options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007. Does not include 238,888 shares of common stock issuable upon the exercise of options which will not become exercisable within sixty (60) days of October 1, 2007.
- (12) Includes for Mr. Harte 12,767 shares of common stock issuable upon the exercise of warrants which are currently exercisable and 69,008 shares of common stock issuable upon the exercise of options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007. Does not include 20,993 shares of common stock issuable upon the exercise of options which will not become exercisable within sixty (60) days of October 1, 2007.
- (13) Includes for Mr. Sammis 1,109 shares of common stock issuable upon the exercise of warrants which are currently exercisable and 61,340 shares of common stock issuable upon the exercise of options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007. Does not include 18,660 shares of common stock issuable upon the exercise of options which will not become exercisable within sixty (60) days of October 1, 2007.
- (14) Includes for Mr. Piazza 21,408 shares of common stock issuable upon the exercise of warrants which are currently exercisable and 69,608 shares of common stock issuable upon the exercise of options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007. Does not include 10,392 shares of common stock issuable upon the exercise of options which will not become exercisable within sixty (60) days of October 1, 2007.
- (15) Does not include for Mr. Campbell 20,000 shares of common stock issuable upon exercise of stock options which will not become exercisable within sixty (60) days after October 1, 2007.
- (16) Robert Moreyra's business address is 101 E. Kennedy Blvd., Suite 3300, Tampa, Florida 33602. Mr. Moreyra is not an officer or director of etrials, but is a director of our etrials, Inc. subsidiary. Includes 117,371 shares of common stock issuable upon the exercise of warrants that are currently exercisable. Includes 12,500 shares of common stock issuable upon exercise of stock options that are currently exercisable or which will become exercisable within sixty (60) days after October 1, 2007. Does not include 12,500 shares of common stock issuable upon exercise of stock options which will not become exercisable within sixty (60) days after October 1, 2007

- (17) Infologix (BVI) Limited is a company organized in the British Virgin Islands whose business address is The Parade, St. Helier, Jersey, Channel Islands, United Kingdom. Infologix (BVI) Limited is wholly-owned by Hammerwood (BVI) Limited, a company organized in the British Virgin Islands. Hammerwood (BVI) Limited is controlled by Elmwood Investment Holdings Ltd., a holding company organized in the British Virgin Islands. The Peder Sager Wallenberg Charitable Trust has the right to receive 25% of 99.9% of all dividends declared by Hammerwood and 99.9% of all of the assets of Hammerwood distributed upon any liquidation thereof. Includes 430,709 shares of common stock that are issuable upon the exercise of warrants that are currently exercisable. Does not include 1,633,482 shares of common stock, and 936,105 shares of common stock issuable upon the exercise of warrants which are currently exercisable, in each case held by MiniDoc AB, a company of which Infologix owns approximately 39.4%. The Board of Directors of Infologix consists of Martyn David Crespel and Lorraine Wheeler. The Board of Directors of Infologix has the power to vote the shares of common stock held by Infologix.
- (18) MiniDoc AB's business address is Norrmalmstorg 14, 111 46 Stockholm, Sweden. MiniDoc AB is a publicly-traded holding company the stock of which is traded on the small cap over-the-counter market in Sweden. Includes 936,105 shares of common stock that are issuable upon the exercise of warrants that are currently exercisable. Does not include shares of common stock issuable upon the exercise of options that are held by Mr. Lindroth. Does not include shares of stock held by Infologix (BVI) Limited (see note (17), above), which owns approximately 39.4% of the outstanding shares of MiniDoc AB. The Board of Directors of MiniDoc consists of Mr. Lindroth, Lars Lindgren and Per Egeberg. The Board of Directors exercises voting control over the shares of our common stock held by MiniDoc, other than those matters (if any) which must be presented to a vote of MiniDoc's shareholders under applicable law.
- (19) J. Patrick Michaels, Jr.'s business address is 101 E. Kennedy Blvd., Suite 3300, Tampa, Florida 33602. Includes (i) 306,250 shares of common stock held by CEA Group, LLC, of which Mr. Michaels is the chairman of the board and chief executive officer and with respect to which he exercises voting power, (ii) 144,302 shares of common stock that are issuable upon the exercise of warrants that are currently exercisable, and (iii) 238,604 shares of common stock that are issuable upon the exercise of warrants that are currently exercisable and that are held by a family limited partnership controlled by Mr. Michaels.
- (20) E-ZAD Partnership Limited is a Texas corporation, the business address is 2435 North Central, Suite 225, Richardson, Texas 75080. Prodea Inc., a Texas corporation, is the general partner of E-ZAD Limited Partnership; Hamid Ansari, an officer and director of Prodea, has the power to vote the shares of CEA common stock that will be held by E-ZAD. Includes 265,025 shares of common stock issuable upon the exercise of warrants that are currently exercisable.
- (21) Fred F. Nazem's business address is c/o 345 Park Avenue South, New York, New York 10016. Includes 321,707 shares of common stock issuable upon the exercise of warrants that are currently exercisable.
- (22) Shares for Peninsular Capital Management, L.P. are taken from the Schedule 13G filed with the Securities and Exchange Commission on May 29, 2007. The number of shares owned on October 1, 2007 may differ.
- (23) Includes (i) 1,105,943 shares of common stock issuable upon exercise of warrants that are currently exercisable, and (ii) 1,440,492 shares of common stock issuable upon the exercise of options that are currently exercisable or which will become exercisable within sixty (60) days of October 1, 2007. Does not include 836,522 shares of common stock issuable upon the exercise of options that are not currently exercisable and which will not become exercisable within sixty (60) days of October 1, 2007. Includes shares beneficially owned by Mr. Moreyra, who is not an officer or director of etrials, but who is a director of etrials' subsidiary and by Kenneth Jennings who is a nominee to become a director. See the table and footnote numbers (10) and (16) above.

#### **Escrow of Shares**

Of the 7,446,360 shares issued in the merger to the then stockholders of our etrials subsidiary, 1,400,000 shares owned by former etrials stockholders have been placed in escrow and will not be released unless and until over a 20 consecutive trading day period (i) the weighted average price of our common stock is \$7.00 or more, and (ii) the average daily trading volume is at least 25,000 shares. We refer to this as the "\$7.00 Trigger." If the \$7.00 Trigger is not met, these shares will be cancelled. In connection with our initial public offering in 2004, 166,250 shares of our common stock owned by persons who were officers and directors at the time of our initial public offering or related parties thereto (CEA Group, LLC, Robert Moreyra, Donald Russell and Brad Gordon) and Harold Ewen, who was our special advisor prior to the merger, were also placed in escrow. These shares will be held in escrow until February 19, 2008, unless the \$7.00 Trigger is met before then. If the \$7.00 Trigger is not met prior to February 19, 2008, the 166,250 shares will be cancelled. Shares held in escrow can be voted by their owners. In excess of one million of these escrowed shares that are subject to risk of cancellation are owed by people listed on the Beneficial Ownership Table set forth above. The number of shares listed in the Beneficial Ownership Table include these escrowed shares that are subject to risk of cancellation.

#### **EXECUTIVE COMPENSATION**

## **Pre-Merger Executive Compensation**

Prior to the merger in which we acquired our etrials subsidiary, we did not pay our executive officers any cash or non-cash compensation for their services. No stock options or other equity compensation was granted to our pre-merger officers or directors. During fiscal year 2005 and 2006, we paid CEA Group LLC, an entity owned by Mr. J. Patrick Michaels, Jr., our chief executive officer before the merger in which we acquired our etrials subsidiary, a fee of \$7,500 per month for providing us with office space and certain office and secretarial services. Other than this \$7,500 per-month fee, no compensation of any kind, including finders and consulting fees, were paid to any of our pre-merger officers. However, we did reimburse our executive officers for any out-of-pocket expenses incurred in connection with activities on our behalf, such as identifying potential target business and performing due diligence on suitable business combinations.

#### **Executive Compensation**

The following sets forth summary information concerning the compensation paid for the last fiscal year to our principal executive officer and the persons who were our two highest paid executive officers at December 31, 2006 other than our principal executive officer and during fiscal 2006.

#### SUMMARY COMPENSATION TABLE

Name and principal position (a)	Title	Year (b)	Salary (\$) (c)	Bonus (\$) (d)	Option Awards (\$) (f)	All Other Compensation (\$) (i)	Total (\$) (j)
John Cline	President & CEO until May 2007	2006	253,200	109,005(2)	264,159(4)	20,791(5)(6)	647,155
James W. Clark, Jr.	Treasurer & CFO	2006	204,091	88,725(2)	187,224(4)	16,960(5)(7)	497,000
Michael Harte	Senior VP of Sales	2006	166,350	119,142(3)	14,703(4)	11,494 <sup>(5) (8)</sup>	311,689
J. Patrick Michaels, Jr.(1)	President & CEO	2006	-	-	-	-	-

J. Patrick Michaels, Jr. was our Principal Executive Officer before our merger in February 2006. During fiscal year 2005 and 2006, we paid CEA Group LLC, an entity owned by Mr. J. Patrick Michaels, Jr., our chief executive officer before the merger in which we acquired our etrials subsidiary, a fee of \$7,500 per month for providing us with office space and certain office and secretarial services. Other than this \$7,500 per-month fee, no compensation of any kind, including finders and consulting fees, were paid to any of our pre-merger officers.

Bonuses for John Cline and James Clark were for 2005 performance paid in 2006. The bonuses were based upon defined board compensation committee targets set for the 2005 year. For one of those targets, 94.6% of the minimum target was achieved and the compensation committee deemed that the target was substantially met and the bonus accrued.

<sup>(3)</sup> Consists of commissions paid in 2006 for Michael Harte.

Amounts shown in this column are based on the accounting expense recognized by the Company in fiscal year 2006 related to stock option awards made in 2006 and in prior periods. There can be no assurance that the options will ever be exercised (in which case no value will be realized by the executive) or that the value on exercise will equal the FAS 123R value. The assumptions and methodology used to calculate the accounting expense recognized in fiscal 2006 for these stock option awards are as follows:

Valuation and amortization method - The Company determines the fair value of stock options using the Black-Scholes option-pricing formula. This fair value is then amortized on a straight-line basis over the requisite service periods of the awards, which is generally the vesting period.

Expected Term - The expected term represents the period that the Company determined based upon the "simplified" method as allowed under the provisions of the Securities and Exchange Commission's Staff Accounting Bulletin No. 107 ("SAB 107") and represents the period of time that options granted are expected to be outstanding.

Expected Volatility - The fair value of stock-based awards reflects a volatility factor the Company has determined based on an analysis of reported data for a peer group of companies that have issued stock options with substantially similar terms.

Expected Dividend Yield - The expected dividend yield is assumed to be zero because the Company has not paid and does not anticipate paying cash dividends on its shares of common stock.

Risk-Free Interest Rate - The Company bases the risk-free interest rate used in the Black-Scholes valuation method on the yield to maturity at the time of the stock option grant on zero-coupon U.S. government bonds having a remaining life equal to the option's expected life.

The following assumptions were used to estimate the fair value of option awards reflected in the Summary Compensation Table:

	2002	2003	2004	2005	2006
Expected dividend yield	0%	0%	0%	0%	0%
Expected volatility	0%	0%	0%	0%	100%
Risk-free interest rate	4.15%	3.61%	4.46%	3.74%	5.08%
Expected life (in years)	7.0	7.0	7.0	7.0	3.7

- (5) Includes automobile allowances of \$6,000 each for John Cline and James Clark and, \$9,000 for Michael Harte.
- (6) Consists of company contribution to 401(k) plan of \$10,000, imputed value of group term life insurance of \$270 and \$10,521 of company paid premiums for health, dental, and disability insurance employee programs.
- (7) Consists of company contribution to 401(k) plan of \$9,300, imputed value of group term life insurance of \$410 and \$7,250 of company paid premiums for health, dental, and disability insurance employee programs.
- (8) Consists of company contribution to 401(k) plan of \$5,113, imputed value of group term life insurance of \$184 and \$6,197 of company paid premiums for health, dental, and disability insurance employee programs.

# **Unexercised Stock Options and Unvested Equity**

The following table provides information for each named executive officer concerning unexercised options, stock that has not vested and equity incentive plan awards outstanding at December 31, 2006.

	T		1	
	Number of	Number of		
	Securities	Securities		
	Underlying	Underlying		
	Unexercised	Unexercised		
	Options	Options	Option	
	(#)	(#)	Exercise Price	Option
Name & Title	Exercisable	Unexercisable	(\$)	Expiration Date
(a)	(b)	(c)	(e)	(f)
John Cline				
President & CEO until May 2007	55,120		.91	9/29/2009
	41,340		1.63	6/14/2010
	20,670	_	1.63	6/30/2011
	20,670	_	1.63	12/31/2011
	8,618	_	1.92	1/28/2013
	123,446	14,354	1.92	5/12/2013
	41,340	41,340	2.18	8/2/2014
	6,890	20,670	4.35	5/31/2015
	68,182	431,818		6/12/2011
James W. Clark, Jr.				
Treasurer & CFO	96,460	_	1.93	1/29/2013
	86,412	10,048	1.92	5/12/2013
	27,560	27,560	2.18	8/2/2014
	5,168	15,502		5/31/2015
	47,727	302,273		6/12/2011
Michael Harte				
Senior VP of Sales	8,268	_	1.63	1/10/2010
	8,268	_	1.63	6/30/2011
	8,268	-	1.63	7/21/2012
	12,402	4,134	1.92	1/28/2013
	13,780	13,780		8/2/2014
	1,723	5,167		
		14,210		
J. Patrick Michaels, Jr.		1.,210	2)	
Former CEO <sup>(1)</sup>	_	_	_	_

<sup>(1)</sup> J. Patrick Michaels, Jr. was Principal Executive Officer before our merger in February 2006. During fiscal year 2005 and 2006, we paid CEA Group LLC, an entity owned by Mr. J. Patrick Michaels, Jr., our chief executive officer before the merger in which we acquired our etrials subsidiary, a fee of \$7,500 per month for providing us with office space and certain office and secretarial services. Other than this \$7,500 permonth fee, no compensation of any kind, including finders and consulting fees, were paid to any of our pre-merger officers.

# **New Principal Executive Officer**

On May 18, 2007 Eugene Jennings replaced John Cline as President and Principal Executive Officer of etrials Worldwide, Inc. and of its subsidiary etrials, Inc.

Mr. Jennings, 54, served as senior corporate vice president of SHPS, Inc. where he was responsible for the digital healthcare communications, print and fulfillment business from July 2004 until he joined etrials in May 2007. He was president of the Health Enhancement Division of Matria Healthcare, Inc., in the disease management, oncology management and pharmacy, lab supply and distribution divisions, from October 2002 until July 2004.

On May 18, 2007, we entered into an employment agreement with Mr. Jennings. The agreement has an initial term of three (3) years, which initial term is automatically renewable for additional consecutive one (1) year terms, unless timely notice of non-renewal is given by either etrials or Mr. Jennings. Mr. Jennings' employment agreement provides that he will receive a minimum base salary of \$325,000 and an annual bonus of up to one hundred percent of his base salary on terms and conditions determined by the compensation committee of our board of directors. He is also entitled to participate in all our present and future employee benefit, retirement and compensation plans and of our etrials subsidiary consistent with his position as chief executive officer and president of each company. For year 2007, the bonus is fixed at \$95,000 and is earned based on continued employment at the end of 2007.

Pursuant to the employment agreement, on May 18, 2007, the Board of Directors granted Mr. Jennings options to purchase 370,000 shares of our common stock with an exercise price of \$4.70 per share, which was the last sale price of our common stock on the date of grant. At the same time the Board granted Mr. Jennings 50,000 shares of restricted stock for a purchase price equal to the par value of the restricted shares. Both the options and the restricted shares vest quarterly in arrears over a four year period.

In addition, the employment agreement provides that Mr. Jennings is entitled to relocation payments and that, in the event of the termination of the executive's employment (including termination as a result of non-renewal), we will pay the executive his base salary and annual bonus through the date of termination, if he is terminated by us for "cause" (as defined) or if he terminates his employment without "good reason" (as defined). If the termination is by us without "cause" or by executive for "good reason", we must (i) pay the executive his base salary for a period of eighteen (18) months after the termination of his employment and (ii) any stock options and restricted shares that would have vested and become exercisable within eighteen (18) months of the date of termination immediately become vested and exercisable. If in connection with a "change of control," we terminate executive's employment without "cause" or executive terminates for "good reason," we must pay the executive his base salary for a period of eighteen (18) months after the termination of his employment, and all of the executive's stock options immediately become vested and exercisable. The executive's exercisable stock options will remain exercisable for a period of eighteen (18) months after his termination other than for "cause"; such exercise may be made on a cashless basis if made within 90 days of the date of termination.

The employment agreement also includes certain restrictive covenants that limit the executive's ability to compete with etrials and our etrials subsidiary or to divulge certain confidential information concerning etrials and our etrials subsidiary.

# **Employment Agreements**

John K. Cline

We entered into an employment agreement dated August 22, 2005, and effective February 9, 2006 with John K. Cline, who was the president and chief executive officer of both etrials and our etrials subsidiary until Mr. Jennings was appointed to those positions in May 2007, at which time Mr. Cline terminated his employment agreement. Mr. Cline's employment agreement had an initial term of two (2) years, and was automatically renewable for additional consecutive one (1) year terms, subject to notice of non-renewal Mr. Cline's employment agreement provided that Mr. Cline would receive a minimum base salary of \$250,000, and options to purchase 500,000 shares of our common stock. Such options, which were granted on June 13, 2006, vested quarterly in arrears over a four year period and have an exercise price of \$5.71 per share, which exceeded the fair market value of \$4.45 of our common stock on the date of grant. In addition, Mr. Cline's employment agreement provides that Mr. Cline is entitled to receive an annual bonus of up to one hundred percent of his base salary on terms and conditions determined by the compensation committee of our board of directors, and to participate in all present and future employee benefit, retirement and compensation plans of etrials and our etrials subsidiary consistent with his position as chief executive officer and president of each company.

Pursuant to the terms of his employment agreement and an agreement entered into in June 2007, Mr. Cline's employment with the Company terminated on June 30, 2007, the Company is continuing to pay Mr. Cline his base salary and Mr. Cline will continue to participate in the Company's employee benefit plans until June 30, 2008, the Company paid Mr. Cline approximately \$48 thousand for unused vacation time, the Company will pay Mr. Cline 50% of the 2007 bonus he would have earned had he remained employed by the Company through the end of 2007, but only if his bonus targets are met and the bonus is approved by the Company's board of directors. When Mr. Cline's employment terminated a total of 621,372 options held by Mr. Cline were vested, including all options that had been scheduled to vest on or before May 18, 2008 and options whose vesting accelerated because of his termination. Until August 17, 2007, Mr. Cline had the right to exercise his options on a cashless basis. On August 17, 2007, Mr. Cline exercised 146,418 options on a cashless basis, which resulted in the issuance of 85,179 shares to Mr. Cline. Following that cashless exercise, Mr. Cline owed options to purchase 474, 954 shares at October 1, 2007. When Mr. Cline's employment terminated, the Company also entered into a consulting agreement with Mr. Cline pursuant to which the Company is paying Mr. Cline a total of \$50,000 for six months to facilitate the transition for the Company's new principal executive officer. Mr. Cline has remained a member of the Company's Board of Directors, but has not been compensated for his service as a director. See discussion elsewhere about the possible resignation of Mr. Cline from our Board of Directors and proposed changes to his options if he resigns.

James W. Clark, Jr.

We entered into an employment agreement dated August 22, 2005, and effective February 9, 2006, with James W. Clark, Jr., the chief financial officer, secretary and treasurer of etrials and the chief financial officer, secretary and treasurer of our etrials subsidiary. The agreement has an initial term of two (2) years, which initial term is automatically renewable for additional consecutive one (1) year terms, unless timely notice of non-renewal is given by either etrials or Mr. Clark. Mr. Clark's employment agreement provides that Mr. Clark will receive a minimum base salary of \$200,000 and options to purchase 350,000 shares of our common stock. Such options, which were granted on June 13, 2006, vest quarterly in arrears over a four year period and have an exercise price of \$5.71 per share, which exceeded the fair market value of \$4.45 of our common stock on the date of grant. In addition, Mr. Clark's employment agreement provides that Mr. Clark is entitled to receive an annual bonus of up to one hundred percent of his base salary on terms and conditions determined by the compensation committee of our board of directors, and to participate in all present and future employee benefit, retirement and compensation plans of etrials and our etrials subsidiary consistent with his position as chief financial officer, secretary and treasurer of etrials and chief financial officer, secretary and treasurer of our etrials subsidiary.

Michael Harte

We entered into an employment agreement dated August 22, 2005, and effective February 9, 2006, with Michael Harte, the senior vice president of sales of etrials. The agreement has an initial term of two (2) years, which initial term is automatically renewable for

additional consecutive one (1) year terms, unless timely notice of non-renewal is given by either etrials or Mr. Harte. Mr. Harte's employment agreement provides that Mr. Harte will receive a minimum base salary of \$160,000. In addition, Mr. Harte's employment agreement provides that Mr. Harte is entitled to receive sales commission payments on terms and conditions determined by etrials' chief executive officer and approved by etrials' board of directors, and to participate in all present and future employee benefit, retirement and compensation plans of etrials consistent with his position as senior vice president of the company. On August 1, 2007 we also granted Mr. Harte options to purchase 14,210 shares of our common stock for an exercise price of \$4.29 per share, the fair market value of our common stock on the date of grant. The options vest annually in arrears over a four-year period.

Each of the three employment agreements for Messrs. Cline, Clark and Harte further provides that, in the event of the termination of the executive's employment (including termination as a result of non-renewal), we will pay the executive his base salary and annual bonus through the date of termination if he is terminated by us for "cause" (as defined) or if he terminates his employment without "good reason" (as defined). If the termination is without "cause" or for "good reason", we must (i) pay the executive his base salary for a period of twelve (12) months after the termination of his employment, and (ii) any stock options that would have vested and become exercisable within one year of the date of termination immediately become vested and exercisable. If we terminate the executive's employment in connection with a "change in control" (as defined), we must pay the executive his base salary for a period of eighteen months after the termination of his employment, and all of the executive's stock options immediately become vested and exercisable. The executive's exercisable stock options will remain exercisable for a one year period after his termination other than for "cause"; such exercise may be made on a cashless basis if made within 90 days of the date of termination.

Each of the three employment agreements also includes certain restrictive covenants that limit the executive's ability to compete with etrials and our etrials subsidiary etrials or to divulge certain confidential information concerning etrials and our etrials subsidiary (or, in the case of Mr. Harte, only our etrials subsidiary in each instance).

The foregoing is only a summary. Each of these employment agreements are filed as exhibits to our filings with the Securities and Exchange Commission and investors who desire to understand all the provisions of these agreements (including the definitions of defined terms) should read these agreements in their entirety. The exhibit index to this report refers to the report in which these employment agreements are filed as exhibits.

# CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Our Policies. It is our policy that all employees must avoid any activity that is or has the appearance of being hostile, adverse or competitive with the Company, or that interferes with the proper performance of their duties, responsibilities or loyalty to etrials. These policies are included in our Conflict of Interest Policy, which covers our directors, executive officers and other employees. Each director and executive officer is instructed to always inform our Board when confronted with any situation that may be perceived as a conflict of interest, even if the person does not believe that the situation would violate our Conflict of Interest Policy. If in a particular circumstance the Board concludes that there is or may be a perceived conflict of interest, the Board will instruct our attorneys to work with our management to determine if there is a conflict of interest. Any waivers to these conflict rules with regard to a director or executive officer require the prior approval of the Board or the Audit Committee.

NASDAQ rules. NASDAQ rules defining "independent" director status also govern conflict of interest situations. As discussed above, each of our directors other than John Cline, Peter Coker and Don Russell qualifies as "independent" in accordance with the NASDAQ rules. The NASDAQ rules include a series of objective tests that would not allow a director to be considered independent if the director has or has had certain employment, business or family relationships with the company. The NASDAQ independence definition also includes a requirement that the Board review the relations between each independent director and the company on a subjective basis. In accordance with that review, the Board has made a subjective determination as to each independent director that no relationships exist that, in the opinion of the Board, would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. In making these determinations, the directors reviewed and discussed information provided by the directors and etrials with regard to each director's business and personal activities as they may relate to the Company and our management. As discussed above, the proposed changes in the composition of our Board of Directors are designed to ensure that after the changes are made a majority of the members of our Board of Directors will continue to be "independent" as required by NASDAQ rules.

SEC Rules. In addition to our policies and NASDAQ policies and rules described above, the SEC has specific disclosure requirements covering certain types of transactions involving the Company and a director or executive officer or persons and entities affiliated with them.

# etrials Related Party Transactions

Stock Issuances to Related Parties.

The discussion and tables below disclose all stock and warrant issuances to named executive officers, directors and beneficial holders of 5% or more of our outstanding capital stock for the period beginning January 1, 2005 and ending December 31, 2006, including issuances by our etrials, Inc. subsidiary. The issuances in the table below do not include compensatory stock options issued to officers and directors for services in their capacities as officers and directors.

Stockholder Name	Number of Shares Acquired <sup>(1)</sup>	Number of Warrants Acquired <sup>(1)</sup>
Newlight Associates II Funds(2)	103,372	47,957
E-ZAD Partnership Limited(3)	49,076	28,123
Infologix (BVI) Limited(4)	24,538	14,062
Fred F. Nazem <sup>(5)</sup>	62,878	36,033

- (1) These figures are reported on a post-merger basis and reflect the shares of our common stock and warrants to purchase shares of our common stock issued to holders of our etrials subsidiary's capital stock in our merger.
- Newlight Associates II, LP, Newlight Associates II (BVI), Ltd. and Newlight Associates II-E, LLC, are related venture capital funds that we refer to as the "Newlight Associates II funds." Robert Brill, a member of etrials' board of directors, is also the managing general partner of the Newlight Associates II funds. In 2003, the Newlight Associates II funds purchased shares of the Series A Convertible Preferred Stock of our etrials subsidiary and, in connection with this investment; the Newlight Associates II funds acquired warrants to purchase shares of our common stock. In connection with our merger and in order to induce the Newlight Associates II funds to exercise its remaining 490,756 warrants to purchase shares of the common stock of our etrials subsidiary prior to the closing of the merger, our etrials subsidiary agreed to allocate an additional \$675,971 of merger consideration to the Newlight Associates II funds, which was satisfied with 103,372 shares of our common stock and 47,957 warrants to purchase shares of our common stock. The values of our shares and warrants were determined based on the average reported last sales price of our shares and warrants for the ten trading days ending three days prior to the closing of our merger. The Newlight Associates II funds exercised the warrants in our etrials subsidiary in February 2006, utilizing a cashless exercise provision in the warrants.
- In connection with a 2003 investment in our etrials subsidiary's Series A Convertible Preferred Stock, our etrials subsidiary issued common stock purchase warrants to E-ZAD Partnership Limited. In order to induce E-ZAD Partnership Limited to exercise the warrants prior to the closing of the merger, our etrials subsidiary agreed to allocate an additional \$337,985 of merger consideration to E-ZAD Partnership Limited, which was satisfied with 51,686 shares of our common stock and 23,978 warrants to purchase shares of our common stock. The values of our shares and warrants were determined based on the average reported last sales price of our shares and warrants for the ten trading days ending three days prior to the closing of our merger. E-ZAD Partnership Limited exercised a portion of these warrants in August 2005, acquiring 47,156 shares of our common stock for aggregate consideration of \$2,000, and it exercised its remaining 245,378 warrants to purchase shares of the common stock of our etrials subsidiary in February 2006, utilizing a cashless exercise procedure in the warrants.
- (4) In connection with a 2003 investment in our etrials subsidiary's Series A Convertible Preferred Stock, our etrials subsidiary issued common stock purchase warrants to Infologix (BVI) Limited. Infologix (BVI) Limited exercised 23,578 warrants to purchase shares of our common stock in December 2005 for aggregate consideration of \$1,000.
- Fred F. Nazem, a former member of the board of directors of our etrials subsidiary, exercised an aggregate of 60,419 options to purchase shares of our common stock in December 2005 for aggregate consideration of \$139,622; these options had been granted to him in connection with his service on our etrials subsidiary's board of directors and for the provision of additional services to our etrials subsidiary. In addition, in order to induce Mr. Nazem to exercise certain warrants to purchase shares of our etrials subsidiary's common held by him prior to the closing of the merger, the board of directors of our etrials subsidiary agreed to allocate an additional \$16,044 of merger consideration to Mr. Nazem, which was satisfied with 2,453 shares of our common stock and 1,139 warrants to purchase shares of our common stock. The values of our shares and warrants were determined based on the average reported last sales price of our shares and warrants for the ten trading days ending three days prior to the closing of our merger.

# Additional Related Party Transactions of our etrials Subsidiary

Peter Coker. Mr. Coker is a member of etrials' board of directors. From January 2000 until December 2003, Mr. Coker was the Managing Partner of Tryon Capital Partners, and since January 2004 Mr. Coker has been the Managing Director of Tryon Capital Ventures. BIP, a partnership of which Mr. Coker is a partner, made a series of loans to our etrials subsidiary secured by the account receivables of our etrials subsidiary. These loans began in 2001. These loans were repaid as and when our etrials subsidiary collected its account receivables. Interest for these loans averaged approximately 36% per annum. At December, 31, 2004 \$727,990 in principal was outstanding and \$24,556 of interest remained unpaid. During 2005, our etrials subsidiary paid all principal and interest and no amounts of principal or interest are currently outstanding.

MiniDoc AB. MiniDoc, AB (MiniDoc) is the beneficial holder of more than 5% of the shares of etrials, and Hans Lindroth, a member of etrials' board of directors, is also a member of MiniDoc's board of directors. Infologix (BVI), Limited, also the beneficial owner of more than 5% of the shares of etrials, also owns approximately 39% of MiniDoc, and Hans Lindroth, a member of the etrials Board of Directors, owns approximately 0.35% of MiniDoc. On August 10, 2005, MiniDoc and our etrials subsidiary entered into an exclusive license agreement granting exclusive rights from MiniDoc to our etrials subsidiary for the MiniDoc Diary Software and the intellectual property rights underlying the MiniDoc Diary Software which were used by our etrials subsidiary pursuant to an oral agreement prior to the execution of this exclusive license agreement. We refer to this as the "licensed intellectual property." Under the terms of the license agreement, MiniDoc retained a right to make, use and sell the licensed intellectual property, without any right to transfer or sublicense it to others. Our etrials subsidiary has the sole right to enforce the licensed intellectual property rights as well as the right to sue for past infringement and damages. The term of the MiniDoc license extends from August 10, 2005 until the last expiration date of the MiniDoc patents which our etrials subsidiary licenses pursuant to the agreement, unless terminated earlier by the mutual consent of both parties.

In consideration of the grant of rights in the license agreement, our etrials subsidiary assumed all MiniDoc liability related to alleged past infringement of PHT Corporation's U.S. Patent No. 6,095,985 and as a part of the confidential settlement agreement by and between our etrials subsidiary and PHT Corporation, our etrials subsidiary negotiated a release of any and all claims against MiniDoc related to such alleged infringement of the '985 patent. The alleged MiniDoc liability under the '985 patent did not relate to the MiniDoc diary software or intellectual property but to a later diary technology developed and used by Arracel Corporation (which later merged with our etrials subsidiary) and used by Arracel Limited (now our etrials subsidiary's wholly-owned subsidiary, etrials Worldwide Limited) during the period that these companies were wholly-owned subsidiaries of MiniDoc, AB, and our etrials subsidiary assumed this liability as a part of its 2003 merger with the Arracel Corporation. This later diary technology, now known as the etrials electronic patent diary (EPD) was the subject of the PHT patent infringement action.

Our etrials subsidiary entered into this agreement as a defensive measure to protect itself from any future patent infringement actions in either the United States or Europe for the use of the MiniDoc diary technology, from which it generated revenues from 1995 through 2004. In addition, the rights our etrials subsidiary derived from the MiniDoc license agreement enable our etrials subsidiary to sue others for infringement of the MiniDoc patents, which could be of strategic importance were other diary technology patent holders to make patent infringement claims against our etrials subsidiary in the future.

The terms of the MiniDoc license agreement also provide that if our etrials subsidiary initiates a suit for infringement of the licensed intellectual property, our etrials subsidiary will pay MiniDoc 10% of any net amount of damages or settlement recovered by etrials. If our etrials subsidiary sublicenses the licensed intellectual property, MiniDoc will receive 10% of any net revenue received by our etrials subsidiary. Finally, in the event that MiniDoc sells all or substantially all of its assets or is sold to a third party, our etrials subsidiary has the right to acquire all rights to the licensed intellectual property for the price of \$1.00.

#### **Pre-merger Related Party Transactions**

CEA Founding Shareholders. Prior to our IPO, we issued 750,000 shares of our common stock to CEA Group, LLC, Donald Russell, Robert Moreyra, Harold Ewen and Brad Gordon (who we refer to below as "Founders") for \$25,000 in cash, at an average purchase price of approximately \$0.033 per share. Subsequent to the issuance, our board of directors authorized a 1.1666666-to-one forward stock split of our common stock, effectively lowering the purchase price to \$0.029 per share. The following share numbers have been adjusted to reflect this stock split: (i) 437,500 to CEA Group, LLC which was a 10% shareholder at that time; (ii) 175,000 to Donald Russell, who was our Vice Chairman at that time; (iii) 131,250 to Robert Moreyra, who was our Executive Vice President and a Director at that time; (iv) 87,500 to Harold Ewen, who was a special advisor to us at that time; and (v) 43,750 to Brad Gordon, who was our Chief Financial Officer and a Director at that time.

Pursuant to an escrow agreement among us, the Founders and Continental Stock Transfer & Trust Company, all of the Founders' shares were placed in escrow, with Continental acting as escrow agent, pursuant to an escrow agreement, until the earliest of: February 12, 2007; our liquidation; or the consummation of a liquidation, merger, stock exchange or other similar transaction which results in all of our stockholders having the right to exchange their shares of common stock for cash, securities or other property subsequent to our consummating the business combination with a target business

Effective February 12, 2007, 708,750 of these escrowed shares were released from escrow as follows: (i) 223,125 to CEA Group, LLC; (ii) 137,250 to Robert Moreyra; (iii) 141,750 to Donald Russell; (iv) 106,313 to Robert Moreyra; (v) 70,875 to Harold Ewen; and (vi) 35,437 to Brad Gordon. 166,250 of the Founder Shares remain in escrow for the benefit of the following: (i) 83,125 for CEA Group, LLC; (ii) 33,250 for Donald Russell; (ii) 24,937 for Robert Moreyra; (iv) 16,625 for Harold Ewen; and (v) 8,313 for Brad Gordon.

During the escrow period, these shares cannot be sold, but the Founders retain all other rights as stockholders, including, without limitation, the right to vote their shares of common stock and the right to receive cash dividends, if declared. If dividends are declared and payable in shares of common stock, such dividends will also be placed in escrow. In connection with our merger, certain of our Founders agreed that 166,250 of their shares held in escrow would not be released unless and until our common stock trades at \$7.00 or more for a specified period of time prior to February 19, 2008.

We also entered into a registration rights agreement with the Founders pursuant to which the holders of the majority of the Founders' shares will be entitled to make up to two demands that we register these shares. The holders of the majority of these shares may elect to exercise these registration rights at any time after the date on which these shares of common stock are released from escrow. In addition, these stockholders were granted certain "piggy-back" registration rights on registration statements filed subsequent to the date on which these shares of common stock are released from escrow. We will bear the expenses incurred in connection with the filing of any such registration statements.

Prior to our merger, CEA Group, LLC, one of our Founders and an affiliate of J. Patrick Michaels, Jr., who was our chief executive officer and a member of our board of directors from October 2003 until our merger in February 2006, made available to us a small amount of office space and certain office and secretarial services, as we may require from time to time. We paid CEA Group \$7,500 per month for these services.

Prior to our merger, we reimbursed our officers and directors for any reasonable out-of-pocket business expenses incurred by them in connection with certain activities on our behalf such as identifying and investigating possible target businesses and business combinations.

Other than the \$7,500 per-month administrative fee and reimbursable out-of-pocket expenses payable to our officers and directors, no compensation or fees of any kind, including finders and consulting fees, were paid to any of our Founders or to any of their respective affiliates for services rendered to us prior to or with respect to the business combination.

J. Patrick Michaels, Jr., our former chairman of the board and former chief executive officer, and Robert Moreyra, a former member of our board of directors, our former executive vice president and a current member of our etrials subsidiary's board of directors, each agreed that, if we liquidated prior to the consummation of a business combination, they would be personally liable to pay debts and obligations to vendors or other entities that were owed money by us for services rendered or products sold to us in excess of the net proceeds of our initial offering not held in a trust account. Our merger relieved these persons of their obligations.

# "Independent" Directors.

Each of our directors other than John Cline, Peter Coker and Donald Russell qualifies as "independent" in accordance with the published listing requirements of NASDAQ. The NASDAQ independence definition includes a series of objective tests, such as that the director is not an employee of the company and has not engaged in various types of business dealings with the company. In addition, as further required by NASDAQ rules, the Board has made a subjective determination as to each independent director that no relationships exist which, in the opinion of the Board, would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. In making these determinations, the directors reviewed and discussed information provided by the directors and the company with regard to each director's business and personal activities as they may relate to the Company and our management.

In addition, as required by NASDAQ rules, the members of the Audit Committee each qualify as "independent" under special standards established by the U.S. Securities and Exchange Commission ("SEC") for members of audit committees.

#### COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

All members of our Compensation Committee during 2006 were independent directors other than Peter Coker, and none of them were our employees or former employees. During 2006, none of our executive officers served on the compensation committee (or equivalent), or the board of directors, of another entity whose executive officer(s) served on our Compensation Committee or board of directors.

#### ADDITIONAL MEETING INFORMATION

#### Meeting Proposals.

There are no other matters that the Board intends to present, or has reason to believe others will present, at the annual meeting. If other matters are properly presented for voting at the annual meeting, the persons named as proxies will vote in accordance with their best judgment on such matters.

#### **Proxy Solicitation.**

We will bear the expense of soliciting proxies, and we have retained Morrow & Co. to solicit proxies for a fee of \$6,000, plus a reasonable amount to cover expenses. Certain of our directors, officers and other employees, without additional compensation, may also solicit proxies personally or in writing, by telephone, e-mail or otherwise. We are required to request that brokers and nominees who hold stock in their names furnish our proxy material to the beneficial owners of the stock, and we must reimburse such brokers and nominees for the expenses of doing so in accordance with certain statutory fee schedules. We currently estimate that this reimbursement will cost us more than \$10,000. The actual amount will depend on variables such as the number of proxy materials. We will tabulate stockholder votes for the 2007 annual meeting without the services of an independent inspector of elections.

## **OTHER MATTERS**

Section 16(a) Beneficial Ownership Reporting Compliance.

Section 16(a) of the Securities Exchange Act of 1934, as amended ("Exchange Act"), requires our directors and executive officers, among others, to file with the SEC and NASDAQ an initial report of ownership of our stock on Form 3 and reports of changes in ownership on Form 4 or Form 5. Persons subject to Section 16 are required by SEC regulations to furnish us with copies of all Section 16(a) forms that they file. Under SEC rules, certain forms of indirect ownership and ownership of company stock by certain family members are covered by these reporting requirements. As a matter of practice, our administrative staff assists our executive officers and directors in preparing initial ownership reports and reporting ownership changes, and typically files these reports on their behalf.

Based solely on a review of the copies of such forms in our possession, and on written representations from certain reporting persons, we believe that during fiscal 2006 all of our executive officers and directors filed the required reports on a timely basis under Section 16(a) other than as follows:

Our officers, Richard Piazza, Robert Sammis and Michael Harte, and former officer Mark Jewett, each filed a Report on Form 4 on August 23, 2006 reporting option grants on August 1, 2006. A former officer, Mark Jewett, filed a report on Form 4 on May 19, 2006 reporting exercise of warrants on May 16, 2006. A former officer, David Levin, filed a Report on Form 3 on April 27, 2007 after becoming an officer and being granted options on October 9, 2006.

#### 2008 Stockholder Proposals or Nominations.

From time to time, our stockholders submit proposals that they believe should be voted on at the annual meeting or recommend persons who they believe should be nominated for election to the Board. Pursuant to Rule 14a-8 under the Exchange Act, some stockholder proposals may be eligible for inclusion in our 2007 proxy statement. Any such stockholder proposals must be submitted, along with proof of ownership of our stock in accordance with Rule 14a-8(b)(2), to our principal executive offices, in care of our Corporate Secretary, via e-mail at <a href="mailto:james.clark@etrials.com">james.clark@etrials.com</a>, or by mail to 4000 Aerial Center Parkway, Morrisville, North Carolina 27560. Failure to deliver a proposal by one of these means may result in it not being deemed timely received.

SEC Rule 14a-8 (e) (2) allows us to exclude from our proxy materials all submissions not received earlier than 120 days before the anniversary of the date we send proxy materials to stockholders for the 2007 Annual Meeting. Because our proxy materials for our 2007 Annual Meeting of Stockholders are being mailed to stockholders on October 15, 2007, the anniversary of that 120th date is June 17, 2008.

If the date of the 2008 Annual Meeting of Stockholders is more than 30 days earlier than the anniversary of our 2007 Annual Meeting or is more than 30 days after the anniversary of the 2007 Annual Meeting (other than as a result of adjournment), SEC Rule 14a-8(e) (2) allows us to exclude stockholders' proposals that are not received by us a reasonable time before we begin to print and send our proxy statement to our stockholders for our 2008 Annual Meeting of Stockholders.

Currently, we expect to hold the 2008 Annual Meeting in June of 2008 and to print and send the proxy statement for our 2008 Annual Meeting on or before April 30, 2008. Therefore, SEC Rule 14a-8(e) (2) would allow us to exclude stockholders' proposals received by us less than a reasonable time before April 30, 2008.

Therefore, we plan to exclude from the proxy materials any stockholders must submit any such proposal no later than the close of business on the later of the 60 <sup>th</sup> day prior to the 2008 annual meeting or the 10 <sup>th</sup> day following the day on which the public announcement of the date of such meeting is first made. Proposals which are received after such date will be excluded from our proxy materials.

We strongly encourage any stockholder interested in submitting a proposal to contact our Corporate Secretary in advance of this deadline to discuss the proposal, and stockholders may want to consult knowledgeable counsel with regard to the detailed requirements of applicable securities laws. Submitting a stockholder proposal does not guarantee that we will include it in our proxy statement. The Nominating Committee reviews all stockholder proposals and makes recommendations to the Board for action on such proposals.

For information about recommending individuals for consideration as nominees, see "The Board, Board Committees and Meetings, Nominating Committee." Under our Bylaws, if a stockholder intends to nominate a person as a candidate for election to the Board directly (rather than through our Nominating Committee), the stockholder may submit the nomination not less than 60 days or more than 90 days prior to the date of the 2008 annual meeting; provided that in the event that less than 70 days notice or prior public disclosure of the date of our 2008 annual meeting is given or made to stockholders, notice by the stockholder, to be timely, must be received no later than the close of business on the 10th day following the day on which such notice of the date of the 2008 annual meeting is mailed or such public disclosure is made, whichever first occurs. Stockholder submissions must be made by a registered stockholder on its behalf or on behalf of the beneficial owner of the shares and must include certain information specified in our Bylaws concerning the proposal or nominee, as the case may be, and information as to the stockholder's ownership of our stock.

We will not entertain any proposals or nominations at the 2008 annual meeting that do not meet these requirements.

If the stockholder does not also comply with the requirements of Rule 14a-4(c)(2) under the Exchange Act, we may exercise discretionary voting authority under proxies that we solicit to vote in accordance with our best judgment on any such stockholder proposal or nomination.

To make a submission or to request a copy of our Bylaws, stockholders should contact our Corporate Secretary via e-mail at <a href="mailto:james.clark@etrials.com">james.clark@etrials.com</a>, or by mail to 4000 Aerial Center Parkway, Morrisville, North Carolina 27560. Our Bylaws are also available on our website at <a href="https://www.etrials.com">www.etrials.com</a>, we strongly encourage stockholders to seek advice from knowledgeable counsel before submitting a proposal or a nomination.

#### Financial Statements.

Our financial statements for the year ended December 31, 2006 are included in our 2006 Annual Report to Stockholders, which we are sending to our stockholders at the same time as this proxy statement. If you have not received the annual report, please call our Investor Relations department at (919) 653-3400, and we will send a copy to you. Our annual report and this proxy statement are available on the Internet at www.etrials.com.

#### **COMMUNICATING WITH US**

From time to time, we receive inquiries from stockholders asking how they can communicate with us. The following communication options are available.

If you would like to *receive information* about us, you may use one of the following methods:

- 1. Our main Internet site, located at www.etrials.com, contains product and marketing information as well as job listings. Our Investor Relations site, located at www.etrials.com contains press releases, earnings releases, financial information and stock quotes, as well as corporate governance information and links to our SEC filings. This proxy statement and our 2006 Annual Report to Stockholders are both available on the Internet at www.etrials.com.
- 2. To have information such as our latest Form 10-QSB or annual report mailed to you, contact James Clark by e-mail at james.clark@etrials.com or call (919) 653-3400 and ask for our Investor Relations Department.

If you would like to communicate with our Board of Directors, please see the procedures described in "Communications from Stockholders to the Board" under the heading "The Board, Board Committees and Meetings."

#### STOCKHOLDERS SHARING THE SAME LAST NAME AND ADDRESS

In accordance with notices that we sent to certain stockholders, we are sending only one copy of our annual report and proxy statement to stockholders who share the same last name and address, unless they have notified us that they want to continue receiving multiple copies. This practice, known as "householding," is designed to reduce duplicate mailings and save significant printing and postage costs as well as natural resources.

If you received a householded mailing this year and you would like to have additional copies of our annual report and/or proxy statement mailed to you, or you would like to opt out of this practice for future mailings, please submit your request to our Corporate Secretary via e-mail at james.clark@etrials.com or by mail to 4000 Aerial Center Parkway, Morrisville, North Carolina 27560, or call our Investor Relations department at (919) 653-3400. We will promptly send additional copies of the annual report and/or proxy statement upon receipt of such request. You may also contact us if you received multiple copies of the annual meeting materials and would prefer to receive a single copy in the future.

Unfortunately, householding for bank and brokerage accounts is limited to accounts within the same bank or brokerage firm. For example, if you and your spouse share the same last name and address, and you and your spouse each have two accounts containing etrials stock at two different brokerage firms, your household will receive two copies of our annual meeting materials—one from each brokerage firm.

By Order of the Board of Directors	
By: /s/ James W. Clark, Jr.	
Corporate Secretary	

Morrisville, North Carolina October 15, 2007

etrials is a registered trademarks of etrials Worldwide, Inc. or its subsidiaries in the United States and other countries.

\*Other names and brands may be claimed as the property of others.

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#### **EXHIBIT A**

Approved by Board of Directors on August 9, 2005

Approved by Shareholders on February 9, 2006

Name Change Amendment approved by Board of Directors on February 22, 2006

Section 3.1 First Amendment approved by Board of Directors on April 6, 2006

- Section 3.1 First Amendment approved by Shareholders on June 13, 2006.
- Section 3.1 Second Amendment approved by Board of Directors on May 18, 2007

Section 3.1 Second Amendment approval by Shareholders is pending

Code Section 409A Amendments approved by the Board of Directors on September 7, 2007.

# etrials Worldwide, Inc. (formerly CEA Acquisition Corporation)

#### 2005 Performance Equity Plan

#### 1. Purpose; Definitions.

- 1.1 <u>Purpose</u>. The purpose of the etrials Worldwide, Inc. 2005 Performance Equity Plan is to enable the Company to offer to its employees, officers, directors and consultants whose past, present and/or potential contributions to the Company and its Subsidiaries have been, are or will be important to the success of the Company, an opportunity to acquire a proprietary interest in the Company. The various types of long-term incentive awards that may be provided under the Plan will enable the Company to respond to changes in compensation practices, tax laws, accounting regulations and the size and diversity of its businesses.
  - 1.2 <u>Definitions</u>. For purposes of the Plan, the following terms will have the meanings set forth below:
- (a) "Agreement" means the agreement between the Company and the Holder, including any amendment thereto or such other document as may be determined by the Committee, setting forth the terms and conditions of an award under the Plan.
  - (b) "Board" means the Board of Directors of the Company.
  - (c) "Code" means the Internal Revenue Code of 1986, as amended from time to time.
- (d) "Committee" means the Compensation Committee of the Board or any other committee of the Board that the Board may designate to administer the Plan or any portion thereof. If no Committee is so designated, then all references in this Plan to "Committee" will mean the Board.
  - (e) "Common Stock" means the Common Stock of the Company, \$0.0001 par value per share.
- (f) "Company" means etrials Worldwide, Inc. (formerly CEA Acquisition Corporation), a corporation organized under the laws of the State of Delaware.

- (g) "Disability" means physical or mental impairment as determined under procedures established by the Committee for purposes of the Plan.
  - (h) "Effective Date" means the date set forth in Section 12.1, below.
- (i) "Fair Market Value", unless otherwise required by any applicable provision of the Code or any regulations issued thereunder, means, as of any given date: (i) if the Common Stock is listed on a national securities exchange or quoted on the Nasdaq National Market or Nasdaq SmallCap Market, the last sale price of the Common Stock in the principal trading market for the Common Stock on such date, as reported by the exchange or Nasdaq, as the case may be; (ii) if the Common Stock is not listed on a national securities exchange or quoted on the Nasdaq National Market or Nasdaq SmallCap Market, but is traded in the over-the-counter market, the closing bid price for the Common Stock on such date, as reported by the OTC Bulletin Board or the National Quotation Bureau, Incorporated or similar publisher of such quotations; and (iii) if the fair market value of the Common Stock cannot be determined pursuant to clause (i) or (ii) above, such price as the Committee determines in good faith.
  - (j) "Holder" means a person who has received an award under the Plan.
- (k) "Incentive Stock Option" means any Stock Option intended to be and designated as an "incentive stock option" within the meaning of Section 422 of the Code.
  - (1) "Nonqualified Stock Option" means any Stock Option that is not an Incentive Stock Option.
- (m) "Normal Retirement" means retirement from active employment with the Company or any Subsidiary on or after such age which may be designated by the Committee as "retirement age" for any particular Holder. If no age is designated, it will be 65.
- (n) "Other Stock-Based Award" means an award under Section 9, below, that is valued in whole or in part by reference to, or is otherwise based upon, Common Stock.
- (o) "Parent" means any present or future "parent corporation" of the Company, as such term is defined in Section 424(e) of the Code.
  - (p) "Plan" means the etrials Worldwide, Inc. 2005 Performance Equity Plan, as hereinafter amended from time to time.
- (q) "Repurchase Value" means the Fair Market Value in the event the award to be settled under Section 2.2(h) or repurchased under Section 10.2 is comprised of shares of Common Stock and means the difference between Fair Market Value and the Exercise Price (if lower than Fair Market Value) in the event the award is a Stock Option or Stock Appreciation Right; in each case, multiplied by the number of shares subject to the award.
- (r) "Restricted Stock" means Common Stock received under an award made pursuant to Section 7, below, that is subject to restrictions under said Section 7.

- (s) "SAR Value" means the excess of the Fair Market Value (on the exercise date) over the exercise price that the participant would have otherwise had to pay to exercise the related Stock Option, multiplied by the number of shares for which the Stock Appreciation Right is exercised.
- (t) "Stock Appreciation Right" means the right to receive from the Company, on surrender of all or part of the related Stock Option, without a cash payment to the Company, a number of shares of Common Stock equal to the SAR Value divided by the Fair Market Value (on the exercise date).
- (u) "Stock Option" or "Option" means any option to purchase shares of Common Stock which is granted pursuant to the Plan.
  - (v) "Stock Reload Option" means any option granted under Section 5.3 of the Plan.
- (w) "Subsidiary" means any present or future "subsidiary corporation" of the Company, as such term is defined in Section 424(f) of the Code.
  - (x) "Vest" means to become exercisable or to otherwise obtain ownership rights in an award.

#### 2. Administration.

- 2.1 <u>Committee Membership</u>. The Plan will be administered by the Board or a Committee. Committee members will serve for such term as the Board may in each case determine, and are subject to removal at any time by the Board. The Committee members, to the extent possible and deemed to be appropriate by the Board, will be "non-employee directors" as defined in Rule 16b-3 promulgated under the Securities Exchange Act of 1934, as amended ("Exchange Act"), and "outside directors" within the meaning of Section 162(m) of the Code.
- 2.2 <u>Powers of Committee</u>. The Committee has full authority to award, pursuant to the terms of the Plan: (i) Stock Options, (ii) Stock Appreciation Rights, (iii) Restricted Stock, (iv) Stock Reload Options and/or (v) Other Stock-Based Awards. For purposes of illustration and not of limitation, the Committee has the authority (subject to the express provisions of this Plan):
- (a) to select the officers, employees, directors and consultants of the Company or any Subsidiary to whom Stock Options, Stock Appreciation Rights, Restricted Stock, Deferred Stock, Reload Stock Options and/or Other Stock-Based Awards may from time to time be awarded hereunder.
- (b) to determine the terms and conditions, not inconsistent with the terms of the Plan, of any award granted hereunder (including, but not limited to, number of shares, share exercise price or types of consideration paid upon exercise of such options, such as other securities of the Company or other property, any restrictions or limitations, and any vesting, exchange, surrender, cancellation, acceleration, termination, exercise or forfeiture provisions, as the Committee may determine);

- (c) to determine any specified performance goals or such other factors or criteria which need to be attained for the vesting of an award granted hereunder;
- (d) to determine the terms and conditions under which awards granted hereunder are to operate on a tandem basis and/or in conjunction with or apart from other equity awarded under this Plan and cash and non-cash awards made by the Company or any Subsidiary outside of this Plan;
- (e) to substitute (i) new Stock Options for previously granted Stock Options, which previously granted Stock Options have higher option exercise prices and/or contain other less favorable terms, and (ii) new awards of any other type for previously granted awards of the same type, which previously granted awards are upon less favorable terms; and
- (f) to make payments and distributions with respect to awards (*i.e.*, to "settle" awards) through cash payments in an amount equal to the Repurchase Value.

Notwithstanding anything contained herein to the contrary, the Committee shall not grant to any one Holder in any one calendar year awards for more than 500,000 shares in the aggregate.

# 2.3 <u>Interpretation of Plan.</u>

- (a) <u>Committee Authority</u>. Subject to Section 11, below, the Committee has the authority to adopt, alter and repeal such administrative rules, guidelines and practices governing the Plan as it from time to time deems advisable to interpret the terms and provisions of the Plan and any award issued under the Plan (and to determine the form and substance of all Agreements relating thereto), and to otherwise supervise the administration of the Plan. Subject to Section 11, below, all decisions made by the Committee pursuant to the provisions of the Plan will be made in the Committee's sole discretion and will be final and binding upon all persons, including the Company, its Subsidiaries and Holders.
- (b) <u>Incentive Stock Options</u>. Anything in the Plan to the contrary notwithstanding, no term or provision of the Plan relating to Incentive Stock Options (including but not limited to Stock Reload Options or Stock Appreciation rights granted in conjunction with an Incentive Stock Option) or any Agreement providing for Incentive Stock Options will be interpreted, amended or altered, nor will any discretion or authority granted under the Plan be so exercised, so as to disqualify the Plan under Section 422 of the Code or, without the consent of the Holder(s) affected, to disqualify any Incentive Stock Option under such Section 422.

# 3. Stock Subject to Plan.

3.1 Number of Shares. The total number of shares of Common Stock reserved and available for issuance under the Plan is 3,500,000 shares. Shares of Common Stock under the Plan may consist, in whole or in part, of authorized and unissued shares or treasury shares. If any shares of Common Stock that have been granted pursuant to a Stock Option cease to be subject to a Stock Option, or if any shares of Common Stock that are subject to any Stock Appreciation Right, Restricted Stock award, Reload Stock Option or Other Stock-Based Award granted hereunder are forfeited or any such award otherwise terminates without a payment being made to the Holder in the form of Common Stock, such shares will again be available for distribution in connection with future grants and awards under the Plan. If a Holder pays the exercise price of a Stock Option by surrendering any previously owned shares and/or arranges to have the appropriate number of shares otherwise issuable upon exercise withheld to cover the withholding tax liability associated with the Stock Option exercise, then the number of shares available under the Plan will be increased by the lesser of (i) the number of such surrendered shares and shares used to pay taxes; and (ii) the number of shares purchased under such Stock Option.

3.2 Adjustment Upon Changes in Capitalization, Etc. In the event of any merger, reorganization, consolidation, common stock dividend payable on shares of Common Stock, Common Stock split or reverse split, combination or exchange of shares of Common Stock, or other extraordinary or unusual event which results in a change in the shares of Common Stock of the Company as a whole, the Committee will determine, in its sole discretion, whether such change equitably requires an adjustment in the terms of any award (including number of shares subject to the award and the exercise price) or the aggregate number of shares reserved for issuance under the Plan. Any such adjustments will be made by the Committee, whose determination will be final, binding and conclusive.

# 4. Eligibility.

Awards may be made or granted to employees, officers, directors and consultants who are deemed to have rendered or to be able to render significant services to the Company or its Subsidiaries and who are deemed to have contributed or to have the potential to contribute to the success of the Company. No Incentive Stock Option will be granted to any person who is not an employee of the Company or a Subsidiary at the time of grant. Notwithstanding the foregoing, an award may be made or granted to a person in connection with his hiring or retention, or at any time on or after the date he reaches an agreement (oral or written) with the Company with respect to such hiring or retention, even though it may be prior to the date the person first performs services for the Company or its Subsidiaries; *provided, however*, that no portion of any such award will vest prior to the date the person first performs such services.

#### 5. Stock Options.

5.1 <u>Grant and Exercise</u>. Stock Options granted under the Plan may be of two types: (i) Incentive Stock Options and (ii) Nonqualified Stock Options. Any Stock Option granted under the Plan will contain such terms, not inconsistent with this Plan, or with respect to Incentive Stock Options, not inconsistent with the Plan and the Code, as the Committee may from time to time approve. The Committee has the authority to grant Incentive Stock Options or Non-Qualified Stock Options, or both types of Stock Options which may be granted alone or in addition to other awards granted under the Plan. To the extent that any Stock Option intended to qualify as an Incentive Stock Option does not so qualify, it will constitute a separate Nonqualified Stock Option.

- 5.2 Terms and Conditions. Stock Options granted under the Plan are subject to the following terms and conditions:
- (a) Option Term. The term of each Stock Option will be fixed by the Committee; provided, however, that an Incentive Stock Option may be granted only within the ten-year period commencing from the Effective Date and may only be exercised within ten years of the date of grant (or five years in the case of an Incentive Stock Option granted to an optionee who, at the time of grant, owns Common Stock possessing more than 10% of the total combined voting power of all classes of voting stock of the Company ("10% Shareholder").
- (b) Exercise Price. The exercise price per share of Common Stock purchasable under a Stock Option will be determined by the Committee at the time of grant and may not be less than 100% of the Fair Market Value on the date of grant (or, if greater, the par value of a share of Common Stock); provided, however, that (i) the exercise price of an Incentive Stock Option granted to a 10% Shareholder will not be less than 110% of the Fair Market Value on the date of grant; and (ii) if the Stock Option is granted in connection with the recipient's hiring, retention, reaching an agreement (oral or written) with the Company with respect to such hiring or retention, promotion or similar event, the option exercise price may be not less than the Fair Market Value on the date on which the recipient is hired or retained, reached such agreement with respect to such hiring or retention, or is promoted (or similar event), if the grant of the Stock Option occurs not more than 120 days after the date of such hiring, retention, agreement, promotion or other event.
- (c) <u>Exercisability</u>. Stock Options are exercisable at such time or times and subject to such terms and conditions as are determined by the Committee and as set forth in Section 10, below. If the Committee provides, in its discretion, that any Stock Option is exercisable only in installments, i.e., that it vests over time, the Committee may waive such installment exercise provisions at any time at or after the time of grant in whole or in part, based upon such factors as the Committee determines.
- (d) Method of Exercise. Subject to whatever installment, exercise and waiting period provisions are applicable in a particular case, Stock Options may be exercised in whole or in part at any time during the term of the Option by giving written notice of exercise to the Company specifying the number of shares of Common Stock to be purchased. Such notice will be accompanied by payment in full of the purchase price, which will be in cash or, if provided in the Agreement, either in shares of Common Stock (including Restricted Stock and other contingent awards under this Plan) or partly in cash and partly in such Common Stock, or such other means which the Committee determines are consistent with the Plan's purpose and applicable law. Cash payments will be made by wire transfer, certified or bank check or personal check, in each case payable to the order of the Company; provided, however, that the Company will not be required to deliver certificates for shares of Common Stock with respect to which an Option is exercised until the Company has confirmed the receipt of good and available funds in payment of the purchase price thereof (except that, in the case of an exercise arrangement approved by the Committee and described in the last sentence of this paragraph, payment may be made as soon as practicable after the exercise). Payments in the form of Common Stock will be valued at the Fair Market Value on the date prior to the date of exercise. Such payments will be made by delivery of stock certificates in negotiable form that are effective to transfer good and valid title thereto to the Company, free of any liens or encumbrances. A Holder will have none of the rights of a shareholder with respect to the shares subject to the Option until such shares are transferred to the Holder upon the exercise of the Option. The Committee may permit a Holder to elect to pay the Exercise Price upon the exercise of a Stock Option by irrevocably authorizing a third party to sell shares of Common Stock (or a sufficient portion of the shares) acquired upon exercise of the Stock Option and remit to the Company a sufficient portion of the sale proceeds to pay the entire Exercise Price and any tax withholding resulting from such exercise.

- Transferability. Except as may be set forth in the next sentence of this Section or in the Agreement, no Stock Option is transferable by the Holder other than by will or by the laws of descent and distribution, and all Stock Options are exercisable, during the Holder's lifetime, only by the Holder (or, to the extent of legal incapacity or incompetency, the Holder's guardian or legal representative). Notwithstanding the foregoing, a Holder, with the approval of the Committee, may transfer a Nonqualified Stock Option (i) (A) by gift, for no consideration, or (B) pursuant to a domestic relations order, in either case, to or for the benefit of the Holder's "Immediate Family" (as defined below), or (ii) to an entity in which the Holder and/or members of Holder's Immediate Family own more than 50% of the voting interest, in exchange for an interest in that entity, subject to such limits as the Committee may establish, and the transferee will remain subject to all the terms and conditions applicable to the Stock Option prior to such transfer; provided, however, that a Nonqualified Stock Option issued with an exercise price that is below Fair Market Value on the date of grant may not be transferred other than pursuant to a domestic relations order (as defined in Section 414(p)(1)(B) of the Code). The term "Immediate Family" means any child, stepchild, grandchild, parent, stepparent, grandparent, spouse, former spouse, sibling, niece, nephew, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law or sister-in-law, including adoptive relationships, any person sharing the Holder's household (other than a tenant or employee), a trust in which these persons have more than 50% beneficial interest, and a foundation in which these persons (or the Holder) control the management of the assets.
- (f) Termination by Reason of Death. If a Holder's employment by the Company or a Subsidiary terminates by reason of death, any Stock Option held by such Holder, unless otherwise determined by the Committee and set forth in the Agreement, will thereupon automatically terminate, except that the portion of such Stock Option that has vested on the date of death may thereafter be exercised by the legal representative of the estate or by the legatee of the Holder under the will of the Holder, for a period of one year (or such other greater or lesser period as the Committee may specify in the Agreement) from the date of such death or until the expiration of the stated term of such Stock Option, whichever period is shorter.
- (g) Termination by Reason of Disability. If a Holder's employment by the Company or any Subsidiary terminates by reason of Disability, any Stock Option held by such Holder, unless otherwise determined by the Committee and set forth in the Agreement, will thereupon automatically terminate, except that the portion of such Stock Option that has vested on the date of termination may thereafter be exercised by the Holder for a period of one year (or such other greater or lesser period as the Committee may specify in the Agreement) from the date of such termination of employment or until the expiration of the stated term of such Stock Option, whichever period is shorter.

- (h) <u>Termination by Reason of Normal Retirement</u>. Subject to the provisions of Section 13.3, if such Holder's employment or retention by, or association with, the Company or any Subsidiary terminates due to Normal Retirement, then the portion of such Stock Option that has vested on the date of termination of employment may be exercised for the lesser of three years after termination of employment (or such other greater or lesser period as the Committee may specify in the Agreement) or the balance of such Stock Option's term.
- (i) Other Termination. Subject to the provisions of Section 13.3, if such Holder's employment or retention by, or association with, the Company or any Subsidiary terminates for any reason other than death, Disability or Normal Retirement, unless otherwise determined by the Committee and set forth in the Agreement, the Stock Option will thereupon automatically terminate, except that if the Holder's employment is terminated by the Company or a Subsidiary without cause, then the portion of such Stock Option that has vested on the date of termination of employment may be exercised for the lesser of three months after termination of employment (or such other greater or lesser period as the Committee may specify in the Agreement) or the balance of such Stock Option's term.
- (j) <u>Additional Incentive Stock Option Limitation</u>. In the case of an Incentive Stock Option, the aggregate Fair Market Value (on the date of grant of the Option) with respect to which Incentive Stock Options become exercisable for the first time by a Holder during any calendar year (under all such plans of the Company and its Parent and Subsidiaries) may not exceed \$100,000.
- (k) <u>Buyout and Settlement Provisions</u>. The Committee may at any time, in its sole discretion, offer to repurchase a Stock Option previously granted, based upon such terms and conditions as the Committee establishes and communicates to the Holder at the time that such offer is made.
- 5.3 Stock Reload Option. If a Holder tenders shares of Common Stock to pay the exercise price of a Stock Option ("Underlying Option") and/or arranges to have a portion of the shares otherwise issuable upon exercise withheld to pay the applicable withholding taxes, then the Holder may receive, at the discretion of the Committee, a new Stock Reload Option to purchase that number of shares of Common Stock equal to the number of shares tendered to pay the exercise price and the withholding taxes (but only if such tendered shares were held by the Holder for at least six months). Stock Reload Options may be any type of option permitted under the Code and will be granted subject to such terms, conditions, restrictions and limitations as may be determined by the Committee from time to time. Such Stock Reload Option will have an exercise price equal to the Fair Market Value as of the date of grant of the Stock Reload Option. Unless the Committee determines otherwise, a Stock Reload Option may be exercised commencing one year after it is granted and will expire on the date of expiration of the Underlying Option to which the Reload Option is related.

#### 6. Stock Appreciation Rights.

Grant and Exercise. The Committee may grant Stock Appreciation Rights to participants who have been or are being granted Stock Options under the Plan as a means of allowing such participants to exercise their Stock Options without the need to pay the exercise price in cash. In the case of a Nonqualified Stock Option, a Stock Appreciation Right may be granted either at or after the time of the grant of such Nonqualified Stock Option. In the case of an Incentive Stock Option, a Stock Appreciation Right may be granted only at the time of the grant of such Incentive Stock Option.

- 6.2 <u>Terms and Conditions</u>. Stock Appreciation Rights are subject to the following terms and conditions:
- (a) <u>Exercisability</u>. Stock Appreciation Rights are exercisable as determined by the Committee and set forth in the Agreement, subject to the limitations, if any, imposed by the Code with respect to related Incentive Stock Options.
- (b) <u>Termination</u>. A Stock Appreciation Right will terminate and will no longer be exercisable upon the termination or exercise of the related Stock Option.
- (c) <u>Method of Exercise</u>. Stock Appreciation Rights are exercisable upon such terms and conditions as may be determined by the Committee and set forth in the Agreement and by surrendering the applicable portion of the related Stock Option. Upon such exercise and surrender, the Holder will be entitled to receive a number of shares of Common Stock equal to the SAR Value divided by the Fair Market Value on the date the Stock Appreciation Right is exercised.
- (d) <u>Shares Affected Upon Plan</u>. The granting of a Stock Appreciation Right will not affect the number of shares of Common Stock available for awards under the Plan. The number of shares available for awards under the Plan will, however, be reduced by the number of shares of Common Stock acquirable upon exercise of the Stock Option to which such Stock Appreciation Right relates.

#### 7. Restricted Stock.

- 7.1 Grant. Shares of Restricted Stock may be awarded either alone or in addition to other awards granted under the Plan. The Committee determines the eligible persons to whom, and the time or times at which, grants of Restricted Stock will be awarded, the number of shares to be awarded, the price (if any) to be paid by the Holder, the time or times within which such awards are subject to forfeiture ("Restriction Period"), the vesting schedule and rights to acceleration thereof and all other terms and conditions of the awards.
  - 7.2 <u>Terms and Conditions</u>. Each Restricted Stock award is subject to the following terms and conditions:
- (a) <u>Certificates</u>. Restricted Stock, when issued, will be represented by a stock certificate or certificates registered in the name of the Holder to whom such Restricted Stock has been awarded. During the Restriction Period, certificates representing the Restricted Stock and any securities constituting Retained Distributions (as defined below) will bear a legend to the effect that ownership of the Restricted Stock (and such Retained Distributions) and the enjoyment of all rights appurtenant thereto are subject to the restrictions, terms and conditions provided in the Plan and the Agreement. Such certificates will be deposited by the Holder with the Company, together with stock powers or other instruments of assignment, each endorsed in blank, which will permit transfer to the Company of all or any portion of the Restricted Stock and any securities constituting Retained Distributions that are forfeited or that do not become vested in accordance with the Plan and the Agreement.

- Rights of Holder. Restricted Stock will constitute issued and outstanding shares of Common Stock for all corporate purposes. The Holder will have the right to vote such Restricted Stock, to receive and retain all regular cash dividends and other cash equivalent distributions as the Board may in its sole discretion designate, pay or distribute on such Restricted Stock and to exercise all other rights, powers and privileges of a holder of Common Stock with respect to such Restricted Stock, with the exceptions that (i) the Holder will not be entitled to delivery of the stock certificates representing such Restricted Stock until the Restriction Period has expired and unless all other vesting requirements with respect thereto has been fulfilled; (ii) the Company will retain custody of the stock certificate or certificates representing the Restricted Stock during the Restriction Period; (iii) other than regular cash dividends and other cash equivalent distributions as the Board may in its sole discretion designate, pay or distribute, the Company will retain custody of all distributions ("Retained Distributions") made or declared with respect to the Restricted Stock (and such Retained Distributions are subject to the same restrictions, terms and conditions as are applicable to the Restricted Stock) until such time, if ever, as the Restricted Stock with respect to which such Retained Distributions has been made, paid or declared has vested and with respect to which the Restriction Period has expired; (iv) a breach of any of the restrictions, terms or conditions contained in this Plan or the Agreement or otherwise established by the Committee with respect to any Restricted Stock or Retained Distributions will cause a forfeiture of such Restricted Stock and any Retained Distributions with respect thereto.
- (c) <u>Vesting: Forfeiture</u>. Upon the expiration of the Restriction Period with respect to each award of Restricted Stock and the satisfaction of any other applicable restrictions, terms and conditions (i) all or part of such Restricted Stock will become vested in accordance with the terms of the Agreement, subject to Section 10, below, and (ii) any Retained Distributions with respect to such Restricted Stock will become vested to the extent that the Restricted Stock related thereto has vested, subject to Section 10, below. Any such Restricted Stock and Retained Distributions that do not vest will be forfeited to the Company and the Holder will not thereafter have any rights with respect to such Restricted Stock and Retained Distributions that has been so forfeited.
- **8.** [Intentionally omitted]

#### 9. Other Stock-Based Awards.

Other Stock-Based Awards may be awarded, subject to limitations under applicable law, that are denominated or payable in, valued in whole or in part by reference to, or otherwise based on or related to, shares of Common Stock, as deemed by the Committee to be consistent with the purposes of the Plan, including, without limitation, purchase rights, shares of Common Stock awarded which are not subject to any restrictions or conditions, convertible or exchangeable debentures, or other rights convertible into shares of Common Stock and awards valued by reference to the value of securities of or the performance of specified Subsidiaries. Other Stock-Based Awards may be awarded either alone or in addition to or in tandem with any other awards under this Plan or any other plan of the Company. Each other Stock-Based Award is subject to such terms and conditions as may be determined by the Committee.

# 10. Accelerated Vesting and Exercisability.

- Non-Approved Transactions. If any "person" (as such term is used in Sections 13(d) and 14(d) of the Exchange Act of 1934, as amended ("Exchange Act")), is or becomes the "beneficial owner" (as referred in Rule 13d-3 under the Exchange Act), directly or indirectly, of securities of the Company representing 25% or more of the combined voting power of the Company's then outstanding securities in one or more transactions, and the Board does not authorize or otherwise approve such acquisition, then the vesting periods of any and all Stock Options and other awards granted and outstanding under the Plan will be accelerated and all such Stock Options and awards will immediately and entirely vest, and the respective holders thereof will have the immediate right to purchase and/or receive any and all Common Stock subject to such Stock Options and awards on the terms set forth in this Plan and the respective agreements respecting such Stock Options and awards.
- Approved Transactions. The Committee may, in the event of an acquisition of substantially all of the Company's assets or at least 50% of the combined voting power of the Company's then outstanding securities in one or more transactions (including by way of merger or reorganization) which has been approved by the Company's Board of Directors, (i) accelerate the vesting of any and all Stock Options and other awards granted and outstanding under the Plan, and (ii) require a Holder of any award granted under this Plan to relinquish such award to the Company upon the tender by the Company to Holder of cash in an amount equal to the Repurchase Value of such award.

#### 11. Amendment and Termination.

The Board may at any time, and from time to time, amend alter, suspend or discontinue any of the provisions of the Plan, but no amendment, alteration, suspension or discontinuance will be made that would impair the rights of a Holder under any Agreement theretofore entered into hereunder, without the Holder's consent.

#### 12. Term of Plan.

- 12.1 <u>Effective Date</u>. The Plan is effective as of the date of the closing of the merger of etrials Acquisition, Inc., the Company's wholly-owned subsidiary, with and into etrials Worldwide, Inc. ("etrials"), pursuant to the terms of the Merger Agreement and Plan of Merger among the Company, etrials and the other parties thereto dated as of August 22, 2005, as amended. In the event that the Plan is not approved by the Company's stockholders within one (1) year of such date, then the Plan shall remain in effect, but any Incentive Stock Options previously granted under the Plan shall remain outstanding as Nonqualified Stock Options pursuant to the provisions of Section 5.1.
- 12.2 <u>Termination Date</u>. Unless terminated by the Board, this Plan will continue to remain effective until such time as no further awards may be granted and all awards granted under the Plan are no longer outstanding. Notwithstanding the foregoing, grants of Incentive Stock Options may be made only during the ten year period following the Effective Date.

#### 13. General Provisions.

- Written Agreements. Each award granted under the Plan will be confirmed by, and is subject to the terms of, the Agreement executed by the Company and the Holder, or such other document as may be determined by the Committee, including any amendments thereto. The Committee may terminate any award made under the Plan if the Agreement relating thereto is not executed and returned to the Company within ten days after the Agreement has been delivered to the Holder for his or her execution.
- 13.2 <u>Unfunded Status of Plan</u>. The Plan is intended to constitute an "unfunded" plan for incentive and deferred compensation. With respect to any payments not yet made to a Holder by the Company, nothing contained herein will give any such Holder any rights that are greater than those of a general creditor of the Company.

#### 13.3 Employees.

- (a) Engaging in Competition With the Company; Solicitation of Customers and Employees; Disclosure of Confidential Information. If a Holder's employment with the Company or a Subsidiary is terminated for any reason whatsoever, and within one year after the date thereof such Holder either (i) accepts employment with any competitor of, or otherwise engages in competition with, the Company or any of its Subsidiaries, (ii) solicits any customers or employees of the Company or any of its Subsidiaries to do business with or render services to the Holder or any business with which the Holder becomes affiliated or to which the Holder renders services or (iii) uses or discloses to anyone outside the Company any confidential information or material of the Company or any of its Subsidiaries in violation of the Company's policies or any agreement between the Holder and the Company or any of its Subsidiaries, the Committee, in its sole discretion, may require such Holder to return to the Company the economic value of any award (profit) that was realized or obtained by such Holder at any time during the period beginning on the date that is six months prior to the date such Holder's employment with the Company is terminated.
- (b) <u>Termination for Cause</u>. The Committee may, if a Holder's employment with the Company or a Subsidiary is terminated for cause, annul any award granted under this Plan to such employee and, in such event, the Committee, in its sole discretion, may require such Holder to return to the Company the economic value of any award (profit) that was realized or obtained by such Holder at any time during the period beginning on that date that is six months prior to the date such Holder's employment with the Company is terminated.
- (c) <u>No Right of Employment</u>. Nothing contained in the Plan or in any award hereunder will be deemed to confer upon any Holder who is an employee of the Company or any Subsidiary any right to continued employment with the Company or any Subsidiary, nor will it interfere in any way with the right of the Company or any Subsidiary to terminate the employment of any Holder who is an employee at any time.

- 13.4 <u>Investment Representations; Company Policy</u>. The Committee may require each person acquiring shares of Common Stock pursuant to a Stock Option or other award under the Plan to represent to and agree with the Company in writing that the Holder is acquiring the shares for investment without a view to distribution thereof. Each person acquiring shares of Common Stock pursuant to a Stock Option or other award under the Plan will be required to abide by all policies of the Company in effect at the time of such acquisition and thereafter with respect to the ownership and trading of the Company's securities.
- 13.5 <u>Additional Incentive Arrangements</u>. Nothing contained in the Plan will prevent the Board from adopting such other or additional incentive arrangements as it may deem desirable, including, but not limited to, the granting of Stock Options and the awarding of Common Stock and cash otherwise than under the Plan; and such arrangements may be either generally applicable or applicable only in specific cases.
- 13.6 <u>Withholding Taxes</u>. Not later than the date as of which an amount must first be included in the gross income of the Holder for Federal income tax purposes with respect to any Stock Option or other award under the Plan, the Holder will pay to the Company, or make arrangements satisfactory to the Committee regarding the payment of, any Federal, state and local taxes of any kind required by law to be withheld or paid with respect to such amount. If permitted by the Committee, tax withholding or payment obligations may be settled with Common Stock, including Common Stock that is part of the award that gives rise to the withholding requirement. The obligations of the Company under the Plan will be conditioned upon such payment or arrangements and the Company or the Holder's employer (if not the Company) will, to the extent permitted by law, have the right to deduct any such taxes from any payment of any kind otherwise due to the Holder from the Company or any Subsidiary.
- 13.7 <u>Governing Law.</u> The Plan and all awards made and actions taken thereunder will be governed by and construed in accordance with the laws of the State of Delaware (without regard to choice of law provisions).
- 13.8 Other Benefit Plans. Any award granted under the Plan will not be deemed compensation for purposes of computing benefits under any retirement plan of the Company or any Subsidiary and will not affect any benefits under any other benefit plan now or subsequently in effect under which the availability or amount of benefits is related to the level of compensation (unless required by specific reference in any such other plan to awards under this Plan).
- 13.9 <u>Non-Transferability</u>. Except as otherwise expressly provided in the Plan or the Agreement, no right or benefit under the Plan may be alienated, sold, assigned, hypothecated, pledged, exchanged, transferred, encumbranced or charged, and any attempt to alienate, sell, assign, hypothecate, pledge, exchange, transfer, encumber or charge the same will be void.
- 13.10 <u>Applicable Laws</u>. The obligations of the Company with respect to all Stock Options and awards under the Plan are subject to (i) all applicable laws, rules and regulations and such approvals by any governmental agencies as may be required, including, without limitation, the Securities Act of 1933, as amended, and (ii) the rules and regulations of any securities exchange on which the Common Stock may be listed.

- 13.11 Conflicts. If any of the terms or provisions of the Plan or an Agreement conflict with the requirements of Section 422 of the Code, then such terms or provisions will be deemed inoperative to the extent they so conflict with such requirements. Additionally, if this Plan or any Agreement does not contain any provision required to be included herein under Section 422 of the Code, such provision will be deemed to be incorporated herein and therein with the same force and effect as if such provision had been set out at length herein and therein. If any of the terms or provisions of any Agreement conflict with any terms or provisions of the Plan, then such terms or provisions will be deemed inoperative to the extent they so conflict with the requirements of the Plan. Additionally, if any Agreement does not contain any provision required to be included therein under the Plan, such provision will be deemed to be incorporated therein with the same force and effect as if such provision had been set out at length therein.
- 13.12 <u>Certain Awards Deferring or Accelerating the Receipt of Compensation</u>. To the extent applicable, all awards granted under the Plan are intended to comply with Section 409A of the Code, which was added by the American Jobs Creation Act of 2004 and relates to deferred compensation under nonqualified deferred compensation plans. The Committee, in administering the Plan, intends to restrict provisions of any Awards which may constitute deferred receipt of compensation subject to Section 409A requirements, to those consistent with this section. The Board may amend the Plan to comply with Section 409A of the Internal Revenue Code in the future.
- 13.13 <u>Non-Registered Stock.</u> The shares of Common Stock to be distributed under this Plan have not been, as of the Effective Date, registered under the Securities Act of 1933, as amended, or any applicable state or foreign securities laws and the Company has no obligation to any Holder to register the Common Stock or to assist the Holder in obtaining an exemption from the various registration requirements, or to list the Common Stock on a national securities exchange or any other trading or quotation system, including the Nasdaq National Market and Nasdaq SmallCap Market.

Proxy - etrials Worldwide, Inc.		
November 15, 2007, 11:00 a.m. Eastern Ti	me	
etrials Worldwide, Inc. 4000 Aerial Center Parkway Morrisville, NC 27560		
Proxy Solicited by Board of Directors of et	rials Worldwide, Inc. for Annual meeting - Nove	mber 15, 2007
shares of the undersigned, with all the pow	ny of them, each with the power of substitution, a ers which the undersigned would possess if persone held on November 15, 2007 and at any postport	nally present, at the Annual Meeting of
authority to vote FOR Item 1a through Item	ted as indicated by the stockholder. If no such din 1d (Election of Directors), FOR Item 2 (Amend dependent Registered Public Accounting Firm).	
In their discretion, the Proxies are authorized	ed to vote upon such other business as may prope	rly come before the meeting.
[SHAREHOLDER NAME AND ADDRES  Mark this box with an "X" if you have made	SS]  de changes to your name or address indicated abo  ANNUAL MEETING PROXY CARD	ve. □
A. Election of Directors		
1. The Board of Directors recommends a ve	ote FOR the listed nominees.	
1a. Peter Coker	For	Withhold Authority □
1b. Donald Russell		
1c. Eugene Jennings		
1d. Kenneth Jennings		

# The Board of Directors recommends a vote FOR the following proposals: 2. Approval of Amendment of the 2005 Performance Equity Against Abstain For Plan. 3. Ratification of the appointment of Ernst & Young, LLP as Against For Abstain our independent registered public accounting firm for the current year. C. Authorized Signatures - Sign Here - This section must be completed for your instructions to be executed. NOTE: Please sign your name(s) EXACTLY as your name(s) appear(s) on this proxy. All joint holders must sign. When signing as attorney, trustee, executor, administrator, guardian, corporate officer, please provide your FULL title. Signature 1 - Please keep signature within the box.

b. Issues

Signature 2 - Please keep signature within th	e box.		
Date (mm/dd/yyyy)			
		/ /	